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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO, JULY 7, 1893. No. 27

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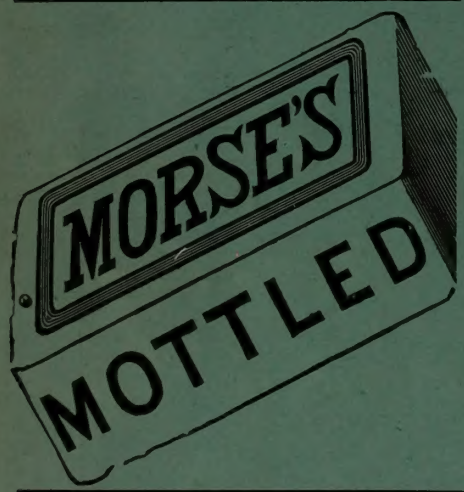
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The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our patrons and GUARANTEE satisfaction. We also keep in stock a full line for the use of PRIVATE FAMILIES, HOTELS, BUTCHERS, PROVISION DEALERS, ETC.

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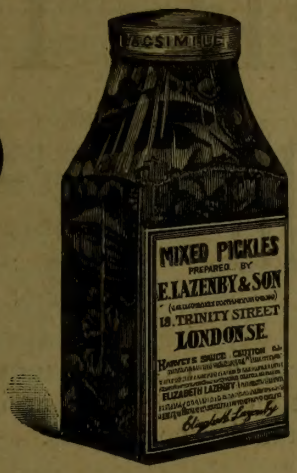
In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at **$2.40 per doz.**

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

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Russian Imperial Dalukola **CONGOU** : And . . **Mallawalla**

(Packed in 100 lb. Metal-Lined Cases.)

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Are used by thousands all over Western Ontario, demonstrating the fact that rich flavor and invigorating qualities are appreciated by Canadian consumers.

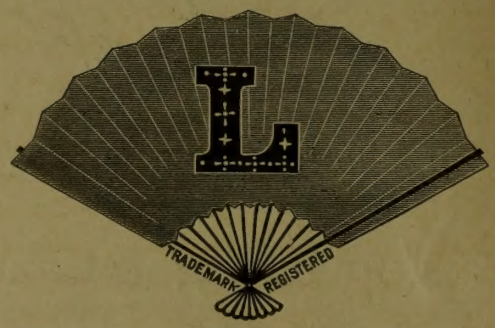
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Importers of the Celebrated . . **"Fan" Brand Teas.**

Rose's Lime Juice, Qt. Bottles.
Morton's Raspberry Vinegar, Qt. Bottles
" White Wine " " "
" Crystal " " "
Keiller's Dundee Marmalade, 1 lb. Jars.
" " " ½ lb. Tins.



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GILLARDS' LONDON PICKLES. ROBERTS' TABLE JELLIES AND CREAM

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick sell from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

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THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, JULY 7, 1893. No. 27

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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FINE MAGAZINE PRINTERS
AND
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The man who hopes to achieve success in any calling needs to trim his sails to catch every favorable breeze. Failure to take advantage of a passing opportunity at a critical moment has been the cause of many failures in life. Many on the other hand have achieved success because they were equal to the task of coping with the emergency which arose at a critical period in their lives. An incident that came under our own observation illustrates this. A boy without either parents or education was employed by a physician as stable-boy. With the surplus coppers that fell in his way he bought candles, and by the light of these he would at night, while either unemployed or waiting for the return of his master, pour over the medical works in the library. This was unknown to anyone. One day a man was brought to the surgery with a broken leg. The doctor was absent and would be for some time, and as there were no other physicians in the neighborhood the outlook for the injured man was not bright. In this emergency the stable-boy stepped forward. He had read a good deal on fractures, and, while he had had no practical experience, he undertook to set the limb. This he did, and with success. So much so in fact that his master could scarcely credit it. Instead of stable boy he became a student with his master and ultimately a skilled and popular physician. He made use of his opportunities. And so must every clerk or merchant who hopes to achieve success. Every opportunity must be grasped of learning something that will make them better acquainted with the particular trades in which they may be engaged, of cultivating the acquaintance and good will of their customers and of husbanding their resources—the one for the favorable opportunity that may arise for him to start for himself and the other for the opportunity of extending his business or of reaping the advantages that sometimes fall in the way of the man who has a few surplus dollars at hand. This is one of the prices that has to be paid for success, and it is not such an arbitrary price after all.

* * *

During the course of an address delivered sometime ago before the Toronto Retail Grocers' Association, Mr. R. A. Donald ventured the opinion that the driver of the delivery waggon might be utilized with advantage as a solicitor of orders. The venture was well made, and it is worthy of consideration by the trade. A good, bright driver can do much in the way of increasing business. He is brought into contact with the housekeepers, and by keeping himself well-informed as to the goods in stock can secure a good many orders that probably his firm would not otherwise get. For instance, his employer may have a new line of this or a new line of that article, a fresh supply of eggs or a choice lot of butter that can be recommended, or a hundred and one things that only need to be mentioned to be sold. The pursuance of this course would also tend to the cultivation of family trade, something every grocer desires more or less to possess. Customers like attention, and one of the ways to cater to this peculiarity is by the means suggested. All drivers may not be qualified to act also as salesmen, but each could be induced to do his best, and where there is one that could not there is another that could. Let merchants pay adequate salaries and they will soon get drivers of the desired stamp. The man who gives labor its just recompense usually has good drivers as well as good clerks, for when he does get a good man he is likely to keep him. The fewer the changes the better. That is conceded by probably everyone. The driver-salesman needs to be clean, tidy and respectably dressed, but, while uncleanliness is excusable under no condition, a driver or anyone else cannot be expected to dress well when the renumeration is inadequate.

* * *

The great National Starch Co. of the United States is losing much of its glutinous properties. At one time it was in the starch world what the Standard Oil Co. is in the oil, the National Lead Co. is in the lead and the Whiskey Trust in the "spiritual" world—the great and mighty potentate. Its loss of power is due to the increasing strength of independent factories, the advent of each one being as it were like so much more dilutent to the agreement that held together its component parts. The common stock of the trust comprises about 4½ millions of the 12 millions of the capitalization, and has never paid but one per cent. dividend. Then there is a second preferred stock of $2,000,000 which is supposed to bear 12 per cent., and a like amount of first preferred stock bearing 8 per cent. interest. In addition the company has issued bonds bearing interest at the rate of 6 per cent. Recently it passed dividends on the preferred stock, giving as an explanation that the money had not been earned to pay it. Under such conditions it is not surprising that its stock should evince so much weakness on the exchange market.

* * *

President Cleveland has after all decided to call Congress together earlier than he had

at first intended. It will now meet Aug. 7. After the collapse of the free silver policy of India the newspapers that are classed as his organs stated that the President had decided to remain by his original purpose. Even the day before the proclamation some of them made an announcement to that effect. But the excitement in the financial centres and the public clamor for a still earlier session evidently induced him to change his mind and call Congress together a month earlier than he originally decreed. Speculation is now rife as to results; and while there is a well-settled conviction that the Sherman law will be repealed there is some doubt whether it can be accomplished unconditionally. There is little doubt about the House. The anxiety is in regard to the Senate. Radical silver men proclaim that while the Sherman act has proved ruinous in its effects it cannot be repealed without a compromise which will give silver a better recognition. The repeal of the Sherman act they say will totally demonetize silver, and they declare it their policy to prevent repeal unless a substitute is offered.

WHAT MAKES A GOOD CLERK.

Clerks need to be live, energetic, obliging and original. At no time in the history of business was this more imperative than to-day. And no matter how well qualified a merchant himself may be he has little chance of success if his staff of clerks are not of the desired stamp. Here one meets a clerk who is little better than a machine. He shows the customer just what he wants to see and just what he asks for, nothing more and nothing less. New goods his employer may have in stock, but he apparently knows nothing about them, no matter how desirous it may be that they should be introduced. The only difference between the mechanical clerk and the nickel-in-the-slot machine is this: you drop a word in the ear of the one and a nickel in the slot of the other. The advantage, however, is rather with the latter, because it is cheaper. And if the principle of the nickel-in-the-slot machine goes on extending in the future as it has in the past it is probably but a matter of time before the metal machine will supplant the automatic clerk. You can already get a cup of coffee, a cigarette, and in fact numerous other things by dropping a nickel in the slot, and why not a pound of tea or sugar, or a can of fish meat or vegetables?

A clerk to be of any value must be live and energetic, a man prolific in ideas and that has judgment to turn these ideas to account whenever a favorable opportunity offers. It is the only road to success. If one employer does not recognise your services it is only a matter of time before another will. Merit will meet with its reward in the long run. Push goods at every opportunity, and if you have a new or desirable line in stock be sure and acquaint each customer of the fact. But tact is as essential as any any other qualification. It would be infinitely better for some clerks, and merchants too for that matter, if they never undertook to induce a customer to purchase something in addition to what he or she may have entered the store for. In their anxiety to sell they overdo themselves. It is uot advisable to be too pressing; and here is where a good many make a mistake. Never force goods. To state that you have a nice line of such and such an article in stock, to point out its peculiarities as to quality or cheapness, and to politely ask if the customer would like to try it is practically all that is necessary. When they give a negative answer do not persist. People do not like to be bored. Some people are particularly difficult to approach; and this suggests the idea of the advisability of all clerks making a study of human nature in general and of the peculiarities of their customers in particular. No two are constituted alike, and the man who fails to realize this will neither make a successful merchant nor a successful clerk. Learn the likes and dislikes of your customers and how you can best handle them. That is the foundation of success; and there is no other.

ABOUT DRIED CURRANTS.

The question of the fall supply of dried currants this year is attracting some attention from wholesale grocers and fruit importers generally in Montreal owing to advices which have been received from time to time during the spring and summer from Patras. These advices stated that a serious disease, "Peronosperos," which proved so disastrous to last year's currant crop, reducing the total yield fully one-third, had re-appeared again. English commercial papers consider the recurrecne this year of an enemy so destructive in its attack as an event of the most serious character, not only to the grower, but in a lesser degree to all who are interested in the article as distributers, etc. Of course, it is impossible just yet to estimate with any accuracy the probable extent of the damage, but it is claimed by experts that after last year's attack the vines are likely to be weakened, and so less fitted to resist a relapse. Besides the advices seem to indicate that a very much larger area is threatened this year than before, especially the districts which produce the higher grades of quality. All this is having due effect with importers, some of whom think the influence will be felt seriously even on this side of the water. It has to be noted, however, that others scout the idea, holding that the influence on the range of prices will be so slight as to be practically inappreciable. Their reason for adopting this view of the situation is the fact that it is well known that there are considerable stocks of old currants held both in London and New York which will, in their opinion, go a long way to off-setting any shortage in this year's crop. In Montreal the stock of old currants is all concentrated in the hands of one firm, and has been so since last fall as THE GROCER pointed out at the time. This firm has been doing all the currant business that has been transacted in a wholesale way in the Province of Quebec and a good percentage of that in Ontario. Since the month of March, however, business has at no time been brisk, and prices have generally ruled about steady. At present the ruling quotation is 5 to 5 3-4c., or about 1c. higher than at the corresponding period last year, owing, no doubt, to the fact of this concentration, and on this account also some argue that they should not go higher.

With reference to the growing crop, we reproduce the following from Patras and Zante:

"In spite of all the precautions and protective measures taken against this destructive disease, Peronosperos is spreading almost in every direction direction where currants are grown. Besides its attacks on the country surrounding Patras, it has now appeared, according to yesterday's telegram of the Mayor to the Nomarche of Patras, all over the Pyrgos district, where last year it made tremendous ravages. What is much more serious is that even the vines which have been sprinkled over with the solution of sulphate of copper have been equally attacked by the disease. This incident keeps in perfect panic all the farmers, who dread that the disease may spread extensively, as was the case last year in Pyrgos and elsewhere. People in Pyrgos, having despaired of the scientific applications, are fasting, and carrying in procession holy images through their estates, imploring the assistance of God."

"By to-day's mail we are forwarding to you several leaves of vines attacked by the Peronosperos, so that you may have before you an evident and real proof of the very much dreaded disease, of which we were in hopes we might have been spared this year. Of course it is unnecessary for us to say that the disease has only just appeared, as was the case exactly at the same time last year, and that it will naturally take its course before we are either freed or ruined by it. But, judging from what we can see to-day we can say in the most positive manner that although the winter was not very severe with us, and although every precautionary measure has been taken against the disease when the vines commenced budding, Peronosperos appeared suddenly all over in a virulent form. It is now spreading vastly, and it seems to us much more destructive than it was last year."

CHATS WITH BUSINESS MEN.

"I was in Hamilton Saturday," said W. H. Seyler of Eby, Blain & Co's, to me Monday. "And I dropped into W. J. Ballentine's. Say, but he's just got the Jim Dandy store. It's elegant. And deserves all THE GROCER said about it the other day."

• • •

"Yes, that's what I'm at—candling eggs," said a commission man as he deftly gathered up half a dozen eggs and held them up for inspection before the glare of the candle. "You know as the weather gets warmer the quality of the egg deteriorates and of course all the closer inspection is necessary, and as we cannot guarantee with the same degree of certainly the consumption necessarily falls off. Are we finding many questionable eggs? O, about the usual quantity—probably a dozen or more in a case. And that by-the-bye puts me in mind of the fact that as we cannot always, for this reason, credit the country dealer with the exact number of dozen that he consigns us, some of them seem to think that we are robbing them. Why it stands to reason that there must be some loss this hot weather, but some of these fellows don't seem to take that into consideration at all," he concluded as he re-adjusted his "specs" and resumed his inspection.

"Our fishermen are having an unusually good catch of Lake Ontario white fish this season," remarked a dealer to me as with the perspiration streaming down his forehead, he busied himself waiting upon his customers. "For some five or six years the fishermen around Toronto have had a rough time of it. Some days they would catch more than they could find a market for, while other days they would get little or nothing. This season, however, they are each catching on an average three or four hundred weight a day."

• • •

"Yes, it is about time Valencia raisins were beginning to move well now," said a wholesale the other day. "Do you know that we sell almost as many Valencias during harvest as for the Christmas trade. You may not think it so, but it's a fact—at least so far as we're concerned. The farmers, you know, use a good many raisins during harvest."

"From what I can learn," said a Front street man the other day, "contracts for new pack salmon are being made at higher prices for special brands and at lower prices for seconds. Then the freights are going to be lower; but I don't suppose I should hardly have told you that."

"I don't know what has got into the people these days," said a broker to me a few days ago, as he impatiently sat down, took off his hat and vigorously mopped his brow.

"About what?" I queried.

"O, they don't drink champagne like they used to, and consequently blessed little of it can I sell. I don't know the reason, but it's true. Maybe scarcity of money has got something to do with it. Why, to give you an idea: At the Jockey Club races last year 43 cases of champagne were consumed, while this year there were only 19. Why, it's terrible. And the worst of it is that there is not the demand for wines generally that there used to be. O, well, I suppose it will be all right again by-and-bye."

BYSTANDER.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade was held Monday afternoon. The report of the council of the board was presented congratulating the board on the prosperity of the country and reviewing the action of the board on various matters during the year. A hope was expressed that the smelting works by-law would be passed by the people on Thursday, as well as the bonus by-law for the H., G. and B. railway, and also that the T., H. and B., C.P.R. and other projected roads would be built into the city at an early date.

The report of Senator Sanford on his visit to the commercial congress to the World's Fair was read, and on the motion of Mr. Wood, seconded by Mr. Knox, a warm vote of thanks was passed and tendered to the senator.

The following officers were elected: H. N. Kittson, president; Archdale Wilson, vice-president; C. R. Smith, secretary-treasurer. Council—St. C. Balfour, W. H. Glassco, M. Leggat, A. Gartshore, J. A. Bruce, John Hoodless, W. A. Robinson. Board of Arbitration—J. Turnbull, Robert Thomson, John Calder, F. H. Lamb.

MEETING OF CATTLE SHIPPERS.

There was quite a gathering of cattle shippers, both from Ontario and Quebec, in Montreal on Thursday for the purpose of interviewing the several steamship companies there about certain questions which have been discussed in the press of late, and concerning the trade in general. The steamship men invited the several gentlemen in question to meet them in the new Board of Trade building, and amongst those present in behalf of the shippers were Messrs. Dunn, Aikens and Thompson, of Toronto, and Robert Bickerdike, W. Cunningham, Craig, Green and other well-known cattle men of the country. The meeting was an informal one, yet opinions were freely expressed on both sides. After a good deal of conservation the cattle shippers made a formal request of the steamship owners. It is generally well known that the different shipping companies have a conference each week in order to talk over rates and other matters affecting their own interests as well as those of the cattle exporters. Now the latter gentlemen have requested that they be allowed to send two representatives to participate in this weekly conference. An answer is to be given in a few days.

PLUCK.

A tall bony youth of evanescent look applied to a prominent retail grocer for a position as window dresser and was accepted. He had never dressed a window in his life. After the store closed he visited prominent stores, studied their displays, and with the hints thus gained managed to perform his work to the satisfaction of his employer. He was an orphan and poor, but he was in love with a girl. So with a salary of $8 per week he married, rented rooms at $8 per month, bought the necessary furniture on the instalment plan and commenced housekeeping. Now he is in business for himself and making and saving money. Recently his old employer gave him a dinner in recognition of his faithful services and business standing.

This young chap has pluck, is industrious, economical and persevering. He is neat, bright, inventive, orderly, and gives close attention to details. These magnify success. These are qualities essential to success and costing nothing but self-denial. Besides, our friend believes in early marriages, regardless of income.—American Grocer.

LIMBURGER'S RIVAL.

Sauerkraut has hitherto been considered the most odoriferous compound imported from Germany, because, as an old song says, it is

> Cabbage which has lain in a wery damp cellar,
> Till it smells so high it can smell no smeller.

But a very formidable rival has now been found to the national dish in a peculiar kind of herrings, duly labeled, in accordance with the Act, "Made in Germany," which formed the subject of a law case before the Assistant Judge of the Westminster County Court, England. The mysterious herrings are sold in tins, their technical name being "Deutsche Delicatessen," in other words "German tasty bits." A firm in the Fatherland sent over some of these delicacies to Mr. Lingen, a restaurant keeper in London, and when that gentleman failed to sell them, owing to their twenty horse-power odor, it sued him for the price, £5 11s. 6d. The restaurant keeper's defense was simple, "Dey smell de schoppe out, and I would get dree months if I sell them. I never smell anything dat was so high." His shopman's opinion was: "Mein Herr, if you no get rid of dem smellerenst fish as ever I smelled ve will all die of the cholera." Stronger testimony still was produced in the shape of a tin of the "Delicatessen," which was opened for the judge's edification. The court held its nose until the box was carried out of the building, and then gave a verdict for the defendant. Mr. Lingen said he only sold one tin, and the customer who purchased it brought it back and declared that it was more powerful than all the thirty-four odors of Cologne combined.—Manchester Grocers' Review.

SPECIAL DAYS FOR BUYING TEAS.

DEAR GROCER,—You gave in your issue of June 16th an interesting account of the city retail grocers' reunion, it was, as you describe, a very enjoyable evening, and it seemed to be particularly so to those who indulged in smoking the weed and in handling the cards.

There is just one remark in reference to the speeches which perhaps I ought to explain more fully as I have been somewhat misunderstood. In speaking of the custom of the retail grocers in some cities in England setting apart special days for travelers calling upon them, I spoke more particularly regarding teas, which was one of the most particular points in the debate. Mr. Mills claimed that in selecting and testing of teas travelers were not wanted, and that by their continual calling and hanging around the store they became a nuisance, meaning, as I supposed, that after leaving their samples of teas the travelers are continually calling to know of the results, and that sometimes there is a large number who get congregated together at one time and at one place, almost filling a man's store and leaving but little room for his customers to come and go. It was on this point I particularly spoke advising those buyers who find themselves so much sought after and bored to death by travelers for their much esteemed orders to rectify these things themselves, as the remedy lies entirely in their own hands and not in the hands of the travelers. It is as much a bore to the travelers as it is to the retailers, and perhaps in many instances it is more so. I believe I voice the sentiments of most of my fellow travelers when I say that we would rather be about our other duties than hanging around a man's store like mummies or bags of wind, as Mr. Mills indicated. If the grocers would set apart certain days for examining samples of teas, sugars, fruits, etc., they could have the whole range of samples from different wholesale houses left for them on a certain day, and they would have all the advantage on their side. Samples brought to their own place of business, without having to leave their business for one moment, they could see at a glance, or in a very short time in their own private office or sample rooms, the whole of the stocks in hand, and could make their selections without prejudice or favor. If it came to a close contest between two or more travelers' samples, they could dismiss all others promptly but those whose samples were preferred or in which they were mostly interested. By this means the travelers would be better satisfied with the results and the purchasers would have gained every advantage there was to be offered to them without having the annoyances so much complained of by Mr. Mills, who seemed to voice the sentiments of many grocers present.

If it was known to the trade that Blank & Co. selected and bought teas or sugars on Tuesdays, the travelers would not fail to call on Monday to know what grade of samples men wanted and they would be sure to have them there on time with any other special samples which they might be offering. They then could go on their way attending to other business, feeling satisfied that their samples were getting the same attention as others. This would be strictly business and equally fair to all parties concerned, and then we travelers would not have so much need of filling our bags with wind and then blowing it off on the buyers. We could reserve most of it, and bottle it, and use it for our wives and families, or for our best girls (that means of course for the younger portion of our fraternity). This would be the means of creating a reform in the home and in our social circles by us travelers having something pleasant to say in our homes and to those with whom we came in contact after business hours (of course this applies only to those of us who keep business hours) instead of being run down and exhausted and feeling annoyed because we had lavished too much of our "eloquence" upon some customers who did not seem to appreciate it and so declined to give us an order.

Permit me also to suggest that every grocer who may be doing, or wants to do, a good business in teas, that they cultivate more and more the trade for tea, by giving it a more personal and practical attention, applying themselves in understanding the different characters of tea and in understanding how to blend them so as to get more favorable and better results both as regards flavor, strength, and better profits. Every store of any pretentions at all should have its tea room, tea book, tea mill or sieve (both are necessary), tea mixer, or a tea board for mixing the tea on; after mixing the different kinds together they should be put back into the chests or half-chests as the case may be, or into the tea-bins made for the purpose, always using care in covering the tea closely to avoid the air or any deleterious odors from getting to it. The tea should be allowed to remain for at least two weeks before using, so that the different flavors may become assimulated, or what is commonly called being blended. In other words, the teas require to remain so long together so as to ripen into a particular flavor required to suit the taste of the blender and his trade. Now I don't think I am divulging any secrets of the trade in stating this, although it may be news for some of your readers. I do this more particularly to show some mixers that just mixing the different teas on the spur of the moment or just at the time of a sale being made, is not blending teas, but merely throwing them together, and you cannot possibly tell what the result will be, or whether your customers will complain or no, and if they do you will be at a loss perhaps how to answer them (except you happen to be an Irishman), and then, no doubt, your native wit will help you out of the difficulty only to get you into another perhaps more difficult still. It is safer to blend your teas on a principle rather than trust to what is commonly called "luck." In my opinion, there is no such thing as "luck," good, bad, or otherwise. Bad luck means bad judgment, carelessness, or accident; good luck means good judgment, carefulness, or accident. For instance, it is commonly said that if a man dies having no wealth to leave for his family or relatives, they say "Oh, we are not in luck!"; but if a man dies leaving much wealth to his family and friends, they say, "What good luck!" or "Oh, how lucky So-and-so was in having so much money or property left him!" When, in fact, neither the man that left the wealth nor those who received it were lucky. It came from natural causes, results and consequences. So with blended tea, if you blend your teas on a principle you will get the required results and they will be uniform and regular, and no mistakes can happen only through carelessness on your part. And if you should have complaints about your teas, then you are better able to get at the trouble or difficulty, much easier and better, by examining and questioning your customers for the reason, rather than supposing it is the tea or yourself that is to be blamed.

Yours, etc.,

STEPHEN HUSTWITT.

Toronto, July, 1893.

CEYLON AND ITS TEAS.

The island of Ceylon lies in the Indian ocean between latitudes 6 and 10 north, and between longitude 80 and 82 east from Greenwich, and marks the western boundary of the bay of Bengal. Colombo, the capital, is distant 2,100 miles from Aden, the British port at the southern outlet of the Red Sea, 589 miles from Madras, and about 1,300 miles direct sail from Calcutta on the Hoogli river, one of the outlets of the Ganges. It is therefore not correct as some suppose, that Indian and Ceylon teas are practically one and the same thing, as, excepting the small quantity of tea grown in Madras the principal tea fields of India are from 1,500 to 1,800 miles from Ceylon as the crow flies. Rainfall, exposure to ocean breezes, and the difference of latitude, render the teas from the island very different in all but appearance.

Ceylon is, from point Pedro in the north to Dandra Head in the extreme south 280 miles long, and from Batticaloa to Colombo the capital, about 100 miles in breadth. It is therefore somewhat smaller than Ireland. It is divided into eight provinces, Northern, North Central, North-western, Western, Southern, Central, Eastern and Uva province. Kaidy, the principal town in the interior, is connected by rail with Dimbula

Kurunegalla and Colombo on the west coast. The provinces are divided into a number of districts with names characteristic of the island alone and very different from district names in India. I will not attempt more than too as samples, Vavoniyavilan and Kanakarayanculaur. There are a mass of mountains of great height in the centre of the island Pedrotalagalla, a mountain south of Kandy, being over 8,000 feet high. Although tea was grown in small quantity before 1884, the product for export had only reached such a proportion of the world's crop in that year as to be worth mention. From less than half a million pounds in 1884 it now may be put at about 70 million pounds. The acreage is not so easy to compile as in India, as many of the estates produce, chinchona, cardamoms, lac, and coffee, in addition to their tea business. There are about 1000 tea estates averaging about 200 acres each, or about 200,000 acres in, all showing a little higher yield per acre than in India, being a little over a ton for six acres.

While many estates bear such names as Veilladiya, Gallebodde, Wallagalla, Digalla, etc., yet the influence of the Western invader who, foremost in the fight the world over, would teach the native the use of both Bible and bayonet, is seen in such estate names as Blair Athol, Dumfries, Paisley, Dunvegan, Ben Lomond, Abbotsford, Drayton, Glencoe, Balmoral, etc.

After the custom of Indian tea planters, the Ceylonese planters mark their packages with the name of the estate, or the name or initials of the firm, or both. This is, in most cases, their registered trade mark, and it is of as much importance to have the proper tea in the packages bearing these marks, as that a flour barrel should contain the quality of flour indicated by the brand on the ends.

Ceylon teas are, on account of the very similar climatic and other conditions under which they are cultivated, very like in taste; that is, while as compared with one another there are great differences of taste in liquor, no samples of Ceylon tea could differ as widely as some Indian teas, say a Kangra and an Assam. I make these remarks at the risk of repetition, because the victim (the retail dealer) in many cases gives to the victim (the consumer) some stuff containing perhaps some unsaleable Indian mixed with Ceylon tea and some cheap China tea or worse, a Ceylon dosed with a nice looking Java tea, and the whole thing is to the retail dealer pure Indian tea, because it is in a big rough wooden box without a Chinese label, and marked Pekoe, or Pekoe Souchong!

Trusting that the readers of THE GROCER are not wearied of the subject of tea, I will deal further with this last part of the question in connection with blending of teas.

For the information of enquiring friends, these few remarks about Ceylon and its teas are the result of some reading, and also some independent study, being partly indebted to the Survey Ordnance Map of India and Ceylon by J. G. Bartholomew, F.R.G S., for many details.

D. S. MACORQUODALE,
35-37 Front street east, Toronto.

UNITED STATES FRUIT CROP.

On June 12th to 15th Daniel G. Trench & Co., of Chicago, sent out enquiries to a large number of canners of fruits and vegetables, making enquiry as to what articles they were going to pack, and what percentage of a stand they had of peas, corn tomatoes, and what the prospect was for a full crop. They received responses from nearly all of the leading States where fruits and vegetables are packed, and they run as follows:

New York—Peas, good; corn, full crop; tomatoes, 66 to 80 per cent.; peaches, 66 to 75 per cent.; apples, poor.

New Jersey—Peas, fair; corn, 75 to 80 per cent.; tomatoes, 80 to 90 per cent.; peaches, 50 per cent.

Maryland—Peas, fair; corn, 75 to 80 per cent.; tomatoes, 80 to 90 per cent.; peaches, 50 per cent.

Ohio—Corn, full crop; tomatoes, 66 to 75 per cent.

Indiana—Peas, fair; corn, full crop; tomatoes, 66 to 75 per cent.; peaches, part good.

Kentucky—Corn, 50 to 60 per cent.; tomatoes, good; peaches, fair.

Tennessee—Corn, 50 to 60 per cent.; tomatoes, good; peaches, fair; blackberries, good.

Illinois—Peas, good; corn, full crop; tomatoes, 66 to 75 per cent.; peaches, poor; blackberries, good.

Iowa—Peas, good; corn, full crop; tomatoes, 50 to 60 per cent.

Wisconsin—Peas, good; corn, 50 to 60 per cent.; tomatoes, 40 to 50 per cent.; blackberries, good.

Nebraska—Corn, good; tomatoes, poor.

Colorado—Peas, good; corn, none; tomatoes, full crop; peaches, fair.

Utah—Peas, none; corn, none; tomatoes, good; peaches, fair full.

Alabama—Tomatoes, good; peaches, fair.

Texas—Corn, none; tomatoes, full crop; peaches, good full; pears, good.

Michigan—Corn, 50 to 60 per cent.; tomatoes, fair; peaches, big crop; apples, good.

"Up to the present writing," say Trench & Co., "the stand of vegetables shows as quoted above, and fruits bid fair to make a crop as reported. The spring has been very favorable for peas but unfavorable for corn and tomatoes, as many of the tomato growers lost all of their first settings of plants and had to replant, making the planting very late, or carried by to about the middle of June. Same rule holds good on corn. Now with the good weather, frosts holding off till October, we could hope that the above estimate would be fulfilled as to the pack in the States reported above. Early frosts, of course, and unfavorable weather from now on, would reduce this pack so much the more. We see no reason to expect extremely high prices for canned goods, nor do we see any reason to expect very low prices; packers having no goods in stock, and their jobbers having none on hand, it leaves the market bare of all kinds of canned goods or such goods as reported above.

"The depression of the money market will have, or is having its effect; however, we would say to all canners, hold firm for your goods—that is, hold for a good living profit on all things packed. The majority of the large canners having sold their pack for 1893 at from 85 to 90 cents for corn delivered, with a 15 cent freight rate, makes it clear to us that those who have not sold can certainly get as much for their pack as those who have sold. This matter lies entirely with the canner himself; if he sticks firm to his prices the jobber and consumer must pay for the goods, and there is no reason why you should not have a good living profit on your pack.

"The pack of canned goods last year was at least two million cases short of what consumption demanded. Goods were brought in from Canada, both corn and tomatoes, and sold in the United States to supply the deficiency, when they had to pay 43 per cent. duty, and this left the Canadian packer a living margin of profit.

"If unfavorable weather should follow from now on, it may have a tendency to cut the crop much shorter than reported above. A very large number of the new canneries that had anticipated going into business, have abandoned it in consequence of the stringency of the money market. This leaves the field all the more clear for those engaged at the present time in the business. Don't attempt to pack too largely, but make such a pack as you can make without overloading yourself, and hold your goods, as we said before, for a good living profit, and we see no reason why you should not be able to get this."

BEETROOT CROPS IN EUROPE.

The beetroot sugar crops on the Continent do not improve. In France especially complaints continue general, rain being urgently needed. In Belgium and Holland also continued drought has been adverse to the sugar beet, and abundant rains are anxiously desired. The position appears to be relatively better in Austria and Russsia in consequence of alternations of rain and heat. Mr. Licht reports in his latest circular that rain is needed in Germany, but that the condition of the beet there is on the whole satisfactory. The general conclusion is that the European sugar crop cannot be expected to prove above an average yield; yet, it is added, a large yield will be required in order to put supplies on a level with demand. The statistical position is therefore likely to influence the market for a long time yet, and is a guarantee against a serious decline, or at least against a collapse of prices.—Manchester Guardian.

SUGAR IN THE PHILLIPINE ISLANDS.

The sugar crop of these islands form about 9 per cent of the total supply of cane sugar, and in quantity is only exceeded by Cuba, with some 900,000 tons, and Java, with about 430,000 tons.

The cultivation of sugar is practically confined to the following islands : Luzon, Panay, Negros and Cebu. Speaking in general terms, the first supplies what is known to commerce as Manilla sugar, the second and third Iloilo sugar, and the last Cebu sugar, according to the ports from which it is shipped.

None of the sugar is of very high grade, owing to the practical non-existence of modern high-class sugar machinery; but the canes are very rich, and, with better appliances, the product might be made equal to any in the world, especially in the Iloilo district.

Each district produces what is called dry and wet sugar, the former being subdivided into various grades. The process of manufacture of the wet sugars is practically the same all through the Archipelago, but that of dry sugar differs in Luzon from that adopted in the southern islands or Visayas.

Manila dry sugar is what is called clayed sugar, which means that after the juice is cooked in open pans, the mass is poured into earthenware receptacles, or "pilones," shaped like an inverted cone. A thinlayer of liquid mud is put on the top, the moisture from which gradually percolates through the mass, washing the molasses from the crystals, and carrying off the bulk of it through an aperture at the bottom into earthenware jars set underneath.

After standing for some weeks or months the sugar is ready for further manipulation the drying grounds, or "Farderias," which are entirely in the hands of the Chinese, who purchase the "pilones" from the planters. When they are opened, the sugar is almost white at the top, and gradually becomes darker towards the bottom. The white and dark sugar is mixed together in certain proportions, according to the grade which is to be produced. It is then spread out on mats to dry in the sun, for which one day is sufficient in dry, hot weather. When dry it is packed in mat bags, and is ready for shipment.

In the Visayas the juice is cooked to a very high point, almost all moisture being driven off. The mass is then poured on to large wooden trays, and stirred up to allow the escape of any moisture which may remain. It rapidly crystallizes, after which it is at once packed in the usual mat bags, and suffers no further manipulation before shipment. Why this system is not adopted in Luzon it would be hard to say. One theory is that, owing to the difference in the soil, the sugar which is produced there cannot be treated in the same way; but I should ascribe it to the inveterate conservatism of the natives, summed up in the expression, which covers such a multitude of anomalies in the Phillipines, "Costumbre del pais," the custom of the country.

Any of you who are acquainted with the modern improved forms of sugar manufacture which are employed in the West Indies and Java, will see how far we are behind in this respect, and will be able to judge what the Phillipines could do under better auspices if, even now, with the rude and inadequate means at their disposal, the planters are able to increase the cultivation, and make it pay, in competition with such formidable rivals.—Sugar Cane.

THE ACIDS OF FRUITS.

Mr. George W. Johnson in his Chemistry the World, says, in describing the "Vegetable Food of the World": "The grateful acid of the rhubarb leaf arises from the malic acid and binoxalate of potash which it contains; the acidity of the lemon, orange, and other species of the genus Citrus is caused by the abundance of citric acid which their juice contains; that of the cherry, plum, apple, and pear from the malic acid in their pulp; that of gooseberries and currants, black, red and white, from a mixture of malic and critic acids; that of the grape from a mixture of malic and tartaric acids; that of the mango from citric acid and a very fugitive essential oil; that of the tamarind from a mixture of citric, malic, and tartaric acids; the flavor of asparagus from aspartic acid, found also in the root of the marshmallow; and that of the cucumber from a peculiar poisonous ingredient called fungin, which is found in all fungi, and is the cause of the cucumber being offensive to some stomachs.

"It will be observed that rhubarb is the only fruit which contains binoxalate of potash in conjunction with an acid. It is this ingredient which renders this fruit so wholesome at the early commencement of the summer, and this is one of the wise provisions of nature for supplying a blood purifier at a time when it is likely to be most needed. Beetroot owes its nutritious quality to about 9 per cent of sugar which it contains, and its flavor is a peculiar substance containing nitrogen mixed with pectic acid. The carrot owes its fatening powers also to sugar, and its flavor to a peculiar fatty oil; the horse-radish derives its flavor and blistering power from a volatile acrid oil. The Jerusalem artichoke contains 14½ per cent. of sugar and 3 per cent. of inulin (a variety of starch), besides gum and a peculiar substance to which its flavor is owing; and, lastly, garlic and the rest of the onion family derive their peculiar odor from a yellowish, volatile acrid oil, but they are nutritious from containing nearly half their weight of gummy and glutinous substances not yet clearly defined."

ECONOMY THE IDEA.

In the Mediterranean countries, and in fact everywhere that the orange is grown, the utmost economy is exercised—nothing that will return a particle of fertility to the soil or a cent of revenue to the pocket of the grower is allowed to waste. Even the peel from the culls is saved and the petals as they fall from the orange blooms are religiously gathered up and sold to the perfumer. Perhaps our people would do well to take a few lessons in economy from their foreign friends.

There is, for instance, the matter of making orange wine, marmalade, etc., from the culls, and the business might and should be developed to great proportions during the shipping season.

Of course it would not be practical for each orange grower to manufacture the refuse fruit into these commodities himself, and the only way to utilize it in a profitable manner is by disposing of it to the factories that might be established in every orange-growing section. Each grower could then save his culls, and after a day's packing deliver them to the factories and secure so much per thousand for them. These factories could utilize every portion of the fruit, from the peel to the seed, and while the price paid would be small it would be just that much clear money to the producer.—Florida Agriculturist.

BAD STOCK KEEPING.

"Why do you suppose it is that you don't sell more goods?" was asked of a country merchant whose trade was not very prosperous. "I don't know. People tell me my prices are too high." "But why don't you put your prices down?" "Because I don't sell goods enough to make it pay."

The above reminds us of the methods of some of our local merchants who are such poor stock keepers that people when shopping seek in vain for certain articles required, that because they have not been of universal demand are not deemed necessary to be kept in stock. "Oh, we don't keep them; we have no demand for such goods," is the common reply to the shopper, who certainly did demand them then and there. "If no havee now can?" as a Chinaman once said. A good merchant will keep anything commonly sought for in his line, even though it be of slow sale. There is such a thing as pushing goods, and thus creating a demand; and while a merchant can not be supposed to keep everything, yet if in his line of trade, any article be called for should be supplied if possible to obtain, or at least a willingness to order on the part of the merchant should be expressed. "We don't keep it in stock" has been the death knell of many an otherwise thriving trade. "I can't bear to shelve goods that do not sell briskly," said a merchant. Well, all we have to say is what the doctor said to the old maid when she said, "Doctor, I can't bear children," to which the doctor replied, "Maybe if you could you'd like them better."—Herald of Commerce.

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RELATIVE VALUE OF PORK AND WHEAT.

Pork double is its relative value to wheat. That is, $10 pork would not be as cheap as 65c. wheat in Chicago. Yet $10 a barrel loss on the stock of mess pork in that market would mean a loss of nearly $750,000 to the clique on their cash holdings, and probably more than $1,000,000 more on their long options if, as they claim, they have got the market short 25,000 barrels more than the contract stock. No wonder, therefore, there has not been enough trade in future pork this week to really establish the quotations from day to day. But what is worse for the clique, they are long of September pork, and they cannot force the shorts to cover before the last day of that month unless they outmargin them, as they did on wheat, and compel them to cover in default of margins. But the shorts are generally men as big as the clique, or bigger, and they could not drive most of them in if they called them up to $25 or $50 per barrel. Hence the clique have got to lug this stock for three and a half months to come, on a tight money market, with all the risks of a renewal of panic by failures or cholera, in the face of a probable steady accumulation of stocks of all kinds of hog products from now forward, except of the single article of contract, mess pork, which is likely to decrease very slightly, as packers will supply the consumptive demand with summer packed pork, so soon as old mess is gone, so long as pork is relatively higher than other products of the hog. While, therefore, it is possible for the clique to carry the deal out successfully in pork, it would be a bold underwriter who would take the risk off their hands, and an equally bold bank that will furnish the money to carry the deal unless they are margined down by the clique to near the above $10 basis of real values.

Upon the same relative basis of values with the chief food staple—wheat—other hog products are also too high by nearly, if not quite, 33 per cent., making lard about 6 3-4c. per lb. and bacon 6 1-2c. to 7c., according to cuts. While these figures all seem low, we have but to go back less than a year to find nearly the same level. With steadily improving quality of hogs, as shown by the increasing discount on heavy weights here and West, and probable increasing receipts, the packers will continue to sell their current production, if not their future output, of ribs and lard for future delivery in absence of anything like spot demand to take the supply, and the clique must stand in the gap and take the whole surplus of the speculative articles from now to September, as well as carry the increasing stocks, if they carry the deal in lard and ribs through. Either they must do this or pocket the difference between the present level of prices and that indicated above. They have shown a disposition this week to get out of lard and ribs whenever the shorts would buy, and in fact they made a combined movement along the line early in the week to force them in. But the packers are in the way, and sell now on every bulge, which makes it impossible to get rid of much long stuff.—National Provisioner.

MERITS OF AUSTRALIAN FRUIT.

At the Imperial Institute, London, according to an English contemporary, a number of fruit experts and others assembled recently, at the invitation of L. L. Smith, the representative there of the colony of Victoria, for the purpose of deciding on the respective merits of some cases of fruit sent over here on the steamship Orient, under the conditions of a prize offered by the International Wine, Fruit, and Grain Exhibition at Melbourne, for the best system of packing fruit for export, the test being the comparative excellence of condition on arrival. Two competitors had entered, and of these one sent four cases of apples and the other six cases of apples and one of pears, though as the pears had become rotten they were not brought into the competition at all. The apples comprised about six different qualities, but they had evidently been packed when too ripe, while the senders, not content with placing each apple in paper, had forced paper shavings into every possible nook and corner in the boxes, thus preventing any current of air from passing through, and causing over-heating. Some of the boxes, too, had not been properly constructed. The only case which arrived in thoroughly sound condition was one of Sturmer pippins, sent from the Tumuc Valley orchard, Pakenham, to which orchard the prize was awarded. The exhibits showed that the growers in Victoria have still a good deal to learn in the choice of varieties suitable for export, and in the matter of packing, but they may be expected to profit from the results of such experiments as that decided upon on Friday week. With regard to apples Victoria is at a disadvantage as compared with Tasmania, with whom, apparently, she wishes to compete in the English market. Victoria being much warmer than Tasmania, her apples are softer, and have not the keeping qualities of those grown in Tasmania; but some of the harder varieties, such as the Sturmers, should prove suitable for export, and to these the Victorians will probably find it better to devote their attention. On the other hand, Victoria has the advantage over Tasmania in respect to grapes, though here also growers and exporters are still in the experimental stage, with good prospects, however, of final success. It may be added that visitors to the Imperial Institute will find in the Victorian section a varied assortment of canned fruits, preserves, meat, etc., which afford still further evidence of Australia's capacities as a food producer.

A BETTER WAY THAN CUTTING.

The first expedient of the average merchant or manufacturer who is suffering from active competition of rival firms is to cut prices. It never seems to strike the average business man that there is any other course open to him that promises success in such cases, hence the frequency of price wars, most of which are entirely unnecessary and could easily be avoided if the victims would do a little hard thinking before acting. That other ways are open to a business man when competition threatens to seriously injure his trade is shown by an incident related by the American Miller, in which the hero was a miller, who supplied most of the flour sold by the leading dealer of a certain town, until a disagreement regarding long time on the flour bought was followed by the dealer introducing the flour of a mill at a distance at 25 cents less on the barrel, the sale of which he pushed with all his might.

The miller, however, was equal to the occasion, and he placed an order book in the jewelry store next door, and gave the jeweller a small percentage on every order taken. In front of the jewellery store was a large sign reading, "Orders for F——'s Famous Flour Taken here." This was followed by a price list just a trifle higher than the grocer's prices on the imported flour. He wished to give consumers to understand that his flour was the best, and wisely refrained from giving the grocer any occasion to make a further reduction in prices. But he did not stop at this; he sent a smooth talker from house to house to solicit trade from new as well as old consumers. Orders were delivered promptly, and good fresh yeast was supplied to every new user of the flour.

Before two months had passed the miller sold more flour at home than ever before, and at the end of six months the mill's entire product was sold at home, and brought greater returns to the miller than ever before. The usual practice of millers in such a case is to cut prices of other flours which is followed by cuts by dealers, a price-cutting war follows, much to the disgust and loss of the sellers, and the delight of the buyers.—Merchants' Review.

PERSONAL MENTION.

H. N. Kittson of W. H. Gillard & Co., of Hamilton, at the meeting of the Board of Trade held in Hamilton Monday, July 3, was elected president.

H. P. Eckardt of H. P. Eckardt & Co., spent a few days fishing on Lake Scugog last week. He hooked some large maskallonge and bagged some of the latest fish yarns that are flying around that locality.

Maitland R. P. Montgomery of Edy, Blain & Co's had a three day's drive through the County of Oxford last week. The apple crop, he says, will be light in that county, and as he took particular pains to investigate he is able to speak with some degree of certainty.

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WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

JOHNSTON'S FLUID BEEF

is the product of

Ox Beef of Prime Quality.

It supplies the life principles of Beef in a form

Easy of Digestion.

The Great Strength-Giver.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

At a meeting of the council of the Board of Trade Monday N. H. Cowdry, grain merchant, of Lindsay, and Charles A. Hunter, broker, of Toronto, were elected to membership.

A circular issued by Farm and Home, of Wilmington, Del., says that from present appearances the peach crop of the Delaware and Chesapeake peninsula will be very large and the fruit fine.

A Nanaimo grocer named W. S. Santo has departed for parts unknown beyond the international boundary, leaving behind full many mourning creditors. He had been in business about a year.

Angus Morrison, of London, Ont., who for a quarter of a century has been the principal representative in Ontario of the Imperial Oil Company, has accepted the position of manager of the Hamilton branch.

A London exchange says that a German inventor claims to have produced a lozenge made of compressed tea with a saccharine centre, so that the traveller may be able to carry a number of cups of tea in his vest pocket.

Nelson's, South Kootenay, Board of Trade asks the Dominion Government to improve the mail facilities of the district, and calls upon the Provincial administration to make without delay a ten mile wagon road from Watson to New Denver.

As a result of the new railway rates the carriage for heavy groceries to Coventry from London shows an increase on the old rates of 2s. 6d. per ton, say an English exchange. For packages and mixed groceries the old rate was 32s. 6d., and the new charges amount to 30s. per ton.

A Torontonian who is engaged in the hay trade has received a cable from Rouen, France, stating that an unlimited quantity of hay can be sold at that port at 170fr. or $34 per ton. It is likewise said that two special steamers have been chartered to carry hay from the St. Lawrence to the French ports.

The shipments of Nova Scotian apples to Great Britain have steadily increased for some years past, but there is some danger of the business being seriously injured by the dishonest practices followed by some people in the trade. Reputable concerns are moving to have such practices stamped out. They have also been agitating for better transport facilities, and it is now stated that the Furness Steamship Company will soon have ready for the St. John, Halifax and London route two steamers specially equipped for the apple trade.

Combination in buying is to be tried by one of the grocers' associations in England, the system being confined at first to proprietary articles. The system has long been employed by the retail co-operative societies in England, and has met with some success in the grocery trade in the United States.—Merchants' Review.

According to reports received at the Fisheries Department, 9,207 barrels of fresh mackerel were landed by the American fleet at Boston during the week ending Saturday last. Reports from the vessels on the Grand Bank show that the highest catch to date was 150,000 lbs. of cod by one vessel. Another vessel has captured 140,000 lbs., and several are reported with 100,000 lbs. each.

According to a cable of Monday last, Herbert Gardner, President of the Board of Agriculture, states that a microscopic examination of the lungs of animals landed from the steamship Lake Winnipeg, from Montreal, has proved that the animals had been affected with contagious pleuro-pneumonia. The prohibition against the importation of Canadian cattle must therefore be maintained.

Kingston Despatch: The St. Regis Indians, who usually gather the strawberry crop in the Athens section, have formed a combine, and this season ask more for picking than the farmers, in many instances, feel inclined to pay. They want their fare paid one way, to be supplied with milk and potatoes, and 2 cents per basket for picking. To accede to the demands of poor Lo would unduly enhance the price of the fruit to the consumer, consequently the red men sit idle in their wigwams, while the pale face gathers his own berries.

The distillers who recently withdrew from the whiskey trust have decided to assist the Attorney-General of Illinois in every possible way in his efforts to destroy the combine. They have drawn up a statement giving a history of the trust from the date of organization in 1887, and have sent it to the attorney-general. Members of trusts are referred to as robbers; robbers are thieves, and this would lead to the old question, "Is there honor among thieves?"—Western Commercial.

At the suggestion of an English gentleman who has visited Australia and who knows the difficulties which exist in obtaining good fish at the antipodes, Mr. Parmalee, Deputy Minister of Trade and Commerce, has written Mr. Olds, the general freight agent of the C.P.R., for lowest through rates from Halifax and St. John to Sydney, New South Wales, on dried fish and canned lobsters. Mr. Olds replied, quoting a very low figure on experimental shipments in order to test the possibility of working up a trade. This should afford an opportunity to some enterprising dealers in the maritime provinces.

A late dairy invention of an American is calculated to stir the dead and gone grandmothers of the present generation into life again, that they may hold up their hands in disapproval of the methods of their time saving descendents. By means of the milk-separator two thousand pounds of warm milk may be separated into cream and milk in an hour's time, and by adding to this the attachment called the butter-maker, the shrewd dairymaid may milk her cow into the "feeder" of the separator and remove well-made and stamped pats of butter from the opening of the patent butter-maker. We have not yet heard that the cows have the least interest in or objection to the new process.—Critic, Halifax.

Wife—Well, dear, where's the coffee?

He—What coffee?

Why, that which I told you to bring home from the grocery.

He—Umph! I forgot all about the coffee.

Wife—Why, no, dear you didn't. I smell it on your breath. You surely must have been sampling it.

He—Well, yes; I did sample it some; but—but I wouldn't take it. There's nothing I so detest as mean coffee.

LEMON TREE CULTURE.

A lemon tree should bear as much in five years as an orange tree at seven years. If in a right locality there is no necessity for a failure in lemon culture; all it needs is intelligence and a strict attention to business. This is necessary in almost any kind of business, although in some kinds of farming moderate returns are had when there is lack of both elements. The time is coming when the orange market will be overdone, and the orchardist will be compelled to play second fiddle to the packer and middlemen. Such a state of affairs cannot obtain in the lemon business during the lifetime of anyone now ready to plant an orchard.—Ex.

To Grocers - -

Teas of all kinds, repacked into Half Chests and Catties, of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY_____

BLAIKLOCK BROS.,

17 Common St., MONTREAL.

STRAWBERRIES

We are offering

A Deal in 2lb. Strawberries.

Packed in Heavy Syrup. Quality the Best.

This is a Snap Shot, Only Open for a Few Days.

Price $1.30 . . . . . per dozen.

H. P. Eckardt & Co., WHOLESALE GROCERS **Toronto**

FOOD FOR BABIES



STERILIZED.

Pronounced by Physicians to be

Free From Disease Germs

DELAFIELD, McGOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner Cor. St. Peter Street. **MONTREAL**

COLLECTION OF DEBTS IN FRANCE.

Some information relating to the subject of the collection of debts in Great Britain has been given in recent issues of the Merchants' Review, and below we print an extract from the United States Consular Reports for June, showing the manner in which creditors in France obtain their just dues from slow-paying or dishonest debtors:

The first step which it is necessary for a creditor in France to take before he can use legal means to collect a debt due him is to obtain a judgment against the debtor. This judgment, provided the amount does not exceed $40, is rendered by the local justice of the peace, who, upon the payment of a small fee on the part of the creditor, despatches through the mail a printed notice addressed to the presumably embarrassed party. The notice directs the delinquent to appear upon a certain day and at a given hour before the magistrate in question, there either to arrange for a settlement of the account or to show cause why he should not pay the whole or part of it. If a compromise can be made, well and good; if not, the defendant is a second time summoned to appear. Should he then flatly refuse payment, or if he protests his inability to liquidate or fails to put in an appearance, judgment is rendered against him. The cost of the judgment, together with that of the summons, is defrayed by the plaintiff, and a copy of the former is sent to the debtor. He has then three months' grace, during which period he may appeal before a civil court the judgment already handed down. Failing to do this, or admitting, for argument's sake, that the case goes to trial and that the judgment of the lower tribunal is sustained, the plaintiff puts the entire matter in the hands of a huissier, or recognized debt-collector. This officer of justice, if he can be called such, is indirectly an appointee of the State, though he receives no compensation from its exchequer. Like notaries, advocates, and counselors, he is an independent individual, locating his office where he chooses, and depending for a livelihood upon his fees. His functions partake of those of both the bailiff and process-server; but his methods as well as his prerogatives, resemble neither the one nor the other.

The huissier, upon request of the creditor makes an abstract statement of the conditions of the debt. this resume, written on paper stamped and watermarked by the Government—as, in fact, are all legal acts passed in France—is known as a "signification," and is handed in person to the debtor. The fee for preparing and serving the same varies according to the length of the instrument, and not according to the importance of the debt. Its average cost may be placed at $2.50. The signification is nothing more or less than a full statement of the case and a request for immediate payment.

Should the debtor disregard or ignore this document an "assignation" is served upon him, which is, in turn, a mere repetition of the other. Again, if, after the receipt of this notice, the debtor fails within a period of eight days to settle the amount due, a third notice to the effect that his furniture and belongings will be seized is placed in his hands by the huissier.

The expense entailed in the preparation of these notices, their cost being from $2 to $3 each, is defrayed by the creditor. If, at any moment the debtor agrees to liquidate in full, he is not only required by law to discharge his original obligation, but to add to it the costs of the judgment and fees of the huissier. If his furniture is sold in order to satisfy the debt, enough must be placed at the disposal of the auctioneer to cover both the original debt and the costs of the abortive collection. In this way the creditor is practically insured against loss, while the debtor only augments by procrastination the amount of his indebtedness.

On the other hand, presuming the court to have decided the case against the creditor, the plaintiff and not the debtor is obliged to pay the costs. Not only that, but he must pay as well the legal fees of the opposing counsel, as his adversary would be forced to do should he lose the suit.

Not the least important of the huissier's functions in France is the collection of moneys due for unpaid rent. In this instance no judgment is required. The landlord has simply to ask for and receive the authorization of a referee or the president of the civil tribunal in order to employ legal means for the recovery of the arrears. If payment is not forthcoming within a certain specified time, a provisory seizure is made of the tenant's effects, and if at the end of the month, and after numerous threats, settlement is not made, judgment is given and furniture or other property is attached.

Whether or not this system of debt-collecting is a better or worse one than that which exists in the United States is a matter of opinion.

The huissier is in the Republic of France an individual to be feared by all whose finances are run on the same scale as were those of Mr. Wilkins Micawber. But his prerogatives, happily for the debtors, are in some degree limited. Unlike certain agents of the law, his work—his attachments, seizures, threats, evictions and process-serving—must be performed between the rising and the setting of the sun. This gives him about sixteen hours of activity in midsummer and eight at Christmastide.

It appears, therefore, that the contrast between the conditions of the American and the French retailers, as regards the assistance which the law renders them in the collection of debts, is quite as marked as in the case of British versus American retailers. The spirit of democracy seems opposed to the punishment of debtors, whether they are able to pay their debts or not, hence it is not surprising that this country should have gone to greater lengths than Great Britain in making smooth the path of the dead beat. But France has cast off monarchical government, yet provides ample safeguards for the retail creditor and no doubt reaps the fruits of her wise policy in a sounder condition of business than would otherwise be the case. When retail distributors are practically placeed at the mercy of unscrupulous consumers, as in this country today, the injury inflicted is not restrcited to the immediate sufferers, but eventually affects the entire business community. Consequently it is not in the interests of the retail class of traders alone that a change in the exemption laws of the various States is demanded, but of the country at large. The worst sufferer is, however, the retail merchant, and he should not rest until he is afforded requisite protection by the law.—Merchants' Review.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

Her mother had gone out of town and left the dear, sweet, cooking school girl in charge of the house, and breakfast was nearly an hour late when her father asked the matter. "Well, papa," she said, "the coffee has been boiling for thirty minutes, and it hasn't melted yet."

Grocer (meeting friend on the street) "I thought you said you'd me that five dollar bill that you owed me?"

Creditor—"I did mean to, but when I went to the postoffice to mail it, I found this placard on the walls: 'Post no bills.'"

J. F. EBY HUGH BLAIN

DRIVES

IN

Tea:

Oolong - - at 11c. and 12c.
India - - at 17c. and 18c.
Japan - - at 12½c. and 14c.

(These are special values—Send your order at any time.)

Raisins

Off Stalk—Valencias, good sound fruit at $1.00 box.
Finest selected at 5½c. and 6c.

Salmon

At **$1.10, $1.15, $1.40** and Horse Shoe-flat at **$1.60.**

(Horse Shoe, flat are the finest Salmon packed.)

Eby, Blain & Co.

WHOLESALE GROCERS, TORONTO, ONT.

EMPIRE TOBACCO COMPANY'S COLUMN



WE HAVE ADOPTED

A DOG'S HEAD

for our trade mark. Everything sold with this tag on it will be of superior quality.

EMPIRE TOBACCO CO.

MONTREAL

THE GROCER AND THE KITCHEN.

It not infrequently happens that the kitchen robs a grocer of his customer, injures his reputation, calls in question his accounts and stirs up no end of trouble. This is often the case where the route system is the custom of the place or neighborhood. Scores of customers are personally unknown to the grocer, who has never met, nor is likely to met them. Orders are sent via the kitchen or given direct by its autocrat—the cook.

This means that the patronage of many of the best customers is entirely dependent upon the relations established between the driver of the wagon and the cook. In cases where a steward manages the household commissary the case is little if any better. Bribes are demanded in the shape of a bottle of Old Rye, a dress, or some other article. In many cases a handsome fee is expected if harmony is to continue between the kitchen and the grocer. If the demands of the steward or cook are not granted complaints may be anticipated, that the butter sent was not fit for use except as wagon grease; that the coffee was horrible; the tea of wretched flavor; the flour no good; the ham stale and tough, if not tainted.

Sometimes the driver of a rival grocer will bribe the kitchen to spoil the goods of the competitor in order that that the cook may have a good excuse for transferring the account. There is no end to the devices of the kitchen to thwart the endeavors of the grocer to please some of his best customers. What is the remedy? The answer is not easy. Some grocers allow their salesman to bribe the kitchen, finding it more profitable to accede to its demands than to refuse. We believe the manly way is to resist every irregular demand, and wherever there is any disposition on the part of the kitchen to discredit the quality of goods, to promptly notify its master or mistress of the situation.

It is also common for route-drivers to volunteer gifts to the kitchen in order to secure heavy orders. They put a premium on theft and waste. Goods are delivered that go from the kitchen unopened to the friends of the cook. Only recently a housekeeper in looking over her storeroom found several unopened packages of coffee, oatmeal and other articles. The quantity of sugar and butter charged in her account was more than twice the consumptive capacity of the family. Is it any wonder that under such circumstances customers complain of the size of their accounts and charge the grocer with error, and intimate that there is fraud? Efforts should be made by grocers to make the acquaintance of customers; to have stores so inviting as to induce their making frequent visits. This is one reason why the fixtures and surroundings of a grocery should be in keeping with the taste and habits of those it serves. Evils will always be present so long as human nature is as it is. The quickest and best way to reach such an evil as that under consideration is to refuse to compromise with the kitchen; in short with any sort of questionable practice.

MEAT-EATING AND BAD TEMPER.

"In no country," declares Mr. Ernest Hart in London Hospital, "is home rendered so unhappy and life made so miserable by the ill-temper of those who are obliged to live together as in England. If we compare domestic life and manners in England with those of other countries where meat does not form such an integral article of of diet, a notable improvement will be remarked. In less meat-eating France urbanity is the rule of the home; in fish and rice eating Japan harsh words are unknown, and an exquisite politeness to one another prevails even among the children who play together in the streets. In Japan I never heard rude, angry words spoken by any but Englishmen. I am strongly of opinion that the ill-temper of the English is caused in a great measure by a too abundant meat dietary combined with a sedentary life. The half-oxidized products of albumen circulating in the blood produce both mental and moral disturbances. Brain-workers should live sparingly if they would work well and live long. Their force is required for mental exertion, and should not be expended on the task of digestion, for 'they should remember that the digestion of heavy meals involves a great expenditure of nerve force.' The healthful thing to do is to lead an active and unselfish life, on a moderate diet, sufficient to maintain strength and not increase weight."

BUSINESS SKIN FLINTS.

In a recent murder trial, where a druggist's clerk was shot and killed during night service, the shameful fact was disclosed on testimony that the faithful fellow, who was a qualified prescriptionist of admitted ability, not only was subject to the arduous and responsible duties of a competent prescription clerk, required to do night work, and whose blood was shed while at his post of duty, but that all this was undergone at the magnificent salary of $6 a week! Human life and human blood is cheap indeed, when so ruthlessly sacrificed for any penurious employer, so insignificantly small that his soul would crawl through a sixpence with a hole in it to save a dollar. That the employee is a party to the bargain with the employer is no excuse for niggardly wages by the latter when the wage-earner is worthy of his hire. There is something radically wrong between capital and labor that compels wage-earners in responsible positions to accept starvation wages or starve with no wages at all, because a standard has been fixed by those willing to work for nothing and board themselves. The old question of Cain, "Am I my brother's keeper?" must be answered at the final reckoning by many a business skinflint.—Herald of Commerce.

Strang & Co.

WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS

WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first-class Canned Goods Agency.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

CARD'S CELEBRATED

Canadian Tomato Chutnee.

IMPARTS A

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY

M. P. CARD,
GUELPH, ONT.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

W. A. McClean & Co.

OWEN SOUND.

PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.

Write for Quotations.

THE——

Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO.

—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels
" Riverside Seedlings
Oranges.

Our First Car just arrived, good color, juicy and sweet, better stock than we have ever had.

Messina Lemons, Figs, Dates, Nuts, Almeria Grapes, Bananas, Pines, etc., in stock. Full line Fish and Oysters during Lent.

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, July 6, 1893.

GROCERIES.

Nothing materially new has developed since our last review. The volume of business has been fairly satisfactory and if anything rather larger than a week ago, although still not so large as a fortnight ago. Travelers' orders denote some improvement in the country, but trade locally is quiet. Prospects are brightening. Reports regarding the cereal and fruit crops are even more assuring than some weeks ago. The only fruit that does not promise a good yield is the apple. The most unsatisfactory feature about the situation is in regard to payments, which merchants generally say are not up to the mark. Coffees seem a little better outside, but on the local market they still fail to attract attention. Sugar has ruled firm and unchanged, with demand fair. Dried fruit, particularly currants, is in better demand. The tea market is dull and disappointing. A good business is being done in canned goods and prices in this line rule steady.

COFFEE.

The local market continues quiet and featureless. The foreign markets are reported strong and Rios are a fractionally higher in New York for spot goods. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.

NUTS.

The market remains much as before. We quote Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

DRIED FRUIT.

The market is fairly active. Demand for Valencia raisins shows some improvement and there is now a good trade doing in this line. The idea for off-stalk is 3¾ to 4½c. a pound for seconds, 5¼ to 6c. for fine layers, ordinary selects, 6¾c.; fancy selects, 7 to 7½c. according to quality. Sultana raisins are in fair demand at 5⅞ to 7c. Currants are strong and in brisk demand at 5½ to 6c. for ordinary fruit and 6 to 6¼c. for good. Filliatras currants, in barrels and half barrels, are in light supply both here and in New York. Practically the only currants offering in New York at the moment are a few provincials in barrels, and half barrels and cases. Demand for prunes has flattened out as is usual at this season; 7¼ to 8c. is still the idea in cases. Dates dull and unchanged at 5 to 5½c. There is a plentiful supply of cheap figs for cooking purposes at prices ranging from 4 to 6½c., but demand is only fair.

RICE AND SPICES.

Demand is fairly active for rice. Round lots of B have been selling at 3⅝c. Japan rice at from 5½ to 5¾c. has been moving freely.

Spices quiet and unchanged. Whole ginger is quoted at 20 to 25c.; pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

The market remains in much about the same position as a week ago. The Canadian refiners continue to indulge in bullish talk, and will neither shade nor make contracts. The Woodside refinery on Tuesday advanced prices to 5¾c. for granulated. This is equal to the outside figure wholesalers are now getting, and this therefore practically means that this refinery is out of the market on granulated at present. The buying is still of a hand-to-mouth character, and at the moment it seems the safest course to pursue. The idea is still 5⅝ to 5¾c. for granulated and 4⅝ to 5¼c. for yellows.

Willett & Gray, New York, in their statistical for June 29, have the following to say on sugar:—The week—Raws declined ⅛c. Refined unchanged. Receipts, 32,785 tons. Meltings, 25,000 tons. Total stock in four ports, 88,812 tons, against 81,027 tons last week and 153,453 tons last year. By cable: Stock in Havana and Matanzas, 131,000 tons, against 135,000 tons last week and 185,734 tons last year. The six principal ports of Cuba give for the week: Receipts, 9,000 tons; exports, 12,000 tons; stock, 211,000 tons, against 214,000 tons last week, and 250,077 tons last year. Total stock in all the principal countries, 993,512 tons, against 1,311,690 tons at same date last year. Afloat to the United States from all countries estimated, 60,000 tons, against 75,000 tons last year.

Raws—The market has been very uninteresting at home, and without any undue excitement during the week, but the general tendency has been, and is at the close, of a weakening nature. Sales of centrifugals at ⅛c. decline followed the sale of molasses sugar noted last week at the same decline, and during the week a cargo or two of centrifugals have been constantly on the market, with only now and then a buyer, and at the close buyers appear to have withdrawn entirely. Increased offerings of a few more cargoes might lead to a further extension of the present reaction in prices, which is not desired by any interest at this time. European markets have gradually declined from 19s. for beets to 18s. 4½d., with a recovery to 18s. 6d. at the close. The new crop delivery followed the same course, declining from the highest point yet made, of 15s. 6d. to 14s. 10d., with a recovery to 15s. 1½d. All sugar markets are most sensitive now, as it is natural with the prices at the present level for deliveries before October, and at a much lower level for deliveries afterwards. The question uppermost in holders' minds is, through what process will these varying quotations become united, as they must eventually.

Refined—Monetary as well as prudential reasons continue to urge the country to a hand-to-mouth basis, and, until such basis is reached the demand for refiners' stock must remain small, even though the demand is increasing for the grocers' stock, as is now generally reported. A more active business may and should set in after the holidays, which will naturally tend to steady and support both the raw and refined markets. There has been no change in quotations of granulated, and there are no indications of any for the present.

Cuba—Receipts are larger this week than anticipated, and necessitate an increase in our crop estimates, which we now return to 800,000 tons. Regarding the next crop, the very best of information, at this early stage of the crop, is of a most brilliant prospect. The spring season, with abundant rains, set in earlier by a month and a half this year compared with last two years, and the general appearance of the cane fields is most promising. Increased planting of cane has taken place, and if the weather during July, August, September and October continues to be so favorable as heretofore, having also the good luck not to be visited this year by hurricanes, a crop around 950,000 tons may easily be reached.

SYRUPS AND MOLASSES.

The movement in syrups is largely confined to half-barrels As a rule 2¼c. is the lowest figure quoted, but there is a dark syrup on the market that can be obtained at 2c.

Molasses continues to rule dull and unchanged. The idea seems to be 28 to 35c. for Porto Rico and 30c. for New Orleans.

TEAS.

The market is dull and featureless, and the movement is confined to small parcels. New Japans do not seem to have met with as good a demand as anticipated. We quote: Japans (1892-3)—Low grade and common, 15 to 18c; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 32 to 35c. for fine. Blacks—Low grades congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

BUTTER AND CHEESE.

The butter market does not seem to be as good as it was, particularly from an exporter's point of view. It does not follow, however, that butter can be bought any cheaper,

(Continued on page 20.)

ARE YOU BUYING—
LEMONS,
ORANGES,
BANANAS,
MELONS.
CLEMES BROS.
Phone. 1788 TORONTO

CALL FOR
Lakeport
PRESERVING CO'S
Canned Goods
And get the best goods on the market. They have no equal for excellence in Flavor and Pack.
PACKING HOUSES:
LAKEPORT AND TRENTON, ONT.



KENT Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

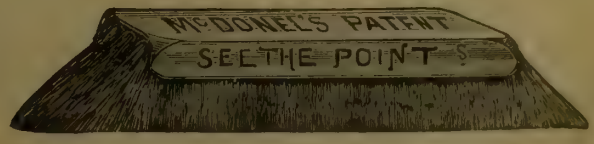


The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.

Make a Full Line of Saleable

BRUSHES, WHISKS AND BROOMS

For the General Trade.



CANNED GOODS.

TORONTO.

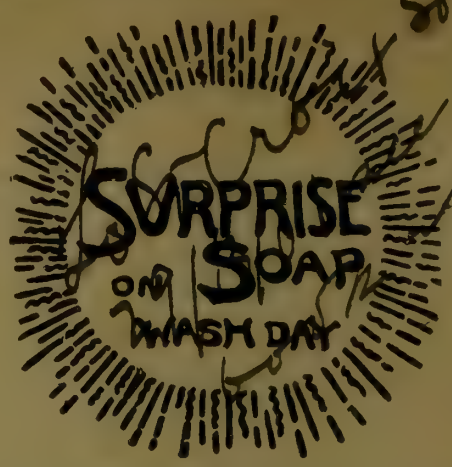
A good steady trade is being done and the market generally wears a sort of satisfied air. Demand has slackened off a little for tomatoes, but there is still a fair movement nevertheless; 85 to 90c. is the idea as to price, and where there is any cutting being done it is as a rule to meet competition at outside points. The demand for peas is exceptionally good taking into consideration the fact that the green article is on the market; 85 to 90c. are the ruling prices. There is not so much heard about the scarcity of corn as a few week ago. Stocks however, it is well known, are light and some of the factories are cleaned completely out. At the same time it now looks as if there will not be much of a shortage after all. This is probably in part due to the fact that the demand, while good, has not been as big as anticipated. Ordinary goods are quoted at 85 to 90c. and choice brands at $1 to $1.25. Stock of peaches is light, demand small and prices unchanged at $2.10 to $2.25 for 2's and $3 to $3.25 for 3's. Apples are meeting with a good demand and they are getting scarce; $2 to $2.25 is the idea for gallons and 85c. to $1 for 3's. Plums are also scarce and in fair demand at $1.45 to $1.55. Raspberries are in light demand at $1.75 to $2. Strawberries, the season is about over, and the idea as to price is $1.75. Demand for salmon is active and first-class brands are about cleaned out; good red fish is selling at $1,50 to $1.65 for talls and $1.70 to $1.80 for flats; fish of not so well known brands can be obtained at $1.30 to $1.40. Lobster is a little firmer, although no actual change has taken place in quotations; talls sell at $1.90 to $2.10 and flats at $2.50 to $2.70. A fairly good seasonable demand is reported for meats.

MONTREAL.

The canned goods market is steady, the feature being the scarcity of salmon, which is much sought after and $1.50 to $1.60 is freely bid on spot. Fruits are in fair demand, but tomatoes are a very slow sale.

MARKETS—Continued

but the market does not display the same life as a week or so ago. Dairy butter is in fair demand, at 14 to 16c. for good to choice tubs and pails and 16 to 17c. is quoted for fine crocks. Only a few large rolls are offering, and they sell at 15 to 16c. Pound dairy rolls are higher at 17 to 18c. and wanted.



You can't recommend SURPRISE SOAP too strongly for washing clothes. We will mail you a sample cake to test it yourself if you send us your address.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.,

Branches:

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

Demand for creamery butter is fair. Good to choice tubs sell at 20 to 22c., and there is a medium article that can be obtained at 18c. Pound prints are moving at 22 to 23c.

Cheese is in fair demand and the market easier, with buyers and sellers apart in their views; 9 to 9¼c. are the ruling prices at the factories, although there is some cheese of not well-known brands that can be obtained at less than 9c., the inside figure quoted; 9½ to 10c. are the prices jobbers are getting.

COUNTRY PRODUCE.

BEANS—Scarcely anything doing. Jobbers are paying $1.30 to $1.40 for hand-picked beans and are selling at $1.40 to $1.50.

DRIED APPLES—Quiet with stocks nearly exhausted. Jobbers have been buying small lots at 3½ to 4c., and 4½c. seems to be the outside figure they are getting.

EVAPORATED APPLES—Stocks short, only a dealer here and there seeming to have any. The few that there are are being jobbed out at 8½ to 9c. There have been sales of evaporated quarters at 7¼ to 7½c.

EGGS—The supply is diminishing and the "loss off" is getting larger. Demand is fair and prices steady at 11½ to 12c.

HONEY—Dull and unchanged, extracted selling at 5c. for dark and 7 to 8c. for white.

POTATOES—Dull and weak. Old potatoes are quoted at 60c. on track, and all sorts of prices up to 75c. are asked for small lots. New American potatoes are selling at $3 per bbl. and demand is fair.

ONIONS—There is the usual demand at $2 to $2.25 per sack for Egyptian onions and at $2 25 to $2.50 per crate for Bermudas.

HOPS—There is not much doing. Small lots are selling at from 17 to 18c., and lots of five or more bales at 15 to 17c., according to quality. A New York report, under date July 3, says: "Several local dealers reported additional purchases in the interior New York markets at prices that were refused a week ago, and letters from some points indicated that not a few late strong holders are more inclined to sell, probably in view of favorable condition of the growing crop and falling off latterly in export buying. In the local market there was hardly any business outside of ordinary sales to home brewers, the most of which were extremely close to present cost in the interior. A cable report received Saturday stated that crop prospects in Germany are still poor, but more favorable in Austria, France and Belgium, and generally good in England. The European markets to all accounts remain quiet pending the development of the crops."

HOGS AND PROVISIONS.

There are only a few dressed hogs offering, but there are quite enough for the demand. Prices are much as before at $7.50 to $8. Hog products continue firm and in good demand. A carload, consisting of green rolls, hams and long clear, was shipped the early part of the week. The prices obtained were 11¾c. for hams, 9½c. for the rolls and 10½c. for the long clear. Stocks are now pretty well rounded up.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

. . UNEQUALLED . .

SYMINGTON'S

COFFEE

ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR.

RETAIL GROCERS

WILL FIND IT . . .
TO THEIR INTEREST

TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

BRANTFORD, ONTARIO.

The Norton Manufacturing Co.

E P. Breckenridge, President. C. C. Warren, Secretary.
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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & Co.

Manufacturers, Importers,
AND . . . .
Wholesale Dealers . . .

74, 76, 78 McNAB ST. Hamilton, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

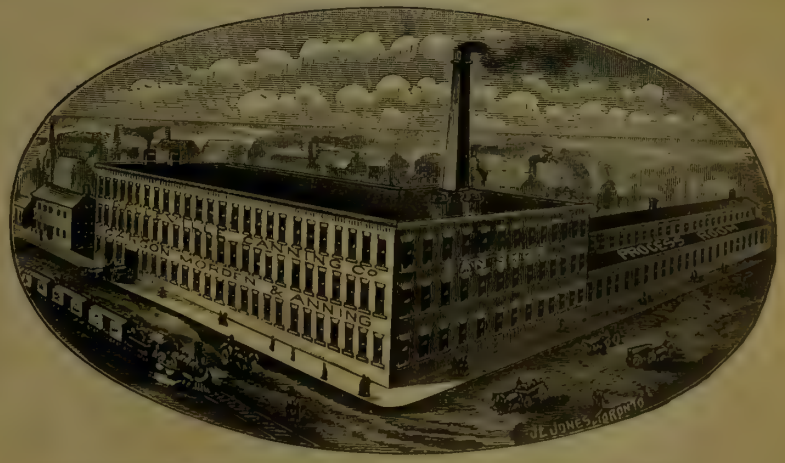
"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

MARKETS—Continued.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade is brisk all round. Demand for oranges has fallen off, but prices are well maintained. Lemons are still selling freely and prices are firm and tending upwards. The market is well supplied with bananas and demand is absorbing them at steady prices. A demand is arising for watermelons but prices are 10 to 15c. lower than a week ago. The season for pineapples is almost over, receipts being confined to a few "sugar loaves," which sell at from 16 to 20c. We are now beginning to get our own fruit and vegetables and receipts of those of American growth are falling off. Cabbage is getting scarce, and the strawberry season is nearing its close. Raspberries, red currants and cherries of home growth are arriving. We quote: Oranges—Messinas, ½ boxes of 80's $2.50; ½ boxes of 100's, $2.50 to $2.75; lemons, $4.50 to $5.25; bananas, $1.50 to $2; strawberries, 4 to 7c.; raspberries, 50 to 85c.; cherries 90 to $1.25 per basket; red currants $1 to $1.25 per basket; tomatoes $1.65 to $1.75 per crate; cucumbers, $2.50 per crate for American and 75c. per dozen for Canadian; beans, $2.25 to $2.50 per crate; cabbage, $2.50 per bbl. for Canadian. California fruit—Apricots $2.25 peaches $2.to $2.25, cherries $1.75 to $2. Watermelons, 30 to 35c. each

FISH.

Supply and demand good. About the only change is a decrease in the price of blue back herring, which is now quoted at $2 to $2.50. We quote: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half bbl.; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 5 to 6c.; perch, $2 to $3 per 100 as to size; blue back herring, $2 to $2.50 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; shad, $3 a dozen; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—The market is still in a demoralized condition and prices are lower, the wholesale quotations for buffs being 4¾c.

SKINS—Calfskins are easier, though select skins are still selling at 7c. Lambskins are higher at 40c. and pelts at 25c.

TALLOW—Is weaker, jobbers paying 5c. and selling at 5½ to 5¾c. according to quality. Rough is unchanged at 2c.

WOOL—Is coming in freely, people in the country being anxious to sell, and the price for straight lots is 17c. Some of the mills are beginning to buy.

PETROLEUM.

No change have yet been made in prices, consequent upon the new tariff which went into force Saturday last, but it is expected that there will be in a few days. We quote in bbl. lots, Toronto: Canada, 13 to 13½c.; carbon safety, 17½ to 18c.; Canada water white, 19c.; American water white, 21 to 22c.; photogene, 25c.

MARKET NOTES.

Lucas, Steele & Bristol, of Hamilton, are quoting for a few days a limited quantity of 3-lb. apples at 75c., 2-lb. blue plums at $1, 2-lb. raspberries at $1.40, 3-lb. "Boy" brand tomatoes at 75c., 2-lb. "Boy" brand corn at 75c.

Davidson & Hay have a shipment of almondine in stock.

A carload of Liverpool salt sold this week here at 63c. in bags.

Warren Bros. & Boomer have a job line of canned salmon in flat tins at special prices.

Musson & Co. have some attractive colory coffees, new crop, on the way.

Smith & Keighley are offering a job lot of Valencia raisins at 3¾c. per pound.

Davidson & Hay are in receipt of a carload of "Stag" brand salmon.

Wright & Copp received two large orders from Quebec this week for Snider's catsup and soup.

H. P. Eckardt & Co. have got a few boxes of evaporated apples which they are offering at 7c. to close out.

Sloan & Crowther are in receipt of a carload of Britannia brand salmon. It completes their purchase of this brand.

Eby, Blain & Co. are offering special value this week in canned salmon, raisins, and teas. See their advertisement.

By Government regulations the shipment of new crop currants from Greece will not be allowed before August 28.

Lovers of shrimp can now have their taste satisfied by purchasing the "Cotton Bale" brand sold by Eby, Blain & Co.

The coming crop of Sultana raisins is estimated by Smyrna authorities at 23,000 to 25,000 tons, against 35,000 tons last year.

Perkins, Ince & Co. have received the first samples of new season's Moning Congous. They make a specialty of these teas.

H. P. Eckardt & Co. have a shipment of "Quail on Toast" brand of boneless fish in one pound packages. The stock is new.

T. Kinnear & Co. are in receipt of a shipment of "Prize Medal," four crown, currants in cases, which they are offering at a very low figure.

The crop of Smyrna figs this year will probably prove about the same as that of last year. First shipments via England are expected during August.

Perkins, Ince & Co. have placed an order for a round lot of Pettijohn's California Breakfast Food, and will have it in stock before THE GROCER reaches its subscribers this week.

The third annual picnic of the London Retail Grocers' Association on July 26 promises to be more than usually successful, which is saying a good deal. The managing committee already have arrangements well under way.

New Japan teas ex Empress of Japan are being offered by W. H. Gillard & Co. at 19 and 20c. for prompt shipment. Merchants

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

The flour market continues to rule dull, business being merely of a local nature. Feed is in fair demand and steady. Oats are in good demand and higher.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.15; Manitoba strong bakers', $3.70 to $3.85; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.65 to $2.70; low grades, per bag, $1.00 to $1.25.

MEAL—Oatmeal is $4.10. to $4.30 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (on track) $11 00 to $11.50, shorts (ton lots) $15, ditto (on track) $12.50 to $13; mixed feed $20 to $22, feeding corn 57 to 58c., oats 39 to 40c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market is dull and easier in tone, straight rollers being now offered at $3.15 to $3 25, and extras at $2.90 to $3.05. We quote Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $4 10; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3,65 to $3.80; Manitoba strong bakers', best brands, $3.80 to $3.90.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

AN OPPORTUNITY—A FIRST-CLASS GROcery business for sale in the city of Toronto. Last year's business $30,000; ill health only cause for parting with it; finest stand and premises; to rent, good house over store; all heated with hot water system; advertiser owns property and will sell only to first-class live man; money required, between four and five thousand; closest scruteny desired. Address A. B. C., care John I. Davidson, Esq., 86 Yonge St., Toronto.



The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills, LONDON.

Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS

SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

BEST QUALITY

MARMALADE, JAMS, JELLIES, ETC.

We are now taking orders for the celebrated Marmalade, etc., manufactured by Messrs. Chas. Southwell & Co., London England. Handsomely put up in 1 lb. glass jars, and the quality superior to anything ever brought into Canada.

CANDIED PEELS—for the Fall Trade—CITRON, LEMON, ORANGE.

Write for Price Lists and Samples to - - -

FRANK MAGOR & CO., 16 St. John St., Montreal.



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto Montreal. Winnipeg.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.

Special Agent for the Dominion:

C. E. Colson, Montreal

who have been holding off for a low priced new May-picked Japan have now an excellent opportunity to fill their wants.

The Counter Tea Mixer is becoming more popular, retailers beginning to realize its many advantages. W. H. Gillard & Co., of Hamilton, who are sole agents for Western Ontario, report very large sales of this unique little machine. Grocers making a specialty of teas should be provided with one.

The Winnipeg Produce and Commission Co. (Ltd.) has been incorporated. Joseph Carman is manager, and the firm announces that it is prepared to receive consignments of green, dried and evaporated fruits, produce of all kinds, canned goods, maple products, job lots of groceries, etc. Correspondence will receive the firm's prompt attention.

In jobbing quarters there is little confidence in the immediate future of the tea market. It is admitted that prices are low and the consumption is well up to the average for the season; but prospective heavy offerings through the auction room lead to the belief that importers are not enjoying a very enviable experience.—New York Journal of Commerce.

The St. Croix Soap Mfg. Co. have secured the services of J. F. Wallace to represent them in Ontario for the sale of Surprise soap. Mr. Wallace is well known in the Northwest, which territory he has been covering for several years for Taylor, Scott & Co., and his genial manner and business methods will soon win for him a warm spot in the hearts of patrons nearer at home. H. M. Hirschburg, who has been representing the company for the past few months, is no longer with them.

MONTREAL MARKETS.

MONTREAL, July 6, 1893.

GROCERIES.

The week has not shown any unusual development in the grocery market, business ruling on the quiet side. It is worthy of remark however that advices from the country show a better line, and on this account many of the houses anticipate improvement in the volume of trade shortly. There are no striking changes in any of the leading staples. Advices on raw sugar indicated easiness at one time, but the fact had no effect on values here at all. Syrups and molasses rule much the same. Tea is rather easy in tone, with sellers anxious to clean up before the new crop is on the market in earnest. Coffees and spices are about the same, while dried fruit and rice are essentially steady in tone. Canned goods furnish no feature except that there is a scarcity of salmon on spot and a good demand for the article.

SUGAR.

The sugar market does not show much change, the tone on spot ruling as steady as ever. A little easier feeling was noticed in raws at one time toward the middle of last week, but latterly the market has firmed up again. On spot refined is firm with the demand more active, but refiners accepting orders only for prompt delivery, and there does not seem to be any prospect of decline in the near future. The stocks in the country are low. We quote granulated 5½c. and the lowest yellows 4½c. with prices running up to 5¼c. according to grade.

SYRUP AND MOLASSES.

There is no change in the position of the molasses market. The combine still keeps the price at 30 to 34c. and outsiders continue to sell at 30 to 31c., a fairly good business being reported at this basis. According to advices from Barbadoes exports from there show a decrease to Canada and an increase to the United States.

In syrups, sales of several large lots of American stock have been made on Western account at 18¾c. per gallon. Canadian syrups have been enquired for, and sales are noted at 2½c. per lb. in the wood.

TEA.

The tea market rules on the easy side, with rather more buyers than sellers, but a fairly good movement is reported, Japans changing hands at 20 to 25c. We quote:—Japan, common, 11 to 13c., medium 15 to 17c., fine 18 to 21c, and finest 24 to 30c.; black and green are quiet and do not furnish any change.

COFFEES AND SPICES.

The coffee market has shown a downward tone in New York, but there is a fairly steady tone here. We quote: Jamaica, 19 to 20c.; Maracaibo, 20½ to 22c.; Rio, 19 to 21c.; Java, 24 to 28c.; and Mocha, 25 to 28c.

In spices there is no particular change, and we quote: Jamaica ginger, 16 to 18c. for common and 20 to 24c. for finer qualities. Black pepper, 8 to 9c.; pimento, 6½c.; nutmegs, 50 to 52½c. and $1.

RICE.

There has been a good movement in rice in a jobbing way and the tone is firm. Advices from Burmah speak of an excited feeling. We quote ordinary $3.85 to $4; Japans, $4 to $4.50; Patnas and Carolinas, $4.50 to $6.50.

DRIED FRUIT.

The dried fruit market is essentially quiet and steady. Old stocks of off-stalk Valencia raisins are steadily diminishing, and it looks as though they would be well cleared up before any new goods arrive. There is no layers here in first hands. We quote off-stalk 3 1-4c. Currants are about the same, with little doing. Continued reports of damage to the growing crops in Greece is attracting some attention, but has had no effect on values here. We quote 5 to 5 3-4c. according to quality for good sized lots.

GREEN FRUIT.

There is a brisk demand for lemons, further large export orders having been filled on United States account, and prices are firm at $2.75 to $4, according to quality and size of package. Oranges also have been in fair demand, and we quote $1.50 to $5, according to brand and size of package.

Pineapples have ruled irregular in price at 14 to 16c.

Bananas are steady. The steamer City of Kingston arrived on Monday from Jamaica with 12,500 bunches of bananas, 600 bags of cocoanuts, and a quantity of sugar, rum, ginger, etc. The bananas were in excellent condition, and found a very ready sale. There was a good demand from the West and Buffalo, but the greater portion of the cargo was disposed of here, the prices realized being as follows: No. 1's, $1.50; No. 2's, $1.10; No. 3's, 70c.; No. 4's, 60c. Cocoanuts sold at $4 per 100.

BEANS.

Beans are in liberal supply and prices are softer, although there is no actual change. Hand-picked are quoted at $1.60 to $1.65, and ordinary $1.25 to $1.30.

HONEY.

There is no change in the market, which rules at 6 to 8 1-2c., according to quality.

HOPS.

Brewers still keep out of the market and business is quiet in consequence. We quote 6 to 8 1-2c., as to quality.

POTATOES.

The market is easier, and prices are much lower than last week in consequence of increased receipts. We quote 50 to 60c. per bag of 90 lbs.

PROVISIONS.

The provision market continues dull and neglected. Smoked meats alone show any life, and attention is solely confined to them. Canadian short cut, per brl., $21 to $22; mess pork, Western, new, per brl., $22.50 to $23; hams, city cured, per lb., 12 1-2 to 13 1-4c.; lard, Canadian, in pails, 12 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-4c.; lard, common refined, per lb., 10 to 10 1 2c.

EGGS.

The egg market rules easy. Receipts in the west are lighter, but arrivals here are still too heavy for the demand, which continues slow at 11 to 11 1-2c.

BUTTER.

The butter market is about the same. Salesmen in the country, although they still ask rather full figures, in some cases show a most accommodating disposition, as some of them were offering creamery to-day at 20 1-4c., which is a shading on their ideas of last week. But even at this concession exporters claim that they cannot afford to pay any such price in the country. We repeat our previous quotations and remark that very little business is passing. Creamery, 19 1-2 to 20c.; Townships, 17 to 17 1-2c.; Western dairy, 14 1-2 to 15 1-2c.

CHEESE.

As many anticipated, prices paid at the Ogdensburg board on Saturday were an advance on the ones ruling the week before. This makes it evident that buyers had to have the cheese and paid full figures for them. All in all, from various reports to hand the inference is that the June make of cheese is pretty closely sold up, and the fact will, no doubt, have due effect on the views of factorymen, as with cheese as well sold up as it is they are not likely to be very urgent sellers. On the whole, therefore, the season so far must have been decidedly profitable to them, except in the case of those who were so unfortunate as to be caught in the Thompson difficulty which from present appearances looks as though a good many factorymen would lose such a lot of money. The tone on spot, in view of the country purchase, is steady, although there was not much business doing. Sellers asked our quotations as below, and business was done on the street within our figures. At the wharf this morning 2,500 cheese by boat and 1,000 by rail were offered. The quality was about the same as last week, and all of it was sold at 8 3-4 to 8 7-8c. Finest Ontario colored, 9 1-4 to 9 3-8c.; fin-

If you are open to purchase

Job Lots

Call and see us. Great inducements offered to clear out remnants.

New Goods Opening Daily

JAMES A. SKINNER & CO.

Importers of Crockery, China, Glassware, Lamp Goods, Etc.

54 and 56 Wellington Street West. TORONTO

Branch in Vancouver, B.C.

ESTABLISHED 1851.

WE OFFER

..TOMATOES..

in 3 lb. Tins

Quality Guaranteed,

at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Saul Street, Montreal.

CHEESE..

WE have a few very fine September Cheddar's and Stilton's which are just coming into prime condition. For first-class trade there are none better. Send for quotations.

F. W. FEARMAN,

HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .

Syrup . . .

Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East

TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Salmon

CHEAPEST GOODS OFFERING.

Immediate delivery.

Special quotations for round lots.

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

First Arrival.

New Season's Japan Tea, 1893-4

NOW IN STORE.

Style and Quality Superb.

May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

Samples of

NEW SEASON'S

Moning Congous

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical test for 31 years.

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

est Ontario white, 9 to 9 1-8c.; finest townships, 9 to 9 1-8c.; finest French colored, 8 7-8 to 9c.; finest French white, 8 3-4 to 8 7-8c.; under grades, 8 1-2 to 8 5-8c.; cable, white, 45s.; cable, colored, 47s. 6d.

MONTREAL TRADE NOTES.

Advices on sugar were somewhat easier at one time toward the close of last week, but the fact had no effect on the firm local position.

Advices state that the Empress of India, sailing from Yokohama on the 23rd, carried 4,000 packages of Japan teas for New York, 4,000 for Chicago, and 4,000 for Canada.

Burman advices to rice brokers here state that if war breaks out between France and Siam prices are sure to go up, as a blockade of Siam, one of the largest rice exporting countries in the world, will be a serious thing.

Latest advices continue to note heavy damages to the growing currant crop in Greece, and the fact is occasioning more interest here, as it now looks as though the damage would be unprecedented.

The shipments of Barbadoes molasses to Canada this season are placed at 18,406 puncheons, against 23,489 for the same time last year, a decrease of 5,083 puncheons. On the other hand those to the United States have increased 7,209 puncheons, being 13,681 puncheons, against 6,472 puncheons for the same period last year.

Lightbound, Ralston & Co. practically control all the currants in first hands in Eastern Canada, and they have been doing all the wholesale business for this section in consequence.

The Tamilkande Tea Company state that their sales for the month of June just past were the largest they have had to report.

It is understood that Caverhill, Hughes & Co. have secured the agency for Lifton's well-known lines of teas.

FACTS ABOUT CINNAMON.

Cinnamon is an evergreen and a species of the laurel family. It is cultivated the nearest to perfection in the island of Ceylon, where it often attains a height of thirty-five or forty feet. The trunk is short and upright, with wide-spreading and heavy foliaged branches; the leaves are very similar in shape to those of the common laurel, standing in opposite pairs upon short foot stalks—dark, bright green above, and pale beneath, with whitish stripes. The fruit is about the size of an olive, soft, with a sickly taste, and a dark blue color; it encloses a nut with a kernel. The wood is very soft and white, and almost useless, except for firewood. The root is thick with numerous branches, and yields abundance of camphor. The outer bark is smooth and of a greyish color; the inner bark is the cinnamon of commerce, and possesses a rich, sweet, pungent flavor. What are called cassia buds are the hexangular fleshy receptacles of the seeds; they are nail-shaped and much resemble a clove. They are prepared or cured precisely the same as the bark. The finest selected are packed in cases of 112 lbs. each, but those of an inferior quality in bags.

The Cinnamon tree is a native of Ceylon, but is now grown in Malabar, Java, Sumatra and Cochin China. There are several varieties, probably modified by soil and climate. Pure quartz sand is the soil in which it thrives best; that of the large cinnamon garden near Colombo in Ceylon, is of a hard, rocky and sandy nature, nearly on a level with Lake Colombo. Its situation is sheltered; the climate is very damp, showers are frequent, and the temperature is high and uncommonly equable. Trees which grow on rocky situations yield the best and most pungent aromatic bark, taken from the young shoots when the leaves are of a slightly reddish color. The tree ought not to be peeled before about the ninth year, and the proper time is from May to October. After the bark is taken off it is bound tightly up for two or three days, which causes it to undergo fermentation that facilitates the separation of the outer from the inner bark, the latter of which is known in commerce as the "First Sort Long." The substance then soon dries, curls up, and forms a quilled or pipe appearance. These quills or pipes, averaging about ten inches in length, are inserted into each other. The cinnamon is then carefully examined, sorted and put up in bales weighing 92 1-2 lbs., wrapped in double hampen cloths, the tare allowance for which should be two lbs., with an additional one lb. per bale for draft. The length of each bale is 40 inches, and when completed it resembles a roll of oil cloth. There is a standard classification for Ceylon cinnamon termed "piles." Each pile is subdivided into three numbers. Thus, number one, pile one, would be the finest and highest distinction; number two, pile one, the second; number three, pile one, the third; and number one, pile two, the fourth grade, and so on. This spice is thus sold by auction entirely from its classification in the London cinnamon sales, which are held every quarter of a year in Mincing lane.

The best Ceylon cinnamon is of a light yellow color, with an ivory-like grain, nearly as thin as paper, smooth, shining, admits of a considerable degree of bending before it breaks, fracture splintery; has a pleasant, warm, aromatic flavor, slightly astringent, with a mild degree of sweetness. When chewed the pieces become soft and seem to melt in the mouth. Other varieties of cinnamon found in trade are coarser and thicker, and are not so pungent and sweet. The ordinary uses of cinnamon as a spice for seasoning are well known; it is, besides, an article of the materia medica, but is chiefly employed as an accompaniment to other medicines. Cinnamon and cassia in their use differ from each other in little, excepting the degree in which the aromatic principle and flavor exist.—Merchants' Review.

BUSINESS AND RULES.

A good merchant, who lived in Florence in 1400, Agnolo Pandolfini by name, wrote out in his old age some of the rules and methods of business which had helped him to attain success in life, and this is what he says in regard to the management and advertising of his business: "I would have many workmen and boys, and would not put my own hand to anything, further than to command, provide and regulate, so that each one did his duty; and often I would say to them, 'Be honest and just, reasonable and friendly, not less with strangers than with friends; with everyone be truthful, and take good care that no one goes out of the shop deceived or discontented by your cunning or hard dealings, for this would be to lose liking and good will. A pleasing seller will always have plenty of customers, and among artizans good fame and competition do more than wealth.' I should command my workmen to sell nothing too dear, and with whatsoever debtor or creditor they made engagements, the contract should always be distinct and clearly expressed; that they should never be importunate, proud or evil-speaking, not quarrelsome, but agreeable, and, above all, anxious and diligent in writing, and in regard to what has been written."—Fame.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c.; choice dairy tub, 17c., no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

Milk Granules
The Ideal Food for Infants!

It contains nothing that is not naturally present in pure cow's milk.
It is **absolutely free from Starch, Glucose, and Cane Sugar,** and when dissolved in the requisite quantity of water it yields a product that is

The Perfect Equivalent of Mother's Milk

SAFE WANTED

Large Fire Proof Safe Wanted at once. State dimensions and price. Address H. M., GROCER Office, Toronto.

A . . . Few . . Reasons Why . .



Spanish Blacking

EXCELS ALL OTHERS

It contains more oil and keeps the leather softer and more pliable than any other.
It gives a beautiful bright polish, and holds the polish longer than any other.
It does not burn or injure the leather.
It gives a quicker polish than any other.
It resists dampness from the foot.
It does not rub off on the clothing.
It is the handsomest put up blacking in the world.
It will never get hard or dry up, it will keep for years in any climate.
It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co. of Hamilton, Limited.



ADAMS' TUTTI FRUTTI

Send for Beautiful Advertising Hangers Free

ADAMS & SONS' CO., 11 and 13 Jarvis St. Torbnto, Ont.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

Lightbound, Ralston & Co.

Wholesale Grocers,

HEADQUARTERS FOR MONTREAL

TEAS OF ALL KINDS

Japans, Young Hysons, Congous, Ceylons, Assams, Dargeelings.

Canned Goods

PROPRIETORS OF THE JUSTLY CELEBRATED

"Empress Queen Brand"

Canned Vegetables, Salmon, Lobsters, Etc.

DRY GOODS.

MONTREAL MARKET.

The week just past has been of a dragging character in dry goods owing to the approach of the midsummer holidays. Buyers are mostly all home from England and the Continent, and the selections of fall goods which the houses are now commencing to receive are giving general satisfaction. With regard to fall purchases reports from travellers who are mostly all out indicate the same conservative spirit on the part of buyers that we have previously noted. A few orders, however, have been coming in, and it is satisfactory to note that sorting up business still continues good for light dress goods, seersuckers, cashmeres and colored cottons. Ginghams of all kinds have also met with a fair enquiry, as have also cottons. Remittances continue much the same as they were.

The most of the business houses closed from Friday evening until Tuesday morning on the occasion of Dominion Day.

Wm Agnew & Co. have received this week some fine lines of French goods. Notable in this connection has been some lines of Jacquardes in the fashionable colors, also some handsome lines of cashmeres.

Gault Bros. were busy during last week receiving fall supplies. Among them were several lines of foreign and domestic tweeds and worsteds. In this connection checks and plain patterns in moderate toned shades promise to be the go.

Caverhill, Kissock & Co., were busy stock-taking last week, and so were the other millinery houses.

Mr. Furner, the well-known dry goods merchant of Winnipeg, was in town during the week. He was on his way to the other side to make fall purchases. Mrs. Furner accompanies him.

Mr. J. H. Carnegie, one of Messrs. Jas. Johnston & Co.'s buyers, has not yet returned from the other side. The delay was occasioned by a severe attack of typhoid fever which laid Mr. Carnegie up for over a month. The trade will be glad to know that he has recovered, however, and is expected back sometime this week.

Mr. Andrew Gault, the senior partner of Gault Bros., and president of the Colored Cotton Company, is in Europe at present.

The dry goods trade have a conference with Mr. David Morrice this week in regard to the cutting on domestic cotton staples and what can be done about it.

Some nice lines of German velvets and silks have been received by Wm. Agnew & Co.; also some heavy German beaver cloth for ladies' mantles in shades of blue, slate color, and blue black.

TORONTO MARKETS.

A clearing line of this season's worsted trouserings in colored goods is being offered by W. R. Brock & Co. at about 40 to 70 per cent. below their value.

Gordon, Mackay & Co. have opened a job line of ladies' Windsor ties, enabling them to offer $1.75 goods for $1.20 and $3.50 goods for $2.25.

Alexander & Anderson's travellers have started out this week on their respective routes with a full range of samples for the coming season.

John Macdonald & Co. have received some new shot bengalines in bright greens and Humboldts—the new shades. Black and colored velveteens are to hand, in a full range of qualities and colors. Some novelties in fancy silk lisse ruchings and frillings in bright and pretty colorings and in the newest designs. A shipment of 100 cases of French black and colored henriettas are to hand, with full ranges in blacks in all the latest colorings.

Alexander & Anderson have just received some scarce shades in colored velveteens. They were particularly fortunate in securing the scarce and seasonable goods. Scarce shades in cashmeres are also to hand.

W. R. Brock & Co. have received a further shipment of lace goods, comprising black and cream fancy laces, Irish trimmings, torchon laces, veilings and complexion nets, and low priced lace curtains.

Gordon, Mackay & Co. have received another shipment of the famous ebony dye fast black bottom hose that they are running at $2.25 per dozen. This is their third repeat of these goods this season.

Caldecott, Burton & Spence are in receipt of a shipment of Japan silks in creams and light colors. They have now a full range of prices in stock. Summer costumes are being made, to a very large extent, from this class of goods. Velveteens are being received largely in anticipation of big fall requirements.

W. R. Brock & Co. are making a very complete exhibit of black and blue worsteds, black and blue serges, black and blue trouserings, in all popular makes and qualities. With these staples, which they consider all-the-year-round goods, they show a full range of flannels, etc., for summer suitings.

Gordon, Mackay & Co. are fortunate in having a full stock of Canadian mixed socks. These goods are scarce; their prices are 87 1-2 cents, 95 cents, $1.10 and $1.25 per dozen.

John Macdonald & Co. have a drive in silk-shot metal-fitted braces. They have also a drive in men's tweed rubber coats with officers' capes; the prices are said to be 25 per cent. less than previous prices on these goods. A case of very fine smoking and lounging coats in sizes 38 to 42 has been opened up. These are choice West End of London garments, and excellent in quality and finish. Tailoring braids and wide militarys are to hand. These are scarce goods, and since this order was placed the prices have risen. A full assortment of genuine celluloid waterproof collars are to hand; also harvest mitts and overalls in all materials.

Gordon, Mackay & Co. are clearing their stock of ladies' belts at a discount of 25 per cent. They also offer at the same discount the remainder of their stock of men's neckwear.

W. R. Brock & Co. have been receiving several cases of small wares to assort up their stock; many scarce lines will now be found in full range again, such as black and white hooks and eyes, elastics, garter webs, in whites, greys, etc., black and colored vel-vels in 18 yard end lengths, more economical on account of the varying lengths of skirts, livery buttons, H.B. marking cotton, mohair buttons, etc.

Parisian and Lyons veilings in new patterns and colorings are to hand with John Macdonald & Co. They have just passed into stock six cases of black and colored silk velvets. The colors are the latest, and very special values are shown in blacks; these goods are for the millinery trade.

Cream serges are in good exhibit with Alexander & Anderson. They also report a strong enquiry for navy and black Estimane serges. Creams and cardinals in Estimanes and fancies are having considerable demand for the moment. American and English challies in ranges of both light and dark grounds are selling well for the midsummer trade.

W. R. Brock & Co. have purchased a manufacturer's stock of heavy braces, consisting of over 6,000 pairs. These are put up in dozen bundles, and will be sold at a price which will allow them to be retailed at 12 1-2 to 15c. The regular retail price of these goods is 20 to 25 cents.

A shipment of wool boating shawls has been received by Caldecott, Burton & Spence. They are showing some great value at 37 1-2, 55, 75, 95 cents and $1.25. These numbers are especially good. They have also a splendid range of higher priced novelties in the way of silk mixtures. Another novelty in these goods is the range of shot effects, plaids and fancies, in which the colorings are very rich. They designate these the "Royal Wraps."

Wyld, Grasett & Darling have received a shipment of linens. Checked glass cloths are shown in large range and at extra values. Large lines of crashes, brown and white towellings, pure finished flax towellings, are all in full stock. Their well-known numbers of loom-dice and damask tablings are also restocked. Some nice things in delainettes and summer prints are being shown, as well as a large range of small neat patterns in colored indigos.

THOUGH HUNGRY

AS A



Pettijohn's California

BREAKFAST FOOD

. . . . WILL SATISFY YOU.

Nourishing, Palatable, Delicate . . . .
It has no equal as a Breakfast Food.

DAVIDSON & HAY,
EBY, BLAIN & CO.,
H. P. ECKARDT & CO.,
PERKINS, INCE & CO.,
SLOAN & CROWTHER,
} Toronto.

GEO. CHILDS & CO., Montreal.

WRIGHT & COPP, Dominion Agents, **Toronto**

Will supply samples on application.

Try It



CHEESE.

Wholesale Grocers Sell It.

Write us for particulars.

WRIGHT & COPP,

Dominion Selling Agents. TORONTO.



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

. . SEE THEM . .

Batty's

. . WE SELL THEM . .

Pickles **Sauces**

. . . ETC. . . .

TORONTO:
EBY, BLAIN & CO.
H. P. ECKARDT & CO.
PERKINS, INCE & CO.
SLOAN & CROWTHER.
WARREN BROS. & BOOMER.

MONTREAL:
CAVERHILL, ROSE, HUGHES & CO.
HUDON, HEBERT & CO.

HAMILTON:
JAS. TURNER & CO.

KINGSTON: A. GUNN & CO.



WRIGHT & COPP, Dominion Agents, **TORONTO**

DANISH BUTTER INDUSTRY.

A large increase in the importation of butter into the United Kingdom from Northern Europe has taken place in recent years. Within the last ten years the receipts of Danish butter in the ports of this country have risen nearly three-fourths ,or from 304,722 cwt. to 876,211 cwt., and those from Sweden in a still 234,987 cwt. It has, therefore, been greater ratio, or from 67,821 cwt. to deemed desirable to collect the information at present available in the Intelligence Department of the Board of Agriculture on the condition of dairy farming and the development of the trade in dairy products in those countries. While the supplies furnished by Germany have not augmented in this interval, so much activity has been recently shown in developing dairy farming in Schelswig-Holstein and other northern provinces of the German Empire as to justify the including of that country in the present survey. From the reports which have been issued we give the following relating to Denmark and Sweden :

Almost all Danish agriculturists, whether the landed proprietor with his 300 cows, or the crofter with his one or two, with like zeal and with equal profit, comparatively speaking, take part in the manufacture of butter. This has been mainly brought about by the adaptation of centrifugal power for obtaining the cream from the milk, introduced into the Danish dairies about ten years ago. At the present time steam centrifugal separators are employed in all parts of the country by large proprietors and farmers. The dairies are either run by landowners who buy milk from small farmers and occupiers, or co-operative societies are formed by the farmers themselves for the purpose of establishing factories, to which the milk is consigned by the shareholders and made into butter. The trade in Danish butter is now arranged in such a manner that the English merchants and dealers telegraph their orders weekly on Thursday to the wholesale exporters in Denmark, and the butter is dispatches by steamship on the following day. The freight is paid by the purchasers, and the price is regulated by the Copenhagen quotation on the day of shipment. The market price of Danish butter is fixed by a committee at Copenhagen, consisting of a chairman elected by the Association of Wholesale Dealers ; four of the largest butter exporters in Copenhagen ; a local dealer ; a butter broker, and a dairy farmer representing the Zealand Co-operative Agricultural Society.

In Sweden great advantages result from the fact that young men who are going to farm their own land, or to make a livelihood by farming, learn their profession at one of the two State agricultural colleges, just as future soldiers and sailors learn their profession at the State naval and military colleges. One rather unfortunate consequence of the improved methods employed in Sweden has been that whereas the quantity of more expensive butter has vastly increased, the quantity of ordinary butter has greatly diminished, and this circumstance has placed butter beyond the reach of many of the poorer household in which it was formerly abundant.

In Southwest Sweden dairies have increased greatly during the last eight or ten years, and may be classed as follows: Estate dairies, which only use the milk produced on the estate ; estate dairies, which, besides the milk produced on the estate, receive milk from the producers ; dairies belonging to private persons or to companies, and co-operative dairies, in which the producers of the milk are interested as shareholders. The principle of the co-operative dairy is that the farmers in a district jointly build a dairy, where the milk produced by them is refined for their mutual benefit. By these means the farmers take the dairy industry into their own hands. The whole profit goes to the producers of the milk, and expensive intermediate parties are avoided. Practically all the butter exported goes to England. The export of butter in 1890 is given above as 294,479 cwt., and the import of butter into the United Kingdom from Sweden in that year was 224,235 cwt.—Grocers' Review.

STERLING SOAP : : :

THERE is no end to the good things grocers and consumers are saying about our STERLING SOAP. If quality is considered worth anything, STERLING is the cheapest SOAP because it is the BEST.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

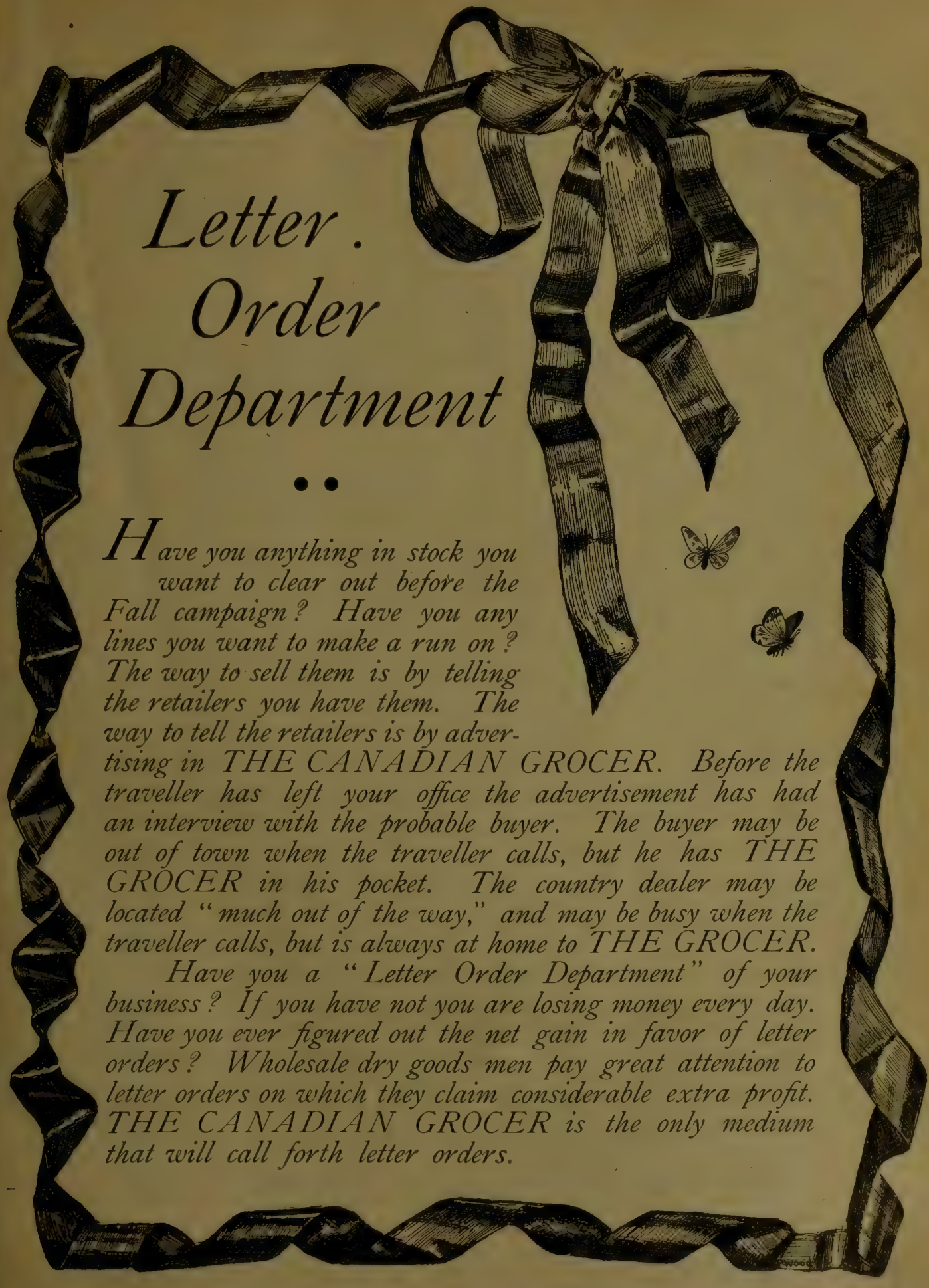
96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.



Letter. Order Department

Have you anything in stock you want to clear out before the Fall campaign? Have you any lines you want to make a run on? The way to sell them is by telling the retailers you have them. The way to tell the retailers is by advertising in THE CANADIAN GROCER. Before the traveller has left your office the advertisement has had an interview with the probable buyer. The buyer may be out of town when the traveller calls, but he has THE GROCER in his pocket. The country dealer may be located "much out of the way," and may be busy when the traveller calls, but is always at home to THE GROCER.

Have you a "Letter Order Department" of your business? If you have not you are losing money every day. Have you ever figured out the net gain in favor of letter orders? Wholesale dry goods men pay great attention to letter orders on which they claim considerable extra profit. THE CANADIAN GROCER is the only medium that will call forth letter orders.

BUSINESS CHANGES.

SALES MADE AND PENDING.

The estate of H. A. Seed, fruit, etc., Winnipeg, has been sold to H. A. Holman.

The stock of Mrs. E. A. Hardy, general store, Bridgewater, Ont., has been sold.

The stock of C. E. Armstrong, grocer, Brockville, is advertised for sale by tender.

John N. Robertson, general merchant, Vankleek Hill, is advertising business for sale.

A. L. Calderhead has been registered proprietor of the firm of A. L. Calderhead & Co., cheese exporters, Montreal.

PARTNERSHIPS FORMED AND DISSOLVED.

Bedard & Henripen, fruits, Montreal, have dissolved.

A. L. Mulligan & Co., grocers, Montreal, have dissolved.

W. J. Murphy has been registered proprietor of the Great Pacific Tea Co. of Montreal.

Lyon Silverman has been registered proprietor of the Canadian Extract of Beef Co., Montreal.

Francois and Moise Vermette have been registered proprietors of the firm of F. Vermette & Co., grocers, Montreal.

James Wilson, general merchant of Kinmount has admitted his son, G. F. Wilson, as partner. Wilson & Son is the style of the new firm.

W. Depati and E. Gagnier have been registered partners to carry on business in Montreal as fruit and fish dealers, under the style of Depati & Gagnier.

CHANGES.

John Doyle, grocer, Perth, has sold out to N. Andison.

Gray & Cochrane, general merchants, Oak River, Man., have been succeeded by W. T. Cochrane.

W. H. Redding & Co., manufacturers of boots and shoes, Hebron, N.S., has removed to Yarmouth, N.S.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Raymond Brien, grocer, Montreal, has assigned.

P. Houle, flour and provisions, La Baie, has assigned.

The business of B. Winnifrith, grocer, Hamilton, Ont., is closed.

Noe Forget, general merchant, St. Lucie de Doncaster, Que., has assigned.

J. W. Thurston, general merchant, Yorktown, Man., has compromised at 70c. on the dollar.

Alex. Menard, trader, Montreal, is absent and a meeting of creditors has been called for July 7.

R. J. Bowes & Co., general merchants, etc., Kingston, Marlbank, Collin's Bay and Carleton Place, have assigned to Chas. B. Langley, Toronto.

A. P. Boucher, boot and shoe manufacturers, Montreal, has assigned at the demand of Henry Porter, with liabilities at about $37,000. The principal creditors are: Hy. Porter. $29,000; American Leather Co., $1,440; Galibert Bros., $3,793.

The Commercial Bank of Manitoba has suspended. At a meeting of the directors held in Winnipeg Monday Duncan McArthur, president, resigned, his resignation being accepted. An approximate statement was submitted, showing liabilities $1,370,000 and assets $1,981,000 The liabilities are: Notes in circulation, $400,000; deposits, $800,000; loans from Merchants' Bank, $170,000. Merchants' Bank claim is fully secured. The solicitors of the Merchants' Bank of Canada and of the Provincial Government, two of the largest creditors, Monday last made application before judges for the appointment of liquidators, and Mr. Ferguson, assistant manager Merchants' Bank, Winnipeg, and J. M. Ross, one of the directors of the defunct institution, were appointed.

J. E. Thompson & Co., of Prescott, who for seven or eight years past have been doing business on nearly every cheese market between Toronto and Montreal and have also had dealings as far west as Barrie, are reported to have assigned, and a good many factorymen are likely to lose heavily. The firm originated nine years ago, when W. H. Thompson, who was running a number of factories, sold these out and started in as a buyer. Four years ago he took into partnership his younger brother, J. E. Thompson, and since then they have purchased heavily, not only in the east, but in the western sections as well. They had a warehouse in Montreal for some time, and, though their principal purchases were consigned, they were known to be buying quite largely on orders for English houses. During the past fortnight the firm has purchased between $60,000 and $70,000 worth of cheese, much of it in Eastern Ontario.

FIRES.

Bishop & Co., general merchants, Rat Portage, have been burned out.

L. S. Belyea, general merchant, and John Kyle, boots and shoes, both of Gibson, N. B., have been burned out.

The lumber mill of the estate of W. H. & J. Rouke, general store and lumber, St. Martins, N. B., has been burned.

The store and dwelling of W. H. Jackson, on the Brock rood, about three miles north of Pickering, was totally destroyed by fire on Saturday. Mr. Jackson succeeded in getting part of his household effects and some store goods removed from the burning building. The total loss is estimated at $1,600, with $600 insurance; $400 on the building and $200 on stock. The fire originated from the pipe of the cooking stove.

DEATHS.

W. J. Bradley, grocer, St. John, N.B., is dead.

Mrs. A. F. Reykdal, boots and shoes, Winnipeg, is dead.

M. S. Hearne, who carried on business as tobacconist at Hamilton, under the name of A. C. Quimby & Co., is dead.

Spatts (to his grocer)—You seem angry, Mr. Peck. Peck—I am. The inspector of weights and measures has just been in. "Ha, ha! He caught you giving 15 ounces to the pound, did he?" "Worse than that. He said I'd been giving 17."



FORTUNATELY DISGRACED.

MRS. MCGARRAGH (to her youngest)—"That's th' lasht camel on th' shtraw's back. Lave th' table!"

FLANNERY (who is dining with the family and can't cut his corned-beef)—"That kid's in dead luck!"

Thousands of Retailers . .

and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

What Time Is It?

Don't Know! Well, get a box of Somerville's "Mexican Fruit," or "Pepsin" Chewing Gum, and find out the easiest way in the world to secure a first-class time keeper.

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb Bricks, also

MUNN'S BONELESS CODFISH.
Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

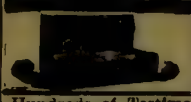
Orders can be filled at short notice after this.

STEWART, MUNN & CO., Montreal.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.



FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 6, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00



TANGLEFOOT

SEALED

. . . STICKY FLY PAPER . . .

Is packed 25 double sheets and two holders in each box; 12 double sheets loose in the box and two packages, each consisting of a holder with five double sheets.

Each double sheet is separately sealed with our wax border, while permitting the easy and ready separation of the sheets, absolutely confines the soft sticky mass in its place, preventing all loss from leakage and preserving each sheet indefinately until used.

Price, in the Eastern Provinces of Canada,
One Box - - - 60 cents.
One Case, 10 Boxes, $5.25.

Tanglefoots is sold by all the Leading Jobbers of Canada, Druggists and Grocers.

See next Issue

Tanglefoot is the Perfection of Sticky Fly Paper.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (flat)	....	2 20
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" 2 "		4 00
Soups, assorted, 1 "		1 50
" 2 "		2 25
Soups & Boulli, 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate..	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	33c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ½ and ¼ in 6 and 12 lb boxes	0 40
Diamond, ½s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ½ and ¼ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ½ and ¼ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ½ and ¼, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ½ and ¼, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " " "	$0 36	$0 40
Croquettes— Yellow wrap. " Pink " Green "	2 70	3 00
	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

ORIGINAL JELLY WAFERS

Have the original and do not try to sell any others. The best selling Biscuit made in Canada. Price down. **Send in for Sample.**

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS, per box

5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb

Currants, Provincial, bbls.	5½
" " ½ bbls	5⅝ 6
" Filiatras, bbls	6¼
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6⅞
" " ½ bbls	6½ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7½ 9
Raisins, Valencia, offstalk old	4½ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" " " qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	

DOMESTIC

Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	1 25
" select, per gallon	1 75
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish :	
Labrador herring, p.bbl	
Shore herring "	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish :	
Codfish, per quintal	
" cases	
Boneless fish per lb	
Boneless cod "	
Smoked Fish :	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish : Haddockper lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FLY PAPER.

TANGLEFOOT.

Tanglefoot, 1 box double sheets and 2 holders	60
Tanglefoot 1 case (ten boxes)	$5 25

GRAIN.

Wheat, White	0 65 0 68
" Red Winter,	0 62 0 63
" Goose	0 61 0 62
Wheat, Spring, No 2	0 62 0 63
" Man Hard No 1	0 85 0 86
" " No 2	0 83 0 84
" 3	0 74 0 76
Oats, No 2, per 34 lbs	37 38
Barley, No 1, per 48 lbs	43 44
" No 2 extra	39½ 40
" No 3 "	36 37
Rye	53 55
Peas	57 57½
Corn	

HAY & STRAW.

Hay, Pressed, "on track	9 50 10 00
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS : "C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES : From Toronto, per keg | 3 65

SCREWS : Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE : Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 12½ per cent.

HINGES : Heavy T and strap 04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD : Pure Ass'n guarantee ground in oil.

25 lb. lrons per lb	4½
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4

TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE : Common, per lb	0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s	London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs per lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary ...	28	30
Brazil	..	14½
Cocoanuts	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12½
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

	Imp. gal	
5 to 10 bbl lots, Toronto...		
Canadian	0 13	$0 13½
Carbon Safety	0 17½	0 18
Canadian Water White	....	0 19
Amer'n Water White..	0 21	0 22
Photogene	....	0 25

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz	
Snider's Tomato Catsup.....qts		6 00
" " " ....pts		3 50
" " " ½ pts		2 00
" Chili Sauce.....pts		4 50
" " " .....½ pts		3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.	4 50
Chicken Gumbo, Ox Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea	4 25
Assorted	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine—hlf. pts	3 25	
Mushroom Catsup " "	2 25	
Anchovy Sauce " "	3 25	

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs.	$0 18	$0 21
" dairy, tubs, choice	0 15	0 17
" " medium	0 14	0 15
" low grades to com	....	....
Butter, pound rolls	0 15	0 17
" large rolls	0 14	0 15
" store crocks	.....	.....
Cheese	0 03½	0 10

COUNTRY

Eggs, fresh, per doz	0 11½	0 12
" limed	.....	.....
Beans	1 30	1 45
Onions, per bag	2 50	2 75
Potatoes, per bag	95	1 00
Hops, 1891 crop	0 13	0 15
" 1892 "	0 17	0 20
Honey, extracted	0 05	0 08
" section	0 10	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 11
Pork, mess, p. bbl	.....	0 21
" short cut	21 00	21 50
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	.....	0 13½
Rolls	0 10½	0 10½
Backs	.....	0 13
Lard, pure, per lb	0 12½	0 13½
Compound	0 10	0 10½
Tallow, refined, per lb..	0 05½	0 06
" rough, " ..	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	3¾
" Patna	..	4¼
" Japan	...	5
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6¼	6¾
Sago	4¾	5¼
Tapioca	5	5¾
Goathead (finest imported)	...	6½

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8

Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	5¾	5¾
Paris Lump, bbls and 100 lb. bxs	..	6¾
" " 50 lb. boxes	...	6¾
Extra Ground, bbls Icing	...	6¾
" less than a bbl	..	...
Powdered, bbls	6	6¾
" less than a bbl	...	...
Extra bright refined	...	5¼
Bright Yellow	4¼	5
Medium "	4¼	4¾
Brown	4⅜	4¾
Dark yellow	..	4¼

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton	....	13 00
Liverpool coarse	0 75	0 80

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

FOR THE TABLE.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Ordres for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs.	$.... 2 30
Quarter sacks, 56 lbs	0 58
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs.	2 60
Quarter sacks, 66 lbs.	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3·
E.V.B.	2¾	2½
E. Superior	2½	2¾
XX	2¾	2½
XXX	2½	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porte Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

	per lb	
Ivory Bar, 1 lb: bars		6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz.		48
John A, 10 oz. cake, per doz.		50
Mayflower, 12 oz. cake, per doz.		48
Gem, 3lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Pride of Kitchen, per box		2 75
Sunshine, boxes, 100 tablets		6 50
" 50 "		3 40

		Per lb
Eclipse	"	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72
		Per box
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 20
Electric		2 50
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50
		Per doz
Royal Magnum		0 30
" " 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Rose		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72
		Per box
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, silted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.

Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	56
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 5 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	54
Gem, 3 x 6, 3s. caddies 16½ lbs.	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about 17 lbs.	48
Sterling, 2 x 3, 7s. caddies about 17 lbs.	46
Louise, Solace, 12s. caddies about 16 lbs.	46
Florence, Solace, 12s. caddies about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs.	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about 22 lbs.	47
Morning Star, 12s. Butts about 22½ lbs.	43½
Montreal Twist, 12s. Caddies about 23 lbs.	44
Anchor Twist, 12s. Caddies about 23 lbs.	42½

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear .....No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear .....No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	10
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

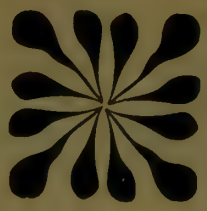
Matches,	per case. 5 case lots.	single case
Parlor	1 75	$1 80
Telephone	3 40	3 50
Telegraph	3 60	3 70
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$3 70
5 cases and under 10 cases		3 60
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 50
5 cases and under 10 cases		3 40

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

The St. Lawrence Sugar Refining Co's



GRANULATED and YELLOWS and SYRUPS . .

. . . ARE PURE . . .

No Blueing

Material whatsoever is used in the manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

.. Golden Finnan Haddies ..

CANNED

Messrs. Jas. Simpson & Son.

of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,

of Montreal, Selling Agent for Montreal and Quebec Cities.

All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

STAMINAL

Supplies the feeding qualities of

Beef and Wheat,

and the tonic qualities of

Hypophosphites

combined in the form of a

Palatable Beef Tea.

A Valuable Food and Tonic.

Apted Bros.

make a Specialty of

Fine Book and Job Printing

54 Yonge St. Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

——SOLD BY——

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO

You Would Be Greatly Surprised

. . IF YOU GOT . .



As much light from one lamp as you get from the half-dozen you now have. Such will be the case if you use

The "PITTSBURGH"

MADE IN . .
Hanging
Vase
Piano
Banquet

The "Pittsburgh" burner is made in two sizes. The small size is 80 candle power while The Mammoth Hanging Lamp is 300 candle power, lighting a room 40 ft. square, brilliantly. Write for Primer.

GOWANS, KENT & CO.,

Sole Agents for Canada

TORONTO and WINNIPEG.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made," "Perfection." } Made from Seville Oranges.

"Lemon Jelly Marmalade," " Messina Lemons.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

LEMONS If you want Lemons, write us.

WE HAVE GOOD

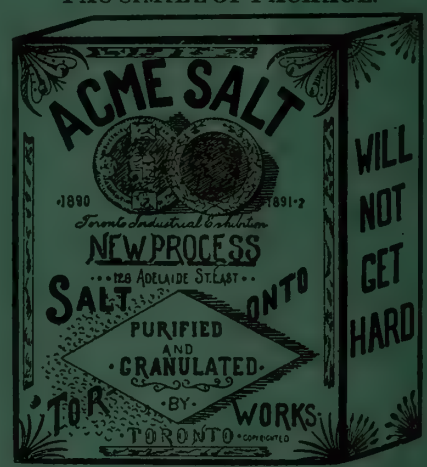
Ordinary Lemons, $2.50 to $3.00 per box.
Choice " 3.00 to 3.50 "
Fancy " 3.75 to 4.25 "

All good value. Oranges, Bananas, Pineapples, Cocoanuts, and all goods in our line at right prices.

DAWSON & CO.,

Fruit, Produce and Commission Merchants
32 West Market St., Toronto.

FAC SIMILE OF PACKAGE.





OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO, JULY 14, 1893. No. 28

Manufacturers to Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

1878 CROSS OF THE LEGION OF HONOUR

SAFE
SURE
SWEET
SALEABLE

NELSON'S

Steamship Matches

Guaranteed equal to any in the market.

REDUCED PRICE

$3.10 per Case. Freight prepaid on 5 case lots. Special prices for quantities make known on application.

H. A. NELSON & SONS

TORONTO and MONTREAL

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers, and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

W. G. A. LAMBE & CO.,

GROCERY BROKERS

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

MONTREAL.





THE PATENT

. . ARCTIC . .

REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

130 Queen St. East, Toronto.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our patrons and GUARANTEE satisfaction. We also keep in stock a full line for the use of PRIVATE FAMILIES, HOTELS, BUTCHERS, PROVISION DEALERS, ETC.

Send for Catalogue.

WITHROW & HILLOCK

130 Queen St. East, Toronto.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid. A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

ESTABLISHED 1858.

Nerlich & Co. TORONTO

35 Front Street West . . .

Just received in time for the SUMMER SEASON A large assortment of

. . THE . . LATEST



No. 34.

. . OUR . . EXCLUSIVE SPECIALTY

Lemonade Sets in Baskets

1 Jug with 6 tumblers in basket, from $18.00 to $30.00, doz. sets.
1 Jug with 4 tumblers in basket, from $13.20 to $21.00, doz. sets.
1 Jug with 2 tumblers in baskets, from $8.50 to $21.00, doz. sets.

GLASS: In Crystal, Amber, Ruby, Blue and Heliotrope covered with rich Enamel and Gold decorations.

Handy! Useful! Ornamental!

Very Cheap! Quick Sellers!

One case containing an assortment of 36 sets sold at Special Low Price. . .

Write for samples and give them a trial.

Wholesale French and German China, Glassware, Table and Pocket Cutlery, Wooden Bread Boards, Brushes, PIPES, TOBACCOS, CIGARS, TOBACCONISTS' SUNDRIES, Toys, Fancy Goods.

OUR STANDARD LINES OF

Black Teas

Russian Imperial Dalukola **CONGOU** : And . . **Mallawalla**

(Packed in 100 lb. Metal-Lined Cases.)

(Packed in ½ lb. and 1 lb. tin foil packages—50 lb. cases.

Are used by thousands all over Western Ontario, demonstrating the fact that rich flavor and invigorating qualities are appreciated by Canadian consumers.

The Counter Tea Mixer Is an indispensable adjunct to the retail grocers' counter. Why be without one at such a trifling cost; $1.50 neatly packed, ready for shipment. It will pay for itself in time saved, in one week. Mixing by the hand process, which is objectionable to many customers, is avoided. A uniform quality of liquor in mixed teas is guaranteed. We are sole agents for Western Ontario.

W. H. Gillard & Co. WHOLESALE GROCERS **Hamilton, Ont.**

Edward Adams & Co., Established 1844. London, Ont.

Importers of the Celebrated . . **"Fan" Brand Teas.**

Rose's Lime Juice, Qt. Bottles.
Morton's Raspberry Vinegar, Qt. Bottles
" White Wine " " "
" Crystal " " "
Keiller's Dundee Marmalade, 1 lb. Jars.
" " " ½ lb. Tins.



New Moning Congous

GILLARDS' LONDON PICKLES. ROBERTS' TABLE JELLIES AND CREAMS

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, JULY 14, 1893. No. 28

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The trade outlook at the moment is of an assuring character. From far and near over the Dominion comes promises of a good harvest both in cereals and fruits, while the hay crop, good as it has been during the last year or so, is better this. The value of the hay crop is all the greater in view of the failure of the crop in Great Britain and on the Continent, and the subsequent demand which has arisen in those parts of the world for the Canadian product. In all branches of trade a fair and a healthy business is being done, and the prospects for fall trade are better than they have been for some years. Merchants everywhere are catching the inspiration and hopefully they all speak of the future. A rush, however, they do not, as a rule, anticipate. What they look for is a good steady trade. And wisely they continue to buy with much the same degree of caution that has characterized them for some time. This, of course, entails frequent purchases, and in this way the aggregate volume of trade is well maintained. In fact, it is larger so far this year if we can accept the testimony of the wholesale trade.

* * *

And why should it not be so? Speculative or indiscriminate buying frequently means the overstocking of the retailer's shelves with unsaleable goods which in turn means the tying up of so much capital that might be otherwise utilized in purchasing fresher or more modern goods. By purchasing in smaller parcels not only does the retailer decrease the chances of his shelves being overstocked, but increases the opportunities for saving his discounts, a by no means unimportant matter, seeing that from this source many manage to raise enough to pay their rent.

* * *

Some idea of the financial condition of the United States may be gleaned from a perusal of the reports issued by the mercantile agencies regarding business failures in that country since the beginning of the year. The total number, as shown by Bradstreet's, was 6,239, the largest ever reported, while the liabilities were nearly 171 millions, compared with a little over 56 1-2 millions in 1892. The percentage of assets to liabilities was 61, a gain of 10 per cent. over the previous year. Of the total liabilities, however, $121,582,539 were for the second quarter of this year, a decidedly alarming revelation. Something about equally as startling is the fact that during the six months no less than 175 banks failed, owing $43,200,000, compared with 32 banks with liabilities of $5,955,000 for the same time last year.

* * *

The great trouble with the United States banking system is its want of elasticity at times when expansion is urgently required. It was at first merely an expedient of war finance, but notwithstanding this it has obtained all these years, much to the detriment of the trade and commerce of the country. The disadvantages of the system has long been recognized, and many have been the signs that have gone up for such a system as that in vogue in Canada. Lately the agitation has become more pronounced, and an effort will probably be made to induce Congress to undertake the revision of the system at its forthcoming special session called to repeal the Sherman Silver Act. A radical change is what some are calling for, and so high an authority as the N. Y. Commercial Bulletin asserts that "the wants of the situation can be properly met only by a total abandonment of the principal of bond guarantee, and its substitution by constituting the entire assets of the banks and the duplicate liability of their stockholders subject to a first lien in behalf of the notes." This is practically what we have in Canada to-day. Here the amount of a bank's notes in circulation is governed by the amount of its paid-up capital, while in the United States the bank that finds it necessary to expand its circulation is compelled to go the round-about way of purchasing Government bonds to the value of something like ten per cent. in excess of the issue.

* * *

The importance of saving the discounts has long been recognized, and the live and energetic business man will strain every nerve to secure them; but it is only recently that we have heard of an organized effort being made for the attainment of the object. It was no less than the formation the other day of a company in New York to be known as The New York Merchants' Discount Company. The object is to advance money to retail merchants to enable them to pay their bills on time and secure the discounts. A charge of 2 per cent. is to be made for the accommodation. The wholesaler, in addition to the benefit of receiving prompter payments, will be released from the possibility of loss, the company assuming all responsibility for

the payment of its clients' debts on orders issued by it. The company protects itself by requiring the retailer to turn to it his cash capital and his daily or weekly receipts, and in return supplies him on demand with orders upon his jobber for whatever goods he may require. Any movement that will tend to help the retailer in the saving of his discounts or assist him in any other way is worthy of support, but we have not much faith in the scheme as promulgated by the New York Discount Co. In the first place such discounts are usually not liberal enough to alow the retailer to pay 2 per cent.for his accommodation. In fact, in some instances, that percentage would eat up the discount and a fraction besides. Another objection, it seems to us, in the scheme is that it would place the retailer somewhat in the position of a child. Self reliance is a characteristic that every business man should possess. In what direction this would be cultivated by the Discount Company is obvious.

* * *

There are some things a knowledge of which a merchant desires, and rightly so, to keep from his customers. For instance he studiously tries to keep them in the dark regarding the cost of his goods; and for more reasons than one. The acquirement of light in this particular by the consumer would increase the difficulty of the retailer to make a living profit; and that is hard enough now, goodness knows. Then it would be safe to wager that the customer who acquired the ability to read the mystic signs would reveal it to his friend and the latter would whisper it in the ear of someone else. In this way on it would go, until the cost mark, particularly if it happened to be in a country town, would be known and read of all men. And of course the merchant's strongest competitor would also be let into the secret by some one. There are some people whose curiosity leads them to undertake the deciphering of cost marks, and the sharpest of them frequently succeed too. Only the other day an instance of this—and one which caused the firm a great deal of annoyance—was brought to our notice. The firm in question is now racking its brain to devise a mark which will defy the ingenuity of its prying customers. And this is what every business man should do who finds himself in a similar position.

KEEP OUT OF A RUT.

Keep out of a rut. Don't be erratic or unstable. Keep your eyes and ears ever open for new ideas. Set your own thinking faculties at work, and what good ideas you can get from others appropriate, couple them with your own, and put to practical use. The trouble with some business men is not that they lack ideas, or that they do not see in the methods of others something that would be helpful to them, but that they lack the purpose to practically experiment with them. "Yes, it's a good scheme and would prove helpful, and some of these days I'll give it a trial," is the sum and substance of what they say. And there the matter often ends. "Procrastination is the thief of time" in business life as well as in any other sphere of life. In order to keep out of a rut men must be watchful, thoughtful, and quick to act. Ruts lead directly to the door of dry rot, to enter which means eventual failure unless somebody comes along and leads you out. Many of the methods which brought success and perhaps fortunes to our forefathers are too antiquated for to-day, for evolution is ever at work in the commercial as well as in the natural world. Some of the methods and practices of the generations that have gone are still good. Their honesty, industry, and integrity particularly should be copied, for there are a good many to-day who hold that honesty is not compatible with success. "It's no use talking, if you want to succeed you have got to do a little sharp practice now and then," is the way some of them put it. Never was there a greater mistake made. "Sharp practices" may bring grist to the mill for perhaps years but eventually they will eat away the props of public confidence and then over will topple your business and out will leak all the "grist" that you may have gathered. There never was and there never will be a time in the history of the world when dishonesty was a premium on success.

In this day and generation there is more demand than ever before for the man of bright and original ideas, and who is fortified with the perseverance and patience necessary to carry them out to a successful issue in spite of opposition. Competition is so keen that success in any pursuit cannot be acquired without hard and persistent hammering. Success does not come to the genius who sleeps, no matter how great his ability. It has to be gone after like gold in the bowels of the earth, and it is oftenest, too, the hard worker that attains it.

Wrapping one's self up within one's self does not tend to help one out of a groove. On the contrary it tends to lead one deeper and deeper into it. By mingling with our fellows, not only do the views we hold become broader, but we acquire others, while petty jealousies and prejudices melt as acquaintanceships become extended. And this suggests the utility of business men's associations. They are undoubtedly, at present at any rate, the best existing mediums for propagating good fellowship and better business methods, and this can be best accomplished by the meetings partaking more of a social than of a cut and dried nature, as is too often the case.

PICKINGS AND GLEANINGS.

"I tell you what it is," said a grocer to me the other day, "if the druggists kick against the grocers selling patent medicines in country stores, the grocers and tobacco men ought to put a stop to them selling cigars and liquor. One man I heard made as much as $14 in a Sunday in those articles alone. What do you think of that, and he is only one of the many?"

It is hardly fair for one grocer to be allowed to sell liquor and another not, It gives one an advantage over the other which by right he should not have. It is an injustice. Groceries in connection with a liquor store act as a blind to secret drinking. Many a woman has a bottle of ale, rye, or brandy entered down in her book as tea. Their husbands are not surprised at the tea bill being larger one week than another because it is possible for them to have more friends call and stay for tea one week than another. One grocer had to charge eight pots of marmalade in the book in one month which in reality was liquor.

"So the Wednesday afternoon has been a success this year, Mr. Jones?"

"Yes, sir; it has. If they keep it up this year we will have it a general thing next year. There is, I think, no doubt of that. I hear that we are likely to have a driving party once a month as well, which will be a good thing. Each one will have his own rig and take out his wife and family or young lady. They will meet at a given point and drive to some pleasant place a little way out of the city, there have refreshments, and return home, all feeling the better for the outing. It is going to be held on a Wednesday afternoon.

"I hear that some of the customers are kicking about you having the afternoon, Mr. Jones."

"Very likely the people who kick against the half holiday are generally found on the dead beat list." C.T.

TEA WEIGHTS AND TARES.

DEAR GROCER,—In a former letter I gave you a few facts about purchasing teas, which you were pleased to call an "Interesting tea story." I have been questioned very much by some retailers to give them further particulars concerning this little storey, but I declined to do so on principle. I merely mentioned the facts as an example and warning to the retailer to pay more attention to teas, both in buying and selling, as there is no article which they keep for sale so lucrative and so binding to their trade as in giving good tea, which should be carefully selected and made to suit all tastes.

There are some other abuses prevalant among some wholesale dealers in tea which the retailers will do well to look into more closely. That is regarding the weights and tares of packages, which to my mind is far more important than the stencil mark or particular name of the tea estate, whether it is marked bulked on estate or in London, or whether it is marked "Pekoe" or "Pekoe Souchong." If a sample of tea is shown without distinctly stating what it is, or if it bears no marks to indicate what kind of tea it is, (which often occurs with the wholesale buyer) and it is liked, chosen, and purchased, and the bulk tea correspondends exactly with the sample, that is considered quite satisfactory to the wholesale trade, and why it should not be so to the retail trade I have yet to learn. It is not an unknown thing to have happened, for the wholesale buyer to be mistaken in supposing he had bought a Ceylon tea and it turned out to be an Indian when the invoice or tea arrived to hand and the marks were made known. Of course such cases are the exception and not the rule, and I do not wish it to be understood that I at all countenance the practices of some dealers, who, when asked particulary for a Ceylon tea, show samples of anything and everything and chance if it will suit or not. But in weights and tares of packages there should be no mistakes and if there should be mistakes occuring frequently by any one firm it can be put down for certain that fraud exists of the basest kind.

Let me here instance a few cases which have come under my notice in Toronto. Not a hundred years since, a retail tea firm on Yonge street failed. The proprietor, an old man, purchased from a person calling himself a tea expert or broker (who, by the way, does brokering only for one firm and himself), sold some half-chests of cheap Oolong tea. This particular kind of tea was scarce at the time, and it was hard to get samples to sell at the low price asked. This broker secured a tea and sold it with a Ceylon, giving the old man to understand that it was only by buying the Ceylon with the cheap Oolong that he could accomplish the sale. Not many months after this the old man had to go into bankruptcy, and the stock was sold en bloc, and then sold out in lots at auction. The old man, joining with another, started again in business, and he, knowing of this cheap Oolong being in the auction stock, purchased it from the auctioneer, and when looking up the invoice of the tea for the tare of the packages, to their surprise no tare had been allowed, but the full gross weight was charged. And to this day it stands the same, as a monument of dishonesty of the firm who sold the tea. This poor old man told me he "widna 'a tho't it o' the mon" and the wholesale firm. Yet he had some more transactions with the same broker and firm after this, only to get deceived again in being cheated in an Indian tea, and peace was only restored by the broker making an allowance of some eight dollars on one package of Indian tea. I have been told by the present proprietor—who was then only a partner—that it ought to have been twice that amount allowed, as there was a former package having been "dosed" in the same manner. It is perhaps needless to say that the old man is out of business now, and is working at day labor, having lost his all, and there is no wonder at it. If such treatment had been going on for long, how could a man stand it and live?

Not very long since I noticed some chests of Indian tea in a man's store marked with a brush, the gross weights and tare, 24 lbs. I sold to the proprietor of the store: "You have a light tare there for such heavy looking wood and packages. Have you tared any?" He replied, "No, but I have one nearly empty, I will empty it and weigh it now," which he did in my presence, and it weighed a little over 28 lbs. He told me afterwards that he had weighed them all and that not one weighed less than 28 lbs. This tea came from Montreal.

Another case. I was showing a Congou tea some little time ago, and I found that a wholesale grocery house had the same tea, having bought it from the same broker who held it for sale. A certain retail grocer who was asking for samples of Congou tea happened to notice among the samples left him two samples bearing the same marks and number. He selected these two samples as his choice, and perceiving they were both the same tea, he used this as a leaver to get the tea cheap, which he did, I lost the sale, and he told me why, it was because of price. I could scarcely believe that he had bought it at the price mentioned, and I told him I doubted his statement and I thought he was only joking. Whereupon he took down his invoice and showed me the price. I happened to notice the tare allowed, which was 14 lbs., and drew his attention to it, as the tare which we were allowing for the same tea was 16 lbs., according to invoice to us. This same tea was sold to a few others whom I do some business with, and in each case the tares allowed were only 14 lbs. instead of 16 lbs. The wholesale firm was spoken to about it, but they denied their responsibility. Two of the retailers to my knowledge tared the packages and found they weighed between 15 to 16 lbs. each package. There are some other instances of similar transactions which I could mention, but these will suffice I think to show how needful it is for every dealer to weigh and tare his packages containing tea. And I go further and say that the trade itself when cognizant that these practices and evils exist should demand an investigation, and then if continued make an exposure of those firms practicing such fraud.

If my statements are doubted I will give the names to THE GROCER privately, that they may investigate and be satisfied that such practices and evils do exist in the tea trade. If some young men in the employ of such firms were known to be constant visitors of the bucket shops which invest our city, they would perhaps engage a private detective to watch them for fear they were using money not their own, and that they were going to ruin. But if the young men in business houses were looked after by their employers more carefully and considerately with a desire to lead them aright in setting them good examples for truth and honesty, we would not have so many of our young men going astray and robbing their employers and breaking the hearts of their parents. It is needless for me to say that in all such cases as I have described, when found out and exposed, it undoubtedly promotes distrust and tends to demoralize the tea trade, and breeds want of confidence and integrity among buyers and sellers.

STEPHEN HUSTWITT.

July 8th, 1893.

REGARDING WEIGHTS.

Sugar, butter, oleomargarine and tobacco all shrink in weight. It is said that the damp brown sugar will lose 25 pounds in a barrel through drying out, but the more expensive refined sugars do not lose much.

Butter shrinks about the weight of a large old-fashioned copper cent in every pound within a short time after it is churned. Some farmers, in order to be safe and prevent their butter being seized as light weight, still keep the big copper cents and put one on the scales with the regular pound weight when weighing out the pound cakes.

A certain well-known tobacco firm, in the keenness of competition, guaranteed full quarter-pound lots of the article, and to allow for the shrinkage added an extra fraction of an ounce to each quarter pound sent out. For this the Government called them to answer in court, as they only paid tax on the quarter pound. The Government won the case, and the firm had to pay for all the extra amount as it left the factory, and not as it weighed when dry.—Philadelphia Call.

TORONTO GROCERS' ASSOCIATION.

The Retail Grocers' Association met Monday night in Oddfellows' Hall and advanced arrangements for the annual excursion to be held August 2 at Niagara Falls via Niagara River Navigation Co.'s steamers and the electric railway.

President Clarke presided, and the attendance was representative.

Treasurer McMillan, on behalf of the Excursion Committee, reported that arrangements had been made to visit points of interest at the Falls at these rates: Boiling Springs, 25c.; Table Rock, 25c.; dinner at Parkside Inn and Cliff House, 40c.; Inclined Railway, 20c.; to Chippawa and return, 15c.; Maid of Mist, 25c. He said that hot water would be furnished free. The excursion tickets will be $1.25 for adults and 65c. for children.

The following committees were appointed re excursion: Printing—R. Mills and R. M. Corrie. Band and talent—F. S. Roberts, R. M. Corrie. Arrangements along route—President Clark, W. H. McCulloch, F. S. Roberts, M. McMillan, A. White.

It was decided to procure the services of the 48th Bat. (the Highlanders), and Roberts, Gibson, M. McMillan, A. R. Williamson were appointed to make the desired arrangements.

M. McMillan thought it would be a good idea to try and get all the grocers in the city to close their stores on the day of the picnic. He made a motion to that effect.

A. G. Booth (jocularly)—Why not petition the mayor to proclaim Aug. 2, a public holiday?

A member—Let's get up a petition asking them to close.

A. R. Williamson—If they won't close without signing a petition you can bet they won't close at all.

M. McMillan—I am going to close that day and take my whole family.

A. White—So am I, and I'll close, no matter who else does or does not.

J. S. Bond—Hear, hear; that's the way to do it.

Mr. McMillan's motion was adopted, and it was decided to have large cards printed for displaying in the windows of those who would agree to close.

A letter was read from Smith & Burton, wholesale grocers, Brandon, Man., asking to be furnished with a copy of by-laws and constitution for the guidance of the grocers in Brandon who were starting an association.

W. H. Marmion, 1,156 Queen street west, was elected a member.

A SOLICITOR WANTED.

A. R. Williamson again broached the subject of the appointment of a solicitor to collect the accounts of the members of the Association, and he moved for a committee to consider the matter.

Vice-President Gibson seconded the motion.

Robert Mills told, amid much laughter, of the unsatisfactory experience he had had with ordinary collecting agencies, and the success that had resulted from placing his accounts in the hands of a solicitor for collection. An advantage, too, in placing accounts in the hands of a solicitor was that you always knew where to find him, which was not the case with the ordinary collecting firm.

The motion prevailed and Messrs. Gibson, McMillan, Roberts, Mills, and President Clark will report upon the matter.

COMPULSORY CLOSING.

A somewhat lengthy discussion on the question of early closing followed. It was started by Mr. Roberts. He wanted to know if it was possible to get a by-law passed compelling all storekeepers to close at 7 o'clock every evening except Fridays and Saturdays. He explained that he introduced the question at the request of Mr. Westren, who was unable to be present.

J. G. Gibson—Why Friday night?

F. S. Roberts—Because Friday nights are busy nights with a good many.

J. G. Gibson—I am against everything that is compulsory. We have enough of compulsory law now. We've got to pay our taxes. (Laughter). Besides, some of those who are loudest in urging compulsory closing are the very ones who now keep open till 9 o'clock at night. I have no reference to you, Mr. Roberts.

Robert Mills said he had had something to do with the short-lived early-closing by-law of five years ago and knew some of the difficulties in the way. "Really when you come to look at it it is a hardship to make some people on the back streets close who could hardly be expected to do so. People in this country hate to be compelled to do a thing, and unless you have the sympathy of the public it is of little use trying to enforce an early closing by-law. Anyhow I don't think it is feasible, and I for one would not like to engage in an agitation that would only result in failure.

President Clark—I think we made a mistake in trying to get too much. If we had worked for closing at 8 instead of 7 o'clock it would have been better.

A member—Might as well make it 10 o'clock as 8 o'clock.

The President, continuing, said that another difficulty experienced before was in telling grocers from fruiters. Some who before had styled themselves grocers suddenly became fruiters, while fruiters who had hitherto carried no groceries began to do so.

A. R. Williamson—I have been closing at 7 o'clock every evening except Saturday for the last two years and shall continue to do so in spite of what anybody else may do. I don't believe I have ever lost a cent by it. On the contrary I have made money. In the summer my gas bill doesn't amount to anything. I am satisfied and wouldn't go back to the tread mill work—(laughter)—for that is what it was before. You might as well go to jail. It is independence we want. I am in as bad a corner as regards competition as any of you but I close. Mr. Williamson explained that his customers had become so used to his closing at seven o'clock that should any of them find it necessary to get any small article like a loaf of bread they were profuse in their apologies for having forgotten to get it after the store was closed.

A. G Marmon—It is of no use of your talking about law. Get the members of this Association to close and you will soon make the other fellows ashamed of themselves. Anyhow, all the business they do at nights now is selling a few bananas at 15c. a dozen, for which they paid 16c. a dozen. (Laughter).

A. White said that the men who closed had not the sympathy of the public. "Suppose," said he, "Mr. Sykes there closes and I don't. His customers will pass his door and come to mine. Gradually I become acquainted with them, and the chances are that I shall eventually take some of his customers away from him.

F. S. Roberts also deprecated the want of public sympathy, and he gave an illustration of it. During July and August he closes at 7 o'clock. That night after he had closed and was standing outside his store a lady whom he knew came up and congratulated him on having the independence to close early, and said that she and a number of other ladies were considering the advisability of helping all such. "Yet, do you know?" said Mr. Roberts, "she went right up the street and went into a store that was keeping open."

J. S. Bond—I believe if we had more independence we would get along better. I think the Association should do something in the matter.

Robert Mills said that the fact that so many grocers carried fruit increased the difficulty of closing early. However, he was satisfied that the agitation was doing good. Since it was becoming more the custom to pay the workingmen their wages on Fridays business was becoming much lighter on Saturdays. In fact with some grocers Fridays was the busier day.

The matter was allowed to drop, and the Association adjourned about 10.30 p.m.

AUSTRALIAN PRODUCE.

Nearly all the fruit and other produce brought from Australia and Honolulu by the SS. Miowera has not been disposed of by the commission men, and from all appearances a large trade will be transacted between the Australasian colonies and Honolulu and Canada. The fruit arrived in very fair condition on the whole, a few oranges and bananas being, however, over-ripe. The wholesale prices at which the fruit and produce were sold were as follows:

Oranges.—From $1.40 to $2 per box. As the season for California oranges is now about over, they were in very fair demand, and most merchants considered

them superior in quality. The mandarin oranges were pronounced far superior to those received from Japan.

Lemons.—From $1.60 to $2.50. The demand for lemons is never very great here, but the Austalian fruit is much larger than either the Californian or Sicilian.

Apples.—From $2.50 to $2.75 per box. Although the apples are not equal to either British Columbian or Ontario apples, they were in good demand at this season of the year, as the market is almost entirely bare of this fruit. All the apples were sold immediately.

Bananas.—From $2 to $2.50. The wholesale prices of bananas dropped as soon as the shipment by the Miowera arrived, and the market has been rather glutted. The quotations have been reduced from $1 to $1.50 per bunch, while the fruit is in better condition.

Pineapples.—From $3 to $5.25 per dozen. Pines were in very fair demand as heretofore they have been almost a luxury.

Melons.—From $4 to $5.50 per dozen. At this season of the year there will be a good market for melons here.

Butter.—Only two packages were received, and they brought 28 cents per lb. The butter is of splendid quality, quite equal, if not superior, to the best creamery made in Ontario. During winter months, when creamery is as high as 28 cents per lb., it would undoubtedly pay to ship Australian butter. Whether it would pay to ship during the summer is doubtful, as 25 and 26 cents are then the ruling quotations.

Mutton.—The few sample carcases of Australian mutton were soon disposed of, and the general opinion was that the meat was quite equal to Oregon or North-west mutton. The shipment was sold at the same price, viz., from 14 to 16 cents per pound. Local butchers are, however, doubtful as to whether it will pay to ship Australian mutton. In the first place, a cold storage warehouse would have to be built here and kept running, which would mean a considerable expense, and, as the wholesale price of mutton averages from 12 to 14 cents per lb. all the year round, it is doubtful whether it would pay to ship from Australia. Australian shippers have figured that it would cost them 4 cents per lb. laid down on the ship, 4 cents freight, and 3 cents duty, making 11 cents, to which insurance must be added.

Mr. F. W. Ward informed a representative of the News-Advertiser that a leading freezer of Queensland had told him he would lay down mutton on the ship at 5 farthings or 2 1-2 cents per lb. Four cents per lb., Mr. Ward said, would be the outside price, while he also thought the freight could be reduced when the vessels were fitted with proper accommodation, but that would be arranged when Mr. Hoddart came over.

The local butchers are, however, still considering the matter, and it would probably pay them to ship during the winter months.—News-Advertiser.

MEDICINAL USES OF CHEWING GUM

A few years ago the writer was consulted by two prominent members of the municipal police force of New York City. The object of the consultation was as follows: About a week previous both gentlemen had abjured the use of tobacco, to which they had been excessively addicted for many years. The craving for "the weed" was intense, and resulted in a general disturbance of the nervous system, and in a dyspepsia, probably of nervous origin. After a futile trial of several remedies it occurred to me to recommend the use of chewing gum. Man is a creature of habit, and impressions left on the mental functions by almost hourly doing a given thing are not less serious than the loss to the physical system of the narcotic effect of tobacco. I thus reasoned that one potent element in the cure of the tobacco habit might be got rid of by giving the patient something to do that would engross the attention of the organs used in the indulgence of the habit. I also reasoned that any agent that would promote the flow of saliva from the salivary glands, would also by sympathetic effect through the vaso-motor system of nerves excite the secretion of the gastric juice,and thus exert a tonic effect on the mucous membranes of the stomach.

The gentlemen in question secured a quantity of Adams' chicle gum, and after a few days their unpleasant symptoms completely disappeared, their dyspepsia was relieved, and the distressing craving left them. These two cases led me to prescribe gum-chewing in a number of cases of a tonic dyspepsia that came under my care. I have not kept notes of these cases, but in nearly all a cure was effected, and in the few that did not progress to a complete recovery the benefit from the procedure was marked.

An article appeared in one of the leading medical journals that recalled to my mind very forcibly the result of what I might call the chewing gum cure of the tobacco habit in the cases to which I have just referred. The article was entitled "Chewing Gum in Fevers," and it called attention to the important part played by the salivary glands in continued fevers. I cannot do better than give it verbatim:

"Chewing Gum in Fevers.—The salivary glands play quite an important part in continued fevers, yet they are not considered in the treatment of the case. One of the first and most important restrictions in the patient's dietary is to drop all solid food from the list at the physician's request, and just then the salivary glands begin to lapse into a torpid condition which very often results in an inflamation, and, finaly, suppuration, and that disagreeable dryness of the tongue and fauces so uncomfortable to the patient. For the relief of this trouble I have found nothing of so much importance as some nice form of aromatic chewing gum, which relieves the thirst and dry mouth, improves the appetite and digestion, and restrains nausea, if any. Hence, some of the most disagreeable accompaniments of the disease are mitigated. I believe also that it materially aids the absorption of the medicine when the alimentary tract is so impaired by the incessant fever.

"I do not claim originality in this treatment, although I have never found any reference to anything of the kind. However, it may have been regarded as too simple to need mention; still it is, in my estimation, quite important in any continued fever."—N. Y. Medical Record.

My own observations have almost paralleled those of the author of this article. I have tried the gum in this connection and found that it accomplished exactly what was claimed for it.

In prescribing the gum, I have always given preference to that made by Adams & Sons' Co., of Brooklyn. Some six or eight years ago I had occasion, as Chief Inspector of Food and Drink in the New York Health Department, to investigate the manufacture of confectionery and chewing gum. At that time, and I have frequently since verified my work done then, I found that this firm was producing an excellent article in a wholesome, cleanly manner from a unique raw material. This material is a rubber gum, the exudation of a Mexican tree belonging to the rubber or coucha family. It is known as chicle. The tree in question produces a delicious fruit called sapodilla, which is eaten by the natives. The tree, so far as I know, has no medicinal properties, and no part of its products is toxic.

Believing that chewing gum has anti-dyspeptic properties, the manufacturers have put upon the market a brand of gum medicated with pepsin in order to secure the synergestic action of the latter substance. Although from a strictly scientific standpoint this would not be expected to aid in the cure of the disease, since pepsin is only active in an acid medium, nevertheless the addition of pepsin to the gum seems to increase its efficacy. This is perhaps because the alkaline carrier of the pepsin, the saliva, is speedily neutralized by the excessive amount of gastric juice poured out by the stomach under the sympathetic stimulation by the vaso-motor nerves.—Cyrus Edson, M.D., in the Doctor of Hygiene.

TO BE ENTERPRISING.

Stop. First let us see what this much-used word really means. Webster defines it as, "Bold, or forward to undertake; resolute, active or prompt to attempt; as, enterprising men often succeed beyond all human probability."

Almost every man engaged in business is called enterprising by his admiring friends, whether he is really so or not. The word has been thus lowered and betrayed from its true meaning. If a business man spends one-half of one per cent. of his year's turnover in advertising, plenty of people will call him enterprising. In reality he is not at all so; at least, such a scanty outlay as that is no proof of it. A new sign or an enlargement of floor space imperatively needed, each and every such mark of improvement is hailed as a mark of enterprise.

A man demonstrates possession of the business quality when he undertakes some task, which the ordinary mind regards as utterly impracticable, and makes a success of it. It is foolish and misleading to prate about luck. There are plenty of what are, humanly speaking, happy accidents, as well as those of the other kind, but the true business man is not so much in the dark as some suppose. He may not include a statement of his mental possessions in his announcements through the press, but there has been a heap of calculating and foreseeing done before his building was erected or leased, or his goods purchased.

Still, man is a fallible being, and is destitute of all information on certain matters of great importance in business. He cannot foresee the weather or just what notions his competitors may entertain next season. He may not know just how many competitors he will have a few months ahead, or what reckless ideas may be projected into the arena of trade. His undertaking, therefore, is largely founded on faith, faith in the soundness of his apprehension of the present situation and in the accuracy of his forecast. The starting of a new business under such circumstances, or the considerable enlargement of even a well-established one, may require a great deal of courage. This is enterprise, a bold attempt.

Enterprise is not to be measured by the amount of money invested, or the breadth of the undertaking; these are relative. A man with a few hundreds of hard earned capital may be enterprising as truly as his mighty brother, the universal provider. He sees, or thinks he sees, a chance to serve the public acceptably with accruing profits. To other eyes the ground appears to be fully covered, and all wants supplied, perhaps over-supplied. He, however, has looked the field over and has formed a definite opinion. He may not be able to put his conviction, in its entirety, into grammatical speech, but it is clear to him. He is conscious of superiority in some way to those whose competitor he proposes to become. He will make more fascinating exhibits of goods, keep a cleaner store, be more attentive to customers, study their wants more keenly, buy cheaper and sell lower, or make his offerings better known. In some or all of these particulars he reposes confidence and risks his tiny capital on that wide and uncertain sea whose shores are littered with the wrecks of every size and fashion of mercantile craft, from the least to the greatest. That is enterprise, and its judicious execution brings, sometimes, a reward that proves to be out of all proportion to its modest beginning.

Enterprise is not the promoter of wild-cat schemes; it is a happy union of mathematics and courage, a good understanding and a steady nerve. It can cipher out victories where others prophecy only defeat. It is the quality of the great general who possesses himself of sound information, has definite aims, comprehends the danger, but knows also the weight of his own battalions and what he intends to do with them.—Commercial Enquirer.

SOUTHERN POTATOES.

Southern growers are having one of the most favorable potato seasons experienced for many years. The season last year was such that the bulk of the Southern crop came in at about the same time, and prices ruled so low that many growers realized nothing for their stock, particularly in North Carolina, and many of the smaller farmers did not plant any this year. The larger growers, however, took advantage of this and planted increased quantities, and the acreage has been fully equal, if not larger, than a year ago, and receipts to this market have been unusually large but there seems to be no end to buyers' wants, and the market has held up beyond all expectations notwithstanding the enormous receipts. Last Monday the arrivals were the heaviest of the season for one day, footing up to 30,000 barrels. Buyers took hold rather slowly at first, but after trade started the market cleaned up promptly, and thousands of barrels more could have been placed, as buyers were shopping around for stock even late in the afternoon. The receipts for the last week foot up to 110,123 bbls, and during the month of June the arrivals were 352,340 bbls., against 318,851 bbls. in June last year. This season the demand has been large enough to keep the market cleaned up almost daily on a basis of from $2 to $3.50, with the average about $2.75 per bbl. The market has continued in such a strong, healthy condition that dealers and speculators have all made money, and the season is so far advanced now that the trade believe prices will gradually work up to a higher basis as the Southern supply becomes exhausted and before Long Island and near-by potatoes are plenty enough to supply the demand. The North Carolina and more southerly potatoes are well cleaned up, and from the immense quantity received from Norfolk the crop there must be pretty well marketed. Eastern shore (Virginia and Maryland) and Maryland potatoes are now arriving freely, but the crops there are comparatively light, and Long Island will not commence to arrive much before the tenth, and probably will not be plentiful for some little time. It is expected the Southern receipts will decrease from now on. Reports from Long Island are not very favorable, the extreme dry weather which prevailed having retarded their growth and caused them to come up poorly. Present outlet for the crop in this State is also unfavorable, many rotting badly, and damage is reported all through the State by potato bugs, which are very numerous this year.—N. Y. Bulletin.

SCENE FROM LIFE.

(Contributed.)

Scene: Grocery store. Enter Jones, carrying a petition for Wednesday afternoon closing.

Jones—Good morning, Mr. ——. Would you mind signing this paper signifying your willingness to close your store on Wednesday afternoon?

J. W.—I won't sign. I am going to suit myself. I won't close unless I like.

Mr. Jones—Well, you are the only man who has not consented.

J. W.—I don't care.

Jones—Well, good-day, sir.

J. W.—Good-day. (Exit Jones.)

Grocer (to himself)—I'll fool them fellows. I'll not close the first Wednesday when they close, but the next Wednesday, when they keep open because I would not close I won't say anything to them, but close; and when they ask me if I am going to close the next Wednesday following after that I'll say: "No; I closed last Wednesday and none of you closed. I won't close any more." That will let me out. I'll tell my customers I was willing to close but the rest would not.

He did so, but the rest were onto him. This is a fact.

It is a strange thing, but nevertheless true, that the mean man always leads the grocer. If they all close up but one, small though he be, he will break the movement all up. They will never follow the upright manly man, but always the mean man. It is not surprising that a body of men like the grocers cannot resist this weakness. They are like a lot of school children. They all say, "I won't if he don't," not, "I'm going to; let him do as he likes." Not the man who keeps his word but the one who breaks it leads them.

Custard Powder

Makes delicious custards without eggs, at much less cost and trouble. A 10c. packet contains enough for four pints.

Fruit Saline

(Effervesing) is most useful in Fevers, Headache, Indigestion—corrects acidity and alleviates thirst—is a pleasant invigorant and produces a cool and refreshing beverage. RETAILS AT 50c. A BOTTLE.

LUCAS, STEEL & BRISTOL,

WHOLESALE GROCERS, - - HAMILTON, ONT.

Pettijohn's California Breakfast Food

NOURISHING, PALATABLE, DELICATE.

Being made of select and pure Sonora White Wheat freed from hulls, bran and all other foreign substance, the rolled flakes of the true grain are rich in phosphatic matter and nutriment so valuable to the weak and nervous. **Makes Porridge, Mush, Griddle Cakes, Pudding or Breakfast Gems.** Used with or without Sugar and Milk or Cream. Superior to all other Cereal Foods.

James Turner & Co., Wholesale Grocers, Hamilton.

Extra values in New Season's Japan Teas.
Extra values in New Season's Congous.
Extra values in Ceylons and Assams.
Extra values in Dargeelings.
Extra values in Blue Mountain Coffee.

Write us for samples.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton



We are offering Special Values in

- - Indian Pekoe Souchongs

DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

..WRITE FOR SAMPLES..

STEEL, HAYTER & TO., Toronto

Proprietors of the well-known "MONSOON" Brand, Pure Indian Tea.

THE PACK OF NEW SALMON.

Dealers in canned goods and wholesale grocers generally in Montreal have of late been awaiting with considerable interest the receipt of some definite news regarding the possibilities of the run and pack of salmon on the British Columbia rivers. It will be remembered that some weeks ago THE GROCER referred specially to the fact that inside offers were being made on the coast for canned salmon for forward shipment. These offers were tempting enough to induce the booking of orders involving quite a lot of stock, almost every wholesale house in Montreal being represented, but especially the French houses, and now they would like to know whether the price is likely to net them a big margin or no. Their anxiety in this respect has been caused by reports to the effect that the output is to be restricted by the canners this year, and of course if this is the case those who did secure stock at $1 per dozen on the coast made a good purchase. The figure means laid down in Montreal $1.18 net. Whether the reports above referred to are correct cannot be ascertained definitely, but we give in our trade notes from Montreal a telegram from Vancouver which would throw doubt upon them. This telegram states that it is true that the pack on the Columbia River and in Alaska is short, but that the prospects are encouraging for a good pack on the Fraser, and that there is no talk about restricting the output. It is worthy of note, however, that there are no more offers of $1 from the coast, the best figure first cost there being $1.05, which is equal to $1.25 net laid down in Montreal, and offers are being made to jobbers here at about 5 to 10c. on that, making the price here for future delivery on the regular market $1.30 to $1.35 on new pack. These figures in themselves make it look as though the $1 purchases were good ones, and that the sellers in the case had been a little out in their reckoning.

PERSONAL MENTION.

Mr. C. McCoy, who has been "doing" the city for Lucas, Steele & Bristol, is now on the road for them "a full-fledged drummer."

Mr. Adams, of Smith & Keighley, has been through the Niagara district and says they will have a large crop of all kinds of small fruit, but apples will be pretty much of a failure.

J. A Milne of Eby, Blain & Co. and Dave Munro of the Pure Gold Mfg. Co., have just returned from a trip up the lakes. They report business good and that the prospects for the crops on Manitoulin Island are bright.

Mr. McBurnie, of the Dresden Canning Co., was on the street Tuesday, and said that there was every prospect for a large crop of small fruits and of corn, peas and tomatoes. The wholesale merchants were not placing orders for futures, which he considered a good thing, for it would make packers more conservative in the quantity of goods canned. Last year's pack was greater than the requirements of the country called for.

RETAILERS' RESPONSIBILITIES.

While the Merchants' Review has always believed that it it unfair to hold retail merchants responsible for pecuniary losses sustained by consumers through the chicanery and dishonesty of packers of goods that the retailers handle, and therefore has always opposed pure food legislation that would put the onus on the retailers, yet we would urge the latter not to shirk any responsibility, as some merchants practically do, by buying goods without careful examination, and palming them off upon the public on worthless guarantees furnished by the manufacturers. Few consumers look beyond the retail dealer, and therefore the blame for much of the adulteration of goods is placed upon the retailers' shoulders, witness the current wit in the humorous columns of the newspapers that is levelled at the grocers who are supposed to sand their sugar and sell bogus coffee beans as the genuine. It is commonly believed that the retailer possesses sufficient knowledge of his wares to detect gross frauds by manufacturers and jobbers, and he seldom gets credit for ignorance, although it must be evident to the meanest intelligence that much time and patience are required to enable the grocer to obtain an intimate knowledge of the different grades of his goods, not to mention their chemical composition. In the exceptional cases of deception in the shape of adulteration, short-weights, etc., where there can be no question as to the innocence of the retail distributer, the popular notion seems to be that the latter ought to stand between producers and consumers, as a shield to the public, and this notion, it must be admitted, is not unreasonable. It should at least be the aim of all honest dealers to protect their customers, and unless such protection is afforded them it is hopeless to expect to obtain their confidence. Unless the dealer is willing to accept responsibility in respect of the merits of his wares, there can be no basis for the confidence which all dealers of sagacity are eager to establish in the minds of their patrons. All successful grocers, and especially the best known dealers, possess that confidence, and it is upon that safe foundation that they have been able to build up their profitable businesses. It therefore behooves every ambitious merchant to lay aside the excuse of ignorance and assume the responsibilities of his position. He must acquire sufficient knowledge of his goods to be able to form an accurate judgment of their qualities, their merits and demerits. He must not be content to sell goods entirely upon the manufacturer's guarantee, which has its uses, perhaps, in protecting himself to some extent, but should be able to speak of his own knowledge.

How many merchants give every article purchased a thorough test in their own households? It is probable that, if the custom of carefully trying new goods in grocers' own families were always adhered to. the sales of a good many cheap brands of goods would quickly shrink. It is often good policy to stand between the public and its own notions of what it wants. It hardly seems reasonable that canned goods "seconds" would meet with a demand worth catering for, if consumers were carefully informed of the comparatively small difference in the cost of the inferior and greatly superior goods. It may not be necessary, however, for the average dealer to do missionary work in behalf of a higher standard of quality, when the task involves the education of consumers' tastes. It may be sufficient if he protects them from the consequences of the dishonest practices of packers and producers, but this he ought to do if he takes a proper pride in his business, and must do if he wishes to establish a prosperous trade.—Merchants' Review.

A CREDIT SOLILOQUY.

I was handed a little slip of paper by one of the leading stationers on which was printed "Credit Man's Soliloquy," which I thought was one of the best things in its way that I have seen. It read as follows:

CREDIT MAN'S SOLILOQUY.

"To sell or not to sell?" that is the question
Whether it is better to send the goods
And take the risk of doubtful payment,
Or to make sure of what is in possession
And, by declining, hold them.
To sell; to ship; perchance to lose—
Aye, there's the rub.
For when the goods are gone,
What charms can win them back
From slippery debtors?
Will the bills be paid when due?
Or will the time stretch out till the crack of doom?
What of assignment? What of relatives?
What of uncles, aunts and mother-in-law,
With claims for borrowed money?
What of exemptions, bills of sales and compromise,
That cooly offers a shilling a pound?
And of lawyer's fees
That even eat up this poor pittance.
"Yes, sell we must
And some we'll trust,
We seek the just,
For wealth we lust;
By some we're cussed;
And stocks will rust;
But we skin the wust,
Or we'd surely bust."

—Exchange.

- - Just Arrived

KEILLER'S MARMALADE

In 1 lb. Pots and 7 lb. Tins.

Shipment of FINE CEYLONS In 20 and 25 lb. Boxes.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE SNOW DRIFT CO.
BRANTFORD.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

JOHNSTON'S FLUID BEEF

is the product of

Ox Beef of Prime Quality.

It supplies the life principles of Beef in a form

Easy of Digestion.

The Great Strength-Giver.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

The Delaware and Maryland peninsulas promise to furnish 3,500,000 baskets of peaches this year.

Brunton Bros., of Newmarket, are going out of business, and the store is now closed to allow the goods to be marked.

The Canadian Packing Company, recently established in London, Ont., shipped five car loads of bacon to London Eng., a few days ago.

E. H. Shiedel & Co., of Baden, have sold out to Hilborn Bros. One of the brothers was formerly a clerk in Shiedel & Co.'s store, while the other comes from Niagara.

David Bell has bought out Aaron Childs, grocer, Yonge and Mary streets, Toronto. Mr. Bell was formerly a clerk with Robert Barron, and is reported to be doing well.

Reports from the hop-growing districts in the Eastern Townships, Prince Edward County and Western Ontario, say the vines are in excellent condition, and there is every prospect of a good crop this year.

The total circulation of the United States on July 1, the beginning of the new fiscal year, is placed at $1,593,726,411, a per capita of $23.86, or $9,346,927 less than on July 1 of last year.

There is a rumor that the Sarnia oil refinery has passed into the hands of a syndicate of capitalists, some of whom reside in Halifax, some in Montreal and some in Toronto.

A clerk in a Norwich (Conn.) grocery store was nearly strangled to death while playing at hanging the other day. He was cut down just in time. That's what comes of not paying attention to business.

The cottonseed-oil production of this country is worth about $16,000,000 a year, the oilcake brings in about $8,000,000 more, and the lint and hulls produce about $1,000,000, says an exchange. Thirty years ago the whole seed crop was thrown away as refuse.

Two letters have been received at Ottawa by Prof. Saunders, director of the experimental farms, from large hay dealers in Europe asking to be put in communication with large shippers of hay in this country. One letter is from J. Latrasse, Rive de Gier Loire, France, who wants to buy 1,500 to 2,000 tons; the other is from George Rogers, 101 Leadenhall street, London, Eng., who wiches to contract for 1,000 to 2,500 tons. Some of our large Canadian dealers should correspond with these parties.

Reports coming in from most of the farm districts state that, consequent on the improved condition of the weather, the crops will be very much better than was until very recently anticipated. Those ofthe Kamloops District will be evenbetter than usual, as the heavier rainfall actualy benefits that dry region. —News-Advertiser, Vancouver, B.C.

The United States produces 2,220 lbs. of grain to each inhabitant; Denmark, 2,005; Canada. 1,500; Russia, 1,200; Roumania, 1,150; Spain, 1,100; France, 990; Sweden, 980; Argentine Republic, 850; Australia, 760; Germany, 700; Belgium, 600; Portugal, 550; Ireland, 600; Scotland, 490; England, 360.

The Bordeaux correspondent of the Wine Trade Review writes that, in spite of the Phylloxera, the vine presents a beautiful appearance and gives promise of an abundant crop. It is probable that the gathering will take place in August, a thing which has not been seen in that department for nearly three-quarters of a century.

Leland Stanford began his business life by selling horseradish, and when he died he was a United States Senator and had $50,000,000 more or less. "This is the season for horseradish, and ambitious young Americans can at once enter the business," facetously remarks a contemporary.

The tea used by the Queen costs about 5s. a pound—so, at least, The Princess says. Her Majesty is very fussy about "the cheering cup." She does not like the flavor of the ordinary—that is to say, the general—blends of tea. Orange pekoe, a slightly scented and delicately flavored tea, is always used by her, and in the afternoons, whenever it is possible, she prefers to brew it herself in the regular old-fashioned way. The Duchess of Edinburgh, on the other hand, always takes hers in true Russian fashion—that is, it is brewed in a samovar, and drunk with a lemon in place of either cream or sugar.

Wisconsin cheesemakers are determined to outdo their Canadian brethren in the manufacture of a monster cheese for the World's Fair, the Muscoda and Lone Rock dairy boards having arranged to produce a cheese weighing 25,000 lbs., which is 3,000 lbs. heavier than the Canadian cheese. It will be made at Richland City, and the Chicago, Milwaukee and St. Paul Railway is putting in a branch track at that place, and will furnish a car at the factory for the cheese to be built upon.—American Grocer. Yes, they may succeed in making a bigger cheese, but it will be only a copy at best, and as for quality! Well, that may be surmised from the result of the competition in Chicago a few weeks ago.

Many forms of illness can be directly traced to river ice in various parts of the country, and a justifiable revolution against this article, and in favor of that which is made by artificial means, is quietly working out its destiny and shaping public opinion entirely in its favor. While natural ice may in some cases be entirely pure, the odds of its being so are by no means in its favor, and we believe the day has gone by—or, at any rate, nearly so—when the public will permit any doubt to exist as to whether the ice they are using is contaminated or polluted with sewage or other impurities.—National Provisioner.

United States Consul McCrillis, of Denia, Spain, says: "At this time the vineyards are looking well, and there is a prospect of a heavy crop. On account of this fact, and in expectation of a lower duty on these goods, there will be a much larger trade with the United States than for some years past, and much better raising will be sent, as the best ones have hitherto gone to England, second best to America, and the third grade to the Baltic, comprising Norway, Sweden, Denmark and Russia. The poorer and cheaper raisins are sent to Barcelona and Malaga for distilling purposes. Most of the raisins from here are marked 'Valencia,' but not a raisin is produced or packed at Valencia."

In connection with the development of the export of butter from Australia, the best methods of transmission are just now a matter of considerable anxiety in those colonies. Conflicting opinions reach them from this side as to whether the product should be sent frozen or in cool chambers only. While merchants here complain that foreign butter soon becomes unsatisfactory after it is thawed, some experts have declared that as the result of severe tests they have found the frozen article to keep best. The controversy can probably only be satis-

To Grocers - -

Teas of all kinds, repacked into Half Chests and Catties of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY_____

BLAIKLOCK BROS.,

17 Common St., MONTREAL.

New Season Congous

We are in receipt of mail samples of our first shipments of . . . .

These Teas show excellent cup quality and we can assure our friends and the trade generally that it will pay to see samples of these lines before placing orders.

- **Moning and**
- **Packlum . .**

Teas

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOOD FOR INVALIDS

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

Doctors recommend it for the sick, as it is

Easily Digested.

A PERFECT FOOD.

DELAFIELD, McGOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner Cor. St. Peter Street. **MONTREAL**

factorily settled after a wider experience than has been had at present. The importance of the Australian butter industry is shown by the fact that in New South Wales alone over 18,000,000 lbs. of butter were produced last year.

An article in the Pesther Lloyd contains some information on the sugar industry in Hungary, from which the following is compiled : The number of sugar manufactories in Hungary will soon be increased by four new establishments, so that in the next season there will be 20 completely fitted up sugar factories in that country. The existing establishments have this year consumed more sugar beet than was to have been expected, owing to the fact of last year's crop having produced an excessive yield and the quality having been especially good. The quantity hitherto consumed and still ready for manufacture during the current season is estimated at about 9,000,000 metric centners. The crop yielded some 13,000,000 metric centners beet, leaving a surplus of about 4,000,000 metric centners, part of which has been exported, while the remainder it has as yet not been found possible to prepare for manufacture.

A new invention is announced in "Genie Civil" for keeping butter "fresh forever" if necessary, though a much shorter period than "forever" would do. The thing is done by the application of carbonic acid. The use of this substance is being largely extended to the industries, since its preparation in the solid state has made it transportable and of easy manipulation. The method of preserving butter by the use of carbonic acid is as follows : The butter is placed in a can, to which is attached a tubulure or neck with stop-cock. Thereby carbonic acid is injected at a pressure of six atmospheres. The ordinary air is expelled ; and the butter will remain in this inert medium as fresh and sweet as when it was first drawn from the churn. "By this means," says an English paper, we may soon have our breakfast butter from Australia without a grain of superadded salt, and independent alike of freezing apparatus and refrigerating mechanism."



TO YOU IT IS

PROFITABLE and a QUICK SELLER. -
Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man

FACTS ABOUT COFFEE.

The coffee bean is the seed of the Coffea Arabica, a native of Abyssinia and Arabia, but now naturalized in many tropical countries. In cultivation the coffee tree attains a height of between six and ten feet. The leaves are evergreen, very shiny, oblong and leathery ; the flowers are small and clustered in the axils of the leaves ; they are snow-white and of a delicious fragrance. The fruit when ripe is a dark red, almost purple, color, and the seeds are semi-elliptic and of a horny hardness. They are commonly termed beans, but the name is not derived from any resemblance to the common bean, but from the Arabic word bunn.

Coffee requires a fertile soil. In Brazil, hillsides exposed to the sun are usually chosen as coffee fields. The coffee plant usually begins to bear when it is three years old. When six years old it produces a full crop, and generally continues to do so for ten years, and sometimes even longer. The flowering or blooming of the coffee tree varies according to the latitude in which it grows and also according to local and meteorological circumstances. Ordinarily in the province of Rio de Janeiro the first flowering takes place in the months of August and September, and the second in November and December. Sometimes there is a third flowering in January and February. Coffee begins to ripen in April, and the process of gathering a crop on a plantation usually embraces about four months. As the ripening period, however, varies in different localities, the gathering season of the whole crop is somewhat longer. The gathering and preparation of coffee is not heavy work ; but in order that the quality of the product may not be injured much care is necessary.

In harvesting, the berries are stripped by hand from the branches and dropped into baskets or on sheets. Various methods of cleaning the coffee are employed in Brazil. One of these processes is to wash the newly gathered berry in shallow cisterns filled with water. Thus washed, it is put to dry on selected ground, called the terreiro, which is completely open to the sun, and is floored with some hard material—clay, stone or cement. Here it remains on an average three weeks, pains being taken to protect it from the rain, for which purpose more or less frequent removals to shelter are necessary. In the process of drying, the skin of the berry turns black and forms a brittle hull, and the white sweet pulp disappears almost entirely, leaving on the kernel a very thin covering called the pellicula or, "silver skin." The generally accepted theory is that the pulp is absorbed into the bean, and that it is to this absorption that the best flavor of the coffee is due. From the terreiro, the berry is conveyed to bins or tulhas, where it remains until it is to be passed through the machines which prepare it for market.

The berry goes first to the ventilador, or windmill, where the dirt, stones and sticks are blown out as much as possible ; then to the descascador, where it is hulled. The bean thus liberated is passed to the brunidor, in which it is freed from the pellicula and polished (and sometimes colored also) ; thence to the separador, where it is separated more or less completely, according to size and according to grade. It is now ready for sacking.

Another process is employed for what is called "washed" coffee, but only a small percentage of the entire production consists of this grade.

While the different grades of coffee produced throughout the world show considerable variation in quality and appearance, all are the product of the same species of tree, the differences being due to the variations of climate and manner of cultivating and preparing for market. The flat bean and peaberry coffee of Brazil grow upon the same tree, the latter on the ends of the branches and the former nearer the trunk. Peaberries are much more numerous on old trees than on young ones. The flat bean is oval on one surface and flat on the other ; the berry contains two beans, which lie with the flat surfaces facing. In the other kind the bean is almost round, having a crease in place of the flat side, and there is only one bean to the berry. The flat beans of Brazil, which resemble the Java bean, are often sold as Java coffee ; similarly, the round bean, or peaberry of the same country, is commonly sold as Mocha coffee.

Rio coffee is grown in the territory of Brazil whose market is the city of Rio de Janeiro, one of the principal coffee-producing districts of the world. It varies considerable in size and color, is very strong in flavor, in fact, the strongest coffee grown. Most of the coffee received here is a small-sized bean, varying in color from a dark green to a golden yellow.

Santos coffee, which is grown in the province of San Paulo, and shipped from the port of Santos, is softer than Rio, and rather milder in flavor, also larger in size. The quantity actually produced in the district os about 3,000,000 bags, nearly equal to the Rio yield.

Java coffee varies considerable in quality. The bean is large and of a yellow or browning-yellow color the latter tint being peculiar to the Java product. The better qualities which include private plantation and fancy marks, make a rich, strong infusion, and are very highly esteemed by consumers.

Singapore coffee is inferior in quality and is mostly sold under other names.

Maracaibo is a general term which includes the coffee grown in different districts of Venezuela, which are exported

J. F. EBY HUGH BLAIN



The Consumption OF COCOA

During the Hot Weather is not so large as at other seasons, but lovers of Cocoa use

Bensdorp's "Royal Dutch" brand

at all times. It requires no boiling.

It is the BEST

Of All MARMALADES

Batger's "UNIVERSITY" brand 1 lb. Glass Jars.

TRY IT. Is the most satisfactory.

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.





Something Good

" "

" "

" "

" "

" "

For sale only by the

EMPIRE TOBACCO CO.

MONTREAL

from the city of Martacaibo. Cacuta, Merida, Tovar, Breona and Trujillo are among the terms employed to distinguish the different kinds of Maracaibo coffee, and they rank, as regards quality, about in the order named. Maracaibo coffee resembles Java coffee somewhat, and is often sold as Java or mixed with the latter.

Laguayra coffee is also grown in Venezuela. It is dark dreen in color, and small in size, resembling Rio coffee in appearance and to some extent in favor.

Savanilla coffee is produced in the United States of Colombia, is a large sized bean, light in color, and often sold as Padang Java. The imports of Colombian coffee, as well as Venezuelan and Haytian coffee, to this country, have fallen off considerably since the discriminative duty of three cents per pound was imposed under the provisions of the reciprocity clauses of the present tariff.

Mocha coffee is a variety of which much is heard, but which is very seldom seen. It is a very small bean, roundish and irregular in shape and grayish in color. The Mocha bean is a product of Arabia, but the imports of Arabian Mocha into this country are ridiculously small compared to the consumption of so-called Mocha. Small-beaned coffees of a high grade, and produced in different countries are indiscriminately sold as genuine Mocha in the United States.

Ceylon coffee is an extremely handsome bean, uniform in size and shape. Plantation Ceylon is solid and oily, with a transparent tint, and is highly esteemed by European consumers.

Jamaica coffee is considered superior to other West India kinds, the Blue Mountain, a solid, heavy, oily bean, almost transparent, being a great favorite in England.

Porto Rico coffee is green in color, semi-transparent, and rather large and flat.

Central American coffee includes the product of San Salvador, Costa Rica, Nicaragua, Guatamala, etc., and varies considerable in quality. The better grades are well esteemed and fetch a good price.

Mexican coffee of the better grades drinks well. A large, light-colored bean is produced in the Cordova district; it resembles good Maracaibo in appearance. In Oaxaca a coffee is grown that drinks like Plantation Ceylon. The Mexican production promises to rapidly increase during the next few years.

Hayti coffee ranks high in point of quality, when proper care is taken in its preparation for market. France is the principal consumer.

Liberian coffee is large in size and irregular in shape. It is yellowish in color and drinks rather rank.

The average composition of unroasted coffee is as follows:

	Per cent.
Caffeine	0.8
Legumine (vegetable caseine)	13.0
Gum and sugar	15.5
Caffeo tannic and caffeic acids	5.0
Fat and volatile oil	13.0
Woody fiber	34.0
Ash	6.7
Water	12.0
	100.0

In roasting the coffee beans lose from 12 to 18 per cent. in weight, according to age, the older the coffee the less the loss, but the gain in bulk is considerable. "Quakers," namely sun-dried and lifeless berries, almost always make their appearance during the process of roasting. They turn white, and are odorless and tasteless. Genuine Mocha is always more or less quakery.

The per capita consumption of coffee in the United States is about nine pounds, and is exceeded by only two other nations, Holland and Belgium. Of the world's total production of about 11,500,000 bags this country consumes about 40 per cent., or about 4,600,000 bags. The principal source of the United States supply is Brazil, which country sends us about 75 per cent. of the total quantity consumed here. Before the discriminative duty went into effect the proportion of the United States supply furnished by each country was approximately as follows:

	Per cent.
Brazil	73.0
Venezuela	10.0
Dutch East Indies	3.5
Central America	5.0
British West Indies	0.9
Hayti	1.0
Mexico	2.9
U. S. of Colombia	2.7
Europe, including African and Mocha	1.0
	100.0

The proportion of the United States supply furnished by each exporting country varies from year to year, according to the variations in the yield in the different countries, but the above table furnishes a sufficiently correct idea of the directions from which we obtain our annual supply of coffee. It is clear from the above figures that much of the so-called Mocha and Java consumed by our citizens consists merely of selected Brazilian beans. It may, however, console consumers to know that the Brazilian coffee planters claim that the finer grades produced by them are equal to the best that are grown in any other country, and the claim seems to be substantiated by the fact that they are so frequently substituted for Mocha and Java coffees.

AN ABSENT-MINDED MAN.

Stranger (in train)—"A man in your business can't get home very often, I presume?"

Commercial—"Home? I should say not. Why, sir, I get home so seldom that I can't remember half the time where I live. Have to telegraph to the firm to send me my address."

Stranger—"You don't say so!"

Commercial—"That's straight. Why one time I was away so long that I forgot I'd ever been married, and I took such a fancy to a pretty woman I met in a strange town that I eloped with her."

Stranger—"My! My!"

Commercial—"Yes, it would have been a terrible thing, but when I called on the firm during my honeymoon and introduced her the old man told me she was my wife before!"

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

Strang & Co.
WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.
Correspondence and Agencies Solicited.,
We are open for a first-class Canned Goods Agency.

FOR **DAIRY BUTTER**
OR **DRESSED POULTRY**
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories :
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
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PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

W. A. McClean & Co.
OWEN SOUND.
PORK PACKERS
CURERS OF THE
Diamond A Hams
FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.
Write for Quotations.

Butter in good demand ; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c. ; choice dairy tub, 17c, no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.
McWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

J. CLEGHORN & SON
94 Yonge Street, Toronto.
California Riverside Navels
" Riverside Seedlings **Oranges.**
Our First Car just arrived, good color, juicy and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria Grapes, Bananas, Pines, etc., in stock. Full line Fish and Oysters during Lent.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, July 13, 1893.

GROCERIES.

Trade exhibits a little more activity than a week ago, although the movement is largely confined to small lots. Travelers report a better feeling in the country, and the city trade while still quiet shows some improvement. On the whole the outlook is healthy. The most unsatisfactory thing about the situation is the continued slowness of payments. Sugar is in fair demand and steady. A little more business seems to be doing in dried fruits, and canned goods are fairly active, with tomatoes and corn if anything a little stiffer. The foreign coffee markets are reported a little better, but here the position remains about as uninteresting as ever. Syrups are a little easier, but molasses remain as before. A little more interest is being taken in Japan teas, but otherwise the tea market is about as dull as ever.

COFFEE.

On this market there is nothing moving outside a few Rios, but of course it is now the dullest part of the year. The foreign markets show some improvement and higher prices are looked for with an improvement in the financial conditions, but the buying is still from a hand to mouth character. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

Trade continues fairly active. Valencia raisins are selling well at 6 to 6½c. for selected, 6½ to 7½c. for layer selected, and 4 to 5½c. for off-stalk. The preference seems to be for the cheaper goods. Some of the houses picked up considerable quantities of low-priced Valencias in New York for which that market had no use. They show better value than is usual for this kind of fruit, and the demand for them has in consequence been active. There seems to be an increasing demand for selected fruit. A fairly good trade is being done in currants of the better grades at prices ranging from 5½ to 6c. for good provincials, 7½ to 8½c. for fine Patras, and 8 to 9c. for Vostizzas. To get good quality high prices must be paid, and the poor quality is below the usual run. There is scarcely anything doing in prunes, and stocks are not heavy; 7½c. is the ruling figure for "U's" and "A's," and 8½c. for "B's," all in cases. There is no demand for dates, and prices are unchanged at 5 to 5½c. Cooking figs are in some request, but other kinds are not wanted. Sultana raisins are in fair demand at 6 to 7½c. for fine quality.

NUTS.

There is nothing new to note. We quote Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Rice is in good demand, principally for choicest fancy Japan at 5½ to 6c., and "B" at 3⅝ to 5¾c. Spices are all quiet and unchanged. Whole ginger is quoted at 20 to 25c.; pure white pepper at 20 to 28c.; and pure back at 14 to 16c.

SUGAR.

Nothing materially new has developed during the week. A little more is doing in small lots, but in car lots the demand is seemingly not as good as it was. In volume, however, business is probably little if anything less than a week ago. Prices are steady at 5⅝ to 5¾c. for granulated and 4½ to 5¼c. for yellows. The ruling figure for granulated, however, seems to be 5¾c. Raws are selling slowly at 4⅛ to 4¼c.

Willett & Gray, New York, in their weekly Statistical, say: The Week—Raws and refined unchanged. Net cash quotations are: Muscovadoes, 3.75c.; centrifugals, 4.75c.; granulated, 5.27c. Receipts, 14,787 tons. Meltings, 18,000 tons. Total stock in all the principal countries, 987,989 tons, against 1,326,772 tons at same dates last year. Afloats to the United States from all countries estimated, 55,000 tons, against 70,000 tons last year.

Raws—The week opened with sellers at 4⅜c. for centrifugals, but with buyers holding off. The London market, however, took on increased strength and advanced to 15s. 6d. for October beet and 15s. 1½d. for November-December f.o.b. on reports of repurchases by Austrian factories and of the growing beet crops again suffering from the drought. This firmness was reflected here, and while buyers were willing to go on, sellers withdrew their supplies, but on the reaction in London to 15s. 1½d. for October beet, holders were induced to part with considerable quantities at last quotations. Stocks are firmly held, and, while further business will likely be done on present basis, the offerings are rather light, and some holders have faith in higher prices.

Refined—Grocers began to show increased interest, and orders came in more freely, although the production exceeded the demand somewhat. The stocks in second hands, however, are now reduced to a hand-to-mouth basis, and a good steady business should be done from this time. Some grades of soft sugars were advanced, but no change was made in price of granulated, and the indications are that it will remain the same for the immediate future.

Foreign granulated is quoted to-day, by cable, at the equivalent of 5 9 16c. net per lb. landed, duty paid, for prompt delivery, in small double bags, with light offerings.

Willett & Gray's estimate of the world's sugar crop gives the grand total of cane and beet sugar production at 6,343,600 tons, against 6,653,445 last year, leaving a deficiency of 309,845 tons. The total cane sugar production is placed at 2,941,600 tons, against 3,151,525 last season, and the total production of beet sugar at 3,402,000, against 3,501,920 tons.

SYRUP AND MOLASSES.

The syrup market continues quiet. Prices are a little easier, and in consequence of this some buyers are entering the market for large quantities. Prices range from 2c. up.

Molasses is not meeting with much sale, and what is moving is at about 32c. for barrels and 34½c. for half barrels.

TEA.

Generally speaking demand for teas continues light although there is a little more interest being taken in Japans and Young Hysons, more particularly the former, at prices ranging from 19 to 22c. Some samples of new Monings have arrived on this market, and they are in the hands of several firms. They show excellent value and the quality is good. Medium Ceylons under 9d. are a shade lower in England.

Advices under date of July 1 state that in view of the near arrival of new teas in London the Congu market has been practically at a standstill. Indian teas firm with quality of new poor.

BUTTER AND CHEESE.

The market is fairly active for dairy butter at rather better prices. Receipts are moderate and demand is fair. For choice dairy in tubs and pails 16 to 17c. is the idea while store-packed sells at 14 to 15c. Farmers' pound rolls are quoted at 17 to 18c. There has been a little dairy butter picked up for export. Creamery butter is plentiful but not in much demand. Tubs sell all the way from 18 to 22c. according to quality. Pound prints are held at 22 to 23c.

Cheese remains much about the same. Jobbers as a rule are getting 10c. per pound for June make and 9 to 9¼c. is the idea at the factories.

COUNTRY PRODUCE.

BEANS—Dull. Jobbers are paying $1.30 to $1.40 for hand-picked beans and selling at $1.40 to $1.50; for medium quality they are getting $1.25 to $1.35.

DRIED APPLES—A little more enquiry is heard in some quarters but it does not seem to be general. Jobbers are taking a few at 3½ to 4c., but most of them appear to be going into store; 4½ to 5c. is the jobbing idea, the outside figure being asked for single barrels.

EVAPORATED APPLES—The season is about over and outside a sale here and there of quarters at 7c. there is nothing doing.

EGGS—There is not much doing and the feeling is easier. Jobbers are paying 11c. and selling at 11½ to 12c.

HONEY—Much as before, extracted being sold at 5 to 8c. for dark and white respectively.

POTATOES—Old potatoes are scarce and worth 50 to 60c. on track, while for small lots out of the store 75c. is the idea. New potatoes are quoted at $3.25 per barrel.

(Continued on page 20.)

Sphinx Prunes At Close Prices.

Only a few **B's** and **C's** left.

CLEMES BROS.

Phone. 1766 TORONTO



KENT Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

CALL FOR

Lakeport
PRESERVING CO'S
Canned Goods

And get the best goods on the market. They have no equal for excellence in Flavor and Pack.

PACKING HOUSES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED
Canadian Tomato Chutnee.

IMPARTS A
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY
M. P. CARD,
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MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Generally speaking the demand for canned goods is lighter than it was, although in some lines certain houses have been experiencing some activity. In tomatoes there is if anything a slightly better feeling, consequent upon some enquiry from the States. There have been some lines selling at 80c., but there were not many at that figure. The idea is 85c., and as a rule when anything under that price is accepted, there is some object in view. Peas are not in much demand. There are some selling at 80c., but at that price they do not show any profit to the jobber; 85c. is the rulling figure. Corn continues scarce and firm at 85 to 90c. One house in the trade that had a good stock on hand was a free seller at 80c. a few days ago, but they were being taken so rapidly that the price was advanced. Peaches are light in both supply and demand with prices unchanged at $2.10 to $2.25 for 2's and $3 to $3.25 for 3's. Plums dull and unchanged at $1.45 to $1.55. In apples stocks are about exhausted, but demand is nearly over; prices are unchanged at $2 to $2.25 for gallons and 85c. to $1 for 3's. Raspberries are in light demand at $1.75 to $2. Strawberries unchanged at $1.75. There are practically no stocks of good salmon on the spot. A few lots are on the way but as to quantity they do not amount to much. Some people are selling to arrive but if there is any truth in the statistics the pack will be large and prices low. Spring catch white offered this week at $1.10 to $1.25 here. Pink does not seem to be obtainable under $1.30 to $1.60. As a rule there is a disposition to wait, although large orders would probably be placed if packers would accept jobbers' offers. Ordinarily the trade is getting $1.35 to $1.45 for choice red salmon in tall tins. Lobster continues in good demand as before for the better brands at $1.90 to $2.10 for talls and $2.50 to $2.70 for flats. Meats continue in good demand.

MONTREAL.

The local demand for canned goods is very slow. Salmon is offering at $1.35 for choice brands delivered here. Tomatoes are still a drug on the market and are selling at almost any price.

A Pure Soap At Moderate Price.

SURPRISE SOAP

100 Cakes in Each Box--$5.00.

The St. Croix Soap Mfg. Co.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

ONIONS– Unchanged, at $2 to $2.25 per sack for Egyptian onions and at $2.25 to $2.50 per crate for Bermudas.

HOPS—Quiet and unchanged, at 17 to 18c. for small lots.

HOGS AND PROVISIONS.

A few dressed hogs are coming in, and from $7.50 to $7.75 are being paid for them. All offering are taken. Hog products are still in good demand and firm and unchanged in price.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade continues brisk, particularly in small fruits. Bananas are not selling so freely as they were on account of the increasing supply of domestic fruits. The strawberry season is about over, and raspberries are getting plentiful. There have been a few apples on the market this week, and they were all cleaned out at $4 per bbl. They were brought here from Montreal. We quote : Oranges—Messinas, ½ boxes of 80's $2.50; ½ boxes of 100's, $2.50 to $2.75; lemons, $4.50 to $5.25; bananas, $1.50 to $2; strawberries, 4 to 7c.; raspberries, 50 to 85c.; cherries 90 to $1.25 per basket ; red currants 65 to 75c. per basket ; tomatoes $1.30 to $1.40 per crate; cucumbers, $2 to $2.50 per basket ; beans, $2.25 to $2.50 per crate ; cabbage, $2 to $2.50 per bbl. for Canadian; watermelons, 20 to 30c. ; California fruit—Apricots $2.25; peaches, $2 to $2.25.

FISH.

Trade continues good at unchanged prices. We quote : Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half bbl.; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c. ; boneless cod, 7 to 8c.; blue back herring, $2 to $2.50 per hundred ; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; shad, $3 a dozen; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Market is weak. Carlots of cured are being sold at 4¾c. Green have dropped ½c., dealers now paying butchers 4c. for No. 1 and 3c. for No. 2.

SKINS—Calfskins are lower in sympathy with the decline in the United States market. For selected No. 1 veals dealers are paying 7c.; cured are slow of sale. Lamb skins remain unchanged at the recent advance, 40c. and pelts are still quoted at 25c.

TALLOW—Weak. Quality offering is generally not good and sales are difficult to make. Dealers are paying 5c. for rendered and selling at 5¾c. Rough is unchanged at 2c.

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

S.A. VanDam & Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

The Norton Manufacturing Co.

E P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

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WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & CO.

Manufacturers, Importers,
AND . . . .
Wholesale Dealers . . .

74, 76, 78 McNAB ST. Hamilton, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued.

WOOL—A few round lots are changing hands at prices ranging from 17 to 18c. for selected combing. Generally however the views of buyers and sellers are apart. Recent advices from the States are not encouraging and dealers are disposed to wait advances. For pulled and foreign wools there is only a moderate demand from the factories.

PETROLEUM.

Trade is improving in both burning and lubricating oils. Of course for lubricating oils the season is just opening. Wholesalers are now importing oil in tanks, but they have as yet made no change in prices, the cost not having been actually determined. We quote in barrel lots, Toronto: Canada, 13 to 13½c.; carbon safety, 17½ to 18c.; Canada water white, 19c.; American water white, 21 to 22c.; photogene, 25c.

MARKET NOTES.

Albert sardines are reported ½c. higher.

Sterling soap is now kept in stock by Davidson & Hay.

T. W. Kinnear & Co. are offering prunes of good quality in cases at low prices.

Eby, Blain & Co. are in receipt of a shipment of new season's finest Moning Congous.

J. W. Lang & Co. are offering a nice Formosa Oolong tea at 40c, which they recommend for blending.

Davidson & Hay have in stock a consignment of Keiller's marmalade in one pound pots and seven pound tins.

A new line of medium Japan tea has arrived over the C. P. R. this week from Vancouver for Sloan & Crowther.

Warren Bros. & Boomer are offering new canned mackerel. This is the first received on the Toronto market this season.

The new crop of Smyrna figs this year will be about two weeks later than usual, due to cold and wet weather early in the season

French peas, according to advices received by J. L. Watt & Scott, will be too high throughout the entire season for importation to Canada.

Sloan & Crowther are in receipt of two lines of first Young Hyson tea, for which they report rapid sale. The value is said to be extra good.

A shipment of prime Valencia raisins is being received by Warren Bros. & Boomer, which will be offered to the trade at prices the lowest this season.

Samples of Hankow tea have been received by H. P. Eckard & Co., and the attention of the trade is drawn to the firm's advertisement for fuller information.

Lucas, Steele & Bristol's last week's figures for 2 lb. blue plums, 2 lb. raspberries, 3 lb. apples, 3 lb. "Boy" tomatoes, 2 lb. "Boy" corn still hold good.

W. H. Gillard & Co., Hamilton, are receiving a large consignment of Pettijohn California Breakfast Food this week. An important question during hot weather is what to have for breakfast. Pettijohn Food admirably supplies the demand, being nutritious, cooling, delightful, and even the most miserable dyspeptic can use it with comfort and benefit.

The "Instant Metal Shiner," for sale by Lucas, Steele & Bristol, will clean and brighten any metal. It is put up in one dozen boxes, and retails at 15c. packet.

Eddy's indurated fibre ware butter packages are for sale by Lucas, Steele & Bristol. They are clean, sweet, and impart no flavor to butter. Can be used repeatedly.

The demand for canned and potted meats, fruits, vegetables, fish and all summer fancy groceries is reported to be brisk by Lucas, Steele & Bristol. They will be pleased to quote on application.

Owing to better market in England some 1,500 boxes Sultana raisins have been sent thither from New York. We are also reported sales here of about 2,000 boxes for home consumption.

Further cables are here from Bordeaux offering new crop French prunes for first half September shipment at 29 f. c. and f., or say the equivalent of 7¼ to 7⅜c. for the four sizes laid down New York.

A new brand of pine apples on this market has been received by Davidson & Hay. It is known as the Singapore Regal Brand. The pine is packed whole and there is no core. It sells at $1.35 per dozen.

The first firm quotation on figs was received this week, and the prices are apparently lower than last year. Till now the advices have merely contained information regarding the crops and the prospects for prices.

Advices received by J. L. Watt & Scott from J. Ruegg of Smyrna, state that the crop of canary seed promises well, an abundant harvest being expected. At the beginning of the season however high prices will likely be asked, as in addition to the present abnomially large demand those who have been abstaining from buying will probably throw their orders on the market as soon as the new seed comes in.

Lucas, Steele & Bristol report an extra demand for Pettijohn California Breakfast

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull and Manitoba makes are quoted a little lower. Mill feed is scarce and in good demand, while oats are a little quieter.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4 20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.10; Manitoba strong bakers', $3.70 to $3.80; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.65 to $2.70; low grades per bag, $1.00 to $1.25.

MEAL—Oatmeal is $4.10. to $4.30 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (on track) $11 00 to $12.00, shorts (ton lots) $15, ditto (on track) $12.50 to $13; mixed feed $20 to $22, feeding corn 57 to 58c., oats 39 to 40c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The movement in flour is small and business does not give much indications of improvement. The tone rules easy with a tendency to lower prices. We quote:—Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $4.10; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65 to $3.80; Manitoba strong bakers', best brands, $3.80 to $3.90.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

AN OPPORTUNITY—A FIRST CLASS GROcery business for sale in the city of Toronto. Last year's business $30,000; ill health only cause for parting with it; finest stand and premises; to rent, good house over store; all heated with hot water system; advertiser owns property and will sell only to first-class live man; closest scrutiny desired. Address A. B. C., care John I. Davidson, Esq., 36 Yonge St., Toronto.

ENOCH MORGAN'S SONS'



Important Announcement

Please take notice that the price of

SAPOLIO

In ¼ and ½ Gross Boxes

Is now $11.30 per gross, ex store, in any quantity, whether large or small. Terms, cash, 10 days, less 3 per cent. discount; or 30 days, less 2 per cent. discount. This brings the price to the retailer down to about $11.00 per gross, net, and he can sell Sapolio at 10 cents per cake, with a fair profit.

Depots at MONTREAL, QUE. and at ST. JOHN, N.B.

EMIL POLIWKA & CO., Selling Agents

ENOCH MORGAN'S SON'S CO., 38 Front St. East, TORONTO, ONT.

The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills, LONDON.

Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS

SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

BEST QUALITY

MARMALADE, JAMS, JELLIES, ETC.

We are now taking orders for the celebrated Marmalade, etc., manufactured by Messrs. Chas. Southwell & Co., London England. Handsomely put up in 1 lb. glass jars, and the quality superior to anything ever brought into Canada.

CANDIED PEELS—for the Fall Trade—CITRON, LEMON, ORANGE.

Write for Price Lists and Samples to - - -

FRANK MAGOR & CO., 16 St. John St., Montreal.



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto Montreal. Winnipeg.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.

Special Agent for the Dominion:

C. E. Colson, Montreal

Food. They have received a large consignment of same, and will send samples on application. It is much superior to all other cereals on the approach of summer.

Jas. Turner & Co., Hamilton, have received a large consignment of Pettijohn California Breakfast Food, put up in cases containing 3 doz 2 lb. packages. This food is strongly recommended by physicians as being much healthier and more nutritious than oats, being made of select and pure Sonora white wheat freed from hulls, while the rolled flakes of the true grain are rich in phosphalic matter and nutriment, so valuable to the weak and nervous.

Emil Poliwka & Co. are selling agents for Enoch Morgan's Sons' Co., New York, who have now handled Sapolio for the last 10 years, and have introduced it all over Canada, when it was hardly known in this country, report an ever increasing sale for this article. There has been a reduction in price since the first of the month, for which we refer to our advertising columns. Emil Poliwka, who has recently visited New York and St. John, N.B., has established a depot at the latter city, so that the trade can now be supplied from the most convenient shipping points, either Toronto, Montreal or St. John, N.B.

The Pettijohn California Breakfast Food Co. are more than pleased with the rapidity with which their Food is gaining favor in this market. Not only are the wholesale trade taking hold of it enthusiastically, but a large number of the best retailers have given it the most prominent place in their store. Many of them also are using it to help in the decorations of their windows, the package being such an attractive one. The company show their enterprise by sending over Mr. Byron and Mr. Arthur Estabrooks to help the agents, Wright & Copp, in the introduction of its foods. They have all their advertising matter, cards, etc., printed in Toronto, showing that they spend their money where they hope to make it.

MONTREAL MARKETS.

MONTREAL, July 13, 1893.

GROCERIES.

The grocery trade, speaking generally, is still one of the dull departments of business, and all the leading staples, with the exception of a little briskness in sugar, rule dull and uninteresting on the whole. Sugar has furnished a better local demand, but the aggregate movement is small. Syrups are quiet and there is only a jobbing demand to note for molasses. Tea rules dull, with practically no business doing, and rice and other lines are unchanged. Values generally exhibit steadiness except perhaps in tea, and it is worthy of remark that the low offers on canned salmon noted early in the spring are not being made now. Dried fruit is quiet. With regard to payments they are fair on the whole, and with fair crop prospects at present reported, and supplies in second hands throughout the country small, a good trade is looked for once the movement does commence.

SUGAR.

There was a better local demand for sugar, but the movement in the aggregate is still rather slow despite the fact that the preserving season has induced more enquiry. We quote granulated steady at 5 1-2c., and yellows 4 1-2 to 5 1-4c. as to grade. There is nothing specially new in regard to the market for raw sugars.

SYRUPS AND MOLASSES.

Syrups are quiet and the demand is light. American is quoted at 18 to 20c. per gallon, and Canadian in the wood 2 to 2 1-8c. per lb.

There is only a fair jobbing demand for molasses. The combine price is unchanged at 33 to 34c., but outsiders are selling round lots below these figures, and anyone who cares to buy a large quantity and is able to handle it has no difficulty in filling his wants at a cut on the above quotation.

TEA.

The tea market is very dull, there being little or nothing doing either in Japans or blacks. With regard to offers on new crop of the former to arrive, we cannot quote a definite figure, but it is understood that the prices are very reasonable, and that the goods will find a ready market at the prices asked.

COFFEE AND SPICES.

The coffee market is quiet but firm. Maracaibo changed hands in round lots at 20 1-2 to 21c., but for jobbing sales prices still run up to 22c. We quote as follows: Jamaica, 19 to 20c.; Maracaibo, 20 1-2 to 22c.; Rio, 19 to 21c.; Java, 24 to 28c., and Mocha, 25 to 28c.

The spice market is steady, and we quote common Jamaica ginger, 16 to 18c.; fine, 20 to 23c.; black pepper, 8 to 9c.; pimento, 6 1-2c., and nutmegs, 50 to 52 1-2c. and $1.

RICE.

The rice market is unchanged so far as local business is concerned, there being a general distributive trade doing. Advices from primary points are very strong. Local quotations are unchanged as follows: Ordinary, $3.85 to $4; Japans, $4 to $4.50; Patnas and Carolinas, $4.50 to $6.50.

DRIED FRUIT.

There is only a quiet trade doing in dried fruit, and values are about the same. Valencia raisins off-stalk have sold at 3 to 3 1-2c. for fair to good sound fruit. Currants are unchanged at 5 to 6c., according to quantity.

GREEN FRUIT.

There has been a fair trade doing in green fruit during the week. Lemons have been in fair demand and prices steady at $2.75 to $4, according to package and quality. Oranges have met a fair enquiry, but supplies are liberal. We quote boxes, $2.75 to $4; half boxes, $1.50 to $1.85. Peaches rule at $2 per box, pears $5.50 to $6, and plums $3 to $3.50. Bananas are steady at 75c. to $1.75 per bunch, and pineapples 15 to 16c. each per barrel.

BEANS.

There is a moderate demand, and we quote hand-picked, $1.40 to $1.45; ordinary, $1.25 to $1.30, and inferior, 95c. to $1.10.

HONEY.

There are no receipts of new honey reported. Old stock moves quietly at 6 1-2c. for extracted in round lots, with prices running up to 8c. for smaller lots.

HOPS.

There is no change in the market except that the easy feeling still rules. Supplies are ample and demand slow. We quote good to choice, 17 to 18c.; yearlings, 14 to 15c.; and old, 6 to 10c.

POTATOES.

Potatoes have ruled rather firmer, recovering from the easiness noted in our last. We quote 90c. to $1.25 per bag for firsts, and 70 to 75c. for inferior. Some new stock has been arriving, but sales have been unimportant, $4.75 to $5 per barrel being spoken of.

PROVISIONS.

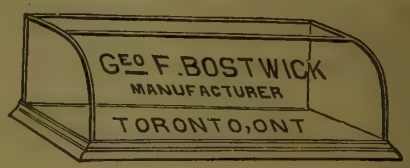
The provision market does not show any specially new feature. The movement is a jobbing one and prices are steady. Canadian short cut, per barrel, $21 to $22; mess pork, Western, now, per bbl., $22.50 to $23; hams, city cured, per lb., 12 to 13 1-4c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11 1-2 to 12 1-4c.; lard, common refined, per lb., 9 1-2 to 10c.

EGGS.

Receipts of eggs have ruled moderate during the week, but the demand has been quiet. We quote 11 to 11 1-2c. as the range, which is unchanged from last week.

BUTTER.

Butter rules on the quiet side at present, but there is no appreciable change in the tone of the market, although



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

GET THE BEST — IT PAYS.

CENTRAL Business College

TORONTO AND STRATFORD.

$40 Was invested by Mr. D McGregor, of Clinton, Ont., in securing a commercial and chorthand education at our school three years ago. He is now employed in the Chicago and Rock Island Railway Offices, Chicago, at a salary of $1,000 per annum. Our graduates are always successful. Our schools are the largest, best equipped, most popular, and best business colleges in Canada. Catalogues Free. Location of Toronto School, Cor. Yonge and Gerrard.

SHAW & ELLIOTT, Principals.

SAFE WANTED

Large Fire Proof Safe Wanted at once. State dimensions and price. Address H. M., GROCER Office, Toronto.

If you are open to purchase

Job Lots

Call and see us. Great inducements offered to clear out remnants.

New Goods Opening Daily

JAMES A. SKINNER & CO.

Importers of Crockery, China, Glassware, Lamp Goods, Etc.

54 and 56 Wellington Street West. TORONTO

Branch in Vancouver, B.C.

ESTABLISHED 1851.

WE OFFER

..TOMATOES..

in 3 lb. Tins

Quality Guaranteed, at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Saul Street, Montreal.

CHEESE..

WE have a few very fine September Cheddar's and Stilton's which are just coming into prime condition. For first-class trade there are none better. Send for quotations.

F. W. FEARMAN,

HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar . Syrup . . . Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East

TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Salmon

In addition to choice Red Salmon, we are offering a leading line in Corn, also Turkey, Chicken, and other seasonable goods at Cut Prices.

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

First Arrival.

New Season's Japan Tea, 1893-4

NOW IN STORE.

Style and Quality Superb.

May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

Samples of

NEW SEASON'S

Moning Congous

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical test for 31 years.

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., **TORONTO.**

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets continued

shippers protest that prices have been run up too high. The great bulk, in fact practically all the June creamery has left first hands, and it is as yet a little early for business in July makes. Business in this kind of stock rules quiet. We understand, however, that some buyers have already commenced the work of putting July stock at a premium, by bidding an extreme figure in some localities. The price, if English advices are not misleading, is hardly warranted, so that it must be attributed to the speculative element. The basis spoken of is 21c. in the country. There is little to note at present in connection with dairy goods. Creamery, 20 1-2 to 21c.; Townships, 18 to 18 1-2c.; Western dairy, 15 1-2 to 16c.

CHEESE.

The cheese market rules much the same, and although English advices, according to shippers, say that our prices are too high, no appreciable change in the market is to note, for if a buyer went into the market to buy he would undoubtedly have to pay our quotations if it was a question of either finest Ontario or Quebec. It is possible, however, that for new business for future shipment holders would have to accept lower prices, but the fact has to be established yet, and in the meantime our figures stand. Business on spot between dealers was not important for the reason that there was little stock to dicker. At the wharf on Monday a big jag of cheese offered from the French country, 6,000 by boat and 2,000 odd by rail, making 8,000 odd in all, from which large quantity it is inferred that stock in the section is closely sold up. It is, and the same case is to note elsewhere. All the cheese offered was sold to-day, 8 3-4c being the ruling, but some lots sold as low as 8 5-8c. Finest Ontario colored, 9 1-8 to 9 1-4c.; finest Ontario white, 9 to 9 1-8c.; finest Townships, 8 7-8 to 9c.; finest French colored, 8 7-8 to 9c.; finest French white, 8 3-4 to 8 7-8c.; under grades, 8 1-2 to 8 5-8c.; cable, white, 45s.; cable, colored, 46s. 6d.

MONTREAL TRADE NOTES.

Shell almonds are offered for early fall shipment at 165 s.c. and f.

Bordeaux prunes have been offered for fall shipment at 29 francs c. and f.

C. A. Chouillou reports a good demand for Menier's chocolate during the week.

Caverhill, Hughes & Co. are expecting some new crop Japans in the course of six days or so.

The world's visible supply of coffee is expected to show a decrease of 275,000 to 300,000 bags this month.

N. Quintal & Son have been placing quite a few lots of tomatoes during the week with several of their city customers.

Importers and brokers here report advices from Denia to the effect that chances are excellent for a good crop of Valencia raisins.

Some large receipts of new potatoes are expected before the close of the week. They are offering here to arrive at $4.75 per barrel.

A telegram from Vancouver states that salmon packing commences on the 15th instant and will close about the end of August. The same despatch states that there is no restriction in the pack this year on the Fraser river, and the prospects are thought to be good for a large output. It is understood in Vancouver, however, that the Columbia river pack is short this year, and Alaska canneries are also below the average.

L. Chaput, Sons & Co. have some good lines of Barbadoes molasses, and consider them first-class property, despite inside offers that are being made.

Some round lots of new crop Japans are expected to be offered on this market in the course of a week, and they are said to be offering at a very reasonable figure.

TOMATOES ARE VEGETABLES

Among the cases just decided by the supreme court of the United States is one in which the single question was as to whether tomatoes, considered as provisions are to be classed as "vegetables" or as "fruit" within the meaning of the tariff act of 1883, imposing a duty on "vegetables in their natural state or in salt or brine," not specifically enumerated or provided for therein, but making free "Fruits, green, ripe, or dried," not specially enumerated or provided for therein.

The only witnesses called at the trial testified that neither vegetables nor fruit had any special meaning in trade or commerce different from that given in the dictionaries, and that they had the same meaning in trade to-day that they had in March, 1883.

The passages cited from the dictionaries define the word fruit as the seed of plants, or that part of plants which contains the seed, and especially the juicy, pulpy products of certain plants, covering and containing the seed. These definitions have no tendency to show that tomatoes are fruit, as distinguished from vegetables, in common speech, or within the meaning of the tariff act, says the court.

There being no evidence that the words fruit and vegetables have acquired any special meaning in trade or commerce, they must receive their ordinary meaning. Of that meaning the court is bound to take judicial notice, as it does in regard to all words in our own tongue; and upon such a question dictionaries are admitted, not as evidence, but only as aids to the memory and understanding of the court.

Botanically speaking, tomatoes are the fruit of a vine, just as are cucumbers, squashes, beans and peas. But in the common language of the people, whether sellers or consumers of provisions, all these are vegetables which are grown in kitchen gardens, and which, whether eaten cooked or raw, are, like potatoes, carrots, parsnips, turnips, beets, cauliflower, cabbage, celery and lettuce, usually served at dinner in, with, or after the soup, fish, or meats which constitute the principal part of the repast, and not, like fruits generally, as dessert.

The attempt to class tomatoes as fruit is not unlike a recent attempt to class beans as seeds, of which Mr. Justice Bradley, speaking for this court, said: "We do not see why they should be classified as seeds any more than walnuts should be so classified. Both are seeds in the language of botany or natural history, but not in commerce or in common parlance. On the other hand, in speaking generally of provisions, beans may well be included under the term vegetables. As an article of food on our tables, whether baked or boiled, or forming the basis of soup, they are used as a vegetable, as well when ripe as when green. This is the principal use to which they are put. Beyond the common knowledge which we have on this subject, very little evidence is necessary, or can be produced."—Chicago Grocer.

STARCH TRADE IN THE STATES.

The fact that the National Starch Manufacturing Company has passed the dividend on its second preferred stock is perhaps the best proof that the starch business is not in an eminently flourishing condition. When the trust was formed, one of the alleged objects was to combine together and maintain prices upon a living basis, competition having then wrought such havoc in the profits that many factories had stopped work. That was, of course, a very estimable and proper object, but at that period there was an enormous craze to form combinations of all sorts, and water the capitalization to an excessive, and, as events have proven, to a dangerous extent. The Starch Trust was no exception. The Trust immediately advanced prices after it was formed, and events went along swimmingly for a while, but the good profits made by the Trust invited and stimulated competition, which has ever since been increasing, until corn starch is down to the lowest price ever known, 2 1-8c. This price has been reached not alone by competition, but by the unsatisfactory condition of the market, the starch business sympathizing with the general condition of trade all over the country, which has not been active for some time. Then the consumptive demand for all kinds of starch has not been what was expected. In part, the low price of corn starch is due more to the slow trade than to large supplies. The same may be said of potato starch, although the output of that variety was small owing to the light potato crop. So short, indeed, has the domestic supply been, that it has been found necessary to import some potato starch. Starch men say that the outlook for the future is not particularly hopeful. They consider that the Trust is more powerful than its competitors, and that many of the latter will close up their factories when they see that there is no profit in ruling prices. Whether the Trust will force this issue or not is unknown. Up to the present, competition has alone been responsible for the low prices, but if the Trust should reduce prices still further, such action would unquestionably result in closing up competitive plants in a short time.—Boston Commercial Bulletin.

Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

DRY GOODS.

MONTREAL MARKET.

The week has been rather quiet and without special features. Indications for a good fall business are improving and orders are increasing.

Buyers are all home from England and the continent, and the selections of fall goods coming to hand so far are giving general satisfaction.

Linings of all description meet a good enquiry at steady prices. The demand runs especially to creams and light shades, which are very scarce, and the fact is compelling buyers in a great many cases to seek other markets for supplies.

Linen goods of every kind are firm owing to a decided scarcity of flax, and show in some cases advances of from 10 to 15 per cent. In consequence of this importers complain that deliveries are tardy.

Dress goods of all kinds have continued in good demand in a sorting up way, challies in light grounds fully holding their own.

J. G. Mackenzie & Co. say they have had a remarkably good season for all-wool challies and printed Batistes.

Gault Bros. report that there is a feeling that checks will be in favor this fall, also plain whipcords and plain and shot diagonals.

Mr. Thomas Brophy, of Brophy, Cains & Co., has returned from his English trip. The firm will have some taking lines of skirtings this fall to suit the new fashionable bell skirt.

Jas. Johnston & Co. have on view samples of some handsome lines of fall trimmings. Among the more sterling lines which will be fashionable were the long silky fleece of the Angola goat in the popular shades; also narrow strips of natural fur, mink, lynx, seal, etc.

J. G. Mackenzie & Co. were showing during the month some handsome lines of braid in military patterns which are expected to be in great favor for trimmings this fall.

Gault Bros. report indications of a satisfactory demand for cashmeres, both in colors and blacks. In fact they have been obliged to place several repeat orders for some round lines of this class of goods. The advancing tendency in the values of these goods is no doubt the incentive with buyers, prices being from 10 to 12½ per cent. higher in France.

The Standard Shirt and Collar Company are putting up an extensive factory on De Lorimer avenue, next door to Abbott & Co.'s rolling mill.

Mr. Mathews, of Mathews, Tower & Co., is now out west on his usual trip. He carries samples of the firm's fine lines of underwear, shirts, half hose, rubber coats, etc.

Jas. Johnston & Co. have been receiving some extensive lines of ribbons and trimmings; also box-cloths and meltons. The popular color in the latter for ladies' mantles will continue to be various shades of drab.

J. G. Mackenzie & Co. note a good demand for laces, owing to the prevailing fashion of trimming all-wool challies, etc. They have been doing quite a trade on this account.

Gault Bros. have been sending out quite a few fall orders for tweeds, dress goods, etc. They have also been handling some fair orders for Manchester flannelettes. The warehouse is at present piled up with pyramids of fall tweeds, suitings, box cloth and meltons. There is already a good demand for the latter, for ladies' mantles, cloaks, etc.

TORONTO MARKET.

The past week has seen a continued inquiry for many classes of summer wear. Japanese and shot silks blouse fabrics, boating flannels, cream ribbons, sailor hats, silk gloves, veilings, shirt waists, cashmere and drill vests, and light colored neckwear, have all received a great deal of attention in small quantities. The buying has been fairly brisk but conservative. Many clearances of various kinds have been offered and picked up by visiting and city buyers. The next two weeks will see a large number of bargains of all kinds offered, as wholesalers must clear out the remainders and broken lots of summer goods.

Orders on fall account are quite promising and although travellers are not all on the road, yet those who are out are securing very fair orders. In most cases the wholesale houses claim that their sales on fall delivery are much ahead of this time last year. One fur dealer claims that if they took no more orders until the end of the season they would have done a better business than last year.

W. R. Brock & Co. have two very cheap lines in cotton bags that are attracting the attention of the general trade.

In John Macdonald & Co's staple department are running off two lines of flannelettes and to increase the sales have made a clearance price of 8¾ cents.

Gordon, Mackay & Co. announce in their underwear department the largest and most complete stock of its kind in the trade, embracing all weights and the most complete ranges of sizes.

Mr. Burton left for European markets on Tuesday. Mr. Caldecott is in Montreal this week. Mr. Auld, woollen buyer for W. R. Brock & Co., has gone on his semi-aunual trip to the British markets.

Gordon, MacKay & Co. have now in stock boating shawls to suit every taste. Novelties that are certain to prove sellers and staple lines of better value than heretofore offered.

Caldecott, Burton & Spence have just received and opened up a shipment of shot silks in one quality. Those in immediate need of these goods can have prompt delivery. Odd lines of summer stuff can be picked up in this house at reduced prices.

Gordon, Mackay & Co. show Jap silk handkerchiefs, initial and fancy embroidered and plain hem stitched in unlimited variety, and having purchased at the lowest point the market touched, can name extremely low prices.

John Macdonald & Co. report shipments of neckwear, cardigan jackets, wool half-hose, top shirts, heavy underwear, knit gloves, kid lined gloves and mitts, umbrellas and rubber coats. These goods are for the fall and winter trade, and have opened up exceptionally well.

W. R. Brock & Co. will receive this week a further shipment of wool boating shawls and evening wraps. Their first shipment being almost exhausted by the strong enqutry for their leading lines. This shipment will make their stock again complete. The line called "Dollar," to retail at that price, is an excellent line for a live merchant to use as a leader.

Gordon, Mackay & Co. are well covered in linen tablings, and the advance in cost does not effect them. They carry a very large and well selected stock in this line, which they claim to sell on the same close margin as Canadian staples.

Many members of wholesale firms and many heads of departments are away on their holiday jaunts, and the junior clerk rejoices in the possession of more than ordinary power. No class of people need more fresh air than this, for of all the unventilated and foul-smelling establishments in Toronto few are worse than the wholesale dry goods warehouses except the tannaries, the woollen mills and Ashbridge's Bay.

Gordon, Mackay & Co. direct attention to their silk and cashmere mufflers, in which lines they have made liberal preparations for the coming season. The large orders already booked should establish the claims of this department to the attention of dealers.

John Macdonald & Co. are closing out many lines of summer goods at modified prices. They have full lines of cottonades, ducks, denims and printed moles in overalls and jumpers. Harvest mitts in four lengths are in full stock. Red and blue printed handkerchiefs, a special line of 400 dozen cushion back braces, 4 cases of men's cotton half-hose, and cotton underwear are among the specialties offered to the rural trade this week.

Wyld, Grasett & Darling passed into stock last week 40 cases of neckwear, which includes the bulk of their choicest patterns for summer and early fall trade. This is an exceptionally nobby lot and worthy of inspection. They have also received another shipment of English collars and cuffs, which makes their range again complete in all sizes

Pettijohn's California BREAKFAST FOOD

Put up in 2 lb. packages, 3 doz. to the case.

Every Grocer should keep it in Stock

WE SELL IT

DAVIDSON & HAY, EBY, BLAIN & CO., H. P. ECKARDT & CO., T. KINNEAR & CO., PERKINS, INCE & CO., SLOAN & CROWTHER, } Toronto.

GEO. CHILDS & CO, Montreal.

JAS. TURNER & CO., Hamilton.

Write us for samples and particulars.

WRIGHT & COPP, Dominion Agents, **Toronto**

WRIGHT & COPP

Importers AND Mfrs. Agents

Grocers' Specialties

40 Wellington Street East, TORONTO

REPRESENTING:

The T. A. Snider Preserve Co, Cincinatti, Ohio.
TOMATO CATSUP, SOUPS, ETC.

A. F. MacLaren, - - Windsor, Ont.
IMPERIAL CHEESE.

Pettijohn California Breakfast Food Co., - Minneapolis, Min.
BREAKFAST FOOD.

Batty & Co., - - - London, Eng.
PICKLES, SAUCES, JAMS, JELLIES, ETC.

St. Croix Soap Mnfg. Co., St. Stephen, N.B.
SURPRISE SOAP.

WHOLESALE GROCERS Sell these goods. } Write us for samples and particulars. . . .



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U.S.A.

WRIGHT & COPP, Toronto

Batty's PICKLES

Mixed, Chow Chow, White Onions, Nabob, Etc.

Batty's Nabob Sauce

Send in a trial order to

TORONTO:
EBY, BLAIN & CO.
H. P. ECKARDT & CO.
PERKINS, INCE & CO.
SLOAN & CROWTHER.
WARREN BROS. & BOOMER.

MONTREAL:
CAVERHILL, HUGHES & CO.
HUDON, HEBERT & CO.

HAMILTON:
JAS. TURNER & CO.

KINGSTON: A. GUNN & CO.



Full information, etc., from **WRIGHT & COPP, TORONTO**

and heights. The "Grandee" and "Glendowe" are now so well known as to require no other recommendation.

W. R. Brock & Co. are offering the balance of their stock of fancy parosols at great reductions in order to make room for fall goods, which are now daily arriving. They have also a special job in lenos, blacks and seal-browns, which allows this material to be retailed at 3 cents a yard. Other colors can be had at a low quotation. They are experiencing great demand for ladies' blouses, and belts, which are being rapidly cleared out.

John Macdonald & Co. have opened a large shipment of ribbons, comprising faille, reversible satins, and baby ribbons, in all the newest colorings, such as the newest shades of purple and green. Creams are in good demand at present for summer millinery. A full line of black ribbons is shown, including reversible satin, faille and heavy faille. A shipment of shot silks is to hand. They report a continuing strong demand for these goods.

ORANGES IN LOUISIANA.

Louisiana this coming fall proposes to enter the field as a competitor for a portion of the orange trade, and the growers of that section promise to be heard from early in September with a class of fruit which they claim will take rank with as good as any produced on the Florida peninsula, says N. Y. Bulletin. The orange has always been a cultured fruit of Louisiana, but it is only during the past few years that the industry has been pushed with any vigor, the growers there having been satisfied to raise the fruit and get it to local markets without regard to appearance or condition. The success attending the efforts of the Florida growers has finally aroused the dormant energies of those interested in the fruit in Louisiana, and they propose coming out this year under their own banner for the purpose of establishing a name and reputation for the fruit raised in their favored State. In the past a large portion of the fruit harvested has been placed upon the market and sold as Florida, that name being used as a disguise, under the belief that a readier sale and more remunerative prices could be realized by sailing under false colors. State pride, however, is now coming to the fore, and from this season on it is expected that a steady increase in the acreage will be made, and the character of the crop gradually raised to a higher standard. The crop this year will probably prove a trifle smaller than first anticipations, cold storms late in the spring having damaged to some extent the early buds. Reliable authorities, however, count upon a yield of about 180,000 to 200,000 boxes, and expect to make their first showings upon the market about three weeks to a month in advance of the Florida product. The section devoted to orange culture in Louisiana begins about 40 miles below New Orleans and extends down to the jetties. In this territory only a small portion of the soil is under cultivation; but so sanguine are the people of that locality as to the future, that it will probably not be many years before the greater portion will be brought under control by the orange grower, and the name of Louisiana will become as common on the markets of the country as is Florida to-day. The primitive methods in vogue in the past are described by the New Orleans Times-Democrat as follows:

"The fruit was pulled from the trees, the men calling it 'breaking' fruit, but often, instead of breaking the stem, they pulled the stem out of the orange, injuring the keeping and caring quality of the fruit at the start. The oranges were then dumped on the ground out of bags or in baskets. A mule cart removed the oranges, which were thrown into the cart into bulk. The cart was then driven to the river bank, where the oranges were dumped like a load of coal on the bank, remaining there often five or six days exposed to all kinds of weather. They were then put into baskets again, carried on board the luggers and dumped from baskets into the hold of the luggers in bulk. The lugger brought the oranges to New Orleans, where they were sold to dealers or packers. The purchaser would send his wagon to the landing, the fruit was thrown into baskets, and from there dumped into the wagon. The wagons jolted the oranges over stone pavements to the store, where they were put into barrels and dumped on the store floor into piles. The wrappers then wrapped the fruit and threw it into baskets, which were carried to packers, who placed the oranges in boxes. Shipping the fruit necessitated another ride over rough pavements to the railroad cars."

THE LOBSTER FISHERY.

John McDougald, M.P. for Pictou, N.S., in conversation with a reporter the other day, said that up to the time he left home the lobster catch on the north shore of Nova Scotia had been the best known for years. The ice moved out of the bays early, and the season opened about the first of May under exceptionally favorable conditions. In size, quantity and quallity the lobsters were much better than they have been for years. The exceptionally large size of the crustaceans in the early part of the season somewhat destroys the theory that the factories had fished out all the old lobsters and only the young and small ones were left. There were plenty of large lobsters this season. Mr. McDougald also said that the work of the lobster hatchery at Pictou, under the management of Mr. A. Ogden, ex-M.P., and probably the best authority on lobsters in Canada, had been exceedingly good, the output of young lobsters being twice as large as last year at practically no increase of cost.

EAST INDIAN RICE.

The following is a summary of the latest advices regarding East India rice in Europe received by Richard Gough & Co.:—"The tendency of our market is a buoyant one, and the desire from all directions to buy is more prononunced, as the eyes of people interested in rice have been opened, in view of the better tone in the grain market, and also in consequence of the enormously low price of rice. The good opinion of the article is strengthened in the minds of millers and dealers by the statistics of Burmah rice. Saigon is out of question for Europe on account of the Chinese demand, and in Siam the entanglements with the French impede the rice business, which up to a short time ago was a very promising one for this season again. For these reasons Java, with its large demand for cleaned rice, had to go to Burmah, and over 15,000 tons cleaned have been already sold from Rangoon to go there, and other countries have had to do likewise. In England rice alone becomes scarce, and places which heretofore were supplied regularly by London and Liverpool, already go to Continental millers to fill their wants. In addition, it has to be mentioned that the exports from Burmah to other than European ports so far are larger by 93,000 tons than those of 1892, thus showing quite an important quantity which will be missing for Europe, but on which so far people have been counting. The better feeling in rice and the improvement of the market is rough-connected therewith, have their foundation therefore on a very healthy basis; to-day 6s. 6d. for sailing cargoes afloat, or July-August steamer shipment is asked, whereas a week ago they could be bought at 6s., and at present 6s. 3d. is bid without sellers thereat.

Milk Granules

The Ideal Food for Infants!

It contains nothing that is not naturally present in pure cow's milk.

It is **absolutely free from Starch, Glucose, and Cane Sugar,** and when dissolved in the requisite quantity of water it yields a product that is

The Perfect Equivalent of Mother's Milk



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

A . . .
Few . .
Reasons
Why . .



Spanish Blacking

EXCELS ALL OTHERS

It contains more oil and keeps the leather softer and more pliable than any other.
It gives a beautiful bright polish, and holds the polish longer than any other.
It does not burn or injure the leather.
It gives a quicker polish than any other.
It resists dampness from the foot.
It does not rub off on the clothing.
It is the handsomest put up blacking in the world.
It will never get hard or dry up, it will keep for years in any climate.
It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.
of Hamilton, Limited.



ADAMS' TUTTI FRUTTI

Send for Beautiful Advertising Hangers Free

ADAMS & SONS' CO., 11 and 13 Jarvis St. Toronto, Ont.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

Lightbound, Ralston & Co.

Wholesale Grocers,

HEADQUARTERS FOR

MONTREAL

TEAS OF ALL KINDS

Japans, Congous, Assams,
Young Hysons, Ceylons, Dargeelings.

Canned Goods

PROPRIETORS OF THE JUSTLY CELEBRATED

"Empress Queen Brand"

Canned Vegetables, Salmon, Lobsters, Etc.

BUSINESS CHANGES.

CHANGES.

P. Drost, grocer, Hartney, Man., has sold out to — Callender.

D. Sutherland, grocer, Stellarton, N. S., is moving to Souris, P. E. I.

John Walsh, cigar manufacturer, Kingston, is starting into business there.

W. Leggatt, general merchant, Richwood, has sold out to Fred. Hamilton.

The Premier Oil Co. (Ltd), of Petrolea, has sold out to C. M. Garvey.

J. & G. Hoffman, boots and shoes, Stratford, have been succeeded by Knechtel Bros.

Chas. Hastings, grocer, St. Martins, N.B., has been succeeded by Robert F. Hastings.

T. A. Looker, grocer and butcher, Allandale, has sold out to R. J. McConkey; and T. A. Looker has bought out J. Gordon, butcher, Barrie.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

John Lollard, grocer, Chatham, N.B., has assigned.

J. J. Brunker, hotelkeeper, Drumbo, has had his effects seized.

R. N. Leblanc, general store and sawmill, Bonaventure River, has assigned.

Margaret Hayes, general merchant, Nelson, Man., is offering to compromise.

The demand of assignment made upon F. Gaulin & Co., St. Felix de Valvis, Que., is being contested.

James Slade, provision dealer, Parliament street, Toronto, has assigned to F. R. James. Mr. Slade had a similar experience some years ago. He was thought to be doing a fairly good business, and his failure is a surprise to a good many.

Johnston & Johnston, wholesale druggists, 200 King street west, Toronto, made an assignment Monday afternoon. A meeting of the creditors will be held early next week, and in the meantime a statement of the firm's affairs will be made. The principal creditor is said to be a Detroit patent medicine manufacturing company.

PARTNERSHIPS FORMED AND DISSOLVED.

Beers & Finlayson, flour, Montreal, have dissolved.

Lussier & Rogers, hay and grain, Montreal, have dissolved.

A. Asselin & Co., general merchants Coteau Landing, Que., has dissolved.

The G. N. Harper Milling and Seed Co. of Wentworth (Ltd.), is applying for charter of incorporation.

R. Logan & Co., bankers, Carberry, Glenboro' and McGregor, Man., have dissolved, H. Crowe retiring.

Dame Rose D. Lagueux has been registered proprietress of the firm of J. A. Blouin & Co., grocers, Levis, Que.

Marie Louise Gareau and Felix Gareau, Montreal, have been registered partners to carry on business as grocers.

Dame Marie Louise Sentenne, wife of Achille F. Vilbon, has been registered proprietress of the firm of A. F. Vilbon & Co., commission agents, Montreal.

N. Balmer McAllister and Chas. Balmer McAllister have been registered in Montral to carry on business as dealers in flour, under the firm name of N. B. McAllister & Co.

SALES MADE OR PENDING.

The general stock of W. S. Given, Paisley, has been sold.

Thomas Lawson, general merchant, Waterville, N.S., has sold out.

The stock of P. Paradis, fruit dealer, Montreal, is advertised for sale by the bailiff.

The stock of Mrs. Jane Abbott, proprietress of the Rossin House drug store, Toronto, is advertised for sale by tender.

The grocery stock of G. W. Prittie, who assigned to W. A. Campbell, has been sold to J. B. Varey for 68 cents on the dollar.

FIRES.

The stave and heading mill of H. D. Taylor, Dutton, was burned the other night.

F. T. Andrews, general merchant, Beeton and Toronto, has had his store in the former place burned out.

The factory of Taylor, Scott & Co., Bay street, Toronto, was visited by fire Thursday of last week. The loss to stock and machinery was $2,500, divided as follows : Eastern, $500; Guardian, $1,500; and Norwich Union, $1,000. The building, which is owned by George Proctor, of the Bay Tree hotel, is damaged to the extent of $2,000 ; fully covered by insurance in the North British.

DEATHS.

Charles Fisher, hotelkeeper, Esquimalt, B.C., is dead.

James E. Hamm, produce merchant, St. John, N.B., is dead.



The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.
Make a Full Line of Saleable
BRUSHES, WHISKS AND BROOMS
For the General Trade.



TANGLEFOOT
Is sold by the following
CANADIAN JOBBERS

MONTREAL:—
EVANS & SONS, Ltd.,
LYMAN, SONS & CO.,
LYMAN, KNOX & CO.,
KERRY, WATSON & CO.,
J. O. LEDUC & CO.,
N. QUINTAL & FILS.

TORONTO:—
LYMAN BROS. & CO.,
NORTHRUP & LYMAN CO,
ELLIOTT & CO.

QUEBEC:—
W. BRUNET & CO.,
EDMUND, GIROUX & BROS.,
DR. ED. MORIN & CO,

LONDON:—
JAS. A. KENNEDY & CO.,
LONDON DRUG CO.



TANGLEFOOT
Is sold by the following
CANADIAN JOBBERS

HAMILTON:—
J. WINER & CO.

KINGSTON:—
HENRY SKINNER & CO.

HALIFAX:—
BROWN & WEBB,
FORSYTH, SUTCLIFFE & CO.,
SIMSON BROS. & CO.,

WINNIPEG:—
MARTIN, ROSSER & CO.

VICTORIA:—
MOORE & CO.,
LANGLEY & CO.

VANCOUVER:—
H. McDOWELL & CO.

NEW WESTMINISTER:—
D. S. CURTIS & CO.

NANAIMO:—
E PIMBURY & CO.

"Standard Goods are the best to Handle"

98 50/100 PER CENT. PURE

Highest Test

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks, also

Crystal Carbonate, Sal Soda, Soda Ash, Ammonia Ash, Sulphur 99 50/100 pure, and Kindred Products.

THE UNITED ALKALI CO., Ltd., of Great Britain.

ARTHUR P. TIPPET & CO., Canadian Agents,

FRY'S

If you have not tried this

SEND FOR A FREE SAMPLE TO



CONCENTRATED . .

COCOA

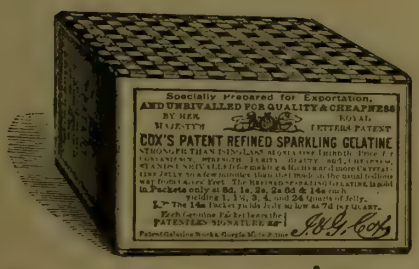
Wholesome
Pure . . . .

THE STRONGEST FORM OF COCOA MADE.

ARTHUR P. TIPPET & CO., - - - 43½ WELLINGTON STREET EAST, TORONTO.

COX'S

1725.



1893.

Always trustworthy

Full weights

ARTHUR P. TIPPET & CO., Agents.

LAZENBY'S . . .

TABLE



JELLIES

Made only from the Finest Quality of Gelatine.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

What Time Is It?

Don't Know! Well, get a box of Somerville's "Mexican Fruit," or "Pepsin" Chewing Gum, and find out the easiest way in the world to secure a first-class time keeper.

G. R. SOMERVILLE, London, Canada.



LICORICE LOZENGES

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MANUFACTURED EXCLUSIVELY BY

YOUNG & SMYLIE

Brooklyn, N. Y.

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These goods can be obtained from any of the leading first-class houses in Canada. . . .

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.
Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

STEWART, MUNN & CO., Montreal.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

UNPRECEDENTED SUCCESS

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

(Established 1852) **EBENR. ROBERTS** (Established 1852)



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS,

AND

INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom ; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery ?

If so, you cannot do better than buy **EBENR. ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal. **EBENR. ROBERTS, London, England.**

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 13, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	Per doz
PURE GOLD. per doz, 5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ½ lb, 4 doz cases	75
OCEAN ½ lb, 4 "	1 30
WAVE No. 1, 2 "	1 90
1 lb, 2 "	2 30
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " " 4	6 00
" " " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	Per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Bluo, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf		2 75
" Star (flat)	....	2 20
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic, Tutti Frutti Girl, Sign Box (new).. 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each	1 lbs
¼ lb. cans, per doz		$2 40
½ " " "		4 50
1 " " "		8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " ... "		$0 36 $0 40
Croquettes— Yellow wrap. " Pink " Green "	2 70	3 00
	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



"Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

ORIGINAL JELLY WAFERS

Have the original and do not try to sell any others. The best selling Biscuit made in Canada. Price down. **Send in for Sample.**

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum ..... lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 80	0 85
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 28	0 30
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 00	1 25
Madder	0 12½	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, ½ oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5⅞ 6
" Filiatras, bbls	5½
" " ½bbls	5¾ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6¾ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" " ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7½ 9
Raisins, Valencia, offstalk	4½ 5½
old	
Selected	6½ 6¾
Layers	6¾ 7
Raisins, Sultanas	6½ 10
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" " " qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	
DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	1 25
" select, per gallon	1 75
Pickerel ..... per lb	
Pike ..... do	0 06
White fish ..... do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout ..... do	
Lake herring ..... p. 100	3 00
Pickled and Salt Fish:	
Labrador herring, p.bbl	
Shore herring	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Boneless fish ..... per lb	
Boneless cod	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters ..... per box	1 00 2 25
Digby herring ..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon ..... "	0 13
Market Cod ..... "	0 05
Frozen Sea Herrings	2 65 3 00



FLY PAPER.

TANGLEFOOT.

Tanglefoot, 1 box double sheets and 2 holders	60
Tanglefoot 1 case (ten boxes)	$5 25

GRAIN.

Wheat, White	0 65	0 68
" Red Winter,	0 62	0 63
" Goose	0 61	0 62
Wheat, Spring, No 2	0 62	0 63
" Man Hard No 1	0 85	0 86
" " No 2	0 83	0 84
" 3	0 74	0 76
Oats, No 2, per 34 lbs	37	38
Barley, No 1, per 48 lbs	43	44
" No 2 extra	39½	40
" No 3 "	36	37
Rye	53	55
Peas	57	57½
Corn		

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 00
Straw Pressed, "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS: "C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES: From Toronto, per keg .. 3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd "	(26 to 40 inches)	1 55
3rd "	(41 to 50 ")	3 40
4th "	(51 to 60 ")	3 70
5th "	(61 to 70 ")	4 00

ROPE: Manilla		0 11½
Sisal		0 09½
New Zealand		0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	...04½	05
" Screw, hook & strap.	03½	04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons ..... per lb	...	4½
No. 1	" ...	4½
No. 2	" ..	4½
No. 3	" ..	4

TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s	London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb		0 40
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb		0 40
"Acme" Pellets, 5 lb cans, per can		2 00
"Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans		1 50
Purity" Licorice, 200 sticks.		1 45
" " 100 "		0 72½
Imitation Calabria, 5 lb bxs p lb		0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary ...	28	30
Brazil	..	14½
Cocoanuts	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12½
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

5 to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 13	$0 13½
Carbon Safety	0 17½	0 18
Canadian Water White	....	0 19
Amer'n Water White..	0 21	0 22
Photogene	....	0 25

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz	
Snider's Tomato Catsup	qts	6 00
" " "	pts	3 50
" " "	½ pts	2 00
" Chili Sauce	pts	4 50
" " "	½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.	4 50
Chicken Gumbo, Ox Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea	4 25
Assorted	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine—hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs.	$0 18	$0 21
" dairy, tubs, choice	0 15	0 17
" " medium	0 14	0 15
" low grades to com	....	....
Butter, pound rolls	0 15	0 17
" large rolls	0 14	0 15
" store crocks	.....	.....
Cheese	0 09¾	0 10

COUNTRY		
Eggs, fresh, per doz	0 11½	0 12
" limed	.....	....
Beans	1 30	1 45
Onions, per bag	2 50	2 75
Potatoes, per bag	95	1 00
Hops, 1891 crop	0 13	0 15
" 1892 "	0 17	0 20
Honey, extracted	0 05	0 08
" section	0 10	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 11
Pork, mess, p. bbl	.....	0 21
" short cut	21 00	21 50
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	....	0 13½
Rolls	0 10½	0 10½
Backs	.....	0 13
Lard, pure, per lb	0 12½	0 13½
Compound	0 10	0 10½
Tallow, refined, per lb..	0 05½	0 06
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	3¾
" Patna	..	4½
" Japan	...	5
" extra Burmah	3¾	4
" Java extra	6½	6½
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5½
Tapioca	5	5½
Goathead (finest imported)	...	6½

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	5¾	5¾
Paris Lump, bbls and 100 lb. bxs	..	6¾
" " 50 lb. boxes	...	6¼
Extra Ground, bbls Icing	...	6½
" " less than a bbl	..	...
Powdered, bbls	6	6⅜
" less than a bbl	...	...
Extra bright refined	...	5½
Bright Yellow	4¾	5
Medium "	4½	4¾
Brown	4⅜	4½
Dark yellow	..	4½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton	....	12 00
Liverpool coarse	0 75	0 80

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all **RETAIL GROCERS**

Prices current, continued—

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$ 2 30
Quarter sacks, 56 lbs	0 58
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 56 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M		2½ 2¾
B		2¾ 3¼
V.B.		2¾ 3
E.V.B.		2¾ 2¾
E. Superior		2½ 2¾
XX		2¾ 2¾
XXX		2¾ 3
Crown		3 3¼

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	48
John A, 10 oz. cake, per doz	50
Mayflower, 12 oz. cake, per doz	48
Gem, 3 lb bars per lb	4
" 12 oz, 1 and 2 lb. bars	4
Queen's Laundry, per bar	7
Sapolio, per gross	11 30

	Per lb
Eclipse "	0 05½
Ruby, 10 oz "	0 42
Monster, 8 oz "	0 30
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72
	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 20
Electric	2 50
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50
	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.

Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	54
Gem, 3 x 6, 3s. caddies 16½ lbs	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about 22 lbs	47
Morning Star, 12s. Butts about 22½ lbs	43½
Montreal Twist, 12s. Caddies about 23 lbs	44
Anchor Twist, 12s. Caddies about 23 lbs	42½

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug	4s. Solace	16 lbs. 68
" " "	8s. "	16 68
" " "	8s. R. & R.	12½ 68
" " chew	7s. R. & R	14½ 58
" " "	7s. Solace	14½ 58
" " "	8s. R. & R.	16 58
" " "	8s. Solace	15 58
O. V. - plug	8s. Twist	16 58
O. V. - "	3s. Solace	17½ 58
O. V. - "	7s. "	17 55½
Derby, - "	12s, "	17½ 51
Derby, - "	7s. "	17 51
Athlete, - "	5s. Twist	9 74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	(0
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case.	
Matches,	5 case lots.	single case
Parlor	1 75	$1 80
Telephone	3 40	3 50
Telegraph	3 60	3 70
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$3 70
5 cases and under 10 cases		3 60
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 50
5 cases and under 10 cases		3 40

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

The St. Lawrence Sugar Refining Co's

GRANULATED and YELLOWS and SYRUPS . .

. . . ARE PURE . . .

No Blueing Material whatsoever is used in the manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

. . Golden Finnan Haddies . .

CANNED

Messrs. Jas. Simpson & Son.
of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,
of Montreal, Selling Agent for Montreal and Quebec Cities.

All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

Unlike the Dutch Process



No Alkalies
—OR—
Other Chemicals
are used in the preparation of
W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

STAMINAL

Supplies the feeding qualities of
Beef and Wheat,
and the tonic qualities of
Hypophosphites
combined in the form of a

Palatable Beef Tea.

A Valuable Food and Tonic.

Apted Bros.



54 Yonge St.

TORONTO



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Persse. Winnipeg.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

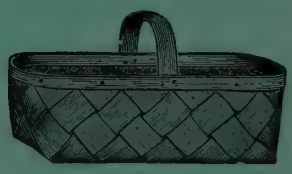
The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

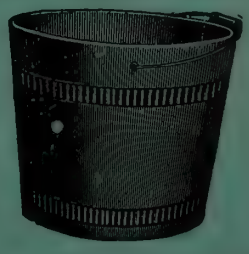


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO



Our Lamps were all right last year, but . . . . .

LAST YEAR'S

LAMPS are no good for THIS SEASON

. . WE HAVE . .

Our New Lines Now Ready

Wait for Travellers, or Write for Prices and Cuts.

Gowans, Kent & Co.

Toronto and Winnipeg.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made," "Perfection." } Made from Seville Oranges.

"Lemon Jelly Marmalade," " Messina Lemons.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

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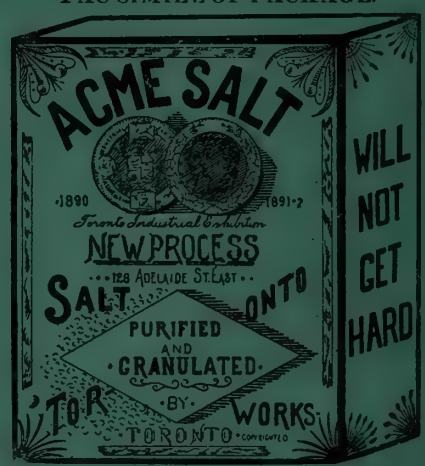
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THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO, JULY 21, 1893. No. 29



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REDUCED PRICE

$3.10 per Case. Freight prepaid or 5 case lots. Special prices for quantities make known on application.

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Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm.
I will, for 3 months, sell them to retailers at **$2.40 per doz.**

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

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"Standard Goods are the best to Handle"

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Russian Imperial Dalukola **CONGOU** : And . . **Mallawalla**

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(Packed in ½ lb. and 1 lb. tin foil packages—50 lb. cases.

Are used by thousands all over Western Ontario, demonstrating the fact that rich flavor and invigorating qualities are appreciated by Canadian consumers.

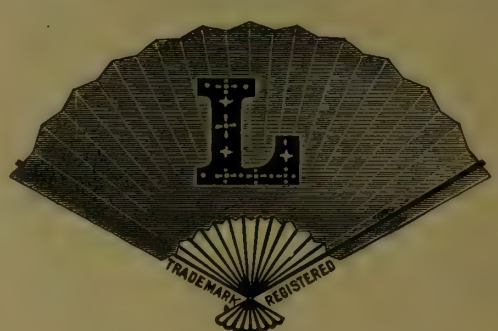
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Rose's Lime Juice, Qt. Bottles.
Morton's Raspberry Vinegar, Qt. Bottles
" White Wine " " "
" Crystal " " "
Keiller's Dundee Marmalade, 1 lb. Jars.
" " " ½ lb. Tins.



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GILLARDS' LONDON PICKLES. ROBERTS' TABLE JELLIES AND CREAMS

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, JULY 21, 1893. No. 29

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

A means to increase his profits is something that practically every merchant seeks to obtain. Taking it all round, there is good reason for this desire. The proportion of dealers to consumers has become abnormally large, and as a result profits are not as good as they should be. In Great Britain the grocers derive a good revenue from the sale of patent medicines. And although some grocers and a good many general merchants in Canada pay some attention to this trade, it is evident that they do not reap all the benefits from it that they might. This applies particularly to general stores. A merchant should no more handle patent medicines that are of a doubtful character, or that cannot be recommended, than he should any ordinary article of merchandise, but in extending this department he will have little or no more difficulty than in any other department of his business. Deal with reputable firms and there will not be much danger in this respect. The profits that accrue from the sale of patent medicines are as a rule large, in some instances being as high as 50 per cent. Another advantage in handling patent medicines, aside from the question of profits, is that they do not as a rule deteriorate to any extent in value by being kept in stock. Our advice to every merchant is: Pay more attention to your patent medicine department.

* * *

Two Hamilton newspapers, the Times and the Herald, have been discussing the cash and credit question. The other day the latter in replying to the former said: "The thing is to do away with the law by which small debts can be collected, for the fact is notorious that dealers often grant credit when they should not and when they would not if the law did not stand behind them to enforce their claims. The debt-collecting laws are barbarous because they are unfair, not only to those who have contracted debts which they find they are unable to pay, but to those who pay their bills promptly. * * * Creditors act solely on their own judgment when they allow debts to be incurred, and it is manifestly an imposition for them to rely on the rest of us to see that they get their money, which is practically what they do. The wiping out of Division Courts would be a heavy blow at the whole credit system, would enable storekeepers to sell more cheaply, and would give them a good excuse for refusing credit. Everybody would be much better off if the credit system, more especially as applied to the running of small debts, were done away with. The reform might cause some little inconvenience for a time, but in a short while matter would adjust themselves smoothly enough to the new order of things, and we should all be money in pocket at the end of the year. The merchants themselves would be great gainers by the change, for then they would not be pestered to death to hand over goods to people who they are morally certain will never pay for them if they can find any way to get out of it." The Herald's argument is based on a wrong premise. The credit system is a legitimate part and parcel of the trade and commerce of not only this country, but the world, and is here to stay. Used as it should be, it is an adjunct to trade; but, like many other good things, it has been abused, and it is this that has resulted in the breeding of evils which are a hinderance instead of a help to trade. Dating ahead, long credit, and indiscriminate giving of credit are among these evils.

* * *

As a concomitant of the trade and commerce of the country, the credit system is entitled to the protection of the law. The country is over run with people who will pay no more of their way through life than they can possibly help, and every merchant, no matter how careful he may be, will in turn get duped by them. It is against this class of customers particularly that the merchant needs protection. About the honest man there is no need for concern. Instead of talking about "wiping out the Division Court" and the law regarding the collection of small debts it is the simplifying and strengthing of these laws that should be urged. As at present constituted and enforced the law relating to debts and the collection of the same is a farce. Even if the plaintiff does obtain judgment it is of little or no benefit to him, for should he succeed in securing the amount in dispute the chances are ten to one that the cost will more than wallow it up.

* * *

The customer who obtains goods which he does not intend to pay for gets them under false pretences, difficult as it may be to prove it. To get at him through the Division Court, if the amount be small, is the only alternative, and to close up this only avenue would be, to our mind, as unreasonable as to ask that the law against larceny be not applied to the pilfering of goods exposed for sale at store fronts. In fact we do not know but that it would be more so, for the tempation to be dishonest is often greater in the care-

less way that goods are exposed than in the matter of giving credit. But at any rate, why deprive only the retailer of the right to use the machinery for the collection of accounts? Why make the class that have the hardest row to hoe perspire all the more by erecting new obstacles? But would it not be well before the one is repealed to enact a law making it illegal to give credit except above a certain value? That would be only reasonable. But how then would the poor but honest mechanic fare in the spring, whose surplus earnings were exhausted after a long winter's inactivity? The experience of the past spring is sufficient answer.

• • •

To talk of the merchant being better off if the Division Courts were removed, is all moonshine. He would be nothing of the kind, any more than would a house be stronger were one of its foundation stones removed. If a debtor has any self-respect at all he will not let his name appear as defendant in the Division Court proceedings if he can help it, and as the last resort to prevent this is the payment of the account he will often do this when a lawyer's letter announces that it is the only alternative to escape legal proceedings. No, what is wanted is revision not removal of the law regarding collections. And the sooner it takes place the better.

• • •

A good many interesting and valuable books are issued by the Dominion Government every year, but none are more so than the "Statistical Year Book of Canada." The eighth volume has just been issued by the Department of Agriculture. Sydney D. F. Roper, who compiled the work, is evidently profiting well by each year's experience for the present volume is the best issued Compressed within its 659 pages is a digest of practically all the blue books and much besides, but it is presented in a more attractive form. A feature of the book is a statistical summary of the Dominion since Confederation up to June 30, 1892, giving comparisons of population, revenue, expenditure, imports, shipping, etc., and while all the figures are not as favorable as one would wish, they at least show one thing, and that is that in most of the essentials the country is growing. On the figures adduced by the census of 1891 regarding population so much has been already said that they may be dismissed with the remark that out of the total population of 4,833,239 the males numbered 2,466,573 and the females 2,366,666. The revenue in 1892 was $36,921,872 and the expenditure $36,765,894, against $13,687,928 and $13,486,092 respectively in 1867, the year of Confederation. In 1867 the imports were valued at $73,459,644 and the exports at $57,567,888, while last year the respective totals were $127,406,068 and $113,963,375. In 1867, 8,028 vessels of 2,104,009 tons passed inwards and 7,978 vessels of 2,215,312 tons passed outwards, while last year 15,672 vessels of 5,475,999 tons passed inwards and 15,289 vessels of 5,276,975 tons passed outwards. The figures relating to 1892 have only been exceeded on two or three occasions, and that only slightly. In regard to vessels built the showing is anything but satisfactory. In 1867 there were 355 vessels of a total of 87,230 tons burthen constructed, while in 1885 the aggregate tonnage was 188,098 and the number of vessels 489, but last year the totals were only 44,321 tons and 278 vessels. In 1867 the vessels registered were 539 with a total tonnage of 113,692, while last year the respective totals were down to 331 and 61,457. In 1881 there were in operation 7,260 miles of railway, with working expenses of $20,121,418 and earnings of $27,897,509, while in 1892 the miles of railway in operation were 14,588, working expenses $36,488,228 and earnings $51,685,768. At Confederation the paid up capital of the banks was $30,289,048, the assets $77,872,257, and the liabilities $43,722,647, while last year the paid up capital was $61,512,630, the assets $292,054,017, and the liabilities $209,362,011. In 1867 there were 3,638 postoffices, through which there passed 18,100,000 letters and 18,860,000 newspapers, while last year the postoffices were 8,288, the letters 102,850,00, and the newspapers, including books, samples, etc., 98,152,651. The net public debt at Confederation was $75,757,135, while to-day it is $241,131,434.

* * *

A report recently issued by a London firm emphasizes what THE GROCER has at different times said in regard to the growth of the Indian and Ceylon tea trade. The report in question deals with the trade during the last thirty years. In 1862, out of 80,000,000 pounds of tea consumed in England only 500,000 were from India, all the rest being of China growth. Last year, however, Great Britain took 110 million pounds of India tea and only 34 million pounds of China. Even Ceylon has outstripped the Celestial Empire, having last year contributed 63,000,000 pounds to supply the wants of the tea-drinkers of the United Kingdom. In 1887 Ceylon only sent 10,000,000 pounds. It is said that the Indian tea-growers now look upon China as not even worth being counted a competitor. Ceylon and Assam are the only ones accounted to be classed as such. Behold, how are the mighty fallen! China, once the synonym for tea, not recognised as a competitor in the tea market! China's lowly position in this respect may stimulate her to renewed exertions and the adoption of more modern methods of tea culture; and then she is likely to benefit by the silver crisis. China tea has got a good many friends yet, and there is no telling how much of the lost vantage ground it may regain.

CHATS WITH BUSINESS MEN.

"Say, but the boys are having the laugh on H. C. Fortier, of the Toronto Biscuit Co., these days," said a friend of his and of mine the other day, as he held his sides and burst into a convulsive roar of laughter.

"Well, what is it? Let's know," I queried.

"Well. you know, his city traveller was away on his holidays last week and Mr. Fortier kindly took his place. Fortier is live and energetic. He believes in getting acquainted with his customers, and he thought it would be a good opportunity of doing so. You know he's genial, not by any means a bad looking fellow, and makes lots of friends. Well, as I was going to say," continued my friend as he got back to his moorings, "all went well till he reached a store in The Ward kept by a woman. I won't mention her name. Fortier succeeded in getting an order. She could evidently trust him for that, but when he undertook to collect a small account that was due she drew the line. Shortly afterwards, however, she appeared in person at the office to tender payment. 'You know,' she explained, as everybody within earshot snickered, 'Your traveller called on me, but I didn't like his looks one bit, now, and so I just thought I'd better bring it down myself. Who is he, anyhow? I wonder Mr. Fortier employs such a man!' After she went out a roar of laughter went up that shook the flour dust from the window sills.

• • •

During my wanderings a few days ago I ran against a gentleman from New York who is pretty well posted on what is going on in the tea market there. "Do you know what became of the Pingsuey's that failed, because of poorness of quality, to pass inspection in New York York recently?" I asked.

"Well, I understood that the tea, some 6,000 packages or over, was to have been sent back to the market of production. They could do nothing else with them. Whether they are gone yet I cannot say. Last Thursday nearly 600 packages of poor stuff was sold in New York to a Montreal man. He wasn't a tea man, however. He was a speculator, and for the life of me I don't see how he's going to clear himself at the price he paid."

• • •

I had a brief chat with J. A. Milne of Eby, Blain & Co.'s the other day regarding his recent business trip up the lakes. "The crops on Manitoulin Island," he said in reply to a query of mine, "are looking well and the prospects for fall trade are favorable. You know Manitoulin Island is a great grazing country. Did I find many changes since my last trip? Well, in Gore Bay we found a number of changes. D. I. Miller has moved into a new store. John Mutchmor is occupying Miller's old stand. Jackson Bros. we found in Goodmurphy's old place. F. Jenning's, who was out of business for about a year, has again started up. Sandy Irving is also opening up in Gore Bay. On our return to Manitowaning we were sorry to hear of the death of a daughter of A. Nelson, a leading merchant there. She was about 19. There are two new stores and a hotel going up at Manitowaning. "Business at the Soo," added Mr. Milne as he again turned to his samples, "is good, and work on the canal is progressing rapidly." Mr. Milne refused to tell any fish stories. At least he said he hadn't any.

BYSTANDER.

DRUMMERS AT THE FALLS.

When the drummer drops his grip and turns his attention to pleasure dull care is banished and fun and frolic hold sway. In him are combined to a higher degree than in any other man the shrewdness and perserverence of the business man and the joviality of the man whose brow is unfurrowed by care.

When the drummer works he works and when he plays he plays. Wednesday last was one of his play days. That is, it was for the city Knight of the Grip. It was on that day that was held the annual excursion of the City Travellers' Association of Toronto. It took place at Niagara Falls and Buffalo, although the former was, of course, the greater rendezvous. The route taken was via the Niagara River and Lake Ontario Navigation Co.'s line of steamers to Queenston and Lewiston, from the former of which those destined for the Falls took the electric cars, while those booked for Buffalo took the cars at the latter place.

And benignly did the gods smile. Had it been possible for the excursionists to have ordered the weather for the occasion it could not have been more favorable. The lake breezes were just strong enough to be felt and cool enough to be invigorating. In any way you take it—both in point of numbers and in amount of unalloyed pleasure—the excursion was a success. Everybody praised it. Several grocers were noticed with the party, the Retail Grocers' Association being represented, among others, by President Clark, Robert Mills, A. G. Booth, John Butcher, — Sinclair, A. G. Marmion, E. Dewey.

The trip up the Canadian side on the new electric railway was delightful. The ejaculations of surprise and of admiration evidenced that. And it will be remembered as one of the most pleasant features of the outing.

The arrangements that the managing committee had previously made for sightseeing at reduced rates was taken advantage of, the six or seven hours at the Falls being spent in visiting the many points of interest or in picnicking in the shadey groves that abound in Queen Victoria Park or in mingling with the retail grocers of Hamilton, who were also spending the day at the famous resort.

Nearly every member of the Association lent a helping hand to make the excursion a success, but the honors are of course due to the labors of the gentlemen who composed the managing committee. They were: Robert Maxwell, chairman; F. Galow, treasurer; J. A. McGuane, secretary; J. Owen, Ben. Dack, A. M. Piper, R. C. Morrison, W. Soper, E. N. Tyrrell, S. G. Martin, J. F. Smyth, C. F. B. Spencer, W. F. Daniels, W. Bremner, A. G. Fleming, J. Mortimer.

Some of the excursionists reached home at 8.30 p.m., while others came over on the later boat. Ghioni's brass and string band accompanied the excursionists and materially assisted to enliven the outing.

HAMILTON GROCERS AT THE FALLS

Successful was the fourth annual excursion of the Hamilton Retail Grocers' Association to Niagara Falls on Wednesday last.

It took four special trains of twelve cars each to carry the excursionists to their destination; and then the cars were crowded. Hamilton grocers came out to "have a time" and they had it. They saw all that was to be seen at the Falls and vicinity, swarmed across to the American side, traversed the new electric railway from Queenston to Chippewa, and lolled about beneath the shade of the many trees in Queen Victoria Niagara Falls Park and discussed the tasty contents of their lunch baskets or feasted upon the music dispensed by the far-famed 13th Batt. band of the Ambitious City, which accompanied the excursionists. A local barber who was shaving a Toronto man thus remarked: "There's about eight thousand Hamilton grocers here to-day." That gives an idea how the people of Niagara Falls looked upon the excursion.

When hospitable Hamilton grocers go picnicking they always ask some of their friends. When they get them they look after them, too; and on Wednesday they did not depart from the rule, for an upper room of the old museum building was set apart for this purpose. Mr. Bolinger was master of ceremonies, and when he espied one of the Association's guests he trotted him up to the room and placed at his disposal a luncheon that was a luncheon. Everybody took according to his ability and voted Hamilton grocers right jolly good fellows, which they are.

Much of the success of the picnic is due to the efforts of President Winnifrith and to Chairman Adam Ballantine, Secretary N. R. Harvey, and Treasurer Bremner of the committee. It was a tired but highly delighted crowd that got back to the shelter of the Mountain Wednesday night.

The Toronto Retail Grocers' Association have secured the 48th Battalion (Highlander's) band for their annual excursion, which takes place to Niagara Falls Wednesday week. All that is wanted to ensure a repetition of the success that has attended previous picnics of the Association is fine weather.

COCOANUT FROM TREE-TOP, TO TABLE.

Cocoanut, with the exception of rice, is perhaps the greatest of all food products consumed in countries lying 20 degrees north or south of the equator. It is the most delicate, soothing, and health-giving of all food, but containing such a large percentage of fiber (50 per cent.) there are few who can digest it after the nut has become fully ripe, as it always is when shipped to northern climes. This not only applies to the cocoanut in its natural succulent state, but when it is cut and dried, or desiccated, the fiber continues to harden and the natural juices disappear. Manufacturers of disiccated and shredded cocoanut attempt to atone for this by adding glycerine and paraffine. The latter, particularly, is not a food product, and adds greatly to the indigestible character of the woody fiber. To meet all these objections, fiberless cocoanut is now made and condensed to a heavy syrup, canned and sterilized, so as to keep after exposure.

The cocoanuts are ground so as to break the juice cells, and then so manipulated as to discharge the milky fiber of all its flavor, oil and nutriment, presenting a beautiful white cream or true milk of the entire cocoanut, which is condensed, sugared, and finally canned; and notwithstanding the large percentage of fat commonly contained in the cocoanut, it retains the wonderful affinity for water, and is readily dissolved for drinks and all forms of manipulation in cooking and flavoring, creams, candies, pies, cakes, etc. It now is presented as a digestible food product, a boon alike to invalid and healthy persons, and can be employed in many forms of cooking and flavoring heretofore unknown. The invalid who is seeking carbonaceous or fat-producing food, can find every nourishment in the fiberless cocoanut that is sought for in cod liver oil, but more readily assimilated and agreeable to the taste. Millions of people feed on cocoanut in the tropics, and its soothing, heat-dispelling properties are universally acknowledged. The natives of Ceylon, by hand manipulation, milk the grated cocoanut and free it from fiber, but it will not keep, and is not concentrated, and it remained for American ingenuity to bring fiberless cocoanut to its present merchandisable condition. It may be of interest to know that 3,500,000 acres of this earth are planted with cocoanut trees, and the nut is the staple food product of many millions of people in India, China, and the islands of the sea. Ceylon alone has 500,000 acres planted 80 trees to the acre, and South America 1,200,000 acres.—American Grocer.

TEA AND SCIENCE.

It is apparent from the published experience of those interested in the tea industry of Ceylon and India, that there are serious defects in the tea grown in those countries. Some of them are due to wrong processes of manufacture and affect flavor and keeping qualities. These defects are not alluded to where these teas are consumed and where efforts are being made to introduce them. And yet in these defects may be found the reason why American consumers do not take kindly to India and Ceylon tea. An Eastern exchange, in discussing tea and science, says :

"There are many suggestive facts in the short history of tea production in Ceylon for which an expert would be able to assign a cause. In more than one instance, within our own knowledge, qualities that had been lost were afterwards restored, showing that, in those particular cases, the process employed, and not the soils or capabilities of the estate were at fault. Tea is a delicate produet, and is easily affected by neglect, for want of a thorough knowledge of the chemistry of the process employed, and is peculiarly in want of scientific examination.

"One defect, common to all Ceylon teas, is that they do not keep. This is a serious disadvantage, and one that will tell against them more hereafter than in the past. Till now the demand for Ceylon tea has been so active that none has had to be kept long unconsumed ; but as the production increases, and after the consumption ceases to keep pace with it, its lack of keeping quality will be more and more felt. We have noticed, in some of the latest advices, since the recent run on the lower qualities set in, a preference having been given to China teas in blending, because of their superior keeping qualities. We have several times brought this property of keeping into notice in our columns, and it is now of greater importance than ever it was.

"The problem is not how to impart a new quality which might be a very difficult or impossible matter, but how to fix in our teas those they naturally possess. This is a much simpler problem, of which an expert would probably discover the remedy easily. We have ventured to express the opinion, based on experience with coffee, that the lack of fixity of the aroma of tea is due to too great rapidity in the firing processes It is in these that the fixing of the properties of the tea consists. Col. Money, in his book on tea, says that the Chinese pan their teas, that is: fire them several times, and not by the short and rapid process used in our factories. He reports that frequent experiments satisfied him that there was no advantage gained by these repeated firings, and he, therefore, does not advise planters to adopt them. It does not appear, however, that he tried the effect of frequent pannings on the keeping qualities of the tea, as this could only be known by a comparison of teas, made by the two methods a year or more afterwards, and we do not see that he made any such comparison. Possibly, some of our planters may have tried the experiment. Be that as it may, the keeping qualities of Ceylon tea is a great desideratum, and worthy of crucial experiment and consideration.—American Grocer.

BUTTER NOSTRUMS.

During the past seven years the farmers of this country have been tempted to invest in various secret nostrums, which it was claimed would increase the yield of butter.

A sample of genuine dairy butter, which was furnished to the Department of Agriculture, after an analysis was found to contain : Water, 15.92 per cent. ; butter fat, 80.53 per cent.; ash, 0.38 per cent.; curd and undetermined, 3.17 per cent. The above represents a fair sample of butter, with the exception of water and curd, which are a little higher than the average. In the premium butters obtained at the Chicago dairy show in 1889, the percentage of moisture varied in ten samples from 8.69 to 11.86 per cent. respectively. On the other hand, the artificial butter, which was prepared with the patent compounds by the Producers' Dairy Company, was also subjected to an amlysis by the Government chemist, with the following result : Water, 49.55 per cent.; butter fat, 45.45 per cent.; ash, 1.34 per cent.; curd and undetermined, 3.66 per cent. It would appear from the above that the artificial butter had been made by churning the pure butter with diluted milk. A further practical test was made in the laboratory of the Department, and it was found that with one pound of butter, one pint of milk and about one grain of the butter compound, two pounds of materials could easily be made which resembled very closely a first-class article of butter, except that it was much softer.

It was then suspected that the nostrums contained some emulsifying substance, either of a mineral nature or some organic ferment. The butter compound was subjected to a test and was found to contain 70.48 per cent. of anhydrous of sodium sulphate and 29.52 per cent. of organic matter. The latter responded in a perfect manner to a pepsin test ; probably part of it was pepsin in a crude form. The compound acting as pepsin gave the product an emulsion which enabled it to incorporate an equal amount of milk in its substance without altering its appearance materially. The gilt-edge butter compound is pink in color, with some organic coloring matter to hide its real nature. The anhydrous sodium sulphate seems to be added simply as a carrying material, and it is not supposed to produce any active effect in the emulsifying process ; in fact, pepsin, pancreatin, trypsin and rennet used without anhydrous sodium sulphate produce exactly the same emulsifying effect as the "gilt-edge" butter compound. By this simple device the unprincipled dealer could easily impose upon customers by furnishing an article that contained less than half of pure butter. The keeping properties, of course, of the emulsion butter is not as great as the unadulterated, but in rapid consumption the fraud would not be detected.

In 1892 the fraud of the gilt-edge compound having been so successful, another firm entered the field. Advertisements appeared in all the agricultural and other papers, and the fradulent manufacturers of "black pepsin" became so bold that the notice of the Government was called to it. The latter answered innumerable inquiries by answering that "'black pepsin' had essentially the properties ascribed to it, but that its use in all cases must be regarded as a fraud and hence avoided." The sale of such butter is also practically an adulteration of a food product, and should be prohibited by law. In spite of the warning given by the Department of Agriculture, Dairy Commissioners, and at the agricultural experiment stations in each State, a brisk and an increasing trade has been kept up in these substances. The innocent purchaser suffers, and the consumer also is cheated by a product not butter, but a mixture of butter fat with water, casein, milk, sugar and other constituents of milk. The magnitude of these fradulent practices and the extent to which they have spread throughout the country have been revealed in a startling manner by replies to a circular asking for information on this subject sent to the Boards of Health, members of the Dairy and Pharmaceutical Associations and city officers throughout the country.

An analysis of "black pepsin" was made, as follows : Salt, 83; annatto, 15; rennet and organic matter, 3 per cent. respectively, making the value of a two-ounce box, costing at retail $2.50, about 3 cents.

The Government chemist publishes a circular which states that the U. S. Salyx Co., of New Concord, Ohio, claim to be sole proprietors of this compound, and at the beginning of the year asserted in a circular that they would expend $125,000 in advertising during 1893 of three specialties—viz., black pepsin, electrofied silver, and a compound extract of salyx. The former is reputed to be a powder prepared expressly for increasing the yield of butter and cheese. Each box, it is claimed, will make 500 pounds of butter. It retails at $2.50 per box, $24 per dozen, ten per cent. off to wholesale and jobbing trade, and three per cent. off for cash in three days.

Prof. H. A. Weber, of Columbus, Ohio, states, "black pepsin consists of salt and coloring matter. The results claimed for the compound could be obtained without their aid." About a year ago a man was convicted and sent to States prison for selling a similar compound. A sample of butter analyzed by an eminent chemist was found to contain : Water, 31.93 ; fat, 67.30; curd, 0.63, and ash (salt), 0.15.—N. Y. Bulletin.

A PUZZLED GROCER.

"It has always been a queer thing to me that people who willingly pay 75 cents for 40-cent. tea are madder than hops if butter jumps two cents a pound."

And because people are queer the grocer ought to get a good round profit. It is said that there are very few experts who can place a correct value on certain lines of linen, velvet, etc., where quality differs slightly between the various samples. We know that tea experts vary greatly in estimating the value of tea; that consumers find it almost impossible to carry color by the eye from one place to another sufficiently well to make a fair comparison. Because of this inability to judge correctly, grocers should get good profits. As a rule, consumers keep posted as to the value of staples. They know the cost of granulated sugar, of established brands of flour and of butter, but when it comes to tea, coffee, spices, dried fruits, flavoring extracts and the larger portion of the line of shelf goods, they are not well enough posted to judge whether the tea or coffee is worth the price asked or not. Just so long as the quality does not offend, they are satisfied. It is folly to cut prices on articles in common use and which people must have but only in limited amount; for instance, bath brick, stove polish, bluing, flavoring extracts, shoe polish, matches, etc. It is the profit put upon little things which offsets the sale of staples at a profit insufficient to cover the cost of the service. Therefore, push the sale of specialties, knicknacks, shelf goods, etc., and let the staples take care of themselves. There is more profit in selling ten cents worth of rice or prunes than five times the quantity of sugar or the pound of butter. Why not, then, put the effort on the paying goods?

To know the peculiarities, the whims, the habits of the people, is as much a part of the grocer's trade as to know the cost of flour or butter, or to know how to count, measure or weigh. In buying shelf goods or such articles as are not freely used consumers will argue to themselves if the price is high: "It's only a trifle, and I don't use much of it anyway; therefore I will not find fault." And it is these very trifles that determine the net gain of a business. There is only a small quantity of tea used in each family daily, and, therefore, its cost makes little impression on the mind of the housekeeper. Then there is the deep-seated impression that the more it costs the better it is; and this the grocer must turn to his advantage. Fancy teas are of high cost, and as the difference in price between these and good medium teas, which suit nine-tenths of consumers, is great, the grocer can always get a heavy profit.

Few palates are educated up to appreciating the niceties of flavor; and that is also a point in favor of good profits, which the people will pay willingly, while getting mad "if butter jumps two cents per pound." People will grumble about quality before they will about price. A perfect service is a safeguard against fault-finding about cost.—American Grocer.

REMINISCENCES OF A LOBSTER PACKER.

An elderly citizen of Portland, who was one of the first to pack lobsters in Maine, and who began business in 1850, talks very interestingly in regard to the great changes in the business since that early period. In 1850 the lobsters caught in Portland bay and those brought from Friendship and Bristol were sufficient in quantity, but the business grew, and in 1859 the firm established a large plant further down the coast. But comparatively few traps were necessary then, for every day each trap would catch from twenty-five to thirty lobsters, and frequently when it was pulled up three or four great savage fellows, weighing from fifteen to twenty pounds, would be clinging to the outside. Disturbed by the movement of the trap, they had seized it and pugnaciously held on. There was no close time then. They packed lobsters there for seventeen summers, and at the end of that time it almost took twenty-five traps to catch a lobster. They had been packing an average of about 20,000 lobsters a day. All the time they were filling orders from the great firm of Crosse & Blackwell, in London. They sent them annually from ten to twenty thousand dozen cans a year. The English were very fond of the spawn or red roe of lobsters, and one specification was that each can should contain a piece of it. Little girls were employed to remove this from the female lobsters. About seventy-five to one hundred pounds of it were handled daily. Of course, this meant the destruction of possible myriads of lobsters in the future; but the present law is no more effective than the absence of law then. It provides that no female lobsters shall be taken with eggs attached outside, but those with the eggs, or roe, inside are still taken. A law prohibiting the catching of any female lobsters during the proper months (between April and September, perhaps) would alone prevent the rapid annihilation of this delicious shellfish that is going on to-day.

In 1874 the firm was obliged to remove to Nova Scotia in quest of sufficient lobsters. Their was the first, or possibly the second plant on that coast, every little cove of which has now a packing establishment. Then they paid 35 cents for 100 pounds. Now the price is $1.50. In so far as he knows our informant was the first to stop the cruel and unnecessary practice of thrusting small pegs of wood into the joint of the lobster's claw to prevent their biting each other when placed in the cars. It was fully 20 years ago that he told his men not to "plug" the lobsters that year. They were placed in the car and the trifling injury they did each other was nothing compared to the value of the cans of the meat that had been spoiled by one of those pine plugs being boiled with it. Also the vast time and labor of making the plugs and plugging the lobsters was saved. The plugs were about an inch and a half long, flat on one side, round on the other and with a sharp point. We learned for the first time, and believe that many who read this will have a similar experience, that lobsters are right and left-handed, so to speak. The two long claws on either side of the head are different. The larger has no sharp teeth on the edges, and is used to hold the prey or food, while the smaller has many sharp teeth and is used to tear the food, held by the larger, and carry the fragments to the mouth. These claws are on right and left sides indiscriminately and apparently with no preference either way, as will be seen by examining any pile of lobsters. Our informant says that few people are aware of this fact, that he has seldom known a retail fish dealer that knew of it, and offered to make the experiment at the nearest fish market. We found that the dealer, though he had handled lobsters for years, had never noticed this peculiarity of their claws. A right-handed lobster would be one whose smaller claw, which does the tearing of food and feeding of the mouth, is on the right side and vice versa.

There is an unusually large catch of lobsters this year; not for many years have the smacks brought so many to this market. Our authority says it is due to the fact that there have been fewer heavy storms along the Nova Scotia coast than for many years. Always during his long experience he has found that more lobsters are caught under such conditions. The more the water is disturbed the more they hide away under the rocks, and vice versa.—Portland Transcript.

SOUTH AFRICA FRUIT TRADE.

The South African fruit season, having come to a close, so far as exports to England are concerned, the trade have made up their statements, and found results very encouraging. The total number of packages shipped was 18,128, yielding an average return of about $13.50 per package. Grapes were the largest item, 10,896 packages, and peaches next, with 2,428 packages. There were 533 packages of apples, 654 of pears, 481 of apricots, 181 of melons, 2,717 of tomatoes and 206 of quinces. The figures here given are small when compared with the yearly imports of fruits into Great Britain, but representing as they do the early efforts of South African growers to open up a new market for their products, they are of some importance both in volume and in variety. The steamship lines trading between London and the Cape of Good Hope have done much to encourage this trade, making special arrangements in their steamers for carrying the fruit shipments, and it is stated that in no single instance where advantage has been taken of these, have the fruits been landed out of condition. Taken in conjunction with experiences in the Australian fruit shipments, the results prove that delicate fresh fruit can be conveyed in cool chambers a long voyage through the tropics in good condition and with the flavor fully preserved.—N. Y. Bulletin.

A BIG DEAL IN RASPBERRIES.

During next week the first carload of Canadian raspberries will leave Montreal for Boston, being the first shipment on account of some sweeping purchases made recently in Canada on behalf of fruit dealers in New York and Boston. The agent who did the buying for the syndicate of Americans was a well known Bonsecours market dealer and he has had his men out scooping in all the berries he could get during the past fortnight. The result of this heavy purchasing has been that although the receipts of berries at Montreal have been unusually heavy the crops being a large one prices have been kept steady by the prospect of this large quantity of fruit been taken across the lines and so relieving the local pressure. So far as known from 70,000 to 100,000 packages of berries have been contracted for on behalf of the American syndicate, and the ruling price has been 70c. From this it is evident they must want the fruit very badly, for it is the exact figure at which they are jobbing out in an ordinary way to the trade in Montreal. Therefore the Americans must have hopes of a pretty high market at home to induce them to make these large purchases at this comparatively full figure. Most of the buying so far has been done in the St. Jerome district, but they are paying attention to other sections as well.

MORE ABOUT CANNED SALMON.

THE GROCER has from time to time exclusively posted the trade with regard to the phases of the position regarding canned salmon, predicting the possibility of some interesting developments. It seems likely from news to hand this week in Montreal that these developments were likely to follow. All sorts of rumors have been in circulation during the spring and summer with regard to the new pack; first of all there were extremely low offers, and then these were supplemented by the news that the pack was to be restricted, in fact everything was calculated to mix up buyers. Recently, however, news has been received in Montreal which outlines the future situation with a reasonable de-degree of certainty. This news is that the Indians and half-breeds on whom the British Columbia canners depend for salmon had struck for higher prices for their fish caused considerable excitement among the grocery trade to-day. Advices are that the run in the northern rivers is a pronounced failure. There is a very good run in the Fraser River, but it is about three weeks late. One agent sold about 34 cars early in the season, and the men who bought at that time are considerably elated, as they stand to make considerable money, their contracts being made at $1.27 per dozen, while it is doubtful if contracts could be made to-day at $1.50. There is a strong probability, however, that these orders will not be filled, but that the purchasers will only receive a proportion of their order as there is hardly a doubt now that the packers will not be able to fill them, the lateness of the run and the strike of the catchers being drawbacks which they will not be able to overcome. No talk is now heard about that agreement under which the packers agreed to curtail the pack. All in all, as we have said, the situation promises to be interesting, as we predicted at the time these very low offers were made in the spring and early summer.

"TEA WEIGHTS AND TARES."

DEAR GROCER,—The letter under the above title in last issue is a departure in journalism re the tea trade, in that he is the first, I believe, to point out that wholesale merchants sometimes buy a tea for Ceylon and it turns out an Indian, or vice versa. The reference to tares is important, as showing that many grocers don't know enough to weigh their tea and see that they get it. I suppose the same rule applies to sugar and soap. If not, why not? Your correspondent seems to be a good man to buy tea from, as he appears to claim to give two lbs. more tare than anybody else, though I can't quite defend his leniency when dealing with the man who sells a tea for one kind and it turns out to be another. Your correspondent is something of a humorist. His offer to prove his statements by giving names to THE GROCER privately, recalls the story of the man Mark Twain tells about, who was chased by a buffalo, and that when he climbed a tree for safety the buffalo climbed after him. As some of the boys seemed to hesitate about receiving the statement, he exclaimed, "Now, if some of you boys don't believe that buffalo climbed the tree, here's a piece of the bark!" The young men who get ahead of their customers and then go to the bucket shops with their ill gotten gains, should read his letter carefully and mend their ways while yet there is time. The warning to them should have particular force coming from the source it does, and with his example before them, we fervently trust they will turn them from the narrow way, and enter the broad road that leads to scientific knowledge in tea blending and buying.

D. G. WHITTAKER.

LONDON GROCERS' PICNIC.

The program of the third annual picnic of the Retail Grocers' Association of London, to be held in the Queen's Park, London, July 26th, is out. It reveals that the Association has provided entertainment ad infinitum for the occasion, and a most enjoyable outing is anticipated. These compose the managing committee: W. H. Ferguson, president; John Moule, vice-president; C. J. Wall, treasurer; E. Sutton, secretary. All the London grocers' will close up on the day of the picnic.

BRANDS OF CURRANTS.

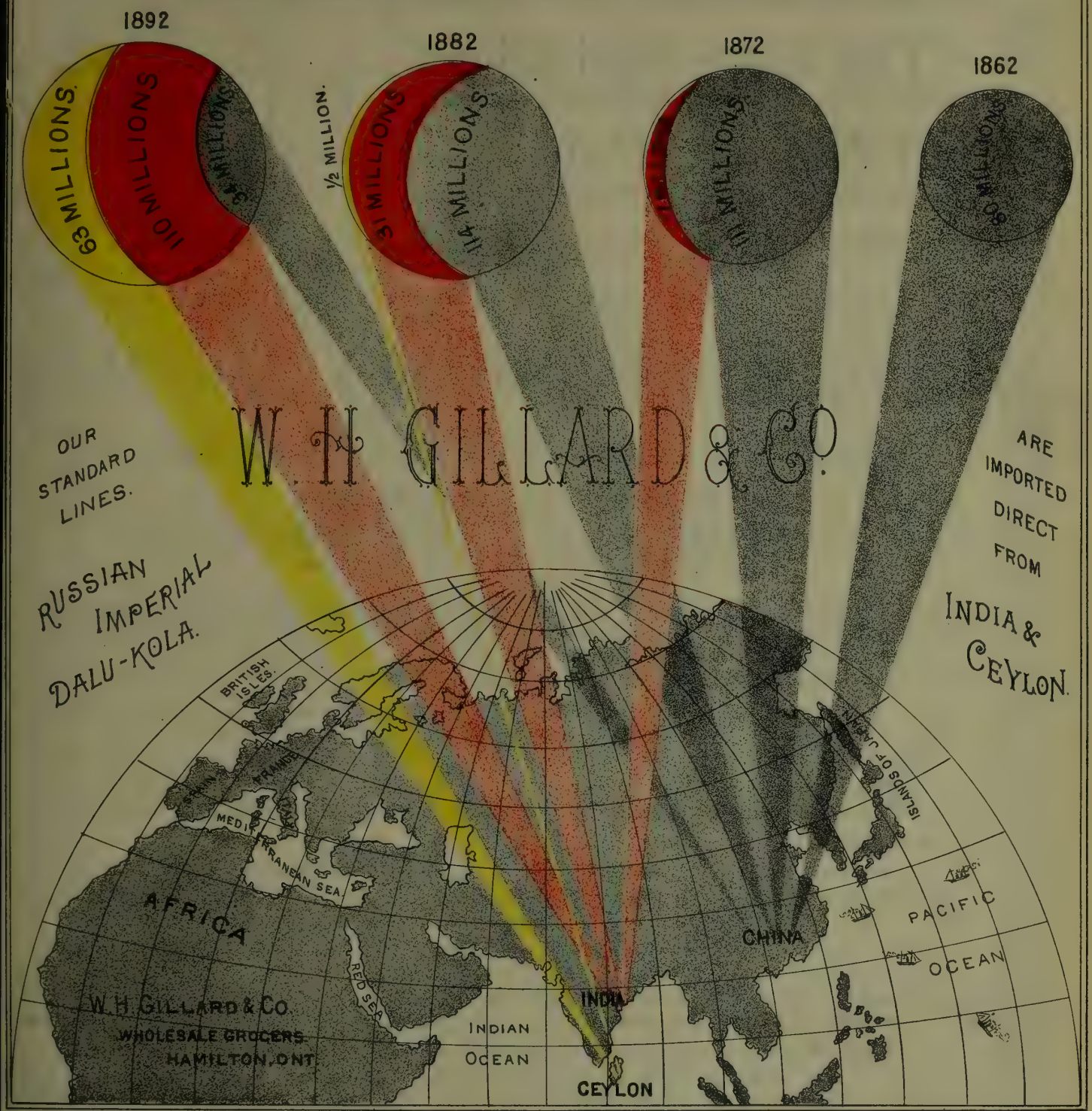
Referring to the pretentions made by some currant shippers regarding the importance of securing their brands in order to avoid the inferior grades that "it has been the custom of late years to import into this country," the following extracts from a letter from a well-known shipper savor of sound common sense:

"Currants are not a manufactured article, and no one can make them any better than the atmospheric conditions of each season admit of, and the care and attention of each individual grower to his crop, further allows of. Now each firm established in this trade has endeavored to find out which growers, in each various district, are the most careful and reliable in the cultivation and preparation of their produce, or which (owing to certain favorable conditions of their soil, etc.) are able to show the best quality, and it has been their endeavor always to secure the first refusal of these favorable lots." In this respect the advantage is clearly with those long-established and well-known firms who have acquired the sympathy and esteem of the most desirable growers, by many years of favorable experience and fair dealing, and these make no absurd pretentions to the exclusive advantages possessed by their BRANDS, though they pack some of the best growths, under brands, which by careful selection from year to year, the trade have come to recognize as reliable. The bulk of the crop (provincial) they do not ship under brands. It consists of the growth of many provinces, from the fine production of Campos, Kyparissia, etc., down to the low grades of Calamata and Nisi, and it is a well known fact that the importations of Provincial currants to this country are of a much higher class than those imported to the United States, the standard of which (American staple) is quite unsuited to Canadian requirements. It is absurp to suppose that a fine Provincial currant of good color, etc., that a buyer here concedes to be worth ¼ to ½c. per lb. more than a low grade, can be bought by anyone in Greece at the same price. They are better judges of value than we are, and a grower of fine quality gets his price, on the quality (i. e. what it is worth in excess of a poor sample.) The shipper that has the best facilities, and the most complete connection throughout the growing districts, with the most reliable growers is the only one that can claim any advantages over others in securing reliable qualities.

F. W. Hudson, 50 Front street east Toronto, has been appointed local agent for Sterling soap.

Due entirely to an oversight THE GROCER, in the issue of July 7, failed to give credit to the American Grocer for an article published under the heading, "The Grocer and the Kitchen."

THE RISE OF INDIAN AND CEYLON TEA, AND THE ECLIPSE OF CHINA TEA.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED.

RED represents the quantity of Indian Tea used.

YELLOW represents the quantity of Ceylon Tea used.

BLACK represents the quantity of China Tea used.

The above Diagram, enlarged, is on exhibition at the Indian Court at the WORLD'S FAIR, CHICAGO.

SEE OTHER SIDE

"The Cups that Cheer but Not Inebriate."

We direct the attention of the Retail Trade to the Tea chart presented on the foregoing page of the *Grocer*.

THIS Chart exhibits in a striking manner the extraordinary development in the production of India and Ceylon Teas, and the rapid increase in their consumption in Great Britain.

The hold that these TEAS have taken upon the public taste in Great Britain is due to their superior intrinsic merit in parity with China growths. In Canada they are slowly and surely winning their way into popular favor, warranting the prediction, that it is only a question of time when they will as fully supersede China grown Teas in Canada as they have done in the United Kingdom.

To meet the growing demand we have been giving special attention to the importation of India and Ceylon Teas, and we will be pleased to supply samples of the following standard lines:

DALU KOLA, - -	**Price 35 Cents.**
IMPERIAL, - - -	**" 33 Cents.**
RUSSIAN, - - -	**" 30 Cents.**

These Teas are packed in 50, 80 and 100 lb. air-tight, metal-lined cases, with hinged lids, and incased in wood. This is far ahead of the lead-lined packages. The Tea keeps better, and especially in retailing, as it is never exposed when not in use. The character and flavor are always maintained, so that buyers can depend on having precisely similar Tea when re-ordering, and save the time and trouble of matching. They are RICH, HEAVY LIQUOR, FULL-BODIED TEAS, and just such lines as thousands of consumers are looking for. The "IMPERIAL" is particularly adapted for alkaline water.

Wherever sold these Teas have given unusual satisfaction, resulting in a steadily increasing trade. We would be pleased if every reader of the *Grocer* not handling them would write us for samples.

PACKAGE TEAS, are claiming a good deal of attention, but, for the reason that there is an extra expense in putting up in ½ and 1 pound lead packages the profit to the merchant is necessarily less provided the same quality of Tea is sold. To meet the popular demand, however, we have secured control for Western Ontario, of the MALLAWALLA; a blend of pure Indian and Ceylon Teas, rich and delicious in the cup, and a trial with other advertised brands will convince you of its superiority over all package Teas. The MALLAWALLA is packed in ½ and 1 pound lead foil packages, 50 pounds in a case, or in assorted cases of 50 pounds, containing equal weight of ½ and 1 pound. This Tea is sold largly in the United Kingdom and Australia, and is the only package Tea offered to Canadian consumers which has stood the critical test of English tea drinkers for upwards af 12 years.

FINE VALUE IN NEW SEASON'S JAPANS.

A splendid range from 12½ cents up. We have bargains in YOUNG HYSONS to offer. Prices and samples on application. Correspondence invited and promptly attended to.

Yours truly,

W. H. GILLARD & CO.

DIAMOND CRYSTAL SALT

HAS won another well-merited victory at the

DUBUQUE CONVENTION.

The best butter in the show was salted with Diamond Crystal Salt.
The best butter made from separator cream was salted with Diamond Crystal Salt.
The best butter made from gathered cream was salted with Diamond Crystal Salt.
Butter which made the highest average score in each class was salted with Diamond Crystal Salt.

This Salt is flaky, has a coarse grain, dissolves just right, and is never found undissolved in butter. It takes less to produce the same result, hence is cheaper.

BUTTER SALT—Packed in 280 lb. bbls., 224 lbs., 56 lb. and 14 lb. bags.

TABLE SALT—In 3 lb. box ; 2½, 5 and 10 lb. bags. ; also in 320 lb. bbls.

For other information address

LUCAS, STEELE & BRISTOL,
HAMILTON, ONT.

Pettijohn's California Breakfast Food

NOURISHING, PALATABLE, DELICATE.

Being made of select and pure Sonora White Wheat freed from hulls, bran and all other foreign substance, the rolled flakes of the true grain are rich in phosphatic matter and nutriment so valuable to the weak and nervous. **Makes Porridge, Mush, Griddle Cakes, Pudding or Breakfast Gems.** Used with or without Sugar and Milk or Cream. Superior to all other Cereal Foods.

James Turner & Co., Wholesale Grocers, Hamilton.

Extra values in New Season's Japan Teas.
Extra values in New Season's Congous.
Extra values in Ceylons and Assams.
Extra values in Dargeelings.
Extra values in Blue Mountain Coffee.

Write us for samples.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton



We are offering Special Values in

- - Indian Pekoe Souchongs

DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

..WRITE FOR SAMPLES..

STEEL, HAYTER & TO., Toronto

Proprietors of the well-known "MONSOON" Brand, Pure Indian Tea.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

British Guiana sends 50,000 pounds of cocoa to the United States every year.

The crop of raspberries is enormous in Muskoka this year and is larger than usual.

The grocery clerks of London, Ont., are agitating the Wednesday afternoon closing.

The raspberry crop of Essex county is reported to be a very large one, and the fruit of an unusually good quality.

The Muskoka and Georgian Bay Navition Co.'s new steamer Madora made her initial trip from Gravenhurst wharf on Monday week last.

A number of business men and commercial travellers are taking in the World's Fair via Collingwood and the new steamer City of Collingwood. The fare is $22.

Washington State's hop harvest is expected to be short. The aphis and other insects are doing much mischief in the yards. Spraying is becoming general.

H. Robinson, general merchant, Markham, has sold out to J. W. Selby. He has been in business about 25 years, and his successor was at one time with Sloan & Crowther.

A Montreal despatch says that an American syndicate is buying up all the raspberries they can find. Ten thousand boxes have already been sold at 70 cents per box.

The city of Stratford has sold $125,000 consolidated debt debentures, bearing interest at 4 1-4 per cent., to G. A. Stinson, of Toronto, at a premium of 1 1-4 per cent and accrued interest.

The losses by fires in Canada and the United States during June aggregated $16,344,950, according to statistics compiled by N. Y. Bulletin. For the same month a year ago the figures were $9,265,550.

Crop reports collected by wire from all the leading points in Manitoba and the Territories show that wheat is mostly all headed out, and in an excellent state of advancement. There is plenty of rain and the farmers are in good humor over the excellent prospects.

A French woman may become a doctor, a lawyer, a member of the board of education; she may even be decorated with the cross of the legion of honor, but she may not witness a legal document. She may occupy as high a place as possible in art, business or commerce, but she cannot possess her own earnings if she is married, and she can neither buy nor sell property without her husband's consent.

The following new post offices were established in Ontario on July 1: Augsburg, North Renfrew; Bronson, North Hastings; Gilead, East Hastings; Rapid River, Algoma; Renwick, Kent; Rosenthan, South Renfrew.

Donald McLennan, jr., left with us last Saturday the finest lot of early potatoes we have seen this season. They were raised by Donald in Mr. R. Westaway's garden, in the valley. They are of the early Ohio variety, the specimens before us are as large as a man's fist.—Guide, Port Hope.

State employment of convicts in road making, which has been tried in New York State, is very generally approved and recommended for adoption as a step towards obtaining better country roads, and also because this occupation will not compete with free labor, as in the case with other prison industries.

The receipts of cattle at Toronto continue heavy, notwithstanding the unsatisfactory state of the markets. For the first six months of this year the cattle entered at the Western Cattle Market were 42,314, against 39,613 for the corresponding period last year. There were 9,286 sheep and 32,732 hogs received up to the end of June.

Mrs. William Ramsay died last week at the family estate, Boland, near Edinburgh, Scotland. Mrs. Ramsay, who resided for many years at Deer Park, was well known in Toronto, Mr. Ramsay being one of the most prosperous wholesale grocers in the city. The deceased lady was the mother of J. Fred. Ramsay, of the Jardine Pure Gold Mfg. Co., whose many friends will sympathize with him for the loss he has sustained.

A despatch from Duluth says: Lake freights from this section are still dropping and have reached the lowest prices known. Wheat is being carried from Duluth to Buffalo at 1 1-4 cents a bushel, or the equivalent of 4 cents a ton on iron ore. Ore has actually been chartered from here at 60 cents to Lake Erie, which nets the vessels only 44. Only the very largest vessels can come out even on these freights, either for ore or wheat, and the smaller vessels are laid up.

Victoria's free imports last month were valued at $68,000, those dutiable at $158,558, or together $226,558, as compared with $240,144 of the same period last year. Duties collected amounted to to $66,112.57, as against $69,895.14 of June, 1892, showing a decrease of $2,782.57. The exports amounted to $161,005, as against $111,525 of June, 1892, thus showing a modest increase of $4,480. Of these last month's exports from Victoria, $43,795 consisted of Canadian produce. As Chinese immigration produced last month a revenue of $8,017, it is evident that large numbers of Celestials are now entering the Province.—News-Advertiser, Vancouver.

A Board of Trade was successfully organized in Arnprior Friday evening. The following officers were elected: President, Claude McLachlin; vice-president, A. T. Hughton; secretary-treasurer, John A. Macdonald. Council—Mayor John Harvey, John Gillies (Braeside), John Gillies (Malloch's Mill), M. Galvin, John Tierney, Wm. Russell, Alex. Menzies, R. J. Tough, A. J. Campbell, Dr. A. Armstrong, Wm. C. McKay, B. V. Stafford and J. D. Lee.

J. S. Larke, the executive commissioner for Canada at the Chicago Exposition, writes to the Minister of Agriculture that he has not yet received full reports of the loss from the fire at the coldstorage building, but he was apprehensive that all the Canadian fruits, roots, cheese, vegetables, ales and wines which were stored in that building for exhibition and competition have been destroyed. Some of the articles lost cannot be restored until towards the fall. In other cases steps will be taken immediately to restore the losses.

The Department of Finance has issued an interim statement of revenue and expenditure for the 12 months ending June 30 last. The revenue for the period in question is given as $37,183,255, as against $35,902,028 last year, or an increase of $1,281,000. The expenditure for the past year is placed at $30,652,653, as against $31,267,221, or a decrease of about $600,000. The nominal surplus at the present time is $6,530,603 as against $4,634,807, the amount recorded when the departmental statement was issued 12 months ago.

Complaints have been made by merchants and others throughout Ontario of the alleged inability of their post offices to furnish the new large sized postal cards has elicited the information from the post office department at Ot-

To Grocers - -

Teas of all kinds, repacked into Half Chests and Catties of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY

BLAIKLOCK BROS.,

17 Common St., MONTREAL.

- - Just Arrived

KEILLER'S MARMALADE

In 1 lb. Pots and 7 lb. Tins.

Shipment of FINE CEYLONS In 20 and 25 lb. Boxes.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

Apted Bros.

make a Specialty of

Fine Book and Job Printing

54 Yonge St. Toronto

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

A STEADY SELLER.

Keen's Oxford Blue

When ordering supplies, don't forget to add some of this World Renowned Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.
LBS. and 1-2 LBS.--SAME PRICE. . . . .

tawa that the Government contractor was turning out the new cards with all possible despatch, but the enormous demand all over the Dominion was still ahead of his ability to meet it, while the public refused to purchase the old cards. —Acton Free Press.

The steamer Bonavista, of the Black Diamond line, sailed from Montreal on Friday last for St. John's, Nfld., with 21 head of cattle and 20 sheep, which are being shipped as an experiment. This is the first shipment of Canadian cattle to Newfoundland, and the result will be watched with interest by cattle shippers. The cattle were butchers' stock, weighing on the average 1,150 pounds each, and the sheep averaged 150 pounds each. It will take the Bonavista about six days to reach St. John's, as she will call at several intermediate ports.

"How is it," said a gentleman to a good old Scotch woman, "that your son John, who had so fair a chance when you set him up in business, should have broken down, while you began with nothing at all, and are now well off?" "I will tell ye," she answered. "When we began, my auld man and me, we lived on oat meal and haver bread, and a' things of that sort, but when we began to be weel-to-do we would noo and then have a chicken; but the trouble wi' John and his wife is, that they began wi' the chickens, and now they can hardly get the oatmeal."

Elwood Cooper, the noted horticulturist of California, is reported by the Ventura Observer as saying that he had on fifteen year old trees over 200 pounds of olives to the tree. Bottled, the profits are as follows: Eight and three-fourths pounds to the bottle, say 22 bottles, worth $1, less 5 per cent., 1,188 bottles, $1.129. Cost of pickling and preparing, 25 per cent., $282; net $847 per acre. According to this, it is stated that olive trees at 15 years old are much more profitable than walnuts, apricots, or probably any other kind of fruit grown in California.

The teacher had the arithmetic class before her, at the head of which was the grocer's boy. "John," she asked, "if a man should buy a barrel of sugar weighing 200 pounds at 3 cents a pound, and sell it at 6 cents a pound, what profit would he make?" John gave the question only a moment's thought. "Seven dollars and a half ma'am," he answered with confidence. "Next," said the teacher promptly. "Hold on," interrupted John, "my answer was right." "It was not," said the teacher with firmness. "Why wasn't it?" insisted John. "Let the next boy answer and you will see." The next boy answered $6. "That's correct," said the teacher. John looked at the other boy contemptuously. "Maybe it is, in arithmetic," he said, "but it ain't in the grocery business," and as John gave place to the boy below him the teacher heard him mutter something about "extry fer sand."—Detroit Free Press.

SHE DIDN'T CATCH ON.

After the return of the drummer from his travels his young wife explored his grip, with an expectant face. Failing to find that for which she was apparently in search, she turned to him and said:

"Where is the jag?"

"The what?" he asked in astonishment.

"The jag. Mrs. Laces says her husband saw you in Chicago with a lovely jag on. Whatever it is, you are not wearing it, and it isn't in your grip."

"Oh, that's all right I left it at the office, By the way, I saw a handsome spring hat in a milliner's shop down town. If you care, we will go down town and you can look at it, and if you like it you can have it."—New York Press.

STEER STRAIGHT.

"There is only one road to success, and that is in a bee line from where you stand." That saying of a well-known writer upon commercial topics might be classed as one of the axioms of trade. Men follow it and attain success, and then comes the danger, the deviations and disaster. The successful man gains besides money, a supreme confidence in himself. And he has a right to. He has demonstrated that he is the possessor of those qualities which the world has endorsed as the chief requisites of success. His straight steering has brought him to affluence and given him a surplus. That surplus is the reef upon which the successful man is apt to become a wreck.

He seeks to employ it in lines or ventures foreign to the business he has pursued for a life time. The personal equation is largely eliminated when the surplus goes into the Central American Gold Mining Company; the Irreproachable Dish Washing Machine; the Consolidated New Process Refrigerating Company; The Paradise Railway, or other promising corporation or scheme.

His money goes into the control of others, to be used in operations of which he has no technical knowledge. He has a voice as a director or officer, in a line of business of which he is not a master—only a novice. He can be and is misled, deceived, disappointed—often ruined.

We recall X— with $50,000. He became interested in a patent for making a very merchantable article in twenty-four hours, which ordinarily required days. He pinned his faith and put up his money to back the enterprise. He was told by a shrewder man, that while the process was feasible, the product lacked keeping qualities. He was blind to all objections; went ahead, built a factory, produced the stuff, saw it spoil as predicted, was chagrined over the failure; lost his money, and died broken-hearted.

Recently the newspapers announced the failure of a man trained to a business that netted him $75,000 per year. That would enable him to spend $25,000 per annum for living, and put away $50,000 per annum, and thereby add $750,000 or more to his fortune every ten years. But he was fond of schemes; particularly those controlled by patents, and into them his money poured; they proved so many sink holes, and finally left him high and dry, minus his prestige, business and fortune. Almost every day the newspapers tell a similar story.

A few days since, a manufacturer who started in life with nothing but one superior article, refused $12,000,000 for his business. He steered straight from the beginning up to the present. Money rolls in upon him in huge volume, and he is solicited to enter innumerable enterprises. Approached to invest in another long established and profitable business he said: "No! I have one inflexible rule. Never to touch any enterprise other than my chosen business. I will not have the care and responsibility of divided interests. My surplus income goes into first-class dividend-paying bonds." That man's only trouble outside of his business is cutting coupons.

It is common rumor on Wall street that one of the richest associations of capitalists in this country has lost money in nearly all of its operations outside of that in which it is legitimately engaged, and which has made some of the greatest fortunes in America. Within a short time they were forced to put up millions er means. Temptation to outside investment. They have been saddled with enterprises that are unproductive and minus a future.

What is true of giants in the business world is equally true of the men of smaller emans. Temptation to outside investment comes to the proprietor of a news stand or peanut vendor, if he has loose money, with the same persistency that it pursues a millionaire.

We have noted retail grocers who have taken an interest in a patent buzz saw, carriage spring, or other notion, and which little side show has withdrawn their attention from business, and led them into annoyance and losses.

The road to success is easy, plain and very straight. From success to disaster is a very inviting road, and many there are travelling thereon. The remedy is to invest surplus money where it brings an income from sources that do not demand personal attention, and call for additional capital. Risks there must be, but keep them as light as possible. Today there are tens of thousands wishing they had in their main business the dollars they put into outside enterprises.—American Grocer.

Drummer—That was a big order I sent in last week. Have the goods been shipped yet?

Shipping Clerk—Great Scott! Yes. Why they got back here yesterday.

New Season Congous

We are in receipt of mail samples of our first shipments of . . . .

These Teas show excellent cup quality and we can assure our friends and the trade generally that it will pay to see samples of these lines before placing orders.

- **Moning and**
- **Packlum . .**

Teas

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOR COOKING PURPOSES



STERILIZED.

It makes the most delicious

PUDDINGS
CUSTARDS
ICE CREAM

DELAFIELD, McCOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO
Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner Cor. St. Peter Street. MONTREAL

THE SYSTEM OF BUYING.

My article on "Popular Brands," says Jacob Furth in Interstate Grocer, has had the effect of setting grocers to thinking, and has brought out views and expressions of opinion from many who stand high in the estimation of their brother grocers, and who occupy commanding positions in the various trade centres of the country. This much accomplished, I will ask a little more time of the busy grocer to further consider the subject which so much concerns us all, viz., Why is the state of affairs in the grocery business so unsatisfactory and why are our returns so meagre? I take the liberty of suggesting one other reason with my object still continuing to be an effort to get merchants to express themselves, to interchange thoughts, and thus help bring out new ideas, new systems, and a betterment of our condition. In the very nature of our business we are kept so busy attending to details that we frequently overlook the more important duties that attach to our position as business managers. We attend personally to what should be attended to by much cheaper labor, and we fail to take that position in our respective houses which we should take, and which can best be likened to the position of the captain on the bridge. It is in business as elsewhere, the higher we stand the further we can see, the broader is our horizon; the lower the position which we take the more obstructed will be our vision, the less broad will be our ideas, and the less liberal will be our policy. It is true that our business is one of many details which require the personal supervision of proprietors, and much, yes, too much, is expected from them, except when the business is large enough to admit of division into departments, and when competent and experienced men can be employed as department managers. It is therefore but natural that much should be overlooked, and hence an appropriate danger signal may not be considered inappropriate. We frequently attribute all our troubles to our employees, and particularly so to our salesmen, but we do not stop to investigate our own conduct and methods, and to consider whether some at least of our troubles do not originate with us, and whether or not in the most important department of our business, in the office, there is not necessity for the display of more thought and better judgment.

Setting aside for the moment the question of credits and collections, which will furnish subject matter for future consideration, let us examine into our system of buying and carrying stocks. I think I am safe in asserting that as a rule wholesale grocers buy more goods than they need, and carry larger stocks than their capital warrants. The exceptions to this rule will be found to number in their midst the richest houses in the trade, and it has been my experience and observation that the jobbers who buy their canned goods in 50 and 100 case lots, who buy them when they need them, who frequently buy from those jobbers that carry the large stocks, and who are looked down upon with a sort of pity and compassion by the buyers of 5,000 and 10,000 case lots, are those who have money enough to discount their bills, who do not need to look to their banks for accommodation, who sleep soundly in panicky times while the large dealers do the walking and eat the humble pie in the directors' rooms at the various banks. Why is it that jobbers all pitch in at the same time, buy their canned goods either in the beginning or before the opening of the packing season; why, they make bids of five cents per dozen below any price brought to them by the obliging broker when they have not the remotest idea what the goods cost to pack; why is it that they stock up year after year all at the same time; why is it that they try to create a demand for goods that are not needed for six or eight months to come; why they are anxious to relieve the packer of all burdens and all anxieties and assume these burdens for themselves, is beyond my power to comprehend. Has it not occurred to them that if every house in the trade stocks up at the same time that an unnatural competition is created? They rush out to get ahead of their neighbors, to dispose of their early purchases and find out that everybody is as smart as everybody else. that they are similarly situated; that the goods cannot be sold at a reasonable profit when forced on the trade before they are needed. On an advancing market the retailer buys the goods and the jobber is relieved of his cheap goods and forced to replenish at higher prices, and thus it is that he has no goods on hand when they advance and carries the stock on a level market or when they decline. The smart retailer has the cheap goods, the smart jobber has replenished at the advance. The time spent in unloading such goods could be spent to much better advantage by attending to the ordinary routine business and supplying the trade with what is legitimately needed and what could therefore be sold at fair margin and with a reasonable profit.

Year after year profits are thus sacrificed at the beginning of the packing season; heaven and earth are set in motion to get rid of goods thoughtlessly bought; to crawl out from under them as the phrase goes among the trade, and the same mistakes are made every year, and, following a leader like a herd of mules, we all buy, because one man bought, and we all pay the penalty of our foolishness. Year after year when the packing season draws to a close or is entirely over, the manufacturer appears as a competitor to the jobber that carries a large stock, and forces him to buy again at the decline in order to average up the cost of holdings and nothing short of a drouth or boom can pull the holder out of his difficulties. We all know how much money is made in booms. I venture to say that the greater portion of all the money thus made is made only on paper, and, like the men in Buckram, is more or less a delusion. When the end of the season comes and stocks are cleaned up, there is more money lost on a case of goods carried over than was made on five cases in the early part of the season, and losses are entailed greater than the profit made on the advances. The speculative nature of the grocer seems to be abnormally developed. He differs from the oirdinary speculator in having but one string to his bow, while the man in the pit or on the floors of the exchanges has two strings. The ordinary speculator can make as much money on a decline as he can on an advance, but the grocer is always a bull. For him goods must go up to make money, but we all know that they do not always go up, and, consequently when they go down he is frequently and sometimes seriously hurt. The spirit of gambling is abroad in the land and the grocer is no exception. In no one article is our folly better and more frequently illustrated than in the one article of dried fruits. We know in this city, of fruits being sold ahead at a price far above what was deemed fair and prudent by the majority of the trade. Within five weeks after the purchase of these goods the buyers had a loss of fifteen per cent., but this loss would be insignificant, and would be nobody's business but their own, did not offers of this kind have a serious and demoral-



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

J. F. EBY HUGH BLAIN



IN LUCK

Every Merchant handling

"Reindeer" brand Condensed Goods

Condensed Milk
" Coffee and Milk

WHY ? Because they give better value and satisfaction than any other.

Are you one of the LUCKY ONES ?



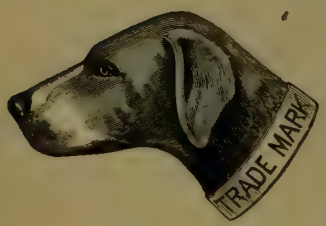
4 OF A KIND.

"ROYAL ARMS" CHEESE, like four of a kind, is hard to beat.—Do your customers like good cheese? Sell them Royal Arms.

EBY, BLAIN & CO. Wholesale Grocers **Toronto, Ont.**



We Have Adopted



A Dog's Head

For our Trade Mark.

Everything sold with this tag on it will be of superior quality.

EMPIRE TOBACCO CO.

MONTREAL

izing effect on the entire business. The commission merchant holding such contracts can afford to pay more money for the goods than is warranted by existing conditions and the state of the crops, and by doing so sets a precedent and establishes a basis for every grower, dryer and dealer. Everybody tries to get as much money for his product as his neighbor, and the rash act demoralizes a market, retards trade, and does a positive injury to everybody in the business.

It is, of course, an easy matter to reject fruits on a declining market, and perhaps for that reason there may be less risk in buying them, but I am satisfied that no such motives prompted these buyers, and, while they will certainly be entitled to take advantage of every technicality to get out of a bad bargain, there is neither rhyme or reason in making offers on goods of which we do not know the value; when every advantage is on the side of the seller and none on our side. Large stocks entail large carrying charges, and make it necessary to dispose of goods without that regard to profits which sound judgment would indicate. Large stocks mean heavy indebtedness, and when the day of reckoning comes, as it periodically does, when loans are called and prices decline, then comes the wail and the cry, and we look about for causes, and we ask ourselves why it is that the grocery business does not pay. Let us think this matter over; let us talk it over; let us put the blame where it belongs. Let us endeavor to force the manufacturer to carry stocks as his profits justify him in doing so while ours do not. Let them furnish their goods to the jobber as he needs them, and there will be always a legitimate profit for the dealer and less occasion for the grumbling and for cutting prices. Let us remember that we cannot be smarter than our competitors; that they have the same means at their command that we have; that information is to be had even without asking for it; that in addition to the telegraph and the telephone, steam and electricity, we have with us that creation of the industrial age called the broker. It is his business to sell goods, and when the large buyer is filled up, or appears overstocked, he is kind enough to furnish supplies and information to those who buy in smaller quantities, and we find that the battle is not always to the strong, and that the smaller jobber, with his 50 and 100 cases, is a competitor even more dangerous then the largest holder. It is almost always the jobber who buys frequently and constantly, who looks after his stock regularly, that makes the money, and in course of time, of yore, "the stone that the builders rejected" becomes the keystone of the arch, and the houses which were despised and looked down upon by the large holders of stocks became the leaders, while those who did the large business vanished from the face of the earth, and not a trace of them is left. Every large trade centre furnishes proof of this assertion, and in 25 years that I have been on the street I have seen dozens of such large buyers go out of business and the small ones gradually become larger, and take their places at the front. All this, in my opinion, demonstrates the truth of my assertion that in the buying lies the secret of success and the key to the situation.

A NEW DRYING ESTABLISHMENT.

The fish drying establishment on Liverpool wharf is the scene of activity just now. It is here where Whitman's drying process is in operation. A description of this large building and an explanation of the drying process has already appeared in the Chronicle. A Chronicle reporter paid a visit to this establishment yesterday afternoon. Everything was running in full blast. Forty-five men are employed. The fish are landed on the wharf and carted into the lower storey of the building, where they are washed and heaped. The drying machine is in the top storey and the pressing is done in the second. A ridiculous statement has been made by a city paper to the effect that this establishment is depriving a certain class of people of employment. The case is just the opposite. Formerly the fish were partially dried at the outports and the process completed in Halifax. Now the fish is brought here in the green state and a large number of men find profitable and steady employment in preparing it for shipment. The new process is giving splendid satisfaction. The fish is commanding a higher price and readier market than that cured under the old process and the fishermen are enabled to dispose of their catches without waiting five or six months for their returns. The stock of fish on hand at present is valued at $25,000. Mr. Whitman is to be congratulated on the success of his venture.

Julius Liebscher and David White are keepers of shops in the same building at No. 235 Delancey street, New York. Liebscher is a shoemaker and White a grocer.

"How are your eggs to-day, neighbor?" asked the shoemaker yesterday, and he took away two.

In a few minutes he returned with a sour face and with the eggs in a glass. They had outlived their usefulness.

"Nice fresh eggs, eh?" he said. "Well, give them back to you for nothing."

The grocer received both glass and eggs full in the face, and the court was subsequently called upon to adjudicate.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

Strang & Co.
WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.
Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

FOR DAIRY BUTTER OR DRESSED POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories :
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

THE PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

W. A. McClean & Co.
OWEN SOUND.
PORK PACKERS
CURERS OF THE
Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.
Write for Quotations.

Butter in good demand ; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c. ; choice dairy tub, 17c., no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.
MCWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

J. CLEGHORN & SON
94 Yonge Street, Toronto.
California Riverside Navels
" Riverside Seedlings **Oranges.**
Our First Car just arrived, good color, juicy and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria Grapes, Bananas, Pines, etc., in stock. Full line Fish and Oysters during Lent.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, July 20, 1893.

GROCERIES.

The volume of business this week is probably not so large as a week ago, but it is still of fair proportion notwithstanding. Travellers are sending in good sized orders and the outlook is bright. A deterrent to trade at the moment is the fact that a good many merchants in the country are taking their holidays. Most of the warehouses are short-handed because of much the same thing. There is a little better feeling in teas and people are more disposed to buy. In sugars the situation remains much as before, except it be that the demand is not so brisk. Nothing new or interesting has developed in coffees. Trade is fair in dried fruits and a fair movement is reported in rice. Demand is probably lighter for canned goods, but there is no change as regards price. No complaints are heard regarding payments.

COFFEES.

There is nothing new to note on the local market. In New York the better grades are steady, while the poorer grades are rather easy. The market there is inactive, no one in view of the financial condition being disposed to do business. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

There is not a great deal doing in Valencia raisins, and prices are unchanged. Ordinary off-stalk Valencias sells at 4¾ to 5¼c. according to quality and selects at 6¼ to 7c. A good trade is being done in currants at steady prices, good provincials selling at 5½ to 6c., fine Patras at 7½ to 8½c., and Vostizzas at 8 to 9c. There is the usual trade doing in Sultanas at 6¼ to 6¾c. for good, 7¼ to 7¾c. for fine and 8 to 8¾c. for choice. Demand continues limited for prunes at 7½c. for "U's" and "A's," and 8½c. for "B's," in cases. Dates, dull at 5 to 5½c. There is not much stock of figs and the little demand that there is is confined to the cooking article.

NUTS.

Quiet and unchanged. We quote:—Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Rice is in fair demand, with more of the finest grades moving than anything else, at about 5½ to 6c.; B is quoted at 5⅝ to 5¾c. Spices quiet and unchanged, whole ginger being quoted at 20 to 25c.; pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

There has been no material change in the local situation regarding sugar. The volume of business may be scarcely as large as a week ago, but there is still a good movement, although principally in small lots. For granulated 5¾c. is the ruling figure, but the range runs ⅛c. lower for the Lower Province article; 4½ to 5¼c. is the range for yellows, the latter figure being for an extra bright and the former for a dark sugar.

Willett & Gray's, New York, Sugar Statistical says: The week—Raws unchanged. Refined advanced 1-16c. Receipts, 31,295 tons. Meltings, 12,000 tons. The total stock in all the principal countries, 941,694 tons, against 1,230,443 tons at same date last year. Afloats to the United States from all countries estimated, 50,000 tons, against 70,000 tons last year.

Raws—There has been an almost entire absence of demand during the week, caused by the change of policy on the part of refiners to a hand-to-mouth basis. The first half of the year refiners have worked their houses very full and somewhat beyond the requirements for consumption, thereby carrying all the time a surplus stock of refined, which may be estimated at say 40,000 tons. The wholesale and retail grocers of the country have been placing their business on this hand-to-mouth basis for several weeks past, and have now pretty generally reached it, so that soon there will be very little, if any, invisible stock in this country beyond the usual minimum amount absolutely required in store or in transit. The purchases of raws during the remainder of this campaign will probably be closely limited to the current demand for refiners' product. This demand should be quite large for the next 60 days at least, before the expiration of which time our Congress, which is called together for August 7th, may be in agitation over a tariff on sugar, which will introduce a new element of uncertainty into the business.

Refined—As already said, the country is rapidly approaching a hand to mouth basis of buying, partly, no doubt, because of the financial troubles crowding upon us, and partly because the trade generally have secured good profits thus far this year, which they will not risk so readily on the present advanced basis of values. There is some danger of carrying this conservatism too far on all sides, and with reduced production and delayed purchases, some disappointment may come from delayed shipments, which are already being met on a few grades of softs, of which there are no surplus stocks. The demand of the week has evidently exhausted the consigned stocks of refiners in western cities and has brought largely increased orders to the eastern markets, especially during the last few days. This tends to restore to some extent the nominal parity of difference between raws and refined, and a first small advancement of 1-16c. has been made, to be followed very likely by other advances later, if required by existing conditions. While it is well, perhaps, to keep to a conservative basis of buying, yet no danger of loss is visible from carrying a fair over supply of stock, and it may save some disappointment in the way of deliveries to do so.

SYRUP AND MOLASSES.

Syrups remain quiet and unchanged at from 2c. up. Molasses dull, and the ruling price is 32c. for barrels and 34½c. for half-barrels.

TEA.

There is a little better feeling in teas, people showing more disposition to buy, but values are yet low. Locally the demand is mostly for new Japans. Latest advices from London report the market extremely quiet notwithstanding the arrival of the new crop of Monings, the quality of which is on the whole good. This is particularly noticeable in Ningchows. The price of the new Monings keeps up, but as yet they will not compete with Ceylons.

BUTTER AND CHEESE.

The situation is in sellers' favor, demand being good, prices firm, stocks light and the feeling healthy. Receipts are mostly of store-packed tub, the greater part of which, when sweet, goes out at 17c. The range for this is 16 to 18c. for strictly fine dairy packed, and 15 to 16c. for store-packed mediums mixed in color. Fine dairy crock is selling at 16 to 18c. Farmers' pound rolls are in good demand and plentiful at 17c. Bakers' butter is scarce at 12 to 15c., according to quality. In creamery tubs there is not much required, and we quote 20 to 21c. Pound prints, however, are in good supply and demand is brisk at 22 to 23c.

The cheese market is firm and demand good, with the greater part going out at 9¾c.; the range is from 9½ to 10c.; 9c. is the idea in the country.

COUNTRY PRODUCE.

BEANS—Not much doing and prices remain as before. A medium article can be got at $1.20, but for good hand-picked beans $1.40 to $1.50 is the idea.

DRIED APPLES—Quiet; jobbers are paying 3½ to 4c. and selling, as a rule, at 4½c., although the range is from 4 to 5c. according to quality and size

EVAPORATED APPLES—Nothing doing and prices are nominal at 8½ to 9c.

EGGS—Receipts are liberal and prices easier at 11½c.

POTATOES—Old are practically out of the market, and they are nominal at 75c. on track; new are lower at $2 75 to $3,

HONEY—Quiet and unchanged at 5 to 8c. for extracted dark and white respectively.

POULTRY—Supplies are plentiful and prices are lower at 50 to 65c. for spring chickens and at 50 to 70c. for ducks.

ONIONS—Unchanged, at $2 to $2.25 per sack for Egyptian onions and at $2.25 to $2.50 per crate for Bermudas.

HOPS—Quiet and Unchanged, at 17 to 18c. for small lots.

HOGS AND PROVISIONS.

In dressed hogs there is not much doing on account of the hot weather; $7.75 to $8 is the idea as to prices. A good enquiry is

(Continued on page 20.)

Sphinx Prunes At Close Prices.

Only a few B's and C's left.

CLEMES BROS.

Phone. 1766 TORONTO



KENT Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

Lakeport

PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY

THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED

Canadian Tomato Chutnee.

IMPARTS A

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY
M. P. CARD,
GUELPH, ONT.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your

EYE



on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Like about every branch in the grocery trade canned goods is unmarked by any predominating feature. Taken on the whole the volume of business is of a good average character, although vegetables do not exhibit as much activity as they did. As regards futures, the policy of the jobbers seems to be to refrain from placing orders an this account, and business of this kind is lighter than it has been for years. The demand for tomatoes is rather lighter than it was, but it is with the margin of profits that dissatisfaction is expressed; 85 to 90c. is the idea, and while a few cases might be obtained under the inside figure quoted that is, as a rule, about all. Peas are unchanged, the general run going out at 85 to 90c., with the fancy article selling up to $1.40. Present season's growth are now being packed. There is a fair movement in corn, and while stocks in this line are lighter than in any other it is likely they will be ample for requirements; 85 to 90c. is the ruling price for ordinary and $1.25 for fancy. Peaches are not much wanted and stocks are light and prices unchanged, at $2.10 to $2.25 for 2's and $3 to $3.25 for 3's. Pumpkins are in good demand at 85 to 90c. Plums are in fair demand and unchanged at $1.45 to $1.55. There is very little doing in raspberries and prices are unchanged, at $1.75 to $2. Apples are scarce, but there is not much doing. We quote as before at $2 to $2.25 for gallons and 85c. to $1 for 3's. Salmon is in good demand for the better brands; $1.50 seems to be about the lowest figure at which can be got good fish in tall cans. Light stuff can of course be got much cheaper, but no one seems to want it. The best brands of lobster are still in good demand; but other brands are neglected. An inferior article can be got as low as $1.60, but the idea is $1 90 to $2.10 for talls and $2.50 to $2.70 for flats. Meats are in fair demand and unchanged in price.

MONTREAL.

So far as local business goes the canned goods market is flat with nothing of importance doing, except in salmon which is very scarce and grades are paying $1.50 freely for supplies and find them hard to get. We refer to the matter specially elsewhere.

A Pure Soap At Moderate Price.

SURPRISE SOAP

100 Cakes in Each Box—$5.00.

The St. Croix Soap Mfg. Co.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

MARKETS—Continued.

reported for barrel pork for the lumbering camps at $21 for mess and at $21.50 for short cut. There is a good demand for smoked meats and there is a brisker movement in lard, owing at least to some extent to the higher prices for butter. There have been some carload shipments of green meat to the Coast, 11¼c. being obtained for hams, 9c. for rolls, 11½c. for breakfast bacon, and 12¾ to 13¼c. for lard. Further enquiries from the same direction have been heard for hams.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade continues good. There is a brisk movement in lemons, but the season for oranges is about over. The market for bananas is weaker than it has been this season on account of large supplies and a demand none to good. They can now be got as low as 75c. per bunch. Watermellons are selling well, while supplies are not as liberal as a week ago. Raspberries are plentiful and cheap. We quote: Oranges —Messinas, ½ boxes of 80's, $2.50; ¼ boxes of 100's, $2.50 to $2.75; lemons, $4.50 to $5.25; bananas, $1.50 to $2; raspberries, 7c to 9c.; cherries 90 to $1.25 per basket; red currants 65 to 75c. per basket; tomatoes $1.30 to $1.40 per crate; cucumbers, 30c per doz.; beans, 75c. to $1 per bush.; gooseberries, 50 to $1 per basket; cabbage, $1.75 to $2.25 per bbl. for Canadian; watermelons, 20 to 30c.; California fruit—Apricots $2.25; peaches, $2 to $2.25.

FISH.

Trade in fish continues good, although the hot weather has compelled fresh water caught fish to drop out. Blue back herring has declined $1 per hundred. We quote as follows: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $1 to $1.50 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

SALT.

Sales in salt during the week have been good, this being the busy season with salt dealers. Ruling prices in car lots were barrel salt $1; coarse, in sacks, 68c.; dairy, $1.25; Liverpool rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—The market in hides remains weak. Few car lots are being sold at 4¾c. Green is coming in at 4c. for No. 1 and 3c. for No. 2.

SKINS—Calfskins remain much the same. Veal dealers are paying 7c. for selected No. 1. No demand for cured. Lamb skins re-

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

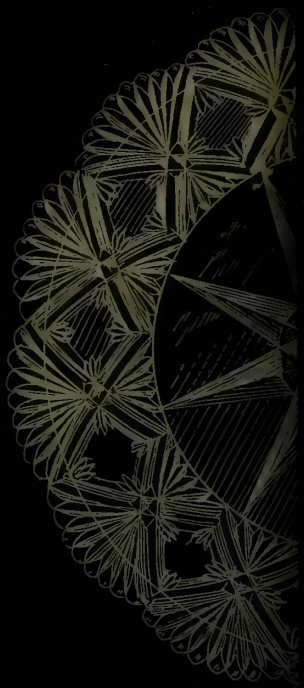
COLUMBIAN FIVE AN



15010 Sugar.



1302 Mug.



6 in



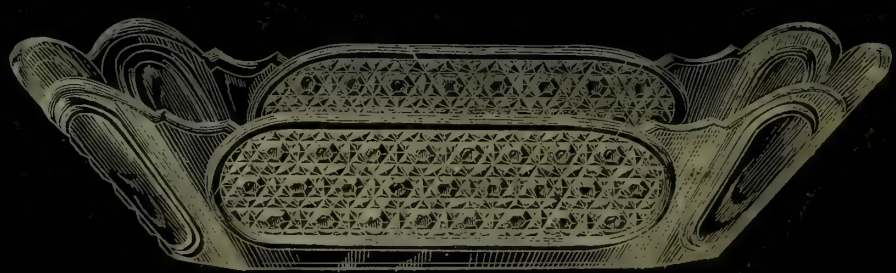
4282 Goblet.



6 in. Brazil Nappy.



15010 Spoon.



7 in. 260 Oblong.

PERCY F. SMITH, PRINTING & LITHO. CO., PITTSBURGH, PA.

The above cuts represent one of each of t
Barrel, (no charge for package), containing 120
and can be profitably retailed at 5 and 10 cents e

TORONTO,
54 & 56 Wellington, St., W.

JAMES A. S
Sole Ager

TRY A SAM

N CENT ASSORTMENT.





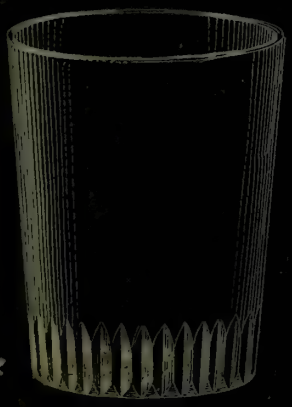
5 in. Magic Jelly.



15010 Cream.



15010 Pickle.



210 Tumbler.

Consists of

1 Jellies,
Tumblers,
Nappies,
Nappies,



5 in. Cottage Berry Nappy.

SCALE ½.



15010 Butter.

icles in the Columbian Assortment, packed in a
articles only, which cost no more than Toys,
For sale only by

NNER & CO. VANCOUVER, B. C.,

r Canada. Hastings St.

E PACKAGE.

RETAIL GROCERS

WILL FIND IT . .
TO THEIR INTEREST

TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

BRANTFORD, ONTARIO.

The Norton Manufacturing Co.

E P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & CO.

Manufacturers, Importers,
AND . . . .
Wholesale Dealers . . .

74, 76, 78 McNAB ST. Hamilton, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

main firm at 40c.; few full grown sheep skins are running at $1 to $1.50. Pelts are from 15 to 20c., having dropped 5c. during the week.

WOOL—A few round lots are moving at 17 to 18c. for selected combing. Large dealers say these prices are too high, as they leave no margin of profit to the dealers of domestic wools. United States wools have dropped down to a point that is fairly out, and compares favorably with our domestic wools As the anticipated change of the United States tariff has already been discounted, farmers and dealers in wool in Canada need not expect any rise in the price of wool by a reduction of duties. Foreign wools are in moderate demand, but not equal to the demand, as factories are running on full time the consumption of wool is large.

TALLOW—The tallow that is being offered is of an inferior quality and difficult to sell, the soap manufasturers not caring to buy country summer-rendered tallow. Several factories have closed down, as they cannot find a market for their productions at prices that will pay, and if this goes on tallow will have to come down. Dealers are paying 5c. for rendered and selling at 5¾c; rough is unchanged at 2c.

PETROLEUM.

The Petroleum Advertiser, in its weekly report, says: We are pleased to note this week a stronger feeling in crude values, and the signs of the times can be seen on our Oil Exchange, for where a good deal of apathy has been displayed for a long time past, one sees now enquiries made for large blocks of oil, with holders displaying an amount of confidence that was not observable a few weeks ago. A continuation of this policy means a hastening of that day of $1.50 oil which is now dawning. Activity in refined continues very good for the time of year, although shipments have improved for illuminating oils the past week, it can hardly be said that the market has advanced beyond 10c. car lots. The market to-day may really be said to be very sympathetic, each refiner watching the other, and manifesting, as a rule, a desire to await the course of events, and does not launch out into the cutting business, and there seems to be a general desire on the part of manufacturers to decline quotations for future deliveries, except at advanced figures. The disposition among refiners, we are informed, is to hold oil for higher figures for the last half of September, in car lots, but the free offers to dealers of five and ten barrel lots at 10½c. has had the effect to disturb values.

MARKET NOTES.

Musson & Co. have an exceptionally fine line of Rio coffee in stock.

Smith & Keighley are offering fine selected Valencia raisins in 14-lb. boxes.

Eby, Blain & Co. are placing a good many orders for salmon to arrive.

Sloan & Crowther are still showing some fine values in first Young Hysons.

Perkins, Ince & Co. have just received a shipment of their "Sailor Boy" brand of Japan tea.

T. Kinnear & Co. are showing a fine sample of imported Japan rice at a reasonable figure.

Warren Bros. & Boomer are quoting low prices on Valencia raisins for a new lot just to hand.

A London letter to J. L. Watt & Scott, dated July 8, says: "New Kintucks are high. The first cargo was placed on the market on the 4th inst., and up till now prices paid are good. Common teas will be scarce and dear, 6 1-2d. being now paid here for teas inferior to those selling at 5 3-4d. last July."

T. Kinnear & Co. have just received a shipment of "Scripture" brand, this season's pack. The stock is first'class.

The new hand cured cod offered by Lucas, Steele & Bristol is meeting ready sale. Another lot is now on the way.

Sloan & Crowther are in receipt of a shipment of canned sausage, "Cambridge" brand.

The Toronto Salt Works reports the following sales: Four carloads of barrel salt, 4 carloads coarse sack salt, 2 carloads dairy. They are offering Liverpool rock at $10 per ton.

Gallon canned apples suffer more or less from the general depression in the canned fruit trade. In any event first-class Maine pack was offered at $2.20 here, while some brands not as popular with discriminating buyers went at about 10c. less.—N.Y. Bulletin.

Advices received by J. L. Watt & Scott from Dem. Schisas, of Patras, under date of July 4, says: "Market quiet, but very little really good serviceable fruit is now left here, and the condition is such that I would recommend to Canadian buyers that they had better await next crop. The new crop, in spite of the appearance of mildew in nearly every district, promises well in quality and quantity, though we have many risks to run until the complete housing, and a reliable estimate of the yield can be well formed."

The position of canned tomatoes is a nice problem, but the indications are that holders of a few hundred cases have the advantage. In any event small orders come along with enough frequency to make it clear that jobbers have no more stock on hand than they can find outlet for at a good margin of profit. By way of illustration, 2 1-2-lb. California stock sold at $1.27 1-2, against $1.22 1-2 paid a few days ago, and full standard Eastern pack at less than $1.40 do not appear in sight.—N.Y. Journal of Commerce.

Initial prices from Denia indicate that Valencia layers can be sold delivered in New York for first half August steamer shipment on a parity with 7c. per lb. duty paid; that by the second direct steamer, which would apparently sail prior to August 25, this season, they can be laid down at nearly 1c. per lb. less than this; so that compared with last season late September shipment is likely to be as low as 5c. The cost of fine off-stalk would be from 3-4 to 1c. per lb. below the price of layers, the fruit being

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull and unchanged, and mill feed quiet and steady.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3.50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.10; Manitoba strong bakers', $3.70 to $3.80; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.65 to $2.70; low grades per bag, $1.00 to $1.25.

MEAL—Oatmeal is $4.10. to $4.30 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (on track) $11 00 to $12.00, shorts (ton lots) $15, ditto (on track) $12.50 to $13; mixed feed $20 to $22, feeding corn 57 to 58c., oats 39 to 40c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

There is only a small local demand for flour, the market ruling very dull and quiet. Prices are almost nominal. We quote:—Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $4.10; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65 to $3.80; Manitoba strong bakers', best brands, $3.80 to $3.90.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

ENOCH MORGAN'S SONS'



Important Announcement

Please take notice that the price of

SAPOLIO

In ¼ and ½ Gross Boxes

Is now $11.30 per gross, ex store, in any quantity, whether large or small. Terms, cash, 10 days, less 3 per cent. discount; or 30 days, less 2 per cent. discount. This brings the price to the retailer down to about $11.00 per gross, net, and he can sell Sapolio at 10 cents per cake, with a fair profit.

Depots at MONTREAL, QUE. and at ST. JOHN, N.B.

EMIL POLIWKA & CO., Selling Agents

ENOCH MORGAN'S SON'S CO., 38 Front St. East, TORONTO, ONT.

The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills, LONDON.

Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS

SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.



WE MAKE THE

FINEST **TEA CADDIES** IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto Montreal. Winnipeg.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

SAFE WANTED

Large Fire Proof Safe Wanted at once. State dimensions and price. Address H. M., GROCER, Office, Toronto.

shipped in boxes of 28 lbs. each. The Denia crop is said to be from 30 days to six weeks in advance of that of last season.—N.Y. Journal of Commerce.

Recent London market reports on tea state that this season's new make Congous are very difficult to move, and prices are low, and offer capital value against other kinds of tea in half-chests. There is really no demand for China tea, and sales are of the most retail character; buyers are waiting for the new season's, but the trade are taking Ceylons freely. A drought is reported in India, and this, together with the forced enhanced value of the rupee, it is thought, favor the demand for both China and Ceylon tea, as the latter will be able to lay it down at a lower cost.—N.Y. Journal of Commerce.

Attention is directed to the delicious pickles and sauce advertised by W. H. Gillard & Co., of Hamilton. These goods are English made and unsurpassed by any similar goods now on the market. W. H. Gillard & Co. are sole agents for Western Ontario, and the trade would do well to try them.

Moffatt & Heath's Tea Circular says: During the past month the general market has been very quiet, and the amount of business passing, small, even for this season of the year. The Moyune, with the first cargo of tea from Hankow docked early on the morning of the 4th, and up to the date of this some 4,500 packages have changed hands at prices ranging from 5 3-4d. to 1s. 11d., the trade shows less interest in the teas than usual, and, with the exception of Ningchows, we consider it an inferior crop to that of last season. The imports of the month for London are 9,055,000 lbs., as against 8,410,000 lbs. last year. The deliveries for London are 18,618,000 lbs., against 17,523,000 lbs. last year. The stock in London on June 30th was 54,842,000 lbs., against 59,170,000 lbs. last year.

Farmers as a rule are very careless as to the quality of salt used for butter making, and are not very often enlightened by the grocers. The analysis of Diamond Crystal Salt show it to contain 99.698 per cent. of pure salt. If this were used instead of common goods butter results would show to better advantage.

Wright & Copp have just issued a neat little circular setting forth the quality of McLaren's Imperial Cheese, Snider's Home-Made Catsup and Pettijohn's California Breakfast Food, for which they are agents. They announce that they have decided to substitute a brown stone jar for the glass jar that now holds McLaren's Imperial Cheese, it having been found that the latter attracts the heat.

A splendid illustration of the stride made in the consumption of Indian and Ceylon teas will be found in W. H. Gillard & Co.'s advertisement on another page. The chart will no doubt prove interesting to thoughtful merchants, and W. H. Gillard & Co. are to be congratulated on the novel method used of conveying the figures up to date. The firm have been paying special attention to this branch of the trade, and their suggestion to merchants to write for samples, if acted upon, will prove mutually advantageous. Their standard lines have made many friends wherever introduced, and it has proved a most satisfactory and money-making investment to the many hundreds of merchants now using them.

MONTREAL MARKETS.

MONTREAL, July 20, 1893.

GROCERIES.

The grocery market as a whole has been a quiet one, but there has been a fair movement in sugar, and this has gone to preserve the week from absolute dullness. Values all round continue steady, and in some lines, for instance, canned salmon, there are indications that prices may go higher, as the news from the coast is bullish in its tenor. Tea keeps very quiet. Coffee is firm at full former prices, and spices are generally steady under a fair volume of business. Syrups and molasses are quiet, and in dried fruit there is little business to note for the reason that practically all the fruit in first hands has been cleaned up here, which tends to quietness in a wholesale way. Payments rule much the same, but the extreme tightness of money is causing some uneasiness, although it has not had any appreciable effect in regular business circles as yet.

SUGAR.

The sugar market generally speaking is quiet. London cables were rather easier at the close of last week, but it has had no effect on the spot market. As to the actual movement on spot there has been a somewhat improved enquiry, granulated leaving the refineries in good round quantities at 5 1-2c. and yellows 4 1-2 to 5 1-4c. as to grade.

SYRUPS AND MOLASSES.

There is little or nothing doing in syrups and molasses also is quiet at unchanged prices. For the former 2 to 2 1-2c. has represented the basis for business in Canadian, and 33 to 34c. the regular combine price for the latter, but outside lots are still offering here for less money.

TEA.

A little more activity has been to note in the tea trade, medium grade Japans worth about 18c. being in very fair demand. In blacks and greens the volume of business is limited. We quote as follows: Common Japans, 11 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest, 24 to 30c.

COFFEE AND SPICES.

The coffee market continues firm, and business has transpired during the week at steady prices. Round lots of Maracaibo sold at 21 to 21 1-2c., which shows this plainly. We quote: Jamaica, 19 to 20c.; Maracaibo, 21 to 22c.; Rio, 19 to 21c.; Java, 24 to 28c., and Mocha, 25 to 28c., these prices being for straight lots only, small quantities calling for an advance.

Spices remain steady and unchanged. We quote common Jamaica ginger 16 to 18c.; finer grades, 20 to 23c.; black pepper, 8 to 9c.; pimento, 6 1-2c., and nutmegs, 50 to 52 1-2c. and $1.

RICE.

The local market continues steady. We quote: Ordinary, $3.85 to $4; Japans, $4 to $4.50; Patnas and Carolinas, $4.50 to $6.50.

DRIED FRUIT.

There has been a steady jobbing demand for dried raisins sufficient to clear out practically all the stock remaining here in first hands. Off-stalk Valencias have moved at 3 to 3 1-2c. for fair to good sound fruit. Advices from Denia to brokers here state that the prospects for new crop are encouraging.

In currants business has been quiet. The tenor of advices tend to strength with regard to new crop, but there is no change here, and we quote 5 to 6c., as to quality and quantity.

GREEN FRUIT.

There has been a good business in lemons and oranges at steady prices. We quote the former $3 to $4, and the latter $2.50 to $5 per package.

Raspberries are in liberal receipt, but there has been a good American as well as local demand. We quote 70c. to $1. Other fruits are precisely the same, bananas, etc., showing no special change.

BEANS.

The market rules quiet, and we quote hand picked, $1.40 to $1.45; ordinary, $1.25 to $1.30, and inferior, 95c. to $1.10.

PROVISIONS.

The provision market is steady but dull. We quote: Canadian short cut, per barrel, $21 to $22; mess pork, Western, new, per bbl., $22.50 to $23; hams, city cured, per lb., 12 to 13 1-4c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11 1-2 to 12 1-4.; lard, common refined, per lb., 9 1-2 to 10c.

EGGS.

The egg market holds steady at 11 to 11 1-2c. The demand is fairly good, being about equal to the supply. Dealers say that prices are too high to ship, and as there is no prospect of any decline the exports from Montreal will likely be small.

BUTTER.

Butter this week does not furnish anything special. The tone is steady, with buyers and sellers somewhat apart. Creamery, 20 1-2 to 21c.; townships, 18 to 18 1-2c.; Western dairy, 15 1-2 to 16c.

CHEESE.

The cheese market is steady, the secret purchasing in the country showing plainly that some cheese is wanted here for this week's steamers, as we intimated last week. Finest Ontario colored, 9 1-8 to 9 1-4c.; finest Ontario white, 9 to 9 1-8c.; finest Townships, 8 7-8 to 9c.; finest French colored, 8 7-8 to 9c.; finest French white, 8 3-4 to 8 7-8c.; under grades, 8 1-2 to 8 5-8c.; cable, white, 45s. 6d.; cable, colored, 46s. 6d.

MONTREAL TRADE NOTES.

American buyers have taken something like $7,000 to $10,000 worth of raspberries off this market since last Wednesday.

New Japans are being offered here at 16 1-2 to 23c. as to grade, but sell very slowly.

Brazil advices on coffee to brokers here are very bullish, and are having their effect on holders of coffee on this market.

Outsiders are still quoting low prices for Barbadoes molasses, but the combine stoutly stick to their basis of 33 to 34c.

The anticipation is that all the salmon on the coast would be wanted this year, no matter if the run is going to be large or not, and from information which we publish elsewhere it does not look as if it was.

Burman advices are very strong on rice, and the acute stage which matters in Siam have reached is likely to accentuate the feeling of firmness among growers in that country.

Some round orders of Menier's chocolate have been sent west during the week.

Messrs. Caverhill, Hughes & Co. have received their first consignment of Lipton's celebrated London teas. THE GRO-

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

. . TOMATOES . .

in 3 lb. Tins

Quality Guaranteed,

at **80**c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Saul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .

Syrup . . .

Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East

TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

VALENCIAS

We were selling two months at the So-Called special prices of to-day. We are still offering choice layers and prime off-stalk lower than any house in the trade.

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

WE ARE OFFERING—

Selected Valencias

In 14 lb. Boxes.

Very Fine Quality.

Also **A SNAP** in off-stalk.

May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

Samples of

NEW SEASON'S

Moning Congous

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical tes for 31 years

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., **TORONTO.**

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

CER noted the other week that this firm had been appointed the Eastern Canadian agents for these goods

Mr. David Brown, the Canadian manager of Tetley's teas, is at present down East, and reports business in packet teas in the Maritime Provinces very good.

Mr. Rose, of Rose & Laflamme, who is at present in England, is expected back at the end of the month. The firm will handle a complete line of grocery specialties.

Messrs. L. Chaput, Fils, & Co. report some good orders for molasses from the Three Rivers district at the regular full prices.

PERSONAL MENTION.

Wm. Ross, Port Perry left for the World's Fair on Saturday.

J. F. Eby, of Eby, Blain & Co., is holidaying around Penetang, Midland, etc.

Robert Hopper, of Claremont, has returned from the World's Fair. He reports having had a good time.

R. T. Macdonald, of Eby, Blain & Co.'s, is spending his vacation at Windermere, Lake Rosseau.

W. J. Reid, crockery and glassware, London, is in England purchasing supplies for his house.

C. F. Fairbairn, of the Imperial Extract Co., whose leg was fractured during the Ontario Jockey Club's race meeting in May, is doing nicely.

Elder Boddy, of J. S. Boddy & Bros., of Bradford, is taking his holidays on Lake Simcoe, making his headquarters at Big Bay Point. He has the use of his brother-in-law's (J. McL. Stevens) steam yacht.

W. Dallas, New York, representing Mourylan, Heimann & Co., is in the city showing Japan teas. He talks steady on the market in the States and Canada, and says the situation is better than for years. There are very few old low grades in New York, and in Canada he finds they are pretty well cleaned up between Quebec and Toronto, both cities included. The demand has been quieter than usual, or there would have been a thoroughly bare market when new teas came. The Canadian trade is more active than it was. He looks for a steady market throughout the year. Some houses say there is a shortage of 25 per cent., but he doubts that it will be as great. The first crop was 3,000,000 lbs. short.

FREE EXCURSION.

The Sterling Soap Co., St. John, N. B., have arranged to give a free excursion to the citizens of Toronto, as an advertisement for their soap, on July 28th to Wilson, N. Y., by steamer Garden City. W. J. Forrestall, the Ontario manager, has the matter in hand and is sparing no pains to make it the best excursion of any kind that has left Toronto his season. Every retailer handling this soap will receive an invitation for himself and family and also for a limited number of customers only, as they do not wish to take more than will comfortably fill the boat. A special orchestra of professional musicians will accompany the excursion.

ADVERTISING SAWS.

Don't think that because you put your money into print you're bound to get it back. Much depends on the print and where it is printed.

"What may words say, and what may words not say." In advertising it's not so much what they say as how they're said.

Everybody's willing to give a prospective advertiser some good advice, but will ever any of them take their own medicine when it comes to spending their own money?

Catching the eye in the show window doesn't always sell the goods. A smart talker is wanted inside to clinch the sale. Apply this to an advertisement.—Business.

SUGAR AFFAIRS IN CUBA.

A statement issued recently by Senor Joaquin Guma, of the well-known crop statistician, shows that to June 30, this year, the exports of sugar from the Island of Cuba amounted to 3,901,752 bags and 13,465 hogsheads, a total of 549,292 tons, against 4,669,647 bags and 31,565 hogsheads, or 668,087 tons for the corresponding period last year. The stock on hand on June 30 amounted to 1,440,900 bags and 657 hogsheads, or 199,865 tons, while on the corresponding date last year there were on hand 1,786,607 bags and 6,172 hogsheads, equal to 251,524 tons. These totals, with the amounts taken for local consumption added and the stock of old sugar on hand January 1 deducted, show the receipts for the first six months of 1892 and 1893 to have been respectively 924,666 and 769,657 tons.

During June of the current year the average prices of sugar as compared with those paid during the corresponding month 1892 were as follows:

	1893.	1892.
Centrifugal, in bags	4.42	3.14 1-20
Molasses sugar, in bags	3 40 13-20	2.23 3-10
Muscovado, in hhds	3.26	2.13 1-2

The Havana Weekly says: The weather keeps propitious, cane is doing well, and the appearance of the fields continues improving. Despite the overwhelming taxes imposed on sugar in the new budgets, planters and tenants expect to obtain remunerative results next year, and whilst the former improve and increase their means of production, the latter bestow their best attention upon the cane, whose culture has been increased to a considerable extent during the past month. Though it was reported at first that the abandonment of the old fields and the reluctance of growers to place new ones under cultivation would certainly cause the next crop to be a very small one, stimulated by the liberal offers planters made them, tenants changed their minds, and if we are to judge from the extension given to cane culture and the care bestowed upon the fields, it is likely that production next year will exceed the past one.

CAUSE OF THE SHORT WEIGHT.

There is a little story going the rounds, says an exchange, which does not help to raise one's estimate of human nature. A certain baker, in business in a small town, obtained his supply of butter from a farmer in the neighborhood. One day he discovered that the rolls, which were supposed to weigh three pounds each, were not up to the standard, and further examination revealed a steady diminution. At last the baker lodged a formal complaint against the farmer, and the affair was brought before the court. "Have you any scales?" enquired the magistrate. "Yes," was the reply. "And have you any weights?" continued the judge. An answer this time in the negative was given. "But how didyou manage to weigh your butter?" asked the magistrate. Then the farmer related that ever since the baker had taken his butter he had returned the compliment by buying his bread. The baker supplied him with three-pound loaves, and he used them as weights for his butter. "It is his fault, not mine, if the weight is not correct," added the farmer, who was speedily acquitted and left the court in triumph with an escort of friends.

Grocer (meeting friend on street)—I thought you said you would mail me that five dollar bill you owed me.

Creditor—I did mean to, but when I went to the post office I found this placard on the walls: "Post no bills."

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal



The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.
Make a Full Line of Saleable
BRUSHES, WHISKS AND BROOMS
For the General Trade.



A . . .
Few . .
Reasons
Why . .



Spanish Blacking

EXCELS ALL OTHERS

It contains more oil and keeps the leather softer and more pliable than any other.
It gives a beautiful bright polish, and holds the polish longer than any other.
It does not burn or injure the leather.
It gives a quicker polish than any other.
It resists dampness from the foot.
It does not rub off on the clothing.
It is the handsomest put up blacking in the world.
It will never get hard or dry up, it will keep for years in any climate.
It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

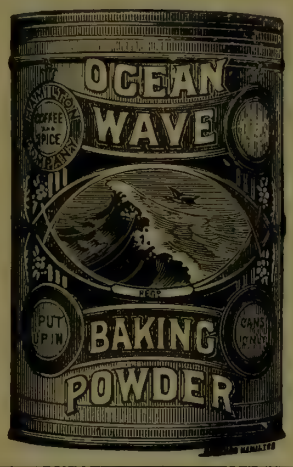
The F. F. Dalley Co.
of Hamilton, Limited.

WELL, YES, You can sell . . .

ADAM'S TUTTI FRUTTI GUMS

Quicker and make more profit on them in the end by a long way than you can on all others put together.

ADAMS & SONS CO.,
11 and 13 Jarvis St.
Toronto, Ont.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

Lightbound, Ralston & Co.

Wholesale Grocers,

HEADQUARTERS FOR

MONTREAL

TEAS OF ALL KINDS

Japans, Congous, Assams,
Young Hysons, Ceylons, Dargeelings.

Canned Goods

PROPRIETORS OF THE JUSTLY CELEBRATED

"Empress Queen Brand"

Canned Vegetables, Salmon, Lobsters, Etc.

DRY GOODS.

MONTREAL MARKET.

The chief topic of conversation in dry goods circles during the past week has been the subject of dating a long way ahead and the cutting of prices. Conservative merchants all agree that every means should be adopted to do away with both these ruinous practices, and they announce that they are prepared to back up to the full extent of their ability any steps decided upon with that end in view.

Regarding business during the past week orders from travellers have been quite satisfactory, and already several houses have been compelled to forward repeat orders for several lines of staple fall goods. This is considered a very encouraging sign, and those who have been affected this way feel correspondingly happy. The lines running in most demand have been cashmeres, skirtings, jaquards, and ladies' cloakings.

Payments have ruled fair, and in several cases improvement is reported in this connection. It is the fervent wish of everyone that this change for the better will not be a flash in the pan, but be of sufficient duration o make itself felt in an appreciable way.

The wholesale millinery men have been conferring with the railway people regarding reduced rates to the fall millinery openings. The latter have announced their decision to allow reduced fares on the 25th, 26th and 27th August, good to return until the 11th September. These fares will apply only to points in the territory west of Kingston and Sharbot Lake and do not apply to the district east. For this reason they are not satisfactory at all to many of the houses. In fact some of them hold that the concession means practically nothing, for their customers up there will not come into town, but will do their business through the travellers. Besides, the large bulk of the patrons of two or three of the houses lie east of Kingston, and it is these that they want toconvenience, but the railways don't seem disposed to do so. The exact reduction has not been made public yet.

Coverhill & Kissock are giving their warehouse an extensive and complete overhauling. A convenience that will be decidedly welcome is an electric passenger elevator which is now in running order.

Brophy, Cains & Co. are receiving skirtings in silk stripes and moire effects, also meltons in single and double widths.

Gault Bros. have been receiving recently some extensive repeat orders of cashmeres in popular shades. Bright colors seem to be taking very well.

Jas. Johnston & Co. are receiving some handsome lines of velveteens. They report good orders from their travellers for meltons, etc

Some handsome Moreens in bright and natural colors were received by Greenshields, Son & Co. They are in good demand for skirtings. The same firm were turning some fine lines of laces into stock also.

TORONTO MARKET.

Sorting trade has dwindled down to very small proportions. The exodus from the city to the pleasure resorts has made the buying by city retailers very meagre and half-hearted. All the trade that is being done on present account is being done at a loss, but clearances must be made.

Fall shipments are going on and large quantities of goods are being moved every day. Reports from travellers show that trade promises to be fully up to the average, although buyers are very cautious and no remarkable sales are being made. The tone of the trade is very fair considering everything, and complaints are conspicuous by their absence.

Gordon, Mackay & Co. opened this week a quantity of manufacturers' sample Cashmere hose and half-hose, bought at job prices.

John Macdonald & Co. are cleaning out the balance of their cotton neckwear, also balances of summer underwear and topshirts.

For the sorting trade Wyld, Grasett & Darling have a line of ribbed cotton vests, laced front, short sleeve. They are scarce goods.

Gordon, Mackay & Co. show a novelty in 36-inch printed flannelette skirting of German manufacture. This line is finding ready sale and is likely to be popular.

Caldecott, Burton & Spence are showing special value in estamine and diagonal serges suitable for travel and boating wear. Blacks are in stronger demand than usual.

W. R. Brock & Co. are reducing the prices of the balance of their stock of ladies' blouses. Buyers in need of this class of goods can secure samples and quotations on application.

Caldecott, Burton & Spence report that their fall stock in the gloves, hosiery and underwear department will be complete next week. They will thus be fully prepared for all visiting buyers.

Gordon, Mackay & Co. report unprecedented success in their dry goods department, orders for the coming season being the largest and most satisfactory they have ever booked.

Wyld, Grasett & Darling show new styles in ladies' waterproof cloaks. In Marguerite and Olympia shapes they show a large number of new patterns. They also show special values in plain and ribbed cashmere hosiery for the fall trade.

Caldecott, Burton & Spence have a balance of cotton hosiery and fabric gloves they are anxious to clear out at reduced prices. They report their summer stock of gloves, hosiery and underwear lower than it has ever been in the history of the house. This indicates that the sorting trade has been exceedingly favorable for this house. Next spring their entire stock must necessarily be new and their customers will then be sure of the latest in these lines.

Wyld, Grasett & Darling are showing this season an especially desirable range of men's waterproof coats, with 26-inch capes, sewn seams, fly fronts, worked buttonholes and large pockets. They show them in plain black and fancy tweed patterns.

W. R. Brock & Co.'s stock of Madras and colored muslins in white, cream, lemon, terra cotta, azuline and coquelicot effects is very complete and attractive. Many new lines have just been received.

Wyld, Grasett & Darling are showing some special lines in umbrellas. These are made in 25 and 27 inch, each size in low price as well as in finer qualities. The handles are especially unique and the goods are in every way desirable.

John Macdonald & Co. have opened a new shipment of pongees in 25 different shades. These are 22 inch goods and will be sold at a job price. A line of colored silk Bengalines in all the new shades is also to hand. Over 100 cases of black and colored henriettas have just been passed into stock.

Gordon, Mackay & Co. a few days ago placed in their travellers hands a collection of samples of Japanese silk handkerchiefs bought at almost the lowest point the market touched. Their embroidered goods from 85 cents to $2.25 per dozen are excellent value.

W. R. Brock & Co. for fall, have several plain lines in their hosiery, glove and fancy goods department. Amongst them are the "Bouncer" mitt, the "Bulger" glove, the "Startler" vest, N. N. and R. W. P. hose in ladies' sizes, Arctic and R. G. L. heavy wool socks, any of which can be retailed at the popular price of 25 cents with handsome profits.

John Macdonald & Co. have now their complete fall stock of wools, consisting of 2, 3 and 4 ply Canadian yarns, Canadian fingerings in black and colors, Scotch fingerings in black and Baldwin's Beehive in 3 and 4 ply in black, white and colors, 2, 4 and 8 fold Berlins, German and domestic Andalusian wools, 'Popular 'Queen City,' and 'Standard' Saxony wools. Art embroidery silks are shown in a full range of manufacturer's shades and qualities. New lines of tassels and pompons are to hand, as are also chenille and silk cords. Beads and Daisy fringes are also shown.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

AN OPPORTUNITY—A FIRST-CLASS GROcery business for sale in the city of Toronto. Last year's business $30,000; ill health only cause for parting with it; finest stand and premises; to rent, good house over store; all heated with hot water system; advertiser owns property and will sell only to first-class live man; closest scrutiny desired. Address A. B. C., care John I. Davidson, Esq., 36 Yonge St., Toronto.

ENORMOUS SALES - -

and Constantly Increasing.

PETTIJOHN'S

California Breakfast Food

It is a cooling, refreshing, and nourishing food for summer use.



Every Retailer should carry it in stock.

The following Wholesale Grocers will supply you :

DAVIDSON & HAY, EBY, BLAIN & CO., H. P. ECKARDT & CO, T. KINNEAR & CO. PERKINS, INCE & CO., SLOAN & CROWTHER, WARREN BROS. & BOOMER — Toronto.

Hamilton. W. H. GILLARD & CO., LUCAS, STEEL & BRISTOL, JAS. TURNER & CO., Montreal. GEO. CHILDS & CO,

Write for samples and particulars.

WRIGHT & COPP, Dominion Agents, Toronto

GOODS that are Always Reliable

MACLAREN'S IMPERIAL



CHEESE.



PAY A GOOD PROFIT

AND GIVE SATISFACTION TO THE CONSUMER.

Wholesale Grocers Sell These Goods.



WRIGHT & COPP, DOMINION SELLING AGENTS TORONTO



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

BATTY'S

BATTY & CO. London, Eng.



Pickles, Sauces, Jams, Jellies, Marmalades, Etc.

Wholesale Grocers Sell Them.

WRIGHT & COPP, Dominion Agents, **TORONTO**

THE WIFE IN BUSINESS.

Although the bachelor merchant perhaps has an advantage in respect of his cheaper living expenses, yet the prospects of success of the married dealer should on the average be more promising, other things being equal, on account of the assistance which the wife can render her husband at critical periods, when accurate judgment is needed to steer a right course, and when two heads should be better than one. As a writer in a woman's journal says: "A man's wife often knows more than he does about a great many things, and, while he need not lower himself in her estimation by admitting her mental superiority, it is well sometimes for him to silently recognize her superior intelligence and profit by it. If he is a wise man, he will not be too ready to come into accord with the opinions of his wife, but will affect a great deal of wisdom of his own, even though he knows that he has none. It never increases a wife's respect for her husband to know that he is her inferior in anything, and it certainly does not increase her respect or affection to have him intimate by word or look that she does not know anything at all. The judgment of the average woman regarding the disbursement of money is often better than that of the average man, particularly when it comes to spending money for domestic purposes. It takes a shrewd tradesman to get over the average sensible woman, while a tradesman finds it easy to work off stale goods on the average man: and the most conceited man might as well acknowledge frankly that his wife can attend to most of the affairs of her own household better than he can attend to them for her. Women very often have the most acute perception regarding business affairs. If men would only "talk business" with their wives, instead of taking it for granted that women "don't understand anything about business," there would probably be fewer failures. Many a successful business man owes his success to the keenness of judgment of a partner whose name does not appear in the firm or over the shop window, and who is not supposed to have any connection with the business, and that partner is his wife, in whom he is wise enough to confide."

We believe that many of our married readers could testify from their own experience to the truth of most of the statements in the foregoing clipping. To those who are incredulous regarding the help that their wives can render them in business, we say, consult them when in doubt, and learn from practical experience that woman's intuition is often more accurate than the slower and more laborious reasoning of the man.

Since writing the above, we have received the London Grocers' Chronicle, in which we find the following sentences on the above subject: "We remember once hearing a grocer say that the grocer's wife was a most important partner in the business. Her judgment is not always to be despised in buying, whilst it has been well said that her taste might more often be consulted in the matter of window dressing and shop decoration. Not infrequently she takes a very considerable part in the bookkeeping, whilst, of course, there is no person more interested in the progress of the business." Surely after all this testimony no one will doubt the value to the business man of a prudent wife's counsels upon matters of business, or hazard the opinion that the chances of the average married merchant's success are not better than those of the average bachelor dealer!—Merchants' Review.

SHRINKAGE OF STORED GRAIN.

In deciding whether to sell harvested grain or to store for higher prices the American Agriculturist thinks that the question of shrinkage from drying and from attacks of vermin is of important consideration. It appears that C. E. Thorne and J. F. Hickman at the Ohio station (B. 16, IV. 1.) selected 100 pounds of ear corn at the husking time from each of 38 varieties. The 100 pounds of maize were weighed out when husked and placed in a loose box in a mouse-proof room, remaining there to dry until in February, when it was again weighed. The average loss in weight of all 38 varieties was nearly one-tenth or nine and one-third per cent. The medium sized yellow dent varieties lost the least, or five and two-thirds per cent. The large yellow dent came next, with a loss of just over 10 per cent. Then followed the large white dent with a loss of over 10 3-4 per cent. The mixed dent lost nearly 12 per cent., and the medium sized white dent lost most, or over 12 per cent. The individual loss varied from 2 per cent. in the yellow King of the Earlies to 22 1-2 per cent. in the Mammoth White Superior. J. F. Hickman selected samples of each of 20 varieties of wheat (B. 42) and in August placed them in small boxes, the two sides and ends of which were made of half-inch pine, thoroughly seasoned, the bottom of window screen wire and the top of glass. The full boxes were numbered, weighed, and buried for a year in a bin of wheat, after which they were left in one corner of the bin without any covering until the end of the third year, when it was found that six, or nearly one-third of the 20 boxes were badly injured by insects. The other 14 boxes were weighed in August, and showed a loss in weight from three years' storage of nearly one fortieth, or two and one-third per cent. The loss varied from nothing in the Hungarian wheat to nearly 5 per cent. in the Bearded King. A similar test through the six months, from January to July, showed a gain in weight, caused by weather conditions.

BAD COLLECTIONS A BLESSING.

Being on very confidential and intimate terms with one of my old customers, writes A. J. in a contemporary, in corresponding with him I have sometimes mentioned matters in my business that either pleased or annoyed me, although not of special interest to him. Recently in writing him I wound up by saying: "Nothing new at present, but extremely worried over collections, which are very bad." In a day or two I received a letter from him, which, I think, might give some other fellow a hint and a help as it did me. I quote from his letter as follows:

I regret that you find collections slow, but right here is a chance for you to firmly establish some of the best customs you will ever have. By a kind, personal talk with many of these fellows, by giving them your confidence and telling them your needs you will get their confidence in return and some new ideas as well. Here is your opportunity; they don't know anything about business compared with what you know, and by careful attention you can learn their weak points, which will enable you to instill some of the simplest yet most important business principles and precepts into them. These simple foundations of business success are all that many of them lack, for they are industrious and even enterprising, but bad pay for the lack of something which they would gladly acquire if it could be secured without humbling their pride. With your fund of knowledge and wide experience nobody could better than you apply the remedy, but do it in such a way that he will remember you when your hints bear fruit, of which, it is needless to say, your share will not be withheld. Enquiry into the inner affairs of a man's business requires tact. If done conscientiously and a fearless recommendation is given of the needed reform, it will gain you a friend, as well as secure firmly a customer, who will pay better as the plans suggested progress. The reason it is so hard to sell goods to some men who are dealing with another house is more frequently than you have any idea due to just such a past history. To keep your temper and be generous and just under the exasperating influences of tight money and bad collections with men whose business methods are stupidly and radically wrong is difficult, I know. If, however, you are equal to the strain you will be successful in time in making slow payers prompt payers, and the outlay of vitality and mental effort will bring big dividends. It takes a man of wide experience, great ability, generosity and gentle firmness to collect from slow payers and reform them, but it pays to study and fill these requirements. Such a condition in the majority of cases is due to selling your customer more than he can dispose of, and then he is entitled to great consideration from the seller.

Smith & Keighley are offering a fine selected Valencia raisin in 14 lb. boxes at 6½c.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102½ ADELAIDE ST. WEST - - - TORONTO.

Gillard's New Pickle

Far superior to every other kind.
The most delicious made.

Gillard's New Sauce

Is made only from the finest
. . . . . ingredients.

Undoubtedly the Best Value offered to Canadian Consumers.
Sold retail at 25c. Half Pint Bottle.

Both these lines are put up by GILLARD & CO., London, England, and sold wholesale by W. H. GILLLARD & CO., of Hamilton, who are sole agents for Western Ontario. . . . . .

A trial of Gillard's New Pickle will convince the most conservative that nothing has been offered that will compare with them in quality and flavor. . . . . .

YOU MUST TRY THEM TO BE THE JUDGE.

Once tried, consumers cannot resist the temptation to buy again. Put up 2 dozen in a case, and trial orders filled at the 5 case price. . . . . .

Enquiries Solicited. Orders Promptly Executed. Satisfaction Guaranteed.

Every retailer in the City of Hamilton is selling these goods. They cost a little more than ordinary goods, but no objection is made on the part of Canadian consumers to pay a fair price for a really first-class article.

W. H. Gillard & Co.,

Wholesale Grocers,
" Teas,
" Spice Dealers,

Hamilton, Ontario.

Don't Miss A Good Thing

TEAS

Halla Valley Indo-Ceylon
1 and 1-2 Pkgs.

"Nector" Brand Ceylon Blend
In Caddies.

Japan EAGLE Teas.

M. Masuret & Co.
LONDON, ONT.

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. M. Burk & Co., bankers, Kaslo, B.C., have suspended.

Henry Reimer, general merchant, Langenburg, has assigned.

George Webster, general merchant, Lion's Head, has assigned.

Albert E. Phillips, grocer, Smith's Falls, has assigned to Ogle Carss.

J. C. Richardson & Co., general dealers, Beeton, have assigned to J. B. Laing.

Mrs. J. C. Beatty, general store, Moncton, N.B., has assigned to Clifford Robinson.

Andrew Lindsay, general storekeeper, Southampton, has assigned to Henry Barber & Co., of Toronto.

An insolvency declaration has been applied for in the matter of George F. Phillips, lobster packer, St. John's, Nfld.

SALES MADE OR PENDING.

The general stock of W. Campbell, Tweed, is advertised for sale by tender.

W. E. Hambly, general merchant, Rockwood, is advertising business for sale.

Alex. Richardson and Chas. Latour have been registered partners to run a creamery at St. Remi, Que.

The stock of E. Bourret & Co., general merchants, Louiseville, Que., has been sold at 60c. on the dollar.

The estate of John E. Fortune, general merchant, River Bourgeis, N. S., has been conveyed to him by assignee.

PARTNERSHIPS FORMED AND DISSOLVED.

White, Pearson & Co., of Toronto, are applying for charter of incorporation.

Clara Rosa Monette will do business as commission merchant under the firm name of M. Monette & Cie., Montreal.

John Samuel Prince and Hermas Monette, agents, intend to carry on business under the firm name of Prince & Monette, Montreal.

Ernest Fellay and John Lavine have registered as cigar mannfacturers, and will do business under the name of the Cuban Cigar Co., Montreal.

Turner, Mackeand & Co., wholesale grocers, Winnipeg, Man., have dissolved. Mr. Martindale retires and D. Naismith is admitted. Style unchanged.

Jean Baptiste Roy and Joseph Roy, hotelkeepers, have registered as partners and will carry on business under the firm name of J. B. Roy & Cie, Montreal.

Rose de Lima Bousquet, of Mile End, wife separated as to property of L. N. Paquette, will carry on business as trader under the firm name of Paquette & Cie.

Clark & Son, grocers, Vancouver, B.C., are advertising giving up business. Vaughan & Co., commission merchants, of the same place, are also giving up business.

Joseph Delorme and Samuel Dumoulin have registered as partners to carry on the grocery business under the firm name of Jos. Delorme & Cie., St. Louis de Mile End.

CHANGES.

W. Beatty, general merchant, Atha, has removed to Stouffville.

Hogg Bros., of Oakwood, have bought out McCracken & McDonald, of Sonya.

FIRES.

R. E. Turnbull, liquors and cigars, Virden, Man., has been burned out.

LEADING UP TO THE INEVITABLE.



Mr. Philloo (who has escaped from a very late dinner and is talking to himself)—"Now, you rattle-headed ole idjut, you've gotter be careful.—



—Easy, now! I'm dead sure you're goin' t' fall, an' you know it yourself. Easy, now; e-a-s-y!—



—Well, you did ease your ole corporation down one step, didn't you? But you jest mark my words, you mizzerble 'nebriate, you're bound t' tumble, an you might 's well get good an' ready. Slow, now; slo's mud.—



—Look out, there, you tank! look out! Oh, well, it don't make any difference. P'raps you'd better hurry up an' git it over with. John Philloo 's booked for hittin' th' sidewalk, an' I hope he will.—



—That's jest what I said, you paresis-scarred ostrich! that's jest what I said; an' now th' nex' time a sensible man talks t' yer you sit down an' listen t' him an' don't try t' monkey with a flight of steps. Now go home, you sway-back!"



Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

What Time Is It?

Don't Know! Well, get a box of Somerville's "Mexican Fruit," or "Pepsin" Chewing Gum, and find out the easiest way in the world to secure a first-class time keeper.

G. R. SOMERVILLE, London, Canada.

STERLING SOAP : : :

THERE is no end to the good things grocers and consumers are saying about our STERLING SOAP. If quality is considered worth anything, STERLING is the cheapest SOAP because it is the BEST.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs, and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

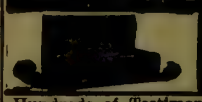
STEWART, MUNN & CO., Montreal.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

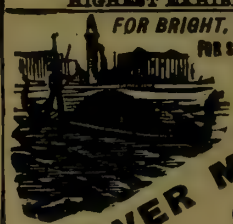
PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 20, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00

Ocean Wave, ¼ lb, 4 doz cases	75
½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

OCEAN WAVE

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (91b. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00

Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		net.
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00



TANGLEFOOT

SEALED

. . . STICKY FLY PAPER . . .

Is packed 25 double sheets and two holders in each box; 12 double sheets loose in the box and two packages, each consisting of a holder with five double sheets.

Each double sheet is separately sealed with our wax border, while permitting the easy and ready separation of the sheets, absolutely confines the soft sticky mass in its place, preventing all loss from leakage and preserving each sheet indefinately until used.

Price, in the Eastern Provinces of Canada,

One Box - - - 60 cents.

One Case, 10 Boxes, $5.25.

Tanglefoots is sold by all the Leading Jobbers of Canada, Druggists and Grocers.

See next Issue

Tanglefoot is the Perfection of Sticky Fly Paper.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (flat)	....	2 20
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¼		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" 2 "		4 00
Soups, assorted, 1 "		1 50
" " 2 "		2 25
Soups & Boulli. 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	33c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42
Fancy Chocolates.		
Fingers— 40 in a box.....per box / 20 " ... "	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink " / Green "	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper	per lb	$0 40 $0 45
Pink " " / Green " "		0 55 0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

ORIGINAL

JELLY WAFERS

Have the original and do not try to sell any others. The best selling Biscuit made in Canada. Price down. **Send in for Sample.**

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.

	per box
gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5¾
" Filiatras, bbls	5½
" " ½bbls	5¾ 6
Currants, Patras, bbls	6¾ 6¾
" " ½ bbls	6¾ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7¾ 9
Raisins, Valencia, offstalk old	4¾ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" " " qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	

DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 07½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish :	
Labrador herring, p.bbl	
Shore herring "	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish :	
Codfish, per quintal	
" cases	
Boneless fish per lb	
Boneless cod "	
Smoked Fish :	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish : Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



BREAKFAST FOOD.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

GRAIN.

Wheat, White	0 61 0 62
" Red Winter,	0 61 0 62
" Goose	0 60 0 61
Wheat, Spring, No 2	0 60
" Man Hard No 1	0 82 0 83
" " No 2	0 80 0 81
" 3	0 73 0 74
Oats, No 2, per 34 lbs	39 40
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Rye	55 56
Peas	58 60
Corn	

HAY & STRAW.

Hay, Pressed, " on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:
"C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES:
From Toronto, per keg .. 3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00
ROPE : Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	04¾ 05
" Screw, hook & strap.	03¾ 04¾

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	4¾
No. 1 "	4¼
No. 2 "	4¼
No. 3 "	4

TURPENTINE Selected packages, pe gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net $12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary ...	28	30
Brazil	..	14½
Cocoanuts	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12¼
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

5 to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 13	$0 13½
Carbon Safety	0 17½	0 18
Canadian Water White	....	0 19
Amer'n Water White..	0 21	0 22
Photogene	....	0 25

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	6 00
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.	4 50
Chicken Gumbo, Ox Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea	4 25
Assorted	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine—hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, tubs.	$0 18	$0 21
" dairy, tubs, choice	0 15	0 17
" " medium	0 14	0 15
" low grades to com	....	....
Butter, pound rolls	0 15	0 17
" large rolls	0 13	0 16
" store crocks....	.....	.....
Cheese	0 09½	0 10

COUNTRY

Eggs, fresh, per doz	0 11	0 11½
" limed	.....	....
Beans	1 30	1 45
Onions, per bag	2 00	2 50
Potatoes, per bag	90	1 00
Hops, 1891 crop	0 13	0 15
" 1892 "	0 15	0 17
Honey, extracted	0 05	0 08
" section	0 10	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 11
Pork, mess, p. bbl	.....	0 21
" short cut	21 00	21 50
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	....	0 13½
Rolls	0 10½	0 10½
Backs	.....	0 13
Lard, pure, per lb	0 12½	0 13½
Compound	0 10	0 10½
Tallow, refined, per lb..	0 05½	0 06
" rough, " ..	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	3¾
" Patna	..	4¼
" Japan	...	5
" extra Burmah	3¾	4
" Java extra	6¼	6¾
" Genuine Carolina	9¼	10
Grand Duke	6¼	6¾
Sago	4¾	5¼
Tapioca	5	5¼
Goathead (finest imported)	...	6½

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6¼
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4¾
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	5¾	5¾
Paris Lump, bbls and 100 lb. bxs	..	6¾
" 50 lb. boxes	...	6¼
Extra Ground, bbls Icing	...	5¾
" less than a bbl	..	...
Powdered, bbls	6	6¼
Extra bright refined	...	5¼
Bright Yellow	4¾	5
Medium "	4¼	4¾
Brown	4⅛	4¼
Dark yellow	..	4¼

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton	....	12 00
Liverpool coarse	0 75	0 80

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Ordres for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$.... 2 30
Quarter sacks, 56 lbs	..... 0 58
Sacks con'g 16-14 lb. p'kts.	..... 2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	.... 2 60
Quarter sacks, 66 lbs	..... 0 67½
Sacks con'g 16-14 lb. p'kts.	.... 3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2½	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb; bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	48
John A, 10 oz. cake, per doz	50
Mayflower, 12 oz. cake, per doz	48
Gem, 3lb bars per lb	4
" 13 oz, 1 and 2 lb. bars	4
Queen's Laundry, per bar	7
Sapolio, per gross	11 30

	Per lb	
Eclipse "	0 05½	
Ruby, 10 oz "	0 42	
Monster, 8 oz "	0 30	
Detroit, 14 oz "	0 48	
Lily White "	0 90	
Everyday "	0 80	
Queen City, 14 oz "	0 72	
	Per box	
Mottled in 5 box lots, 100 bars	5 25	
" " " 60 bars	3 20	
Electric	2 25	
Hard Water Electric	2 50	
Royal Laundry	3 10	
Octagon	4 50	
	Per doz	
Royal Magnum	0 30	
" " 25 doz per box.	0 25	
Anchor, Assorted	0 15	
" Castile	0 50	
Morse's Assorted	0 50	
Morse's Roso	0 50	
" Windsor	0 50	
" Castile	0 50	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" " Honey	0 72	
" Glycerine	0 72	
" Oatmeal	0 72	
	Per box	
" " Honeysuckle	0 72	
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	60
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	60½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	54
Gem, 3 x 6, 3s. caddies 16½ lbs	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about 22 lbs	47
Morning Star, 12s. Butts about 22½ lbs	43½
Montreal Twist, 12s. Caddies about 23 lbs	44
Anchor Twist, 12s. Caddies about 23 lbs	42½

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear .....No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear .....No. 2	1 60
" 3 " "	1 80
" 3 " painted..... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	5 case lots.	per case. single case
Parlor	1 75	$1 80
Telephone	3 40	3 50
Telegraph	3 60	3 70
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ass't'd	3 60

YEAST.

BARM MFG. CO.

	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S GRANULATED, YELLOWS and SYRUPS ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P R

LOUIS HILLIARD, Prop.

.. Golden Finnan Haddies ..

CANNED

Messrs. Jas. Simpson & Son,
of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,
of Montreal, Selling Agent for Montreal and Quebec Cities.

All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

Johnston's Fluid Beef

Maintains its high standard as

A Perfect - -
- - Beef Food

Staminal

is a FOOD and A TONIC combined.

It contains the feeding qualities of BEEF AND WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

PALATABLE BEEF TEA.

MILK GRANULES

is the perfect equivalent of MOTHER'S MILK.

It contains nothing that is not naturally present in pure cow's milk.

It is the NATURAL FOOD for an Infant deprived of its mother's milk.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ORDER
IVORY BAR
SOAP

A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.



Our Lamps were all right last year, but . . . .

LAST YEAR'S

LAMPS are no good for **THIS SEASON**

. . WE HAVE . .

Our New Lines Now Ready

Wait for Travellers, or Write for Prices and Cuts.

Gowans, Kent & Co.

Toronto and Winnipeg.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made," "Perfection." } Made from Seville Oranges.

"Lemon Jelly Marmalade," " Messina Lemons.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

128 Adelaide East,

TORONTO

Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

Dawson & Co.

FRUIT

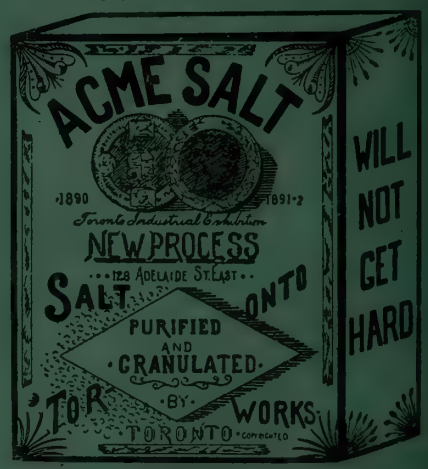
PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

FAC SIMILE OF PACKAGE.





OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO, JULY 28, 1893. No. 30

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

COLMAN'S MUSTARD

BEST ON EARTH

SAFE
URE
WEET
ALEABLE

NELSON'S

Steamship Matches

Guaranteed equal to any in the market.

REDUCED PRICE

$3.10 per Case. Freight prepaid or 5 case lots. Specia prices for quantities make known on application.

H. A. NELSON & SONS

TORONTO and MONTREAL

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at **$2.40 per doz.**

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

A Course of Training at the

CENTRAL Business College

TORONTO AND STRATFORD.

Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.

Why don't you Follow their example?

Fall Term begins MONDAY, SEPT., 4th.

Write for Catalogue.—

SHAW & ELLIOTT, Principals.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Persse, Winnipeg.



THE PATENT

. . ARCTIC . .

REFRIGERATOR

Manufactured by

WITHROW & HILLOCK

130 Queen St. East, Toronto.

The accompanying cut represents our $55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our patrons and GUARANTEE satisfaction. We also keep in stock a full line for the use of PRIVATE FAMILIES, HOTELS, BUTCHERS, PROVISION DEALERS, ETC.

Send for Catalogue.

WITHROW & HILLOCK

130 Queen St. East, Toronto.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,



"Standard Goods are the best to Handle"

98 50/100 PER CENT. PURE

Highest Test

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks, also

Crystal Carbonate, Sal Soda, Soda Ash, Ammonia Ash, Sulphur 99 50/100 pure, and Kindred Products.

THE UNITED ALKALI CO., Ltd., of Great Britain.

ARTHUR P. TIPPET & CO., Canadian Agents,

FRY'S

If you have not tried this

SEND FOR A FREE SAMPLE TO



CONCENTRATED . .

COCOA

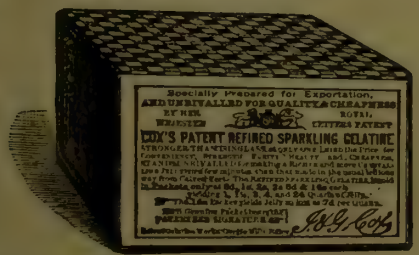
Wholesome
Pure . . . .

THE STRONGEST FORM OF COCOA MADE.

ARTHUR P. TIPPET & CO., - - - 43½ WELLINGTON STREET EAST, TORONTO.

COX'S

1725.



1893.

Always trustworthy
Full weights

ARTHUR P. TIPPET & CO., Agents.

LAZENBY'S . . .

TABLE JELLIES



Made only from the Finest Quality of Gelatine.

Gillard's New Pickle

Far superior to every other kind.
The most delicious made.

Gillard's New Sauce

Is made only from the finest
. . . . . ingredients.

Sold retail at 25c. Half Pint Bottle.

Undoubtedly the Best Value offered to Canadian Consumers.

Both these lines are put up by **GILLARD & CO., London, England,** and sold wholesale by **W. H. GILLLARD & CO., of Hamilton, who are sole agents for Western Ontario.** . . . . . .

A trial of Gillard's New Pickle will convince the most conservative that nothing has been offered that will compare with them in quality and flavor. . . . . .

YOU MUST TRY THEM TO BE THE JUDGE.

Once tried, consumers cannot resist the temptation to buy again. Put up 2 dozen in a case, and trial orders filled at the 5 case price. . . . . .

Enquiries Solicited. Orders Promptly Executed. Satisfaction Guaranteed.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

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There is a good deal of talk in England hese days about adulterated Danish butter.. The Danes are ranked among the best but-er makers in the world and much of the in-reased attention which Australian and New Zealand butter has lately received in the English market has been due to their adopt-ng to some extent the Danish creamery ystem. Lately however a good deal of com-laint has been heard in England regarding he Danish article. It is charged that some f it is being sent into Great Britain fraudu-ently adulterated with water, but marked, t the same time: "Guaranteed pure but-er." The maximum percentage of water llowed by the authorities is 15. Some of the oards of trade at the consuming centres ave from time to time taken legal proceed-ngs and had the butter confiscated and the mporters fined. Partly no doubt as a result f this the imports of Danish butter into reat Britain last year exhibited a slight de-me.

• • •

The Danish Government seems to have a alous regard for the country's reputation s a butter maker. Margarine factories find difficult to establish themselves there, ow-g to rigid restrictions. Last year two large ctories pulled up pegs and settled in Eng-nd, where they found the conditions more ngenial. Now, in view of the new danger that threatens the Danish butter industry, the government of that country has asked the British Government to co-operate in a convention directed against the adulterated butter trade. Over this proposal has arisen some discussion both in and out of Parliament. The British Board of Agriculture, although it has not, as far as we know, finally given its answer, does not seem to favor the proposal. The reason is that "a free country could not interfere with the importation of adulterated food stuff provided it was healthy and pleasant." This plea is accounted weak by those who favor the proposal, and is scarcely in accord with the policy that has been pursued of late of prosecuting farmers whose butter was found to contain more than the maximum 15 per cent. of water. "It was unfair to the British farmer and to the honest foreign producer that they should be handicapped in the present competition by the profit arising out of fraudulent adulteration of foreign butter," remarked a member of the House of Lords, who added: "It was also unjust to the retailers that they might be convicted of innocently selling such adulterated butter as genuine."

• • •

This Danish butter matter again revives an important question. Unquestionably there are adulterations that do not injure. And these it is the duty of governments to, as a rule, regulate, not prohibit. Water is not injurious to butter. In fact butter free of water does not exist. But the wrong is done when an excessive amount is allowed to remain with fraudulent intent. Although the British Society of Analysts have fixed the permissible quantity of water in butter at 15 per cent., there being no statutory law governing the matter, all authorities are not unanimous on that figure. But in the matter of the Danish adulterations there does not appear to be any question as to intent. To prosecute under such conditions is only right and proper; and while Denmark's honesty of purpose in proposing a conference is to be commended, the question as to whether England shall or shall not agree to it is a delicate one to decide.

• • •

A contemporary remarks that "the best plan is to advertise for a reputation and not for a "store scouring." This is true enough, but it is nevertheless just as necessary to sometimes advertise "a store scouring," or clearing sale as it is commonly called, as for a reputation. The latter requires continual and systematic advertising; the former is special. No matter how careful a buyer a merchant may be, he will at the end of different seasons find himself with certain goods in stock which, either because of the fickleness of fashion or the unusual character of the season, are undesirable. Even if the goods are staples and might be sold if carried over to the next season, there are a good many whose financial strength would scarcely be equal to the task. The proper course for merchants who find themselves in such a position is obvious. In justice both to themselves and their creditors it is their duty to try and dispose of the goods in question. And we have yet to hear of a better way than through the medium of clearing sales. If a better way can be found, why by all means adopt it. But in lieu of something better, start clearing sales when you want to get rid of superfluous stocks. But when you start one, be honest about it. Do not say you have fifty thousand dollars' worth to be sold when you have not perhaps half that amount, or that you are selling for fifty cents something that ordinarily sells for one dollar. In a word, do not deceive people. There are always a number of people on the lookout for bargains. Advertise right, make your

display of goods neat and attractive and you will catch customers. Be live and pushing, but be honest.

* * *

A clean and attractive wagon and a clean and attractive store should go together. Too often they do not. Even some grocers who are financially able to turn out a first-class rig do not. Appearances go a long way with some people. From appearances they form their impressions, and if the one is not inviting the other is not good. Make, then, the best appearance you can in the matter of the delivery wagon as well as in your store or yourself and clerks. Besides those who from a point of cleanliness like to see an attractive wagon—are those who are actuated by pride. A nicely appointed wagon drawn by a prancing horse and being driven up to their door by a smart looking young man makes them swell out with almost as much pride as if the turn out was their own. They have perhaps been trying to give their neighbors the impression that they are "somebody," and to have a first-class grocery waggon driven up to their door will, of course, assist in the premises. They are dealing with a first-class grocer and so of course must be "somebody." No grocer is warranted in going beyond his means in the matter of a delivery waggon any more than in any other particular. All that he is justified in doing is to go just as far as the size of his capital will permit, and no further.

* * *

Grocers cannot too frequently impress upon their customers the observance of common-sense rules regarding the use of canned goods. Time and again have the public been warned against leaving the vegetables, fish or meats, or whatever it may be, in the can after it has been opened, but again and again has the warning gone unheeded. And if the victims who sometimes experience illness because of their own or somebody's carelessness were the only ones to suffer it would probably not be regreted as long as the consequences were not serious. It would teach them a lesson. But the trouble is that the canned goods trade is injured wherever the illness is announced, and that, it can be guaranteed, will be in a good many places. An English exchange to hand chronicles the illness of a young man through eating canned salmon that had been left for some time exposed in an open tin. There is no more danger from eating canned goods than any other food product if certain simple rules are complied with, but if these are disobeyed penalties are just as likely to follow as in the case of the breaking of any other law. Canned goods are more and more becoming a staple article of food notwithstanding the many obstacles, in the way of prejudices, that they have had to surmount, but this is all the more reason why consumers should have pointed out to them where the safety marks ends and the danger point begins.

* *

Business matters that require prompt attention are many. Among them none probably more so than the answering of letters; and yet there are merchants who are sadly remiss in this particular. Negligence in the answering of letters suggests carelessness and lack of attention to business, and when this idea obtains look out for your credit. Just as sure as two and two make four will it decay, and when your credit is gone, where are you? Like a vessel drifting to destruction, the keel of your business is already grating on the rocks of bankruptcy, for without credit you cannot do business. Protect it, therefore, as you would your good name. Procrastination is probably the cause, more than any other, of letters going unanswered. Some wholesalers tell us they cannot get answers from some customers until, after repeated writing, they threaten legal proceedings. This is not right. It is not business. No matter what a man's financial condition may be he should not omit to answer promptly the letters of every creditor. If he is not in a position to meet his obligation let him say so. Nothing is lost by being honest and outspoken. Men admire straightforwardness in their fellows. But he who tries to hide behind the hedge of silence gains nothing by it. On the contrary he loses, for his very silence creates suspicion, and where there is suspicion a calm and unprejudiced view of the conditions is often prevented. If you have not a set time for answering your letters appoint one and religiously stick to it. There is nothing like system in letter writing as well as in everything else.

* *

The grain blockage at Kingston does not show much sign of improvement and some of the vessel owners have already began suits for damages against consignors. Interference with the movement of merchandise is to be deplored at any time, but now, when trade needs all the encouragement possible, it is still more regrettable.

CHATS WITH BUSINESS MEN.

"O, say," remarked Robert Stewart of Eby, Blain & Co.'s to me Saturday as he threw his leg over a corner of W. H. Seyler's desk, "I was at Jie D. Stewart's place one day this week. Who's Jie D.? Don't you know? Why he was at one time Eby-Blain's representative in the northwestern part of the province. Now he sits, like the Psalmist of old, under his own vine and fig tree—he has them both—at Russelldale, near Mitchell, where he is justice of the peace and lord of all he surveys."

"And yes," interrupted the poetical Mr. Seyler, "he has every opportunity to ruminate and mount his rural pegasis and soar to the heights of Olympus. Jie D. is a poet you know."

"He has got just a regular Garden of Eden," enthusiastically continued Mr. Stewart, "and his door is always open to the wayside travellers. He has got the most delightful fifteen acres I ever set eyes upon. There are roses galore—and such roses. Why, he is celebrated for them the country round. When I went into Mitchell with one in my coat, I was hailed by the remark, 'O, you've been out to Jie D's.' He makes a specialty of Jersey cattle, and makes the finest butter in the country. And, by-the-bye, he raises dogs on the side. Then he's noted as an horticulturist, and even in New York State he is quoted as an authority."

"Yes, and he's got some of the finest Scotch whisky in the country," chimed in Mr. Seyler.

"O, but he's got better than that, Seyler," rejoined Mr. Stewart, as, with a I-know-whereof-I-am-speaking look, he tapped that gentleman on the shoulder, "he's got some sparkling wine, and it's his own make, too. The people up that way think a lot of Jie D., I can tell you. Words fail to adequately describe the man's hospitality. If a traveler goes in there and expects to get out in ten minutes, he never made a greater mistake in his life."

* * *

"Well, we travelers may be a nuisance sometimes, but I think we have our rights as well as other people," said a city traveler the other day.

"What's the matter now?" I queried.

"O, I'm mad. Well, I tell you. Several of us travelers had been given to understand by—perhaps I hadn't better mention names. Well, by a west end grocer who has been pretty successful, that if we would call at a certain time he would let us know his decision regarding the samples of tea that had been left with him. We called at the appointed time. He was there. Without saying anything, he went into his bookkeeper. He remained there just one hour. When he came out, Blank, one of the travelers, asked him if he had tested the tea. 'No,' he replied. 'I'm not going to test them to-day.' We were all mad as hatters. Blank was fuming. He used language that the Speaker of the House of Commons would have ruled out of order, but we thought it quite in order, and as he dressed that grocer down the air became strongly impregnated with sulphur and we had to get out. But say, joking aside, don't you think that the treatment we received was shabby? Even if he found that he couldn't keep his agreement with us, shouldn't he, in common decency, have told us so, and not kept us waiting an hour and then letting us find out for ourselves?"

* * *

W. L. Hunter, who represents J. W. Lang & Co. in the Midland counties, told me Saturday that the spring wheat in that part of the province is looking first-class. "The straw," he explained, "is short but the head is heavy. The hay crop is enormous and dealers are going through the country buying it up for export. They are paying half the money down and the balance when delivery is made. The merchants in that part of the country are in excellent spirits.

BYSTANDER.

RETAILERS AND CREDIT.

Retail dealers are often perplexed as to ow to deal with slow-paying customers says onmonger. The dealers need the money r their goods, and at the same time they ant to hold all the custom possible, and ey fear to offend patrons by too sharp and ersistent dunning. The ideal condition of ade would be, that the merchant should ceive the pay at the same time the sale is ade. Some merchants are able to carry n business on a cash basis, but to the ma- rity this seems an impossibility. Whether is assumption is strictly correct or not we o not here undertake to say. Accepting e condition of trade as it actually is, it is ertainly true that to many merchants the everest trial they meet in business is to col- ct the pay for goods sold. This is one of e crucial tests of a successful merchant. hat a dealer, to be successful, must have a ractical knowledge of the goods he handles; hat he must know the wants of his patrons nd be able to supply them satisfactorily; ut he must keep posted on the markets nd be prepared to buy closely; that he ust buy discriminatingly and wisely; that e must keep the public informed of what he as to offer and so display his goods and mploy such salesmen, and conduct the de- ails of his business so as to attract custom- rs, these are all points not to be overlooked. But suppose all these matters to have been ttended to in a most scrupulous manner, nd that he has disposed of a large mount of goods at fair prices, does his make him a successful merchant? Not ecessarily. The question remains to be nswered whether he has received pay for he goods. It is no trick at all to do busi- ess on the benevolent plan of trusting any- body and everybody and giving them all the ime they want in which to pay for the goods. That is, it would be no trick to keep this up or a time, but eventually the merchant will ind himself unable to purchase goods to eep his store running, unless he can com- mand the resources of a national treasury, r enter upon ways which do not stop short f Canada or the State penitentiary. It equires tact to keep collections up closely nd hold trade steadily. This train of hought was suggested by a letter The Iron- monger recently received asking advice upon his matter of collections. The opinion of business men who have had years of experi- ence in such matters and who are successful n meeting such cases, would be more to the point, and we would be glad to have such contribute their views. It is, of course, use- less to give advice to apply in individual cases. There are too many unknown con- ditions to admit of this, but general princi- ples may be stated which may be of some help. It would be very easy, in trying to answer our correspondent's inquiry, to say, sell only for cash; or in individual instances to advise instant suing. This summary manner of dis- posing of the inquiry would not be at all satisfactory. Coming at it in a different way we may say to begin with, that a retail merchant ought not to grant sixty days credit. Bills should be payable on the first day of every month, accounts running be- yond that time would be past due. The date when an account is due should be stated on the bill head or statement. Not every merchant would consider it wise to call only once in fifteen days for an overdue account. There are, of course, all sorts of ways of dunning a man. One man will dun a debtor frequently and with sufficient sharpness to make the impression unmistakeable that he is in earnest and yet do it with such tact and good nature as to keep his debtor in good feeling and make him say to himself, "Brown's a good fellow, and I must manage to pay that account by Saturday night at the latest." Make your debtors feel the justice of your claim so strongly that they will stir up their debtors to come to time. If a col- lector does not secure pay for an account when due, he should get the debtor to set a day—as early a one as possible, when he will pay it, and be on hand at the date with- out fail to receive the amount. If the debtor fails to come to time, he should be given to understand that the merchant has gone on with his business arrangements on the basis of faith in the integrity of the debtor's word, and that the least that can now be done is to close the account by note, which the merchant can use temporarily in lieu of cash. Every merchant will be greatly aided in finding the best method of treating individual cases by seeing what tactics his debtors pursue with the dry goods merchant, the grocer, the tailor, the milliner, the butch- er, the doctor, etc. If they are in debt to all these people they can hardly be called "good," and the quicker their career of credit is cut short the better. If they pay others and stand off the hardware dealer, it is not to the latter's credit if he allows the game to be kept up. Many merchants lay too much stress on their fear of losing cus- tom by collecting accounts closely. A man who has the right qualities for a successful merchant will keep his accounts closely col- lected up, and will at the same time hold his customers, even customers who would be slow pay if he allowed them to be. By show- ing care, diligence, energy and persistence, even in pursuing collections, a merchant will command the respect of his patrons. "Busi- ness is business," and a man will be honored for conducting his business in accordance with correct business principles. A man who is thus able to command his capital, and has it in shape to turn it over several times a year, is in better position to serve his cus- tomers satisfactorily, and as a rule will so serve them in prices, quality and variety of goods, than one who is cramped by slow- paying patronage. It does not take custom- ers—the customers best worth having—long to find out the truth of this, and it has a cor- respondingly beneficial effect upon business.

STOCKS EVAPORATED APPLES.

The stocks of evaporated apples are light; lighter, it is estimated, than they were last season, and are being held in the stores and in cold storage in about equal proportions. Holders who have their goods in cold storage are inclined to carry them over rather than cut prices, but there are a large contingent in the trade who want to see their floors entirely bare when the new apples begin to arrive in the fall, and in consequence are not so anxious as to "what shall we sell our goods at?" as to the question, "who will buy them?" This naturally induces a weak, unsettled feeling and enables buyers to pick up what goods they may want for immediate use at about their own terms, and such is the state of the market at the present mo- ment. It is likely to remain so until September, when, according to prece- dent, the fall business should start up and trade become again active. We are now between the season of the old and new, and while holders are desirous of disposing of last year's goods, buyers in their turn are waiting for the new crop to arrive and then purchase only what they need for immediate use. Par- ties who usually take one hundred or two hundred boxes at a time now take twenty-five, and it is not long since we saw a well-known buyer who generally buys in large lots negotiating for half a dozen boxes.—N.Y. Journal of Com- merce.

ENGLISH MACKEREL CATCH.

The latest advices from the English coast indicate that fishermen have taken only a very moderate quantity of mack- erel thus far this month. These advices are not as complete or satisfactory as might be desired, since the bulk of the fleet is afloat and the information ob- tained therefrom obtained in a most primitive way. Fishermen, like nearly everyone else who has something at stake, naturally trim for their own in- terest. It would seem, however, that the catch during the past fortnight has been disappointing. There is no gain- saying the fact the receipts have been light during the interval, and that prices have advanced $1 to $2 from the extreme lowest point of the season here and in the New England markets. Some few early-caught Irish and Norway mack- erel have been brought forward, and Nova Scotia has furnished a fairly liberal quantity. But the supply from these sources has been about all distributed, leaving stocks rather light at this point. Regarding prospects for future supplies from Ireland and Norway nothing tan- gible comes to the surface, nor could any reliable news hardly be expected. The indications are, however, that no decided change can reasonably be looked for during the next month or six weeks unless fishermen are phenomenally for- tunate in securing goods.—N.Y. Journal of Commerce.

THE WHOLESALERS' VACATION.

THE GROCER has much pleasure this week in calling the attention of its readers to the engravings presented herewith, and we feel sure our efforts to present an exact and lifelike reproduction of the wholesale dealers of this city and suburbs (Hamilton) will be duly appreciated. We are chary of boasting of our efforts to please the trade, but it is with a considerable degree of inward satisfaction that we present this work of art to our readers. It has been the aim of this journal to bring the two branches of the grocery trade into closer communi-



cation with one another, and, while highly gratified with past efforts, we think a presentation of the august wholesale grocers in naturae will be conducive to more than fraternal feeling. During the days when Sirus is the star of stars, when it becomes necessary to carefully muzzle man's faithful friend, the dog, our reporter and artist find it very difficult to fill their respective columns with matter owing to the absence from the city of the heads of the wholesale grocery houses, and to such an extent has this dearth of news grown that our reporter in desperation decided this season to follow these merchant princes to their rural lairs and keep the trade in touch with their doings.

The first sketch, as can readily be seen, is a representation of the arrival of the grocers at a country farm house on the shores of beautiful Lake Simcoe. It is apparent, from the position of Col. John I. Davidson near the gate that he is bent on drilling an awkward squad of the 48th Highlanders, and drumming up the recalcitrant recruits through the broken gate. Quartermaster Adams, with his Glengary cap, is apparently shocked and outraged at the attempt of H. P. Eckardt to induce him to wear a pair of hoopskirts to cover his "Hieland legs." A very accurate likeness is that of James Ince, jr., in full rig, on the stonewall fence, Sunday hat, cane and all, while on the opposite fence may be seen Capt. Bennett, of the Q.O.R., on his dignity, while Napoleon Hay the Silent is pondering over a remark on lumbering made by his neighbors, Willie and Charlie Warren. Mr. Hugh Blain's patriarchal and beneficent countenance can readily be distinguished in the group in the foreground in deep converse with his partner J. F. Eby, while Policeman Wills, of the Board of Trade is arbitrating between Willie Keighley and Tommy Kinnear as to the possession of the "still." The empty flask on the ground beside Wills did not fall out of that officer's pocket, but was intentionally dropped by J. W. Lang's manager, Mr. Massie, who, after emptying it, is accusing Willie Ince of "getting the drop on the gang." The four prominent parties in the foreground are the Hamilton contingent, W. H. Gillard and Balfour, investigating the contents of a bottle of mineral water for which the latter is the Canadian agent, but the look on Gillard's face is very, very suggestive. He doesn't apparently believe that Balfour brought mineral water along. Bristol, with the Uncle Sam "beaver" on his head, is inducing the innocent Mewburn to come over and sample the fir—mineral water. Everybody knows the heathen Chinee in the centre—Lumbers is too well known through his attempt to "bust" the iniquitous Guild. He apparently wants to join the hoopskirt crowd again. John Sloan and his partner are examining their boot to see if there is anything in it, snakes or other vicious country reptile. John has just returned from a two weeks' outing with the Governor-General's Body Guard on the top of Wells' Hill, and it is not unlikely that there is something in the boot. Cavalry men, like London coaches, always carry "something" in the "boot." The astonished countenance of A. M. Smith is easily recognized peering over the wall by the side of the dude. Altogether the grocers are a happy lot and our artist is particularly happy in obtaining such exact likenesses of the guild and its satellites.

Very little comment is necessary on the second cut. It speaks for itself. It is the grocers' happiest moment—they are fishing, most of them for "suckers," but some of them are getting bitten or stung by the feelers of a catfish or letting an eel slip through their fingers. A lamentable accident has befallen James Ince. He is getting a bath, while it may be observed that John I. Davidson and his partner are struggling with Lumbers for a prize fish. Lumbers' pole is busted, and the cunning 48th's colonel is getting the forward end of the line as usual. Oh, everybody is supremely happy, even the birds in the air and in the trees are having a glorious time, and the poor little worms are making a bee line from the "frying-pan into the fire."

We feel sure our readers will appreciate our efforts to interest them during the hot spell in furnishing them with two such lifelike pictures as the above, and when the enormous expense of their production is considered the appreciation will no doubt be much keener. We hope at some future time to present the august Guild in as fully an interesting manner as the foregoing. Our reporter

as only one word of apology to make, and that is to those members of the guild whom the artist failed to catch, but an assurance of future attention is hereby given.

PRODUCTION OF BEER IN EUROPE.

Temps publishes some interesting particulars with regard to the quantity of beer which is now brewed in Europe, the figures given representing the average of the last five years. According to these figures the total quantity brewed is 3,105,000,000 gallons, Germany coming first with a production of 1,071,066,105 gallons, of which 644,752,505 gallons are brewed in North Germany, 344,830,305 gallons in Bavaria, 70,953,750 gallons in Wurtemberg, 56,445,840 gallons in Baden, and 17,083,305 gallons in Alsace-Lorraine. Great Britain comes next with a total of 874,192,275 gallons while Austria-Hungary is third with a total of 308,889,675 gallons; while France follows with about 225,000,000 gallons. These are the only countries in which the production reaches 100,000,000 gallons, but relatively to their population, Denmark, with 49,185,000 gallons brewed, and Norway with 38,804,990, have a much larger production than most of the others. But Russia, with its vast area and large population, produces only 65,892,870 gallons, while the quantity of beer produced in other countries is: Switzerland, 26,694,495 gallons; Spain, 23,062,500 gallons; Turkey, 3,150,000 gallons; Italy, 3,099,665; Roumania, 2,225,000; Luxemberg and Servia, 2,092,500 gallons each; and Greece, 150,345 gallons. The Temps adds that the average quantity of beer brewed out of Europe is 830,668,815 in the United States, 36,258,940 in Australia, and 4,966,020 in Japan. From the foregoing it is seen that Germany and Great Britain only brew a larger quantity of beer annually than the United States.

DEPARTMENT STORES.

The notion that the best way for retail grocers to meet the competition of department stores or bazaars that sell groceries is by "carrying the war into Africa," finds some support in recent developments in the wholesale grocery trade in St. Louis. The Grocer of that city quotes a member of a large jobbing house there as follows: "There is no money in the average grocery staples. A man would go to the poorhouse if he got no other profit than 2-16 of a cent a pound on sugar. We are compelled for self-preservation and self-protection to take up goods that bring more remunerative returns than those which have heretofore furnished a living for grocers, so that to-day we sell pretty nearly everything under the sun."

Looking over the price list of this concern, which is published in the above mentioned paper, we find quoted, in addition to articles handled by New York wholesale grocers, a large list, including the following items: House-furnishing goods, tinware, glassware, washing machines, carts, waggons and buggies, cutlery, lanterns, hand lamps, sewing machines, cotton batting, churns, combs, harmonicas, horse shoes, fishing lines, leather and findings, school primers, show cases, etc.—articles which in this city would certainly not be looked for in a wholesale grocer's stock. At the same time there is a tendency here to extend the list of articles sold by grocery jobbers, and in time, perhaps, as multifarious an assortment of merchandise as the above list comprises will be found in the West Side jobbing houses in this city. It may be as the person quoted by our St. Louis contemporary claims, that the narrow margin of profit on groceries has forced the St. Louis jobbers to handle general merchandise, but we believe the desire to expand the business of each wholesaler is at the bottom of the change. Then the retail department stores have set the wholesalers an example which is easy to follow, as the majority of western retailers handle general stocks, which the wholesaler in the grocery line thinks he might as well supply as not. A great many of the country customers of Eastern jobbers handle general merchandise, hence the tendency of the jobbers to constantly increase the number of articles in their stocks. Now, if it pays wholesalers to do this, why should it not pay their city customers to try the same plan? Groceries and dry goods might not combine well in a small store, but there are many things that could be added to a stock of groceries that would help the sale of the latter, afford a good profit and draw trade. Toilet articles, stationery, crockery and glassware, a full line of confectionery, a soda and root beer fountain, and what are known in the wholesale dry goods trade as notions might be more generally added to the grocery stock in cities and towns, when trade is stagnant and competition keen. The big retail dry goods dealers, in going back to first principles and carrying as general a line of merchandise as was carried by the storekeepers of colonial days, have displayed a spirit of enterprise that deserves success, and whether willing or not, the grocers ultimately may be forced in self-defence to follow in their footsteps.—Merchants' Review.



"And fish of every scale and fin
On every side were gathered in.

THE GROCER'S TELEPHONE.

"I say," said a grocer to me the other day, "why don't you write something about the telephone?"

"What do you mean?" I asked.

"Why," said he, "to try and put a stop to this abominable nuisance."

"What nuisance?"

"What nuisance! Why, don't you know? I'll tell you," said he. "Now take out your pencil and put it down just as I tell you, for it is all as true as gospel."

"All right, sir," I replied, as I whipped out my pencil.

"Last Saturday," said he, "was a very busy day with me. I had about six or eight customers in the store, all waiting to get served, when suddenly ring-a-ring went the telephone bell. Being busy I thought the person at the other end, whoever it was, could wait a little while, so I went on attending to my customers. I had just got about half through and was putting an order down, when off she went again, and I had to leave my customer and attend to the confounded thing. I put my ear to the tube and you can imagine how I felt when, instead of an order, or anyone on business, this is what I heard: 'Hello there.' 'Hello,' I answered, 'what do you want.' 'Hello,' came over the wire again, 'is that Mr. D?' 'Yes,' I replied. 'Well, will you send your boy over to tell my wife I will meet her down at King and Yonge to-day at 3 o'clock?' 'All right, sir,' I replied. 'Now be sure and don't forget,' he said, 'for if you do it will put me in an awful mess.' 'All right, sir,' I said, and rang off. That man don't spend twenty dollars a year with me, and his wife lives half a mile from here. I had to send my boy on purpose with the message, and besides the nuisance to my customer there were about two loads of groceries on the floor waiting to be delivered. I sent the boy, and then resumed finishing my customer's order. She was impatient and I don't think I got an order for half what she really wanted just through being disturbed."

"In a reasonable time the boy returned and informed me that the lady was out. In a few minutes more the bell rang again just as I was in the middle of adding up a customer's account. The noise threw me out, so I started to go over it again, but the confounded bell kept dinging in my ears so that I had to leave the account and attend to it. I was considerably nettled, and on going to the instrumentI felt very much like eating someone. 'Well, what is the matter now,' I said. 'Is that Mr. D.?' was the question sent back. 'Yes, it is,' I said. 'Well, if that is you, did you send the message to my wife that I told you?' 'Yes, I did.' 'Well, what did she say?' 'She said nothing.' 'Eh? Why, how is that?' 'She was not in.' 'Well, didn't I tell you if she was not in to send the boy to Mrs. Thompson's?' (Mrs. Thompson lives two blocks away.) 'No, you did not.' 'Yes, I did. I told you distinctly that if she was not at home to send him to Mrs. Thompson's.' 'Well,' I replied, 'if you did, I did not hear you.' 'I did. I told you distinctly. You had better send him over at once, will you?' 'Yes,' I answered. 'Now, don't forget.'.'

"How did I feel? Well, I felt like drowning him. I sent the boy after having promised him I would. The boy had just been gone a minute and I had got started to wait on another customer, when in came a girl, walking right up in front of the customer. She said: 'If you please would you mind telephoning down to Eaton's and ask them why they did not send Miss Bell's hat and when it will be up.' 'What is their number,' I asked. 'I don't know,' she said. So I had to take about two or three minutes to find the number. After a little time I found the manager of the right department and he said he would make enquiries. It took about five minutes for him to do that; at last he returned and said the reason it was not sent up was because it was raining the night before and they were afraid of its getting spoiled. I gave the message to the girl and she said, 'Will you please ask him what time it will be up.' I did so, and she went away satisfied, but a customer had to stand waiting until the performance was over, and one who came in, having to catch the train, had to leave without getting served. The boy by this time had got back and told me that the man's wife was not at Mrs. Thompson's. She did not get the message, and he—Well, I don't know what he did.

"But I had hardly got started with another customer before the bell rang again, and I had to leave the customer and attend to it again. 'Hello,' said a voice at the other end. 'Hello,' I said, 'what the— What in cinder do you want?' 'Eh, what's that?' said the voice at the other end. 'I said what do you want.' 'I want to know if that is D., the grocer?' 'Yes it is,' I said, 'if you have any business to transact let me have it. I'm in a hurry.' 'Oh, that's you, is it?' said a voice. 'Yes, it's me.' 'Well, would you be so kind as to let your boy run over to my wife and tell her I have an invite to see the Spanish caravals, and I want her to meet me at the office to-day to make arrangements. There is one or two friends we will have to call on, so please don't forget, as she is just dying to see them.' 'All right,' I said, 'is that all?' 'Yes, I think so. But, say, don't forget.' I rang off, and again apologized to my customer. Of course, she said it was all right, but I could see she was very much displeased.

"I would not mind if they were messages of importance or cases of life and death, or if they were regular customers but the cheek of them to expect me to keep a boy for their use, as well as waste my time answering the 'phone for them and putting my customers to the great inconvenience of having to wait till they got through; but that is not all. Why there is a lot of these people come into the store and ask for the use of your telephone, and they would spend an hour, and sometimes longer, while other people and even myself have to wait until they get through. Why there is that lady who just passed, Miss M.; you know her. That tall lady with the reddish hair."

"Yes, I know her. She is Col. M.'s daughter. I know her well."

"Well, sir, she came into the store the other day and asked if she could use the telephone. I said she could. She rang up eight or ten different parties and asked them to dinner. She gave each one a message with a conversation sandwiched in between. Well, she did that regular once or twice a week, and it did not matter who was waiting for the 'phone, they had to wait until she got through. At last I got so disgusted with her that I told her it was out of order, and the telephone operator got to know her voice so well that she has gone to as many as half a dozen or more 'phones only to be told by the operator that they were out of order. I asked the operator why it was. She told me: 'Oh, I know that girl. She is a perfect nuisance. Let her send her invitations by post like other people.' Well sir, I had just got through with her one day when in came two rather nice looking girls, and the taller of the two asked me for the use of my telephone. I gave permission. Two minutes afterwards I was sorry for doing so, because they occupied fully half an hour, and this is what they said: 'Hello, central. Is that you central? Well, give me 7—, please. Thank you. Oh, is that you, Tom? How are you to-day. Quite well. Oh, I'm so glad. I was afraid you would be sick after Friday night. Oh, I'm so glad. Jessie is here with me. Wouldn't you like to be here? I know you would. She wants me to give you her love. Don't you believe it? Well she does, and,say,I saw you down town yesterday driving with a young lady, and, say, I'm jealous. What for? Oh, you know. Don't you really? Yes, you do. I know the young lady who was with you. Yes, I do. Oh, it's no use of your trying to get out of it. I feel awful bad. I've a good mind not to speak to you again. You are naughty. Yes, you are. Oh, you silly boy, what did you want to do that for: I'm surprised. Oh, I'm shocked. I could not believe it. You did not tell me her name. Won't you tell me? I won't tell if you do. It starts with M. What's the next letter? O? Mo—. Montgomery? Is that it? What is it? Oh, that is real mean of you now. Why won't you tell me? If you don't tell me her name I won't speak to you again, no never. Say, I'm going out for a drive to-morrow evening. Will you come? Yes, I'll take you. I'll forgive you. Will you come?' I don't know how much longer they would have stayed," said the grocer, "but they became aware that two travellers were snickering at them, and they stopped, much to my gratification. Some people would not believe this, but it is true. And that is the abominable nuisance I want you to write about and try and put down."

C.T.

HAVE YOU?

Ordered any of those cheap Japans at 15 to 18 cents? If not, get in before they are cleaned out. It won't take long.

HAVE YOU?

Had a bundle of that hard cured Table Codfish. It is away up in quality and is pleasing well. . . . . .

HAVE YOU?

Given our Mail Order Department a trial. We have paid particular attention to this and it has been a big success. We ship quick, and make the prices right. **Try us.**

Lucas, Steele & Bristol,

Wholesale Grocers. HAMILTON, ONT.

Pettijohn's California



Breakfast Food . . .

Packed 3 Doz. 2 lb. Packages in Case. **Try a Sample Case.**

James Turner & Co., Wholesale Grocers, **Hamilton.**

Extra values in New Season's Japan Teas.
Extra values in New Season's Congous.
Extra values in Ceylons and Assams.
Extra values in Dargeelings.
Extra values in Blue Mountain Coffee.

Write us for samples.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



We are offering **Special Values** in

- - Indian Pekoe Souchongs

DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

..WRITE FOR SAMPLES..

STEEL, HAYTER & CO., Toronto

Proprietors of the well-known "MONSOON" Brand, Pure Indian Tea.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

All the boot and shoe merchants in London have decided to close their stores on Wednesday afternoons during July and August.

England likes cheese, and imports 180,000 tons annually, besides using most of the great quantity which she makes herself.

Walter A. Strowger, manager of the Ireland National Food Co., has been elected a member of the Toronto Board of Trade.

The apple crop will be very short in this district. It will be still worse in the northern portion of New York State. —Whig, Kingston.

As high as $4.25 per gallon for smuggled rum and $3.15 for smuggled whiskey was obtained at auction at the Government Customs' sale.

Saturday was the last day of the Industrial Fair, Winnipeg, which proved a great financial success, the attendance being away beyond that of former years.

It is said that the gooseberry yield will be a big failure this year in the neighborhood of Kingston on account of the ground becoming so hard around the bushes.

The annual combined picnic of the employees of John Taylor & Co. and R. & T. Watson took place at Wilson Park, N.Y., on Friday last by steamer Garden City.

All peddlers in Victoria, B.C., will now have to pay a semi-annual license of $20. Heretofore the license has varied, peddlars of certain wares being charged less than pedlers of other goods.

A villager passing William Scott & Co.'s general store, Brucefield, the other morning, discovered two men burglarizing the establishment, and immediately gave the alarm. After a lively tussle both burglars were captured and taken to Clinton jail.

The Winnipeg Board of Trade met jointly with the City Council and passed unanimously a resolution urging the Dominion Government to re-establish the river police force, the port being now virtually without any protection, to the great prejudice to trade and commerce.

The average circulation of the notes of Canadian banks for June was $33,484,413, the highest average June circulation since Confederation. The nearest approach was in June of last year, when the circulation was $32,614,000. During the nine years 1883-92 the average June circulation was $29,900,000. The note circulation last month was 12 per cent. higher, therefore, than the average of the previous nine years.

At a special meeting of the London City Council the offer of the M.C.R. to run the L. & P. S. road for thirty days on a basis of 50 per cent. on the profits was accepted, the city guaranteeing the M.C.R. against loss from law suits. The L. & P.S. Railway Board ratified the action of the Council, and once more the white elephant has been safely housed for a month.

Some Kingston merchants with large bank accounts and ample possessions endeavored in 1890 to form a protective association. Their idea of protection is to pass round an untruthful and insulting paper regarding another citizen who tried to collect an account three years old for work they had ordered. They could be in much more creditable business.—Whig, Kingston.

John Murphy is now building at South Westminster a salmon saltery. Here at the beginning of the great sock-eye run he will make a commencement of packing salted salmon for export on a large scale. It is believed that this branch of the B.C. fishery trade, which is at present of almost insignificant proportions, is capable of growth to very large and profitable dimensions. Hence Mr. Murphy's enterprise will be watched with considerable interest.—B.C. Commercial.

St. John Telegraph: Nova Scotia lobsters are very popular on account of their excellent flavor, being taken from a rocky bottom and not being able to get into the mud, as in this vicinity. During the present season 54 cargoes of live lobsters have been brought here from Nova Scotia, comprising 393,335 lobsters. Many of these have gone to the canneries along the coast and others, have supplied the retail trade.

There are still several plans on foot for the establishment of a French line of steamers between Canada and France whenever the commercial treaty between the two countries comes into force. Mr. Baddin, a millionaire, who arrived in Montreal a few days ago, is the latest promoter in the field. He would have a line of steamers from Montreal to Rouen. He is now interviewing Montreal merchants on the subject.

Returns gathered by the U.S. Department of Agriculture show that the acreage devoted to potatoes this year will be 101.1 per cent. of that of last year. This is not an unusual increase. The percentage of condition is 94.8 for the whole country, being not far from the average of July returns for a series of years. Colorado beetles have put in an early appearance, and promise to be unusually troublesome, especially in the central West.

The grand aggregate trade of the Dominion for the last fiscal year was $236,651,282. The returns showing the exports and imports for Canada for the past fiscal year have been completed by the customs department. There was an increase for the year of over one million in the exports, and a decrease of nearly six millions in the imports, as compared with last year's figures. Although the imports show this large decrease, still there is an increase in the duty collected of $611,291.

R. T. Rokeby, ex-president of the Commercial Bank, Winnipeg, who was reported to have decamped because a warrant was out for his arrest for making false returns to the Government, has safely crossed the lines, and is now in Minnesota. He drove to the boundary, where he took a train. He cannot be brought back as the offence is not extraditable. No other warrants have been executed, and it is not now likely any will be, as President McArthur's explanations are said to be perfectly satisfactory.

The growth of the hop industry in Washington State may be judged by the fact that it is reckoned that nearly 6,000 pickers will shortly be required to gather the hops grown in Yakima county. The reckoning is very likely something of an overestimate, but it is certain that several thousand pickers are required by that district. B.C. Indians being now prevented by the Alien Labor Law from taking their part in the work, white laborers are being called in to supplement the Washington State Indians. One dollar a box is the standard price for hop picking.—News-Advertiser, Vancouver.

The death of James Southcott removes another of the pioneers of London. In the first London directory he and his brother Charles are described as keeping a tailoring establishment on the corner of Richmond and York streets, where the Grigg house now stands. In 1864 Mr. Southcott quit tailoring and joined Mr. Ayers, then warden of the county, in a general grocery and produce trade on Talbot street. On the death of his partner he continued the business until his health compelled him to retire a few months since. Deceased was born in Morchad-Bishop, Devonshire, England, and came to Canada on his wedding trip, settling in London.

To Grocers - -

Teas of all kinds, repacked into Half Chests and Catties of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY_____

BLAIKLOCK BROS.,

17 Common St., MONTREAL.

- - Just Arrived

New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

WINDOW DRESSING MADE EASY.
ANYONE CAN DO IT?
$2.50 for $1.75 Post-Paid, Entire Ourfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Harman's Handy Hammer.
"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents.
"Bon Ami," a cleaner that cleans anything and everything, from the kitchen to the finest plate glass. Sells at 25 cents.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

A STEADY SELLER.

Keen's Oxford Blue

When ordering supplies, don't forget to add some of this WORLD RENOWNED Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.
LBS. and 1-2 LBS.--SAME PRICE. . . . .

MERRY MONTREAL GROCERS.

When eight or nine hundred grocers, their sisters, cousins and aunts decide to have a good time it would take a large sized obstacle to stop them. There was no obstacle in the way, however, on the 19th instant, when the retail grocers of Montreal held their annual picnic. The weather was as perfect as that which proverbially graces a queen, the site selected for the outing, Highgate Springs, an ideal pleasure ground; in fact, everything contributed to make the event as successful as any of the thirteen pilgrimages of the Association which preceded it. It was thirteen years ago that the Association first conceived the idea that it would be a good thing to take a pleasuring like the one we are chronicling, and ever since that first event, which, by the way, was held at Highgate also, the grocers' picnic has been one of, if not the leading event, of the summer picnic season. Naturally as grocers they know what is good for the inner man, and each succeeding year their picnics have been noted for the tempting good things provided to satisfy eveen the most fastidious gourmand. This has in fact been one of the particular features of all their gatherings, and one of the reasons why they have always been so well attended, for a grocer's picnic lunch under a cool canvas tent is a thing to dream of, and there is no danger of those who receive invitations failing to respond. This year this particular department was in the hands of the following gentlemen, and if the spread given is any criterion they certainly fulfilled their duties to perfection, and their choice of a caterer, Mr. J. E. Dixon, a commendable one: Messrs. S. Demers, chairman; S. D. Vallieres, J. B. V. Daoust, N. Lapointe, J. Z. Goulet, J. E. Manning, E. Elliott, Mr. Hughes, Jos. Rabeau, Jos. Gareau, C. Leclair, S. Cardinal, P. B. Messnard, P. Desormier, Jos. Archambault, Marcel Lemieux, R. S. Auld.

Appetite and a good digestion are necessary adjuncts to all good dinners, and the grocers saw that both were provided, for the lunch was soarranged that it was sandwiched in between an extensive and varied programme of sports, the details of which are given elsewhere. The gentlemen who looked after this important part of the programme were Messrs. John Scanlan, chairman; A. Beauchamp, Thos. Gauthier, B. Cannaughton, V. Raby, J. E. Manning, H. Viger, John Johnston.

Now the grocers never neglect the ladies also, and to provide amusement for the fair and their swains, a complete list of dances was arranged and a capable orchestra on hand to tempt them to indulge in the light fantastic. Mr. J. O. Levesque was the chairman of this part of the programme, and the activity displayed by a person of his substantial build was surprising. In fact all the dancing and musical committee were men of generous frame, exemplifying the saying that to be a fat man does not of necessity imply that you are a bad dancer. Messrs. J. A. Dionne, L. H. Goulet, J. B. V. Daoust, D. Lapointe, J. H. Howard, T. Hodge, Wm. Duckworth, were the gentlemen who assisted Mr. Levesque in his pleasant task. In fact everything was in capable hands.

Messrs. B. Cannaughton, chairman, and S. D. Vallieres, W. Carignan, John Scanlan, Ed. Quinn, J. E. Manning, R. Turner, L. Marchand looked after the railway facilities, while the financial arrangements were in the hands of equally indefatugable members of the Association, as the following names will attest: Messrs. John Johnston, chairman; A. D. Fraser, Ans. Labrecque, James O'Shaughnessy, John Robertson, A. Chasse, M. Delehanty, Geo. Graham, A. Desjardins.

The run to the grounds was pleasant, the C.O.R. providing two trains of nine cars each so that there was no crowding. Once there it was surprising how soon the crowd of fifteen hundred people got out of sight. THE GROCER man was one of the first off the train, and the idea struck him as a good one to time the matter. By his watch it took just fifteen minutes to do the trick, the long string of people who wended their way up from the railway track rapidly melting into little groups or disappearing among the trees. Heading the procession were two pipers, Pipe Majors Mathewson and Clarke, of the Royal Scots, bravely skirling it away until they reached the rather steep ascent leading to the grounds. There they came to a sudden stop rather mixing up the procession headed by the president and prominent guests who followed. (Piper Clarke afterwards assured THE GROCER man that they did it to see whether the procession could keep step or not.) First among the processionists was President Demers, accompanied by a genial smile, who was escorting two prominent guests, Messrs. A. T. Lepine, M.L.A., and Pelletier, M.P. Then "the wind blew," as Mr. John Johnston, or, "John," as the trade familiarly term him, accompanied by what the ladies would call his "loves of whiskers" passed the gate. Vice-President Manning, with a heart-breaking look in his merry Irish eye, was not far away, and then Mr. John Robertson, who has so often safeguarded the financial interests of the Association, came along, accompanied by Mr. Geo. Wait, the well-known wholesale produce dealer, who, according to his own assertion, has never missed a grocers' picnic and never intends to do so while Providence permits. Mr. A. D. Fraser came along next, explaining to Gen. Henry and Col. Taylor, two American guests, how the grocers never missed anything, punctuality itself being the main characteristic of his own well known delivery carts, and the General responded with something about "When I was in the war." Mr. Bernard Cannaughton and a palmetto hat of generous proportions, like the "White plume of Navarre," an unfailing sign of his presence everywhere, escorted Mr. Chas. Childs, of the well-known wholesale grocery firm, and a host of others followed.

The reception committee, with Chairman O'Shaughnessy, who offered to run anyone if they would load up to his weight, were on hand, untiring in their efforts, Messrs. Labrecque, J. O. Ricard, J. B. V. Daoust, F. Bigaouette, John Scanlan, A. D. Fraser, M. P. Laverty, and D. Ruel ably assisting their chairman in seeing that no one was neglected, and no one was.

Mr. Geo. Wait, who acted as judge and master of ceremonies at the games, assisted by Mr. Charles Childs, lost no time in getting off the different events, while Messrs. Johnston and Robertson showed themselves as adept at policeing a track as in persuading a customer that so much sugar or tea would be absolutely wanted. As noted above, the games were partly got over and then everyone sat down to lunch. President Demers presided, with the two legislators above mentioned on his right. The vice chairs were filled by J. E. Manning, with Mr. Chas. Childs on his right; Mr. Johnston, with Mr. George Wait in the place of honor, and Mr. A. D. Fraser, who had General Henry and Colonel Taylor on his right. The chairman proposed "The Queen," which was duly acknowledged, after which Mr. A. D. Fraser toasted the "President of the United States," which called for replies from Gen. Henry and Col. Taylor. "Canada," the next toast, was acknowledged by Messrs. Lepine and Pelletier, after which Mr. Johnston gave "The Wholesale Grocers." Mr. Chas. Childs responded in a few well chosen remarks, and then "The Judges" were honored by Mr. John Scanlan, Mr. Geo. Wait responding. The healths of "The Chairman," "The Press," and "The Ladies," followed, bringing a pleasant little luncheon to a close.

The balance of the programme was afterwards finished in plenty of time to allow for an hour or so of dancing before the return journey to town was commenced at 5.30 p.m.

The following are the detailed results of the sports:

Quarter-mile race, open to bookkeepers and salesmen in the retail grocery trade—Gaffney, 1; L. Mantha, 2; J. McIntyre, 3.

Seventy-five yards dash, girls of twelve years and under—L. Kiddie, 1; Minnie Miller, 2; Nellie O'Lachlan, 3.

One hundred yards dash, M. Leblanc's special race—G. T. Booth, 1; A. Laniel, 2; B. Taylor, 3.

Quarter mile, open to subscribers and their employees—P. Grace, 1; Wilson, 2; F. Hodge, 3.

One hundred yards dash, boys of twelve years and under—F. Dowse, 1; W. Styles, 2; C. Morgan, 3.

Waltzing—Miss McLeod, with Mr. Saunders, 1; Miss Kavanagh, with Mr. Jones, 2; Miss Weir, with Mr. Duckworth, 3.

One hundred yards dash, members of Retail Grocers' Association only—J. E. Manning, 1; M. Elliott, 2; M. Rodrique, 3.

Quarter-mile race, drivers and salesmen of the retail grocery trade—Miller, 1; Desmarais, 2; Ford, 3; McGlashan, 4.

Two hundred yards dash, city travellers in the wholesale grocery and liquor trades—Grace, 1; Duckworth, 2; Cardinal, 3.

Quarter-mile race, drivers and salesmen of ale trade—Fortier, 1; Bishop, 2; McIsaac, 3.

One hundred and fifty yards dash, salesmen employed by the biscuit manufacturers only—J. Duncan, 1; H. Young, 2; J. Bell, 3.

One hundred yards dash, members of different committees—Dickson, 1; F. Hodge, 2; L. Marchand, 3; J A. Dionne, 4.

Two hundred yards dash, biscuit and bread drivers—Miller, 1; Allaire, 2; Burns, 3.

Quarter-mile race, open to all not having already won a prize—Fortier, 1; P. H. Hart, 2; H. Turnbull, 3; A. Brown, 4.

Running high jump, open to all—Grace, 1; Leduc, 2; McGlashan, 3.

Quarter mile, special prize by Mr. Gaucher—Z. Mantha, 1.

Special prize by L. A. Wilson for lady Waltzer—Miss McLeod.

A Leader in Japan Tea

We have secured a couple of lines of Japan Teas, which are exceptionally cheap. The style is good and cup quality excellent. **Price, 12 and 12½c.**

Samples on application. **Send along your orders.**

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOOD FOR BABIES



STERILIZED.

Pronounced by Physicians to be

Free From DISEASE GERMS.

DELAFIELD, McCOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner Cor. St. Peter Street. MONTREAL

EXPERIENCING IN ADVERTISING.

My store is a very modest one and is the prototype—or was—of the little Dutch corner grocery, familiar, I have no doubt, to all of you.

I succeeded to a business formerly owned by a German who allowed what had been at one time a fairly prosperous store, to become afflicted with dry rot. I sometimes think it would have paid me better to have started in an entirely new neighborhood. I not only had to build up my own reputation, but I also had to live down his—a rather trying ordeal I assure you. Still I had made the start and was determined to succeed if it was at all possible.

I early looked around for every possible means of attracting custom. I read with avidity all the hints our trade papers conveyed, and studied with interest the methods of my dry goods neighbors, who placed such reliance on the virtues of advertising. I talked the matter over with all the drummers with whom I came in contact, and was much impressed by a short extract from an article by Mr. J. Edward Cowles, of Thurber. Whyland Co., and whom I knew very well, which appeared some time ago in Art In Advertising. What already dawned on me was that no one was suffering for my groceries, and that if I would effect sales I must devise some scheme to bring the people to the store.

I accidentally hit upon an idea that makes me smile when I think how simple it is, and yet how far reaching it has been in its effects. Whenever a very small child came to the store, I made it a point to put a cracker or a bit of candy in the hands of my diminutive customer. When the parents accompanied the child I made it two crackers The result was surprising. I became at once a great favorite with the children, and I am afraid that I was frequently the recipient of orders that were meant for my more opulent neighbor across the way. In this way my store became known to the parents, and I frequently heard it said that they never would have thought it worth while to give me a trial had it not been for my kindness to the children.

I early began the observance of special days, so to speak. On Saturdays, though usually a busy day, I announced in flaring posters in the window that I would throw in a dozen clothespins with every purchase of soap or other articles incident to wash day. The profits on these staple articles, particularly the ones largely advertised, are not calculated to make a Rockefeller out of the corner groceryman with appalling speediness, and I was in doubt as to the wisdom of the experiment. But the ultimate result soon justified my temerity. I noticed through the week that a great many other articles naturally followed the demand for soaps, and on the whole, I count the scheme among the best I have yet devised.

My store windows were small and almost wholly obliterated with different signs, placed there by enterprising salesmen, etc. I soon decided to put in large front plate glass windows arranging panels on the bottoms and down the side. I readily let the spaces thus secured to the various firms who desired an out door display, and the rental from those signs, not only paid for the plate glass eventually, but earned a neat little profit besides I was also enabled to make a splendid showing in the window wherein I was careful to show only such goods as were being then largely advertised in our daily papers. Thus when Cottolene appeared, I had the window decorated entirely with pails of new goods. I never hesitated to buy freely of goods that were heavily advertised. They are good sellers, and though the demand at first is slow, yet it is all important to anticipate the demand, rather than wait till you can no longer afford to be without it. I also reproduced the main feature of the advertising thus : "Here is the new shortening, Cottolene, you hear so much about. It is worth trying." I found that there is always a disposition to try new things at once, but if you have to wait a week or so people get over curiosity and let it go for the time being. Besides I was anxious to get a reputation for having everything first. I had French soups first, plum pudding, etc., etc., and the idea took well. Anything that brought trade was what I wanted.

About this time I removed the awful structure that surrounded my store, which was by courtesy called an awning or shed. It darkened my store and cast a blight on the whole place. I replaced it with a handsome, stylish awning in blue and white. It made a wonderful improvement. I also removed the big, bulky stove that stood in the middle of the room, and took up more space than anything else in the store. Other trifling improvements of a similar nature were made from time to time, and did much to gratify my customers and attract trade. I do not think money thus invested is ever lost. If I had more money I would spend it all on handsome fixtures. I would follow the plan of the bar-rooms : "Nothing is too good for them," and it evidently pays.—Art in Advertising.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

SPECULATION IN CLOVES.

Cloves have for many years been a favorite article with speculators, but of late, principally owing to the large accumulations of stock in the warehouses, they have been severely left alone. Left to the purely legitimate demand, Zanzibar cloves fell last year to about the lowest price on record, viz., 2¾d. per lb. The lowness of the price induced speculation, and a small syndicate was formed to buy up the article. Operations were conducted on a large scale, and considerable quantities changed hands at continually rising prices. During April and part of May Zanzibar cloves for June August deliveries were quoted 4 1-16d. per lb. The present spot quotation for this description is 3⅝d. to 3½d. per lb. It should be mentioned that Zanzibar cloves are practically the clove market, although there are both Amboyna and Penang sorts to be had in comparatively small quantities. The present stock of Zanzibar cloves in the warehouses is 48,481 packages, against 35,000 at the corresponding period of 1892. The deliveries for the first twenty one weeks of this year amount to 7,483 packages, against 6,289 packages during the same time last year. It will thus be seen that the consumption has sensibly fallen off in consequence of enhanced prices, and that the present stock is equal to about three years' requirements, according to the published deliveries to date. Recent advices received from Zanzibar state that the next crop promised to be large, but owing to the lateness of the rains, fears were entertained that they might have a damaging rather than a favorable effect. Clove cultivation in Zanzibar appears to suffer considerably from insufficiency of available labor, especially since slavery has been more or less abolished. It is stated on reliable authority that large estates are falling out of cultivation, although this may be caused as much by the low prices so long current as by want of laborers. However, the fact remains that the Zanzibar clove crop of 1892 has fallen short of that of 1891 by some 50,000 frasilas (a frasila equals about 85 lbs.,) while that of 1890 was upwards of 100,000 frasilas better than that of 1891. The present quotation for Amboyna cloves is 4½ to 5¾d. per lb., and for Penang 6d. to 1s. per lb. It will, therefore, be seen at once that Zanzibars at 3⅜ to 3½d. per lb. are sure to be most in favor with consumers.—Manchester Guardian.

J. F. EBY HUGH BLAIN

..FINE..

New Season's

MONING CONGOUS

Just Received

Write for Samples.



Have you bought the OLD RELIABLE?

If not, send us your orders to be shipped on arrival early in September.

Prices Right

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.

EMPIRE TOBACCO COMPANY'S COLUMN

Our Sterling Brand

IS

Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

EPSOM SALTS.

Tallyrand once said of the English in his light-hearted epigrammatic way—so much wisdom packed into a bon mot—that they were a droll people with their thousand religions and their solitary sauce. That was the French view, from the cuisine standpoint. The Germans were as astonished to find that with all our religions we had but a single natural water. They were so rich themselves in such waters, and we had only Epsom Salts. We have the name still, but it is difficult to realize that the little town on the breezy downs, this week a centre of feverish interest, all other weeks so salubrious and dull, was once a popular English Spa, and ranked with Tunbridge and Bath. It has, indeed, its horse races, its gambling, its gay company, but all that history seems to have been wiped away and forgotten, and the record of it reads like a page in a foreign guide book. No novelist has done for Epsom what Jane Austen did for Bath, and Thackaray for Tunbridge Wells. The festivities and modish history of the little place have faded from memory, quai vate sacro caret. They had their vogue in their day, and the day dates as far back as Queen Elizabeth. The qualities of the spring were discovered by cattle, who all through a dry summer refused to touch it. Then the Galen of the day came down with his tests and his Latin phrases, and Epsom spring was solemnly pronounced "vulnerary and abstersive." It survived these hard names, and the country people gave it a kind of capricious patronage which neither injured it or them. But with the Stuarts came a new analysis, and James the First's physicians found it charged with calcerous nitre. Still these were not the days of companies limited, and the nearest thing to a Kurhaus at Epsom was the building of a shed by the lord of the manor. But there was a good time coming, and about 1640 France and Germany suddenly woke up to the curative properties of salts. They were to do for debilitated mankind in the East what Peruvian bark was afterwards to do in the West. Salts were sold in England at 5s. an ounce, life was to be indefinitely lengthened, and the ordinary drugs laid aside. Soon Epsom made its start. Families and foreigners flocked to it, the lord of the manor built a ballroom 70 feet long, and then it was that the Elm Walk was planted, leading from the London Road. The visitors thronged in, and lodging-houses were run up where they were boarded for the summer season. This was interesting, because it gave rise to a law point, to a leading case involving large interests. Were these proprietors, who supplied the fashionable folk with bed and breakfast and dinner, not publicans in disguise, and so liable to take out a license? The judges solemnly decided they were not, and the place prospered on the decision. The largest taverns in England were then built at Epsom; sedan chairs brought the fashionable folk down to the springs; coaches lumbered in from town several times a day. There was a public breakfast, music at the wells after it, races on the downs at noon, cudgelling, wrestling bouts, and foot-races in the afternoon, dancing and music at night. In 1711 appeared Toland's description of Epsom, "with the humors and politics of the place, in a letter to Eudoxa." Sixty coaches—he tells Eudoxa—he counted in the ring one Sunday night, and was proud to add that he himself caught a pig by the tail. The great promoter of Epsom in these days was, naturally enough, an apothecary, who built assembly rooms and booths for milliners and toymen, made a bowling green, and opened rooms for "raffling, diseing, fairchance, and all kinds of games." We fancy our simple ancestors in those modish times, with their sedan chairs and their rappee and their chocolate, their gossip, their scandals, their duels, and their little network of small interests, concentrated at that very spot where to-day passengers are discharged in tens of thousands, and all is tumult and excitement. All of a sudden the waters lost their efficacy. For ten years either the cures or the faith dwindled, and the place seemed blighted. Then it suddenly sprung into vogue again. It was just before the South Sea Bubble burst. The village was filled with quacks and alchemists, gaming was carried to a great height, and the cure was believed in—all sorts of things were believed in. A woman established herself as a bone-setter, and called herself "Crazy Sally." She became the vogue at once. The novelty counted for much, and then there was interest about her, for she was sister of the "Polly Peacham" who married the Duke of Bolton. Sally's rooms were crowded; she made 20 guineas a day, and her fame alarmed the surgeons of the place. What was the good of a diploma, if this unlicensed stranger was to carry off all the money? They sent a strong man, with a feigned dislocation, to her for cure. Crazy Sally saw the trick, and took him at his word. She put his wrist out with great skill and composure, and told him to go back to the fools who sent him. But gradually Epsom was losing its vogue. Salts were, after all, not such a panacea. Another faith was arising which was to do heavy damage to the Spas, to wipe away merry Epsom, to eclipse the fame of the more ambitious Tunbridge Wells, and even to overshadow Bath itself. People were taking to "the new fashion of sea bathing," and it was impossible to predict what that might lead to. So said the newspaper of the day, and this generation has lived to see the new fashion established, and Epsom famous only for its horseracing.—Westminster Gazette.

FOR DAIRY . .
——BUTTER
OR DRESSED . .
Write or Wire POULTRY
PARSONS . . PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE——
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.
Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

Strang & Co.
WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.
Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

W. A. McClean & Co.
OWEN SOUND.
PORK PACKERS
CURERS OF THE
Diamond A Hams
FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.
Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c.; choice dairy tub, 17c., no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.
McWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

J. CLEGHORN & SON
94 Yonge Street, Toronto.
California Riverside Navels
" Riverside Seedlings Oranges.
Our First Car just arrived, good color, juicy and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria Grapes, Bananas, Pines, etc., in stock. Full line Fish and Oysters during Lent.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, July 27, 1893.

GROCERIES.

The feature of the trade this week was a decline on Tuesday of ⅛c. in the price of granulated sugar. Otherwise the situation remains much as before. The volume of business continues fair for the season, although the decline in the price of sugar has tended to cause a falling off in the demand of that article. The farmers are busy harvesting. Some of them are even cutting fall wheat before they are through haying. It is seldom that a farmer is to be found in the towns and villages, and travelers report that business is in consequence quiet in the country, although the prospects are bright and the merchants in good spirits. Payments appear to be on the whole fairly satisfactory. The local coffee market remains in much the same uninteresting condition as before, and that outside does not seem to be any better. In fruits there is the usual quiet trade doing. Rice is in fair demand, and a seasonable trade is doing in spices. Syrup is quiet and molasses dull. In teas there is some improvement to report. Canned vegetables are slow, but in salmon and lobster there is a brisk trade doing.

COFFEES.

Locally there is just a fair trade only doing and the finest grades are still scarce. During the week the outside markets have ruled tame, although supplies are diminishing. Advices state that jobbers in the New York have to pay cash and on this account they are not buying so freely because of the scarcity of money. With a relaxation in the financial stringency on the other side a better feeling is looked for. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

There is a fair demand for the cheaper kinds of Valencia raisins at 3½ to 3¾c. a pound but outside these there is not a great deal doing. Layers sell ordinarly at 6 to 6½c. The new crop Valencia raisins will likely be shipped about August 10. Currants are if anything in rather better demand than a week ago, but the movement at the same time is not large. Fine fruit is scarce and will likely be cleaned out by the time the new crop arrives, which will probably be about the end of September. Ruling prices are 5½ to 6c. for provincials, 7½ to 8½c. for Patras and 8 to 9c. for Vostizzas. Sultana raisins are quiet and unchanged at 6¼ to 6¾c. for good, 7¼ to 7¾c. for fine and 8 to 8¾c. for choice. The demand for prunes continues to fall off; 7 to 7½c. in cases is the idea. Dates dull and unchanged at 5 to 5½c. In figs the market is about cleaned out and the only thing that is selling is a few cooking figs.

NUTS.

There is no change, and trade remains much as before. We quote :—Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Rice is in demand and unchanged at 5½ to 6c. for finest brands, and 3⅝ to 5¾c. for B. quality Japan rice. There is a good, seasonable demand for spices. Whole ginger is quoted at 20 to 25c., pure white pepper at 20 to 28c. and pure black at 14 to 16c.

SUGAR.

The feature of the week in this article is the decline of ⅛c. in the price of granulated, announced by the refiners Tuesday last in sympathy with the outside markets. There was an immediate corresponding reduction on the part of most of the wholesale houses. Granulated is now generally quoted at 5⅜c., although a house here and there is hanging out for ⅛c. more than that figure. Yellows are quoted at from 4⅝ to 5¼c. For some days before the decline was announced some local jobbers who were carrying large stocks were supplying their fellow jobbers with granulated at figures slightly under those obtaining at the refineries. At the same time the trade looked upon the decline as being of a temporary character and expect a higher market again in September, when the demand usually becomes the greatest. In the meantime the demand shows some easing off, sales being altogether confined to small lots.

Willett & Gray, New York, in their weekly Statistical, say: The week—Raws declined 3-16c. Refined unchanged. Receipts, 29,585 tons. Total stock in all the principal countries, 914,694 tons, against 1,230,443 tons at same dates last year. Afloats to the United States from all countries estimated, 50,000 tons, against 70,000 tons last year.

Raws—For the reasons fully given last week the refiners have had no occasion to enter the market for raw sugars, and business has been limited to a few sales. Receipts have been unexpectedly large for the past two weeks, and though meltings are on the increase again, the stocks show a further increase for the week, partly owing to the arrival of a large cargo of Philippine Islands sugar, the first of the new crop. The European markets have been extremely unsettled during the week, fluctuating for beet sugar from 18s. to 16s. 11¼d, and closing at 17s., a decline of 1s. per cwt. or ¼c. per lb. and reducing the parity of centrifugals to 4 3-16c., at which some few transactions were made. The present reaction of prices is not owing to any particular change of the statistical position of sugar, but more directly to the influence of the financial panics or semi-panics both at home and abroad. While these adverse influences continue it is impossible to foresee what the final effect may be upon the sugar speculation abroad, but it is evident that the intention to advance prices largely which existed when beet sugars were above 18s., has been abandoned for the present at least. With a removal of the money difficulties there is plenty of time, however, for another upward movement before the new campaign begins The hand-to-mouth basis is now in full force, and it is probable that by the 1st of August there will be as small an invisible stock in this country as existed on the 1st of January.

Refined—As stated by us at the beginning of the speculative movement in raw sugars, the American Sugar Refining Co. would probably not advance the price of refined sugars to the parity of each advance in raws until satisfied such advance was to be maintained. This course has been followed, and hence the prices of refined have been kept well below the parity of raws, and the present reaction of raws to 4 3-16c. only brings granulated to the usual relative parity at its present price of 5.34c. The same rule will probably hold good now, and prices of refined will only be reduced when a further reduction is made in raws and maintained, for it is by no means improbable that raws will again advance in August, though they may reach no higher figures than those already quoted this season. This will depend entirely upon the ability of the holders of sugar in Europe and Cuba to wait their time of demand. There is accumulating evidence that the trade, with few exceptions, are fully down to minimum stocks, and a more active market for refined should soon appear.

SYRUPS AND MOLASSES.

Trade continues light in syrups and what is doing partakes mostly of the brighter grades at about 2¾ to 3c. Molasses continues dull with the ruling price 32c. for barrels and 34½c. for half barrels.

TEAS.

Demand continues to improve. There have been quite a few Japans and Ceylons moving during the week, the former at prices ranging from 20 to 35c. and the latter at 23 to 28c. Medium grade Ceylons are getting picked up and in England they are scarce. One house on the street made six offers for a certain kind and found that the market had been cleaned out of it. In Japans teas, medium consigned are said not to be covering cost at the price at which they are being offered, and the owners have cabled their agents here not to sell at present prices. Medium Japans never showed better value than now and the reason is ascribed to the fact that they have not been buying these teas as freely as usual in the States owing to the financial troubles over there.

Mail advices from Hankow under date of June 5 state that the demand has continued in excess of supplies and prices generally have been fully maintained. Common Congou is quoted firmer, and there were very few such teas offering. Rainy weather had interfered with shipping. Arrivals to date were: Hankow, 480,000 half chests; Kinkiang, 240,000 half chests; total, 720,000 half chests, against 692,000 half chests the same

(Continued on page 20.)

Sphinx Prunes At Close Prices.

Only a few **B's** and **C's** left.

CLEMES BROS.

Phone. 1786 TORONTO



KENT Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

Lakeport
PRESERVING CO.

New Season's Pack GREEN PEAS NOW READY

THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED
Canadian Tomato Chutnee.
IMPARTS A
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.
PREPARED ONLY BY
M. P. CARD,
GUELPH, ONT.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

There is not much of especial interest to note this week in canned goods. A few cheap lines, such as pumpkins and corn, are being got rid of with a view to cleaning up, but otherwise vegetables and fruits are quiet. In fish and meats a good trade is being done. Demand is light for tomatoes; 85c. is the ordinary price, but there are some that can be obtained at 80c. Futures have been offering at 85c., but the policy of the trade this year seems to be to wait. Peas are quiet and unchanged at 80 to 90c. ordinarily. They are being offered for future delivery at 85c. The demand for corn is light at 80 to 90c. We hear of some being offered on this market at low prices, but the quality is reported to be bad. Peaches are quiet and stocks are light and prices unchanged at $2.10 to $2.25 for 2's and $3 to $3 25 for 3's. Pumpkins are in good demand at 85 to 90c. Plums are in fair demand and unchanged at $1.45 to $1.55. There is very little doing in raspberries and prices are unchanged, at $1.75 to $2. Apples are scarce, but there is not much doing. We quote as before at $2 to $2.25 for gallons and 85c. to $1 for 3's. This market is about cleaned out of good salmon in tall tins, and only a few are obtainable in flat tins. Stocks are now largely confined to spring catch and white salmon of not desirable brands. Everybody is now awaiting the new pack, which is expected on this market about the end of August or beginning of September. Demand continues brisk at firm prices. We quote first-class stock at from $1.50 to $1.75 for talls and $1.70 to $1.80 for flats. In lobsters demand is good for the better brands and stocks are comparatively light; $1.90 to $2.10 is the idea for talls and $2.50 to $2.70 for flats. Demand for meats continues seasonably good at unchanged prices.

A Pure Soap At Moderate Price.

SURPRISE SOAP

100 Cakes in Each Box--$5.00.

The St. Croix Soap Mfg. Co.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

MARKETS—Continued.

time last year. Settlements—Hankow, 384,000 half chests; Kinkiang, 200,000 half chests; total, 584,000 half chests, against 539,000 half chests the same time last year. Stock—Hankow, 96,000 half chests; Kinkiang, 40,000 half chests; total, 136,000 half chests, compared with 153,000 half chests a year ago. Regarding exchange, the advices reported that four months' credits had fluctuated 3s. 11¼d. to 3s. 11⅝d., closing at 3s. 11⅝d.

BUTTER AND CHEESE.

Butter is scarce and firm in price. For dairy butter the demand is good. Good, straight dairy tubs sells at 16 to 17½c. and good store packed tubs at 15 to 16c. The range for tubs, crocks and pails is 14 to 17½c., according to quality. There is a good demand for medium at about 15c. for bakers' use. Farmers' pound prints sell at 17 to 18c. There is just a little jobbing trade doing in creamery butter, and there is not much offering. For creamery tubs 20 to 21c. is the idea, and pound prints are being jobbed at 20 to 22c.

Cheese is unchanged and demand is light. Jobbers are getting 9¾ to 10c., and 9 to 9¼c. is being asked at the factories. The production, owing to the favorable weather, ought to be good.

COUNTRY PRODUCE.

BEANS—There seems to be a little better demand, and good stock is rather scarce. Jobbers are getting $1.10 to $1.20 for medium and $1.40 to $1.50 for a good hand-picked bean.

DRIED APPLES—The enquiry continues to improve and prices are firmer. Jobbers are getting from 4½ to 5c, accordiny to quality, and they are paying all the way from 3½ to 4¼c.

EVAPORATED APPLES—Dull; good stock is quoted at 9c., but a cheaper line can be got at 7c. This latter price is also asked for quarters.

EGGS—Receipts continue liberal and prices are weak at 11½ to 11¾c. They are showing the weather and have to be inspected more closely.

POTATOES—Demand is good and receipts are hardly sufficient to supply it, but prices at the same time are lower than a week ago. The ruling price for both American and Canadian is $2.50 per barrel, and this price at the moment obtains, whether it be for one or twenty-five-barrel lots.

HONEY—Nothing new to report. Extracted is quoted at 5c. for dark and 8c. for white. There is some this year's section on the market and it is selling at 20c.

ONIONS—Unchanged. Bermudas are out of the market and Egyptian are quoted as before at $2 to $2 25.

HOPS—Easier, jobbers quoting large lots at 15 to 16c. and small at 16 to 17c.

HOGS AND PROVISIONS.

The weather has been too hot for dressed hogs and the price is nominally $8. Hog products, such as hams, long clear and breakfast bacon, continue in good demand at unchanged prices.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade in this line continues good, particularly for tomatoes, bananas, watermelons and lemons, for all of which the demand is

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

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STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

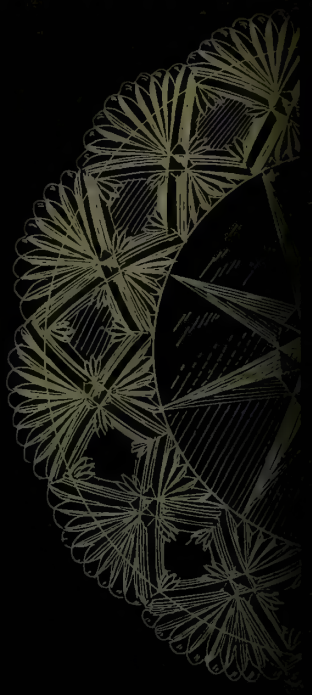
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15010 Sugar.



1302 Mug.



6 in



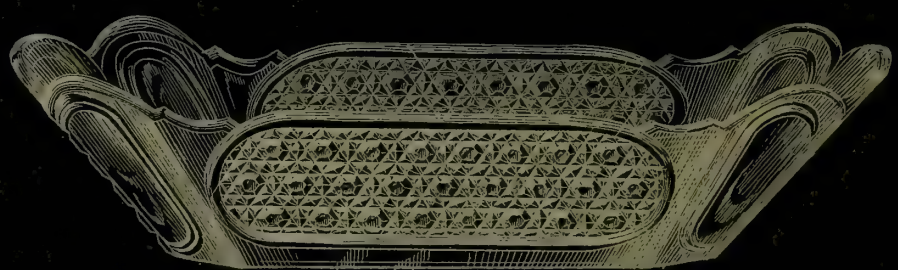
4282 Goblet.



6 in. Brazil Nappy.



15010 Spoon.



7 in. 260 Oblong.

PERCY F. SMITH. PRINTING & LITHO. CO. PITTSBURGH, PA.

The above cuts represent one of each of th
Barrel, (no charge for package), containing 120
and can be profitably retailed at 5 and 10 cents e

TORONTO,
54 & 56 Wellington, St., W.

JAMES A. S
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TRY A SAM

N CENT ASSORTMENT.





5 in. Magic Jelly.



15010 Cream.



15010 Pickle.



210 Tumbler.

Consists of

Jellies,
Tumblers,
Nappies,
Nappies,



5 in. Cottage Berry Nappy.

SCALE ½.



15010 Butter.

icles in the Columbian Assortment, packed in a
articles only, which cost no more than Toys,
For sale only by

NNER & CO. VANCOUVER, B. C.,
r Canada. Hastings St.
E PACKAGE.

S.A. VanDam & Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

The Norton Manufacturing Co.

E P. Breckenridge, President. C. C. Warren, Secretary.
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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

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WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & Co.

Manufacturers, Importers,
AND . . . .
Wholesale Dealers . . .

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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

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BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

good. Watermelons are scarce. Most of the lemons go out at about $5. The first shipment of Canadian peaches arrived on this market Tuesday. They were from St. Davids in the Niagara district. This is a week or so earlier than usual. The season is about over for oranges. Huckleberries are on the market, and they are selling at 75c. to $1 per basket as to condition. We quote: Oranges—Messinas, ½ boxes of 80's, $2.50; ½ boxes of 100's, $2.50 to $2.75; lemons, $4.50 to $5.50; bananas, $1.25 to $1.75; raspberries, 7c to 8c.; cherries 90 to $1.25 per basket; red currants 65 to 75c. per basket; tomatoes $1 to $1.25 per crate; Canadian tomatoes $1 per crate; huckleberries, 75c. to $1; cucumbers, 75c. per basket; beans, 75c. to $1 per bush.; gooseberries, 50 to $1 per basket; cabbage, $1.75 to $2.25 per bbl. for Canadian; watermelons, 20 to 30c.; California fruit—Apricots $2.25; peaches, $2 to $2.25; pears, $3.25 to $3.50.

FISH.

There is a fair business doing at last week's prices, although the supply is not quite sufficient to fill the demand. Herring are a little more plentiful than they were a week ago. We quote as follows: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $1 to $1.50 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

SALT.

Trade in salt during the past week has not been so brisk as in former weeks, although some good sales were made. Prices continue the same: Barrel salt, $1; coarse, in sacks, 68c.; dairy, $1.25; Liverpool rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Market in hides is quiet. Few sales are being made at 4¾c. No. 1 green stands at 4c., No. 2 at 3c.

SKINS—Skins remain much the same as last week. Dealers are paying 7c. for selected No. 1 calf. Lamb skins continue firm at 40c., full grown sheep skins are running from $1 to $1.50. Pelts continue at 15 to 20c.

WOOL—There is a slight move in wool at 16½ to 17½c. for select combing. Owing to the States dropping entirely out buyers are compelled to look to our own consumers, but as factories continue running on full time the consumption is naturally large.

TALLOW—Tallow offered is poor and difficult to dispose of. As soap manufacturers are having no little difficulty in the disposal of their productions at prices that will pay, they do not care to buy country summer rendered tallow. If this continues much longer tallow will have to come down. Dealers are paying 5c. for rendered and selling at 5¾c.; rough remains at 2c.

PETROLEUM.

The Petrolea Advertiser, in its weekly review, says:—"Following the first ebullition of joy or of disappointment, according to the political bias, following the change in the tariff with regard to the importation of refined illuminating oil, and the possible or probable effects on our oil industry here, we do not see any cause to despair. The crude market remains firm. The possible effects have been freely discussed in financial circles, and some have contended that the oil industrial securities will be seriously affected by reasons of unfavorable conditions likely to follow to the detriment of the business. We regard a full discussion of this subject at this time as somewhat premature, but the alarmists are making the most of this opportunity for the purpose of affecting crude oil securities, and this has caused us to take notice of the matter." Petrolia crude, $1.07 per barrel.

There is a brisk trade doing on the Toronto market in both burning and lubricating oils. Canadian oils are ½ to 2c. per gallon lower, and American show a decline of 2½ to 3c. We quote, imperial gal., Toronto: Canadian, 12½ to 13c.; carbon safety, 16½c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

Davidson & Hay are in receipt of a fresh stock of Morton's fresh herring.

A new price list has been issued by the Empire Tobacco Co., of Montreal.

The first Canadian peaches for the season arrived on the Toronto market Tuesday.

The Canadian Canned Goods Association met in Toronto Wednesday.

Davidson & Hay have new Moning Congous and medium Japan teas in stock.

Sloan & Crowther are in receipt of a line of golden tip Ceylon tea which is said to be fine.

Warren Bros. & Boomer have invoice of choice Rio coffee which is just arriving in New York.

H. P. Eckardt & Co. are offering Japan teas at 12 and 12½c. which are said to be exceptionally fine value.

Clemes Bros. are in receipt of new season's honey in sections, selected, which they are selling at 20c

Davidson & Hay have a line of Nagasaki Japan teas, gunpowder and Pekoes, which they are offering at low figures.

The Hamilton Retail Grocers' Association is said to have cleared about $400 out of its recent excursion to Niagara Falls.

Perkins, Ince & Co. have received samples of new pack salmon, "Herring" brand. These are the first to arrive here this season.

Goodall, Backhouse & Co., of Leeds, England, proprietors of "Yorkshire Relish," a sauce which they claim is the most delicious

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour is dull and lower. Mill feed is in fair demand with shorts higher. Oats are in fair demand and steady.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.05; Manitoba strong bakers', $3.65 to $3.70; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.70 to $2.80; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.10. to $4.30 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $12.00, do (on track) $11 00 to $11.50, shorts (ton lots) $16 ditto (on track) $00.00 to $16; mixed feed $20 to $22, feeding corn 57 to 58c., oats 39 to 40c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The week has been a quiet one in flour with no improvement to note. Local dealers are only taking enough for immediate wants and no further business for export is reported. We quote the following quotation: Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $4.10; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65 to $3.80; Manitoba strong bakers', best brands, $3.80 to $3.90.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

EPPS'S COCOA
¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:
C. E. Colson, Montreal

ENOCH MORGAN'S SONS'



Important Announcement
Please take notice that the price of
SAPOLIO
In ¼ and ½ Gross Boxes
Is now $11.30 per gross, ex store, in any quantity, whether large or small. Terms, cash, 10 days, less 3 per cent. discount; or 30 days, less 2 per cent. discount. This brings the price to the retailer down to about $11.00 per gross, net, and he can sell Sapolio at 10 cents per cake, with a fair profit.
Depots at MONTREAL, QUE. and at ST. JOHN, N.B.
EMIL POLIWKA & CO., Selling Agents
ENOCH MORGAN'S SON'S CO., 38 Front St. East, TORONTO, ONT.

The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
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Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.



WE MAKE THE

FINEST **TEA CADDIES** IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'F'G COMPANY

London. Toronto Montreal. Winnipeg.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

SAFE WANTED

Large Fire Proof Safe Wanted at once. State dimensions and price. Address H. M., GROCER, Office, Toronto.

in the world, and also that it has the largest sale of any sauce in the Old Country, have just commenced pushing in the Dominion. They have appointed C. H. Binks & Co. of Montreal, sole agents for Canada. Yorkshire Relish will be well advertised and a large business will no doubt be done in it, and the trade is advised to write Messrs. Binks & Co. for samples and prices.

In this issue appears an illustration of Jas. A. Skinner & Co.'s latest Code's. The price of the package is only $6.50, which speaks for itself.

H. P. Eckardt & Co. are still holding a few cases of mackerel, and they are in a position to supply small orders that may be sent in immediately.

Wright & Copp are said to be beseiged with orders for Pettijohn California breakfast food. They are unloading a car this week when all orders will be promptly filled.

The T. A. Snider Preserve Co., Cincinnati, have just issued a neat price list for the Dominion. The principal change is a reduction of 50 cents per dozen on quart tomato catsup.

Smith & Keighly are offering a novelty in teas. It is condensed tea with cream and sugar, put up in form of a paste in one-pound tins. Each tin will make about 40 cups. The quality is a fine black.

The "boom" in spot canned tomatoes seems to have spent its force. In any event, anxious buyers would have been accommodated on Saturday with first-class American goods at $1.40 per dozen, while Canadian pack was offered a shade less than $1.25, landed here, immediate shipment. New pack American goods were offered at $1.10 for delivery not later than September 1st.—N. Y. Bulletin.

No grocer or general dealer should be without Nixey's goods in stock. They are popular, and are gradually becoming more so, because of the excellent value they give. Just now the Toronto agent, W. Matthews, No. 7 Richmond street west, is in receipt of a fresh supply of blue, black lead (3 kinds), and knife polish. These goods can be obtained from the wholesale houses in all trade centres. It is said that there is a probability of an advance in prices taking place shortly.

MONTREAL MARKETS.

MONTREAL, July 27, 1893.

GROCERIES.

The week as a whole in groceries has been a quiet one, but for all that has not been wanting in interesting features. The chief in this respect is sugar. Outside advices on this staple have been rather soft, and the fact, coupled with some fluctuations in the price of raw in New York, create some easiness on spot, which has led up to the refiners marking down the price of granulated ⅛ of a cent The fact that the feeling was easy, however, has not by any means checked the enquiry, for all the houses report a fair business in sugar, in fact state that it has furnished the bulk of the movement. Whether the easier feeling in raw will cause any serious reaction in the price of refined is a matter furnishing a difference of opinion on spot. A good many in the trade take a negative view, arguing that the refined article has had no such abnormal advance as raw, and that hence there is no reason for reaction in it. In teas there has been a rather wider movement at steady figures. It appears after all that supplies of Barbadoes molasses are not so excessive, and members of the combine maintain as firm views as ever. Syrups are quiet and inclined to be easy, while coffees and spices are firm. There has been a fair trade in dried raisins, which rule fairly steady. Payments rule fair on the whole.

SUGAR.

Outside advices have been easier on sugar, especially from London, cables from that market a few days ago stating that it was was demoralized and declining rapidly. New York followed suit to a certain extent and then steadied up, but the effect on spot has not been markedly appreciable until within a day or so when refiners decided to cut down granulated to 5⅜c. a decline of an ⅛c. but not touch yellows at all, which remain as before, 4⅜c. and upward according to grade. Whether the refined market will react materially in sympathy with the easiness in raws is difficult to say, but some dealers here are inclined to take a negative view, arguing that the advance in the price of refined was not by any means equivalent to that of raw, hence there is less reason for reaction.

SYRUPS AND MOLASSES.

The demand for syrups is slow, but there is a fair movement in molasses. It is thought that all the Barbadoes stock has arrived, some 7,000 puncheons in all being turned into stock in Montreal since the spring. Dealers contend however that stock on spot are not large as they have succeeded in moving a good quantity. Prices are unchanged, the combine still asking 33 to 34c. and outsiders 30 to 31c. Sales of Canadian syrup are reported at 1⅞ to 2⅛c. per lb. as to quantity.

TEA.

Holders report more disposition on the part of buyers to avail themselves of the favorable opportunity of low prices to provide supplies. The result is a fair movement in medium grade Japans at 17 to 19c., some large parcels being moved during the week. A lot of Pingsuey gunpowder changed hands on New York account, but the terms were kept private. We quote Japans: Common 11 to 13c.; medium 15 to 17c.; fine 18 to 21c., and finest 23 to 30c.

COFFEES AND SPICES.

The coffee market rules steady with sales of Maracaibo at 20½ to 22c. as to quantity and quality. On spot we quote: Jamaica, 19 to 20c.; Maracaibo, 20½ to 22c.; Rio, 19 to 21c.; Java, 24 to 28c.; and Mocha, 25 to 28c. for round lots.

Spices are steady and we quote: Jamaica ginger, 16 to 18c., and 20 to 23c. for finer qualities. Black pepper, 8 to 9c.; pimento, 6½c.; nutmegs, firm, 50 to 52½c. and $1.

DRIED FRUIT.

An improved enquiry is reported for Valencia raisins, but the supply here is small, for, as we have already noted, the stock of fine grades has all been cleaned out of first hands. We quote nominally 3½c. for straight lots. Advices from Denia are easy in tone, there being reported offerings from Denia at 16s. 6d. cost and freight Montreal. Currants are quiet at 5 to 6c.

RICE.

The demand for rice is improving, millers reporting a brisk enquiry at steady prices. New Patna rice is now coming to hand.

GREEN FRUIT.

There has been a good business doing in all lines of green fruit. Lemons have met a good enquiry at $3.25 to $4 for choice and $2.25 to $3 for common to good. Oranges have met a good business, and prices are $2.50 to $4 for boxes and half boxes $1.50 to $1.85. Raspberries are still plentiful and cheap at 60 to 80c. according to package. Peaches are scarce at $2 per box, and pears are in good demand at $2.25 to $2.50. Bananas are in over supply and easy at 80c. to $1.25. Red currants move at 7c. per box. There is a free sale for cherries at 75c. to $1.30 per basket, and watermelons are scarce and firm at 25 to 30c. as to quality. Imported onions are in good demand at $2.40 to $2.50 for Bermuda and $2.25 for Egyptian per case.

BEANS.

The market is quiet and steady, and we quote hand picked $1.40 to $1.50 per bushel, ordinary $1.25 to $1.30, and inferior 90c. to $1.10.

HOPS.

There is a somewhat better feeling in hops, which we quote at 18 to 20c for good to choice, 15 to 16½c. for yearlings and 6 to 10c. for old.

POTATOES.

The market keeps well cleared of old stock. New potatoes are selling freely at $2.50 per barrel.

PROVISIONS.

The provision market is dull and uninteresting. Dealers are generally shading prices to induce business, but the movement in spite of this is small. We quote:—Canadian short cut, per brl., $21 to $21.50; mess pork, western, new, per brl., $22.50 to $23; hams, city cured, per lb., 12 to 13½c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11½ to 12¼c.; lard, com., refined, per lb., 9½ to 10c.

EGGS.

A good local demand is reported for eggs for this season of the year, at 11 to 11½c. Single cases of choice fancy candled stock make 12c. Receipts rule moderate.

CHEESE.

The cheese market remains much the same. Shippers complain as much as ever about it being difficult to negotiate any new business at present prices, but, in the face of this, free buying in the country continues. We understand that the first half of July has been taken in the Townships at 8⅞ to 9c. in the country, and also that there has been a good deal of picking up in the French district at a fraction less, while it is pretty generally admitted that up west the first half of the month is closely sold up also at 9 1-16c upward. With this free buying at these full prices, and the complaints about close limits, the market is a hard one to understand. It is evident, however, that some people want cheese, for there was considerable enquiry in a shopping way on the streets to-day for colored western and in a minor degree for white also, 9⅜c. being bid for the former and 9⅛ to 9¼c. for the latter.

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

. . TOMATOES . .

in 3 lb. Tins

Quality Guaranteed,

at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .

Syrup . . .

Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East

TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Goods

We are offering three pound Peaches, Apples, Pumpkins, also Corn at bargain prices. It will pay to get our prices before purchasing elsewhere

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

WE ARE OFFERING—

Selected Valencias

In 14 lb. Boxes.

Very Fine Quality.

Also A SNAP in off-stalk,

May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

Samples of

NEW CATCH

SALMON

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE AND PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical tes for 31 years

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

Colored, however, was hard to get on the street, and there was not much white to do business in either.

BUTTER.

Butter is firm, but the market rules quiet for the reason that holders are rather extreme in their views, while there is not much stock of any kind here to do business in. There is a fair export enquiry for creamery at 21½ to 21¾c., and business has been put through over the cable at within this range. Townships is usually wanted for the local jobbing demand and fetches full figures, 19 to 20c. being the idea in its case. For Western exporters have paid 17c., but this they consider a full price, but we quote 17 to 18c. as holders of it are firm, 16½c. having been paid in the country. We quote: Creamery, 21½ to 22c.; Townships, 19 to 20c.; Western dairy, 17 to 18c.

MONTREAL TRADE NOTES.

Refiners have marked down the price of granulated sugar an ⅛ of a cent.

Valencia raisins, off-stalk, are offered from Denia at 16s. 6d. cost and freight Montreal.

New York buyers have been picking up a round lot of Pingsuey gunpowders on this market. The terms are not know, but 16c. is not far from the price.

New Patna rice will be on hand on the market, it is expected before the close of the present week.

The total receipts of Barbadoes molasses on purely Montreal account this season since the opening of navigation are placed at 7,000 puncheons.

GOING TO HAVE A BIG TIME.

The finishing touches to the arrangements for holding the annual excursion of the Toronto Retail Grocers' Association to Niagara Falls are being put on, and if the Weather Clerk does not fail in his duty it will be one of the best outings the Association ever had. After leaving the boats at Queenston the excursionists will take the new and delightful electric railway route to the Falls, where special arrangements have been made for their entertainment. The tickets are $1.25 for adults and 65c. for children. Remember August 2 is the date.

PERSONAL MENTION.

John Moffatt, of Kincardine, starts for the World's Fair August 15.

D. McLachlan, Woodville, was in Toronto this week on business.

E. Wissler, of Salem, is snatching time from business to see the World's Fair.

P. W. Hay, of Kincardine, has been holidaying in Detroit, Saginaw, and other American cities.

C. A. Nairn, of Goderich, who has been touring in Detroit, Chicago, Milwaukee, etc., is again back to business.

L. Schepp, the well-known cocoa manufacturer, was in Toronto Tuesday. He said his reason was to see what inducements the city would give him to locate the Canadian branch of his factory here. The factory is now in Hamilton, and should it be removed to Toronto would be enlarged.

F. A. Mills, of Wingham, has returned from Chicago where he has been taking in the World's Fair. He is much pleased with what he saw.

WATER SETS.

The accompanying illustration shows one of the many designs of water sets shown by Nerlich & Co. Full information was given in their advertisement which appeared in THE GROCER two weeks ago. Their great run is a case containing ten sets assorted, which they sell at $9.50, and some of these sell retail at $2.50. Their price list on these goods shows a great variety of style and decoration. The list can be secured by dropping a card to 35 Front street west, Toronto. They also carry a full stock of pipes, tobaccos, cigars, and fancy goods of all descriptions.



A day or two ago a city traveller named J. A. Amyot, in the employ of David Latour, boot and shoe manufacturer, Montreal, came to the office and reported that he had sold goods to different parties to the value of $300, and at once drew his commission upon the sales. When the firm came to look to the delivery of the goods in question, the several alleged purchasers knew nothing whatever of the supposed sales, consequently Amyot was arrested for procuring money under false pretenses. He was brought before the police court and pleaded guilty to the charge. The unfortunate man said he was being pushed by his creditors and took the money to obtain relief, adding that he intended to refund the same thus dishonestly obtained.

The report of the trustees of the gratuity fund of the Toronto Board of Trade has been presented. During the past year one name has been added to the membership, making the total of subscribing members 851. There have been 44 transfers made this year, the average age of those relinquishing their interest being 43, and of the new participants 39. There have been 15 deaths during the year. The average age of those who died was fifty years. The amount on mortgagge is $52,250, invested on property appraised at $118,000. The amount in bonds is $23,000. The average rate of interest is a fraction over five per cent.

While speaking generally, the prospects for grapes in this vicinity are fairly good, although the fall will have to be open to ensure their ripening. A strange blight has struck some of the vines in the gardens in this town. The blight came on very suddenly—in fact, in a few hours. The young fruit at first has a wilted appearance, followed in a remarkably short time by a sort of mildew gathering thereon, eventually resulting in the bunch withering and becoming quite white. We do not know as to whether the disease is at all general, but we do know that some vines have got it bad.—Galt Reporter.

Controller of Customs Wallace has given a decision allowing hop-bitters ale to be admitted under section 547 of the Customs' Act—articles not elsewhere enumerated—at 20 per cent. duty. This is an English preparation said to be non-alcoholic, and intended to take the place of ordinary ale. It is said to be made with best English hops and cane sugar, and chemical analysis, it is claim of one per cent. of alcohol, so that it can scarcely be called an intoxicating drink.

Victoria's Board of Trade report counsels, amongst other matters, the establishment of a Provincial Board for the regulation of the inland fisheries, and calls upon the provincial press to depreciate and discourage a too prevalent tendency to gamble in paper town sites. The Board also advises municipalities to go somewhat slow in taking up debenture loans, lest they thus in interest exhaust too much of their ordinary income, and also warns public bodies to be very careful in the matter of guaranteeing industries established within their borders.

Post Office Clerk—"No address on this letter, miss."

Miss Simple—"Oh, yes, it's under the stamp."

Miss Etta Lambe, who was drowned at Toronto Island Tuesday last, was a sister of W. G. A. Lambe, the well-known broker of Wellington street east, and he has the sympathy of the trade in his trouble.

Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

DRY GOODS.

MONTREAL MARKET.

The dry goods market has been generally quiet during the past week, but a fair aggregate trade is doing. Buyers generally manifest a conservative spirit, but the steady movement that is going on is all the more encouraging in view of that. Several of the houses report booking good orders for fall woollen fabrics, while summer goods have also been in request in a sorting way, a large number of light dress goods having been disposed of in the aggregate.

Mill agents say that the woollen mills are running full time on orders and have orders a long way ahead, so much so in fact that it is feared that some orders will not be delivered on time. The city retail trade has ruled quiet. Remittances are fair, and city collections show some improvement.

Mr. Fraser, of S. Greenshields, Son & Co., has got back from his holiday trip looking thoroughly rejuvenated.

Jas. Johnston & Co. are receiving some fine lines of fall trimmings this week, and in several cases are simply repacking and reshipping them.

Gault Bros. note a brisk demand for cashmeres in all the various shades known under the caption of Henry II. colors, running from light mauve to a dark purple, etc. If anything the brighter shades have the best of the percentage of sales.

S. Greenshields, Son & Co. will be receiving some extensive lines of fall goods next week.

Wm. Agnew & Co. are opening up this week several extensive lines of meline cloth in all the new shades; also lines of hop sacking in double width, of which they have been forwarding some good-sized orders.

Mr. Towers, of Mathews, Towers & Co., has returned from a western trip, and reports a satisfactory turnover of their fine lines of gents' furnishings. The firm are no longer handling cowboy hats.

The agent of a Paris house has enquired of an agent here what the prospect is for whipcords. The reply was unfavorable, and several of the trade express the same expectation.

TORONTO MARKET.

Strange as it may seem sorting orders are still remaining quite numerous, although the extent of the trade is not so voluminous as the number of orders might indicate. Few buyers have been on the market, but letter orders have been steady and numerous. Travellers have picked up a number of sorting orders of varying size and value. But all combine to maintain a trade, although there can be no doubt that the latter half of July and the first half of August is one of the quietest periods of the year.

Very little cutting is being done, outside of dress goods, in order to clear summer stocks. Some houses have found no occasion to reduce any prices. This is a gratifying feature.

Many buyers and proprietors are away on their summer holidays.

Gordon, Mackay & Co. have gone in heavily for fancy flannel shirtings. Novelty of design and coloring characterize this purchase.

Caldecott, Burton & Spence are making a leader of a ladies' elastic ribbed woollen shaped vest with ribbon-trimmed neck. This can be retailed at 50c., and is certainly exceptional value.

Alexander & Anderson have been restocking linens, and their stock is now complete for fall. They are showing special value in cream table linens.

W. R. Brock & Co. have purchased the balance of the stock of Paris quilts in assorted colars. They bought these at a great reduction in price and are offering them at nearly 20 per cent. lower than previous close quotations.

John Macdonald & Co. are showing a full range in horse clothing in jute and all-wool, stripes and checks. A repeat of several numbers of elastic canvas is to hand, and also of two special numbers in bleached tabling.

Caldecott, Burton & Spence have a full stock of small wares in such lines as elastics, hooks and eyes, marking cotton, dress shields, etc. The first two lines are scarce at present.

Gordon, Mackay & Co. have purchased a manufacturer's stock of black silk laces (fine mesh) at a discount that enables them to quote less than half ordinary price.

Caldecott, Burton & Spence are showing a novelty in ladies' wear in the shape of a nursing vest, which has two openings, one over each breast, and each opening has a protective flap. This is a very superior article and can be retailed at $1.

W. R. Brock & Co., have received the first shipment of 'Bargain' braces. This is the line which was referred to in a recent issue as having been cleared out from a manufacturer, and which could be retailed at 12½ to 15 cents per pair instead of 20 to 25, the latter being the regular price.

Hook and eyes have been stocked by John Macdonald & Co. These goods have been scarce lately. Dress trimmings in astrachan moss and silk are to hand in great variety. These include all the latest continental novelties in this class of goods.

Alexander & Anderson have now a heavy stock of tapestry, union, wool and hemp carpets. Every line has been replenished with the newest designs, and they claim that their prices are equal to any in the market.

Wyld, Grasett & Darling are opening up some magnificent lines in fancy flannels. These are all wool goods and in newest patterns. Some very new shades and designs in plain and twill flannelettes are shown. They have recently opened large shipments of linens. They show undoubted values in low grade dice and medium cream damasks. Their range of towellings is the largest they have ever shown. The grades are chosen with especial regard for both country and city trade.

Gordon, Mackay & Co. have received another large shipment of their now famous satin quilt. They have all sizes in stock at present.

Alexander & Anderson are clearing the balance of their stock of summer parasols at reduced prices. A shipment of the latest novelties in dress trimmings, frogs, mantle and dress buttons are to hand.

Caldecott, Burton & Spence have now on hand a full range of colors in velveteens, also a full stock of blacks. All placed orders will be executed at once. They report fur and astrachan trimmings moving actively for the fall; also a lively movement in jet goods.

W. R. Brock & Co. have just received their fall stock of hemp carpets. The designs are better than last season and prices will be found suitable. This is the second season in which they have carried these goods. They have a line of pure Cape wool flannel that has been singularly successful for the better class of trade.

Gordon, Mackay & Co. report the necessity of cabling for black cashmeres. Though their purchases in this line were of considerable magnitude it is already evident that they will not meet the demand.

John Macdonald & Co. have just opened 20 cases of a low line of 43 inch colored henrietta. This is a line especially suitable for the fall trade, and the size of the shipment will enable them to give many retailers the benefit derived from handling it. Ten cases of silk surahs are also being opened up in plains and shot effects. These are all in new colors and notwithstanding the heavy advance in these goods, are shown at fairly low prices.

Gordon, Mackay & Co. are showing a large range of woollen shawls, and report unusually good results for the coming season. Tourists wraps for immediate use are finding ready sale.

Last week W. R. Brock & Co. enumerated in these columns a number of leading lines which they considered special value—plums to retail at 25c. They have also secured several startling lines which can be retailed at 50c., this being another popular price in the retail trade. Amongst these are the following: A line of ladies' natural wool vests, shaped pearl button front, ribbon trimmed neck, called "Ohmy," which is superior to any line that was in the market last season to retail at 75 cents; a line of ladies brushed merino vests and drawers called "Stunner," in two sizes, and two lines of wool knit gloves for men, Nos. N. 3 fancy and B.B. solid black. In the men's furnish-

ng department they have also large ranges f ties, which are choice goods and specially elected.

John Macdonald & Co., are still selling he famous Belwarp serges and worsted oatings. Their numbers are all complete ow, and any merchant who has not yet inpected these goods should arrange to do so. They are made only from specially prepared arns of selected pure wool, absolutely free rom shoddy, and they have all the wearing ualities of the "good old times." Every ard of genuine cloth is stamped on the ack.

FOOD PRICES IN EUROPEAN CITIES.

A commercial return has just been issued, ays an exchange, showing the average reail price per pound avoirdupois of various rticles of domestic consumption, medium ualities, in some of the principal cities of Europe during the year. The cities selected re: Paris, Lille, Berlin, Frankfort-on-the-Main, Hamburg, Vienna, Buda-Pesth, Prague, Rome, Florence, and Brussels. The prices of prime beef varied very much. In Prague it could be obtained for 7d. a pound; n Vienna, for 8d.; in Rome and Buda-Pesth, for 8½d.; while in Paris the price fluctuated between 1s. and 1s. 4d.; and in Lille as much as 1s. 5⅜d. had to be paid. Flour ranged from 1 1-10d.; in Buda-Pesth, to 2½d.; in Paris, Frankfort and Florence, it is curious to notice that, while in Lille flour can be purchased for 2¼d. a pound, and white household bread cost 1¾d. in Berlin; this was exactly reversed, bread costing 2¼d., and flour being ½d. cheaper. Potatoes were under 1d. a pound in all the cities except Hamburg. Rice ranged from 1¾d. (in Brussels) to 5d.; sugar, good white lump, cracked or sawed, from 3¾d. to 7½d. (in Rome and Florence), and coffee (Brazil or plantation, roasted and ground, without chicory or other coffee substitute), from 1s. 1¾d. in Berlin to 2s. 6d. (fresh roasted) in Paris. In Brussels, coffee from Dutch colonies can be obtained for 1s. 2⅔d. a pound.



The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.
Make a Full Line of Saleable
BRUSHES, WHISKS AND BROOMS
For the General Trade.



AMMONIA
SOAP

W. A. BRADSHAW & CO.
TORONTO, ONT.

TANGLEFOOT
Is sold by the following
CANADIAN JOBBERS

MONTREAL:—
EVANS & SONS, Ltd.,
LYMAN, SONS & CO.,
LYMAN, KNOX & CO.,
KERRY, WATSON & CO.,
J. O. LEDUC & CO.,
N. QUINTAL & FILS.

TORONTO:—
LYMAN BROS. & CO.,
NORTHRUP & LYMAN CO,
ELLIOTT & CO.

QUEBEC:—
W. BRUNET & CO.,
EDMUND, GIROUX & BROS.,
DR. ED. MORIN & CO.,

LONDON:—
JAS. A. KENNEDY & CO.,
LONDON DRUG CO.



TANGLEFOOT
Is sold by the following
CANADIAN JOBBERS

HAMILTON:—
J. WINER & CO.
KINGSTON:—
HENRY SKINNER & CO.
HALIFAX:—
BROWN & WEBB,
FORSYTH, SUTCLIFFE & CO.,
SIMSON BROS. & CO.,
WINNIPEG:—
MARTIN, ROSSER & CO.
VICTORIA:—
MOORE & CO.,
LANGLEY & CO.
VANCOUVER:—
H. McDOWELL & CO.
NEW WESTMINISTER:—
D. S. CURTIS & CO.
NANAIMO:—
E. PIMBURY & CO.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

NEW CROP VALENCIA RAISINS.

In less than three weeks time the first of the new crop Valencia raisins will have started on the voyage to this port. The proportions of the first shipment is at present a matter of some doubt, and whether the invoice loaded will consist largely of consigned goods, or actual orders, is also a question which at this time is rather difficult to decide. Those who are usually looked upon as importers are this year somewhat in doubt as to the course that should be pursued in reference to early importations. The past year, taken as a whole, has been an unprofitable one, and the unremunerative prices realized during the greater portion of the time since first receipts last year are fresh in the minds of the leading operators, hence the hesitance to plunge with the opening talk of new crop this season. There is usually more or less ambition shown among importers to be included in the list of owners of the first cargo leaving Denia, the same being recognized as a good business card from the fact that upon the arrival of the vessel the importer is prepared to offer his customers a line of new fruit, thus paving the way for obtaining additional favors, orders for new crop being accompanied as a rule by memorana including other lines. This spirit of competition, however, does not appear to be present this year. The trade and financial results of the past twelve months have borne with depressing influence upon importers generally, and their feelings to-day are certainly of a subdued character. First steamer shipments have offered in one or two instances at 24s. c. and f. for layer, and 19s. for off-stalk, but as similar prices were asked and obtained at the opening last year, importers now consider circumstances as such that to meet these figures would only serve to invite losses, an experience which the majority have had an abundance, and are now desirous of carefully avoiding if such is possible. Other shippers in Spain, unwilling to contract for first steamer, are in the field seeking orders for all August, a contract term which might mean second or third boat, the goods being placed aboard in August, with bill of lading showing date, and the sailing not actually occurring until September has been entered upon. For such shipment 21s. 6d. c. & f. for layer, and 17s. 6d. for off-stalk has been quoted, but so far as we are able to learn no considerable orders have gone out, importers here when interviewed upon the subject expressing a determination to go slow, and feel their way cautiously until they are satisfied that there is some show or possibility of turning purchases at a profit. The next contract term to follow is first half September shipment, but upon this period there is a singular absence of information, packers abroad not having cabled prices at which they are prepared to accept orders, while on the other hand local importers do not appear at all disturbed by the fact that the fruit is not offered for the period referred to. To judge from appearances there is not likely to be any rush to obtain first, or even early, shipments of new fruit this year. The prices cabled thus far are not in accordance with buyers' ideas as to cheapness.—N. Y. Journal of Commerce.

SMUGGLING TOBACCO.

The United States customs officers are watching Montreal closely, as they suspect an extensive system of smuggling. Tobacco rated as first-class, with a duty of $2 a pound, is passed through as second-class tobacco, with a duty of only 35 cents. To-day a very large seizure of this tobacco was made in Philadelphia. It was undervalued at that point and had been classifies as second-class at Ogdensburg. Recently six bales of Sumatra tobacco for wrappers, certified to be for Consul-General Knapp of this city, were entered at the port of Ogdensburg, N.Y., as four bales of Sumatra leaf tobacco not fit for wrappers and two bales fit for wrappers. This change in the invoice was not challenged until it reached the examiner. He altered it to one bale unfit for wrappers and five bales fit for wrappers. The consignees thereupon took only the one bale, paying duty at 35 cents per pound, and returned the other five, on which a duty of $2 a pound was asked. Mr. Knapp says the invoice could not be changed without fraud. Ogdensburg is suspected to be the door through which the smuggling goes on.—Montreal correspondent Globe.

Sold by . . all . . Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Have You **Adams' Tutti-Frutti ?**

It pays the dealer to keep the most popular Chewing Gum, because it sells faster than all others, and it satisfies the customer better than any other. Adams' Tutti-Frutti Chewing Gum has this double advantage.

Have You Adams' Tutti-Frutti in Stock ?



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

The **HEADQUARTERS** for

. TEA .

Of Every Description

Lightbound, Ralston & Co.

Seeing is believing.
Send for Samples.

MONTREAL

BUSINESS CHANGES.

SALES MADE OR PENDING.

The estate of Boucher & Co., boot and manufacturers, Montreal, is to be sold.

The stock of A. C. Clarke (The Tea Co.), Toronto, is advertised for sale by tender.

The estate of J. J. Baskerville, groceries and liquors, Ottawa, is advertised for sale.

E. W. Shaw, general merchant, saw mill, etc., is advertising mill and lumber for sale.

The liquor stock of C. M. Arkell, St. Thomas, amounting in value to $859, has been sold by auction to John Barnes at 97c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Sinclair & Co., grocers, St. John, N. B., have dissolved.

Musgrave & Dooley, grocers, North Sydney, N. S., have dissolved.

Ash & Cross, general merchants, Beaver Harbor, N. B., have dissolved.

Hawley & Membery, hotel, Toronto, have dissolved, J. Hawley continuing.

Carne & Mensie, grocers, Victoria, B. C., have dissolved. T. Carne continues.

C. A. Norton & Co., liquors, Halifax, copartnership registered, Chas. A. Norton only.

Louis Gareau and Auguste Beauchamp, of Lachine, wood, grain and hay merchants, have joined in partnership.

David Leblanc and Olier Belec, doing business as hotel keepers under the firm name of Belec & Leblanc, Montreal, have dissolved partnership.

Marie Agnes Villeneuve, Montreal, spinster, has registered that she is doing business alone as tobacconist under the firm name of C. B. Birop & Cie.

James P. Jordan, tobacconist, and William Scott, confectioner, Montreal, heretofore doing business as tobacconists under the firm name of Jordan & Co., have dissolved partnership.

S. Davis & Sons, cigar manufacturers, Montreal, have dissolved and a new partnership has been formed, composed of Samuel Davis, M. E. Davis, M. D. Davis, and Melvin M. Davis ; style unchanged.

Samuel Coulson, merchant, Montreal, Emily Guscot Rea, wife separate as to property of David Rea, and formerly doing business as merchants and manufacturers under the name of David Rea & Co. have dissolved partnership. The business will be carried on in future under the same firm name of Mrs. E. G. Rea.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

W. H. Stephenson, general dealer, Norwood, has assigned.

John W. McDonagh, grocer, Woodstock, N.B., has assigned.

W. L. Sterns, general merchant, Souris, P.E.I., has assigned.

W. H. Cochrane, boots and shoes, St. John, N.B., has assigned.

A. G. Horne & Co., general merchants, Nanaimo, B.C., have assigned to Joseph Lawson.

W. Geddes, general merchant, Saber Island, N. S., has assigned.

Masse & Co., boot and shoe manufacturers, Three Rivers, have assigned.

W. A. & H. R. Lambert, general merchant, Craven, Man., have assigned.

Mrs. A. Lindsey, Apsley, general store, has assigned to Henry Barber & Co.

Severe Bourrette, grocer, Montreal, has compromised at 37½c. on the dollar cash.

J. L. Preville, general merchant, Joliette, Que., has compromised at 60c. on the dollar.

G. Duckett, general storekeeper, Maxville, is offering to compromise at 45c. on the dollar.

Attachment is out against M. C. Crowdis, general merchant, Margaree, N.S., and he is away.

James A. Morrison, teas, etc., Halifax, has assigned, stock, debts, etc., $3,500, to John M. Smith.

Beaubien & Frere, general merchants, Ste. Elizabeth, Que., are offering to compromise at 50c. on the dollar, cash.

Wm. Calhoun, grocer, Strachan avenue, Toronto, assigned to W. A. Campbell. No statement has yet been prepared.

W. H. Fortier, boot and shoe manufacturer, Toronto, has assigned to Charles Langley. The liabilites are about $5,000.

John Ballantyne, general merchant, Havreaux-Maisons, has assigned. H. O. Fortier, in the same line of business at Sherbrooke, has followed his example.

The crockery firm of Charles & Bawden of Kingston has assigned to a Kingston firm. The liabilities are about $2,000, the assets about $3,000. The firm was endeavoring to obtain a compromise, when some of the creditors secured a judgment, with the foregoing results.

The inspectors appointed by the creditors of Thompson Bros., the insolvent cheese manufacturers of Kingston, to examine the assets, report that the supposed discrepancies in their accounts do not exist, but that their failure and present liabilities have been brought about by heavy losses incurred in the purchase of sale cheese, butter, hogs, and grain and other produce over which they had no control, and that no transaction of any kind has been attended by any act of dishonesty upon the part of the firm. They recommend that the creditors accept a compromise of 20 cents on the dollar, net cash, and 5 cents on the dollar payable in six months by unsecured note. They make this recommendation owing to the nature of the assets and the fact of their being scattered over three provinces, which would entail a large expense in winding up the estate. The following is a short statement of the assets and liabilities : Assets in Manitoba, consisting of real estate and farming implements, $22,346.10 ; in Ontario, consisting of real estate and interest in cheese faotories, $8,829.75 ; in Quebec, consisting of saw mill and stock, store and stock, and interest in cheese factories, $12.72.75 ; total, $43,548.60. Liabilities, lease, mortgages and secured claims, $14,440; balance, $29,108.60. Unsecured claims about $75,000.

CHANGES.

Jacob Gibbons, grocer, Leamington, has sold out to George H. Sibbald.

Thos. Sheppard, hotel, Zeypher, has been been succeeded by Mrs. Jane Dafoe.

George Barber, general merchant, Rosemont, out of business and gone to Sault Ste. Marie.

FIRES.

John Dawkins, general merchant, Bethany, burned out.

The smoke-house belonging to Hutchinson & Son, London, was destroyed by fire between 1 and 2 o'clock Sunday. Loss about $100.

Thomas Reid's livery stable, Chesley, occupied by James Armstrong, were totally destroyed by fire Monday, and before the fire could be got under control four other buildings were destroyed. Loss, $3,000 ; insurance, $1,800. The fire was caused by a lamp exploding in the livery stable.

These have been burned out in Fairville, N.B.: N. F. Barnhill, grocer; C. L. Doherty, boots and shoes ; C. Durdan, boots and shoes ; Jas. Durdan, shoemaker ; Robert Fair & Co., general store ; Abner Hansen, grocer ; G. Irvine, general store ; Robert Irvine, victualler ; James Ready, brewer.

DEATHS.

Andrew McNabb, ex-alderman and a well-known carriage builder of Winnipeg, died of diabetes at Carberry Sunday.

Alexander Douglas, for many years extensively engaged in the boot and shoe trade at Montreal, is dead. Mr. Douglas died suddenly at his residence, 37 St. Famille street.

PROMPT CLOSING.

Recently we stepped from the elevated station at West Twenty-third street at a minute or two before 6 o'clock in the evening. Having occasion to purchase some linen, we went to a prominent sixth avenue store, arriving at sharp 6. The door was being closed and we were denied admittance. By 6.07 p.m. we had passed through West Twenty-third street to Broadway, and found every retail store closed and iron gates shut. We discovered that in the greatest shopping district in New York the rule of closing at 6 p.m. is carried out with military precision. It makes no difference how many customers are at the door, the rule is enforced. Within a few minutes after the closing hour the employees leave the place, and all is as quiet as on a Sabbath.

This teaches that retail grocers can, if they will, enforce an early and universal closing at a fixed hour. The patrons of city stores are quick to learn and respect the rules. There is no legitimate excuse for retail grocers working from fourteen to sixteen hours every day. People can be taught to buy their food, as well as their dry goods, within limited hours.—American Grocer.

ENORMOUS SALES - -

and Constantly Increasing.

PETTIJOHN'S

California Breakfast Food

It is a cooling, refreshing, and nourishing food for summer use.

It is far more delicious and wholesome than oat meal.



Every Retailer should carry it in stock.

The following Wholesale Grocers will supply you :

DAVIDSON & HAY,
EBY, BLAIN & CO.,
H. P. ECKARDT & CO.,
T. KINNEAR & CO.
PERKINS, INCE & CO.,
SLOAN & CROWTHER,
WARREN BROS. & BOOMER
} Toronto.

Hamilton.
W. H. GILLARD & CO.,
LUCAS, STEEL & BRISTOL,
JAS. TURNER & CO.,
Montreal.
GEO. CHILDS & CO,

Write for samples and particulars.

WRIGHT & COPP, Dominion Agents, Toronto

GOODS

MACLAREN'S IMPERIAL



CHEESE.



that are

Always Reliable.

Wholesale Grocers Sell Them.

Write us for samples and particulars.



WRIGHT & COPP, DOMINION AGENTS TORONTO



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

BATTY'S

BATTY & CO.
London, Eng.



Pickles, Sauces, Jams, Jellies, Marmalades, Etc.

Wholesale Grocers Sell Them.

WRIGHT & COPP, Dominion Agents, **TORONTO**

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.
Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

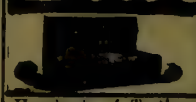
STEWART, MUNN & CO., Montreal.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

.... UNPRECEDENTED SUCCESS ....

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852. **EBEN$^{R.}$ ROBERTS** Established 1852.



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS, AND INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom ; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBEN$^{R.}$ ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal. **EBEN$^{R.}$ ROBERTS, London, England.**

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 27, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ¼ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.		1 15

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste. Packed in fancy wood boxes, each box contains 3 doz.	9 00

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted seiect	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65 $1 70
" " 2 "	2 70 2 80
" " 4 "	4 80 5 00
" " 6 "	8 75 9 00
" " 14 "	17 50 18 50
Minced Collops, 2 lb cans	2 60
Roast Beef 1 "	1 50
" 2 "	2 60 2 75
" 4 "	4 75
Par Ox Tongue, 2½ "	9 50
Ox Tongue 2 "	7 85 8 00
Lurch Tongue 1 "	3 25
" 2 "	6 75
English Brawn 2 "	2 75 2 80
Camb. Sausage 1 "	2 50
" 2 "	4 00
Soups, assorted 1 "	1 50
" 2 "	2 25
Soups & Boulli 2 "	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 40
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ¼ lb cans	1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100,"	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
'Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box	$0 36	$0 40
20 " ... "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



"Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

JUMBLES

A Biscuit that is having a great run just now. 11c.

Get them while the craze is on.

WATCH THIS SPACE FOR NEW LINES . .

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS.

	per box	
½ gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c per lb	
Mocha		28, 33
Old Government Java		25, 35
Rio		21 22
Plantation Ceylon		29, 31
Porto Rico		24, 28
Guatemala		24, 26
Jamaica		22, 23
Maracaibo		24, 26
TODHUNTER, MITCHELL & CO.'s		
Excelsior Blend		34
Our Own "		32
Jersey "		30
Laguayra "		28
Mocha and Java		35
Old Government Java	30	32 36
Arabian Mocha		35
Maracaibo		30
Santos	27	28

DRUGS AND CHEMICALS.

Alum ..... lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 80	0 85
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 28	0 30
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 00	1 25
Madder	0 12½	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnished.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

SUNDRIES.	c. per lb	
Currants, Provincial, bbls.		5½
" " ½ bbls		5½
" Filiatras, bbls		6½
" " ½ bbls		5½
Currants, Patras, bbls	6½	6½
" " ½ bbls	6¾	6¾
" " cases	7	7½
" Vostizzas, cases	7½	9
" " ½ cases	7½	10
" 5-crown Excelsior (cases)	8	8½
" ½ case	8½	8¾
Dates, Persian, boxes	5½	5¾
Figs, Elemes, 14oz., per box	10	10½
" 10 lb boxes	10	11
" 30 lb bxs. 7 crown	14	14½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown		10½
Prunes, Bosnia, casks		
" " cases, new.	7½	9
Raisins, Valencia, off stalk old	4½	5½
Selected	6½	6¾
Layers	6¾	7
Raisins, Sultanas	6½	10
" Eleme		
" Malaga:		
London layers		2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets		
Connoisseur clusters	3 50	3 60
Extra dessert "		4 50
" " " qrs.		
Royal clusters		
Fancy Vega boxes		
Black baskets	3 40	3 50
" " qrs		
Blue "		
Fine Dehesas		
" " qrs		
Lemons	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias		4 50
" Floridas	3 00	3 50
" Seedlings		
" Navels		

DOMESTIC		
Apples, Dried, per lb		0 05
do Evaporated	0 09	0 09

FISH.

Oysters, per gallon		
" select, per gallon		
Pickerel ..... per lb		
Pike ..... do		0 06
White fish ..... do	0 07	0 07½
Manitoba White fish do		0 7½
Salmon Trout ..... do		
Lake herring ..... p. 100		3 00
Pickled and Salt Fish :		
Labrador herring, p. bbl		
Shore herring ..... "		
Salmon trout, per ½ bbl		
White Fish, ½ bbl		
Dried Fish :		
Codfish, per quintal		
" cases		
Boneless fish ..... per lb		
Boneless cod ..... "		
Smoked Fish :		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters ..... per box	1 00	2 25
Digby herring ..... "	0 12	0 15
Sea Fish : Haddock per lb	0 05	0 05½
Cod ..... "	0 06	0 07
B.C. salmon ..... "		0 13
Market Cod ..... "		0 05
Frozen Sea Herrings	2 65	3 00



BREAKFAST FOOD.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

GRAIN.

Wheat, White	0 61	0 62
" Red Winter,	0 61	0 62
" Goose	0 60	0 61
Wheat, Spring, No 2		0 60
" Man Hard No 1	0 82	0 83
" " No 2	0 80	0 81
" 3	0 73	0 74
Oats, No 2, per 34 lbs	39	40
Barley, No 1, per 48 lbs		45
" No 2		40
" No 3	32	33
Rye	55	56
Peas	58	60
Corn		

HAY & STRAW.

Hay, Pressed, " on track	10 00	10 50
Straw Pressed. "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS:
"C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES:
From Toronto, per keg .. 3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd " (26 to 40 inches)		1 55
3rd " (41 to 50 ")		3 40
4th " (51 to 60 ")		3 70
5th " (61 to 70 "		4 00

ROPE: Manilla 0 11½
Sisal 0 09½
New Zealand 0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ... 04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons ..... per lb	...	4½
No. 1	" ...	4½
No. 2	" ..	4¾
No. 3	" ..	4

TURPENTINE Selected packages, per gal 0 45 0 47

LINSEED OIL per gal, raw 0 60 0 62
Boiled, per gal 0 63 0 65

GLUE: Common, per lb 0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.
6d ..... London 5s., Canada, $2 00
"Cervus" boxes of 1 doz.
1s ..... London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12½
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

5 to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 13 $0 13½
Carbon Safety	0 17½ 0 18
Canadian Water White	... 0 19
Amer'n Water White..	0 21 0 22
Photogene	.... 0 25

(For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	6 00
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.	4 50
Chicken Gumbo, Ox Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea	4 25
Assorted	4 00

	Per doz
Worcester Sauce, ½ pts..	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs.	$0 18 $0 21
" dairy, tubs, choice	0 15 0 17
" " medium	0 14 0 15
" low grades to com	....
Butter, pound rolls	0 15 0 17
" large rolls	0 13 0 16
" store crocks	....
Cheese	0 09½ 0 10

COUNTRY

Eggs, fresh, per doz	0 11 0 11½
" limed	....
Beans	1 30 1 45
Onions, per bag	2 00 2 50
Potatoes, per bag	90 1 00
Hops, 1891 crop	0 13 0 15
" 1892 "	0 15 0 17
Honey, extracted	0 05 0 08
" section	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½ 0 11
Pork, mess, p. bbl	.... 0 21
" short cut	21 00 21 50
Hams, smoked, per lb	13 0 13½
" pickled	.... 0 12
Bellies	..... 0 13½
Rolls	0 10½ 0 13½
Backs	..... 0 13
Lard, pure, per lb	0 12½ 0 13½
Compound	0 10 0 10½
Tallow, refined, per lb	0 05½ 0 06
" rough, "	..... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	.. 4½
" Japan	... 5
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	5 5½
Goathead (finest imported)	... 6½
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

Per grs., in ½ or ¼ grs. boxes..... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 1b pack'g's	8
36-1b " 3 1b. packages	8
12-1b "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—Less trade dis.	
40-1b boxes, 1, 2 and 4 1b. pack'g's	9
40-1b " ½ lb. package	9½
40-1b " ¼ lb. "	10
40-1b " assorted ½ and ¼ lbs.	9½
6-1b " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-1b boxes, 1 lb packages	8½
20-1b " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5¾ 5¾
Paris Lump, bbls and 100 lb. bxs	.. 6¾
" " 50 lb. boxes	... 6¾
Extra Ground, bbls Icing	... 6¼
" " less than a bbl	.. ...
Powdered, bbls	6 6¼
" less than a bbl	... ...
Extra bright refined	... 5¼
Bright Yellow	4¾ 5
Medium "	4¼ 4¼
Brown	4¼ 4¼
Dark yellow	.. 4¼

SALT.

Bbl salt, car lots	.... 1 00
Coarse, car lots, F.O.B.	.... 0 65
" small lots	0 85 0 90
Dairy, car lots, F O.B.	..... 1 00
" small lots	.... 1 25
" quarter-sacks	0 40 0 45

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all RETAIL GROCERS

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$ 2 30
Quarter sacks, 56 lbs	0 58
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	3¾	3
E.V.B.	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3lb bars per lb		4
" 12 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30

		Per lb
Eclipse	"	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 60
Queen City, 14 oz	"	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 20
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 15
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Bails	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	23	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	54
Gem, 3 x 6, 3s. caddies 16½ lbs	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about 22 lbs	47
Morning Star, 12s. Butts about 22½ lbs	43½
Montreal Twist, 12s. Caddies about 23 lbs	44
Anchor Twist, 12s. Caddies about 23 lbs	42½

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	55 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 75	$1 80
Telephone 3 40	3 50
Telegraph 3 60	3 70
Safety 4 20	4 30
French 3 60	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

per doz

Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 60
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

. . Golden Finnan Haddies . .

CANNED

Messrs. Jas. Simpson & Son.
of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,
of Montreal, Selling Agent for Montreal and Quebec Cities

All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

Unlike the Dutch Process



No Alkalies
—OR—
Other Chemicals
are used in the preparation of

W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

Johnston's Fluid Beef

Maintains its high standard as

A Perfect - - - - Beef Food

Staminal

is a FOOD and A TONIC combined.

It contains the feeding qualities of BEEF AND WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

PALATABLE BEEF TEA.

MILK GRANULES

is the perfect equivalent of MOTHER'S MILK.

It contains nothing that is not naturally present in pure cow's milk.

It is the NATURAL FOOD for an Infant deprived of its mother's milk.

Apted Bros.



54 Yonge St.

TORONTO



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

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THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

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THE Oakville Basket Co.,

MANUFACTURERS OF

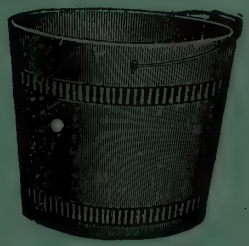


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO



OUR LAMPS

AND

Lamp Goods

ARE NOW READY

Look at samples and get prices from other dealers, then come to us—we'll get the order. Why? Because ours are . . . . . .

BEST VALUE BY A LONG SHOT

Gowans, Kent & Co.

Toronto and Winnipeg.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made," "Perfection." } Made from Seville Oranges.

"Lemon Jelly Marmalade," " Messina Lemons.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

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Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

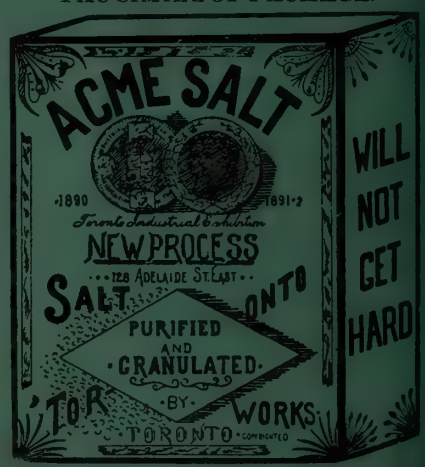
Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET, TORONTO.

Consignments Solicited

FAC SIMILE OF PACKAGE.





OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., Wellington Mills, London, England

REPRESENTATIVE IN CANADA: JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL The LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO AUGUST, 4, 1893. No. 31

Manufacturers To Her Majesty by Special Warrant THE QUEEN

PURVEYORS TO H.R.H. THE PRINCE OF WALES

TO THE COURT OF HOLLAND AND THE KING OF ITALY

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.
Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 &c &c

SAFE
SURE
SWEET
SALEABLE

NELSON'S

Steamship Matches

Guaranteed equal to any in the market.

REDUCED PRICE

$3.10 per Case. Freight prepaid on 5 case lots. Special prices for quantities make known on application.

H. A. NELSON & SONS
TORONTO and MONTREAL

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.
To have a sample of the delicious
CHOCOLATE-MENIER
Sent Free in your own name
To every one of your customers
Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

"Standard Goods are the best to Handle"

THE STANDARD PICKLE



LAZENBY'S

DON'T deal in second-rate goods; a reputation for selling the best articles will draw the most trade. . . . . .

THE STANDARD JELLY



LAZENBY'S

Where you can get Lazenby's Goods:

PERKINS, INCE & CO.
J. P. ECKARDT & CO.
LOAN & CROWTHER.
} TORONTO.

BAULD, GIBSON & CO.
JOHN TOBIN & CO.
DAVIDSON BROS. & CO.
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C. & E. MACMICHAEL.
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And Many Others.

CANADIAN AGENTS:

Arthur P. Tippet & Co., TORONTO and ST. JOHN, N.B.

Gillard's New Pickle

Far superior to every other kind.
The most delicious made.

Gillard's New Sauce

Is made only from the finest
. . . . . ingredients.

Sold retail at 25c. Half Pint Bottle.

Undoubtedly the Best Value offered to Canadian Consumers.

Both these lines are put up by **GILLARD & CO., London, England,** and sold wholesale by **W. H. GILLLARD & CO., of Hamilton, who are sole agents for Western Ontario.** . . . . . .

A trial of Gillard's New Pickle will convince the most conservative that nothing has been offered that will compare with them in quality and flavor. . . . . .

YOU MUST TRY THEM TO BE THE JUDGE.

Once tried, consumers cannot resist the temptation to buy again. Put up 2 dozen in a case, and trial orders filled at the 5 case price. . . . . .

Enquiries Solicited. Orders Promptly Executed. Satisfaction Guaranteed.

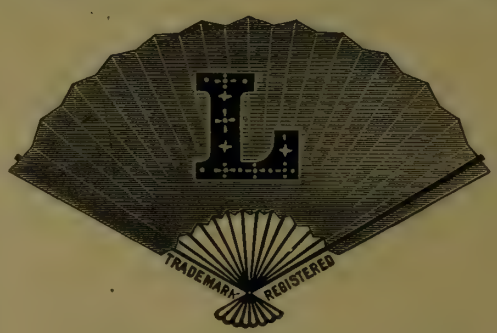
Every retailer in the City of Hamilton is selling these goods. They cost a little more than ordinary goods, but no objection is made on the part of Canadian consumers to pay a fair price for a really first-class article.

W. H. Gillard & Co., Wholesale Grocers, " Teas, " Spice Dealers, Hamilton, Ontario.

Edward Adams & Co., Established 1844. London, Ont.

Importers of the Celebrated . . **"Fan" Brand Teas.**

Rose's Lime Juice, Qt. Bottles.
Morton's Raspberry Vinegar, Qt. Bottles
" White Wine " " "
" Crystal " " "
Keiller's Dundee Marmalade, 1 lb. Jars.
" " " ½ lb. Tins.



New Moning Congous

GILLARDS' LONDON PICKLES. ROBERTS' TABLE JELLIES AND CREAMS

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY.
$2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, AUGUST 4, 1893. No. 31

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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The consumption of coffee in Europe and in the United States has been on the whole remarkably steady during the past couple of years. This is evidenced by recent reports. For the year ending June 30 last the United States and Europe combined consumed 10,946,228 bags against 10,804,551 the previous year. Of these totals the latter took 6,547,679 bags in 1893 and 6,392,719 bags in 1892, and the former 4,398,549 bags in 1893 and 4,411,832 bags in 1892. According to these figures the deliveries in Europe were 154,960 bags larger in 1893 than in 1892, while in the United States they were 13,283 bags smaller. In tons the aggregated deliveries in these two consuming centres of the world for the year ending June 30 last were 647,000, while the average for the four years ending Dec. 31, 1892, were 651,384 tons. "It is fair," with these figures as a basis," says the American Grocer, to whom we are indebted for the figures. "to estimate that the world requires an annual supply of 650,000 to 660,000 tons (11,050,000 to 11,220,000 bags),and until the production exceeds this quantity there is not much chance of a return to the low prices of 1886." That the total consumption should be larger in 1893 than in 1892 is somewhat a matter for surprise when the fact is taken into consideration that during the one high prices ruled and during the other the opposite was largely the case.

The receipts of coffee at Rio and Santos, the two great distributing ports in Brazil, were 6,202,000 bags for the year ending June 30 last, compared with 7,397,000 bags the year before. Notwithstanding this decrease of 1,195,000 bags, the crop was rather above the average—6,008,800 bags—of the past five years. A decrease is also exhibited in the exports from the two ports referred to compared with 1892, but here too the total was above the average of the previous five years by some 275,000 bags.

Brazil produces about 54½ per cent. of the world's supply of coffee, but, how long she will be able to maintain that position is a query. The coffee lands are gradually getting farther away from the shipping ports. This, under any system of transportation would be undesirable, but in Brazil, where the old pack mule is the chief means of bringing the coffee down to the coast, it is all the more so. The longer the journey means not only increased cost of transportation, but also greater liability to damage by exposure. This latter is said to be sometimes no unimportant matter. In fact to it has been attributed, to some extent at least, the scarcity of first class grades of Rio coffee.

* * *

The financial situation in the United States shows some signs of an improvement; and it is to be hoped that they will be permanent. While we in Canada are not directly interested we are indirectly so, just as when misfortune strikes one neighbor the sympathies of the other are aroused, particularly if they also have business relationship with each other, as happens to be the case with Canada and the United States. The tonics which are bringing about the healthier conditions are the expectation of the repeal of the silver law and the turn America-wards of the gold tide. President Cleveland is determined upon the unconditional repeal of the silver law. He has placed himself on record to that effect. And while this may delay the repeal in the first instance it is scarcely likely that any time will in the long run be lost. In any case the free silver men will make a long and a bitter fight, and they would be hardly less willing to accept a compromise that did not give them at least nearly as much as was taken from them than they would be to give up all. With public opinion as it is it is evident that Congress dare throw no sop to the free silver men that will be large enough to mollify them. Under such circumstances the wisest thing to do is to adopt the plan of campaign mapped out by President Cleveland. If the advocates of repeal should perchance not succeed, the last condition of affairs in the United States would be worse than the first. It was when the President called for a special session of Congress for August 7 that public confidence began to be restored. If the object for which it is called is not attained that little confidence will sink lower in the financial horizon than ever before. And what that means is obvious. The duty of Congress is to unconditionally repeal the silver law. After that if anything reasonable can be done for the silver men well and good. But until concerted international action is taken the United States cannot do much for either the silver miners or for restoring silver to the place it once occupied as a factor in the currency.

* * *

Confidence is one of the most important essentials in the commercial world. As the

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

keel is to the vessel so is confidence to trade. Remove the one or the other and over will go either vessel or trade at the first blast. There have been many instances of this in the United States during the last few months. When the whirlwind that had its origin in unwise silver legislation began to sweep across that country, menacing credit and trade, the nation became alarmed. Some even more so than the conditions warranted. When people lose their heads they are little fit for anything, particularly business, and at the cry of "wolf" will run without stopping to see whether there is a wolf or not. Possessed by this fear the people in some of the Western States have been making runs upon and bearing to the ground banks that, in many instances, were sound. Although some of these banks are resuming business again, much of the injury that has resulted from the runs consequent upon a lack of confidence is irreparable.

* * *

Individual merchants as well as people in general can glean lessons from the recent runs on banks in the Western States. To succeed in business a man must have courage. Obstacles surround him on every side. He can not get around them. He has either to surmount them or run away from them. Some choose the latter course. The mole hill they magnify into a mountain and, throwing up their hands in despair they run from it. Their mole hills are sometimes in the shape of accounts falling due, and then in despair, some merchants throw themselves into the arms of an assignee or flee pell-well the country, when infrequently there is no reason for any such action. Instances of this are continually occurring, one only a few weeks ago. In this particular instance the frightened one was a large flour dealer, who, because the markets had gone against him and trade was dull, he, in a moment of weakness, assigned. When his affairs were investigated experts failed to discover any reason why he should have assigned and when the hour set for the meeting of the creditors arrived the insolvent and the assignee were the only ones to put in an appearance. What the business man of to-day wants is a foundation made up of experience, capital, tenacity and continuity. With a foundation such as that confidence will not be wanting when demands are made upon it.

* * *

It is often not till after their discontinuance is found to be unprofitable that dishonest practices are discontinued. When there were not so many competitors for the European wheat market the exporter was not so particular as he now is about fraudulently mixing different grades with dishonest intent. And when China produced the world's supply of tea she fell into habits dishonest as well as habits careless. Now, as a result partly of the latter and partly because of competition for the consuming markets, she is awakening to the necessity of mending her ways. One of the ways in which she proposes to do so is in regard to the manufacture of what is significantly known as "Lie tea." This tea, it seems, is not made from the genuine leaf, and to this fact is due much of the loss of prestige of China tea. Now that China has fallen back to third place among the tea producers of the world the Government of that country has come to the conclusion that it is time for it to be up and doing something; and one of the ways in which it proposes to do something is by prohibiting the manufacture, sale and purchase of "Lie tea." An edict to this effect has gone forth, and the punishment promised for disobedience is imprisonment for life.

* * *

A woman was the other day convicted in London, England, of fraud. In the evidence it came out that she was employed by a manufacturer at wages that were not enough to keep body and soul together. It was to keep the two from going assunder that led her to defraud her employer. An English trade paper in commenting on the same remarked: "However he (the employer) may be blamed this man must not stand alone. To the full the purchasers must share the blame." This line of argument, to our mind, has little or no legs upon which to stand. No man, whether he be saint or sinner, preacher or layman, wholesaler or retailer, manufacturer or consumer, can be blamed if he buys a thing cheap as long as it has not been stolen. The price of an article is not determined by the whim of this or that purchaser. It is the law of supply and demand that is the great governor. If the manufacturers in any given article turn out more than the market can absorb the price will naturally fall, and so will the remuneration of the employee. The same results are obtained if, in the rush to get business, merchants undersell each other. If merchants and manufacturers cut and slash prices the consumer cannot be blamed if he takes advantage of it. To blame the purchaser because Jones the grocer, Brown the tailor, Smith the hardware man, or Johnson the boot and shoe dealer, sell their goods below cost and do not give their clerks sufficient remuneration is unreasonable. Most of the evils, such as inadequate profits, bad debts, etc., that beset business men are of their own making, and it is no use anyone trying to deny it.

CHATS WITH BUSINESS MEN.

"The apple crop north," said a traveler to me Saturday, "is a failure. I saw tree after tree that had not a single apple on it. Do you know I think there is money in dried apples. You can buy them at about 4c. and I believe that in the spring you will be able to 7c. for them. But you have got to hold them. That is the worst of it."

* * *

"Homer & Co. of Gravenhurst, and Rosseau are doing an exceptionally fine trade this season," remarked a commercial traveler who has just been up that way. "They are doing a particularly good business at their Rosseau store with the tourists on the different islands. Just now Muskoka is booming as far as the tourists' trade is concerned. By-the-bye, I noticed in the papers that W. Hanna & Co. of Port Carling, had been burned out. Well that is only partially true. The fire broke out in the rear of their establishment, and although it destroyed all the trees in their orchard and licked up their stables the store remained intact and business is as brisk as ever; and it is brisk. Yes they had a pretty close shave, closer than they want again you can bet."

* * *

"It's peculiar the excuses that are advanced by some grocers why they cannot close early," said a man to me the other day who is an advocate of early closing. "I heard of one the other day that I'll have to tell you about. A man was carrying a petition up Dundas street the other day asking the storekeepers to close that afternoon. When he went into one grocery store the proprietor replied: 'No, I can't. Look at all those goods there on the floor that I have got to deliver, and I'm short-handed too.' The man carrying the petition then went across the street to get a butcher to sign it, and to him he related the grocers' excuse. 'Just wait,' said the butcher with a laugh. 'In a little while you'll see him put them goods in his waggon and deliver them—at his own back door.' The man waited, and sure enough the grocer did as the butcher said he would."

* * *

"Yes, no doubt there is more prejudice against white salmon than there really should be," said a wholesaler to me. "And still I don't know that we could expect much other. Why? Well you see it is like this: There has been a good deal of fraud practiced in regard to white salmon by people putting up as white salmon fish that are not white salmon. I can't for the moment think of the name of the fish. For red salmon they cannot substitute any other fish, and this is a good deal the reason why people have more confidence in red salmon. You know white salmon is all right. As a matter of fact the salmon that come from the Lower Provinces are white, and they are excellent fish you know."

BYSTANDER.

HOLIDAYING RETAIL GROCERS.

The members of the Toronto Retail Grocers' Association and their friends held an excursion to Niagara Falls on Wednesday. Most of the party went over on the first boat, but a good many followed on the 9, 11 and 2 o'clock boats.

All told there were probably eight hundred or more in the party, and I made one of the number.

No class of men stick so closely to business as retail grocers; and no class of men give themselves more up to pleasure when they are out than do they. But then I suppose that is natural. Chain up your dog for a week or so. Then one bright summer's day let him loose and take him into the country; not into your neighbor's garden on any account, for that dog will bark and yell, frisk and tear, roll and scratch in a manner that would be allowable only in a ten-acre field after the kine and the horses had shorn it of the succulent grass and the purpose of the farmer was to give it a treatment of ploughshare and harrows. Of course the grocer does not bark, frisk and tear up the grass like a dog when he is picnicking. But as far as extracting pleasure from moments of freedom is concerned, the grocer is unsurpassed by the the canine or in fact anything "on God's green earth," as an old friend of mine used to say, when he wished to be expressive. And that is why I like to be with the retail grocers of Toronto—or of any other city for that matter—when they have one of their periodical worshipping days at the shrine of pleasure. I don't think it can be for any other season, for I am neither a grocer nor the son of a grocer. True I might have inherited the peculiarity from an ancestor of the second or third generation back who did, so I've been told, dabble a little in teas. And then I must not forget that when I was a frisky seven-year-old I used to steal over to the corner grocery and make up cornucopias for lolly-pops. But then I don't think it was that made me like the company of grocers, for it was seldom that I got any reward for my industry. That specie of grocer I have found to be the exception, not the rule. If it was the opposite there would be no good times at grocers' picnics like we had Wednesday. Mean men can't enjoy themselves.

On the trip up the electric railway from Queenston to the Falls those of us who were on the first three or four cars were treated to something besides glimpses of the unsurpassing scenery with which the route abounds. We had about climbed the heights, and were almost under the shadow of Brock's monument when the power proved unequal to the task of taking us to the table land above. And there we lay with a most delightful piece of scenery stretching away toward Lake Ontario at our feet. In our car was Frank Gallow, and mounting the front platform he for a time entertained us by describing in eloquent terms the surrounding scenery. Then he requested a photographer who was on board to take a snap shot at us, but he excused himself on the ground that good pictures were not obtained from faces upon which patience was so strongly depicted. And so my hopes of being "took" were short lived. Just then somebody suggested that two brindle cows which were working their way through the undergrowth on the hill-side below be harnessed to the car. Somebody else seconded, and we all agreed. But how to get them over or through the barbed-wire fence was the query. And while we were each suggesting ways and means the bovines vanished in the shrubbery. Fortunately, however, at that moment the fellow at the power house put more grease to his elbow and we moved off, but oh, so slow. On the table land it was all right, and we went like the wind; that is as fast as a fifteen or twenty mile breeze. And we all forgot our delay in the thousand and one things that attracted our attention and our admiration. My "better half" whispered in my ear: "Quite a different expression on their faces now, isn't there?" I said "Yes." I always give the kind of answer she wants, but this time the answer she desired was the one I was pleased to give. There was a change indeed.

The Falls were looking their prettiest, and the occasional fleecy cloud that would throw its shadow over them only made them look all the more beautiful afterwards. The arrangements made by the managing committee were admirable, and the pleasures of many an excursionist were greater and their pockets heavier afterwards than they otherwise would have been but for this. The Highlanders' band, which accompanied the excursionists, was posted under the spreading branches of the park trees and dispensed a liberal supply of excellent music during the day.

Who were there? Well, really that is difficult to say. There were a good many retail grocers there that I did not expect to see, while all that I expected to see were there too. The grocers' clerks were there with their best girls, and the grocers were accompanied by their wives and families; and goodness knows some of them are pretty big. I mean the families. Then I noticed a pretty general turn out of the city travellers. Among those I came across were: Frank Gallow, president of the City Travellers' Association; Ben Dack, James Owen, Chas. Shields, J. Mortimer, T. Holman, Bob Woods and Findlay McDonald. The only wholesalers I saw were J. W. Lang and P. Larkin, although I guess about every house in the trade was represented and that well, too, in some way or other. Of wholesale commission men I saw James E. Baillie and John Hawley, Among the eight hundred were also scattered an odd butcher or so. And by-the-bye, I must not forget H. Wright, or that he said he was as pleased with the excursion as he was with the sales of Pettijohn's California breakfast foods.

About the success of the picnic there is no doubt. Everybody said so, and to these gentlemen forming the managing committee it is largely due: President Clark, Vice-President Gibson, Secretary Corrie, Treasurer McMillan, A. G. Booth, R. Mills, A. White, H. W. McCulloch, J. S. Bond, F. S. Roberts, W. J. Sykes, H. W. Marmion and A. G. Marmion. BYSTANDER.

HINTS FOR BOYS.

A gentleman advertised for a boy to assist him in his office, and nearly fifty applicants presented themselves before him. Out of the whole number he selected one and dismissed the rest. "I should like to know," said a friend, "on what ground you selected that boy without a single recommendation?" "You are mistaken," said the gentleman, "but he has a great many. He wiped his feet when he came in, and closed the door after him, showing that he was careful; gave up his seat to that lame old man, showing that he was kind and thoughtful; he took off his cap when he came in, answered my questions promptly and respectfully, showing that he was polite and gentlemanly; he picked up a book which I had purposely laid upon the floor, and replaced it on the table, while all the rest stepped over it or pushed it aside; and he waited quietly for his turn, instead of pushing or crowding, showing that he was honest and orderly. When I talked with him I noticed that his clothes were carefully brushed, his hair in nice order, and his teeth as white as milk; and when he wrote his name I noticed that his finger nails were clean, instead of being tipped with jet like that handsome little fellow's in the blue jacket. Don't you call these letters of recommendation? I do, and I would give more for what I can tell about a boy by using my eyes ten minutes than all the letters of recommendation he can give me.—Scientific American.

The Toronto Gity Travellers' Association have chartered the steamer Chippewa for a promenade concert on the night of August 21. The band of the Highland regiment has been secured for the occasion.

A despatch to the Empire says that the run of salmon in British Columbia has increased, and the pack promises to be the largest on record.

A DAY WITH LONDON GROCERS.

Whew! but we had a giddy time. Everybody that was anybody was at the annual picnic of the London Retail Grocers last week. I was there. Even now I lay awake at night thinking of it. The fun began at early morn and lasted till dewey eve. It started with a hip, hurrah, zest, spirit, and go that characterizes the London retail merchant. Nothing tended to mar the joyousness of the event. The elements smiled propitiously and the citizens lent an unstinted patronage. Business in all its branches was, to a great extent, suspended, in order that both employers and employees might take part in the general festivities. Fully 5,000 people congregated on the grounds and a more happy and good-natured assembly could not be readily imagined.

From the shady recollection which now dawns upon me I remember of landing in the market square at about ten o'clock a.m. The din, rush and bustle made by gaily decorated grocery wagons and their drivers preparing for the great procession was bewildering. All rushed around madly as if their life depended on their touching every point of the compass every two minutes. Finally, by the herculean efforts of the worthy president and vice-president, Mr. W. H. Ferguson and Mr. John Moule, the wagons and carriages formed up in procession. The Seventh band led, playing sweet music, and then came the decorated delivery wagons, with the cabs and carriages behind, in which were seated the men who made the picnic what it was. Every cab in the city was out; all were filled, and if there was a solitary grocery store unrepresented it would be difficult to recall it. The decorations of the delivery wagons were very gay and tasteful. Messrs. A. McCormick & Sons' waggon, drawn by two handsome mules, occupied the place of honor after the band. W. H. Ferguson's, the Queen's grocery, was conspicuous because of a large portrait of Her Majesty. "Sterling" soap had a big floral horse shoe over the horse's back. Sanborn's had a lot of boys and a big water-melon. Ald. John Moule had a four-in-hand that attracted much admiration. Lawrason's wonderful soap was represented by a gorgeously decked wagon in which a number of colored gentlemen made fun for the crowd. Fitzgerald's wagon was topped with "Little Billee," a pretty live figure that invited everyone to "come out and spend the day with Willum." Piper Geo. Angus occupied a prominent place in the procession. W. J. Reid & Co. had a fine display of wares from their annex store. McLeod's Branton's, T. A. Rowat, Wilson & Ranahan's C. J. Wall's, Shea's McCutcheon's, R. A. Jones, Harley's, The Bee Hive, and Shoebotham & Corrigan, all were represented with handsomely decorated wagons.

The prize for the best decorated wagon fell to A, McCormick & Sons, James Annett's second, William Ferguson's third, Frank Harley's fourth, H. Branton's fifth and McLeod's sixth. The judges were Messrs. Thomas Gillean and John Fairgrieves.

After reaching the park the first thing on the programme was the baseball match, Wholesale vs. Retail, for a prize of $20, which was won by the retailers by one run. I think I hear them arguing that ball game yet. The wholesalers say the retailers cannot play ball a little bit, and the retailers claim they can knock the tar from out the wholesalers any time. However, they both play well.

By the time the baseball match was ended the grand stand had filled up, and the games commenced. The games and races were very efficiently managed by the committee, Messrs. W. H. Ferguson, C. J. Wall, John Moule, Vanston, D. Mackenzie, John Fairgrieves, T. Gillean, Frank Barnard, Jessie Symmonds and others. A good word must be said for the prizes offered. They were valuable, and of excellent quality, running up to $5, $6, $10, and even $12 to the winner in the principal events. Here are the results of the different contests:

Young men's race, 18 years of age and under, open to grocers' sons and employees—J. Gibbons, 1; W. Munn, 2; John Connor, 3.

Fat men's race, 200 lbs. or over to qualify—J. C. Trebilcock, 1; R. Woods, 2; E. McCormick, 3.

Bicycle race, one mile—H. K. McCormick, 1; E. Ramsay, 2; Ed. Russell, 3. Time, 3.42.

200 yard flat race—A. B. Caswell, 1; C. E. Caswell, 2.

Young ladies' race, 18 years and over—Miss Carrie Grieves, 1; Miss Chantler, 2.

Horse race for grocers' horses, walk half a mile, trot half a mile, and go as you please half a mile. Annett's Lamplighter won the race by fast walking in the first half, getting so far ahead of the others that they could not come near him when they got a chance to trot. Wood's Dollie B. and Annett's Telephone Girl had a nice race for second place, which fell to Woods.

The wheelbarrow race, 100 yards and return, passenger and driver changing at the turn, was a laughable contest. Bockers and Jennings, 1; Caswell Bros., 2; Bennett and Alteman, 3.

Sack race—B. Lewis, 1; R. Gould, 2; M. Tierney, 3.

Running race, half mile heats, best 2 in 3—Murphy's colt, 11; Ranahan's Nettie, 22; Murphy's Nettie, 33. Time, 1.30, 1 28 1-2.

Trotting race, mile heats, best 2 in 3—Turville's Charley, 11; Annett's Telephone Girl, 322; B. Wood's Jack, 233. Annett's won the last heat from Wood's and second prize. Time, 3.12, 3.11, 3.14.

Leap frog race—Griffith and Lea, 1; Moore and Ranahan, 2; Lewis and McCormick, 3.

Committeemen's race—R. Woods, 1; C. J. Wall, 2; —. Ranahan, 3.

Race for drivers of delivery wagons—B. Lewis, 1; R. Maxwell, 2; James Baskerville, 3.

Sailor's hornpipe and sword dance—Hugh Galbraith, 1; Edith Patton, 2; Geo. May, 3.

Butcher boys' race, in costume, one mile dash—The first and second horses were Mitcheltree's and the third Murphy's.

Bicycle race, handicap—Glover, 1; Bennett, 2; Manville, 3.

Boot and shoe race, where the runners had to stop at 50 yards and take off their boots, and on returning put them on again—Caswell, 1; Leys, 2; Tierney, 3.

Married clerks' race—Henry Ranahan, 1; T. Hurley, 2; J. Rolston, 3.

Cigar race, in which the runners had to take off and put on their coats and vests and light a cigar—E. Alteman, 1; William Bennett, 2; A. B. Caswell, 3.

Egg and spoon race, in which the contestants had to carry a spoon in their mouths and balance an egg on it—Henry Brainton, 1; James Jupp, 2; C. E. Caswell, 3.

Obstacle race—H. Backus, 1; Allen Leys, 2; C. E. Caswell, 3.

Members' race—R. W. Rolston, 1; John Murphy, 2.

Menagerie race—Driving a chicken with a string around its leg. It was very funny. A big white rooster ran away ahead, then turned and ran back again, a slow old hen trotting in first. The race illustrated the contrariness of feathered bipeds. Branton took first, Ralston second and Leys third.

The reporters' race fell to a fleet-footed correspondent of Ayer's Almanac. A gentleman who writes shorthand with a coupling-pin came second, but he was ruled out in favor of a handpress kicker, who got second prize.

The eating match made the people shriek with laughter. Slices of bread dangling on the ends of strings were attacked by the boys with hands tied behind them, and it took some of them five minutes to get a bite. Vic. Chamberlain got through first, Frank Stenson second, and W. Burrows third.

Little 4-year-old Susie McGill gave an exhibition dance for a special prize, and did very nicely.

Thus ended the great picnic. Everybody went away happy and satisfied, myself among them. One thing I admired about the London trade is the manner in which they pull together. All seem intent upon helping each other. I have to thank the managing committee for their courtesy and attentions, par-

ticularly the president, Mr. Fergusson, who is a whole-souled, genial gentleman, proud of his Irish ancestory, and proud to proclaim Canada his home. "My boy," he says to me, "Canada is the greatest country under the sun," and I believed him.

John Moule was happy the whole day long, and tried to make everyone else so. The only thing that Mr. William Horner regretted was that he was too fat to run in the fat man's race. Mr. A. MacCormick, one of the oldest grocers in London, and past-president of the association, kept his eye open to see that everything was going right, and the secretary, E. Sutton, has a life job if he will only keep it.

THE HUSTLER.

THE REWARDS OF INDUSTRY AND ECONOMY.

Circumstances may to some extent assist or retard the progress of the individual along the road that leads to wealth and influence, but it is entirely a question of personal character as to whether success is ultimately attained or not. Luck cuts no figure in the problem, and the sooner the young aspirant for business honors disabuses his mind of the notion that success is dependent upon luck, the sooner will he rise above his present position. "If only I had So-and-So's luck," is an exclamation often uttered by young men, who lack everything perhaps that is requisite to success except ambition and good health. With the most favorable circumstances this class of young men would miss their aims, because they either do not know how to proceed, or are incapable of the sacrifice of ease or comfort, and therefore allow whatever ambition they possess to exhale itself in sighs and plaints. The instances of remarkable material success attained by men with very unpromising beginnings, are sufficiently numerous, one would suppose, to convince doubting Thomases that success in business is dependent upon one's own exertions. Perhaps a good many young men in subordinate positions are well aware of this truth, yet imagine that no special effort save economical living is demanded of them until they have succeeded in entering business on their own account. This is as gross a delusion as the notion that luck is a factor in the problem of how to achieve success. The individual who has never distinguished himself by faithful and assiduous devotion to duty, as an assistant in the store would hardly make a shining success of the business if it should ever pass into his own hands. A habit of hard work must be formed, skill acquired by close attention to the business, and sound business principles instilled, if the clerk is ever to be worth his salt as a merchant. The clerkship period is the period for the formation of character, provided the individual enters upon his duties immediately after leaving school, and is, therefore, the most critical time in the future merchant's life. Slothful or dissipated habits formed then may be impossible to ever shake off. Unfaithful conduct to one's employer may sap the integrity which should form no small item in the capital of the merchant that is to be—in fact, the injury inflicted on the interests of the employer is far less serious than that which the lazy, inefficient and faithless clerk suffers by his own acts.—Merchants' Review.

SUGAR CONSUMPTION.

It is a most remarkable fact that since 1880 sugar consumption has increased on this continent from forty-three pounds to sixty-nine pounds per capita. It is said that the amount of sugar consumed by a people is in direct ratio with their civilization. In view of this theory, it is interesting to observe that Italy, Turkey and Norway use eight pounds per capita yearly; Russia, Greece and Spain use ten pounds; Austria uses fifteen pounds; Germany and Sweden, twenty-three pounds; Holland, twenty-seven; France, twenty-nine pounds; Switzerland, twenty-three pounds; England, seventy-nine pounds.—The Sugar Bowl.

NEW PACK TOMATOES.

New pack canned tomatoes will be coming forward in moderate quantities during the next week or ten days. Some have already been received and dealt out to the retail trade at about $1.25 per dozen. After the middle of August there is likely to be a good supply from deliveries on "future" contracts made early in the season at a cost of about 90 to 95c. laid down here for standard 3-lb. goods. On Saturday some spot stock was offered at $1.15, and early future shipments at $1 in Baltimore, which would indicate that prices are gradually getting down to a normal level. That really cheap tomatoes can safely be calculated upon is, however, rather doubtful. In any event it is a well established fact that the new season opens with unprecedented light stocks in the hands of packers and jobbers, and to all accounts retailers have less than their usual quantity. Regarding the coming crops and the pack there is a great deal of uncertainty. The crop thus far is backward, but may ultimately afford sufficient supply for a good pack. Canners are inconvenienced somewhat by general financial conditions, but to what extent their operations may be restricted thereby is extremely problematical. The important fact remains, however, that not only the very heavy pack of last season, but a considerable "carryover" from previous seasons, to say nothing of stock brought from Europe, Canada, and the Pacific Coast, has been practically all used up. There is nothing to indicate that the consumption will be smaller during the next 12 months.—N.Y. Journal of Commerce.

TEMPERATURE AND CANNED FOODS.

Concerning the keeping qualities of canned foods when exposed to extremes of heat and cold, U.S. Adjutant-General Williams, in a recent army circular, published the following information:

"Apples, peaches, pears, rhubarb, green peas, green corn, onions, potatoes and tomatoes were all subject (at Lady Franklin Bay) to extreme temperatures (over 60 degrees below zero), and were solid for months at a time. The second summer they thawed, the following winter they froze solid again. All the articles named presented the same appearance as though freshly canned, and their flavor was as good when the last can was eaten as in the first month. It should be understood that these were first-class canned goods and from dealers of standing and reliability. Cranberry sauce, preserved damsons, preserved peaches, and fruit butters suffered certain changes from candying, etc., which detracted somewhat from their flavor, though not materially so. Dealers in such preserves predicted that such conditions and changes would occur. I had also canned turnips, squash, beets and carrots, as well as pineapples, cherries, grapes, clams, shrimps and crabs, which, although not subjected to such extreme temperature as the foregoing, yet froze and thawed repeatedly without injury. No can of any kind except a few, say half a dozen of fruit butters, was ever burst by action of cold or heat."

Dr. Simson Pratt of the British army says:

"Taking my experience in India and the late Nile expedition, in which the test of tinned provisions was exceptionally severe from continued exposure to the powerful direct rays of the sun, I have found that tinned provisions, meat and vegetables put up separately or combined in the form of soups, are practically undamageable by any climatic heat.

"The only class of provisions that, in my experience, suffers from great heat is that of uncooked articles, such as butter, cheese and some forms of potted meats."

A little boy once defined "salt" as the "stuff that makes potatoes taste bad when you don't put any of it on!" This delightful definition suggests that what not to do is as important a question in developing a success as the question of what to do, and suggests also that the negative qualities in a merchant's equipment may be as necessary to consider as his positive requirements, says The Keystone.

THE QUESTION OF TEA TARES.

DEAR GROCER,—When the truth is told fearlessly and abuses are exposed and brought to light sometimes it hurts persons, and makes them feel sore. I am pleased to know that my letters are not passed by unread; and there is at least one of your readers who notices them and deems it necessary to expose his ignorance in not knowing that some wholesale dealers are not infallible. He seems to lament the fact that they are found willing to acknowledge this, a virtue which your correspondent D. G. Whittaker evidently does not possess, and his views regarding journalistic etiquette must have originated somewhere in the backwoods, probably in the neighborhood of Elora or Hogshollow.

He admits that some grocers do not weigh their teas, a fact which my statements showed, and my warning to them therefore was a good one. I have much sympathy for a man or firm who may deceive and cheat his or their customers either by "dosing" a tea or in shipping a tea not according to sample shown, or in robbing a dealer of four lbs. tare on each package, or not allowing tares at all, because in so doing they are on the sure road to ruin.

I have no desire in vieing Mark Twain or his readers as a humorist, but facts are stubborn things, and if THE GROCER will promise to publish them, I will furnish enough evidence to verify my statements and the names and persons shall be vouched for, as they can be seen in business, and their names found in the city directory, and are known to be genuine and not counterfeits, unlike your correspondent's name, which cannot be found either in business nor in the city directory. I did not claim to give two pounds more tare on packages of tea than anybody else—excepting those who rob their customers—but I am proud to say that the firm which I represent gives to their customers just and proper tares at all times and in all cases, and my former statements showed this to be true.

Regarding the latter portion of your correspondent's remarks, where he tries to cover up his own baseness in altering the meaning of my remarks to suit his own iniquitous desires, let me state that I did not accuse young men of "getting ahead of their customers," but I drew attention to those persons calling themselves "tea experts" and "brokers" and those "wholesale grocers" who practice such deceptions, that they should set a better example before their employees than cheating in weights, and in giving short tares and dosing teas with foreign matter that no less an amount than $8 was demanded and had to be allowed on one package of Indian tea, it having being "dosed" to that extent.

If any errors of mine in life (for there have been many) will prove to be a warning to others in leading them from indulging in wrong doing, I shall not lament the fact on their part, but I shall feel thankful—not for my errors—but that I had courage and manhood enough to quit foolishness and turn from error and folly in learning to do good, realizing my individual responsibility for all my acts, and I am accountable to none but to Him who seeth and knoweth all things and who demandeth restitution to be made by man to man as far as in him lies. I am proud of the name which my parents gave me, and I have no desire with all its ugliness to dishonor them by changing or bartering it away for a spurious nom-de-plume. Shakespeare says, "He that steals my purse steals trash, but he that robs me of my good name enricheth not himself but maketh me poor indeed." How much poorer then, is a man when he stoops to rob himself and belies the name of his father who gave it him.

Respectfully yours,
STEPHEN HUSTWITT,
46 Front street east.

Toronto, July 22, 1893.

TARIFF CHANGES.

The Customs Department has decided that brass pumps, whether hand or stationary, are dutiable at the rate of 35 per cent. Hitherto there has been a lack of uniformity.

The attention of the Customs Department has been called to the practice which obtains at some ports in the case of goods of small value imported by express, of ignoring for the purposes of duty any parcel of a less value than fifty cents, and of charging duty on a value of one dollar upon all parcels of a value of fifty cents or over. This practice not being sanctioned by law, collectors have been instructed that for the future all parcels coming by mail or express must be entered at the exact cost to the importers for the same, and duty must be collected on such fractional parts of a dollar in each case.

WHEN TO BUY.

This question is a matter hard to determine. When in need of goods, necessity compels buying at once, but if prices are not known to be right, the quantity bought may be regulated to present needs. We have known dealers to buy goods in July for September delivery, and have awakened to the fact that a good profit had been lost by buying too soon, and again we have known times when July prices could not be duplicated in September. While considerable reliance may be placed upon the representation of an honorable salesman, as to the probable advance or decline in prices, yet, generally speaking, the best results come from the merchant's own careful consideration and conclusions. Before it is necessary for him to buy in quantity it is advisable to ask different houses for discounts, or best net prices, upon the receipt of which he will know how to intelligently handle the quotations given him by the salesman. However, better prices from the house than the salesman can quote are a rarity. He not only knows the lowest margin his house will accept, but is thoroughly posted on the prices of his competitors. As a rule, it is safe to place your order in his care, and it should be attended to at a time in advance of actual need as will admit of some little delay, without creating the annoyances and vexations incident to hurried orders when the trade is on.—L. S. Bonbrake, in Business.

HINTS FOR SAUSAGE MAKERS.

The best way to color polonies is to fill a large tub with boiling water, to every 10 gallons of which should be added 1 ounce of camwood extract. The polonies should be placed in this coloring immediately after being removed from the boiler. Half a minute will be found sufficient to color them thoroughly. They should be well stirred round with a stick during their immersion in the coloring matter, and on being removed should be spread out on clean straw to dry.

Polony Seasoning No. 1.—4 lbs. best ground white pepper, 6 ozs. ground mace, 8 ozs. ground coriander, 4 ozs. cayenne, 10 lbs. salt. To be well mixed.

No. 2.—2 lbs. ground white pepper, 3 ozs., cayenne, 8 ozs. ground Jamaica mace, 2 ozs. cinnamon, 3 ozs. ground ginger, 6 lbs. salt. To be well mixed.

No. 3.—3 lbs, ground white pepper, 3 ozs. ground mace, 3 ozs. cayenne, 7 lbs. salt. To be well mixed.

No. 4.—6 lbs. ground white pepper, 12 ozs. ground coriander, 8 ozs. ground Jamaica ginger, 2 ozs. ground cloves, 8 ozs. cayenne, 14 lbs. salt. To be well mixed.

No. 5.—2 lbs. ground white pepper, 3 ozs. ground mace, 1½ ozs. ground nutmeg, 1 oz. ground cloves, 1 oz. cayenne, 5 lbs. salt. To be well mixed.

It is to every maker's interest to use nothing but the best camwood extract for the coloring of polonies, as it keeps its color for a considerable time, whereas all substitutes invariably turn the article almost black in the course of a few hours.—National Provisioner.

S. S. Warrimoo, of the Canadian-Australian line, sailed for Sydney via Honolulu and Brisbane last night. Some hours before sailing every available inch of cargo room was filled up, and she had to refuse a quantity of lumber and other freight. She has in all over 1,000 tons aboard, the cargo for the different ports consisting of the following: For Honolulu—50 tons coal, 500 bbls lime, 600 bundles shingles, and a quantity of lumber; for Brisbane—600 bundles shingles, 4 tons dried salmon; for Sydney—4 carloads of agricultural implements, 100,000 feet of lumber, 250,000 laths, 6 tons of dried salmon, and between 50 and 60 tons of general merchandise. The cold storage chamber is filled with salmon. She will also take on at Victoria 100 cases of salmon for Australia. Besides this she has a quantity of samples on board. She took 14 sacks of mail, and had 19 saloon and 9 steerage passengers.—News-Advertiser, Vancouver.

JELLY made with PLYMOUTH ROCK

Phospated Gelatine, will tone up, invigorate the system and prevent DYSPEPSIA. For Snow Pudding, Jellies, Creams, Blanc Manges, etc., it has no peer.

Try a Sample Dozen from our Travellers.

LUCAS, STEELE & BRISTOL,
HAMILTON

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have



CAUGHT ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

Extra values in New Season's Japan Teas.
Extra values in New Season's Congous.
Extra values in Ceylons and Assams.
Extra values in Dargeelings.
Extra values in Blue Mountain Coffee.

Write us for samples.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

COD LIVER OIL FOR GROCERS.

THE GROCER has more than once of late urged the trade to pay more attention to patent medicines, at the same time urging that as much care should be exercised in selecting hem as in ordering a bill of goods that are more strictly speaking groceries. One article that the grocer or general merchant can handle with safety is a good brand of cod liver oil, such, for instance, as that which is now being put up by Stewart Munn & Co., of Montreal. It is known as "Munn's Genuine Cod Liver Oil," and is recommended by the highest medical authorities and druggists. Lyman Sons & Co., for instance, write: "We have pleasure in stating that your Frozen Process Cod Liver Oil has given good satisfactior to the trade generally throughout the country, and is estimated by many equal to the Norwegian oil. There is no sediment in the lots we have had, and it stands the cold test." The trade would do well to look into the matter.

WILL JAPAN TEA GO UP?

Despite the present dullness of tea in Montreal and elsewhere there are many dealers on that market who claim that it would not be surprising if higher instead of lower prices ruled in the near future. In the first place they point to the fact that the Canadian Pacific Company has advanced their rate of freight one-half cent on tea, which is bound to have its effect on the spot prices in Montreal and elsewhere in Canada. In addition to this the rate of exchange, which has advanced 4d. in the last month, will also have to be calculated on in the case of sales at Montreal and other Canadian points. Besides these two facts, which they hold are influential enough in themselves to affect prices materially, advices from Japan do not seem to bear out the talk about low prices that has been going on. Circulars of the date of the first of July are to the effect that there has been an advance of from $1 to $2 per picul, while they add also that there has been considerable skirmishing around for tea. This fact Montreal importers hold is worthy of consideration, that is, those bullishly inclined, for, although a fair quantity of tea is coming here, the stock at present in Canada, they claim, is not anything like what it was at the same time last year. In fact, some of them place it all the way from 18,000 to 20,000 packages less than at the corresponding period last year. And, finally, owing to the peculiar monetary conditions south of the line, there has been no speculation in the U. S. at all. all the stock that has come in or is coming forward being on account of legitimate orders, which is another fact worthy of consideration in their opinion. All in all they make a pretty good case for themselves, and we outline it for what it is worth.

SAYS IT IS NOTHING NEW.

"Say, Bystander," writes a city drummer, "that city traveller you met last week who told you how disappointed and perplexed he was because a certain well to do grocer on Queen Street west did not keep his word in sampling teas as he had promised to do, but put him and others off until a more convenient season, must surely be a greenhorn or a newcomer to work the city. Why the "boys" could tell you that it was never known during the twenty years which that retailer has been in business for him to fulfil a promise which he made with travellers until he had kept them running—fore-and-aft—for about a week or more. Even then they get no satisfaction for the cause of the delay. But if sugar or fruits had advanced suddenly ¼ to ½c. per lb. quite unexpectedly, the telephone would be brought into play right off, asking the wholesale houses 'if your city traveller—Charley or Bob—was in. I want to see him about that sugar on those Valencia raisins which he was showing me yesterday.' The city is full of 'em, Bystander. Thank your lucky stars that you are not a city drummer."

PERSONAL MENTION.

Chas. Nairn, of Goderich, has returned from the World's Fair.

R. T. Macdonald, with Eby, Blain & Co., has again returned to duty after his holidays.

Captain Sloan of the Governor-General's Body Guard, has been promoted to the rank of major.

H. J. Irwin and —. Colwill, merchants, of Arthur, have started out on an extensive holiday trip.

W. Dallas, of New York, was in Toronto this week. He reports an improvement in the Japan tea-market.

Mr. Gladstone dined yesterday evening with Mr. Colman at Belgrave-mansions. —London, Eng., Daily News, July 20.

Joseph Kilgour, of Mount Forest, who has been making an extensive holiday tour, can again be found knuckling down to business.

H. P. Eckardt is enjoying the sea breezes at Ocean Grove. He will be away two weeks, and in his absence his sample room is being looked after by Charles Kyle.

J. F. Eby is again back to business after a sojourn on the upper lakes. His injured limb is much better, and Mr. Eby is now able to go about without the aid of crutches.

J. W. McCabe has bought out J. W. Fortheringham, of Palmerston. Mr. M. was burned out in Elora, then he purchased a bankrupt stock at Mitchell, which he subsequently sold out.

Alex. Colson, son of Mr. C. E. Colson, Montreal, is now visiting Ontario cities, taking for the first time the route his popular governor has gone over for the last thirty years. He has done much better than he expected. Speaking of pickles he says that notwithstanding the strong competition they have had this year, the sales of Crosse & Blackwell's goods increased fifty per cent. as compared with a year ago. This shows that Canadians are using larger quantities of imported goods each year.

J. Brownley, with Smith & Keighley, is taking his holidays. He will be away a couple of weeks, and will spend the most of his time in viewing the attractions at the "White City."

Peter Anderson, merchant, of Guelph, returned Friday last from Ottawa, where he has been attending the Oddfellows' convention. It was Mr. Anderson's first holiday for ten years, and he says he had a "high old time."

A POSTMASTER WHO TUMBLED.

It was in a far west village of about 500 people, and the postmaster was so bland and courteous when the mail came in that I felt it my duty to give him a few words of praise.

"I hev to do it, hev to do it," he whispered in reply. "Come to the door with me. D'ye see them three graves over thar?"

"Yes."

"Them's my predecessors in office—three of 'em!"

"Postmasters who hev died, eh?"

"'Postmasters who hev been killed, sir—wiped out right here because they didn't tumble to human natur' around a post office!"

"You must have a special brand of human nature in this town?" I queried.

"Exactly sir. Mebbe you noticed old Bill Wheeler? He's never got a letter in his life, and probably never will, but when he asks for mail I go over the hull grist, and do it mighty careful too. If I jest said, 'Nuthin' for you, Bill!' he'd out with a gun and blaze away. Did ye take notice of that one eyed feller—Jim Hastings? Of course I know thar ain't no letter fur him, but I hev to run 'em over and enquire about his health and keep him good natured. He shot the first postmaster here. P'raps you observed the little old woman with a bundle under her arm—John Dawson's wife? Her husband shot the second postmaster because he wouldn't open the office Sunday afternoon.

"And what was the third one shot for?"

"Got too high toned. Uncle Tom Wallace tried to get him out of bed at midnight to see if thar was a letter fur him, but he bucked. Uncle Tom kinder hated to shoot, but he felt that he orter do it fur an example."

"And do you get up nights?"

"I don't hev to. I leave the mail out here in a basket, keep a light burnin' and the door open, and if anyone wants to paw the grist over he's at liberty to do it. It's the same on Sundays, and I guess the folks are purty well satisfied with the way things is runnin'. Leastwise I hain't been shot at in the four months I-ve had the place, and I take that as a sign." M. QUAD.

- - Just Arrived

New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

WINDOW DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.50 for $1.75 Post-Paid, Entire Ourfit.

Book of 283 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Harman's Handy Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents.

"Bon Ami," a cleaner that cleans anything and everything, from the kitchen to the finest plate glass. Sells at 25 cents.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

LAWSON BROS. Manufacturers of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

A STEADY SELLER.

Keen's Oxford Blue

When ordering supplies, don't forget to add some of this WORLD-RENOWNED Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.
LBS. and 1-2 LBS.--SAME PRICE. . . . .



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

W. Brethour of Vallentyne purposes selling out in the fall.

The value of the yield of the fisheries for the past year amounts to $18,941,171.

J. Dawkins, grocer, Bethany, who was burned out, is looking for a stand elsewhere.

The average sum per week paid out for cheese boarded at Napanee is a little over $16,000.

The will of the late Alex. Harris, grocer, Belleville, has been administered. Estate $3,449.

In Windsor the bakers' combination has gone to the wall and bread is now selling at 5 cents a loaf.

C. Deverell of Ravenshoe has commenced business as general merchant in opposition to R. S. Webster & Co. at Udora.

B. A. Belyea, dealer in groceries, boots and shoes, etc., Southampton, has found business considerably ahead of last year.

John Orange, a London grocery keeper, was charged with selling liquor without a license. He pleaded guilty, and was fined $50 at the Police Court.

Six carloads of sugar from the Redpath refinery, Montreal, are awaiting shipment at Point Edward for Winnipeg on the next trip of the steamer Monarch.

The total of duties collected at the port of Toronto for the month of July, 1893, was $392,134.63. For the same month in 1892 the total was $398,830.50, showing a decrease of $6,695.81.

The cheese exhibit at the recent Winnipeg summer fair was regarded as excellent, especially in the Stilton variety. The very hot weather caused the show of butter to be rather small.

The Ontario Liquor Co., Ltd., with a capital stock of $75,000, the Katrine Lumber Co., Ltd., and the Vale Barrel Machine Co. of Hamilton, Ltd., capital, $50,000, have been incorporated.

The creditors and shareholders of the defunct Commercial Bank are uniting for the protection of their interests. A circular letter has been addressed by a committee to all shareholders and depositors.

The store of Botkin & Co., at Delaware, was entered by burglars on Saturday night. Entrance was effected by means of a rear door, and the necessary tools were procured from a near-by carpenter shop. A hole was drilled in the safe, and about half a pound of powder placed therein, when it appears the burglars found the key and opened it without further trouble. About $15 in small change was all they got, and few articles were taken out of the shop.

The U. S. canned beef combine that was to be, has not materialized thus far. List prices for the various brands are unchanged, but special prices to favored customers are frequent enough to be at least suggestive.

The Carberry cheese factory has closed down for want of patronage. If Mr. Irish would move his plant in this direction we think he would not have to close his doors for want of sufficient milk.—Neepawa Register.

R. N. McDonald, H H. Banks, W. E. Bremner, Albert Lawlor, Wm. Wheatley, C. S. Lane, T. H. Francis, all merchants of Halifax, were fined the other day for obstructing the sidewalk with merchandise.

John Morrison, grocer, Bay and Main streets, Hamilton, cashed a $10 cheque signed Wm. A. Howell for a sleek-looking man last week. The cheque turned out to be a forgery, and the detectives are now looking for the sleek-looking man.

As considerable curiosity has been exhibited as to the meaning of the names of the two steamships of the Australian line, it may be stated that the Warrimoo means the Eagle and the Meowara the Emu, the two greatest and strongest Australian birds.

The Dominion Express Co., in alliance with the C. P. R. Pacific Steamship Co., has extended its connections to the Sandwich Islands and Australia. Canadians can now send express and freight over exclusively Canadian lines with the most rapid despatch to the furthest ends of the world.

An order-in-council has been passed amending order-in-council of June 26, respecting the importation of petroleum in tank cars, by adding to the list of places where petroleum may be so imported, the towns of Windsor and Gananoque in Ontario and Newcastle, N.B.

One thousand ladies and gentlemen spent Friday last at Wilson, N.Y., at the invitation of W. J. Forrestall, western agent of the Sterling Soap Co., St. John, N.B. The excursionists were taken over by the Garden City, and a pleasant day was spent. A band accompanied the party, and at Wilson both refreshments and amusements were provided in abundance. The excursion was free.

A consular report respecting the trade of the district of Antwerp states that the value of the fresh fruit alone sent to United Kingdom during the season may be put at over £100,000. The number of eggs exported to Great Britain may be calculated at over 218,000,000, of an estimated value of £680,000. It should be added that all these eggs are not laid by Antwerp hens. They are collected from a great many continental countries, and sent to this port for convenience of shipment. None the less, one cannot help thinking that these figures are a practical reproach to us for our backwardness and want of enterprise in the direction of poultry farming.

Bruce Davis, of St. Thomas, has this season shipped 80 carloads of potatoes. The total outlay has been $19,577, as follows: The potatoes cost $16,298; freight, $2,710; telegraphing, $210; railroad travel of 7,000 miles, $200; other traveling expenses, $159; total, $19,577. The lowest price paid during the season was 47½ cents per bag of 90 pounds, and the highest 95 cents per bag. The season for handling has been a remarkably good one until the last month.

There are now more than half a million almond-trees bearing in the United States; there are hundreds of thousands of bearing cocoanut trees; there are more than a quarter of a million olive-trees, producing fruit equal to the best Mediterranean varieties. There are more than half a million bearing banana-plants, 200,000 bearing lemon-trees 4,000,000 orange-trees, and 21,000,000 pine-apples. And the value of tropical and semi-tropical fruits grown under the American flag is nearly $20,000,000.

There is in the prison at Wilmington, Pa., a man called Louis Davis who is serving out a term of life imprisonment for murder; he has been seven years in jail, and has behaved himself so well that he is now permitted to sell cigars and tobacco to the rest of the prisoners, and goes down town to purchase his stores and returns alone. This is probably the most unique retailer of cigars and tobacco in the profession. He is locally recognized by the euphonious name of "stripes."—Tobacco.

Germany is the largest potato producing and consuming country in the world, with an average production of nearly 900,000,000 bushels per annum, and in years of large production exceeding 1,000,000,000 bushels, says an exchange. Russia comes next with a crop of 464,000,000 bushels, closely followed by Austria-Hungary and France. The crop of the United States is small in comparison with that of Europe, averaging only 170,000,000 bushels, which is considerably less than that of the United Kingdom.

The chief of the U. S. Bureau of Statistics in his statement of the exports and imports of gold and silver reports that the exports of gold from the United States during the twelve months ending June 30, 1893, amounted to $108,680,844, and the imports to $21,174,381; excess of exports, $87,506,463. During the corresponding period of the preceding year the exports were $50,195,327, and the imports $49,699,454; excess of exports, $495,873. The exports of silver during the twelve months ended June 30, 1893, were $40,737,319, and the imports $23,193,252; excess of exports, $17,544,067. During the corresponding period of the pre-

A Leader in Japan Tea

We have secured a couple of lines of Japan Teas, which are exceptionally cheap. The style is good and cup quality excellent. **Price, 12 and 12½c.**

Samples on application. **Send along your orders.**

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOOD FOR INVALIDS



STERILIZED.

Doctors recommend it for the sick, as it is

Easily Digested.

A PERFECT FOOD.

DELAFIELD, McCOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner Cor. St. Peter Street. **MONTREAL**

ceding year the exports were $32,810,359; and the imports were $19,995,086; excess of exports, $12,855,473. For the six months ended June 30, the exports of gold amounted to $73,717,938, an increase of $32,148,788 over the corresponding period of the preceding year. The imports were $11,759,043, an increase of $3,723,435.

"I have a great scheme to increase business," said the retired journalist to his new employer. "What is it?" asked the grocer, for such was the new employer's avocation. "We'll give a Jamaica ginger coupon with each watermelon."—Indianapolis Journal.

No matter how hard you try to drive it into the craniums of some business men, you can't make them believe that millions of dollars are invested annually in advertising. Here are a few facts and figures that can be easily verified: For instance, there is Harper's Magazine, which derives a yearly income of $350,000 from its advertising patrons in its twelve issues. Pears' Soap pays $9,000 a year for a single page in the Century. Enoch Morgan's Sons spend annually $300,000 to keep "Sapolio" before the public. As for John Wanamaker, it has long been known that he pays a man $10,000 a year only to write his advertisements. In 1888 no less than $110,000,000 went into newspaper advertising. Perhaps advertising does pay after all.—Ex.

We are in receipt of the following extract from letter dated June 6, 1893, from one of the largest butter shippers of Melbourne, Australia: "Our season is favorable both for supply and price prospects. To give you an idea, there is plenty of feed and the cows will not, as last year, get out of condition. There is also an increase in number. Milk in June, 1892, was 5¾d. per gallon, and butter selling at 1s. ⅛d., while to-day it is 3¾d, per gallon and butter selling at 1s.; so you can judge what it will be in September (our spring) when we begin to ship. Now according to the English 'Grocer,' the imports began early in November and ended in April. The total, 1892-3 was 246,735 boxes (56 lbs.); 1891-2, 151,761 boxes; 1890-1, 69,036 boxes; 1889-90, 51,460 boxes; so that this trade appears in its infancy, and owing to the mildness of our winter, is practically unlimited."

The British trade statistics for the first half of 1893 contain several matters of interest in the United States. The importation of wheat was almost exactly the same as in the first half of 1892, the increase being 364,393 hundredweight. The importation from the Atlantic States fell off more than a million hundredweight, and from the Pacific Coast it increased three million hundredweight, the total increase from the United States being 1,722,442 hundredweight. There was also an increase from a mere trifle to more than three million hundredweight from Russia, and an increase of nearly two million hundredweight from Argentina, and a small increase from Australasia. There was a decrease of 75 per cent. from the British East Indies, and material decreases from Chili, British North America and Turkey, Roumania and Egypt.

First Traveler—"What is your business?"

Second Traveler (haughtily)—"I am a gentleman, sir."

First Traveler—"Indeed, how long have you been out of work?"

"Have you any gretna greens?" inquired the facetious customer, with a basket on his arm. "No, sir," answered the grocer; "nearest I can come to 'em is parlor matches. Anybody waiting on you ma'am?"—Chicago Tribune.

A DEAD LETTER.

Several years ago there was formed in our city an association of "Retail Grocers" for the better protection of trade interests in the way of regulating prices and advancing their mutual concerns upon a fraternal basis. At the opening prospects were bright for concentrated action and universal sgreement; but the old story of "one black sheep" spoiling the flock is illustrative of what followed. According to the by-laws of their constitution, their meetings are called for the third Monday in each month; last month there was no meeting at all, and the month previous only about a dozen attended.

The president and secretary are both capable business men, and it must be a source of annoyance and disappointment to them to feel that their efforts are so little valued. Last week we took the chance of speaking to a member of the association in regard to his non-attendance, and he laughingly said: "Yes, I've been a member ever since the association was formed, and I've only been to one meeting."

That man should be ashamed of himself, and yet he is one of the well to do grocers of the south end. What are the grocers of the city making on sugar at present refining prices? One-half cent gross per pound. Is there any business in that? There is no excuse to offer for it selling at that margin except that every man is paddling his own canoe and does not propose to allow his competitor any chance of taking his trade by underselling him. We are satisfied that all would like better profits, and will confess that they are not making anything out of sugar at present, and still they keep weighing it out at 6 cts. when they might have 7 cts. or at least a dollar for 15 lbs.

The experience in other American cities has been that an association is among the positive necessities of the grocer. Aside from the regulation of price many valuable ideas are disseminated at these fraternal meetings, and instead of competitors on opposite corners being antagonists, they work together to their mutual benefit and advantage. We trust it will not become our duty to record the further deterioration of this very necessary fraternity, who seem to be standing in their own light and are only partially aware of it.—Maritime Grocer, St. John, N. B.

WHY IT REFUSES.

The English Postmaster-General informed merchants a couple of months ago that the importation of dutiable articles by mail was contrary to law—a violation of the regulations of the Universal Postal Union—and that while it had been tolerated for many years, the abuses under the practice had led the Government to decide on the rigid enforcement of the law. English merchants urged the extreme convenience of being allowed to receive samples by mail, and under date of July 14 the Postmaster-General announced the decision of the Government to limit to tobacco alone the prohibition previously announced against the transmission of dutiable articles to Great Britain by sample post; only bona fide trade samples, however, are to be admitted through this channel. In an earlier communication the Secretary of the General Post Office wrote: "This department is not without hope that it will hereafter be possible to arrange with the United States Post Office for the exchange of parcels, the attempt, which has several times been made, having lately been revived under more favorable auspices than formerly." Our postal authorities, says formerly." Our postal authorities, says N.Y. Journal of Commerce, have pushed the parcels post system with the West Indies and countries south of us, because it promotes the importation by those countries from us of minor merchandise; for a like reason, that it would facilitate the importation of gloves and other minor merchandise by this country from Europe, our postal authorities of both parties have declined to enter into a parcels post convention with England.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

J. F. EBY HUGH BLAIN



Note what the great Elgin Butter Co. (whose butter commands the highest price in America) says regarding the English High Grade Salts for butter :

ELGIN, ILL.

MESSRS. F. D. MOULTON & CO.
New York.

DEAR SIRS,—We are **going back** to Ashton's salts. It has been a long road since we left it but the turn is short. Lower prices for year after year, have compelled us with other factory men to look about for cheaper supplies, and we have used at different times probably every brand of so-called dairy salt in the market, including Genessee and Michigan Salt Association. As a result of our experience, we are convinced that we were mistaken in our ideas of economy, and that **only the best is the cheapest.** Want of uniformity and reliability as evidenced more especially in a failure to preserve and keep butter intended to be held, have at last forced us to abandon the use of what we believe to be the best of American salts, and go back to Ashton. We want a salt that will hold up bntter, and keep and preserve it, and we know that yours will. So you may send us a car of large sacks at your earliest convenience, and make the price us low as you do to anybody.

Yours truly,
THE ELGIN BUTTER CO.

(Signed) W. H. HINTZ, President.

Every wise merchant reads this **once** and orders Ashton's or Higgin's "Eureka" Salt.
"**They are English** and the best."

Ammonia | Soap

Pays you a good profit
and keeps trade.

"The Soap for Monday
The Soap for Tuesday
The Soap for Wednesday
The Soap for Thursday
The Soap for Friday
The Soap for Saturday
The Soap for
EVERY DAY

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.

EMPIRE TOBACCO COMPANY'S COLUMN

Our Sterling Brand

IS

Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

PERSIAN DATES.

The experiment of a first direct steamer with new crop Persian dates is, we understand, about to be repeated again this year, and the probable result is a subject of discussion among the trade. Though the fruit has been disposed of after a fashion during the past two years, the method adopted for finding sale has not been in accordance with strict business principles, hence considerable dissatisfaction has been expressed in the past, and the courts have been appealed to for the adjustment of differences that have arose in the trade. In previous years the new crop was permitted to reach this market through the recognized London channel. London merchants have always controlled this trade, there being no representative in this city of Bussorah houses, and in supplying the necessities of the American people the crop was loaded at the above port, thence taken to London, and from there sent forward to this country upon consignment. In the business considerable rivalry has always existed, but it was not until 1891 that the competition was pushed to the extent that prompted the idea of a direct steamer, leaving Bussorah at about the same time that other vessels were despatched to London. When this idea was conceived by a prominent London house, the experiment was regarded as rather hazardous, and considerable doubt was expressed as to the financial results, a number of the trade here, and also in London, being free to state their belief that a full cargo, especially of first fruit, could not be taken care of here upon terms that would make the venture a profitable one to the shipper. The notice of a boat with the first tide for America, served to spur other London merchants to greater effort,, and prices were freely quoted here for first shipments via London that were considerably below the open quotations made for the direct steamer for America, accompanied with the statement that the difference in time between the two deliveries would be so slight as to make the purchase of goods by the direct steamer, at a premium, a rather unprofitable venture for those who contracted. To counteract this influence it was found necessary to form a pool for the handling of the direct invoice, but those in the ring were to stand in the background and permit the cargo to go to public sale, thus giving the impression that the goods had not passed from first hands; at the same time the rightful owners were to stand by and protect the stock, seeing that the bids from outside parties were sufficiently high to yield them a profit over the contract price. With the arrival of the cargo, the invoice was put immediately under the hammer, all arrangements having been made for what was supposed would be one of the biggest things upon record for the combine, but, to cut the particulars somewhat short, the sale fell flat, many in the trade having been made aware through the columns of this paper of the feast that had been provided. A second sale was advertised and held, and poorer results were realized, therefore it was found to again stop the auction. A third attempt finally disposed of the greater portion of the fruit, much to the relief of the owners, who were then placed in a position to view what to them were not very satisfactory results. Last year the experiment of importing a first direct cargo was again tried, but an entirely new system was adopted. A canvas of the large buyers was made, and the proposed plan of sale was secretly explained. The goods were to be placed in the auction room upon arrival, and the sale to the outside public was to be conducted in the ordinary way, but those on the inside were informed that should they take blocks of three, five, or ten thousand boxes they were to be granted a rebate on the quiet of an eighth to a quarter cent. per pound, as to the quantity selected, thus giving to several of the trade a positive advantage that was not to be publicly announced at the time of the auction. This time the sale moved with lubricated wheels, but the friction came after when it leaked out that the sale was of the "fake" character, and that better terms were secured by some than were granted to others. What scheme has been engineered for this year has not thus far developed, but the trade can rest assured that if the goods are placed in the hands of the leading fruit auctioneers the entire terms of the sale will be given to the public, and that nothing will be kept back that will throw discredit upon the way that fruit is disposed of at public sale in this city. From London we are advised that another effort will be made this season to shorten the time of delivery of fruit other than sent by direct steamer. There is talk of shipping via Genoa per direct express service, and also via Southampton per the American Line, either of which propositions, if carried out, would land the fruit in this market in much shorter time, thus lessening materially the time between the direct steamer and the shipments via other ports. The shipment from Bussorah this year will be a trifle later than usual, the first tide in September, when the goods are sent out, not occuring until the 25th. Prices are now being cabled from London for first shipments, but the same are not given serious consideration, they being accepted here in the light of speculative offers. Of old goods there is yet a considerable quantity remaining upon the market, a portion of which is said to consist of remnants from the first cargo last year. —N.Y. Journal of Commerce.

Grocer—"I need a boy about your size, and will give you $3 a week." Applicant.—"Will I have a chance to rise?" Grocer.—"Yes; I want you to be here at 4 o'clock every morning."—Ex.

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EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

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Good Warehouse Facilities.
Agencies Wanted.

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We are open for a first class Canned Goods Agency.

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Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ESTABLISHED 1874.

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AND WHOLESALE PROVISION MERCHANT

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Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

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PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

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Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

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OWEN SOUND.

PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.

Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c.; choice dairy tub, 17c., no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.

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88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty.

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Commission Merchant,

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—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants

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We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

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NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Aug. 3, 1893.

GROCERIES.

No strikingly new features have developed during the week. Trade continues much about the same—fairly good. There is nothing approaching activity in any one line, and what is doing is of a hand to mouth character, but a steady stream of orders are being received and in this way the aggregate volume of business is of a good average character. Some complaints are heard regarding the movement of sugars not being as large as we anticipated. But there are a good many small orders being filled at last week's reduction. Coffees continues much as before. In fruits the market is quiet and unchanged. Teas are a little steadier and a fair business is reported in some kinds. The demand for canned goods is light. Payments are fair.

COFFEE.

The market is a little better in Rio, owing, it is said, to trouble being expected on account of the crop being marketed in too green a condition. In New York the market for Rio has been a little off, but there is now an improvement. On the local market the demand continues limited and prices unchanged. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

Nothing new has developed in this line. Valencia raisins are quiet, and the little that is doing is principally in selected,on account of the better quality; off-stalk range in price from 3½c. up, layers at 6 to 6½c., and selected fruit at 6½ to 7½c. Compared with last year there is likely to be a scarcity of large and layer raisins. Advices state that scalding is likely to begin a week earlier than last year, as the grapes are already ripening. Sultana raisins are in light demand only, but the market is steady at 6 to 6¾c. for good, 7¼ to 7¾c. for fine, 8 to 8¾c. for choice The market has advanced about ¼c per lb. in New York, where some large round lots have been sold. Stocks there are light. The crop is likely to be a week or two later than last year owing to the late spring, and C. Whittall & Co. of Smyrna look for an abundant crop and lower prices. The same firm also advise that the yield of Malaga raisins will turn out smaller than expected owing to the intense heat prevailing, which is causing damage. So far the injury can be appreciated to the extent of 20 per cent The better class of currants are steady, while for the weaker grades the market is rather easier. Later reports indicate that the currant crop will after all be a good one, the peronosporos having only attacked the leaves. Some authorities estimate the new crop in Greece at 170,000 tons. The idea here as to price is still 5½ to 6c for provincials, 7½ to 8½c. for Patras, 8 to 9c. for Vostizzas. Prunes dull and unchanged, with 7 to 7½c. still the ruling figures. There are good prospects for the crop in this line. There is a little demand for cooking figs at 4½ to 5½c., but of other kinds there are none in stock here. The crop of Eleme figs will be from 15 to 20. per cent. smaller than last year, but advices state that the quality will be better and that prices will rule about the same as last year or lower. Dates dull and unchanged at 5 to 5½c.

NUTS.

Trade in this line remains quiet and prices unchanged. Advices report that crop of Jordan and Valencia almonds is larger than last year and that shipments will begin about the end of August.

RICE AND SPICES.

There is nothing new in rice. Demand continues fair and prices unchanged at 5½ to 6c for finest brands, and 3⅝ to 5¾c. for B. quality Japan rice. There is the usual quiet seasonable trade doing in spices at previous prices. Whole ginger is quoted at 20 to 25c, pure white pepper at 20 to 28c. and pure black at 14 to 16c.

SUGAR.

The Toronto market is fairly steady at the decline, and a moderate business, particularly in granulated, is being done. There is a scarcity of bright sugars, and demand is running a good deal on this article, although mediums are also receiving considerable attention. The feeling is that there will be no further decline in prices till after the usual big demand of August and September is satisfied. The ruling price for granulated is 5⅝c., with 5½ to 5⅝c. as the range, but the inside figure is for the Nova Scotia article. Yellows run from 4½ to 5¼c. for dark to bright. Raws are dull with 4 to 4⅜c. as the range of prices. Raws are a little better outside within the last few days, both in New York and in London, and some are reported to be storing raws rather than accept present prices, expecting to get more money the latter part of August or in September. The Trust is reported to have been a buyer at the lower prices.

Willett & Gray, New York, in their Statistical, say: The week—Raws declined 7-16½c. Refined declined ¼c. Receipts, 19,180 tons. Meltings, 25,000 tons. Total stock in all the principal countries, 839,859 tons, against 1,066,816 tons at same dates last year. Afloats to the United States from all countries estimated, 50,000 tons, against 70,000 tons last year.

Raws—This has been a week of panic in the sugar markets in Europe and a week of serious depreciation of values at home. The "inevitable collapse," to which we called attention in our Statistical of June 8, came somewhat earlier than generally anticipated. Beet sugar rapidly declined from 17s. per cwt. f.o.b. to 15s. 10½d. rallied to 16s. 3d. and declined again to 15s. 6d. rallying at the close to 15s. 7½d. The lowest point in Europe brought the parity of Centrifugals to 3¾c. per lb. and a few parties, rather than store their sugar, accepted this price, which is a remarkable decline of 7-16c. per lb. and ⅜c. per lb. between sales; one or two cargoes sold early in the week, having been fixed at 4⅛c. Muscovados made even greater decline, having been placed at 3¼c. for 89° test, and molasses sugar at 3c. per lb. for basis of 89° test. The financial panic has grown much more widespread and severe in the United States, and until it runs its course neither sugar nor stocks, nor merchandise of any kind, can help participating. When it is over, the course of the sugar market should again be upwards to some extent on a legitimate healthy basis, but it is probably too late in the season, and holders have become too much disheartened to warrant expectations of a large recovery of the lost ground. The money stringency is also so violent that demand for refined is curtailed and requirements for raws lessened, still August should prove a more favorable month in which to sell raws. The decline in raws is favorable to refiners' interests, inasmuch as they changed on July 1 to a hand-to-mouth basis policy, as stated by us at the time, and now are in fine position to take advantage of the decline. This they have done to-day by very considerable purchases on the low basis of 3¾c. for Centrifugals and 3¼c. for Muscovados.

Refined—Two declines of ⅛c. each have been made in refined during the week, in harmony with the raw market, and there is not likely to be another decline unless the raw market recedes again from its present level. The demand is only for imperative needs on the hand-to-mouth basis, but as the invisible stocks are mostly disposed of, the meltings are increased again to such basis.

SYRUPS AND MOLASSES.

Demand for syrups is almost nil, and 2½ to 3c. are the ruling prices. Molasses dull, with 32½c. the idea for half-barrels and 30c. for barrels.

TEAS.

The feeling in steadier in regard to teas, and the fair trade doing, as announced last week, has been maintained. Demand is principally for Japans, Monings and Ceylons. A large number of samples of new Japan tea ex S.S. Empress of India are arriving this week, and the bulk of the tea is expected in a few days. Medium Japan teas at 18 to 20c. are showing excellent value. Some excellent value is being offered in old seasons Japans, holders being anxious to clean up their stocks. Low grade Ceylons continue to advance.

Latest advices from London report that the market continues firm for all descriptions of low grade teas, and at present shows no signs of easing down. Last season's Pekoe Congous show excellent value. New season's Kaisows have been sold on that market and show good quality, but have only arrived in small quantities as yet. Last mail advices from Hankow report a continued strong market for common Monings, of which supplies have been coming forward

(Continued on page 20.)

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone. 1766 TORONTO
Reference—Bank of Toronto.



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UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
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THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
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Sample 25c. postpaid.

Lakeport
PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY

THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED
Canadian Tomato Chutnee.
IMPARTS A
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.
PREPARED ONLY BY
M. P. CARD,
GUELPH, ONT.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Taken on the whole trade is quiet, and increasingly so. The over production of canned fruits of past years seem to have taught packers a lesson, for this season they are reputed to be putting up less fruit in the way of strawberries, raspberries and cherries. In fact in regard to the last named a scarcity is threatened. There is less disposition to sell futures than a week ago, and no one seems anxious to buy. There is nothing new to report in tomatoes, although there seems to be more lying around at 80c. The ruling prices are 80 to 85c. Much the same applies to peas and corn. Peaches are dull and stocks light, with prices unchanged at $2.10 to $2.35 for 2's and $3 to $3 25 for 3's. Apples are getting pretty well cleaned, and prices are as before at $2 to $2.25 for gallons and 85c. to $1 for B's. There is a plentiful supply of plums, but there is not much demand and prices are unchanged at $1.45 to $1.55. Pumpkins are slow at 80 to 85c. Salmon continues in good demand for the better brands. Stocks are light; $1.52½ is the idea for talls and $1.70 to $1 80 for flats. These prices are for first-class goods, while salmon can be got as low as $1.20, but the quality is undesirable. Lobsters are still selling well at $1.85 to $2 for talls and $2.25 to $2.50 for flats. Meats continue in seasonable demand at unchanged prices. Sardines are in moderate demand only. The fishing season in France opened well, but it is not turning out so well as expected, but it will not be till September that anything at all definite regarding the pack can be known.

MARKETS—Continued

slowly. It is now evident that the crop will be considerably short of last year's. Exchange on London, four months' credit, £3 11s.

BUTTER AND CHEESE.

Receipts are more liberal, but as all offering is wanted prices are firm and rather higher than a week ago. Views of dealers here and holders outside are somewhat apart. The export demand is not so free as it was. Dairy tubs are quoted at 17 to 18c. for good to selected and pails at 16 to 17c. Fine dairy crocks are worth as much as tubs. Good store-packed tub, sweet and uniform in color, would fetch 16c., and bakers' butter is worth 14c. and is scarce at that price. There is not a large supply of creamery tubs on this market and demand is limited. Jobbers are paying 20 to 21c. for creamery tubs, and selling at 21 to 22c. There is fair enquiry from retailers for creamery pound prints at 18 to 19c.

A Pure Soap At Moderate Price.

SURPRISE SOAP

100 Cakes in Each Box--$5.00.

The St. Croix Soap Mfg. Co.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

On the cheese market buyers and sellers are apart, and prices are somewhat unsettled. Bids of 9¼c. were refused at some factories, while in other instances sellers at 9c. do not seem to have found buyers. The price is held to be below the export basis, and a good deal of cheese is being stored. In a jobbing way 9¾ to 10c. is the idea as to price.

COUNTRY PRODUCE.

BEANS—No change ; Jobbers are paying $1.25 to $1.35 for hand-picked and selling at $1.40 to $1.50 ; medium are selling at $1.10 to $1.20.

DRIED APPLES — No material change. Sales of job lots of 20 barrels are reported at 4c., but 4½ to 4¾c. is quoted ordinarily. Jobbers are offering 3½ to 4c.

EVAPORATED APPLES—Dull and unchanged at 8¾ to 9c., with quarters selling at 7c.

EGGS—Are plentiful at 11½ to 12c., but there is not much doing.

POULTRY—Dull. We quote chickens at 50 to 60c. and ducks at 40 to 60c.

POTATOES—The market is easier. On track $1.75 per barrel is quoted by the carlot, but otherwise $2.25 per barrel is the idea; bags $1.40 to $1.50.

HONEY—Unchanged at 5 to 8c. for extracted ; new season's section, 20c.

ONIONS—Unchanged at $2 to $2.25 for Egyptians.

HOPS—Quiet and unchanged at 16 to 17c. for small lots and 15 to 16c. otherwise.

HOGS AND PROVISIONS.

There are no dressed hogs of any account on the market and they are not wanted; prices nominally $7.50 to $8. Demand continues good for hogs products particularly smoked meats. Barrel pork is scarce. There are no changes in prices.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade continues seasonably good. Demand for oranges is slow, but lemons are going out well at steady prices. Watermelons are scarce and prices higher. Peaches of common early Canadian varieties are coming in and they are selling at 75 to 85c. per basket. Demand for bananas is brisk. Small fruits are selling freely, but in California fruits there is not much doing. We quote : Oranges—Messinas, ½ boxes of 80's, $2.50; ½ boxes of 100's, $2.50 to $2.75; lemons, $4.50 to $5.50; bananas, $1.25 to $1.75; raspberries, 5c to 7c.; cherries 90 to $1.25 per basket ; red currants 65 to 75c. per basket ; black

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

RETAIL GROCERS

WILL FIND IT . .
TO THEIR INTEREST

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BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

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The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

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The Norton Manufacturing Co.

E P. Breckenridge, President. C. C. Warren, Secretary.
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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON. - ONT.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

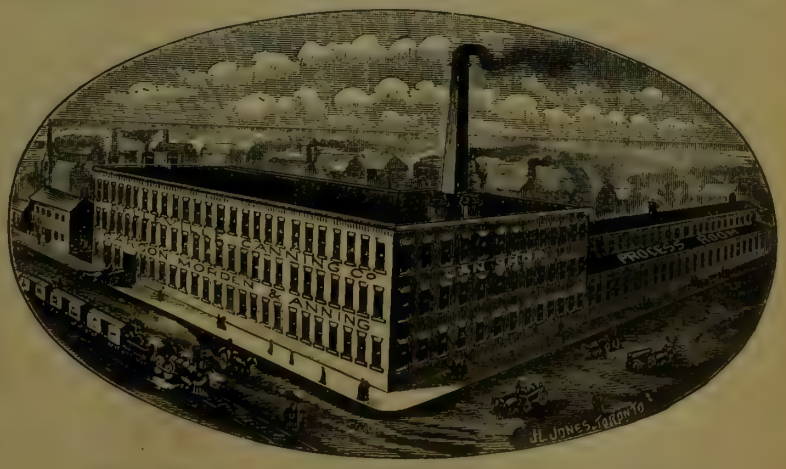
"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued.

currants, $1.30 to $1.40; peaches, 75 to 85c. per basket; Canadian tomatoes 75c. per basket; huckleberries, 75c. to $1; cucumbers, 75c. per basket; beans, 35c. per basket; gooseberries, 75c. per basket; cabbage, $1.50 to $2 per bbl. for Canadian; watermelons, 25 to 30c.; California fruit—Apricots, $2.25; peaches, $2 to $2.25; pears, $3 to $3.50; plums, $2.50 to $3

FISH.

The market is a little quieter, although the demand is still fair. Supply is not equal to the demand. We quote as follows: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $1 to $1.50 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—There is not much change since our last report. There continues a small demand for short hair fresh hides, for which 4¾c. is being asked; in long-haired winter hides there appears to be no sale at any price.

SKINS—In calf skins there is nothing doing. There is a moderate supply coming into the market, and dealers are taking them at fair quotations. Lamb skins have advanced 5c. during the week. They are now standing at 45c., at which price they are likely to continue for some time, as, for the first time in many years, there is a suitable quantity coming into this market from the United States, where just now, owing to the financial disturbance, markets are dull. Sheep skins are away down in prices.

TALLOW—Tallow is a little weak; as poor grades are not wanted at any price sales are slow. Many of the soap factories are closing down, and as they are the principal consumers, the demand is slacking off.

WOOL—In fleece wool there are few or no transactions reported. Dealers are not anxious to buy, and market holders of wool are still asking figures far beyond value. In foreign wools there is very little doing.

MARKET NOTES.

H. P. Eckardt & Co. are offering special value in corn at low figures.

Sloan & Crowther are offering some extra good value in pure spice, whole and ground.

Eby, Blain & Co. are offering excellent value in new season's Japan tea at 16c. a pound.

Sloan & Crowther are in receipt of samples of shipment of Japan tea ex-Empress of India.

T. Kinnear & Co. are offering 1-lb. block cod fish at reasonable figures. This market is somewhat bare of this commodity.

Sloan & Crowther have just received a shipment of extra fine, dried cured Gaspe cod fish in quintals.

Perkins, Ince & Co. are in receipt of the first samples of new season's green teas. The bulk is expected to arrive in a few days.

The Plymouth Rock now gelatine, being offered by Lucas, Steele & Bristol, will prepare a delicious lemon or other jelly by simply using sugar, water and essence. No lemon juice is required. It can be made over gas, lamp or flame.

Eby, Blain & Co. report large sales of Sterling soap, and they anticipate, from present indications, a big business in these goods.

The Delhi Canning Co. are reported to be making good sales of strawberries, raspberries and black currants jam in glass; also of the epicure brand of catsup.

Custard Powder, an egg saver, and Fruit Saline, are finding ready sale with Lucas, Steele & Bristol. They are seasonable goods for the grocer to handle.

Would the Knight of the Grip who wrote from Owen Sound branch of the C. P. R. mind calling on the editor of THE GROCER. He would confer a favor by so doing.

Mr. Ellis is thus advised by Robert Ward & Co.: Just now the salmon run is somewhat slack. Still we expect that in a few days they will be coming in the usual quantities. The lateness of the season is, in our opinion, a fair sign.

Attention is called to the special arrangements made by Gowans, Kent & Co. for the quick receiving and shipping of fruit jar orders, as stated in their advertisement on the back page cover. Through having agents in London and Hamilton orders can be sent through very promptly from these points, and customers be in receipt of their goods in the shortest space of time after ordering, which is the one thing necessary in an article like fruit jars at a season of the year when it is an impossibility to say just what the demand will be.

Williams, Brown & Co., of San Francisco, thus report regarding salmon: The situation is strong. Columbia River will soon cease packing, and it is now possitively assured that there will be a shortage on that river of possibly 150,000 to 200,000 cases. The run has not yet commenced on the Fraser River to any extent. There has been a slight spurt, but during the last two days the run has virtually ceased. It is now time for the run to commence in earnest in that locality, and the next ten days or two weeks will tell the tale as far as the pack in that locality is concerned.

FLOUR AND FEED.

TORONTO.

Dullness continues to be the predominating feature of the flour market. Both buyers and sellers are holding off, and quotations are largely nominal. Feed is in good demand and oats are steady.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.05; Manitoba strong bakers', $3.65 to $3.70; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.70 to $2.80; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $12.00, do (on track) $10 50 to $11.00, shorts (ton lots) $16, ditto (on track) $00.00 to $14; mixed feed $20 to $22, feeding corn 57 to 58c., oats 40 to 41c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market is very dull at present. There is a small local movement reported at easy prices, but there is practically nothing doing on export account. We quote:—Winter wheat, $3.90 to $4.10; Manitoba patents; best brands, $4.10; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65 to $3.80; Manitoba strong bakers', best brand, $3.75 to $3.80.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES,

POLISHES TIN-WARE, IRON, STEEL, &c.

Important Announcement

Please take notice that the price of

SAPOLIO

In ¼ and ½ Gross Boxes

Is now $11.30 per gross, ex store, in any quantity, whether large or small. Terms, cash, 10 days, less 3 per cent. discount; or 30 days, less 2 per cent. discount. This brings the price to the retailer down to about $11.00 per gross, net, and he can sell Sapolio at 10 cents per cake, with a fair profit.

Depots at MONTREAL, QUE. and at ST. JOHN, N.B.

EMIL POLIWKA & CO., Selling Agents

ENOCH MORGAN'S SON'S CO., 38 Front St. East, TORONTO, ONT.

The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills, LONDON.

Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS

SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER,

½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,

A delicious eating Chocolate.

HIGH LIFE BONBONS,

The most tasteful Dessert Sweetmeat.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.



WE MAKE THE

FINEST **TEA CADDIES** IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London .Toronto Montreal. Winnipeg.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

SAFE WANTED

Large Fire Proof Safe Wanted at once. State dimensions and price. Address H. M., GROCER, Office, Toronto.

MONTREAL MARKETS.

MONTREAL, Aug. 3, 1893.

GROCERIES.

The grocery trade has undergone no particular change during the week and business in the whole has ruled moderate. Sugar is not quiet so active as it was before the decline, but it still furnishes the bulk of the business. Advices on raws continue easy, owing to the improved position of crop affairs in Europe. Syrups and molasses are about as last quoted, coffees being a little easier and spices about steady. In dried fruit business has been fair and offers of new crop Valencias have been made on a pretty low basis.

SUGAR.

The sugar market has not developed any new feature since our report of a week ago. Advices from primary points continue easy, but no further declines are noted. The local demand is slower since the reduction in price which has given buyers the impression that values are going lower and they are holding off for more concession as a rule. Still despite this, sugar is the article which has furnished most of the movement in groceries during the week. We quote as before, granulated 5⅜c. and yellows unchanged at 4⅜c. and upward according to grade.

SYRUPS AND MOLASSES.

The demand for syrup is slow at unchanged prices, and only a fair movement is noted in molasses. Considering the large receipts Barbadoes here during the spring and summer, stocks have been worked off very well, and while the demand is not brisk prices hold steady. The combine is still asking 33 to 34c. for Barbadoes, while outsiders are moving round lots at 30 to 31c. Canadian syrup has sold at 1⅞ to 2⅛c. in the wood.

TEA.

The tea market is dull at the moment, and present low prices seem to be no inducement to buyers, although, as will be seen elsewhere in the course of a special article, there are some who take a different view of the situation. Japans are quoted as follows: Common, 11 to 13c.; medium, 15 to 17c.; fine, 18to 21c., and choicest 23 to 30c.

COFFEES AND SPICES.

A fair demand exists for coffee and a moderate business has been put through. We quote: Jamaica, 17 to 19c.; Maracaibo, 19 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; and Mocha, 25 to 28c.

In spices business is quiet and prices as follows: Jamaica ginger, 16 to 18c. for common and 20 to 23c. for fine; black pepper, 8 to 9c.; pimento, 6½c.; nutmegs, 50 to 52½c. and $1.

DRIED FRUIT.

Valencia raisins off-stalk are in fair demand, with sales reported at 3 to 3¼c. for good common stock. New crop is offered laid down in Montreal at 16s. 6d. In currants the market is quiet at 4¾ to 5¾c.

RICE.

There is a fair demand for rice at unchanged prices.

GREEN FRUIT.

In green fruit the week has furnished a fair business with nothing very special. Lemons are easier at $2.75 to $3.50 for choice and $1.25 to $2.50 for common to good. Oranges are quiet, as follows: Boxes $2.50 to $4 and half boxes $1.50 to $1 85. Receipts of raspberries have been liberal and sales fair at 7 to 9¼c. per box, while pails bring 75c. Peaches are scarce and firm at $1.75 to $2. Pears meet, with a fair sale at $1 95 to $2 per box. Bananas are plentiful at 50c. to $1.25 per bunch. Melons sell at 25 to 35c., and blueberries 70 to 75c. per pail.

BEANS.

The market is steady and we quote prices as before, hand picked $1.40 to $1.50, ordinary $1.25 to $1.30, and inferior 90c. to $1.10.

HOPS.

The market retains the steadier tone noted in our last, and prices are more firmly held at 18 to 20c. for good to choice yearlings, and 6 to 10c. for old.

POTATOES.

Old potatoes are about finished. New potatoes are coming in freely and sell at $1.75 to $2.

PROVISIONS.

The provision market is dull and neglected. Pork is moving slowly at unchanged prices, and smoked meats are only in fair enquiry. Whether the disturbance in Chicago will have any appreciable effect on this market remains to be proved. We quote:—Canadian short cut, per brl., $21 to $21.50; mess pork, western, new, per brl., $22.50 to $23; hams, city cured, per lb., 12 to 13½c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11½ to 12¼c.; lard, com., refined, per lb., 9½ to 10c.

EGGS.

There is no change in the position of the egg market, which rules steady. Receipts are moderate and the demand fair. We quote prices steady at 11 to 11½c.

CHEESE AND BUTTER.

The cheese market rules steady. There is not much to note. Some 4,000 French country cheese sold at a range of 9 to 9 1-16c. Finest Ontario colored, 9⅜ to 9½c.; finest Ontario white, 9⅛ to 9¼c.; finest Townships, 8⅞ to 9c.; finest French colored, 8⅞ to 9c.; finest French white, 8¾ to 8⅞c.; under grades, 8½ to 8⅝c.; cable, white, 45s. 6d.; cable, colored, 46s. 6d.

Butter remains much the same. Creamery is held pretty firm on the whole at quotations. Dairy stock is steady also. We quote:—Creamery, 21 to 21½c.; Townships, 19 to 20c.; Western dairy, 17 to 17½c.

THOSE SMALL ACCOUNTS.

It would be impossible to so disturb credit and confidence as to bring on conditions of stagnation and panic if every man and woman owing small bills to the grocer, the doctor, the milliner, the baker, the butcher, the carpenter, and the hundreds of persons in other callings who minister to our daily wants, should make prompt payment, says Philadelphia Record. If the ten dollar debt owing to the grocer should be paid to him he could settle his debt due to the doctor, and the doctor's wife could pay her milliner, the milliner the baker, and so on. The ten dollars once started on its errand of liquidation might satisfy hundreds of dollars of indebtedness as fast as it could be passed from debtor to creditor. The man who thrusts it in his pocket, and lets his creditor wait, contributes his share towards augmenting business distress. When thousands of men, actuated by fear or careless disregard of obvious duty, begin to hoard money instead of paying their debts, distress must result. When millions lose confidence, and only pay as they are forced to do it, further business is impossible. All the wealth of the millionaires thrust into the breach could not make good popular default. As this is the season of the year when it is the practice of tradesmen and professional persons to send bills to those who are indebted to them for goods or services, we trust some heed will be given to our advice to promptly pay up. Two or three large houses in this city have adopted the Record's advice by settlement with all small creditors. If the small indebtedness of every household should be paid when due the ups and downs of large speculative ventures would be comparatively harmless. It is when everybody's pocket-book is turned into a bank of deposit, every sixpence going in and nothing coming out, that financiers are at their wits' ends and despair of finding a remedy.

A NEW SUBSTITUTE FOR SUGAR.

Paschkis has recently given some attention to the properties of this new sweetening agent, and comes to the conclusion with reference to its relative value as compared with sugar that it cannot be denied that sucrol fully accomplishes one object for which sugar is used, viz., that of sweetening food and drinks. It has a pure sweet taste, has no disagreeable taste accompanying or following its use, and does not spoil the food to which it is added. Coffee, tea, and lemonade that are sweetened with sucrol taste very good; their sweet taste never becomes disgusting or sickening. Sucrol is best used for sweetening liquids that have a comparatively high specific gravity. Those that are lighter and bitter will not have this taste covered by sucrol, on account of their want of viscosity and the small quantity of sucrol necessary for sweetening. Something similar is known to be a fact with sugar; a purely bitter taste will not even be neutralized by much sugar (viz., quinine); it is only combined with the sweet. How much sweeter sucrol tastes than sugar cannot be stated exactly; according to his gustatory experience with aqueous solutions and with various foods and drinks, he believes it is about 200 times as sweet as sugar, maybe more. At all events, the quantity of sucrol necessary to sweeten a liquid is much too small to give it the same density as it possesses when sugar is employed. This shows very markedly in tea or coffee.—American Druggist.

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

. . TOMATOES . .

in 3 lb. Tins

Quality Guaranteed,

at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .

Syrup . . .

Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East

TORONTO

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Goods

We are offering three pound Peaches, Apples, Pumpkins, also Corn at bargain prices. It will pay to get our prices before purchasing elsewhere

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

WE ARE OFFERING—

Selected Valencias

In 14 lb. Boxes.

Very Fine Quality.

Also A SNAP in off-stalk.

May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

NEW SEASON'S

YOUNG HYSONS.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE AND PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical tes for 31 years

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

GOOD RETAILING.

The successful business man is he who is willing to commence at the bottom and work his way up, by steady, unremitting attention to every detail of his business, and to be able to do that he must, before he thinks of engaging in business for himself, have a thorough knowledge of the grocery trade.

In selecting your location, be sure and have it the best you can afford. You will have to pay more rent, but that will cut a very small figure in comparison to the extra trade you will attract. When you have secured your place of business, the next thing to do is to place yourself right, before the public, financially and morally. First, go to one of the prominent mercantile agencies and make a fair, square and honest statement of the business you intend to engage in, the amount of cash capital you have to invest, what your position has been and what you anticipate doing. Then you make a resolution, and stick to it, that you will be strictly temperate, and never "play the races," or any other chance game.

When you get ready to purchase your stock, have a memorandum made out, and allow so much money for each stock, or each class of goods, and keep as near the limit as you can. Don't overload yourself with first purchases; get the very best cash discounts; you will find there is considerable money saved during the year by discounting your bills.

When business begins to slack up, do not sit down and wait for the return of fall or spring trade, but get up some good scheme that will bring you more prominently before the people, and at the same time bring you profit.

The arrangement of fixtures is something that would be considered as much as anything. Make everything as convenient as possible, and you will find your clerks will wait on more customers, make more sales, and cause much less trouble to themselves and less annoyance to those whom they are serving.

Stocks should be so arranged that customers purchasing one thing will have something else suggested to them by its being convenient, and the clerk will then have no trouble in introducing and selling it.

Employers should show an interest in their employees, from head clerk down to errand boys, as a kind word and a pleasant suggestion from the proprietor will do a great deal more good than an hour's scolding would do.

About salaries, you should never cut a man's wages. If he is not worth what you engaged him for, let him go, for if he was worth little before you "dock" him, he will be worth less than nothing afterwards, as nine men out of ten will then try to injure you.

Then, on the other hand, if you have a good man, and you see he has your interest at heart, do not wait for him to come and tell you he has an offer from the house across the street. Just surprise him by putting an extra dollar or two in his envelop on Saturday night, and take my word for it, you will find you have made a good investment.

As you get people you can depend on, keep them, for you can rest assured that the better you treat your assistants, the harder they will work for you.

The saying is: "Goods well bought are half sold," but if they are only half sold, that will not help to discount your bills Therefore, you must keep pushing all the time to keep your stock moving. You will pick up some "stickers" no matter how careful you are. As soon as you discover them, put them on the counter, cut the price in two, and get rid of them. You will then try and get something in their place that will sell and that you can make money on.

Advertising, in smaller cities and towns, is what makes the business today. No man can expect to be fairly successful without it.

I have watched every kind of an ad, and find the best results come to the man who makes a statement in a plain, straightforward manner, not crowding in too much reading matter in too small a space, but giving room for display lines.

No beginner, or even a man who has an established business, should be without a good trade journal.—Excelsior in Commercial Enquirer.

OIL OF PEPPERMINT.

More than one half of all the oil of peppermint, spearmint and tansy used in the world is said to be procured and distilled in Michigan. The centre of the industry is St. Joseph County. Peppermint plants to the weight of 15,000 tons when dried are cultivated every year in the state. From these essential oils are distilled. Early in spring the roots are planted in furrows from two to three feet apart. In a day a good workman will plant an acre with them. A few weeks later the rows meet and cover the entire ground. In September the plants mature. They are then covered with fragrant purple blossoms and the time has arrived for mowing. After laying in the sun to dry they are raked into heaps and taken to the distilleries, of which there are about 150 in the State. It is estimated that 250 pounds of dried peppermint plants produce one pound of oil. The yield per acre is 15 pounds of oil. Distilled peppermint brings from $1.25 to $5 per pound in the home market. The industry was originally established in Mitcham, Eng., about 150 years ago. Early in the present century a beginning was made in this country in Wayne County, New York, and in St. Joseph, Mich. To-day nine-tenths of the entire product of the world is made in the United States. The rich, alluvial soil so abundant in Michigan, together with its desirable climate, has enabled the State to take precedence over any State or country in this industry.—New York Post.

WILL SOON BE READY AGAIN.

The Windsor Patent Brush Co., of Windsor, whose factory was destroyed by fire a few days ago, write that they are getting their business together again, and hope to be able to fill orders inside of two weeks. They wish to thank their customers and friends for past favors.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin

Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,

MONTREAL.

KEPT IN STOCK

AMMONIA SOAP

-:- By the Wholesale Trade from Halifax to Victoria

ENORMOUS SALES - -

and Constantly Increasing.

PETTIJOHN'S

California Breakfast Food

It is a cooling, refreshing, and nourishing food for summer use.

It is far more delicious and wholesome than oat meal.



Every Retailer should carry it in stock.

The following Wholesale Grocers will supply you :

DAVIDSON & HAY,
EBY, BLAIN & CO.,
H. P. ECKARDT & CO,
T. KINNEAR & CO.
PERKINS, INCE & CO.,
SLOAN & CROWTHER,
WARREN BROS. & BOOMER
} Toronto.

Hamilton:
W. H. GILLARD & CO.,
LUCAS, STEEL & BRISTOL.,
JAS. TURNER & CO.
Montreal: GEO. CHILDS & CO
London: EDWARD ADAMS & CO.

Write for samples and particulars.

WRIGHT & COPP, Dominion Agents, **Toronto**

. GOODS .



that

are

Always Reliable.

Wholesale Grocers Sell Them.

Write us for samples and particulars.



WRIGHT & COPP, DOMINION AGENTS **TORONTO**



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

BATTY'S

BATTY & CO.
London, Eng.



Pickles, Sauces, Jams, Jellies, Marmalades, Etc.

Wholesale Grocers Sell Them.

WRIGHT & COPP, Dominion Agents, **TORONTO**

DRY GOODS.

MONTREAL MARKET.

Business in dry goods has been quiet, but most of the houses report the receipt of fair orders on fall account and sorting orders for summer goods as well.

Nothing further has been done in the matter of the cutting on Canadian staples by Toronto firms, but according to a member of a leading firm here the matter is remedying itself. This, it is said, is largely due to the action of a Toronto house, not one of the offending firms, which got real mad, and to meet the actions of its competitors instructed its travelers to sell at cost right and left. They did so for a few days with effective results.

Mr. A. F. Gault, of Gault Bros., has not yet returned from Europe.

Caverhill, Kissock & Co. have received and are still receiving an extensive line of ladies' fall cloakings in German woollens.

S. Greenshields, Son & Co. have put into stock a heavy line of domestic fine grey wool flannels which they have been working on.

Jas. Johnston & Co. received last week a fine assortment of velvet shawls. It is anticipated that the most popular shade will be "ombre."

The two little stuffed kids which figured so prominently in the St. Jean Baptiste celebration were loaned by Thouret, Fitzgibbon & Co. They represent the well known trade mark of "Jammet" gloves.

Jas. Johnston & Co. opened up an extensive line in velvets last week, and have already shipped several good orders from the lot.

Gault Bros'. travellers report an encouraging demand for general fall supplies, tweeds, overcoatings and cloakings, and their conclusion is that the stocks in country dealers' hands is small.

Wm. Agnew & Co. received last week an extensive line of black and colored henriettas in all shades, also a large line of China silks in all the popular colors, in 22 and 30 inch. They expect a good demand for sealettes and black and grey curl cloth also again this fall for jackets.

Thouret, Fitzgibbon & Co. are now carrying full stocks of the now well known brand of "Jammet" French kid gloves, the agency for which is under their control, the late firm of Jammet, Frere & Pewny having dissolved and the original Jammet make being handed over to Thouret, Fitzgibbon & Co. In the latter firms hands the goods have this season doubled in sale, evidently they are becoming known and appreciated.

TORONTO MARKET.

The past week has been a very quiet one with the jobbers. Very few lines have been active for present delivery and sorting orders have totalled but a meagre volume. Still this volume has been fully equal to that of former corresponding seasons, and every person concerned is cheerful. What little sorting trade is being done is chiefly through letter orders, as the house trade is almost a non-entity. City retailers order daily sorting parcels, and pick up many clearances.

July closed with a big total of fall shipments, but only the men who are considered safe beyond a doubt, have been thus favored. At present wholesalers are holding back any heavy shipments of fall goods until the 4th of August is past and its lessons revealed. Brisk shipping of fall goods will recommence about the tenth and will be continued at an accelerated pace until all fall orders are filled. Reports from travellers show that the trade is buying cheerfully but not heavily. The tone of the buyers is hopeful, although not speculative.

John Macdonald & Co. have just opened up ten cases of plain silk surahs including all the new scarce colors. A shipment of shot surahs in two qualities is also to hand.

Gordon, Mackay & Co. offer in their staple department English sheetings (plain and twill) at prices that they claim are much under market value.

Alexander & Anderson show a large range of fancy flannels in floral designs. These goods are especially adapted as material for house gowns.

Caldecott, Burton & Spence are opening up a large shipment of velveteens comprising staple shades, navys, browns, greys and fawns, etc., also the newer and novel shades, such as Humboldt, Eveque, Emeraude, Moss, and Tabac.

W. R. Brock & Co. are showing a great display of large buttons suitable for mantles, ulsters, and overcoats in pearl, pearlettas, buffalo horn, vegetable ivory, and composition. They are the newest and most fashionable goods in the market. Their travellers carry a full range of the samples.

Gordon, Mackay & Co. have opened another shipment of their famous 796 black venetian finish worsted. Their sales on this cloth must have reached very respectable figures.

Evening wraps and boating shawls have not been in such demand for many years as they are this season. Anticipating this fact W. R. Brock & Co. make unusually large purchases, and are thus enabled to offer unprecedented value at popular prices; their No. 53 Honeycomb to retail at 75 cents, and their "Dollar" to retail at that price have been so much in demand that already they have been compelled to place several cable repeats. They have all colors in stock in various lines of honeycombs and fancy knitted.

John Macdonald & Co. are showing in their silk and dress room the largest assortment of silks, ribbons, hosiery, gloves, dress goods, veilings, ladies' underwear and knitted and fancy shawls that they have ever offered to the Canadian trade.

Wyld, Grasett & Darling have just received a shipment of horsecloths for fly nets. This is double width, extra value, and quite seasonable. Some very fine lines of white quilts of American and English manufacture in very nice designs and at popular prices.

Gordon, Mackay & Co. have made a special effort this season on stylish dress fabrics, and report most gratifying results. In many ranges repeat orders were found necessary to keep their assortment unbroken.

John Macdonald & Co. have some special lines of ladies' metal belts. These are the rage at present and this lot will be offered at much below regular prices. A full stock of "Safety" hooks and eyes is to hand in their haberdashery department. Dress shields in stockinettes, sateens, satins and silks are again in full range.

Wyld, Grasett & Darling, in their men's furnishing department, are busy filling fall orders, and their stock of general furnishings is now about complete Their specialty in neckwear is neat patrons and quiet colorings, which, they claim, pleases a larger proportion of their patterns than the louder and bolder designs. They have had an unusual run on melton and flannel shirts for the fall trade, both in men's and boys' sizes.

Military and hercules braids in wide numbers are in great demand at present. Gordon, Mackay & Co. are in receipt of a shipment of these scarce goods which made their range of widths complete. Their "special" unlaundried shirt at $7.20, which has made a name for itself the country over, they can now do in all sizes from 14 to 17 inch.

Alexander & Anderson are opening up their fall dress goods. They show great range in hopsackings, plain checks and shot effects; whipcords in plain, shot and broche effects; serges in all colors, and hopsack tartans in silk and wool especially for blouses and trimmings. They have also a large range of high-class tweed effect suitings. Plain cloth suitings are shown in all colors. Shot velvets and shot velvet cords are something new and special as a trimming for the fall trade.



The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.
Make a Full Line of Saleable
BRUSHES, WHISKS AND BROOMS
For the General Trade.



KEEN'S MUSTARD

CELEBRATED FOR ITS . . . UNEQUALLED FLAVOR . . .

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at **$2.40 per doz.**

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

FAC SIMILE OF PACKAGE.



CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made," "Perfection." } Made from Seville Oranges.

"Lemon Jelly Marmalade," " Messina Lemons.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

CONSUMMATE MEN OF BUSINESS.

The following paper from the pen of a practical grocer was recently published in the Michigan Tradesman:

Consummate business men or consummate men of business—either seems to answer the text.

Owen Feltham said that man is but the lower part of the world that is not brought up to business affairs.

Hazlett represents the man of business as a mean sort of a person, yoked to a trade or profession, keeping in a beaten track, and letting his affairs take their own course. With this sentiment we disagree. We know there are narrow-minded men of business, as there are narrow-minded literary men and legislators; but there are also business men of large and comprehensive minds, capable of action on the very largest scale. Burke once said that he knew statesmen who were peddlers and merchants who acted in the spirit of statesmen. We should take into account the qualities necessary for the conduct of a successful business. It requires special aptitude, promptitude of action in emergencies, capacity for organizing, great tact, knowledge of human nature, constant self-culture and growing experience in the practical affairs of life. The school of business is by no means as narrow as some would have us believe.

The truth is well spoken when we say that consummate business men are rare—almost as rare as veritable saints and martyrs. The path of success in business is invariably the path of common sense. A good deal is said about lucky hits, but the best kind of success in every man's life is not that which comes by accident. Every youth should be early made to feel that if he would get through the world usefully and happily he must rely upon himself and his own energies. Teach him to understand that he has his own way to make, and that it depends solely upon his own exertions whether he starve or not.

An eminent judge once said, when asked what contributed most to success at the bar: "Some succeed by great talent, some by high connections, some by miracle, but the majority by commencing without a shilling." It seems to be a fact that the men who are most successful in business are those who begin the world in their shirt sleeves, whereas those who begin with fortunes frequently lose them.

Business is employment; serious engagement; something to be transacted; something required to be done. Every human being has his duties to be performed, and therefore has need of cultivating the capacity for doing them. Attention, application, accuracy, method, punctuality, and dispatch are the principal qualities required for the efficient conduct of business of any kind. These may be thought to be small matters, yet they are essential; and when men have broken down in business it will almost invariably be found that it was due to the neglect of little things. It is the result of everyday experience that steady attention to matters of detail lies in the root of human progress, and that diligence, above all, is the mother of good luck. Accuracy is also of much importance and a mark of good business training, accuracy in observation, accuracy in speech, accuracy in the transaction of affairs—what is done in business should be well done. It is much better to accomplish perfectly a small amount of work than to do much more imperfectly. Method is essential, and enables a larger amount of work to be got through with satisfaction; method is like packing things in a box—a good packer will get in as much again as a poor one.

Be prompt; do instantly whatever is to be done, and take the hours of recreation after business—never before it. If that which is first in hand is not instantly, steadily and readily despatched, other things accumulate behind it until affairs begin to press all at once, and no human brain can stand the confusion.

Economy of time is another essential for the perfect business man. Men often say, "Time is money," but it is much more the proper improvement of it in self-culture, self-improvement, and in growth of character. Fifteen minutes a day devoted to self-improvement will be felt at the end of the year. An economical use of time is the true mode of securing leisure. It enables us to get through business and carry it forward, instead of being driven by it. A great man once said: "I owe all my success in life to having been always a quarter of an hour before my time." Punctuality is the duty of gentlemen and the necessity of business men. Nothing begets confidence in a man sooner than the practice of this virtue, and nothing shakes confidence sooner than the want of it. He who keeps his appointments and does not keep you waiting, shows that he has regard for your time as well as his own. The person who is careless about time will be careless about business, and is not to be trusted with matters of importance. It will generaly be found that the men who are habitually behind time are habitually behind success.

"Honesty is the best policy" is an axiom which is upheld by the daily experience of life, integrity being found as successful in business as anywhere else. Integrity of word and deed ought to be the corner stone of all business transactions to the tradesman, the merchant, and manufacturer. It should be what honor is to the soldier and charity to the Christian. We may succeed for a time by fraud, by surprise, by violence, but we can succeed permanently only by means directly opposite. Trade tries character more severely than any other pursuit in life. It puts to severe tests honesty, justice and truthfulness; and men of business who pass through such trials unstained are worthy of great honor. It is possible that the scrupulously honest man may not grow rich so fast as the unscrupulous and dishonest one, but the success will be of a truer kind, earned without fraud or injustice; and, even though a man should be for a time unsuccessful, still he must be honest. Better lose all and save character, for character is itself a fortune.

HINTS FOR CREDIT GIVERS.

Is he married or single?

Does he gamble or speculate?

Satisfy yourself in regard to the habits of his private life.

Is he extravagant or disposed to live up to or beyond his means?

Is he prompt in settlement, and how does he stand in his own trade?

Record and standing as man and merchant should also be considered and thoroughly investigated.

Ascertain if there is anything which would lead him to spend more money than his business can afford.

Has he ever failed? And if he has, under what circumstances and what was the character of the settlement made, if any?

Banks are excellent references. They won't tell you what a man's balance is, but they will tell you, as a rule, in plain English, what they think of him.

If you can give a hint or clue to your commercial agency don't fail to do it. It often opens up new developments which the creditor may be seeking to hide.

The amount of credit given should be governed primarily by the amount of capital invested in the business for which the credit is sought and by the outside resources of the person or persons conducting the same, providing, of course, that such outside resources are in the name or names of the party or parties in interest.—Ex.

PROUD OF HIS CLEAN SHOP.

The Chicago Helper publishes a letter from one of its subscribers, this extract from which is worth more than a passing notice:

"I found this shop just as 'rocky' as many others where I have been, but now I keep it open for inspection to anyone caring to come in. I am proud of my clean shop. In my spare time, instead of playing cards and reading novels, I clean up; and, if I do say it myself, it is always clean, and the boss has a good trade."

In replying to this letter the Helper says that there are those who will see no connection whatever between the features just alluded to ("always clean"

and "open for inspection"), and the significant remark with which the extract closes, "The boss has a good trade." Possibly in this case there may be no connection; it may be simply a coincidence. But there are some craftsmen who will see in the clean shop a good trade, a very close and direct connection; some will even go so far as to think of them and speak of them as direct cause and effect, and these latter have very good reasoning and dead loads of experience to substantiate their claim. Another point worth noting in the words of our friend is the encouragement this incident gives to men whose change of situation brings them into badly arranged and unclean shops, and sometimes into contact with bosses who don't care a cent whether the shop is clean or not. It suggests possibilities within the reach of a determined man that means a great deal. This man's boss, unless he be a freak, cannot help seeing the difference in his shop, and if he has any sense will see how much more valuable to him is a clean workman than a slouch.



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

Apted Bros.

FINE ART & COMMERCIAL PRINTING

54 Yonge St.

TORONTO

A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO



STERLING SOAP

Best and goes farthest.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

Toronto Agents:
F. W. HUDSON & CO.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,



BUSINESS CHANGES.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES

John J. Brown, a Barrie grain dealer, has assigned.

Gervais & Jasmin, grocers, Montreal, have assigned.

C. J. Poile, boots and shoes, Chatham, has assigned to C. B. Armstrong.

W. L. Sterns, general merchant, Souris, P.E.I., is offering to compromise.

F. K. Marr, shoe uppers and leather, Barrie, has assigned to O. H. Lyon.

Guenther & Schmidt, grocers, etc., Milverton, have assigned to C. B. Armstrong.

John Watt & Co., general dealers, Uxbridge, have called a meeting of their creditors.

J. McManus & Co., general merchants, Sherbrooke, Que., are offering to compromise at 25c. on the dollar cash.

John H. Blackely and W. I. Hubley, Halifax, have been registered to carry on business as grocers under the firm name of Hubley & Co.

P. E. Venner, general merchant, St. Saveur, Que., has assigned at the instance of Hamel Bros. Assets, $23,000; liabilities, $16,500.

Elijah Bond, proprietor of the Globe hotel, St. Thomas, has made an assignment to W. Bromell, sr. Liabilities, $5,400, including a mortgage of $2,500; assets, $4,000.

H. Tolchard, grocer, 495 Yonge street, Toronto, has assigned to Henry Barber & Co. His liabilities are about $7,000 and assets $1,000 less. F. X. Marrin, grocer, of Barrie, has also assigned to Mr. Barber.

SALES MADE OR PENDING.

The stock of Joseph McClintock, grocer, Toronto, has been sold.

Robert Manson, butcher, Toronto, is advertising business for sale.

S. G. Johnson, grocer, Amherstburg, is advertising his business for sale.

The estate of J. B. L. Jones, general merchant, Victoria, B.C., has been sold to Walter Jones.

John L. Alpham, fruit and confectionery, Brockville, is advertising his retail business for sale.

The estate of A. McDougall & Son, wholesale liquors, Halifax, has been sold to A. McDougall & Co.

The stock of A. Lindsay, general merchant, Southampton, is advertised for sale by auction August 4.

Assignee Langley has been instructed to sell the assets of the insolvent estate of Fortier Bros., boots and shoes, Toronto.

A. N. Christopher, banker, bought O. J. Mitchell's bankrupt stock of furniture at Ingersoll at 59 cents on the dollar.

The stock, etc., of Boucher & Co., manufacturers of boots and shoes, Montreal, has been sold to Henry Porter, at 54c. on the dollar.

PARTNERSHIPS MADE AND DISSOLVED.

The Thompson Shoe Co., of Montreal, is applying for incorporation.

Flatt & Baker, general merchants, Greenway, Man., have dissolved. James Flatt continues.

McNabb & Boland, general merchants, Eganville, have dissolved. John D. McNabb will continue.

Severin St. Jean has registered to carry on business as grain and hay dealer under the firm name of D. Parent & Co., Montreal.

Pierre Lasalle and Odille Lasalle, grocers, are partners, and doing business under the firm name of P. Lasalle & Cie, Montreal.

Thomas Deery and Joseph Nantel have become partners in Montreal to carry on the fruit business under the name of Deery & Nantel.

Charles Bouchard and Joseph Bouchard have registered as partners under the firm name of Bouchard & Fils, as provision merchants, Montreal.

Jules Lachapelle and Cyrille Lachapelle, have registered as collectors and commission agents under the firm name of Lachapelle & Frere, Montreal.

Henry Middleton Dinning and Henry Lawrence Dinning are partners as tea and commission merchants, under the name of H. M. Dinning & Co., Montreal.

CHANGES.

J. Morin, boots and shoes, Hamilton, is giving up business.

H. A. Allen, banker, Port Elgin, has sold out to Alex. Miller.

J. Webb & Co., provision merchants, Sydney, N.B., have sold out.

A. Steel & Co., grocers, Toronto, have assigned to E. R. C. Clarkson.

C. M. Arkell, liquors, St. Thomas, has been succeeded by Ordish & Barnes.

A. Desbray, grocer, New Westminster, B.C., has sold out to Parnell & Gunn.

Robert Swine, general merchant, Doaktown, N.B., has been succeeded by Swine & Co.

Patrick McCarey, grocer, Halifax, has registered consent for his wife to carry on business in her own name.

Mrs. J. DeFoe, of Pefferlaw, has removed to Zephyr, where she is keeping the hotel formerly occupied by Thomas Sheppard. Mr. Wright, of Cannington, is running the Pefferlaw hotel.

FIRES

E. J. LeBlanc, general merchant, Buclouche, N.B., has been burned out.

The Canada Patent Brush Co., Ltd., Windsor, Ont., has been burned out.

On Tuesday morning last Way's grist mill at Pefferlaw was burned to the ground. Loss, $12,000; insured for $5,000. Cause unknown.

The Gotham cheese factory, about three miles north of Freeborn, was destroyed by fire Saturday.

The Westport cheese factory has been destroyed by fire, together with about $600 worth of cheese. The building was owned by E. G. Adams; the stock and machinery were owned by the Patrons. No insurance.

DEATHS.

T. T. Coleman, salt wells, Seaforth, is dead.

S. W. Flager, general merchant, Wellington, is dead.

PUBLIC TASTE AND INDIAN TEA.

The arrival of the Moyune on Tuesday with three and a half million pounds of new season's Congou on board gives the trade an opportunity of judging what the first shipment of the new crop is like. Among the cargo were some very superior Ningchows that fetched 1s. 10d. at the first day's sale, though the demand was very slow. Kintucks and Oanfas showed nothing special, and Monings might be included in the same statement. The Coromandel's cargo of scented Capers showed very good quality, and though not in great demand, yet a fourth of the 14,000 boxes found buyers at an average of about 11d. The fact is the public taste has now been so thoroughly educated to Indians and Ceylons that there is not much demand for Chinese sorts, and what there is is steadily declining. Too late John Chinaman has learned the folly of abusing a good market, and though there will always be those who prefer the delicate flavor of high-class Chinese teas, and commoner sorts will be in request for blending purposes, yet the tea of the million will be supplied from our British possessions. Every patriot will be pleased with that fact.—Grocers' Chronicle, London.



TRAINED.

MURPHY—"What's all thot fuss in yure yard?"
KINEELY—"Corny th' goat got th' buttin' habit on him an' th' ol' woman's foolin him inter batin' th' bist-room car-rpet."

Sold by . . all . . Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

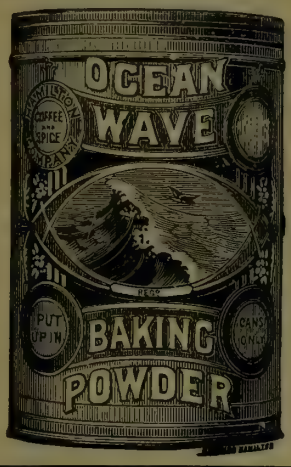
We also make a polish for stove mounter's use; put up in bulk only.

ARE YOU OUT

It does not pay to be out of Adams' Tutti-Frutti Chewing Gum. To be out of a popular, good seller, is to be out of money.

Always order ahead, and if you put Adams' Tutti Frutti Chewing Gum where your customers see it, they want it!

ADAMS' & SONS CO.
11 AND 13 JARVIS ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

The HEADQUARTERS for

. TEA .

Of Every Description

Lightbound, Ralston & Co.

Seeing is believing.
Send for Samples.

MONTREAL

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs, and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

STEWART, MUNN & CO., Montreal.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, August 3, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$1 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 0
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Laddies	.....	1 50
Lobster, Clover Leaf		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" " 2 "		4 00
Soups, assorted, 1 "		1 50
" 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ¼ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic } Tutti Frutti Girl } Sign Box (new) } 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ½s., 6 and 12 lb boxes	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " ... "	$0 36	$0 40
Croquettes— Yellow wrap. " Pink " Green "	2 70	3 00
	3 75	4 20

Croquettes are packed 12 ¼lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

JUMBLES

A Biscuit that is having a great run just now. 11c.

Get them while the craze is on.

WATCH THIS SPACE FOR NEW LINES . . .

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.	per box
5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 3, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5½ 6
" Filiatras, bbls	5½
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6½
" " ½ bbls	6½ 6½
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8½
Dates, Persian, boxes,	5½ 5½
Figs, Elemes, 14oz., per box	10 10½
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14½
Gold medal washed Turkey, bgs abt 61bs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7½ 9
Raisins, Valencia, offstalk	4½ 5½
old	
Selected	6½ 6½
Layers	6½ 7
Raisins, Sultanas	6½ 10
" Eleme	
Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	
DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish :	
Labrador herring, p.bbl	
Shore herring "	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish :	
Codfish, per quintal	
" cases	
Boneless fish per lb	
Boneless cod "	
Smoked Fish :	
Finnan Haddies. per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish : Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



BREAKFAST FOOD.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

GRAIN.

Wheat, White	0 60 0 61
" Red Winter,	0 00 0 60
" Goose	0 60 0 00
Wheat, Spring, No 2	0 60 0 61
" Man Hard No 1	0 81 0 82
" " No 2	0 79 0 80
" 3	0 73 0 74
Oats, No 2, per 34 lbs	39 41
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Rye	55 56
Peas	57 59
Corn	

HAY & STRAW.

Hay, Pressed, "on track	10 00 10 50
Straw Pressed. "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:

"C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES:

From Toronto, per keg 3 65

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 35
2nd "	(26 to 40 inches)	1 55
3rd "	(41 to 50 ")	3 40
4th "	(51 to 60 ")	3 70
5th "	(61 to 70 ")	4 00

ROPE: Manilla 0 11½
Sisal 0 09½
New Zealand 0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	4½
No. 1 "	4½
No. 2 "	4½
No. 3 "	4

TURPENTINE Selected packages, per gal 0 45 0 47
LINSEED OIL per gal, raw 0 60 0 62
Boiled, per gal 0 63 0 65
GLUE: Common, per lb 0 10 0

INDURATED FIBRE WARE.

¼ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.
6d London 5s., Canada, $2 00
"Cervus" boxes of 1 doz.
1s London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net $12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12¼
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

5 to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup qts	5 50
" " " pts	3 50
" " " ½ pts	2 00
" Chili Sauce pts	4 50
" " ½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, tubs	$0 18 $0 21
" dairy, tubs, choice	0 16 0 17
" " medium	0 14 0 15
" low grades to com	....
Butter, pound rolls	0 17 0 18
" large rolls	0 14 0 17
" store crocks	0 15 0 16
Cheese	0 09½ 0 10

COUNTRY

Eggs, fresh, per doz	0 11 0 11½
" limed	....
Beans	1 30 1 45
Onions, per bag	2 00 2 50
Potatoes, per bag	90 1 00
Hops, 1891 crop	0 13 0 15
" 1892 "	0 15 0 17
Honey, extracted	0 05 0 08
" section	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½ 0 11
Pork, mess, p. bbl	..... 0 21
" short cut	21 00 21 50
Hams, smoked, per lb	13 0 13½
" pickled	.... 0 12
Bellies	..... 0 13½
Rolls	0 10½ 0 10½
Backs	..... 0 13
Lard, pure, per lb	0 12½ 0 13½
Compound	0 10 0 10½
Tallow, refined, per lb	0 05½ 0 06
" rough, "	..... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6¼ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6¼ 6¾
Sago	4¾ 5¼
Tapioca	5 5¼
Goathead (finest imported)	.... 6¼
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	15 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	.. 5½
Paris Lump, bbls and 100 lb.bxs	.. 6½
" " 50 lb. boxes	... 6¾
Extra Ground, bbls Icing	... 6¾
" " less than a bbl	.. ...
Powdered, bbls	6¾ 6¾
" less than a bbl	... ...
Extra bright refined	... 5½
Bright Yellow	4½ 5
Medium "	4½ 4¾
Brown	4.55 4¾
Dark yellow	.. 4¾
Raw, brl	4 4½

SALT.

Bbl salt, car lots	.... 1 00
Coarse, car lots, F.O.B.	.... 0 65
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	..... 1 00
" small lots	.... 1 25
" quarter-sacks	0 40 0 45

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

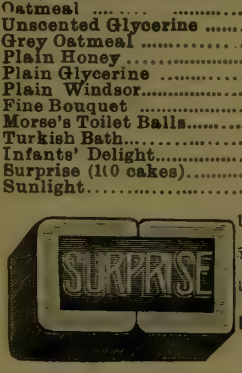
SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2½	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porte Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

	per lb	
Ivory Bar, 1 lb. bars		6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30
	Per lb	
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72
	Per box	
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 20
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50
	Per doz	
Royal Magnum		0 30
" " 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Roso		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" " Glycerine		0 72
" " Oatmeal		0 72
	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	15	19
" " Siftings	7½	11
Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	12	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	per case. 5 case lots.	single case
Parlor	1 75	$1 80
Telephone	3 40	3 50
Telegraph	3 60	3 70
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.		$3 70
5 cases and under 10 cases		3 60
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 50
5 cases and under 10 cases		3 40

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P R

LOUIS HILLIARD, Prop.

. . Golden Finnan Haddies . .
CANNED

Messrs. Jas. Simpson & Son.
of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,
of Montreal, Selling Agent for Montreal and Quebec Cities.

All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

MILK GRANULES

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK

Staminal

is a valuable food and tonic for the warm weather.

It Supplies

the vital principles of BEEF AND WHEAT with HYPOPHOSPHITES.

Johnston's Fluid Beef

is the virtues of Prime Beef in a concentrated and easily digested form.

Invaluable

as a Strength-giving Food

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

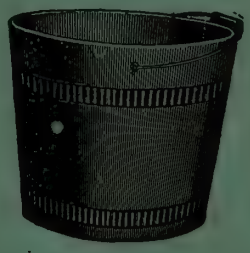
CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

FRUIT.. ALL KINDS

ALL SIZES .. JARS



To ensure quick delivery, send your orders to us direct, or to

William Gray, Telephone 903, London.

Canada Glass House, Telephone 239, Hamilton.

GOWANS, KENT & CO.

TORONTO - - AND - - WINNIPEG



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., Wellington Mills, London, England

REPRESENTATIVE IN CANADA: JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO AUGUST, 11, 1893. No. 32



SAFE
SURE
SWEET
SALEABLE

NELSON'S

Steamship Matches

Guaranteed equal to any in the market.

REDUCED PRICE

$3.10 per Case. Freight prepaid on 5 case lots. Special prices for quantities make known on application.

H. A. NELSON & SONS

TORONTO and MONTREAL

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

.... UNPRECEDENTED SUCCESS ....

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852. # EBENR. ROBERTS Established 1852.



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS,

AND

INVALID AND TABLE JELLIES,

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The most delicious made.

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Is made only from the finest
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Sold retail at 25c. Half Pint Bottle.

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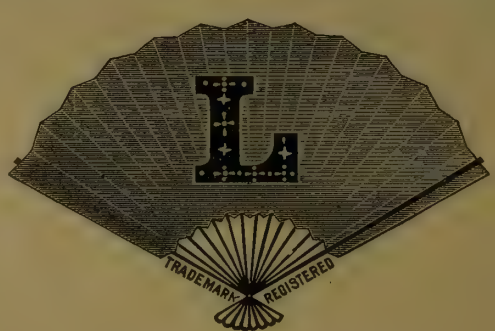
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Morton's Raspberry Vinegar, Qt. Bottles
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Keiller's Dundee Marmalade, 1 lb. Jars.
" " " ½ lb. Tins.



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R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

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THE J. B. McLEAN PUBLISHING COMPANY,

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Treat properly the children that from time to time enter your store. From the rule first come first served do not exclude the little ones. They are as sensitive on this this point as their parents, and, while they may not have the courage to resent it, they will whisper their complaint in ears that will. And then look out for squalls. You will then discover that the resentment would probably have been less severe had it been the parent instead of the child that you had slighted. To tease a child is even more to be avoided than to slight him. In a good many stores they have neither the inclination nor time for such foolish pastimes. But there are stores nevertheless where such practices are carried on. Children's hats are pulled over their eyes, their ears pulled, salt given them for sugar, and many other practical jokes are played upon them. Every merchant should insist that his clerks discontinue such habits. Extreme familiarity and joke-playing encourage a few children to be saucy and impudent and to take liberties in the store which they should not, but it will be found that the great majority will be offended, and when they are, that they will not return to your store again if they can help it; and when the average child can show cause why he would rather go to Brown's than to Smith's he, as a rule, carries his point. It doesn't pay either to insult or to play practical jokes upon children.

* * *

He who is the successful merchant looks after the "littles" as well as the "muckles." In other words, he cultivates the custom of the small buyer as well as of the large buyer. Philip D. Armour, the Chicago millionaire, is an instance of this. His trade is a world-wide one, but notwithstanding this he is ever drumming up new trade. In a town in Western Ontario is a small factory. Among the raw material it uses is glue, and not a great deal either. But the trade of this factory was none too small for Armour to cultivate. More than once has he sent a representative all the way from the "Windy City" to try and secure it; and while the desideratum was not secured at the first attempt the persistency of the firm has at length been rewarded. It is such perseverance and industry as this that has made the name of Phil. D. Armour known the civilized world over. Every merchant or manufacturer may not be able to achieve a reputation as extensive as that of the great Chicagoan or accumulate as many millions of money, but he can, by taking a leaf out of his book, achieve success. And what more than that does a man really need anyhow?

* * *

The first cargo and the second consignment of the new crop of Amoy teas arrived in New York Thursday of last week, and the steamer that brought it beat the record by 4 days, 3 hours and 10 minutes. Her name is the Glenogle. She came by way of the Suez Canal, and reached Gibraltar in a little more than 42 days from Amoy. The distance from Gibraltar to New York was accomplished in about 11¼ days. Another steamer, the Ping Suey, left Amoy the same day as the Glenogle with another cargo of tea, but is a few days behind the latter. The Glenogle's cargo consisted of 6,000 tons, and was worth $1,500,000 when she left Amoy, but is worth more than that in New York. About 50 per cent. of the tea brought to the United States is carried by the Pacific Mail steamships, via Panama, and 25 per cent. is received at San Francisco and shipped direct by rail to all eastern points.

* * *

After all it is not unlikely that the coming currant crop will be a large one. With damage by earthquakes and the re-appearance of the peronosporos it certainly did look bad for the growers a few months ago. But later investigations have demonstrated that the attacks of the insects were practically confined to the leaves. All authorities seem to agree upon this, and some estimate the yield at 170,000 tons, or about 30 or 40 thousand tons larger than last year.

The Merchants' Review complains that we reproduced from its columns, without crediting, an article on "Facts About Coffee," and it ventures the opinion that it was an oversight. It was, and we presume it was owing to the same cause that Merchant's Review published recently an editoral from THE GROCER on "What Makes a Good Clerk" and omitting to give us credit.

* * *

If you lie upon roses when young you'll lie upon thorns when old.—Ex. Some people lie upon principle, but what they'll lie upon hereafter is a query.

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

TACT IN BUSINESS.

Business is a game, and a pretty hard one at that as a rule. To play it successfully needs tact. Experience, capital and industry are scarcely as essential.

An officer in the time of war may be as brave as a lion, but unless he is a tactician he will lead himself and his men to destruction. So it is with the merchant who fails to exercise tact. But the difference between the two is this: One has enemies to capture or destroy and the other has friends to capture and preserve as customers.

If the need for this qualification of tact leans more to one than to the other it is towards the merchant. His is a perpetual warfare, and the competition is not only as a rule excessive but not infrequently unfair. Whether it is buying or selling, he needs to be ever planning and scheming. If he cannot buy right he cannot sell right. In the matter of credit it is necessary to determine who shall or who shall not be accorded it; and to do this the exercise of much diplomacy is often demanded.

There are probably some people whose custom the merchant may still desire to retain while, at the same time, he will allow them only a limited credit or no credit at all. The care that needs to be exercised in steering such a course is obvious. Under such circumstances a merchant requires to stop and think well before acting, for an injudicious turn, no matter how slight, may be the means of losing more than one customer, everybody having more or less friends. A customer can be refused credit just as well politely—in fact better than in an unpolite tone. To make an enemy every merchant should studiously avoid, for the more friends he has the better. Even if a person's custom is a matter of unconcern it is just as well to have his good opinion anyhow. And through tact is the only way it can be got.

A good field upon which there is ample room for the exercise of tact, is the varied peculiarities of customers. One likes this and another doesn't like that. Mrs. Brown thinks herself a lady of high degree and wants to be treated as such, while Mrs. Smith is modest and abhors a superfluity of attention. Mr. Jones wants nothing more or less than what he asks for. Press upon him anything in addition and he would be annoyed. With Mr. Robinson the opposite is the case. To suggest that something nice in this or that article is in stock is not infrequently to secure an additional order. Still another custemer is somewhat distant and dislikes familiarity on the merchant's part, while the characteristics of the next that arrives in the store may be the opposite. It is the ability to fathom all these and the tact to handle them that every merchant should acquire. And he can acquire it if he will.

SUGAR REFINERIES AMALGAMATE.

The Nova Scotia, Halifax and Moncton sugar refineries have at last amalgamated. This was decided at a meeting held in Moncton, N. B., last week.

It will be remembered that the necessary power to do so was denied the promoters of the scheme by both the Dominion Parliament and the Nova Scotia Legislature. But what they were denied in Canada they were accorded in England, where incorporation was recently secured under the name of the Acadia Sugar Company with a capital of £600,000.

As incorporated the company takes over the three refineries mentioned, and these are the conditions under which each agrees to lose its identity: The shareholders of the Nova Scotia refinery receive $1,200,000 in stock of the new company, although the Nova Scotia present stock is only $300,000. The Halifax refinery gets $1,000,000 in the new stock and the Moncton $600,000. Besides, it is announced that the new company will issue 6 per cent. mortgage bonds to the amount of half a million dollars to add to the working capital of the combine. John F. Stairs is president. T. E. Kenny, Wily Smith, James Thompson, J. L. Harris and J. A. Humphrey (Moncton), and Messrs Gills, Brand and Cox (Scotland) are the directors. The head office of the company will be in Halifax. T. M. Cutler will be secretary. Under the act of incorporation there must also be an office with a resident secretary in the old country; but Halifax will be the working centre. It is understood that the election for the office of president was a close one, Mr. Stairs being elected by a majority of one over Mr. T. E. Kenny. The reason advanced for amalgamating is that the respective refineries, having more capital, will be able to improve their machinery and thus be placed in a better position to compete with other Canadian companies.

The amalgamation has created a good deal of comment in the country, not so much probably from the fact that an association has been formed as from the fact that it has been accomplished in the face of the negative action of the Parliament of Canada and the Legislature of Nova Scotia. The people are adverse to anything having the least approach to a combine, and more will likely be heard of the matter.

CHATS WITH BUSINESS MEN.

"I tell you what it is," said a traveler to me the other day in all seriousness as he laid down a sample of tea, "a few of us outside travelers have got to make up for the losses the house makes in the city. You may laugh if you like, but by jove it's true. If this house here were to leave city trade alone—that is I mean stop trying to get new business here and make a pick of the good men—it would be a good deal off at the end of the year, while now the firm is ever telling us that we're losing money.

* * *

A traveler thus sized up the situation to me: "The farmers had not got through with their hay when their fall wheat was upon them, and now they have got their peas and oats in addition to look after. As a consequence the farmers are extremely busy and scarcely one of them is to be seen in the towns. In such sections business is at a standstill. On the other hand, where the crops have not matured so fast, business is better."

* * *

"Yes," said a starch man to me Saturday, "a good business has been doing this season in starch. Compared with last year I think it is equally as good, and then I fancy that merchants stocked themselves up pretty well while the low prices prevailed"

* * *

"Do you know the grocers in this town don't dress their windows with dairy products enough," said an Englishman to me recently. "In the Old Country we pay a good deal of attention to this matter, and I don't see why it can't be done here. You give a good, tasty man a supply of butter, eggs and cheese, with a few cans of canned goods and other things thrown in, and he'll make a nice window, I can tell you. Of course it would have to be changed soon, but all the merchants are telling us business is quiet, and this would only be a little extra employment for them."

* * *

"I hear some kicking now and then from country merchants because of the injury they receive from the sale of bankrupt stocks in their towns," said a wholesaler the other day. "Now I really think that they have themselves to blame in a good many instances. For instance, there was So and So's stock in Blankville. It sold at 65c. on the dollar to an outsider, who, ten chances to one, will sell it in the same town to the injury of other merchants. Now this is what I want to get at: Couldn't the merchants up there have got their heads together and bought up that stock. It would have been worth more to them than to the fellow that bought it. But supposing that they had lost $10 apiece, that would not be so much as they probably will now if the stock is sold off as bankrupt stocks usually are by the itinerant merchants."

BYSTANDER.

Correspondence

LET US HAVE CLEAN STORES.

DEAR GROCER,—It is computed by excellent authorities that the Grocers' Association cleared about two hundred dollars by their recent enjoyable excursion, and as I have no doubt that the excellent officers and managers are at a loss as to how to dispose of this surplus, I wish to hereby suggest a method of disposal both useful and to the point.

We have too long put off a certain duty of stimulation to higher ideals among us. There is a higher plane to which each and all can rise with profit and pleasure; and it is to this point that all associations should direct their attention. In the grocery trade there are several points of vantage, not yet occupied by the average trader; notably, that of complete and captivating cleanliness. Of all the things necessary to be cleanly handled, surely edibles are first and foremost, and to this point I venture to say least attention is paid. Having thus cleared the way, allow me to suggest the following method of encouraging clean stores in this city.

The Grocers' Association shall offer a series of three prizes of the value respectively of one hundred, seventy-five and twenty-five dollars, to be known as the "Premiums for Neatness, 1893-94," and to be awarded as follows: The Grocers' Executive Committee shall empower the president of the Association to appoint a secretly named committee of three, one a grocer, one a clerk, and one an outsider not in the business, and none of the three to be interested in the competition; and this jury thus appointed shall constitute the final jury of award from whose decision there shall be no appeal. This committee shall visit at any time, any store within city limits, at such times as they may find convenient, without, however, giving any hint, or causing the same to be given, to the proprietor, of such visit.

Upon such visitation, I would suggest that a standard of 100 be agreed upon divided as follows:

1.—General effect of store front and doorway with goods, arrangement, clean windows, doors, etc., 10.

2.—General arrangement, inside, having no regard to quality of fixtures, but rather to cleanliness of counters, drawers, scoops, scales, refrigerators, and so forth; especially the liability of goods selling quickly with such arrangements, 10.

3.—State of back warehouse, freedom from empty barrels, boxes, and rubbish to be duly considered; also, convenience of stock when wanted, protection of open barrels from flies, dust, etc., and general handiness of reception and disposal of goods on arrival, 10.

4.—State of cellar, cleanliness of all measures, convenience of access to open barrels, racks for jars, water sinks for hasty washing of same, regularity of arrangement of stock (after open), state of fruit cleaners and receptacles for holding same before and after cleaning, method of ventilation, etc., 10.

5.—Delivery department, cleanliness of stable, wagons, harness, men and horses; convenience of system in vogue, wagon books, slips and order forms, 10.

6.—General appearance of counter full of orders before checking off, neatness of parcels, method of completion of orders requiring special items not in stock, order of piling orders and general make-up when loaded on wagon truck, 10.

7.—State of store after business is through and store is about to be locked up, 10.

8. State of store Saturday at or about noon, 10.

9.—Any personally arranged novelty for facilitating business, 10.

10.—Make-up of clerks and manager, taking into account bearing towards customers, methods of work and quickness of same, also neatness, 10.

This makes 100 marks in all, and while in such a crude form many will easily suggest changes which will be no doubt advisable, I am sure that I have indicated enough to ensure at least a good discussion and at least a sound, practical plan. Of course, it is quite possible that a little better plan for selecting a jury could be evolved, as I think of a half dozen other ways myself, but the only thing to guard against is lack of time for the jury to visit and compare. This, I think, could be met by taking at least six months for consideration. That complete fairness would reign I have no doubt, for we have many worthy grocers who would not be interested, many clerks who are splendid judges of all of these things, and many customers who would be glad to act, providing, of course, that plenty of time were given in order not to unduly encroach upon valuable time.

In regard to the awards, cash might be given if thought desirable, but this is after all a matter of detail. None of our grocers would object to a "cleanliness" trophy, and I am sure all of us would be the better for a vivid fear of secret inspection by unknown judges, for goodness knows, our premises in certain well-known cases defy description.

I am serious in suggesting this affair, Mr. Editor, and earnestly hope that a good discussion will ensue, and that our Association will awake to some of its possibilities as a useful factor in trade and its stimulation. Yours, etc.,

STRAIGHT MOYUNE.

REMEDY FOR THE TELEPHONE EVIL.

DEAR GROCER,—"The Grocer's Telephone," is a great nuisance to him sometimes, as your correspondent, "C.T.," so well described in your issue of July 28. Permit me to offer a remedy for such growing evils. Of course, a grocer is in business to do business, and he never should forget that fact. And he should seize hold of every opportunity to push his business whenever he sees the chance. Now, when Mr. A. rings up on the telephone asking the grocer if he will deliver a message for him, he can politely say "Yes, most happy," and so on, taking down the particulars carefully, and promising to fulfil the instructions promptly, but before allowing Mr. A. to leave the 'phone, the grocer should not forget his own business, and that he has had the phone placed there to help him sell his goods, so he should gently remind Mr .A. of this fact, commencing something after this fashion: "Oh, by-the-bye, Mr. A., just while you are at the phone, excuse me. Your wife was speaking about tea the last time she was here; I have the new season's tea in stock now. I had better send you a pound of our choicest Japans. They are much finer drawing teas than last year; and that Mocha coffee which you were so pleased with, I have another excellent roasting of the same coffee. Shall I send just a pound over with this order? Thank you. And your wife was saying that she was not quite pleased with the last butter which was sent. It has been very trying, I can assure you, to get good butter to please my customers, but I have now some of that choice creamery which you like so much. I had better send you, say two pounds, I suppose, and you can tell Mrs. A. that I will reserve her a few pounds until she comes over. You were asking for some perfectly fresh eggs which you could rely upon, to be eaten for breakfast. These which I have just received from an old reliable farmer I can recommend as being perfectly fresh. Shall I say 3 or 6 dozen? You had better secure them now. And I want you to try a sample package of the new breakfast food which is so highly spoken of, and so particularly recommended for dyspeptics and invalids. I shall send you a package, free of charge, with this order, and you will oblige me very much by letting me know how you and Mrs. A. like it. Oh, Mr. A., I was just writing you this evening asking if it would be convenient for you, without putting yourself about at all, to oblige me with a cheque, as it will help me to meet my engagements, which are very heavy this coming week. I am sure you will pardon me for thus reminding you, but as you expressed some time ago I was never to feel backward in asking you for a

cheque at any time. I am now about compelled to do so, as money is so dreadfully hard to get. Oh, yes, I will send the boy right away with your message. Is there anything else I can do for you? Oh, thank you. It's very warm, isn't it? Good-day."

Now, Mr. A., after a conversation of this character will be led to think and meditate and perhaps come to the conclusion that you keep a telephone for business, and that you wait upon your customers for the purpose of doing business, and so he will be impressed with this fact, that if he does not want to buy anything over the telephone at your store he had better try someone who doesn't sell groceries.

Now, regarding the other cases, they are a little more difficult to choke off so politely, but I would suggest two things as remedies: First, have a printed card with plain letters stating the charge for using the' phone, say, "10c. for the privilege of using this 'phone, and if kept in use ten minutes or longer 25c. will be charged." Hang the card near the 'phone or tack it upon it. Of course you will know your customers, and they will not be slow in asking you if you intend demanding the charge, but on no account would I break the rule to strangers, without it was something very important, such as an accident happening, or a fire breaking out, or someone requiring a doctor, etc. If you think that plan a little too severe, then try this one: After giving permission to use the 'phone don't forget they are strangers and have to buy groceries from some one, and as you are in business to catch strangers for trade as well as supplying your customers, keep your eye upon them until they finish with the 'phone, then tackle them at once politely, either by presenting your card, asking for a share of their patronage, and that you deliver goods to any part of the city or town, showing them something attractive which you have for sale, and endeavoring, in a business-like way to impress them with the fact that you are obliging, and that you keep store to do business, as well as a telephone to oblige strangers without charge. I was in Buffalo last week, and stayed at the Tift house for dinner. I wanted to use the telephone to save me a journey, which it did. I asked leave to use it, and I was shown into the visitors' box, and there I saw the terms for using the 'phone, which was 10 cents. I paid it cheerfully, with a feeling that I had got the worth of my money, and that I was perfectly independent and free from any obligation to the Tift house, although I was pleased and thankful for the convenience. The sooner we understand these things aright the better it will be for all parties concerned.

Yours, etc.,

STEPHEN HUSTWITT.

July 29, 1893.

EDUCATION OF CLERKS.

One objection to the sell-everything plan, as applied to the retail grocery trade, is that any material increase of the number of outside articles handled by grocers would make it very difficult for them to acquire an intimate knowledge of the properties and qualities of the goods in their stocks. There is something to be said for this objection, but it would have more weight if a general knowledge of groceries were possessed by every member of the trade. The fact is, the assortment of goods in the average grocer's stock has grown so rapidly in recent years that it has become very difficult for a busy dealer to inform himself regarding the merits of the various brands of proprietary goods in the market. It is not an easy matter even to post one's self on staples. How many grocers are good judges of teas? There are dealers, successful dealers, too, that do not know the difference between oolong and congou tea; have never felt the need of familiarizing themselves with teas, but rely upon salesmen in purchasing the goods.

When a dealer is not well posted in staple groceries, yet manages to make money, the above-noted objection to the handling of goods out of the regular line certainly loses much of its force. And yet, in selling as in buying goods, there is no information so valuable to grocers as knowledge of the grades and properties of his goods. He can not only buy to better advantage when he knows the goods thoroughly, but can speak more confidently of their merits to consumers, and therefore produce more impression upon the latter than if he repeats the usual parrot-like talk of some dealers and their assistants, when the merits of an article are questioned. To produce thoroughly posted grocers it is necessary to thoroughly educate the clerks, as it is from the army of store assistants that the ranks of the storekeepers, constantly being depleted by the perils of a business career, are day by day recruited. It will pay retail grocers to encourage their employees to acquire, in their leisure hours, as much information as possible regarding the goods in stock. If not able themselves to teach the clerks what we may call the higher branches of a trade education, they can at least, put them in the road to obtain it, by allowing them to test samples of goods that are submitted by salesmen, and by furnishing them with an opportunity to read a good trade paper, as well as permitting the clerks to experiment with samples of the goods in stock when trade is less active than usual. The better posted the clerks, the better value they will be to the employer, besides being better equipped for future careers of usefulness as proprietors. A system of apprenticeship by which boys could be bound for a term of years to employing grocers of long practical experience would undoubtedly yield better results than the present system, or rather, lack of system, under which boys are admitted to the grocery business, by affording the sucking grocery clerk a sufficient period of time in which to acquire a trade education, and at the same time enable an employer to obtain a more substantial reward than at present for the time and trouble that it has cost him in teaching boys the rudiments of the business. Notwithstanding the tendency of young clerks to take their newly acquired information to a better market, and leave their instructors in the lurch, we believe that for the reason given above it will pay dealers to push their assistants forward on the road to knowledge. Even if the clerk takes a position with a competitor of the employer, the efforts of the latter will not have been entirely wasted. In the meantime some benefit must have been derived from the instruction afforded the beginner; he has become a more valuable employe, and his earning power is greater. The employer, also, has the option of retaining his services, by meeting the clerk's views on the question of salary, and thus securing for himself the fruits of his wise and far-sighted policy. A point worth remembering is, that in the education of subordinates, useful information that otherwise would not be gained is often acquired by the instructor.—Merchants' Review.

CONGESTED STORES.

The grocer's store of the future—how will it differ from that of the present day? As much, probably, as the present stores differ from those of a generation ago, but in regard to one point we can speak confidently. If the increase of the number of special brands continues in the same ratio during the next two decades, the grocery of twenty years hence will cover a much greater superficial area than the average store of to-day covers. Already the congestion of many city grocers' stores has become an evil which loudly calls for a remedy, yet it is proposed that the sidewalk displays of vegetables and fruit be dispensed with and these goods be stored inside the establishments. There is much to be said in behalf of the proposal, but where find room for the green stuff? To add to the storage capacity of grocers' establishments in the cities would require a heavier expense than the dealers perhaps could afford owing to the high rentals of eligible property still, extra room may be essential to give customers space to move about in, and protect ladies' dresses from injury. The reduction in price of many articles, if purchased in certain specified quantities, has a tendency to produce store congestion, yet dealers cannot afford to sacrifice the saving through ordering in large lots. Perhaps a purchasing department of the local associations would furnish relief to the dealers, by buying goods in large lots and distributing them weekly to subscribing members. A small fee could be charged for the storage of the goods and for the agent's time.—Merchants' Review.

THE NEW RICE CROP.

The first of the new rice crop of 1893 has put in an appearance, and although the initial receipts consisted of the insignificant quantity of six sacks of rough rice, which, when cleaned at the mill, yielded less than two barrels of clean product, still the first arrival served to call attention to the fact that the new crop is now near at hand, and that it has from this on to be dealt with as an active factor in determining the supply and demand.

"The present crop," says the New Orleans "Picayune," "will probably not be as large by a considerable amount as its predecessor. There has been a considerable abandonment of rice culture along the river and its tributaries. This, of itself, will make some reduction in the yield. While it is probable that the acreage devoted to rice in the Calcasieu district has not been diminished, the growing season has not been as propitious as was that of last year.

A FEMALE DRUMMER.

We note with interest that a young woman who undertakes to sell groceries on the road is subject to many of the same vicissitudes and trials that her brothers of the grip encounter. Miss M. M. Dyer, who travelled in southeast and central Missouri for the Greeley-Burnham Grocer Co., is now representing the J. M. Houston Grocer Co. in that section. She called at this office just previous to making the change and announced her intention to do so because, when that house was succeeded by the Scudder-Gale Grocer Co., her territory had been intruded upon by a traveller who had somewhat the advantage of her in the fact of his ability to smoke cigars to prove that they were fine smokers and to "cuss" the shipping and bill clerks when anything came in wrong. This traveller had been with the firm for a long time and in the new assignment of territory fell heir to some of her best customers. She had therefore concluded to "change houses," not because of any unsatisfactory treatment, but because she wanted to keep her old customers and the same route.

Miss Dyer has now been travelling in the grocery line about two years and says she likes it. She makes headquarters at Sedalia and Marshall, Mo, and travels in the central and southeastern part of the state.

She states that she likes the outdoor exercise, the constant change and, though competition is strong, that the business agrees with her and that she has gained greatly in strength and health since undertaking the work.

She states that all competitors treat her with the greatest courtesy, as do the merchants.

A few travellers appear to object to the employment of a woman in such a capacity, she says, and have influenced a few merchants to think that way, but that commercial travellers generally are liberal and tolerant and disposed to live and let live.

She states that she rides on freight trains, takes buggy trips and undergoes all the vicissitudes attached to the occupation, and that she has established such an acquaintanceship that many of her customers invite her to their homes.

She states that she solicits patronage on a strictly business-like basis, that at first she received many complimentary orders because of the novelty of her advent on the road, but that she has given the trade to understand that unless prices and goods offered by her are satisfactory she expects no favors. Miss Dyer is a handsome young lady about 22 years of age, of neat and stylish appearance, good education and refined manners. —Interstate Grocer.

SPECULATION IN PEANUTS.

The history of the peanut market this year has been one unsatisfactory to growers and dealers alike. The crop was not large; in fact, less than in the previous year; but the market has all along lacked the support of an active, vigorous trade, and in spite of the energetic attempts of Southern cleaners to force up prices and maintain them, the feeling has grown steadily easier. Along in the spring peanuts had a remarkable boom, advancing several times successively in the short space of a week, and at one time nearly every day; but this boom soon subsided, and since then the market has ruled very dull and uninteresting. The advance was caused almost entirely by the action of the great Southern houses in sending out bullish reports, refusing to sell but in every limited quantities, and advancing their prices sharply to dealers. Stocks of old peanuts were reported as very light in the large markets of the country, and the growing crop as exceedingly small. The World's Fair was also talked about, and estimates of the large number of peanuts to be used there sent out to the trade. The result in this city was that a perfect fever of speculation sprung up, and dealers bought even on an advancing market in anticipation of reaping a harvest as the season advanced. The price was pushed up from 4c. to 8c. in a short time, and every one seemed to regret that he carried such a light supply; but soon it was discovered that this advance was due more to manipulation than to sound causes, and, unsupported by a good demand, the market declined to 5 to 5¼c., the figures ruling for fancy hand-picked to-day. Dealers who thought they were carrying very light supplies at the time the market was advancing, found them heavy on the decline, and while those who had purchased when the market was low were able to get out whole, those who purchased on the advance were obliged to pocket more or less loss. Since the decline the demand has been very quiet, showing but little improvement from month to month, and at the time of writing the Southern dealers are endeavoring to steady prices by combination, with what result remains to be seen.—N. Y. Journal of Commerce.

SPECIALTIES VS. STAPLES.

Considering the comparatively small demand for any single article in the shape of luxuries, or what are known in the trade as fancy groceries, it may appear ridiculous to advocate the pushing of such goods and the relaxation of efforts for the sale of the staples, says Merchants' Review. What is the good of pushing the sale of French vegetables, we imagine some one asking, when the total annual imports of these goods amount to only a million dollars or so? There are not enough to go around, it would seem. Well, in the first place, there is little to be gained by pushing staples. Take sugar, and you will find that the full limit of the demand is nearly reached each season. That is to say, only a certain quantity of sugar will be eaten each year whether you sell it cheaply or dearly. You may take some trade from your neighbor, but what does it profit you to do so at the present margin of profit on the article? With high class food products—the luxuries—the case is very different, the per capita consumption depending chiefly upon the manner in which such goods are pressed for sale by the distributers. It is certain that the per capita consumption of, say, fine jams could be enormously increased, with benefit to the consumer's health and without perceptible injury to his pocket.

Now, when one or two articles in the fancy grocery line are pushed for sale in any locality, and become popular, the tendency is for the demand for other high class food products to increase. The hog and hominy feeder remains satisfied with his pork and corn diet as long as his palate is not allowed to come in contact with a more civilized diet. But extend his menu by adding to it some delicacy, and the pork and hominy loses its savor; he then is ready to appreciate the merits of other delicacies, and his daily fare grows more diversified. Thus the sale of one luxury paves the way for a general demand for that class of goods, and as the consumption increases so does the production. No dealer need fear that the supply will run short. The fact that the specialties pay a better profit than the staples is, of course, a point of prime importance.

OLD STORY IN THREE CHAPTERS.

1. Farmer Barker, of Barker's Corners, mortgages his farm for $1,800, and tells his neighbors that he proposes to stock the place with blooded cattle.

2. Farmer Baker, with the $1,800 in his pocket, arrives in New York and negotiates with an affable gentleman, who assures him that the stock in question was printed on plates stolen from the Government and cannot be distinguished from the genuine.

3. Farmer Barker is now hoeing corn at $1 a day for neighbor Smart, who recently purchased the Barker farm at a foreclosure sale.—Boston Journal.

DINNY CALLAHAN.

AT THE TORONTO RETAIL GROCERS' EXCURSION.



MY lether to yez lasht winter, moi dear Moike, deschribin' the iligant toime Oi had wid the Retale Groshers at Mishter Harry Wibb's, Oi towld ye Oi would see ye at the Groshers' Pic-Nic an' till ye of the rist of the beautiful toime Oi had that noight, but Moike yez disappointed me very much; yez were not there an' Oi am thinkin' yez musht hev had a talk wid some of the dishgruntled exmimbers of the Associashun or shtaid at home wid the resht of the half-holiday Groshers and kipt yer shtore closhed in front an' the back dure open for bizness. Now, Moike, me bye, yez misht a grate trate, an' Oi will tell yez about it, to make yer extinsive mouth wather wid invy.

It wus a foine day, was Whensday lasht an' the Committee o' Management, Oime towld, arranged wid Mishter Moses Oates fur a foine dishplay of sunlight an' shmooth wather, fur the beautiful shteamer Chippewa left the dock in the mosht lovely weather and on the shmoothest sheet o' water Oi ever sailed over, barrin the blissed wathers of Killarney on the ould sod. The crowd of happy faces on booard shpoke well for the efforts of the committee in selling tickets, an' Frid Roberts of Yonge shtreet an' Honesht Martin McMillan were shmilin' happy, loike Biddy Doolan's new baby wid a tin rattle, an' Mishter Gibson's face was lookin' loike a new plowed fallow field, so full of wrinkles o' joy wus it. Mishter Gibson was handsomely drissed this day, he wore an iligant broight rid badge (which the sosiety paid fur, av coorse). Did yez iver see Mishter Gibson rale happy like, Moike? He wur sittin' in the bow o' the boat shmokin' wan of thim Mungrel cigars and lookin' up into the Captain's box wid a complate sinse of proprietorship painted all over his ixprissive Anglo-Saxon head. Mishter White, the College sthreet grosher, also wore a beautiful rid badge of autority and loike the dacent Christian man he is, he tuk along the whole blissid family, closhed the shtore intoirely, frunt door an' back. Oi thought Oi had seen all the rid badges on boord, but when I wus goin' down to the lunch counter fur a bit o' atins Oi run up agin the two Marmions, both on em wid rid badges an' lookin' purty loike. Mishter A. G. Marmion, the Parliament shtreet grosher, musht have just bought a new shuit at Oak Hall, an' o' judgin' by the color an check Oi thought it musht hev been one of the Kingston contract shuits. His brother towld me in confidence that he bought it chape, at a foire.

We arroived at Queenshton viry much ahid of toime and afther being rapidly crowded in the obstruction cars of the mosht beautiful railway system on the continent, we were rushed to our distination at the rate of three moiles an hour an' rached Niagara Falls at 12 o'clock noon. Oi musht congratulate the management of the electric railway on the very rapid toime they made from Queenshton to the Falls, they covered the entoire dishtance almost 12 moiles in two minutes liss than three hours. All the mimbers of the association were duly grateful fur the iligant shlape we had on booard the cars, but if they don't put on shlapin cars nixt year Oi will not patronoise them any more.

Win we got to the Falls we wandered about the place an enjoyed oursilves imminsely dodgin' the hack droivirs and the fallin' shpray. Some o' the groshers put on rubber shuits and wint benathe the fallin' waters of the Horse Shoe Falls. It musht have been a surprise fur some o' the mimbers to git a cold water bath. Wan gintlimin Oi notished wus finishin' his bath wid a bar o' Sterling soap which Mishter Forestall hid shoved into his pocket.

Other mimbers o' the association shpint money lavishly, buyin' green apples at foive cents fur six, some who hed been savin' up their Yankee quarters were gettin' even wid Uncle Sam an' his Orish Indians buyin' bead shlippers and Buffalo lager, an' gettin' done up on both.

Oi wint wid a party o' silict gintlemen to see young Misther McDonell, of Owen Sound, walk across the gorge at the Suspension Bridge, an' Moike, Oi will niver do it agin. Oi filt all the toime like an accessory before the fact in a murther thrial; an' me payin' tin cints to see a lad make a fool of himself!

Lots more of the groshers an' their frinds wandhered ahout through the great Oliver Mowat Queen Victoria Niagara Falls Park, an' all who vishited the park enjoyed thimselves complately, excipt wan young man who was arreshted by the polace fur trying to shteal part of the name of the Park. The judge foined him—not fur tryin' to shtale the name, but for his clumsiness in not gettin' away wid it.

Afther wanderin' around fur about three hours and continually shtumblin' in the way of the cab droivers, an' botherin' these gintlemen, no doubt, we took the fasht electric service at 3 o'clock back to Queenston, maning to catch the Chippewa at 6 o'clock (this wus purty close toime, Moike, but yez know Oi always run close). We would have caught the boat all roight, but as the managemint of the railway was out playin' tennis, we shtopped at ivery switch to pick grane paches in the orchards until the boy we had sint along the road ahead had come back to tell us that the track was clear. At wan place where we shtopped Oi notished Mr. Corrie, the secretary, tryin' to shtale grane paches in an orchard, but the owld lady owner shtopped him an' made him pay tin cints a pace for his takins. Misther Corrie had on a badge, too, an' was the manes of our makin' such fasht toime back to the boat. At lasht whin we caught the boat she was in the middle of the river, wid her nose pointin' to Toronto, so we had to wait for the nixt boat, the Chicora. Oi belave we would hev caught the boat afther all but our car was heavily handicapped—we had a rid-headed girl, a cross-eyed man, an owld man wid a white plug hat, and Mr. Corrie on booard, and no self-respectin' car can make toime wid so many freaks on booard to wanst.

Afther gettin' on booard the Chicora an' shpindin' about wan hour at Lewishton gettin' on coal (oi suppose they coal up there to save the duty) we sailed away down the beautiful river an' across the loveliest bit o' wather on earth (barrin', af coorse, Killarney). Oi moight mention we had mushik on booard, at least a gintleman towld me it wus musick, but oi couldn't undershtand it at all, the iligant, picturesque, short-clothed band of the Highland Regiment was playin'. Oi didn't see the grate Col. John I. Davidson there, but he is a canny man, he knew the band was on booard. It was a blessin', Moike, they didn't take along wan af the pipers, Oi honeshtly belave three-quarters of the people would have committed suicide Oi am extramely fond of the bagpipes, an' the further they are away from me the shwater they sound—about fourteen moiles off is an enjoyable dishtance for me.

Well, Moike, take it all in all, the excursion was a grate success, an' iverybody enjoyed thimselves immensely, an' a grate deal of money musht have been made by the Association, more power to their elbow. The committee wus viry attintive (when wan could foind thim) and pointed out all the intereshting points on the road as we walked along on the throlley. Oi inquired of Mishter McCullough when pashin' Gineral Brock's monumint, what killed the Giniral, he towld me he fell off the top of the monument on to a shtone close by—he towld me he had seen the shtone too. Oi forgot to mintion your ould frind Stephen Hustwitt, the grate tea reformer, was not wid the byes, he was home writin' letters to the News on the Sunday shtrat car question, an' publickly confessin his sins an' thankin' God that he wus not loike "yonder Pharisees." Oi would loike to hear Father McCarthy's opinion of such a confission. Well, Moike, as it is gettin' late, an' Oi have to git up early to-morrow to bye me raspberries at the fruit market, Oi will close wid kindest regards an' hopes for a shpeedy reploy.

Yure frind,

DINNY CALLAHAN.

(The bandmaster of the 48th Highlanders states that not only could his men not find room on board to play, but what was worse they were located in a part of the boat devoid of light, and consequently all the playing they did was without music. Furthermore, he claims that at the Falls no provision was made by the committee for the band, and the same was the case in regard to supper. In fact, practically no attention was paid to the band. This naturally nettled the members, and in consequence they were not in a humor to play on board the Chicora on the return trip.—Ed. GROCER.)

Stower's Lime Juice and Lime Juice Cordial

Are manufactured from the pure juice of the fruit—are entirely free from alcohol and will keep in any temperature. They are free from the musty taste and smell which predominate in most, if not all other such goods. For hot weather they will be found an exceedingly delicious and cooling drink. Can be advantageously used for Claret Cup, Port or Sherry Negas, Punch or Shrub.

A Fresh Supply Just to Hand.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have



CAUGHT ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO, Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Moncton sugar refinery has suspended operations, pending the amalgamation with the Halifax refineries.

A total of 7,228,650 bushels of wheat were inspected at Winnipeg for the year ending July 31. Scarcely half graded No. 1 and No. 2 hard.

John A. Lee, editor of the Inter-State Grocer, has been appointed police commissioner of St. Louis. He aught now to be a terror to delinquent subscribers.

A by-law will be submitted to the electors of the township of Faraday, county of Hastings, on August 12, to prohibit the sale by retail of spirituous, fermented or other liquors in that township.

The price of wheat is lower in Hamilton now than it has ever been before, but we do not notice that the bakers are showing any wild indecent haste about bringing down the price of bread.—Herald.

Inspector John D. Roberts of the Pure Gold manufacturing company of Toronto arrived in the city by the C. P. R. Mr. Roberts is the guest of Mr. Robert Jardine. —St. John, N. B., Gazette.

Stock of contract lard in Chicago on Aug. 1, 35,540 tierces ; do last month, 35,653 tierces ; last year, 179,536 tierces. Stock of ribs, 17,500,000 lbs.; do last month, 14,489,-114 lbs.; last year, 34,377,344 lbs.

Macdonald's store at Marden was broken into Sunday night. The burglars effected an entrance by a cellar window, then through two doors opening into the store above. Once in the store they made themselves comfortable, ate some crackers and cheese, took off their old shoes and stockings and put on new ones.

A numerously attended meeting of the Hop Growers' Association was held at Picton the other day. The business before the meeting was the adoption of a standard hop box for measuring hops in. The Dominion Government was requested to pass an act of parliament legalizing the box at present most generally in use.

The Nelson members of the South Kootenay Board of Trade have now elected their officers for the ensuing year with a view to active work. The Board strongly urges the building of a trunk road from Nelson to New Denver, and the creation of an independent Customs district for Kootenay Lake, reporting directly to Ottawa and not through New Westminster.

A cheese board has been established at Shelburne for the purpose of centralizing the cheese trade of the district. Nine factories were represented at their last meeting. Three buyers were present. The representatives of the factories sold at prices ranging from 8¾ to 9¼c. At this meeting 1,222 boxes were boarded and all were sold.

For small dealers it is well to remember that celery can be kept a week or longer by first rolling it in dark brown paper, then pinning it in a towel and laying away in a cool, dark place Before preparing it for the table place it in a pan of cold water and let it remain for an hour. Thus kept, the celery will bleach to a considerable extent and be finer than when first purchased.—Ex.

Coal was advanced to $5.75 in Toronto Friday. The miners are now said to be insisting rigidly upon cash, and cash only, refusing to take the very safest paper ; and the necessity thus imposed has kept the trade very quiet and restricted the number of orders. The depression, however, by lessening the demand for coal, will in all likelihood keep down the price.

Mr. Wm. Hood, collector for the McLean Publishing Co., Toronto, who publish five trade papers, came in on the noon train last Saturday to collect $40 due the firm in the usual small sums made up of subscriptions and in half an hour had the whole amount in his pocket. He says that in no other city, town or village on the continent had he a similarly satisfactory experience, and he went away with an exceedingly high opinion of Orillia tradesmen.—Packet, Orillia.

An important joint circular will shortly be issued to London, Ont., merchants and manufacturers by the C. P. R. and G. T. R. The circular gives notice that, commencing with the first of next month, all credits will be withdrawn. The meaning of this is that shopmen will have to be paid on delivery in place of allowing accounts to run to a settling day. Much inconvenience will be the result, but the railroads claim that the privilege has been abused, and that the new step was rendered necessary in consequence.

From present appearances it would pay to put another vessel on the Canadian-Australian line immediately, as almost a full cargo has already been obtained for the SS. Miowera on her return trip, although she does not sail until August 16th. Besides the 25 cars of machinery coming from Chicago, two cars are now en route from the Massey-Harris Co.'s factory at Toronto, and three more are coming from San Francisco, so that freight is being taken away from the San Francisco line. There are also 1,000 cases of salmon waiting shipment, while there will be further shipments of lime and shingles. All the available room in the cold storage chamber has already been taken. Twenty passengers by this vessel have also been booked.—News, Vancouver.

CURATIVE GROCERIES.

If this thing keeps on the grocers will have to add to their signs "and druggists," remarks a contemporary. The curative qualities of the articles sold as groceries are developing so rapidly that it now takes an article a month to describe them. A dispensatory for groceries, as well as druggists, will next be in order.

It is now clear that we have long been taking medicine without knowing it. Even when we eat nuts we are unconsciously curing some disease. The oleaginous seeds or nuts are a class of foods containing in general no starch, but are rich in fat and nitrogenous elements in the form of vegetable albumen and casein. In composition the nuts rank high in nutrative value, but owing the oily matter which they contain are difficult of digestion unless reduced to a very minutely divided state before or during mastication. The fat of nuts is similar in character to cream, and needs to be reduced to the consistency of cream to be easily digested. Nuts should be used at the regular meal time, and not partaken of as a tidbit between meals. It is likewise well to eat them in connection with some hard food to insure thorough mastication.

Nuts, as well as most other seeds, contain a large proportion of nitrogenous matter, even more than most grains. The pea-nut, for example, contains 28.3 per cent. of this element, which is more than any other food substance, either animal or vegetable Some nuts are more digestible when cooked than when served raw, and, owing to the large proportion of fat which nuts contain, they, may be utilized in a variety of ways in connection with other food materials, to make pleasing and palatable dishes.

Walnut, pecan and hickory nut meats may be easily reduced to a meal by chopping quite fine and afterwards pressing with a potato masher through a wire sieve or a very fine colander. Such nut meals may be served as a dressing on grains, or may be utilized in the preparation of numerous breads, soups, purees, etc.

Cinnamon is the most effective antiseptic —so it is said at least—that is known. "No living germs of disease can resist the antiseptic power of essence of cinnamon for more than a few hours," is the conclusion announced by M. Chamberland as the result of prolonged research and experiment in Pasteur's laboratory. It is said to destroy microbes, and M. Chamberlain says a decoction of cinnamon should be taken by persons living in places affected by typhoid or cholera.

In view of the possibility of a cholera epidemic there may be the saving of many lives in these facts about cinnamon. At lsast, they should be kept in mind.

- - Just Arrived

New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

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SNOW DRIFT CO.

BRANTFORD.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Outfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
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Manufacturers of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc, Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

A STEADY SELLER.

Keen's Oxford Blue

When ordering supplies, don't forget to add some of this WORLD-RENOWNED Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.
LBS. and 1-4 LBS.--SAME PRICE. . . . .

THE QUESTION OF SUGAR.

An absolute forecast of the future course of sugar values cannot be given with any degree of certainty at the moment. This at least is the general opinion among traders in Montreal expressed to our correspondent in the course of his preambulations. Advices from across the water state that although the general rains on the Continent have broken the drought they are rather late to offset its influences, and the anticipation is that the beet crop will fall short of 1892. According to another authority the shortage in the visible supply of raw stock in Europe and America is some 200,000 tons odd. On the other hand consumption does not appear to have been much checked so far by the higher prices which have ruled. The British trade returns for the first six months of the year give 695,220 tons, against 696,356 tons for the same period last year, and deliveries from four leading ports in the United Kingdom were 404,536 tons, against 408,563 tons for last year, while stocks remaining at the same ports were only 102,806 tons against 131,563 tons in 1892. Neither does the American consumption appear to have fallen off, as the imports to the 1st of June totalled 776,818 tons against 774,868 tons last year, whilst the stock now on hand is only estimated at 120,000 tons against 150,000 tons at the same date in 1892.

In this connection it is worthy of remark that when prices of raw sugar have materially advanced it has been collected from all quarters of the globe and brought into the great commercial centres. This year appears to be an exception, no doubt because large stocks do not exist in the East, which generally furnishes the most (at least to European consumers); and secondly, because the advance paid on the low brown's produced there has not been sufficiently remunerative to induce merchants there to divert supplies from those Eastern markets. The advance on these low grades has been only half that paid on other descriptions, no doubt because refiners have a decided objection to turn out this sugar in any large quantity for fear of being caught with too big a load of it. Therefore the higher prices ruling during the present summer have not attracted larger arrivals either on this continent or in Europe. In fact in connection with the latter the British Board of Trade returns give a falling off in the imports of sugar into the United Kingdom for June alone of 26,000 tons. Sugar men in Montreal argue from this—and say that outside authorities back them up—that consumption is beginning to tell on the smaller stocks, which has not been appreciable up to the present because holders have been freely taking advantage of the augmented values ruling, and that the fact will become more apparent.

The latest estimate of the visible supply of raw sugar in Europe and America would seem to bear them out. It is placed at 830,936 tons against 1,055,981 tons in 1892 and 1,036,081 tons in 1891. The problem that is keeping people guessing is how the situation will develope in the near future and where the supplies are to be had to make up this big shortage. In fact the greatest puzzle of all to the optimistically disposed is the fact that since the dimunition in stock became most noticeable prices have begun to go back. They can only attribute it to the check caused by the recent Australian bank failures and the influence they had on Mincing-lane causing sharp realization, and the general financial depression and peculiar position of money matters south of the line. They are afraid also of the industrial position and the fact of so many workers being out of employment. No one feels disposed to make any predictions therefore so that GROCER'S readers will have to draw their own conclusions from the facts mentioned.

THE TRAVELERS GETTING READY.

The members of the City Travelers' Association are making elaborate arrangements for their promenade concert on the steamer Chippewa on Monday night, Aug. 21. Glionna's string band of 30 musicians has been engaged for the occasion. The committee have arranged that the promenade conert shall be held in one part of the boat, dancing in another and card playing and smoking in still another, while each will have its band of musicians in attendance. The following are the members of the committee: Messrs. J. Owens, chairman; W. F. Daniels, 360 Givens street, secretary; A M. Piper, treasurer; W. Bremner, R. Maxwell, Ben Dack, S. H. Moore, W. Soper, F. Gallow, J. A. Dickson, J. A. McGuane, W. H. Steele, S. G. Martin, J. Mortimer. Tickets will be given out by all these gentlemen.

CANNED GOODS GOSSIP.

The steamer Cariboo and Fly has returned from Skeena with 2,000 cases of salmon from the Royal Canadian Packing Company and 37,000 feet of lumber from the same company's mills for the Sound. The salmon run on the Skeena is very poor, and it is likely that several canneries will close.—News, Vancouver, July 26.

The Fraser River canneries are thinking seriously, so it is said, of replacing the disgracefully poor B. C. salmon exhibit at the World's Fair by a really adequate set of specimens.

The fishing record of the Fraser River, says a British Columbia paper, was beaten recently by two men in the employ of the Phœnix Cannery, who landed 727 salmon from one day's fishing for two men and one net. The canners are catching up with the supply, the catches not having made as big an average yesterday as the two days before. There was a big catch all along the river yesterday, and the fishermen say the run has only just fairly begun, and that it will keep on increasing until about August 10th. There is little doubt now that the pack of this season will more than top the record of B. C. salmon fishing and that of the Fraser River.

The hauls have not totalled more than an average of 20 fish to the boat per day, except out on the sand heads, where several of the boats have brought in over 100 each. The main run does not seem to have reached far up the river, and the theory is that a big shoal is playing in the warm water of the sand heads, where all big catches are made, and may come in at any time. A carload will be sent east on Sunday morning to New York, of the first sockeyes, and after that as often as that weight of salmon is ready in the storage.—News, Vancouver.

EFFECTIVE FLY POISONS.

The following story is told by a German satirist in relation to the adulterating propensities of the day: "There were four flies, and as it happened they were hungry one morning. The first settled upon a sausage of singularly appetizing appearance, and made a hearty meal, but he speedily died of intestinal inflammation, for the sausage was adulterated with analine. The second fly breakfasted upon flour, and forthwith succumbed to contraction of the stomach, owing to the inordinate quantity of alum with which the flour had been adulterated. The third fly was slacking his thirst with the contents of the milk jug, when violent cramps suddenly convulsed his form and he soon gave up the ghost, the victim of chalk adulteration. Seeing this, the fourth fly, muttering to himself, 'the sooner it is over, the sooner to sleep,' alighted upon a moistened sheet of paper exhibiting the counterfeit presentment of death's head and the inscription 'Fly Poison,' and firmly applying the tip of his proboscis to this device, the fourth fly drank to his heart's content, growing more vigorous and cheerful at every mouthful, although expectant of his end. But he did not die. On the contrary, he throve and waxed fat. You see even the fly poison was adulterated."—Ex.

Eggs are worth more than silver, annual output and values being considered, but the hen doesn't ask Uncle Samuel for free coinage.—Ex.

The intelligent commercial traveller is the best all-round posted man in the grocery line to be found. He knows the needs of the trade through daily contact, knows what competing markets are doing through daily competition with their representatives, he reads the newspapers carefully, and good trade papers thoroughly, and he embodies in himself the information obtained from all the various departments in his line of business.—Inter-State Grocer.

A Leader in Japan Tea

We have secured a couple of lines of Japan Teas, which are exceptionally cheap. The style is good and cup quality excellent. **Price, 12 and 12½c.**

Samples on application. **Send along your orders.**

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOR COOKING PURPOSES

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

It makes the most delicious

PUDDINGS
CUSTARDS
ICE CREAM

DELAFIELD, McGOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

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Hamilton, Ont.

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

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ARRIVING THIS WEEK:

From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

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London. Toronto Montreal. Winnipeg.

VINEGAR.

Condiments are such important accessories of food and feeding that the table without its cruet stand is somewhat suggestive of the play of Hamlet minus the Prince of Denmark. And in a journal like the Caterer, which deals so largely with the twin sciences of cookery and gastronomy, it will not be out of place to consider briefly the production, nature and dietetic value of the articles which collectively form the cruet. We commence with vinegar, which is the staple manufacture of the eminent firm of Slee, Slee & Co., of Horselydown.

Pure vinegar, from its nature and the material from which it is derived, is a sort of first-cousin to beer, since malt is the chief basis of all the best and purest kinds, so that it contains all the virtues of barley, transmuted from its natural alcoholic form into a "cloyless sauce" that sharpens the appetite and aids the digestion. Vinegar, forming as it does the basis of nearly all the piquant and pleasant sauces, and most of the condiments, is not only good itself, but the cause of goodness in others. Of course it must be understood that we are only speaking of malt vinegar, which is the best and purest that can be produced. There are vinegars and vinegars. Bad wine can be and is transformed into vinegar, but the best kind can only be obtained from the blood of Sir John Barleycorn.

The French name vinaigre itself points to wine as being the original source of supply—vin, wine; and aigre, sour. Cider and a variety of other peculiar products have also been turned into vinegar of a certain kind; and years ago some putrefactive fungoid growth, yclept the vinegar plant, was in great request among a certain class of housekeepers, who preferred a cheap and nasty acid which they called vinegar. Another so-called variety is concocted by unscrupulous manufacturers from nitric or crude acetic acid diluted and flavored. Such vile compounds resemble vinegar as much as poisonous chemical "fizz" resembles champagne, or as the "Champagne Charley" of the music-halls a gentleman.

The name of the first benefactor of his kind, who evolved malt vinegar, like the name of the man who ate the first oyster, has become lost in the mist of ages. Possibly the germ of the discovery was due to a happy accident—a thunderstorm, which will turn small beer, and the eyes of ducks upwards, may have stimulated or given the cue to some inventive genius. Vinegar is essentially an artificial, and not, like other acids, a natural product, and differs from the latter in this respect, that, whereas the distillation of all other acids only yields pure water as the distillate, that of vinegar yields a strong pungent acid, generally known as white wine vinegar. The processes of vinegar making are essentially scientific, and the art and mystery has been well preserved from generation to generation by the leading makers. Chambers, writing in 1783, states that "The method of making vinegar has long been kept a secret among the people of that profession, who bind themselves to each other by oath not to reveal it." In our account of the process of making it must be understood that we do not intend to be exhaustive; this would, to a certain extent, be betraying the secrets of the prison-house which Messrs. Slee confided to our keeping.

The production of malt vinegar is of a far more scientific and delicate nature than that of brewing, for, though the first process is precisely the same as far as the mashing, fermenting, and production of sweet wort is concerned, the conversion of the wort into acetous acid is far more costly and lengthy, inasmuch as it takes many months to complete the process and produce a sound, full-bodied, and delicate flavored vinegar. The operation of nature will not be hurried, though during the whole of those months the liquid has to be carefully watched and tended to insure perfection in the results. It will be seen, therefore, that the capital of a maker is locked up for a very considerable time, especially when, as in this case, cash has to be paid for the raw material, and credit given on the manufactured article.

Next to malt, of course, the most essential component of vinegar is water, on the purity and peculiar qualities of which the chief success of brewing either beer or vinegar depends. In the latter respect, Messrs. Slee, Slee & Co. are peculiarly fortunate in the possession of an artesian well, cased of course, and sunk 210 feet through the surface and 100 feet beyond into the lower chalk formation; this taps an inexhaustible supply of the best quality of water, which possesses all the attributes of that of Burton, being charged with a proportion of sulphate of lime and chlorides. Now the same qualities in the water which produce the high excellence of Burton ale are precisely those which rendered Southwark so famous for its ale long before Burton was thought of. Shaucer constantly sang its praises: "The nappy ale of Southwerk keeps many a gallant from the kirk." A description, therefore, of the Burton water by an eminent medical authority will apply to that from Messrs. Slee's artesian well to a nicety, since the same properties of water that produce the best beer will produce the finest vinegar:

The chemical constitution of these waters explains the fact that these ales speedily become bright and clear, and are fit for use almost as soon as brewed (and that without any artificial fining). The peculiar waters also have the power of extracting a far larger amount of saccharine from the malt."

The elder Darwin made similar remarks at a very much earlier period.

It will readily be inferred that lift and force pumps for the water, wort, and vinegar form an important element in the machinery of the firm under notice. The motive power is supplied by two large boilers, the larger, a tubular one, by Messrs. Cater & Walker, of 50 horse-power, and the smaller, a Cornish one, of 40 horse-power, which drives an engine of 30 horse-power, capable of working higher if required. In addition there is ample reserve of engine power in the event of a break-down, or repairing being required at any time; these supplementary engines are in different parts of the works. One reserve of 8 horse-power is about to be utilized in driving dynamo machines which the firm are erecting for the purpose of adopting the electric lighting system. This innovation, by the way, shows that although Messrs. Slee are a very old firm, they keep moving well in advance of the times.

A well appointed engineers' shop is attached to the premises, as are also the carpenters' shop, cooperage, and bottling departments. The latter two are as important adjuncts to vinegar as to beer brewing. The coal stores are capable of holding over 150 tons, the Welsh smokeless variety being used. The entire works are self-contained and compact in every way. The well-lighted and well-ventilated stables have accommodation for fifteen horses, all in excellent condition, and there are three comfortable houses for the use of the chief clerk, foreman and engineer. The entire works, houses, sheds, workshops and dwelling-houses cover an area of two acres.

What is specially noticeable is the thorough cleanliness that pervades every department, even to the most out-of-the-way part of the works, whilst the vinegar in its crude and finished state gives off an aroma as pleasant and refreshing as it is healthful. Though the works are so extensive, there is comparatively but a small amount of manual labor employed on account of the extensive and



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Wonderful washing qualities in
HARD or SOFT WATER.

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CHASE & SANBORN'S COFFEES

are the most perfectly blended coffees in America. They suit the general public better than anything on the market. If you want a good coffee trade buy "Seal" brand goods.

We sell them.

15 Cents A POUND

We will sell first-class

WHOLE MIXED PICKLING SPICE

for the next four weeks—send your orders now, it does not pay to be without it at this season of the year.

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.

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Our Sterling Brand

IS

Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

almost automatic character of the machinery; this works the hoisting tackle (capable of raising 500 quarters in a few hours), unloads the malt, and eventually delivers it to the bins by a series of elevators known as Jacob's ladders. The malt stores will contain over 1,000 quarters. Machinery is employed, of course, in the mashing and "sparging" operations, as in the pumping, so that in no case do the human hands come into contact with the vinegar in any stage whatever. This is an important feature. The wort is cooled by means of Brotherhood's refrigerators.

One of the last rooms which we visited was fitted up as a distillery for the production of white, or distilled, vinegar, the worm of the still and all the piping in connection therewith being of silver to avoid all chance of metallic corrosion. We may add that the pumps employed in lifting wort or vinegar have glass tubes and linings. It is needless to say that these works are under the supervision of the excise authorities. Notwithstanding the large extent of ground on which the works stand, the greatest economy exists in the utilization of space. The sixty Brobdignagian vats in which the process of fermentation is developed or the matured production stored, are placed close together. The aggregate capacity of these vats is considerably over half a million gallons. The mash tub is similarly of gigantic capacity. Strength in the construction of the building therefore is of vital importance to enable it to bear the enormous weight of the monster vats. These are supported on arches with inverts specially constructed not only to bear an immense strain but to resist the destructive effects of constant vibration, which is unavoidable where machinery is run night and day throughout the week. The arches, moreover, afford ample ventilation, and secure that coolness and equable temperature which is so essential in all chemical processes.

Notwithstanding all their care, Messrs. Slee had one vat burst some years ago, when the sewers were flushed and disinfected by vinegar. To show the excellence of the cooperage, however, the large vat, which contains 36,581 gallons, was erected in the good old days when George III. was King, temp. 1817. On this occasion a large dinner party was held inside the vat, which was afterwards converted into a ball-room. Ever since then the vat has been used for its legitimate purpose, and, considering the enormous pressure of fluid which these receptacles have to resist, it is remarkable that the firm have only had one accident from bursting to record during a period of over seventy years. We need not go into details, since some of the processes by which acetous fermentation is perfected are peculiar to the firm, and partly because it would necessitate a great deal of scientific detail to explain the operations thoroughly.

A few words as to the personnel of the proprietors may not be out of place. The firm was originally established in 1812 by the father of the present head of the concern, whowas brought up in that good old school which taught that the man of business should be essentially a gentleman, a combination which we regret is unhappily getting very rare indeed. With Mr. Slee, sr., is associated his nephew, Mr. Herbert Slee; a great grandson of the founder is also engaged in the works, which makes the complement of four generations. The younger member, in accordance with the fitness of things, was, at the time of our visit, busily engaged in arranging the latest scientific development of electric lighting, and is watching closely for any new discoveries which may be utilized under such a regime. A manufacturing house thus happily circumstanced, is not likely to fall behind in the race, as it retains all the advantages of older inventions in combination with discoveries adapted to modern requirements. It is, in fact, the combination of old and new talent and appliances that has made the name of Slee synonymous with high excellence, as far as their productions are concerned, in all parts of the world. It is scarcely necessary to add that the staff is well officered and well cared for.

Now as to the finished production. The firm manufacture five or six varieties of vinegar, or rather as many grades or degrees of strength, each of which is indicated by a number, the significance of which is well-known to the trade, and each grade is peculiarly suited to one or other purpose to which vinegar is applied. The sample which we took at random (for we always insist upon taking our own samples) was of the highest degree of strength, of full body, delicate flavor, choice aroma, and of a deep rich color, like choice Burgundy, or rich red wine. On this peculiar subject, however, we would prefer quoting from the exhaustive report of Dr. Arthur Hill Hassall, M.D., the special commissioner appointed by the Lancet to enquire and report on foods and drinks. "The whole of the samples were submitted to a full and careful analysis. I found the vinegars to be clear and bright, and in a sound state of preservation; they are sharp and pungent, aromatic to the smell and taste, giving off all the characteristic odor of good vinegar, due mainly to the presence of acetic ether.

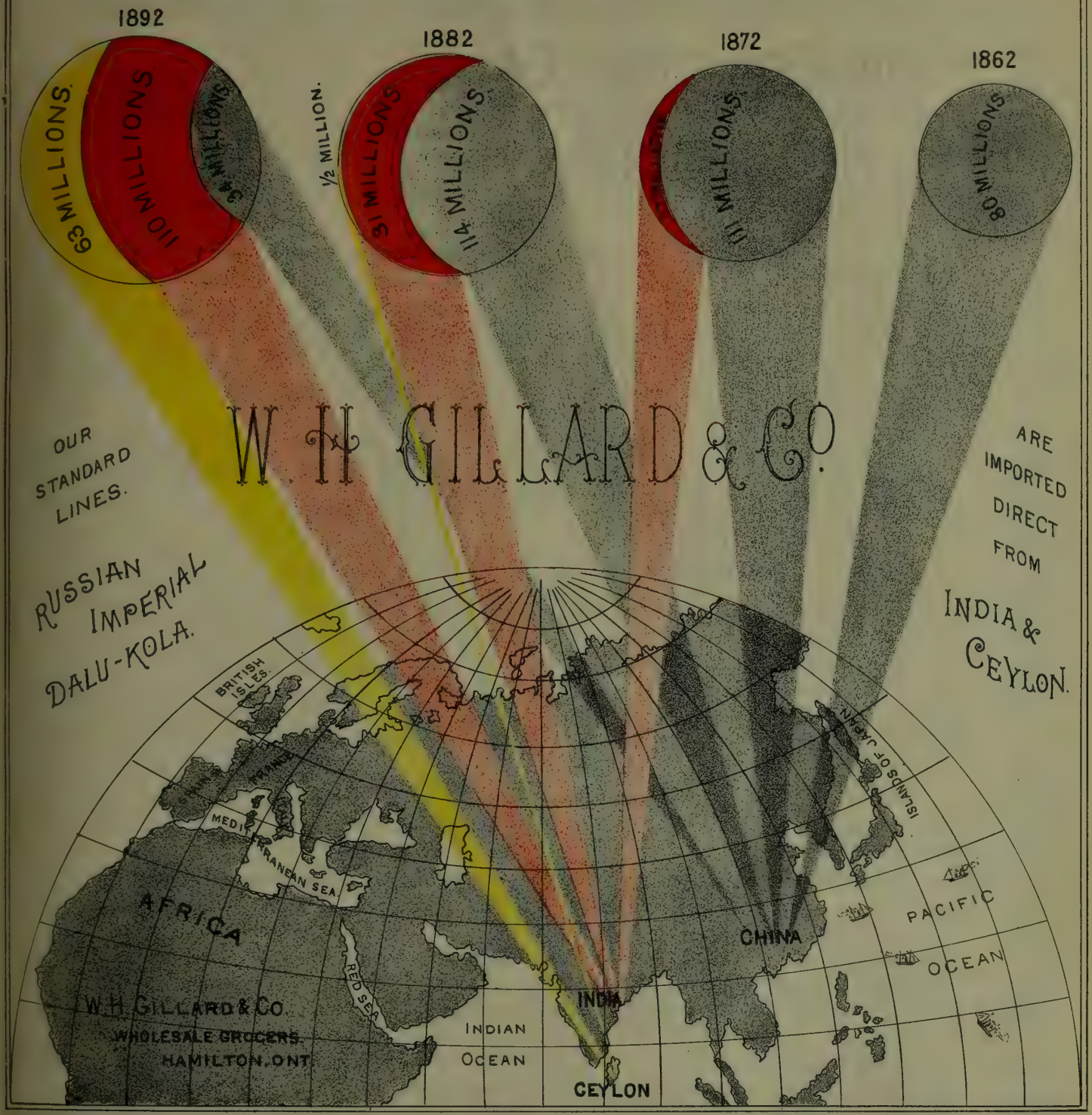
"It should be known that the manufacture of good vinegar requires as much skill and care as does the brewing of good beer, and that those who make it on the largest scale possess great advantages over small manufacturers; further, that notwithstanding all the care which may be taken in its preparation, it is liable to undergo many well-known changes and alterations affecting greatly its quality.

"Of the water of the deep well used in making the vinegar, it must be stated that it is remarkably pure and well adapted for use in the making of either beer or vinegar, since it resembles the water used in the preparation of the celebrated Burton ales, and like it contains much sulphate of lime and chloride of sodium."

The foregoing report was made in 1873. The accuracy of Dr. Hassall has been more recently confirmed by Professor Redwood, of the Pharmaceutical Society, and also by one of the leading authorities of the Somerset House Laboratory. To come to the practical application of all this science we may mention that for half a century past Messrs. Slee, Slee & Co. have supplied the vinegar used by Messrs. Batty & Co. in the production of their widely reputed pickles and sauces, and it goes without saying that good pickles and sauces cannot be manufactured with indifferent vinegar.

Should any of our catering friends wish to make an independent test of "Slee's vinegar," they can easily do so, as it is retailed by all the leading grocers and oilmen in the United Kingdom, as well as in most markets of the world.—The Caterer.

THE RISE OF INDIAN AND CEYLON TEA, AND THE ECLIPSE OF CHINA TEA.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED.

RED represents the quantity of Indian Tea used.

YELLOW represents the quantity of Ceylon Tea used.

BLACK represents the quantity of China Tea used.

The above Diagram, enlarged, is on exhibition at the Indian Court at the WORLD'S FAIR, CHICAGO.

SEE OTHER SIDE

"The Cups that Cheer but Not Inebriate."

We direct the attention of the Retail Trade to the Tea chart presented on the foregoing page of the *Grocer*.

THIS Chart exhibits in a striking manner the extraordinary development in the production of India and Ceylon Teas, and the rapid increase in their consumption in Great Britain.

The hold that these TEAS have taken upon the public taste in Great Britain is due to their superior intrinsic merit in parity with China growths. In Canada they are slowly and surely winning their way into popular favor, warranting the prediction, that it is only a question of time when they will as fully supersede China grown Teas in Canada as they have done in the United Kingdom.

To meet the growing demand we have been giving special attention to the importation of India and Ceylon Teas, and we will be pleased to supply samples of the following standard lines:

DALU KOLA, - -	**Price 35 Cents.**
IMPERIAL, - - -	**" 33 Cents.**
RUSSIAN, - - -	**" 30 Cents.**

These Teas are packed in 50, 80 and 100 lb. air-tight, metal-lined cases, with hinged lids, and incased in wood. This is far ahead of the lead-lined packages. The Tea keeps better, and especially in retailing, as it is never exposed when not in use. The character and flavor are always maintained, so that buyers can depend on having precisely similar Tea when re-ordering, and save the time and trouble of matching. They are RICH, HEAVY LIQUOR, FULL-BODIED TEAS, and just such lines as thousands of consumers are looking for. The "IMPERIAL" is particularly adapted for alkaline water.

Wherever sold these Teas have given unusual satisfaction, resulting in a steadily increasing trade. We would be pleased if every reader of the *Grocer* not handling them would write us for samples.

PACKAGE TEAS, are claiming a good deal of attention, but, for the reason that there is an extra expense in putting up in ½ and 1 pound lead packages the profit to the merchant is necessarily less provided the same quality of Tea is sold. To meet the popular demand, however, we have secured control for Western Ontario, of the MALLAWALLA; a blend of pure Indian and Ceylon Teas, rich and delicious in the cup, and a trial with other advertised brands will convince you of its superiority over all package Teas. The MALLAWALLA is packed in ½ and 1 pound lead foil packages, 50 pounds in a case, or in assorted cases of 50 pounds, containing equal weight of ½ and 1 pound. This Tea is sold largly in the United Kingdom and Australia, and is the only package Tea offered to Canadian consumers which has stood the critical test of English tea drinkers for upwards of 12 years.

FINE VALUE IN NEW SEASON'S JAPANS.

A splendid range from 12½ cents up. We have bargains in YOUNG HYSONS to offer. Prices and samples on application. Correspondence invited and promptly attended to.

Yours truly,

W. H. GILLARD & CO.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

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BUCHANAN & GORDON,

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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

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Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

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Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

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Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

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AND WHOLESALE PROVISION MERCHANT

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Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

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PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

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JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

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OWEN SOUND.

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CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.

Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 15 to 16c.; choice dairy tub, 17c., no stock on hand. Eggs, 12c. We charge five per cent., and prompt returns by registered letter.

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88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty.

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—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants

25 and 27 Church street,

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We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Aug. 10, 1893.

GROCERIES.

There has been no marked change in trade during the week. If anything the volume of business is not so large as a week ago, but this is only to be expected, a decreased movement being usual during August. Business during July was larger than usual, and that of this month so far compares favorably with that of the same month last year. The farmers are busier than is even usual at this time owing to the different crops maturing so fast and so close together. Naturally business with country merchants is quiet, and a good many are disposed to hold off until after harvest. All this of course reacts upon the wholesaler. Prospects however are good, both wholesaler and retailer anticipating a good fall trade. Sugars are only moving in small lots, but the market is steady and unchanged. Coffees, on the other hand, are in a little better demand. In dried fruits the movement is still light. In teas, Japans are the most sought after, while Ceylons and Indian teas are firmer in England. Canned goods are still attracting but little attention. Payments are fairly good.

COFFEE.

There was a little better demand for Rio coffee on the local market at prices ranging from 20 to 21c. Options have been a little off in New York, but advices received here from Brazil state that prices are a little higher there, and that the market is about cleaned out of good old coffee. Nothing under 20c. seems to be obtainable here in Rio coffees. We quote: Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

Not much change. Valencia raisins continue quiet, and the little that is doing is all prices ranging from 4 to 5c. for off-stalk. Cable advices received here this week announce that the first shipment of the new crop of Valencia raisins has been made. This is about two weeks earlier than usual, and the fruit will arrive here about Sept. 1. Opening quotations are lower than usual. The recent advance abroad in Sultana raisins has stimulated the demand, it being fully expected that the new crop will be short. The idea here as to price is 6 to 6½c., with choice quoted at 7½c. Currants are slow of sale at from 5½c. up. Fine Patros fruit is about cleaned out again. A few cooking figs are still selling at 4½ to 5½c., but there is nothing doing in other kinds. Dates continue quiet at 5 to 5½c. Prunes dull and unchanged, 7 to 7½c. still being the idea as to price. Quotations received here this week by cable indicate considerably lower prices on prunes compared with last year.

NUTS.

The demand continues small, and prices unchanged. We quote:—Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

There is not much doing in rice, and prices are unchanged at 3½c. up. Spices remain much as before. Whole ginger is quoted at 20 to 25c., pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

Nothing particularly new has developed in the sugar market during the week. Demand is light and generally speaking of a hand to mouth character. Prices are steady and unchanged. For granulated 5⅝c. is still the idea, although there have been some sales at 5½c. It costs more than the latter figure however to lay the sugar down here. Yellows run from 4½ to 5¼c., and raws are held at from 4 to 4½c. The refineries hold that present prices will be maintained till after the fruit season, and their representatives report a better demand from jobbers.

Willetts & Gray, New York, in their weekly statistical, say: The week—Raws and refined firmer. Receipts, 13,151 tons. Meltings, 25,000 tons. Total stock in all the principal countries, 822,110 tons, against 1,065,477 tons at same dates last year. Afloats to the United States from all countries, estimated, 50,000 tons, against 70,000 tons last year.

Raws—There has been rather free selling of sugar during the week at the low basis of values made last week. This was owing mainly to the desperate state into which the finances of the country came to be. Towards the close of the week the extreme measures taken to check the financial panic met with some success, and immediately gave new strength to the sugar holders, so much so that at the close there is a general disposition to hold for higher prices for both Centrifugals and Muscovados, with the expectation of getting an advance soon. Buyers, on the other hand, have made quite large purchases in Europe during the panic, for which freight engagements are now arranged, and the sugar will be available for August. The consumption of refined in July, moreover, has been so small that refiners have some accumulations on their hands, although the invisible stocks of grocers were probably never so small as now. Europe during the week has been gradually strengthening, and beet sugars have gradually risen from 15s. 7½d. f.o.b. to 16s. 1½d., or say ⅛c. per lb., and has a good advancing tendency still. The receipts at four ports this week were quite small (13,151 tons), and stocks are reduced 12,000 tons for the week. Receipts at the six ports in Cuba continue to some extent, and necessitate a continued small advance in the crop estimate. Few sugars appear to be left for shipment in the West Indies outside of Cuba. Barbados has but about 3,000 tons remaining. Demerara steamers are leaving in ballast for lack of sugar. Trinidad supplies have mostly given out. The statistical position of sugar warrants some advance in prices before sugars are available.

Refined—from what we have said regarding raws it will be seen that the quotations for refined are likely to be fully maintained, and, as soon as the country realizes this fact, the demand for sugar will increase very considerably as a season of good and large demand is now at hand, and the easing up of financial affairs is already apparent to some extent. The eastern peach crop is now coming to market and promises to be very large.

SYRUPS AND MOLASSES.

The syrup market continues dull, with 2½ to 3c. the ruling prices. Molasses is neglected, and 30 to 35c. is the idea as to price.

TEA.

As far as the local market is concerned, the situation remains much as before. New Japan teas, which retail at about 25, 40, and 50c., are receiving the most attention and the demand for them is fair. Low grade Japan teas are not coming in at the moment and it is not expected that they will for some time, or at least until local stocks of last year's teas are exhausted, these old teas being sold at less money than the new can be imported at. A fair trade is doing in blacks, and Ceylon and Indian teas are getting more into favor all the time. The week has been a rather busy one with the brokers. They report a good many transactions, principally in low China Congous and old season's Japans, in both of which some excellent value has been shown. We quote: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 32 to 35c. for fine. Blacks—Low grades Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

Latest mail advices from London say: "The market continues firm for Indian and Ceylon teas, Ceylons, showing fully ½d. per lb. advance upon prices ruling three weeks ago. Common Congous are also firm and it now seems certain that this season we shall not see such excellent values in teas of this description as were obtainable at this time last year. Medium and fine sorts of China teas are rather cheaper. Some grades of Indian teas, particularly broken pekoes, have advanced ½ to 1d. per pound." Advices from Hancow under date of June 19 say: "Supplies of first crop teas are now nearly all received and second crop of Ningchows are now coming forward. A few teas from this district show rather good quality, but unfortunately the majority are rain-damaged. Second crop of Hancow teas have not yet arrived in any quantity. The quality of the few so far received is disappointing. Exchange on London, 4 months' crop, 3s. 11⅜d.

(Continued on page 20.)

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone, 1766 TORONTO
Reference—Bank of Toronto.



..THE..
UNPRECEDENTED
..SALE..

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"
is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S
PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

PUT
TEXAS BALSAM
IN STOCK
The Great Healer for all kinds of wounds on Horses and Cattle. $3.00 worth only costs you $1.80. Express prepaid. Cash with order.
C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

Lakeport
PRESERVING CO.
New Season's Pack GREEN PEAS NOW READY
THEY HAVE NO EQUAL.
FACTORIES:
LAKEPORT AND TRENTON, ONT.

A Course of Training at the
CENTRAL Business College
TORONTO AND STRATFORD.
Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.
Why don't you Follow their example?
Fall Term begins MONDAY, SEPT., 4th.
Write for Catalogue.—
SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS
Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.
Address
Sherbrooke Maple Product Co.,
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Boy Brand Corn
UNBLEACHED



DAILEY'S
Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

The position remains much as before, although, if anything, the movement is smaller than a week ago. Futures are being offered as low as 75c. for tomatoes, corn and peas, but there does not seem to be any confidence in the market, for there is nothing of any extent doing. Tomatoes are in light demand at 80 to 85c. The dry weather, it is said, is beginning to injuriously affect the growing plants, but it is of course too early to say what the result of the crop will be. The trade seems to be all pretty well supplied at the moment with new pack of peas, and either old or new is obtainable at 80 to 85c. Demand for peas is light. The same may be said of corn, which sells ordinarily at 80 to 85c. Peaches dull and unchanged at $2.10 to $2.35 for 2's and $3 to $3.25 for 3's. Apples are inactive and prices unchanged at $2 to $2.25 for gallons and 85c. to $1 for B's. Plums are in light demand at $1.45 to $1.55. Pumpkins continue slow at 80 to 85c. There is little or no good red salmon left on this market. The lowest obtainable is $1.40, while for really first-class and well-known brands $1.52½ is the lowest figure in talls and $1.70 and $1.80 in flats. White salmon can be got at $1.10 to $1.25. First-class stock would sell well if obtainable, but generally speaking there is not much inclination to do business in view of the anticipated big pack and low prices. Business in lobsters is confined to a light sorting-up demand at, for the best brands, $1 85 to $2 for talls and $2.25 to $2.50 for flats. Meats are quiet and unchanged in price.

A Pure Soap At Moderate Price.

SURPRISE SOAP

100 Cakes in Each Box--$5.00.

The St. Croix Soap Mfg. Co.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

MARKETS—Continued.

BUTTER AND CHEESE.

The butter market is not so strong as it was a week ago on account of the falling off in the shipping demand. Prices however remain much as before, the local demand still being brisk, while there are is accumulation of stocks. For fine dairy tubs 16 to 17c. is the idea and store-packed tubs, crocks and pails are worth 14 to 16c., with bakers' butter quoted at 14 to 15c. The few large rolls that are on the market are selling at 17 to 18c. A good many farmers' pound rolls are coming in, but they are all taken at 17 to 19c. Creamery butter is in fair demand and there is not much offering Tubs range from 20 to 22c. Demand is fair for pound prints at 22 to 23c., but dairy rolls have the preference. Three car-loads of creamery butter were offered the early part of the week at equal to 21c. in tubs and 20½c. was bid.

The cheese market remains much as before, quiet and unchanged. Jobbers are getting 9½ to 10c. and the factories are asking 9 to 9½c.

COUNTRY PRODUCE.

BEANS—A little more enquiry is reported. Good hand picked beans are still selling at $1.40 to $1.50; $1.10 to $1 20 is still the idea for medium.

DRIED APPLES—The feeling is a little firmer. Jobbers are paying 3½ to 4c. and selling at 4¼ to 4¾c. There have been some sales made on Northwest account at 4¼c.

EVAPORATED APPLES—Are dull and featureless, with prices nominal at 8¾ to 9c.; quarters sell at 7c.

EGGS—The demand is only for small lots, and prices are easy at 11 to 11½c.

POULTRY—Receipts are light and prices much as before. We quote chickens at 50 to 60c. and ducks at 40 to 60c.

POTATOES—The tendency of the market is still downward; $1.75 per barrel is the idea for American and $2 per barrel for Canadian; wagon load lots are being taken from the farmers at $1.40 to $1.50; single bags are quoted at $1.

HONEY—Unchanged at 5 to 8c. for extracted ; new season's section, 20c.,

ONIONS—Unchanged at $2 to $2.25 for Egyptians.

MAPLE SYRUP—There is a large supply on hand and dealers would gladly take 50 to 60c.

HOPS - Business is merely of a hand to mouth character. Prices are easy at 12 to 14c. for '92's. The crops in England and California are reported to be good, but in Germany they are not satisfactory.

HOGS AND PROVISIONS.

Packers are feeling easy about dressed hogs and there is no demand for them, the tendency being to await results in the American market. The few coming in sell at $8 per cwt. Hog products are still selling well, with stocks keeping in small compass. Barrel pork and lard are the only products materially affected in Chicago by the recent drop in prices, but the Toronto market does not seem as yet affected in the least.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess $21, Canadian short cut $22, shoulder mess $19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

A good trade continues to be done, and there is a plentiful supply of fresh fruits. Peaches of the earlier and commoner varieties are coming in freely. Demand for them is good. Oranges are slow of sale. California Mediterranean's are arriving and they sell at $4.50 to $5 per box. Demand for lemons is good at firm prices. There has been a little scarcity of water melons and prices are

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

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HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

S.A. VanDam & Co.

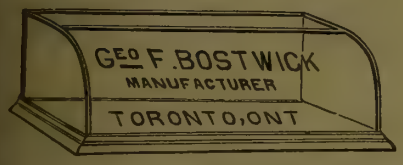
37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

FAC SIMILE OF PACKAGE.



BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

steady. We quote as follows: Oranges—Messinas, ½ boxes of 80's, $2.50; ½ boxes of 100's, $2.50 to $2.75; California Mediterranean's, $4 50 to $5 per box; lemons, $4.50 to $5.50; bananas, $1.25 to $1.75; raspberries, 4c to 6c.; Lawton berries 9 to 10c.; cherries 90 to $1.25 per basket; red currants 65 to 75c. per basket; black currants, $1.25 to $1.30; peaches, 40 to 80c. per basket; Canadian tomatoes 75c. per basket; huckleberries, 75c. to $1; cucumbers, 40 to 50c. per basket; beans, 35c. per basket; gooseberries, 75c. per basket; cabbage, $1.50 to $1.75 per bbl. for Canadian; watermelons, 25 to 30c.; California fruit—Peaches, $2 to $2.25; pears, $3 to $3.50; plums, $2.50 to $3

SALT.

The salt trade continues fair; no car lots have been asked for although numerous sales of barrel salt have been made to farmers. Prices are unchanged. Barrel salt, $1 to $1.15; coarse, small lots, 85 to 90c. for sacks; dairy car lots, $1; Liverpool rock, $10 a ton.

FISH.

Fish trade continues brisk with supply still insufficient for the demand. We quote as follows: Fresh sea salmon, 16 to 18c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Are quiet. A few car lots are being held at 4¾c. for short-hair fresh hides. No sales at all are reported for long-haired winter hides.

SKINS—Nothing new since our last reports in skins. Prices continue the same. Lambskins, 45 to 50c.; for calf skins dealers are paying 7c.; pelts are standing at 25 to 30c.

TALLOW—Tallow continues slow of sale. At this time of the year good tallow is hard to get, and the factories will not take poor tallow at any figure. Prices are the same, dealers paying 5c. and selling from 5½ to 6c.

WOOL—Wool remains about the same, nothing much doing. Present holders are asking more than dealers are prepared to give. A few lots have changed hands at a basis of 17c. for selected combing.

PETROLEUM.

The Petrolia Advertiser in in its weekly report says: The same state of monotonous inaction that has characterized the dealings on 'Change the past couple of months is still apparent, although the price of crude remains firm at at $1.05 without any sellers; $1.07 is freely offered for August delivery. This state of affairs must soon change. With the stock in hand at least 10,000 bbls. less than at this date last year, the consumption quite ten per cent. greater, and the drill practically at a standstill, it does not require any great profit to tell us that prices must soon take a jump. Speculators might do much worse than acquire all the crude obtainable at the present market price for "futures." Refined remains unchanged and may be quoted at 10c. f.o.b. here in car lots.

Business on the Toronto market continues to show some improvement, particularly in burning oils, and present prices are steady. We quote, 5 to 10 bbl. lots, imperial gallons, Toronto: Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

Balfour & Co. are in receipt of a carload of B. A. sock-eye red salmon.

It is expected that there will be a good yield of both peaches and plums.

Four-crown currants are being offered by T. Kinnear & Co. at reasonable prices.

J. W. Lang & Co. are in receipt of their shipment of new season's pack of peas.

T. Kinnear & Co. are offering "Clover Leaf" brand lobster at reasonable prices.

Smith & Keighley are selling out the balance of their London layers at low prices.

James Turner & Co., Hamilton, report a great demand for Batty's pickles, sauces, etc.

Carraway seeds have advanced about 5s. per cwt. in England during the past couple of weeks.

A letter received from Denia under date of July 21, says that grocers complain of small yield due to excessive heat.

Sloan & Crowther are in receipt of a fine line of selected Valencia raisins, which they are offering at current prices.

"Retailers who are fairly good judges of teas," said a jobber, "are picking up a good many of the early-shipped teas."

Cable quotations on "Sphinx" prunes are already on this market and indicate considerable lower prices than a year ago.

Samples of new season's pack of "Swan" brand canned salmon are being shown on the Toronto market. The quality is good.

Edward Adams & Co. have just received a shipment of Pettijohn California breakfast food. They are now in a position to fill all orders.

A large lot of syrup, which is showing good value, has been received by Davidson & Hay, and the present seems opportune to buy.

The fine hard cured codfish in quintals and the boneless "Star" herrings offering by Lucas, Steele & Bristol are meeting with ready sale.

Musson & Co. have just received shipments of Pingsuey and Foochow Congou teas. The quality is fair and about the same as last year.

Davidson & Hay this week received two cars of "Red Star" brand salmon. This has been a relief to a bare market, but they are going out rapidly.

Lucas, Steele & Bristol report their selected Valencias are taking the place of ordinary fruit altogether. They are said to be cheaper to the consumer in the long run.

"White salmon," said a well known Front street man with some emphasis, "are good sound fish, and it is largely a matter of pre-

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

The flour market still lacks life and quotations are nominal. Mill feed is scarce and firm, and some of the mills are closed down.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $4.00 to $4.05; Manitoba strong bakers', $3.65 to $3.70; Ontario patents, $3.50 to $3.60; straight roller, $2.85 to $3.10; extra, $2.70 to $2.80; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $12.00, do (on track) $10.50 to $11.00, shorts (ton lots) $16, ditto (on track) $00.00 to $14; mixed feed $20 to $22, feeding corn 57 to 58c., oats 40 to 41c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market remains dull, but some consider it a more hopeful sign that there are more enquiries from the country regarding stocks, etc. In fact a disposition is shown to enlarge orders, for whereas a fortnight ago it would be a twelve-barrel lot now it is a twenty-five, which evidently indicates that buyers think prices down about as low as they will go. We quote:—Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $4; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65 to $3.80; Manitoba strong bakers', best brand, $3.75 to $3.80.

The oatmeal market is quiet. Business is purely local in character, and under small supplies prices hold steady. Standard, bags, $2.10 to $2.15, do., brls., $2.30 to $2.35; granulated, bags, $2.15; do., brls., $2.35; rolled oats, bags, $2.15; do., brls., $2.25.

Bran and shorts are very scarce and dearer, the former being now quoted firm at $14 to $15. The demand is good. Bran, $14 to $15; shorts, $17 to $20; Mouillie, $20 to $23.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

The Western Milling Company

(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills, LONDON.

Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS

SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER,

½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,

A delicious eating Chocolate.

HIGH LIFE BONBONS,

The most tasteful Dessert Sweetmeat.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin

Special Agent for the Dominion:

C. E. Colson, Montreal

judice that more of it is not used. One thing is certain, considering the difference in price —some 50c.—between red and white salmon, the consumer really gets better values out of the white than out of the red."

Five hundred and sixty half-chests of June picked Japan tea has just been received by Davidson & Hay, and are in store. The value is claimed to be unusually good.

A shipment of new season's canned raspberries has been received this week by Sloan & Crowther. The fruit was packed by the Delhi Canning Co. and the quality is nice.

Advices received by J. L. Watt & Scott report a considerable advance in soap-making oils in France. It is expected, should the advance be maintained, that castile soap will go up about 10 per cent. in price.

"Canned salmon similar to 'Horse Shoe" brand, which is the standard brand," said a wholesaler Tuesday, "would be taken by the retail trade at $1.60, but the trouble is that they are not on the market.

Balfour & Co., of Hamilton, are this week in receipt of shipment of their own brands of Japan teas, "St. Olaf" and "Viking" Chops. Lovejoy's breakfast flakes, Lazenby's pickles, sauces, soups and jellies, which they are offering to the trade at close prices.

S. Kabiglio, packer of the "Atlas" brand prunes, writing from Trieste under date of July 20, says: "Reports of new crop continue to be satisfactory, and to-day October shipment could be secured at much lower prices than last year's opening figures."

Dawson & Co. received four cars of watermelons inside of as many days. They came on a bare market and sold rapidly. Two cars were unloaded and disposed of in less than three hours. The same firm is also in receipt of a carload of California peaches and pears.

P. L. Mason & Co. have cable advices announcing the shipment of their early Valencia raisin orders. This breaks the record, the crop being about two weeks earlier than usual. Opening quotations for offstalk, fine offstalk, selected and selected layers are much lower than usual. The fruit will arrive here about Sept. 1.

A reference to the advertisement of W. H. Gillard & Co., of Hamilton, with regard to the enormous increase in the sale of India and Ceylon teas in Great Britain will prove interesting. The chart is accurate and conveys in a striking manner the enormous stride made in the past ten years in India and Ceylon teas.

On another page will be found the advertisement of the W. J. Gage Co. (Limited), wholesale booksellers and stationers. They are also manufacturers of blank books, envelopes and writing tablets. Their line of school blanks, such as composition exercises, scribbling and note books, they claim is the finest produced by any house in America. One great feature in connection with their business is the careful attention which they give to the execution of orders sent them by mail. Dealers who sell any of the lines of goods which they handle will find it to their advantage to put themselves in communication with this firm.

W. H. Gillard & Co. of Hamilton, are meeting with an immense sale of Gillard's new pickle and Gillard's new sauce. The goods are giving the greatest of satisfaction wherever introduced and a trial will convince the most conservative of their excellent quality.

One of the most enterprising of country mercantile firms is that of Wiley & Co. of Gravenhurst. They know both how to buy and how to sell, and in consequence they are doing a good and profitable trade. They make a specialty of canned goods, and have one of the largest stocks in this particular line north of Toronto, which is saying a good deal.

W. A. Bradshaw & Co., the soap manufacturers, Toronto, have made large purchases of pictures from an English house. They range in size from 17 x 20 inches, and among them are likenesses of Lord Salisbury, Mr. Gladstone, etc., and copies of well known English views and pictures. Any one of the pictures enumerated in their list will be sent free to every patron on receipt of 25 Ammonia and 10 Puritan soap wrappers and 3 cent stamp for return postage.

MONTREAL MARKETS.

GROCERIES

MONTREAL, Aug. 10, 1893.

The trade that has transpired in groceries this week calls for no special comment, almost everything, except perhaps sugar, being characterized by the usual quietness which rules at this season. There has been no change in the value of that article, but, whereas a week or so ago it was the lower grades which were most in demand, at present it is the brighter grades which are meeting the best enquiry. Granulated is very quiet. In other lines, as we have said, there is very little to note. Actual business in Japan tea is small, but the feeling shown by holders is rather more confident. Blacks and greens are featureless. Molasses and syrups are steady and no low prices are anticipated on the former this fall, while some round lots of syrup have been moving during the week. Coffee is unchanged, but the tone is rather easier. Spices rule quiet. Dried fruit does not furnish anything new, and although offers have been made on Valencia stock to arrive they are not reliable criterions. In canned goods there have been offers of new pack salmon for delivery this week, but up to the time of writing none have been received, although several firms are expecting car load lots.

SUGAR.

The market for refined sugar is quiet, and business on the whole is not extensive. It is worthy of note that the higher grades of bright yellows are receiving most attention now, whereas a week or so ago the demand all ran to cheap low grade stock. We quote as before at the refineries: Granulated, 5 3-8c., and yellows, 4 3-8 to 5c.

SYRUPS AND MOLASSES.

A somewhat better enquiry for syrups was noted during the week, sales of Canadian transpiring at 1 7-8 to 2 1-8c per lb., while American changed hands on Western account at 18 to 20c. Barbadoes molasses rules about the same, jobbing lots changing hands at 33 to 34c. Two cargoes came in during the week, and changed hands on contract, it is reported at 30 to 30 1-2c. Advices from Barbadoes recently tend to give the market a somewhat firmer tone.

TEA.

The tea market, as far as actual business in Japan tea is concerned, is quiet, and in the face of the factors specially referred to by us last week, viz., an advance in the rate of freight and the rate of exchange buyers will not anticipate wants any length ahead. Brokers, however, are confident of an extension of business as the fall season approaches. Black and green teas are quiet and steady. We quote Japans: common, 11 to 13c.; medium to good, 15 to 17c.; fine, 18 to 21c., and finest, 23 to 30c.

COFFEES.

There is no change in the coffee market, but the easy feeling already noted is a little more apparent. Lots of Maracaibo have changed hands down to 19c., and fine stock in 50-bag lots has been sold at 20 1-2c. We quote: Jamaica, 17 to 19c.; Maracaibo, 19 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c., and Mocha, 25 to 28c., in wholesale lots, smaller quantities calling for an advance on these figures.

DRIED FRUIT.

There is very little old stock Valencias now on this market, and what business has transpired in them has been on the basis of 2 3-4 to 3 1-4c. as to quality. Advices from Denia with regard to new crop report prospects good, and moderate prices are looked for. Speculative offers of 16s. 6d. to 19s. 6d. C.I.F. Montreal, are reported here. In currants the market remains dull at 4 3-4 to 5 3-4c. as to quality and quantity.

RICE.

The rice market rules quiet, and there is no particular change to note.

SPICES.

There has been no change in spices, and we quote Jamaica ginger at 16 to 18c. for common and 20 to 23c. for fine, black pepper, 8 to 8c., pimento, 6 1-2c., nutmegs, 50 to 52 1-2c. to $1.

GREEN FRUIT.

Green fruit does not show very much change, business ruling quiet. Lemons are somewhat dull and easier, but prices remain at $1.25 to $3.50, according to quality. Oranges have been in fair demand, and we quote: California, $3.25 to $3.50. There is a fair enquiry for peaches, which sell at $2.25 to $2.50 per box, with baskets, $1 to $1.25. Pears are in fair demand at $2.25 to $2.50 per box, and plumbs are selling from $2.50 to $3 per box. Bananas rule scarce, and we quote $1 to $1.50 as to size and quality. There is a free sale for all brands of currants at 50 to 65c. per pail. Melons

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

. . TOMATOES . .

in 3 lb. Tins

Quality Guaranteed,

at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Blend Your Own Teas

And thereby increase your profits 10 to 15 per cent. Why pay others to do this? Who knows better than yourself what your customers require? We have imported special lines for blending.

Assams, Ceylons, Oolongs, Gongous, Etc.

J. W. LANG & CO.

Wholesale Grocers, TORONTO

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Goods

We are offering three pound Peaches, Apples, Pumpkins, also Corn at bargain prices. It will pay to get our prices before purchasing elsewhere.

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are now offering the Second and Third Arrivals of New Season's

Japan Teas

New Congous

NOW ON WAY

Aug. 10th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

NEW SEASON'S

YOUNG HYSONS.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE AND PICKLE MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical tes for 31 years

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

are in good demand at 20 to 25c. for watermelons, and musk $1.40 to $1.50 per crate.

BEANS.

The market is moderately active and steady. Good hand-picked stock has changed hands at $1.40 to $1.50, while ordinary is quoted at $1.25 to $1.30, with inferior at 90c. to $1.

HOPS.

The market keeps quiet and steady. We quote 18 to 20c. for good choice yearlings, and 6 to 10c. for old.

ONIONS.

The only stock offering is Egyptian, which sells at 2 1-2 to 3c. per lb.

POTATOES.

Potatoes are meeting a fairly good demand, all the receipts so far being taken readily on the basis of $1.50 to $2 per barrel.

HONEY.

Honey rules much the same. We quote extracted, 6 1-2 to 8c, and new comb, 12 to 13 1-2c., with several sales at the outside price.

PROVISIONS.

There is only a small movement in provisions, and prices remain the same. Canadian short cut, per bbl., $21 to $21.50; mess pork, Western, new, per bbl., $22; hams, city cured, per lb., 12 to 13 1-2c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11 1-2 to 12 1-4c.; lard, common refined, per lb., 9 1-4 to 9 3-4c.

EGGS.

The movement in eggs is rather slower than it was a week ago, but prices remain unchanged at 11 to 11 1-2c.

BUTTER AND CHEESE.

The cheese market remains about the same, although there is less doing than usual, but as far as the speculative element is concerned this does not matter much, as they are, and have been, paying more than the position of the British market seems to warrant. Finest Ontario colored, 9 1-2c.; finest Ontario white, 9 1-4c.; finest Townships, 9 1-8c.; finest French colored, 9 1-8c.; finest white, 9c.; under grades, 8 1-2 to 8 5-8c.; cable, white, 46s.; cable, colored, 47s. The butter market rules quiet and easy in tone. Exporters talk still lower prices on creamery, which holders are naturally disinclined to concede, and business is slack in consequence. The very extreme price is 21c., and it is more a case of 20c. if business in a general way is to be done; in fact, lower than our inside figure is spoken. For Western 16 to 17c. is the idea. Creamery, 20 to 21c.; Townships, 19 to 20c.; Western dairy, 16 to 17c.

MONTREAL TRADE NOTES.

Mr. Hughes, of Caverhill, Hughes & Co., is away enjoying a holiday at present.

Hudon, Hebert & Co. note fairly encouraging returns from the Eastern districts.

Recent cables to refiners here state that the European beet crop is bound to be short.

L. Chaput & Son have a large shipment of the leading brands of new pack canned salmon near at hand.

Offers on new crop off-stalk Valencia raisins have been made here at 16s. 6d. to 19s. 6d. C.I.F., but they are not considered to be a reliable criterion. Reports regarding crop prospects are favorable.

Geo. Gillespie, of Gillespie & Co., the big grocery importers, is away from town on a business trip.

Geo. Childs & Sons' travellers report business quiet in most of the Eastern Ontario and Township districts.

Kinloch, Lindsay & Co. say that their experience lately has been that business in Quebec Province was better than it was in Ontario.

N. Quintal & Sons are offering new pack B. A. brand of canned salmon at $1.35, delivery this week, a carload being near at hand.

There is an impression that the supply of Barbadoes molasses this fall in Montreal is not going to be as ample as anticipated earlier in the summer.

Advices from British Columbia state that the run of salmon on the Fraser is excessive, but that the canneries are likely to experience some difficulty in handling it.

Fraser, Viger & Co. are going to move from their present premises on St. James street down to the premises at present occupied by Walker, the jeweler, near Victoria square. The move will be made in May next, and Mr. Fraser says that the cellars in his new premises will give him the largest space of any "Italian warehouse" in the country.

A despatch received last week by a firm here said: "Salmon run in Fraser river highest on record. Some boats to-day caught a thousand fish in twelve hours. Canneries cannot handle fish offered, and fish is selling five cents each. If the run lasts ten days longer it is said that the Fraser river pack will be close on half a million cases."

STRUCK DOWN BY A CHICKEN.

While a Front street broker was wending his way through Leader lane a few days ago he was struck on the head with a dead chicken thrown from a restaurant window. His white plug hat was crushed and knocked down over his eyes, but personally he escaped unhurt. An iron in the hands of a hatter put the hat back into shape, but the ruffles in the aforesaid broker's usually genial disposition are not yet all smoothed out.

PERSONAL MENTION.

Fred. Dixon, of Davidson & Hay's sample room, is spending his holidays on Manitoulin Island.

McKee Wilson, of China Hall, Stratfrod, joined the ranks of the benedicts on Wednesday. Congratulations.

W. J. Brumpton and D. R. McIntosh, two of Lucknow's merchants, are, with their families, "doing" the Upper Lakes.

E. Y. Godfrey, grocer, Meaford, who was burned out recently, has bought out S. D. Perry, on the opposite side of the street, and has taken possession.

John Burns, ex-president of the Commercial Travelers' Association, has just returned from a trip to the World's Fair.

D. Gunn, of Gunn, Flavelle & Co., Toronto, left on Tuesday for Chicago and the West. He will be away about three weeks.

SICILY FILBERTS.

In anticipation of an American demand that was expected to materialize during the spring months, speculative operators in Sicily started in during last winter to concentrate the stocks of filberts in Messina, and, having succeeded, tacked on an advance in the price, and settled themselves down to await the call for goods that was behind must develop from this side of the water. At the time the speculation was enjoined the outlook was indeed most favorable for the operators, and our importers really expected to be obliged to draw on the primary market for aditional supplies, as the available stock here was comparatively small. The goods here were taken in under closer control and an improved value was established to compare with the then import cost. Speculative operations, however, have not proved healthy investments during the past six months, and as with many other articles of merchandise, the one in Sicily filberts has not resulted in the success so confidently predicted at the outset. It is a comparatively easy matter to concentrate the stock of any food staple, all that is necessary being an abundant supply of cash, and the requisite amount of business courage, or, more properly speaking, nerve; but when it comes down to a matter of governing consumption, parties interested in a deal frequently find they have "ivoryized" considerably more than they can conveniently masticate, and their scheme falls flat, and without a particle of sympathy extended by the general public. Such has proved the experience during the past four or five months. Instead of an active and lively market, the demand has been of a tame and unsatisfactory character, consumers and the trade generally declining to absorb the proffered stocks upon the terms exacted by those who had the goods under their control. From 8 1-4 to 8 3-8c. to import, the price abroad has generally receded until to-day 7 3-4c. is considered a good value; but the trade are now being interviewed upon the subject of new crop, and naturally there is more indifference than ever to the handling of old stock. In the Messina market to-day it is estimated that fully seven thousand bags are being carried. This is considered a liberal quantity for this period of the year, but to offset this the statement is being

DO YOU HANDLE

School Books and School Supplies
Blank Books, Writing Tablets,
Envelopes, Note Papers, Foolscap,
or Stationery of any description

If you do you ought to buy them where you can buy them to best advantage. **We give special attention to orders sent us by Mail, Telephone or Telegraph,** goods are carefully selected by experienced salesmen, and lowest prices charged. We guarantee as complete satisfaction as if personally selected.

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Wholesale Stationers and Booksellers

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Samples and quotations promptly mailed on application . . . . .

MANUFACTURERS OF

Envelopes,
Blank Books, and
Writing Tablets

circulated to the effect that owing to drought and other unfavorable weather conditions the coming crop will not be over 50 per cent. of that harvested last year, and upon this some little encouragement is derived by the speculators who expect to work this point for all it is worth. The new crop, however, is now offering from the other side for September shipment at the equivalent of 7 3-8 to 7 1-2c., or say three-eighths of a cent below the value set upon the old goods now being carried. The supply here to-day is light and closely concentrated, but in view of the lower quotations cabled for new crop rather more endeavor is making to influence buyers' attention, hence the market may be regarded as soft in tone. The asking price for spot stock is 8c., but we are informed that bids of 7 7-8c. are solicited. Upon this, as well as all other lines, the trade are cautious, hence the intimations of easier values do not serve to promote the slightest increase in the demand. Until some idea can be formed as to the prospects for fall and winter trade, there is not likely to be any any special interest extended. The coming crop may prove a small one, and higher prices may be established, but importers claim that something in the shape of actual consumption must first show itself before they will venture upon this or any other line of foreign nuts or fruit.—N.Y. Journal of Commerce.

AN IDEA.

The man who is always thinking up new ways of securing trade and holding it will be sure to find what he is after. An instance of this is related by Humanity and Health:

Having a large garden on the outskirts of the city, and being a good gardener, a grocer and his children slipped hundreds of geraniums. They grew all summer in his hot-beds, were put into thumb pots in early fall, and fertilizers brought out a large bud on each plant. They were of every rich hue imaginable, and placed in ranks in his store among the bright tin cans, and potatoes, turnips and carrots, they made a grand display. Then a short advertisement appeared in an evening paper that the next day would be "Geranium Day," and that every woman buying 50 cents' worth of groceries would be presented with a budded pot-plant. It took. It was something new, and the women flocked to his store like doves. Those coming met a long procession, each with a pretty geranium in flower, and long before the day was out he had to buy several hundred more of the florist. It paid.

The Durham merchants are noted for their efforts in advancing business that will meet the wants of their customers and result in profit to all concerned. They always keep on hand good goods of the best quality at extreme low prices, for instance 17 pounds of granulated sugar for $1.00 and offer to farmers the highest price for their produce in exchange for the same. They are now paying 18 cents per pound for butter and 11 cents per dozen for eggs. No other town within 40 miles can boast of business men who extend the same encouragement to farmers as the business men of Durham do. In this they deserve the support of the citizens of both town and country for the enterprising way in which they study and secure the interest of their customers.—Review, Durham.



The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

DRY GOODS.

MONTREAL MARKET.

The past week has been a quiet one in the dry goods trade, and the jobbing houses have very little to report. The actual movement is small, but several of the houses state that their travellers have been placing fair orders on fall account, which stands for so much business when the time for delivery comes. Some of these orders are being sent forward already, but mainly to the A1 customers, as the trade are wisely disposed to exercise a due amount of caution before accepting and disposing of all the orders sent in for consideration. The cheap excursions on account of millinery purchases which commence the third week in August will very likely bring an influx of a certain percentage of buyers from the district east of Kingston, and this will no doubt lead to incidental business in other lines, as customers in their visits are sure to see something which besides striking the fancy will be wanted.

Messrs. J. G. Mackenzie & Co. have had a remarkably good call for challies this summer. They have turned over several large lines since the first of June.

Messrs. Gault Bros. & Co. are receiving some extensive lines of whipcords in plain and tartan effects, also plain and shot diagonals.

Matthews, Tower & Co.'s travellers report fairly good encouragement in the matter of placing fall orders for shirts, fine woollen underwear, and half-hose.

Jas. Johnston & Co. note orders from the city trade for velvets and velveteens from the lines which they opened up the other week, as noted by us.

Wm. Agnew & Co. are forwarding west of Toronto this week quite a few lots of cashmeres, meltons, and hopsackings on fall account.

TORONTO MARKETS.

The financial story of the passt week can be told in few words. In the first place the amount of paper falling due on that date was not so large as in previous years, due in great part to the selling of some classes of goods at closer prices and on shorter terms. But even with the smaller amount of paper to be met, there has been a poorer showing made than in the same period last year. Those who have paid have paid promptly, but the renewals are above the average in number. Yet this was expected, and as no very weak spots have been discovered no serious asssignments are reported. With the exception of two or three cases the past month's failures have been of little importance, despite the fact that they have been numerous. A few weak men have gone to the wall, but the best men are stronger than ever, and the average dealer has held his own. Money is slightly stringent, and it will remain so until October. The best month in the year is generally November. A few years ago when the people of Ontario sold large quantities of barley in the United States the collections for September were generally good. August and September this year promise to find collections slow. No improvement is noted for the North-west.

Trade has been almost featureless during the past week. A few more buyers are dropping into the city, but buying is proceeding very cautiously. A prominent wholesaler remarked, "We rejoice thereat," and this is the sentiment of all the jobbers. Shipping on fall account is again in full blast. Travellers are mostly on the road and sending in numerous but not voluminous orders.

The report in the Montreal Gazette that cutting in Canadian staples was stopping because one house was selling at cost is regarded as guff and foolishness.

Two special lines of Scotch tartan flannels are shown by John Macdonald & Co. A shipment of check apron linens is to hand. Both lines extra value.

Alexander & Anderson have opened two lines of fine Ceylon flannelettes in patterns suitable for present trade.

Gordon, Mackay & Co. have opened some high-class novelties in dress goods, confined to them for Canada; the latest styles and colorings are shown.

Wyld, Grasett & Darling are showing natural wool night-shirts in various qualities. These garments are specially suitable for travelling and are more in demand each season.

Caldecott, Burton & Spence have opened a line of cream and white silk tulles. These goods are very active at present. They are opening a large shipment of ribbons which will sort up their stock of failles, double satins, black failles and baby ribbons. Black velvets are also stocked and promise well.

Gordon, Mackay & Co. have secured another lot of ladies' ribbed summer vests and are jobbing them at 75 cents per dozen.

Alexander & Anderson have opened up a large assortment of military braids and dress trimmings in fur and gimp effects. They are also opening up a large range of ladies' fall Cashmere, Suede and Electra Fleecing gloves and gauntlets.

Caldecott, Burton & Spence will open in a few days a shipment of black and cream silk laces. These goods are increasing in demand and buyers will do well to secure stocks from this shipment. They are at present opening up their mantlings, and are shipping out at once all their placed orders.

John Macdonald & Co. are showing the largest stock of ribbons they have ever offered to the trade in plain silk, faille, double-faced satins, moires, and baby ribbons. They have an extensive range of colorings and of blacks. They are opening up another shipment of colored velveteens in their well-known Sapphire Brand. Cashmere hosiery is also to hand in large quantities. Cashmere and Ringwood gloves in ladies' and children's sizes have been received to the extent of twenty cases.

Wyld, Grasett & Darling have passed into stock a large range of men's waterproof coats, both in black paramatta and desirable tweed patterns. They are made with 26-inch capes, fly fronts, sewed seams, two large pockets, and ventilated under the arms.

Caldecott, Burton & Spence report their shipments of domestic hosiery and underwear much earlier than last season, and they have already made large shipments in these lines. Their imported hosiery and underwear will be passed into stock in large quantities during the next ten days, and the bulk will be immediately re-shipped. They are shipping their Japanese handkerchiefs this month. Orders for these goods were secured by their travellers some time ago.

Gordon, Mackay & Co. have opened a grand stock of men's half-hose in worsted ribbed, and cashmere ribbed and plain. Their $2.25 line of plain cashmere is of marked value.

W. R. Brock & Co. have some beautiful effects in German hopsack dresss goods. One line with an invisible check in a shot effect, another line without the check but possessing the other features, and another line with a handsome mixed effect, are striking leaders. Numerous other lines of this class of goods are shown, and also of all the various lines of dress goods which promise to run for fall

Wyld, Grasett & Darling have opened this week a number of cases of linen stuffs, including table linens, glass cloths, and towellings, which will be sold at old prices, despite the advance of 10 to 15 per cent. now asked by British manufacturers. A range of beautiful patterns in fine Ceylon flannels in three qualities is one of their most taking things at present.

Gordon, Mackay & Co., in their button department, show an extensive range of novelties in ivory goods from 24 to 50 line, and in pearlettas from 22 to 60 line. These lines are selling freely.

Wyld, Grasett & Darling have now in stock their full range of fall neckwear, which, for value, neatness of patterns, and excellency of finish surpasses any they have heretofore shown. While they find considerable demand for knots, bows and puff shapes, the Derbys are decidedly the favorites, and, although they show a full range of more expensive and very handsome goods their leading prices are $2.00, $2.52, and $4.00. The most desirable width is 2 3-4 inches, with wide American turning, which prevents the lining from showing when the scarf is tied. They have made this finish a specialty, and even their lowest priced Derbys are made in this way. Their stock is composed almost entirely of neat, quiet patterns, which are always safe and more saleable than the splashy designs so often shown.

THOUGH HUNGRY AS A



PETTIJOHN'S

California Breakfast Food

WILL SATISFY YOU

NOURISHING PALATABLE DELICATE

It has no equal as a Breakfast Food. It is recommended by the leading medical experts as the most nourishing food ever offered to the public. It is much superior to Oat Meal and particularly well adapted for spring and summer use.

Being made of select and pure Sonora White Wheat, freed from hulls, bran, and all other foreign substance, the rolled flakes of the true grain are rich in phosphatic matter and nutriment, so valuable to the weak and nervous.

Put up in two pound packages, three dozen to the case.

EVERY GROCER SHOULD KEEP IT IN STOCK

WHOLESALE GROCERS SELL IT

WRIGHT & COPP, Dominion Agents, **Toronto**

TRY IT

MACLAREN'S IMPERIAL



Healthful Economical

Nutritious Convenient

CHEESE.

- FOR -

THE CRUISE THE CAMP THE HOME

MacLaren's Imperial Cheese possesses immense advantages over other cheese, viz: That it is always ready, economic, and does not deteriorate. Its ingredients are the purest and choicest, no chemicals or other objectionable constituents being used to heighten the flavor or color.

Wholesale Grocers Sell It.

WRIGHT & COPP, DOMINION AGENTS **TORONTO**



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERLIZED

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

BATTY'S

BATTY & CO.
London, Eng.



Pickles, Sauces, Jams, Jellies, Marmalades, Etc.

Wholesale Grocers Sell Them.

WRIGHT & COPP, Dominion Agents, **TORONTO**



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 10 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

THE CHARTER OF THE GROCERS' COMPANY.

In view of the remarks reported in our last issue, as to the duties of the Worshipful Company of Grocers of London, says London Grocers' Review, the following free translation from the Latin of the Patent Roll of the 26th year of the Reign of King Henry VI., granting to the Grocers' Company the Privilege of Garbling and Examining Drugs, Spices, etc., A.D. 1447, will, we believe, prove interesting to our readers:

The King, to all whom, etc., greeting. Know ye that we, considering how much it will be for the general good and advantage of all subjects of our Kingdom of England that all sorts of spices and merchandises, annis, cummin, wornfeed, wax, alum, kermes—as pepper, ginger, cloves, mace, cinnamon, rheubarb, scammony, spikenard, turpentine, senna, almonds, dates, rosin, treacle, electuaries, syrups, waters, oils, ointments, plasters, powders, and conserves and confections—as gum, ginger, succades, cardamons, and all sorts of merchandises, spices and drugs in any wise belonging to medicines, and whatsoever shall be sufficient officers skilled in the premises of this kind, whom we are pleased to depute and appoint duly and justly to supervise, garble, search, examine, and prove, to the purpose and intent that none of our subjects aforesaid may in future be deprived of benefit in buying any of the aforesaid merchandises, spices and drugs, nor by the buying of these kind to be in anywise hurt in their bodily health; whereas it so appears, as is alleged, that merchandises, spices and drugs of the sort above mentioned, for defect of officers of this kind are not duly supervised, garbled, searched, examined, and duly proved, but are daily sold to our said subjects not at all cleansed, garbled and searched, to the manifest deceit and hurt of our subjects. In this behalf, therefore, for a due and just remedy to be thereupon had. We of our special favor, have ordained, constituted and appointed our beloved William Wetnale, Richard Hakedy, and Thomas Gibbs, Wardens of the Mystery of Grocers of our City of London, to garble all these spices and merchandise above specified and mentioned, in whosesoever hands they can find them, as well as in the towns of Southampton and Sandwich as in all other places within our said Kingdom, as well within liberties as without (our City aforesaid only excepted) have and occupy the aforesaid business forever by themselves and their successors, Wardens of the Mystery aforesaid, or by their sufficient deputies by them, with the general consent of their mystery from time to time to be appointed for that purpose; and to receive and take in the said business such fees, profits and advantages as in our said city heretofore were used to be had and taken for such garbling; and further, of our abundant favor, we have made or ordained, constituted and appointed the aforesaid William, Richard and Thomas to supervise, search, examine and prove all the spices, drugs, and merchandise above specified and mentioned whatsoever belongs to medicines in whosoever hands they can find them within the city, towns and places aforesaid, as well within liberties as without, to have and exercise the above business forever by themselves and their successors, Wardens of the Mystery aforesaid, or by their deputies, or thereto by the same Wardens with the general consent of the said Mystery from time to time shall be chosen; giving and granting to the said Wardens and their successors forever full license, power, and authority to garble, supervise, search, examine and prove all sorts of merchandises, spices and drugs in manner and form aforesaid above recited; and, furthermore, of our more abundant grace, we have granted that if any merchant, person, native and foreigner, within our Kingdom aforesaid, shall in future expose for sale any of the merchandises, spices and drugs aforesaid, by the aforesaid Wardens, or their successors, or their deputies in manner aforesaid not supervised, garbled, searched, examined and proved, that then the said merchandises, spices and drugs, so by the said Wardens and their successors, or their deputies, not garbled, searched, examined or proved, shall immediately become forfeited to us, or our successors, and that the aforesaid Wardens and their successors, or their deputies, and each of them, shall have full power and authority to seize the said forfeitures to the use of us, our heirs and successors, annually, in our exchequer at Westminster, concerning all these kinds of forfeitures to us, for the causes aforesaid belongings which shall become due, and that the said Wardens and their successors for their care and diligence in this behalf shall have and receive, to the use of the Mystery aforesaid, one-half of all the forfeitures belonging to us, our heirs and successors, for the causes aforesaid, as often as they shall happen; and that for the said half-part they shall have an allowance in their annual account at our said Exchequer, provided always that none of our subjects by this our present grant, be in anywise damaged, because that express mention of the true yearly value of the premises in these presents made does not appear, any statute, ordinance, or Act thereof, made, ordained or provided to the contrary thereof in anywise notwithstanding. Witness the King, Westminster, 8th of March, by writ of Privy Seal, and of the date aforesaid, by authority of Parliament.

Harlem Grocer (to young man who has applied for a position)—"Are you a married man?"

Applicant—"No, sir. I am not married."

Grocer—"Then you will not do. I prefer to employ married men. They are not in such an all-fired hurry to knock off work in the evenings. They have got through courting.—Texas Siftings.

Sold by . . all . . Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

TUTTI-FRUTTI

That's the Adams' Chewing Gum. That's the Best.

You get it in assorted popular flavors and the wise merchant never lets the supply run low, nor experiments with imitations on his customers. They don't take to imitations after they have once chewed the peerless Tutti Frutti.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

HEADQUARTERS for

All kinds and descriptions of

. . TEA

SPECIAL VALUES IN

Japans, Congous and Green Teas

at 18 cts.—for retailing at 25 cts.

EXTRAORDINARY VALUE IN

Pingsuey Gunpowder

at 20 cts. to 25 cts.

Sole Agents for . .

Lightbound, Ralston & Co.

Wholesale Grocers

MONTREAL

BARILLA-ASH SOAP

Price, $5.75 per box.

BUSINESS CHANGES.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

J. A. Thomson, baker, Picton, has assigned to J. Gillespie.

Laurent Moisau, vinegar manufacturer, Quebec, has been requested to assign.

Mrs. G. E. Eastland, general store, Apsley, has assigned to Charles R. D. Booth.

Mrs. L. Blackstock, general merchant, Thornton, has assigned to R. Tew, Toronto.

L. N. Lussier & Co., boots and shoes, Montreal, have been asked to make an assignment.

The stock of H. Elborne, druggist, King street east, Toronto, is advertised for sale by bailiff.

Willian Doonan, Globe Hotel, Sherbrooke, is offering to compromise at 10c. on the dollar.

A demand of assignment has been made on Dubrule & Co., general merchants, Richmond, Que.

The affairs of Joseph Hemond & Co., general merchants, Sherbrooke, are being investigated.

Noe Forget, general merchant, Ste. Lucie de Doncaster, Que., has compromised at 25c. on the dollar cash.

S. A. McNabb (Mrs. Donald), general merchant, Woodville, assigned last week to W. Cameron of Woodville.

J. Watt & Co., general storekeepers, Uxbridge, at their meeting at the Queen's Hotel, Toronto, made a composition offer of 70c. on the dollar.

H. Tolchard, the insolvent Yonge street grocer, has secured a settlement with his creditors at 40c. on the dollar, cash. He owed about $7,000.

SALES MADE AND PENDING.

The grocery stock of A. Steele & Co., Toronto, is advertised for sale 7th inst.

Mrs. Ainslee Elliott, general merchant, Port George, N. S., is advertising stock for sale to close business.

The bankrupt stock of W. Scarlett, grocer, amounting to $271, has been sold to Mrs. Scarlett at 38 cents on the dollar.

The stock of Andrew Lindsay, of Southampton, has been purchased by R. C. Struthers & Co. for 73 cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Ansley & Thom, general merchants, Credit Forks, have dissolved. James N. Ansley continues.

Walter D. and Charles H. Bradford and John J. Payne, have been registered in Montreal to do business as general merchants under the firm name of Bradford Bros. & Payne.

CHANGES.

S. Phillips, hotel, Midland, has been succeeded by J. Hill.

W. W. Ellis, hotel, Allandale, has been succeeded by P McAvoy.

J. S. Freeborn, druggist, Lion's Head, has sold out to J. S. Armstrong.

FIRES.

E. Gaskell, general merchant, Grand Manan, N.B., and W. Watt, in the same line of business at North Head, have both been burned out.

E. Gibeault, grocer, St. Jerome, Que., has been burned out; partially insured.

DEATHS.

J. S. Morse, general merchant, Bear Island, N.B., is dead.

Francis Dugas, general merchant, Grosse Coques, N.S., is dead.

Donald McRae, hotel, Glencoe, is dead.

Lord Aberdeen's hops at the Coldstream ranche are said to be doing excellently, and a large crop is confidently expected. A suitable drying kiln is now in course of erection.—News, Vancouver.

COWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by all grocers.

Unlike the Dutch Process



No Alkalies

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

TO OUR CUSTOMERS
. . . . AND FRIENDS

Our factory was entirely destroyed by fire a few days ago. We are getting our business together again and hope to be able to fill orders inside of two weeks. We thank you for past favors, and hope we have merited a continuance of the same.

Yours truly,

The Windsor Patent Brush Co. Ltd.
WINDSOR, ONT.



Thousands of
Consumers are praising the
Merits of

AMMONIA SOAP

MANUFACTURED
: : : : : BY

W. A. BRADSHAW & CO.
. . TORONTO . .

Thousands of Retailers . .

and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as **Baby's Own**, made by the **Albert Toilet Soap Co.**

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

GUARANTEED

Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S "SILVER MOONLIGHT PLUMBAGO" STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

The Oldest Manufactory . . in the City of London

KEEN'S MUSTARD

Established

A. D. 1742

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, August 10, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
½ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 8 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 50
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic, Tutti Frutti Girl, Sign Box (new), Tutti Frutti cash box 800	800 pieces. 6 00
	800 " 6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per 1b
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per 1b
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per 1b
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 12 0 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 48	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " " "	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink " Green "	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

JUMBLES

A Biscuit that is having a great run just now. 11c.
Get them while the craze is on.

WATCH THIS SPACE
FOR NEW LINES . .

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS. per box

5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum ..... lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5⅞ 6
" Filiatras, bbls	5½
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6½ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes	5½ 5¾
Figs, Elemes, 14 oz., per box	10 10½
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7½ 9
Raisins, Valencia, off stalk old	4½ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" " " qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	

DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel ..... per lb	
Pike ..... do	0 06
White fish ..... do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout ..... do	
Lake herring ..... p. 100	3 00
Pickled and Salt Fish :	
Labrador herring, p. bbl	
Shore herring ..... "	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish :	
Codfish, per quintal	
" cases	
Boneless fish ..... per lb	
Boneless cod ..... "	
Smoked Fish :	
Finnan Haddies. per lb	0 07½ 0 08½
Bloaters ..... per box	1 00 2 25
Digby herring ..... "	0 12 0 15
Sea Fish : Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon ..... "	0 13
Market Cod ..... "	0 05
Frozen Sea Herrings	2 65 3 00



BREAKFAST FOOD.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

GRAIN.

Wheat, White	0 60 0 61
" Red Winter	0 00 0 60
" Goose	0 60 0 00
Wheat, Spring, No 2	0 60 0 61
" Man Hard No 1	0 81 0 82
" " No 2	0 79 0 80
" 3	0 73 0 74
Oats, No 2, per 34 lbs	39 41
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Rye	55 56
Peas	57 59
Corn	

HAY & STRAW.

Hay, Pressed, "on track	10 00 10 50
Straw Pressed. "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 10 to 60 and 10 and 7½

HORSE SHOES:

From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00
ROPE : Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD : Pure Ass'n guarantee ground in oil.

25 lb. irons ..... per lb	4½
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4

TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE : Common, per lb	0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s	London 10s, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100' "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net | $12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary ...	28	30
Brazil	..	14½
Cocoanuts	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12½
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

	Imp. gal	
5 to 10 bbl lots, Toronto...		
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White	....	0 17
Amer'n Water White..	0 18½	0 19
Photogene	....	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz	
Snider's Tomato Catsup	qts	5 50
" " "	pts	3 50
" " "	½ pts	2 00
" Chili Sauce	pts	4 50
" " "	½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine—hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, tubs.	$0 19	$0 20
" dairy, tubs, choice	0 16	0 17
" " medium	0 14	0 15
" low grades to com	....	....
Butter, pound rolls	0 17	0 18
" large rolls	0 14	0 17
" store crocks	0 15	0 16
Cheese	0 09½	0 10

COUNTRY

Eggs, fresh, per doz	0 11	0 11½
" limed	.....	....
Beans	1 30	1 45
Onions, per bag	2 00	2 25
Potatoes, per bag	90	1 00
Hops, 1891 crop	0 13	0 15
" 1892 "	0 15	0 17
Honey, extracted	0 05	0 08
" section	0 10	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 11
Pork, mess, p. bbl	.....	0 21
" short cut	21 00	21 50
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	.....	0 13½
Rolls	0 10½	0 10½
Backs	.....	0 13
Lard, pure, per lb	0 12½	0 13½
Compound	0 10	0 10½
Tallow, refined, per lb	0 05½	0 06
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	3¾
" Patna	..	4½
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6¼	6¾
Sago	4¾	5½
Tapioca	5	5¾
Goathead (finest imported)	....	... 6½
Crystal, 25 lb sacks		$1 35
" 50 " bags		2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " 1 lb. "	10
40-lb " assorted ½ and 1 lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	..	5½
Paris Lump, bbls and 100 lb. bxs	..	6½
" " 50 lb. boxes	...	6¾
Extra Ground, bbls Icing	...	6¾
" less than a bbl	..	...
Powdered, bbls	6¾	6¾
" less than a bbl	...	...
Extra bright refined	...	5½
Bright Yellow	4½	5
Medium "	4½	4¾
Brown	4.55	4¾
Dark yellow	..	4¾
Raw, brl	4	4½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all **RETAIL GROCERS**

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 56 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2¼	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3 lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30

		Per lb
Eclipse	"	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 20
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 15
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90

Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11
Congou—	BLACK.	
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS, Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" Panetelas	60 00
" Bouquet	80 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.
CIGARETTES.

	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 75	$1 80
Telephone	3 40	3 50
Telegraph	3 60	3 70
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)
Single case and under 5 cs. $3 70
5 cases and under 10 cases 3 60
Steamship (10 gro. in case)
Single case and under 5 cs. 3 50
5 cases and under 10 cases 3 40

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 80 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.

	per box
1 box containing 2 doz. 5c. pkgs.	0 5
1 " " 2 doz. 10c. "	1 0

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made.
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R

LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Persse, Winnipeg.

MILK GRANULES

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK

Staminal

is a valuable food and tonic for the warm weather.

It Supplies

the vital principles of BEEF AND WHEAT with HYPOPHOSPHITES.

Johnston's Fluid Beef

is the virtues of Prime Beef in a concentrated and easily digested form.

Invaluable

as a Strength-giving Food

W. H. APTED EDW. APTED

APTED
BROS.
PRINTERS
54 YONGE St
TORONTO.

BEST WORK LOW PRICES



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

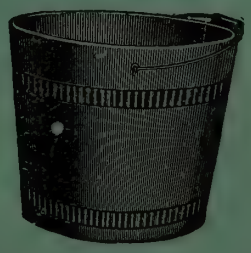


1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Lightning, Crown, Gem, Imperial,

—OR—

American Porcelain Lined

FRUIT JARS



If you want any jars this season send your order now, to . . .

William Gray, Telephone 903, London.

Canada Glass House, Telephone 239, Hamilton,

— OR —

GOWANS, KENT & CO.

TORONTO - - AND - - WINNIPEG

ORDERS CAN BE FILLED AT ONCE.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL.

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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO AUGUST, 18, 1893. No. 33

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

COLMAN'S MUSTARD

BEST ON EARTH

Handy Trucks

Every GROCER

And General Storeman needs one.



CAPACITY 800 LBS.

VERY

Strong and Durable

$1.75 EACH

H. A. NELSON & SONS

56 and 58 Front Street West,

TORONTO

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . . . . .

Matches
Wooden Ware
Wash Boards
Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

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WE ARE and INTEND TO BE for some time to come THE LEADERS in LAMPS AND LAMP GOODS.



Right Prices, New Goods, Quick Sellers. Write for Colored Cuts and Price Lists.

GOWANS, KENT & CO., TORONTO & WINNIPEG

No. 550. Dec. 6004. Height, 16 inches.

"Standard Goods are the best to Handle"

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DON'T deal in second-rate goods; a reputation for selling the best articles will draw the most trade. . . . . .

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Where you can get Lazenby's Goods:

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SPECIAL FOR THIS WEEK

The Finest Values in New Season's *JAPAN TEA*

EVER OFFERED TO THE TRADE

May Pickings from 17½ Cents Up

These Teas are handsome in style and of superior cup qualities.

We bought largely previous to the advance in price, and are in the market to do business on a basis of quick sales and small profits.

Keen buyers and judges of value will best suit their interests by looking over our travelers' samples or writing direct for the bargains we have to offer in **Early Crop JAPAN TEAS, to retail at 25 cents per lb.**

Our stock of HIGH GRADE SPICES
IS COMPLETE IN ALL LINES.

These goods have been purchased at the most advantageous prices, and we intend giving our customers the benefit of same.

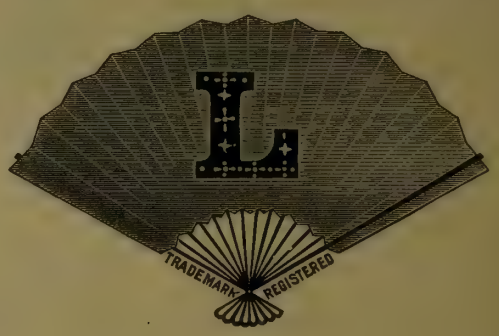
Promptest attention is given to enquiries re goods, and it is always a pleasure for us to send samples when asked for.

Special quotations on application for PRUNES, in 55 lb. cases, and VOSTIZZA CURRANTS in half cases. If you are open for these lines, drop us a card for a bargain price.

W. H. Gillard & Co., Wholesale Grocers, " Teas, " Spice Dealers, Hamilton, Ontario.

Edward Adams & Co., Established 1844. London, Ont.

New Salmon,
Morton's Fresh Herrings, "flats,"
Pettijohn's Breakfast Food,
Brooks' Monkey Soap,
Roberts' Jellies and Creams,
Morton's Herbs in Glass,
No. 1 Large Bank Codfish.



NEW "FAN" JAPANS
NEW "FAN" MONING CONGOUS } Stock Now Complete

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, AUGUST 18, 1893. No. 33

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
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NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

It promises to be a long time before the financial situation in the United States can again get into anything like a normally healthy condition. The patient has undoubtedly improved during the last week or so, but there are a concomitant of circumstances that preclude rapid recovery. The repeal of the silver law, in the task of which Congress is now engaged, will undoubtedly do much in the premises, but, even that act performed, it may, like a surgical operation upon an individual, cause a temporary increased weakness. Until public confidence is restored, legislative action cannot do much; although, at the same time, the legislature, by creating new laws or repealing old—the silver law, for instance—can sometimes do a great deal towards restoring the desired confidence. At the moment, confidence is badly needed to pursuade those who are hoarding up currency and making it difficult for railroad companies and and manufacturing concerns to get enough to pay employees their wages to release it. Confidence is half the battle. Gold, it is true, is returning in heavy volume, but the fact that it is large is likely to momentarily check its flow, the Bank of England having already, with that end in view, raised its discount rate to 4 per cent. One fortunate thing for the currency is the low price of government bonds, which has induced the National banks to purchase them and deposit them in the treasury against note issue. The law, it will be remembered, demands that for every 95 cents of notes issued one dollar in government bonds shall be deposited with the treasury, a procedure that is too cumbersome to give that elasticity to the currency that is really needed. Quickness of expansion—similar to that which we have in Canada—is what is wanted; and if we are to judge by the tenor of the U. S. financial and daily press, that is what they will have before a great while.

* * *

Another good thing for our neighbors is that the stocks of grain in store on the other side of the Atlantic are rapidly decreasing, and that the demand from there for wheat of American growth is increasing. During the last couple of weeks there have been sent out from American ports to supply this demand over ten and a half million bushels of wheat. This is larger than has been sent out during the corresponding period for some years. It has been contended all along that wheat on this side was been held too high for export. Now that it seems to be down to the desired point it is to be hoped that our neighbors will do a brisk trade in what has on the whole been a lagging business this year.

* * *

One feature of the situation that is giving a good deal of concern in the United States is the condition of the labor market there. In Chicago alone 200,000 men are believed to be out of work, and in New York another 100,000, while in the country at large idleness is estimated to have been enforced upon no less than 1,000,000 wage earners during the last couple of months. And the end in this particular does not seem yet, for mills and factories continue to close down and business concerns to go up. Even those who are employed have a hard time getting the money they have earned owing to the scarcity of currency, as already stated. With an army of 1,000,000 men without employment, and detachments of it going about the country in bands of two, three, four, and five hundred men, it is not surprising that labor riots should be feared in some of the leading centres of population. We in Canada may not have such a great deal to boast about, but we may be pardoned for congratulating ourselves on the fact that we have plenty of the "needful" for all legitimate business purposes, a good cereal and fruit crop, and good prospects for fall trade; and we have not got a crisis, financial or otherwise, hanging over our heads, nor an abnormal number of unemployed workmen either.

* * *

The past season has been anything but a satisfactory one for dealers in maple syrup. It was late in opening, and there was a scarcity. Later on they got more than the demand would absorb, with the result that now, when there is no demand for it, jobbers find themselves with large stocks on their hands, much larger, it is believed, than is usual.

* * *

A business man can in many ways, while helping himself, help others. Par-

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

ticularly is this true with regard to the payment of bills. All slow payments are not the result of a scarcity of the "needful" with which to liquidate them. Procrastination is often no small cause. But the trouble is that the man who has the money with which to make prompt payment and does not injures not only his own credit but for the community at large is more or less affected. Money is to trade and commerce what blood is to the individual. Sluggish circulation is as injurious to the one as to the other. We have an instance of this at the moment in the United States, where, because of the fear of a crisis, so many are withholding money from circulation, making it difficult for large corporations to get enough of the "necessary" to even pay their employees their salaries. But the great consideration for the merchant who meets his liabilities promptly is the discounts, something which in these days of narrow margins he cannot afford to lose.

NEW CANNED SALMON.

The first arrivals of new pack canned salmon were offered on the Montreal market at the close of last week, the opening figure being considerably higher than that of last season. The Montreal arrivals so far comprise five car loads, which means 2,000 cases, but several more car loads are on the way. Sellers are offering these goods at $1.35, which is 2½c. higher than the price at which new pack opened at last season. But it is when a comparison is made with the price at which old stock has been selling that a still more striking difference is found. During last fall and through the winter the speculators who had bought heavily on the coast made a handsome profit on canned salmon, for the price steadily advanced until it stands, as it does now on old pack, at $1.60. Last year the top on old pack was $1.40, against $1.32½, the opening price on new. With new pack offering for 25c. less, however, it is not at all likely that buyers are going to pay the high figure for old stock, so that unless prices on the new goods advance materially a decline is bound to result on old stock. A vital topic at present is whether the price on the new will advance or not. THE GROCER has referred before to the conflicting rumors which have been received from the coast making it difficult to arrive at any conclusion as to what the pack would be. It was thought when the dispatch already published in THE GROCER to the effect that the pack on the Fraser was very heavy that the uncertainty had been dispelled, but to last week still another and entirely different report has been received, viz., that the enormous run on the Fraser river had suddenly collapsed, leaving most of the canners with two-thirds of their cans unfilled. One cannery had prepared cans for 23,000 cases, but only filled 8,400. On the Skeena river the same advice stated that the quantity put up amounts to about two-thirds of what it was last year, while some canners report that their pack is even less than that, and from these causes it is anticipated that prices will rule very high. The agent who received this news claims that it is the very latest from the coast and reliable. The trade therefore is anxiously awaiting further news from the coast, but so far none has been received. It is the impression with some of them, however, that if the cessation in the run is any way serious, that the canners will not be able to turn out the pack they predicted even if "the run" does again recommence in generous proportions. Holders of canned salmon are therefore pursuing a conservative course.

RETAIL GROCERS' ASSOCIATION.

President Clark, of the Toronto Retail Grocers' Association, presided over the regular meeting Monday night with the aid of a new gavel.

Among those present were: Vice-President Gibson, Secretary Corrie, Treasurer McMillan, F. S. Roberts, H. W. McCulloch, A. G. Booth, F. W. Johnston, J. S. Bond, Sykes, White, Robt. Mills, J. Ferguson, J. McMahon.

W. H. Morgan, of Leslieville, was elected a member. He was present and was introduced to the meeting by the president.

Treasurer McMillan reported that full returns were not yet in regarding the picnic, but he estimated that there would be a balance on hand of about $150.

A letter addressed to Vice-President Gibson was read by the Secretary, enclosing the sum of $25 from the Reindeer Condensed Milk Co. as a donation towards the expenses of the excursion.

On motion of Mr. Roberts the secretary was instructed to acknowledge the donation with thanks.

No report having been received from the committee re appointment of solicitor for the Association, the secretary was instructed to write Mr. Williamson, convenor of the committee, asking him to submit a report at the next regular meeting.

Vice-President Gibson started what proved to be an animated discussion. The subject was Dinny Callahan's letter in THE GROCER. Personally he did not care what was said about him, but he complained of remarks that were made therein regarding other persons, one in particular, and of the foot note by the editor which appeared at the bottom of the letter in reference to the 48th Highlanders' band at the Grocers' picnic. The statement therein made that proper preparations had not been made for the band he vigorously denounced as being untrue.

Mr. White also denied that no provision had been made, and he related how he and other members of the committee had arranged for dinner for the band at 40 cents each, and the money had been paid. He complained that the bandmaster did not put in an appearance at the Falls till about three o'clock, and he blamed him for more music not being furnished.

Treasurer McMillan volunteered the information that the bandmaster had waived all claim for his services on account of his having been with the excursionists only part of the day.

Mr. Booth: It is no use talking, the band was not well treated in regard to dinner. At twelve o'clock they could not get anything but bread and cheese, and the landlord when complained to in regard to the matter said that the Association had not made any arrangements with him for dinner for the band.

Mr. Mills: It is not true.

Mr. McCulloch reiterated what Mr. Booth had said, and urged that in future when arrangements were made for dinners that it be clinched in writing.

Mr. Roberts also claimed that the band was not well treated as regards dinner, but that was of course no fault of the committee. It had made the arrangements in good faith.

Mr. Bond: It must not be forgotten that the foot-note at the bottom of Dinny Callahan's letter did not give the opinion of the editor of THE GROCER. It was merely relating what the bandmaster said.

The matter was then allowed to drop.

"How about agitating for a reduction in the garnishee?" queried the President.

Mr. Johnston: I think it would be a good thing.

"I move that the subject be referred to the Executive Committee," said Mr. Roberts.

Mr. White: Well, I don't think it is a good thing for us to encourage grocers to give credit like we do. (Hear, hear, and laughter.) Therefore, I believe in allowing the law to remain as it is. If we are foolish enough to give twenty-five or

fifty dollars' credit to poor people I don't think we should ask the law to collect it. To me it seems far better that the law should be such that we would be afraid to give too much credit.

Mr. Roberts' motion was seconded by Mr. McCulloch and carried.

Somebody suggested that the Sunday street car question be discussed, but the president remarked: "Well, I think it would be better to discuss questions of more importance to the trade. For instance the oyster season is coming on and we don't know whether we are going to get three or five gallons. I think the dealers should be compelled to sell by Imperial measure.

Mr. Booth said that if the trade demanded that the oysters be measured by Imperial measure the dealers could be compelled to do so. The grocers themselves were to blame for the short measure they got. The law was on the statute books, and all they wanted to do was to see that it was enforced.

The matter dropped.

Mr. Roberts complained of the action of the City Council in putting off the Civic holiday till the 28th of the month. People would be then returning from their holidays and the result, by closing so late in the month, would be unnecessary loss to the trade. Anyhow it seemed to be the policy of the City Council not to consult the interests of the business men.

The association adjourned to meet on September 18.

CANNED GOODS GOSSIP.

Canned salmon in flat tins is still rather scarce in New York, and brings relatively higher prices than stock packed in tall tins. The latter are quite firm, however, at $1.15 upward for strictly prime red Alaska packing.

There are six lobster factories operated this season at and near Northport, with an average put out of 2,000 cans. About 25 boats are employed.

The Kingsville canning factory is building quite an addition, and will commence canning tomatoes in ten days.

Arrivals of new pack Canadian lobster have been moderate thus far. The season is practically ended, and the pack is found to be a light one. Spot prices are $1.85 to $2 for tall, and $2.30 to $2.50 for flat tins.—N.Y. Journal of Commerce.

Advices received by local canners from the north is to the effect that the salmon run on the Skeena has been very poor, as the water at present is too clear. The pack to date has been very light, less than last year. It is thought that this will tend to strengthen the market.—News, Vancouver.

The canning business is among the leading industries of the country, and, owing to the small amount of capital required to establish a factory, is increasing more rapidly than any other industry. The pack of corn last year was over 1,000,000 cans in excess of the year before, and of tomatoes over 1,500,000 cans, yet the prices are much better than they were then, and the consumption is on a steady increase.—Commercial Enquirer.

The Delhi Canning Company is putting in a new corn machine, which cooks the corn, fills the can, which it caps, and counts it, by once going through, and will do away with at least half a dozen hands.

Salmon fishing has made the Fraser River hum with business in the last week and the 5,000 people directly or indirectly employed in the fishing business have had literally more than they could attend to. The record of salmon canning has been broken, not only on the Fraser but in the world, by the day's pack of one canning factory, and on Monday, although it sounds fishy, it is nevertheless a fact, that the river was literally full of salmon from side to side.—News, Vancouver, Aug. 3.

The total pack of salmon for the whole Columbia River up to date is 239,612 cases, and of this 145,620 cases have been put up in Astoria canneries. The pack to date, at a careful estimate, includes 380,000 Chinook salmon, besides 920,000 small fish. It is now certain that the total season's pack will amount to from 275,000 to 282,000 cases, or at the best 173,000 cases short of last year. All the canneries on the lower Columbia will this year pack fall fish. They will start to work again on September 10, and run continuously till November 1. In addition to the river pack of silversides, work will be carried on at Nehalen, Tillomook, Gray's Harbor, Coquille and Suislaw, and the total fall output will probably be 118,000 cases. This will be the first year since 1887 that fall fish have been packed on the Columbia. The news that the Fraser River work has been plentiful will greatly depress the sale and prices of the fall pack here, but canners will be forced to operate on account of the slack of the spring run, though there will not be more than a few cents a case profit. They have decided not to pay fishermen more than 2 cents per lb. for fall fish, and it has not yet been decided by the union whether they will accept this rate.—Times, Victoria.

A REPLY TO "DINNY CALLAHAN."

DEAR GROCER,—I among many others of your subscribers am disgusted in being compelled to read such productions as THE GROCER chooses to publish from time to time under the non-de-plume of "Dinny Callahan." These letters contain virtually nothing but satire and abuse of wholesale and retail grocers of this city at whom the writer wishes to inflict a sly and assassin-like thrust. His reasons for so doing are quite plain to any right thinking person. For instance, some wholesale salesmen are in competition with other salesmen in the same line of business, and they either by their superiority in goods, prices or salesmanship, or by being better known for sincerity and integrity, are able to distance them in the race for trade. As this is very galling for some persons to bear, and as they are so miserably mean and vindictive, they resort to such unseemly means as your "Dinny Callahan" does to spit out his spleen and abuse under an assumed name, thinking in so doing to cover up and round off his vemon so that only those whom he intends it for shall get the full blast. A very honorable and manly way of doing it, isn't it? This applies also to the retail grocers. There are some of them in this city who have quit dealing or doing any business at all with the writer of those letters, and to those who know of this it is plainly seen by his remarks what he is driving at. It must not be forgotten that he very childlishly gave himself away in his former letters, and he apparently thought he had been too smart and thought perhaps his intimate friends would not know who was the writer of "Dinny Callahan." So he took the trouble to inform them—of course privately—but alas, unfortunately, there is very little privacy among "friends" in these days. And in reference to myself, when he becomes a little bolder and takes especial delight in showing his hatred of me and others in using me as a target to fire in his infernal shots against all those who believe in Christianity. This to my mind is the most glaring insult of all. Because he apparently does not believe in the truth, he is permitted to use a trade journal to express his hatred of it, and also of those who believe in it, and who are not ashamed to confess it and proclaim it to others.

In none of my correspondence in THE GROCER have I ever hinted what my views are on religion, nor do I do so among my customers or in the trade generally, although there are a couple of wholesale houses known in this city and some of their staff who appear to take a delight in talking and trying to ridicule me in these things in an underhand or serpent like manner, and it has proven to their disadvantage and loss of business and respect, and I have been the gainer, because honest business men who love truth and uprightness have no use for such infernal machines as "Dinny Callahan" and his craft. I trust, Mr. Editor, you will see the force of these plain remarks and facts, and in the future you will expurgate all such idiocy from the columns of THE GROCER.

Yours, etc.,

STEPHEN HUSTWITT.

Toronto, Aug., '93.

[We fancy our correspondent, Mr. Hustwitt, takes the matter too seriously. Had we for one moment thought that "Dinny Callahan" was actuated by venomous motives his letter would never have appeared in the columns of THE GROCER. We did not think so then, nor do we now. What he aimed to be was humorous. And as for his attacking religion, it it scarcely possible that he would do that seeing that he is a prominent and official member of a city church. Mr. Hustwitt may be assured that his "walk and conversation" is too well known to the trade of Toronto for his character to be injured by even an attack that was actuated by venom.—ED. GROCER.]

RECOGNISING FAITHFUL SERVICE.

Among the important elements which go to make success of failure for a man ufacturing or mercantile enterprise is the service rendered by subordinates. Intelligent, earnest, or faithful service on their part goes very far toward the success of the enterprise. On the other hand ,stupid, half-hearted and disloyal work will often render null the ablest endeavors of the executive head. Doubtless it is the appreciation of the truth of these facts that has led the proprietor of the New York Herald to treat the faithful workers upon his publication with the marked consideration that he has always, and that led him last week to publicly outline a plan which he intends to put into practice in the near future, that will not only acknowledge the services rendered by his subordinates,but will give the latter very substantial evidence of the fact that at least one utilizer of the labor of other people recognizes and appreciates the value of faithful service on the part of his employees, who, in his large and comprehensive view, are considered co-workers or co-partners. In brief, Mr. Bennett proposes to form a co-operative society for the sole benefit of members of the Herald staff, which Mr. Bennett considers to include the "General Manager, city editor, news editor, night editor, all editors, correspondents, reporters, artists, cashier, clerks, foreman press and composing rooms, proofreaders, compositors, printers, exchange readers, shipping clerks, telegraph clerks, advertising clerks, messengers, porters, firemen, machinists—for they are all members of the Herald staff, are they not?" This is one of the most enlightened recognitions of the value of faithful service that has ever been made; and in fact it is far in advance of previous actions in a similar line. It cannot be denied that such action on the part of Mr. Bennett will inure to his own benefit, and be one of the best investments that he ever made.

We have given space here to an outline of Mr. Bennett's scheme, because it conveys a lesson to the head of every manufacturing and mercantile establishment reached by the Cordage Trade Journal. Too often has the important fact that faithful service is a jewel of rare value and profit been overlooked or ignored. We know of concerns that have secured (inadvertently, perhaps) the services of some of the very best men in their particular line in the business, and that have profited by their faithful services to the extent of many hundreds of thousands of dollars. Yet the heads of these houses showed little appreciation of the value of these faithful workers. No encouragement was given to them; their remuneration was kept down to the lowest possible point. The result has been that the faithful servants have been secured by more appreciative concerns. The houses which might have retained the services of these most desirable men by anything like a fair division of the proceeds of their labor now have, in some cases, some very indifferent servants, and will continue to have so long as they continue their present policy. Such desirable men that they may now have in their employ are likely to be tempted to leave their present employers by promises of a better reward.

It is a very short-sighted business policy to attempt to run a business without regard to the proper cultivation of a loyal spirit between the employer and the employed. Thousands of dollars may be lost annually by those who think that they can afford to ignore this matter. Whatever attention is paid to cultivating the goodwill of employees is sure to result in a many fold profit.—Cordage Trade Journal.

THE SOLICITOR.

Every merchant has had his share of experience with the swarm of solicitors that prey upon all classes of business men, says Ohio Merchant. The first week he spent in business found them his most frequent visitors. And since then his success or failure has been in a measure due to the policy he has adopted and adhered to with regard to such solicitations. To a person out of the "swim" it would seem a easy matter for a merchant to squelch all of these intruders at the start, but questions of tact, and seeming good-will at least are involved, and it does not pay in the long run for a merchant to be a fighting blunderbuss in this regard.

The one kind of solicitor that the merchant must treat courteously, and whose propositions he must consider seriously is the one sent out by the jobbing house. He can keep in touch with the tread of the market and learn a great deal about the details of his business from these men. If they open his eyes to investments he had not thought of before, so much the better for him, if they are paying investments. At any rate he can learn by such experiences what to do next time, and this is a part of his education as a merchant. To deal thoughtfully with these commercial travellers will teach him discretion in business, whatever may be his intention about giving an order. It will never pay him to get the reputation among these men of being cranky. If some of these dyspeptic, sour-visaged retailers could hear the conversations about them in some of the drummers' associations, when these fellows get together and "size up" some of the retailers they have called upon, it would cause a little chagrin. Does the little dried up corner groceryman, who always greets the drummer with a gruff "Naw! don't want anything to-day!" imagine for an instant that he has a firm grip on the biggest end of the earth, and stands in a position to wobble it as he pleases? It may be interesting for him to know that every drummer whose misfortune has led its predecessor under his unhospitable roof, has "spotted" him, and that every new drummer who contemplates a call upon him, has learned every trait of his character and knows just how to take him. Drummers are very good judges of human nature and they are very just in what they say about their customers to each other. And where a man treats them "white," whether he buys of them or not, they spot him as one of the oases in their deserts. But he need have no fear that these knights of the grip will be so unchivalrous as to kill the goose that lays the golden eggs by abusing his good will.

The average commercial drummer is in the business to stay, and he fully appreciates that it is for his interest not to sell to his customer an order of anything that the latter will regret having bought. With him, while gruffness of manner does not count as an argument, good, straight business logic does, and the customer will find that it is possible with such acquirements to convince the drummer that it would not be wise to give an order, and that in the face of good logic the latter will withdraw. In a continuation of this subject, the merchant's experiences with other kinds of solicitors will be discussed.

SQUARE YOUR ACCOUNTS.

A retail grocer told us the other day that he had a good balance in his bank and proposed to keep it there.

"Do you owe anything?"

"Yes; I owe a few accounts but they'll wait. I'm not going to squeeze myself dry for anyone."

This merchant is guilty of a grave fault. He may not realize it, but so far as business honor and commercial morality are concerned he is a thief. In all probability the jobbers owed have been carrying him for months and showing every possible kindness. They have taken the retailer's word to the effect that he is unable to pay, and have treated him with all possible leniency. They need every dollar that is due them, yet forbear to press the debtor for a settlement.

And all the time that retail grocer has money in the bank and could pay his accounts if he would. He is perpetrating a great wrong. The man who owes, has money, and will not pay, wrongs himself, his creditors, and the entire community. In times like these a merchant should pay out his cash just as fast as he gets it. He should keep his accounts paid up just as closely as possible. If he does this—if he shows a disposition to do all he can, he has a right to expect favors from his jobber, and will doubtless receive them. Don't hold money in banks. Pay it out, and thus help to keep the business world moving.—Commercial Tribune.

MOCHA COFFEE.

The best sorts of Mocha coffee are grown in the Province of Yemen, where it is cultivated in terraces among the mountain ravines. It is grown in soil composed of clay, porphyry and trap. It is generally cultivated in small gardens. The best coffee garden of Yemen is said to be that of Uddein, in the northeast of Mocha. It is claimed that the bean there produced is the finest coffee bean grown in the world. Another important district is that of Beit-el-Fakhi, in which are various estates on Mountain terraces stretching from the Tehama on the mountains of Central Yemen. A third district includes the gardens of Mofhak and Harraz on the flanks of the Yemen Mountains in the direction of Hobdelda. Some small and productive gardens are at Jenaad, to the east of Mocha. The entire productive region lies from 1,200 to 4,000 feet above sea level, and is comparatively a small section of Yemen.

The coffee is brought from the interior to Aden on camels, the average load being 3 cwt.

It is undeniable that coffee is subjected to considerable manipulation in Aden, where it is mixed with coffee produced in other regions. Ceylon coffee is used to mix with the true Mocha, which has a greenish yellow color; the mountain coffee being the darker, while some sorts have a light yellow color.

It is stated that while formerly the bulk of the supply was sent to London and Marsailles, at present 70 per cent. of it comes to the United States, reaching this country through the ports of Boston and New York. Much of this is genuine, while an unknown proportion is Mocha only in name and style of package. Generally coffee arrives here in large bales containing smaller packages, styled eights (40 pounds) and quarter (80 pounds) bales. These are subject to a tare of 2 1-2 to 3 1-2 lbs on eighths and 4 to 4 1-2 pounds on quarter bales. These bales are of peculiar shape and constructed of a coarse material sewed with a vegetable substance, which becomes hard and excessively tough by age. We believe that it is practically impossible to imitate these bales in this country.

Mr. F. B. Thurber, in his book, "Coffee from Plantation to Cup," says: "At Aden and Alexandria the coffee is carefully picked over and assorted in compliance with the singular fashion in trade, which creates a demand in Europe for the larger beans, while the United States will have none but the smaller ones. In point of fact, the larger beans are the best, being fully developed both in appearance and flavor."

Formerly Arabian coffee was exported from the port of Mocha, which is about 120 miles from Aden, and this gave to it the name of Mocha, by which it is familiarly known throughout the United States.

Mocha coffee acquired its great reputation before coffee culture became such a widely spread industry as it now is. The flavor of some of the coffee of Yemen is undoubtedly exquisite, but there are many who prefer coffee of other growths. There are some growths of Central American, Mexican and South American plantations that will equal in flavor the best selections of East Indian or Arabian coffee. Then tastes differ, and that sort which is regarded the best by some is not in favor with others. Really, there are only two distinctions—rank and mild. The Rio and Liberian grades come under the former designation, and all other growths, including Santos, under the latter. The variation in flavor is largely due to climate and soil.

The latest figures at command make the export from the port of Aden, the outlet for Mocha coffee, in the years 1888-89, 85,417 cwt. cleaned beans and 6,670 cwt. of berries. The imports for that year into the port of Aden were 73,203 cwt. The imports into the United States in 1892 were 48,766 bales, or 3,483 tons, out of a total of all kinds of coffee imported of 280,117 tons, or 1 1-4 per cent. In 1891 only 1,971 tons were sold; 2,096 in 1890. The average yearlysales of Mocha for five years were 2,026 tons 2,093 in 1890. The average yearly sales of all kinds of 241,923 tons, or less than 1 per cent. of the total.—American Grocer.

BE EXPLICIT.

The truth of the familiar adage, "time is money," is not only generally admitted, but every means within the reach of the would-be successful merchant is employed to eliminate waste of this most precious article. In some cases, however, we doubt if the object is accomplished by the methods used. The practice of abbreviation, so much resorted to, in making out bills, and similar instruments of business, while it is easy and expeditious for the clerk, it is often the means of much delay, which would otherwise be averted. Something might be learned from our French and English neighbors, who take nothing for granted, and maintain a degree of explicitness, throughout, that leaves no chance for misunderstanding. No reference is here made to standard abbreviations, such as are generally understood by all, but only those that originate with the clerk, and which, in many cases, he alone can understand. For example, when a bill or receipt appears for identification, bearing the legend: 100 css Who. Tom., 1 c. Ex. Bf., it often requires a letter of enquiry, and an answer, to develop the fact that 100 cases of whole tomatoes, and a case of extract of beef, are the articles represented by these combinations. In addition to the unnecessary time consumed, the item of postage may be added as an argument in favor of explicitness in invoices, and all similar lists of merchandise. While we advocate, in the strongest terms, good time and labor saving methods, we argue in favor of hurrying slowly, and the use of judgment in the selection of systems. In this connection we cite the case of the old countryman, who, upon the receipt of his bill from the grocer, enquired of his wife what she had been doing with so much ditto. She informed him that she'd had no ditto. With this assurance he started for the grocer's, where the matter was soon cleared up. Upon his return his wife asked him what he had found out, and he told her he had found out that he was an ignoramus, and she was ditto.—Grocers' Review.

WHEN ACCOUNTS ARE DUE.

The prompt settlement of indebtedness will, in times like the present, do much to prevent disasters and check further depression of trade, remarks Merchants' Review. When money is hard to borrow except at exorbitant rates of interest, even on the best of collateral, neglect to settle accounts may inflict injuries that are so wide spreading in their effects that not only every branch of trade must suffer but the consumer—the wage-earner—eventually bereached, through the shutting down of factories, the restriction of building and mining operations, etc. It therefore behooves the consumer, the retailer and the jobber to meet their obligations as promptly as possible, not only for the general good but to prevent injury to themselves from the boomerang tendency of such evils. When accounts are due it is poor policy to let them run on if one has the requisite funds in bank, and especially is this true of times like the present when banks are closing their doors all over the country. A dry goods jobber of this city recently received a letter from a delinquent customer stating that he wanted more time to meet his obligations, as a local bank had burst, locking up for the time being, possibly wiping out, his deposit of $1,500, all the cash he had at his disposal. The retailer's indebtedness to the jobber, by a strauge coincidence, amounted to exactly the sum locked up in the closed bank, and he had been dunned repeatedly. Some men hate to let money go when once they get a grip on it, and this retailer evidently belonged to this class. In reply to his request he received a little lecture from his creditor on the folly of holding back remittances needed by the creditor, when he was well able to settle the account, and his attention was drawn to the fact that if he had met his obligations promptly the failure of the bank could not have hurt him, while his credit would have been much better. The dealer has learned a lesson which he probably will not forgetin a hurry. In future, when accounts are due, he will hardly procrastinate if his bank balance admits of prompt remittances to the creditors.

THE GROCER AND THE GROCERY.

"Cleanliness is next to godliness," and the truly conscientious grocer steadily, gradually approaching the horizon of success, surely has found that old adage the cynosure of his prosperity.

How inviting to the delicate sensitiveness of the epicure's tomach is a nice, clean, sweet-smelling grocery.

We have all, no doubt, entered one of those dingy little rooms, with, perhaps, a few windows that were intended to admit light, but to which naure had been permitted to hang curtains of dust, which, with the rain, commingled to compound its fabric; where "the man that tends store" sits lazily at the stove, smoking his pipe and wondering what is the matter with trade.

Well, I am going to enter that store to do my marketing. I am a stranger in town, and looking for a desirable place to do my trading. I enter, but am I attracted by the sight before my eyes? The man lazily draws his feet down from the stove, adjusts his pipe to the corner of his mouth and pulls down his vest. "What can I do for you?" he says at length, but not until I have had time to take in my surroundings, the dark, dingy room,, the musty, sickening odor arising from it all.

There, strewn upon the counter, are the onions and rhubarb and radishes and the spinach that were brought in yesterday, now withered, with a few fresh bunches of each thrown promiscuously on the top, the floor bespattered with dust, paper, quids of tobacco and cigar stumps. Brown, white and various colored wrapping paper and boxes of all sizes are scattered over the counters. The shelves have been neglected by the duster, and the goods irregularly "thrown" upon them; the canned goods and spice cans that, perhaps, were once bright and attractive, now rusty and fly-specked. Under the coffee mill is a pile of coffee-dust, dropped from time to time, a dusty, dirty display of canned goods in the front window. The broom hangs on its nail, and the busy little spiders have woven a beautiful web from it to the ceiling, all of which proclaims the grocer a discouraged, unenterprising, negligent and indolent man. My stomach fails me!

"What do you want?" he repeats.

The sound of his voice awakens me from my reverie, and, saying I was looking around, step out into the sweet, refreshing atmosphere.

"Let me see; what was that advertisement I saw in the morning Tribune, where a grocer named Jones came out in big letters announcing a special sale of some new catsup? I'll find Jones' establishment."

"Hello! What's this?" I am attracted by a large glass case a few paces down the street. Arriving there, I find it is arranged with several wire shelves and beautiful fresh displays of green groceries nicely piled upon them; and from the top came a continuous spray of water from a perforated trough, fed by a hose attachment with the waterworks. I glance at the sign above the door, and I find it is John Jones. I look in at the window, and there, in beautiful and regular display is the catsup I saw advertised in the paper.

I enter, and immediately a bright-eyed, neatly-dressed, and smiling young man approaches me with a cheerful "Good morning, sir. May I wait upon you?" Again I find myself thinking.

What a contrast between the two stores; the one I had just left and the one I now entered. How clean the windows, admitting a cheerful flood of sunlight; the floor was evidently on the best of terms with the broom; the young clerks, flying to and fro, bright and cheerily, waiting upon the customers, that were continually coming and going. Everything was a marvel of cleanliness, and the goods, all in charming display, at once made such an impression on my stomach that my appetite soon returned.

"Are you being waited upon, sir?" says the clerk.

"I beg your pardon, young man," says I. "I would like to speak to Mr. Jones." Jones is called, and he quickly responds from behind the railing of his neat little office.

After exchanging the usual courtesies, I tell him I wish to become a customer, and when I have presented my references, etc., we fall to talking.

"Mr. Jones, you have a model store," I venture.

"Yes, I think so, too, Mr. ——, and I am proud of it, and my clerks and the steady increase in the number of customers; but I have had to work hard and persevere through all the perplexities that arise in every groceryman's career. I have had to overcome much discouragement and throw aside this thing of worrying, and I have learned how to compete with my fellow-grocers in many ways, and, Mr. ——, do you know wherein I found the secret of my success?"

"Well, I can readily guess—but go on; this is interesting to me."

"Above all things, I keep my store and its contents clean. When I commenced business I selected the most mannerly, industrious young men for clerks. I taught them, first of all, the necessity of keeping everything clean; to dust the shelves, counters, and stock thoroughly daily. To keep counters clean of packages, paper, twine, etc., and to have places for all these things, to replenish the displays whenever anything was sold from them, to wash out the butter chest daily with hot water, and keep the butter nicely shaped on clean plates, to keep the cheese box thoroughly clean and always close it when not in use. I pay them from $10 to $15 per week, according to the merit of their work. I expect them all to be at the store by 7 o'clock every day, and one each week to come at 6 o'clock to open. I have taught them to greet a customer as soon as possible after he enters the store, to help him in deciding what he wants; that is, to always be ready to show him some new article we may have taken into our stock, or anything the clerk thinks would be a novelty to him. I never would have a crabbed, lazy, unwilling old fellow in my employ. I am very particular about having the goods delivered as soon after the order is left as possible, and whenever I wait upon a customer it is in such a way that I will expect to see him in my store again. I never misrepresent my goods. To tell the truth about them I have found the best policy, and that I have always told my clerks. And upon these and many other little points I base the cause of my success."

"I can easily see the truth in all you say, Mr. Jones. By the way, what is this new catsup you are advertising?"

"A very fine article, Mr. ——. But, let me tell you, right there is another great factor that figures in the success of a groceryman. I have tried all manner of ways of advertising, and I find that when I come out in big letters in the paper, simply announcing a specialty for a week, say, at a time, and display the same goods I advertise in a conspicuous place in my store, I find that the most successful way. Anything to get the people to the store, you know, and we can show them what we have. The paper advertisement simply presses the button, you know, and we do the rest."

I ate a hearty supper that night of the good things I bought of Jones, and I envied him his success.

So, if we commence and give our groceries, as well as ourselves, a complete overhauling, get the best young fellows for clerks, take heart and stop worrying, but work with a will that soon will overcome discouragement, and, in other words, look at this man Jones as a guide, we will find our sales much increased.—G. T. L., in Cincinnati Tribune.

BUSINESS PRECEPTS.

PRECEPTS FOR EMPLOYER.

Cultivate a cool judgment of men and motives—"There's millions in it!"

A premium placed upon politeness sendeth ill-breeding to flight and bringeth customers.

Spare all praise and spoil clerks and "cash."

PRECEPTS FOR EMPLOYE.

Strict integrity in minutest details fashions a foundation for a business fortress against which nothing can prevail.

Patience under trying situations and when dealing with exasperating customers brings its own reward. It pays.

The desire to not be outrivaled is a laudable ambition. Set thy face steadfastly towards the mark.

FOR BOTH.

Golden rule: As ye would that others should serve you, also serve ye them.—Dry Goods Economist.

Stower's Lime Juice and Lime Juice Cordial

Are manufactured from the pure juice of the fruit—are entirely free from alcohol and will keep in any temperature. They are free from the musty taste and smell which predominate in most, if not all other such goods. For hot weather they will be found an exceedingly delicious and cooling drink. Can be advantageously used for Claret Cup, Port or Sherry Negas, Punch or Shrub.

A Fresh Supply Just to Hand.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have



CAUGHT ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

THE TOMATO AND CORN CROPS.

Reports of damage by drouth to the tomato and corn crops of the Province have been flying about during the last few days. To lend color to the matter some of the canners have instructed their agents to cease making offers.

"Yes," said the representative of one canning company, "my firm have instructed me to offer no more tomatoes and corn just now. They give as the reason that the crops have been damaged by drouth. And our firm is pretty reliable."

Jobbers on the other hand—and some of them claim to have taken special pains to learn the condition of affairs—do not hesitate to state that the crops have not been damaged, at least to any extent.

"Our Mr. Blank," said one wholesaler, "has just returned from a trip through Western Ontario on the C.P.R. He tells me that the ground between Guelph and London is so dry that it is cracking. At the same time, he says that tomatoes and corn are practically uninjured. From all I can learn they have had fair sprinkling of rain in the Niagara district, and the crops there are good."

"Well, sir," replied one jobber who said he had taken special pains to find out the state of affairs, "my reports are most favorable both for corn and tomatoes. The outlook has not been finer for years. Peas are a short crop, but comparatively speaking it makes little difference, for we probably do not sell more than ten cases of peas where we sell one hundred cases of tomatoes or corn. The great tomato belt of this province is the district of which Hamilton is the centre. Well, around there they tell me that an abundant crop is promised. They have had some good showers along there, and the country is looking fine. Most of the corn I think is grown around Aylmer, Picton, Trenton, etc. I have had men in here from there and they tell me that the pack promises most favorable, and that it will probably be on the market two weeks earlier than usual."

"Yes, it is true that damage has been done," remarked the senior partner of one wholesale house; "and I'm glad of it, for I'm holding some. It's selfish that isn't it?" he added with a laugh.

CANADA'S GREAT FAIR, TORONTO.

Though not a World's Fair, Canada's Great Industrial Fair, to be held at Toronto from the 4th to the 16th September, will be very much the same in every respect, except as to extent, and will be equally as important to the people of Canada. This year's fair will, it is predicted, excel all former ones, both in point of exhibits and in the attendance of visitors. The space in all the buildings has already been applied for. New stables and new cattle sheds have been erected at a cost of over $100,000, and can pass through all the buildings and view the animals under cover at all hours of the day. The grounds have also been drained, new roads constructed, and many other improvements made. The special attractions are promised to be greater and better than ever and will embrace many new features. A very small proportion of the Canadian people are going to the World's Fair at Chicago, the masses being intent on taking in the Toronto Fair, of which they all feel justly proud.

INTERESTING TEA STATISTICS.

Mail advices from London under date of August 3, report that the arrivals of China tea have been heavy, including seven million pounds from the north and three million pounds from Foo Chow. The Kaisows proved to be somewhat better than last year, and have been sold freely at prices ranging from 8 1-2d. to 1s. 2 1-2d. Panyongs and Paklums are about the same quality as last year. Saryunes are inferior. In Monings, the demand has been principally for the finest and commonest.

Imports of the month for London are 24,084,000 pounds, against 21,098,000 pounds last year. Deliveries for London 19,026,000 pounds, against 18,644,000 pounds last year. But notwithstanding this the stock in London July 31 was smaller than last season, being 58,899,000 pounds, against 61,624,000 last year.

The export sfrom China for the season of 1893-4, according to latest telegrams, were 30,750,000 pounds, against 31,000,000 in 1892-3.

PAWNED A $20 BILL FOR 75c.

A man entered a pawnbroker's shop in the Bowery, and, laying down a 20-dollar bill, asked if he could be accommodated with a dollar on it. The pawnbroker was an excellent judge of money, and saw at once that the bill was genuine. So he turned and said to the stranger, shoving the bill toward him as he spoke, that he was in no mood for nonsense. But the stranger shoving the bill back, rejoined in earnest tones that he meant business; that he couldn't get any conductor on a horse-car to change the bill; that he had already been put off three cars; that his boots were awful tight, and that unless he could get a dollar on the bill he would be compelled to walk to the Battery. Well, the pawnbroker couldn't but feel that the stranger meant what he said. So he took up the 20-dollar bill, toyed with it a few moments, and then said to him: "Well, my friend, I'd like to accommodate you, but owing to the financial stringency I can only give you 75 cents."

ODE TO CAMPBELLTON, N.B.

A representative of THE GROCER had occasion to visit the town of Campbellton, N.B, recently on business. His mission was to secure advertisements and subscribers for the paper. But in the midst of his peregrinations he was pounced upon by a minion of the law and served with a notice to appear before the local magistrate on a charge of infringement of a by-law which stipulated that pedlars of books must take out a license before they can do business in the town. In vain did THE GROCER'S representative plead that he was not a book pedlar but the representative of a trade newspaper, and before he was set at liberty had to contribute $1 and costs to the town treasury. THE GROCER has several subscribers in Campbellton and they were indignant. A Halifax traveler felt the same way, and sitting down he reeled off these verses:

Campbellton's streets are grassy,
Its visitors are few,
And those whose business takes them there
Their journey well may rue.

Their journey well may rue,
If their case is like to mine,
For I could not book an order there
Until I paid a fine!

Yes, I had to pay a fine,
Because a stranger there
Must help to swell the treasury
And stand before the Mayor!

The Mayor is an autocrat,
Whose word goes down as law;
His sentence is, "One dollar, sir,"
And do not slack your jaw.

And when I paid my dollar there,
I soon did quit the town,
And eastward roamed in search of rest,
Far from that Mayor's frown.

And judge ye then of my surprise,
When down by Charlo's shore,
I soon did meet the Mayor bold
With half a dozen more!

Who in the style they did affect,
Both haughty and severe,
Did hold thereat a high old time
On fish and ginger beer.

And though I'd paid my dollar good
They never looked at me,
Nor asked me in to take their cheer
At Charlo by the sea.

So all who sojourn down this way
A warning take by me,
And skip the town of Campbellton
Or skinned you sure will be.

Charlo, Aug. 1st, 1893.

J. Abner Holt, of Toronto, was on Tuesday fined $20 and costs, with the alternative of 30 days in jail, for using cancelled stamps from which the marks had been erased.

- - Just Arrived

New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Ourfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas," 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

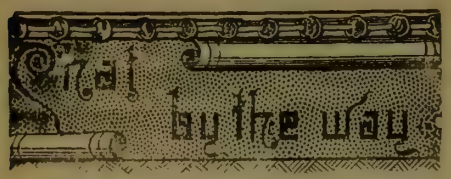
J. H. WETHEY, St. Catharines, Ont.

A STEADY SELLER.

Keen's Oxford Blue

When ordering supplies, don't forget to add some of this WORLD-RENOWNED Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.
LBS. and 1-4 LBS.--SAME PRICE. . . . .



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Russell Company, of Ottawa, has obtained a charter of incorporation.

The Brantford Soap Works Co., Ltd., is applying for a charter of incorporation.

D. C. Strachan, Goderich, has refitted his store by putting in a new plate glass front.

Cantleon Bros., Clinton, extensive dealers in fruit, have had a very successful season so far.

In Kent the early beam crop is large, and the wheat for the most part will be a splendid crop.

George Nairn, of Goderich, is now spending a few days at Niagara with two of his lady friends.

The wholesale fruit and commission men of St. Paul have formed a fruit combine, to go into effect August 14.

It is estimated that already this season $10,000 worth of fruit has been shipped from Leamington, Essex County.

J. R. Hayden, of Sloan & Crowther, left Monday to visit the World's Fair. He will also run out to Milwaukee and St. Louis.

Mr. Corrigan, Lucknow, had a grand success in a fishing excursion last week, coming home with a well-filled basket of sin fish.

John Matthews, a merchant of Huntsville, lost a bright little 8-year old girl Monday by drowning in the river opposite his residence.

Mona Lesser, of the Leaf Tobacco Agency, of Place Royale square, Montreal, was robbed the other night of $1,200 worth of diamonds.

F. Grundy, Lucknow, is now on an extended trip to Listowel. D. R. McIntosh and W. J. Brumpton, of the same town, are holidaying at the Sault.

Horseflesh is dearer than beef or mutton in Paris. The same is true in America when you happen to put your money on the wrong horse, adds an exchange.

A good cure for the blues, says a witty exchange, is a big piece of ice-cold ripe watermelon. A good cure for the watermelon can be had of any practising physician.

Importers of tea complain loudly of getting their samples of tea ex the Empress of India before receiving their letters. This is said to be due to the C.P.R. not transferring their mail properly at Sudbury.—Free Press, Winnipeg.

Reports from the peach crop in Essex County say it will be enormous this year. In order to save the branches many growers have been obliged to pull off some of the fruit.

Two tarantulas were found in a bunch of bananas at Scarlett's grocery store, London, the other day. Three or four dozen bananas had been sold off the bunch before they were discovered.

The vineyards of France are said to be free from the ravages of the phylloxera now, and the production of wine in that country is rapidly assuming its old-time prestage.

Probate has been granted in Hamilton of the will of the late James A. Laidlaw, a wholesale canner of New Westminster, B.C., who was insured in the Canada Life for $10,000. The whole estate is valued at about $70,000.

A manufacturer of baking powder, in trying to run down a rival's goods,says they contain alum, which all medical authorities say should not be taken into the system. We rise to ask what the alumentary canal was made for.—Puck.

A new postage stamp of the value of 8c. is now being put into circulation. This stamp will be available for the prepayment of registration fee and postage combined or of postage only. The 5c. registration stamp is to be withdrawn when the present supply is exhausted.

A lady from Belgrave was the other day charged with sending a letter containing money in a newspaper contrary to the law. She pleaded guilty, and a fine of $10—the lowest that could be imposed under the Act—and costs were inflicted. Assistant Post Office Inspector Maloney, of Stratford, was complainant.

German refiners complain of small profits owing to keen competition and the narrow margin between raw sugar and its product. The general consumption of sugar in Germany, however, is increasing, recently prepared statistics showing 9.5 kilos, or about 20 lbs. per capita, as against 8.6 kilos average for the preceding five years.

Sugar is at present rather scarce here owing to the delay in the arrival of the vessels from Java for the refinery. A shipment of 200 tons was, however, brought up from San Francisco by the last steamer, so that the refinery will have a supply on hand in a day or two. —News-Advertiser, Vancouver.

Major & Eldridge, wholesale and commission merchants in Vancouver, have made arrangements for starting a pork packing establishment there, and it is expected that in a month's time it will be running full blast. They have obtained a site for a slaughter house between Vancouver and Hastings, and the necessary buildings are now being erected there, and a side track being laid from the C.P.R. main track. The firm expect to get their hogs chiefly from the North-west, but they will purchase as many as possible in the province.

A St. John's paper says: The average catch of fish in Quidi Vidi village thus far is about six quintals for each fisherman. Some men have got ten andtwelve quintals, while others got but three and four. The average is not half what it should be, and would be a fair month's work for what has been done in two months and a half.

According to Gow, Wilson & Stanton's tea circular, advices from Calcutta and Colombo speak of the improved demand from Australia and New Zealand. These markets are fast becoming important factors in the consumption of British grown tea, the amount shipped from India and Ceylon during June alone amounting to nearly one million pounds.

There are grocery stores and grocery stores, but how many are there like that one in a neighboring city for the stealing of which a man was arrested the other day? The total stock and fixtures of this emporium were valued at only $100. Yet it is the owners of such places who help to swell the numbers of grocers in the cities and make the percentage of association grocers appear small.—Ex.

Of course, everybody knows just why business is dull and money is scarce. But the trouble is that there are a hundred different opinions. Very few people, though, have thought it out for themselves. They hear or read somebody's explanation and then go echoing it around as gospel truth. One prominent personage will declare his views and all the little fellows of his party or society will straightway look very wise and tell you just what's the matter.—Ex.

"I can stock your house so that you need not make another purchase of food for five years, and you shall have every day for dinner soup, fish, or entree, roasts, fruits, pudding, cheese and coffee," said a local dealer the other day. If things keep on in this way, all a man will have to carry in his pocket hereafter will be a latch-key and a can-opener, the former to get into the house and the latter to get into the eatables. —St. Louis Grocer.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

LEMONS

We are offering a fine lot of **NEW CUT Messina Lemons,** good keeping quality. This fruit should give the best of satisfaction.

Buyers wanting a desirable line of fruit can have it by communicating with us at once.

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOR COOKING PURPOSES



STERILIZED.

It makes the most delicious

PUDDINGS

CUSTARDS

ICE CREAM

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 River Street,
CHICAGO.

215 California St.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO
Hamilton, Ont.

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK:

From the Finest Gardens in Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.
Caddies, Choicest Scented Orange Pekoes.
Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

IMPORTANT

The Ireland National Food Co., Ltd.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEAL

TORONTO, August, 1893.

Please note the reduction in price of our **Desiccated Rolled Wheat** in 3-lb. packages.

Price is now $2.00 per doz.

(1 doz. 3-lb. packages per case.)

The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

P. S.—On 5-case lots we will allow freight.
Handsome show-card and advertising matter enclosed with goods.

WRITE US FOR PRICES ON

. . CHOICE BULK GOODS . .

ROLLED OATS, ROLLED WHEAT, WHEATLETS, POT AND PEARL BARLEY, SPLIT PEAS, GRAHAM FLOUR, BUCKWHEAT FLOUR, GOLD CORN MEAL, GRANULATED WHEAT, Etc.

DRY GOODS.

MONTREAL MARKETS.

Trade during the week has been fair. In fact, the general expectation seems to be for a fair fall trade once the farmers know with certainty what the crop returns are likely to be. The representative of a leading firm who is at present making a trip through Ontario, writing in regard to the district west of Ontario, considers the outlook hopeful, remarking as a most favorable feature that stocks in country dealers hands are in good shape.

The fact that several of the houses here have had to send forward repeat orders for dress goods and other staple lines of imported fabrics is considered a very good sign. The lines which have been running most in demand have been vevets, velveteens, cashmeres, shirtings, jacquards and ladies cloakings. There has been a good call for all kinds of plain stuffs.

Payments have ruled fair on the whole, and in some cases improvement is reported. The 4th of August is usually a good time to judge this matter with the dry goods trade, and many of the houses state that fully 80 per cent. of their paper was met, which they consider a very satisfactory showing.

S. Greenshields, Son & Co. have an extensive stock of Moreens, which are in good demand for shirtings.

Mr. Eagam, of J. G. Mackenzie & Co., is away from town at present enjoying a well-earned holiday.

Hodgson, Summer & Co. now have their complete stock of fall and winter goods on hand. They report a decided improvement in their August sales.

Several of Thibeaudeau Bros.' travelers have returned from their placing trips, and report having had a very satisfactory season for dress goods, tapestry and brussels carpets and floor oil cloths.

J. G. Mackenzie & Co. state that their turnover of challies this summer both in light and dark grounds, was much larger than last year.

Brophy, Cairns & Co. are offering some superior shirtings in silk stripes and moire effects, also some handsome lines of meltons in single and double widths.

S. Greenshields, Son & Co. are having a good run on velvets, velveteens and braids. They say that the turnover of these is quite as satisfactory as that for the corresponding period last season.

Gault Bros.' travelers report an encouraging demand for general fall supplies, tweeds, overcoatings and cloakings, and their stock in country dealers' hands is small.

Mr. Tower, of Mathews, Tower & Co., has returned from a Western trip, and reports a satisfactory turnover of their fine lines of gents' furnishings. The firm are no longer handling cowboy hats.

W. Agnew & Co. are receiving extensive lines of silk sealettes, black broche dress goods, silk warp henriettas and black jacquards, and are generally busy in forwarding fall orders from them.

Mr. Thomas Brophy, of Brophy, Cairns & Co., is at present making a trip through Ontario. Writing of the situation, he considers the prospects fairly encouraging in most of the districts that he has visited.

The dress fabrics bearing the trade mark, the "Varnished Board," from Priestley's well-known works, are familiar to everyone in the trade. Messrs. S. Greenshields, Son & Co. have been appointed sole Canadian agents for this great firm, and have now got a full line of samples on which to take orders for fall importation. The fabrics turned out by these works comprise "Henriettas," "Sachnfire de l'Inde" serge, "Armure" half mourning cloth, Melrose, "Drop d'Alma," crepe cloth, "Clairette," etc., in silk and wool; and albatross cloth, mourning cloth, savinua twill, veiling, real India cloth, crepe cloaking, Panama, grenadine and biarretz in all wool; also several of the above lines given under the caption of silk and wool.

TORONTO MARKET.

The past week has been dull owing to the holiday season. The country merchants have gone to the World's Fair or to the trout creek and travelers are returning home slightly disgusted. Those who are out are staying there because they have to, not because it is profitable. Still wholesalers are busy receiving shipments and reshipping. A few sorting orders of an unimportant character are received daily. Next week quite a number of buyers are expected in town and this will cause a brisker appearance. Stocks are pretty well completed now.

Wyld, Grasett & Darling are showing som enovelties in dress goods in natte cloths, hopsackings in plain and shot effects, Loie Fuller fancies, embroidered costume cloths, serges, broadcloths, wailes and whipcords in both plain and shot effects.

In their carpet and curtain department John Macdonald & Co. have re-stocked lace curtains, curtain nets, table covers, piano felts, English art squares in all sizes, and chenille curtains. Their stock is now ready for visiting buyers.

Caldecott, Burton & Spence report that they have bought peau de sois, pongees, surahs and failles at prices which ruled before the recent enormous rise in silk. This is a strong evidence that the silk market has weakened considerably.

Gordon, Mackay & Co. show special value in men's neckwear, and their range of novelties is probably as extensive as any in the trade.

John Macdonald & Co. have just opened up a shipment of ladies' and children's woolen vests and underwear in Health, Hygiene, and Elysian brands. These goods are carried in all sizes and quoted at special prices. A shipment of English and German wool goods is to hand, comprising boots, bootees, infantees, gaiters, leggings, mitts and mittens, caps and hoods. These are sightly goods, and are shown in very comely combinations of colors.

Wyld, Grasett & Darling have a shipment of cotton Irish pointe laces. A shipment of wide military and hercules braids are to hand in navy, seal, myrtle, grey, granite and black. These are scarce goods. They are still selling at prices which obtained before the recent continental advance. Handkerchiefs in white, fancy printed borders, embroidered, etc., are shown in large range, including the newest designs and novelties.

Gordon, Mackay & Co. have opened a range of fine tartan effects in dress goods—bright, rich, effective colorings that must make up very handsomely.

Alexander & Anderson claim that their celebrated and well-known "Excelsior" flannel has no equal in the trade. It commands a ready sale, and ought to be exhibited on every retail counter. They control the entire production of the mill, so that it cannot be had elsewhere. The make, finish, color and texture of this popular flannel is always reliable, and to merchants who have not hitherto handled it we would suggest sending for a sample piece and judging for themselves.

John Macdonald & Co. have a delivery of metal belts in white and gilt. This lot was bought at a special price, and



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

J. F. EBY HUGH BLAIN

IT IS PLEASANT

Selling goods when you feel assured that your customers are satisfied with them. One of the most satisfactory articles on sale to-day is

Batger's (London, Eng.)

University Marmalade

(1lb. glass jars—cases 4 doz.)

Send us an Order for a Sample Case

SELL SALT?



Why, of course! Every live merchant in Canada sells

"Eureka Dairy Salt" (Higgin's)

Now is the time for inducing the Butter Makers of Canada to buy the Best Salt—use the best and you will get the best prices for your butter.

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.

EMPIRE TOBACCO COMPANY'S COLUMN

Our Sterling Brand

IS

Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

will be sold so as to retail at 50 cents each. A large delivery of Thompson's glove-fitting corsets is to-hand. They are sole agents for this line and handle enormous quantities. Ivory nut buttons in vest, coat, and mantle sizes up to 50 lines are re-stocked, and many new varieties added. Two new lines of whalebone, one called "Corrugated Corrubone," and another called "The Antarctic Real Whalebone." The latter is in continuous lengths of twelve yards. "Swan Bill Safety" and "Spring" hooks and eyes in white and black have been restocked. White cotton and silk hat elas-

Gordon, Mackay & Co. pay great attention to the details of their haberdashery and smallwares, with the result of a steadily increasing trade in that department.

Alexander & Anderson have bought out "The John Ryan Mantle Manufacturing Co." of this city. They have engaged a staff of designers, cutters, tailors, operators, etc., in New York, and are going to prosecute the new branch of their business with energy and vigor. They are unfortunately a little late to catch the early orders, but their factory is now in full working order, and we understand they are producing very stylish tailor-made mantles, for which they are finding a ready sale. The garments produced are all the very latest New York styles, and, being tailor-made, the fit, cut, and finish are reliable and perfect. We wish this enterprising firm every success in their new venture.

Gordon, Mackay & Co. have a new idea in suspenders for the coming season. Every pair of the special range has an accident insurance policy for £100 or $500, attached, good for one year in any part of the world. This adds next to nothing to the cost of the line, and is perfectly sound. The idea recommends itself, and is sure to take.

Some very pretty fur trimmings are shown by the house of Caldecott, Burton & Spence, who can generally be relied upon for some of the latest novelties of this department. The goods are of German manufacture, and are very low in price. Among the different furs, they show coney in white, black, grey and browns; natural squirrel, silver-tipped fox; oppossum, in greyish fawn shades and black. By skin measurement they run in width from 1-8 inch to 1-2 inch. Fur trimmings of this nature, and also those of the same kind introducing gimp effects, they predict good for autumn. They report trade in the dress goods department one of the best fall seasons they have had for years. They report shot effects of all classes good, but particularly so in whipcord and hopsack styles; also shot cheviots and shot diagonals. They show silk checks on shot diagonals and shot checks on hopsacking; also a very neat effect in silk figure woven on a black ground whipcord, the spots running in the various colors. Tartan checks for trimming and for children's wear have gone well. In plain goods they quote whipcords and sedans —a plain, smooth, satin-finished cloth— in the lead. They show what they claim to be special value in a line of lady's cloth, 48-inch wide, in all the newest colorings. Estamine and diagonal serges, with a strong demand for harder and smoother finished goods, more to the style of men's stuff, and the demand for blacks in these goods, are on the increase.

HINTS FOR GROCERS.

Charcoal is of great value in keeping ice chests, store rooms and food sweet, writes Maria Parloa in the Ladies' Home Journal. Place a shallow dish of fine charcoal in the ice chest. In milk rooms and other rooms where food is kept, set dishes of charcoal. If poultry or birds are to be hung in a cool room for a few days, remove the internal organs and partially fill the body with charcoal. Now wrap the birds in paper and hang up. If the outside of the poultry is rubbed with black pepper before being covered with the paper, it will be still further protected from the flies. Small birds, livers, kidneys, sweet breads, etc., may be wrapped in parafine paper and then be buried in a bed of charcoal.

For keeping large pieces of meat and poultry here is a simple device. Have a large barrel or hogshead half filled with charcoal. Put meat hooks in a strip of joist and place across the top of the barrel. Have a netting to spread over this. This barrel may be kept in a cool place and pieces of meat may be hung on the hooks. The charcoal will keep the atmosphere dry and sweet, and the netting will be a protection against insects. Should there be danger from rats or mice, use wire netting.

Fresh fish may be rubbed with salt, wrapped in paper and buried in a bed of charcoal. Of course, the charcoal in barrels and boxes should be changed at least once a month. It can be used for lighting fires, or for broiling meats or fish. If, however, it is difficult to get a good supply of charcoal, the old can be purified by putting it into the stove with a few lighted chips and allowing it to burn until red hot. At this stage open all the windows and let the gas pass off. Then close the draughts of the stove, remove the covers, and leave the room. When the charcoal becomes cold it will be ready for use again.

If there is any question as to the purity of the water, none of it should be used for drinking or cooking purposes unless it is first boiled. There are several methods of purifying water, but boiling it is the safest of all. When water is tainted by decaying vegetable matter, several methods are used to purify it. It may be boiled, or filtered through charcoal, or oak chips, or a little alum may be added. The condition of the astringent wood or the alum causes the albuminous matter in the water to coagulate and fall to the bottom, and the purified water may be poured off.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
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JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE

Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

Strang & Co.

WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS

WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

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Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

W. A. McClean & Co.

OWEN SOUND.

PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.

Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 16 to 17c.; choice dairy tub, 18 to 19c. no stock on hand. Eggs, 11½c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty.

S. K. MOYER,

Commission Merchant,

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—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants

25 and 27 Church street,

TORONTO, ONT.

We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Aug. 17, 1893.

GROCERIES.

Trade is as flat as the proverbial pancake this week. It has neither the form nor comliness of life, and the hardest thing they have to do around the warehouses is to brush away the flies. Even the ubiquitous broker keeps to the seclusion of his office or hies himself away on holidaying or fishing tours. Where it has been the rule to find him in the jobber's sample room, it is now the exception. The quietude is of course not unusual at this season. In fact it is the usual thing, but business men do not like it all the same. But while they complain in one breath at the present condition of affairs, they in the next speak hopefully of the future. The quietness is not confined to any one line. It is general, in no one article being the demand really brisk.

COFFEE.

Business is still confined to a few odd bags, although there seems to be a little better demand from the wholesalers, but brokers say that it is at prices lower than they are willing to accept. Coffees generally are scarce on this market, and jobbers have in some instances been compelled to take better grades than they really wanted. The Rio market continues firm and the New York weak. Advices received here this week state that duplicate invoices cannot be laid down here at less than ½c. more. Prices are unchanged, and we quote: Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

The market remains much as before. Valencia raisins continue to move slowly at 6½ to 7½c. for selected and 3½ to 4c. for off stalk. Sultanas are meeting with a fair demand this week at 6 to 6½c. Currants are as before, quiet, at 5½c. up. There are some cheap currants offering from New York, but reports are conflicting as to quality. There are a few more prunes moving; prices are unchanged, 7 to 7½c. still being the idea. New dates for November shipment are offerng at about same price as last year, but no business seems to have been done, the period being considered to remote. Locally the trade is as slow as ever, and 5 to 5½c. are the ruling prices. Figs are as before, dull and unchanged.

NUTS.

There is scarcely anything doing, and the only thing worthy of special note is that there is a scarcity of soft shelled almonds on this market. We quote:—Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

There is a fair demand for rice without any change in prices; 3⅝ to 3⅞c. is the idea as to price. Outside an improved demand for pickling spices, there is scarcely anything doing in this line. Whole ginger is quoted at 20 to 25c., pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

Nothing new has developed in this market during the week. The movement continues to be of a hand to mouth character, only more so than a week ago. For granulated 5⅝c. still remains the idea, although this price is occasionally shaded. Yellows run all the way from 4½ to 5¼c. The Lower Province refineries have not yet began to make offers. They were offering consigned yellows, but in these they have been cleaned out.

Willett & Gray's Statistical says: The week—Raws declined ⅛c. Refined unchanged. Receipts, 22,420 tons. Meltings, 25,000 tons. Total stock in four ports, 96,230 tons, against 98,810 tons last week, and 155,912 tons last year. By cable: Stock in Havana and Matanzas, 113,000 tons, against 114,000 tons last week, 135,869 tons last year. The six principal ports of Cuba gave for the week: Receipts, 3,000 tons; exports, 5,000 tons; stock, 166,000 tons, against 168,000 tons last week and 155,693 tons last year. Total stock in all the principal countries, 722,830 tons, against 976,905 tons at same dates last year. Afloat to the United States from all countries estimated 50,000 tons, against 70,000 tons last year.

Raws—Financial affairs have gone from bad to worse during the week and counteracted all the good effect that might have resulted from the statistical position of sugar. Buyers simply waited the pleasure of holders, and towards the close of the week a few sellers gave up the hope of an advance and disposed of some sugars on last week's basis. Other holders now seem disposed to follow, and Europe also has barely maintained its firmness until the end of the week, when it shows signs of some weakness again. The most that can now be expected is a steady market at quotations until there is some change for the better in the financial situation. At present it seems to be growing worse and worse all the time.

The Democratic platform of "Tariff for revenue only" naturally calls for a duty on sugar; but, in view of reciprocity treaties, bounties, etc,. it is quite difficult to foresee the method of arriving at this result. If a duty for revenue is collected, then it requires the equivalent of about 25 to 30 per cent. on all articles (sugar included) to cover the amount required for this purpose, which would be about 1¼c. per lb. on raw sugar and say 1¾c. on refined.

Refined—A much improved demand followed the firmer tone of raws during the week, and as the entire business of the country is on a close hand-to-mouth basis from necessity for the strictest curtailment in buying in these troublous times, it is to be expected that the slight weakness in the tone of raws will not influence the trade in refined unfavorably. There are no indications of any reduction in prices for the present.

SYRUPS AND MOLASSES.

Syrups continue dull and unchanged, with prices ranging from 2¼c. up. There is nothing doing in molasses, and 30 to 35c. are still the ruling prices.

TEAS.

The demand has slackened off somewhat, as is usual at this season, although there is a fair business doing in Ceylons, particularly the golden tip varieties, at 27 to 35c. The little that is doing in Japans is at prices ranging from 19 to 20c. In China teas there is scarcely anything doing. Prices are unchanged and we quote: Japans (1892-3)—Low grade and common 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 30 to 35c. for fine. Blacks — Low grades Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c. Brokers also report the local market sluggish but showing some signs of improvement. They have experienced a little more enquiry for Japans, but other kinds have been neglected. Local jobbers are reported to be less eager to buy than are those outside.

BUTTER AND CHEESE.

Prices have further appreciated since a week ago, and there is a brisk local demand. But as far as export business is concerned there is practically nothing doing. This is the weak point in the market, and if it does not improve in this particular, prices will naturally depreciate, for the local demand cannot absorb all the offerings. Shippers are holding off. The idea as to price is: Fine dairy tubs, pails and crocks, 17 to 18c.; store packed, 14 to 16c.; pound rolls, 19 to 20c. Creamery butter is in good demand at 20½ to 21c. for tubs and 22 to 23c. for pound prints.

Cheese continues in fairly good demand at 9½ to 10c. The factories are selling at 9¼ to 9½c.

COUNTRY PRODUCE.

BEANS—There seems to be a slight scarcity. Ordinarily hand-picked beans are selling at $1.35 to $1.40, but anyone wanting a really choice article would have to pay 5 or 10c. more than the outside figure quoted. Medium are selling at $1.20 to $1.25.

DRIED APPLES—Demand has fallen off slightly, but jobbers seem willing to pay a little more, 4c. now being the figure at which they are making purchases instead of 3½ to 4c. as before. Jobbers are ordinarily getting 4½ to 5c from retailers. There is evidently some speculation being done.

EVAPORATED APPLES—Dull and nominally 8½ to 9c.; quarters sell at 7c., and they are about the only kind to be had.

(Continued on page 20.)

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone. 1768 TORONTO
Reference—Bank of Toronto.



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
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THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

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PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
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LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
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The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

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Lakeport
PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY

THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED
Canadian Tomato Chutnee.
IMPARTS A
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.
PREPARED ONLY BY
M. P. CARD,
GUELPH, ONT.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Trade continues light, and there seems to be a slight disposition to shade prices on vegetables. There is no great demand for any particular line, although the preference, if anything, is for tomatoes and corn. The idea as to price for tomatoes, corn and peas is still 80 to 85c., although the inside figure would probably be shaded for round lots. The market is bare of apples, but the demand is light and prices unchanged at $2 to $2.25 for gallons and 85c. to $1 for 3's. The stock of peaches is also small and demand light at $2.10 to $2.25 for 2's and $3 to $3.25 for 3's. The peach crop this year is large, and the trade in consequence anticipate that prices will rule lower than last season. Plums are unchanged at $1.45 to $1.55. It is too early to speak definitely, but the indications are that there will be a good crop of plums. In strawberries and raspberries there is nothing scarcely doing. There is still a scarcity of good red brands of salmon; $1.50 seems to be the lowest point at which red fish can be got, while the range runs 10 or 20c. higher than that figure. Flat tins are quoted at from $1.60 to $1.80 Holders of white salmon are anxious sellers, and prices for this kind of fish run all the way from $1.10 to $1.25. The demand continues fair for good brands of lobsters but the poorer kinds are not much wanted. The idea for first-class brands is $1.80 to $2 for talls and $2.40 to $2.50 for flats. Sardines are slow, and reports regarding the catch are conflicting, but it is said that the pack will likely be larger than last year, and prices, in consequence, lower. Meats are quiet and unchanged.

EGGS—Supplies are liberal, demand small and prices easier at 10¾ to 11c. Jobbers are not inclined to handle them except on commission.

POULTRY—Unchanged at 50 to 60c. for chickens and 40 to 60c. for ducks.

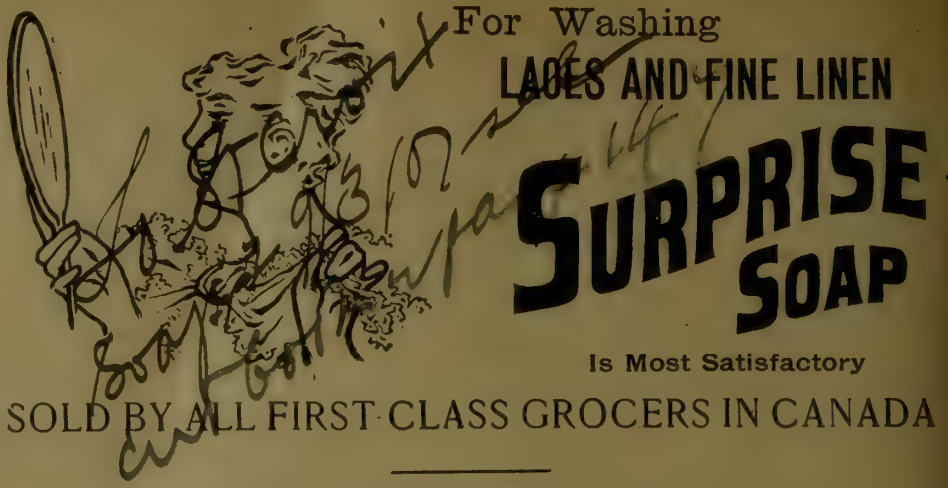
POTATOES—Are in good demand and supplies are a little scarce; jobbers are paying $1.25 per bbl. and selling at $1.75 to $2.

HONEY—There is more enquiry than for some time, and prices are unchanged at 5 to 8c. for extracted; new season's section, 20c.

ONIONS—Unchanged at $2 to $2.25 for Egyptians.

MAPLE SYRUP—Dull at 50 to 60c.

HOPS—Market continues dull and featureless at 12 to 14c. for 92's.



GREEN FRUIT.

The briskness noted for some weeks past continues. The small domestic fruits are of course occupying the most attention, but considerable trade is doing in bananas and watermelons. Lemons are lower and oranges are quiet. The market is cleaned out of Messina oranges, while Rhoda oranges are arriving. The feature of the week has been the receipt of large shipments of California fruit, some of it direct. The market is in consequence lower on this kind of fruit We quote as follows : Oranges—Rhodas, $4.50 for 160's ; California Mediterranean's, $4.50 to $5 per box; lemons, $3.50 to $4.50; bananas, $1.25 to $1.75 ; raspberries, 8c.; Lawton berries 9 to 10c.; peaches, 40 to 80c. per basket ; Canadian tomatoes, 35c. per basket ; huckleberries, 70 to 90c.; cucumbers, 25 to 30c. per basket ; beans, 35c. per basket ; cabbage, $1.50 to $1.75 per bbl. for Canadian; watermelons, 18 to 25c.; California fruit—Peaches, $1.75 to $2 ; pears, $2.65 to $2.90 ; plums, $1.85 to $2

HOGS AND PROVISIONS.

The supply of dressed hogs for the season is liberal and prices are a little easier at $7.75 to $8. The demand continues good for hog products, but bacon, lard and barrelled pork is a little easier in sympathy with the United States market. The price of compound lard is affected more than that of the pure are, stocks of the latter here being light.

BACON—Long clear, 10½ to 10¾ c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9¾ to 10c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

The fish trade is weak, and no change can be looked for before the first or second week in September. We quote as follows : Fresh sea salmon, 16 to 18c. ; skinned and boned codfish, 6½c. ; Labrador herring, $3 per half barrel ; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c. ; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred ; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.

SALT.

The salt trade is fairly good. A number of car lots have gone out during the present week, besides the usual good demand for smaller lots. Prices are unchanged. Quotations in car lots are : Sack salt, 65c. ; barrels, $1 ; dairy, $1.25. Liverpool rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

WOOL—There is little or nothing doing in wool. The mills seem to be well supplied and many of them are waiting to see if wool will not be lower in price. Indications favor this policy, and factories with cash can buy

. . UNEQUALLED . .

SYMINGTON'S
COFFEE
ESSENCES

ASK FOR THEM
WHOLESALE AGENTS
STANWAY & BAYLEY
. . TORONTO . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

RETAIL GROCERS

WILL FIND IT . .
TO THEIR INTEREST·

TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

BRANTFORD, ONTARIO.

W. H. APTED EDW. APTED

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PRINTERS
54 YONGE ST
TORONTO.

BEST WORK LOW PRICES

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

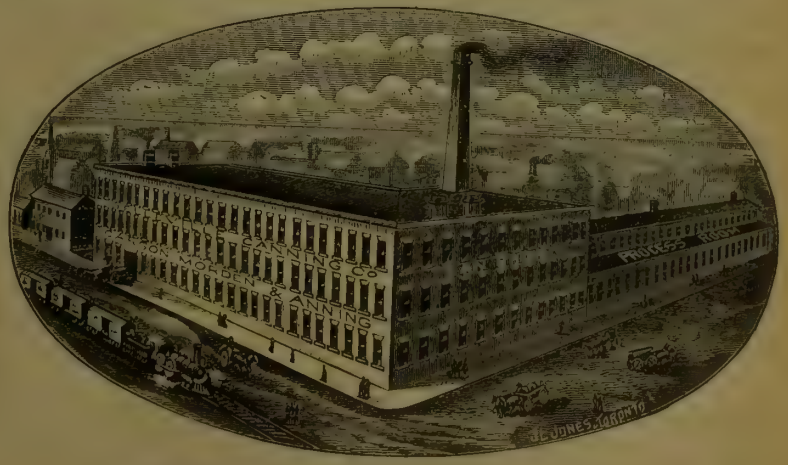
"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued.

wool lower now than they have done for years. For fleece wool buyers are paying 17c. for selected combing, and 18 to 20c. for clothing. Foreign wools are deemed by some mills to be more profitable to manufacturers than Canadian wools.

SKINS—Calfskins are more nominal, although prices have a downward tendency, with stocks accumulating. Dealers are paying 6c. for No. 1 and 5c. for No. 2. Pelts and lambskins are scarce and are being rapidly taken up at outside prices. The prices paid are 45c. for lambskins and 30c. for pelts. Our large dealers say there has been an importation from Chicago of over 5,000 lambskins and pelts, and if this continues it will have a disastrous effect upon the local markets.

HIDES—Hides are quiet and the market weak. There has been a large quantity sold in Canada of Western hides at low figures. These sales have completely demoralized our local markets, and dealers are paying 4c. for No. 1 local hides, which is about 50 per cent. below their actual value, in comparison with the cured hides bought on the Western market.

PETROLEUM.

There has been no material change on the Toronto market, trade being fair and prices as before. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto: Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

H. P. Eckardt & Co are offering a line of canned corn at 75c.

Edward Adams & Co. have just received a shipment of Morton's fresh herrings in flat tins.

Granulated cornmeal has been advanced 50c. per barrel, being now quoted at $3.50 per barrel.

Eby, Blain & Co. are offering the finest selected Valencia raisins at $1 to $1.25 per box.

Smith & Keighley expect the arrival of the new fall catch salmon in about a week or ten days.

The Toronto salt works report the sale this week of 3 cars of sacks salt, 1 car of bbl. salt, 1 car of dairy salt.

Smith & Keighley are selling off the balance of old prunes in cases at low prices to make way for new goods.

Davidson & Hay have new season's pack of green peas in stock. The quality is said to be ahead of last year's crop.

The "Fan" brand of Japan teas are maintaining their high reputation. Edward Adams & Co. are the importers.

A shipment of Morton's kippered fresh herring and preserved bloaters has just been received by H. P. Eckardt & Co.

A new soap is being placed on the Toronto market. It is known as "Home, Sweet Home," and is being handled exclusively by Sloan & Crowther. Sheet music, "Home, Sweet Home," an elaborate hanger, paper bags, and coin envelopes for mailing silver accompany the soap. It retails at 5c. per cake, and that at a good profit. It is manufactured by the London Soap Co.

T. Kinnear & Co. are in receipt of a shipment of Goat brand Japan tea, which is said to show first-class value.

H. J. Bray has now on hand a fine supply of frogs, which he says at this season of the year are in good demand owing to the scarcity of fish.

Sloan & Crowther are showing a fine lot of Imperial Vostizza currants in half boxes of 60 lbs. They are being offered at a low price.

A shipment of new crop collory coffee, consigned to Musson & Co., has arrived at New York and will be on the Toronto market in about a week.

The Canadian Specialty Co. are now selling agents for the Adams Root Beer Extract Co. They are doing an increasing businesss, especially on the 10c. size.

The attention of the trade is drawn to the advertisement of H. P. Eckardt & Co., in this issue. They are offering choice new cut lemons at $4 to $4.50 per bbl. according to quality.

Gillard's whole mixed pickle spice imparts a peculiarly pleasant aromatic flavor to pickles and sauces, and wherever used it has become a household favorite. Put up by W. H. Gillard & Co., of Hamilton.

A direct car of California fruits—pears, peaches and plums—was received this week by Dawson & Co. of Toronto. It was one of the best cars received here for years, and, coming on a bare market, was soon disposed of.

W. G. A. Lambe & Co. received the first shipment of "Globe" salmon this season on Tuesday last. Perkins, Ince & Co. and Eby, Blain & Co. are also in receipt of shipments. This is only the second season for this brand on this market, and it has already established a reputation for being of the highest class goods.

The "Lion" brand of canned salmon will be handled on this market this season by two firms only—Sloan & Crowther and Davidson & Hay. It is said that the brand

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues quiet with prices lower. Straight roller is selling in wood at $3 to $3.05 per bbl., Toronto freights. Mill feed is quiet and steady. Oats are lower.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.50 to $2.75; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $12.00, do (on track) $11 00 to $11.50, shorts (ton lots) $14, ditto (on track) $00.00 to $14; mixed feed $20 to $22, feeding corn 57 to 58c., oats 39c. on track.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market is dull and generally easier in tone. Manitoba strong bakers' is quoted lower, but the movement continues very slow We quote:—Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $3.90; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65; Manitoba strong bakers', best brand, $3.70.

There is a good demand for feeding stuffs. Shorts are particularly scarce, but quotations are unchanged. Bran, $13.50 to $14; shorts, $16 to $19; Mouillie, $20to $23.

The oatmeal market is dull and unchanged. The stocks are small, and while the demand is slow prices hold steady. Standard, bags, $2.10 to $2.15, do., brls., $2.30 to $2.35; granulated, bags, $2.15; do., brls., $2.35; rolled oats, bags, $2.15; do., brls., $2.25.

SEASONABLE GOODS

ADAMS' ROOT BEER EXTRACT—Best in the market. Small size, making 2 Imperial Gallons, retailing at 10cts.—per Gross, $10.80. Put up in ¼, ½, and 1 Gross Boxes.
Large size, making 5 Imperial Gallons, retailing at 25 cents—per Dozen, $1.75.
Put up in ¼ Gross Boxes.

FRENCH, CAVE & CO'S

GINGER POP—for making 5 W. Gallons old fashioned GINGER BEER
Put up in 1 dozen Boxes—per dozen..... $2.00
French, Cave & Co's Lemonade Tabloids, 12 in a glass tube, each Tabloid making a glass of Lemonade.
Put up in 1 dozen cardboard boxes—per dozen, net..... 85cts.
" 3 " " " —" gross..... $10.00
" 3 " " " —assorted.....
Lemonade, Orangeade, and Gingerade—per gross..... $10.00

Canadian Specialty Co. Dominion Agents 38 Front Street East, Toronto
CORRESPONDENCE SOLICITED.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

WANTED

Manitoba Agency.

A manufacturing firm supplying the retail trade direct, who has a resident agent in Winnipeg who is a first-class man, and has travelers over territory between Winnipeg and Rocky Mountains, wants to hear from one good concern who wants to be well represented in that district.

Apply A, CANADIAN GROCER.



WE MAKE THE

FINEST **TEA CADDIES** IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London Toronto Montreal. Winnipeg.

For general Household purposes the Ammonia will be found superior to all other brands.

AMMONIA SOAP

AMMONIA SOAP

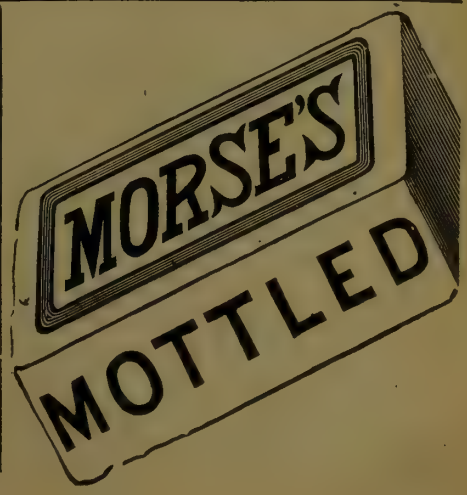
is warranted not to injure the finest fabric.

W. A. BRADSHAW & CO.

TORONTO

FAC SIMILE OF PACKAGE.





MARKETS—Continued

will sell as low as the common brands. "Globe" salmon is of excellent quality, and not much of it is usually seen on this market, it being mostly packed for the English market.

W. H. Gillard & Co., of Hamilton, have secured a fine line of May pickings new season's Japan teas, which they are offering to the trade at from 17½ cents up. The attention of the trade is drawn to their advertisement on another page.

Marcopoli & Fils, of Smyrna, under date of July 22, advise that the sultana raisin crop is progressing favorably and promises to be one of the finest on record. The yield is expected to be about the same as last year, 35,000 tons. Opening prices are expected to be moderate, owing to heavy stocks on the English market. The fig crop, it is estimated, will be about 10 per cent. smaller than last year, but better in quality. Shipments of both figs and sultanas will be a week or ten days late owing to a late spring. The crop of Eleme raisins is estimated at 20,000 tons, against 22,000 tons last year, and the quality promises to be satisfactory.

The Ireland National Food Co. say the sales of their dessicated rolled wheat have trebled during the past six months. It is made from the choicest Ontario white winter wheat thoroughly cleaned so as to remove all foreign matter or imperfect grains. In the process of manufacturing and preparing this food the grain is dessicated to the extent that the starch in it is mostly changed into dextrine (thus rendering the first act of digestion done before the food enters the stomach; by a further process of decortication all the outer woody fibre or coarse bran is removed, leaving only the perfect berry of the wheat and the fine inner bran containing the phosphates, nitrogen gluten and other food elements so necessary to supply the wastes of the body. It is then rolled into a convenient form for cooking and makes most delicious porridge, gems, puddings, griddle cakes, etc. It requires only a few minutes to cook it perfectly.

MONTREAL MARKETS.

GROCERIES

MONTREAL, Aug. 17, 1893.

Business in groceries during the past week has been very quiet, and there is nothing special to mention, the only lines which furnish anything at all of interest being tea and canned salmon. In the former there has been quite a fair movement, due to the arrival of samples of new crop Japan, which are considered first-class property at the prices at which they are offering, and agents in consequence have booked quite a few orders for goods ranging all the way from 16c. to 21c., the most of the demand running to stock which can be had around 18 to 20c. In canned salmon the arrival of about five carloads of new pack, and the receipt of advices to the effect that there had been a sudden stop in the run on the Fraser river, has been the feature. The details of the matter are referred to elsewhere, and it will suffice to say here that the goods are offering at $1.35, and some of the French wholesale houses have, it is said, booked quite a few orders on this basis. In other lines there is absolutely no change and the general market is certainly dull, with buyers showing very little inclination about trading. There is nothing to say about the sugar market, which is steady. Molasses have furnished a few sales from first hands, but jobbers are not doing much in a regular way. Syrups are quiet. Dried fruits are purely nominal so far as old stock is concerned, while there is nothing new to relate with regard to offers on new crop, the nominal quotation, cost and freight to Montreal, being 16s. 6d. to 18s.

SUGAR.

The sugar market is quiet and steady. A fair movement is noted in granulated at 5 3-8c. and yellows are unchanged at 4 3-8 to 5c., according to grade, some fair quantities having been moved between the inside price and 4 7-8c.

SYRUPS AND MOLASSES.

There has been rather more doing in Barbadoes molasses from first hands, and we note the sale of a cargo lot of 200 puncheons at 30c. and another at 29 1-2c. In a regular jobbing way, however, business is quiet with buyers showing no urgency whatever. Values in this connection are precisely the same, the combine steadily maintaining its agreement to sell nothing under 33 to 34c.

Syrups are quiet but steady at 1 7-8 to 2 1-8c. per lb. in the wood for Canadian, and 17 to 20c. per gallon for American, as to quality.

TEA.

The tea market has furnished a fair degree of activity in consequence of the arrival of samples of new crop Japans, and brokers have been booking satisfactory orders for stock, ranging from 16 to 21c., the bulk of the demand running to grades at 18 to 20c. The goods are generally considered first-class, and far better value at the money than the new goods purchased last fall. How the arrivals of these new crop samples will influence holders of old stock Japans is difficult to say, and opinions differ with regard to it. Holders of some of the higher priced stock of last year, however, who have held on with the idea of making a better figure in their stock, will find it more difficult to make with this good quality new crop offering at the prices quoted.

In blacks and greens there is no particular change, business ruling very quiet.

COFFEES.

There is no change in the coffee market, business being of small volume and prices the same. We quote: Jamaica, 17 to 19c.; Maracaibo, 19 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c., and Mocha 25 to 28c., in wholesale lots, smaller quantities calling for an advance on these figures

SPICES.

Spices rule quiet and unchanged. We quote Jamaica ginger at 16 to 18c. for common and 20 to 23c. for fine, black papper 8 to 8c., pimento 6 1-2c., nutmegs, 50 to 52 1-2c. to $1.

RICE.

Only a fair local business is noted in rice, and prices here show no change, but the primary markets are cabled very firm.

DRIED FRUIT.

The market is a nominal one so far as Valencia raisins are concerned. There are none in first hands on spot so we cannot quote them. Advices regarding new crop do not denote any actual transactions, but prices are nominally quoted, cost and freight Montreal, at 16s. 6d. to 18s. First shipments of new fruit are expected to be made about the 15th, but will not come direct, but via Liverpool. Currants are very dull, and can be had all the way from 4 1-2 to 5 3-4c., as to quality.

GREEN FRUIT.

There is nothing special in the way of change to note in green fruit during the week. The feature of the week has been the fight between the general houses and the Fruit Exchange over California fruit, but it is understood that the latter, owing to its facilities, which enable it to receive goods more promptly, has the advantage. In the matter of staple lines, business is quiet and prices much the same. Lemons are dull and somewhat lower, at $2.25 to $3.50, according to quality. Oranges have been in fairly good demand at $3.25 to $3.50 per box. Bananas were in rather light supply during the week, and sold at $1 to $1.75 per bunch. Pears have been in good demand at $2.65 per box and $4 per keg. Peaches have moved at $2.25 per box, and all kinds of currants at 50c. per pail.

BEANS.

The market is steady. We quote hand-picked $1.40 to $1.50, and ordinary to good $1.25 to $1.30, with inferior 95c to $1.10.

HOPS.

The market is quiet at 18 1-2 to 19c. for choice Eastern Townships. Advices from New York State and abroad are bullish in their tenor with regard to the growing crop. Picking is expected to begin generally in about a fortnight hence.

HONEY

Some lots of new honey offering during the week have found purchasers at 11 to 13 1-2c., the outside for white clover stock. Buckwheat honey changed hands at 11 to 11 1-2c. Old stock is very slow sale at 6 1-2 to 8c. for extracted, as to quality.

PROVISIONS.

The provision market is very quiet. A small jobbing trade is being done in smoked meats, but the market as a whole is dull. Canadian short cut, per bbl., $21 to $21.50; mess pork, Western, new, per bbl., $22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-4c.; lard, common refined, per lb., 9 1-4 to 9 3-4c.

EGGS.

Receipts of eggs rule moderate, but they are ample for the demand, which is slow. Prices range from 11 to 12c., the average price being 11 1-2c.

CHEESE.

The cheese market does not show any change, the ruling features of the situation being essentially unchanged. In a regular way over the cable it is extremely difficult to get offers which per-

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

. . TOMATOES . .

in 3 lb. Tins

Quality Guaranteed, at 80c. per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Blend Your Own Teas

And thereby increase your profits 10 to 15 per cent. Why pay others to do this? Who knows better than yourself what your customers require? We have imported special lines for blending.

Assams, Geylons, Oolongs, Gongous, Etc.

J. W. LANG & CO.

Wholesale Grocers, TORONTO

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

KOEPFF BROS'.

Superior Refined Gelatine

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are now offering the Second and Third Arrivals of New Season's

Japan Teas

New Congous

NOW ON WAY

Aug. 10th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

NEW SEASON'S

YOUNG HYSONS.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

MUCH LIKE A **WORLD'S FAIR**

WILL BE

Canada's Great

Industrial Fair,

TORONTO

Sept. 4 to 16, 1893.

Excelling All Others

New Stables, New Cattle Sheds and Many Other Improvements

Special Attractions.
Greater and Better than Ever.
The People's Greatest Annual Outing.

Cheap Excursions on all Railways.

J. J. WITHROW, President. H. J. HILL, Manager, Toronto

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

mit the payment of the prices ruling here, and regular business of this sort is naturally slow as a result of it. We hear of some purchases for this week's shipment, a line of 1,000 boxes of Ottawa valley goods changing hands at 9 3-8c. They were white, and the figure is considered a specially good one. A lot of French goods, 500 boxes, also changed hands at 9 1-4c. With regard to finest Ontario stock, both white and colored, a reliable quotation can hardly be given, but if a seller is to make any money on colored he would certainly have to get 9 3-4c. and for white 9 1-2c. These figures, however, have not been made on spot, so that they cannot be quoted, and a dealer who cabled Saturday on colored on the basis of 9 3-4c. got a refusal of his offer today. The buying in the country, however, proceeds as usual, and some 4,000 French country cheese fetched 9 to 9 1-4c. first cost. Finest Ontario colored, 9 5-8c.; finest Ontario white, 9 1-2c.; finest Townships, 9 3-8c.; finest French colored, 9 1-8 to 9 1-4.; finest French white, 9 to 9 1-8c.; under grades, 8 3-4c.; cable, white, 46s.; cable, colored, 47s.

BUTTER.

Butter does not show any new phase, the market ruling dull. Shippers say there is no more encouragement in their advices from the other side than there was last week, and they all talk lower prices. We understand that lots of creamery changed hands at 20 to 20 1-2c., and this is the basis on which business in finest for shipment if possible. In Western 17c. is all that shippers are prepared to give, and their ideas are down from that on some of the goods that are offering. There is very little doing in the grade or in Townships. Creamery, 20 to 20 1-2c.; Townships, 19 to 20c.; Western dairy, 16 to 17c.

MONTREAL TRADE NOTES.

C. A. Chouillou notes some satisfactory letter orders for Menier's Chocolat.

Porto Rico molasses in cargo lots has sold on this market during the week at 25c. per puncheon.

Rice millers here have been advised by cable that prices in Burmah have advanced 1 1-2d. to 4 1-2d. on rice.

The first shipment of currants from Greece, it is expected, will be made on the 31st of the present month.

Advices from Denia state that the crop of Valencia raisins will be lighter than that of last year, and the fruit of small size.

W. T. Costigan & Co. are offering new pack canned salmon for prompt delivery, having received three carloads during the week.

Cable advices from London on sugar state that a firmer feeling has set in, the impression being that the new beet crop will be higher priced than was at first thought.

Mr. Brown, of Tetley's Tea Co., is at present in the Maritime Provinces drumming them up in his line. The new delivery wagon of the company is a unique idea in the matter of advertising, and has attracted a good deal of attention since its first appearance. It is an exact copy of a tea-pot, the spout forming a rest for the driver's feet, while the handle in the rear is the catch of the door which lets into the interior of the wagon.

Advices received here from New York on sugar noted an advance in centrifugals, which were quoted at 4c., and the statement was made that it was only the financial depression which prevented a general advance.

PERSONAL MENTION.

Ald. John Hallam, wool and hide dealer, Toronto, has returned from an extended tour in the North-west.

H. P. Echardt has returned from a two weeks' sojourn at Ocean Grove. He reports having had an enjoyable time.

Chas. Smylie, of Young & Smylie, the licorice manufacturers, Brooklyn, is on a flying trip through Canada this week, and has done a good business.

A correspondent writes: We noticed a few days since the arrival of a daughter in the household of H. V. Taylor, the popular Western traveler for Edward Adams & Co. We congratulate him on the event, which is not of frequent occurrence, and trust both mother and daughter are doing well.

TRACING LOST BUTTER.

Bill Nye often disguises a great deal of cold, hard truth under his flow of nonsense. In a recent letter he turns the shaft of ridicule upon the circumlocution methods in vogue upon railroads.

William, according to his own admission, while in the "wooly West" hungered for some nice Eastern butter, "made from the real cream, distilled from the luscious cow." He ordered some of this article, and describes his efforts to secure the consignment as follows:

I received notice that the butter had been shipped. Part of it arrived. Only twenty pounds out of eighty, but the freight bill on the whole amount got in one day ahead of the twenty pound tub. I paid the bill, and not knowing any of the officials but the general passenger agent, with whom I had held some correspondence, I wrote him. He wrote me coldly, by means of a long primer editorial, that such claims should go to the general freight agent. I wrote to the general freight agent in a tone of pleasant banter, asking him to return the butter; that I liked fun just as well as anybody, but that it had gone far enough, or at least part of it had, and that if he would send on the rest before it acquired that peculiar boquet which comes to butter when it is in full meridian, I would be obliged.

He wrote me asking for the bill of lading or way bill or manifest, or whatever it was, stating also that the letter was dictated. I had a long correspondence with him extending over a number of years, and throughout the whole blindly infatuating interchange of thought he never came right out and said that these were his sentiments, but always claimed that each was a dictated letter. He did not tell me who did the dictating.

In the meantime my butter was probably sidetracked in a small place seeking madly to get out and shrieking for air. I was going to say wildly tearing its hair, but it was not that kind of butter. The general freight agent wrote me at last that he had sent a tracer after it. I went home and told my wife that the general freight agent had sent a tracer and a St. Bernard dog in search of our butter.

Some time then elapsed, though we had been eating bacon gravy on our bread two years, when a letter from the general freight office, addressed in a beautiful Spencerian hand, with bloated capitals was received and contents noted. In business correspondence contents are almost invariably noted. The general said that tracer had just returned, though fatigued, I judged from the wonderful word painting of the letter. In my mind's eye I could see the tracer, with his tongue hanging out about four inches, sinking down exhausted in the general freight office. The letter stated that the tracer had demonstrated the fact that the butter was lost; I had often feared it myself. I had frequently dreamed that my butter was in a lost and undone condition. I wrote again and asked the general if he could not wrench loose some more facts like that by twisting the tail of a tracer. I said it in a sneering way, for I was mad.

He wrote once more to state that the matter had been turned over to the auditor, and that he begged leave to subscribe himself my friend and well-wisher and to repeat with even greater earnestness than ever before that this was a dictated letter. I then studied the style and orthography, syntax and prosody of the auditor. He reproved me sharply for sending so far away after butter, and then went to Florida to seek much-needed rest. I then fell into the hands of the first assistant auditor, who enjoyed signing his name to statements which did not in any way compromise him.

But I must be brief. I cannot enter into details. I know there was a long discussion over the question whether the consignor had released the butter or not, and if so, whether the consignor or consignee would be liable for damages done by released butter while in transit. I never got the butter, but I obtained a terse English style of erecting Gothic sentences, banked up with odd little three-cornered adjectives that I could have secured in no other way. I was paid for the butter at last, but when my little children climb on my knee as I wrote these lines and ask what it was that made my affluent hair so white while their face is still so young and fair, I tell the story.

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School Books and School Supplies
Blank Books, Writing Tablets,
Envelopes, Note Papers, Foolscap,
or Stationery of any description

If you do you ought to buy them where you can buy them to best advantage. We give special attention to orders sent us by Mail, Telephone or Telegraph, goods are carefully selected by experienced salesmen, and lowest prices charged. We guarantee as complete satisfaction as if personally selected.

The **W. J. GAGE CO'Y** Ltd.

Wholesale Stationers and Booksellers

TORONTO

Samples and quotations promptly mailed on application . . . .

MANUFACTURERS OF
Envelopes,
Blank Books, and
Writing Tablets

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

ON THE UP GRADE.

"Down in Middle Tennessee the other day," said a drummer, "as I came out of the store where I had finished my business, I saw one of the small farmer class sitting on a nail keg. His clothes were ragged, his face was thin, his shoulders fell forward, he was utterly spiritless, and altogether the most forlorn specimen I had met in a month. We struck up an acquaintance. I asked him about the crops, and he answered dolefully. He asked me where I was from. When I told him Texas, he said:

"Mebbe you know Bill Russell of Kaufman County?"

"I said I did. He wanted to know how Bill was doing and I told him.

"'Well,' said he, 'when you get back to Texas and see Bill, tell him you met his brother Pete in Bolivar. Tell him I'm doin' mighty porely; couldn't be wuss off. The crops is bad. I hain't able to get money enough to send the children to school or to get the old woman a dress. The place is mortgaged, and I don't know how we're goin' to live through this comin' winter. Times never was so bad and I'm jest clean tuckered out. I would leave Tennessee to-morrow ef I could.'

"'Partner,' said I, 'let's take one.'

"He poured down a full glass of whiskey. We stood around chatting a few minutes. I said I must go to dinner. As I left him he said, with a little more life:

"'Don't forget to tell Bill you saw me in Bolivar. Tell him I'm pegging along just about the same as ever. Things is only so-so with Pete and family."

"I went to dinner. About the middle of the afternoon I met my friend the farmer, and we had another drink. As we came out of the saloon he said:

"'I'm powerful glad I came up with yo', Colonel. It's almost as good as a visit to see someone who knows brother Bill. Now, don't you forget to tell him what I told you fore dinner. Tell him you saw Pete. Tell him we're getting along comfortable, no great shakes, you know, makin' a decent livin', with bunnets now and then for the girls and a dress for the old woman, something in the house to eat, and the crops jest middlin'. Ain't no use of misleadin' Bill and makin' him think we're better off than we air, ye know.'

"I saw the farmer once more. It was just before train time. His head was up. There was light in his eyes. This time he insisted I should join him, and I did. As he set down the empty glass he said with a ring in his voice, laying his hand on my shoulder:

"'When yo' get back to Texas yo' see Bill and tell him yo' met Pete. Tell him we're doin' well. Tell him the crops is promising, and that Pete is goin' to clean off the mortgage on the place this year, and have something right smart ahead. Tell him if he wants anything to drop on Pete fer it.'

"The farmer gave me a slap on the shoulder and went off towards the hitching-rail with shoulders thrown back, his hat over his right ear, and the tread of a man with a bank account."—St. Louis Globe-Democrat.

THOSE POPULAR BRANDS.

I have read with considerable interest the tales of woe in your paper in the eloquent language of Mr. Jacob Furth and others. It is certainly a very serious fact that no man or firm is allowed to get a respectable profit on the grocery business—various causes are given for this state of affairs and various offered.

I can look back with pride to the days only a few years ago, when I had no trouble to run up big sales at a gross profit of 10 per cent. and 12 1-2 per cent., and now when I see the small percentage of profit on my sales I find that I am only a "pall-bearer" at the funeral of a once prosperous and honorable business—some of the writers seem to lay the blame at the door of the drummer for the loss of profit in the business. The members of the older class of drummers in the language of an Arkansas lounger, "deny the allegation and defy the alligator." None of the writers upon the subject seem to have discovered, or at least admit, the real cause of all the trouble. I do not claim to be able to cope with the eminent writers I have read after in your paper, either in business ability or thinking and reasoning powers, but from practical experience, having been in the front ranks fighting every day with all the ability and energy in my composition, trying to give my house a suitable return for the handsome salary they have always paid me, trying to hold my profits up to a degree of respectability upon a basis that I could conscientiously feel was just to both my house and my customers, I have no trouble to discover the main cause of the destruction of profits in the business.

The monster that has caused me to retreat is too formidable a foe for me to mistake him, viz., "The House Organ," "The Weekly Price List." When the merchants of St. Louis began to flood the country with price lists, they in this very act drove a dagger home to the very heart of the grocery business, and it has been gradually dying ever since.

Each house tries to excel the others in publishing the greatest number of articles among its list of "snaps," and when a drummer approaches a retailer he will not try to buy a bill until he has consulted half a dozen house organs upon every article; the consequence is the life is cut out of everything, as I am compelled to meet the printed price lists of other houses or lose my trade. Thus it is with all drummers. Now, who is to blame, the houses or the drummers?

The question answers itself, the houses. If the houses would come together and have the moral courage to stamp out of existence this destroyer of their business, they would soon see a change both pleasing and profitable to them, but just so long as these weekly price lists are scattered broadcast over the country, falling not only into the hands of retailers, but consumers as well, just so long will the grocery business prove unremunerative to the jobber.

The retailer could get all the information he wants through such a paper as the Interstate Grocer, the prices would all then be uniform, equitable and legitimate. The average retailer is willing for the jobber to make a reasonable profit on his goods, provided his neighbor does not buy cheaper. And if he is not his trade is certainly not desirable.

There is yet another thing which saps the life out of the grocery business. Every man who gets out of employment or fails in business in the country imagines himself peculiarly fitted for the position of grocery drummer, he goes to St. Louis with money enough to pay his expenses for a couple of months, and most any house will let him go out with a line of samples on commission. He is totally ignorant of the relative value of goods, or the profits they should pay, the consequence is the intelligent retailer "works him" to perfection, he sets prices which the regular man is compelled to meet, consequently the trade is thoroughly demoralized and the profits destroyed.

The question of "popular brands," discussed by Mr. Furth, will admit of considerable argument, it is certainly not the fault of the manufacturers that the prices are so cut. The house organs and incompetent drummers pick upon these articles upon which to make their fight. As for my part I sell such goods when compelled to, but I put in my best energies upon private brands, and when they have merit I soon build up a trade on the goods. Now comes the solution of the question, Where is the remedy?

In the first place let the houses be thoroughly organized so they can have concerted action upon all subjects, stop the publication of every price list in St. Louis, except the Interstate Grocer, which is the only independent grocery trade journal in the city, have your committees thoroughly examine and properly change the prices each week as the market changes, be sure the prices are sufficiently low to give the retailer full justice, then let houses employ none but honorable, reliable men who are thoroughly acquainted with the grocery business, and shut off this army of unqualified commission men, then adhere to the established prices on so-called "popular brands," while each house can then have its own private brands, and fight for supremacy upon the quality of their own goods and upon the treatment accorded the trade as well as the merits of their salesmen, who can and do create business and the sale and use of thousands of articles, notwithstanding the opinion of Mr. E. G. Leigh, Jr.

This line of action in my opinion will restore the grocery business to the honorable and profitable footing to which it properly belongs, and which it formerly had.—R. B. Arthur, in Interstate Grocer.

Four of a Kind and All the Best

Pettijohn's



California . . Breakfast Food

Put up in two pound packages, three dozen to the case. Every grocer should keep it in stock.

. . . WHOLESALE GROCERS SELL IT . . .



True merit always wins

Snider's Catsup

. . HAS ITS . .

Snider's Soups

HAVE NO EQUAL



Leading Wholesale Grocers will supply you



BATTY'S

AWARDED

Eight Prize Medals

Batty's Nabob Sauce
Batty's Nabob Pickles

Are universally admitted to be the finest and most enjoyable in the world. Wholesale Grocers sell them.



Highland Evaporated Cream . .

A Popular Table Luxury. A Culinary Article.
And a Perfect Infant Food. Completely Sterilized

FOR SALE BY ALL WHOLESALE GROCERS

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO.,

HIGHLAND, ILL., U. S. A.

Wright & Copp, Dominion Agents . . TORONTO

. . . Will furnish samples and particulars for above goods . . .

DOCKING OF WEIGHTS.

During the past 25 years at least the system of weighing cheese in Montreal, notwithstanding it has been acquiesced in by both buyers and sellers, has barely given the former their just due. The custom has been to give plump weight, or in other words, to give the buyer the benefit of the fractions of a pound on each cheese. For instance, if a cheese weighs 651 lbs. scant, or 65 lbs. level beam, it is but right and just that the buyer should pay for only 64 lbs., especially now that factorymen ship their cheese on the green side, and thus impose an extra shrinkage on the purchaser, which formerly took place in the factory. Then again, we have taken no cognizance of allowance for bandage,etc., so that were an attempt to be made to alter the present system, we feel confident it would result in a more liberal allowance than the public weigher is by law and the custom of over a quarter of a century now entitled to give. There appears to be at least one scribbler, however, under the cognomen or mask of "Vindex," who affects to believe, for a purpose, that the shippers of cheese in Canada get the benefit of the public weigher's figures, whereas the very reverse is the case, as shippers get paid only on the certificate of weight furnished by the public weigher. Consequently, the insinuation of "Vindex," that exporters derived benefits from Mr. McLeod's weights, falls ignominiously to the ground. If any alteration of the present system be found necessary it should certainly be more in favor of the buyer, as the weights seldom or never hold out to the retailer. What we would advocate, therefore, is that a plump pound be deducted from the level beam weight, in which case the multiples or fractions of a lb. could then be recognized by the public weigher. For instance, a cheese weighing 65⅞ lbs., less 1 lb. for shrinkage, bandage, etc., 64⅞ lbs. net. A cheese weighing 63½ lbs., less 1 lb. for shrinkage, bandage, etc., 62½ lbs. net. A cheese weighing 66⅛ lbs., less 1 lb. for shrinkage, bandage, etc., 65⅛ lbs. net. This alteration in the present weighing of cheese we must strenuously maintain would then not give the retailer the full allowance he is entitled to. The ventilation of this question by the Huntingdon Gleaner, on behalf of a solitary sorehead among the Huntingdon cheese makers, whose own weights were unquestionably at fault, may therefore after all be the means of remedying an abuse which the poor retailers have too long borne. Now, we will suppose this Huntingdon sorehead goes to his grocer for one-quarter of a lb. of cheese; would he be satisfied with a level scale on that little chunk? No; he would think he was robbed if he did not get the turn of the scale. Consider then how many turns of the scale a retailer has to give in cutting up a 65-lb. cheese, to say nothing of natural shrinkage, before it gets into the hands of the English importer. The wholesale dealer in England is compelled to allow 1 lb. of cheese for every hundred-weight he sells to a retailer, so that a full pound on this side is little enough allowance on the level beam weight as soon as it comes from the factory.

The small platform scales used in cheese factories, considering the careless manner in which they are knocked around, would need to be inspected every 24 hours in order to place reliance upon their correct weighing, so that the chances are that the instance cited by the Huntingdon Gleaner, of a lot of 45 or 47 boxes on which it is claimed there was a dockage of 54 lbs., was due to defective weighing at the factory. It must be satisfactory to our public weigher to find that the Huntingdon Gleaner has allowed its base insinuation, that "the official weigher needs disciplining, or there is collusion to defraud the country shipper," to go by default, at the point blank challenge of Mr. McLeod in his letter to that paper, which now considers it the better part of valor to slink behind silence on that point.—Trade Bulletin.

POINTS FOR PROVISIONERS.

Short clear sides should be cut reasonably square at each end, the backbone and ribs to be taken out, hench bone and breast bone sawed or cut down smooth and even with the face of the side, feather of blade bone not to be removed and no incision (pocket) to be made in the side.

Extra short clear sides should be made same as short clear, except that all the loin must be taken off the back.

To make short rib sides the back bone should be taken out, hench bone and breast bone sawed or cut down smooth and even with the face of the side, feather of blade bone not to be removed and no incision (pocket) to be made in the side.

Long clear sides should be cut reasonably square at both the tail end and the shoulder end, the neck taken off and smoothly trimmed, back bone, shoulder bones and ribs must be taken out, also the leg bone and blade, hench bone and breast bone sawed off or cut down smooth and even with the face of the side.

Extra long clear sides should be cut and trimmed in all respects like the long clear, except that in addition all the loin should be neatly trimmed off down to the fat.

Short clear backs should be made from the sides of smooth hogs from which the bellies have been cut, back bone and ribs taken out and the lean left on, tail bone sawed off even with the face of the meat, and trimmed smooth and square on all the edges.

Short fat backs should be made from the sides of heavy, well fatted hogs from which the bellies have been cut, back bone and ribs taken out and all the lean taken off, to be trimmed smoothly and properly squared on all the edges.

Long fat backs should be made from smooth, heavy, well fatted hogs, the sides to be cut through the centre of the ribs, from the ham to and including the shoulder, and all the lean to be taken out, trimmed smoothly and properly squared on all the edges.—National Provisioner.

FEATURES OF U. S. CANNED GOODS.

Past experience teaches that Baltimore literary productions relating to canned goods are generally optimistic, but at times there is a certain amount of conflict in the statements contained in the various circulars sent out from the Oriole City. In view of this it would seem proper to remark that the various Baltimore circulars issued on Saturday were so near alike in tone that a skeptical person might find some cause to insinuate that all were edited in one office. That such could be the fact is, however, out of reason. The remarkable similarity is therefore significant. One circular states as follows: "It may seem strange to those people, elsewhere, who are experiencing a very dull time in their business, to be told that the canned goods trade here continues quite active, and that there has actually been a legitimate advance in some articles. The Baltimore packers have, very sensibly, started everything this season at the lowest prices. The orders are numerous though small, as a rule, and come from all sections. There is no 'boom' in any line of canned goods, and no one cares to speculate in them at present." Another makes practically the same statement in the following words: "Business this week has been good, very good. Don't look incredulous—it is a fact—positive. The demand for canned goods has been as good as the corresponding week of last year, and we don't know how to express it stronger than that. The demand has been for tomatoes, peaches, berries and small fruits, with a number of nice size corn orders sandwiched in." New York brokers were rather more modest in their statement regarding last week's business, but not a few went so far as to state that a summary of sales afforded considerable satisfaction, and that, drawing the line at orders for distant future delivery, all signs pointed to a gradual improvement in the market for leading lines of Southern goods. Here and there some little concessions on price were made for the account of canners who desired to realize on a portion of their vegetables, in order to get into proper financial position to pack peaches at the most favorable period, but signs of serious depression have thus far failed to materialize. For that matter, it looks very much as though the extremely low prices have led to purchases in a quiet way by jobbers that tend to heal some weak spots that have developed since the beginning of the month. Not as favorable outline of the position of California products is justified by facts. Nevertheless there are faint signs of better things to come that will likely materialize as soon as financial affairs become less strained.—N. Y. Journal of Commerce.

Ald. Garratt, of Hamilton, is suing the Canada Canning Company to get $4,500 on a building contract.

The City Travelers' Association has issued a neatly printed program for its Promenade Concert and At Home to take place on the steamer Chippewa on Monday night, Aug. 21. Glionna's orchestra has been engaged for the occasion.

ECONOMY THE IDEA.

In the Mediterranean countries, and in fact everywhere that the orange is grown, says a contemporary, the utmost economy is exercised—nothing that will return a particle of fertility to the soil or a cent of revenue to the pocket of the grower is allowed to waste. Even the peel from the culls is saved, and the petals as they fall from the orange blooms are religiously gathered up and sold to the perfumer. Perhaps our people would do well to take a few lessons in economy from their foreign friends.

There is, for instance, the matter of making orange wine, marmalade, etc., from the culls, and the business might and should be developed to great proportions during the shipping season.

Of course it would not be practical for each orange-grower to manufacture the refuse fruit into these commodities himself, and the only way to utilize it in a profitable manner is by disposing of it to the factories that might be establishd in every orange growing section. Each grower could then save his culls, and after a day's packing deliver them to the factories and secure so much per thousand for them. These factories could utilize every portion of the fruit, from the peel to the seed, and while the price paid would be small, it would be just that much clear money to the producer.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER,
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS,
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.



WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

EPPS'S COCOA
¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:
C. E. Colson, Montreal

A Responsible Man
WANTED IN EVERY TOWN
To represent
T. HOSKIN

Todhunter, Mitchell & Co.,
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.



STERLING SOAP
Best and goes farthest.
Manufactured by
Wm. Logan
ST. JOHN, N.B.
Toronto Agents:
F. W. HUDSON & CO.

BUSINESS CHANGES.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

W. H. Cochrane, boots and shoes St. John, N.B., has assigned.

Angus Curry, general store, East Bay, N.S., is offering to compromise.

Melville C. Crowdis, general merchant, Margaree, N.S., has assigned.

J. J. Harris, boots and shoes, Simcoe, has assigned to Daniel Dengate.

Louis Nadeau, general merchant, etc., Adamsville, Que., has assigned.

John N. Nettleton, grocer, etc., Toronto, has assigned to J. W. Lawrence.

Petit, Lemieux & Co., flour and feed, North Bay, have assigned to A. G. Browning

J. E. McAulay, general merchant, Millstream, N.B., is offering to compromise.

R. B. Holland, general store, Dungannon, has assigned to Henry Barber & Co., of Toronto.

Alex. Caldwell has been appointed curator of the estate of J. C. Parker, boots and shoes, Montreal.

The liabilities of W. H. Fewings, the St. Thomas tobacconist who assigned the other day, are placed at $900 and his assets at $500.

PARTNERSHIPS FORMED AND DISSOLVED.

Charles Tafer & Co., general merchants, Bradalbane, P.E.I., have dissolved.

McCavour & Barlow, groceries and provisions, St. John, N.B., have dissolved.

R. S. Stratton has been admitted a partner in the commission firm of Fauquier, Vancouver, B.C.

A. J. Dubuc and J. D. Tellier have been registered proprietors of the Dominion Vinegar Works Co. of St. Hyacinthe, Que.

James G. Mills and Gordon Fraser have registered a co-partnership at Spring Hill, N.S., to carry on business as general merchants under the style of Mills, Fraser & Co.

SALES MADE OR PENDING.

The business of William A. Clark, grocer, Toronto, is advertised for sale.

The stock of Charles Bawden, of the Kingston Auction Co., has been sold at 50c. on the dollar.

CHANGES.

Mrs. Thomas McRae, confectioner, Trenton, has sold out to John R. Grigg.

John Muncaster, general merchant, Walford, has sold to Frank Thornton.

John M. Learmont, hotel, New Glasgow, N.S., has been succeeded by Mrs. Charles McKenzie.

FIRES.

James Pelkey, hotel, Cannifton, has been burned out.

The oil refinery of Keenlyside & Co., London, has been burned.

DEATHS.

Thomas Gentles, jr., grocer, Dartmouth, N.S., is dead.

James Cantley, grocer, New Glasgow, N.S., is dead.

Augustus Decaw, hotel, Eagle, Ont., is dead.

George E. Jamieson, of Jamieson & Co., commission merchants, Halifax, is dead.

QUALITY OF CANNED MEATS.

We have, says an English paper, received the following from the Preserved Food Section of the London Chamber of Commerce: "It has been so much the fashion of late to attribute any ill effects following the partaking of a meal in which tinned meats or fruits have formed a part of the menu, to the use of such meats, that it is reassuring to find that what, it is to be feared, is a growing, but nevertheless groundless popular prejudice against canned foods seems to have no better foundation than that the public will find in tinned foods cause for occasional poisonous symptoms than be content in no cause at all. A party of about 40 persons left Harpurhey recently for Disley, near Manchester, for the purpose of holding an annual picnic, and sat down before the end of the day to a meal consisting of salmon, chicken, beef, lamb, and, it is said, potted tongue. On their return homeward several of the party developed symptoms of poisoning, although it is satisfactory to learn that all have since recovered. The landlord of the hotel at which the party put up now writes denying that the party in question were served with any tinned meats at his house, and that the goods provided were fresh, or supposed to be, and cooked under his own superintendence. Preserved foods have become an indispensable factor in the food supply of this country, and the need of them is likely to increase rather than diminish. Ordinary precautions being used, there is no more danger attaching to the use of tinned foods than fresh market foods. A striking instance of this disposition to rush to the conclusion that tinned foods are responsible for temporary illness, or even death, is to be found in the case of the unfortunate Stamford-street girls, for whose death the man Neill afterwards suffered. In that case the eating of tinned salmon was assumed to be the cause of death in the first instance."

COWAN'S
COCOAS AND
HOCOLATES

Are Standard, and sold by all grocers.

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as Baby's Own, made by the Albert Toilet Soap Co.

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

TO OUR CUSTOMERS
. . . . AND FRIENDS

Our factory was entirely destroyed by fire a few days ago. We are getting our business together again and hope to be able to fill orders inside of two weeks. We thank you for past favors, and hope we have merited a continuance of the same.

Yours truly,

The Windsor Patent Brush Co. Ltd.

WINDSOR, ONT.



Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

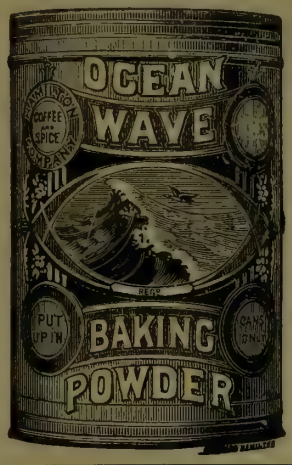
The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

TUTTI-FRUTTI

That's the Adams' Chewing Gum.
That's the Best.

You get it in assorted popular flavors and the wise merchant never lets the supply run low, nor experiments with imitations on his customers. They don't take to imitations after they have once chewed the peerless Tutti Frutti.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

The Hamilton Coffee and Spice Co. . . .
HAMILTON, ONT.

SPECIAL OFFER—Good until 31st August

LaBruyere's French Vinegar

IN DEMIJOHNS

FOUR IMPERIAL GALLONS

100 Demijohns	or	up,	at 1.25
50 to 75	"	"	at 1.30
25 to 50	"	"	at 1.35

Lightbound, Ralston & Co.

MONTREAL

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear. : : : : : : : :

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



LICORICE LOZENGES

• • • •

MANUFACTURED EXCLUSIVELY BY

YOUNG & SMYLIE

Brooklyn, N. Y.

• • • •

These goods can be obtained from any of the leading first-class houses in Canada. . . .

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

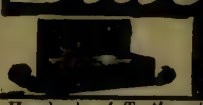
By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

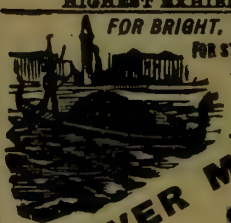
Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S
"SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, August 17, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12½
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.		1 15

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 10 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Lawson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per 1b
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per 1b
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per 1b
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per 1b
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 48	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

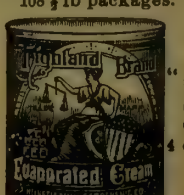
Fancy Chocolates.

Fingers— 40 in a box, per box / 20 " "	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

JUMBLES

A Biscuit that is having a great run just now. 11c.

Get them while the craze is on.

WATCH THIS SPACE FOR NEW LINES . .

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dailey's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00
(SEELY'S FLAVORING) . per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5¾ 6
" Filistras, bbls	5¾
" ½bbls	5¾ 6
Currants, Patras, bbls	6¾ 6¾
" " ½ bbls	6¾ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
" 10 lb boxes	00 00
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new.	7¾ 9
Raisins, Valencia, offstalk old	5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
" " " qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
" " qrs	
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
" Seedlings	
" Navels	

DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish :	
Labrador herring, p.bbl	
Shore herring "	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish :	
Codfish, per quintal	
" cases	
Boneless fish per lb	
Boneless cod "	
Smoked Fish :	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish : Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



BREAKFAST FOOD.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

GRAIN.

Wheat, White	0 59 0 60
" Red Winter,	0 59 0 60
" Goose	0 60 0 00
Wheat, Spring, No 2	0 59 0 60
" Man Hard No 1	0 81 0 82
" " No 2	0 79 0 80
" 3	0 70 0 72
Oats, No 2, per 34 lbs	38 40
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Rye	00 00
Peas	55 57
Corn	

HAY & STRAW.

Hay, Pressed, "on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS :	
"C" 60 and 10 to 60 and 10 and 7½	
HORSE SHOES :	
From Toronto, per keg	3 65
SCREWS : Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 "	4 00
ROPE : Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES : Per box, $6 to $12.	
SHOT : Canadian, dis. 12½ per cent.	
HINGES : Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04½
WHITE LEAD : Pure Ass'n guarantee ground in oil.	
25 lb. irons per lb	4½
No. 1 "	4½
No. 2 "	4¾
No. 3 "	4

TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE : Common, per lb	0 10 0

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s	London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net | $12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12½
Walnuts, Grenoble	15½ 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

5 to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	.... 0 17
Amer'n Water White..	0 18½ 0 19
Photogene	.... 0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts..	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs.	$0 21 $0 22
" dairy, tubs, choice	0 16 0 17
" " medium	0 14 0 15
" low grades to com	....
Butter, pound rolls	0 17 0 18
" large rolls	0 14 0 17
" store crocks	0 15 0 16
Cheese	0 09½ 0 10

COUNTRY

Eggs, fresh, per doz	0 10½ 0 11
" limed	....
Beans	1 30 1 45
Onions, per bag	2 00 2 25
Potatoes, per bag	90 1 00
Hops, 1891 crop	0 13 0 15
" 1892 "	0 15 0 17
Honey, extracted	0 05 0 08
" section	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½ 0 11
Pork, mess, p. bbl	..... 0 21
" short cut	21 00 21 50
Hams, smoked, per lb...	13 0 13½
" pickled	.... 0 12
Bellies	..... 0 13½
Rolls	0 10½ 0 10½
Backs	..... 0 13
Lard, pure, per lb	0 12½ 0 13½
Compound	0 10 0 10½
Tallow, refined, per lb..	0 05½ 0 06
" rough, "	..... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	.. 4½
" Japan	... 5
" Imperial Secta	... 5½
" extra Burmah	3¾ 4
" Java extra	6¼ 6½
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	5 5½
Goathead (finest imported)	.... 6½
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ½ or ¼ grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	.. 5½
Paris Lump, bbls and 100 lb.bxs	.. 6½
" " 50 lb. boxes	... 6¾
Extra Ground, bbls Icing	... 6¾
" " less than a bbl	.. ....
Powdered, bbls	6¾ 6¾
" less than a bbl	... .
Extra bright refined	... 5½
Bright Yellow	4¾ 5
Medium "	4½ 4¾
Brown	4.55 4½
Dark yellow	.. 4¾
Raw, brl	4 4½

SALT.

Bbl salt, car lots	.... 1 00
Coarse, car lots, F.O.B.	.... 0 65
" small lots	0 85 0 90
Dairy, car lots, F O.B.	..... 1 00
" small lots	.... 1 25
" quarter-sacks	0 40 0 45

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2½
B	2½	3½
V.B	2½	3
E.V.B.	2½	2½
E. Superior	2½	2½
XX	2½	2½
XXX	2½	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30
		Per lb
Eclipse "		0 05½
Ruby, 10 oz "		0 42
Monster, 8 oz "		0 30
Detroit, 14 oz "		0 48
Lily White "		0 90
Everyday "		0 80
Queen City, 14 oz "		0 72
		Per box
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 20
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50
		Per doz
Royal Magnum		0 30
" " 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Roso		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72
		Per box
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00

	Per doz	
White Castile Bars		0 75
White Oatmeal		0 75
Persian Boquet, paper		2 50
Oriental		0 45
Pure Cocoanut, 3 doz. bxs, wood		0 50
Heliotrope paper		1 50
Carnation		0 60
Rose Boquet		0 60
Cocoa Castile		0 50
Arcadian		0 45
New Arcadian, per gross		5 00
Ocean Boquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85
Unscented Glycerine		0 90
Grey Oatmeal		0 60
Plain Honey		0 75
Plain Glycerine		0 75
Plain Windsor		0 75
Fine Bouquet		1 00
Morse's Toilet Balls		0 90
Turkish Bath		0 60
Infants' Delight		1 20
Surprise (100 cakes)		5 00
Sunlight		3 50



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case.	
Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.

	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R

LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

The Ideal Food for Infants

—IS—

MILK GRANULES

because it is practically identical in composition, taste and appearance with

MOTHER'S MILK.

It digests thoroughly without causing an undue tax on the vital energies of the infant's stomach.

ASK FOR

Johnston's

Fluid Beef

The Great Strength-Giver

If you need a Tonic.

TAKE

Staminal

It not only stimulates, but builds up and strengthens. You get a tonic and a food combined in the form of

Palatable Beef Tea

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Lightning, Crown, Gem, Imperial,

—OR—

American Porcelain Lined

FRUIT JARS



If you want any jars this season send your order now, to . .

William Gray, London. Telephone 903.

Canada Glass House, Hamilton, Telephone 239.

— OR —

GOWANS, KENT & CO.

TORONTO - - AND - - WINNIPEG

ORDERS CAN BE FILLED AT ONCE.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., Wellington Mills, London, England

REPRESENTATIVE IN CANADA: JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL The LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO AUGUST, 25, 1893. No. 34



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I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

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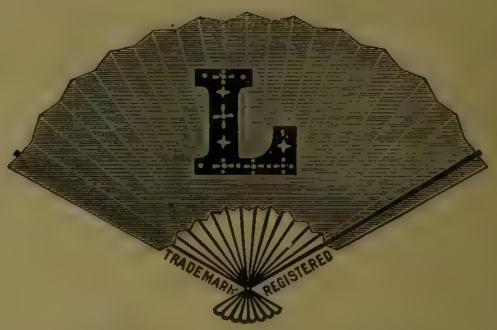
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PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

A merchant complains in the columns of a contemporary that he has decided to give up business because "he cannot put up with the quality of clerks as they are at the present time." Poor man, he is to be pitied—and blamed too. A young man does not become a first-class clerk solely by his own volition. Much depends of course upon his own natural aptitude and the heed he gives to the instruction of others. But at the same time he needs some instruction in the A B C's of a clerk's duties just as does a child who is taking its first steps in the rudiments of learning. His instructors are his employers. If, therefore, good clerks are so scarce it is obvious that merchants must to some extent share in the responsibility of being the cause.

Merchants should be honest with their clerks. This is about the first thing necessary. Every young man is not intended for a clerk, but a good many are allured into the belief that they are. Such as these seldom amount to much. Square blocks do not conform to round holes. When, therefore, a merchant has a young man in his employ who is desirous of becoming a clerk, but who is totally unsuited for such avocation it is his duty to tell him so in a friendly way, and to, if possible, direct his attention to what he may be best suited for. But even those who have in them the material for good clerks are spoilt through improper training. Merchants should enjoin upon their clerks square dealing, attention, system and quickness. If a merchant allows his clerks to represent a thing to be what it is not or to give anything less than 16 ounces to the pound or 36 inches to the yard it cannot be expected that they will be true to themselves or to any body else. Civility is something no clerk can be without and be a success. When a customer enters the store the clerk should not wait till he comes to him. The clerk should go to the customer, and that promptly. Nothing is more annoying to a customer than to be kept aimlessly gaping about in the store with the clerks paying no attention to him. And yet it too often occurs. Sometimes a clerk is engaged in reading a newspaper when a customer enters. Instead of dropping the paper immediately a clerk here and there will be found who thinks the finishing of a certain paragraph or article of more importance than waiting upon the customer. Such conduct is reprehensible; and young clerks should be trained to look upon it as such. The importance of training a clerk to be systematic can scarcely be over-estimated. It is invaluable to the merchant, for the clerk who is systematic can accomplish much more work; and it is better for the clerk himself, for not only does he spend less energy but he can command a better salary than he who is unsystematic. Quickness is another thing that should not be overlooked in a young clerk's training. Customers loose patience with the slow clerk, and if there is no other clerk in the store will not infrequently transfer their patronage to where it does not take—to them at least—an age before the article they want is procured and properly parcelled.

* * *

The wholesale merchants of London, England, have been receiving many complaints of late regarding Indian and Ceylon teas, and at the annual meeting of the Wholesale Tea Dealers' Association of that city a good deal of attention was paid to it in the report. Irregularity in the tares of certain Indian and Ceylon teae, especially that some Indian teas were inferior to sample, seemed to be the most prolific cause for complaint. The leaving of teas on the floor of some warehouses an unnecessary length of time after bulking and before the packages were refilled, was also a source of some complaint. Since, however, these matters had been brought to the attention of the Tea Brokers' Association an improvement was noticeable. The committee also pointed out instances of parts of breaks of tea only being offered in public sale when it was generally understood that the complete parcels were submitted. It had been found, too, that wood, in a green state, is frequently used in Indian, but still more often in packing Ceylon teas. The sap from the wood, when it comes in contact with the lead, produces an acid which seriously affects the tea. The Indian and Ceylon associations had been fully advised of this, and had, the report said, taken steps to ensure only seasoned wood being used in future.

* * *

The present system of renting telephones is not equable. Nearly everybody will acknowledge this. Gas is paid for by the thousand feet and water by the gallon. A telegram we pay for by the word. For riding on the railway we are charged so much per

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

mile. At the restaurant we pay for what we eat or for what we drink. But when we come to the telephone there is no discrimination. Every body is put upon the same footing whether the 'phone is used once or one hundred times per day, it is all the same. True—a difference is made between the factory, office, or store, and the private dwelling house, but even in the latter instance there is the same want of discrimination. It is obvious then that under the system now in vogue some are contributing more than their share towards the maintenance of the telephone companies while others are not paying enough. It is like a tailor taking a roll of goods and making it up into a dozen suits, ranging in sizes suitable for fifty-pound boys to 250 pound men, for which he makes no difference in price, great and small being charged alike. Of course the one who frequently uses the telephone does not require a more costly telephone or necessarily a greater length of wire than he who only uses the instrument less frequently, but he demands more of the time and the attention of the operators, and that is practically the same as if he consumed more material.

* * *

Whether the telephone companies were disposed to discriminate between the big and small users or not, it would, under the existing conditions, be both a difficult and expensive task to keep a record of the number of times a telephone was used. There is now, however, a probability of this difficulty being overcome if certain German advices can be relied upon. These advices state that an instrument has been constructed under the auspices of the government telephone department of that country by which the desired object is to be obtained. It is called the telephonemeter, and registers automatically each conversation from the ringing up of the central office to the ringing off signal. One of the beauties of this instrument, if it proves efficient, is that the merchant will have a good opportunity for refusing the use of his telephone to outsiders who are ever troubling him for the loan of it, or at least an excuse for charging them for its use. With the telephonemeter or some other time-registering device attached to the 'phone less idle talk would be transmitted across the wires, while there would at the same time be more economising of time. And thus, with some such register in use would at one stroke be abolished an anomaly and the means created for regulating, if not removing, the "may-I-have-the-use-of-your-telephone" fiend.

* * *

Census Bulletin No. 17 has just been issued by the Agricultural Department at Ottawa. It deals with the educational status of the population except 55,401 Indians. The aggregate of all ages in the Dominion who can read is 3,383,793, or 70.83 per cent. In making an analysis it it found that of persons between the ages of 20 to 29, 89.83 per cent. can read; between 30 and 39 years, 86.66 per cent.; between 40 and 59 years, 82.64 per cent.; between 60 and 74 years, 74.21 per cent.; from 75 years and upwards, 66.32 per cent. It will thus be seen that of the adult population the youngest group shows a great advance over the older groups, evidencing the spread of educational facilities during the last twenty years. Those who can both read and write number 3,176,667. Of the adults 80.34 per cent. can both read and write. Including children as well as adults the percentage is 66.50. The banner province in the ability of its adults to write is Manitoba with a percentage of 93.1. Ontario is second with 90.4 per cent. Then comes, in the order named, the Northwest Territories, Nova Scotia, New Brunswick and Prince Edward Island (equal) and Quebec. In the matter of writing Canada stands sixth among the nations of the world. Taking 100 as the standard of perfection Scandinavia stands first with about 97, Germany and Switzerland next with 95 each, the United Kingdom third with 90, Holland fourth with about 87, France and the United States fifth with 85, and Canada sixth with 80. The lowest in the scale is Russia with 15.

* * *

A number of the National Banks of the United States reduced their circulation last spring. Then there was no anticipation of a scarcity of circulation. Now some of them are desirous of increasing their circulation, but they have struck a snag in the shape of a clause in the law which says that "no National bank which makes any deposit of lawful money in order to withdraw its circulating notes shall be entitled to receive any increase of its circulation from the period of six months from the time it made such deposit."

A PACKER'S DOUBTFUL COURSE.

Honor among business men is more sacred than a good many people suppose. The fact that much odium is cast upon and publicity given to acts that are dishonorable is an evidence of this. If they were of common occurrence they would naturally attract but little notice.

An act that was an exception to the rule was recently brought to the attention of THE GROCER. The perpetrator was a well-known canner east of Toronto who occupies a high position in the Canadian Packers' Association and the victim a well-known Toronto wholesale firm.

Some time ago the wholesale house in question made a contract to supply a hotel in Toronto with some 150 cases of canned goods of the aforesaid packer's brand. The goods were to be delivered a few months hence. When the time for delivery arrived the wholesaler, meeting the representative of the hotel on the street, asked him when it would be convenient for him to have the goods delivered. The latter hesitated, coughed, and in effect remarked: "Yes, of course. Well, let me see. Yes; well it's too bad I didn't let you know before. But I was just going to call upon you. You know the man whose pack I ordered from you puts up at our house. And he would have it that I must buy my canned goods direct from him. He offered me a pretty good inducement and I gave him the order. So I'll have to cancel yours."

The wholesale man was naturally annoyed, but he said nothing and allowed the order to be cancelled. Since then he has refused to handle that particular canner's goods, and furthermore has taken pains to relate his experience to his fellow jobbers.

That the packer's action was dishonorable goes without saying, aside altogether from the question as to whether he was justified or not in selling direct to a consumer. Not only had the wholesale house in question stocked itself up with his goods, but some four others or more had done the same thing. It was the implied understanding when these houses contracted with him that they, as middlemen, were to supply the trade. If it was not so what would have been the use of their taking his or any other packer's product? If the packer supplies Smith, Brown, Jones and Robinson with all they can consume, what earthly use is there in the wholesaler stocking his shelves with goods with the same object in view? If A wants a bushel of beans and cannot or will not take more, it is obvious that B the dealer, cannot sell him if C the producer, has already secured the order and that at a figure below the market price. If the packer complained of, or any other packer for that matter, means to cater direct to the big consumers, like hotels, or to the retail trade, let him proclaim it, and not, by misleading the middlemen, induce them to take his goods for the pur-

pose of selling them to the very people whom he is going to supply himself direct from his factory. Business is business. Playing at Dr. Jekyll and Mr. Hyde is not.

A GROWING FRUIT CENTRE.

The fact that Montreal is a great distributing point for fruit of all kinds has been pointed out in THE GROCER several times before, and some recent developments make it evident that she is destined to become a still greater centre in this respect. The large spring sales of lemons and oranges, when almost a million dollars worth of fruit are turned over, are a sufficient event in themselves, not considering the large direct fall shipment of dried fruit, currants and raisins, from Greece and Spain, three cargoes being already contracted for. But within the past month auction sales have become regular, and now it is the customary thing to turn over all the way from $10,000 to $15,000 worth of fresh California and other fruit every week. The enterprise of one particular firm in this respect has caused keen rivalry to spring up, so that recently, instead of one auction sale, there are two and sometimes three. The fact that large quantities of California fruit were handled with profit last fall in Montreal, was the primal cause of the present activity. Early this spring the Montreal Fruit Exchange came into existence, with the announcement that all lines of fruit would be dealt in, but that California fruit would be a specialty. The new concern had the advantage of being appointed direct agents for some of the leading fruit growers in the Golden State; also a big fruit packing concern in San Francisco, which already had agencies in all the big American cities. The Montreal concern were enabled therefore to lay down fruit with promptitude direct from the orchards. An illustration of the extent of the business being conveyed in the fact that 32 carloads of fruit have been cleared out during the past week, worth over $60,000. In fact there has been two carloads per day sold on the average, and the prices realized compare favorably with those ruling at the auction sales in the States, being higher if anything. The effect of so large a supply of fruit in Montreal is that it can now be bought for less than half the cost of a few years ago, when it all came through the hands of Chicago or New York firms, and of course they were not doing business for the fun of it.

In the old days also the different fruit firms in Montreal divided the trade up among themselves and plodded along in a quiet way. The enterprise of the new concern, however, has stirred them up likewise, for as any retailer can attend the exchange auction sales and buy from ten boxes up there was a danger of losing a lot of good customers. To meet the emergency the wholesale fruit men have united and formed the Montreal Fruit Auction Company, and of course with this competition matters have been even more lively than they were. Each member of the latter association turns over all his individual consignments to it and pays a commission of 2 per cent. to cover actual expenses. So far the departure has worked first class, and now there are sales of fruit every day in the week, and they are attracting custom not only from Montreal but from all the surrounding towns, so that it promises to widen out into a really extensive business, constituting one of the features of the port in a commercial sense.

Of course the public will benefit by this, and another thing is that it has led to a marked improvement in the manner of carrying fruit to Montreal. With increased receipts and more traffic the railway companies are giving better transportation. In fact the time occupied in transit from California of the fruit refrigerator cars is exactly ten days, and the arrivals occur with the regularity of passenger trains. Altogether Montreal's fruit trade is in the advance, and Maritime province buyers instead of making their purchases in Boston and New York are directing their attention more and more to the Canadian metropolis.

A NEW CHEESE COMPETITOR.

Some facts gathered from a recent return of the British Board of Trade show that there is a probability of a new competitor in the English cheese market which our shippers will have to consider in addition to the New Zealand shipments. This is Finnish cheese. One of the chief articles of rural industry in Finland in the past has been butter making, but it is stated that a crisis exists in that industry and the farmers are trying to work on something else. The greater part of Finnish butter has for some years been shipped to Great Britain, there being a butter shipping company which maintains direct communication between Hull in England and Honge in Finland. Rural economy in Finland, it is pointed out, has been at all times distinguished by a certain exclusiveness, it being a trait of the Finish character to concentrate all energies on a particular specialty. For some years this specialty has been the supply of butter for the English market. The Finland government encouraged this exclusiveness by offering prizes for model dairy farm breeds of cattle, etc., and also appointed traveling instructors, the result of it all being that Finland soon obtained the reputation of turning out the best butter in Europe. Thereupon Ireland, France, Germany, and even America sent commissioners to Finland to take a note out of the Finish book, the consequence of which is that the exportation of butter from Finland has been considerably reduced to the profit of these other countries. This has resulted in an overproduction of butter in the Grand Duchy, and as they have no mixed dairying and the majority of the peasants are dependent on the profits of their dairy produce a crisis exists. Accordingly the Fins are now discussing the propriety of making less butter and substituting for it the production of cheese. Finland cheese is therefore within reasonable distance of becoming a staple article of British provision, and is likely to be cheap, good, and worthy of attention, for the traits of the people make it a certainty that they will repeat in cheese making the success they exhibit in butter.

THE WORLD'S MONEY SUPPLY.

Acting Director of the Mint Preston has prepared a table of the monetary systems and approximate stocks of money in the aggregate and per capita in the principal countries of the world. This table shows that the aggregate stock of gold is $3,582,605,000; the aggregate stock of silver is $4,042,700,000, and the aggregate uncovered paper is $2,635,873,000. The stock of gold possessed by the principal countries is given as follows: United States, $604,000,000; Great Britain, $550,000,000; France, $800,000,000; Germany, $600,000,000; Russia, $250,000,000.

The silver stock of these same countries is given as follows: United States, $615,000,000; Great Britain, $100,000,000; France, $700,000,000; Germany, $211,000,000; Russia, $60,000,000.

This stock of silver is divided by Mr. Preston into full tender and limited tender. The United States has $538,000,000 full tender and $77,000,000 limited tender; Great Britain, no silver full tender, $100,000,000 limited tender; France, $650,000,000 full tender, $50,000,000 limited tender; Germany, $103,000,000 full tender and $108,000,000 limited tender, and Russia $22,000,000 full tender and $38,000,000 limited tender. The ratio prevailing in nearly all the principal countries between gold and legal tender silver is 1 to 15½. This is the ratio in France, Belgium, Italy, Spain, Netherlands, Russia, Central and South America. The ratio between gold and limited tender silver is as a rule 1 to 14.38. The respective ratios in the United States are 1 to 15.98 and 1 to 14.95. The various monetary systems as divided among the several countries are as follows:

Gold and Silver—United States, France, Belgium, Italy, Switzerland, Greece, Spain, Netherlands, Turkey and Japan.

Gold—United Kingdom, Germany, Portugal, Austria, Scandanavian Union, Australia, Egypt, Canada and Cuba.

Silver—Russia, Mexico, Central and South America and India.

Of the uncovered money South America has $600,000,000; Russia, $500,000,000; the United States, $412,000,000; Austria, $260,000,000; Italy, $113,000,000; Germany, $107,000,000; France, $81,000,000, and Great Britain, $50,000,000.

The per capita circulation of gold is: United States, $9 01; United Kingdom, $14.47; France, $20.52; Germany, $12.12; Russia, $2.21.

The per capita of all classes of money is: France, $40.56; Cuba, $31.00; Netherlands, $28.88; Australia, $26.75; Belgium, $25.33; United States, $24.34; United Kingdom, $13.42, and Russia, $7.16.

SOUTHERN SUGAR AND RICE CROPS

"As you are vitally interested in securing and disseminating correct information to the commercial and mercantile community, and in view of the fact that statements have gone out to the country advising that the staple sugar and rice crops of Louisiana are this season very large and fully equal to the season just closed," writes a New Orleans correspondent of the N. Y. Journal of Commerce, "we deem it proper to acquaint you with the facts which we have secured by direct observation and correspondence bearing on the crop situation.

"The sugar crop is in fine condition, and the promise of a large yield in both tonnage and saccharine is of the best, every indication now being in evidence that the largest crop ever known will be harvested the coming season.

"The rice crop, however, has developed a situation decidedly adverse to the statements put forward in May as to the yield and probable outcome, and is essentially different from the sugar outlook. The low prices at present prevailing, and which have depressed the rice situation so effectively all the past season, and the large crop just harvested, resulted in a greatly decreased acreage along the Mississippi River, and from the mouth of the river up to the crop limit the decrease in acreage is fully 60 per cent. less than last season, and in addition to this the losses to the rice crops from the 'Resoue' crevasse will be fully 2,500 acres, or, say an output lost by crevasse of fully 30,000 barrels of rough rice. In Southwest Louisiana, in what is called the 'Calcasien' country, and Acadia, the present crop is turning out very disastrously, as in that section they have to depend in large measure on the clouds for irrigation; the smaller section, say about one-quarter, being able to use pumps for irrigation, securing water from the bayous, which this season has not been in sufficient quantity, because of the long-continued drouth, no rain of any consequence having fallen there in two months. This lack of rain has prevented the rice growing, turning the plant yellow, and in many instances it is simply burning up from the intensity of the July sun, the ground being baked hard; hence those crops which depend alone on rains for irrigation will not make a one-quarter crop—in fact, not more than sufficient for seed. Letters from Calcasiem to-day speak of abandoned crops to avoid further loss. Hence we have every reason to assume from the present outlook that the rice crop of 1893 94 will undoubtedly fall short fully 750,000 to 900,000 sacks of rough rice, equivalent to 275,000 to 300,000 barrels of clean rice for consumption, as known to the mercantile community. As rice is now selling below cost of production, we look for a radical advance in values the coming months; if this does not ensue, the planting of rice will be abandoned, as many of the rice planters are on the verge of ruin now from their inability to realize cost of production on last crop, and present values cannot but tend to drive them all from the attempt to again realize their past but disappointing expectation."

MUSTARD.

A favorite function of the French daily papers is that of volunteering advice to their readers as to what they should eat, drink and avoid, says W. D. Bennett in National Grocer. The learned and benevolent man of science who pens the articles addresses his audiences in magisterial style, exactly like a doctor in consultation with his patients, and usually, like the latter worthy, gives them credit for a limited share of knowledge or common sense. The subject of one of these dissertations in a late number of La Patrie is the useful condiment mustard, which recent revelations have shown to be adulterated to an incredible extent in Paris. The meaning of the word "mustard" has not been definitely settled by etymologists, who dispute vigorously over it; but the writer seems to incline to the opinion that it is a word of Celtic origin, implying that which has a strong smell. Having settled this point, he proceeds to trace the history of mustard, beginning with the days of the Greeks, who used it in powder as we do pepper, and thence on to the time of the Romans, who used it first in the same way but afterwards improved it, as they thought, by mixing it with water. In the fourth century he declares that mustard was often mixed with honey and oil. The middle ages found it in a proud position as regards popularity, and it is said that at the fete given by Eudes IV. of Burgundy to Philip of Valois, at Rouvres, in 1336, no less than 300 pounds of the attractive seed was consumed. The upshot of the advice which the French physician gives after this long historical survey amounts to little more than a warning to sanguine and nervous people not to eat too much of so exciting a condiment, even in hot weather, when it is supposed to be most appreciated by epicures. Since the introduction of mustard in the British Isles by the Romans it has become an indispensable article in every household, the yearly consumption amounting to millions of pounds. Pure mustard does not burn like red or cayenne pepper. Only recently pure mustard has been manufactured in the United States, and those who have used it prefer it to the imported article, which is not pure, having to pay a duty of 14 cents per pound.

The following directions for mixing mustard may be found useful:—The water used should be previously boiled, and should have become nearly cold. Hot water destroys the essential qualities of the mustard, while a mixture with cold water is liable to ferment; vinegar should not be used. It is best to make one day's supply at a time, and it is a false economy to keep over what is left—the fresher the mustard the better. In mixing, the mustard should be stirred until every lump has disappeared, and the mass resembles thick cream.

WHAT MAKES SUCCESSFUL MEN.

The most successful merchants and manufacturers to-day are those who served a conscientious apprenticeship in their chosen business. The successful man of to-day was not the shirk of twenty-five years ago. He was the young man who made himself useful and invaluable, who filled his place so well that a week's absence made such a vacancy that he was missed from his post. The successful man of to-day was not the young man who tried to kill time, who tried to earn his salary by the least exertion, and who did not have the interest of his employer at heart.

There are hundreds of practical illustrations of the above assertions. We might mention one of the most successful paper manufacturers in New England, who died some years ago one of the wealthiest men of Fitchburg, who worked while a lad for two brothers who had formed a partnership in the paper manufacturing business at Franklin, N.H. He was a quiet, industrious, conscientious lad, who had been well brought up. He did not share in the levity and nonsense of the other boys about the mill. He attended church regularly on the Sabbath and behaved himself every day in the week. When the other boys would guy him about his church-going habits, and even steal his shoes and hide them, he would go on just the same, barefooted. He turned neither to the right nor the left from his path of duty. What was the result?

After he had been in this employ for several years, one of the brothers came to him and said: "Young man, my brother and I do not get along well together, and we have decided to dissolve partnership, and I should like to buy out my brother's interest and sell it to you, making any reasonable terms for payment, and you and I will build up a large business." The young man said he felt complimented at this manifestation of confidence and would take the matter into consideration.

The very next day he was called aside by the other brother, and was told that existing relations between the two brothers were not exactly what they should be, and that he had formed the idea of either buying out the entire plant or starting elsewhere, and would like to have the young man join him in the enterprise, the member of the firm agreeing to furnish the capital, and make easy terms of payment. The young man was somewhat bewildered by the two offers, and, feeling that it might result in some embarrassment to him to accept either of them, he gave reasonable notice and left the employ of the firm at Franklin, going to Fitchburg,

where he soon worked his way up as a manager and owner of paper mills, and finally as one of the most successful paper manufacturers in New England.

Such instances are not rare, and should serve as examples to the rising generation so to inspire them to work for the best interests of their employers, feeling sure that if their present employers do not fully appreciate their services, they are attracting the attention of other manufacturers, and, at the same time, educating themselves for higher positions in other concerns. The young man who fools away his time, who fritters away his opportunities, is cheating himself. This is a crime, equally as well as that of cheating his neighbor. Real worth never fails of appreciation.—American Cultivator.

INCREASED USE OF SOUP.

In the primitive condition of existence man found his nourishment in such food as nature had provided for him and which he obtained from the nearest field, forest or stream, remarks Chicago Grocer. He is largely vegetarian or carnivorous according as the supply of food within his reach consists of either or both. The more civilized races have reached the condition where both a choice and abounding variety of foods are presented to meet their desires. Food products, animal and vegetable, are brought from every clime and country to meet the demand for variety. In the consumption of meats the greatest diversity of taste exists as to the manner of their use. In almost all countries of the old world, for economic reasons, by far the most prevalent form of meat consumption is the soup or the stew. Even the much vaunted "roast beef of old England" is indulged in by the masses on festive occasions only, whereas "broth and meat" is the every day food.

The writer has a vivid recollection of the fact that in his boyhood in Scotland, when sometimes he fain would have "passed" on soup and proceeded to the meat course, the rule rigidly enforced was "Sup your broth, then you can have some meat." There was an inflexible unwritten law in force: "No soup, no meat." In fact the supply of meat was limited and had to be expanded by conversion into broth. The average Scotchman is rarely the product of soup, oat meal porridge and milk, bread and some milk, just enough meat so he can swear he is no vegetarian.

On the continent of Europe, however, is where soup is the veritable "staff of life," and to concoct a new and palatable soup places the inventor in the company of the "immortals," with a patent of nobility and wealth at his disposal. The great masses of people have to reserve their meat consumption for the red-letter days, when they revel in the luxury of real meat soup and toothsome fricasses, made from the meat that previously had done service in the soup pot, the flavor lost in the process being replaced by adding a little garlic and other herbs. For everyday food, soups made without meat are in order, and give flavor to the black or white bread and other vegetables that are available. These people are healthy, and, moreover, happy withal. In America, owing to the great abundance of animal food, we find the most reckless extravagance in the consumption of meat. The extravagance is not so much that of wastefulness of material, although it would not be difficult to convict the average American of wanton and needless waste in this regard. Putting that aside, however, as outside the scope of this article, we have still left to battle the reckless waste of health, the irritated nerves, impaired liver, weakened kidneys, resulting from the effort made to keep up the everlasting consumption of boiled meat and roasted meat which the conscientious American citizen regards as a duty and as a sort of mark of his nobility. In fact he would feel unhappy if it were even whispered that he could not afford to eat and waste every week animal food sufficient to feed a company of Kaiser Wilhelm's bodyguard for a month.

The consumption of soup in this country is increasing, but with the masses it has not become popular. The reasons are easily enough seen, some of them having already been foreshadowed. Among other reasons are, perhaps, the care, labor and time involved in the making of a really good soup, which in the bustle and excitement of American life it is hard to spare for this purpose. Our domestic life is somewhat crowded and is made burdensome because of the demand for labor in other fields than domestic work. The wastefulness of the broiler and the oven is extenuated perhaps by the economy of work, but this does not overcome the wear on the vital organs caused by overtaxing their powers to eliminate an excess of elements that are not assimilated, thus poisoning the nerves and the brain. The canning of soups meets this need of our people. In a soup the best elements of animal food may be obtained, both nitrogenous and carbonaceous, besides this all the valuable mineral salts are retained in their natural state. When in excess a portion of the fatty matter is withdrawn. No small amount of skill is needed in seasoning to render the article palatable and more than "appetizing." A can of soup sufficient for several people may now be obtained at a price only a trifle in excess of what it would cost to make it in the kitchen, where it is rarely that all the ingredients necessary can be found, and as the can is sealed its contents are good for years if not wanted for immediate use. Our experience is that when a supply of such articles is to be found in the domestic larder, or is easily procurable by going to the nearest grocery store, they are wanted for immediate use and wanted very often. Decidedly let us eat less of the broiled beefsteak and the roast of beef, use our meats more in the diluted form as in soups and we will realize quite a gain in health and spirits, besides a substantial saving in domestic expenses.

RICE RECEIPTS, 1892-'93.

The New Orleans Times-Democrat publishes a table giving the receipts of rice at New Orleans for the crop year 1892-93 showing a total of 1,972,946 sacks rough rice and 6,490 barrels clean rice, or reduced to clean in proportion of three barrels rough to one barrel clean, 664,139 barrels clean.

The increase of rice receipts in New Orleans in past sixteen years is shown as follows: 1877-78—233,707 sacks rough rice, 16,682 barrels clean rice; 1878-79—279,611 sacks rough rice, 21,045 barrels clean rice; 1879-80—182,999 sacks rough rice, 11,152 barrels clean rice; 1880-81—445,397 sacks rough rice, 29,812 barrels clean rice; 1881-82—435,692 sacks rough rice, 39,390 barrels clean rice; 1882-83—392,750 sacks rough rice, 37,736 barrels clean rice; 1883-84—459,559 sacks rough rice,41,055 barrels clean rice; 1884-85—333,693 sacks rough rice, 32,333 barrels clean rice; 1885-86—899,212 sacks rough rice, 57,983 barrels clean rice; 1886-87— 838,476 sacks rough rice, 48,566 barrels clean rice; 1887-88—626,811 sacks rough rice, 23,263 barrels clean rice; 1888-89—737,075 sacks rough rice, 29,227 barrels clean rice; 1889-90—777,742 sacks rough rice, 7,441 barrels clean rice; 1890-91—892,374 sacks rough rice, 4,115 barrels clean rice 1891-92—1,052,331 sacks rough rice, 5,640 barrels clean rice; 1892-93—1,972,946 sacks rough rice, 6,490 barrels clean rice.

"AD." MIXTURE.

Keen "ads." cut prejudice and purse-strings.

Dull ads., like dull salesmen, are wet blankets to business.

If your logic leaks your ads. won't "draw."

The seeds of success often lie in some happy catch phrase connected with an ad.

A magnetic ad. will cling about the reader's mind like the closing counsel of a dead uncle.

The recoil of ads. loaded with lame logic often breaks the backbone of business.

A verbal "wiggle" to a "business bait" will often catch the eye and interest of a very cautious "fish."

It takes two to make a bargain, but one persuasive ad. well circulated will often make a market.

An appetizing ad. leaves a taste in the reader's mouth which often ripens into a hunger for the thing advertised.

A peculiar verbal twist in an ad. often helps it to draw the cork of pent-up prejudice.

A business boom, loaded with convincing logic and shot through the columns of a mighty medium, will knock piggish prejudice higher than Gilroy's kite.—Jed Scarboro in "Business."

CHATS WITH BUSINESS MEN.

Mr. P. L. Mason returned last Friday from a fishing trip up near North Bay. Saturday morning I ran against him in Davidson & Hay's. He had no fish stories to tell beyond that his party had brought away, to the ounce, as many goodly speckled trout as the law allowed; but he had a thrilling story to tell of the narrow escape of one of his companions. I'll give it as far as I can remember, in his own words. "One day George Mitchell, one of the fellows in our party, went out on the top of a big bald rock on the bank of the river. In shape it was something like this," explained Mr. Mason as he held out his left hand, bending his wrist downward to show the curve of the rock. "Well, Mitchell had just got on the top of it, intending to stand behind an old stump, when out from under him went his feet, and down the rock he flew with frightful velocity. Fortunately in going over the edge of the rock he managed to throw himself to one side and instead of falling into the exit of a seething chute he fell on his side on a dead tree. The tree was smashed to pieces, and it is a wonder that something did not penetrate Mitchell's side. Beyond a few bruises and a general shaking up he was none the worse however for his fall. The distance he fell was something like twenty-five feet. An old man we had with us was fishing near where Mitchell fell. Turning round to him he said, with a look of surprise, 'Well, where in the mischief did you come from?' 'Well, I didn't come of my own free will,' replied Mitchell. 'Well, I didn't suppose you were fool enough to, anyhow,'" answered the old man.

* * *

"Well, I can't say that there is much news," said a traveler to me Saturday. "But hold on! I did hear by-the-bye that a traveler of one house on the street had a laughable experience the other day. It seems that he was asked to take part in a ladies' aid social in a town where he happened to be one day. That evening, in his hurry to get through business in time for the social he undertook to cross a stream on a plank. He wasn't a Calverly, for when he got to the centre of the stream he lost his balance and over he went sprawling into the creek. He was, of course, wet through to the skin. Instead of gracing the social that night he went to the hotel and to bed, while his clothes were hung up in the kitchen to dry."

* * *

"Yes, our old friend Bob Gowanlock, of Perkins, Ince & Co.'s will be off for Chicago and the World's Fair in a few days," said one of his confreres of the Grip to me the other day. "And he'll have a good time. He always does. But you might tell the boys that they need not fear about getting their annual supply of fish as the result of his prowess, for he's going fishing later in the season. He wouldn't forego his fishing for even a World's Fair, and then you know he has so many friends who like to think about him while discussing a plate of his speckled trout."

* * *

"Friend James Vair of Barrie is doing an extensive business in jobbing fruit this year," remarked one of Sloan & Crowthers' travelers to me Saturday. "He has handled fruit for some time, but this year he is going into it much more extensively than ever before. The merchants of such northern towns as Orillia and those doing business on the Muskoka lakes seem to be getting most of their supplies from him. Some days he gets two or three carloads of stuff in. He's a hustler I can tell you."

BYSTANDER.

TRAVELERS IN THE MOONLIGHT.

The gods favor the city travelers. At least they have lately. A few months ago the new quarters of the association was opened with an At Home, and it was a success. Next they held an excursion to Niagara Falls, and a more delightful day or time could scarcely have been had. On Monday night they held a moonlight excursion on the steamer Chippewa, and there was the same result.

Old Props had early in the day issued threatenings of unpropitious weather. But he was either miscalculating or lying, for a more delightful night for a moonlight excursion could scarcely have been imagined. Luna was just old enough to be appreciated, and not a cloud flitted across the sky to vail her face or the thousands twinkling stars that winked at each other as if to say: "Looks as if the travelers are having a pretty good time down there." And they were, thanks to the committee as well as to the weather.

The main deck was given up to the dancers, and, in order that there might be an equable distribution of music, Glionna's band of 30 pieces was divided into two parts, each playing simultaneously. In the ladies' cabin a vocal and instrumental concert was given, presided over by R. M. Corrie. Selections were given by the Harmony quartet—Dinnock, Gorrie, Adamson, Verral; the Harmonic Quartet—Theaker, J. Simms, A. Toms, J. F. Howitt; saxaphone solos by J. H. King, comic songs by E. B. Piggot, piano solos by E. J. Hogben and G. F. Beard, vocal solos by Gorrie, Dinnock and others. W. T. Harrison was accompanist. The card players and smokers took possession of the spacious smoking room, and a harp and a violin player were detailed to entertain them. For those who preferred to stroll about the boat, in addition to the strains of dance music they could catch, was provided a banjo and guitar club, whose weird music in the fore part of the boat attracted a good deal of attention.

There were about one thousand persons on board, and that without any advertisements being placed in the daily papers What it would have been had the usual advertising methods been resorted to is obvious. But the promoters wanted a select party, and they got it.

It was almost nine o'clock when the Chippewa steamed slowly through the western gap out into the lake, where for nearly three hours she sailed now in one direction and then in another, or described big circles, like some lazy monster of the deep that had nothing to do but bask in the moonlight and enjoy itself. And those on board did enjoy themselves, and that right royally. Even yet they are singing praises.

The City Travelers' Association is to be congratulated upon not only the success that attended the excursion, but upon the fact that one of the most enjoyable and best moonlight excursions that ever went out of Toronto harbor was that under its auspices on Monday night.

These composed the committee: J. Owens, chairman; W. F. Daniels, secretary; A. M. Piper, treasurer; W. Bremner, R. Maxwell, Ben Dack, S. H. Moore, W. Soper, F. Gallow, J. A. Dickson, J. A. McGuane, W. H. Steele, S. G. Martin, J. Mortimer, R. M. Corrie, R. C. Morrison, L. J. Barwick, J. F. Smythe, C. F. B. Spencer, Charles Dinnock.

A DEFENDER OF DINNY'S.

DEAR GROCER,—Kindly permit me to offer a few remarks regarding "Dinny Callahan's" letter to his friend Moike, in your journal of Aug. 11th; also on the reply from one Stephen Hustwitt, in your issue of August 18th. Mr. Hustwitt, I notice, undertakes to put you, as editor, right, as to what you will publish. Now sir, to say the least, he errs in so doing, that is to my mind. Of course "doctors differ." I am a constant reader of your journal, THE CANADIAN GROCER, and consider "Dinny Callahan's" letter one of the funniest I have read in many a day. From a town point of view I would have no hesitation in saying that it is most free from anything of the character which he imputes to it. Mr. Hustwitt's letter reads to me like coming from a man of narrow views, and who is currying favor from a certain class of the community. If Dr. Fowler, the phrenologist, were on the scene, or could send one of his scholars in phrenology, I feel certain that neither could find a bump in Mr. "Dinny Callahan's" assailant's head that could be called "broadview" or "generous," and if so, I have mistaken my man, which is not easy to do after reading his letter. When men are troubled with that dread disease, dyspepsia, my advice is to take medicine, and not give it by abusing "Dinny Callahan" and his letter. In conclusion, I for one will await Dinny's next funny epistle, or better, should he leave Toronto for Ireland before this meets his eye, I would advise Mr. Editor, that you cable him for his experience on the fish pond, not forgetting to give us a few lines about Dublin and the new Irish parliament that is to be.

COUNTRY GROCER.

Barrie, Aug 22, 1893.

WANT 'EM?

Don't you want to see our full range of Japan Samples? Our travelers have them, but if you can't wait, let us know; we will look after you. We know that our values in Japans cannot possibly be beaten. You know what to do under the circumstances. ——Buy a line.

We keep everything in the Grocery line. See our cheap spices, (Pure Goods).

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Glose prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

TO CURE CUTTING.

There is, perhaps, no question that is more perplexing to the retail trade to-day than that of how to prevent one man from underselling another, seeking thereby to ruin his neighbour's trade. A competitive war of this description is one of the sharpest gradients down which the trader can travel, and he who gets full swing upon it generally finds destruction at the bottom. The evil of the system has called some retail trade associations into existence, whilst the effort to stop it, has been the ruin of others. And yet the pernicious practice seems, like the stream, "to go on for ever," though men may come and men may go. Among the most recent attempts at a cure are the steps which are being taken by some of the principal manufacturers of proprietary articles. Lever Bros. have for many months past—we had almost written years—been adopting the most drastic measures to cure it, but not many weeks ago. Blondeau et Cie went the greatest length we have yet noticed, for they proceeded successfully and got an injunction to restrain a trader from selling their goods retailed at less than the prices which they as manufacturers had fixed. This strong, yet justifiable action, has come before the Brighton Grocers' Association, and that body has not merely approved of it, but has urged it as a subject worthy of discussion in the "Trade Parliament," which meets at Portsmouth next month, where we should think it will elicit an interesting interchange of views from the eight or ten score of delegates who are expected to be present. Certainly no more urgent trade question can come before them than this, for it presses very hardly upon retailers, especially the smaller ones. It is perhaps the most hopeful sign for the partial, if not total cure, of the evil that the manufacturers are thus taking the matter up themselves. It will not do for them to say, "This cutting is no concern of ours. We sell the goods to the retailer and he is at liberty to sell them at what prices he likes to the public." If the goods are sold at cost, sometimes even under, and very generally at a ruinously small profitable margin, it both diminishes the value of the article in the eyes of the consumer and makes the trade with such a cutter very risky. If the manufacturer advertises his article as a sixpenny one and the retailer sells it at 4½d., and sometimes even at 3½d., the public draw their own deductions as to its intrinsic value, whilst the man thus selling at cost, or under, often is unable to pay his way, and inflicts a loss on those who have stocked his shop. At the same time a great injustice has been done to the honest neighbor, who, whilst trying to sell his goods at a fair living profit, sees his trade drawn away from him by the cutter, who temporarily concludes his career with a 1s. in the £ composition. On all grounds, therefore, the entrance of the manufacturers into the area of this struggle against unfair trading is a matter for satisfaction, and we trust that ere long many more will join the crusade. But there is at present one unsatisfactory feature of this matter so far as, at any rate, one firm of manufacturers is concerned. We refer to the well-known firm of cocoa manufacturers, Cadbury Bros. We understand—we write subject to correction—that this firm differentiate between the legitimate retailer and the co-operative store, by allowing the latter to give a dividend to their customers when their goods have been sold at their lowest net prices. We are informed they defend their action in so doing by stating that the dividend which these societies declare is a profit on trading. But surely Messrs. Cadbury, whose customers include a large number of retailers, do not intend to prejudice them by giving the co-operative stores an opportunity thus to cut under their prices. It is bad enough to find the Government backing co-operative stores without manufacturers helping them thus to compete against the retailer. It is to be hoped that they will look at this question from the retailer's standpoint, and then we believe they will see the unfairness of such a concession. We hope to hear very soon that they have resolved to deal equitably with all their customers in this matter. The whole question is one which we believe will best be settled by co-operation between the manufacturer and retailer so far as proprietary articles are concerned, and it is a very promising sign of the times that already this is taking place. No obstacle should be offered to an extension of this mutual feeling, for in many ways the interests of these two parties are parallel, and a healthier tone will be given to our trading if a stop can be put to ruinous and useless competition. There is a competition which is the very life of trade, and gives a stimulus to energy and enterprise which nothing else will furnish, but to sell articles at less than a living profit—"that way madness lies."—Grocers' Chronicle.

TEA IN OLDEN TIMES.

In 1719 Bohea tea was worth 24s. per pound in Philadelphia, but in 1757 it had fallen to 7s. When tea was first introduced into Salem, Mass., it was boiled in an iron kettle, and after the liquor was strained off, it was drank without milk or sugar, while the leaves of the herb were placed in a dish, buttered and salted, and eaten. Small wonder that those partaking should have seen black cats, or witches, or anything else.

In 1740, or thereabouts, each woman in Boston carried her own tiny teapot when she made one of those much deprecated tea-drinking visits, and often her own tea cup, also, else she might have to drink from a pewter cup. And she frequently brought her own precious thimbleful of tea, especially if she had a fancy in the variety she used.—American Grocer.

"PRETTY NEARLY CASH."

"Do you stick to the cash system?" said the Scribe to a thrifty New England grocer, who replied, "pretty nearly cash. I found that when I had been receiving the patronage of people for years whom I knew to be thoroughly reliable and good, I could not say no, when they came to my store and asked for goods and said they had no money with them, but would pay the next day or the next time they came along. And then there were others who for one good reason or another were not prepared to pay cash on delivery and to whom I felt indebted for past favors, who receive short credit. Why! if I refuse them, they get mortally offended and give their trade to some one of my competitors, and I can't afford that."

"But," replied the Scribe, "there are grocers here and in Brooklyn, who refuse such customers, and must do so if they desire to succeed in doing a strictly cash trade."

"Yes," said the New Englander, "I know that, but doing a thing in a big city like New York or Boston—I mean Boston or New York—is very different from doing the same thing in a small town. The city grocer does not care if he does lose a customer, for he has a great population behind him, but in my place, an offended customer cannot be so easily replaced. The individual patron in a little town has a much higher value to the grocer than is the case in a big city."

"Pretty nearly cash," is the vestibule of a full fledged credit store. If a customer is perfectly safe to credit for one day, is he not just as safe for a week or a month? If this is so, why not abandon the idea of doing an ironclad cash business, subject to exceptions, and do a credit business in a correct way? The trouble is not with the system so much as with the man. Many lack the moral courage to say no, to the unworthy applicant, because they feel under obligation for patronage and because he is an old acquaintance, a neighbor, who goes to the same church, whose children play with his children, or whose wife goes shopping or gossips with his wife.

It is a false notion entertained by many, that there is an obligation resting upon the merchant because of patronage bestowed. The keeper of a store places every member of the community under obligations to him. He provides accomodation and renders a service which the community must have, or else be placed at great inconvenience and expense. He gives as much to his patrons as they render him. The service is mutual and imposes no obligation, and yet thousands are driven from a cash to a credit business through entertaining a sense of obligation for patronage given. An ideal cash trade is seldom attained. It is done and can be done. It has been successfully tried in city, town and farming district. And so has the credit business, and where the latter fails it is because the man lacks the ability to supervise credits and fails in keeping accounts. —American Grocer.

- - Just Arrived

New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

TO OUR *Business* : *Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Outfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Ham-mer.

"New Ideas," 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

LAWSON BROS.

Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

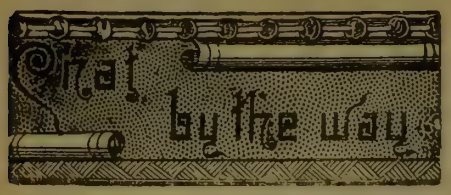
J. H. WETHEY, St. Catharines, Ont.

Cadbury's Cocoa Essence

—AND—

Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mrs. W. Smith, groceries and crockery, Acton, has decided to retire from business.

The grasshoppers have done considerable damage to crops, especially oats, in the vicinity of Deseronto as elsewhere in the bay district.

Several farmers in Prince Edward have lost all their bees as a result of the drouth, which has burned up vegetables. One bee man lost sixty hives.

The Rathbun Co. have chartered the steamer Antelope to run between Gananoque and Brockville, calling at Rockport. She makes three trips a week.

The cheese factories in Hastings county have contracted for the balance of the season at 10c. to 10½c. The make will run about 10 per cent. below that of last year owing to the drought and the horn fly.

The Sandwich Council will offer the Canada Brush Company free water and taxes for ten years if they decide to locate in the town on condition that half the men employed shall reside in Sandwich.

The rust has attacked the spring wheat and oats in some sections about Perth. Apples will be a poor crop, owing to the worm on trees not sprayed in the spring. Potatoes promise to be a fair crop and of good quality.

The quantity of rice now afloat from the East to the United Kingdom is 184,000 tons in 1892; and the exports from Burmah this year have been 645,000 tons, in opposition to 669,000 tons last year, and 709,000 tons in the seven months of 1891.

The Canadian Pacific Railway announces still another cut between Pacific coast points and the east. To Toronto from Westminster the fare is now only $34.30, to Montreal $41.65, and to all other eastern points in the same proportion.—Free Press, Winnipeg.

Sunday night the general store of W. H. Crooker, Waterdown, was broken into and several razors and knives and a quantity of ready-made clothing were stolen. The thieves cut out the sash of a window and entered the store that way.

Business men of Oshawa have suffered many small losses of wares and money from their stores for some time past, and the miscreants were at last discovered in the persons of two youths, Frank Mitchell and Aaron Cameron, whose ages would not be greater than 10 or 12 years. They were found upon examination by Magistrate Grierson to be intractable, and were sentenced to two years in the Penetanguishene reformatory.

Ohio's new cigarette law went into active operation August 1. From that time on it will cost retailers $100 and wholesalers $300 a year if they wish to handle the taboed article.

Imports of canned beef into Great Britain during the seven months ending July 31st, show a total of 145,976 cases from Australia in 1893, against 123,788 cases in 1892, and 110,851 in 1891. The quantity received from the United States was 326,282 cases in 1893, against 429,987 cases in 1892, and 509,328 cases in 1891.

The controller of Inland Revenue states that the request of the Dominion Hop Growers' Association, that the hop boxes, 36 inches long 18 inches wide and 30 inches deep, as they contain 70 gallons, be legalized as measures, has been complied with. It is probable that an order-in-council will be passed so that the legal measures may be in use for the hop picking of the present season.

The Windsor Patent Brush Co. (Ltd.) has secured temporary quarters in the old furniture factory, Sandwich, and are now making brushes, brooms and whisks. The building secured is fitted up with 35 h. p. boiler and engine, and wood working machinery necessary to the business. There will be very little delay in filling present orders, and no delay in filling any orders the firm may be favored with.

The sales of Armour & Co., Chicago and Kansas City, for the fiscal year ending April 1, 1893, were $210,000,000, that is over $300,000 for every working day in the year. The firm killed 1,750,000 hogs, 1,080,000 cattle, 625,000 sheep. It employs 11,000 persons and pays them $5,000,000 wages. It has an equipment of 4,000 cars, 700 horses. And the brains and push of this gigantic enterprise lie with one man.—American Grocer.

The post office department has notified postmasters that any envelope coming under their observation indicating that it is from a bad debt collecting agency or a "collecting and detective agency," must be sent to the dead letter office if addressed to any person in the United States, as under a recent act of congress postal matter of this kind is not allowed to go through the mails on the ground that it may be defamatory to the person to whom addressed.

A Montreal despatch says that there is something brewing in the Canadian Pacific syndicate. There have been consultations and whisperings about a new entrance into the States, and the talk on the streets has reference to the Boston and Maine Railway. Ever since the McIntyre syndicate, which means the principal shareholders of the Canadian Pacific Railway, acquired control of the Grand Trunk, it has been rumored that they would try to extend their powers in the United States.

The machinery is being placed in J. Y. Griffin's pork factory, and the establishment will be in running order by the 1st of next month. A large number of shipments of hogs throughout the country are awaiting the opening of the factory.—Free Press, Winnipeg.

The San Francisco Commercial News says: "The California hop outlook has not changed essentially, and there will probably be a good yield, although the weight as betore intimated may be light. In the north the prospect is mixed and hard to decipher owing to the conflicting nature of reports. The spot market is strong but inactive under scarcity, while trading on future account is hampered by the enhanced rates demanded by growers. But 691 lbs. were shipped during the week."

The Manitoba Government has just issued its official bulletin regarding the crops. The estimated yield per acre in wheat is a trifle over 22 bushels, oats at 40, barley 31, flax 16. The eastern portion of the province appears to be the most favored district, wheat there averaging nearly 25 bushels to the acre. The sample in all sections is reported excellent. The probable yields are: Wheat, 22,000,000 bushels; oats, nearly 16,000,000 bushels; barley, about 4,000,000 bushels, and flax, 150,000 bushels. Harvesting is now in full swing, but harvest hands continue to be very scarce.

An agitation in favor of early closing has been started in Vancouver, B. C. "Since being in the city," writes a correspondent of News-Advertiser, "I have often wondered how it is that there is no early closing day here and no association of wholesale and retail traders, especially the latter. Would it not be possible for such an association to be formed and to have one day a week when all the stores would agree to close say at 2 o'clock, and so enable all the assistants as well as the proprietors themselves to get half a day's leisure for any form of relaxation from the cares and anxieties of business that each one thought most suitable."

The new match factory of the British Columbia Match Co., on Lulu Island, New Westminster, has now made a modest beginning under the management of Mr. R. C. Lowery, and the establishment promises well. The initial capacity of the factory is 4,000,000 matches daily, and several hundred thousand are now being turned out daily towards meeting a demand, which in this Province alone is estimated at 2,000,000 a day. The wood used is British Columbia spruce, which burns as well as the cedar used in the California factories, and the labor mostly Chinese. Some fifteen hands are at present employed, but the number will probably soon be increased.—B. C. Commerce.

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We are offering **SULTANA RAISINS** at record prices. Extra fine quality at . . . . **5cts.**

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Price is now $2.00 per doz.

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The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

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ALL ABOUT CANNED SALMON.

The News-Advertiser of Vancouver says that the Columbia River salmon pack is all put up now. It consists of 375,700 cases, or 90,000 fewer than those of last year. The pack was this year more than fully sold in advance.

The lobster fishing season in Cape Breton has, according to the Halifax Critic, been one of the most successful experienced by fishermen and packers for several years, and had it not been that operations were retarded by the great scarcity of bait the season just closed would probably have been one of the most profitable since the beginning of the lobster canning industry in the island.

By the steamer Islander from the North, information comes about the salmon fishing, which shows that the catch for 1893 will be considerably below that of last year. All canneries on the Skeena, except the Royal Canadian, have stopped fishing for the season, and the Royal Canadian people expect to haul in their nets in a week. The number of cases filled by the Skeena River companies is given approximately as follows: British American, 7,000; Windsor, 6,000; Inverness, 7,000; Standard, 7,500; North Pacific, 7,500; Royal Canadian, 10,000; a total of about 60,000, against 98,000 cases in 1892. The Alert Bay cannery put up about 2,000 cases; Prices, of Gardner's Inlet, 4,500, and Drainey, near Rivers Inlet, 2,500 cases. The Rivers Inlet fish have been running well, and each of the two companies will have from 8,000 to 10,000 cases. On the Naas the run was small. The McLennan cannery filled about 3,000 cases and the other company about 2,500 cases.—News, Vancouver, Aug. 11.

The New Westminster correspondent of the News, Vancouver, under date of Aug. 11, says: Mr. John McNab, Provincial Inspector of Fisheries, estimates that the pack of salmon for the Fraser River to date exceeds 250,000 cases, and that the exports of canned salmon alone from this river will be greater than that of any former year. The River catch yesterday averaged over 300 fish to the boat, and the run is rather on the increase than otherwise. Mr. McNab and Mr. Rithet's opinions, both based on observation, agree in stating that neither the number of nets nor the dumping of offal in the mouth of the river has anything to do with the breaks in the run, and that during the slack days in the Fraser millions upon millions of salmon were playing off Beechy Bay and along the shores of Vancouver Island, and that they would come into the river was a matter of certainty, as no other river to the north was within 300 miles, and nothing short of barricade or death would keep the salmon out of its native beds when ready to spawn.

From the Pacific Coast it is advised that there is no chance of the pack of Columbia River salmon this season exceeding 275,000 cases, and that the chances are very much against more than 250,000 cases being put up. The highest estimate is 50,000 cases below the record of work in the year 1879, and would appear significant in view of the fact that the amount of old stock carried over this season is below the average. In British Columbia there is a pronounced shortage that, in the ordinary course of events must exert some influence in the European markets sooner or later. What the Alaska canners have done thus far this season remains to be seen, but the fragmentary accounts received up to date indicate that there will be little if any excess over last season's pack. From the standpoint of possible supply, the statistical position is strong and just the reverse of encouraging to buyers who may look for lower prices in the immediate future.—N. Y. Journal of Commerce, Aug. 18.



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PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

THE GERMAN BEET ROOT CROP.

The Berlin correspondent of the Louisiana Planter writes that abnormal weather conditions and the insects have played havoc in the beet fields, and as we found on the occasion in a short trip into the beet-growing sections, the gaps are too numerous and too large in some places, and at this stage of vegetation can't be filled any more. But there are also places where the beet fields show a full stand, but they are backward almost everywhere, and the weight of the root is, as compared with last year's, sensibly lighter. Another serious disadvantage is that the development of the leaves is not as luxuriant as it should be, which goes to reflect unfavorably on the quality of the beet. It is not impossible that the latter two circumstances may be remedied by good weather in a marked degree, but it is generally believed that they cannot be discarded altogether. The prospects have no doubt improved, but they are not good, and if the highest crop estimates of the factories do not exceed an average yield the lowest are so far very discouraging. There have been the same complaints hitherto, and now as rain has set in the same hopes are fostered in the beet-growing countries of Europe, except in Russia, where the reverse change has taken place, viz., from wet, which has become a little injurious, to dry, the latter being at present the desirable kind of weather for that country.

TANNIN AND THEINE IN TEA.

The London Lancet reports in its issue of July 1, the results of an investigation of China and Indian teas, based on the constituents of tea as it is ordinarily made and presented to the drinker.

The results to which these experiments have led may thus be generalized:

1. There is an important difference in the amount of tannin but not of theine in these China and Indian teas. The China teas contain from 5 to 6 per cent. of tannin and the Indian teas an average of 10 per cent. In both the theine amounts to practically the same—averaging 3.4 per cent.

2. Distilled or softened water, or water to which carbonate of soda has been added, dissolves the tannin more rapidly, but effects no increase in the amount of theine dissolved; the practice of adding carbonate of soda to the water, therefore, is not to be recommended. Moderately hard water used the moment it reaches boiling point effects just as rapid a solution of the valuable principle theine as distilled water, whilst the objectionable tannin is not so rapidly dissolved.

3. China teas may safely be left to infuse for a longer period of time than the Indian teas; for the former even fifteen minutes may be allowed without fear of dissolving an excess of tannin, but for the latter not longer than five, or at the most seven minutes is advisable.

4. Tannin, of course, imparts astringency to tea; but this constituent is not wholly concerned in producing an infusion of the desirable body and strength, for the theine and tannin together amount to only one-fourth of the total extractive matter present, except in some instances of Indian teas, which are particularly and undesirably rich in tannin.

5. The best results are obtained when the tea is powdered immediately before use. The flavor is then exquisite, complete extraction of the theine is insured and, provided the infusion is allowed to stand for only five or seven minutes, a minimum of tannin is dissolved and no sacrifice of body or strength is perceptible. The remarks in section 2 also apply here.

The Indian tea No. 4 used in this investigation was obtained by private purchase; the China teas were supplied by the Russian-China Tea Company, which has been established with the avowed object of supplying Chinese plantation teas in the United Kingdom as imported into Russia.

J. F. EBY HUGH BLAIN

COMING TO THE FAIR?



WE cordially invite our friends and the trade generally to pay us a visit during our **Great Industrial Fair** (September 4th to 16th, inclusive). Of course, you are coming, and we will be very pleased to have you make our offices your headquarters while here. It is always a pleasure to see our friends and it will be our aim and ambition to be of service to you during your stay. **Don't fail to call,** and don't forget the address :

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Unexcelled for a good cool, sweet

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MONTREAL

NEED OF NERVE IN BUSINESS.

The subjoined article is from the N. Y. Journal of Commerce. It was of course intended for the people of the United States, but Canadians will loose nothing by pondering over the principles therein enumerated.

There is a degree of prudence, remarks our contemporary, that is almost as dangerons as reckless speculation in business, and it is now time for some bankers and merchants to ask themselves whether their caution is not overreaching itself. If nobody will trust anyone business must come to a full stop, but it is not the best policy for the individual or the community to precipitate the worst merely through fear that the worst will come. It is not at all probable that the worst will come unless it is brought about by the excessive precautions taken against it. A man can only starve to death at the worst, and he is not showing great sagacity if he stops eating while he still has money in the savings bank, merely because he is afraid that when that money is gone he will then suffer the pangs of hunger.

It is not for the interest of the banks that their customers should fail, nor is it for the interest of the wholesaler that the retailers should be driven out of business. It is of the utmost importance, not only to the community, but to the individual bankers, merchants and manufacturers who make up so essential a part of the community, that business should be kept in motion. The people have not stopped buying, and they have not yet suffered greatly in their ability to buy. If their ability to buy should be seriously reduced it would be because so many enterprises have closed in anticipation of something that has not yet happened. The large capitalists are upbraiding the small ones for taking their money out of banks and locking it up in safes, but they are doing much the same thing themselves in stopping their mills and discharging their workmen, or in holding on to the money in their vaults to the grave peril of the mercantile community.

Some months ago a thrill went through the business world because the $100,000,000 gold reserve in the Treasury had been impaired, but the thrill passed off and no disaster befell the Treasury, and that reserve might have been depleted much more without endangering the credit of the Government. The reserve of the New York banks has been reduced below the legal limit, but that reserve was required to provide for emergencies, and an emergency is most emphatically here. The reserves are performing the work for which they were provided, and they might be applied in a still larger measure to meet the emergency without any greater danger than is incurred in refusing to do so. The public has been urged to abandon its pernicious course of hoarding and to deposit its money in the banks, but all this urging is in vain so long as people who have money in the banks cannot get it. The banks themselves are hoarding, and if there be danger in disbursing the money they hold there is also danger in holding on to it.

The manufacturers whose employees are no longer earning wages have in most cases stopped their mills in anticipation of something that may happen. But people still go to the retail stores and buy goods, and unless they are impoverished by a general stoppage of business they will buy about as much as usual next fall and winter. The retailers are not buying ahead so freely as the solicitation of drummers has led them to in recent years, but they have neither shut up shop nor stopped selling. Collections are not so good as sometimes, but they are not very bad. In many lines of production orders are fairly good. Congress is not acting with precipitate haste, but the probability that it will stop the silver purchases before another month is reached is a very strong one. Breadstuffs are going abroad rapidly, and a large amount of gold has come and is coming to this country in payment for them, or as loans on the securities that will be popular again in Europe when the danger of their being redeemed in silver has passed away, and a large addition has been made and is being made to the circulation of the National banks.

What is needed now is courage, pluck, confidence, not more in business men than by business men. These are essentlal in business at all times. The circumstances that interfered with mutual confidence are passing away, and there is no reason now why it should be entirely withheld and every man act as if disaster had already befallen the country.

The prudent mariner takes in sail when a gale approaches, but he does not strip his spars and let his vessel roll in the trough of the sea.

SPICE FROM JAMAICA.

The Island of Jamaica, according to a contemporary, produces about all the allspice that is used. It is known also as pimento or Jamaica pepper. The tree on which the berries grow is evergreen, and the flowers grow in dense clusters; these develop into small green aromatic berries, the size of black pepper. If allowed to ripen they become pulpy and lose some of their pungency. For commercial purposes the berries are gathered when green, carefully dried in the sun, and afterwards packed in bags holding 160 to 180 pounds, and shipped. Pimento trees grow in many parts of tropical America, but nowhere do they thrive as in Jamaica. The trees are never planted by man, and receive no culture worthy of the name. The seeds are dropped by the birds, and the rains and the tropical sun do the rest. Surplus trees are cut down and become walking sticks and umbrella handles.

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Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 16 to 17c.; choice dairy tub, 18 to 19c. no stock on hand. Eggs, 11½c. We charge five per cent., and prompt returns by registered letter.
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[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Aug. 24, 1893.

GROCERIES.

Nothing materially new has developed during the week. Trade remains reasonably quiet, and although the travelers are one by one getting back from their holidays, there does not appear to be any increase in the volume of business, nor is there now likely to be much until after the fall fairs are over. Teas seem if anything to be attracting the most attention, but even in that particular there is nothing to boast about. Generally speaking the business that is being done is of a hand to mouth character. New pack of canned salmon is arriving, but canned goods as a whole are quiet and uninteresting. Payments, while slow, are fair for the time of year.

COFFEE.

Trade here continues quiet and featureless. Prices are unchanged, and we quote: Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. Brazilian coffees showed some slight improvement last week in New York, but there was nothing approaching animation.

DRIED FRUITS.

The situation remains much about the same. Valencia raisins continue quiet, with selected meeting with a fair demand at 6 to 7½c.; 3¾ to 4½c. is the idea for off-stalk. A letter from J. D. Arguimbau, Denia, under date of Aug. 7, states that the first arrival of Valencia raisins in his store are large fruit and of good quality. Off-stalk and fine off-stalk grades will likely therefore be of better quality than usual if this is characteristic of the whole crop. Quotations so far received in Toronto for August shipment of Valencia raisins indicate a disposition on the part of growers to meet the market at once and not, as in past years, hold for high figures. Demand for Sultana raisins is light at 6 to 6½c. This week's mail advices confirm original estimate of the Sultana crop, namely 25,000 to 26,000 tons against 33,000 tons last year. Opening prices are considerably under last year's closing prices. Currants are quiet at from 5½c. up. Mail advices of Aug. 8 from Patras are as follows: "Crop is very late and will require another month or so of dry weather, and doubt if any weight of fruit will be on the market before first week in Sept. The impression prevails that the opening prices will be low. Already offers have been made in New York for early shipment at low prices, but this is for American staple, which with most shippers out here is synonymous with rubbish." Prunes quiet, with prices ranging all the way from 7 to 8½c. For the crop prospects continue favorable, while prices so far quoted are considered low. Dates quiet and unchanged at 5 to 5½c.

NUTS.

Quiet, unchanged and featureless. We quote:—Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

There is just an ordinary trade doing in rice at 3⅝ to 3¾c. for ordinary and 5c. for Japan. Spices remain in much the same uninteresting condition as before. We quote whole ginger at 20 to 22c., white pepper at 20 to 28c., and pure black pepper at 14 to 16c.

SUGARS.

The local sugar market remains quiet and without special feature. The little that is doing is confined to small lots, but prices remain unchanged and steady. For granulated 5⅝c. is ordinarily quoted, but the range runs ⅛c. below this figure, although it seems to be mostly Lower Province sugars, which sell as low as 5½c.; 3⅜ to 5⅛c. is the usual range for yellows. In the New York market there is still a good deal of faith in raw sugars, and rumors have prevailed of stock secretly put under contract to refiners, with prices to be fixed later on, but it is claimed that even should stories be well founded a more general open market line of trading cannot be much longer delayed if it is proposed to continue the meltings. Furthermore, there is an idea that the European beet market has a natural tendency towards recovery and cannot be much longer used as an influence to pound the position here, although to-day's cables were without further improvement. So far as can be learned, no fresh dealing has taken place, but there is a renewal of rumors of importers having made secret deals for remaining stock on hand. Refined sugars evidently cannot be sold with the ordinary seasonable freedom, and refiners, brokers and jobbers are gradually making up their minds to abstain from any waste of effort looking to a change in the methods of buyers. It is quite likely, however, that the supply outside of first hands is small, and demand for small lots must continue steady.

SYRUPS AND MOLASSES.

There is a little better demand for syrups at from 2 to 2½c, per lb., but business is still quiet. Molasses continues quiet with 32c. the idea for half-bbls. and 30c. for bbls.

TEAS.

There is a slightly better feeling if anything in teas. During the week there have been a good many Japan teas moving, principally at prices ranging from 16 to 19c. Quite a few Indian teas, notably Orange Pekoes, have been selling. The brokers also report a little more enquiry from the jobbing houses. Prices are unchanged, and we quote: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 30 to 35c. for fine. Blacks—Low grade Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

BUTTER AND CHEESE.

Receipts of butter during the past week have been more liberal, in the country there is more disposition to sell, and prices, while higher than at time of last review, are easier than a few days ago. For fine dairy tub butter jobbers are paying 16 to 18c. and selling at 17 to 19c and for good store packed, straight and sweet, they are paying 15 to 16c and getting 16 to 17c, while for bakers' butter 15c is as a rule the selling and 14c the buying price. There are not many creamery tubs offering and there are not many wanted. Jobbers are paying 20c to 21c and selling ordinarily at ½c advance on these figures. Creamery pound prints are wanted at 22c.

There seems to be a little better demand locally for cheese and the market is steadier on account of the make dropping off consequent upon the dry weather. Jobbers are paying as a rule 9½c at the factories and selling at 10c.

COUNTRY PRODUCE.

BEANS—Nothing new to report. For the hand-picked article dealers are paying $1.25 to $1.30 and selling at $1.40 to $1.50, while for a medium bean they are getting $1.20 to $1.25.

DRIED APPLES—There is not much demand and prices are fairly steady. Jobbers are taking a few at 4c. and getting 4½ to 5c., the buyers being principally in the north.

EVAPORATED APPLES—Nominally 8½ to 9c.

EGGS—The market is weak and lower. Some handlers who have hitherto not been sellers upon this market are now reported to be anxious to dispose of their stock here, but the Toronto market is glutted and jobbers will handle only on commission; 11c. is the price usually asked retailers, but plenty can be had at ½c. below that figure.

POULTRY—Quiet at 40 to 45c. for chickens and 40 to 60c. for ducks.

POTATOES—Not many are offering and demand is fair. Jobbers are paying $1.25 per bbl. and selling at $1.50 per bbl. and 75c. per bag.

HONEY—Quiet and unchanged, at 5 to 8c. for extracted.

HOPS—Dull and unchanged, at 12 to 14c. for '92's.

GREEN FRUIT.

Business continues brisk. Bananas are coming in freely, but the demand is not so good as it was and prices are lower. Canadian plums are beginning to arrive in good supply. Oranges are quiet and there is a light demand only for lemons. Peaches are in good supply with demand brisk, but the quality is poor, it only being the early varieties that are still coming in. Another week or ten days will see the better varieties upon the market. The season is nearly over for the small fruits, receipts now being confined largely to lawton berries. We quote as follows: Oranges—Rhodi's, Sorrenti's, $4.50 for 200's, $2.50 for ½ boxes, $4.50 for 160's; lemons, $3.50 to $4.50; bananas, $1 to $1.75;

(Continued on page 20.)

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone. 1766 TORONTO
Reference—Bank of Toronto.



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

Lakeport
PRESERVING CO.
New Season's Pack **GREEN PEAS** NOW READY
THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

A Course of Training at the
Central Business College
TORONTO AND STRATFORD.
Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.
Why don't you Follow their example?
Fall Term begins MONDAY, SEPT., 4th.
Write for Catalogue.—
SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

There is little or no change in the situation beyond that the packers are now beginning to pack tomatoes and corn, and under auspices that are generally conceded to be favorable. In spite of the reported withdrawal of some of the packers from the market the jobbing trade assert that offers are still being submitted to them by these very packers. Tomatoes, peas and corn are being offered by the packers at 75c. all round, and some houses have bought their season's supply at that figure. Peaches are being offered for future delivery as low as $1.50 per doz. The demand for canned goods is at the moment light and is principally from sections of the country where there is somewhat of a scarcity of green vegetables. For tomatoes, peas and corn 80 to 85c. is still the idea. Canned fruits are dull and unchanged. Fine brands of salmon still continue scarce and prices unchanged. Jobbers are beginning to look forward to receiving some of the new pack. Some of the earlier catch has in fact already arrived and is selling at $1.40 to $1.60, and to arrive is quoted at $1.25. Lobster in the better brands continues scarce at unchanged prices. The idea for first-class brands is $1.80 to $2 for talls and $2.40 to $2.50 for flats.

MONTREAL.

The market for canned goods is quiet so far as actual spot business is concerned. The only business doing is in salmon, and it has not been large as the arrivals of new stock have been limited so far. Prices remain much the same, offers being made of $1.30 to $1 35 for good brands. Advices from the coast this week bear out what we published last, to the effect that the pack would not be as heavy as expected, and on this account many look for steadiness in prices. In canned fruit, vegetables, etc., there is nothing doing, buyers are not disposed to operate this year in advance of the pack.

MARKETS—Continued.

Lawton berries 8 to 10c.; peaches, 40 to 80c. per basket; Canadian tomatoes, 30c. per basket; huckleberries, 70 to 90c.; cucumbers, 20 to 30c. per basket; cabbage, $1.50 to $1.75 per bbl. for Canadian; watermelons, 15 to 25c.; California fruit—Peaches, $1.40 to $1.60; pears, $2.50; plums, $1.25 to $1 75.

HOGS AND PROVISIONS.

There is a fair supply of dressed hogs and prices are steady at $8 per cwt. Demand for hog products continues good at unchanged prices. A carlot of long clear sold this week at 10¼c. Toronto. Stocks of lard here are light, and a good many are getting supplies from summer packers.

BACON—Long clear, 10½ to 10¾c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9¾ to 10c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

There is no change in fish, supply is light and the demand dull, prices unchanged. We quote: Fresh sea salmon, 16 to 18c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.

SALT.

Salt trade continues good in job lots, there being no calls worthy of notice for large quantities. Quotations in car lots are the same as last week, being 65c. for sacks; $1 for barrels; $1.25 for dairy, $10 per ton for Liverpool rock

HIDES, SKINS, TALLOW, WOOL.

HIDES—The trade in hides is weak, and there is no change since our last report. The large quantities of Western hides sold in Canada have caused a dead drop in these markets. Dealers are paying 4c. for No. 1 local hides, 3c. for No. 2

SKINS—Skins are much the same as last week; no change worthy of note. Lambskins are 45c., pelts 30c. Calfskins are more plentiful, although prices are low, dealers paying 6c. for No. 1 and 5c. for No. 2.

TALLOW—No change in tallow, and business is almost at a standstill, price for rendered being 5¼ to 6c. according to quality.

WOOL—Wool is quiet and prices are unchanged. Dealers are paying 17c. for selected combing and 18 to 20c. for clothing.

PETROLEUM.

The Petrolia Advertiser in its weekly report says: There are no transactions on 'Change and consequently we may say that there is no official price. We understand that some large producers are getting $1.10 from the Imperial Oil Co., regularly. This price, of course, is for crude delivered in the Company,s own tanks. The legitimate market, however, appears to be entirely at a standstill. We cannot but feel that this direct delivery business is a very grave error for which the producer alone is responsible. Refined remains unchanged, and may be quoted at 10c. in car lots, f. o. b. here. An increasing trade is reported in burning oils



SURPRISE SOAP

Does it.

Tell your customers that with SURPRISE SOAP they don't have to boil or scald the clothes. It saves fuel—that steam about the house, and that heat and muss of wash day.

We guarantee it. So can you.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

. . UNEQUALLED . .

SYMINGTON'S

COFFEE

ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR.



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. H. APTED EDW. APTED

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PRINTERS
54 YONGE St
TORONTO.

BEST WORK LOW PRICES

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

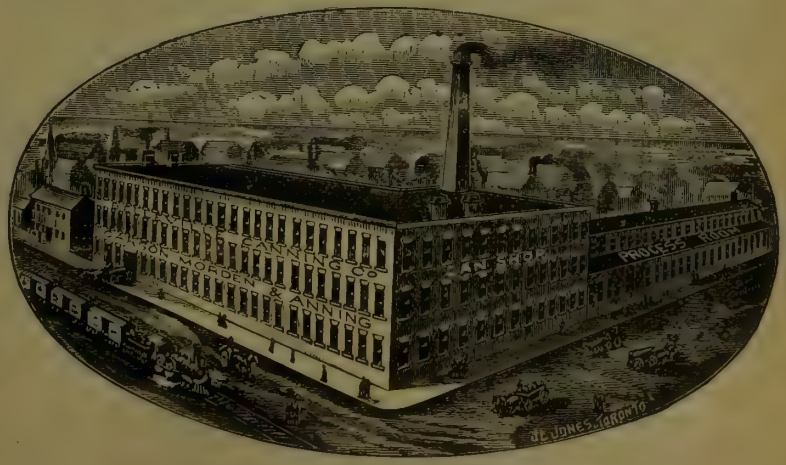
"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

on the Toronto Market, and prices are unchanged. In lubricating oils a seasonable trade is being done. Seal oil is quiet at 55c. We quote : 5 to 10 bbl. lots, imperial gallons, Toronto ; Canadian, 12½ to 13c ; carbon safety, 16½ to 17c. ; Canadian water white, 17c. ; American water white, 18½ to 19c. ; photogene, 22c.

MARKET NOTES.

Ammonia soap is quoted at $2.85 in five box lots, freight prepaid.

Some fine basket-fired Japan teas are being offered by Smith & Keighley.

The fig crop is estimated at 60,000 loads, as compared with 70,000 last year.

Large and increasing sales of cottolene are reported by Eby, Blaine & Co.

Davidson & Hay report that they have now a full supply of canned salmon.

J. W. Lang & Co. expect a shipment of new Valencia raisins in about a week.

Fox & Wickett, general store, Sterling, have assigned to J. M. Redmond, Toronto.

Sloan & Crowther expect a shipment of new skinned codfish, in cases, in a few days.

Samuel Rogers & Co. report that they are having a big run this season on their Peerless oil.

T. Kinnear & Co. are offering something new in roast beef in 2-lb. tins at a reasonable figure.

Sloan & Crowther have got in a new line of medium Japan teas via Empress of India.

The receipt of their new season's low grade Japan teas is reported by Eby, Blain & Co. The quality is good.

A shipment of fresh and keppered herring and bloaters, in cans, has just been received by Sloan & Crowther.

A lot of provincial currants, good quality, is being offered by H. P. Eckardt & Co. at 4½c. in barrels.

Eby, Blain & Co. have received another large shipment of Morton's fresh and kippered herrings and preserved bloaters.

Davidson & Hay are selling immense quantities of Japan teas at prices ranging from 16 to 17c. They are said to be good value.

The attention of the trade is directed to H. P. Eckardt & Co.'s advertisement, in which they offer a big deal in sultana raisins.

Advices to P. L. Mason & Co. report that the production of Malaga fruit will be smaller than last year, but prices so far received indicate lower values.

Perkins, Ince & Co. and J. W. Lang & Co. have both been advised of the shipment of their "Horseshoe" brand of salmon. The goods will be here in a few days

Carr & Co.'s English biscuits are said to be rapidly gaining favor on this market. Prices are reasonable and the quality good. An advantageous feature about these biscuits is that they will keep for a good length of time. H. P. Eckardt & Co. are the agents for the Toronto market.

Lucas, Steele & Bristol have filled all orders for British America, Walrus and Flagship brands of salmon. They report all three pleasing well.

The first batch of invoices for W. C. Bevan & Co. were received on the 16th inst. The fruit was shipped Aug. 2, and is considered as due about the 30th inst.

A letter just received from Smyrna by P. L. Mason & Co. confirms the original estimate of the Sultana crop, namely, 25,000 to 26,000 tons against 33,000 tons last year.

Perkins, Ince & Co. have a large consignment of Japan teas in transit. It came by the Sirene, landing at Vancouver after a 31 days' trip across the Pacific. It is expected here in about a week.

Early shipments of Valencia raisins are now on the way via Liverpool and the steamers Swedish Prince and California to New York. These steamers will be within three days of each other.

Advices received by J. L. Watt & Scott report that the European apple crops are good and will last late. Consequently early shipments of common fruit from Canada and the States are not likely to fare well.

Diamond Crystal salt is now being offered by Lucas, Steele & Bristol in neat pasteboard packets, two dozen in a case, at $1.60. This enables the grocers to put it into the hands of the consumer at 10 cents. This is cheap for pure salt.

A new bright chewing tobacco has been placed on this market by Tuckett & Sons It is manufactured from the finest leaf, and will show good profit to retailers. It is called "Tuckett's Square," and there are eight plugs to a pound. T. G. Williamson & Co., the Toronto agents, received the first samples Saturday last.

A car of California pears that was consigned through to Montreal has been consigned back to Toronto, The Montreal market is reported to be glutted with fruit of this kind, there having been no less than 15 cars received there in three days. More cars are

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull and featureless, with prices nominally unchanged. Bran is scarce and wanted, with prices higher. Some offered outside at $13.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90 ; white wheat patents, $3 50 to $3.90 ; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25 ; Ontario family $3.15 to $3.40.

Car prices are : Toronto freights—Manitoba patents, $3.80 to $3.90 ; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30 ; straight roller, $2.90 to $3.00 ; extra, $2.50 to $2.75 ; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (on track) $12.00 to $13.00, shorts (ton lots) $16, ditto (on track) $00.00 to $16; mixed feed $20 to $22, feeding corn 57 to 58c., oats on track 39c. for old and 34 to 35c. for new.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market shows little change and no improvement. Stocks are large, a feature in this connection being the large quantity of old stock on the market, and it is said that owing to the recent intense heat a lot of it has gone sour. The actual movement is small and principally confined to a small enquiry from city buyers for Ontario straight rollers, etc. We quote :—Winter wheat, $3.90 to $4.10 ; Manitoba patents, best brands, $3.90; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05 ; superfine, $2.60 to $2.90 ; Manitoba strong bakers', $3.65 ; Manitoba strong bakers', best brand, $3.70.

Stocks of meal are small and firmly held, and prices are unchanged. Demand is moderate, rolled stock being in most request. Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35 ; granulated, bags, $2.15 ; do., brls., $2.35 ; rolled oats, bags, $2.15 ; do., brls., $2.25.

Feed is generally firm, bran and shorts being in rather light supply. Bran, $14 to $15; shorts, $16 to $19 ; Mouillie, $20 to $22.

SEASONABLE GOODS

ADAMS' ROOT BEER EXTRACT—Best in the market. Small size, making 2 Imperial Gallons, retailing at 10cts.—per Gross, $10.80. Put up in ¼, ½, and 1 Gross Boxes.
Large size, making 5 Imperial Gallons, retailing at 25 cents—per Dozen, $1.75.
Put up in ¼ Gross Boxes.

FRENCH, CAVE & CO'S

GINGER POP—for making 5 W. Gallons old fashioned GINGER BEER
Put up in 1 dozen Boxes—per dozen..... $2.00
French, Cave & Co's Lemonade Tabloids, 12 in a glass tube, each Tabloid making a glass of Lemonade.
Put up in 1 dozen cardboard boxes—per dozen, net..... 85cts.
" 3 " " " —" gross..... $10.00
" 3 " " " —assorted.....
Lemonade, Orangeade, and Gingerade—per gross..... $10.00

Canadian Specialty Co. Dominion Agents 38 Front Street East, Toronto
CORRESPONDENCE SOLICITED.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots

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A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
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Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER,
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS,
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,

——DIRECT IMPORTERS OF——
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

S.A.VanDam&Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs,
Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

expected to be consigned back to Toronto. "The Americans," said a commission man, "seem to have been afraid of the Toronto market this season, most of the stuff coming here having been bought, not consigned."

The counter tea mixer, lately advertised in THE GROCER by W. H. Gillard & Co., of Hamilton, is now considered by hundreds of grocers in Canada as a fixture in their business, and many letters have been received from users speaking words of highest praise for its usefulness and adaptability to the purpose for which it was placed upon the market.

French, Cave & Co., Philadelphia, Pa., have had their lemonade tabloids on this market for the last two seasons, and they have recently added their orangeade and gingerade tabloids. They are handsomely put up goods, and are meeting everywhere with a ready sale. The Canadian Specialty Co., Toronto, are the Dominion agents.

MONTREAL MARKETS.

MONTREAL, Aug. 24, 1893.

GROCERIES.

The general grocery market continues quiet, the aggregate volume of trade being small. The week, however, has furnished some new features which may enliven the dullness before long. An undercurrent of enquiry is to note for teas, which is taken to mean that buyers want supplies, although they are reluctant at present about closing a purchase. The values at present ruling on this line are generally considered reasonable. Coffees and spices show a somewhat easier feeling, and our range of prices below are down a trifle from what they were a week ago. Molasses is quiet and fairly steady, and the dried fruit market is without feature. In canned goods the chief interest is in salmon, and advices certainly favor steadiness in prices.

SUGAR.

The sugar market has not presented any noticeably new feature, but business has been fair on the whole, and some slight shading in yellows which occurred possibly may have led to some increase in the volume of business. It is only on low grades, however, that any change can be cited, sales transpiring at 4¼ to 4⅜c. Bright stock has been in good demand and steady at 4¾ to 4⅞c., and stock of this description is not plentiful, as refiners find it difficult to fill orders. In granulated business has been of fair proportions, and the price is steady and unchanged at 5⅜c. Advices from abroad do not indicate much stir in the raw sugar market, and there are complaints that business is disappointing.

SYRUP AND MOLASSES.

The volume of trade in molasses has been moderate, in fact we hear of little new business in a large way. The tone is unchanged, the combine quotations being held firm at 33 to 34c. for ordinary jobbing transactions, but there are outside round lots on the market which could be moved for less.

Syrups have been in rather better demand and we note sales of Canadian at 1⅝ to 2c. in the wood while American has left hands here for western buyers at 17½ to 21c.

TEA.

Although it cannot be said that there is any actual increase in business in Japan teas, there is an undercurrent in the shape of more frequent enquiries which is interpreted to mean that supplies are wanted in many cases. It is difficult to make sales however, just at present as prospective buyers are disposed to dicker over prices. The stock of Japans at present offering is certainly of fine quality and very reasonable in price. Blacks and greens show no change, a small line of the former being taken on English account at 8¾d. We quote Japans: common 12 to 13c; medium, 15 to 17c; fine 18 to 21c; and finest 23 to 30c.

COFFEE.

Large receipts of Brazilian coffee have softened the New York market, and the easier feeling already noted on spot has become rather more accentuated, some round lots of Maracaibo, etc., changing hands at rather lower prices, so that there is sufficient on which to lower prices, and our quotations are marked down accordingly. We quote Jamaica, 16 to 18c, Maracaibo, 19 to 21c., Rio, 17½ to 19c., Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

Spices have developed an easier feeling also, and business is quiet. We reduce our quotations slightly:—Jamaica ginger, 15 to 16c. for common and 18 to 20c. for fine; black pepper, 5½ to 6½c.; pimento, 6c.; nutmegs, 50 to 52½c. to $1.

RICE.

There is no change in rice, which rules quiet under a small local movement.

DRIED FRUIT.

There is nothing doing in dried fruit. Valencia raisins are cleared out of first hands, as noted a fortnight ago, and it is yet rather early for any extensive business for forward delivery. Brokers here quote fine new off stalk Valencias at 15s. f. o. b., and seconds 14s., on which basis they should open at very reasonable figures. The first steamer, which is loading at Denia at present, it is anticipated will carry 20,000 boxes. She will not be here much before the end of September. Several others are expected to follow.

There is nothing new in currants, the market ruling dull, and prices, it is said, have been shaded for the inside figure this week. We now quote 4¼ to 5½c.

GREEN FRUIT.

With the auction sales of California fruit from day so day there has been considerable stir in green fruit. Staple lines, however, remain much the same. Lemons rule weak at $1.87½ @ $2.00, good sound fetching possibly $3.50. Oranges continue scarce and firm. California stock selling at $3.75 to $4. per box. There is a ready sale for blackberries at 9½ to 10c. Plums are in good demand at $1.50 to $1.75 per crate. California peaches are quoted at $1.50 to $1.75. There have been large receipts of grapes, which range from 75 to 80c per basket. Bananas are not plentiful and sell steady at $1.50 to $2.00 per bunch. Pears are in good demand, $2.50 per box.

BEANS.

The market is quiet. We quote hand-picked $1.40 to $1.50 per bushel; ordinary to good, $1.35 to $1.30, and inferior 95c. to $1.10.

HONEY.

Receipts of new comb stock continue to arrive and meet a good sale at steady prices, 11 to 13½c. the outside for white clover. Old stock is a slow sale at 6 to 8c. for extracted.

HOPS.

Brewers do not seem to be wanting much supplies just at present, and the market is quiet. Prices rule steady, some small lots of Eastern Townships changing hands at 18 to 19c.

POTATOES.

There is very little to note, and prices are unchanged $1.20 to $1.40 per bbl.

PROVISIONS.

There is very little change in the provision market. There is not much doing in pork, but Canada short cut is in light supply, and this firmed up prices on it, but otherwise the tone is easy. There is very little to report in lard, and smoked meats have met with a fair demand. We quote as follows:—Canadian short cut, per brl., $21 to $21.50; mess pork, western, new, per brl., $22.50 to $00; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12½c.; bacon, per lb., 11½ to 12¼c.; lard, com., refined, per lb., 9½ to 9¾c.

EGGS.

There has been no important change in the egg market, the movement being moderate during the week and prices unchanged at 11 to 12c.

CHEESE.

It is a simple case of stand off in cheese at present between the country seller and the foreign buyer, and neither are prepared to give anything. To speak plainly, prices seem to be high enough, and it is questionable whether salesmen are wise in being too optimistic about values. They should bear in mind that the season is advancing, and that when it is a question of summer-made cheese with goods turned out in the fall the latter always gets the preference. They may hold altogether too long, therefore. At present business on spot is confined to goods that can be had from 9½c. down. Finest townships, 9⅜c.; finest French colored, 9⅛ to 9¼c.; do. white, 9 to 9⅛c.; under grades, 8¾c.; Cable, white, 47s. 6d.; do. colored, 47s. 6d.

BUTTER.

The butter market is extremely quiet and there is no improvement in the position. According to fairly reliable estimates some 25 to 30 per cent. of the July creamery is still in first hands, and as it is near the end of August the make off that month will soon be on the market. This means a big jag of butter to be disposed off to clear up the market before September creamery is offered, and whether it can be done or not is a problem that is agitating sellers. In view of it they are much more accommodating than formerly, and the market has an easy time in consequence. Creamery, 20 to 20½c; townships, 18 to 19c.; western dairy, 16 to 17c.

MONTREAL TRADE NOTES.

Geo. Gillespie, of the grocery commission house of Gillespie & Co., has returned from the seaside to business again.

A cable from Denia states that the crop of Valencia raisins will be less than last year, but that the quality will be very good.

Gillespie & Co., who are among the largest importers of dried fruit in Canada, say that

(Continued on page 26.)

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 NEW SALMON

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Blend Your Own Teas

And thereby increase your profits 10 to 15 per cent. Why pay others to do this? Who knows better than yourself what your customers require? We have imported special lines for blending.

Assams, Geylons, Oolongs, Gongous, Etc.

J. W. LANG & CO.

Wholesale Grocers, TORONTO

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

KOEPFF BROS'.

Superior

Refined Gelatine

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are now offering the Second and Third Arrivals of New Season's

Japan Teas

New Congous

NOW ON WAY



Aug. 10th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

NEW SEASON'S

YOUNG HYSONS.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

MUCH LIKE A WORLD'S FAIR WILL BE

Canada's Great

Industrial Fair,

TORONTO

Sept. 4 to 16, 1893.

Excelling All Others

New Stables, New Cattle Sheds and Many Other Improvements

Special Attractions.
Greater and Better than Ever.
The People's Greatest Annual Outing.

Cheap Excursions on all Railways.

J. J. WITHROW, President. H. J. HILL, Manager, Toronto

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

raisins will open at a fairly moderate cost this fall, say about 5½ to 6c. for prime brands.

Lightbound, Ralston & Co. are making a special offering during August of French vinegar.

Mr. Hughes, of Caverhill, Hughes & Co., got back last Thursday from Murray Bay, where he had been enjoying a holiday.

Caverhill, Hughes & Co. have several lines of new Japan teas, ranging from 17½ to 35c., close at hand, expecting some this week

Chaput, Fils & Co. have advices of a carload of the well-known Horse Shoe brand of salmon, and are offering it at $1.30 to $1.35.

It is anticipated that from 40,000 to 50,000 boxes of dried raisins and currants will come to Montreal by direct shipment this fall.

Cables on raw sugar from London quote beet sugar in London at 15s. 6d. August and 15s. 1½d. September, which is down from the highest point.

W. T. Costigan & Co. note a rather better demand for teas for direct importation, which in their opinion is apt to operate against the chances of consignments.

N. Quintal & Son are large holders of new canned salmon which they booked at a very moderate figure, and say that the interruption to the pack will not effect their figures.

An offer of $9.75 per barrel, which was made for a car load of salmon here the other day, was refused, the sellers cabling back that they would not accept its receipt at 50c. advance.

Lightbound, Ralston & Co. have to arrive about September 1st Spanish onions in lots of 100 crates or upwards at 90c,; lots of 50 crates or under 95c., to arrive about Sept. 15. They are offering new Valencia raisins, J. Merle brand, at 5½c.

The agent of a leading Fraser River cannery states that the establishment he represents, which expected to pack 70,000 tins, up to the 14th only packed 24,000, so that even allowing a full pack for the rest of the season, it cannot get much over half the pack it expected.

The most recent advices to wholesale grocers here are that the pack of canned salmon on the Noas river will only be one-fourth, on the Skeena one-half, and on the Inlet river a full pack. The packing on the Northern river is about finished. On the Fraser, according to the same advice, the pack is very much short of the anticipated quantity.

A numerous delegation of the French grocers of Montreal intend visiting the World's Fair in a body early in September. They will travel in their own Pullman and thoroughly enjoy themselves. Among the gentlemen who propose going are Messrs. N. Quintal, Sr., of Quintal & Sons, A. A. Labrecque, Alf. Labrecque, L. E. Beauchamp, and L. E. Geoffrun, of Chaput, Fils & Co.

THE SUGAR CROP.

Concerning the growing sugar crops, Messrs. Willet & Gray say: "Present conditions overshadow all others so much that the future is well lost sight of, but there is a constant improvement going on in the grow ing crops of sugar, which give promise of a more abundant supply during the coming campaign. Our advices from Germany are that the beet root leaves are turning yellow, a sure sign of premature ripening, giving promise of considerable receipts at Hamburg by the end of September. The latest estimate by our friends is of a beet crop for all Europe of 200,000 tons above last year's — not a large increase to be sure, and no more than will be needed, even with the curtailed consumption that will undoubtedly follow in the wake of this terrible financial distress. Cuba will very likely add 150,000 tons, or more, to next season's supplies, which should also meet with ready demand from the United States at fair prices. As there is fully ½c. per lb. present difference in values between old and new crop beet sugars, it will be interesting to watch the process of prices coming together, as they must do, in October at the latest. At present more speculative influence declines in one crop, carry declines in the other, and the difference in values becomes no smaller.

"The greatest trouble we have to contend with now is the financial distress, which goes on increasing constantly, and has now reached the critical stage in which transfers of money from one part of the country to another to pay for purchases made is almost impracticable, and hence much money belonging in New York is tied up at distant points and quite unavailable for use. Naturally all business is immensely curtailed, and will be more so, and sugar is no exception. Boston and New Orleans have ceased selling refined sugar beyond the local markets. The two largest refiners in Brooklyn have closed temporarily, leaving only the F. O. Matthiessen & Wiecher's houses and the Mollenhauer running in this section, which, with the two refineries in Philadelphia, are able to supply all the demand. It is not possible for the refineries now running to melt over 17,000 tons during the coming week, and hence the demand for raw sugars must be further postponed. In the meantime, as already said, holders appear quite disposed to await events, and are not urging sales, as nothing would be gained thereby."

PERSONAL MENTION.

James Owen and family are at Long Branch.

C. H. Girlg of Ayr is back from the World's Fair.

E. R. Hayward, of Whitby, is taking in the World's Fair.

James Wilkinson, of Barrie, has just returned from a business trip through the Eastern Provinces. It was his first trip, and reports having been fairly successful. He was away nine weeks.

S. Sewell, with Perkins, Ince & Co., has returned from his holidays.

Sydney Smith of Clifford, accompanied by his mother, is doing the World's Fair.

J. H. Strickland, of Strickland Bros., Cannington, is away at the World's Fair.

Mr. Hampton, of Hampton & Son, Mount Forest, who has been on a visit to Chicago, is again back to business.

Maitland R. P. Montgomery, of Eby, Blain & Co.'s. who was unwell for a few days, is again back to busi ness.

P. L Mason has returned from a fishing tour near North Bay. He brought back a big supply of speckled trout and a well sunburned face.

Thomas Cooil, of Mount Forest, has just returned from the Old Country. He was away about six weeks, and reports having had a pleasant trip.

Donald Gunn, of Gunn, Flavelle & Co., and Mrs. Gunn returned Tuesday from the World's Fair. They were away a little over two weeks and had a pleasant time.

W. R. Edmands has been appointed city traveler for J. W. Lang & Co. Mr. Edmands is well known in Toronto, having formerly been with the old wholesale houses of Robert Gordon & Co., J. C. Fitch & Son, and Frank Smith & Co. Lately he has been in business for himself.

The World's Fair stream still continues to grow in volume. Three more left the other day, via Collingwood—viz., R. A. Donald, W. A. Bradshaw and C. H. Francis. They hope to cover everything in two weeks, and the fish stories will be crowded out when their yarns begin to circulate.

E. N. Godfrey, of Meaford, paid a visit to THE GROCER this week. Mr. Godfrey is a live man. He was burned out recently, but by the afternoon of the following day he had bought out a store-keeper across the road, took possession, and is now doing a good trade. He reports that the plum crop, for which the district of Meaford is famous, will be fairly good.

OLIVE-GROWING IN MOROCCO.

The large olive groves of southern Morocco, especially in the province of Soos and in the districts around Morocco City (Marakesh) and Demnat, says an English paper, afford in prosperous years abundant crops of olives of fair quality, forming a very important item in the export lists of the country. Owing to damage to trees by locusts and other causes, the yield in 1892 was inferior, and only a value of $27,300 was shipped, against $219,400 in 1891, and $693,600 in 1890. It is noteworthy that some Europeans are beginning to turn their attention to the oil pressing and refining industry; one English and one French press are already working at Mogador, while another French one, on rather a large scale, has been established at Morocco City, and is in brisk working order. There appears to be no reason why this oil, if properly refined, should not rival some European qualities.

The Baldur Farmer's Elevator Co. of Baldur, N. W. T. is applying for incorporation.

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

. . Pure Tissue . .

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West
MONTREAL - - 318 St. James Street

AGENCIES AT:

Hamilton, Kingston, Halifax, St. John, Quebec, Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.

DRY GOODS.

MONTREAL MARKET.

The dry goods market shows a fair degree of activity for the season, all the houses confessing themselves busy in pushing forward goods on fall orders booked some time ago. In the matter of new business, however, there is not much to be said, as the majority of travelers are taking their holidays. Still better orders continue to come in, and sorting trade, of this sort, is fairly good. Remittances show a little improvement.

Agents of the cotton mills report that both grey and white cottons are scarce, and the mills very closely sold up.

The millinery openings commence on Tuesday, of next week, and a good influx of buyers is anticipated from which the millinery houses expect to derive benefit, and the general houses hope that incidentally they will show in it.

The flight of dry goods buyers to Europe has already commenced, in fact it is getting earlier and earlier every summer, business is being pushed to such an extent.

Mr. Hy. Birks, of Belding, Paul & Co. is away from town at present on a trip.

Messrs. Donald McNaughton and W. Buell, of Jas. Johnston & Co., are enjoying their holidays in taking in the World's Fair.

Mr. Jas. Slessor, of Jas. Johnson & Co., will very likely sail for Great Britain on the 15th or 20th of September. He will be accompanied by his son Mr. Jas. Slessor, Jr., who intends making a prolonged stay of two years abroad.

Mr. R. W. Macdougall, of Gault Bros., has just returned from a prolonged trip through the Eastern and Middle States. He considers that matters are at their worst across the lines, and that they should improve shortly.

Messrs. Ceo. Fraser and Ceo. Coins, of S. Greenshields, Son & Co., have left on their fall voyage to the British markets. They expect to return in November. Mr. Forsythe, the carpet buyer of the same firm, is also on his way across the pond.

Mathews, Tower & Co. note a first-class demand for all kinds men's furnishings. Their business has been 15 per cent. better than last year. They note a continuation of sorting orders for goods of holiday wear, also flannel jackets, Indian sashes, etc.

Messrs. Jas. Johnston & Co. are closing up a lot of orders for silks and velvets this week. They note no change in the tone of values on these articles.

Jammet gloves of this fall's importation are highly spoken of by critical buyers who have examined the recent heavy consignments received by Thouret, Fitzgibbon & Co. Their old prices prevail, though French prices have greatly advanced. A new feature greatly admired in the laced line is a round stud which holds the lace firmly without cutting it, and for which extensive orders have been booked.

Messrs. Thouret & Fitzgibbon have an extensive stock of Bavarian felt slippers which find a good market in Quebec and the Northwest. The firm do a big percentage of this trade, and turned over last season over $50,000 worth of this one particular line.

Messrs. Gault Bros. are very busy getting forward fall orders of dress goods and imported and domestic tweeds. Their business in the last named is perhaps the largest in the Dominion. The staff of the firm have been compelled to work three and four nights out of every week recently.

Caverhill, Kissock & Co. are commencing to get ready for the millinery openings. The staff have been busy laying out stock all week. The flat, broad-brimmed hats, etc., seem to be a staple. The colors in felts all run to bright shades, peach green being expected to be the big run. The first day of the openings is Tuesday, the 29th.

TORONTO MARKET

The past week has been an exceedingly quiet one in the wholesale houses. Back orders are been looked up and filled. Orders on city account have not been very brisk except for a few advance novelties in ladies' wear. From rural parts letter orders are improved, but are yet of small consequence compared with the letter orders of a busy season. Travelers' orders are meagre on account of the difficulty in finding retailers at home, and they are further limited by the fact that buyers are holding off for their semi-annual visit to the metropolitan markets.

Exhibition circulars are in season. Buyers are getting back from their holidays Silks are easier according to latest European advices. The trade is divided on the "Sunday car question." Improvements are being made to better appearances before visitors arrive on the 28th. The millinery houses are rushing business—mostly opening and showing.

John Macdonald & Co. are showing a more than ordinary range of men's fall and winter gloves and mitts.

Caldecott, Burton & Spence have a shipment of hard finished serges in navy and black, extra wide, and of special value.

Wyld, Grasett & Darling are showing an excellent range of men's and boys' shirts in flannel and meltons, buttoned and laced, navys, plains and fancy patterns.

W. R. Brock & Co. are showing an extra heavy line of all-wool mitts, called 'Bouncer,' which can be retailed at 25c., and are 50 per cent. better than previous offerings.

Alexander & Anderson report a full stock of fall goods of every description. They have prepared for the influx of visitors during the next and following weeks, and will show some specially attractive goods in all departments. Their exhibit of dress goods is replete with the fashionable goods of the season.

Leather shoe laces in per gross pairs at usual price of per gross laces are shown by John Macdonald & Co. This is a bargain.

Another shipment of their black and cream guipures is to hand with Caldecott, Burton & Spence. These goods are still in great demand.

Silks in colored surahs, shot surahs and tartans suitable for the millinery trade are being shown in great variety by Gordon, Mackay & Co.

W. R. Brock & Co. have received the bulk of their fall stock, and will be prepared to receive all buyers who will be in the market during the next month. Tney are giving special quotations in all departments.

Wyld, Grasett & Darling are showing a complete stock of winter gloves in knitted fancy and self colors, as well as various qualities of leather. A special number to sell at $9 is a decided leader.

Gordon, Mackay & Co. are showing a line of coating serge dress goods at 50c., special value, good range of shades ; also a fine assortment of sail cloth and Panama hopsacking dress goods at 50c., 75c. and $1,

W. R. Brock & Co.'s dress goods department is well filled with the season's novelties in hopsacking, tweeds, serges, shot whipcords and other leading fabrics. Visitors will find some excellent ranges. Their woolen department is well known throughout the trade, as they are said to carry the best stock of suitings and trouserings in the city.

The Arctic shirts and drawers shown by Gordon, Mackay & Co. for this season are the best they have ever offered to the trade. Their range is complete in sizes from 34 to 44 inch.

John Macdonald & Co. have a large exhibit of plain and fancy silks specially prepared for Exhibition visitors. Special value is shown in black silks. Their stock of staple ribbons is also well assorted at present, every number being represented. In black and colored silk velvets they are showing some elegant novelties. Dress goods are in full range in hopsackings, serges, and other favorite lines. Hosiery, gloves and ladies' underwear are always given full attention in this house.

Gordon, Mackay & Co. have always given special attention to the cardigan jacket branch of their men's furnishing department, and this season offers a larger range at closer prices than ever before, in both Canadian and imported makes.

Alexander & Anderson are doing a nice trade in tailor-made mantles since their purchase of the John Ryan Mantle Manufacturing Co., of this city. They have visited New York and engaged a staff of designers, cut-

Sold by . . all . . Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

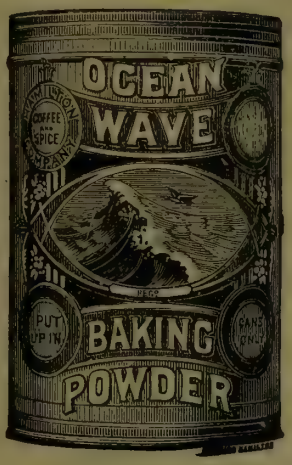
Adams' Famous Chewing Gum

TUTTI-FRUTTI

The best is none too good for your customers, and there's more money in that for the dealer than there is in trashy stuff. Do you keep up your Tutti-Frutti supply?

Send for elegant window hangers, free.

ADAMS' & SONS CO.,
11 AND 13 JAMES ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

SPECIAL OFFER–Good until 31st August

LaBruyere's French Vinegar

IN DEMIJOHNS

FOUR IMPERIAL GALLONS

100 Demijohns or up,	at	1.25
50 to 75	"	"	at 1.30
25 to 50	"	"	at 1.35

Lightbound, Ralston & Co.

MONTREAL

ters, operators, pressers, etc., so that everything turned out will be the best in point of finish and workmanship. They have turned out a nice range of samples, which have been greatly admired, and are in active demand.

Caldecott, Burton & Spence have just opened their beaver mantle cloth. These goods are without doubt superior to those shown last season, and prices are a shade lower. This line is shown in a full range of colorings, including navy, black, brown, fawn, myrtle and cardinal. Browns and myrtles are considered the leading colors of the season. Other lines of cloakings are being opened up and their range is almost complete. They will show everything requisite in this line.

In their haberdashery departmant John Macdonald & Co. have made some changes which will astonish visitors. New shelving stands have been erected to display their special holiday stock. In previous seasons this has not been ready until December, but knowing that many buyers visit this city in September and do not have time to call in December they have made an advance by showing their holiday stock on the days following August 29th. Many visitors will also find suitable souvenirs of their visit in this stock which comprises purses, fancy mirrors, glove boxes, candelabra, bronze and china ornaments, fancy baskets, toilet supplies, dressing cases, cushions, headrests and many other similar lines. The prices will astonish those who have been accustomed to buy this class of goods elsewhere.

TRADE AND PROFITS.

The present time has been designated the era of industrial consolidation. In every trade and every branch of business the struggle for existence is telling its own tale by showing many of the weakest in the struggle to be beaten, the stronger still holding their own in the fierce strife of competion. We are told that competition has been the mainspring of civilization by spurring men on to put forth their utmost energies. It has also been the means of cheapening production, and as all are consumers all must have been benefitted by being able to buy cheaper. Notwithstanding, those surviving are anxious to protect themselves from being beaten by other competitors stronger than themselves, hence they are forming unions, confederacies, pools, trusts, etc.

Many of these unions expect to be able to fix prices at which their goods shall be sold, to accomplish which they aim at restricting production. But competition will, sooner or later, assert its power, and force prices down to the average level, and production will also be forced to meet the requirements of consumers. But it is abnormal competition that begets unions and combinations, and were it not for outside capital and skill ever seeking one another in order to gain a premium, trusts and pools might count upon permanent success.

Outside capital and skill, however, are certain to come together, and at a point, too, where they can unite to the best purpose. The late Walter Bagehot said that "capital runs as surely and instantly where it is most wanted, and where there is most to be made of it, as water runs to find its own level." It is much the same with skill. A capacity for controlling and directing business thoroughly must make itself known. History and experience corroborate the fact that, capital seeking investment, and business talent seeking employment, competition is certain to manifest itself.

And then we have inventions frequently revolutionizing the world, and upsetting the best schemes of business at the time existing. Nor can anyone anticipate the changes contingent upon the relationship between foreign countries and our own. One thing is beyond dispute, that the firm, no matter in what department, which intends to hold its own, must keep to the fore in cheap methods of management.

Profits.—What is the outlook in the future? Will tradesmen be able to earn better profits in the future than at the present time? Indeed, our leaders and guides in such matters say "No." So far from the future offering chances of realising better profits on average business, there will, in all probability, be no profits at all. The best man may secure interest and wages for directing labor, or for wages of superintendence, as it is mostly called, but of pure profits there will be none. Many years ago Professor Sidgwick said "that the average rate of that part of an employer's profits which represents his wages of management will be reduced so low as only to exceed the wages of ordinary labour by an amount just sufficient to pay for the extra anxiety of his work and the extra expensiveness of his training." Of course, he was speaking of large employers of labour. But the operations of economic laws are rapidly bringing large and small wholesale and retail firms to similar means of gaining or losing profits.

In speaking of profits we ought to bear in mind the true meaning of the term as defined by proper authorities. The wages of directing business is a preferred claim which must be made from the price or prices of goods sold before we can speak of profits. Ordinary wages constitute another claim, interest another, cost of materials, insurance, taxes, and incidental expenses further claims. What remains when all these claims have been secured is pure profit. The process by which profit is realized is a mercantile process. It is distinct from every kind of labor and from every kind of interest on any capital involved in the business. "Pure profit," says Professor Clark, of the United States, "is the return of simple ownership. It is free from all admixture of wages and of interest. It accrues to him who simply extends the ægis of his civil rights over the elements of a product, and then withdraws it in order that the product may pass into other hands."

The prices for which goods are sold must bring to the owner or seller more than the cost of all the elements of which they are composed. There is the difficulty. The cost of the chief elements of the product are not entirely under the control of the man of business. Wages, for instance, are fixed at certain rates agreed upon, and must not be altered merely at the bidding of an employer. So also is interest a fixed rate. It is the case also with the prices of raw materials, at least so as to be beyond the will of an employer or producer. The wages of directing labor, or of management, are subject to greater variation, but tend to a certain degree of uniformity. The prices of what he offers for sale his goods depend upon the state of the market, which he cannot control, but which must be accepted, often at a loss. How, then, are profits to be secured, especially when fixed expenses in plant, machinery, etc., are heavy? One plan is open to all, to accept what can be obtained, and to endeavor to live within their means.—J. Sharp in Grocers' Review.



THE FIRST THING THEY DO.

Whipper—Did you see that little article about me in THE CANADIAN GROCER
Snapper—No.
Whipper—That's funny. You have had the paper for the last half hour.
Snapper—I know it; but I haven't got through reading the advertisements yet.

SHE WAS A DAISY.

"I want to use your telephone," said a stylishly dressed woman, with a haughty air, entering a Lexington avenue drug store.

"Certainly, madam," said the clerk courteously.

The woman called up another drug store three blocks away.

"Is this Pestle & Mortar's?" she asked. "It is? Well, this is Mrs. So-and So of 26th street. You understand? Well, I want you to send around, right away, a bottle of that tooth-powder I use. Do you hear me? And two pounds of castile soap. Got that down? And some soothing-syrup for baby; yes, soothing syrup. And a half-dozen two-grain quinine pills—yes, quinine pills, I said. Are you deaf? And—that's all! Send them around immediately—don't forget!"

And she hung up the receiver and started from the drug store which she had been using as an ordering depot for a rival concern, without as much as "thank you." At the door she stopped to say in withering tones to the clerk:

"You ought to have that telephone fixed. It works miserably."—New York Times.

WANTED

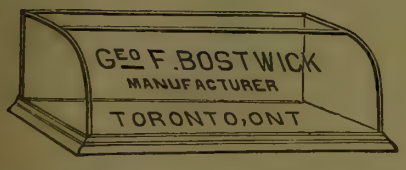
Manitoba Agency.

A manufacturing firm supplying the retail trade direct, who has a resident agent in Winnipeg who is a first-class man, and has travelers over territory between Winnipeg and Rocky Mountains, wants to hear from one good concern who wants to be well represented in that district.

Apply A, CANADIAN GROCER.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

FREIGHT PAID on 5 Boxes.

AMMONIA SOAP

MANUFACTURED BY

W. A. Bradshaw Co.

TORONTO



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'F'G COMPANY

London, Toronto, Montreal, Winnipeg.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Alfred Gervais, grocer, Montreal, has assigned.

R. Buckley, general merchant, Allenford, has assigned.

Robert Robson, grocer, Revelstake, B.C., is reported to have left town.

The stock of Marchand & Co., flour, Montreal, has been seized by the landlord.

David Kiely and L. N. Lussier & Co.,, boot and shoe dealers, Montreal, have both assigned.

Watts & Co. of Uxbridge, have effected a compromise with their creditors at 70c. on the dollar.

Edmond Duckett, general merchant, Point de Maskinonge, has compormised at 60c. on the dollar.

A liquidator has been appointed to wind up the estate of the Ideal Washer, Churn and Wire Mattress Co., St. Thomas.

Benjamin Widerick, boots and shoes, Cheap, has assigned. Thos. Millbee, in the same line of business at Barrie, has followed his example.

J. Morin, boots and shoes, Hamilton, has assigned to W. A. Campbell of Toronto. He owes about $15,000. The assets are placed at about the same. Of the latter $1,000 consists of book debts.

At a meeting of the creditors of the Gildersleeve Bros., the offer of 10c. on the dollar by C. F. Gildersleeve was accepted by a majority of the creditors. It is expected the others will come into line and the business will be closed up.

PARTNERSHIPS FORMED AND DISSOLVED.

Angus Cameron & Son, general merchants, etc., Sherbrooke, Que., have dissolved.

Moise Brossard, under the firm name of Brossard, Chaput & Co., Montreal, is doing business as commission merchant, in grains, etc.

Hyman Lyman and Moses Liverman have registered in St. Cunegonde, Que., to carry on business as general traders under the style of Liverman, Lyman & Co.

J. V. Ingraham and A. G. McLean have registered a co-partnership to carry on business as general merchants in Sydney, N.S., under the style of Ingraham & McLean.

A new company has been formed to take over the Brantford Soap Works. Alfred Watts retires. The directors of the company will be Messrs. Henry J. K. Osborne, L. T. Whitehead, W. Watt, Sr., and H. McK. Wilson. The concern will be known as the Brantford Soap Works Company.

SALES MADE OR PENDING.

The hotel of A. McQueen, Simcoe, is advertised for sale.

E. Barbeau, tobacconist, etc., Toronto, is advertising his business for sale.

The stock of Gervais & Jasmin, grocers, Montreal, is advertised to be sold by auction on the 28th inst.

The bankrupt stock of J. J. Brown & Co., of Barrie, has been bought by James Wilkinson at 60c. on the dollar.

The bankrupt stock of Guenther & Smith, Milverton, has been bought by Alfred Guenther. He paid 70 cents on the dollar.

Mr. Connolly, of Yarker, has bought Mr. Charles' bankrupt stock for 30¼ cents on the dollar. Mr. Connolly was buying for Mr. Charles.

The goods and chattels of George Schneider, a Waterloo shoe merchant who failed recently, have been sold by public auction. The shoe stock was purchased by Jacob Uffelman at 50¼c. on the dollar; a $2,500 brick house by George Suggitt for $1,500, and the book accounts by Geo. Keil.

FIRES.

The mill of A. J. O'Brien & Co., Duart, has been burned.

A Fredericton, N.B., grocer named J. J. Fox has been burned out.

A. J. Chenard, merchant, Caraquet, N.B., has been burned out. J. J. Burgeois, in the same line of business at Moncton, has met with a like fate.

Halifax was visited by a big fire Monday morning. It started in the wholesale and retail hardware store of Stairs, Son & Morrow, nearly all of whose $85,000 stock was destroyed. They are partially insured. Among the other sufferers, the greatest was C. H. Harvey, wholesale grocer. The latter's stock was nearly all gotten out, more or less damaged, the roof scorched and the whole building flooded by water from the top story down.

CHANGES.

A. S. Sharpe of Pontypool has sold out to Naismith Bros. & Flack.

DEATHS.

W. J. Berton, one of the oldest business men in St. John, N.B, is dead.

E. J. Bailey, of Bailey Bros., boots and shoes, Woodstock, N.B., is dead.

Prices of Canadian hay have declined in London from £6 10s. to £5 5s., and in Liverpool from £6 to £5 14s. This decline tends to check immediate export trade. Quebec is reported to have gathered a heavy crop of new hay, and the yield in Ontario will also be large. Farmers are warned not to bale their hay before it is perfectly cured, as fodder of that quality is not wanted in the London market.

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as **Baby's Own**, made by the **Albert Toilet Soap Co.**

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

TO OUR CUSTOMERS
. . . . AND FRIENDS

Our factory was entirely destroyed by fire a few days ago. We are getting our business together again and hope to be able to fill orders inside of two weeks. We thank you for past favors, and hope we have merited a continuance of the same.

Yours truly,

The Windsor Patent Brush Co. Ltd.

WINDSOR, ONT.



True Merit Always Wins

Pettijohn's



California . .
Breakfast
Food

. . TRY IT . .

MACLAREN'S IMPERIAL
TRADE MARK
REGISTERED.
CHEESE.

BATTY'S



PICKLES

Highland



Evaporated
Cream . .

Wright & Copp, Dominion Agents . . TORONTO

. . . Write us for samples and particulars of above goods . . .

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S
GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

The Best Blue in the World

KEEN'S

OXFORD BLUE

Keen's Oxford Blue
cannot be surpassed

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, August 24, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12½
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4.	$4 00
¼ No. 6.	4 50
½ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz
Apples, 3's	$0 95 $1 00
" gallons	2 10 2 20
Blackberries, 2	2 00 2 25
Blueberries, 2	1 00 1 10
Beans, 2	0 90 1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1		1 50
" 2	2 60	2 75
" 4		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ½s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box per box / 20 " " "	$0 36 $0 40
Croquettes— Yellow wrap. " / Pink " / Green "	2 70 3 00 / 3 75 4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb $0 40 $0 45; Pink " " / Green " " 0 55 0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

SPICE JAM JAMS - 11 1-2c.

These are not entirely new, but they are very nice and sell rapidly. Try a Box!
We will draw your attention each week, in this space, to lines that you may be able to handle. KEEP YOUR EYE ON IT.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS.

	per box
5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5⅝ 6
" Filiatras, bbls	5½
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6½ 6⅝
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
Gold medal washed Turkey, bgs abt 61bs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new	7½ 9
Raisins, Valencia, off-stalk	4½ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10½
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50

DOMESTIC

Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 06 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.
PETTIJOHN'S
Per case, 3 doz. 2 lb pkg in case $4 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White	0 59 0 60
" Red Winter	0 60 0 61
" Goose	0 58
Wheat, Spring, No 2	0 59
" Man Hard No 1	0 80 0 81
" " No 2	0 79
" 3	0 70 0 71
Oats, No 2, per 34 lbs	34 35
Barley, No 1. per 48 lbs	45
" No 2	40
" No 3	32 33
Peas	55 56
Corn	

HAY & STRAW.

Hay, Pressed, "on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under)	1 25
2nd "	(26 to 40 inches)	1 40
3rd "	(41 to 50 ")	3 10
4th "	(51 to 60 ")	3 40
5th "	(61 to 70 ")	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4
TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks.	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12½
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

	Imp. gal
to 10 bbl lots, Toronto	
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup qts	5 50
" " " pts	3 50
" " " ½ pts	2 00
" Chili Sauce pts	4 50
" " " ½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb	
Butter, creamery, tubs	$0 21	$0 22
" dairy, tubs, choice	0 19	0 19½
" " medium	0 14	0 16
" low grades to com	....	....
Butter, pound rolls	0 19	0 20
" large rolls	0 17	0 18
" store crocks	0 15	0 16
Cheese	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz	0 10½	0 11
" limed	.....	.....
Beans	1 30	1 45
Onions, per bag	2 00	2 25
Potatoes, per bag	90	1 00
Hops, 1891 crop	0 13	0 15
" 1892 "	0 15	0 17
Honey, extracted	0 05	0 08
" section	0 10	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 10¾
Pork, mess, p. bbl	.....	0 20
" short cut	.....	21 00
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb	0 12½	0 13
Compound	0 09½	0 10
Tallow, refined, per lb	0 05½	0 06
" rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	.. 4¼
" Japan	... 5
" Imperial Secta	.. 5½
" extra Burmah	3¾ 4
" Java extra	6¼ 6¾
" Genuine Carolina	9¼ 10
Grand Duke	6¼ 6¾
Sago	4¾ 5¼
Tapioca	5 5¼
Goathead (finest imported)	... 6½
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ½ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5¾
Paris Lump, bbls and 100 lb. bxs	6½
" 50 lb. boxes	6¾
Extra Ground, bbls Icing	6⅞
" " less than a bbl	...
Powdered, bbls	6¾
" less than a bbl	...
Extra bright refined	5½
Bright Yellow	4¾ 5
Medium "	4¾ 4¾
Brown	4.55 4¾
Dark yellow	4⅜
Raw, brl	4 4½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45

COFFEE

In Large Variety

FINEST IMPORTED
OLD GOVERNMENT JAVA,
ARABIAN MOCHA, JAMAICA,
EAST INDIA, MARACAIBO
And SANTOS.

Orders for these Goods Receive our Personal Attention.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all RETAIL GROCERS

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per 1b. bbls.	½ bbls
D		2⅜
M	2½	2¾
B	2¾	3½
N B	2⅜	3
E. V. B	2⅜	2½
E. Superior	2½	2⅝
XX	2⅝	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	48
John A, 10 oz. cake, per doz	50
Mayflower, 12 oz. cake, per doz	48
Gem, 3 lb bars per lb	4
" 13 oz, 1 and 2 lb. bars	4
Queen's Laundry, per bar	7
Sapolio, per gross	11 30

	Per 1b
Eclipse "	0 05½
Ruby, 10 oz "	0 42
Monster, 8 oz "	0 30
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 20
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 80
White Lavender	1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per 1b	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

CEYLON.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1½ x 3, 13s. Caddies about 21 lbs	50
Kentucky, 1½ x 3, 7s. Caddies about 21½ lbs	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per 1b
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block. ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	86
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	58
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, per case.	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.

	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P R

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which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

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MILK GRANULES

because it is practically identical in composition, taste and appearance with

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The Great Strength-Giver

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TAKE

Staminal

It not only stimulates, but builds up and strengthens. You get a tonic and a food combined in the form of

Palatable Beef Tea



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AGENTS, Stanway & Bayley, Toronto. Agents for Ontario

" W. S. Goodhugh & Co., Montreal

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MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

TRY  THEM

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THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

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American Porcelain Lined

FRUIT JARS



If you want any jars this season send your order now, to . .

William Gray, Canada Glass House,

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— OR —

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TORONTO - - AND - - WINNIPEG

ORDERS CAN BE FILLED AT ONCE.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., Wellington Mills, London, England

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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

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PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO SEPTEMBER, 1, 1893. No. 35

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ONLY GOLD MEDAL PARIS 1878

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TWO GOLD MEDALS

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Every GROCER

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CAPACITY 800 LBS.

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Strong and Durable

$1.75 EACH

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56 and 58 Front Street West,

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MOTT'S DIAMOND CHOCOLATE

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IS THE BEST.

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THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

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Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

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MUNGO CIGARS. EXCEPTIONALLY FINE.

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Pickles, Marmalade, Sauces

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These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

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Are Standard, and sold by all grocers.

Toronto Salt Works,

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Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

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The Best Soap is the Cheapest

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MANUFACTURED ONLY BY JOHN TAYLOR & CO TORONTO CANADA

"Standard Goods are the best to Handle"

34,944,000 Pounds ! ! ! ! !

Was last year's production of

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Absolutely Pure.

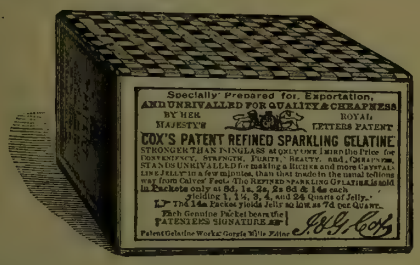


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The Finest Quality made

Free from Moisture
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6 PRIZE MEDALS

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MORTON'S SPRATTS FINDON HADDIES

YACHT CLUB SARDINES, ¼'s, with Key

ALBERT SARDINES, ¼'s and ½'s

NEWFOUNDLAND HERRINGS, Brls,

First arrival in the market.

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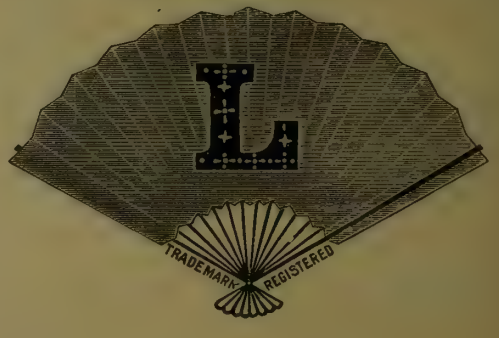
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First consideration given to Mail Orders.

W. H. Gillard & Co., Wholesale Grocers, " Teas, " Spice Dealers, Hamilton, Ontario.

Edward Adams & Co., Established 1844. London, Ont.

New Salmon,
Morton's Fresh Herrings, "flats,"
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No. 1 Large Bank Codfish.



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IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.**, or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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After all that is said and sung about the "Parliament of Man," where the representatives of all nations are to sit and make laws world-wide in their bearing, one sometimes has to wonder whether that cosmopolitan spirit which must necessarily be the forerunner of such an assembly is not really declining instead of advancing, especially when we see the nations that boast of possessing the most enlightenment practising exclusiveness of the most pronounced type. We refer particularly to the United States and to France. In addition to erecting abnormally high tariff walls to keep out the products of other countries, they have both enacted measures to keep without their borders citizens of other countries. The Contract Labor and the Chinese Exclusion Acts, which the United States was pleased some time ago to put on its statute books, needs nothing more than to be merely mentioned as an instance. Everybody has at least a general idea of their purport. With the measure just adopted by France there is not the same general acquaintance. In spirit it is similar to those laws of the United States just mentioned, although in scope or in intention it is milder. Its object, in a word, is to prevent foreigners from doing business in the country. The law provides substantially that foreigners who have not obtained leave to be domiciled in France or who came into that country for the purpose of exercising their professions, will have to register within eight days after their arrival at the place where they propose to reside. Upon payment of a fee, such foreigners will receive a certificate stating that they have complied with the law, without which they cannot obtain employment. If they change their place of residence this certificate is to be revised by the mayor of the locality. Foreigners at present established in France are given until September 8, to comply with the requirements of the new regulations. There are a lot of clouds yet hanging around the horizon of this boasted enlightened 19th century; and it is peculiar that the two big representatives of the republican form of government are among the busiest in trying to prevent their dissipation.

* * *

The crops in Ontario are not on the whole as satisfactory as it was a month or so ago anticipated they would be. This is revealed by the bulletin just issued by the Ontario Bureau of Industries. Fall wheat is estimated at 19.6 bushels per acre. This is a little lower than last year, but is of a fairly average character nevertheless. Harvesting began about July 7, but the great bulk of the crop was cut between July 15 and 25th. Spring wheat is again this year almost a failure; and it is not surprising. Owing to a wet and backward spring it got a late and uneven start. Then came drouth in many districts, causing too rapid filling and the resultant—a shrunken and inferior grain. Rust has been a common enemy in all parts of the province, while the midge and other insects have caused much destruction, especially in West Midland, Georgian Bay and East Midland. Grasshoppers, too, have been more numerous than usual. Barley, like spring wheat, also had a late start, but in spite of this and other adverse circumstances, the grain is on the whole, of a fine bright color, but smaller and lighter in weight than usual. The yield per acre is below the average. Two-rowed barley has done even worse than the six-rowed, the growing season having been too short to allow it to develope. The oat crop, too, has not turned out as well as its condition on July 1st indicated, and the same causes that contributed to the injury of the other cereals were present in this, making the yield below the average. After hearing so much from the canners regarding the smallness of the pea crop, and the limited character of the pack, it is somewhat surprising to learn from the crop report under review that "on the whole the crop will be about up to the average." The report, however, acknowledges that while the vines podded well, the drouth prevented the pods from filling perfectly. "A largely increased acreage and only a moderate yield on the whole," is the finding of the report regarding the bean crop. Everybody of course knows that the hay crop was large. The report places it at 578,719 tons larger than in 1892. One thing, too, that might be taken into consideration is the fact that hay is demanding a much better price this year than last. Corn, which is cultivated in the Lake Erie district more extensively than in any other part of the province, is reported "on the average to be very fair, though the drouth has affected it." Potatoes, the report says, will not be up to the average. The yield of roots on the other hand, give good signs of being above the average. Regarding apples, the report substantiates what has been said

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

in different times in these columns, namely, that they are a failure throughout the province. The live stock appears to be in good condition, and the supply of dairy produce is of an average character. The supply of honey is, on the whole, good. While the lot of the farmer in Ontario is not bad it is evident that he will need to be careful. What is the best policy for the country merchant to pursue under the circumstances is equally obvious.

* * *

Speaking of crop reports, a bright side to the picture is the prospects in Manitoba and in the Northwest Territories. In Manitoba the yield is generally conceded to be something like 20,000,000 bushels, and competent authorities say that the percentage of Nos. 1 and 2 hard will be greater than any previous crop. The wheat crop of the world, according to the annual report of the Hungarian Minister of Agriculture, issued this week, is estimated at 2,279,000,000 bushels, against the official average of 2,280,000,000 bushels annually for the last ten years. The deficits to be filled up by the importing countries is placed at 370,000,000 bushels, and the surplus available in exporting countries to satisfy this demand at 378,664,000 bushels.

* * *

If any reliance is to be placed in the different reports, and there does not appear to be any reason why there should not be, there will be a good supply, at reasonable prices, of practically all kinds of dried fruit Briefly stated, the yield of Valencia raisins is likely to be less than last year, but what may be lacking in quantity is undoubtedly made up in quality. Some of the new crop is expected to arrive here this week In Malaga fruits there is going to be quite enough for all requirements. In Sultana raisins an abundant crop and low prices are looked for. Prunes are a good crop, but nothing really definite can yet be said as regards quality. Currants are as yet being merely dried and housed, but the crop will be a good one and prices low. As to yield, it is estimated at 150,000 tons. Opening prices for dates are favorable.

* * *

A man may be a good salesman but a poor buyer. Inability to buy right is the cause of more failures than is the want of the ability to sell. The ability to buy right is only acquired by years of patient labor and study. A man, no matter how well he may be fitted by nature, cannot become an expert buyer in a week. Before he can become that there are two things he must pay particular attention to ; and they are the wants of his customers and the columns of a good trade paper.

CHEESE PRECAUTIONS.

The Government has been paying close attention this season to the question of the branding and shipment of Canadian cheese in bond from Montreal.

From the geographical position of that port cheese exporters there have a decided advantage over those of New York when it comes to the question of buying cheese from the northern counties of New York State adjacent to the towns of Canton and Ogdensburg. In fact they can pay all the way from 1-8 to 1-4c. per lb. more for cheese at the factories and yet place it on shipboard in Montreal, and, of course, lay it down in a British port for less than the New Yorkers can. This condition of affairs has made the counties in question practically Montreal territory; and each year sees more American cheese sent from Montreal in bond.

Last season and the previous ones there were complaints that the customs authorities in Montreal were allowing the exporters in Montreal too much freedom with the bonded goods, and that some of the unscrupulous ones had abused the privilege accorded to them by changing the brand on some of the Amercian boxes to Canadian, and so selling it at a better figure. Of course, such a practice, if it was carried to any length, would seriously injure the reputation of Canadian cheese, and, although the customs authorities did not believe the reports above mentioned to have any foundation, Controller Wallace issued strict instructions this spring in regard to the matter; and they have been rigidly carried out ever since. But as a matter of fact there is less danger of American cheese going out as Canadian from Montreal than at some of the smaller ports, and it is satisfactory to note that equally strict orders have been issued to all the collectors along the river front between Montreal and Kingston. As a result the cheese shippers may possibly be put to a little more inconvenience this summer but the conscientious ones are not kicking, knowing that they have an absolute guarantee that none of their competitors can, to use a slang term, "ring in a cold deal on them." With regard to the allegation that 4,500 boxes of inferior Wisconsin cheese had been shipped as Canadian last season, it is too absurd to call for any comment whatever.

NEW ZEALAND BUTTER.

Mr. John Mynott, of New Plymouth, who represents the dairying interests of New Zealand, and who is doing all he can to promote an export trade between his country and Great Britain, makes the significant statement that there are at present at least 10,000 packages of butter held in store in the colony, without the prospect of finding a local market, and ready to be shipped to London the moment the market there is deemed favorable. Should this be shipped next season as new butter, he anticipates that the result will be great injury to the reputation of New Zealand butter. The length of time for which it may have been kept, he holds, will inevitably lower the quality, and if put on the home market at the opening of the next season, as it most likely will, it will spoil the name of the colony for the whole season in the butter market. It is enough to know that the above surplus of New Zealand product is awaiting the first inducement the English market may hold out for its shipment.—Trade Bulletin.

VARIATION IN CORNMEAL.

Emma P. Ewing contributes to the New Haven Register some valuable hints in regard to grocers extending the demand for cornmeal. She says that the difference in the quality of "bolted" and "granulated" cornmeal is greater even than the difference between the lowest grade of bakers' and highest grade of patent family flour. And if millers and grocery men would furnish only the choicest cornmeal to their customers—it makes such delicious and nutritious articles of diet and can be prepared so easily, and in such a variety of ways—it would soon win its way to popular favor and be found in general use upon the table of all classes. Granulated cornmeal makes drier, sweeter, lighter, and more delicious bread and cakes than bolted cornmeal, and is very much preferable for all culinary purposes.

Cornmeal desires a good deal of cooking to develop its finest flavors, and cornmeal mush —sometimes improperly termed "hasty pudding"—cannot be perfectly cooked in a few minutes. Neither can corn bread be properly baked in a quarter of an hour. Cornmeal mush should be cooked at least an hour—it is generally improved by cooking an hour—and almost every kind of corn bread is better for being baked from 40 to 60 minutes.

There is a wide difference in the quality of corn bread made with scalded meal, and that made with unscalded meal and granulated meal should always be thoroughly scalded with boiling milk or water before it is made into bread or cakes.

For culinary purposes northern corn is much inferior to corn grown in the south. It makes a husky or "fluffy" meal that is unsatisfactory, and as a general rule the corn bread made by northern cooks is so mussed up with flour, eggs and sugar that it loses its individuality and is despised by a lover of genuine corn bread.



MR. HUSTWITT'S LAST EPISTLE.

DEAR SIR,—I had almost concluded not to trouble any more in answering letters which have not the writers proper signature attached a a guarantee of their genuineness, but as your correspondent from "Barrie" has made himself so familiar with my name and seems so very anxious to get the measurement of my cranium, and might also desire a cast of it in plaster (or maybe would like to exchange photographs so as to get a square look at my "phiz." I am sure I would like his. It might do me good, and him also, in making the exchange, as I perceive he is somewhat of a craneologist or mind reader, and we are told that such persons read character from photographs), I shall forego this once my first intentions, so as to afford him an opportunity of getting better acquainted. I unfortunately have studied in another class, who read character from persons' signatures appended to their epistles. Your correspondent is apparently ashamed of his, and, if it is anything to his credit, I may tell him that he is not alone in such practices, as there are many like him in Toronto. In fact, it has become fashionable, or a craze, of late, in city life; and I find that Barrie is not far behind in this respect. I am unable to shower compliments upon such usages however much they may merit it, and I feel sure that you will pardon me, dear GROCER, if I acknowledge to you that this is in all probability the last communciation which you will receive from me, and that my humble opinion of all such fashionable writers is that they ought to know and to do better. I admire a "man."

Yours, etc.,
STEPHEN HUSTWITT.

Toronto, August 28, 1893.

(What Mr. Hustwitt says in regard to the fashion of writing letters in newspaeprs over nom de plumes has a good deal of weight in it. Newspaper publishers would prefer that all communications should be published over the signatures of the writers; but no paper that we are aware of has a rule to that effect, although there is no saying what there may be in the future At present the tendency seems to be in that direction. As it is now, the communication that has the writer's signature attached, as a rule, has the best chance of being published. But even were such a rule established it would not do to have it bound hard and fast. Were no exceptions allowed to it, the newspaper, as the people's tribune, would be closed against those who have grievances to reveal or remedies to propose, but who would be deterred for various reasons for doing so were they compelled to write over their own signatures.—Ed GROCER.)

McDONALD'S TOBACCOS.

DEAR GROCER,—Knowing that your valuable paper reaches a large number of business men and is read by the majority of travellers in the grocery trade, I take the liberty of asking you for a small space to set forth the grievances in connection with McDonalds tobaccos. It is well known by every trader and traveller from the Atlantic to the Pacific that there is only one price, and that there can be no inducements offered in any way to get the customer to buy McDonald's tobaccos because I believe the prices have been made by the manufacturer, and the wholesale trade and their travellers must adhere strictly to the price and the discount set down by the Grocers' Guild (viz., 3 per cent. in ten days) must not be broken. Alas! dear GROCER, the days of honesty among travelers in the grocery trade have vanished and can be counted among the things of the past. There is a house in your city that claims to do the largest trade on Front street, whose traveler (one only) makes a wholesale practice of paying freights, and, in many cases, of giving the nice little discount of 5 per cent. off in 30 days, that is when the invoice is paid to him. Now these extras are charged up to expenses in some way and the house has to pay the piper in the end, which will amount to a nice sum in the course of a year. It is like robbing Peter to pay Paul, or like buying a gallon of oats for a horse and then stealing them the next meal. I cannot think for a moment that the house in question is cognizant of this dishonest way of doing trade, as they have always been held in the highest estimation for honest and upright dealing by the trade generally—by the wholesale and retail alike. But, to say the least of it, as regards the traveller, it is a mean way of getting orders, and the trade generally should look on a traveler of that stamp with suspicion, because if a man is dishonest in one way he will be in another.

Yours, etc., KILKENNY.

HE'S NO LONGER A BACHELOR.

Billy McCleland, as his friends familiarly call him, of McCleland Bros., Niagara-on-the-Lake, is the envied of the bachelors, young and old—and some of the married men, too, as far as that goes—the country round. One bright and sunny morning last week Billy, unknown to his friends, quietly stole across the river to Youngstown, where there lived a young heiress whose heart many a Yankee youth had tried in vain to capture. Where, however, the Yankees had failed a Canuck succeeded. The successful wooer was none other than Billy McCleland; and when he made the journey referred to it was to take possession of his prize. That evening, within the roar of the mighty Niagara, the bond that made the two one was welded firmly together by a minister of the Gospel. When Mr. McCleland returned to Niagara-on-the-Lake it was with the belle of Youngstown on his arm and a big and happy smile upon his face. Billy is popular, and when the happy event got noised abroad—and that didn't take long—he and his fair partner were serenaded by the town band and the Hamifugan's band of the Chatauqua grounds, while congratulations many were heaped upon them by nearly everybody. If good wishes will smooth life's pathway, Mr. and Mrs. McCleland will not find many difficulties in their way.

FALL TRADE NUMBER.

"THE CANADIAN GROCER."

For weeks past we have been at work upon our Fall Trade Number for 1893. Our success is most gratifying, due a good deal to our reputation of the past, viz., in more than carrying out our promises, and in producing a trade journal superior to anything of the kind published in America. This year we propose to give the trade an issue which will surpass all our previous efforts. From a typographical and mechanical point of view it will excel anything of the kind produced in Canada. With regard to the reading matter, extra efforts will also be made. In addition to the contributions of our regular staff we have arranged with gentlemen of well-known ability for a number of special articles on subjects of interest to the trade.

INDIAN TEA CHESTS.

We take the following article from The Home and Colonial Mail :—

It is high time that something should be done by them to obviate the annoyances and losses which grocers have submitted to so patiently for years past, and we trust that a word to the wise will be sufficient. From time to time we hear rumors of dissatisfaction in the market with the packages in which the Indian tea planter of modern times is accustomed to send forward his wares. But whilst we propose to discuss this question, we at once disavow any intention of speaking for or against any of the patented chests which have been brought before the public during recent years. They may be all that is claimed for them, some of them we have even described in our columns, but we hold no brief for any of them, and are not interested in advocating one more than another.

We do not at present express any opinion on the best size or weight of a package of tea further than to sny that the preponderance of opinion amongst brokers and dealers is in favor of a larger than a smaller chest. With some tea blending firms it is an understood thing that a chest of tea means 100lbs. net, and this we imagine to be a generally acceptable weight. But we are rather concerned just now with the material of which the packages are constructed, and we have a strong conviction that if the entire trade could be polled on the question there would be a balance of opinion in favor of the quite old-fashioned teak chest, dovetailed and bound with iron hoops, and lined with lead as stout as cardboard. Such packages were in vogue thirty years ago and were never complained of. But the largest teak forests get cut down in time, and it is no secret that the demands of the past thirty years have seriously worked up the best qualities of available material, and thrown the planter back on other woods of less enduring character. Some of these possessing besides a by no means agreeable fragrance have introduced an element of dispute on the ground of alleged "cheesiness" in the smell of the tea they contained, whilst almost all of them are now lined with a much lighter and thinner description of lead, which is said to be more like tissue paper than cardboard, and which, on the slightest disarrangement, as in the necessary turning out for the process of bulking, collapses, utterly as a protective safeguard to the tea, and is even worse than stout paper, by reason of the fractures it its structure which take place on its being handled. The warehouse keeper tries to repair the mischief by a liberal allowance of paper to supplement the lead when the packages are being refilled after bulking. But if the package should happen to be not quite full, directly it is turned over the interior becomes a chaos, and lead, paper, and tea get mingled together in confusion. Then, if the wooden case be defective, a certain loss of tea is the result. The dock companies deliver the chests fairly well coopered, as a rule ; but the shaking they subsequently receive in transport is of a very searching character, and if there be a weak spot it is certain to be found out. This is more especially the case with the grades called Pekoe fannings and dust. The lead linings having been once cut for the bulking process it is next to impossible to make a secure job of the coopering when they are being refilled. Consequently the contents leak out through the smallest opening, and a few pounds weight of tea get lost, involving the parties concerned in disputes and claims.

The contention of the dealers is that if a planter is supposed to supply the chest in which he sells his tea it ought. at least, to be sufficiently sound to carry the contents. We may say there seems to be considerable force in this proposition, and we believe the time has come when planters must face the question, and in the matter of dusts and small broken teas provide a package that will meet all reasonable requirements. As things are now there is a constant effort to shirk responsibility on the part of everyone through whose hands such tea passes. The planter provides the cheapest chest he can. The warehouse-keeper gets it out of his hands as tenderly as be can. The carriers take delivery, and then absolutely refuse to forward to the consignee unless the package is cased in canvas. The wholesale dealer supplies the canvas casing, and charges it to his buyer in the country, who invariably refuses to pay it on the ground that the seller should provide a chest in merchantable condition to carry his goods. This is the present state of affairs, and, as it seems likely to lead to unpleasant friction in the near future, we direct the attention of planters to the subject, in the hope that, when they are aware of the difficulties, they will endeavor to put an end to them in the most effectual manner they can.

FOR A CASH BUSINESS.

A correspondent in the Northwest Trade urges the present as the most opportune time to side-track the credit system and to adopt the cash rule in transacting business. He says : "I have been trying to work up interest in the grocery trade to consider the matter of doing a cash business at some special meeting of the association, called for this alone, with a view to having the trade as a whole adopt that method of doing business," said a well known salesmsn for one of the local wholesale grocery houses. "The suggestion is being received very favorably, too. There was never a better time to start on a cash basis than right now. One of my customers who has been doing a cash business only since the first of May is doing 10 per cent. more business than he did before. Of course he sells lower a trifle than he did on the old basis, but he can afford to since he does not have to make an allowance for loss from bad debts.

"Prior to his determination to do a cash bnsiness he lost about $1,000 a year, from uncollectable accounts. One of the best reasons for local grocers making this change is that jobbers are withholding credit from some and they have to pay cash for everything they buy. This gives an answer to customers who might say, "I have dealt here so many years and you have never lost a cent from me yet. Why don't you trust me as you have been doing?"

"At the last meeting of the association the matter of limiting credits was suggested and it was decided to discuss it at the next regular meeting," said the hearer.

"Limiting credits is all right in its way," he replied, "but it doesn't go far enough. A cash business, pure and simple, is the only right way to do business. Local grocers do entirely too much credit business. Why, I know of some who have as much as $10,000 on their books. The time is ripe for the change and it could be made easily. The only local grocers that are making a good thing out of the business are those who sell for cash."

WHY CAN'T FARMERS PAY CASH?

Times like these test the soundness of the cash business. There are more people now than there were a year ago who believe that a smaller volume of business on a cash-down basis would have been better for them than a broad and enterprising expansion on borrowed capital that cannot now be squared by any convenient manipulation of figures. —Texas Farm and Ranch.

The writer of the above puts his finger on the weak spot in the farming business of the country. If he will keep the attention of his readers directed to this subject, and if other editors of agricultural papers will follow his example, the cry of hard times in the farming districts will probably soon cease, and the merchants of the country be enabled to adopt the cash system and give their customers lower rates. It is a waste of time and ink for trade editors whose papers circulate among country merchants to harp continually upon the beauties of the cash system, so long as the farmers are unable, owing to their foolish policy of cultivating more land than their capital allows, to meet their debts promptly. One must go to the fountain head to cure the evil. The farmers must be reasoned with and informed that it is possible for them to pay cash and save heavy interest, if they will only exhibit ordinary prudence and foresight. It seems as though, whether crops are good or bad, our farmers cannot walk alone, but must depend upon the merchants for assistance before the next harvest comes around. Improvidence is perhaps as fruitful a cause of the farmer's chronic condition of indebtedness as the custom of cultivating more land than he can afford, but whatever the reason may be, the evil is not without a cure, but the remedy lies in the farmer's own hands and none but he can apply it.—American Grocer.

INDIAN TEAS AT CHICAGO.

"Richard Blechynden must be accounted one of the most hospitable persons on the World's Fair grounds," remarks a contemporary. Daily he gives away to uninvited guests between five and six thousand cups of choice tea, half a barrel of sugar, and unlimited milk. People who know the refreshing and even cooling qualities of a cup of hot tea on a broiling hot day go to India House early and leave it late, for it is there that Mr. Blechynden acts as host the livelong day. Many who sit on the cool verandahs of the ancient-looking Indian building and sip the fragrant-smelling liquid doubtless imagine that they are assisting some enterprising individual or firm to advertise a certain line of goods. There they make a slight mistake, for it is not a single firm, but a multitude of firms, embracing every tea planter in the Indian Empire, aided by the Indian Government, that has placed it in the power of their representative to act the generous host to World's Fair visitors. But for a slight delay in forwarding credentials from the Indian Office in England, owing to the change of Government last year, Richard Blechynden might have enjoyed the distinction of ranking as Imperial Commissioner from India. He is now glad enough that he has been able to slip the official shackles and avoid all the disputes in which foreign commissioners appear to have a facility for entangling themselves. Nothing interests the American visitor to the India House more than the novelty of drinking 'black' tea, instead of a thin, fairly-colored beverage to which he has been accustomed. And few things surprise him more than the discovery that it is not only palatable, but extremely enjoyable. He has been told so long that 'green' tea is better than 'black' that he is at first bewildered at being proffered the latter. Later he finds out the distinction, and after two visits to the house becomes a convert to the darker liquid. He is fortunate if he does not become a slave. On the other hand, Mr. Blechynden is continually surprised to find that, after all, American taste is not too firmly wedded to the Chinese tea, but that it can be easily wooed to the side of the Indian article. Sitting in his cosy little retreat, near the roof of the building, where a pleasant breeze blows all day from the lake in at the window and out through the roof, where Indian rugs cut off the heat of the sun above, and turbaned Indian servants are always at hand to serve tea, he delivered himself the other day of a few characteristic remarks on the subject of American taste in tea: 'They told me me in India,' he said, 'and they repeated it in England, that Americans would never consent to drink black tea. They argued that the climate did not predispose them to drink anything so strong, or that the water of America was different from the water in England, and a lot of rubbish of that sort. Now, whether it is because they get it free, or because my Indian servants fascinate them, I do not know, but I have found, by two months' experience at the Exposition, that they not only drink black tea, but come again for more.' 'Of course they like it. Why, the stuff they call green tea is what we call "sweated" tea. All the strength has been sweated out of it. You can take tea such as is generally drunk in America, and boil it, and the product is not too strong to drink. Take India tea and treat it in the same way, and you would get an inky liquid that no one could drink.'"

"BUSINESS BY RULE."

Among the toasts at a recent convention of wholesale grocers was one entitled: "Business by Rule." It was responded to by Mr. Albert F. Remy, of Mansfield, O., who, in part, according to a contemporary, said:

"I will readily admit that in arithmetic two twos make four every time, yet when we apply rules to business we do not always obtain the same result. Why, gentlemen, if business could be done by rule, I could be as great a business man as any of our leading wholesale traders; all that I would have to do would be to learn the rule.

"There are certain underlying principles that we all must observe if we would be successful merchants, but to do business by rule would put us all on an equal footing without regard to ability, and would entirely eliminate competition, which result I claim is not desirable, for competition must be recognized as the life of trade, although I am aware that unlimited competition is frequently the death of it. And how to maintain friendly and reasonable competition is a very important condition that can be brought about more readily by our coming together and rubbing against each other, than by enacting a whole volume of 'rules of practice.'

"You must not understand that I am against all rules, for I am strongly in favor of selling both coffees and sugars on the Equality plan, and am very anxious that some satisfactory arrangement should be made by which plug tobacco can be sold at a profit; furthermore, I think that there are a number of other staples that ought to, and will be, so adjusted that we will be fairly remunerated for handling them; but further than this, however, I think that the establishment of schedule prices would be a detriment to our Association.

"To my mind the matter of collections is a more important one than the selling of either coffees or sugars upon the Equality plan, and I firmly believe that it will not be many years until the system of making collections through traveling salesmen will be regarded as a relic of barbarism. If salesmen were not allowed to make collections a great deal of 'cutting' could be stopped, and, while I believe in educating our salesmen so that they will sell goods at a profit because it is a correct business principle, yet I am not one who thinks that all the blame for cutting prices should be saddled on the salesman, for many times, when profits are not satisfactory the blame rests entirely upon the head of the house, and when we are looking for the fellow that needs a 'blowing up,' he would be plainly visible if we would step up to a looking-glass.

"Business is being done very differently now to what it was a generation ago, but it is not going to the bow-wows by any means. We have all made money, and I believe the wholesale grocery business is more firmly intrenched now than ever before, and all that is necessary is that we conform to modern methods and customs, but stick to true business principles. I believe in aiming high, in fact holding up as a pattern for both salesmen and proprietors a perfect ideal.

"In everything the perfect ideal is held up to us so that we can fasten it in our mind and strive toward perfection—not that we can attain it. Improvement in all lines of business is going on continually, and why should we, as wholesale grocers, not 'strive towards perfection,' and elevate our business? Let us try to sell goods at a profit, because it is a correct business principle, and not because our 'rules of practice' compel us to."

COFFEE-ROASTING NOTES.

A man who has no sense of smell and is color blind is not a fit candidate for the coffee roasting trade.

See that the bags are well sewed for shipment. A large per cent. is lost in transportation from carelessness in this respect.

Do not give your operator too many roasters to attend to. The amount involved in the loss of a few large "roasts" would more than pay for an extra man.

When the coffee is fully roasted the injection of a small quantity of water will lock up the pores and prevent loss of aroma. It also gives the coffee a brighter appearance.

A first-class operator ought to make the relative make-up of green coffee a study, so as to be able to tell what kind it is, and when he puts it in a roaster he should have a fair idea of what he is going to produce.

A good cooling apparatus is essential to good results. If you can cool the roast in from three to five minutes, the coffee can remain on the fire until it is swelled up plump and presents a good appearance; but if it takes half an hour to cool, a good operator must make his calculation and take it off sooner than otherwise, or the coffee will be too highly colored when bagged up.

All coffees do not roast alike; some will be a bright light color when done, and others will be dark before done. There are two infallible rules, which if properly appreciated and tried will prove to be practically useful. One is, when the aroma is sufficiently developed to produce a sharp, cutting but aromatic sensation in the nose. Those who practice that way do not need to see the coffee. The other rule is, that when a berry is broken it is crisp and uniform in color inside and out.—Spice Mill.



"Tickled . . to . . Death"

THEY have just received the announcement that the Fall Trade Number of THE CANADIAN GROCER for 1893 will be issued the end of September; that it will far outshine previous attempts; that its circulation will be 12,000; and that the advertising rates have been reduced. It is certainly something to feel happy over, and, rest assured, we shall not disappoint them.

The question whether it pays to advertise in a trade journal is very much like asking if the grocery business is a profitable one. The question now is not whether it will pay to advertise, but whether you can afford to have your name missing from this directory. We can prove a dozen times over that it pays to advertise in this journal. The fact that the same people advertise with us year after year and are constantly increasing their space should be sufficient proof. The larger the space the bigger the returns. The sooner we get copy the better the position. For further particulars address The Publishers, 10 Front Street East, Toronto.

A Phenomenal Success

WE handle best brands of Foreign and Domestic VINEGARS. Get our figures for five barrel lots. . . . .

Our customers who were selling Compound Spices now use our "Special" or "L. P. & Co." brands. Do not run the risk of being fined for selling adulterated goods.

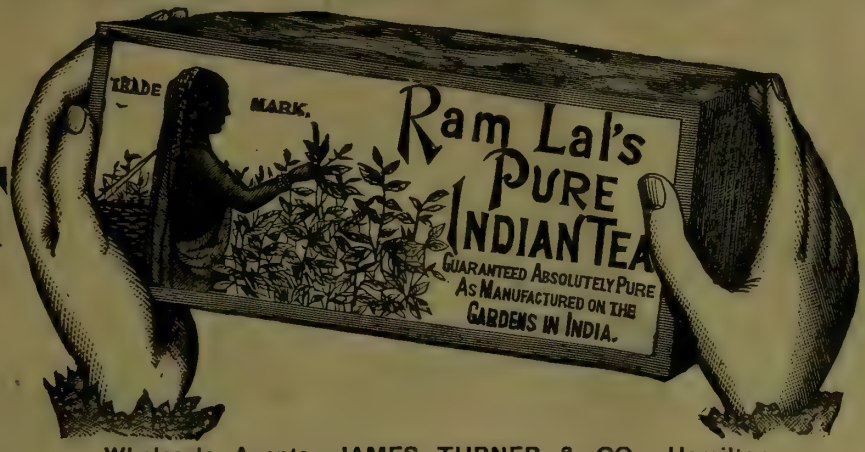
Loss of confidence means loss of trade. Our travelers will quote low prices.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

KEEN, ROBINSON, AND BELLVILLE.

The following was published by the Northern Counties Review on the attainment by the above firm of its third jubilee:

History records that "before the year 1719 mustard was not known on English tables. About that time an old woman of the name of Clements, residing in Durham, began to grind the seed in a mill and to pass the flour through several processes necessary to free the seed from the husks. She kept the secret for many years to herself, during which time she sold large quantities of mustard throughout the country, but especially in London. Here it was introduced to the royal table, when it received the favor of George I. From the circumstance of Mrs. Clements being a resident at Durham, it obtained the name of Durham mustard." The period in which the founder of the business in Garlick Hill "lived and moved and had his being" were stirring and troublous times, such as must have been extremely harrassing to business men. It speaks volumes, therefore, for the shrewd energy and enterprise of this man that he was able in spite of these obstacles to "conquer fortune and achieve success." Turning to the vast business which 150 years of growth have developed to its present proportions, the first thing to arrest our attention on emerging from the Mansion House Station and walking down Garlick Hill a few mornings ago for the purpose of inspecting the works of Messrs. Keen, Robinson and Bellville, was the procession of railway vans stretching from below the door of the counting-house to the top of the lane, each waiting its turn to load with goods destined for conveyance by the different main lines of railway leading out of the metropolis. The whole day long, from early morn till late in the evening, this sight may be seen by passing observers. Having shaken hands with the genial manager in chief, Mr. Balls, and waited a short time till he was disengaged, we were first shown the office arrangements.

On the left, as we enter, lies the buying and sales department, presided over by Mr .Quin, where we notice, laid out on counters, samples of the vrious articles manufactured, such as mustard, groats, blue, spices, etc., standing in tins and boxes adorned with those attractive labels so familiar to all of us; whilst "around and about" might be seen hung up specimens of the many artistic show-cards, reproduced from pictures in the possession of the firm drawn by eminent artists. Amongst these are three new ones, specially designed for distribution this year, each of them fit to grace a ladies' drawing-room. On one side of this room, as also around a private office adjoining, are hung many frames, wherein are displayed "Royal Warrants" from Crown-



MUSTARD PACKING.



GROAT AND BARLEY PACKING.

- - Just Arrived



New Moning Congous
New Medium Japan Teas
Morton's Fresh Herrings

DAVIDSON & HAY,

36 Yonge Street, TORONTO

Important

The Ireland National Food Company, Ltd.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEAL

TORONTO, AUGUST, 1893.

Please note the reduction in price of our **Desiccated Rolled Wheat** in 3 lb. packages. **Price is now $2.00 per dozen.** (1 doz. 3 lb. packages per case.) The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

P. S.—On 5 case lots we will allow freight. Handsome show-card and advertising matter enclosed with goods.

Write us for prices on CHOICE BULK GOODS, Rolled Oats, Rolled Wheat, Wheatlets, Pot and Pearl Barley, Split Peas, Graham Flour, Buckwheat Flour, Gold Corn Meal, Granulated Wheat, Etc.

TO OUR *Business* *Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

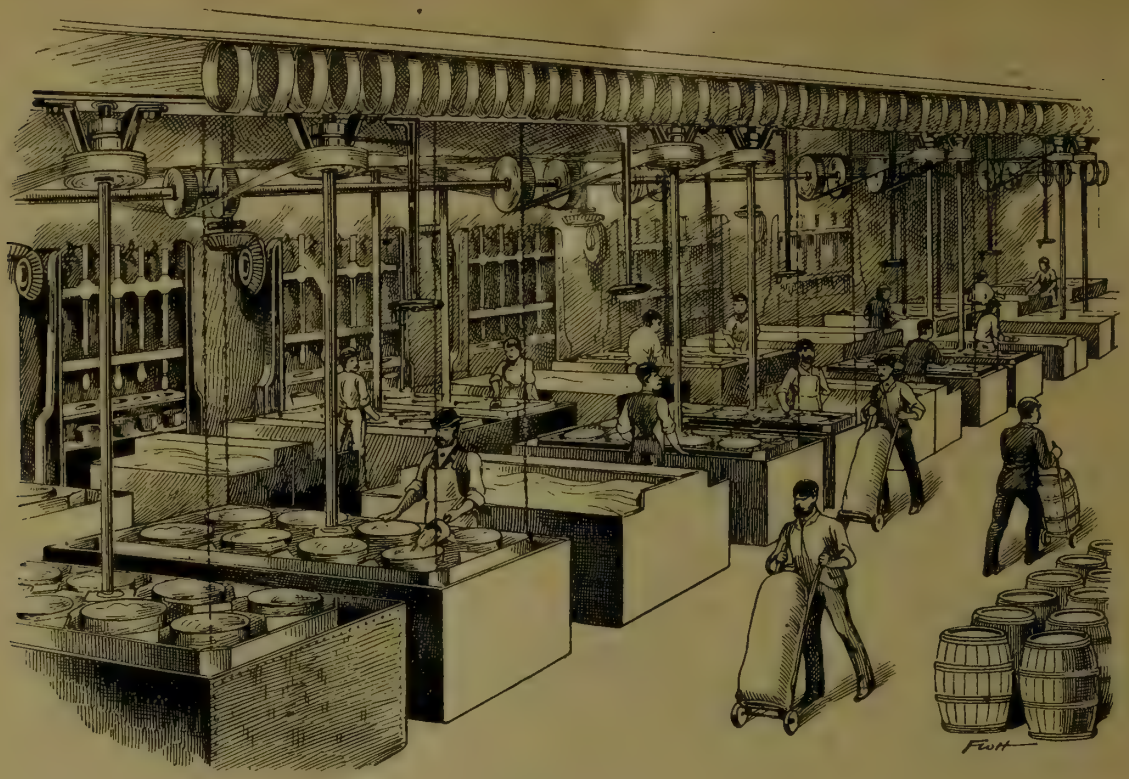
WRITE FOR QUOTATIONS.

Cadbury's Cocoa Essence

—AND—

Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



MUSTARD MILLS.



BLUE PACKING.

ed Heads, appointing the firm purveyors to their royal households, and also certificates and diplomas of merit received at various exhibitions.

Stepping out of this room again into the entrance hall, we have to the right the town and export department, under the charge of Mr. Payne, where foreign orders from every country and clime receive attention. Adjoining this is the enquiry department, while further on in the general office, where a posse of clerks are visible, sitting or standing at rows of desks, evidently "up to the neck in it"; with ledgers and day books, letters and invoices spread out before them. The premises at Garlick Hill, extensive as they are, only furnish accommodation for a small portion of the business operations carried on by the firm, being now mainly utilized for storing, packing and despatching the goods as received in their manufactured state from the mills in the east of London, also for the accessories from the saw mills and printing works situated in other parts of the city. The manufacture of blues in their various forms, spice grinding, and the making of tin boxes and canisters are about the only branches of industry now to be seen in operation at headquarters.

First in order, being the leading article, comes the manufacture of mustard. Of this serial, two kinds are grown in this country, viz., brown and white, the former being stronger and much more pungent than the latter. The quality and consequent value of the article grown varies considerably; much, therefore, depends upon the judgment and discriminating power of the seed buyer in the first instance. It is said of the late Mr. Bellville that out of more than 100 samples spread out before him, he could select and identify each one at sight, and up to the time of his death he attended the markets at Wisbech and Boston, and did all the seed buying himself personally. Since his decease, this department has been under the special care of the manager in chief, Mr. Balls, assisted by Mr. Frank Bellville, who, though still comparatively a young man, has been for more than thirty years engaged in the business. At the present time the best qualities of mustard seed are grown in the eastern counties, and hence Messrs. Keen, Robinson and Bellville have branch offices at both Wisbech in Cambridgeshire, and Boston in Lincolnshire, being possessed also of large granaries at each of these centres for storing the seed, until such time as room can be found for it in their London depots, which are contiguous to the mills, situated in that part of London known as St. George's-in-the-East, and to this place we will now transfer ourselves. Here we were cordially received by the manager of the mills, Mr. Chapman, a

A Big Deal in Sultanas

We are offering **SULTANA RAISINS** at record prices. Extra fine quality at . . . . **5cts.**

SEND FOR SAMPLE.

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

FOOD FOR BABIES

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

Pronounced by Physicians to be

Free From DISEASE GERMS.

DELAFIELD, McCOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 RIVER STREET, CHICAGO.

215 CALIFORNIA ST., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO
Hamilton, Ont.

Do You See the Point?



Ammonia Soap

Is a Quick Seller as well as a Quick Washer.

Manufactured by **W. A. BRADSHAW & CO.**
TORONTO

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY **T. HOSKIN**

As his goods are equal to the Imported.

535-537 King Street, W., TORONTO

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

very old and tried servant of the firm, who quickly conducted us to the hoist, and in a few seconds we were on the topmost floor of the building. Glancing round, we see this room is full of grain, ready at hand for the first process of manufacture, with the exception of one corner, which is partitioned off for the lawn workers, who are busy making and repairing sieves, many of them very fine, having meshes 35 to the inch. Descending to the next floor, we come to the chambers where the seed is being emptied from the sacks, and spread out for drying and mixing, after which it is ready for cleaning. This is done by special machinery fitted with brushes and sieves, which effectually cleanse the grain, freeing it from dust and other impurities. The seed is now carried to the stamping machines, where it is crushed or bruised preparatory to sifting. The sieves separate the husk from the flour. The residum or husk is subsequently pressed into cakes, and shipped largely to France and other wine-growing countries, where it is much in request, being highly esteemed as a manure for the dressing of vines. The excellent patent barley, groats, and oatmeal, for the manufacture of which this firm has so long been celebrated, each has its several department assigned to it, with plant constructed on somewhat similar lines.

The engine ring, joiners', and pattern-makers' shops, smithies, etc., are situated in another large building over the way, and here we noticed that a new engine, with additional machinery, was in course of erection, rendered necessary by the growing exigencies of a business which, old as it is, has not yet apparently reached its zenith. Contiguous to these is the warehouse, a building of four storeys, each of the large rooms of which was packed from floor to ceiling with sacks of grain, the stock being replenished as required (and room can be found) from the far larger reserves kept on hand at the granaries. Before leaving these factories we were favored with a practical illustration showing the arrangements in case of fire, and the rapidity with which the mills could be emptied of their busy workers under such an energency. Our next visit was to the wharves in order to inspect the extensive saw mills where the wooden boxes and packing cases are manufactured. As we entered the yards we found ourselves walking between great piles of "deals" imported from the forests of Canada and Sweden, all of which we are told will have disappeared by the beginning of June, by which time the shipping season will have arrived, bringing with it fresh consignments to fill the vacant spaces. Passing into the works, our attention is first attracted to the saw benches, where the long "deals" are being cut to lengths for tops, bottoms, ends and sides. Next we see these pieces transferred to another machine, fitted with a series of circular saws, revolving parallel to each other, which in one operation slices them into boards of the desired thickness for forming the boxes. The boards are then passed forward to the planing machines, some of which are fed by boys, whilst others work automatically by means of an attachment invented by the manager (Mr. Bridgman). The rapidity with which this work is accomplished may be judged from the fact that each machine is capable of planing 2,000 running feet per minute. Next in order comes the work of lettering, and this is done by a machine constructed on somewhat similar lines to that of an ordinary printing press. The boards are fed in between rollers, the upper one being fitted with a plate or die containing the type or letters, which are inked automatically at each operation. A board, passed in by a boy standing at the front, vanishes for a moment, and then reappears at the back, as it drops out, with the lettering duly impressed on the surface of the wood. The parts are now ready for fastening together. This is effected by patent machines, about forty of which are at work, each managed by two girls, nailing ends, sides and bottoms together with marvellous rapidity. The box being now formed, minus the lid, it is ready for the bevelling machine. This is easily managed by a girl of fourteen, bevelling the bottom edges of the boxes with much greater speed and efficiency at a title of the former cost. Boring the holes being much stronger in construction for the hinges is the next process, and this also is done by mechanical means with the aid of girls, after which women with hammers and plyers affix the hinges, and the box is complete. The packing cases are manufactured in a separate department, and this branch of workmanship, being heavier, men and boys only are employed, one section being engaged making cases for home orders, while in another section cases for shipping are made, the latter and bound with bands of iron.

Having briefly described how boxes of wood are manufactured, we will next with equal brevity describe how those of tin are made, i.e., the canisters. As we have previously intimated, this department is located at headquarters in Garlick Hill, and affords occupation for a large staff of men and boys. In this branch of industry, the same minute division of labor is to be seen as in the case of the one just described. The sheets of tin used for this purpose (of which large stocks are always kept on hand) are required to be of first-class quality, rolled from the very best brands of iron, and specially ductile, otherwise they can never stand the severe test which they must necessarily undergo in the process of being manufactured into boxes. The first set of machines stamp out the pieces requisite for forming lids, sides, and bottoms, in the various sizes from 1oz. up to 7lb. canisters. Next the pieces intended for the lids are put under pressure fitted with dies, which at one stroke stamp them to the shape needed, at the same time embossing them with the letters which are to be seen on each of the covers. Meanwhile other men and machines are busy forming side pieces, which are shaped, the ends doubled, pressed and locked together, all in one operation. The bottoms are now fitted in, placed under other machines, and clamped solid, thus forming a complete box without the need for any soldering process whatever. The old solder bath is still in use, however, for making certain kinds of canisters, principally round ones.

The blue department is close adjacent, and now demands our observation. The



LOADING YARD.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man

J. F. EBY HUGH BLAIN

NEW Valencia RAISINS

We are pleased to state that we have again passed through Customs the first **New** Valencia Raisins, C. Morand's Fine Off Stalk and Bevan's Celebrated "Beaver" brand. Send your orders promptly.

WHEN VISITING OUR FAIR

Do not fail to call at **The Truro Condensed Milk and Canning Co.'s Exhibit.** We would ask you to test their excellent goods, (Condensed Coffees, Milk, Cocoa, etc.) and we feel sure a trial order will convince you as it has hundreds of merchants, that it pays to handle **The Best,** namely, "Reindeer" Brand.

EBY, BLAIN & CO.

Wholesale Grocers

TORONTO, ONTARIO

EMPIRE TOBACCO COMPANY'S COLUMN

Our Sterling Brand

IS

Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

blue in its rough state is imported from the continent, principally from Germany. In passing through the grinding mills it is mixed with other ingredients, according to the quality and shade of color desired, whether it be Oxford Blue, Standard Blue, Bluso, Indigo Blue, or Ultramarine Ball Blue. From the grinding room the stuff is conveyed to the packing room, on entering which a busy scene presents itself. Here we see a troop of boys actively engaged blocking and packing the blue ready for the market, in forms familiar to most of our readers. The same detail as to division of labor here obtains as in other departments previously described, whilst we need scarcely add that, from the nature of the material dealt with, great care is exercised to keep its operations distinct and isolated from the other branches of manufacture.

Spice-grinding forms another important feature in the list of specialties of the firm.

From the printing works enamate those "things of beauty" in the shape of labels and show-cards which adorn the shops and warehouses everywhere. These works, we find, are situated in a separate building, specially erected for the purpose, and fitted with machinery of the very newest design. Four machines are kept constantly at work on labels alone, printing them in large sheets of various colors. Some of these machines are constructed to print two colors at one operation. Many of the labels have, however, as many as eight colors in them, consequently the sheets must pass several times through each machine ere the process of printing is completed. In addition to the printing, we notice other machines for putting the gilt and silver work on labels and show-cards; also gumming and sizing machines. The latest addition is a new calendering machine, fitted with large rollers heated internally with steam, which produces a beautiful finishing gloss on both sides of the sheets of papaper as they pass through it, at the same time removing all indents made by the type in printing.

We have already referred to the packing of the various kinds of blue. Let us now take a survey of the other departments, where the packing of mustard, patent groats, and barley is carried on. Large numbers of boys, apparently ranging from thirteen to sixteen years of age, are engaged in the occupation both at Garlick Hill and at the mills in the east of London, and it is exceedingly interesting to observe the dexterity with which these bright, active youths perform their several functions. The boys work in squads at different tables. Each parcel is carefully weighed by the boy at the scales and passed on to his neighbor, who stands with an empty tin in his hand waiting to receive it. A shake and dump on the table to settle its contents, on goes the lid, and the next boy takes charge of it. He fixes the label, previously prepared by another one standing at his elbow. The tins are now carried to the ovens, where they remain just long enough for the labels to dry, when they are taken out and packed into boxes previously labelled in another department. These boxes are now removed to the receiving room, whence they are shot down a long "toboggan" to the forwarding rooms, two storeys below, where men stand ready to receive them. Here they are packed in large cases and marked, prior to their consignment to their several destinies.

In the older days, when competition was less keen than now, the smallest parcel of mustard sent out was a 36lb. cask, and a traveler's order sheet was reckoned up by the number of kegs he sold. In these days the grocer has only to open his consignment when it arrives to find therein ready to his hand every size of package a customer can possibly require, from a 1oz. tin upwards. Whilst watching the blue boys busy at work with their packing, we had opportunity for a pleasant conversation with one of the foremen superintending their operations, an elderly man seemingly between 50 and 60. This man we found had been once a packing boy like these, and not only had he been most of his days in the service of the firm, but his father, grandfather and great grandfather before him, thus representing four generations.

One curious thing we noticed in passing through the export forwarding department, where goods are packed for shipment, viz., a series of large square iron tanks, closed on all sides, with the exception of a manhole at the top. On enquiry we were told that these tanks were made in large quantities for shipment to Australia, being used on the farms and sheep-runs in the interior for the storage of water. Instead of shipping them empty, the makers send them to the firm to be filled with goods intended for these colonies, and thus by their mutual arrangement the cost of packing and transit is cheapened for both parties.

Throughout the many departments of this colossal business, the order, system, division of labor, cheerful activity, and prompt obedience manifested on every side all spoke of the guiding hand and the watchful eye of the late principal, which had planned and schemed and trained in order to achieve the maximum of output with a minimum of labor and cost of time.

WASHING POWDERS.

The American Chemical Journal publishes the analysis of four samples of powders used for washing, etc., as follows:

	A	B	C	D
Sodium carbonate.....	45.2	26.9	49.2	46.6
Fatty acids.....	26.4	44.0	25.6	25.7
Combined soda	3.1	3.4	3.5	2.6
Fine sand	....	16.3	....	....
Water.....	23.7	8.8	19.1	24.9

The powders are, therefore, mixtures of dried washing soda and soap, and may be used in conjunction with soap to remove the hardness of water; but when used alone must be injurious to cotton, linen or woolen goods. It is suggested that borax might be used with great advantage in the place of soda, as it removes all hardness from water, is an excellent detergent and at the same time is without corrosive action.

Mr. Heffernan, of Guelph, who has purchased the baking and grocery business of Mr. J. M. Halley, moved to Arthur on Tuesday. He is a welcome addition to our business and social community.—Arthur Enterprise.

FOR DAIRY . .
—BUTTER
OR DRESSED . .
Write or Wire POULTRY
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.
Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

Strang & Co.
WHOLESALE COMMISSION AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.
Correspondence and Agencies Solicited.
We are open for a first-class Canned Goods Agency.

The PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

W. A. McClean & Co.
OWEN SOUND.
PORK PACKERS
CURERS OF THE
Diamond A Hams
FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.
Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 16 to 17c.; choice dairy tub, 18 to 19c. no stock on hand. Eggs, 11½c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST.
McWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Aug. 31, 1893.

GROCERIES.

Uninteresting indeed has been the trade of the past week. Monday being a holiday did not tend to help matters. The only breaks in the monotony were the decline of ⅛c. in the price of granulated sugar and the arrival here of the first shipments of new season's Valencia raisins, but there was no stir, neither being unexpected. Trade has ruled quiet in every line, and there will scarcely be any change in this respect for another couple of weeks. Coffees show a little improvement in New York, but this market remains as before. In Valencia raisins the trade has been holding back awaiting the arrival of the new fruit. Dried fruits generally are inactive. Rice remains quiet, while in spices little business seems to be doing. Demand is still easily satisfied for sugars. Payments remain much as before.

COFFEE.

Locally trade is still of a hand-to-mouth character and prices are unchanged. In New York symptoms were a little more encouraging for Rio and Santos growths. We quote: Rio, 20 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

There is little or no enquiry for Valencia raisins, green fruit not only being plentiful but there has been a disposition to await the arrival of new fruit and lower prices. We quote as before, at 6 to 7c. for selected and 3¾ to 4¾c. for off-stalk. New season's Valencias arrived on the Toronto market the beginning of the week, and the idea as to prices is 7½ to 8c., but fruit arriving later will be lower. There has been a good demand from biscuit manufacturers for Sultana raisins, at 6 to 6½c. They are a little firmer in New York, on account of early shipments being held at primary markets owing to the cholera epidemic. Currants remain quiet, at from 5½c. up. Advices received this week state that the new fruit will not be on the Patras market till the first week in September. It is expected that at this rate shipments will not arrive on the Toronto market for probably a month later. Prunes dull, at 7 to 8½c.

NUTS.

There is nothing new to report in this line, and we quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Rice continues in fair demand at 3⅝ to 3¾c. for ordinary and at 5c. for Japan. Demand generally is good for spices. Amsterdam advices report that the new crop of mustard seed will be on the market about the first week in September.

SUGARS.

Granulated sugar has declined another ⅛c. per pound. It took place Tuesday. It was just five weeks since a similar drop was announced. Granulated is now selling ordinarily at 5½c., although the lower province article can be obtained for a fraction less. Yellows are ordinarily quoted at from 4⅜ to 5⅛c., although there is a very dark sugar that can be got at a fraction under the inside figure. For raws 4¼c. up is the idea. Business is still dull and the feeling rather weak.

Willett & Gray's Weekly Statistical says: Raws declined ¼c. Refined unchanged. Receipts, 16,716 tons. Meltings, 17,000 tons. Total stock in four ports, 77,964 tons, against 78,248 tons last week, and 130,983 tons last year. By cable: Stock in Havana and Matanzas, 112,000 tons, against 113,000 last week, and 92,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 1,000 tons; stock, 164,000 tons, against 165,000 tons last week, and 129,282 tons last year. Total stock in all the principal countries, 714,064 tons, against 842,265 tons at the same date last year. Afloats to the United States from all countries estimated, 40,000 tons, against 60,000 tons last year.

Raws—The week has proved uneventful both at home and abroad. Without any pressure to sell sugar the quotations have remained unchanged for Centrifugals and Muscovados at this centre, while at the outports one transaction has been made at a reduction for Muscovados. The next week's quotations will depend very much on whose necessities are the greater, the buyers or the sellers, with the tendency rather in favor of buyers. Both receipts and meltings have been only moderate for the week, and stocks remain unchanged. The meltings for the coming week are not likely to be increased, as a surplus of production still remains to be disposed of. Just at the close holders decided to meet the refiners' views and let them have a considerable line of sugars at ¼c. per lb. reduction from the recent quotations. The market will now become settled again on this new basis of quotations. Europe has been quiet and more steady than before, until the close, when considerable weakness was shown. Beet crop prospects are neither very favorable nor very unfavorable, and some say the same crop as last year is most likely to be correct, while others give larger estimates. Reports from all cane-producing countries are very favorable for good average crops, and generally larger than last year's.

Refined.—The demand increased very considerably and gave opportunity for the starting again in a moderate way of the houses which closed down last week, in order to supply a special demand for certain grades of soft sugars. Under the present moderate meltings, the houses generally have become over-sold on special grades, and some delay results in shipments. The country also run their stocks down to such a low point under financial stress that an absolute scarcity of sugar now exists in some sections of the country. All this will be remedied, no doubt, in a week or two, by which time conditions may be changed by the nearer approach of new crop sugars, and a new basis for quotations be made. The hand-to-mouth basis is now in full force and will continue until we come into the new sugar campaign in October. October prices in Europe for both raws and refined are considerably below the current quotations both there and here, and the markets must eventually become equalised.

SYRUPS AND MOLASSES.

There is the usual quiet seasonable trade doing in syrups at 2 to 2½c. Molasses continues dull at 30c. for barrels and 32c. for half barrels.

TEA.

No special feature to note, except it be that trade is probably rather quieter than a week ago. In the little that is doing Japans still occupy the largest share of attention. Prices are unchanged, and we quote as follows: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 30 to 35c. for fine. Blacks—Low grade Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

Advices from London state that 44,733 packages of tea were offered in public auction during week ending Aug. 18. Of these 25,563 packages were Indian, 18,788 Ceylon, and 382 Java. Judging from present indications the supply of British grown tea for the present season is likely to be fully up to requirements, and may prove even somewhat in excess of them. But it is expected that when the financial situation in the United States is less strained there will be a more general transmission of orders from there and Canada whereby an outlet may be established towards the absorption of surplus stock. The market for Indian tea has shown a slightly weaker tendency for all but finest descriptions, with occasionally lower quotations for medium kinds. The market has been strong for good and fine kinds of Ceylon teas. Offerings comprise a varied selection, and included a fair proportion of fine flavored and high class teas, the general quality continuing to show some improvement, as is usually the case at this season of the year.

BUTTER AND CHEESE.

The demand locally for butter continues brisk, but in an export way there is nothing doing, and prices, according to the last cable, have gone off about 10s. Butter of all kinds is scarce and wanted, and prices are higher. Jobbers are paying as high as 18c. for good dairy packed tubs, pails and crocks, selected, and for this same class of butter they are getting from 18 to 21c. from the re-

(Continued on page 20.)

FRESH FRUIT

Consignments Carefully Handled

PROMPT RETURNS

CLEMES BROS.

Phone. 1768 TORONTO

Reference—Bank of Toronto.



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UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"
is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
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PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S
PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils,
Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

Lakeport
PRESERVING CO.
New Season's Pack GREEN PEAS NOW READY
THEY HAVE NO EQUAL.
FACTORIES:
LAKEPORT AND TRENTON, ONT.

CARD'S CELEBRATED
Canadian Tomato Chutnee.
IMPARTS A
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
As used on the table of the late Sir John A. Macdonald, (Ernscliff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.
On sale by all Wholesale Grocers.
PREPARED ONLY BY
M. P. CARD,
GUELPH, ONT.

MAPLE PRODUCTS
Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.
Address
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DAILEY'S
Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the



and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI
PACKING COMPY
TRADE MARK

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Another week has passed and still nothing particularly new has developed in the canned goods trade, business still being generally dull. Tomatoes, peas and corn continue in light demand at 80 to 85c. A few small lots of early pack canned salmon have arrived on this market during the past week but the most of them were soon distributed, and there is still a scarcity of good red fish. The regular shipments are expected to arrive in about a week or ten days. As to price, $1.40 to $1.60 is the idea. In the meantime the trade is patiently waiting. Demand for lobster continues good for choice brands at $1.80 to $2.00 for talls, and $2.40 to $2.50 for for flats. Demand for meats is falling off, but there is no change in prices.

MARKETS—Continued

tail trade. For store-packed they are, as a rule, paying 15 to 16c. and selling at 16 to 18c. Bakers' butter is going at about 15 to 16c., and in some instances as high as 17c. has been obtained. Pound rolls sell at 20 to 22c. Creamery tubs are not in much demand and offerings are not large. Some carload lots were offered at 21c. Jobbers are as a rule paying 20 to 21c. outside and selling at 21 to 22½c. Pound prints are scarce and in good demand at 23 to 25c.

Cheese market continues quiet. Jobbers are getting 9¾ to 10c.; 9½c. is asked and 9¼c. bid at the factories.

COUNTRY PRODUCE.

BEANS—Much about as before. Dealers would pay $1.25 to $1.30 for hand-picked, and they are selling at $1.40 to $1.50, while for a medium article they are getting $1.20 to $1.25.

DRIED APPLES—No features to note. No transactions are reported, but 4c. would be paid for job lots; 4½ to 5c. is the idea for retailers' lots.

EVAPORATED APPLES—Nominally 8½ to 9½c.

EGGS—Weak and lower; 10½ to 11c. are the ruling prices, but for good candled stock 11½c. is asked.

POULTRY—Quiet, at 40 to 50c. for chickens and 40 to 60c. for ducks.

POTATOES—Market quiet. Prices are much as before, jobbers paying $1.25 and selling at $1.50 per bbl.

HONEY—Demand light; new season's section, white, is selling at 15c., and extracted is nominally 5 to 8c.

HOPS—There is no change in the situation and prices rule as before, at 12 to 14c. for '92s. New hops are expected to be on the market in another month.



A Tea Kettle

Supplies all the hot water needed for a large wash, when

SURPRISE SOAP

IS USED

It has peculiar qualities for washing clothes without boiling or scalding them.

Recommend to your customers and guarantee these qualities.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

ONIONS—The market is pretty well cleaned out of Egyptian onions, but prices remain as before at $2 per sack. Spanish onions are due to arrive here this week.

HOGS AND PROVISIONS.

Receipts of dressed hogs are light and prices steady at $7.50 to $8. There is still a good trade being done in hog products and some mixed carlots are moving at 10¼c. for long clear and 10½c. for backs, sweet pickle. Prices remain unchanged.

BACON—Long clear, 10½ to 10¾c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9¾ to 10c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

The fish market is beginning to pick up again. The outlook for supply is better and the demand has a more encouraging aspect. Prices unchanged. We quote: Fresh sea salmon, 16 to 18c.; skinned and boned codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.

GREEN FRUIT.

Trade continues brisk in most lines. Peaches have not been in as good supply and prices are stiffer in consequence. Oranges are quiet and the demand for lemons might be better. Tomatoes are scarce and higher. The same applies to huckleberries. California fruit is quoted higher. We quote as follows: Oranges—Rhodi's, $4.50 to $5 for 160's and 200's; Sorrento's, $4.50 for 200's, $2.50 for ½ boxes; lemons, $3 to $5; bananas, $1.50; Lawton berries, 8 to 10c; peaches, 50 to 80c. per basket; tomatoes, 25 to 40c. per basket; huckleberries, $1; cucumbers, 20 to 30c. per basket; cabbage, $1.50 to $1.75 per bbl.; watermelons, 18 to 25c. California fruit—Peaches, $1.40 to $1.60; pears, $2.50 to $2.75; plums, $1.75 to $2.

SALT.

Trade is good in salt, especially for large quantities. Prices remain unchanged. Quotations in car lots are: Dairy, $1.25; brls., $1.00; sacks, 65c.; American rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Remain much the same, although a change will likely be made to-day. Dealers are paying 4c. for No. 1 local hides and 3c. for No. 2.

SKINS—Are improving and the outlook is brighter. Lambskins and pelts are running at 50c., showing an increase of 5c. on lamb-

SYMINGTON'S

COFFEE

ESSENCES

. . UNEQUALLED . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR.

MANUFACTURERS BY APPOINTMENT TO

H.M. The QUEEN of ENGLAND,
H.M. The KING of the BELGIANS,
H.M. The QUEEN REGENT of HOLLAND,
H.R.H. The PRINCE of WALES,
&c., &c.

HUNTLEY & PALMERS



"BREAKFAST BISCUIT."

This new speciality of HUNTLEY & PALMERS is remarkable for its lightness and delicacy, and will be found an agreeable addition to the table at all times.

It is intended for use with butter or cheese, or with coffee, tea, chocolate, &c.

To be obtained of the principal Italian Warehousemen, Grocers, &c., throughout the world.

MANUFACTURERS BY APPOINTMENT TO

HER MAJESTY
THE QUEEN OF ENGLAND,

HIS MAJESTY
THE KING OF THE BELGIANS,

HER MAJESTY
THE QUEEN REGENT OF HOLLAND,

H. R. H.
THE PRINCE OF WALES,
&c., &c.

HUNTLEY & PALMERS

Biscuit Manufacturers,



READING & LONDON.

PARIS EXHIBITION, 1878. The "GRAND PRIX" awarded. The "ONLY GRAND PRIZE" given to the BISCUIT TRADE and the Highest Distinction the Exhibition could confer.
INTERNATIONAL HEALTH EXHIBITION, LONDON, 1884: GOLD MEDAL AWARDED.

The Highest Awards given for Biscuits to any English House have been made to HUNTLEY & PALMERS, at all the leading International Exhibitions, for "Excellence of Quality."

HUNTLEY & PALMERS BISCUITS AND CAKES are made of the finest materials and from their great variety of shape and flavour, acknowledged superiority of make and fine keeping qualities, they have obtained a very extensive and increasing sale in England, on the Continent, in the United States of America, and in Canada, also in the various Markets throughout the World.



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

GOOD WORK — FULL COUNT

TRY APTED BROS PRINTERS 54 YONGE ST. TORONTO

REASONABLE PRICES

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

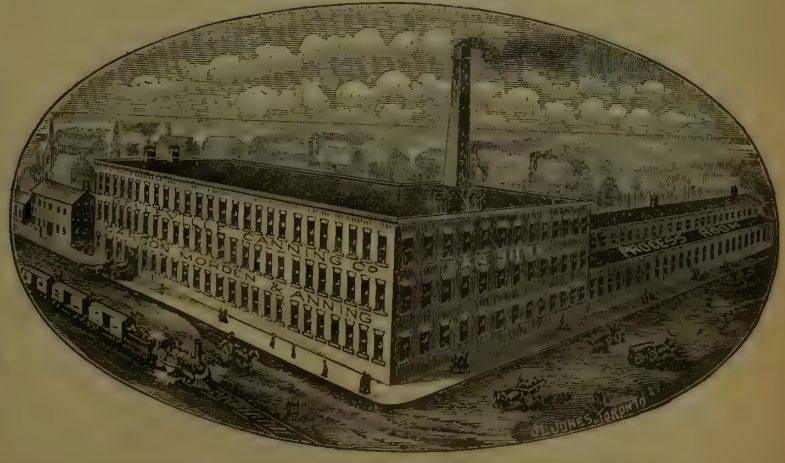
"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued.

skins and 20c. on pelts. Calfskins are also looking brighter, although prices are unchanged, at 6c. for No. 1 and 5c. for No. 2.

TALLOW—There is not much change; buyers are paying 4¾ to 5c. and 5½c. for select quality.

WOOL—The market seems to be on the downward tendency and little or nothing doing in fleece. We heard of one instance where a blanket mill paid as high as 18c. for selected combing, but these sales are few and far between, the regular price being 17c., and 18 to 19c. for clothing wool.

PETROLEUM.

The Petrolea Advertiser, in its weekly report, says: There is practically no official price for oil these days, nor will there be until producers come to their senses and place their crude on a legitimate market. As near as we can get at it crude is worth $1.07 per bbl. Refined may be quoted at 10 cents f. o. b. here in car lots.

Trade continues good on the Toronto market, and there is no change in prices. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

H. P. Eckardt & Co. are offering a line of Japan Pekoe at 15c.

Clemes Bros. are offering new season's honey, in comb, at 15c.

A revised price list has been issued by the Empire Tobacco Company.

Eby, Blain & Co. are in receipt of a shipment of new season's mackerel.

Edward Adams & Co. find the sale of Brooks' Crystal Soap increasing.

Sloan & Crowther are in receipt of invoice of shipment of fresh herrings in flat tins.

Smith & Keighley are offering new Valencia raisins for immediate delivery.

Davidson & Hay have just received a shipment of new Albert sardines, ¼s and ½s.

Sloan & Crowther have just received a sample of fine Japan tea, ex Empress of India.

Edward Adams & Co. have arriving Munn's "Skinned and Boned Cod" in cases.

Warren Bros. & Boomer are offering "Swan" brand of salmon at reasonable prices.

Small shipments of canned salmon, "Horseshoe" brand, are being received by most houses this week.

John Richardson, formerly manager for Moorewood & Co., Welland, has started in business in that town for himself.

Lucas, Steele & Bristol have been advised of a shipment of Ah-ne-kay-not salmon. It should be in store in about a week.

A low cable quotation on Pantelleria raisins was received this week by P. L. Mason & Co. Large quantities of this raisin were consumed on this market some years ago. It is largely on stalk, and is considered the finest flavored cooking raisin on the market. The fruit is shipped in barrels, and to this fact is its loss of popularity on this market attributed.

Warren Bros. & Boomer are showing fine value in Congou teas, new season's importation, in 5 lb. packages, at low prices.

Edward Adams & Co. of London, have just received a consignment of this season's Pingsuey, Young Hysons and Gun Powders.

The early shipment of C. Morand & Co.'s Valencia raisins arrived on the Toronto market Monday. This was the first brand to arrive.

Hogg Bros., of Oakwood, have sold out their branch business at Sonya to R. McDonald. W. T. Booz has been retained as manager.

J. Wenger, of Ayton, finds orders for pound prints of butter coming in so fast that, it is said, he will have none to put up for winter storage.

Roderick McKenzie, of Kirkfield, has sold out his general store to A. C. McKenzie, of the same place, who proposes turning it into a dry goods store.

As Watt & Scott anticipated, their shipment of Valencia raisins left Liverpool Aug. 28 by the S.S. Muskoka, which has been put on in place of the Sarnia.

Advices received from Amsterdam by F. Dane, under date of Aug. 5, state that the new crop of mustard seed will be on the market in about four weeks.

Superba currants, in half cases, are still on sale by Lucas, Steele & Bristol. The firm has handled these goods for last six months with great satisfaction to its buyers.

E. J. Vincent has given up his general store at South River and is opening a clothing, men's furnishing and boot and shoe stock in a new building in Parry Sound.

The Newfoundland herrings now being sent out by Lucas, Steele & Bristol turn out particularly fine. They can be retailed, leaving a good profit, at 25 cents a dozen.

The firm of W. H. Gillard & Co., of Hamilton, have no small amount of faith in advertising as a means of increasing business, and

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull and unchanged and mill feed scarce and wanted.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3.50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.50 to $2.75; low grades, per bag, 90c. to $1.00.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (on track) $12.00 to $13.00, shorts (ton lots) $17, ditto (on track) $00.00 to $16; mixed feed $20 to $22, feeding corn 57 to 58c., oats on track 39c. for old; new sold west at 31c. and old at 33c.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market does not show any special change. Old ground stock is easier, holders who want to clear out offering at lower prices, but for future contracts millers agents here ask 25c. above current quotations. Hard wheat flours are firmly held and some enquiry is noted for export, but bids are to low to permit of business. We quote as follows:—Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $3.80 to $3.90; straight rollers, $3.15 to $3.25; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.60 to $3.65; Manitoba strong bakers', best brand, $3.60 to $3.70.

The supply of oatmeal is small; but the demand is slow and the market is unchanged. Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35; granulated, bags, $2.15; do., brls., $2.35; rolled oats, bags, $2.20; do., brls., $2.40.

All feeding stuffs are in good demand. The supply is small, particularly of shorts, and the market is in consequence very strong in tone. Bran, $14 to $15; shorts, $16 to $19; Moullie, $22.

SEASONABLE GOODS

ADAMS' ROOT BEER EXTRACT—Best in the market. Small size, making 2 Imperial Gallons, retailing at 10cts.—per Gross, $10.80. Put up in ¼, ½, and 1 Gross Boxes. Large size, making 5 Imperial Gallons, retailing at 25 cents—per Dozen, $1.75. Put up in ¼ Gross Boxes.

FRENCH, CAVE & CO'S

GINGER POP—for making 5 W. Gallons old fashioned GINGER BEER
Put up in 1 dozen Boxes—per dozen..... $2.00
French, Cave & Co's Lemonade Tabloids, 12 in a glass tube, each Tabloid making a glass of Lemonade.
Put up in 1 dozen cardboard boxes—per dozen, net..... 85cts.
" 3 " " " —" gross..... $10.00
" 3 " " " —assorted.....
Lemonade, Orangeade, and Gingerade—per gross..... $10.00

Canadian Specialty Co. Dominion Agents 38 Front Street East, Toronto
CORRESPONDENCE SOLICITED.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER,
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS,
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

RETAIL GROCERS
WILL FIND IT . .
TO THEIR INTEREST

TO BUY
BRANTFORD STARCHES
The Purest and Best in the Market.

British America Starch Co., Ltd.,
BRANTFORD, ONTARIO.

are not at all backward in putting their ideas into practice, as evinced by them in THE GROCER every week. In the next issue will appear a beautiful lithographed cut, bringing before the public the good qualities of Gillard's new pickle and Gillard's new sauce, which cannot fail to be of interest to the retail merchant who wishes to post himself on specialties that are sure to please the consumer.

W. H. Gillard & Co. report the arrival of some exceptionally fine prunes in 55 lb. cases; also some Newfoundland herrings, bright, plump fish. Both these lines they offer to the trade at low figures.

From various points in New York State it was advised that the corn crop had been cut down 25 to 50 per cent. by the drouth, and that canning operations will necessarily fall considerably short of early expectations.

Caverhill, Hughes & Co., George Childs & Co., and Lightbound, Ralston & Co., all of Montreal, have been added to the list of those handling Pettijohn's breakfast food. They have all just received large shipments.

The little uncertainty regarding Association prices for new red Alaska salmon is about cleared up. In any event says N. Y. Journal of Commerce, sales at $1.00 per dozen, early shipments, have been confirmed.

Lucas, Steele & Bristol expect their Arquimbau fine off-stalk Valencias, new goods, in a few days. They are coming via New York. Quality finer, of course, than off-stalk. This brand pleased their customers last season.

The present net price of granulated sugar is 5.18c.; centrifugals cost 3½c. for 96; muscovado, 3c. for 89, and molasses sugar, 2¾c. for 89 test. This makes a very liberal margin and it looks as though refined should decline or raws advance.—N. Y. Journal of Commerce.

Clemes Bros. received a carload of new Spanish onions this week. This is the first shipment this year. New York advices state that Spanish onions are scarce and higher, and that the domestic crop will be one-third less than last year and not half as much as in 1891.

Another new soap is being placed on the market. It is named the "Best," and is manufactured by John Taylor & Co. of the Morse Soap Works. The manufacturers boast of its purity, and consequently of its safety as a cleanser, and, as an evidence of this, point to its transparency and clearness at the edge. It is certainly a nice-looking soap. Aaron Child, who represents the manufacturers in the west, is making a specialty of the "Best."

Ansley, Sons & Co. who have been carryon a book and stationery business in Parry Sound, have come to the conclusion that there is more money in groceries than books. The latter business will be closed out, and the store will be restocked with groceries and carried on by Mr. Ansley's sons. It is the only book store in the place though several other houses carry stationery.

F. Dowell, who has an extensive baking and confectionery business in Parry Sound, gave up general groceries some time ago finding that fruit and canned goods were more profitable. He has done very well in the latter business this year. Mr. Dowell has been a subscriber to THE GROCER for six years and says he gets ideas an information from every issue that are valuable to him.

The quantity of Japan tea exported last year was 29.301,969 lbs., or 1,342,427 lbs. under that of 1891. Notable features in the year's trade were a falling off in the shipments to Canada and an increase in those to New York and Chicago. The destinations of the export were as follows: United States, 21,562,993 lbs.; Canada, 6,734,356 lbs,; Europe, etc., 938,284 lbs.

The Delaware peninsula peaoh crop, to all accounts, was seriously injured by Wednesday's storm. It is claimed that fruit was knocked off from the trees to a great extent, and that the "windfalls" left little stock that either green fruit shippers, driers or canners can handle to any advantage. Baltimore canners in view of the conditions refuse to take further orders for future delivery, except at higher prices and in a limited way only.

MONTREAL MARKETS.

MONTREAL, Aug. 31, 1893.

GROCERIES.

There is nothing striking in the situation this week, except that contrary to the general expectation the refiners have again marked down the price of granulated ⅛c. per lb. This is a decided surprise to a good many for last week they were talking about the market going higher and now on the head of it in fact within a few days their price is marked down. They allege that they themselves were as much surprised as any one, and that the present decline is due to the drop in raws, but this is not generally credited. It is more likely that the refiners are desirous of inducing business and have marked down the price in the hope that trade will be stimulated thereby. In fact trade is dull in most lines just at present, but it is hoped that the reflux of people from the seaside will brighten up retail trade and so react in wholesale circles. Tea has not shown much more activity than sugar, but some round lots have left first hands. Molasses are steady, coffees and spices are quiet and there is nothing doing on spot in dried fruit, but some business has been transacted for forward delivery.

SUGAR.

The market for refined sugar is quiet, and the fact no doubt explains the decline which transpired in granulated on Tuesday. The refiners declare that it is due to the drop in raws, but it was probably induced quite as much by their desire to stimulate trade. The movement has not picked up much since the decline, but a fair business has been done on the whole at the 5¼c. price, and also at the 5⅜c., which ruled up to Tuesday morning. Yellows remain unchanged, having been placed at 4¼c. for dark grades and 4⅞ to 5c. for bright goods.

MOLASSES.

There is the same feeling referred to some time ago in regard to molasses—viz., that it is not going to be plentiful this fall and winter. To the trade in a jobbing way Barbadoes sells at 33 to 34c., while round lots have changed hands at 30 to 31c.

SYRUPS.

Business in syrups has been of a quiet sort, sales of Canadian occurring at 1⅝ to 2c. per lb. in the wood, while American is steady also at 18 to 21c. per gallon.

TEAS.

Japans are the only grades to show any business and this is mainly in the way of jobbers securing supplies in anticipation of future business. Sales of round lots have transpired on this account at 14½ to 17c. for medium to good grades. A round lot of old goods was cleared off the market in the vicinity of 12c., on which the seller is said to have lost almost 5 to 6c. per lb. In black tea low grades are said to be very scarce with prices firmer. Greens show no particular tendency to change. We quote Japans: common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

COFFEE.

The coffee market continues to rule quiet with prices on the easy side, Maracaribo ranging from 19 to 21c. We quote Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Rio, 17½ to 19c.; Java, 24 to 28c.; and Mocha, 25 to 28c.

SPICES.

Spices are quiet, black pepper being easy in tendency. We quote:—Jamaica ginger, 15 to 16c. for common and 18 to 20c. for fine; black pepper, 5½ to 6½c.; pimento, 6c.; nutmegs, 50 to 52½c. to $1.

RICE.

The rice market shows no change of importance.

DRIED FRUITS.

There is nothing doing on spot in dried fruit but a fair deal has been put through since our last for forward delivery laid down in Montreal on the basis of 5¼c., which is considered very moderate cost, and sales for delivery this week are reported at 6c., via New York, which is considered a very low figure, the opening price in former seasons being 8 to 9c. In currants the prospects seem to be for equally low prices, in fact, the lowest on record, but no definite laid down figures can be given as yet although it is said that offers of 11s. 6d. cost and freight Montreal have been made.

GREEN FRUIT.

The market for green fruit has been quite active, business especially in California and other seasonable fruit being very large on account of the daily auction sales. Oranges have shown a good demand at $3.75 to $4. Lemons are scarce and firm at $3.50 to $4 per box. Peaches have had a good enquiry at 75c. to $1.50 according to grade. Pears are in heavy supply, but prices keep up at $3 to $4 per keg. There is a large supply of grapes, which rule at 75c. to $1.50 per basket. Bananas are quiet at 90c. to $1.50. Pineapples rule at 12 to 17c. each, and mel-

(Continued on page 26.)

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 NEW SALMON

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

FAC SIMILE OF PACKAGE.



We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

KOEPFF BROS'.

Superior Refined Gelatine

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

BLACK and JAPAN TEAS

Sept. 1st, 1893.

Smith and Keighley

9 Front St. E., Toronto.

NEW

OFF STALK

Valencia Raisins

Now in store

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

JOHN BURGESS & SON

SAUCE AND PICKLE MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

"GOAT" Japan Tea

Season 1893 Just Arrived.

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

ons at $1.25 to $2 per crate. Canadian plums sell at 60 to 65c. and California, $1.25 to $1.75.

BEANS.

The market is quiet and steady. We quote hand-picked, $1.40 to $1.50; ordinary, $1.25 to $1.30, and inferior, 95c. to $1.10 per bushel.

HONEY.

Honey is steady at 11 to 13½c. for new comb stock, white clover fetching the outside figure.

HOPS.

The market is quiet at 17 to 19c. as to quality, with brewers not doing much.

POTATOES.

The only business doing is in the way of small lots, which pass direct from farmer's hands at 90c. to $1 per brl.

EGGS.

The egg market is unchanged. Receipts are rather larger, but the demand is fair, and we quote 11½ to 12c.

CHEESE.

The cheese market does not show any new feature, holders are still above buyers' ideas, and the result is that the market is rather unsettled with prices more or less nominal. Finest townships, 9⅜ to 9½c.; finest Quebec colored, 9¼ to to 9⅜c.; do. white, 9 to 9¼c.; under grades, 8¾c.; Cable, white, 46s. 6d.; do. colored, 47s. 6d.

BUTTER.

There is only a small local movement in butter at quotations, export business ruling very dull. Creamery, 20 to 20½c.; townships, 18 to 19c.; western dairy, 16 to 17c.

MONTREAL TRADE NOTES.

N. Quintal & Co. are among the largest holders of new canned salmon. They offer for immediate delivery leading brands at $1.30 as per their advertisement.

Tea brokers here were advised of the arrival of the S.S. Tacoma at Tacoma on the 24th with 78,000 lbs. of Japan teas for Canada.

A lot of 1,100 packages of old Japan stock was cleared out on this market last week at 12c. which stood to loose the seller all the way from 5 to 6c. per lb.

Liverpool cables report beet steady at 15s. for August and September and Java cane at 17s. 6d.

The first direct steamer with raisins and currants for this market will leave Patras about Sept. 1st. Lightbound, Ralston & Co. have large consignments on her. She will probably arrive in Montreal the first week in October.

It is said that new dried currants will open lower in Montreal this fall than ever before in the history of the trade. This of course is pure conjecture, as no definite or reliable figures can be given.

The first arrivals of new Jamaica oranges were received last week, and sold freely at $5.25 to $5.50 per barrel.

The Canada Brush Company have decided to accept the offer of the Sandwich council, and will locate there.

ARRIVAL OF NEW VALENCIA'S.

The first shipment of new season's Valencia raisins arrived in Toronto Monday, but they were not passed through the customs till the next and following days. The old time rivalry among the trade as to which house would be the first to get a box in its warehouse is almost dead. There is now no sending to Montreal and getting a few boxes up by express or removing a box of the new and substituting one of the old before the shipment has passed the custom house. When a house now gets the first box it is more by chance than special effort. Last year Eby, Blain & Co. were the first to receive the new fruit, and this year the honor has again fallen to their lot, they having got their first box about four o'clock Tuesday afternoon. All the houses are now supplied.

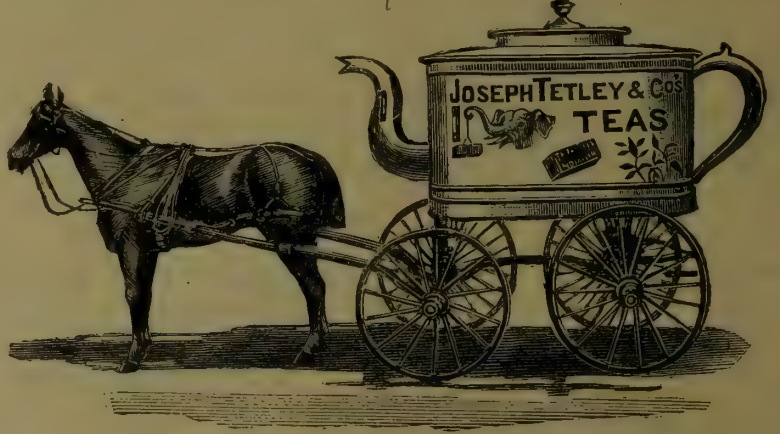
The fruit is of good quality, and 7 1-2 to 8c. seems to be about the idea as to price.

A NOVELTY IN PEELS.

A novelty in candied peels is being placed on the market by the Pure Gold Manufacturing Co. It is one-pound boxes of assorted lemon, orange, and citron peels, something never before attempted. Tastes in one part of the country differ from those in another, and in order to comply with this the proportions will not be all the same, those being made up for one province having more of lemon, while for another there will be more of citron, and so on. The fruit is fine selected. The novelty is likely to take well with the trade, as, in addition to the quality of the peels, the box is handsomely lithographed, and will make an attractive package in the store.

A NOVEL WAGON.

The accompanying engraving gives a good idea of a new delivery wagon which is creating quite a stir among Montreal grocers. As the "passer-by can clearly see," it is the ambulant advertisement of this well-known tea, and suggests to the beholder a vision of one of the best teas that he can drink. It should prove a good "ad." for its wide-awake proprietors, and will doubtless be kept well filled with orders by Mr. Brown, the energetic agent in Canada.



PERSONAL MENTION.

John Sloan, of Galt, left last week for Chicago by way of Collingwood.

James Hunter, reeve of Wiarton, left for the World's Fair Saturday last.

M. R. P. Montgomery, of Eby, Blain & Co.'s, is spending his holidays at Lachine.

J. A. Blain, of Gilford, was in Toronto Saturday en route for the World's Fair.

A. Michie, who was formerly in business at Harriston, is again starting into business there.

Edward Valpy, of New York, representing Huntley & Palmer, the English biscuit manufacturers, was in Toronto last week.

F. A. Dalton, of Drummondville, who has been away from business owing to sickness in his family, is again behind his counter.

J. A. Rothwell, of Walkerton, who has been sojourning at Southampton for his health, has returned to business much benefitted.

F. J. Gillespie, of Uptergrove, general merchant, and deputy-reeve of the township, has just returned from a business trip to Buffalo.

While J. Ross, with Sloan & Crowther, was in the Orillia House, Orillia, the other day, somebody appropriated one of his valises. He says that if it is returned all will be forgiven.

George Homer, of Homer & Co., Gravenhurst, reports a big season's business on the upper lakes. He has a special boat with which he makes regular trips among the campers.

Walter Anderson, who was formerly manager of the Woodside Sugar Refinery in Halifax, has been appointed representative at Toronto of the Acadia Sugar Refining Co. He was here this week selecting his offices.

Sold by .. all .. Dealers every-where.

SILVER STAR STOVE POLISH
F. F. DALLEY CO. HAMILTON CHEMICAL WORKS HAMILTON ONTARIO LTD

Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Adams' Famous Chewing Gum

TUTTI-FRUTTI

The best is none too good for your customers, and there's more money in that for the dealer than there is in trashy stuff. Do you keep up your Tutti-Frutti supply?

Send for elegant window hangers, free.

ADAMS' & SONS CO.,
11 AND 13 JAMES ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

SPECIAL OFFER—Good until 31st August

LaBruyere's French Vinegar

IN DEMIJOHNS

FOUR IMPERIAL GALLONS

100 Demijohns or up,	at	1.25
50 to 75	"	"	at 1.30
25 to 50	"	"	at 1.35

Lightbound, Ralston & Co.

MONTREAL

DRY GOODS.

MONTREAL MARKET.

Trade has been very quiet in dry goods in wholesale circles during the week, nor is there much improvement expected until the close of the week. The millinery excursions commenced Tuesday, and taken in conjunction with the exhibition it is hoped that a decided improvement will result next week. Cottons are firm all round with demand fair and stocks light. Remittances during the past two weeks have been fair.

The city retail trade has been rather dull owing to the absence of a large number of customers in the country. They are commencing to return already however, and of course will want something on fall account and the shopkeepers expect to benefit accordingly.

Mr. Sumner, of Messrs. Hodgson, Sumner & Co., will very likely go abroad on his usual business trip during the first week of September.

J. G. Mackenzie & Co. note a good fair demand for cottons, and state that their travelers are finding stocks much lighter than usual in several localities.

Mr. A. F. Gault, the senior member of the firm of Messrs. Gault Bros., Mrs. Gault and Master Gault have returned from a lengthened tour in Great Britain and the Continent.

Caverhill & Kissock were at work day and night last week getting ready for Tuesday, the first day of the millinery opening. When everything is ready it will be a very fastidious customer that does not find something to suit his or her fancy.

TORONTO MARKET.

Taking everything into consideration the past ten days has been productive of only a mormal trade. The holiday on the first day of this week seems to have prevented Tuesday being an extra good day, and the cold stormy weather accentuated the slowness. Wednesday showed considerable improvement as buyers were more numerous in the dry goods establishments, and the week's trade will no doubt be average.

From a millinery point of view the week has been a successful one. Tuesday morning opened up with a host of milliners on hand, and as everybody was not given wholly to "seeing," many good orders were placed. The trade continues with excellent prospects.

Mr. Caldecott has been quite ill for a few days but is slowly recovering.

John Macdonald & Co. have shown this week a job line of plush in all the leading colors.

Mr. Donald MacKay has returned from Great Britain after a stay of several months.

Gordon, Mackay & Co. have just issued their "Annual Exhibition Sale" circular, which they claim surpasses all former efforts, both in design and the bargains it enumerates. Every merchant should give it a careful perusal and make up his list of "wants" without delay.

John Macdouald & Co. have a line of quilted Italian cloth in black and brown which are much sought after.

Alexander & Anderson are showing a splendid range of mantle cloths and tweed ulsterings. The popular makes are cheviots, diagonals and rough effects.

W. R. Brock & Co.'s stock of honeycombs and fancy knit shawls was never so attractive and large as at present, comprising extraordinary value at the popular retail prices, 50, 75, and $1.00.

Caldecott, Burton & Spence have had some delay in their shipments of cashmere gloves, but their first shipment is now to hand, and balance will be to hand by the first of the month.

John Macdonald & Co. have a nice exhibit of silk for visiting buyers. These are shown in plains and fancies for trimming and millinery purposes, and also black and colored dress silks.

The white cotton handkerchiefs shown by Gordon, Mackay & Co., as "Shamrock Bleach" (a brand by the way which is reserved to themselves), are unsurpassed in finish and value, a statement endorsed by their many customers.

Alexander & Anderson are showing full lines in black and colored dress silks. Black, colored and fancy velvets are very popular as a trimming, and their range will be found to embrace everything requisite in this line.

Mr. O'Hara woolen buyer for Gordon MacKay & Co. has returned from foreign markets, as has Mr. Auld of W. R. Brock & Co's woolen department. Two of John Macdonald & Co's buyers left for Europe last week.

Alexander & Anderson have an extensive range in domestic and imported underwear, which they are offering at close prices, and the values will be found A 1 They also show a large range of hosiery and gloves, for which they are finding an extensive sale.

Gordon, Mackay & Co. have, since compiling their list of "Bargains" for their "Exhibition" circular, opened up a line of shirts and drawers which they offer at $4.50, the mill price. This lot should be bought up rapidly, as the price is popular and the value A1.

The demand for W. R. Brock & Co's. leading line of ladies' ribbed vests for fall, has been much larger than they anticipated. In order to secure this line, to be retailed at 25 cents—the popular price—they had to place an immense order, which they felt sure would cover the whole season's requirements, and it is with great satisfaction that they report having already placed large repeat orders for this taking line of goods. Their lines of ladies' vests to retail at 50 and 75 cents are also special value, being buttoned fronts, with pearl buttons and ribbon trimmings, and in full sizes.

John Macdonald & Co. have a number of lines in white lace curtains, mats and rugs which are below regular price, and are seasonable goods. These are stock lots cleared from foreign manufacturers and cannot be duplicated. Tapestries and Brussels are now in full range for the fall trade. Last season's patterns are being cleared at 25 per cent. below regular prices.

W. R. Brock & Co. have in stock a very large range of mantle buttons in the various sizes and colorings to match all the leading shades of this season's mantle cloths in pearl, pearletta, buffalo horn, vegetable ivory, metal, and composition, also mohair and crochet barrel buttons, cords, frogs, etc.

Caldecott, Burton & Spence have a shipment of shot silks which were bought by Mr. Burton who left for the European market a short time ago. They were sent on at once and are now on exhibit. The colors embrace the newest and most fashionable shades, and prices are if anything lower than last year. Black silks are also to hand and prices are no higher than those of a year ago.

John Macdonald & Co. are making a pretty display of overcoats and mantle linings for visitors. The leading things are checks in camel hair and worsted effects. Curls and astrachans for mantlings and trimmings are in full stock. They have some short ends in good sealettes which they are offering at bargain prices ; also a couple of job lines in medium grades. They have a large stock of this latter specialty.

"All that glitters is not gold." The grocer who does a rushing business is not always one who makes money. If he has not system, if he is not careful and ever on the alert to stop the leakages, and there are many, he may be losing money very fast. It has been said that a man who can manage the retail grocery business successfully, is fit for most any position in life. This is true to a great degree. Few trades need more careful attention. There are many details which need watching and judicious handling in order to steer clear of failure.

WANTED

Manitoba Agency.

A manufacturing firm supplying the retail trade direct, who has a resident agent in Winnipeg who is a first-class man, and has travelers over territory between Winnipeg and Rocky Mountains, wants to hear from one good concern who wants to be well represented in that district.

Apply A, CANADIAN GROCER.

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

. . Pure Tissue . .

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West
MONTREAL - - 318 St. James Street

AGENCIES AT :

Hamilton, Kingston, Halifax, St. John, Quebec, Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Belleville cheese market has closed for the season.

The grape crop in Essex county this season will be the largest in years.

It is estimated that already this season $10,000 worth of fruit has been shipped from Leamington.

The largest salmon ever caught in the Fraser river, B. C., was captured recently and weighed 84½ lbs.

Extensive fish shipments are now being made from the Pacific coast to Australia by the new steamship line.

Tne banana is the most productive of the fruits of the earth, being 44 times more productive than potatoes, and 130 times more productive than wheat.

The Acadia Sugar Refining Co. have given a deed in trust of refinery properties at Halifax and Moncton to the Eastern Trust Co., to secure an issue of debentures to the amount of $100,000.

The Nova Scotia sugar refinery property, on Union, Young and Victoria streets, Halifax, and the Halifax refinery property at Woodside have been transferred to the Sugar Acadia Refinery Co.

Fruits of all kinds is a poor crop in this vicinity and those having any to sell will no doubt receive a good price. The plum crop is only about one-third the average yield of the past few years.—Thornbury Herald.

The Wilson Silver Bill, which provides for the repeal of the Sherman Act, passed the House Monday by 241 to 109. The Bill has yet to receive the endorsation of the Senate, and there it is where the biggest fight will be.

The Dominion Government has made a ten years' contract with the Canadian-Australian Steamship Company. Three boats in all are to be put on the line. The Canadian Pacific are to act as the company's agents in Canada.

Every grocer who ows a horse should have a blanket to cover him with it. It is humane as well as profitable to be careful of your horse by blanketing him during cold weather or when he is overheated by work, etc. Your horse blanket, however, is not just the article to cover your berries and fruit with. Horse blankets have a disagreeable odor which will not enhance the sale of goods covered by them. We have frequently noticed such blankets spread over fruit and vegetables displayed by retail grocers. It should not be done. There are many people who are very sensitive about such matters, and who would give a grocer guilty of such practices a wide berth.—Grocers' Advocate.

In Toronto recently the trumpeter of the newly arrived Canadian Hussar corps blew his trumpet on the Post office steps, and the public were warned that the commanding officer would not be responsible for debts contracted by the men. The military are great sticklers for old fashions. The civilian who wants to attract attention to his announcements now-a-days gets the newspapers to blow his business trumpet.—Gazette Montreal.

According to Hart & Tuckwell's circular the total import of American apples into Great Britain last year was 1,203,538 barrels. Of this quantity 429,243 barrels were shipped from Montreal, 116,525 from Halifax, and the remainder from New York, Boston and Portland. Of the Canadian apples shipped from United States ports 47,680 barrels went from New York, 142,047 from Portland, and 60,000 from Boston.

Russell B. Harrison, son of ex-President Harrison, and a number of his friends have, according to a contemporary, just finished an unsuccessful attempt to corner the tea market. They some time since formed a company, known as the Ceylon Tea Company, and attempted to corner the tea trade of this country for the benefit of the island of Ceylon. The attempt has proven a total failure and the affairs of the company are now in the hands of the court for adjustment.

Reporter (excitedly)—Is it true, sir, that you fell from a fifth-story window of this hotel to-day?" Stranger—"Such is the fact, young man. "And you were not injured?" "Well, you can judge for yourself; I am walking yet." "How do you account for your marvelous escape from death?" "Now, look here, I don't care for the newspaper notoriety in this matter, but I don't mind telling you confidentially that I happened to have in my pocket at the time a biscuit made with Puffem,s Geyser Baking Powder. —Detroit Tribune.

The members of the Boston Board of Health made a novel and at the same time commendable regulation at one of their last meetings- It reads: "No person shall store or keep or allow to be stored or kept, in any building of which he is the owner or occupant, and which is in use in whole or in part as a dwelling house, any fruit for merchandise, except in accordance with a written permit from the Board of Health. This action, the N. E. grocer explains, was taken with a view to prevent the spreading of disease through the medium of such fruit as bananas, etc. It is not uncommon in certain districts to see bunches of bananas ripening in a room where several persons retire to rest. Under such conditions the germs of a contagious disease might easily be conveyed to persons who subsequently handle the fruit.

A meeting of retail grocers of Lynchburg, (Va.) was held recently to consider the best method of breaking up the practice of retail dealers peddling butter, eggs, chickens and vegetables on the streets. A committee of five was appointed to call upon the entire retail trade of the city with the view of perfecting a permanent organization and to employ an attorny to go before the council and secure, if possible, some relief from the peddlers who compete with legitimate dealers, but have no license.

"I don't suppose you are one of those people that put sand in their sugar?" said the jocose man to the grocer.

The grocer smiled faintly and sadly as he answered:

"That's another of the popular falacies. People always talk about putting sand in sugar. If sugar gets any cheaper'n it is now, I expect to see builders buyin' it to adulterate their sand with.—Washington Star.

CONCENTRATED ESSENCE OF LEMON.

An English manufacturing chemist, according to a contemporary, in April last year, established a distillery at Messina for the extraction of the essence of lemon in a more concentrated form than has hitherto been practiced there. The essence thus produced, and which, up to the date of his arrival, had only been manufactured in Austria-Hungary, possesses from twenty to thirty times the strength of the ordinary preparation. "Thus," as British Vice-Consul Pignatorre points out, "the superiority is so remarkable over that prepared according to the prevailing method that it could be sold at a tenfold price and yet leave the purchaser an enormous profit. Moreover, experiments are being tried by the same gentleman for the extraction of lemon essence by a still more efficacious process from that at present in operation. The actual method involves a loss of about 20 per cent., of twelve hours' labor in boiling for the production of one pound, and finally an escape of about 10 per cent. of the acid principle, from the fact of the boiling being performed over an open fire. These inconveniences it is proposed to remedy or lessen, and should the new system be successful it would have the advantage of avoiding the double waste of the essence and acidity. The extraction of essence of lemon being one of the chief resources of the island, the importance of these improvements achieved or rendered more perfect, must be evident."

SIMPLICITY IN WINDOW DRESSING.

Simplicity is one of the characteristics of the present vogue in window dressing, writes Harry Harman, the well known expert in such matters. This is due perhaps to the fact that in the study of color effects the necessity for or even the possibility of elaborate designs is reduced to the minimum. Windows with simple arrangements are very satisfactory, and no more advantageous way of showing goods has been observed. It is astonishing how well a window may be made to look with the simple arrangement of a few articles; a crowded window usually detracts as much as it attracts. It has an effect upon the holder like that of a small room whose walls are littered with bric-a-brac. No matter how valuable paintings may be they suffer a certain inevitable loss when crowded together in a small space. So in the display of valuable materials overcrowding is fatal to the best effect. Some of the most effective displays of city windows are remarkable for a studied negligence, a negligence so artfully planned that it almost makes that perfection of artistic methods—art concealing art. After all the most permanent attractions are those which are simple rather than complex. Simplicity carries us back to nature. Not all the skill of technique exhbiited in a painting can charm us like the touch of nature that appeals to our humanity. It is really true that there is great room for artistic study in window dressing, and the successful results in the long run will be won by those who study simplicity. A change is a good thing; a startling change is sometimes advisable. A window cannot be too neat, but it may be neat to primness. While, therefore, I argue for simplicity in general, I insist upon variety as a necessity. If you cannot think up a new thing, whiten the window front for a day or two and take a rest. The end of window dressing is not simply to make a good display but to advertise the place of business, and if that end is gained by an empty window it is just as satisfactory as to gain it by the most tasteful display. All window dressing is a means to an end.

To stop short at the perfect window is to stop with the means, and fail entirely of the great purpose of the window—more trade. It would be a wise thing in the merchant to encourage the successful window dresser by some little gift. Nothing stimulates like approbation, and approbation especially which takes on a tangible form. I call to mind an instance where a clerk had displayed great taste in dressing a window with the goods of a particular firm; to be specific, the window was filled with wax candles of all colors. The agent for the firm who manufactured the goods, happening along at the time, made the young man a present of five dollars, in recognition of the value of the advertisement of their goods offered in the window display. Such an encouragement went far to stimulate the successful man to active endeavor in other directions, and the example of the donor is one well worthy to be followed by others.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

A PARTNER WANTED IN A FIRST-CLASS grocery business in British Columbia, doing a business of over $40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto. 38

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

REMOVAL . .

We have removed our factory to temporary quarters in the Town of Sandwich, adjoining Windsor. Have fitted up with the best machinery that skill could produce. Can fill all orders promptly. . . . . .



The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



WE MAKE THE
FINEST **TEA CADDIES** IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

George Grieves, hotelkeeper, Napanee, has assigned.

The Dargeeling Tea Co., Toronto, has assigned.

Dutton & Ross, general storekeepers, Parkhill, are offering to compromise with their creditors at 40c. on the dollar cash.

Alexis Lortie, a Montreal grocer, has assigned. Sigfroid Cartier, a St. Francaisdulac general merchant, has done the same thing.

The hotel of Winchester & Campbell, Kasto, B.C., has been closed by chattel mortgage. The business of Thos. Levi, hotelkeeper, New Westminster, B.C., has been sold by mortgage.

PARTNERSHIPS FORMED AND DISSOLVED.

Berube & Chouinard, grocers, Montreal, have dissolved.

Clark & Heslip, grocers, etc., Chesley, have dissolved.

CHANGES.

James McKim, general merchant, Union, B. C., has been succeeded by James McKim & Sons.

George W. Weeks, grocer, Vancouver, B. C., has been succeeded by Weeks & Robeson.

SALES MADE AND PENDING.

The grocery stock of Jos. V. Perrault, Montreal, has been sold at 54½c. on the dollar.

At Suckling's trade rooms, Tuesday, the boot and shoe stock of Joseph Moran, of Hamilton, amounting to $15,000, was sold to Henry Arland, of Hamilton, at 75c. on the dollar.

HOW A TRADE PAPER HELPS.

A successful manufacturer, says an exchange, when asked why he patronized trade papers so largely to the neglect of other methods of advertising, replied: "Men who do not read their trade papers and keep posted in their business are usually poor customers. If I sell them a good lot of machinery they do not know how to use it and report it a failure, or, we have to run after them, lose time and money to get them a-going, and make the sale stick. But those who read and are posted know how and succeed. Such men would not read circulars if I were to mail circulars to them. They see my 'ad.' regularly in the trade paper and know I have an established business, and when they want anything in my line write me, and don't whine about price or what time they can get from others, buy, try, and have no trouble, and pay the bill. Give me such a class of customers as I get by such judicious advertising all the time." His experience is that of successful merchants. The trade paper keeps its readers in touch with the times; with the currents of trade and commerce, it puts money in his purse in many ways. It is a preventive against sloth and rust. It helps develop the best side of a man's commercial life.

TREATMENT OF CUSTOMERS.

One of the most valuable assets of the ambitious and enterprising business man is the ability to maintain a pleasant manner in waiting upon customers, and to bear with their whims and eccentricities without showing the slightest irritation. Courtesy in business is not sufficiently appreciated by retail merchants, notwithstanding the gallons of ink that have been shed by trade editors in pointing out its importance. Perhaps if retailers would make it a practice to visit other stores, in localities where they are unknown, they would more readily perceive the truth of the above statement. We do not mean to infer that the average merchant is not sufficiently alive to his own interests to treat customers pleasantly upon all occasions, but that proper care is not always exercised in order to insure a courteous reception of customers by the clerks. Who can estimate the annual loss of trade to merchants that is directly caused by insolence or surliness of store assistants? Yet the increase of competition in retail trades makes it more and more necessary every year that all available means should be employed to draw and hold custom, and politeness to patrons becomes more and more essential to success. Courtesy, such as every customer has a right to expect from merchants with whom he spends his money, is within the power of every dealer to exhibit. Indeed, the small merchant with a single clerk, over whom it is more easy to keep a constant, careful supervision than the army of assistants in the biggest stores, has in this respect the advantage, and can make courtesy a most powerful weapon as against his biggest rivals.

Some retailers, and jobbers as well, make a considerable difference in the treatment of well-dressed and poorly-clad patrons. This is a very common trait of human nature. The well-dressed man, even if he hasn't a dollar in his pockets, can depend upon receiving greater consideration in places of business and public resorts, than can the shabby fellow with ample means. Often, of course, the most prosperous individual's trade is far better worth cultivating, but not always, nor is his money always as readily collected as that of the man whose appearance prevents him from obtaining credit. Many dealers overlook these points, and injure their business prospects by discriminating against people whose trade is really valuable. A daily newspaper relates the following incident:

The old man had given his son a very fair education, and after graduating he took him into his store. The young fellow was over nice about a great many things, but the father made no comment. One day an order came in from a customer.

"I wish to goodness," exclaimed the son, "that Jones would learn to spell."

"What's the matter with it?" inquired the father cheerfully.

"Why, he spells coffee with a K."

"No, does he? I never noticed it."

"Of course you never did," said the son pettishly. "You never notice anything like that."

"Perhaps not, my son," replied the old man gently, "but there is one thing I do notice, which you will learn by and by, and that is that Jones pays cash."

The father was right. Jones might spell as badly as he please, yet the fact that he was a cash customer outweighed all deficiencies of education. Similarly, if his apparel had been shabby and his appearance against him his ability and readiness to pay cash, like charity, covered a multitude of sins, and would have rehabilitated him in the eyes of a prudent, sagacious merchant.—Merchants' Review.

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as Baby's Own, made by the Albert Toilet Soap Co.

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

AN HONEST GROCER

Always wants to give his customers the best goods he can buy. It's to his own interests to do it. That's the reason so many grocers sell

THOUGH

HUNGRY

AS A



PETTIJOHN'S

California Breakfast Food

WILL SATISFY YOU

Nourishing. Palatable. Delicate.

It has no equal as a breakfast food. It is cooling, nourishing, delicious, and does not overheat the blood. 3 dozen 2 pound packages in the case. All Wholesale Grocers sell it.



Snider's Soups

Pronounced at various Expositions, Food Exhibits, etc., as the best.

20 Different Kinds

SNIDER'S HOME-MADE

Tomato Catsup

The Pioneer Sweet Catsup and the finest ever offered to the trade. A good seller and universally known and acknowledged as the standard. . . . .



BATTY & CO., London, England



Pickles

Sauces

JAMS, JELLIES, MARMALADES, ETC.

For sale by all Wholesale Grocers.



A Popular Table Luxury, A Culinary Article,

AND

A Perfect Infant Food

Completely Sterlized

For sale by all Wholesale Grocers.

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO.,

HIGHLAND, ILL., U. S. A.

Wright & Copp, Dominion Agents . . TORONTO

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear. : : : : : : : :

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S
GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead
NO DUST

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.



FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, August 31, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans. 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	$2 00
" " 2 "	75
Cook's Gem, in 1 lb pkgs	$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	13
Empire, 5 dozen 4 oz cans	$0 75
" 4 8 "	1 15
" 2 16 "	2 00
" ½ 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
1 lb, 2 "	1 90
5 lb, ½ "	2 20
	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8¼
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12½
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz , or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ⅛'s tins		13
" " ¼'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Other brands, 9¾		11 16 17
" P & C, ⅛'s tins		23 25
" " ¼'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" 2 "		4 00
Soups, assorted, 1 "		1 50
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic Tutti Frutti Girl 800 pieces. Sign Box (new)	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ⅛, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

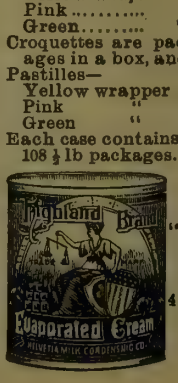
	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box 20 " ... "	$0 36	$0 40
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "		
Green "	3 75	4 20
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

Pearl Wafers - 12c.

Now if you want a really first-class, dainty morsel, suitable for 5 o'clock teas, light suppers, or for Ice Cream, try the above. . . .

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

. .. .

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

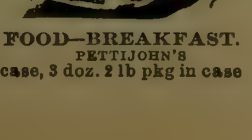
FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5⅞ 6
" Filiatras, bbls	5½
" " ½ bbls	5⅞ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6½ 6⅝
" " cases	7 7¼
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes	5½ 5¾
Figs, Elemes, 14 oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases, new	7½ 9
Raisins, Valencia, off-stalk	4½ 5½
Selected	6½ 6¾
Layers	6¾ 7
Raisins, Sultanas	6½ 10½
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50

DOMESTIC

Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case	$4 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits....per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White	0 59 0 60
" Red Winter	0 60 0 61
" Goose	0 58
Wheat, Spring, No 2	0 59
" Man Hard No 1	0 80 0 81
" " No 2	0 79
" 3	0 70 0 71
Oats, No 2, per 34 lbs	34 35
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Peas	55 56
Corn	

HAY & STRAW.

Hay, Pressed, " on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	5
No. 1 "	4¾
No. 2 "	4½
No. 3 "	4¼

TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada,	$2 00
"Cervus" boxes of 1 doz. 1s London 10s,, Canada,	$4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks.	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12½
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup qts	5 50
" " " pts	3 50
" " " ½ pts	2 00
" Chili Sauce pts	4 50
" " " ½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs	$0 21 $0 22
" dairy, tubs, choice	0 19 0 19½
" " medium	0 14 0 16
" low grades to com	....
Butter, pound rolls	0 19 0 20
" large rolls	0 17 0 18
" store crocks	0 15 0 16
Cheese	0 09¾ 0 10½

COUNTRY

Eggs, fresh, per doz	0 10½ 0 11
" limed	....
Beans	1 30 1 45
Onions, per bag	2 00 2 25
Potatoes, per bag	90 1 00
Hops, 1891 crop	0 13 0 15
" 1892 "	0 15 0 17
Honey, extracted	0 05 0 08
" section	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½ 0 10¾
Pork, mess, p. bbl	..... 0 20
" short cut	..... 21 00
Hams, smoked, per lb	13 0 13½
" pickled	.... 0 12
Bellies	0 13 0 13½
Rolls	0 10 0 10½
Backs	0 12 0 12½
Lard, pure, per lb	0 12½ 0 13
Compound	0 09½ 0 10
Tallow, refined, per lb	0 05½ 0 06
" rough, "	..... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9¼ 10
Grand Duke	6¼ 6¾
Sago	4¾ 5¼
Tapioca	5 5¼
Goathead (finest imported)	6½
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND

	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6¼
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5½
Paris Lump, bbls and 100 lb. bxs	6½
" 50 lb. boxes	6¾
Extra Ground, bbls Icing	6¾
" " less than a bbl	...
Powdered, bbls	6¾ 6¾
" less than a bbl	... ...
Extra bright refined	5½
Bright Yellow	4¾ 5
Medium "	4¾ 4¾
Brown	4.55 4¾
Dark yellow	.. 4¾
Raw, brl	4 4¼

SALT.

Bbl salt, car lots	1 00
Coarse, car lots, F.O.B.	0 65
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 00
" small lots	1 25
" quarter-sacks	0 40 0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——————7LB. BOXES

And in 1 lb. assorted boxes.

• •

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"
(Others so-called are imitations of our brand.)
Pure Starch.

Kingsford's
Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. ½ bbls
D		2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2½	2¾
XX	2¾	2¾
XXX	2½	3
Crown	3	3½

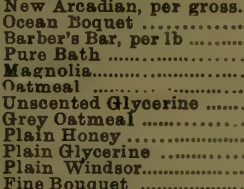
MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30
Ammonia Soap, 5-box lots freight prepaid		8 85

	Per lb	
Eclipse "		0 05½
Ruby, 10 oz "		0 42
Monster, 8 oz "		0 30
Detroit, 14 oz "		0 48
Lily White "		0 90
Everyday "		0 80
Queen City, 14 oz "		0 72
	Per box	
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 20
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50
	Per doz	
Royal Magnum		0 30
" 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Rose		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" " Glycerine		0 72
" " Oatmeal		0 72
	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90

Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS	Sizes	Montreal Per M
Madre E' Hijo, Lord Landsdow		$60 00
" " Panetelas		60 00
" " Bouquet		60 00
" " Perfectos		85 00
" " Longfellow		85 00
" " Reina Victoria		80 00
" " Pins		55 00
El Padre, Reina Victoria		55 00
" Reina Vict., Especial		50 00
" Conchas de Regalia		50 00
" Bouquet		55 00
" Pins		50 00
" Longfellow		80 00
" Perfectos		80 00
Mungo, Nine		35 00
Cable, Conchas		30
Queens		29 0

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 13½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case.	
Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

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THE ST. LAWRENCE SUGAR REFINING CO.,

Johnston's Fluid Beef

Maintains its high standard as

A Perfect Beef Food.

Staminal

is a Food and a Tonic combined.

It contains the feeding qualities of BEEF and WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

Palatable Beef Tea.

MILK GRANULES

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK.

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ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. C. IRVING, Superintendent.

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Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL The LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Lightning, Crown, Gem, Imperial,

—OR—

American Porcelain Lined

FRUIT JARS



If you want any jars this season send your order now, to . .

William Gray, Canada Glass House,

Telephone 903, London. Telephone 239, Hamilton,

— OR —

GOWANS, KENT & CO.

TORONTO - - AND - - WINNIPEG

ORDERS CAN BE FILLED AT ONCE.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., Wellington Mills, London, England

REPRESENTATIVE IN CANADA: JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO SEPTEMBER, 8, 1893. No. 36

MADRE E' HIJO (7 SIZES).

COLMAN'S MUSTARD

BEST ON EARTH

Handy Trucks

Every GROCER

And General Storeman needs one.



CAPACITY 800 LBS.

VERY

Strong and Durable

$1.75 EACH

H. A. NELSON & SONS

56 and 58 Front Street West,

TORONTO

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLAT-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm.
I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Ourfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas," 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

THE SOLID
GLOBE
WASHBOARD

The Strongest and most Durable.

Freight allowed on 5 doz. lots to Ontario Railway points.

CHAS. BOECKH & SONS
80 York St., TORONTO

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE PROMPT SHIPMENT.

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GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of Wholesale Grocers in the Dominion.

"Standard Goods are the best to Handle"

THE UNITED ALKALI CO. LTD.

ARTHUR P. TIPPET & CO., Canadian Agents,

— FOR —

98 50/100 PER CENT. PURE

Highest Test

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 50/100 PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.





66 PRIZE MEDALS

Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.

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Family Favorites

These teas are rapidly becoming general favorites with consumers who appreciate richness of flavor and strength combined.

Imperial . . .
Dalu Kola and
Russian Congou

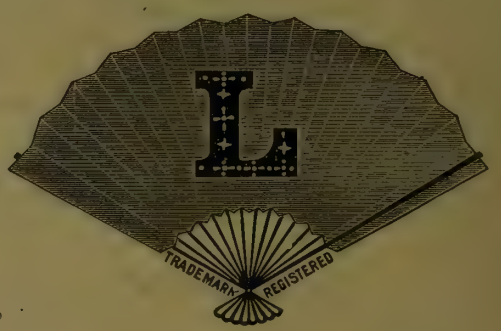
We are offering **Grand Values** in Early Picked **JAPAN TEAS** from 17½ cts. up. . . .

Good buyers and judges of value will suit their best interests by writing us for particulars.

W. H. Gillard & Co., Wholesale Grocers, " Teas, " Spice Dealers, **Hamilton, Ontario.**

Edward Adams & Co., Established 1844. London, Ont.

New Salmon,
Morton's Fresh Herrings, "flats,"
Pettijohn's Breakfast Food,
Brooks' Monkey Soap,
Roberts' Jellies and Creams,
Morton's Herbs in Glass,
No. 1 Large Bank Codfish.



NEW "FAN" JAPANS
NEW "FAN" MONING CONGOUS } Stock Now Complete

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
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EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The season now drawing to a close cannot be said to have been a favorable one for jobbers in lemons. In fact for a good many it has been absolutely bad. When the season opened prospects on this market were bright. Good fruit was not plentiful, prices had an upward tendency and advices generally indicated a bullish market. Most of the Toronto jobbers caught the spirit of the market, and began to sow freely in the hope of reaping bountifully. But their anticipations were doomed to disappointment. For weeks the market has been a falling one; and now, instead of being in pocket the jobbers are actually out of pocket. One or two houses have been heavy losers. Much the same condition of affairs prevails in the United States, but there the cause is attributed to what is influencing trade generally in that country—financial depression. The easiness in the Canadian market is no doubt the result to some extent of sympathy with that on the other side; but business in lemons here has not been as good as expected. Hence there have been adverse influences from within as well as from without. The N. Y. Journal of Commerce, referring to the lemon situation in the States, says that a considerable portion of the fruit which has arrived there this season has been received in poor condition, necessitating considerable labor and expense in the repacking and repairing for interior shipment. The statistical position however it considers favorable, and furthermore, "that should any improvement in the demand develop higher prices without much doubt could be established."

* * *

The decision of the Dominion Government to prohibit the importation of dried fruits from Smyrna, while it will undoubtedly cause some inconvenience to the trade, is not likely to seriously do so. Prices will be higher. That is a foregone conclusion. Already in fact some advances have been made. The fruits we principally get from Smyrna are Sultana raisins and figs. As far as the former are concerned the trade does not seem to have much anxiety. Stocks are fairly good, and as the Sultana keeps better than any other raisin it is expected that there will be enough to meet the demand till after the cholera epidemic has passed. With figs however the case is different. For some time this market has been absolutely bare of them, and from present indications it looks as if figs will be marked by their absence this season. For the step the Canadian Government has taken it had a precedent in the United States Government, it having previously ordered its ports to be shut against Smyrna dried fruits. The reason assigned for the taking of this extreme step is that the fruit cannot be effectively disinfected. In view of the decision of the Government, the wholesale grocers in Toronto have cabled to Smyrna cancelling all orders, and a deputation will visit Ottawa to ascertain if cargoes already on the way will be allowed entry.

* * *

Financial panics are not infrequently more pronounced than the actual conditions warrant. And while this is undoubtedly the case in the United States, the fact cannot be denied that there has been much to create alarm. There are many evidences of this. The world at large has for some years been passing under a cloud of depression; and the United States has been more or less affected by it. But the great cause of the trouble there is traceable to unwise legislation. Politicians of all stripes concede this. Look at whatever branch of trade you may and in it can be seen reflected the ominous cloud. But none answer this purpose better than the clearing houses. By referring to the returns of the New York clearing house, which is the most important in the States, it is seen that there has been decreases in some instances of something like one-third in the volume of business. The year opened out fairly well for the railroads, for the first four or five months the comparisons being favorable to this year's returns. But in July the tide began to flow against them, the earnings in that month exhibiting a decrease of over 4 per cent. Into the following month the adverse conditions followed, until by the third week in August the percentage of the decrease was over fourfold larger than in July. Even the exports from the port of New York, in spite of largely increased shipments of wheat, showed a decline of 6 per cent. for the first three weeks in August. Then it is scarcely necessary to more than mention the condition of the manufacturing industries of the country. This is already well-known, the closing down of this and that industry being daily chronicled in the press, until within the last few months over a million men have been thrown out of employment.

* * *

Hard as has been the depression in the manufacturing industries, they have

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

scarcely felt it so severely as the banks. The unprecedented large number of failures is proof enough of this, but it is also reflected in the currency, which is so scarce that not enough of it can be got to transact the ordinary business of the country. To such a pass have things arrived that the people have lost faith in even the banks and they are withdrawing their deposits wholesale. From May 4 to July 12 alone, the amount on deposit decreased by $193,000,000, and this must have been enormously increased since. Confidence, however, seems to be gradually being restored, mainly because of the anticipated repeal of the silver purchase clause of the Act of 1890,and hoarded money and money locked up in defunct banks is gradually finding its way back into circulation, and hope is now expressed that there will yet be enough of the "needful" to move the crops.

* * *

So far, the only appreciable effect the depression in the United States has had upon Canada is in the matter of exchange. In this respect our merchants have experienced more or less annoyance. For goods imported from the States, which hitherto it has been the habit to pay for per draft, it is now necessary to send U. S. currency. "For God's sake, don't send checks or drafts. We will never get the cash," is in effect the cry of all U. S. creditors of Canadian houses. This means not only more trouble, but more expense as well. And every straw upon the already well-burdened back of the trade of the country tells. Some Toronto houses are resorting to the practice of remitting money to creditors in the States through the express companies. They deposit Canadian currency and the express companies deliver American. This method has been found both cheaper and less troublesome.

* * *

In the United States the circulation per head is over $23. In Canada it is something like $10. In view of this it seems strange that currency should be scarce in the former country and ample in the other. But the reason is not far to seek. In the United States the circulation is based upon an unsound principle; in Canada on a sound one. In the United States the banking system is wanting in elasticity; in Canada it is sufficently elastic to expand to all the requirements of trade. Congress is engaged in the task of trying to remedy one defect and an agitation is on foot to cure the other.

OUR FALL NUMBER.

Few have an idea of the work that is entailed in getting out an ordinary issue of a paper like THE GROCER, and still less regarding a special number like that which is to appear the first week in October. Aside altogether from the thought and time given to the business and literary details an immence amount of labor is demanded. First of all there is the many days' work in the composing room. Then in the press rooms no less than 158,000 impressions will be required; the cover alone will have 96,000 impressions. The weight of the paper will be 7,500 pounds, which, if laid out, would stretch a distance of four miles and a quarter.

MONTREAL CANNED SALMON PRICES.

The possible output of canned salmon on the Pacific Coast has been a subject of considerable uncertainty during the present summer, as THE GROCER has pointed out before, and with the various reports regarding variations in the pack, etc., it has been impossible for a buyer to forecast the future with any reasonable degree of certainty. Canned salmon opened up this spring on the coast around $1.12, but the canners soon dropped their prices to $1. When this level was reached, however, Montreal buyers thought the goods were a purchase, and canning agents at that centre booked heavy orders on that basis. Then come reports of a shortage in the pack on the northernern rivers and also in Washington territory with conflicting statements with regard to the pack on the Fraser River, first one way and then the other. After this prices commenced to advance again on the coast until they touched $1.05, and they now stand at that figure, the most recent quotations to Montreal buyers being on that basis.

It is now generally admitted that the pack on the Fraser River will be an average one. But it is held that in many cases, owing to the irregularity of the run, first coming with a rush and then falling off, that the output of the different canneries on that river vary very materially. In one case an establishment has a full pack, and in another not five miles from it the pack is much below the average. This fact, no doubt, may have an influence in the case of some purchases but certainly not in Montreal where all of the trade state that their wants both immediate and possible are pretty well provided for. They booked freely at the inside figures and they don't anticipate any difficulty about their deliveries in the case of the establishments from which the bulk of the Montreal purchases have been made. At present the time is a steady one, the fact of the shortage in the north and in Washington territory having an effect that way. The ruling range for standard brand is $1.35 in Montreal with others running from $1 27½ to $1.30. A bid of $1.00 on the coast for a line of 4,000 cases was refused on Saturday last by a Montreal agent.

DRIED CURRANT POSSIBILITIES.

Advices to importers of dried currants in Montreal show if anything an easier feeling than raisins, and the prospects at present are that prices will rule unusually low during the coming season as offers have been made of 12s. 6d. cost, and freight on prime provincials. Advices from Patros speak of showers of rain, but reliabie information to Montreal importers state that the crop will be scarcely damaged if hurt at all,and not sufficiently in any case to influence it as to quantity and quality. Calling was general on the 15th of August in the early districts, viz., Calamata, Filiatria, etc., and it is well advanced in all the remaining districts, and it is anticipated that by the 15th of the present month the entire crop will be secured and warehoused before the 15th of this month, while shipments of new crop were made on the 28th of August. The stock of old fruit remaining at Patros amounts to about 2000 tons, which however owing to its quality is said to be suitable only to the French markets.

DIRECT SHIPMENT OF VALENCIAS.

There is nothing definite known as yet as to what the probable aggregate quantity of direct shipments of Valencia raisins to Montreal will be. So far only two steamers are spoken of, and only one to a dead certainty. This is the Avlona, which is expected to sail from Denia on Saturday next, and is expected to bring a fair cargo. It is worthy of note, however, that cost and freight shipments have shown a steadily declining tendency, and now 13s. 6d. at Denia is quoted,and it is said that there is a disposition to book orders freely at that figure, as previous to this the feeling shown by buyers was a decidedly reluctant one.

HE'S AFTER THEM.

Mr. John Cameron, says the Truro Daily News, has just visited Truro among other Maritime province towns in the interests of the J. B. McLean Publishing Co., Toronto. This firm's trade journals—THE HARDWARE MERCHANT, CANADIAN GROCER, BOOKS AND NOTIONS, DRY GOODS REVIEW, and last, but not by any means least, THE PRINTER AND PUBLISHER, all have subscribers in Truro, and Mr. Cameron's visit this year has added others to the list. Referring to the last named journal, Mr. Cameron says that it is now more than an experiment, it is starting out on its second year as an established success, and is very highly spoken of by the craft. We added our testimony to its usefulness. Mr. Cameron has gone on to Cape Breton and eastern points, and will thence go the Halifax and the western counties.

CHATS WITH BUSINESS MEN.

Robert Marshall, of Perkins, Ince & Co., has returned from a two weeks' fishing trip to the northeast part of the province. Mr. Marshall is very modest about his prowess as a fisherman, but Fleming Hayes told me in confidence that among the many fish he landed was a 27 lb 6½ oz. 'longe and a 5½ lb. bass. As to the truthfulness or not of this I leave for Messrs. Marshall and Hayes to decide between them.

* * *

Talking of fishing reminds me that James Owen, of Sloan & Crowther's, has had a little experience this summer in this line. It was C. S. Parsons who told me about it first. But it is always well to substantiate what one traveler tells about another. It is different, of course, about the goods they sell. Whatever they say about them you can depend upon as being as true as gospel. And so I asked Mr. Owen himself, about it. "Yes, it is true," he said, and then he proceeded to rehearse to me his experience. "I have, as you know, been enjoying my holidays at Lorne Park. Well just west of there is a narrow stream running through a farm. In that stream swim some of the most delicious speckled trout you ever saw. I put in one day up there, and I caught eight and lost twelve. How came I to lose them? Why, man, dear, the stream was only two or three feet wide, while the bushes came down close, so a fellow couldn't play his fish. That's how it was. Why if it hadn't been for that I'd caught that twelve and more besides. Indeed I would," added Mr. Owen as he stuck his hands deep down into his pockets and walked leisurely away.

"Yes," said one of Davidson & Hay's travelers to me Saturday, "the depression in the United States is beginning to have its effect upon the border towns in the Dominion. You know they do so much business with the Americans, and it's no wonder."

* * *

"I had some experience with a canning firm recently that was not very nice," said a member of a well-known wholesale grocery firm. "Their agent here offered us some canned fruits. We made a bid for 100 cases, and we were subsequently informed by telegraph that it was accepted. Time went on and the goods did not arrive. We made enquiries and found that the goods had been sold in Montreal at a little better price than we had bought them at. In the meantime I had taken orders for about half the goods. And so I wrote the canners, demanding that the order be filled. Did I get any of the goods? Well, yes. They gathered up about 50 cases in Montreal and sent them on, but that was all I could get. They, however, had to pay for it, for after deducting what we were out by their non-fulfilment of contract, we just had $7 to remit them."

* * *

"The pea crop this year," replied W. Boulter, the well-known canner, to a query of mine, "is not half a crop. What it is like you may fancy when the pea houses are paying such big prices in order to get a supply. I know that we haven't packed 50 per cent. what we did last year; and there are others that haven't done much better, or as well. There's no doubt about the pea pack being short." BYSTANDER.

PHILANTHROPIST ARMOUR.

There is no greater evil to the trade of this country, both at home and abroad, than the running of corners. It has destroyed confidence in our markets, and the wide fluctations caused by the speculators in their endeavors to get the product below cost and shake out the tailers on the way up have driven all the conservative men with moderate capital out of the pork packing, hog shipping and grain business. Many, on account of their heavy investments, cannot draw out if they would, but it is safe to say that none of these relish the hourly changes in the value of their stocks on hand. In the earlier days, when there were no "corner" runners, they made good profits and had 99 per cent. less worry. There is ample consumptive demand for all our products to make good profitable competition both at home and abroad, and fictitious values, such as we now continually have, are an undoubted and pernicious evil—not only a curse to the United States, but to the world at large.

It is all very well to talk of "Phil." Armour and Jack Cudahy, and what large-hearted, generous, noble fellows they are. But how about the poor devils of shippers, who had 30,000 hogs on the market and a lot more on the way when "Jack" Cudahy's corner went to pieces? How about the country packers and dealers, who had to suffer enormous shrinkages on their stocks? Many of these have seen their hard-earned savings swept away and their families impoverished—through no fault of their own, but through the insensate greed of a few grabbing speculators. Supply and demand has nothing to do with prices when Phil. Armour, Jack Cudahy, Charlie Wright or Ed. Pardridge want them otherwise.

Statistics may show there is a short crop of hogs, good demand, unprecedentedly low stocks, but if these generous, noble hearted gentlemen want your stock they will hammer prices down till you have not a dollar left and must let go. Then, when they have it all, to keep stocks low and avoid concentration, they will send large quantities of it abroad and sell it to foreigners away below home quotations in order to keep the supply short and the market up. They know where almost every pound of stuff is and just how much squeezing the holder can stand. When he is cleaned out and his pockets turned inside out then they run it up and clean out the consumers, pausing occasionally to wipe out some of the producers who may have bought again some of the stuff they sold too cheaply.

Ordinary gambling only hurts the gamblers and their families, but this constant gambling and the excessive fluctuations in the necessities of life reach every citizen with a family, and are making us more a nation of gamblers than traders. The gamblers control our produce. They must have it at rock bottom and sell at the top notch. The producer and consumer are not a consideration to these jolly fellows, who meet together a few hours daily to play shuttlecock with our bread and bacon and then give a million dollars of conscience money to charities.—National Provisioner.

CONDIMENTS AT THE FAIR.

In other parts of the pavilion are pieces of the cinnamon tree of the proper size for canes, an entire allspice or pimento tree, cut in sections, a collection of wild and cultivated cloves, including some that are about four times the size of those usually sold, the finest bale of cinnamon bark ever put up, ginger from three continents, and several rare spices. In one show case are twenty varieties of black pepper, and in another a larger number of varieties of red peppers. Ginger is shown in the state it is when dug from the ground, and after it has been washed, scraped, torn into shreds and pulverized. Nutmegs are shown as they are gathered from the tree, and as they are after the pulp, mace and shell are removed. A similar showing is made of nearly all the substances that are employed to flavor food. Near the centre of the pavilion are glass jars and packages filled with peppers and spices as they are prepared for the market. It is not likely that as interesting and instructive a display of these articles was ever made before. Keen's mustard, which has been on the market since 1742, is exhibited by Keen, Robinson & Bellville, London, who give sample packages to those who visit their stand. There are also several exhibits of mustard in the French section. Apparently this condiment is not in general use in warm countries, as none of them include it in their exhibits. There is no exhibit of American mustard. Obviously the consumption of olives is increasing very rapidly in this country, as the exhibits of them are numerous and they attract much attention. That caviar and curry will soon become important articles of manufacture and commerce seems almost certain, as persons who go abroad contract a taste for them.—N. Y. Journal of Commerce.

PROSPECTIVE APPLE CROP.

Mr. M. H. Peterson, of Colborne, Ont., writes as follows to the Montreal Gazette concerning the prospective apple crop: "There is no question but that as compared with last season, Great Britain and the continent have a much larger crop; in fact, all reports thus far to hand confidently assert that their crop is enormous, and that they have all the apples they require until the season is considerably advanced. I have not noticed in any report a shortage in any country in Europe where apples are largely grown, so that they will not require any quantity of apples from this side for some time to come. Regarding the United States the apple crop is in quantity about the same as last year, although many sections that yielded heavily last season are light this season, and on the other hand many sections that were light last season are bearing well this. The crop in Virginia, Maryland and Eastern Pennsylvania seems quite heavy. I found, however, the greatest scarcity in the United States was early summer and fall varieties, and for these there will doubtless be a fair demand. Regarding Nova Scotia the indications are now that the quantity will be somewhat less than last season, although they will have in all probability about 100,000 barrels to export. Regarding Canada, and I refer more particularly to the Province of Ontario, any estimate given at this time is liable to be misleading, but I have quite carefully canvassed the greater part of the apple producing portion of this province, and have been able to find some apples in every section I visited. It is true that in the heavy growing sections of the province such as Huron, Bruce and Grey, the yield this year is considerably smaller than last, but in some other counties there is a perceptibly heavier yield, and it can be safely asserted that apples this season can be found in every apple growing county of the province, and although more scattered than last season, yet when they are gathered the quantity, in my opinion, will be from 30 to 40 per cent. greater than the estimates stated in the current reports. In addition to this the quality of the apples is inferior to last season, and it will cost the dealer more to gather the fruit on account of it being so scattered. Regarding the prospects it must be taken into account that the United States are struggling under quite a serious panic, and while last season they consumed a large quantity of Canadian apples, and while under ordinary circumstances the demand there this season would be nearly as great as last, yet owing to the above panic causing a most alarming depression in the trade, the consumers there will be most conservative in their purchases. Last season speculators received bank accommodation and stored large quantities in cold storage in Chicago, expecting remunerative advances on first cost owing to the World's Fair being held there this year, and this almost created a fictitious market. It is also a fact that small fruits, when the yield is large, somewhat take the place of apples, and this year in the United States the yield of peaches and grapes is unusually large. * * * * The present indications are that Great Britain will not require any quantity of apples for some time, while for winter varieties the late demand will probably be fairly good providing the quality is choice and the quantity not too large. I therefore strongly advise shippers to be most conservative in their buying, both as to price and quality, exercising the most particular care in both grading and packing, and thus avoid the unfortunate results attendant upon last season's operations, and would suggest that an extreme price for the very choicest Canadian winter apples in the orchard would be one dollar per barrel."

PRODUCTION AND CONSUMPTION OF RICE.

During the last fiscal year the importation of rice was a mere trifle less than for the preceding fiscal year. The crop of 1892-3, however, was unprecedentedly large, much too large for the profit of the producers; the prices fell below the cost of production, and rough rice was fed to horses as being cheaper than oats. The rice raisers are making an effort to utilize the Columbian Exposition in cultivating a taste for their grain, and so enlarging the demand for it. There is said to be an immense amount of ground in the south adapted to the culture of rice, but the use of the article in this country is restricted, and taught by painful experience with the last crop, the growers sought to reduce the acreage of the crop now coming to market. But if the crop of this year be no larger than that of two years ago, and estimates to that effect are made, it will be due rather to bad weather than to self-restraint on the part of the planters.

The trade statistics prepared by Mr. T. J. Salvant and published by the "Louisiana Planter and Sugar Manufacturer" report for 1891 a crop of 356,417 barrels of cleaned rice, at 230 pounds per barrel, and for 1892 a crop of 664,139 barrels of cleaned rice at 290 pounds per barrel. Estimates are made that the crop now coming into market will not exceed that of two years ago, but the Louisiana Planter says cautiously that the crop of 1892 so vastly exceeded expectations as to cast doubt upon estimates of the present crop. The estimates alluded to, it says, come from careful and conservative quarters, but it adds, "we are not sufficiently advanced in the season yet to make any safe estimates."

The acreage has been greatly reduced along the Mississippi and the Bayou Lafourche. In many of the parishes the reduction is said to range from a third to a half, but the Jennings "Times" says that "in the rice districts of southwest Louisiana, which produces the bulk of our State's crop, the acreage planted was probably nearly equal, but certainly not in excess of last year." In this section there is little artificial irrigation, and the "Times" says the year has been a very bad one. A wet spring made seeding late. Since then there has not been water enough. At no time has a fourth of the crop been flooded, and now not a tenth is flooded. In many fields, it says, the rice would not make a fourth of a crop if flooded at once. The "Times" is satisfied that, taking Louisiana as a whole, the crop cannot be more than half that of last year.

The rice pagoda at Chicago is serving rice cooked in all forms in an endeavor to popularize its use, and the growers are trying to induce brewers to make a freer use of this grain. But until the consumption can be very much increased, the growers are hoping that they will have no more crops so bountiful as that of 1892.—N. Y. Journal of Commerce.

THE PRODUCTION OF GOLD.

We directed attention last week, says the "London Economist," to the increased production of gold in South Africa, and the United States. The annual report of the New South Wales Minister for Mines, which we have just received, shows that the output of that colony also has increased, the production of 1892 showing an excess of £10,872 over that of 1891, and being the largest recorded in any year since 1876. And it is the opinion of the Minister that the colony is not realizing the full benefit of its gold mines, and might, "with the requisite knowledge and appliances," considerably increase its output. Further, it has long been a disputed question as to whether or not China produces any material quantity of gold. The United States Director of the Mint used to credit her with an annual production of between £1,000,000 and £2,000,000, but in his last report he stated that, in deference to the criticisms of Dr. Soetbeer and other statisticians, he had ceased to credit China with any gold production. It appears, however, that the director's critics have been mistaken, for in a report to the Foreign Office, issued this week, Mr. Beauclerk, of our legation at Pekin, states that "a large amount of gold comes to Pekin as dust from the washings on the Chinese side of the Amoor River, and partly smuggled across the Russian frontier; it is melted down in Pekin into the shape of small bars of 10 taels weight, about the size of a sponge cake finger biscuit, and has nominally a percentage of 98½ pure gold." He adds that "in Pekin there must be a large amount of hoarded gold, for the officials, who in many cases, make large fortunes out of their places, buy gold bars and secrete them, fearing to put their money into banks, because their superiors would discover its existence and confiscate the whole of it.....When silver is very cheap and gold correspondingly dear, the possessors o[f]

these hoards of gold realize their property, and buy in again on the recurrence of a low market." Thus not only does China produce gold, but she has also apparently a considerable stock of the metal which, under favorable conditions, she is ready to part with.

PARCELS POST IN ENGLAND.

In an interesting sketch of the parcels post, the London "Times" says:

"The Act authorizing the parcel post was passed in 1882. But it may well be imagined that time was necessary to mount an entirely new postal service without disorganizing the ordinary mails, and it was not until Aug. 1, 1883, that the post was actually placed at the disposal of the public. The original scale of weights and charges was for a parcel not exceeding 1 pound, 3d.; up to 3 pounds, 6d.; up to 5 pounds, 9d.; and up to 7 pounds, 1s. At 7 pound the post stopped. The maximum dimensions allowed were 3½ feet in length and 6 feet in length and girth combined, and these dimensions have been found throughout to be sufficient to meet the public demands. May 1, 1886, a new scale of weights and charges was issued. This scale, which still obtains, ascended by single instead of double pounds, and thus represented a charge of 3d. for the first pound and 1½d. for each succeeding pound. At the same time the maximum weight was raised to 11 pounds, a parcel of that weight being carried for 18 pence. Compensation was promised for the loss or damage of any parcel in the post up to the sum of £1, while further sums of £5 and £10 might be secured by the payment of 1d. and 2d. respectively. The effect of these changes at once became visible. From June, 1886, onwards the number of parcels increased by more than 20 per cent. over the numbers for the corresponding months of the previous year, and the total number of parcels carried in the year 1886 rose to 31,000,000. In the meantime parcel posts had been established with many colonies and foreign States. The admirably managed postoffice of India and the postoffice of Egypt (organized bs this country) were the first to respond to the invitation of the Postmaster-General, and the interchange of parcels with India, Burmah, Aden and Egypt commenced on July 1, 1885. At the end of another six months Germany and Belgium (forerunners of this country in parcel post enterprise) had entered into similar relations, and from the commencement of 1886 the work of connecting this country with the rest of the world for the purpose of interchanging parcels by post proceeded apace. The next change of importance took place on June 1, 1891, when the system of registration was for the first time extended to inland parcels, together with compensation on a liberal scale. For the ordinary registration fee of 2d. compensation to £5 was promised, while for every additional 1d: another £5 could be secured up to a maximum of £25. At the same time the compensation payable on an unregistered parcel was raised from £1 to £2. Finally on December 1 last a scale of payment rising to £50 (which had previously been applied to the post to India and the West Indies) was adopted, and it is now possible to obtain compensation up to that amount by payment of the registration fee of 2d. and an additional fee of 9d., or 11d. in all. It is not surprising that under the influence of these improvements the number of parcels sent per head of the population has more than doubled since the post was instituted.

So completely has the parcel post now become an adjunct of daily life that it is almost difficult to realize that ten years ago any one wishing to send a parcel even between two centres of population, had no certainty when it would be dispatched, when it would be delivered and how much he would have to pay; while rural districts were for such purposes practically out of reach.

BRUIN AND SURPRISE SOAP.

The heading of this short sketch may look as if it were intended as an advertisement for an article which is so well and favorably known both at home and abroad, but it is written merely as a statement of facts of an extraordinary and entirely inexplicable character, and should such statement add anything to the well known reputation of an invaluable commodity, it will have the virtue of having been given entirely unsolicited.

It is a well known fact that our common black bear has strange fancies and exhibits them in a strange way. Thus he is very fond of kerosene oil. I remember a spot on the Richards Miramichi portage where a jug containing some of this article was broken, at which every bear who trod the road stopped and tore up the ground evidently to enjoy the aroma of the oil which it yielded to his snout and claws; and I once saw at the head of the Clearwater, at Mr. Henry Turnbull's camp, a place in front of the door where Bruin had rolled in the chips in ecstasy enjoying what was to him the agreeable odor of kerosene. When Mr. Turnbull's men left the woods they did not take down the lamp which they had been using all winter, but left it full of oil swinging from a beam. Long after their departure, Bruin entered the camp, took down the lamp with its chimney, without breaking the latter, placed them in the camp yard on the chips and rolled himself between them. The evidence of his having done so was seen not only by myself but by the whole party which accompanied me, and none of us could understand how the chimney had escaped being broken.

More singular, however, than this is the fact that Bruin has evinced so strong an affection for Surprise soap that in its presence even his ravenous appetite has yielded to his desire to become the possessor of it. Early in the present summer, when Mr. Henry Braithwaite was hunting on the head of the Little South West Miramichi where he had a camp, he informed me that he had a number of beaver and other skins and had a good stock of provisions on hand including some sweet cake. He had been for some time absent from this camp, and on his return, as he approached the door, he saw that Bruin had been there. He expected, of course, that the brute had made sad havoc with his supplies, and the reader may consider what his surprise and pleasure were when he found his stock of provisions intact. He had left a cake of Surprise soap wrapped up in a towel and these two were all of the articles which the shaggy thief had appropriated to his own use. A few days after, Mr Braithwaite found his towel, which Bruin had left in the woods, but no trace was left of the soap and no one will ever know what use Bruin has made of the hunter's lost cake of Surprise soap.

EDWARD JACK.

WOMEN DRUMMERS.

About a year ago the Sun printed a story about a woman who was a commercial traveler. She was a success in her work. Her name was Adele M. Graef, and she was "in drugs" as they say on the road.

The other day Mrs. Graef called at the Sun office and asked to see the reporter who had interviewed her last year. What she had to say is of interest because it shows the alacrity with which some women take advantage of every opportunity to go into new branches of work, and also the readiness of business men to employ women in competition with men.

"Since that article appeared in the Sun," said Mrs. Graef, "I have traveled all over this country, and everywhere I have found evidence that the story of my work has been read. I couldn't tell you how many women have applied to my own firm. They all said they never thought of that way of earning money until they read the article in the Sun. The firms themselves took up the idea. One that I know right here in New York engaged five women on trial, and some of them are still at work. Another firm in this city sent out a woman who has proved very successful. On the road I met two women traveling for St. Louis firms. Both secured their places as a direct result of the influence of that article.

"These women, you must remember, are all traveling for the same line of goods that I carry, druggists' specialties. There are others in other lines. There is no reason why women should not find commercial traveling a source of good income, but very few of them understand that it is extremely hard work and that a woman who would succeed at it must have a good constitution, a stout heart, and a clear head. Given these requirements, there is no reason why women should not compete with men in this profession, as they have in others, and come off with a good share of the profits and the honors."—N. Y. Sun.

FALL . . TRADE NUMBER

Circulation 12,000



THE Fall Trade Number of THE CANADIN GROCER, of 1893, is published solely for the benefit of its regular advertisers. It gives them an opportunity to place their fall announcements, in the most attractive manner possible, before many of the retail trade who are not now subscribers to this journal. Twelve thousand copies will be distributed; the largest and most reliable buyers from the Atlantic to the Pacific receiving a copy.

For weeks past we have been hard at work, and our success so far has been immense. We promised our advertisers last year something really good, which was carried out. This year we propose to give the trade something that will surpass anything in this line ever published in America. We never sleep!

SPECIAL—We will make a specialty of binding in price lists, circulars, labels, etc., thereby enabling this large number of circulars or lists to be sent out incorporated in a journal of high reputation, at a minimum price. To send the same out by post in the ordinary way would cost more than double our charge, and with infinitely less probability of being read or preserved for reference.

We would ask as a favor that you let us know at once if you can take space. We will then be able to give you better position and general attention.

"NEVER PUT OFF TILL TO-MORROW
WHAT YOU CAN DO TO-DAY,"

Unless it happens to be an investment in **SYRUPS** See our travelers' samples and quotations. If you can't wait—write.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have **CAUGHT** 

ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

Received THIS WEEK

Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS.

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

About 40,000 saw-logs are reported adrift in the St. Lawrence river above Quebec.

William Kough, of Owen Sound, has won about $1,000 on his Galloway cattle at the World's Fair.

P. Anderson, of Guelph, has just received a large consignment of new teas—Ceylons, Japans and sifted Hysons.

At a trade sale of Barbadoes molasses in St. John, N. B., last week several lots brought 27 cents per gallon.

See dem watermelyons down dere in de fruit deestrict, honey, stacked up higher dan a plantation fence. Don' dey jus' mak' yo' mouf water?

Now stop dat tanterlizenin' dis yer chile, or I's gwine to harm yo', shoo.

By the tenth census 23,010,000 inhabitants of the United States were supported by agriculture, 11,520,000 by manufactures and 15,620,000 by commerce.

The Hamilton Herald suggests the enactment of a law requiring poison to be put up in three cornered bottles, so as to be easily recognizable even in the dark.

Another gas gusher was struck near Kingsville on Friday with a capacity of 6,000,000 feet a day. It was struck at about the same depth as the other wells.

The article, "The Charter of the Grocers' Company," published in our issue of Aug. 11, should have been credited to the Grocers' Chronicle instead of to the Grocers' Review.

W. F. Ritchie, general merchant and postmaster, Gelert, has bought the store and premises for many years occupied by J. W. Watson. The latter has removed his business to Minden.

The plague of wasps is causing great trouble and considerable expense to grocers in East Kent. One tradesmen in the vicinity of Ashford has had 4½ cwts. of sugar rendered perfectly useless through the pest.

The drillers at North Oxford well have discovered water containing 50 per cent. of salt. This is said by those competent to judge as indicating the presence of oil at a short distance. The well is now 900 feet.

The shipping business in Montreal this year has been remarkably large. The best of it is over now, however, but results show that the tonnage this year has been increased, and the grain exported has been considerably ahead of other years. The apple exports are now commencing, and also promise to show a large increase.

Hop growers of Prince Edward have refused to sell their hops at the prices quoted by local buyers. An agent has been sent to Toronto, where the hops have been disposed of for more than twice what was offered by middlemen.

The bankrupt stock of tobaccos and cigars of W. H. Fewings of St. Louis was, according to the Times, offered for sale in bulk, but twenty-five cents on the dollar was the highest bid, and the stock is being cleared out at private sale.

New wheat has begun to arrive in small quantity at Duluth. Indications are that the crop in the three states of Minnesota and North and South Dakota will be about 100,000,000 bushels, or as large as any year up to 1891, and ahead of the average.

The Manitoba Loan and Trust company, of Winnipeg, has changed its headquarters to Montreal, and the name of the company has been changed to the Western Loan and Trust company. A branch office will be continued in Winnipeg.—Free Press Winnipeg.

Application is being made for incorporation by letters patent of James Swift, Thomas W. Nash, John McKelvey, Henry H. Gildersleeve, Henry J. Wilkinson and Mrs. M. E. Gildersleeve, of Kingston, as the Lake Ontario Steamboat Company, with a capital of $25,000.

The Natural Gas Company directors have decided to sink two more wells in Hamilton. Carmody Bros. have the contract. Applications have already been received for the use of the gas from the present well in the north-east of the city, but no action has as yet been taken.

Geo. Wood & Co. have, we learn, bought the grocery stock of Mr. Arthur Bell, and intend moving it into the store just one door west of their dry goods establishment (the premises lately occupied by J. S. Laughton & Co.) Fresh goods will be added and the new department opened in a few days.—Brandon Times.

The total shipments of cheese from Montreal to date are 874,618 boxes, against 942,780 for the same period last year, a decrease of 68,162 boxes. The total shipments of butter to date are 27,818 packages, against 34,442 packages for the corresponding time last year, a falling off of 6,624 packages.

The Brazilian Government has removed its censorship over cipher messages to Santos. A cable message containing this information was received at the State Department, Washington, last week, from Minister Conger, who is at Petropolis, a suburb of Rio de Janeiro. Santos is a great coffee shipping port, and the business of American coffee importers has been seriously hampered on account of the prohibition. The censorship was established as a result of the Brazilian revolution, first being applied generally to Brazilian ports and then removed from all places except Santos.

Few young men have made greater progress in recent years than A. C. Mackenzie, general merchant of Kirkfield. Recently he has purchased the fine business of Rod. Mackenzie who we learn, will receive a superior situation in Toronto. Archy now lacks just one thing to make him perfect and happy. He makes business a success; why not matrimony!—Lindsay Warder.

The new freight rates on Manitoba grain went into effect Tuesday last. The tariff has been printed in Winnipeg, but none have as yet been forwarded to the C.P.R. offices here, and the local traffic manager is not yet aware of what the change is. A private despatch, however, states that the new tariff shows a reduction in freight rates of 5 cents per 100 pounds from all points in Manitoba and the North-west to Port Arthur and Fort William. Rates to North Bay remain unchanged.

License Inspector Awde, of Toronto, is just now engaged in a controversy, to be settled in the police court, with the itinerant vendors of coal oil who claims that they are exempt from the provisions of the by-law under which Mr. Awde claims they should pay a license of $20 a year. The coal oil men say they are not hawkers or peddlers because they only deliver oil to their regular customers, but the Inspector thinks if they are not hawkers or peddlers he can fix them as "other persons carrying on petty trades," and is determined, if possible, to collect the $20 license fee.

The improvements mentioned in a U. S. patent relate to the methods in which ammonia is used instead of caustic soda or potash for saponification. The ammonia soaps are obtained either by intermixing fatty acids with aqueous ammonia or by treating neutral fats with ammonia in a closed vessel under a pressure of about 135 pounds. The ammonia soaps resulting in either case are subsequently converted into hard and soft soaps by treatment with sodium or potassium chlorides.

A shopkeeper of Anlaby, England, was charged under the Foods and Drugs Act, with having sold Dutch yeast adulterated 50 per cent with farina. An analyst stated that Dutch yeast was formerly added to by five or ten per cent. of farina, principally made from potato, but now was done away with altogether in the manufacture when it was found pure. He did not think it probable, or even possible, for the defendant to have adulterated the yeast herself. The magistrate remarked that they could not very well punish the Dutchmen. However, they could not help themselves, and they were bound to convict the defendant. He imposed a fine of 2s 6d and costs.—The store-

Mazawattee Ceylon Tea

Just Arrived - -

¼'s, ½'s, and 1 lb. Packages.
3's, 6's, and 10 lb. Tins.

. . Finest Tea on the Market . .

DAVIDSON & HAY, Sole Agents

36 Yonge Street, TORONTO

Important

The Ireland National Food Company, Ltd.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEAL

TORONTO, AUGUST, 1893.

Please note the reduction in price of our **Desiccated Rolled Wheat** in 3 lb. packages. **Price is now $2.00 per dozen.** (1 doz. 3 lb. packages per case.) The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

P. S.—On 5 case lots we will allow freight. Handsome show-card and advertising matter enclosed with goods.

Write us for prices on CHOICE BULK GOODS, Rolled Oats, Rolled Wheat, Wheatlets, Pot and Pearl Barley, Split Peas, Graham Flour, Buckwheat Flour, Gold Corn Meal, Granulated Wheat, Etc.

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

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SNOW DRIFT CO.

BRANTFORD.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

Cadbury's Cocoa Essence

—AND—

Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.

THE MOST DELICIOUS SAUCE IN THE WORLD

Yorkshire Relish

SOLD EVERYWHERE

PROPRIETORS

GOODALL, BACKHOUSE & CO.
LEEDS ENGLAND.
C.H. BINKS & Co CANADIAN AGENTS, MONTREAL.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS STEAKS &c



keeper said she could have got yeast cheaper by 9d. a bag than she sold, but she preferred it because she thought it would be selling a better article.

The reference in last week's GROCER to the effect that J. M. Ansley, who has carried on a book and stationery store at Parry Sound had closed out was not altogether correct. Mr. Ansley is giving up the book business only as soon as he can dispose of it. He will still carry on the stationery and wall paper in conjunction with groceries and provisions in his own and childrens' name.

In the last few years the admixture of the durra starch with the wheat starch has been practised on an extensive scale, and this, remarks N. Y. Journal of Commerce, has often been regarded as a fraud. The durra is the fruit of a species of grass which is largely grown in Egypt, Equatorial Africa, India and China. Its culture is not difficult and does not differ greatly from that of maize. A German chemical journal after giving a careful and exhaustive analysis of its constituents concludes that the durra is a cereal very rich in carbohydrates, and contains all the elements necessary for a material used for the manufacture of bread, and forms an article of food more suitable than maize.

Hon. Mackenzie Bowell, who has been appointed to visit Australia for the purpose of conferring with the several colonial Governments on trade matters between Canada and the Australasian colonies and other subjects of interest to the two countries, will leave Ottawa for Vancouver next Wednesday night. He will be absent about three months. In addition to enquiring into trade matters, Mr. Bowell will also look into the possibilities of going on with the long-talked-of Pacific cable scheme. He will call at the Sandwich islands on his way going. If it is not possible to have a conference of the different Governments at a central point, then Mr. Bowell will interview separately the Governments of New South Wales, Victoria, Queensland, and South Australia.

Who says the grocers are not the most accommodating men on earth? Last Monday afternoon when the Brookline, Mass., laborers filed into Town Treas. Worthley's office for their week's salary they were one and all paid in the form of $5 and $10 cashier's checks drawn on the First National Bank of Boston and signed by G. M. Snow, cashier of the Brookline National Bank. These laborers wanted to convert these checks (good as gold) into the coin of the realm, and so straitway hied themselves to the nearest grocery and each and all purchased a yeast cake that their checks might be converted into currency. 'Twas a big day for yeast cakes in the wealthiest town in America.—W. E. Grocer.

The current issue of the Beet Sugar Enterprise contains some statistics concerning the consumption of sugar that are worthy of general attention. It is shown that during the year ending June 30, 1893, the United States imported 3,746,961,949 pounds of sugar valued at $116,255,756. Added to the home production of 232,500 tons which we used, this makes a total consumption of 1,905,251 tons. "With a population of 65,000,000," remarks Chicago Grocer, "we consume sixty-five and four-tenths pounds of sugar each per annum, and our aggregate consumption is one-third of the entire sugar production of the world."

The wholesale grocers of Grand Rapids, Mich., have recently made quite an important change in their methods of billing teas. Heretofore the bills have all been made out on four months' time, but commencing early in the present month this was changed by mutual agreement to a basis of sixty days. All teas from that point will hereafter be billed on that basis. Another important change which was inaugurated at the same time, is that all provisions are sold on ten days' time only. This will annul the one per cent. discount for cash, which has heretofore been allowed by many of the houses.—Ex.

A grocer in a town not 1000 miles from Boston sold out some months ago. In conversation with him the other day, he said: "My customers used to find all manner of fault with me. My eggs were bad, they said, and although I knew they were good I made up the loss out of my own pocket. So it was with other articles I sold. Now they come to me and say they wish I would go into business again. They liked me so much better than they do the new fellows—I was so accommodating, etc., etc. I asked them why they didn't say these kind words to me

COME AND SEE US

WHEN IN THE CITY

H. P. ECKARDT & CO.
No. 3 Front St. East,
Wholesale Grocers, TORONTO.

FOOD FOR BABIES

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

Pronounced by Physicians to be

Free From DISEASE GERMS.

DELAFIELD, McGOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 River Street, CHICAGO.

215 California St., SAN FRANCISCO.

For sale in Canada by
JAMES TURNER & CO
Hamilton, Ont.

- INFORMATION -

AMMONIA SOAP

Gives Every Person Satisfaction

The Seller as well as the Buyer

- WITHOUT COST -

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY T. HOSKIN

As his goods are equal to the Imported.

535-537 King Street, W., TORONTO

We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

when in business. If you had done it, I said to them, I never would have sold out. I didn't know I had so many friends."—N. E. Grocer.

Frequent complaint is heard among the receivers of rice over the wide line of profit still maintained by retailers. It is claimed that rice costing 2⅞ to 3¼c. per pound is retailed at 5 to 7c. per pound, a margin of over 100 per cent. between the dealer and consumer, and altogether excessive in its way. The cost now ruling is lower than at any time since 1858 and the sale very free, but it seems to be an idea that were the retailer to make his rates lower the demand would be stimulated sufficiently to return quite as full if not even greater aggregate profit. There is no doubt of the excellent food properties of rice and its growing popularity, and with the additional attraction of serving efforts at household economy by its cheapness it probably would have big sale.—N. Y. Journal of Commerce.

To the agriculturist as well as to the merchant the summary crop reports must prove of value, and the report of 1893, a neatly printed pamphlet of some 58 pages, which has just been issued, proves that great care has been devoted to its compilation. The Secretary of Agriculture in his introductory remarks calls attention to the fact that "hay, our most important crop, promises to be unusually light," but with the root and apple crop there are indications of large yields. Oats, wheat, in which there is a decreased average, barley, rye, buckwheat, beans and peas and Indian corn are about up to the average, and the general outlook may be pronounced good. Reports from all sections of the province have been received and arranged in convenient tables so that the condition of the crops in all localities may be seen at a glance. There are also tables showing the condition of live stock, peculiarities of the season and other data of special value to the farmer. The Government are to be commended for the great interest they are taking in agriculture, and Prof. George Lawson, LL.D., Secretary of Agriculture, is to be congratulated on the thorough manner in which he has performed his work.—Critic, Halifax, N.S.

The cholera being very prevalent in the Mediterranean ports from which large quantities of oranges and lemons are shipped to the United States, and the State Department having instructed our consuls abroad to use every precaution at their various ports to prevent the introduction of cholera into this country, the consul at Palermo has cabled the State Department that cholera is prevalent in Palermo and the contigious district, and asked if it would not be well to stop further shipments of fruit, as the Italians wash their lemons before packing them, and the water used is likely to be infected. The State Department has ordered the consuls to forbid further shipments while the cholera prevails. The order prohibiting the importation of lemons from Italy is not likely to have an appreciable effect on the market, as very few more would arrive this season anyway.—N. E. Grocer.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

CHEAPNESS OF THE COCOA NUT.

Cocoa nut, with the exception of rice, says an English paper, is perhaps the greatest of all food products consumed in countries lying 20 degrees north or south of the equator. It is the most delicate, soothing, and healthgiving of all food, but containing such a large percentage of fibre (50 per cent.) there are few who can digest it after the nut has become fully ripe, as it always is when shipped to northern climes. This not only applies to the cocoanut in its natural succulent state, but when it is cut and dried, or desicated, the fibre continues to harden and the natural juices disappear. Manufacturers of desiccated and shredded cocoanut attempt to atone for this by adding glycerine and paraffin. The latter, particularly, is not a food product, and adds greatly to the indigestible character of the woody fibre. To meet all these objections, fibreless cocoanut is now made and condensed to a heavy syrup, canned and sterilized, so as to keep after exposure.

The cocoa-nuts are ground so as to break the juice cells, and then so manipulated as to discharge the milky fibre of all its flavour, oil, and nutriment, presenting a beautiful white cream or true milk of the entire cocoa-nut, which is condensed sugared, and finally canned; and notwithstanding the large percentage of fat commonly contained in the cocoanut, it retains the wonderful affinity for water, and is readily dissolved for drinks and all forms of manipulation in cooking and flavoring, creams, candies, pies, cakes, &c. It is now presented as a digestible food product, a boon alike to invalid and healthy persons, and can be employed in many forms of cooking and flavoring heretofore unknown, The invalid who is seeking carbonaceous or fat producing food can find every nourishment in the fibreless cocoanut that is sought for in cod liver oil, but more readily assimilated and agreeable to the taste. Millions of people feed on cocoanut in the tropics, and its soothing, heat-dispelling properties are universally acknowledged. The natives of Ceylon, by hand manipulation, milk the grated cocoanut and free it from fibre, but it will not keep, and is not concentrated, and it remained for American ingenuity to bring fibreless cocoanut to its present merchandisable condition It may be of interest to know that 3,500,000 acres of this earth are planted with cocoanut trees, and the nut is the staple food product of many millions of people in India, China, and the islands of the sea. Ceylon alone has 500,000 acres planted, 80 trees to the acre, and South America 1,200,000 acres.

A BIG SHOE HOUSE IN TROUBLE.

Cooper & Smith, the well-know boot and shoe manufacturers of Toronto, are in difficulty. It has arisen over the enforcing of the provisions of the will of the elder Mr. Smith, which stipulated that his interest should be withdrawn from the business. This was done gradually under the direction of Mr. J. C. Smith, the most active partner in the firm as it has existed since his father's death. All of the Smith estate had been withdrawn except about $125,000 when recently Mr. James Cooper, thinking it was being taken out too fast called in Messrs. Clarkson & Cross to go over the books. Monday the trustees of the Smith estate issued a writ against the firm for $122,432 and the sheriff was put in possession. On Tuesday writs were issued by Molsons Bank for $23,083, by the Canadian Rubber Co. for $5,008 and by G. Bresse & Co. for $605. Mr. Cooper states that the firm is solvent and that a new partner will be secured to make up for the withdrawal of Smith's money.

VETERAN TEA PLANTS.

A couple of interesting photographs of Japanese tea plants are on view in Perkins, Ince & Co.'s sample rooms. The one shows a plant ten feet high, eighteen feet in breadth, which in spite of the fact that it is one hundred years old and sprung from roots five hundred years old, is still bearing. The other is the stump of a tree grown in Yamashiro district. It is seven hundred years old, and until within a few years ago was bearing.

THE MAJOR :—"Why do you wear those green glasses boy?

SHOEBLACK :—"'Cos Spanish blacking puts such a splendid shine on gents' boots it hurts my eyes to look at it."—Tid-Bits.

J. F. EBY

HUGH BLAIN

$3.20 Per Dozen

GILLARD'S

(LONDON, ENGLAND.)

New Pickle

We are agents for this pickle. (Cases 2 dozen.)

The largest bottle, best sauce and most rapid seller to-day.



GAINING in POPULARITY

"The Orient Tea" is a Pure Ceylon and India tea, skilfully blended. One pound goes farther than 2 lbs. of China. If you are a handler of this tea, if you will send us a list of your customers, we will mail them samples.

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.

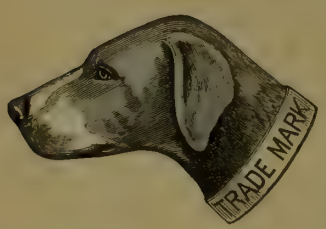


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Unexcelled for a good cool, sweet

SMOKE



Do you Sell it?

Send for Price List.

EMPIRE TOBACCO CO.

MONTREAL

REMINISCENCES OF A LOBSTER PACKER.

An elderly citizen of Portland, who was one of the first to pack lobsters in Maine, and who began business in 1850, talks very interestingly in regard to the great changes in the business since that early period. In 1850 the lobsters caught in Portland Bay and those brought from Friendship and Bristol were sufficient in quantity, but the business grew, and in 1859 the firm established a large plant further down the coast. But comparatively few traps were necessary then, for every day each trap would catch from 25 to 30 lobsters, and frequently when it was pulled up three or four great savage fellows weighing from 15 to 20 pounds, would be clinging to the outside. Disturbed by the movement of the trap they had seized it and pugnaciously held on. There was no close time then. They packed lobsters there for seventeen summers, and at the end of that time it almost took 25 traps to catch a lobster. They had been packing an average of about 20,000 lobsters a day. All the time they were filling orders from the great firm of Crosse & Blackwell, in London. They sent them annually from 10,000 to 20,000 dozen cans. The English were very fond of the spawn or red roe of lobsters, and one specification was that each can should contain a piece of it. Little girls were employed to remove this from the female lobsters. About 75 to 100 pounds of it were handled daily. Of course, this meant the destruction of possible myriads of lobsters in the future; but the present law is no more effective than the absence of law then. It provides that no female lobsters shall be taken with eggs attached outside, but those with the eggs or roe, inside, are still taken. A law prohibiting the catching of any female lobsters during the proper months (between April and September, perhaps) would alone prevent the rapid annihilation of this delicious shelfish that is going on to-day.

In 1874 the firm was obliged to remove to Nova Scotia in quest of sufficient lobsters. Theirs was the first, or possibly the second plant on that coast, every little cove of which has now a packing establishment. Then they paid 35 cents for 100 pounds. Now the price is $1.50. In so far as he knows our informant was the first to stop the cruel and unnecessary practice of thrusting small pegs of wood into the joint of the lobster's claw to prevent their biting each other when placed in the cars. It was fully twenty years ago that he told his men not to "plug" the lobsters that year. They were placed in the car, and the trifling injury they did to each other was nothing compared to the value of the cans of the meat that had been spoiled by one of those pine plugs being boiled with it. Also the vast time and labor of making the plugs and plugging the lobsters were saved. The plugs were about an inch and a half long, flat on one side, round on the other, and with a sharp point. We learned for the first time, and believe that many who read this will have a similar experience, that lobsters are right and left handed, so to speak. The two long claws on either side of the head are different. The larger has no sharp teeth on the edges, and is used to hold the prey or food, while the smaller has many sharp teeth and is used to tear the food, held by the larger, and carry the fragments to the mouth. These claws are on right and left sides indiscriminately and apparently with no preference either way, as will be seen by examining any pile of lobsters. Our informant says that few people are aware of this fact, that he has seldom known a retail fish dealer that knew of it, and offered to make the experiment at the nearest fish market. We found that the dealer, though he had handled lobsters for years, had never noticed this peculiarity of their claws. A right-handed lobster would be one whose smaller claw, which does the tearing of food and feeding of the mouth, is on the right side, and vice versa.

There is an unusually large catch of lobsters this year; not for many years have the smacks brought so many to this market. Our authority says it is due to the fact that there have been fewer heavy storms along the Nova Scotia coast than for many years. Always during his long experience he has found that more lobsters are caught under such conditions. The more the water is disturbed the more they hide away under the rocks, and vice versa.—Portland Transcript.

CORN AND POTATO CROPS.

The "Farmer's Review," Chicago, says: "The condition of corn has continued to deteriorate. Only one in nine of the correspondents in Illinois report the crop in good condition. Two-ninths report fair. Over 66 per cent. of all the counties report the outlook as very discouraging. In Indiana there has been a great decline in condition, and in only a few counties will there be an average crop. In three-fourths of the counties the crop is estimated at less than 75 per cent. of the normal, and in many cases falls below a half crop. In Ohio not one correspondent reports a good prospect, but about one-third report fair. In the others the condition is from poor to very bad. Michigan reports a better outlook, the conditions being about evenly given at good, fair, poor. In Kentucky half of the correspondents report fair and good, the others poor. Missouri has a good prospect for corn, the condition being good in more than two-thirds of the counties. In Kansas 25 per cent. report good, 35 per cent. fair, the rest poor. Nebraska reports good in 35 per cent. of area, fair in 24 per cent., poor in the rest. Iowa will have a large crop, nearly all counties being reported at fair, good and very good. The general condition is good in Wisconsin and Minnesota and fair in the Dakotas.

Potatoes.—The average condition of the potato crop is poor in Illinois, Indiana, Ohio, Michigan, Kansas, Nebraska, Minnesota, Wisconsin and the Dakotas. It is nearly fair in Kentucky and Iowa, good in Missouri.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

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Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
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HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
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Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

63 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

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Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

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JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,

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Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

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— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

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PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON, HAMS, BACKS, BELLIES and SPICED ROLLS.

Write for Quotations.

Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 18 to 20c.; choice dairy tub, 19 to 21c. no stock on hand. Eggs, 11½ to 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

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—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants

25 and 27 Church street,

TORONTO, ONT.

We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Sept. 7, 1893.

GROCERIES.

Trade exhibits considerable improvement this week. This applies generally, although sugars are at the moment receiving the most attention. The Government's decision to prohibit the importation of Sultana raisins has caused an advance in these goods, but it has not as yet created any special demand. Some of the houses here are holding large stocks of the fruit, and there will probably be enough to go round for a while anyhow. With figs, however, it is different, there being none on the market. Coffee has been somewhat erratic outside, but here prices have been steady and unchanged. There is if anything a slightly better feeling in syrups, but molasses is as dull as ever. Japan teas are in good demand, but in other lines there is not a great deal doing. Canned goods remain in much the same condition, although there is a slightly steadier feeling in tomatoes on account of rumor that the crop is not turning out as well as anticipated. Payments are a little slow.

COFFEE.

Locally there is nothing special to note. Business continues to be of the same ordinary character that has been noted for some weeks, the demand being confined to one, two and three bag lots. We quote: Rio, 20 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. The market for Rio coffee in the United States has again shown that condition which has been peculiar to itself for a long time past There were at times quite favorable indications for the jobbing trade and increased movement actually reached in the invoice deal; but just about the time many operators were settling to the conviction that a little animation was at hand, buyers seemed to become indifferent again. On the whole, however, there is rather a better feeling in the market and prices are fractionally higher.

DRIED FRUIT.

A little more life has been given to this market on account of the arrival of the first shipments of Valencia raisins. They have been going out fairly well, but not much business in this respect is usually experienced till further shipments arrive, when lower prices rule. When the new fruit first arrived on the market 7 to 7½c. was the ordinary price, but reports of underselling coming in from this and that traveler some of the houses decided to follow suit and now new fruit can be got at 6½c. Further shipments are expected this week. Trenor & Co. in their Valencia raisin report states that the crop is much shorter than last year and rather unequal in size, but that the quality is good. Last season's fruit is selling at 3½ to 4½c. for offstalk and 6 to 7c. selected. Sultana raisins are about 1c. higher at 6½ to 8c. on account of the order of the Dominion Government prohibiting their importation. There have been some job lots of 100 boxes moving, but there has been no special demand from the retail trade. An enquiry was received from a Montreal jobbing house, and 6c. was quoted in reply but nothing so far has resulted from it. Demand for currants is moderate only, the trade awaiting the arrival of the new crop, which will not, however, arrive here till early in October; 4½ to 5½c. is quoted ordinarily, and 7 to 8c. for fine. Cremidi Bros. of Patras, in their report of Aug. 15, state that since July 15 "the progress of the new crop has been somewhat interfered with by some showers of rain, more or less severe in the various producing districts, but in general of a very slight nature. It is scarcely probable that the small amount of damage caused thereby will at all influence the crop as far as quantity is considered, and as for quality it is generally anticipated that the crop will turn out very good if nothing further interferes with its progress. Cutting is now general in the early districts, viz: Calamata, Filiatra, etc., it has commenced in all the remaining provinces, and with the fine weather prevailing will soon be general everywhere. It must however be remembered that owing to the exceptional delay in the ripening and cutting of the fruit, the entire crop cannot be secured and warehoused before the 15th September, whilst shipments of new crop are expected to open on the 28th inst. Of old fruit about 2,000 T. are still remaining in the country, which however owing to its quality, are only suitable for French markets." The report gives a table showing a comparison of stocks in the various consuming markets on July 1 this year and last year, and the total shows 32,900 tons in 1893 and 34,525 in 1892. In Canada there were 250 tons compared with 100 tons a year ago. France is the only country showing a decrease. Prunes continue dull, with prices unchanged at 7 to 8½c. Dates quiet at 5½ to 6c.

NUTS.

Business remains in much the same uninteresting condition and prices are unchanged. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Demand for rice is just moderate at 3⅝ to 3¾c. for ordinary and at 5c. for Japan. There is nothing new to note in spices and prices are unchanged. We quote: Whole ginger at 20 to 22c., white pepper at 20 to 28c. and pure black pepper at 14 to 16c.

SUGAR.

There has been some improvement in business, but prices remain much as before. Granulated particularly has been in demand. The price ordinarily quoted is 5½c., but sales are being made as low as $5.40. Yellows can be obtained as low as 4⅜c., but it is a dark article at that price; 4½c. up is the ordinary quotation. Prices unsettled. Representatives of the refineries report a largely increased business with jobbers the past week.

Willett & Grey's Weekly Statistical says: The week -Raws and refined unchanged. Net cash quotations are: Muscavados, 3c.: Centrifugals, 3 50c.; Granulated, 5.09c. Receipts, 12,403 tons. Meltings, 20,000 tons. Total stock in four ports 70,367 tons, against 77,964 tons last week, and 113,549 tons last year. By cable: Stock in Havana and Matanzas, 109,000 tons, against 112,000 tons last week, and 113,246 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 5,000 tons; stock, 159,000 tons, against 164,000 tons last week, and 112,000 tons last year. Total stock in all the principal countries, 654,807 tons, against 735,329 tons at same dates last year. Afloats to the United States from all countries estimated, 40,000 tons, against 60,000 tons last year.

Raws—After the large transactions at the very close of last week the market became extremely dull and has so continue during the present week. Quotations remain unchanged, and both buyers and sellers are indifferent, the latter having stored some Muscovados rather than accept less than quotations. The Cuba market became somewhat unsettled by the last decline, and the previous firmness and indifferance gave way to some realizing at prices even below our quotations. Europe moved down and up again under speculative influences, making it impossible to say what their markets are liable to do for the balance of this campaign, but the prices of both old and new crop beets have nearly approximated in value this week.

REFINED.—Quotations remain steady and unchanged and are likely to remain so as long as the European markets are in their present unsettled condition, as the actual scarcity of desirable raw sugars for export in Europe during the remainder of this campaign makes the coming prices somewhat uncertain, and an advance is, perhaps, as likely to occur as a decline, from the highly speculative condition of these markets. In the meantime meltings have slightly increased, and the demand is more urgent than it has been for a long time.

SYRUP AND MOLASSES.

Retailers are still buying scarcely any syrups, but more enquiries from jobbers, particularly those in the country, are heard; 2 to 2½c. is still the idea as to price. Molasses remains dull at 32c. for half-barrels and at 30c. for barrels.

TEA.

Japans continue to occupy the most attention, for medium grades of which the demand is good at from 18 to 20c. Brokers report that local jobbers have been buying a good many teas during the week, principally

(Continued on page 20.)

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone. 1766 TORONTO
Reference—Bank of Toronto.



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"
is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S
PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils,
Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

Lakeport
PRESERVING CO.
New Season's Pack GREEN PEAS NOW READY
THEY HAVE NO EQUAL.
FACTORIES:
LAKEPORT AND TRENTON, ONT.

A Course of Training at the
CENTRAL Business College
TORONTO AND STRATFORD.
Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.
Why don't you Follow their example?
Fall Term begins MONDAY, SEPT., 4th.
Write for Catalogue.—
SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS
Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.
Address
Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S
Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Trade continues dull. Some fear is expressed that the tomato crop will be short, it being claimed that the vegetables are rotting on the vines. How much truth there is in it cannot be at the moment ascertained; travelers report that the conditions are not favorable. It is also reported that tomato growers are asking higher prices. The demand for tomatoes, corn and peas is small and prices are unchanged, 80 to 85c. still being the ruling figures. There have been good sales of salmon for future delivery, and the trade is now awaiting the in-coming of the new pack. In the way of immediate requirements there is scarcely anything doing; $1.25 to $1.35 is the ruling price for talls, and flats are cleaned out of the market. Demand for lobster is slackening off. It is reported that a good many lobsters in flat tins are being shipped to England, where the demand is brisk, and this is causing a scarcity here. The idea as to price is $1.90 to $2.10 for talls and $2.60 to $2.75 for flats. Meats and sardines are dull and unchanged.

MONTREAL.

The chief trade in canned goods on spot at present is in salmon, several more carloads having been received during the week. The tone is fairly steady on the whole standard brands selling at $1 30 to $1.35, and off lots at $1.25 to $1.27½. Offers of $1 on the coast for round lots have been refused by canners.

Best for Wash Day

SURPRISE SOAP

Best for Every Day

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

MARKETS—Continued.

low grade Congous and medium Japans. We quote as before: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 30 to 35c. for fine. Blacks—Low grade Congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

Latest mail advices from London say that the market has been dull during the past week, and that low grades of all kinds are somewhat cheaper, excepting Ceylons, which have advanced slightly.

Latest cable advices from Shanghai quoted an advance of 2c. per lb. from lowest price of low grade Monings.

BUTTER AND CHEESE.

The butter market continues active, with prices firm. The export trade is practically nil, but some shipments are being made to British Columbia. Receipts are light and scarcely sufficient for the demand. Jobbers are paying 17 to 18c. for choice tubs, pails and crocks, and they are getting 18 to 20c. For good store packed they are paying 15 to 16c. and selling at 16 to 18c. There seems to be nothing on the market under 16 to 17c. Dairy pound rolls are wanted at 20 to 22c. There is a good demand for creamery pound prints. Jobbers are paying 23c. as a rule for them, and they are getting 24 to 25c. Local demand for creamery tubs is light, but a fair business is being done in a shipping way; jobbers are paying 21 to 22c. and getting 22 to 23c.

Cheese continues to hold its own. The factories are a little higher in their views and asking 9½ to 10c., but jobbers do not seem inclined to pay that price for anything except September make. Jobbers report that business is of a local character at 10c.

COUNTRY PRODUCE.

BEANS—There is no change and there is not much doing. Jobbers still quote $1.40 to $1.50 for good hand-picked beans and $1.20 to $1.25 for the medium article.

DRIED APPLES—There is nothing doing and quotations are nominal at 4½ to 5c.

EVAPORATED APPLES—Nominally 8½ to 9c.

EGGS—Receipts are not so heavy, while the demand shows some improvement. Prices are in consequence firmer at 11 to 11½c.

POULTRY—There is quite enough for the demand, which is not large. We quote chickens at 40 to 60c. and ducks at 50 to 65c.

POTATOES—Offerings are liberal and prices easier. Jobbers are paying 65 to 70c. per bag and selling at 80c.

HONEY—Remains much as before with new season's section selling at 15c. per lb.

HOPS—Quiet and unchanged at 12 to 14c. for '92's.

HOGS AND PROVISIONS.

The market is well supplied with dressed hogs and they are being taken at $8 to $8.25 per cwt. Packers are looking for lower prices. Barrel pork is scarce on this market and prices are firmer. Lard is in good demand for local consumption but there are no outward shipments of any account. We quote compound a little lower. Hams are scarce, some of the packers being in the market as buyers.

BACON—Long clear, 10½ to 10¾c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

The fish market is steadily improving. Supply is quite equal to the demand, which is good. Prices unchanged. We quote: Fresh sea salmon, 16 to 18c.; skinned and boned

SYMINGTON'S COFFEE ESSENCES

. . UNEQUALLED . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

MOST DELICIOUS





MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Howell Lith Co Hamilton Ont

Out of Sight

GILLARD'S NEW PICKLE
GILLARD'S NEW SAUCE

POSITIVELY THE MOST TOOTHSOME
ADJUNCTS OF THE TABLE
EVER OFFERED THE CONSUMER

RECOMMENDATIONS COMING IN ON ALL SIDES
HERE ARE A FEW OF THEM

"Gillards New Pickle is the best I ever tasted."
"Simply Grand" "Far Superior to every other kind."
"Send Case by Express. Completely sold out. We are having a great run on these" "The most delicious relish I ever tasted."

IT COSTS MONEY
TO ADVERTISE THESE GOODS BUT ONCE INTRODUCED
THEY SELL LIKE HOT CAKES

ON THE OTHER SIDE IS AN ENGRAVING SHOWING EXACT SIZE OF BOTTLES CONTAINING GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE WITH FAC-SIMILE OF LABELS
THESE GOODS LOOK HANDSOME ON THE SHELF. BUT THEY ARE NOT INTENDED FOR THE SHELF. AND **WON'T STAY ON THE SHELF.**

SECOND SHIPMENT OF 500 CASES EACH 2 DOZ JUST IN STORE :
IF YOU WANT AN APPETIZER SOMETHING TO GIVE ZEST
TO YOUR FOOD

ORDER **GILLARD'S** NEW PICKLE
NEW SAUCE

CORRESPONDENCE INVITED ORDERS BY MAIL & TRAVELLERS
PROMPTLY EXECUTED.



W. H. GILLARD & CO
WHOLESALERS ONLY
HAMILTON, ONT.





Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

GOOD WORK — FULL COUNT

TRY APTED BROS PRINTERS 54 YONGE St TORONTO

REASONABLE PRICES

The Best Soap is the Cheapest

USE

MORSE'S BEST SOAP

MANUFACTURED ONLY BY JOHN TAYLOR & CO TORONTO CANADA

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

PACKERS OF THE

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

codfish, 6½c.; Labrador herring, $3 per half barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.75 for standard and $2.25 selected.

GREEN FRUIT.

A good seasonable trade continues to be done. Demand is light for oranges, and lemons are not selling as well as they might, but there is a brisk demand for all kinds of domestic fruit. Grapes are beginning to arrive freely and the demand is good. New lemons are now on the market. We quote as follows: Oranges—Rhodi's, $4.50 to $5 for 160's and 200's; Sorrento's, $4.50 for 200's, $2 50 for ½ boxes; lemons, $3 to $5; new lemons, $6; bananas, $1 to $1.50; Lawton berries, 8 to 10c; peaches, 90 to $1.50 per basket; pears, 60 to 75c. per basket; tomatoes, 25 to 40c. per basket; huckleberries, $1; cucumbers, 20 to 30c. per basket; cabbage, $1.25 to $1.50 per bbl.; watermelons, 18 to 25c. California fruit—Peaches, $1.40 to $1.60; pears, $2.50 to $2.75; plums, $1.75 to $2.

SALT.

Trade continues good in salt, both for large and small quantities. Prices are: Dairy, $1.25; brls., $1.00; sacks, 65c.; American rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Hides remain unchanged, notwithstanding the fact that buyers predicted an advance at the beginning of the month. Dealers are paying 4c. for No. 1, 3c. for No. 2 and 2c. for No, 3.

SKINS—Are on the rise, having increased 5c. during the week. Lambskins and pelts are now 55c.; calfskins are unchanged at 6c. for No. 1 and 5c. for No. 2.

TALLOW—Buyers are still paying from ½ to 5½c. for select quality.

WOOL—Market appears to be on the move, although a substantial report can not be made as to the prospects for the future, but dealers are not at all discouraged. Prices are unchanged at 17c. for selected combing and 18 to 19c. for clothing wool.

PETROLEUM.

The Petrolia Advertiser, in its weekly review, says: "Crude, $1.07 per barrel; refined 10c. gallon in car lots. The exchange remains in the same apathetic state that has characterized its position of late, and we have nothing of importance to say in consequence. We are still hoping, however, that an agreeable change will shortly occur, and that an upward tendency in values will soon be apparent."

There is no change in the Toronto market either in regard to business or prices. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

The first arrival of ducks was received Tuesday by H. J. Bray.

Dawson & Co. received a carload of California fruits yesterday.

The Steamer Magnet now makes a round trip every week from Montreal to Hamilton calling at intermediate ports. Packers east of Toronto are able to get their fruit and tomatoes more conveniently and in better order in this way.

Bi-carbonate of soda has advanced 7½c. per dram.

J. W. Lang & Co. are in receipt of a few large lines of new Japan teas.

Davidson & Hay are showing a new line of Vostizza currants in half cases.

H. P. Eckardt & Co. are offering Carolina rice by sample at 4½c. a pound.

First-class bulk oysters are now to be obtained at $1.75 and selected at $2.25.

Edward Adams & Co. have arriving Spanish onions and Arguimbau Valencias.

On Wednesday 17c. was bid for new hops, and 16c. was paid for a small lot of choice old.

A large shipment of Foo Chow Congous of different varieties has just been received by H. P. Eckardt & Co.

Eby, Blain & Co. are in receipt of a shipment of E. N. Dadelszen's "Exqusite" brand of sardines.

H. P. Eckardt & Co. report that they are offering good quality syrup at 1⅜c. in barrels and 1½c. in half barrels. They will send samples on application.

L. C. Archibald, Antigonish, N. S., one of THE GROCER'S subscribers met with his usual success at the World's Fair carrying off a first prize for his cheese exhibit.

Shipments in salt during the past week have been good. The Toronto Salt Works quote the following sales: 3 cars of bbl. salt, 2 cars of sack salt and 1 of American rock.

The Empire Tobacco Co.'s factory was only partially destroyed by fire. They have good stock in the bonded warehouse, which has not been touched by the flames, so that they can fill all orders.

Edward Adams & Co. have just received a consignment of Bon-Accord salmon. This is the first time this brand has been offered on the Canadian market. Quality is said to be first-class.

Another package tea has been placed on the Toronto market for the first time this week. It is named the Mazawattee tea. It is of Ceylon growth and is of the famous

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour quiet and unchanged. Millfeed continues firm and active.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $4.00; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.50 to $2.75; low grades, per bag, 90c. to $1.10.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $14.00, do (Toronto freight) $12.50 to $13.00, shorts (ton lots) $18, ditto (Toronto freight) $16 50 to $17 50; mixed feed $20 to $22, feeding corn 57 to 58c., oats on track 36c. for old; new, west at 30c. and old at 33c.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

Business in flour has shown rather more volume during the past week both in local and export account. There is a fair enquiry for Quebec and Lower Province account as well as for Newfoundland, but even at present low prices the general run of buyers are not free operators. Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $3.80 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.605; Manitoba strong bakers', best brand, $3 65 to $3.70.

Oatmeal is steady under a fair demand, while stocks are light. Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35; granulated, bags, $2.15; do., brls., $2.35; rolled oats, bags, $2.20; do., brls., $2.40.

There is a fair demand for all feeding stuffs and prices are firm. Bran, $14 to $15; shorts, $16 to $19; Mouillie, $22.

THE CANADIAN SPECIALTY CO.

38 FRONT STREET EAST

Invite visitors to the TORONTO EXHIBITION to inspect their exhibit of

"CRYSTAL" RICE

One of the Latest, Best, and most Popular NEW FOOD CEREALS on the Market.

-:- We have sold 5½ Carloads, about 137,000 pounds in 10 Months. :-

Visitors will also find an exhibit of FRENCH, CAVE & CO'S -:- -:-
Lemonade, Orangeade, and Gingerade Tabloids there. -:- -:-

-:- The stand is situated on goound floor in the Main Building
-:- -:- near the Western Entrance, South Side

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment to H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER,
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS,
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

S.A.VanDam&Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

golden tip variety. The tea is put up in ¼, ½ and 1 lb. packages, and 3, 6 and 10 lb. fancy tins. Davidson & Hay are the sole agents for Canada. The tea has a large sale in the United Kingdom.

There must be something in the quality of the standard lines of teas advertised by W. H. Gillard & Co. of Hamilton, viz.: Imperial, Dalu Kolaand Russian Congou. The firm report that their trade in these lines is increasing year by year, and recommend retailers to consult their best interests by getting a sample package of this tea.

W. A. Bradshaw & Go. of the Toronto Soap Co. are not exhibiting at the Industrial Fair this year, but they have some good things on exhibition at their warerooms 48 and 50 Lombard street and invite as many of their friends who may visit Toronto during the fair to call and see them.

Mr. Cameron, one of THE GROCER'S traveling representatives writing from Springhill, Nova Scotia, says: "this is a most thriving town. They have verv extensive coal mines near by. The capacity is 2,700 tons per day. They employ 1,500 men. A very large amount of money was invested this year by the Montreal company on modern appliances. They sink down in one of their mines 2,600 feet. Springhill has a population of 6,000. Its business men are all prosperous and are fully alive to the times."

Consignments of new Ontario hops have been offered this week. On the whole the quality is good, though samples are a little lousy and of a light flavor. Holders are asking from 25 to 30c., but buyers will not listen to these prices. In fact a couple of brewers said to THE GROCER that 15c. was more like the value. It is true that there are considerable quantities of 1892 hops yet on the market, and there are a few British Columbia hops here as well. British Columbia will have a good crop this year, also a considerable quantity of it is expected to come here.

W. H. Gillard & Co. of Hamilton, wish to advise the trade generally that they are oversold on Gillard's new sauce but that they expect a new arrival in about two weeks. The bottle strike in England has interfered with the packing of these goods, but they hope to be able to fill all orders promptly in a short time. In the meantime consumers would do well to get a sample case of Gillard's new pickle, which is pronounced by all users to be far superior to anything sold on the Canadian market.

A very attractive display of rolled oats and other cereal food products is being made at the Toronto Industrial Exhibition this year by E. D. Tillson, Tilsonburg. It stands just east of the entrance to the art gallery in the main building. Mr. Tillson reports a very much increased demand for these goods, and he has recently been compelled to double the capacity of the roller flour mill. He has also placed one of the most practical oatmeal millers in the country in charge of that department. They are devoting special attention to rolled oats, barley and peas for the Canadian trade, the demand for these products having grown rapidly during the past few years, as the medical profession has so strongly recommended them as being the best foods. The exhibit is well worth seeing.

MONTREAL MARKETS.

Montreal, September 8.

GROCERIES.

The week has not been a particularly active one, but trade, for one or two reasons, has shown rather more volume than at the time of our last writing. Labor Day on Monday, being generally observed as a holiday, rather broke up the week, but the fact of the Fair being in progress has led to an influx of country customers, who, although they have not done any heavy buying, have contributed towards a rather increased trade than was to note a week ago. The decline in sugar also referred to by us last week has led to somewhat more buying, and, on the whole, although the market cannot be called active, it certainly presents more life than last week. There is no change of importance in any particular line this week. Sugar has furnished a fair volume of trade, and the demand for new Japan teas is moderately good. The steady feeling in molasses is fully maintained. Some improvement is to note in the position of the coffee market in New York, but the fact has not caused any change on spot for the reason that the local market did not decline materially in sympathy with the fluctuation otuside. Spices are steady, and there is a fair amount of business doing in dried fruit for forward delivery. Payments are generally reported fair, quite a few accounts having been paid up by customers who were in town personally.

SUGAR.

There has been a fair volume of business doing in sugar at the decline noted in our last, but as usual with any easy market, buyers are not disposed to purchase largely, but are taking in moderate quantities. We quote granuiated as before at 5 1-4c. Yellows remain unchanged, running from 4 1-4 to 4 7-8c., the latter price for choice bright stock. Travelers report that stocks in dealers' hands are very light throughout the country, and as soon as the market evinces signs of more steadiness this fact is expected to become potent in a larger volume of business demanded by actual wants.

MOLASSES.

The Barbadoes molasses market is steady under a fair consumptive demand, sales of jobbing lots being reported at 33c. to 34c., and round lots 30 to 31c.

SYRUPS.

Trade in syrups is dull, but prices are steady. In Canadian sales have occurred at 1 5-8 to 2c., while American sells from 18 to 21c. per gallon, with some very choice stock fetching more than the outside figure.

TEA.

The tea market rules moderately active in so far as Japan teas are concerned, and there has been a fair volume of business in these at prices running from 15 to 17c. The stock of this this kind now offering shows very good value as compared with the less desirable qualities of other shipments. In blacks there is the same scarcity of low grades mentioned before, and this class of stock is as a consequence fetching better prices. We quote Japan goods: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

COFFEES AND SPICES.

New York advices have indicated a somewhat better feeling in that market in coffee, but the position on spot remains much the same. A lot of Maracaibo sold at 20c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

SPICES.

There is a good demand for spices, black pepper being quoted at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16, and finer grades, 18 to 20; pimento, steady, at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to $1.

DRIED FRUIT.

There has been no striking change in the actual spot position of the market for the very good reason that there is little goods here to do business in. Advices from Denia and in stock via British ports indicate a softer feeling. No direct shipments of new fruit are anticipated here until the end of the month and they are not considered to be heavy. For all that lower offers are being received for prime off-stalk at the ship in Denia on the basis of 13s. 9d., but buyers are reluctant. In currants the general expectation is for easier prices also, and quotations for actiual business on spot are nominally unchanged. Quotations over the cable are from 12s. 6d. to 13s. 6d., cost and freight, according to quality, but in spite of these low offers very little is doing.

RICE.

The rice market is unchanged, with business generally quiet.

GREEN FRUIT.

In green fruits a fair business is doing, and prices are unchanged as a general rule. Apples have shown a fair degree of activity, prices ranging from $2 to $3 per barrel. Oranges are in small supply and steady at $5 to $5.50 for Jamaicas. Lemons are fairly active at $3.50 to $4 per box. Receipts of blackberries are small, but demand is light at 8 1-2 to 10c. per box. Peaches are in large receipt but demand is good and prices steady at 75c. to $1.90 per basket or box according to grade. Pineapples are quiet at 12 to 15c. There is a good demand for pears and prices are steady in spite of heavy supplies at $2.50 to $3 in kegs, $1.40 to $2.25 in boxes, and 50 to 75c. in baskets, according to kind and quality. Canadian plums sell at 60 to 65c. per basket, and California $1.25 to $1.50. Grapes are

(Continued on page 26.)

AGENT WANTED

By a British Pickle House

Some one who is calling on and has a good connection with the retail trade.

Address J. R. & Co.,

CANADIAN GROCER.

39

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 NEW SALMON

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

NEW

OFF STALK

Valencia Raisins

Now in store

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

KOEPFF BROS'.

Superior Refined Gelatine

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

BLACK and JAPAN TEAS

Sept. 1st, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MONTREAL Markets Continued.

quiet, New York Concords, 70 to 80c. California Muscots $1.25 to $1.40 per basket. Bananas are in large supply and we quote $1 to $1.25 per bunch, as to quality.

BEANS.

The market is precisely the same, with business quiet but prices steady. We quote hand-picked, $1.40 to $1.50 per bushel; ordinary, $1.25 to $1.30, and inferior, 95c. to $1.10.

HONEY

Receipts of honey have been more liberal, and prices are rather easier in consequence, being about 1-2 to 1c. lower than last week. Sales of new comb have transpired at 9 to 11c., as to quality, some fine lots of which selling at 10 1-2 to 11c.

POTATOES.

Potatoes are meeting a good demand, business being fair on the basis of 90c. to $1 per bushel.

TOMATOES.

Tomatoes are coming in freely and selling at 30 to 35c. per bushel basket.

EGGS.

The egg market is quiet. Receipts are somewhat free, but prices are steady at 11 1-2 to 12c.

PROVISIONS.

The provision market is quiet and prices are steady. There is a small movement in lard, while smoked meats are in fair enquiry. We quote: Canadian short cut, per bbl., $21 to $22; mess pork, Western, new, per bbl., $20 to $21; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 12 to 12 1-4c.; lard, common refined, per lb., 9 to 9 1-4c.

CHEESE.

The cheese market presents much the same appearance. Business on spot is not large, and what there is of it is restricted to dealings in Townships, Quebec goods and Northerns, at prices ranging from 9 1-2c. for the best colored offered down to 9 1-8c. for Quebec white. From the country there is very little new, except that the contracting at Brockville the other day is said to have stiffened up salesmen again, who were beginning to feel more like selling. Finest Townships, 9 1-4 to 9 3-8c; finest Quebec colored, 9 1-4 to 9 3-8c.; finest Quebec white, 9 to 9 1-8c.; under grades, 8 3-4c.; cable, white, 46s. 6d.; cable, colored, 47s. 6d.

BUTTER.

Butter remains quiet. Exporters claim that they can do very little on their advices at present. In the country we understand 20 1-2c. was bid for a lot of August creamery, but this can hardly be quoted as a fair market basis. For July goods we heard to-day that 20c. had been shaded, but what the quality of the lot in question was was not mentioned. Holders of Western dairy, as before, ask 16 1-2c., and the demand is slow at that price. Creamery, 20 to 20 1-2c.; Townships, 18 to 19c.; Western dairy, 16 to 17.

MONTREAL TRADE NOTES.

Mr. G. W. Childs, sr., who has been indisposed for the past few days it is expected will be down at his office this week.

Mr. Rose, of Rose & Laflamme, grocery specialties, has returned from England. He was away, as already noted in these columns on business connected with the various lines of specialties which the firm handle.

N. Quintal & Co. are offering standard brands of canned salmon, this week's shipment, at $1.30, just arrived.

Messrs. W. T. Costigan & Co. note $1.05 on the Coast as the most recent quotation on round lots of canned salmon of standard brands.

Cables from Denia state that sellers who have been holding Valencia raisins for higher prices have dropped their quotation to 13s. 6d. F.O.B. at Denia.

The lot of Morand off-stalk Valencia raisins which arrived ex Parisian for Caverhill & Hughes, has proved a good seller at about 7 1-2c.

Packers' agents here manifest a firmer tendency with regard to canned tomatoes, and are now asking 85c., but very little is doing.

Gillespie & Co. give as the most recent quotation on dried currants 11s. cost and freight for Provincials, and 12s. for Filiatrias.

Mr. Geoffrion, of L. Chaput, Son & Co., has just returned from a trip to the World's Fair, and says he enjoyed himself thoroughly.

The cargo of 10,000 bunches of bananas received here Wednesday last was auctioned off at 70 to 80c. per bunch as to quality.

A lot of 400 boxes Messina lemons were received here on Thursday last and were promptly turned over at $3.50 to $4.

The only oranges in the market here at present are Jamaicas, which are held at $5 per box.

Travelers' reports to houses here state that the stocks of sugar in dealers' hands throughout the country are very small, and that the least sign of steadiness in prices would call out an improved demand.

A round lot of old Japan stock was turned over here during the week at a loss of 4c. per lb. as compared with the price possible on it a year ago. It is another case of holding on too long.

The Avlona, with a cargo of raisins and currants, sails from Patras on Thursday or Saturday, and will probably leave Denia on the 15th or 20th, coming direct to Montreal.

Another jolly detachment of grocery men will visit the World's Fair together, leaving on Saturday evening next. The party will consist of the following: Messrs. J. E. Manning, Thos. Gauthier, and G. Laitrille, the well known retail grocers, and Messrs. D. Lapoint, traveler for L. Chaput, Fils & Co., and Wm. Duckworth, traveler for Caverhill, Hughes & Co.

Messrs. Rose & Laflamme have opened their new premises at the corner of Lemoine and McGill streets, one flight up, where they have a handsome sample room for the various lines of specialties which they are handling. They make a specialty of Ram Lal's tea, but in addition will push a lot of other known lines, a list of which we gave some weeks ago. Both Mr. Rose and Mr. Laflamme were formerly with Caverhill, Hughes & Co., and are well known to everyone in the trade throughout Canada.

PERSONAL MENTION.

H. P. Eckardt left on Wednesday for the World's Fair.

J. W. Lang and family are in Chicago visiting the Exposition.

S. M. Warner of Stouffville is gazing on the beauties of the White City.

B. A. Belyea of Southampton will leave for the World's Fair on the 20th inst.

George Mathews of Mathews Bros., grocers, Whitby, left for the World's Fair Friday.

John Gavey and daughter, of London, have just returned from the Columbia Exhibition.

W. Boulter, Picton, president of the Canadian Packers' Association, was in Toronto this week.

Robert Maxwell, of Perkins, Ince & Co., has again resumed business after a pleasant holiday trip.

James Owen and family, who have been summering at Lorne Park, returned to the city last week.

M. E. Murphy, who began business in Alliston recently as grocer and confectioner, is doing well.

E. S. Kilgour, one of Guelph's most pushing merchants, has returned from a pleasant trip to Chicago.

John Sloan of Sloan & Crowther returned Tuesday from a holiday trip through the Niagara Peninsula.

N. S. Bowman and wife, of Conestoga, have just returned from a pleasant trip down the St. Lawrence.

George Gordon, general merchant, Tottenham, accompanied by his wife has returned from the World's Fair.

C. S. Parson's, one of Sloan & Crowther's city travelers, finished his holidays last week and is again carrying the grip.

J. Crossly and N. D. Atkinson, two of Richmond Hill's progressive merchants, have been "doing" the World's Fair.

James Ross, with Sloan & Crowther, is doing the World's Fair. His friends insinuate that he will not come back alone.

William Hampton, general merchant, Southampton, is snatching enough time from business to visit the Chicago Exposition.

George Stanway and family, who have been living at Long Branch the past summer, have again taken up their residence in Toronto.

Charles Dunke of Berlin, has just returned from a trip to Boston and the Eastern States. Judging from his appearance his outing was a pleasant one.

W. Wood of Rutherford & Wood, Bolton, who was seriously injured in a runaway recently, is convalescing nicely, and is expected to be back at business again soon.

John McLean, merchant, Teeswater, started for the World's Fair last week. Mr. McLean usually enjoys himself when abroad, and he will no doubt do so on this occasion.

Joseph Kilgour of Mount Forest, is halting between two opinions as to whether he shall or shall not visit the World's Fair. His friends are trying to persuade him in the affirmative, and they are likely to succeed.

John Hayden, who travels in the west for Sloan & Crowther, has returned from a two week's visit to Chicago. At the White City he ran against several of his customers, among whom were John Moffatt, R. Rinker, and William Hay of Kincardine.

W. J. Cameron, general merchant, Port Elgin, has taken in a partner. It is a life arrangement and "for better or for worse," and the partner is a Miss Snider of Mildmay. Their friends are still congratulating them.

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

. . Pure Tissue . .

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West
MONTREAL - - 318 St. James Street

AGENCIES AT:

Hamilton, Kingston, Halifax, St. John, Quebec, Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.

DRY GOODS.

MONTREAL MARKET.

Naturally the chief feature of the week in fancy dry goods has been the fall openings of the various millinery houses which commenced last week. The affair lasted the entire week, and the attendance according to all accounts was fully up to the aggregate of former seasons, while the fact that the present week is fair week here it it anticipated will draw another influx of buyers into the city. The display of millinery, flowers, feathers, trimmed trimmed hats, ribbons, laces, etc., was simply superb.

Monday was the fourth, and of course a big day with the dry goods houses, the general report being favorable on the whole. Besides quite a number of customers who came in last week either squared up their balances or promised to do so shortly.

Incidental to the millinery openings of course the general houses benefitted to a certain extent, and the majority of them report visits from out of town buyers who made selections of further fall goods on fall account to those which they had already ordered from travelers.

Cotton goods remain steady, although some dealers predict that they will be able to import American goods soon.

Hodgson, Summer & Co. note that trade is fairly encouraging, but hold that the average so far on fall account is not up to their last year's turnover.

Wm. Agnew & Co. are still sending forward parcels of dress goods on fall account, and they note as good sellers this fall black broche and jaquard dress goods.

The special lines of flannelettes which Messrs. Thebideau Bros. have been offering is evidently considered a bargain, for the firm report good sales of them during the past fortnight.

Jas. Johnston & Co. note several good orders for fancy goods during the week received direct from customers for velvets, silks and irish laces. Returns with them have been fairly satisfactory.

Caverhill, Kissock & Co.'s warerooms presented a busy scene all through last week. They were crowded with customtomers, both country and urban, who were deciding what stocks would be suitable for the fall trade. Mr. Kissock pointed out that the hats this fall would be both large and small, those composed of felt being predominant. Fancy aigrettes and new mercurial wing effects will be en evidence on all hats this fall.

Messrs. Thos. May & Co. had as usual a large and varied assortment of hats, bonnets, ribbons, feathers, etc. In ribbons various shades of greens and browns under equally varied names were pointed out, while in ornaments steel will enter largely into their composition, such as wings, crescents, daggers, etc. Velvets and felts, according to the Messrs. May, will be largely worn, and two-toned and shaded mounts are a novelty for the present season.

Messrs. D. McCall & Co.'s branch house on Notre Dame street offer a full line of novelties. Judging from their stock, fur in the shape of ornaments, small heads, tails, and a combination of both, will be used very much in trimming. Their leading ribbons shown were satins and Terrys, and they anticipate a good demand for two toned goods of all kinds. Colors will range from dark myrtle to light nile green.

Messrs. Lindsay, Richardson & Co., St. Helen street, were showing quite an extensive line of trimmings and ornaments, including designs in feathers and fur, but their anticipation is that the former will be much more popular than the latter. Their stock of feather hat trimmings included ostrich plumes in ombre shades, and fan shaped designs with mercury wings. They report that the present rage in London and Paris is a combination in black and white, and that in these colors feather ornaments in all designs are to obtained. Jet promises to be largely worn also this fall for various trimmings.

TORONTO MARKET.

The past week has been a busy one among the wholesale houses, but buying has certainly been less brisk than usual at the time of the Fall millinery openings. This, under the circumstances, is not a surprise. The Dry Goods Review, the authority in the dry goods trade, has been counselling retailers not to stock heavily, claiming that the decreased exports to the United States and the financial stringency in that country must necessarily cause a small sympathetic lessening of trade in this country. Retailers seem to have taken the warning, and are buying only for present wants. If the financial horizon brightens, buying to the usual extent will be promptly resumed, and the total trade of the season will thus maintain its magnitude.

Another reason may be advanced,and that is that trade in medium weight goods last spring was not brisk. The change from real cold weather to real warm weather was very quick, and people changed at once from flannels to muslins. Dealers will accordingly aim to work off their medium-weight goods in September.

Trade must be said to be about 5 or 6 per cent. less in volume than at the corresponding period of last year, but this amount can easily be recovered if confidence can be restored. In the meantime Canadian dealers are practising a wholesome carefulness.

Millinery has been in good demand. Purchases have been fully up to the average of past seasons in hats and trimmings. In mantling cloths the trade has shown a slight improvement.

Wyld, Grasett & Darling are passing into stock this week another shipment of their famous Grandee collars, and their range is again full in all heights.

Mr. R. Begg, the buyer for John Macdonald & Co.'s woolen department, has returned from the foreign market. He reports very quiet effects in next spring's woolens. Mrs. Begg returned with him, after a visit to Scotland.

John Macdonald & Co. are showing special value in 62-inch damask tabling. This is extra quality, and includes five or six good patterns. A full range of R.B. hollands is in stock; their special numbers are still selling at old prices.

Wyld, Grasett & Darling have a good line of ladies' cashmere gloves to retail at 12 1-2 cents, and a splendid line of gauntlets to retail at 25 cents. These are in blacks and colors, and are decided leaders.

Another line worthy of notice in Gordon, Mackay & Co.'s haberdashery department is that of combs. These are in horn and rubber in the medium and low priced numbers, good styles and the lines that sell. All the other departments from the cellar to the attic have their quota of bargains which are already being picked up by the early visitors.

John Macdonald & Co. have opened up a large shipment of fancy frillings, and will now be able to meet the great demand for these goods. A shipment of velvet shawls and another of crinoline lining are to hand. Many other lines have been replenished this week.

Wyld, Grasett & Darling have a line of ladies' cashmere hose, extra heavy, which can be retailed at 50 cents. Ladies' tan and cardinal cashmere hose are shown to rettail at the same price.

Gordon, Mackay & Co. have made special prices in all departments which will hold good until the 16th of the present month. In the men's furnishing and haberdashery departments they offer shirts and drawers, suspenders, men's neckwear, Japanese and brocade silk handkerchiefs, etc., which are well worth the inspection of visiting buyers.

W. R. Brock & Co. have just received a large shipment of men's rubber coats in all the newest shapes, styles and patterns. These comprise Perth and Inverness coats, and coats with sleeves and deep capes; all have sewn seams, buttoned fronts, and the latest improvements. Ladies' waterproof garments are included in the shipment, among

Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

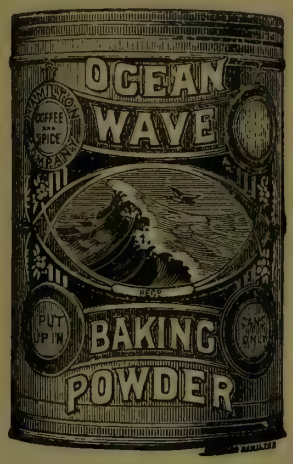
..ADAMS.. **TUTTI FRUTTI**

The Chewing Gum of the Cultured.

It is made of the purest and best material.
It is smooth, clean, and delicious.
It sells well and satisfies.

HOW'S YOUR SUPPLY?

ADAMS' & SONS CO.,
11 AND 13 JARVIS ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . . .
HAMILTON, ONT.

SPECIAL OFFER—Good until 31st August

LaBruyere's French Vinegar

IN DEMIJOHNS

FOUR IMPERIAL GALLONS

100 Demijohns or up,	at	1.25
50 to 75	"	"	at 1.30
25 to 50	"	"	at 1.35

LIGHTBOUND, RALSTON & CO.

MONTREAL

them being some nobby styles, such as Countess, Windermere, Highway, Empress, Bellisima, Fife, and other new shapes. All the patterns have been carefully selected, and are the latest productions of the foreign markets.

Wyld, Grasett & Darling are showing this week a full and complete range of table damasks, 47 to 72 inch, in loom and bleached. These are desirable goods, and are part of their contract for linens before the rise. Glass cloths are also re-stocked in 14 to 32 inch—blues and reds.

W. R. Brock & Co. appear to have the knack and certainly have the cash to pick up job lines or clear out the stock of manufacturers who are compelled to realize. In their hosiery, glove and men's furnishings department are to be seen two mammoth and solid piles of men's braces that have been purchased far below manufacturing cost. One line is called Bargain, and can be retailed at 12 1-2 cents per pair—regular retail price, 20 cents. The other, called Bonanza, can be retailed at 20 cents—regular 25 cent brace.

Visitors to Toronto's exhibition will find the Bureau of Information in Gordon, Mackay & Co.'s a great convenience. There they can see program of each day's doings at the fair grounds, receive all information regarding railway and steamboat time tables, lists of points of interest, etc., in fact, all information necessary to make a stranger's visit to the city as enjoyable and free from worry as possible.

CANNED GOODS GOSSIP.

Beaver cannery, Lulu Island, closed for the season August 26th, having completed a pack of nearly 30,000 cases of salmon and used up all their supply of tin.

The close of the week was characterized by reserved offering of new canned tomatoes and decided firmness in price of the same. Standard 3-lb. Maryland that were recently sold at 90c. f.o.b. 92 1-2c., and Jerseys at 95c., have become scarce.—N. Y. Journal of Commerce.

The largest shipment of fresh salmon ever made from British Columbia was forwarded to Montreal from Vancouver August 24. The shipment consisted of six cars, aggregating 120,000 pounds, said to be the largest shipment of fresh fish ever handled by any railway on the Continent.

The Western Fisheries Company shipped another car load of salmon on ice to New York per C.P.R. yesterday. The six cars from the Port & Winch Company passed North Bend going east on the express. There are now en route for the Atlantic Coast about 20 cars of fresh salmon, and several more shipments will be made early next week in car load lots to New York and Montreal.—News, Vancouver, Aug. 26.

A late mail from London brings the following: "Reports of the sardine fishing off the coast of France are decidedly favorable, the warm and settled weather this season having been eminently calculated to insure a prosperous time for the fishermen, who have been out in unusually large numbers, as many as from 100 to 300 boats being seen in one day off the seashore at Concarneau, Etel, Port Louis, and Andierne, and the average catch recently has been at the rate of 3,000 sardines per boat. The price varies from 15 francs to 21 francs per 1,000 fish, and eight of these are generally counted to a 1-4-tin of eight ounces. This would imply lower prices, but we do not hear of any reduction having been announced by the French packers, and business throughout is remarkably quiet."

Fresh salmon shipments to New York and other eastern points in car load lots have ceased, owing to the action of the C.P.R. in advancing the rates, or rather demanding freight charges on the ice in which the fish are packed. The company allows four tons of ice free in each car, and has decided to insist on regular freight charges for anything over that amount. Each car contains from 10,000 to 15,000 pounds of fish, and as every pound of fish requires the same weight of ice, the over-charge would so largely increase the cost of the fish laid down in Montreal or New York that the exporters' profit would be wiped out. The Canadian Pacific Railway charges $650 per car to New York, which would appear to be a very satisfactory rate, but the over-charging for ice would bring the cost of transportation up to about $900 per car, a figure simply prohibitory. Therefore, until a more satisfactory arrangement is arrived at, the exporting business will remain at a standstill. The Canadian Pacific Railway Company claims that it cannot afford to carry ice free any more than any commodity. The fish dealers, on the other hand, point to the long cheap hauls of carloads made by the Canadian Pacific Railway under stress of competition.—B. C. Columbian.

The salmon run on the Fraser was very good early last week and the canneries worked to full capacity. The season closes on the 30th, when it is expected that the majority of the canneries will have put up all they made preparations for. The Routenbeck is expected to commence loading this week for Liverpool. The Sirene will come down from Vancouver shortly and load for London, on account of Robert Ward & Co., Ltd. The salmon packing season of 1893 is about at an end on the Fraser river. The run of sockeyes has fallen away, and the catch last night did not average more than a dozen to a boat. A number of canneries, according to a despatch of the 28th, have stopped fishing, and the remainder will shut down for the season within the next two days. It is impossible to get exact returns of the pack to date, but the following is nearly accurate.

	Cases.
Beaver cannery	17,500
Wellington Canning Company	15,000
Delta Canning Company	15,000
Holly cannery	15,000
Laidlaw (Sapperton)	15,000
Harlock Packing Company	15,000
Deas Island cannery	10,000
Ewen's cannery	40,000
Phoenix cannery, Britannia cannery, Wadham's cannery, Canoe Pass cannery, British American cannery and Birrell's cannery	103,700
Lulu Island Canning Company	20,000
Pacific Coast Packing Company	16,000
Imperial Canning Company	16,000
Brunswick Packing Company	16,000
Munn's Sea Island cannery	20,000
Steveston Canning Company	20,000
Canadian Pacific Canning Co.	20,000
Bon Accord cannery	20,000
Terra Nova cannery	15,000
Richmond cannery	16,000
Total	425,200

There is a probability that the total pack may be increased by 25,000 cases before the close of the season. The pack already is the largest ever put up on the Fraser river by about 75,000 cases.—B.C. Commercial Journal, Aug. 29.

THE STORM AND THE RICE CROP.

When Mr. John Talmage, of Dan Talmage's Sons, was asked, according to N. Y. Journal of Commerce, what effect the recent cyclone, which swept over the rice-growing district, would have on the new crop, he replied: "In a letter received here yesterday, Dan Talmage 2nd, resident partner of Dan Talmage's Sons, at Charleston, S.C., says: 'I left Charleston just after cyclone number one, but it must have been a mere babe compared to the ones that followed within the ensuing twenty-four hours. The one I referred to played havoc with freight cars and other moveables, treating them as though they were mere toys. The rice people were full of apprehension, and telegrams being received now show that the worst fears of those to the south of Charleston have been realized. Reports are meagre but highly suggestive and discouraging. All of our planter friends have left for their plantations to look after their crops, and we fear, in some instances in Georgia, are literally gathering up the fragments.

"'Referring to the crop in general, I might say that the losses are undoubtedly universal, but, I hope, greatly differing in degree. I am not disposed to minimize one whit, for it is terrible

when it is individually considered. Up to last Sunday noon the rice crop was full of magnificent promises in every respect; more than usual care had been bestowed upon it, as there was a general realization that the high standard must be maintained if any satisfactory monetary outcome was to be secured. The disaster is especially sad, as planters are illy prepared to meet any loss after the unprecedentedly low and unprofitable prices of last season.

"'Being fully acquainted with the lay of the land, I should say that the worst experiences resultant from the storm proper have been along and below the Savannah river; this embraces said river and the Ogeechee, Altamaha and Satilla. So far as these are concerned it would seem as though the destruction must have been very great, and involving the entire crop with scarcely an exception. North of this in South Carolina, along the rivers Ashepoo, Edisto, Cooper, Ashley and Combahee, the direct damage from the storm was probably trifling, but no little loss is likely to accrue because of "salt"; by this I mean that the direction of the wind was contrary to the course of the rivers, causing the water to bank up and become impregnated with the salt of the ocean. As a result of this, banks must have been broken and the flow of water more or less affected. At any earlier period during the growing season this would be fatal, but as the crop is fully grown and pratcically ready for harvest, the damage may not be so serious.

"'Coming farther north, say the Georgetown district, which includes the rivers Santee, Waccamaw, Peedee, and Black, I am inclined to think that there has been little or no damage done. As I said at first, I am not disposed in anywise to underestimate the damage, still am hopeful that in all sections outside of those of Georgia the losses have been insignificant and of small percentage as compared to the crop as a probable entirety. So far as that cut is concerned, it is likely to have been swept away or hopelessly injured; but the bulk of grain is still standing, and this, I apprehend by past experiences, is, in the main, safe. Some will give light yield because of the whipping, but being fully flowed, and well supported it is the better able to stand the buffeting. Estimates of loss as regards storm are mere idle guesses, and until I have fuller details I am indisposed to say other than that it is great, most seriously affecting quantity and quality.'"

THE GROWTH OF TRADE PAPERS.

The Hamilton Herald says: The tendency of the age is towards specialism in most walks of life, and an interesting development of late years has been the increase in the number of trade papers published in Canada. Most of these owe their birth and prosperity to the clear head and untiring energy of J. B. McLean, for many years commercial editor of the Mail, and latterly commercial editor of the Empire and president of the J. B. McLean Publishing Company. He is the proud parent of the Canadian Grocer, Hardware, Books and Notions, Printer and Publisher, and the Dry Goods Review, all excellent and prosperous trade journals. Their growth in public favor has been so steady that Mr. McLean has resigned his position on the Empire to give them more direct supervision. Mr. McLean is a level-headed and popular business man, a bright and capable writer, and a recognized atuhority on questions of finance and commerce.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

A PARTNER WANTED IN A FIRST-CLASS grocery business in British Columbia, doing a business of over $40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto. 38

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin. Special Agent for the Dominion:

C. E. Colson, Montreal

FAC SIMILE OF PACKAGE.



REMOVAL . .

We have removed our factory to temporary quarters in the Town of Sandwich, adjoining Windsor. Have fitted up with the best machinery that skill could produce. Can fill all orders promptly. . . . . .

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.





WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. Wilson & Co., fruits, Winnipeg, have dissolved.

Angus Curry, general store, East Bay, C.B., has assigned.

E. D. Passmore, butcher, Brantford, has assigned to A. K Bunnell.

Beland & Marrier, general merchants, Capelton, Que., have assigned.

L. H. Desrosiers, general merchant, Macnider, Que., is offering to compromise at 70c. on the dollar.

J. M. Humphrey & Co., wholesale boots and shoes, St. John, N.B., have suspended payment. John Kerr, confectioner, Woodstock, in the same province, has followed their example.

George E. Spurr, general store, Torbrook, Annapolis County, has assigned. He makes preferences of over $9,000, including $5,154 to the Commercial Bank, Windsor; Amos Burns, $3,214, and Delong & Seaman, $2,466. It is not likely there will be anything for the general creditors.

PARTNERSHIPS FORMED AND DISSOLVED.

Angus Cameron & Son, general merchants and mill, Sherbrooke, N.S., have dissolved.

Matchett & Co., boots and shoes, clothing, etc., Galt, have dissolved. J. Matchett continues.

Roblin & Armitage, grain merchants, Winnipeg, have dissolved. R. P. Roblin continues.

Dame Adeline Daniels, wife of Jas. Perrault, has been registered proprietress of the firm of the firm of J. Perrault & Co., grocers, etc., Montreal.

J. M. Hill and Geo. L. Morse have registered a partnership to carry on business in St. Armand West as general merchants, under the firm name of Hill & Morse.

SALES MADE AND PENDING.

The stock and building of Mrs. S. Jordan, general store, Epping, is advertised for sale.

The stock of Mrs. Alex. Thompson, Nanaimo, B. C., has been sold out by the landlord.

The stock of J. E. Monette, tobacconist, Montreal, has been sold at 18c. on the dollar.

The boot and shoe stock of J. C. Parker, Montreal, has been sold to J. G. Watson, at 57½c. on the dollar.

The hardware and tinware business of the estate of J. D. Burk, general merchant, Amherstburg, is advertised for sale.

The stock of John Rennie, dealer in bankrupt stocks, St. Catharines, is advertised for sale on the 12th inst., under power of a chattel.

CHANGES.

J. & J. Weeks, grocers, Carleton Place, have sold out to Alex. Weeks.

W. M. Milligan has bought out J. Copeland, grocer, Spadina ave., Toronto.

Warner & Ham, general merchants, Woodville, are removing to Lindsay.

J. L. Squire, pork packer, produce, etc., Norwood, has been succeeded by Squire Bros.

H G. Buck, miller of the same place, has also been succeeded by Squire Bros.

Thomas Webb, general store and grain, Brighton, has sold out general store to J. B. Smith.

John Heffernan of Arthur, has bought out J. M. Halley of that place, dealer in groceries and confectionery.

T. W. Clark & Son, Vancouver, have sold out their grocery business to Joshua Fletcher. Mr. Clark has gone on a trip to Scotland.

FIRES.

D. S. Clemens, miller, Winterbourne, Ont., has been burned out.

Latham & McCulloch, patent medicines and sundries, Halifax, have been burned out.

DEATHS.

John Wadleigh, general merchant, Durham, Que., is dead.

Mrs. A. A. Bochner, confectioner, Annapolis, N.B., is dead.

John Beattie, formerly one of London's most prominent merchants, died at Mobile, Ala, on Friday night. Heart failure was the cause. He belonged at one time to the firm of Moffat, Murray & Beattie, Toronto.

CASH VS. CREDIT.

During the discussion of the advisability of adopting the cash system, which took place at a recent meeting of the Minneapolis Retail Grocers' Association, a member said he had some customers who paid their bills on the first of the month, and that he preferred such customers to the cash payers, because they bought more goods. There is no doubt that this opinion is quite general in the retail grocery trade, and it is equally certain that it is borne out by the experience of the average trader; in consequence, the spread of the cash system is appreciably retarded. If a dealer can be sure of getting his money from customers who purchase on credit, and if at the same time his sales to such people are larger than they would be if cash was demanded, it is useless to dilate to him upon the merits of the strict cash plan. The advocates of thrifty habits among the poorer classes lay special stress upon this phase of credit-giving, namely, the tendency to purchase extravagantly when the cash is not demanded from the consumer, but that which is an evil for the customer may be a blessing to the merchant. Indiscriminate credit-giving is, however, an evil for both parties to a transaction, and it is this tendency which all prudent merchants should be careful to guard against.—Grocers' Review.



RURALLY BUNCOED.

FARMER FODDERSTRAW—"Jest keep yer eyes glued on that bull, friend."

COOLEY (the drummer)—"What's he going to do?"

FARMER FODDERSTRAW—"He sheds his horns every once in a while, and if I ain't mistakened this is his day."

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as **Baby's Own**, made by the **Albert Toilet Soap Co.**

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

THE SEARCH LIGHT

of . . **Trade Patronage** has fallen on

THOUGH

HUNGRY

AS A



PETTIJOHN'S

California Breakfast Food

WILL SATISFY YOU

Nourishing. Palatable. Delicate.

Every jobber and retailer should carry a liberal stock of Pettijohn's California Breakfast Food, which is much superior to any other cereal product, and rapidly growing in popularity.

Dealers SHOULD . . HAVE IT IN **Stock**

The Demand is very great

MACLAREN'S IMPERIAL



CHEESE.

Write us for particulars

Manufactured by **A. F. MACLAREN,** WINDSOR, ONTARIO

BATTY & CO., London, England



Pickles

Sauces

JAMS, JELLIES, MARMALADES, ETC.

For sale by all Wholesale Grocers.



A Popular Table Luxury,
A Culinary Article,
AND
A Perfect Infant Food

Completely Sterlized

For sale by all Wholesale Grocers.

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

Wright & Copp, Dominion Agents . . TORONTO

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,

BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

BEST FOODS FOR INFANTS AND INVALIDS

Robinson's Patent Barley

Robinson's Patent Groats

70 Years Reputation. 70 Years Reputation.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 7, 1893 .

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75

COOK'S FRIEND.
(In Paper Packages.)

Size		Per doz
1, in 2 and 4 doz boxes		$2 40
10, in 4 doz boxes		2 10
2, in 6	"	80
12, in 6	"	70
3, in 4	"	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 80
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8¼
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$1 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	10

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—		net.	per doz
"Imperial," ex. fine,	8, 4 strings.		$3 65
Do.	do.	7, 4 strings.	3 45
Do.	do.	6, 3 strings.	3 25
"Victoria," fine,	No. 8, 4 strings.		3 30
Do.	do.	7, 4 strings.	3 10
Do.	do.	6, 3 strings,	2 90
"Standard," select,	8, 4 strings.		2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

		Per doz
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure		1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's		2 10
Peas, 2's	0 90	1 00
" Sifted select		1 40

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins	..	13
" " ½'s "	...	20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Dadelszen "Exq." ¼'s		11½
" " " ½'s		18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "		2 60 2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "		7 85 8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "		2 75 2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1	20
Pepsin (Dyspepsia), 20—5c. Bars	0	70
Sweet Sugar Cane, 150 pieces	1	00
Celery, 100 "	0	70
Lalla Rookh (all flavors) 100 "	0	70
Jingle Bell, 150 "	1	00
Cracker, 144 "	1	00
O-Dont-O, 144 "	1	00
Little Jap, 100 "	0	70
Dude Prize; 144 "	1	00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3	75
La Rosa (20-10c. pieces)	1	40
Baby (100-1c. pieces)	0	65
Alphabet (100-1c. pieces)	0	65
Keno Prize (144-1c. pieces)	1	00
Love Talk (100-1c. pieces)	0	70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, 4s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa--	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box	$0 36	$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

People's Mixed - 10c.

Reliable, old time favorite. Try our make and you will never be without them. One of the best sellers ever placed on the market.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN	c. per lb
Currants, Provincial, bbls.	5½
" ½ bbls	5¾ 6
" Filiatras, bbls	5¾
" ½bbls	5¾ 6
Currants, Patras, bbls	6¾ 6¾
" ½ bbls	6¾ 6¾
" cases	7 7½
" Vostizzas, cases	7½ 9
" ½ case	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" cases	7¾ 9
Raisins, Valencia, off-stalk	4¾ 5½
Selected	6½ 6¾
Layers	6¾ 7
Raisins, Sultanas	6½ 10¢
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50

DOMESTIC

Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Desiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits....per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White	0 58½
" Red Winter,	0 58½
" Goose	0 56
Wheat, Spring, No 2	0 57
" Man Hard No 1	0 78 0 79
" " No 2	0 75 0 76
" 3	0 58 0 70
Oats, No 2, per 34 lbs	30 33
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Peas	52 53
Corn	

HAY & STRAW.

Hay, Pressed, " on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under)		1 25
2nd "	(26 to 40 inches)		1 40
3rd "	(41 to 50 ")		3 10
4th "	(51 to 60 ")		3 40
5th "	(61 to 70 ")		3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4¼
TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d.....London 5s., Canada, $2 00

"Cervus" boxes of 1 doz. 1s.....London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup. in bulk, per lb	30
Superior in bulk, p. lb	20
Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12¼
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	.... 0 17
Amer'n Water White	0 18½ 0 19
Photogene	.... 0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup	qts 5 50
" " "	pts 3 50
" " "	½ pts 2 00
" Chili Sauce	pts 4 50
" " "	½ pts 3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, tubs	$0 22 $0 23
" dairy, tubs, choice	0 19 0 20
" medium	0 14 0 16
" low grades to com	....
Butter, pound rolls	0 19 0 20
" large rolls	0 17 0 18
" store crocks	0 15 0 16
Cheese	0 09½ 0 10½

COUNTRY

Eggs, fresh, per doz	0 11½ 0 12
" limed	....
Beans	1 30 1 45
Onions, per bag	2 00 2 25
Potatoes, per bag	90 1 00
Hops, 1891 crop	0 05 0 06
" 1892 "	0 12 0 14
Honey, extracted	0 05 0 08
" section	.... 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½ 0 10¾
Pork, mess, p. bbl	..... 0 20
" short cut	..... 21 00
Hams, smoked, per lb	13 0 13½
" pickled	.... 0 12
Bellies	0 13 0 13½
Rolls	0 10 0 10½
Backs	0 12 0 12½
Lard, pure, per lb	0 12½ 0 13
Compound	0 09½ 0 10
Tallow, refined, per lb	0 05½ 0 06
" rough, "	..... 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	.. 4¼
" Japan	... 5
" Imperial Secta	.. 5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	5 5½
Goathead (finest imported)	.... 6¾
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ½ or ¼ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¼
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	9½
40-lb " assorted ¼ and ½ lbs.	9¾
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5 40 5½
Paris Lump, bbls and 100 lb. bxs	.. 6½
" " 50 lb. boxes	... 6¾
Extra Ground, bbls Icing	... 6¾
" " less than a bbl	.. ...
Powdered, bbls	6¾ 6¾
" less than a bbl	... ...
Extra bright refined	... 5½
Bright Yellow	4¾ 5
Medium "	4½ 4¾
Brown	4.55 4¾
Dark yellow	.. 4¾
Raw, brl	4 4¼

SALT.

Bbl salt, car lots	.... 1 00
Coarse, car lots, F.O.B.	.... 0 65
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	..... 1 00
" small lots	.... 1 25
" quarter-sacks	0 40 0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

• •

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all RETAIL GROCERS

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

HIGGINS' EUREKA SALT.

	Per Sack.
F.o.b. Montreal—	
Full sacks, 224 lbs	$2 30
Quarter sacks, 56 lbs	0 61½
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 224 lbs	2 60
Quarter sacks, 66 lbs	0 67½
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M		2½
B		2½
V.B.		2½
E.V.B.		2½
E. Superior		2½
XX		2½
XXX		2½
Crown		3

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
John A, 10 oz. cake, per doz		50
Mayflower, 12 oz. cake, per doz		48
Gem, 3 lb bars per lb		4
" 13 oz, 1 and 2 lb. bars		4
Queen's Laundry, per bar		7
Sapolio, per gross		11 30
Ammonia Soap, 5-box lots freight prepaid		8 85

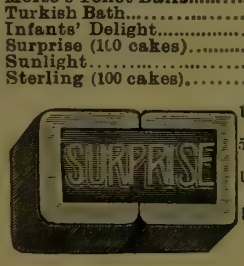
		Per lb
Eclipse	"	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Roso	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

	Per doz
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	53
Puritan, 1-10, 5 lb boxes	53
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	58
" " " 8s. R. & R. 12½	58
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "		1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3 " "		1 80
" 3 " painted		1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches,	5 case lots.	single case
	per case.	
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travelers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P R

LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process



No Alkalies

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

Johnston's Fluid Beef

Maintains its high standard as

A Perfect Beef Food.

Staminal

is a Food and a Tonic combined.

It contains the feeding qualities of BEEF and WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

Palatable Beef Tea.

MILK GRANULES

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario

" W. S. Goodhugh & Co., Montreal

" Tees & Persse, Winnipeg.



Dominion Clothes Pin

They are the Best.

Send for Prices in Case Lots.

C. C. BROWN,

DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

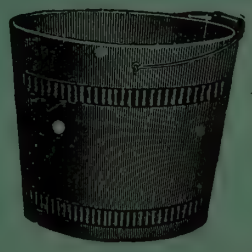


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

. . . . UNPRECEDENTED SUCCESS . . . .

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852.

EBEN$^{R.}$ ROBERTS

Established 1852.



This illustration is a fac-simile of packet.

ROYAL TABLE CREAMS,

AND

INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy EBEN$^{R.}$ ROBERTS'.

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal. **EBEN$^{R.}$ ROBERTS, London, England.**

It Will Pay You

To call on us during . . .

EXHIBITION

We carry the finest lines of Crockery, Glassware, China, and Lamps ever exhibited in Canada. Also see our exhibit of

"Pittsburgh" Lamps

AT EXHIBITION.



Gowans, Kent & Co.

TORONTO AND WINNIPEG.

Wholesale Agents



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c., **Wellington Mills, London, England**

REPRESENTATIVE IN CANADA: **JOHN FORMAN, 18 St. Alexis St., MONTREAL.** sp

ALL The LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO SEPTEMBER, 15, 1893. No. 37



SPECIAL LINES!

Genuine "Williams" Lever Mops
Star Combination Mop and Brush Holder
Steamship Matches
Delivery Basket Butter Plates
One and Two Bushel Baskets
Rose, Thistle, Maple Leaf, Shamrock, Daisy and Tulip Brooms

ALL AT RIGHT PRICES

Send for Quotations

H. A. NELSON & SONS

58 and 58 Front St. West, Toronto

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

BROOKLYN, NEW YORK.

☞Where did you see this advertisement?

HEADQUARTERS FOR **.. TEA ..** of every description

:-: :-: —: BEST VALUES IN :— :-: :-:

Ceylons and Indians. Moning Congous.

HEADQUARTERS ALSO . . FOR . . **VALENCIA RAISINS**

Special quotations for carload lots (800 boxes) delivered, freight and duty paid.

NEW RAISINS AT THE PRICE OF OLD GOODS.

"We always sleep with but, one eyelid shut."

LIGHTBOUND, RALSTON & CO.

N.B.—We always fill our contracts, and never consent to customers cancelling orders.

Wholesale Grocers, MONTREAL

"Standard Goods are the best to Handle"

34,944,000 POUNDS ! ! ! ! !

Was last year's production of

FRY'S Cocoa AND Chocolate

Absolutely Pure.



And each year the output is increasing.

All leading dealers sell these. Always reliable, standard qnality, fixed price.

ARTHUR P. TIPPET & CO., Agents, ONTARIO and N.W.

COX'S

1725.



1893.

Always trustworthy

Full weights

BRAMWELL'S

PURIFIED

Epsom Salts

The Finest Quality made

Free from Moisture
Free from Dirt
Quality Guaranteed

E. BRAMWELL & CO., ST. HELENS, ENG.

CANNED

To secure the Highest Grade of Fish

6 PRIZE MEDALS

TRADE THISTLE BRAND MARK

Order this Brand

FINNAN HADDIE

Finest Quality Only

FAULDER & CO.'S
SILVER PAN
MARMALADE & PRESERVES

4 Gold Medals

ARTHUR P. TIPPET & CO., Agents CANADA.

SURE TRADE WINNERS

BEST VALUES POSSIBLE TO SECURE

We offer you a **New Japan** at from 14 to 16 cents. At from 17 1-2 to 19 cents we can give you an early crop **Yokohama Tea,** well made, hard finished leaf, and beautiful in the cup.

The lines we are advertising are undoubtedly the best values ever offered to the trade.

To judges of value we shall be pleased to submit samples and feel confident of securing orders in any competition.

W. H. Gillard & Co., Wholesalers Only *Hamilton, Canada*

Northwest Representative—JOHN MOUAT, Winnipeg

We extend a cordial invitation to our customers and friends in Western Ontario to visit us during the Western Fair.

Edward Adams & Co., Established 1844 **Wholesale Grocers**

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, SEPTEMBER 15, 1893. No. 37

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St. E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building. Roy V. Somerville, Manager.
EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

In visiting the Australian colonies for the purpose of furthering trade relations between them and Canada, the Hon. Mr. Bowell, Minister of Trade and Commerce, is not chasing a wild Will o' the Wisp. The line of steamships which were established some three or four months ago between these portions of the British Empire evidences this. Already the success of the undertaking seems assured, and the projectors are so satisfied with the result that they will place a third boat on the route before long. But the intercolonial trade needs to be worked up. Trade between nations requires to be pushed as well as trade between individuals. And it is with this object in view that Hon. Mr. Bowell is now journeying across the Pacific. Australians on this errand bound have already visited this country.

* * *

Turn in which direction we may there there is no trade that seems more possible of development than that between Canada and Australia. Both are willing and anxious to do business with each other. Canada has granted a yearly subsidy of £25,000, New South Wales has donated £10,000 and Queensland is doing what she can to help on the project. In addition to this, a movement is on foot so it is said, for the establishment of subsidiary lines between Sydney and the principal ports of sister colonies to act as feeders to the main line crossing the Pacific. But what seems to us one of the best assurances for the success of this trade is that the two countries are the very antipodes of each other; while we are sweltering in midsummer our brothers and sisters in Australia are wearing their winter clothing, and vice versa. Australia is a great fruit-growing country, and, consequently, could keep us supplied with fresh fruits gathered from the trees three or four weeks before they adorned our tables. Bananas, oranges, lemons, apples and such fruits it has already been demonstrated they can supply us with. Then they have wool and other raw materials with which they can sell us. In fact, we already take about a quarter of a million dollars' worth of wool from them annually, but there is no reason why we should not take more now that there is direct communication between them and us, seeing that all told we import more than one and a half millions' worth every year. The beauty about the Australians is that they do not want the Canadian market for the purpose of getting rid of their surplus manufactured goods. On the contrary they want our manufactured goods, and in return they ask us to take raw material from them. "We want," said Mr. Ward, when he was in Toronto a few weeks ago, "to do business with your manufacturers. Australia is not a manufacturing country. It pays best for us to ship the raw material which nature has for centuries been storing up, and sell it—here I hope—for the manufactured goods we must buy. We do not want to get money in exchange for our natural products. * * * What we want is goods, and we send out our raw materials to exchange for manufactured articles." Where could there be anything more fair or more agreeable to Canadians! Fortunately the things they most want we are able to supply. They want fish, and where is the country that is so well able to supply them with this commodity as Canada. They want agricultural implements, and here again Canada is premier. They want lumber, and where is there a land that is more blest with rich forests than the Dominion. They want musical instruments; and these we turn out in abundance, and with tone rich enough and with scope ample enough to suit the most fastidious. They want boots and shoes, and here again we are just the people to supply them. It seems the more the possibilities of this trade are analyzed the brighter do they become. Now that we have the quick steamship service, the next thing to be done for the development of the trade is a little readjustment of the tariffs both in Canada and in Australia.

* * *

Promising as is the prospects for the success of the Canadian-Australian trade, the steamship line which has undertaken to be the medium of communication has not to depend wholly on it as a source for revenue. And it is well that it is so, for it is scarcely probable that the Canadian-Australian trade pure and simple, even with the subsidies thrown in, would be sufficient to

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

make the undertaking profitable to the carriers. There is, first of all, the passengers, baggage, and freight to be picked up at the Pacific islands which lie in the route of the steamers. Then, as people become better acquainted with the efficiency of the line, it will be utilized more for the transportation of goods and passengers, via the Canadian Pacific Railway, from Europe to the Antipodes and vice versa. In addition to these feeders many a passenger and ton of freight will be picked up from the United States, the line running out of Vancouver occupying several days less in crossing the Pacific than that from San Francisco. Already some large American shippers have forsaken the latter route for the former. Canada has now a rapid trans-continental railway, quick Pacific service with Australia and with China and Japan; and all we want now to give us efficient communication with the rest of the world is a fast Atlantic service. This, too, we will get in time. Situated as we are geographically, and with steamers as fast as the ocean greyhounds running out of New York, the Atlantic could be crossed in one to two days quicker by a Canadian than an American line. With such possibilities as these in view the present slow Atlantic service cannot obtain for a great while longer.

* * *

In spite of the cry of small profits there are here and there lines out of which the grocer can make a nice little profit. Tea is one of them; and it is strange that some do not make a greater effort to cultivate it. Practically the same sugars, fruits, canned goods, etc., are sold by all dealers alike, but with tea the case is different, and the very fact of this difference prevents cutting and gives each grocer an opportunity of making money out of it. The same class of tea will not suit every locality, but a good tea will take anywhere. The peculiarities of customers in the matter of taste require a good deal of careful study. But the taste once gauged, as it were, the next thing is to push the sale of the tea for all you are worth. It would be inadvisable to do so before you know whether or not you have got a tea that suits the majority of your customers.

* * *

A member of an English Retail Grocers' Association recently suggested the total abolition of Wednesday half holiday and the substitution instead of an earlier hour of closing all round. The suggestion is, however, by no means new. Some of the members of the Toronto Retail Grocers' Association have expressed themselves in much the same vein, and there are doubtless other places where much the same feeling obtains. This discontent is what was to be expected. Wednesday afternoon closing was not the end all sought. It was merely a step which was to result in bringing a shortening of business hours for every day in the week, and was taken because nothing better was at the time attainable. Had stores closed evenings when factories, etc., did, thus allowing merchant and clerk as well as manufacturer and mechanic some hours of freedom daily, we would probably not have heard anything of a Wednesday half-holiday. Closing one afternoon a week, especially in the fruit season, means more sacrifice to the storekeeper than if he had closed every evening in the week at six o'clock. There is, comparatively speaking, but little purchasing done after six or seven o'clock in the evening, and if merchants would only set themselves to the task they could soon educate the customers to make the few purchases they now make evenings earlier in the day. Before the movement for early closing can be successful, the merchant must enlist the sympathy of the customer. Point out to him the enslaving character of the present system of long business hours, and ask him to make his purchases earlier in the day. A printed card to this effect hung up in your store would assist in the premises. Were all the merchants in a community to make a preconcerted movement in this direction the effect it would have would no doubt surprise many. Merchants would then close early because they found that keeping open late was unprofitable. Although it is now plain enough to a good many that, taking into account the extra expense in the way of gas, etc., to say nothing of impairment to health, it does not pay to keep open after darkness has set in.

* * *

The official end of the Standard Oil Trust is approaching. A year or more ago it was of all combines the most powerful, but now it is tottering to its fall, and soon it will be formally wound up. Put not your trust in oil or your oil in trusts. It is risky these days.

* * *

The sugar producers in the United States seem to be doing their best towards preventing a shortage in the world's supply. From New Orleans comes the information that indications point to the planters of Louisiana harvesting the largest crop of sugar cane in the history of the industry. The total yield is estimated at 550,000,000 pounds, a gain of a full hundred million pounds over the crop harvested last year. In value the crop is estimated at $35,000,000. The largest previous crop is said to have been 475,000,000 pounds, and that was during "slavery days." What Louisiana promises to do in cane, California promises to do in beet raising. Advices from there variously estimate the crop at 16,000,000 to 18,000,000 tons. This is nearly double last year's yield. It may be interesting to note that Canada's sugar beet crop is estimated at 300 tons, compared with 500 tons last year.

* * *

It looks as if the trade which the Canadians have hitherto done with the United States is going to be done by the Americans themselves. To a very great extent in the last two or three years they have grown an increasing amount of peas, and as a result five splitting mills have been established. While the change is taking place by the increase of trade there, the Canadians are opening up new fields in the West Indies, through the steamship companies sailin gfrom Halifax. In the past the Americans have done the most of this trade from New York. It looks as if in the future the Canadians will do it from Halifax.

DEATH OF MRS. EDDY.

Death comes to each in turn. Last Sunday, 10th September, he visited Hull and claimed as his victim, Zaida Diana Arnold, the beloved wife of Ezra B. Eddy, the well-known match, paper,and and woodenware manufacturer, of that place. Deceased had been ill for some time. She was noted for her charitable works, and will be missed by a good many besides her sorrowing husband and family. To her husband she was a help-meet indeed, for much of his success is due to her assistance. The remains were interred Tuesday at Bristol, Vermont, where deceased was born nearly 66 years ago, from whence, with her husband she removed some 40 years ago to Hull.

CHATS WITH BUSINESS MEN.

"No, nothing to-day," replied James Bromley, one of Smith & Keighley's travelers in the west, as he deftly packed his tea and sugar samples away. "The only thing I know of is that the plum and apple crops in Huron and Bruce counties are not one-third what they were last year."

* * *

"Yes, we're getting a good many plums this season," said a wholesaler to me, "and a peculiarity about it is that we're getting the most of them from along the lake front, instead of away back in the country, as is usual. The cause of it? Well, can't say."

* * *

"It is no use talking," said a commission man to me the other day, "the demand is more and more getting for dairy pound rolls and pound prints, while the old-time demand for tub butter is getting less every season. Some of the farmers are realizing this, and they are making pound prints and expressing them right in here to us."

* * *

"Regarding this talk about the supply of Sultana raisins, my opinion is this," said a Front street man as he vaulted on to a counter in the sample room: "For retailers' supplies the supply is ample, for should the prices get very high consumers will turn their attention to currants. But it's the biscuit men who are the principal ones to be taken into consideration. Why, there is one manufacturer in this city who could go along the street and in a few hours buy up all the Sultana raisins there are in stock here. Therefore, whether we will have enough to keep us going until the restrictions are removed, depends much upon the biscuit manufacturers."

* * *

James Dowler, of Winnipeg, who covers the territory between Port Arthur and the Coast for Eby, Blain & Co., has been in Toronto for the past week. This is his first visit to Toronto for 2 1-2 years. Tuesday last I had a brief chat with him. Naturally our conversation turned upon North-west affairs. "The situation," he said, in reply to a query of mine, as he laid the two first fingers of his right hand in the palm of his left, "is this: Owing to the poor crop and low prices we had last year business last winted was quiet. As a result the merchants had pretty heavy stocks on hand when the winter closed, and the wholesale men have had to carry a good many of them. Now we have a good crop and everybody is looking for better times. The crops in Manitoba are, I believe, better than they have ever been before, and proportionately ahead of those in the Territories, where there is not the same evenness as in Manitoba."

"I suppose, like everybody else from Manitoba, you are enthusiastic over the possibilities of the country?" I ventured.

"Yes, I am," he replied, as an assuring smile wreathed his features. "And why shouldn't I be? My route covers every settlement from Port Arthur to the Coast, and I go over it three times a year. When I am out I never miss a chance to talk to a farmer, and I never heard farmers talk so hopefully as they do. And I know something about the farmers in Ireland and in Ontario as well as those in Manitoba, and the North-west. But there is one thing I notice about the North-west farmers, and that is that they are too much given to over-trading their capital. In other words they don't go in enough for mixed farming. Naturally, by putting their all into one basket of eggs, as it were, they lose everything if the eggs get smashed. Why it is as bad as putting all the money you have in a 'Jack pot.' But I don't know anything about a 'Jack pot,'" added Mr. Dowler, with a laugh. "I never play cards but I know of some of the evil results of these 'Jack pots.' It would be a much safer thing for the farmers up there if, instead of putting all their capital into grain, they divided it up and put some of it into cattle for instance. When I am on the road I keep an observant eye open, and I am convinced we have a grand country up there, and that business will be fairly good this fall and winter."

BYSTANDER.

WINNIPEG'S TRADE EXPANDING.

Despite the dull times in British Columbia, Winnipeg wholesale houses report a larger trade this year from the interior districts of that province. This is owing to the increased population in the mining regions of the interior. The trade of this interior country is tributary to the coast cities of British Columbia to a considerable extent, but in some lines dealers in the prairie metropolis can compete successfully. In provisions, of course, Manitoba has the advantage. The settlement of the interior of British Columbia on a large scale would greatly increase the market for our prairie farmers, in such products as butter, cheese, eggs, flour and feed, etc., besides increasing the trade of the wholesale houses in general mercantile lines.

While speaking of the development of interior British Columbia, it may be said that it is unfortunate that the silver market should be depressed just at a time when the rich silver regions of that province are coming prominently to view. Previous to this year, principally prospecting work was done, and enough was discovered to convince the world of the wonderful richness of British Columbia's interior mineral districts. This season capital was becoming generally attracted, and appearances looked bright for the rapid development of the country. The collapse of silver at this juncture is therefore a severe blow. However, the wealth of the country is such that it will be possible to operate these mines at a profit, notwithstanding the low price of silver, which will cause many mines in other districts to close. It will be more difficult, however, to attract the capital necessary to develop a new country, while the price of its principal product is so depressed.—Commercial, Winnipeg.

SAYS IT'S A REFINERS' TARIFF.

A few days ago the American Sugar Refining Company, which enjoys a practical monopoly of sugar refining in this country, purchased 10,000 tons of raw sugar, the value of which, at the top price of 3 1-2c. per pound, would be about $784,000. The present wholesale price of refined sugar (granulated) is 5.18c., which, according to the usual methods of calculation, leaves a profit of about 1.06c. per pound to refiners, or about $236,000 in all on this single transaction, covering not more than a two-weeks' supply. Foreign sugar corresponding in grade to our granulated, could be landed here under present conditions at a cost of about 5 cents per pound, including the duty of 1-2 cent per pound; but importers fear the risk of a sudden drop in home refined sugars in these markets that would inevitably be made if necessary to keep out foreign supplies. No better example of the effect of the present sugar tariff could be afforded. It is not as it ought to be a revenue tariff; for in the last fiscal year it only produced about $160,000 for the Government Treasury. It is not a wage-earners' tariff; for labor pays the bulk of the tax, and plays but a very small share in the cost of refining. It is nothing but a refiners' tariff; because at present it is enabling the Trust to more than double its profits, and at the same time rendering its control of the market unassailable. Nobody else is benefitted. The Ways and Means Committee at Washington cannot very well close its hearing on the tariff without taking up the sugar schedules.—N.Y. Journal of Commerce.

The total number of Chinese arriving in Canada last month was 126, a decrease of one as compared with August, 1892. Of last month's immigrants, 79 paid poll tax at Victoria, 40 at Vancouver, and seven at other points.

SITUATION IN DRIED APPLES.

The beginning of a new season is often fraught with more interest to both dealers and buyers than the season itself, for then everybody is eagerly watching for any news touching the article he proposes to handle and every bit of information in regard to the crops, estimated pack, etc., has perhaps more influence on the market than it would have when the season had become more established. Receivers are trying to estimate whether the yield will be in such quantities that it will not be safe for them to open the market high, and buyers whether they had better purchase at opening figures or wait for a decline later on. It is such interest that attaches to the domestic dried fruit market at the present moment, and a few timely statements as to the present condition of affairs and hints for the future may be of value

In the first place the season is now so far advanced that speculations as to the prospective crop and pack of evaporated and sun-dried apples are not merely guess work, but estimates on which some dependence can be placed. Judging from the reports of the crop of 1893, the present demand for old fruit and the eagerness with which new is awaited, the greater freedom from cholera which the old world, and especially such cities as Hamburg and Berlin, great markets for our evaporated apples is enjoying as compared with last year it looks as if we were to have a much higher, generally firmer and more active market this year than we had in 1892. That the crop will be very short is a certainty. Government crop reports, private investigation and shippers advices all point to this as an established fact, and it is now much too late in the season to expect any untoward event to change the condition of affairs ; in fact recent events, such as the severe gales which have visited the apple growing sections have rather tended to strengthen the conviction of a short crop, and naturally of a short pack of evaporated and sun-dried apples.

Then last year at this time there was much less inquiry for old evaporated apples than there is at present, and the visible supply was much larger than it is to-day. At present there is a good inquiry for old fruit, and the stock in holders' hands is so light that buyers are bidding against each other, and thus bidding the market up on themselves. Already within the past few weeks the price of fancy evaporated apples has been advanced from 7½c. to 9c., and some of the few fortunate holders of old goods are refusing to sell at the higher figure, but are holding out for more. A few new evaporated have arrived so far, but not in any quantity to establish a price, and 9c and even a fraction more is bid for goods to be delivered in October next. Foreign countries, which rightfully watchful against the dread scourge which claimed so many victims last year are not discriminating against American dried fruits this year as they did last, and what cannot be overestimated in importance is the fact that this year at the opening of the fall trade there is no cholera scourge in the United States which did so much to paralize trade and cripple industry in 1892.

Much depends, however, on the general financial situation, for even with such bull factors at work as already mentioned it would hardly be reasonable to anticipate a firm, high market if ready money were to continue as short as it has been, and lack of business confidence to prevail, for, as a rule, the preparers and shippers of evaporated and sun-dried apples are those who have not long bank accounts, and who naturally would be disposed to try and realize on goods as quickly as possible, and the universal desire to realize is always fatal to a strong market. Happily, however, the financial clouds which have been overhanging our country for so long seem to be clearing away, and confidence is returning. With element in their favor there is in the opinion of all handlers of these products no reason why the season of 1893 in evaporated apples should not be much better than was last season as regards demand and prices.—N. Y. Journal of Commerce.

THE IMMENSE SALMON RUN.

All the available copies of the News-Advertiser of the of the last two issues have been bought up and sent forth to England, Germany and the eastern parts of the Dominion. These papers contained accounts of the immensity of the influx of fish to the greatest salmon river in the world.

A few among the numerous readers of the News-Advertiser have presumed to doubt the possibility of a steamboat being carried away by a run of fish, and other paragraphs of the veracious narrative. Reports from eye witnesses have been sent into this office since, however, that throw all the miraculous fish tales overboard.

In Yale Creek yesterday, crossing by boat or canoe was simply an impossibility. Two gentlemen attempted it in a canoe, and after heroic efforts to "pole" across on the slippery fish backs, they were obliged to get out and wade over, supporting themselves on the sides of the canoe, and walking on the jam of salmon. A little further up country where a mining ditch had been dug across the stage road into a creek, tributary to the Fraser, a log had floated down the ditch, which was eight feet wide, and stopped the entrance to the road culvert. The fish eager to find a water outlet from the overcrowded creek, ran up to the culvert in such an irresistable rush as to force the forward ones out on to the wagon road, which was piled up several feet deep on the track, so much so that the road inspector was obliged to engage men and teams to cart away the salmon in order to keep the road clear for passage of traffic. This was found such an expensive contract that a dam was constructed below the culvert to keep back the rush of fish.

A small party of Siwash fishermen, bent on making fish while the "big run" lasted, had three nets out for two boats. They dropped in the three nets and let them drift a short distance, when they went to work to unload the first two nets. This was such a heavy contract that it was sometime before they could go down after the third net. They were struck with astonishment that theycould not see a sign of the net. Wooden and tin floats, net and fish alike had disappeared, gone to the bottom in fathoms of water, borne down by tons of struggling salmon. These are only a fair sample of the many accounts of the wonderful salmon run of 1893 received from men whose veracity, even on the subject of fish is beyond question, and whose names and addresses are at this office.—News, Vancouver, Aug. 25.

IMPROVED METHOD OF HANDLING FISH.

There is comparatively a small amount of sea or fresh water fish consumed in the interior cities and towns in Canada. This is not because they cannot get fish, but because they cannot get them in good condition. The usual plan of shipping fish during the summer is to pack it in between layers of broken ice. The ice is then pounded down upon the fish, bruising and cutting them, and otherwise badly damaging them. They are also sometimes frozen hard. To make matters worse, after a short time the ice melts, and the boxes being then but half full, the fish is knocked about and still further damaged. The ice generally used is the roughest ; usually taken from the nearest pond, and is frequently very dirty. When the fish arrive at their destination and are taken out of the boxes, they frequently present a very sorry appearance, as compared with the newly caught fish.

A model of an automatic car is being shown in the fishery building at the World's Fair by a Mr. McLean, who has extensive fisheries on the west coast of Scotland, and has experienced all the trouble referred to above, in shipping fish to the London market. His car entirely overcomes this. The ice is packed in the ends of the car, and there are automatic doors at each end which open and shut as the car is moved forward or is shunted backwards. When the car is in motion one door is always open and the air entering the car drives cold blast through the car which thoroughly permeates the fish. They are not frozen, but simply chilled, and arrive in excellent condition.

Another advantage of this system is the saving in the freight on ice, which in some cases amounts to nearly as much as on the fish.

ARE CANNED GOODS WHOLESOME.

A paragraph is going the rounds of the press, attributed to a European trade paper, which is calculated to allay fears of copper poisoning, stating that two German chemists had found copper in grain, beans, cocoa, bullock's liver, and other articles of food; that preserves containing 25 milligrammes of copper per kilogramme were harmless; that 20 to 30 milligrammes of copper in the form of acetate or sulphate might be taken daily with impunity, and that French and Italian law tolerated copper in preserves up to the extent of 40 milligrammes per kilogramme.

A little different version of this last is given in a report on canned vegetables, just issued by the chemical division of the United States Department of Agriculture, a report which the canners of food and the grocery trade are likely to receive with much disfavor. Prof. Wiley looks with decided aversion upon the presence of copper and lead in food, even in minute quantities, and as to the French toleration of copper in canned goods, he says the question has been in agitation for 25 years, and for some time French packers were not allowed to sell their copper-treated goods at home, though they were permitted to export them. The French government did not deem it its duty to protect foreigners. Prof. Wiley says in 1875 some Bordeaux packers marked their goods "green peas greened with sulphate of copper. Made specially for exportation to America and England, and not sold for French use." It would be interesting to know whether this label was still on the goods when they were exposed for sale in the retail groceries of England and the United States. After some years the home demand for this variety of goods became so strong that the government yielded and permitted the use of copper-greened vegetables provided that they should bear some definite mark. The canners, however, were not required to state the facts on their goods, and they complied with the law by putting on some such vague phrase as "a l'Anglaise."

Of American canned peas Prof. Wiley found that one-third of the samples contained no copper; of the rest scarcely any had over 50 milligrammes of copper per kilogramme. But of 36 samples of French peas, 35 were colored with copper and one with zinc; 60 per cent. contained over 50 milligrammes, 31 per cent. over 75 milligrammes, and 11 per cent. over 100 milligrammes per kilo. "The occasional use," says Prof. Wiley, "of a small quantity of a copper or zinc salt, it must be allowed, can be practiced without practical danger to health. On the other hand, the regular and continual consumption of even the small quantities of these materials present in canned vegetables must be regarded as at least prejudicial to health."

Lead gets into canned vegetables from two sources, one is an excess of lead in the material of the can, and the other is the lead cap often used, or the rubber pad containing sulphate of lead. It doesn't seem possible that a dangerous amount of lead can be extracted from the rubber pads. Lead caps are often used on glass jars, and if the goods are not kept right side up, all the advantage of using glass is destroyed by the contact of the contents with the cap. In Germany the law requires that the tin used in making the cans shall not contain more than one per cent. of lead; here there is no restriction, and the tin sometimes contains as much as 12 per cent. of lead.

Originally goods were thoroughly boiled before canning, and heat destroyed the micro-organisms that produce decay. But the prolonged boiling impaired the appearance of fruit and vegetables, and less cooking and the use of preservatives were substituted. These preservatives are generally salicylic acid and sulphurous acid, and Prof. Wiley believes them to be unwholesome in themselves and objectionable on the ground that whatever retards decay retards digestion. Tin is often found in canned goods, but it is less objectionable than copper. Prof. Wiley thinks it is dangerous if taken frequently. He thinks some canned goods contain an injurious amount of common salt.

All this is alarming, but canned goods are in very extensive use, and they have been used freely after having been in the cans two or three years. There is good reason for believing that the very few cases of poisoning from their use are generally due to the fact that decay had begun in the food, or that the acid contents had been left in the can after opening and exposure to the air. Canned goods have been used so much by armies and navies here and abroad, and by travelers and exploring expeditions absent for long periods from their bases of supplies, that if they were deleterious the fact would be shown by something more palpable than chemical analyses. Perhaps Prof. Wiley is right in saying that the cost of them protects us from a too cupric and galenic diet. Canned vegetables and fruit contain so much water that Prof. Wiley estimates the price of the solid contents at about five dollars per pound. When fresh vegetables can be obtained canned vegetables are not likely to be used, and when there are no fresh vegetables it is just possible that it is more wholesome to eat canned ones with traces of copper and lead than not to eat any. The finer varieties of canned fruits and vegetables are, as Prof. Wiley says, too expensive to use as freely as one uses potatoes. At any rate, with all respect to the chemists, any serious production of disease by the use of canned goods is yet to be proved.—N. Y. Journal of Commerce.

POULTRY SHIPPERS AND HANDLERS.

It is a well known fact that the relations of poultry shippers and commission merchants (or handlers, as we call them for short) have become much strained during the last few years. Thoughtful men on both sides have tried to ascribe this to various causes, among others to an increase in competition, and hence to a cutting in commission. Careful shippers have refused to deal with men who will work for less than the regular commission on the ground that "every laborer is worth his hire," and that if a man works for less money than others to clear expenses and make a living there must be "a nigger in the fence somewhere." These shippers are right. Reliable commission merchants, who will charge a fair and full commission, are apt to watch the markets carefully in the interests of their consignors; and since they can expect to have a supply of produce on their stands all the time, there will be no temptation for them either to hold over or to sell too quickly, but they will put a figure on their goods and sell them at market prices. A man who works for a "cut commission" cannot devote much time to each individual shipper. He will either speculate on his consignor's goods, or try and get rid of them quickly in order to make up by an increased quantity of sales what he loses by a decreased commission. These, however, are not the only drawbacks. Men who cut commissions must make a living as well as those who do not, hence if the consignments are not large the difference must be made up on returns. In a rising market they will take the poultry for their own account and will make returns to the shipper at a low figure, selling, however, at a higher price for their own account. It has also come to our observation that in all the large markets of the country those men who do business for less than it is worth command a poorer class of trade, and hence they have to give larger credit than others, and their returns to the shippers are necessarily slower than those of first class houses that refuse to deal with butchers who do not pay promptly. All of these causes combined are, in our opinion, the reason why the relations between shippers and commission merchants are more strained than they need be, and it is our advice to the former that it would be better in the end to pay a full commission to a first class house than to deal with a poor house at a cut figure.—National Provisioner.



Attention!

A WELL-WORDED, neatly-displayed advertisement is a finger post on the thorough-fare of business, ever pointing the trade to your place of business. Where should this finger-post be erected? Supposing three or four roads lead to your office, you would not think of placing the finger-post on the road traveled by the trade who do not want your goods, when it might be placed right in the path of your customers. Still this is what many are doing every day in the way of advertising. They advertise in a number of publications—because they are cheap—with neither reputation nor circulation, trusting that they will bear fruit; if they do not they say "advertising don't pay."

The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best class of advertising. We have to contend with innumerable experimentalists and tricksters who have neither money to loose nor reputation to gain. We have not gone into business for our health but to make money for you and ourselves. To accomplish this we must give our advertisers a good return on their investment. Our largest advertisers started with a two inch space, now they have half and full pages. Would they do this if it did not pay them?

Do not go on the principle that because you are an old house everybody when they read your firm name knows all abont you. There are lots of people who in the rush of business will overlook you, and so do not know what you make, or what your specialties are and—don't forget the Fall Trade Number. Last day for copy September 23rd.

THE CANADIN GROCER.

When Others Fail

Send us an order for our now celebrated L. P. & Co. brand of Coffee. - - - - - - - - - -

Packed in Air-Tight Tins of 25 and 50 lbs. each

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have



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Our own brands—New Japan Teas.
"St. Olaf" and "Viking" Chops.
Lovejoy's Celebrated Breakfast Flakes.
Mrs. Lazenby's Pickles, Sauces, Soups and Jellies
Car B. A. Sock-Eye Red Salmon.

Close prices to the Trade.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

SPECULATION IN CHEESE.

The cheese market at present is largely in the hands of speculators. Of course a certain amount of speculation enters into the cheese exporting business at all times, but the element is more conspicuous at present than in any previous season. Consequently the possibilities of the situation are attracting more than the usual interest. The main ground on which the bulls argue is the admitted shortage of cheese in Canada and across the line, but it is a question whether this shortis sufficiently large to warrant the speculators in boosting prices the way they have been doing recently. It is admitted that there is a shortage in the shipments of cheese up to date of some 60,000 boxes, but perhaps at the end of the season, when all the cheese at present in cold storage is moved, the shortage will not be so great. Speculative operations were commenced first on the June make, and have been persistently followed up since then, one big firm of exporters having contracted the large bulk of the season's make in the Belleville district early in August, a thing that has never before occurred. Since then others have followed suit, so that not counting on the future make between now and the end of the season there is from 150,000 to 200,000 boxes of early cheese alone held on speculative account. This is a large quantity of stock, and, with it added to later make, the question is how will the speculators come out on their deal. They possibly are figuring on doubling up their earlier purchases with their later ones, for it is only in this way that they can hope to break even. The first cost of the former ran from 9 1-4 to 9 3-8c., and, counting curing charges, shrinkage, etc., if no sale is made before the end of September, they will have to receive 10 1-2c. to let them out if these early goods are sold alone. But this is unlikely, for it looks as though the later makes will be had at the same figure, and, according to the ethics of the cheese trade, late made cheese is always worth a difference of at least one quarter to one half cent a pound over earlier makes on account of its superior keeping qualities. The June and July deal, therefore, from present appearances, does not look to be profitable, and the chances are that there will have to be some close figuring and adroit manipulation of the later makes if some of the speculative exporters are to break even. Besides this, there has been on the other hand considerable short selling by the pessimists who thought that matters had been shoved up too far. These latter sold at 46s., and have been pretty badly squeezed in the operation. The stipulation was for early September delivery, and when the two elements clashed on the August make the bears got the worst of it. At 46s. they would have to buy at a first cost of 9c. or thereabouts to make any money, but instead of that they have been compelled to pay 9 3-8 to 9 1-2c., and finally as high as 9 3-4 to 10c. to fill some of their shipments, so that they have reason to regret their plunge. All this has mixed the market up pretty bad, so that the trader who goes in for legitimate business finds it hard to do any.

A RUN ON A GROCERY.

There was a "run" up at the little town of Cross Creek, Pa., last month that ought to find its way into literature devoted to queer things. Now the ordinary "run" is generally confined to banks, and is associated with a long line of frantic people and a bank president with pallid features, agitated nerves and a forced smile. There was no bank president in this case, no long line of horny-handed depositors and no locking of doors and putting up of an announcement of failure. Your average Pennsylvania Dutchman puts his money in a stocking or in an empty stove and cares not for banks. The "run" in question was on a grocery store belonging to the Pan Handle Coal Company. A. "run" on a grocery store is about the funniest thing—for the proprietor—that can happen.

The filer in the machine shop on the morning of the "run" to use a local phrase, "jumped his job," and wanted his cash before pay day, contrary to the rules and regulations made and provided. The owners, making up their minds to discourage this habit of their men leaving them in a lurch, refused to pay the disconsolate filer until pay day. The filer thereupon filed an attachment on coal of the company, and this caused the "run." Without looking into the situation, local creditors and mill hands commenced a "run" on the company's grocery store, with the object of taking out their wages and debt in lard, dried apples, syrup, tobacco, chow-chow, bacon and other necessaries of life.

The clerk, who had been dozing behind the counter, jumped four feet in the air when the door opened and a half dozen brawny, wild-eyed miners appeared. Bringing up the rear was a crowd of laborers, all clamoring for groceries. Soon it became apparent that the clerk could not tie up the packages fast enough, and he told the crowd to help themselves while he checked up the goods.

When Manager Boardman returned in the evening from the city, whither he had gone after some supplies, the clerk was lying exhausted across an empty pickle barrel, and the store had the appearance of the last act of a cyclone. When the clerk recovered he informed Boardman of the "run," and Boardman laughed loud and long. While he was surveying the wreck in came a drummer for a Philadelphia grocery house and mildly inquired if anything was wanted, Boardman looked queerly at the drummer, laughed and pointed to the empty shelves.

The drummer knew his business, and that night he carried the largest order of the month to Philadelphia. Before morning Boardman had discharged all liens and the colliery was started up as usual.

Some persons are mean enough to say that the drummer put up a job on the employees so that he could book an order; it may be so, and the employees are inclined to believe anything just now. If you go to Cross Creek drop in and see Boardman and have him relate the story about the "run." Should you go over to the colliery don't be surprised if you see one of the miners drop his tools and go back of the boiler and kick himself. You will know that he was in the "run" and that he has a house full of dried apples, pickles and canned fruit that he will never get rid of.—Grocery World.

DIVE INTO IT.

The German strong man Sandow, has given some marvellous performances during the summer. He would take two chains, whose mates have sustained a weight of seven or eight thousand pounds, and fasten them snugly around his great nineteen-inch biceps. The arm is doubled, the big muscle swells, and the chains that two strong horses cannot break, snap as if they were cotton threads. In his exhibition before Dr. Sargent, of Harvard, Sandow placed his hand under the foot of a man who weighed two hundred and fifteen pounds, and, with his arm held straight, placed that burden on a table as easily as an ordinary man would lift an orange. He declares that the only secret of his strength is training; that such muscular power as he possesses is posstble to any man who is willing to work intelligently, and keep at it long enough. Whether this is absolutely true or not, it is certain than many go through life pitiably weak compared with what they might be, and Sandow's words are full of suggestion for more than the physical side of life.

No matter how irksome the task; bring all your powers to bear upon it; dive into the very heart of it; probe it to the quick; anatomize it; exhaust it. If confronted by a difficulty, no matter how serious, do not flinch from it, or turn aside; but face it boldly and resolutely; survey it coolly on all sides: then close and grapple with it, till by your prowess you have crushed it to powder. Do you want to grow strong? Then you must measure yourself, not with pygmies, but with giants, and wrestle with all your might. A throw upon your back will do you good. Your pulse should beat high, as if you were in battle, and the sound of the trumpet in your ear.

Mazawattee Ceylon Tea

Just Arrived - -

¼'s, ½'s, and 1 lb. Packages.
3's, 6's, and 10 lb. Tins.

..Finest Tea on the Market..

DAVIDSON & HAY, Sole Agents

36 Yonge Street, TORONTO

Important

The Ireland National Food Company, Ltd.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEAL

TORONTO, AUGUST, 1893.

Please note the reduction in price of our **Desiccated Rolled Wheat** in 3 lb. packages. **Price is now $2.00 per dozen.** (1 doz. 3 lb. packages per case.) The finest breakfast cereal food in the world. This is a line that will pay you to handle and gives you a good margin of profit.

P. S.—On 5 case lots we will allow freight. Handsome show-card and advertising matter enclosed with goods.

Write us for prices on CHOICE BULK GOODS, Rolled Oats, Rolled Wheat, Wheatlets, Pot and Pearl Barley, Split Peas, Graham Flour, Buckwheat Flour, Gold Corn Meal, Granulated Wheat, Etc.

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

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BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

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GRIMBLE'S English Malt VINEGAR

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$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

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..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Newcastle, Ont., has been abolished as an outport of customs.

Unmixed evils rarely occur. The fact that money has been tight is said to have resulted in a good deal of sober thought.

A number of barbers, candy-store proprietors and tobacconists in Hamilton have been summoned to answer the charge of breach of the Lord's Day Act.

The Messrs. Walker, of Walkerville, have a 100-acre field of tobacco which looks fine, just opposite the hop yards. Thirty-five men are engaged in harvesting it.

Hop picking has commenced in the vicinity of Walkerville, and some 500 hands are employed in securing the crop, which is pronounced excellent. The work will last three weeks.

The religious census of Australia just completed, shows 1,485,066 members of the Church of England, 84,118 Catholics, 493,369 Presbyterians, and 394,564 Methodists. These are the four most numerous denoinations.

The grain is nearly all in the stack in Manitoba and threshing started last week. The sample generally is good. The effect of the hail storm is not so complete as anticipated. Many will have a fair second growth of oats .

The new order in council governing bass fishing in Ontario and Quebec makes an important change with regard to the close season. Heretofore bass fishing has been prohibited from April 15 to June 15. Henceforth it will extend from May 10 to June 30, which will not only cover the spawning season, but the period during which the eggs are being hatched and the parent fish are caring for their young.

The St. Johns Stone Chinaware Company have applied to the corporation of St. Johns for a bonus of $25,000 payable in five yearly instalments to assist them in rebuilding their large pottery in that town. They will agree to give employment to at least 150 hands and to conform to all regulations that may be necessary to conserve the interests of the corporation.

Mr. Lefebvre, of Montreal, had an interview with the Acting Commissioner of Customs Monday relative to the importation in bond of machinery for manufacturing sugar from beet root. Mr. Lefebvre wants to start up a factory at Farnham, and if successful after a few months' trial he will then be willing to pay the duty. If the venture does not turn out a success then he would send the machinery out of the country.

Fishermen say mackerel have not been seen off the coast in such large numbers for 20 years as on Saturday last. Only unfavorable circumstances, high winds and rough sea, prevented immense catches being made. This knocks in the head the theory put forward by some that the fish were disappearing from North Atlantic waters.

A man living in a cabin near Centerville, N. S., adopted a novel method of keeping creditors away from the door. He would go to a store, get goods on credit, saying that he would pay for them on pay-day. When a collector appeared he found the dwelling placarded with the words "Scarlet Fever." This did not frighten one collector, and so the scheme was exploded.

An industry which has arisen to considerable importance in France is the selling of milk frozen solid in cans . It has been discovered that milk can be kept perfectly fresh in a frozen condition for more than a month. It is frozen by means of an ordinary ice-making machine, and despatched by road, rail or steamer to its destination. The customer who purchases the frozen milk has simply to thaw it when it is required for use.—Commercial Inquirer.

It is stated that the pepper trade of Bangkok,Siam, is entirely controlled by two British firms, who manage to make the business perfectly safe, by bringing into requisition the telegraph, and negotiating simultaneous deals on the London and Bangkok markets.

"I am sure we shall be on good terms," said the man who had just moved into the neighborhood to the corner grocer. "No doubt of it, sir." "Especially," he added as an afterthought, "if the terms are cash."—Washington Star.

Marine underwriters have had an unfortunate season owing to the large number of wrecks this year. The Wandraham, which went ashore, cost the insurance companies $200,000, that sum representing the damage to her cargo, which was valued at about $330,000. The Lake Nepigon's cargo was valued at about $220,000, and the damage to it was about $50,000. The Hurona's cargo was valued at about $100,000, and the damage was placed about $18,000. The Straits of Gibraltar's cargo, valued at $8,000, was a total loss. The Alcides' cargo, valued at about $200,000, cost the insurance companies about $120,000. The companies estimate that they will lose about $31,000 by the delay to the Sarnia, having to pay their share of the salvage.

The largest cheese factory in Canada, if not the largest in the world, is located in the county of Middlesex, and about 17 miles from London. This factory last season made about 250 tons of cheese, and its output for the present year will be upwards of 300 tons. The milk received for this quantity is supplied within a radius of three miles around the factory. The amount of money that is brought into this small district and divided among the 80 or 90 farmers who patronize this factory is from $50,000 to $60,000 every year. This extensive business is located at Harrietsville. The farmers interested in this concern have no reason to complain very much of hard times, when their other farm operations are supplemented so largely by the cheese factory.—Ingersoll Sun.

The Department of Trade and Commerce has received a report from Mr. Thomas Connolly, formerly Canadian Government agent at Dublin, in which he states that the barley crop in Britain will be at least 30 per cent. short this year, and the long drought on the continent will diminish the supply of foreign barley. About 50,000 to 60,000 bushels of Canadian barley were sold on the Dublin market last season. The demand is increasing, especially from the large maltsters, who find it very suitable for the "crystal malt," which they ship in large quantities to the English brewers who use it to color English ales and give them a head. Canadian barley is purchased chiefly by the Dublin men from Liverpool houses, and at the date of Mr .Connolly's report (20th August) he learned from a leading broker that a large order for Canadian barley had been received at 12s .6d. a barrel of 224 pounds.

The Bureau of American Republics has been advised that the Government of Costa Rica, by decree of August 19, 1893, has ordered the duties on imports of cognac, whiskey, gin, mistelas (sweet wines), champagne wines, and all other liquors allowed to enter the country, to be increased as follows: Cognac, whiskey, gin, and liquors permitted to be imported, shall pay, when imported in barrels or demijohns, $1.05 per kilo. (They now pay $0.80) Do. do .do., when imported in any other kind of vessels, shall pay $0.80 per kilo. (They now pay $0.60.) Mistelas (sweet wines), when imported in barrels or demijohns, shall pay $1.05 per kilo. (They now pay $0.60.) Do., in any other vessel shall pay $0.80 per kilo. (They now pay $0.45.) Champagne, in whatever vessel, shall pay $1.05 per kilo. (It now pays $0.90.) This amendment to the tariff shall take effect for articles coming from Europe thirty days after the publication of the decree (Aug. 22, 1893), and for articles coming from any other place 20 days after.

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H. P. ECKARDT & CO.
No. 3 Front St. East,
Wholesale Grocers, TORONTO.

FOR COOKING PURPOSES

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

It makes the most delicious

PUDDINGS
CUSTARDS
ICE CREAM

DELAFIELD, McGOVERN & CO.,
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NEW YORK.
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For sale in Canada by
JAMES TURNER & CO
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Which is the easiest soap to do a washing with? ?

? Which soap makes . . both . . Man and Woman happy

The voice of Wisdom prompt replies, THE AMMONIA SOAP !

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

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As his goods are equal to the Imported.

535-537 King Street, W.,
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We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.
GREENBANK Caustic Soda, in barrels, 98 %.
GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

REFORM AND REFORMER.

The consensus of opinion among wholesale grocers all over the country seems to be that reforms in the business are absolutely necessary. The abuses which have crept in, and which have been brought to light in part by the communications that appeared in the Interstate Grocer of late, call for reform; but before we can have reform we must have reformers, and must find those among us who have the courage of conviction and the self-sacrificing elements without which reformers cannot be imagined. The progress which we are making is slow, and not easily discernible, but it is nevertheless a fact that we are making progress, and making it in the right direction. We must take into consideration the fact that reforms, before being practically inaugurated, must be subjected to a severe test and trial. They must pass the ordeal of criticism, not only on the part of dissenting jobbers, but of salesmen and retailers. They must be intrinsically just, and while, perhaps, being severely criticised by some who imagine that they will be the victims of extortion, yet when brought under the search-light of honest criticism it must be found that nothing in them would be against public policy, against law, justice or equity. The dissenting jobber is, by no means, a dangerous foe to measures of reform. The greatest foe, the most formidable enemy, is that jobber who thinks himself above organized effort, or whose time is deemed by him too valuable to be spent in listening or reading. Another and very dangerous enemy of reform is the philosophic grocer whose mental acumen is such that he can dissect and rip up every measure that is proposed and projected, whose powers of negation are endless, whose very smile annihilates through its sarcasm, but who never uses the analytical qualities of his mind to prevent, to project, or to promote. It is, of course, much easier to criticise than to invent, and in the great struggle it is much safer to attack those who are in front than to take a similarly exposed position and stand for what is right in the face of consequences. The salesman sees in every measure of reform an attack on his system and practices. He it is who comes in contact with the retailer, and sides with him in every argument against the jobber. In many instances we have known salesmen to make capital out of the fact that a competitor was a so-called reformer.

"Why should you buy goods from that house?" asks the criticising salesman. "Do you not know that that man is the head and front of all organization? Do you not know that he is fighting for bigger profits and consequently higher prices? Do you not know that he is the great 'I am,' the sponsor for reform, and the enemy of every retailer?" Such are the obstacles that reformers meet with, and when not made of stern stuff, it does not take long for a partner or a stockholder to convince the "reformer" that he is hurting the business of his firm, and that his writings, his speeches, and his interest in organization must stop. Such has been the fate of all those who stand in the vanguard, and never was the time wanting when those who were safely under shelter would laugh at a fool-hardy exposure for the sake of principle. Reforms are of slow growth, and very frequently those who conceive and advocate ideas do not live long enough to see them generally adopted, but truth is mighty and will prevail, and very frequently what the few only take hold of becomes the principle of the masses; and when accepted proves the foresight of those who first perceived the truth. I find that responsible retail merchants are not averse to reforms by virtue of which the jobber expects to obtain his just deserts. The principles of business are everywhere the same, and what applies to the jobber soon will, if it does not already, apply to the retailer, and far from being hurt, the responsible, legitimate dealer, be he jobber or retailer, is benefitted by genuine reform.

In the great struggle for commercial existence, as in the struggle of war, we find a vanguard and a rear guard, but we also find that modern outgrowth called the guerilla or bushwhacker. The soldier is not afraid to meet the enemy in battle, but of what avail is bravery or courage when being waylaid and shot at from under cover by the guerilla? The merchant worthy of the name is never afraid of legitimate competition, fierce as it may be, but it is the bushwhacking, the underhand, contemptible work of the guerilla that is so detrimental to business. Open warfare is calculated to raise courage, open competition is calculated to sharpen the intellect, but surreptitous competion may be likened to the guerilla warfare, for which the gallant soldier has the most loathing contempt.

Reformers are frequently discouraged, and believers in organization lose faith when they meet with those who are known to be false, and who make agreements as laws are made, only to be violated. It takes a great deal of courage to keep up the work in the face of such drawbacks, but we know that it is not the rush of waters that wears down the pebbles, but the slow and constant drop, the persistent and constant expenditure of force which ultimately produces results that the most powerful sporatic efforts would never bring about. History furnishes abundant proof of this thought, and so long as we have faith in the cause that we advocate we must uphold its banner regardless of the number of our followers. The emoluments that come to a reformer are of a very peculiar character. He has the privilege of fighting the battle of others, he is placed in position to be misunderstood, he receives abuse, and, last, but not least, his honesty is brought into question, and personal feelings are engendered which estrange him from those that would have remained friendly with him had he attended to his own affairs and not those of others. The genuine reformer takes these matters philosophically, and while for the moment he may lose courage and ask himself the question, "Why am I so foolish as to spend my time and vitality for those who do not appreciate my services and misjudge my motives?" After all, he is happy in the conviction of having stood for what he thought was right, and in the knowledge that in the end he must be vindicated and the world at large convinced of the wisdom of the course he advocates. The bugle note of reform is resounding throughout the land. The forces are being marshalled in every trade-centre, and the time is not far distant when out of all this chaos, out of all the idle talk that is being indulged in, there will evolve such measures of reform as will astound the doubting Thomases, as will satisfy the philosophical and analytical minds among us, and bring the blush of shame to the cheek of those who were indifferent to the movement when in its infancy, who were recreant to the trust reposed in them by their brother merchants, but glad to avail themselves of the benefits to be derived from the time, talent and labor of those whom they belittled and laughed at.—Jacob Furth in Interstate Grocer.

A very attractive display of rolled oats and other cereal food products is being made at the Toronto Industrial Exhibition this year by E. D. Tillson, Tilsonburg. It stands just east of the entrance to the art gallery in the main building. Mr. Tillson reports a very much increased demand for these goods, and he has recently been compelled to double the capacity of the roller flour mill. He has also placed one of the most practical oatmeal millers in the country in charge of that department. They are devoting special attention to rolled oats, barley, and peas for the Canadian trade, the demand for these products having grown rapidly during the past few years, as the medical profession has so strongly recomended them as being the best foods. The exhibit is well worth seeing.



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QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

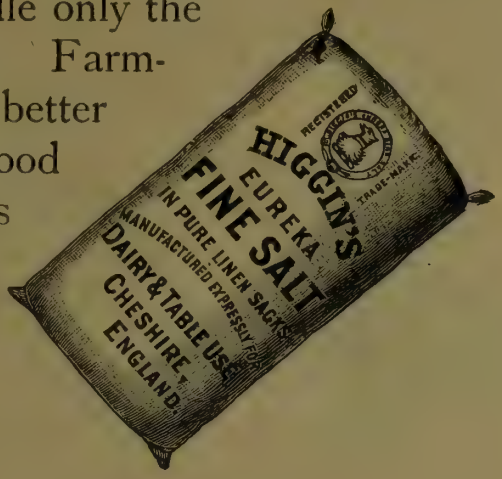
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Salt :—

Merchants are realizing at last that it pays to handle only the Best Salts. Farmers bring in better butter and good butter brings good profit. . . .



TRY Higgin's "Eureka." Order a few ¼ sacks at 67½ cts. quarter
TRY Ashton's "Factory Filled." " " " " "

They will Satisfy your Trade

"They Stand at THE HEAD"

Chase & Sanborn's "Seal" Coffees

(Montreal and Boston)

are leading the trade in Canada as they do in the United States. **Why?**

QUALITY AND UNIFORMITY
are the keys to their success.

TRY THEM

EBY, BLAIN & CO.

Wholesale Grocers

TORONTO, ONTARIO

EMPIRE TOBACCO COMPANY'S
COLUMN

FIRE !

Factory Only

Partially Destroyed



Good Stock in Bonded Warehouse which has not been touched by the flames.

We can fill all orders, and solicit your kind patronage.

EMPIRE TOBACCO CO.

MONTREAL

SIAMESE PEPPER.

After rice and teak, pepper is the principal export from Siam, says an English paper In 1892, 1,175 tons were exported, a slight falling off compared with the previous year. The pepper business is entirely in the hands of two British firms, and as bargains are enclosed simultaneously at London and Bangkok by telegraph, it is a perfectly safe trade. The price, during the year, continued to fall, ranging from 22 ticals per picul (£30. 10s. per ton) for white pepper, and 16 ticals to 10 ticals (£22. 3s. to £13. 7s. per ton) for black. As recently as 1888 the price reached the high figure of £88. per ton. It would appear that the big profits in those years were made by the middlemen—Chinamen who buy the standing crops, and take all risks of disease or worm. All the pepper sold in the Bangkok market comes from Chantaboon. a district on the east coast of the Gulf of Siam about 180 miles from Bangkok. The two firms above referred to do business through the shipping agent—a German who runs a small steamer once a week to Chantaboon. The pepper crop is gathered in March, and is in the Bangkok market about a month later. When the berries are plucked, they are put through a winnowing machine with three compartments The heaviest berries drop into the first, and after being macerated in water, by which the outer black covering is removed, become white pepper. The lighter and inferior berries of the second compartment form black pepper, and those in the third are waste from which the best grains are extracted and added to the second kind.

Of the export, two-thirds were white and one-third black pepper. All the white is shipped to London, and the black to China. The local consumption is small.

TWO BUSY BUSINESS MEN.

"Hello ! been to dinner yet ?"

"No ; haven't time, I am just rushed to death."

"Yes, that's so and much worse."

Surprised look of inquiry.

"Don't you know that the man who dies in debt to his stomach commits an unpardonable sin ?"

"Oh, that's all bosh, besides I don't want to eat, don't have any desire to-day ; I caught a little cold and my head feels—you know, just feels—and I feel it and I can't half work."

"So much the more need of dinner. Old man, we've always been friends, and I'm sorry we've got to break off, but I have no time for fools, and you're the foolhest pattern I've seen lately—so it's got to be."

"Pshaw ! don't waste my time with nonsense."

"Hold on a minute ; you're a progressive business man and know that common sense is the safest guide, and you ought to know that you cannot get up steam without fuel, and if you put it in all at once in a hurry, you'll choke her and she won't work ; if you don't put it in at the proper time, she'll slack down and rack your machinery so that it don't pay. Now a bolted breakfast and a hurry-scurry down town and a strain to do too much finds the stomach overworked at first, and nothing to work on later brings weariness, a faint heart, a dull head, a confused judgment, a sense of oppression, an irritable temper and a physical susceptibility to all the miCrow Bees that fly. Old man ! you're a fool, and condemned to boot, by your own folly. I had the same trouble with some of my clerks and had to prescribe their diet and see that they were regular in put ting in the power. As a result I have to hustle now to keep in the lead of a lot of clear-headed, vigorous, jolly fellows that don't know what it is to say die."

"Old chap, being well conditioned I can outlast you in this contest, and I'm going to stick to you till you come out to lunch with me and let me lecture you on why the busy business man should eat, what he should eat, why he should be regular in doing it, and what it prevents and accomplishes—which you would know yourself if your head was cleared by the support of a regular feed, which even a jackass cannot do without—and this is one of the cases where it pays to be a—jackass."—Business Men.

ASSOCIATION VS. ISOLATION.

"I make it the rule of my life," said a certain person—a very solemn person—the other day, "never to join any association whatever."

It would be the rule of my life, on the other hand, if I had any rule, to join as many associations as I possibly could, because by association alone can anything be done, says Walter Besant. But, indeed, I mistrust profoundly the wisdom of any man who says he makes this and that the rule of his life. We allow, to be sure, any man who pleases to make it the rule of his life not to kill his neighbors, and not to do anything forbidden by a certain venerable code. But we do not know the solemn person who says, "I make it the rule of my life never to enter the theatre," or that other who says, "I make it the rule of my life never to read a novel," or that other solemn person who makes it the rule of his life never to join any association. All three solemn persons betray in their solemnities the kind of wisdom which we associate with the word prig : For to deprive themselves of the theatre is to cut off the teaching and enjoyment of fine art ; to read no fiction is to lose another fine art, and to join no association shows either contempt for our fellow creatures or the design to enjoy the fruits of their labors without any contribution of our own.

Everything we possess is the result of association. Everything has been obtained by united effort. The whole of our social and political freedom comes from men joining, acting, voting, fighting together. Without association we are powerless. An army is an association, a ship's company is an association, a parliament is an association. When men want anything they form an association in order to get it. There is no other way of getting it : we must persuade the world first, that what we want is reasonable and right; next, that we mean to go on banding ourselves together until we get it; thirdly, that we are powerful enongh to make our influence felt. Without association the world would go steadily down, down, down. —National Grocer.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 18 to 20c.; choice dairy tub, 19 to 21c. no stock on hand. Eggs, 11½ to 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO.

—: DEALER IN :—

Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

McWILLIAM & EVERIST

Fruit and Commission Merchants

25 and 27 Church street,

TORONTO, ONT.

We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.

All orders will receive our best attention.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Sept. 14, 1893.

GROCERIES.

This is the second week of the Industrial Exhibition, and there have been a large number of country customers in the city in consequence. Whether the number in the city was larger than usual we do not know, but there seems to be no question about more of them visiting the wholesale houses. A dozen or more would be seen gathered in a sample room chatting with the heads of the firm or being shown around the house by the travelers. The proportion of those who left orders seems also to have been larger than usual. "I know we have scarcely allowed one man to go out before he left an order," said a salesman of one house. "Look at that," said a salesman of another firm, "every name with a cross before it you see in that list of customers who have called upon us means that that man left an order; and you will notice that there is only an odd one here and there that hasn't a cross marked before it." Business in consequence has been fairly good and larger in volume than last week, although it has been largely of a sorting up character. The coffee market both here and outside shows some improvement. Dried fruits remain much as before. Rice remains quiet, while the feeling in pepper is stronger on account of advances in the United States and in Great Britain. Sugar is moving fairly well at unchanged prices. Demand has improved somewhat for syrup, but molasses remains as dull as ever. A fair business is still being done in Japan and good medium blacks There is not much stir yet in canned goods, but there is a firmer feeling in tomatoes on account of the still reported damage to the growing vines.

COFFEE.

Coffees have been in little better demand on the local market at unchanged prices. Owing to the troubles in Brazil the market generally has been somewhat unsettled. The results last week on the New York market for Brazil grades was on the whole satisfactory. Buyers manifested some of the old time caution, but furnished more trade and submitted to a gradual advance in the line of cost. Speculation however was slow and cautious and new ventures rare. On the Toronto market we quote as before. We quote: Rio, 20 to 21c.: East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. Good coffees are still scarce on this market.

DRIED FRUIT.

Nothing particularly striking has developed in this line during the week. In Valencia raisins there has been a little movement in good selected fruit of the crop of 1892 at about 6½ to 7c., but the people as a rule are holding off for the later shipments of new fruits. The little of the early shipments that are on the market are dull at 6½ to 7½c. Sultanas have been in good demand, several hundred box lots moving; prices firm at 6½ to 7½c. for good to fine. Currants are in fair demand at 5 to 5¾c. for ordinary, and 7 to 8c. for fine, and stocks are bare. Samples of new fruit have been shown here and the quality is good. Prices will be equally as low as last year, while the quality will be better. The new fruit is expected to arrive on the Toronto market about the first week in October. Demand for prunes is light at 7 to 8½c. Some early shipments of a few hundred boxes of new fruit have been made, but they were on open orders and no prices have been received. Dates continue in light demand at unchanged prices, 5 to 6c.

NUTS.

Business quiet and prices unchanged. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Trade in rice is quiet, and seemingly more so than is usual at this time. The idea as to price still remains 3⅝ to 3¾c. for ordinary and 5c. for Japan.

In spices the usual trade is being done. The pepper market is much stronger. In the States there has been an advance of 1 to 1½c. per lb., and we hear of a sale of a 400 ton lot of black in New York at an advance of 1c per lb. The market is getting stronger in England, Toronto houses having this week been compelled to pay advances on both black and white pepper.

SUGARS.

The improved demand for sugars noted a week ago has been maintained, business in this line being fairly brisk. Granulated particularly is reported to be selling well. The movement is, however, principally confined to small lots. Ordinarily 5½c. is still quoted for granulated, but this figure is shaded at times. Yellows as a rule range from 4¼ to 5c., but there is a sugar on the market that can be obtained slightly lower than the inside figure quoted. It is however very dark. For raws, 3¾ to 4c. is the idea, but there is not much doing. Jobbers are reported to be active buyers this week and refiners firm as regards prices. Tuesday's telegraphic advices said raws were advancing sharply.

Willet & Gray, in their Weekly Statistical say:

THE WEEK.—Raws and Refined unchanged. Net cash quotations are: Muscovados, 3c.; Centrifugals, 3.50c.; Granulated, 5.09c. Receipts, 12,786 tons. Meltings, 20,000 tons. Total stock in Four Ports, 63,153 tons, against 70,367 tons last week, and 96,819 tons last year. By cable: Stock in Havana and Mantanzas, 106,000 tons, against 109,000 tons last week, and 62,000 tons last year. The six principal ports of Cuba give for the week: Receipts, 2,000; exports, 11,000 tons; stocks 150,000 tons, against 159.000 tons last week, and 100,980, last year. Total stock in all the principal countries, 632,553 tons, against 707,399 at same dates last year. Afloats to the United States from all countries estimated, 45,000 tons, against 60,000 tons last year. Beet Sugar quotations, cost and freight, 14s. 9d. and 14s. 10½d. per cwt. for "firsts."

RAWS.—After a period of inactivity and light receipts, the refiners re-entered the market and took considerable supplies for importers' stocks here, at full prices last paid. These purchases, with near-by Cuba, Beet and Java sugars, secured in producing countries, will sufficiently replenish the refiners' diminishing stocks for the time being. Indications point to a continued large demand for refined sugars which will require good full supplies of raws to meet before the end of the present campaign. Available sugars are not excessive, and, with Europe remaining firm in expectation of no increase in the new Beet crop, we may look for steady if not improving prices in the near future. Cuba is firmer after the recent forced sales, which are reported to include 160,000 bags Centrifugals, 96°, at equivalent of 3⅜c. c & f., and 20,000 bags 95° at 3¼c. c & f. Holders are now asking 3½c. for the remaining stock, which amounts to about 100,000 tons available for the United States. Financial matters in the island have materially improved lately.

REFINED.—The week has been an eventful one in this market. The renewed confience in business circles generally throughout the country gave a start to the demand, which is usually heavy at this time, and, in consequence of the smaller production at New Orleans, Philadelphia and Boston, due to lack of supplies of raws, an enormous business has been done at New York. The concentration of the great demand at one point has necessarily resulted in delays of shipments, causing much inconvenience to the grocers who, however, would and should have supplied themselves in August but for the financial troubles then existing. Much improvement is promised soon, as the railroads, which have not been providing sufficient cars, are arranging to greatly facilitate the deliveries at once. The surplus stocks of refined have been practically exhausted and increased meltings will result. New Orleans has already increased its output and Philadelphia and Boston will soon follow. It is significant that the business, while very large in the aggregate, is made up of moderate orders in each case, which shows that the grocers are not buying on speculation but only to supply immediate needs, and that the demand is likely to continue. Under existing circumstances it is most desirable that prices should be held steady and the indications are that no important change will be made for the present.

SYRUPS AND MOLASSES.

Low and medium grade syrups are in better demand at prices ranging from 25 to

FRESH FRUIT
Consignments Carefully Handled
PROMPT RETURNS
CLEMES BROS.
Phone. 1766 TORONTO
Reference—Bank of Toronto.



..THE.. UNPRECEDENTED .SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

Lakeport
PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY
THEY HAVE NO EQUAL.

FACTORIES:
LAKEPORT AND TRENTON, ONT.

TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address
Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

There is still some talk of a shortness in the tomato crop, although it has become more general. Some canners are asking as high as 90 to 95c., but they are not getting it, while others are refusing to quote. As to what ground there is for the stand taken by the canners, there is a difference of opinion among the trade, some not hesitating to say that if they wanted tomatoes they would have no trouble in getting them. From what can be gathered from travelers it is evident that the tomato crop is not turning out as well as expected in some districts, but whether to the extent that some would infer is another thing. Demand for tomatoes, peas and corn has been fair during the week at unchanged prices, the idea still being 80 to 85c. Salmon continues in good demand, with stocks on this market still bare, the small shipments that are from time to time arriving being rapidly absorbed by back orders. The ruling prices appear to be $1.35, $1.40 and $1.45 for talls. There are no flats to be had. Lobsters are in steady demand at $2 40 to $2.50 for good flat tins; in talls $2 seems to be the lowest for good fish. Demand is reported fair for both sardines and canned meats.

MONTREAL.

It turns out despite the conflicting reports that the supply of salmon on the Fraser will be fair but prices remain steady. For round lots $1.30 to $1.35 is the idea, but jobbers are moving small parcels of prime brands at $1.30 to $1 40. In canned vegetables packers' agents show a somewhat firmer feeling but buyers do not show much urgency as yet. Recent quotations from packers' hands on spot here are 85 to 95c. for tomatoes, 85c. for corn, and 85c. to $1.00 for peas.

MARKETS—Continued.

40c. per gallon. There is no improvement in molasses and prices are unchanged, 30 to 35c. being the idea for barrels and half barrels respectively.

TEAS.

Business on the whole is probably not as brisk as a week ago. Demand, however, is still fairly active for Japans at 16 to 18c. for low grade, 19 to 25c. for medium, and 30 to 35c. for fine. A nice business is also reported in medium and low grade blacks at 25 to 35c. for the former and 16 to 18c. for the latter. Quite a few new Pekoe Congous, Paklings, etc., have arrived, and orders taken in advance have been filled.

Brokers report Japan tea in good demand, with prices advancing. New season's Indian teas are offering in good supply and showing excellent value. Buyers are again beginning to show interest in both Indian and Ceylon teas.

Best for Wash Day

SURPRISE SOAP

Best for Every Day

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

BUTTER AND CHEESE.

Butter continues scarce and wanted, with prices higher than a week ago. For choice dairy tubs, crocks and pails jobbers are paying as a rule 18c. and selling at 20 to 21c.: for mixed lots all store packed they are paying 16c. and getting 17 to 19c. Dairy pound rolls are being taken by jobbers at 22 to 23c., and 25c. is the ruling figure they are getting from retailers. There is a good shipping demand for creamery tub butter, but there is not much wanted for local consumption. The creamery men are holding for higher prices. Some of them won't even quote. As one jobber put it, "because they have been getting good prices all along they seem to think butter ought to go higher still, Jobbers are paying 22½ to 23c. for creamery tubs, and getting ordinarily 24c. For pound prints they are paying 23 to 25c. and selling at 26c.

Nothing particularly new has developed in cheese during the week. There is a fair local demand, and prices are steady at 10 to 10¼c.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged, $1.40 to $1.50 still being obtained in a jobbing way for a good hand-picked article.

DRIED APPLES—Prices are firmer at 5½c., but there is nothing doing; jobbers would pay 4½c.

EVAPORATED APPLES—Nominal at 8½ to 9c.

EGGS—There is a good local consumption and prices are higher at 12c.; jobbers are paying 11c. Supply and demand is about equal.

POULTRY—Quiet and unchanged at 40 to 60c. for chickens and at 50 to 65c. for ducks.

POTATOES—Farmers' deliveries are free and the market is easier. Carlots can be obtained on track at 60c., and jobbers are trying to get 70 to 75c. for small lots out of store.

HONEY—Quiet and unchanged, 15c. still being the idea for clover, new season's in sections.

HOPS—Market dull. There have been some sales of new season's pick at 25c., but as a rule new hops are not ready for the market. For '92's 12 to 14c. is still the idea.

ONIONS—New Spanish onions are now on the market and they are selling freely at $1 to $1.10 per crate.

SWEET POTATOES—Are beginning to arrive and they are in good demand at $4.50 to $4.75 per barrel.

HOGS AND PROVISIONS.

Dressed hogs continue to arrive in fair supply, and prices are still well maintained at $8 per cwt., the decline anticipated by the packers not yet having materialized. Hog products continue in good demand. Stocks of long clear bacon on this market are light, and we quote prices fractionally higher.

BACON—Long clear, 10¾ to 11c. Smoked backs 12 to 12½c., bellies, 13 to 13½c., rolls 10 to 10½c.

. . UNEQUALLED . .

SYMINGTON'S

COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR.

The Best Soap is the Cheapest

—: USE :—

MORSE'S
BEST
MANUFACTURED SOAP ONLY BY
JOHN TAYLOR & CO TORONTO CANADA

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Outfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

THE SOLID
GLOBE
WASHBOARD
The Strongest and most Durable.

Freight allowed on 5 doz. lots to Ontario Railway points.

CHAS. BOECKH & SONS
80 York St., TORONTO



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

. . THE QUEEN BRAND . .

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

MARKETS—Continued

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

Quite a change has taken place in the fish market during the past week. Large quantities of salt fish are being received. Fresh sea salmon is a little scarce, and prices have gone up 2 to 3c. per pound. No half barrels of Labrador herring are being received, all lots coming in, in full barrels. We quote as follows: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and whitefish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; smoke cisco, $1.25 per lb.; kipper cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

GREEN FRUIT.

Domestic fruits continue to absorb the most attention, business in them being active. Peaches, plums, pears, grapes, etc., are in plentiful supply and selling freely at quotations. Oranges remain quiet, and a few Jamaicas are on the market and they are selling at $6. New lemons are in fair demand, and the market is about cleaned out of old stock. The season is about over for Lawton berries but there are still a few arriving. The supply of this fruit has kept up remarkably well this season. Demand for watemelons is falling off on account of the cooler weather. Grapes are in liberal supply and demand is good. There is practically no California fruit on the market at the moment, domestic fruit having driven it out. We quote as follows: Oranges—Rhodi's, $4.50 to $5 for 160's and 200's; Sorrento's $4.50 for 200's, $2.50 for ½ boxes; Jamaica's, $6 per bbl.; lemons, $3 to $5; new lemons, Sorrento's, $5.50 to $5.75 per box; bananas, $1 to $1.50; Lawton berries, 8 to 10c; peaches, 75 to $1.10 per basket; pears, 60 to 75c. per basket; tomatoes, 25 to 40c. per basket; cucumbers, 20 to 30c. per basket; cabbage, $1.25 to $1.50 per bbl.; watermelons, 18 to 25c.; grapes—Champion's, 2½ to 3c. per lb.; Concords, 3½ to 4c.; Niagara's, 5 to 6c.; Moore's early, 4 to 4½c.; Worden's, 4 to 4½c.; Roger's, 5 to 6c. California fruit—peaches, $1.40 to $1.60; pears, $2.50 to $2.75; plums, $1.75 to $2.

SALT.

Trade continues good in salt, and some good shipments are reported to have been made during the week. Prices remain unchanged. Dairy, $1.25; bbls., $1.00; sacks, 68c.; American rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Trade in hides is running along smoothly. No fresh hides are being received by dealers. Prices are unchanged, dealers paying 4, 3 and 2c. according to quality.

SKINS—The supply in skins is fair and the demand good; Lambskins and pelts are 55c. Calfskins are in demand at 5 and 6c.

TALLOW—Tallow is weak. There is so much poor tallow in the market, and dealers object to anything but first-class quality, for which they are willing to pay 4½ to 5½c.

WOOL—No change in the wool market since last report. Large quantities are being received by dealers, but the demand for such remains quiet. Prices range from 17 to 20c. according to quality.

PETROLEUM.

The Petrolia Advertiser, in its weekly report says: There is no change in the market and nothing to report. The Exchange, instead of being a mart for the sale of oil, has become a mere meeting place to discuss any subject that may be brought up. If the producers don't soon take some action the Exchange will shortly become a thing of the past, and then good-bye to any chance of keeping up the price of crude. The price may be quoted at $1.10 delivered. Refined at 10c. f.o.b., car lots.

Business continues fairly good on the Toronto market, with the tendency of values towards a little more firmness. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

MARKET NOTES.

T. Kinnear & Co. are offering syrups of all kinds cheap.

The first consignment of salt herring was received by H. J. Bray.

Park, Blackwell & Co. report an extraordinary demand for new smoked meats.

Pepper is 1 to 1½c. higher in the States and is strong and advancing in England.

A shipment of "Lynx" brand salmon was received this week by H. P. Eckardt & Co.

Sloan & Crowther received a thousand packages of Congou teas one day this week.

Eby, Blain & Co. have just received a fine line of New Orleans molasses in half barrels.

Davidson & Hay are this week in receipt of two carloads of "Red Star" brand salmon.

Clemes Bros. have this week received direct shipments of new Spanish onions and sweet potatoes, both of which are selling well.

Chas. R. Cooper, manager of the Toronto Salt Works, has on exhibition at the works, four pieces of American rock salt, weighing

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

There is a little better enquiry for flour and prices are a little higher As the mills have not been running much lately stocks are getting lower, thus inducing more enquiry, the result of which is the better prices. Feed continues in good demand at steady prices.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $4.20 to $4.25; strong bakers' $3.75 to $3.90; white wheat patents, $3 50 to $3.90; straight roller, $3.15 to $3.20, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.95 to $3.05; extra, $2.50 to $2.75; low grades, per bag, 90c. to $1.10.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $14.00, do (Toronto freight) $12 to $12.50, shorts (ton lots) $18, ditto (Toronto freight) $15 50 to $16; mixed feed $20 to $22, feeding corn 57 to 58c., oats on track 35c. for old; new, west, 30c.

HAY—Baled timothy quiet and unchanged. We quote $10 to $10.50.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

The flour market shows little change, the only difference being that buyers are a little more inclined to buy at bottom prices, and this has lead to a somewhat better movement, local dealers especially taking hold a little more freely. Winter wheat, $3.90 to $4.10; Manitoba patents, best brands, $3.80 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.05; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.65; Manitoba strong bakers', best brand, $3.65 to $3.70.

The oatmeal market does not show any change. The demand is only fair, but the supply is small and prices hold steady. Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35; granulated, bags, $2.15; do., brls., $2.35; rolled oats, bags, $2.20; do., brls., $4.50 to $4.60.

The feed market holds firm under a light supply. Sales are noted of four cars of bran at the outside figure. Bran, $15 to $16; shorts, $17 to $19; Mouillie, $22.

THE CANADIAN SPECIALTY CO.

38 FRONT STREET EAST

Invite visitors to the TORONTO EXHIBITION to inspect their exhibit of

"CRYSTAL" RICE

One of the Latest, Best, and most Popular NEW FOOD CEREALS on the Market.

-: We have sold 5½ Carloads, about 137,000 pounds in 10 Months. :-

Visitors will also find an exhibit of FRENCH, CAVE & CO'S -:-
Lemonade, Orangeade, and Gingerade Tabloids there. -:- -:-
-:- The stand is situated on goound floor in the Main Building
-:- -:- near the Western Entrance, South Side

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg
Compagnie Francaise
Purveyors by Special Appointment to H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER,
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS,
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

RETAIL GROCERS
WILL FIND IT . .
TO THEIR INTEREST

TO BUY
BRANTFORD STARCHES
The Purest and Best in the Market.

British America Starch Co., Ltd.,
BRANTFORD, ONTARIO.

in all 5,100 lbs. These pieces were to be exhibited at the Fair but they did not arrive in time.

A new lot of Watson's bloaters and kippered herrings has just been received by Lucas, Steele & Bristol. These goods have proved good sellers.

The candy display of Ganong Bros. at the Industrial Exhibition has been bought by Robert Barron, Yonge street Toronto. The exhibit was a magnificent one.

Eby, Blain & Co. are in receipt of a shipment of new "Log Cabin" brand of extra sifted peas. Visitors to the Industrial Exhibition will remember the exhibit of these goods there.

The value of Japan teas offered by W. H. Gillard & Co., of Hamilton, must be surprisingly good from the fact that they are securing orders in nearly every competition in which they have entered.

H. P. Eckardt & Co. have been appointed agents for Pfaffmann & Co.'s "Eggwoodles," intended to take the place of macaroni and vermicelli for soups. It is put up in half pound and pound packages.

One of the prettiest exhibits at the Industrial Exhibition this year is that of the Truro Condensed Milk & Canning Co., of Nova Scotia, manufacturers of the well-known "Reindeer" brand of condensed milk, coffees, etc.

The fine values offered by Lucas, Steele & Bristol in syrups and molasses are said to be attracting the attention of buyers. This firm pays great attention to flavor, thinking this of greater moment to the consumer than all color. They will forward samples on application.

W. H. Gillard & Co., of Hamilton, received last week several hundred packages of new early crop Japan Teas, which they are advertising in this week's GROCER. The firm usually carry out all they advertise, and merchants interested in securing some surprising values in Japan teas to retail at 25c. will enhance their profits and increase their trade by an inspection of the samples which W. H. Gillard & Co., will be pleased to mail customers on application.

The tea chart showing the rise of Indian and Ceylon tea and the eclipse of China tea, now on exhibition at the World's Fair, Chicago, was designed by Gow, Wilson & Stanton, of London, England. W. H. Gillard & Co. reproduced this chart in two previous issues of THE GROCER. No doubt many retail grocers throughout the country have seen this chart at the World's Fair, and Gow, Wilson & Stanton have the thanks of the trade for the most comprehensive manner in which the consumption of these three teas is placed before the public. There is also on exhibition at the Indian Court another chart designed by Gow, Wilson & Stanton, showing in lbs. the exact quantities of China, Indian and Ceylon teas consumed in Great Britain since the year 1862.

MONTREAL MARKETS.

MONTREAL, Sept. 14, 1893.

GROCERIES.

The grocery trade does not show much change from a week ago. In some ways it does not look promising while in others there is a little more disposition for business. A feature is the decided disinclination of wholesalers to do any business ahead in the matter of placing orders for future supplies, dried fruit brokers complaining of their marked backwardness in this respect. In other lines the same cautious spirit actuates them more or less also. As to the business they themselves are doing with their customers there is not much change to note. Some note a little better orders for sugar, etc., but the change is not a marked one. The tea trade is quiet, and decidedly lacking the activity which usually characterizes it at this season of the year. Molasses and syrups are quiet and steady. Coffee has met with a fair demand at steady values and spices are unchanged. The prospect is for cheap dried fruit, but the fact is rather retarding trade than inducing it, as there is a feeling among buyers that they will be able to get all they want at reasonable prices, and that there is no necessity for hurry about buying. In canned goods the packers are showing a somewhat firmer disposition on staple lines of vegetables, but the fact has not led to much activity as yet. There is nothing new to state with regard to canned salmon. Reports regarding payments are fairly encouraging.

SUGAR.

The demand for refined sugar during the past week has been better, noticeably during the past few days, and refiners say that they are not able to meet all the orders they have got in the time required. Stocks of raw and refined are generally admitted to be small in Canada, and for this reason some dealers express surprise that prices do not advance instead of decline, as recently noted. Granulated is quoted at 5 1-4c., and yellows at 4 to 4 7-8c.

MOLASSES.

The market is steady. Barbadoes has been moved at 30 to 31c. in round lots and 33 to 34c. for smaller quantities. For Trinidad or Antigua the best is 22 to 23c., while New Orleans stock is quoted at 18 to 23c.

SYRUPS.

There is a limited business in syrups at the moment. Canadian in the wood sells at 1 5-8 to 2c. per lb., and American, 18 to 23c. per gallon, very choice fetching 27 to 28c.

TEA.

The tea market fails to show the life which usually characterizes it at this season. New season Japans worth 16 to 18c. are in fairly good demand. Blacks are moving a little more freely, some 500 packages changing hands during the week at 12 1-2 to 13 1-2c. Greens are unchanged.

COFFEES.

A fair business is reported in coffee at steady prices, round lots of Maracaibo changing hands at 19 1-2 to 20 1-4c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

SPICES.

There is a fair demand for spices and black pepper is quoted at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16c., and finer grades, 18 to 20c.; pimento steady at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to $1.

DRIED FRUIT.

Business in this line still rules backward in so far as strictly wholesale business is concerned. The impression prevails among buyers that prices are going to be low and they are holding off in consequence, brokers and commission houses complaining that they cannot be induced to buy at all. Regarding off-stalk Valencia raisins, known shippers are quoting 15s. for firsts and 13s. 6d. to 14s. for seconds, cost and freight by direct steamer, but brands of less repute have been offered as low as 11s. for seconds. On spot jobbing business here is small but prices are steady, sales of stock on spot being made at 6 to 6 1-2c. for prompt delivery, while stock shortly to arrive is is offered at 5 1-2c. In currants quotations vary quite as much as on raisins, some houses quoting very low, while others refuse to talk business at any such figures. As far as we can gather 10s. to 10s. 6d., cost and freight, represents the basis for most of the business done here on account of the direct steamer. With regard to a reliable spot quotation it is hard to give, but the general belief is that prices will rule exceptionally low during the ensuing season.

RICE.

A rather better enquiry is noted for rice, the movement showing a marked improvement since the first of the present month. Prices are steady and unchanged.

GREEN FRUIT.

The usual business has been doing in green fruit, quite a lot of California stock moving. There is a better demand for sound oranges, Jamaicas selling at $3 to $3.50 per box. New stock Messina lemons are scarce, the last lot being almost cleaned up at $2.75 to $3. Peaches are without special feature at 85c. to $1.75, according to kind and size of package. Pears keep firm and steady at $3 to $5, according to package and brand. Plums are in good demand at 85c. to $1 for Canadian and Californian. Green gages sell at 85c. to $1.25. Grapes are in heavy receipt but move fairly well at steady prices. Bananas are a slow sale at present at $1 to $1.25.

BEANS.

The market is firmer, and we quote prices higher as follows: Choice hand picked, $1.70 to $1.80; ordinary, $1.50 to $1.60, and inferior, $1.00 to $1.25.

HONEY

Honey rules steady at 9 to 11c. for new stock, according to quality.

POTATOES.

There is a fair demand for potatoes at 90c. to $1 per barrel.

HOPS.

There have been sales of choice new early varieties at 29 to 30c., and yearlings at 19c.

EGGS.

The egg market shows a firmer tone with receipts exhibiting a decided im-

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

NEW

OFF STALK

Valencia Raisins

Now in store

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

KOEPFF BROS'.

Superior Refined Gelatine

Specially prepared for making Jellies, Blanc Mange, Charlotte Russe, Soups, Gravies, Etc. Quality guaranteed second to none.

AGENTS—

WARREN BROS. & BOOMER,

35 and 37 Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

BLACK and JAPAN TEAS

Sept. 1st, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

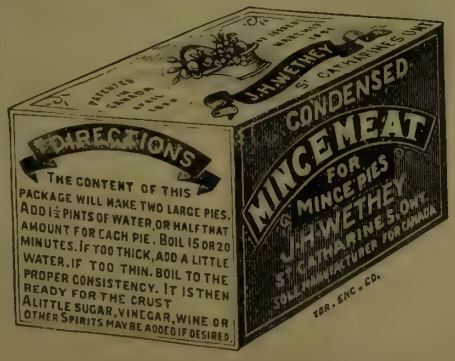
Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MONTREAL Markets Continued.

provement in quality. The demand is improved, and prices are firmer at 12 to 13c., the outside for firsts.

PROVISIONS.

There is a fair demand for provisions, pork, lard, and smoked meats meeting a fair enquiry. Canadian short cut, per bbl., $21 to $22; mess pork, Western, new, per bbl, $20 to $20.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 10 1-2 to 12c.; bacon, per lb., 11 1-2 to 12c.; lard, common refined, per lb., 8 1-2 to 9 1-4c.

CHEESE.

The cheese market is paradoxical as ever. On the one hand there is the general run of shippers who contend that they can't get orders at the prices which are being paid, and on the other hand there are the people who are paying these prices. The position is a hard one to make out, but it looks as though the market was entirely in the hands of the speculators. It is possible, too, that these have already, or will be, badly bit on Augusts, which they sold short in the vicinity of 46s. It is, no doubt, to cover these shorts that a good deal of the recent buying is due, for 10c. would hardly be paid in the Townships for Augusts alone unless it was a case of buy or pay the difference. The buying at the wharf this week, which was very brisk, was possibly on the same account. About 3,000 by boat and rail were offered and all sold, the price running from 9 1-2 to 10c., the outside being for a special lot. We cannot, however, quote the range as a market on spot, as we know that Ontario stock slightly off-sold at 9 3-8c. Finest Townships, 9 1-2 to 9 3-4c.; finest Quebec colored, 9 1-2 to 9 3-4c.; finest Quebec white, 9 1-2c.; undergrades, 9 1-8c.; cable, white, 46s. 6d.; cable, colored, 47s. 6d.

BUTTER.

The butter market is not brisk, but holders manifest a more confident feeling. For creamery 21c. is being bid by exporters, although they say the margin is close at this price, this being, of course, for August stock, while in Julys some Ontario creamery sold at 20c. In Western dairy there is not much doing for export, the local demand being devoted to it, and the same is to remark in the case of Townships dairy. For the former 17 to 17 1-2c. is about the idea, and the latter 18 to 19c., a sale of a lot a little off being made to-day at the inside for export. Finest August creamery, 21 to 21 1-2c.; finest July creamery, 20 to 20 1-2c.; finest Townships dairy, 18 to 19c.; finest Western dairy, 17 to 17 1-2c.

MONTREAL TRADE NOTES.

J. L. Caverhill, of Caverhill & Hughes, left town this week on a trip to Chicago and the World's Fair.

Sales of low grade black teas were made here to arrive during the week at 5 1-2d. to 7d., cost and freight.

Round lots of common grade new Japan teas were sold on this market on Western account at 13c. during the week.

There is a strong and decided impression that very low prices will be witnessed on dried currants this season, lower, in fact, than ever before, and for this reason buyers are very backward at present.

Mr. Geoffrion, of L. Chaput, Fils & Co., notes a steady feeling in molasses and does not anticipate anything else during the ensuing season.

N. Quintal & Co. note a fair demand from several of the Quebec sections in the way of small general orders for groceries and canned goods.

Refiners say that stocks of raw and refined sugars are very low in Canada, and if this is so dealers wonder why they marked the prices down instead of up.

Packers' agents here talk firmer prices on canned vegetables. Recent quotations by them are 85 to 95c. for tomatoes, 85c. for corn, and 85 to $1 for peas.

DEALERS' PRIVATE BRANDS.

An exchange notes the case of a retail grocer in a mountain town, who carries in stock nearly every brand of coffee the market affords—"all kinds of package coffee, all kinds of coffee in every shape and condition—enough coffee to last him two years, even if every brand were popular, and then proceeds to dilate upon the folly of the practice of carrying too many brands of goods. It argues that only well-known brands should be handled, and not too many, but it seems to us that one brand of coffee is enough for any enterprising grocer—providing that brand is his own. We have in previous issues treated this question of the multiplicity of proprietary brands and the heavy drain they make upon the resources of the dealers who attempt to keep them all. There is good sense in the policy of purchasing a liberal variety of proprietary brands of certain classes of goods, provided the dealer has a large trade and ample capital, but the smaller merchants would better restrict themselves to a few of the most suitable kinds. It is obvious that for an article like chocolate every dealer, small or large, must rely upon proprietary goods if he wishes to supply the demand for the article. A private brand of chocolate is impossible, but coffee and tea, like butter and cheese, ought never to be sold, under any circumstances, with a brand other than the retailer's upon them. That is to say, the merchant should carefully avoid the practice unless he wishes to sink into a mere automaton. Not that he would not have plenty of company in his machine-like existence. There are, unfortunately, too many of this class of dealers, hence the common delusion that anybody can run a grocery business, and to the same cause is due the facility with which persons of no special training or experience are able to enter the business, to cut prices, and in other ways make life a burden for old-established dealers. It must be confessed that a merchant who lacks the proper knowledge of grades and prices will find it much more difficult to furnish a satisfactory article of coffee, tea, or other staple, to his customers, than if he handles a reputable manufacturer's brand. There is also much less labor required in handling the proprietary articles—no weighing out, nor necessity of making claims for shortage—as in the case of bulk goods. The handling of proprietary brands is as easy as rolling off the proverbial log, yet no enterprising and far-sighted dealer will long depend upon such goods, however difficult the change to a better system may prove. Self-preservation, the first law of nature, compels the adoption of the superior system, and it will be found upon careful investigation that the great majority of retail grocers who fail every year belong to the class that is satisfied to handle proprietary brands exclusively. —Merchants' Review.

STILL PEGGING AWAY.

We are pegging away on our special number to appear October 6. Watch for it. Read it. It will be the best thing of the kind ever got up in the country. From cover to cover it will be crammed full of articles and advertisements interesting to the trade. They may not tell you something that you do not already know, but they will rake up something that you have for the time forgotten. Again we say, watch for it.

PERSONAL MENTION.

N. G. Armstrong, of Stouffville, has sold out his grocery and crockery business.

W. R. P. Montgomery, of Eby, Blain & Co.'s, has returned from a two week's holiday trip in the east.

Charles Kyle is looking after H. P. Eckardt & Co.'s sample room during the absence of the head of the firm in Chicago.

Geo. W. Clerihew, late of Geo. Robertson & Son, Kingston, now the Canadian agent for Nelson Morris & Co., Chicago, is now in Toronto.

James Dowler of Winnipeg, resident traveler for Eby, Blain & Co., is for the first time in 2½ years, paying Toronto a visit this week.

Thomas N. Hobley is starting a new grocery store in Barrie. He was formerly with J. M. Bothwell of the same town. "He is," said a Toronto wholesaler to THE GROCER, "thoroughly conversant with the details of the retail grocery trade, is a good fellow, is well liked and will do well."

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

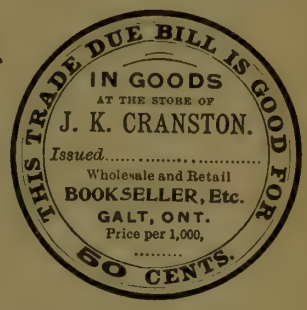
259 and 261 King St. W., Toronto, Ont.

Convenient, Useful and Economical



SO SAY USERS OF

The Cranston Trade Due Bills



No longer any NEED FOR written Due Bills.

YOU can do YOUR Produce and Credit Business on a CASH Basis by using our Due Bills.

1c., 5c., 10c., 25c., 50c., and $1 Denominations

Printed on Strong, Durable Card, with Merchant's Advertisement on Back of each.

Price, $5.00 per 1000 assorted. 2000 for $9.00.

"We have used your Due Bills for 8 months, and heartily recommend them to the trade as Convenient, Useful and Economical."—SIMS BROS., Little Current, August 20, '93.

"The Due bills are a decided success. They Simplify, Produce and Credit Business."—E. MORRISH, Galt.

"Would not now like to do without the Due Bills."—G. GOBLE.

J. K. CRANSTON, GALT.

Sold by .. all .. Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

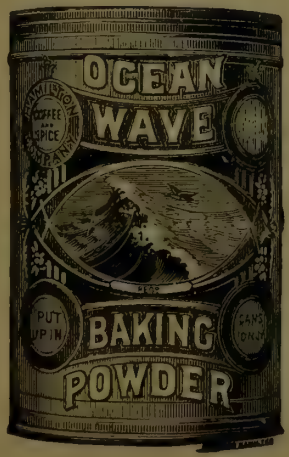
..ADAMS.. **TUTTI FRUTTI**

The Chewing Gum of the Cultured.

It is made of the purest and best material.
It is smooth, clean, and delicious.
It sells well and satisfies.

HOW'S YOUR SUPPLY?

ADAMS' & SONS CO.,
11 AND 13 JARVIS ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

DRY GOODS.

TORONTO MARKET.

A large number of buyers have been attracted to Toronto the past two weeks by the very popular exhibition. Last Monday there was a huge attendance at the Fair, and the number of paid admissions that day is said to be very nearly equal to the total of the week at Montreal. This difference in popularity of exhibitions allows Toronto wholesale merchants to sell many parcels that they would not otherwise do. Buying has been careful but brisk; the volume of business is not extravagant, but the number of parcels is almost greater than last season. Dealers are looking forward to a splendid sorting season.

Travelers will nearly all be on the road again next Monday.

In dress goods John Macdonald & Co. have a number of odds and ends of this year's goods, which they are offering at clearing prices.

Gordon, Mackay & Co. are having a great run on their ten-pair lots of Nottingham lace curtains, assorted in five patterns, cream and white, worth $4.50 for $2.25.

An improvement shown in ready-made mantles by Alexander & Anderson is the fan-shaped skirt. Many imported mantles and jackets have simply a slit in the back of the skirt, and thus the dress is shown. This is obviated by the improvement which is a feature of this firm's new and beautiful styles.

W R. Brock & Co. are showing an extensive range of mantlings, and they report an increased demand this season despite the fact that the ready-made trade seems to be increasing. They show ranges of tweed effects, hopsacking, brocades, serges, niggerheads and curls. Their stock comprises the latest novelties, and their values are taking. In astrachan curls and sealettes they claim to be leading the market in values.

John Macdonald & Co. are showing some of the latest styles in ladies' waterproof circulars with long capes. They are also showing some clearances in these goods at reduced prices. Just now they are doing a brisk trade in men's heavy underwear. They carry a full range in all weights and sizes, both in plain and ribbed.

Gordon, Mackay & Co. show a range of cream flannels, fine and plain, thoroughly shrunk. The quality of the material and its manipulation make these goods specially suitable for children's wear.

E. & S. Currie, always in front with novelties in men's neckwear, are showing one of the prettiest bows seen this season. It is a club house tie, made up with a natural bow, and fastened behind, and is called the Clubhouse Bow, and can be worn with either stand-up or turn-over collar. It can be had in endless variety of patterns from $2.25 to $4.50, and is a sure seller. It can be secured from W. R. Brock & Co., Gordon, Mackay & Co., McMaster & Co., or the manufacturers, E. & S. Currie, 64 Bay street, Toronto.

In fall and winter I. R. coats for men, Wyld, Grasett & Darling show an unusually complete line, embracing black sheeting, black paramatto, brown meltons and fancy tweeds. In these goods the tendency is to deeper capes, and W., G. & D. have managed to increase the cape two inches and add two large pockets without increasing the price. One particularly attractive line is a light-weight tweed in plain colors with a loose lining, make and finish equal to any custom work.

Gordon, Mackay & Co.'s stock of suspenders having been greatly reduced during their sale of Exhibition week, owing to the special prices which they then offered, have been able to clear out a number of lines (balance of a manufacturer's stock) which they have secured at particularly close prices.

Alexander & Anderson have a range of mantlings which is unsurpassed. They have all the scarce shades of beavers, and an excellent stock of curls, serges and diagonals. Novelties are also shown. They have a magnificent range in these goods and also in ulsterings. A special line of sealettes is being offered at much below regular rates.

John Macdonald & Co. have had some heavy repeats in pongor silks, heavy gros grain ribbons, and failles in all leading shades. Their stock of ladies' underwear and hosiery is continually being replenished, so that all sizes are always in stock.

Gordon, Mackay & Co. sell Canadian staples on mill terms, and claim that this system is largely in favor of the retailer. The short terms, reducing their losses by bad debts to a minimum, enables them to calculate very closely.

Muffler weather will soon be here, and the trade will find their wants anticipated in the magnificent stock shown by Wyld, Grasett & Darling, which seems to include everything made in merino, cashmere and silk at prices to retail at from 25c. to $5 each.

In their Canadian woolen department W. R. Brock & Co. are showing some six quarter overcoatings, being exact copies of the newest things in Scotch goods, and a range of a few patterns of low priced trouserings suitable for leaders at special prices. A line of Scotch effects in mohair mixtures have been restocked several times this season, thus showing their popularity. Etoffs in all the best makes and a variety of shades are in full stock. In their British woolen department the most notable thing is their extensive range of neat small patterns in mixture greys of all shades, suitable for suitings and trouserings. Their ranges of six quarter tweed suitings and ulsterings are extensive and are moving out rapidly. Their stock of black goods is always large and varied and the value shown in these goods is well known to the entire trade. Black and blue serges in Scotch, Irish and English makes are shown in a very large range of styles and qualities, the most of which are kept in stock the year round.

John Macdonald & Co.'s display of fancy goods has been attracting considerable atention from the visiting buyers, and the goods are being moved out at a brisk rate. To show fancy goods at this time of year is a new departure for a wholesale house, but it seems to be appreciated by the buyers.

Caldecott, Burton & Spence report trade in their silk department active, the number of buyers in search of value and novelties being larger than in former seasons. They find satin-faced goods of the peau de soie, marveleux and duchesse makes in favor—ahead of any of the other grades. Black surahs, in which they are showing something special, having been picked up by Mr. Burton since arriving in Europe and out by express, have had good sales. The colored goods are in particularly strong demand. The satin-faced goods have the call here again, but their Japanese goods are in a steady increased consumption. In yarn and piece-dye surahs they are showing the newest shades, both lights and darks. In pongees and bengalines for the cheaper grades the enquiry is good. They quote no advance on any line of silk throughout their department, and their stock is full and complete. In shots the enquiry is not up to last spring's demand, though sales are fair. They show some very handsome effects of this character.

SICILIAN FRUIT.

According to the report of the British Consul at Palermo, the cultivation of green fruit in Sicily has increased greatly, and two years ago it was calculated that the number of trees was about 10,000,000, and the produce of fruit nearly 2,000,000,000. The largest production is obtained in the districts of Palermo, Messina, Catania, and Syracuse. Lemons averaged the same, or nearly so, in every district, excepting in Messina, where the fruit is generally considered superior. Not so in the case or oranges, the best being grown at Aderno, Biancavill, and other localities near Catania. Some excellent qualities were found in the neighborhood of Palermo. Oranges are divided into "common," "blood" oranges, "vain-

GROCERS Look at their Merits

Prices, samples, etc., mailed on application.

THOUGH

HUNGRY

AS A



PETTIJOHN'S

California Breakfast Food

WILL SATISFY YOU

Nourishing. Palatable. Delicate.

Every jobber and retailer should carry a liberal stock of Pettijohn's California Breakfast Food, which is much superior to any other cereal product, and rapidly growing in popularity.



SNIDER'S

HOME-MADE

Tomato Catsup

SNIDER'S

Home-Made

SOUPS



BATTY & CO., London, England



Nabob Sauce
Nabob Pickles

JAMS, JELLIES, MARMALADES, ETC.

See our new Square Bottle Pickles. For sale by leading Wholesale Grocers.



Highland Evaported Cream . .

A Popular Table Luxury. And a Perfect Infant Food.

A Culinary Article Completely Sterlized

For sale by all Wholesale Grocers.

. . PREPARED BY . .

HELVETIA MILK CONDENSING CO.,

HIGHLAND, ILL., U. S. A.

Wright & Copp, Dominion Agents . . TORONTO

iglia" (or sweet oranges). and those that are "bitter" or "Seville" oranges. Lemons present no variety, though they have their designations also, but of no commercial interest, and too lengthy to explain. It is difficult to obtain the exact quantity sent away, because not being subject to any export dues or control no exact record is kept of the boat-loads that leave the shore for the steamers. Shipments are in cases, boxes and half-boxes, both for oranges and lemons; the wood for making them comes from the United States and also from Fiume. The larger sized fruit is packed in cases and shipped to the United Kingdom, whilst half-boxes are made expressly for shipment to the United States, in order to prevent the fruit suffering from stowage of tier on tier in the ship's hold. In half-boxes there are only two tiers of fruit, whereas in boxes as many as four and five are placed over one another, and when the fruit ripens on the voyage the weight damages it very much. The green fruit trade dates from about 60 years ago in the days of sailing ships. Shipments were then made on commission. The perfection of Fulton's great discovery brought about a revolution in the trade, for not only did it diminish the distance, but diverted the course of traffic. The use of the submarine cable added further impetus to the trade, by the daily transmission of quotations from the American markets. The quantity of oranges and lemons now grown doubles, trebles, and quadruples the amount shipped in the days of the sailing ships. This increase, together with the prompt disposal of cargoes in the States, and the facilities of communicating the results obtained, enhanced the value of fruit. This induced the growers to raise their prices, and the American merchants stopped their commissions. The consequence was that the fruit began to be shipped at the exporter's risk entirely, but as this did not lead to the realisation of the shipper's expectations, the merchants, fearing that their interests were not scrupulously guarded by consignees, sent representatives over. These were generally younger sons or relatives. But even this plan does not appear to have met with any great success, for each representative tried his best to induce shippers, not having their own representatives, to send their shipments to him, by granting them every facility in his power. In this competition a new system was started, viz., that of advancing money to the shipper in order to secure shipments. This system became general, and is looked upon as the negation of all trade, for fruit is shipped without, or, at least, with very little regard to, its ability of resisting a long voyage, and the shipper having already received his advance, is not so careful in the selection of the fruit he sends away as he used to be.—Grocers' Review.

CHEESE MITES OR "SKIPPERS."

Protection against these pests concerns nearly all who deal in cheese. In a signed article contributed to the American cheesemaker, Henry Stewart, furnishes some valuable information, such as every grocer should read and save for reference, and which every dairyman should use to his profit. Mr. Stewart says:

"Most dairymen understand pretty well the cheese fly, to which mites are due; many, however, do not understand how to provide against its depredations. Some people profess to be fond of a skippery cheese, and regard it as an index of what we understand as a "cheese full of meat"—that is, rich in butter—and it is certain that the cheese flies have a great partiality for the best goods in the cheese room. They do not so readily attack the poorer or skim milk varieties; hence the notion that cheese infested with the fly is rich in butter is not far out of the way. The primary cause of mite-infested cheese is want of care. Cheese in hot weather should be closely examined every day; they require to be turned once a day to facilitate the curing process; the bandages and sides should be rubbed at the time of turning, in order to destroy any eggs of the fly that may happen to be deposited about the cheese. If there are cracks in the rind, or if the edges of the bandage do not fit snugly, they should at once be attended to, as it is at these points that the fly is most likely to make a deposit of its eggs. The cracks and checks in cheese should be filled up with particles of cheese which have been crushed under a knife to make them mellow and plastic. When once filled, a strip of thin, tough paper, oiled and laid over the repaired surface, will serve as a further protection to the parts. The cheese in the cracks soon hardens and forms a new rind. Deep and bad-looking cracks may be repaired in this way, so as to form a new surface, scarcely to be distinguished from the sound parts of the cheese. It is a great mistake to send cheese which have deep cracks and broken rinds to market, for in addition to their liability to be attacked by the fly, they have the appearance of being imperfect, and are justly guarded with suspicion. Some dairymen think that a darkened curing room is best for cheese and at the same time the best protection against the fly. I think this is a mistake; cheese cures with the best flavor when it is exposed to light, and, besides, it can be examined more minutely from time to time and freed from any depredations of the skipper.

"August and September are generally the worst months in the year to protect cheese against the attacks of the fly. Some years the trouble is greater than others, and various means have been resorted to for the purpose of avoiding the pest, such as rubbing the cheese over with a mixture of oil and cayenne pepper. These things generally do not amount to much, and are not to be recommneded, the best protection is cleanliness, sharp eyes, and a good cure of the cheese. Whenever a lodgment of skippers has been made, they must be at once removed. Sometimes it will be necessary to cut into the cheese and remove the nest with a knife; but if the colony is young and small in numbers a thick, oiled paper, plastered over the affected parts so as to exclude the air will bring the pests to the surface, when then can be removed, the oiled paper should be returned to its place, and the skippers removed from time to time until all are destroyed.

"If skippers begin to trouble the cheese, the best course to be adopted is to commence at once and wash the ranges or tables on which the cheese are placed with hot whey; this will remove all accumulations of grease or eggs about the ranges, giving a clean surface, which does not attract the flies. If the cheese is also washed with hot whey, and rubbed with a dry cloth, the labor of expelling the trouble from the curing room will be greatly facilitated. Keep the curing room clean and sweet, see that the cheese have a smooth rind, that the bandages are smoothly laid at the edges, turn and rub the cheese daily, and there need be no trouble from the cheese fly."

SIWASH DAY.

Yesterday was "Siwash" day in New Westminster. From early morning till a late hour last night the thoroughfares were crowded with the dusky aborigines, accompanied by their sisters, cousins, and, in all probability, aunts. Children were a glut on the market. As soon as the banks were open those who had worked through the fishing season flocked in, and presented their checks. So large was the crowd that it was many hours before all the innocent looking bits of paper were converted into cash.

All the stores did a rushing business, and by evening there was hardly a native on the streets who was not carrying a bundle of some sort or another. These Indians were as quiet and well-behaved a set of beings as one could wish to come across. A rather amusing incident happened in the evening. A young buck went to Harvey's store and spent $9 in decorating his best klootch in a garb, beside which the patriarch Jacob's coat would be a thing of naught. Having parted from his fair one for a few minutes, he returned to the trysting place to find that his fickle beauty had fled. He pursued her, and, finding her in the company of a dusky Lothario, raised such a row that the favored swain was forced to disgorge the amount in cash that the original owner of the more or less charming maiden had spent in adorning her person. It is affirmed, to his credit, that he did not make any percentage on the deal. At a late hour last night good-byes were said, or, rather, au revoir, till next year's run begins.—News, Vancouver, Sept. 2.

BRANDED

Valencia Raisins

AB

Superior Layers in half and quarter boxes
Fine " " " "
Selected " " " "
Superior Off-stalk in half boxes
Fine " " "
Fair " " "

Superior Packing

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

A PARTNER WANTED IN A FIRST-CLASS grocery business in British Columbia, doing a business of over $40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto. 38

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

AGENT WANTED

By a British Pickle House

Some one who is calling on and has a good connection with the retail trade.

Address J. R. & Co.,

CANADIAN GROCER.

39



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

Cadbury's Cocoa Essence

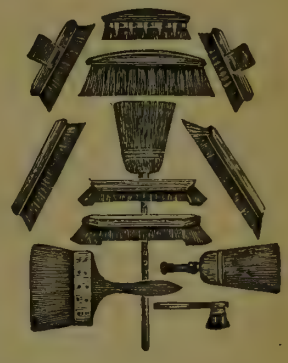
—AND—

Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.

REMOVAL . .

We have removed our factory to temporary quarters in the Town of Sandwich, adjoining Windsor. Have fitted up with the best machinery that skill could produce. Can fill all orders promptly. . . . . .



The Windsor Patent Brush Co. Ltd,
SANDWICH, ONT.



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto Montreal. Winnipeg.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

BUSINESS CHANGES.

ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

Lacey Bros., grocers, London, have assigned to Alfred Robinson.

James Martin & Co., general merchants, Thurso. Que., have assigned.

A Plante, butcher, Quebec, has compromised at 25c. on the dollar cash.

The sheriff is in possession of the business of J. H. Franck, grocer, Victoria.

Temally Brown, grocer, Brockville, is offering to compromise at 35c. on the dollar.

Robert Gurd, manufacturer of brooms, London West, has assigned to J. R. Gurd.

Donald McCallum, Cumberland, general store, has assigned to P. Larmouth, Ottawa.

George S. Booth, grocer, 1322 Queen street west, Toronto, has assigned to E. R. C. Clarkson.

A demand of assignment has been made on O. Vinnette. boot and shoe manufacturer, Montreal.

Joseph Fortier, general merchant, Capelton, Que., is offering to compromise at 45c. on the dollar.

A demand of assignment has been made on Croteau & Frere, grocers, Quebec, by N. Turcotte & Co.

Hotel-keeping has evidently not proved profitable to A. E. Talbot of Fraserville, he having assigned.

An insolvency declaration has been applied for in the matter of Robert Crawford, fish dealer, New Harbor, Newfoundland.

Byron J. Kimbal, general merchant, Waterville, N. B., has assigned. So has Burpee E. Chute, general merchant, Bridgetown.

Aime Lemeux, general merchant, Henryville, Que., is asking his creditors to accept 70c. on the dollar in lieu of the customary 100.

The creditors of J. M. Gordon, general storekeeper, Beaverton, have been called to meet at Henry Barber's office on the 19th. The liabilities of the estate are about $11,000, assets yet unknown.

At a meeting of creditors of Mr. M. Blackstock, of Thornton, held in Assignee Lewis' office, the offer of the insolvent was not satisfactory, and it was decided to sell the estate by public auction on Tuesday next.

Assignee E. R. C. Clarkson has been appointed to look after the affairs of Messrs. A. R. McKinlay & Co., St. Albans street, who have assigned. Their assets will reach $25,000, and the liabilities the same.

PARTNERSHIPS FORMED AND DISSOLVED.

Smith & Seaborn, hotel keepers, St. Stephen, N.B., have dissolved.

F. Latulippe and L. Labrecque have registered a partnership in Quebec to carry on business as wine manufacturers.

Amedee Tessier and Joseph E. Rivard have registered in Quebec to carry on business as cheese manufacturers.

Butler & Hollands general merchants, Fort Francis, Ont., have dissolved. A. Butler continues. C. J. Holland is opening out a general store and liquors.

Leonidas James Octave and Eugene W. Villeneuve have been registered proprietors of the Blackstone Cigar Factory, Montreal.

A co-partnership has been registered by James and Duncan Grant to carry on business as hotel keepers at Halifax under the style of Grant Bros.

SALES MADE AND PENDING.

The stock of R. Buckley, general merchant, Allenford, has been sold.

John Sarsfield, grocer, Pembroke, has been sold under landlord's warrant.

The stock of Mrs. A. Thompson, fruit, Nanaimo, B. C., has been sold.

W. J. Frame, general merchant, Collingwood, is advertising his business for sale.

The boot and shoe stock of L. Lussier & Co., Montreal, has been sold at 36c. on the dollar.

The stock of Higgins & Co., general merchants, Buckingham, Que., is advertised for sale by tender.

The stock of Dubrule & Co., general merchants, Richmond, Que., has been sold at 57¼c. on the dollar.

CHANGES.

Allan & Cook, grocers, Vancouver, have sold out.

J. H. Bromley, wood pulp, Pembroke, has closed up.

Thomas Williams, baker, Toronto, is out of business.

Thomas J. Best, saloon, Toronto, has sold out to P. O'Connor.

J. W. Fotherington, grocer, Palmerston, has sold out to Mr McKay.

Thomas McDonald, grocer, Stratford, has sold out to A. R Prittie.

Mrs. D. McIlroy, hotel, Marmora, has been succeeded by Feeney & Gillem.

W. Y. Emery, general store, mills, etc., Port Burwell, is closing up general store.

Felix Henry, grocer, Winnipeg, has sold out to Mr. Carruthers, and continuing as butcher.

A. R. Exley & Co., grocers, Nanaimo, B.C., advertise that they are retiring from business.

J. G. Wing & Co., general merchants, New Dundee, Ont., have sold out to E. H. Sluedel & Co.

J. A. Mara, general merchant, Kamloops, B.C., has sold out. So has H. M. Martin, a Kaslo, grocer.

DEATHS.

James Farquhar, of Farquhar, Forrest & Co., bankers, wholesale teas, etc., is dead.

According to law all the Canadian railway companies must furnish annual returns to the Department of Railways and Canals by the 1st of October. In the event of the companies delaying sending in their statements they are liable to heavy penalties. Considerable trouble has been experienced in the past in inducing certain companies to furnish the returns. The big roads are invariably on time with their reports, the difficulty having been with regard to the small roads. An Ottawa despatch says the Department is anxious to get out the railway statistics promptly, and if some of these offenders do not send in their statements within the time specified in the act they will be made an example of this year.

"The amount of toil and ingenuity you have put into your calling," said the city missionary to the burglar, "would have made you comfortably well off if you had engaged in some honest business."

"Mebbe it would," answered the burglar, "but a man in the burglar business has the satisfaction that he don't have to ask nobody to give him a job."

Do You Sell

Baby's Own Toilet Soap

THE ENTERPRISING GROCERS ALL KEEP IT

The best class of trade ask for it and will not be satisfied with cheap imitations said to be as good as Baby's Own, made by the Albert Toilet Soap Co.

TAYLOR, SCOTT & Co.,

TORONTO

Sole Agents for Western Ontario

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

. . Pure Tissue . .

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West
MONTREAL - - 318 St. James Street

AGENCIES AT:

Hamilton, Kingston, Halifax, St. John, Quebec, Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



STERLING SOAP

Can be had from the following Toronto Wholesalers:

Davidson & Hay,
H. P. Eckardt & Co.,
Smith & Keighley,
Sloan & Crowther,
Eby, Blain & Co.,
Warren Bros. & Boomer,
Perkins, Ince & Co.,
T. Kinnear & Co.,
J. W. Lang & Co.,
James Lumbers,
Jos. Dickson & Co.

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead
NO DUST

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.



FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to 12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 14, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure		1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's		2 10
Peas, 2's	0 90	1 00
" Sifted select		1 40

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	...:
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Dadelszen "Exq." ¼'s		11½
" " " ½'s		18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "	....	3 25
" 2 "	....	6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	.. .	1 50
" " 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " 6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 25 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic ..... }	
Tutti Frutti Girl ..... } 800 pieces.	6 00
Sign Box (new) ..... }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each	1 lbs
¼ lb. cans, per doz		$2 40
½ " " "		4 50
1 " " "		8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ½s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

	Per 120 lb. case lot.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0.56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42
Fancy Chocolates.		
Fingers— 40 in a box, per box	$0 36	$0 40
" 20 " "		
Croquettes— Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		
Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.		
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		
Each case contains 54 1 lb packages or 108 ½ lb packages.		



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

Oyster Crackers

This is the month the rush commences for Oyster Crackers.

Don't be late in ordering. Made fresh every day.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS. per box

5 gross, single & 10box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 03½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	$ 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00
(SEELY'S FLAVORING)	per doz
Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

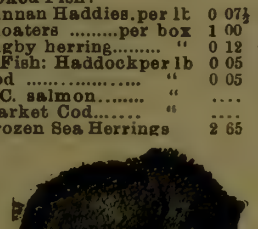
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5½ 6
" Filiatras, bbls	5½
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6¾ 6⅞
" " cases	7 7¼
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes,	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases	7¾ 9
Raisins, Valencia, off-stalk	4½ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas	6½ 10½
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Desiccated Wheat per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White	0 58½
" Red Winter,	0 58½
" Goose	0 56
Wheat, Spring, No 2	0 57
" Man Hard No 1	0 78 0 79
" " No 2	0 75 0 76
" 3	0 58 0 70
Oats, No 2, per 34 lbs	30 33
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Peas	52 53
Corn	

HAY & STRAW.

Hay, Pressed, " on track	10 00 10 50
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 80
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	1 40
4th " (51 to 60 ")	3 10
5th " (61 to 70 "	3 40
	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4
TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada,	$2 00
"Cervus" boxes of 1 doz. 1s London 10s,, Canada,	$4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary	28	30
Brazil	..	14½
Cocoanuts	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12¼
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White	....	0 17
Amer'n Water White	0 18½	0 19
Photogene	....	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup qts	5 50
" " " pts	3 50
" " " ½ pts	2 00
" Chili Sauce pts	4 50
" " " ½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs.	$0 22	$0 23
" dairy, tubs, choice	0 19	0 20
" " medium	0 14	0 16
" low grades to com	....	....
Butter, pound rolls	0 19	0 20
" large rolls	0 17	0 18
" store crocks	0 15	0 16
Cheese	0 09½	0 10½

COUNTRY		
Eggs, fresh, per doz	0 11½	0 12
" limed	.....	....
Beans	1 30	1 45
Onions, per bag	2 00	2 25
Potatoes, per bag	90	1 00
Hops, 1891 crop	0 05	0 06
" 1892 "	0 12	0 14
Honey, extracted	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10½	0 10¾
Pork, mess, p. bbl	.....	0 20
" short cut	.....	21 00
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb	0 12½	0 13
Compound	0 09½	0 10
Tallow, refined, per lb	0 05½	0 06
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	..	4½
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6¾
Sago	4¾	5½
Tapioca	5	5½
Goathead (finest imported)	....	6½
Crystal, 25 lb sacks	$1	35
" 50 " bags	2	60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	18	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs	5⅛
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c.	per lb
Granulated	5 40	5½
Paris Lump, bbls and 100 lb. bxs	..	6½
" 50 lb. boxes	...	6⅝
Extra Ground, bbls Icing	...	6⅝
" less than a bbl	..	...
Powdered, bbls	6½	6¾
" less than a bbl	...	...
Extra bright refined	...	5½
Bright Yellow	4¾	5
Medium "	4¾	4¾
Brown	4.55	4⅝
Dark yellow	..	4⅜
Raw, brl	4	4½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

• •

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	3¼
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	48
Sapolio, per gross	11 30
Ammonia Soap, 5-box lots freight prepaid	8 85

	Per lb
Eclipse "	0 05½
Ruby, 10 oz "	0 42
Monster, 8 oz "	0 30
Detroit, 14 oz "	0 48
Lily White "	0 90
Everyday "	0 80
Queen City, 14 oz "	0 72

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Oriental	0 45
Pure Cocoanut, 3 doz. bxs, wood	0 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

4 Box, 72 bars, per box	$3 30
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		
Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY. CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING	
Empire, 3 x 6, 4s. spaced 8s. bxs 41 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.	
Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal	Sizes	Per M
Madre E' Hijo, Lord Landsdow		$60 00
" " Panetelas		60 00
" " Bouquet		60 00
" " Perfectos		85 00
" " Longfellow		85 00
" " Reina Victoria		80 00
" " Pins		55 00
El Padre, Reina Victoria		55 00
" Reina Vict., Especial		50 00
" Conchas de Regalia		50 00
" Bouquet		55 00
" Pins		50 00
" Longfellow		80 00
" Perfectos		80 00
Mungo, Nine		35 00
Cable, Conchas		30 00
Queens		29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL. CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.		
Old Chum, plug 4s. Solace 16 lbs.		68
" " " 8s. " 16		68
" " " 8s. R. & R. 12½		68
" " chew 7s. R. & R. 14½		58
" " " 7s. Solace 14½		58
" " " 8s. R. & R. 16		58
" " " 8s. Solace 15		58
O. V. - plug 8s. Twist 16		58
O. V. - " 3s. Solace 17½		58
O. V. - " 7s. " 17		55½
Derby, - " 12s, " 17½		51
Derby, - " 7s. " 17		51
Athlete, - " 5s. Twist	9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10

Steamship (10 gro. in case) Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travelers' Guide.

- The Alberta Hotel -
CALGARY, N.W.T.
Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C P R
LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

The Ideal Food for Infants
— IS —
MILK GRANULES,
Because it is practically identical in composition, taste and appearance with
MOTHER'S MILK.
It digests thoroughly without causing an undue tax on the vital energies of the infant's stomach.

- Ask for -
JOHNSTON'S FLUID BEEF
The Great Strength-giver.

If you need a Tonic
TAKE
Staminal
It not only stimulates, but builds up and strengthens. You get a TONIC and a FOOD combined in the form of
Palatable Beef Tea.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.
ESTABLISHED 1849.
THE BRADSTREET MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.
The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.
TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealer
Oakville, Ont.

DURABLE PAILS AND TUBS.
TRY  THEM
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

Crosse & Blackwell
CELEBRATED FOR
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.
—SOLD BY—
All Grocers in Canada

ORDER IVORY BAR SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

London Exhibition

We have secured the Warehouse No. 372 Richmond St., London, and during the Exhibition will have the finest display of Goods we have ever made.

Visitors and buyers welcome. Call and see us.

WM. GRAY T. C. FLEMING

— REPRESENTING —

Gowans, Kent & Co.,

TORONTO AND WINNIPEG



OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO SEPTEMBER, 22, 1893. No. 38

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.
Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872. &c &c

1878 CROSS OF THE LEGION OF HONOUR

SPECIAL LINES!

Genuine "Williams" Lever Mops
Star Combination Mop and Brush Holder
Steamship Matches
Delivery Basket Butter Plates
One and Two Bushel Baskets
Rose, Thistle, Maple Leaf, Shamrock, Daisy and Tulip Brooms

ALL AT RIGHT PRICES

Send for Quotations

H. A. NELSON & SONS

56 and 58 Front St. West, Toronto

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLAT-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

MUNDO CIGAR CO., EXCEPTIONALLY FINE.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm.
I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
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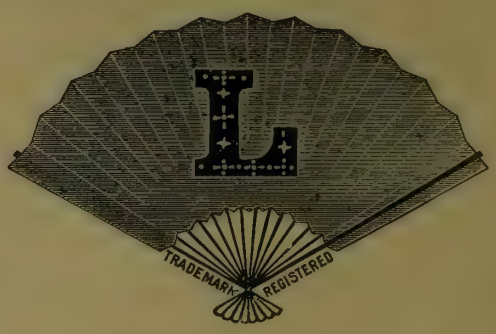
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THE CANADIAN GROCER & GENERAL STOREKEEPER

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It has been about as difficult to fathom the canned salmon situation as the Niagara River at the whirlpool rapids. The factories are now closed, and shipments are being made; and while nothing certain can yet be said, from what can be gleaned here and there a pretty fair idea of the situation seems obtainable. The pack on the Fraser is undoubtedly large. All are agreed on this. It is estimated at 425,000 cases, said to be the largest ever put up on the river. The pack on the northern rivers, on the other hand, is thought to be only about one-half what it was last year. A recent estimate of the whole pack in the Province places it at 470,000 cases. On the Columbia and Alaska rivers the pack is said to be on a par with that on the northern British Columbia rivers—about half the size of last year's pack. Viewed in the light we possess, British Columbia is likely to be in a better position than usual to compete in the English market. This is conceded by more than one authority. "The large pack on the Fraser," says B. C. Journal, "will about balance the shortage on the Columbia and Alaska rivers, and give the British Columbia fish a better market in England." Substantially the same view is taken by advices to New York Journal of Commerce, which says: "It is more than intimated that the British Columbia packers are competing sharply with the Alaska combine in the English market." At any rate it seems probable that British Colubmia will have less to fear from Alaska competition this year than usual.

* * *

The Western States have suffered a good deal recently from the want of rain; and while, according to a recent report, it is shown that the tomato and corn crops have not escaped some injury, yet on the whole a fairly good pack is expected. The report in question is a private one, and is based on the condition of the crop September 1. In Ohio one factory reports tomatoes 65 per cent. less than last year, three same as last year, one short crop, and one 50 per cent. more on three times the acreage. Two factories on corn report increased acreage of from 5 to 10 per cent. In Illinois 10 factories report that they will not exceed last year's pack. One factory reports 30,000 cases less, and two factories 5,000 more each. One factory reports that on 1,000 acreage it packed 34,000 cases last year, but this year it does not expect to have over 60,000 cases off 2,700 acres. Another says there was frost August 28 and 29. Five tomato factories report the same as last year, and two about 5,000 more each. Michigan, it is anticipated, will have about the same as last year. Corn is reported to be less than last year in Indiana. Two tomato factories in that State anticipate one-third less than last year, and three a little increase if frost holds off late. Four factories in Missouri report that they will have about 3,000 cases more corn each than last year, while three expect the same as last year. Three tomato factories there say they will have about 5,000 cases more than in 1892, and four about the same as a year ago. Six Iowa corn factories report about the same as last year, and seven an increase of 45,000 cases. Last year the tomato crop was almost a failure in Iowa. This year half a dozen factories report 34,000 cases over last year's pack, while one reports same as last year. In Kansas, two factories report corn same as last year, and three an increase of 12,000 cases. The tomato factories in that State will double last year's pack if not more. Two factories in Nebraska anticipate a smaller pack of corn than in 1892, one about the same, while three others will pack about 20,000 cases more. The tomato pack in that State is estimated at 25,000 cases. Last year it was a failure. In South Dakota the corn pack will exceed last year by about 2,500 cases. In Colorado, Utah and Wisconsin last year's pack both of corn and tomatoes, will not exceed that of last year. The crops are a failure in Texas, and the factories have shut down. Oklahoma will pack about 4,000 cases only. Goods packed to September 1 in 12 Western States and Oklahoma Territory, in cases, were: Peas, 141,754 cases; beans, 20,760 cases; corn, 650,604 cases; tomatoes, 71,666 cases. Futures sold up to that date in eleven States were 1,214,900 cases corn, 496,812 cases tomatoes, 4,000 cases pumpkins. These are all in excess of the corresponding dates

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of the three previous years, except in pumpkins, of which in 1890 as many as 22,130 had been sold by September 1. Goods on hand September 1 in ten of the Western States were 47,004 cases of peas and 10,229 cases of beans.

* * *

The revolution in Brazil and the capture of Rio de Janeiro by the rebels leaves the coffee market in an undesirable position. Good coffees both here and in New York have been a scarce commodity for some time; and this disturbance has aggravated the condition of affairs, access to the primary markets being for the present cut off. How long this will obtain is hard to say. Wars and revolutions among the little South American nations are usually about as brief as they are frequent; and the fact that the capital is now in the hands of the recalcitrants may hasten the settlement of the difficulty. But there is yet the president to be subdued. With the troops remaining faithful he has taken refuge in the interior, and while he is at large with a body of soldiery under his command there will be no revival of business in the country, while the raising of the blockade around the ports is scarcely more probable. Had there been some intimation that a storm was brewing coffee men in North America would undoubtedly have made all possible preparations to meet it; but the trouble is they practically had no warning. In the United States the visible supply is less than half the usual quantity carried, and prices in consequence have advanced considerably. This in turn has induced shipments from Europe. Some operators, however, insist that only temporary relief can be obtained from this source, because so long as Rio Janeiro remains under blockade there must be a curtailment of supplies for all outlets, with a possibility that other ports may be shut off also should revolutionary affairs in Brazil fail to reach a speedy settlement. At the moment the only things that seem certain are that there is a revolution in Brazil and that coffee is higher. Other certainties in this respect will only develop with time.

* * *

For a merchant who is doing fairly well to move from one store to another is often a dangerous experiment. Two instances which illustrate this have recently come under our observation. One merchant who was doing fairly well and whose business was gradually increasing, conceived the idea that it would be a good thing to move to another locality some distance from where he was then situated. "You know," he reasoned, "I think I can retain most of my present customers. In fact I have spoken to some about it, and they say they'll continue to deal with me. And then I'll surely be able to get a few new ones where I am going. Then the expenses won't be very much greater." He moved, and in a short time had to put up his shutters. He was unable to hold the trade he had or to get enough new to keep the pot boiling, and so out of business he had to go. The other instance referred to was of a merchant that moved only about half a dozen doors. In the old place he was paying a moderate rent; in the new a high rent. In the old store the stock was not large, but it was well assorted, but in the new a large stock was needed, besides modern conveniences to be in keeping with the general surroundings. His capital in the old place was none too large; in the new it was not large enough. And now he has assigned. To set a hard and fast rule as to when a merchant would be justified in moving from one store to another, or as to under what conditions he should do so would be unreasonable. But one thing seems demanded. That is that there should be at least a moderate capital, for in addition to the many incidental expenses incurred, there are a thousand and one contingencies that may arise which may prove a hard strain upon the resources. It is seldom that the number of chickens hatched come up to expectations; and it is possible that all the merchant's anticipations will be realized after he has moved. In fact we know that frequently they are not. The two examples given prove it. We are told that it is good to think twice before speaking once, but it is wise for a a storekeeper to think several dozen times before he moves from one store to another.

* * *

Grocers handling domestic fruit, and most of them in the cities at any rate do, cannot be too careful in seeing that they get what they pay for, both in quality and weight.

CAUTIOUS BUYERS.

A notable feature that characterizes trade in importing circles in Montreal and elsewhere in Canada this fall, but especially in the former market, is the extremely conservative spirit which actuates buyers of the different lines of staple groceries, large operations in which are customary at this period of the year. Wholesale grocers generally commence to consider the question of providing for their future wants in dried fruits, tea, canned goods, etc., towards the close of August and the beginning of September, and the operations that have been so far conducted in all of these this fall have been on a more moderate scale than was the case last year. A leading dried fruit broker in Montreal, referring to the matter, complained that buyers would hardly operate ahead at all. Last fall before the close of August he had booked large quantities of both raisins and currants for future delivery, but this fall buyers held off until the very last moment, and even now were operating in a very cautious way. The only way he could account for this was to attribute it partly to the disturbances in the business world south of the line, which must have had a certain sympathetic effect on buyers, and the fact that on several of their purchases of last fall Montreal buyers, having paid a pretty full figure, had held on longer than usual in the hope of pulling out, but unfortunately had been unable to do so. In dried currants, for instance, it was generally known in the trade that large quantities of cheap goods were brought to Montreal last fall, which certainly were the reverse of a profitable purchase, for during the winter and spring they were offered and sold at a steadily declining range of prices. In Japan tea also it is known that holders held right on to their stock until the new crop was offering on the market without making a turnover. They then tried to do so, and, as the new goods are generally admitted to have been a good purchase, the old stock was placed at a disadvantage, and in some cases it is held that holders turned over stock at a really serious loss. Besides all this, it is an admitted fact that in many cases manufacturers or first sellers have not kept strict faith with wholesalers, for, after selling the latter large quantities of stock, they themselves have entered the market as competitors. This has been the case notably in canned vegetables, etc., if the general run of buyers are to be believed, and probably for this reason they don't want to load up with an unnecessarily large quantity of goods. At any rate, whatever the cause purchasing operations this year on behalf of jobbers are being conducted on strongly

conservative lines so far as importing and general wholesale business in Montreal is concerned.

AN OPINION ON CANNED GOODS.

Reports regarding the canned goods pack, particularly tomatoes, are more than usually conflicting this season. From one source we hear of much damage by frost and drout, while from another comes the report that there is a plentiful supply.

A day or so ago I came across a canned goods man who claimed to be well posted on the matter. His own firm in the East, but he has just returned from a trip West, where he said he had taken particular pains to ascertain the situation.

"From the information," he said, "which I have from our own and several other factories I am convinced that the pack—that is, peas, corn and tomatoes—will be far less than it was last year. As far as our firm is concerned, we could have sold thousands of cases at 75c., but would not do it. We won't sell under 85c.

"Here is another thing," he continued. "I find that the retailers are beginning to telephone me as to the situation. That shows that they are getting scared.

"I did think that while the tomatoes in the East were bad, that they would be all right in the West, but I find that the canners there are just as bad off as are we in the East. And another thing, from what I can see the quality is not going to be so good. I'll tell you what it is, I would not be surprised to see tomatoes selling wholesale at $1 per dozen by Christmas. Of course that's only my opinion. I know what I would do if I had many thousand cases—I would hang right on to them.

"During the last few years the wholesale men, you know, have been pretty badly bitten; and this year they have been holding off. This somewhat scared the packers, and, in order to get business, they sold at 75c. Yes, and some even as low as 70c. Now they cannot fill orders. There is one canner in the East who sold probably in the neighborhood of 20,000 cases of corn, but who has not got 2,000 cases to fill his order with. Why, there are canners who have placed lots of orders for tomatoes in Toronto and elsewhere who have offered me 80c. for last year's pack. The canners that held off are now rejoicing, I can tell you. I heard of one canner in the East who has not sold a case of anything yet except a few extra sifted peas. There is no question about it, the canners who did not sell and the wholesalers who bought at 75c. are well off.

"Do you know this will do good? There is no question about it in my mind. In the first place it will make canners more careful about selling futures; and then if the pack proves to be as short as I anticipate it will mean the cleaning up of the market.

"What do you hear regarding the nature of the damage to tomatoes?" I queried.

"The weather was so dry that the fruit actually withered on the vines. That means a deterioration in flavor as well as in size. I'll tell you, I believe I would take last year's stock in preference to this year's. Of course I have not seen this year's stock opened yet, but I think I would be prepared to take my chances," he added, as he picked up a piece of paper, twirled it around his finger, and threw it into the waste paper basket.

TORONTO GROCERS' ASSOCIATION.

When the members of the Toronto Retail Grocers' Association arrived at the Oddfellows' Hall Monday night it was found that the room in which the regular meetings were held was occupied by a business college. A room down stairs was called into requisition, and the meeting was held there. President Clark presided.

The first item of business considered was that regarding a hall for future meetings. On motion of Mr. White, the president was authorised to appoint a committee to arrange for securing the desideratum, and he accordingly named Messrs. Mills and White as the desired committee.

The President announced that S. R. Heakes, the secretary of the Saturday Half Holiday Association, had written him asking for the appointment of two delegates to confer with the Association re permanent Saturday half holiday.

Some discussion followed. The president said that as far as he personally was concerned he did not favor a permanant Saturday half holiday.

J S. Bond said he thought it would be well to get an expression of opinion from the trade. As far as he was concerned he favored a Saturday half holiday.

A. White raised an objection, and pointed out the difficulty there would be in closing Saturday afternoon during the fruit season.

H. W. McCulloch thought that it was blessed little profit the trade made out of fruit anyhow.

J. S. Bond: Hear, hear.

Vice-President Gibson said there would not be half a dozen grocers in the city who who would favor closing Saturday afternoons. "I am satisfied that it cannot be carried out. The climatic conditions are against it."

President Clark and A. White were delegated to confer with the Saturday Half Holiday Association, and on the suggestion of Robt. Mills, Secretary Corrie will endeavor to gather an opinion from the trade regarding a permanent Saturday half holiday, and at the next meeting the question will be disscussed.

On motion of Mr. Gibson, it was decided to rescind the motion, re appointment of a solicitor for the Association, the committee appointed to consider the matter having failed to take action.

Vice-president Gibson suggested that a committee be appointed to draft a petition asking the Government to establish a standard for weight and quality of fruit. The present system, he said, was disgraceful. "You may as well give a customer eight pounds of yellow sugar with two pounds of granulated on top for ten pounds of granulated. In fact it would not be so bad, for in the one case the customer would be able to use all he got, but in the other he would probably not be able to use one-half." He also ventured the information that the inspector now marked 16 pounds on the handle of every basket of grapes arriving on the wharf, and that if found below that weight was confiscated.

What Mr. Gibson said was emphasised by several members.

The meeting adjourned shortly after 10 o'clock.

THE SALMON PACK.

There is no special feature of business to note except that the big salmon run and the large sealing catch have improved matters considerably and put a lot of money into circulation.

The great sockye run is now over, having closed on the 1st, and all boats have been withdrawn and men paid off. The following estimate is not perfect, but is an approximate of the pack, which is the largest ever put up on the Fraser: Beaver Cannery, 17,500; Wellington Canning Co., 15,000; Delta Canning Co., 15,000; Holly Cannery, 15,000; Laidlaw (Sapperton), 15,000; Harlock Packing Co., 15,000; Deas Island Cannery, 10,000; Ewen's Cannery, 40,000; Phœnix Cannery, Britannia Cannery, Wadham Cannery, Canoe Pass Cannery, British American Cannery and Birrell's Cannery, 103,700; Lulu Island Canning Co., 20,000; Pacific Coast Packing Co., 16,000; Imperial Canning Co., 16,000; Brunswick Packing Co., 16,000; Munn's Sea Island Cannery, 20,000; Steveston Canning Co., 20,000; Pacific Canning Co., 20,000; Bon Accord Cannery, 20,000; Terra Nova Cannery, 25,000; Richmond Cannery, 16,000. Total, 425,200. It is probable that about 25,000 cases more than the above were put up since the above estimate was made.—B. C. letter in Winnipeg Commercial.

Hon. Mackenzie Bowell has conferred with the Vancouver, Westminster, and Victoria Boards of Trade. He said that the Government would no doubt reduce the duty on dead mutton from Australia, which was now too high. Mr. Bowell sailed from Victoria Saturday.

MRS. EDDY LAID AT REST.

The funeral of the late Mrs. Eddy, wife of Mr. E. B. Eddy, the well-known manufacturer of Hull, took place from the family residence on Tuesday of last week, and was largely attended, the cities of Ottawa and Hull turning out to do respect to her who was beloved by all for her unassuming manner and benevolence. Although surrounded by wealth she was not proud, but a constant friend to those who were poor or afflicted. Thousands of old, young and middle-aged, who had known or received a kindly word or assistance from the deceased lady, called at the residence to see her face for the last time, and their tears told the story.

Flags on all the principal and public buildings were at half-mast. Factories were closed down from 12 to 4 p.m. throughout the city, and the Eddy Co.'s factories and branches were closed from Saturday to Thursday morning.

Thousands lined the streets as the funeral procession wound its way to the Canada Atlantic station, where a special train was in waiting to convey the remains and mourners to Bristol, Vermont, where the interment took place on Wednesday.

The casket containing the remains was bronze oxydized silver. This was placed in a strong oak, brass bound shell; although the family requested that no flowers be sent, the coffin was covered with wreaths. crosses, etc., which were placed in the funeral car. Special locomotives were in waiting to convey the train, so that no delay might occur. A great number of friends accompanied the mourners part of the way, Mr. Rowley, Mr. Millen, Mr. Gormully, Q.C., and the clergy going through with Mr. Eddy. The Eddy burial plot at Bristol is a beautiful one, and on Tuesday presented a sight not soon to be forgotten. The city of Hull feels that a dear friend has gone whose place will be hard to fill. Telegrams and letters of sympathy with the bereaved family were received all along from Newfoundland to British Columbia, also the United States.

Mr. E. B. Eddy, of Hull, complying with a special particular request of his late loved wife to do so, has publicly expressed his grateful acknowledgment and full appreciation of the many kindnesses, courtesies and evidences of regard and esteem shown to her for 40 years past, more particularly for the kind enquiries during recent days of trial and suffering. Mr. Eddy ventures to hope that all friends will accept an expression of his own thanks coupled with the foregoing for the many truly kind evidences of sympathy and condolence that have been showered upon him from all quarters in this time of his great sorrow and affliction.

FIGHTING DEPARTMENT STORES.

Six of the prominent retail merchants of Seattle, Wash., have expressed their readiness to combine forces in an effort to combat the department stores, which appear to be a detriment to legitimate business in that section. The retailers of the city, without regard to their special lines, propose to open a large department store, placing the general management in the hands of one man. Each retailer, however, will be responsible for the department where the goods of his class are sold. It is proposed to erect a new building especially designed for the purpose, and, although the details have not been perfected, it is thought the plan will be carried out.—Merchant Sentinel.

The Seattle merchants might as well try to fight a whirlwind with a penny pop-gun as to compete in the proposed way with the department store. If they are shrewd merchants, with an abundance of capital, they might combine their strength in running a department store in competition with others of like class with some show of success. In this city the best grocers in New York are not at all alarmed over the incorporating in department stores of a section where groceries are sold. It is true that prices are below those generally made at regular stores but they tend to stimulate demand for a class of high-grade goods which grocers have, but do not push, so that the department store, by making a specialty of fancy groceries, indirectly increases the trade of the regular grocer in those lines. Thus far the department stores in this city have not handled staples, confining themselves to package goods and proprietary articles, including a large line of fancy imported groceries. In Chicago they handle everything.

We believe that every retailer who keeps a first-class store, who understands his business thoroughly, and gives the community he serves a perfect service, gains a hold upon the trade of his section that the department store cannot dislodge.

Department stores have expert and experienced men at the head of each department; men who command large salaries. In this city there are many heads of departments in retail stores who receive from $10,000 to $20,000 per annum.

For the six retail merchants of Seattle to combine to fight a department store, each having an individual business on their hands, is to undermine their respective enterprises, as well as to burden themselves with a business which they must consign to the care of somebody else, and that somebody else never can feel that interest in its prosperity he would were he working on his own capital and at his own risk. It seems to us that on sober second thought these Seattle merchants will abandon the scheme outlined in the foregoing paragraph.—American Grocer.

CANADIAN WINES.

While our dairy and other products shown at the World's Fair, in which all Canadians know that we excel, remarks an exchange, are commanding attention and admiration because of their excellence, another modest exhibit, representing an industry of the nature and extent of which few Canadians know anything, is attracting much attention from American and foreign visitors. This is the exhibit of Canadian wines. Germany is a prominent exhibitor of Rhine and other wines, and great pains and expense have been lavished to embellish her display by cycloramic paintings of the wine country, by beautiful pavilions and the like. Then all the great wine makers of the United States are represented in the fair, especially those of California. But in the midst of all these the collection of Canadian wines from Pelee Island, from Grimsby, from Essex County main land, from Nova Scotia, well placed as it is, close to the west entrance, and near the ascent to the gallery, has obtained both prominence and praise from persons able to judge. The Pelee Island Wine Company and J. S. Hamilton & Co., of Brantford, have a fine display of their varied brands. The Niagara Falls Wine Company show wines made from Concord, Niagara, and Catawba grapes. Girardot & Co., of Sandwich, exhibit clarets, sauterne, and sweet Burgundy; W. D. Kitchen, of Grimsby, and M. Montreuil, of Walkerville, also show grape wines, while from Halifax comes rhubarb wine made by Mr. Poupel. These could easily have been added to, but enough is on exhibition to demonstrate the stage reached by the industry. Canadians are making good wine, and her own people as well as foreigners are finding it out.

We are told, and from what we have seen we can quite believe it true, that within two miles of Detroit river there are over 1,000 acres in vines, producing over 400,000 gallons of wine. In Pelee Island and in several of the counties on Lake Erie are vines, and the Niagara district produces every season in round numbers 1,000,000 gallons of the pure juice of the grape, which is made into claret.

Again, Judge Mosgrave, we are told, has a ten-acre vineyard in Eastern Ontario, as far north as within three miles of Ottawa city, and is making wine successfully. It has been estimated by experts that there are 30,000 square miles suitable for grape growing in Ontario. The capacity of France is 5,000,000 acres; the capacity of Ontario is 15,000,000 acres. There is clearly a promising future for the industry.

THE LOW-PRICE OF CITRON.

The price of citron was never lower than it has been during the past season, and yet the consumption of the article has proved disappointingly small, its cheapness having had no special influence in stimulating the requirements of the people. The production has considerably exceeded the world's necessities during the past few years, and it has been due largely to this fact that the value has receded to the point at which the goods are offered to-day, both upon spot and for forward shipment from Leghorn. The old-time speculative interest in citron appears to have become a feature connected entirely with the past. When Mr John A. Jansen was alive booming and depressing the market for this article was a favorite pastime with him, his action being governed by the line of policy that a prominent West Side dealer had decided upon, the former always taking the opposite course to the latter. This competition, which partook of both a business and social nature, served to keep the market in a constantly disturbed condition, and it was difficult for the trade at large to formulate plans that were likely to prove beneficial in their results, as their manipulation of affairs was such that when the prospects were most favorable for operations it was frequently the case that the contrary occurred. With the death of Mr. Jansen the chief speculative light was extinguished, and his old-time antagonist having found no aggressive opponent since has permitted the market to follow its natural course, with the result of a rather tame and stupid condition of affairs during the past two years. The tendency of the market during the greater part of this time has been downward, and this fact is attributed in a measure to the new system of conducting the business, local dealers having entered the field as curers in competition with the old established firms of Italy. Citron in the brine can be imported free, whereas the candied stock is fixed by the tariff at 35 per cent ad valorem. In this our importers believed they saw an opportunity of getting their goods at a materially less cost, so about two years ago the experiment of bringing the brine stock here was ventured upon, and the industry of curing opened up. This move was looked upon by Leghorn packers, who had always monopolized the trade of this country, as an encroachment upon their individual interests, so they naturally determined to contest the field with their new opponents. Assisted by liberal crop results, they found themselves enabled to lessen materially the value of their candied product, and offers for shipment were freely made upon a constantly receding basis, but as the cured stock depreciated, the fruit in brine also underwent a similar change, and the importation of the latter continued without interruption, and is yet a feature of the market to-day. To say that domestic cured stock is equal to that of the imported would be to stretch the truth somewhat. The goods produced here are certainly handsome in appearance, but the citron lacks the rich flavor and does not possess the tender qualities of the Leghorn; in fact, the domestic is tough and leathery, though in time these unfavorable qualities may be overcome. It would certainly be unreasonable to expect from local curers results that have taken years of patient study and labor upon the part of foreign manufacturers to perfect. The former, however, have entered upon the industry, and from their standpoint satisfactory results have been obtained. They, however, acknowledge the goods are not perfect, but they expect to gradually raise the standard, until the fruit can be placed side by side with the Leghorn with no difference apparent. They hope in time to monopolize the trade o fthe home market, and they probably will eventually, provided they receive the protection that the present tariff grants them. The price of the imported fruit to-day is 10 to 10 1-2c. The aggregate stock here is large, and this fact has led to very few orders being sent out to the primary market this season. Leghorn packers have been cabling offers the equivalent of 9 1-2 to 9 3-4c. laid down for the candied goods, but notwithstanding this low value, importers are not tempted into placing any considerable contracts abroad, the majority preferring to await developments and note the results of the competition that is now being carried on between the foreign and home curers.—N.Y. Journal of Commerce.

COPPER AS A CONSTITUENT OF FOODS.

We have kept our readers posted in regard to the old controversy over the alleged unwholesomeness of copper as a coloring matter for certain food products—a controversy which is occasionally revived by prosecutions either in this country or Europe, but which we believe have always come to naught—and also have printed for their enlightenment all the information on the subject that we could obtain. In pursuance of this policy we have clipped the following paragraph from a European trade paper, in the belief that it will be of interest to our subscribers:

"Despite all the fuss which has been made about the alleged noxious character of food preparations containing copper, this metal appears to be a normal constituent of most animal and vegetable substances. Lehmann and Mayrhofer, two German chemists of note, declare that they have detected and estimated copper in grain, beans, cocoa, bullock's liver and many other comestibles. They are of opinion, from experiments which they have conducted on human subjects, that the effect of copper upon the economy is grossly exaggerated. They found that preserves containing 25 milligrammes of metal per kilogramme had no deleterious effect; moreover, they found that 20 to 30 milligrommes of copper in the form of acetate of sulphate might be taken daily with impunity. Concerning the coloring of preserves, they are of opinion that this is nearly always necessary in order to them a marketable appearance. Kerscheusteiner asserts that he has found in many cases of poisoning attributed to copper that the ill effects have been produced by ptomaines—in other words by the rottenness of the comestibles. France and Italy tolerate small quantities (up to 40 milligrammes per kilogramme) of copper in preserves by law."

It will be well for retail grocers to bear the above statements in mind when attacks upon preserves colored with copper are made in their hearing. Certainly, with opinions from such high authorities to sustain him, the retail grocer need not hesitate to handle this class of goods.—Merchants' Review.

PUSH AND PULL.

A countryman when asked the old question: "Where did you get that hat?" replied that he got it down to "Push and Pull's." He had mistaken the familiar injunction lettered upon the store doors for the business sign. Notwithstanding the countryman's mistake, the sign was all right, and should not only be posted upon the door, but pasted in the hat of every business man, and and every other man, who hopes to succeed. Push and pull is the order of the day, and it is a watchword good enough for any man. Without push none can succeed. The easy-going, careless, lack-a-daisical mortal will get left in the race; the indolent shiftless, thriftless, lazy man will remain far behind, and can never hope to "get there" without push and pull. Push to keep the best selected stock if you are a merchant. Pull the old rubb sh down from your shelves, and push your goods that you would sell to the front. Push for customers, and push your trade by judicious advertising. Push your accounts to a close collection, and push deadbeats to a speedy settlement, or else push them out of the way to make room for better customers. Push all the push cart peddlers out of your neighborhood, who are cutting an inroad upon your business. Push the cobwebs away from your storeroom, and push all decaying garbage into the scavenger's cart. Push your utmost to promptly serve and please your customers. Then pull yourself together to pull in trade. Pull every string to pay your bills promptly, and finally, brethren, with all your pushing and pulling, don't push one another, but organize and pull together. Push and pull is a good firm to do business with.—Herald of Commerce.



LAST CALL!

Telegraph for Space

THE time for receiving copy for the Fall Trade Number of THE CANADIAN GROCER has been extended one week, and Saturday, the 30th September, is positively the last day we can take copy.

To the few firms who have not yet sent in their advertisements, we would say that you are honestly missing a good thing. The largest and best firms in Canada and the United Kingdom will have their announcements in this Number, which will be the finest ever issued in America, and with a circulation that reaches every grocer and general storekeeper in the Dominion.

It may not be just, but it is true, that the world judges a man by his appearance, and a business by its outward signs. Every advertisement in THE GROCER is an evidence of vitality and reliability of the advertisers, and the trade generally are beginning to realize that it pays to advertise in the trade journal and only in the best—THE CANADIAN GROCER. We can give you a hundred proofs of this any time. Remember, times are changing; you cannot get business now-a-days without advertising, but of all things don't forget the Fall Trade Number.

THE CANADIAN GROCER.



"WE NEVER SLEEP."

Time . . Works Changes

A man may be excusable for being poor, but there is no excuse for people drinking poor tea when they can buy

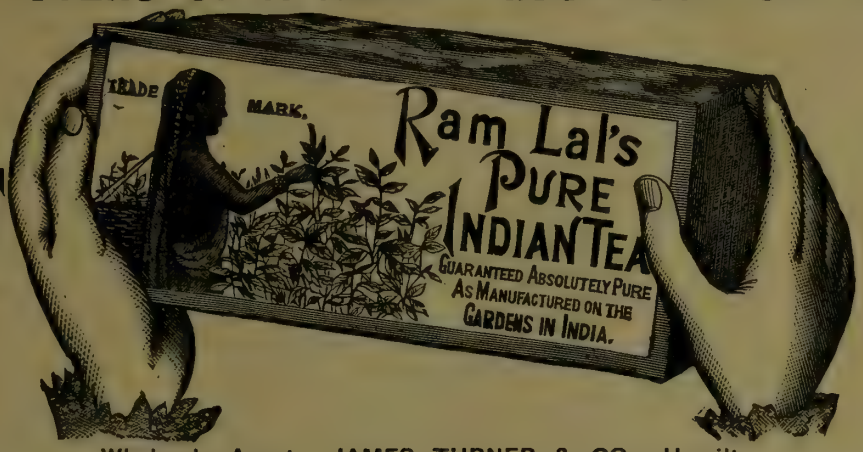
. . Hillwattee . .

at such a low figure.

Lucas, Steele & Bristol, Selling Agents, **Hamilton**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have



CAUGHT ON To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

TO HAND—First Consignment prime

New SELECTED Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New PATRAS Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

PERSONAL MENTION.

D. F. Hagerman, of Manchester, left for the World's Fair Friday.

Mr. McClelland, of McClelland Bros., Niagara-on-the-Lake, was in Toronto last week.

E. H. Scheidel, late of Baden, has bought out the general business of J. W. Wing & Co., of New Dundee. The latter have retired.

A. H. Paffard, one of Davidson & Hay's travelers, who has been ill for some weeks with typhoid fever, is reported to be improving.

Bob and Jim Gowanlock, of Perkins, Ince & Co.'s; James Ross, of Sloan & Crowther's; and James Marshall, of Davidson & Hay's, are all doing the World's Fair.

J. U Clemens & Co., of New Dundee, are talking of selling out. Clemens & Shantz are likely to succeed them. Clemens & Co. are now doing business in Berlin, having bought out the business of C. Kranz.

Mr. Memardus, who has been doing the W. G. & B. route for Lucas, Steele & Bristol, has been compelled to give it up on account of rheumatism. Mr. Hugh Hickey, their city man, takes his place. During his stay in Hamilton "Hughie" made many friends.

List of callers at Eby, Blain & Co.'s warehouse during the Fair: G. R. Ashwell, Chilliwhack, B.C.; M. Hall, of L.L. Co., Langford; M. Gleason, Greenwood; G. H. Powell, Vandorf; T. H. Goodison, Streetsville; Mrs. M. Sterling, Maxwell; W. M. Robinson (Robinson & Done), Wiosciter; W. H. Pogue, Little Britain; Mr. Kirkwood (Kirkwood, Lennon & Co.) Sudbury; A. Henry, Taunton; G. Glass, Port Hope; Miss Edwards, Brampton; J. Charles, Acton; E. H. Kelcey, Loring; J. McCaffrey, Boxgrove; A. N. Gibson (M. Richardson & Son), Flesherton; F. C. Reynolds, Campbellford; Henry Ball, Thornton; Mrs. H. Johnson, Stouffville; J. W. Sanderson, Wroxeter; Alex. Barclay, Toronto Junction; S. Mills, Ivy; Mrs. T. Fred. Best, Niagara-on-the-Lake; G. A. Long (Mr. Smith), Orom; R. M. Van Norman, Sault Ste. Marie; H. McGinnis (M. M. & L. Co.), Bracebridge; Mr. Burt, (M. M. & L. Co.), Muskoka Mills; J. H. Wilson, St. Catharines; Mr. Guillett (Guillett Bros.), Cobourg; John Ballantyne, Georgetown; H. M. Christie, Severn Bridge; H. B. Murch, Ponty Pool; Hugh McIndoe, Peterboro'; J. C. Williamson, Ballyduff; T. Scott, Owen Sound; H. P. Merrick, Mitchell Square; J. W. Walsh, (Walsh & Clark), Millbrook; L. Mahler, Forest; R. W. O'Brien, Collingwood; R. Thompson, Seagrave; R. B. Morrison, Morriston; L. E. Mills, Shannonville; G. Miller Iris; P. P. Steele, Lennonville; G. H. Tudhope, Welland; Mr. Cawker (Cawker & Tate), Bowmanville; M. O'Neil, Uxbridge; Earl & Creighton, Creemore; H. Johnston, Stouffville; Wm. Coxall, Colborne; John Dike, Siloam; Miss Ruby, Midland; James Stafford, Midland; N. J. Armstrong, Stouffville; J. H. Boddy, Bradford; Owen Lloyd, Holland Landing; Henry Lake, Sturgeon Bay; W. J. Gilroy, Mt. Forest; L. McMann, Thorold; J. G. Pringle, Nobleton; R. A. Smith, Newmarket; W. H. Melburn, Plainfield; Miss LaVacomt, Campbellford; R. LaVacomt, Campbellford; Wm. Vance, Millbrook; Wm. Kells, Millbrook; Mr. Walsh, Millbrook; Wesley Saylor, Trenton; Pat Welsh, Springbrook; L. E. and Mrs. Mills, Shannonville; A. McKeown, Duncan; J. McCarty, Beeton; W. J. McFarland, Paisley; Miss Yemens, Kildon; Wm. MacKenzie, North Bay; H. C. Frymire, Toronto Jct.; C .W. Fox, Owen Sound; R. G. Lambert, Harriston; A. Campbell, Lindsay; G. C. Church, Burks Falls; Geo. Stone (J. Whitehead), Ayton; Mrs. P. Worden, Hillsburg; H. Zant, Port Elgin; R. A. Elliott, Roseneath; G. G. Pringle, Beeton; J. A. Richard, Holstein; Ed. Bowles (Green, Bowles & Co.), Orangeville; Cain Bros. (M. Cain), Bobcaygeon; John McMurtry, Bowmanville; J. Falls, Alliston; R. M. VanGorder, Jardan; M. Wright, Fraserville; J. Welsh, Belleville; W. J. Young, Young's Point; Laing Bros., Havelock; W. Cawson, Burketon; Wm. Calhoun, Sunderland; J. Nasmith (Nasmith Bros.) Lotus; Tom Hazell (Hazell & Son), Hamilton; Jas. Honor, Port Hope; Geo. Powell, Hamilton; Wm. Cross, Fenella; E. Brammer, Sharon; J. S. Richardson, Tilbury Centre; B. McClelland (McClelland Bros. . Niagara-on-the-Lake . T. Coulter (J. & T. Coulter), Port Robinson; J. Good (Steiss & Good) Berlin; J. Gray, Coldwater; R. A. Dutton, Barrie; R. Hopper, Claremont; E. J. Eccleston, Huntsville; John Armstrong, Peterboro'; R. A. Knox, Millford; Mrs. Geo. Parker, Sheldon; J. Hackett and daughter, Hochley; John Hibs, Dungannon; J. T. Goldthorpe, Saltford; J. W. McNab, Chepston; Walter Stone (Lalor & Stone), Dunnville; W. H. Lenfestey, Hamilton; R. C. Donaghy, Alma; J. S. Bowman, Listowel; R. H. Gray, Mt. Elgin; J. E. Hutton, Thornbury; James Laidlaw, Seaforth; Wm. Kidd (Kidd & Co.), Athlone; W. S. Herrman & Son, Honora, Manitoulin Island; A. J. Warner, Cobourg; J. W. Maitland, Bannockburn; Mr. Clark, Trenton; Wm. Brethour, Valentyne; Mrs. D. McArthur, Orillia; F. E. Dalton, Niagara Falls South; W. W. Armstrong, Campbellford; Samuel Stanteck, Ormsby; M. Chantler, Newton Robinson; W. E. Hall, Sunderland; Mrs. G. Gates, Oakville; R. T. Gray, Duntroon; Mrs. Johnston, New Bridge; Wm. McClelland, Niagara-on-the-Lake; Fred. Hanna, Port Carling; J. M. Moir (Moir Bros.), Turnerville; Mr. Jackson (Vic. Harbor Lumber Co.), French River; A. Sumner, (Hy. Wilson), Oakville; Jno. Gilbert, Kingston; T. Fred Best, Niagara-on-the-Lake; Milton Glasgow, Chippewa.

NO LONGER A BACHELOR.

Andy Gunn, as his friends call him, one of the partners in the well-known firm of Gunn, Flavelle & Co., is no longer a bachelor. He was married Wednesday last, 20th inst. The bride was Miss Mary (Minnie) Douglas, daughter of John Douglas and sister of ex-Mayor Douglas of Woodstock. The interesting ceremony was performed at the home of the bride's uncle, Mr. William Murray, of Clinton, with whom she has resided for some years.

After the ceremony the happy couple left for Chicago and the World's Fair. From there they go to Minneapolis, where a brother of Mr. Gunn's resides. Winnipeg will be the next point of attraction, and from there Mr. and Mrs. Gunn will go on to the Coast.

THE GROCER wishes Mr. and Mrs. Gunn a pleasant and safe journey to and from the Coast, and a long and happy married life.

THE DUNCAN TEA SALE.

The annual fall tea sale of Jno. Duncan & Co., has come to be regarded as a feature with the grocery trade. The development was inaugurated several years ago by Jno. Duncan who was one of the pioneers in the direct tea trade and since that time it has ever been the policy of the firm to keep it up. This year will be no exception for the firm will offer to public auction next Wednesday a larger quantity if anything than in previous years, consisting of some 6000 odd packages of tea. The offerings are pronounced by those who have seen them first class, and they will be sold absolutely without reserve. It lies with them therefore to recognize the merits of the catalogue offered to them and give the enterprise of the firm the encouragement that it deserves. It may be stated in this connection that advices to the firm this week state that the shipments from Japan are some 5,000,000 lbs. less than last year, which is worthy of consideration with buyers who absolutely want tea in view of the sale being held. The sale will take place at ten o'clock on the 27th at the firms warehouse 450 St. Paul street, the offerings in detail being as follows: 4288 pkgs. Japan; 292 pkgs. Young Hyson; 550 pkgs. Gunpowder; 55 pkgs. Imperial; 12 pkgs. Hyson; 707 pkgs. Congou; 50 pkgs. Scented Orange Pekoe; 61 pkgs. Indians and Ceylons.

Restore goods to their proper places as soon after using as possible

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

Mazawattee Ceylon Tea

Just Arrived - -

¼'s, ½'s, and 1 lb. Packages.
3's, 6's, and 10 lb. Tins.

.. Finest Tea on the Market ..

DAVIDSON & HAY, Sole Agents

36 Yonge Street, TORONTO

The Finest Breakfast Cereal Foods IN THE World

Are not made in the United Stated. NOTE THAT FACT.
They are manufactured here in Canada by

The Ireland National Food Co. Limited. TORONTO.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEALS

Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best Write us for price list and particulars.

The Ireland National Food Co., Ltd., Toronto.

Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

BRANTFORD.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

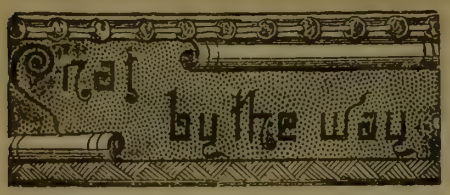
L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Parkhill salt works ship 100 barrels daily.

It is proposed to establish a cold storage warehouse in Victoria.

No days of grace are allowed in Paris on bills payable at sight, as is the custom in this country.

The Hudson's Bay Company has moved their stock of groceries at Vancouver into their new store there.

The Richelieu and Ontario Navigation Company's steamers between Toronto and Montreal will cotninue their regular daily trips until September 30.

Hop picking has been general during the past week. Although the season was so dry, the yield in many sections is up to the average.—Tribune, Deseronto, Sept. 8.

A permit has been granted to Eby, Blain & Co., Toronto, for the erection of a pair of three story brick stores at the corner of Yonge and Cumberland streets at a cost of $8,000. The top flat will be fitted up as a lodge room.

Recently a number of merchants from Turkey made an inspection of the lumber industries of Ottawa. The party then went to Montreal, and if the steamship companies there will give reasonable rates, a lumber trade between Canada and Turkey may result.

J. W. Lang & Co., wholesale grocers, Toronto, caused a motion to be made in the Chancery Court for the removal of Assignee William Munns, who has charge of the estate of Mrs. Cunningham, a grocer of Borden street. The objection to Mr. Munns is that he had given no security. The Court ordered him to do so.

Some orange trees in Florida, according to the De Land Record, have been known to mature a crop of 15,000 oranges each in one season. While we are somewhat skeptical on this point, and should prefer confirmatory records, we can believe that 900 boxes of fruit were gathered last year from 61 trees 22 years old as alleged.

A Victoria, B.C., despatch says that Joseph Boskowitz, an extensive dealer in furs, asserts that the sealers are at heart well pleased with the outcome of the arbitration, and that their profits have been proportionately larger during the continuance of the modus vivendi than ever before. The regulations, he says, leave ample time for satisfactory prosecution of pelagic sealing, and at the same time will prevent drugging the world's market and thereby maintain prices as well as demands.

At the regular half yearly meeting of the Directors of the Bank of England held last week, the Governor of the Bank announced that the liabilities of Baring Brothers & Company had been reduced to £4,223,001. The debt of the firm to the bank had been reduced to £4,095,000. Governor Powell also announced that the realizations upon the Baring's assets was proceeding slowly, but that the interest upon the securities was more than enough to meet the interest on the Bank's advances to the firm.

The Brooklyn letter-carriers expect about October 1st to commence in some quarters the delivery of mail on bicycles. The messengers leave certain stations five times a day and meet at a given collection point. Some of the stations are two miles and a half apart. The traveling in the department of the service has thus far been done by the horse-cars, involving a heavy expense. It is with the idea of economy that the bicycles are to be introduced. The carriers are already in active practice, and unless they are knocked out by the Brooklyn cobblestones, the experiment will no doubt prove a success.

The manufacture of cakes of soap that show the name or other designation used until the last of the cake is used has been exploited for some time in this and other countries, but so far as we are aware none of the plans so far adopted to this end resembles the following, which has just been patented in Germany. According to this latter invention, cakes of any ordinary soap are pressed in such a manner that the centre on one side is depressed to half the thickness of the cake. Upon the bottom of this depression is placed a printed strip of paper, bearing the name, etc., of the soap, and the hollow is then filled up by inserting a piece of transparent soap. As a special advantage, it is mentioned that the manufacturer, in adopting this plan, can dispense with the use of special dies for customers who require their names on the soap.—American Soap Journal.

The first shipment of this year's hop crop from Tacoma, Washington, has been made to London. It is estimated that the crop of the State will be about 50,000 bales. The hops this year are of remarkably fine quality. Frank H. Mason, United States consul at Frankfort, Germany, reports that the hop crop of Germany for this year will show a deficit of 16,000,000 metric pounds, or one-third of the entire crop of last year. The best informed merchants, Mr. Mason says, are now basing their calculations on enormous importations of hops from other countries, the harvest having been unusually good in Austria, England, Belgium, and the United States. It is estimated that the crop in the United States amounts to 40,000,000 pounds, a gain of 4,000,000 pounds, and the total world's production 146,000,000,000 metric pounds, a net deficit of 7,000,000 pounds from last year. The United States will be called upon for large exportations.

John Ritchie, of Quebec, acting on behalf of the other creditors of Wm. Griffith & Co., wholesale boot and shoe dealers, Hamilton, has issued a writ against the firm, and against Henry Griffith, of Quebec, brother of Wm. Griffith, to set aside the judgment for $22,211 obtained by Henry Griffith against the estate last week. It is alleged by plaintiff that the judgment was procured by collusion, and is a fraudulent preference of Henry Griffith over the other creditors. He also alleges that nothing is owing Henry Griffith by the firm, and he asks for an injunction restraining the sheriff from selling the stock under the execution. The Griffiths claim that when Henry Griffith withdrew from the business last December he left about $20,000 in it, and has since advanced $22,000 to the firm in an endeavor to help them through their troubles. The writ he issued, therefore, was for money advanced. The stock is said to be worth only about $12,000, while the liabilities are about $70,000.

So much is now being said in Washington about the proportion of labor value in articles of domestic production that it is worth while to recall the report of the Massachusetts Bureau of Labor three years ago, giving the results of a very painstaking enquiry into the relation of labor value and material value, and also the relative degrees of competition with concerns in the State itself, in the rest of the country, and in foreign countries. In industries whose product in 1885, the year of the State census, was worth $158,016,950, or 23.42 per cent. of the whole, the labor cost did not exceed one-fifth of the whole. In industries whose products were worth $313,010,086, or 46.40 per cent. of the whole, the labor cost was between one-fifth and one-third of the whole cost of production. In industries whose products were worth $163,817,382, or 24.28 per cent. of the whole, the labor cost was between one-third and one-half. The labor cost, then, did not exceed one-third the total cost of production in industries that produced 69.82 per cent. of the industrial products of the State, and it did not exceed one-half in industries that produced 94.10 per cent. of the whole. The statements of the manufacturers indicated that foreign competition was an extremely small factor.—N. Y. Journal of Commerce.

SPANISH ONIONS . .

We have received a shipment of Spanish Onions and will fill orders at following prices:

Less than Five Crates, $1.00
Five Crates, - - - 90c.

H. P. ECKARDT & CO.

No. 3 Front St. East,
Wholesale Grocers, TORONTO.

FOR COOKING PURPOSES

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

STERILIZED.

It makes the most delicious

PUDDINGS
CUSTARDS
ICE CREAM

DELAFIELD, McCOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 RIVER STREET, CHICAGO.

215 CALIFORNIA ST., SAN FRANCISCO.

For sale in Canada by
JAMES TURNER & CO
Hamilton, Ont.

AMMONIA
TRADE MARK
SOAP

AMMONIA SOAP

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY T. HOSKIN

As his goods are equal to the Imported.

535-537 King Street, W.,
TORONTO

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

WHEN SHE GOES SHOPPING.

When a woman goes shopping, with a parasol in one hand and the other firmly clutching her purse and a bargain counter advertisement cut from the morning's paper, it is useless for the man who encounters her to try to enforce the rule of the road which teaches him to keep to the right, says an exchange. He may turn to the right if he wants to, but if by turning to the right he threatens to pass between the shopping woman and an attractive window, in which goods are being ostentatiously slaughtered for a terrible sacrifice, he will have to shy to the left again. For she isn't going to be cheated out of a close view of that window for any man; and even if there is a rule of the road for men it ought not to apply to women. Gallantry ought to teach a man that. So the man, swearing internally, dodges to his own left to avoid an awkward collision. In so doing, he is lucky if he does not collide with a second woman, who is trying to walk northward and look westward at the same time. Walking northward, or, rather, thinking you are walking northward while you are looking westward, usually has the effect of making you actually walk northwestward. So the second woman, by looking westward at woman No. 1's hat, bumps northwesterly right into the inoffensive man. Of course there is a glance at him which turns his blood into a tree of red ice within him.

It is something of a trial to walk the ways of the shopping woman while she is walking them, but a man is sometimes ungallant enough to draw consolation from the fact that if the shopping woman tries him, he is something of a trial to her in turn.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

IRELAND'S BREAKFAST CEREALS.

The exhibit of breakfast cereals by the Ireland National Food Co. attracted a good deal of attention at the Industrial Exhibition, being one of the most tastefully arranged in the main building. The exhibit was in the form of a magnificent pyramid some 25 feet high (there being close upon one thousand packages of goods in the lot) surmounted with handsomely lettered signs, and over all was a sheaf of white oats. The whole pyramid was liberally decorated with bunches of various kinds of grain. The manufactured goods were shown in handsome glass jars. The company manufactures everything in the cereal line, and any goods with their name and trade mark are at once admitted to be of first quality. They showed the grain in the sheaf, the selected grain from which their products are made, the manufactured goods, and then in packages, as offered to the public through the leading grocers and traders of the country. Out of some 25 varieties were noticed particularly the desiccated wheat (both rolled and granulated), which the company claims to be the finest breakfast cereal in the world, desiccated rolled oats, snowflake barley, buckwheat flour (self-raising), farinose or germ meal, farina, etc. This company's make of goods are prepared from only the choicest selected grain, free from hulls and all foreign matter. Their extensive mills are situated on the C.P.R., near North Toronto station, and are complete in every particular, as evinced by the quality and quantity of their output. The exhibit was a credit to Canadian manufacturers, and thoroughly appreciated by visitors to the Exhibition. The trade is requested to write the Ireland National Food Co. for price list.

COLMAN'S MUSTARD ON BUDDHA'S ALTAR.

The following is a translated extract from a letter dated Lao Kai, Tonquin, May 26, 1886, and published in Le Temps, Paris, Aug. 1, 1886:

The Citadel is entered by a very broad staircase, and by passing through a small low doorway, opposite the entrance, is another staircase leading to a platform, at the extremity of which rises a magnificent pagodo of freestone and granite, and which has not cost less than 60,000 piastres. The walls are covered with frescoes; a single slab of sculptured wood forms the front of the altar. Whilst examining the sacred objects I made a discovery of which the officers of the garrison can guarantee the authenticity. Two cylinders painted red and placed on the right and left of Buddha bear these words traced in large Latin characters: "Colman's Mustard." A mustard maker's advertisement on an altar of Buddha at Lao Kai! This surpasses all that the advertising agents in the new world could ever have dreamed of.

DRY GOODS.

MONTREAL MARKET.

A fairly good demand has been experienced for fall fabrics. A feature has been the continuation of the personal visits from out of town buyers during the past week, so that the aggregate business that this fact has led up to is generally admitted to be considerable, and quite a lot of goods as a consequence moved to the towns and villages more closely adjacent to this city. There has been a good demand for heavy tweeds and overcoatings, while cloakings also have sold well. Flannels and blankets have been in good enquiry and prices of all these remain steady. White and grey cottons are also finding some enquiry in a seasonable way. The city retail houses report a good weeks business, also which is considered a good sign.

Brophy, Cains & Co. have been sending forward some fair sorting orders for their fine lines of shirtings, meltons, etc.

Wm. Agnew & Co. note several repeat orders this week for sealettes, black dress goods, henriettas and jaquords.

A. Greenshields, Son & Co. are receiving many enquiries regarding their full line of Prieststy's dress fabrics, for which they are sole agents; also good orders for their special line of Gavenette waterproof goods.

J. G. Mackenzie & Co. note a good demand for coarse tweeds, overcoatings, linings, etc. They have had many personal calls during the week from buyers in the outlying districts in the townships and the parishes on the south side of the river.

TORONTO MARKET.

The popular dress trimming just now is the serpentine or waved braids in blacks and colors. Gordon, Mackay & Co. have in stock a range of very handsome colored effects in imitation of snake skin, they are also opening up a shipment of blacks in the Hercules quality. These goods are very scarce and much in demand.

Gordon, Mackay & Co. are having a great run on a line of men's half hose, cashmere and wool assorted which they have advertised at $2.25, this price no doubt has been the means of creating such a demand for them, the value being A 1.

Gordon, Mackay & Co. have augmented their stock of staples since the "clearance" of last weeks sale with the following: 2,000 pieces Loch Lomond shirtings in stripes and checks, latest designs and colorings which they offer at 10⅜c.; 1,000 pieces (a special line) of flannelettes in fancy checks and stripes, price to effect a speedy sale, 6½c.; 275 pieces fancy check dress goods, (two patterns only), price 6¾c.

J. F. EBY HUGH BLAIN



IF YOU DRINK COCOA

DRINK THE BEST,

and that is

Bensdorp's "Royal Dutch"

¼ lb., ½ lb., and 1 lb., tins (**Yellow Wrapper.**)

There will be a greater demand this FALL and WINTER for **Cocoa** and the live merchant sells only the best. Write us for samples and prices :—If you handle it we will send samples to your customers.

SEASONABLE GOODS

Batger's Nonpareil Solidified TABLE JELLIES

½ Pints, Pints, and Quarts—All flavors

EBY, BLAIN & CO.

Wholesale Grocers

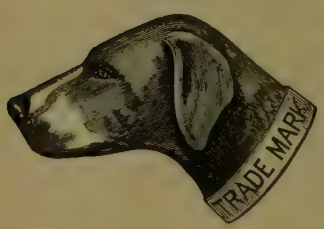
TORONTO, ONTARIO

EMPIRE TOBACCO COMPANY'S COLUMN

FIRE !

Factory Only

Partially Destroyed



Good Stock in Bonded Warehouse which has not been touched by the flames.

We can fill all orders, and solicit your kind patronage.

EMPIRE TOBACCO CO.

MONTREAL

UPWARD AND ONWARD.

A city contemporary recently related a circumstance in the career of a retail grocer in a neighboring city which rather reversed the usual experience of retail members of the trade. It appears that the said dealer, finding his profits not entirely satisfactory, moved out of a first-class store in a good district into a poorer quarter and a smaller and less attractive establishment, and with gratifying consequences, his cost of doing business being largely reduced, while his gross profits suffered very slightly. Several of our contemporaries mention the case of this grocer in terms of approval, but we do not consider that such an example is worthy of being held up before the trade. Not that many dealers would be inclined to follow it, but that the mention of the circumstance might have a tendency to prevent the natural expansion of the businesses of some dealers. They might reason in this way: What sense is there in branching out, in striving to improve my methods and facilities, if as much money can be made, with less labor, by remaining in obscure quarters and cramped and dingy stores? If there was no exaggeration of the favorable circumstances in the backward course of the dealer in question, and this might easily be, owing to the natural desire to make a readable paragraph, it is very probable that there was something lacking in the man, that he could not do better in a good district than in a poor one and in a more attractive and spacious store than that which he removed to. Perhaps he was one of those dealers of small calibre whose only safety lies in a policy of moss-back conservatism that is alarmed at the idea of business growth, which is as natural as the physical growth of the human animal, and who are happier when doling out ounces and quarter-pounds than when engaged in transactions of ordianry magnitude. In that event it is surprising that he should have been able to summon up sufficient courage to rent a fine store in a first-class locality. However that may be, his course is not to be commended or held up as an example for others. When enterprise and push have led the majority of the trade beyond their depth, and the expansion of the retail business generally is out of all proportion to the growth of capital and business skill and experience, it will be high time to sound the note of warning and hold up for approval so peculiar an example. Signs of such a change have not yet made their appearance in the grocery trade; indeed, it would be better if enterprise were a little more conspicuous than it is. Upward and onward is still the motto of the average grocer, although there is often to be noticed more or less reluctance to live up to it, and if the retail grocers of the country wish to better their position that is the motto they should keep constantly before them.—Merchants' Review.

HINTS TO CLERKS.

The following "pointers," according to American Grocer, were prepared for the employes of a firm in Mississippi:

"It is necessary that you work in co-operation with your employers, having their interest at heart.

"Strive to perform your duties in a pleasant and agreeable manner, so as to obtain and hold the good will and friendship of all customers.

"Give the same courtesy and attention to the poorest customer that you would to the richest; it never lowers a person's dignity to be polite. Very often the person with the most unpretentious outward appearance, and apparently without money, has the intention to buy, and the money to pay for, a nice bill, but on account of the manner in which they are met on coming into the store they say they do not want anything, and leave in search of a place where the clerks approach them in a more cordial manner.

"It is well to find out the name of your customer; impress it on your mind and remember it; people like to be remembered, and if you cannot call their names after repeated visits to the store, they will think you are indifferent to their business, and will seek other places, where their trade is better appreciated.

"Some employes seem to think they are hired to sell goods only, and try to shirk all other work. In this they mistake their best interest. It is a pleasure to the proprietor to find the clerks not only trying to excel in salesmanship, but also exerting their best effort to keep the goods well arranged and to make the store attractive generally. It is very necessary that this work be done, and to have it done properly you must take part, and not be afraid of exceeding your share.

"Exercise a continual effort to keep up the small details of business, as well as to catch some big customer. We like to see your sales large, but it is well to bear in mind that the stock must be kept in order, and it is necessary and expected that each clerk work to that end.

"Any suggestions for the advancement of the business are always appreciated, and, when expedient, will be acted upon.

"Remember, you may be an employer some day; and try to perform your duties as you would have them performed by clerks under you."

FOR DAIRY . .
——BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.
Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

COWAN'S
COCOAS AND
CHOCOLATES
Are Standard, and sold by all grocers.

PELEE ISLAND WINE & VINEYARDS Co LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.


Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 18 to 20c.; choice dairy tub, 19to 21c. no stock on hand. Eggs, 11½ to 12c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
McWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Sept. 21, 1893.

GROCERIES.

A fair trade is reported, particularly in sugars, which are stronger and higher than a week ago. But compared with last week, when the Exhibition was in full swing and the warehouses were crowded day after day with country customers, business this week is flat. The travelers resumed their routes Monday, and they are sending in fair orders, and business from this out may be expected to be fairly good. Demand for coffees continues fair with Rios fractionally higher. Nothing particularly new has developed in the dried fruit market during the week, or is there likely to be till after the arrival of further shipments. Rice is unusually quiet. Demand for syrups continues to improve, but molasses remains as before. It teas Japans still continue to attract the most attention, although even in these, business exhibits some signs of diminishing. There still a good deal of talk regarding the tomato pack, but reports are so conflicting that it is impossible to get at the true state of affairs. Some damage has evidently been done the growing crop, but the weather during the last few days has been favorable for the ripening process. Payments are only moderate.

COFFEE.

Locally there is a fair business doing, but beyond a slight advance in Rios there is nothing particularly new to note. We quote: Rio, 20 to 21c.: East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c. Good coffees are still scarce on this market. Advices from New York report that communication between that market and Brazil has been cut since Sept. 6. Prices are about ½c. higher in New York on some kinds. The bears have compelled to cover at a loss, and the market is excited.

DRIED FRUITS.

There is a fair demand for new Valencias at 6¼ to 6½c. for fine off stalk and at 7 to 7½c. for selected. Stock of early shipments of new fruit are reported to be pretty well cleaned up, but fresh arrivals are due here next week, when lower prices than those now obtaining may be expected. Old Valencias are not in much demand; we quote them at 4 to 4¾c. for off stalk and 6 to 6¼c. for selected. Business has eased off for Sultana raisins, the demand being light at 6½ to 7½c. Business in currants is light pending the arrival of new fruit, and stocks for the same reason, are small; 4¾ to 5¾c. is the idea as to price of provincials. Invoices have been received here of first shipment of new currants via Liverpool, and the fruit will probably be here in another ten days. In prunes there is still practically nothing doing and prices are unchanged at 7 to 8½c. ordinarly. Dates dull at 5 to 5½c.

G. Marcopoli of Patras, under date of September 2, write as follows regarding currants: During the whole week we have had a continuation of the most favorable weather, and at this stage, it may safely be hoped that the two thirds of the whole crop are out of danger. The Gulf and Pyrgos districts are still behind, but we hope that in a week or ten days the whole of the available crop will be under cover. The opening prices for the new fruit were very moderate but unfavorable advices received from all consuming countries have not encouraged buyers, and we close the week with a reduction of 1s. 6d. per cwt. on those practised at first. Filiatra and Kyporissia show a pretty fair and even quality; Garyalueno is below former years; fruit of the Pylian district is soft; Pyrgos is relatively very good, whilst "Amalios" is the finest of Provincial fruits of this year. Patras fruit, as a whole, is very small in size; bold berries are scarce, as yet, and prices are not in proportion with those of other growths. Vostizzas are only middling. Some positions will give a very good fruit, but it will be the exception. Gulf currants are not ready yet, they look bold but reddish. As a whole, they are behind last year's.

NUTS.

A few boxes of new season's Valencia almonds have arrived on this market. Otherwise there is nothing new to note in this line, business still being dull. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Demand for rice is small and less than usual. Prices remain as before, 3⅝ to 3¾c. still being the idea for ordinary and 5c. for Japan rice.

In spices the market remains quiet and prices are unchanged. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

The sugar market has ruled active and prices are firm and higher. In some lines, particularly bright sugars, the advances are considerable within the last ten days, aggregating from ⅜ to ½c, and the market is bare of those ranging in price from 4¾ to 4 15-16c. Last Friday there was an advance of ⅛c. on all yellows; 4¼ to 5¼c. is generally quoted, but there is a dark sugar on the market that can be got as low as 4c. Some of the refineries are reported to be oversold on granulated, and one has advanced prices 1-16 to ⅛c., but at the time of writing none of the others had followed suit. The idea for granulated is 5½c., although $5.45 is accepted occasionally.

Willett & Gray, in their Weekly Statistical, say:

THE WEEK.—Raws advanced 1-4-5-16c. Refined unchanged. Total stock in all the principal countries 605,835 tons, against 673,285 tons at same dates last year. Afloats to the United States from all countries estimated 45,000 tons against 66,000 tons last year.

RAWS.—The course of the raw sugar market during the present week has proved the correctness that the recent demoralization and temporary depression of prices at home and abroad was the result of financial panic, and the discouragement of a few sugar holders, and not because of weakness in the statistical position of sugar. The latter element has come strongly into the foreground again, and the actual scarcity of sugar supplies is making itself felt so severely that even a continued advance in prices brings out only small offerings. Very few sugars comparatively were obtainable at the recent decline, and the rapid recovery only causes the market to assume its normal condition on the basis of supply and demand. A quarter of a cent per pound has been gained during the week, and supplies should now be offered more freely. The European markets have recovered from their extreme depression and are keeping pace with our markets. A significant feature is that the firmness is extending over into the new crop beet sugars, which show a considerable advance for October delivery. The German refiners are large purchasers of new crop beets at the advance, on the stimulus of renewed unfavorable prospects for the beet crops. Our American refiners have also shown more interest in October supplies of sugar and have secured several cargoes of Java sugars for arrival in port as late as October 30th below the present basis of values. German granulated for October is now quoted at 4.84c. net, landed here, duty paid, against 4.69c. last week. Prompt shipment is unobtainable. One result of the tenacity with which Cuba recently held up prices in the face of the European panic in sugar was that adequate supplies for the New Orleans refineries were difficult, and hence some 4,000 tons of beet root raw sugars are now in direct shipment from Germany to New Orleans, the first importation of such sugar into that port, with one exception.

REFINED.—The country has not been so bare of stock since the change of tariff in April, 1891. This fact has caused an extraordinary demand upon refiners for prompt delivery sugars, which has been met as rapidly as possible. Refiners are making every effort to secure supplies of raws from all parts of the world to meet all the demand that may come from the improved financial and commercial conditions. Notwithstanding the pressure for supplies, no advance has been made in the

(Continued on page 20.)

NEW GOODS:

SWEET POTATOES
SPANISH ONIONS

CLEMES BROS.

Phone. 1766 TORONTO

Reference—Bank of Toronto



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..
VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.
Lakeport Preserving Co.
LAKEPORT, ONT.

AGENT WANTED

By a British Pickle House

Some one who is calling on and has a good connection with the retail trade.

Address J. R. & Co.,
CANADIAN GROCER.
39

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the cantruthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Nothing particularly new has developed during the week. Most of the interest is still centred around the tomato pack. Reports continue to be of a conflicting character. That the crop is not progressing satisfactorily is evident. The dry weather has at least had an injurious effect on the crop in some districts, while frost and even disease here and there have been factors. As to what the ultimate effect will be on the pack it is impossible at the moment to state. One thing not to be forgotten is that the weather of the past week or so has been generally favorable to the ripening process, and this will at least to some extent make up for the previously backward weather. At the moment the situation appears to be strong. Bids of 80c. and even more are reported to have been made for last year's pack by canners who are said to be short. Some of the canners are still holding off awaiting the result, and most of them claim that the pack will be very short. There seems, however, to be quite a few of last year's pack still in hand, and, as a wholesaler remarked, "we have heard of shortages before, but there has always been enough to go round." One thing is certain: If the pack should be short enough to seriously affect prices consumption will be curtailed, and a less quantity will be required to go round. In the meantime jobbers prices are unchanged. They are still ordinarily getting 80 to 85c. for tomatoes, peas and corn, and are apparently not much alarmed over the situation. There is a little more enquiry, but business is still light. Salmon continues in good demand, but supplies are short pending the arrival of shipments which are expected here in a few days; $1.25 to $1.40 is about the idea for fine bright red brands. There is not likely to be as much salmon of second quality on this market as usual this season, owing to the cheapness of the better class of fish. Lobster continues in good demand for the better brands at from $1.85 up. There is nothing scarcely doing in sardines and the demand is dropping off for canned meats.

MARKETS—Continued

price of refined, and none is likely, for the present at least, unless forced by a considerable further rise in raws.

During the recent temporary panic in raws, few sugars were obtainable at the low prices compared to the much larger supplies of refiners purchased at the parity of 4c. and above. As soon as supplies were absolutely required the low quotations disappeared rapidly, and prices of raws and refined are now nearing their usual parity.

Best for Wash Day

SURPRISE SOAP

Best for Every Day

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

SYRUPS AND MOLASSES.

Syrups are in little better demand, but there is no change in prices, 25 to 40c. per gallon being the idea. Molasses remains dull and unchanged at 30 to 35c. for barrels and half-barrels respectively.

TEAS.

Next to sugar, teas are occupying the most attention, although the decline in business noted a week ago continues. Medium Japans at about 16 to 17c. are the best sellers, scarcely anything being done in other teas.

Mail advices from London under date of Sept. 8 show that the imports of tea during August were 30,833,364 lbs., compared with 34,186,778 lbs. in 1892 and 26,217,553 lbs. the same month in 1891. Deliveries for the month were 19,427,444 lbs., compared with 20,079,474 lbs. the corresponding month last year and 19,927,824 in 1891. Gaw, Wilson & Stanton, commenting on these figures, remark: "Tea deliveries last month indicates quietness in the trade. Coupled with heavy arrivals, this is sufficient to account for the gradually falling prices of the last few weeks. Provincial demand should become more pronounced as the holiday season draws to a close, and foreign orders appear not unlikely soon to be more plentiful."

BUTTER AND CHEESE.

The butter market continues firm and demand good. The recent rains have improved the pasturage around Toronto, but generally speaking there is not much improvement. In some of the principal dairying districts in the province the land is as dry as ever. For good round lots of dairy butter 18c. would be readily paid by jobbers, and for good straight lots they would give 19c. For fine to choice dairy butter jobbers are getting 20 to 21c. in tubs from retailers. Jobbers are paying 21 to 23c. for dairy pound rolls and selling them at 21 to 24c. There are practically no large rolls coming in yet, but the idea as to price is about 18½ to 19c. For creamery tubs jobbers are paying as high as 23c., and from retailers they are getting 24 to 25c. Creamery pound prints are being taken at 23 to 24c., and they are selling at 1 to 1½c. advance on these prices.

There is a continued fair demand locally for cheese at 10 to 10½c. At the factories 9⅝ to 9¾c. is usually asked, and some transactions are reported as high as 10c.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at $1.35 to $1.40 for lots and $1.50 for single bushels. Jobbers are not making any purchases, but are awaiting the arrival of the new crop, when they expect to buy cheaper.

DRIED APPLES—Some enquiries are reported, but they do not seem to have led to any business; in fact it is said no quotations could be obtained in response. We quote prices nominal at 4½ to 5½c., the inside figure being the price jobbers would pay.

EVAPORATED APPLES—Nominal at 8½ to 9c.

EGGS—In fair demand and prices higher at 13c.

POULTRY—Prices are easier on account of liberal receipts. We quote chickens at 40 to 50c. and ducks at 60 to 75c.

SYMINGTON'S
COFFEE
ESSENCES

. . UNEQUALLED . .
ASK FOR THEM
WHOLESALE AGENTS
STANWAY & BAYLEY
. . TORONTO . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.



MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

OUT OF SIGHT

GILLARD'S NEW PICKLE
GILLARD'S NEW SAUCE

POSITIVELY THE MOST TOOTHSOME
ADJUNCTS OF THE TABLE
EVER OFFERED THE CONSUMER

RECOMMENDATIONS COMING IN ON ALL SIDES
HERE ARE A FEW OF THEM

"Gillard's New Pickle is the best I ever tasted."
"Simply Grand" "Far Superior to every other kind."
"Send Case by Express. Completely sold out. We are having a great
demand for these" "The most delicious relish I ever tasted."

IT COSTS MONEY
TO ADVERTISE THESE GOODS BUT ONCE INTRODUCED
THEY SELL LIKE HOT CAKES

ON THE OTHER SIDE IS AN ENGRAVING SHOWING EXACT SIZE OF BOTTLES CONTAINING GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE WITH FAC-SIMILE OF LABELS
THESE GOODS LOOK HANDSOME ON THE SHELF. BUT THEY ARE NOT INTENDED FOR THE SHELF. AND **WON'T STAY ON THE SHELF.**

SECOND SHIPMENT OF 500 CASES EACH 2 DOZ JUST IN STORE.

IF YOU WANT AN APPETIZER SOMETHING TO GIVE ZEST
TO YOUR FOOD

ORDER **GILLARD'S NEW PICKLE**
NEW SAUCE

CORRESPONDENCE INVITED ORDERS BY MAIL & TRAVELLERS
PROMPTLY EXECUTED.



W. H. GILLARD & CO
WHOLESALERS ONLY
HAMILTON, ONT.



Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Ourfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier.
Room 1204, Woman's Temple, Chicago.

THE SOLID
GLOBE
WASHBOARD

The Strongest and most Durable.

Freight allowed on 5 doz. lots to Ontario Railway points.

CHAS. BOECKH & SONS
80 York St., TORONTO



Chas. Southwell & Co.'s

High class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

POTATOES—Market steady ; 60c. was bid on track and small lots are selling out of store at 70 to 75c.

HONEY—Not much doing. New section is selling at 15 to 16c., and new in bulk ofered at 6c.

HOPS—Business seems to be improving slightly. Six and seven bale lots of '92's sold at 14c. Several lots of new season's sold at 15c., and some sold up to 16c.; 90's and 91's are nominal at 5 to 6c.

ONIONS—There have been further arrivals of new Spanish onions and they are being rapidly cleaned out. Prices are a little easier at $1 per crate.

SWEET POTATOES—In fair demand and unchanged at $4.50 to $4.75 per barrel.

GREEN FRUIT.

Trade has been a little quieter this week, although a good business is still reported. Peaches have been in liberal supply with demand good. Grapes have not arrived as freely as anticipated, but a larger supply is expected soon. Old lemons are about finished and for the new that are on the market there is not much demand owing to the cool weather. There is scarcely anything doing in oranges. Bananas are receiving but small attention and watermelons are slow of sale. Apples are quiet at 25c. per basket and $1.50 to $2 per barrel. We quote: Oranges—Rhodi's, $4.50 to $5 for 160's and 200's ; Sorrento's $4.50 for 200's, $2.50 for ½ boxes ; Jamaica's, $6 per bbl.; lemons, $3 to $5 ; new lemons, Sorrento's, $5 to $5.25 per box; bananas, $1 to $1.50; peaches, 75 to $1 per basket ; pears, 45 to 75c. per basket ; tomatoes, 25 to 40c. per basket ; cucumbers, 20 to 30c. per basket; cabbage, $1.25 to $1.50 per bbl.; watermelons, 15 to 25c.; grapes—Champion's, 2½ to 2c. per lb.; Concords, 2½ to 3c.; Niagara's, 4 to 6c.; Moore's early, 4 to 4½c.; Worden's, 4 to 4½c.; Roger's, 5 to 6c. Apples, 25c. per basket and $1.50 to $2 per barrel. California fruit—peaches, $1.40 to $1.60 ; pears, $2.50 to $2.75 ; plums, $1.75 to $2.

HOGS AND PROVISIONS.

There are not many dressed hogs coming in and there are not many wanted. Prices are unchanged at $8 to $8.10. Hog products are selling well in small lots, but there are no large lots moving.

BACON—Long clear, 10¼ to 11c.; smoked backs, 12 to 12½c.; bellies, 13 to 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

Trade in fish continues good, although not quite so brisk as a week ago owing to the departure of the many visitors who were attending the Exhibition. Prices remain unchanged. We quote as follows : Fresh sea salmon, 17 to 19c. ; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c. ; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred ; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected ; smoke cisco, $1.25 per lb.; kipper cisco, 3 to 4c. each ; salt mackerel in bulk, 10c. per lb.

SALT.

Trade in salt continues much the same. Several shipments are reported besides the usual good demand in job lots. Prices are unchanged. We quote : Car lots, dairy, $1.25 ; barrels, $1 ; sacks,.68c.; American rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—There is no change in the price of hides. Market is steady and there is a fair supply coming in, for which dealers are paying 3 and 4c. according to quality. They are asking 4¼ to 4½c. for fresh dressed hides.

SKINS—In skins the market is a little quiet ; prices unchanged at 55c. for fresh lambs and shirlings. Calfskins are unchanged and there is not much doing. Prices nominal.

TALLOW—The demand in tallow has improved and prices remain steady. Dealers are paying from 4¾ to 5½c.

WOOL—There is nothing doing in wool to speak of. The foreign demand is dropping off, and business with mills is also small at present. Prices the same, 17 to 20c.

PETROLEUM.

The Petrolea Advertiser in its weekly report, says : "The crude market is somewhat improved, transactions on 'Change are more frequent, and "futures," based on the present values, are being taken when offered. Prices must of necessity go up shortly. With but 106,459 bbls. of stock on hand and the winter approaching, demand for refined increasing and the quality of Canadian refined getting better all the time, we are fully warranted in expecting better prices. As to present prices, crude on the Exchange may be quoted at $1.05. Refined in car lots, f.o.b. here, 10 cents.

Demand for burning oils on the Toronto market continues to improve and that for lubricating kinds is well maintained. We quote 5 to 10 bbl. lots, imperial gallons, Toronto ; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c. ; Canadian water white, 17c. ; American water white, 18½ to 19c. ; photogene, 22c.

MARKET NOTES.

Davidson & Hay are handling "Mastiff" cut plug smoking tobacco.

H. P. Eckardt & Co. are offering a line of raw sugar in barrels at 3⅝s.

Perkins, Ince & Co. are offering some fine value in Paklin Congous in caddies.

Four thousand tons of beet root raw sugars are on their way to New Orleans from Ger-

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

The improved condition of the flour trade noted last week has continued. There is no export demand from Europe, but there is a fair businsss doing at home and with Newfoundland. Prices are a little higher. Bran is offering more freely, while demand has fallen off, and prices are lower. Oats are in demand and firmer.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $3.80 to $3.90; strong bakers' $3.60 to $3.70 ; white wheat patents, $3 25 to $3.50 ; straight roller, $3 to $3.15, low grades, per bag, $1.00 to $1.25 ; Ontario family $3.15 to $3.40.

Car prices are : Toronto freights—Manitoba patents, $3.80 to $3.90 ; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30 ; straight roller, $3.00 to $3.10 ; extra, $2.70 to $2.90 ; low grades, per bag, 90c. to $1.10.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (Toronto freight) $12 to $12.50, shorts (ton lots) $16.50 to $17 ditto (Toronto freight) $15 ; mixed feed $20 to $22, feeding corn 57 to 58c.; oats on track 33 to 34 for mixed and 34 to 35c. for white, 30 to 31c. quoted outside.

HAY—Baled timothy quiet and unchanged. We quote $9 50 to $10.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

There is no change in the local flour market. Quotations are unchanged but firm, and the demand continues very good. Winter wheat, $3.90 to $4.10 ; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.05 ; superfine, $2.60 to $2.90 ; Manitoba strong bakers', $3.65 ; Manitoba strong bakers', best brand, $3.65 to $3.70.

The stocks of oatmeal are small and prices hold steady under a small supply : Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35 ; granulated, bags, $2.15 ; do., brls., $2.35 ; rolled oats, bags, $2.20 ; do., brls., $4.50 to $4 60.

The offerings of feed stuffs are inadequate to meet the supply, and the market rules very strong in consequence. Bran, $15 to $16 ; shorts, $17 to $19 ; mouillie, $22.

Sapolio

Reduced price per gross $11.30, in ½ or ¼ gross boxes, in any quantity. Less usual grocery discounts of 3% cash 10 days, or or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,

Canadian Agents. TORONTO, ONT.

DEPOTS AT:

Toronto, Ont.; Montreal, Que.; St. John, N.B

"Crystal" Rice

WE are sorry to have kept some of our customers waiting for some time, but the demand both in Canada as well as in the United States has been unprecedented. We have just received a shipment and shall fill orders as fast as we can.

Price per 50 lb. bag, $2.60

Usual Terms. Price per 25 lb. sack, 1.35

The Canadian Specialty Co.

38 Front Street East,

DOMINION AGENTS. TORONTO, ONT.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

S.A.VanDam&Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

"REFERENCES."--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

MARKETS.—Continued

many. This is only the second importation of such sugar into New Orleans.

Dawson & Co. shipped two carlots of apples to St. Louis this week.

J. W. Lang & Co., expect a carload of "Horseshoe" salmon this week.

Sloan & Crowther have just received a shipment of fine new Valencia raisins.

Hearle's Magnum Toilet soap is being introduced on this market in more shape.

A brisk demand for Morton's fresh herrings, in cans, is reported by Sloan & Crowther.

Clemes Bros. have this week received their second direct shipment of Spanish onions.

A cable to J. L. Watt & Scott on Saturday quoted Valencia raisins 25c. firmer in Denia.

W. H. Shields, grocer, 84 Gladstone avenue, Toronto, has assigned to Eckardt & Young.

Brown, Harrington & Co., wholesale crockery dealers, of Halifax, N. S., have assigned.

A cable to P. L. Mason & Co. reports that the Escalona, the second direct currant steamer, has left Patras.

H. P. Eckardt & Co. are offering a car of Spanish onions, which they have just received. See advertisement.

The first shipment of Malaga fruit left Sept. 1, and the fruit is expected to be on on this market by Oct. 1.

Sloan & Crowther have just received a shipment of "Sportsman's" sardines, which are reported to be selling freely.

A sample of India green tea was shown on this market a few days ago which is said to sell in England at $8 per pound.

Balfour & Co. are early in the market with new selected raisins—the quality is said to be fine. This firm is getting a great reputation for fine fruits.

J. W. Lang & Co. are showing a new line of low grade Monings. They look upon the tea as being of particularly good value, as since they bought it prices have advanced.

Sapolio was as usual to the front at the Toronto Exhibition. Emil Polhwka & Co., the Canadian agents, who have handled it now for 10 years, report an ever increasing trade.

Balfour & Co., Hamilton, are looking forward to an active fall business. Their old reliable "Lou" Fraser is now doing the lake trip and getting his usual big orders from the best men in that locality. His friends swear by him.

The partnership which existed between J. W. Seymour Corley, G. W. Booth, Henry C. Fortier and Chas. J. Peter, under the style of the Toronto Biscuit and Confectionery Co. has been dissolved. Messrs. Corley and Booth retire and Messrs. Fortier and Peter will carry on the business.

The pickles manufactured by Messrs. Gillard & Co., of London, England, are giving satisfaction and are now imported by a great many wholesale grocers. Messrs. Lucas, Steele & Bristol of Hamilton, have a lot now on hand—get their figures for five case lots.

W. H. Gillard & Co. of Hamilton are again calling the attention of the trade to Gillard's new pickle and Gillard's new sauce. Their last advertisement was the means of securing many inquiries and orders for these goods, which are fast becoming household favorites throughout the country. The profit to the retailer on these goods is better than is usually made, and indiscriminate cutting is protected as much as possible both by W. H. Gillard & Co. of Hamilton and Gillard & Co. of London, Eng.

W. M. Milligan, grocer, Toronto, is applying for the incorporation of his businesses under the name of "The W. M. Milligan Company, Limited," with capital stock of $75,000. Those composing the company are W. M. Milligan, Catharine Milligan, Minnie Sheeby, John Burns and G. W. Bedells.

A few boxes of new Valencia almonds were received by J. L. Watt & Scott on Saturday from W. C Bevan & Co. They were put up in white wood boxes, and the lettering and trade mark was printed by machinery instead of stenciled, as formerly. In future all Bevan's Malaga fruit will come in this way.

The Canadian Specialty Co. had a fine exhibit of "Crystal" rice at the Toronto Fair. They claim to have sold about 135,000 pounds, or 5½ carloads, the last ten months. It is now selling all over the Dominion, and orders are pouring in faster than the factory, which is located in Marun, Ind., can turn out at present.

Gillard & Co. of Hamilton are in receipt of another shipment of Mallawalla tea, in ½ and 1 lb. packages. This is the only one of the many package teas that has stood the critical test of the English tea drinking public for over twelve years. It is largely sold in Australia and other British possessions, and is a favorite wherever introduced. Gillard & Co. invite comparison with other package teas. Write them for samples.

Eben. Roberts' Jellies are still being offered by Lucas, Steele & Bristol.

The Belleville Canning Co. writes: "Everything looks very poor for canners in this section; quite the contrary to your reports of late as regards the crop."

Sloan & Crowther have bought the entire exhibit of Pettijohn's California Breakfast Food and Menier's Chocolate which was shown at the Toronto Exhibition.

Mr. Rose, of Rose & Laflamme, Montreal, was in Toronto last week, and made arrangements with Wright & Copp to handle their special lines in Kingston, Montreal and Quebec.

Wright & Copp, Dominion agents for MacLaren's Imperial Cheese, had a very neat exhibit of this popular cheese at the Industrial Exhibition, and served it out with "Boss" biscuits. The new package is a brown stone jar and looks attractive.

An attractive display at the Toronto Industrial Exhibition was that of The Pettijohn California Breakfast Food Company. The company showed their generosity by serving free to everyone visiting their stand a dish of their goods with cream and sugar, also distributing neat sample packages. The exhibit was in charge of Wright & Copp, the company's Dominion agents.

The Cowan Manufacturing Co., who lately occupied premises at 14 and 16 Mincing Lane, Toronto, have just removed to their fine new commodious building, Nos. 468 to 474 King street west, close to Spadina avenue. They now carry on their business under the style of "The Cowan Co., Limited." The building consists of large offices fitted up with great taste, shipping room behind, with the manufacturing departments adjoining, the engine house and boiler being in the rear. Their machinery and appliances are of the newest and best type, and with a staff of skilled workmen they are capable of turning out the finest goods on the market. The different makes of cocoas, chocolates, etc., are to be found in the Prices Current of THE GROCER.

MONTREAL MARKETS.

MONTREAL, Sept. 21, 1893.

GROCERIES.

The general grocery market has not shown material change, although the aggregate business shows some expansion. With the exception of sugar, however, which is the only staple to show any marked degree of activity, buyers manifest a strong disposition for following a conservative course. This is especially noticeable in the case of purchasing by wholesalers for future delivery, business in this respect this fall being of modified dimensions. The feeling among jobbers is that they should not carry a big load of goods when the experience of past seasons goes to show that there are generally supplies available during the course of the season, and usually at a reduced cost compared with the figure at which they had booked their stock. Some of them have had unfortunate experiences in this respect, and the result is a very cautious policy. With regard to the demand from dealers, with the exception of the call for sugars, we have said it is not brisk. Sugar, however, has shown quite a marked degree of activity, and a notable feature is the scarcity of granulated on spot, only one refinery accepting orders for prompt or near future delivery, and on such orders they demand an advance of a sixteenth. The other establishments will not accept orders for immediate delivery. Molasses and syrups are firmer, with an advancing tendency in values, but business is about the same. Tea is dull, most buyers awaiting the big trade sale of John Duncan & Co. next week. In dried fruit there has been further business for future delivery both in raisins and currants, but the movement in this connection is not remarkably brisk. Canned goods generally are about steady with no change in values by jobbers here, although it is claimed that offers are now being made at rather less money from packers.

SUGAR.

The feature of the week is the decided scarcity of granulated sugar, one refinery having no supplies for the moment of the grade from which it is made, while the other has only a moderate stock and is operating very sparingly. They are accepting some small orders for prompt shipment at an advance of 1-16c., viz., 5 5-16c., which took effect on Monday last. For later delivery 5 1-4c. holds. The brisk demand which has been experienced recently on spot was the cause of this development. Yellows are quoted firm also at 4 1-8 to 4 7-8c., with a brisk demand for the medium and bright grades, which refiners find it difficult to fill also, and are curtailing sales in many cases. On the whole the sugar market is strong, and it is expected

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

CHOICE

INDIA AND CEYLON ..TEA..

SEND FOR SAMPLES AND QUOTATIONS.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

We can now fill small orders for "Fresh Herrings" in cans, if received promptly.

We hope soon to have some interesting quotations for one of the finest brands of this season's pack of B. C. Salmon.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Warren Bros. & Boomer

WHOLESALE . .

. . GROCERS

35 and 37 Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

BLACK and JAPAN TEAS

Sept. 1st, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MONTREAL Markets Continued.

that the advance may call forth more enquiry, as buyers have been taking very sparingly until a short time ago, so that stocks throughout the country are generally admitted to be small.

MOLASSES.

In sympathy with the firmer disposition of sugar the demand for molasses has improved also to a minor degree. Good sized lots of Barbadoes have changed hands at 31 to 31 1-2c., which is an advance of 1c. on a week ago, while jobbing prices are firm at former quotations, viz., 33 to 34c.

SYRUPS.

Syrups have displayed more firmness also in sympathy with sugar and molasses, and may be put a turn dearer, as business has transpired in American at 20c. per gallon, an advance of 2c. Canadian syrups have been rather more active also in a quiet way at 1 3-4 to 2 1-8c. per lb.

TEA.

Only a moderate demand is noted for teas, as buyers have been holding off this week in anticipation of the trade sale which takes place next week, when some 6,000 packages will be put up at auction. Japans worth from 16 to 19c. furnish the most of the business that is transpiring.

COFFEES.

The coffee market is fairly steady under a moderate demand. Last week's break in New York did not have an appreciable effect on spot values. Round lots of Maracaibos have changed hands on a steady basis at 20 to 20 1-2c. We quote prices steady: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

SPICES.

Spices are quiet and steady. black pepper being quoted at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16c., and finer grades, 18 to 20c.; pimento steady at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to $1.

DRIED FRUIT.

The dried fruit market has not furnished any specially new feature. Buyers show no urgency, and the easy tone both for prompt and future delivery is still to note. Offers of Valencia raisins of prime quality have been made at a range of 13s to 14s. 6d., cost and freight Montreal, while seconds are offered at 11 to 12s. Valencia layers have been offered at 16s., c.i.f. In a jobbing way business in off-stalk for immediate delivery from receipts via New York has been done at 5 1-2c., which is a decline of 1-2 to 1c. on the range at the time of our last writing.

The easiness already noted in currants is still to note, and offers of new stock to arrive are now being made at 3 1-2 to 4c. per lb. For importation Provincials have been offered at 10s. and Filiatrias 11s. to 11s. 6d., c.i.f. Montreal.

RICE.

There is no change in rice, which has furnished a moderate business.

NUTS.

Nuts show no change, business being quiet in a jobbing way.

GREEN FRUIT.

Oranges are steady, the only fruit offering being Jamaicas, which sell at $3 to $3.50 per box. Lemons are quiet for Messinas at $3 to $3.50 per case. Peaches have had a big run for preserving purposes, and range from 75c. to $1.25, according to grade and package. Pears are rather soft in tone at 75c. to $3.25. Pine apples, in fair demand, 18 to 22c. Plums are in moderate demand at 90c. to $1.25. There is a free sale for green gages at $1.25 to $1.50 per basket. Grapes have a good call at 2 3-4 to 4c. per lb. Bananas are a slow sale at 75c. to $1.

BEANS.

The market is steady at the advance already noted in our last. We quote choice hand-picked, $1.70 to $1.80; ordinary to good, $1.50 to $1.60, and inferior, $1 to $1.25.

HONEY

Supplies are ample and prices rule somewhat lower. Sales of new strained at 8 to 8 1-2c., and comb at 11c.

MAPLE STOCK.

Maple syrup is steady at 4 1-2 to 5c. in the wood and 50 to 60c. in tins. Sugar dull, 6 to 7c. per lb.

ONIONS.

Newly arrived Spanish onions sell at $1 per box, and there have been offerings of new native stock at $2 to $2.50 per barrel.

POTATOES.

The market is about steady, with bag stock selling at 60 to 80c. per bag.

HOPS.

The hop market is rather easier, but brewers hold that they will have to come still lower before they are free buyers. We now quote 25 to 27 1-2c. for good to choice qualities, with yearlings 16 to 17c.

EGGS.

Eggs are in good demand. The supply is only moderate, and the stock coming to hand is of the finest quality. We quote 12 to 13c.

PROVISIONS.

The demand for provisions is good and a fair local enquiry is noted for smoked meats and lard at steady prices. Canadian short cut, per bbl., $21 to $22; mess pork, Western, new, per bbl., $20 to $20.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 10 1-2 to 12c.; bacon, per lb., 11 1-2 to 12c.; lard, common refined, per lb., 8 1-2 to 9 1-4c.

CHEESE.

The cheese market moves along on the same lines. Buying at full figures continues from the factorymen and there is the same wail from dealers here about their cables being discouraging. However, it is undoubted that with the prices paid in the country and at the wharf, that to fill an order here an advance would have to be conceded. At the wharf, for instance, some 6,000 boxes which arrived by boat and rail were offered. This is quite a nice quantity of cheese, yet it was all taken at a range of 10 to 10 1-4c., the outside figure being given for the make of a pet factory which every week fetches a premium. It may be remarked in connection with the complaint of some operators that prices are too high, that compared with last year the first cost is moderate. Finest Townships, 10 to 10 1-8c.; finest Quebec colored, 10 to 10 1-8c.; finest Quebec white, 10c.; under grades, 9 1-2c.; cable, white, 46s. 6d.; cable, colored, 47s. 6d.

BUTTER.

Butter rules steady. For finest creamery buyers will operate at 21c., with a considerable degree of freedom, but holders are disposed to hold for an advance and to fill a good order might take a 1-2c. more. In Western dairy 17 1-2 to 18c. is a fair range, while local buyers are paying 20c. for Townships. Finest August creamery, 21 to 21 1-2c.; finest July creamery, 20 to 20 1-2c.; finest Townships dairy, 19 to 20c.; finest Western dairy, 17 1-2 to 18c.

MONTREAL TRADE NOTES.

The decline on coffee in New York has thus far had no effect on prices on spot.

Kinlock, Lindsay & Co. are receiving ex Parisian some choice lines of Valencia raisins.

Caverhill, Hughes & Co., have booked some new lines of standard brands of canned vegetables which they are offering for delivery very shortly.

The syrup and molasses market is firm in sympathy with sugar, syrups advancing in New York 3 to 5c. per gallon, and higher prices on American have been made on spot.

Mr. Lightbound, of Lightbound, Ralston & Co., the big wholesalers, remarks that the range of values on every line of Mediterranean fruit is unusually below the prices for corresponding periods in previous seasons.

L. Chaput, Fils & Co. have just received some high grade off-stalk Valencia raisins which they are offering at 5 1-2c. The fruit is really delicious, as THE GROCER can vouch from some that were tasted in the firm's sample room.

In addition to the round quantity of tea to be offered at next week's auction sale, which is referred to elsewhere, it is reported that a Montreal agent has a consignment near at hand of 6,000 packages Japan teas. All this makes buyers go slow.

It is claimed that offers of canned salmon on the Coast have been made to buyers on this market at very much less than $1.05, at which wholesalers here booked large quantities. This is simply the old story over again of packers not keeping faith with their customers. It might not be pleasant for some of these agents to call on some firms here.

London and New York advices to commission men here quote raw sugar firm and advancing on both markets, 96 test centrifugals selling 1-4c. higher on the former market. Beets are higher in London, in fact, the market for both cane and beet is higher all round, and it is said the Trust in New York has all it can do to attend to the demand for refined in New York.

The Chocolate Menier exhibit of L. Chouillou & Co. at the Exhibition here was a decided attraction. Cups of the delicious drink were given away, and it is needless to say that the run on them was large. In the awards it added another to the following prizes: Paris, 1849; London, 1862; Paris, "hors concours," 1867; Vienna, 1873; Philadelphia, 1876; Paris, Grand prix, 1878; Amsterdam, 1883; and Anvers, 1885.

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SOMETHING ABOUT CLOVES.

The clove tree (Caryophyllus aromaticus) is a native of the Moluccas, and was introduced into Mauritius in 1770 by the French, and at the end of the century an Arab, by name Harameli bin Saleh, accompanied a French officer from Zanzibar to Bourbon and obtained permission to take back a small quantity of seeds and plants with him. This was the commencement of clove cultivation in Zanzibar, Harameli making the first plantation at Mitoni, on the road to Chueni; and the product rapidly spread. The different methods by which this cultivation is now carried on are evidently borrowed from the French, and the Swahili word for clove, "garafu," is probably a corruption of the French word "giroflier." The seeds are first soaked in water for three days, and when germination has set in they are planted out six inches apart with the bud end above ground, into shaded beds—the usual practice being to put down two seeds together in case of failure. If a large number of plants are to be grown, the seeds are only put down three to four inches apart. Beds are about six feet wide and of any length. They are shaded by a flat framework of sticks, over which is placed a layer of either dry grass or cocoanut leaves; the height of this framework is about 3 to 3 1-2 feet. There is no regular rule for this, the important point being to keep the beds constantly damp. The slaves in charge go over the nursery beds both morning and evening, watering any of which the surface has become dry, the practice being to sprinkle with the hand from a water jar. When the plants are about six inches high they are by degrees hardened by the thatch of the framework being gradually removed, and they are then left in the open beds freely exposed to sunshine for the space of one or two months before planting out.

No ground or other cultivation is permitted among the cloves, but slaves everywhere appear free to cultivate their own plots and gardens among the trees, and one may observe cassava growing in a clearing of young clove trees; and the general run of small "shambas" consists of cloves, cocoanuts, mangos, and other fruit trees, all planted indiscriminately and close together. There are some trees now growing on the island which are said to be nearly 90 years old, but the average length of life of the clove tree in Zanzibar appears to be from 60 to 70 years—this is on the authority of Mahomed-bin-Salf Drumiki, an elderly Arab of much experience, who has been for over 20 years in charge of the Sultan's plantations at "Indo." Such terrible devastation resulted from the great hurricane of 1872, when nearly all the clove plantations on the island were destroyed, that the average age of the trees now growing may be put down as below 20 years, and the age of the trees in the Sultan's plantation, the largest in the island, is from 16 to 17 years.

The cloves are dried on mats in direct sunlight. The drying is continued for the space of six days or one week. Green cloves dry down to about half their weight; thus one frasila green is equal to one-half frasila dry. The color desired in the dry clove is red, and buds of this color are more valuable than black. Cloves are despatched to Zanzibar in gunny bags. There is a duty due the government of 25 per cent.; this is paid in kind, and the cloves heaped in bulk in the government godowns. Zanzibar cloves are very dry, differing much in this respect from the Pemba produce. They can be stored for some time, but Pembas are disposed of as early as possible, as otherwise the loss from shortage is very great. Pemba cloves generally arrive damp, and there is much shortage when dried. A good dry sample of Pemba cloves is smaller and blacker—blacker from having contained much moisture. Zanzibar cloves are larger, and the red appearance of the dried buds is unmistakable, and they are well known as "Zanzibar red-heads."

Cloves are generally exported in double mat-bags ("makanda") in preference to gunnies, though there is more shortage, in fact, the difference is marked; though double, the mat bags apparently permit a greater absorption of damp. The difference of shortage between Zanzibar and Europe in the weight of the cloves equals eight per cent. The difference between Zanzibar and Pemba cloves is well recognized in Europe, but large shipments of both varieties are also made to Bombay, where they are probably mixed.—Consular report.

WE are now settled in our new plant and can fill orders promptly. If our traveler does not call on you, when you require our goods let us hear from you with enquiries for quotations, or send in your order, we will guarantee satisfaction. Our new Broom is the acme of perfection. If your trade requires a superior article, we can please you and them through you.



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TO GET GOOD SERVICE.

Are you in possession of a careful training, forethought, prudence and the faculty of always being well poised and self-confident; if so you have the foundation elements of success.

But the success of an undertaking, especially if it be a mercantile business, depends not only upon your individual qualifications, but also, and largely, upon the qualifications of your employees, and the extent to which they use their abilities in your interest. If merchants generally but realized the importance of looking well to the character, capabilities, general fitness and interested activity of their assistants, there would be very much fewer unexplained failures.

It is not only necessary to secure the right sort of persons in the first place, but to take heed that the value of their be not discounted, in order to insure their services being continuously valualbe. In order to do this, their compensation must be ample. It is mistaken economy—in fact the veriest extravagance—to keep the remuneration of services rendered below their real value to you. (Of course, it is not just, but we are not moralizing; we are talking simply business.) A well-paid assistant, on the other hand, will work with an interest and a willingness that well repays his employer, and with good interest.

"Self-preservation is the first law of nature," and every human being whose services are not worth having is going to look out for his or her own personal interest. There is nothing surer than the same fact—not even "death and taxes." Hence it follows that if you expect to have your employes work for your interests, you must see to it that you make those interests identical with their own.—Commercial Enquirer.

THE HOP COMBINE.

According to advices received from Prince Edward County, an improvement is about to be made on the attempted combine of a year ago, which proved such a ridiculous failure. This year, however, so Prince Edward County growers say, their hops are not going to be placed in the hands of dealers to await the desired prices, but will be held by the growers themselves until the poor brewers will have their supplies cut off, and be at least forced to pay combine prices. The new crop last year opened under the auspices of the combine at 26 to 28c., and soon dropped to 17c. and 18c. This year the opening price was 30c., but the new crop can now be bought for 25 to 27 1-2c., as to quantity and quality, sales having been made at within this range to brewers during the week. Those farmers who keep out of the combine and take the market price will be money into pocket all the time.—Trade Bulletin, Montreal.

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California Breakfast Food

Have you not got it in stock ?

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CHEESE.

You should try it.

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Evaporated Cream

It never spoils, keeps well after opening.

TRY A CASE.

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THE CURRANT SITUATION.

Never in the history of the currant industry have prices been so low as during the present season. Usually the Greek market opens up at a value of 15s. to 17s. c. & f, but with the enormous crop that is promised this year and the depression in commercial and financial circles, the market opened last month at 11s, from which point it has steadily receded until 7s.9d, or the equivalent of 1¾c. laid down is now named by shippers in Greece as an acceptable price for barrels. This quotation it may be said is not given out by those who are usually credited with packing the best goods, but originates with either speculative sellers, or from such sources whence a guarantee of quality could not be obtained. So far as we are able to learn, however, the curing of the seasons' crop was carried on during a period of exceptionally fine weather, hence if inferior quality is packed the fruit will come from sections where the soil and climate are not as favorable for the berry as in some other localities. The fixtures of an opening date for the market by the Greek Government has done much toward improvement in the quality of the fruit. Previous to last year there was the annual rush to place the fruit upon the market early for the one purpose of securing the fancy prices that were usually obtained for first shipments. Curing was improperly done, and it frequently happened that stock upon arrival at its destination was found to be in bad condition and in course of decay, this fact leading to constant trouble between importers and shippers, and claims for allowances upon the ground that the fruit was not of good merchantable quality upon receipt. This question coming up annually was a constant menace to the currant industry, therefore the Government, at the suggestion of many reputable packers, determined to put a stop to the hurried methods of curing, and a law was enacted that fixed a date when the fruit should first be offered for the consideration of the world's buyers. The law has now been in force two years, and its beneficial effects are shown in the better quality of the goods received, and the almost entire disappearance of the old-time differences. One would naturally suppose that at present prices importers would be eager to cover their probable wants of the future, but there appears a general hesitation to act, the fact that the course of the market since the opening of the season has been steadily downward has served to promote a feeling of caution, and checked important operations. American buyers have the credit of being poor operators upon a falling market, but ready speculators upon the up-grade. Currants are very cheap to-day, and it is hardly probable that a much, if any, lower value will be established in the near future. The European demand is likely to open up at any moment, and when the call for Continental requirements sets in the market will probably take a quick turn, and operators upon this side of the water will then regret they did not take advantage of the opportunity that is now presented. The requirements of America are a mere "drop in the bucket" in comparison with the European, the importations of this country seldom if ever exceeding 15,000 tons out of annual crops ranging from 140,000 to 170,000 tons. The distillers of France are the great consumers of the article, and when values are down to the point that rules to-day a demand from that country may be expected to develop at any moment, the result of which would undoubtedly be to give prices a serious twist in an upward direction.—N. Y. Journal of Commerce.

THE FUTURE TEA TRADE.

From information supplied by Mr. Marriott, Collector of Customs on the seaborne trade and navigation of India, says our English exchange, it appears that the tea trade of the United Kingdom may now be said to be in the hands of India and Ceylon, the consumption of the China leaf having declined steadily for many years. India will soon be in a position to supply tea to the whole of the English-speaking inhabitants of the earth,and, with the concurrence of the British Government, an aggressive effort is being made by the Indian tea planters in the United States. For some reason, prejudice, or the difficulty in transferring trade from one channel to another, the use of Indian tea has not hitherto extended in America. A determined effort is now, however, being made to place before the people of the States the tea produced in India. Advantage has been taken of the Chicago Exhibition by the Chamber of Commerce to send a representative, who will introduce the Indian tea to visitors to the Exhibition. A considerable sum of money has been supplied by merchants and others interested in the matter, and it is hoped that the efforts made will not be so fruitless as were the previous efforts in the same direction. It may be mentioned that Ceylon is also using every endeavour to introduce its tea to the Americans at the Chicago Exhibition, and is also spending a considerable sum of money for this purpose. For energy and enterprise in pushing the sale of their teas, the Ceylon planters and others engaged in the trade are certainly very much to be commended. The following statement gives the estimated out-turn for the coming season of 1893-4, for the various districts :—Assam, 50,326,320 lbs.; Cachar, 18,216,560 lbs.; Sylhet, 20,387,680. ; Darjelling, 7,330,430 lbs.; Terai, 3,427,200 lbs. ; Dooars, 16,085,056 lbs. ; Chittagong, 1,008,000 lbs. ; Chota Nagpoor, 267,000 lbs.; Dehra Doon, Kumaon and Kangra, 4,500,000 lbs.; private and native gardens, 4,000,000 lbs. ; total, 125,548,246 lbs. This estimate is below that of the previous year, but it is above the actual out-turn of 1892-3 by nearly 12,000,000 lbs. After shipments to the Colonies and other ports and local consumption have been satisfied, it is calculated that there will this year be for export to the United Kingdom about 116½ million lbs. Tea is this year fetching eight annas per pound at Calcutta, being an advance of two annas upon last year's prices. Many tea gardens where the out-turn has been good have made handsome profits, and have paid large dividends. Others have been unfortunate, notwithstanding the higher prices, and have not been able to pay dividends at all, or have paid very small ones.

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A PARTNER WANTED IN A FIRST-CLASS grocery business in British Columbia, doing a business of over $40,000 per year; would require about five or six thousand dollars to take a half interest; a good opportunity for a first-class man. Address, Partner, office of CANADIAN GROCER, Toronto. 38

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¼ lb packets, 14 lb. boxes secured in tin.
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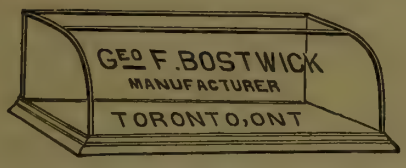
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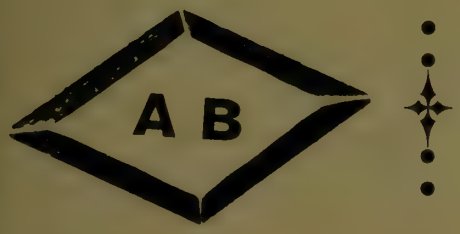
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Valencia Raisins



Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " " "
Superior OFF-STALK, in half boxes
Fine " " "
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Superior Packing

A NEW LINE

Royal Starch

At $5.75 per box.

64 packages—nominal pounds.

Headquarters for

TEAS, FRUITS, CANNED GOODS

The special import tariff on fruits is now in force—low rates of freight from the commercial centre.

LIGHTBOUND, RALSTON & CO.

Write for quotations before buying.

MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Leon P. Belair, trader, Montreal, has assigned.

G. J. Griffin, seeds, London, assigned to A. Robinson.

W. S. Lovelace, restaurant, North Bay, has assigned.

N. W. Stiles, general merchant, Innisfail, Man., has assigned.

J. M. Nicholson, general merchant, Dundas, P.E.I., has assigned.

G. A. Willett, general merchant, Dalhousie, N.B., has assigned.

Alphonse Davis, provision dealer, Ottawa, has assigned to James Bailiff.

John Pruder, general store, Colpoy's Bay, has assigned to R. C. Struthers.

Hockin Bros., general storekeepers, Dutton, have assigned to C. B. Armstrong.

A meeting of the creditors of P. V. Drouin, tobacconist, Montreal, is called by Sept 25.

D. McCallum, general merchant, Cannan, is offering to compromise at 40c. on the dollar.

Dame W. H. Cox has been registered proprietress of the Bijou Tea Store Co., Montreal.

Napoleon Dussault, general merchant, L'Islet, Que., is offering to compromise at 60c. on the dollar.

James Newton, boot and shoe dealer, Parliament street, Toronto, has assigned to W. A. Campbell. Assets and liabilities are about equal at $2,000.

O. Vinette, the Montreal boot and shoe manufacturer, whose financial difficulties have been already announced, are offering to compromise at 35c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Latourelle & Gervais, grocers, Montreal, have dissolved.

Bremner Bros., produce and commission, Halifax, have dissolved.

Halfield & Hurlbert, general merchants, Tusket, N.S., have dissolved.

The Thompson Shoe Co., of Montreal, has obtained charter of incorporation.

Dame M. J. Chartraud has been registered proprietress of the firm of J. D. Martineau & Co., grocers, Montreal.

John Morrow and Andrew H. Ewing have registered to carry on business in Montreal as commission merchants, under the style of Morrow & Co. The firm of John Morrow & Co. has been dissolved.

SALES MADE AND PENDING.

H. V. Weir, grocer, Halifax, is advertising business for sale.

J. H. Gillis, general merchant, Head of Tide, N. B., has sold out.

J. B. Clarke, general merchant, Exeter, is advertising business for sale.

The grocery stock of J. H. Franck, Toronto, has been sold by the bailiff.

The stock of W. E. Hunt, grocer, Montreal, is advertised for sale by bailiff.

R. M. Coombs & Co., general merchants, Elkhorn, Man., are reported to be selling out.

The stock of J. T. Craig, general merchant, Oxbow, Man., is advertised for sale by auction.

The stock of A.L. Mulligan & Co., grocers, Montreal, is advertised for sale by bailiff on Sept. 23.

The stock of Alfred Gervais, grocer, Montreal, has been sold at 59c. on the dollar.

The bankrupt stock of P. E. Venner, Quebec, was bought by Moise Fiset at 67¼c. on the dollar. The book debts were purchased by J. R. Savignac, of Montreal, at 17½c. on the dollar.

CHANGES.

Finerty & Graham, general merchants, are opening out in Carman, Man.

Disher & Campbell, grocers, Victoria, Man., have been succeeded by D. Campbell.

McRae & Richardson, hotel, Lardeau, B. C, have been succeeded by J. C. Richardson.

DEAD.

John Miller, flour merchant, Dalhousie, N. B., is dead.

W. E. Hyde, produce and commission, Halifax, is dead.

J. Desormiers, boots and shoes, St. Henride, Montreal, is dead.

Joseph Michaud, general merchant, St. Alexandre, Que., is dead.

FIRES.

The grain storehouse of R. G. Baxter, Burlington, has been burned.

CHEESE AND CANNED GOODS.

Grocers should post their customers upon the fact that cheese, ice cream, and various canned goods, when properly prepared and kept are not the poisonous, dangerous articles of food that sensational alarmists and newspaper fakirs are wont to pronounce them, says Herald of Commerce. Cheese, ice cream, etc., have many cases of illness from tyrotoxicon, a deadly poison that has caused much fatality when the products were kept in an improper place or prepared from decomposing, fermenting materials. Canned meats, fish, and fruits are, when thus improperly prepared and carelessly sealed, liable to the same danger, but any first-class dealer never handles such. If fruit cans are tightly sealed upon sound material, with no solder dropping within, and the can presents a full, round appearance, and when opened are not allowed to stand exposed, one may partake of their contents to their heart's content in perfect assurance of safety.

If cheese and ice cream are made from sound material they are equally safe products.

If people would patronize first-class dealers who can only afford to sell the choicest and best of goods, there would be no sensational records of wholesale poisoning, except what were lies.

A Brooklyn grocer has the following jingle printed upon his letter and bill heads:

Here are your groceries green and dry,
This is the place to come and buy,
I'll do the work, I'm bound to please,
Rely on me for your Grocer-ease.

We cannot, remarks an exchange, say much for the poetry, but the sentiment is O.K.

The Best Soap is the Cheapest

—: USE :—

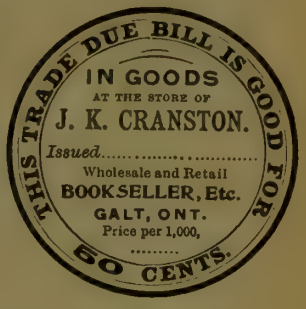


Convenient, Useful and Economical



SO SAY USERS OF

The Cranston Trade Due Bills



No longer any NEED FOR written Due Bills.

YOU can do YOUR Produce and Credit Business on a CASH Basis by using our Due Bills.

1c., 5c., 10c., 25c., 50c., and $1 Denominations

Printed on Strong, Durable Card, with Merchant's Advertisement on Back of each.

Price, $5.00 per 1000 assorted. 2000 for $9.00.

"We have used your Due Bills for 8 months, and heartily recommend them to the trade as Convenient, Useful and Economical."—SIMS BROS., Little Current, August 20, '93.

"The Due bills are a decided success. They Simplify, Produce and Credit Business."—E. MORRISH, Galt.

"Would not now like to do without the Due Bills."—G. GOBLE.

J. K. CRANSTON, GALT.

Sold by . . all . . Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

YES——

Of course you sell Adams' Tutti Frutti Chewing Gum, but do you keep up a full supply of the assorted flavors?

That's the Question

ADAMS' & SONS CO.,
11 AND 13 JARVIS ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear. : : : : : : : :

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Cadbury's Cocoa Essence
—AND—
Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



WE MAKE THE
FINEST **TEA CADDIES** IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

MUNN'S
GENUINE COD LIVER OIL
PURE and UNADULTERATED
Made on the most improved Norwegian process from the choicest Newfoundland Oil.
ALMOST TASTELESS
Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.
. . Send for Samples and Price List . .
Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.
Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.
CERVUS KNIFE POLISH
NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.



EVERY GROCER KEEPS THE BEST

Keen's Mustard

IN SQUARE TINS..

CELEBRATED FOR ITS
UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once. . . . .

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 21, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ⅛ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN ½ lb, 4 "	1 30
WAVE No. 1, 2 "	1 90
5 lb, ⅛ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ⅛ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure		1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's		2 10
Peas, 2's	0 90	1 00
" Sifted select		1 40

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . .

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address, "Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE, Toronto. JAS. SIMPSON & SON, Hamilton. L. H. DOBBIN, Montreal. J. WINFIELD, Quebec. M. F. EAGAR, Halifax.

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Dadelszen "Exq." ½'s		11½
" " " ½'s		18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2 "	7 85	8 00
Lunch Tongue 1 "		3 25
" 2 "		6 75
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" 2 "		4 00
Soups, assorted 1 "		1 50
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
	per doz
Cocoa—	
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

	per doz
Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes.	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box	$0 36	$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



"Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Salt Wafers 11c.

We are now making these much smaller in size, and the public appreciate the change. To eat with cheese they are unequalled.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BOECKH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 80 0 85
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 28 0 30
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 30 0 35
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 00 1 25
Madder	0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, iled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Calley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN	c. per lb
Currants, Provincial, bbls.	5½
" " ½ bbls	5½ 6
" Filiatras, bbls	5½
" " ½bbls	5½ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls	6½ 6¾
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes	5½ 5¾
Figs, Elemes, 14 oz., per box	10 10½
" Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" " cases	7½ 9
Raisins, Valencia, off-stalk	4½ 5½
Selected	6½ 6¾
Layers	6½
Raisins, Sultanas	6½ 10½
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50

DOMESTIC

Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00

Pickled and Salt Fish:

Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	

Dried Fish:

Codfish, per quintal	
" cases	

Smoked Fish:

Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2 25
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White	0 60 0 61
" Red Winter,	0 60 0 61
" Goose	0 57
Wheat, Spring, No 2	0 60
" Man Hard No 1	0 78 0 79
" " No 2	0 75 0 00
" 3	0 68 0 70
Oats, No 2, per 34 lbs	30 00
Barley, No 1, per 48 lbs	45
" No 2	40
" No 3	32 33
Peas	52 53
Corn	

HAY & STRAW.

Hay, Pressed, " on track	9 50 10 00
Straw Pressed, "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4¼
No. 3 "	4½

TURPENTINE Selected packages, per gal

	0 45 0 47

LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada, $2 00

"Cervus" boxes of 1 doz. 1s London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12¼
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	.... 0 17
Amer'n Water White	0 18½ 0 19
Photogene	.... 0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs	$0 23	$0 24
" dairy, tubs, choice	0 19	0 21
" " medium	0 17	0 18
" low grades to com	....	....
Butter, pound rolls	.....	.....
" large rolls	0 17	0 18
" store crocks	0 17	0 18
Cheese	0 10	0 10½

COUNTRY		
Eggs, fresh, per doz	0 12½	0 13
" limed	.....	....
Beans	1 25	1 50
Onions, per crate	1 00	1 10
Potatoes, per bag	65	0 70
Hops, 1891 crop	0 05	0 06
" 1892 "	0 12	0 14
Honey, extracted	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, mess, p. bbl	.....	0 20
" short cut	.....	21 00
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb	0 04½	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6¼ 6¾
Sago	4¾ 5¼
Tapioca	5 5¼
Goathead (finest imported)	6¼
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 1b pack'g's	8
36-1b " 3 1b. packages	8
12-1b "	8½
38 to 45-1b boxes	8
Silver Gloss Starch—Less trade dis.	
40-1b boxes, 1, 2 and 4 1b. pack'g's	9
40-1b " ½ 1b. package	9½
40-1b " ¼ 1b.	10
40-1b " assorted ¼ and ½ lbs.	9½
6-1b " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-1b boxes, 1 lb packages	8½
20-1b " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c.	per lb
Granulated	5 45	5½
Paris Lump, bbls and 100 lb. bxs	..	6
" " 50 lb. boxes	...	6½
Extra Ground, bbls Icing	6	6½
" less than a bbl	...	...
Powdered, bbls	5⅝	5¾
" less than a bbl	...	...
Extra bright refined	...	5½
Bright Yellow	4½	5
Medium "	4⅜	4¾
Brown	4.55	4⅜
Dark yellow	4½	4⅝
Raw, brl	...	3¾

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	.....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

• •

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"
(Others so-called are imitations of our brand.)
Pure Starch.

Kingsford's
Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

DON'T HESITATE

St. Lawrence Starch

Should be the choice of all **RETAIL GROCERS**

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.	2¾	3¼
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
Sapolio, per gross		11 30
Ammonia Soap, 5-box lots freight prepaid		8 85

	Per lb	
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz	"	0 30
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72

	Per box	
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 25
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50

	Per doz	
Royal Magnum		0 30
" " 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Rose		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72

	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00
White Castile Bars		0 75
White Oatmeal		0 75
Persian Boquet, paper		2 50
Oriental		0 45
Pure Cocoanut, 3 doz. bxs, wood		0 50
Heliotrope paper		1 50
Carnation		0 60
Rose Boquet		0 60
Cocoa Castile		0 50
Arcadian		0 45
New Arcadian, per gross		5 00
Ocean Boquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

	Per doz	
Unscented Glycerine		0 90
Grey Oatmeal		0 60
Plain Honey		0 75
Plain Glycerine		0 75
Plain Windsor		0 75
Fine Bouquet		1 00
Morse's Toilet Balls		0 90
Turkish Bath		0 60
Infants' Delight		1 20
Surprise (100 cakes)		5 00
Sunlight		3 50
Sterling (100 cakes)		4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

4 Box, 72 bars, per box	$3 60
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Semething Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 41 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz	
Mops and Handles, comb		1 25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd		3 60

THE ST. LAWRENCE SUGAR REFINING CO'S.

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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TORONTO AND STRATFORD.

We train young men and women for lines of usefulness, and start them on the road to 'Success."

THESE INSTITUTIONS ARE THE GREATEST AND BEST COMMERCIAL SCHOOLS IN CANADA.

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Other Chemicals

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which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.

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MILK GRANULES,

Because it is practically identical in composition, taste and appearance with

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JOHNSTON'S FLUID BEEF

The Great Strength-giver.

If you need a Tonic

TAKE

Staminal

It not only stimulates, but builds up and strengthens. You get a TONIC and a FOOD combined in the form of

Palatable Beef Tea.



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EVERY CAN WARRANTED.

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Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario

" W. S. Goodhugh & Co., Montreal

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Dominion Clothes Pin

They are the Best.

Send for Prices in Case Lots.

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MERCANTILE AGENCY

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1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

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DURABLE PAILS AND TUBS.

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The Wm. CANE & SONS MANUFACTURING Co

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THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

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ALL The LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

FRUIT JARS

..ALL KINDS..



..ALL SIZES..

Prices Right. Shipments Prompt.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO SEPTEMBER, 29, 1893. No. 39

MADRE E' HIJO (7 SIZES).

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BEST ON EARTH

SPECIAL LINES!

Genuine "Williams" Lever Mops
Star Combination Mop and Brush Holder
Steamship Matches
Delivery Basket Butter Plates
One and Two Bushel Baskets
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IS THE BEST.

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THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

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Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

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and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

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"Standard Goods are the best to Handle"

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— FOR —

Highest Test

98 50/100 PER CENT. PURE

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 50/100 PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.





66 PRIZE MEDALS

Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.

Toronto Offices: **J. S. FRY & SONS,** 43½ Wellington St. East

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CASES ONLY AT THIS PRICE

1,000 3-lb Tomatoes 1,000 Sweet Corn 1,000 Sweet Wrinkled Peas

STANDARD BRANDS, NEW GOODS,
THIS WEEK 80 CENTS PER DOZEN
Ex Store—in round lots, assorted. - -

RICH RED. SALMON BRITISH AMERICAN FLAG SHIP - - - -
TIGER - - - - - - -

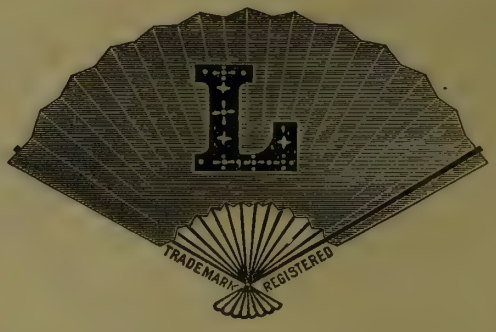
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The Following Goods in Store and Arriving

Clover Leaf Salmon, "Flats,"
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Arquimbau Fine Off Stalk Valencias,
Arquimbau Fine Selected Valencias,
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Labrador Herrings in Brls. and Hfs.,
Cases and Bundles prime Codfish,
New Fan Young Hysons—Ex. Empress of China.

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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The abuse of a thing often induces people to look upon the thing abused as an evil when it really is not such. Speculation is a case in point. In a recent issue of the Digest appeared an article translated from a French paper, which had this same thought running through it. "Speculation," says the writer, "like most of the acts of men, is good or bad, according to the use made of it, according to the character of those who devote themselves to it, according to the measure in which it is employed. No subject is more difficult to discuss, for few matters are so obscure and misunderstood, not only by the public, but by those who, by their business, may think themselves qualified to understand the question." Speculation, as the writer referred to says, in its true sense, is nought but the legitimate exercise of one of the faculties of human activity. It is the excesses that are to be blamed, such, for instance, as those exhibited in Toronto, Winnipeg, and other cities in this country. But these excesses are not the rule. The very exposure that these excesses get and the manner in which they are denounced is an evidence of this. "To speculate is to consider, and, subsequently, to reflect, to make deductions, perform an act of reasoning," is the definition given in the article published in the Digest. In a word, speculation is the result of a process of reasoning, and thus differs radically from gambling, which depends wholly on chance. "Moreover, we must not understand by speculation dealings only in the public funds, in shares and bonds, or believe that it is confined to operations on time. Merchandise of every kind, real estate itself serves as food for speculation." Whatever the retail merchant buys he does so with the expectation of selling it at a higher price than what he pays for it. "Speaking generally," says the writer, "the speculator acts as a regulator. He is the fly-wheel of the machine who keeps up its constancy of movement. He is as much opposed to its running too slow as to its running too fast. The speculator for the rise steps in when prices seem to him unreasonably depreciated; when, for example, the shares of a corporation, of which the capital is intact, have fallen below par. The speculator for a fall seeks to establish an equilibrium when the enthusiasm is pushing prices to unreasonable heights, is paying excessive premiums, and is helping to raise shares to a price which is no longer in harmony with the revenue they yield. For these reasons I affirm that speculation of all kinds, even that of the stock exchange, when not carried to excess, is a benefit, and ought not to be discouraged either by law or public opinion." These are wise words.

* * *

What with the World's Fair, fall fairs, and other af-fairs, the country merchant seems to have his time pretty well taken up—visiting them. The only person that seems inconvenienced thereby is the commercial traveler; and he complains that every other of his customers is either away at Chicago or attending the fair in his own neighborhood. But he won't lose much in the long run, for when the country merchant settles down to business again it will be with a mind broader from what he has seen and heard and felt, and with his expectations of winter trade brightened with the fullness of the horn of plenty as exhibited at the fall fairs this season. While he is in this spirit he will naturally buy more liberally than he otherwise would.

* * *

Apropos of fall fairs arises the idea of the influence of these institutions in bringing about a better acquaintanceship between the wholesaler and the retailer on the one hand and the retailer and consumer on the other. One of the drawbacks to trade in the past is the want of a proper understanding between the different branches of the trade, and between retailer and consumer. The one, the exhibitions in the larger cities, such as Montreal, Toronto, Hamilton, London, Ottawa, are gradually indirectly accomplishing. We had a practical illustration of this during the recent exhibition in Toroto. Every day during the two weeks which the exhibition was open saw numbers of country merchants paying their respects to the wholesale men; and some days during the last week the warehouses were actually crowded with them. These yearly visits are gradually becoming more fashionable; and the result of this better acquaintanceship

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will be a gradual improvement in business methods and the extension of sympathy between wholesaler and retailer. On the other hand, the country merchant by rubbing shoulders with his customers at the local fair gets better acquainted with them, learns more about what they are doing in the way of raising produce and stock, and of the improvements of different kinds that are being made on the farm. One of the ways to build up trade is to show your customers that you are interested in them. There is not a man or woman whose pride is not tickled when an interest is taken in themselves or in their possessions. It's human nature; and it pays the merchant to cater to it.

EXCITEMENT IN SUGAR IN MONTREAL.

As THE GROCER noted in its regular Montreal market letter last week, there was quite a lot of excitement in granulated sugar in that market, and since then our Montreal correspondent has gleaned some interesting facts. There appears to be a general scarcity of refined sugars both in the United States and Canada, and the present brisk demand is explained by the refiners in Montreal to be owing to the fact that wholesalers and jobbers on both sides of the line allowed their stocks to run down too low during the recent financial depression, but now that the situation has changed for the better, coupled with the very large supply of preserving fruits on the market, the demand has assumed such proportions that refiners and wholesale firms find themselves absolutely unable to meet all the demands for supplies made upon them by their customers. In the States the situation is quite acute also as we have said, for New York refineries have, it is said, sold fully three weeks in advance. This fact has led to bids being made to Montreal refiners from parties in different American cities. From Chicago it is reported that a premium of 3-8 to 1-2c. was offered to both refineries for a 5,000 barrel lot of granulated if they would guarantee delivery immediately or within a short time, while other American centres have asked for best terms on 1,000 to 2,000 barrel lots of both granulated and bright yellows. It is understood, however, that advantage could not be taken of these offers owing to the position of stocks in refiners' hands, and that it was out of the question for them to consider the idea of executing foreign orders with the urgent demands for supplies which they had to meet on domestic account. On the other hand it is reported that shipments have been made across the lines, and that this has a good deal to do with the premium of 1-16c. now being asked for immediate deliveries of granulated and the brighter grades of yellows. Montreal wholesale grocers, however, doubt this, and if the refiners are doing so, they are keeping it to themselves and misleading their Canadian customers by the above statements. This is improbable, however, and besides this, home demand has kept up at a remarkable rate throughout the week. Round lots of granulated have sold at 5 5-16c., and this figure has been repeated right along in the case of customers who must have supplies, while yellows have changed hands at 4 to 4 7-8c., as to grade. Besides all this refiners here have been having enquiries from the Maritime Provinces, and made some shipments down there also, while advices from that section state that the stocks down there are exceedingly low. The consequence of it all is that, with the demand from these three different quarters, and the strong position of the raw sugar market in New York, sellers of sugar manifest great independence.

IT IS COMING.

Our Special Fall Number will be issued next week, and it is going to exceed all previous efforts of the kind on this continent. Neither time nor money has been spared, and we now feel that the results will be better than anticipated. There will be 7,500 pounds, or 4 1-4 miles, of paper in the issue. The number of impressions will be 158,000, of which 96,000 will be in the cover alone. Every grocer and country merchant in the Dominion will be supplied with a copy, thus giving advertisers an unusual opportunity of reaching the trade from the Atlantic to the Pacific. Owing to the enormous work entailed in printing and mailing the paper to such a large constituency, all copy for new advertisements or changes of advertisements, or contributed articles must be in the office not later than Monday next, October 2, to ensure publication. This is imperative.

TENDENCY OF THE TRADE.

While the tendency is to the handling of a more general assortment of goods in the jobbing grocery trade of most Western and Eastern cities, the recent news from Boston that one of the leading wholesale firms there has discontinued the sale of several staples and that several other wholesalers in Boston and other cities contemplate taking a similar step, is an indication, says Merchants' Review, that the slavish copying of the policy of others is not a characteristic of the entire wholesale trade. It is also a sign that the sell-every system is not to have a walk-over. The same independence of action in even more conspicuous in the retail grocery trade. There are many blocks in this city on which grocers who sell everything that a grocer is supposed to handle may be found almost side by side with other grocers who sell neither green stuff, woodenware nor dairy products, not to mention a hundred and one articles of the order of sundries. The same no doubt is true of other large cities. Then there are dealers who restrict themselves to the sale of dairy products, and others, again, who to a stock of certain cooked foods add canned goods, smoked fish, condensed milk, olives, etc.; these being commonly known as "delicatessens." Generally speaking, however, the grocers of a large city are divided into two classes—those who sell domestic green fruits and vegetables in addition to groceries, and those who do not handle green stuff. The usual reason for the refusal to sell green stuff is the great labor required to conduct the department properly; some dealers declare, also, that the perishable nature of the fruits and vegetables makes the business too hazardous; although many small stores, with but one or two clerks, make this branch of the business pay well, it appearing to be, in fact, their principal reliance.

We think this independence of action is a good sign, if for no other reason than that it evinces a healthy individualism on the part of the grocers. When a branch of business gets into a rut, each establishment being an exact fac-simile of every other, as regards business methods and traditions, and each member of the trade is loath to try new experiments, it must be sadly in want of new blood, new energies and new talent. As men differ in their intellectual and moral equipment, so must their methods of doing business differ to some extent, if they are to win success, and while one dealer may find that a constant addition to the number of the departments of his business may pay him well, another merchant may lose money in attempts to follow his example, and yet each may possess an equal share of the qualities requisite for success as merchants.

SPANISH ONIONS.

The season thus far has been a disastrous one to importers and foreign shippers of the handsome Spanish onion, which vegetable, or fruit, as many term them, have been coming to this country in liberal and increasing quantities during the past four years. Having first been sent here in the nature of an experiment, the goods immediately met with popular favor, and from a very small beginning the importation has grown to large proportions. The section in Spain where this exceedingly large vegetable is raised is convenient to the markets of Valencia, Denia, Grandia and Gatti. The good returns that were the result of first shipments stimulated materially the industry, but the two past years have proved rather serious to growers, and when the returns of the past season are received, it is a question whether the Spanish peasants will consider it worth their while to grow and forward stock to this country for the especial benefit of their "Uncle Samuel," a relative who appears to reap the best results, at least from a financial standpoint. Owing to the unsatisfacotry returns of last season, the acreage planted in Spain this year was considerably less than last year, hence a much smaller crop has been harvested. The first shipments, which usually come via England, showed upon arrival haste in gathering, the vegetable being watery, and subject to quick decay. The goods were received in rather poor condition, and it was found necessary to distribute them rapidly, and being put under the hammer, realized low and unsatisfactory prices. The California, the first direct boat, was looked forward to for better returns, as it was considered that with greater time for the vegetable to mature, the stock would come in good condition, but upon arrival even this invoice was found to be in a measure off-grade, and subsequent arrivals also indicated unsound quality. Owing to this reason chiefly prices have ruled very low, the auction results in numerous instances barely covering freight and duty, to say nothing of commissions and cost of package,and giving no consideration to the cost of the vegetable in primary markets. Uncle Sam exacts a duty of 40c. per bushel of 56 pounds, or, say, about 32c. per crate. The freight, commissions,and cost abroad brings the actual value to the importer at about 80c. laid down, therefore with 57 1-2 to 75c. as the results obtained in the auction room, it can readily be seen what importers and foreign shippers are forced to accept in the end for their ventures. The direct importations this season have been about 66,000 crates, and some 10,000 crates have been landed here via Liverpool. On the way to-day are 27,000 crates, or, say, a total supply to this time of 103,000 crates; the imports to the end of the season are expected to reach 150,000 crates. For the unsold stock in importers' hands 80c. is generally asked, while the jobbers are quoting 90 to 95c. Efforts have been made to raise the Spanish onion in this country from seed purchased in Spain, California having tried the experiment, and also the large onion-producing State, Iowa, but the results do not show a vegetable much different from the ordinary domestic, and it is therefore taken for granted that only the soil of the Castilians is fitted for the excellent product that is sent to our shores. Under these circumstances, and also the fact that the imported goods do not come into conflict with the home vegetable, the question of revising the tariff should be agitated, and those in interest should see to it that when the party in power settle down to business that the subject of lessening the duty is considered, and a more reasonable rate obtained.—N. Y. Journal of Commerce.

SAN FRANCISCO AND THE CHINA TEA TRADE.

It is in the memory of many active business men to-day when the entire tea trade of China and Japan was handled by sail ships, and when prizes were given for the first ship to arrive with new crop at London. Now it is very rare that a sailing vessel is loaded with tea. Practically the entire trade is in the control of steam lines. Those in New York and Europe go through the Suez canal. The Atlantic States and Canada are getting a large portion of their tea by way of ports on this side, the consignments being reshipped by rail. Two steam lines are performing this service for California, with tri-weekly trips during the busy season. This month four steamers are to be sent out, so there will be four to come back two months from now. There is a monthly steam line between Hong Kong and Tacoma via Yokohama and another line between the same ports and Vancouver, B.C. The first consignments of new teas from Japan were placed in the New York market, by way of San Francisco, nearly a month ago. Consignments by two other steamers have also found lodgment in that city from San Francisco in the past two weeks. The fourth consignment of the season, and the largest of all, arrived here on the 18th, and was immediately put aboard the cars for East. This lot consisted of 25,000 packages. The first lot of new teas by the Canadian line went forward about a week ago. The first steamer with new teas for the Northern Pacific Railroad is now due at Tacoma. The Canadian Pacific line will carry more of the crop this year than usual, four ships having been engaged to load at Yokohama for Vancouver. The first steamer for New York direct via the Suez canal is supposed to have left Yokohama a few days ago. The Pacific Coast lines are cutting into the tea trade via the Suez Canal materially.—San Francisco Bulletin.

WATCHING CUSTOMERS' PURCHASE

It pays to keep a close watch on customers' purchases, remarks Merchants' Review. This, however, may be very difficult in a cash store, although comparatively easy where accounts run a week or more and must be entered in order to be collected. Such entries ought to be carefully scrutinized from time to time, in order to learn whether the dealer enjoys the whole of the customer's trade, and also to discover whether there is not a possibility of inducing the customer to buy a more profitable class of goods. If a study of an account reveals the fact that a supposed steady customer has not purchased, say tea, or coffee, or butter, from the dealer within a certain period, the inference must be that he or she has gone elsewhere for the article. This sort of thing is to the interest of the dealer to stop. Unless the patron comes from a distance, the grocer who has sold him for some time ought to have his entire trade. In the daily bustle and rush of selling goods it is almost impossible to keep track of customers' purchases—to know whether they have or have not bought a full supply—but the account books, if examined for several weeks, will solve the problem, and if it is found that they have been buying elsewhere, they should be questioned, at a favorable opportunity, in order that the season may be learned. If satisfaction has not been given, either as regards quality or price, or the attentiveness of clerks, or delivery of goods, the way is open for the proper remedy to be applied.

If a comparison of the accounts of a number of families in similar circumstances shows that some are buying a greater quantity of luxuries than others, and there is a possibility of inducing the latter to increase their purchases of fancy groceries, it would be well to try the experiment. At any rate, an examination of the accounts will post the grocer regarding the proper channels in which to direct his efforts to increase the sale of goods that are not staple in character but more than ordinarily profitable. More may be often accomplished with families who use few or none of the more profitable class of goods than with the people who are accustomed to consume them in liberal quantities.

PROPAGATING THE CODFISH.

The important experiment in the artificial propagation of codfish in Newfoundland, conducted by Mr. Nielsen, superintendent of fisheries, gives promise, according to a correspondent of Montreal Herald, of most satisfactory results. The hatchery is on Dildo Island in Trinity Bay, and is now the most complete establishment of its kind in existence. The salt water pond built last year, in which the codfish are allowed to spawn in the natural way, is found to be greatly preferable to the former method in which the spawners were taken out of the water at intervals and "stripped" in order to collect the ova. By the new method, the fish are much less liable to injury, as they are not handled; and the increase of ova hatched averages 20 per cent. Mr. Nielsen is now able to bring to life from 65 to 70 per cent. of the ova collected in the hatching boxes. He has now about 750 spawners in the salt water pond, and he will this season "plant" in the waters the enormous number of two hundred millions of young codfish. Last year the number planted was one hundred and sixty-five millions. Two more years will be required to determine fully the value of this great experiment; but already there are unmistakeable indications of triumphant success. From all parts of the immense bay of Trinity accounts are received of vast shoals of young codfish being seen by the fishermen, all of the same age (two years) and size. Such a phenomenon was never witnessed before, and the fishermen are unanimous in regarding these young cod as the undoubted product of the hatchery. Their note is now completely changed. Formerly they regarded the attempt to breed codfish artificially with superstitious horror, as being an impious interference with the prerogative of the Creator, and also a fraudulent waste of public money. The overthrow of the Thorburn Government of 1889 was partly owing to their introduction of cod hatching; and the followers of Sir William Whiteway—not excepting that gentleman himself—were not slow to take advantage of the dislike entertained by the fishermen to such unholy innovations, and to denounce their authors as impious frauds. Time brings its revenges. The tide has turned, and what was held up to public odium in 1889, will in 1893 be proclaimed as a public benefit of the most important character. Once the partially depleted Trinity bay is re-stocked and restored to its former productiveness all our other great bays and coast fishing grounds will undergo a similar renovation. The grand objection urged by opponents was that even if you brought the young cod to life, there was no guarantee that they would not go off into the wide ocean, so that no particular locality could be certain to receive any benefits. The foregoing evidence goes far to establish as the great law of all fish life, that where fish are brought to life and spend their early days there they return when approaching maturity in order to "repeat the story of their birth." We shall be able to demonstrate that the cod are local fish, not ocean rangers, having a fixed habitat beyond which they do not go. All round our enormous coast of 2,000 miles are planted separate colonies of codfish, each having its own range. In winter these pass from the coastal waters to the deep sea to return with the spring to spawn in their own waters. When by over-fishing, or any other cause, a colony, such as that of Trinity bay, is greatly reduced in numbers, it is never restocked by wanderers from neighboring colonies, who will not leave their own waters. If fishing goes on the end must be entire exhaustion Depleted waters can only be restored by artificial propagation. One of the most important discoveries of modern days is the process of breeding, in indefinitely large numbers, the food fishes of the sea. It is to the honor of this small and poor colony that it has taken the lead in this new departure, and is likely not only to benefit itself but the world at large by proving that sea-farming can be made very profitable and extended indefinitely.

TEA TIPPLING.

How far national characteristics are influenced by national beverages is a point which, raised from time to time, provokes searches into historical works and institutes comparisons concerning countries and peoples. That drinks vary as climates vary is, we believe, a recognized fact. The fact has been somewhat humorously emphasized by the assertion that the inhabitants of Great Britain attempt to fortify themselves against forced climatic changes by their indulgence in a proportionately extended list of liquids. Looking at that list and inspecting statistics relative to its many items, we see at least some fairness in the allegation. Weather enters largely even into the home aspect of the question. Thirst and warmth travel along together, drought and draughts being well-nigh inseparable.

It can be easily comprehended that what is suitable in one latitude may be entirely out of place in another. Where land is surrounded or parted by water we hear of a steady consumption of spirits. Holland with its canals has a reputation for putting away rivulets at least of strong waters; a reputation endorsed by the song which relates how the Dutchman's drink should be as deep as the rolling Zuyder Zee. Hollands or Schiedam are regarded as veritable water-cures, or damp-dispensers on the canals. It is quite possible that persons dwelling far inland would look aghast at a measure of gin regularly emptied by a resident of the boompjes. Can it be supposed that Scotch mists and their connections have had nothing to do with the production of, and preference for, whiskey? Or that its Irish relation owes nothing of its origin to the humid atmosphere of the Emerald Isle?

Be that as it may, a firmly-rooted opinion exists among men who are much exposed to damp and chills, that a drop of the creature—which varies according to flavor and finance—acts as a preventative of ill health. On the other hand, advocates have been known to suggest that these men owe their ability to imbibe without danger to their existence in the open air saturated with preservative salts. A most interesting field for speculation has been opened up afresh by Dr. J. Murray Gibbes, in his remarks upon tea-tippling; a practice which he regards with anything but approval. Alcohol acts, he reminds us, on the animal nervous system; thein—the product of tea, coffee and cocoa—on the higher or intellectual system, as well as on the nerves controlling digestion; and both are stimulants and sedatives. The effects, it should be noted, of alcohol are described as being speedily apparent, while those of thein are subtler. We are asked this pertinent question: If the nerves which control the digestive function are continually over-excited, as in tea tippling, while at the same time the digestive ferments are having their activity deadened, is it to be wondered at that the whole function of digestion becomes impaired, and that indigestion is the result?

Our professor's analysis of affairs goes further still when we are bidden to reflect that though non-alcoholic beverages may not cause us to come into contact with society's by-laws, it is doubtful whether intemperate indulgence in tea should not be placed under a ban. Immediate disgrace may not occur in consequence of tea tippling, but its effect upon the mental powers of the tipplers may be most disastrous. Dr. Gibbes considers, indeed, that if alcoholic beverages fill our jails non-alcoholic ones have a great deal to do with filling our lunatic asylums, besides causing vast misery and expense in various ways. On the other hand—and on the heels of this terrible suggestion, it is a blessing to come across any other hand at all—we learn that this thein fiend has its wholesome qualities. It has, at all events, the power of developing the human intellect; and the eagerness for education is set forward as a proof in point. Summed up,

then, we may take it that in drink, as in all things else, good and bad qualities are—as drinks themselves should not be—generally mixed; and that while its use is advantageous under rightly considered circumstances, its abuse has a contrary qualification.—British Journal of Commerce.

COFFEE AT THE WORLD'S FAIR.

The Chicago Record says: Coffee as you like it; coffee pale as tea, so that you may see the bottom of the cup; other coffee black as ink, and warranted to float a coin. South America, West Indies, East Indies, and the Islands of the Orient are in a rivalry to see which can suit the American taste. At Jackson Park the visitor may mix his drinks and go on a coffee spree. The beverage is served piping hot and there are many chances to sample.

In Java, for instance, the coffee house of bamboo and plaited reeds holds a central place in the village. The visitor seats himself at a table on a cool varandah, and a native takes the order. He is a brown and chubby young man, bare footed and bare legged, with close skirt and jacket, but he is undeniably clean and very respectful. If you look at him steadily for a moment he will smile. The cup of coffee he brings you is of the American hotel size. The aroma is delightful and strength is not lacking. With it he brings sugar and cream. The only peculiar thing about the coffee is that it is very strong without being at all rank. You do not observe the so-called "twang." In preparing their coffee the Javanese pulverize the roasted grains and pour on cold water, allowing the mixture to stand for a whole day. In this manner they get the pure essence, to which the boiling water is added when the time comes to serve in cups. In their own homes, when they wish something unusually tempting they add hot milk to the essence, making a drink both strong and rich.

The Turks, like other people of the Orient, grind the grains to a floury fineness, and then add the boiling water. The mixture is pungent and powerful, but the man who has not learned Turkish ways may tip his little cup too far and fill his mouth with the brown and muddy dregs. In the Turkish cafes the coffee is served in very small cups by a waiter in red and spangles. His trousers have as much excess material as an accordion skirt, and the white stockings give a painful prominence to his bulging calves. He may talk to you in French, but his English will be very shaky.

As Brazil produces about four-fifths of all the coffee in the world it ought to know all about making coffee. Back of the magnificent Government building is a canopy built among the trees. Here you get a cup of Brazilian coffee free of charge. The after-dinner cups and saucers are decorated with national emblems. An attractive young woman, who speaks French, will conduct you to a table, and smile in a gratified way if you praise the coffee. At any rate, the Brazilian drink is too rich for the average World's Fair visitor. He takes a few sips and then calls for some hot water to weaken it. The Brazilian says: "Roast your coffee slowly; turn it constantly and regularly. The roasting is finished when coffee has acquired a deep chestnut color. Roasted coffee should be kept in sealed vessels and used within three days. Don't grind it until you are ready to use it, for it soon loses its aroma. Put the powder in a vessel and pour boiling water through it, a little at a time. In this way you will get all the properties which give taste and fragrance to coffee. Never boil the coffee or warm it up."

These rules are followed by the Brazilians, and the result is a drink which causes the experts to lift their eyes in speechless delight.

Over at Guatemala, also, they have coffee of that kind served under the trees by sprightly French girls in picturesque costomes of yellow silk and flying ribbons. You may order the coffee strong or weak; you may have it iced or you may drink a "sorbet." This is prepared the same as a fruit ice, except that coffee is used in flavoring. It is served in glasses with a yellow straw standing up from each frozen cup. The Guatemalans like it and the strangers take kindly to it upon trial.

Costa Rica is in the coffee contest. It has adopted the American method of making the coffee in big nickle-plated boilers. The waiters are Chicago girls who carry trays and say: "One in the dark, and drop a waffle on the side." Their presence rather takes away the tropical flavor pertaining to Costa Rica.

Jamaica brews coffee and it is very good. In fact, all of the visiting coffee makers know how to prepare a delicious cupful, and will require a committee on rewards to decide to smack long and thoughtfully over each sample before giving an opinion. Venezuela, Johore, and a dozen other countries which grow coffee have not established kitchens.

Perhaps the only poor coffee found is in some of the American restaurants. The coffee was baked a month ago, ground a month ago, and has been bubbling over a hot fire for three days. The foreigners, taking this kind as the American exhibit, are more than ever convinced that people in the United States should take lessons in the art of coffee making from foreigners.

ANCIENT LAW FOR SHOPKEEPERS.

Has a shopkeeper a legal right to place articles on the footway outside his shop, or even to hang them securely on the front of his shop above the footway, where they cannot be construed as obstructions? Doubtless such an almost unanimous chorus of "Certainly!" would come in response to this query as to quite drown out any possible dissentient voices. And yet, according to a recent decision, the dissentients would be right, and the general opinion all wrong; and so a certain Mr. Gems, a basket manufacturer, who held the affirmative view with the vast majority, has discovered. He was in the habit of hanging his wares over the shop front of his premises, suspended from strong iron holdfasts driven into the wall, the goods projecting some two and a half feet from the front wall. He thought he had a perfect legal right to do the thing. Others did it without let or hindrance; the custom, if not universal, was quite general; and why should not he? But two little sections of two big Acts passed in the reigns of their gracious, if not sapient, Majesties, King George III. and King George IV., were lying in wait for Mr. Gems, like man-traps for the poacher. That is a way these ancient statutes have. They are like some grim old Jack-in-the-box your great-grandfather played with and shuddered over when a child, and which, having passed unscathed through his infantile hands, got packed away with other relics of antiquity, and got smothered in dust and oblivion, until at last, curiosity prompting someone to search these mouldy remains, the catch is loosed by accident and up pops the grinning little imp, chuckling over his immortality and the dismay he still has power to cause. Mr. Gems, like every other sane citizen, is presumed to know the law; but what a vain presumption that is! If he had studied ancient statutes in the intervals of business, he might by chance have discovered that in the 57th year of George III. it was enacted that "if any person hangs out and exposes any matter or thing whatsoever from any house or other building occupied by him, over any part of either of the pavements or over any area, or places any matter or thing from and on the outside of the front or any other part of any house or other building, and does not immediately remove all such matters or things on being thereunto required by the duly constituted authority, he is liable to be summoned and fined." Even when the district superintendent of the vestry of his parish sprung this Jack-in-the-box upon him, and told him to take in his baskets and offend no more, he was advised

that these provisions were inconsistent with the Metropolis Local Management Act of 1855, and, therefore, by implication, repealed. But Mr. Justice Day and Mr. Justice Wright, of the Divisional Court, have held otherwise. The old clauses survive to plague the modern shopkeeper. He may still wait for the "duly constituted authority" to touch the spring by notifying him to keep his goods behind the wall, but when he sees the bogey he must capitulate or suffer the consequences.—English paper.

THE BELLEVILLE CANNING CO.

Although this industry has been in existence but a short time it already ranks as one of the leading manufactories of Eastern Ontario. The company is composed of Messrs. W. A. Carson, R. B. Morden, and James Anning. Their factory is the largest canning establishment in Canada. The Bay of Quinte district has a wide reputation for fruit and vegetable growing, so that the cannery is most advantageously situated. Each department is carefully overseen by one of the firm. Their aim is to put out only first-class goods, and the reputation gained last year shows that they have succeeded. The Belleville Canning Company can and pack choice fruits and vegetables, their specialties being peas, corn and tomatoes. Their registered trade mark is the Queen's head and bust; their output being known as the "Queen Brand."

Their immense factory has a frontage of 170 feet, is three storeys high, has a depth of 300 feet, and is built entirely of brick. The entire building is fitted up with all the latest appliances, including three steam boilers, one of 120 horse-power, one of 80 horse-power, and another of 8 horse-power. This firm manufacture all of the cans used by them on the premises. Every grocer and general merchant should keep the Belleville Canning Co.'s goods in stock.



A LESSON TO TRADESMEN.

Penny wise and pound foolish has ruined many a man. Grocers, like other men, should be careful what they promise, and when they do promise should make their promises good. A good grocer will be a man of such integrity and dependence that a child sent to him to purchase anything will be just as honestly dealt with as though under the closest circumspection. A local grocer recently lost an excellent patronage from a family who invariably paid cash, simply because his word could not be trusted.

It was a case of recommending eggs as being strictly fresh, and after the purchase was made and the eggs broken, the first half-dozen were rotten. Upon being informed of that fact, the salesman not only refused to reimburse, but actually disputed the word of the customer, notwithstanding the broken eggs were kept for inspection. Of course the customer naturally felt not only injured but insulted, and transferred their trade to another house. Thus by a rash promise and false recommend, and a niggardly obstinacy to make good the transaction, the grocer bartered not only his honor, but lost many prospective dollars in the foolish effort to save a few cents. It was not the price of the eggs, but the principle that found weight with the customer. Such rotten methods of dealing would soon ruin any firm in attempting to do a first-class business. To be sure grocers and other merchants are often imposed upon by tricky customers who try to beat them by getting something for nothing, but if a merchant gets acquainted with his regular patrons as he should, he is able to spot the unreliable, and in no case should the fair dealing suffer from the unfair.

A merchant who cannot stand the little losses incident to damaged goods has no business to be in business, and it is better that he should suffer them than to err on the wrong side. Acts of agents equally reflect upon principals in any transaction.—Herald of Commerce.

MILK IN CHUNKS.

Buying milk in great chunks would certainly be a novelty, but this is what the National Stockman evidently thinks we are drifting to. This is what it says:

It has been demonstrated that milk, if kept in a frozen condition, will retain all its qualities for a long time. Sweet milk could be handled to a much better advantage if it were possible to freeze it soon after taking it from the cow. While it now seems impossible on the part of shippers to arrange for congealing milk without an expense attached which would make it unprofitable, it is not improbable that such a scheme could be invented. Such rapid strides in improving the methods of manufacturing ice have been made in the past few years, and it would seem that some of the improvements in ice-making could be utilized in cooling, if not in freezing milk. In France the experiment of freezing has been tried and found to be a success.

Time . . Works Changes

A man may be excusable for being poor, but there is no excuse for people drinking poor tea when they can buy

. . Hillwattee . .

at such a low figure.

Lucas, Steele & Bristol, Selling Agents, **Hamilton**

Batty & Co's :: Pickles and Sauces



ARE THE FINEST QUALITY AND GUARANTEED PURE

A full line of these Celebrated goods is now kept in stock by - - - -

JAMES TURNER & CO.,

Wholesale Grocers, HAMILTON.



TO HAND—First Consignment prime

New SELECTED Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New PATRAS Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.



MISLEADING QUOTATIONS.

DEAR GROCER,—A great many of the market reports in the daily papers are very misleading to sellers, buyers, and consumers. Many of the latter read reports regularly. On Friday one paper quoted new currants to cost laid down two cents. So far so good; but this paper forgets to add: Duty, 1c.; duty on packages, 10 per cent.; insurance, letter of credit, interest, etc. Quality may also be New York Standard, which we can't sell here. Date of arrival may also be six to eight weeks. In the interest of wholesale and retail grocers these far away loud figures should be explained or left out. Yours, etc.,

TRAVELER.

Hamilton, Sept. 22, 1893.

(This is not the first complaint of the kind that has reached THE GROCER. Only this week two of Toronto's leading dailies published a similar misleading report. The fruit quoted was really the price laid down in New York and would not find a sale at any price on the Canadian market, and then, as "Traveler" points out, there is duty, insurance, and other incidentals to be added to the cost. It would be better for the daily papers not to give grocery market reports at all, but as they are not likely to do this, they should be careful not to quote prices that would lead the consumer astray.—Ed. GROCER.)

TOBACCO REBATES.

DEAR GROCER,—I noticed an article in a recent issue of THE GROCER from "Kilkenny," re tobaccos, and speaking of certain travelers giving more than the regular discount, prepaying freight, and other little mean and contemptible devices for securing the sale of a few extra caddies of tobacco. It is no secret among the travelers going west and north-west of Ontario, that this is done by two or three travelers. Toronto, Hamilton and London, it is pretty certain, has each a representative of this class. I was speaking with a customer the other day and this tobacco question came up. This gentleman remarked that he would feel like showing a traveler the door if he wanted to implicate him in any like underhand scheme of that kind, and I believe most of the merchants look at it in the same light. Therefore, I believe a man loses self-respect and the respect of his customers too, and will find in the long run that "honesty is the best policy" even in selling tobaccos. I believe all the old travelers without exception adhere loyally to the terms fixed or agreed upon by the trade, and I am also satisfied that the different houses in the trade desire their representatives to act up to their instructions, although, as I have said, there are a few travelers dishonest enough to deviate from their instructions in order to obtain an unfair advantage over others in the same line of business. When a traveler finds a case of this kind in future I would suggest that the matter be reported direct to the Guild without fear or favor.

Yours, etc., D.P.R.S.

REGARDING THE SALE OF FRUIT.

DEAR GROCER,—We note considerable of your space is given every month to the report of the meetings of Toronto Grocers' Association. It usually contains particulars of a discussion on lines of trade that should not properly interest them. If there is no money in the fruit branch of their business why do they all seek to supply their trade with fresh fruits, to the detriment of all the small fruit dealers throughout the city who are trying to make a living in their own legitimate way. This city has got to be a mean city to trade in because grocers, butchers, confectioners, etc., are not sticking to their own business, but dabble in all lines to cut prices and hurt trade.

Yours, etc., TRADER.

Toronto, Sept. 22.

RESPECT YOUR SIGNATURE.

How often the merchant or business man is asked to sign his name to a petition, or to give his endorsement to an enterprise of which he has little knowledge, or give a letter of recommendation to someone whose check he would not cash or whose bond he would not sign, says an exchange. It is remarkable how careless most business men are in such matters. Letters of introduction command little attention or respect in this country, for they are so easy to procure. In Europe a letter of introduction opens a man's home to a stranger and often his purse. But Europeans are far more careful than we are in the giving of such letters.

Who has not signed a document or petition simply because he was asked to do so? A favor lightly asked and lightly granted. Who does not know of some instance where a responsible business man had to spend a week or more in trying to undo what he had thus done in a thoughtless moment? The Chicago Tribune, in a recent editorial says:

"There is altogether too much signing of petitions, recommendations and endorsements. If a man's name has any value, he should be careful how he puts it on paper. If he thinks his signature carries any weight, he should refuse to sign if he does not feel inclined to do so, even if his refusal does displease the applicant. It is better to say no than to say yes, and then try to back out of it."

Respect your signature; don't give it to every Tom, Dick and Harry for no other reason than because he requests it. Know what you are signing; and when you endorse a friend, recommend a trusted employe or give a letter of introduction to someone in whom you have confidence, expect to be recognized and respected. Don't cheapen your name by a careless use of it, and demand the same recognition of it that you would ask for yourself.

HINTS FOR CLERKS.

A correspondent of the Michigan Tradesman gives a little of his personal experience with clerks, making a point of the fact that intelligent clerks who have tact, patience and an accommodating disposition will never be a drug on the market, and will find it it only a question of time when their efforts will be suitably rewarded. Speaking of the good points of this particular young man, he says:

"I have watched him closely, and have been more than pleased at the tact and intelligence which he displays in dealing with different customers. In fact, I find myself studying his manner and noting the quiet but effective methods he uses to make sales. One of his strong points is the patience and good humor with which he treats any disparaging remarks about the goods or prices. If the customer complains that the saws are rusty from handling or the price of barbed wire is a quarter of a cent higher than somebody else is offering it for, he does not dispute or avoid the statement, but assumes a sort of half-worn, half-amused look, and, while acknowledging and deploring the rust, still so deftly explains the good points of the saw as to convince the customer that the rust is a matter of small moment in view of its good qualities. As regards the difference in price, he puts himself in the place of the customer and admits that a quarter of a cent a pound is worth saving, but at the same time drops a hint as to giving generous weight, and so secures the sale without cutting the price.

"Another of his strong points is his accommodating manner with customers in small matters without immediate gain. If a carpenter wants a ten-cent file to sharpen his saw with, he takes an interest in the subject and procures a saw from the case to ascertain the proper size required, and six times out of ten the customer will spend a dollar or more before he leaves the store, because of his pleasant and accommodating manner."

Just Arrived

Red Star Salmon
Lion Salmon
Morton's Fresh Herrings

New Off Stalk Valencias. New Select Valencias. New Select Layer Valencias.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

The Finest Breakfast Cereal Foods IN THE World

Are not made in the United Stated. NOTE THAT FACT.
They are manufactured here in Canada by

The Ireland National Food Co.
Limited. TORONTO.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEALS

Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best Write us for price list and particulars.

The Ireland National Food Co., Ltd., Toronto.

Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE

SNOW DRIFT CO.

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BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

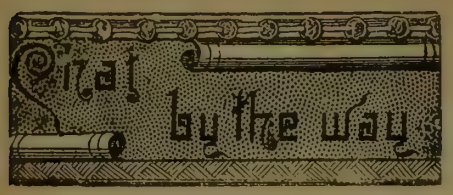
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..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The importation of dried fruit from Smyrna has been stopped.

The Sarnia Gas Company has reduced the price of gas for fuel purposes to $1 per thousand feet.

T R. Morris, who recently moved into a grocery store at Spadina avenue and Clyde street, has gone out of business.

Hamilton & Earl, grocers, 448 Queen street west, have sold out to Ira Marks, who formerly conducted a grocery store in Lippincott street.

W. M. Milligan, who recently purchased the business of J. F. Copeland, has sold it to J. A. Fish, a son of a well-known Waterloo merchant of that name.

George Clark, assignee, and Weir, of Hill & Weir, printers, are suing P. C. Larkin, of Larkin & Co., wholesale grocers, Front street, Toronto, for $10,000 for alleged slander.

B. G. Evans, late of Flesherton, has succeeded Warner & Ham, at Woodville, and will open out there with a general stock. Warner & Ham have removed to Lindsay.

At the instance of the Merchants Manufacturing Company of Montreal, the sheriff has taken possession of the stock of A. R. McKimley & Co., window shade manufacturers.

P. L. Barre, Charles Langelier and R. Prefontaine are asking incorporation as the International Produce and Manufacturing Exchange Company, limited, with a capital of $200,000.

The boot and shoe firm of William Griffith & Co., Hamilton, will continue in business there under the present firm name, but Henry Griffith, of Quebec, will be the principal member.

John Lyle, of Bowmanville, has bought out the commodious premises occupied by Murdock Bros., of the same place, and will carry on an extensive business as grocer and provision dealer.

One of the largest cheese deals ever made in Montreal has just been closed by D. A. McPherson, who has sold between 35,000 and 40,000 boxes of August, September and October cheese. The deal was on private terms, although it is said the total value involved is about $300,000. Over $400,000 worth of cheese has been sold there lately.

Apples seem to be plentiful in some districts. At Stoney Creek, in the Niagara belt, buyers are only offering $1.25 per barrel for greenings, $1.30 for baldwins, and spys are quoted at $1.35 and $1.40.—Advertiser, London.

The standards of wheat decided upon by the Grain Board at Winnipeg are: Extra, 1; No. 1 hard, No. 2 hard, No. 3 hard, No. 4 hard. The latter two grades are not scheduled by ordinary provisions of the act, but are known as "commercial grades."

The purchaser of the gin at the recent customs sale, a well-known wholesale merchant, made a good bargain. He bought about $400 worth for $63. The duty alone on this was $57. The liquor was in good condition, it is reported.—Free Press, Winnipeg.

A Montreal despatch to the New York Herald of Saturday says that by the failure of the Manitoba & North-western railway, it is said, the bulk of the fortune left by the late Sir Hugh Allan has been lost. The railroad, which was a pet scheme of Sir Hugh, is in the hands of receivers, and what can be saved from the wreck, it is calculated, will be very little.

It is understood that a new grain elevator company is in process of formation in Montreal, and that the scheme has the promised support of several of the steamship companies, the Canadian Pacific and Grand Trunk railways. The capital of the new company will be $100,000 and it is expected to start operations next spring.

One of Montreal's most promising young business men, in the person of P. B. Viger, of the St. James street grocery firm of Fraser & Viger, died Sunday morning after a very short illness. Mr. Viger, in paring a corn the other day, cut too deep, and blood poisoning set in with fatal consequences. Deceased, who was a son of the famous Bonaventure Viger of 1838 fame, had just completed his 38th year.

E. J. Partridge, grocer, 466 Spadina avenue, Toronto, has sold his business and leased his store to Michie & Co. The latter have also obtained possession of the store next to the one occupied by Mr. Partridge, and will occupy both, vacating their premises at 440 Spadina avenue. Mr. Martell, who managed the business at the latter place will occupy the same position in the new.

The secretary of the Toronto Board of Trade has been notified by the district freight agents of the G.T.R. that commencing on the 15th of November, 1893, and expiring on the 15th of May, 1894, winter storage on grain in Grand Trunk elevators at Toronto and Port Hope will be 1 1-2c. per bushel, and that no further storage will be charged between these dates. Grain stored during the winter months, and remaining in elevators after May 15th, will be charged regular additional storage per bushel.

The Anderson Trading Co., of 56 1-2 King street east, proprietors of the Sharpe Cash Recorder, have issued a writ for $50,000 against the National Cash Register Co., of 63 King street west. The plaintiffs claimed that Mr. Ulrich, the Toronto agent of the defendants, has persistently slandered their machine, thereby entailing them much loss of business. The National Cash Register Co.'s head office is at Dayton, Ohio.

George Roberts, the inventor of a hop sprayer in general use in the Washington Territory hop fields, has now invented a machine for picking hops. The vines are shoved into a cylinder like a threshing machine, and the leaves are separated from the hops by a breeze generated from the rapid revolution of the cylinder. The machine performs this function to a nicety, but the question to be decided is whether or not the lupuline escapes from the burr or the blossom is materially injured by the operation.

The wholesale and retail coal oil dealers of Winnipeg had a conference there the other day with Mr. Miall, Commissioner of Inland Revenue, regarding coal oil delivery. The petroleum inspection act requires that all coal oil must be sold out of the original package, in other words, the wooden barrel. This, it is claimed, causes great loss from leakage, and from injury to goods sold in the same store. The letter of the law has been enforced in Winnipeg for a short time past, and the trade find it most prejudicial to the interests of themselves and their customers, hence the conference. Mr. Miall will see what can be done in the premises.

A Hamilton despatch of the 24th inst. says: The members of the Tuckett & Son Company, of this city, are very popular among its employes. Not only does the company deal liberally with its men during the time of their service, but the directors have established the practice of rewarding every employe who completes 21 years' service with them by presenting him with a building lot and a cash nucleus to aid him in erecting a house for himself. Yesterday was the annual presentation day at the factory, and five men each received a deed of a lot in the south-western part of the city and a cheque for $225. The presentations were made by Mr. George E. Tuckett, in the presence of the company's employes and a large party of ladies and gentle-

SPANISH ONIONS . .

We have received a shipment of Spanish Onions and will fill orders at following prices:

Less than Five Crates, $1.00
Five Crates, - - - 90c.

H. P. ECKARDT & CO.

No. 3 Front St. East,
Wholesale Grocers, TORONTO.

FOOD FOR BABIES



STERILIZED.

Pronounced by Physicians to be

FREE FROM DISEASE GERMS

DELAFIELD, McGOVERN & CO.,
91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by
JAMES TURNER & CO
Hamilton, Ont.

.AMMONIA.

..SOAP..

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY T. HOSKIN

As his goods are equal to the Imported.

535-537 King Street, W.,
TORONTO

We Offer to the Trade:

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

men. The lucky recipients were: John Board, John Basquil, Alexander Staunton, Michael Murphy, and Alexander Doston. All of the recipients made short speeches, expressing their appreciation of the kind interest their employes take in their welfare.

The Underwriters Association of New York State, at its meeting on the 12th inst., adopted an increased rate on detached country stores. Where occupied as store and dwelling the proposed rate is $1.50 per annum, and where occupied as a store only $1.75 per annum. These rates, according to rules, must be referred by the district county committees to the several boards in the respective counties, and by them adopted to become of effect. The increase in rates on this class is a most important move and shows that the State Association is fully alive to the fact that country stores have long been unprofitable. It is hoped by underwriters that there will be no delay in putting these rates in force.

The regular meeting of the City Commercial Travelers' Association was held in their rooms, St. George's hall, Friday evening. The reports of the treasurer and secretary show the association to be in a good financial position, having a large balance on hand and a steady increase in membership. The annual election of officers resulted as follows: President, J. Owen, by acclamation; first vice, A. M. Piper; second vice, W. Soper; treasurer, R. Maxwell, by acclamation; secretary, S. H. Moore; chaplain, G. B. Curran, by acclamation; marshal, J. Dickson, by acclamation; guard, M. A. Muldrew; board of directors, J. A. McGuane, W. F. Daniel, J. Mortimer, W. B. Dack, R. M. Corrie, E. N. Tyrrell, T. Holman, R. C. Morrison, C. S. Fairbairn, B. McCann, S. G. Martin and J. F. Smythe. The president-elect delivered an address in which he urged the members to still greater efforts for the upbuilding of the association than even in the past.

The wool auction sales in London opened on Sept. 19th. The offerings comprised 6,000 bales. There was a large attendance. Home and continental buyers competed actively. Nothing was taken for the United States. Purchases at this series of sales will probbe restricted. The tone was steady and little of the wool offered was withdrawn. Following are the day's offerings, and the prices obtained: New South Wales, 1,000 bales; greasy, 5 1-2d. to 10d. Queensland, 1,500 bales; greasy, 5 1-2d. to 10 1-2d. Victoria, 500 bales; greasy, 10 1-2d. South Australia, 1,000 bales; greasy, 5 1-4d. to 5 3-4d. New Zealand, 1,000 bales; greasy, 3 1-2d. to 9 1-2d.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

THE U. S. TEA TRADE.

The growth of our population in recent years has not been accompanied by a corresponding growth in our importations and consumption of tea, our net imports last year being only 5,700,000 pounds more than in 1888 and 2,120,000 pounds more than in 1887. Our exports of tea have also fallen off considerably, from 7,604,000 pounds in 1884 down to 468,000 pounds last year, due, no doubt, to the direct through shipments over the Canadian Pacific Railroad, which used to come over our own transcontinental lines. Taking a series of years, we find our net imports of tea, its value and the per capita consumption to be as follows:

	—Net imports—		
Year.	Pounds.	Per cap.	Value.
1886....	78,873,151	1.37	$15,485,265
1887.....	87,481,186	1.49	16,364,633
1888....	83,944,547	1.40	13,154,171
1889....	79,192,253	1.28	12,561,812
1890....	83,494,956	1.33	12,219,643
1891....	82,395,924	1.29	13,639,785
1892....	89,610,741	1.37	14,167,411

This table shows that, within a period of seven years, we have not increased our consumption of tea a fraction, the per capita consumption last year and in 1886 being just the same, 1.37 pounds. There has been a difference, however, in the price, which averaged almost 20 cents per pound in 1886 and only 16 cents per pound last year, which indicates that we are now either consuming a larger proportion of cheap teas, or else that similar grades of tea can now be laid down in our market at a less cost than formerly. It must be confessed that there is a considerable margin between the import value of our tea and the price at which it is sold retail to the consumer; but it is well-known in the trade that tea is a profitable commodity to handle, and one that offsets the larger and less profitable business of handling sugar, though there is now some profit in the latter since the system of special rebates and discounts has been definitely established.

The bulk of our tea importations comes from China, which country supplies more than half of our total demand, next in order being Japan, then the United Kingdom and Canada, whence our supplies are merely reshipments, with a small quantity from British East India, the receipts from each, with values, being as follows in 1892:

From—	Pounds.	Value.	Per pound.
China	46,718,019	$7,914,122	.17c.
Japan	38,622,926	5,508,347	.14c.
United Kingdom	3,305,284	681,154	.21c.
Canada	839,062	155,308	.19c.
East Indies..	345,721	65,842	.19c.
Hong Kong.	233,836	45,849	.20c.

Here we see that the tea we buy from China is worth 3 cents per pound more than Japan tea, though both cost less than the small quantities received direct from British East India and Hong Kong. The greater cost of our tea importations from the United Kingdom and Canada is doubtless attributable to additional charges incurred in making shipments by these less direct routes, though, perhaps, in the case of our imports from the United Kingdom, it may also be due to better grades of tea which first find their way to the English market, especially Ceylon tea, which is not so much used in this market as the ordinary grades from China and Japan, but which is comparatively more expensive.

The bulk of the tea imported into the United States is landed at New York, fully 70 per cent. of our total receipts coming first to this market. Next in order of importance, as tea importing centres, are Chicago, San Francisco and Minneapolis, though the receipts at these three places combined did not amount to one-third of the total receipts at New York in 1892, as can be seen from the following exhibit:

At—	Pounds.	Value.
New York.....	63,316,537	$10,081,372
Chicago.....	14,790,468	2,360,343
San Francisco.....	7,008,743	1,103 614
Minneapolis	1,192,819	17,0785
Willamette, Ore. ..	733,118	108,246
Detroit.....	523,662	100,142
Boston.....	363,459	73,445
Omaha.....	306,613	47,385

It appears strange, perhaps, that the Pacific Coast ports, which are so much nearer to the large tea-producing countries of China and Japan, are not larger importers of this commodity, but this is in a measure accounted for by the through overland shipments that are made in bond and only entered for consumption at New York. The total imports of tea at all Atlantic ports in 1892 aggregated 64,000,000 pounds, as compared with imports of 17,400,000 pounds at all Northern border and lake ports, almost 8,000,000 pounds at all Pacific Coast ports, only 500,000 pounds at all interior ports, and 4,600 pounds at the Gulf ports. From all the facts here adduced the prominence of New York city as the tea mart of the United States is self-evident, and not only is a large business done here in the matter of the actual importations, but also in the re-selling and distributing to other sections of the country.—N. Y. Journal of Commerce.

J. F. EBY HUGH BLAIN



Fresh shipment of the celebrated

"Royal Arms" Cheese

having just arrived, we are now able to supply the great demand for this tasty article. Packed in handsome White Porcelain Jars as shown in above cut. Do you handle Good Cheese? if so, buy **"Royal Arms."**

Fish Fish Fish

We have a full line of all kinds of **Fish,** and are now prepared to fill orders at lowest prices on:

No. 1 Labrador Herrings,
In barrels.

No. 1 Shore Herrings,
In half barrels.

XXX Codfish Quintles,
112 pounds.

XXX Pollock cases,
100 pounds.

Imperial Boneless Fish,
40 pound boxes.

Quail on Toast Fish,
1 and 2 pound blocks.

Kippered Herrings,
Marshall's and Morton's

Shrimps (Cotton Bale), **Etc.**

EBY, BLAIN & CO., Wholesale Grocers Toronto, Ont.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

THE PREMIUM SYSTEM.

The so-called premium system, which originated about ten years ago in the West, has now been tried by a large number of grocers in New York and vicinity. The system consists in giving a present to a customer after he has bought goods for cash up to a certain amount. These amounts are generally fixed either at $25 or $50. The presents given are usually cheap books, albums, a Waterbury watch, a dozen silver-plated spoons, or some other silver-plated goods. The articles given away are supposed to be worth from $3 to $5 or more, but may be bought at less than $1. In order to know when the necessary amount of goods has been bought, the customer receives a card, on which the amount of every purchase is marked or "punched out."

In order to ascertain to what extent this plan of advertising benefits the retail grocer, the writer made enquiries in several stores where the system is in use. Some of the storekeepers who had tried the system were in favor of it under certain conditions, while others were very much opposed to it. One grocer in a German district, on Avenue A, claimed that he had increased his weekly sales more than $100, but how much he had increased his actual profits he was not prepared to say. To the argument that he was giving away from 4 to 5 per cent. of his profits to the customers receiving the presents, he replied that it would still leave him nearly 10 per cent. net profits, and as his general expenses were not increased by the extra business done, he thought he was making nearly $10 extra every week. And then he remarked that a number of the new customers he had made by his inducements might stay with him after he had discontinued the system.

Several others, however, claimed to be direct losers by using the premium system. One man said that he had not procured a single customer by it, and as he was giving presents to his old customers, he was losing all he had paid for the premiums. Another man said that his customers did not want any presents, because they were too well off and too proud to accept gifts which were not good enough for them.

The conclusions to which these enquiries lead are that the premium system may be of some benefit to a grocer in a district inhabited by the poorer classes, but it is utterly impractical in a better neighborhood.

Those who derive the greatest benefit from it are the proprietors of new stores, who thus advertise their store in the neighborhood. Much depends, also, upon the manner in which the system is introduced. Those who distribute the cards only in their store, and thus give them only to their own customers, simply waste their money.

The proper way to advertise the system is to put the cards on which the presents are promised into the hands of every housekeeper in the neighborhood. This can be done in several ways. Some grocers have their clerks or a boy in the neighborhood go to every family to deliver the cards, and some even send the cards by mail. For this purpose they must first procure the addresses. This is sometimes very difficult. A simple way to obtain the addresses of the people in the neighborhood is to buy the election list of the assembly district in which the store is located. The election list of any district may be bought for five cents. It contains the names of every registered voter. In some houses the names of the families may be found over the letter boxes.

But, after all, it is best to think twice before introducing the premium system.—C. H. K. in Retail Grocers' Advocate.

WEALTH AND LAZINESS.

In all countries and in all times there is a class of mankind who claim that an excess of wealth in some other man's purse is a curse to humanity and a drag on the course of true progress, says a contemporary. Under the guise of sociology and its advancement they urge socialism and all that follows after, ignoring the potent fact that wealth in the majority of cases represents development of the community as well as of the individual, and forgetting the greater law that the laborer is worthy of his hire whether his work be with his brains or his hands. In a recent article on the Ethics of Wealth, Mr. W. H. Quaintance ventures these opinions:

"The men of wealth and ambition who have built up our great manufacturing industries and extended our great railway systems have thereby given remunerative employment to thousands of men who must otherwise have struggled for a mean existence by a rude agriculture; they have wedded the East to the West, thereby cementing the union; have opened up to settlement the great West and made it possible for the poor of eastern cities and of foreign countries to secure a home, the first great need of civilized man; and have contributed more than any other one class of men to our greatness as a civilized nation. These men are held in execration and contempt, but only by those whose narrowness of view, shortsightedness of vision and contemptible littleness of mind and soul prevent them from seeing the good and incapacitate them from doing a like service."

Envy, laziness, or inability to meet the contingencies of life are always back of the reasons for socialism, while a self-created discontent furnishes the motive power.

FOR DAIRY . .
BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.
Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

COWAN'S
COCOAS AND
CHOCOLATES
Are Standard, and sold by all grocers.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED
Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.


Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 18 to 20c.; choice dairy tub, 19to 21c. no stock on hand. Eggs, 11½ to 12c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
McWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
We are receving direct shipments every week of BANANAS, TOMATOES, POTATOES, CABBAGE, Etc. in their season, also all kinds of small fruits. A full line of Lemons and Oranges now in stock.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Sept. 28, 1893.

GROCERIES.

The feature of trade this week is the scarcity of sugar, some of the houses on the street being at times without a barrel of granulated in their possession. There has been no change in prices, and the bulk of the trade is over, although there is still a fair movement. Business generally is fairly good, although not what may be termed brisk. Canned vegetables, particularly tomatoes, are receiving more attention, but at unchanged prices. There has been a brisk demand for first-class new salmon. Currants are cabled 1s. dearer in Patras and Valencia raisins are firmer in Denia. Locally trade is still quiet on dried fruits. Coffees remain much as before, but the market is completely bare of Rios. Teas are not receiving much attention, and the only special thing to note is a firmer feeling in low grade Indian and Ceylon teas. Payments are fair only.

COFFEE.

The Toronto market is almost completely bare of Rio coffee, but there is a plentiful supply of other kinds. Rio coffee is quoted higher here at 21 to 22c. We quote: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 28 to 30c.; Maracaibo, 21 to 23c. Good coffees are still scarce on this market; outside markets are firmer and higher on Rio coffees.

DRIED FRUITS.

Trade continues quiet, but there is a little more interest being taken in the market on account of the higher prices in some lines in the primary markets. In Valencias the movement is confined to a few odd boxes, which are selling at 6 to 6½c. for fine off-stalk and 7½c. for selected. Prices will be lower when the direct shipments arrive. Cable advices from Denia say that the market is steady and unchanged and that lower prices are improbable. The demand for Sultana continues to drop off and prices are unchanged, 6½ to 7½c. being the idea. Malaga fruit is reported to be slightly higher in the primary markets. The market is rather bare of prunes but there is little or no demand; 7½ to 8½c. is the idea as to price. The prune market abroad remains firm. In currants business is much about as in other lines of dried fruit. The idea as to price for good provincials is still 4¾ to 5¾c. A couple of the morning papers have been quoting currants at 2 to 2½c. laid down here. This is unsteady. The price quoted would apply all right enough to a certain quality of currants laid down in New York, but it would not sell here. The prices at which fine barrel fruit, direct shipment, is expected to sell here are about 4 to 5c. and at 5½ to 6½c. for fine cases. There are so many grades of new Provincial fruit being quoted this season that it is difficult to distinguish what is offered. There seems to be more desire to make prices than anything else. After having reached the lowest point in their history there has been a decided reaction in currants on the Patras market. Dates are quiet and unchanged at 5 to 5½c.

NUTS.

There is little or nothing doing. Tarragona almonds have advanced about 1c. abroad, and they are now practically back to the figure from which they dropped recently on account of the state of the exchange between France and Spain. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.

RICE AND SPICES.

Demand continues light for rice at unchanged prices; 3⅝ to 3¾c. still being the idea for ordinary and 5c. for Japan.

Spices remain dull and unchanged. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

Demand has eased off a little, although there is still a fairly good business doing. Naturally the bulk of the demand has been satisfied. The scarcity noted last week has become more pronounced this, having extended to all lines. Some houses in the early part of the week were absolutely without a barrel of granulated in their warehouses, and they are complaining at the way in which the refiners are delaying shipping of orders, although they do not charge that it is wilful negligence on the part of the latter. They all know that the refiners have been oversold. There has been some talk of the shortage being caused by the manufacturers shipping to the States, but this cannot be substantiated. Granulated is firm at 5½c. per lb. Some lower province sugars can be obtained at 4¼c., but ordinarily the range is from 4½ to 5¼c. One house reports that $4.65 to $4.75 was wanted by the refineries for yellows now selling at 4½c.

Willett & Gray, in their Weekly Statistical, say:

THE WEEK—Raws advanced 3.32c.; refined unchanged. Total stock in all the principal countries, 481,801 tons, against 480,171 tons at same dates last year. Afloats to the United States from all countries estimated, 45,000 tons, against 60,000 tons last year.

Raws—Business has been limited mainly to spot and near-by sugars, with the result of the disposal of nearly all the stock in importers' hands and a further advance of 3.32c. at the close. These purchases in connection with quite large importations (35,000 tons) give refiners a good immediate supply, and we estimate that they have now in sight 140,000 tons of raws for use in next thirty days. Meltings have increased to 35,000 tons per week to meet the large demand, and all this sugar will doubtless be required for consumption. Cuba continues to meet the market and exports to the United States are on the increase, being 12,000 tons for the week. New Orleans is now assured of a regular supply, and the refineries there began working on Monday, after being closed for one week. The domestic crop will begin to come to market early in October to a small extent. European markets have been quite firm during the week, but without particular activity or special interest in crop news to change the situation.

Refined—Holds the even tenor of its way as to prices, and even should raws further advance, we look for no change in refined.

SYRUPS AND MOLASSES.

There is a fair business doing in syrup at 2 to 2½c. per pound. Molasses is now beginning to show some improvement, a fair trade being done at 30 to 35c. for barrels and half barrels respectively.

TEAS.

Teas have not been moving very rapidly; in fact the market is quiet. New goods however are beginning to arrive and a brisker market is anticipated soon. Japans are still receiving the most attention, particularly mediums ranging in price from 16 to 19c. and fine at 25 to 30c. Indian and Ceylon teas are quiet and low grade of both are dearer in England, and agents here report that only about one out of every third order submitted is accepted by their houses.

BUTTER AND CHEESE.

Good dairy butter continues scarce and prices firm. Holders are higher in their views, and in some instances asking as high as 20c. for round lots. Buyers' idea as to price is from 17 to 19c. for good to choice dairy butter. Choice is going out to retailers at from 20 to 21c. Large rolls are beginning to come in, and they sell at about 20c. Most of the store-packed butter seems to have been picked up, and the butter coming in now is largely what the farmers are bringing for the fall trade. The ruling prices jobbers are getting for store-packed are 16½ to 17½c. Jobbers are paying 20 to 22c. for dairy pound rolls and selling at 22 to 23c. Demand is good for creamery butter, but holders are not inclined to name a price. A bid of 23c. f. o. b. was refused this week. Jobbers seem willing to pay 23 to 23½c., and they would probably go a little higher for choice new make, delivery end of month. Retailers are paying from 24 to 25c. Creamery pound prints are taken at 22 to 25c. and sold at 24 to 27c.

Nothing particularly new has developed in the cheese market during the week. Trade is fair locally and prices are steady at 10 to 10¼c.

COUNTRY PRODUCE.

BEANS—The market seems to be receiving a little more attention, but it is only from jobbers, who have been taking a few hand-

(Continued on page 20.)

NEW GOODS:

SWEET POTATOES
SPANISH ONIONS

CLEMES BROS.

Phone. 1768 TORONTO

Reference—Bank of Toronto



..THE..
UNPRECEDENTED
SALE

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

AGENT WANTED

By a British Pickle House

Some one who is calling on and has a good connection with the retail trade.

Address J. R. & Co.,
CANADIAN GROCER.
39

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

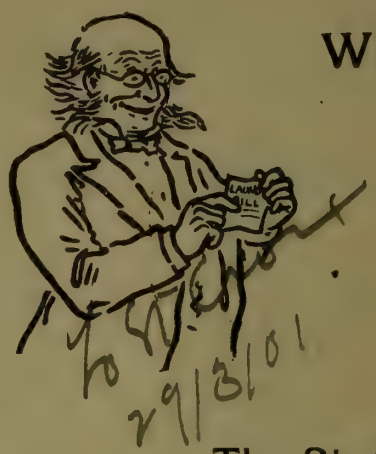
TORONTO.

Trade has suddenly become more active for tomatoes, peas and corn, particularly the first named. The demand has likely been stimulated by the arrival of the cold weather upon the market at a time when the air was full of rumors regarding the probably shortage in the pack. The demand is for good sorting up packages up to 200 cases. Prices remain as before at 80 to 85c., but if the demand is maintained an advance may be looked for, particularly in view of the fact that prices are now so low. The weather is at present bad for ripening, and as the packers were late in starting it is possible there will be a shortage in the pack of tomatoes. In any event we may look for higher prices. There have been fresh arrivals of new salmon on the market, and the demand for first-class stock is brisk at from $1.27½ to $1.32½ for talls. There are no new flat tins on the market. Stocks here are still light. Lobster is in fair demand at $1.85 up for the better grades. There is not much movement in fruits yet. Sardines are in a little better demand than a week ago, but the demand is still light. Interest in canned meats continues to diminish.

MONTREAL.

There is practically no movement in canned goods outside of salmon and lobster. Tomatoes are very slow, and the packers so far have made few large sales. The market is still well supplied with old goods, and brokers complain that they are unable to do business at 80 with 5 per cent. off. In fact the market is purely nominal.

Well Pleased



WITH THE PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

MARKETS—Continued

picked beans at $1.25. The price to retailers is $1.35 to $1.40 for lots and $1.50 for one or two bushels.

DRIED APPLES—There have been a few lots taken by jobbers at 4¾ to 5c., but the market is about cleaned out. Jobbers are asking 5½c., but there is no demand.

EVAPORATED APPLES—Nominally 8½ to 9c.

EGGS—Fresh eggs are wanted in small lots. Jobbers are paying 13c. and selling at 13½ to 14c. and in some instances at 14½c.

POULTRY—Chickens are coming in more freely, while the demand is light. Prices in consequence are lower at 35 to 45c. per pair. There are not many ducks in and prices are unchanged at 60 to 75c.

POTATOES—Demand is light and prices easier at 60c. on track and 70c. out of store.

HONEY—Trade continues quiet. New section, of good quality, sells at 14 to 16c.

HOPS—The market continues quiet and unsettled. Old are quoted at 13 to 14c. and new at 15 to 17c.

ONIONS—Demand continues good for Spanish onions at $1 to $1.10.

SWEET POTATOES—Demand continues good with prices lower at $4 to $4.25.

GREEN FRUIT.

Business is not as active as it was, but there is still a brisk movement. There is not much doing in oranges and lemons, and the bulk of the trade is over for peaches. Taken on the whole there is a good demand for all domestic fruit coming in. Plums are scarce. Bananas continue slow. Grapes are lower, but there is a continued good demand. There is not much doing in apples. Tomatoes are in fair demand, but there is not a large supply. We quote : Oranges—Rhodi's, $4.50 to $5 for 160's and 200's ; Sorrento's $4.50 for 200's, $2.50 for ½ boxes ; Jamaica's, $6 per bbl.; lemons, $3 to $5 ; new lemons, Sorrento's, $4.50 to $5 per box; bananas, $1 to $1.50 ; peaches, 75 to $1.25 per basket ; pears, 45 to 75c. per basket; omatoes, 25 to 40c. per basket ; cucumbers, 20 to 30c. per basket; cabbage, $1.25 to $1.50 per bbl.; watermelons, 15 to 25c.; grapes—Champion's, 1½ to 2c. per lb.; Concords, 2 to 2½c.; Niagara's, 3 to 4c.; Moore's early, 3 to 4c.; Worden's, 3 to 4c.; Roger's, 4 to 5c. Apples, 25c. per basket and $1.25 to $2 per barrel.

HOGS AND PROVISIONS.

The cooler weather has stimulated somewhat the demand for dressed hogs, and while there are a good many coming in prices are a little higher at $8 to $8.25. Demand continues good for smoked meats, more particularly for long clear stocks, which are almost exhausted. Of bellies there are practically none left on the market. Prices are higher at 13½ to 14c., and an outside packer is even asking 15c. Demand for lard is fair.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½ to 14c.; rolls, 10 to 10½c.

HAMS—Scarce and firm at 13 to 13½c. for smoked.

LARD—PureCanadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4½ to 5c., hindquarters 7½ to 8½c., mutton 6 to 7c., lamb 10 to 12c.

FISH.

Supply in fish is equal to the demand, and that continues good. Prices remain unchanged. We quote : Fresh sea salmon, 17 to 19c. ; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c. ; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred ; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.



MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Howell Lith Co Hamilton Ont

OUT OF SIGHT

GILLARD'S NEW PICKLE
GILLARD'S NEW SAUCE

POSITIVELY THE MOST TOOTHSOME
ADJUNCTS OF THE TABLE
EVER OFFERED THE CONSUMER

RECOMMENDATIONS COMING IN ON ALL SIDES
HERE ARE A FEW OF THEM

"Gillard's New Pickle is the best I ever tasted."
"Simply Grand" "Far Superior to every other kind."
"Send Case by Express. Completely sold out. We are having a great run on these" "The most delicious relish I ever tasted."

IT COSTS MONEY

TO ADVERTISE THESE GOODS BUT ONCE INTRODUCED

THEY SELL LIKE HOT CAKES

ON THE OTHER SIDE IS AN ENGRAVING SHOWING EXACT SIZE OF BOTTLES CONTAINING GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE WITH FAC-SIMILE OF LABELS
THESE GOODS LOOK HANDSOME ON THE SHELF. BUT THEY ARE NOT INTENDED FOR THE SHELF. AND **WON'T STAY ON THE SHELF.**

SECOND SHIPMENT OF 500 CASES EACH 2 DOZ JUST IN STORE

IF YOU WANT AN APPETIZER SOMETHING TO GIVE ZEST
TO YOUR FOOD

ORDER **GILLARD'S** NEW PICKLE
NEW SAUCE

CORRESPUNDENCE INVITED ORDERS BY MAIL & TRAVELLERS
PROMPTLY EXECUTED.

W. H. GILLARD & CO

WHOLESALERS ONLY

HAMILTON, ONT.

STERLING SOAP : : :

THERE is no end to the good things grocers and consumers are saying about our STERLING SOAP. If quality is considered worth anything, STERLING is the cheapest SOAP because it is the BEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan
ST. JOHN, N.B.

WINDOW-DRESSING MADE EASY.

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Ourfit

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

HARRY HARMAN,
The Window Dresser, Decorator and Supplier,
Room 1204, Woman's Temple, Chicago.

THE SOLID
GLOBE
WASHBOARD

The Strongest and most Durable.

Freight allowed on 5 doz. lots to Ontario Railway points.

CHAS. BOECKH & SONS
80 York St., TORONTO



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

and $2 selected ; smoke cisco, $1.25 per lb.; kipper cisco, 3 to 4c. each ; salt mackerel in bulk, 10c. per lb.

SALT.

Good sales are reported from salt dealers, both in large and job lots. Prices remain unchanged. We quote : Car lots, dairy, $1.25 ; barrels, $1 ; sacks, 68c.; sacks, fine, 70c.; American rock, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—There is nothing new to report in hides, except that large purchases are being made in the western markets by Canadian tanners, but at much lower prices than they can be purchased from any market in Ontario. This is going to have a serious effect on the price of hides, as all tanners who can furnish the ready cash will do much better by purchasing in the Western markets. Butchers are receiving 4c. for No. 1 raw hides and 3c. for No. 2, 4½c. for No. 1 steers weighing 60 lbs. and upward, and 3½c. for No. 2. The selling price is a ¼c. advance on these figures.

WOOL—Transactions in this article are few and prices are depressed. Little or nothing doing with local manufacturers, they buying merely from hand to mouth. Prices are about the same, and we quote : Canadian combing, 17 to 18c.; clothing, Southdown, 20 to 23c.; extras, 23 to 24c.

TALLOW—Demand fair and steady in prices ; dealers are paying from 4½ to 5c. according to quality and selling at a ¼c. advance.

SKINS—The chief feature about this business is, that large quantities are now being purchased by Canadian dealers in Chicago. This is having a depressing effect upon the price of superior and extra hides, and dealers may look for lower prices in the near future. Freshly slaughtered butcher skins are fetching 55c., and country lots from 25 to 50c. Chicago skins freshly slaughtered are selling in this market from 15 to 48c.

PETROLEUM.

Trade continues brisk in Toronto at unchanged prices. We quote : 5 to 10 bbl. lots, imperial gallons, Toronto ; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c. ; Canadian water white, 17c. ; American water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says : Matters pertaining to the crude oil market, as far as the Exchange is concerned, are practically at a standstill. Oil may be quoted at from $1.05 to $1.10. Refined 9¾ to 10c. f.o.b. cars here.

MARKET NOTES.

Currants are dearer in Greece.

Eby, Blain & Co. are in receipt of another shipment of Valencia raisins.

Sloan & Crowther are in receipt of a shipment of 500 boxes of Paklin Congous.

Another shipment of new Japan tea has just been received by J. W. Lang & Co.

W. A. Bradshaw & Co. shipped one day last week 600 boxes Ammonia soap to Winnipeg.

Davidson & Hay have received a shipment of fine selected off-stalk and selected layer raisins.

Smith & Keighley are just in receipt of shipments of fresh Scotch herring and other breakfast table delicacies.

Canned goods are being offered at low prices this week by Gillard & Co. This firm have the reputation of being big dealers in this line. Eighty cents per dozen for good brands of corn, peas and tomatoes, from present indications is a good purchase.

Dawson & Co. have this week shipped from their Brampton branch another couple of cars of apples to the St. Louis market.

Another shipment of Morton's fresh herrings has just been received by Davidson & Hay ; also Labrador herrings in barrels and half-barrels.

The St. Lawrence people are putting their fall samples of syrups on the market. The color is beautiful, and the flavor and quality are said to be better than ever before.

Perkins, Ince & Co. expect their first shipment of fine Filiatra currants the beginning of next week. Their correspondents say that the quality of these goods is the finest they have ever shipped.

As usual at this season, Lucas, Steele & Bristol, of Hamilton, are offering attractive values in fish. They offer Newfoundland, Labrador and Nova Scotia herrings, also mackerel, in half bbls. and kitts.

A fine assortment of Mediterranean fruits is now on the way to W. H. Gillard & Co. of Hamilton. Intending purchasers with a desire to secure bargains should take a note of this and write them for quotations.

Musson & Co. were fortunate enough to have a quantity of Rio coffee afloat before the bombardment began, and it is due to arrive in New York this week. The Toronto market is bare of these coffees.

A Denia cable to P. L. Mason & Co. regarding Valencia raisins, says : "Market steady and we see no probability of lower prices." The conclusion drawn from this is that the rock bottom has been reached in Valencia raisins.

W. H. Gillard & Co., of Hamilton, report the arrival of a long line of new season's Japan teas, all of which they state are grand values, and buyers interested in securing finely flavored, rich drawing teas, that will leave them a good profit and at the same time cannot fail to please. Customers should ask for samples.

Mr. Geo. Rossiter of 10 to 14 Pape avenue Toronto, is turning out high class work in

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Demand for flour has fallen off appreciably during the week, but prices remain steady and unchanged. The feeling in mill feed is a little easier than it was and we quote prices lower. There is some enquiry for oats but still receipts are large, which interferes with transactions on track. Prices steady and unchanged.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, $3.80 to $3.90; strong bakers' $3.60 to $3.70 ; white wheat patents, $3 25 to $3.50 ; straight roller, $3 to $3.15, low grades, per bag, $1.00 to $1.25 ; Ontario family $3.15 to $3.40.

Car prices are : Toronto freights—Manitoba patents, $3.80 to $3.90 ; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30 ; straight roller, $3.00 to $3.10 ; extra, $2.70 to $2.90 ; low grades, per bag, 90c. to $1.10.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (Toronto freight) $12 to $12.50, shorts (ton lots) $15 to $15 50 ditto (Toronto freight) $15 ; mixed feed $20 to $22, feeding corn 57 to 58c.; oats on track 33 to 34c., and 30 to 31c. outside.

HAY—Baled timothy quiet and unchanged. We quote $9 50 to $10.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

A fair enquiry is noted for flour, but the movement is not nearly so brisk as a week ago. The general tone of the market is firm, but no advance has been established. Winter wheat, $3.90 to $4.10 ; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.05 ; superfine, $2.60 to $2.90 ; Manitoba strong bakers', $3.65 ; Manitoba strong bakers', best brand, $3.65 to $3.70.

There is no change in the position of the oatmeal market. The demand is fair, but of a purely local character, and the tone of the market is firm under small supplies. Standard bags, $2.10 to $2.15; do. brls., $2.30 to $2.35; granulated, bags, $2.15 ; do., brls., $2.35 ; rolled oats, bags, $2.20 ; do., brls., $4.50 to $4 60.

Feeding stuffs are still scarce, and the market holds very strong in consequence. Bran, $15 to $16 ; shorts, $17 to $19; mouillie, $22.

Sapolio

Reduced price per gross $11.30, in ½ or ¼ gross boxes, in any quantity. Less usual grocery discounts or 8% cash 10 days, or or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,

Canadian Agents. TORONTO, ONT.

DEPOTS AT :

Toronto, Ont.; Montreal, Que.; St. John, N.B.

"Crystal" Rice

We have just received a large stock and are consequently in a position to fill orders promptly.

Price per 50 lb. bag, $2.60
Price per 25 lb. sack, 1.35

Grocers are requested when selling C. R to be sure and give customers recipes how to use it. If you have not enough of these, write us and we will mail you some.

The Canadian Specialty Co.

38 Front Street East,

DOMINION AGENTS. TORONTO, ONT.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg
Compagnie Francaise
Purveyors by Special Appointment
H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,
—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

RETAIL GROCERS
WILL FIND IT . .
TO THEIR INTEREST

TO BUY
BRANTFORD STARCHES
The Purest and Best in the Market.

British America Starch Co., Ltd.,
BRANTFORD, ONTARIO.

machine made brushes. He has lately added to his new factory a gas engine supplied by A. R. Williams, Esplanade, Toronto, which is giving great satisfaction, and he is now in a position to execute orders at short notice.

It pays to read THE GROCER and it pays to advertise in it. W. H. Gillard & Co. of Hamilton made several sales last week of Japan teas to buyers who requested samples for the first time. Merchants on the look out for bargains will often secure them by requesting prices or samples of specially advertised goods.

A shipment of "Lion" brand salmon was received by Sloan & Crowther the latter part of last week, and the sale of it is already large. The quality of this salmon is exceptionally fine, and great care is taken in canning. Most of the "Lion" brand is usually consumed on the English market, and while the Toronto market will be better supplied than last season, there are only a couple of houses that are handling it.

"Having the pleasure of meeting while at St. John, N. B., Herbert Scott, representing R. C. Scott of the well known Cumberland mills of Highgate, Ont.," writes a correspondent of THE GROCER from St. John. I was somewhat surprised to learn the amount of sales he made for his firm since the last of July. From that time they have shipped flour, mill feed, oatmeal, and beans to the Eastern Provinces, aggregating to $27,000. Mr. Scott also represents Walter Thomson of the well know Dominion Oatmeal Mills of London, Ont., whose brands are very popular in the eastern market.

The New Orleans Picayune says the "rapid recovery of the price of rice from figures absolutely ruinous to a level of values nearly approaching to the satisfactory quotations of two years ago is the most important event which has happened in local commercial affairs for a long time past. A little more than two weeks ago rough rice was hard to sell at prices ranging from $1 to $2. Now the same rice is worth from $2.50 to $3.50 per barrel, and there is every indication that within a very short time the price of better grades will reach as high as $4.

The following is a circular by the Tamilkande Tea Co.: "What is Tamilkande? First, last, and all the time, Tamilkande is the name of the company who have introduced to the public the most delicious blends of Indian and Ceylon teas. But why Tamilkande! The explanation is at once simple and interesting. Tamil is the principal language spoken by the natives of Ceylon, and the word Tamil is associated with the early settlers of Ceylon; the tribe of Tamil migrated from Travencore, on the southwestern borders of India, and settling in the hilly districts, established the town of Kande as their place of residence, and Kande became recognized as the capital of Ceylon. It still remains the sacred town of the Tamils, for there is supposed to rest the foot of Buddha, and, as this foot is some 72 inches long, it will be recognized that in the early days of the Tamils small feet were at at discount. How is Tamilkande pronounced? Well, you pay your money and you take your choice; but, if you have any preference for being correct, it should be Tam-il-kan-de."

A letter from Smyna, under date of Sept. 2, to J. L. Watt & Scott, says: "It was already known here that the Canadian Government had prohibited the importation of Smyrna figs. We accordingly immediately cancelled the orders with our packers. This measure, however, was taken at a time when it seems quite unnecessary. The epidemic, which was never of a serious character, appears to be at an end. During the last few days only two or three cases a day are reported, and, with the cold weather prevailing, we think there is no further danger of a more serious outbreak. Perhaps the favorable state of affairs here will induce the Canadian authorities to withdraw the prohibition; and in this case we suppose we may go on with the execution of the orders in question."

MONTREAL MARKETS.

MONTREAL, Sept. 28, 1893

GROCERIES.

The movement during the week has been fair, both on account of orders from travelers, letter orders, and direct from the warehouse. It is in sugar, however, that the most interesting features are to note, for although other lines furnish business, trade in them on the whole cannot be called brisk. In sugar, however, the brisk demand which set in last week has been maintained up to the time of writing, and seems likely to continue, so that refiners have more than they can do with the limited stocks immediately available in filling orders that require prompt attention. No further change in price is to note, but on granulated and the brighter descriptions of yellows refiners still demand and obtain a premium for immediate delivery of 1-16c. Molasses and syrups are also very firm, with an advancing tendency in prices. Tea rules dull as it well can be, but is expected to pick up after the trade sale of Wednesday. Coffee and spices are in fair demand at steady prices. The low prices that have ruled on Valencia raisins for future has induced a better demand, and now brokers and commission agents are asking 6d. to 1s. advance on the range on which business was possible a year ago. Canned goods are steady, but with little doing, although a somewhat better disposition is shown by buyers of canned fruits and vegetables. There is nothing very new to relate in connection with canned salmon, which remains much about the same, with conflicting reports with regard to the pack of Alaska.

SUGAR.

All sugars, but principally granulated and the brighter yellows, have continued to show the activity noted a week ago, and it seems likely to keep up. In addition to the brisk local demand, enquiries for best terms on round lots from the States and Maritime Provinces have also been received, and this contributes to the firmness. This development bears out the remarks made some time ago in this column regarding short supplies in second and third hands. Granulated is quoted at 5 1-4 to 5 3-8c., the outside being paid for immediate requirements, and yellows are selling at 4 1-4 to 5c.

MOLASSES.

The market is very firm for Barbadoes molasses, round lots having been sold at 31c. with 31 1-2c. asked, and jobbing business transpires at 34c., but we quote 33 to 34c.

SYRUPS.

Syrups are also firm under an improved enquiry, with sales of Canadian in the wood at 1 5-8 to 2c. per lb., one fine lot selling at 2 1-8c., but this is an outside figure. American stock shows the same feeling, the advance of last week being fully maintained, and round lots have changed hands at 18 to 21c., with 25 to 28c. for extra choice qualities.

TEA.

The tea market is very quiet, dealers waiting until after the auction sale. We hear of some lots changing hands in blacks and Japans, the latter running from 14 to 16c. Low grade and common blacks have been enquired after somewhat during the week at 12 to 14c., with business at this range.

COFFEES.

The coffee market is steady at last week's quotations, and round lots of Maracaibo have changed hands at 19 1-2 to 20c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1 2 to 19c.; Java, 24 to 28c.; Mocha, 25 to 28c.

SPICES.

There has been a rather better demand to note for spices, and black pepper has been selling very freely at 6 to 7c. We quote: Common Jamaica ginger, 15 to 16c.; and finer grades, 18 to 20c.; pimento, steady at 16c.; and nutmegs, quiet at 50 to 52 1-2c. to $1.

DRIED FRUIT.

The market has furnished a considerable business in a large way for importation, the extremely low offers from primary markets having induced buyers to take hold more freely. The consequence was quite a good business on this account during the week, and now offers are rather firmer in tone, for whereas 11s. was a possible price last week, 12s. is about the best that can be done on the commoner grades, while sellers now asking 13s. 6d. on the finer descriptions is an advance of 6d. and prices run up to 14s. 6d. On spot there is little change to note and jobbers do not appear to be doing much on this account. First qualities offstalk Valencias are quoted at 5 1-2 to 6c., and seconds, 4 7-8 to 5 1-4c. In layers, Two Crown have sold at 5 1-2c., and Four Crown 6c. in jobbing lots.

In currants there is no change, the same low prices being to note. With the exception of one firm, however, the

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

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4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

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Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

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Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

New Currants

To arrive next week.

FINE FILIATRA

BARRELS,
HALF BARRELS,
HALF CASES.

QUALITY EXCEPTIONALLY CHOICE

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

NEW CANNED SALMON

Now arriving in store, the "LION" Brand, packed by Ewen & Co., New Westminster, B. C.—the finest. The quantity of this celebrated brand being limited, send orders early.

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WHOLESALE GROCERS,

19 Front St. E., Toronto.

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WHOLESALE . .

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35 and 37 Front St. East, TORONTO

We are delivering our

New Valencias . .

New Horse Shoe Salmon

AND NEW SEASON'S

BLACK and JAPAN TEAS

Sept. 1st, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

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WHOLESALE GROCERS,

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Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MONTREAL Markets Continued.

fact does not appear to have led to any large buying here. Business for importation to Montreal so far is placed at between 5,000 and 10,000 barrels. On spot, what business there is doing from wholesale grocers' hands is on the basis of 3 1-2c. For importations we hear of business at 9s. to 12s., cost and freight Montreal, for Provincials and Filiatrias.

RICE.

Rice is moving out in a very satisfactory way at unchanged prices.

NUTS.

The merest jobbing business is doing in nuts on spot. Supplies are not large but there will be sufficient to last until new stock arrives towards the end of November and beginning of December.

GREEN FRUIT.

The apple market is quiet, and prices are fairly steady. The large offerings of California fruit, however, seriously interferes with the local demand for apples this fall, and the prospects are that there will be comparatively more available for exportation on this account. Good culberts and fall fruit sell at $2 to $2.50, and reds $2.50 to $2.75. Demand for oranges is fair. Jamaica is the only stock offering, and sells at $3 to $3.50 per box. There is only a small stock of lemons offering here and prices are steady at $3 to $3.50. Pineapples have a free sale at 15 to 20c., according to size. With somewhat slower receipts peaches have been rather firmer in feeling, Canadian in baskets selling at $1.25 to $1.50 for choice. There is a good demand for blue plums which run from $1 to $1.25 per basket. Green gages have a free sale at rather higher prices than a week ago, viz., $1.50 to $1.65 per basket. Grapes rule steady in the face of heavy receipts at 2 1-2 to 4c., according to kind and quality. Pears still meet with a good demand at 60 to 70c. per basket. Bananas are few, and the outside price is rather higher as follows, 75c. to $1.25.

TRUCK.

The potato market is quiet and some of the receipts do not show the uniformly fine quality that characterized the earlier arrivals. Prices are easier at 50 to 60c. per bag. There have been large sales of tomatoes during the week at 15c. to the canning factories. There is a fair demand for domestic onions, but the quality of some is disappointing. Prices, however, remain steady at $2 to $2.50 per barrel. Watermelons are selling slow all the way from 10 to 18c. Beans remain quiet and steady. We quote choice hand-picked, $1.70 to $1.80; ordinary, $1.50 to $1.60, and inferior, $1 to $1.25.

HOPS.

The difference between buyers and sellers of this product as to its value continues, ideas of the former being about 2c. under what the latter are prepared to accept. The best bid that we hear of is 19c. for round lots, but holders want an advance on this so that the position is a nominal one actually.

FISH.

Smoked and pickled fish are meeting with a good demand, and the prices now being obtained are considered very satisfactory. Finnan haddies are the feature at the moment, Portland brands selling at 7 1-2 to 8 1-2c. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c; St. John bloaters, $1.50; kippered herring, $1.75 per box; boneless fish, 3 1-2 to 5c.; boneless pure cod, 6 1-2 to 7c.; green cod, $5.25 to $5.50 per bbl.; large No. 2 mackerel, half bbls., $8.50; Labrador salmon, $12 to $14 per bbl.; C. B. herring, $5.50; Labrador herring, $5; malpeque oysters, per express, $7 to $8; freight, $3 to $5.

PROVISIONS.

There is a fair local movement in pork at steady prices, and the enquiry for smoked meats is considered satisfactory also. We quote: Canadian short cut, per bbl., $21 to $22; mess pork, Western, new, per bbl., $20 to $21; hams, city cured, per lb., 12 to 13 1-2c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12c.; lard, common refined, per lb., 8 1-2 to 9 1-4c.

EGGS.

The local egg market holds firm under moderate receipts and good demand. Choice stock in single cases is making 15c., but we quote 13 to 14 1-2c.

CHEESE.

The cheese market presents the same ambiguity, for although further wholesale buying is reported both in the country and on spot shippers complain that they can't get orders for new business. It is the general opinion, however, that the buying is altogether too general and extensive to be purely speculative, and that although it may have a good deal to do with it, there must be something else behind it. The business on spot is still restricted by the quantity of stock open to an offer, but the tone so far as can be judged is firm. A line of 800 Ottawa Valley goods last week August and first week September changed hands at 10 1-2c. here, and some 1,500 odd Septembers from the French country were offered and sold at the same price. This is sligthly higher than the opening price for Septembers of the same class last year and considered a pretty good price for the goods, which is taken to mean that the buyer had to have them anyhow. Finest Ontario colored, 10 1-2c.; finest Ontario white, 10 1-2c.; finest Townships, 10 1-8 to 10 3-8c.; finest Quebec colored, 10 to 10 1-4c.; finest Quebec white, 10 to 10 1-4c.; under grades, 9 1-2c.; cable, white, 49s.; cable, colored, 49s.

BUTTER.

The butter market remains quiet for the best of reasons. With the Augusts cleaned up there is little to do business in, and as salesmen place what is considered an extortionate figure on their September creamery, very little is doing. For it the factorymen are asking in the country 23c., but we cannot learn that shippers have given it, although some selections may have secured the price for special purposes on local account. Western dairy and Townships are dull also. Finest August creamery, 21 1-2 to 22c.; finest July creamery, 20 to 20 1-2c.; finest townships dairy, 19 to 20c.; finest Western dairy, 17 1-2 to 18c.

MONTREAL TRADE NOTES.

C.A. Chouillou notes some good orders for Menier's chocolate during the week.

Everyone was waiting during the early portion of the week for the Duncan tea sale, so that the tea market is quiet.

Lightbound, Ralston & Co. will as usual be among the largest importers of Mediterranean dried fruit on the Montreal market, and are in an advantageous position to talk business on prime Valencia raisins, etc. They are offering at present a new line of Royal starch at $5.75 per box.

Mr. Caverhill, of Caverhill, Hughes & Co., was back in his office last week looking well after his trip to the World's Fair.

Rose & Laflamme have practically perfected all arrangements for introducing their various lines of grocery specialties to the trade all over the Dominion.

Packers have been buying large quantities of tomatoes on the island of Montreal during the week. One buyer closed out the lot of five or six different market gardeners at 15c.

Vipond, McBride & Co. received a large consignment of white clover honey from the townships last week, which has had no trouble in finding purchasers at 12½c to 13c.

L. Chaput, Fils & Co. say that demand for dried raisins is not specially brisk at present but they have been turning over some of their new receipts of off stalk nevertheless.

N. Quintal & Son note a fair demand for canned salmon, which they are offering in standard brands at moderate prices. This firm makes a specialty of all kinds of canned goods.

Montreal refiners have been receiving enquiries and shipping quite a quantity of granulated and bright yellow sugars to the Maritime provinces, which is taken to mean that stocks down there are light also.

Advices to W. T. Costigan & Co., under date of Sept. 18th, from the coast, state there are reports that the Alaska pack of salmon has had a serious set-back and that the output will not exceed 300,000 cases; also that the Alaska canning combine has withdrawn the whole of its fish from the market. If this information is true it may very likely have some effect on the values of Fraser River salmon.

At a special meeting of the Retail Grocers' Association Monday evening the president, Mr. S. Demers, in the chair, resolutions were passed regretting the death of Mr. H. Viger; determining that the members of the association attend the funeral in a body; that a floral offering be sent to be deposited on the remains, and the secretary send a copy of the resolutions to the family of the deceased and to the press.

PERSONAL MENTION.

T. R. Kinnear and James Lumbers are at the World's Fair.

Mr. Ashwell, of Geo. R. Ashwell & Son, Chilliwack, B.C., was in Toronto this week on his way from New York, where he has been doing business for the firm. He intends returning home via Chicago.

C. S. Fairbairn, traveler for the Imperial Extract Co., who was injured by the collapse of the grand stand at the Ontario Jockey Club's races last spring, has so far recovered as to be able to take the road again. He is now taking a trip through the Maritime provinces.

DRY GOODS.

MONTREAL MARKET.

Trade in dry goods in Montreal during the past week is fully in keeping with the season of the year, and sales, particularly in a direct way from the warehouses, are more satisfactory than usual. Prices of all classes of goods appear to keep firm, despite the influences of outside markets.

Travelers have been preparing for sorting trips, some of them already being out, and from indications have fairly successful ones in store for them.

It has been remarked more than usual this fall that the system of buying large parcels of goods ahead was not followed so largely by buyers this season. They appear to have preferred the policy of buying more on the ground of prospective actual requirements from time to time, and the fact is looked upon with considerable satisfaction by the bulk of the wholesalers here.

Payments continue fair for the season—in fact the general indications seem healthy enough on the whole.

Cloakings, hosiery, woolen underwear, yarns, etc., are in good demand, a feature in this respect noted by many of the houses being that the demand runs to the better qualities more than is usually the case.

Flannels and blankets are also enquired for, a large quantity of the latter having been sold in the Ottawa district.

Grey and white cottons keep firm in price, but it is reported that one or two lines have been offered at a concession, although it is denied by some.

Jas. Johnston & Co. were receiving a large line of heavy blankets and woolen goods last week.

J. G. McKenzie & Co. note a heavy run in a sorting way on the finer description of hosiery and men's woolen underwear during the week.

Thibeaudeau Bros. have experienced a continuation of the good call for their special line of red English flannelettes which they offer at a bargain.

Wm. Kissock of Caverhill, Kissock & Co., wholesale millinery, left last week on the S.S. New York via New York on his usual trip to the various foreign markets.

The retail millinery openings which are being held this week have led incidentally to a little more activity in these goods and their allied lines in a wholesale way also.

Leslie Gault of Gault Bros. & Co. has left for Great Britain and the Continent to look up selections for the firms spring supplies of dress goods. The firm have been receiving some lines of heavy imported oil cloth recently.

Jas. Johnston & Co. note a very encouraging demand for Muscovite, the newest thing in German dress goods. It has sold well in all the popular colors, green, purple, etc. The pattern is peculiar, a wavy line being its most prominent feature, and it must look handsome made up.

Mr. Harry Shaw of Jas. Johnston & Co. silk and dress goods department, left for a visit to Chicago and the World's Fair last Saturday.

STOOD THE TEST OF GRATITUDE.

A well-known New Brunswick gentleman has set an example to the community which, if followed by others, could not fail to be of great benefit to the widows and orphans of the clergy and ministers of Canada. The gentlemen was the son of a clergyman who died suddenly, leaving his wife and children unprovided for. At that time there was no provision made by the church for the helpless ones thus suddenly thrown upon their own resources, but a number of benevolent gentlemen made up the sum of $3000, which they invested for the benefit of the family who had been so suddenly deprived of their sole means of support. A portion of the money was reserved to be spent in lump sums as occasion should arise. A promising lad in the family on attaining a wage-earning age was given sufficient of the principal to enable him to purchase a share in a dry-goods business which was then in its infancy, and owing to his efforts and to the timely aid which had been given, the family were placed in independent circumstances. The event took place many years ago. The clergyman's son is now one of the most prosperous men in St. John, and it has been one of the objects of his well spent life to return to other families placed in the same position as his own the timely help which was then vouchsafed to his. Owing to his active work and to his generous aid, the society for the aid of widows and orphans of clergymen has been organized, and the fund has lately been increased by the handsome contribution of $3,000 with the accumulated interest of more than two score years. It is needless to state who the donor was. Suffice it to say that one man has been more just than either the law of our country or the unwritten moral law would command. A deed such as this should be widely known. The knowledge of the action cannot but give one greater faith in humanity and greater hope for the future of our people.—Critic, Halifax.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

Butter in good demand at 20 to 21c.; Eggs firm, selling at 14½ to 15c.; Dried Apples 4½ to 5c.; Green Apples $1.75 to $2.50; Potatoes 75c. per bag; Beans $1.40 to $1.50; Honey 8 to 9c. per lb.; Turkeys 12½ to 13c. per lb.; Chickens 50 to 60c. per pair; Ducks 60 to 70c per pair; Geese 6c. per lb. Consignments of above solicited.

J. BELL & CO.,
64 Colborne Street, TORONTO.
Produce Commission Only. Phone 2291

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
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The Hilliard House
RAT PORTAGE, ONT.

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LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

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STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

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Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

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Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.

Try a Sample Case



The Celebrated Clauss Bread, Cake, Paring and Carving KNIVES. The only genuine. Made of very finest steel. Fully guaranteed to all purchasers.

Merchants write us for terms. Patented in the United States, England and Canada. Clauss Shear Co., 324 L. Box, Toronto

PROSPECTS FOR CRANBERRIES.

The cranberry season of 1893 has now fully opened, and a brief account of the outlook for this season as touching the crop, trade and prices and comparison with the preceding year of 1892 may be of value. Last year the crop was large, but not so great as that of the year previous, which was unusually heavy. This year reports from Cape Cod and the growing sections of the West and Jersey indicate another large crop, and the fact that the berries are beginning to arrive about the same time this year as they did last, and are meeting with a similar demand at about the same range of prices indicates that the course of the market will be very much the same.

In the season of 1892-93 there were received at New York 52,249 barrels and 45,008 boxes; in the season of 1891-92 there were received at New York 58,531 barrels and 46,245 boxes, and in 1890-91 38,935 barrels and 40,320 boxes were received. In 1891-92 New York was the largest receiving market, but last year larger supplies than usual went to other markets, Boston getting more than ever from Cape Cod, which fact partly accounts for the decrease in last year's receipts as compared with the receipts of the year before. This year the amount of stock received has not been heavy, but larger than it was last year. The first receipts of cranberries in the season of 1892-93 arrived on August 26th, and the first heavy arrivals were on September 10th. This year the first arrivals came on August 29, and the first heavy arrivals, about 300 barrels, came on September 5th.

As is generally the case, the first arrivals this year were of rather poor quality, the berries being of a very light color, and but few choice dark ones among them, but the demand started in from the first and has continued fairly active ever since the season opened. This augurs well for the future of the market, for it is rarely the case that the season opens more propitiously, and that buyers show a disposition to take much stock so early in the season, especially when the quality is not all that could be desired.

The market on choice berries opened this season at $5 to $6 per barrel and $1.75 to $2 per crate, and has ruled very steadily at those figures ever since the opening. Last year the market on choice berries opened at $6 to $7.50 per barrel and $2 to $2.50 per box, but settled soon after the opening to $5.50 to $6.25 per barrel and $1.75 to $2.25 per box, as trade opened very dull and receipts were in excess of the demand.

All of the first receipts come from Cape Cod, picking usually beginning on the Cape about the middle of August and continuing until after the frost sets in. About the first of October berries begin to be received from New Jersey, and later from the West, principally from Wisconsin; but the supply sent to New York from the West is light, receipts being mostly from Cape Cod and New Jersey. The market is one which admits of considerable speculation, for the berries keep well and holders can afford to keep them off the market for a long period of time if necessary, while waiting for prices to improve or in an attempt to bull the market. Most all of these early purchases this year are on speculation, very few berries sold going into consumptive channels, as consumptive demand is of little account until the weather turns cold. A comparatively small amount of fruit is consumed here in proportion to the quantity received, and while weather here will stimulate trade, the market is influenced by the temperature throughout many sections of the country, as the colder it is the wider the outlet seems to be. Advices from many points in Jersey report damage by insects, the katydid being chiefly blamed, but it is believed the crop in New Jersey will be large. As a rule the Jersey crop is held back until Cape Cod berries are pretty well marketed, growers usually doing better than early in the season. A great many berries are sold direct by the growers instead of being shipped on commission, and many of the commission merchants are tempted to speculate more or less. Last season the crop was very satisfactory, nearly all interested having a good year, and dealers and growers look forward to a very satisfactory season this year. One favorable feature is the fact that the yield passes through comparatively few hands, less than half a dozen firms handling enough of the crop to control the market, and by working in together to a certain extent they are enabled to often compel buyers and dealers to submit to their terms or, on the other hand, if the accumulation is increasing seriously they lower prices sufficiently to stimulate trade, and it very rarely happens that a serious break occurs in prices, for even if the demand is very slack holders do not have to force sales as with other fruits, owing to their hardy nature, and it often happens that holders simply wait until actual requirements compel buyers to pay what receivers consider market value.—N. Y. Journal of Commerce.

Toronto Salt Works,

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Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

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Keeps stocks of the following goods:

Rowntree & Co.'s, (York, England.)
Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.)
. . Biscuits . .

Craven, M. A. & Sons, (York, England.)
Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)
Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)
Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)
Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)
Rusks in tins

Bryant & May's, (London, England.)
Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)
Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)
Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)
Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels. English and Foreign Cheese, etc.

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You are tired of Oat Meal and should

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PETTIJOHN'S

California Breakfast Food

IT IS MUCH THE BEST

KATE FIELD says:—"It is the most delicate and toothsome preparation of wheat I have ever eaten."

Makes Porridge, Mush, Griddle Cakes, Pudding or Breakfast Gems. Used with or without Sugar and Milk or Cream. Superior to all other cereal foods. Cooks in ten minutes.

A more delicate flavor than any other cereal product. It fully meets a long experienced want in every family, for a Pure,

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In Square Bottles, Crown Capsule.

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Batty's Jams, Jellies, Marmalade, etc.

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Highland Evaporated Cream . .

A Popular Table Luxury. A Culinary Article.
And a Perfect Infant Food.

For Sale by all Wholesale Grocers

Completely Sterilized

PREPARED BY

HELVETIA MILK CONDENSING CO.

HIGHLAND, ILL. U. S. A.

Wright & Copp, Dominion Agents . . TORONTO

COHESION AND THE GROCER.

Natural law in the grocery world, would be an appropriate title to an article communicated to a western contemporary by Mr. Daniel Abbott. He cites the fundamental law of cohesion in the world of nature, and then applies it to business affairs.

"Cohesion, as every one knows, is one of the fundamental laws of nature. There could be no order, no harmony, nothing but direct confusion and disaster without the law of cohesion. It is more than law; it is force—force so powerful that it will hold the body upon which it is operating together, though all its kindred forces be in opposition to it. It is the force by which all bodies, whether solid or liquid, are bound together, and is an absolute necessity in all organisms and organizations. Nature would go to pieces but for this law.

"All organizations, whether of matter or of men, depend upon the force of cohesion for continued existence. How long would this great Republic hold together but for this wonderful law, which, stronger than all individual or local influence (forces), binds the seventy millions of atoms into one harmonious whole? What is true of the Nation is equally true of the State and of each community in the State; is true of every organization of men for any purpose whatever. Certain conditions must obtain if this law is to have its full effect, and its effect will be seen in varying degree as these conditions are or are not found in the body in which it is operating. Its fullest effect is seen when the particles of the body are alike, and when the particles of the body are in apparent contact.

"Let us see how this will apply to the Retail Grocers' Association. The organization could not live a day but for cohesion, and the full operation of the law of cohesion, here as elsewhere, depends upon the conditions named above. The particles (members) are alike, that is, they belong to the same class, or are engaged in the same calling. In nature, particles of matter which are alike have a mutual sympathy, attraction, each for the other. Retail grocers have, or ought to have, mutual sympathy, for they have identical interests; what in business will be beneficial to one, will be beneficial to all; what will injure one, will injure all.

"Then again, in nature, the full operation of this law can only be seen when the particles of the matter which it unites are in apparent contact. The retail grocers must get together; they must come in contact with one another, or the intimate relation in which each stands to the other will never be recognized. It is the mutual sympathy of the parts for each other which makes it possible for the body to 'stick together,' and there can be no such thing as sympathy, one for the other, unless the parts are 'in touch.'

"It will be readily seen that no law could be made, no force put in operation, which has so much depending upon it as has the law of cohesion, without the exercise of judgment and will based upon intelligence. There is so much at stake, so much that is vitally necessary to man's existence and well-being, depending upon the constant operation of this law that one does not care to believe that it was simply a development of natural circumstances, or, what is worse, that it came by chance. One naturally prefers to believe that it was intelligence which recognised the necessity for such a law, and that the same intelligence still sees the necessity and will continue to keep it in operation.

"So with the operation of the law of cohesion as applied to the Retail Grocers' Association. Intelligence must recognize the necessity for 'sticking together,' for only as it is seen that there can be nothing done which will benefit the grocers as a class so long as each grocer is a distinct and separate 'atom,' having no sympathy for the other 'atoms,' each having a separate existence and separate interests, will there be any tendency on the part of the individuals to 'come together' in a body. Grocers must think, and think beyond the confines of the four walls which inclose their stock. Their thinking must comprehend all the members of the class to which they belong, for, when all are thinking towards a common end, and not each for himself alone, then will be generated that mutual sympathy, or attraction, without which there can be no effective or permanent organization. A recognition of the relation of the parts to the whole, of each individual grocer to the grocery trade, will tend to bind all together into a solid, compact body, prepared to resist every disintegrating influence which can be brought to bear upon it. There are many reasons why the retail grocers ought to be united as a body, moving together as by a common impulse, unified by common interests and mutual sympathy; there is absolutely no reason why they should remain as scattered atoms, each living for himself alone, warring not upon the forces which are opposed to the business, but upon those who are engaged in the business."

GETTING A START.

Thousands of young men, says a contemporary, have laid the foundation of a successful business simply by contracting the habit of saving. The latest instance coming to notice we glean from a chapter of "Experiences in the Oil Regions," as told by Thomas Martindale, of Philadelphia, who was a worker in that country twenty-four years ago. He says:

Having no chance of spending much money while engaged in pumping, and as my wages ($21 per week) counted up very fast, and my living expenses (doing my own cooking) only amounted to about $3 a week, I deposited my savings of $200 in the Oil City Savings Bank at four per cent. interest on call.

Provisions and groceries were high then, but nobody seemed to grumble; $20 for a barrel of flour (when it was bought in small quantities), or 50 cents for a can of peaches or tomatoes; and at the same time the purchaser carried the goods without complaint from the store to his "shanty." I myself gave the matter no thought until one day when I was trudging over the mountains with a heavy basket on my shoulder loaded with eggs, a few vegetables and some groceries. I sat down to rest on a rock on the summit, and having a copy of the Pittsburg Commercial with me, I read and re-read it, until the news was all devoured. Then I pored over the advertisements, and being attracted to the market reports, was struck with wonder when I saw the quotations for groceries and green vegetables in the "Smoky City." I pondered over the apparently low prices, considered the distance from Oil City to Pittsburg (139 miles), and finally decided that if the freight rates were not immoderate and the quotations (which seemed preposterously low) were correct, my opportunity had come—that opportunity which we hear so much about "coming to every man but once," and if he fails to seize it, etc. I felt my opportunity was to take what little money I could scrape together and start a grocery store. How or where, I did not at all think about, or the fact that I was an absolute novice in the business—did not know one kind of tea or coffee from another, nor syrup from molasses. I only knew that the prices then current in Oil City were fabulous, that people must eat, that money was plenty and oil was high, and that I was wasting time and losing "my opportunity" by continuing my occupation of engineer or pumper of "No. 1 well." I then and there determined that I would make a venture as a merchant just as soon as I could find a location and get enough information on the subject of the average grocery store of the oil country to prevent me from falling into fatal mistakes. So for three or four weeks after my mind was full of plans as to how to make the start, how much money it would need, how to gain the necessary knowledge to buy goods (my whole education up to this point having been to develop my ability as a salesman, with no experience whatever as a buyer), and in this condition of mental activity I found the cure for sleeplessness when "on tower" already mentioned, for since then I have never been troubled (under any conditions) with undue or unnatural sleepiness.

The successful grocer—the one who ranks with the "first-class" contingent of the trade—is he who has made his reputation on best quality goods at fair prices, and not on indifferent quality goods at low prices.

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

MAKING BAD DEBTS.

While many retail merchants have good reason to complain of the losses inflicted upon them by "dead beats," because they have done their utmost to escape them, there are others who must share with the "beats" the responsibility for the depredations of the latter. There are other dealers, again, who are more to blame than the debtors themselves. We do not allude to the weak-willed merchants who cannot return a decided negative to requests of doubtful parties for credit, nor to the beginners whose inexperience seriously handicaps them for the difficult task of deciding who is a proper person to trust goods to, but the merchants who do not properly follow up slow payers, and, more especially, to the dealers who invite losses through bad debts by the failure to present bills at the regular weekly or monthly periods. It has been the business of the writer during the past month to look into this matter, in connection with the city retail grocery trade and also the grocery trade in Brooklyn, and we have discovered that a great many retailers and their clerks are very much remiss in presenting bills and collecting them. Unless the weekly account of a family has reached a good round sum, the custom of such dealers is to let it run another week or two, it being apparently beneath their dignity to present a moderate bill, however earnestly it may be desired by the customer. If the latter insists upon paying the account, and has kept track of the items, a thing that few housekeepers seem to be capable of, the chances are that the clerk has no change and the settlement is necessarily postponed. We are speaking now of the many instances in which settlements are supposed to be weekly, where no pass-books are used, and the clerks call at customers' houses for orders and to collect the bills.

This unsystematic way of doing business not only encourages dishonest consumers to run up big bills and then refuse payment, but gets the honest customers into bad habits, and, where it does not sap integrity, may cause serious trouble, because of actual inability to liquidate obligations in times of business depression or the sickness of the bread-winners of families. Is it surprising that retail grocers should lose money through bad debts when the same care is not given to the collection of accounts as to the securing of orders?—Merchants' Review.

Do You Sell

BROOMS?

We Make the Best. Our Brands are All Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.,

TORONTO..



LICORICE LOZENGES

MANUFACTURED EXCLUSIVELY BY

YOUNG & SMYLIE

Brooklyn, N. Y.

These goods can be obtained from any of the leading first-class houses in Ganada. . . .

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. Redford, manufacturers' agent, Halifax, has assigned.

Mrs. M. A. Berrigan, fish, Smith's Cove, N.S., has assigned.

Isaac Pratt, boots and shoes, Bradford, has assigned to G. P. Beal.

Lafleche & Murphy, grocers, Montreal, have made an assignment.

Geo. A. Willett, general merchant, New Richmond, Que., has assigned.

Wm. R. Chute, general merchant, Clementsvale, N.S., has assigned.

J. Pratt, shoemaker, Bradford, has assigned to G. P. Beal, of Toronto.

Absalom Beaudoin, grocer, Montreal, has assigned to Charles Desmarteau.

Joseph Fortier, general merchant, Capelton, Que., is offering to compromise at 45c. on the dollar.

Thomas Lamoureux, vinegar manufacturer, Montreal, has assigned to Charles Desmarteau.

A demand of assignment has been made upon J. A. Meager & Co., general merchants, Aston Station, Que.

The wholesale crockery ware firm of Brown, Harrington & Co., Halifax, is in difficulties and has been compelled to assign.

J. M. Gordon, of Beaverton, is offering to compromise at 60c. on the dollar. The stock is to be sold by auction on the 29th inst.

A. R. McKinley & Co., the window shade manufacturers of Toronto, whose financial difficulties have already been announced, are offering to compromise.

William Griffith & Co., wholesale boot and shoe firm of Hamilton, which has been in financial difficulties for some time has assigned to R. P. Anderson. The stock has been sold by the sheriff.

SALES MADE OR PENDING.

The stock of G. S. Booth, grocer, 1,322 Queen street west, Toronto, will be sold.

The estate of R. Gurd, manufacturer of brooms, London West, is to be sold by auction on 2nd prox.

The stock, etc., of G. J. Griffin, seed merchant, London, is advertised to be sold by auction on 29th inst.

The general stocks of John Pruder, Colpoy's Bay, and Hockin Bros., Dutton, are to be sold by auction on 2nd prox.

The goods and chattels of Annie Baker, fancy goods, 252 Yonge street, valued at $5,000, have been sold to G. A. Wesse for 36 cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Munroe & Bates, manufacturers of blacking, Montreal, have dissolved.

G. Lahaie and J. B. Bourguignon, have registered a partnership in Montreal to carry on business as dealers in fruits, under the style of Lahaie & Co.

CHANGES.

H. V. Weir, grocer, Halifax, has sold out.

T. A. Mason, groceries and crockery, Acton, has sold out.

Alex. McKenzie, boots and shoes, Dundas, has sold out to L. P. Spittal.

J. Finklestien & Co., general merchants, are opening out in Winkler, Man.

A general store is being opened out in Moose Jaw, Man., by a Mr. McLeod.

J. A. Wood, wholesale and retail liquors, Winnipeg, has sold out to M. Amblard.

Mrs. S. A. McNab, general store, Woodville, has been succeeded by Nash & Calverly.

J. U. Clemens & Co., general merchant, New Dundee, have been succeeded by Shantz & Clemens.

Goodwin & Goodwin, boots and shoes, Picton, Ont., have been succeeded by Goodwin & Burke.

FIRES.

The stock and store of David Farlardeau, general merchant, Sillery Cove, Que., has been destroyed by fire.

The Dresden Canning and Pickling Co.'s factory, employing 60 hands, was burned last week. The fire was caused by the explosion of gasoline. The manager and three or four hands were at work and barely escaped serious injury. Insured as follows: Queen's, $1,000 on building; Mercantile, $1,300 on building; British American, $1,800 on stock; Commercial Union, $2,500 on stock, machinery and building; Norwich Union, $2,500 on stock.

V. Guilhame, hotel; Quinn, shoemaker; Mrs. G. Sinclair, fruits; all of Kamloops, B. C., have been burned out.

M. Creighton's five-storey roller grist mill, at Comber, Ont., was destroyed by fire Sunday morning. The mill was built at a cost of $12,000, and was insured for $6,000.

These have been burned out in Southampton: B. A. Belyea, grocer; Mrs. Mary Harmer, groceries and crockery; Mrs. Ann Stanfield, confectioner, etc.; D. Teeban, hotel; John Woods, general merchant.

DEATHS.

Dan Rice, restaurant, Ottawa, is dead.

Wm. Wibby, fruit, Toronto, is dead. His death was sudden.

James Boswell, of the firm of Boswell & Bro., brewers, Quebec, is dead.

Hormisdas Viger, of Fraser, Viger & Co., groceries and liquors, Montreal, is dead.

THE BEST IS THE CHEAPEST .USE.



WE are now settled in our new plant and can fill orders promptly. If our traveler does not call on you, when you require our goods let us hear from you with enquiries for quotations, or send in your order, we will guarantee satisfaction. Our new Broom is the acme of perfection. If your trade requires a superior article, we can please you and them through you.



The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

Sold by . . all . . Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

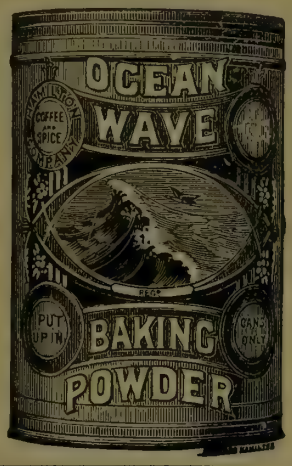
We also make a polish for stove mounter's use; put up in bulk only.

YES——

Of course you sell Adams' Tutti Frutti Chewing Gum, but do you keep up a full supply of the assorted flavors?

That's the Question

ADAMS' & SONS CO.,
11 AND 13 JARVIS ST., TORONTO



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

LIGHTBOUND, RALSTON & CO.,

WHOLESALE GROCERS, MONTREAL

Just Arriving, six carloads New Salmon

EMPRESS QUEEN,
INVERNESS . .
O-WEE-KAY-NO

GOLD AND WHITE LABEL
SKEENA RIVER . . .
All Prime Sockeye Salmon.

New Valencia Raisins

Off Stalk—Fine off Stalk,
and
4 Crown Ondara Layers.

Ceylon and Indian Teas purchased before the late advance.

China and Japans bought since the decline.

Tea Dusts at 6c. to 8c. per lb.---Splendid Values.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Cadbury's Cocoa Essence
—AND—
Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



WE MAKE THE
FINEST **TEA CADDIES** IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London, Toronto, Montreal, Winnipeg.

MUNN'S
GENUINE COD LIVER OIL
PURE and UNADULTERATED
Made on the most improved Norwegian process from the choicest Newfoundland Oil.
ALMOST TASTELESS
Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.
. . Send for Samples and Price List . .
Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.
Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO" STOVE POLISH.

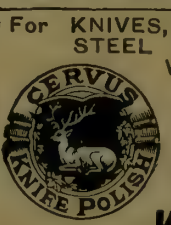
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 28, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz , or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure		1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's		2 10
Peas, 2's	0 90	1 00
" Sifted select		1 40

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid. A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13
Sardines, key opener, ½s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Dadelszen "Exq." ½'s		11½
" " " ½'s		18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef 1 "		1 50
" 2 "	2 60	2 75
" 4 "		4 75
Par Ox Tongue, 2½ "		9 50
Ox Tongue 2" "	7 85	8 00
Lurch Tongue 1 "		3 25
" 2 "		6 75
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" 2 "		4 00
Soups, assorted, 1 "		1 50
" 2 "		2 25
Soups & Boulli 2 "		1 80
" 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ¼ lb cans		2 25
Sandwich Ham or Tongue, ¼ lb cans		1 50
Ham, Chicken and Tongue, ¼ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces. Sign Box (new) }	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s., 6 and 12 lb boxes	0 25
" 8s., " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

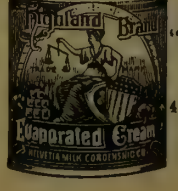
Fingers— 40 in a box, 20 " " } per box	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

NUGGETS 10c.

Have been on the Market for a short time and can be relied upon. Rich, easily digested, and sellers. TRY SAMPLE TIN

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.

	per box
5 gross, single & 10box lots	0 75 0 80
Star, ½ doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 80	0 85
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 28	0 30
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 00	1 25
Madder	0 12½	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, iled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" ½ bbls	5⅞ 6
" Filiatras, bbls	5½
" ½bbls	5⅞ 6
Currants, Patras, bbls	6½ 6⅝
" ½ bbls	6½ 6⅝
" cases	7 7½
" Vostizzas, cases	7½ 9
" ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8⅝
Dates, Persian, boxes	5½ 5⅝
Figs, Elemes, 14oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10½
Prunes, Bosnia, casks	
" cases	7½ 9
Raisins, Valencia, off-stalk	4½ 5½
Selected	6½ 6⅝
Layers	6½ 7
Raisins, Sultanas	6½ 10⅝
" Eleme	
" Malaga:	
London layers	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets	
Connoisseur clusters	3 50 3 60
Extra dessert "	4 50
Royal clusters	
Fancy Vega boxes	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs	
Lemons	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias	4 50
" Floridas	3 00 3 50
DOMESTIC	
Apples, Dried, per lb	0 05
do Evaporated	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel per lb	
Pike do	0 06
White fish do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout do	
Lake herring p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters per box	1 00 2
Digby herring "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod "	0 05 0 07
B.C. salmon "	0 13
Market Cod "	0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy "	2 00
Prepared Pea Flour "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) "	1 40
Farina "	1 40
Gluten Flour "	3 00
Gluten Biscuits per lb	12½
Whole Wheat Flour "	3

GRAIN.

Wheat, White		0 62
" Red Winter,		0 62
" Goose		0 57
Wheat, Spring, No 2		0 58
" Man Hard No 1	0 78	0 79
" " No 2	0 75	0 00
" 3	0 70	0 71
Oats, No 2, per 34 lbs	31	34
Barley, No 1, per 48 lbs		45
" No 2		40
" No 3	32	33
Peas	52	53
Corn		

HAY & STRAW.

Hay, Pressed, " on track	9 00	9 50
Straw Pressed, "	5 00	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break	(25 in and under)	1 25
2nd "	(26 to 40 inches)	1 40
3rd "	(41 to 50 ")	3 10
4th "	(51 to 60 ")	3 40
5th "	(61 to 70 ")	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap	04½ 05
" Screw, hook & strap.	03½ 04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4½
No. 3 "	4½
TURPENTINE Selected packages, per gal	0 45 0 47
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal	0 63 0 65
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

	Per lb
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ¼ and ½ lb tins per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine. " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	...
" Tarragona	16 16½
" Fornigetta	... ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	14½
Cocoanuts	5 6
Filberts, Sicily	10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12½
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

DAIRY.	Per lb	
Butter, creamery, tubs	$0 23	$0 24
" dairy, tubs, choice	0 19	0 21
" " medium	0 17	0 18
" low grades to com	....	....
Butter, pound rolls	0 21	0 24
" large rolls	0 17	0 18
" store crocks	0 17	0 18
Cheese	0 10	0 10½

COUNTRY		
Eggs, fresh, per doz	0 13	0 14
" limed	.....	....
Beans	1 25	1 50
Onions, per crate	1 00	1 10
Potatoes, per bag	65	0 70
Hops, 1891 crop	0 05	0 06
" 1892 "	0 12	0 14
Honey, extracted	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, mess, p. bbl	.....	0 20
" short cut	.....	21 00
Hams, smoked, per lb	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb	0 04½	0 05½
" rough, "	.....	0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3¾	3¾
" Patna		4¼
" Japan		5
" Imperial Secta		5½
" extra Burmah	3¾	4
" Java extra	6¼	6¾
" Genuine Carolina	9¼	10
Grand Duke	6¼	6¾
Sago	4¾	5¼
Tapioca	5	5½
Goathead (finest imported)		6¼
Crystal, 25 lb sacks	$1	35
" 50 " bags	2	60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
" fine to superior	10	15
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " 1 lb. "	10
40-lb " assorted ½ and 1 lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	...	5½
Paris Lump, bbls and 100 lb. bxs	..	6
" " 50 lb. boxes	...	6½
Extra Ground, bbls Icing	6	6⅝
" " less than a bbl	...	...
Powdered, bbls	5⅝	5¾
" less than a bbl	...	...
Extra bright refined	...	5½
Bright Yellow	4¾	5
Medium "	4¾	4¾
Brown	4.55	4⅝
Dark yellow	4¼	4⅝
Raw, brl		3½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.	....	0 65
" small lots	0 85	0 90
Dairy, car lots, F O.B.	....	1 00
" small lots	....	1 25
" quarter-sacks	0 40	0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

	Per lb	
Ivory Bar, 1 lb: bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
Sapolio, per gross		11 30
Ammonia Soap, 5-box lots freight prepaid		8 85

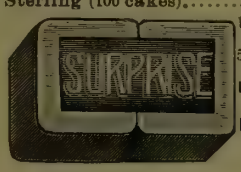
	Per lb	
Eclipse "		0 05½
Ruby, 10 oz "		0 42
Monster, 8 oz "		0 30
Detroit, 14 oz "		0 48
Lily White "		0 90
Everyday "		0 80
Queen City, 14 oz "		0 72

	Per box	
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 25
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50

	Per doz	
Royal Magnum		0 30
" " 25 doz per box.		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Rose		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72

	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00
White Castile Bars		0 75
White Oatmeal		0 75
Persian Boquet, paper		2 50
Oriental		0 45
Pure Cocoanut, 3 doz. bxs, wood		0 50
Heliotrope paper		1 50
Carnation		0 60
Rose Boquet		0 60
Cocoa Castile		0 50
Arcadian		0 45
New Arcadian, per gross		5 00
Ocean Boquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

	Per doz	
Unscented Glycerine		0 90
Grey Oatmeal		0 60
Plain Honey		0 75
Plain Glycerine		0 75
Plain Windsor		0 75
Fine Bouquet		1 00
Morse's Toilet Balls		0 90
Turkish Bath		0 60
Infants' Delight		1 20
Surprise (100 cakes)		5 00
Sunlight		3 50
Sterling (100 cakes)		4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

4 Box, 72 bars, per box	$3 00
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	23	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	30	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00

Cable, Conchas		30 00
Queens		29 00
Cigarettes, all Tobacco—		
Cable		7 00
El Padre		1 00
Mauricio		15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1		$1 70
" 3 " "		1 90
Pails, 2 hoops, clear No. 2		1 60
" 3 " "		1 80
" 3 " painted		1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches, 5 case lots.	single case	
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz	
Mops and Handles, comb		1 25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd		3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

JOHNSTON'S
FLUID BEEF

Maintains its high standard as

A Perfect Beef Food.

Staminal

Is a FOOD and a TONIC combined

It contains the feeding qualities of BEEF and WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

Palatable Beef Tea.

MILK GRANULES,

Is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER "IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

FRUIT JARS

..ALL KINDS..



..ALL SIZES..

Prices Right. Shipments Prompt.

Gowans, Kent & Co. TORONTO AND WINNIPEG.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery Black Lead, Emery and Glass Cloths and Papers, &c.,

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

The Canadian Grocer

Fall Number

1893



ROBT. DAVIES, Manager

.. THE ..

WM. ROSS, Sec'y & Cashier

DOMINION BREWERY CO.

LIMITED.

BREWERS AND MALTSTERS

MANUFACTURERS OF
THE
CELEBRATED

QUEEN STREET EAST
TORONTO

White Label
Ale

India
Pale Ale

AND

Amber Ale

XXX PORTER

Which is now taking the
place of
the best imported

FOR the above brands we hold
Diplomas and
Gold Medals when
competing
against the celebrated
brewers in the
world



OUR Ales and Porters are
known and used
from the Atlantic
to the Pacific,
and
are in
general favor

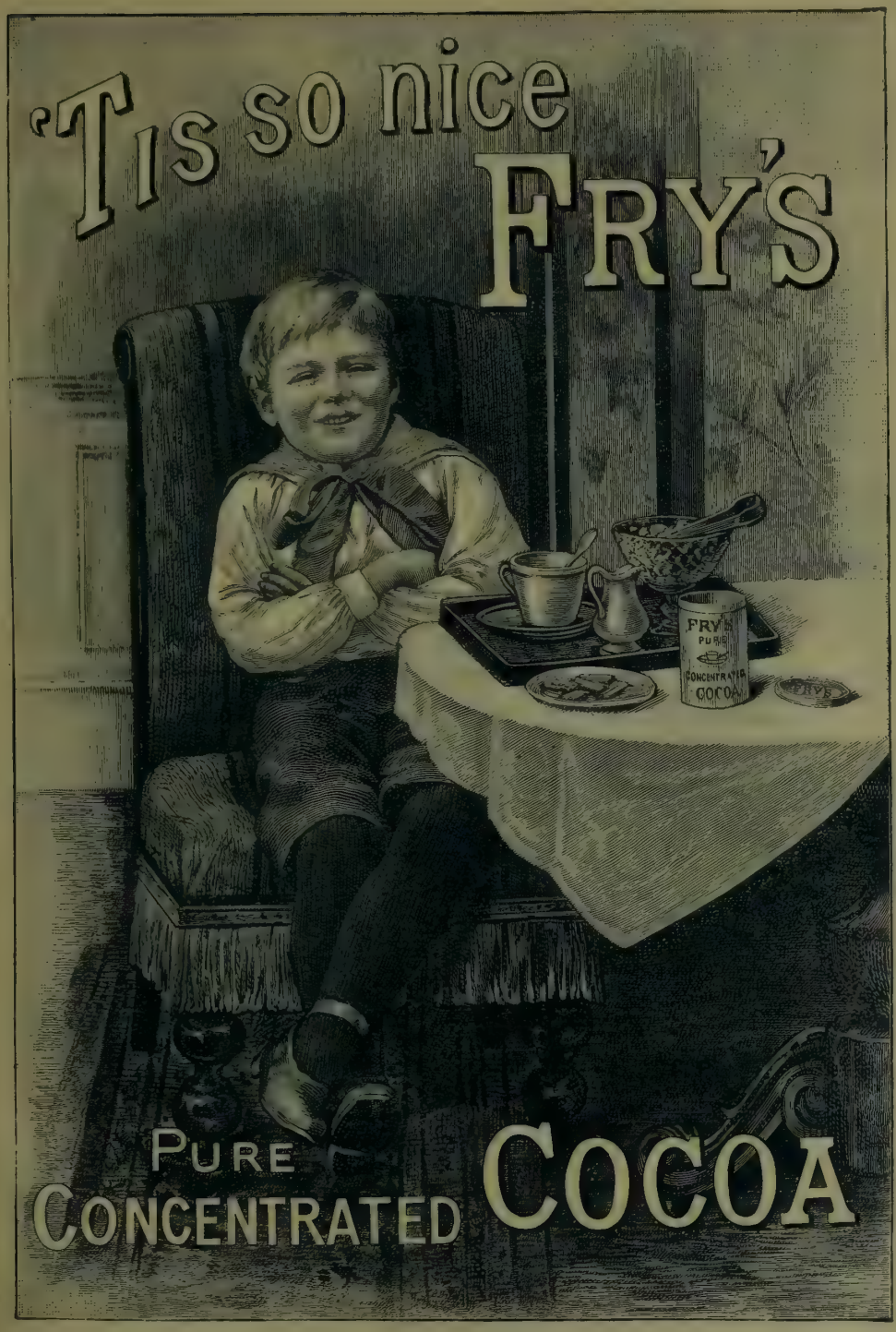
• • • • • • •

ASK for them and see
that our brand
is on every
cork

• • • • • • •

THERE ARE MANY
IMITATIONS
OF
OUR
WHITE LABEL.
SEE
THAT
ROBT. DAVIES'
NAME
IS
ON EVERY
LABEL.

Our Ales and Porter have been examined by the best analysts, and they have declared them pure and free from any deleterious ingredients. . . .



. . It is . .

PERFECTLY PURE

. . Is an . .

IDEAL BEVERAGE

. . No more . .

DELICIOUS DRINK

has ever been manufactured.

. . Gives . .

NO TROUBLE

IN MAKING.

. . Is . .

HIGHLY NUTRITIOUS

AND SUSTAINING.

A Teaspoonful makes a Cup of Cocoa.

J. S. FRY & SONS are the largest manufacturers of . . .

Cocoas AND Chocolates

IN THE BRITISH EMPIRE

Last Year's Production was 34,944,000 Pounds ! ! !

ARTHUR P. TIPPET & CO.

Toronto and St. John

SOLE AGENTS FOR

Ontario and the North West, New Brunswick, Nova Scotia, and Prince Edward Island

JAMES TURNER & CO.

Hamilton Ontario

ST. CHARLES
UNSWEETENED
EVAPORATED CREAM

. . STERILIZED . .

Bensdorp's Royal Dutch Cocoa

Pettijohn's Breakfast Cereal

Batger's Peels
University Marmalade

Parson's Ammonia

TEAS



REGISTERED T MARK . .

Assams, Japans,
Darjeelings, Hysons,
Ceylons, Gunpowder,
. . Congous . .

ALSO SEVERAL VERY FINE BLENDS
OF INDIAN AND CEYLON. . . .

Have full stock in above lines. See travelers samples, or write us.

Marshall's Bloaters
Kippered Herring
Fresh Herring (Flats)

Morton's Herring
Kippered Herring
Alpine Club Sardines

Nonpareil Jelly
Assorted Flavors
Easily Prepared

Huckin's Soups and Sandwich Meats

Armour's Soups and Potted Meats

Snider's Soups and Catsups,

Batty's Pickles, Nabob Sauce, Burnham's Clam Bouillon,

12,000

Merchants of Canada

Will read this advertisement



It will Pay

every one of them to handle

THE AMMONIA

It is a fast seller, pleases every housekeeper and — shows the dealer a good profit.

For Sale EVERYWHERE

W. A. BRADSHAW & CO.

Sole Manufacturers, TORONTO, ONT.

The Most Delicious Sauce in the World

YORKSHIRE RELISH

. . Simply delicious with

CHOPS,
STEAKS,
STEWS,
FISH,
CHEESE, Etc.

Makes Cold Meat a Luxury.



Largest Sale of any Sauce in the World.

Millions of Bottles Sold Annually.

Beware of Imitations.

Sold Everywhere.

. . Blends Admirably with all Gravies . .

WITH SOUP IT IS CHARMING.

. . Proprietors . .

Goodall, Backhouse & Co.

LEEDS, ENGLAND.

. . Sole Agents for Canada . .

C. H. Binks & Co., 646 Craig St., Montreal.

Who will be pleased to forward Price List and Samples on Application. . . . .

FINEST QUALITY . . .

Chas. Southwell & Co.'s

High-Class . .

JAMS

Made from Kentish grown fruit.



1 lb. glass

JELLIES MARMALADES

Specialty in

CLEAR JELLY Marmalades . .

A SPLENDID TABLE DELICACY :-



C. S. & Co. are also large preservers of Orange, Lemon, and Citron Peels of the finest quality. Also their well known "Excelsior" Packet Table Jellies, in ten different flavors.

Orders can be sent through Messrs. Frank Magor & Co., 16 St. John St. Montreal.

Preserved Ginger, Confectionery, Etc.

Chas. Southwell & Co.,

WORKS:
Dockhead, London, England

.... UNPRECEDENTED SUCCESS ....

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852.

EBEN$^{R.}$ ROBERTS

Established 1852.



This illustration is a fac-simile of packet.

ROYAL TABLE CREAMS,

AND

INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom ; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery ?

If so, you cannot do better than buy **EBEN$^{R.}$ ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

EBEN$^{R.}$ ROBERTS, London, England.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

YES

Of course you have . . . . Adams' Tutti Frutti Chewing Gum in stock. But do you keep a supply of the . . assorted flavors? . . . . . .

To decorate your window, send for beautiful Tutti . . Frutti hangers free. . . .

That's the Question

ADAMS' & SONS CO.,

11 and 13 JARVIS STREET, TORONTO, ONT.

The St. Lawrence Sugar Refining Co's

GRANULATED and YELLOWS and SYRUPS . .

. . . ARE PURE . . .

No Blueing

Material whatsoever is used in the manufacture of Our Granulated

A

Full Line of . .

Willow Ware

AT

Walter Woods & Co.

Hamilton

Ontario

See Our Square Linen Hampers

WHOLESALE . .

Wooden Ware • Willow Ware

Brooms • Brushes

Wrapping Paper • Twines

Paper Bags • Cordage

Grocers' Sundries

Orders by mail will be promptly and carefully filled.

W. W. & Co.

..CROSSE & BLACKWELL

..Celebrated for..

JAMS,
PICKLES,
SAUCES,
POTTED MEATS,
TABLE DELICACIES.

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ALL GROCERS IN CANADA



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THE CANADIAN GROCER & GENERAL STOREKEEPER

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Just Look At Us Now.



ANOTHER fall is upon us, and THE CANADIAN GROCER, like nature, assumes its customary new dress. But beyond this mere fact the comparison ceases. Our dress is for the one issue, and instead of indicating sleep or death, betokens energy and vigorous life. In a word, with this issue appears our usual Fall Trade Number, and characteristic of those of the past it is an improvement on its predecessor. We claim without fear of contradiction, that no publishers in America or Europe, have put out a journal of its class to equal it, either typographically, editorially or otherwise. No expense or trouble has been spared in its production. Our one aim has been to give the trade something to feel proud of, and we trust we have accomplished it.

As a man who has at last reached the end of a perilous journey and who stops to contemplate the dangers that beset him and how they were overcome, so THE GROCER on this occasion may be allowed the same privilege. Seven years ago this month we set out on the warpath with a determination to conquer or die. With the ideal set ourselves we did not expect death or fear it. We knew the battle would be a desperate one, and had to be won single handed. Arrayed around us were competitors who had been "Kings of the Castle" for upwards of thirty years, and who were attempting to rule over something far beyond their control. We had to contend with innumerable experimentalists and tricksters who had neither money to lose nor reputation to gain. We had both to lose. And last we had our probable advertisers and subscribers to educate—to show them the advantage of a trade journal. Like Job of old, we had patience, we fought and waited, and not in vain.

The ideal set ourselves was to make THE GROCER the leading grocery journal of America; to conduct our business on thorough and honest business principles; to give our patrons the utmost value; to gain the confidence of the trade; to live up fearlessly to our convictions, and to be independent of any clique, house, association, or other guild; to allow no one to dictate the policy of this paper; to give subscribers adequate value and impartial attention, and to resort to no unbusiness-like schemes or use undue influence to secure advertising patronage. It was our intention to be in business for a life-time and not for a day, and the confidence of the trade was desired as a permanency. It is for you to say if we have lived up to this. The present number shows that we have attempted it anyway.

THE GROCER has been a success from the start. But the past eighteen months it has been forging ahead by leaps and bounds. It has jumped in this time from twenty-four to forty-four pages. In less than six months we will enlarge it again. This success is wholly due to the fact that its circulation is direct with probable buyers of your goods from one end of Canada to the other. Buyers can read in its columns each week announcements of new goods, etc. The lawyer eagerly scans the legal journals for judicial decisions; the doctor will read the medical journals for the latest discoveries in medicine; the manufacturer his own particular paper for inventions, etc., and you as a merchant cannot afford to be without your trade journal. It is the chart that points out rocks and shoals to be avoided and how access to favorable harbors may be obtained.

The position THE GROCER occupies to day has not been attained without hard work. By a thorough system of canvass the paper has been introduced into every village, town, and city in the Dominion; and this work is still being propagated, large numbers of additional subscribers being added every week.

Under such conditions it is scarcely necessary to acquaint our readers with the fact that THE GROCER thus penetrates many places every week that is seldom, if ever, visited by travelers. But the best evidence of its value as an advertising medium is the class of advertisements it carries, and that continuously. While the trade from the Atlantic to the Pacific realize that in THE GROCER they have not only a reliable medium of communication between wholesaler and retailer, but a paper that furnishes reliable market reports, information as to the business methods and movements of other merchants, hints for the better conduct of business, and stirs up and sets running trains of thought in business men's minds that would otherwise probably lie dormant. With THE GROCER as a medium, many of our advertisers have been able to develope a letter order department, which has enabled them to add an additional four per cent. to their profits, something not to be lightly considered. People do not advertise in a paper year after year or remain subscribers to it unless it pays them.

This special number is issued in order that our regular advertisers may place their fall announcements before those who are not now subscribers but who will get a copy of this issue. Our object is to give our advertisers more than they ask for rather than less; and in pursuance of this principal it often costs us more than we obtain for the space. But we want to give satisfaction, and are bound to do it. We never ask advertisers to take our word unsubstantiated regarding our circulation. Ask your travelers if they do not find THE GROCER in the stores of seventy-five per cent. of the trade; and, if that will not suffice, come into the office and see for yourself. We will take a pride in showing you what we are doing. Another reason why THE GROCER has been so successful is the high standard of its get up. High-class paper and ink is used. Advertisements are gotten up tastefully and attractively in such a way as to do the advertiser the most good. Advertisertisers are beginning to recognize these great points in our advertising.

The issue now before our readers surpasses all our previous efforts. The cover is unique, striking, handsome and is a masterly piece of the lithographer's art, while the ink and paper is the best that money could buy. Nobody will ever forget at least the cover of the 1893 Fall Number of THE CANADIAN GROCER. The labor involved in the printing department was enormous. Few have any conception of its magnitude; but an idea may be gathered from the fact that the number of ems set up was something like half a million. This means that the compositor's hand traveled forward and back from stick to case and case to stick probably two million times or a distance of something like 400 miles. In paper no less than 4¼ miles or 7,500 pounds was used. The number of impressions were 158,000, there being 96,000 on the cover alone.

THE GROCER is the merchants' paper of Canada. There is no question about it. The circulation proves it, and we expect that this special number will result in the formation of connections with subscribers and advertisers whose names are not yet found on our subscription list or whose advertisements are not yet found in our columns. Our subscribers almost to a man tell us that they sometimes make more out of one number than would pay a year's subscription four times over.

Readers will find the advertisements in this issue quite as worthy of perusal as the letter-press. If you happen to remember you might just mention that fact to the advertisers, it will please and be of value to them.

Early Trading Around Toronto.



FORTUNE favors the brave. But I can scarcely claim that it was the result of bravery on my part that secured for me the subjoined interview. With a few others I was driven the other day to take shelter from a heavy thunderstorm in an old pottery, where for four mortal hours we were penned in like a lot of sheep. In the party was a gentleman well-known in Toronto, whose early days were spent on a farm, and he and I fell to talking about trade matters. This is always a timely subject with me.

"Tell me," I asked, "something about the early trade of the country as you remember it?"

He ruminated a moment, and then remarked: "My first recollection of the trade was when the only thing the farmer could get cash for was furs. Dear me, when I think of it! How anxious the storekeepers were to get them, and how willing were they to hand over the cash! The next period was what might be called the hog-raising period. On every farm at that time there was a big drove of pigs. In fact most of the grain was turned into hogs. About the end of September it was customary to begin to feed these hogs. When sleighing began they were killed and brought to Toronto, where they fetched a good price. The whole product of the farm could be brought down, as a rule, in a couple of sleigh-loads. In each load would be about twenty hogs, averaging probably 250 pounds each. The price pork then fetched, taking one year with another, was from $8 to $12 per cwt. Of course those farmers who were any way well off and had good teams would team more or less grain during the winter. Potatoes, corn and peas, particularly peas, were the principal staples.

"In the period between 1820 and 1840 but few of the country roads were cleared out. For long distances the trees were slashed down and lay rotting on the ground. The pathway meandered along these trunks and around stumps and boulders in a somewhat erratic manner. Many of the traveled roads were 'near cuts' through original forests and dodging hills, hollows and swamps, but always aiming at a straight line. These were usually spoken of as wagon roads, but they were almost impassable for loaded wagons. As a matter of fact, however, there were not then many wagons in the country, and buggies had not yet evoluted. I remember of two wagons in our neighborhood—Whitchurch—and they had been drawn all the way from Pennsylvania. In summer people walked or rode on horseback. It was not unusual for a man and his wife to take their children on a Sunday and walk 10 or 12 miles to visit a friend, and walk home in the evening. People thought nothing of walking five or six miles to church. Walking from Whitchurch to Toronto, a distance of 35 miles, on business, and often carrying considerable loads, was common.

"Sleighing was the great national means of locomotion. In fact there was no other way at that time to get produce to market. This of course meant that everything had to be held over till the winter. Yonge street, from Toronto up to Eglinton, was a busy thoroughfare during the sleighing season, I can tell you. You would often see three teams abreast all the way; and there would be a continual rush and a perpetual jingle of the sleigh bells. Of course this was before the Northern railway was built. It was astonishing the change the building of that road made in

the system of bringing produce to market. All the plans of marketing were upset and changed. But then railways of course always have this effect.

"During the period referred to people's clothing were home-made. Flax was grown on almost every farm. From one to two acres was usually set apart for this purpose. The flax was broken, scutched, heckled, and spun on the farm. Weavers were scattered all through the country, and to these the spun article was taken to be woven into linens. From these linens were made women's dresses, children's clothing and men's jackets. It was good strong stuff. You can buy substantially the same now, but it has ceased to be used for clothing.

"On every farm there would be from one to three dozen sheep. The wool from these was bundled up and sent to the carding mill. Then it was taken back to the farm where it was spun by the women, after which it was sent to the factory to be woven into cloth. Full cloth was the name given to the material that came from the weaver's hands. The cloth was thick, strong, durable and very warm. From it was largely made the clothing of men and women for winter wear. The linen stuff was very seldom colored. It was sometimes bleached by being turned out on a grassy field. Of course linen is hard to bleach. Woolen stuff however was frequently colored on the farm. The color would be brown and was obtained by burning the inner bark of the butter-nut. You won't see butter-nut colored garments now anywhere. They are all gone out. Then it was the characteristic clothing. Another prevailing color was indigo blue.

"In those days salt was one of the stable articles; and this they about always brought home with them from the city. Occasionally they would bring a few luxuries—a little better clothing for the women folks, or the children perhaps. Axes of course would form a part of their purchases. So did cutlery, and the finer delf cups and saucers. The heavier farm implements were made in the country by blacksmiths and wagon-makers. At that time the farmers did not buy sugar. They depended altogether on maple sugar for their supplies. Every farm would produce from two to four hundred pounds of maple sugar per year besides a large number of gallons of syrup. A good deal of vinegar was also made.

"Large quanties of tea and sugar were consumed by the early farmers. And I can tell you the people in those days were good judges of these articles. Quite a large supply would of course be got during the year from the country merchants, but a good deal would be purchased from the city. Butter and eggs were traded, especially eggs, which was very cheap.

"With the development of trade, of markets, the clearing of land and the increase of wealth, arose a desire for better and more artistic household furniture and utensils to replace the tin and earthen vessels and home-made furniture. A Highland Scotch blacksmith, whose smithy and dwelling were both of the primitive shanty style, felt the genial influence of this æsthetic movement. He called into a neighbor's house one afternoon looking very tired and dejected. On being questioned, he gave this explanation of the cause:

"'By gosh, iss mornin' my wife ses: "Shon, Mrs. Mynoch hes got china in ta hoos, an' we mun hae china in ta hoos." An by gosh I goes tae ta store (5 miles) we ah half dizzen o' eggs; an I ses tae Geordie's wife, "Hoo' monie china goots wul ee ge me for my half dizzen o' eggs?" An' she ses, "Oh; no monie goots for tae half dizzen o' eggs." An' by gosh all ta goots I got wes twa craket cups and saucers for my half dizzen o' eggs.'

"The farmers when they came to the city did some trading with the grocers around St. Lawrence Market, but business was practically done on a cash basis; and there was plenty of cash in those days."

"You were speaking of hogs. Were nearly all the dressed hogs consumed in Toronto?" I queried.

"Oh, no," he answered. "There was an immense trade done, and the hogs were shipped away, largely I think for the British navy. The pork was packed here in heavy barrels and shipped in the early spring as soon as navigation opened. The barrels were also made here, and it was an immense industry.

"About 1845 or 1847, when Europe was in the midst of wars and revolutions, quite an impetus was given to wheat-raising, while in hog-raising there was a corresponding decline. There was no wheat shipped from the country. Wheat went out was in flour. Mills sprang up all over the country. Between Toronto and Richmond Hill there were several. There was one on the banks of the Humber near where Bloor street crosses the river. One was located up the Don, and the ruins of it are standing to-day. Another was planted on the stream that runs through St. James' Cemetery. In fact it seems to me that wherever there was a stream there was either a flour mill or a saw mill. At that time vessels used to go up the Humber River as far as the mill at Bloor street, take on a cargo of flour, and cross with it to Rochester, where connection was made with the United States system of railways, which carried the stuff to the seaboard, where it was placed in vessels and taken across the Atlantic. But the industry did not, comparatively speaking, prosper long. The flour turned sour crossing the Atlantic, and there were some accidents which caused big losses and the ruination of nearly every miller. I knew one miller, reputed to be worth a million, who lost everything, and then he shot himself.

"After this the farmers went back to hog raising. But the attention of the farmers was again given to raising wheat when the Russian war broke out. Wheat went up as high as $22.5 per bushel. Then of course everybody wanted to grow wheat. 'Twas wheat, wheat, wheat! And as there was no attempt at rotation of crops the land became impoverished. How the price of wheat dropped after the war closed everybody knows."

"Do you remember who were the principal merchants in those days" I further queried.

"Can't say that I do," he rejoined as he meditatively drew his hand across his brow. "I remember one name, however, when I come to think of it; and that was that of Charlie Robinson. He did not buy farm produce, but he did a large business with the farmers notwithstanding. His place was on the north side of King street west of the market square. After Charlie gave up business he assumed the management of the Freehold Loan and Savings Co., of which Mr. C. S. Wood now has control. Hugh Miller had a drug store on King street then. I remember the place. Yes, and there was a wholesale house on the same street, south side, carried on by Whittimore & Rutherford. The principal wholesale dry goods house was that of Ross & Mitchell. This was before either McMaster & Co's or John Macdonald & Co's firms existed. Yes, indeed, it is a different thing to look at Toronto now and what it was fifty years ago."

There are as many magnificent successes in the future as there have been in the past. Those who deserve them will stand the best show of winning them.

Production and Manufacture of Sugar.

BY SWEETTOOTH.



OUR staple food products have more or less history wrapped about them that is interesting. Historical sketches of tea, coffee, sugar, cocoa, cocoanut, oranges, lemons, and fruits are read with interest by old and young alike—by merchant as well as consumer. But of the list enumerated none probably more so than sugar; and obviously so. It is one of the chief staples of modern society. Somebody has said that "it blesses the dentist and assists the gout." And he might have added: "It is indispensible to the cook and blesses the child." In a word sugar enters into the manufacture of our medicines as well as our foods.

The word sugar, like coffee and cotton, comes from the people of Mahomet. The Moors in Spain had sugar cane in their fields. From thence it spread to the Canary Islands; and then, like every other good thing, it eventually found its way to the American Continent. In fact it may be said to have reached here almost as soon as the first white settler. At any rate the cultivation of sugar was an extensive industry in Hayti even in the life time of Columbus. And when the slaves of St. Domingo revolted the exports were seventy thousand tons a year. In 1751 the French Jesuits took the cane near the site of New Orleans; and the industry flourished so well that when the United States obtained possession of Louisiana a little more than fifty years after there were some hundred mills there. In 1822 steam power was there applied to it. The Mississippi River for 250 miles of its course flows through sugar cane. Texas and Florida have also become sugar cane states.

The great Napoleon tried his hand at raising sugar beats as well as destroying nations. And he seems to have succeeded even better in the one than he did in the other; for while many of the nations have risen again whom he crushed, the results of the two hundred thousand dollars he spent as a premium to discover a sugar at home is to-day seen in the sugar beet root crop of France.

About thirty years ago Louisiana made 450,000,000 pounds of sugar. Since then then the crop has varied, being sometimes in excess and sometimes below that quantity; but this year it is estimated that the crop in that state will be something like 550,000,000 pounds, the largest on record, while California promises to surpass herself in the way of beet production, her anticipated yield being placed between 16,000,000 to 18,000,000 tons, compared with a little over 9,000,000 last year. Cuba is still the great cane producing country of the world. No other in fact comes anyway near her. For instance, the coming crop of cane is estimated at over 800,000 tons. This, while 161,595 tons less than last year is nearly double that of the next largest cane producer, Java, which is credited with 430,000 tons. The United States comes third with 220,000 tons, while Brazil and the Phillipine Islands are a close fourth with 200,000 tons each, Among other producing countries are: Hawaii, 135,000 tons; Demerara, 120,000 tons; Egypt, 70,000 tons; Peru, 67,000 tons; Queensland, 60,000 tons; Porto Rico, 56,000 tons; Barbadoes, 55,000 tons; Guadaloupe, 50,000 tons; Trinidad, 45,000 tons; Argentine Republic, 40,000 tons; New South Wales, 32,000 tons. Taking the continents, America is this year expected to produce 1,805,000 tons of cane sugar, Asia, 717,000 tons; Australia and Polynesia, 237,600 tons; Africa, 180,000 tons; Europe, 20,000 tons.

The manufacture of beet sugar has been attempted in Canada, but with only indifferent results. Last year the yield in the Dominion was only 500 tons and this year it is expected to be some 200 tons less.

Thirty-five years ago the sugar production of the world was 3,330,000,000 pounds of which four-fifths was cane sugar. For the coming season the world's total production is placed at 6,361,600 tons or eight billion pounds, of which but 2,959,600 tons or about 46 per cent. is cane sugar, the balance, 3,402,000 being accredited to beet. Beet is now king and seems likely to remain enthroned. A recent cable from London regarding the beet crop in Europe stated that the prospects then appeared to justify the expectation of a deficiency in France of 75,000 tons and in Holland of 5,000 tons. The yield in Belgium will not differ from the yield of 1892. It is probable that there will be an excess in Russia of 200,000 tons, in Austria-Hungary of 100,000 tons, and in Germany of 125,000 tons, making a probable net excess over the yield of 1892 of 345,000 tons.

"To eat more sugar is good for all. To eat much sugar is good for the invalid," If this is so it is no wonder the English people are so healthy, for they are generally credited with consuming more sugar per head than any other people in the world. The consumption per head in the United States and Europe, in pounds, in 1890-91, according to recent published statistics was as follows: England, 78½; United States, 59½; Denmark, 41; Switzerland, 33; France, 29; Holland, 27½; Sweden and Norway, 23; Germany, 22½; Belgium, 21½; Austria, 15; Portugal, 13½; Russia, 10; Spain, 9½. The world's consumption of sugars is increasing at the rate of 300,000 tons per year. Last year the total consumption was 6,289,009 tons. At this rate there would be a deficiency of over 2¼ million tons in the next crop, it being, as already noted, estimated at 6,361,600 tons. An English paper, referring some time ago to the latter estimate, which is Willett & Gray's, said: "Adding the unknown crops of portions of Asia, Africa and America, from which no returns are possible, it would appear as if the annual sugar crop (including 2,500,000 tons from India) must now be something like 10,000,000 tons a year, worth say £150,000,000." But at any rate enough sugar will probably be raked up to go rouud.

The sugar-cane plant is a jointed grass, which often rises to the height of twenty feet, with a stem from one to two inches thick; long slender leaves shoot from the alternate joints on each side and fall off when the plant is matured. At twelve months there is a sprout, called the arrow, at the top, several feet high, which bears white flowers. The plant is propagated from cuttings of the stalks and not from seed. Varieties sometimes run out and others have to be substituted. The North American continent is not the best place in the world for sugar cane production owing to the danger from frosts. Some of the cane in the East Indies has produced nearly 6,000 tons of dry sugar to the acre. In America the yield is 500 to 2,000 pounds to the acre, while the West Indies' cane produces three to five thousand pounds. On this continent the plants are set out between winter and spring, and the crops are gathered in October.

In the West Indies they do not plant till the autumn. Preparatory to planting the land is broken and straight parallel furrows are run through about eight feet apart. In these furrows are put several joints of cane to each slip, and from two to five feet apart and lightly covered. Between the rows of cane the plow or hoe is kept moving. The cane stubble is called ratoons, and these will grow up into juicy canes also, though not as strong and high as the planted canes. It takes about an acre of canes to plant four or five other acres. In Louisiana a single plant will only last about three crops; but in the West Indies the ratoon-stubble renews itself for perhaps twenty continuous crops. About one-twelfth of the cane in Louisiana has generally to be reserved for seed. When the canes are matured they are cut off close to the ground and the trimmings are left to protect the roots from frost. The canes are hurried off to the mill as soon as cut, for if they are allowed to ferment they would be deprived of a part of their sugar. They contain 20 per cent. or more of sugar, nearly as much per cent. of woody fibre, and perhaps 60 per cent. of water.

The apparatus in general use in the United States consists of crushing machines, or cast-iron rollers revolving horizontally. The canes are put on a feed plate sloping down to the feed roller, and are drawn into spaces decreasing as the cane advances. The crushed canes are called bagasse, or megass, and they are brought back and crushed again. By this means two-thirds of the juice is brought out. After the liquor has had time to settle it is strained into clarifying vessels. Then the sugar is boiled and lime or lime-milk is used to draw off the acids. Heat is applied to the kettles and a scum gathers on the surface, which is watched till it breaks into bubbles, when the clarification is complete. In an hour or so the liquor is drawn away from the scum and comes out a clear white-yellow color. The liquor is then taken into smaller pans and boiled again and the scum is skimmed off. The skimmings make the best materials for rum. The syrup is drawn into coolers, generally of wood, about a foot deep, and there the granulating takes place in the course of about twenty-four hours, the crystals forming a soft mass in the molasses. Then the hogsheads of the syrup are arranged in a curing house and the drippings from them flow into a reservoir through holes. It takes some weeks for the sugar to drip out and be dry enough to ship to the refineries.

As about in every other industry, new methods are taking the place of old in sugar producing. Willett & Gray, in a recent issue of their Statistical pointed out that in many instances small planters in Louisiana are abandoning the manufacturing branch of the industry and are devoting their entire energies simply to the raising of the cane which they sell to central factories. "Much better results are attained by developing the agriculture and manufacture separately," it says, "unless the two are combined on a large scale and with unlimited capital. This is shown by the report that last season the factories run under the old system averaged 1,111 pounds of sugar per acre of 108 pounds per ton of cane, while those using new appliances turned out an average of 2,718 pounds of sugar per acre of 150 pounds per ton. Only one-fifth of the crop of 1892-3 was made by the old process."

The beet sugar is a cultivated variety of the mangel wurzel. The plants are cultivated like turnips and the roots attain maturity about five or six months after sowing. Sugar making becomes active only in October and proceeds in November and December. Two ways of obtaining the juice are employed—pressure and diffusion. The one obtains largely in France and the other in Germany. The mechanical process means the feeding of the beets into a pulping machine in which a large rapidly revolving cylinder, armed with close-set rows of saw toothed blades. This process reduces the beets to a pulp. The expression of the juice is effected either by the hydraulic press or by continuous roller presses. After having been pressed twice, the cake that is left should amount to not more than 17 per cent. of the original root. Hence allowing 4 per cent. for ligneous tissue, etc., only about 13 per cent. of water, sugar, soluable salt, etc., remain in the refuse. The diffusion process for obtaining beet juice depends on the action of dialysis, in which two liquids of different degrees of concentration separated by a membrane tend to transfuse through the membrane till equil brium of solution is attained.

The stem of the sorghum has long been known in China as a source of sugar, and the possibility of cultivating it as a rival to the sugar-cane and beet-root has attracted much attention on this continent. The sorghum is hardier than the sugar-cane; it comes to maturity in a season; and it retains its maximum sugar content a considerable time, giving opportunity for leisure harvesting. The sugar is obtained by the same method as cane sugar.

Sugar refineries deal indifferently with raw cane and beet root sugars. The refineries are built several stories high in order to let the sugar down as it advances from stage to stage of the refining. The sugar is first melted in charges of five or six tons in cast iron tanks fitted with mechanical stirrers and steam pipes for heating the water. The hot liquor is next passed through twilled cotton bags encased in a meshing of hemp, through which the solution is mechanically strained. From the bag filter the liquor is passed for discolorizing through beds of animal charcoal inclosed in cisterns to a depth of thirty to fifty feet, the sugar being received into tanks for concentration in the vacuum pan. In that apparatus it is "boiled to grain," and the treatment is varied according to the nature of the finished sugar to be made.

The Reason Why.

THE self-made man is always an interesting study, remarks an exchange. There is always the danger that he will think too much of himself; that being self-made, as the world goes, he will worship his maker; but when a good job has been done, the maker is entitled to some credit. Men, who were poor boys, who educated themselves and became great men, are the best types of self-made men. To have accumulated a large fortune is something, but money does not make a man. The getting of it often makes a mean creature of the young man who has no other aim or ambition than that of becoming rich. Young men who inherit riches may become useful citizens. The chances are against them. They will be careless of all things save their own pleasure. A story is being told of a rich Hebrew of New York. He is a good man, kind and considerate of others, like one who knows what it is to be poor. He has two sons who spend all they can get, and may be called rapid. Father and sons buy cigars at the same store. The boys pay 25 cents a piece for their cigars; nothing is too good for them. The rich old man, reared with habits of economy, takes his modest 5-center in the morning. "Look here," said the curious cigar dealer, one day, "how is it that you pay so much less for cigars than your boys pay?" "Got in Himmel, mien friendt!" said the considerate parent, "dose boys uv mien haf a rich fadder; I haf none. Dat is how it vas!"

Aim Well and High.

"THE reason so many of our young men never amount to much is that they have no real aim in life."

This remark was dropped the other day by a wholesale merchant of Toronto; and it is no doubt true. A sphere is allotted to every man. What that sphere is every young man launching out into life should endeavor to discover. If he is anxious to find out he will not be long in the dark. His natural instinct will just as surely lead him there as does the instinct of a duckling guide it to the horse pond almost as soon as it leaves its shell. The trouble is that a good many seemingly do not take the matter of aptitude into consideration when they are going out into the world. One thinks that it is a nice thing to stand behind the counter and sell goods or sit around and take things easy when there are no customers to wait upon. And so he gets employment in a store. Another thinks that the practice of law is such a gentlemanly avocation; and the study of law he takes up. Another looks at the successful doctor with envy. What a nice time he has driving around in his carriage all day; and what money he makes! And for this profession he starts out to qualify himself. The shortness of the hours of labor in this or that calling attracts this young man; the standing which that profession gives in society allures another, while the emoluments attached to another trade or profession is the magnet which attracts others. And so on ad infinitum. The result is often an eternal mixing up of missfits. Young men whom nature intended for doctors undertake to make themselves lawyers, or vice versa. Some who would have made good mechanics aim to be merchants. In a word young men are trying to climb into molds other than which nature cast them for. The trouble with most of us is that we don't think enough. Many unwise steps would have been obviated had we given the matter second thought. And it is because of failure in this respect that young men find themselves in positions they are unsuited for.

Some never seem to realize that they have drifted into a wrong calling; and they plod along in it all their lives or until they are forced out of it. Others discover their mistake and undertake to learn what they are best suited for. Still another class, getting tired of one occupation, drift into another. From that they glide into still another; and so on through life they go drifting from "pillar to post," without any purpose, without any aim in life. They become Jacks of all trades and masters of none.

No matter how richly, mentally and physically, a young man may be endowed by nature he will not be much of a success unless he has some aim in life, and pursues it in rain or sunshine, storm or calm.

We hear a good deal in these days about mercantile pursuits being overdone. And so they are. But it is with mediocres or men still lower in the qualifying scale, not with men of first-class ability, push and enterprise. It is those men who are on top to-day; and where they are there is room for others. There is always room at the top. The man of ability with his eye fixed ever upon the aim which is his goal may for a while be compelled to struggle with the mediocres and the aimless which are with him in the race, but he will eventually disentangle himself from the bunch and get out where he will have more room even though he may still have some competitors. And it is just as well that he should, for legitimate competition is the life of trade. Money can be made in business to-day as well as it ever could, only a little more careful steering to the one point of the compass and greater efficiency in the merchant is demanded. Any one can perceive this who cares to look around him.



MESSRS. CROSSE & BLACKWELL'S EXHIBIT AT THE WORLD'S FAIR.

Begin right. "Hitch your wagon to a star." In other words, aim high. Don't be discouraged because the difficulties in the way are found to be more numerous than at first you supposed. Hew to the line. Keep pegging away. Turn not to the right hand or to the left, and success will be yours. There is no question about it.

The safest way to keep potatoes is to put them in the ground at least 18 inches deep. This keeps them cool until they are taken in for the winter. When the potatoes are taken up they should be exposed to the air, but not to the sun if it can be avoided, for some hours, then heaped in the pits as high as they will stay, which is 24 inches for a 2-foot pit, enough for safety, as in too large quantities they are apt to heat. They are covered with boards placed endwise, one end on the ground to make a sloping roof over them, and straw is thrown over the board to keep them cool and dry. When the winter comes earth may be heaped over the straw, which should then be made a foot thick.

Compulsory Arbitration.

BY W. L. E.



THE question of how to settle disputes between capital and labor is still an unsolved problem. Employers have attempted to do so by locking out employees and employees have endeavored to attain their object by striking. Coercion and cajoling have each in turn been tried, but all to no lasting purpose. The struggle over for the moment, the vanquished prepare to regain what they have lost, while the victors are scarcely less industrious in providing ways and means to hold fast to what they have gained. Each realizes that peace is of a patched up character and that it is only a matter of time before hostilities will again break out. And thus will it always be where brute force obtains the object of one and defeats that of another. "We may have received a reverse but we are not subdued," is alike the motto of the capitalist and of the laborer.

Fortunately the world is beginning to realize the futility of strikes and lockouts to settle question of dispute between capital and labor. As a result of this enlightenment these methods of settling difference between master and man are not, comparatively speaking, resorted to so frequently as they used to be. And yet the light does not seem to be very far diffused. We have only to turn to the record of strikes and lockouts which have taken place during the past few months to prove this.

It is obvious that there will always be points of contention more or less pronounced between capital and labor. Even were the panaceas offered by the most advanced Socialists for the anomalies under which labor is supposed to chafe freely taken it would be found that there was a special case here and there that had not been considered in the making up of the prescription, while letting alone the fact that what may be a tonic to the laborer may be debilitating to the master. It is evident that when amicable arrangements fail strikes and lockouts will again be called into requisition. And thus will it always be as long as the employed has a grievance against employer or vice versa.

While causes for strikes and lockouts exist it is obvious they will occur. And the social reformer must needs remember that while searching for an antidote to remove, or at least allay the evils which give rise to labor troubles, that some means must be taken for settling disputes either before or after they have crystalized into strikes or lockouts. The most feasible medium at the moment for accomplishing this is arbitration; and the wonder is that it is, comparatively speaking, so seldom used. The principle itself is of ancient origin, having came down to us through old Roman jurisprudence.

The utility of arbitration for the settlement of disputes is unquestioned. The practical tests it has been put to make it futile for anyone to attempt to deny it. When any party to a dispute refuses to consent to its submission to arbitration it is not because of any opposition to the principle, but because of a fear that their case will not stand the test of investigation by an impartial arbitrator or arbitrators. They live in the hope that they can gain by a strike or a lockout what they feel justice would deny them. Hence the rejection of offers of arbitration. Before some 300,000 English coal miners went out on strike a few weeks ago against a reduction in wages the masters expressed a willingness to submit the dispute to arbitration. But not so the men. It was either no reduction in wages or a strike. They struck, and by doing so when a means of preventing it was suggested, not only brought destitution upon themselves but alienated much of the public sympathy which otherwise might have been theirs. And so will it be with any and every party to a dispute that make a like refusal. If arbitration can be substituted for war in the settlement of disputes between nations, surely it is equally competent to settle disputes between master and man. But the trouble is that all men will not consent to the question being put to the practical test in their special case.

The arbitration system would undoubtedly have made better progress and been in more general use had the governments of civilized countries been more alive to their duty. There is no question about the feasibility of arbitration to settle disputes ranging in importance from those between nations to those between individuals. The trouble is that the necessary machinery has not been created, except here and there, to give the system effect. Courts are created and judges appointed to administer all manner of justice except as to the merits of disputes between employer and employee. It is not calculated to be within their province. If a sum of money is in dispute one or other of the parties interested appeals to the courts for adjudication. The same is the case as regards right in property. And if a man commits an act of wrong towards society the government drags him before a judge for punishment. But if a dispute arises between employer and employee which results in a lockout or strike, it may go on for ever as far as the government is concerned. It stands with folded arms calmly reviewing the fight which now only terminates when either the resources of the one are exhausted or private parties interfere and secure the consent of both sides to a settlement of the trouble by arbitration.

One of the duties of a government is to protect society. No one questions it. Now of all things that injure and upset the general order of society strikes are, next to war, the most prolific cause. The earning power of the community is lessened and there is a corresponding decrease in its ability to purchase. Less money circulates, the volume of business gets smaller and debts are contracted, many of which are never liquidated. Bad blood between master and man is created; and, most deplorable of all, woman and children are often the greatest sufferers.

We boast about the day for wars being nearly over; and the same may be said regarding the day for strikes. But that day will be a long time yet in closing unless the law-makers bestir themselves. Any measure to be effective must be radical. It is all very well to dwell upon the efficacy of arbitration for the settlement of disputes of all kinds, but until courts of arbitration are created by legislative enactment, we cannot expect to derive much benefit from the principle. And even then its efficiency will be curtailed unless such courts are clothed with power little short of the ordinary criminal or civil courts. As already pointed out, if a man commits a crime against society it is deemed necessary that for its protection he shall, at least for a time, be banished from it. If a man will not pay his just debts he can be forced to appear before a tribunal and explain his conduct. Why then should not some such provision be made when open ruptures occur between capital and labor. By every strike or lockout society is more or less injuriously affected. This granted, then does it not come within the province of the government to protect its subjects from evils of this species as well as from those which it already does? I maintain that it is. And the proper way to perform that duty is to create permanent boards or courts of arbitration before which one party to a dispute may be able to compel the appearance of the other, or that, in case

of either party failing to do so after a certain time, the authorities themselves may take the matter in hand and compel the attendance of the disputants. Such courts or boards would of course need to be clothed with the power to enforce edicts as now has an ordinary court of law. Its efficacy would naturally otherwise be impaired.

Compulsory arbitration is, it is a well known, looked upon with disfavor by a good many. An essayist on the question only the other day said that "compulsory arbitration would simply intensify the differences and widen the gulf that already exists" between master and man. I cannot see why this should necessarily follow. One thing seems certain, the ill-feeling that may be engendered by compulsory arbitration would naturally not be so pronounced as it would be were the disputants left to fight the matter out by resorting to strikes or lockouts. In the one justice would be administered to each while in the other, not only would the warfare not cease till the resources of either master or man were exhausted, but the defeated would possibly lose everything it was contending for. There would be no "give and take." Strikes, it must be remembered, are as relentless as war. Of course a mutual understanding as to arbitration would be preferable to compulsory arbitration. But what I contend is that were this cannot be brought about it is the duty of the government to create a tribunal before which either of the disputants can summon the other or that the authorities themselves, in the interests of the community, can compel the attendance of both employer and employee.

The Inspecting and Shipping of Eggs.

PROFICIENT egg-testers are not made in a day. It takes years; and then they are never too old to learn. The other day I strolled into the dark and damp egg-testing room of a Toronto dealer. When I entered he was busy "candling." Around him were piled egg case upon egg case. One was open before him, while on one side was a large recepticle for those eggs which stood the test and on the other a small vessel for those that did not. Across the case in front of the tester was stretched a board on which, with three nails as a socket, was a lighted wax candle.

"Now you see," he explained, "these eggs are running pretty straight, so I pick up half a dozen at a time. Do you see?" he added, as, gathering three in each hand, he merely passed them before the lighted candle. "Now when the quality is not so good, I do it this way," picking up as he spoke four eggs, two in each hand, and turning them, first one side and then another to the light. "Now there is one that has a little cloudy spot. Do you see it? Well that is a nest egg, and that spot is caused by the egg lying on one side rather long. That egg goes there with the rejected ones."

For some minutes he went on only remarking now and then: "There, see how clear those are," or "Aren't they running uniformly good!" Then he suddenly paused, gave one egg a few extra turns, remarking: "Now that egg is just a little bit off. It is not bad, but it won't do for boiling. Some testers would let it pass, but I won't, because I can't guarantee it. I am building up a reputation for eggs. If I put that one egg in with a case of good ones the chances are my reputation would lose cast with the grocer who happened to buy that case. For frying it would pass, but as it won't for boiling, in it goes with the rejected."

Another few minutes had elapsed, when he again suddenly paused. "Now there," he said as he held up an egg before the candle for my inspection, "is an egg that a novice would probably say was addle, or at least stale. Well it is not. It's shell is merely unusually thick. There is where the fine work in egg-testing comes in."

Then he fell to moralizing. "Do you know," he remarked, "if country storekeepers were a little more careful in preparing and shipping their eggs they would get much better results. We have often, for one thing, to complain of the tops of the boxes not being filled up flush. As a result, when the eggs reach us a good many of them are broken, while their contents run down into the lower layers, destroying the 'fillers.' This would be obviated if the vacant space on the top of the case was filled in with either chaff or paper. Chaff is of course preferable. Another point I want to make is in regard to 'chipped' eggs. These all ought to be picked out by the storekeeper before he makes his shipments, for their contents are almost sure to leak out before they get here. This is of course another way in which the 'fillers' are destroyed.

"As the country merchants get their eggs from every Tom, Dick and Harry it would be too much to expect them to inspect eggs as closely as we do; but I tell you it would be to their advantage if they paid a little more attention to the assorting of them. I know they would get better prices than they do. Some may not believe it, but eggs vary according to locality. Now from some parts of the country we get first-class eggs. I have one shipper for whose eggs I can always get ½c. more per dozen than the market price, and it is simply because they are well taken care of. A good many hold their eggs too long, with the result that they get the black rot. It is always better, in the long run, to ship eggs promptly. One particular shipper, follows this plan, and there is always a demand for his eggs. Some of my customers will even wait a day or so in order to get them.

"Yes, Toronto is getting more and more an egg centre, and this year the business has been very large, and good prices have been obtained," he concluded.

His Fist Weighed a Pound.

A FARM laborer went to the village store and asked for a "pahnd o' bacon, not too fat." The old lady in charge, who was not overstocked with brains, produced the bacon, and this being approved of she cut a piece off, but could not find the pound weight. The man seeing her looking about asked her what she was looking for, and she said the pound weight. "Oh, never moind th' pahnd weight," said he; "ma first just weighs a pahnd, so put thee bacon in the' scales." The woman put the bacon into one side of the scales and the man his fist into the other, and of course took care to have good weight. While the woman was wrapping the bacon up the pound weight was found, and on seeing it the man said, "Nah, you see if ma fist don't just weigh a pahnd." The pound weight was accordingly put into one scale and the man's fist into the other, this time only just to balance. The old woman on seeing this said, "Wha, I niver seed ought so near afore. Here's a red herrin' for thi honesty, my lad."

It is not necessary to know much if you know the right thing at the right time. It is not necessary to do much if you do the right thing at the right time. Great learning and great effort may result in vanity and vexation of spirit, whereas a little wisdom and a little effort, properly applied, may work wonders toward comfort and success.—Artemus Ward.

About Trade Journals.



THE question whether it pays to advertise in trade journals is very much like asking if the business is a profitable one. Advertising is a business, and it pays or does not pay, according to the degree of intelligence or good judgment with which it is conducted, barring, of course, accidents and crises which cannot be foreseen. If one has goods to sell, the first step is to make it known among the class of persons who are most apt to want them, either for their own use or to sell again. This is all there is in advertising except as to details.

It is sufficient for some dealers to stand on crowded sidewalks and expose their wares. Attractive signs and front windows advertise some others effectively. But for most lines of goods, advertising in newspapers has come to be regarded as essential, and this brings up the trade journal, which is not worth the name unless it is a newspaper. The firmest believer in newspaper advertising would not offer overcoats in midsummer in any medium, or announce new devotional books in the evening sporting extra. So it might not pay to advertise grocers' scales in a pharmaceutical journal, because grocers are not apt to see it. Nor does it follow that it would be worth while to advertise pharmacists' requirements in all so-called pharmaceutical journals, for some of them may be without merit.

Preference is due to journals that can furnish evidence of having readers among substantial members of the trade to be reached. The more paying subscribers the better, but in the case of most branches of business a great number is not essential. Suppose a hardware manufacturer should have a new specialty suited for sale in an agricultural State like Kentucky, which has 119 counties. If he should secure orders from one dealer in the most important town in each county, his goods would become more generally scattered over the State than is often the case with any new article. Yet 119 copies of a hardware journal would be sufficient to place the manufacturer in communication with all these dealers. More important, therefore, than the circulation manager's affidavit that a great number of copies has been printed, is some token of actual appreciation of a few copies on the part of readers.

The character of the reading matter in a trade journal is important to an advertiser. If it seems likely to prove of interest and value to the trade which it represents—such a paper as a subscriber would at once strip off its wrapper and open eagerly, laying it aside carefully after the first reading for possible future use—there is more reason to hope that an advertisement will be seen in it than in a paper filled with reprint matter and "write-ups" sent in by advertisers, the whole giving no sign of original work or intelligent editorial effort.

The advertisement in the trade journal is not always meant to secure direct sales. It seldom reaches the consumer of goods. The methods of a city clothing house in advertising through the daily papers a "special reduction" in overcoats are not suited to the great rolling-mill company which pays for space in a journal of the iron trade. The trade paper is a periodical directory of the trade, and if it covers the field well the question with manufacturers will be not whether advertising in it will pay, but whether they can afford to have their names missing from this directory. The continued appearance of an advertisement in such a place impresses the reader with the importance and solidity or responsible character of a firm much more fully than would any form of circular or catalogue emanating from the firm itself. The live trade paper will devote some of its reading space to items of real news concerning its advertisers, and will help the reader to become acquainted with them.



MAJOR J. STONEMAN.
With W. H. Gillard & Co., Hamilton.

A liberal advertiser in trade journals once said to the writer: "We keep a good sized standing card in all the papers likely to be seen by the class of dealers whom we wish to interest. It is never changed to offer 'bargains' or 'seasonable goods,' for we don't advertise with the expectation of making sales. But if one of our salesmen, on entering a new field, finds that the dealers are familiar with our name through our advertisements, he feels that he is already introduced, and his subsequent work is easier." This rule is violated, however, and no doubt with profit, by many hardware manufacturers, for example, who advertise ice skates, apple parers and a thousand other specialties, each in its season, to remind jobbers and retailers of the time to replenish their stocks.

Attractiveness in advertisement writing is a merit in the columns of a trade journal as elsewhere. The advertiser will find little difference in dealing with solicitors and writers of advertisements for these journals as contrasted with the representatives of other mediums. But the result of his advertising may prove more satisfactory if he will first give some study to the proper field of the trade journal, and how to distinguish between those which have value and those which have not. The man to whom all journals purporting to represent his trade seem alike, can hardly fail, if he advertises liberally in them, to waste money.—Newspaperdom.

Don't sell some articles below cost and expect to "even up" by selling others at a big advance above the cost price. The people are better posted in such things than you may think they are. They may growl because you ask a little more for a certain article than your competitor, but if your prices are always equitable they will have confidence in you, and if they have confidence in you they will give you the bulk of their trade.

Essentials to Success.



THERE can be no doubt that all grocers and general merchants are anxious to be successful, for success means wealth, happiness, contentment, and fame. No merchant can become successful unless he knows everything there is to know about his business and his trade. It is only by knowing more than his competitors that a merchant can succeed. Superior information, then, is essential to success.

How is this to be gained? It is to be gained by conversations with rivals, travelers, and wholesalers. It doesn't matter where it comes from, so long as it is information. Travelers are full of it, and a quiet chat in the evening, as you and he smoke your cigars in the elegant smoking room which your wife keeps neat for you, will draw a great deal of it out of him. He meets all the live men on the road, sees how they conduct their business, and has mines of treasure. If you cannot get any information out of him, put him down as an ignoramus or a sharper, and avoid him. Get him to criticise your business. Good criticism is worth dollars; fulsome flattery is subtle poison.

Drop into the city and see the wholesalers from whom you buy. They will take you out to lunch at the club, and tell you a hundred and one things you do not know, and at the same time they will take a lot of information out of you. They are making money out of you and they want to know you. Their friendship may stand you in good stead in the hour when the clouds are lowering; and the lightning may be avoided by their timely and generous aid.

Visit both rural and city retailers. You will see how other men do business. You will pick up many pointers that you would never have thought of. But to do this you must be observant. If you haven't this power, cultivate it. Learn to go around with your eyes unbuttoned, especially in the day time and when you are away from home. Some men can see more in five minutes than other men can in an hour. Why? Because they are trained observers. They are not puffed up with vain ideas of their own superiority. They are looking for ideas. In observing other men's ideas, they get excellent ones of their own. If you do not believe this study "Association" in some book on psychology.

Above all read, read, read. Read what? Read something, read everything. Ralph Waldo Emerson is credited with saying that he had rather his boy should read dime novels than read nothing, for if one reads dime novels the reasonable chances are that after a time the taste will call for something better. Read trade papers. Read all you can about your business. You will get men's ideas that will be worth dollars to you—ideas which you can get no where else. The doctor could not get along without reading his medical journal, and much less a lawyer without reading all the latest decisions in every class of court.

Many merchants will get a copy of this issue of THE CANADIAN GROCER who are not subscribers. You are losing money by not gaining all the information which lies at your hand. There is no other Canadian journal which gives the grocers and general merchants information which this journal does, and hence it is a necessity to all live merchants. But if you don't like this journal, take some other good trade journal. Only take some paper which will keep you out of that old rut into which you are continually falling. It will make your business a pleasure rather than a labor. The more mastery a man feels over his business, the higher he stands in his trade, the greater pleasure he derives. Don't be dead, be alive—visit, converse, observe, think, read—these are essential to success.

Sardines.

BUT a portion of the little fish that are sold as sardines are entitled to the name, remarks an English paper. Sprats, herrings, and pilchards, all inferior in delicacy to the true sardine, are imposed upon the consumer under false colors. They are excellent and valuable articles of food, but they are not sardines. The excellence of so-called sardines depends, first, upon the genuineness of the fish itself; and next, upon the quality of oil in which it is preserved. Pure olive oil is an essential; with any other the delicate flavor of the fish is destroyed. Adulterated and inferior oil is used to a great extent in the preservation of sardines, and a rank and coarse flavor results. The consumer should always select brands whose reputation is a guarantee of quality.

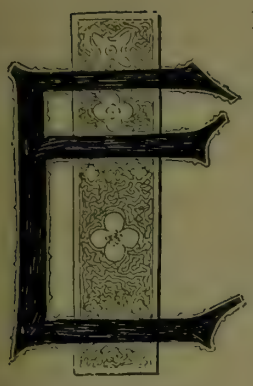
Sardines are abundant in the Mediterranean and the Bay of Biscay, and are also found in the Atlantic Ocean, although not as far north as England.

Sardines are exported to the most distant parts of the world, cured in oil, in tin boxes. To cure them, they are first carefully washed, then sprinkled in fine salt, and after a few hours, the head, gills, etc., are removed; they are then washed again, and spread out on willow branches or wire work, exposed to the sun and wind if the weather is dry, but in damp and rainy weather to a current of air under cover. They are next put into boiling oil, in which they remain for a short time, and when they are taken out the oil is drained away from them as much as possible, and they are put into the familiar tin boxes. The boxes being filled with sardines, oil is poured in, the lip soldered on, and they are placed for a short time in boiling water or exposed to hot steam. The boxes that have leaked or burst in boiling are rejected and those that remain sound are ready for the market. In the South of France sardines are sometimes cured in red wine, and those so cured are Sardines Anchoisees, or anchovied sardines.

There seems to be no good reason why the sprat of the British coast should not be cured in oil like that of the west coast of France, and so prove a new source of wealth, besides probably being brought at a lower price to market, to the advantage of those for whom sardines are at present too expensive. Several species of small Clupeidae, which resemble the sardine are found in different parts of the world, and are used the same as sardines of the Mediterranean. One species frequents the south and east coast of Ceylon in such vast shoals that 400,000 have been taken at a single haul of the net in a little bay; and when the shoal approached the shore the broken water became as smooth as if a sheet of ice had been floating below the surface.

Effects of Water on Tea.

BY ROBERT O. FIELDING, HAMILTON.



FFECTS of the difference in water, whether hard or soft, upon tea does not appear to have been sufficiently studied, either by the wholesale or retail dealers. Herein lies one cause of so many complaints of poor tea. "Hard" water—that is, water containing lime and other minerals in solution—fails to draw out the characteristics of fine teas; and strong, rough kinds have to be employed. The action of "soft" water not only dissolves a greater percentage of tea than "hard" water, but also brings out more prominently the coarseness as well as the fineness of teas, and consequently the chief characteristics and quality of the different descriptions of tea is more apparent. "Hard" water makes the liquor thin and insipid; "soft" water produces a thick, full-flavored beverage. The effects of hard water may be remedied by the use of a little bicarbonate of soda, as much as would cover the face of a dime being sufficient for an ordinary drawing of tea.

Scented teas—Capers, Orange Pekoes, and the like—are only suitable for soft water distincts; even then they should be used sparingly, with a good foundation of thick liquoring Moning and Indian. Otherwise a too plentiful use of them will make the blend thin.

That the effects of water upon tea were more studied in the early history of the trade than at the present time, is evident from a perusal of the authorities on the subject at that period. Dr. Short, in 1750, writes: "The choice of proper water is a great article in making good tea; the softest and purest is always the best, which is thus known; it gives the tea the finest tincture and flavor, tastes not rough, hard, and disagreeable, but soft and pleasant. Hence soft water and a coarse tea will make a finer liquor than hard water and a fine tea. From many experiments I find that different waters make a very great difference in both quantity and parts of the tea extracted by infusion." A committee of the House of Commons, on the tea duties, in 1835, in question 144 asked: "Would not the quality of the water have a very material effect upon the taste of the tea?" Mr. Reeves answered, "No doubt of it, and particular teas are only suitable for certain kinds of water." So important is this question of water considered by London, England, tea men, that many firms, before buying, have small kegs of water sent to them from the district for which the teas are intended, or else they send to their representative in such district samples from which to select the teas suited for that particular section of the country. By pursuing this policy they are saved the annoyance of being told that they were "not in it," because their teas drew too much or did not draw at all.

A grocer of my acquaintance, who was considered a fine judge of tea, and did a large trade in it, went to spend his summer vacation in a town sixty miles away from his store. As he thought no tea would suit him so well as his own, he took a package of it with him. The first time tea was made it was so poor and thin that he believed the servant had substituted some other tea. The next pot of tea he brewed himself, but with the same result. He tried a third and fourth brewing, but it was always the same. He went out and bought a pound of tea from the leading grocery in the town. When he tried it against his own it was all right and his nowhere. Upon his return home he again compared the two teas, with the result that the tea he had bought was not in it, and his own was just the thing. This was owing to the different characters of the two waters. A leading Toronto tea merchant related a similar experience to me a few days ago, and said, although he had been in the business a number of years, he had no idea that different kinds of water would make such a marked difference in the same tea.

The following list, although not intended as drawing a hard and fast line, gives the principal classes of teas most suitable for different waters:

For "hard" water: Moning kinds—Oonfaa, Kutoan. Kaison kinds—Saryune, Padrae, Soo Moo, Ankoi, Qui Fai. New District teas—Hoyunes. Indian teas—All strong, rasping, pungent kinds. All broken teas, particularly Indian and Ceylons, are useful when hard water prevails.

For "medium" water: Moning kinds—Oonfaa, Oopack. Kaison kinds—Saryune, Soo Moo, Chin Wo. New District teas Pekoe Souchong and Honeysuckle Congous. Indian teas—All rich, pungent descriptions. Ceylon teas—Nearly all kinds. Oolongs—Formosa.

For "soft" water: Moning kinds—Kintuck, Keemun, Ning Chow. Kaison kinds—Chin Wo, Panyongs, Paklin. New District teas—Honeysuckle Congous. Indian teas—Darjeeling, Kangra Valley, and all fine flavory kinds. Ceylon teas—All descriptions. Oolongs—Formosa, the prince of flavoring teas; Foo Chow. All Japans and scented teas are suitable for soft water.

Sample Tea Ad.

ANYONE would guess the following (from Printers' Ink) was a tea ad. It's quite clever and may give you an idea. Let your customers know that the man who runs a grocery store right, must know more than enough to weigh and measure, and that you are that man:

> There is hardly anything more refreshing than a cup of good Tea. But then really good Tea is scarce, and that is why so few understand the invigorating qualities of the herb. What is known as a "Tea-taster" is an expert in the judicious blending of Teas. He mixes various brands, so as to combine strength, aroma and flavor These form the real luxury of Tea. One of the most experienced "Tea-tasters" selects our best brands of Household Teas. If you will try them in preference to what you usually use, you will soon detect the difference and understand how refreshing a cup of good Tea really is. Prices according to quality.
>
> CHING, FOO, HI & CO.
> TEA IMPORTERS.

Here They Are, Do You Know Them?



J. H. Magor,
Frank Magor & Co., Montreal.

A PROCESS of evolution is going on in the business as well as in the natural world. And one does not need to glance backward a decade to prove this. But many as have been the results of this process none have probably been more marked than the broker, or the manufacturers' agent, as you may choose to call him. He is the product particularly of the last four years. He existed before that, but he was only a small wheel in the clockwork of trade, but during the period referred to he has rapidly developed into a large and important wheel; and he is still evolving as well as revolving.

Many of these men are the cream of the trade; and the nature of their business demands that they should be. The broker must of all things be thoroughly conversant with every detail of his business. He must be a good salesman, a good talker, possess a patient and pleasing demeanor, be a close student of the markets, and as astute as a criminal lawyer.

The broker of to-day is in many respects different from the broker of even a few years ago. Then he was a mere salesman; now he is becoming merchant as well as salesman, he formerly having had to cable every order he received if he represented a foreign house, or mail or telegraph it if he represented a home or United States firm in the transaction. Now he is often able to fill the order from stock on hand, several of the brokers now carrying stocks. As the result of the large increase in the number of brokers and the extension of their field, there are a larger number of articles, particularly foreign goods and novelties on this market, than there otherwise would be.



Arthur P. Tippet,
A. P. Tippet & Co., St. John, N.B.

Well-known as many of the brokers are, there are but comparatively few who are known by their outside customers. In order that this may no longer obtain The Grocer of this issue publishes photogravures of a few of the many brokers there are in Canada. It was our purpose to have made the list more extensive, but owing to the delay in getting photographs, etc., we had to forego our original intention. More, however, will follow in future issues.

J. H. MAGOR.

The firm of Frank Magor & Co., Montreal, was established in 1870 as manufacturers' agents and importers of grocers' sundries, and J. H. Magor, whose photo we produce, is now the sole member of the firm. The business during this time has increased from about $45,000 up to nearly $150,000 last year. F. M. & Co. handle their different lines solely on a commission basis, and therefore no extra profit in lieu of commission is added to any of their goods, every purchaser being able to purchase from the different houses at exactly the same rates they would pay to the manufacturers when ordering direct. The firm represents:—Keen, Robinson & Bellville, London, mustards, spices, and blue; Cadbury Bros., Birmingham, cocoa and chocolate; Taylor Bros., London, cocoa, chicory, etc.; J. C. & J. Field, London, candles, night lights, etc.; Peak, Frean & Co., London, biscuits, etc.; J. & E. Atkinson, London, perfumery, etc.; Lever Bros., Birkenhead, Sunlight Soap; T. D. Millar, Ingersoll, Canada, Royal Paragon Cheese; Chas. Southwell & Co., London, jams, jellies, etc.; John Buchanan & Bros., Glasgow, confectionery, etc. Each of the houses represented by F. M. & Co. are of the greatest importance in their own lines in the United Kingdom, most of them having been established for over a century, that of Messrs. Keen, Robinson & Bellville's, the celebrated mustard manufacturers, having already celebrated their third jubilee, being founded in 1742.

C. H. BINKS.

The subject of this sketch is the senior partner of the firm of C. H. Binks & Co., Montreal. Mr. Binks is a native of London, England, and received his business training in Mincing Lane. In 1874 he established the firm of which he is now the head, and representing several of the best English houses as sole agents for Canada. Amongst others the firm represent Goodall, Backhouse & Co., Leeds, makers of the genuine Yorkshire Relish; Slee Slee & Co., London, malt vinegar makers; also sole proprietors for Canada of "Lady Charlotte" gelatine, Brook's crystal soap (Monkey brand), etc.

J. C. ROSE.

Mr. Rose is senior partner of the firm of Rose & Laflamme, commission merchants and grocers' specialties, Montreal. The firm is agent for Ram Lal's pure Indian tea; Batger & Co., London, jams, jellies, solidified jellies and confectionery; Cunningham De-Fournier Co., London, potted meats and table delicacies; R. Patterson & Son, Glasgow, pickles, sauces, and ess. coffee; R. Alexander & Son, Edinboro, curry powder and chutney; George Dalidet & Co., Bordeaux, France, ess. mushrooms, sardines; Anton Strauss, Budapest, fruits, etc., Bosnia prunes; M. L. Messinesi, Patras currants; Mansell, Hunt & Chatty, London, dish papers, etc.; McMeekin & Co., London, Indian and Ceylon teas; Bowlby Bros., "Horse Shoe" canned fruit and vegetables; Kent Packing Co., canned vegetables and pickles; Foulds Milling Co., Cincinnati, wheat germ meal. These firms have a wide reputation and this gives an idea of the extent and importance of Rose & Laflamme's business.



J. C. Rose,
Rose & Laflamme, Montreal.



C. Alfred Chouillou, Montreal.

EMIL POLIWKA.

Mr. Poliwka was born at Bremen, Germany, February 23, 1849. He came to Montreal in 1867, where he entered the employ of W. C. Wunderloh. Eighteen months afterwards he entered the employ of the late J. F. Wueff, wholesale importer, Montreal, where he served three years as bookkeeper and confidential clerk. After a brief sojourn in his native land, Mr. Poliwka returned to Canada, and in 1872 began business in Montreal as wholesale importer and manufacturers' agent. He had made a special study of the glue business and at one time controlled that trade in Canada. Eventually he devoted all his business to groceries and druggists' specialties. Mr. Poliwka was the first borax packer in Canada, and Poliwka's "Imperial" borax became a household word. In August, 1890, he moved his headquarters to Toronto, leaving an agency in Montreal. The firm of Emil Poliwka & Co. has been intimately connected with the sale of Sapolio, having undertaken its introduction into Canada. As this business became almost a business by itself, Mr. Poliwka established and registered the "Canadian Specialty Co." June 1st, 1891, being himself the sole proprietor. Under this firm are grouped all agencies for druggists' and grocers' specialties. The Canadian Specialty Co. represents the following important firms, the sale of whose manufactures they control for Canada: French Caver Co., H. K. Mulford Co., Dr. C. L. Mitchell, all of Philadelphia, Pa.; The "Crystal" Rice Milling Co., Marion, Ind.; the Kingerz Mfg. Co., Cincinnati, O.; the Warren Mfg. Co., Merchantville, N.J.; the Kenka Grape and Fruit Co., Rochester, N.Y. They are also selling agents for Adams' Root Beer Extract, The Canadian Specialty Co. have agencies in Montreal, Kingston, St. John, N.B., Winnipeg, Man., and Vancouver, B.C., and traveling salesmen east and west of Toronto, thus reaching all the most important points in Canada.



Emil Poliwka.
Emil Poliwka & Co., Toronto.

HENRY WRIGHT.

The subject of this sketch is the senior partner of the firm of Wright & Copp, the youngest firm of brokers in the grocery business in Toronto. Mr. Wright was born in Brora, Sutherlandshire, Scotland, and he received his early business training in some of the first-class grocery firms of Glasgow and Greenock. After coming to Canada he was for eight years manager for Michie & Co., Toronto, launching out in his present business about two years and a half ago. The firm has, since its inception, made a specialty of fine goods, and well it seems to have been rewarded. These are the firms which it now represents: The T. A. Snider Preserve Co., Cincinnati, Ohio, tomato catsup, soups, etc.; A. F. MacLaren, Windsor, Ont., Imperial Cheese; Pettijohn California Breakfast Food Co., Minneapolis, Minn., Breakfast Food; Batty & Co., London, Eng., pickles, sauces, jams, jellies, etc.; Helvetia Milk Condensing Co., Highland, Ill., Highland Evaporated Cream; St. Croix Soap Mfg. Co., St. Stephen, N.B., Surprise Soap; Lakeport Preserving Co., Lakeport, Ont.

C. ALFRED CHOUILLOU.

Mr. Chouillou represents some of the best firms in Europe, particularly in France. He is a young man, is active and pushing and does a large business. The variety of the goods he handles is extensive, and among them these may be noted: Sardines, sprats, almonds, nuts, olive oil, canary seed, canned vegetables, cheese, Meniers' chocolate, dried fruit, soap, wines and liquors, drugs and chemicals. His offices are at 12 St. John street, Montreal.

LEONARD H. DOBBIN.

Mr. Dobbin is one of the most popular brokers on the streets of Montreal, and deals largely in heavy goods. He does an extensive business in canned goods, particularly lobster. Among the firms he represents are the Simcoe Canning Co. and N. W. Taussig & Co., molasses, New York. He has several other good agencies.

ARTHUR P. TIPPET.

The firm of A. P. Tippet & Co., of which the subject of this sketch is the head, was first established some years ago at St. John, N.B. Since then its growth has been gradual, until to-day it has agencies in most of the leading business centres of the Dominion, namely, Montreal, Toronto, Winnipeg, Halifax, Charlottetown, etc. The firm makes a specialty of first-class goods, as a glance at these, a number of their agencies, will prove: United Alkalia Association, bicar. soda and alkali products: Estrine & Co., Marseilles, Cream of Tartar, tartaric acid, castile soap, nuts, etc.; John Stephens, Sons & Co., Gloucester, pickles, jams, vinegars, etc.; Macurquhart & Co., London, Worcestershire sauce; J. S. Fry & Sons, Bristol, Eng., cocoas and chocolates; J. & G. Cox, Edinburgh, gelatine, and glue; L. Codou, Marseilles, maccaroni and vermicelli; Orlando Jones & Co., London, rice starch. The firm pays particular attention to the goods of Fry & Sons, J. & G. Cox, E. Lazenby & Co., United Alkali Association, and H. Faulder & Co. St. John, N.B., is still the headquarters of the firm.

W. T. COSTIGAN.

Mr. Costigan is the head of the firm of Wm. T. Costigan & Co., of Montreal. The firm is particularly well known as the agents for the Truro Condensed Milk Co., and as general commission merchants.



Henry Wright,
Wright & Copp, Toronto.

Canadian vs. United States Finances.



CANADA'S position to-day in the financial and industrial world is unique. The cycles of depression that periodically pass over the world affect all nations to a more or less extent. And the nearer the different parts of the earth are brought together by modern engineering and inventive skill the more probable does this become. It is only natural. Nations, any more than individuals, cannot have business relations with each other without the prosperity of the one being affected by the depression of the other, and vice versa. In the face of such a law it is only natural that Canada should at least be somewhat influenced by the depression that is hanging over the civilized world. And it is those with whom our business relations are the most intimate that are feeling this depression the severest. It is only necessary to refer to the condition of affairs in the United States, in Great Britain, and in Australia to illustrate this. But strange to say scarcely even a shadow of the depression can be decerned on Canadian territory, and that notwithstanding that the centre of the depression is over our nearest neighbor, the United States. In fact Canada may be said to be enjoying a fair meed of prosperity.

During the past few months our internal trade has been brisk and of a more than usually safe character. We are profiting by past experiences. Turning to our exports and imports the same satisfactory results are perceived. For the year ending June 30 last our exports were the largest in the history of the Dominion and the prospects in this respect continue bright. Then probably a still better evidence of our prosperity is the bank reports. At the time of writing the August report has not been issued but that for July was signficant in so far as the circulation was concerned. During July of last year this item decreased $126,000, and in the same month two years ago a contraction of $800,000 was recorded, while this year an expansion of $90,000 in the note issue is made. In other words, a million more of currency is employed in the every day business of Canada than was required two years ago. While our neighbors in the United States are experiencing a dearth of currency, a loss of credit and confidence, a prostration of trade, and a lock-up of the medium of exchange, the condition of commerce in the Dominion appears to be substantially sound, while the supply of currency is ample for all requirements. The only limit set upon the note issues of our banks is that these shall at no time exceed the paid-up capital. Taking all the banks, there is an aggregate capital of $62,000,000 against which currency can be issued, and as the amount outstanding is only $33,573,000, a margin of close upon $30,000,000 exists, out of which the demand for currency for mercantile purposes can be satisfied.

The United States has an estimated circulation of over $23 per head, and yet her merchants have been paying a premium for currency and for gold for some months. Canada has a circulation of $10 per head, and yet currency is plentiful. This proves that Canada's money is in circulation, while that of the United States is in the deposit vaults or in old socks. A want of confidence has begotten a spirit of hoarding, and the money has gone out of sight.

Canada has the best banking system in the world; has little interest to pay to foreign capitalists; has a favorable export trade; approves of the gold standard; has little fear of rash or radical tariff changes; is free from any heavy speculation in land or other values; has few trusts, and a fairly good system for issuing paper money.

There are people on both sides of the boundary line who are continually making comparisons between Canada and the United States to the detriment of the former. But every dog has his day; and it is therefore in order for us ro turn the tables in the way of comparisons. In the matter of circulation this has already been done. Following this the first thing that strikes one in favor of Canada is in the matter of bank failures. We have had one since thd beginning of the year, and that was traceable to bad management rather than hard times. The United States, on the other hand, has had about 175. Then comes our railways. None that we know of has passed into the hands of receivers. On the contrary, business appears to be getting more satisfactory in this respect. But what do we see in the States? Simply that no less than five great systems, stretching some of them from the Atlantic to the Pacific, passing into the hands of receivers within recent months. They are: Northern Pacific, 5,262 miles; Erie, 1,968 miles; Richmond and Danville, 3,258 miles; East Tennessee, Virginia and Georgia and Georgia Pacific, 5,296 miles; Reading, 1,185 miles. Then look at our manufacturing industries and theirs! In some lines the past spring and summer Canadian manufacturers were unable to turn out goods fast enough to supply the demand; and even now they are well employed on seasonable lines. In the United States, on the other hand, hundreds have been compelled to close down, while not a few have either assigned or gone into liquidation, while it is estimated that a million of men have been thrown out of employment within the last few months. The total failures in the country for the first half of the present year were 6,239, against 5,183 during the whole of 1873, the year of the last great panic, while the bank deposits during the same time diminished something like $200,000,000.

Let us enumerate some of the causes and profit by the experience of others.

1. The Baring failure of 1890, and the Australian crisis during the present year caused a large amount of American securities to be returned by their British and other European holders and gold demanded. This led to a run of gold from the United States to Europe.

2. There are about $900,000,000 of foreign capital invested in the United States, and the interest on this amount added to the amount spent in Europe by American tourists, was a gold payment of many millions of dollars a year. This helped to rob the United States of its gold.

3. The excess of imports over exports last year was $110,000,000. How could this be paid for except in gold?

4. While the Silver Purchasing Act of 1890 was in force there was no guarantee that the United States might not ultimately pay its debts in silver, and this alarmed some foreign investors who immediately sold their "Americans" and demanded gold.

5. A weak, incongruous, mongrel banking system which, according to the Hon. S. H. Walker, of Massschusetts, costs the United States people $42,000,000 a year in high discounts and idle coin, is another great cause—greater even than the Silver Purchase Bill.

6. A fear of tariff changes led to a restriction in manufacturing, a fact which tended to increase distrust generally.

7. The decline of values in the West, where they have been unnecessarily and continuously inflated during the decade end-

ing 1891. Speculation ran rife and mortgages were placed on property to an amount much greater than its actual worth. Now the liquidation has begun. This will be a source of trouble for years to come. There was too much of the "Boom-Boom" song in that part of the country.

8. The growth of large trusts tended to create large liabilities, and to do away to a certain extent with the small and active capitalist. The trusts manipulated prices and lessened the volume of market exchanges. They destroy business spontaneity.

9. A conglomerate system of paper money issue. This is based on the credit of the nation instead of on available assets.

All these causes combined together to cause a panic just when money happened to be a little tight. The panic was due to a scare, but the scare was the result of the above causes, which when combined are formidable. There are now signs of an improvement; and they first appeared when President Cleveland called a special meeting of Congress to repeal the silver clause of the Act of 1890. But many reforms must take place before the United States can take full benefit from its position as a great commercial, industrial and agricultural country.

While these lessons and contrasts are drawn they are not done to please a vain glorying or spiteful spirit in the Canadian people. The latter would rejoice exceedingly to see good times and increased prosperity in her sister nation to the south, even for selfish reasons, for, as we have already pointed out, if the financial health of one nation is impaired its neighbors are likely to be more or less affected.

The Cup that Cheers.

HERE are a few old superstitions regarding the old friendly cup that cheers. If, while the tea is being made, the lid, which has been removed to pour in the water, is forgotten, it is a sure sign that someone will "drop in to tea." If a single person happens to have two spoons in his or her saucer it is a prediction that the fortunate (or unfortune?) drinker of that one particular cup will be married within a year from that date. If you put cream into your cup before the sugar it will "cross your love," so be very careful. If a tea stalk floats in the cup it is called a "beau," and when this is seen unmarried women should stir their tea very quickly round and round, and then hold the spoon upright in the centre of the cup. If the "beau" is attracted to the spoon and clings to it, he will be sure to call very shortly, if not that same evening; but if the stalk goes to the side of the cup he will not come. If you want to know how many years will elapse before you may expect to be married, balance your spoon on the edge of your cup, first noting that it is perfectly dry, fill another spoon partly with tea, and holding it above the balanced spoon, let the drops of the tea gather to the tip of the spoon and gently fall into the bowl of the one below. Count the drops required to overbalance it—each one stands for a year. It is a sign of fair weather if the cluster of small air bubbles formed by the sugar collect and remain in the centre of the cup; if they rush to the sides, it will surely rain before night.

The origin of the symbol "cwt." for hundredweight is as follows: "C" is the initial letter of the Latin word centum, meaning a hundred, and "wt" are the first and last letters of the word "weight," and are used as a contraction for it.

Slipshod Business Methods.

BY C. E. E.



I HAVE observed closely the past few years the great number of men who have started business on small capital and who, while not possessing even ordinary business ability, experience little difficulty in obtaining all the goods they require on credit; and with sails set start out on the sea of commerce without adopting any regular method of keeping necessary records. True they keep account in some way of the goods they sell on credit, which we often find altogether too numerous; but about here their bookkeeping ceases. This is followed by not taking stock—something so essential to every business—and in fact never knowing until too late if their venture is proving successful or not.

Another great difficulty we experience with this class of business is that they have a strong distaste to settle accounts regularly. They either want their accounts to go about one month over their discount term and then expect to be allowed the percentage, or what is oftener still, pay so much "on account," leaving the balance with a rising tendency.

What wholesaler has not allowed the discount on overdue accounts time and time again, and eased his conscience for violation of the rule with the thought: "That other people are doing it and I must do the same in order to retain my trade;" and for the same reason, much to his dislike, is compelled to keep his "account unclosed."

I often think what a paying thing it would be for the wholesalers to form rules for credit and strictly to adhere to them. I know some pretend to do so, but that is about all they do. If we would but cast aside our petty jealousies and do this, to what an enormous extent would we be remunerated by reduction in "bad debts!"

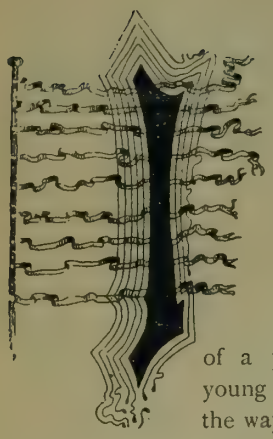
I have in my mind one special firm conducting business on the loose plan noted, who, while enjoying every possible advantage, would have been forced out of business long ago were it not for the capital continually being added and profit received from outside investments beyond their control. It is a fact, that notwithstanding all their opportunities they have not made anything like a living out of the business so managed. Is it any wonder that our reports of failures attribute such a large percentage to "Incompetence?"

Many of our leading men started out on little or no capital, but we are safe in concluding that their present position was attained by close attention to detail, self-sacrifice, and systematic management of business. This is apparent by the advice we have received from them and the evidence they give of possessing these features in an eminent degree.

Some of our merchants print "Are you insured?" on their business forms. Would it not be wells to add, "Have you a regular system of bookkeeping?" and do all in our power to encourage our customers to follow it out; also to take advantage of all possible discounts and "settle accounts" regularly. If we could make this more general, how much preferable it would be to wholesalers and retailers, yes, and even the consumer, than the present slipshod way in which a large percentage of our business is conducted at present.

A Peculiar Incident.

STRAIGHT MOYUNE.



T was on the down trip from Hamilton. There was that nasty, smoky feeling in the air, accompanied now then, with a cinder or two, not invited, nor welcome. These cinders are always attracted by your eyes, or it may be the reverse. They invariably land there anyway.

One of these vicious visitors, dreamily wafting its aimless way onwards, chanced into the bright optic of a pleasantly-attired and active-looking young man, who had been doing nothing all the way down but gently lifting one leg over the other, and reversing the process, until I really thought he had "the dance" or something akin to it. A scowl of displeasure showed that the coal had reserved a certain portion of its energy, and the greater the scowl the more wicked the energy. It seemed cruel to even think of it, but cinders contain more energy and cussedness than a grain of mustard seed, by long odds; and I couldn't help thinking so just then.

We had not run more than a few telegraph poles when I made up my mind to save a decent-looking fellow's appearance and extract that cinder. I introduced myself by saying: "If you will allow me I will try and take that nuisance out of your eye." He thanked me in his sore distress, and even said he would be delighted, which was unnecessary. First cleansing my mouth with a little water, I quickly applied my tongue to the inside of his eyelid and was pleased to note a grating sensation on my teeth, which showed the success of the operation, although not quite sure himself, by reason of the extreme inflammation, that he was free from the pest. The stranger was most profuse in his thanks, and this introduction made a basis for a long and interesting conversation, which lasted until we were but a few miles from Toronto.



LEONARD H. DOBBIN,
Montreal.

The man had evidently been eyeing me all the way down, with some object in view, because about this time he said in a quiet tone: "I am sure I cannot do wrong to trust you with what I am going to say, and yet, I have to ask you for a promise of your confidence and good-faith, not to reveal anything of what I am going to tell you." Much astonished I answered: "What you ask is perhaps a great deal to promise, without, at least, some knowledge of the nature of the information you wish to impart, and yet I feel strangely inclined towards you, and am willing to help you if that is what you require."

It says much for my greenness, that at this moment I had not the slightest thought of bunco men, or anything of like ilk, or mayhap it says much for Mr. Llongs openness of demeanor and freedom from suspicion. It was some moments before my friend again spoke, and he then told his strange story.

"My name is John Herbert Llongs, and I am a Bostonian. I have a happy home there, with my father, mother and two sisters. We are not rich, but my father being a retired banker, enjoys a handsome pension from his old institution. My thoughts naturally turned in selecting an avocation in my father's profession; and I thus early in life found myself at the desk of one of our oldest and most wealthy banks. Advancement being ordinarily rapid, I have been filling the position of receiving teller for the past four months, and have, in that time, handled very large sums safely and without trouble.

"My relations, outside my home, are peculiar and not happy. I am desperately in love with one of the most beautiful of our girls, and she says she returns the feeling, but her father rather looks down on my suit, for the reason that I have not enough money in sight to keep this maiden in the style in which she has been accustomed to live. So forsooth my addresses are rejected. I could have borne with this, I really believe, having confidence in my future, had not the tempter placed it in my power to nab $16,000, which cannot be missed for some days. Hastily sewing up the money in my undershirt, and asking for a week's absence, I am now as you see, really a fugitive from justice, with a pile of money I don't know what to do with, and with the certainty that it is quite possible that circumstances may arise which would call for examination and thus disclose the fact that I was a criminal, and not merely a holiday-seeker. What on earth I took this course for I know not, I cannot really explain to you any solution, nor give you any idea I may have had as to what to do or how to better myself, now that I have the stuff and my liberty,"

To say I was dumfounded is quite right; I could not speak for a short time, and when I really found my tongue, I think that I was perhaps incoherent for the first sentence or two. Here was I, a poor clerk who had all his life been trying to reach the munificent sum of eighteen dollars per week, face to face with a man who had $16,000, which he was actually dead tired of carrying with him. I pulled myself together and made up my mind, that, while we two could make a grand sail through Europe on that money, it might not be amiss to avoid wrecking two lives, and by returning that money openly and boldly, save a reputation which already showed up so well as that of my newly-made friend. I thought a great deal before I said anything, and Llongs, while he said nothing further, seemed to understand this, as he all the time kept his eyes on my face with eager longing in his every line.

I made up my mind not to talk, but to leave that for another time, as we were too near the city for anything but quick movements. All I said was: "Well, well, see old chap. Meantime I think we will drop this train before the station, so as to be absolutely safe, and suiting the action to the words I got up, and asking Llongs to follow we went on the platform and dropped at the first street, which allowed of such action. We went up this thoroughfare, and taking a car down town, I left my friend at a quiet hotel, advising him to be as careless as possible in his movements, and not giving any cause for suspicion to anyone.

That was a Saturday night, and I went straightway to B——, a good lawyer, who I knew would be the very best man to manage so difficult an affair. I must confess, that, while I was astonished at all I had heard, I was not duly seized with the

real danger of the situation. You see no police had as yet ventured in, and I had not even thought it possible that they would.

Mr. B. received me cordially, and after my recital was all attention, and eager to fix matters, so that no harm would come over the interesting stranger. He gave no indication of his probable course of action, save that, "the money should go back."

The next day, was as bright and blithe a Sunday as you ever saw, and my responsibilities weighed ever so much more lightly. I found my protege in good spirits, and with nothing of importance to communicate, save that he had passed a good night, and was so glad that my assurance of it "being quite possible to fix it up" had the ring of sincerity about it. We immediately set out for Mr. B——'s, and while we talked of many things on the road, we studiously avoided money and so forth.

We soon were at B's house, and in the presence of that well known criminal lawyer, many of the difficulties vanishes. His clear comprehension, undoubted ability, sterling honesty, and jovial disposition served him well in this negotiation, and also served well a young man, who might have been made a greater villian, or, as he afterwards was, a useful citizen. Mr. B. wanted the money first, and Llongs had to strip to get at it. We had great work counting it, I trying first. My counting showed $15,785, but Llongs affirmed that he had not spent the sum the difference would indicate. We all tried the pile twice each, and finally arrived at the exact sum, viz., $15,872, leaving a shortage of $128, which Llongs said, was nearer the sum of his expenses. Mr. B. then gave his receipt for the pile, and locking it in his safe, said to Llongs, "Now to be absolutely safe, I suggest that you run down country until I send for you, and if you leave everything to me I think I can promise you a safe conduct back to Boston." As luck, or what ever you would call it, would have it, the Boston bank had got some inkling that all was not as it should be, and investigation showed the shortage of which I have been telling you. They were making their statement of claim to the guarantee company's agent the very morning that the cashier received the letter, so full and comprehensive in its plea for mercy, and consideration, on behalf of Llongs, from Mr. B., the Toronto lawyer. Mr. B. dilated on the fact that he knew the money was safe, and says he, astutely: "This man will never err again, and is a good man for any institution."



W. T. Costigan,
W. T. Costigan & Co., Montreal.

The whole lot concerned were delighted, and while the company guaranteed Mr. Llongs to the bank afresh, the bank refused to employ him again, as they were not short of hands at all, and there was not the pressing need of mercy such action would seem to indicate. Nothing daunted the guarantee company took Mr. Llongs as a good risk, and placed him with a manufacturing concern as secretary; and there he is to-day earning a fair salary, no one knowing the cause of his translation.

This all happened two years ago, and this summer being in Boston I took occasion to call on Mr. Llongs. He was very glad to see me, and asked me home to his father's, where I spent as nice a two day visit as I have ever had anywhere. Llongs gave me many evidences of his gratitude and regard, and when I told him of B's death he was deeply moved. I also said: "My part was not so important as you seem to think, I only advised along the lines your own ideas seemed to run."

"Yes," broke in Llongs, "but many would have suggested a run through Europe, or something like that."

Needless to say, I did not tell Llongs of the fancy free which I had indulged in that Saturday afternoon on the train about that European trip.

"And do you know" say Llongs, "I almost would have liked you better at the time if you had suggested the thing, it would have fitted into my reckless situation and feelings. But your good sense and management have saved me, and made me of some use to you this day in Boston.

I was more ashamed then ever, and when I left Llongs it was with good wishes for him and his, and a rigid determination to make myself more worthy of his good opinion. He is now married and happy.

Interesting Tea Statistics.

THIS year has been very favorable to all engaged in the trade The markets for Indian, Ceylon and China Black (especially Monings), and Japans opened low and have been steadily advancing. This has naturally assured good profits on all purchases. The state of collapse which has prevailed over the U. S. generally has been favorable to Canada. The low prices ruling in New York on account of the depression has induced the importers to divert a large portion of their trade to Canada.

The English market reports give very heavy public sales of Indian and Ceylons during the past few weeks at steadily advancing prices for common and good teas. Better sorts scarce and well competed for, and China teas about sixpence attract more attention.

The following figures show the rapid increase in the consumption of British grown teas in the United Kingdom during the last 20 years, also the marked decline in the use of China teas.

	1872.	1877.	1882.	1887.	1892.
Indian—lbs.	17 millions.	28 millions.	51 millions.	83 millions.	110 millions.
Ceylon —lbs.	Nil.	Nil.	1 "	10 "	63 "
China—lbs.	111 "	123 "	114 "	91 "	34 "

Imports and deliveries from the 1st June to 31st August 1891, 1892 and 1893, with stock in bond on 31st August.

IMPORTS—

	1891.	1892.	1893.
Indians,	14,827,000	18,448,000	19,142,000
Ceylon,	18,229,000	19,407,000	20,671,000
China,	23,400,000	25,026,000	19,507,000
Japan,	20,000	Nil	26,000
Java,	1,271,000	778,000	1,277,000

DELIVERIES—

	1891.	1892.	1893.
Indian,	21,173,000	23,555,000	23,166,000
Ceylon,	16,057,000	18,156,000	19,865,000
China,	19,507,000	13,751,000	13,002,000
Japan,	26,000	27,000	22,000
Java,	1,227,000	746,000	1,017,000

STOCK—

	1891.	1892.	1893.
Indian,	20,314,000	24,207,000	26,104,000
Ceylon,	17,147,000	19,012,000	17,747,000
China,	32,139,000	31,666,000	26,558,000
Japan,	191,000	159,000	160,000
Java,	845,000	644,000	743,000

Old Time Mannerisms in Trade.

BY STRAIGHT MOYUNE.



LD mannerisms in trade we meet every day, and the fact that they are still so very lively and tenacious of existence, surely proves their very hold on the mind of the public. Some mayhap, who read this, may not exactly remember anything in the shape of a mannerism which they possess which calls for anything except commendation. This is simply an old belief which long ago existed, solely, in that party's imagination. We are perfectly surrounded with old-time ideas, sayings and doings, many of which have long since earned meritorious rest; in fact have been sometime laid away, only to be resusitated by the unwary freshman in the world of commerce.

One of the oldest and most musty of these freaks is the remark of the lady customer that she "thought the last tea was not quite up to the mark; and please be careful to put plenty of flavoring in as I always likes it." This old warrior has done duty with variations for many generations; and will continue in active service just as long as people play baseball with the golden truth. Now only a crank in business will change a standard tea which is giving constant satisfaction; and if customers would be as careful in ordering their tea as in other things of perhaps less importance, this old-time saying would speedily fade away into the dim shadows of the past.

Another of the same sameness is the old-time remark, when ordering currants, that "the last were all stones." Of course it is quite possible that they were all stones, but again the chances are that probably there were three or four stones all told. Quite enough of course and more than there should be, but why this vexing of the soul by overstatement! The reason of dissatisfaction does not lie in poor quality being given over the counter at all events, for, as is well known, the best currants often contain the most stones. And another proof of this preposition is to be found in coffee, where the very fine goods would cause your best friend among your customers to leave you, did you send it to her. It is quite a common and tiresome remark to hear that "that coffee which you sent me last had no taste to it, you might put the whole pound in." This simply proves, as said above, that too good goods are prolific of complaint.

Those who deal in butter and eggs will of course hear from time to time many familiar remarks concerning the goodness and reverse of these difficult-things-to-handle-satisfactorily. These are legitimate complaints oftentimes, and are worthy of all attention. There are people who do not hesitate to tell you of "three or four bad eggs last time," or "a pound of butter of a different kind in my last order," when no grounds existed for the statements. Being the descendants of our old and original prevaricator, the remarks pass on with the rest in regular procession.

The truthful storekeeper has an odd remark or two which twinges his conscience occasionally. For instance, when you tell a traveler that "you have plenty of that just now," when you have very little as a matter of fact, the reason of the saying being that the price does not suit. Why you do not say so you probably can answer to your own self. But really, after all, you might as well tell the truth as not. Again you "imported those goods yourself." The very sun blushes at this oft-told-whopper, and about as much fact clings around this old friend as about another of the same, viz.: "I can buy that for so much," generally a shade lower than actual fact. We get into these habits incidentally, and they twine their tendrills around our foolish hearts and stop there. Of course when you tell a farmer at your door, that you can buy potatoes for 70c., you do not tell him that said potatoes are not as good as you would like, and that you prefer the farmer's and are willing to pay him his due in 10c. extra per bag. That would not be keen business instinct for which you are noted, and so you get the farmer's potatoes because he took your word for their market value. Same way with all his stuff, is it not? And you always put the poorest apples on the top of that barrel at your door, don't you? being quite different from aforesaid farmer who reverses the procedure. All these little things pale into insignificance beside the awful statement that "our twenty-five cent tea is as good as that sold elsewhere for forty and fifty cents." The thing is so probable, you know. Where common sense stowed her small self when this truth gained a foothold, history says not; but such statements should cease for very shame's sake.

So we hop along day after day, from one little prevarication to another, never thinking of poor old respectability at all. I certainly believe we are better weight givers than we used to be. There was a time when it seemed quite a possible thing that it would be considered quite right to buy at 16 and sell at 14 oz. to the lb., but that belief fortunately sped away with the boom, and other things of like ilk before gaining much headway.

Our friends the wholesale people have many little manners and ways, pretty and otherwise. Remember that old time saying of a splendid man, now gone hence: "Sub rosa, you know to you only." When he said this, he generally meant it, especially the "furrin" part. Another worthy man mostly with us and other times on horseback has a fashion of informing you that he has an offer of so much "from a strictly wholesale house," but he never explains why he sells to you at a less figure than he was offered by such gilt edged people. If you reason it out with yourself you will feel duly honored. Nor are we surprised when representatives of wholesale houses come mysteriously up to you, and taking you gently by the arm, say in the same mysterious way: "We have just twenty-three of those left and will clear out balance at thirty-two cents, actual cost." The accent on the last two words can better be imagined than described. The effect has lost edge somewhat of late, and this little game is not often sprung unless there is substantial backing to the statement.

'Tis a great world we live in friends, and many are the actors and great their performances.

Spinach has a direct effect upon the kidneys. The common dandelion, used as greens, is excellent for the same trouble. Asparagus purges the blood. Celery acts admirably upon the nervous system, and is a cure for rheumatism and neuralgia. Tomatoes act upon the liver. Beet and turnips are excellent appetisers. Lettuce and cucumber are cooling in their effects upon the system. Onions, garlic, leeks, olives, and shallots, all of which are similar, possess medicinal virtue of a marked character, stimulating the circulatory system, and the consequent increase in the saliva and the gastric juice promote digestion. Red onions are an excellent diuretic, and the white ones are recommended to be eaten raw as a remedy for insomnia. A soup made from onions is regarded by the French as an excellent restoration in weakness of the digestive organs.

Dried Mediterranean Fruit.

REMARKABLE has been the course of the market for all lines of Mediterranean dried fruits this fall, so much so in fact that the Montreal correspondent of THE GROCER thought that a talk with some of the leading importers on that market would furnish some interesting matter for the special fall number. An abstract of their conversation conveyed information to the following effect.

The disturbed state of finances throughout the United States, and the consequent curtailment in importers' facilities there, has had an effect in a marked way on the values of all Mediterranean fruits. In currants for instance the opening prices have usually been in years past in the vicinity of 16s. to 18s. per cwt. f. o. b. for ordinary merchantable brands suitable to Canadian consumption. This year on the contrary the market opened at about 12s. and from that figure has gradually moved down until the unprecedented price of 7s. per cwt. f. o. b. has been reached. Hitherto it was always held that if currants once touched 11s. to 12s. France could be relied upon as a heavy purchaser of them for making wine. For this reason some of the shrewdest buyers are beginning to consider carefully what the possibilities in this respect may be, for they hold that at any moment France may prove to be an important factor in determining the future value of the produce. Besides it is held that it would not be at all surprising if the low prices ruling in Patras will not mean a very large increase in the consumption on this continent, added to which many confectioners who have in the past used Sultana raisins will now turn their attention to currants for two reasons: First, because of their cheapness, and secondly, and principally, because the importation of raisins from Smyrna has been prohibited. So far English buyers have held aloof from currants more or less, but they must commence to buy sometime in the next two months, when it is quiet on the cards that a sharp advance may be established.

So far for currants, but raisins have shown sympathy with them. The Denia market followed the course of that at Patras to a certain extent, although in their decline raisins have not touched the very low prices noted on currants. The opening figure for ordinary good brands of Valencia raisins has usually been 16s. to 18s. per cwt. f. o. b. This year the opening price was 14s. and from that figure it gradually moved down to a basis for first quality of 11s. with seconds 9s. to 10s. per cwt. f. o. b. At present there does not appear to be any prospect of lower prices. The difficulty experienced by Denia merchants in obtaining orders may result in larger consignments being made to Canada than usual, so that there will, with the supplies already coming forward, be plenty of Denia fruit in Canada this year. Its future value is likely to be determined by two factors: First, the course of the outside world as buyers in Denia, and secondly, by the eccentricity of Canadian importers.

Malaga fruit is also interesting. The present crop is likely, according to reliable advices, to be larger than that of last year. Prices also must of necessity be influenced by the low prices ruling on Denia stock. Outside of a few parcels shipped via Liverpool there will not be any large importations of Malaga until the steamer Escalona arrives about the end of October.

In nuts, what is true of other Mediterranean stock applies with equal force to them. The crop of Terragona almonds is large, and the price has gradually settled down from 30s. per bag to 23s. 6d., while shelled Valencia almonds have moved down from 20s. to 16s. per box. Sicily filberts and walnuts are also likely to be low.

In prunes and dates there is little to note so far as concerns Canada. These goods rarely if ever reach our market before the first part of December. Both lines for ordinary use are likely to sell this year at 4¾ to 5c.

In candied peels very few are now imported, as peel of good quality is manufactured in Montreal, Toronto and London. With the high protective duty imports of English peel are likely to gradualy die out. Canadian manufacturers are some of them disposed to admit that the protection they have on these articles is more than required, and probably the Government will take cognizance of this fact in the near future.

Ideas for Grocers.

BY HARRY HARMAN.

REPRODUCE, in your window, a kitchen. Have washtub and board, and so arranged as if washing was being done; a shelf may be placed at side of window with soap, starch, blueing and all that is necessary for washing, each with ticket stating price. At other end of window a cupboard with shelves tastefully arranged with such articles as sauces, catsups, ham, etc., calling attention that articles for sale are on the inside. A very good plan is to display, prominently, a printed placard, such as "Interior of Blank's Kitchen," in which the hotel of any city or town may be used in place of Blank.

Through the Rye—Stack up a number of boxes on each side of window, starting at glass and build up to back; cover over with white paper and with loaves of rye bread nail on to boxes here and there. A variety of articles may be shown and a ticket placed on each loaf giving price of some article. A show card should be printed giving the idea.

For a unique trim construct a number of skeleton ladders the length of the window. Arrange them by suspending from ceiling, allowing the one near glass to drop some three feet, and so graduate until floor is reached at back. A display of goods is shown on each ladder.

Why not introduce a live figure engaged in making bread, cakes, etc., so as to show the public the quality of goods you offer for sale. Now, allowing a grocer has a certain brand of flour he wishes to introduce to the trade, there is no better way of making it known than by a window advertisement, which may be made up as follows: First arrange a canopy at the top from white and yellow cheese-cloth. Build up your sacks of flour at the sides, having the name prominent. The open space reserve for a person elevated on a platform in the store, engaged in making up bread, etc., from that brand of flour. Display on floor and window the made up bread and cakes. Yeast, baking powders and other articles, necessary in the making up, may be shown in the window.

Dried fruits may be shown in this manner: Suspend arch across window on which is printed the firm's name, worked from dried apples. String cranberries or prunes on wire, attach to arch, and allow them to hang to background. The floor may be shown by building up mounds of fruit.

To push the sale of any certain brand of sugar get a negro mask and place it upon a box, which may be secured by attaching a stick. Then heap up a mound of sugar close to the neck and place a price ticket in the mouth.

Red Hillwattee

Is one of the finest and most satisfactory blends of tea ever produced . . .

RED HILLWATTEE

Is Used by All Classes . .

It is hard to believe it is retailed at **50 cents**

Samples of Hillwattee, as well as any of the numberless lines we have, will cheerfully be sent free of charge. . . . .

No Equal in the World

Without the shadow of a doubt

Diamond Crystal Salt



has no equal. No other salt can get anywhere within reach of it.

You can always rely on its

FLAVOR, ***SOLUBILITY,***

STRENGTH, ***PRESERVING***

PURITY, ***QUALITY.***

It pays thousands of retailers to handle it. Why would it not pay you?

Lucas, Steele & Bristol

WHOLESALE GROCERS

SELLING AGENTS, HAMILTON, ONT.



54 and 56 WELLINGTON ST. WEST,
. . TORONTO . .

James A. Skinner & Co.

TORONTO and VANCOUVER

WHOLESALE IMPORTERS OF

Crockery, China, Glassware, Lamp Goods and Fancy Goods

The following is a List of some of our Leading Specialties:

J. & G. Meakin's Enamelled and Gilt **"Autumn Tints"** pattern in open stock to sell by the dozen or by the set. Grindly's Printed **"Pearl Primula"** pattern in open stock by the set or dozen.

Dealers will find it to their advantage to order these patterns from us, as they can at all times get their stock matched up from our stock.

Assorted packages of Grindley's printed patterns in seconds. These are best value in Canada.
Assorted crates of Meakin's White Granite, Wheat and Plain.
Our Columbian and New Era assortments of Glassware are the best 5c., 10c. and 25c. goods in the market. Assorted packages of Glassware in newest styles.

ASSORTED PACKAGES OF

**Glass Lamps, Fancy Lamps,
Fine Table Lamps with Shades,
Hanging, Hall, and Parlor Lamps.**

BANQUET AND PIANO LAMPS

. . IN GREAT VARIETY . .

Ask for our Genuine Lead Glass Chimneys, Triumph and Peerless brands, best in the world.

If you want a lamp to give a light superior to an electric arc light try the Mammoth Bristol. The best lamp made.

We make a Special Feature of Hotel and Bar Supplies.

Double Thick Hotel Semi Porcelain

Bar Glassware, Hotel and Bar Silver-plated ware, such as Spoons, Forks, Knives, Shakers, Liquor Mixers, Bar Spoons, Etc.

Sole agents for the Rapid Lemon Press and Cork Puller, and Perfection Bottle Stoppers.

White French China for decorating. The largest stock and greatest variety in Canada.

Printed and Enamelled Tea, Dinner, and Toilet Sets, open stock or in assorted crates. We also make a special feature of Fine Glassware and China suitable for Wedding and Xmas presents.

In the past we have enjoyed the reputation of carrying the largest and best assorted stock in the Dominion. This fall our stock is better assorted than ever which speaks volumes. Call and see us when in the city. Correspondence solicited.

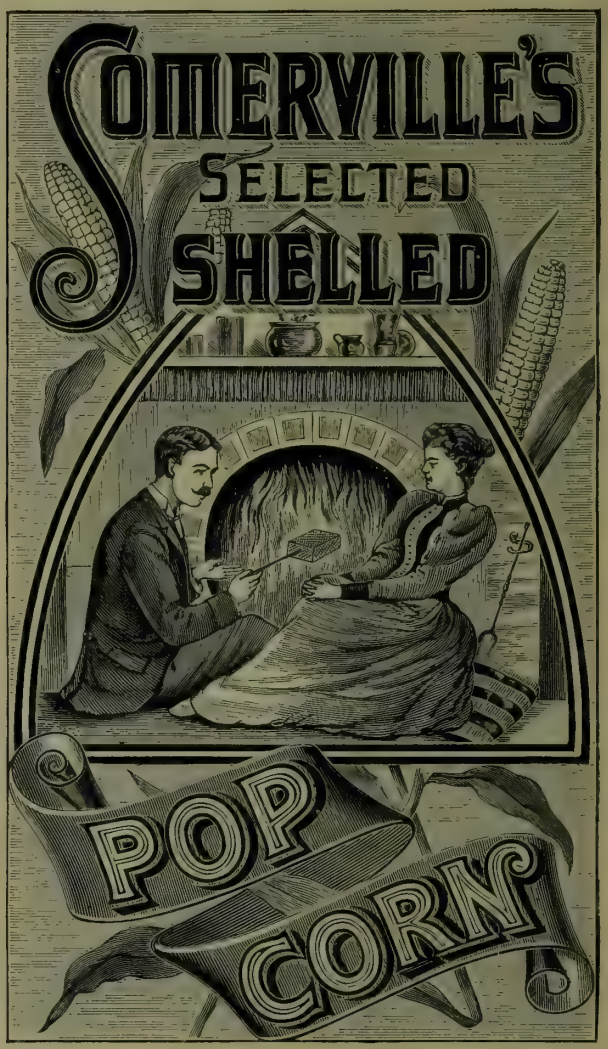
Pop Your Own Corn

A package of Selected, Shelled Pop Corn with full directions for Popping and Sugaring

HAS APPEARED JUST IN TIME

The Most Healthy Confectionery for Children is

. . POP CORN . .



The Greatest Enjoyment for Children is

POPPING CORN

Retail Price 10 Cts. per Package

Put up 20 packages in a box. Every store should have a box.

FOR SALE BY THE WHOLESALE TRADE.

PUT UP BY

C. R. SOMERVILLE - London, Can.

SELL IVORY BAR SOAP

GIVE

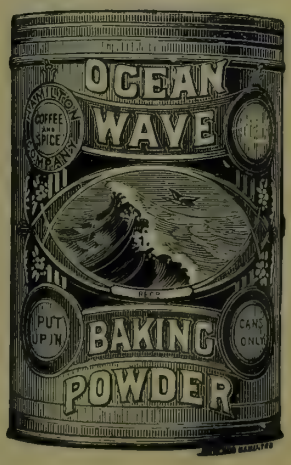


OCEAN WAVE.

A FAIR TRIAL

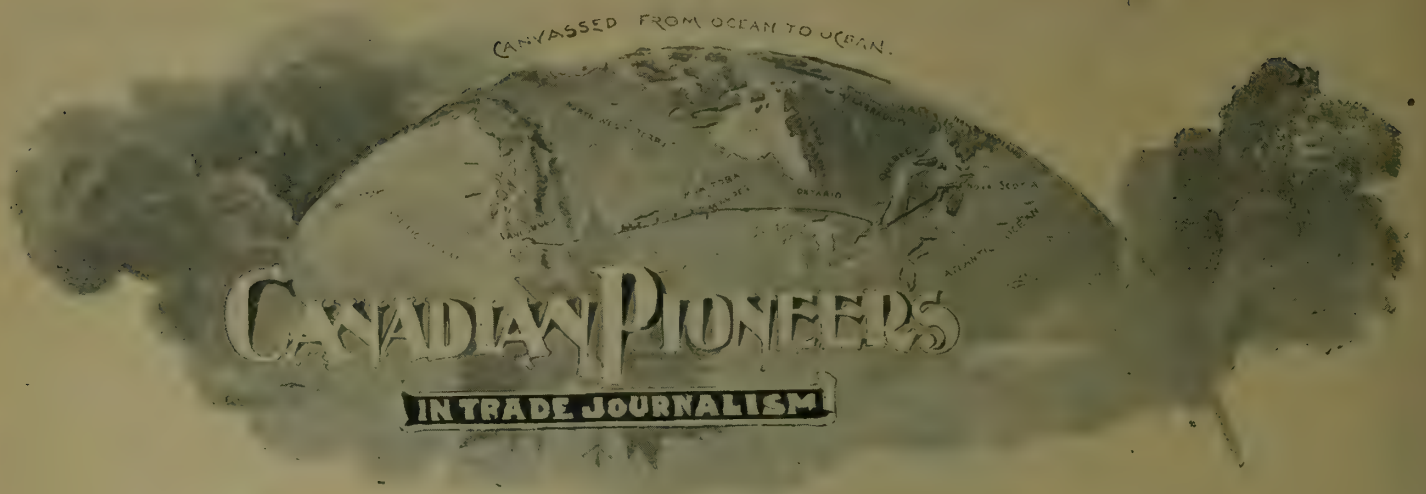
If you have never handled it.

The Profit is as large as you can make and sell Good Goods. It holds customers and will increase your Baking Powder trade. Sold only in cans by the Wholesale Trade and the manufacturers—The Hamilton Coffee and Spice Co.



Get your Wife to try it.

IT PLEASES EVERYBODY



(From the American Journalist.)

We have been watching the past few years the rapid developement of trade journalism in this and other countries, but we think no journal in any country has shown such amazing advancement, in every sense of the word, as has THE CANADIAN GROCER and its publishers, The J. B. McLean Publishing Co of Toronto, Canada.

When some six years ago Mr. J. B. McLean, the commercial editor on the Toronto Mail, launched out upon the sea of trade journalism in Canada with his CANADIAN GROCER his heart must have been filled with as great a faith in the ultimate success of his venture as was that of the intrepid and fearless Genoese mariner to whom we owe the discovery of our Western Hemisphere. Unlike the great Columbus, however, Mr. McLean had a trusty lieutenant in the person of his brother, Mr. Hugh C. McLean, whose experience as a practical printer and business manager, strengthened the hand at the helm, and the two mariners were thus able to make a grand struggle for the goal they had decided to reach, namely, to become the leading publishers of trade journals in America. That their faith in themselves was not misjudged is evienced by the success that has attended their every new departure in their selected line. A retrospective glance at their career cannot fail to be of interest generally, and of value to live, energetic and pushing men in every call of life, particularly as it is another living evidence of what conscientious adherence to honest business principles, singleness of purpose, self-trust, concentration of ideas, and executive ability can accomplish.



MR. HUGH C. MCLEAN,
Sec.-Treas. and Business Manager.

Their primary venture, THE CANADIAN GROCER, made its first appearance in the fall of 1887, issuing as a monthly periodical, and one can imagine the joyful vibration of their heart-strings when it is stated that their first issue of 10,000 sample copies sent to every retail merchant in the Dominion brought them one solitary subscriber. But like their plucky ancester, Robert Bruce, they were not daunted, and, like Bruce's spider, they "tried again," and their second issue of 10,000 copies brought five subscribers. Another ecstatic thrill along their vetebral column. Realizing that a monthly paper would be of but comparatively little use as a guide to the ever fluctuating grocery market, a weekly issue was decided on, and the first number appeared on January 6th, 1888. The change was appreciated by the trade, and to-day THE CANADIAN GROCER is in the hands of every live wholesale and retail grocer in the Dominion, and no merchant who is properly alive to the interests of his business and who desires to keep in touch with the times and the advanced strides made in storekeeping, is without THE CANADIAN GROCER. It must not be assumed that success came of itself—it never does—people are born rich and lucky, but never successful, and the position this journal has won for itself in Canadian journalism and with the trade it represents is due to the hard and conscientious work of the brothers McLean, their upright, fearless and independent attitude toward the the trade,—wholesale and retail,—their honest business principles, the purity and tone of their matter, and the entire absence of everything savoring of sensationalism or fakeism, so deplorably common in these days. The reliability of THE CANADIAN GROCER'S weekly market reports is one of the principal attractions for the retail merchant, as its columns are not controlled by any "bear" or "bull," the actual state of the market is presented and such opinions as are expressed emanate from the journal's own reporters, whose long experience in trade matters warrant their criticisms and forecasts. As an advertising medium, the columns of THE CANADIAN GROCER are acknowledged without an equal by those who desire to come in direct contact with the wholesale and retail grocery trade, and this fact is borne out by the continually increasing patronage of the largest, most influential and shrewdest business men and manufacturers in Canada, the United States and England, bestowed in THE GROCER week after week, and it can be said to-day that few manufacturers' or wholesale grocers' names, of any standing, are missing from its columns. The Annual Fall Number of THE GROCER is a feature in trade journalism unsurpassed on this Continent. The object of this fall trade number is to give the regular advertisers an

opportunity of reaching without extra cost many merchants who are not regular subscribers. To such an extent and reliability have the columns of THE CANADIAN GROCER as an advertising medium grown that it is not so much a question now as to whether it will pay to advertise in this journal but whether they can afford to have their names missing from this directory. Every advertisement in THE CANADIAN GROCER is an evidence of vitality and reliability of the advertiser, and the trade generally are beginning to realize that it pays to advertise in the trade journal and only in the best.

A joint stock company, with a $25,000 paid-up capital, having been formed in 1889 under the style of the J. B. McLean Publishing Co., Ltd., with Mr. J. B. McLean as President and Mr. Hugh C. McLean as Sec'y-Treasurer, the company purchased BOOKS AND NOTIONS, the official organ of the Canadian Book, Stationery, Fancy Goods, Music and Wall Paper trades. The efforts put forth to make this journal as valuable to the respective trades as their first venture, is bearing fruit, and the most reliable merchants are already enrolled on its advertising list.

In February, 1889, the Company entered upon another field and issued THE HARDWARE AND METAL MERCHANT, as a monthly, but its first appearance as a monthly was also its last, as in March following it appeared as a weekly, and is to-day the leading exponent of hardware and metal matters.

These successful ventures finally induced the Company to invade the domain of dry goods, and on January 1st, 1891, THE CANADIAN DRY GOODS REVIEW made its appearance, and this section of the commercial world is to-day in possession of the model dry goods journal of Canada. Its appearance is welcomed by the most prosperous, wide-awake and pushing dry goods, hats and caps, furs, millinery and clothing merchants of Canada.



MR. J. B. MCLEAN,
President and Managing Editor.

Another venture, and one which the Messrs. McLean were particularly well adapted to undertake, was the publication of THE CANADIAN PRINTER AND PUBLISHER, a journal devoted to the interests of the art preservative, and that these interests are being attended to with the same conscientiousness as characterizes all their work is evidenced by the favor the periodical obtains from the craft.

The field of trade journalism, though large and varied, could not have been invaded by men more adapted to its requirements. Both gentlemen are young, popular, and have large business connections. Nature endowed them with splendid constitutions, which have well withstood the strain of their active career. Notwithstanding the strict attention their business requires, they find some time for recreation. Besides taking an active part in sports such as rowing, yachting, etc., both hold commissions in the Active Militia of Canada; Mr. J. B. McLean being Captain and Adjutant of the 10th Royal Grenadiers, and Mr. Hugh C. McLean a Lieutenant in the 48th Davidson Highlanders, Toronto.

But for all this, were they not surrounded by a staff of first-class, conscientious workers, who take a thorough interest in their work, their success would not be so marked. The chief editor of THE GROCER, William L. Edmonds, whose portrait appears here, has had a good all round newspaper training. Few have had better. His first introduction to a newspaper was when some eighteen years ago he entered the composing room of the Toronto Mail as "devil." After graduating he assumed control of a country weekly which he ran successfully for a few years. After selling out he became commercial editor of the Toronto World and from there to THE GROCER. His experience in commercial work has given him an insight into all the leading branches of trade. And one characteristic about him—and one that is so essential in connection with commercial newspaper work, particularly in the preparation of market reports—is his close observance to detail.

The subscription department of THE CANADIAN GROCER has been thoroughly systemized and is looked after by a staff who do nothing else. Knowing that it would be impossible to secure advertising and retain it if they had not the circulation, special efforts have been always made to secure circulation, and six canvassers on subscriptions alone are constantly at work in every province of the Dominion, under the direction of their general subscription agent, Mr. John Cameron, who is known to about every grocer and general storekeeper from Halifax to Victoria, and who is acknowledged the best canvasser in the Dominion. The secret of his success, as is the secret of success in every branch of business, is the thorough belief in the value of the article represented. Brought up in the grocery business himself, Mr. Cameron is therefore able to show the unenlightened the value of a trade journal. Though past the turn of life, he displays the same push, energy, and activity that marks his somewhat younger employers.

After reading the above, one not conversant with the amount of work and detail involved in issuing one journal, let alone five, might think that it was simply luck that placed them where they now are, and that the trades in Canada had been clamoring for years for these journals, and that as soon as issued a rush was made both by advertisers and subscribers to help the journal along. Far from it, the exact opposite was what occurred. They were not wanted, particularly by probable advertisers. Not only did thousands of dollars go out before a single dollar returned to the pockets of the publishers, but obstacles and disappointments that would have driven other men to utter despair had to be overcome. They had absolute faith in themselves and in the ultimate success of their enterprise as a beacon light which burned brighter and brighter as each fresh obstacle and each fresh disappointment was surmounted and they kept pressing onward with redoubled courage to the goal of success. Without having passed through it no one can conceive of the immense labor and worry involved in starting a journal, outside altogether of the financial aspect of the question. They have toiled unceasingly and spent their money freely in popularizing their journals, confident in a rich and bountiful return and in a brilliant and successful future.

We Don't See Why . .

The Wholesale Grocery and Jobbing Trades should not handle more extensively than they do, our

Toilet . . Papers

We put these up in Sheets and Rolls, plain or perforated, in a dozen different brands, all of which are guaranteed to be

. . Pure Tissue . .

and free from all deleterious substances or injurious chemicals. In quality and cheapness they have no equal. . . . . .

Write us for Prices and Samples.

THE E. B. EDDY CO.

TORONTO - - 29 Front Street West
MONTREAL - - 318 St. James Street

AGENCIES AT:

Hamilton, Kingston, Halifax, St. John, Quebec, Winnipeg, and Victoria.

Mammoth Works - - Hull, Canada.

CEREALS

The Ireland National Food Co., Limited

MILLERS AND MANUFACTURERS OF

OF TORONTO

Breakfast Cereals, Flour and Meals

The trade find our goods satisfactory and profitable to handle, BECAUSE they are milled from only the best selected grain upon the most approved process, and are of uniform quality.

OF STANDARD QUALITY

Our specialties put up only in packages.
Are superior in quality to the ordinary cereals sold in bulk.



Desiccated Rolled Oats
Desiccated Rolled Wheat
Desiccated Wheat
Snow Flake Barley
Buckwheat Flour, S. R.
Breakfast Hominy
Prepared Pea Flour
Baravena Milk Food
Patent Prepared Barley
Patent Prepared Groats
Barley Meal
Rye Meal
White Corn Grits
Farinose or Germ Meal
Frumenty
Pearl Barley (XXX)
Farina
Gluten Flour
Gluten Biscuits

CHOICE BULK GOODS

Put up in Barrels and Bags.



Rolled Oats
Oatmeal, Granulated
" Standard
Rolled Wheat
Rolled Barley
Rolled Peas
Pot Barley
Pearl Barley
Snow Flake Hominy
Graham Flour
Granulated Wheat
Wheatlets or Wheat Germs
White Corn Gritz
Rye Flour
Barley Flour
Real Gold Corn Meal
Barley Meal
Rye Meal
Yellow Corn Meal
White Corn Flour
Buckwheat Flour
Prep. Pea Flour
Split Peas
Whole Wheat Flour, Etc.

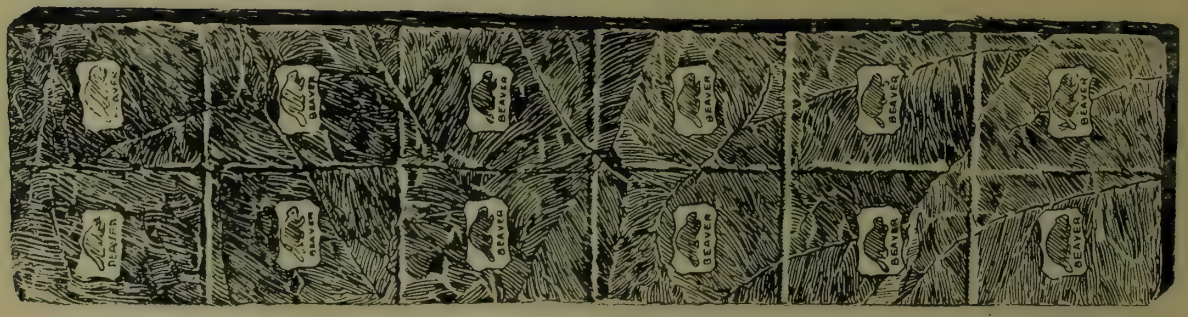
Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best. Write us for price list and particulars.

. . . MAIL ORDERS RECEIVE OUR PROMPT ATTENTION . . .

McAlpin Tobacco Co'y

Manufacturers,

TORONTO, CANADA



To the Trade:

We make the Celebrated Beaver Chewing Plug, recognized throughout Canada as the highest grade tobacco in the Dominion. It is clean, sweet and entirely free from injurious ingredients.

Beaver is the Gentleman's Chew

Professional and business men use it almost exclusively, but the cost is so little above ordinary tobacco that it is easily within the reach of all consumers.

Our output of Beaver for the first nine months of 1893 shows a gain of 75% over same time last year, which is a guarantee that the goods are gaining in public favor. Order a sample Butt for your high class trade and you will be pleased with the result.

McALPIN TOBACCO CO'Y

Unique Situation in Dried Fruits.

THE present season has developed many features unique in the history of the foreign dried fruit trade. In many of the staple articles prices have reached lower figures than anything known in the present generation of importers; and there is no article of which the price is not much below the average of the last ten years.

Just as the packers in Smyrna were preparing to execute orders for the new crop figs and Sultana raisins they received by cable from their agents the news that the Canadian Government, following similar action on the part of the United States, had issued an order-in-council prohibiting the importation of figs and raisins from the district of Smyrna in consequence of the existence of cholera at that place. As the prohibition order applied equally to goods of that country if purchased in England or elsewhere if packed previously to the outbreak of cholera at Smyrna, and were of this year's crop, having been packed before the epidemic appeared, it resulted in a total suspension of all importation of those articles.



MR. WM. L. EDMONDS,
Editor-in-Chief of THE CANADIAN GROCER.

There was not very much dissatisfaction expressed with regard to the article of Sultanas, as the stocks of good old fruit in the country were larger than usual at this season, the low prices ruling in the early months of the year, and the fact that Sultana raisins usually keep in excellent condition the second year, having induced importation and even speculation. Imports therefore of new Sultanas would have been very light this fall in any case.

Regarding the article of figs the case is different, there being no stocks of old, and indeed if there were matters would only be slightly altered, as old season's figs have by the time new fruit should be on the market so deteriorated as to be difficult of sale at any price, and certainly would not take the place of the new article. It is therefore a serious inconvenience to importers and the trade to be unable to bring these goods into the country. A few thousand mats of Spanish figs have been ordered from Malaga, but these are only suitable for cooking, not being fine enough for the table.

Reverting to the question of general values the low range of prices for most articles of dried fruit has resulted from two main causes:

1st. Abundant crops in the producing countries.

2nd. Inability to buy, or want of purchasing power of the chief importing countries and chiefly of the United States, where the scarcity of money has seriously curtailed importation. As a result the articles of which the United States are large importers have suffered most in price.

Currants opened at very low prices, as the crop is very large, about 160,000 tons, but even the very moderate pretension of sellers brought little response, and it was only after a decline of nearly a cent a pound that free buying set in, which however at once established a firmness that ultimately developed into an advance of at least 1s. per cwt., and the tendency is still up. It is thought that purchases made during the period of low prices will meet with ready sale at a profit on arrival.

Tarragona almonds have a history this year almost identical with currants, except that the advance following the depression has been more marked, amounting to a cent a pound.

Valencia raisins opened at 18s. to 18s. 6d. in Spain and sold here on arrival at 7 to 7½c. The market settled down later however when purchases were made by Escalona, which has not yet sailed at equal to 5 to 5¼c. laid down in store.

Prunes are meeting with some attention for October shipment from Trieste, as they can be laid down from there at 5c. for D's and 5¾c. for equal numbers of the four sizes, A. B. C. D.

French prunes, which owing to their high price in comparison with Bosnia, had for some years disappeared from the Canadian market, will be again to the front this year, as they are very cheap, and the first shipment will be on the market in a few days. Importers, however, have confined their attention to the superior article of French prunes, D'Entes, in cases, whereas formerly they considered this article too good for the Canadian palate, and imported the French prunes communes (common plums). Orders so far have been for small-sized fruit, but it is thought likely that as the French, in large fruit, is not quite a cent above the Bosnia that business will also be done in large fruit in French also.

Filberts are low for October shipment, but most houses have their orders already placed, so are unable to take advantage of to-day's prices.

Walnuts, grenobles, are offered for shipment at some eight francs per 100 klo. below last year's price, equal to about three-quarters of a cent per pound. It is difficult to figure costs on these goods before hand as shrinkage is considerable and variable, and freight is not fixed.

Malaga fruit will be somewhat cheaper than last year on most grades.

Generally, if we except figs and Sultana raisins, there will be an abundance of good and cheap fruit for the fall and holiday trade, and dealers will likely be able to sell freely as such low values and prime goods are sure to materially increase the consumption.

The honor is not in never getting into a hole, but in getting out every time you get in.—St. Louis Grocer.

It is a wise man who asks his wife's advice, but it is a wiser man who follows it.—Business.



MR. JOHN CAMERON,
General Subscription Agent, THE CANADIAN GROCER

Best for Wash Day.

SURPRISE SOAP

Best for Every Day.

OLD WAY

Full of steam



It's the usual way on wash day—a big fire—a house full of steam—the heavy lifting—the hard work.



NEW WAY

A Tea Kettle of Hot Water and SURPRISE Soap

used according to the **directions on the wrapper** does away with all this muss and confusion. The clothes are sweeter, whiter and cleaner than when washed the ordinary way. The new way is with SURPRISE soap without boiling or scalding the clothes.

GUARANTEE SURPRISE SOAP to do the wash without boiling or scalding the clothes. It's the best way—the simplest way—the most economical way. Your customers want it—it pays them—it will pay you.

BRANCHES:

MONTREAL: 17 St. Nicholas Street.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

The ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.



That Snowy Whiteness.

SURPRISE SOAP DID IT.



On wash day vanishes with the use of SURPRISE soap.

**Care flies,
Work flies,
Everything
that is hard**



The Great Biscuit House.

WITHIN the entire sphere and scope of nineteenth century commercial and industrial activity, we know of no department of manufacturing operations which, in a few short decades, has received so phenomenal an impetus, consequent upon the introduction of more perfected machinery and improved methods, as has the biscuit baking trade of the Empire. To exemplify this fact it is only necessary to note the immense number and variety of the biscuit delicacies that now form the staple output of the average British biscuit factory, and a very elementary examination of facts will supply us with abundant evidence of the creation of a new industrial enterprise of the highest interest and importance. "The biscuit itself"—a shrewd writer has remarked—"which forms the basis of this stupendous manufacture, unites so many points of excellence, that, like other good things which skill and enterprise have placed at our disposal, it is an article which we are disposed to think but lightly of. The immense existing demand speaks for itself, but whence, we would ask, the springs of its widespread and ever-increasing popularity? Of course the obvious primary reply is the adaptability of the biscuit to the requirements of all classes of the community. It is exceptionally portable; it is readily capable of assimilation; it admits in preparation of flavoring to suit all sorts and conditions of taste; and, above all, its form and compactness lend themselves to greater concentration of nutritive material than could possibly be predicated of bread in its commoner forms. In popularising these wholesome table dainties, we need hardly say that no individual firm in existence has contributed so greatly as the world-renowned firm of Huntley & Palmers, whose immense establishment at Reading may truly be said to comprehend "a town within a town." The "Victorian Era" marks the development of the firm's operations in biscuit manufacture. Soon after the Queen's accession to the throne, Mr. George Palmer joined Mr. Thomas Huntley in the now historic firm. From this period dates the remarkable progress of the industry in question. At the outset a comparatively small factory, employing the services of about fifty hands, sufficed to meet all requirements. Now between four and five thousand hands are employed. To begin with, about a dozen varieties of biscuits were essayed—most of them unheard-of novelties at the time; now the catalogue has swelled to the stupendous number of nearly 400. Once upon a time a few carts were sufficient to convey to the railway stations the products of the firm; to day three great English systems are only too glad of the privilege which permits them to run their lines directly into the works.

The introduction of machinery into the manufacture of biscuits may be said to have laid the nucleus of the firms supremacy, and, since the auspicious event, few firms have developed so rapidly or expanded so extensively as that of Huntley & Palmers. Nor has the growth of the firm's business failed to have a corresponding influence upon local population. In 1837 the inhabitants of Reading numbered roundly 16,000; to-day the aggregate is 60,000. The workers are practically all employed in one vast building, for by a happy and convenient arrangement, all the series of buildings which comprise the factory possess more or less perfect means of intercommunication. The River Kennet intersects the factories, but bridges re-establish the connection.

Commencing a visit of inspection at the mixing mills, we shall find a series of elaborate revolving vessels, into which are shot such tempting and appetising items as buckets of milk, eggs, golden syrup, sugar, flour, and ingredients appropriate to the special biscuit in preparation. After perfect mixing has been accomplished, the dough is passed through rollers, and thence through other machines, which roll the material to appropriate thickness, and stamp them with their particular impress. The biscuits are then conveyed on trays to the ovens. Biscuits, we learn, of every description are manufactured by the firm, and throughout the entire process of manipulation machinery is employed. To attempt an enumeration even of the more important specialties of the firm would lead us into an extension of treatment that our space limits peremporily forbid, but doubtless there will not be a single reader of these industrial, historical and biographical sketches to whom the names and excellencies of Messrs. Huntley & Palmers' leading items are not well known. To narrate the mysteries of the baking department or of the mammoth flour stores is beyond our scope, as also would it be to describe the interesting processes of packing, labelling, and consigning the vastly differentiated manufactured products, destined in due season to give delight to patrons resident in every portion of the habitable globe. In addition to biscuits, the firm are large manufacturers of every variety of rich cakes, their bride cakes constantly being in demand for India, China, Japan, and other far-distant lands, not to mention the immense consumption in the United Kingdom.



FRED. T. SMYE,
With Messrs. Balfour & Co., Hamilton.

The patronage extended to the house includes that of Her Majesty the Queen, and more than one other European "Royalty." Among the firm's exhibition awards may be mentioned the Grand Prize of the Paris Exposition Universelle of 1878, accompanying which was the following testimonial: "Unrivalled house, known throughout the world for its enormous production, and for the excellent quality of its manufactures."

In drawing our more than usually extended, yet still quite inadequate, review of a great industrial concern to a close, it remains to be noted that the great personnel of the firm includes three sons of Mr. George Palmer and four of Mr. Samuel Palmer, the latter, with Mr. William J. Palmer, having joined Mr. George Palmer in the concern on the death of Mr. Thomas Huntley in 1857. The same steady, consistent devotion to a policy of strictly upright and conscientious mercantile operations still continues to animate those responsible for the control and direction of the firm's stupendous interests, and presents a striking example of success nobly and enterprisingly achieved.

We Don't Believe

In decrying the merits of other goods

TO OUR . . .

But we . . Wish to call Attention

PATENT PAN-DRIED

Rolled Oats

As the sweetest in flavor, and most delicious, when properly prepared, of any in the Canadian market. Do you handle our goods?

We also Manufacture Flours

Of all . . GRADES

OUR BRANDS ARE:

Low Grade—**Clover Leaf**
85%—**Delight, Fedora**
80%—**Tilson's Pride, White Coat**

Strong Bakers—HERCULES

WE ALSO MAKE . . .

CHOICE CANADIAN SPLIT PEAS AND . . POT BARLEY

E. D. TILLSON

Tilsonburgh, Ontario



A Strange and Varied Experience.

BY WILLIAM L. EDMONDS.

"There's a divinity that shapes our end
Rough hew it as we may."

SOME one event there is in the days of our childhood to which we can each look back as the first mile-stone in our memory. The first thing I can remember was crossing the Atlantic with my parents in a vessel with big white sails; of our landing in a strange city; of my straying away from my parents; and of a strange man taking me in his arms and promising to take me to my mama. I was then about four years of age. When I wept he bought me candies and toys. He took me a long distance into the country to a farm house which he told me was his home. My mama, he said, would come by-and-bye.

Years went by, and I was still on the farm. From a little fellow in petticoats I became a sturdy school boy. Tierson was the name of the family under whose roof I lived. They had no children, the only one, a boy, having died a short time before I was brought under the roof. Mrs. Tierson was always kind to me, and I often found her gazing tenderly upon me with tears in her eyes. One day she laid her hand affectionately upon my head, remarking as she gently stroked it:

"I once had a little boy who looked like you, oh so much; and like you his name was Freddy. When Tom saw you wandering about the streets of Montreal he too saw the resemblance, and on the impulse of the moment he picked you up and brought you here."

"Yes, I remember that," I interrupted. "But he said he would find my mama for me, but he has not been able to do so yet."

"Poor, boy," she said in an absent-minded sort of way as she slowly placed her hand on my shoulder, at the same time gazing vacantly into space, "how little does he know how cruelly we have deceived —"

"What do you mean?" I interrupted. "You haven't been cruel to me, mother."

"Oh, I didn't know, what I was talking about," she said. "You run out and bring the cows home, there's a good boy."

Across the yard, down the lane, and into the woods I went in search of the cows; but it was not the thought of the cows that was paramount in my mind. Running through my thoughts were the words dropped by Mrs. Tierson, "Cruelly deceived." What did it mean? And while I ruminated the thought suddenly flashed upon me: "Had Mr. Tierson stolen me, or if he hadn't stolen me did he ever try to discover my parents?"

I was just beginning to read a little, and one of my schoolmates had lent me a book in which was a story about a kidnapping case. And the thought at last impressed itself upon me that I too had been kidnapped. The man Tierson, whom I had been taught to call father, had purposely kept me away from my parents! With this revelation came the resolve to find them.

By the time I had found the cattle and got them out to the lane leading to the farm the sun was low in the horizon and my shadow was thrown out to double the length of my stature. "Oh, if I was only as big as that," I thought, "I would start out this very night to find my dear father and mother,"

I had a dim recollection of them. And while their faces rose up before me, though shrouded in the mist of what to me seemed many years, the tears trickled down my cheeks in a flood, falling in big drops on the dusty road. A little song sparrow flew before me in easy stages, singing its plaintive song, which seemed to say: "Don't cry, poor Fred, Fred," while a robin darted across the road into the underbrush giving vent in shrill, angry notes to its disapproval of the treatment I had received. Even the cattle looked back at me sympathetically out of their big dark eyes.

That night I slept but little; and when I did sleep it was to dream that I was in a long tortuous lane searching for my parents, catching glimpses of them now and then, but losing sight of them in the many sharp turns which the lane took.

Mrs. Tierson I could not get again to talk on the subject. "Oh, don't take any notice of what I said; I didn't know what I was talking about," was all I could get out of her. With Mr. Tierson I was not much more successful.

"Are you still trying to find my father and mother," I tremulously ventured one day when I found him hoeing corn. "Have you heard anything of them?"

"Of course, boy, I'm looking for them. I can't afford to go away and search the country; but I am doing all I can. What more could I do? But I thought you had forgotten everything. Aren't we treating you well? We dress you as well as any of the farmers' sons are dressed. We give you lots to eat. We have given you some schoolin', and we haven't made you work too hard."

"Yes, I know; but you are not my father, and Mrs. Tierson is not my mother. Then if your little Freddy had lived and had been lost like I have been, wouldn't you have been glad to find him? Well, I guess my parents would be just as glad to see me."

And then I burst out crying, while Mr. Tierson, dropping his hoe, picked me up, kissed me on the forehead, and remarked as he placed me on the ground: "There, go away. It's time for you to feed the calves. I'll see what more I can do."

Another three or four years had passed and I was still on the farm. Although my parents were yet undiscovered I was satisfied that some effort at least had been made to find them, Mr. Tierson having shown me an advertisement which he had put in a Montreal paper, enquiring for the whereabouts of certain English immigrants, who had about eleven years previously lost a boy aged about four years named "Freddy," surname unknown.

The reason my surname was not known was that when taken to my new home and questioned by the Tiersons as to my name, all they could get distinctly from me was that my name was "Freddy."

The sight of the advertisement increased my desire to find my parents. My interest had never flagged since it was so suddenly awakened by Mrs. Tierson some four years before. And that night when I retired it was not to sleep. I was too excited

"Their Merits Universally Acknowledged"

YOUR CUSTOMERS WANT THEM.

If your wholesale grocer cannot supply you send your order to us.



"Surprise" Soap

This popular and reliable brand knows no season of dullness, but is in constantly increasing demand among all grocers. There is profit and reputation for the grocer selling **"Surprise."**

Snider's Tomato Catsup

The pioneer sweet catsup. The finest ever offered to the trade. Made from whole, fresh, ripe tomatoes. Celebrated for retaining the natural flavor, combined with a delicious piquancy and perfect blending of spices found in no other brand.



MACLAREN'S IMPERIAL CHEESE.



Its Ingredients are the Purest and Choicest

No chemicals or other objectionable constituents being used to heighten the flavor or color.

The Most Perfect



Most delicious and wholesome form of milk, being pure, concentrated and sterilized. For table use, cooking of all kinds, and infant feeding.

Pettijohn's California Breakfast . . Food

It has no equal as a Breakfast Food.



Batty's Nabob Sauce



Is the sauce of sauces, and the most delicious for Steaks, Stews, etc.

Batty's Nabob Pickle Is universally admitted to be the finest and most enjoyable Pickle in the world.

We shall be pleased to send you Samples, Price Lists, and full particulars.

Wright & Copp, SOLE Dom. Agents, Toronto

with the anticipations that the hope of the advertisement reaching the eye of my parents had created.

I had been tossing about in my bed for, it seemed to me, hours, when suddenly I heard what sounded like creaking footsteps outside my bedroom door. The creaking grew louder and louder; and still no one opened or tried to open my door. My room was in the garret of the house, and the door opened directly on the stairway. In fact mine was the only room to which the stairway led. There was a room beyond mine, but in order to get to it one had to pass through that which I occupied. Consequently I knew that anyone ascending the stairs must necessarily come through my room.

When some minutes had elapsed and no latch was lifted I, in desperation, sprang from my bed, rushed to the door, my heart beating wildly with excitement and my flesh creeping with fear. Seizing the latch I suddenly threw it open. And oh, horrors! Shall I ever forget it! In through the open door rushed a cloud of smoke, while leaping up the narrow stairs as if to swallow me were tongues of angry flames.

Exit by the usual means was out of the question. Springing back I quickly shut the door, hurriedly put on some of my clothes, sprang through the window on to the roof, made my way to where a ladder was standing, and by it reached the ground in safety.

To my surprise not a soul was to be seen around anywhere. Then I thought of Mr. and Mrs. Tierson. The two hired men I knew had started off the previous afternoon for Montreal with produce for market. I knocked in the front door with a post that was lying near, and ran for the stairway, intending to ascend it and arouse Mr. and Mrs. Tierson. But the stairs seemed to be the centre of the fire, and my purpose was baulked. Rushing back into the yard I picked up a stone and sent it crashing through the window of their room, but instead of getting any answer from the inmates out through the aperture came a pillar of smoke.

"My God!" I ejaculated. "They are being burned to death." And then I remembered the ladder resting against the gable end of the house. It was too heavy for me to carry, but by rolling it over and over I soon had it opposite the window of their room. Owing to the overhanging character of the eave-trough, against which the ladder rested, the latter was three or four feet from the window-sill. Nothing daunted, up the ladder I sprang, reached the window, raised it, and jumped into the room. In the blinding smoke I reached the bedside and tried to arouse rhe occupants; but no response could I get from them. "After all I fear I am too late," I thought.

Mrs. Tierson was lying nearest to me, and I hurriedly pulled her out of bed and dragged her to the open window. Then I did the same with her husband. Next I sprang down the ladder, ran to the barn, secured a long rope, and was back in the bedroom again in almost as short a time as it takes to tell it, although it seemed long enough then. Fastening one end of the rope around Mrs. Tierson and with the other taking a turn around the ponderous old bedstead, I by a superhuman effort lifted the unconscious, and what I feared dead, woman to the window sill and lowered her to the ground below.

"Thank God, there is one of them saved from at least being burned up," I exclaimed.

Fortunately who should at that moment drive up the lane and into the yard, but the doctor from a neighboring village. He was on his way home from attending a patient, and, observing the fire from the roadway, had driven up in the nick of time; for I fear that I would not have been able, unaided to have got Mr. Tierson out of the burning building. As it was, the doctor and I had all we could do to get him out before the roof fell in.

By this time several neighbors had arrived, and the unconscious forms of Mr. and Mrs. Tierson were carried into the barn. The doctor, after a hurried examination, said that the vital spark had not fled. But it was not till after several hours of hard work that they were brought back to consciousness, and then it was a week or more before they were able to leave their beds at a neighbor's, where they were taken after being resuscitated.

"Fred, my boy," said Mr. Tierson to me one day some weeks after the fire, as we were at work assisting in removing the debris, "you don't take very kindly to farmin', do you?"

"No, I do not," I said.

"Well, what would you like to be? I have done you a great injustice. When I lost my little Fred I foolishly took to drink. And the day I found you I—— (I may as well be honest with you, my boy.) The day I stole you I was the worse for liquor, and hardly knew what I did. I have since regretted my cruelty and tried my best to find your parents, but have failed. Now I want to do the best I can for you. Say what you want to be, and I'll do the best I can to gratify your wish. My farm is my own and I can afford to do something for you. But besides owing you reparation, I owe you a debt. I did not learn till the day I got out of bed that it was to your bravery that Mary and I owe our lives. The doctor told me. Come Fred, say what you want," he pleaded in tender tones, a tear-drop falling on his hand as he stretched it out towards my shoulder.

Even the worst of men have something good in their characters; and many a man who has entered upon a downward career has, at a critical point, turned aside into the path of rectitude through the intervention of the better side of his nature. Mr. Tierson was a weak rather than a bad man. What he had done was done in a moment of weakness; and now in sackcloth and ashes he was trying to make reparation. All the strong resentment that had sprang up in my breast, when what I had suspected for a long time was assured, vanished at the sight of that tear drop. And I replied in an off-handed way: "Oh, never mind. Perhaps we'll soon find my father and mother. I can stay here for a while longer anyhow."

"But it does mind," rejoined Mr. Tierson. "Tell me what you would like to be; I want to know."

"Well," I replied slowly, as I mechanically gathered with the toe of my boot the charred cinders at my feet into small heaps, "I would like to be a merchant. But I'm in no hurry yet."

"Well, my boy, a merchant you shall be, if I can help you. But you can't be a successful merchant unless you are trained for one. Any more than you can be a farmer if you never saw a field. Full-fledged merchants ain't hatched any more than be full-fledged hens. I know there be some who think differently, but that don't alter the facts. Always remember this, Fred: A man needs a special training to succeed in anything; yes, even in thieving. If you are going to be a merchant, I want you to be a good one."

It was eventually settled that I was to go to Montreal and attend a business college for a year; and after that, if I got along pretty well, I was to try and get into one of the wholesale grocery houses there—perhaps in one in which a cousin of Mr. Tierson's was a partner.

I entered the college, progressed rapidly and at the end of twelve months secured a position as office boy in the wholesale

OLD HOMESTEAD TOMATO CATSUP





IS the finest article of the kind made in Canada and fully equal to the best made in the States. and is sold at about half the price.

For the purpose of introducing it we will send to any responsible retail grocer any quantity required at the wholesale price of $2.00 per doz. in cases of 2 doz. each or in cases of 1 doz. Put up only in pint bottles, securely packed and guaranteed against breakage and warranted to give satisfaction. Send in your orders at once to

ERIE PRESERVING CO.,

St. Catharines, Ont.

TO HAND . . . and ARRIVING

IN A FEW DAYS

Car "Horse-Shoe" Salmon, packed by Todd & Son
Car "Columbia" Salmon, packed by Todd & Son
Car "Bon-Accord" Salmon, packed by Todd & Son

HEADQUARTERS FOR . .

New Selected Valencia Raisins.
Blue Mountain Coffee.
Mrs. Lazenby's Pickles, Soups, etc.
New Patras and Filiatra Currants in Brls and Half Brls.
Lovejoy's Breakfast Flakes.
Cherry's Pure Mustard.

Full assortment of new season's Japan, Young Hyson, Ceylon, Assam, and China Teas, selected with greatest care for cup quality.

Absolutely pure Spices, ground by ourselves.

The best goods, closest prices, and prompt shipments.

BALFOUR & CO.,

HAMILTON.

firm of Holland, Tims & Co. I loved my work; and the man who doesn't his will never make much of a success in life. In five years I had risen to the position of traveler, and was given a route running as far west as Toronto.

I had been on the road about five years when I—. Well, like most fellows, fell in love with a pretty little Oshawa girl. And when I learned—and it did not take me long—that my love was reciprocated, I wanted to settle down in marital bliss. And then it was that I again began to think afresh of my original intention to become a merchant. It is all very well for people who do not know any better to talk about the good times travelers have. And so they do. But they have hard times as well; and one of them, and by no means the softest, is the vision of the faces of wife and children that will come peeping through the imagination when you are rolling along in the train, to remind you of the home that is perhaps hundreds of miles away, and within the four walls of which you are so seldom able to get.

Once on the road it is not so easy to get off. One can go into business; but that requires capital. I had a little money saved, but I had seen too many failures in business for want of sufficient capital to attempt the experiment with what I possessed. Well, the upshot of it was that I at last got married and began housekeeping in Montreal. After that I was more determined than ever to get off the road.

* * * * *

On my route to the town of P—— was a customer named Grenville. In years, at the time I speak of, he was about 60, but in disposition about 20. All the drummers liked him, and he liked all the drummers—that is all those whom he called "square men." Shams he detested; and he never hesitated to tell a man what he thought of him. It was this very honesty of the man that induced our admiration. He thoroughly understood his business, and was one of the most successful merchants in that part of the country. When I first went on the road I could not sell him. "Your prices are not right, my boy," he would say. Eventually, however, I was able to suit him; and then he became one of my best customers. But before I could even sell him he would ask me, as he did a few favored others, to come around and spend Sunday with him and his wife if I happened to be staying over in that town on that day.

"You will find it better perhaps than hanging around the hotel all day," he would say; "and then you know it is more home-like anyhow."

At last I began to so arrange my route that the Sundays I was not in the city would be spent in P——. Of course after I got married my plans were principally laid with a view to spending Sunday at home. When it was out of the question to try and do this, it was at P—— that I would endeavor to pass the day.

It was under such conditions as these that some months after my marriage I found myself again enjoying the hospitality of Mr. and Mrs. Grenville. It was a hot day in the middle of August, and after dinner we all sought the shade of a large apple tree that stood in the grass plot at the back of the house. Soon Mr. Grenville was enjoying a quiet siesta. Mrs. Grenville sat in an easy chair, while I reclined on the grass gazing listlessly on the luscious fruit over head, playing at the same time with the locket and few trinkets that hung at my watch chain.

I became conscious at last that the old lady was gazing intently at the pendant on my chain. When I caught her eye she became somewhat agitated.

"Excuse me, Mr. Tierson," she said, "but have you had that little ring I see on your chain long? And where did you get it? You'll pardon me, but I am a little curious to know. I'll tell you why. Years ago—nearly twenty-five years ago—we arrived in this country with our only child, a boy between three and four years of age. We had had several children, but death had taken them from us. We arrived in Montreal all right, but the day we were to leave for here we missed him. For two weeks we searched day and night, and then one day," she continued, as she gave a sob and buried her face in her hands, "his body was discovered in the river with all his clothing except an under garment torn from it. We had the remains placed in a coffin and we brought them on here; and in the little graveyard which you can see glistening in the sun on that hill-side we laid him."

As she related the story I had raised myself on my elbow excited with expectancy; but when she said that her boy was drowned I sank back with a groan, for I thought there was no one I would like so well to claim as my father and mother as Mr. and Mrs. Grenville.

"Are you ill?" she asked, leaning over me.

"Oh, no," I replied. "But I lost my parents in Montreal about twenty-five years ago, and have never been able to find them from that day to this. When you began to tell me about the boy you lost I was hoping that I had found them at last, but all hope was dashed to the ground when you said your boy was drowned."

Then I gave her a brief history of my life; and asked, "But why did you question about the ring hanging on my chain?"

"Well, when my boy was lost he had a ring on his finger something like that. It was given him by an uncle who had dug the gold it was made of in Australia. When the body was found the ring was missing.

"Let me see that ring," said Mr. Grenville, who had awakened from his sleep and was an interested listener.

I took it off, and just as I handed it to him Mrs. Grenville cried out:

"My God, John, I believe it is our Fred! I am sure it is. Look at the scar on his neck! Don't you remember the scar that was caused by a burn he received when a year old? That could not have been our boy that was drowned after all. You know, John, I doubted it at the time. Why, I am sure this is our boy," she added, as she placed her hand on my head and implanted a kiss on my forehead. Look at that nose and forehead, they are the dot of yours. Then look at the expression about the eyes, why, it's the very same as yours. Oh, my dear, long lost son," she cried, as she fell upon my neck and wept. "Thank God, we've found you at last!"

"Yes," said Mr. Grenville, as he jumped from his chair, rushed to the side of his wife, "and there are my brother's initials on the inside of the ring."

I then explained that the ring was on my finger when Mr. Tierson took me to his home, but that becoming too small for me was removed and put away by Mrs. Tierson, who handed it back to me when I left to attend the business college in Montreal. I had put it into my trunk and had forgotten all about it till a few weeks ago, when I resurrected it with a lot of other little trinkets and placed it on my watch chain.

Ours was a happy family that day. And that night I wrote to my wife acquainting her with what had occurred; also to Mr. and Mrs. Tierson, who lived retired in a suburb of Montreal, having sold their farm.

I immediately changed my name to Fred Grenville, and the newspapers got hold of the story and published it, some of them

with sensational headings, of course. I was not long on the road after that. My father said the business had become too large for him to manage alone, and I must come in and help him. He would give me a half interest. I accepted, and removed with my wife to P——. About a year after this Mr. Tierson died and left me ten thousand dollars. With this money we were not only enabled to enlarge our business, but to embark in enterprises that proved most profitable. We persuaded Mrs. Tierson to come and live in P——, and she settled down in a little cottage near us.

Fifteen years have passed away since I became known as Fred. Grenville; and the world went so well with us that we have been able to retire from active business. My father is still hale and hearty, and I have been honored with the suffrage of the people, having at the last general election been elected to represent them in the Dominion House of Commons. "All's well that ends well."

Good Profit in Smoked Meats.



COMPARATIVELY few are the things which the retail grocer handles that net him anything like a really good profit. Many of the staples he sells are upon a narrow margin of profit or upon no margin at all.

It is obvious that the merchant who to-day ekes something more than a bare living out of his business must augment his stock at every favorable opportunity with the class of goods that will net him a fair to good profit. In pursuance of this idea, he needs, like a yachtsman in a keenly contested race, to be ever on the alert in order to take advantage of all favorable opportunities that may come within his reach. Anyhow, what is business but a race! Every merchant is striving to outstrip his nearest competitor; and the prize for which they are contending is custom.

A line of goods which return a good profit if properly handled, is smoked meats; and it is somewhat surprising that retail grocers and general merchants do not pay more attention to this department of the provision trade. As a gentleman, who has had a good deal of experience in both groceries and provisions, remarked the other day, "It is just the thing for a grocer to handle." The amount of capital involved need not necessarily be large, particularly at the start. His stock at first need consist of nothing but a nice assortment of hams, rolls, backs and breakfast bacon, with a little green-pickled breakfast bacon thrown in. A block and a separate counter of course he should have, although even these appurtenances can be done without for a while if it is proposed to begin in a small way. Then as far as tools are concerned, about all that is wanted is a couple of knives, a steel, a saw and a chopper. If it can be possibly done, however, it would be better to have both a special counter and a block. A marble top to the former would not only be better for the meats, but would impart a cleaner and more attractive appearance to the store, besides being more easily kept clean. As to the displaying of meats, much would depend on the nature of the weather. One thing in particular should be studied, and that is the keeping of the meats in a condition that will always prove tempting, no matter whether it be summer or winter. What is more tempting to the average man or woman than a nice, clean-looking piece of breakfast bacon or a cut of smoked ham! Nothing.

To keep smoked meats in an inviting condition requires some attention. The packer usually sends them out in barrels. Some merchants make the mistake of allowing the goods to remain in the barrel, the result of which is that they become moldy. While this may not affect the meat it affects the sale of it. The proper course to pursue is to hang the meats in a dry and cool room as soon as they are received.

"Do you know," said a packer, "that rolls are about the cheapest thing a grocer can handle. There was a time when people would not buy these rolls, but the demand is now increasing every year. And they should sell, for besides the low price for them, there is a nice flavor, as nice in fact as in ham. Regarding ham for slicing. No ham intended for this purpose should be less than fifteen pounds. Anything smaller shrinks up, causing a loss in profit.

"I would advise the grocer not to carry large stocks of bacon and hams," he continued. "The great thing for him to try and do is to keep his meats looking nice. Now we have better facilities for keeping meats than the ordinary grocer, and consequently the best thing for him to do is to buy in small quantities and often. Anyhow by buying up those imitation hams and bacon, such as you see there, they can always make a good display. You would never know those things hanging out there were sawdust hams and board bacon. Well, that's what everyone of them are; and we always supply our customers with them gratis."

There is evidently a good profit in smoked meats if properly handled, there not being the same chance of cutting prices as in some articles. The matter is well worth at least the consideration of those in the trade who do not now carry them.



"Specialists"

THIS is an age for Specialists. The old family physician is superceded by a dozen or more specialists, and it is so with the poor grocer. There is the Tea man, puffed up with vain conceit and fancies, who under the thin gauze of specialist seeks to take the cream of the grocers' business leaving to the wholesale grocers such skim milk as can be derived from the sale of granulated sugar at cost price, and endeavors to delude the retail grocer into believing that because of being a specialist he can buy and sell cheaper. The stern logic of facts fortunately demonstrates that the wholesale grocer can turn the tables on the specialist in Teas since he has not to rely upon his Tea sales alone to pay the running expenses of his business—and provide for the boy.

We are Specialists

. . . BUT OF THE . . .

Old family physician type. We can prescribe for the Cholera Morbus equally as ready as for the Measles. We can sell you Tea and we can sell you Sealed Herrings. You will find that you will get better value in every line than from so called specialists.

WE ARE HEADQUARTERS FOR

TEAS, SUGARS, MOLASSES, SYRUPS and FRUIT

Valencia Raisins **30,000 Boxes**	Fine Off Stalk, Off Stalk 4 Cr'n Layers and Selected.
. . Currants **1,500 Barrels, 1,000 Half Barrels, 1,000 Cases**	Fine Provincial, Fine Filiatra, Vostizza and Empress Queen quality.
. . Sultanas	Special offerings 1892 crop for Oct. del'ry 3,000 boxes.

We give low prices for shipment on arrival of direct steamers Alvona and Escalona f.o.b. Montreal, and offer special inducements for carload lots f.o.b. New York, (freight 23 cts. per 100 lbs. to Western points). Arrivals expected end October. When you want to buy don't monkey around with specialists. Write to us for figures on all lines, and **if you are fond of a joke, say so.**

Lightbound, Ralston & Co.

WHOLESALE . . GROCERS — MONTREAL

Headquarters HIGH-GRADE

BEVERAGES ... AND ... Condiments

Cocoas . .

Equal to the best imported for fine flavor and aroma and preferred on account of guarantee as to being always fresh and reliable.

Century Cocoa—in tins
A Pure Cocoa Essence.

Homeopathic Cocoa—in pkgs.
Highly recommended.

Rock Cocoa—in 1 lb. cans.

Coffee . .

Your customer says "That last coffee was no good." If so, it is evident you are not using our Famous Blends.

Excelsior Blend Coffee
Jersey " "
Our Own Blend Coffee
Mocha & Java "

Can always be depended on

TO DRAW TRADE AND HOLD IT.

Chocolates

Of superior make and finish for Grocers Trade . . . . .

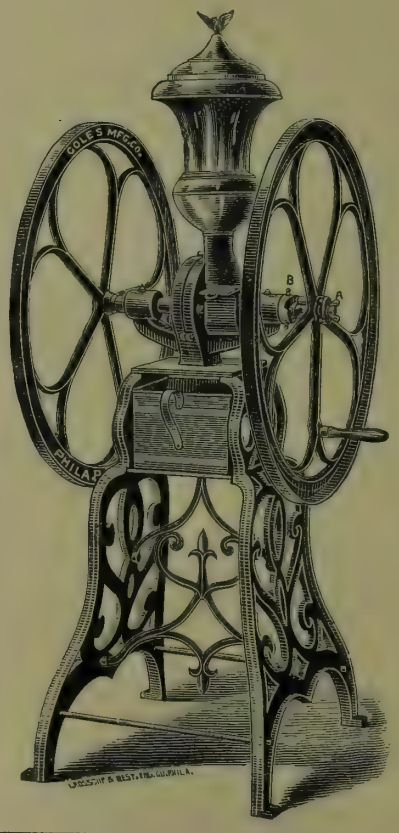
French Chocolate ¼lb. cakes
Sante " "
Beaver " 1 lb. cakes

For Confections use

Pure Ceylon Chocolate, German Sweet, Caraccas Pure.

Spices FANCY WHOLE PURE GROUND

Baking Powder,
Flavoring Herbs,
Mustard, Pickle Spice.



Coles New Patent Coffee Mill.

The Latest Invention,
Easy Running,
Rapid Grinding.

No oiling required, most perfect Mill made.

WE ARE SOLE AGENTS FOR CANADA.

Our Business

Is to import direct from places of growth, and Grind, Roast or manufacture specially for the Grocery trade. Quality considered, we cannot be undersold.

A Trial Order Solicited by Mail

Satisfaction Guaranteed.

Todhunter, Mitchell & Co.

IMPORTERS AND MANUFACTURERS.

... Toronto, Canada

Pointers for the Progressive.

THE rapidly increasing demand for the breakfast foods manufactured by Lawson Bros. has compelled them to seek more extensive premises. They are now located on the old College grounds, Adelaide street west, Toronto. The mill is run by electricity, and is entirely separated from the storage and drying rooms. The building is 45 by 90 feet, and three stories, giving ample room, and is one of the most complete places of the kind in the Dominion. The firm reports a large sale of its wheat flakes, rice flakes, tapioca flakes, barley flakes and hominy flakes, etc. The facilities for loading and unloading flour, oatmeal, rolled oats and grain, of which the firm handles large quantities, are most complete, and in the new premises Lawson Bros. will be able to attend more promptly to the filling of orders and to increased trade.

The Brantford Soap Works Co., Ltd., has succeeded the old and well-known firm of A. Watts & Co. Mr. Robert Henry is the president and general manager of the new company, and from his long experience in the soap manufacturing business, the success of the company is well assured. The Ivory Bar soap will continue to be the leading brand, and is well and favorably known in every province of the Dominion.

By the time this issue reaches our readers the Tanglefoot season will be practically over. The retailer as a rule has a quantity left over. To ensure its perfect condition next season and to avoid loss to their friends, the manufacturers request every dealer to look after his stock. Full cases will take care of themselves if kept level. Boxes and parts of boxes should be kept in a place of uniformly and moderately warm temperature and where they will not be disturbed needlessly; the cornice in the store or a high shelf in the storeroom would be admirably suited for this. Tanglefoot keeps well in almost any condition, but if stored as above will keep with absolute certainty and without the loss of a single sheet to the dealer; this the manufacturers desire above all.



Mr. C. R. Somerville, London, Ont.

Attention is drawn to the advertisement of Jas. A. Skinner & Co. on page 31. Having visited their mammoth warehouse, it can be said from ocular demonstration that they are fairly entitled to the reputation that they enjoy of carrying one of the finest and best assorted stocks in Canada. Dealers who visit Toronto are advised to look through their elegant sample rooms, which are crowded with the latest novelties from all countries.

The brands of the St. Lawrence Starch Co., Port Credit, for culinary purposes, and also for the laundry, viz. : "St. Lawrence Corn Starch," and "Ivory Gloss Starch," have in a very short time gained for themselves a well deserved reputation, and every first-class family grocer has credit in distributing them to his customers. The quality of these goods are not only of the highest character, but are always uniform and handsomely packaged.

No doubt merchants throughout the country will this year take advantage of the exceedingly low prices at which fruits are offered to give their customers the best brands and qualities obtainable. W. H. Gillard & Co. of Hamilton, with their usual business activity, have taken advantage of the state of the market, and have coming on one of the finest assortments of high grade fruits ever offered to the trade in this country. In a subsequent issue of The Grocer they intend in a unique advertisement attracting the attention of the trade to the values they will have to offer in this line. Competition nowadays compels the retail grocer to give the consumer the best grade of goods at the lowest possible figure, and this end can be obtained by communicating with W. H. Gillard & Co.

The standard lines of black teas, Dalu Kola, Imperial and Russian Congou, which are handled exclusively by Gillard & Co. of Hamilton, have now many fast friends throughout the country. One notable feature with reference to these brands is that they are packed in tin lined cases, of which Gillard & Co. are the originators. This style of package precludes the possibility of loss in strength or aroma, two qualities in which these teas excel.

There is one feature about Huntley & Palmer's biscuits which commend them to the trade, that is their keeping qualities. They are put up in air-tight boxes, and if properly handled come out as crisp and fresh as the day they went in.

World-wide is the reputation of Adams & Sons' Co.'s chewing gums, but further honors has just fallen to them at the Columbian Exhibition, where they have received the highest award for excellency of quality.

"TO buy right is the touchstone of success" is the heading of an advertisement displayed by W. H. Gillard & Co. of Hamilton, on the back of their beautifully lithographed cut of Gillard's new pickle and Gillard's new sauce in another part of The Grocer. The success of this firm in the past suggests the idea that they know whereof they speak, and that, among others, this apt truism, actively lived up to, has placed them in the foreground amongst the wholesale grocers of Canada. To buy right one must buy intelligently, and to buy intelligently one must keep pace with the times. This can only be done by keeping yourself thoroughly posted through the medium of some first-class trade journal, and by writing for samples and taking advantage of such values as are now offered in new teas by Gillard & Co. you will not only increase your profits, but at the same time will study the best interests of your customers.

The "Original"

And Deservedly Popular

PHOENIX BRAND

CANNED

Corn
Tomatoes
Peas
Pumpkin

Strawberries
Red Raspberries
Black Raspberries
Red Cherries
Bartlett Pears,
Crawford Peaches
Apples

Our Fruit and Vegetables are grown at Fonthill and Pelham —Canada's Garden of Eden.

Try the PHOENIX BRAND once, and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor

WELLAND, ONT., CANADA.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants. We make only the one quality—THE BEST.

Buy only the **Jersy Brand** for all purposes. Sold by Grocers, Outfitters and others.

— Manufactured by —

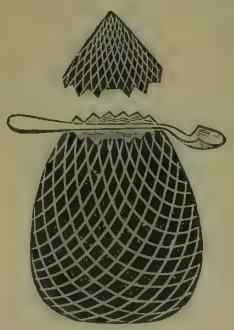
FORREST CANNING CO.

HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto.

HEADQUARTERS

—FOR—



Imported Cheese.

Our stock includes SWISS (Gruyére), ROCQUEFORT, EDAMS (Holland), GORGONZOLA, ROMANO (Pineapple, Medium and Picnic sizes); SAGE, LIMBURGER, BRIE, NEUCHATEL, PHILADELPHIA CREAM, CAMEMBERT, ISIGNY, etc.

To arrive: English Stiltons, Cheddars, etc.

Write for quotations.

T. J. COOKE & CO.,

10 St. Nicholas Street, MONTREAL.



½ size fac simile of package.

Buttermilk Toilet Soap.

The Best Selling Soap in the World

Excels any 25-CENT SOAP on the Market.

Nets the Retailer a handsome profit When sold at a very popular price.

The quality of this Soap is GUARANTEED. See that the name "Buttermilk" is printed as above "in green bronze" and the name "Cosmo Buttermilk Soap Co., Chicago," in diamond on end of package.

THE COSMO BUTTERMILK SOAP CO.,

84 Adams Street, CHICAGO, ILL

F. W. HUDSON & CO., TORONTO, sole agents for Canada.



Chats With Business Men.

"COME here," said a traveler to me, as he alternatively gave each sleeve of his shirt a tug, folded his arms and leaned back against a projecting drawer, "I have something to tell you. A few days ago, in a small town on the W. G. and B. railway, a long, thin grocery traveler from the west—I'll mention no names—walked into the store of a well-known merchant and said: 'You want a few barrels of granulated sugar and ten caddies of tobacco, don't you?' 'Yes,' said the grocer. 'Well,' rejoined the traveler, 'if you'll buy them from me I'll pay the freight on the whole lot for the sake of getting the order.' This I say is dishonest," added my informant, as he vigorously resumed the packing of his samples; "and yet that is the way a good deal of the trade is being done these days."

* * *

"Some of our customers in the north—I mean in such places for instance as Elmsdale, Spencerdale and Novar—are beginning to feel the effects of the money stringency in the United States," remarked a traveler to me, as he threw his hat back another degree, folded his arms, crossed his legs and leaned against a table. "You know the merchants up that way buy shingles and tan bark, much the same as the merchants in the country towns down this way buy wheat and potatoes. These shingles and tan bark they sell to American firms. Around the districts I speak of the sales have been principally made to a Boston firm. The custom has been for the purchasers to pay for the stuff by notes before it left the seller's hands. Now the Canadian banks will not accept these notes on account of the stringency on the other side. Although the merchants who sold the shingles and tan bark may not actually lose anything, for they still have their property in their possession, they are of course being put to a good deal of inconvenience."

* * *

"No, there is not much doing in oranges at the moment," said a wholesale fruit man, "but we'll have to make an effort to do a good deal the coming winter. What do I mean? Simply this: The crop in Florida is estimated at four million boxes. This is about two millions more than last year. And they expect us to handle one hundred carloads here during the winter. Anyhow that is about what we are expected to get rid of by auction." And then he turned from me to sell peaches.

* * *

"There, those are the fellows who are injuring trade," remarked W. L. Hunter of J. W. Lang & Co.'s with disgust, as he exhibited a poster calling a meeting of the "Lovely Vine" Lodge, Patrons of Industry. "The evils they are working is an actual drawback to the trade of this country. Why they should enjoy this privilege I cannot conceive. Merchants in some localities have, I can tell you, a pretty hard time of it; and it's no wonder they have to keep down to hard pan. One of the ways in which it affects us travelers is that we now have to call on a man twice or three times when at one time once would have been sufficient to have produced the same results. As far as I can learn there are about 130,000 of these Patrons, and they have constituted themselves a special class looking for special business privileges. For their supplies of groceries they club together and send an order into some obscure Toronto wholesale house that is willing to cater to them, forgetting all about the country merchant to whom they have so often been under obligation. But if they get short of cash back they come again to the country merchant and get him to hang them upon the slate for probably twelve months. I have found as far as my experience goes that the action of the Dominion Grocers' Guild, in reducing the terms of credit and discount a few years ago has had a beneficial effect on trade at large, inasmuch as country merchants are becoming more careful buyers. This coupled with the foregoing has been the reason why the volume of trade for the last two or three years has been less than formerly, but it is safer. In my opinion a further benefit would ensue if there was a still further curtailment of the terms of credit and, if possibly, increasing the terms of discount. I believe that would be the best way in which to meet the Patrons of Industry movement.

* * *

"I suppose you fellows will be giving us cheaper starch again some of those days?" I heard a traveler ask the representative of a starch factory. "Oh, no," replied the starch man as he gave the floor a thump with his umbrella as if to emphasize what he said. "Well, there will be no change unless the duty is taken off corn. And then what does that duty amount to? It's only 7½ cents per bushel. So if it was removed its effect on the price of starch would only be trifling."

"Well, you fellows seem to be making lots of money now," persisted the traveler.

"Can't say that we're making lots; but we're making a profit. And it's time we did. Last year the starch factories in this country lost one hundred thousand dollars between them. Yes, and more too; in fact there is no knowing how much they did lose." The traveler had nothing more to say on this point, and turned the conversation, while I took mental notes.

* * *

"Plums have been very scarce this season," remarked a fruit man to me a day or so ago. "That is, I should say, with the exception of one week. That week people didn't seem to want them; and now they want them they can't get them."

* * *

"I took a drive yesterday," said one of the partners of Dawson & Co., the wholesale fruit men, "through a section of the country in which we generally get four or five thousand barrels of apples the season; but from what I saw I don't believe we're going to get five hundred barrels this year, and besides this there is a little blight. Through what section was it? Oh, didn't I mention the name. Well, it was through Caledon and Albion townships, north of Peel county."

"What do you hear about tomatoes?" I ventured.

"Well, a good many of them are rotting, and the growers are not going to have as many as last year. It was but yesterday that I was talking with a large grower from the Niagara district. He said that so many of the late tomatoes had rotted on him that he would not be able to supply the packers with nearly as many as last year. Besides this," said Mr. Dawson to me, "the canners have to pay 10 to 15c. more per bushel for their tomatoes. Oh, yes, the early tomatoes were all right. There was nothing wrong with them."

BYSTANDER.



W. BOULTER, President Canadian Packers' Association

Canadians,

Do you wish clean, pure Canned Goods? If so, insist on your grocer giving you the old reliable

Lion Brand

— PACKED BY —

W. Boulter & Sons.

For eleven years we have been in the canning business, and our goods are acknowledged to be the best in the market.

The Bay of Quinte Canning Factories

PICTON AND DEMORESTVILLE

Apples, Pears, Strawberries, Raspberries, Plums.	Peaches, Gooseberries, Currants, Blueberries.	Tomatoes, Corn, Peas.	Beans, Pumpkins, Canadian Baked Beans Tomato Catsup.

WHOLESALE TRADE ONLY SUPPLIED

AGENTS :

HALIFAX, N.S, John Peters & Co.
ST. JOHN, N.B., Harding & Smith.
QUEBEC, J. Winfield.
MONTREAL, J. M. Kirk.
TORONTO, ONT., R. B. Ellis.
HAMILTON, J. W. Bickle.
WINNIPEG, Tees & Persee.
VICTORIA and VANCOUVER, J. Earsman & Co.

See that the word "BOULTER" is on every can.

Ask your wholesale grocer for them

W. Boulter & Sons, Proprietors

Evolution of Montreal Grocery Houses.

THE names and history of the leading wholesale grocery firms in Montreal are no doubt known from the Atlantic to the Pacific, but THE GROCER may be pardoned for calling attention to them again in the special Fall Number.

Few branches of commerce bear so striking testimony to the advance in the refinements of civilization as the grocery trade. The gradual evolution of the modern grocery store with its elaborate counters, polished brass work, glittering windows, plate glass and all, from the dingy shop in which our fathers were quite content to trade, points out the steadily increasing wealth and refinements of our grocers and their customers in a manner there is no mistaking. Articles are necessities to-day in the poorest houses which a few years ago were looked upon as luxuries whose use the rich only could afford. Nor is this the only step forward. The modern customers demand not only that the article he purchases shall be good, but that it shall be presented in the most attractive form possible. Never has so much ingenuity and artistic taste been exerted to ornament the coverings of even the cheapest lines of goods as at present. The modern grocer who wishes to keep up with the procession appeals almost as much to the eye as to the palate. Naturally this has resulted in the increasing elegance of his store and the beautifying of its surroundings, until to-day a high class grocery forms as attractive a coup d' oeil as taste and money can make it; and the old-fashioned dingy grocery with its miscellaneous jumble of unwashed counters, fly-blown paper bags, and half-cut sides of bacon, etc., is vanishing quietly with the advance of progress. Forward is the cry in the grocery trade; and no one realized the fact sooner than the wholesale grocers of Montreal. They handle goods from all over the world, and for energy and enterprise are second to none.



CHAS. H. BINKS.
C. H. Binks & Co., Montreal.

The firm of Geo. Childs & Co. is one that has witnessed fewer changes in its personnel than perhaps any other firm in the trade in Montreal. Mr. George Childs started in the wholesale business 31 years ago in St. Paul street. A move afterwards was made to the warehouse at 22 St. Francois Xavier street, and finally the firm moved into the handsome modern warehouse it at present occupies, 152 and 154 McGill street. The firm's field of operations cover the Townships, Quebec, the Ottawa Valley, and Ontario east of Toronto. A large staff of travelers are occupied in this territory sending in orders to the firm. Mr. Geo. Childs, sr., the founder of the firm, has his two sons associated with him in his extensive business. He has been President of the Wholesale Grocers' Association, and has run for other public offices, being one of Montreal's leading citizens in every respect.

Lightbound, Ralston & Co., 124 McGill street, is a firm known in every section in Canada, which is thoroughly covered by a large force of travelers. The firm is noted as transacting a large business in all staple lines of groceries, especially in tea, dried fruits, etc., its purchases in each line always covering a wide field and affording its customers a large list to select from.

The firm of Kinloch, Lindsay & Co. had its inception away back in 1843 under the title of Kingon & Kinloch. In 1864 Mr. Kingon died, and Mr. W. B. Lindsay became the junior partner. The style of the firm was not changed, however, until 1874, when the present title was adopted. The firm's place of business is in a capacious warehouse on St. Peter street, opposite St. Sacrament. It is noted as one of the most conservative houses in the trade, and one of the most respected as well. The handling of all kinds of tea is one of its leading specialties, but a large staff of travelers see that its customers are kept supplied with other lines of groceries as well.

Another old established house is that of Lockerby Bros., which is the direct descendent of the old house of Douglas, Kirk & Co. Mr. Douglas died 22 years ago, and the surviving partner, Mr. John W. Kirk, took Mr. D. L. Lockerby into the firm. In 1886 Mr. Kirk retired and the firm became Lockerby Bros. The firm's warehouse is the large one at the corner of St. Peter and St. Sacrament streets, and it keeps seven travelers on the road throughout the season.

The house of Caverhill, Hughes & Co. is an amalgamation of the two grocery houses of Caverhill, Hughes & Co. and Turner, Rose & Co., which took place a few years ago on the retirement of Mr. A. D. Turner. It was then known as Caverhill, Rose, Hughes & Co., but this spring Mr. Rose retired for the purpose of going into the grocery commission business with a Mr. Laflamme, and the firm changed its title to the one that now designates it. It keeps seven men on the road covering the provinces of Quebec and Ontario, and transacts its business in a fine stone warehouse at the corner of Commissioners and St. Peter streets, where a thriving and steady business is done. In addition to the regular lines of staples the firm are agents for several specialties, among which are Lifton's teas.

The old established firm of J. A. Mathewson & Co. was founded as far back as 1834 by Mr. Samuel Mathewson, sr. In 1841 it removed to the premises built by Mr. J. A. Mathewson, sr., on McGill street, where it has been located for the past fifty years. The present partners are Mr. Mathewson and his three sons.

Hudon, Hebert & Co. are one of the wealthiest French Canadian grocery houses in Montreal. The business was originally founded by Messrs. E. & V. Hudon in 1837. There were several changes between that time and 1865, when it was known as J. Hudon & Co. Finally in 1883 it assumed its present title. The firm is managed so that it employs no travelers, and yet turns over groceries and liquors to the amount of over a million and a-half yearly. Mr. Chas. P. Hebert, of the firm, is a leading member of the Board of Trade, having held office several years.

It was forty-one years ago when the firm now known as N. Quintal & Son was founded by Mr. N. Quintal. Thirty-years later he admitted his son as a partner. Their warehouse is at 270 to 274 St. Paul street, where a staff of 43 are kept.

L. Chaput, Sons & Co. are another of the leading French-Canadian wholesale grocery firms. They do a large but conservative business, and are well-known to be one of the strongest houses financially in the trade. They occupy the large warehouse 2 to 6 DeBresole Street, where their handsomely finished sample and counting rooms, with their polished brasswork and plate-glass are sufficient in themselves to attract customers.

Canada's Leading Travelers.

BEGINNING with this issue we present our readers with what will be a series of sketches of some of the leading grocery travelers in the Dominion. We inaugurate the series with Major Stoneman of W. H. Gillard & Co., and Fred. T. Smye of Balfour & Co. Their photos will be found elsewhere. Sketches of other travelers will continue in future issues.

MAJOR J. STONEMAN.

Portly, imposing and popular is the subject of this sketch, particularly when he dons his regimentals. For fifteen years Major Stoneman has "carried the grip," and for fifteen years he has been able to show good results. He began business as a traveler with Gain Bros., paper bags and stationery. When that firm retired from business he transferred his allegiance to F. F. Dalley & Co., going on the road for them on commission. Ten years ago he was engaged by W. H. Gillard & Co. of Hamilton. During the decade that has passed success of the most gratifying character has attended the Major on the road; and Gillard & Co. are proud of their traveler and their traveler is proud of his firm. In fact he has been heard to say that the reason of his success is that he represents one of the best wholesale houses in Canada.

FRED. T. SMYE.

Mr. Smye was born in Hamilton on the 4th July, 1868, and received his early education in the public schools and collegiate institute of the "Ambitious City." His first experience in business life was in an insurance and real estate office, which he entered at the age of fourteen, and where he remained three years. He then received an appointment as invoice clerk in the wholesale grocery firm of Alex. Harvey & Co., and, after six months' experience at the desk and in the sample room, the members of that firm, recognizing his aptitude for business, appointed him city traveler. Their quick perception of the qualities which go to make a good salesman was at once justified, for although only 18 years old, Fred. was known as a "hustler" and a favorite with his customers. Gradually his territory was extended until it included such large centres as Brantford, St. Catharines, Guelph, Galt, Paris, etc., and not only were old customers held, but many new ones added. On the amalgamation of the firms of A. Harvey & Co. and John Stuart, Son & Co. into Stuart, Harvey & Co., Mr. Smye continued to do a large trade for the new firm, and was recognized as one of the best men on the road. When S., H. & Co. decided to retire from business Mr. Smye received more unsolicited flattering offers than would have turned the head of many an older man, but Fred's head is level, and he is still the courteous, affable, hard-working young man he used to be. After careful consideration, Mr. Smye made an advantageous arrangement with the live and energetic house of Balfour & Co. of Hamilton, and continues to do an ever increasing trade with the best retailers and jobbers within a radius of 40 miles of Hamilton. The future is full of promise for Fred T. Smye.

He Manufactures Chewing Gum.

IN presenting a photo of C. R. Somerville, which appears on page 51, whose name is known to everybody as the manufacturer of Mexican fruit chewing gum, we cannot do better than give the following account of his business, taken from the Free Press trade, edition just issued in London:—"Mr. Somerville was born in the village of Morton, county of Leeds, about 28 miles from the city of Kingston; his people afterwards moved to Goderich, on Lake Huron, and from there he went to London to seek his fortune some 16 years ago. He spent ten years in the wholesale confectionery business, working for others, and then branched out for himself in paper boxes and confectioners' specialties. His business has steadily grown until he now employs over 80 hands. His box factory is situated at 644 Dundas street, and his chewing gum factory 583 Dundas street. His trade now extends from the Atlantic to the Pacific, keeping four representatives on the road continually. Mr. Somerville has had a big law-suit on his hands for the past two years with one of the wealthiest chewing gum firms in the United States over his Mexican fruit gum, but with success in every court. Few people are aware of the nature of this fight; it is not simply a chewing gum case, but it has an international significance. The question is whether, according to international law, the laws and regulations of trade in Canada are to be subservient to those of the United States, and no Canadian with a grain of sand in him is going to submit to any such interpretation of his privileges even if it costs the last cent, and the last drop of energy, in fighting it. It is not a small case by any means, and stands a good chance of getting a hearing before the Privy Council, in England, in which case if Mr. Somerville brings back a victory for Canada he certainly deserves knighthood as much as the Hon. C. H. Tupper, who brings back the victory against the Behring Sea combination of San Franciscoe."



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FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.



MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

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WE OFFER TO THE TRADE

New Seasons Japans
New Seasons Young Hysons
New Seasons Blacks
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WIDE RANGE, UNPRECEDENTED VALUES

Close Buyers will do well to write us for Samples and Prices. Our New Japans from 13½ and upwards can not be matched in Value anywhere New Consignments of our

CELEBRATED MALLAWALLA PACKAGE TEAS

in ½ lb & 1 lb lead foil packages. Retails @ 50¢ finest package Tea on the market If you doubt it try and you will no longer doubt it

OUR FAMOUS STANDARD BRANDS

"DALU KOLA" "RUSSIAN" "IMPERIAL"

TEAS; ARE MAKING NEW FRIENDS EVERY DAY

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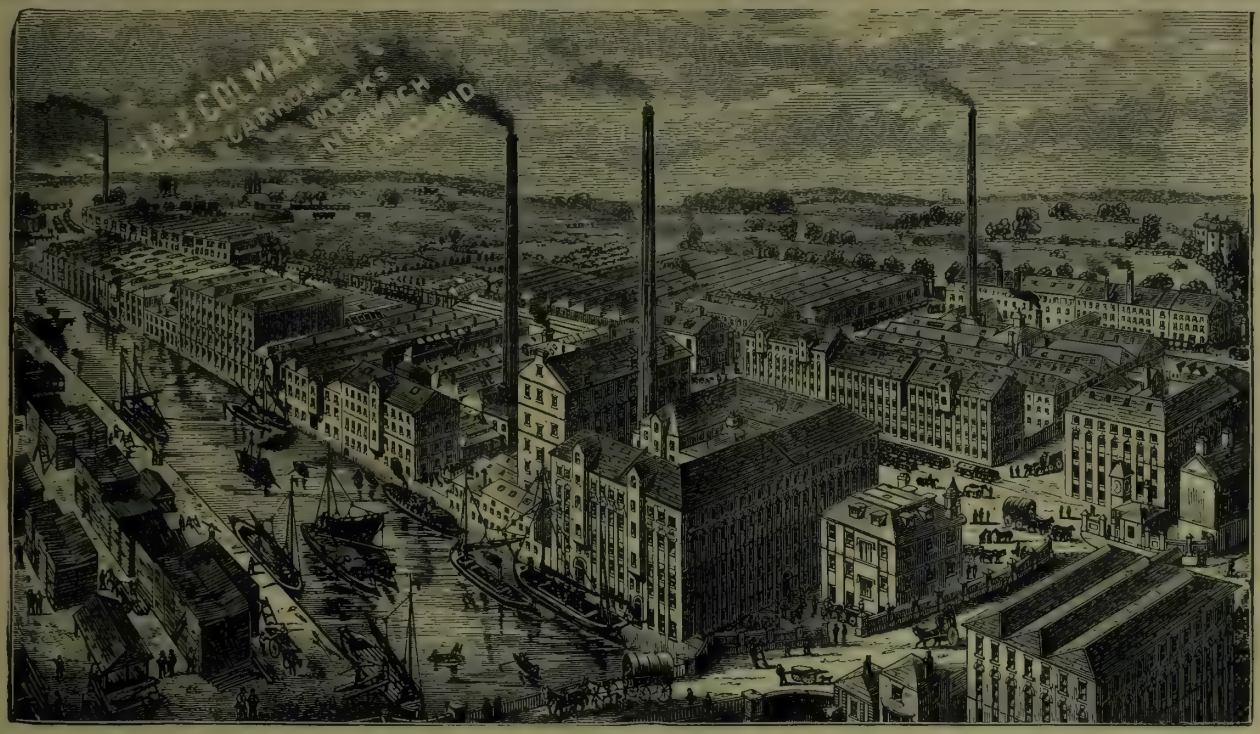
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THE CANADIAN GROCER
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PUBLISHED WEEKLY
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VOL. VII. TORONTO OCTOBER, 6, 1893. No. 40



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One and Two Bushel Baskets
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MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
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THE COOK'S BEST FRIEND

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Annual sales exceed 33 million lbs.

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

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CASES ONLY
NOTE THE PRICE

1,500 3-lb Tomatoes 1,500 Sweet Corn 1,500 Sweet Wrinkled Peas

STANDARD BRANDS, NEW GOODS,
THIS WEEK 80 CENTS PER DOZEN
Ex Store—in round lots, assorted. - -

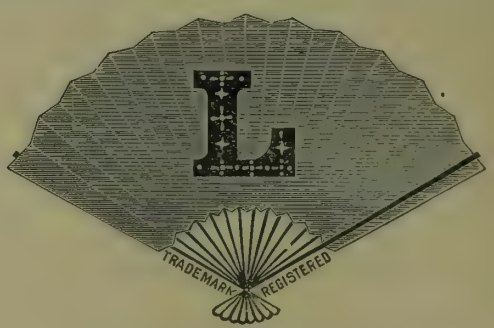
RICH RED. SALMON **BRITISH AMERICAN**
FLAG SHIP - - - -
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$1.25 PER DOZEN IN 5 CASE LOTS.

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The Following Goods in Store and Arriving

Clover Leaf Salmon, "Flats,"
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Arquimbau Fine Off Stalk Valencias,
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Labrador Herrings in Brls. and Hfs.,
Cases and Bundles prime Codfish,
New Fan Young Hysons—Ex. Empress of China.

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BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

Toronto Markets.

TORONTO, Sept 5, 1893.

TRADE continues fairly good, and if anything rather better than a week ago. The feature of the week has been the arrival of the first shipments of Malaga raisins, which are fine in quality and cheap in price. Complaints are still heard regarding the scarcity of sugar, although a house here and there that had little or none a week ago is now fairly well supplied. Demand continues to fall off. Coffees are scarce, although shipments are arriving. Spices are active and tea is in fair demand. Canned goods are selling well at unchanged prices. Payments fair.

COFFEE—There is not much doing. If the demand was, however, brisk it could not at the moment be supplied, this market still being bare of good Rios. Shipments are, however, beginning to arrive. We quote: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 28 to 30c.; Maracaibo, 21 to 23c. The outside markets continue unsettled owing to the trouble in Brazil, and prices on the whole favor the bulls.

DRIED FRUITS—There has been rather more enquiry for new Valencia raisins than a week ago, but stocks are almost exhausted. Further shipments are expected soon. Prices are firm at 6 to 6½c. for fine off-stalk and 7½c. for selected. This week's cables denote steady and unchanged prices in primary markets. First shipments of new Malaga fruit arrived on this market Saturday. The quality is excellent. The crop is not heavy, and as the bulk of the orders seem to have been executed, prices in Malaga market have advanced on some qualities within the last few days. Stocks of currants on spot are about exhausted pending the arrival of the new fruit; 4¾ to 5¾c. is still the idea for good provincials. The new fruit is expected here in a few days. The restrictions still hold good on Sultana raisins, and 6½ to 7½c. continues to be the ruling prices. Prunes quiet at 7½ to 8½c. Prices remain firm, and orders for October shipment are now in course of execution. A good demand is anticipated for prunes on this market the coming season on account of the small crop of apples. Dates dull and unchanged at 5 to 5½c.

NUTS—Nothing new, trade being quiet and prices unchanged. We quote: Brazil nuts, 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts, 11½ to 12c.; pecans, 13½ to 16c.

RICE AND SPICES—Business continues fairly good in rice and the idea for ordinary is still 3⅝ to 3¾c. and for Japan 5c. Spices, for pickling purposes are in good demand at unchanged prices.

SUGARS—A further slackening off in trade is announced this week. Some houses that were complaining of a scarcity last week state that they have enough this week, but most wholesalers are still without enough granulated to supply the trade. Most of the refineries are, however, getting in better supply, and are only a day or so behind with their orders. The price of granulated runs from $5.45 to 5½c., but most houses are firm at the outside figure. A very dark yellow can be got as low as 4c., but the range is mostly from 4⅜ to 5¼c. Our London cable says: Centrifugal, 96 degree test, 16s. 6d.; Muscovado fair refining 14s. Beet—October, 14s. 1½d.; March, 14s. 4½d.

SYRUP AND MOLASSES—Demand continues to improve for syrups and 2 to 2½c. is still the idea as to price. Molasses is also in good request at 30 to 35c. for barrels and half barrels respectively.

TEAS—There has been no material change on spot An active demand has sprung up for low priced Congous, probably on account of the advance in China. There is still a fair quantity of Japans going out at about 16 to 19c. for mediums and 25 to 30c. for fine; but Indian and Ceylon teas are not receiving much attention. Brokers report the local market on the whole quiet, buyers here being unwilling to follow the market and pay the advanced price asked in England. There has been a good enquiry from jobbers for all grades of Japan teas, but there are not many transactions on account of the high prices. A few sales of Ceylons and Indians have been accomplished wherever buyers could pick up an odd line or two at anything like old prices. Law-priced Ceylons and Indians are scarce and nearly impossible to obtain. Young Hysons are in good demand, but supply is poor, new season's tea not having come forward in any quantity.

Latest mail advices from London, England, report exhausted market there, with sharp advance in all kinds of tea, especially the better grades of Indian and Ceylons. Low priced China Congous, Ceylon and Indians have advanced ½ to ¾d. per lb. Medium grades of Indian and Ceylons about 1d., and higher grades of Indian and Ceylon, that is Orange Pekhoes, have gone up 2 to 3d.

CANNED GOODS—Nothing materially new has developed during the week. The active demand noted a week ago for tomatoes, corn and peas has been maintained, and prices are firm and unchanged at 80 to 85c. Packers are still off the market on tomatoes, but there are jobbers who avow that they can make purchases at 80c. The weather continues favorable for packing, and one grower from the Niagara district who was in Toronto this week told a wholesale fruit firm that "it would bother the packers" in his district to absorb all the tomatoes grown there. Reports from the east are, however, all unfavorable. For good brands of new salmon the demand continues active while stocks are still light, fresh shipments going out about as fast as they come in. The idea as to price continues to be $1.27½ to $1.32½. There is an active demand for good brands of lobster at $1.85 to $2 for talls and $2.25 to $2.50 for flats. In other lines of canned goods there is the usual quiet and featureless trade doing.

BUTTER AND CHEESE—Trade continues good for strictly fine butter which is still scarce, but the feeling is scarcely so strong, while there is reported to be a slight accumulation of the medium article. Taken all round the demand is scarcely as brisk as it was. Jobbers are paying from 19 to 20c. for fine to choice dairy tubs, and from the retail trade they are getting all the way from 20 to 22c. For medium butter they are paying 15 to 17c. and selling at 18 to 19c. Farmers' pound rolls are being taken at 22 to 24c. according to quality, and these are going out to retailers at 24 to 25c. There are not many creamery tubs on the market and the demand is not large. Some of the factories seem to be sold out, while others are holding out for 22 to 23c.; but jobbers won't pay more than the outside figure for September make, while for August their views are 22c. and for July 21c.; retailers are as a rule paying 22 to 24c. There is a good

(Continued on page 65.)

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DON'T deal in second-rate goods; a reputation for selling the best articles will draw the most trade. . . . . .

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YOU CAN GET LAZENBY'S GOODS FROM LEADING DEALERS EVERYWHERE

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ONCE AGAIN

Do you want a good trade in Teas?

Write us for samples. Don't matter much what kinds you want. We can suit you in almost anything in the tea line.

Are you getting suited in Spices?

Remember we are in the Spice business, with modern ideas regarding price.

You handle Syrups and Molasses?

Get samples of our pure Sugar Syrups, ranging from 1½c. up.

Your business calls for Dairy and Table Salt.

Don't delay any longer in getting the best Salt made. It's Diamond Crystal. We have it. It's a sure catch.



A word about Fruits.

We are deep in the fruit business for the fall and Xmas trade, at prices and with quality that will make it pay you to see us before placing orders.

And about Canned Goods.

We have made provision for a very large business, and have several good packs to offer. Let us hear from you.

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H. P. ECKARDT & CO.

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Red Star Salmon
Lion Salmon
Morton's Fresh Herrings

New Off Stalk Valencias. New Select Valencias. New Select Layer Valencias.

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Valencia Raisins

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Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
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COFFEE
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ASK FOR THEM
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STANWAY & BAYLEY
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HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

AFTER THIRTY YEARS

OF BUSINESS IN THE SAME STORES . .

-: WE ENTER ON THE FUTURE :-

To all who have aided by selling to or purchasing from us during that long series of years we give OUR HEARTY THANKS.

SWAN BROS., ROBERT SWAN HENRY SWAN Grocers . .

OCTOBER, 1893 162 and 164 King St. East, TORONTO



Manufacturers . . . of

GROSS GOODS

JOBBERS ONLY

Write for Prices - - and Samples

21 St. ENOCH SQUARE,
. . TORONTO.

TORONTO MARKETS -Continued.

demand from retailers for some brands of creamery pound prints at 26 to 28c., while for others not so popular, jobbers are glad to take less ; 24 to 26c. is the price jobbers are paying.

A good deal of cheese is being offered. There is a fair local demand at 10 to 10½c., but some September make is being held for higher prices.

COUNTRY PRODUCE—Beans remain quiet and unchanged, jobbers paying $1.25 to $1.30 for hand-picked and selling at $1.35 to $1.40. In dried apples no transactions are reported and prices are firm at 5 to 5½c., the inside figure being the price jobbers would probably pay. Eggs are in fair demand and higher at 14 to 14½c. for cold storage and 15 to 15½c. for fresh. Poultry is coming in freely, but there is not much demand. We still quote chickens at 35 to 45c. a pair and ducks at 60 to 75c. Potatoes are dull and easier at 50c. on track and 65c. out of store. Honey quiet and unchanged at 14 to 16c. for new in sections. Hops continue quiet. A fair round lot of choice '93's sold at 16c., but holders of new hops are as a rule awaiting higher prices. Spanish onions are in good demand, but prices are lower, at 90c. to $1 per crate. Sweet potatoes are lower at $3.75 to $4, and demand is good at these prices.

GREEN FRUIT—Business is narrowing down to fewer commodities, but there is still a good movement. Of domestic fruits, grapes are occupying the most attention. There has been a sharp advance in lemons in sympathy with the New York market, for really first-class stock of new fruit $6 being the idea. There is a little demand for oranges, but stocks are only fair, there being little outside Jamaicas on the market. In both bananas and watermelons business is dull. The weather has been favorable for late Crawford peaches, and they are arriving in good order and all are taken. Tomatoes are in good demand. Cranberries are coming in plentifully, but they are not much wanted. We quote Canadian at $7.50 per barrel and Cape Cod at $7.25 to $8. We quote: Oranges—Rhodi's, $4.50 to $5 for 160's and 200's; Sorrento's, $4.50 for 200's, $2.50 for half-boxes; Jamaica's, $5.50 to $6 per barrel; lemons, $3 to $5; new lemons, Sorrento's, $6 to $7 per box; bananas, $1 to $1.50; peaches, 75c. to $1.25 per basket; pears, 45 to $1 per basket; tomatoes, 25 to 40c. per basket; cucumbers, 20 to 30c. per basket; cabbage, $1.25 to $1.50 per barrel; watermelons, 10 to 20c.; grapes—Concords 1¾ to 2¼c., Niagaras 2 1-2 to 3c., Moore's Early 2 1-2 to 3c., Rogers 3 to 3 1-2c.; apples, 25c. per basket and $1.25 to $2.50 per barrel.

HOGS AND PROVISIONS—The packers are beginning to cut up a few dressed hogs, but there is a plentiful supply. A couple of carloads were taken at $8.10, delivered at warehouse, and for lots on the street $8.25 is being paid. All kinds of smoked meats are in demand and all kinds are scarce. We quote: Bacon—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½ to 14c.; rolls, 10 to 10½c. Hams—13 to 13½c. for smoked. Lard—Pure Canadian, 12¾c. in tubs, 13c. in pails and 12½c. in tierces; compound, 9 to 9½c. Barrel Pork—Canadian heavy mess, $20; Canadian short cut, $22; shoulder mess, $18.

HIDES, SKINS, TALLOW, WOOL.—There is not much doing in hides. Tanners are buying extensively from the Western markets, and by paying the cash can procure hides at much lower figures than from Ontario markets. Butchers are asking 4c. for No. 1 raw hides and 3c. for No. 2. For steers weighing 60 lbs. and upward, 4½c. for No. 1 and 3½c. for No. 2. The selling price being ¼c. advance on these figures. Large quantities of wool are being received from the Northwest and Manitoba. The local trade is almost wound up for the season. Prices are unchanged. We quote: Canadian combing, 17 to 18c.; clothing, Southdown, 20 to 23c.; extras, 23 to 24c. Tallow is improving in quality and demand increasing. Dealers are paying from 4½ to 5c. accorking to quality, and selling at ¼c. advance. Everything remains about the same in skins, except lamb skins, and they have gone up. The large quantities purchased by Canadian dealers in Chicago is having a sore effect upon the superior qualities in this country, as they are much cheaper than those for sale in Canada. Pelts are running at 55c., and lambs are 60c.

FISH—Trade continues good in fish and prospects for Oct. supplies are good. The supply in salmon trout is ample and the demand good. Whitefish scarce, but there are prospects of a good supply after the 14th of Oct. Lake herring are beginning to arrive freely and selling at $2.50 per hundred count; perch is in good demand at $2 per hundred. The demand for fresh British Columbia salmon is good at 16 to 18c. per lb., but the supply is scarce, fresh haddoc and codfish are beginning to arrive. The first shipment of raw herring was received Tuesday, and they are selling freely at $5 to $5.50 per barrel, 200 in a barrel. Quotations are as follows: Fresh sea salmon, 17 to 19c.. skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; smoke cisco, $1.25 per hundred; kipper cisco, 3 to 5c. each; salt mackerel in bulk, 10c. per lb.

SALT—Trade in salt continues much as before; good sales are reported in car lots. Trade in job lots is not quite so brisk as it was. Prices unchanged. We quote: Car lots, dairy, $1.25 per bbl.; barrels, $1; sacks, coarse, 70c.; sacks, fine, 75c.; American rock, $10 per ton.

St. John, N. B., Markets.

ST. JOHN, N. B., OCT. 5, '93.

PERHAPS no market in the Dominion responds so slowly to change of price as St. John, but at present there seems to be a general upward tendency, and sellers are fixed in their prices. Molasses is active, and all kinds have advanced. Stocks are small at present. A sugar syrup is making its appearance, which if it continues to be sold at price now named, may have an effect on the market. There is also a Porto Rico molasses from New York being sold here, which is extra value, and this will no doubt be a factor in this market. Barbadoes molasses, 31 to 32c., Antigua, 29c., Porto Rico in bbls. or casks, 30c., pure sugar syrup, 30 to 35c.

FLOUR—Is more active than for some time, the heavy stocks that have been here are getting low and, in sympathy with the advance in the west, sellers are stiffening in their price, and it is hoped that dullness in trade which has largely been the outcome of the extreme low prices of flour will pass off and the fall trade be better than has been expected. Selling price of Manitoba $4.70; high grade Ontario $4.10; other flours $3.75. Feed by the car load in bulk $19.50 to $20, in smaller lots $21, feeding flour $1.35 to $1.40 in 98 lb. bags.

BEANS—Are off, about 5c. per bushel, hand-picked $1.50, prime $1.40.

SUGAR—The combine here is holding sugar very firm, and considerable is coming into this market from the upper provinces. Granulated, jobbers price, 5½c., yellows, 4½ to 4¾c.

OATMEAL—Roller and standard, $4.40; cornmeal, the two mills here are now selling their output through an agent, keeping the price uniform; wholesale price $2.60, retail $2,70, which is a drop of 5c. from price of last week.

PROVISIONS—In beef, pork and lard there has been an advance, though buyers are looking for lower figures: American plate beef, $13.50 to $14; do. pork, clear, $23.50; mess, $22.50; lard, pure 12 to 12½c.; compound, 11c.

CANNED GOODS—The new canned goods are coming in freely, and the feeling is upward. Peas 85c., corn 90c., tomatoes $1 New salmon is now in the market at $5 to $5.25 per case.

Carleton Co. oats are coming in freely and at a lower price than the island carload price, 36 to 37c.; for island oats 39 to

(Continued on page 69.)



Joint Exhibit at Toronto Exhibition 1893, (24 feet by 7½ feet)

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Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
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D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
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Purveyors by Special Appointment
H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

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—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

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IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

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WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

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LIBERAL ADVANCES MADE. FIRM FOUNDED 1850.

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EVAPORATED CREAM

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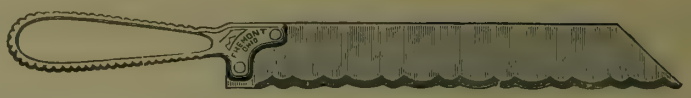
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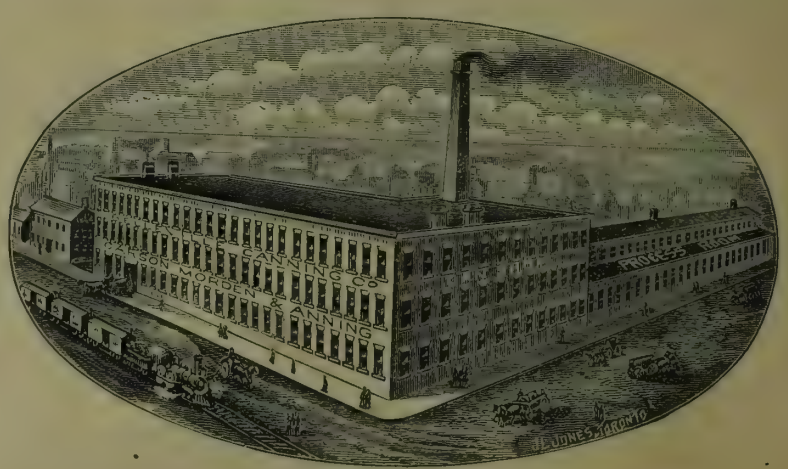
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BELLEVILLE CANNING CO.
—PACKERS OF THE—
"Queen Brand"
Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.
Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial
We Guarantee it to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

ST. JOHN MARKETS—Continued.

40c; oats in smaller lots, 40 to 43c.; barley, $3.75; split peas, $3.75.

OIL—American 19c., best Canadian 18., other qualities 12½c.; candles, 12½ to 13c.

DRIED FRUITS—New raisins are now here but are still high; Valencias 6c., Valencia layers 7c., old Valencias in good order 4½c.; Valencia layers 5½c. Currants in cases 5½c.; new ones are not yet here. Dates are in an odd position; there are but few here, and owing to cholera at the place of growth of some kinds there may be none imported. Old ones are selling at 5½c.

TOBACCOS—Are as usual. McDonald's brands: Index 48c., Nap 52c., Crown 45½c., Pilot 49c. McAlpine's: Beaver 64c., Jubilee 60c., Woodcock 55c., Prince George 49c., Army and Navy 48c.

FISH—This branch is quiet, except that at the moment pollock are very scarce. Mediterrean cod $3.35, large $4.25, pollock $1.75, hake $1.50 per 100; pickled herring, bay, bbls. $3; halfs, $1.50; Shelborn, bbls., $4; halfs, $2.25; shad, $4.75; cod oil, 25c. per gallon; dulce, 60c.; oysters, $2.50 to $3.

GREEN FRUIT—Apples are in fair demand. Prices are firm at $1.50 to $2.25. There are a large number of Gravensteins going to the States, though prices there are easier, still the prospect is that the price for good here will keep up. Plums were sent here in a heap, and prices were forced down. The run is about over; wholesale price, 40 to 50c; retail, 60 to 80c. Pears, Nova Scotia, $3 per half-barrel. Cranberries, native, large $6; Cape Cod, $6.50 to $7; small natives are very scarce, bringing $3.25 per bushel. Grapes, Canadian, are very plenty at 35 to 50c. for 10 boxes; green, in kegs, $6.50. Bananas $1.75 to $2.50; oranges, West India, $7 per bbl.; Rodi, $3.75 to $4.50 per box. Nuts, almonds, 13c.; Brazil, 12c.; filberts, 10c.; peanuts, 9½c. Lemons, $5.50 per box.

PRODUCE—Eggs are very low, and have been so all summer; price 11 to 12c. Good butter is scarce at 20c.; other grades 16 to 18c; creamery, 22c.; potatoes, $1; beef, 3 to 5½c; lamb, 6c. Cheese is advancing, though we are still behind the Canadian prices. Wholesale firm factory, July and August, 9¾ to 9⅞c.; retail, 10½c.; Sept., about a ¼c. higher.

Market Notes.

DAVIDSON & HAY received a shipment of new Malaga raisins Saturday, the first of the season. Quality is first-class.

Musson & Co. have a shipment of Rio coffee arriving.

T. Kinnear & Co. have in stock a new line of "Excelsior" Vostizzas.

Stanway & Bayley have a large consignment of "Horseshoe" salmon arriving.

H. P. Eckardt & Co. have a full line of Carr & Co.'s English biscuits in stock.

Davidson & Hay are just in receipt of a shipment of pearl tapioca and fine sago.

Perkins, Ince & Co. received their first shipment of Bevan's Malaga fruit on Saturday.

A carload of apples and onions was shipped to North Bay this week by Dawson & Co.

T. Kinnear & Co. are in receipt of a fresh supply of Morton's kippered and fresh herrings.

Fearman & Sons of Hamilton have carried off medals at the World's Fair for bacon and hams.

J. A. Whaley, the Toronto fruit and fish dealer who has just been sold out by the bailiff, had only been in business about six months. Since then he is said to have lost on an average $8 per day, although he was supposed to be doing a good trade. His liabilities to wholesale men are $1,300, and to pay this sum there is just $38 left. Whaley came from Brampton, and it is said that a good deal of the fruit he got here on credit was shipped to that place to pay a debt he owed there.

Davidson & Hay have in stock a full line of low grade Congous which are said to show extra value.

Clemes Bros. are in receipt of a shipment of extra Jersey sweet potatoes. The quality is exceptionally fine.

Perkins, Ince & Co. are advised by cable that grenoble walnuts have advanced about equal to ¼c. per pound.

Clemes Bros. are offering special inducements in old "Sphinx" prunes.

Sloan & Crowther on Tuesday last received their third and last shipment of "Lion" salmon.

Smith & Keighley are offering new Malaga fruit, London layers and black baskets, and the fruit is not only fine but cheap.

H. P. Eckardt & Co., selling agents on the Toronto market for Diamond Crystal salt, report an increasing sale for this article.

Eby, Blain & Co. report the first arrival of new season's French plums, is cases of about 55 lbs.; Comadre figs in taps of 30 to 33 lbs.

THE GROCER was misinformed when it last week stated that T. R. Morris, grocer, Spadina avenue and Clyde street, had gone out of business.

H. P. Eckardt & Co. report the arrival of new crop Comadre figs, Imperial Cabinets, Connoisseur clusters and Valencia shelled almonds.

Balfour & Co. claim that they have received a shipment of the finest selected Valencias ever seen in Canada, and offer them at a moderate price.

The Toronto Salt Works report the following sales during the past week: Three cars of barrels; two cars of coarse sack; one car of fine sacks; one car of dairy.

H. W. Dawson of Dawson & Co. sold several car loads of apples while in Chicago a few days ago. He says there is a good demand there for good red stock.

Sloan & Crowther are in receipt of their second shipment of "Lion" brand salmon. The first shipment was cleaned out in a few days, and the second is already largely sold.

There is nothing finer than Lovejoy's breakfast flakes. Balfour & Co., Hamilton, are agents for Canada, and they have reduced the price to $4.10 per case.

Sloan & Crowther report that their last shipment of Congou tea is selling freely. Tuesday they received invoice notice of their purchase of 500 half-chests of Congou tea.

Eby, Blain & Co. are in receipt of new Malaga fruit in black baskets, connoisseur clusters (boxes and ¼ flats), extra dessert clusters, London layers, Jordan shelled almonds, Valencia shelled almonds.

It is evident that the supplies of candied peel are not considered sufficient, for P. L. Mason & Co. report the unusual thing at this season of the forwarding during the week of supplementary orders for this article.

W. A. Carson of the Belleville Canning Co., who was in Toronto last week, says the bulk of their pack has been sold. Three carloads of their finest peas were all taken by one Montreal retail house, Fraser, Viger & Co.

W. Boulter & Sons, proprietors of the Bay of Quinte canning factories, Picton and Demorestville, have built and furnished this season one of the finest offices in Canada. The building is situated at the corner of Mary and Spring streets, town of Picton, opposite their factory, with larger public office and vault, and a handsome private office for Mr. Boulter, senior, fitted up in Queen Anne style, with all the furnishings necessary for cosy place to do business and receive his friends in. Mr. Boulter is always pleased to welcome any representative of the road, and with his handsome steam yacht ready to take his friends around the beautiful Bay of Quinte and famous water resorts.

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7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
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For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
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COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Cadbury's Cocoa Essence
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THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



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Spice, Baking Powder, Tobacco Tins and
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Write our nearest house for Prices and Catalogue.

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GENUINE COD LIVER OIL
PURE and UNADULTERATED
Made on the most improved Norwegian process from the choicest Newfoundland Oil.
ALMOST TASTELESS
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THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
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Of all Grocers and Oilmen; or write to
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For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
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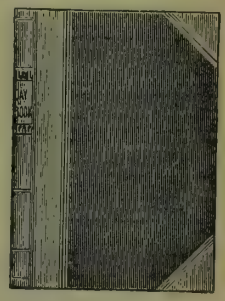
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Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

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Bound half rough sheep, good heavy paper, well bound 16c. per 100 pages.

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"ZEPHYR" PAD, good heavy white paper, note size, ruled or plain	- - - - - - -	80c. Per Doz.
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Upper Ten, Football, Lacrosse, Louisa, Obstacle Race, Up from the Ranks, Sir Lancelot, Etc.

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"THE VERY BEST"

Snider's DELICIOUS HOME-MADE



Tomato SOUP

Snider's Tomato Soup is manufactured from Ripe Tomatoes and is purely vegetable. Will Satisfy the most fastidious. TRY A CASE.

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Pickles
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Olive Oils
Capers
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Etc.

See our Pickles in Square Bottles.—CROWN CAPSULE.
Leading Wholesale Grocers will Supply you.

HELVETIA MILK CONDENSING CO.

HIGHLAND, ILL.

Absolutely Sterilized



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Price Lists, Samples, and Free Information from

Wright & Copp, SOLE Dom. Agents, Toronto

Montreal Markets.

MONTREAL, Oct. 5, 1893.

THE week has witnessed quite a fair degree of activity in all lines of groceries, but the main attraction has been the activity in sugar; which, however, has commenced to slacken up within the last day or two. Prices of both refined and raw maintain the firmness noted last week. The auction sale of tea by John Duncan & Co. was a surprise to most in the trade, as the prices realized were above the expectations of most people. Molasses and syrup are in good demand at steady prices, and a fair volume of business has resulted. There is a moderate demand for coffee and spices, and prices are steady. Business in dried fruit has been on the increase, but prices of currants are lower for business in a sound way. The decline has led to some large transactions.

SUGAR.—The pressure for immediate deliveries of sugar, particularly granulated, continued greater even than before until a few days ago, and although refiners did their best to satisfy the demand, they were obliged to proportion their product, giving each customer enough to keep him going. Latterly, however, they have begun to relieve themselves of their more pressing orders and the market is assuming a more normal tone. Prices unchanged at 5¼ to 5⅜c. for granulated. Yellows are scarce and ordinary grades sold higher during the week at 4⅜c, this class of sugar selling as fast as it was turned out. One refinery has some dark grade sugar which is selling at 4⅛c.

MOLASSES.—There has been a fairly active demand for Barbadoes molasses, with sales of round lots at 31c., and we quote 31c. to 32c. for round lots, with 33 and 34c. for jobbing lots. American molasses have been in fair demand also, with sales at 20 to 21c. per gallon in good sized parcels.

SYRUPS.—Syrups are moving fairly well at unchanged prices. The tone of the market being distinctly steady. Canadian has changed hands at 1⅝ to 2⅛c. per barrel in the wood.

TEAS.—The tea market aside from the tea sale was not active. Japans worth from 15 to 18c. are in fairly good demand. There is not much doing in blocks, and low grade Congous, which could be bought for 12c. a few days ago, are now held for 13 to 14c.

At the Dnncan tea sale the offerings were 6,000 packages, valued at $75,000, and every pound was sold without reserve, as announced. Buyers were present from Hamilton, London, Toronto, Quebec, St. John, N. B., and other points, and the local dealers were present in force. The prices were irregular, but the sale was on the whole very satisfactory. Four thousand two hundred and eighty-eight packages of Japan sold at 13 to 29c.; 292 packages Young Hyson at 12½ to 31c.; 550 packages Gunpowder at 11 to 35c.; 55 packages Imperial at 11 1-2 to 20c.; 12 packages Hyson at 11c.; 707 packages Congou at 16 to 26 1-2c.; 50 packages scented Orange Pekoe at 29 1-2 to 30c.; 61 packages Indians and Ceylons at 24 1-2 to 37c. This was the largest sale ever held by the firm, and one of the most successful.

COFFEES.—There is a fair demand for coffee and stocks are none too large. Maracaibo has changed hands at 19 to 20 1-2c.

SPICES—Spices are in fair demand, black pepper being quoted at 6 to 7c.

DRIED FRUIT—The exceptionally low price on dried raisins and currants has led to very much freer operations during the week on the part of importers. Advices from Druid are rather firmer on raisins, and business has transpired at 12½ to 14c. for off-stalk, according to grade, which is a rather better range than formerly. On spot recent arrivals of Valencia off-stalk, via Liverpool, have found a ready sale at 5 to 5¼c. cash for firsts and 4⅞ to 5c. for seconds in round lots. However, it is said that lower prices have been offered by one firm here, but in a regular way the business doing in Valencias from jobbers' hands runs from 5 1-2 to 5¾c. according to grade; for prime off-stalk with seconds, 5 to 5¼c. Currants remain much the same, the easy tone still ruling, and we understand that some round quantities have been booked by Montreal importers aggregating 7,000 barrels. Prices have been exceptionally low, ranging from 9 to 10s. for Provincials and 11s. for Filiatrias, cost and freight Montreal. In this market sales to arrive are noted at 3 1-2 to 4c. according to quality.

RICE—The rice market is steady and unchanged with a fair business doing.

GREEN FRUIT—The apple market is quiet with no change to note, and receipts fair. We quote $2.50 to $2.75 as to quality. A good demand is to note for oranges, Rhodi fruit is selling at $3.50 to $4.25, and Jamaica at $3 to $3.50 per case, and lemons are a light receipt, with a fair demand at $2.75 to $3 per case.

FISH—There is a fair movement in smoked and pickled fish. The former moving out in a very satisfactory manner.

CANNED GOODS—There is nothing special to note in canned goods, buyers continuing backward in vegetables and fruits, while canned salmon are rather firmer of anything, owing to stronger advices from the coast.

PROVISIONS—The market for pork is very firm under small supplies and a good demand. Smoked meats and lard are moving freely at unchanged prices. Canadian short cut, per brl. $22 to $23; Mess pork, Western, new, per brl. $20.50 to $21.50; Hams, city cured, per lb. 12 to 14c.; Lard, Canadian, in pails, 11 1-2 to 12 1-2c.; Bacon, per lb. 11 1-2c to 12 1-2c.; Lard, com. refined, per lb. 9 to 9 1-2c.

CHEESE.—The cheese market rules steady to firm so far as the spot position is concerned. At the wharf this week some 6,000 boxes, which came by boat and rail, were offered, and all sold at a range of 10½ to 10⅝c.

BUTTER.—Butter is unchanged. Sellers of creamery are as firm as ever in their views of their September make. There is little doing in Western dairy or in Townships, in fact there is not a plentiful supply of either offering.

EGGS.—There is a fair local demand for eggs. The receipts are moderate and prices hold steady at 13c. for round lots, and 15c. for single cases of choice stock.

FLOUR—The flour market is quiet and there is no demand for export account. Prices are unchanged, but millers' agents are making concessions. There is a fair demand for oatmeal.

Boulter's Canned Goods.

THE readers of THE GROCER will recognize the advantage taken to make a good display in this issue by the old reliable firm of W. Boulter & Sons, the pioneers of the canning industry in Canada. This firm from the start decided to give the people of Canada "pure, clean, healthy canned goods." They pride themselves in buying only first-class fruits and vegetables, and believing that "Cleanliness is next to Godliness," keep their factory one of the cleanest in the Dominion. Mr. Boulter's two sons are in charge of the factories and personally oversee the management. They firmly believe with their father that each year they must try and improve the quality, and now feel confident of the generous support of the public. Their trade has wonderfully grown, and not only from the Atlantic to the Pacific are these goods sold, but, notwithstanding the heavy duty, they are sold in the United States. Large numbers have been shipped to England and Germany, and in far away Japan. Their factories are situated in the famed County of Prince Edward, lying between the beautiful Bay of Quinte and Lake Ontario, and one of the healthiest places in the Dominion. This firm made a creditable display of their goods at the World's Fair, and competent judges pronounced them superior in flavor to any of Uncle Sam's goods. Although this firm can sell their entire output they are firm believers in advertising.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.

Special Agent for the Dominion: C. E. COLSON, Montreal



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

NEW GOODS:

SWEET POTATOES
SPANISH ONIONS

CLEMES BROS.
Phone. 1766 TORONTO
Reference—Bank of Toronto

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

MANUFACTURERS BY APPOINTMENT TO

H.M. The QUEEN of ENGLAND,
H.M. The KING of the BELGIANS,
H.M. The QUEEN REGENT of HOLLAND,
H.R.H. The PRINCE of WALES,
&c., &c.

HUNTLEY & PALMERS



"BREAKFAST BISCUIT."

This new speciality of HUNTLEY & PALMERS is remarkable for its lightness and delicacy, and will be found an agreeable addition to the table at all times.

It is intended for use with butter or cheese, or with coffee, tea, chocolate, &c.

To be obtained of the principal Italian Warehousemen, Grocers, &c., throughout the world.

MANUFACTURERS BY APPOINTMENT TO

HER MAJESTY
THE QUEEN OF ENGLAND,

HIS MAJESTY
THE KING OF THE BELGIANS,

HER MAJESTY
THE QUEEN REGENT OF HOLLAND,

H. R. H.
THE PRINCE OF WALES,
&c., &c.

HUNTLEY & PALMERS

Biscuit Manufacturers,



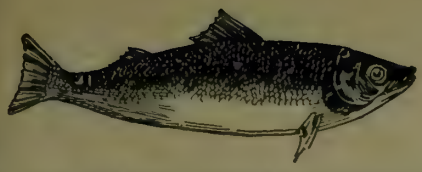
READING & LONDON.

PARIS EXHIBITION, 1878. The "GRAND PRIX" awarded. The "ONLY GRAND PRIZE" given to the BISCUIT TRADE and the Highest Distinction the Exhibition could confer.

INTERNATIONAL HEALTH EXHIBITION, LONDON, 1884: GOLD MEDAL AWARDED.

The Highest Awards given for Biscuits to any English House have been made to HUNTLEY & PALMERS, at all the leading International Exhibitions, for "Excellence of Quality."

HUNTLEY & PALMERS BISCUITS AND CAKES are made of the finest materials and from their great variety of shape and flavour, acknowledged superiority of make and fine keeping qualities, they have obtained a very extensive and increasing sale in England, on the Continent, in the United States of America, and in Canada, also in the various Markets throughout the World.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled F sh, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby N.S.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Sapolio

Reduced price per gross $11.30, in ½ or ½ gross boxes, in any quantity. Less usual grocery discounts of 3% cash 10 days, or or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,
Canadian Agents. TORONTO, ONT.
DEPOTS AT:
Toronto, Ont.; Montreal, Que.; St. John, N.B

"Crystal" Rice

We have just received a large stock and are consequently in a position to fill orders promptly.
Price per 50 lb. bag, $2.60
Price per 25 lb. sack, 1.35

Grocers are requested when selling C. R to be sure and give customers recipes how to use it. If you have not enough of these, write us and we will mail you some.

The Canadian Specialty Co.

38 Front Street East,
DOMINION AGENTS. TORONTO, ONT.

Do You Sell

BROOMS?

We Make the Best. Our Brands are All Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.,

TORONTO..

THE BEST IS THE CHEAPEST .USE.



JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.
—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

NEW

CANNED SALMON

Now arriving in store, the "LION" Brand, packed by Ewen & Co., New Westminster, B. C.—the finest. The quantity of this celebrated brand being limited, send orders early.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Warren Bros. & Boomer

WHOLESALE . .

. . GROCERS

35 and 37 Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Salmon.



Perkins, Ince & Co.
Toronto.

NOW IN STORE

New London Layers

AND

Black Basket Raisins

New Season's Loch Fyne Herrings.

Smith and Keighley

9 Front St. E., Toronto.

J. F. EBY HUGH BLAIN

We don't care

To advertise goods recklessly—our business is conservative—we give personal attention to all of it—it is our business to work in your interest—no one can quote you lower prices or sell you better goods—many cannot present as low figures—we want more business—we want you to write us for our Catalogue—for samples—for anything in the Grocery line—if we haven't got it we'll get it for you—it may pay you to write us—you can't lose anything at any rate—try it—let us hear from you—we are in business to make money—so are you—then let us get acquainted—it will benefit us both.

Eby, Blain & Co.

WHOLESALE GROCERS

(South-east Corner Front and Scott Streets) - - *Toronto, Ontario*

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

Well-known Brands--

"R. Mowat,"
"John Bull,"
"Household,"

Brands of **MIXED PICKLES . . . .**

TOMATO CATSUP, WORCESTERSHIRE SAUCE, JOHN BULL SAUCE.

HOUSEHOLD MFG. CO., TORONTO

D. GUNN, FLAVELLE & CO.,

Pork Packers and Provision Merchants

76, 78 and 80 Front St. East,

TORONTO

SPECIAL ATTENTION GIVEN TO

- *Butter, Eggs and Cheese* -

CORRESPONDENCE SOLICITED

LION L BRAND

PURE GOODS:

Jams,
Jellies,
Vinegars,
Pickles.



REGISTERED TRADE MARK.

The largest factory of the kind in the Dominion.

DIPLOMA and MEDAL
Toronto Exhibition
1893.

MICHEL LEFEBVRE & CO., Montreal and Toronto.

Beet Sugar Factory at Berthierville, P. Q.

J. BELL & CO.,

WHOLESALE PRODUCE AND COMMISSION MERCHANTS,

64 Colborne St., TORONTO, Ont.

We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.

Egg cases supplied. 'Phone 2,291.

Rutherford & Harrison,

WHOLESALE

Produce and Commission

MERCHANTS,

78 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignmnet.

GEO. ROSSITER

Brush Manufacturer

10 to 14 PAPE AVENUE,

TORONTO.

Machine Brushes Made to Order.

SEND FOR PRICE LISTS

W. S. KENNEDY

AGENT

452 St. Paul Street . . Montreal

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)
Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.)
. . Biscuits . .

Craven, M. A. & Sons, (York, England.)
Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)
Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)
Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)
Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)
Rusks in tins

Bryant & May's, (London, England)
Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)
Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)
Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)
Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

H. J. BRAY, Jr.

WHOLESALE

FISH,

OYSTER,

GAME AND

POULTRY

DEALER.

SPECIALTIES IN SEASON.

Frogs,
Mushrooms,
Wild Duck.
Lobsters, Boiled
Lobsters, Alive
Mackerel, Fresh
Mackerel, Salt in brls.
Labrador Herring in brls.
Lake Herring in ½ brls.
Brltish Columbia Salmon,
Salmon Trout, Fresh
White Fish, "
Herrings, "
Perch, "
Pickerel, "
Finnan Haddie, Smoked
Siscoes, "
Bloaters, "
Cod Fish, Fresh
" " Salt
Haddock, Fresh
Standard Oysters in Bulk,
Select " " "
Shell " " Brls.
And poultry of all description.

CORRESPONDENCE WILL HAVE PROMPT REPLY.

ADDRESS

34 WEST MARKET STREET

TORONTO.



Business Changes.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. VINETTE, boot and shoe manufacturer, Montreal, who was recently referred to as being in difficulties, has made a settlement with his creditors at 35c. on the dollar, cash.

Maise Girard, general merchant, St. Celestin, has assigned.

Enos L. Munro, general merchant, Whitehead, N. S., has assigned.

Victor Valiquette, grocer, Montreal, has assigned to Bilodeau & Renaud.

A. Cusson & Fils, wholesale grocers, Montreal, have suspended payment.

Hull & Ferguson, general merchants, Fort Erie, have assigned to Alex. Munro.

James McLaughlin, boots and shoes, International Bridge, has assigned to R. P. Anderson.

J. A. Meagher & Co., general merchants, Aston Station, Que., are offering to compromise at 50c. on the dollar.

F. E. Delabissioniere & Co., general merchants, Bastican, Que., are offering to compromise at 30c. on the dollar.

J. M. Lowes, Son & Co., grocers' sundries, 35 Wellington street east, are offering to compromise with their creditors.

An insolvency declaration has been applied for in the matter of the firm of Poole & LeMoine, lobster packers, Channel, Nfld.

Isidore Fortin, manufacturer of boots and shoes, Montreal, has filed a consent to abandon his property, and W. A. Caldwell has been appointed guardian of the estate.

Mrs. M. S. Campbell, grocer, Ontario street, Toronto, has assigned to J. B. Laing. The assets and liabilities are both in the neighborhood of $1,000.

These general merchants of Nova Scotia have all assigned: John P. Rooney, Clarence; D. C. Chisholm, Kentville; T. B. Messinger, Torbrook; John Miller, Yarmouth.

Another failure has taken place in the Montreal boot and shoe trade, this time Blacklock & Co. have assigned upon the demand of Clement Lafleur, with liabilities close upon $3,000. The largest creditors are Ames Holden & Co., $1,200.

The stock and machinery of the boot and shoe manufactory of Cooper & Smith of Toronto will be sold at Suckling's auction rooms on Friday, Oct. 13. The sale is ordered by the sheriff. The statement, which has been prepared by Mr. Cross, shows the liabilities as follows: Molsons Bank, $147,823; Ontario Bank, $18,683; estate of John Smith, $122,154; sundries, $55,415; taxes and rent, $3,000. The assets consist of stock amounting to $77,247; machinery, $33.507; real estate, Sherbourne street residence and 850 acres Manitoba land, $51,700; bills receivable which the banks hold as collateral, $98,000; accounts received, etc., $94,431; non-trading debts, $16,652; total assets, $370,548; total liabilities, $347,075. This leaves a surplus of over $23,000.

SALES MADE AND PENDING.

J. B. Taylor, soda water, Harriston, advertises his business for sale.

The stock and fixtures of G. S. Booth, grocer, Toronto, have been sold.

The general stock of Robert Douglas, Maitland, N.S., has been sold.

Mrs. M. Bowes, fruit and confectionery, Arnprior, is offering business for sale.

The stock of Timothy Brown, grocer, Brockville, is advertised for sale by tender.

The stock of L. P. Belair, restaurant, Montreal, is to be sold by auction, October 6.

The boot and shoe stock of Isaac Pratt, Bradford, is advertised for sale by auction.

The stock of the estate of J. A. Whaley, fruit, fish, etc., is advertised to be sold by bailiff.

The stock of D. McCallum, general merchant, Canaan, is advertised for sale by tender.

The stock of James Newton, the insolvent boot and shoe dealer of Parliament street, Toronto, has been bought by James Newton, jr., at 60½ cents on the dollar.

The bankrupt stock of seeds, etc., of George Griffin, valued at $1,905.36, was sold in London last week by Auctioneer Jones, at 40 cents on the dollar. F. J. Darch was the purchaser.

CHANGES.

J. D. Cochrane, general merchant, Petitcodiac, N.B., has sold out.

W. C. Baker, fruit and confectionery, Hamilton, is giving up business.

A. J. Crosby, general merchant, Waverly, N.S., has removed to Halifax.

J. R. Varcoe, general merchant, Sonya, has been succeeded by C. W. Varcoe.

J. P. Archibald & Co., boots and shoes, Truro, N.S., have sold out retail business.

Wm. Cairns, general merchant, Bagot, Man., has been succeeded by J. C. Lawrie.

James R. Welch, general merchant, Wentworth, N.S., has been succeeded by W. C. Brown.

The Lake Winnipeg Fish Co., have opened at Selkirk; and so has R. C. Moody, general merchant.

PARTNERSHIPS FORMED AND DISSOLVED.

Berwick & Truax, grocers, Farnham, Que., have dissolved.

J. H. E. Davis & Co., West End Provision Store, Montreal, have dissolved.

The Smardon Soap Co., Montreal, has dissolved. Benjamin Beaupre continues, style unchanged.

S. Thibault & Co., grocers, Montreal; S. Thibault, general partner, and G. Thibault, special partner for $100 to May 1, 1894.

F. X. La Joie, jr., and Alex. La Joie have been registered to carry on business as cheese manufacturers at St. Libaire under the style of La Joie & Fils.

FIRES.

N. J. Parker & Co., general store, Waverly, is burned out.

The saw mill of John McConachie, saw mill and grocer, Huntsville, has been burned.

The evaporator of L. K. Shourd & Co., Wellington, together with a quantity of dried apples and some two or three hundred bushels of unpeeled apples were destroyed by fire Friday. Loss $1,000, mostly in stock.

M. MASURET & CO LONDON ONT

WHOLESALE GROCERS

SYRUP - ALL GRADES

. . IN HALF BARRELS . .

AT VERY LOW PRICES.

EAGLE JAPAN

OUR SPECIAL BRAND.

NEW VALENCIAS IN STOCK VERY HIGH GRADE FRUIT

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 5, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans. 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25

	Per doz
Dunn's No. 1, in tins	2 00
" " 2 "	75

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, ½ "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60

DIAMOND BAKING POWDER.

¼ lb. tins, 4 doz cases	0 67½
½ lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	$0 10½
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06½
People's Mixed	0 10
Pic Nic	0 09½
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	$3 20
" ½ "	2 10
" ¼ "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.

	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

F. F. DALLEY & CO.

	Per gross
Silver Star Stove Paste	9 00

Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure		1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's		2 10
Peas, 2's	0 90	1 00
" Sifted select		1 40

TO HAND—First Consignment prime

New SELECTED Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New PATRAS Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Haddies	.....	1 50
Lobster, Clover Leaf	....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" " flats	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "		10 10½
" " ½'s "		17½ 18
" Dadelszen "Exq" ¼'s		11½
" " ½'s		18
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 65	$1 70	
" " 2 "	2 70	2 80	
" " 4 "	4 80	5 00	
" " 6 "	8 75	9 00	
" " 14 "	17 50	18 50	
Minced Collops, 2 lb cans		2 60	
Roast Beef 1 "		1 50	
" 2 "	2 60	2 75	
" 4 "		4 75	
Par Ox Tongue, 2½ "		9 50	
Ox Tongue 2 "	7 85	8 00	
Lunch Tongue 1 "		3 25	
" 2 "		6 75	
English Brawn 2 "	2 75	2 80	
Camb. Sausage 1 "		2 50	
" " 2 "		4 00	
Soups, assorted 1 "		1 50	
" " 2 "		2 25	
Soups & Boulli 2 "		1 80	
" " 6 "		4 50	
Potted Chicken, Turkey, or Game, 6 oz cans		1 60	
Potted Ham, Tongue or Beef, 6 oz cans		1 35	
Devilled Tongue or Ham, ½ lb cans		1 40	
Devilled Chicken or Turkey, ½ lb cans		2 25	
Sandwich Ham or Tongue, ½ lb cans		1 50	
Ham, Chicken and Tongue, ½ lb cans		1 25	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
'Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
	per lb
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	.30—35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼s. 6 and 12 lb boxes.	0 25
" 8s " " "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25—35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" ½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER, FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box...per box	$0 36	$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BŒCKH & SONS.

	per box	
5 gross, single & 10box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c per lb	
Mocha		28, 33
Old Government Java		25, 35
Rio		21 22
Plantation Ceylon		29, 31
Porto Rico		24, 28
Guatemala		24, 26
Jamaica		22, 23
Maracaibo		24, 26
Caffaroma, 1 & 2 lb. tins in each,		36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, filed and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN	c. per lb	
Currants, Provincial, bbls.		5½
" " ½ bbls	5⅝	6
" Filiatras, bbls		5½
" " ½bbls	5½	6
Currants, Patras, bbls	6½	6⅝
" " ½ bbls	6⅝	6⅝
" " cases	7	7¼
" Vostizzas, cases	7¼	9
" " ½ cases	7½	10
" 5-crown Excelsior (cases)	8	8½
" ¼ case	8½	8½
Dates, Persian, boxes,	5½	5½
Figs, Elemes, 14 oz., per box	10	10½
Gold medal washed Turkey, bgs abt 6lbs.; finest grade grown		10½
Prunes, Bosnia, casks		
" " cases	7⅞	9
Raisins, Valencia, off-stalk	4½	5½
Selected	6¼	6⅝
Layers	6¾	7
Raisins, Sultanas	6½	10
" Eleme		
" Malaga:		
London layers		2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets		
Connoisseur clusters	3 50	3 60
Extra dessert "		4 50
Royal clusters		
Fancy Vega boxes		
Black baskets	3 40	3 50
Blue "		
Fine Dehesas		
" " qrs		
Lemons	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias		4 50
" Floridas	3 00	3 50

DOMESTIC

Apples, Dried, per lb		0 05
do Evaporated	0 09	0 09

FISH.

Oysters, per gallon		
" select, per gallon		
Pickerel per lb		
Pike do		0 06
White fish do	0 07	0 07½
Manitoba White fish do		0 7½
Salmon Trout do		
Lake herring p. 100		3 00
Pickled and Salt Fish:		
Labrador hering, p. bbl		
Salmon trout, per ½ bbl		
White Fish, ½ bbl		
Dried Fish:		
Codfish, per quintal		
" cases		
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters per box	1 00	2 25
Digby herring "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod "	0 05	0 07
B.C. salmon "		0 13
Market Cod "		0 05
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $3 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley "		2 25
Buckwheat Flour, S.R. "		2 25
Breakfast Hominy "		2 00
Prepared Pea Flour "		2 00
Farinose or Germ Meal "		2 35
Pearl Barley (xxx) "		1 40
Farina "		1 40
Gluten Flour "		3 00
Gluten Biscuits per lb		12½
Whole Wheat Flour "		3

GRAIN.

Wheat, White	0 61	0 62
" Red Winter,	0 61	0 62
" Goose		0 58
Wheat, Spring, No 2		0 58
" Man Hard No 1	0 82	0 83
" " No 2	0 81	0 00
" 3	0 76	0 76½
Oats, No 2, per 34 lbs		28½
Barley, No 1, per 48 lbs		45
" No 2		40
" No 3	32	33
Peas		53
Corn		

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed, "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)		1 25
2nd "	(26 to 40 inches)	1 40
3rd "	(41 to 50 ")	3 10
4th "	(51 to 60 ")	3 40
5th "	(61 to 70 ")	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap	03½ 05
" Screw, hook & strap.	03½ 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	5
No. 1 "	4½
No. 2 "	4½
No. 3 "	4½

TURPENTINE Selected packages, per gal	0 44 0 46
LINSEED OIL per gal, raw	0 59 0 61
Boiled, per gal	0 62 0 64
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 5s., Canada, $2 00
"Cervus" boxes of 1 doz. 1s	London 10s,, Canada, $4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

Prices current, continued.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ½ and ¼ lb tins per lb	25
" Fine, in 1 lb jars	25
" Fine, in 4 lb jars	75
" Ex. Sup., in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, " "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	16 16½
" Fornigetta	.. ...
Almonds, Shelled Valencias	28 32
" " Jordan.	45 50
" " Canary	28 30
Brazil	.. 14½
Cocoanuts	5 6
Filberts, Sicily	... 10½
Pecans	13½ 16
Peanuts, roasted	13 14
" green	11 12¼
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White..	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup	qts 5 50
" " "	pts 3 50
" " "	½ pts 2 00
" Chili Sauce	pts 4 50
" " "	½ pts 3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, tubs	$0 23 $0 24
" dairy, tubs, choice	0 19 0 21
" " medium	0 17 0 1
" low grades to com	0 15 0 15
Butter, pound rolls	0 21 0 24
" large rolls	0 17 0 18
" store crocks	0 17 0 18
Cheese	0 10½ 0 10½

COUNTRY	
Eggs, fresh, per doz	0 13 0 14
" limed	....
Beans	1 25 1 50
Onions, per crate	1 00 1 10
Potatoes, per bag	50 0 60
Hops, 1891 crop	0 05 0 06
" 1892 "	0 12 0 14
" 1893 "	0 00 0 16
Honey, extracted	0 05- 0 08
" section	.... 0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾ 0 11
Pork, mess, p. bbl	..... 0 20
" short cut	..... 21 00
Hams, smoked, per lb	13 0 13½
" pickled	.... 0 12
Bellies	0 13 0 13½
Rolls	0 10 0 10½
Backs	0 12 0 12½
Lard, pure, per lb	0 12½ 0 13
Compound	0 09 0 09½
Tallow, refined, per lb	0 04½ 0 05½
" rough, "	.. .. 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	.. 4¾
" Japan	... 5
" Imperial Secta	.. 5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	5 5½
Goathead (finest imported)	... 6½
Crystal, 25 lb sacks	$1 35
" 50 " bags	2 60

SAPOLIO.

In ¼ or ½ grs. boxes, per gross	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 14 $0 16
" fine to superior	10 15
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs	5½
Ditto brls., 175 "	5
Ditto kegs, 100 "	5
Canada Laundry, boxes, 40 lbs	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs	7½
Lily White Gloss, kegs, 100 lbs	6¼
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	5
" " Kegs	5
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5½
Paris Lump, bbls and 100 lb. bxs	6
" " 50 lb. boxes	6½
Extra Ground, bbls Icing	6 6½
" " less than a bbl	.. ..
Powdered, bbls	5⅝ 5¾
" less than a bbl	... ...
Extra bright refined	5¼
Bright Yellow	4⅞ 5
Medium "	4½ 4¾
Brown	4.55 4⅝
Dark yellow	4⅛ 4⅜
Raw, brl	3¾

SALT.

Bbl salt, car lots	1 00
Coarse, car lots, F.O.B.	0 65
" small lots	0 85 0 90
Dairy, car lots, F O.B.	1 00
" small lots	1 25
" quarter-sacks	0 40 0 45

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

• •

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Toronto Salt Works

128 ADELAIDE STREET EAST

TORONTO.

Dealers in all Kinds of Salt.

Barrel, Coarse and Fine Sack, Table, Dairy and Rock Salt. Also Packers' Granulated Rock Salt.

Our "Acme" Table Salt will not get damp or hard.



QUALITY WINS

IT always does in the long run, though sometimes results are slow in showing themselves. The Uniform good quality of our products, however, is fast making for us an assured market for all our output. The number of "Repeat" orders received by us during the past three months is a most gratifying and practical demonstration of the esteem in which our goods are held by the trade. We are now booking orders for Fall delivery and will be pleased to answer all communications. . . . . .

Prices, Terms, etc., made known on application.

THE KENT CANNING AND PACKING CO.

. . . CHATHAM, ONT. . . .

Prices current, continued—

Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton		12 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D		2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		48
Sapolio, per gross		11 30
Ammonia Soap, 5-box lots freight prepaid		8 85

	Per lb	
Eclipse "		0 05½
Ruby, 10 oz "		0 42
Monster, 8 oz "		0 30
Detroit, 14 oz "		0 48
Lily White "		0 90
Everyday "		0 80
Queen City, 14 oz "		0 72

	Per box	
Mottled in 5 box lots, 100 bars		5 25
" " " 60 bars		3 25
Electric		2 25
Hard Water Electric		2 50
Royal Laundry		3 10
Octagon		4 50

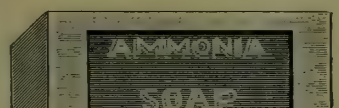
	Per doz	
Royal Magnum		0 30
" " 25 doz per box		0 25
Anchor, Assorted		0 45
" Castile		0 50
Morse's Assorted		0 50
Morse's Roso		0 50
" Windsor		0 50
" Castile		0 50
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" " Honey		0 72
" " Glycerine		0 72
" " Oatmeal		0 72

	Per box	
" " Honeysuckle		0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00
White Castile Bars		0 75
White Oatmeal		0 75
Persian Boquet, paper		2 50
Oriental		0 45
Pure Cocoanut, 3 doz. bxs, wood		0 50
Heliotrope paper		1 50
Carnation		0 60
Rose Boquet		0 60
Cocoa Castile		0 50
Arcadian		0 45
New Arcadian, per gross		5 00
Ocean Boquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

	Per doz	
Unscented Glycerine		0 90
Grey Oatmeal		0 60
Plain Honey		0 75
Plain Glycerine		0 75
Plain Windsor		0 75
Fine Bouquet		1 00
Morse's Toilet Balls		0 90
Turkish Bath		0 60
Infants' Delight		1 20
Surprise (100 cakes)		5 00
Sunlight		3 50
Sterling (100 cakes)		4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

4 Box, 72 bars, per box	$3 10
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		
Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.		
Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY. CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,	
Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING	
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.	
Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Size?	Per M	
Madre E' Hijo, Lord Lansdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.			
Old Chum, plug	4s. Solace	16 lbs.	68
" " "	8s. "	16	68
" " "	8s. R. & R.	12½	68
" " chew	7s. R. & R	14½	58
" " "	7s. Solace	14½	58
" " "	8s. R. & R.	16	58
" " "	8s. Solace	15	58
O. V. - plug	8s. Twist	16	58
O. V. - "	3s. Solace	17½	58
O. V. - "	7s. "	17	55½
Derby, - "	12s, "	17½	51
Derby, - "	7s. "	17	51
Athlete, - "	5s. Twist	9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz	
Mops and Handles, comb		1 25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd		3 60

. . To the General Merchant

Your orders for **Books, Stationery, and Paper Supplies** may not be large, but you are interested in placing them in the lowest market. ***AS MANUFACTURERS*** we can meet you in this and can **save you a good percentage** on your purchases. . . . . .

WE MANUFACTURE

ENVELOPES in all sizes
Blank Books, Pass Books,
Papeteries, Pads, etc.

AND CARRY A FULL RANGE OF

Stationers' Sundries,
Paper Bags,
Wrapping Papers, etc.

Our ***LETTER ORDER DEPARTMENT*** is well organized and efficiently equipped.

Write us for Samples and Prices

The W. J. Gage Co.'y Ltd.

54 Front St. West . . .
TORONTO

The Ideal Food for Infants.

By Royal Letters Patent.

(Registered)

MILK GRANULES

THE PERFECT EQUIVALENT OF MOTHER'S MILK.

It is the solids of pure cow's milk of the very best quality so treated that, when dissolved in the proper amount of water, it yields a product which is practically identical in composition, re-action, taste and appearance with mother's milk. It is absolutely free from starchy matter, which is present in barley-flour and other infant foods, and contains no glucose and no cane sugar.

50c. Tins, 4 dozen in case.

MILK GRANULES WITH CEREALS

For children of nine months and over.

40c. Tins, 4 dozen in case.

PREPARED BY THE

STAMINAL

The Vital Principles .. of ..



Beef and Wheat with HYPOPHOSPHITES

A FOOD AND A TONIC
IN THE FORM OF
PALATABLE BEEF TEA.

Strengthening and Appetizing.

Put up in 2, 4, 8 and 16 oz. Bottles.

Johnston Fluid Beef Co., Montreal

PREPARE TO "EARN DOLLARS."

CENTRAL Business College

TORONTO AND STRATFORD.

We train young men and women for lines of usefulness, and start them on the road to "Success."

THESE INSTITUTIONS ARE THE GREATEST AND BEST COMMERCIAL SCHOOLS IN CANADA.

We had more calls for office help than we could supply.

Circulars upon application.

SHAW & ELLIOTT, Principals.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process



No Alkalies

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s

Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

JOHNSTON'S FLUID BEEF

Maintains its high standard as

A Perfect Beef Food.

Staminal

Is a FOOD and a TONIC combined

It contains the feeding qualities of BEEF and WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

Palatable Beef Tea.

MILK GRANULES,

Is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of MOTHER'S MILK.

DO YOU WANT

To invest a small sum every month where it will be safe and yield you in eight years

$500 or $1,000

or more, according to amount saved per month. How much of your earnings DO YOU SAVE AND INVEST? It is the DOLLARS SAVED, not those EARNED, which measures the degree of our future wealth and prosperity.

CAN YOU AFFORD TO SAVE

2 cents a day for 8 years and get $ 100?
10 cents a day for 8 years and get 500?
20 cents a day for 8 years and get 1,000?

You can if you will. Write for particulars

HENRY O'HARA, President.
JOHN A. M'GILLIVRAY, Q.C., Vic.-Pres.
EDWARD A. TAYLOR, Manager.

Agents Wanted.

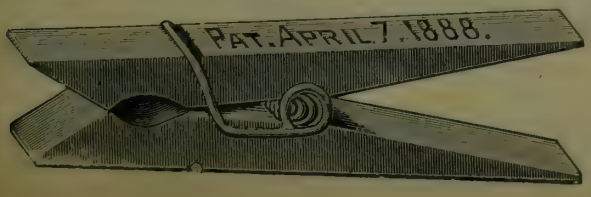
The Equitable Savings, Loan and Building Association,
24 TORONTO STREET, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

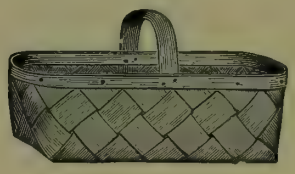
TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

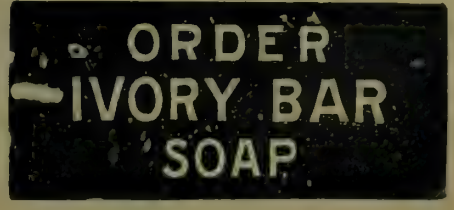
The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, **for 3 months,** sell them to retailers at **$2.40 per doz.**

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

NUGGETS 10c.

Have been on the Market for a short time and can be relied upon. Rich, easily digested, and sellers. TRY SAMPLE TIN

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

---



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**

☞Where did you see this advertisement? BROOKLYN, NEW YORK.

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

St. Lawrence Starch Co.



"Tickled to Death."

THERE is an end to all good things. We must therefore close this pleasant, though somewhat lengthy, chat on trade matters right here; otherwise we cannot be out at the time promised. Now that you have read this number through, what do you think of it? Are you "tickled to death," like these coons above? There are some good things in it, are there not? Yes! Well, don't you think it would pay you to subscribe and read it regularly? It will only cost you about 17c. a month, or two dollars a year to do so. Our subscribers almost to a man tell us that they sometimes make more out of one number than would pay a year's subscription four times over. What do you think of the advertisements? Some of them are as interesting as the editorial pages. If you happen to remember, you might just mention this fact to the advertisers, it will please and be of value to them. But, first of all, just send in your subscription to THE CANADIAN GROCER—if you have not already done so. Well, good bye, will be around next Fall again.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

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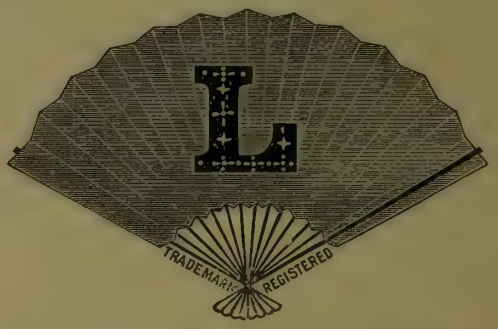


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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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It is all very well to hold every man innocent until he is found guilty; but it is unwise to assume that every customer will pay his debts until he has been tried and found wanting. Before a customer is given one dollar's worth of credit the fact should be established that he is able to pay. Men do not go into business for fun; they go in to make at least a living. And to accomplish even this in our day and generation demands constant alertness; and one of the directions in which this needs to be exercised is in the ascertaining of the standing of customers. The wholesaler demands some sort of explanation from the retailer as to his financial standing; and why should not the latter demand something similar from the consumer. True it is a delicate thing to undertake, but it is only right, and what is right cannot be wrong. When you give a man credit you trust him with your goods. If he is an honest man he will pay you for them; if he is not he will try and evade doing so. Some people will get goods and never pay for them no matter how watchful the retailer may be, but the more careful he is the smaller will be his losses from bad debts, and the time to begin to exercise this faculty is when the customer desires to open out an account with you. It is certainly best to know something about the character of the customer and his ability to pay before he has obtained one dollar's worth of credit, but every merchant is the best judge of how far he can make this a hard and fast rule. It is certainly the safest plan to sell no goods on credit until you are assured that there is at least a reasonable prospect of your being paid for them. One thing is certain: the person who would take umbrage at being politely questioned regarding his or her ability to pay, when asking for credit, would be safer off than on your books.

* * *

The scarcity of sugar has been strangely general. It seems to have been the most pronounced in Chicago. There, a few days ago, consumers were unable, it is said, to get enough to satisfy their needs. Wholesalers there are responsible for the statement that the refiners were not turning out half enough to supply the demand. In New York the conditions were scarcely any better. There large dealers who had placed orders weeks before were unable to get them filled, and the shortage had become so pronounced that business was actually being injured. The Sugar Trust was a few days ago reputed to be short one million barrels. The cause of the shortage in the United States, like about everything else these days, is assigned to the financial crisis there. At least one of the members of the trust so accredited it. "During the summer," he said to a reporter, "the financial uncertainty caused the demand to be less than normal. This, together with the unusually large fruit crop, contributes towards causing the present heavy demand." A scarcity also obtains in England, and the Grocers' Review of Sept. 19 remarks: "Crystals are decidedly scarce and all refiners will quote for forward delivery only, which seems to point to the fact that grocery sugars will be very scarce for some time to come." In Canada the scarcity has not been so great as in the United States, but it was pronounced enough to cause a good deal of inconvenience, some wholesalers at times being without a barrel in their warehouses, while prompt shipment could not be obtained. In this country the scarcity began with bright yellows, but it soon spread to granulated. Last week, however, the refineries began to overtake their orders, and, aided by a decrease in the demand, the market has again assumed its normal condition. Some of the Lower Province refiners are now sending large quantities of yellow sugars under 16 Dutch standard to cities in the United States.

* * *

What was affirmed in regard to the financial crisis in the United States has been confirmed by the statistics adduced by Bradstreet's giving the total failures in the country for the past nine months of the year. But bad as is the condition revealed, it is probably no worse than most people expected. The total failures for the nine months aggregate 11,174. This is 51 per cent. more than in the corresponding period of 1892 and 26 per cent. more than in the same period of 1891. In liabilities the enormous total of $324,087,768 was reached, about four and a quarter times the aggregate indebtedness of the 7,378 embarrassed concerns of 1892, and nearly two and one-half times the total indebtedness of the 8,866 insolvents of 1891. The assets for the nine months aggregate $225,758,881, or 70 per cent. of the liabilities. This proportion is imprecedentedly large, and is about the only redeeming feature about the report. For the nine months of last year the proportion of assets to liabilities was 51 per cent.; and the same obtained the previous year, while in 1890 it was only 48 per cent. In 1889 the proportion was 50 per cent. and in 1888, 53 per cent.

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

JAPAN TEA TRADE IN CANADA.

Mr. T. Yamaguchi, superintendent of the Japan tea exhibit at Chicago, arrived in Toronto Sunday. He was accompanied by another Japanese gentleman named Kawada, who acted as interpreter. Mr. Yamaguchi brought letters of introduction to Perkins, Ince & Co., and his particular mission here was to gather information regarding the Canadian trade in Japan tea with a view to increasing its consumption here. Mr. Yamaguchi is connected with the Central Tea Association, which, according to his statement, is one of the most extensive companies in the world. He also states that there are 1,400,000 persons engaged in the production of tea in Japan.

At present Japan tea, unlike other kinds, has practically no distributing point. Merchants or agents there go into the interior of the country, buy the tea in bulk after it has been once fired, bring it down to the coast, fire it again and then sell it to foreigners. Mr. Yamaguchi considers that one firing, as in Indian, Ceylon and China teas, is sufficient and that the teas should be put in the lead after the first firing and shipped direct from the country without the intervention of the middlemen. His object is to do away with the cost of the second firing and the expense of the middleman, thus enabling the producers to furnish a better tea at the present cost.

The Japan tea that sells in the country around, for which Toronto is the distributing point, is largely an article of 18 cents a pound, and which the retailers sell at 25c. What is sold outside that price does not amount to practically anything. In Toronto the quantity of Japan tea consumed is insignificant, probably one per cent. of the total.

The trade as a rule does not place much significance in Mr. Yamaguchi's visit. "Talk about improving the quality of the tea they send to this market," said one wholesaler. "why the tea producers now send us the very worst rubbish they can get us to take, Look at some of the stuff that was sent into New York some weeks ago. Why it was so bad that the inspectors would not allow it to pass. Then the retailer cannot get better value than we are giving him to-day at 18c. for him to sell at 25c. None of us make more than one cent a pound and some of us not that much."

"The only way I can see of getting consumers to use a better Japan tea than they do now is to put on a duty of ten cents a pound," said a broker.

"They cannot do away with the middleman in Japan" said another tea broker. "How would they get the tea together and ship it to advantage if they did? Why, such a thing would mean the increase in the cost. No, the man who goes around the plantations in Japan and gathers up the tea and takes it down to the coast is a necessity."

"I myself think the second firing might be obviated," said a wholesaler, "but as for doing away with the agent in Japan, I don't think it can be done."

Mr. Yamaguchi left for Hamilton Monday, regretting that he was unable to further prolong his stay in Toronto.

MISLEADING STATEMENTS ABOUT CHEESE.

A writer in the Grocer of London, Eng., has been making some statements with regard to the cheese trade which are apt to be misleading, according to opinions vouchsafed our Montreal correspondent by cheese exporters at that port well qualified to speak on the subject. In the first place, the writer opens with a statement that is so absurd as to be hardly worthy of notice, viz., that the year opened with immense stocks of cheese in Canada and the United States, placing it at 907,000 boxes. Now even the office boys in the different warehouses in Montreal know that this is not the case, but that on the contrary as a matter of fact the whole of the stocks apparent on the 1st of January last year on this side of the Atlantic were practically consumed or shipped out of Canada and the United States before the 3rd of June. But the writer in question goes even further than this, holding that the quantity above mentioned has not been sensibly reduced since the summer. Now the only stock in Canada at least is that held in cold storage, and it would take a wide stretch of imagination to make it at the very outside more than 200,000 boxes, which leaves a large blank to fill up the necessary 900,000 odd which we are certain cannot be found across the lines. But in addition to all this the writer supplements these rediculous assertions with the statement that the season's make of cheese both in Canada and the States promises to turn out exceedingly large and hung longer on hand there than was agreeable to the wishes of factorymen and exporters; also that the pretensions of holders in Montreal and New York had been too high for securing the object in view, namely, the realization of the cheese immediately on its arrival from the interior at ports of shipment. These final statemefits are on a par for absurdity with the preceeding ones. It is an undisputed fact that there are fewer cheeses in New York city than has been known for fifteen years on Sept. 2, and opinions are divided as to whether the stock in Montreal is smaller or larger than usual, but there is not much of it in fact, the figures given above of 200,000 in cold store in Canada may be taken to include that held at Montreal. But besides all this the Canadian make was never taken out of first hands so early as during the present season, for as we remarked some time ago in referring to speculation in cheese all the make east of Toronto from August to the end of the season has been contracted for. In addition to this the total exports of cheese from Montreal to date are fully 70,000 odd boxes less than for the corresponding period last year, while the total exports from New York from May 1st to Sept. 2nd reached 620,000 boxes compared with 748,000 boxes last year or a decrease of 128,000 boxes. In fact from beginning to end the case set forth in THE GROCER is misleading to an extreme degree. There never was a season yet when the whole of the summer make could be consumed in the summer. If that were possible there would be no cheese for January, February, March, etc., etc. Briefly everything in the recent course of events in Canada and the United States causes the assertions of the writer in question to appear very absurd, and calculated to produce mistaken impressions as to the real condition of the cheese market.

AS TO SPECIALTIES.

It has become a very common practice in the retail grocery trade to employ some special articles to draw and hold family trade, and when the specialty is really a specialty, owing to its superior quality and reasonable price, the custom is to be commended, remarks Merchants' Review. At the same time, it is not advisable to raise the standard of quality, in the case of a single article, conspicuously above the standard of the general stock. It is advisable, of course, to have a general assortment—low grade goods as well as superior kinds—but care should be taken that customers who have been attracted by the quality of some special article are not afterwards driven to other stores by the inability to supply them with an equally good grade in other staples or luxuries. One swallow doesn't make a summer, and a first class grade in a single line of goods won't make a grocery store a resort for the best family trade—a point which some dealers of our acquaintance appear to have overlooked. We could instance many cases in support of our contention, if we had space. There is Grocer B——, whose store we passed this morning on our way to business. In his window were as fine brands of canned goods as one could wish to put upon one's table, but in the baskets and boxes in front of the store were as mean a lot of fruits and vegetables as was perhaps ever collected together. He also handles a very fine blend of tea—makes a specialty of it—yet his best grade of coffee leaves much to be desired, and his butter is very little better. Now, what sense is there in drawing people with one hand, as it were, and repelling them with the other. Let the specialty be something especially valuable for the money, but if steady family trade is your aim, take care that the top grades of other goods do not fall far below it in quality.

RETAILER A PUBLIC BENEFACTOR.

BY ONE OF THEM.

Are the retail merchants of to-day a necessity or a nuisance? This question has suggested itself to my mind quite frequently when hearing or reading of the varying success or failure of the "Patrons." Assuming that I have a true conception of sound business principles, I shall try to show that they are an essential and necessary element in the busy world of to-day. Perhaps the most effective way to do this, will be, first to show the policy of "Patron" tenets in reference to trade matters. The "Patron" claims that he is being defrauded by the retailer charging him too much for his merchandize, and presumes to fix a percentage at which he will purchase the necessaries of life from the retailer, or else he will go directly to the wholesaler and purchase his goods in large quantities, so as to get them cheaply. Getting a number of his neighbors together, they organize a lodge, and agree to make the retail merchant supply them with goods at the "Patron" price, or they will buy from the jobber. Why this attempt to regulate a trade about which the "Patron" knows little or nothing, when there are evidences every day, in the numerous failures of retail dealers, that not only are the profits not too high, but rather they are positively cut too low for men to live by and pay their creditors? Simply the result of a few discontented, selfish agitators who find the people ready listeners to their plausible tails of excessive profits, easily made fortunes, etc.

When the intelligent portion of the "Patron" organization have carefully considered the situation, they cannot fail to see that they are but trying to teach ducks to swim, when they interfere with and seek to regulate the retail trade.

Who is it that helps to consume the produce of the "Patron?" That, by paying taxes upon a heavy stock of goods, helps to keep the "Patron's" tax low? That keeps such a stock constantly assorted and renewed, according to the tastes and requirements of the "Patron"? That patiently awaits the "Patron's" pleasure for the pay for his goods? Surely when we think of the innumerable benefits conferred upon the general public (Patrons included) by the retail merchant, despite all his imperfections, we shall readily accord him his true position in society—viz., one of its most useful members.

Just suppose, for instance, that the retail men could pass away, what advantage would anyone derive therefrom? To transfer the retail trade to the "Patron" stores or lodges, would be but a nominal change. The Patrons would simply try to be retailers. Then the retail merchant of to day is not only a necessity, but if he conduct his business honorably and diligently in the sight of God, he is a public benefactor and a blessing to society.

There is the possibility that a retail merchant may be a nuisance, by forcing his wares upon customers beyond their ability to pay for them; by deceiving his customers with misrepresentations, etc.; but we believe, from experience, that this class is the exception, and that the retail dealers of to-day are fully on a par with their fellow humanity.

HINTS RE ECONOMY.

BY H. T. B.

I wish to lay before your many readers a few facts that have come under my personal observations. In this day of fast living and constant changing of fashions we are apt to be led into extravagance before we are aware of the danger of overdrawing our own capital and thus bringing disaster.

The minor things around a store must be closely looked after, as these little losses will aggregate a large sum at the end of the year. Then when every possible discount should be taken advantage of, as there is much more saved in that way than we are aware of. But where this is not possible, all the more necessity to keep expenses down and live within our means. Another method of economy is to keep a correct system of bookeeping, so as to be able to tell all about purchases and sales. Many men would be surprised and amazed if they were aware of the true facts. A case in point has just been brought to my notice where the proprietor was more than amased. He had a number of clerks selling goods for him, at the same time giving presents with the goods, and, to the disadvantage of himself as well as others, sold sugar at cost. Well, what was the result? Why he went to the wall. He did not keep books and could not tell how much goods he had bought, nor how much he had sold. When he took stock he found that he had not made $1. Now it is said of him that he was a good salesman. Well, I think he was a poor salesman, for if he did not sell for a margin and brought the business to ruin, could you call him a good salesman? Anybody can give goods away.

Goods should be often looked over, and any slow selling goods should be shoved off at a cut price rather than have them eat themselves up with interest. I find economy in buying the best goods, because they sell themselves, while poor goods will often become dead stock. To live within our means should be our aim. An old lady told me the other day that when living in Montreal her husband only got $5 per week. Out of that they had two boys to keep and pay 25c. per week for schooling, and yet, after paying rent, saved $100 yearly. Well, I said, how could you do that? "Oh," she said, "I live well but plain, and allow nothing to go to waste." I have no doubt but that the present financial difficulties in the United States are largely due to want of watchful care and economy. It is not so much the amount of wages a man gets as the way the money is spent. I like to see good fair wages paid for labor. I like at the same time to see them make good homes and husband their money and not live up to the last dollar, so that if a crisis comes they will have something to fall back on.

I find a saving in doing away with the day book and only using the check book and journal, where all the items are entered in abreviated form, thus having the whole account before the eye. Then I tie up check books each month for future reference, they being the original entry and always ready when needed.

Unless very close attention is given to business in this day of keen competition it will be very difficult to make money or even come out square. Another source of economy is to take a good trade paper, as there are many pointers that pay many times the price of subscription. Then I think there would be a large amount of economy if grocers would have associations—if not for fixing prices, to discuss and debate the many phases of the business that would come up for consideration. Then there is a saving when several grocers buy together and get better rates. Then the grocer has to keep posted on foreign supply in other lands in order to judge how to purchase, because the extra supply from other countries might effcet prices here, and by purchasing heavily the merchant might be afterwards compelled to sell at or below cost.

PRODUCTION OF MOLASSES.

Genuine molasses, according to an American paper, continues to gradually lessen as the years roll on; at least as far as an article of direct consumption. The most of it passes into the hands of the reboilers, who manipulate it under various names. In fact, for some time the local, as well as the country's trade at large, has been very measurable becoming smaller every year. The deterioration in quality is attributed to the greater use of centrifugal machinery. These machines separate the sugar from the cane juice more thoroughly than formerly, but reduce the quality and quantity of molasses considerably. Recently, the bounty on sugar has been a considerable factor in the reduction of the production of molasses, especially in Louisiana, where during the past season every effort has been made to produce sugar to obtain the bounty on it, thus greatly reducing the production and the quality, which at times has been so inferior as to render it a drag on the market and frequently unsalable.

Towns & Co. of Aurora are moving into one of the new stores across the street from their present premises, erected on the site of a recent fire.

PECULIARITIES IN GRANULATED SUGAR.

The posistion of sugar and the course of the market in Canada and the United States is as interesting as ever, quite as interesting, in fact, as a fortnight ago when the refiners in Montreal had a regular push of it to meet the demands made upon them. In fact, as the manager of one of the Montreal refineries said to THE GROCER'S correspondent on Saturday, the condition of the Canadian market is peculiar, especially considering the state of affairs in New York, and many of the most shrewd Montreal brokers are at a loss to explain why prices do not advance in view of the position in New York. The N. Y. Commercial Bulletin last week drew attention to the very unusual state of affairs on that market in so far as granulated sugar was concerned. The refiner above referred to said that his advice of Saturday fully bore out the Bulletin's assumption. According to them there was practically a famine on granulated in New York. On that market 5½c. cash less ½ per cent. has been paid to second hands. Now 5½ less ½ per cent. is equivalent to $5.47 per 100 lbs. net. It is when these figures are compared with the basis at present ruling in Montreal that the advantageous position of the Canadian buyer as compared with his American confrere is seen. In Montreal the price is 5¼c. less 2½ per cent., which equals $5.12 per 100 lbs. net, or 35c. per 100 lbs. lower than the New York basis. It is when this fact is considered in conjunction with the active demand on home account and the enquiries that have been received from the United States that some people are surprised that prices have not advanced still more. Montreal refiners were crowded with telegrams last week from the United States offering full prices, and in many cases a good premium for immediate delivery, but they refused all offers. It is understood however that some shipments of sugar have been made by the Acadia Co. of Halifax to Boston and New York, this class of sugar going free of duty. In the case of granulated in Montreal, instead of it being higher this week it has actually been sold fractionally lower from second hands, for whereas 5½c. was the general price from wholesale grocers in Montreal last week, there were sales made by them on Monday on the basis of 5⅜c. The only explanation given to THE GROCER'S correspondent to explain the more moderate range of prices in Canada was that the refiners and grocers were working together in the matter, the latter not pushing the latter in the matter of contracts, but taking a 100 barrels or so as the former were in a position to deliver it. Some of the skeptically inclined say there is something additional behind it all, but what it exactly is they are not prepared to say. All agree however that Canadian buyers are in a much better position than American buyers.

HANDLING PATENT MEDICINES.

DEAR SIR,—As you wish me to give my experience in handling patent medicines as an adjunct to a grocery business, I will endeavor to do so as briefly as possible, hoping that, in some way, may lead to the improvement of the trade in general, which every one knows can stand improvement. My views are not the result of any lengthy experience, and I should like to hear from some who have handled these goods for a longer time. When the druggists endeavored to get their little "exclusive bill" passed in the Legislator, by which they hoped to prevent any grocer and general storekeeper from handling patent medicines of any kind, no matter how simple, it struck me that there was money to be made in patent medicines along with the regular grocery lines. I immediately procured a few staple lines to commence with, and have been steadily adding to my stock since, as I found out the want of the people. As a result of my experience, I would advise grocers to take up these goods. Most grocery stores are more convenient to buyers than are the drug stores. There is no loss in handling them. The percentage of profit being greater even at cut rates than on most articles usually handled by the grocery trade. On the leading staples an average of about 40 per cent. profit can be made, while the range of profit runs from 20 to 150 per cent. In order to work into the trade, I have been cutting prices, but still make from 20 to 25 per cent. on the goods. Of course the total amount of the trade is not very large, but, "every little makes muckle" as the saying runs. I should not be surprised before very long to see the grocery trade handling these goods very largely and distinctly. Within the last few days in conversation with a wholesale grocer, he informed me that his firm was thinking of taking patent medicines and handling them as they did any other line.

Yours truly,

JOHN PRYKE, Grocer.

Hamilton, Sept. 30.

TRADE SALES.

J. W. Jones of London, last disposed of the household furniture of J. W. Bayne, York street, London. At his rooms he sold the general stock of Hockin Bros., of Dutton, valued at $3,340, to Mr. Hockin, of Dutton, at 79 cents on the dollar. The general stock of John Pruder, of Colpoy's Bay, valued at $2,868, was sold to R. C. Struthers (for a customer) at 60 cents on the dollar. Robert Gurd's insolvent stock of brooms, etc., was sold to D. Andrews, city, at 35 cents on the dollar, while the book debts brought 51 cents. Mr. Jones also offered the property on the southwest corner of Colborne and Cheapside streets, but as the highest offer was $840 it was withdrawn.

THE SELL-EVERYTHING SYSTEM.

To resume the subject of grocers' business quarters, to which we gave some editorial space in a recent issue, it may be asked with much pertinence why the big retail bazars or "universals" are invariably established on a dry goods basis? Why not have a few with a grocery foundation? Such establishments certainly possess a greater attraction for the mass of consumers than the one-line stores, whether the dry goods dealer's or the grocer's, and if sales can be more quickly effected by the massing of different commodities under one roof, we have an unanswerable argument in favor of the sell-everything system for grocers. To the public it matters nothing whether a bazar was originally a grocery store with dry goods and other departments added thereto, or a dry goods store with grocery, crockery and other additions, but to the grocer the difference is vital. In the one case the dry goods dealer profits and the grocer's trade suffers; in the other the dry goods dealer is the sufferer and the profits of the enormous business, amounting to millions a year and making the returns from many a jobbing business look small, swell the grocer's bank account and enrich him beyond "the dreams of avarice." If a few grocers in each of the larger cities could be induced to launch out in this manner the effect upon the trade in general would, we believe, be wholly beneficial. For one thing, the peculiar characteristic of the average grocer, the willingness to do business in narrow, inconvenient quarters and to surrender the best parts of the retail shopping districts to dealers in textile fabrics, would probably soon cease to distinguish him, and the grocery store become as spacious and as elegant in design as the temples of fashion that attract so many women to the heart of the shopping district of the metropolis.—Merchants' Review.

Mr. A. T. Drummond of Montreal, in an article in a recent number of the Queen's Quarterly, makes suggestions for the improvement of the postal service, some of which appear to possess considerable merit. With reference to registered letters he calls attention to a matter that has frequently occasioned remark. The payment of 5 cents for registration insures nothing. If the letter goes astray, the authorities will endeavor to trace it, but if it cannot be found that is the end of it—the sender is at the loss of his money. In England this is not the practice. Every registered letter is insured to the extent of at least $25 there, and by a sliding scale of payments up to 22 cents the safe delivery of $250 can be insured. Mr. Drummond thinks that this system should be adopted in this country. There can be no doubt that our present means of transmitting money through the mails is unsatisfactory, and that the insured registered letter system seems to be the ideal one for small sums

RETAIL GROCERS' PARLIAMENT.

The Toronto Retail Grocers' Association met in room 38 Forum hall Monday night. President Clark presided, and Mr. Robert Mills, in the absence of Mr. R. M. Corrie, acted as secretary.

Treasurer McMillan reported a net balance on hand of $140.45 from the excursion to Niagara Falls.

Mr. Mills reported that the books had been audited re excursion, and found correct. On motion of Mr. H. W. McCulloch, seconded by Treasurer McMillan, the balance of $141.45 was ordered to be placed to the credit of the Trust Fund of the Association.

On motion of Mr. Mills, seconded by Mr. Bond, a vote of thanks was tendered Treasurer McMillan for services rendered as treasurer of the excursion committee.

Mr. McMillan: I did not expect anything like this. I am sure it has been a pleasure to me to take part in making the picnic a success. If my services can be of any use in future to the Association I shall only be too glad to tender them. I am glad my services have been appreciated.

The matter of the selection of a suitable place for holding the regular meetings of the Association was next taken up. Mr. Mills broached the subject by reporting on behalf of the committee at the last meeting to secure a hall that they had been unable to secure the desideratum. Eventually, on motion of Mr. White, Messrs. Mills and McMillan were appointed to arrange for a room at Oddfellows' Hall.

Vice-President Gibson asked to be allowed to lay his motion regarding the memoralizing the government in reference to the measuring and weighing of fruit, and stipulating standards of quality over for a month. The reason he assgined for making the request was that the commission men had formed an association, and it would be better to await and secure their co-operation. If the association thought otherwise, he suggested that a committee be appointed to report at the next meeting. Mr. White was strongly in favor of independent action, especially in view of the fact that the wholesale men had formed a combination, one of the rules of which was that a retailer could not get a fresh supply of fruit either for cash or credit until previous purchases had been paid for.

Mr. J. S. Bond also placed himself on record as being strongly in favor of immediate and independent action.

Mr. Gibson characterized the action of the wholesale fruit men as "cheeky," and moved that the chairman appoint a committee as previously suggested by him. Mr. White seconded and the motion was carried.

These were appointed the committee: Messrs. J. S. Bond, M. McMillan, Robt. Mills, J. G. Gibson, A. White.

On the suggestion of Mr. White, it was decided to seek the co-operation of sister associations throughout the province in memoralizing the Provincial Government regarding the matter.

Mr. Westren wanted to know if there was a fixed price on Surprise Soap. He understood there was, and charged that the Grange Supply Co. was selling the soap at 5c. per bar.

Mr. Gibson said there was a fixed price of 6c., and he verified what Mr. Westren had asserted. He had seen Mr. Wright, Toronto agent for Surprise Soap, and he had said that if the Grange Supply Co. refused to conform to the stipulated price it would be refused further supplies.

Mr. Roberts said he thought the fixed price was 7c., and he was selling it at that figure, and Mr. Williamson said ditto.

Then the secretary turned up the minutes, and found out from them that the fixed price was 6c.

Secretary Corrie, through Mr. Mills, reported that, as instructed at the last meeting, he had made an effort to canvass the trade regarding the advisability of a compulsory half holiday. From what he could gather the majority interviewed favored the proposition provided the half holiday was made law. A number of written replies were submitted.

The president read these written replies, a dozen or more, and the humorous and ambiguous character of some of them created a good deal of amusement.

Mr. White, one of the delegates appointed to meet the Saturday Half Holiday Association, said that as the opinion of only some dozen or more of the grocers had been gathered, the delegates really had nothing definite upon which they could attend the convention. He suggested that the delegates there and then be given their instructions by the Association.

Mr. McCulloch favored a compulsory law.

Mr. Mills, who was at one time a believer in the Saturday half holiday, expressed his conversion. I don't believe it could be ever carried out, for this reason, that you cannot get public opinion to support it. I would like to have it, but it cannot be done.

Mr. Gibson said they were always grumbling because so many of the people went out of the city during the summer, and to now argue for Saturday holiday was inconsistent of them. "And then to think of closing on Saturday, the very day the Lord gave the grocer for making his bread and butter for Sunday." (Laughter.)

Mr. Williamson said he agreed with those who opposed the innovation, and claimed that the last two hours of Saturday were the busiest hours of the whole day. "I think if we closed every night in the week except Saturday at 7 o'clock, and on that night at 10 o'clock, it would be much better."

Mr. Westren said he was in favor of a compulsory law being passed.

Mr. Roberts: I have always been in favor of getting all the holidays I can, but I don't see how we can close Saturday afternoons. If it came to voting I would not stand against it, but I am not in favor of it."

Mr. Marshall: I am in favor of it. I had been used to Saturday half holiday fifteen years before I came to Toronto.

Mr. Thompson: I have not thought the matter over. I would like the Saturday half holiday at all events.

Mr. Bond: So far as I am concerned I am certainly in favor of closing. This talk of not being able to educate the people is all nonsense to me. You can make them come out on Friday. It is my opinion that if the grocers were compelled to close as the liquor men are we would not be the slaves we are now.

Mr. White: I am against Saturday half holiday. Saturday is the best day I have, and if we closed on that day I would be compelled to employ another hand.

Mr. Williamson: As far as law is concerned, I think we have too much law now. How in the name of common sense can you ask to have a law made that will prevent a man from getting a loaf of bread if he has forgotten it in proper hours? It would not be breaking the Sabbath.

"No; it would be breaking bread," interposed Mr. Mills, amid laughter.

Eventually a vote was taken, and over two-thirds of the members present placed themselves on record as being opposed to Saturday half holiday. The delegates to the convention will govern themselves accordingly.

Mr. Williamson, whose motion regarding the appointment of a solicitor for the Association, introduced some months ago, had been removed from the order paper at the last meeting because of the non-attendance of the mover, apologized to the Association, and again moved for the appointment of a committee to ascertain the views of different solicitors regarding the matter. His motion prevailed, and Messrs. Bond, Mills, and the mover were appointed the committee.

Then there was a moment's delay in the proceedings; and President Clark took advantage of it by jocularly remarking: "I don't see why we cannot have some grocers in the City Council."

Mr. Mills (hurriedly): Yes; so that some of us can earn a decent living.

This hit was greeted with much laughter, and while several members were suggesting candidates, somebody moved the adjournment of the meeting. This was carried. The next meeting will be held in Oddfellows' Hall, Yonge and College streets, when the nomination of officers will take place.

TARRAGONA ALMONDS.

The crop of Tarragona almonds this year promises one of the largest upon record, and so plainly was this fact demonstrated early in the season that foreign growers and shippers became reconciled to the acceptance of a low price, and so urgent were all interested parties abroad in their endeavors to secure contracts for shipment that the value dropped to a point unheard of in the history of the trade. During the height of the depression the price quoted by the cable to this side was the equivalent of about six cents per pound laid down, which, with a duty of 5c. per pound duty added, brought the actual cost to the importer 11c. Naturally this price was a tempting inducement, and the result was considerable orders not only went out from this side, but European buyers were also attracted by the low prevailing value at the source of supply, and it was not long before the influence of active trading brought about a reaction in the tide of affairs. By six pence and shilling advances the market in Spain took on a more buoyant appearance, and buyers followed the rise up to a point approaching 28s. 6d. to 29s. c. and f. The market becoming established at this figure, interest slackened somewhat, the heaviest operators having covered to a liberal extent their prospective requirements. The lessened attention, however, did not serve to check the upward tendency, as with a considerable portion of the crop under contract, and bad weather for curing setting in, growers and shippers continued to increase their selling limits until now the cable quotations represent a cost to the importer of about 12 1-2c. laid down. When the news of the outlook for the new crop was first received this market stood at about 14 1-2c. for old goods, but as repeated offerings of new for shipment were made at constantly receding values, holders here became demoralized, and a weakness in sympathy developed, which continued until the goods in store here dropped to 12 to 12 1-4c. The decline, however, failed to promote any considerable attention, as buyers naturally were inclined to await the bottom of the market, but with the reaction abroad the ideas of holders here were correspondingly strengthened, and it was not long before an advance was established. There is a fair supply of old goods in store to-day, and more enquiry is reported, but holders are unwilling to part with their goods below 12 3-4c. The Pontiac and Alsatia (to arrive) have each a considerable quantity, and although the stock upon both vessels was purchased when the market was in its depressed condition, importers are now given an opportunity to secure a liberal return, and this they are taking full advantage of by insisting upon full 12 1-2c. for the stock in transit.—N. Y. Journal of Commerce.

A UNIQUELY DRESSED WINDOW.

Mr. James Lockhart, who occupies John Berwick's old stand at King and York streets, Toronto, has only been there some four or five months, but during that time he has established a reputation city wide as a unique and original window dresser. The first attempt which attracted much attention was the fitting up, in the early summer, of one of the windows to represent a camping scene. There was the tent with its partly thrown back folds, exposing in the interior a table spread with a camper's delicacies, while scattered around were other evidences of camp life. Then during the Exhibition the window was turned into a natty tea-drinking room, where hundreds of visitors were served with cups of tea and light edibles by a Chinaman clad in spotless white. Now pedestrians on King street stop and gaze at an attraction in his window with greater interest than ever. The season is in its infancy when the hunter shoulders his gun, gathers his friends and sundry edibles and refreshments together, and hies to the autumn-clad woods for a "good time." Mr. Lockhart knows this; and he has decorated his window to suit the season. In the background he has erected a log-cabin about three feet high and four feet long. Resting against the side are the gun and rifles of the hunters, while a couple of hunters' knives are stuck carelessly into the roof. A peep through the window reveals the presence of sundry bottles necessary to the hunter's outfit. Ducks and snipe are thrown down near by, while scattered around on the floor of the window are the evidences of the autumn in the shape of fallen leaves and twigs and faded plant life. Suspended overhead is a canoe and paddles, while in the foreground are little pyramids of canned meats, fish, fruit, vegetables and soups. Mr. Lockardt is to be congratulated upon his ingenuity.

THIRTY YEARS IN RETAIL TRADE.

About the largest and practically the oldest retail grocery house in Toronto to-day is that of Swan Bros., 162 to 164 King street east. It was in 1863 that Mr. Henry resigned his clerkship in the grocery firm of Dodds, Shields & Marton, Yonge street, and started the business which is now so well known throughout the city and adjacent country. Business was begun in the present stand, the only difference being that two large stores are now occupied instead of one then. The additional store, however, was taken in only a short time after. Mr. Henry Swan had only been carrying on the business about three months when he was joined by his brother Robert, and from that day to this the two have conducted it. When Mr. Robert joined his brother it was his introduction to business, he having been brought up in the country. During the thirty years, however, which have since elapsed he has gained lots of experience, as those who know him can testify. Mr. Henry Swan began his life in a grocery store at Yonge and Albert streets in 1854, nine years before he began business for himself. When Swan Bros. opened up, the district around St. Lawrence Market was the business centre of the city, and King street and the adjacent side streets were crowded with grocery stores. Then St. Lawrence Market was the rendezvous of the farmers for 100 miles around, but with the opening of the narrow gauge railways they found markets nearer home; and then the old market began to lose prestige, and the retail grocers to vanish one by one until to-day about all that are left in the locality you could count on the fingers of one hand. Out of all the retail grocers doing business in Toronto when Swan Bros. made their bow for public patronage Edward Lawson and James Sinclair are the only ones that are in existence to-day, and the former now handles teas alone, while the latter is not very actively engaged. In spite, however, of the gradual falling off of trade around the market the business of Swan Bros. continued to grow, until to-day it is credited with being the largest in the grocery trade of the city, while the standing of the firm on the books of the financial agencies is the highest. What greater success could any firm desire?

A TRAVELER'S EXPERIENCE.

BY HARRY.

To relate all one hears that is humorous and sees that is funny, would, I am sure, fill a good sized book. "As we journey through life we stop by the road." About three years since, the writer experienced a terrible night. The good lady of the house at her usual early hour retired. So also did the others occupying apartments under the roof. Somewhere about the midnight hour terrific screams were heard by most of the household. There would be a delay for a moment, and then another frightful yell. "And now for action," said I, "and with one spring I landed in the centre of my room, and in so doing overturned a table that contained a large glass lamp upon it. I need not tell you the result. To my horror, the poor woman was all the time yelling unmercifully. No doubt the collision in my room terrified her the more, if that could be. Something must be done, and at once, I thought. So with the aid of a half dozen matches I managed to secure my great coat, boots and hat. Out of number ten I bolted into the hall, and just then there was more yelling. "Man in the room! man in the room! help, help!!" I made a "B" line for the room, wondering at the same time if the intruder would be a heavier weight than myself. Arriving at poor Mrs. Syenaved's door, I assured the good soul that I, the heaviest traveler in the house, was outside the door, and would capture the bold, bad man. I bad her arise, light a lamp, and order the ruffian out. After a moment's hesitation Mrs. S. was on her feet, with light in hand, and what a discovery! The splashing of water in the wash basin had ceased. All was quiet. The woman was as pale as a sheet. I was brave to the last (outside the door). But the end had come. Consequently my services were not required. The poor little mouse that had made all the noise had fallen into the water, and was drowned.





The Everett Raisin Seeder

A simple device, that with a little practice will enable one to seed a pound of raisins in **less than ten minutes.** The simplicity of its construction and its low price, together with the **perfection and ease** with which it performs a work ordinarily irksome and tedious, commends it to every housekeeper in the land, as well as all restaurants, pastry cooks and hotels. A child can use it. **Price, 15c. each.**

Lucas, Steele & Bristol Wholesale Grocers

AGENTS - - - HAMILTON

TO HAND—First Consignment prime

New SELECTED Valencias

QUALITY—VERY FINE.

DUE NEXT WEEK,

New PATRAS Currants

IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.

Hamilton, Ont.

Fruit Season 1893-4

Connoisseur Clusters Royal Dehesia loose	Bevan's Packing
Selected Valencias Fine off stalk.	Arquimbau's Packing
Lemon, Orange, and Citron Peel	Batger's Packing

TO ARRIVE

Vostizza Gulf and Filiatra	Marcopoli Packing

ALL GILT EDGE FRUITS AT RECORD LOW PRICES.

PERSONAL MENTION.

L. Egan of Egan Bros. St. Thomas, is in Chicago.

J. F. Eby is on a visit to Chicago and the World's Fair.

Mr. and Mrs. A. M. Smith are doing the World's Fair.

Joseph Edgar of Sundridge was in Toronto for a few days last week.

Alex. Burgess, merchant, Bala, Muskoka District, was in Toronto Saturday.

Neil McGillivray of Port Elgin is contemplating a trip to the World's Fair.

J. Butler, of Woodstock, is snatching time from business to "do" the World's Fair.

W. H. McCracken of Brussels was one of the judges of fruit at the Lucknow fair.

W. E. Preston of Midland has returned from a two-weeks' visit to the World's Fair.

Mr. Herringer of Herringer & Shefter, Mildmay, left for the World's Fair last week.

W. W. Carter, general merchant, Fesserton, has returned from a visit to the World's Fair.

T. Kinnear of T. Kinnear & Co. who has been on a visit to the World's Fair, is again on duty.

Sam. Warner of Stouffville has been to the World's Fair, and, like everybody else, is well pleased.

John H. Beaton of Chicago formerly an Oshawa merchant, is expected to return this week.

George Price of Sault Ste. Marie will pay a flying visit to his old home at Goderich next week.

George Evans of Virginia was in Toronto a few days ago. He was en route for the World's Fair.

T. Fred Best, grocer, Niagara-on-the-Lake, was seen touring the Toronto warehouses last week.

John McKellar of Tiverton, is one among the host of Canadian merchants that is doing the World's Fair.

J. E. McElderry of Guelph has just returned from Chicago. He was accompanied by Mrs. McElderry.

Eugene Moore of W. Moore & Son, returned from the World's Fair Friday. His father is now taking his turn.

M. Frury of Frury & Thompson, Woodstock, is taking in the beauties of the White City, as the World's Fair is called.

W. H. Seyler of Eby, Blain & Co.'s, has returned from a visit to the World's Fair. He had a pleasant time, and his looks don't belie him.

Col. John I. Davidson is attending the World's Fair. His partner, Major J. D. Hay, had previously taken in the sights at the White City.

W. A. Carson of the Belleville Canning Co. was married on September 27th to Mrs. Josephine Caldwell. The happy couple spent a few days in Toronto, leaving afterwards for the World's Fair. THE GROCER tenders congratulations.

W. A. Grier of Owen Sound, was in Toronto the other day. He was en route home from a shooting excursion, and reports having met with good luck.

Samuel Hooper, manager of Horner & Co.'s branch store at Rosseau, is taking a two week's vacation, and is spending it with friends at Fenelon Falls.

W. J. Massie, manager of J. W. Lang & Co.'s sample room, is on a shooting trip north. In his absence his place is being filled by Chas. Thompson.

John S. Ireland of Mount Forest, was in Toronto for a few days last week. Charles S. Parsons chaperoned him around town, and a pleasant time he had.

George Nearn of C. A. Nearn & Co., Guelph, is now at the World's Fair. On his way back he will stop over at Detroit to see a friend—and it's not a gentleman friend either.

Roderick McKenzie, who has been in business in Kirkfield, Ont., for a number of years, left last week for Winnipeg, where he will enter the services of the Winnipeg Street Railway Co.

George Middleton, with H. P. Eckardt & Co., has just returned from Chicago. His friends say his visit there was made all the more pleasant because of the residence there of a favorite lady friend.

A. L. Mackechnie, who takes part of north western Ontario for Eby, Blain & Co., was married on Tuesday at Mount Forest, and is now on a trip to Chicago. THE GROCER extends its congratulations. His customers' interests are being looked after by W. H. Seyler.

Mr. John Pryke, who is one of the younger generation of Hamilton's business men, has induced a charming English girl, Miss Rosina Smee, to join him in a life partnership. The interesting ceremony took place in Ascension Church. W. H. Fricker assisted the groom, and Miss Ada Smee was bridesmaid. The happy couple were in Toronto for a short time on their honeymoon. THE GROCER wishes them many happy years of married life.

FISH QUOTATIONS.

DEAR GROCER,—Doubtless many of your readers are puzzled over the great difference in quotations for Labrador herrings, many unscrupulous travelers selling number one shore splits for the genuine article. Some absurb figures are being now quoted and it would be well for buyers to be "on guard." Half barrels of mackerel weighing 80 lbs. are also used for unfair cutting. The buyer, no mention being made, naturally supposes he gets the 100 lb. packages. These and similar uses should be exposed through the column of your widely circulated and useful journal.

TRAVELER.

There are marriages and rumors of marriages of country merchants. Some two months ago J. W. Sanderson of Wroxeter, left alone for Scotland, and the other day he returned accompanied by a wife. John Sullivan of Wingham, also went away quietly the other day and returned with a life partner to the surprise of his friends. THE GROCER congratulates the newly wedded couples.

A YEAR'S BANKRUPTCIES.

The tenth report by the Board of Trade under the Bankruptcy Act of 1883 was issued recently. It states that the total amount of receipts on account of bankruptcy proceedings during the year ending 31st March last was £153,081, and the expenditure £165,400, being an increase of revenue of £5,258, and an increase of expenditure of £4,391. If the dividends on cancelled stock be added to the revenue, there is a surplus of income over expenditure of £15,192. Figures are given showing that the Bankruptcy Act of 1883 has proved far less costly to the taxpayer than the preceding Act of 1869. So far as the Bankruptcy Department of the Board of Trade is concerned, the nominal vote annually taken from Parliament has never yet been touched. Not only have all its expenses been paid from fees, but £352,610 has, during the last nine years, been transferred from fees account to compensate the general revenue for expenditure in respect of bankruptcy proceedings on other votes. The total number of receiving orders in the year 1892 was 4,635, an increase of 419 on the previous year. The liabilities stood at £8,663,031, an increase of £200,090; while the assetts were £3,078,393, a decrease of £74,026. The estimated loss to creditors was £6,691,641, an increase of £261,104. Under the Deeds of Arrangement Act of 1887, the number of deeds for the year was 3,333, an increase of 325. The liabilities amounted to £5,957,022, an increase of £864,574; while the assetts stood at £2,937,315, a decrease of £169,440. The estimated loss to creditors was £3,998,812, an increase of £977,534. While these increases are manifest, the average amount of liabilities on each estate has, under the Bankruptcy Act, decreased from £2,031 in 1890 to £1,890 in 1892, and under the Deeds of Arrangement it has increased from £1,692 in 1891 to £1,787 in 1892. The average estimated loss to creditors of each estate has also diminished under the Bankruptcy Act from £1,525 to £1,443; while it has increased under Deeds of Arrangement from £1,004 to £1,199. The annual amount of insolvency is still far below that of the period governed by the preceding Act from 1869 to 1883, and the average amount of liabilities on the failures is also much smaller. The increases, says an English contemporary, compared with 1891, are hardly to be wondered at when regard is had to the various causes of commercial and agricultural depression, and the figures would probably have been considerably greater but for the fact that some portion of the insolvency which would formerly have appeared in the bankruptcy statistics now appears in connection with the winding-up of limited companies. The greater stringency of recent bankruptcy legislation is tending to improve the position of creditors, while rendering it less easy for reckless or fraudulent debtors to escape the penalties of misconduct. The decrease in the number of schemes of arrangement other than compositions, which, prior to the Act of 1890, frequently contained no security for payment of any dividend, but were mere devices for evading the provisions of the Bankruptcy Act, is clearly a matter for satisfaction.

Just Arrived

Red Star Salmon
Lion Salmon
Morton's Fresh Herrings

New Off Stalk Valencias. New Select Valencias. New Select Layer Valencias.

DAVIDSON & HAY,
36 Yonge Street, TORONTO

The Finest Breakfast Cereal Foods IN THE World

Are not made in the United Stated. NOTE THAT FACT.
They are manufactured here in Canada by

The Ireland National Food Co.
Limited. TORONTO.

Millers and Manufacturers of

CHOICE BREAKFAST CEREALS, FLOUR AND MEALS

Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best Write us for price list and particulars.

The Ireland National Food Co., Ltd., Toronto.

Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

TO OUR *Business Friends*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

THE
SNOW DRIFT CO.
BRANTFORD.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR
Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.

L. E. LAWSON,
The College Grounds; Adelaide St. West,
TORONTO, ONT.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The wholesale fruit dealers of Toronto have formed an association.

John Urquhart of Stouffville is putting an addition to the back of his store.

Joseph Hall of Richmond Hill, is making extensive alterations in his store.

A. E. Smith's new store and dwelling house, Kirkfield, is fast nearing completion.

The stock of E. A. Jaffray, Bolton, has been moved into the new store on the old stand.

Jones Bros. of Port Perry, who were burned out recently, have moved into new premises.

W. Jenkins of Cashel, is re-arranging the interior of this store and building an addition.

E. S. Kilgour, grocer, Guelph, sold out on Friday last to Feraux Hall of the same place.

J. L. Hagerman, general merchant of Sutton, is fitting up his store for millinery and fancy goods.

J. E. Varcoe of Sonya, has sold out to his brother. and will take the road for H. A. Nelson & Co. of Toronto.

J. Collcutt & Co., wine and liquor merchants, Vancouver, have moved their office to the Ferguson block, opposite the Bank of British Columbia. The office is now being fitted up, and when completed will be one of the most convenient in Vancouver.

W. Barton of Carberry has opened a new general store at McGregor, and is more than pleased with the trade he is doing.

Auguste Bolte of Toronto issued a writ against the Davies Brewing Company to-day for $7,500, which he claims is due for commission.

Wm. Brethour, general merchant, who has been in business at Vallentine about four years, has sold out to Chas. Blatt, who took possession Tuesday last.

B. A. Belyea, grocer, who was burned out during the recent conflagration in Southampton, has moved into temporary premises. There is nothing like keeping alive.

H. Hutchinson, one of Listowel's live merchants, received a ton of grapes Wednesday of last week. By the end of the day nearly the whole shipment had been cleaned out.

An ingenious and apparently adequate fare box has been contrived by D. S. Macorquodale, the well-known tea man, and he hopes to get its utility tested shortly on the Toronto Street Railway.

The British ship Brodick Castle arrived at Vancouver last week, 28 days out, from Yokohama, with a cargo of tea consigned to the Canadian Pacific Railway. She is the last of this season's tea fleet.

H. W. McCulloch, grocer, Wilton avenue and Sackville street, will move about the end of the month to 332 Spadina avenue, the premises formerly occupied by Taylor Bros. The store is being refitted.

Thomas Myers, tea merchant, Toronto, has issued a writ against the Ontario Society of Artists for $5,000. He claims that a picture entrusted to their care to be placed on exhibit, was damaged to that extent.

W. Symons & Son, Wiarton, have been making extensive alterations to their premises. They now possess one of the best stores and most extensive stocks in town. James Symons is doing the World's Fair.

R. N. Stewart, grocer, Gerrard and Sackville streets, Toronto, is making extensive alterations in his store. To the rear he is putting a 25-foot addition, while the store is being beautifully refitted. Mirrors will be a feature of the decorations.

Duncan Lavrock, general merchant, Port Elgin, has sold his store to Bank of Hamilton, and has moved his stock into a store north of his old premises. At the moment Mr. Lavrock is enjoying the sights at the World's Fair.

D. Teehan, the Southampton hotelkeeper whose premises, with others, were destroyed by fire a week or so ago, has purchased the whole of the burned block and will erect a new hotel and stores thereon. He proposes to occupy the space of one store as offices and dining-room, and to rent all the rest of the ground floor as stores. All the upstairs will belong to the hotel. Mr. Teehan expects to have the proposed new buildings closed in before the cold weather set in.

Much of the success of the Cannington fair was due to the efforts of Hugh Wilson, the well-known merchant of that town. Mr. Wilson will soon have the tickets ready for membership in the Cannington Exhibition Association. Drummers will govern themselves accordingly.

F. E. Dalton, grocer, Niagara Falls South, intends refitting his store and putting in plate glass windows. His purpose is to make it one of the most attractive stores in the Peninsula. Mr. Dalton has recently purchased a fine piece of business property in the town.

John Butcher, the well-known grocer of Queen street west, Toronto, is the envied of his brother grocers these days. The reason is that he bought one of those handsome silver-finished English dog-carts exhibited at the Industrial Fair. The vehicle is fitted up with all modern improvements.

Thomas Mulcahey, the well-known Orillia merchant, gave his eldest daughter, Kate, away in marriage last week. The happy recipient was Mr. Houston of the Dominion Bank, Toronto. The event was the most fashionable that has taken place in Orillia for some time. The happy couple left on their wedding tour followed by the best wishes of a large number of Orillia's citizens.

E. B. Osler and Hugh Ryan of Toronto, A. N. Nanton of Winnipeg, Senator Ferguson of Niagara Falls, and Senator McLaren of Perth, are applying at Ottawa for incorporation as the Canadian Meat and Packing Co., with a capital stock of $250,000 and headquarters in Toronto. It is said the packing-house will be in Manitoba and the business headquarters in Toronto.

At the regular monthly meeting of the Grocers' Association of Montreal the other night the election of officers took place for the ensuing year, resulting as follows: President, John Johnston; vice-president, O. Ricard; honorary secretary, B. Connaughton; treasurer, J. O. Levesque; directors, S. Demers, John Scanlan, T. Gauthier, V. Raby, A. D. Fraser and J. E. Manning; secretary, Peter Gannon.

The Court of Review Monday rendered a judgment of interest to shippers in the case of Simpson v. the Grand Trunk Railway Co. The action has been taken against the railway company to recover the value of certain goods destroyed by fire while in their sheds. The court below had held the company liable on the ground that the fire had been the result of gross negligence in keeping gasoline near a stove. One expert had testified that if it had been desired to produce a fire, the company could not have gone a surer way about it than this. The company had contended that plaintiffs had been guilty of contributory negligence, because they had not removed their goods sooner. This contention was held to be untenable.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

SYRUPS AND MOLASSES - -

We are offering big value in Syrups and Molasses. Good, heavy Cane Syrup in barrels at 1 3/8c. Extra quality in barrels at 1 1/2c., and a full line of bright goods—barrels and half lots ---all qualities, all prices. . . .

H. P. Eckardt & Co., Wholesale Grocers Toronto

FOR COOKING PURPOSES



STERILIZED.

It makes the most delicious

PUDDINGS
CUSTARDS
ICE CREAM

DELAFIELD, McGOVERN & CO.,

91 Hudson St., NEW YORK. Sole Agents.

33 RIVER STREET, CHICAGO.

215 CALIFORNIA ST., SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO Hamilton, Ont.

NO SUBSTITUTION

—: FOR

AMMONIA . . SOAP

IT IS THE BEST

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY T. HOSKIN

As his goods are equal to the Imported.

535-537 King Street, W., TORONTO

1842. ESTABLISHED 1842.

L. CHAPUT, FILS & CIE,

WHOLESALE GROCERS,

Importers Teas, Wines, Liquors, Etc.

MONTREAL

Our Stock is one of the most complete and best assorted in the Dominion Merchants are cordially invited to visit our store.

DRY GOODS.

MONTREAL MARKETS.

There has been quite a satisfactory trade in dry goods during the week, and the general position seems to be sound enough. The 4th October is always a big day for maturing paper with the dry goods trade, and this year it has passed off very well, many of the houses reporting that 65 per cent. and over of their paper had been met, which is considered a very good showing, and a promise of good things for the future.

It is a little too early yet to guage the actualities of the sorting trips as travelers have hardly been out long enough, but there are encouraging circumstances to note nevertheless. A very good demand has been experienced for regular fall goods, underwear, flannels, blankets, cloakings, etc., having a fairly brisk movement. Tweeds have met with a fair enquiry, while the demand for dress goods is also encouraging.

Mr. Henry Show, who has charge of the velvet and silk department in Jas. Johnston & Co.'s, has returned from his visit to the World's Fair.

Mr. Fraser, of S. Greenshields, Son & Co., is expected back from Europe sometime in November. The firm report a good demand for all lines of fall goods.

Mr. Thos. Brophy, of Messrs. Brophy, Cains & Co., sailed for Europe on the SS. Labrador last week. He expects to be away for a couple of months at the very least.

Mr. Wm. Agnew, of Wm. Agnew & Co., sailed for Europe last week. They note as an encouraging sign in dress goods quite a demand for serges, especially of the better qualities.

Messrs. J. G. Mackenzie & Co. note a good demand for flannels, underwear, and woolen goods generally. The fact that the finer kinds are being called for is considered by them to be a good sign.

Messrs. Gault Bros. are still at work on the extensive additions to their warehouses on St. Helen street. As has already been noted in this column, they have taken over the entire warehouse next door to them on St. Helen street, and it will soon be complete in all its arrangements, being connected with proper precautions against fire with the old warehouse at the corner of St. Helen and Recollect streets.

TORONTO MARKET.

Despite all rumors of a shortened trade, most of the houses have done an average September business. The month surprised the wholesalers, the last week being an especially active one, owing to the cold weather then prevailing. Some of the houses report an increase in the month's trade.

September collections were not remarkable, except for their continued slowness. This month shows slight improvement, and about 75 per cent. of the paper due on the 4th was met.

Among the buyers who have left for the continent is J. M. Alexander, of Alexander & Anderson. Mr. Fisher and Mr. Lillie, buyers for Wyld, Grasett & Darling, have left for foreign markets. Mr. Sanderson, of John Macdonald & Co., has returned.

Navy blue and black serges are in active demand, as are all classes of fancy woollen goods, such as bootees, mitts, hoods, etc. Velveteens still continue their enormous run, while ladies- vests and underwear are very active. Cheviot suitings, and meltons, beavers, and friezes for overcoatings are leading.

John Macdonald & Co. are showing a special line of American art sateens in 30-inch widths, at job prices. The patterns are first-class.

Wyld, Grasett & Darling have an excellent range of cheviot suitings and find a fair demand for their varieties. They were fortunately well prepared for the great demand which has sprung up for this class of goods.

W. R. Brock & Co. report unprecedented sales for their line of ladies' ribbed vests and drawers. As usual their value at popular prices is considerably better than the ordinary, giving as they do special attention to the securing for the retail merchant, of plum lines, which always demand the attention of the retailer.

Gordon, Mackay & Co. are passing into stock new and choice designs in hemstitched colored border handkerkerchiefs to sell at 5c., whilst their values in white lawn linen finish "Shamrock" brand are celebrated the trade over.

John Macdonald & Co. are showing some top-shirts in assorted patterns which are being jobbed out at mill prices. In their smallwares department they have a full range of colors in Amazon skirt facing. These are scarce goods on this market.

Caldecott, Burton & Spence are in receipt of a shipment of serges, navys, blacks and browns. These are scarce goods in this market, the sales being larger than in any foreign season. They have a full stock of velveteens, plains and shots in all the season's colors.

W. R. Brock & Co. are showing this season an unusually large range of ladies' and men's waterproof garments. A line of ladies' cloaks to retail at $1.50 to $1.75 is a special offering. Deep single and triple capes, also hoods, are among the styles shown in ladies' garments, while men's have various sizes of deep capes with or without sleeves. These goods are absolutely waterproof and much superior to many so-called waterproof fabrics, under fancy names, now in the market. A balance of a special purchase of "Bargain" braces is being offered at 33 1-3 per cent. below actual value. "Bonanza" is another drive in braces, to retail at 20 cents.

Gordon, Mackay & Co. are showing in their dress goods department a few lines at greatly reduced prices to clear which should command the attention of close buyers. Their well known No. 180 black cashmere is having a great run at present.

In Canadian yarns Gordon, Mackay & Co are doing a nice trade in the 2-ply make, and as this grade is handled by very few of the wholesale houses, the fact that it can be got from them is worth knowing. They also carry a large stock of fingering and Saxony wools.

John Macdonald & Co. have opened up a shipment of velvet ribbons in blacks and all widths. A shipment of shot velvets is also to hand, including some choice colorings. They have also a full range of prices in the celebrated brands of "Sapphire" velveteens.

Grodon, Mackay & Co. claim to have the finest range and best values in ladies' and men's Japanese hemstitched, embroidered, and initial handkerchiefs they have ever shown, and as this department has received particular attention for some time past it will bear inspection.

W. R. Brock & Co. report an active demand for all classes of woolens. Letter orders have been exceptionally good and business is generally satisfactory. In overcoatings, beavers, meltons, friezes, serges, and six-quarter tweeds have all received considerable attention. In their Canadian woolen department ulsters and friezes are leading, and their stock is complete. The sale of these goods has been large, and several repeats have been necessary.

Alexander & Anderson have repeats of a full range of navy and black estamene serges; also hopsackings in a variety of colorings. These are lines which are in continued demand at the present time. A special line of soft finished whipcords, used especially for ladies' suits, have taken extremely well. A shipment of hopsacking in shot effects is to hand. Hopsack checks in large range are being shown. These goods are new this season, and are almost a novelty as yet. In clearing lots they are offering special inducements to visiting buyers.



The Celebrated Clauss Bread, Cake, Paring and Carving **KNIVES.** The only genuine. Made of very finest steel. Fully guaranteed to all purchasers.

Merchants write us for terms. Patented in the United States, England and Canada. Clauss Shear Co., 67 Adelaide East Toronto

J. F. EBY HUGH BLAIN



This is the season for

COCOA

Bensdorp's "Royal Dutch"

IS MOST RELIABLE

It is noted for its Purity, Delicate Flavor, Strength Giving, and easy method of preparation. Buy the Yellow Label if you want good Cocoa. . . . . .

WRITE FOR . . SAMPLES



THE TRADE

is now satisfied, that

Chase and Sanborn's COFFEES

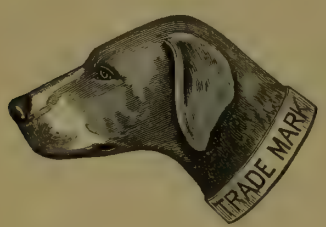
are the most reliable goods to buy. It pays to keep a good article. If you have not used these goods give us a trial order and be convinced.

WE GUARANTEE EVERY PACKAGE

EBY, BLAIN & CO., Wholesale Grocers Toronto, Ont.

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

ECCENTRICITIES OF GROCERS.

I am often amused by the eccentricities of grocers and clerks, and in some cases it is hard to understand how they arrive at some of their conclusions. For instance, it is quite difficult to convince some grocers that a young man born in the United States will make a good clerk; they invariably prefer a Low German. Now it happens to be my experience to know that the average Low German clerk is not so perfect as a good many grocers think he is. The most of that class of clerks come from the farm, and are accustomed to hard work and pork and potatoes. This simple fare he enjoys and thrives on; but after he is in the United States a few months he wants nothing but pie and dainties, so that the grocer's wife is at a loss to know what to cook. Of course there are exceptions to this rule, and also cases where the grocer is to blame, and you can hardly blame the clerk for declining to eat the scrapings of the meat bench.

Another instance came to my notice in which a grocer refused to engage a clerk because he wore spectacles. While there is considerable sham existing among those who wear spectacles, it is very hard to condemn all. This grocer in question thought the clerk looked "too smart" for him, and thought he would look for someone else.

Still another one would be surprised to learn of the prejudice which exists against a clerk who has worked in New York and then looks for a position in Brooklyn. This is the most narrow-minded excuse of all. The clerk invariably is asked, "If you worked in New York, why don't you look for a position there?" and he is looked upon as a very suspicious person, notwithstanding any amount of reasonable excuses. Queer, isn't it?—J.H.M. in Grocer's Advocate.

EMPLOYERS AND CLERKS.

It is a pity that a clerk cannot appreciate the position of an employer until his days of clerkship are over, remarks National Grocer. And it is no less a pity that many employers who have passed their long years of patient service as clerks would so soon forget all the feelings and actuations of that position.

If the clerk only knew how much of anxiety the days of business brought the employer, how despair was created by a note falling due which must be provided for, how much disappointment the loss of a regular customer brought with it, and all things that make the employer's responsibilities weigh more heavily than the clerk's toil. If the clerk only felt all this now as he will some years hence he would feel deeper sympathy for the employer, he would try by cheerful and active service to make things look brighter, and he would take a little complaining in a patient spirit, feeling that it rose from a worried condition of mind. And if the employer could only remember that the clerk is young and more sensitive than if he were older, that public reproof weakens his confidence in himself and his hold on his customers, that inexperience makes the way uncertain to him, and that encouragement lends new energy to all his efforts, he would speak more kindly, and would get better and more faithful service in return. The close friendship of an employer with his employes is a matter of great importance; it increases his security, saves his time, and is his best endorsement with the community in which he lives.

CANDIED PEELS.

A visit to the Pure Gold Manufacturing Co.'s works at 31 and 33 Front street east at this season of the year is quite interesting. Until recently nearly all the candied peels sold in Canada have been imported from London, England, or from Leghorn. Now this is all changed, and goods quite equal to the finest imported article are made in large quantities in our own country. The fruit is imported from Messina in large casks, containing six and three-quarter cwts. each, preserved in brine. This firm imports only the finest qualities of ripe fruit, and their peels are already recognised all over the Dominion as being of excellent quality, and although their importations this year amounted to very nearly 100 tons of fruit, the greater part of it has already been ordered. In the peel department fifteen hands are busily employed from half-past seven in the morning until about nine o'clock at night. This work has been going on from about the first of May, and will not be finished until about the 10th of December.

The fruit is first boiled in large copper pans heated with steam until the pulp is soft enough to be easily removed. It is then put into large wooden tanks known as freshening tanks, where the salt is taken out, after which it is packed carefully in syrup tanks, where it is kept in syrup until thoroughly cured. After this is done it is drained and then placed on wire screens and put into the drying room, where it is kept at a temperature of about 130 degrees for about 24 hours, when it is ready for the candying or finishing process. When this is done it is placed on racks to dry again, after which it is sent to the packing room, where four neatly dressed young girls are busy packing it in 7 lb. boxes or in 1 lb. boxes assorted. The Pure Gold Manufacturing Co. were the first in getting up such neat packages for assorted peels, and feel greatly encouraged with the large orders which have come in for them from every part of the Dominion. Only the finest selected pieces are packed in these boxes, and the consumers who purchase them will not be disappointed. A lower quality of orange and lemon peel is prepared from the skins of these fruits, which are imported in casks and preserved in brine in the same way as the whole fruits, and the pulp of the lemons having been removed and converted into citric acid at Messina, while the pulp of the orange is sold to marmalade manufacturers. Peels prepared from these skins are, however, quite inferior in quality to the other as the peel loses much of its freshness and fine flavor on account of the pulp having been removed for so long a time. In the "Pure Gold" brand of peels these skins are never used and the company guarantee all goods bearing this name to be in every respect satisfactory.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

Commission Merchants and Manufacturers' Agents. . . .

WINNIPEG, - - MANITOBA.

Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

J. BELL & CO.

Wholesale Produce and Commission Merchants,
64 Colborne St., Toronto, Ont.

We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.
Egg cases supplied. 'Phone 2,291.

ESTABLISHED 1874.

JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 18 to 20c.; choice dairy tub, 19 to 21c. no stock on hand. Eggs, 11½ to 12c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Oct. 12, 1893.

GROCERIES.

No strikingly new features have developed during the week. In volume, business is scarcely so large as it was, but there is a quiet, steady trade doing. Fall fairs continue to interfere to some extent with travelers' orders, but another week or so will see this obstacle removed. The one feature of business that gives the most dissatisfaction is the slowness of payments, complaints regarding which are general. This market is bare of Rio coffee and stocks of Santos are getting low. Some advance shipments of new season's currants have arrived on the market this week, but otherwise there is not much of interest to note in the way of dried fruits. Rice is less wanted than it was. A steady trade is being done in sugars at unchanged prices, and granulated is in better supply. Syrups and molasses continue to show an improvement. A little better demand is reported for black teas, but otherwise the market is quiet. Demand for canned vegetables keeps brisk, and the feeling regarding them is probably not so strong as it was. Oranges and lemons are firmer, but the demand, as yet, is light.

COFFEE.

There is not much change. Stocks of Rio coffee on the local market are practically exhausted, and it is not known when they can be replenished on account of the revolution in Brazil. There seems to be only one house on the street that has any Rio coffee, and that house is holding it for its retail customers. Was there the coffee here a good trade could be done. On account of the scarcity of the Rio article the Santos article is receiving more attention than usual, and it too is now getting scarce. We quote: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

DRIED FRUIT.

The feature of the dried fruit market this week has been the arrival of advance shipments of new season's currants. The fruit is of good quality and better than last year's crop. The demand for the fruit, especially the better grades, is brisk. Highest grades sell on the basis of 5¼ to 5¾c. and ordinary at 5 to 5¼c. Old fruit is pretty well cleaned out, and the little that is left is selling lower at 4¼ to 5c. for provincials. In Valencia raisins there is not much doing, nor is there likely to be until the arrival of the fruit by the direct steamers. The idea as to price is 5¼ to 5½c. for off stalk, 6¼ to 6½c. for fine off stalk, and 6½ to 6¾c. for selected. Sultana raisins continue quiet, and the little enquiry there is is principally for fine at 7 to 7½c. Malaga raisins are not yet much wanted, and sales are principally confined to connoisseur at $3 to $3.50 and London layers at $2.25 to $2.50. Prunes continue dull and lower at 6½ to 7c. Dates dull and unchanged at 5 to 5½c.

NUTS.

No change to report. Chestnuts and hickory nuts are offering freely, and the price of the former is weak at quotations. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; soft shelled almonds, 15 to 16c.; peanuts, 13 to 14c for roasted and 11 to 12½c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 16c.; chestnuts, $5 to $6 per bushel; hickory, 50c. per basket

RICE AND SPICES.

Trade has slackened off considerably in rice, but prices are unchanged at 3⅝ to 3¾c. for ordinary and 5c. for Japan.

Trade has been fair in all kinds of spices at unchanged prices. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

Business in this line continues to slacken off. The demand is principally for small lots. There is now a better supply, the refiners having overtaken the demand. Stocks are, however, yet light. The idea for granulated remains unchanged at $5.50, and it is rarely that this figure is shaded. There is a dark yellow on the market at 4¼c., but ordinarily 4½ to 5¼c. is quoted. Raws dull at 4¼c.

Willett & Gray, in their Weekly Statistical, say:

THE WEEK.—Raws and Refined unchanged. Total stock in all the principal countries, 438,669 tons, again 453,401 tons at same dates last year. Afloats to the United States from all countries estimated, 89,000 tons, against 116,000 tons last year. Beet Sugar quotation, cost and freight, 14s. 3d. per cwt. for "first."

RAWS.—The business of the week has been limited to small dealings in Centrifugal sugars for the Canadian market at 3⅞c, for 96° test, and to tobacconists at 4c. to 4 3-16c. flat according to test and color. No Muscovados have been sold with the exception of a cargo of Brazils. The almost entire absence of stock in importers hands is the cause of the small local business. Receipts have been 26,418 tons, and the meltings 35,000 tons, and stocks have declined 8,582 tons to 41,669 tons, which are almost all in refiners hands. While local quotations are unchanged and unchangeable until Sugars begin to arrive to importers, it is a noticeable feature that during the present week we have passed over from one sugar campaign year into another, beginning October 1st, and that the sugar of the new crops wherein available for shipment can be bought at ¼c. per lb. below the present local quotations. On the last day of September the quotation for beet sugar was 14s. 7½d,, while on the 1st day of October the quotation was 14s. 3d. f.o.b. The sugar world enters the new campain with comparatively small stocks in hand and a bare sufficiency of supplies in sight for the present months requirements. After this month however, there promises to be available for the 12 months, a beet crop of about the same size as last year and cane crops which may exceed last year by possibly 300,000 tons. On the other hand from unusual causes the consumption of sugar this year has been kept at the lowest limit (being in the United States scarcely larger than last year) so that the coming year should require the natural increase of two years in consumption or say 10 per cent, increase (200,000 tons) for the United States alone, unless the result is interfered with by a Government tax on the consumer, through a sugar duty which is now theatened.

REFINED.—Notwithstanding the large demand growing out of the vacuum in stocks throughout the country, and the willingness of buyers to pay almost any price for an immediate supply, there has been no advance made in quotations, and a decided gain is being made in time of delivery. There is now but little delay in the shipment of all orders for soft sugar, and another week should give a very perceptible improvement in shipments of hards. 35,000 tons, or 250,000 barrels, of refined sugars are being distributed weekly from the three ports, and 36,000 barrels from New Orleans also, which is more than the country can actually consume after the close of fruit canning season, now nearly over.

SYRUPS AND MOLASSES.

Syrups are moving a little better than a week ago, and prices remain much as before, 2 to 2¾c. being the idea. There is a fair demand for molasses at 30 to 35c. for barrels and half barrals respectively. A good table molasses is offering at 40c. in barrels.

TEAS.

Low priced black teas at about 15 to 18c. have been in active demand and mediums at about 20 to 25c. are being enquired after. Demand for Japans is fair only at about 18 to 19c. Brokers report a fair business in all kinds of teas. Young Hysons are scarce and dealers find it difficult to obtain a fair assortment of samples. Japans continue strong and sellers have been better able to obtain their ideas.

BUTTER AND CHEESE.

There has not been the same anxiety to purchase butter as there was, but while there is an easier feeling in that respect prices remain much as before. As high as 20½c. has been paid for a round lot of choice dairy tub, and the range which jobbers would pay is 20 to 21c. Really choice dairy butter, whether tubs, crocks, pails or rolls, are taken freely by retailers at 21 to 22c. Medium butter goes at 18 to 20c., and farmers' pound rolls at 22 to 24c. Bakers' butter is quoted ordinarily at 14 to 15c., but it is difficult to find any on the market as low as the inside figure quoted, and anything as low as that is not much wanted. The creameries are still strong in their views. As a rule they

(Continued on page 20.)

ONLY THE BEST

Cape Cod Cranberries
Jersey Sweet Potatoes
Spanish Onions
Maiori Lemons

CLEMES BROS.
TORONTO



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.
Address
Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your
EYE
on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

CANNED GOODS.

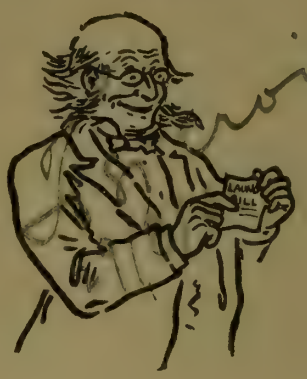
TORONTO.

The situation is much the same as a week ago. Although prices on vegetables remain steady and unchanged there does not appear to be the same strong feeling that obtained a week ago, and there seems to be a little more willingness on the part of at least some packers to accept offers around 80c. for tomatoes, but at the same time offers are neither free nor general; in fact offers seem to be the exception rather than the rule. And we only point to them as an indication of a little relaxation in the strength which characterized the market for tomatoes a couple of weeks ago. The few new tomatoes that have been on the market have not been altogether satisfactory as regards quality, being below last year's standard. The weather during the past week has continued favorable for the ripening process. The brisk demand for tomatoes, corn and peas noted for the past couple of weeks has been more than maintained this week, but prices remain unchanged, 80 to 85c. still being the idea. Salmon continues in good demand, and although the new pack is continually arriving members of the trade state that they have not yet been able to keep their stocks ahead of their orders. The idea as to price is $1.25 for talls and $1.57½ for flats. The market continues much as before for lobster, the better grades still being in good demand at $1.85 up. Fruits are still occupying but small attention, and the same may be said of meats. Sardines are in fair demand at unchanged prices.

MONTREAL.

Business in canned goods continues slow so far as the movement from first to second-hands goes. Buyers don't appear at all urgent about placing orders for vegetables, while packers show a disposition to make firmer prices on the leading lines. In canned salmon the advices from primary markets are steady in tone and the inside price bid for leading brands remains at $1.30. In a jobing way there is not much doing is either vegetables or fish.

Well Pleased



WITH THE PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

MARKETS—Continued

are asking 23c. for tubs, and while that price has been paid this week for lots, it is somewhat above jobbers' views. What jobbers want is something that will net them 25c. a pound. Outside buyers wanting carlots have got to pay 24c. Creamery pound prints are selling at 26 to 28c. according to make.

Cheese is firm in price, but there is not much doing. The factories are asking 10 to 10¼c., and there have been some transactions at 10c., make the latter part of August. Jobbers are getting from 10 to 11c. according to make.

COUNTRY PRODUCE.

BEANS—There are a good many offering, but the demand is light. Jobbers are paying $1.38 to $1.39 for a first-class hand-picked article and selling at $1.45 to $1.50; for prime medium they are paying $1.20 to $1.25 and selling at $1.35.

DRIED APPLES—They are getting a little firmer. Jobbers are paying 4¾ to 5c. and selling at 5¾ to 6c. Stocks continue light.

EVAPORATED APPLES—There are none offering and prices are firm at 10 to 10½c. 1892 stock.

EGGS—Firm and higher, with the tendency still upward. Prices range all the way from 16 to 17c.

POULTRY—Supplies are liberal but there is not much demand. We quote: Turkeys 12c. per lb.; geese 7c. per lb.; chickens 40 to 50c. per pair, and ducks 60 to 75c. per pair.

POTATOES—Much as before. Car lots can be bought on track at 50c. per bag, and and out of store 65c. per bag is the idea.

HONEY—A good deal is coming forward. Extracted white clover is selling at 8 to 9c. in 10 and 30 lb. tins, and new section at 15 to 16c. per lb.

HOPS—Market is dull and unsettled. We quote best new hops at 16 to 17c., and 1892 growth at 12½ to 13c. While growers are asking as high as 20 and 25c. for new they are at the same time said to be country bids. The crop of hops in England is reported to be excellent, and prices are lower there, and in New York there is a decline of 1 to 1½c.

ONIONS—The enquiry continues good for Spanish onions at 90c. per crate for large lots and at $1 for small lots. Canadians, which are not plentiful, are quoted at $1.20 per bag.

SWEET POTATOES—Demand keeps good and supplies liberal, while prices are lower at $3.75 to $4 per barrel.

HOGS AND PROVISIONS.

No transactions are reported in car lots of dressed hogs, but farmers' deliveries are large and all are taken at about $8 per cwt. The transactions in car load lots noted last week did not result satisfactorily owing to warm weather. A nice jobbing trade is still being done in smoked meats and provisions.

BACON—Long clear, 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 7 to 8c., mutton 6 to 6½c., lamb 7 to 8½c., veal 7½ to 9c.

GREEN FRUIT.

The bulk of the trade is over. The Niagara steamers have stopped running for the season, and the little fruit that is coming in

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

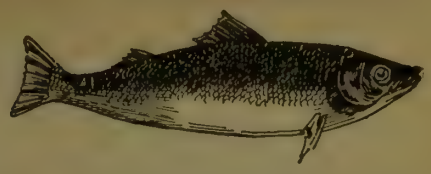
STERLING SOAP : : :

THERE is no end to the good things grocers and consumers are saying about our STERLING SOAP. If quality is considered worth anything, STERLING is the cheapest SOAP because it is the BEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan
ST. JOHN, N.B.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
WELLAND, ONT., CANADA.



Chas. Southwell & Co.'s

High class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS.—Continued

from that district is brought over by the St. Catharines steamer. Oranges are higher, but demand is still light. There is a fair enquiry for lemons at advanced prices. Bananas continue to occupy but little attention. All grapes coming in are taken and prices are firm at quotations. Tomatoes are good sellers at quotations. Watermelons are practically out of the market. We quote: Oranges—Rhodi's, $4.50 to $4.75 for 160's and 200's; $2.50 to $2.75 for 100's; Jamaica's, $6 per bbl., $4 to $4.25 for boxes; lemons, $3 to $5; Messinas, $5.50 to $6; Maiori, $7.50 to $8 per box; bananas, $1 to $1.50; peaches, 75 to $1.25 per basket; pears, 50 to $1 per basket; tomatoes, 25 to 40c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 1¾ to 2¼c.; Niagara's, 2 to 2½c.; Roger's, 2½ to 3c. Apples, 25 to 30c. per basket and $1.75 to $2.50 per barrel. Cranberries, Cape Cod, $7 to $8 per bbl.; Canadian, $2 per bushel.

FISH.

Trade is good, although the supply is not quite equal to the demand. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; smoke cisco, $1.25 per lb.; kipper cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Trade is good in salt, dealers reporting good sales in both car and job lots. Prices continue much the same. We quote: Car lots, dairy, $1.25; barrels, $1; coarse sacks, 68c.; fine sacks, 75c.; American, $10 per ton.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Trade in hides continues much the same. Prices remain unchanged. Butchers' are receiving 4c. for No. 1 raw hide and 3c. for No. 2, 4¼c. for No. 1 steers weighing 60 lbs. and upward, and 3½c. for No. 2.

SKINS—Nothing new to report in skins. Freshly slaughtered butcher skins are fetching 55c., and country lots from 25c. to 50c. Chicago skins, freshly slaughtered, are selling on this market from 25 to 50c.

TALLOW—Fair demand, supply a little scarce; dealers are paying 4½ to 5c. according to quality.

WOOL—Little or nothing doing in this article; local manufacturers are a little cautious in buying at present. Prices are unchanged. We quote: Canadian combing, 17 to 18c.; clothing, Southdown, 20 to 23c.; extras, 23 to 24c.

PETROLEUM.

Trade continues brisk in Toronto at unchanged prices. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 17c.: American water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says: So many of our prominent oil men are at the World's Fair that the Exchange is practically deserted. The only buyers of crude are the refiners, who insist upon it being delivered in their own tanks. Outside speculative buyers are now unknown. This week the Imperial Oil Co. have lowered the price from $1.10 to $1.07. How long another and more serious drop in price may be averted depends entirely upon the action of the producers, who seem to have become thoroughly demoralized and utterly indifferent to their future position—anxious only to find a sale, at the best price they can get, for their product as quickly as it can be pumped, wholly regardless of the effect such tactics may have upon their future existence.

MARKET NOTES.

Clemes Bros. are offering new chestnuts and hickory nuts.

J. W. Lang & Co. are offering a nice line of new sardines at close prices.

New Comadra figs are being delivered this week by Lucas, Steele & Bristol.

Clemes Bros. are offering a choice lot maple syrup in cases, 4 doz. tins each, at $6 per case.

Smith & Keighley and Eby, Blain & Co. have both received further shipments of Valencia raisins.

Shipments of Todd's pack of Beaver brand salmon arrived on this market this week. It is turning out fine.

Davidson & Hay received a direct shipment of new season's low grade Young Hysons on Monday.

H. P. Eckardt & Co. are offering exceptionally good value in Japan teas, ranging in price from 16 to 18c.

Papayanni brand of currants arrived in Toronto last Saturday, and Barff's early shipments are due here this week.

James Turner & Co. have an elegant stock of new dried fruits at phenomenally low prices of the very best packs.

H. P. Eckardt & Co. are offering Messina lemons at prices ranging from $3.50 to $4 per case, good quality and repacked.

Smith & Keighley have just received a car of fine New Orleans molasses for table use, which they are selling at 40c. in barrels.

T. Kinnear & Co. are offering new season's black teas in caddies, which they consider exceptionally good value; also bright syrups.

The attention of the trade is called to the advertisement of H. P. Eckardt & Co. wherein is offered some cheap syrups and molasses.

Each week brings new customers and fresh enquiries for Hillwattee tea and L. P. & Co. coffees. Lucas, Steele & Bristol will

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Flour continues dull but without material chance in prices. Bran and shorts are lower.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, $3.80 to $3.90; strong bakers' $3.60 to $3.70; white wheat patents, $3 25 to $3.50; straight roller, $3 to $3.15; low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.70 to $2.90; low grades, per bag, 90c. to $1.10.

MEAL—Oatmeal is $4.20. to $4.40 Cornmeal is $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, do (Toronto freight) $12; shorts (ton lots) $15 to $15 50, ditto (Toronto freight) $14; mixed feed $20 to $22, feeding corn 57 to 58c.; oats on track 32 to 32½c., and 28½ to 29c. outside.

HAY—Baled timothy quiet and unchanged. We quote $9 50 to $10.

STRAW—Demand poor and prices unchanged at $5.50 to $6.

MONTREAL.

There is a fair local enquiry for flour, but the market is generally dull and quiet. The sale of two cars of winter wheat, best brands, is noted at $3 90, and business has been done in other brands below this figure. The millers' agents are, as a rule, only to willing to make concessions in order to induce trading. Winter wheat, $3.75 to $3.90; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.00; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brand, $3.70.

There is a fair local demand for oatmeal at steady prices. Standard bags, $2.05; do. brls., $4.20; granulated, brls., $2.25; do., bags, $2.05; rolled oats, bags, $2.10; do., brls., $4.30 to $4 40.

The feed market is easier under more liberal supplies, and prices are lower, $15 now being the outside for bran and $16 for shorts. Bran, $14 to $15; shorts, $15 to $16; mouillie, $22.

Sapolio

Reduced price per gross $11.30, in ½ or ¼ gross boxes, in any quantity. Less usual grocery discounts of 8% cash 10 days, or or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,

Canadian Agents. TORONTO, ONT.

DEPOTS AT:

Toronto, Ont.; Montreal, Que.; St. John, N.B

☞ HAVE YOU EVER TRIED

"Crystal" Rice

For Making Bread ?

Mixed with flour it makes the nicest, lightest bread. FOLLOW DIRECTIONS.—If grocers will take a little interest in "Crystal" Rice, and always give directions to every new customer, they will find this a paying article, giving good satisfaction. It retails at 10 cts. per lb. or 3 lbs. for 25 cts. Samples mailed on application. Correspondence solicited.

The Canadian Specialty Co.

38 Front Street East,

DOMINION AGENTS. TORONTO, ONT.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg
Compagnie Francaise
Purveyors by Special Appointment
H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

Todhunter, Mitchell & Co.,
——DIRECT IMPORTERS OF——
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

R. & T. WATSON, Manufacturing Confectioners,
IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

RETAIL GROCERS
WILL FIND IT . . .
TO THEIR INTEREST

TO BUY
BRANTFORD STARCHES
The Purest and Best in the Market.

British America Starch Co., Ltd.,
BRANTFORD, ONTARIO.

gladly furnish samples and figures on application for the above; also for their Diamond Crystal salt.

Pettijohn's California Breakfast Food is gaining friends every day. Gillard & Co. of Hamilton have doubled their sales in the last two months.

Dawson & Co. have shipped another couple of cars of apples to the United States this week, one going to Chicago and the other to St. Louis.

Attention is called to the raisin seeder now being offered by Lucas, Steele & Bristol. The firm report a very large sale of this useful labor-saving little article.

Ram Lals tea has now cleaned out all its imitators, the agents James Turner & Co. are sold out of some lines, but new lots are arriving from India to fill the hole.

New boned and skinned codfish, also 2 lb. blocks, are in store with Lucas, Steele & Bristol. This firm have also received a few cases of 1 lb mackerel tall tins.

Sloan Crowther have just received a shipment of highest grade of Provincial currants. They expect their advance shipment of Valencia raisins, ex S. S. Britannia, in a few days.

New Malaga raisins were delivered to their customers on Monday of last week by Lucas, Steele & Bristol. They consisted principally of connoisseur clusters and extra dessert clusters.

A large consignment of Italian peels has been received by W. H. Gillard & Company of Hamilton, and they state that the quality of peels coming from that quarter this year are of unusual excellence.

Davidson & Hay claim to be the first to receive advance shipments of new season's currants. They received them on Saturday. The fruit is Filiatra and Patras kinds in half barrels, and shows excellent quality.

The Canadian Specialty have just received a fresh supply of the H. K. Mulford Company's (Philadelphia, Pa.) pure grape juice in champagne, full 32 oz. bottles. This is a pure non-alcoholic article for invalids and communion service.

The low prices being quoted by Lucas, Steele & Bristol for canned salmon, corn, peas, tomatoes, etc., are having their results —large shipments have been made this week by them. They also made deliveries of their choice Labrador herrings and mackerel in half barrels.

W. H. Gillard & Co. of Hamilton report the arrival of Bevan's Imperial London layers, Imperial cabinets and Connoisseur clusters, and to arrive in a few days, Rein's London layers, black baskets, choice clusters and Five Crown clusters.

W. H Gillard & Company of Hamilton report the arrival of a large consignment of that deservedly popular brand of pure Indian tea, "Mallawalla," for which they are the sole agents for western Ontario. The enormous demand for this tea, not only in England, where it was first put up, but in Australia, Canada and among all English speaking people, attests its quality. One of the attributes is its uniformity, and Gillard & Company state that a large number of their customers who began handling this tea ten years ago are still repeating their orders.

Our London cable says: Sugar—Centrifugal, 96 degrees test, unchanged, at 16s. 6d.; muscovado, fair refining, unchanged, 13s. 9d.; beet, October 1, ½d. higher, at 13s. 9¼d.; March unchanged, at 13s. 11¼d.

John W. Bickle of Hamilton, has taken into partnership Frederick B. Greening, who has been associated with him for the past three years. The title of the firm will in future be John W. Bickle & Greening. They will carry on the business of brokers and commission merchants.

Lucas, Steele & Bristol are offering a large assortment of currants and raisins to arrive. Their Valencias are principally Cano and Arquimbau brands. Currants from Barff, Schisas and Marcopoli. The Panariti currants they offer are said to be the finest ever brought into Canada.

In consequence of the strikes in England Gillard & Co. have been unable to get bottles fast enough to keep pace with their orders for pickles and sauces. A consignment just received will, however, enable W. H. Gillard & Co. of Hamilton, their Western Ontario agents, to fill back orders and be more prompt in future. They report very large and daily increasing sales.

Robert Ward & Co. Victoria, B.C., packers of the "Lion" brand of salmon, in a letter to Sloan & Crowther, state that their brand of salmon has taken the only medal for Fraser River fish at the Chicago Exhibition, and that a similar medal was awarded it at the Antwerp Exhibition. "On this side," they continue, "we never put it up to exhibition or award, but the demand for 'Lion' brand is so great in England that we had, prior to your order, sold no less than 80,000 cases under this label at greatly increased prices over that obtained at yours."

MONTREAL MARKETS.

MONTREAL, Oct. 12, 1893.

GROCERIES.

The grocery market has shown a fair degree of activity during the week, but more especially in sugar and dried fruits, the movement of which from first hands has been the chief feature of the week. The tone of values generally has been steady, in fact it is considered surprising by many considering the position of refined sugar elsewhere that there has been no advance here. In dried fruit the news from the primary raisin markets is firmer, and on currants also some of the large holders here talk of slightly better figures. This is not surprising, as it is an admitted fact that values of currants have never been so low as during the present fall. The tea market has shown a better feeling since the large trade sale, and some good sized lots have been turned over from first hands at better prices. Coffees and spices are quiet but steady, while there is nothing special to refer to in other lines.

SUGAR.

The activity in the sugar market continues and the refiners are trying hard to keep up with the demands made upon them which rules brisk from all sections, but prices remain unchanged, in which respect the Canadian buyer has a decided advantage over his American confrere, the facts in this connection being referred to specially elsewhere. In addition to the regular Canadian demand further enquiries have been received from different American cities, but although a premium has been offered for immediate deliveries of granulated on this account, refiners say they have been unable to take advantage of the fact as they could not satisfy their Canadian customers alone except for the leniency of the latter who are accepting 100 barrels at a time to go on with so as to allow everyone to have a show. Refiners' prices remain at 5 1-4c. for granulated, with 1-16c. for immediate deliveries, with yellows 4 1-8 to 4 7-8c., according to quality. Some grocers, however, claim to have filled orders at 5 3-8c., whereas they got 5 1-2c. last week, but in a general way the market is firm in tone owing to the position of supplies. A good deal of the unprecedented demand is attributed to the abundance of fruit which has been phenomenal. Advices on raw are rather easier in tone if anything.

MOLASSES.

The molasses market has been somewhat quieter during the week, but prices continue steady. Round lots of Barbadoes have changed hands at 30 to 31c., and jobbers are asking the old figures, 33 to 34c.

SYRUPS.

The syrup market is quiet, but prices are steady and unchanged. Canadian moves quietly at 1 5-8 to 2 1-5c. per lb., and American at 20 to 22c. per gallon.

TEA.

Since the big tea trade sale here the tea market has shown rather more life in a general way, and in some cases sellers have turned over goods at 1c. advance on what was possible before it occurred. Several new lots of Japans have changed hands from 13 to 18c., according to grade. In blacks one lot of 200 half chests Assam changed hands at 7d. to 8d. on English account, and some 500 packages of Chinas were sold on the basis of 11 1-2d. We quote Japans here as follows: Common, 12 to 13c.; medium to good, 15 to 17c.; fine 18 to 21c., and finest, 23 to 32c.

COFFEES.

The coffee market has ruled rather inactive during the week, the principal business being still confined to Maracaibo, which has sold for 19 1-2c. up. We quote prices for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market continues quiet, black pepper furnishing the principal business on the basis of 6 to 7c. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to $1.

DRIED FRUIT.

The dried fruit market has been unusually active in the matter of business

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Advance Shipments . . .

"CAMPOS"—The finest grade of Provincial Currants, in barrels and halves, daily expected.

IN STORE—Fine New Malaga Figs in taps, also New London Layers and Connoisseur Clusters.

Samples and quotations on application.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

New Currants

FIRST ARRIVALS,

NOW IN STORE

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

New Currants

NOW IN STORE

PERKINS, INCE & CO.

TORONTO.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack

Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

NOW IN STORE

New London Layers

AND

Black Basket Raisins

New Season's Loch Fyne Herrings.

Smith and Keighley

9 Front St. E., Toronto.

MONTREAL Markets Continued.

in dried fruit to arrive, but especially in raisins. In fact, of the 54,000 boxes ex Avlona which arrived this week mostly all of them were sold before the vessel tied up at the docks here. The tone is fairly steady on the whole in sympathy with advices from Denia demanding 9d. advance on late prices, and as a result there are no new offers of common fruit to arrive at 4c., the inside price now being 4 1-4c., and we note business in round lots of new fruit at 4 1-4c. for seconds, with prime off-stalk firsts, 4 1-2c., which are undoubtedly the inside prices for the business that has been doing on fruit to arrive. Layers are firm with business in fair sized lots at 5 1-2 to 5 3-4c.

The currant market remains much the same but some of the largest holders of fruit close by ex Avlona are stipulating for a fraction more on currants, giving 3 3-4 to 4 1-4c., an advance of 1-4c. all round as their range. With regard to business in a jobbing way both in raisins and currants the movement from second hands is not especially brisk, but of course business of this sort calls for advances on the above prices which are strictly for large lots in a wholesale way.

NUTS.

This market rules quiet, the stock of old being small, while no new stock can get here before the first week in December. We quote Filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4.00 per 100.

FRUITS.

Receipts of apples are freer but the demand is somewhat improved. Prices rule irregular, ranging from $1.60 for inferior to $3.10 for good to choice. Oranges are scarce and firm; we quote Rhodi $3.75 to $4, and Jamaicas $3 to $3.50 per box; the latter in barrels, $5 to $5.50. Lemons are in light receipt while the demand is good. Prices are higher in consequence at $4 to $5 per case. Good ripe peaches meet a good demand, California selling at $1.25 to $1.50, and Canadian in baskets, 80c. to $1. New quinces have made their appearance, ranging from $80c. to $1 per basket. Cranberries are a free sale at $7.50 to $8 per barrel. Bananas are in slow demand, but receipts are light, and prices steady at 75c. to $1. Grapes meet a good demand but receipts are heavy. We quote: Concords, 2 1-4 to 2 1-2c. per lb.; Niagaras, 2 3-4 to 3c., and Rogers, 2 3-4 to 3c. Dates are enquired after, but are very scarce and firm at 6 to 6 1-2c. Prunes are not a heavy stock at present, and range from 6 1-2 to 7c., according to quality. No new goods expected here before the second week of December.

FISH.

The fish market is quiet, pickled, smoked and dried fish meeting with a fair demand. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c.; selling at 7 1-2 to 8 1-2c. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c; St. John bloaters, $1.50; kippered herring, $1.75 per box; boneless fish, 3 1-2 to 5c.; boneless pure cod, 6 1-2 to 7c.; green cod, $5.25 to $5.50 per bbl.; large No. 2 mackerel, half bbls., $8.50; Labrador salmon, $12 to $14 per bbl.; C. B. herring, $5.50; Labrador herring, $5; malpeque oysters, per express, $7 to $8; freight, $3 to $5.

COUNTRY PRODUCE.

Beans rule steady but quiet, hand picked have made $1.50, and we quote $1.50 to $1.70; ordinary, $1.25 to $1.40, and inferior, $1 to $1.10. Maple syrup is quiet and unchanged at 4 1-2 to 5c. in the wood, and 50 to 60c. in tins. Maple sugar is dull at 6 to 7c. per lb. Honey is quiet at 11 to 12c. for mixed, and choice white clover honey, 13 to 13 1-2c.; new extracted, 7 1-2 to 8c.; and old, 5 1-2 to 6 1-2c. Onions remain much the same, native stock selling at $2 to $2.50 in barrels, and Spanish in crates, 90c. to $1. There is no particular change in potatoes, which we quote at 50 to 60c. per bag. Watermelons meet a very slow sale, and are easy at 5 to 8c. each. The hop market continues irregular, with buyers and sellers still apart. We quote 16 to 17c. for round lots. The egg market is firm under daily decreasing receipts. On spot there is a good demand on local account at higher prices, viz., 15 to 15 1-2c.

PROVISIONS.

There is little change in provisions. Pork is in good demand at steady prices the supply being small, and lard and smoked meats are moving out fairly well. Canadian short cut, per bbl., $22 to $23; mess pork, new, per bbl., $20.50 hams, city cured, per lb., 12 to 14c.; lard, Canadian, in pails, 11 1-2 to 12 1-2c.; bacon, per lb, 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 to 9c.

CHEESE.

The cheese market is remarkably firm so far as holders on this side the Atlantic are concerned, and it is undoubted that to do any business with them an advance of 3-8 to 1 2c. would have to be accorded on the values ruling a week ago. Round quantities of stock have changed hands at 11c. and we quote: Finest Ontario, 10 7-8 to 11c.; finest Quebec, 10 3-4 to 10 7-8c.

BUTTER.

The deal in butter so far as export business is concerned is confined to creamery, as all the dairy stock seems to be taken by home buyers. On spot shipping lots of September creamery have sold at 23c. There is little Townships or Western dairy offering and local dealers have gone down below Quebec and paid 20c. for Kamouraska stock in the country, which is equivalent to 20 1-2c. here. We quote: Finest September creamery, 22 1-2 to 23c.; finest Townships dairy, 20 to 21c.; finest Western dairy, 18 1-2 to 19 1-2c.

MONTREAL TRADE NOTES.

Cables from Denia quote prime Valencia raisins 9d. higher f.o.b. at that port.

N. Quintal & Son are offering prime Valencia seconds off stalk at 4 1-4c. This firm have a large quantity on the Avlona.

Kinloch, Lindsay & Co. have some fine Valencia off-stalk raisins landing ex Avlona this week, also a large line of currants.

Orders for some fair quantities of Grenoble walnuts, almonds, etc., to arrive in December, have been placed during the week.

There are practically no shelled or unshelled almonds here aside from a small quantity in the hands of one of the French grocery houses. No new stock is expected before the beginning of December except a few boxes which are on the Avlona.

Mr. Rose, of Rose & Laflamme, left for Manitoba and the North-west this week for the purpose of introducing the firm's lines of grocery specialties to the notice of the trade in Manitoba and the North-west.

Mr. Brown, of Tetley's teas, is at present working in the territory between Kingston and Montreal, and his letters to headquarters are very encouraging.

Hudon, Hebert & Co. are offering very good value in prime off-stalk Valencia raisins to arrive this week at the ruling quotations. They note a good trade in general groceries during the week.

Caverlill, Hughes & Co. are offering the first lot of Vostizza currants this week which are now landing ex SS. Laurentian. The quality is very fine and the goods are meeting with a good reception.

The SS. Avlona, which arrived on Wednesday had the following quantities of Mediterranean goods: From Denia—52,824 packages raisins, 8,411 crates onions, and 20 boxes almonds; from Patras—1,670 bbls. currants, 2,515 bbls. do., 2,080 cases do., 650 half cases do.

The Escalona, the second direct steamer from the Mediterranean, brings very little cargo on the open market here. It is mostly all sold to arrive and largely in the West, consisting principally of currants, Malaga and Sicilian goods, having very little space to offer at Denia.

W. T. Costigan & Co. are preparing to handle on this market a new grocery specialty in the shape of canned venison, which is being put up by the Royal Canadian Packing Co., of Claxton, B.C., which is situated 600 or 700 miles north of Vancouver, where the deer are plentiful. The sample of it which was shown was really delicious.

The announcement that the firm of A. Cusson & Son, wholesale grocers, were in trouble, caused considerable surprise last Thursday. No assignment has been made as yet, as the principal creditors don't want to go to the expense of putting the business through the hands of a curator if it can be avoided, as they think it can. The liabilities are placed at $20,000 to $30,000. It is understood that the firm have made an offer but that some of the creditors don't consider it satisfactory. At the time of writing the matter is still unsettled.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

ST. JOHN, N. B., MARKETS.

St. John, October 12.

Business is not such as we should like to see it here, but on the whole the tone is better. This is shown by an upward tendency of prices and a firmer stand for prices on the part of the jobbers. Salt, which for some time, has been very scarce, is now plentiful. Two cargoes are landing, and, being for different parties, it tends to work to the advantage of the buyer. The competition in the salt trade in the last few years has reduced the size of the sacks, for where a few years ago there were eleven to the ton there are now twelve.

Prices for molasses are ruling higher, Barbadoes, 31c.; Antigua, 29c.; Porto Rico, 35c.; syrup, 35c. Sugar, firm, granulated, 5 1-2c.; yellows 4 1-4 to 4 3-4c. Tea, lower grades are higher. Coffee, feeling is strong. American oil, 19c.; Canadian, 12 1-2 to 18c. Salt out of store, 50c.; fine, $1.20 to $1.25. In canned goods the market is firm; corn, 85 to 90c.; peas, 85 to 90c.; tomatoes, $1.00 to $1.05; salmon, $1.40; corned beef, $2.40 to $2.60; oysters, $2.25 to $2.40.

Fish.—The wind being off-shore arrivals have been small. Pollock are very scarce, with market price higher. Bay herring are lower. No new smoked herring are yet here. Fresh mackerel have been very scarce this week. Codfish, large, $4.25; medium, $3.35 per 100; pollock, $1.90 to $2; Hake, $1.80 to $1.90; smoked herring, 9 to 10c.; bay herring, bbls., $2.85 to $3; half bbls., $1.50; Canso herring, bbls., $5 to $5.25; half bbls., $2.50 to $2.75; No. 1 Shelburne, bbls., $4; half bbls., $2.25 to $2.30; No. 2 Shelburne, bbls., $3; half bbls., $1.75 to $1.80; oysters, $3; dulse, 5 to 6c.

Ontario oats are about out of the market on account of the price. New Brunswick oats by car load being offered at 36 to 37c; P. E. Island, 38 to 38 1-2c. Beans are weaker; prospects are that new will open lower than last year. Hay on track, $12.50 to $13; in small lots, $13 to $14. Straw, $8 to $12. Feed, $19.50 to $21. Split peas, $3.75 to $4. Barley, $3.75 to $3.85.

Flour, Meal, Etc.—Flour is easier, although millers keep up the advance; buyers here will not take hold, and business is quiet. Manitoba, $4.70 to $4.75; Ontario best, $3.90 to $4.10; medium, $3.75 to $3.80; feeding flour, $1.35 for 98 lbs. Oatmeal, roller and standard, $4.40 to $4.50. Cornmeal, $2.60 to $2.75.

Produce.—Eggs have advanced,though still low, quality being uncertain. Cheese is firm and prices have advanced Factories in this province have but few to offer. Butter is scarce and without much change. Good butter brings good prices; poor, of which there is too much, is slow. The West India trade is good, the steamer sailing this week will have a full two-third cargo from here. There will be quite a shipment of creamery butter. There is also considerable cheese going forward. Apples are a high price here. The crop in New Brunswick is almost a failure, that of Nova Scotia is fair, and, though few have gone to England this year compared with last, a great many have gone to the States. We quote: Apples, green, $1.50 to $2.50; apples, dried,new, 5 3-4 to 6c.; butter, creamery, 22 to 25c., tubs, 18 to 20c.; eggs, 11 1-2 to 12 1-2; cheese, wholesale lots, 9 7-8 to 10c., retail lots, 10 1-4 to 10 3-4c.; potatoes, slow, $1 to $1.35; pork, 7 to 7 1-2c. per lb. for carcass.

Provisions.—All are firmer, and there is a general advance, pork and beef about $1, and lard about 1-2c. Clear pork, $24 to $24.50; mess, $22 to $22.50; extra plate beef, $14.25 to $14.50; plate, $14 to $14.25; pure lard, 12 to 12 1-2c.; compound, 10 1-2 to 11c.

Fruit, Nuts, Etc.—There is little new. There are no new currants here. New raisins are being offered more readily. Price is firm, though a little below last week, as they are now more plentiful. Peanuts, which fell so sharply a short time ago are now firmer. Nuts are all low. Grapes for the past week have been very low, but are now firmer. New Valencias, 5 3-4 to 6c.; Layers, 6 3-4 to 7c.; currants, old, 5 to 5 1-2c.; peanuts, 9 1-2c.; filberts, 10c.; walnuts, grenobles, 12c.; brazils, 12c.; almonds, 13 to 14c.; pecans, 12 to 13c.; oranges, West India, $7 per bbl.; oranges, Rhodi, $4.50 to $5; lemons, $4.25 to $4.50; onions, Canadian, $3; grapes, 50c. per basket; bananas, $1.75 to $2.50; Malaga grapes, $5.75 to $6 per bbl.; sweet potatoes, $4.50 to $4.75.

FIRE INSURANCE.

Of the many subjects closely affecting the interests of the trader, remarks our English contemporary, few are so little understood as the principles of fire insurance. In most cases the insurer gives general instructions to an agent to effect his insurance. He receives his policy, which he seldom reads, puts it in his safe, and contents himself with punctual payment of the annual premium. The agent on his part is in many cases quite unaware of the legal points and fine distinctions arising on an insurance against fire, and has his mind fixed solely on the liberal commission which he receives for obtaining the proposal The result of this carelessness on the one hand and ignorance on the other is that it frequently happens that when a fire occurs the insured finds that by a fatal blot in the terms of his policy he is barred from legal claim, and is dependent solely upon the generosity of the office in which he supposed himself insured. The majority of the existing offices, be it said, are in almost every case disposed to take generous views, it doubtless pays them in the end to do so, and they seldom take advantage of a mere technical defence to a just claim. Nevertheless, the trader is in a far better position, a more dignified position, too, if he has taken proper precautions in obtaining his policy, and has in his power the legal right to compel a fair settlement. Many points requiring care arise in the proposals for a fire insurance policy. The nature of the business carried on, the construction of the premises, the correct address, the interest of the assured in the premises, are all matters in which a very slight error may imperil the whole of the benefit of the policy. More difficult, and perhaps more important still, is an accurate division of the various classes of goods or property desired to be insured, and the allocation to each of the amount adequate to cover loss. In many cases while the total amount is more than sufficient to cover the total value, the various items may be so divided that while the amount on one class of property is unnecessarily large, the amount on another may be too small, and the ultimate result might mean serious loss. Great care should be taken in securing a proper description and division of properties. We venture to say that not one in ten of our readers has read the conditions on the back of his fire policy, and yet these conditions may have a very serious bearing upon his position in case of loss. We take one instance out of many which might be quoted. Many policies contain what is called an "average clause." This means that the liability of the company is the same proportion of the actual loss as the amount of such loss is of the value of the property. For instance, a stock worth £1,000 at the time of fire is insured under an "average" policy for £500; if the actual loss by fire were £600, the liability of the company would be only £300 as their policy being half the total value, the liability would be only half the total loss. The conditions adopted are usually the same in all the leading companies, but in some there are special clauses, the effect of which is harsh and unfair. Another difficulty felt by many insurers is the modus operandi which should be followed in case of fire; in doubt and difficulty many traders content themselves with leaving the matter in the hands of the company or their agents, and it may be doubted whether they always thus secure fair treatment.

THEY WANT HONEY.

THE GROCER has an inquiry from a dealer in Manitoba for honey. He writes: "Could you recommend some respectable firm handling honey. We do not notice any advertisement of honey in THE GROCER." Perhaps some of our readers would be good enough to give us the names and addresses of any firms they can recommend.

STORE DOOR-BELLS.

One or two shops on Fifth avenue, New York, have carried the imitation of English custom so far as to close the front door, admittance being had only on ringing a bell. An old traveler says: "This is a little piece of snobbery that we will soon outgrow. Americans won't stand it. It makes them feel as if they were under surveillance to have to ring a bell and be ushered into a waiting room by a uniformed porter. In Europe, where many of the shopkeepers are too poor or stingy to hire a clerk, the proprietors live in back rooms, and leave the shop vacant until somebody rings. Then, for the trouble of admitting him, they expect him to make a purchase, and they may be insulting if he doesn't. But here no shopkeeper can be long successful who doesn't make us free of his place, and if he tries any obvious dodge to make us buy what we don't want, we never call on him again. On general principles I never patronize an American shop that has a door bell.—Sun.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers.

C. A. LIFFITON & CO.
MONTREAL
Proprietors of the original patent Caffaroma

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant
Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission · The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.
61 Dock St., ST. JOHN, N. B.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants
78 FRONT ST. EAST, - - - TORONTO,
DEALERS IN
Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.
Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

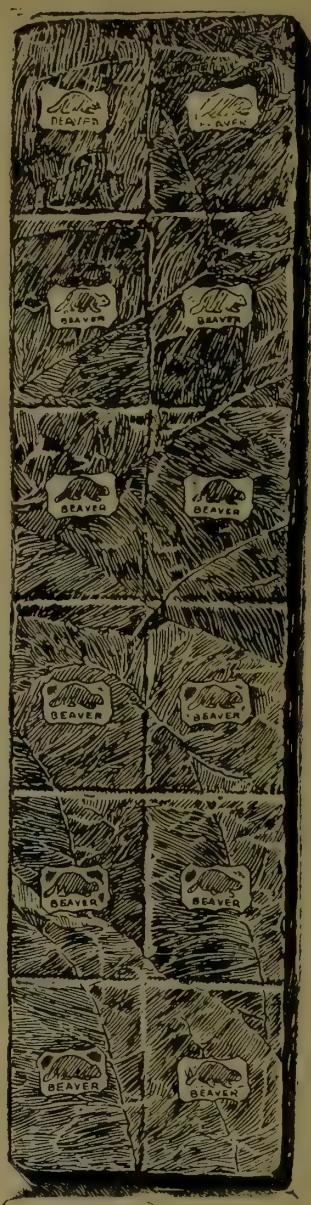
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GALT.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

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FOR YOUR HIGH-CLASS TRADE.

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W. S. KENNEDY

AGENT

452 St. Paul Street . . Montreal

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)
Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.
. . Biscuits . .

Craven, M. A. & Sons, (York, England.)
Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)
Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)
Worcester Sauce, Essence Coffee

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Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)
Rusks in tins

Bryant & May's, (London, England.)
Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)
Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)
Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)
Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY
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Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

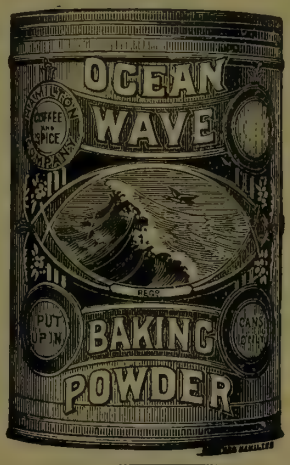
Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

THE WORLD'S FAIR

Adams & Sons Co. have received highest award for the quality of their Chewing Gums at the Columbian Exposition.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

The Hamilton Coffee and Spice Co. . . .
HAMILTON, ONT.



Always Come Up Smiling.

Lightbound, Ralston & Co.

Wholesale Grocers, Montreal

Now Landing, Ex S.s. Avlona :

H'lf Boxes J. D. Arquimbeau Off-stalk Valencias
" J. Morand & Co. Fine Off-stalk
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Barrels and Half Barrels Finest Provincial Currants

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Superior LAYERS, in half and quarter boxes
Fine " " " "
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Superior OFF-STALK, in half boxes
Fine " " "
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Superior Packing

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

Butter in good demand at 20 to 21c.; Eggs firm, selling at 14½ to 15c.; Dried Apples 4½ to 5c.; Green Apples $1.75 to $2.50; Potatoes 75c. per bag; Beans $1.40 to $1.50; Honey 8 to 9c. per lb.; Turkeys 12½ to 13c. per lb.; Chickens 50 to 60c. per pair; Ducks 60 to 70c per pair; Geese 6c. per lb.
Consignments of above solicited.
J. BELL & CO.,
64 Colborne Street, TORONTO.
Produce Commission Only. Phone 2291

WINDOW DRESSING
MADE EASY

ANYONE CAN DO IT?

$2.25 for $1.75 Post-Paid, Entire Ourfit

Book of 288 pages, 150 illustrations showing how to do the work. Sells at $1.75, including Hammer.

"New Ideas." 40 pages, especially interesting to grocers. Sells at 50 cents, and free sample of new cleaner.

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FREE SAMPLE OF BONAMI

given to purchasers of my Window Dressing Book, a cleaner that will clean anything and everything from a kitchen to the finest plate glass window, "will not scratch."



BUTTERMILK TOILET SOAP.

½ size fac simile of package.

The Best Selling Soap in the World.

Nets the Retailer a handsome profit
When sold at a very popular price.

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F. W. HUDSON & CO., TORONTO,
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BROOMS?

We Make the Best. Our Brands are All Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.,
TORONTO..



Licorice Lozenges

Manufactured exclusively by

YOUNG & SMYLIE,
BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of **PICKLES** put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

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The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

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Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

PLEASE REMEMBER IN—

Sweet Home Soap

YOU GET BEST VALUE FOR YOUR MONEY

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co., London, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Henry Oliver, confectioner, Paris, has assigned to J. Begg.

George Beard, general store, Longueuil, Que., has assigned.

Theodore Bourassa, grocer, Chatham, has assigned to C A. Armstrong.

The bailiff is in possession of the stock of A. G. F. James, a Toronto grocer.

W. B. Thompson, wholesale boot and shoe manufacturer, Montreal, has assigned.

R. S. & E. D. Day, dairymen, Kingston township, have assigned to H. V. Lyon.

H. McCann, grocer, Cornwall, is offering to compromise at 30c. on the dollar.

Bell Bros. boot and shoe manufacturers, Montreal, have compromised at 30c. on the dollar cash.

F. X. Piladeau, grocer, St. Henri de Montreal, is offering to compromise at 20c. on the dollar.

The book debts and bills receivable of Cooper & Smith, have been assigned to E. R. C. Clarkson.

Gilbert McEachren, of Balsover, general storekeeper, has assigned to William Cameron of Woodville.

J. M. Humphrey & Co., wholesale boots and shoes, St. John, B. C., have compromised at 40c. on the dollar.

The creditors of J. W. Clark, the insolvent Norwood grocer, have decided to allow him to retain possession of his stock.

E. W. Coles, liquor dealer, Queen street west, Toronto, has compromised with his creditors at 65c. on the dollar.

Grant & Shipley, general merchants, Ailsa Craig, have assigned in trust to W. A. Campbell, Toronto. They owe $10,000 and assets are nominally the same.

Alex. Cusson, grocer, Montreal, doing business under the name of A. Cusson & Fils, has assigned, at the demand of Alph. Turcotte, with liabilities of about $25,000. The largest creditors are the Canada Sugar Refining Co., $1,899; Banque du Peuple, $13,398; Mrs. Cusson, $1,347.

Thomas Lamoureux, vinegar manufacturer, Montreal, has assigned at the demand of Kerry, Watson & Co., with liabilities of $19,700. The largest creditors are: Haines, Luedecking & Co., $1,641; Merchants' Bank, $1,500; Banque Nationale, $1,673.

The nominal assets of J. M. Burke & Company's Bank at Kaslo are $33,000 and about equal to the liabilities, but much of them consists of real estate, valued high and difficult to realize. "It looks," remarks the News, Vancouver, "as if not more, at best, than 50 cents on the dollar will be realized after considerable delay."

J. M. Lowes, Son & Co., manufacturers' of Breadmakers' yeast, sauces, blacking, etc., Toronto, have made an assignment for the benefit of their creditors to H. Hough, of the firm of Newsome & Hough. The statement shows liabilities of about $2,000, with just enough assets to cover the expenses of winding up the estate. The firm have been in business about three years and lately has met with several financial losses in connection with their yeast.

SALES MADE OR PENDING.

The stock of A. Brudoin, grocer, Montreal, has been sold out.

W. Munns & Co., confectioners, Toronto, have been sold out by the sheriff.

The stock of Johnston & Johnston, wholesale drugs, Toronto, has been sold.

The stock of L. P. Belair, restaurant, Montreal, has been sold at 30c. on the dollar cash.

The stock of M. S. & J. Goodstein, grocers, St. John, N.B., has been sold by auction.

The grocery stock of W. R. Cavana, Victoria Road, is to be sold out under chattel mortgage.

The stock of Beland & Morier, general merchants, Capelton, Que., has been sold at 60c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Gibson & Woodland, wholesale fruits and commission, have dissolved. C. W. T. Woodland retires and A. G. Gibson continues under the style of A. G. Gibson & Co.

CHANGES.

Watson Bros., liquors, Guelph, have sold out to Frank Hall.

Jacob Steice, hotel, Molesworth, has been succeeded by Wm. Beirnes.

A. S. Horswell, confectioner, etc., Rat Portage, has sold out to J. W. Pickett.

J. L. Galbraith & Bro., general merchants, Fort Steel, B.C., have sold out to Carlin & Lake.

W. Thompson, general merchant, Highland Creek, has been succeeded by R. Collins.

W. T. Bunt, general merchant, Centralia, has removed to Parkhill, and has been succeeded by G. H. Windsor.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

THE BEST IS THE CHEAPEST .USE.



WE are now settled in our new plant and can fill orders promptly. If our traveler does not call on you, when you require our goods let us hear from you with enquiries for quotations, or send in your order, we will guarantee satisfaction. Our new Broom is the acme of perfection. If your trade requires a superior article, we can please you and them through you.



The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.



We Have Come to Stay

Pettijohn's California



Breakfast Food

MACLAREN'S IMPERIAL



CHEESE.

In . . Brown Jars

THREE SIZES

Batty's Pickles



Batty's Sauces

. . HIGHLAND . .



Evaporated Cream

Wright & Copp, Dominion Agents . . TORONTO

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A WATCH OR A TURNIP?

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear. : : : : : : : :

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.

Cadbury's Cocoa Essence
—AND—
Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.



WE MAKE THE
FINEST **TEA CADDIES** IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

MUNN'S
GENUINE COD LIVER OIL
PURE and UNADULTERATED
Made on the most improved Norwegian process from the choicest Newfoundland Oil.
ALMOST TASTELESS
Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.
. . Send for Samples and Price List . .
Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.
Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO" STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative,

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

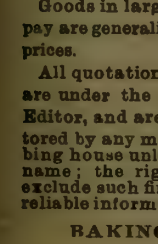
TORONTO, Oct. 12, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
8 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

KEEN'S OXFORD.	per lb
1 lb packets	0 17½
½ lb "	0 17½

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2
Do. do. 6, 3 strings.	2 75
Do. do 5, 3 strings.	2 60
	40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 90	1 00
Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf	.....	2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats	1 70	1 80
Sardines Albert, ¼'s tins	.. ..	13
" " ½'s "	.....	20
" Sportsmen, ¼s genuine French high grade, key opener	12½	13
Sardines, key opener, ¼s	...	10½
" Martiny, ¼'s "	10	10½
" " ½'s "	17½	18
" Dadelszen "Exq." ¼'s	...	11½
" " ½'s	...	18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices Current Continued—

Sardines Amer. ¼'s	"	6½ 8
" " ½'s	"	9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 65	$1 70
" " 2	"	2 70	2 80
" " 4	"	4 80	5 00
" " 6	"	8 75	9 00
" " 14	"	17 50	18 50
Minced Collops, 2 lb cans			2 60
Roast Beef 1	"		1 50
" 2	"	2 60	2 75
" 4	"		4 75
Par Ox Tongue, 2½	"		9 50
Ox Tongue 2	"	7 85	8 00
Lurch Tongue 1	"		3 25
" 2	"		6 75
English Brawn 2	"	2 75	2 80
Camb. Sausage 1	"		2 50
" 2	"		4 00
Soups, assorted 1	"		1 50
" " 2	"		2 25
Soups & Boulli. 2	"		1 80
" " 6	"		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ¼ lb cans			2 25
Sandwich Ham or Tongue, ¼ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

		To Retailers
Tutti Frutti, 36 5c bars		$1 20
Pepsin Tutti Frutti, 235c. packets		0 75
Nerve Food Tablet, 36-5c. bars		1 20
Orange Blossom 150 pieces		1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		
Flirtation Gum (115 pieces)		0 65
Monte Cristo, 180 pieces (with brilliant stone ring)		1 30
Mexican Fruit, 36 5c. bars		1 20
Sappota, 150 pieces		0 90
Sweet Fern, 230	"	0 75
Black Jack 115	"	0 75
Red Rose, 115 pieces		0 75
Magic Trick, 115	"	0 75
Oolah 115	"	0 75
Puzzle Gum 115 pieces		0 75
Bo-Kay 150	"	0 90
Red Spruce Chico 200	"	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.		6 00
Tutti Frutti cash box 800	"	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery 100	"	0 70
Lalla Rookh (all flavors) 100	"	0 70
Jingle Bell, 150	"	1 00
Cracker, 144	"	1 00
O-Dont-O, 144	"	1 00
Little Jap, 100	"	0 70
Dude Prize; 144	"	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 35
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ¼ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box, per box	$0 36	$0 40
20 " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 26
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

NUGGETS 10c. 1 N

Have been on the Market for a short time and can be relied upon. Rich, easily digested, and sellers. TRY SAMPLE TIN

Every

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb	
Currants, Provincial, bbls.	...	5½
" " ½ bbls	5⅝	6
" Filiatras, bbls	...	5½
" " ½bbls ...	5⅝	6
Currants, Patras, bbls	6½	6¾
" " ½ bbls.....	6¾	6¾
" " cases	7	7½
" Vostizzas, cases...	7½	9
" " ½ cases	7½	10
" 5-crown Excelsior (cases)	8	8½
" ½ case....	8½	8¾
Dates, Persian, boxes,.....	5½	5¾
Figs, Elemes, 14oz., per box	10	10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
" " cases.....	7½	9
Raisins, Valencia, off-stalk .	4½	5½
Selected	6½	6¾
Layers	6½	7
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	....	....
Connoisseur clusters ...	3 50	3 60
Extra dessert "	.....	4 50
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
" " qrs.....	....	.....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50
DOMESTIC		
Apples, Dried, per lb.....	....	0 05
do Evaporated.....	0 09	0 09

FISH.

Oysters, per gallon	....	.....
" select, per gallon	....	....
Pickerel.....per lb	....	....
Pike ..... do	....	0 06
White fish..... do	0 07	0 07½
Manitoba White fish do	....	0 7½
Salmon Trout..... do	....	.....
Lake herring.....p. 100	....	3 00
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	.....
Salmon trout, per ½ bbl	.....	.....
White Fish, ½ bbl.....	.....	.....
Dried Fish:		
Codfish, per quintal	.....	.....
" cases	.....	.....
Smoked Fish:		
Finnan Haddies. per lb	0 07½	0 08½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon..... "	....	0 13
Market Cod..... "	....	0 05
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley.....	"	2 25
Buckwheat Flour, S.R.	"	2 25
Breakfast Hominy.....	"	2 00
Prepared Pea Flour.....	"	2 00
Farinose or Germ Meal	"	2 35
Pearl Barley (xxx)	"	1 40
Farina	"	1 40
Gluten Flour	"	3 00
Gluten Biscuits.....per lb		12½
Whole Wheat Flour.....	"	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 61	0 62
" Red Winter,.....	0 61	0 62
" Goose.....	.....	0 58
Wheat, Spring, No 2.....	.....	0 58
" Man Hard No 1..	0 82	0 83
" " No 2..	0 81	0 00
" 3...	0 76	0 76½
Oats, No 2, per 34 lbs	..	28½
Barley, No 1, per 48 lbs..	...	45
" No 2.....	...	40
" No 3.....	32	33
Peas.....	...	53
Corn	...	...

HAY & STRAW.

Hay, Pressed, " on track	0 00	9 50
Straw Pressed, "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 25
2nd " (26 to 40 inches)		1 40
3rd " (41 to 50 ")		3 10
4th " (51 to 60 ")		3 40
5th " (61 to 70 "		3 70
ROPE: Manilla		0 11½
Sisal		0 09½
New Zealand.....		0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...	04½	05
" Screw, hook & strap.	03½	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb	...	5
No. 1	" ...	4½
No. 2	" ..	4½
No. 3	" ..	4½

TURPENTINE Selected packages, per gal	0 44	0 46
LINSEED OIL per gal, raw	0 59	0 61
Boiled, per gal.....	0 62	0 64
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTH WELL'S GOODS

	per doz.
Clear jelly marmalades.....	$2 40
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

KNIFE POLISH.

"Cervus" boxes of 1 doz. 6d.....London 5s., Canada,	$2 00
"Cervus" boxes of 1 doz. 1s..... London 10s,, Canada,	$4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb		0 40
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....		0 40
"Acme" Pellets, 5 lb cans, per can		2 00
'Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans...		1 50
Purity" Licorice, 200 sticks.		1 45
" " 100 " .		0 72½
Imitation Calabria, 5 lb bxs p lb.....		0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	16	16½
" Fornigetta	..	...
Almonds, Shelled Valencias	28	32
" " Jordan.	45	50
" " Canary ...	28	30
Brazil	..	14½
Cocoanuts.....	5	6
Filberts, Sicily	...	10½
Pecans	13½	16
Peanuts, roasted	13	14
" green	11	12¼
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White		0 17
Amer'n Water White..	0 18½	0 19
Photogene	....	0 22

For prices at Petrolia, see Market Report.)

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 24
" dairy, tubs, choice	0 19	0 21
" " medium	0 17	0 1
" low grades to com	0 15	0 15
Butter, pound rolls	0 21	0 24
" large rolls	0 17	0 18
" store crocks....	0 17	0 18
Cheese	0 10½	0 10½
Eggs, fresh, per doz.....	0 13	0 14
" limed.....	.....	....
Beans	1 25	1 50
Onions, per crate.....	1 00	1 10
Potatoes, per bag.....	50	0 60
Hops, 1891 crop.....	0 05	0 06
" 1892 "	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, mess, p. bbl.....	.....	0 20
" short cut	.....	21 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3¾ 3¾
" Patna	4½
" Japan.....	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5½
Tapioca, ...	5 5½
Goathead (finest imported)	... 6½
Crystal, 25 lb sacks.....	$1 35
" 50 " bags	2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs.....	5½
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ¼ and ½ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages $3 00	

SUGAR.

	c. per lb
Granulated	5½
Paris Lump, bbls and 100 lb. bxs	6
" " 50 lb. boxes.....	6½
Extra Ground, bbls Icing.....	6 6½
" " less than a bbl	...
Powdered, bbls	5½ 5¾
" less than a bbl.....	... ...
Extra bright refined	... 5¼
Bright Yellow.....	4¾ 5
Medium "	4½ 4¾
Brown	4.55 4¾
Dark yellow.....	4½ 4¾
Raw, brl.....	3½

SALT.

Bbl salt, car lots	1 00
Coarse, car lots, F.O.B.....	0 65
" small lots	0 85 0 90
Dairy, car lots, F O.B.....	1 00
" small lots	1 25
" quarter-sacks	0 40 0 45
Common, fine car lots	0 75
" small lots	0 95 1 00
Rock salt, per ton.....	12 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz:...		42
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 60
Queen City, 14 oz.....	"	0 72

CANDIED PEELS

Lemon - Orange - Citron -

7LB. BOXES——7LB. BOXES

And in 1 lb. assorted boxes.

Correspondence Solicited. . .
Samples sent on Application.

THE

Pure Gold Mfg. Co.

TORONTO.

Why Pay for High-Priced Package Goods

When you can buy the very finest

Pan-Dried Rolled Oats

In the Market in Barrels or Bags for less Money.

We should be pleased to quote prices and send samples.

E. D. TILLSON

TILSONBURG, ONT.

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

1 Box, 72 bars, per box	$3 90
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lilly, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7⅛ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 8s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots. single case

Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,



DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

The Ideal Food for Infants.

By Royal Letters Patent

[Registered.]

Milk Granules.

The Perfect Equivalent of Mother's Milk.

It is the solids of pure cow's milk of the very best quality so treated that, when dissolved in the proper amount of water, it yields a product which is practically identical in composition, re-action, taste and appearance with mother's milk. It is absolutely free from starchy matter, which is present in barley flour and other infant foods, and contains no glucose and no cane sugar.

Put up in 50c. tins by

The Johnston Fluid Beef Co.

MONTREAL.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

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VOL. VII. TORONTO OCTOBER, 20, 1893. No. 42

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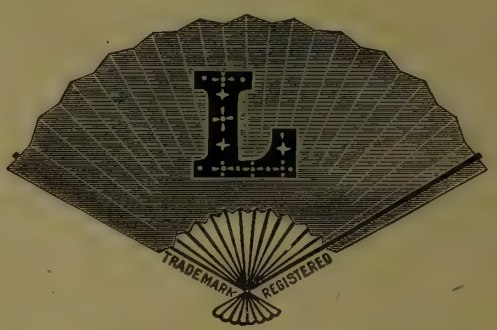
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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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It is to be regretted that Col. Davidson has finally and emphatically refused to accede to the wishes of his fellow business men and numbers of the electorate at large to nominate him for the mayoralty of the city of Toronto. Col. Davidson, as president of the Board of Trade, was a success, and as a business man he has been a success. In fact, as far as we remember, Col. Davidson has proved a success in whatever position of trust he has been placed. And at this stage of the city's history, when a chief magistrate with plenty of business and executive ability is wanted, it is a pity that he cannot see his way clear to accept the highest gift the citizens can bestow, for had he consented to run, there is little doubt about the result.

* * *

Mr. Davidson's plea that business requires all his attention is unfortunately the plea of almost every desirable business man that for two or three years back has been approached either with a nomination for the mayoralty or for aldermanic honors. There was a time when some of our best business men were found seated at the council board; and if then why not now? No doubt business interests require closer attention now than ten or fifteen years ago. But there is a suspicion in the minds of a good many that it is not altogether business interests that keep desirable merchants from submitting to the wishes of their fellow citizens. The fact of the matter is, the aldermanic standard has depreciated. Each subsequent year has seen it lower than the preceding one, until to-day a good many no longer look upon the position of alderman as an honorable one. "I would not be found in such company," is the expression one frequently hears. This is doubtless one of the reasons why desirable men refuse to be candidates for civic honors. Another, and a probably more prolific reason is the dislike to take a hand in the uninviting task of assisting to unravel the much be-tangled civic affairs. And yet, if there are none who, Cincinnatus like, will sacrifice some of their private affairs for the public good, how are the desired reforms to be accomplished? The Board of Trade, the Ratepayers' Association, and the Trades and Labor Council seem inclined to take united action in the matter, but as yet but little has been done in the premises. And then there is a fear that the mutual jealousy which exists more or less among these organizations will weaken the cause for which they are all striving. We had an instance of this during the municipal elections of 1891. What we want in the mayor's chair, and seated around the aldermanic board is square men and men with good business and executive ability, no matter from what ranks they may come. In some of the cities of the United States the business men have from time to time stepped in and gathered up the reins that hung loose; and what has been done in cities across the line can be done in Toronto if only the right kind of men can be induced to step into the breach.

* * *

The work of the Labor Commission in England has revealed many peculiarities; and of these none are more marked than the divergence of opinions prevailing both among employers and employes. The evidence adduced revealed the existence in the ranks of the unionists of two distinct classes, which have been "dubbed" the Old Unionists and the New Unionists. The former are the more conservative, and are recruited from the ranks of the more prosperous and skilled workmen. They aim first of all to improve the lot of the rank and file of the industrial army. In a word, they demand more efficient inspection, an extension of the employers' liability for accidents, and, to an extent, compulsory arbitration. The New Unionists come from the ranks of the unskilled, the underpaid, and the irregularly employed. They aim at being nothing more nor less than the motive power that shall run the legislative machinery of the country; and one of the first things it would have this machinery evolve is a compulsory eight-hour working day. Some of the workwomen would have the State regulate the wages as well as the hours of labor.

* * *

If the workmen of England are not united, neither are the masters. This too was revealed by the Labor Commission. The Contemporary Review has divided the latter into three grades, the amicable, the passive and the hos-

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tile. To a good many it may seem strange that the amiable in regard to unionists and the objects they are fighting for should be the masters whose employes are members of the strongest unions, while the hostile are largely those whose workmen are not so strongly organized. The fact of the matter is that one has learned the practical value of treating with one thoroughly representative body instead of with isolated fragments of the workman, while the other has had to deal with men not only indifferently organized, but actuated by a spirit of arbitrariness and a mind of mistrust. Trades unionism in the one instance is a blessing; in the other a curse. And herein lies the difference between good and bad trades unionism. What we want in both master and man is more moderation; and unless it obtains we cannot expect to exact laws for the betterment of man's social condition wherein the rights of all concerned are recognized and protected. And herein is where the British House of Commons will have its hands full in enacting special measures in the interests of the workman, as it is proposed to do at the next session.

WARNING RE ADULTERATED FOODS.

A good many of us often dwell in ignorance of the condition of those laws which most concern us. An instance in point is in regard to the 1890 amendment to the Adulteration Act, and many grocers and retail dealers have got themselves into trouble either because of a lack of knowledge of its provisions or because of a careless disregard of it. The Inland Revenue Department has decided to enforce the regulations more vigorously, but before doing so has issued a copy of these regulations for the guidance and as a warning to dealers in food articles. The Act in question applies to the sale of every article used for, or intended for, mixing with food or drink of man or cattle, to all medicines for internal and external use, and to every substance sold for manuring purposes at a higher rate than $10 per ton. Adulterated food is defined to be: (1) Such as is diluted with any substance which lowers its strength or quality; (2) such as has inferior or cheaper substances mixed with it, even although these may not be injurious to health; (3) such as may be deprived of any of its valuable constituents in whole or in part; (4) such as is an imitation of or sold under the name of another article; (5) such as is wholly or in part diseased or decomposed; (6) such as contains ingredients injurious to health; (7) if its strength or purity falls below the standard, or its constituents are not within the limits of variability fixed by the Act or by the Governor-in-Council. The Act, however, further provides that these definitions as to adulteration of food shall not apply, (1) if any matter not injurious to health has been added in order that the article may be in a fit state for carriage or consumption, provided it is conspicuously labelled as a mixture; (2) if the food or drug is a proprietary medicine and is supplied in the state required by the specifications of the patent; (3) if the food or drug is unavoidably mixed with some extraneous matter in its process of collection or preparation; (4) if any articles of food not injurious to the health are mixed together and distinctly labelled as a mixture in conspicuous characters, "If, therefore," adds the regulations, "retailers wish to avoid trouble in connection with the Adulteration Act, it is only necessary that they should inform the public of the true nature of the articles sold by labeling them in the manner required by the Act." The fines for infraction of the Act run all the way from five to two hundred dollars.

VALENCIA RAISINS FIRMER.

The dried fruit market is a decidedly interesting one just at present and it is just possible that buyers who have been holding off in the hope of securing better terms on Valencia raisins may be disappointed. At any rate your Montreal correspondent gathered that this was the opinion of several in the trade at that centre. THE GROCER has already noted the fact that advices from Denia were of a stronger tenor recently, and they were supplemented by some instructions to sales agents in Montreal on Saturday which makes it look as though prices were going higher instead of lower. Consequently, with the large bulk of the fruit which came direct already out of first hands, holders of what remains talk very firmly and entirely scout the idea of the low bids which they say are being received from some Western buyers. These gentlemen, they say, have not bought, and naturally are in a position which makes it disagreeable to them to have the market go up, and this accounts for the bids of 3 7-8c., etc., which some people in the trade talk about. They claim, with justness, that it is and has been impossible to do business at so low a basis. It is true that some of the orders which were put through early in the season were at a price which possibly cost in Montreal laid down 4c., but the protest that it is undoubted that no really sound fruit has been received at that port under that figure and then it was only in a large way between jobbers. Besides we know that one holder in Montreal sold out his entire line of medium fruit at 4 1-8c. net cash in one month. "To-day," to quote the very words of this gentleman, "we cannot sell under 4 1-2c. for any fruit owing to the following cable which we have received: 'Hold my raisins; present prices are too low and must go much higher.'

"This," said the gentleman, "was in answer to the following offer which we cabled him: 'We can sell your fruit ex Abloma at 4c. for common, 4 1-4c. for medium, and 4 1-2c. for fine ex wharf.' and I consider it significant that the firm in Denia refused this offer which a week ago would have been considered a good one." He added that he was not a seller now at all except on the receipt of further instructions. In addition to this, wholesale grocers in Montreal have paid figures for fruit considerably above 3 7-8c., for there are instances where layers brought 5 1-2c. net for firsts from first hands selected off-stalk, 5 1-4c. finest off-stalk, 4 1-2c. and off-stalk 4c. These sales were made no later than Monday, and, although there is one lot of fruit at present in Montreal which could be had for a very inside price, its quality is such that a price on it is no criterion at all of what the market is.

HANDLING SMOKED MEATS.

DEAR GROCER.—To handle smoked meats profitably I think it necessary to be a curer as well as a retailer, for unless a retailer can work off his odds and ends, or trimmings and cuttings, in sausage, brawn or pork pies, he has either to throw them away, or sell them, when he can, at about one-fourth of the cost, and the most he can make is two or three cents per pound on prime meats. Suppose we take a 12-lb. side of bacon, cut it up at 3 cents per pound profit; there is generally an end piece of 1 1-2 pounds or so he has to sell for 10 cents, so that the profit is entirely gone. Then there is the shrinkage in weight of about 7 per cent in the space of 14 days.

Then again the grocer gets no consideration from the packer or wholesaler, as he will supply any consumer with bacon or hams or anything else he may handle in small quantities at the same price as he would the grocer, who has to pay cash and give credit. So smoked meat for the grocer is only an accommodation for his customers and not a profitable article.

Yours, etc.,
WEST END GROCER.

Toronto, October 13, 1893.

DRINKING TEA.

It is queer that while people swill their beer in the highways or byways, in the theatre or thoroughfare, too seldom do they drink tea in public. If a man enters a restaurant he calls aloud for beer or other cordial; but if he wants a cup of tea, in all humility he glides up to the counter and chirrups out his request. The fair maids too are usually in no hurry to serve him, and woefully seldom is it the "cup which cheers" that he gets. Yet after a debauch, or suffering with a headache, how quickly he flies to this despised beverage for relief. Tea ought to be a more national drink than it is, and the reason why it is not is not far to seek. Not nine-tenths of the people who prepare it know how to do so in a proper manner. They make a decoction instead of an infusion of it, and in many cases use the cheapest and therefore the poorest tea under a false idea of economy. Some teas are advertised as very superior, and as an inducement to buy them, and swallow them, pieces of plate, watches, jewelry, tea and coffee sets, or china ware are presented to the happy purchaser of a few pounds. Eheu! in these cases it is not only the tea that is sold but the buyer thereof as well! But the fool cannot growl at the fly catcher, because his mouth is stopped with a gilt locket, brass gift watch, or a seconds china cup and saucer every time he opens it for a package of the nauseating stuff.

Railway and restaurant tea, as a rule, if a vile imposure, an unsavory fraud. There is nothing so grateful and invigorating to the weary traveler than a cup of genuine tea. Enui may be banished for a time by beer or other spirituous liquor, but the draught has to be repeated again and again in order to keep up this effect and prevent reaction; then at the end of a long journey the traveler finds himsef far more tired than he need to have been. If going a long distance by train take a botte of cold tea made at home, some light refreshment to partake of by the way, and we feel convinced you will see the folly of patronizing the restaurants, swallowing sawdust sandwiches, boiled tea, or beer. You will be able to step out of the car as fresh and cheerful as you entered it, and what is more, you will positively have enjoyed the journey and scenery.

A cup of good tea is beneficially taken at any time. After the bath in the morning a cup of tea is very invigorating. It is better for breakfast where no meat is taken. In the forenoon or heat of day a cup of tea is more cooling and refreshing than wine, and it is more staying. The reaction and constant repetition of the spirituous stimulant finally proves an injury to health. We recommend a cup of tea about an hour after dinner; we may be accused of encouraging tea tippling, but we do so and chance it. This reminds us, by the way, of the Glasgow landlady and her lodger. The lodger had only recently come to Glasgow, and of course he was enamoured of the grand old city, and, sad to say, of the Scotch whiskey for which it was famed. There is no saying where matters would have ended had not the landlady come to his rescue. "You're drinkin' ower muckle whiskey," she told him, "and I mean to put ye on an allowance, for tipplin' is a terrible thing. Weel, sir, I'll keep the bottle in my ain cupboard, I'll gie thee a wee drappie before your breakfast, and a wee drappie after your breakfast, a drappie at twelve o'clock, a drappie before your dinner, and a drappie after your dinner, a drappie in your tea, and a drappie before ye gang to bed, but ye'll no dram, dram a' day lang in my house."—Robert C. Fielding, Hamilton.

PERSONS NOT TO BE TRUSTED.

There are several classes of persons who, aside from considerations of financial responsibility, are not to be trusted, or only trusted upon the exercise of considerable caution, says Chicago Grocer. Some of these people are, however, always asking for credit. Frequently it may be deemed policy to take the risk of granting it, the moral obligation incurred alone being sufficient to ensure prompt payment at the appointed time. Then, too, the influence of the persons asking for accommodation may be too great with others to be lost, even if a bill or two must be jeopardized. But be these things as they may, it behooves everyone to know the law concerning these people to withhold or give them credit understandingly. First, there are agents. A great deal of the business of the day is transacted through them. Credit must be given to them as agents in a multitude of instances. Still, they are not to be trusted, as agents, without furnishing conclusive evidence of their authority to obtain the partciular credit desired. Their own declarations are not evidence of such authority.

Neither is authority to do one thing as an agent to do another not necessarsy to executing the first. An agent to sell is not inferentially authorized to buy or even in many cases to collect for what he sells. Nor can an agent authorized by his principal to make a certain contract of purchase make a contract differing therefrom. Furthermore, an agent having general authority to manage his principal's business by virtue of his employment no implied authority to bind his principal by making, accepting or endorsing negotiable paper. A person dealing with an agent is bound at his peril to see that he has authority, or, if he is a special agent, is bound to make enquiries and ascertain the extent of his authority.

These are merely a few illustrations from fundamental legal principles to show something of the hazard there is in dealing with agents, and especially that they are not to be trusted as such except within the scope of their unmistakeable authority given expressly or by clear inference from ratified past transactions. Then there are married women. It may, perhaps, be generally pretty safely assumed that a married woman has authority to purchase and pledge her husband's credit for necessaries for herself and family.

This authority may, however, be retained by the husband or delegated by him to another, and the wife be thereby deprived of same so long as the husband furnishes what is required, according to his means and station in life. When the wife makes purchases for the household on credit there will be always danger of her buying things for which her husband cannot be legally held responsible without his express concurrence. This is particularly true in the larger cities, where the greatest values will be staked. Thus $330 worth of dry goods, outfit for a watering place, for the wife of a poor man, was held to be an unauthorized purchase, as well as one of a ball dress worth $80, one of a pianette, and one of jewelry, the last for the wife of a special pleader.

The husband may also prohibit particular persons from selling to his wife on his credit, but notice in the newspapers, especially if not seen, will not suffice to do it. Yet while they live together the wife may pledge the husband's credit against his will if he neglects or refuses to supply her with necessaries, and in spite of an express prohibition. But a husband who is able and willing to supply his wife with necessaries, and who has forbidden her to peldge his credit cannot be held liable for necessaries bought by her, and a tradesman, without notice of the husband's prohibition and without having had previous dealings with the wife with his assent, cannot maintain an action against him for the price of articles of female attire suitable to her station in life and supplied to her upon his credit, but without his knowledge or assent.

Where the husband and wife live apart the general rule is that the husband is liable for the wife's necessaries if the separation is by his fault, but not otherwise. To charge a married woman's separate estate the state statutes, whatever they are, must be fully complied with. Much the same care is necessary in dealing with minors as with married women. Finally, no one should be trusted on account of an independent third person without written authority from the latter.

LADIES IN TRADE.

The example set in London by Lady Walter Campbell is being followed in New York, and impoverished ladies of fashion are taking to trade for a living. Mrs. Cyrus W. Field, jr., whose husband lost his fortune through the Field, Lindley, Reichers & Co. failure, has become a partner in a millinery store on Fifth Avenue. Miss Helen Lawrence, who is a daughter of the late Effingham Lawrence, at one time one of the wealthiest and most notable citizens of New York, has associated herself with Miss Barnwell, who is also well known in society, and has opened a millinery and dressmaking store in West Fifteenth street. Miss Cornelia Chandler, daughter of the late Rear-Admiral Chandler of the navy, is lecturing in Japan, and it is becoming quite the thing to have her lecture professionally at fashionable receptions. Miss Bininger, who used to be a prominent member of the Four Hundred, has opened a store on Fifth Avenue, near Forty-fifth street. Miss Olea Bull, daughter of the late Ole Bull, and a relative of the Longfellows, is trying to raise artistic dancing to the level of the fine arts. All these ladies are earning their living in an honorable and congenial way.

There is no reason why the practice should not become general. In every city are found young ladies of refinement and social standing who have been impoverished by vicissitudes of fortune. Until recently these girls have had no resource but to go out as governesses. Where they have been so lucky as to be engaged by mothers as refined as themselves, or to find pupils well-behaved, courteous and kind, they have had no serious reason to repine at the cruelty of fortune; there are many worse billets in life than the post of governess in an agreeable family. But where they have had to serve an ill-bred parvenu, or where they have to teach a bevy of ill-natured and unmannerly brats, their lot is not to be envied. And unhappily the employers of governesses more frequently belong to the latter than to the former class. Now a lady who is thrown on her own resources can quite often make an opening for herself in some branch of mercantile life in which her friends can help her. In such an opening she enjoys comparative independence, and can generally enjoy more of the comforts of life than if she filled the place of upper-servant.

There is no degradation in trade. The notion that there is is European, and is a relic of the ancient times when the gentry consisted of men of the robe and the sword. In Rome and Venice to this day a man who is engaged in trade cannot be admitted to society. In England a line is drawn between wholesale and retail dealers; the former may be received at the houses of the great, the latter never. Thus the gentility of traders is measured by the pound—the man who sells sugar by the barrel may bask in aristocratic sunshine, but he who sells sugar by the pound must remain in the outermost darkness where he belongs. All this is pure nonsense. Many traders are far better gentlemen than dandy dragoons.

Every new field of usefulness which is discovered for women is an acquisition for society at large. Nothing is more detrimental to the wholesome improvement of the sex than the custom of making women dependent upon men. When a girl is brought up with the idea that she must marry for a home or starve, her finer impulses are blunted, and her normal purpose in life defeated. She becomes a hypocrite and a deceiver. Though her conduct be that of a saint, she carries in her breast the soul of a Traviata, whose aim in life is to beguile some man into providing her with food and clothes. She cannot love where she would, for she cannot afford to bestow her affections on one who is unprepared to assume her board and millinery bills; and she must affect to bestow her love on one for whom she cares nothing, or whom, perhaps, she positively dislikes, because he has the wherewithal she seeks. It is chiefly from this handicap that so many young girls graduate in cunning and deceit.

When girls are brought up, like their brothers, to support themselves, they will become as honest as men. They will marry or not, as they will; and if they do marry, as most of them will, they will marry him who—at least at the time of the espousal—appears to be the right man. If no such man turns up, they will remain single, and need not be any the worse. The old stigma attached to spinsterhood will disappear when it is generally understood that most of the old maids could have been wives had they chosen. Shallow-pated writers have sneered at spinsterhood because it seemed to imply that the spinster was so destitute of personal attractions that no man would have her. There was a color of truth in the notion when livelihood as well as happiness seemed to depend on matrimony. But if women make themselves independent, the satirist of female celibacy will be simply ridiculous.

Numbers of men go through life without marrying. They remain single from choice. Why should there not be an equal number of women who are indifferent to matrimony? Considering how much a girl has to sacrifice when she becomes the wife of a man whom she only knows from what she has seen of him in social life—how revolting the exgiencies of conjugal life must appear to a girl of sensitive instincts, exquisite refinement, and virginal delicacy—it is wonderful that the number of female celibates is not larger than it is. —The Argonaut.

THE DISHONEST APPLE GROWER.

The Critic has long advocated the appointment of a fruit inspector, whose duty should be to verify the marking of apples for the Canadian, the American, or the English markets. There are dishonest fruit raisers among the provincial orchardmen who are bringing our whole fruit business into disrepute. Even in our city many of us have been swindled when purchasing apples. The mark on the head of the barrel and even the appearance of the fruit on the first and second layers at either end of the barrel are not sure guides to the purchaser. The fruit growers who have so far adopted the system of branding their names on their barrels find that a certain protection is thus afforded them, although cases have arisen where their private marks or names have been branded upon ill-assorted fruit. The only remedy which we can suggest is that every barrel shipped shall be examined by a competent man and then marked impartially for the benefit of the buying public. A Government inspection of this kind would be popular among the reputable fruit growers, and would be wholly satisfactory to the apple purchasing communities.—Critic.

BROOM CORN GROWN IN MANITOBA

Last spring Hammill, Carroll & Co., manufacturers of brooms, etc., Winnipeg, sent to Chicago for a limited quantity of broom corn seed, for the purpose of testing it in Manitoba. The seed was distributed among two or three farmers near Winnipeg, and last week the first sample of the product was brought in. This was grown at Bird's Hill, a few miles east of Winnipeg, and the result has been very satisfactory. The Winnipeg firm pronounce it a first-class article of broom corn, and they are quite delighted with the experiment. They will bring in a larger quantity of seed for next season, and if the result is again favorable they hope to induce farmers to go extensively into growing broom corn. Many tons of this product are annually consumed in Canada, though it has not heretofore been grown in this country. It is imported from Chicago, and is grown principally in the States of Illinois, Nebraska and Kansas. From the result of the experiment this year Hammill, Carroll & Co. believe that Manitoba could grow broom corn to supply not only the local demand but also Eastern Canada. The imported product costs $75 to $100 per ton, at which price it is a veryprofitable crop where it can be grown to advantage.—Commercial, Winnipeg.

U. S MARACAIBO TRADE.

The American consul at Maracaibo writes to the State Department at Washington that there has been a great decrease in the quantity of coffee shipped to the United States, though production there has greatly increased. Some notion of this falling off may be obtained from the fact that the total quantity of coffee declared in that consulate in 1892 amounted to 43,118,000 pounds, and was invoiced at $7,874,000, while during 1892 the exports to the United States amounted to only 33,214,000 pounds, of a declared value of $6,014,000. Production and price of coffee in Maracaibo in 1892 were exceptionally good. The partial failure of the Java crop, while affecting prices in the United States very little, influenced those in Europe considerably, where the various grades of Maracaibo coffee, formerly almost unknown, are now eagerly sought for on account of its resemblance to the Java berry. Maracaibo coffee commands a higher price there than in the United States.

Certain grades of Maracaibo coffee are of a special quality and appearance, resembling, as stated, the Java, which is highly esteemed in Europe; and it so happened that the recent scarcity of the Java product coincides with the appearance in Hamburg of large quantities of Maracaibo, diverted from the New York market by the imposition of import duties. This coffee was quickly sold at advanced prices, and further requisitions made upon Maracaibo by the Hamburg merchants, who even commenced to build vessels especially for this trade.

The Germans "now seem sanguine that they will be able to secure and monopolize this trade, and also to reap corresponding advantages in increasing their exports to this country." It is yet to be seen whether all these anticipations will be realized; but it is at least a fact that the current of export from Maracaibo, not only in coffee, but also in the important items of hides and skins, "has been diverted from New York to Hamburg, Havre, and other points on the continent of Europe." It will also be noted that, besides the large amount of coffee now being shipped to Europe without passing through the United States, the greater part of that invoiced to New York during the last three-quarters of 1892 was either absolutely in transit for foreign ports or marked with option to be so transshipped. For example, during the December quarter there were 54 invoices in transit and a large number optional. "It may be roughly calculated that of the coffee shipped to the United States during the past year, invoiced at a value of $6,014,721.73, and amounting to 33,214,766 pounds, at least two-thirds was in transit, either absolutely or with option, and I have reason to believe that of the latter category by far the greater part finally found its way abroad."

After the 15th of March, 1892, at which period the imposition of duties upon Venezuelan products imported into the United States took effect, the large exporting houses of Maracaibo, controlled chiefly by Germans, began to seek a market for their coffee in Europe. Previous to this the United States had enjoyed a practical monopoly in the reception, not only of the coffee shipped from this port, but also of the hides and skins, which formed important items of commerce. This monopoly of Maracaibo exports by the United States naturally gave American exporters in the United States "great advantages in their endeavors to increase their sales" to Maracaibo, and "for the past few years a gratifying success had attended their efforts." American merchandise of all descriptions becoming "more and more appreciated and in greater demand, until it really seemed that we were at last to be the winners in the commercial contest between the new world and the old for the control of trade in this section of South America." Unfortunately, however, when the first experimental shipments were made to Hamburg instead of to New York, in order to avoid payment of the recently imposed duties in the United States, "Circumstances were such as to favor greatly this new departure."—Commercial Enquirer.

ORIGIN OF GRAIN.

Nearly all the grains now in use are of unknown antiquity. Wheat was cultivated in all latitudes as far back in the past as we have authentic knowledge. Barley is thought to have originated in the Caucasus, but it was known and used everywhere in the most ancient times. Oats, like rye, was unknown in ancient India and Egypt and among the Hebrews. The Greeks and Romans received it from the north of Europe. Had there been an early civilization on this continent the wild oats found here and there would probably have developed into the useful cereal now considered absolutely essential to the proper nourishment of horses.

This continent is credited with having given Indian corn to the old world, but this useful cereal was doubtless known in India and China many hundred years before the discovery of America. Cotton was used for making garments in India at a date so remote that it cannot be guessed at. The fact is mentioned by Aristotle. The first seeds were brought to this country in 1621. In 1666 the culture is mentioned in the records of South Carolina. In 1736 the culture was general along the eastern coast of Maryland, and in 1776 we hear of it as far north as CapeMay.

B. C. FRUIT GROWING.

Who will say that our province has not reason to be proud of its capabilities for fruit growing? A British Columbia apple, from the point of size, completely upt in the shade at the World's Fair everything of the same class that was on exhibition. We have heard nothing as to its quality; but it is certain that by proper attention to culture and a careful selection of the varieties best suited to our particular climatic conditions, we could hold our own against all comers. The truth is, as has been pointed out by the Inspector of Fruit and Fruit Pests, we fail to pay proper attention to this department of agricultural operations. We do not choose the most suitable varieties of apples or any other kind of fruit. Many farmers allow the trees to cultivate themselves, and, as for the parasites and diseases by which the trees are visited, the too frequent practice is to let the fittest survive, and if they do not, to conclude that it is so much the worse for the dead trees. Upon many occasions, in the reports of the Department of Agriculture, attention has been made to the fact that fruit growing is a branch of industry to which more attention might profitably be paid, and in his last official announcement, Prof. Saunders, of the Dominion Experimental Farm, emphasizes this statement. At Agassiz, there are now over 1,100 varieties under test, with the most encouraging results.—B. C. Commercial Journal.

KEEPING CRACKERS.

Complaints are frequently heard that crackers bought at grocery stores are soggy and stale-tasting even when comparatively fresh.

The fault is in the way they are kept. Crackers demand a warm, dry place, and they should not be stored near oil, fish, or other strong-smelling goods. Great care should be exercised by grocers in this respect. The cracker trade is one of the most important features of a general grocery business, and it should be taken care of. Crackers should be purchased in small quantities, so that they will not have time to get stale before being sold. They should be kept, as stated, in a warm, dry place, and customers should be advised to place them in the oven a few minutes before using. This will restore their crispness, even though they have become damp and soggy.

All the care in the world, however, will not build up your cracker trade if the crackers themselves are not pure and fresh and well made. Be careful in buying to get the best the market affords, then push your trade for all there is in it. One lot of stale, poorly made crackers will do more harm than you can overcome in six months.—Pennsylvania Grocer.

FACTS FOR RETAILERS.

The successful business man is he who is willing to commence at the bottom and work his way up, by steady, unremitting attention to every detail of his business, and to be able to do that he must, before he thinks of engaging in business for himself have a thorough knowledge of the grocery trade.

In selecting your location, be sure and have it the best you can afford. You will have to pay more rent. but that will cut a very small figure in comparison to the extra trade you will attract. When you have secured your place of business, the next thing to do is to place yourself right before the public, financially and morally. First, go to one of the prominent mercantile agencies and make a fair, square, and honest statement of the business you intend to engage in, the amount of cash capital you have to invest, what your position has been, and what you anticipate doing. Then you make a resolution and stick to it, that you will be strictly temperate, and never "play the races," or any other chance game.

When you get ready to purchase your stock, have a memorandum made out, and allow so much money for each class of goods, and keep as near the limit as you can. Don't overload yourself with first purchases; get the very best cash discounts; you will find there is considerable money saved during the year by discounting your bills.

When business begins to slack up do not sit down and wait for the return of fall or spring trade, but get up some good scheme that will bring you more prominently before the people, and at the same time bring you profit.

The arrangement of fixtures is something that would be considered as much as anything. Make everything as convenient as possible, and you will find your clerks will wait on more customers, make more sales, and cause much less annoyance to those whom they are serving.

Stocks should be so arranged that customers purchasing one thing will have something else suggested to them by its being convenient, and the clerk will then have no trouble in introducing and selling it.—Ex.

THE DEACON'S PHILOSOPHY.

"Yo' wanter borrer 5 cents to ride down town? Whad yo' done wiv dat $10 yo' hab Sat'd'y night?"

"I bought a pa'r labender pants a' a bosom pin. I had t' hab 'em," replied the Randolph heir apparent.

"Yo' did, eh?" said the deacon. "Well, jes' go up an' see ef de guard'll let yo' ride frum A Hundred and Twenty-fifth street t' de Battery because yo' got on a pa'r ob labender pants and a bosom pin. When yo' gits hungry go in an' ask fer a meal because yo' got a pa'r of labender pants and a bosom pin. When yo' froo work t'night p'r'aps yo' feel better walking from city hall to Harlem wiv a pa'r ob lebender pants an' a bosom pin den ridin' in de cars wiv ole pants an' nine dollars an' ninety-five cents in yo' pocket. Go long wiv you. While yo' had dat $10 in yo' pocket yo' was jes' as good a man asGeorge Gould; but now yo' ain' no better dan a bunco steerer wiv yo' labender pants an' yo' bosom pin."—Judge.

TEA PEDDLERS.

As there are retail dealers who confine themselves to selling teas and coffees, so there is a class of peddlers that go from door to door in the residential parts of the large cities for the purpose of making sales of teas. Some of these itinerant purveyors of the profitable staple carry their stock in a neat valise, and as they are usually careful regarding their personal appearance, they are more successful in obtaining a hearing from housekeepers than the unkempt, rough-looking, bawling individual who peddles fruits and vegetables, severe as the competition is which the city grocers experience at his hands. The class of tea peddlers which uses wagons to travel about in and to carry the daily supply, is much better known to the grocery trade than are the men who depend on Shank's mare to reach the public, and its inroads on the tea trade of the grocers are the cause of bitter complaints from some of the latter, but we question if the wagon peddlers are as dangerous as the pedestrian venders, so far as the tea trade of the grocers is concerned. The wagon men do doubt sell more tea individually than a single foot peddler can sell, but it is the greater numbers of the latter that makes their competition a serious matter. Only a very small cash capital is required in starting as a tea peddler on foot, and as the number of unemployed men, especially bookkeepers and others not used to manual labor, is always considerable, while the common notion that grocers' tea profits are exorbitant probably induces a good many of the unemployed to try their luck at selling tea, it is likely that a much greater quantity of tea passes into consumption through this channel than the average grocer suspects.

Restricting themselves to a single article, or at most to two—tea and coffee—these peddlers must dispose of considerable quantities of each staple in order to make a living, the more too, as they usually cut below the regular retail price. Now, as there are about 180,000 retailers in this country to share an annual tea trade of barely ninety million pounds, the average for each dealer, therefore, being only 500 pounds, it follows that a serious deviation of the tea distributive trade to outside channels must leave a ridiculously small share for some grocers. The gift tea stores capture a big hunk of the tea trade in some localities, the peddlers with wagons take a small slice for themselves, but how much the quiet-working foot peddler secures is impossible to say, but in the aggregate it probably is large, and the grocers in the localities infested by these gentry cannot but feel the effects, although they very likely attribute them to other causes.

It is not business-like to let one's trade be stolen without effort to hold it—to let any of your customers buy, say, butter at butter and cheese stores, canned specialties at the "delicatessens," or tea of itinerant distributers, if you can possibly prevent it. But of all the articles mentioned, and many others besides, there is none that the grocer cannot better afford to lose the sale of than tea, the most profitable article in his stock. But how to hold one's tea trade is the question. As we have shown above, there is not a great deal of it to go round, and if some of the larger dealers have more than their share of it, each selling from 3,000 lbs. upwards every year, many of the smaller grocers have never come anywhere near the 500-lb. average. Yet that figure seems ridiculously small, and no dealer should be content until his annual sales of the leaf closely approach four figures. If a close watch is kept, a transfer of a customer's patronage from the grocer to a tea peddler ought to be noticed at once; an inspection of the account will reveal the desertion, if the case is that of a credit patron, and if cash payments are invariably made by the customer the exercise of vigilance for a brief period will enable the grocer to detect the temporary defection of the peddler, but if several cases of the loss of tea trade occur within a brief period there will be good grounds for suspicions that a tea peddler has been operating in the vicinity. Having discovered that he is losing trade the dealer then should be eager to apply the remedy or remedies. The customers should be interviewed on the subject, and the reasons for the defection sought. If the quality of the grocer's tea is at fault, it will probably pay him to procure a better grade; if price is responsible for the loss of custom, then it rests with the storekeeper whether a cut shall be made or better value given for the money. It should be his aim to satisfy his customers, if it is possible to do so, and he should set himself seriously to consider if he cannot satisfy the public as well as other dealers or peddlers can.—Merchants' Review.

QUALITY PAYS.

Hillwattee Tea. . . .

HIGH GRADE, FULL WEIGHT AND AT REASONABLE FIGURES.

A PURE ARTICLE

Diamond Crystal Salt

PURE AND SAFE. CERTAINLY THE BEST.

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TO HAND—First Consignment prime

New SELECTED Valencias

QUALITY—VERY FINE.

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IN HALF BARRELS.

All goods are cheap.

We keep only the best and sell at bottom prices.

Special attention to letter orders.

Prompt shipments.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.

Hamilton, Ont.

BROOMS! BROOMS! BROOMS!

CEILING BROOMS

Standard A
Standard B
Standard C
Standard D

Signal A
Signal B
Signal C
Signal D
Signal E
Signal F

CURLING BROOMS

SOOP HER UP, SANDIE!



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. E. B. Eddy of Hull, was in the city, early in the week.

The British Columbia Canning and Coffee Co. lost $750 by a recent fire. Fully insured.

Mr. P. Giser of Harrietsville has rented L. McMurray's store at Gladstone, and will open for bus ness this week.

The August make of cheese of the Milverton cheese factory has been sold to C. W. Riley of Ingersoll at 10¼ cents.

John Marlatt has sold his pork packing business at Ridgetown to Thos. Steel, who will conduct the business in the future.

Mr. John Moule, grocer, London, was in the city, this week, on business connected with London City Treasurer's department.

Victoria is a great place for patent medicines, of which one firm of chemists, Langley & Co. lately received two carloads from the East.

The thwarted Chinese vegetable sellers of Vancouver are thinking of testing in the courts the validity of Vancouver's anti-peddling by-law.

Steve Sawden has opened a grocery store at Melancthon Station. He is being supplied by Messrs. Endacott Bros. of Orangeville. —St. Thomas Journal.

A clerk of this city, who is smarter than his employer, was heard to remark: "Thank fortune, the boss has stopped advertising for the season. Now we will have a rest."

The potatoe crop in a good many places around Port Credit is badly effected with the rot. Some farmers report that nearly one-half of their potatoe crop is affected.

A well known grocer is reported to have sent 50 cents to New York to find out how to keep butter from becoming strong at this season of the year, and received the following reply: "Eat it."

The shipment of new wheat received so far by the C. P. R. is the largest in the history of the company at this season of the year. These receipts represent principally deliveries from farmers.

Consul-General Mason, Frankfort-on-the-Main, has supplemented his recent report to the State Department at Washington about the falling off of the German hop crop by additional figures. Mr. Mason says the fact must be accepted that the hop crop for 1893 will be by far the smallest gathered for many years. Germany will be obliged to import largely to meet her own demands.

Counterfeit Canadian silver is in circulation in New Westminster and Vancouver. It is only a middling immitation of the genuine coin, and is easily detected either by ring or color.

A tobacco journal published in Cincinnati gives statistics which show that, while the manufacture of tobacco, cigars and snuff all show a remarkable decrease, the output of cigarettes has largely increased.

A car load of new machinery arrived at Port Credit the other day for the St. Lawrence starch works, which we understand will be placed in the new wing of the factory which has just been erected.

Mr. Frank Sandford of Fenelon Falls is one of the progressive men of the country. He devotes his time to various departments of business, carriages, cheese-making, besides other lines of trade.—Lindsay Warden.

Last evening 440 cases of Finnan haddies were shipped to the Upper Provinces by the C.P.R. They were shipped by the Dominion Express Co., and are from dealers in this city and from Digby.—St. John Gazette, Oct. 11.

Cranberries are not known to any extent in Europe, and American growers will send an agent thither to visit the principal cities with the fruit with a view to create a demand therefor. The introduction will be by free samples.

Oleo, which is often used to adulterate butter, is frequently adulterated with cottonseed oil and sunflower oil in Europe, the latter article having been given the preference lately, in consequence of the rise in the price of cottonseed oil.

It is estimated that the annual consumption of sugar in India is fully 4,000,000 tons, with some claims as high as 5,000,000 tons. Of that quantity nearly the whole is of local production, the imports last season amounting to only about 100,000 tons.

Mr. George Tuttle of Aylmer shipped on Tuesday a carload of cheese direct to the Liverpool markets from the Mapleton cheese factory. He is shipping monthly, and the price realized proves satisfactory to all interested.—Journal, St. Thomas.

Burglars entered the grocery store of W. Baxter, St. John, N.B., recently, and among the articles taken was one tub of butter, some tea, sugar, bread, sausages and other articles, together with a new bushel basket which the thief took to carry the plunder in.

Ontario is particularly rich in salt. We never yet have secured much of a market for this product in the States, but nine years ago Canada did send $17,000 worth across the lines, while last year we only sent $750 worth. If the promise to strike off the American duty of 8 cents and 12 cents per hundred pounds is fulfilled, Goderich and Windsor, which are particularly rich in salt, ought to blossom like the rose.—Journal, St. Thomas.

The potato crop of Kings county, N.B., and most all parts of the province is very large, and very little damage has been occasioned by rust or rot. The use of chemical fertilizers instead of barnyard manure has been largely instrumental in bringing about this result.

Despite losses through the big wind storms, Delaware's peach crop this year was the largest in the history of the peninsula. The various estimates place it at from 6,000,000 to 9,000,000 baskets. The railroad alone carried 5,980 carloads of peaches, and over a third of the crop is usually shipped by water.

A large consignment of salmon, salted on the new process, will be shipped over the C. P. R. by the Western Fisheries Co. this week to Glasgow, Scotland, via Montreal. The Company are making extensive preparations to ship salt salmon and halibut to Europe during the coming winter.—News, Vancouver.

All the creameries in this vicinity are now closing down. The aggregate output for the season has exceeded any previous year owing to the large number of new creameries that started up. The manufacture of individual factories was less than usual because of the intensely dry weather. The new creamery at Fergus turned out 2,500 tubs of butter.—Guelph Herald.

In every locality where climatic influences are favorable sugar raising seems to be popular. Recent mail advices say that the industry is springing up in Cape Colony. "Owing to the experiments of growing beet root on a small scale having proved successful, it is proposed to form a local company, with a capital of £50,000 in £1 shares, to cultivate beet for the purpose of extracting the sugar.

In the year 1862 the value of the salmon fisheries of England and Wales was estimated to have been £18,000 In 1868 it was said to have reached £30,000. In 1870 its value was fixed at £70,000, and two years later the value was placed at £100,000. This increase is the direct result of the salmon fishery act of 1861, of which the three fundamental principles were: The preservation of the salmon during a fixed close time, the opening up of rivers to the free ascent of salmon to the upper waters, and the prevention of pollution.

Canadian apples are being shipped into Cincinnati at the rate of 300 to 1,000 barrels daily. A single commission house received 1,000 barrels in one day last week. Only fall apples of the jennetings and culvert varieties are handled and prices range from $3.25 to $4 per barrel. This stock is distributed over the Ohio Valley and causes



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Buttermilk Toilet Soap.

THE BEST SELLING SOAP IN THE WORLD.

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F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.

Just Arrived

NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias. J. Morand's Select Valencias.
J. Morand's Layer Valencias.

Tarragona S. S. Almonds. Spanish Onions in Crates.

DAVIDSON & HAY,

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Our Desiccated Rolled Wheat (in 3 lb. packages only) for Porridge, Puddings, Gems, etc., has no equal. Once used it becomes a favorite in every household. You should order a stock at once. It is a profitable line to handle. It pays to handle only the best Write us for price list and particulars.

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Prompt attention to all mail orders. For choice bulk goods we are headquarters. Rolled Oats, Wheat, Barley, Peas, Oat Meals, Ground Wheat, Split Peas, Wheatlets, Pearl Barley, Pot Barley, Corn Meal, etc.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention. War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

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Shipping Baskets. Lunch Baskets. Field Baskets.

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Six GOLD Medals

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X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

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The College Grounds, Adelaide St. West,
TORONTO, ONT.

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- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

sharp competition with home-grown fruit. The principal fall apples in the market are Baldwins, russets, Smith cider, Ben Davis and bellflower. The latter is the best seller and commands from $4 to $4.25 per barrel. —Merchants' Review.

The Queen's hotel, Fredericton, N. B., is one of the best appointed hotels in the Maritime Provinces. It contains 75 rooms, and the main building has large and handsomely furnished suits of rooms, while the table is first-class. The office walls are adorned with moose, cariboo, and deer heads. The lawn is most invitingly situated. The stable in connection with the hotel is one of the best equipped in Canada.

A disastrous fire, said to have had its origin in spontaneous combustion, accomplished damage to the extent of something like $5,000 at the Hobbs glass works on Ridout street adjoining the Grand Trunk tracks on Saturday morning. The damage to the building consists mainly of a burned roof in the end where the fire started, while the walls and floor of the upper storey are seriously scorched also. The ground floor and cellar, where the most expensive glass was kept, escaped intact ; but a large quantity stored in the burned portion was melted or cracked. The premises are amply covered by insurance.

Farmers have long been in the habit of mortgaging or selling prematurely a year's crop, but it was a long-headed and perhaps a too smart farmer who recently mortgaged his next year's crop in order to raise a sum of money. As the crop had not been planted or the ground prepared for it, the court decided that the security was too doubtful to be legally good, and in addition it was decided that the ostensible owner of the possible crop might raise other money on the score of ownership which would further complicate the case. Henceforward in Wisconsin there will be but one, and that the present, generation of crops mortgaged at a time.—Ex.

A young grocer entering into business for himself was asked on what he relied for success. He replied, "Hard work, honest dealings and independence in the conduct of my business." It is safe to wager that when such a plan is lived up to that success is assured. The grocery business is one of never ceasing toil ; endless details abound which must be watched with care. Honest dealing is the touchstone whose magnetic power draws and holds trade. Independence in the conduct of business wins confidence and respect, and lifts the grocer who combines with it the other qualities of work and honest dealing above the mass of his competitors, who are but imitators and never leaders in trade. —Ex.

An English trade journal, in an article on the products of the Philippine Islands, says that last year's sugar crop was the largest ever known and about 45 per cent. above the previous year. The exports were 3,951,060 piculs, against 2,662,625 piculs. This includes all kinds. Wet sugar now forms a small part of the sugar crop and it is steadily decreasing in quantity, which is due to improved cultivation and machinery. Under the old United States tariff it paid the Philippines better to produce the lower grades, but under the present tariff in the United States it pays better to make the higher grades. Although a great deal of machinery has been introduced into these islands there is room for more, as in many parts the manner of crushing the cane and boiling the sugar is still primitive.

Yesterday there arrived in this port, direct from Hamburg, a solid cargo of beet sugar. The shipment consists of 39,499 bags, and has been imported for the use of the local refineries. It is said that this is but a portion of the total amount of beet sugar that is to come to New Orleans for refining purposes. While this is not the first shipment of European sugar to reach New Orleans, it is by far the largest cargo of such sugar that has been reported. The importing of the sugar is the outcome of the great scarcity of supplies of raw sugar which has prevailed for some time past. The sugar, together with that which is expected to follow, will supply the refineries until such time as the domestic crop begins to move freely.—New Orleans Picayune.

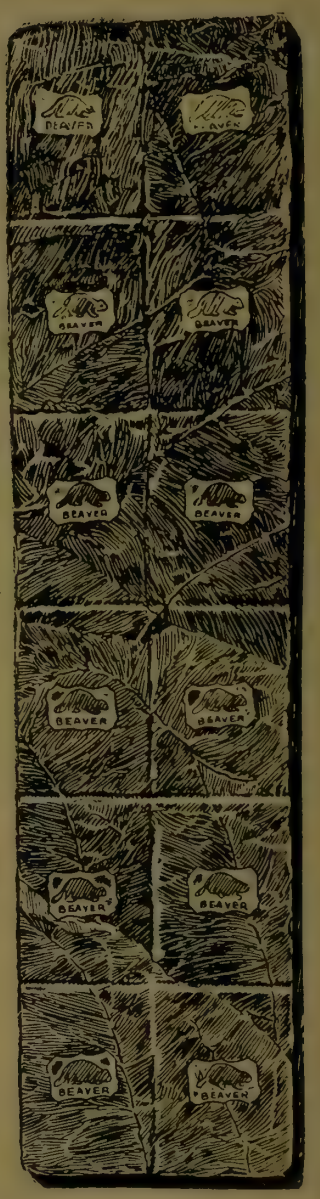
The traveling tea merchant is the latest annoyance to our country farmers. The agent is by no means always a fake, but it so happens that a number of dishonest men are at the present time making the rounds of the country. The scheme, as worked by the sharpers, is to induce farmers to test sample tea and to order a chest like the sample to be delivered. The tea is then paid for in advance at what appears to be an extremely low rate. When the chest arrives the agent is far away, and the farmer, who finds that the chest is short weight and almost worthless in quality, is helpless to obtain redress. We advise our readers to beware of the travelling tea-man, unless he comes well accredited.—Critic, Halifax.

A Guelph tea dealer was in Hamilton recently buying a stock. He left the office of the wholesale firm at one o'clock and proceeded to the St. Nicholas for dinner. While enjoying the repast a messenger arrived from the house with the mild request to return Mr. B's overcoat at the earliest convenience. Only then did the Guelph man know that he had taken the wrong overcoat on leaving the office. When he arrived home he told his friends about the incident, and they believed in his honesty and laughed at the joke. To-day a post card addressed to the tea merchant came to hand. It was from a gentleman in Winona, and it read : "Please return the hat you took from the St. Nicholas hotel. Have sent yours by post." Now the tea merchant's friends are in the realms of anxious doubt. They would like to believe him honest, but that hat difficulty coming so soon after the other bears on its face an awkward look.—Guelph Herald.

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

Our Prices on Fruits are Right!!

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto

BRANDED

A B

Valencia Raisins

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

1842. ESTABLISHED 1842.

L. CHAPUT, FILS & CIE,

WHOLESALE GROCERS,

Importers Teas, Wines, Liquors, Etc.

MONTREAL

Our Stock is one of the most complete and best assorted in the Dominion
Merchants are cordially invited to visit our store.

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY **T. HOSKIN**

As his goods are equal to the Imported.

535-537 King Street, W.,
TORONTO

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.



The Celebrated Clauss Bread, Cake, Paring and Carving **KNIVES.** The only genuine. Made of very finest steel. Fully guaranteed to all purchasers.

Merchants write us for terms. Patented in the United States, England and Canada.

Clauss Shear Co., 67 Adelaide East Toronto

DRY GOODS.

MONTREAL MARKETS.

Travelers are now out on their fall trips, and their experience has been fairly satisfactory, but they also as well as the direct city trade are feeling the adverse influence of the warm, summerlike weather when it comes to the sorting up demand. In fact, in many cases the dealers complain that their stocks have not been seriously broken into as yet, and of course in this case their wants on sorting account are naturally small.

The demand that has been experienced of late has been mainly for woolen goods, flannels, underwear, etc. A present feature in the demand for the latter is the call for fancy striped shirts and drawers, which have been worked down to absolutely nothing.

Messrs. W. B. Foster and Jas Baumann, the well known travelers for Thouret, Fitzgibbon & Co., are out on their regular western trips through Ontario. Their friends will no doubt be glad to see them once again.

The buyers are now all on the other side of the water. Mr. Macdougall, of Gault Bros., was one of the rear guard, sailing on Monday the 9th. He will be absent about two months.

David Morrice & Co. say that the demand for spring supplies is very much better than they expected it would be. They have paced orders for quite as many cotton goods for December delivery as was the case last year. Their orders for other lines of spring supplies are satisfactory also, noticeably for ctoton underwear, etc.

Mr. Fred Cains, of Brophy, Cains & Co., now out on a tour of Ontario, writing from the district around Renfrew, says that the weather is altogether too balmy for trade, which is just like summer, making one feel more like going on a "hunting trip than hunting for orders."

Caverhill, Kissock & Co. note a good demand for German beaver for cloakings, having sensibly reduced a large line which they got in early in September. They complain that the warm weather has interfered with the demand for millinery, trimmings, etc. In this connection they report that velvet is all the rage, and that ribbons appear to be entirely out of it.

Messrs. Cains and Fraser, of S. Greenshields, sons & Co., are expected back back from Europe some time in November. The firm report a good demand for all lines of fall goods. They are well satisfied with the demand for the celebrated "Priestlys" dress fabrics for which they are the sole Canadian agents, also for their special line of Cravenette waterproof goods.

TORONTO MARKET.

The week has been an exceedingly quiet one in nearly all lines. The warm weather of last week prevented the travelers securing heavy sorting orders, and parcels sent out are very small. Visiting buyers are not numerous, nor are those who are present keen to buy.

Next spring's samples are engaging a great deal of attention in the wholesale houses, and active preparations are going on. Some lines are on the road already, but retailers have given them little attention yet. They seem to think that before winter stocks are broken it is too early to buy spring goods, and they are right. The early bird doesn't always catch the worm.

Collections since the fourth are not so favorable as they might be. Some unexpected requests for time are noted.

Mr. Grasett, of Wyld, Grasett & Darling, and Mr. Blackey, buyer for John Macdonald & Co.,'s haberdashery department, have just returned from their foreign buying trips.

John Macdonald & Co. are showing full ranges of beavers, meltons, venetians, naps, montagnacs, alpines, Irish and Canadian friezes in great abundance. These are all in fair demand for overcoatings, and with continued cold weather dealers will need to place sorting orders. This house is prepared to meet all demands at this season.

Alexander & Anderson are offering some special clearing lines in Canadian tweeds. They have received their third repeat order of black dress braids, which are in great demand. They are also offering special value in flannels and flannelettes.

Gordon, Mackay & Co. are drawing special attention to a large range of dark stripe and check flanelette worth 8c. which they are offering at 6 1-2c. Immense assortment of patterns.

Caldecott, Burton & Sepnce will open four cases of braids, including the well known serpentine or waved braid. These goods are much in demand at present and the supply is meagre. Their stock of smooth finished serges is being weekly replenished, an ddealers can rely on having their orders filled.

In check glass cloth Gordon, Mackay & Co. offer three special ranges in red and blue check, the new finish which has only to be seen to be appreciated.

W. R. Brock & Co. have a special line of grey flannels on which they are having a big run. They report an extra enquiry for flannel sheetings over previous seasons. and have tried to meet it with their range, which includes two or three exclusive lines.

Wyld, Grasett & Darling are showing some very special values in union and all-wool blankets in all weights and sizes. Fine ranges of imported and domestic flannelettes are shown at present.

Cardigan jackets are a big feature of the rural trade. Lines to retail at 75 cents, $1, $1.25, $1.50, and $2 are shown by W. R. Brock & Co. They claim to be giving extra value at $1 in their number "Dandy." A leader at a popular price is what every retailer should aim to have always. It is a good advertisement.

Gordon, Mackay & Co. have just passed into stock repeats in their $4.50 and $6.50 ranges of knitted wool shawls in a large assortment of colorings, including white, cream, pink, blue, cardinal and chinchilla.

Mr. Boyd, of Boyd, Bower & Brumell, goes to New York on Saturday to pick up the latest novelties in that market. This firm have been very successful in placing novelties in fancy goods on this market, and the novelties they have been showing so far this season have taken so well that their stock is almost depleted in most lines. Mr. Boyd will make some heavy purchases in New York.

The Worsted and Braid Co. is to have a new secretary in the person of Mr. Netherson, who has spent many years in the faithful service of the Merchants' Bank. He is well able to fill the important position to which he has now been appointed. This comapny is now making military braids, which they anticipate selling on this market at prices equal to New York wholesale prices. During the latter half of this month they will be ready to supply all demands for this class of goods.

W. R. Brock & Co. have just received a shipment of black and navy cravenette. This is a very popular fabric at present. They have an extra large range of velveteens, and claim to be showing some very special values in this class of goods.

In their woolen department, Wyld, Grasett & Darling have made special preparations for the sorting season, and every line is complete as to ranges of qualities and colorings. In beaver overcoatings, the demand is now exceptionally strong, and their stock will be found equal to the demands of the fashion.

In Gordon, Mackay & Co.'s men's furnishing department several lots of braces have recently been added to the stock bought from the manufacturers at clearing prices on account of the the near approach of the end of the season. These lines are choice in design and particularly good value, and added to their regular numbers make the range very attractive.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

J. F. EBY HUGH BLAIN

Always in Demand



The quality of "Reindeer" brand Condensed Goods (Milk, Coffee and Milk, etc.), is such that they are in demand

"All the Year Round"

Have You Tried Them?
If not, send us a trial order for a case. . . . . .

WE HAVE PLEASURE

Calling the attention of the trade to following shipment of **NEW SEASON'S**

CALIFORNIA EVAPORATED FRUITS

Boxes "Eagle" Apricots, each 25 lbs.
" "Crown" " " "
" "Crown" Bartlett Pears, each 25 lbs.
" "Eagle" " " "
" "Crown" Purple "Nectarines" "
" "Crown" White " "
" "Crown" Peaches "
" "Eagle" " "

TRY THEM

EBY, BLAIN & CO., Wholesale Grocers Toronto, Ont.

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

APPLE PRODUCTS.

Not since 1889 has the apple crop been so light in all sections of the United States as it is likely to be this year, and noting the already high prices current for fine apples, people unfamiliar with the trade naturally suppose that the cost of cider and cider vinegar must be proportionately higher. This, however, is a mistaken idea, and the Genesee Fruit Company's new price lists, just issued, show very slight advances over those of 1892.

They are the largest manufacturers of apple products in this or any other country, having three immense mills in New York and one in Michigan, with a total capacity enabling them to grind and press 1,500,000 bushels of apples within the sixty days of October and November, which cover the crop-gathering period. In this fact lies their opportunity, for while apples of selected sizes and varieties may be barreled and held in cold storage for the advantages of future markets, there is at least one-quarter of the growth which is inferior in size or of varieties, which will not keep well for long periods, but are equal to the best for cider-making.

Growers and dealers who store and pack in barrels are glad to ship the Genesee Fruit Co. everything which will not grade for packing. All varieties are taken, the only requirements being soundness and ripeness. As fast as they accumulate, they are loaded loose in cars, and from each of more than 500 railroad stations in the States of Michigan, New York, New Jersey and the New England States, they receive, every fall, from two to ten carloads of about 600 bushels each. On arrival at mills they are not put in bins or otherwise held for more than twenty-four hours, but taken direct from cars by steam elevators, to the grinders, which are located over steam presses, and the juice is pressed out and safely stored in tanks before decay or fermentation has had time to begin.—American Grocer.

ENGLISH BUSINESS WOMEN.

Some interesting facts may be gleaned by the English census returns concerning the struggle of the sexes for professional supremacy. The present showing demonstrates that it is in the lower ranks of professional life that women are numerous. Excluded from the clergy, they are found considerably in excess of the men in the subordinate fields of religious work. In the medical profession there are 100 practitioners, 345 dentists, and two veterinary surgeons. In the legal profession women figure only as clerks, while as teachers their number is more than double that of men; 600 women journalists, with 127 reporters, figure in the lists, with 69 merchants, 3 bankers, 765 brokers and agents, 16 bill discounters, 985 wholesale buyers, 165 commercial travelers, and more than 17,000 clerks. More than 1,000,000 women are registered in domestic and not far from 2,000,000 more in industrial pursuits, but in the higher skilled industries they cut rather a poor showing; nor is their deftness shown to advantage in the making of watches and philosophical instruments, furniture decoration or jewelry, though some 4,000 miners and 45,000 agricultural laborers are in the list.

SHOW WINDOW ATTRACTIONS.

Electricity is used to great advantage by enterprising retail storekeepers in the larger cities, not only for illuminating purposes but for window displays, says a contemporary. The dry goods stores especially often produce very beautiful effects with electric lights in their windows, a recent instance being on the occasion of the opening of a new store in Brooklyn. Excellent imitations of revloving pin wheels were shown in one of the windows, the color of the wheels being made to change from time to time, to correspond with the changing hues of the genuine articles at exhibitions of fireworks. Brilliant stars coruscated and twinkled in the same window, while in another a fac simile of a peacock attracted much attention. The eyes and crest of the bird were made brilliant with electric lights, and the spreading tail was studded with tiny electric bulbs, the whole producing a very beautiful and life-like effect. The expense of the display must have been considerable, but as immense crowds were drawn to the store, the proprietors no doubt were well paid for their outlay. It certainly pays to utilize window space to the best advantage for advertising purposes, particularly if the store is situated on a much-traveled thoroughfare.

CURED OF THE CHEESE HABIT.

A grocer in the upper part of the State once cured a cheese-loving baker of his pilfering propensity.

On the grocer's counter there stands at all times the half or more of a cheese, with small parings, the excess of sundry pounds and half pounds, placed on the top.

The baker used to drop in several times during the day for a talk. During the conversation he would merely, as a digression, lift a paring or two and eat them as if through absence of mind.

The grocer at last began to look at it in the aspect of a loss.

One day when the shop was pretty full of customers, he spied the baker making his way to his premises.

He therefore placed a small, thin paring of yellow soap on top of the cheese. After a few moments' conversation the fish seized the bait.

Foam gathered on his lips, his eyes rolled in his head, and his face assumed a greenish hue.

Hurriedly muttering that he had a man to meet, he bolted from the shop.

He has called since but never touches cheese.—Michigan Tradesman.

FOR DAIRY . .
BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories :
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
Commission Merchants and Manufacturers' Agents. . . .
WINNIPEG, - - MANITOBA.
Consignments and Correspondence Solicited.
Good Warehouse Facilities.
Agencies Wanted.

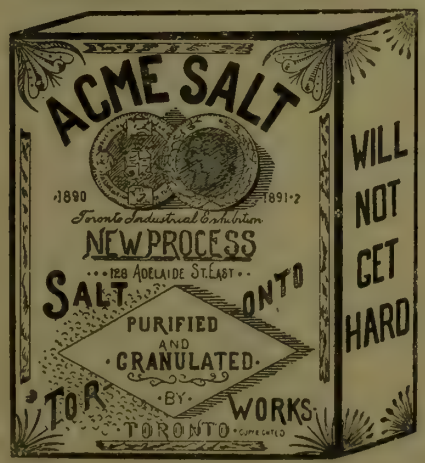
COWAN'S COCOAS AND CHOCOLATES
Are Standard, and sold by all grocers.

J. BELL & CO.
Wholesale Produce and Commission Merchants,
64 Colborne St., Toronto, Ont.
We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.
Egg cases supplied. 'Phone 2,291.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.


Butter in good demand ; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO.
—: DEALER IN :—
Bananas, Pine Apples, California, Messina and Valencia Oranges, Lemons dates, Figs, Fresh Fish, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

NOTICE.
The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.
Besides their regular brands of Ground Coffee, now so favorably known, they quote:.
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Oct. 19, 1893.

GROCERIES.

Business seems to be brighter, but this is attributable in a great extent to arrivals of direct Mediterranean goods. The shipments by S.S. Avalona are now reaching store. Beyond this there is no special feature in the market. On the whole the turnover may be called satisfactory, but trade is only done by constant push there being no buoyancy in it. Prices of all staples remain the same as last week, excepting in Valencia raisins, which are somewhat lower on account of the large direct receipts. The Government have decided to rescind the order forbidding the importation of Smyrna fruits, and in consequence there is an easier feeling in the old stocks of these goods held in this country. Remittances are now as satisfactory as usual at this time of the year. Money is firm with the discount rates at 6 to 7 per cent.

CANNED GOODS.

Packers and their representatives have been about the streets offering tomatoes at 85c., but buyers profess to be able to get what they want at 80c. and in one instance a jobber reported an offer of 75c. but he refused to name the brand. Some packers will certainly not sell under 85c. at the present time. Peas are nominal. Corn unchanged. Generally packers are asking 80 to 85c. for equal quantities corn, peas and tomatoes. No business is being done in other products. Jobbers are still doing a good trade in the staples, corn, peas and tomatoes. The retailers are buying much more freely than usual at this time of the year owing to the low prices and the feeling that they cannot do much better, if as well later. Equal quantities are going at 80 to 85c. the inside price being in most instances for round lots. The larger retailers are taking lots of 100 to 450 cases including in some instances beans at 90 to 93c. for string. Fruits have not attracted much attention yet though some lots of fancy peaches have been placed during the week at $3 to $3.25 for 3's, but ordinary quality can be bought at $2.75 to $2.90. The demand for canned salmon keeps very active for this season of the year owing to the low prices which make it a fine staple article; prices are the same at $1.25 for ordinary, $1.35 to $1.40 for choice in tall tins, and as high as $1.50 to $1.57½ the top being for clover leaf flats. Lobsters slow and bad to sell.

COFFEES.

The market in Rio is very firm and cables say that shipments are being made with some difficulty; no one can tell what the result of the fighting will be; in view of advices received lower prices are not looked for. The spot market is almost bare and 1 2c. higher prices are asked for anything held here, at 21 to 22c. for fair to good; other varieties unchanged. We quote: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Quantities of chestnuts are coming in and are selling lower at $4.75 to $5 per bushel, and of hickory at $2 to $2.25. New Mediterranean nuts are here, but prices are not yet definitely fixed. Tarragona almonds are lower and weak at 13 to 15c. We quote: Brazil nuts, 11 to 11 1-2c. a pound. Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 13 to 14c.; peanuts, 11 to 12c. for roasted, and 8 to 10c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts, 11 1-2 to 12c.; peccans, 13 1-2 to 16c.; chestnuts, $4.75 to $5 per bushel; hickory, $2 to $2.25.

RICE.

Demand is quiet, and prices are unchanged at 3 5-8c. for "B," and 3 1-2c. for no brand.

SPICES.

Demand is active, but prices continue low, excepting in China cassia which is higher outside. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet— Oct.	Beet— March.
	s. d.	s. d.	s. d.	s. d.
Oct. 12.....	16 6	13 9	13 8½	13 10½
Oct. 13.....	16 3	13 6	13 9½	14
Oct. 14.....	16 3	15 6	13 9½	14 5
Oct. 16	16 3	13 6	13 10½	14
Oct. 17.....	16 3	13 6	13 8½	13 8½
Oct. 18.....	16 3	13 6	13 6	13 5½

Demand is only moderate, the fruit business being now almost over. Refiners are almost up with their orders. There is no change in price. The tone of outside markets is firm. In New York there are no raws in importers hands, and the Trust are receiving direct shipments which are keeping them supplied. Nothing will be known of the new crop till November. Granulated is jobbing here at $5.45 to $5.50, and yellows from 4¼c. for lower province to 5¼c.

Willett & Gray, in their Weekly Statistical say:

RAWS—The week has been notable for a clearing off of stock of sugar in importers' hands. This was done by an advance in prices to 4c. for Centrifugals, caused by an absolute necessity of having supplies for the immediate use of some refiners. Centrifugals at a short distance away were bought at 3⅞c., and a little further off a 3¾c., and for shipment from Demerara at equal to 3½c. The nearness of supplies governs the price for them. The receipts were but 19,215 tons, while meltings remain at 35,000 tons, leaving the total stock but 25,884 tons, and making the supplies of refined somewhat dependent upon arrivals of raws from day to day. This condition is somewhat suggestive of what might have happened to the market at the present time if the consumption of sugar had not been interrupted by the financial difficulties of the country during the earlier months.

REFINED—There is a decided improvement in the time of delivery of orders for sugars, and, unless a curtailment of production is rendered necessary by an absolute scarcity of raw sugar for melting, the delay in shipments should disappear in the next week. Prices remain unchanged, and are now on very low parity for Granulated at 5.08c. net, with Centrifugals at 4c.; but, as new crop sugar supplies should be available for November use at lower prices, there is no probability of any advance. Those who are looking for a decline, however, may be disappointed, owing to the abnormal conditions of all the raw sugar markets of the world growing out of the small supplies at the passing over from one campain to another, and the unknown quantity of the coming crops, about which much difference of opinion exists.

The "Prager Zuckermarket," for instance, estimates the sugar production of the world for the present campaign as 3,350,000 tons beet sugar, against 2,445,000 tons in 1892, and 3,640,000 in 1891; and of cane sugar as 2,632,000 tons, against 2,775,000 tons in 1892 and 2,597,000 in 1891. Thus giving a minus of 95,000 tons beet sugar and 143,000 tons cane sugar, together 238,000 tons less than last year—a quite improbable outcome, as it appears to us, for the necessities of the world for consumption should exceed last year by 200,000 tons, and the sugar must come from somewhere to supply it.

Against this opinion, however, is the fact that recently in certain parts of the United States some people who neglected to supply themselves beforehand have gone without sugar to some extent, and thereby a consumption of sugar was lost which cannot be recovered. It would be a much more serious matter, however, if the figures given above were to prove correct, and consumers are obliged to do without 200,000 tons of sugar next year, there being no surplus stocks from which to draw such an amount. Instead of 140,000 tons minus of cane sugars we are looking for a plus of over that amount, although it is yet too early to give satisfactory estimates.

SYRUPS AND MOLASSES.

Syrups of bright and medium quality are scarce. One refiner could let a wholesale house have only five barrels day; darks are plentiful; prices are unchanged. Medium to bright are going at 2 to 2 1-2c. Corn syrups are selling well although they cannot be sold to leave a margin under 3 1-2c. Molasses steady at 30c. up for fair Porto Rico or New Orleans in barrels.

TEAS.

There is very little movement in round lots on spot in teas excepting in

HALLOWE'EN!

Chestnuts
Hickory Nuts
New Figs in taps

ORDERS FILLED PROMPTLY

CLEMES BROS.
TORONTO



..THE..
UNPRECEDENTED
.SALE.

Of "KENT" bottled Pickles this Spring and Summer testifies in the most gratifying way to their merit and growing popularity with the trade. Packed 2 doz. in a Case. Order a sample case from your wholesale grocer.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand" is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

Central Business College
TORONTO AND STRATFORD.
Canada's Greatest Business Schools.
FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.
Others have found it a paying investment Why don't you try it ?
Write for catalogues.
SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

MARKETS—Continued

Congous, in which some business has been done. Stocks of low grade Japans are not plentiful here, and they are steadily held. Young Hysons are very scarce, and very few are coming forward; cables are firmer from England and quite a good business has been done from there on local account this week; points, Fongmee and Sowmee Moyunes from 24c. up have advanced in China about 5 per cent. Ceylons and Indians are also firm in England. The retail demand is very satisfactory; most houses are doing more than usual at this time of the year, owing chiefly, no doubt, to the excellent values, but especially in Japans. Prices are all held as before.

DRIED FRUIT.

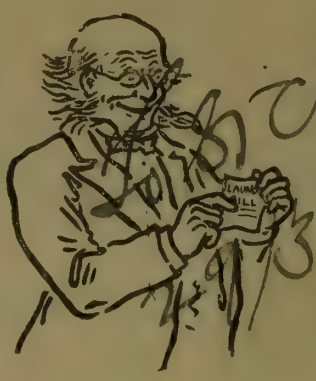
There is a fairly active sorting demand for all kinds of dried fruits. No large lots are moving. The feature of the week is the decision of the Government to admit Smyrna fruit; it will have no immediate effect, as there are no figs here and the stock of Sultanas will no more than barely last until the new crop arrives, which will not be for six weeks at the earliest. The Avalona's direct shipments are now here, and prices generally are lower than for early shipments. Strong cables on Valencias have given holders here a firmer tone, and they are steady at 5 to 5 1-4c. for off-stalk, 5 1-2 to 5 3-4c. for fine, 6 to 6 1-4c. for selected, 6 1-2 to 7c. for layers. Currants are easier on the later shipments now arriving at 4 7-8 to 5c. for bbls., and 5 to 5 1-2c. for halves and 5 1-2 to 7 1-2c. for cases, as to quality. Sultana raisins are worth 6 1-2 to 7 1-2c. In prunes, advices have been received of the early September shipments; only two or three houses are bringing them on; they will be worth 6 1-2 to 7c. for cases. Dates quiet; new will not be here for six weeks to two months.

BUTTER AND CHEESE.

Receipts of butter are light, but they are rather larger than a week ago, and prices are not so hard. There is still, however, a demand for fine dairy tub in small packages at 20 to 21c. Anything not up to the mark is going at 18 to 19c. A few pound blocks have come in but the quality has not been very good; they brought the same price as tub, but choice rolls are worth 23 to 25c. Bakers' butter is scarce, and little can be got under 17 to 18c. Creameries are finding a fair market only at 23 to 25c. for tubs and 25 to 27c. for pound blocks. No sales of cars are reported; buyers talk 22c. f.o.b., but sellers will not accept that figure. There have been some enquiries from the old country for both dairy and creameries but no sales are reported.

Cheese continues very firm and jobbers are getting 10 1-2 to 11c. for August and September in small lots. Factories are getting 10 1-2 to 11c.; in fact some of them have been getting 11 1-2c. for September.

- - Well Pleased



WITH THE PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

COUNTRY PRODUCE.

Beans.—The supply is equal to the demand, and that continues fair. Jobbers are paying from $1.30 to $1.42 for good hand picked beans and selling at $1.45 to $1.50; for prime medium dealers are paying from $1.25 to $1.28, and selling at $1.35.

Dried Apples.—The supply is poor and jobbers are finding some difficulty in supplying their customers. Prices remain firm at 4 3-4 to 5c., and selling at 5 1-2 to 6c.

Evaporated Apples.—No new evaporated apples have been received by jobbers as yet, and the prospects are everything but bright for a good supply of this year's crop. Prices for 1892 stock remain firm at 10 to 10 1-2c.

Eggs are scarce; prices ranging from 17 to 18c.

Poultry.—Supply is about equal to the demand. We quote: Turkeys, 12c. per lb.; geese, 7c. per lb.; chickens, from 40 to 50c. per pair, and ducks, 65 to 75c. per pair.

Potatoes are a little scarce. Car lots are being purchased at 50c. per bag on the track. Jobbers are selling delivered at 62c.

Honey is on the move. Extracted white clover is selling at 8c. in 10 and 30 lb. tins, and new sections from 12 to 14c.

Hops.—The market has not yet fairly opened up for the new crop, but dealers who have a quantity of yearlings are running them off quite freely at the usual prices, namely, 12 1-2 to 13c. We quote best new hops at 17 to 18c. It is reported that some have been bid in at prices ranging from 20 to 25c., but they were afterwards found to be country bidders. The prices are reported to be somewhat lower in England, as the crop has been good, and in New York there has been a decline of a cent or two.

Onions.—The enquiry is fair for Spanish onions at 90c. per crate for large lots, and at a dollar for small lots. Canadians, which are quite plentiful, although small, are quoted at 90c. to $1.15.

Sweet Potatoes.—Demand is fair and the supply medium, while prices are somewhat lower than our last report. We quote them at $3.50 per barrel.

HOGS AND PROVISIONS.

Trade in pork has been a little dull during the past week, especially in car lots.

Bacon.—Long clear, 10 3-4 to 11c.; smoked backs, 12 to 12 1-2c.; bellies, 13 1-2c.; rolls, 10 to 10 1-2c.

Hams.—In good demand and firm at 13 to 13 1-2c. for smoked.

Lard.—Pure Canadian 12 1-2c. in tubs, 13c. in pails and 12c. in tierces. Compound, 9 to 9 1-2c.

Barrel Pork.—Canadian heavy mess, $20; Canadian short cut, $21.50 to $22; shoulder mess, $18.

Dressed Meats.—Beef fores are 4 to 5c., hindquarters, 7 to 8c., mutton 6 to

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

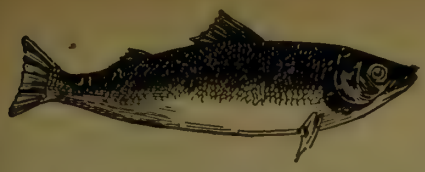
ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

THE "ORIGINAL"

And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
WELLAND, ONT., CANADA.

Do You Sell

BROOMS?

We Make the Best. Our Brands are All Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.,

TORONTO..



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

——PACKERS OF THE——

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

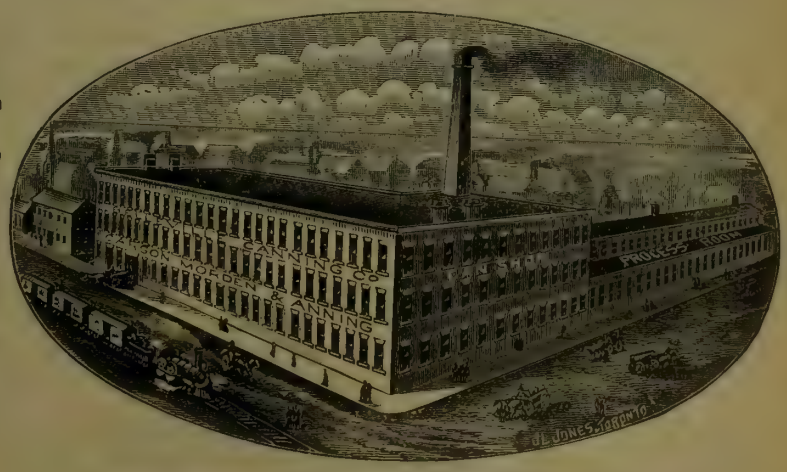
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS.—Continued

6 1-2c., lamb 7 to 8 1-2c., veal, 7 1-2 to 9c.

GREEN FRUIT.

Foreign.—Lemons are firm; all fancy scarce, but there are plenty of common grades on the market; fancy Maioras are higher at $8 to $8.50 per box; Messinas, 50c. higher, $6 to $6.50; the first of the new Malagas have come in this week and are held at $4.75 to $5.25. There are a few old Messinas on the market at $3.50 to $4, but they are not desirable goods, being repacked. Oranges quiet and not many in; prices here are lower. Rhodis are offering 25c. lower at $4.25 to $4.50 for 160's and 200's. Bananas are in limited demand. New Malaga grapes will be here this week; they will be a large crop this year, and quality good; there will be two weights, heavy running at 60 to 75 lbs. and light 45 to 60 lbs.

Domestic.—The movement is not so large owing to light receipts. Grapes are the most active and are unchanged; apples unchanged, but it is not improbable that Saturday's gale will make a very material difference in the crop. Peaches are not showing as good quality, and prices are lower. Cape Cod cranberries easier.

We quote: Oranges—Rhodi's, $4.25 to $4.50 for 160's and 200's; $2.25 to $2.50 for 100's; Jamaica's, $6 to $6.50 per bbl, $4 ro $4.25 for boxes; lemons, $3.50 to $4; Messinas, $6 to $6.50; Maiori, $8 to $8.50 per box; bananas, $1 to $1.50; peaches, 50c. to $1 per basket; pears, 50 to $1 per basket; tomatoes, 25 to 40c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 1 3-4 to 2 1-4c per lb.; Niagara's, 2 to 2 1-2c.; Roger's, 2 1-2 to 3c.; small baskets, 22 1-2 to 30c. Apples, 25 to 30c. per basket and $1.75 to $2.50 per bbl. Cranberries, Cape Cod, $7 to $7.50 per bbl.; boxes, $2.40 to $2.50; Canadian, $6.50 to $7 per barrle; boxes, $2 to $2.15.

FISH.

Fish.—The supply is quite equal to the demand at present, but as the Government intends to enforce rigidly a close season during the month of November for herrings, ciscos, trout and whitefish no doubt there will be somewhat of a scarcity in these lines. Prices remain unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6 1-2c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per barrel; Digby herring, 11 to 12 1-2c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. per lb.; yellow ditto, 7 to 8c. per lb.; salmon trout and white fish, 7 1-2c.; eels, 6 to 8c. per lb.; prepared frogs, 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; ciscos, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Trade continues good in salt and dealers are congratulating themselves on the successful season they have had, and which they have every reason to believe will continue for some time. Prices are the same as last report. We quote: Car lots, dairy, $1.25; barrels, $1; coarse sacks, 68c.; fine sacks, 75c.; American rock, $10 per ton.

PETROLEUM.

The Petrolea Advertiser says in its weekly report: "The same feeling of apathy still exists in oil matters, and we have nothing new of interest to report. The market is the same as at last writing, with no prospect of a change. Crude may be quoted at $1.07 delivered, and refined at 9 3-4 to 10c. f.o.b." Demand is steadily increasing, and we trust that the apathy which appears to exist at the Petrolea oil works will be somewhat changed ere long. Prices remain unchanged. We quote: 5 to 10 bbl. lots, imperial gallons, Toronto, Canadian, 12 1-2 to 13c.; carbon safety, 16 1-2 to 17c.; Canadian water white, 18 1-2 to 19c.; photogene, 22c.

HIDES, SKINS, TALLOW AND WOOL.

Hides.—Business in hides continues to be dragging, and this is owing to the fact that the tanners throughout Ontario who have had the ready money to buy Western hides have done so. Thus, the local hides are neglected and accumulating in this market. The export trade in the Western market is likewise slacking off and the market is in a stagnant condition. Prices are weak and anyone going to Chicago with money can buy hides at his own price. Dealers affirm that this state of business will continue so long as the financial troubles in the United States remain unsettled. Some of the tanners in the United States, owing to the shrinkage in their large stocks—which they purchased at exceedingly low prices—have been compelled to close, or work from two to three days per week. Under these circumstances higher prices or revival of business cannot be expected. Prices in Toronto continue the same; dealers are paying 4c. for No. 1, 3c. for No. 2, 2c. for No. 3.

Skins.—The situation in the skin trade is such as has never been known for the past 30 years, says a wholesale dealer in Toronto. Skins are practically about 16c. per pound less than last year at this time. Product skins are selling at 17 to 18c. per skin less than last year at this time. Fresh slaughtered skins are fetching from 60 to 65c.

Tallow.—Is in fair demand but scarce. This is owing to pork packers and lard men who buy up the culled tallow at such a price that soap manufacturers cannot touch it. Price of tallow is from 4 3-4 to 5 1-4c. per pound according to quality.

WOOL.—Domestics have been sadly neglected, and are accumulating at almost every trading post in Canada. Dealers say that wool has not been so low for 30 years as it is now, and is likely to remain so until the tariff question is settled. Prices remain unchanged. Dealers are paying from 19 to 20c. for good pulled wool, and from 16 to 17c. for fleece.

MARKET NOTES.

Sloan & Crowther are offering new almonds this week.

Smith & Keighley have bargains in last year's currants to clear out their stock.

Mocha coffee is firmer in New York, and 22½c. has been paid on parcels to arrive.

Wright & Copp are unloading a car of Snider's tomato catsup, soups and Chili sauce.

J. F. Eby returned from Chicago Monday. He is full and bubbling over with the World's Fair.

Exports of Ceylon tea to Sept. 14 to United Kingdom are 54,310,000 against

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Commission men say they have not known the flour trade to be so dull for a number of years. Of course this is no more than can be expected considering the wheat crop during the past two years, and the decrease in price for the same. Hay and straw is plentiful, and the demand fair. Bran and shorts continue steady at last week's prices.

FLOUR.—City dealers' and millers' prices are: Manitoba patents, $3.80 to $3.90; strong bakers' $3.60 to $3.70; white wheat patents, $3 25 to $3.50; straight roller, $3 to $3.15, low grades, per bag, $1.00 to $1.25; Ontario family $3.15 to $3.40.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.70 to $2.90; low grades, per bag, 90c. to $1.

MEAL—Oatmeal, $3.90 to $4. Cornmeal $3 to $3.25.

FEED—Bran (ton lots) $13.00, delivered (on track) $12; shorts (ton lots) $15 delivered, (or track) $14; mixed feed $1 per hundred; feeding corn 57c.; oats on track 34c.

HAY—Timothy, baled, plentiful and prices unchanged at $9 50 to $10.

STRAW—Demand fair for oats straw. Prices continue about the same, a little higher if anything. We quote $6 to $6.50.

ST. JOHN, N. B.

FLOUR — Remains as before, demand being very light. Manitoba, $4 60; Ontario high grade, $4.10; medium, $3.75; low grades, $3 25; feeding flour, $1.35 per bag. Oatmeal, roller and standard, $4 40; cornmeal, St, John mills, $2.60 to $2.70.

HAY—Buying at $11.50 to $12, selling at $14.

STRAW—Buying at $6 to $7, selling at $8 to $10.

OATS—The market is being supplied at home; even P. E. Island oats cannot be sold at prices they are asking, good Carleton county and other New Brunswick oats being bought as low as 35c. per bush. in carload lots delivered, St. John. In small lots the price is 40 to 43c.

FEED—Selling out of store, $21 per ton.

MONTREAL.

The local flour market was irregular to-day and the general tone was lower. Good strong bakers' were offering freely at $3.60 and patents at $3.85, but no demand of importance was noted. We quote as follows: Winter wheat, $3.75 to $3.90; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.00; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brand, $3.60 to $3.70.

There is good local enquiry for oatmeal at steady prices. Standard bags $2 to $2.05; do. brls., $4.20; granulated, brls., $2.25; do., bags, $2.05; rolled oats, bags, $2.10; do., brls., $4.30 to $4 40.

The feed market is lower to-day under free offerings and a slow enquiry. Bran is quoted lower at $13 to $14, but shorts and mouille are unchanged. Bran, $13 to $14; shorts, $15 to $16; mouillie, $22.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA
¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

CAFFAROMA
Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers.
C. A. LIFFITON & CO.
MONTREAL
Proprietors of the original patent Caffaroma

OATMEAL
Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.
Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.
GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills
D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C. P. R
LOUIS HILLIARD, Prop.

LAWSON BROS. Manufacturers . . of . .
Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.
The Best Goods in the Dominion.
The College Grounds, Adelaide St. West, Toronto, Ont.

Why Pay for High-Priced Package Goods
When you can buy the very finest
Pan-Dried Rolled Oats
In the Market in Barrels or Bags for less Money.
We should be pleased to quote prices and send samples.
E. D. TILLSON,
TILSONBURG, ONT.

Established in Paris, 1770. 40 Prize Medals
THREE LEADING FACTORIES—
Paris, London, Strasbourg
Compagnie Francaise
Purveyors by Special Appointment
H. R. H. the Princess of Wales.
SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

R. & T. WATSON, Manufacturing Confectioners,
IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.
SEND FOR PRICE LIST.
75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

same time last year 49,209,000 lbs. The Indian exports May 1 to Sept. 2 were 40,743,420 against last year 36,044,069 lbs.

H. P. Eckardt & Co. have received direct shipments of currants, raisins, almonds, etc. Quality very good and prices low.

Clemes Bros. have a shipment of Malaga lemons, boxes and half chests, and Malaga grapes due this week.

Brazil news is conflicting, but as the N. Y. Journal of Commerce puts it, it is better to own coffee than to be short of it.

Two cars Pettijohn California Breakfast Food have been unloaded this week in Toronto and Hamilton respectively.

A special lot of cane syrup is being offered by Smith & Keighley at 1¾c. Samples will be sent free on receipt of a post card.

Spanish onions are turning out fine, this fall James Turner & Co. are giving their customers a great bargain in these goods.

A cable says "the present Santos coffee is yielding less than was expected and estimates have been reduced to 2¼ million bags."

The second shipment of Marshall's herring in tomato sauce has arrived, and is going out rapidly at $2 to $2.10 in cases of 5-doz. each.

No house in the trade have a nicer selection of dried fruits than James Turner & Co. All from best packers, they are going off quickly.

The Toronto Salt Works report the following sales during the past week: 2 cars barrels, 1 car coarse sacks, 1 car fine sacks, 1 car dairy.

Large fat shore herring are scarce this season, but quality is A1. James Turner & Co. secured a nice lot which they are selling at right prices.

James Turner & Co. have secured the best trade on their hand made brooms, every grocer that sells them is delighted with the quality.

Eby, Blain & Co. have received a shipment of California apricots, peaches, nectarines and Bartlett pears in 25 lb. boxes. Prices are not made up yet.

The No. 1 Labrador herrings shown this year are very fine large flat fish, but there are considerable quantities of alleged No. 1 which are really shore herring.

Owing to low prices ruling on the coast James Turner & Co. have secured a great snap in salt water salmon, large fish, red meat, packed in ½ barrels, a handy package.

Curling brooms made specially for the "roarin' game" fills a long felt want. Order a sample dozen from James Turner & Co., and see how well your curling friends will like them.

With the largely increasing demand for black teas in this country, W. H. Gillard & Co. of Hamilton find their special brands of blacks, Dalu Kola, Imperial and Russian Congou are fast becoming favorites with consumers.

J. Fred Ramsay, who has been with the Pure Gold Mfg. Co., has gone into partnership in the brokerage business with Robert Aitken.

It is said that W. Boulter & Sons, who have canning factories at Picton and Demorestville, will shortly establish a factory in Toronto.

Perkins, Ince & Co. have received their first shipment of Nimpkish River salmon. There is only a limited quantity of this pack, and the quality being very fine they are getting $1.60 to $1.70 in tall tins.

Not long ago the arrival of new dried fruit was one of the great features of the year. Now owing to rapid transport there is not nearly the same interest in the early arrivals. No one house can get much advantage over another.

The small quantity and poor assortment of domestic rice available is turning attention more generally upon Japan growths, and the latter are in consequence gradually hardening in value.—N. Y. Journal of Commerce.

Sloan & Crowther have received the fresh shipment of "Extra Faultless sugar corn" in flat tins which they control. They will be able to get only one third the supply they had last year. They are quoted $1.25, being 10c. less than last years price.

Mail advices from Nagasaki to Sept. 16th report: "There is now no demand whatever for the finer kinds of tea, and in face of indifference among buyers it is expected that lower rates will be accepted by natives. Medium to fine quoted at $8 to $12, and fine to finest $12 to $16.

D. Marshall, Aylmer Canning Co. has been in Montreal and Toronto this week on a flying trip. He says he has sold almost his entire corn pack. He thinks the latter part of the season will see a stronger market on vegetables. He is now pushing his canned meats.

The Canadian market will see more California prunes this year than ever before. Already quite a few have been sold west of Port Arthur, and packers are endeavoring to place a few lots in Eastern Canada. The importations of European prunes is growing gradually less. There will be few if any but choice cases come to this market this year, and only a few houses are getting any at all.

W. H. Gillard & Co. of Hamilton again call the attention of the trade to Diamond Baking Powder, which they have handled with such success since its introduction three years ago. The quality and effectiveness of this powder have probably won for it more fast friends than any other powder on the Canadian market.

W. Boulter & Sons, Picton, received the following this week from the superintendent of the Canadian vegetable exhibit at the World's Fair: "I suppose by this time you have noticed that an award has been given your company by the World's Fair authorities for the excellence of your preserving process. The award was given a few days ago and the notice of the same has been forwarded to the leading Canadian papers. When the medal is struck off it will be sent to your address."

The St. Lawrence Starch Co's corn syrups are being deservedly appreciated by the trade. In the past corn syrups have been looked upon with disfavor on account of the non-keeping properties. The St. Lawrence people however have demonstrated by their experience of the past few years that they have overcome this difficulty. They are now carried by all the wholesale houses.

J. D. Roberts, who has been covering the Northwest and British Columbia for some years for the Pure Gold Mfg. Co., has been promoted to the head office, where he will have the general management of the business. His character as an energetic pusher is well known, and it is needless to say that ere long he will have every detail of this now extensive concern at his finger ends. His experience among the retailers will be invaluable in enabling him to meet the wants of his customers. A. French, who was with Lucas, Steele & Bristol, takes his place in the Northwest, and Geo. Stacey in Manitoba.

Hardress Clark, St. John, N.B, in a letter to THE GROCER says: "I congratulate you on the appearance of the fall number and congratulate a few of your patrons in helping you to help themselves. Excuse me

Sapolio

Reduced price per gross $11.30, in ½ or ¼ gross boxes, in any quantity. Less usual grocery discounts of 3% cash 10 days, or or 2% 30 days.

Sapolio retails at 10 cts. per cake.

Emil Poliwka & Co.

38 Front Street East,

Canadian Agents. . . . . TORONTO, ONT.

DEPOTS AT:

Toronto, Ont.; Montreal, Que.; St. John, N.B.

HAVE YOU EVER TRIED

"Crystal" Rice

For Making Bread ?

Mixed with flour it makes the nicest, lightest bread. FOLLOW DIRECTIONS.—If grocers will take a little interest in "Crystal" Rice, and always give directions to every new customer, they will find this a paying article, giving good satisfaction. It retails at 10 cts. per lb. or 3 lbs. for 25 cts. Samples mailed on application. Correspondence solicited.

The Canadian Specialty Co.

38 Front Street East,

DOMINION AGENTS. TORONTO, ONT.

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

- SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

"Clover Leaf" Salmon

Having again secured the peerless "Clover Leaf" brand of Canned Salmon in flat tins we expect arrival in ten days when we will be able to fill all orders. The quality of this season's pack is unsurpassed, and price lower than ever.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

New Currants

FIRST ARRIVALS,

NOW IN STORE

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

NEW ALMONDS

TARRAGONA

Now in Store

PERKINS, INCE & CO.

TORONTO

NOW IN STORE

New London Layers

AND

Black Basket Raisins

New Season's Loch Fyne Herrings.

Smith and Keighley

9 Front St. E., Toronto.

when I contradict you when you say your advertisers never sleep. The dead ones always sleep. The live ones only 'never sleep.' You well and truly say of the readers of THE GROCER they never sleep or rest, being grocers they must work twice as long as the laboring man to make enough to eat and wear. The grocer's horse is not as well off as the carter's, inasmuch as the former has to be taken out at night."

R. V. Webster of the Ceylon Co-operative Tea Gardens Co., Colombo, Ceylon, was in Montreal and other Canadian cities last week introducing his brand of Ceylon teas on the Canadian market. Their makes are new to this country, their trade being hitherto in Australia, South Africa and the Continent. Their teas are put up in lead packets on the estates. One of these is a new style which has taken very well in Australia. The tea is first put into a heavy lead package and this is then carefully done up in jute bags, sealed wite a stamp, and the label is sewn on with cord. Mr. Webster was very much surprised that so much tea was consumed in Canada or that the general business of the country was so extensive. These teas are put on the market as the "B" brand, and Warren Bros. & Boomer have sole control for Ontario.

MONTREAL MARKETS.

MONTREAL, Oct. 19, 1893.

GROCERIES.

The wholesale grocery market has been showing rather more activity in several lines than was the case a week ago. Not only has sugar continued its activity but the great bulk of the direct dried fruit has already been well distributed. In coffees and spices trade is fair, but tea rules on the quiet side. Values generally remain much the same and there is no particular change to note in this respect. Prices of sugar are unchanged, and a firmer tone is to note in the case of raisins, business in which is the chief feature of the market. Quotations on them, however, are apt to be misleading, as there is such a wide difference in the quality of the various grades offering, so that although a buyer may frequently be offered a lower price by one traveler than another, it is more than possible that the goods at the higher price are really the best value. However, although new supplies of raisins could not be laid down at the same value as the earlier purchases, jobbers in Montreal at least have supplied themselves pretty well ahead, so that, as noted specially elsewhere, new business means rather firmer prices. It is quite likely that the fact of jobbers having secured pretty good supplies at the lower prices will operate against any material advance from second hands in the near future. Such jobbers, however, as have not supplied themselves ahead to a sufficient extent will very possibly have to pay more money owing to this feeling on the part of importers. In canned goods there have been some low quotations spoken of during the week on canned vegetables, but these on investigation have proved to be offers on old stock. For new pack ideas of sellers remain steady on the whole, although buyers still fail to manifest any marked urgency about securing supplies.

SUGAR.

The sugar market remains much as it was described a week ago. Refiners are still behind with their orders, but Canadian jobbers and dealers generally have not had the ground to complain of the absolute want of refined sugar that has prevailed south of the line, and jobbers who have been having a steady call for the article have been kept supplied with lots of 100 barrrels or so to tide them along. Values are steady and unchanged, the basis from the refineries being 5¼c. for granulated and 4⅛ to 4⅜c. for yellows, while the cost from wholesale grocers' hands is 5⅜c. for granulated and from 4¼ to 5c. for yellows according to quality.

MOLASSES.

Molasses has shown rather more life during the week, as some of the local and also some of the Western jobbers have been adding to their stocks. Round lots of Barbadoes have changed hands on this account at 30 to 31c., but from jobbers' hands prices are firm and unchanged at 33 to 34c.

SYRUPS.

Syrups have been in fair enquiry also, some round lots of American changing hands on Western account at 20c. per gallon, and and in a jobbing way values run up to 22c. For the domestic product values are steady and unchanged at 1⅝ to 2⅛c. per lb. as to quantity and quality.

TEAS.

The tea market is quiet and dull and buyers manifest some disposition to hold off in consequence of some quotations over the cable for which goods could be laid down less than supplies now on the way. The only business that we hear of is the sale of some Japan stock at 13 to 17½c. Blacks are scarce, a new feature in connection with them being the sale of some direct on China account. They are quoted firm at an advance of 1c. per lb. on low grades. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c. and finest 23 to 32c.

COFFEES.

Supplies of coffee here are light and prices generally are steady under a quiet but fair demand. We quote prices for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17½ to 19c.; Java, 24 to 28c. and Mocha, 25 to 28c.

SPICES.

Spices have shown rather more actively during the week in a jobbing way, but prices are unchanged. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52½c. to $1.

DRIED FRUIT.

As already noted the great bulk of the direct shipments of raisins ex S.S. Aavlona have been well distributed, the market ruling unusually active in consequence. A result of this is the strong possibility that the jobbers who got in their orders early at the low prices are on the right side of the market, for according to advices from primary sources it is almost certain that these low prices could not be repeated, and that in the case of fresh supplies buyers will be asked an advance. This fact is causing jobbers who have held back some anxiety, but as the majority of them in Montreal at least have secured pretty good supplies, the market is not so brisk in a strictly wholesale way as it was. However importers are having sufficient enquiry for them to demonstrate the fact, as pointed out specially elsewhere, that really prime off-stalk cannot be laid down here under 4¼c., and that one holder has with drawn a large line of fruit from the market for the time being, and it is said that this lot could not be touched under 4½c. There is another lot here at present the figure on which is pretty low, but the quality is such that a figure on it is not a fair criterion of the market for sound fruit. The fact that the jobbing houses here have supplied pretty good supplies of raisins ahead, however, is apt to prevent any marked change in the price from second hands, as many of the houses have goods here or on the way which they can sell at 4¼c. and make a profit on them. It is generally admitted though that there is a wide difference in the quality of the various goods offering, but we think that the following quotation from jobbers hands about represents what dealers in the country can fill their wants at in an ordinary way: Ordinary off-stalk Valencias, 4¼ to 4½c.; fine, 4½ to 5¼c., and selected, 5¼ to 6¼c., with layers 6 to 6½c. according to quality. Round lots of the latter have left first hands at 5½c. net cash to jobbers.

The currant market remains much the same, and there is no particular change in its tone to note. There are not many lots offering here from first hands, as the first receipts have been well distributed. We quote the same as last week, 3¾ to 4¼c. for straight lots, with an advance on this for ordinary jobbing trade, as the above prices are strictly for business in a wholesale way.

NUTS.

There is nothing special to report about the nut market, which moves along much the same, with the supply of old stock here steadily diminishing. We quote filberts 8½ to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8½ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100.

FRUIT.

The daily auction sales of green fruit go on, and the market as a general thing is much the same. Receipts of apples are fair, and prices are rather easier at $1.50 to $3 according to quality. Car lots of fine fall stock have changed hands at $2 25. Oranges are in good demand. Floridas, $2.25 to $2.75, and Jamaicas $3 to $3.50. Lemons are quiet and prices easier owing to the colder weather at $3 per case. California peaches are rather easier at $1 to $1 10, but Canadian are still quoted at 80c. to $1. Cranberries are unchanged at $7.00 to $8 per barrel. Bananas are easier at 50c. to $1. Dates are firm at 6 to 6½c. per lb., and prunes are firm at 6½ to 7c. Grapes are steady and unchanged. Concords 2¼ to 2½c., Niagaras 2¾ to 3c., Rogers 2¾ to 3c. New Malaga grapes in kegs sell at $3 75 to $5 as to quality.

CANNED GOODS.

The canned goods market is steady but quiet on the whole, for although sellers are firm buyers do not appear over anxious about ordering any distance ahead. In staple lines of vegetables we hear of purchases of peas, corn and tomatoes on the basis of 85c. Canned salmon are quiet and steady at $1.30 for standard brands in a jobbing way, while lobsters have been placed at $1.65 to $2.

FISH.

The fish market is quiet and steady. We quote: Portland finnan haddies, 7½ to 8½c; St. John bloaters, $1.50; kippered herring, $1.75 per box; boneless fish, 3½ to 5c.; boneless pure cod, 6½ to 7c.; green cod, $5.25 to $5.50 per barrel; large No. 2 mackerel, half bbls., $8.50; Labrador salmon, $12 to $14 per barrel; C. B. herring, $5.50; Labrador herring, $5; malpeque oysters, per express, $7 to $; freight, $3 to $5.

COUNTRY PRODUCE.

Beans are steady, choice hand pick beans $1.50 and ordinary $1.25 to $1.40. Maple syrup rules at 4½ to 5c. in the wood and 50 to 60c. in tins. Sugar is dull at 6 to 7c. per lb. Comb honey is steady, 11 to 12c. for mixed and choice white clover 13 to 13½c. New extracted 7½ to 8c., and old 5½ to 6½c. Hops are nominal in the absence of

MONTREAL Markets Continued.

business at 17 to 17½c. Ashes are quiet at $4 65 to $4.60 for first pots. Onions in barrels are steady at $2 to $2.50, Spanish in crates 70 to 75c. and potatoes have changed hands at 50 to 55c. on the track here. The egg market is steady at 15c. with receipts light.

PROVISIONS.

The provision market holds steady. Pork is in good demand, and lard and smoked meats moving fairly well. Canadian short cut, per brl., $23 to $24; mess pork, Western, new, per brl. $21.50 to $22.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11½ to 12½c; bacon, per lb. 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 9¼c.

BUTTER AND CHEESE.

Cheese remains firm but quiet. The tenor of advices across the cable, according to shippers, does not show much disposition to advance quotations, but it is likely that business is being done with a fair degree of freedom at 11c. for fall goods. At the wharf this week about 6,000 French country cheese were offered and sold at 11⅛ to 11 3 16c., while a lot of about 300 odd changed hands between dealers on the street at 11c. which is more representative of the possibilities of the market than the wharf figures. Finest Ontario fall cheese, 11⅛ to 11¼c.; finest Townships fall cheese, 11 to 11⅛c.; finest Quebec fall cheese, 11 to 11⅛c.; under grades, 10¼c.; cable, 54s.

Butter is quiet and rather easy in tone. Shippers still complain that their advices are rather easy in tone, but no doubt business could be done at 22c. for fine fall creamery if the holders were willing to part with it at the price. There is not much to say in regard to dairy, which continues scarce and firm. Finest fall creamery, 22 to 22½c.; earlier makes, 21 to 21½c.; finest Townships dairy 19 to 20½c.; finest Western dairy, 18 to 20c.

MONTREAL TRADE NOTES.

The raw sugar market continues quiet with the tone rather easy of anything.

Fresh arrivals of Malaga grapes left first hands here during the week at $3.75 to $5.

Mr. Rose of Rose & Laflamme, grocery specialties, is expected back from Winnipeg some time next week.

C. A. Chouillou notes some good sales of the Chocolate Menier up the Ottawa valley and in Western Ontario during the week.

Caverhill, Hughes & Co. have some fine brands of Valencia raisins on the way which they can afford to sell at moderate prices.

Cable offers on Japan tea to brokers here are said to be lower laid down than what stock now on passage has been bought for.

A new feature of the tea market recently has been direct sales of black tea on China account. Advices on this kind of stock are firmer.

Gillespie & Co.'s advices on Valencia raisins from Denia are firmer, in fact some of their correspondents demand ¼c. more than a week ago.

Lightbound, Ralston & Co. have just received some fine off-stalk Valencias and Crown layers; also finest Provincial currants in barrels and half-barrels.

Canada's annual consumption of dried fruit runs over 300,000 boxes annually. So far only 70,000 boxes have been secured in the way of direct shipments.

The offer of Messrs. A. Cusson & Son to their creditors, which we referred to last week, was 50c. on the dollar, and it has been accepted by the largest creditors. The firm made an assignment to A. Turcotte for $30,000. The Bank du People with $13,398 and the Canada Sugar Refinery, $1,899, are the two largest creditors, the others being Bushnell & Co., $624; Jos. Pinder & Co., $505; John Hope & Co., $510; A. Turcotte, $659, and Mme Cusson, $1,347.

There is perhaps only one lot of dried raisins consigned for sale here that could be moved at less than 4c. and the quality of it is said not to be very desirable.

ST. JOHN, N. B., MARKETS.

St. John, N.B., Oct. 17, 1893.

Business here is only fair for this season of the year. The Fall Number of THE GROCER has been received, and on all hands are to be heard the most complimentary remarks, which would more than repay the publishers for their hard work could they but hear them. And no part of the number receives more praise than the manner in which the advertisements are put in, which makes them among the most attractive parts of the splendid fall number. And the interest with which they are read speaks volumes for their value.

Groceries.—Molasses is still firm, with stocks light, besides a quantity of Porto Rico imported from New York has been brought here from Halifax. Sugar syrup, for which there is a good demand at present, has advanced one cent per gallon. Prices are: Barbadoes, 30 to 31c.; Porto Rico, 30 to 31c.; Antigua, 29 to 30c.; syrup, 34 to 35c. Sugar is firm; reports from American markets state that sugar is scarce there; granulated, 5 1-2c.; yellows, 4 1-2 to 4 3-4c. New raisins are very scarce here, but that will not be the trouble long, as there are invoices here of eight thousand boxes bought for this market, being principally bought direct Denia. Prices to-day, 6c. for common Valencias, and 7c. for layers. Prices will likely be somewhat lower when more stock arrives. New currants are not to hand, but are being offered very low to arrive, the lowest they have been for years; currants on spot, 5 to 5 1-2c.

Orders from retailers are now coming in freely for canned goods, and prices are firm, though stocks are large and well assorted. Prices are: Corn, 90c.; peas, 90c.; tomatoes, 95 to $1; salmon, $1.30 to $1.40 lobsters, $1.75 to $2. Canned apples will likely be higher than last year as there will be very few if any canned in this province, and reports of small packs are coming in from other places. Corned beef, Canadian, $2.40; American, $2.60. Oysters, 2s, $2.25; 1s, $1.50.

Oil.—The dealers are trying to agree on a uniform price, and it looks as if they would succeed, and the same agreement that they now have in tobacco would be the outcome—that it be sold at a stated advance over cost. Prices, American best, 18 3-4c.; lower grade, 13 1-2c.

Produce.—Eggs are rather scarce, but keep low for this time of the year, 12 to 13. Butter, creamery, 22 to 23c.; dairy, 20 to 22c; good store packed, 18 to 20c. Potatoes are very plentiful, price $1 to $1.25 bbl.

Fruit and Nuts.—Apples keep very high, Gravensteins for extra No. 1 going as high as $3.25; good No. 1, $3; No. 2, $2 to $2.50; other grades fall apples, $1.75 to $2.25; Nova Scotia pears, $2 to $2.05 per hf. bbl.; crab apples are scarce, price 25 to 30c. per peck; oranges, West India, $7 per bbl.; oranges, Eastern, per box, $3.75 to $4.50; lemons, $4.50; bananas, $1.75 to $2.50. Nuts are being offered here low for future delivery. Prices for spot goods: Panuts, 9 1-2c.; filberts, 10c.; walnuts, 12c.; Brazil, 12c.; almonds, 13c.

Fish.—All kinds are still very scarce in this market. Larger quantities than usual are arriving from Nova Scotia and going west. Large herring are reported plenty in Grand Manan. Medium codfish, $3.50; large, $4.50, this is an advance over last week; pollock, $2; hake, $1.75; dulse, 6c.; Shelburn herring, No. 1, bbls., $1.00, hf. bbls., $2.25; bay herring, bbls., $2.75, hf. bbls., $1.50; smoked herring, 9c. per box; cod oil, 23 to 25c.

Salt.—Coarse, 50c.; fine, $1.10.

TRADE SALES.

On the 17th the stock of A. R. McKinlay & Co. was sold to Mr. McKinlay for 53c. on the dollar.

The general stock of W. R. Cavana, Victoria Road, amounting to $1,736, was bought by Mr. James Fitzgerald for 69c. on the dollar.

The dry goods stock of W. M. Dunham, Carleton Place, was sold at 60 cents on the dollar to Mr. J. Cameron.

The stock of the Toronto Rubber Shoe Company, Bay street, was sold by Mr. Peter Ryan on Tuesday. Messrs. Hally Bros. and Greene, Maclaren & Co. bought several large lots.

PERSONAL MENTION.

James Turner of James Turner & Co., Hamilton, spent a few hours in Toronto Thursday after a week at Chicago. He was accompanied by Mrs. Turner.

Martin F. Eagar of Halifax, N. S, paid a flying visit to Toronto last week.

Quarantine against goods shipped at Smyrna having been removed, raisins and figs will now be shipped from that port for Canada. Perkins, Ince & Co. are advised of a quantity of figs and raisins being shipped for them on the S.S Britania, which will be due here the latter part of next month.



WE MAKE THE

FINEST **TEA CADDIES** IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'F'G COMPANY

London. Toronto. Montreal. Winnipeg.

DESULTORY ADVERTISING.

He who depends upon circulars for business-bringing may not be a fool, but all fools use circulars exclusively.

The generic tree of good advertising has one trunk and three big branches.

The trunk is built of newspapers, grounded in a bed of type, and fed on printers' ink.

The branches are first class printed matter, advertisements in directories, and programs, and novelties and outdoor signs of every class.

The branch methods have their value if they spring from the main trunk, but if their existence depends upon themselves they will not live because they never have lived.

The legitimate advertisement in the legitimate newspaper is worth more than any other kind of advertising.

A two-inch advertisement in a good newspaper has more value than barrels of circulars, although circulars are worth something when used in conjunction with first-class newspaper advertising.

The local dealer must use the local paper. He may use other classes of advertising.

The local newspaper should receive from one-half to two-thirds of the local advertising appropriation, the balance to be distributed among legitimate branches.

I speak words of truth, founded on my own experience, and on my knowledge of the experience of hundreds of successful business men, who admit that their success is due to newspaper advertising. Because there may be in your city an exception, or even two exceptions, does not prove the incorrectness of this practical rule.

The wise business man keeps within the beaten track until he knows the condition of the side-track.

A catalogue, well written and printed, cannot be considered illegitimate in any sense, for a catalogue is a necessity, and in many cases is as important a factor in trade as are the goods themselves; but the catalogue must be supplemented by newsapper advertising, so that it may secure profitable distribution.

The sending through the mails of any printed matter, unasked for, unless it be unique, and of unusual seasonable suggestion, has seldom brought in adequate returns.

The giving our promiscuously of circulars on the street has seldom brought business.

What becomes of circulars and flyers given out by any boy or man to passers-by, or left at houses?

Read the answer in the gutters of the town.

How many of the circulars handed to you do you read?

Judge of the world by yourself.

How many people like you do not read the daily paper?

Everyone of you buy it, and pay for it, and that which is bought will be read, editorials, news, advertisements, and all.

The newspaper advertisement is upon the same sheet of paper that contains the news; therefore you and others must see it, if it be bold, distinct and brief.

The first-class local newspaper forces itself into the homes and hearts of the people, beyond the barred doors of blue-blooded aristocracy, even into the charmed circle of the boudoir.

The directory advertisement, unless the directory be the only one, or the leading one, in its city, is worth almost as little as nothing. Limited space in a first-class directory, if the page concontaining the advertisement is referred to in the business directory part, has some value, because it enables the merchant to give a catalogued list of what he does or sells, which the directory will not present; but the retail advertiser has no business to advertise in a directory, for the people in the town already know well enough the class of business he does, and it is not necessary for any directory advertisement to teach them about it, and women do not read directories.

The majority of directories are merely advertising mediums, with no other purpose than to make money out of advertisements.

Programes of church fairs, and of other entertainments, issued in the interest of charitable, or other worthy purposes, must be considered, not so much for the good the merchant will receive from them, but for the harm which may come to him through a refusal.

They are simply honorable and legitimate blackmailing sheets, which the merchant cannot afford to ignore.

Signs on rocks, and painted upon fences, are worth something, but such will not sell goods. They are simply supplementary, and in that capacity have a right to exist.

Stereopticon advertising, in value, is about as thin as the illuminated picture on the sheet.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods:

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

WASHBOARDS

We make the best selling Washboards in the market. The following brands are well known and reliable, and all live grocers carry them.

"X"
"XX"
"GLOBE"
"PLANET"
"WAVERLEY"
"ELECTRIC DUPLEX"

Everybody desiring to purchase a thoroughly strong, well made, satisfactory Washboard is sure to

ASK FOR EDDY'S

so it behoves both wholesaler and retailer to

Be Ready for Them

The E. B. Eddy Co.

HULL, CANADA

TORONTO - 29 Front Street West
MONTREAL - 318 St. James Street

AGENCIES AT:

Winnipeg, Hamilton, Kingston, St. John, Halifax, Quebec, and Victoria.

Sold by . . all . . Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

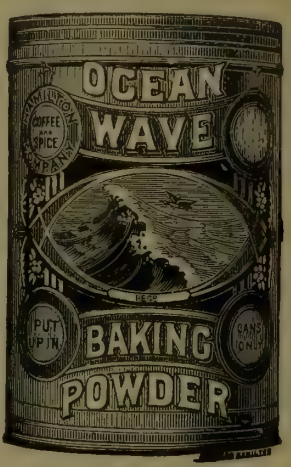
Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

THE WORLD'S FAIR

Adams & Sons Co. have received highest award for the quality of their Chewing Gums at the Columbian Exposition.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

LIGHTBOUND, RALSTON & CO.,

Importers and Wholesale Grocers, MONTREAL

NOW IN STOCK:

Denia Fruits—Valencias Off-stalk, Fine Off-stalk, Selected Layers, in 28 lb. and 14 lb. boxes.

ARRIVING:

700 Caddies Pakling Congou at 15c. Splendid value to retail by the box at 25c.

SALMON—Labrador, in barrels and tierces.

Do. British Columbia, in brls. and half-brls.

AND FOR NOVEMBER DELIVERY

Cases Canned Salmon. Best brands of Fall Catch Pink Salmon—Cohoes—at $1 per doz.

Arquimbau Brand Raisins

Prime off Stalk—Selected—Selected Layers and ¼ Layers.

Currants . . .

In Barrels, Half Barrels, Cases and Half Cases. All grades at lowest prices.

Spanish Onions

M. MASURET & Co., Wholesale Grocers, **London, Ont.**

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at $2.40 per doz.

These Pickles are equal if not superior to those for which $3.20 is paid.
A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.
Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

☞ For your profit see

The "Cranston" Trade Due Bills

And

"Happy Thought" Counter Check Books

SEND FOR SAMPLES.

J. K. CRANSTON,
GALT.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

Cadbury's Cocoa Essence

—AND—

Cadbury's Mexican Chocolate

THE FINEST IN THE LAND. KEPT BY ALL WHOLESALERS.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment



All kinds of Office and Store Fittings and Furnishings

BUSINESS CHANGES.

SALES MADE OR PENDING.

A. C. Clark, grocer, Woodstock, N.B., is about selling out.

The grocery stock of Lableche & Murphy, Montreal, has been sold at 90c.

Hull & Ferguson, general stock, Fort Erie, Ont., to be sold on 19th inst.

The Cooper & Smith shoe stock in this city has been sold to J. C. Hemond & Co., Montreal, at 55c. cash.

J. M. Lowes & Son, manufacturers yeast and baking powders, are asking for tender bids on their stock, etc.

L. N. Henault, grocer, Montreal, stock sold at 60c., and a bailiff's sale of Stanislas Legault's grocery stock is advertised. Victor Valiquet's grocery stock is also sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Doncette & Cadotte, fruits, Montreal, have dissolved.

Adam, Watters & Co., grocers, Quebec, have dissolved.

Murray & Loughrin, general store, Mattawa, Ont., have dissolved. The new firm is T. & W. Murray.

A. S. McArthur & Co., grocers, Kamloops, B. C., are now running under the style of McArthur & Harper.

CHANGES.

West & Aldons, grocers, Kaslo, B. C., are retiring.

L. Baird, general store, Wick, Ont., has removed to Saintfield.

S. Haney, general store, Phelpston, Ont., has sold out to Robert Shields.

J. B. Wylie, general store, Almonte, has been succeeded by John Hamilton.

Major & Colewell, confectionery, Windsor, N. S., have been succeeded by J. M. Lindsay.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Robert Scott, general store, Scottstown, Que., has compromised at 25c. cash.

F. X. Palageau, grocer, St. Henri de Montreal, has assigned to Bilodeau & Renaud.

A. Cusson & Fils, wholesale grocers of Montreal, have arranged a compromise at 50c.

A meeting of the creditors of L. H. Gauvin, general store, Acton, Que., has been called.

FRENCH ADULTERATION.

Some ingenious fruit dealers in Paris have invented a way of coloring their wares in order to improve their market value. They color ordinary oranges a deep red making them look like mandarins, which fetch much higher prices. They also tint pineapples to make them look more attractive, and dye the common white strawberry a lovely red. Melons are now being treated in a similar way, and tinted a fine orange, their flavor being increased by injecting essence of melon. The latest development of this business is in connection with pears, which are dyed red for a third of their size, and blue below, thus presenting the national colors when peeled. These are said to be in some demand for dessert fruit on account of their novelty.—London Daily News.

SAVED BY A BLOTTER.

A commercial traveler says: "The blotter in a hotel writing room once saved me from very considerable loss. As a general rule the blotter in a writing room is so dirty and covered with ink spots that the whole presents the appearance of an Egyptian hieroglyphics. But on this occasion, as luck would have it, the blotter was entirely new clean, and could be examined very closely. The last man who had been using it was also the first, and as he used a rather liberal supply of ink and wrote rapidly, he reproduced almost the entire letter upon the blotter before folding it up. I knew him to be the representative of a large Eastern house in a similar, though not rival, capacity to our own, and, without intending to do so, I found myself glancing at the reproduction of his letter on the blotter I was struck at once with the names of the house from which I had the previous day taken an exceptionally large order, and, reading on, I found that he had notified his firm that, acting under advice from a very reliable source, he had decided not to carry out his instructions and sell this firm a bill of goods. I went out at once and made a few enquiries which convinced me that not only was the house in question in difficulties, but that it was also contemplating a fraudulent transfer to defeat its creditors. I promptly wired the house I represented to ignore my letter by mail, containing this order, giving the reasons briefly, and following up the telegram by an explanatory letter.

"Some rather indignant correspondence followed, but this was abruptly terminated by the suspension of the latter and the absconding of one of the partners. I have always held a clean blotter in a hotel writing room with a feeling of veneration ever since."—Ex.

THE BEST IS THE CHEAPEST .USE.



The Broom of the Past was a Clumsy Affair.



How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

How to Keep Well!

You are tired of Oat Meal and should **EAT**

PETTIJOHN'S



California Breakfast Food

IT IS MUCH THE BEST.

A more delicate flavor than any other cereal product. It fully meets a long experienced want in every family for a **Pure, Delicate, Nourishing, Economical Food.**

Dyspeptics Should Eat This Food

For sale by all Wholesale Grocers.

Wright & Copp, CANADIAN AGENTS **Toronto**



NEW SEASONS PACK

SNIDER'S

American Home-Made

Tomato Catsup

Try a case and be convinced of its superior quality.

SNIDER'S

Delicious Home-Made

TOMATO SOUP



For Sale by all Wholesale Grocers.

Wright & Copp, Canadian Agents **Toronto**

Batty & Co. LONDON, England

Pickles

In . . Square Bottles

ALL KINDS



Nabob Pickles

Nabob Sauce

Jams, Jellies, Marmalades

: : WE SELL THEM : :

TORONTO :
EBY, BLAIN & CO.
H. P. ECKARDT & CO.
PERKINS, INCE & CO.
SLOAN & CROWTHER
WARREN BROS. & BOOMER

MONTREAL :
CAVERHILL, HUGHES & CO
HUDON, HEBERT & CO.

HAMILTON :
JAMES TURNER & CO.

KINGSTON :
A. GUNN & CO.

WRIGHT & COPP, Canadian Agents **TORONTO**



A Popular Table Luxury,

A Culinary Article,

.... AND ....

A Perfect Infant Food

Completely Sterlized.

For Sale by all Wholesale Grocers

PREPARED BY

HELVETIA MILK CONDENSING CO.

HIGHLAND, ILL., U. S. A.

Wright & Copp,

Canadian Agents, TORONTO

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

An Awful Discovery

That **Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums** are having the largest sales of any chewing gums in Canada.

QUALITY WILL TELL

MUNN'S
GENUINE COD LIVER OIL
PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

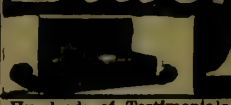
. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead
NO DUST



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight Lge. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

THE BEST BLUE IN THE WORLD

Keen's Oxford Blue



Keen's Oxford Blue cannot be surpassed

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 19, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans. 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
8 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17½
½ lb "	0 17½

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	.....	....
" 3's	.....	3 25
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	2 60	2 70
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats.	1 70	1 80
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Martiny, ¼'s "	10	10½
" " ½'s "	17½	18
" Dadelszen "Exq." ¼'s		11½
" " ½'s		18
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36



The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

ESTABLISHED 6 YEARS

Prices Current Continued—

Sardines Amer. ¼'s	"	6½ 8
" " ½'s	"	9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 65	$1 70
" "	2 "	2 70	2 80
" "	4 "	4 80	5 00
" "	6 "	8 75	9 00
" "	14 "	17 50	18 50
Minced Collops,	2 lb cans		2 60
Roast Beef	1 "		1 50
"	2 "	2 60	2 75
"	4 "		4 75
Par Ox Tongue,	2½ "		9 50
Ox Tongue	2 "	7 85	8 00
Lunch Tongue	1 "		3 25
"	2 "		6 75
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
"	2 "		4 00
Soups, assorted	1 "		1 50
"	2 "		2 25
Soups & Boulli	2 "		1 80
"	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic)	
Tutti Frutti Girl) 800 pieces.	6 00
Sign Box (new))	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 35
	per lb
Mexican chocolate, ½&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ½'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	$0 30
Mott's Prepared Cocoa		28
Mott's Homœopat'c Cocoa (½s)		32
Mott's Breakfast Cocoa		45
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		23
Mott's French-Can Chocolate		18
Mott's Navy or Cooking Choc		26-27
Mott's Cocoa Nibbs		35
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick		22&24
Mott's Confec Chocolate		23c—43
Mott's Sweet Choc. Liquors		21c—31

COWAN COCOA AND CHOCOLATE CO.

	per doz
Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box	$0 36	$0 40
20 " ... "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each	36
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

FINE HAND MADE CREAMS

Great Variety
Varied Colors

Varied Shapes
Varied Flavors

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

HENRY C. FORTIER
CHARLES J. PETER

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	5½
" ½ bbls	5¾ 6
" Filistras, bbls	5½
" ½bbls ..	5¾ 6
Currants, Patras, bbls	6¾ 6¾
" " ½ bbls.....	6¾ 6¾
" " cases	7 7½
" Vostizzas, cases...	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" " ½ case....	8½ 8¾
Dates, Persian, boxes,.....	5½ 5¾
Figs, Elemes, 14oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	10½
Prunes, Bosnia, casks	
" " cases.....	7¾ 9
Raisins, Valencia, off-stalk .	4½ 5½
Selected	6½ 6¾
Layers	6½ 7
Raisins, Sultanas.....	6½ 10
" Eleme	
" Malaga:	
London layers.....	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets.....	
Connoisseur clusters ...	3 50 3 60
Extra dessert "	4 50
Royal clusters.....	
Fancy Vega boxes.....	
Black baskets	3 40 3 50
Blue "	
Fine Dehesas	
" " qrs.....	
Lemons.....	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias.....	4 50
" Floridas.....	3 00 3 50
DOMESTIC	
Apples, Dried, per lb.....	0 05
do Evaporated.....	0 09 0 09

FISH.

Oysters, per gallon	
" select, per gallon	
Pickerel.....per lb	
Pike ..... do	0 06
White fish..... do	0 07 0 07½
Manitoba White fish do	0 7½
Salmon Trout ..... do	
Lake herring..... p. 100	3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	
Salmon trout, per ½ bbl	
White Fish, ½ bbl.....	
Dried Fish:	
Codfish, per quintal	
" cases	
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters .....per box	1 00 2 25
Digby herring..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon..... "	.... 0 13
Market Cod..... "	.... 0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley..... "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy..... "	2 00
Prepared Pea Flour..... "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) .... "	1 40
Farina..... "	1 40
Gluten Flour ..... "	3 00
Gluten Biscuits.....per lb	12½
Whole Wheat Flour..... "	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 61 0 62
" Red Winter,.....	0 61 0 62
" Goose.....	..... 0 58
Wheat, Spring, No 2.....	..... 0 58
" Man Hard No 1..	0 82 0 83
" " No 2..	0 81 0 00
" 3...	0 76 0 76½
Oats, No 2, per 34 lbs	.. 28½
Barley, No 1, per 48 lbs..	... 45
" No 2.....	... 40
" No 3.....	32 33
Peas.....	... 53
Corn	... ...

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 50
Straw Pressed. "	0 00 5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4½
No. 3 ..... " ..	4½
TURPENTINE Selected packages, per gal	0 44 0 46
LINSEED OIL per gal, raw 0 59	0 61
Boiled, per gal.....	0 62 0 64
GLUE: Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

KNIFE POLISH.

"Cervus" boxes of 1 doz. 6d.....London 5s., Canada,	$2 00
"Cervus" boxes of 1 doz. 1s..... London 10s,, Canada,	$4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	...
" Tarragona	13 14
" Fornigetta	...
Almonds, Shelled Valencias	27 30
" " Jordan.	45 50
" " Canary ...	28 30
Brazil	12½ 13
Cocoanuts, per 100	$5 00 $5 50
Filberts, Sicily	9 10
Pecans	13½ 16
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeaux	11 12
" Naples, cases	...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White..	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 24
" dairy, tubs, choice	0 19	0 22
" " medium	0 16	0 18
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 17	0 18
" store crocks....	0 17	0 18
Cheese	0 10½	0 11
Eggs, fresh, per doz.....	0 13	0 14
" limed.....	.....	....
Beans	1 25	1 50
Onions, per crate	1 00	1 10
Potatoes, per bag.....	50	0 60
Hops, 1891 crop.....	0 05	0 06
" 1892 "	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, short cut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5½
Tapioca, ...	5 5½
Goathead (finest imported)	6½
Crystal, 25 lb sacks.....	$1 35
" 50 " bags	2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

	GROUND	Per lb.
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	19	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs.....	5½
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages $3 00	

SUGAR.

	c. per lb
Granulated	5½
Paris Lump, bbls and 100 lb. bxs	6
" " 50 lb. boxes.....	6⅛
Extra Ground, bbls Icing.....	6 6½
" " less than a bbl ..	6¼
Powdered, bbls	5⅜
" less than a bbl.....	5½
Extra bright refined	5¼
Bright Yellow.....	4¾ 5
Medium "	4½ 4¾
Brown	4⅜ 4⅝
Dark yellow.....	4½ 4⅝
Raw, brl.....	4½

SALT.

Bbl salt, car lots	1 00
Coarse, car lots, F.O.B.....	0 68
" small lots	0 85 0 90
Dairy, car lots, F O.B.....	1 25
" small lots	1 50
" quarter-sacks	0 40 0 45
Common, fine car lots	0 75
" small lots	0 95 1 00
Rock salt, per ton.....	10 00
Liverpool coarse.....	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2⅞	2¾
E. Superior	2¾	2⅞
XX	2⅞	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls.....	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

. . . . UNPRECEDENTED SUCCESS . . . .

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852. EBEN R. ROBERTS Established 1852.



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS,

AND

INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy EBEN R. ROBERTS'.

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal. EBEN R. ROBERTS, London, England.

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 80
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.



AMMONIA SOAP.

1 Box, 72 bars, per box	$3 00
5 Box, " "	2 85
10 Box, " "	2 75
25 Box, " "	2 65

TEAS.

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

CONGOU— BLACK.

Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 1 c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block. ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

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"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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No Alkalies
—OR—
Other Chemicals
are used in the preparation of
W. Baker & Co.'s
Breakfast Cocoa,
which is absolutely pure and soluble.

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By Royal Letters Patent

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The Perfect Equivalent of Mother's Milk.

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They are the Best.
Send for Prices in Case Lots.
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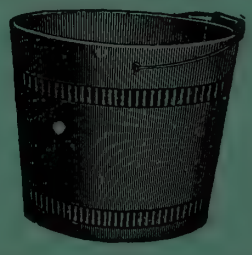


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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SOAP

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Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

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You Can Sell Them :-: Without Any Trouble

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO OCTOBER, 27, 1893. No. 43



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Genuine "Williams" Lever Mops
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H. A. NELSON & SONS

56 and 58 Front St. West, Toronto

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JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

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CHOCOLAT MENIER



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CHOCOLAT-MENIER

Sent Free in your own name

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MUNGO CIGARS, EXCEPTIONALLY FINE.

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MADRE E' HIJO (7 SIZES).

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Lemon - Orange - Citron -

7LB. BOXES——————7LB. BOXES

And in 1 lb. assorted boxes.

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AS the brilliancy and splendor of the diamond so far surpasses the feebler lights of other gems, so the Baking Powder which bears its name, by its effectiveness, purity and economy, out-rivals all competitors.

The striking and uniform success achieved by the "DIAMOND" since its introduction three years ago demonstrates the fact that its real merit and honest worth are appreciated by thousands of daily users.

A trial will convince the most sceptical.

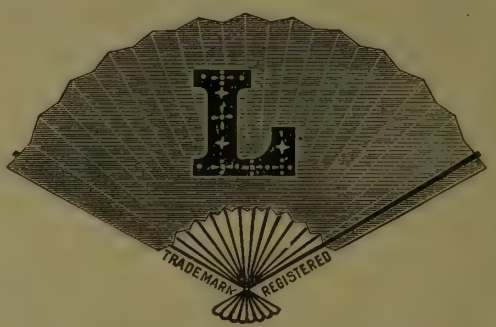
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Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias,
7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs
"arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

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IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

The members of the Fruit Buyers' Union of New York city are much exercised these days. Tho cause is the alleged dishonesty of the importers of foreign green fruit. When a cargo of fruit arrives it is the custom to pick out promiscuously a certain percentage of the boxes and crates and open them as samples. By an agreement between the buyers and importers this duty is delegated to certain persons who are the joint employees of the two interests concerned. The object of course is to get honest samples of fruit for the guidance of the buyers when it is put up at auction, which is the usual method of disposing of the fruit. If what the buyers now claim be true the desired object has not been obtained. In a word, it is openly charged that the boxes which are to serve as samples are assorted and repacked before being submitted for the inspection of buyers. In this way the latter have been induced to bid on cargoes that were inferior in quality to what they were led to believe they were. Many of the charges are specified and a peculiarity of them is that all the responsibility for the dishonest practices is thrown upon the importers and not upon the openers. This the N. Y. Journal of Commerce seems to account scarcely just. At any rate it points out that the openers are employed jointly by importers and the union, and intimates that the providing of the remedy lies largely therefore with the latter. In the meantime the malcontents have mounted their war horses and are determined to put a stop to the practices which they claim has taken so much money out of their pockets.

* * *

The situation in the United States Senate regarding the question of the repeal of the silver purchasing clause of the Act of 1891 is as unique as it is annoying. The silver men know that they are hopelessly in the minority, but about a score of them have constituted themselves a filibustering party to baulk the purpose of the majority and to defeat the will of the people of the country. And admirably have they succeeded, having so far by a systematic system of obstruction defeated every attempt to take a straight vote on the question that is at the moment of such vital importance to the people of the United States. Their object is evident: they want to secure a compromise instead of the unconditional repeal of the objectionable silver purchase clause. They know this is the best they can get, and for dear life they are fighting for it. A few days ago, if rumor is correct, there seemed a possibility of their getting what they wanted. An informal conference between a few of the silver and anti-silver men was actually held. At this meetiug a sort of agreement was drawn up. The first clause stipulated that the secretary of the Treasury should, until January 1, 1895, purchase one-half less ounces of silver than at present, after which all purchases should be suspended; that the seigniorage in the treasury in silver bulion amounting to nearly $55,000,000 should be coined into silver dollars; that authority given in the resumption Act of 1875 to issue bonds to aid the cause of redemption should be so explained and enlarged by certain phraseology that there would be no doubt of the power of the secretary of the treasury to issue bonds for the purpose of maintaining a parity of the metals or to keep the gold reserve intact. The president, it is said, was disposed to concede that repeal should not take place till the 1st July next, and that a provision for issuing silver certificates against the seigniorage bullion should be incorporated with a bond provision into the repeal bill, instead of left for a separate measure. But while the silver men hesitated he renailed his unconditional repeal declaration to the mast. Although it is possible that the Senate may adopt a conditional repeal measure, it is scarcely probable. In the president is reposed the veto power, and there is little doubt he would use it did the repeal measure not accord with his views on the question. And the chances of the Senate being able to drum up the necessary two-thirds majority in order to over-ride the president's veto are slim indeed. What seems now more likely to break the deadlock is the application of the cloture. It has been talked of for some time, but only recently seriously so. Already a cloture motion has been introduced, and the mover, Senator Voorhees, was one of those who only the other day avowed that the time for taking such extreme action was not yet.

* * *

All self-governing countries look upon the cloture as an instrument to be used as a last resort. In the United States this view is particularly strong, but there seems no doubt that in the present instance cloture would

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

receive the approval of the majority of the Senate and the great mass of the people of the United States, who are sick and tired of the way in which the members of the upper house are dealing with the canker that is destroying the financial health of the country. The obstructionists are naturally loud and deep in their denunication of the proposition to apply the cloture. They characterize it as an interference with the rights of the minority, and one of the leaders of the faction declared the other night that the House had no right to take a vote until the debate is exhausted, and in the next breath intimated that no one was qualified to determine whether he was obstructing or not. Furthermore, he stated that the bill ought not to pass until the majority agreed to a compromise with the minority. A unique contention indeed ; but it is one that carries little weight with it. The fullest debate is what every question is entitled to, but when the debate is prolonged indefinitely in order to defeat the will of the majority both inside and outside the halls of legislation, it has passed the line of reasonableness and the application of extraordinary measures to bring it to a close are only just and reasonable.

* * *

There was a convention of the American Bankers' Association in Chicago last week. It was an annual affair, but more than usual interest was attached to it on account of the financial condition of the country and that Mr. Eckels, Comptroller of the Currency, was to deliver an address thereon. Mr. Eckels is not a banker. He is a lawyer by profession. But he has a level head, and says a good many things that are wise. On the occasion referred to he well-maintained his reputation. The circumstances of the intervening months from May to September naturally came in for much attention, and he was within the province of truth when he characterized them as "the most remarkable in every phase of financial bearing ever experienced by the American people. Heretofore," he added, " in our financial distress the test of solvency has always been applied to store and factory, to great industrial enterprises and railway corporations, but within the period of these months an affrighted people, fearful of the resultant effects of a financial system initiated by ill-advised and ill-considered legislation, became for the first time doubtful of the distinctively financial institutions of the country, the banks." When he incidentally remarked that "competition for business is carried to the danger point by many, and the desire to secure a large business has led to the taking of risks not consistent with prudent methods," he uttered words that every business man, as well as banker, would do well to appropriate and remember.

A WARNING TO MERCHANTS.

If farmers are the victims of the lightning rod and hay fork fakirs, merchants are the happy hunting ground for the advertising fakirs.

Fortunately a good many are awaking to the fact that the best mediums for advertising are the columns of legitimate trade and daily and weekly newspapers, but unfortunately there are still large numbers of merchants who allow themselves to be led into the alluring parlor of the fake advertising spider.

Too often these fakirs are assisted in their nefarious work by some of the daily papers. It may not be always knowingly, but they do it just the same. It seems that the keenness of competition, or the getting into a tight corner will sometimes induce newspapers as well as men to perform questionable acts or lend their aid to their accomplishment. An instance in point has just come under THE GROCER'S observation. A certain few gentlemen, it is said, who make a living by " working up " advertising schemes has purchased a certain amount of space in a Toronto daily paper. This space they propose to use up with " write ups " of business men. The mode of procedure is something like this. The agents of this scheme will swoop down on a certain city, or town, carrol the leading merchants, tell them that the Daily Blank, impressed with the importance of their town, proposes to publish an illustrated historical sketch of it. A part and parcel of this sketch will of course necessarily be a " write-up " and accompanying paragraph of the leading merchants. But the most alluring part of it will be that the " write-up " will be free. Naturally the bait catches a good many. They produce their photos and blushingly allow themselves to be catechised as to place of birth, business experience, class of goods carried, etc., etc., necessary to a modern " write - up." With this data in their possession the fakirs retire, and when they appear on the scene it is with the autobiographies of the merchants in manuscript. In character they are each of course of the most flattering description, and every subject is an ideal and most successful business man. An enormously large number of papers of the identical issue in which the " write-up " is to appear will be printed, and of course the subject of the elaborate sketch will require a certain number of copies. (The fakir stipulates the number and price.) But if the subject should say that of course he didn't, and intimate that it was not so understood when he furnished the data and photo of himself, the fakir takes his departure in a " huff " and avows that the sketch will never be put into type. He keeps for once the promise he has made, and it isn't.

Merchants, do not be allured by the inducements held out by advertising fakirs. Select the best of the legitimate mediums, advertise in a way that will attract your patrons, keep the promises you make in your advertisements, and you will find the investment profitable. But above all things, shun the advertising fakir.

SOME HIGH APPLE PRICES.

The fact that some remarkably high prices were paid for apples during the past week in Montreal, and that quite a large quantity of fruit in the aggregate had been turned over on that market calls to mind some facts in connection with the apple trade which possibly will be interesting to readers of THE GROCER. Its Montreal correspondent is assured by leading shippers at that port that they look for comparatively high export prices for apples this year if conditions shape themselves in the direction indicated at present. During the past two seasons Canadian apple exporters, as a rule, were not fortunate with their ventures, this being especially the case last season, when some of them positively were seriously crippled by heavy losses incurred. In the opinion of shrewd men in the trade, these heavy losses were due principally to two causes : First the high cost of the fruit in the country, and secondly to the unfavorable course taken by the market in England.

It will be remembered by everyone who followed the apple market last year that some of the more venturesome dealers early developed a buying craze, and that in consequence of the high prices which they paid at the orchards the movement of fruit from first hands was checked. After paying these high prices they did not experience the active demand they had expected, and after they consigned the fruit to Liverpool, etc., the results were even more disappointing. In fact the Liverpool men had the best end of the bargain, and it is asserted that they were the only people who really made any money out of Canadian apples during the last fall and winter. This fact has created a disposition among apple operators in Montreal to alter their line of tactics. They express the intention of not consigning at all if it can be helped, but letting the Britisher buy from them, Montreal terms, for a change, and see how it wil

work. In their attempt to do this they have been favored by the conditions of the market. First there were reports of heavy damages to the apple crop in New York State, and this was followed by advices to the effect that the output of our own Canadian orchards would not be exceptional in the matter of quantity. Of course these facts were cabled across the water, and now we learn by cable that the native English and Continental crops are not promising, and also that the British market is bare of Canadian apples, which sold as high as 17s. 6d. to 21s. for late fall fruit. Montreal dealers consider it possible that these facts have something to do with the enquiries which they have had during the past week or fortnight for quotations from people on the other side. The difficulty has been that the stock at present available is in few hands, so that the bulk have not been able to talk business on these offers. The quantity offering at present is moderate and concentrated in few hands, and it is these dealers who have been reaping the benefit of these high offers. One firm cleaned out a line of 600 barrels made up largely of fall, with a few winter fruit at a range of $2.50 to $3, and sales of other lines on a similar basis are spoken of, aggregating in all during the past few days 2,000 odd barrels or so.

It is when these prices are considered with the range made for export purchases at the same time last fall that the difference is seen. Last fall fruit sold at a range of $1.50 to $2, which leaves a respectable margin; a difference in cost which should mean that the purchaser has good hopes in view, to be willing to pay it. To be brief Montreal dealers attribute it to fears of a short crop actuating some people on the other side; and it will be interesting to see if future developments follow on this line.

"HARD TO EQUAL AND SURPASS."

When THE CANADIAN GROCER announced that it was preparing a special number, we got ready to see something fine. It came this morning, and, if we must say it, we must, we candidly admit that we are disappointed. In fact, we begin to feel what the Queen of Sheba felt when she visited Solomon. "The half was not told me." It is, indeed, a beauty, and the proprietors of that enterprising journal may flatter themselves that they have provided their patrons with a paper that in every respect will be found hard to equal and very hard to surpass. We congratulate them and hope that the prosperity they have attained may be as lasting as it is deserving. Here's to THE CANADIAN GROCER!—Tri-State Grocer, Toledo.

FROM TRAVELER TO MANAGER.

Ability and perserverence are the twins of success; and they are found reposed in the subject of this sketch, Mr. J. D. Roberts, the recently appointed manager of the Pure Gold Manufacturing Co. One gets this impression from a quick glance at his sharp eye and firm mouth, and a five-minutes' conversation with him assures one that it is a fact.

Mr. Roberts first saw the light of day in St. Thomas some 32 years ago. After receiving a liberal education in the high school there he was apprenticed to the grocery firm of J. & J. McAdam of St. Thomas. Then he left for the Sandwich Islands, spending four years on the coffee plantations on the Island of Hawaii. Since then he has traveled over nearly the whole of the civilized globe.



J. D. Roberts.

In 1887 Mr. Roberts entered the service of the Pure Gold Co., taking charge of that firm's trade in the Northwest. Although the firm had done some business in that part of the Dominion before, it was not large, and Mr. Roberts is practically the man who did the pioneer work for the Pure Gold in Manitoba, the Territories and British Columbia. Business men in the West will readily recognize the accompanying photograph as that of their old friend "Pure Gold" Roberts, for that was the familiar name under which he was known out there. Mr. Roberts' territory was first confined to Manitoba, but it gradually expanded until within it were also embraced the Territories and British Columbia. In Winnipeg he established sample rooms, and that city he made his headquarters. Eventually the business became so extensive that it was two years ago cut in two, Mr. Roberts being appointed agent in the West. Mr. Roberts remained in Winnipeg till June last when he made a trip through the Maritime Provinces preparatory to assuming the general management of the business, which took place in August last. The new manager of the Pure Gold Co. is in love with his work, is determined to set every sail that will advance the interest of his firm, and he is going to succeed. Mr. Jardine is to be congratulated on the selection he has made.

CUTTING THE PRICE OF SALMON.

DEAR GROCER, — Being a constant reader of your paper, one could not help noticing remarks from time to time re-canned salmon. Now although a great deal has been said already, this is the time, that is, if printers' ink will do good, for you to give some wholesale house a lecture on cutting prices. Probably you are aware most all retailers have purchased a supply for several months, and few, except a single case buyer, wants the goods at any price. Now what are some firms doing but allowing their travelers to quote 5c. per dozen less than lowest price for 5 or 10 case lots sold to arrive.

If goods could be bought any cheaper now, or if brands were inferior, then it would be different, but when such as "Lion" Express, and other known brands are quoted just to make buyers' "feel sick" I think this is a very wrong way to do business, as it does not give the retailer a better opinion of the firm who does such a thing. If the traveler would come along when goods were wanted, then the retailer would think "this is a good, live firm," but to come late only spoils business and makes customers say, "Never will I place orders ahead again," and such things are done by firms who are complaining very much of dull trade. Of course this is often done by certain travelers, but it does them no good. Let them come first with their low prices "like men," as others can just as easily sell at the cut price as they. Let the guilty parties read this and blush.

A SUBSCRIBER.

Guelph, Oct. 19.

HOW FIGS ARE GROWN.

The fig-tree grows in Asia Minor, on the plains of Meandor and Kaystros, a district about 30 miles long, and never more than five miles wide, says an English exchange. It is well worth a visit in order to obtain an insight into the trade in figs, and also for its natural beauty. Smyrna itself if the great market whence the figs are exported. The railway takes them southward to Ephesus and the village of Ayasluk, then eastward to Caratoi, passing through many classic places, until you reach the valleys. You enter the fig district as soon as you pass Ayasluk. The ground is covered with a deep stratum of brown soil, known as humus, which has the property of maintaining moisture for a long period. This is of great importance in the cultivation of the fig trees, the leaves of which keep their strength and color in spite of dry weather. If is this property of the for the market until they are five to seven years old, but they continue to give a good annual yield for sixty or seventy years, and, in some cases, when the tree has been most carefully pruned and manured, for eighty years.

Of course the figs when gathered do not resemble those which we are accustomed to eat. They are short and fleshy, weighing about four ounces; ground which has made the Meander valley the centre of fig-tree cultivation. The trees do not begin to bear fruit fit their color is a yellowish-green, but the flesh is white, except in the middle, where it is dark red. There is no particular flavor in them, but when squeezed a quantity of amber-colored juice comes from them; if you just press them the juice trickles out like honey. Their appearance leads you to think that you have a treat in store, but you are disappointed when you eat them. The trees are distinguished from all other fruit by the fact that you cannot see the bloom; it is hidden in what afterwards becomes the fig. A strange sight may be witnessed in June. The trees are full of figs about half their full size; the owner comes into the garden with strings of green figs—three, four, or six on a string—and hangs them on the branches of the trees. They are wild figs, too bitter to be eaten, but possessing the strange property of preventing the other figs from dropping off before they are ripe. When these wild figs are scarce a high price is given for them. By the end of July the edible figs have reached a degree of ripeness which renders them just marketable, and the proprietors have to pay guards to watch them night and day to prevent them being stolen.

About the middle of August the figs begin to fall, and now begins the harvest. Men, women and children from the neighborhood enter the garden and fill baskets with the fallen fruit; and as the figs are fairly weighty and the baskets large a basketful is a good load for a man. By the end of August the ripe figs fall to such an extent that the gatherers do not need to walk about to pick them up, but can fill their baskets just where they have put them down. The lower branches of the trees are only a few feet from the ground (none of the branches being very high), and the fall from the upper ranches is broken by the leaves underneath, so the figs are not injured. If they lie on the ground for longer than 24 hours they begin to spoil.

The next thing is to dry the fruit. Earth banks, about six inches high, are formed and strewn with rushes and long grass. The figs are laid on these in layers, care being taken that they do not touch. They do not remain there long, for the September sun is so hot that within a week they are shrivelled up to half their natural size. It is then time to pack them in bags. The very best kind of figs have such thin, tender skins that they cannot be packed in bags, they must be taken to market in flat, shallow baskets. The figs sent to market are divided into four classes, according to quality; the fourth class figs, however, are not fit for sale, and are generally used by the natives as food for cattle and as manure.

Although there are really four classes of figs, they may be practically divided into two categories; those intended for export and those designed for home consumption. The latter are carried in bags of rough material; the former in strong goat's hair bags, which keep out every particle of dust, and are so smooth inside that if the figs get crushed they do not stick. The goat's hair bags are very costly, so that the proprietors of the fig gardens only hire them from the carriers. These men play an important part in the fig trade, being carriers and salesmen. They accompany the goods by train to the caravan station in Smyrna, and then to the market, about two miles distant, where they sell them, receive the money, and pay the owner.

The figs are sorted by women, who can tell by the feel to which class they belong; those which are not good enough for the third class are made use of by the natives as above mentioned. The figs are then pulled or stretched by men; they are drawn between the thumb and finger, pressed flat and moulded into the shape in which we can see them in shops. The packing is the next process; it is done in almost perfect silence, a great contrast to the sorting room. The men sit upon rough benches, each man having by his side a can of salt and water into which he dips his fingers before he takes up a fig to shape it. The salt acts upon the fig in such a way as to bring out the sugar; but that takes place slowly, and it is not until about three months afterwards that they are in a fit condition to be eaten with enjoyment. Packing the figs requires considerable skill, the clever hands being well paid. The packers fill the boxes so exactly that there is scarcely an ounce difference in the weight of boxes of the same size. The third-class figs are packed in casks.

AS TO SHOW WINDOWS.

When one class of stores push forward green stuff and keeps coffees and teas in the background, as many city retailers make a practice of doing, it is not surprising that trade in the latter articles should be captured by the tea and coffee dealers, who make effective window displays of their goods with price tickets attached. The whole front of many grocers' establishments in New York and some other cities is given up entirely to fruits and vegetables, and the windows are usually packed with canned goods. This custom gives the tea and coffee specialists an immense advantage, and they are not slow to profit by it. Their displays are often very attractive, while the skillful use of price tickets and of placards eulogistic of their wares is apt to make a very favorable impression on the passer-by, to the detriment of the regular grocer's interests. It may pay well to handle green stuff, but a complete surrender of the whole sidewalk to that department, without a counter attraction in the show window, in the shape of some profitable article, must tend to drive more or less trade to the specialists, such as the tea stores, the delicatessens and the butter stores.—Merchants' Review.

THEY NOD TO ME NOO.

I'm a grocer, an' ance I wis geyan weel aff,
Then I mixed wi' a crood far aboon the riff raff,
An' their friendship for me aye appeared to be true—
Bit I failed, so they pass an' jist nod to me noo.

I lo'ed a bit lassie as snod as could be,
An' I thocht that she cared a guid lot aboo t me
But she turned oot as false as the rest o' the crew,
For she passes me by an' jist nods to me noo.

There is Elder M'Sooricks wha leeves owre the street,
A God-fearing man, bit gey fond o' his meat,
Weel, he purchased my goods, bit his bill is aye due,
When I meet him he smiles an' jist nods to me noo.

An' there's mair than M'Sooricks gey deep in my debt,
But a smild or a nod's a' the payment I get,
An' am sorry indeed, an' its deeply I rue
That I fed sic a crood as whit nods to me noo.

There are ithers that cam' to my shop day by day,
Wi' a pettifu' tale asking things till "the pay,"
When I meet them you'd think I wis some wild Zulu,
For they cross owre the street, an' ne'er nod to me noo.

Gin' I'm spared to get oot o' the trouble I'm in—
Should the day come again when I'll hae lots o' tin—
You may bet your last maik that I'll never alloo
Sic a crood to "do" me as whit nod to me noo.

—Tom Burns, in The Scottish American.

DEVELOPMENT OF CHARACTER.

One of the things which give life its interest and its dignity is the fact that no experience stands by itself, but becomes a preparation for that which is to follow, says an exchange. There is a unity and completeness about life on the moral and intellectual sides which gives every act a definite force, and which lends even to trivial things that importance which comes from a close and vital relation to the working out of a large and comprehensive scheme. It is a truism that all life is but a preparation, but it is one of those truisms which very few people appear to believe, to act upon. A great many men and women live as if each day had no bearing upon its successor, and as if each act were unrelated to the acts that were to follow it. They have read neither history nor their own lives. They have failed to learn the first and most obvious lesson of experience. In every successful career there is clearly revealed the close relation between the culmination in striking achievement, and the fidelity, patience and courage which went before it. No man comes suddenly into any kind of supremacy. Every kind of superiority is the result of a thousand apparently unimportant and insignificant acts. The preparation for a great crisis is rarely made unconsciously. It is generally made by the man or woman who is doing the work of the day with the utmost fidelity, without any idea that that fidelity is to find its reward in the possibility of a notable achievement at the end. The experience of life is so adjusted to the development of character that everything which comes in the shape of opportunity or duty presents a test which there is no possibility of evading. He who meets these tests quietly from day to day, often without the consciousness that they are tests, is making sure preparation for the time when some great test will suddenly be applied, and the quality of the intellectual and moral fibre instantly disclosed. However skeptical men may affect to be, there is no getting away from God in this life. Every day, in every occupation, we are dealing with an invisible power, and the character of our dealing, whether we will or no, is determining the kind of success or the degree of failure that shall come to us. The oft-quoted remark credited to Wellington, that Waterloo was won on the cricket field at Eton, is only a dramatic way of putting the truth that the great victories are not won on the field where they are finally secured, but in a hundred unregarded preliminary trials of strength. Every day is such a trial.

INSTALMENT CONCERNS.

A retail grocer in a near-by city, who owns a couple of stores, one in a poor section, the other in a first-class neighborhood, recently informed the writer that the most remunerative of the two establishments in some respects was that which was situated in the tenement house district. The individual sales in the latter store were smaller, he said, but they were much more numerous than in the other, while the losses from bad debts were a mere bagatelle, whereas the more pretentious establishment was a constant source of anxiety, owing to the frequency with which bad debts were made and the difficulty of distinguishing between the worthy and unworthy applicants for credit. Possibly there was some unintentional exaggeration in our informant's statement, although we have heard somewhat similar opinions from other dealers. It is certain that in neighborhoods were the majority of consumers are accustomed to buy by the ounce or the quarter-pound, the margin of profit is usually much greater in neighborhoods where ordinary quantities of staple groceries are purchased, and by pushing the sales in the poorer district it is possible to obtain better returns than in wealthier districts, upon a similar investment of capital. There is, however, one serious obstacle to success in the districts where the laboring classes chiefly dwell, which many of the dealers in more prosperous localities do not have to contend with, and that is the instalment system of purchase that has been introduced by a number of concerns. Furniture, crockery, musical instruments, photographic albums, books, pictures, statuary, ornaments, etc., are sold in this manner, on conditions of weekly or monthly payments, to people who cannot afford to purchase them outright. Not only does the growth of this system tend to check the natural increase of the grocer's business, by tempting consumers to indulge in luxuries beyond their means, but it makes it very difficult to collect grocery bills. The instalment concerns obtain their victims' signatures to an agreement binding the latter to pay money on account at regular intervals, and the grocer is put off until a later date or must be content with a small percentage of his dues. It is but little consolation to the grocer to know that the butcher and the baker are equally affected by the same evil. Every retail dealer in the necessaries of life, whose stores are located in districts where the instalment system flourishes, must suffer, and they are powerless to prevent the loss of trade that ensues. The most that they can do is to avoid loss by bad debts, by keeping a watchful eye on the running accounts and refusing credit to doubtful parties.—Merchants' Review.

SEPTEMBER INNOVATIONS.

September 1st was the day set by many grocers in many cities of the country, to change their business to an entirely cash basis. There has been no concerted action among the grocers' associations, but this step has been largely the result of the weekly credit system adopted by the fruit and produce commission men. The ultimate result of these changes in the financial plans of the grocery and commission trade cannot but result in great benefit to all concerned. The commission merchants, without exception, are loud in their praises of the innovation. The grocers are now beginning to express their hearty approval of it and even the grocers who have been the most backward in settling their accounts have awakened to the benefit of a cash business and are so adjusting their affairs. The greatest hardship is perhaps falling upon the people who have heretofore been running grocery bills and are not prepared for the change. But after the first month is over even these people will find it no difficult matter to pay for what they get when they buy it and the tendency to live above what their means will justify will be checked. It has been one of the worst phases of the credit system that a certain proportion of the people when they can get trusted will live beyond their means. A cash business is just for everyone.—N. E. Grocer.

AN ENGLISH VIEW OF AMERICAN BUTTER.

Writing in the Manchester Guardian on agriculture at the World's Fair, Mr. James Long says: "A huge quantity of butter is made in the States. Details are kept of the quantity, but with one exception—an exception which is creditable to this country—I never tasted a sample which a European expert would consider passable, and this remark applies to the whole of the country, over 6,000 miles of which we traveled In the exceptional case the butter was produced by an employe who had recently been instructed by one of the most successful students who had recently left the British Dairy Institute at Aylesbury. As a rule American butter is heavily salted, and the fine flavor which is so much admired by all connoisseurs was entirely absent. The American people, however, are quite satisfied with their butter, as with their cheese and their cigars, and they believe we are entirely wrong in our tastes in these matters so much the better. American cheese makes a bad price in England; American butter would make a still worse price, and it is therefore probable that it will not appear amongst us. There is, however, one merit which attaches to the butter produced in the States. It is shown very often in granular condition, and the grain is much more perfect and beautiful than any I have seen in any other country. Ice is naturally the foundation of this result, but as ice is not always produced from the purest water it is not advisable to use more than is actually necessary. The American Cheddars, like the Young Americas, which resemble our load Cheddars, were, as far as I was enabled to see, quite second-rate samples, in no case comparing with such samples as those to which the best prizes are awarded in this country. There were also exhibits of Stilton and of various French cheeses, such as Brie, Camembert, Neufchatel, and Port du Salut, but these were inferior, resembling the original article only in shape. However, in this direction a great change will doubtless be effected, for the American people are far too clever and go ahead to be beaten by any other country."

SMYRNA FIGS.

The past month has demonstrated clearly the importance of figs in the foreign dried fruit market. This fruit is usually first in the field at the opening of the fall season, and its advent is the signal, so to speak, for the merchants of the country to start in upon their holiday operations. With new figs in market orders for same are immediately forthcoming, and as all buyers can be depended upon to follow the same course, an order for figs is never complete without an accompanying memorandum for miscellaneous goods, and the ball of trade is thus set in motion. With the seal of prohibition set upon the importation from Smyrna to this time, the market has been deprived of the old-time stimulant. Cholera in Smyrna and the quarantine system has put a complete check upon the importation of the article, the National Government having instructed their consular agent to withhold clearance papers from proposed shipments of the fruit to this country, the instructions being that a clean bill of health must be refused until the epidemic has ceased at the port of shipment, and thirty days have elapsed from the last officially reported case. This ruling has proved a very serious matter to our importers, and fully a month of the best selling period has been lost to merchants. Had there been no restrictions upon the importations importers believe that fully twenty-five hundred cases could have been turned over to this time, thus meeting a liberal revenue to the Government, at the same time offording those in interest an opportunity to realize a reasonable profit upon the cost and handling. Many believe in the old adage that "a lost trade is never recovered," and it certainly seems as if such will prove to be the case in this instance. When the new crop, Smyrna will actually be permitted to land, is a question which to-day agitates the minds of importers and the trade. We are informed that Dr. Wyman, the leading Washington official, has withdrawn his objections to the importations of the fruit, now that the disease ceases to exist at the port of shipment, but the American consul at Smyrna, we learn, will not grant permission for shipments unless it can be shown that the fruit was packed after the 15th inst. In London there is a stock of Smyrna figs to-day, and it has been suggested that drafts be made upon such so that supplies can be obtained here within a reasonable time without waiting for direct shipments from primary sources, but as the American consul in London is not authorized to take action against earlier instructions, it is doubtful if he will give clearance papers to fruit that he is fully aware came out of Smyrna during the prevalence of the epidemic. On the other hand, could the fruit be drawn from London without the sanction of the consul, would the steamer officials accept the freight with the accompanying risk of quarantine detention on arrival here? We understand that some in the trade here contemplate the drawing of stock from London, expecting that with the sanction of Dr. Wyman the goods will be permitted to land without objection. Local authorities, however, may take a stand in opposition, and insist upon abiding by the rule laid down that each separate invoice must be accompanied by a consular certificate guaranteeing the health of the original port of shipment. In view of the prohibition of the Smyrna product, orders have been sent out to Portugal and Spain for the fruit grown in those countries, with the result of importations of both varieties, but the stock landed has not given satisfaction, the fruit being unsightly, also improperly cured and packed California is looming up as a fig producer, but the stocks sent to market thus far indicates that the growers on the Pacific Coast have yet considerable to learn before they can put their fruit alongside Smyrna as a competitor. The industry on the Coast, however, is yet in its infancy, but we have noticed the push and perseverance of the people of that State in other fruit industries, therefore it is reasonably certain that in the course of the next few years they will make themselves felt in the markets of the country with a product which will present a fair comparison with the imported.—N. Y. Journal of Commerce.

THE CHESTNUT SEASON.

For an apparently unimportant article, the chestnut probably has more attention during its short season than any other article under the country produce heading. The consumption in and around New York city is very large, much greater than one could readily imagine, except those directly interested, and in addition to the heavy quantity worked into consumptive channels here large quantities are received in this market and re-shipped to Philadelphia, Boston, and other points, so that during the height of the season arrivals often amount up to many thousands of bushels a day. Early in the season when the nuts are green and full a bushel will average sixty pounds, but when the nuts become dry they shrink more or less, and will not average over fifty or fifty-five pounds to the bushel, and dealers have established sixty pounds as their standard, and nearly all the nuts sold by receivers on this market are by weight, being placed at so much per sixty pounds, or in proportion. Chestnuts differ from other articles sold on commission in that they nearly all arrive by express, and consequently they are delivered continually, the express companies bringing them in at all hours of the day, and it is impossible to give any idea of the day's supply early in the morning, as with most other things; consequently the market is a most sensitive one and subject to more rapid fluctuations than most any other article, so that more money is made and lost than would generally be supposed. A few years ago chestnuts were a harvest to the few commission dealers making a specialty of them, but of late when the nuts appear innumerable Italian firms spring up and thrive until the close of the season, when they apparently disappear. These dealers cater to the Italian trade which formerly had to buy from the commission merchants, and as a rule they are satisfied with a very small margin, and consequently they are well patronized by their fellow countrymen as they often, if not generally, retail their nuts at the same figure which they pay. They are able to do this and make a fair profit as they buy sixty pounds for a bushel, and by the use of slack measures they are able to make ten to fifteen pounds of nuts on a bushel, or even more if the nuts are dry. This causes considerable complaint, as receivers have entirely lost their retail trade where previously they were able, excepting perhaps a few of the largest receivers, to retail a large proportion or nearly all of their receipts at a figure considerably above the wholesale market value. One unfavorable feature to the market is that the supply if greatly scattered; nearly everybody seems to have more or less when they are plenty, and, on a weak market, buyers often have things pretty much their own way. The demand is not brisk until the weather is cold, and so far this season it has been too warm to stimulate trade, but the supply has been light until this week, and the market gradually eased off from $11 to 12 where it opened about two weeks ago, to $6 to $7 per bushel at the closeof last week, only a few late arrivals Saturday selling lower; but Monday, with two or three thousand bushels in the market, fell $3 to $4 per bushel, and still shows a weak and unsettled appearance. Advices from all points, both North and South, indicate an unusually heavy crop, and the suplpy will probably be large and prices low throughout most of the season. In some cases nuts are carried over in ice houses from one season to the next, but they seldom come out in good order, and dealers have mostly been dissatisfied with these experiments. There were few if any held over from last season. It is a common occurrence to put nuts in cold storage during the season for a short while to await a favorable market.—N. Y. Commercial Bulletin.

"Oh, wiles of grease," murmured the poetic boarder, as he detected an oleomargarine symptom to the butter.

Waiter—Will you have French fried potatoes, sir? Herr von Wachstetter (half rising from his chair in his indignation)—V-a-t!—

IT IS ONLY NECESSARY

To write us for Samples to test the incomparable values we are offering **IN TEAS.**

Our assortment of **Currants, Raisins, Figs, Prunes, Peels, etc.,** in stock and to arrive, comprise all grades.

"SPECIALTIES"
Hillwattee Tea
Diamond Crystal Salt

Lucas, Steele & Bristol,

Wholesale Grocers, HAMILTON

Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton

---

JAMES TURNER & CO.

Hamilton, Ont.

BROOMS! BROOMS! BROOMS!

CEILING BROOMS

Standard A
Standard B
Standard C
Standard D

Signal A
Signal B
Signal C
Signal D
Signal E
Signal F

CURLING BROOMS

SOOP HER UP, SANDIE!

DRY GOODS.

MONTREAL MARKET.

The fine warm weather has proved a a serious drawback to the wholesale dry goods trade, and some merchants assert that if it continues much longer and stocks are not broken into more it will occasion a serious curtailment in the aggregate volume of the sorting business this fall. In some cases improvement was spoken of in the case of orders from travelers, but the general run expressed dissatisfaction.

As to the lines which are moving at present they consist largely of underwear, cloakings, tweeds, in fact, woolen goods generally.

Values as a rule hold firm, especially on white and grey ctoton sand makers' agents protest that despite the hope of cheap goods from across the lines entertained by some buyers, prices on these goods are not likely to go lower.

Payments generally are favorable, some of the houses mentioning a pretty high percentage.

Brophy, Cains & Co. are offering some fine lines of black goods for ladies wear of all kinds. They make a specialty of this description of goods and note gratifying encouragement therefrom.

S. Greenshields & Co.'s advices from Messrs. Fraser, Cains and their other buyers at present at primary centres are that values generally show a firm tone on all the leading centres for all staple lines of material.

Thouret, Fitzgibbon & Co. note some encouraging returns this fall on the "large lines of "Jammet" gloves which they carry. They are selling at old prices from present stock, but state that spring orders will, from present appearances have to pay higher prices.

Caverhill, Kissock & Co.complain very much of backward trade on account of the fine weather. They have nothing else to report of interest.

Jas. Johnston & Co. report the receipt of some handsome lines of velvet trimming material, ribbons, etc., in the usual popular shades. Their line of "Muscovite" dress goods continues as as great a favorite as ever.

S. Greenshields, Son & Co. note a good turnover of staple lines of flannels, domestic and foreign. They always carry a full assortment of domestic grey flannels, and until the weather interfered a fortnight ago, the movement of them was very good.

TORONTO MARKET.

Trade has toned down in sympathy with the warm weather which has continued, contrary to expectations, during the past week. Visiting buyers have been very few in number, and letter orders, while numerous, have not been productive of very large parcels. Road orders, as a rule, have been below the average, and the common report is that retailers have made but small breaks in their fall and winter stocks.

Taking everything into consideration the general dry goods trade of Canada shows no unfavorable feature, as the decrease in business is less than 10 per cent., and there is abundant opportunity for this to be made good before the season ends. The causes are not permanent, other than the climatic ones, and these may quickly become beneficial. Trade in the United States, on the other hand, shows a decrease of fully one-third, and it is not expected that any part of this will be made up.

Collections are only fair, some houses having complaints to make. The quietness of the general retail trade makes rural collections somewhat slower than might be naturally expected.

Wyld, Grasett & Darling report a fair trade in meltons and beavers for overcoatings. Tailors' trimmings are in full stock.

Caldecott, Burton & Spence have another shipment of braids in blacks and colors; plain Hercules, military and fancy weaves in all the widths, wide and narrow.

John Macdonald & Co. have received this week a shipment of the leading colors in velveteens. Ladies' misses' and children's underwear is strongly in demand, and this house shows some special lines.

In Gordon, Mackay & Co.'s men's furnishing department they show a very attractive range of men's fine half hose including plain and ribbed cashmere, natural wool, tans, besides low priced Canadian lines.

Alexander & Anderson have a shipment of black Hercules and military braids in all widths. Hair nets in natural hair and silk are new stock. They are also opening out a large assortment of silk handkerchiefs in fancy embroidered, brocade and colored.

W. R. Brock & Co. have some exclusive lines of blankets which are moving well despite the seeming dullness of trade. A special line of Scotch-finish shirts and drawers has been sold already to the extent of 2,000 dozen, and repeats and new orders bid fair to double this amount before the end of the season.

Gordon, Mackay & Co. are clearing the balance of this season's stock of dress trimmings, including some very desirable styles and colorings in Astrachan effects, etc., at prices that cannot fail to make them attractive to the trade.

Wyld, Grasett & Darling have two special lines of ladies wool mitts to retail at 20 and 25 cents. These are imported goods and of fine quality. Their stock of ladies' vests is still well assorted, and they have some special lines to sell at popular prices. They have just opened a shipment of novelties in frillings of the latest designs and colorings. Evening silk gloves in 24 inch and 30 inch are now in stock.

A recent shipment makes Gordon, Gordon, Mackay & Co.'s stock of elastic cords complete, and puts them in a position to fill all orders for 4, 6, 8, and10 cord black silk, and 6 and 8 cord white, besides a large variety in black and fancy garter webs in English and American makes.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Just Arrived - -

NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias. J. Morand's Select Valencias.
J. Morand's Layer Valencias.
Tarragona S. S. Almonds. Spanish Onions in Crates.

DAVIDSON & HAY,
36 Yonge Street, TORONTO

SELF RISING BUCKWHEAT FLOUR.

Your Customers want the BEST.

A Pure Buckwheat Flour ready for immediate use and a perfect Self Rising Flour.

WE MAKE IT.

We use only best selected grain, carefully milled. We manufacture our own Rising Compound and guarantee our Flour pure and of uniform quality. It makes delicious pancakes in two minutes according to directions. We are putting it up same as last season.

5 lb. Packages, 1 Dozen per Case, $2.25 per Case. (Show card enclosed.)

On straight or assorted orders for five cases of our goods we allow freight to Ontario points.

Order through your wholesale grocer, or direct from us.

The Ireland National Food Co., Ltd., Toronto.
Millers & Manufacturers of Choice Breakfast Cereal Foods, Flour & Meals.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention.

War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE
SNOW DRIFT CO.
BRANTFORD

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR
Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.

L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Jagson says the eater of the early apple catches the worm.

John Rogers, a Petrolia merchant, has decided to devote all his attention to groceries in the future. May success crown him.

There are only two thousand sorts of apples grown in the United States, and with 65,000,000 of people to please, it is no wonder that some tastes are not satisfied.

From Jan. 1 to Aug. 31 England imported 119,818 tons of hay compared with 32,177 for the same period last year. Canada's contribution was 23,517 tons against 3,350 tons for 1892.

A young grocer entering into business for himself was asked on what he relied for success. He replied, "Hard work, honest dealings and independence in the conduct of my business."

Sugar importations during the fiscal year closed June 30, amounted to $120,000,000. The quantity was 3,450,000,000 pounds. Beet sugar importations amounted to about 13,000,000 pounds.

It has taken 1,500 years of horticulture to develop the orange from a berry which was originally about the size of a wild cherry. So all good and great things are attained through slow and often painful processes. Especially true is this of character building.

Capt. Forte, a large sugar planter in Jamaica, has arrived in England with specimens of diseased sugar canes for submission to the Director of Kew Gardens. The sugar crop in Jamaica is this season threatened with destruction by this peculiar and baffling disease.

Here, says an exchange, is a good definition of prosperity: "A condition in which labor is fully and actively engaged in useful occupations at fair wages, while commerce is selling the products of the country freely and at prices which give a reasonable profit to all concerned, but it is necessary that this condition shall be general."

A determined burglary was committed at W. J. O'Brien's grocery, James street north, Hamilton, the other night. Thieves broke in by way of the back door and carried off the cash register, containing over $14 and a bank book. The register was found between 8 and 9 o'clock the next morning on Gore street, near the Methodist church. It had been broken open by the thieves, who took the $14 in bills, but generously left the small change and the bank book. Mr. O'Brien is thankful to get his register back without the cash.

The official inspectors in Dresden, Germany, make use of Eber's reagent; a mixture of hydrocloric acid, 1 part, alcohol, 3 parts, and ether, 1 part. With this a glass rod is moistened and held close to the suspected meat. If the polished surface becomes clouded (owing to the formation of ammonia), the meat is declared unfit for food, and consigned to the fertilizer factory.

In Germany, especially in the eastern districts, starch is made generally of potatoes. The manufacture is of a very simple process; the potatoes are grated on rasps to a very fine pulp, which is separated by sieves into fibre, which remains, and starch, which is washed away. The latter is allowed to settle in large tanks, is cleared by washing, and then dried at a low temperature.

After about sixteen months of varying misfortunes such as losing sets of tools and other mishaps, Webster Bros. have completed their salt well at Moortown at a depth of 1709 feet, striking through a bed of crystal rock salt about fifty feet in thickness. The well has now been pumping over twenty-four hours, everything is tight about the casing and all is going on swimmingly and the venture will doubtless prove a big success.—Petrolea Advertiser.

Halifax Chronicle: The apple trade of our province is as good, if not better, than it has been for some years past, the demand in the American market still remaining keen, with prices satisfactory, says the Bridgetown Monitor. On Monday, 16th inst., the steamer City of Monticello carried across the bay, en route by State of Maine to Boston, a cargo consisting of 718 barrels, besides a quantity of potatoes and canned goods; while the Yarmouth line is also receiving a large patronage in the carrying of apples and other produce.

According to authoritative accounts, Lower Burmah promises to become a great coffee producing country, and special efforts are about to be directed to developing the district in this particular branch of industry. Coffee went lamentably wrong in Ceylon a few years ago, and the planters in that prosperous island have now taken up tea-growing all round, but it is claimed for Lower Burmah that it possesses special advantages over Ceylon for the cultivation of coffee. The Tavoy district is regarded by experts as being exceptionally rich in suitable soil for coffee growing.—Grocers' Review.

The St. John Telegraph says: At the present time, owing to various causes, the dairy products of New Brunswick are much less in amount and greatly inferior in quality to what they ought to be. It is not that we are deficient in the number of our live stock, for with more than 100,000 milch cows, our dairy output ought to be very large, and worth at least

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

How Does This Catch You?

We are offering New Japan Teas—good styles and excellent cup quality at 12½ cts. Samples on application or can be seen with our travellers.

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

1842. ESTABLISHED 1842.

L. CHAPUT, FILS & CIE,

WHOLESALE GROCERS,
Importers Teas, Wines, Liquors, Etc.
MONTREAL

Our Stock is one of the most complete and best assorted in the Dominion Merchants are cordially invited to visit our store.

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

When ordering . . .

JAMS, PICKLES, CATSUP, Etc.

TRY

T. HOSKIN

As his goods are equal to the Imported.

535-537 King Street, W.,
TORONTO

LAWSON BROS.

Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

$2,000,000 annually, but many of the cows on the farms of New Brunswick are of inferior quality, while most of them are not cared for in such a way as to yield the best results. It is satisfactory to know, however, that a great improvement is now gradually taking place in both particulars, and that our farmers are becoming alive to the necessity of giving a fuller measure of their attention to the breeding and care of their animals, as well as to those scientific methods of dairying which have the approval of the best modern authorities. The time is not far distant when Professor Robertson's predictions will be fulfilled, and when the dairying industry of this province will become as important as the lumber industry now is.

Kerns & Company of Burlington shipped nearly 500 barrels of apples last week for Montreal.

Simon Leiser, wholesale grocer, Victoria, B. C., contemplates admitting Emanuel Bloomingdale, of San Francisco, into partnership.

The Steveston (B.C.) Enterprise says: "Most of the salmon being shipped by the syndicate for the English market is going unlabelled, as the long voyage spoils many of the labels. They will, of course, be immediately labelled upon arrival in England.

R. G. Baxter has purchased one of the Bronte grain storehouses and purposes to place it on several scows, bodily, and tow it to Burlington and place it on the foundation prepared for it, where the old one stood that was recently burnt down.—Free Press, Acton.

The trade will be pleased to learn that Stewart Munn & Co. have carried off medals and diplomas at the World's Fair for their boneless and skinless codfish, Munn's liquid and fish glue, Munn's frozen and strained cod liver oil, also canned Labrador salmon and cod tongues, as well as their steam refined pale seal oil.

Ernest Kemp, the oyster expert who came to Canada from Whitstable, England, some months ago at the request of the Government, to investigate the depletion of the Canadian oyster beds, has sent a valuable report to Sir C. H. Tupper. Mr. Kemp suggests stringent regulations for improving the beds, believing that only in this way can they be brought up to their old-time productiveness.

W. Boulter & Sons, the well-known canners, of Picton, have taken a five years' lease from F. W. Barrett of part of the premises formerly occupied by Jacques & Hay's furniture works, Esplanade street, Toronto. After examining various sites in the city, Mr. Boulter decided to locate in a central locality, where he would have best shipping facilities and be able to get all the help he wanted to hire. He will employ 150 to 200 hands and wants to be where he can get them with the least trouble. These premises also enable him to establish his works at the least outlay, as a large Corliss engine and boiler of 200 h.p., built by Doty Engine Works Company, have just been installed. There are many advantages to a manufacturer to be in a good locality and Toronto fills the bill.

Attorney-General Longley has just received the following very encouraging note from Mr. J. W. Bigelow, president of the Fruit Growers' Association, who is now attending the World's Fair as the representative of the local government: "I feel like offering to pay your expenses if you will return and see our fruit exhibit since we have got it arranged to the best possible advantage. We are scoring a point for Nova Scotia gravensteins, kings, ribstons, etc., and potatoes, and are now sure of first prize."—Chronicle, Halifax.

The grocer now-adays believes in early closing and has more time to recreate with his family than a decade ago when most of the guild could only sing:

When I get time—
I'll regulate my life
In such a way that I may get
Acquainted with my wife.

PERSONAL MENTION.

Hugh Blain of Eby, Blain & Co. is at the World's Fair.

Alex. Jardine of the Pure Gold Manufacturing Co. is in Chicago.

R. T. Macdonald of Eby, Blain & Co. has been taking a business trip through Huron, Bruce and Grey counties.

Hugh Hickey, who does the W. G. & B. for Lucas, Steele & Bristol, has been laid up sick in Guelph, but will soon be on his feet again. He has made many friends on the road.

D. Stewart, merchant, Thistleton, left on Friday last for the World's Fair, Chicago.



A SAD MISTAKE.

ANGELINA—"Why, Edwin, whad's de mattah wif yo'?"

EDWIN—"Why, I jumped offen de roof wif a hammock an' thought it would open like a parachute; but it didn't."

J. F. EBY HUGH BLAIN

This is a Good Picture



It represents a

Better

article

Do you handle Chocolate made by **Menier?**

It will pay you to try a 12 lb. box—½ lb. packages.
price, **38** CTS. lb.

Send your orders to us direct.



Canadian Cheese

AT

THE WORLD'S FAIR

Swept everything before it.

We beat the World

The finest cheese, bar none

is "THE ROYAL ARMS"

Absolutely Perfect

TRY 1 DOZ. SMALL JARS

EBY, BLAIN & CO., Wholesale Grocers Toronto, Ont.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Oct. 26, 1893.

GROCERIES.

There has been no material change during the week. In fact the only thing that may be characterized as new is the arrival this week of new Tarragona almonds and new Florida oranges. Briskness continues to be maintained in canned vegetables and prices seem to have a firmer tendency. The market is still bare of Rio coffee, and quotations remain as before. A good demand is reported for granulated at unchanged prices, but other kinds are in moderate request only. Syrups and molasses are in fair demand. In teas, low grade Young Hysons and Japans are the only kinds that are receiving much attention. All dried fruits except currants are quiet, and there is no great demand for them. Payments are reported fair.

CANNED GOODS.

There is not much change in canned goods. Business in tomatoes, peas and corn, while not quite up to that of last week is still good. Prices in these particular lines remain unchanged at 80 to 85c., but the tendency is toward greater firmness than otherwise. There have been some tomatoes offering during the week at 82½ to 85c., but not many transactions are being consumated. A slightly better enquiry is reported for canned fruits this week, principally for the better brands of peaches, raspberries and strawberries. The idea as to price is: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. Offerings of canned fruit are light and the pack does not seem to be heavy. Demand continues fairly active for salmon. We quote $1.25 to $1.40 for talls and $1.57½ for flats. Lobsters seem to be moving a little more freely this week, but without any change in prices. The enquiry is principally for the better brands, ranging in price from $1.85 to $2 for talls and $2.25 to $2.50 for flats. Sardines and meats remain dull and featureless.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

COFFEE.

There have been no new developments. The local market is completely bare of green Rio coffees, and enquiries are being received from all parts of the Dominion. Some grinders are in the meantime turning their attention to Santos coffee. We quote as before: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

New Tarragona almonds have arrived on this market during the week, and prices for them range from 12½ to 14c. These prices are about 2 cents lower than a year ago. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 15c.; chestnuts, $4.75 to $5.00 per bushel; hickory, $2 to $2.25.

RICE.

The movement is fair only; 3¾c. is the idea for "B" and for Japan 4½ to 5½c. is ordinarily quoted.

SPICES.

There has been a lot of spices selling, particularly for pickling purposes. We quote: Pure black pepper at 14 to 16c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet Oct.	Beet March.
	s. d.	s. d.	s. d.	s. d.
Oct. 19.....	16 3	13 6	13 3½	13 3½
Oct. 20.....	16 3	13 3	13 1½	13 1½
Oct. 21.....	16 3	15 3	13 2½	13 1½
Oct. 23.....	16 3	13 3	13 3½	13 2½
Oct. 24.....	16 3	13 3	13 2½	13 0½
Oct. 25.....	16 3	13 3	13 3	13 2½

Business in this line continues to evince a disposition to drop off, although prices are fairly steady. Granulated is not yet in good supply and with some refiners there is a scarcity of the very bright yellows. For granulated the ruling price is still 5½c. with occasional sales at $5.45. Outside granulated there is not much selling. Some houses have a dark yellow lower province sugar which they quote as low as 4c. and prices range from that figure up 5¼c.

Willett & Gray, in their Weekly Statistical, says;

THE WEEK—Raws unchanged. Refined unchanged. Net cash duotations are: Muscovados, 3¼-⅜c.; Centrifugals, 4c.; granulated, 5.08c. Receipts, 34,291 tons. Meltings, 35,000 tons. Total stock in four ports, 25,175 tons, against 25,884 tons last week, and 109,520 tons last year. By cable: Stock n Havana and Matanzas, 52,000 tons against 57,000 tons last week, and 12,000 tons last year. The six principal ports of Cuba give for the week: Receipts, 1,000 tons; exports, 7,000 tons; stock, 74,000 tons, against 80,000 tons last week and 26,000 tons last year. Total stocks in all the principal countries, 340,975 tons, against 391,156 tons at same dates last year. Afloats to the United States from all countries estimated, 78,000 tons, against 95,000 tons last year. Beet sugar quotations, cost and freight, 13s. 9d. per cwt. for "firsts."

RAWS—It has been fortunate for all concerned that the receipts of sugar for the week have been large and equal to the requirements for meltings at the full capacity of the houses running. This leaves stock on hand same as last week, with but little surplus to meet any falling off in receipts during the coming week. The exports from Cuba were only half as much as in the previous week, but there should be free arrivals from Europe. The tendency, however, for the rest of this month is for a possible scarcity of supplies at the four ports, but with increasing supplies at New Orleans from the domestic crop, the situation is by no means serious. Present quotations for sugar on the spot can only be maintained by a continued scarcity, for the reason that all foreign markets are ½ to ⅝c. below our parity, and show a tendency to decline rather than to advance. Some Muscovados arrived during the week both here and at Boston, and are held at 3½c., which price can only be had should some refiners run out of supplies for immediate use, which is not probable now.

European markets show a declining tendency, owing to more favorable reports regarding the beet crops and to heavy rains which have raised the Elbe and permit sugars from Austria to reach shipping ports. Beet crop estimates are again taking on a considerable increase over last year, and Mr. Licht foreshadows an increase of some 250,000 tons in his coming estimates of the cane crops, which is in accord with our own expectations. The weather continues favorable for the cane fields in Cuba, and similar good reports come from all the West India islands, indicating much larger crops than last year's.

REFINED—Quotations remain unchanged and the conditions of deliveries have not much improved at the four ports, although prompt deliveries have been reached at New Orleans. It now looks as if it may take the rest of this month to equalize deliveries to demand, even at the present rate of meltings. There is not likely to be any change in prices while conditions of raws and refined remain unchanged, as already noted. The McCahan refinery continues to run smoothly, and is now sold ahead also for ten days more.

SYRUPS AND MOLASSES.

A fair business is reported in syrups at from 1¾c. up. The movement in molasses is reported to be fair at 30c. for Porto Rico and New Orleans and 30 to 35c. for West Indian, in barrels and half barrels respectively.

TEAS.

Not much doing. The principal movement is in low grade Young Hysons and Japans, the latter at about 16 to 17c. and the former at 14 to 16c. Latest mail advices from England report that Ceylon teas are keeping their price and seem likely to do so with a strong home demand. Indian teas

FOR DAIRY . .
BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.
EGGS ARE A LIGHT CROP.
We are open for consignments.
Let us hear from you about Eggs and other Produce.

COWAN'S
COCOAS AND
CHOCOLATES
Are Standard, and sold by all grocers.

J. BELL & CO.
Wholesale Produce and Commission Merchants,
64 Colborne St., Toronto, Ont.
We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.
Egg cases supplied. 'Phone 2,291.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.


Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

RUTHERFORD & HARRISON,
Wholesale Produce & Commission Merchants
76 FRONT ST. EAST, - - - TORONTO,
DEALERS IN
Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.
Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

are quiet and a little lower. Young Hysons are in poor supply and are bringing good prices. In China, black Moniugs continue to show best value.

DRIED FRUIT.

There has been some movement in currants at from 4½c. up, but otherwise the dried fruit market is quiet. Valencia raisins are firm in Denia, but there is not much doing here; 4½c. is the idea for offstalk, 6c. for selected, and 7c for layers. Sultana raisins quiet and unchanged at from 6½ to 10½c. There is nothing doing in prunes, and prices rule as before at from 6½ to 7½c. for old fruit.

BUTTER AND CHEESE.

Butter market remains much as before. Choice dairy butter still finds a ready sale, and it is somewhat scarce. Round lots are held outside at from 19 to 20c. and jobbers here are getting from 21 to 22c. ordinarily, and 23c. occasionally. Large rolls are going out at about 19c., but there are not many on the market. Good dairy pound rolls are wanted by jobbers at from 22 to 23c. Bakers' butter is quoted as low as 16c. There has been considerable enquiry from outside points for creamery, and holders of September and October make are reported to be asking big figures. Jobbers are paying 22 to 23c. for creamery tubs and 24c. for pound prints. From the retailer they are getting 1 to 2c. advance on these figures.

Cheese is firm and in good demand; 11c. is asked for August make and it is said that as high as 11¼c. is obtained in some instances outside.

COUNTRY PRODUCE.

BEANS—There is not much doing. Jobbers have been taking a few prime medium beans at $1.23 and from retailers they are getting $1.40; for hand good picked they are paying $1.30 to $1 42 and selling at $1.40 to $1.50.

DRIED APPLES—Market continées quiet. There have been some transactions at 4¾ to 5c. and jobbers are ordinarily getting 5½c.

EVAPORATED APPLES—The market has been receiving a little more attentiou during the last few days, but it does not seem to have resulted in much business being done. Holders have peen asking all the way from 8½ to 9¼c. for new fruit, but buyers are not inclined to pay the outside price. The market is in fact somewhat unsettled owing to a difference of opinion regarding the apple crop. Jobbers are asking 10c.

EGGS—The market has been a rising one during the week, and for strictly fresh as high as 19c. is asked; ordinarily 17½ to 18c. is quoted.

POULTRY—There is a good demand coming in, particularly geese and turkeys, and prices rule lower. We quote: Turkeys 11 to 11½c. per lb., geese 5½ to 6½c. per lb., chickens 35 to 50c. per pair, ducks 65 to 75c. per pair.

POTATOES—A good many are offering, and prices are easy at 50c. per bag on track and 60c. per bag out of store.

HONEY—Much as before. We quote: Extracted white clover 8c. in 10 and 30 lb. tins, and sections 12 to 14c.

HOPS—Market continues as dull as ever. Sales of 93's are reported at 16c., and 92's are quoted at 12½ to 14c.

ONIONS—Demand is slackening, although a steady trade is still doing. Prices are easier at 85 to 90c. Supplies for the season have nearly all arrived.

SWEET POTATOES—Not a great deal doing, and prices remain much as before at $3.50 to $3.75 per bbl.

GREEN FRUIT.

FOREIGN—There is an increasing demand for all such foreign fruit as lemons, oranges and Malaga grapes. Lemons are firmer, and the Malaga market has advanced fully 2s. during the week. Maori lemons are about out of this market. New Florida oranges are arriving this week and they are showing good quality. They are selling at $4 to $4.25. There is some enquiry for bananas at unchanged prices, but there is not of course the same business doing as a month or two ago. Owing to the large receipts of Canadian cranberries, the Cape Cod article is not receiving as much attention as usual.

DOMESTIG—The volume of business is gradually getting less. There is a fair quantity of grapes coming forward, but receipts of peaches are confined to a few odd boxes. In apples, there are a good many windfalls coming in, and these are plentiful at $1.50; while fine stock runs up as high as $3 per barrel.

We quote: Oranges—Floridas, $4 to $4.25, Jamaica's, $6 to $6.50 per bbl., $3 75 to $4 for boxes; lemons, Messinas, $6 to $6.25; Maiori, $8 to $8.50 per box; Malagos, $4 to to $4.25 per box, aud half chests $7.50 to $8; bananas, $1 to $1.50; peaches, 50 to $1 per basket; pears, 50 to $1 per basket; tomatoes, 25 to 40c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 2¼ to 2½c. per lb.; Niagara's, 2½ to 2¾c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c. Apples, 25 to 30c. per basket and $1.50 to $3 per barrel. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2.40 to $2 50; Canadian, $6 to $6.50 per barrel; boxes, $2 to $2.15.

HOGS AND PROVISIONS.

Farmers' deliveries of dressed hogs have been liberal during the week and prices are easier. As high as $8 was paid early in the week, but $7 75 is now about the idea of packers as to price. Car lots of both western and northern hogs have been purchased at $7.75, delivered at Toronto. They look upon present prices as being too high and declare that after orders now booked are filled they will cut up no more hogs till lower prices obtain. Smoked meats continue in good demand at unchanged prices. There have been some shipments of car lots of green cured meats to the coast at 11c. for hams, 12c. for bellies, 9¼c. for rolls, and 10¾c. for long clear. Venison is beginning to arrive, and we quote 6 to 7c. for carcases, 11 to 12c. for hind quarters.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12¾c. in tubs, 13c. in pails and 12½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21.50 to $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 7 to 8c., mutton 6 to 6½c., lamb 7 to 8½c., veal 7½ to 9c., venison 6 to 7c. for carcases and 11 to 12c. for hindquarters.

HIDES, SKINS, TALLOW, WOOL.

HIDES—The situation in hides continuing about the same as last week. The different market points throughout Canada and the United States appear to be in a dull condition. As tanners having laid in a large supply, they are not anxious to invest in more. Prices remain unchanged, dealers are paying 4c. for No. 1, 3c. for No. 2, 2c. for No. 3.

SKINS—Trade continues quiet. Prices are much lower than last year at this time, and the prospects for an increase demand for domestic trade is not at all bright. Prices as quoted by Toronto dealers are the same as last report. Fresh slaughtered skins are running at 60 to 65c.

TALLOW—Continues in good demand, although somewhat scarce. Prices are a little higher at 5 to 5½c. per lb.

WOOL—Domestics remain quiet. Some few cars of Northwest lots are being disposed of, but this is about all. Prices remain unchanged. Dealers are paying from 19 to 20c. for good pull wool, and 16 to 17c. for fleece.

FISH.

The supply in herrings is increasing and it is expected that from now on supply will be sufficient for the demand. We quote Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4 50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Salt trade continues good and some large shipments are reported during the week. We quote: Car lots, dairy, $1.25; barrel salt 95c.; coarse sacks, 68c.; fine sacks, 75c.; American rock, $10 per ton.

PETROLEUM.

The Petrolia Advertiser, in its weekly report, says: The same old monotony still reigns in oil matters, and a readable report

TRY US with your

BUTTER, EGGS,

POULTRY.

We have good connections, best references, and make prompt returns.

CLEMES BROS., Toronto,

COMMISSION MERCHANTS.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.



KENT

Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your

EYE

on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

MARKETS.—Continued

is out of the question. Crude remains unchanged and may be quoted at $1.07 delivered, and refined at 9¾ to 10c. f.o.b. here.

On the local market the conditions are much as before. A good business is being done and prices are unchanged. We quote: 5 to 10 bbl. lots, imperial gallon Toronto; Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c. Photogene, 22c.

MARKET NOTES.

There is a slightly firmer feeling in canned vegetables.

Davidson & Hay have new shelled almonds in stock.

Sloan & Crowther are almost sold out of the "Lion" brand of salmon.

New season's Malaga grapes and new Floriday oranges are arriving this week.

Eby, Blain & Co. have in stock new California apricots, peaches and pears.

Sloan & Crowther are in receipt of a carload of the Skeena Packing Co.'s salmon.

Dawson & Co. shipped two carloads of apples from Caledon station to Chicago this week.

See Edward Adams & Co.'s list of new fruits in advertisement, their travelers have quotations.

R. S. McIndoo is placing a new English pickle on this market. It is manufactured by Odart & Co.

The steamship Escalona, due to arrive this week, is the last of the direct fruit steamers for the season.

New Tarragona soft shelled almonds are on the Toronto market this week and they are quoted at 12½ to 14c.

Edward Adams & Co. have secured the agency for Aunt Sally's pan cake flour and Aunt Abbey's rolled oats.

Lucas, Steele, Bristol report that they are offering at cheap figures half barrels choice new British Colnmbia salmon.

The Toronto Salt Works report the following sales during the past week:—1 car of American rock, 3 cars of barrel salt, and 2 cars of coarse sacks.

Davidson & Hay have been appointed sole agents for Aunt Abbey's cooked rolled oats and Aunt Sally's pancake flour. Both are in 2 lb. packages.

T. Kinnear & Co. are offering last season's prunes in cases at what they claim to be reasonable prices; also West Indian molasses and almond nuts.

Lucas, Steele & Bristol have a good supply of Sicily filberts for Halloween, also choice Grenoble walnuts. This firm's sale of Spanish onions is reported to be large.

Venison is arriving on the market Although a definite price has not yet been quoted, dealers are starting it at 6 to 7c. for carcass and 11 to 12c. for hind quarters.

The raisin seeder is going well with Lucas, Steele & Bristol, also the bag prunes to arrive. Their figs and Sultanas left Smyrna last week, which should bring them due end of November.

Balfour & Co. are more convinced than ever that it pays to keep nothing but the best goods, and they are refusing to order cheap currants and Valencias, believing the best trade will pay a little more for really choice goods.

Lucas, Steele & Bristol made delivery of their Amalias, Filiatra and Provincial currants, barrels and cases, last week. Their assortment arriving consists of extra fine Gulf, Campos, Patras, Panariti, Perfecto and Excelsior Vostizzas.

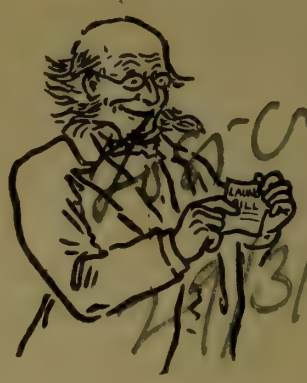
The Canadian Specialty Co. are showing this week a fine line of D. & P. New York brand rock candy, in 5-lb. boxes, white, red and yellow colors, of which they have received a second shipment. They have also triple refined rock candy syrup in half-barrels, weighing over 13 lbs. to the gallon.

The Pure Gold Manufacturing Co. will place a new tomato catsup on the market shortly. The firm is in the meantime experimenting with it in order to make it as near perfection as possible.

W. H. Gillard & Co., Hamilton, agents for Western Ontario for Gillard's new pickle and Gillard's new sauce, manufactured by Messrs. Gillard & Co., of London, Eng., state that since their lithographed advertisement appeared first in THE GROCER they have received numerous orders outside of their regular customers—not only from retailers in Ontario, but in New Brunswick and British Columbia—thus showing the widespread influence of THE GROCER.

An advertiser writes:—"Bueyrs of currants and raisins should exercises care this season in selecting their supplies, as a great many new names and brands are on the market. Ordinary Provincial currants are being put up in cases and sold under fancy names. English style selected Valencias must not be mixed up with best quality selected. These latter, if from a reliable firm, are ahead of any layer

Well Pleased



WITH THE PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

. . UNEQUALLED . .

SYMINGTON'S
COFFEE
ESSENCES

ASK FOR THEM

WHOLESALE AGENTS
STANWAY & BAYLEY
. . TORONTO . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
Welland, Ont., Canada.

Do You Sell

BROOMS?

We Make the Best. Our Brands are All Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.,

TORONTO..



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES.

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

MARKETS—Continued

fruit. Packers of this latter kind should be publicly exposed for the rascally fruit some of them put in for "Four Crown," fancy labels thrown in—lots of them not equal to off stalk."

WHAT WHOLESALERS ARE SAYING.

Eby, Blain & Co: "We are having free sales of Spanish onions this week in crates at 85c."

Lucas, Steele & Bristol, Hamilton: "The half barrels of mackerel sold by us are pleasing everyone."

"Judging from the way people are buying, salmon seems to be considered pretty much a staple article," remarked a wholesaler the other day.

Balfour & Co.: "We have large sales for our Aberdeen salt water herrings in small kegs. The quality is the finest ever seen in Canada. We have cabled for several hundred more kegs to be shipped at once."

W. H. Gillard & Co. of Hamilton: "There is a remarkable increase in the demand for Pettijohn's Breakfast Food amongst their customers, and the numerous repeat orders received have compelled us to buy this article in carload lots."

Balfour & Co.: "We have a large and increasing sale of Lovejoy's Breakfast Flakes, for which we are Canadian agents. There is nothing better made in this line, and the price is $4 per case. A car load of these goods is now on the way.

Ireland National Food Co.: "We find a steady increase in the sale of our goods in packages, especially our domestic rolled wheat. Customers report it as giving great satisfaction. We expect a heavy run on our S. R. buckwheat flour, and are in good shape to meet all demands promptly."

Wright & Copp: "That Pettijohn's Breakfast Food is now a permanency on the Canadian market is an established fact. Its introduction was opportune, supplying a long felt want for a delicate, invigorating and appetizing breakfast food; sustaining for the robust and at the same time making a most delicious and nutritious food for invalids. The success with which Pettijohn has met so far augurs well for its future, and we have a large and steadily increasing sale. One firm, W. H. Gillard & Co. of Hamilton, having lately purchased a carload to fill their numerous repeat orders."

MONTREAL MARKETS.

MONTREAL, Oct. 26, 1893.

GROCERIES.

The week's business in general groceries has been of a fairly active nature, but one or two lines have monopolized most of the attention. Chief in this respect has been dried raisins, which, despite very low offers on the part of some of the jobbers here, manifest a very firm tone, and it is not at all improbable that before the next time of writing we will have to chronicle an advance in the first cost on spot here for prime grades. THE GROCER referred specially to the matter last week, but there have been some interesting developments since then. The chief cause of the present firmness is the great scarcity of fruit on spot or near at hand, which puts holders in a very independent humor. The fact of the low offers above referred to, however, create some irregularity in the demand, which jobbers are bitterly complaining about. The people who are making these low offers have large lines of fruit, but buyers who cite these offers seem to forget that the low prices are on common grades and that leaving them aside no order can be filled for anything really fine except at firm figures. Besides, as we have already noted, there is a wide range in the grading, a fact which prospective buyers would do well to bear in mind in the case of low prices being offered them. It is claimed that some of the earlier purchases, for instance, at the very low figures, do not turn out on inspection to be very uniform in quality of size. Taking the receipts as a whole, though they may vary, the general opinion seems to be that the medium to fine grades are very good value for the money compared with stock which was selling last year, and that grocers who get them will find themselves all right In curarnts there is nothing special to note, and other lines of goods remain much the same. In sugar refineries are beginning to catch up with their orders and prices are steady. Teas remain quiet with enquiry fair. Molasses has furnished some fair-sized sales and the tone is firm. Syrups are the same way but quiet. A firm tone characterizes the coffee market and spices continue steady. Canned goods are steady on the whole although some cutting in salmon by a leading French wholesale house has unsettled prices somewhat. Fish are much the same.

DRIED FRUIT.

The occurrences and transactions in this line of goods, notably Valencia raisins, has been the chief feature of the wholesale grocery market this week, overshadowing everything else. Despite extreme inside offers by one French wholesale firm on common raisins, the general tone of the market is firm, and it would not be at all surprising if before this time next week higher prices would not have to be paid here for really prime fruit. This firm tone is due to the independent position in which holders are placed, owing to

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

The situation in flour continues quiet. Large shipments from Manitoba are being received, and coming in on an already overstocked market, has had a tendency to lower prices. Hay and straw are plentiful.

FLOUR.—City dealers' and millers' prices are: Manitoba patents, $3.80 to $3.90; strong bakers' $3.60 to $3.70; white wheat patents, $3.25 to $3.50; straight roller, $2.85 to $3, low grades, per bag, $1.00 to $1.25; Ontario family $2.90 to $3, broken lots.

Car prices are: Toronto freights—Manitoba patents, $3.80 to $3.90; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.10 to $3.30; straight roller, $2.90 to $3.00; extra, $2.70 to $2.90; low grades, per bag, 90c. to $1.

MEAL—Oatmeal, $3.90 to $4. Cornmeal, gold dust, extra quality, $3.25 to $3.50.

FEED—Bran (ton lots) $13.00, delivered (on track) $12; shorts (ton lots) $15 delivered, (or track) $14; mixed feed $1 per hundred; feeding corn 57c.; oats on track 34c.

HAY—Timothy, baled, plentiful and prices unchanged at $9.50 to $10.

STRAW—Continues in dood demand for broken lots, and supply fair. Prices unchanged at $6 to $6.50.

MONTREAL.

There is a fair local demand for flour; but the export demand is slow and the market is, on the whole, quiet and unchanged. Winter wheat, $3.75 to $3.90; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.00; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brand, $3.60 to $3.70.

The oatmeal market is dull under a very small local demand. Standard bags $1.90 to $2; do. brls., $3.80 to $4.10; granulated, brls., $4.20 to $4.30; do., bags, $2 to $2.05; rolled oats, bags, $2.05 to $2.10; do., brls., $4.25 to $4.35.

There is more feeding stuffs offering, but the tone of the market is somewhat firmer under a better demand. Bran, $14 to $14.50; shorts, $16 to $17; mouillie, $22.

ST. JOHN, N. B.

Demand is light, market being very quiet; lower grades are cheaper. We quote: Manitoba, $4.60 to $4.76; Ontario high grade, $3.85 to $4; medium, $3.60 to $3.70. Oatmeal is cheaper, at $4.25 to $4.35; cornmeal, $2.65 to $2.70. Middlings on track, $19.50 to $20. Oats continue low; New Brunswick, by car load, 35 to 36c.; P. E. I., 38 to 39c.; oats, 39 to 40c.

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

JUST WHAT YOU WANT!

An article which gives good satisfaction, when rightly used, sells at a reasonable price, and leaves a good margin to the GROCER.

"CRYSTAL" RICE

One of the latest, most wholesome and attractive new

FOOD CEREALS

Fills the bill. Full directions with each bag.

A Toronto Grocer said lately: "Why at first I had not much faith in Crystal Rice, but lately, after using and trying it in my own family and seeing what nice light bread, pancakes and omelettes it makes, I have been able to recommend it to my customers."

☞ A word to the wise is enough. Try it yourself first!

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

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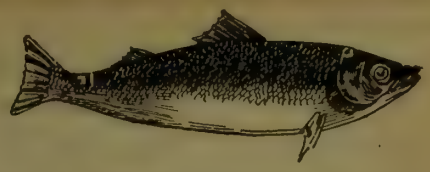
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Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO.
MONTREAL
Proprietors of the original patent Caffaroma

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

Why Pay for High-Priced Package Goods

When you can buy the very finest

Pan-Dried Rolled Oats

In the Market in Barrels or Bags for less Money.

We should be pleased to quote prices and send samples.

E. D. TILLSON,

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Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL Markets Continued.

the very moderate supplies on spot and near at hand which are scarce, the Escalon, the next steamer, having only 8,000 boxes of raisins. In consequence sales of round lots of fine fruit transpire at 4 1-2c. from first hands, and the seller maintains that this is his best figure on the grade. Jobbers,however, complain bitterly of the spreading by one firm of low offers on common fruit interfering with buying by retail dealers. The latter receive an offer of 4c., and don't stop to think what kind of fruit it may be, but insist on getting the same price from other houses if a sale is to be made. Of course itis impossible for jobbers to sell medium to fine fruit at any such figure as they are daily paying more for their own supplies, so these low offers have caused considerable ill-feeling and trouble. We quote the following as a fair range of values: Common to good, 4 1-4 to 4 1-2c., and fine, 5 to 5 1-4c., and one of the largest holders here says that as soon as his best customers are supplied his price will be advanced in the case of orders from buyers who are now indifferent. A feature is the great scarcity of selected grades, which can hardly be quoted, while layers are firm at 6 to 6 1-2c. from jobbers' hands, according to quality. There are some complaints in regard to the quality of the earlier purchases of these which are the reverse of uniform in size and quality when the first layers are lifted from the box. Currants do not furnish quite as much life as raisins, business ruling moderately active. The Escalona is expected to land about 200 tons of them. In a wholesale way business is being done in them at 3 1-2 to 3 3-4c. for barrels and half barrels and 4c. in cases, while jobbers are asking about 1-4c. advance on this price from their customers.

SUGAR.

The sugar market remains much the same, but refiners are commencing to catch up with their orders, and after this the market may possibly quiet down, as the movement of sugar during the past month or five weeks, taken in the aggregate, must have been enormous. Prices remain the same, and are still quoted below the corresponding figures in New York. Refiners' prices remain 5 1-4c. for granulated and 4 1-8 to 4 7-8c., as to grade. From jobbers' hands the movement of granulated is steady at 5 3-8c. and yellows 4 1-4 to 4 3-4c. for ordinary yellows, with extra bright 5c. There is nothing new in the position of the raw market, and anyhow it is not likely to have much effect on our prices now as we are now between seasons.

MOLASSES.

There has been a fair enquiry for Barbadoes molasses, straight lots changing hands at 30 1-2c., and we still quote 33 to 34c. from jobbers' hands.

SYRUPS.

There is only a quiet demand for syrups, which rule steady at 1 5-8 to 2 1-8c. per lb. in the wood for Canadian and 22c. per gallon in barrels for American.

TEA.

The tea market rules on the quiet side, with no appreciable increase in the volume of business. Some round lots of low grade blacks have changed hands at 12 to 13c., and some fair sized quantities of Japans have also been put through. We quote Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

COFFEES.

The coffee market maintains its firm tone but is quiet, the only stock that has been moved in a round way being Maracaibo on the basis of 19 1-2c. We quote prices for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c;

SPICES.

There is no change in spices which have been moderately active with a firm tone. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to $1.

RICE.

There is no change in rice, which is moving out fairly well at steady prices.

NUTS.

The only new feature in nuts is the receipt of new Terragona almonds, which have been moving freely at 11 1-2 to 12c., but there is only a very small lot, and their nice quality is attracting a good call. New shelled Jordan and Valencia almonds have also been received, and are selling well at 45c. for the former and 23 to 24c. for the latter. We quote filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11 1-2 to 12c., and shelled almonds 23 to 45c., according to grade.

FRUIT.

The specially new feature has been the sales of new figs to arrive which are fetching full figures, viz., 11 to 11 1-2c. for prime and 15c. for extra for delivery next week ex Labrador. This is only a small lot which was shipped previous to the embargo. There are no dates spoken of as yet. Old prunes are moving in a steady way at 5 3-4 to 6c. New Malaga grapes are offering in moderate quantities to a good demand and prices are firm at $4.75 to $5.50 per keg. There are no California offerings. Canadian are moving quietly at 2 to 3c. per lb. for Niagaras, 2c. for Concords, and 2 1-2c. for Rogers. A few Malaga lemons are offering in chest at $6 to $6.50, and in boxes $2.75 to $3.25. Some small lots of Messina are still here and are held at $3 per box. The only oranges offering are Floridas, which are in moderate supply, and sell at $2.75 to $3.25 per box. Cranberries are steady at $6.75 to $7.50 per barrel, according to quality. Pears are in fairly good demand at $4.50 to $9 per bbl., according to quality, and peaches $1 to $1.25, according to quality.

CANNED GOODS.

The feature of the week has been low offers on canned salmon by a firm here, but for good primebrands we still quote $1.25 to $1.30. In vegetables the feeling is steady on the whole. Tomatoes have sold at 80c., which is an inside price, and we quote 80 to 85c. from first hands, with corn and peas the same way. Packers hold up the short pack as a reason why they are not anxious to make sales.

FISH.

The fish market has been moderately active and steady. We quote: Portland finnan haddies, 7 1-2 to 8 1-2c.; St. John bloaters, $1.50; kippered herring, $1.75 per box; boneless fish, 3 1-2 to 5c.; boneless pure cod, 6 1-2 to 7c.; green cod, $5.25 to $5.50 per bbl.; large No. 2 mackerel, half bbls., $8.50; Labrador salmon, $12 to $14 per bbl.; C. B. herring, $5.50; Labrador herring, $5; malpeque oysters, per express, $7 to $8; freight, $3 to $5.

COUNTRY PRODUCE.

The egg market is steady but mild weather has checked for the time being the stronger disposition of the market. Prices range from 15 to 16c. Beans are steady and unchanged, choice hand-picked, $1.50 to $1.70, ordinary $1.25 to $1.40, and inferior $1 to $1.10. Maple syrup ranges from 4 1-2 to 5c. in the wood to 50 to 60c. in tins. Sugar is dull and nominal at 6 to 7c. Buyers and sellers are still apart on hops, and there is very little business to note,but we quote 20 to 25c. as a wide enough range to cover both ideas. Honey is steady, comb stock selling at 11 to 12c. for ordinary and 13 to 13 1-2c. for white clover. Receipts of potatoes are freer, and prices are rather softer at 50 to 54c. Native onions sell at $2.25 to $2.50 per bbl. The first receipts of Spanish onions have been pretty well distributed on the basis of 70 to 75c.per crate from first hands. There is another small supply on the Sardinian and Escalona which is near at hand.

PROVISIONS.

Canada short cut pork is in very light supply here and prices are firm. Smoked meats and lard are in fair demand. We quote: Canadian short cut, $24 to $25; mess pork, Western, new, per bbl., $22 to $22.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 1-2 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

CHEESE.

The cheese market remains much the same. At the wharf this week some 2,000 odd boxes sold around 11c. There is nothing very new in the tone of private cables. Finest Ontario fall cheese, 11 1-4 to 11 3-8c.; finest Townships fall cheese, 11 to 11 1-8c.; finest Quebec fall cheese, 11 to 11 1-8c.; under grades, 10 1-4c.; cable, 55s.

BUTTER.

Butter does not furnish any special change. Holders continue to show a more accommodating spirit on creamery, but shippers still maintain a more or less indifferent disposition. Dairy stock continues scarce and firm. Finest fall creamery, 22 to 22 1-2c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 19 to 20 1-2c.; finest Western dairy, 18 to 20c.

MONTREAL TRADE NOTES.

Canadian chestnuts are just now arriving and selling at 9 to 10c.

Geo. Vipond, of Vipond, McBride & Co., is in New York in connection with a consignment of West Indian fruit.

Caverhill, Hughes & Co. are offering this week some new figs ex Sardinian, for which they are getting firm prices.

W. T. Costigan, of W. T .Costigan & Co., has taken a trip west. He will visit the World's Fair before he returns.

Said one of the largest importers of raisins to-day: "I am supplying the wants of my best customers at steady

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

4,100 Cases New Salmon

"British American" Brand

$1.30 per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

Please ask our prices for goods before buying elsewhere. Our prices are low. We make a specialty of Canned goods.

NEW GOODS

"Off Stalk," "Fine off Stalk," "Selected," and "Layer Selected" New Valencia Raisins of the finest quality; also new Tarragona and Shelled Almonds, Malaga Figs in Taps, and full assortment of Candied Peels

NOW IN STORE

SLOAN & CROWTHER,

Toronto.

JAPANS . .

Special line, medium grades, purchased at bargain prices. Best value in the market. Comparison invited.

JAPAN DUST 4 cts.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

"GOAT" Japan Tea

Season 1893 Just Arrived

Sample much better than 1892

BEST VALUE IN THE MARKET.

See our Travelers or write us for Samples.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Nimpkish River

SALMON

Choicest in the Market.

PERKINS, INCE & CO.

TORONTO

NOW IN STORE

New London Layers

AND

Black Basket Raisins

New Season's Loch Fyne Herrings.

Smith and Keighley

9 Front St. E., Toronto.

prices, but after they are supplied the others who are disposed to haggle will have to toe the scratch if they want my fruit."

Cable advices state that there has been quite an advance in figs in London owing to the moderate supplies offering.

Liffiton's "Caffaroma" is meeting with a large sale. Liffiton & Co. state that the public seem to be taking hold of this coffee.

Lightbound, Ralston & Co. call attention to their exceptional facilities for filling orders for dried fruit, teas and canned goods.

Gillespie & Co. speak of continued strong advices from Denia on raisins. They are not at all disposed to make concessions but talk the reverse.

The Escaloma, which is expected this week or next, has only 8,000 boxes of raisins on board and 200 tons of currants; also about 300 crates of Spanish onions.

Black teas have sold during the week at 9d. f.o.b. London. Low prices in China and Japan are having some influence on the values of later arrivals of tea on this market.

The Labrador, which is to arrive next week, has a small supply of new figs shipped from Smyrna previous to the embargo. They are selling to arrive at 11 to 11 1-2c.

New Tarragona almonds offered for the first time this fall during the present week at 11 1-2 to 12c., and shelled Jordan and Valencias at 45c., and 23 to 24c. respectively.

Low offers on raisins are being made by a leading French grocery house here, but the other houses say they can't follow, and are willing to let them have the business which such offers bring.

The first arrivals of Malaga grapes are being rapidly taken at $4.75 to $5.50 per keg. Vipond, McBride & Co. had 45 kegs on the Sardinian, which they turned over ex ship at quotations.

W. S. Kennedy, of St. Paul street, is showing a fine line of Rowntree's fine chocolates in fancy boxes for the Christmas trade. He is also offering a lot of the finest quality candied lemon peel such as is sold by high class grocers in England. Mr. Kennedy holds that this is the first offering of the kind ever made in Canada.

ST. JOHN, N. B., MARKETS.

St. John, N.B., Oct. 26.

Business continues fair, and collections are for the most part satisfactory. During the summer we have been making a high bid for the western export trade, and our harbor facilities are now second to none. We are looking to the winter and spring for large results. We have an elevator with all the improvements for handling grain known to modern usage, and we have extra accommodation in the way of deep water wharves on both sides of our harbor with the best of railway and warehouse facilities.

Molasses.—Market continues firm with light stocks, and holders are looking for higher prices. The importation of Porto Rico from New York continues with satisfactory results. We quote: Barbadoes, best, 31 to 32c.; seconds, 29 to 30; Porto Rico, 30 to 31c.; Antigua, 29 to 30c. Extra sugar syrup, bbls. and hf. bbls., 35 to 40.

Sugar is a little easier, with good stocks on hand. We quote: Granulated, 5 3-8 to 5 1-2c.; yellows, 4 3-8 to 4 1-2c; Paris lump, 6 1-2 to 6 3-4c.

Raisins.—New raisins are arriving slowly. Advices from abroad tend to higher prices. Seeton & Mitchell, the largest importers, are now offering their annual cargo at the following prices, f.o.b. Halifax, in wholesale lots: Valencias, 4 1-2 to 4 3-4c.; layers, 5 7-8, hf. boxes, 7c.; London layers, 22 lb. boxes, $2.25; 11 lb. boxes, $1.25; Imperial Cabinets, 22 lb. boxes, $2.45; Bunch Dehesas, 22 lb. boxes, $3.10; Black Baskets, 22 lb. boxes, $3.40. New currants are not yet to hand; spot goods, bbls., 4 1-2 to 4 3-4c.; cases, 5 to 5 1-2c.

Canned Goods.—Stocks are large and well assorted. Price keeps low in view of advices from the West. Some of our largest holders do not care to offer at present prices, expecting goods to be higher. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to $1; salmon, $1.30 to $1.40; lobsters, $1.75 to $2; corned beef, Canadian, $2.40; ditto, American, $2; oysters, 2's, $2.23 to $2.40; ditto, 1's, $1.50.

Oil.—There is no change. We quote: American, (bbls. $1.50) 15 1-2 to 16 1-2c.; Canadian, best, (bbls. free), 18 to 18 3-4c.; other grades, do., 12 1-2 to 13c.; cod oil, 28 to 30.

Eggs.—Eggs are scarce and advance has been quite sharp; extra fresh, 17 to 18c.

Butter.—Good is scarce. An offer of 22c. for extra creamery in large lots was refused this week, factory wanting 23c. delivered St. John. Prices for spot creamery, tubs, 22 to 23c., rolls, 25 to 28c.; dairy, tubs, 20 to 22, store packed, 18 to 20c.

Potatoes.—Are plenty, crop in this province being large. We quote $1 to $1.25.

Cheese.—The market here is firm. Stocks are about out of first hands, which is not usual at this time of the year. New Brunswick is turning out an extra quality of cheese this year. Prices are still behind the regular Canadian market. Soft cheese is scarce and July and Augusts are bringing good prices. We quote July, August and Sept. 10 1-2 to 10 3-4c.; July and August, 10 1-4c.; retail lots, 10 1-2 to 11c. Higher prices are expected.

Fruits and Nuts.—Apples remain high. Arrivals this week are the largest of the season. We quote: Gravensteins, $1 to $3.25; ditto, seconds, $2.50 to $2.75; other grades, $2 to $3; Nova Scotia pears are about out of the market, last sold $2.50 per hf. bbl. for extras; crab apples, 20 to 30c. per peck; oranges, West Indies, $7 per bbl.; ditto, Thodl, $4.50 to $5; lemons, $4.50 to $5; bananas, $1.75 to $2.50; nuts—peanuts, 9 1-2c.; filberts, 10c.; walnuts, 12c.; almonds, 13c.

Fish.—During the past few weeks the inspector has been refusing to pass wet fish. This gives the dealers much satisfaction. Prices keep high. We quote: Medium codfish, $3.40 to $3.50; large do., $4.35 to $4.50; pollock, $1.80 to $2; hake, $1.75 to $1.80; Shelburn herring are arriving in large numbers and are being freely offered in barrels at $2.75 $and $3.75 for 1's and 2-s; bay herring, in bbls., $2.75 to $3; do., hfs, $1.40 to $1.50; smoked herring, 9 to 10c.; dulse, 6c.

Salt.—Coarse, 50c.; fine, $1.10.

Provisions.—Pork and beef are both higher. Clear mess, 24 to 25c.; Ontario mess, $22 to $22.50; plate beef, $14.50 to $15. Lard is 1-2c. higher; pure, 12 1-2 to 13c; compound, 10 to 11c.

REWARD THE DESERVING CLERK.

A clerk complained that he found his willingness to work always rewarded with a double dose. Now there is more truth in this than the average grocer is willing to admit. Usually a clerk's rewards and favors come in an adverse ratio to his independence when this is not obnoxious.

There is not enough of the large minded generosity among our merchants to reward faithfulness, to promote an ambition to rise out of present conditions, in their clerks and helpers, especially when this would rob them of a valuable and willing drudger in a menial and undesirable position. The merchant cannot be counted upon to sacrifice any more for the general good of humanity, and for the individual good of his helpers than the average run of men, of course, but a little plea for the clerks once in a while may serve to arouse his better nature, and cause him to deal more justly and generously with them, which after all would only give an impetus to his business.

Do not keep a man down just because he has made himself indispensable in his lowly position. He would soon become just as indispensable in a higher. Do not allow your independent clerk a vacation or an outing day just because you are afraid he will be angry with you and get even with you if you do do not. Give it to the one who has earned it. Do not take a mile because your faithful servant gives you an inch. Such an employer has the qualities of a sneak. He belongs to that class of sociologists who do not believe that "all men are created equal," but who perpetuate the worst forms of the caste system. Such a man would make a good slave driver.

It is to the business man of this land that our young men look for their business education. They are to be our business men of the future. They have a right to ask of their employers that they be promoted to more useful and responsible positions as fast as they deserve. Others as good will fill their old positions. What if they do learn the whole business and become competors? Give the clerks a chance.—Ohio Merchant.

THE COFFEE SITUATION.

The September deliveries of coffee were 388,725 bags, against a monthly average in 1892-93 of 356,936 bags. The July and August movement was very light, causing a reduction of stocks at all points. Although the total stock, October 1, in the United States was only 262,111 bags, the world's stock, including coffee afloat, was 2,811,168 bags, or 169,855 bags more than held October 1, 1892. The stocks in Europe in December, 1891, fell to 644,964 bags, from which time they steadily increased until they reached their maximum in June, 1893, of 2,025,073 bags. Since then they have steadily decreased until September, when they fell off rapidly, and on the 1st inst. were 1,574,057 bags, or 451,016 bags smaller than on June 1. The civil war in Brazil checked exports to this country, and forced the United States to draw heavily upon the stocks in Europe. The details of the September movement were published in our last regular market review.

Brazil coffee is not as much in favor in Europe as here, so that the accumulation there of that sort is burdensome. The London Grocer, in noting last month's movement, says:

Among the most noteworthy features to observe has been the revival of demand from North America, where stocks were at a low ebb, and Brazil coffee being pre-eminently the sort for consumers there, has naturally been the description more than any other required for that purpose. Heavy shipments thither have in consequence been sent from the port of London during the present month. It is in the European entrepots that a measure of relief is needed in the shape of lighter supplies of Brazil, as this is a class of coffee which can well be spared; and while consumers in this country and at the Continental centers purchase Bahai, Rio or Santos descriptions only when there is a complete dearth of other and more fanciful growths, those in the United States almost invariably use the Brazilian berry, as more suited to their tastes, besides being obtainable in greater abundance than all other sorts put together. What tea is to the English, so coffee is to the Americans, who can boast of consuming more of the roasted bean than the rest of the human race in either the old or the new world.

The most important question for the coffee trade just now is, therefore, how long the existing lock-up of supply in the Brazils will continue, and likewise how far prices will go in an upward direction. Already it must be confessed that quotations are high enough, and quite equal to several of the best points last year, for both common and fine qualities, and a further advance in values would only make business more awkward than it is between the wholesale dealers and the retailers, without appreciably adding to the variety of the assortment or the weight of the quantity on offer.

Evidently, extreme prices for coffee are unwarranted by the situation. Stocks must be accumulating in Brazil, and it matters little whether the coffee is in warehouses in Rio and Santos, or held in plantations. Just as soon as the political troubles are settled, there will be a rush to get coffee to consuming markets, in order to catch the present high figures.

It is unreasonable to expect low prices for coffee during 1893-94, as the Brazil supply is likely to be under, rather than above, the average annual export, which in round numbers is 6,000,000 bags. Any deficiency in supply may, however, be offset by a decline in consumption, forced by hard times; this is a factor quite as important and effective as a shortage in crops, and one not so easily defined or measured. The flowering of the plantations indicate a big yield in 1894-95.

The world requires an annual supply of 650,000 to 660,000 tons (11,050,000 to 11,220,000 bags) of coffee, under normal conditions. Brazil furnishes nearly 55 per cent. of the total exports. Central America, the United States of Colombia and Mexico are pushing coffee cultivation and more than offsetting the decreased yield in the East Indies.

From the above statements it will be seen that the situation is more perplexing than usual. There is no immediate danger of a lack of coffee with stocks in Europe large. The war in Brazil must be of short duration, so that exports of coffee are likely to be resumed soon. Consumption is threatened by financial troubles and unemployed labor. The prospective increase of supply from Central America and Mexico is an indefinite quantity. The safe course is conservative buying and light stocks. It is seldom that credits are as much of a factor as crops, but such is the present situation.—American Grocer.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

Slee, Slee & Co.
makers of

ESTD 1812.
Pure Malt Vinegar.
London, England.
Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

"HERE YOU ARE NOW!"



NO need to take our word for it any longer. Read what those who are best able to judge say of us. It supports exactly what we have been telling you for months past. There is no use, we cannot be kept down. We have been working hard for years without making much noise, the result is now quite apparent. We have obtained the advertising of nearly all the leading concerns which exist in the grocery trade. Quality is what we are now after rather than quantity.

"A Fine Number in Times of Distress and Retrenchment."

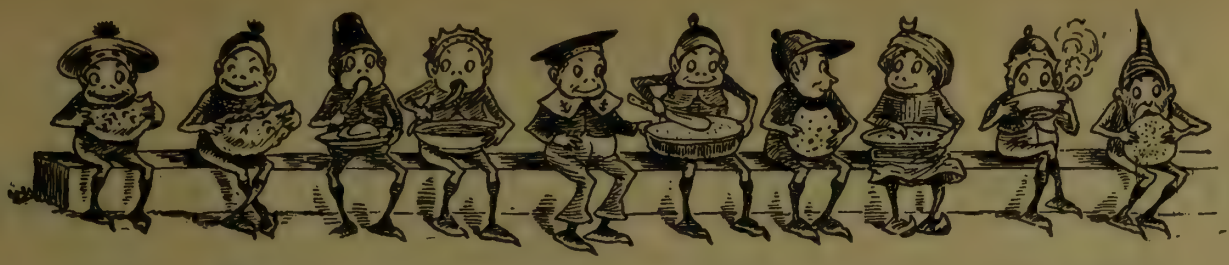
"We never sleep," says THE CANADIAN GROCER, and proves the statement by issuing one of the finest extra numbers ever issued by the trade press. It is a 94-page issue on super-calendered paper, illustrated and enclosed in a lithographed cover, the main feature of which is a short-eared owl standing ing on a bound volume of special numbers issued by the J. B. McLEAN Co. The literary features are varied and interesting, and include many special articles on special subjects, in addition to a number of practical articles and hints on store details and management. The number contains many portraits of men prominent in the grocery trade of Canada. Such a number in these times of distress and retrenchment, reflects the highest credit upon the publishers as being men of nerve, energy and push. Success and long life to THE CANADIAN GROCER.—American Grocer, New York.

"These Facts are Tokens of Prosperity."

All trade journals are useful and should receive the full patronage and support of the trade to whose interests they cater. Among the best and, by us, the most valued of the journals of this class that reach our exchangetable is THE CANADIAN GROCER, the fall number of which has just come to hand. THE GROCER is in its seventh year, and has steadily improved with each year of its history. The number before us has been prepared with especial care, and is in every respect creditable to its past record and to its management. In the last eighteen months it has increased from 22 to 44 pages, and it promises to enlarge again in less than six months. These facts are in themselves tokens of prosperity that cannot be disputed, and illustrate the liberal spirit in which THE GROCER is conducted in that the managers are bound to give their patrons full value for their money. The Critic cordially wishes its contemporary the fullest measure of success and a long career of usefulness.—The Critic, Halifax, N.S.

"Has Merited the Encouragement of Advertisers."

THE CANADIAN GROCER of Toronto, has just published its special Autumn Number. The J. B. McLEAN Pub. Co. has already accustomed us to see splendid special numbers, but the latest publication even surpasses in beauty all that THE CANADIAN GROCER has hitherto done. The number contains, in addition to a colored cover remarkable in design and originality, 94 pages of superior letterpress or advertisements accompanied with colored illustrations and photo-engravings. The advertisements occupy considerable space in the number, are well placed, well displayed, and some of them have real artistic value. Our neighbors, the business men of Ontario, have adopted the methods of their confreres in the United States, and like them, they know that in this age of close competition, the advertisement is an essential element of success. THE CANADIAN GROCER has merited this encouragement on the part of its advertisers; for its efforts to satisfy its subscribers and readers have always been increasing. So we are not surprised to see their last special number, unexceptionable in regard to type and form, surpass everything that has hitherto been done in this line in Canada. —Le Prix Courant, Montreal.



"Gee Whiz, These are Nice"

"If you don't believe us get a sample from Wright & Copp, Toronto."

PETTIJOHN'S



California Breakfast Food

3 doz. 2 lb. packages in case.

All Wholesale Grocers will supply you

MACLAREN'S IMPERIAL CHEESE.



In Brown Stone Jars

Small size, 2 dozen in case. Medium size, 1 dozen in case.
Large size, 1 dozen in case.

..BATTY'S..

Pickles
Sauces
Potted Meats



Jams
Jellies
MARMALADES

WHOLESALE GROCERS WILL SUPPLY YOU

Highland

4 doz. 1 lb. tins in case.



Wholesale Grocers sell it.

Evaporated Cream

FULL PARTICULARS FOR ABOVE FROM

Wright & Copp, Sole Can. Agents.. TORONTO

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R

LOUIS HILLIARD, Prop.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission · The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry Goods, Clothing, Furnishings and Shoes. . .

SEND for TRIAL COPY

1204 Women's Temple, Chicago.

☞ For your profit see

The "Cranston" Trade Due Bills

And

"Happy Thought" Counter Check Books

SEND FOR SAMPLES.

J. K. CRANSTON, GALT.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**



½ size fac simile of package.

Buttermilk Toilet Soap.

THE BEST SELLING SOAP IN THE WORLD.

Nets the Retailer a Handsome Profit when Sold at a very Popular Price.

THE COSMO BUTTERMILK SOAP CO.,

84 Adams St., CHICAGO, ILL.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



STERLING SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan ST. JOHN, N.B.

Sold by . . all . . Dealers every-where.

SILVER STAR STOVE POLISH
F. F. DALLEY CO. HAMILTON
HAMILTON CHEMICAL WORKS
HAMILTON ONTARIO
LTD

Silver Star . . Stove Polish

Has No Equal.

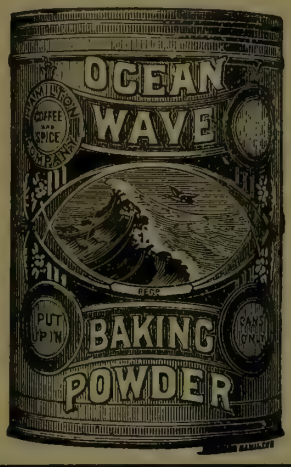
Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

THE WORLD'S FAIR

Adams & Sons Co. have received highest award for the quality of their Chewing Gums at the Columbian Exposition.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

THE HAMILTON COFFEE AND SPICE CO. . . .
HAMILTON, ONT.

LIGHTBOUND, RALSTON & CO.,

Importers and Wholesale Grocers,

MONTREAL

"OUR EDUCATED BULL-DOG OF LOW CHURCH PROCLIVITIES."



"WE SLEEP WITH BUT ONE EYELID SHUT."

NOW IN STOCK:

Denia Fruits—Valencia Off-stalk, Fine Off-stalk, Selected Layers, in 28 lb. and 14 lb. boxes.

ARRIVING:

700 Caddies Pakling Congou at 15c.
Splendid value to retail by the box at 25c.

SALMON—Labrador, in barrels and tierces.
Do British Columbia in barrels and half-barrels.

AND FOR NOVEMBER DELIVERY

Cases Canned Salmon. Best brands of Fall Catch Pink Salmon—Cohoes—at $1.10 per doz.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. J. Moore, general storekeeper, Sudbury, has assigned to David Blackley.

The Smardon Soap Co., of Montreal, has assigned.

Titus Fulton, grocer, etc., Digby, N.S., has assigned.

E. G. Shorts, pork packer, Brandon, Man., has assigned.

P. Coughlan, boots and shoes, St. John, N.B., has assigned.

J. D. Gore, general storekeeper, Glencoe, has assigned to the sheriff.

James W. Archer, grocer, Collingwood, has assigned to Henry Foreman.

C. Turpain, general merchant, Bryson, Que., has obtained an extension.

The general stock of H. Levins & Co., Sherbrooke, Que., has been seized for rent.

Stapleton & Elcombe, groceries and liquors, Peterboro, have assigned to Wm. Ince, Jr.

A demand of assignment has been made on Laferriere & Tellier, general merchants, Berthier, Que.

Poirier & Michaud, general merchants, Lachine, are offering to compromise at 85c. on the dollar cash.

Dupins & Go., general merchants, Village des Aulnais, Que., have compromised at 30c. on the dollar cash.

C. A. Smith & Co., general storekeepers, Chester, N. S., have assigned to David Evans. This firm endeavored to effect a compromise at 50 per cent. last spring, but did not succeed. Joseph Smith, of St. Margaret's Bay, has assigned to F. G. Forbes.

The whereabouts of A. G. F. Jones, the Queen street, Toronto, grocer who recently assigned, is not known. Jones has left the city, and no trace of him is left to tell where he has gone. Rutherford & Harrison, who are suing him for $783 for goods sold, have reported these facts to the Master-in-Chambers, and applied for an order to attach the defendant's stock. The order was granted, and the goods will be attached.

CHANGES.

Thomas Graham, china, glass, etc., Montreal, is retiring from business.

Wm. Bretham, general merchant, Vallentyre, has been succeeded by C. Batt.

Newsome & Co., general merchants, Oshawa ; style now A. C. Newsome.

J. B. Weldon, general merchant, Little Britain, has assigned to W. A. Campbell.

Siemens Bros. & Co., bankers, Gretna, Man., have been succeeded by Ritz & Widmeyer.

D. W. Estabooks, grocer, Fredericton, N. B., has been succeeded by his sons Herbert W. and W. Agustus.

W. McFadden, general merchant and blacksmith, Williscroft, has sold out his blacksmithing business to Walter Barker.

PARTNERSHIPS FORMED AND DISSOLVED.

W. Champagne & Co., provision dealers, Montreal, have dissolved.

M. Laing & Sons, pork packers, etc., Montreal, have dissolved.

Felteau & Dayer, merchants, Felteau's Mills, Que., have dissolved.

The Brandon Farmers' Elevator & Milling Co., Brandon, Man., has been incorporated.

R. H. Coalfleet & Co., grocers, Windsor, N.S., have formed a new co-partnership with R. H. Coalfleet and Charles Davis.

James Hodgins & Son, general merchants, Shawville, Que., have dissolved. James Hodgins retires, and George F. Hodgins continues.

G. E. Robinson and C. E. Tenny have registered a partnership to carry on business as general merchants at Waterloo, Que., under the firm name of Robinson & Tenny.

The Hearle Soap Manufacturing Co., Montreal, have dissolved. R. Samuel retires, and the business will be carried on by W. E. Price, H. W. Powers and John L. Woods.

SALES MADE OR PENDING.

The stock of W. R. Cavana, Victoria Road, has been sold.

The boot and shoe stock of W. R. Thompson, Montreal, is advertised for sale.

The grocery stock of James Johnston, Montreal, is advertised by bailiff for sale.

The general stock of W. M. Dunham, Carleton Place, has been sold by auction.

The grocery and boot and shoe stock of T. Bourassa, Chatham has been sold by auction.

M. F. Nogan, general merchant, Chatham, N. B., has been sold out under execution of judgment.

The stock of the Dar-Jeeling Tea Co., Toronto, is advertised to be sold by auction on Oct. 31.

The general stock of Grant & Shipley, general merchants, Alsai Craig, is to be sold at auction.

The retail boot and shoe stock of Blacklock & Co., Montreal, has been sold at 66c. on the dollar cash.

The stock, etc., of A. G. F. Jones, grocer, Toronto, is advertised by the sheriff for sale by auction on 27th inst.

The stock of James Martin & Co., general merchants, Thurso, Que., has been sold at 30c. on the dollar, cash.

The stock, etc., of G. Boivin & Co., boots and shoes, Quebec, has been sold to E. Vincent at 60c. on the dollar, cash.

Mr. McClung for several years merchant in Blackstock, has purchased the stock, store and dwelling of J. E. Varcoe in Sonya and will move there at an early date.

FIRES.

J. J. Newton, pork and provisions, Toronto, has been partially burned out.

Joseph Fancher, baker, Victoriaville, Que., has been burned out. Loss $1000, insurance $600.

The stock of W. Rourke, grocer, Montreal, has been partly damaged by smoke and water ; insured.

DEATHS.

Christopher Columbas Crabb, merchant, of Goderich, Ont., died on Saturday, aged 81.

THE BEST IS THE CHEAPEST .USE.



The Broom of the Past was a Clumsy Affair.



How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

Facile Princeps.

IMITATION, it is said, is the sincerest flattery, but we don't feel flattered by the numerous imitators who, by copying the package of our renowned **TELEGRAPH MATCHES** try to pass off inferior French Matches for **EDDY'S.**

This is a Sketch of our TELEGRAPH Package which is being largely imitated.



To **IMITATE** is **FLATTERY.**

To **COUNTERFEIT** is **FORGERY.**

PROTECTION :

We protect the Jobbers who handle our Matches from any drop in price on stocks in hand.

For over forty years disaster has followed every attempt to sell any other matches in competition with **EDDY'S,** it being an unprofitable, unsatisfactory and unproductive venture.

THE E. B. EDDY CO., HULL, CANADA.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

An Awful Discovery

That **Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums** are having the largest sales of any chewing gums in Canada.

QUALITY WILL TELL

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black NO DUST *Lead*



Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S
"SILVER MOONLIGHT PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 26, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
8 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

Reckitt's Pure Blue, per gross	1

NIXEY'S

Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17½
½ lb "	0 17½

CORN BROOMS.

CHAS. BOECKH & SONS. Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	2 00	2 25
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	1 00
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	.....	2 10
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	.....	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" flats.	1 50	1 60
Sardines Albert, ½'s tins	.. ..	13
" " ¼'s "	.....	20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.		11½ 11½
" " " " ¼s.		10½ 11
" " " " ½s.		18½ 19
" Other brands, 9¾	11 16	17
" P & C, ½'s tins	23	25
" " ½'s "	33	36



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices Current Continued—

Sardines Amer. ¼'s	"	6½ 8
" " ½'s	"	9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 60	$1 65
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans			2 60
" .....2 "		2 60	2 65
Par Ox Tongue, 2½ "		....	8 50
Ox Tongue..... 2 "		...	....
Lunch Tongue..1 "		3 40	3 50
" ..2 "		....	6 90
English Brawn. 2 "		2 75	2 80
Camb. Sausage. 1 "		....	2 50
" " .2 "		....	4 00
Soups, assorted. 1 "		.. .	1 50
" " .2 "		....	2 25
Soups & Boulli.. 2 "		....	1 80
" " .6 "		....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces).....	0 65
Monte Cristo, 180 pieces... (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces ...	0 90
Sweet Fern, 230 " ...	0 75
Black Jack 115 " ...	0 75
Red Rose, 115 pieces ...	0 75
Magic Trick, 115 " ...	0 75
Oolah 115 " ...	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 " ...	0 90
Red Spruce Chico 200 " ...	1 00
Automatic ..... } Tutti Frutti Girl.... } 800 pieces. Sign Box (new).. .. }	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar....	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars...	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces).....	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa es ence, 3 oz. pkgs	$1 65 1 70
	per lb
Mexican chocolate, ¼&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins.....	0 40
Cocoa nibs, 11 lb. tins.....	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory.....	0 10
Powdered " .....10½ to 11	

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.....	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box...	2 40
" ½'s, " ..	4 50
" 1 lbs, " ...	8 75
Homœpathic, ½'s, 14 lb boxes....	0 34
" ½ lbs, 12 lb boxes...	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	45
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate....	40
Mott's Diamond Chocolate...	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs.....	35
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c 43
Mott's Sweet Choc. Liquors	21c—31

OJWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box.....	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case.....	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....4	00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each.....	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each.....	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins...	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper...	$0 34	$0 36
Chamois.....	0 43	0 48
Pink	0 50	0 56
Blue.....	0 58	0 66
Green	0 50	0 56
Lilac.....	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box } 20 " ... " }	$0 36	$0 40
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink..... "		
Green..... " }	3 75	4 20
Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "		
Green " " }	0 55	0 60
Each case contains 54 1 lb packages or 108 ½ lb packages.		



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 60	0 65
Star, 4 doz. in package.....	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java.....	25, 35
Rio.....	21 22
Plantation Ceylon	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each, ..	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java.....30	32 36
Arabian Mocha	35
Maracaibo.....	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol.....	0 06	0 07
Brimstone	0 03	0 03½
Borax.....	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 07½	0 08
Cream Tartar.....	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg.....	....	2 50
Sal Soda	1 16	1 25
Madder	0 12½	....

MOSS WAFERS 14½ cts.

RAPID SELLERS. TRY THEM. . .

This is a nice line we only make in the Winter months. They are among the choicest on our Biscuit list. . . . . .

7 Front St. East, Toronto

Toronto Biscuit & Confectionery Co.,

HENRY C. FORTIER, CHARLES J. PETER

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN	c. per lb
Currants, Provincial, bbls. ...	5½
" " ½ bbls	5⅞ 6
" Filiatras, bbls	... 5½
" " ½bbls ...	5⅞ 6
Currants, Patras, bbls	6½ 6¾
" " ½ bbls.....	6⅝ 6¾
" " cases	7 7½
" Vostizzas, cases...	7½ 9
" " ½ cases	7½ 10
" 5-crown Excelsior (cases)	8 8½
" ½ case....	8½ 8¾
Dates, Persian, boxes,.....	5½ 5¾
Figs, Elemes, 14 oz., per box	10 10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	... 10½
Prunes, Bosnia, casks	... ...
" " cases.....	7¾ 9
Raisins, Valencia, off-stalk .	4¾ 5½
Selected	6½ 6¾
Layers	6¾ 7
Raisins, Sultanas...	6½ 10
" Eleme	... ...
" Malaga:	
London layers.....	.... 2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets.....	....
Connoisseur clusters ...	3 25 3 50
Extra dessert "	....
Royal clusters.....	....
Fancy Vega boxes.....	....
Black baskets	3 40 3 50
Blue "	....
Fine Dehesas	....
" " qrs.....	....
Lemons.....	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias.....	.... 4 50
" Floridas.....	3 00 3 50

DOMESTIC

Apples, Dried, per lb.....	.... 5½
do Evaporated.....	....

FISH.

Oysters, per gallon	....
" select, per gallon	....
Pickerel.....per lb	....
Pike ..... do	.... 0 06
White fish..... do	0 07 0 07½
Manitoba White fish do	.... 0 7½
Salmon Trout ..... do	....
Lake herring..... p. 100	.... 3 00
Pickled and Salt Fish:	
Labrador hering, p. bbl	....
Salmon trout, per ½ bbl	....
White Fish, ½ bbl.....	....
Dried Fish:	
Codfish, per quintal	....
" cases	....
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters .....per box	1 00 2 25
Digby herring..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon..... "	.... 0 13
Market Cod..... "	.... 0 05
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley..... "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy..... "	2 00
Prepared Pea Flour.... "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) .... "	1 40
Farina ..... "	1 40
Gluten Flour ..... "	3 00
Gluten Biscuits.....per lb	12½
Whole Wheat Flour..... "	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 61 0 62
" Red Winter,.....	0 61 0 62
" Goose	..... 0 58
Wheat, Spring, No 2.....	..... 0 58
" Man Hard No 1..	0 82 0 83
" " No 2..	0 81 0 00
" 3...	0 76 0 76½
Oats, No 2, per 34 lbs	.. 28½
Barley, No 1, per 48 lbs..	... 45
" No 2.....	... 40
" No 3.....	32 33
Peas.....	... 53
Corn	... ...

HAY & STRAW.

Hay, Pressed, " on track	0 00 9 50
Straw Pressed, "	0 00 5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4¼
No. 3 ..... " ..	4¼
TURPENTINE Selected packages, per gal	0 44 0 46
LINSEED OIL per gal, raw	0 59 0 61
Boiled, per gal.....	0 62 0 64
GLUE: Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

KNIFE POLISH.

"Cervus" boxes of 1 doz. 6d.....London 5s., Canada,	$2 00
"Cervus" boxes of 1 doz. 1s..... London 10s,, Canada,	$4 00

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	13 14
" Fornigetta	... ...
Almonds, Shelled Valencias	27 30
" " Jordan.	45 50
" " Canary ...	28 30
Brazil	12½ 13
Cocoanuts, per 100	$5 00 $5 50
Filberts, Sicily	9 10
Pecans	13½ 16
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeaux	11 12
" Naples, cases	... ...
" Marbots	11½ 12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White..	0 18½ 0 19
Photogene	.... 0 22
For prices at Petrolia, see Market Report.)	

RETAIL GROCERS

WILL FIND IT . .
TO THEIR INTEREST

⊛ TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.,

BRANTFORD, ONTARIO.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 24
" dairy, tubs, choice	0 19	0 22
" " medium	0 16	0 18
" low grades to com	0 15	0 15
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	.....	0 16
Beans	1 25	1 50
Onions, per crate	1 00	1 10
Potatoes, per bag.	50	0 60
Hops, 1891 crop.....	0 05	0 06
" 1892 "	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, shortcut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	0 13	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	..	4½
" Japan.....	...	5
" Imperial Secta	..	5½
" extra Burmah	3½	4
" Java extra.....	6¼	6¾
" Genuine Carolina	9½	10
Grand Duke.	6½	6¾
Sago 4¾		5½
Tapioca, ...	5	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....		$1 35
" 50 " bags		2 60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—		
3 lb. cartoons, boxes, 36 lbs.....		5½
Ditto.....brls., 175 "		5
Ditto.....kegs, 100 "		5
Canada Laundry, boxes, 40 lbs.....		4¾
Brantford Gloss—		
1 lb. fancy boxes, cases, 36 lbs....		7½
Lily White Gloss, kegs, 100 lbs.....		6½
1 lb. fancy cartoons, cases, 36 lbs.		7
6 lb. fancy cartoons, cases, 36 lbs.		7
1 lb. draw-lid bxs, 8 in c'te, 48 lbs.		7
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases, 28 lbs.....		9
No. 1 Pure Prepared Corn—		
1 lb. packages, boxes, 40 lbs.....		7½
Challenge Prepared Corn—		
1 lb. package, boxes, 40 lbs.....		7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages $3 00	

SUGAR.

	c. per lb	
Granulated	...	5½
Paris Lump, bbls and 100 lb.bxs	..	6
" " 50 lb. boxes.....	...	6½
Extra Ground, bbls Icing.....	6	6½
" " less than a bbl	..	6½
Powdered, bbls	...	5½
" less than a bbl.....	...	5½
Extra bright refined	...	5½
Bright Yellow.....		4½ 5
Medium "		4½ 4¾
Brown		4½ 4½
Dark yellow.....		4½ 4½
Raw, brl.....		4½

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.....	....	0 68
" small lots	0 85	0 90
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2¾	3½
E. Superior	2½	2¾
XX	2¾	3½
XXX	2¾	3
Crown.....	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72



AMMONIA SOAP.

72 bars, per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	23	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz. R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s, Flat. Caddies about 20½ lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs.	47½
Lord Stanley, 2 x 6, Navy, 8s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs.	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdown	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 3s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

The Ideal Food for Infants.

By Royal Letters Patent

[Registered.]

Milk Granules.

The Perfect Equivalent of Mother's Milk.

It is the solids of pure cow's milk of the very best quality so treated that, when dissolved in the proper amount of water, it yields a product which is practically identical in composition, re-action, taste and appearance with mother's milk. It is absolutely free from starchy matter, which is present in barley flour and other infant foods, and contains no glucose and no cane sugar.

Put up in 50c. tins by

The Johnston Fluid Beef Co.

MONTREAL.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

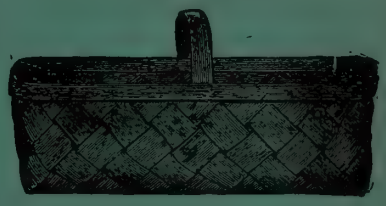
TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

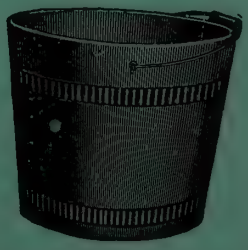
CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

NOT HOW CHEAP

BUT HOW GOOD

The Pittsburgh LAMP

at a reasonable price is the

Most Profitable Lamp



BOTH FOR THE DEALER AND CONSUMER, ON THE MARKET. . . .

. . . WRITE FOR PREMIER

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO NOVEMBER, 3, 1893. No. 44

Manufacturers to Her Majesty the Queen by Special Warrant

Purveyors to H.R.H. the Prince of Wales

To the Court of Holland and the King of Italy

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.
Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 &c &c

1873 Cross of the Legion of Honour

SPECIAL LINES!

Genuine "Williams" Lever Mops
Star Combination Mop and Brush Holder
Steamship Matches
Delivery Basket Butter Plates
One and Two Bushel Baskets
Rose, Thistle, Maple Leaf, Shamrock, Daisy and Tulip Brooms

ALL AT RIGHT PRICES

Send for Quotations

H. A. NELSON & SONS

56 and 58 Front St. West, Toronto

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

Facile Princeps

IMITATION, it is said, is the sincerest flattery, but we don't feel flattered by the numerous imitators who, by copying the package of our renowned **TELEGRAPH MATCHES** try to pass off inferior French Matches for **EDDY'S**

This is a Sketch of our TELEGRAPH Package which is being largely imitated.



To Imitate is Flattery. To Counterfeit is Forgery.

PROTECTION:

We protect the Jobbers who handle our Matches from any drop in price on stocks in hand. . . . . .

For over forty years disaster has followed every attempt to sell any other matches in competition with **EDDY'S** it being an unprofitable, unsatisfactory and unproductive venture. . . . .

The E. B. EDDY CO. :

HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

"Standard Goods are the best to Handle"

THE UNITED ALKALI CO. LTD.

ARTHUR P. TIPPET & CO., Canadian Agents,

— FOR —

Highest Test

98 50/100 PER CENT. PURE

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 50/100 PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.





66 PRIZE MEDALS

Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.

Toronto Offices: **J. S. FRY & SONS,** 43½ Wellington St. East



OUR TRAVELERS ARE NOW OUT WITH SAMPLES.

Taste it

A DELICIOUS
TABLE . .
DELICACY . .

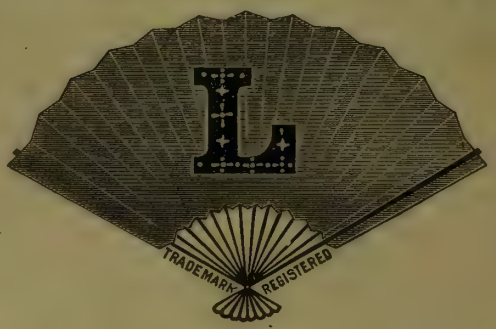
Every Bottle Guaranteed.

. . TRY IT . .

PURE GOLD MANUFACTURING CO., TORONTO

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias, 7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs "arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

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The regular half-yearly meeting of the Grand Trunk shareholders held last week developed into a bear gard n, some of those present, the cable tells us, leaving the room in a towering rage. This is nothing unusual at Grand Trunk meetings of late. People look for it, and if the spirit of discord did not stalk in they would be as much disappointed as would they if they went to see a play in which the leading character was left out. Discord is present at Grand Trunk shareholders' meetings because of alleged mismanagement; and until the cause is removed harmony cannot be expected. The Grand Trunk since its inception has been anything but a gold mine for its shareholders, and about the only thing the most of them have ever got out of it for their investments has been promises; and the report submitted at last week's meeting was gilded over with the same stuff. But this is not the kind of gilt that will long satisfy hungry shareholders. What they want is a paying road and dividends. The peace of mind of the shareholders was not improved by the advent of the Canadian Pacific railway and the dividends which it has been able to pay its shareholders, and that too when the latter road runs through a sparsely settled part of the country which some people declared would not furnish enough revenue to buy grease for the axles.

Aside altogether from the question as to the ability of President Tyler or the charges of disgruntled shareholders, it is evident to all thinking men that the Grand Trunk railway is seriously handicapped by being controlled from the other side of the Atlantic instead of from this. The very keenness of the competition which we hear so much about demands that the head centre should be in Canada. It does not pay for the merchant to remain always at his private residence, even though the same may be connected with his warehouse by telephone. Neither does it pay for the executive of the Grand Trunk to be in London even though connected with the offices in Canada by cable This people are recognizing more every day. And this "conspiracy," as Sir Henry calls it, of Montreal and New York capitalists "to get hold of the controlling interest in the Grand Trunk stock" in order that they may "oust the present board of directors" is probably none other than a move in that direction. But the fact of the matter is, the whole system needs reorganizing. Owing largely to the discourteous manner of some of the local authorities of the company and their unbusiness-like methods there are large numbers of manufacturers, merchants and other kinds of shippers who will not send their goods by the Grand Trunk if they can help it. Railways as well as merchants are dependent upon the public for existence, and the one any more than the other cannot afford to treat its patrons unbecomingly. The Grand Trunk Railway is an example of this.

* * *

The trade situation in the country is not at the moment as satisfactory as desired. There is no use shutting one's eyes to the fact; and one of the sorest spots is the slowness of payments. Until within the last week or so there seemed to be a gradual, although slow, improvement in this respect; and the turn in the opposite direction is general in all branches of trade. As to causes, a multiciplicity may be advanced. Nearly everybody who express an opinion will tell you that the journeying to the World's Fair of so many country merchants is one of the causes. Some merchants, we are told, whose circumstances were such that they had not the ready cash to spare in order to make the trip, borrowed the money to go. The World's Fair is undoubtedly a great educator, but whether in seeking the knowledge that is there imparted a merchant is justified in borrowing money or allowing his accounts to become past due is questionable. The community at large, as well as the creditor immediately concerned, is interested in the matter, for the prompter accounts are paid the freer is the circulation of the currency. Another cause attributed for the scarcity of money is the low price of wheat and the consequent disposition of the farmer to hold his grain for an advancing market. This has probably more to do with the slowness of payments than any other single cause. With prices of grain as they are now the farmer naturally sells no more of it than he can possibly help. And the little he does sell does not benefit the storekeeper to any extent: It is some more exacting creditor who gets the benefit. The farmer can get what he wants from the storekeeper on credit. But the claims of the implement man and all who may happen to be holding notes of his must be satisfied. Then there is the coal dealer. He demands cash. Fortunately country merchants are not as much disposed as they were to grant long terms of

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

credit to the farmer ; but there is yet plenty of room for improvement. Were it not so, the present stringency would not be so pronounced, for there is plenty of money in circulation. The bank returns show this, the total amount in circulation in September being $36,112,480. This is $1,361,763 in excess of August and larger than in the last two years at the same date.

No one, however, looks at the present dull spell with alarm, or believes that it is any other than of a temporary character. The man would be short-sighted, indeed, who thought otherwise. Canada's financial position is and has been for some months more satisfactory than that of any other country. Our banks are in a good, sound, healthy condition, and stocks in the country are not as a rule heavy, while as a result of the general cautiousness which has characterized merchants for some time sails are well trimmed and reefed. When the present temporary disabilities have passed we shall find the merchants scudding along under freer canvas. A noticeable feature of the situation is that people are asking for shorter terms of renewal than is usual. Confidence, caution and strict attention to business is what is wanted at the moment, and the more satisfactory conditions will develop before long.

* * *

A case of interest to business men was decided in Toronto last week. When Taylor, Scott & Co., the wooden ware manufacturers, assigned, they placed their affairs in the hands of Assignee Campbell, and it was through him that the firm secured a settlement with its creditors. Mr. Campbell's bill of costs and disbursements aggregated $1,010. To this amount Mr. Taylor took exception, and the dispute was relegated to Judge Morgan for arbitrament. Last week he rendered his decision, cutting down Mr. Campbell's bill by over $400. The result will be a closer scrutiny of assignees' bills of cost in future, while assignees themselves will be a little more careful in making up said bills. An occasional case like that referred to tends to awaken all concerned. Under the revised statutes of Ontario it is provided that the assignee's remuneration shall be voted him by the creditors at a meeting called for the purpose after the first dividend sheet has been prepared. In event of the latter omitting to do so the duty devolves upon the inspectors, subject to review by the county judge in case of complaint by either of the parties concerned.

THE ADVERTISING FAKIR.

The advertising fakir is a queer individual. He sallies forth in the morning with many schemes in his head and he returneth at night with the names of many victims on his list. He promiseth much and fulfilleth little; and then the advertiser ariseth with much wailing and says that advertising payeth not.

Fortunately the happy hunting grounds of the advertising fakir are becoming as scarce as free arable land in the United States. The cause is partly because these sharpers have by the openness with which they plied their profession closed up many avenues thereto, and partly because of the expose by the press.

Toronto was once the paradise of these gentlemen, and the manner in which they plied their trade was notorious. The schemes they propounded were many. Now it would be a hanger of some kind. Then a map with advertisements fringing it, and now it was a guide book, a business man's directory, blotting pad, or some similar contrivance.

In such schemes themselves there is nothing wrong. If merchants or manufacturers please to patronize them so be it. At the same time it is within our province to question the advisability of doing so. Five dollars spent on an attractive advertisement in a reliable trade or ordinary newspaper will give better results than ten dollars spent on the schemes of the advertising fakir. But where the average propounder of advertising schemes does wrong is in promising to do something that he never intends fulfilling.

Not long ago a representative of this paper had a conversation with a well-known city printer who in times past had done the printing for a number of these fakirs. "I could have sent some of those fellows to gaol time and again had I so chosen to expose them," he said. "More barefaced acts of robbery and misrepresentation one could scarcely have imagined than some of them were guilty of. Fact is some of them did occasionally have to leave the country to escape prosecution. Here, for instance, is a sample of what they would do : They would go to you and show you some attractive scheme, say an illustrated work. Perhaps it would be a write-up or an ordinary display 'ad' that they wanted from you. The number of copies of the work they promised to issue would be enormous. Under such conditions as these you would probably think you were getting a good thing and sign the contract. I have an instance in mind at the moment where Bland & Blank—(He mention the names of two well-known advertising fakirs)—got up a work of the kind, and on the promise of issuing 20,000 copies got a lot of advertisements. But would you believe me, they only got out 500 copies. In fact I don't think it was scarcely that many; and I ought to know for I did the printing. The way they managed it was this : They would see that every advertiser got a copy ; also that one or two of his neighbors on either side did. If they knew of any personal friends that the advertisers had they too would be furnished with copies. It was scandalous the bare-faced way these fellows carried on. But they were no worse than a good many others. They haven't the chances now that they used to have, I can tell you. Their methods are too well known," he concluded.

As pointed out in last week's issue, some of these advertising fakirs are purchasing space in respectable daily papers and using that for their questionable practices. Merchants and manufacturers are again warned to be on their guard. Advertise by all means, but advertise in reliable journals. Take for granted that the scheme is carried out according to agreement, ten chances to one no benefit will accrue to the advertiser therein. In advertising a merchant first of all wants to seek the best medium, and in that medium to place his advertisement in the most attractive manner possible. Fake and transient schemes are not the best mediums. Ask the average old and experienced advertiser and he will tell you the same thing.

THE CHANGE IN SUGAR.

The sugar market, which for over a month past has been one of the strong spots in groceries, this week takes on a new phase. As everyone knows, the Montreal refiners since the end of August have had great difficulty in keeping pace with the demand, and at one time were compelled by force of circumstances to charge a premium on granulated sugar when the buyer demanded immediate delivery, this state of affairs existing for over a fortnight in September. The circumstances which led up to this condition of affairs are well known. There was a regular granulated sugar famine in New York, prices going up sharply on that market, and although Canadian values did not follow suit to the same extent, they were naturally sympathetically affected by the firmness of the American markets and also by the fact that buyers across the lines had actually been compelled to beg for supplies from Canada, offering substantial inducements if their wants were filled. The position of the Canadian refineries, however, in regard to supplies prevented them from taking advantage of these offers to any great extent, although it is possible that some small lots of Canadian sugar may have gone across the lines. The stock in Canadian refineries, at least those at Montreal, was not well assorted, and as a consequence the wants of Canadian buyers themselves were filled with difficulty ; nor do refiners' stocks yet show much improvement in the matter of assortment, for THE GROCER'S Montreal correspondent knows for a fact that refiners there could not fill orders for granulated for

prompt shipment no later than last Saturday. This is a pretty good indication that their stocks are not yet in a good position. He is informed also that supplies in the country are not large, but it is to be noted in contradistinction to this that refiners are not experiencing the same demand as was noted a fortnight ago, and in fact state that they will practically catch up their orders this week. This they attribute largely to the diminution in the demand for the staple.

The circumstance is interesting to dealers generally inasmuch as it has had the effect, coupled with the easier feeling in New York, of inducing a decline in refiners prices at Montreal of an ⅛c. all round, the change taking effect on Monday last. Advices from here last week gave indications that a lower range was coming, and when the news was received that an actual decline in refined sugar had occurred Montreal refiners decided to follow suit with the result above given. The London market also is cabled weaker with transactions small and the margin between raw and refined has assumed its proper proportion. In connection with present American and Canadian prices THE GROCER had occasion at the time of the flurry in New York to refer to the fact prices that were higher than they were in Montreal. By the recent changes in values the position of the two markets has been reversed, so that, notwithstanding Monday's decline, prices from refiners' hands in Montreal are now higher than they are in New York. From first hands the range in Montreal now is as follows :—Granulated 5⅛c. and yellows 4c. to 4¾c.; in New York granulated is 5c. and yellows there are ¼c. lower all round. The theorists therefore are speculating whether this fact will have any further influence on the range of valuation in Canada.

CHATS WITH BUSINESS MEN.

"Well," remarked a gentleman to me Saturday who takes periodical trips to the leading business centres of the country, "business seems more satisfactory in Ottawa than in any other Canadian city. There is no boom there of course, but the business men there seem more satisfied. I did not hear nearly as much grumbling there as in some places"

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I made one of a group of half a dozen that was the other day standing in the sample room of a well-known wholesale house. Business matters many were being discussed, and a yarn was occasionally thrown in to lend spice to the occasion. Hanging in the sample room is an attractive picture of a pretty lady given as a premium (I mean the picture is given) to purchasers of a certain quantity of a certain baking powder. The picture caught the eye of one of the members of the group, a city traveler.

"By-the-bye, gentlemen," he suddenly exclaimed, while his eyes lit up with merriment, "but I have something to tell you about that picture. Yesterday I was in a Parkdale store in which was hung a copy of that picture. Seated on a case of eggs was a long, lanky, cadaverous individual, his legs stretched away out in front of him and crossed. When I entered he was gazing intently on the picture. 'Well,' he drawled out after a while, 'I wish I could get that picture. I would give a good deal if I could. Wonder what it would cost?' 'You can get it by buying a case of the baking powder,' I said. 'How much will it cost?' 'So-and-so,' said I. 'That's a good deal, ain't it?' he rejoined. 'It is,' I said, 'but look at what you are getting.' 'That's so,' he said, 'I guess I'll take a case.' "But that's not all," continued the traveler. "In the afternoon I went into a grocery store in the northern part of the city. This store-keeper too began to dilate upon the beauties of the woman in the picture and to point out the particular points wherein the beauty lay. Eventually he placed an order for a case so that he might have a copy of the picture to hang in his store. While he was talking I several times heard a rustle behind a pile of tea chests in the back of the store ; and do you know, before I got back to the warehouse that order was cancelled. You can form your own conclusions, gentlemen." And judging from the laugh that followed they all did ; and the conclusions were all one.

BYSTANDER.

ABOUT RETAILERS ONLY.

Manly's drug store at Wiarton is being refitted.

Port Elgin has a new grocer. His name is Burgess.

Shaw & McClung of Blackstock, have sold out and are moving away.

Cantleon Bros. of Clinton have exceptionally fine quality of tea in stock.

H. Hutchison of Listowel has just received a big consignment of Japan and other teas.

M. Corrigan of Lucknow is in receipt of some new Moning Congous of fine quality.

W. Hay of Kincardine, proposes to deal extensively in fresh water salt fish this season.

Cockburn & Son, of Sturgeon Falls, have found it necessary to enlarge their store. Good sign.

D. Rooney, grocer, Cobourg, is moving his stock to a store across the street from his present premises.

George King, of Wingham, has just received a big consignment of general groceries and Japan teas.

S. M. Osborne has gone into business at Markdale as grocer and flour dealer. He was formerly a farmer.

A. G. Ault, general merchant, Seaforth, has sold out to a man named Smithers. The latter was formerly in the employ of D. D. Wilson, the well-known egg dealer of that place.

T. A. Mills of Wingham is carrying on a big general sale of dry goods and groceries and is meeting with success.

George Price of Sault Ste. Marie intends going into business in Goderich. He is at present visiting relatives there.

N. Robinson of Clinton is a lover of the gun, and he is now making preparations for his fall hunting trip in order to satisfy it.

T. S. Ford of Mitchell is making extensive preparations for the fall trade. He has already received large quantities of goods.

W. J. Irwin of Clinton, has just received a large supply of dried fruits for the Christmas trade. He is making preparations for a big trade.

W. Lincoln Scott, one of Stratford's popular merchants, was married Tuesday evening of last week to Miss Jessie, daughter of Mr. Hendry of Dundas.

E. S. Kilgour of Guelph, has sold out his grocery business to Frank Hall of the same place. Mr. Hall has also purchased the liquor business of Walsh Bros.

Peter Anderson of Guelph has just received a consignment of fruits of all kinds, and his friends say he is prepared to cope with all competitors as to prices.

Mr. Judge has retired from the firm of Judge, Chapman & Co., general merchants, Orangeville, and a new firm has been organized under the style of Chapman, Lee & Co.

George Thomson, general merchant, knows how to raise live stock as well as run a store. Proof of this is in the fact that he took three first prizes at the fair for Jersey cattle and for mare and colt.

THE INVENTOR OF BOTTLED ALE.

Dean Nowell was, says American Grocer, the accidental inventor of bottled ale. He was out fishing with a bottle of the freshly-drawn beverage at his side, when intelligence reached him touching the peril his life was in, which made him flee, after flinging away his rod, and thrusting his bottle of ale under the grass When he could again safely resort to the same spot, he looked for his bottle, which, on being disturbed, drove out the cork like a pellet from a gun, and contained so creamy a fluid, that the Dean, noting the fact, and rejoicing therein, took care to be well provided with the same thenceforward. As Henry II. was the first King who acted as sewer, and placed the boar's head on the table of his son, just crowned, so Dean Nowell was the first church dignitary who laid the foundation of red noses, by bringing bottled ale to the notice of clergy. There is an old tradition, that what this ale used to do for churchmen, cider used to effect for Africans.

WELL WORTH TRYING.

The store was new—new building, new goods, new proprietor, new clerks, new everything—and we were in there "to look." That is what we said to the good-looking young fellow who came up to serve us. "You have everything in here so good and new and so clean that we couldn't resist the temptation to come in to feast our eyes, and here we are." "All right," was the hearty rejoinder, "stay as long as you please."

We did. It was a grocery which we had watched "from foundation-stone to turret" —if for our purpose we may reverse Sir Walter's well-known verse—and when we went in that morning, we took with us a great deal of curiosity. Every man has an idea that he can have things a little better than the other man, and it doesn't make any difference whether it's keeping a grocery, or editing a paper, or planning a house. Ours is always the best plan—for us, only we often forget that important addenda. Our curiosity was pleasantly satisfied. We had met a man who in carrying out his own idea had taken ours along with him and carried it further than we had thought of carrying it ourselves. The store was clean —that is no credit to him, because it was new. In building he had planned to make available every inch of space—our pet idea, and he had arranged his goods in the best possible place to show off each particular kind, and he had done this from front window to back.

We have always hated a back store and this didn't have any. A back store is dark and dingy and dirty. It is made the catch-all of everything to be put out of the way, and the "everything" gets as far as the back store and stay there, just as a log coming down stream gets into a crack in the rocks and stays there until the next freshet comes along, only the between freshets is so long in a grocery store's back room.

The grocery is on a corner, and instead of walling up the street side of the store as much as he might have done, the owner has made the most of his windows and has a light store from end to end. The arranging of goods in such a place is an easy matter. Here taste is needed—a quality not always prominent in a grocery.

Well, we took the young man at his word and staid as long as we wished. As we neared the door on our way out, he met us again —we knew he would—and asked the inevitable question: "Do you see where we can improve it much?" Now, to that "much" we object. It always means that we can't do it at all and that we know we can't; and it isn't exactly human to admit that we are in any such straits. We didn't. So we simply said that they had a fine establishment, remarkably fine, "but it has always seemed strange to us that you fellows always stop just before you get there. I can't find any fault with your store or its arrangement, but do you know that with this splendid light you ought to have every article for sale plainly marked with the price? We don't want to put on airs and drag in the fact that we have seen these things done in foreign cities, but it's a fact, nevertheless. We don't believe there is a first class grocery in the city of Paris that has not the price, the contents, and the weight distintly marked. We saw it there; we saw it in London; and in the different cities we visited on the continent, the same fact was noticed and commented on. It may have been a matter of necessity with the dealer, for Americans not acquainted with the language of the country can read and understand the prices marked in figures and so be guided in the purchases they wish to make, especially after they find out that it is one thing to ask the price in American-French, and its quite another thing to make the French shopkeeper understand you. With the price plainly marked, however, all this is avoided, and the custom of so marking goods has been the means of securing many a dollar which would otherwise have remained in the traveler's pocket.

We left the store after our little speech, but the more we think of it, the more we are convinced the practice would be found a good one here. There is many a one who is attracted with an article exposed for sale and who hesitates to bother about the price, because after all he really doesn't want to buy; when if the article were marked and he could see its price, in many cases—in most, we believe—he would carry the article away.

So, then, what we said to the new grocer, we say to tradesmen generally: Mark your goods—amount and price—and we will venture to say that you will please a great many who never like to ask for prices when they do not intend to buy, and that you will increase as largely your amount of sales.—Tri-State Grocer.

KEEPING ACCOUNTS IN RETAIL STORES.

The importance of properly keeping accounts is evidenced by the care and attention which are given to this department in wholesale firms of every branch of business. Take, for instance, one of the larger grocery jobbing houses and it will be found that some of the best talent in the business is devoted to the bookkeeping branch, and that the most rigid system for the prevention of errors is adopted. Not one man nor half a dozen men are competent to perform the work devolving upon the accountants of a concern of this magnitude, but a score, and sometimes double that number of bookkeepers are required. The systems in use may vary in different houses, but the invariable rule is that whatever system is employed shall be rigorously enforced, so that errors shall be prevented, and the account books be made to show the actual financial condition of the firm. The taking of a trial balance on the first of each month is obligatory upon each ledger-keeper, whose duty it is as soon as possible thereafter to prepare a statement of each account on the book, and mail the same to the customer. When remittances are slow in making their appearance, another statement soon follows, with a request for an early remittance, and this is kept up until a satisfactroy reply is received from the debtor or more vigorous proceedings are required. This care in keeping accounts and this systematic following up of debtors are characteristic of all successful wholesale houses in every branch of business, but though the interests at stake are generally less weighty in the case of a small retail business, not less is system in these respects also demanded of the retail dealer who hopes to achieve success in his calling. The number of account books required to conduct a retail business of average size is, of course, much smaller than is generally used in wholesale houses, but the same care is required in the one case as in the other, even although the retailer may contrive to get along with only a ledger, a day book and a cash book. The ledger is the main book of the business, but there are ledgers and ledgers, some being kept in such a manner that the most expert accountant would find it difficult to make head or tail of them, while others reveal at a glance, when properly posted, the exact condition of the business. As a correspondent of a daily contemporary says: "Every payment of money, every receipt of money, every note given, every note received, every sale, every purchase, and, in short, every completed business transaction, should find its way into the ledger, and should there, under its proper heading, aid in showing the condition of affairs. The best kind of a ledger shows not only who owes and when and how much and for what; whom you owe, when and how much and for what; but it shows also the amount of sales and the amount of purchases; amount of interest, of discount, of notes, of salaries, of expenses, of insurance; it shows each year in the conduct of any branch or agency whether at the prices charged and at the credits allowed there has been gain or loss, and how much, and at the end of each month how much it owes treated as a customer. No entry should ever be made unless it is correct in figures and true in fact; unless it is exactly what it purports to be. Any error, any undercharge or overcharge should be corrected promptly and justly. If a bill is at one price and settlement is to be at a different price, while this seems to be a wrong method and should be changed, yet if

it is not changed certainly the credit at settlement should be not only the payment received, but also all the discount due. If an account is a consignment account it should be written 'consignment account,' if an account is an agency account it should be written 'agency account.' The ledger should be neat, clean, clear, carefully written, the entries should as far as possible explain themselves; settlements should always show settlement. The close of the year should always mark the time for closing accounts and for bringing down balances.

It is sometimes averred that a good many retail merchants do not keep any account books worthy of the name, but this is probably a slander for it does not seem possible to prevent affairs getting into a hopeless tangle, unless as much attention is given to bookkeeping as to other duties of the storekeeper's avocation. This unfounded belief no doubt has sprung from the circumstance that system in keeping accounts and collecting bills is not made the feature of retail storekeeping that its importance deserves. Other duties are allowed to interfere with the work of writing up or posting the books and drawing trial balances, and the merchant being deprived of a trustworthy guide as to the condition of his business, is forced to proceed upon vague and possibly erroneous conclusions, the result of which may be bankruptcy. No doubt the aggregate losses by bad debts in retail storekeeping could be materially reduced, if a proper system of bookkeeping were simultaneously introduced in every store in the country, and no lapses from the system were allowed. Properly kept account books tend to reduce losses through bad debts, because they enable the dealer to keep track of the amounts owing him, and facilitate the sending of bills to slow payers. A merchant who has a hazy idea of the assets and liabilities of his business is apt to be more easy about giving credit and more lenient to debtors than the dealer who is thoroughly posted by carefully kept account books. —Merchants' Review.

UNITED STATES CORN PACK.

From present indications many jobbers will find as the year progresses that they failed to secure in their early contracts for canned corn a quantity sufficient to carry them through to next packing; also, should deficiencies in stocks develop, they are likely to be confronted with a range of prices somewhat higher than prevailed at the date they entered into contracts during the spring month. This impression and belief is now entertained as the packing season has closed, and the work accomplished by the leading concerns is given full weight and consideration. In the spring the jobbers of the country were solicited for their usual orders for the summer pack, and though the majority responded and closed contracts for fall delivery many in looking the situation over decided to lessen the amount somewhat, while others, though with some show of uncertainty, were prevailed upon to close for about the usual quantity. As the season progressed, however, and the distribution of old goods did not reach the proportions anticipated, and the stringency of finances became embarrassing to many, the question arose whether the contracts placed for corn were not somewhat in excess of the requirements of the time. Acting upon this suggestion, application was made to some of the packers for the privilege of reducing the original amount, and in numerous instances the request was granted with but little show of opposition upon the part of packers, much to the surprise of some who desired the cancelation. It subsequently transpired that the packers had discovered the drift of affairs in the progress of canning, the indications proving to their satisfaction that upon the basis of the total quantity contracted to deliver a large deficiency was certain to develop; hence, when solicited by the buyers to drop a percentage of the amount originally sought, they were only too happy to accommodate. The pack of Maryland and Virginia last year reached a total of 618,000 cases, but this season there was a smaller acreage sown, and, with a considerable less yield, it is estimated by those in a position to give facts that a shortage of fully 30 to 35 per cent. will be the result of the season's work. This State packed last year 805,000 cases, but the quantity this year is expected to fall considerably below. The section west of Syracuse has not packed a quantity sufficient to fill contracts. In the neighborhood of Utica numerous new canneries have entered the field this year, and were it not for this fact that locality would also show a large deficiency. In Maine last year 727,000 cases were put up for market purposes, but from this section also the reports to hand indicate that the season has proved unfavorable, and that the total quantity secured will not be over two-thirds of the previous year, this, too, in face of the contracts accepted were far in excess of those taken in '92. From the West reports of shortage are also received; so, taking the situation as a whole, appearances cetrainly indicate that with the usual consumption the total quantity packed will prove barely sufficient to meet the necessities of the trade, hence it is not surprising that many to-day are anticipating higher prices, and, entertaining this belief, are seeking to provide additional stock upon the basis of present values. —N. Y. Journal of Commerce.

APPEARANCES.

Appearances do not count for much as regards the articles handled by grocers, although the excessive pains that are lavished upon the labels affixed to the cans in which some brands of canned goods are put up would seem to indicate that a different opinion exists in some quarters. But how many retailers and consumers are so foolish as to buy canned goods on the artistic merits of their labels? It is certain that coffee and tea, and butter and cheese, not to mention many other food products, must present far more important claims to public favor than a fine appearance either of the goods themselves or their coverings. A beautiful gloss upon the coffee berries, a tasteful blend of the tints of the tea leaf or a rich color of the butter and cheese will count for nothing if the goods are wanting in flavor, or possess other faults that will repel the consumer. And the same is true of the labels, however showy, that may be affixed to the packages containing the goods.

It is quite different, however, with the appearance of the store. Compare the over-crowded, untidy, ill-smelling, dirty little establishments that yet exist in some parts of this city with those owned by some of the leaders in the retail grocery trade, and it will be seen that appearances are highly important in the successful conduct of the grocery business. It would be well if some grocers could be given the power, not to see themselves as others see them, but to see their stores through the eyes of disinterested persons. The consequence would probably soon be seen in a decided improvement of the appearance of their places of business, to the satisfaction of the public and the increase of their sales and profits. Because a store is small, it need not be an offense to the eye and nose, and the attractiveness of a window display is not dependent upon the window-dresser's command or the volume of the storekeepers' trade. Some of the most tasteful and effective window displays ever made by grocers have been made in the smaller stores, but as a rule the show windows of the latter class of establishments leave much to be desired, being often turned into store rooms for piles of staple goods that shut out the daylight and are the reverse of ornamental. A little attention to appearances, as regards the store and its fittings, would not take up much of the dealer's time, yet would be of great benefit in attracting new customers. Cleanliness is one of the principal essentials, and hardly less important is a neat arrangement of the stock.—Merchants' Review.

DRY GOODS.

MONTREAL MARKET.

The week has furnished a fair trade in dry goods, and, although the volume is not large, many of the houses report increased sales over those for the previous week.

The principal demand is for cloakings, flannels, blankets, and woolen underwear.

Jobbers complain that the colliery troubles have interfered with the deliveries of some of their fall supplies of staples, such as linings, etc.

Advices from primary centres report values generally as firm in tone, the feature in this connection being an advance in jute which is almost certain to affect values on hemp carpets and such lines of goods as Hessians, etc.

Remittances do not furnish any serious ground for complaint, continuing fairly satisfactory.

Most of the business that has been doing from here has been on account of letter orders and from travelers. The city retail trade has been very quiet, the fine warm weather practically stopping all demand for seasonable goods from urban buyers.

The demand for ladies' hygienic underwear has been much better this week than last, according to Jas. Johnston & Co.

Matthews, Tower & Co. report that their aggregate business this fall in fine woolen underwear has been fully equal to the average for last year.

Thouret, Fitzgibbon & Co. report satisfactory returns from their Western travelers for "Jammet's" gloves, their large assortment enabling them to satisfy all demands.

Thibaudeau Bros. note a quiet demand for flannels on country account. They have been pushing their line of red English flannelettes, also striped woolen underwear, which is scarce.

D. Morrice & Co. report encouraging orders on spring account from jobbers which keep up to the average of last year. They note continued firmness in white and grey cottons under a fair enquiry.

Gault Bros. note a rather better demand for both foreign and domestic tweeds during the week. Orders from city tailors have been quiet, but the cold weather should induce a freer movement.

Mr. Wm. Agnew, of Wm. Agnew & Co., is one of the first of the buyers who has returned from Great Britain on this market. He was away about five weeks and during that time visited the leading British and Continental markets. This firm's specialty is fine dress goods, and Mr. Agnew says that he found the tone firm in all the primary markets.

TORONTO MARKET.

October has closed, and, as a rule, wholesale dry goods houses were not anxious to prolong its stay. It was, probably, the most unsatisfactory month in the year, owing to the fact that a stringent money market and an abundance of fine mild weather, combined to make the sorting trade of smaller proportions than during the same period last year and much less than had been reasonably expected.

November should be better in its total trade, but there is no telling how the retail dealers will fare, and on them depends the success of any month.

Spring samples are increasing and many lines are on the road. Print orders are what the houses are after just now, and a merchant who is known to have reserved his order is daily beset by travelers. Some of the houses will not have a full range for nearly ten days yet as they claim that it is impossible to get samples of the latest foreign productions so early.

Underwear and hosiery are in very fair demand in a sorting way. Blankets and flannels are also being enquired for. Novelties for the holiday trade are being shown by jobbers, but the retailers have given them little attention as yet. Fur goods are very active—but only in ladies' goods. Tailors' supplies are slow—men will not buy until they are forced to. Lined and woolen gloves and mitts are very active, as stocks from last season were not heavy.

Mr. Fisher, men's furnishings buyer for Wyld, Grasett & Darling, has returned from his buying trip, and his customers will have a chance to secure holiday novelties from his latest purchases.

Ed. Faulds, who is well-known by customers of Caldecott, Burton & Spence, is at present laid up with an attack of fever. The danger point has been passed and Ed. will be in his place in about two weeks.

W. R. Brock & Co. will show samples of spring prints the first week in November. They hold back in their buying and claim that they thus secure only genuine 1894 styles, and show only the latest novelties in the foreign market.

Gordon, Mackay & Co. are making a special effort to reduce their stock previous to stock-taking, and have laid out several odd lines in their men's furnishing department which they have marked at exceedingly low prices. Special attention is drawn to their shirt and drawers bargain table.

Wyld, Grasett & Darling have a line of Swiss embroidered handkerchiefs in ranges from $1.50 to $3.75, suitable for the holiday trade. Ladies' jerseys are selling with this house. Featherbone corsets are sold more by this house than any other corset in the market. This is generally attributed to the extensive advertising these goods receive from the manufacturers. The firm are showing an excellent range of winter gloves in wool and lined leather in all qualities. Cashmere and silk mufflers, cashmere and wool half-hose, and several special numbers in underwear are moving rapidly now.

Gordon, Mackay & Co. are showing several special lines of Canadian wool and cashmere hose. One line of wool which they are offering at $1.50 per dozen, boxed, are certainly extraordinary value, and G500 Canada cashmere finished feet and grey heels and toes on case lots of 60 dozen assorted in sizes of 8 1-2, 9, 9 1-2, at $1.80, are well worth inspection.

W. R. Brock & Co. have just received a shipment containing all widths of Hercules braid, now so much in demand for trimmings; also various widths of tubular braids. The demand for waterproof garments has greatly increased since the weather has broken up and travelers' orders and house sales have in consequence been considerably larger in both men's and women's goods. The sale of hosiery, gloves and ladies' underwear have been extremely large this season owing to the reputation this house enjoys of having at all times extra value at popular prices. The special lines of braces called Bargain and Bonanza, which have been previously referred to, are still procurable, the last shipment of their large purchase having reached them from the factory a few days ago. They cannot repeat at former prices.

HEAVY EXPORTS OF ORANGES.

Although it is quite early in the season, some heavy shipments of Florida oranges are passing through this city, bound for Liverpool; in fact, about 10,000 boxes have already been forwarded and 3,100 went out on the Campania Saturday.

Some years ago Sicily and Spain were looked to for our supplies of oranges, but now, between Florida and California, the country is amply supplied; and not only that, but it is likely that a considerable portion of the crop will be exported, and this is all the better, as it relieves the Northern markets.

Last season probably 10,000 boxes passed through here for England, and one direct steamer with about 9,000 boxes was sent from Florida to London.

The Florida Fruit Exchange, through its agents here, Messrs. Syobel & Day, is forwarding all this fruit, and the results so far, according to cable reports received on the first five shipments, have been most satisfactory, the oranges netting back to this city from $2.30 to $2.60 per box. This fruit is all forwarded ex the fast Cunard and White Star steamers, extra care is taken in the stowage so that the fruit may enjoy perfect ventilation, and the good order in which so far it has arrived abroad is proof that the stowage could not be improved upon.

It is probable that the Exchange will forward in all during October about 17,000 boxes, and as the fruit can be sent all through the winter (if the English markets hold up as they are expecaed to do on this fine fruit) it is certain that the exports by the Exchange will reach a very heavy total.—N. Y. Journal of Commerce.

Mr. W. W. Ogilvie, President of the Montreal Board of Trade, has returned from his annual autumn trip of inspection in Manitoba and the Northwest. He says that "this year's crop in Manitoba and the Territories was of a very superior quality. The weather for harvesting and threshing and for hauling the grain to the elevators has been exceedingly fine. The only drawback to the farmers is the low price prevailing, not only there but throughout the world. This season's crop will grade at least 75 per cent. No. 1 hard. The yield, both in point of quality and otherwise, surpasses that of last year, and especially as frost rendered no damage"

TO BE POSITIVE

Confine your trade to the use of such Coffees as your experience tells you are the best quality and always as represented.

Our L. P. & Co. blends, if not the cheapest, are the best.

Full lines of Currants, Raisins, Figs, Prunes, Peels, etc.

"SPECIALTIES"
Hillwattee Tea
Diamond Crystal Salt

Lucas, Steele & Bristol,
HAMILTON.

Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels
OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton

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JAMES TURNER & CO.
WHOLESALE AGENTS - - HAMILTON, ONT.

For Clubs and Hotels.

No wine room or any first-class hotel, club, café, or gentleman's cellar is complete without this valuable adjunct. Served on the side and at afternoon and evening entertainments and receptions, hot or iced.

BURNHAM'S CLAM BOUILLON.

It is now recognized as indispensable in all well-regulated establishments.
Sold by leading Grocers and Wine Merchants. Put up only in glass. Pints, $6.00 per dozen. Order from your dealer or direct. Discounts to the trade.
E. S. Burnham Co., 120 Ganesvoort St., N. Y.

For Busy Men.

Business men with exhausted nerves and tired heads need a stimulating food that will replace the daily wear and tear. The phosphorus, lime and sodium contained in

BURNHAM'S CLAM BOUILLON.

is what you must have. It is an acknowledged fact that no other food contains so large a percentage of nerve and brain stimulant as this.
Never buy Clam Bouillon for the sick, except in Glass Bottles.
Grocers and Druggists.
Six ½ pint bottles expressed for $1.50. Send stamps for book, "Household Hints."
E. S. Burnham Co., 120 Ganesvoort St., N.Y.

Happy As a Clam

is one person who for years has been suffering from indigestion, dyspepsia and general debility, when he discovers the curative properties of

BURNHAM'S CLAM BOUILLON.

In all gastric troubles it effects a permanent cure. It is a natural food, easily digested. Stop taking drugs and try it.
Never buy Clam Bouillon for the sick, except in Glass Bottles.
Grocers and Druggists.
Six ½ pint bottles expressed for $1.50. Send stamps for book, "Household Hints."
E. S. Burnham Co., 120 Ganesvoort St., N. Y.

Send us your order for a Case. It will please your Trade.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Grape Vale cheese factory closed on Oct. 21st.

A proposal has been made in St. John, N.B., to abolish all taxes on personalty.

From 6,000 to 8,000 bushels of wheat are being marketed daily at Carman, Man.

E. Meredith, tea merchant, late of Winnipeg, has gone into business at Victoria, B.C.

Thomas Steel has bought the entire outfit, plant, fixtures and good will of the Ridgetown pork packing factory.

It is stated the C. P. R. will complete the new line from Vaudreuil into Ottawa through the county of Russell without delay.

Enterprise,—Summer girl—"Have you any blue?' Storekeeper—"No. It ain't no use keeping that stuff. It's sold soon's you get it."—Life.

Hunt's sardine establishment in Robbinston, Me., together with the plant and a quantity of cases of sardines, was totally destroyed by fire the other night.

Wheat was shown in Winnipeg a few days ago which averaged 69 pounds to the bushel. It was grown near Whitewood, Assa. A sample has been sent to Prof. Saunders at Ottawa.

Jos. W. Robertson, Canadian dairy commissioner at the World's Fair, says the advance in the value of the annual product of Quebec's cheese, due to the Chicago exhibit, will aggregate $100,000.

A well-known grocer is reported to have sent 50 cents to New York to find out how to keep butter from becoming strong at this season of the year and received the following reply: "Eat it."—Ex.

We like to see a practical grocer an optimist, for some of the younger generation appear to assume as a matter of indubitable fact that, commercially speaking, this country is played out. We do not think so.—London Grocer.

The importation of condensed milk into Great Britain has increased considerably of late. Official records show a total of 634,091 cases for the nine months ending September 30, against 527,588 cases in the corresponding period last year.

The shipment of oranges has now assumed considerable proportions. Many of the oranges shipped have been of fairly good quality and in good condition, while others have been of most inferior quality and well calculated to bring the Florida oranges into discredit.—Trade, Baltimore.

William Dallimore, grocer, Queen street east, Toronto, was married to Miss Marion Locke in All Saints' Church the other afternoon, Rev. A. H. Baldwin officiating. After the ceremony Mr. and Mrs. Dillamore took the evening train for the west.

A portion of the second story of the building at the corner of Campeau and Notre Dame streets, Montreal, occupied by P. Grace & Co., wholesale grocers, collapsed the other morning. The cause is attributed to too much weight. No one was hurt.

Last week over 100,000 boxes of cheese were shipped from Montreal for the British market. This large business brings the total exports nearly up to those of last season. The total quantity shipped during this season to date is 1,429,782 boxes, against 1,442,350 boxes last season.

W. H. Comstock one of Brockville's wealthiest business men, was married to Miss Alice Gates, daughter of Mr. Rossie Gates, of the same place, the other night. The ceremony was performed by the Rev. W. A. Mackenzie. The newly married couple left on a trip to the World's Fair.

The Merchants' Retail Commercial Agency, of Victoria, is expected to develop into something more than a mere debt collecting agency. It is expected to become a general retailers' union, with a strong social side to it. At a recent meeting the conduct of certain wholesalers, who are alleged to transact in secret a retail trade, was strongly condemned.—News, Vancouver.

James Stewart & Co., auctioneers, Montreal, announce a trade sale of teas to take place on November 8 in the new Board of trade building. The consignment to be offered comprises about 3,000 packages of Indian, Ceylon and Japan teas, and all tea merchants throughout the provinces of Ontario and Quebec will do well to make a note of the date.

Armstrong McCormack, of Kingston, during 25 years, has only been away from his store two days, when he was assaulted and injured while going home one night. He visited Napanee and that is the longest distance he has been away from the city. He never saw the Thousand Islands. He is now one of the rich men of the city, and may yet have a good time before he dies.—Tribune, Deseronto.

Henceforth the Canadian - Australian steamers will call at the Fiji Islands. This change in the route, the proprietors of the steamers confidently hope, will influence the Imperial Government to grant a subsidy to the line. The Arawa, which has been chartered for eighteen months to replace the disabled steamship Miowera, which stranded on the evening of October 2 while entering Honolulu harbor, is a much larger vessel,

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods:

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Just Arrived

NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias. J. Morand's Select Valencias.
J. Morand's Layer Valencias.

Tarragona S. S. Almonds. Spanish Onions in Crates.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

IRELAND'S SELF-RISING BUCKWHEAT FLOUR

We are Now Shipping From this Season's Crop

GUARANTEED to be Pure
to have strong Buckwheat Flavor
to be perfectly Self-Rising
to keep sweet in any climate
to be the Best flour made

Acknowledged superior to all others.
Customers who handled large quantities last season are now increasing their orders.
Imitations attempted all over the Dominion, but
THEY CAN'T MAKE IT.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

"Yankee" Pancake Flour isn't in it. Your customers want only the BEST.
"OURS" put up in 5 lb. packages, 1 dozen per case. Price, $2.25 per case. ORDER NOW.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention.

War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE
SNOW DRIFT CO.
BRANTFORD

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.

L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE.

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

and has a cold storage capacity of 30,000 carcases, while she has also a capacity for carrying large quantities of fruit, butter and cheese. "Thus," the London Times remarks, "the disaster may prove a blessing in disguise, developing trade in a much greater degree between the colonies." The Arawa leaves Sydney for Vancouver on November 18, the Miowera's schedule date.

Three burglaries were committed Sunday night, probably by the same gang. A raid was made on the Learment Hotel, the refrigerator broken into and a lot of eatables disposed of, then, having satisfied the inner man, they entered W. J. Kent's grocery, Inglis street, and took what cash was left in the till. The new building of D. Gunn' was also visited and the place containing the workmen's tools broken into and a number of these carried off.—Truro News.

In accordance with the Bank Act the following banks publish the rate of interest payable on their stock for the half year just closed: Bank of Toronto, 5 per cent.; Bank of Ottawa, Standard Bank of Canada, Bank of Hamilton, Imperial Bank of Canada, 4 per cent. each; Banque Jacques Cartier, Quebec Bank, Merchants, Commerce, Ontario, 3½ per cent. each; Traders', Hochelaga and Ville Marie, 3 per cent. each.

The Florida orange crop is estimated to be 4,500,000 boxes and is the largest ever raised in that State. As it is becoming more and more apparent that there are more oranges raised in this country than can conveniently be disposed of, growers are trying to extend the market for their product to Europe. Experimental shipments from Jacksonville, Fla., to Liverpool have proven quite successful. The oranges sold in Liverpool at an average price of $3.15 a box.

At the regular meeting of the City Travelers' Association held on Tuesday night, Francis Gallow, the retiring president, was presented with an epergne, and Mr. Moore, the retiring secretary, was remembered with a locket. James Owen, the newly elected president, presided, and a dozen new members were elected. It was decided to hold a smoking concert on the evening of Nov. 17.

John Ruskin once tried the experiment of running a tea store. He had written so much about the possibility of carrying on honest retail trade that he felt bound to prove that it was practicable. Adulterated tea of the most pernicious quality was sold to the London poor. Ruskin opened a corner tea store in Marylebone in which to sell the unadulterated leaf to all comers. No advertisements, no self-recommendation, no catchpenny tricks of trade were allowed. The only attraction to draw in customers was the window decked with fine old china brought from Italy. Art alone should aid business. It is said that the business prospered with legitimate, not extortionate, profits.

You can lose more than we do by not subscribing for this paper.

POWER OF "I WILL."

"I will," when said in down right good faith, says an exchange, is the most emphatic and declarative sentence in all the world of language. You can tie to "I will," feeling absolutely sure that at no time are you likely "to be given away." A modified promise or assent amounts to but little, for in the very nature of its expression, it may mean something or nothing, so you are kept in a state of constant, anxious doubt. A positive "no" is a better way of putting the fact than a half "yes." To know the worst and then provide for it, is always an economy of one's individual resources. "I will" goes forth to conquer. It burns the bridges all along its line of march, for it recognizes no retreat. "Succeed or die" almost invariably brings success. It is your faint heart which never wins the fair lady. To be up and doing with the assurance of the victor is to win the field, however obstinate the foe. "I will" is the scriptural faith in objective form, which removes the mountain and casts it into the depths of the sea. What this world most needs is a positive, aggressive declaration, to be followed by positive, aggressive action. "To fight it out on this line if it takes all summer" has in it nothing of surrender. "I will" is the trump card that takes the trick, so that he who holds it may know that he can play alone, and make a march every time. "I will" not only appropriates in a personal way the present, but it lays its outstretching hand upon the future and secures it with all that it has in store. "I will" is the fulfillment of the promise, for it carries with it the rightful claim to the promise.

WHY GOOD TEA IS DEAR.

H. Shimamura, Consul General of Japan at New York, is at Weicker's. He is one of the most accomplishe dmen in the Japanese foreign service, and was secretary of the Legation at London and Paris before coming to America. He has just returned from a trip to the World's Fair. Speaking of the Japanese tea crop, he explained why certain teas are high priced:

"The early leaves," he said, "are very small and delicate. These are hand picked and cured with great care, and as the labor of picking and handling is many times greater than that of the latter and larger leaves, the price is necessarily much higher. The flavor, too, is much more delicate.

"It takes an educated palate to appreciate the fine distinctions between the high grades of tea, and the average American never tasted tea properly made. The tea should be kept in a close vessel, and steeped for not over two minutes in water brought to a boil and allowed to cool a few degrees before being poured on the tea. Such tea, if made of leaves of firm quality, is of a delicate amber color, and milk and sugar seem to ruin it. It should be drank without either, but as a compromise a lump of sugar may be nibbled while the tea is being drunk. The Consul General thinks the plans of the Central Tea Association of Japan, for introducing a better quality of tea into this country, will be successful.—Pennsylvania Grocer.

McALPIN TOBACCO CO.

Manufacturers, TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

IT'S A BIG CATCH

Our offer of fine new Japan Teas, good small make and excellent draw, at 12½c., has made business. We have several lines of this tea, but the price is rapidly making a big hole in the pile. It will pay dealers to anticipate their wants and share with those who have already taken advantage of a good thing by purchasing from this fine lot.

H. P. Eckardt & Co.,

SAMPLES ON APPLICATION Wholesale Grocers, Toronto

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade

Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS.

Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

CANADIAN CHEESE.

Cheese-making is certainly a great industry in Canada. Thirteen million dollars' worth per year is a large amount to export. There is profit in cheese to the farmers. There has been only one time in a decade at which the price of cheese fell below the point of profitable production. So it may be said there is always profit in cheese-making to the producer. There is sometimes profit to the buyer, but he runs more risk than the dairy farmer. This year buyers who have stayed in the market have made more money than during any season since the memorable year 1879. The profits now being realized recall the fortunes then made. But such opportunities as were then will never come again. The conditions under which the trade is now carried on preclude such a possibility. In July, '79, cheese had actually fallen to 5 1-2c. per lb., a few months later it had risen to 11 and 13 cents; in February it was actually worth 14 cents—an increase in about half a year of the average price of summer goods. There were fortunes made in a few months. It was then that Mr. J. L. Grant, of Ingersoll, now of Liverpool and Ingersoll, made his first great strike. He cleared about $70,000. Mr. Grant's great strike earned for him the title of "The Cheese King." Still the profits of Mr. Ballantyne, of Stratford, were probably a good deal larger perhaps by ten or fifteen thousand. But even these sums were small compared to the profits made by bigger operators. T. G. Hodgson, of Montreal, is reputed to have cleared $200,000, while the great English firm of Warrington—still the largest operators in the country—probably added something like half a million to their resources. Other dealers, great and small, throughout the country, made big profits. We recall a story told illustrating the rapid increase in values during that memorable summer. One of these big firms sent about 20,000 boxes of cheese across the Atlantic on a sailing vessel They were bought when the cable stood at about 28s.; when they reached England it had risen to 58s.; four dollars a box would thus scarcely represent the profit on this deal. Will such chances ever come again? But big money has been made during the past few months. June and July cheese in this district was bought at, say, an average of 9 1-4c. It is now worth at least 10 3-4c.—an increase in value of more than $1 per box. The August make will yield buyers almost as fine a profit. It passed out of first hands at all the way from 9 3-4 to 10 1-2c. In Eastern Ontario one big firm contracted for over 50,000 boxes of September and balance of season at about 10 1-4c. A dollar a box, say, on this deal represents a very nice little transaction. The men who have stayed in the market during the season have done well. In this district the heaviest purchasers have been Messrs. Ballantyne & Son, of Stratford; C. W. Riley, of Ingersoll, and J. L. Grant & Co. Thus it will be seen that two of the firms that made so much in '79 are still in the market, reaping the reward of enterprise and sagacity. Mr. C. W. Riley has been a steady buyer all summer. His profits on the season's transactions will probably be represented by figures that would make the boys' mouths water.—Sentinel-Review, Woodstock.

CHEAP BENEVOLENCE.

As a well dressed man was passing along Delancy street, New York, the other day, says the Utica Herald, he saw a woman with a baby in her arms sitting on the steps of a house. She was weeping, and the stranger stopped to discover the cause of her grief. The woman could not talk English, but the man, with the assistance of a boy as interpreter, learned that she had been put out of her apartments because she owed three months' rent, $36. The stranger became very indignant over the hard-heartedness of the landlord, and told the woman to send for him, adding, "I'll pay your rent." The landlord, doing business in a street near by, soon put in an appearance. The stranger berated him soundly for turning the poor woman out into the street, and demanded that he make out receipts for four months' rent, including one in advance. The landlord very humbly complied, and the stranger gave him a $100 bill. The grocer didn't have change, but the stranger said carelessly that he looked honest, and he would trust him to take the bill away and return the change. In a few minutes the landlord brought back $52. The stranger gave the woman $2, put $50 in his pocket, and departed with the blessings of a large crowd of sympathizing neighbors who witnessed the charitable act.

About an hour afterward this same hard-hearted landlord rushed wildly into a police station with the statement that the $100 bill he had received was a counterfeit. In his rage he had actually pulled some of his whiskers out. His ire became still more frantic when he realized that he could not put the woman out again, as she held his receipts. The well-dressed stranger is doubtless still hunting around the city for evicted tenants as objects for further philanthropic attention on his part.

No young man can possibly have mistaken his calling who finds in it what the world wants done

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

J. F. EBY

HUGH BLAIN

"It's in the Air"



"Seal" brand Coffee—

Every **live** merchant sells it. **Do You?**

WRITE US FOR PRICES.

EBY, BLAIN & CO., Wholesale Grocers Toronto, Ont.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 2, 1893.

GROCERIES.

The feature of trade this week has been a decline of ½c. in the price of sugar. It took place Monday last. Granulated is now down to 5⅜c., and dark yellows can be obtained as low as 3⅞c. Trade generally is quiet. Fruit is receiving a good deal of attention. Some is arriving and much is expected, and orders received some time ago are now being filled as rapidly as possible. Talk of short pack of tomatoes is being revived with fresh vigor, and there are not many canners offering. Prices of tomatoes are firm and unchanged. Canned salmon is selling fairly well. There is an easier feeling in price in this line, but it is largely on account of the cutting in brands that are not usually looked upon as first-class. The coffee market remains in the same unsatisfactory condition. In teas, there is a fair business doing in some lines. Payments are not up to the mark.

CANNED GOODS.

There is fresh talk this week of a shortage in the pack of tomatoes, but beyond stiffening them a little it has had no effect upon prices. It is said that according to figures collected by the packers themselves that the pack is two-thirds short and some canners are said to be already cleaned out. There are very few tomatoes offering and for those that are offered 80c. is asked, and some packers, it is said, will not accept that figure. A Montreal man who was on the street this week is reported to have said that he had refused a bid of 77½c. at Montreal factory for 2,000 cases of tomatoes. Another packer on the street this week said that there was a plentiful supply of peas, but both tomatoes and corn would be short, and advised the purchase of the latter. Tomatoes, peas and corn are in good demand at previous prices, viz., 80 to 85c. The demand noted last week for canned fruits has fallen off, and they are now, comparatively speaking, neglected. As to price there is no change: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. There is still a fairly good movement in the better brands of canned salmon, but the bulk of the demand is about satisfied. Some of the poorer brands of salmon has been offered at low figures, but the quality is not reliable, and it has not been taken to any extent. It has had the effect, however, of causing a somewhat unsettled feeling on the market. Really first-class brands, however, do not appear to have been effected, offers for "red sock eye" at 10c. lower than the market price being rejected. There are some Cohoe salmon to be got as low as $1.10, but the idea for good red fish is $1.25 to $1.35 for talls and $1.50 to $1.65 for flats. Lobster continues in fair demand in an assorting up way, and the idea as to price for the first-class article is $1.85 for talls and $2.50 for flats. Meats and sardines are dull and unchanged in price.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

COFFEES.

The situation remains much as before; 22c. could be easily obtained on the local market for Rio coffee, but the market is still bare. There are shipments on the way, but when they will arrive is a query. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Brazilian nuts are 5c. per pound higher in New York, and prices are up to 14c. here. It is yet early for trade in this line, and there is in consequence not much doing. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $5 to $5.50 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 15c.; chestnuts, $4.75 to $5.00 per bushel; hickory, $2 to $2.25.

RICE.

There is nothing more than the usual trade doing and that at this time of the year is not much. We quote ordinary as before at 3⅝ to 3¾c. and Japan at 5c.

SPICES.

There is a good deal of black pepper selling and pure spices are in active demand on account of their lowness in price. We quote pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet— Oct.	Beet— March.
	s. d.	s. d.	s. d.	s. d.
Oct. 26.....	16 3	13 3	13 6½	13 4½
Oct. 27.....	16 1½	13 3	13 9	13 3
Oct. 28.....	16 1½	13 3	13 9½	13 3
Oct. 30.....	16 1½	13 3	13 6	13 1½
Oct. 31.....	16 1½	13 3	13 6	13 3
Nov 1.....	16 ½	13 3	Nov. 13 0	13 3

The feature in this line during the week is the decline of ½c. all round in the price of sugar. Granulated now sells ordinarily at 5⅜ to 5.45c. and yellows at 3⅞ to 4c. for dark up to 4⅞c. for bright. There is not much business doing. Refiners have overtaken their orders as far as yellows are concerned, but granulated is still in rather short supply

Willett & Gray, in their Weekly Statistical, says:

THE WEEK—Raws unchanged. Refined unchanged. Net cash quotations are: Muscovados, 3¼-⅜c. nominal; centrifugals, 4c. nominal; granulated, 5.08c. Receipts, 27,314 tons. Meltings, 35,000 tons. Total stock in four ports, 17,489 tons, against 25,175 tons last week, and 117,427 tons last year. By cable: Stock in Havana and Matanzas, 47,000 tons, against 52,000 tons last week, and 11,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 10,000 tons; stock, 64,000 tons, against 74,000 tons last week and 25,000 tons last year. Total stock in all the principal countries, 353,789 tons, against 392,227 tons at same dates last year. Afloats to the United States from all countries estimated 90,000 tons, against 95,000 tons last year. Beet sugar quotations, cost and freight, 13s. 9d. per cwt. for "firsts."

RAWS—The receipts for the week have been less than the requirements for melting, and the total stocks have dacreased to 17,489 tons, and the meltings for the coming week are dependent almost entire upon the daily receipts. These will be small from Cuba and the West Indias, but larger from Java and from Europe, as the first purchases made from the new beet crop should begin to arrive freely. The demand for refined has decreased and delay in deliveries is virtually over. The quotations for raw sugar are somewhat nominal and irregular, being governed by prevailing conditions of supply and demand. Most of the importations come to refiners direct few to importers for sale on the market. Just now there is for sale a cargo of Iloilo sugars for which 2⅞c. is asked, and a cargo of Java in the harbor for which 3⅞c. is asked for 96° test basis. Muscovadoes are not on the market and are nominally 3¼c. at 3⅜c. by sales of parcels held last week at 3½c. but finally sold at the lower price rather than to store them. Purchasers of sugars for shipment from producing countries can be made at ⅜ to ⅝c. below the parity of the spot market for Centrifugals, but such purchases will not be available for use until late in November. The prospects for raw sugar are that the beet crops of Europe will exceed last year's crop by 358,000 tons. Mr. Licht having given out his first estimate as 3,770,000 tons, against 3,412,000 tons last year. Mr. Licht's first estimate last year was 3,400,000 tons, against his final estimate of 3,412,000 tons, which is a good example of his expert knowledge of beet crop.

PRICES under these conditions may remain almost normal, and it may be not far out of the way to expect Centrifugals to

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire PARSONS PRODUCE CO.

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BUCHANAN & GORDON,

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Representing in Manitoba and the North-West Territories:

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JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

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EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

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Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.

We are open for consignments.

Let us hear from you about Eggs and other Produce.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

J. BELL & CO.

Wholesale Produce and Commission Merchants,
64 Colborne St., Toronto, Ont.

We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.

Egg cases supplied. 'Phone 2,291.

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Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

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HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

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JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

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DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

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DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

fluctuate from 3 to 3½c., with an average of say 3¼c. for 96 deg test. Still the expectation may be varied or changed entirely by future conditions to be developed. If raw sugars follow the above course, refined sugar may be expected to continue to rule cheap for another campaign unless the Government decide to tax the consumer by placing a duty on raw sugar.

REFINED—Quotations still remain unchanged, and subject to the peculiar conditions of our raw markets, which, however, will come to the parity of other markets when more liberal supplies arrive from growing crops, and then the prices of refined may be expected to decline. It is only a question of time, and in the meantime the country is buying sparingly for actual needs, and refiners have nearly, if not fully caught up with their deliveries. Refiners have begun to shade the prices of a few grades of softs.

SYRUPS AND MOLASSES.

Business continues much as before in both syrups and molasses—viz., fair at unchanged prices. The idea as to price for syrup is 1¾c. up, and for molasses 30c. is the ruling price for New Orleans and Porto Rico and 30 to 35c. for West Indian. Some large sales of syrup have been made during the week to jobbers, the refiners having shown an inclination to shade prices for large lots.

TEAS.

Nothing particularly new has developed in this line during the week. There are a good many young hysons moving at old prices, and fresh direct shipments have been received during the week; seconds are scarce. A fair business is reported in low-priced Congous, Indians and Ceylons. Japans are quiet. Ceylons in the lower grades promise to be dearer, and there is not nearly the quantity offering that there was.

Mail advices from London, under date of Oct. 21, report that the market there closed with a weaker tendency. China Congous are without material change except in Kaisows at 6 to 7d., which show somewhat better value. Young hysons are coming forward in better supply.

Brokers report trade on the local market as somewhat revived the past week; and there has been a fair business doing in all kinds, principally in low grade Indians and Ceylons. Some cheap Japan teas, said to show excellent value, have changed hands during the week.

DRIED FRUIT.

Fruit is going out freely. In fact this is about the only line in which there is any real activity. Valencia raisins are in fair demand. For delivery common off-stalk is selling at 4¼ to 4½c., fine off-stalk at 5 to 5¼c., selected, 5½ to 5¾c., and layers, 6 to 6¼c. There is a marked difference between the different brands. New Sultana raisins are not expected for another month; prices are quoted ordinarily at 5½ to 6½c. The market abroad is steady, cable advices received this week quoting prices as before. The market is firmer on prunes, prices abroad having advanced 6d.; here we still quote 6½ to 7½c. ordinarily. New prunes are expected to arrive here every day.

Demand has fallen off somewhat for currants. Prices remain much as before. Common in barrels sell at 3¾ to 4½c.; Filiatras, 4½ to 5c., and Vostizzas, 6¾ to 7c. There are some currants on the market as low as 3½c.

BUTTER AND CHEESE.

There is no demand except for local consumption and for that it is brisk. There is a little better supply of dairy butter, but all first-class is freely taken and prices are without material change. Commission men are paying 19 to 20c. outside for choice dairy tubs and selling at 20 to 22c. There are not many dairy large rolls coming in; what is arriving sells at 19 to 20c. Medium tub butter sells at 17 to 19c. and common at 15 to 16c. Dairy pound rolls are a little more plentiful; jobbers are paying 21 to 23c. and selling at 23 to 25c. There is not much doing in creamery butter. Holders continue to be independent and it is hard to get anything from them except at outside figures. Commission men are paying 23 to 24c. outside for late make and are getting 25 to 26c. ordinarily from the retailer; September make is going at about 23c. Creamery pound prints are being taken at 25c. and they are selling at 27c.

In cheese, business is fair at steady prices. August make is quoted at 11c. and September at 11½c., old cheese 10 to 10¼c.

COUNTRY PRODUCE.

BEANS—Business continues quiet in this line. Prices are much as before. Some good hand-picked lots have changed hands during the week at $1.23 to $1.25, and they are being jobbed out at $1.40 to $1.50 per bushel.

DRIED APPLES—Prices are higher, but business continues light. As high as 6c. is asked by holders outside, but jobbers are not inclined to pay such a price, as 5¾ to 6c. is all they are getting from the retailer.

EVAPORATED APPLES—As high as 9 to 9¾c. is being asked outside, but we hear of no transactions at these figures. There are not many offering and not many are wanted. The jobbing price is 9¾ to 10c.

EGGS.—The market rules firm; demand is good and there are not many offering. Commission men are paying 17c. and selling at 17½ to 18c. for case lots. For fresh laid eggs brought in by the farmers 20 to 22c. is being obtained. A good many limed eggs are going out at 16c.

POULTRY—Supplies are getting more liberal and prices are lower. We quote: Turkeys 10½ to 11c. per lb., geese 5½ to 6c. per lb., chickens 30 to 45c. per pair, ducks 40 to 70c. per pair.

POTATOES—Easier at 48c. on track and commission men are quoting 60c. per bag.

HONEY—Dull and unchanged. Extracted white clover 8c. in 10 and 30 lb. tins, and sections 12 to 14c.

HOPS—Quiet. Small lots of new are selling at 17 to 19c. and there are not many offering; '92's are quoted at 12 to 14c.

ONIONS—Business fair and prices lower. We quote Spanish at 80 to 85c. per crate and Canadian at $1.05 to $1.10 per bag.

SWEET POTATOES—A better demand is reported and prices are unchanged at $3.50 to $3 75 per bbl.

GREEN FRUIT.

FOREIGN—Oranges are in plentiful supply, and demand is good with prices lower. Lemons are in active request, and the only change is a drop of 50c. per box in Maori's, which are about out of the market. Demand continues limited for bananas at old prices. Cranberries are quiet and unchanged. California fruits are again beginning to arrive, but they are not receiving much attention yet. There is an increasing demand for Malaga grapes.

DOMESTIC—There is not much doing. The season is over for peaches, and there are not many grapes coming in.

We quote: Oranges—Floridas, $3 to $3.75, Jamaica's, $3.50 to $3 75 per box; lemons, Messinas, $6 to $6.25; Maiori, $7.50 to $8 per box; Malagas, $4 to to $4.25 per box, and half chests $7.50 to $8; bananas, $1 to $1.50; pears, 50 to $1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 2½ to 2¾c. per lb.; Niagara's, 2½ to 2¾c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, $4.50 to $6 per crate. Apples, 25 to 30c. per basket and $1.50 to $3 per barrel. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2 40 to $2.50; Canadian, $6 to $6.50 per barrel; boxes, $2 to $2.15. California fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.

HOGS AND PROVISIONS.

A good many dressed hogs are coming in and prices are lower than a week ago. Car lots have been taken at $7.50, and we quote $7.50 to $7.75 as the range. Demand for smoked meats continues good, and packers report that they cannot cure fast enough to keep up with it.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12c. in tubs, 12½c. in pails and 11½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21.50 to $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 6 to 6½c., lamb 6½ to 7½c., veal 7½ to 9c., venison 5½ to 7c. for carcases and 10 to 11c. for hindquarters.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Trade remains quiet; nothing of any account is offering and dealers are cautious in buying more than they can easily dispose of. Tanners are well stocked, and are not at all anxious about receiving any more at present. Prices are the same as last week—4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

SKINS—Sheepskins are somewhat higher than in the early part of the month. They are now running at 65c. Nothing is reported doing in calfskins.

TALLOW—The situation in this article remains quiet. It is reported that some dealers are paying as high as 5½c. and asking 5¾ and 6c., but this is a little high to run freely.

WOOL—Nothing doing in this article at all. No offers for domestic wools, and very little doing in North-western stocks. Prices are unchanged. Dealers are offering from 19 to 20c. for good pulled wool, and 16 to 17c. for fleece.

FISH.

Dealers report a fair trade in fish, and it is thought that as the month of November will be a close season for salmon trout, white

TRY US with your

BUTTER, EGGS,

POULTRY.

We have good connections, best references, and make prompt returns.

CLEMES BROS., Toronto,

COMMISSION MERCHANTS.



KENT

Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
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The Imperial Rubber Stamp Works
Rubber Stamps, Stencils,
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Estimates given. Orders by mail promptly attended to.
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BUY RELIABLE GOODS
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VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

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LAKEPORT, ONT.

CENTRAL Business College
TORONTO AND STRATFORD.
Canada's Greatest Business Schools.
FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.
Others have found it a paying investment Why don't you try it ?
Write for catalogues.
SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.
Address

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Sherbrooke, P. Q., Canada.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.

MARKETS.—Continued

fish and Lake Ontario herring, nothing but frozen stock will be offered during that month. Prices remain firm at last week's quotation. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Trade is good. Dealers report a good demand for all kinds, especially coarse sack. Jobbing trade continues good, prices unchanged. We quote: Car lots, dairy, $1.25; barrel salt, 95c.; coarse sacks, 60c.; fine sacks, 70c.; American rock, $9 per ton.

PETROLEUM.

Business continues good on the Toronto market at unchanged prices. We quote:—5 to 10 barrel lots, imperial gallon Toronto; Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser in its weekly report says: The oil market for several months past has been characterized by an unparalleled indifference on the part of buyers and sellers that it is truly remarkable, nor is there any change since our last report. The strangest part of the coincidence is that prices remain firm. The producers must take some action shortly to protect themselves or a serious downward tendency must inevitably result. They have allowed the Exchange to drift into obscurity, and it will be interesting to know what course they will adopt to guard their interests. Refiners are still paying $1.07 for the raw material delivered, and refined is still being shipped out at 9¾ to 10c. f.o.b. here.

MARKET NOTES.

New Eleme figs are arriving.

Brazil nuts are higher at 14c.

Prunes are 6d. higher abroad.

Warren Bros. & Boomer have a consignment of Rio coffee on the way.

Clemes Bros. report a large demand for their heavy weight Malaga grapes.

Musson & Co. received a direct shipment of Young Hysons Tuesday last.

Malaga grapes are on the market, and they are quoted at $4.50 to $6 per keg.

Sloan & Crowther have just received a shipment of Cross & Blackwell's pickles.

Balfour & Co. are now taking orders for fine Smyrna figs in 1 lb., 10 lb. and 20 lb. boxes—due for delivery Tuesday next. This is about the first of the season for these goods.

W. A. Bradshaw & Co. made a shipment of Amonia soap to Newfoundland Tuesday last.

All sugars are ⅛c. lower, granulated being quoted at 5⅜ to 5.45c. and yellows at from 3⅞c. up.

Perkins, Ince & Co. are in receipt of their second shipment of Arguimbau's Valencia raisins.

Cables received this week by P. L. Mason & Co. give Valencia and Sultana raisins as firm.

Davidson & Hay have received a shipment of 400 half-chests of medium grade Japan tea.

James Turner & Co. have another consignment of Spanish onions in crates close to hand.

H. P. Eckardt & Co. have received a shipment of French plums, four sizes, quality extra good.

James Turner & Co. have a dead shot in Turkey prunes in sacks at 3½c. per lb. for round lots.

An invoice of fine old Sultanas is to hand this week with Lucas, Steele & Bristol. They claim to be quoting low. The five case lot price this firm are offering Gillard's pickles at should be an inducement to buyers.

A shipment of the finest and extra fine Moning Congous has just been received by Sloan & Crowther.

The trade should not fail to peruse the advertisement of the Pure Gold Manufacturing Co. in this issue.

McWilliams & Everest have this week received 500 cases of Spanish onions and 500 kegs of Malaga grapes.

The Pure Gold Manufacturing Co. have just made a shipment of their extracts to Kingston, Jamaica.

Clemes Bros. are in receipt of their first shipment of new Eleme figs. They are ex S. S. Labrador and are in bags.

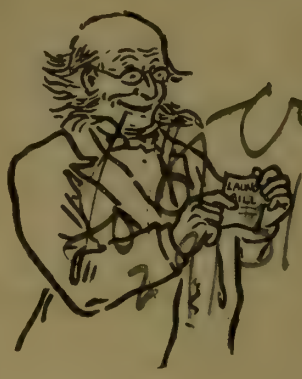
Smith & Keighley report that they are offering a number of brands of canned salmon at reasonable prices.

H. P. Eckardt & Co. are selling bright Messina lemons at $3.50 per case, and dark colored at $2 per case.

W. G. A. Lambe & Co. are removing to 69 Front street east, south side, three or four doors east of Church street.

The statement made in the issue of October 20 that importations of European prunes to this market are growing less,

Well Pleased



WITH THE PROFIT ON

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
Welland, Ont., Canada.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**



½ size fac simile of package.

Buttermilk Toilet Soap.

THE BEST SELLING SOAP IN THE WORLD.

Nets the Retailer a Handsome Profit when Sold at a very Popular Price.

THE COSMO BUTTERMILK SOAP CO.,

84 Adams St., CHICAGO, ILL.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

FLOUR AND FEED.

In order to attract customers a little care should be taken to make the window of a flour store as neat at possible. Samples of cereals and flour put up in glass jars and bottles, will always look well, whereas if exposed will have to be renewed at least once a week, as they become specky and coated with dust.

Flour sacks, instead of being filled with flour, could be filled with bran or shorts, as exposure to the sun proves injurious to it. Neatness is one of the sure roads to success, as a housekeeper will prefer buying at a well-arranged and tidy store than from an ill-arranged and untidy one.

Flour that has from six to eight weeks' age will prove much more satisfactory than fresh ground, by making a larger and whiter loaf. It is well for dealers to bear this in mind; and if they haven't the room to carry a large stock, should be sure that their miller supplies flour with the proper amount of age.

In a general store care should be taken as to where flour is kept piled. Oils or other strong smelling commodities must be kept away from it, as moisture in the atmosphere is certain to contaminate flour by absorption if it contains any obnoxious smells.

There are few articles of which the purchaser when buying is so totally ignorant of its quality as flour. Few housewives pretend to know anything of the merits of a flour by its sample. They depend on the brand or the probity of the flour dealer for getting a good article. Their faith in their flour dealer is akin to that which they have in their family doctor. An established practice and an established flour and feed business are equally permanent while the faithfulness and honesty that were such important factors in their development continue.

The French oat crop is said to have proved the smallest of any for ten years past, and considerably below the average consumption.

Does the low price of flour increase the consumption of it? Statisticans of the world's markets answer this question in the affirmative; but in a community so favored as ours where nobody is constrained to limit their food supply, it is probable that the rise or fall of the consumption of flour is independant of its price.

It is a fact not generally known that the bran of spring wheat is more nutritious than that of winter wheat. Recent exhaustive experiments made at the Massachusetts Agricultural College shows that for feeding cattle and horses a hundred pounds of spring wheat bran is more than equal to the same weight of white wheat bran. This fact has not become known to buyers generally. Feed dealers in the city invariably find better demand for the bran of white winter wheat than for that of spring wheat.

THE MARKETS.

TORONTO.

There is no change in flour prices during the week A little stronger feeling in wheat is perhaps reflected in flour, but no better prices are obtained than a week ago.

FLOUR.—City dealers' and millers' prices are: Manitoba patents, $3.80; strong bakers', $3.60 to $3.70; white wheat patents, $3 25 to $3.50; straight roller, $2.85 to $3, low grades, $2 to $2.50; Ontario family $2.95 to $3.10. These are in round lots to the trade, and are the same as car load prices.

MEAL—Oatmeal, $3.90 to $4. Cornmeal, $3.25, gold dust, $3.50.

FEED—Bran (ton lots) $12, delivered (on track) $11.75; shorts (ton lots) $14.50; car loads (or track) $14; mixed feed 95c. per 100 lbs.; feed corn 55c.; oats on track 32½ to 33c.; farmer's loads 34c.

HAY—Good timothy, baled, on track, $9 to $9.50.

STRAW—Demand slow. Prices unchanged at $6 per ton.

ST. JOHN, N.B.

Prices are easier and demand light. Manitoba $4 60 to $4 70, Ontario, high grade, $3.85 to $4, Medium $3 50 to $3.60, oatmeal $4.25 to $4.35, cornmeal $2.65 to $2.70, middlings on track $19.50 to $20, bran $17 to $18, oats by car load $35 to $36 for N. B., Ontario $39 to $40, small lots $40 to $45, hay on track $12.50 to $13, small lots $14, pot barley $3.75 to $3 85, split peas $3 75 to $4.

MARKETS—Continued

should have read French prunes. So far this season orders for Turkish prunes of some brands for importation are in excess of those of last year.

Eby, Blain & Co. are in receipt of their second shipment of California evaporated peaches, pears, plums, nectarines and apricats.

The S.S. Renown is due in New York about the second week in November with a consignment of about 49.738 packages of dates.

The firm of Henry & Trask, of Drayton, was dissolved Oct. 20. The business will be continued by Emerson G. Henry, the senior partner.

Eby, Blain & Co. have received a shipment of tapnet and comrade figs. They are also in receipt of their second shipment of French plums.

A steady increase in the sale of L. P. & Co. blends coffee is reported by Lucas, Steele & Bristol. The quality, they claim, never varies.

The new Japans which H. P. Eckardt & Co. are offering at 12½c. are selling very fast. They report having booked large orders

A serviceable little raisin seeder is being placed on the market. It is named the Albert, and Davidson & Hay and Eby, Blain & Co. are handling it.

James Turner & Co. had an order for Ram Lals tea from New York city. Buyer saw it advertised in THE GROCER. As an advertising medium this paper is hard to beat.

The Canadian Pacific railway will probably build a number of new cars for carrying fish from the Coast to central markets, keeping them almost as fresh as when caught.

So many parties having imitated the shape of the Toronto Biscuit and Confectionery Co.'s B.F.P. cough drops they have decided on changing it to an oblong one to enable the purchaser to see at a glance that they get the genuine. Ask for the oblong drops and see that B.F.P. is stamped on each one.

Glistening Cream furniture polish, a new arrival on this market, is meeting with considerable success. The object of this polish is to restore faded and tarnished furniture to its original brightness and attractiveness, and W. H. Gillard & Co. of Hamilton, who handle large quantities of the article, state that consumers are delighted with its effectiveness.

A. Waddell & Co. have received the agency for Hop Tea (Snelling's patent) a delicious blend of Ceylon and India teas with specially prepared English hops. It sells retail in England at 1s. 8d., 2s., 2s. 6d per lb. It is claimed that the undesirable property of tea, its astringency, is diminished and modified, whilst at the same time the advantageous tonic property of the hop is introduced, soothing the nerves and promoting sleep.

W. H. Gillard & Co. of Hamilton report that their arrivals of fine fruits this season are far in excess of any previous year, and

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

JUST WHAT YOU WANT!

An article which gives good satisfaction, when rightly used, sells at a reasonable price, and leaves a good margin to the GROCER.

"CRYSTAL" RICE

One of the latest, most wholesome and attractive new

FOOD CEREALS

Fills the bill. Full directions with each bag.

A Toronto Grocer said lately: "Why at first I had not much faith in Crystal Rice, but lately, after using and trying it in my own family and seeing what nice light bread, pancakes and omelettes it makes, I have been able to recommend it to my customers."

☞ A word to the wise is enough. Try it yourself first!

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

COX'S GELATINE

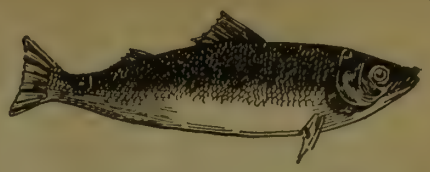
Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion :
C. E. Colson, Montreal



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.
Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

Why Pay for High-Priced Package Goods

When you can buy the very finest

Pan-Dried Rolled Oats

In the Market in Barrels or Bags for less Money.

We should be pleased to quote prices and send samples.

E. D. TILLSON,

TILSONBURG, ONT.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MARKETS—Continued.

that the quality in nearly every line is superior to former consignments. They have secured a quantity of Panereta currants, in half cases, a grade never before imported into this country. This is a beautiful blue fruit, perfectly formed and of excellent flavor. The shipments of this fruit have been very limited, and Gillard & Co. have been advised by the packers since making their purchase that the crop is exhausted and that no more orders can be filled.

The E. B. Eddy Company shipped in the 23 working days in October, 88 ten-ton carloads of goods from Hull alone, of which 58 cars were paper products and 30 cars matches, etc. Besides this they have 13 more carloads on order to go out early next week, and in addition to these carload shipments they have made scores upon scores of shipments of less than carload lots which amount to a good many more carloads for the month. Neither at their mills in Hull nor from any of their numerous branches and agencies all over Canada have they heard any complaint of dulness.

J. W. Windsor, Montreal, well-known in the canned goods, business was in Toronto for the first time this week, returning from the Pacific Coast. He talks strong on tomatoes and says he would have been able to maintain his price were it not for the low figures quoted at the commercial centre by western packers. As it is he has sold very little. The bulk of his business and the most profitable end of it is canning lobsters. He also puts up sea salmon, which are not as rich as the B. C. article, and consequently more acceptable to many palates. Very few of these have reached western markets in tins.

WHAT WHOLESALERS ARE SAYING.

Davidson & Hay: "We have received a lot of new French plums in cases. Prices are low and quality good."

Eby, Blain & Co.: "We have been appointed agents for Putz-Pasta's metal and glass polish. It is the finest on the market."

Lucas, Steele & Bristol: "In Japan teas a popular retail price is 35 cents. Buyers should write Lucas, Steele & Bristol before placing orders for same. We have never before been able to offer such values."

James Turner & Co., Hamilton: "Burnham's Clam Bouillon does all its advertisements claim for it. It is the best non-alcoholic drink on the market. All physicians recommend it."

Lucas, Steele & Bristol, of Hamilton: "We have a brisk demand for fine qualities of fruits. Buyers are fighting shy of ordinary off-stalk Valencias; also Provincial currants. The extra selected Valencias on sale by us must not be confused with selected."

MONTREAL MARKETS.

MONTREAL, Nov. 2, 1893.

GROCERIES.

The volume of business in groceries has shown some decrease during the present week in a strictly wholesale way. As everyone knows the purchasing of supplies of dried fruit by jobbers has been the chief feature of the market recently. As the latter have procured a fair stock of goods they are not buying now to the same extent, and the chief incentive being removed business is not quite so active as it was. In a jobbing way, however, the demand is fairly satisfactory and no serious complaint is made by any in the trade here with regard to business. The new feature of the week has been a decline of ⅛c. in the price of sugar, which is the only important change in values there is to note. Demand for this staple is not so urgent as it was and refiners have now caught up to their orders. In dried fruit there is the same irregularity in prices to note owing to low offerings of cheap fruit. In fact the market in this respect presents the peculiar feature of the trade, being divided into two camps. The first and largest party are those who say they have sound fruit and will not listen to any talk of concessions. The second comprises one or two houses who are trying to tire out the house who first made the low offers on raisins. Wherever a buyer mentions the fact of having got a low offer to one of the houses of the first camp the reply is certain to be "Go and deal with them then our fruit is worth the price we are asking and we propose to stick to it." It may be noted in this connection that they are not sitting with idle hands by any means, for buyers who want really good fruit are paying the prices asked for it. In teas business is dull in consequence of low orders from primary markets and the fact of a large auction sale being advertised for next week. Coffees and spices remain steady, while canned goods show no new feature, buyers taking only what they actually want, while canners manifest firm ideas on value.

DRIED FRUITS.

There has not been the same activity to note in dried fruit this week for the reason that jobbers having bought with a moderate degree of freedom recently they are not disposed to operate now with the same degree of freedom as before. The result is a quieter business in dried fruit from importers' hands, but the movement in a jobbing way despite the disturbing effect of low offers is fairly good, and prices on all really good fruit are firm, the strong disposition that we referred to last week on the part of sellers being maintained. This is plainly demonstrated by the fact that there have been purchases of fine off stock at 4½c. in round lots, which allows a jobber a fair margin, for it is worthy of note that the most popular fruit with retail buyers appears to be a grade which can be had from jobbers' hands at about 5c., and it is this grade which goes to make up most of the transactions. In layers, also, the sale of round lots of four crown brand at 5½c. shows their firmness also. To be brief, we quote the dried raisin market firm in a jobbing way as follows: Ordinary Valencia off stalk 4¼ to 5c. according to brand, fine 5¼ to 5½c., selected very scarce and firm at 6c., and layers 6 to 6½c. according to grade. The currant market is steady also in tone, and a fair jobbing business has been passing during the week. We quote business in round lots at 3½c. in barrels, 3¾c. in half barrels, and 4c. in cases according to grade. In a jobbing way we quote this week's range as follows: Good provincials, 3⅞ to 4¼c.; Filiatrias, 4¾ to 5c.; and Vostizzas, 6 to 7½c.

NUTS.

The market has not furnished any very new feature on spot, but advices from Barcelona on filberts are firmer, recent cables quoting an advance of 1s. for immediate shipment at 21s. 6d. The arrival of Terragona almonds to which we referred last week have been selling well at last week's figures, viz., 11½ to 12c., and Jordan and Valencia shelled 45c., and 23 to 24c. respectively. We quote filberts 8½ to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb, and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c. according to grade.

FRUIT.

The chief feature of this market has been the active demand for the receipts of new figs which we reported last week. These have been practically all distributed at 11 to 15c. per box according to quality, in fact they went off like hot cakes. Prunes move in a steady way at 5¾ to 6c., and Malaga grapes at $4.75 to $5.50 per keg. Pears are in good demand at $5 to $8 in barrels, and 60 to 75c. in baskets. There is a rather better demand for oranges at $3 to $3.50 for Floridas and Jamaicas. Florida lemons move at $3 to $3.50 and Messina $3 75 to $4.

SUGARS.

The sugar market is not quite so active as it was, and with the diminution in the demand refiners here have at last caught up with their orders. On Monday also in consequence of a pronounced decline in the price of refined sugars, at New York refiners here decided to lower prices an ⅛ of a cent all round, and now the range is 5⅛c. for granulated, and 4 to 4¾c. for yellows according to grade. At the decline the demand has not been brisk this week, although reports from the country state that stocks are not large. It would seem though that the consumption is not as great, for refiners are not having the urgent demand for immediate shipment that was noticeable a short time ago. This no doubt is due to the various causes, the fact that the housewives are finished with their preserving no doubt having a good deal to do with it.

MOLASSES.

The market for Barbadoes molasses is still quiet, and some holders are complaining about the way the fall demand has failed to meet their expectations, and are wondering if the call has been diverted to substitutes. Round lots of Barbadoes have changed hands at 30c., but jobbers still maintain the combination price, viz., 33 to 34c.

SYRUPS.

There is a fair enquiry for syrups, especially from the west for American stock, which have sold at 20 to 22½c. per gallon. Canadian syrup has been sold in the wood at 1⅝ to 2c. per lb. or at 22 to 28c. per gallon.

TEA.

The tea market is very dull, and dealers say that they never knew business to be so slow as it is at present, there being practically no demand. They can only attribute this to the fact that buyers are afraid to come into the market owing to the easier feeling which is cabled from primary points. An auction sale, which takes place next week, may also have something to do with the reluctance of buyers. The only lots that have been moved has been some Japans at 13 to 15¼c. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c. and finest 23 to 32c.

COFFEE.

There has been a moderate business done in coffees at about former rates, Maracaibo being the only kind of stock to furnish any

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Always Seasonable.

Aylmer "Boneless Chicken," "Turkey," "Duck," "Lunch Tongue," and "Pigs' Feet."

Full lines of all Canned Goods now in stock

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

VALENCIAS

We offer in stock and to arrive

Morands and Arguimbaus, all grades, Special line Morands selected ¼s.

QUOTATIONS CAR LOTS.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

Valencia Raisins

LAYERS, SELECTED,

FINE OFF STALK, OFF STALK

Later shipments now to hand.

PERKINS, INCE & CO.

TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

SALMON.

New Horse Shoe,
Tall and Flat Tins,
Heron, Sunflower,
Swan, and Ewen brands.

PRICES EXCEEDINGLY LOW.

Smith and Keighley

9 Front St. E., Toronto.

MONTREAL Markets Continued.

movement at present. We quote prices for round lots as follows ; Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17½ to 19 ; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

A fair business is to note in spices, and we quote prices unchanged. Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities ; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52½c. to $1.

RICE.

There is not much doing in rice at the moment and prices are unchanged. We quote : Japan standard, $2.75 ; standard B, $3 40 ; English style, $3 20 ; choice Burmah, $3.85 ; Japan crystal, $4.25 ; Patna, $4.25 to $5 ; Carolina, $6.50 to $7.

CANNED GOODS.

The market for canned goods is fairly active, but a striking feature this fall is the determined disposition of jobbers not to load up for any lengthy time ahead. Prices generally are steady, and although low offers on canned salmon are spoken of the best figure that we can hear of in round lots is $1 10, and this is not for red salmon but pink, while choice red sockeye would certainly cost $1.20 to $1 25. Tomatoes are meeting with fair enquiry, but although 80c. is quoted some Western canners say they will not sell under 85 to 90c., and the same price applies to corn and peas, with possibly a slight premium demanded in some cases on peas.

FISH.

There has been a good deal of fish coming forward, but all the offerings are meeting with a good demand and there is no excess of supplies. Quotations are as follows : No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl. ; B. C. do., $12 to $13; No. 2 mackerel, $12; finnan haddies, 7 to 8c.; Yarmouth bloaters, $1.10 to $1.50 per box; kippered herring, $1.50 per box; haddock, 3½ to 4c. ; cod, 4 to 4¼c. ; boneless cod, 6¼ to 7c.; hand picked malpecque oysters, $4.50 to $5; ordinary do., $2.50 to $3.

COUNTRY PRODUCE.

The firm tone of the egg market is well maintained, and there is a pretty general impression that after the export movement is over there will be none too many left for home consumption. At present prices are firm at 15 1-2 to 16c. Beans remain much the same. Choice hand-picked beans are quoted at $1.45 to $1.50, and ordinary to good $1.20 to $1.30, with inferior $1 to $1.10. There is not much doing in maple products. Syrup in the wood is quiet at 4 1-2 to 5c. and 50 to 60c. in cans, while sugar is dull at 6 to 7c. per lb. Honey in 10-lb. tins moves at 7 1-2 to 8c. for extra good, and old honey at 5 1-2 to 6 1-2c. as to condition. Mixed comb honey rules at 10 to 12c., and fancy white clover 13 to 13 1-2c. Brewers are still backward buyers of hops, taking only for immediate requirements, and we quote 21 to 22 1-2c. There has been a free sale for potatoes here on the track during the week at 50 to 55c. per bag. Two carloads of early rose changed hands at 40c. per bag for the straight lot.

PROVISIONS.

The chief and practically the only feature is the scarcity of pork which is still scarce, and which is taken as fast as it can be turned out. There is a fair enquiry for smoked meats, while lard is quiet. Canadian short cut, $24 to $25 ; mess pork, Western, new, per bbl., $22 to $22.50 ; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 1-2 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

CHEESE.

Business rules quiet in cheese, with the market undoubtedly steady in tone. Shippers say that the opportunity for new business is not wide at present, as buyers are holding off. Sellers, on their part, remain quite confident of obtaining their own figures, and country advices show that full figures have been paid up West to factorymen, who are likely to hold the bulk of their fall make in that section perhaps until the turn of the year. On the whole, therefore, it is more or less of a stand off at present. Finest Ontario fall cheese, 11 3-8 to 11 1-2c.; finest Townships fall cheese, 11 1-8 to 11 1-4c.; finest Quebec fall cheese, 11 1-8 to 11 1-4c.; under grades, 10 1-2c.; cable, 55s.

BUTTER.

There is no great change in the butter market, which rules dull on the whole. We are given to understand, however, that buyers representing shippers are out in the country in connection with negotiations recently mentioned, and it is not unlikely that they have gathered in some of the September creamery at 22 to 22 1-2c., the quantity being possibly in the vicinity of 2,000 odd or 3,000 packages. Aside from this deal we do not hear of much new business doing. The scarcity of dairy continues, and its price is altogether too high for export business in it. What little Townships there is received is taken for local wants at 21c., and our quotation is for jobbing trade on the goods. The light receipts of Western dairy are firmly held also, and 19 1-2c. has been made for fair-sized parcels for shipment to the Maritime Provinces. Finest fall creamery, 22 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22c.; finest Western dairy, 19 1-2 to 20c.

MONTREAL TRADE NOTES.

Cables on pepper from Singapore state that the market is quiet and dull.

L Chaput & Son offer sound brands of Valencia raisins at moderate figures.

Quintal & Sons are offering some recent arrivals of canned salmon at their old quotation.

Lightbound, Ralston & Co., have arriving a lot of Congou teas which offer fine value to buyers.

Some round lots of American syrups have gone west from this market on the basis of 20 to 22 1-2c. per gallon.

Further sales of round lots of black teas on English account have transpired here at 7 3-4d. to 9d. f.o.b. London.

Mr. Rose, of Rose & Laflamme, says that cables on Barcelona filberts are fully 1s. higher for immediate shipment.

Caverhill, Hughes & Co. have arriving on the Escalona some choice grades of dried currants, also some shelled almonds.

Lightbound, Ralston & Co. are in a first-class position to fill orders for immediate shipment of all kinds of dried fruits, Valencia raisins off-stalk and selected layers in 28-lb. and 14-lb. boxes.

Vipond, McBride & Co. are offering newly arrived figs this week ex Escalona at moderate prices, also shelled almonds.

It is now approaching the time for Christmas grocery specialties, and W. S. Kennedy has some choice English assortments of this kind of goods on hand at present.

It is pointed out by a dried fruit broker that although prices on dried fruit here are firm they are even now not on a parity with the New York range, but 1-4c. below it.

It is claimed that Canadian buyers have turned over parcels of fruit in New York as that market offered them a better turn than if they had brought the lots on to Montreal.

Tees, Wilson & Co. will auction off next Wednesday in the Board of Trade building about 2,000 packages of Japans and 600 packages of Congou teas in the morning at ten o'clock.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Nov. 2, 1893.

Business is light for this time of year, and collections only fair. There is of course the usual fall trade, and though it is not as large as usual it helps the appearance of things a good deal. Apples, owing to continued arrivals, are a little easier. The prospect is, however, still for higher prices. There is a strong feeling in coffee and the cheaper grades of tea, English houses having advanced prices. The English market for produce keeps high, the public cable in cheese being 55s., and private advices show business done at even higher prices. Eggs and apples are also in good demand there.

CANNED GOODS—The market here for canned goods has grown very much during the last few years owing, perhaps, to two causes : The better class of goods that are now being put up, and that competition has driven the price so very low. The ladies are finding that Canadian canned fruits are as good and are cheaper than they themselves can put up. And in a great many cases the vegetables are used even when the green is in season, as in the markets of large cities it is hard to get green vegetables always fresh picked, and even when fresh picked they are not always picked at the right time. Stocks are fairly large, but holders are firm in prices and are not pushing sales as they did earlier in the season. Corn, 90c.; peas, 90c.; tomatoes, 95c. to $1. The stock of salmon in this market is large, but prices are firm at $1.35 to $1.40. Lobsters are dull, a great many local brands being offered, and being new they incline to keep prices low, as qualities are not known. The older brands bring good prices to-day, being $1.50 to $2. Oysters, $2.25 to $2.40. Corned beef, following barreled beef, is higher—Canadian, $2 50 ; American, $2.60 to $2.65.

DRIED FRUITS AND NUTS—Raisins are moving more freely, though too slow to suit the wholesale men. Prices are lower than

SPANISH ONIONS 1,000 Crates Arguimbaus
Write for prices 5 and 10-crate lots.

CANDIED PEELS Imported 1 lb. and ½ lb. boxes, Assorted

M. MASURET & Co., Wholesale Grocers, London, Ont.

ST. JOHN'S MARKETS—Continued.

earlier in the season, but are firm, and holders are looking for a fair profit. Currants new are not yet to hand. Raisins, Valencia, 5 to 5½c., layers ; 6 to 6½c., layers in ¼ boxes 7½c., currants, bbls., 5 cases, 5½c., dried apples, new, 6½ to 6¾c., evaporated, 10½ to 11c., dates, 5½ to 6½c., prunes, 6 to 7c., kegs 10 to 12c. New nuts for futures are offering low, spot goods walnuts at 11 to 15c., almonds 14 to 15c., filberts 10 to 12c., Brazil 12 to 14c., peanuts 9½ to 12c.

SUGAR—The feeling is easier, granulated 5⅜ to 5½c., yellows 4⅜ to 4⅝c., Paris lump 6½ to 6¾c.

MOLASSES—The feeling is firm and parties holding Barbadoes are sending samples to New York where the market is very high expecting better prices there than they can get here. Syrup is firmer, Barbadoes best, 31 to 32c., second 29 to 30c., Porto Rico 30 to 31c., Antigue 28 to 29c., sugar syrup 35c. per gallon.

DAIRY PRODUCE—Cheese during the past week has been active, and everything points to higher prices. The September make in this province is very light. The total make in this province is much larger than ever before, which keeps the price a good way below that in Ontario. In no year have there been so few Canadian cheese in this market, in fact they are being retailed here lower than they are leaving first hands there. Butter is easier, receipts during the past week being large. There is however a good demand for good butter. Eggs are scarce and high. Cheese firm, first hand, 10 to 10½c., in small lots 11c.: creamery butter, 22 to 25c.; dairy, 20 to 22c.; store packed, 18 to 20c.; eggs, 16 to 18c.

FRUIT—Apples, owing to large arrivals, do not remain as high a price as last week, but holders in the city are not anxious to sell, believing prices will be higher. Prices to-day : Apples, $2.50 to $3.50; oranges, West India, $7 per brl., Rhodi $4.50; lemons, $4.50 ; pears, $2.50 to $3 per crate ; bananas, $2.50 to $3.50 ; onions, $2.85 to $3.

PROVISIONS—In pork products it is hard to follow the advance, and the business in barrel pork is much curtailed by it. Ontario and Quebec buyers are in this province buying live hogs and sending them to their packers. Beef is also higher. Lard and smoked meats are very firm. Clear mess, $23 50 to $24 ; American mess is out of the market ; Ontario $22 to $22.50 ; plate beef, $14.25 to $14.50 ; extra plate, $14.50 to $15 ; medium hams, 14c. ; rolls, short, 11 to 11½c. ; compound lard, 10½c. ; pure, 12½c.; beans, French, $1 40 to $1.45 ; Canadian hand-picked, $1.50 to $1.55 ; prime, $1.40 to $1.50.

FISH—Large codfish are a little easier. The catch of pollock is larger, but the price continues firm, owing to the number of stack-salted ones going forward to the American market. Shad are very scarce and high. Large codfish, $4.30 to $4.50 ; medium, $3.40 to $3.50 ; pollock, $1.90 to $2 ; hake, $1.75 ; cod oil, 23 to 25c. Shelburne herring are arriving in large numbers and prices are easier ; barrels, 1, $3 75 ; 2, $2.75 ; half-brls., $1.80 to $2 25 ; Bay herring, barrels, $2.75 to $3 ; shad, $6.

THE CANNED SALMON INDUSTRY.

Mr. J. H. Todd, the genial packer of the well-known "Horseshoe" salmon of British Columbia, was in Toronto this week calling on a few of his friends in the grocery trade, and visiting his two sons who are at Upper Canada College here. He is well pleased with the season's business. The pack was a very large one, but the reputation of his established brands, which took him many years of hard work to build up and maintain, enabled him to sell and to get better prices for his goods than his competitors both in this country and in England. He has made some shipments to Australia and the results were very satisfactory : there was a heavy duty —25 to 50c. per dozen—which had to be overcome. He had hopes, however, that the efforts of Hon. Mr. Bowell would result in a reduction or removal of the duty. Speaking of the future of the industry, he feared that in time the trade would run out ; it was a fact which they could not close their eyes to. The Government had adopted what they thought were the proper means of preserving the fish, but he and the other packers did not believe the regulations prescribed were effective. On the other hand, they were not only ineffective but annoying. His ideas were such as would commend them to any sensible business man, that the Government be guided by the recommendations of the packers. Each of them has thousands invested, and it is to their interest to preserve and develop the industry.

PERSONAL MENTION.

Hugh Blain, of Eby, Blain & Co., has returned from the World's Fair.

W. L. Scott, grocer, Stratford, has taken in a life partner. She was a Hamilton lady.

Maurice E. Davis, manager of S. Davis & Sons, the well known tobacco and cigar manufacturers, Montreal, was in Toronto this week.

W. O. Macpherson, representing Lucas, Steele & Bristol up north, was in Hamilton last week. He reports trade good. "Mac" is a sterling fellow and deservedly one of the most popular in the trade.

A. Hardy, Winnipeg, has sold out his business and will leave the country on account of ill health. His friends in the trade hope that he will return before long as hale and hearty as he has ever been.

D. Darrach, of Ruben, Tuplin & Co., general merchants, Kensington, P.E.I., paid THE GROCER a visit this week and complimented the editor on the large circulation he has in the Maritime Provinces. Mr. Darrach says things are prosperous on the Island.

D. Casey, one of Eby, Blain & Co.'s city travelers, was married Wednesday of last week. A Miss Norris was the bride. THE GROCER tenders congratulations and wishes Mr. and Mrs. Casey many long and happy years of wedded life.

ANSWERS TO CORRESPONDENTS.

Q. Supposing a merchant is insured in the North British and Merchantile Insurance Co. for $2,500. Stock worth $3,500. A fire occurs, and $600 is saved, does the merchant receive the full amount insured for, or is the $600 taken out of amount insured. Ans. He is entitled to the full amount of insurance.

Mrs. Gillard, 28 Liberty street, Hamilton, was found dead in her bedroom Tuesday. Death was due to asphyxiation. She was 84 years of age, and it is probable that on retiring in turning out the gas her hand in passing down partially turned it on again. The room was full of gas when the door was burst open. Deceased was widow of the late Henry Gillard and mother of W. H. Gillard and John Gillard, the well-known wholesale grocers.

Do You Sell

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

It Pays

The wide awake grocer to handle the Ammonia Soap, for in return it gives every satisfaction and pays a . . . . . .

Handsome

Profit. It is a clean cut article, free from ingredients that destroy clothes or hands, and hundreds of merchants in Canada increase their

Profits

by keeping in stock this every day want. Give it a trial. We know we have a good article and our aim is to maintain the lead we have attained.

Address :

W. A. BRADSHAW & CO.

48 and 50 Lombard St, TORONTO, ONT.

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co.
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.



For Christmas Trade

ORDER A CASE OF

The opinion of users is unanimous as regards the excellence of these table delicacies. They are pronounced

GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE

"OUT OF SIGHT"

Pettijohn's California Breakfast Food

Appetizing, Nutritious, Satisfying, a valuable adjunct to a good breakfast. A trial will convince you of its superior qualities. Carload just to hand.

NEW FRENCH PLUMS, in 55 lb. cases. NOW IN STORE.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

JOHN MOUAT, Winnipeg, Northwest Representative.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

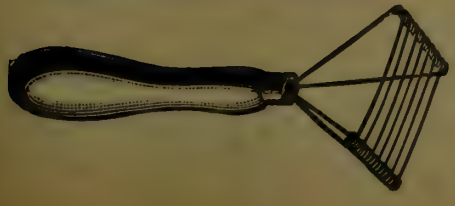
Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.





The Albert Raisin Seeder

IT MAKES THEM ALL GLAD.

We feel confident by observation, experience and actual tests that we are now offering to you the handiest and most practical article yet invented—a very simple device. With a little practice you can seed a pound of raisins in ten minutes, and without wasting any of the fruit. It is simple to use; so much so that a child can use it with PERFECT SATISFACTION. Tedious and disagreeable work made easy. We commend it to every housekeeper in the Dominion. RETAIL PRICE, 10C.

Manufactured by the

CASSGREEN MFG. CO.,

TORONTO ONT.

To be had from the following Who'esale Grocers:

EBY, BLAIN & CO., Front Street
H. P. ECKARDT & CO., "
DAVIDSON & HAY, Yonge Street
} TORONTO, ONT.

TRADE PAPERS VS. SALESMEN.

The great wholesale grocery firm of B. S. Janney, Jr., & Co., Philadelphia, have discontinued the services of traveling salesmen, and now rely on the trade papers to do their outside work. They say :

"We discontinue the services of our salesmen, knowing that it will be to the interest of buyer as well as ourselves. We also believe that the relations between buyer and seller should be personal, mutual and close.

"There certainly will be no objection to this plan from those who already buy of us for cash. We believe very many shrewd, prompt paying merchants who are now buying from us, and who pay their bills in 30 to 40 days, will at once embrace the opportunity to buy at the lowest prices, when they consider the many advantages of this mode of buying and selling goods.

"With the decrease in the cost of doing business, we will be able to give you prices which cannot be met by any house employing salesmen and who give a line of credit. The advantages of this system are manifold :

"1. The buyer saves his proportion of the commission or salary paid to salesmen.

"2. The buyer buys his goods at the lowest possible prices, and receives in addition the cash discounts.

"3. The buyer is relieved from a proportion of the heavy percentage of loss attending all credit systems."—N. E. Grocer.

MATCHES IN CHINA.

The rapid development of the trade in matches in China suggests a good opening for manufacturers. At present the enormous population of China use flint and steel, but the use of matches is increasing daily in favor, and all that is required for a successful competition in this branch of commerce is the production of a fairly good article at a very cheap rate. The Japanese matches now holding almost exclusive possession of the market are a poor imitation of the Swedish safety match, but the boxes are flimsy, and the matches, which light only on the box, fail in five cases out of six to ignite there, and the composition which is intended to kindle them very quickly wears out under the frequent attempts at procuring combustion. Their cost is very small, but if a fairly good article could be imported at a reasonably cheap price, it ought to be able to drive this worthless article out of the market.

The difficulties to be encountered are the cost of distant transport for explosive material, and the fact that the Chinese are so accustomed to the very cheap Japanese matches that is might be difficult to convince them that a better and dearer article would come cheaper in the end.

At Tientsin there is an Anglo-Chinese match factory, which does a good local business ; but, while the Japanese will hardly light at all, the Tientsin matches are highly explosive and almost dangerous. The boxes are rickety and slight, soon coming to pieces if carried about.—N. Y. Journal of Commerce.

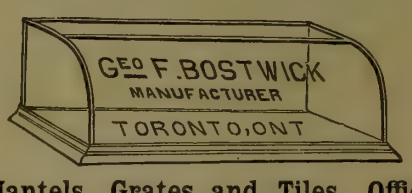
The creditors of W. E. Milner & Co., general storekeepers and grain dealers, of Brampton, held a meeting at Assignee Tew's office. It was decided to accept a compromise of 40c. on the dollar, without interest, secured. The assets amount to $5,381.30 and the liabilities to $7,928.50 Mr. Milner's business was one of the oldest in Peel county, being established seven or eight years ago. He owned grain elevators in Georgetown and Brampton. He has been in deep water lately, and the issuing of writs by a couple of his creditors a short time ago caused the assignment.

Restore goods to their proper places as soon after using as possible

A reputation for truthfulness is indispensable to permanent and satisfying success.

SILVERINE.

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc. It quickly imparts brilliancy to jewelery without injury to the finest. Cheap, profitable, and easily sold.
Send 10c. for sample, free by mail.
SILVERINE CO.
1166 College Street, - - TORONTO.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

J. HUNTER WHITE
Manufacturers' Agent, Broker and Commission Merchant
Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission : The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.
61 Dock St., ST. JOHN, N. B.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R
LOUIS HILLIARD, Prop.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.
No Sewing to give out! No button holes bursting! No pulling apart in the back!
If you haven't seen it, send 50 cents for a sample pair.
We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

TODHUNTER, MITCHELL & CO.,
— DIRECT IMPORTERS OF —
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London, Toronto, Montreal, Winnipeg.

Sold by . . all . . Dealers everywhere.

Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

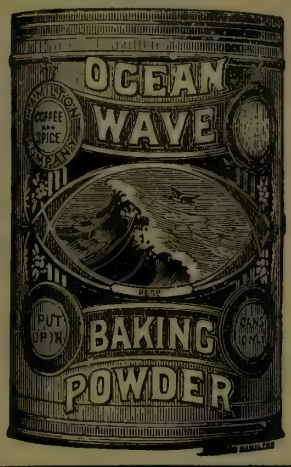
The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Adams & Sons Co.

Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



You Can't Beat It

Sold only in Cans by the Live Wholesale and Retail Trade

and Manufactured by

The Hamilton Coffee and Spice Co. . . .
HAMILTON, ONT.

LIGHTBOUND, RALSTON & CO.,

Importers and Wholesale Grocers, **MONTREAL.**

"OUR EDUCATED BULL-DOG OF LOW CHURCH PROCLIVITIES."



"WE SLEEP WITH BUT ONE EYELID SHUT."

Just Received

500 BOXES GOLDEN CALIFORNIA APRICOTS
300 BOXES FANCY WHITE APRICOTS

And in stock a complete assortment of Valentia and Malaga Raisins, Grapes, Almonds in bags, Shelled in 28 lb. boxes, Valentia and Jordan in 25 lb. boxes, Canned Goods at paying prices, none at 75c. per doz. Ours are A 1 goods.

FISH—Salt, in barrels and half-barrels, Salmon, Lake Trout, Green Codfish, etc.

TEAS.

HEADQUARTERS ALL . . THE TIME . .

COFFEES.

HEADQUARTERS WHENEVER THE ARTICLE PAYS.

We have splendid values now in Moena, Maracaibo, East Indian, and a special bargain in old Govt. Java at 29c. The Dickey Birds say our competitors are asking 34c. for equal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Mrs. Ozitte Beaulien, general store, Green River, N.B., has assigned.

Mrs. W. J. Barr, shoemaker, Hawkesbury, has assigned to Albert Hagar.

A. Lalonde & Co., grocers, Montreal, have assigned to Charles Desmarteau.

J. D. Fallis, general merchant, Kendal, has assigned to W. A. Campbell, Toronto.

C. D. Ferguson, general merchant, Aurora, has assigned to W. A. Campbell of Toronto.

Regina B. Groomes, general merchant, La Salette, Ont., has assigned to John B. Graves.

George St. Jacques, grocer, Montreal, has compromised with his creditors at 25c. on the dollar cash.

The liabilities of H. C. Ellis, the insolvent Ottawa grocer, are placed at $3,000 and assets at $1,000 less.

Isaac B. Chambers, general merchant, Hallville, has compromised with his creditors at 50c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Fleming Bros., grocers, Woodstock, N B., have dissolved.

S. Wigie & Co., millers, Kingsville, have dissoived. A. L. King retires.

J. C. Pettes & Son, general merchants, Knowlton, Que., have dissolved.

The Toronto Stock Yards and Abbattoir Co. (Ltd.), is applying for charter of incorporation.

Watson & Brown, basket manufacturers, Bothwell, have dissolved. Soloman Brown continues.

J. D. McLeod & Co., grocers, Charlottetown, P.E.I., have admitted Norman McLeod as partner.

Joseph Gregoire and Chas. Gagnon have registered a partnership in Montreal to carry on business as grocers under the firm name of Gregoire & Co.

James Aird and F. Parthenais have been registered to carry on business in Montreal as boot and shoe manufactures under the style of Aird & Parthenais.

Arthur A. Shaw and Jas. E. Simpson have registered a partnership in Montreal to carry on business as produce receivers and exporters under the style of Shaw & Simpson.

Dame Barbara Gillard, widow of Wm. Morgan, has been registered proprietress of the pork packing firm of W. Morgan & Sons, St. Henri de Montreal.

SALES MADE OR PENDING.

The stock of J. Frappier & Co., grocers, Montreal, is advertised for sale by bailiff.

The drug stock of M. W. Rosebury, Toronto, is to be sold by public auction today.

The assets of J. B. C. Larin, hotel-keeper, Montreal, have been sold at 7c. on the dollar, cash.

The stock of W. J. Moore, general merchant, Sudbury, is advertised for sale by auction on the 9th prox.

CHANGES.

Radiger & Co., liquors, Winnipeg, have sold out.

Wm. Keys is opening a general store at Midway, Man.

Bryden & Co., general merchants, Schonburg, are going out of business.

W. A. Porter, general merchant, Hausport, N. S., has sold out grocery department.

O. S. Carsoe, general merchant, New Denmark, N. B., has removed to the United States.

Newton & Martin, general merchants, Rounthwaite, Man., have been succeeded by James Martin.

FIRES.

J. L. Cook & Co., general merchants, Newdale, Man., have been burned out.

The Alexander Supply Co. of Alexander, Man., has been been burned out; loss $1,000; insured.

The general store of Collingwood Pugsley at River Hebert has been burned to the ground; loss, $1,200.

These were among the sufferers at the recent fire at St. Mary's, N.B.: Ince Spencer, butcher; W. Lewis, grocer; W. D. Manzer, hotel and general store; John Staples, general store; W. Staples, drugs; C. L. Estabrooks, grocer; J. P. Hayes, grocer.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

THE BEST IS THE CHEAPEST .USE.



The Broom of the Past was a Clumsy Affair.

How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.



The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

Do not read this.

How to keep well.

You are tired of Oatmeal and should

Eat

Pettijohn's



California Breakfast Food

IT IS MUCH THE BEST.

Kate Field says:—"It is the most delicate and toothsome preparation of wheat I have ever eaten."

Snider's DELICIOUS HOME-MADE



Tomato Soup.

Manufactured from fresh, ripe Tomatoes and Cream. A good seller and universally known and acknowledged as the standard.

ESTABLISHED 1824.

Batty & Co's

LONDON, ENGLAND,

Delicious, Enjoyable and Wholesome Preparations.

Pickles

Mixed
White Onions
Picalilly
Walnuts
Chow-Chow
Gherkins
Nabob
etc.



Sauces

Worcestershire
Nabob
Essence of Anchovies
Reading
Harvey
Hotel Sauce,
etc.

Chutnies. Olive Oils. French Capers.
Potted Meats, etc.

Who shall be your Milkman?



The longer you use Highland Brand Evaporated Cream the better you like it, not only for table use, but for all culinary purposes. Cannot we be your milkman?

Helvetia Milk Condensing Co.,
HIGHLAND, ILL.

Wright & Copp, Sole Can. Agents.. TORONTO

WILL SUPPLY FULL PARTICULARS FOR ABOVE.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

An Awful Discovery

That **Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums** are having the largest sales of any chewing gums in Canada.

QUALITY WILL TELL

MUNN'S

GENUINE COD LIVER OIL

PURE and UNADULTERATED

Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

. . Send for Samples and Price List . .

Stewart, Munn & Co.,

MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black Lead

NO DUST

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.

HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH

FOR STOVES & GRATES, ALWAYS USE



W. G. NIXEY'S "SILVER MOONLIGHT PLUMBAGO" STOVE POLISH.

Always Bright & Beautiful.

In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.



NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.

ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen; or write to 18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.

Won't Wear the Blades like others.

6d. and 1s. Tins.



NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.

Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

BEST FOODS FOR INFANTS AND INVALIDS

Robinson's Patent Groats

70 Years Reputation 70 Years Reputation

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 2, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
" 1 lb, 2 "	1 90
" 5 lb, ½ "	2 20
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25
	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD.	per lb
1 lb packets	0 17½
¼ lb "	0 17½

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	...
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan Haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats.	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13



The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

ESTABLISHED 6 YEARS

Prices Current Continued—

Sardines, key opener, ¼s			10½
" Exq. fine Fr'ch, k.op. ¼s.		11½	11½
" " " " ½s.		10½	11
" " " " ½s.		18½	19
" Other brands, 9¾		11	16 17
" P & C, ¼'s tins		23	25
" " ½'s "		33	36
Sardines Amer. ¼'s "		6½	8
" " ½'s "		9	11
" Mustard, ¼ size, cases 50 tins, per 100		11	00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 60
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans		2 60	
" .....2 "		2 60	2 65
Par Ox Tongue, 2½ "		....	8 50
Ox Tongue..... 2 "		....	....
Lunch Tongue..1 "		3 40	3 50
" ..2 "		....	6 90
English Brawn. 2 "		2 75	2 80
Camb. Sausage. 1 "		....	2 50
" " .2 "		....	4 00
Soups, assorted. 1 "		.. .	1 50
" " .2 "		....	2 25
Soups & Boulli.. 2 "		....	1 80
" " .6 "		....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces).....	0 65
Monte Cristo, 180 pieces...	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces ...	0 90
Sweet Fern, 230 " ...	0 75
Black Jack 115 " ...	0 75
Red Rose, 115 pieces ...	0 75
Magic Trick, 115 " ...	0 75
Oolah 115 " ...	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 " ...	0 90
Red Spruce Chico 200 " ...	1 00
Automatic ..... }	
Tutti Frutti Girl.... } 800 pieces.	6 00
Sign Box (new).. .. }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar....	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars...	1	20
Pepsin (Dyspepsia), 20—5c. Bars	0	70
Sweet Sugar Cane, 150 pieces	1	00
Celery, 100 "	0	70
Lalla Rookh (all flavors) 100 "	0	70
Jingle Bell, 150 "	1	00
Cracker, 144 "	1	00
O-Dont-O, 144 "	1	00
Little Jap, 100 "	0	70
Dude Prize; 144 "	1	00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3	75
La Rosa (20-10c. pieces).....	1	40
Baby (100-1c. pieces).....	0	65
Alphabet (100-1c. pieces)	0	65
Keno Prize (144-1c. pieces)	1	00
Love Talk (100-1c. pieces).....	0	70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65 1 70
	per lb
Mexican chocolate, ½&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins.....	0 40
Cocoa nibs, 11 lb. tins.....	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory.....	0 10
Powdered " .....10½ to	11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s...6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.....	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs.....	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box...	2 40
" ½'s, " ..	4 50
" 1 lbs, " ...	8 75
Homœpathic, ¼'s, 14 lb boxes....	0 34
" ½ lbs, 12 lb boxes...	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate....	40
Mott's Diamond Chocolate...	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs.....	35
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate.....23c—	43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box.....	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case.....	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each.....	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each.....	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins...	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper...	$0 34	$0 36
Chamois.....	0 43	0 48
Pink	0 50	0 56
Blue.....	0 58	0 66
Green	0 50	0 56
Lilac.....	0 58	0 66
Bronze	0 65	0 74
White Glace.....	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box.....per box }	$0 36	$0 40
20 " ... " }		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink..... "		
Green..... " }	3 75	4 20
Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " " }	0 55	0 60
Green " " }		
Each case contains 54 1 lb packages or 108 ½ lb packages.		



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots	0 60	0 65
Star, 4 doz. in package.....	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java.....	25, 35
Rio.....	21 22
Plantation Ceylon	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	23, 28
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each, ..	36
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java.....30	32 36
Arabian Mocha	35
Maracaibo.....	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum .....lb	$0 02	$0 03
Blue Vitriol.....	0 06	0 07
Brimstone	0 03	0 03½
Borax.....	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 07½	0 08
Cream Tartar.....	0 25	0 28
Epsom Salts ....A.....	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	.....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	.....

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

FINE CHOCOLATES

In every conceivable shape and flavor, packed in lace-edged rows, in 5 pound boxes.

Get our prices. Travellers carry full line samples.

7 Front St. East, Toronto **Toronto Biscuit & Confectionery Co.,**

HENRY C. FORTIER, CHARLES J. PETER

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.	c.	per lb
Currants, Provincial, bbls.	...	5½
" " ½ bbls	5¾	6
" Filiatras, bbls	...	5¾
" " ½bbls ...	5¾	6
Currants, Patras, bbls	6¾	6¾
" " ½ bbls.....	6¾	6¾
" " cases	7	7¼
" Vostizzas, cases...	7½	9
" " ½ cases	7½	10
" 5-crown Excelsior (cases)	8	8½
" ½ case....	8½	8½
Dates, Persian, boxes,.....	5½	5½
Figs, Elemes, 14oz., per box	10	10½
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
" " cases.....	7¾	9
Raisins, Valencia, off-stalk .	4¾	5½
Selected	6½	6¾
Layers	6¾	7
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	....	....
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
" " qrs.....	....	.....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50

DOMESTIC		
Apples, Dried, per lb.....	....	5¾
do Evaporated.....	....	....

FISH.

Oysters, per gallon	...	$1 25
" select, per gallon	....	1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring.....p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon..... "	....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25	
" Rolled Oats "	2 25	
" Rolled Wheat "	2 00	
Snowflake Barley..... "	2 25	
Buckwheat Flour, S.R. "	2 25	
Breakfast Hominy..... "	2 00	
Prepared Pea Flour.... "	2 00	
Farinose or Germ Meal "	2 35	
Pearl Barley (xxx) .... "	1 40	
Farina ..... "	1 40	
Gluten Flour ..... "	3 00	
Gluten Biscuits.....per lb	12½	
Whole Wheat Flour..... "	3	

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.	
Patent barley, ½ lb. tins.....$1 25		
" 1 "	2 25	
Patent groats, ½ lb. tins.....	1 25	
" 1 "	2 25	

GRAIN.

Wheat, White.....	0 57½	0 58
" Red Winter,.....	0 56½	0 57
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 58
" Man Hard No 1..	....	0 71½
" " No 2..	.....	0 70
" 3...	....	0 66
Oats, No 2, per 34 lbs	28½	29½
Barley, No 1, per 48 lbs..	...	45
" No 2.....	...	40
" No 3.....	32	33
Peas.....	51½	52
Corn	...	...

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed. "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 25	
2nd " (26 to 40 inches)	1 40	
3rd " (41 to 50 ")	3 10	
4th " (51 to 60 ")	3 40	
5th " (61 to 70 "	3 70	
ROPE: Manilla	0 11½	
Sisal	0 09½	
New Zealand.....	0 08½	

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½	05	
" Screw, hook & strap. 03½	04	

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4¾
No. 2 ..... " ..	4½
No. 3 ..... " ..	4¼

TURPENTINE Selected packages, per gal	0 44	0 46
LINSEED OIL per gal, raw	0 59	0 61
Boiled, per gal.....	0 62	0 64
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans...	1 50	
Purity" Licorice, 200 sticks	1 45	
" 100 " .	0 72½	
Imitation Calabria, 5 lb bxs p lb.....	0 25	

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	13	14
" Fornigetta	..	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$5 00	$5 50
Filberts, Sicily	9	10
Pecans	13½	16
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeaux	11	12
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White		0 17
Amer'n Water White..	0 18½	0 19
Photogene	....	0 22

For prices at Petrolia, see Market Report.)

. . . . UNPRECEDENTED SUCCESS . . . .

GOLD MEDALS AWARDED

BY HER MAJESTY'S ROYAL LETTERS PATENT

Established 1852. **EBEN^R. ROBERTS** Established 1852.



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS, AND INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them.



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy EBEN^R. ROBERTS'.

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal. **EBEN^R. ROBERTS, London, England.**

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " .....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 25
" dairy, tubs. choice	0 19	0 22
" " medium	0 17	0 20
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 16	0 16½
Beans	1 25	1 50
Onions, per crate	0 85	0 90
Potatoes, per bag.	48	0 60
Hops, 1892 crop.....	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, shortcut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled		0 12
Bellies.....		0 13½
Rolls	0 10	0 10¼
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3 65
" Patna		4½
" Japan..... ...		5
" Imperial Secta		5½
" extra Burmah	3½	4
" Java extra.....	6½	6½
" Genuine Carolina	9½	10
Grand Duke.	6½	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)		6½
Crystal, 25 lb sacks.....		$1 35
" 50 " bags		2 60

SAPOLIO.

In ½ gr. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

	GROUND	Per lb.
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 lb pack'g's	
36-1b " 3 lb. packages	
12-1b "	8½
38 to 45-1b boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-1b boxes, 1, 2 and 4 lb. pack'g's	9
40-1b " ½ lb. package.....	9½
40-1b " ¼ lb. "	10
40-1b " assorted ½ and ¼ lbs.	9½
6-1b " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-1b boxes, 1 lb packages	8½
20-1b " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4¾
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages $3 00	

SUGAR.

	c. per lb	
Granulated $5 37½	5	45
Paris Lump, bbls and 100 lb. bxs ..		6
" " 50 lb. boxes..... ...		6½
Extra Ground, bbls Icing.....	6	6½
" " less than a bbl ..		6⅝
Powdered, bbls		5½
" less than a bbl..... ...		5½
Extra bright refined		5½
Bright Yellow.....		4½ 4¾
Medium "		4⅛ 4½
Brown		4⅛ 4⅜
Dark yellow.....		4 4½
Raw, brl.....		3½ 3¾

SALT.

Bbl salt, car lots		1 00
Coarse, car lots, F.O.B.....		0 68
" small lots	0 85	0 90
Dairy, car lots, F O.B.....		1 25
" small lots		1 50
" quarter-sacks	0 40	0 45
Common, fine car lots		0 75
" small lots	0 95	1 00
Rock salt, per ton...		10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D..... ...		2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2½	2¾
XX	2⅝	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

THE LEADERS

IN THEIR LINE

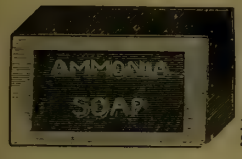
FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72



AMMONIA SOAP.
72 bars, per box
1 box, $3 00
5 " 2 85
10 " 2 75
25 " 2 65

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-5ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Size;	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	65 00
" " Reina Victoria	60 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lbpkg, 10 lbbxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	58
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17¼	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear .....No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear .....No. 2	1 60
" 3 " "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

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Lump Sugar, in 50 and 100 lb. boxes.
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Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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No Alkalies

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Other Chemicals

are used in the preparation of

W. Baker & Co.'s Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

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The Ideal Food for Infants.

By Royal Letters Patent

[Registered.]

Milk Granules.

The Perfect Equivalent of Mother's Milk.

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Put up in 50c. tins by

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MONTREAL.



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EVERY CAN WARRANTED.

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Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Persse. Winnipeg.



Dominion Clothes Pin

They are the Best.
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DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

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DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

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GOODALL, BACKHOUSE & Co.

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C. H. BINKS & CO., Montreal, Agents for Canada.

NOT HOW CHEAP

BUT HOW GOOD

The Pittsburgh LAMP

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Most Profitable Lamp

BOTH FOR THE DEALER AND CONSUMER, ON THE MARKET. . . .



. . . WRITE FOR PRIMER

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO NOVEMBER, 10, 1893. No. 45

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BEST ON EARTH

SPECIAL LINES!

Genuine "Williams" Lever Mops
Star Combination Mop and Brush Holder
Steamship Matches
Delivery Basket Butter Plates
One and Two Bushel Baskets
Rose, Thistle, Maple Leaf, Shamrock, Daisy and Tulip Brooms

ALL AT RIGHT PRICES

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MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

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ASK FOR

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THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

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Annual sales exceed 33 million lbs.

To have a sample of the delicious

CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

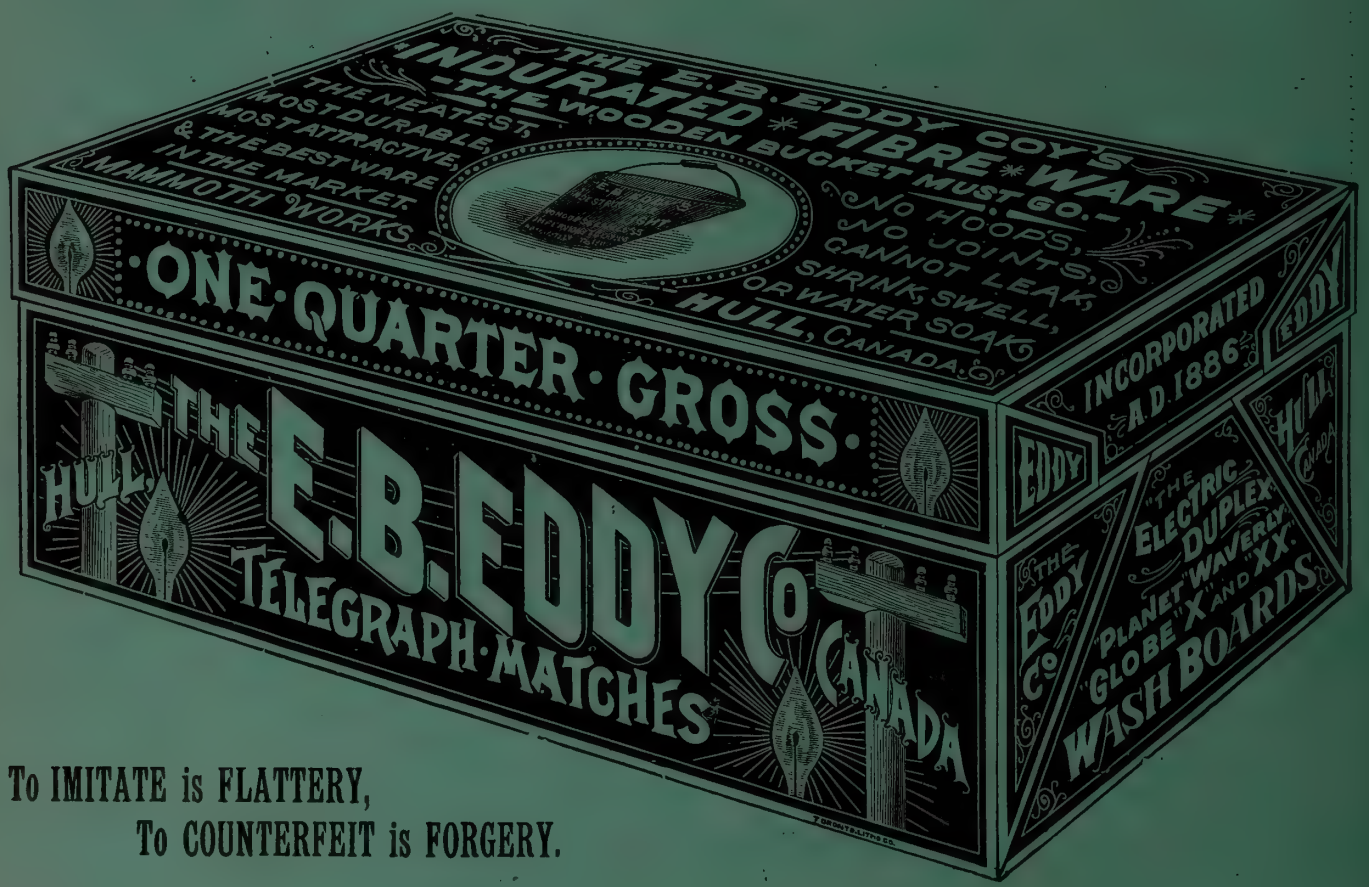
"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
"TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from **any** drop in price, on stock in hand. . . . . .

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"Standard Goods are the best to Handle"

34,944,000 POUNDS ! ! ! ! !

Was last year's production of

FRY'S Cocoa AND Chocolate

Absolutely Pure.



And each year the output is Increasing.

All leading dealers sell these. Always reliable, standard qnality, fixed price.

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COX'S

1725.



1893.

Always trustworthy

Full weights

BRAMWELL'S

PURIFIED

Epsom Salts

The Finest Quality made

Free from Moisture
Free from Dirt
Quality Guaranteed

E. BRAMWELL & CO., ST. HELENS, ENG.

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To secure the Highest Grade of Fish

6 PRIZE MEDALS

TRADE THISTLE BRAND MARK

Order this Brand

FINNAN HADDIE

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4 Gold Medals

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Special Values in May-picked Japans, to Retail at 25 cts. Correspond with us.

Our New Japans at 13½ to 15c. are "takers" and giving genuine satisfaction. Write us for samples.

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New French Plums, in 55 lb. cases,
New Commadre Figs,
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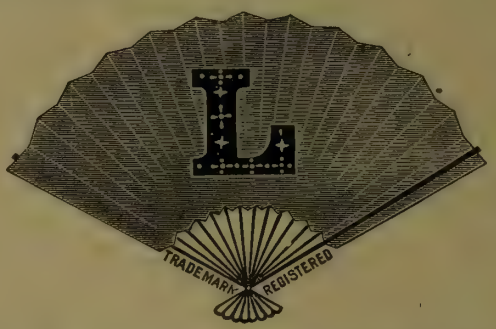
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New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias, 7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs "arriving."

Edward Adams & Co., Established 1844 **Wholesale Grocers**

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The Review of Reviews for November contains an interesting article on the Great Northwest. It is from the pen of S. A. Thompson, president of the Duluth Chamber of Commerce. It deals with the United States Northwest in general and that lying within Canadian Territory in particular; and it is this that makes the article of more than ordinary interest to Canadians. Mr. Thompson sees great possibilities in store for the Canadian Northwest; and were he a Canadian bred and born he could scarcely have done the subject more justice. He marshals figures to show that while the ten Northwestern states of the Union aggregate 859,325 square miles, the total area of the organized provinces and districts of Manitoba, Kewatin, Alberta, Athabasca, and British Columbia is 1,245,305 square miles, and furthermore, that beyond these organized provinces lies an unorganized territory with an area of more than sixteen hundred thousand square miles.

* * *

Mr. Thompson does not, however, stop with the mere matter of area. He also takes up the productiveness of the Canadian Northwest, and with clearness and conciseness tells what must prove a revelation to numbers of his fellow countrymen who look upon Canada chiefly as a land encircled with icebergs and fruitful in ice and snow. He divides the Northwest into three divisions. That lying between Hudson's Bay and the great chain of inland lakes in the valley of the Mackenzie River, extending from Lake Superior to the Arctic Ocean, he points out, is wooded and mostly rocky and swampy, but contains at the same time areas of good land. His second division lies between the great lakes mentioned and the Rocky Mountains, and is a great stretch of fertile plains, part prairie and part wooded. His third division is the Alpine region extending from the Rocky Mountains to the Pacific Ocean. Of rivers navigable to steamboats, he points out that the Canadian Northwest has ten thousand miles, while he quotes Archbishop Clut in regard to the Mackenzie River being "deeper, wider and grander" than the St. Lawrence, and furnishing with its tributaries more than twenty-five hundred miles of navigable waters. In comparing the productiveness per acre of the territories lying north and south respectively of the boundary line, he demonstrates that the balance is in favor of the former, and backs it up by speaking of wheat raised 2,000 miles or more to the north and west of Lake Superior that yielded 34 bushels to the acre "of large, plump, flinty berries," something like 34 bushels to the acre and 65½ pounds to the bushel. Rye, oats and vegetables, he shows, can be grown in the far north, while that the "passible limit for the ripening of barley and of potatoes lies beyond the Arctic circle."

* * *

The secret of the greater productiveness of the Canadian Northwest over that of the United States Northwest, which lies so much further south, is altitude, the navigable channel of the Mackenzie River only being 300 feet above the level of the Arctic Ocean, while the valleys of the Peace and Lizard Rivers are but 1,000 feet above the sea. Where the Canadian Pacific crosses the south branch of the Saskatchewan the elevation is 3,000 feet, and the Athabasca district is one thousand lower, while where the railway crosses the Rocky Mountains the elevation is but 4,000 feet above the sea level. On the other hand, where the Union Pacific crosses the elevation is 8,000 feet, and where the Great Northern gets through it is 5,300 feet. But the average height of the Colorado basin is even greater than the last figures quoted. But there are other conditions besides altitude which favor the Canadian Northwest. There are, to be brief, the great Japan current, the Chinook winds and the greater length of days. In June in the Peace River district the sun rises about 3 a.m. and does not set till after 8 p.m. Canada is a great country, and the president of the Duluth Chamber of Commerce is helping to teach the world that it is.

More or less preparation is necessary in order to accomplish any task Soon the holiday trade will be here, and in order to get the most out of it some effort should be made beforehand. Indeed it may be said to be absolutely necessary. Money and storeroom are twin essentials—the one to pay for the goods and the other for the proper display of them. One way by which both can be obtained in a degree is by inaugurating a sort of clearing sale. He is a fortunate merchant indeed who has not some old goods that are either occupying his shelves or a corner in his cellar or storeroom which

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

he would gladly sell at almost any price. And ten chances to one, sell them he can if he will go about it in the right way. What he should do is to bring the goods out where everybody can see them, mark them up at an attractive price, even if it be at cost or less, and put a "catchy" advertisement in the best advertising medium within reach. This is an age of bargains, and the housewife now scans the columns of the newspapers for them just about as closely as she does for hints regarding fashions. She is alert for them, and a moderately wideawake merchant ought to be successful in catching her when he wants to clear out stock that has been hanging on his hands. But because a merchant is making a special effort to dispose of one or more lines of unsaleable goods it does not follow that questionable methods should be resorted to in order to secure the desired end. On the contrary, the merchant should represent the goods to be just what they are, nothing more nor nothing less. Fortunately there are but few merchants who need a reminder in this particular, but there are some, the greater portion of whom do not stop to think that their course is wrong, who will endeavor to impress a customer that she is getting something really better than what she is. Under special as well as under ordinary circumstances, the merchant needs to be straightforward, for a customer once deceived is twice shy about again making a purchase at the same store. People may like to be humbugged, but there is a point where they draw the line. Have clearing sales by all means, but let them be conducted on business principles. It pays better in the long run.

* * *

Unsatisfactory continues to be the lemon trade in New York. As pointed out in THE GROCER a month or so ago the summer trade up to that time had not turned out as well in regard to prices as holders both there and in Toronto had desired, resulting in much loss of money to dealers in both places. Now the cause of complaint among the Gothamites is the scarcity of the fruit. Some who are reputed to be veterans in the trade are credited with saying that rake their memories as they may they never remember the time when so few lemons were in transit. On the Toronto market there has been a scarcity of good lemons, but at the same time it was not great enough to cause much inconvenience, while of ordinary to common fruit there has been an abundance. At any rate shipments to this market are not as a rule large at this time of year.

THE CHRISTMAS BOX EVIL.

The Christmas season is the grocers' harvest time, but the profit which accrues from the reaping is minimized by a certain custom which has obtained from nobody knows when. We have reference to the practice of giving Christmas boxes to customers. "It is more blessed to give than to receive," we are told ; and so it is under certain conditions. But this does not apply to the average presents made by the grocer. The grocer gives presents because his fellow-business-men do. It is against his grain to do so. He knows that it takes the gilt off his profits. "But what am I to do," he says. "Here is Brown, Smith, Jones and Robinson down the street, they all do it, and if I don't my customers will say I am mean and will patronize somebody else who is more generous." He "gives grudgingly" and "not of a cheerful heart." The same spirit is present, although in a less degree, even in the giving of Christmas presents among relatives or friends. The fact of the matter is the custom is overdone. Private people and storekeepers alike give presents where they either cannot afford to, or do not desire to, simply because it is the fashion.

When the giving of Christmas boxes by merchants to their customers first began, they were no doubt actuated by the spirit of the season—"Good will towards men," or women, as the case might be. But gradually the custom grew until it became the evil of to-day. Those who are seeking to abolish it are not the first who have tried to do the same thing. Away back in the early years of the century the grocers in England denounced the giving of Christmas boxes as "an increasing and injurious evil to the trade." The grocers of Trowbridge went so far, we are told, as to sign an agreement pledging themselves to discontinue the practice, and in the event of non-compliance to pay a fine of £5. This was away back in December of 1825 ; and it is strange that the movement for reform has made so little headway both in Great Britain and in this country.

Regarding the question of the evil of the custom as it now exists there is no doubt. Everybody recognizes it. But the great question with storekeepers is how they are going to divorce themselves from a custom to which the trade has been wedded for so many generations. There is no one subject that is at the moment occupying more of the attention of the grocery associations of England than this very one. In Canada we have yet to hear of any preconcerted or individual effort being made this season. For some years past the Toronto Retail Grocers' Association has done a little in that direction, and it is time that it, as well as other associations in the Dominion, decided upon some line of action in the premises for the coming holiday season. The evil is staring them in the face. Let them grapple with it, and by united action put it down. Grocery stores are not charitable institutions for the distribution of Christmas cheer. They are for the convenience of the public and to provide a living for those engaged in conducting them. It is scarcely along the line of doing this when the few profits that are possible are thrown away in order to comply with a custom which is based upon policy rather than upon generosity, and which is evil in its results.

The grocer's first duty is to himself and his creditors ; and he is scarcely doing this when he gives away his goods, particularly at a season when he has a chance of fortifying himself for the dull season that usually follows.

A FIGHT IN VALUES.

THE GROCER, in its regular Montreal market reports, has had occasion several times to refer to rather sharp cutting on leading lines of groceries and other specialties. The practice has been carried on to a certain extent always, but recently it has, owing to the action of one or two wholesale firms in Montreal, made itself evident in a more pronounced manner, and if certain threats that have been made are carried out far more striking developments are bound to ensue.

The ball was started some time ago with an offer of off-stalk Valencia raisins at 4c., circulars and post cards to this effect being mailed broadcast. It is needless to remark that really prime off-stalk Valencias cannot be sold at such a figure, for they have cost all the way from 4¼ to 4½c. in round lots at Montreal. However, the offer being made, it had its effect in causing customers of other houses to write in and ask the meaning of it all. This is where the trouble commenced. The majority of the trade decided that they would ignore the cutting as much as possible, but it was hard to do so nevertheless. Then another house in the trade decided that it would give the first house to make the cut on raisins a "Roland for an Oliver." They did this by sending out post cards worded in imitation of the ones sent out by the first house, but offering canned salmon instead of raisins at a low figure, viz., $1.05. The quality was not specified, of course, but the offer in itself was sufficient to lead to trouble, for, like the low offers on raisins, it tended to check buyers, and so made business in a regular way difficult. But this was not all. Last summer an agreement was arrived at whereby molasses was to be sold at a standard rate in a jobbing way, viz, 33 to 34c. Well, it was offered at 28½c. to retailers, with the result of more com-

plications. Then tea was offered at a sacrifice, in fact the affair seems to have developed into a regular fight, and now the house that started the campaign threatens to ignore all trade agreements and sell goods for any price it likes. It has not done so yet as far as can be learned, but if it does values on rice, starch, tobacco and sugar may be affected. In case of these goods, however, a new element has to be considered, and that is the makers. The houses who have contented themselves so far with watching the battle, say that the latter are likely to refuse to supply rice, starch, sugar or tobacco to parties guilty of persistent cutting. They argue also that the matter will readjust itself if left alone, for in the natural course of events the parties in question will get tired of doing business for the fun of the thing alone. In the meantime they are growling about interference with their business and there is just the least little bit of danger that some one else may get mad and be led to take a hand in the game out of spite. As to the ethics of this principle of cutting, THE GROCER can simply repeat previous remarks to the effect that it is injurious in the extreme.

MARKING GOODS.

The Canadian Department of Trade and Commerce has issued a very important circular with reference to the British "Merchandise Marks Act," which manufacturers and shippers to, or through Great Britain, of goods manufactured in Canada would do well to study, as it may save them much delay and trouble, if not the actual loss of their goods. The British authorities are very strict in their interpretation of the act, and any infringement of its provisions renders the goods improperly or insufficiently marked liable to confiscation. Thus, for instance, goods manufactured by John Smith of London, Ont., and so marked, would be held to have been illegally imported under a false trade description, and subject to forfeiture, whereas if marked as manufactured by John Smith of London, Ontario, Canada, they would not come within the prohibition. The initials or abbreviation usually used in Canada to indicate a province, as Ont., P.Q., or Que., or N.B., etc., added to the name of aplace is apparently held by the officials in Great Britain as not a sufficient compliance with the terms of the section which requires "the name of the country in which the place is situate."

W. O. McPHERSON.

Another picture is hung in THE GROCER'S gallery of leading travelers. It is that of W. O. McPherson. He represents Lucas, Steele & Bristol of Hamilton, and his customers and his fellow Knights of the Grip will readily recognize the accompanying photograph as his. Mr. McPherson began his mercantile life in a good school for his subsequent career as traveler, viz., as clerk in the retail grocery business, for it was there that he was enabled to learn the wants of those to whom he was afterwards to cater. As clerk he served eight years, during which time he was in two or three different places. In 1881 he left the store for the road, His first engagement was with Smith & Keighley.



W. O. McPherson.

After traveling two and a half years for that firm he entered the employ of Lucas, Park & Co. (now Lucas, Steele & Bristol) of Hamilton, and to-day, ten years since, he is still found on the road for that firm.

The statement of imports and exports for the month of September shows the former to have been $12,193,226 and the latter $12,779,137. For the quarter ended the 30th September the total imports were $24,261,725 and the exports $39,035,551, an increase of one million in round numbers in the first and a decrease of three-quarters of a million in the latter as compared with the same period last year. The duty collected for three months of the year was seventy thousand more than last year.

SUGAR DEMORALIZED.

Last week the GROCER had occasion to refer to a decline in makers' prices for refined sugar. This decline has been supplemented since by two further slumps of a fraction at a time; so that at presant the sugar market is demoralized, for buyers hardly know what to do.

On Monday of last week, as THE GROCER noted, the refiners sent out from Montreal an announcement that prices had been marked down an ⅛c. on granulated to 5⅛c., and a similar decline on yellows. At the same time it was pointed out that Canadian prices for the first time this fall were above the equivalent range in New York, with the intimation that shrewd dealers in Montreal considered this a sign that further declines were bound to come. Well, results have proved that their conclusions were right. Late on Thursday afternoon of last week the refiners decided on another drop of an ⅛c. to the even figure 5c. Again the drop was attributed to New York influences, where it was said the Trust was trying to squeeze the holders of raw sugars and were marking down the price of refined in the hope that the market for raw sugar would be similarly affected. Finally, to cap the climax, Monday last witnessed another slump of a full ¼ of a cent to 4¾c. in Montreal for granulated and ¼c. on yellows to 3¾ to 4½c. Again it was New York that had been followed, granulated there being quoted at 4 9-16c., and soft sugars also 1-16 to ¼c. lower. This range both in Montreal and New York is the lowest price touched on sugar since last March, when the Montreal price for granulated was 4½ to 4 9-16c.; and buyers are wondering when the decline is going to stop. As a consequence there is practically no demand for sugar, for while stocks in the country are conceded to be small wholesale men won't buy, being afraid that prices are going still lower. The market, therefore, is demoralized, and those who have got any stock of sugar at all would just as soon be without it. Luckily, however, owing to the movement of the market throughout the fall, no one is loaded up with any particularly heavy stock.

As an instance of how the trade of the interior is gradually coming to this city, it may be mentioned that one day this week Oppenheimer Bros. shipped 55,000 pounds of groceries to one firm in one shipment.—News, Vancouver.

CHATS WITH BUSINESS MEN.

"Now there is a man who promised well when he began business," remarked the accountant of a well-known wholesale house, as he pointed to a certain retail grocer. "Then he paid his bills promptly, and was only a few years in business when he did a roaring trade, kept two or three wagons delizering goods, and employed a number of clerks. Now it is all changed. It is hard to get money out of him at all, while his business has dwindled down to a small compass. What is the cause? O, just this," he concluded putting his hand to his mouth and throwing back his head, in imitation of a man taking a drink.

* * *

"Do you love the Patrons?" queried a traveler of me as his eye gave a merry twinkle.

"No; at least not their business methods," I rejoined.

"Well, then, I'll tell you something. The Patrons have recently opened a lodge in one of the villages on my route. That is nothing strange I know, but there is something unique about the place in which they keep stored their tea, salmon and sugar. Now where do you think they have it? You can't say. Well I'll tell you where it is: Just simply in the village blacksmith's shop, and there is where the stuff is devided up amongst them. One of the merchants in the same place is running coal oil as a leader, and in order to attract trade is selling it below cost. The other day one of the Patrons came in with his can to get it filled with oil—you know most of those fellows will only get at the Patron store what they can't get as cheap elsewhere. 'Do you want anything else?' asked the merchant as he took the can. 'No,' replied the Patron. 'Well, you can't get any oil here,' rejoined the storekeeper as he handed back the can."

"I suppose he knew the man was a Patron," I mentioned.

"Indeed he did," replied the traveler with a nod. "It doesn't take a storekeeper long to find out who are and who are not Patrons."

* * *

I came across a traveler and a retail grocer warmly discussing some subject upon which they were evidently both agreed. "Ah," remarked the traveler, as he turned towards me, "we were just talking over a little matter of importance to the trade. Here is a certain wholesale house on the street that is advertising tea in the daily papers at 12c. a pound. Probably you have seen it yourself. Anyhow I won't mention names. This is a mistake. Those daily papers get among consumers, and of course when they read that they come to the conclusion that the retailer is getting to big a profit."

"Think we're getting too big a profit," wrathfully chimed in the retailer. "They will think we're robbing them. I'll tell you what's the matter, wholesale prices should not be given to papers that go into the homes of consumers. The consumer sees a wholesale price and then compares it with what he is paying, and not knowing the little incidentals, etc., imagines that we are getting exhorbitant profits, when we're not."

* *

"Talk about trade being quiet in Toronto," ejaculated a traveler for a leading wholesale house who had recently returned from the Windy City, "it is not as bad as it is in Chicago. I have a couple of relatives in a large wholesale house there, and they told me that trade was something terrible. The firm with which they were connected usually had between sixty and seventy travelers on the road, but everyone, I think they said, had been called in, they not being actually doing enough to pay expenses, while the seventeen city travelers were having a hard time of it. If it was that bad when I was there, what will it be now that the Fair is closed?"

BYSTANDER.

CUTTING THE PRICE OF SALMON.

DEAR GROCER,—In your issue of October 27 my attention was attracted to what is certainly a most amusing letter, under the above heading. Your correspondent has evidently loaded himself up with salmon at a higher figure than he could purchase it for to-day, and feeling perfectly satisfied that he did not err in judgment, imagines that there must be something radically wrong.

In my experience no advantage is gained by buying canned goods away in advance of the arrival of the goods or until the prices become settled, and that usually does not take place until the goods are on the spot.

Travelers selling goods to arrive (particularly salmon) do so in the majority of instances in the interest of their customers. Some believing that they are in possession of the lowest prices, start out and push their goods vigorously and with all confidence, while others, of the opinion that they will go still lower, usually advise their customers to that effect, and thereby assume the greater responsibility; they each stand to gain or lose patronage and confidence by the fluctuation in price.

Avarice and egotism seem to be very strikingly illustrated in your correspondent's remarks, especially so when he has the audacity to dictate to the different houses as to the management of their respective establishments.

Much credit is due to the houses who avoided selling salmon until the proper time had arrived, and if our Guelph friend would not jump at conclusions so quickly he would to-day be eulogising the houses he now seeks to make blush.

ONE WHO DID NOT GET LEFT.

BEGIN RIGHT.

Whatever work you slight in life, do not let it be the ground-plan work. Nothing can make up for a bad foundation to a building. Let your spelling, ciphering, grammar and hand-writing be as near perfection as your hardest work can make them. If you are unskilled in any of these lines you will always appear at a poor advantage as a business man. Your employer will estimate you very much in accordance with your acquirements here. If you feel your deficiencies, the only wise course is to set out with a determination like a flint to master the point. Write after copies in leisure minutes. Read with sharp attention the directions that go with the copies. Study some plain treatise on grammar, if you are deficient here, and go through an arithmetic page by page if necessary. If you are really strong and determined, you can conquer by yourself with such chance help as you can get from some more-advanced friend.

Suppose you also give twenty minutes a day to close study of something connected with your business. What a gain you might make every week. What advantages young men have now compared with those of the past generation. How many blunders may be saved young tradesmen commencing their career by one such book as "How to Keep a Store." But it is useless to have a price put into the hand to get wisdom, if one has no heart for it. A mother may make her son the Christmas present of the book, but if he lays it away carefully, without reading, where will be the profit?

There was once a young civil engineer employed as rodman, who carried his treatise on the business, slung over his shoulder by a cord, and carried under his coat to be out of the way, through the day, yet handy to be taken out at night. This book he read by the evening lamp, while the other members of the family played whist. He rose from his humble post to engineer in charge in seven months. His companions were two, and some of them three years in reaching the same point, and some of them never attained it.

The very best time to study the theory of your business is when you are practicing it. An object lesson every hour comes up before you that will help to impress it upon your mind. And each will help to throw an interest about the other.

It has been planned in conjunction with railway officials to hold a fruit growers' convention of the Pacific Northwest in Spokane on the second Wednesday in February, 1894, for the purpose of securing more uniform freight rates on fresh fruit when shipping to local markets over two or more companies' lines, and also to meet with Eastern merchants who will be there to instruct on the best methods of packing and shipping to through markets, and to discuss various points of interest to the fruit growers of the entire Pacific Northwest.

THE LEMON SITUATION.

The business in lemons during the past sixty days has been considerably below the average, and the prices realized have not given the returns that dealers have been in the habit of obtaining during the corresponding period in previous years. The temperature during September and October was not favorable for a large consumption, and the stringency in financial matters also led to a serious curtailment of operations upon the part of interior merchants, so the combined influences operated to make the season an unsatisfactory one to both importers and jobbers. When the cholera epidemic was officially announced from Sicily, and the Government had put the seal of prohibition upon further shipments to this country, it was thought that a lemon squeeze might be successfully engineered, and, with this obejct in view, many in the trade started in with the purpose of accumulating stock, and reaping big benefits later on, when Sicily fruit should become a really scarce article in the market. The accumulation of the stock was carried out all right, but the more important part of the scheme, i. e., the booming of values and unloading the stock upon consumers failed to materialize. When the plans were making for the Sicily fruit, new crop Malaga was known to be close at hand, but as the quality of the latter has always been put down as unsatisfactory in character, those interested in the former did not anticipate any competition from the Spanish product. The receipt of Malaga, however, opened the eyes of the trade to the fact that the quality of the fruit this year was far above the average, and when the same was placed under the hammer in the auction room, the prices realized, owing to the generally poor condition of the market, were reasonable and convinced holders of Sicily that in finding sale for their higher cost goods, they would be forced to recognize Malaga as a competitor. With the continued arrivals of Malaga, the quality has shown up exceptionally so good, in fact, that some in the trade have executed orders for Sicily by simply repacking Malaga into Sicily boxes, and so far as we are able to learn the fruit has been taken without complaint, and in some instances the satisfaction given has been such as to cause the buyer to duplicate the order, the quality and price being regarded as most favorable. The receipt of Malaga has been an obstacle to the free and profitable distribution of Sicily; but, as if this was not sufficient, the Florida product now comes forward to share the favors of the trade. Florida is beginning to turn out some excellent fruit, and the State will no doubt go on improving the quality and packing until it demands a liberal portion of the trade of the country. The crop this season is placed, by those in a position to estimate, at about 100,000 boxes. This is certainly not a heavy quantity, though when the age of the industry on the peninsula is considered, the growers there are deserving of great credit for the progress they have made. Ambitious to give wide circulation to their fruit, the growers in Florida have been shipping to all sections upon consignment, the West and North-west being liberally supplied by the contributions to the hands of commission men. The fruit, too, has been put in at low prices, the sales being reported from the different localities at $3 to $3.50 for good to choice stock. The presence of this fruit in the West has seriously lessened the sale of the imported, and this competition is likely to grow annually. Florida oranges have made a reputation that now extends beyond the boundaries of our own country, and there is no reason to doubt but what a similar future awaits the lemon product.—N. Y. Journal of Commerce.

One of the patrons of the Rednerville cheese factory was fined $20 and costs for adulteration and skimming of milk.



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The Highest Award

A DIPLOMA AND MEDAL

When it comes to a question of **QUALITY,** other soaps make but a feeble show alongside **SUNLIGHT.** The palm always falls to this soap. This has been demonstrated all over the world—in England, Scotland, Wales, France, Belgium, Sydney, New Zealand, Jamaica, Canada, and the United States.

Besides this, **SUNLIGHT SOAP** has been used with great acceptance and success in Windsor Castle and the Royal Laundries for the past four years, and the manufacturers have been specially appointed Soap Makers to the Queen, the only appointment of the kind ever conferred upon a laundry soap firm.

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FOOTSTEPS

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SPECIAL VALUES

THIS WEEK in

NEW CURRANTS
NEW RAISINS
NEW PRUNES
NEW PEELS
DATES

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Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton

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WHOLESALE AGENTS - - HAMILTON, ONT.

For Clubs and Hotels.

No wine room or any first-class hotel, club, café, or gentleman's cellar is complete without this valuable adjunct. Served on the side and at afternoon and evening entertainments and receptions, hot or iced.

BURNHAM'S CLAM BOUILLON.

It is now recognized as indispensable in all well-regulated establishments.

Sold by leading Grocers and Wine Merchants. Put up only in glass. Pints, $6.00 per dozen. Order from your dealer or direct. Discounts to the trade.
E. S. Burnham Co., 120 Ganesvoort St., N. Y.

For Busy Men.

Business men with exhausted nerves and tired heads need a stimulating food that will replace the daily wear and tear. The phosphorus, lime and sodium contained in

BURNHAM'S CLAM BOUILLON.

is what you must have. It is an acknowledged fact that no other food contains so large a percentage of nerve and brain stimulant as this.

Never buy Clam Bouillon for the sick, except in Glass Bottles.
Grocers and Druggists.
Six ½ pint bottles expressed for $1.50. Send 1 stamps for book, "Household Hints."
E. S Burnham Co., 120 Ganesvoort St., N.Y.

Happy As a Clam

is one person who for years has been suffering from indigestion, dyspepsia and general debility, when he discovers the curative properties of

BURNHAM'S CLAM BOUILLON.

In all gastric troubles it effects a permanent cure. It is a natural food, easily digested. Stop taking drugs and try it.

Never buy Clam Bouillon for the sick, except in Glass Bottles.
Grocers and Druggists.
Six ½ pint bottles expressed for $1.50. Send stamps for book, "Household Hints."
E. S. Burnham Co., 120 Ganesvoort St., N. Y.

Send us your order for a Case. It will please your Trade.

DRY GOODS.

MONTREAL MARKET.

The week has furnished further improvement in the volume of trade in dry goods, that is with the exception of the last few days which have been rather too warm. The advance in the price of jute goods to which reference has already been made, has affected the price of linen thread, which has also been advanced 10 to 15 per cent. Cotton goods continue firm and demands for these on spring account are satisfactory.

Brophy, Cains & Co. will shortly show samples of their fine lines of spring dress goods which comprise some of the latest novelties to be had at primary centres.

S. Greenshields, Son & Co. have been doing a heavy trade in domestic flannels. Messrs. Fraser & Cains two of the partners of the firm who have been across on the other side looking after spring supplies will be back in a fortnight or so. The firm will therefore soon be showing full lines of the latest fashions in all kinds of spring goods.

There was a very pleasant ceremony last week at the residence of Mr. Wm. Ross on Mance street. The event was the marriage of Mr. W. H. Forsythe, manager of the carpet department of S. Greenshields, Son & Co. to Miss Grace Ross. The newly wedded couple were the recipients of many handsome presents and left for the West on a short tour.

The quartley meeting of the Dominion Commercial Travellers' Montreal Benefit Association was held in their rooms at the Board of Trade building Saturday evening, and Mr. B. Reed occupied the chair and the following officers were elected :—President, Mr. E. H. Copeland ; vice-president, Mr. Charles Gurd ; trustees, Messrs. B. Reed, G. Stanton, F. X. D. Grandois, D. Watson, F. Birks and E. Lichtenheim. The statements submitted were of a satisfactory character. The annual meeting will be held on the 15th of December.

TORONTO MARKET.

The past week has shown an improvement in one feature of the dry goods trade, and that is in the amount of money received at wholesalers' offices. Many bills came due on Oct. 4th in so far that dealers could pay them then and receive spot cash discounts. In some cases this was done, but not so much as was done in previous years. Then on Nov. 4th there is another chances to secure discount, as many bills of goods have been sold at Oct. 1st, 5 per cent. 30 days. The number of men who took advantage of this 5 per cent. discount was fully as large as last year, and was much larger than wholesalers expected. This feature of the trade has gladdened the hearts of the tradesmen, and they are more hopeful concerning Feb. 4th and concerning bills which fall due on intermediate dates.

Trade in present delivery is almost stagnant, the opinion of certain daily newspapers to the contrary notwithstanding. Letter orders are fairly numerous but unimportant. They call for many classes of goods, but for insignificant quantities. Sorting orders are seemingly very scarce, as dealers throughout the country have not been selling their fall and winter goods owing to the mild weather. The situation remains much the same as last week. One house has all its travelers in, another half of them, another all in but two —these are examples of what the sorting business is like. November is usually a fairly good sorting month. But severe weather at once and permanent is the only thing that can save the sorting trade for this month. Wholesalers stocks in most cases are fairly heavy, as the men in this city in this business try to keep their stocks sufficiently well assorted to meet all current demands at any and every season.

Orders on spring account continue very fair, few complaints being heard.

Gordon, Mackay & Co. are showing eight large ranges of 37 inch skirtings, which they offer during the balance of this month at prices which will reduce their stock of these goods prior to stock taking.

John Macdonald & Co. report an increased demand for 6-quarter tweed dress goods. In the early part of the season, merchants were afraid to touch them, but now they seem to have discovered the good qualities of these goods. Hosiery and underwear are moving freely. Velveteens are still in strong demand and a large shipment is expected this week.

Gordon, Mackay & Co. have just received an assortment of black Hercules braid, including all widths from 80 to 1,100. These are scarce goods in the trade and are going rapidly.

John Macdonald & Co. report sorting trade in carpets, curtains, etc, very good, being better than last year. Their stock is nevertheless complete as repeats are being continually receved in order to maintain this condition. A shipment of tapestry table covers, curtains, and coverings is to-hand and the goods are exceptional value at low prioes. Their lace curtain trade has been remarkably good, and they have just received repeats of their leading lines of this season's stock. A full assortment of rugs and mats for the holiday trade are now being shown in Axminsters, Wiltons, sheepskins, etc. Jute, union and all wool squares are also shown in full range.

Gordon, Mackay & Co. are clearing the balance of their stock of dress trimmings previous to stock taking. These goods are this season's goods, including novelties in astrachan in staple colors. This firm is also showing clearing lines in odd lots of health vests with long sleeves and half sleeves in white and natural.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee .

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Just Arrived

NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias. J. Morand's Select Valencias.
J. Morand's Layer Valencias.
Tarragona S. S. Almonds. Spanish Onions in Crates.

DAVIDSON & HAY,

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ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention.

War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE

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BRANTFORD

X. L. C. R. SOAP

$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
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Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE. PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

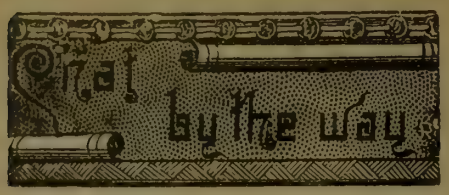
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ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

B. Van Valkenburg has opened a meat market and packing house in Victoria.

The cheese factory at Franklin has been closed after a profitable season's work.

Robinson & Campbell have bought the grocery business of Wm. Urquhart, Vancouver.

Potatoes are selling in Calais, Me., at 75 cents a barrel, while in St. Stephen, N.B., they bring $1.25.

The inside of W. B. Hogarth's grocery store, Tilsonburg, is being tastefully painted and papered.

Payments on the 4th inst. were on the whole satisfactory. In Toronto the report was much the same.

Simon Leiter, wholesale grocer, Victoria, contemplates admitting Emanuel Bloomingdale, of San Francisco, into partnership.

Another soap works is to be started in Vancouver, B.C. C. Ralston, H. Marsden and Weir are the parties interested in its promotion.

W. J. Caven, general merchant, Springfield, has purchased the stock of the Lorne Park Supply Co. and removed it to Springfield.

One of the most wonderful discoveries in science that has been made within the last year or two is the fact that a beam of light produces sound.

Many of the cheese factories in this district have closed for the season, and all will probably be closed by the middle of the month.—Tribune, Deseronto.

Four new members were elected at the last meeting of the Chamber du Commerce, Montreal. They were: J. B. A. Mongenais, N. Mathieu, J. R. Roy and Joseph Riendeau.

At a meeting of the business men of Welland the other night it was deemed advisable to establish a market, and the town council was memorialized to proceed with the project.

D. J. Walsh, who has been acting collector of Sherbrooke division of the inland revenue, has succeeded in seizing one of the largest outfits of smuggled tobacco which has ever been captured in Canada. The seizure was made in the town of Waterloo, P.Q., , from which place the smuggled goods have been distributed throughout the country for years to merchants and others willing to evade the payment of duties. Mr. Walsh is an officer of Toronto Inland Revenue Division.

Application is being made for incorporation by letters patent of the McRae Trading Company, Limited, of which the McRae brothers, of Ottawa, are the principal promoters. The capital stock will be $100,000.

D. Stewart, who has for some time past been connected with the grocery department of the Hudson Bay Company, has purchased the grocery business of Mr. Wm. Urquhart, on Carrall street. Being an energetic young man, and possessing a thorough knowledge of this business, he will no doubt do well.—News, Vancouver.

For thirty minutes the man of means kept the grocer exhibiting his canned goods, teas, coffees, confections, etc., and at the end of that period he suavely asked: "Are you quite sure you have shown me everything you have?" "No, sir," said the grocer, with an insinuating smile, "I have yet an old account in my ledger, which I shall very gladly show you."

J. V. Adams, grocer, for many years owner of the Foresters' Block at Bolton avenue and Queen street, Toronto, has sold out the whole property and stock to Mr. Pugsley (late of Pugsley & Dingman). Mr. Adams intends about 1st of December with his wife and family to make his home in California.

Imports of rice at San Francisco during the nine months ending September 30th, amounted to 28,743,393 pounds, against 38,873,113 pounds in the corresponding period last year. The September importation was only 1,167,035 pounds, against 5,457,090 pounds last year. The nine months was: China, 24,846,085; Japan, 541,554; Hawaiian, 3,334,800; Italian, 20,957.

John Murphy, fish curer and salter, shipped a ton of fresh smoked salmon, first quality, to Winnipeg to-day, and before the end of the week will have another ton of the same goods on the way to Brandon. As these fish can be laid down in Winnipeg and Brandon at a very reasonable figure, there is every reason to believe a good market will be found for them, especially after their superior quality becomes known.

A recent decision by the Post Office Department states that circulars printed or otherwise produced in imitation of type-writing, may be allowed to pass at the one cent for two ounces rate when at least fifty copies in exactly identical terms are handed in to the post office at one time. When such circulars are posted in the receiver they should be tied together. A notice to postmasters states that care should be

McALPIN TOBACCO CO.
Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

ARRIVING THIS WEEK.

A Shipment of New Eleme Figs and Sultana Raisins. As the Direct Shipments from Smyrna will not arrive before December 1st Buyers should secure some of this Fruit for November trade.

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto.

BRANDED

A B

Valencia Raisins

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

LION "L" BRAND

MICHEL LEFEBVRE & CIE.

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

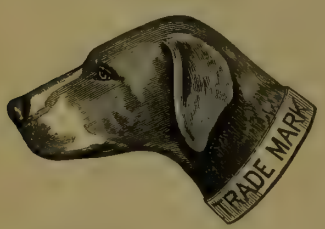
GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

taken to see that packets containing articles for sale are not allowed to pass at the sample rate. When packets of tea, etc., posted as samples are observed to contain a larger quantity than would reasonably be required for sample purposes, they should be treated as insufficiently paid fifth-class matter. Postmasters have been notified that undelivered copies of newspapers cannot be returned free to the offices of publication, but should be sent to the dead letter office.

Mr. John Kennedy, of 139 Wellington street, London, for 40 years a resident of that city died very suddenly last week. Mr. Kennedy was a native of Tipperary county, Ireland, and came to this country 40 years ago, settling in London, where he has resided ever since. He carried on a successful grocery business for a number of years, and was always actively engaged in the welfare of the city.

What a paradise for grocers and dealers in family supplies this country would be if there were such a system here as prevails in Denmark. There are no credit stores, no taking of orders, and no delivery wagons. People go to the stores and pay cash for their goods and carry them home with them, or, if they choose, hire carriers to deliver them. There are licensed men who make a business of this kind of delivery.—Ex.

The largest consignment of British Columbia fruit that ever left the province was shipped to England last week by the Okell & Morris Fruit Preserving Company of this city. The consignment was made up of more than 1,000 cases, and included an assortment of varieties—plums, pears, apricots, prunes, etc. Other shipments will follow shortly, Mr. Morris, during his visit to England, having received orders for about 10,000 cases.—B .C. Commercial Journal.

The affairs of the Sarnia Oil Company, which has been in litigation since the granting of the winding up order in September, 1890, are nearing settlement, which most of its many creditors have long desired. With a view of speedily effecting this Chief Justice Galt has granted an order to James Flintoy, liquidator of the company, setting aside a mortgage for $100,000 made by the company some time ago to the Buffalo Loan, Trust and Safe Deposit Company.

For the first time in years the employment bureau of the Detail Grocers' Association has been overrun with applicants for work, and there are about ten clerks for each position. The writer always judges business by the supply and demand for help, but he may be mistaken in this instance. Generally speaking, business was not as brisk as it was during September.—Retail Grocers' Advocate, New York.

CANNED GOODS GOSSIP.

It is claimed that the season's pack of American sardines is fully one-third short.

Deliveries of canned tomatoes on early contracts continue very liberal, but the greater portion goes direct to distributers, and the accommodation in commission circles has not been sufficient to cause other than very slight reaction from the highest prices reached thus far this season on the new pack. —N. Y .Journal of Commerce.

The continuation of the mild weather of October has not added greatly to the stock of tomatoes anywhere, so the season's pack can be pretty well computed. It is not over 75 per cent. in the aggregate of what was consumed in 1892. Tomatoes then must be good stock, if business maintains any volume.—Trade, Baltimore.

Receipts of Alaska salmon aggregate so far this season as follows: Alaska Packers' Association, 447,240 cases; Pacific Steam Whaling Co., 51,486 cases; Alaska Improvement Co., 50,024 cases; N. P. T. & P. Co., 12,595 cases; various, 19,376 cases. Total, 580,721 cases. The receipts in barrels aggregate 19,252. The above summary is from the San Francisco Herald of Trade. The minuteness of the several data would warrant the assumption that the figures are official. That about all the expeditions for the season have returned home is the fact. It is therefore safe to calculate upon a supply of nearly 600,000 cases, and it is only necessary to refer back to various premature guesses to find evidence that the actual returns and the early estimates are not exactly in harmony. The further statement is warranted that there will be more than enough stock for home trade requirements during the next twelve months, unless special prices are made to exporters that will admit of successful competition with British Columbia fish in foreign markets. The new supply of the latter amounts to about 500,000 cases. It is no secret that a good many cases of 1892 and earlier packs have been carried over in Europe, and it is more than possible that a few thousand cases could be discovered on this side of the Atlantic. Taking the Columbia river and "outside river" packs into consideration, it would seem that the supply is quite sufficient to meet a demand equal to the average. Through the packers' agreements and associations the burdensome surplus that previously acted as a wet blanket on the market has been removed in some degree and the situation thereby improved. Most authorities claim that the Alaska Packers' Association will check friction this season, and that the wheels within wheels are nicely adjusted for that purpose. At the moment the market shows steady, even tone, although current purchases for both export and home account are of very commonplace type.—N. Y. Journal of Commerce.

J. F. EBY HUGH BLAIN

Our Travellers:

Don't Carry a Trunk,

But they can sell you anything and everything in the grocery line from **Alkali** to **Yeast.**

If you ask them for the BEST TABLE JELLIES they will sell you

Batger's (LONDON, ENG.) "Nonpareil" Solidified

All flavors—Half Pts., Pts. and Qts.

IT IS A BARGAIN

12c.

JAPAN TEA.

Fine make and draw.

Send for a few Half-Chests.

EBY, BLAIN & CO.,

Wholesale Grocers,

TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 9, 1893.

GROCERIES.

A better feeling has developed during the week, and business shows some improvement. At the same time there is not much activity in any one line except in dried fruits. The feature of the trade during the week has been further declines in sugars, the refiners having made a reduction of all told of ½c. in granulated and ¼c. in yellows. Quiet and firm the coffee market continues to be. Canned goods are in fair request, and there seems to be a firmer feeling in tomatoes. Spices continue in good demand and rice is quiet. There is a good movement in syrups and molasses is quiet. In teas trade has been fair. Travelers' reports are more favorable than they were. But money seems to be still the most unsatisfactory feature in connection with the grocery as in all other lines of trade, payments still being slow.

CANNED GOODS.

Little or nothing that is new has developed in this line during the week. Tomatoes are probably in a little better demand and some houses are a little firmer in their views; 80 to 85c. is still the general idea as to price, although some firms are asking 85c. Peas are quiet and unchanged at 80 to 85c. Corn is in good request at 80 to 85c. There are still good quantities of salmon selling and there is enough for the demand. As to price $1.25 is the lowest for talls of good red fish and $1.50 for flats. Poor quality fish can of course be obtain at much lower figures, white for instance, at $1.10. Active continues to be the demand for first-class brands of lobster. We quote $1.85 to $2.10 for talls and $2.40 to $2.50 for flats as the ruling prices. In fruits, there has been a little movement in peaches, strawberries and raspberries. As to price there is no change: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. Meats and sardines contin ie dull and featureless.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

COFFEES.

The coffee market remains much as before. This market is still bare of Rios and quotations therefore are purely nominal. It will be probably another couple of weeks before fresh stocks reach here. In New York the market for Brazil coffee continues to be of a perplexing nature, which advices state has had the effect off shaking off some of the steadiness. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Almonds are going out freely, but for other kinds there is little or nothing doing. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5 per sack; Marbot walnuts 11½ to 12c.; pecans 13½ to 15c.; chestnuts, $4.75 to $5.00 per bushel; hickory, $2 to $2.25.

RICE.

Rice is as before, in light demand. The idea as to price is unchanged at 3⅝ to 3¾c. for ordinary and 5 to 5¼c. for Montreal Japan, and 5¾ to 6c. for imported.

SPICES.

Demand continues good, the movement in mustards, peppers, pickling spices, and ginger being brisk. Prices remain as before. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet—Nov.	Beet—March.
	s. d.	s. d.	s. d.	s. d.
Nov. 2.....	16 1½	13 3	13 1½	13 3½
Nov 3.....	15 9	13 3	13 1½	13 3½
Nov. 4.....	15 9	15 3	13 0½	13 3
Nov. 6.....	15 9	13 3	13 1½	13 3
Nov. 7.....	15 9	13 3	13 2½	13 4½
Nov. 8.....	15 9	13 3	13 2½	13 3½

The past week has seen a startling drop in the local market, inside of six days the refiners having reduced granulated by a series of jumps equal to ½c. a pound and yellows a full ¼c. Why granulated should have dropped more than yellows is a question which is somewhat puzzling the trade. Both yellows and granulated are in none too good supply, and despite the reduction in Canada—following the drop in New York—dealers are still unable to get prompt delivery from refiners. The wholesale houses report the demand for sugar light, retailers wants being confined to an odd barrel or so. Stocks are light with bright scarce. As to price, 5 to 5⅛c. is the idea for granulated, and yellows run from 3¾c. for dark up to 4½c. for medium.

Willett & Gray, in their Weekly Statistical say:

THE WEEK—Raws declined ⅛ to ¼c. Refined declined ⅜c. Net cash quotations are: Muscovados, 2⅞c.; Centrifugals, 3¼c.; granulated, 4.72c. Receipts, 29,105 tons. Meltings, 30,000 tons. Total stocks in four ports, 16,594 tons, against 17,489 tons last week, and 110,918 tons last yesr. By cable: Stocks in Havnaa and Matanzas, 45,000 tons, against 47,000 tons last week and 2,900 tons last year. The six principal ports of Cuba give for the week: Receipts, 1,000; exports, 2,000 tons; stock, 63,000 tons, against 64,000 tons last week and 287,206 tons last year. Total stocks in all the principal countries, 351,994 tons, against 387,206 tons at same date last year. Afloats to the United States from all countries estimated, 90,000 tons, against 95,000 tons last year. Beet sugar quotations, cost and freight, 13s. 6d. per cwt. for "firsts."

RAWS—Our last week's report closed with Centrifugals quoted nominally at 3⅞c., while this week the quotation was reduced to 3⅝c. without any transactions at intermediate prices. The lower quotation was brought about by the sale of a cargo of Java sugar arrived in port and forced to a sale. The nominal standard of value had been kept at 3⅞c. or above by reason of the local scarcity of supplies, but sellers finally realized that this strained condition could not long continue, because sugars from the new beet crops were beginning to arrive and would be in sufficient supply within the week to end all prospects of further scarcity for the year. The facts justify their course in selling. The receipts for the week are but slightly larger than the preceding week, but they include the first receipts of new crop beet sugars, some 50,000 tons of which are under shipment during the end of October and first half of November. The meltings have been reduced to meet the smaller demand for refined, which is very notable since the ending of the delays in shipments. Meltings will probably not increase again for some time, and may further decline, as the prospects are not favorable to an increasing business. Demerara and Cuba centrifugals are offered afloat at 3⅝c. for 96° test, which price is still above the parity of beet sugar at present quotation of 13s. f.o.b. for November and December shipment—say equal to 3¼c. for centrifugals, and a further reduction is not unlikely in view of the larger crops of cane sugars to mature within a few months. Muscovado sugars have not been in supply, and no transactions or actual quotations have been made for this grade, but they may be considered nominal at 3c. for 89° test. At the close small transactions have taken place in all the grades, and thus establishing actual quotations on the lower basis of 3¼c. for centrifugals, 2⅞c. for Muscovados and 2⅝c. for molasses sugar.

REFINED—Following the course of the raw sugar market there has been a general reduction in all refined of ⅜c. per lb. and of ½c. per lb. in a few instances of the lower grades of softs.

SYRUPS AND MOLASSES.

In syrups there is a good movement reported at 1¾ to 3¼c. Molasses is not moving so freely as syrups, but there is a fair business doing. We quote: Barbadoes, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

(Continued on page 18.)

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
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THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
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Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.

We are open for consignments.
Let us hear from you about Eggs and other Produce.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

J. BELL & CO.

Wholesale Produce and Commission Merchants,
64 Colborne St., Toronto, Ont.

We are prepared to receive consignments of Butter, Eggs, Cheese, Poultry and Produce of all all kinds. Having had 15 years' experience and being in connection with the best buyers' in the city, enables us to find quick sales and highest market prices.
Egg cases supplied. 'Phone 2,291:

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

TEAS.

Local jobbers report a good movement in teas this week. The demand is chiefly for low grade Young Hysons and Congous. Japans are a little quiet. Fomosa Oolongs have been receiving a little more attention. As to prices, the most favored are Young Hysons and Congous at from about 14 to 18c. Japans at about 16 to 18c. continues to be most fancied, although the idea is as a rule for a tea a little better than the inside figure.

Latest mail advices from London under date of Oct. 28, say there has been no alteration in low grade Ceylons as to price, and that the market there has been quiet.

Brokers report the local market quiet. A few transactions in Young Hysons are reported at fair prices. Low grade Ceylons have been in request, and a few cheap parcels have been picked up. Japans are rather quiet, with very little enquiry except for teas for a price.

DRIED FRUIT.

The market for dried fruit continues to be the most interesting feature in the grocery trade, shipments steadily arriving. Shipments of Valencias and Malaga raisins and currants ex S.S. Escalona are due here this week, but at the time of writing have not arrived. When they do there will be a further decline in prices. Valencia raisins are in demand. Ruling prices for spot are: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layer, selected 7c. Sultana raisins are still dull at 7½ to 8c. for old fruit; new is not yet here. Currants are moving freely at 4¼ to 4½c. for provincials in bbls. and 4⅜ to 4⅝c. in half bbls.; Filiatras, 4¾ to 5c. in bbls., 4⅞ to 5¼c. in half bbls.; Patras, 5¾ to 6c. for bbls., 5⅞ to 6¼c. in half bbls., 6 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panariti (better than Vostizzas), 9½ to 10c. In prunes, there are a few French plums moving at 5 to 5¾c. The new Eleme figs that arrived on this market last week have been nearly all cleaned out at 11 to 11½c. in boxes. There was only one house that had them. A few mat figs are moving at 5½ to 6c. Dates continue dull; some old ones that have been well kept are to be had at 4¾ to 5c.

BUTTER AND CHEESE.

Supplies of dairy butter are a little better and prices have an easier tendency in consequence, although as yet there is no particular change in quotations. Demand, too, is scarcely as brisk as it was. Commission men are getting 20 to 21c. for choice dairy tubs with occasionally 1c. more for anything extra. As high as 20c. was paid during the week by one jobbing house for a round lot of choice dairy, but the idea for round lots is all the way from 17 to 19c. Jobbers are paying from 15 to 17c. for store-packed butter and selling at an advance of about 2c. Large rolls are selling at 20c., and pound rolls at 23 to 25c. There is not much bakers' butter on the market, but there is enough for the demand. Creamery butter is quiet, both offerings and demand being light. Creamery tubs are selling as a rule at 23c. for August and 25 to 26c for September. There are a few creamery pound prints coming in but not many; holders are asking 26 to 27c. and jobbers are getting 28c. from retailers.

Cheese quiet and prices firm at 11c. for August and 11½c. for September. Trade is wholly of a local nature.

COUNTRY PRODUCE.

BEANS—Offerings and demand fair. Jobbers are taking good hand-picked beans at $1.25 to $1.30 and selling at $1.40 to $1.50.

DRIED APPLES—No material change. Some holders are still asking 6c., but jobbers' ideas are 5¼ to 5½c; the jobbing price is 6c.

EVAPORATED APPLES—Buyers and sellers apart. There are a few selling to retailers at 10 to 10¼c., while 9½ to 10c is being asked in the country; as high as 11c. even has been asked.

EGGS—A good many are offering and demand is fair, with prices a little easier, although strictly fresh are firm. We quote: Limed 15 to 16c., cold storage 17c., fresh 18c.

POULTRY—There has been a glut of poultry during the past week, and a good deal was spoilt; geese sold down as low as 3c., turkeys to 6½c., and chickens to 15c. a pair. We quote: Turkeys 8 to 9c. per lb., geese 4½ to 5½c. per lb., chickens 30 to 40c. a pair, ducks 40 to 60c.

POTATOES—There have been several transactions of carloads on track at 48 to 50c. and out of store 60c. per bag is the idea.

HONEY—Remains dull and unchanged, at 7 to 8c. for extracted white clover in 10 lb. tins and upwards.

HOPS—Quiet with sales of 1893 to brewers at 17c. and 1892 at 14½c.

ONIONS—There are a good many moving at former prices. We quote Spanish at 80 to 85c. per crate and Canadian at $1.05 to $1.10 per bag.

SWEET POTATOES—Demand good at $3.50 to $3.75 per bbl.

GREEN FRUIT.

FOREIGN—An improved demand is reported for oranges. The quality, which has been poor, is expected to be better now that shipments are more direct. Lemons are in demand at steady prices. Malaga grapes are not yet receiving much attention owing to the continued arrival of the domestic article. When this influence, however, is removed a good business is anticipated owing to the low price of the fruit this season. Demand continues light for bananas, and there are not many coming in. An increasing demand is reported for cranberries on account, largely, of the high price of apples. California fruit remains quiet and unchanged. A few late California peaches have sold at $2.50 to $2.75.

DOMESTIC—Apples are in good demand and higher; 2 carloads of selected fruit sold as high as $3 25. There are still a few Canadian grapes coming in, and prices are a little higher. Tomatoes are nearly done for the season, a good many of those coming in being touched with frost.

We quote: Oranges—Floridas, $3 to $3.75, Jamaica's, $3.50 to $3.75 per box; lemons, Messinas, $5 to $5.50; Maiori, $7 to $7.50 per box; Malagas, $3.75 to $4 per box, and half chests $7.50 to $8; bananas, $1.25 to $1.50; pears, 50 to $1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 2½ to 3c. per lb.; Niagara's, 2½ to 3c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, $4.50 to $6 per crate. Apples, 25 to 30c. per basket and $1.50 to $3.35 per barrel. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2 40 to $2.50; Canadian, $6 to $6.50 per barrel; boxes, $2 to $2.15. California fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.

HOGS AND PROVISIONS.

Dressed hogs have been in liberal supply during the week and prices are lower at $7 to $7.25 in consequence. Smoked meats are quiet and hams are a little easier. Long clear is selling well, carload lots going out at 10½ to 10¾c. For lard demand is fair.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In fair demand and lower at 13c for smoked, and at 11¾ to 12c. for pickled.

LARD—Pure Canadian 12c. in tubs, 12½c. in pails and 11½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21.50 to $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 6 to 6½c., lamb 6½ to 7½c., veal 7½ to 9c., venison 4½c. for carcases and 8c. for hindquarters.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Since our last report green hides have dropped a quarter of a cent; dealers are paying 4 to 4¾c. for selected. No. 1 pure hides remain about the same. Dealers are selling at 4 to 4¼c. Supply continues steady and demand fair.

SKINS—Sheepskins remain unchanged at 65c.; supply moderate.

TALLOW—The situation in this article remains unchanged. Demand good, with supply light. Dealers are paying from 5¼ to 5½c., according to quality.

WOOL—In this article there is little or nothing doing. Mills are buying some additional lots, but in small quantities. Dealers are offering from 16 to 17c. for good pulled wool.

FISH.

Trade continues fair in fish. The supply is quite equal to the demand, which is good. As poultry is cheap and plentiful at this season of the year, trade in fish is naturally light. A close season is reported for salmon trout and white fish. Pike and herring are plentiful. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard

FLORIDA ORANGES

FIRST SHIPMENT

Famous UNCAS Brand

JUST RECEIVED

ALL SIZES

CLEMES BROS., Toronto.



KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

..Quality Is Our Aim..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.

Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.

Try a Sample Case

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

MARKETS—Continued

and $2 selected ; cisco, 3 to 4c. each ; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.

SALT.

The demand for this article continues good. Several cars are reported to have been shipped during the past week, and the trade in jobbing lots is also good. Prices are same as formerly. We quote : Coarse sacks, 68c.; fine sacks, 70c.; barrel, 95c.; dairy, $1.25; rock, $9 per ton.

PETROLEUM.

Business continues good on the Toronto market at unchanged prices. We quote :— 5 to 10 barrel lots, imperial gallon Toronto : Canadian 12½ to 13c. ; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says :—" The crude oil market is beginning to have a little better tone on account of the immense quantity of oil which has been shipped away from here during the month of October. It is estimated that the largest business ever done in Canadian oil trade has been accomplished during the last month. The refiners' stock of distillate and refined oil has been materially reduced, and during the next three months a very large quantity of crude oil will be required to supply the demand for the refined article. All the stills at the different refineries are now running full blast, and will most likely continue to do so until next March, which means a consumption of from 80,000 to 90,000 barrels of crude per month for refined oil alone, without taking into account the other uses to which crude oil is put. So that it is safe to estimate that the stocks of crude will be considerably reduced within the next four months, and the drill will have to be started again very lively to keep up the supply.

MARKET NOTES.

French prunes have advanced 1½c. during the week.

Eby, Blain & Co.'s second shipment of French plums have arrived.

Florida oranges are not coming on this market as fast as dealers desire.

Perkins, Ince & Co. are in receipt of Bevans and Reins Malaga raisins.

New French walnuts are due to arrive in Canada between the 15th and 20th inst.

Dawson & Co. are sending a car load of apples and onions to North Bay this week.

Eby, Blain & Co. are in receipt of 7,000 packages of low and medium grade Japan teas.

Walter Baker & Co., Dorchester, Mass., have received from the judges of the World's Columbian Exposition one of the highest awards on each of the following-named articles contained in their exhibit : Breakfast cocoa, No. 1 chocolate, German sweet chocolate, vanilla chocolate, cocoa butter.

Davidson & Hay are in receipt of a consignment of Carlo, Neimack & Co.'s lemon, orange and citron peels.

F. W. Hudson & Co. have been appointed agents of the Chicago Sugar Refinery, manufacturers of glucose.

Davidson & Hay report the arrival of Malaga raisins of all kinds, Valencia and Jordan almonds and Malaga figs in mats.

The W. M. Milligan Co. (Ltd.) has this week opened a branch store at 1,410 Queen street west, near the subway, with an entirely new stock of groceries.

Clemes Bros., who were the first on the Toronto market to receive a consignment of new Eleme figs in 10 lb. boxes, report that the shipment is nearly cleaned out.

That line of genuine sockeye salt water salmon in half-barrels is selling like hot cakes. If not yet ordered, send James Turner & Co. a card for a sample package.

On September 4 last the Ottawa Government concluded that as there was Asiatic cholera in Smyrna they would prohibit the importation of figs and dried fruits which were incapable of being disinfected. Now the Government have decided that there is no danger from this source and have notified the wholesalers and others interested that the previous order is rescinded. The Government of the United States has issued a similar notice.

Watt & Scott of Toronto report that Gilberts will scarcely be on this market before Dec. 1, the steamer Robina having been ordered to quarantine in Sardinia owing to a suspected case of cholera on board.

Sloan & Crawther are in receipt of a car load of clover-leaf brand canned salmon ; also Cassalina Vastizza currants and a large consignment of new Hyson teas, covering several grades.

James Turner & Co. have just received a beautiful lot of Manitoulin cranberries, barrels and baskets, in fine shape and cheap. Buy these before frost gets in, so you will be able to give your customers something nice for their Thanksgiving turkey.

Canada has carried off many awards at the World's Fair, but in no branch has she excelled more than in the merits of boneless codfish. Munn & Co. are the lucky winners for their well-known brand. They desired to compete at the fair to determine how their fish would compare with those put up

(Continued on page 22.)

Best for Wash Day

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

. . UNEQUALLED . .

SYMINGTON'S

COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
Welland, Ont., Canada.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**



½ size fac simile of package.

TRY SAMPLE LOT

BUTTERMILK TOILET SOAP

Ask your Wholesaler for it.

THE COSMO BUTTERMILK SOAP CO.,
84 Adams St., CHICAGO, ILL.
F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

FLOUR AND FEED.

In order to increase your business attention ought to be given to every detail. The arrangement of your window ought to be made as attractive as possible, as a good appearance outside is sure to attract customers. Paper sacks should be changed often as they become faded and soiled by exposure to the sun.

Bags with holes in them should not be used as there is not only the waste to yourself in unloading cars, but you are also liable to loose trade, as your customer does not care to have his feed wasted in shipping it to him.

Many do not sufficently understand the different grades of flour. Manitoba flours needs more manipulating than Ontario wheat flours, and the experienced baker, that is the domestic baker, is liable to have trouble in using the former. Manitoba flours being much stronger than Ontario, require to be left longer in the sponge, an require more kneading in the dough. The domestic baker as a rule does not like to knead dough very long there being too much work about it, and as a result the bread is bad no matter how naturally good the flour may be, and therefore make trouble for themselves and their flour dealer.

Flour should not be exposed to an extremely low temperature, before using it ought to be kept in a dry, airy room at a temperature about 70 degrees Fahr.

Housekeepers depend largely on the brand of the flour. They become accustomed to working with one quality of flour, and treat all that flour in a like manner. Hence it is imperative that flour dealers should supply the brand asked for and not some other brand equally as good in which there may be more margin of profit. Those who do this do not merit nor can they expect to build up a good trade.

A London cable says: "There is a big scare in England over the recent large importation of hay from the United States and Canada to this country. When opened up much of the hay is found to contain considerable quantities of dead locusts. Purchasers are afraid that the dead insects may have an injurious effect upon the animals fed upon the hay, and the English farmers are very anxious lest through the importations of the bodies of the insects the eggs of the locusts will be introduced to England, and thus breed a locust plague in the country. The consulting entomologist of the Royal Agricultural Society of England has published very reassuring statements which is calculated to allay all alarm. It says that it is unlikely that locusts will propogate in Great Britain owing to the comparative moist and cool climate, and that there is no evidence whatever that locusts are at all prejudicial to the health of cattle that eat them."

The quantity of seed barley in transit from this country to the English market is the largest in the history of the trade.

THE MARKETS

TORONTO.

The flour market this past week has been fairly active, with prices a shade lower all around. This reduction may be attributed to the weakness of the wheat market. Demand locally continues steady. with buyers disposed to load up on present low prices.

FLOUR—Manitoba patents, $3.75 to $3 80; strong bakers', $3.60; white wheat patents, $3 25 to $3.50; straight roller, $2.85 to $2.95; low grades, $2 10 to $2.25; Ontario family $2.85 to $3.10. These prices are in large lots to the trade.

MEAL—Rolled oats, $3.90 to $4; granulated and standard oatmeal, $3.80; cornmeal, $3.25; gold dust, $3.40.

FEED—Bran (ton lots) $12, delivered (on track) $11.50; shorts (ton lots) $14; delivered on track, $13.75; mixed feed 95c per 100 lbs.; feed corn 55c. per bushel; oats, offerings continue light, with prices steady; car loads on track, 33c. per bus.; farmer's loads, 34c.

HAY — Pressed dull and inactive, but timothy sold on track, at from $9 to $9.50, which seems to be about the value of the few cars wanted for local consumption. Market prices are $7 for clover and $8 to $9.25 for timothy.

STRAW—Very little doing in pressed, with values probably about $5.50 on track. Market receipts small, with sheaf readily taken at $7 to $8, and loose at $5.50.

MONTREAL.

The flour market is quiet with prices about as last quoted. There is very little business to note either on Newfoundland or export account, what movement there is being restricted to jobbing wants. We quote Winter wheat, $3.75 to $3.90; Manitoba patents, best brands, $3.85 to $3.90; straight rollers, $3.10 to $3.15; extra, $2.90 to $3.00; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brand, $3.60 to $3.70.

There is no change in the oatmeal market. Buyers are still only taking enough to supply immediate requirements and the market is, in consequence, dull. Standard bags $1.90 to $2; do. brls., $3 80 to $4.10; granulated, brls., $4.20 to $4.30; do., bags, $2 to $2.05; rolled oats, bags, $2 05 to $2.10; do., brls., $4 25 to $4.35.

Only a fair demand is noted in feeding stuffs. The supply is rather large, but prices hold steady and unchanged. Bran, $14; shorts, $15.50 to $16; Mouillie, $22.

ST. JOHN, N. B.

Market shows no change and the movement is light. We quote as follows:—Manitoba, $4.65 to $4.75; Ontario high grade, $3.85 to $4; medium, $3.65 to $3.80. oatmeal $4.25 to $4.35; cornmeal, $2.60 to $2.70; granulated $3 50 to $3.60; Middlings on track, $19.50 to $20; bran $17 to $18; cottonseed meal $32.

MARKETS.—Continued

at Gloucester and elsewhere. The result is quite a surprise, and is decidedly a great boom, as they have carried off the highest award and the only medal given for this article. This will be exceedingly pleasing to the many grocers all over the country, and should help them materially to double their sales of this popular brand.

J. T. Donald, M.A., analytical and consulting chemist and assayer, Montreal, writes: "I have made a careful chemical and microscopical examination of a sample of 'Baker's Breakfast Cocoa,' purchased in the open market. I find that it is entirely free from sugar, foreign starch, flour, husks and other substances used as filling in various cocoa preparations. It contains no trace of free alkili or of artificial coloring or flavoring substances. It may therefore justly be called an absolutely pure cocoa. Baker's Breakfast Cocoa may be briefly described as the carefully roasted kernel of the cocoa bean, deprived of a portion of its excessive amount of fat and reduced to an exceedingly fine powder, which readily forms an emulsion when treated with boiling water or water and milk."

A diploma and medal (the highest award) have been received by "Sunlight" soap at the World's Fair. The manufactuers, Messrs. Lever Bros., Ltd., are to be congratulated upon the long list of successes which their soap has won for them. They have now two world's medals to their credit—Paris Exposition, 1889, and Chicago, 1893, besides 13 other gold medals obtained in different parts of the world, 5 being from Canada. The "Sunlight" exhibit at Chicago attracted great attention and was much admired. It was an exact model of Windsor Castle, made of wood and so painted as to give a splendid idea of the original. The model was 45 ft. long, 18 ft. high and 18 ft. wide. The purport of the firm in letting their exhibit take this form was to commemorate the great honor conferred upon them last year when they were specially appointed soapmakers to the Queen.

WAREHOUSE TALK.

Davidson & Hay: "We are having big sales of Aunt Sally's pancake flour and Aunt Abbey's rolled oats."

Clemes Bros.: "We are receiving a shipment of Almeria grapes ex SS. Sarnia, and our shippers advise us that they are the finest they ever saw."

Toronto Salt Works: "We have this week shipped 25-case orders of "Acme" salt to Hamilton, Brantford, and St. John, N.B. The demand for this salt is increasing all the time."

Clemes Bros.: "We have coming our first carload of the celebrated Uneas brand of Florida oranges. They are packed expressly for us."

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.
Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

EPPS'S COCOA

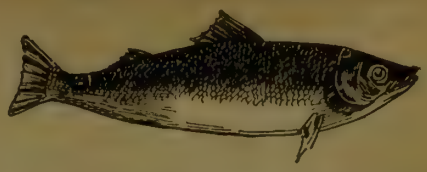
¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

NOT HOW CHEAP
BUT HOW GOOD.

FRESH FROM THE ROLLS.
DIRECT FROM THE MAKER.

Buckwheat Flour
Rolled Oats
Rolled Wheat.

E. D. TILLSON, - - Tilsonburg.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL MARKETS.

MONTREAL, Nov. 9, 1893

GROCERIES.

The grocery market has furnished some new and interesting features during the week, although the movement of business has not been large. The chief feature in this connection is the unsettled and demoralized po ition of values in sugar. We noted in our letter of last week that a decline had occurred. This has been supplemented since then by two further drops aggregating in all 3-8 of a cent on both granulated sugar and yellows. The special causes to which the trade attribute the condition of affairs now ruling in sugar are specially referred to elsewhere, so that it will be sufficient to say that the demand for this staple is seriously interfered with owing to the uncertainty with regard to the future course of values. Cutting in dried fruit is interfering with business and causing considerable ground for complaint, but although low prices are spoken of on some grades of fruit, former quotations can be repeated in the finer qualities of raisins for immediate or near future delivery, although it is possible somewhat lower rates might be possible on goods to arrive some time hence. In molasses also low offers have been spoken of, but we can see no good ground for any alteration in regular quotations, although, of course, the low offers that are being made checks business by making many buyers backward. The tea market continues quiet in anticipation of the sale by Tees, Costigan & Wilson, which takes place this week. Coffees and spices are dull, while canned goods, fish, green fruits, etc., show a moderate degree of activity. Money is steady with payments fair on the whole, what demand for commercial accommodation there is being generally on the basis of 6 1-2 to 7 per cent.

DRIED FRUIT.

The movement in dried fruit has not been so active during the past week, for although the wants of country dealers are not by any means supplied, low offers on raisins by some jobbers on this market is seriously interfering with the demand. It may be quite true that a certain grade of fruit can be sold at the figures spoken of but when it is a question of really prime stock it becomes another matter entirely. Consequently, as the bulk of the houses are not supplied with fruit which they can turn over at such a low figure they are growling about these low offers, and complaining that their trade is being interfered with. With regard to the low offers in question it is claimed that even 4c. has been cut into, but on the other hand it may be noted that a dealer who was prominent with offers at 4c. for off-stalk is now talking 4 1-8c as his best figure. Briefly, although values on sound fruit are more or less nominal, no orders for immediate or near future delivery of really prime brands could be filled from jobbers' hands here at less than the quotations we gave a week ago, although it is possible that in the case of fruit now on the way, but which cannot possibly be here for a considerable time, until January, in fact, a shading might be had. We quote Valencia raisins, therefore as before: Ordinary Valencia off-stalk, 4 1-4 to 5c., according to brand; fine, 5 1-4c.; selected, very scarce, at 6c., and layers at 6 to 6 1-2c., according to quality. There is a fair business doing in dried currants at former prices. We quote provincials at 3 7-8 to 4 1-4c.; Filiatrias, 4 3-4 to 5c., and Vostizzas, 6 to 7 1-2c., according to quality.

NUTS.

There is no new feature in nuts, which remain as before. Newly arrived almonds recently referred to have been pretty well distributed by this time. We quote filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per hundred; Tarragona almonds, 11 1-2 to 12c.; and shelled almonds, 23 to 45c., according to grade.

FRUIT.

Figs are selling steadily at 11 to 15c. and prunes move in a steady way at 5 3-4 to 6c., while dates rule firm at 6c. About 1,000 boxes of Palermo lemons ex steamship Escalona sold at prices ranging from 45c. to $3 per box, the sales being as follows: 30 boxes at 45c., 42 do. at 50c., 56 do. at 60c., 50 do. at 62 1-2c., 90 do. at 65c., 5 do. at 70c., 128 do. at 75c., 99 do. at $1, 47 do. at $1.12 1-2, 70 do. at $1.25, 58 do. at $1.37 1-2, 207 do. at $1.50, 88 do. at $1.62 1-2, 33 do. at $1.75, 79 do. at $1.87 1-2, 60 at $1.87 1-2 to $2, 182 do. at $2, 153 do. at $2 to $2.12 1-2, 7 do. at $2.12 1-2, 16 do. at $2.50, 130 do. at $2 62 1-2, 10 do. at $3. Other fruits sold at the following: Apples, $1 to $4.10 per bbl.; pears, $3 to $6.25 per bbl.; cranberries, $5 to $5.50 per bbl.; hickory nuts, 4 1-2c. per lb.; native grapes, 1 3-4c. per lb.; Almeria grapes, $3.25 to $4.10 per keg; Cornichon grapes, $3.00 per crate; Tokay grapes, $3.25 per crate; Florida oranges, $2.50 to $3.00; Dominica oranges, $5.25 to $5.75 per bbl.; Spanish onions, 60c. per crate.

SUGAR.

The sugar market has been one of the most exciting features of the week in groceries. The decline of an 1-8c. decided upon on Monday of last week was only the beginning of a regular slump in the values of refined sugars, an 1-8c. being cut off on the following Thursday, and finally another 1-4c. on last Monday, making a clear decline since the weakness set in of 1-2c. all round. Prices at time of writing are unsettled at the following range, with the possibility of still further decline: Granulated, 4 3-4c., and yellows, 3 3-4 to 4 1-2c. from the refineries, according to grade. In consequence of this feeling there is practically no business doing, as wholesalers don't know whether prices are going lower or not. The refiners allege as their cause for the decline the slump in prices at New York and it is said in this connection that the trust is trying to squeeze the holders of raw sugar on that market by depressing the price of refined stock. Cables to dealers here from London quote cane very quiet, Java at 15s. 9d., and beet dull and easier at 13s. for November and December.

MOLASSES.

The molasses market is not active, and prices remain unchanged for business in a regular way. Some low offers that have been made on Barbadoes stock tend to confuse buyers, but we quote the combination price of 33 to 34c. for jobbing business, with 30 to 30 1-2c. for the turnover of some round lots between jobbers here.

SYRUPS.

There is a fair demand for syrups at steady prices, Canadian selling in the wood at 1 5-8 to 2c. per lb., and American at 19 1-2 to 23c., per gallon, as to quality.

TEA.

The tea market has ruled very quiet as most of the trade have been holding off for the trade sale to which we referred last week. There is a little doing in blacks on firm orders from China, some 400 packages being bought at equal to 12c. laid down. Sales of Japan transpire also at 13 to 16c., and there is said to be a scarcity of the finer grades of this kind of tea. We quote Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest, 23 to 32c.

COFFEES.

Coffee has ruled inactive and unchanged during the week, a moderate quantity of stock being put through on Western account at last week's prices. We quote for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

This line continues quiet and steady and we quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to $1.

RICE.

There is a very small demand for rice from first hands but millers are looking for a better movement before navigation closes. We quote: Japan stand-

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

JUST WHAT YOU WANT!

An article which gives good satisfaction, when rightly used, sells at a reasonable price, and leaves a good margin to the GROCER.

"CRYSTAL" RICE

One of the latest, most wholesome and attractive new

FOOD CEREALS

Fills the bill. Full directions with each bag.

A Toronto Grocer said lately: "Why at first I had not much faith in Crystal Rice, but lately, after using and trying it in my own family and seeing what nice light bread, pancakes and omelettes it makes, I have been able to recommend it to my customers."

☞ A word to the wise is enough. Try it yourself first!

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF—

Crockery, China, Glassware, Lamps, and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

YOUNG HYSONS.

Arrived ex "Empress of Japan" and C. P. R. some of our purchases of fine "Moyune" and "Ping Suey" Young Hysons.

See samples and prices before placing your orders. You will find them good value.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

VALENCIAS

We offer in stock and to arrive

Morands and Arguimbaus, all grades, Special line Morands selected ½s.

QUOTATIONS CAR LOTS.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

"Crescent"

CURRANTS

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO

SALMON.

New Horse Shoe,
Tall and Flat Tins,
Heron, Sunflower,
Swan, and Ewen brands.

PRICES EXCEEDINGLY LOW.

Smith and Keighley

9 Front St. E., Toronto.

MONTREAL Markets Continued.

ard, $2.75; standard B, $3.40; English style, $3.20; choice Burmah, $3.85; Japan crystal, $4.25; Patna, $4.25 to $5; Carolina, $6.50 to $7.

CANNED GOODS.

There is only a moderate business to note in canned goods, the only business in a round way being in tomatoes, on which 80c. has, it is said, been shaded in the case of round lots. Low offers on canned salmon by jobbers are having a deterrant effect on the demand for that article.

FISH.

There is a good local demand for fresh fish, and dealers report trade fairly satisfactory. Receipts are of moderate dimensions and prices are steady as stocks are kept well in hand. We quote: No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl.; B.C. do. $12 to $13; No. 2 mackerel, $12; finnan haddies, 7c. to 8c.; Yarmouth bloaters, $1.10 to $1.50 per box; kippered herring, $1.50 per box; haddock, 3 1-2 to 4c.; cod, 4 to 4 1-2c.; boneless cod, 6 1-2 to 7c.; hand picked malpeque oysters, $4.50 to $5; ordinary do., $2.50 to $3.

COUNTRY PRODUCE.

There is a good local demand for eggs and prices are steadier for fresh stock which is scarce at 16 to 16 1-2c., with limed 15 1-2 to 16c. Some small lots of dressed poultry are coming in, geese and turkeys selling at 6 1-4 to 9c. Business is small in hops, which range from 20 to 22c. The demand for honey is slow, extracted 7 1-2 to 8 1-2, comb stock, 13 to 13 1-2c. Beans are unchanged, choice hand-picked, $1.45 to $1.50; ordinary, $1.20 to $1.30, and inferior, $1 to $1.10. Maple syrup rules at 4 1-2 to 5c. in the wood and 50 to 60c. in tins; sugar is dull at 6 to 7c. Red onions are steady at $2 to $2.25, and yellow, $2.25 to $2.50. The market for potatoes is glutted, but we quote 50 to 55c.

PROVISIONS.

There is a fair demand for pork at quotations. Lard and smoked meats are also in fair demand. We quote: Canadian short cut, $23.00 to $24.00; mess pork, Western, new, per bbl., $22 to $22.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

CHEESE.

It is a nominal cheese market. A recent purchase of 700 boxes of Quebec cheese was said to be at 10 7-8c., but we quote as follows: Finest Ontario fall cheese, 11 1-8 to 11 1-4c.; finest Townships fall cheese, 10 7-8 to 11c.; finest Quebec fall cheese, 10 3-4 to 11c.; medium grades, 10 1-2c.; cable, 55s.

BUTTER.

The butter market rules quiet and fairly steady. We do not hear of much doing on spot, and there is nothing new in the shape of advices from the country. We quote: Finest fall creamery, 22 1-2 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22; finest Western dairy, 19 1-2 to 20c.

MONTREAL TRADE NOTES.

Is sugar going to go any lower? is the question that is agitating the grocery trade here. A drop of a full half cent in less than eight days is enough to unsettle any market.

Tea buyers as a general rule have been holding off during the week for the trade sale of Tees, Costigan & Co.

Stewart Munn & Co. look for firm values in haddock, Labrador herring and various other lines of fish this fall.

Quintal, Son & Co. are offering new Valencia raisins off-stalk, also new Sultanas and new currants in barrels, half barrels and cases.

With better sales of freight it is possible that business in dried raisins can be done for January delivery at rather less money than the ruling quotations.

Cables to the Canada Sugar Refinery here quote cane very quiet in London at 15s. 9d. for Java, and beet stock dull and easier at 13s. for November and December.

The price of refined sugar is now lower than it has been at any time since last March, when refined prices were 4 1-2 to 4 9-16c. for granulated at Montreal.

A scarcity of genuine Labrador herring is predicted for this year, owing to the failure of the catch, and sales have been made here between jobbers as high as $5.25.

There is to be a big trade sale of Almeria grapes by the Montreal Fruit Exchange this week. The company is fitting up handsome waiting and writing rooms over the auction room on McGill street.

Rose & Laflamme are now offering to the trade a new grocery specialty known as cream corn. It is grown in the St. John River Valley, N. B., and is something choice, the natural flavor being retained, while no chemicals enter into its preparation.

Mr. E. J. Major, ashes inspector, furnishes the following comparative statement of the amount of ashes in store:

	Pots.	Pearls.	Tota
In store 1st January, 1893...	95	52	147
In store 1st January, 1892...	121	19	140
RECEIPTS.			
From 1st January to 1st Nov., 1893.....	1,310	91	1,401
From 1st January to 1st Nov., 1892.....	1,565	292	1,857
DELIVERIES.			
From 1st January to 1st Nov., 1893	1,357	134	1,491
From 1st January to 1st Nov., 1892.....	1,633	261	1 894
In store 31st October, 1893..	47	12	59
In store 31st October, 1892..	53	50	103

ST. JOHN, N. B., MARKETS.

St. John, Nov. 9, 1893.

Business here depends much on the condition of shipping and lumber, and these being depressed has much to do with the quietness here at present. The immediate outlook is not encouraging. In the coasting trade the freights now offering do not show a paying business for winter, and the prospect is, as last winter, that a good many vessels will tie up. There being a feeling among lumbermen to curtail the output this winter, there is not the usual activity in getting supplies ready for the woods. Two large failures within the past few weeks has effected a great many of our merchants, one being the Dufferin Hotel here, and Geo. Hall, grocer, Fredericton.

Canned Goods.—The market is the same as last week. If the holders' stocks were not so large the prices would be better. It has so often been the case that goods held over till the spring had to be sold as cheap as in the fall that it makes a tendency to move stocks in the fall on very close margin. It would seem, however, from reports and from the advance in prices in the West, that this year would be an exception, and many are holding a little back from present prices, expecting an advance. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to $1; salmon, $1.35; lobsters, $1.50 to $2; oysters, 2's, $2.25 to $2.40. Finnan haddie is one class of canned goods that is not as much sold as it should be, being when good one of the nicest fish canned and particularly healthful; prime, $5 per case; corned beef, Canadian, 2's, $2.50; American, 2's, $2.65.

Dried Fruit and Nuts.—Prices are lower owing to large receipts, but the market for futures looks firmer. New currants have made their appearance. New nuts are now in New York, and are expected here this week. Valencia, 5 to 5 1-2c.; layers, 6 to 6 1-2c; London layers, $2,25 to $2.40; currants, 4 to 4 1-4c., cases, 4 1-2 to 5c.; dried apples, 6 1-2 to 6 3-4c.; evaporated do., 10 1-2 to 11c., with a prospect of higher price in apples; dates, 5 1-2 to 6 1-2c.; prunes, 6 to 7c.; figs, 10 to 12c.; French walnuts, 11 to 12c.; Grenobles, 12 to 15c.; almonds, 14 to 15c.; Brazil, 13 to 14c.; filberts, 10 to 12c.; pecan, 12 to 13c.; peanuts, 10 to 11c.

Sugar.—The market is not so strong and the Montreal agents here, owing to a drop in price there, following the New York market, have been able to make a number of sales. We quote: Granulated, 5 3-8c.; yellows, 4 3-8 to 4 5-8c.

Molasses.—The stock of good is not large, and for choice the price is firm. There is no change from last week. Barbadoes, best, 31 to 32c.; second, 29 to 30c. Porto Rico, casks or tierces, 30 to 31c.; Antigua, 28 to 29c.; syrup, 35c.

Dairy Produce.—Eggs are higher, but the advance in price seems to have had its effect on the demand, so that at present figures they move slow. Cheese is in good demand, and the outlook is for higher prices, the price in St. John being at present lower than either at Halifax or Montreal. Butter moves slowly, owing to those through the country wanting higher prices than the market here warrants one to give. Extra quality is in good demand. Creamery, 25 to 28c.; extra dairy, 22 to 25c.;

ST. JOHN'S MARKETS—Continued.

other grades, 18 to 20c. A poor article is slow. Cheese, 10 1-2 to 11c.; eggs, 17 to 18c.

Fruit.—Apples continue to arrive in large quantities and find a good market. The English outlook is not good, the market there being well supplied from other places nearer. New Florida oranges and lemons are now on the market. Crops are reported large. We quote: Oranges, $3.75; lemons 4; West India oranges, $7 per bbl.; other oranges and lemons are about out of the market, as are bananas; grapes, kegs, $4.50 to $5; cranberries, Cape Cod, $5 to $6.50; apples, $2.25 to $3.25, onions, $2.85 to $3.

Provisions.—Pork continues scarce, buyers giving but small orders. Prince Edward Island reports a supply of hogs about the same as last year; price about 7 1-2c. Island pork continues to grow in favor, as does also their smoked meats. Prices to-day are: American mess, $22; clear, $23.50; P.E.I. mess, $22 to $22.50; plate beef, $13.50; extra plate do., $14.50; pure lard, 12 to 13c.; compound, 10 to 11c.; hams, 14c.; bacon, 11 1-2c.

Fish.—New smoked herring are to hand, but owing to quantities going forward to the States prices are high. Shad is scarce, and large herring are reported the same by the fishermen. Prices are: Per 100 lbs., medium codfish, $3.40 to $3.50; large, $4 to $4.20; haddock, $1.80 to $2; pollock, $1.90 to $2; bay herring, bbls., $2.75 to $3; hf. bbls., $1.40 to $1.50; shad, $6; Canso herring, bbls, $5 to $5.25; hlfs, $2.50 to $2.75; Shelburne No. 1, $3.75 to $4 for bbls.; hlfs, $2.25 to $2.35; No. 2, bbls, $3 to $3.25; hlfs, $1.75 to $1.80; smoked herring, 9 to 11c.

ABOUT COUNTRY MERCHANTS.

A. E. Richardson of Grand Valley is refitting his store for the holiday trade.

J. W. Sanderson of Wroxeter is carrying on a big sale of dry goods and groceries.

Hampton & Co. of Mount Forest are just receiving their goods for the holiday trade.

T. H. Yeomans of Mount Forest is in receipt of a large consignment of dried fruit of all kinds.

Wallace Bros. of Woodbridge are receiving their Christmas fruits in large lots; also Japan teas.

J. P. Heffernan of Arthur is in receipt of a big consignment of California peaches, pears and grapes.

James Wilkinson, miller and merchant, Barrie, is dead. He was an old and much respected citizen.

H. J. Colville of Arthur has just received a big consignment of Japan tea, which he will sell at about 25c.

Herbert Hodland of Arthur has completed his new store. He now has an attractive and commodious premises.

T. A. Mara, a prominent merchant of London, took a dose of morphine which had been sold him in mistake for quinine, and died Tuesday from the effects. Other members of his family who took the medicine have recovered. Deceased was brother of W. and H. S. Mara of Toronto.

Mr. Hall, of Guelph, has bought out Watson Bros.' liquor stock, and Watson Bros. have bought out E. G. Kilgour, of Guelph.

Harris & Horseley of Woodbridge are finding business equal to that of last year. They are offering good quality in Christmas fruits.

James Clarke, of Bolton, is away on a holiday trip, and rumor has it that he will return with a new partner—and a life one at that.

James Ellis of Mount Forest has opened out a new grocery store there. It is one of the finest in that town, and will be managed by his son Thomas.

J. Holmes, formerly of Latimore & Holmes, general merchants, Creemore, has started into business in Beaverton. Travelers report that Mr. Holmes' prospects are bright.

Caster & Co. have bought out the general store of C. W. Laing, Sheffield. Mr. Caster is a promising young man from Beeton, and it is to be hoped success will crown his efforts.

The store of T. J. Widden, of Port Perry, was entered by burglars the other night. They made four or five ineffectual attempts to drill into the combination, and then effected an entrance by removing the brick work, but their services were unrewarded for Mr. Widden had taken his money home with him.

T. J. Foster of Richards' Landing was doing up Hamilton last week in grocery buying. He finds Hamilton, he says, by long odds the best market for such goods, and he could not keep store without Ram Lals tea. He says St. Joseph Island is making rapid strides, and will soon be one of the most productive in Canada.

The oldest grocer in Belleville is R. Elvins, who commenced business there in 1846, nearly half a century ago. Mr. E. has done a succesful business, and is still vigorous and active. In addition to his grocery business he cultivates a large fruit and vegetable farm, the produce of which he disposes of in Belleville.

Christopher Moore, of Orillia, had the misfortune to lose a daughter the other day. She was only ill about half an hour. The cause was hemorrhage of the lungs. The funeral was the largest seen in Orillia for some time.

James Turner & Co., Hamilton, say: "We take the cake for having received the first consignment of Grenoble walnuts in stock to-day.

Perkins, Ince & Co. have received their first consignment of new Grenoble walnuts. This is the first shipment to reach Toronto this season. Prices will be somewhat lower than last year.

An important seizure was made at Tamworth of 150 cheese valued at $1,250. As soon as they were loaded and a bill made out the bailiff seized them and had them taken out of the car and placed in the freight shed. The seizure was made through the instructions of Mr. Gallagher, of Harrowsmith, who lost heavily by the failure of Thompson some time ago. Tamworth factory will not be any loser, as the salesman got the pay before they were loaded.—Whig, Kingston.

HUNTER & CO.
24 FRONT ST. EAST,
Toronto and Western Agents for
CHRIST'ER JAMES & CO., London, Eng.
PICKLES, SAUCES, JAMS AND MARMALADES
Ask your wholesaler for them.

CREAM CORN.
GROWN IN THE ST. JOHN RIVER VALLEY NEW BRUNSWICK.

Something Choice.

NATURAL COLOR AND FLAVOR RETAINED, NO CHEMICALS USED TO BLEACH IT, SWEET AND TENDER AS FRESH PICKED CORN. . . . . .

TRY A CASE AND GIVE YOUR CUSTOMERS A TREAT.

ROSE & LAFLAMME,
Dominion Agents, MONTREAL.

Do You Sell

BROOMS?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.



- MERCHANTS -

Notwithstanding the number of Soaps in the market to-day, the public will have

AMMONIA SOAP

They know it will do all we claim for it.
LARGEST SALE IN CANADA



PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co.
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

Enormous Sales

AND CONSTANTLY INCREASING.

PETTIJOHN'S

California Breakfast Food



Every Retailer should carry it in stock. Any Wholesale Grocer will supply you. Sold only in two-pound packages.
3 doz. to the case.

. . . MADE ONLY BY . . .

PETTIJOHN CALIFORNIA BREAKFAST FOOD CO.
MINNEAPOLIS, MINN.

WRIGHT & COPP, Canadian Agents, **Toronto.**

We are now in a position
to fill all orders promptly for



CHEESE.

IN BROWN STONE JARS.

Small Size 2 doz. in case.
Medium Size 1 doz. in case.
Large Size 1 doz. in case.

MANUFACTURED BY

A. F. MACLAREN, WINDSOR, Canada.
U. S. Warehouse, Detroit, Mich.

WRIGHT & COPP, Sole Can. Agents, **Toronto.**

BUY ONLY

CROWN PICKLES.

PREPARED BY

Nabob Pickles



Nabob Sauce

BATTY & CO.,

LONDON, ENGLAND.

SOUND VEGETBLES AND PURE MALT VINEGAR.

FOR SALE BY WHOLESALE GROCERS.

WRIGHT & COPP, Canadian Agents, **Toronto.**

POINTS OF MERIT ON WHICH
THE HIGHEST AWARD WAS GRANTED

Highland Evaporated Cream

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping quality after opening.
3. Heavy consistence.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

HELVETIA MILK CONDENSING CO.
HIGHLAND, ILL.

WRIGHT & COPP, Canadian Agents, **Toronto.**

PERSONAL MENTION.

W. Griffin, of Elora, is back from the World's Fair.

R. W. Gowanlock, of Perkins, Ince & Co., is, with T. McGaw and others, away on his annual fall shooting trip. Many ducks will fall and many of R. W.'s friends are anticipating the benefit they will derive therefrom.

T. F. Miller, of Wroxeter, was away on a hunting excursion last week. Some of his friends are unkind enough to insinuate that the nearest he got to any game was the spot where rabbits were seen last year. Others, however, are inclined to take a more liberal view.

A demand for the better class of all kinds of fruits on the Lake Shore route is reported by Mr. Tobias, traveler for Lucas, Steele & Bristol, of Hamilton. "Toby" is having a regular hand-shaking of late. Another voted added to the list.

Mr. Lewis, of Richie & Co., Montreal, was in Port Elgin on Monday of last week. In the evening he attended a social in the Presbyterian church there, and he is reported to have taken with the ladies like "Old Chum" does with the men.

Slee, Slee & Co.
makers of

ESTD 1812.
Pure Malt Vinegar.
London, England.
Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

RETAIL GROCERS WILL FIND IT . . TO THEIR INTEREST
TO BUY
BRANTFORD STARCHES
The Purest and Best in the Market.
British America Starch Co., Ltd.,
BRANTFORD, ONTARIO.

ASK FOR, INSIST ON GETTING & USE ONLY
THE BEST !!!
"CLEANLINESS"
NIXEY'S
REFINED
BLACK LEAD
GOES THE FARTHEST
W.G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.
By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH
Canadian Representatives:
Canadian representatives: Mr. W. Matthews, 7 Richmond St. East. Toronto. Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Adams & Sons Co.

Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade

LIGHTBOUND, RALSTON & CO.,

Importers and Wholesale Grocers, **MONTREAL.**

"OUR BULL-DOG."



"WE SLEEP WITH BUT ONE EYELID SHUT."

Molasses

We have a large stock of the very finest quality of Barbadoes and Porto Rico in puncheons, barrels, hf. barrels, at prices much under figures of our competitors and have special appliances for running off either molasses or syrups into the new Patent Tin, one two, and three gallons.

"Our Empress Queen Brand"

is only put on the highest quality goods and the brand is registered at Ottawa. Canned Goods, Fish, Fruit of finest grades. Ask for Empress Queen Brand.

TEAS

Our customers will make money by ordering in lots of ten caddies or up. Pakling Congou at 15 cts. and reselling by the caddy at 25 cts. The quality is there and the consumer can stand the pressure. Send your order.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. E. Asselin & Co., grocers, Quebec, have assigned.

A. Padfield, grocer, London, has assigned to W. A. Hurley.

Hudon & Ouclet, general merchant, Black Lake, Que., have suspended.

J. A. Elliott & Son, general merchants, Pugwash, N. S., have assigned.

Jules Gauthier, general merchant, Crande Baise, Que., is asking an extension.

The liabilities of the insolvent general merchant, C. D. Ferguson, of Aurora, amount to $6,550, and the assets are $4,688.

Wm. Cowan, proprietor of the Royal Albion hotel, Quebec, has assigned. The privileged claims amount to $38,000. It is understood that 50 cents on the dollar secured will be accepted.

The failure of the grocery firm of George Hatt & Sons, of Fredericton, which took place yesterday, is a heavy blow to the business of that city. The house has been established for over forty years and had the confidence of the countryside. Geo. Hatt, sr., its founder, died a couple of weeks ago.

Elijah Clark, boot and shoe dealer, one of Fredericton's oldest merchants, was forced to assign last week, having endorsed heavily for Hatt & Sons. No definite statement of the firms's liabilities has yet been made, but they will touch $50,000, while their assets are in book debts and property that may realize a good sum in time.

The premises of Shaw & Simpson, produce, etc., Montreal, is closed and J. E. Simpson is reported to be away. The firm commenced business about a month ago, advertised largely in the country papers of this province and also of Ontario asking the consignments of all kinds of produce from farmers. They also appointed agents all over the country, and received car loads of stuff daily. This they sold for cash at whatever figure they could get disposing of it away below the market value. Most of the stuff was purchased by dealers and sold again. None of the farmers who supplied the produce received a cent in payment, and now the firm's doors are locked and Simpson, the only member of the firm who was ever seen has disappeared. It is estimated that farmers have been let in for about $10,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Lunan & Sheppard, grocers, Montreal, have dissolved.

SALES MADE OR PENDING.

W. H. McLean, grocer, Winnipeg, is offering to sell out.

The stock, etc., of J. W. Archer, grocer, Collingwood, is advertised for sale by tender.

The stock of W. R. Thompson, boots and shoes, Montreal, has been sold at 68c. on the dollar.

FIRES.

Collingwood Pugsley, general merchant, River Herbert, N.S., has been burned out.

CHANGES.

J. V. Adams, grocer, Toronto, has sold out.

E. Roberts, grocer, 520 Parliament street, Toronto, has sold out.

G. A. Hagarth, general merchant, Melita, Man., is giving up business.

Robert Moore, grocer, Acton, has been succeeded by Mrs. M. Nicklin.

James A. Conger, crockery, Belleville, has sold out to H. W. Ansley.

DEATHS.

Scott Fairley, general merchant, Blackville, N.B., is dead.

George Hatt, Sr., of the firm of Geo. Hatt & Son, grocers, etc., Fredericton, N.B, is dead.

SUPPORTED BY SCRIPTURE.

A highly respectable firm of silk dealers, of which the principal was a Quaker, when engaging salesmen, instructed them to engage in no sale that could not be supported by Holy Writ, says an exchange.

The next day after he had engaged a new salesman a lady entered the shop for the purpose of buying some silk for a dress. The polite clerk showed her a sample at five shillings a yard, which was scornfully rejected as not good enough; she wanted a better one, so he took this back and brought another, which was also rejected. The clerk said he had a very high class silk, but he was afraid the expense would be too great, but with her permission he would show it to her.

He then fetched the high class silk, which gave every satisfaction, and a dress piece was ordered from it.

After the lady had left the shop the salesman was severely interrogated by his Quaker master as to how he could support by a quotation from Scripture the sale of a $1 silk for $3 per yard, knowing full well that the piece he had sold to her was the identical piece that he showed her first.

The clerk replied that he had kept his master's instructions fully before him and as this was the first time the lady had ever entered the store, the sale was covered by the passage, "She was a stranger and I took her in."

A reputation for truthfulness is indispensable to permanent and satisfying success.

The Broom of the Past was a Clumsy Affair.



How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

THE BEST IS THE CHEAPEST .USE.



KEEPING CRACKERS.

Complaints are frequently heard that crackers bought at grocery stores are soggy and stale-tasting even when comparatively fresh.

The fault is in the way they are kept. Crackers demand a warm dry place, and they should not be stored near oil, fish or other strong smelling goods. Great care should be exercised by grocers in this respect. The cracker trade is one of the most important features of a general grocery business, and it should be taken care of. Crackers should be purchased in small quantities, so that they will not have time to get stale before being sold. They should be kept, as stated, in a warm, dry place, and customers should be advised to place them in the oven a few minutes before using. This will restore their crispness, even though they have become damp and soggy.

All the care in the world, however, will not build up your cracker trade if the crackers themselves are not pure and fresh and well made. Be careful in buying to get the best the market affords, then push your trade for all there is in it. One lot of stale, poorly made crackers will do you more harm than you can overcome in six months.—Pennsylvania Grocer.

Winter apples are estimated to yield one-eighth of a crop in the Southern counties of Michigan, and 22 per cent. of an average in the central counties and the State. The figures for the Northern counties are 58.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

YOU LOSE MORE THAN WE DO BY NOT ADVERTISING IN THIS JOURNAL

PURE GOLD.

TOMATO CATSUP

Pure Gold Mfg. Co.

TORONTO

Our Travellers are now out with samples.

Taste It!

A Delicious Table Delicacy

Every Bottle Guaranteed

Try It!



STERLING SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan ST. JOHN, N.B.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

An Awful Discovery

That Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums are having the largest sales of any chewing gums in Canada.

QUALITY WILL TELL

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Per-onal attention given to correspondence. References by permission The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

SILVERINE.

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc It quickly imparts brilliancy to jewelery without injury to the finest. Cheap, profitable, and easi y sold.

Send 10c. for sample, free by mail.

SILVERINE CO.
1166 College Street, - - TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry Goods, Clothing, Furnishings and Shoes. . . .

SEND for TRIAL COPY

1204 Women's Temple, Chicago.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . . .

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.

Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 9, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD.	per lb
1 lb packets	0 17½
½ lb "	0 17½

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener	12½	13

IRELAND'S SELF-RISING BUCKWHEAT FLOUR

We are Now Shipping From this Season's Crop

GUARANTEED to be Pure
to have strong Buckwheat Flavor
to be perfectly Self-Rising
to keep sweet in any climate
to be the Best flour made

Acknowledged superior to all others.
Customers who handled large quantities last season are now increasing their orders.
Imitations attempted all over the Dominion, but
THEY CAN'T MAKE IT.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

"Yankee" Pancake Flour isn't in it. Your customers want only the BEST.
"OURS" put up in 5 lb. packages, 1 dozen per case. Price, $2.25 per case. ORDER NOW.

Prices Current Continued—

Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.		11½
" " " ⅛s.		11
" " " ¼s.		18½ 19
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" " 2 "	2 60	2 65
Par Ox Tongue, 2½ "		8 50
Ox Tongue 2 "		
Lunch Tongue 1 "	3 40	3 50
" 2 "		6 90
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces. Sign Box (new) }	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 15 1 16
	per lb
Mexican chocolate, ⅛&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ¼ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caracas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ⅛, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (⅛s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box per box } 20 " " }	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink " } Green " }	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " " } Green " " }	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.



"Highland Brand Evaporated Cream, per case 7 25
1 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots	0 60	0 65
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

Cottage Biscuits, 8½c.

An old Stand-by. Made only by us. Reliable at all times and a good safe seller.

7 Front St. East, Toronto **Toronto Biscuit & Confectionery Co.,**

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb	
Currants, Provincial, bbls.	4½	4¼
" " ½ bbls	4⅝	4⅝
" Filiatras, bbls	4½	5
" " ½ bbls ...	4⅝	5⅛
Currants, Patras, bbls.....	5⅝	6½
" " ½ bbls.....	5⅝	6
" " cases	6	6½
" Vostizzas, cases...	7	8½
" " ½ cases	7¼	8¼
" 5-crown Excelsior (cases)	8	8½
" " ¼ case....	8½	8¾
" Panarita (finer than Vos.).....	9½	10
Dates, Persian, boxes.....	...	...
Figs, Elemes, 14 oz., per box	...	...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
Bordeaux "	5	5¼
Raisins, Valencia, off-stalk .	4½	4¾
Selected	5½	6
Layers	6	6½
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	....	....
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50

DOMESTIC		
Apples, Dried, per lb.....	....	5¾
do Evaporated.....	....	....

FISH.

Oysters, per gallon	...	$1 25
" select, per gallon	....	1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon..... "	....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25	
" Rolled Oats "	2 25	
" Rolled Wheat "	2 00	
Snowflake Barley..... "	2 25	
Buckwheat Flour, S.R. "	2 25	
Breakfast Hominy..... "	2 00	
Prepared Pea Flour.... "	2 00	
Farinose or Germ Meal "	2 35	
Pearl Barley (xxx) .... "	1 40	
Farina ..... "	1 40	
Gluten Flour ..... "	3 00	
Gluten Biscuits.....per lb	12½	
Whole Wheat Flour..... "	3	

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,	
Patent barley, ½ lb. tins.....$1 25		
" 1 "	2 25	
Patent groats, ½ lb. tins.....	1 25	
" 1 "	2 25	

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 56½	.....
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 59
" Man Hard No 1..	....	0 71
" " No 2..	.....	0 70
" 3...	....	0 66
Oats, No 2, per 34 lbs	29	30½
Barley, No 1, per 48 lbs..	...	39½
" No 2.....	...	...
" No 3.....	...	...
Peas.....	51½	52
Corn	...	...

HAY & STRAW.

Hay, Pressed, " on track	0 00	9 50
Straw Pressed, "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4½
No. 3 ..... " ..	4½
TURPENTINE Selected packages, per gal 0 44	0 46
LINSEED OIL per gal, raw 0 59	0 61
Boiled, per gal..... 0 62	0 64
GLUE: Common, per lb.... 0 10	0 11

INDURATED FIBRE WARE.

¼ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
'Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

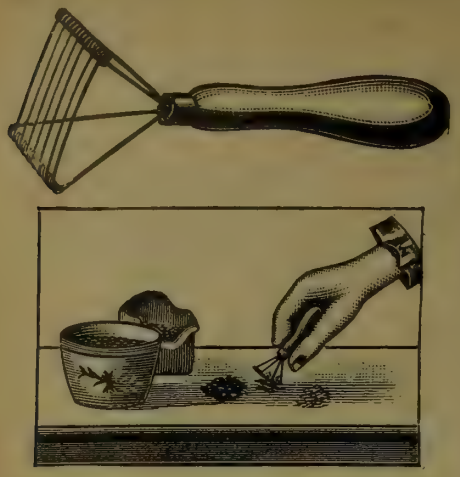
NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	13	14
" Fornigetta	..	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$5 00	$5 50
Filberts, Sicily	9	10
Pecans	13½	16
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeaux	11	12
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White		0 17
Amer'n Water White..	0 18½	0 19
Photogene		0 22

For prices at Petrolia, see Market Report.)



The Albert Raisin Seeder

IT MAKES THEM ALL GLAD.

We feel confident by observation, experience and actual tests that we are now offering to you the handiest and most practical article yet invented—a very simple device. With a little practice you can seed a pound of raisins in ten minutes, and without wasting any of the fruit. It is simple to use; so much so that a child can use it with PERFECT SATISFACTION. Tedious and disagreeable work made easy. We commend it to every housekeeper in the Dominion. RETAIL PRICE, 10c.

Manufactured by the

CASSGREEN MFG. CO.,

TORONTO ONT.

To be had from the following Wholesale Grocers:

EBY, BLAIN & CO., Front Street
H. P. ECKARDT & CO., "
DAVIDSON & HAY, Yonge Street
} TORONTO, ONT.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 25
" dairy, tubs, choice	0 20	0 21
" " medium	0 17	0 20
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 15½	0 16
Beans	1 25	1 50
Onions, per crate	0 85	0 90
Potatoes, per bag.	45	0 50
Hops, 1892 crop.....	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	....	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, shortcut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	....	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3⅝ 3 65
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3½ 4
" Java extra.....	6½ 6½
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6½
Sago	4½ 5½
Tapioca, ...	4½ 5½
Goathead (finest imported)	6½
Crystal, 25 lb sacks.....	$1 35
" 50 " bags	2 60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5½
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb
Granulated	5 5½
Paris Lump, bbls and 100 lb. bxs	5½ 6
" " 50 lb. boxes.....	... 6
Extra Ground, bbls Icing.....	5⅞ 6
" " less than a bbl ..	6½
Powdered, bbls	... 5½
" less than a bbl.....	... 5¾
Extra bright refined	... 5
Bright Yellow.....	4½ 4¾
Medium "	4¼ 4½
Brown	4 4¼
Dark yellow.....	3¾ 3¾
Raw, brl.....	3½ 3¾

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.....	....	0 68
" small lots	0 85	0 90
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton...	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz....	48
Sapolio, per gross.....	11 30
Eclipse "	0 05½
Ruby, 10 oz ..... "	0 42
Monster, 8 oz..... "	0 30
Everyday ..... "	0 80
Queen City, 14 oz..... "	0 72

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72



AMMONIA SOAP.

72 bars, per box	
1 box	$1 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38

Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to 1b, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to 1b (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to 1b, 20 lb butts	49

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47

Plug Smoking—

Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48

Cut Tobaccos, Smoking—

Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 41 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s " 16	58
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots,	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

An Important Point of Merit

MILK GRANULES

is absolutely free from starchy matter, which is present in barley flour, and other infant foods, and contains no Glucose and no Cane Sugar.

It is a scientific fact that infants under seven months of age cannot digest starchy foods.

Don't Accept a Substitute

Johnston's Fluid Beef

IS UNEQUALLED

In Flavor, ...
. . Nutrition, . . .
. . . and Digestibility

The Best Tonic is STAMINAL,

BECAUSE

the moment the tonic does its good work it carries with it a food to answer to the effect of the tonic.

Can any Combination be More Happy?

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

NOT HOW CHEAP BUT HOW GOOD

The Pittsburgh LAMP

at a reasonable price is the

Most Profitable Lamp



BOTH FOR THE DEALER AND CONSUMER, ON THE MARKET. . . .

. . . WRITE FOR PRIMER

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO NOVEMBER, 17, 1893. No. 46



HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

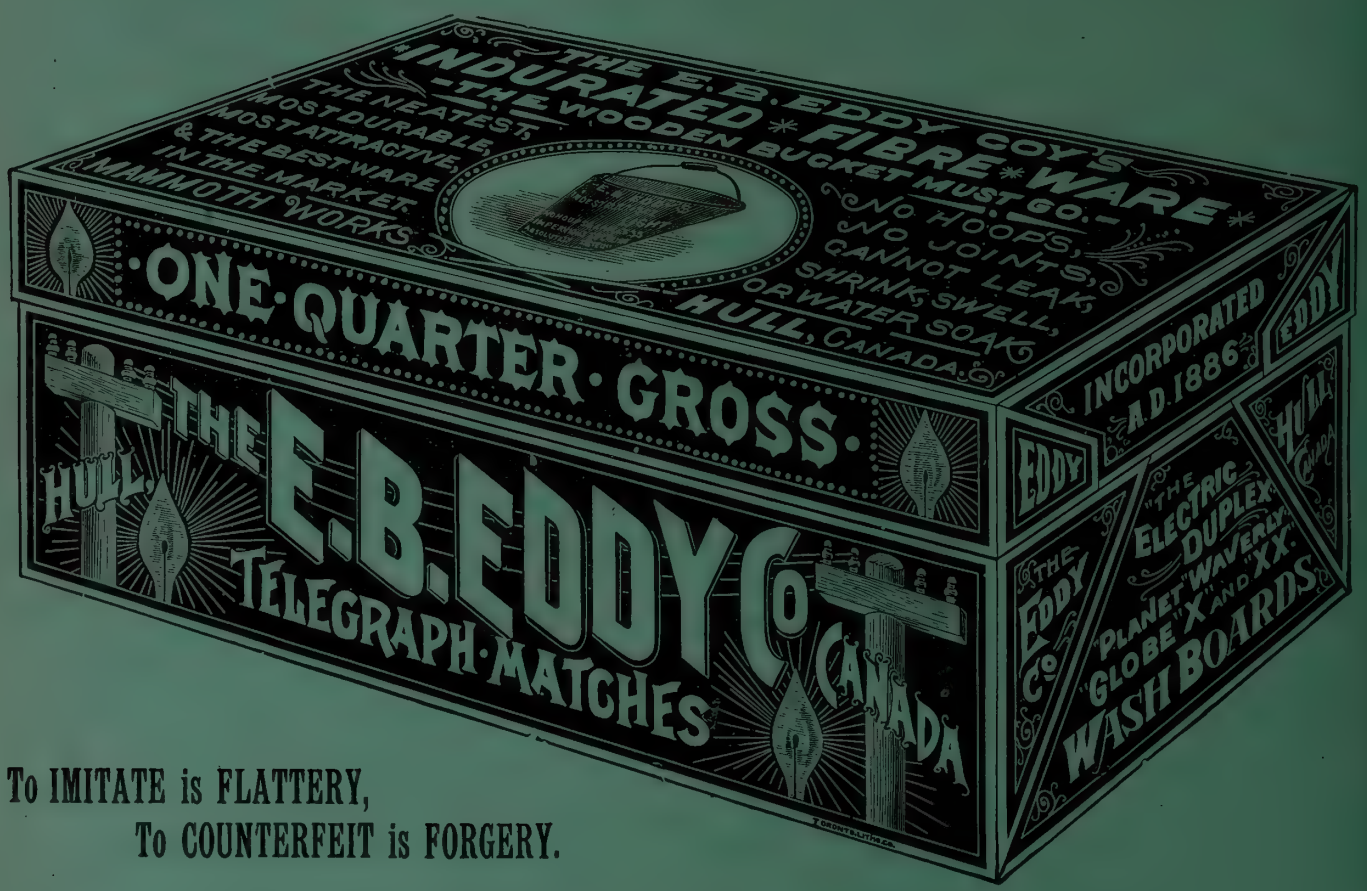
Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's

"TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from any drop in price, on stock in hand. . . . . .

The E. B. EDDY CO.

HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

"Standard Goods are the best to Handle"



. THE STANDARD . . . PICKLE . .

LAZENBY'S



Don't deal in second-rate goods; a reputation for selling the best articles will draw the most trade. . . . . .

THE STANDARD JELLY



LAZENBY'S

YOU CAN GET LAZENBY'S GOODS FROM LEADING DEALERS EVERYWHERE

Canadian Agents:

ARTHUR P. TIPPET & CO.,

TORONTO and ST. JOHN, N. B.

"Far Superior to Every Other Kind!"

Every user of Gillard's New Pickle says so, so it must be so.

What better evidence is wanted? You can see the exact size and style of bottles containing GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE by referring to our lithograph on another page. Taste the quality by ordering a sample case of each (2 doz. in a case).

Pronounced by every user to be the most toothsome adjunct to the table ever offered to Canadian consumers.

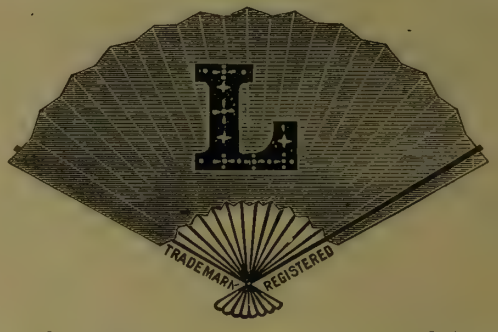
A REWARD—Is the sincere thanks of your customers and an Extra Profit.

BEWARE OF IMITATIONS.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias, 7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs "arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, NOVEMBER 17, 1893 No. 46

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The Canadian apple crop has been the subject of more or less concern this year. It was, however, more general some two or three months ago than now. This is because the actual results exceed the expectations of even the Government reports. As a large handler and exporter said to THE GROCER the other day, "the apples have bulked much better than we expected." But while all told there is no concern as regards quantity it is scarcely satisfactory as regards quality. There have been a good many wind storms, which have resulted in the creation of an unusually large number of "windfalls." Then much of what would otherwise have been constituted first-class fruit has been outclassed owing to blemishes in the way of specks, caused by too much rain and moisture. As a result, while there is a plentiful supply of second and third-class fruit, the first-class article threatens to be a scarce commodity before long. At the rate this class of fruit is disappearing—on account of home consumption and export—it is estimated that there will not be more than 100,000 barrels left in Ontario by December 1. How small this is may be gathered from the fact that more than that quantity was sometimes shipped weekly last year at this time. As many as 126,000 barrels were shipped in a week and 300,000 in a month. As a result of this condition fo affairs, prices of good sound fruit have appreciated considerably during the past few weeks. Carload lots, suitable for export, commonly change hands at $3 per barrel, while as high as $3.35 has been paid.

Regarding the apple crop in the United States, advices from there report a shortage which is more appreciated as the season advances. Fair quantities, it seems, were raised in some localities, but in others the crop was little short of a failure; and to make matters worse we are told that the quality is inferior as well as the quantity small. To drought in summer and storms in the fall are attributed the causes of the shortage. Prices, as in Canada, are advancing, and they are expected to go very high. American Cider Maker has been gathering reports regarding the situation and from these has prepared this estimate of the crop as compared with an average yield: Maine, 43 per cent.; New Hampshire, 46; Vermont, 49; Massachusetts, 44; Rhode Island, 35; Connecticut, 37; New York, 40; New Jersey, 66; Pennsylvania, 47; Delaware, 70; Maryland, 62; Virginia, 70; North Carolina, 66; South Carolina, 63; Georgia, 54; Florida, 63; Alabama, 52; Mississippi, 52; Louisiana, 65; Texas, 66; Arkansas, 59; Tennessee, 47; West Virginia, 38; Kentucky, 30; Ohio, 5; Michigan, 35; Indiana, 8; Illinois, 11; Wisconsin, 49; Minnesota, 61; Iowa, 34; Missouri, 22; Kansas, 15; Nebraska, 35; South Dakota, 95; Montana, 50; Wyoming, 85; Colorado, 47; New Mexico, 77; Arizona, 70; Utah, 84; Nevada, 77; Idaho, 74; Washington, 55; Oregon, 77; California, 90.

* * *

Yes, science is doing much for us these days; but there are some people who question whether it is not doing too much in some respects. At one time we were counselled to drink freely of cold water, if we desired health, but now the analyist has discovered so much animal and vegetable life squirming around in it that we are warned against doing so unless we want to imbibe typhoid, malarial or other disease germs. "Not to be taken before boiling," is practically what we are requested to placard our water taps and pumps with. Then there is danger in the oyster, tapeworms in the beef, and even our bread—the staff of life—is being impregnated with deleterious substances, seen and unseen, which threaten to weaken it as a prop. Even our butter, one scientist tells us, we we ought to roast before taking because of its attractive properties to the disease germs that float around in the atmosphere looking for some such substance on which to alight and propagate their species many millionfold. No one questions the existence of these animalcules or that they have a peculiar liking for the things which have most of the members of the human family, but some people are beginning to wonder whether the evil propensities of animalcular life are not being magnified at the expense of the beneficial. Of course most of these critics are not scientific men, which may account for their scepticism.

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

CAUGHT BY FAKIRS.

The advertising fakir is by no means a thing of the past. He has been compelled to forsake old scenes and old methods, but that is all. As an active propagator of fraud and deception he is as wary as ever. Probably more so, for his prey is not to be caught so easily by the style of angling common a few years ago.

Strange to say, the medium through which the advertising fakir gets at his victim is often the newspaper, the instrument that assisted in exposing his fraudulent practices in the past. An instance of this was seen one day last week in the supplement published by the Toronto Mail. That journal has studied to be in Canada what the London Times is in England—the Thunderer. But even if half that is alleged be true it has lent itself to the perpetration of a deception upon the business public of Toronto that cannot but injure its reputation as the leading journal.

The great trouble with The Mail is that in its desire to get more than its share it is apt to forget its position and standing. The joke this time is on the advertiser. Poor fellow! Caught by the prize baking powder scheme, eh? If anyone of these advertisers had called up Mr. Bunting or Mr. Dyas and asked their opinion they would have been told not to go in. Of course, advertisers have to pay for experience as well as anyone else, but some are always buying experience.

Some time ago a quartet of American advertising fakirs decided to "work" Canada. Recently they arrived in Toronto. Two of them did office work, and two of them did the canvassing. They proposed to write an illustrated sketch of the city, to write up the different lines of trade, and to reimburse themselves for this they asked for advertisements from the leading manufacturers and business men. The price of the advertisement was to be $16—or as near it, of course, as they could get. All this was to appear in the Toronto Mail, and besides each advertisement was to appear in fifteen other papers published in the Province of Ontario. The aggregate circulation of the sixteen papers was given as over 80,000. But The World, which has been exposing the matter, shows that the circulation of the sixteen papers, the Mail included, is only half that amount, even according to the information furnished Rowell's newspaper agency by the publishers themselves. The projectors of the scheme did not hesitate to throw out a sprat to catch a mackerel when occasion demanded it. For instance, in order to induce the merchants in a certain line to "go in" for their scheme they would approach one of them and ask permission to insert his advertisement free. "You know, if we get your 'ad' we can get most of the others." The "sprat" however did not always catch the desired "mackerel," and in such an event the free advertisement did not appear. It was only when the schemers caught something with the bait that they stood by their agreement.

In due time the issue containing the illustrations, write-ups, and advertisements appeared. Then it was that the advertisers began to realize that they had been duped. In every way the issue was disappointing. Typographically it was anything but satisfactory, while the promised business write-ups consisted of words—mere empty words—that no more benefited the respective lines than if the space allotted to each had been filled in with blanks. Here, for instance, is every word it had to say about the grocery trade of Toronto:

It is often said that Toronto, among its other characteristics, is a city of "grocery fortunes." Clear back until the memory of man runneth not to the contrary, at least not in Toronto, this city has been a great central mart for groceries. Fortune after fortune that is now concerned with a hundred interests was reared upon the solid foundation of the wholesale grocery trade. It is indeed characteristic of the city that the "grocery fortunes" are so abounding. They stand for Toronto, bent toward trade and solid business rather than speculation. Toronto can boast of several of the largest and best equipped wholesale groceries in the world.

Exhibits much careful research, doesn't it? Then it is openly charged that but few of the fifteen other papers have published the advertisements. And even those that have done so have merely folded up the Mail's supplement inside their own journals.

But what is more surprising than that the patrons of the scheme should be duped, is that so many shrewd mercantile men, financial men, and bankers should have been led into it. The scheme was a fake upon the face of it. One well-known merchant was heard to remark: "O, I knew it wouldn't do me one cent's worth of good, but I went in because of my personal friendship towards Mr. Bunting." But this could not have been the reason that actuated them all. If they would only confess it they would acknowledge that they were caught by the glib tongue of an advertising fakir. Had they been dealing with a man who was selling something appertaining to their own trade they would have got down to the basis of either taste or sample before placing an order, but in the present instance they allowed themselves to be carried away by the eloquent tongue of a sharp Yankee advertising solicitor. THE GROCER has had occasion within the last few weeks more than once to expose the practices of advertising fakirs, and it is with pleasure, therefore, that we learn that some merchants, with these articles in their memory, rejected the blandishments of the schemers who have recently been at work in Toronto. Barnum, the great show man, once said "the public like to be humbugged." How true. The one desire from boyhood to manhood is to get something for nothing. "Not how good, but how cheap," is the average advertisers motto.

There are some men who profess to never see any results from advertising; and it is no wonder when they throw their money away on such schemes as some of them did last week. There is advertising and advertising. It is safe to say that not one in a score of the merchants whose cards appeared in the Mail's supplement will ever see one single dollar's return for the $16 they invested. In the first place the medium was not a good one. Taking for granted that there was the promised aggregate circulation of 81,000 copies, how many of that number would go into the hands of those whom they were interested they should go? Few, indeed. But aside altogether from the allegation that the contract regarding number of circulation had not been complied with, the possible value of the "ads" were lessened by the inartistic way in which they were "set up" and arranged and the substance of them. An "ad," to be of any value, must, in the first place, be attractive. There is nothing of this qualification about an "ad" which reads: "Jones, Brown & Co., Tea Merchants, Toronto." And this was about the sum and substance of the advertisements that appeared in the aforesaid special issue. If Jones, Brown & Co. expect to get returns from advertising they must select a medium that goes direct to the persons whose trade they want to catch, and then "word" their advertisements so that it will attract attention and leave an impression. This is the only way in which results can be obtained. From men who follow this rule one never hears complaints about advertising not paying; and they are the most successful and wide-awake of merchants.

The Yankee advertising fakirs now that they have completed their errand in Toronto, have moved to other fields of labor. Merchants and manufacturers, keep your eye upon them.

WILL THERE BE A TOBACCO WAR?

There are those in the trade who are anticipating a little livelier condition of affairs on the tobacco market. The cause which has given rise to this expectancy is the presence on the market of a new plug of smoking tobacco to be known as Laurel 3's. Now, there is nothing in the mere fact of a new plug being placed on the market to cause any excitement, but the unusual interest that prevails at the moment is centered in the fact that a tobacco is to be placed on the market at a cut price, and with the alleged purpose of deposing the "Myrtle Navy" plug from the position it now occupies. The manufacturer is W. C. McDonald, of Montreal, and the price at which it is to be sold to retailers is 49c. per pound, against the 60c. per pound of "Myrtle Navy," a cut of eleven cents.

"O, yes, we all look upon it as a direct slap at 'Myrtle Navy,'" remarked one large dealer whom THE GROCER interrogated. "In fact, what else could it be? In appearance the two tobaccos are similar; are the same in weight, but in price there is to be a difference of 11c. per pound. Quite a difference, isn't it? Of course, as to whether there will be a war of prices between the two manufacturers I cannot say. I rather think that Tuckett will not retaliate. At least, not just now. He has, you know, almost a monopoly, and may fancy he may be able to hold his own in spite of this new opposition. It, of course, remains to be seen whether he can or not. In the meantime, however, people who want it can buy cheaper tobacco."

COMMERCIAL TRAVELERS.

Last year, as THE GROCER noted at the time, the contest for the presidency of the Dominion Commercial Travelers' Association of Montreal was very keen between Messrs. Lawrence Wilson, of the wholesale wine and spirit firm of L. Wilson & Co., and George Cains, of S. Greenshields, Son & Co. This year it promises to be equally keen, except that the candidates are not exactly the same. This year Mr. Wilson is again in the field, but his opponent is Mr. D. Watson, of the wholesale drug firm of Kerry, Watson & Co. The nominations took place in the Board of Trade rooms in Montreal last Saturday evening, and now the friends of both parties are hard at work making a canvass for their favorite. It is generally admitted that the result will be doubtful until the votes have been actually placed, as both gentlemen are equally popular and no one cares to make a prediction one way or the other. The contest for the other offices does not attract the same attention, that for the presidency putting the others into the shade.

At Saturday night's meeting Mr. Geo. Cains, the president, presided, and his remarks were brief and to the point. He referred to the large increase in the membership during the year, and also stated that there had been a fair increase in the surplus.

After this the work of nominations was proceeded with, that for the directorate being the smallest for years.

After it had been decided that the poll would close on the Friday before the annual meeting at 5.30 o'clock, Messrs. Brewster, Callahan and Dwyer were named to see to the mailing of the ballot papers, and Messrs. Murdock, Beauchamp, Bullock, Morin, J. A. Taylor, and D. Stevenson as scrutineers.

The date of the annual meeting was fixed for the 9th December.

The secretary gave a notice of motion to the effect that in future when a claim for damages was filed the claimant should be able to establish total total disability from work before his claim could be allowed, or if he should be able to carry on any part of his business, the circumstances should be considered by the committee.

Mr. George Forbes introduced a motion instructing the investment committee to take steps to provide that no outside party should be allowed to take judgment against properties on which the association held mortgages, and, further, that the list of securities held by the association should be published in the annual reports. In support of this he read a report of a case where judgment for $398 had been received against property in which a company held a first mortgage for $700. By intervening in the case the company had received $138 out of the $700. It was seconded by Mr. Wm. Galbraith, but was defeated upon a vote.

Then came the question of a dinner, and, as in past years, the meeting was divided into two camps. The first party were opposed to a dinner and the second were against an "at home," which the first were for, and strongly in favor of a dinner. The dinner eventually won, as it always does, and Messrs. Cains, Wilson, Watson, G. Piche, F. Gormley, Beauchamp, Gurd, Dwyer, Galbraith, Cote, Grandpre, and Lesond were appointed a committee to look after the necessary arrangements, and the meeting adjourned.

The various nominations are as follows:

For President: David Watson, of Kerry, Watson & Co., by George E. Cains, Fred Birks, E. L. Gault, Fred. Hughes, S. S. Boxer, Thomas L. Paton, Frank A. Wray, W. McLennan, J. L. Caverhill and C. H. Dougall. Lawrence A. Wilson, by Colin Campbell, J. S. Leo, Wm. H. Callahan, George Auldjo, W. Beauchamp, Frank Gormley.

For Vice-President: Wm. McNally, of Wm. McNally & Co., by John Black, F. Hughes, Sid. Boxer, Fred. Birks, J. D. Rolland, Wm. Waugh. Alf. Elliott, by J. W. Thompson, A. R. Calvin, T. W. Christian, A. G. Snowdon and Miles Grant.

For Treasurer: Fred Birks, by George L. Cains, R. L. Gault, D. L. Lockerby, David Watson, G. D. Aird and Wm. Morris. Charles Gurd, by Fred. Hughes, Holland, Gustave Piche, A. Croil, J. S. Mayo and others.

For Directors: G. H. Bishop, by A. M. Messurier, Wm. Morris, J. T. Dwyer and W. T. Norman; Samuel Ewing, by A. Rogers, J. D. Graham, J. T. Dwyer and others; S. D. Marceau, by Gustave Piche, Hughes, Boxer, Watson and Cains; James L. Gardner, by W. A. Craven, W. Lafrenniere, F. S. Foster, J. Watson, John Black, Waugh and Boxer; T. L. Paton, by Birks, Cains, Piche and others; John Hughes (of Caverhill, Hughes & Co.), by Cains, Wray, Piche, Hughes, and others; Isaac Friedman, by H. G. Frost, Frank Gormley, J. D. Shaw and others; Wm. Gosling, by C. P. O'Connor, Ed. Packam, John Hughes, C. F. White, and others.

"POPCORN JOURNALISM."

If a newspaper has to give away a coupon or anything else to obtain and hold its circulation, the chances are that an advertiser will have to give something away to be able to sell such a paper's readers anything by advertising in it. A paper that is not bought for its news, editorials, special articles, etc., but is bought for coupons, etc., and is working the "prize popcorn" game to keep its circulation up, is not the paper that goes into the homes, and is not so valuable an advertising medium as a paper like the Boston Herald that carries your advertisement into the homes where the buyers are. Newspapers are read. Coupon papers are cut up.—Boston Herald.

According to last mails from England, says an exchange, the liquidator of the Halifax Sugar Refinery (most of the shareholders of which are in Great Britain), advises that the sale to the Arcadia Sugar Refining Company has been followed by the conveyance of all the real estate to the latter, the price paid being £100,000 in 6 per cent. cumulative preference shares and £100,000 ordinary shares of £1 each. The present shareholders of the Halifax are to get 1 1-4 preference and 1 1-4 ordinary shares for each £1 sterling of their present investment. The money obtained for the Halifax Company's stocks of sugar, etc., is £146,000, and, besides the shares they are to have allotted to them, the shareholders are to receive a surplus in cash.

THE RETAILERS' PARLIAMENT.

The members of the Toronto Retail Grocers' Association held their regular meeting on Monday night in their new room—No. 14—Oddfellows' hall, Yonge and College streets. President Clark was in the chair, and the attendance was rather better than usual.

These new members were elected: Langford Bros., 245 Broadview avenue; D. Bell, Yonge street; Jas. Wright, 418 Church street; Chas. Ward, 118 John street; G. F. Stephenson, East Toronto; D. Rae, Grange avenue; J. Lund, Yonge and Wood.

Mr. White, one of the delegates re Saturday half holiday, said that the committee had reported as instructed by the Association against the innovation.

"Yes," said the chairman, another of the delegates, "I think we put a damper on that movement too, and the Saturday half-holiday committee seemed to think that we knew more about the matter than they did." (Laughter.)

The report was adopted and the committee was retained for "future service," as the president put it.

Secretary Harvey of the Hamilton Retail Grocers' Association wrote re the advisability of the members of the Association purchasing their supply of glass jars direct from the manufacturer instead of through the middleman. His association, he said, had already decided to do so.

On motion of A. R. Williamson, it was decided to consider the matter at the next meeting.

The executive committee submitted report re advisability of securing a firm of solicitors to whom should be entrusted for collection the amounts due to members of the association. The committee have ascertained that provided the matter was taken up heartly the commission on amounts collected would be arranged for at 10 per cent. on all sums up to one hundred dollars and 5 per cent. on sums of one hundred dollars and over; that in cases where it might be necessary for an account to be sued for, there could be a great saving made in costs and more especially if concerted action was taken by various members pressing such accounts; that the fee charged for special letters, to slow paying dedtors if such an arrangement could be entered into, would be very moderate.

Mr. Mills questioned whether it was any use proceeding in the matter until some general idea was first ascertained how many members could be depended upon to go in for the scheme. As far as the scheme itself was concerned he favored it.

Mr. Williamson—O, there will be plenty to support it.

Mr. Mills moved, seconded bo Mr. McMillan, the adoption of the report provided a sufficient representation of the members gave their support.

Mr. Williamson moved in amendment, seconded by Mr. Bond, that the report be adopted and that the arrangements for the appointment of a solicitor be left with the committee.

H. W. McCulloch—Could you give us the name of the firm of solicitors interviewed.

A. R. Williamson—The firm does not wish to have its name mentioned on professional grounds.

Mr. Williamson's amendment ultimately prevailed.

The executive committee was instructed to report a date on which to hold the next annual excursion.

Robt. Mills reported on behalf of the committee deputed to see if some action could not be taken for regulating weights and qualities of fruit brought into the Toronto market. He said that the committee had found that Inspector Awde was himself considering the question, and at the latter's request they had deferred action until his scheme was formulated, when he (Mr. Awde) thought the committee and himself might confer and express their respective views.

These were nominated for the different offices: President—J. G. Gibson, D. W. Clark, A. White, Martin McMillan, Robert Mills, J. Bond, F. S. Roberts. Vice-President—F. S. Roberts, A. R. Williamson, M. McMillan, A. White. Treasurer—M. McMillan, A. White, A. M. Sinclair, J. S. Bond, F. S. Roberts, W. Thompson. Directors—A. White, J. S. Booth, H. W. McCulloch, Marshall, Thompson, M. McMillan, F. S. Roberts, R. Mills, A. R. Williamson, Sinclair, J. S. Bond, J. G. Gibson. Inner Guard—J. Marshall, M. McMillan, F. S. Roberts, J. S. Bond, A. White, Thompson, A. M. Sinclair. Auditors—A. M. Sinclair and W. J. Sykes.

The election will be held second Monday in December. After the election there will be an oyster supper, and a committee was appointed to make the necessary arrangements.

The meeting adjourned at 10.30 p.m.

CANADIAN CHEESE AT CHICAGO.

Dear GROCER.—Readers of THE GROCER have a special interest in the success of Canadian cheese at Chicago, for it is one of the staple articles of home produce in which most of them largely deal, and the home consumption of which could be enormously increased if the grocers of this country kept in stock the finest cheese that can be bought at Canadian factories, instead of the culls, and advertised its quality among their customers. The success of our cheese at the World's Fair will increase its reputation and the demand for it in the Old Country; and it should do something also to create a better demand for it among our own people. It is a remarkable thing that we were able to take 95 per cent. of the awards in the July competition and 90 per cent. in October. My object in writing you is to draw public attention to the fact that while we owe our success to the genuine merits of Canadian cheese—for which our makers and their patrons deserve credit—a great service was rendered to Canada in this competition by the gentleman who represented this country as judge. I refer to Mr. A. F. McLaren, formerly of Stratford, now of Windsor and Detroit. In the July competition Mr. McLaren so impressed the Americans with his ability, fairness and honesty that during the next two months he was the sole judge on cheese. In the October competition he had associated with him two Americans. These gentlemen deserve credit also for their fairness and impartiality as well as their ability; because it is no secret that the Americans were rather jealous of the honors that were taken by this country, and made every possible effort to prevent a repetition of the victory of July in October. It was an ungrateful task for American judges to be compelled to give the awards against their own country. No doubt they knew in nearly all cases whether the cheese came from Canada or the United States; and they would have been a little more than human if they did not lean towards their own country. As one who was in Chicago at the time, I happen to know that we owe it not only to the fairness of the American judges, but to the ability, good judgment, tact, and good fellowship of Mr. McLaren, that Canada came out so well in the scoring. An injudicious man or a man whose judgment on every point of quality was not beyond question or dispute, might have reduced the percentage of our awards enormously. Without going more fully into details, all who are familiar with the facts will bear me out in what I say. Believing this I think that the fact should be recognized in the public press, more especially as Mr. McLaren had large business interests at stake and acted as judge at great personal inconvenience and loss. He is one of the few men engaged in the trade who know all about it. He has fed the cows, milked the cows, made cheese at the factory, and has since been a buyer of it for many years. In addition to this Mr. McLaren has always been in the best sense of the word a traveling dairy instructor. He is one of the few buyers who have interested themselves in correcting the mistakes of makers, and of using their influence to have clean factories and patrons who send good milk. He has always worked systematically in the direction of improving Canadian cheese. Mr McLaren will be greatly surprised to see this tribute to his services, and will not know the source from which it comes; but it is one that he deserves, and which, I trust, you will allow to be paid through the columns of THE GROCER. Yours, etc.

DAIRYMAN.

Western Ontario, Nov. 8, 1893.

RETAILERS' CORNER.

John Curtis, of Port Hope, is building a 50 foot brick addition to his store.

J. Ault, groceries and dry goods, Seaforth, has sold out to a man named Sunthers.

E. Boggis, general merchant, Bracondale, has just bought a full line of teas.

Mr. Flood, a retired Paisley merchant, has erected three new stores in that town, and proposes to put up three more.

Jno. J. Crotty, who has been manager of Henry Michie's general store in Fergus, has removed to Toronto. He was tendered a farewell oyster supper before his departure.

George Laing, of Milton, is moving into larger premises, and Wm. Patterson & Co. are opening out in the store vacated by Mr. Laing with a stock of groceries and confectionery.

J. Lyle, of Bowmanville, has moved into the premises of Murdock Bros., of that place. He has thoroughly refitted the store, and it is now said to be one of the best in the province.

S. K. Binkley, of Niagara Falls, is enlarging his store. Mr. Binkley is one of Niagara Falls' most prominent citizens as well as prominent storekeepers, and is a candidate for re-election as mayor. If elected it will be for a fourth term, and his friends say there is no doubt about the result.

Underwood Bros. is the name of a new firm in Kendall. They are both young and energetic, and it is anticipated that they will do well.

John Whitesides, general merchant and lumberman, Huntsville, who was burned out recently, has gone to the Western States, where he will embark in the lumbering business.

Benjamin Eggert, one of Rodney's general merchants, was married recently to a Miss McArthur, of that place. After the ceremony the newly wedded couple left for Detroit and other points in Michigan.

J. S. Reid, one of Winnipeg's old pioneers, formerly with H. G. B. Bannatyne, wholesale grocer, has again taken up his residence permanently in the city. Mr. Reid will take the grip and represent McKenzie, Powis & Co., on his old-time routes. Mr. Reid has been living in the South-western States for several years. He says he is glad to be back in Manitoba.—Free Press, Winnipeg.

The mail advices from England report a general cutting on the price of refined sugars, both wholesale and retail, and tone still somewhat weak.

TOO MANY PRICES.

There are a number of men to my knowledge who have three or four different prices on their goods. I have often been in stores when a clerk would call out, "What's the price of --?" "Who's it for?" thus showing that the price depended on who the purchaser was. Of all the bad habits this is the worst, and is sure to cause trouble. The man with one price is never caught in a lie; is never accused of overcharging; his clerk is never scolded for not charging enough, and creates a confidence that one price is the only and the right price. Take it home to yourselves. Do you have confidence in buying from a jobber whom you know has a number of prices, and don't you feel safer in buying from a drummer who gives you the lowest quotation at once and don't wait for you to beat him down. This beating down is rooted that jobbers and grocers alike seem always prepared for it. 'Tis true that some men would want twenty-dollar gold pieces for ten dollars, but we are not all alike. H. W. Beecher once said: "If you attempt to beat a man down and get his goods at less than a fair price you are attempting to commit a burglary as much as though you broke into his shop to take things without paying for them. There is cheating on both sides of the counter, and generally less behind it than before."—J. Hill in Retail Grocer's Advocate.



ITS SUCCESS

AND WHY!

SUNLIGHT SOAP has made its unparalleled success all over the world, not merely because it is a good soap, but because it is **all soap**—soap only—not soap and **something else.**

The "something else" in other soaps is what cheapens them, but at the same time it makes them **dear to buy,** because of the harm cheap soaps do to the clothes and skin.

SUNLIGHT'S sales, which are more than double those of any other soap in the world, are due to its **QUALITY.**

It is the consumers who have made **SUNLIGHT'S** success. And why? Simply because they find it is **well worth its price** and **the right soap to have.**

Every Grocer Can Please His Customers by Selling "SUNLIGHT."

Canadian Head Office—**TORONTO.** **LEVER BROS., LTD.**

THE AUCTION FRUIT TRADE.

THE GROCER'S Montreal correspondent had a long chat with Mr. Frank Hart, of the well-known wholesale fruit firm of Hart & Tackwell, Montreal, with regard to the fruit trade in that centre. Mr. Hart, who has just got back from an extended trip through the fruit sections south and west of the line, has some interesting facts to detail about the business. He first called attention to the remarkable change that has occurred in the manner of carrying on the green fruit trade in Montreal during the past three years. In former years the stock was brought in by the various wholesale houses, who had to speculate more or less if they wished to keep a seasonable stock to supply their customers with. The result of this had been that the latter had to pay much higher for his supplies than before. Now, however, it was entirely different; not only did cargoes of West Indian and Mediterranean fruit come direct at regular intervals to Montreal, but the orchards and fruit packing firms in California and Florida were sending stock by rail direct in the same way. This was auctioned off three or four times a week for what the Montreal demand fetched, and the result had been that not only were the Canadian consumers supplied with fruits of all sorts much cheaper, but the fruit growers had found a new and fairly profitable market for their output. On the average five to eight carloads of Californian and other fruits had been sold every week in this way throughout the fall, and the sales had been attended by buyers from all over the country. In fact, the Montreal Auction Fruit Exchange was now one of the leading business organizations of the Metropolis, and it promised to extend its sphere even more. In the case of Florida oranges, for instance, Montreal had already received several carloads of this year's crop and they had been sold at New York and Boston prices. Speaking of Mediterranean fruit of this class, he was of the opinion that the time was not far distant when American green fruit will drive the former entirely off the markets of this continent. On his trip he had visited the Florida orange belt, and had come across one grove that would send out 30,000 boxes this year, another 20,000 and several from 4,000 to 10,000. Among the Montrealers who had groves were Mr. Northey, the former leather merchant, who would send out 2,000 boxes, most of which would come to the Canadian market. Then, among others from here who were doing well, were Messrs. Miller, Bailey, Lamontagne and McLean, but he did not know what their output would be. In conclusion Mr. Hart gave some interesting details of the cost of the fruit and its value on reaching the markets. At the groves oranges were quoted at 70 cents a box; then the cost of packing, including boxes, was 40 cents, and ready for shipment they were quoted to jobbers at from $1.25 to $1.50. The expense of bringing a box of fruit to Montreal was another $1.25, while to New York it was only 60 cents. Part of the extra expense to this market was the duty of 25 cents a box, but still to-day good fruit was being sold at from $2.50 to $2.75, and it was a good thing for the health of the people that it was so cheap, for there was nothing better for breakfast than a nice orange or other ripe fruit, and in this all physicians agree.

THE STARTING POINT OF SUCCESS.

No truer axiom was ever presented to the mature mind than that success must be founded upon a recognition of the fact that the world contains many things we do not, and never will know; thousands of men and minds far above us in present capacity, and probably in all possible attainments. In fact, the young man is on the surest road to success when his condition may be described by the trite old truism, "the best lesson learned is that he does not know anything."

Robt. J. Burdette, in one of his lectures, aptly illustrates the ridiculous leadings of self-conceit in the young by giving his own experience, as a mere boy, during the late war.

It seems that he was a private, a raw recruit, in a cavalry regiment; and he states that upon a beautiful summer morning he was grooming his horse in a field close to a public road. Filled with the ambition of youth, he had allowed it to carry him to the point of placing a very high estimate upon his own ability. All other men were at the small end of the telescope to his gaze, and he was much dissatisfied with his position in life. While working upon his horse there came to his ears the clatter of hoofs along the dusty road, nearer and nearer, until there dashed into view a large black horse and upon his back an insignificant appearing rider, yet one wearing the uniform of an officer of high rank. Burdette looked at him and noted the girlish appearance, the white gauntleted rists, the shining trappings, the jaunty straw hat with its blue ribbon, set rakishly on one side of the head, the long curly hair dropping over his shoulders—all this, and he thought to himself how much better officer he would make; what an unfitness of things appeared to his mind in this girl-boy holding position above such an important personage as himself. He learned his lesson of life, however, when that afternoon he followed Custer, his girl-boy of the morning, in one of his famous charges.

Self-conceit is an awful curse, and is sure to wreck the success of that young man who is so unfortunate as not to learn that he does not know anything.

Some very laughable things attend this over indulgence in self esteem. Not long since we came in contact with a country bred young man with the very best intentions, and we feel confident he will learn the first lesson of life before long, and then begin building for success, but his estimate of himself both plainly expressed and acted, was pitiably egotictic and ignorant. The young man was twenty-three and had taught a few terms of school in the country; had been seventy or eighty miles from home, and yet his experience in this great world was, in his own estimation, vast. He stated that, while he was but twenty-three he had the experience of thirty. Spoke of his younger brother by saying: "I am afraid the boy's father doesn't take proper care of him." Standing on the steps of the home where he was being entertained, he asked, "Can you inform me what the elevation is yonder?" and upon being told that it was a common everyday hill, he subsided until returning for a late lunch in the evening, he overwhelmed the lady of the house, who had eaten her supper before, by asking: "Had you finished your repast previous to our arrival?" Upon being presented with a book from the pen of one of our best writers, he asked: "Is this author broad and deep in his views, as I do not like to fill my mind with narrow thoughts and theories." Enough of this. It is but one case of a thousand where little—instead of "much"—learning has "made men mad." Young man get a discounted estimate on yourself if you desire to succeed.—Merchants' Review.

LOUISIANA SUGAR CANE.

Everywhere the central sugar houses of Louisiana have, from the first day they started their mills, been furnished with a full supply of cane. In several cases we have heard of, the management have had to send word to the cane growers to stop delivery until they worked off the accumulation. As large as is the capacity of some central houses, who work altogether on purchased cane, the supply seems to be greater than was anticipated. Doubtless the late cool spell somewhat frightened the cane farmers, who fear a freeze before they sell all their crops, and good roads enabled a large hauling. Most factories, however, have made contracts stipulating the amount of cane to be delivered daily, and such houses generally keep their yards free from cane accumulation. * * * Instead of the grinding season being late, as many thought would be the result in consequence of the storm of Sept. 7th, the cane has matured rapidly, under the influence of dry, sunny days and cool nights, and mills were, on an average, started a little earlier than usual. At this time we do not know of a place where the mills are not at work.—Sugar Bowl.

SPECIAL VALUES

THIS WEEK in

NEW CURRANTS
NEW RAISINS
NEW PRUNES
NEW PEELS
DATES

LUCAS, STEELE & BRISTOL,

Wholesale Grocers, Hamilton, Ont.

Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton

JAMES TURNER & CO.

WHOLESALE GROCERS - - HAMILTON, ONT.

Hallewee Layer Dates — Grenoble Walnuts
Finest Eleme Figs — Bevans' Blue Fruit

= CURRANTS =

Marcopoli's Packing, Panariti (lovely goods, half-cases)
Vostizza, extra choice, cases
Gulf, bold blue fruit, half-brls.
Filiatra, extra good, brls. and half-brls.

CRANBERRIES, barrels and baskets, at Quick Selling Prices



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Take the hours of reflection or recreation after business, and never before it.

A reputation for truthfulness is indispensable to permanent and satisfying success.

There are eleven cheese and butter factories on Prince Edward Island owned by the farmers there.

Credit is often very cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

A. R. McDonald, St. Thomas, has sold his flour and feet business, Talbot street east, to Mr. J. L. Thompson, formerly of the G.T.R.

The shipments of cocoa from Trinidad, Jan. 1 to Oct. 19, were 14,379,280 lbs., against 19,592,840 lbs. in 1892 and 13,972,935 lbs. in 1891.

A. M .Smith & Co., wholesale grocers, London, have purchased 280 of the Canadian cheeses which took prizes at the World's Fair in Chicago.

An average of a car load of eggs per day is shipped from Walkerton by Mr. Wm. Richardson, direct to Glasgow, Liverpool, and other British ports.

The mammoth cheese which attracted so much attention at the World's Fair is to be shipped to England via Montreal and the Allan liner, Laurentian.

When you hear a young man say, "the world owes me a living," you can make up your mind that he owes the world's people enough to balance the debt.—Exchange.

The official figures for the trade between Canada and the United Kingdom, published in London Friday for the month of October, show that the imports amounted in value to £1,606,333 and the exports to £330,305.

The annual report of the Winthrop cheese factory in McKillop shows that 588,929 pounds of milk were delivered in 120 days, for which $3,044.54 was paid for the cream, and $193 for what skim milk was left at the factory.

The peccan crop throughout the producing districts of Texas is reported as being unusually heavy the present season. Last year this rich, oily southern nut retailed from 12 1-2 to 15c. per lb., but this year reports from wherever they are grown are to the effect that the yield will be enormous and consequently prices will be away down.—Chicago Grocer.

A Nashville collection agency uses a black covered wagon on the sides of which are painted pictures of the devil in red and gold. When the rig stands in front of a man's house or place of business, everyone knows the inmate has secured a high place on the agency's "black book."—Ex.

W. H. Crooker, the Waterdown merchant, who was recently mulcted for selling rape seed for what was purported to be turnip seed, has, through his solicitor, S. F. Washington, issued a writ for $1,000 damages against John A. Bruce & Co., Hamilton, from whom he purchased the seed.

The visiting Dominion Ministers have learnt that coal oil which costs from 9 to 10 cents a gallon in Petrolea brings 40 cents in Manitoba. It costs but 18 or 19 cents in all to land in Manitoba, whence it is clear that the middleman makes an undue profit. The the Ministers have exposed.—News, Vancouver.

The sardine business is steadily increasing in this state, and has come to stay, as we learn from the largest receivers in Boston and New York that they find it difficult to supply the demand from the South and West of Maine packed sardines. We believe that this business is destined to be largely increased here, though already an important industry.—Portland, Me., Journal.

The Trust has broken out again with another stroke of either philanthropy or desire to hammer the raw sugar market. Refined goods have all been marked down, bringing the quotation on granulated to 4 3-4c., and the actual cost to the jobber 4 9-16c. This cannot be very pleasant information to the retailers who are struggling with the high priced stock unloaded upon them a short time ago.—N. Y. Commercial Bulletin.

The main trouble which the Toronto retail stores will have in trying to close on Saturday afternoons will probably be found in the fact that the dealers themselves cannot get through delivering orders early enough to close on the afternoon of the busiest day in the week. Orders cover two days, and as it is now, the grocer wagon runs until almost midnight. Better close earlier other week days, and in that way try to balance the over work on Saturday. We don't believe the Toronto dealers will succeed.

The statement of revenue and expenditure for the first four months of the current fiscal year is not as encouraging as last year, the revenue showing a decrease of $238,000. The total revenue for the four months is $14,166,357, and

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

NEW GOODS! SEND FOR QUOTATIONS

Eleme Figs, Off-stalk, Select and Layer Valencias,
Patras, Filiatra and Vostizza Currants,

Aunt Sally's Pancake Flour, Aunt Abbey's Rolled Oats,
Labrador and No. 1 Split Herrings,
Morton's Preserved Spratts and Bloaters,
Morton's Fresh Herrring and Kippered Herring

DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention.

War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE SNOW DRIFT CO.
BRANTFORD

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

BROOMS BRUSHES

WOODEN WARE WILLOW WARE
Grocers' Sundries
Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

the expenditure $8,125,298, leaving a surplus of $4,291,049. The capital expenditure to October 31 was $1,863,508, as against $1,364,547. The total net debt on October 31 was $239,214,299, a decrease of $234 983 in the month.

It is estimated that fully one-third of the entire Cape Cod cranberry crop has been held back by growers on account of poor prices received thus far. It is thought that the crop will foot up nearly 175,000 barrels, the largest on record. The highest price received has been $4.75 for the choicest berries and $3.25 for low grades. The growers claim that they cannot pay the prices demanded by the pickers and sell their fruit at such figures.—Ex.

Rather a pretty effect was made by a sidewalk fruit dealer in the market district the other day. He had gathered an armful of wild asters and chamomile from a vacant lot and had decorated his fruit stand with them, placing a richly headed stalk of flowers between each pair of baskets. The blue and white, blended with the green of the leaves, the pink of the peaches, the red of the apples, the yellow of the pears, and purple of the plums, made quite a decorative piece of color, and and many of those who passed that way stopped to look at it.—N. Y. Sun.

The returns from the retail grocery business may not be princely, as a rule, but they compare favorably with the earnings of college presidents and professors in this country, which are given by a recent writer in the Forum, as follows: Salaries of presidents, $520 to $10,000; salaries of professors, $400 to $5,500. The average college salary is $1,470.50. The average earnings of workmen in the iron industry equal the average earnings of professors in the smaller colleges.—Ex.

A merchant in Cumberland, Md., who keeps a good stock of groceries, had on hand a half dozen bars of cinnamon brown soap which no one seemed inclined to buy. It remained in stock for more than a year, and had become pretty dry and shrivelled. One day recently, a stranger entered and purchased the entire lot at 10 cents a bar. Next day the stranger, dressed in fancy costume, was selling thin slices of that soap from the street corner at 25 cents a slice. He would put a few pieces of cheap jewelry, worth about ten cents, along with the soap, and the way he gulled the crowd was simply astounding. No doubt numbers of persons who had declined to purchase a whole bar of the soap from the Cumberland merchant at the small cost of ten cents, bought a shaving of it from the grotesquely arranged street fakir for a quarter. Barnum evidently was right when he said the public delighted in being humbugged.—Interstate Grocer.

DRY GOODS.

MONTREAL MARKET.

Values, with the exception of one line of goods, are ruling firm on this market. This exception has been on the medium and higher grade cottons. Many in the trade in consequence of the depression across the line have been predicting lower prices on goods of this description, but up to the first week in November sellers did not manifest the slightest intention of lowering prices. During the week of the 6th, however, the announcement was sent out by mill agents that prices were reduced about 5 per cent. on medium and high grade lines of bleached cotton, bleached plain and twilled sheeting. In conversation with your correspondent a leading sales agent asserted that as a matter of fact the decline was not of an important character, as the lower grade lines in which most of the trading was done was not affected at all. It was hoped, however, that the reduction in the higher priced goods would lead to more demand for them. They utterly deny that it was the fear of American competition which led to the drop, saying that in this case the cheaper priced lines would also have been affected. But notwithstanding this assertion there are many in the trade who take an exactly opposite view of the case. Be the cause what it may, the demand for cotton goods for future delivery has been satisfactory on the whole previous to the decline, and it will be interesting to watch whether the new development will have the effect of increasing business or making buyers backward in the expectation of further concession.

Some of the jobbing houses here who do most of the business with the French Canadian retail trade, complain that one or two Quebec houses have had representatives on this market recently whose sole aim seemed to be the sale of cotton goods regardless of cost They say that the experience of the past proves that Quebec firms can expend both their time, money and energy to better advantage at home.

D. Morrice, Sons & Co. note that orders on spring account for cottons and cotton underwear continue perfectly satisfactory.

John Martin & Sons report a good demand for all kinds of gentlemen's furs, in which they are offering a large collection at very good values.

One of the features this fall has been the demand for underwear, and on this connection Jas. Johnston & Co. note encouraging returns in their fine lines of hygienic goods.

McFarlane & Patterson of St. Helen street are now showing their full line of spring samples. Notably among them are fine lines of negligé summer shirts and high grade summer underwear.

Mr Wm. Agnew of Wm. Agnnw & Co., who was one of the first buyers back from the other side to this market, reports the

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.



BEAVER PLUG IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

A Deal in Messina Lemons.

We are offering bright repacked Messina Lemons at $3.50 per Case. Send along your orders before the lot is closed out.

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto.

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

WICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

general tone steady at primary centres. He visited all the leading centres for fine dress goods in Great Britain and on the continent.

Caverhill, Kissock & Co. complain very much of backward trade on account of the fine weather. They have nothing else to report of interest.

Brophy, Cains & Co., who make a specialty of fine lines of all kinds of black goods for ladies' wear, have done a good trade this fall. Their aggregate turnover is fully equal to that for the corresponding period last year.

Wm. Agnew & Co.'s travelers are out now showing full ranges of shot surahs, pongee and shanghai silks, also their customary full range of black silks. They have done a good sorting trade in mantle cloths.

Thibaudeau Bros. still report a scarcity of fancy striped underwear here. The market has been kept bare of the article throughout the month, and Mr. Nadeau says that his firm still have difficulty in filling their orders.

TORONTO MARKET.

The trade of the past week has continued to be productive of but small sorting orders. Parcels have been small, although their number has not diminished. The various classes of winter goods have had considerable attention from retailers, and the repeats obtained by travelers or sent by letter have been quite encouraging when the mild weather is considered.

Travelers have been pushing prints on retailers' notice, and large sales are reported. Other spring lines are not having a phenomenal run.

The feature of the past few days has been the slight decline in the higher grades of bleached cottons. Lower greys are also easier, although colored cottons remain fair. This will be felt immediately by the retailer, to his advantage, for the great competition in these lines has been immediate in the reduction of wholesale prices. Many buyers are of the opinion that the end is not yet.

We are informed by Gordon, Mackay & Co. that they have just passed through the customs a shipment of military braids in black, navy, seal and myrtle, (six widths in black and four widths of colors), also a full range of Hercules, No. 100 to 1100. These are scarce goods and very much in demand.

Mr. Crawford of W. R. Brock & Co. has returned from his buying trip, looking hearty after his ocean voyage. Mr. Alexander of Alexander & Anderson, and J. W. Woods of Gordon, Mackay & Co., have also returned. All three gentlemen are experienced buyers, and customers of each respective house will soon learn the special results of their visits to primary markets.

On the 6th inst. the Council of the Board of Trade met and entered into a warm discussion concerning the Government's laxity in providing a National Bankruptcy Act. A most determined spirit was manifested by all classes of merchants present, showing that the injustice from the absence of legislation had rankled deep.

Recognizing the fact that 60 doz. lots in one line of hose are to large for some merchants to handle, Gordon, Mackay & Co, have decided to sell half case lots (30 doz.) of their celebrated No. G. 500 black cashmere hose in sizes 8½, 9 and 9½ inch, assorted to suit purchasers at the case price $1.89.

W. Calvert & Co., 10 Front street west, Toronto, represent more carpet mills than any other commission firm in Canada. They show a number of ranges of all grades of unions and wools which cannot be excelled for variety. What they are showing now are samples of goods to be delivered in the spring, and they report an increased enquiry for these lines. This firm is rapidly forging its way to the front rank of commission merchants, and any line they carry is sure at least of being thoroughly brought to the notice of probable buyers.

Alexander & Anderson are receiving a shipment of scarce goods, viz.: Black and navy hopsack dress goods, velveteens, etc. They have in stock a fine assortment of mantle cloths in beavers and cheviots. Their stock of underclothing is large, and they claim to be showing extra values.

Fancy goods are shown in various styles for the holiday trade by John Macdonald & Co. They show leatherette handerchief and glove sets ; fancy candles with or without brass stands and fancy shades; fancy clocks, vases and ornaments ; brass goods in statuary, figures, trays, candelabra, inkstands, etc.; china figures of all sorts and china and brass combinations. A neat novelty is a papetrie with writing pad combination. Various other lines are shown, but a full enumeration is out of the question.

Now is the time to buy silk handkerchiefs for the Christmas trade, while the stocks in the wholesale houses are well assorted. Gordon, Mackay & Co. are showing a larger range and better value than ever, in this line including fancy and cream brocades of English make, and cream and colored embroidered hemstitched and initial Japanese goods in immense variety.

Mr. Fisher, of Wyld, Grasett & Darling states that in his opinion the change in the style of men's neckwear for the coming season promises to be more marked than for several years. The ordinary derby scarf which has been so universally in demand for the last four or five seasons seems likely to give place to the graduated derby, which, when tied, forms a small knot with wide ends. In the made-up scarfs, also, the knots are to be worn much smaller with the aprons or ends very wide, the object being to imitate the graduated derby when tied. He remarked that Wyld, Grasett & Darling have a large shipment of these goods in transit which they will be able to deliver in good time for the Christmas trade ; and samples of these are now in the hands of their special men's furnishing travelers, who report an active demand for these novelties.

J. F. EBY HUGH BLAIN

Valencia Raisins

" " Off Stalk
" " Fine Off Stalk
" " Selected
" " Layers

Malaga Raisins

Loose Muscatels
Imperial London Layers
Connoisseur Clusters
" " ¼ Flats
Black Baskets, Boxes, and Flats
Extra Dessert Clusters
Royal Buckingham "
" " ¼ Flats

Currants

Filiatra
Patras
Vostizzas

1893-4

California EVAPORATED FRUITS

Apricots
Peaches
Pears
Nectarines

Figs

Eleme (Table)
Comadre (Taps)

Nuts (Shelled Almonds)

Filberts
Almonds
Pecans
Walnuts (Grenoble Marbot)
Peanuts

RUN UP AND DOWN THIS LIST

and make up your order for

CHRISTMAS

. . AND . .

THE HOLIDAYS

Peels

(Imported and Domestic)

Citron
Lemon
Orange

Dates

Prunes

EBY, BLAIN & CO.,

Wholesale Grocers, TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 16, 1893.

GROCERIES.

The market is now well supplied with new dried fruits, receipts having been free during the past week or ten days, and they have been going out again quite freely, but the benefit that might result therefrom is lessened by the cutting of prices, a good deal of which is practised, particularly on Malaga raisins. Currants are cabled 6d. to 1s. dearer. Outside dried fruit the market has not much life, and complaints are still numerous regarding the slowness of payments. In canned goods the demand is still of a fair sorting up character. Coffees are as uninteresting as ever. New Grenoble and Marbot walnuts are on the market. Advices announce an advance of 5 francs in the former. Spices are still receiving considerable attention, but demand for sugar is small at unchanged prices. A fair business is reported in syrups but molasses is quiet. There are a good many teas moving, particularly Young Hysons.

CANNED GOODS.

The canned goods market remains much as before. In peas, corn and tomatoes a fairly active business is being done at 80 to 85c., but the orders are individually small and of a sorting-up character for immediate requirements. There are a few tomatoes offering by packers at 80c., but the packers are not anxious to sell at the prices jobbers want to pay. The situation as to prices is firm, and it is the general impression that the bottom has been reached in regard to prices. Salmon of the better brands is in active request for small lots. There is a good deal of cutting being done as to price. It seems, however, to be in the poorer brands, such for instance as Cohoes, a pale pink fish, which it is said is being sold by some as red salmon. The standard and better brands are fairly steady. The idea as to price of good brands is $1.25 for talls and $1.50 for flats; cohoes can be obtained at $1 05 to $1.06, but the quality is held to be inferior to that of pure white spring salmon. Business keeps fair in the better brands of lobster, but the poorer kinds are not much wanted. We quote $1.85 to $2.10 for talls and $2.40 to $2.50 for flats as the ruling prices. Canned fruits are dull and prices unchanged. We quote: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. Demand is extremely light for meats, and sardines are in much the same condition.

COFFEES.

There is no change on the local market. No Rios have arrived yet and consequently stocks here are still bare. The conditions on the New York market regarding Rio coffee are still perplexing. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

New Grenoble and Marbot walnuts are arriving, and the former are selling at 13 to 15c. and the latter at 12 to 13c. Pure Grenoble walnuts have advanced 5 francs, on account of the extent of the demand for mixing with other kinds and for shipment to the United States. The Laurentian, which arrived at Montreal on the 13th inst. had on board the Christmas supply of new Marbots and other walnuts for the Canadian trade, so the goods may be considered as ready for distribution from all points. This is about one week earlier than in 1892. The cost price is about ¼c. below that of last year. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5.50 per sack; Grenoble walnuts, 13 to 15c.; Marbot walnuts 12 to 13c.; pecans 13½ to 15c.; chestnuts, $4.75 to $5.00 per bushel; hickory, $2 to $2.25.

RICE.

The usual seasonable quietness has settled down upon this branch of the trade. Prices remain as before at 3⅝ to 3¾c. for ordinary and 5 to 5¼c. for Montreal Japan, and 5¾ to 6c. for imported Japan.

SPICES.

Trade continues fairly active for all kinds. We quote as before: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

There seems to be even less doing in sugars than a week ago, and all purchases are of a hand to mouth character. Prices remain as before, granulated being quoted at 5 to 5⅛c., and yellows at from 3¾c. for dark up to 4¾c. for bright. There are a few raws on the market, which are quoted at 3¾c., but there is nothing doing in them.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet—Nov.	Beet—March.
	s. d.	s. d.	s. d.	s. d.
Nov. 9.....	15 9	13 3	13 0½	13 3
Nov 10.....	15 9	13 3	13 1½	13 3
Nov. 11.....	15 9	15 3	13 1½	13 3½
Nov. 13.....	15 9	13 3	13 1½	13 3½
Nov. 14.....	15 9	13 3	13 3	13 2½
Nov. 15.....	15 6	13 3	13 0	13 2½

Willett & Gray, in their Weekly Statistical, say:—

THE WEEK—Raws unchanged for Centrifugals. 1-16c. decline for Muscovados. Refined declined ¼c. Net cash quotations are: Muscovados, 2 13-16c. Centrifugals, 3¼c. Granulated, 4.47c. Receipts, 33.814 tons. Meltings, 25,000 tons. Total stocks in Four Ports, 25,408 tons, against 16,594 tons last week, and 101,871 tons last year. By cable: Stocks in Havana and Matanzas, 44,000 tons, against 45,000 tons last week and 8,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none: exports, 3,000 tons; stock, 60,000 tons last week, and 23,000 tons last year. Total stock in all the principal countries, 510,308 tons, against 497,928 tons at same dates last year. Afloats to the United States from all countries estimated. 70,000 tons, against 70,000 last year. Beet Sugar quotations, cost and freight, 13s. 6d. per cwt. for "firsts."

RAWS.—The declines noted during the preceding two weeks and amounting altogether to ¾c. per lb. appear to have been sufficient to bring our markets to as low a point as is consistent with quotations in any producing country for the present at least. On the other hand there is no great desire to secure sugars at the present basis, but rather the situation is one in which refiners are disposed to melt their higher cost holdings as they arrive in to refined for disposal to consumers as soon as the country will take them. The demand is so small however that meltings have decreased, while receipts have increased, causing a rise again in stocks.

REFINED—The most prominent figure of the sugar situation is the sudden cessation of demand for refined sugars at all the points of manufacture east and south and west. A part of this is due to the increasing supplies of the domestic cane crops of Louisiana, Texas and Florida and local moderate supplies from the domestic beet sugar industry. A larger proportion of these crops than usual appear to be going into direct consumption without refining. A more important influence, however, is the absence of business in general and lack of employment caused thereby to the large mass of sugar consumers. There is no immediate prospect of any improvement. A further reduction of prices has been made by refiners to meet the conditions, and every endeavor is made to increase the consumption by keeping prices of refined constantly at a minimum level, even though raw sugars, from which they are made, cost more than the present current quotations, as is the fact at the present time.

SYRUPS AND MOLASSES.

The movement in syrups continues fairly good and prices are unchanged, 1¾ to 3¾c. being the ruling figures. In molasses business keeps quiet and prices unchanged. We quote: Barbados, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

TEAS.

There is a good movement. New Young Hysons at from 16 to 35c. are receiving the most attention, the demand for them being active. The movement in Japans and blacks is generally speaking light, although some houses report good sales of medium Japan at from 16 to 18c. The idea as to price of blacks ranges all the way from 15 to 35c.

DRIED FRUIT.

Nearly all the interest of the trade is centred around the dried fruit market. All the houses are now pretty well supplied with most lines of new fruit excepting of course such as Bosina prunes and dates, which, have not yet arrived. An unsatisfactory feature of the trade is the cutting of prices in Malaga fruit. Some of the dealers have sold this fruit at actual cost, although there seems no reason why they should do so, as the quality of the fruit is excellent and the quantity is rather less than last year. There is a good trade doing in Valencia raisins and some of the houses are behind with orders. Stocks of the better grades and selected fruit are getting low, but it is expected that they will be replenished in a week or so. The market is a little stronger if anything.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

THE MOST DELICIOUS MADE





MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.



ANTICIPATION. INVESTIGATION. SATISFACTION. CONSUMMATION.

(BECKETT'S BOY.)

Currants . .

Finest Amalias Currants, cases and half barrels. (These goods are machine cleaned before packing.)

4 Cr. Extra Fine Patras Currants, in cases.

Atlas choice Patras Currants, in cases.

Blue Crown Currants, (the choicest selection of Gulf), in cases.

Choice Vostizza Currants, in cases and half cases.

Richelieu Vostizza Currants, in half cases.

Panareta Currants, in half cases, (the highest grade, handsomest, and richest flavored currants grown in Greece.

Finest Filiatra, in cases, half brls. and brls.

Prime Provincial, in half barrels.

Valencias . .

Bevan's Selected, in 14 lb. and 28 lb. boxes

Arguimbau's Selec'd, " " " "

Malaga Raisins

Black Baskets, Imperial Cabinets, Imperial London Layers, Connoisseur Cluster, Choice Cluster, 1 Crown, and Non Plus Ultra, 5 Crown, (used by the Royal family.)

Peels . .

Fine new "York" and "Italian," Lemon, Orange, and Citron, in 7 lb. boxes.

Commadra Figs in Taps, **French Plums** in 55 lb. Cases, **New Tarragona Almonds, Bevan's Selected Shelled Almonds.**

Buy the Best

The Prices are Low

The Qualities Fine

W. H. GILLARD & CO.

Wholesalers

HAMILTON

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.

We are open for consignments.
Let us hear from you about Eggs and other Produce.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

SILVERINE.

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc. It quickly imparts brilliancy to jewelery without injury to the finest. Cheap, profitable, and easily sold.
Send 10c. for sample, free by mail.

SILVERINE CO.
1166 College Street, - - TORONTO.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited

TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

Ruling prices for spot are: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layer, selected 7c. Sultana raisins are still dull at 5½ to 6½c. for old fruit. Malaga raisins are moving quietly, and stocks are pretty well all in. We quote:—London layers, $2.25, connoisseur clusters $3, dessert clusters $3.75 to $4, quarter flats Dehesas $1.50. New currants are moving freely. Demand is principally for the better class of fruit. Common currants are selling at 3¾ to 4c., but for good fruit we quote: 4¼ to 4½c. for provincials in bbls. and 4⅜ to 4⅝c. in half bbls.; Filiatras, 4¾ to 5c. in bbls., 4⅞ to 5¼c. in half bbls.; Patras, 5¾ to 6c. for bbls., 5⅞ to 6¼c. in half bbls., 6 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panariti (better than are Vostizzas), 9½ to 10c. There are no Bosina prunes on the market, and the few French plums that are here are slow of sale at 5 to 5¾c. Dates are dull at 5 to 5½c. There are a few Eleme figs on the market, but the direct shipments have not yet arrived. They are due here in a week or so. The demand is good of from 10½c. up.

BUTTER AND CHEESE.

The market is without any prominent feature this week. The market is getting a little heavier stocked with dairy butter, and there is a good deal coming in on commission. Prices remain much as before, and demand is good for choice. For really choice jobbers are paying from 20 to 21c. and selling at 21 to 22c.; store-packed they are taking at 16 to 17c. and selling at an advance of 1 to 2c. on these prices. Large rolls are being taken at 17 to 19c. according to quality, and they are being jobbed out at 19 to 20c. For pound rolls jobbers are paying 20 to 22c. and selling at an advance of 2c. In creamery tubs there is hardly anything doing, people giving the preference to dairy on account of price. Jobbers are paying 23 to 24c. and selling at 25c. Creamery pound prints are taken at 25 to 26c and sold at 26 to 27c.

Cheese is in fair demand locally and prices are firm at 11c. for July and August make and 11¼c. for September.

COUNTRY PRODUCE.

BEANS—Much as before. Jobbers are paying $1.25 to $1.30 for good hand picked, and selling at $1.40 to $1.50.

DRIED APPLES—Jobbers are taking a few at 5c., and they are getting 5½c. as a rule from retailers. There are not many offering and demand is light.

EVAPORATED APPLES—Buyers and sellers apart; 10 to 10¼c. are the ruling prices in a jobbing way, although we hear of one sale at 9¾c.; 8¾ to 9c. seems to be the idea of holders.

EGGS—Are in fair demand only, and prices are slightly easier than a week ago. We quote: Fresh 17 to 18c., limed 15 to 16c., cold storage 16 to 17c.

POULTRY—Receipts are light, demand fair, and a better feeling prevails on the market. We quote: Turkeys 8 to 10c. per lb., geese 5 to 6c. per lb., chickens 30 to 40c. a pair, ducks 40 to 60c.

POTATOES—There is not much change. Car lots are selling at 48c. on track, and small lots at 55c. out of cars and at 60c. out of store.

HONEY—Demand small and prices unchanged at 7 to 8c. for extracted white clover in 10-lb. tins and upwards, and at 14 to 15c. for sections.

HOPS—There is a wide difference of opinion regarding the market and it is difficult to fathom it. Holders are asking from 18 to 20c., but they do not seem to be finding many customers at these prices; 92's are still quoted at 12 to 14c.

ONIONS—Demand keeps fair. Spanish onions are lower at 75 to 80c. for crate, and we quote Canadian at $1 to $1.10.

SWEET POTATOES—Unchanged at $3.50 to $3.75 per bbl.

HOGS AND PROVISIONS.

There has been a continuance of the liberal supply of hogs noted last week and prices are easier. For good weights $7 is the highest price paid, while there is some light, thin stuff which fetch $1 less—and there is a good deal of that quality coming in. Long clear bacon is in active demand, and a fair business is doing in all other meats. Lard is in good demand but a little easier in price.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In fair demand and lower at 12½ to 15c for smoked, and at 11 to 11½c. for pickled.

LARD—Pure Canadian 11¾c. in tubs, 12c. in pails and 11¼c. in tierces. Compound 9 to 9¼c.

BARREL PORK—Canadian heavy mess $20, Canadian short cut $21.50 to $22, shoulder mess $18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 6 to 6½c., lamb 6½ to 7½c., veal 7½ to 9c., venison 4½c. for carcases and 8c. for hindquarters.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Green hides remain unchanged at last week's decline. There is a steady demand for pure hides at 4 to 4¼c.

SHEEPSKINS—Are offering freely at last week's quotations—namely, 65c. Calfskins are nominal.

TALLOW—The situation in tallow is a little easier. Prices, however, remain unchanged at last week's figures—5¼ to 5½c. according to quality.

WOOL—Market remains quiet as usual; some few sales of small lots are reported, however, at prices mainly nominal. Dealers are paying from 16 to 17c. for good pulled wool, and 19 to 20c. for select quality.

GREEN FRUIT.

FOREIGN—An increasing demand is reported for oranges at slightly lower prices, but lemons are still attracting but little attention. In bananas there is a fair business doing. Other lines remain much as before.

DOMESTIC—Apples are about the only thing in domestic fruits that are showing much attention, and demand for them is good with prices higher, Spies selling as high as $4 per barrel.

We quote: Oranges—Floridas, $3.25 to $3.50; lemons, Messinas, $5 to $5.50; Malori, $7 to $7.50 per box; Malagas, $3.75 to $4 per box, and half chests $7.50 to $8; bananas, $1.25 to $1.50; pears, 50 to $1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords, 2½ to 3c. per lb.; Niagara's, 2½ to 3c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, $4.50 to $6 per crate. Apples, 25 to 30c. per basket and $1.50 to $4 per barrel. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2 40 to $2 50; Canadian, $5 to $6.00 per barrel; boxes, $2 to $2.15. California fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.

FISH.

Trade in fish is a little slow at present, and is likely to remain so for the remainder of this month, owing to the close season on certain lines, such as, white fish, salmon trout, etc. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, $1.50 for standard and $2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.

SALT.

The trade in salt is fair, although not quite as good as last week. Several cars of coarse sacks and barrel salt have been shipped during the past week. Jobbing trade is picking up a little among the outsiders. Prices on the decline. We quote: Coarse sacks, 65c.; fine sacks, 70c.; barrel, 95c. dairy, $1.25; rock, (American) $10 per ton.

SEEDS.

In Alside there is a wider range in price, and we quote all the way from $5 for inferior up to $7 for fancy. In red clover the ordinary range is $5 50 to $5.75, with $5 90 to $6 being occasionally paid for choice to fancy. We vuote timothy at $1.25 to $1.75.

PETROLEUM.

There is a brisk demand in Toronto for burning oils, and lubricating oils are still selling well. We quote: 5 to 10 barrel lots, imperial gallon Toronto: Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says: There is nothing fresh in oil matters. Prices remain firm at last week's quotations. The drill is perhaps a little livelier.

MARKET NOTES.

A cable to Watt & Scott, Toronto, quotes currants 6d. dearer.

New Grenoble and Marbot walnuts are on the Toronto market

Dawson & Co. are in receipt of a direct shipment of Florida oranges.

A cable to P. L. Mason & Co. announces an advance of 1s. in currants in Patras.

Dawson & Co. are shipping two carloads of apples this week to Memphis, Tenn.

In response to wishes expressed by their customers in Canada and the United States, Huntley & Palmer, biscuit manufacturers,

FLORIDA ORANGES

FIRST SHIPMENT

Famous UNCAS Brand

JUST RECEIVED

ALL SIZES

CLEMES BROS., Toronto.



KENT

Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

. . Quality Is Our Aim . .

VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

Central Business College

TORONTO AND STRATFORD.

Canada's Greatest Business Schools.

FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.

Others have found it a paying investment Why don't you try it ?

Write for catalogues.

SHAW & ELLIOTT, Principals.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your

EYE

on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



WE MAKE THE

FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and

TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

Reading, Eng., have arranged to give quotations in dollars and cents, and have issued a new list of prices for this market accordingly.

T. Kinnear & Co. have a new shipment of five-crown Excelsior currants and Perfectos.

Advices received by J. L. Watt & Scott announce an advance of 5 francs in Grenoble walnuts.

Sloan & Crowther expect a further shipment of Argimbau's Valencia raisins in a week or so.

Harrison & Crossfield, through their local agents Watt & Scott, are presenting their buyers with tea cups.

Davidson & Hay are in receipt of a shipment of Dundee marmalade in seven pound tins and one pound pots.

Edward Adams & Co. have received a consignment of Fraser river salmon in barrels, which are going off rapidly.

Sloan & Crowther have received shipments of fine grade sardines, with Keys and Morton's bloaters and kippered herrings.

Perkins, Ince & Co. are in receipt of a shipment of 350 packages of Young Hyson teas, covering a large number of kinds.

For currants and raisins see James Turner Co.'s "ad." and write for prices and samples. They claim to have a splendid assortment.

The Uncas brand of Florida oranges received last week by Clemes Bros. were nearly all cleaned out on the day they arrived.

Davidson & Hay have received a consignment of Morton's fresh and kippered herrings and preserved bloaters and dried sprats in tins.

A serious accident was happily averted last week by the arrival of a car of Ram Lals tea ex the Monte Videau. When car arrived James Turner Co. had only 8 cases in stock.

W. H. Gillard & Company of Hamilton, report a new arrival of kippered herrings, preserved bloaters and fresh herrings in tomato sauce, the pack of J. T. Morton, of London, Eng.

Edward Adams & Co. are now filling orders for Eleme figs in 10 and 12 lb. boxes Oliver's layer Valencias in ¼ and ⅛ boxes are excellent fruit. The goods are handled by E. Adams & Co.

New Brunswick pack ¼ tins mustard sardines are being offered by W. H. Gillard & Co. of Hamilton at 10c. per tin. Considering the size of the tin and the fact that the goods are of excellent quality, the price is exceedingly low.

Caffaroma is claimed by its proprietors, C. A. Liffiton & Co. of Montreal, to make the best coffee in the world. The trade should investigate.

Morgan Davies & Co., tea merchants, Toronto, have suspended payment. The trade claim that the firm has made it a practice to systematically cut prices, and they look upon the failure as something upon which "to hang a moral and adorn a tale." The liabilities are said to be about $6,000. The firm has been in busines about 40 years, some six of which have been in Toronto. It is not its first failure.

Believing that the finest grades of fruits, at the lowest possible prices consistent with quality, pays both wholesaler and retailer best, and gives satisfaction to all, W. H. Gillard & Company, of Hamilton, have secured special values in this line, and their customers this season will have one of the largest and best assortments in the country to select their Christmas goods from.

The page at the back of Gillard & Co.'s inset has something unique in the way of an advertisement. It gives photographs of H. C. Beckett's four-year-old son in four different positions, in which he is sampling a cigar and a pipe. And a friend of the family says the boy drinks Imperial Congou, eats Gillard's new pickle, and rises like Diamond baking powder.

Dem. Schisas of Patras, writing under date of Oct. 26, says: Market remains unaltered, and I don't think that we can go lower. The present figures are perfectly ridiculous and worth while the serious attention, not only of regular buyers but also of speculators. All I can say is that our growers are perfectly ruined, and at present rates they only just cover expense of cutting the fruit let alone. All the expenses of cultivation have to be brought out of their own pockets. There seems no doubt that the cultivation for the next crop will be very much neglected for want of means, some peasants having already seriously thought of cutting down the currant plants and utilizing the ground for growing wheat.

HEARD IN THE WAREHOUSES.

Davidson & Hay: We have in stock fine new scale herring at 15c.

The Canadian Specialty Co.: We have made recent shipments of "Crystal" rice to Vancouver, B.C., Winnipeg, Man., and

(Continued on page 22.)

Best for Wash Day

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

. . UNEQUALLED . .

SYMINGTON'S
COFFEE
ESSENCES

ASK FOR THEM

WHOLESALE AGENTS
STANWAY & BAYLEY
. . TORONTO . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"
And Deservedly Popular

PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
Welland, Ont., Canada.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**



¼ size fac-simile of package.

TRY SAMPLE LOT

BUTTERMILK TOILET SOAP.

ALL WHOLESALERS HANDLE IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

FLOUR AND FEED.

These days flour and feed are sold on so close margins that there is no room for taking chances on bad accounts. And although they ought to be strictly cash commodities, yet all dealers do not adhere to this basis. The argument is that others do it and we must do the same or lose the trade. But the question is whether there is not more money in foregoing trade of this description than carrying the risks and the loses that are inevitable to the credit system no matter how carefully watched.

If the time expended on looking after doubtful accounts was devoted to other branches of the business, it might be more profitably employed.

Buying right is one of the main points, and this should have the full benefit of your experience not only to see that the stuff was bought at the lowest market price, but that the quality is such that will keep and gain customers. A dealer who keeps a stock of clean oats and hay of the best quality on hand will have little to fear of the loss of trade in refusing to open doubtful accounts.

"Plugging" is one of the tricks resorted to by dishonest farmers, though seldom practised around here. He stuffs a section of stove pipe into each bag before filling it and pours dirty grain all around it. Then fills the pipe in the centre of the bag with good clean grain, and then carefully withdraws the pipe. A trier thrust down the centre of the bag fails to detect the deception as it only travels through the clean section.

It is expected that Manitoba will take a front place in oatmeal milling in the future, as the quality of oats grown in the country is, it is claimed, better than that raised in the other provinces, and with a little more attention to the cultivation can be further improved.

The total amount of hay products on hand in Chicago is about 34,376,000 lbs. against 54,990,000 lbs. one month ago, and 67,998,000 lbs. a year ago. This decrease is mainly due to the large quantities taken for export to England.

The firm of Coleman, the large mustard manufacturer of England, have placed on the market American flour in retail packets of different sizes for use in cake and pastry and other purposes aside from bread making, which is done almost wholly by the bakers.

Among the flour and feed trade, window dressing seems to be greatly neglected, if not in many cases utterly despised. And yet this branch of the business demands more careful attention from those who desire to succeed. It is not any easy matter to make an attractive display—the point to aim at is to try and impress the public who look at your window, with the excellency of the goods sold.

THE MARKETS.

TORONTO.

There has been very little change in the flour market this past week, if anything the feeling has been towards a little lower prices. Holders are disposed to press sales, which accounts for the weakness, as prices of wheat are unchanged from last week.

FLOUR—Manitoba patents, $3.70 to $3.80; strong bakers', $3.55; white wheat patents, $3 25 to $3.40 ; straight roller, $2.80 to $2.95; low grades, $2 10 to $2.25 ; Ontario family, $2.85 to $3.10. These prices are delivered here in large lots.

MEAL—Rolled oats, $3.80 to $3 90; granulated and standard oatmeal, $3.80 ; cornmeal, $3.15; gold dust, $3.40.

FEED—Prices of mill feed are steady and demand brisk. Bran (ton lots) $12, delivered (on track) $11.75 per ton; shorts (ton lots) $14; delivered on track, $13.50; mixed feed 90c per 100 lbs.; feed corn, No. 3, 53c. per bushel; oats, offering more freely, car loads on track, 32½ to 33c. per bus.; farmer's loads, 33c. per b is.

HAY—Pressed in fair demand and prices steady at $9.50 on track. Market prices are a little lower, with clover selling as low as $6 per ton, and timothy at from $7 to $9 according to quality.

STRAW—Prices unchanged for pressed on track at $5.50 per ton. Prices on market lower with demand good at the decline ; loose $4 to $4.50, and sheaf $7 to $7.50.

ST. JOHN, N. B.

Markets in flour are lower and trade is quiet. Oatmeal is higher west and tends to strengthen market here, but there has been no advance. Feed is lower and oats are off a point. Manitoba hard wheat, $4.55 to $4.65 ; Ontario high grade, $3.80 to $4 ; medium patents, $3.65 to $3.80 ; oatmeal, $4.30 to $4 40 ; cornmeal, $2.60 to $2.70 ; Middlings on track, $18.50 to $19 ; bran, $17 to $18; cottonseed meal $32 per ton.

MARKETS—Continued.

Quebec, all in wholesale quantities. "Crystal rice is now selling from the Atlantic to the Pacific.

Smith & Keighley : We are offering some fine California dried fruit in all lines.

Smith & Keighley : We are offering some fine New Orleans molasses at prices ranging all the way from 35 to 50c. according to quality.

Warren Bros. & Boomer : We are selling large quantities of 3 gallon pails of fine syrup. We purchased all that the refinery had of this line.

James Turner & Co. : The trade seem to appreciate our efforts to have Grenoble walnuts on the market so early. Our first consignment is almost sold out. A second lot is close to hand.

Eby, Blain & Co. : We have received a shipment of finest Panariti currants. They are the finest ever seen in the country.

Pure Gold Manufacturing Co. : We were never so busy with orders, those from British Columbia and the Northwest fairly flooding us.

MONTREAL MARKETS.

MONTREAL, Nov. 16, 1893.

GROCERIES.

The week just past has not been quite so eventful as the previous one in the matter of striking changes, but the movement has been of a much steadier character. One fact which occasioned this was the usual fall advance in freights, which, of course, led to the pushing forward of a lot of goods. The cutting that we specially referred to last week is still being resorted to by some of the houses, but they can hardly keep it up, and as regards the general tenor of prices this week, they can be called steady. Sugar has been moderately active, and it is said that some of the houses are selling at refiners' prices but they are not likely to continue it long. Tea is quiet after the trade sale of last week, while coffee and spices rule quiet and unchanged. A good business has been done in dried fruits and stocks have been pretty well distributed, leaving the supplies on the market of very slim proportions. There is nothing special in syrups or molasses, while canned goods are steady in tone in so far as canned vegetables are concerned. Payments continue much the same.

DRIED FRUIT.

There has been a good steady trade done in dried fruits during the weak and values show a firmer feeling in consequence of lighter supplies on spot. Sales of ordinary off-stalk Valencias have been made in round lots at 4 to

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

Before you give your next order for

BREAKFAST FOODS,

Let us send you samples of our Rolled Wheat (made from choice white berries.)

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Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

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WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL Markets Continued.

4 1-4c., while firsts have brought 4 1-2c., most of the business being done on this basis, as the grade which this price calls is the fruit that jobbers are having the most demand for. Layers are wanted on spot with little or none obtainable, and the same is to be said of selected off-stalk. We quote prices firm, therefore, at last week's figures: Ordinary off-stalk, 4 1-4 to 5c., according to grade; fine, 5 1-4c.; selected, 6c.; and layers, 6 to 6 1-2c., as to quality. Advices from primary markets are firmer on currants, and one sales agent here has been instructed to withdraw his lot from the market for the time being. This is not at all surprising considering the low prices at which currants have been selling in Greece this fall. Spot business in the fruit is of a steady character from jobbers' hands, while sales of round lots have transpired at 3 1-2c. We quote regular jobbing prices as follows: Provincials, 3 7-8 to 4 1-4c; Filiatrias, 4 3-4 to 5c., and Vostizzas, 6 to 7 1-2c., according to quality. Figs are quiet and steady, the quantity offering at present being small and prices firm at 13 to 15c., according to quality. Dates rule scarce and firm at 6c., and prunes are steady at 5 3-4 to 6c.

NUTS.

There is no new feature in nuts and prices rule steady as before. We quote filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per hundred; Tarragona almonds, 11 1-2 to 12c.; and shelled almonds, 23 to 45c., according to grade.

FRUIT.

There has been the usual sales of green fruit throughout the week, and, owing to the quality of some of the offerings, the range of the week's bids in some cases was not quite so high as last week. Florida oranges newly arrived have sold at $1.75 to $2.25. Lemons are in seasonable demand, good stock selling at $3 to $3.50, and inferior, $2.50 to $2.75. California peaches are in fair demand at $2 per box. Pears are about over, and there is nothing to report about them. There is a brisk demand for cranberries at $6 to $6.50 per barrel. Grapes are dull. Malagas are arriving in fine condition, and selling at $4 to $4.75 per keg. The market is rather firmer on apples, some 5,000 barrels having changed hands during the week on the basis of $3 to $5.

SUGAR.

The sugar market has ruled easy during the week. There is no change in refiners' prices, however, from the decline which we noted last week, although we hear that some jobbers have been filling orders with sugar at what it actually cost them. They are exceptions, however, and the bulk of the trading during the week has been done on a fair and legitimate margin. We quote as before from the refineries, granulated, 4 3-4c.; and yellows, 3 3-4 to 4 1-2c.

MOLASSES.

The molasses situation remains much the same, and the houses who want to do business in a regular way are complaining about the difficulty of doing so with people offering Barbadoes at a big cut more for the purpose of annoying competitors than with any intention of doing business at the figures they name. We do not alter our quotation, however, which we still quote at 33 to 34c. for business in a regular jobbing way.

SYRUPS.

There is a moderate business doing in syrups at steady prices. We quote Canadian 1 5-8 to 2c. per lb., and American 19 1-2 to 23c. per gallon.

TEA.

The tea market, although quiet, gives indications of a somewhat firmer feeling in consequence of rather firmer advices from Japan. We quote prices steady, as follows: Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

COFFEES.

The coffee market is rather lightly supplied, and the tone rules firm in consequence. Business has been of moderate volume with prices steady as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cobello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

There has been no special change in the spice market which rules steady as follows: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to $1.

RICE.

There is a fair demand for rice on local account, and a good week's business has been done on the whole. We quote: Japan standard, $3.75; standard B, $3.40; English style, $3.20; choice Burmah, $3.85; Japan crystal, $4.25; Patna, $4.25 to $5; Carolina, $6.50 to $7.

CANNED GOODS.

The actual local movement in canned goods is small, but although buyers are disposed to operate cautiously, the market is certainly firm in tone. Good sized lots of tomatoes have been moved at $1.75 to $1.85, and corn in 2-lb. tins at 75 to 80c., while peas run from 85 to 95c., according to quality. In salmon business has ruled quiet with prices steady at $1.25 to $1.27 1-2 for best brands, and $1.10 for Cohoes, despite low offers by some firms. Lobsters have changed hands in lots at $1.60 to $1.75 and mackerel 95 to $1 per dozen from first hands in straight lots.

FISH.

The receipts of fish continue moderate and just about equal to the demand, which dealers generally admit is better than for years past at this season. Labrador herring have moved at $5 to $5.25 per barrel, and shore herring at $4 to $4.50, while Cape Breton have fetched $5 in straight lots. Green cod is in fair demand, with sales at $4.75 to $5, and No. 1 dry cod has changed hands at $4.50 to $5. Barrel salmon is very scarce, and is held in round lots at $12.50. We quote: No.1 C.B. herring, $5.50; No.1 Newfoundland do.,$5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl.; B.C. do. $12 to $13; No. 2 mackerel, $12; finnan haddies, 7c. to 8c.; Yarmouth bloaters, $1.10 to $1.50 per box; kippered herring, $1.50 per box; haddock, 3 1-2 to 4c.; cod, 4 to 4 1-2c.; boneless cod, 6 1-2 to 7c.; hand picked malpeque oysters, $4.50 to $5; ordinary do., $2.50 to $3.

COUNTRY PRODUCE.

There is a good steady demand for both fresh and limed eggs the receipts of the former being light, and prices firm as follows: 16 to 16 1-2c., limed stock, 15 1-2 to 16c. Onions are in moderate demand, with sales of car lots $1.75 to $2.05, and jobbing prices $2.25 to $2.50 per barrel. Potatoes are in rather better shape, with sales of car lots of 50 to 55c. per bag. It is too warm yet for any heavy receipts of dressed poultry and only a few lots have arrived. Geese have sold at 7c., turkeys, 8 1-2 to 9c.; chickens, 7 to 7 1-2c.; and ducks, 8 to 9c. Honey has been in fair demand, especially comb stock, 50 case lots of white clover selling at 14c.; white buckwheat brought 12c. Strained honey is dull at 7 to 8c. for new and 5 1-2c. to 6c. for old stock. The hop market is quiet at 20 to 22c. Beans are rather firmer, choice handpicked beans, $1.50 to $1.60; ordinary to good, $1.20 to $1.40, and inferior, $1 to $1.10. Maple syrup sells at 4 1-2 to 5c. in the wood, and 50 to 60c. in tins; sugar is dull at 6 to 7c. per lb.

PROVISIONS.

The movement in provisions is rather slow, but dealers report a fair enquiry from outside points. Lard is in fair demand at steady prices, and there is a moderate movement in smoked meats. Canadian short cut, $22 to $23; mess pork, Western, new, per bbl., $21 to $22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

CHEESE.

The cheese market continues dull. There is little trading here except at the wharf, where some 4,000 boxes were offered, including receipts by boat and rail. These sold at 10 1-2 to 10 5-8c which, considering the quality of the offerings, is a pretty good figure. There is nothing striking from the country. The public cable is unchanged. Finest Ontario fall cheese, 11 to 11 1-4c.; finest Townships fall cheese, 10 3-4 to 11c.;

(Continued on page 6)

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

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CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.
Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

THE
LARGEST ASSORTMENT
AND GREATEST VARIETY OF
China, Crockery,
Glassware, Lamps,
and Fancy Goods
IN CANADA
Is to be seen in the Sample Rooms of
JAMES A. SKINNER & Co.
TORONTO, ONT. VANCOUVER, B.C.

YOUNG HYSONS.

Arrived ex "Empress of Japan" and C. P. R. some of our purchases of fine "Moyune" and "Ping Suey" Young Hysons.

See samples and prices before placing your orders. You will find them good value.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

JUST RECEIVED
FIRST SHIPMENT
New Valencia Raisins
AND—
New Pack
Horse Shoe Salmon
J. W. LANG & CO.
Wholesale Grocers,
59, 61, 63 Front St. East, TORONTO

ESTABLISHED 1851.
WE OFFER
5,500 Boxes Arguimbau New Valencia Raisins.
Also "G. Marcapoli & Fils" brand.
New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.
N. QUINTAL & FILS,
WHOLESALE GROCERS,
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VALENCIAS

We offer in stock and to arrive

Morands and Arguimbaus, all grades, Special line Morands selected ¼s.

QUOTATIONS CAR LOTS.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

Now in Store
DENIA FRUITS:
Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.
T. KINNEAR & CO.,
49 Front St. E., TORONTO.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

GRENOBLE WALNUTS
MALAGA RAISINS
Choicest I Vostizza
and "Crescent" Brand
CURRANTS
NOW IN STORE
PERKINS, INCE & Co.
41 and 43 Front St. East

SALMON.

New Horse Shoe,
Tall and Flat Tins,
Heron, Sunflower,
Swan, and Ewen brands.
PRICES EXCEEDINGLY LOW.

Smith and Keighley
9 Front St. E., Toronto.

MONTREAL Markets continued

finest Quebec fall cheese, 10 3-4 to 11c.; medium grades, 10 1-2 to 11c.; cable, 54s. 6d.

BUTTER.

The butter market rules steady and quiet. The tone on creamery is unchanged and the supply offering does not appear to be excessive. We understand that there were purchases on account of shippers on spot at 22 1-2c. The supply of dairy stock continues scarce, and, as pointed out some time ago, the fact is having its influence on the position of creamery. Finest fall creamery, 22 1-2 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22c.; finest Western dairy, 19 1-2 to 20c.

MONTREAL TRADE NOTES.

Chase & Sanborn have received a large line of Maracaibo coffee this week.

Geo. Childs & Son. have also a considerable consignment on the same steamer.

There have been enquiries for Mexican coffee during the week with bids of 18 1-2 to 19 1-2c.

Ransom, Forbes & Co. and N. Quintal & Son also have good lines coming forward during the same week.

Hudon, Hebert & Co. have a large line of currants on the way via New York at present by this week's steamer.

Chaput, Fils & Co. are expecting via New York next week some of their last shipments of dried raisins and currants.

A trade circular from London of the date of the 1st, says that Indian teas were very scarce on that market then.

Cable advices from London are rather firmer on beet sugar, which is quoted at 13s. 3d. for November and December delivery.

An order for 8,000 packages of tea was put through by a broker here last week for one of the leading jobbing houses.

Frank Hart, of Hart & Tuckwell, is just back from an extended tour through the fruit sections of the continent.

Rose & Laflamme report that their cables this week note a decline of 1s. 6d. in the price of Sultana raisins at London.

Private despatches from New York say that the receipt of a large shipment of Santos coffee at New York may ease up the market.

Japan advices are very firm on teas, a broker here stating that he could not duplicate orders except at a sharp advance of at least a cent per lb.

Gillespie & Co.'s advices from New York are to the effect that the feeling in dried raisins is better on that market, and that stocks are much more firmly held.

R. J. Anderson, of Doyle & Anderson, has joined the ranks of the benedicts. He was banqueted by his bachelor friends on Saturday night at the Cosmopolitan Club previous to his wedding, which took place on Tuesday morning.

Advices to T. Sauvageau & Co., of St. John street, who have done a very large business in teas this fall, state that currants are very much firmer in Greece, and to offer sparingly.

Tees, Wilson & Co.'s trade sale of Japan and Congou teas at the Board of Trade on Wednesday morning was well attended, among those present being Messrs. M. McPhee, of Alexandria, H. H. Guay, Victoriaville; J. Sullivan, Arnprior; D. G. Ellis, of Hamilton; Lockerby Bros., Montreal; Carter, Galbraith & Co., Montreal; Standard Tea Co.; Jackson & Co., and others. The quantity of tea offered has already been given in THE GROCER. The Japans ranged from 12 to 17c.; Japan dust, 4 1-2 to 6c.; Congous, 11 1-2 to 22c.; Gunpowders, 33, and the Young Hysons, 30c.

ST. JOHN, N. B., MARKETS.

St. John, N. B., Nov. 16.

Dullness seems to be the feature of the week. The decline in sugar, which has been so sharp, has enabled the Montreal refineries to do a good business here, they dropping their price a little in advance of the refineries here. The drop found quite a stock of sugar on hand. Holders are not pushing sales, as the feeling here is that the low price is made to aid the buying of raws, and that when the object was gained the price would again advance. There has has been some disappointment here in regard to the late elections in the States, as the opinion is it will have an influence on tariff legislation in that country that will not be to our advantage, as there are many things we would like to market there which at present we cannot do owing to their high duties.

Canned Goods.—The movement in canned goods here this year has been far in advance of any previous one, one firm handling as many as fourteen cars and another ten. The prices from first hands have ranged low. This accounts for the fact that in some cases wholesale stocks are light. Some, however, feeling that prices would be better, have not pushed sales, and in their case stocks are large. Prices to-day: Corn, 90c.; peas, 90c.; tomatoes, $1; salmon, $1.40; beef 2's, $2.50 to $2.60; oysters 2's, $2.25 to $2.40.

Dried Fruit and Nuts.—New goods along all lines are now in the market, and in round lots some low prices are heard. There will be a good deal of California dried fruit in this market this year. This fruit is yearly growing in popularity both on account of its excellent quality and on account of the manner in which it keeps. The prices are a little lower than last week. We quote: Off-stalk Valencias, 4 3-4 to 5c.; Valencia layers, 5 3-4 to 6c.; London layers, $2.40; currants in bbls., 3 3-4c.; cases, 4 1-2c.; dried apples, 6c.; evaporated, 10 1-2 to 11c. In nuts prices are the same as last week: Peanuts, 10c.; filberts, 10 to 11c.; walnuts, 10 to 13c.; Brazil, 10 to 11c.; almonds, 13 to 15c.; peccans, 12c.; dates, 5 1-2 to 6 1-2c.; prunes, 6 3-4 to 7c.; figs, 10 to 12c.

Sugar.—The price of granulated is off 1-2 cent, and the feeling is unsteady. It is thought that if the price should fall off enough parties from the other side might step in and buy largely in raws and cause a sharp advance. Prices to-day: Granulated, 5c.; yellows, 4 1-4 to 4 1-2c.

Molasses.—The feeling is firm and prices remain the same as last week. We quote: Best Barbadoes, 31 to 32c.; second do., 29 to 30; Antigua, 28 to 30c.; Porto Rico, 32 to 35c.; syrup, in bbls., extra quality, 35c. per gallon.

Dairy Produce.—Eggs are scarce, prices have advanced, and there is every reason to expect the price will be higher, the price in the country being in many cases higher than here. Butter remains as last week, good being in extra good demand. In cheese the market is firm and holders are looking forward to higher prices. Prices are to-day: Creamery butter, 23 to 25c.; dairy do., 20 to 22c.; store packed do., 18 to 20c.; eggs, cases, 19c.; do., bbls., 18c.; cheese, 10 1-2 to 11c.

Fruit.—Apples continue to arrive in in large quantities and find a good market. They are in splendid condition, particularly the Bishop Rippon apples. Some kirds particularly look as if they were not going to keep well. It would look as if packers of apples were learning a good lesson, as they run through the barrels better than ever before. Every barrel should have the packer's name on it and he should be compelled to pay if it did not turn out right. Lemons are firm and unchanged in price. We quote: Apples, $2 to $3; oranges, West India, $6 to $7 per bbl.; $2.50 to $3.10 per box; grapes, per keg, $5 to $6; per basket, 30 to 40c.; Florida oranges, $3.50 to $4; peaches, per crate, $1.50 to $2; pears, $2.50 to $3.50; onions, per crate, $1; per bbl., $3.

Provisions.—Pork and beef continue high. Pork per carcase finds a ready sale at 7 1-2 to 8c. It has been bought live weight to go to the Upper Provinces as high as 7c., but this is not a general price, but it leads one to think that the market will continue firm. Clear mess, $23 to $23.50; mess, $22; P. E. I. prime mess, $18 to $18.50; plate beef, $14 to $14.50; pure lard, 12 1-2 to 13c.; compound, 10 to 11c.

Fish.—Prices remain as last week, though pollock are easier. We quote: Codfish, large, $4 to $4.20; medium do., $3.40 to $3.50; haddock, $1.80 to $2; pollock, $1.90 to $2; bay herring, bbls, $2.75 to $3; hf. bbls., $1.40 to $1.50; shad, $7 per hf bbl.; smoked herring, 10 to 11c.; Canso, bbls., $5 to $5.25; hf. bbls., $2.50 to $2.75; Shelburne No. 1, bbls., $3.75 to $4, hf bbls., $2.25 to $2.35; do., No. 2, bbls., $3 to $3.25; hf. bbls., $1.75 to $1.80; dulce, 6c.

Salt.—Coarse, 50c.; fine, $1.10.

TRADE SALES.

The stock of C. D. Ferguson, merchant of Aurora, has been sold by Suckling to N. Hockin of Toronto for 77½c. on the dollar cash.

The stock of the estate of L. B. Montgomery & Co. of this city was sold at Sucklings for 29½c. on the dollar to the Canadian Mineral Wool Co. of Bay street. The stock was about $6,000.

N. E. Grocer: We have interviewed good authority on the subejct of the new pickle crop and supply. As a matter of fact the pickle crop is rather short about all over the country—that is, it is not nearly up to the average. There was no stock carried over from last year's supply, to amount to anything. So the pickle business should be in a pretty good condition. But business is so quiet that it is hard to tell what the future will bring forth. Many of the manufacturers are short of stocks, but there is still enough in the country to go around. Some of the manufacturers have enough, and those are cutting prices. The situation seems to be about evenly balanced, and in ordinary times, if conditions of trade were nominal, the pickle outlook would be in a good condition. As it is the outlook is very far from dubious.



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The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R

LOUIS HILLIARD, Prop.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS IN INDIA.

ROSE & LAFLAMME,

Dominion Agents, MONTREAL.



Turkish Coffee

The young ones cry for it. The old ones must have it.

200 TONS

of this brand alone

SOLD LAST YEAR

Write for a Sample or ask our travelers.

Pure Gold Manufacturing Co. - Toronto

THE SITUATION IN RICE.

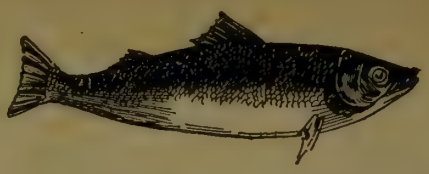
It is a question, says Chicago Grocer, whether there ever was a time in the history of the country when the situation on rice was so universally important as it is during the present season. The severe storms throughout the rice producing districts of the South did much material damage to the crop both before it was harvested and directly afterwards while it was yet in stacks that the exact amount of harm has never been fully computed. Statements have been sent out from New Orleans and other cities, generally regarded as basis of supply on this important item of commerce, which, if fully verified, as one well-known Chicago broker recently remarked, "make ordinary rice worth about ten cents per ounce." That many of these reports were purposely exaggerated with the idea of booming prices may easily be understood by anyone who has given the subject a moment's thought. And yet the question remains, what was the actual damage? In answer to the question we give the following extract from an editorial which recently appeared in the New Orleans Picayune, but even this must be considered with due allowance for the fact that the journal quoted serves a constituency which demands that it favor a "bull" market in preference to the other side of the question. This does not mean that the figures mentioned are in the least questionable, but rather where there is uncertainty known to exist the tendency is to magnify the damage rather than to underestimate it. The Picayune says:

Very nearly three months of the rice season have now elapsed, and the movement of the cereal to market during that time should show in some measure the probable size of the crop. The total receipts of rough rice at New Orleans to date have amounted to 301,397 sacks, as compared with receipts for the same time last year of 620,600 sacks, in other words, less than half the amount has been received this year than was the case up to this time last season.

With these facts before the trade it will be hard to persuade anybody that the crop will prove more than a million bags. That this is the prevailing impression is proven by the advance in prices which has taken place, and by the very general disposition of receivers of good grades to hold them back for better prices.

An interesting feature in connection with the movement of the crop to date is the almost complete disappearance of the large stock of old crop rice carried over at the beginning of the season. This rice was at one time a heavy burden to the market, but it has now been pretty thoroughly absorbed, and much of it was sold at very good prices, bringing the owners out even, and in some cases ahead, where a large loss was confidently expected at the end of last season.

With the stock of old rice absorbed, and with every evidence of a short crop, there is no reason why rice should not sell at good prices during the rest of the season. It has already improved considerably, but well-posted men believe that the situation warrants still better prices.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.



All kinds of Office and Store Fittings and Furnishings

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Toronto and Western Agents for
CHRIST'ER JAMES & CO., London, Eng.
PICKLES, SAUCES, JAMS AND MARMALADES
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JOHN P. MOTT & Co
HALIFAX, N.S.
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IS THE BEST.

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MOTT'S

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

TODHUNTER, MITCHELL & CO.,
— DIRECT IMPORTERS OF —
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

Though Hungry AS A



Pettijohn's California Breakfast Food

Will satisfy you and your customers.

ALL WHOLESALE GROCERS WILL SUPPLY YOU.

WRIGHT & COPP, Canadian Agents, **Toronto.**

Beware of all Imitations.



SNIDER'S HOME MADE TOMATO CATSUP.

UNEQUALLED FOR EXCELLENCE.

Cases contain 2 doz. Half Pints.
2 doz. Pints.
1 doz. Quarts.

THE T. A. SNIDER PRESERVE CO.

CINCINNATI, OHIO.

WRIGHT & COPP, Canadian Agents, **Toronto.**

BUY ONLY

CROWN PICKLES.

PREPARED BY

Nabob Pickles



Nabob Sauce

BATTY & CO.,

LONDON, ENGLAND.

WE WILL SUPPLY YOU.

TORONTO.—Eby, Blain & Co.; H. P. Eckardt & Co.; Perkins, Ince & Co.; Sloan & Crowther; Warren Bros. & Boomer.
HAMILTON.—Jas. Turner & Co.
MONTREAL.—Caverhill, Hughes & Co.; Hudon, Hebert & Co.
KINGSTON.—A. Gunn & Co.
LONDON.—Fitzgerald, Scrandrett & Co.

WRIGHT & COPP, Canadian Agents, **Toronto.**

POINTS OF MERIT ON WHICH THE HIGHEST AWARD WAS GRANTED

Highland Evaporated Cream

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping quality after opening.
3. Heavy consistence.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

HELVETIA MILK CONDENSING CO.

HIGHLAND, ILL.

WRIGHT & COPP, Canadian Agents, **Toronto.**

CANNED SALMON AGAIN.

DEAR GROCER,—Remarks re cutting prices of above, referred to in your last issue, reads very much as if written by a traveler who could not, or was unsuccessful in placing many orders to arrive, and now uses the opportunity of saying "I told you so," when at one time, no doubt, he would eagerly have taken an order as all others did. At prices offered four months ago all announced "rock bottom," not one spoke of lower prices, and when he speaks of "avoiding selling to arrive," he knows well enough such firms who do not post their men on "future delivery" are losing trade, or, in other words, "not up to date," and should there be one man who advised his customers not to buy his photo ought to have a prominent position in your paper. It may please him to know my stock is not large and such brands as I have cannot be bought cheaper, unless from some traveler, whom I referred to in a previous number, who knows I have enough for the present, and thinks he can make retailers feel blue with a lower quotation when goods are not wanted. If he would re-read what he has written a reply to, a different thought will probably strike him than imagining anyone attempting to give "pointers" to the wholesale trade as to how to conduct their "respective businesses."

Yours, etc., A SUBSCRIBER.

TEA $178 PER POUND.

Warren Bros. & Boomer have a sample of the celebrated Silver Tip Ceylon tea which secured the gold medal at Chicago and obtained a similar honor at the Kimberley (Australia) exhibition in 1891. This tea is valued at $178 per pound. It is not, however, on account of its commercial value that it is quoted at such an extraordinarily high figure. What makes the price is the peculiar way in which it is picked and dried. The leaf must be the top one only of the branch and must be gathered without bruising, as the slightest bruise would disqualify it. The drying is done by the sun. The leaf as cured is long and gray in color, and by the uninitiated would never be taken for that of tea. To the touch it feels like plush. The tea attracted a good deal of attention, and one expert, ignorant of what it was, who was tasting it in the liquor, valued it at 35c. per pound. When he was told that it was valued at $178 per pound the expression of his face can be better imagined than described.

PERSONAL MENTION.

Joseph Hood of Creemore, was in Toronto this week.

W. G. Smith, one of Cannington's leading merchants, was in Toronto this week.

Frank Close who has had charge of Lucas Steele & Bristol's sample room and formerly acted as city traveler, has gone in with Mr. S. Bradt. Mr. Close was very popular with the city grocers. Mr. Irvine, Lucas, Steele & Bristol's new city man is making many friends.

Mrs. Wiley of Wiley & Co. Gravenhurst, has been visiting in both Toronto and Hamilton.

George Miller of Homer & Co., Gravenhurst, has just returned from a successful deer hunt.

J. D. Roberts, manager of the Pure Gold Manufacturing Co., made a trip to Montreal last week on business.

J. W. McCulloch, who covers the Province of Quebec for the Pure Gold Manufacturing Co, has been making one of his occasional visits to Toronto. "He is loaded down with orders and glory," said one of the firm.

EXHAUSTED GINGER.

It is of the first importance that every grocer should be acquainted with the way in which the goods he sells are dealt with by those who manufacture them. A grocer is not an analyst, and the small profits of his business will not allow him to enjoy the expensive luxury of having all his purchases analysed by a scientific man, prior to offering them for sale to his customers. Our readers will therefore be interested in a discussion which took place at a meeting of the Society of Public Analysts which was held in June last, and at which a paper on "Ginger, with special reference to discrimination between genuine and exhausted specimens," was presented by Dr. Bernard Dyer and Mr. J. F. H. Gilbard, both analysts of very high repute. These gentlemen say: "It is well known that ginger which has been 'exhausted' or 'extracted' by mineral water manufacturers find a ready market as an adulterant of genuine ground ginger, and that the detection of such adulteration is infrequent, although dealers in honest spices have long groaned under the unfair competition to which such adulteration subjects them." After giving a great many details of the results of analyses which have been made, and describing the processes employed, they conclude with the following:—"While it appears to be unfortunately true that some samples of genuine ginger may be mixed with a considerable quantity of exhausted ginger without affording conclusive analytical evidence of the fact, it is at the same time, we venture to think, obvious that in a great many cases the addition may be detected, and that at all events much of the flagrant adulteration of ground ginger which is commonly believed to exist might be prevented by analytical vigilance." The question then arises whether such an admixture is an adulteration within the meaning of the Sale of Food and Drugs Act. The analysts above-mentioned give it as their opinion that to mix spent ginger with whole ginger is as much an act of adulteration as to mix skim milk with whole milk. But in the case of Lane v. Collins it was decided that it was not an offenre under section 6 of the act to sell milk which has been skimmed as milk, because the judges held that it was still milk, although the cream had been taken from it. Then, too, it appears to us that whilst it is the province of the analyst to determine the quality of an article it is somewhat beyond his proper limits to interpret the law relating to the sale of goods. We have noticed in more than one instance that a public analyst has appended to his certificate an expression of his opinion as to how the law should be interpreted in relation to the article which he had been called upon to examine. Magistrates have been heard to deprecate this, and we are by no means sure that they would not pursue the same course if in court an analyst were to use the phrase "flagrant adulteration of ground ginger" in relation to the sale of an admixture of exhausted ginger with whole ginger. That point, however, is a subject for discussion. What will most interest our readers is the possibility of their being imposed upon by the poorer article being supplied to them when they have ordered ginger of full strength and quality. That this is being done by unscrupulous dealers we have more than once been positively assured, and in the course of the discussion on the paper from which we have quoted, one speaker said that "to his knowledge a very large bulk of spent ginger which was used for trade purposes, was re-mixed and sold to the unwary as whole ginger." Another speaker said he knew of an actual case where ginger, which had been thoroughly extracted with strong spirit, and which was merely a mass of cellulose, fibre, and starchy matter, with no resin left, and practically tasteless, was used for adulteration purposes to his certain knowledge. Such conduct is, of course, scandalous, and deserving of the most public exposure. We may explain for those who are not familiar with this "trick of the trade," that manufacturers of cordials as well as ginger beer makers put the ginger they use through certain chemical processes by which they obtain the volatile essential oil which is the valuable property in ginger. The fibrous substance which is left after these processes is what is called "spent" ginger. Unscrupulous dealers grind this up with a proportion, generally small, of the whole ginger, and, by certain methods of doctoring, produce a ground ginger which is bright in color and of pungent flavor, and which sometimes the analysts tell us might deceive the very elect; this preparation they sell at a very low price, against which of course the unsophisticated article stands but little chance. On this subject our contemporary, the Produce Markets Review, which is always well informed, says:—"Any so-called ground ginger of a very light color offered at a low price should at once be regarded as suspicious, and purchases should be confined to houses known to be incapable of the practice in question. One infallible test is to be found when quotations are made for ground ginger 20s. to 30s. per cwt. below the price of whole ginger offered at the same time; whereas the cost of grinding alone ranges from ¼d. to 2½d. per lb., according to the fineness of the grinding and sifting." From the foregoing brief statements of what we believe to be the facts, our readers will learn the necessity which there is for them to be on their guard in buying, and to be forewarned is to be forearmed.—Grocers Chronicle.

Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

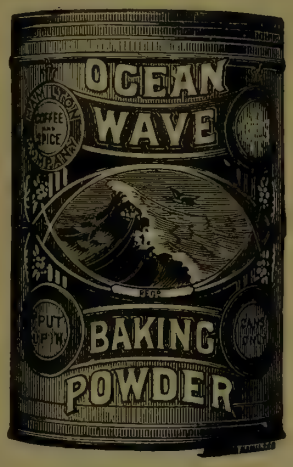
The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Adams & Sons Co.

Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade



STILL IN THE RING.

WE are not in business for the good of our health or the convenience of our customers. We believe in buying goods cheap and selling them dear. We can carry out this maxim and still sell

Barbadoes Molasses in Puncheons at 31c. or less per gal.

Prime Salmon, to arrive, at $1.10 per doz.

And we have a splendid assortment of Dried Fruits at fancy prices. Fancy quality. When you want a bargain write for ten or more caddies, each about 20 lbs., Congou Tea at 15c., and a Ceylon at 25c., we have on hand.

CANNED GOODS.

We have lost interest in these. No money in them for either Wholesale or Retail—same argument applies to Sugar. But don't imagine we have no bargains to offer. We are still in the ring—not the combination ring.

Lightbound, Ralston & Co.

Wholesale Grocers, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

George McSweeney, hotel, is offering to compromise.

P. J. Bovin & Co., boots and shoes, Quebec, have assigned.

James W. Wry, general merchant, Sackville, N.B., has assigned.

James R. Welsh, general merchant, Wentworth, N.B., has assigned.

J. R. Morrison, general merchant, Boissevani, Man., is asking an extension.

A demand of assignment has been made on Alex. Yapte, pedlar, Montreal.

Louis Pare, general merchant, Granby, Que., has sold out to Pare & Frere.

J. B. St. George Beaulien, cigar factory, Levis, Que., has obtained an extension.

Mrs. Catharine Bulger, trader, St. John's, Nfld., has been posted as an insolvent.

B. D. Johnson & Son, boots and shoes, Montreal, has filed consent of assignment.

T. M. Boggs and McKinnon Bros., general merchants of New Glasgow, N.B., have both assigned.

Jules Gauthier, general merchant, Grande Baie, is offering to compromise at 65c. on the dollar.

The business of Louis Lavoie, general merchant, Lause a Giles, Que., is being wound up.

George H. Stevens, Hope Coffee House, Montreal, is offering to compromise at 30c. on the dollar.

J. G. Thorgirsson, general merchant, Churchbridge, Man., has assigned live stock to Thomas Ryan.

J. W. McDermott, hotel and liquors, Weldford, N.B., is offering to compromise at 30c. on the dollar.

George Murphy, boots and shoes, Ottawa, has assigned to James Bailiff. A meeting of creditors has been called for the 28th inst.

Sydney Kelsey Chapman, grocer, 451 Sackville street, Toronto, has made a general assignment for the benefit of his creditors to Henry W. Eddis. A meeting of creditors will be held on Wednesday, Nov. 15.

PARTNERSHIPS FORMED AND DISSOLVED.

Racicat & Pelletier, grocers, Montreal, have dissolved.

H. Bentley & Co., general merchants, Lethbridge, Man., have dissolved. Tweed and Ewart retire and Bentley continues.

R. McGregor & Sons, wholesale grocers, etc., New Glasgow, N.S., have admitted Robt. Murray and Theodore F. Cunron as partners.

Frank Pfeil and Therese Cromby have registered a partnership at Lachine to carry on business as grocers under the style of F. Pfeil & Co.

SALES MADE OR PENDING.

Charles Stewart, general merchant, Harrowsmith, is advertising his business for sale.

The estate of R. Jamieson, general merchant, Seaforth, is advertised for sale by tender.

The stock of Laferriere & Tellier, general merchants, Berthervile, Que., is to be sold by auction 17th inst.

The stock of the estate of Stapleton & Elcombe, groceries and liquors, Peterboro, has been sold to W. J. Hall.

CHANGES.

T. E. Bissell is beginning business in Prescott as pork packer.

J. B. Anderson, general merchant, Dundalk, has sold out to A. G. Smith.

Hector Pare is starting into business at Granby, Que., as general merchant.

John Armstrong, hotel keeper, Allandale, has sold out to Crewe & Lawlor.

Ewen McDougall, groceries and liquors, Charlottetown, P. E. I., has sold out.

J. A. Eddy, general merchant, Scotland, Ont., has been succeeded by J. Campbell.

FIRES.

The stock, etc., of Levis Bros., grocers, Mattawa, Ont., has been damaged by fire and water.

DEATHS.

P. Lessard, general merchant, East Broughton, is dead.

DOES AGE IMPROVE FLOUR?

Flour fresh from the mill is in its best state. Flour left for weeks or months in bins or barrels may take on new scents and other attributes; but these are not improvements. They are the result of partial decomposition, of absorption from surroundings, and from changes that naturally carry the flour away from the normal. Flour may be "aged" exactly as cheese is "aged," says an exchange, but flour that is "high" from the absorption, from the decomposition of starch, from the weakening of its gluten, and from the growth of bacteria, is certainly not improved. Bakers say that flour is more easily handled, and makes the best and longest-keeping bread when it is newest. Buckwheat flour, rye flour are familiar examples of what takes place with "aging," and in wheat flour the deterioration is simply less marked. Much that is called improvement is simply a matter of taste in the consumer. One likes fresh butter and new cheese, while another prefers rancid butter and "high cheese." Just the same way age "improves" flour by changes that introduce new features. But is it improvement?—Practical Baker.

BRUSHES, WHISKS, BROOMS



We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.

SANDWICH, ONT.

THE BEST IS THE CHEAPEST .USE.



Do You Sell

BROOMS?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

YOU WANT

Goods that sell quickly and pay fair profits, then buy

Ammonia Soap

It is a success! Gives entire satisfaction! The delight of the Laundry and is asked for . .

EVERY DAY IN THE WEEK.

Don't stand in your own light! Put some in stock at once and be convinced of the truth of the above facts. . . . . .

TORONTO SOAP CO. | W. A. BRADSHAW & CO.
TORONTO, Ont. | PROPRIETORS.

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co.
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

SIMPLE BUT SURE

SOMERVILLE'S M. F. COUGH CHEWING GUM

FIVE CENTS PER BAR—Twenty Bars in a Handsome STANDING CARD

The Wholesale Trade Have It. Price, 65 cents per card.

C. R. SOMERVILLE - London, Ont.

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



EVERY GROCER KEEPS THE BEST

Keen's Mustard

IN SQUARE TINS..

CELEBRATED FOR ITS UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once. . . . .

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 16, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
" 1 lb, 2 "	2 20
" 5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15
Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.		
		Per gross
Silver Star Stove Paste		9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25
	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD.	per lb
1 lb packets	0 17½
½ lb "	0 17½

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s,, Canada, $2 30
For 5 gross and upward.	

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13

Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.

GUARANTEED
to be milled from SELECTED WHITE OATS.
to have DELICIOUS OATMEAL FLAVOR.
to be free from HULLS and SPECKS.
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, ¼s	10½
" Exq. fine Fr'ch, k.op. ¼s	11½
" " " " ½s	11
" " " " ½s	18½ 19
" Other brands, 9¾	11 16 17
" P & C, ¼'s tins	23 25
" " ½'s "	33 36
Sardines Amer. ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¾ size, cases 50 tins, per 100	11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops, 2 lb cans			2 60
" " 2	"	2 60	2 65
Par Ox Tongue	2½ "		8 50
Ox Tongue	2 "		
Lunch Tongue	1 "	3 40	3 50
" 2	"		6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		2 50
" " 2	"		4 00
Soups, assorted	1 "		1 50
" " 2	"		2 25
Soups & Boulli.	2 "		1 80
" " 6	"		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic ... Tutti Frutti Girl ... Sign Box (new) ... 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 15 1 16
	per lb
Mexican chocolate, ¼ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 4"
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ⅛, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " ... "	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 60	0 65
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

OYSTER CRACKERS.

Remember, we make the Pearl Oyster Cracker.
Eats nice, looks nice, and is nice.

7 Front St. East, Toronto

Toronto Biscuit & Confectionery Co.,

HENRY C. FORTIER. CHARLES J. PETER.

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c.	per lb
Currants, Provincial, bbls.	4½	4¼
" " ½ bbls	4⅝	4⅜
" Filiatras, bbls	4½	5
" " ½ bbls ...	4¾	5⅛
Currants, Patras, bbls.....	5⅝	6¼
" " ½ bbls.....	5⅞	6
" " cases	6	6½
" Vostizzas, cases...	7	8½
" " ½ cases	7¼	8¼
" 5-crown Excelsior (cases)	■	8½
" ½ case....	8½	8¾
" Panarita (finer than Vos.).....	9¼	10
Dates, Persian, boxes.....	...	...
Figs, Elemes, 14 oz., per box	...	...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
Bordeaux "	5	5½
Raisins, Valencia, off-stalk .	4½	4¾
Selected	5½	6
Layers	6	6½
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	.....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	.....	.....
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	.....	.....
Fancy Vega boxes.....	.....	.....
Black baskets	3 40	3 50
Blue "	.....	.....
Fine Dehesas	.....	.....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	.....	4 50
" Floridas.....	3 00	3 50

DOMESTIC

Apples, Dried, per lb.....	5¾
do Evaporated.....	.....

FISH.

Oysters, per gallon	.....	$1 25
" select, per gallon	.....	1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon..... "	.....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley.....	"	2 25
Buckwheat Flour, S.R.	"	2 25
Breakfast Hominy.....	"	2 00
Prepared Pea Flour.....	"	2 00
Farinose or Germ Meal	"	2 35
Pearl Barley (xxx)	"	1 40
Farina	"	1 40
Gluten Flour	"	3 00
Gluten Biscuits.....	per lb	12½
Whole Wheat Flour.....	"	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 " 2 25	
Patent groats, ½ lb. tins..... 1 25	
" 1 " 2 25	

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 57	.....
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 59
" Man Hard No 1..	....	0 71
" " No 2..	.....	0 69
" 3...	....	0 66
Oats, No 2, per 34 lbs	28½	29½
Barley, No 1, per 48 lbs..	...	40½
" No 2.....	...	...
" No 3.....	...	...
Peas.....	51½	52
Corn	...	...

HAY & STRAW.

Hay, Pressed, " on track	0 00	9 50
Straw Pressed, "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4¾
No. 2 ..... " ..	4½
No. 3 ..... " ..	4¼
TURPENTINE Selected packages, per gal 0 44	0 46
LINSEED OIL per gal, raw 0 60	0 62
Boiled, per gal..... 0 63	0 65
GLUE: Common, per lb.... 0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks.	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ¼ "	0 27½
" ½ lb. jars, per jar.....	0 75
" 1 " "	0 25
" ½ lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	13	14
" Fornigetta	...	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$5 00	$5 50
Filberts, Sicily	9	10
Pecans	13½	16
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeaux	11	12
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 12½	$0 13
Carbon Safety	0 16½	0 17
Canadian Water White		0 17
Amer'n Water White..	0 18½	0 19
Photogene	....	0 22

For prices at Petrolia, see Market Report.)

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces.

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

THE BEST !!!

NIXEY'S REFINED BLACK LEAD

GOES THE FARTHEST

W.G. NIXEY, LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular" BLACK LEAD

The "Most Remarkable" POLISH

Canadian Representatives:

Canadian representatives: Mr. W. Matthews, 7 Richmond St. East Toronto. Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		3 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 25
" dairy, tubs, choice	0 20	0 21
" " medium	0 17	0 20
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 15	0 15½
" cold storage.....'	0 16	0 16½
Beans	1 25	1 50
Onions, per crate	0 85	0 90
Potatoes, per bag.....	45	0 48
Hops, 1892 crop.....	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, shortcut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	....	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04½	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4½
" Japan.....	...	5
" Imperial Secta	..	5½
" extra Burmah	3½	4
" Java extra.....	6¼	6½
" Genuine Carolina	9¼	10
Grand Duke.	6¼	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....	$1	35
" 50 " bags	2	60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Cassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5½
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6¼
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-1b boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8¾

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4¾
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	5	5⅛
Paris Lump, bbls and 100 lb.bxs	5⅞	6
" " 50 lb. boxes.....	...	6
Extra Ground, bbls Icing.....	5⅞	6
" " less than a bbl ..		6¼
Powdered, bbls	...	5⅝
" less than a bbl.....	...	5¾
Extra bright refined	...	5
Bright Yellow.....	4⅛	4⅜
Medium "	4⅛	4¼
Brown	4	4¼
Dark yellow	3¾	3⅞
Raw, brl.....	3⅜	3⅝

SALT.

Bbl salt, car lots	....	1 00
Coarse, car lots, F.O.B.....	....	0 68
" small lots	0 85	0 90
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 75
" small lots	0 95	1 00
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2⅞	2¾
E. Superior	2¾	2⅞
XX	2⅞	2¾
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "	"	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—

	Per box
Mottled in 5 box lots, 100 bars	5 25
" " " 60 bars	3 25
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10

	Per doz
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72



AMMONIA SOAP.
72 bars, per box
1 box...$1 00
5 " ... 2 85
10 " .. 2 75
25 " ... 2 65

	Per box
" " Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (100 cakes)	5 00
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	33 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47

Plug Smoking—

Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48

Cut Tobaccos, Smoking—

Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	63
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	[illegible]
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	[illegible]
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	[illegible]
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe $1 90	2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry Goods, Clothing, Furnishings and Shoes. . . .

SEND for TRIAL COPY

1204 Women's Temple, Chicago.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process



No Alkalies

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

An Important Point of Merit

MILK GRANULES

is absolutely free from starchy matter, which is present in barley flour, and other infant foods, and contains no Glucose and no Cane Sugar.

It is a scientific fact that infants under seven months of age cannot digest starchy foods.

Don't Accept a Substitute

Johnston's Fluid Beef

IS UNEQUALLED

In Flavor, ...
. . Nutrition, . . .
. . . and Digestibility

The Best Tonic is STAMINAL,

BECAUSE

the moment the tonic does its good work it carries with it a food to answer to the effect of the tonic.

Can any Combination be More Happy!



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

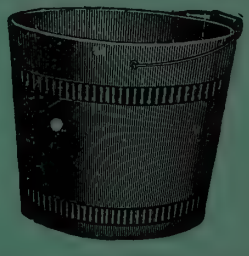


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

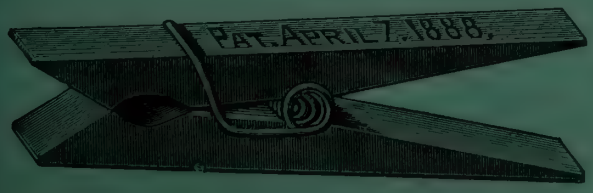
The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

NOT HOW CHEAP BUT HOW GOOD

The Pittsburgh LAMP

at a reasonable price is the

Most Profitable Lamp



BOTH FOR THE DEALER AND CONSUMER, ON THE MARKET. . . .

. . . WRITE FOR PRIMER

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO NOVEMBER, 24, 1893. No. 47

Manufacturers to Her Majesty the Queen by Special Warrant

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862
Only Medal Dublin. 1865.
Only Silver Medal Paris. 1875
Grand Gold Medal Moscow. 1872. &c. &c

Bulls Head Trade Mark

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

1878 Cross of the Legion of Honour

IF YOU WISH TO INCREASE YOUR TRADE

AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

For prices apply to their representative:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
"TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from **any** drop in price, on stock in hand. . . . . .

The E. B. EDDY CO. :

HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

"Standard Goods are the best to Handle"

THE UNITED ALKALI CO. LTD.

ARTHUR P. TIPPET & CO., Canadian Agents,

FOR

Highest Test

98 50/100 PER CENT. PURE

BI-CARBONATE OF SODA.

98 50/100 PER CENT. PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 50/100 PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.





66 PRIZE MEDALS

Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.

Toronto Offices: **J. S. FRY & SONS,** 43½ Wellington St. East

Superlative

This term aptly describes the state of perfection attained in the manufacture of

Pettijohn's California Breakfast Food

Admittedly the most nourishing of breakfast delicacies offered. The many feeble imitations that flood the market only serve to carry this popular brand farther beyond the range of competition.

Morton's Rubbed Sage, half pints.
Morton's Savory,
Morton's Thyme,
Morton's Parsley,
Morton's Mint,
Morton's Kippered Herrings,
Morton's Preserved Bloaters,
Morton's Fresh Herrings in Tomato Sauce.

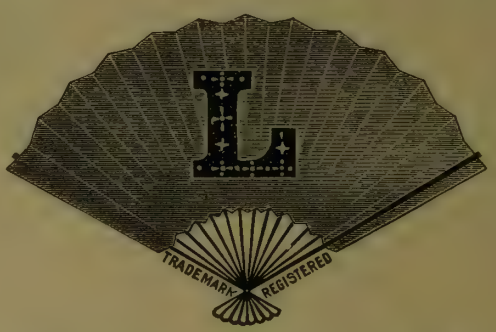
WE SOLICIT CORRESPONDENCE.

IT IS A PLEASURE TO SEND SAMPLES.

W. H. Gillard & Co., Wholesalers only **Hamilton, Canada.**

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias, 7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs "arriving."

Edward Adams & Co., Established 1844 **Wholesale Grocers**

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

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There is very little of the spirit of live and let live in the business world of to-day. In some quarters there seems to be an entire absence of it. And the Pharmaceutical Society of England seems to be badly afflicted in this respect. At least this is what is to be inferred from its actions of late. The law stipulates that any person who shall sell or keep an open shop for the retailing of poisons, not being a chemist, shall for every such offence pay a penalty of £5; also that it is unlawful to sell any poison unless the box, bottle, wrapper or cover be labelled with the name of the article and the word "poison," and with the name and address of the seller. Some time ago the Pharmaceutical Society or its legal advisers put an extended construction on the law which its makers never probably intended should be. The particular construction was that patent medicines came under the category of poisons. The intention was obvious: The pharmaceutical people wanted to stop the English shopkeepers, who had been selling these medicines, for nobody knows how long, with benefit instead of injury to the public, from further trafficing in them. The legal machinery was put into operation and victims were soon struggling within its intricacies. Almost unceasingly this work of persecution has gone on for some time. Many of the cases were of a most frivolous and petty character. The bottles of medicine which the unfortunate shopkeepers had sold probably for many years were submitted to analysts for investigation. There is poison in nearly everything; and of course poison would be found in the proprietary medicines submitted to the analyist. Then ten chances to one it was woe to the unhappy storekeeper. Occasionally the pharmacists carried their persecutions too far, and then the results were against them. This was the trouble the other day in an appeal case heard before a London court. A Manchester storekeeper had been charged with an infringement of the act in having sold a preparation known as licoricine and which contained morphine. The bottle containing it had a notice pasted thereon which read: "This preparation combines the properties of licorice root, chlorodyne, etc., and to insure its careful use, according to printed directions, the Pharmacy Act, 1868, require it to be labelled 'Poison.'" The analyist who examined the preparation and found morphine therein was not prepared to say whether the taking of the whole contents of the bottle would do an adult any harm. The judge thereupon gave judgment for the defendant, hence the appeal. But in the appeal case the Pharmaceutical Society was no more successful than in the first instance, the verdict of all the presiding judges going against it. The result of this case is important in the precedent it establishes, namely, that in order to make out a case against a storekeeper for selling proprietary medicines it must be proven that the bottle containing the preparation has in it sufficient poison to kill an adult.

* * *

These persecutions that are being carried out in England against inoffending storekeepers are all the more interesting to the merchants in Ontario who handle patent medicines in that they give them an idea what they might have experienced had the Ontario Pharmaceutical Society succeeded in getting its obnoxious amendments adopted at the last session of the Ontario Legislature. It is improbable, however, that one knock-out will deter the Ontario pharmacists from making further attempts to gain their object. It may take a good many to do that. At any rate they will bear close watching. Next year the general elections for the province will be held, and it would not be at all inopportune for the merchants in every constituency to sound the candidates as to their beliefs in this matter. An ounce of prevention is better than a pound of cure.

* * *

A good deal has been written and said of late regarding the advisability of retail merchants making greater efforts in the way of soliciting trade. Regarding such propositions we have nothing but what is favorable to say. Much could be done in the premises; but at the same time, in the soliciting of trade the desirability of getting customers to the store should not be lost sight of. Personal acquaintanceship between merchant and customer is one of the things most to be desired. It not

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

only minimizes the possibility of friction but makes the doing of business much more pleasant. The wholesalers know this, hence the assiduity with which they try to cultivate the acquaintance of the country merchant during the fall exhibitions, particularly sending out invitations to them to call and see them and look through their warehouses, and going so far as to keep their travelers home to entertain them.

* * *

How country merchants are to secure the desideratum of a better acquaintanceship with their customers is largely a matter for themselves to determine. They know best the peculiarities of their customers and how they may best cater to them. At the same time a suggestion or so in the premises may not be amiss. One fundamental requisite is a courteous and obligiug demeanor on the part of the merchant and his clerks. Inattention and discourtesy are two things that man, woman or child will not brook. Other magnets whereby customers may be drawn to the store are cleanliness of the person and store, and well and uniquely dressed windows. Attractive and nicely worded advertisements telling of some line of goods that you may have to show them will also do much in the premises. Solicit trade by all means, but let it be a means to an end, and that end the bringing of customers to your store.

* * *

Commission men have been complaining for some weeks regarding the condition of some of the dressed poultry when it reaches them. The particular cause of the complaint is in the matter of packing. Poultry packed in close cases during such mild weather as we have been experiencing this fall does not by any means tend to improve its quality. On the contrary, it positively injures it, a damp and clammy condition being imparted to it, and this has been the characteristic of a good deal of the poultry that has been brought into Toronto market this fall. The result naturally has been a depreciation in the value, in some instances considable, while much discontent has been engendered among shippers, much of which would have been obviated had proper care been exercised in the packing. To ensure dressed poultry arriving in good condition it should be wrapped in paper and put in crates. Poultry packed in this way appreciates rather than depreciates in value, as is frequently the case with poultry shipped in close boxes.

DECISION RE ASSIGNMENTS.

An important decision was given in the Ontario Court of Appeal Saturday regarding the Law of Assignments and Preferences. July 18th last the Breithaupt Leather Co. placed a writ against the goods of a merchant named Marr in the hands of the sheriff of Simcoe, who seized the goods the same day. Two days afterwards Beardmore & Co. and Park & Co. also placed writs in the hands of the sheriff. July 26 Marr made an assignment. Between August 8 and September 5 a number of other writs were placed in the sheriff's hands for execution. In distributing the estate the sheriff proceeded to do so pro rata. This, of course, meant that the Breithaupt Leather Co., Beardmore & Co. and Park & Co. were to rank with the ordinary creditors, their writs executed before the assignment counting for nothing. The Breithaupt company took exception to this method of distributing the assets, and brought suit in the county court of Simcoe. The judge's decision was against the plaintiffs. Not satisfied they took the case before the Court of Appeal. Friday the finding of that court was contrary to that of the Simcoe court. This means that the three writs issued before the assignment was made must be satisfied before any distribution of assets is made between the other creditors. This is practically an endorsation of the decision of Justice Galt, who declared ultra vires section nine of the Ontario Assignments and Preferences Act, which section had been created to prevent writs issued prior to an assignment and still unsatisfied taking precedence over claims of other creditors.

ABOUT DRIED CURRANTS.

The report that advices from Patras bespoke greater firmness on dried currants has occasioned some comment in the grocery trade in Montreal, but the impression seems to be that any change from now out will not have any appreciable effect on the valuation of the fruit in Canada. In this connection some interesting comparisons have been made of the situation this fall, and the way currants were held on the market last season at the same time. As everyone knows, the currant market opened this year with prices unprecedentedly low, so low in fact that an advance of some kind or other was almost a foregone conclusion, so that grocers are not surprised that Patras cables have a firm tone. Owing to these low prices, however, Montreal houses bought freely of currants at the low values, and now supplies either here or on the way are considered to be ample, while the fact that they are well distributed also is another argument in favor of a moderate range of value. Last fall the circumstances were different. Practically all the currants in Montreal were controlled by one firm, who had their price and would not listen to any talk of concession. As a consequence unprovided jobbers neither had any supplies of their own under control, nor could they procure them on the open market, and consequently, if they wanted the goods had to pay for them. This year the case, as we have said, is entirely different, for several houses have supplies both on spot and on the way which they consider to be amply sufficient for all their possible wants. They do not look for any material change in the price of currants, therefore, although the primary markets may stiffen up a trifle, but it may be noted that even at the last advance cabled from Patras the cost and freight prices are low compared with those ruling in previous seasons.

CITY TRAVELERS' "AT HOME."

Successful was the At Home given by the City Travelers' Association Friday night in St. George's Hall. The guests were city travelers, non-members of the Association. There were over a hundred present, and everyone's cup of pleasure seemed to be well filled. And it was not surprising, for "Mine Host" the Association had anticipated to a degree the entertainment of its guests. Excellent and varied was the musical program, choice and plentiful the cigars, ample the refreshments, and attentive to the comfort of their guests were the members of the Association. This was the program the guests listened to as they paused in their card playing, conversations and puffed their cigars: Five-shot Quintet Club, Messrs. Horden, Collins, Macdonald, Charlton, Hoogs; Harmony Quintet Club, Messrs. Dinnick, Gorrie, Verral, Adamson; banjo and guitar duet, Messrs. Horden and Collins; ventriloquist, Mr. Hoogs; sexaphone soloist, J. W. King; reader, Mr. Howitt; soloists, E. B. Piggott, J. R. Morrison, Mr.Major, Macdonald, Gorrie, A. J. Tipping; piano soloist, W. Dunn. W. T. Harrison was accompanist, and R. M. Corrie master of ceremonies.

Something which the guests listened to with apparently as much interest as did they the program, was the address of the President of the Association, James Owen, in which he gave a brief and lucid history of the Association, its aims and objects, and the work it has accomplished. He said that the projectors had felt that there was no need of forming an insurance scheme in connection with the Association, because the Commercial Travelers' Association covered the ground in that respect. It was therefore decided to make the Association a beneficiary organization. "A man insures his life, he insures his property, and why should not a man

insure himself against sickness?" he queried amid applause. During the past year they had had a big draught on the sick fund and yet the Association was to-day more prosperous than ever, and for a young organization had a handsome surplus. (Loud applause). "The point I want to make," continued Mr. Owen, as he took his hands from his trousers' pockets and laid his index finger in the palm of his right hand, "is this: If we can do so much with so small a membership what could we do if all the city travelers took an active interest in the Association." Those present saw the point, smiled and applauded vigorously.

DOINGS OF COUNTRY MERCHANTS.

F. Krug, of Tavistock, is in receipt of a large consignment of fruit.

Watson Bros., of Guelph, have just received a full line of Christmas fruits.

C. A. Nearn, of Goderich, has made preparations for a big Christmas trade.

The sale which T. Mills, of Wingham, has been carrying on has proved a success.

Henry & Trask, groceries, boots and shoes, Drayton, have dissolved. E. G. Henry continues.

Coutleon Bros., of Clinton, have made a big shipment of fruit and butter to New Brunswick.

P. Anderson, one of Guelph's merchants, is anticipating a trip to the Old Country after Christmas.

D. C. Strachan, of Goderich, has refitted his store and it is now said to be one of the finest in the West.

Fish King Hay, of Kincardine, is expecting a big consignment of fresh water salt herrings and trout.

E. J. Madden, of Newburg, has shipped 2,000 boxes of cheese to England. He paid from 10 to 10 1-4c. per lb. for it.

J. E. McElderry & McCrae, of Guelph, are in receipt of a big consignment of blue fruit and Valencia raisins for the Christmas trade.

Edward and James Walsh, of Stratford, have just returned from the Old country, where they have been with a carload of horses.

Price & Son, of Goderich, have got their store in good shape for the Christmas trade, it being well stocked with groceries of all kinds, especially teas.

John Moffatt, of Kincardine, is now prepared to supply his customers with fruit good and cheap. He is also in receipt of a large consignment of new Japan tea.

The lumber yard and planing mill of W. Murray & Co., North Bay, was burned the other morning. A gentleman who was negotiating for the purchase of the lumber had arrived in town a few hours before the fire broke out. There was no insurance.

John Sullivan, of Wingham, who recently took unto himself a wife, is comfortably settled down in his new home.

R. Y. Fish, of Waterloo, was last week visiting his store and mill in Elmsdale, Muskoka, where he found everything, under the management of Alf. Munn, progressing favorably.

GETTING RICH ON CREDIT.

American shrewdness is well illustrated in a real estate transaction that occurred in a small town not many miles from Pittsburg. On a capital of 75 cents a man possessed himself of a capital of $220,000 worth of property. Six or seven months ago Mr. Blank met with some losses in business which cleaned out what capital he had and left him with 75 cents in his pocket. He realized that something had to be done. Having a place where he was always sure of accommodation, he wasted no time, but on the very day he met his loss he began to look about to turn something up. For a long time he had noticed a 220-acre tract of land adjoining a town of 5,000 inhabitants, which he thought would make a good real estate investment. He went to the agents of the estate and secured a 90-days option on the place for $350. He didn't have the money, but being well known in the neighborhood, was given credit. He next engaged a surveyor, who laid the plot out in 1,600 lots, and charged $750 for his services. This, likewise credit. He thought it would be a good idea to have a street railway located, and, as time was money in his case, he succeeded in getting a charter through, being a friend of the Governor, in three days.

He next announced through advertisements obtained on credit that he desired to sell a number of lots at $250 each, conditionally; that is, no money was to be paid on the purchase until he had broken ground for the location of some manufactory employing not less than 200 men. When such a factory was started, the buyers were to hand to him half the purchase money. In 18 days $85,000 worth of property was disposed of to some of the most solid citizens of that town and Pittsburg, a great deal being sold in blocks. About this time the creditors who had favored him were beginning to press for their money; so, in order to hasten a consummation of his plans, he called upon a prominent manufacturer of Pittsburg and made him a proposition that if he would move his works to this point he would give him so much ground and a cash bonus besides.

All this time the promoter had nothing but his 75 cents, and creditors were pressing him on every side. The manufacturer refused to locate until he had received a deed of the property. The promoter here met another difficulty. He couldn't get a deed until he paid for it. He finally saw a way out of it, and asked the manufacturer if he would begin digging for the foundations, assuring him the deed would be forthcoming in due time. This the manufacturer did, and no sooner was the stone hauled and the ground broken than the real estate man called upon his purchasers for half the purchase money, according to agreement. In a couple of days he had $42,000 in his possession. With this he was able to pay the manufacturer his bonus, to settle all his debts, and by placing several mortgages, to purchase the property. He now has four manufactories under way, two squares of railway laid and 1,200 lots left, after having paid for everything and allowing himself a liberal salary besides.—Pittsburg Despatch.

ELI AND CHAUNCEY.

"I was talking one day with Mr. Depew about demand and supply," writes Eli Perkins. "I said the price of any commodity is always controlled by the demand and supply."

"Not always, Eli," said Depew; "demand and supply don't always govern prices. Business tact sometimes governs them."

"When," I asked, "did an instance ever occur when the price did not depend on demand and supply?"

"Well," said Mr. Depew, "the other day I stepped up to a German butcher and out of curiosity asked:

"'What's the price of sausage?'.

"'Dwenty cents a bound,' he said.

"'You asked twenty-five this morning,' I replied.

"'Ya, dat vas ven I had some. Now I ain't got none, I sell him for dwenty cends. Dot makes me a rebutation for selling cheab, und I don'd lose noddings.'

"You see," said Mr. Depew, laughing, "I didn't want any sausage, and the man didn't have any; no demand and no supply, and still the price of sausage went down five cents."

"Well, there are strange things in this world," I said. "Now, take the words 'manufacture' and 'make'; I always thought that both words meant the same thing."

"Why, they do, Eli," said Mr. Depew.

"Not always," I said.

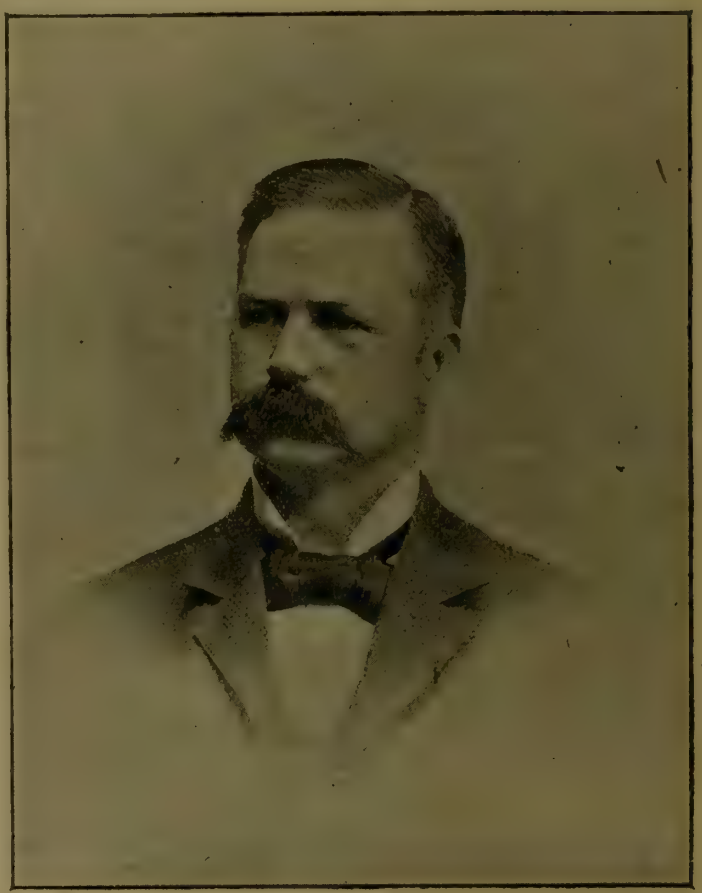
"Now, when could they have a different meaning?"

"Why, this morning I came down on a Central car manufactured to carry fifty passengers, but it was made to carry seventy-five people."

"Yes, I dare say; but we'll now talk about the Behring Sea question."—Express Gazette.

R. W. RITCHIE.

The subject of this sketch is the oldest traveler in the employ of Eby, Blain & Co., wholesale grocers, Toronto. When Eby, Blain Co. purchased the business of Wm. Ramsay & Co., Mr. Ritchie was on the road for that firm, having started out two or three months before the transfer of the business was made, and his services were retained by Mr. Eby. Previous to entering the firm of Wm. Ramsay & Co., he, like a good many of his fellow travelers, had served an apprenticeship behind the counter of a country store. His present route lies on the Credit Valley branch C.P.R., the T.G. & B. and the W.G. & B. and includes such towns as Wingham, Mount Forest, Owen Sound, etc. Mr. Ritchie is peculiarly fitted for the duties of a traveler. First of all he knows his business, and he has so carefully fathomed the peculiarities of his customers that he knows just what each one wants or does not want. As a painstaking and conscientious man, none could be scarcely more so. If he has an article which he feels this or that customer would not be able to turn over to advantage, all the powers that be could not force Mr. Richie to sell it him. Then as an expert in Japan teas he stands in the very first rank. None excell him on the Toronto market, and it is doubtful if any equal him. His route runs through a big Japan tea consuming part of the country, and his knowledge of this kind of tea stands him in good stead, for he knows just exactly the districts which are partial to Yokohama or Nagasaki growths or whichever the case may be. Any goods in which he has not unbounded faith find no place in Mr. Ritchie's "grip," and everybody who knows him will tell you his word is as good as his bond. It is no wonder, therefore, that he has been so successful or that he is such a hard man for his brother travelers to follow. "I don't want Ritchie to die," a fellow traveler of his was once heard to say, "but I do wish he was traveling in another section of the country." There are many things characteristic of Mr. Ritchie which younger "Knights of the Grip" or those who essay to become so, may with profit emulate. A good conscience toward all men is a good thing. But if, in the thirst to make good returns to the house, articles are represented to be what they are not this is not possible. His home is in Ingersoll, and his friends say he is as successful as a family man as he is as a traveler.



R. W. Ritchie.

WORLD'S FAIR PRIZES.

The benefit that may be derived by individual persons or firms who have won prizes, medals or awards at the World's Columbian Exhibition, suggests the idea that all this might be made a means of bringing a very great deal of special renown to Canada.

The custom in this fair, as in others, will likely be that these awards will be sent to the Dominion Government at Ottawa, who in its turn will send them to the various Provincial Legislatures to distribute, one at a time, as they are received. A prize winner in this way will not get as much credit for his efforts or expense as he really deserves, nor will his efforts bring him further reputation than he can gain by self-advertising. The benefit therefrom will be small either to him or the country. Again, it will take years before he can recoup himself for his unusual trouble and outlay.

It would be a pity, therefore, if the great efforts that have been put forward by so many of our people to bring credit to our country, should be allowed to pass away without some action having been taken to derive the greatest benefit possible out of what has been tried and accomplished.

It is proposed, therefore, by many Canadians that the Dominion Government retain the awards till all are received. Then in due time have a large gathering in Montreal for the Province of Quebec and the East, and in Toronto for Ontario and the West. To these gatherings invite all the prize winners, who may be represented by proxy if they personally could not be present, when they will receive, with special honor and renown, the reward they have so well earned.

The occasions could be made a great advertisement for Canada, showing the world in a special and marked manner months after the Chicago Fair has passed away and when its excitement cannot mar the interest of our resources and advantages in a renewed and more effective way.

With patriotic speeches by eloquent men and extensive preparations made to have them thoroughly reported in foreign newspapers, each individual would be well recompensed for what he had done for himself and his country, and by the publicity given him induce him and others to put forward greater efforts at the next World's Fair, to show all nations that not only are we a people financially strong, but that in all that pertains to make a great nation, either in art, science, manufactures, agriculture, horticulture, mining or forestry; educationally, piscatorially or any other way, we are able to compete and hold our own.

This idea, therefore, is commended to the care of the Manufacturers' Association and the Boards of Trade of Montreal and Toronto, to open up correspondence with the Government to the above end. There are other associations that would also be glad to join the above mentioned if they were notified and asked to assist, notably the one interested in dairy products.

This journal will be pleased to receive any suggestions from any of our readers that will help.

MUST KNOW HIS BUSINESS.

One of the secrets of success of prosperous business men is their ability to select competent heads of departments. In a large flour mill the man above all others who holds the key to the proprietor's bank account is the head miller, says a milling contemporary. It is important, in fact absolutely necessary, that the head miller should be a thorough master of his trade in his ability to get the best results out of his wheat. In the matter of waste a very slight loss per bushel of wheat or barrel of flour in a thousand barrel mill amounts in the aggregate to a large sum. A loss of one pound per bushel in a year would amount to $15,000.

IT WAS SATISFACTORY.

A retail grocery firm, being asked for a statement of their condition by a jobbing house, gave their assets as follows :

Cash invested in grocery	$1,014 72
Surplus outside of business	4 14
Real estate	2,500 00
Chattel property—pointer pups, etc.	8 35
Tom Collin's note—past due	400 00
Pool checks	2 20
Cereals—mostly pop corn and navy beans	4 26
Hereditary wealth from our uncle in England	00,000 00
Bonds	00 00
Missouri 6's	Just out
Pacific Mail	Non est
Credit Mobiler—registered	0,000 00
Emma Mining Company, 1st mortgage	0,000 00
United States 5's	Are on
Western Union—preferred	U bet

The firm stated that in addition to the above, their personal effects, etc., were as follows :

"One wife and two children, three heating stoves, two left-handed looking glasses, an extension table, with all appurtenances thereunto belonging. Now, gentlemen, you will readily perceive that we are frank—concealing nothing. All our real, personal and chatteral and collateral and hereditary wealth are unfolded to your gaze. We confess that in an unguarded moment we did put one of our children in our wife's name. With that exception, the property is nearly all convertible. Now, brethren, after reviewing the above multitude of wealth, don't get reckless and insist on forwarding two or three carloads of staples. We can't use them. Don't consider us a national bank ; rather put us down as a 'Freedman's bureau savings institution.'"—Ex.

THREE GOOD THINGS.

The three great requisites to healthy, and hence happy living—good air, good water and good nature—are so cheaply obtained that they are very frequently ignored or not estimated at their real value, if the conclusion of Mr. Robert Bonner, says an exchange. In this country, where pure air is to be had for the mere demand, one often sees small windows and few of them in sleeping rooms, or else no provision is made for opening at the top to let out foul or warm air, quite as necessary as the opening at the bottom. Many an invalid would recover could he but live in a constantly purified atmosphere and drink nature's purest beverage. Many another, a victim to indifferent health, would be restored to his norman condition if his mental atmosphere were cleared of all the ill-nature, the petty complainings, envy, malice and uncharitableness of his own or his family which cloud his life. The perfect man, physically or mentally, is he who has discovered that we are simply erring, struggling children, and that an abundance of charity for others' shortcomings will meet a like return and help greatly in preserving serenity.

RESULTS OF ADVERTISING.

The market seems to be fairly well satisfied with the report of the first year of Messrs. A. & F. Pears (Limited). There have been some slight fluctuations since the dividend was announced, but the ordinary shares are still at a substantial premium. Buyers of these shares at the issue price are getting 10 cent on their investments, and those who have bought on the market get 8 to 9 per cent. The total net profit earned has been £70,955. This is within £1,000 of the best year shown by the prospectus before the business passed into the company's hands. In the prospectus a statement appeared to the effect that in the vendors' opinion the advertising expenses could be safely reduced to £80,000 a year from the £104,000 which was spent in 1891. It would appear that they have found this immense sum insufficient. They have spent more than the £80,000 in advertising, and "the vendors have agreed to bear the excess." This shows a very sensitive conscience on the part of the vendors, but it shows quite as clearly how delicately sensitive such an article as soap is to fluctuations in advertising. It is evident that the directors had very quickly found that economy in advertising was not a wise policy.



EVERYBODY USES SOAP

But, not everybody knows what kind to buy.

The soap that is the purest, that does the best work with the least labor, that goes farthest, that can be used on everything washable and by everybody, is the soap which common sense will tell you to buy.

Such a soap is

"Sunlight"

GROCERS find it a pleasure to sell this soap because they know there is no humbug about it, and that every bar sold to a customer means a satisfactory sale and no complaint afterwards.

AWARDED 15 GOLD MEDALS

Appointed by Special Royal Warrant **SOAP-MAKERS** to the **QUEEN**

CANADIAN HEAD OFFICE } **LEVER BROS., LTD., TORONTO**

CUT PRICES.

Some retail storekeepers have the idea when standard preparations are "cut" so that they have to be sold at or very close to cost, that it is better not to handle them, even though they may be called for repeatedly. This method of conducting business is, in my judgment, very unwise as well as unprofitable. It is unprofitable, because it acts as a hindrance to the securing of new trade.

If Mrs. Jones is aware that you do not sell such goods, she will pay her respects to a storekeeper who does, and your competitor, who, perhaps, was compelled to sell certain goods at cost, by keeping them in stock and by letting it be known that he has them on sale, has secured an order for other articles on which he has realized a good profit. And this from your customer. He has profited not only on this sale, but has opened the way for future trade, for his customer is sure to return when in need of the same goods you have refused to keep, and very often will leave an order for other goods and you will awake to find that her custom has been transferred to your competitor.

It is but idle to endeavor to impress upon your customer the fact that you are not handling cut goods, on account of the little or no margin of profit, especially when your neighbor announces in bold letters that the same goods may be obtained at his store at a figure which you have informed your customer is practically the cost of the goods. At once she supposes that you are not as shrewd a buyer as your neighbor, and assumes that if you cannot compete with him on cut goods it would be the same with everything else in your line.

The idea that it is unprofitable to handle cut goods while confined almost exclusively to retailers, is occasionally shared by wholesale houses. To instance a case: Mr. A—, a large wholesale grocer, refused to handle certain goods for the above reason, and gave notice to that effect to the company manufacturing them. By reason of a special inducement offered by this company to the retailers, orders for their goods were secured to be filled by the wholesale house with which the purchaser held business relations. A large retailer turned an order into the company with the request that it be sent to Mr. A— to be filled. Knowing that Mr. A— would "turn down" the order, the purchaser was requested to give the name of another firm with whom he kept an account; which he accordingly did, and they delivered him, not only the cut goods, but secured at the same time, what another member of the firm regarded a "very nice" order for other goods. This house, by cheerfully filling his order, is held in higher esteem by the retailer than is Mr. A—, who, by refusing the order, has sacrificed his customer's future trade which sometimes reached as high as a thousand dollars a month.

When conversing with a certain grocer regarding this action of Mr. A—'s, I was told that not for a moment would he think of acting in this manner to any of his regular trade. He was of the opinion that certain standard preparations would always be sold for less than prices established by the proprietors of the goods; and that it seemed small business for a storekeeper to accept orders on which a good profit was realized, and refuse to supply other goods in his line on account of the small margin.

This to me is the right view of the question, and I find that it is shared by all merchants who are awake to a very important consideration nowadays—the pleasing of one's customers.—J. H. Ingersoll, in Trade.

PRIVATE BRANDS AND CUTTING.

The use of their own private brands by retailers is recommended for two reasons—they serve to advertise the dealer instead of the packer, and they afford the former some protection against injury by the reckless price-cutting of rival merchants, says Merchants' Review. To most retail grocers the last mentioned point is perhaps the most important, because cutting is practised almost universally, while the majority of the trade have small financial resources and are therefore in a practically defenseless position as against the assaults of the "cutters." But this very circumstance also makes it difficult for many dealers to employ a private brand. In order to make it worth the jobbers' or manufacturers' while to pack goods under special labels, the orders must be of a certain magnitude. If only a small lot is ordered, a price above the market rate is charged. A private brand therefore is a luxury that only dealers possessing ample resources can afford. But if a private brand is beyond the reach of the small dealer, he need not be thrown back upon the proprietary brands that are notoriously cut. It is not a case of Hobson's choice, for there is nothing to prevent several dealers forming a purchasing combine for the purpose of obtaining the discounts for quantities, and having the goods packed under some title that may be mutually agreed upon—the goods afterwards to be distributed among the members of the combine in such quantities as may be required by each grocer. This, in fact, is the method employed by an association of retail merchants in a neighboring State that has adopted the co-operative system in the purchase of supplies for the members, and all articles that it is desirable to have packed under a trade brand or labeled by the jobber with the association's own label, there being, no doubt, a mutual understanding in the combination that prices of such goods are to be resolutely maintained. Whether the example set will be generally followed by other retail associations only time can reveal, but the plan seems to offer to the smaller dealers a very simple yet effective solution of the cutting problem, so far as some grocers' specialties are concerned.

The destruction of profits on proprietary goods, through the keen competition among retail distributers, has long been a source of bitter complaints in the grocery trade, and in Europe as well as in this country. In England, according to a London trade journal, the dissatisfaction at the unremunerative character of the trade in proprietary articles has resulted in a determination on the part of some of the grocers not to handle such goods in the future, the latter declaring that they will no longer allow their stores to be turned into advertising depots for the benefit of manufacturers.

ANOTHER BRITISH BREAD HORROR

British taste appears to run to the horrible in breads. Says the London, England, Confectioners' Union: When will it end, this perpetual patenting of bread and biscuit mixtures? The public do not appear to appreciate them, yet hardly a week passes without some self-appointed savior of mankind lodging a specification at the patent office and paying heavily for the privilege. The latest recruit to the swollen ranks of inventors of "patent mixtures" is John Whittaker, a baker, residing in Backford street, Halifax, who says that the object of his invention "is to manufacture bread, biscuits, biscuit powder, and other bread goods so that they will be more nutritious than bread as at present manufactured." It is well known that hypophosphite of calcium and calcium hydrate are ingredients or properties necessary and good for the human system and freouently prescribed by medical men. One or both of these medical properties Mr. Whittaker proposes to combine and blend with flour for the purpose of being made into bread. The following is an example of manufacturing the bread containing these ingredients when making, say, eight stones of bread, to do which, says the inventor, "I should add the necessary quantity of flour, together with seven gallons of milk, one ounce of calcium hydrate mixed with one gallon of water, four ounces of hypophosphite of calcium, and the usual amount of sugar, lard and yeast, according to the judgment and discretion of the baker; afterwards the whole is then kneaded and baked into bread. In making biscuits and other fancy breads, the proportion of hypophosphite of calcium and calcium hydrate would be slightly increased, but I do not limit myself to the exact proportions of ingredients enumerated above, as they may be somewhat varied according to requirements, nor do I confine myself to use both the above-named ingredients, as the calcium hydrate may be omitted."

SPECIAL VALUES

THIS WEEK in

NEW CURRANTS
NEW RAISINS
NEW PRUNES
NEW PEELS
DATES

LUCAS, STEELE & BRISTOL,

Wholesale Grocers, Hamilton, Ont.

Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, Hamilton

---

JAMES TURNER & CO.

Wholesale Grocers **HAMILTON, ONT.**

French Imperial Prunes 50 s. to the lb. in 28 lb. cases.

MONBADON PACKING.

French Plums 110 s. in 55 lb. boxes.

DUFOUR'S PACKING.

BEAUTIFUL GOODS AT Lowest Prices.

Panariti Currants in ½ cases, 60 s. Nett.

MARCOPOLI PACKING.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. Hollingshead, miller, Dutton, is in the Maritime Provinces on business.

D. Richards, soap manufacturer, of Woodstock, Ont., is reported to be seriously ill.

Apple dealers in Prince Edward county, it is reported, are paying as high as $2.50 per barrel for first-class fruit, not including the barrel.

The claims of the British Columbia sealers against the United States, amounting to $1,000,000, have been forwarded to the Dominion Government.

Prof. Robertson has sold the entire output of the P. E. Island Government cheese factories to two Canadian dealers. Six thousand cheese will be shipped.

The liabilities of Thurlier-Wyland Company, the insolvent New York grocers, is $800,000. An effort is being made to reorganize the company.

H. P. Ostrosser has purchased the grocery business for years carried on by Mrs. S. A. Ellis of Tilsonburg. Mr. Ostrosser has moved his family there from Port Rowan.

Hiram Walker & Sons, of Walkervllle, will shortly commence the erection of a rack warehouse, which will be the largest one ever built. It will hold 40,000 barrels of liquor.

Assignee Clarkson has taken proceedings to recover from Harry Cooper $2,445, money alleged to have been drawn by defendant from the firm of Cooper & Smith, and to which he was not entitled.

A Digby, N.S., business man with a number of outstanding accounts which he cannot collect, remarked the other day that he wished he was doing business in Texas, where he could carry a gun and use it.

London, England, has 17,970 grocers; Liverpool, 2,694; Manchester, 2,797. In England and Wales there are 181,856 persons engaged as, "grocer, tea, coffee, chocolate maker and dealer," of which 30,030 were employers.

The many friends of Mr. Frank Gourley will regret to learn of his demise at Maple Creek, N.W.T., on Wednesday. The deceased was a former Montrealer, and married a Montreal lady, Miss Macdonald, since deceased, by whom he leaves ope son. For years he was a member of the firm of Gourley & Nolan, long since dissolved, after which he went to the Northwest, where besides a ranch of 4,000 acres, he kept a general store. In both political and social circles in this city he was always a favorite and many will regret his departure from life.—Gazette, Montreal.

Storing apples in barrels lined with newspapers is an experiment made by a western farmer. He opened barrels that had been packed for a long time and found that in those unlined more or less of the fruit decayed, while in paper-lined barrels every apple was sound and in fine condition.

The people of Tignish purpose starting a cheese factory. This is right. Mr. T. J. Dillon went up on Monday evening and addressed a large meeting of farmers, and there is a good prospect of this fine section of country getting into line with the places that have made a start. We hope the movement will be crowned with success.—Watchman, Charlottetown, P.E.I.

Messrs. Robson & Weeks have opened up their grocery store in the old Bank of B.C. building, and in a few days will open their liquor store. Under the direction of Mr. Robt. Chipchase the old bank buildings have been transformed into two very convenient stores, more care than usual having been taken to provide good show windows. —News, Vancouver, B.C.

The crop of potatoes in the Province of Prince Edward Island this year is enormous, and the potatoes are of splendid quality. The result has been that this market has been flooded with them. It is estimated that there are over 200,000 bushels now in port. As a large number of additional cargoes are expected this week it was decided to send three cargoes of the present surplus to Boston, and three vessels are being loaded and will proceed to the Hub at once. It is probable further cargoes will be shipped there soon. Potatoes are retailing from vessels here at 25 cents per bushel.

The trade returns for the month of October and for the four months of the present fiscal year were issued by the Customs Department Friday. The exports for the month show an increase over the corresponding month last year of $2,259,656, which to a certain extent reduces the decrease for the four months. The value of the exports so far this year is $52,741,554, as against $53,260,513 last year. The imports for the four months are valued at $44,063,242, as against $42,268,425, an increase of nearly two millions. The duty collected this year amounts to $7,291,824, as compared with $7,345,945.

Reeve Welsh, one of the best-known men in Western Ontario, and who has for years carried on a large produce trade with farmers at Stoney Point, left home ten days ago. His disappearance caused considerable alarm among his friends, who were unable to account for his continued absence. He was finally located in Detroit, and Friday

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)
Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.
. . Biscuits . .

Craven, M. A. & Sons, (York, England.)
Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)
Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)
Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)
Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)
Rusks in tins

Bryant & May's, (London, England.)
Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)
Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)
Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)
Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

NEW GOODS! SEND FOR QUOTATIONS

Eleme Figs, Off-stalk, Select and Layer Valencias,
Patras, Filiatra and Vostizza Currants,

Aunt Sally's Pancake Flour, Aunt Abbey's Rolled Oats,
Labrador and No. 1 Split Herrings,
Morton's Preserved Spratts and Bloaters,
Morton's Fresh Herrring and Kippered Herring

DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

To our Grocer Friends

GENTLEMEN,—At the beginning of the season of '93 we aimed high, we expected to do a large business, and through your kindness and liberal patronage it is assured. In Black Pepper alone we have sent out nearly 40 tons. There are yet nearly 2 months of the season, our Boys, good fellows, will wait on you, gladden their hearts with good large orders for your Christmas trade and you shall have the best in our house. With thanks we remain, Your friends,

THE

SNOW DRIFT CO.

BRANTFORD

BROOMS BRUSHES

WOODEN WARE WILLOW WARE

Grocers' Sundries

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

night was arrested on a charge of embezzling $500 from Wm. Perrault. His arrest will cause considerable surprise among those who knew him, as he has been prominent in public affairs for many years. Mr. Welsh was brought over from Detroit and immediately taken to the Sandwich jail.—Advertiser, London.

The Council of the Board of Trade has adopted and forwarded to the Postmaster-General the report of a committee of the council on Government insurance of registered letters, declaring: (1) That the revenue derived by the Government from the sale of registration stamps amounts to a considerable sum during the course of a year, while the proportion of loss is very small; (2) that a guarantee by the Government of the safe delivery of all registered matter, or, failing that, the reimbursement of the amount lost, would be of great value to all who use that means of conveying valuables; and (3) that the Government should be urged to adopt some means whereby the desired security could be given, provided such could be done without the imposition of any material extra charge in the cost of registration.

CHEESE IN THE BIBLE.

The beginning of the cheese industry is buried in the oblivion of the past. That it is very ancient is beyond question. The first mention of it, historically, is found in the book of Job, chapter 10, verse 10: "Hast thou not * * * curdled me like cheese?" The original Hebrew word here used is gebinah, which means curdled milk, the earliest known form of cheese. The next mention of cheese in the Bible is found in I. Samuel 17:18: "Carry these ten cheeses unto the captain," the commission of Jesse to his son David, with reference to his three brothers, who were with the army under Saul. The Hebrew here has charitse hech, which means the cuttings and slicings of cheese. This shows that cheese was being made in solid form, and was not merely curdled milk. The third and last mention of cheese in the Bible is found in II. Samuel, 17:29: "and sheep and cheese of kine for David." The insurrection of Absolom had driven David from Jerusalem, and those faithful to his cause were in danger of starvation. Among the food supply sent to the camp of David was cheese. The word here used is shaphah—cheese of kine, or cheese made from cow's milk. The use of this distinctive term is an evidence that cheese was made from the milk of animals other than cows, or it would not have been necessary to so distinguish it. It was an article of food, and, most probably, in the days of Saul, a luxury, as David was told to carry it to the captain, no doubt of the "hundred" to which his brethren belonged. The reference in II. Samuel would indicate that it was a luxury enjoyed only by the rich, as the cheese mentioned was for David. Whatever may have been the character of the cheese mentioned in these three references they certainly put beyond question the great antiquity of cheese as an article of diet. The book of Job was written 1,520 years before the beginning of the Christian era—over 3,000 years ago. That cheese was not considered deleterious to health is evident from the fact that it was not prohibited by the law of Moses, as was everything which was likely to be injurious.—Michigan Tradesman.

DRY GOODS.

TORONTO MARKET.

Trade among the wholesale dry goods houses has not shown any extra development on spring delivery. Sorting orders have had a better tone owing to the colder weather experienced. Overcoatings and heavy goods have been in increased demand. Holiday novelties are being closely inspected, and some very liberal purchases reported. Silks remain quiet, but general dress goods are in very fair demand. Wools are active.

Linen threads are steady at the 10 per cent. advance announced on November 1st. The raw material is still high at manufacturing centres.

Collections are only moderate, but very few weak points have been disclosed.

A repeat of estamene serges, cheviots and hopsacking is to hand in navys and blacks in Alexander & Anderson's dress goods department.

Japanese handkerchiefs in all the different varieties are in full stock with Caldecott, Burton & Spence. They are making specialties of these and of kid gloves for the holiday trade. Japanese doylies and Swiss silk handkerchiefs are being offered including many novelties. Childrens, misses', ladies' and men's lined kid mitts and gloves are shown in an extra large ranges, and inquiries are reported good.

W. R. Brock & Co. are making a special display of their printed figures, such as dolls, pug dogs, cats and kittens, monkeys, etc. These goods come in short ends of about 25 yards, and have from 2 to 8 figures in each yard. These are used by the consumer by cutting out the figures, sewing the parts together and stuffing the toy to make it resemble the natural object.

Caldecott, Burton & Spence have just received a shipment of Japanese silk embroidered scarfs, table covers, piano drapes, especially brought out for the holiday trade. The goods comprise the newest art shades in gold, lemon, old rose, pink, light and dark sky, reds, nile and mossgreen. The embroidery on these goods is done with gold thread and is exceedingly rich and handsome. The designs are the newest and are at the same time strikingly neat.

John Macdonald & Co. have a fresh shipment of military, hercules and serpentine braids to hand. Silver and gold braids are reviving. They have all widths in all these varieties. Wool goods are active. They have Canadian and Northwest yQuearns, en City and Standard Saxony, Standard Andalusians, J. and D., Super Scotch, J. and J., Baldwin's Beehive, and two, four and eight fold Berlin wools. All colors are found in the above.

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

A Word About Fruits

We wish to advise the trade that we are in the FRUIT BUSINESS at lowest prices. A fine assortment of

MALAGA RAISINS, VALENCIA ALMONDS, SULTANAS,
PRUNES, HALLEWEE DATES, FIGS,

Imported and Canadian . . Peels, Etc.

H. P. Eckardt & Co.,
Wholesale Grocers, Toronto.

BRANDED

A B

Valencia Raisins

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,
Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

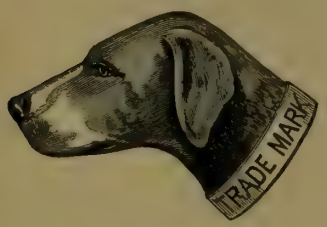
The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

LARD.

Lard is a term applied to the fat of the slaughtered hog, separated from the other tissues of the animal by the aid of heat.

In the crude state it is composed chiefly of the glycerides of the fatty acids, oleic and stearic or palmitic, with small portions of the connective tissues, animal gelatine and other organic matters.

Kinds of Lard.—According to the parts of the fat used and the methods of rendering it, lard is divided into several classes. According to methods of rendering, lard is classified as kettle and steam. From material used the following classification may be made:

Neutral Lard.—Neutral lard is composed from the fats derived from the leaf of the slaughtered animal, taken in a perfectly fresh state. The leaf is either chilled in a cold atmosphere or treated with cold water to remove the animal heat. It is then reduced to a pulp in a grinder and passed at once to the rendering kettle. The fat is rendered at a temperature of 105 to 120 deg. F. (40 to 50 deg. C.). Only a part of the lard is separated at this temperature and the rest is sent to other rendering tanks to be made into another kind of product. The lard obtained as above is washed in a melted state with water containing a trace of sodium carbonate, sodium chloride, or a dilute acid. The lard thus formed is almost neutral, containing not to exceed twenty-five per cent. free acid; but it may contain a considerable quantity of water and some salt. This neutral lard is used, almost exclusively in making butterine (oleomargarine).

Leaf Lard.—The residue unrendered in the above process is subjected to steam heat under pressure, and the fat thus obtained is called leaf lard. Formerly this was the only lard recognized on the Chicago Board of Trade, and was then made of the whole leaf.

Choice Kettle Rendered Lard.—The quantity of lard required for butterine does not include all of the leaf produced. The remaining portions of the leaf together with the fat cut from the backs, are rendered in steam jacketed open kettles, and produce a choice variety of lard known as "Kettle Rendered." The hide is removed from the back fat before rendering, and both leaf and back fat are passed through a pulping machine before they enter the kettle. Choice lard is thus defined by the regulations of the Chicago Board of Trade:

Choice Lard.—To be made from leaf and trimmings only, either steam or kettle rendered, the manner of rendering to be branded on each tierce.

Prime Steam Lard.—The prime steam lard of commerce is made as follows: The whole head of the hog, after the removal of the jowl, is used for rendering. The heads are placed in the bottom of the rendering tank. The fat is pulled off of the small intestines and also placed in the tank. Any fat that may be attached to the heart of the animal is also used. In houses where kettle rendered lard is not made the back fat and trimmings are also used. When there is no demand for leaf lard the leaf is also put into the rendering tank with the other portions of the body mentioned. It is thus seen that prime steam lard may be taken to represent the fat of the whole animal or only portions thereof. The quantity of fat afforded by each animal varies with the market the meat is to be sent to. A hog trimmed for the domestic market will give an average of about 40 pounds, while from one destined for the English market only about 20 pounds of lard will be made. Prime steam lard is thus defined by the Chicago Board of Trade:

Prime Steam Lard.—Standard prime steam lard shall be solely the product of the trimmings and other fat parts of hogs, rendered in tanks by the direct application of steam, and without subsequent change in grain or character by the use of agitators or other machinery, except as such change may unavoidably come from transportation. It shall have proper color, flavor and soundness for keeping, and no material which has been salted shall be included. The name and location of the renderer and the grade of the lard shall be plainly branded on each package at the time of packing.

This lard is passed solely on inspection, the inspector having no authority to supervise rendering establishments in order to secure a proper control of the kettles. According to the printed regulations, any part of the hog containing fat can be legally used.—H. W. Wiley in National Provisioner.

CREDIT TO UNFORTUNATES.

Has a grocer any right to extend credit to an unfortunate family, when he himself lacks proper capital to conduct his business and is being carried along by his jobber?

The above question has been placed before the Philadelphia Retail Grocer's Association. How can there be but one answer—certainly not. The grocer is practically a trustee for the jobber, and is in honor bound to protect his credit with him. The store is not a charitable institution, and sympathy should have no voice in its management unless the proprietor is solvent and in no way prejudices the rights of his creditors. We recognize that it is hard to say No, to one who has suddenly become unworthy of credit, and who, perhaps, has been a former good customer for years. And yet the retail grocer in equity to himself and his creditors is bound not to take any more than ordinary risk in granting credits. When the case is stated as above, there is no excuse for extending credit to unfortunates.—American Grocer.

J. F. EBY HUGH BLAIN

ALWAYS IN SEASON

Reindeer Brand Condensed Goods



Condensed Milk

is unsurpassed for purity, flavor, richness, and keeping qualities. A splendid food for infants and invalids.

Condensed Coffee

A combination of pure coffees, cream, and granulated sugar.

WRITE FOR A TRIAL CASE.

WE find our trade for

BATGER'S
LONDON, ENG.

"NONPAREIL"
Table Jellies, Jams, & Marmalades

STEADILY INCREASING

Every merchant who has handled these goods can testify to their selling quality, etc.

UNIVERSITY MARMALADE is a delicious article, put up in pound Glass Jars. Four dozen to case.

EBY, BLAIN & CO.,

Wholesale Grocers, TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 22, 1893.

GROCERIES.

Business if anything has improved slightly during the week. Actually new business is quiet, but there is a good deal of activity around the warehouses shipping dried fruit, etc., for the Christmas trade. Travelers' reports are varied, and range from fairly brisk to quiet. In the city business is fair only with the preference to the suburbs. The market is now well supplied with new Marlot, Grenoble and French walnuts. The only important change in prices is a further decline in sugars. It took place on Monday, and came immediately following the announcement of a decline. It did not excite much interest, being merely what the trade had expected, although its advent was probably rather sooner than anticipated. Payments continue to be the most unsatisfactory feature of the trade, they still being slow.

CANNED GOODS.

Nothing new has developed in this line except it be that there is an increased enquiry for fruits. Tomatoes, peas and corn continue in fair demand at the ruling prices of 80 to 85c. We hear of two or three packers offering tomatoes at 80c., with 75c. bid. Salmon, of the first-class brands, is still selling fairly well for the season, but all the retail merchants are pretty well supplied, and a lull is anticipated till after the holiday. The idea as to price of good brands is $1.25 for talls and $1.50 for flats; cohoes, $1.05 to $1.10. Lobster, of the better brands, is in fair demand at $1.85 to $2.10 for talls and $2.40 to $2.50 for flats. Canned fruits, as already noted, are beginning to meet with more enquiry this week, especially yellow peaches, pears and the better grades of plums. We quote: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. Sardines and meats are as before, dull and unchanged.

COFFEES.

Shipments of Rio coffee are expected here in a few days, but in the meantime the market remains bare. We quote as before: Rio, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Direct shipments of Marbot and Bordeaux walnuts arrived here during the past week and the market is now well supplied. Prices are reported to be a little stiffer abroad. Trade is now beginning to open out, principally in the new kinds. We quote: Brazil nuts, 14c. per lb.; Sicily shelled almonds, 32 to 35c. per lb.; Tarragona almonds, 12 1-2 to 14c.; peanuts, 11 to 21c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5.50 per sack; Grenoble walnuts, 13 to 15c.; Marbot walnuts, 12 to 13c.; pecans, 13 1-2 to 15c.; chestnuts, $4.75 to $5 per bushel; hickory, $2 to $2.25.

RICE.

Quiet and unchanged and without special feature. Prices remain as before at 3 5-8 to 3 3-4c. for ordinary and 5 to 5 1-4c. for Montreal Japan, and 5 3-4 to 6c. for imported Japan.

SPICES.

A good business is reported to be still doing in this line at unchanged prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

The market continues on the downward grade, Monday last one of the refiners having reduced prices 1-4c. on granulated and 1-8c. on yellows. This drop is warranted by the price of raws which had declined on the New York market. The lower price has had a further disquieting effect on trade, both wholesalers and retailers being timid buyers. The little that is going out is chiefly in granulated. The idea as to price of granulated is 4 3-4c. a pound, and yellows are quoted at from 3 3-4c. up.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet— Nov.	Beet— March
	s. d.	s. d.	s. d.	s. d.
Nov. 16.....	15 6	13 3	13 11½	13 0½
Nov. 17.....	15 6	13 3	13 9½	13 0¾
Nov. 18.....	15 6	13 3	12 9	13 0
Nov. 20.....	15 6	13 3	12 9	13 0
Nov. 21.....	15 6	13 3	12 6½	12 10½

Willett & Gray, in their Weekly Statistical, say:

The Week.—Raws declined 1-16c. for Centrifugals, unchanged for Muscovados. Refined unchanged. Net cash quotations are: Muscovados, 2 13-16c.; Centrifugals, 3.18c. Granulated, 4.47c. Receipts, 32,865 tons. Meltings, 25,000 tons. Total stock in four ports, 32,273 tons, against 25,408 tons last week, and 88,703 tons last year. By cable: Stock in Havana and Matanzas, 43,000 tons, against 44,000 tons last week, and 8,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 1,000 tons; stock, 59,000 tons, against 60,000 tons last week and 26,000 tons last year. Total stock in all the principal countries, 513,873 tons, against 504,443 tons at same dates last year. Afloats to the United States from all countries estimated, 57,000 tons, against 52,000 tons last year. Beet sugar quotations, cost and freight, 13s. 3d. per cwt. for firsts.

Raws.—The week has been quiet and more steady for quotations than for some time. Early in the week a sale of Java sugars was made at 1-8c. decline from last week's quotations, but at the close centrifugals were sold at but 1-16c. decline, while Muscovados remain unchanged, making the decline for the week only 1-16c. per pound, and with a closing that is rather firm in the absence of any pressure to sell. Receipts were larger than the requirements for melting, and stocks have increased 7,865 tons. The Louisiana crop is being more rapidly marketed and it will prove a large crop, though not as large as was expected at its opening. Reports from the Cuba crop are most encouraging, and already in many districts as large an out-turn as in 1891-92 is expected. The total crop that season was near 1,000,000 tons. Shipments from the Demarara crops, January 1 to November 1, were 59,029 tons, against 56,520 tons last year. The shipments in November and December last year were 57,000 tons, and about the same quantity is expected to be shipped for balance of year. All available sugars in Demerara for November shipment have been sold.

Refined.—Have remained steady and unchanged during the week, and a rather better demand is shown towards the close, but the buying is only for immediate wants and on the smallest basis that will meet actual requirements. The increase in demand is due partly to the expiration this week of the cheap lake and rail freight rates, in consequence of the closing of navigation on the lakes. The reduced meltings are quite sufficient to fill all orders and leave a surplus for consignments to different parts of the country.

The average price of Muscovado sugar of 89 deg. test, from January 1 to date is 3.31c. The average price of centrifugals is 3.79c., and the average price of granulated is 4.93c. per lb., all net cash. The difference between centrifugals and granulated averages 1.14c. per lb., which is the usual regular difference which existed ten years ago under the independent refineries.

SYRUPS AND MOLASSES.

Trade is dropping off a little in this line, still there is a fair quantity moving at from 1 3-4c. up. The market is reported to be stiffening. Molasses quiet and unchanged. We quote: Barbadoes, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

TEA.

There is the usual quiet seasonable trade doing, with the preference for Congous, Ceylons and Indians. Japan teas remain quiet. Low grade Assams and Ceylon teas are firmer and but few offering.

Latest mail advices from England report market as somewhat firmer for Indian and Ceylon teas and prices of the latter show slight advance.

Mail advices from Shanghai, China, report that there is very little interest to note regarding that market. Green teas remain firm and common Congous show little change. The quality of late arrivals is poor.

Brokers report that there is no new feature to chronicle on the local market. Trade has been on the quiet side with them. This is principally owing to the fact that dealers have good supplies on hand of their own importation which this season have shown excellent value. The tea trade from now until the beginning of next year, it is altogether likely, will be quiet; but after the turn of the year dealers will be sorting up their stocks again, when business is naturally expected to brighten.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

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Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.

We are open for consignments.
Let us hear from you about Eggs and other Produce.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

SILVERINE.

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc. It quickly imparts brilliancy to jewelery without injury to the finest. Cheap, profitable, and easily sold.
Send 10c. for sample, free by mail.

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1166 College Street, - - TORONTO.

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PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON, TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST., TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

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McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

DRIED FRUIT.

Valencia raisins continue in fair demand at unchanged prices. Ruling prices for spot are: Off-stalk, 4 1-2 to 4 3-4c.; fine off-stalk, 5 to 5 1-2c.; selected, 6 to 6 1-2c.; layer, selected, 7c. Stocks are light, but further shipments are arriving, although there will probably be no more than what is wanted. The tendency of prices is towards greater firmness. There is nothing doing in Sultana raisins. New fruit will be here shortly. Old fruit is quoted at 5 1-2 to 6 1-2c. Malaga fruit is not moving much yet. We quote as before: London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.50. New Bosnia prunes in cases are expected here this week, and they will sell at about 6 1-2c. Bosnia prunes in hogsheads will arrive in a week or so and prices for them will rule low. French prunes are dull at 5 to 5 3-4c. Currants continue in good demand at unchanged prices. Common currants are selling at 3 3-4 to 4c., but for good fruit we quote: 4 1-4 to 4 1-2c. for provincials in bbls., and 4 3-8 to 4 5-8c. for half bbls.; Filiatras, 4 3-4 to 5c.. in bbls., 4 7-8 to 5 1-4 in half bbls.; Patras, 5 3-4 to 6c. for bbls., 5 7-8 to 6 1-4c. in half bbls., 6 to 6 1-2c. in cases; Vostizzas, 7 to 8 1-2c. in cases, 7 1-4 to 8 3-4c. in half cases; Panariti (better than are Vostizzas), 9 1-2 to 10c. Prices of currants have a hardening tendency. Eleme figs are about out of the market, the few lots which arrived via New York being nearly exhausted. Elemes sell at 10 to 11c., and topnets at 5 to 5 1-2c.; Malaga figs sell at 6 1-2c. in 25 lb. boxes. New dates have arrived this week, both by direct and indirect shipment. The quality is fine and the ruling price is 6 to 6 1-2c.

BUTTER AND CHEESE.

The market has been somewhat demoralized this week on account of large receipts, although prices for really good stock remain much as before. Good dairy tub butter sells at 20 to 21c., with 22c. being obtained occasionally for something extra choice. Jobbers are paying 1 to 2c. below these prices for good dairy. Large rolls are in good demand, particularly new packed, which sells as readily as tub; they are being jobbed out at 19 to 20c. Dairy pound rolls are going out at 24 to 25c. Creamery butter remains quiet; 23c. was paid this week for a lot of fresh made tub and holders as a rule are asking from that figure up to 25c. The jobbing price for creamery tubs is 25 to 26c., and for creamery pound prints 27c. is the idea.

Cheese continues in fair local demand. August make sells at 11c. and September at 11 1-2c. Old cheese is being jobbed out at 10 to 10 1-4c.

COUNTRY PRODUCE.

Beans.—Trade is dull and good hand-picked are being jobbed out at $1.40 to $1.50.

Dried Apples.—Not much doing, and there are not many offering. Jobbers are paying 5 to 5 1-4c. and selling at 5 1-2 to 5 3-4c.

Evaporated Apples.—Holders are asking 10c. outside, but we hear of no transactions; jobbers are getting 10 1-4c., but there is not much doing.

Eggs.—Much as before, prices being steady and demand fair. We quote: Fresh, 17 to 18c.; limed, 15 1-2 to 16c.; cold storage, 16 to 17c.

Poultry.—The market is liberally supplied, and, while demand is good there is probably more than the market can take care of. Prices are easy. We quote: Turkeys, 8 to 10c. per lb.; geese, 5 to 6c. per lb.; chickens, 30 to 40c. a pair; ducks, 50 to 60c.

Potatoes.—There is a firmer feeling and holders are asking 45c. outside. On track here 48 to 50c. is being paid. For small lots jobbers are asking 55c. from cars and 60c. out of store.

Honey.—Demand small and prices unchanged at 7 to 8c. for extracted white clover in 10-lb. tins and upwards, and at 14 to 15c. for sections.

Hops.—There is not much doing, but the market is firm. Nothing in the way of new hops seem obtainable under 18 to 20c., and yearlings are quoted at 12 to 13c. Forty-five bales of Canadian hops grown on Bavarian roots were sold to a Toronto brewer at 22c. this week.

Onions.—In fair demand and unchanged at 75 to 80c. per crate for Spanish and $1 to $1.10 for Canadian.

Sweet Potatoes.—Demand continues good, but stocks are nearly exhausted, the unfavorable weather in the South having prevented supplies being forwarded. We quote as before at $3.50 to $3.75 per bbl.

HOGS AND PROVISIONS.

The market for dressed hogs is demoralized on account of heavy receipts; $6.50 is the outside price packers will pay for carload lots and holders are asking $6.75. Packers anticipate lower prices, and are in the meantime holding off somewhat. Provisions are in fair demand but prices are lower on account of the drop in hogs and the weaker market in the States.

Bacon.—Long clear, 10 to 10 1-2c.; smoked backs, 12c.; bellies, 13 1-2c.; rolls, 9 3-4 to 10c.

Hams.—In fair demand and lower at 12 to 12 1-2c. for smoked, and at 11c. for pickled.

Lard.—Pure Canadian, 11 3-4c. in tubs, 12c. in pails and 11 1-4c. in tierces. Compound, 9 to 9 1-4c.

Barrel Pork.—Canadian heavy mess, $19; Canadian short cut, $20; shoulder mess, $17.50.

Dressed Meats.—Beef fores are 4 to 5c.; hindquarters, 6 1-2 to 8c.; mutton, 5 to 6c.; lamb, 6 1-2 to 7c.; veal, 7 1-2 to 9c.

HIDES, SKINS, TALLOW, WOOL.

Hides.—Trade in hides continues slow. Dealers are paying for No. 1 cows 3 3-4c., and 2 3-4c. for No. 2's. Steers are 1c. in advance of the price quoted above.

Skins.—There is the usual trade doing and dealers are paying from 65 to 70c., according to quality. No pelts are being offered.

Wool.—No enquiries for car lots, and the prospects are not so bright as they were. Dealers are paying 17 to 18c. for good pulled wool, and 20c. for select No. 1.

Tallow.—Trade continues fair in tallow, with prices steady at last week's quotations, 5 to 5 1-2c. per lb.

GREEN FRUIT.

Foreign.—All kinds of seasonable foreign fruit is beginning to arrive freely. Demand for oranges is increasing, but the fruit is hardly sweet enough yet for sales to be made free. Lemons are quiet. The cold weather is causing a falling off in the demand for bananas.

Domestic.—Apples are occupying the most attention at the moment. There are a good many enquiries, but there is a disinclination to pay the high prices asked, consequently actual business is not so large as might appear. Common fruit sells at $2 to $2.50, greenings at $3, and spies at $3.50 per barrel. Cranberries are in good demand. We quote: Oranges—Floridas, $3.25 to $3.50; lemons—Messinas, $5 to $5.50; Malagas, $3.75 to $4 per box, and half chests, $7 to $7.50; bananas, $1.25 to $1.50; pears, 50 to $1 per basket; tomatoes, 40 to 60c. per dozen; grapes—Concords, 2 1-2 to 3c. per lb.; Niagaras, 2 1-2 to 3c.; Rogers, 2 1-2 to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, $4.50 to $6 per keg; apples, 25 to 30c. per basket, and $1.50 to $4 per barrel; cranberries—Cape Cod, $6.50 to $7 per bbl.; boxes, $2.40 to $2.50; Canadian, $5 to $6 per barrel; boxes, $2 to $2.15. California fruit—apricots, 17 1-2c. per lb.; peaches, 14c. per lb.

FISH.

Trade is quiet just now owing to the quantity of poultry on the market. Prices remain unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6 1-2c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per barrel.; Digby herring, 11 to 12 1-2c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7 1-2c.; eels, 6 to 8c. a lb.; prepared frogs, 50c. a doz.; dressed sturgeon, 7 to 8c.; oysters in bulk, $1.50 for standard and $2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6 1-2c. per lb.

SALT.

Dealers report a good jobbing trade and also a good movement in car lots. Prices are at last week's decline. We quote: Coarse salt, bbl. lots, 90c.; coarse sacks, 60c.; fine sacks, common, 70c.; dairy, $1.25; American rock $10 per ton.

SEEDS.

There has been a fairly liberal movement in alsike at prices ranging all the way from $4.50 for inferior to $7 for fancy. There are indications of a fair movement in red clover, but in the meantime trade is quiet at $5.50 to $5.75, with $5.90 to $6 being occasionally paid for choice to fancy. Timothy is hardly quotable, there being so much on the market that has been saved out of fall grain. This kind is quoted at $1 to $1.25, while prime is worth $1.50 to $1.60.

PETROLEUM.

Demand continues brisk on the Toronto market, and prices unchanged. We

Quality Extra

MALAGA GRAPES
(Heavy Weights)
FLORIDA ORANGES
JERSEY CRANBERRIES.

CLEMES BROS., Toronto.



KENT

Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
. . Quality Is Our Aim . .

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
. TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London, Toronto, Montreal, Winnipeg.

MARKETS—Continued

quote : 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 1-2 to 13c.; carbon safety, 16 1-2 to 17c.; Canadian water white, 18 1-2 to 19c; photogene, 22c.

The Petrolea Advertiser in its weekly report says : We quote the above as the market price. Crude oil has taken another drop, and we understand the Imperial Oil Co. have reduced their price for crude this week four cents per barrel, viz., $1.03 delivered at their refinery, $1.01 1-2 delivered at the late Premier Oil Co. refinery, $1.01 1-2 delivered at their East Eng station, and $1.01 1-2 at their receiving station in the Marthaville district. Now one of the most important questions of the day is : What are the crude producers going to do about it ? Are they willing to sit still and see their product dwindle down in price week after week until it reaches a point at which the drill must be stopped ? We would suggest that a mass meeting of the producers should be called for the purpose of taking the position into consideration and to devise some means of disposing of their oil to better advantage, and to permanently limit the downward tendency.

Best for Wash Day

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

MARKET NOTES.

Edward Adams & Co. have received a consignment of new walnuts.

The pickles put up by Gillard & Co., London, England, are in store with Lucas, Steele & Bristol. Get their five case lot figure.

Edward Adams & Co. are in receipt of another consignment "Fan" Young Hysons.

The new bag prunes offering by Lucas, Steele & Bristol have gone off well. They can be retailed at 5 cents. They made deliveries of new walnuts to-day.

Edward Adams & Co. report a continued steady sale for "Aunt Sally" and "Aunt Abbey."

W. M. Bowie, late with the Morse Soap Co., has opened up in the commission business with such good agencies as the Armour Packing Co., Kansas City, and Feron & Ballou Co., California dried fruits, of Chicago.

W. H. Gillard & Company of Hamilton, report the arrival of a large consignment of J. T. Morton's (London, Eng.) goods, and ask for inquiries re same. This popular manufacturer has this season exported finer goods than ever.

The display made by Lucas, Steele & Bristol in their sample room this week has attracted many buyers. They report sorting up trade in Christmas goods most satisfactory. The demand for better class of fruits has been exceptional.

A. E. Webb & Co., warehousemen, having recently removed their storage warehouse from 54 and 56 Wellington street east to 69 Front street east, have sold out to L. E. Auston & Co., who will carry on the business at the last mentioned address.

Prompt shipment is a necessity at this season. Lucas, Steele & Bristol report that they ship all orders same day as received. This firm call the attention of buyers to the great variety of selected Valencias offering.

There is some red canned salmon offered here at cut prices, $1 to $1.05. The quality of the bulk of it is good, but there are odd tins in the lot which are off, hence the low prices. They are sold for what they are, but the sellers guarantee the quality, making allowance for any bad tins.

It is reported that a company has been formed in Vancouver, B.C., for the purpose of erecting a cold storage building with the intention of cultivating a trade principally with Australia and New Zealand, and to receive from there consignments of fruit, butter, mutton, etc. In connection with their business they are arranging with H. J. Bray, a wholesale fish dealer of this city, to handle a car load of fresh salmon and halibut each week, or as frequently as he can dispose of it. If these intentions are carried out the trade will be well supplied with fresh sea fish.

A splendid line of long wool dusters is being placed on the market by Frank Holt, 81 Colborne street, late of the Holt-Thompson Mfg. Co. of Chicago. The dusters are made of extremely long wool, dyed in various colors, thus giving them a pleasing effect. They are intended to take the place of the feather duster, and a good business is predicted for Mr. Holt.

Eby, Blain & Co. have new dates in stock.

Granulated sugar is 1-4c. and yellow sugar 1-8c. cheaper.

Dawson & Co. are in receipt of a car load of Florida oranges this week.

R. S. McIndoo is in receipt of a consignment of Odart's English pickles.

Warren Bros. & Boomer have a shipment of Malaga figs in flat 25-pound boxes.

Sloan & Crowther are in receipt of a shipment of 800 boxes of Argimbau's fine off-stalk Valencia raisins.

A new retail grocery is to be opened in a few weeks in Devaney's old stand, Queen street and Spadine avenue. It is

(Continued on page 22.)

SYMINGTON'S
COFFEE
ESSENCES

. . UNEQUALLED . .
ASK FOR THEM
WHOLESALE AGENTS
STANWAY & BAYLEY
. . TORONTO . .

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

TRY

PHOENIX BRAND

CANNED CORN
PEAS
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., Montreal



½ size fac similie of package.

TRY SAMPLE LOT

BUTTERMILK TOILET SOAP.

ALL WHOLESALERS HANDLE IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

FLOUR AND FEED.

Flour prices are very low, lower than for many years past. According to all past records, the next change will be upwards, and as prices are abnormally low the advance is likely to be a stiff one. No man can foresee the future, but judging by the past, flour at present prices is good property.

The Northwestern Miller contains the following letter: "Every country in Europe except Russia, has this year had a short wheat crop. Our own crop is at least 1,000,000 bushels under that of last year, and 200,000,000 less than we raised in 1891. The general financial stringency of the last six months has brought out large supplies, for all that the harvest this year has been a poor one. This has kept the market price down. The price is governed by the law of supply and demand. For over a year we have had too liberal a supply. The exports this fall have been large, amounting to about 80,000,000 bushels since the last harvest began. It is doubtful if January 1st, 1894, there will be enough wheat in the United States to meet our usual requirements till after another harvest. As a result of the present low price, a smaller acreage of winter wheat has been sown than for several years past. After a thorough investigation of the conditions existing, I feel certain that the year 1894 will bring much higher prices for wheat, and I do not hesitate to urge every one of our Northwestern producers to hold their wheat in hand for a few months. We may just as well keep at least a part of this extra profit for ourselves as to give it to the elevators and millers by selling now. The conditions are such that every bushel of wheat now remaining in the producer's hands can be made to bring one dollar before another harvest, if all of it would be held for that price. Each day the world consumes over 6,000,000 bushels of wheat, and the present large supplies at terminal points would rapidly decrease, if the farmers would cease for a time to augment them."

A large shipper of hay to Great Britain seems to have come to the conclusion, after losing $7,000 in shipping to England, that there is no money in the export hay trade. His losses of shortages alone are very heavy. Upon a shipment of 100 tons from Montreal to Liverpool recently there was a loss of eleven tons. The loss in weight after the hay is shipped is much too heavy, and means should be employed to ascertain how these losses occur.

It frequently happens that flour, in spite of the greatest care in baking, yields an inferior loaf, and the failure is commonly attributed to adulteration, but when submitted to investigation neither microscopic nor chemical tests reveal any adulteration. Such flour is returned to the mill or dealer as unfit for use. This defect is caused by flour being exposed to the sun. It has been proven by experiment that flour cannot bear the action of the sun, even when not exposed to its rays. When flour is exposed to the heat of the sun an alteration takes place in the gluten similar to that produced by the heating in the old stone system.

On account of the scarcity of flour and the higher price of bread, Spain has authorized the importation of 150,000 tons of wheat at a reduced duty.

The claim that grain absorbs moisture has been verified by some test experiment made at the California Agricultural College. Various kinds of grain were placed in a moist atmosphere and the increase in weight was noted. The greatest increase was in the first twenty-four hours, the absorption being nearly 33 per cent. of the total absorbed during the fifteen days exposure. It was computed that perfectly dry grain 65 degrees F. would absorb as follows: Oats, 29.08 per cent.; barley 28.17 per cent.; wheat 25 per cent. Under ordinary conditions the percentage is perhaps not so high, 15 to 16 per cent. probably being the average.

During the past year the estimated result of the wheat harvest of Manitoba compared with last year were as follows: In 1893 the area under crop numbered 1,003,000 acres, against 876,000 acres in 1892, and the yield per acre was 18.2 bushels, against 16.5 bushels in 1892; the total crop aggregated 18,300,000 bushels, against 14,500,000 bushels in 1892.

The movement of wheat from Manitoba this season is larger than any previous year. A C. P. R. official says: "By the end of this month, when navigation will probably close, we expect to have eight million bushels of this year's crop out of the country."

THE MARKETS

TORONTO.

There has been no change in the flour market this past week, prices are steady with demand light.

FLOUR—Manitoba patents, $3.70 to $3 80; strong bakers', $3.55; white wheat patents, $3 25 to $3.40; straight roller, $2.80 to $2.95; low grades, $2 10 to $2.25; Ontario family, $2.85 to $3.10, delivered here in large lots to the trade.

MEAL—Rolled oats, $3.85 to $3 90; granulated and standard oatmeal, $3.80; cornmeal, common, $3.15; gold dust, $3.40.

FEED—Bran is in good demand and city mills have raised prices to $12.50 in ton lots, delivered (on track) $12 per ton; shorts steady ton lots $14; delivered on track, $13.75 per ton; oats, a turn easier at 32 to 33c. per bus. on track,; farmer's loads, 33½c. per bus.; feed corn, 53c. per bus.

HAY—Pressed in good demand; prices a shade higher at $9.50 to $9.75 on track. Market prices unchanged; timothy selling at from $7 to $9 per ton.

STRAW—Prices same as last week; pressed on track unchanged at $5 50 per ton. Market prices are a shade higher, with sheaf selling at $7.50 to $8.

MONTREAL.

A fair enquiry is noted for special grades of flour, but the general movement is small and restricted to actual requirements, the tone of the market being decidedly easy. Winter wheat, $3.75 to $3 90; Manitoba patents, best brands, $3.70 to $3.80; straight rollers, $3 to $3.10; extra, $2.90 to $3; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brands, $3.55 to $3.60.

Only a small demand is noted for oatmeal, but stocks are light and prices generally steady. Standard bags $1.90 to $2; do. brls., $3.80 to $4.10; granulated, bags, $2 to $2.05; do., brls., $4.20 to $4.30; rolled oats, bags, $2.05 to $2.10; do., brls., $4.25 to $4.35.

Feed stuffs continue in good demand at steady prices. Bran, $15.50 to $16.50; shorts, $16 to $18; Mouillie, $22.

Why Bother with Selling Substitutes or Imitations, when . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.
Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

Our Sales of Rolled Oats

For this season have been far in excess of any other year since we have been in business. We have large repeat orders daily from the best houses in the Dominion.

We attribute this to the fine even quality of our goods and the painstaking care that every order shall be first-class stock and promptly filled.

E. D. TILLSON,

TILSONBURG, ONT.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,

TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MARKETS—Continued.

to be under the proprietorship of the Palace Grocery Company, said to be a wealthy Boston syndicate.

Clemes Bros. are in receipt of a shipment of Malaga grapes.

An increasing demand is reported for white imported Castile soap.

F. W. Hudson & Co. report increasing sales for Morris' extract of beef.

Perkins, Ince & Co. have a shipment of choicest Vostizza and Patras currants.

Warren Bros. & Boomer are in receipt of a bill of lading of a shipment of Rio coffee that is on the way.

Smith & Keighly are offering barrels of fine B.C. salted salmon, the quality of which is said to be excellent.

Tuckett is putting some new chewing tobaccos on the market. They are styled Long Black 7's and 12's, and Solace 12's .

Sloan & Crowther are in receipt of a shipment of Keiller's Dundee Marmalade in one and two pound pots and seven pound tins.

The first shipment of new Hallowi dates arrived in Toronto Monday. They were consigned to J. L. Watt & Scott, and were immediately taken by the trade. The brand was "M. T."

The Sunlight Soap Co. have authority to use the back of the postage stamps in New Zealand for advertising purposes. Each stamp bears the words, "Be fair, try Sunlight Soap."

Hon. Mr. Foster has arranged to meet the Boards of Trade of Toronto and Montreal next Friday, when the question of the introduction of a general Insolvency Act by the Government will be urged.

A representative of a Chicago canning firm is in Kingston with the view of starting a large canning factory there. If local assistance, sufficient to enable the business to bear a local reputation, is secured, a company with a capital of $25,000 will be organized.

T. Hoskin reports business good in his different lines of pickles, jams and jellies. Mr. Hoskin has been in this line of business about twelve years, and during that time has worked up a large trade. His factory is in King street west.

R. Donald, the well known retail grocer, King street east, Toronto, has a window that is attracting a good deal of attention. It is artistically dressed with fancy wax candles which the firm is making a specialty of for the holiday trade. A picture by Paul Peel, "Helping Mother," lends attractiveness to the scene.

In many of the smaller towns throughout the country the general storekeeper carries a stock of stationery and school supplies, and it is just as essential that he should buy these goods at the right place as it is that he should purchase his stock of groceries, hardware, dry goods, or boots and shoes where he can get them to the best advantage. In view of this the advertisement of the W. J. Gage Co., Ltd., Toronto, which appears on another page is worthy of a careful perusal. This firm is a large manufacturing as well as wholesale concern. The execution of orders sent them by mail is a department of their business to which they give special attention.

WAREHOUSE TALK.

Davidson & Hay: "Glistening cream is selling rapidly."

Lucas, Steele & Bristol: "Diamond Crystal is the salt grocers sell stocks of. It pays to sell good salt and this is the best.

Davidson & Hay: We have a fine line of sprups in stock, which are showing exceptional value.

W. H. Gillard & Co., Hamilton: "We have the finest and most varied stock of currants, raisins and other fruit on the market, and sales are large."

Davidson & Hay: We are offering special inducements to large buyers in the leading brands of salmon, such as "Horseshoe," 'Lion," and "Red Star."

W. H. Gillard & Co.: "Pettijohn's California Breakfast Food, advertised by us, and which we handle by the car-load has the largest sale of any breakfast cereal of a like nature in the United States. The peculiar process used in the manufacture of this article brings out in it all the valuable stimulating of the wheat and makes it a food very easily digested, especially fitting it for the use of invalids. This extra work of course necessitates an extra expense, in consequence of which many imitations of this brand are offered at less money, but the manufacturers of Pettijohn claim that they offer better value than any of their competitors."

MONTREAL MARKETS.

MONTREAL, Nov. 22, 1893.

GROCERIES.

Although the more conservative houses protest as stoutly as ever that they intend to thoroughly ignore the cutting tactics that some of the houses here are following on leading lines of groceries, the fact in itself has unsettled prices on some lines, which, however, cannot be quotably changed. These remarks apply to sugar, canned goods, molasses sugar and dried fruit, and the growling thereat is growing deeper, and may, as we have pointed out before, lead to reprisals, especially as three houses in the trade are now having a little fun among themselves. The cooler heads are afraid of this result at present and are using all their influence to prevent, as they consider that there is enough disturbance at present without any more firms taking a hand in the affair to make matters worse. Despite this drawback, however, which of course tends to make buyers backward, the week's volume of business has been fair, and for any trading in a regular way the ruling quotation at least is unchanged. Sugar is lower, refiners having put granulated down ¼c. and yellows ⅛c. per lb. Syrups have met with a rather better enquiry, and some good sized sales of molasses have occurred. Tea is quiet and values generally steady. Coffee and spices are firm, and a fair business has transpired in dried fruit at steady prices, when it is a question of really fine fruit.

DRIED FRUIT.

There has been a satisfactory volume of business in dried fruit, and although two or three of the jobbing houses here are still offering some goods at very low figures, no difficulty is experienced in doing business in really prime stock at 4 to 4½c., which is a steady basis for common to fine grades in round lots. Lots of 500 boxes off stalk have changed hands at 4¼c., and layers at 5½ to 6c. The supply offering here has been light, but one or two lots to which we referred in our trade notes last week will be here this week. We quote former prices for ordinary jobbing business as follows: Ordinary Valencia off stalk 4¼ to 5c. according to brand, fine 5¼c., selected very scarce at 6c., and layers at 6 to 6½c. according to quality. Dried currants rule steady, but supplies here are ample and the demand not especially brisk. Patros advices continue steady in tone, but the prices mentioned there are low, viz., 7s. 3d. to 7s. 9d. cost and freight. We quote Provincials 3¾ to 4c., Filiatrias 4½ to 5c., and Vostizzas 6 to 7c. as to quality for jobbing parcels. Figs are quiet and steady at 13c., dates 6c., and prunes 5¾ to 6c., with business very small.

NUTS.

Nuts do not furnish any new feature. We quote filberts 8½ to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c. according to grade.

GREEN FRUIT.

The green fruit market has ruled moderately active during the week. Apples have not furnished any large sale, but prices are firm, No. 1 selling at $3 to $3.50 in car lots, and No. 2 $2 to $2.50 for winter stock. Malaga grapes are in fair demand at $4 to $5.25 per keg, and Catawbas 25 to 28c. per basket. Florida oranges are the only kind offering, and move well at $2 to $3.25 per crate. Good lemons are scarce at $2.75 to $3 25. A fair business is doing in cranberries at $5 50 to $6.25 as to quality. Pears are scarce and firm at $6 to $8 per bbl.

SUGARS.

The sugar market is easier, granulated being quoted ¼c. lower and yellows ⅛c. lower. We quote: granulated, 4½c., and yellows, 3½ to 4½c. New York appears to be fairly steady, but an easy feeling appears to actuate the London market, which was cabled with a softer tendency.

SYRUPS.

There has been a little better enquiry noted for syrups, but the movement is still rather slow. Sales of American on western account have been made at 19 to 22c., while Canadian has changed hands at 1⅜ to 2c. per lb.

MOLASSES.

Despite low offers on molasses the jobbing houses say that there is a good demand for jobbing lots at combine prices, 33 to 34c.

SORT UP YOUR STOCK for the CHRISTMAS TRADE

with some choice pieces of . . .

Doulton's Pottery

We have all the latest shapes and decorations.

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

F. W. FEARMAN,

HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Goods.

Just arrived, Keiller's Dundee Marmalade, fresh, in 1 and 2 lb. pots and 7 lb. tins.

Also Morton's fine "Kippered Herzings," "Herrings in Tomato Sauce," "Fresh Herrings a la Sardine," and "Pressed Bloaters."

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

CURRANTS

In Stock, Cases, Barrels and Half Barrels, Extra Choicest Vostizza, Finest Casilina, Amelias, Patras, Fine Filiatra, Filiatra, Prime Provincials and Provincials.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack

Horse Shoe Salmon

J. W. LANG & CO.

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont

CURRANTS

Choicest I Vostizza

Half Cases

"Crescent," in cases; Filiatra (our quality), brls. and half brls.; Fine Filiatra, brls., half brls. and cases; Good Filiatra, brls. and hf. brls. All above grades exceptional value.

PERKINS, INCE & CO.

41 and 43 Front St. East

New Grenable and Marbot **Walnuts**

NEW FILBERTS

Soft Shelled Almonds, and all kinds New Season's California and Mediterranean **FRUITS.**

Smith and Keighley

9 Front St. E., Toronto.

MONTREAL Markets continued

but we know that round lots have changed hands at 30c. There is said to be a decided scarcity of Barbadoes molasses in the Lower Provinces, and shipments have been made from this port down there.

TEA.

There is little to be said of the tea market, which is quiet. Dealers report a fair lot of orders from the country for Japans at firmer quotations, at we note sales of lots at 12½ to 16½c., while good sized parcels of fine have brought 19½c. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c., and finest 23 to 32c.

COFFEES.

The market is firm, and we quote prices 1c. higher, as round lots of Maracaibo have changed hands at 20c. and some Porto Cobello at 19c. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market is quiet and unchanged as follows: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52½c. to $1.

RICE.

There is a brisk movement in rice, the demand being considerably above the average for the season. The near approach of the closing of navigation no doubt induces the activity. We quote: Japan standard, $3.75; standard B, $3.40; English style, $3.20; choice Burmah, $3 85; Japan crystal, $4.25; Patna, $4.25 to $5; Carolina, $6.50 to $7.

CANNED GOODS.

The canned goods market is dull with the sale of an occasional round lot of tomatoes, but jobbers as a rule are not stocking up far ahead. There is a fair movement in salmon, mackerel, etc. We quote tomatoes $1.72½ to $1.80, corn 75 to 80c., peas 90 to 95c, strawberries $2.75 per doz., raspberries $1.80, salmon $1.25 to $1.27½ for best brands and $1.05 to $1.10 for cohoes, lobsters $1.60 to $1.75, mackerel 95c. to $1.

FISH.

There is a very good business doing in fish, the demand being considerably above the average. Receipts are liberal but there is no surplus. We quote as follows: No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl.; B. C. do., $12 to $13; No. 2 mackerel, $12; finnan haddies, 7 to 8c.; Yarmouth bloaters, $1.10 to $1.50 per box; kippered herring, $1.50 per box; haddock, 3½ to 4c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, $4.50 to $5; ordinary do., $3.50 to $4.

COUNTRY PRODUCE.

Strictly fresh boiling eggs are hard to get, 20c being freely offered for anything fine. Ordinary grades run at 16 to 17c, and limed 15½ to 16c. Receipts of dressed poultry are still moderate, turkeys selling 9 to 9½c., geese 7 to 7½c., ducks 9 to 9½c. and chickens 7 to 7½c. Comb honey meets a fair enquiry at 13 to 13½c. for white clover and buckwheat 10 to 12c. Strained honey 7 to 8c., for new and old 5½ to 6c. Beans are firm, choice hand picked $1.50 to $1.60, ordinary to good $1.20 to $1.40 and inferior $1 to $1.10. Maple syrup is quiet at 4½ to 5c. in the wood and 50 to 60c. in tins and sugar 6 to 7c. per lb.

PROVISIONS.

The provision market is quiet and the general position unchanged. Canadian short cut, per brl., $22 to $23; mess pork, Western, new, per brl. $21 to $22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12¼c; bacon, per lb. 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 9¼c.

CHEESE.

The cheese market continues colorless, and, in the absence of any general business on spot, it is impossible to give any reliable quotation showing the basis on which business is possible. We content ourselves, there, with describing the position as nominal. Shippers, as a rule, say there is no encouragement at present over the cable, although some of them were looking around to-day, but whether it was to buy or simply to see what there was offering is difficult to say. Some of them assert that their British correspondents are enquiring quite often with regard to the stocks on spot, but nothing can be stated in this connection that is reliable. West of Toronto estimates vary, but some say that a low estimate is 140,000 to 150,000 boxes; while they claim that the stocks here at the close of navigation will be much less than they were last fall, and we readjust our quotations slightly, which, however, are purely nominal. Finest Ontario fall cheese, 10⅞ to 11c.; finest Townships fall cheese. 10¾ to 10⅞c.; finest Quebec fall cheese, 10⅝ to 10¾c.; medium grades, 10½c.; cable, 54s.

BUTTER.

The butter market is strong with the supply offering moderate. Since last week practically all the September creamery in the Province of Quebec has been taken from factorymen's hands at 22 to 23c., and the market is firm in tone, lots of 500 to 600 packages fetching the lots price from exporters. In dairy the scarcity is as marked as ever, and it appears that dealers here who have been calculating on receipt of Kamouraska will be disappointed, as the bulk of it has already been sent to the Maritime Provinces. We quote values firm as follows: Finest fall creamery, 22½ to 23c.; earlier makes, 21 to 21½c.; finest townships dairy, 21 to 22c.; finest western dairy, 19½ to 20c.

MONTREAL TRADE NOTES.

Coffee has been sold in round lots here during the week at 1c. advance.

Rose & Laflamme note some encouraging orders for Ram Lals tea during the week.

Black tea has been sold on English account at 9¼c. cost and freight on this market.

Patros advices quote currants steady at the following low range: 7s. 3d. to 7s. 9d. cost and freight.

N. Quintal & Fils are offering good value in dried raisins and currants in barrels, half barrels and cases.

Low grade molasses has been offered as low as 28c., but good to fine stock is maintained at former values.

W. F. Costigan & Co. note firm advices on Japan teas, and report also that their advices from the Coast bespeak steadiness on the standard brands of canned salmon.

L. Chaput, Fils & Co. say that there is no difficulty about selling good, sound Barbadoes molasses at 33 to 34c. They are offering at present fine lines of Malaga and Valencia fruit.

W. S. Kennedy, St. Paul street, find that his lines of English and American grocery specialties are meeting a good demand on holiday account. They are just the thing for this trade.

C. A. Liffiton & Co. call attention to the fact that coffaroma is having a large and growing sale. It is sold in 1 and 2 lb. tins.

PERSONAL MENTION.

Mr. and Mrs. Andrew Gunn have returned from the Coast.

W. H. Seyler, with Eby, Blain & Co., is laid up with one of his old attacks of quincy.

James Ross, with Sloan & Crowther, spent Sunday last with friends in Guelph. The friends, rumor says, were of the gentler sex.

R. M. Corrie, the energetic secretary of the Toronto Grocers' Association, has had his cares increased, but his face wears a smile broader than ever. The new care is a bouncing baby girl, with which R. M. C. thinks none will compare. At least he would not change it with any other no matter how much "to boot" he may be offered.

BETTER FOOD FOR LESS MONEY.

It is often said that an American family wastes more food than a French family requires to support life, and Prof. Atwater, in The Forum, establishes this proposition by showing what the facts are behind it in our own practice. He says: "We waste at the store, the market, and in the house enough to make us wealthy if we could only save. The means that might be used for beautifying the home, educating the children, higher intellectual culture, travel, and the various forms of benevolence, religious and secular, are lost. A large body of people in this country are saying practically, though not in words: "To economize closely is beneath us; we do not want to live cheaply; we want to live well.'" Prof. Atwater says that the wage workers use half their money to buy their food, and that the poor are the ones that practice the worst economy and suffer the most from it. One chief reason for this waste is that few people understand what the nutritive properties of different foods are, and his article is chiefly valuable because it indicates the potential energy of the nutriments in different articles of food in calories.

This means the amount of heat and energy which the food imparts to the body. Prof. Atwater states the case very plainly as follows: "Round steak at fifteen cents a pound contains as much protein and energy, is just as digestible and is fully as nutritious, as tenderlion at fifty. Mackerel has as high nutritive value as salmon and costs from an eighth to a half as much. Oysters are a delicacy. If one can afford them, there is no reason for not having them, but twenty-five cents, invested in a pint would only bring

A Nation's Greatness Depends upon its backbone.
To Keep it Stiff

USE BRANTFORD STARCH
THERE'S NOTHING LIKE IT.

British America Starch Co., LTD., BRANTFORD, ONT.

twenty-nine grams, about an ounce of protein and 260 calories of energy. The same twenty-five cents spent for flour at $6 a barrel, or three cents a pound, would pay for 420 grams of protein and 13,700 calories of energy. When a day laborer buys bread at seven and a half cents a pound, the actually nutritive material costs him three times as much as it does his employer, who buys it in flour at $6 a barrel." Some further details are worth mentioning. Beef neck, which costs eight cents a pound, contains 218 grams of protein and 2,795 calories of energy. Corn meal at two cents a pound, contains 518 grams of protein and 20,000 calories of energy. Oatmeal at five cents a pound has 345 grains of protein and 9,190 calories of energy. Salt pork contains nine grams of protein and 7,295 calories of energy. These figures, which show what potency there is in a pound of certain kinds of food, indicate what a man ought to live on if he is to feed himself to advantage and live simply and well. Mr. Edward Atkinson has pointed out that it is possible for our poorer families to live a great deal better than they do, and at a vastly reduced cost, and in these days, when thousands of people are trying to reduce their expenses, it is worth while to know where they can cut the cost and not diminish the nutritive power of their food. Prof. Atwater, who has made extensive studies in the food question, would render an excellent service to the public if he would do much more to popularize this subject.—Boston Herald.

DRAWING THE LINES.

We have spoken in another issue of nature's picking out certain localities for certain work, and have wondered why farmers have not oftener followed nature's example. In other vocations as they advance, there is a strong tendency to go from the general to the particular, and to make that particular the main object of study and pursuit. In medicine, for example, while the "all-round" physician on general principles is by no means to be despised; still, the patient whose eye or ear needs treatment, seeks not the general physician, but the specialist. The profession of the law is divided and sub-divided until the profession is made up of so many experts, each a master, or aiming to be a master, of that particular development.

The reason for this is not hard to find. The physician who chooses the eye, or some part of that organ for his life work, finds there enough to attract and to keep him at work. He likes it. The more he studies and practices, the more it pleases him and the more skilled he becomes; so that when we read, as we did the other day, that a patient's eye was removed, the offending part cut off and the eye restored, after wondering at it we conclude that it is the expert after all that does the best surgery. Other examples are not wanting in this profession, or in others, but they all show that it is the expert from whom the best work comes.

The same principle carried out is frequently illustrated in business. A certain talent develops, and the owner of it finds in it his life calling. John Dunn, years ago, in London, found that in collecting debts he had no equal. Dead-beats, then as now, were the terror of the trade. By some lucky chance —is there such a thing?—Dunn was sent out to collect a debt, long despaired of, and came home with the money in his pocket. Astonished at the result, the firm placed into the the hands of the collector other doubtful bills, and again he returned with the cash. From that time on John Dunn had more business than he could do; but his success was looked upon as little less—or little more—than a marvel. The man became the terror of the town —or at least that part of it that never paid their bills; until at last, all that was needed to secure the long-coming cash was a threat to send Dunn after it. This expression in time settled into the shorter one of Dunning a man—a term common enough ever after—so common as to drop its capital D, and in a word to bury the man who has immortalized his name in English speech by becoming the expert collector of his time.

This tendency towards specialism is still going on. The trades are taking to it wherever there is a possibility of success. We thought of this the other day when the trade papers announced that wholesale firms in Boston had discontinued the sale of several staples. It suggests that grocers are beginning to see that the business is too large for a single firm to cover it well, and that where this is attempted, weak places will be sure to develope somewhere. In houses with capital and force large enough to place a specialist at the head of each department, the whole ground may be covered; but this, after all, is another development of the same idea.—Tri-State Grocer.

LONG WOOL DUSTERS
Manufactured by
FRANK HOLT, 81 Colborne St., TORONTO
The equal of these goods was never before seen in Canada.
FIVE SIZES.

W. M. BOWIE, Agent for
Armour Packing Co., KANSAS CITY, U. S. A.
Teron & Ballou Company California Dried Fruits
CHICAGO.
34 YONGE STREET, TORONTO



STAR BRAND FINNAN HADDIES
cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.



YOU'LL BE SORRY WHEN A FIRE COMES IF YOU HAVE NOT GOT A Taylor Safe.

HAVE YOU ANY IDEA

HOW MUCH YOU CAN SAVE?

By Buying your Stationery at the Right Place.

Saving $ is making $

PRICES TALK

WE CAN GIVE YOU

Ladies' size Note Paper,	30 cents per ream and upwards
Commercial " "	30 " " "
Foolscap Paper	75 " " "
No. 6 Size White Commercial Envelopes,	65 cts. per 1,000 and upwards
No. 7 " " " "	70 " " "
No. 8 " " " "	80 " " "
No. 4 " Baronial	" 75 " " "

When needing Blank Books, Memo Books, Note Papers, Envelopes, Writing Tablets, Pens, Ink, Pencils, Stationery, or School Supplies of any kind, write for samples, giving us an idea of the grade of goods required—it will cost you nothing.

Our Prices will be a Revelation to You

Orders sent us by mail receive special attention. Goods are carefully selected by experienced salesmen, and lowest prices charged. Parcels too small for separate shipment delivered to any other house in the city for enclosure.

The W. J. GAGE CO'Y, Ltd.

TORONTO

Wholesale and Manufacturing Stationers. Pub'ishers and Booksellers.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

Not how cheap but how good

How to keep well

Eat Pettijohn's California Breakfast Food.



A More Delicate Flavor than any other Cereal Product.

WRITE US FOR A SAMPLE.

The Highest Award

AND THE ONLY CHEESE AT THE WORLD'S FAIR WHICH

SCORED "PERFECTION."

MACLAREN'S IMPERIAL TRADE MARK REGISTERED. CHEESE.

THE report of the Imperial Cheese of A. F. Maclaren, of Windsor, Canada reads: "The Cheese was found to be of fine flavor, of rich, even and firm constituent. Taking 100 points as the score I consider the exhibit to be entitled to the full score of 100 in quality and in appearance, and recommend that an award be awarded to A. F. Maclaren for the excellence of his cheese."

BUY ONLY

CROWN PICKLES.

PREPARED BY

Nabob Pickles



Nabob Sauce

BATTY & CO., London, England.

WE WILL SUPPLY YOU.

TORONTO.—Eby, Blain & Co.; H. P. Eckardt & Co.; Perkins, Ince & Co.; Sloan & Crowther; Warren Bros. & Boomer.
HAMILTON.—Jas. Turner & Co.
MONTREAL.—Caverhill, Hughes & Co.; Hudon, Hebert & Co.
KINGSTON.—A. Gunn & Co.
LONDON.—Fitzgerald, Scandrett & Co.

POINTS OF MERIT ON WHICH THE HIGHEST AWARD WAS GRANTED

Highland Evaporated Cream

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping quality after opening.
3. Heavy consistence.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

WRIGHT & COPP, Sole Gan. Agents, *Toronto*

Will furnish Samples, Particulars, etc., on application for above.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

HUNTER & CO.
24 FRONT ST. EAST,
Toronto and Western Agents for
CHRIST'ER JAMES & CO., London, Eng.
PICKLES, SAUCES, JAMS AND MARMALADES
Ask your wholesaler for them.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry Goods, Clothing, Furnishings and Shoes. . . .

SEND for TRIAL COPY

1204 Women's Temple, Chicago.

YOU LOSE MORE THAN WE DO BY NOT ADVERTISING IN THIS JOURNAL

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.



ROSE & LAFLAMME,

Eastern Agents, MONTREAL.

Sold by . . all . . Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

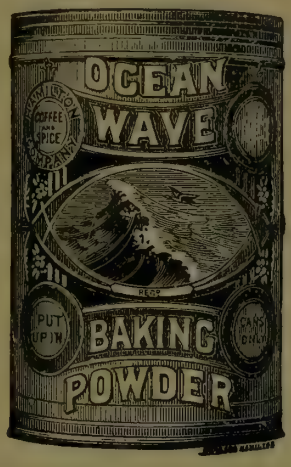
A Useful Invention

for you to decorate your window with and draw trade is , . . .

ADAMS' TUTTI FRUTTI SHOW CASE

Get one from your wholesaler, or write us for Illustrated Descriptive card FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade



STILL IN THE RING.

WE are not in business for the good of our health or the convenience of our customers. We believe in buying goods cheap and selling them dear. We can carry out this maxim and still sell

Barbadoes Molasses in Puncheons at 31c. or less per gal.

Prime Salmon, to arrive, at $1.10 per doz.

And we have a splendid assortment of Dried Fruits at fancy prices. Fancy quality. When you want a bargain write for ten or more caddies, each about 20 lbs., Congou Tea at 15c., and a Ceylon at 25c., we have on hand.

CANNED GOODS.

We have lost interest in these. No money in them for either Wholesale or Retail—same argument applies to Sugar. But don't imagine we have no bargains to offer. We are still in the ring—not the combination ring,

Lightbound, Ralston & Co.

Wholesale Grocers, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, COMPROMISES, ASSIGNMENTS.

A. T. Gainsby, drugs, Toronto, has assigned to H. Vigeon.

McGinnis Bros., grocers, Napanee, have assigned to O. T. Pruyn.

A. M. Johnson, general merchant, Port Hastings, N.B., has assigned.

T. W. James, drugs, Lemington, has assigned to H. Barber & Co., Toronto.

Leonard & Crawford, general merchants, Red Rapids, N.B., have assigned.

John Byres, general merchant, South Monoghan, has assigned to John Ferguson, Toronto.

Henry Cross, general merchant, Maple Grove, Que., has compromised at 20c. on the dollar cash.

D. Kennedy, grocer, Carlton street, Toronto, has assigned to Richard Tew. His liabilities are about $1,000, while the assets are somewhat less.

A meeting of creditors of the estate of Melville Roseburg, druggist, was held in Mr. Clarkson's office when arrangements were made to wind up the estate.

The stock of F. Spofford, the insolvent Stouffville general merchant, is advertised for sale by the sheriff on the 25th inst. His liabilities are estimated at $30,000.

James A. Cowan, trader, Ship Harbor, N.S., has had his estate returned to him by assignee. George A. Leslie, a Spy Bay trader, has also had his estate reconveyed to him.

PARTNERSHIPS FORMED AND DISSOLVED.

Shears & O'Mally, bakers, Halifax, N. S., have dissolved.

Fleming & Brownlee, hotel, Vancouver, B.C., have dissolved.

Morrison & McKenzie, grocers, Milltown, N.S., have dissolved.

Austin & Huot, agents Southwick Oil Co., Montreal, have dissolved.

Simeon Laprade has been registered as trading under the style of I. Fortin & Co., manufacturers of boots and shoes, Montreal.

Campbell, Rutherford & Sinclair, millers, Blenheim, have dissolved, and a new firm composed of James Rutherford and James Campbell has been formed.

Chas. Gingras and Hormisdas Joly have registered a partnership in Montreal to do business under the firm name of C. Gingras & Co., grocers, etc., Montreal.

FIRES.

Thorne & Cassaboom, fish, Digby, N.S., have been burned out.

J. S. Henderson, boots and shoes, Parrsboro', N.S., have been burned out.

McCarthy & Co., boots and shoes, and James Williamson, fruit and confectionery, Regina, Assa., have both been burned out.

CHANGES.

Jackson & Grierson, hotel, Canmore, have sold out to Frank Kelly,

A. McPherson, general merchant, Cherrywood, has been succeeded by John Greer.

A. W. Moffatt, grocer and flour and feed, Amherst, N.S., has sold out his grocery business.

H. H. Crosby & Co., boot and shoe manufacturers, Hebron, have been succeeded by the H. H. Crosby Co.

DEATHS

Robert Finlay, grocer, St. John, N.B., is dead.

George Carter, of Montreal, is dead. Deceased was in his sixty-eighth year at the time of his death, and was one of the pioneer wholesale butchers of the city. In social and society life he was well known, especially in Masonic circles, being a member of the grand lodge of Ireland as well as of the grand lodge of Quebec.

J. Gourlay, of Gourlay & Rankin, general merchants, Maple Creek, Man., is dead.

SALES MADE AND PENDING

The drug stock of J. E. Defoy, Montreal, has been sold at 50c. on the dollar.

The real estate of James Martin & Co., general merchants, Thurso, Que., is advertised for sale on the 30th inst.

The stock of E. A. Call, boots and shoes, St. John, N. B., is advertised for sale to close estate.

The stock of Fluett & Jordan, grocers, Montreal, is advertised to be sold by auction.

BRUSHES, WHISKS, BROOMS



We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

TODHUNTER, MITCHELL & CO.,
— DIRECT IMPORTERS OF —
HIGH GRADE COFFEES,
Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.
Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

THE BEST IS THE CHEAPEST .USE.



Do You Sell

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

YOU WANT

Goods that sell quickly and pay fair profits, then buy

Ammonia Soap

It is a success! Gives entire satisfaction! The delight of the Laundry and is asked for . .

EVERY DAY IN THE WEEK.

Don't stand in your own light! Put some in stock at once and be convinced of the truth of the above facts. . . . . .

TORONTO SOAP CO. | W. A. BRADSHAW & CO.
TORONTO, Ont. | PROPRIETORS.

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co.
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

SIMPLE BUT SURE

SOMERVILLE'S M. F. COUGH CHEWING GUM
FIVE CENTS PER BAR—Twenty Bars in a Handsome STANDING CARD
The Wholesale Trade Have It. Price, 65 cents per card.

C. R. SOMERVILLE - London, Ont.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N.B.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?
WISH THUS TO BUILD,
an advertisement
in the
CONTRACT-RECORD,
TORONTO
will bring you tenders from the best contractors.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

THE PELEE ISLAND WINE & VINEYARDS Co LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R
LOUIS HILLIARD, Prop.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.



STERLING SOAP.

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan ST. JOHN, N.B.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 16, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ½ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60
DIAMOND—½ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb.	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
'Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	.....
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan Haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, tails	1 20	1 35
" " flats.	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ¼s genuine French high grade, key opener		12½ 13

Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.

GUARANTEED to be milled from SELECTED WHITE OATS.
to have DELICIOUS OATMEAL FLAVOR.
to be free from HULLS and SPECKS.
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, ¼s	10½
" Exq. fine Fr'ch, k.op. ¼s.	11½
" " " ¼s.	10½ 11
" " " ½s.	18½ 19
" Other brands, 9¾	11 16 17
" P & C, ¼'s tins	23 25
" ½'s "	33 36
Sardines Amer. ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¾ size, cases 50 tins, per 100	11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	
" " 2 "	2 60	2 65
Par Ox Tongue, 2½ "		8 50
Ox Tongue 2 "		
Lunch Tongue 1 "	3 40	3 50
" 2 "		6 90
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "		2 50
" " 2 "		4 00
Soups, assorted 1 "		1 50
" " 2 "		2 25
Soups & Boulli. 2 "		1 80
" " 6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo. 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sapodta, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ¼&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s .6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	21c—31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box..... per box } 20 " " " }	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink " } Green " }	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " " } Green " " }	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots	0 60	0 65
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum 1b	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

Bottle Goods

Over **50** *different kinds of Fine Confectionery in 5 pound bottles. Not equalled in America for flavor, shapes or quality.*

SAMPLES AND PRICES ON APPLICATION.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

HENRY C. FORTIER. CHARLES J. PETER.

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb	
Currants, Provincial, bbls.	4½	4¾
" ½ bbls	4⅝	4⅞
" Filiatras, bbls	4½	5
" ¼ bbls ...	4⅞	5⅛
Currants, Patras, bbls.....	5⅞	6¼
" ½ bbls.....	5⅞	6
" cases	6	6½
" Vostizzas, cases...	7	8½
" ½ cases	7¼	8¾
" 5-crown Excelsior (cases)	8	8½
" ¼ case....	8½	8¾
" Panarita (finer than Vos.).....	9½	10
Dates, Persian, boxes,.....	...	...
Figs, Elemes, 14oz.. per box	...	...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
Bordeaux "	5	5½
Raisins, Valencia, off-stalk .	4½	4¾
Selected	5½	6
Layers	6	6½
Raisins, Sultanas	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	....	....
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50

DOMESTIC

Apples, Dried, per lb.....	....	5¾
do Evaporated.....	....	....

FISH.

Oysters, per gallon	...	$1 25
" select, per gallon		1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B C. salmon ..... "	....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley.....	"	2 25
Buckwheat Flour, S.R.	"	2 25
Breakfast Hominy.....	"	2 00
Prepared Pea Flour....	"	2 00
Farinose or Germ Meal	"	2 35
Pearl Barley (xxx)	"	1 40
Farina	"	1 40
Gluten Flour	"	3 00
Gluten Biscuits.....	per lb	12½
Whole Wheat Flour.....	"	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins.....$1 25	
" 1 " 2 25	
Patent groats, ½ lb. tins..... 1 25	
" 1 " 2 25	

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 57	.....
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 59
" Man Hard No 1..	....	0 71
" " No 2..	.....	0 69
" 3...	....	0 66
Oats, No 2, per 34 lbs ...	28½	29½
Barley, No 1 per 48 lbs..	...	40
" No 2.....	...	...
" No 3.....	...	...
Peas.....	51½	52
Corn	...	...

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed. "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4½
No. 3 ..... " ..	4½
TURPENTINE Selected packages, per gal 0 44	0 46
LINSEED OIL per gal, raw 0 60	0 62
Boiled, per gal..... 0 63	0 65
GLUE: Common, per lb.... 0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 " .	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	13	14
" Fornigetta	...	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$5 00	$5 50
Filberts, Sicily	9	10
Pecans	13½	16
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeaux	11	12
" Naples, cases	...	...
" Marbots	11½	12

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 12½ $0 13
Carbon Safety	0 16½ 0 17
Canadian Water White	0 17
Amer'n Water White..	0 18½ 0 19
Photogene	0 22

For prices at Petrolia, see Market Report.)



Turkish Coffee

The young ones cry for it. The old ones must have it.

200 TONS
of this brand alone
SOLD LAST YEAR

Write for a Sample or ask our travelers.

Pure Gold Manufacturing Co. - Toronto

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 23	$0 25
" dairy, tubs, choice	0 20	0 21
" " medium	0 17	0 20
" low grades to com	0 15	0 16
Butter, pound rolls	0 21	0 24
" large rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 15	0 15½
" cold storage.....	0 16	0 16½
Beans	1 25	1 50
Onions, per crate.....	0 85	0 90
Potatoes, per bag.	45	0 48
Hops, 1892 crop.....	0 12	0 14
" 1893 "	0 00	0 16
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10¾	0 11
Pork, shortcut, p. bbl...	21 50	22 00
Hams, smoked, per lb...	13	0 13½
" pickled	....	0 12
Bellies	....	0 13½
Rolls	0 10	0 10½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 12½	0 13
Compound	0 09	0 09½
Tallow, refined, per lb..	0 04¾	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4¼
" Japan	..	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra.....	6¼	6¾
" Genuine Carolina	9½	10
Grand Duke.	6¼	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....	$1	35
" 50 " bags	2	60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5⅛
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss—	
1 lb. fancy boxes. cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	4⅞	5
Paris Lump, bbls and 100 lb.bxs	5⅛	6
" " 50 lb. boxes.....	...	6
Extra Ground, bbls Icing.....	5⅞	6
" " less than a bbl ..		6½
Powdered, bbls	...	5⅛
" less than a bbl.....	...	5⅜
Extra bright refined	...	5
Bright Yellow.....	4⅛	4⅜
Medium "	4⅛	4⅛
Brown	4	4¼
Dark yellow.....	3¾	3⅞
Raw, brl.....	3½	3⅝

SALT.

Bbl salt, car lots	....	0 95
Coarse, car lots, F.O.B.....	....	0 65
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	..	0 70
" small lots	0 80	1 85
Rock salt, per ton...	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown.....	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls.....	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cske, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "	.....	0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

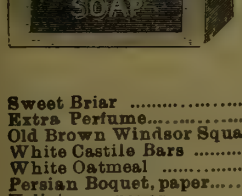
SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—



MORSE'S

	Per box In 5 box lots
100 bars	5 25
60 bars	3 25
Chicago Water Electric	2 50
Royal Laundry	3 10
Royal Magnum, per doz	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
" " Honeysuckle	0 72

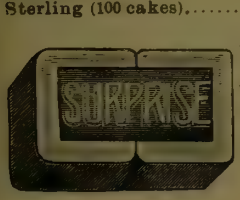


AMMONIA SOAP.

	Per box
72 bars, 1 box	$3 00
5 "	2 85
0 "	2 75
5 "	2 65

	Per box
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor.	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	56
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard. 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash 1-9ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

ASK FOR

MOTT'S

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

An Important Point of Merit

MILK GRANULES

is absolutely free from starchy matter, which is present in barley flour, and other infant foods, and contains no Glucose and no Cane Sugar.

It is a scientific fact that infants under seven months of age cannot digest starchy foods.

Don't Accept a Substitute

Johnston's Fluid Beef

IS UNEQUALLED

In Flavor, ...
. . Nutrition, . . .
. . . and Digestibility

The Best Tonic is

STAMINAL,

BECAUSE

the moment the tonic does its good work it carries with it a food to answer to the effect of the tonic.

Can any Combination be More Happy!

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

Crosse & Blackwell

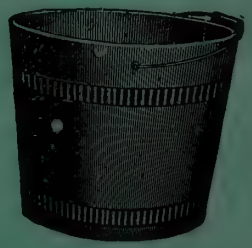
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Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

The "Pittsburgh" Lamp

Gets the Preference

Because

IT IS A 1.

IT GIVES THE BEST LIGHT.

IT SAVES TROUBLE IN CLEANING.

IT SUITS ALL PARTIES.

ALL GOOD DEALERS KEEP THEM.

Write for Primer.



Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO DECEMBER, 1, 1893. No. 48

COLMAN'S
MUSTARD

BEST ON EARTH

HUNTLEY & PALMERS
ENGLISH BISCUITS
ARE ABSOLUTELY THE BEST.
THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG
HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.
Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND
Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
"TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



To IMITATE is FLATTERY,
To COUNTERFEIT is FORGERY.

We Protect Jobbers handling our Matches from **any** drop in price, on stock in hand. . . . . .

The E. B. EDDY CO.
HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

"Standard Goods are the best to Handle"

34,944,000 POUNDS ! ! ! ! !

Was last year's production of

FRY'S Cocoa AND Chocolate

Absolutely Pure.



And each year the output is Increasing.

All leading dealers sell these. Always reliable, standard qnality, fixed price.

ARTHUR P. TIPPET & CO., Agents, ONTARIO and N.W.

COX'S

1725.



1893.

Always trustworthy

Full weights

BRAMWELL'S

PURIFIED

Epsom Salts

The Finest Quality made

Free from Moisture
Free from Dirt
Quality Guaranteed

E. BRAMWELL & CO., ST. HELENS, ENG.

CANNED

To secure the Highest Grade of Fish

6 PRIZE MEDALS

TRADE THISTLE BRAND MARK

Order this Brand

Finest Quality Only

FAULDER & Co.'s



MARMALADE & PRESERVES.

4 Gold Medals

FINNAN HADDIE

ARTHUR P. TIPPET & CO., Agents CANADA.

Superlative

This term aptly describes the state of perfection attained in the manufacture of

Pettijohn's California Breakfast Food

Admittedly the most nourishing of breakfast delicacies offered. The many feeble imitations that flood the market only serve to carry this popular brand farther beyond the range of competition.

Morton's Rubbed Sage, half pints.
Morton's Savory,
Morton's Thyme,
Morton's Parsley,
Morton's Mint,
Morton's Kippered Herrings,
Morton's Preserved Bloaters,
Morton's Fresh Herrings in Tomato Sauce.

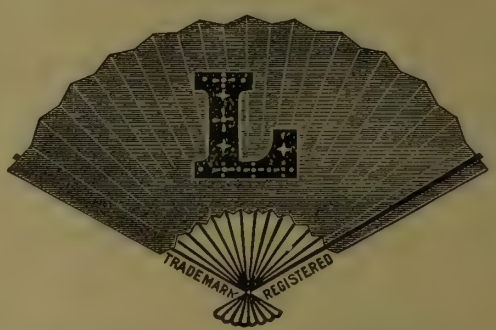
WE SOLICIT CORRESPONDENCE.

IT IS A PLEASURE TO SEND SAMPLES.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias, 7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs "arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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NEW YORK OFFICE: Room 41, Times Building. Roy V. Somerville, Manager.
EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

To be forwarned is to be forearmed. This maxim is to-day applicable to trade in Canada. Although the depression does not obtain in this country to anything like the extent it does in the United States or in England, yet it is here; and to ignore its presence is neither advisable nor wise. No alarm need be taken. The trade of the country is not suffering from any chronic disease; it is slightly indisposed, and largely on account of the conditions that are affecting the commercial interests of the world at large. All that Canadian merchants need is to be careful; and one of the ways in which this can be exercised is in regard to giving credit. Those in the large cities especially need to be enjoined in this respect. One of the most unsatisfactory features is in regard to money. It has been circulating but slowly for some time, and there is no immediate prospect of a radical change being effected. With the present low prices prevailing for grain farmers' deliveries in this particular will continue to be small. At least that is what is to be expected from past experience. Only the other day an instance came under our observation where a farmer obtained a renewal of a mortgage when, according to his own statement, he could have lifted it by selling grain which he was holding. Caution is in order at all times and seasons, but just now, with the trade conditions as they are, it needs to be exercised more rigidly than usual. The shorter the retailer makes his terms of credit and the more rigidly he enforces them the better, while wherever he has a doubt regarding the ability of a customer to pay the final decision should be on the safe side. People may plead this and plead that, but the merchant is not the manager of a charitable institution. As we have said before, he is in business to make a living; and if he is careless in selling goods on credit he is neither just to himself nor to the wholesaler with whom he runs an account. Such a course will naturally lead to reduced sales—for the time being at least—but it also means fewer bad debts and proportionately higher profits. It is not the quantity of goods a man sells that makes the business a paying one; it is the profits which accrue thereto which do that.

* * *

Statistics relating to crime are more or less interesting to everybody—to the ordinary individual as well as to the student of crimology. A cursory glance therefore at the report of the Minister of Justice as to the Penitentiaries in Canada will be in order. In that cursory glance can be comprehended much that is interesting and much that contains cause for congratulation. The total number of prisoners in the five penitentiaries—Kingston, St. Vincent de Paul, Dorchester, Manitoba, British Columbia—at the end of the fiscal year, June 30, 1893, was 1,194, a decrease of 34 compared with 1892. Those which show decreases are: Kingston 51 and Manitoba 4. Dorchester gives an increase of 6 and British Columbia 15, while in St. Vincent de Paul the curious coincidence is presented of 374 representing the number of convicts confined therein at the end of the last two fiscal years. An evidence of how carefully the movements of the convicts are guarded so that they may not wander away and be lost is seen in the fact that only one prisoner escaped during the year, and he was an inmate of the Manitoba Penitentiary. He, poor fellow, probably sauntered too far from his temporary home and, getting last on the prairie, was unable to find his way back! But while the Manitoba institution lost a prisoner in this way it lost none by death, this partially redeemed its remissness in the former particular, although the Dorchester Penitentiary went it one better by having neither escapes nor deaths. Kingston had 7 deaths, St. Vincent de Paul 3, British Columbia 1, a total, including a Kingston convict who committed suicide, of 12 deaths, or about one per cent. of the criminal population of the Canadian penetentiaries, a low average indeed, and pretty clear evidence that the health, as well as the keeping of the persons of the convicts, is carefully looked after. One sad fact is brought out in the report re Kingston Penetentiary. It is to the effect that more than one-half of the convicts are under 30 years of age, viz., 35 under 20 and 216 from 20 to 30.

* * *

The seizure for unpaid taxes of goods stored in Oliver, Coate & Co.'s auction rooms has opened the eyes of the people as they never were before to the injustice of the law governing such matters. A law should above all things be just, but this it cannot be when, in order to satisfy it, the innocent are made to contribute thereto. In the instance noted several persons, some of them in straightened circumstances, had left goods

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with the auctioneering firm to dispose of, but before this could be accomplished in stepped the sheriff and seized everything on the premises to satisfy a claim of the city of Toronto for taxes. That the law is unjust no one gainsays. Even the city officials regret that among the goods seized are those of citizens who are in no way responsible for Oliver, Coate & Co.'s neglect to pay their taxes, and suggestions have come from that quarter to the effect that the city remunerate these people. But it is held that the city cannot legally do this. The goods have not yet been sold, the bailiff having been restrained at the last moment from doing so by an injunction. There is little or no hope, however, of the injunction being made permanent. Whether a technicality can be created or not through which these unfortunate victims of an unjust law may be able to crawl, a determined effort should be made to amend the law so that it may be clipped of its harsh and unjust points. It ought not to be difficult to do this, for the injustice is so flagrant. The right of the city to a first claim for taxes is only proper, but when it comes to appropriating the property of other people that may happen to be on the premises, in the process of satisfying that claim, that is another thing, and its being done under the cloak of the law does not make its injustice anything the less.

* * *

Certain conditions are necessary to the sale of any article or commodity: People must desire it or be taught to desire it, and the price must be convenient. The holiday season is nearly upon us and from that season there are certain things that are inseperable. Dried fruit is one of them; and the conditions for a good trade in this line were probably never more favorable than now. True there is not at the moment an abundance of money floating around, but there is an abundance of what probably makes up for the deficiency in the other respect, and that is cheap dried fruit. Never before have some of the commodities under that head, currants particularly, been so low in price. Dried fruit is something that everybody likes and that everybody, poor as well as rich, uses. This season, with the price so low, there promises to be a larger consumption than usual. Most retailers throughout the country are making preparations to cope with it, and those who have not should not delay further. It is the general impression that prices have seen the bottom for the present at least. In fact currants and raisins have already developed a firmer feeling. As far as currants are concerned little else could be expected, for in addition to being lower than ever before, it must be remembered that the price received by the growers for the last crop has not much more than remunerated them for gathering it, let alone the cultivation. By all moans push the sale of dried fruit. Advertise it, display it, and see that you make a profit out of it, even if the grower of some lines did not.

* * *

Public property has at last become the result of the deliberations of the Ways and Means Committee on the work of tariff reform. For some weeks past we have heard a good deal regarding the nature of the bill that the committee was framing, but beyond the knowledge that it would certainly aim at the overthrow of the high tariff walls, all deliverances upon its details were of a more or less speculative character. Now the bill has been unfolded for the delectation of the world, and it shows that the Democrats have well redeemed their ante-presidential election pledges. Many of the changes proposed are radical in their character. The average duty of the whole bill is estimated to be not quite three-fifths of the average duty of the McKinley bill. The main features of the bill, according to the chairman of the committee are: (1) The adoption, whenever it seemed practicable, of ad valorem instead of specific duties, and (2) the freeing from taxes of those great materials of industry that lie at the base of production. These are some of the articles to be placed on the free list: Coal, iron ore, wool, salt, timber (both logs and planks), tin ore, block tin, binder twine, apples (fresh, dried, evaporated), bacon, hams, beef, mutton, pork, meats of all kinds prepared or preserved, copper ores, copper plates or ingots, lard, nickel, ores of gold and silver, agricultural implements, soap, vegetables, fruits, eggs. Butter is down to 4c. a pound, hops 8c., potatoes 10c. a bushel, smoked, dried, salted, pickled fish, and otherwise prepared ¾c. a pound, herrings, pickled, frozen, salted, and fish frozen or packed in ice ½c. a pound, fish in cans or packages 25 per cent. ad valorem, brandy, cordials, liquors, and other beverages or bitters of all kinds containing spirits $1.80 a gallon, ale, porter and beer 30c. a gallon. The sugar schedule, which the committee found a most difficult one to deal with, reduces the present bounty of two cents on the raw article one-eighth cent. per annum, beginning July 1, 1895, and extending to July 1, 1902, inclusive, thereafter ceasing altogether. The duty on refined sugar is reduced from half cent per pound to quarter of a cent. Barley is reduced from 30c. per bushel to 20 per cent. This will make the rate about 12c. per bushel. One thing that must strike the average Canadian is that where the McKinley bill struck Canada the hardest the Wilson bill proposes to put salve. This is particularly noticeable in regard to barley, eggs, horses, etc. The bill has yet to run the gauntlet of the both houses of Congress, but as both are Democratic it is likely to pass in principle at any rate.

A CRYING NEED.

In some respects we have a surfeit of law; in others we have a dearth. An instance of this latter condition is seen in the law relating to bankruptcy. And the question of its solution seems almost as difficult as that of the race problem in the United States or the school question in Canada.

Since the Dominion Insolvency Act was repealed in 1880 the provincial legislatures have made more or less effort to provide the desideratum for their own respective territories, but little or no benefit has resulted therefrom. The fact of the matter is they were trying to purify the waters of the branches instead of those of the main stream. In other words, the legislation was provincial instead of Dominion. Most of them probably did their best, but their best efforts were small, because the power of passing bankruptcy and insolvency laws was reposed by the Constitution in the Dominion Parliament alone. The Ontario Legislature has been the most active in turning out measures of this kind; but its best efforts have been hit hard in their most vital parts by the courts, until what is left of them to-day is inhert and useless.

One of the most important features of the Assignments' and Preferences' Act—in fact its very heart as far as the creditor class was concerned—was the clause which was created to prevent judgments and executions not completely executed by payment from taking precedence over assignments made for the benefit of the creditors generally. How far this has succeeded in its purpose is well known Hip and thigh has it been smitten, and while the clause is to-day still appended to the act it is of no more use than is a paralyzed limb to a man. The courts have decided this more than once. Only two weeks ago the Court of Appeal gave a decision ordering a sheriff to satisfy the claims of three creditors who had issued writs a few days before the debtor assigned before making a distribution among the other creditors, he having proposed to distribute the estate pro rata without reference to said judgments.

The need for a Dominion Insolvency law is becoming more and more apparent every year. During the last few months, probably more so than ever before, at least as far as

Ontario is concerned. Probably the strongest reason that can be advanced for such a measure is the need of some provision which will eliminate preferred claims, or at least prevent their being turned to dishonest account. As the law stands to day an insolvent can give a favored creditor a hint that he proposes to assign, and that if he (the creditor) wants to get paid in full he had better get judgment against him. But this is only one of the many ways in which the present law encourages sharp and dishonest practices. Another reason for a Dominion measure is the lack of uniformity that exists, owing to which the dishonest debtor in some of the provinces can snap his fingers at his creditors in some of the others. In fact so great is the evil in this respect, that there are wholesale merchants in Toronto who have discontinued doing business in some of the lower provinces on account of the losses they have suffered in consequence thereof. It is a serious thing when the trade and commerce of the country is hampered in this way. Laws should assist, not hinder.

More or less effort has been made ever since 1880 to secure the re-enactment of an act whose provisions would embrace the whole Dominion. During the last four or five years these efforts have been more aggressive. The hope of such a measure being introduced in the House was reposed in the late Sir John Abbott, and had his health been preserved we should in all probability at least have seen some such legislation attempted if not adopted.

For some months past the different boards of trade in the country have been deliberating on the matter. The best minds, both mercantile and legal, in the country have had a part in the matter, and the result is the drafting of a bill which has met with the approval of the boards of trade at Montreal, Toronto, Hamilton, Halifax and other places, while St. John, N.B., only objected on a few of the minor details. Last week a deputation representing the leading boards of trade in the country assembled at Ottawa and interviewed the Minister of Finance and the Premier in regard to the matter.

The bill is intended to apply to traders and trading co-partnerships, and to trading companies whether incorporated or not, except incorporated banks, insurance, railway and telegraph companies. The sheriff of each county or district, and in Quebec the prothonotary, is to be the guardian, except in counties and districts containing cities with a population of more than 20,000, where the Board of Trade is to appoint a guardian. A debtor shall be insolvent when he has called a meeting of his creditors to compound with them, or if he acknowledges insolvency, if he has absconded, or about to abscond, etc. A creditor or creditors with claims aggregating at least $500 may demand an assignment if a debtor ceases to meet his liabilities generally. Writs of attachment may be secured by any unsecured creditor for $200 if he can show the debtor to be insolvent; these will hold the goods until a liquidator is appointed. Within ten days after assignment or issue of writ of attachment, the guardian may call a meeting of the creditors, and they shall appoint as liquidator, an uninterested party. The creditors may at any meeting appoint one or three inspectors who shall superintend and direct the proceedings of the liquidators. The guardian's remuneration is fixed by an appended schedule and an inspector's at a general meeting of the creditors. The law of set off as administered by the courts of law or equity, shall apply to all claims under the act. All gratuitous contracts and conveyances shall be void if made within the three months next preceeding the insolvency. Any fradulent contract, mortgage, hypothec, or conveyance shall be void if both parties intended to defraud or delay the creditors. Preferences are void; if made within sixty days next before insolvency, they shall be presumed prima facie to be fraudulent. The insolvent is to be discharged with consent of creditors and the depositing of a sworn statement of his affairs, and he shall then be absolutely free and discharged from all existing liabilities. Every discharge procured by fraud, fraudulent preferences or promise of payment, shall be null and void.

The important fact revealed at the conference in Ottawa was that since receiving the draft measure the Minister of Finanee had given the question of insolvency legislation much attention, the result of which was that he had caused another bill to be drafted, and it would shortly be submitted to the Government for approval. Personally he was in favor of an insolvency law, but the subject, he said, was one on which the opinion of Parliament had to be taken. The Premier was non-committal, and the only thing worthy of note that he seems to have said was that it would have been impossible to have passed such a bill last year owing to the shortness of the session. Why time could be found to consider bills of much less importance and not for an insolvency bill he did not explain. The members of the deputation came away buoyed up with the hope that insolvency legislation was at last in sight. It is to be hoped they will not be disappointed.

The framing of an insolvency bill so that it will not unnecessarily trespass upon the liberties of anyone is a delicate undertaking. This is particularly so in regard to the provisions which enable creditors to compel the assignment of a debtor. There are merchants in prosperous circumstances to-day who have experienced in their early history great difficulty in meeting their liabilities. It is in determining whether a debtor is or is not an insolvent that the nice balancing is necessary. That some provision is necessary in this respect is obvious. There are men submerged so deep in the slough of insolvency that there is no hope of their ever being able to get out, and yet they do not seem to realize the fact. Something is needed to put an end to such delusion; but the difficulty lies in creating a power that will not be used unjustly. The draft bill prepared by the boards of trade deals with practically all the grievances now obtaining, and it is to be hoped that the proposed Government bill will be built upon the same lines.

AGAINST THE CO-OPERATIVE IDEA.

THE GROCER'S Montreal correspondent had an interesting conversation the other day with an English gentleman who has been closely connected with the grocery business across the water. Among other things that cropped up was the question of co-operative stores, and whether they were really a source of benefit to purchasers. No positive reply in the negative was given, but the drift of his remarks certainly tended that way, for although the gentleman admitted that in many cases the stores did sell cheap it was generally found that it cost more to run them than a grocery establishment conducted in the ordinary manner. Besides he knew from personal experience that many of them could not sell as cheap as a private store, this fact having been demonstrated beyond doubt at a contest which had taken place. In this contest an order given at a regular store for a variety of articles had been duplicated article for article and quantity for quantity at a co-operative establishment, and the difference in an order for from 7s. to 10s. worth of goods had been 1s. 8d. in favor of the regular store as compared with the co-operative establishment. For instance: Three pounds of butter cost 3s. 8d. at the co-operative store and 3s. 3d. in the regular grocery; six pounds of granulsted sugar called for 1s. 5d. at the co-operative store and 1s. at the grocery. In the case of a pound of candles there had been a difference of 1½d. in favor of the grocery. A bottle of sauce had been obtained ½d. cheaper in the grocery, and the same saving was effected in the case of a pound of tea biscuits and a ¼ lb. of Coleman's mustard. In fact on everyone of the articles stipulated in the contest the difference had been on the side of the privately conducted grocery as against the co-operative establishment. In fact it had been demonstrated that for about eight shillings a customer could purchase at a regular grocery establishment what he would have to pay ten shillings for at a co-operative store, a difference practically of 20 per cent. in favor of the regular grocer. The people who supported the co-operative scheme of course argued that the difference of 2½d. was compensated for in the superior quality of some of the articles bought, but this was simply a claim and not a demonstrated fact. In a word, the gentleman inferred that it would be a comparatively easy task to make a case against the co-operative idea.

OBLIGING GROCERS.

A grocer once said to me that he considered the grocery business a business in which you may be walked on, tossed around, and jumped on in general; but still have to hold your tongue, and bob up serenely every time. 'Tis true, the grocer has to do a great many things now, which ten years ago would have been called silly. He is very often called upon to take a trunk from Greenpoint to Bay Ridge, or, a bed or machine from Fulton Ferry to East New York, and if he does not come at once, he may reckon that woman's trade lost. Then the clerks are often called in to drive a picture nail, hang a picture, put up a clothes line, and all the various other items which are now considered a very essential part of the grocery business. A peculiarity about this tinkering business is that they all want it done in the morning; that is the time when grocers and grocery clerks have nothing to do. In fact, the grocer keeps a force of clerks on hand during the morning just for such emergencies. It makes the grocer feel jolly, too, when the first clerk stays out about an hour over the usual time collecting orders; but when Charlie reports that he had to hold Mrs. Jones' baby or perform some of the other items aforesaid mentioned, everything is forgotten. What good is a man who is not accommodating and self-sacrificing even to the extent of having his orders delivered an hour late?

Another peculiarity about this matter is how willingly the clerks attend to all of it. I have seen some who would climb a tree like a pole cat, carry a two hundred pound trunk to fifth story, or a greasy stove in the cellar, etc., and when they were in the store you could not get them to make a quick move without attaching a trolley pole to them, except when they were closing store. Of all the curiosities in the grocery business which it has been my good fortune to come in contact with, I have yet to find a clerk who is slow in closing the store. Three hundred pound barrels of sugar almost fly, the air appears filled with boxes of soap, and baskets of fruit and vegetables, and before you can say Jack Robinson, presto changeo, your walk is clear, and it is time to go to—well, sometimes bed, but generally to a dance, theatre, or to play pool, and the next morning he can't tell a cake of yeast from a bushel of turnips. Alarm clocks don't bother him, and he could sleep with the City Hall bell ringing at his bedside.

In writing of accommodating grocers, I forgot to mention an interesting instance that happened to a grocer on the heights about a week ago. His trade is of the best, hence no occasion for opening store as early as other grocers. They say the early hours of sleep are the most precious, and I think we will agree to the truthfulness of that assertion, and the grocer especially. It was about 5 o'clock a.m.—the hour when sleep seems to be a whole jewelry store at once—and he was slumbering sweetly, and, perchance, dreaming of the dim, distant future, when grocers will sell sugar at a profit and when dead beats will be no more, when he was aroused by hearing the door bell playing a genuine ta-ra-boom-de-ay. Visions of someone sick, or a fire, or a robbery, flitted through his mind in rapid succession. Hastily dressing he reached the door, and lo! there stood the cause of all the commotion, and a faint whisper came, "Mr. M—, will you please lend me your axe, as I have no wood split to make the kitchen fire." For a moment he felt like doing some scalping business, but his good judgment overcame that and he remembered that he must be accommodating, and he yielded.—J. H. M. in Retail Grocers' Advocate.

The sardine factory at Eastport, owned and operated by Princess Cove Packing Company, was burned at an early hour the other morning. The entire plant and four smoke houses, two of which belonged to Wm. Akers, filled with herring, were destroyed. The factory was run by Hallet & Spear. Loss between $5.000 and $6,000; insurance light.—Gazette, St. John, N.B.

Young in Years

. . BUT . .

A Giant in Size!

In the few years between 1886 and the present, and in the face of tremendous opposition, the soap which has now a sale more than double that of any other soap in the world MUST POSSESS ADVANTAGES AND MERIT FAR BEYOND ALL OTHER SOAPS.

AND THIS IS THE PROUD RECORD AND POSITION OF

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The phenomenal success of this soap caused people to wonder how it has all come about, especially when considering that "SUNLIGHT" commands the highest market price.

The answer is simple: SUNLIGHT SOAP is scientifically and chemically made. There is no guess-work about it. It is always the same. Not an ounce of it is put on the market until it has been tested and passed by the chemists employed at the Works. There is no adulterating it in order to ***cheapen the soap and cheat the user.*** The result is that SUNLIGHT stands pre-eminent in

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Soap-Makers to the Queen.

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Your Currants, Raisins, Peels, Nuts, etc., please see our Samples and Quotations.

Our Assortment is Large and We Invite Inspection.

THE VERDICT is that L. P. & Co.'s blend Coffee is the best all round one in the market.

LUCAS, STEELE & BRISTOL,

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Now in Store and Arriving . . .

New Raisins, Currants, Nuts and Peels

OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON

LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, $4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.

Wholesale Grocers **HAMILTON, ONT.**

French Imperial Prunes 50 s. to the lb. in 28 lb. cases.

MONBADON PACKING.

French Plums 110 s. in 55 lb. boxes.

DUFOUR'S PACKING.

BEAUTIFUL GOODS AT Lowest Prices.

Panariti Currants in ½ cases, 60 s. Nett.

MARCOPOLI PACKING.

DRY GOODS.

TORONTO MARKET.

Excursions on Thanksgiving day brought many buyers to the city, and the buying on Friday and Saturday of last week was somewhat brisker than usual. These visiting buyers picked up many clearances at slaughter prices, but they also bought largely of staple winter goods and of holiday novelties. This week has been somewhat quieter. Very few buyers have been in the city and sorting orders from travellers have been scarcely up to the average.

Almost the only feature of the trade has been the clearing of large lots to the big city retailers. One wholesale millinery house sold $6,000 of silks in one lot, another wholesale house sold $7,000 of silk handkerchiefs and novelties, and another house cleared out a few thousand dollars' worth of dress goods at a single sale. These big city retailers are now gorging themselves with bargains, and their window displays are reinforced with fashionable goods that the wholesalers do not want to carry over. The wholesaler sells at a small loss or perhaps for cost; the retailer then adds a small margin, and still has prices which seem, to the consumer, ridiculously cheap. The small retailer in the city catches it, when this slaughtering begins. He cannot sell when his prices are 10 to 20 per cent higher than that of his elephantine competitor.

Grade C of grey cottons have been sold to wholesalers with a five per cent. discount during the past month. This has again been withdrawn. But this discount still holds in one or two unimportant lines.

Holiday goods are selling well in all lines, although it is not all of the wholesale houses who carry them.

Caldecott, Burton & Spence have still a complete range for sorting orders in hosiery and underwear in all lines. Kid gloves for the holiday season are shown in full ranges.

In consequence of the increased demand for ribbed goods in ladies' underwear Gordon, Mackay & Co. have decided to clear out the balance of their stock of Canadian plain woven underwear at prices that will make them go quickly.

W. R. Brock & Co. have a few special clearing lines in Scotch tweeds and trouserings which they are selling at job prices, which make their sale intensely rapid. Better qualities of overcoatings have been in strong demand for the past two weeks, and they are advising early purchases on account of meagre wholesale stocks generally.

Wyld, Grasett & Darling have a full range of neat patterns in cashmere mufflers suitable for the holiday trade. Merinos and silks are also shown, and the colorings are both light and dark with spot patterns predominating. Black wool gloves and mitts are shown in a full range of prices. Colored wool gloves and leather gloves of all descriptions are in full stock.

W. R. Brock & Co. will open on December 1st four cases of lace goods suitable for the holiday trade, being the latest novelties in the lace market, including Irish Pointes in cream, black and two-tone effects, Pointe De Bruges, Chantilly, Oriental, Valenciennes, fancy cotton, etc. Stocktaking is just completed, and in their hosiery, glove and men's furnishing department there are still left, to be cleared out at bargain prices, a large number of odd lots and broken ranges.

Gordon, Mackay & Co. are offering in their dress goods department a number of ranges at greatly reduced prices, amongst them a 24-inch melton at 6c., 42-inch at 10c., and a 38-inch figured black dress goods at 20c. These prices hold good only during their stock taking sale.

STOP THIS LEAKAGE.

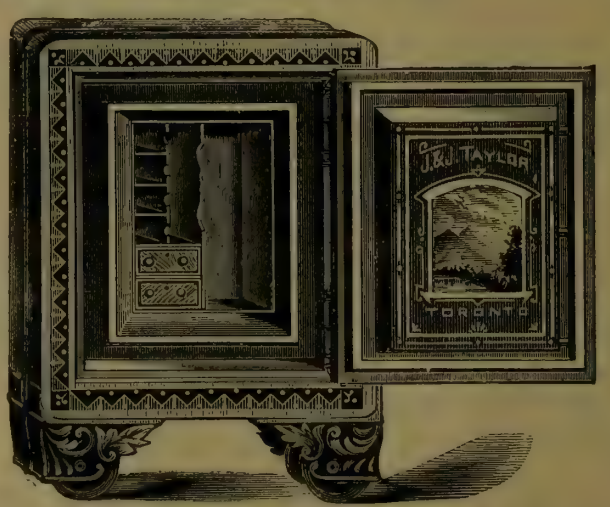
It has always seemed to us poor policy for grocers to carry so many brands of staple goods, remarks a contemporary Why should one's shelves be burdened with all the packages of coffee extant? Why is it necessary to keep in stock all the different grades of tea? Why should so many different makes of crackers, pickles, salads, canned goods, etc., be carried? It looks as if merchants could not resist the temptation to buy of every sample presented for their inspection. Some of these goods are all right, some fair, while lots of them are worthless. At the end of the year there is always a lot of old stock on hand, much of it unsaleable. They cost money, and money is worth interest, but not a cent's worth of profit or interest do these useless goods produce. Really and truly, what's the use of carrying all these different brands? Keep stock up on popular goods and let the floaters go. Turn your money, don't hide it on shelves and in a dozen different grades and brands of unsaleable goods.

R. W. RITCHIE'S DWELLING PLACE.

It was inadvertently stated in last week's issue that the home of R. W. Ritchie, who represents Eby, Blain & Co., on the Credit Valley branch of the the C.P.R., the W. G. & B., and the T. G. & B. was in Ingersoll. It should have been Orangeville. Few, if any, were misled by the inadvertence, for second thought would persuade them that a traveler whose route lies where Mr. Ritchie's does would scarcely live away up in Oxford county.

Thomas Uttley, J.P., who has for the past twlve months been promoting emigration to Canada in the northern counties of England, first as the agent of the Manitoba Government and subsequently of the Dominion Government, returned to Canada on Saturday evening last by the Dominion line R.M.S. Vancouver, bringing with him a selected party of immigrants, among whom was Mr. R. W. Babbage, a Liverpool manufacturer of black lead and washing blue, who intends to settle in Canada.—Free Press, Winnipeg.

HERE is Something New.



TAYLOR'S
Double Tongue and Groove
SAFES.

Are not like the old style supplied by all the other makers in Canada.

See them or write for particulars before ordering.

THOMAS WEST. J. & J. TAYLOR, ROBERT McCLAIN.
145 and 147 Front St. East, TORONTO. Toronto Safe Works.

Ten Thousand Dollar Name.

MEXICAN FRUIT CHEWING GUM. The name is ours. We have won it in the Courts four times, with full costs. Five thousand dollars have been spent in the fight. Five thousand dollars more have been spent in advertising it. It's a good NAME, but the goods are better.

Somerville's Mexican Fruit Chewing Gum is the best gum manufactured, and the only medicinal.

I thank the Retail Grocers of the Dominion for Standing by me in this fight. The best help is asking for "Mexican Fruit" and insisting on getting it. Will be pleased to send any wholesale house a case at lowest price and will also supply samples for travellers.

C. R. SOMERVILLE, LONDON.

FREE.—Any dealer sending his address on a postal card will receive, post paid, a box of our advertising Dominoes.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

TRADE CHAT.

Canadian exhibitors of butter carried off 27 medals at the World's Fair.

The Steveston Canning Co. has just sent 7,300 cases of salmon to Liverpool, England, via Tacoma.

The Employers' Liability Bill passed the third reading in the British House of Commons Friday evening without division.

R. S. Lang, apple buyer, it is said, has shipped over 6,000 barrels of apples from Kerwood, Watford and Parkhill stations this fall.

E. W. Leith has purchased the good will of the general store kept by Mr. Daniel Gorrie in Haliburton, and will carry on the business as successor to Mr. Gorrie.

Japanese Jugglers are deft smokers. Several of them will sit before a curtain and from the smoke which issues from their mouths will form a succession of readable letters.

P. E. Island potatoes were selling at the market yesterday for 25 cents per bushel. It was reported last evening that the price would be raised today.—Chronicle, Halifax.

The grocery of J. B. Doyle & Son, Woodstock, was entered by burglars the other night, but not much booty was secured. This is the third burglary which has occurred within a few weeks.

Two of the largest sugar refineries in Greenock, England, will close owing to the profitless prices now prevailing for the refined product and the difficulty of obtaining suitable raw sugars. The production of these two refineries has been 2,000 tons a week.

The body of a man named Thomas Lamb was found floating in Toronto bay last week. Deceased formerly kept a dairy at Mitchell avenue and Tecumseh street, and his wife ran a grocery store at the same place. He is supposed to have fallen into the bay when searching for a man who owed him an account.

The steamer Athole, from Iloilo, sugar laden, which put in here about ten days ago for coal, bound for Delaware breakwater for orders, arrived back yesterday, having proceeded from the breakwater to Philadelphia, where she received orders to come to Halifax, her cargo having been purchased by the Acadia Sugar Refining Company.—Chronicle, Halifax.

Clifford & Son, late of Kirkfield, have purchased the mill property of the late Capt. John McDermid, Janetville, which consisted of grist and saw mills. They are overhauling the grist mill to get it in order for grinding. There has been a great dearth of flour in the village since the old mill was burned down.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.

. . Biscuits . .

Craven, M. A. & Sons, (York, England.)

Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)

Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)

Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

NEW GOODS! SEND FOR QUOTATIONS

Eleme Figs, Off-stalk, Select and Layer Valencias,
Patras, Filiatra and Vostizza Currants,

Aunt Sally's Pancake Flour, Aunt Abbey's Rolled Oats,
Labrador and No. 1 Split Herrings,
Morton's Preserved Spratts and Bloaters,
Morton's Fresh Herrring and Kippered Herring

DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

To our Grocer Friends

GENTLEMEN,—At the beginning of the season of '93 we aimed high, we expected to do a large business, and through your kindness and liberal patronage it is assured. In Black Pepper alone we have sent out nearly 40 tons. There are yet nearly 2 months of the season, our Boys, good fellows, will wait on you, gladden their hearts with good large orders for your Christmas trade and you shall have the best in our house. With thanks we remain, Your friends,

THE

SNOW DRIFT CO.

BRANTFORD

BROOMS BRUSHES

WOODEN WARE WILLOW WARE

Grocers' Sundries

Walter Woods & Co., Hamilton.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West, TORONTO, ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

They purpose rebuilding the old dam and work the mills with both steam and water.—Warder, Lindsay.

Samuel McTaggart, a cheese maker, has been sent to the Central Prison for six months for stealing two cheeses. McTaggart was to have been married the evening previously to being sentenced to the handsome daughter of a highly respected farmer in the Washburn district. When he heard of the trouble the young man got into, the farmer called the marriage off, after elaborate preparations had been made for the event. Over 60 people had been invited to the wedding.

THE BUTTERINE INDUSTRY.

One of Kansas City's industries which is making rapid strides, according to the Times, of that city, is the manufacture of butterine. Although it is generally known that four of the great meat packing establishments have butterine departments, many persons will doubtless be surprised to learn that 2,161,557 pounds of artificial butter were made in Kansas City last month. The packers say that the deamnd for butterine is growing very rapidly,and that the output of Kansas City has doubled within the last two years. Prejudice against the substitute for the fruit of the churn seems to be disappearing, as the butterine now manufactured is so nearly similar to genuine butter that none but experts are able to detect the difference.

The butterine manufactured in Kansas City bears the reputation of being the best in the West. Scientists have tested it time and again without discovering any deleterious substance in its composition. The manufacturers make no secret about the ingredients of their product. They say it consists of olio oil, made of choice beef fats; neutral or leaf lard, taken from prime hogs; cream, milk, and a little harmless coloring matter. In the manufacture of the finer grades creamery butter is added. A walk through the butterine department of either of the local packing houses reveals the fact that every care in the way of cleanliness is taken in its manufacture. The compounding is done by none but experienced workmen, and the manufacture of butterine has become an art.

The inhabitants of the two Kansas Citys consume about 300,000 pounds of butterine every month. Nearly all of the butterine used in the South-west comes from Kansas City, and its territory extends westward to the Pacific coast. A large exporting trade is also springing up, and thousands of pounds go abroad every month. The West Indies, South America, Japan and Germany are the principal foreign consumers of butterine.

Butterine sells at a very moderate price, which is a point greatly in its favor. The high grades, classed as creamery, sell in 20, 30, 40, 50 and 60 pound tubs at 19 1-2 cents a pound, while the commoner grades, called dairy, sell at 15 cents a pound in the same sized vessels. Rolls, prints and bricks in ten pound tubs are one-half cent higher than solids. Retailers sell the high grade butterine at 23 to 25 cents a pound and the common grades at 17 1-2 to 20c.—Chicago Grocer.

PERSONAL MENTION.

Stephen Hustwitt, formerly with Morgan, Davies & Co., is now with Eby, Blain & Co.

C. Boomer of Warren Bros. & Boomer confined to his home through sickness this week.

John Urquhart, S. M. Warner and J. Rae, three of Stouffville's leading merchants, were in Toronto Saturday.

R. A. Williamson, the well-known grocer, Queen street west, is mentioned as an aldermanic candidate for Ward 4. The Council is in need of some practical business men.

CONCERNING RETAILERS.

M. A. Holiday of Chesley paid a flying visit to Perth on Thanksgiving day.

B. B. Freeman of Wiarton, has, it is said, found business much ahead of last year.

A. J. Reid has commenced business in Coldwater. He will handle groceries only.

R. Copeland of Teeswater is making extensive preparations for the Christmas trade.

S. Waldow of Teeswater, who has been ill for some months, has very much improved lately.

Hartnett, Guelph, has remodelled his store and has now full lines of the latest goods in stock.

John Dobie of Chesley has not been enjoying the best of health since he returned from the World's Fair.

Simmons & Son, of Wiarton, have experienced considerable improvement in business since they enlarged their store.

R. J. Hiscox, Teeswater, has returned from a visit to Utica, N. Y., and he is now busy preparing for the holiday trade.

Jacob Sebarger of Listowel, has enlarged his place of business and is now prepared to cope with any merchant in that town.

R. Hutchinson of Listowel, is handling large quantities of fruit and he says that his grocery trade exceeds that of last year.

THE TRAVELERS WILL DANCE.

The Toronto City Travelers' Association met on Friday night, President Owen in the chair. Several new members were introduced and a number were balloted for and elected. It was decided to hold the annual ball December 29 in Confederation Life building. Ben. Dack of Warren Bros. & Boomer is chairman of the ball committee, and E. N. Tyrell of Lyman, Knox & Co. is secretary. The Commercial Travelers' Association will be in session in Toronto December 29, and a good many of the members of that organization are expected to grace the ball with their presence.

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

New Goods

We have received a shipment of Lazenby's goods, consisting of Pickles, Table Jellies, Essences, Capers, Spanish Olives, Salad Cream, Burnt Onions, Soup Squares, etc.

Quality of this make is of the finest.

These Goods very suitable For Xmas and Holiday Trade.

H. P. Eckardt & Co.,

Wholesale Grocers, Toronto.

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade

Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS.

Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.



½ size fac-simile of package.

TRY SAMPLE LOT

BUTTERMILK TOILET SOAP.

ALL WHOLESALERS HANDLE IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

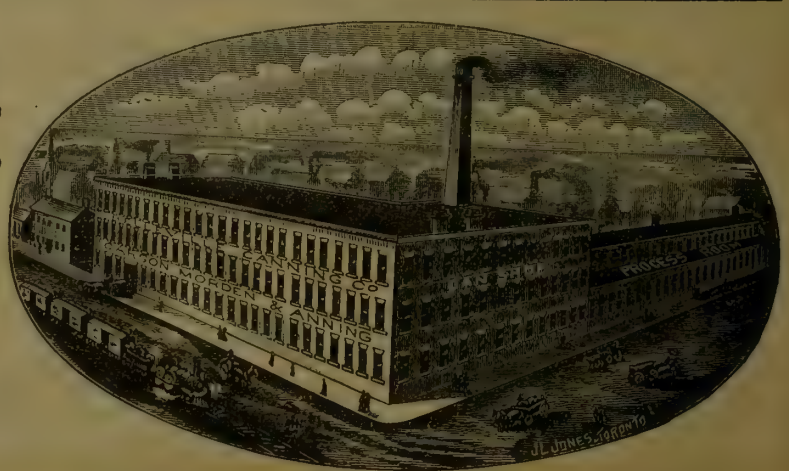
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

J. F. EBY HUGH BLAIN

Run Your Eye Along This Line

And See if You Want any

Malaga Raisins
Valencia Raisins, Off Stalk, F.O.S. and Layers
Nuts, all kinds
Dates, new Persian
Figs, Eleme (table), Comadre (cooking)
Prunes, Bosnia and French
Currants, all grades, also Finest Panariti
2nd shipment
Candied Lemon, Orange and Citron Peels
(English, Italian and Domestic)
Odart's Finest English Pickle
Gillard's New Pickle
Royal Arms Cheese
Bensdorp's "Royal Dutch" Cocoa.

For Christmas.

ORDER NOW.

Eby, Blain & Co.

Wholesale Grocers, TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 30, 1893.

GROCERIES.

Trade during the week has been of an uninteresting character. The only thing that has been going out with anything like briskness is dried fruits, and that is nothing more than what has been going on for some weeks. In prices not a change of any import has been announced. Demand for sugar is at a low ebb, and the feeling in regard to price is not one of strength. There has been a little Rio coffee on the market during the week, but it is being rapidly disposed of. Canned goods are without change of any kind. Nuts are meeting with a ready demand, and syrups and molasses are selling fairly well. Nothing particularly new has developed in teas, although there seems to be a fair distribution. The whole trade is nearly all of a Christmas character, and what people want is small parcels of an assorted nature. Money is still slow.

CANNED GOODS.

Nothing new has developed in canned goods. As between packers and jobbers there is nothing practically doing, these two interests being apart in regard to prices. There are not many tomatoes offering, and for those that are a variety of prices are asked. A couple of packers are asking 80c., others 77½c., while some would take as low as 75c., it is said, for brands not so well known. In a jobbing way the regular price for tomatoes is 80 to 85c.; some off brands can be had at 77½c. Peas and corn are quiet and unchanged at 80 to 85c. ordinarily. Canned fruits are sluggish but unchanged in price. We quote: Peaches, $3.10 to $3.25 for 3's, $2.10 to $2.25 for 2's.; raspberries and strawberries $2 to $2.10. The better brands of salmon are still in fair request at previous prices. The idea as to price of good brands is $1.25 for talls and $1 50 for flats: cohoes, $1.05 to $1.10. Lobster is in fair demand at $1.85 to $2,10 for talls and $2.40 to $2.50 for flats. Canned meats are firm. but there is no demand for them.

COFFEES.

There has been a little green Rio coffee on the market this week, but most of it seems to have been wanted to fill previous orders. The outside markets have ruled irregular. Prices here are unchanged and are as follows: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

These are meeting with a ready sale, particularly such as new walnuts, almonds and filberts. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5.50 per sack; Grenoble walnuts, 13 to 15c.; Marbot walnuts 12 to 13c.; pecans 13½ to 15c.; chestnuts, $4.75 to $5.00 per bushel; hickory, $2 to $2.25.

RICE.

No change, business continuing small and prices as before at 3⅝ to 3¾c. for ordinary and 5 to 5¼c. for Montreal Japan, and 5¾ to 6c. for imported Japan.

SPICES.

Business remains much as before, fairly active at unchanged prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

Trade is dull and lifeless and devoid of any special feature except it be a scarcity of bright sugars at from 4¼ to 4⅝c. The feeling is easy and lower prices are anticipated; 4¾c. is still the idea for granulated, and yellows are quoted from 3½c up.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet— Nov.	Beet— March
	s. d.	s. d.	s. d.	s. d.
Nov. 22.....	15 6	13 3	12 5½	12 10½
Nov. 23.....	15 6	13 3	12 4½	12 8½
Nov. 24.....	15 6	13 3	12 5½	12 9½
Nov. 25.....	15 6	13 3	12 5½	12 9½
Nov. 27.....	15 6	13 0	12 6	12 10½
Nov. 28.....	15 6	13 0	12 6	12 10½

Willett & Gray in their Weekly Statistical say:

THE WEEK—Raws declined 3-16c. Refined declined ¼c. Total stock in all the principal countries, 820,740 tons, against 787,035 tons at same dates last year. Afloats to the United States from all countries estimated. 50,000 tons, against 50,000 last year.

RAWS—The tendency of the markets both at home and abroad have been towards lower prices, evidently because of a disposition to discount the effect of the large surplus of cane sugar and beet crops for the present campaign. The beet, and Demerara. Brazil and Java crops are now available, and in another month the the large crop of Cuba will begin to appear on the market. European beet countries evidently appreciate the situation they are in with a large excess beyond requirements, and there was scarcely a day of this week that did not make a decline of 1½d. in prices. The New York market naturally weakened on any pressure to sell, and with a comparative small business Centrifugals and Java declined 3 16c. per lb. to 3c. for 96° test, the lowest point touched since January, 1891. The future of the sugar situation has not yet been grasped by any one, and is full of surprises no doubt. Larger crops, smaller consumption, tariff changes, general business depression, labor troubles and strikes, all have a bearing on sugar, as it is of universal use. The consumption of sugar in the United States for the year ending October 1st, was 1,828,264 tons, against 1,869,642 tons last year, a decrease of 30,278 tons. But on July 1st of this year our consumption figures show an increase for the first six months of the year of 111,333 tons, or deducting the stock of refined sugar on hand at that time a nett excess of 76,333 tons, so that the actual decrease of consumption since July has been 106,311 tons, and the decrease is still going on. Refiners are now accumulating a new surplus of refined stock, which may or may not disappear before the holiday demand. In any event, it is evident that meltings must be further decreased, as the country is in no condition to consume its usual allowance of sugar. What will become of the surplus, hundreds of thousands of tons, it is difficult to foresee. Invisible stocks will not be increased in the United States, and it is doubtful if they will be in Europe.

REFINED—The situation regarding refined sugar is even more serious than that of raws, for the foreign refiners in their anxiety to market their surplus crop by exportations and get the bounty which goes with such exportations are already crowding shipments this way of granulated sugars which will come in competitions with the American. Sale of German granulated have been made this week at 4c. per lb. delivered in New York. This is a ½c. per lb. below the American price at the opening of the week and ¼c. below the closing price. It can easy be seen what a serious matter this will prove to be before the end of this campaign year. Even without the added possibility of a reduction of the present insignificant 13 per cent. protection, which is proving to be scarcely any protection under large sugar crops in Europe and bounty paid for exportation. Refiners are brought face to face with conditions they have never before experienced, and the outcome of which is not pleasant for them to contemplate.

SYRUPS AND MOLASSES.

There is a fair demand for small lots, principally for the better grades ranging in price from 2 to 3¼c. There is some going out as low as 1¾c., but low grade syrups are not much wanted. A fair movement is also reported in molasses at unchanged prices. We quote, according to package: Trinidad 32 to 40c., New Orleans 30 to 52c., Porto Rico 38 to 46c.

TEAS.

There seems to be a little better movement in Japan teas, some houses reporting that they have been going out quite rapidly during the week. Indian and Ceylons are in demand, and a good many orders have been taken for China Congous. As to price the idea is 16 to 20c. for Japans, 18 to 35c. for Indians and Ceylons, and 13 to 16c. for low grade Congous, with medium to fine going at 22 to 35c.

DRIED FRUIT.

The activity in this line continues to be the feature of the trade. Valencia raisins are still in good demand with prices steady. Selected off-stalk is scarce and some doubts are expressed whether further shipments will arrive here. There seems to be plenty of layers. Ruling prices are: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layer, selected, 7c. New Sultana raisins have not yet arrived. First direct shipments are expected early next month. Old fruit is selling at 5 to 7½c. and 8c. Malaga fruit is quiet and unchanged. We quote as before; London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.50. Bordeaux prunes continue to arrive and they are selling at 5 to 5¾c. New Bosnia prunes are due here in a few days and will sell at about 6½ to 10c. A good many currants are still moving. Common currants are selling at 3¾ to 4c., but for good fruit we quote: 4¼ to 4½c. for provincials in bbls. and 4⅝c. in half bbls.; Filiatras, 4¾ to 5c. in bbls., 4⅞ to 5¼c. in half bbls.; Patras, 5¾ to 6c. for bbls., 5⅞ to 6¼c. in half bbls., 6 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panariti

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

W. M. BOWIE, Agent for

Armour Packing Co., KANSAS CITY, U. S. A.

Teron & Ballou Company California Dried Fruits CHICAGO.

34 YONGE STREET, TORONTO

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

(better than are Vostizzas), 9½ to 10c. The few new Eleme figs that are to be found on the market are selling at 10 to 12c.; the first direct shipment of the new fruit will probably be here in a few weeks. New dates are going out nicely at 6 to 6½c. for fine layers.

BUTTER AND CHEESE.

The market is well supplied, shipments during the week being liberal, but the demand is good and prices much as before, although the tendency if anything is towards easiness. Jobbers are paying 18 to 19c. for choice dairy butter and selling at 20 to 21c. Large rolls are taken at 17 to 19c. and jobbed out at 18 to 20c. Bakers' butter is in good demand and selling at 16 to 17c. Farmers' pound rolls are plentiful; jobbers are taking them at 20 to 23c and selling them at 22 to 25c. Trade is quiet in creamery butter. A few tubs are being taken by commission men at 22 to 23c., and they are being jobbed out at 24 to 25c. The jobbing price for creamery pound prints is much the same as for tubs.

Cheese continues in steady demand for local consumption at 11c. for August make and 11½c. for September. Old cheese is quoted at 10 to 10¾c.

COUNTRY PRODUCE.

BEANS—Trade remains much as before. Some hand-picked lots have been taken by jobbers at $1.20 to $1.25 and the regular jobbing price is $1.40 to $1.50 for the choice article.

DRIED APPLES—Remain quiet and unchanged. Jobbers are paying 5 to 5¼ and selling at 5½ to 5¾c.

EVAPORATED APPLES—Dull and unchanged, the jobbing price still being 10¼c.

EGGS—There has been no material change. New laid is quoted as high as 21 to 22c., and ordinary fresh stock is quoted at 17c. Limed are quoted at 15 to 16c. Regarding the proposed change in the United States tariff, some are of the opinion that it will induce some to hold pickled eggs back, while others say it will have no such effect, as by the time it becomes law the South American eggs will be on this market.

POULTRY—The market this week is again glutted with poultry, and much of it is in bad condition. For good stock we quote: Turkeys, 8 to 9c. per lb.: geese, 5 to 6c. per lb.; chickens, 30 to 40c. a pair; ducks, 50 to 60c.

POTATOES—There have been some sales of car lots on track at 51c., but the idea seems to be 1c. less than that figure. Small lots are still quoted at 55c. off the cars and and 60c. out of store

HONEY—Demand small and prices unchanged at 7 to 8c. for extracted white clover in 10 lb. tins and upwards, and at 14 to 15c. for sections.

HOPS—No change. A few lots of good hops are going out at 18 to 20c. for 93's, and yearlings are quoted at 12 to 13c. New hops do not seem obtainable in the country.

ONIONS—Trade has fallen off somewhat, but prices are unchanged, Spanish selling at 80 to 85c. per crate and Canadian at $1 to $1.10 per bag.

SWEET POTATOES—Quiet and unchanged at $3 50 to $3.75 per bbl.

HOGS AND PROVISIONS.

Dressed hogs continue to arrive in large numbers, and another drop in prices is announced as a consequence. Breakfast bacon is scarce and the price for that article is fairly steady in consequence.

BACON—Long clear, 9¾ to 10c.; smoked backs, 11 to 11½c.; bellies, 13 to 13½c.; rolls, 9¾ to 10c.

HAMS—In fair demand and unchanged at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Demand is fair for shipment, but for local consumption there is not much wanted. Pure Canadian 11½c. in tubs, 11¾c. in pails and 11c. in tierces. Compound 8¾ to 9c.

BARREL PORK—Canadian heavy mess $18.50, Canadian short cut $19.50, shoulder mess $17.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb 6½ to 7c., veal 7½ to 9c.

HIDES, SKINS, WOOL, TALLOW

HIDES—There is practically no change in the price of hides; trade remains quiet. We quote: No. 1 cows' 3¼c., and 2¾c. for No. 2's; steers are 1c. in advance.

SKINS—Remain the same as last report; good sheepskins are bringing from 65 to 70c.; calfskins are nominal, dealers paying 5 and 6c.

WOOL—Nothing much doing in this article. Prices remain unchanged. We quote 17 and 18c. for good pulled wool, and 20c. for select No. 1.

TALLOW—There is a good demand in tallow. Prices are a little firmer, dealers paying 5½c. and selling 5¾ to 6c.

GREEN FRUIT.

FOREIGN—On account of a liberal supply oranges have dropped 25 to 50c., and since the decline an active demand has sprung up. Lemons are also lower, and an increased demand is reported for the better grades; other kinds are not wanted. California dried fruit is not yet occupying much attention. Cape Cod cranberries are not receiving much attention on account of their becoming soft; the New Jersey article now being the most favored at $6.50 to $7.

DOMESTIC—Apples are steady and in good demand. Quite a few apples are being shipped to the States. A few have been shipped to England, but results have not been up to expectations. Practically the only Canadian grapes now on the market are the Catawba, but there is not much doing in them.

We quote: Oranges—Floridas, $2.75 to $3.25; lemons, Messinas, $4 to $5.00; Malagas, $3.25 to $4 per box, and half chests $7 to $7.50; bananas, $1.25 to $2.00; pears, 50 to $1 per basket; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, $4.50 to $6 per keg. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2.40 to $2 50; New Jersey, $6.50 to $7 per bbl.; Canadian, $5 to $6.00 per barrel; boxes, $2 to $2.15. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

FISH.

Trade has been dull during the week, and prices remain as before. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters in bulk, $1.50 for standard and $2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.

SALT.

The trade during the past week has been rather quiet. No change in prices. We quote: Coarse sacks, 60c.; fine sacks, common, 70c.; dairy, in barrels, $1.25; American rock, $10 per ton.

SEEDS.

Business remains much as before. Alsike is being taken at $4.50 to $6 for inferior to choice, and at $6.50 to $7 for fancy. Red clover is quiet at $5.50 to $5 75, with $5.90 to $6 being occasionally paid for choice to fancy. Timothy is quoted at $1 to $1.25 for inferior and $1,50 to $1.60 for prime.

PETROLEUM.

A good business at unchanged prices continues to be done on the Toronto market. We quote: 5 to 10 barrel lots, imperial gallon Toronto: Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolea Advertiser in its weekly report says: It is not an easy matter these times to ascertain the exact market price of either refined or crude, but as near as we are able to get at it, by enquiry from several sources, and drawing our own conclusions, we quote: Refined, 6 to 6½c. in bulk, or 8¾ to 9½c. in barrels in car lots f.o.b. here. Why refiners should be so reticent, or why they should appear to quote a false price to the press (if indeed they do, and if not we are at a loss to account for the difference in their quotations) we are unable to say. Be that as it may, however, discrepancies in statements there are, and these are peculiar times for Canadian oil men. Producers are harrassed beyond measure to find a scheme to raise the price of crude to a paying figure.

MARKET NOTES.

Smith & Keighley are offering a cheap line of Malaga figs.

Perkins, Ince & Co. have a fresh shipment of new French prunes in stock.

Warren Bros. & Boomer received a shipment of French prunes in mats Tuesday.

P. L. Mason & Co. have sent off several cable orders for Turkish prunes during the week.

New Bosnia prunes will be here in a week or so. So will the first direct shipment of Eleme figs.

Eby, Blain & Co. are in receipt of four shipments of Marshall's kippered herrings and tomato sauce.

Sloan & Crowther have Eleme figs and Sultana raisins due to arrive in a few days. They arrived at Halifax Sunday.

Lucas, Steele & Bristol have in store McLaren's cheese, three sizes; Roquefort cheese; also Pormesan grated in bottles.

Advices to R. S. McIndoe from Greece state that it is expected that the Government there will pass a law allowing the free distil-

Quality Extra

MALAGA GRAPES
(Heavy Weights)
FLORIDA ORANGES
JERSEY CRANBERRIES.

CLEMES BROS., Toronto.



KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

..Quality Is Our Aim..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

Central Business College
TORONTO AND STRATFORD.
Canada's Greatest Business Schools.

FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.

Others have found it a paying investment Why don't you try it?

Write for catalogues.

SHAW & ELLIOTT, Principals.

Boy Brand Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your EYE on the





TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



WE MAKE THE
FINEST **TEA CADDIES** IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

lation of alcohol from currants. This would enormously increase the consumption of currants, and of course enhance their price.

Eggs at this season are scarce and dear. The custard powder for sale by Lucas, Steele & Bristol is a treasure in the culinary department.

Clemes Bros. are in receipt of a further shipment of Uncas brand of Florida oranges. They have arranged to receive a car weekly during the season.

Cayenne pepper and mixed spice in five pound tins are on sale by Lucas, Steele & Bristol. They are handy at this season of the year.

Warren Bros. & Boomer received a shipment of 250 bags of Rio coffee Tuesday. It is being rapidly cleaned out, coming as it did upon a bare market.

Eby, Blain & Co. have a shipment of fine imported castile soap in one and three pound bars; also jam in three pound and gallon tins and one pound glasses.

Perkins, Ince & Co. have had a shipment of Turkish prunes tied up between Toronto and New York for the last ten days on account of the railway strike.

The Canada Sugar Refining Co. are putting up honey syrup in two and three gallon tins, which are handsomely decorated and fitted with a handle similar to an ordinary pail.

James Turner & Co. received an order from Quebec city for curling brooms. The buyer saw their "ad" in THE GROCER. "That GROCER is a corker," writes Mr. Turner.

Roberts' tablet jellies are still on sale with Lucas, Steele & Bristol. This firm also handles fine acidulated candies in five pound jars, also the B. F. P. cough drops in five pound tins.

C. Whittall & Co.'s first shipment of Smyrna figs arrived at Halifax, per s. s. Numidian, 26th inst. This will enable the trade to bring their stocks up to the usual standard required for the Canadian trade.

In THE GROCER of Nov. 17, it was stated that F. J. Hart was connected with the Montreal Fruit Exchange. This was an error. Mr. Hart is the president of the Montreal Fruit Auction Co., an organization distinct from the Exchange.

Lucas, Steele & Bristol have received a fresh supply of the Everett raisin seeders,

Best for Wash Day.

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

and are prepared to supply their customers. They are the Canadian agents, and the article that has been sold as the same on this market is now a thing of the past.

Dawson & Co. shipped a car of turkeys to the English market this week and a car of apples to Chicago. They had to pay a duty of over $103 on the car of apples. Apple shippers will undoubtedly benefit by the proposed removal of the duty.

Since 1847 till now James Turner & Co. never had a better assorted or fine stock of Christmas fruits then they are now offering. Their city business has increased so much that they have been forced to add another telephone to their sample room. This speaks well for the old house.

"Advertising when you have the right grade of goods pays," says W. H. Gillard & Co. "Since our fruit advertisement has been placed in THE GROCER, many orders have been received through the direction of that medium, several of our customers coming to Hamilton to personally inspect our stock."

The copy for Rose & Laflamme's advertisement was received too late for the desired change to be made. The trade may be interested to know how it read. "Health and Happiness. To secure both for your customers give them for breakfast Fould's germ meal, for dinner Patterson's Woster sauce, for tea Ram Lal's tea and for supper Patterson's essence of coffee. If you cannot get them from your wholesale grocer write us for quotations."

SAMPLE-ROOM TALK.

Lucas, Steele & Bristol: Malaga raisins are getting scarce, and our present stock will be exhausted before many days. Several brands are sold out, and we have outside enquiries.

James Turner & Co.: As with Grenoble walnuts, so with new dates, we are the first to have these in Hamilton. Our first import of new dates is about out; others closely to hand.

W. H. Gillard & Co: The Zenith Stain Killer, a new arrival on the Canadian market, which is guaranteed to remove every kind of stain on whatever substance with the exception of the complexion and character, is having a large sale with us.

Lucas, Steele & Bristol: The Carpos currants, in barrels and halves, offering by us, are beauties. Last season in cases they sold for about 7 cents. Get quotations from our travelers.

W. H. Gillard & Co.: Mallawalla Tea, which has now been handled on this market for several years by us, is gaining steadily in favor, and necessitates ordering in very large consignments. A new arrival is just to hand and all back orders can now be filled which have been held for goods.

. . UNEQUALLED . .

SYMINGTON'S COFFEE ESSENCES

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S ENGLISH MALT VINEGAR.

WE HAVE NOTHING TO SAY

They Speak for Themselves

Pettijohn's California



Breakfast Food



BATTY'S



Crown Pickles

HIGHLAND

Evaporated Cream

Unsweetened

Wright & Copp, Sole Canadian Agents Toronto

Will furnish Samples, Particulars, etc., on application.

FLOUR AND FEED.

Although there is small room for adulteration in the flour and feed business, yet you occasionally find it in some articles. Buckwheat flour is the most frequent article practised upon. True the adulterants are harmless, but the decit is there just the same. The miller is not wholly to blame. Dealers can always get pure buckwheat flour by paying the price, but they don't want to pay the price, probably because the public will not pay them. The supply of adulterated goods keeps pace with the demand for cheap goods. It always has and probably always will.

Letters to hand by last English mail report sales of good Russian wheat in Liverpool at 4s. 9d. per 100 lbs., while sales of peas were recorded in the same market at 5s. 4d. per 100 lbs. showing to what depths of depression the wheat market has descended, when the price of hog feed is higher than that of wheat. It is to be hoped that this is the darkest hour before the down, and that the prince of cereals will not have to bear the stigma of being of less value than that of hog feed much longer. One thing is certain says, The Trade Bulletin, and that is the lower prices go now the greater will be their exaltation later on. But how much later? That is the question.

Exports of wheat and flour as wheat, both coasts last week aggregated 2,764,000 bushels, contrasted with 2,645,000 bushels, the previous week and 3,465,000 bushels in the third week of November last year.

Bradstreet's publishes the following statement on wheat supplies and prices. The mere fact that prices of wheat continue to lag at or about 60c. per bushel at Chicago seems to a disinterested mind to indicate that the trade, as a matter of fact, do not really believe in the short crop estimates of wheat here this year. If they did put faith in them wheat would be nearer $1 per bushel in Chicago than it has been in a long time, because the demand to buy on speculative account would be extraordinarily heavy. It therefore becomes quite plain that so far as the speculative public are concerned, low crop wheat estimates are completely discredited. As has been pointed out before the outlook so far as the wheat crop in the United States in 1893 is concerned, is for a harvest of not less than 440,000,000 bushels, which, if added to about 76,000,000 bushels available reserves carried over on July, at least furnishes a total available wheat for this cereal year of 516,000,000 bushels. Taking out 368,000,000 bushels for probable wants for seed and food for the entire year, 148,000,000 bushels are found remaining available for export, of which, as heretofore explained, about 81,000,000 had been shipped abroad about the middle of this month, leaving, as it would appear, about 67,000,000 bushels for export if needed between November 16, 1693, and June 30, 1894, a little more than the average of 2,000,000 bushels available for shipment weekly during the remainder of the cereal year. On the other hand, if the 380,000,000 bushels wheat crop estimate is to prevail it is time the trade appreciated what such a shortage in supplies means, and proceed to buy May wheat to the extent of their ability.

There are different opinions regarding the coming hay season, some maintaining that owing to the high freight rates from the American seaboard shippers here will be greatly handicapped, the lowest freight rate from New York to Liverpool being 50s., and it is stated if this high freight is maintained it will seriously interfere with the export trade of Canada. There have been sales of No. 2 hay in the West at $8 f.o.b., but it is said at this reasonable figure there would be no money in shipping it. Dealers do not anticipate the high prices that ruled last spring, owing to the large quantities of hay sent to England from other countries.

As to the feeding value of wheat bran, the Michigan Farmer says that if made the exclusive grain feed, and fed freely, it will certainly stimulate the flow of milk, and as nature has the power of converting nitrogenous material into fat, it will somewhat increase the amount of butter in the milk, but not to the extent that it increases the flow. Mix with wheat bran its weight of cornmeal, and the combination makes an excellent butter ration. Cornmeal should always, in our judgment, constitute a part of the grain ration, but should not be fed exclusively, as it is too heating.

THE MARKETS.

TORONTO.

Since our last report prices have been fairly steady, and although there are no immediate signs of strength, yet there is good reason for the supposition that prices have reached bottom. Navigation has practically closed and the winter rates are now in effect.

FLOUR—Manitoba patents, $3.70 to $3.80; strong bakers', $3.50; white wheat patents, $3 25 to $3.40 ; straight roller, $2.80 to $2.95; Ontario family, $2.85 to $3.10 ; low grades, $2 10 to $2.25. These prices are in large lots delivered here to the trade.

MEAL—Rolled oats, $3.80 to $3 85; granulated and standard oatmeal, $3.80 ; cornmeal, common, $3.15; gold dust, $3.40.

FEED—Bran still continues in good demand with a further advance this week, city mills now selling at $13.00 per ton ; delivered (on track) $12.50 per ton. Shorts steady, at $14 in ton lots ; delivered on track, $13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32½c. per bus. on track is about value. Market prices are 32½c. to 33½c. per bus.; feed corn, 53c. per bus.

HAY—Prices are steady. Pressed on track worth $9.50 to $9.75. Farmers' loads range from $7 to $9, according to quality.

STRAW—The demand is limited, with prices steady. Pressed on track, $5.50 to $6.00 per ton. Market prices are $7 to $8 for sheaf, with loose nominal at $4 per ton.

PEAS—Steady, with sales on the market at from 56 to 57c.

MONTREAL.

The flour market is quiet and prices are lower. Winter wheat is quoted at $3.60 to $3.80, and Manitoba strong bakers' best brands at $3 50 to $3.55. We quote :—Winter wheat, $3.60 to $3 80 ; Manitoba patents, best brands, $3.70 to $3.80; straight rollers, $3 to $3 10; extra, $2.90 to $3; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brands, $3.50 to $3.55.

The demand for oatmeal is slow, but the market is steady, millers asking more money. Standard bags $1.90 to $2 ; do. brls., $3.80 to $4.10; granulated, bags, $2 to $2.05 ; do., brls., $4.20 to $4.30 ; rolled oats, bags, $2; do., brls., $4 15 to $4.25.

There is a good enquiry for feeding stuffs at quotations. Bran, $15.50 to $16.50; shorts, $16 to $18 ; Mouille, $22.

ST. JOHN, N. B.

P. E. I. oats are firm, being offered at a price between Carleton County and Ontario. Hay is higher. Flour from the mills is quoted about 5c. higher, and millers are firm. Cornmeal is off 5c. We quote : Manitoba, $4.50 to $4.60 ; Ontario high grade, $3.85 to $4 ; medium, $3.40 to $3.60 ; oatmeal, $4.25 to $4 35 ; cornmeal, $2.60 to $2.70 ; western grey B. W. meal, $2.50 ; Middlings on track, $18.50 to $19 ; bran, $17 to $18. Oats, N.B., 36 to 37c ; P. E. I., 38 to 40c ; Ontario, 40 to 41c., these prices are on track. Beans, prime, $1.35 ; hand-picked, $1 45. Split peas, $3.75 to $4 ; pot barley, $3 75 to $3.85. Hay, on track, $13 to $13.50 ; small lots, $14 to $15.

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.
Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.
Royal Dominion Mills, TORONTO.

Have You Seen Our Flake Peas?

THEY ARE LARGE AS A QUARTER AND THIN AS A WAFER.

Just the line you ought to carry these cold winter months. Before sending your orders take a glance down these columns to see what else you require:

Rolled Oats (Pan-Dried)
Rolled Wheat
Flake Peas
Flake Barley
Standard Oatmeal
Granulated Oatmeal
Graham Flour.
Buckwheat Flour
Split Peas
Pot Barley
Family Flour
Baker's Patent Flour
Farina.

Mail orders always receive prompt and careful attention.

E. D. TILLSON, - - Tilsonburg.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL MARKETS.

MONTREAL, Nov. 30, 1893.

GROCERIES.

The volume of business has, if anything, shown a slight improvement during the week, and, despite the disturbance caused by low offers on many of the leading staples, jobbers in general hold that there is no serious difficulty about doing business at a fair margin of profit. There has been no striking change in values since our last. Sugar continues at the present decline, 4 1-2c., which it may be remarked is the lowest for over a year. Some fair sized deals in canned tomatoes have transpired amounting to several thousand cases on the basis of 80c., the buyer in the case being a speculator. Dried fruit continues steady, round lots of Valencia raisins changing hands at steady prices. Otherwise there is no special feature to note except that there appears to be a healthy movement in all lines, while payments as a rule continue satisfactory on the whole.

DRIED FRUIT.

Despite low offers by certain sellers on low grade Valencia raisins, the general run of jobbers experience no difficulty in doing business in prime stock at a basis which leaves them a reasonable margin of profit. This is easily understood when it is known that sales of round lots of Valencia off-stalk amounting to over 3,000 boxes have changed hands at 4 to 4 1-4c. for good seconds and 4 1-2c. for prime off-stalk. The latter is the best selling grade, as it is being jobbed to retailers around 5c., while selected off-stalk is firm and scarce at 5 1-2c. in a jobbing way, and good sales of layers have transpired at 6 to 6 1-2c. It is admitted also that stocks throughout the country are not heavy, while those on spot are light, the few lots that have arrived recently being wanted, while those on the way cannot be here before the middle of next month, and besides goods cannot be bought in New York at prices to compete with the figures ruling here. In a general way, therefore, we quote the market for dried raisins firm as follows: Ordinary Valencia off-stalk, 4 1-4 to 5c., according to brand; fine, 5 1-4 to 5 1-2c.; selected, very scarce, at 6c., and layers at 6 to 6 1-2c., according to quality.

Currants are very firm in sympathy with the tenor of strong advices from primary markets already referred to in this column. Business is of satisfactory volume at the following range: Provincials, 3 3-4 to 4c.; Filiatrias, 4 1-2 to 5c., and Vostizzas, 6 to 7c., as to quality for jobbing parcels.

Figs which have arrived this week have been selling at 9 1-2 to 12 1-2c., according to quality, which is rather easier. New dates are steady at 6 to 6 1-2c. in a jobbing way, and round lots have been sold to arrive at the usual concession on this. Prunes remain steady, 5 3-4 to 6c.

NUTS.

There has not been any special feature to note in this market. New walnuts have been selling at 11 1-2 to 12c., and almonds at 11 to 12c. New filberts to arrive in New York at 9c., and pecans 8 1-2c. We quote: Filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; pecans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11 1-2 to 12c.; and shelled almonds, 23 to 45c., according to grade.

GREEN FRUIT.

The market for green fruit has been fairly active and steady during the week. Receipts of apples have been light, and as a result prices have ruled firm at $3.25 to $3.50 for No. 1, and $2 to $2.50 for No. 2 in car lots. Malaga grapes have been in good demand at prices ranging from $4 to $6 per keg. Fine Florida oranges are offering to a free sale at $2.25 to $3 per crate. Offerings of lemons have been of poor quality, and have sold at $2.50 to $3 per box, but receipts of better stock are expected this week. A small demand is met for bananas at $1.75 to $2.50, while cranberries are strong at $5.50 to $6.50. California pears move at $3 to $3.25 per box.

SUGAR.

There has been no further change in sugar since the decline noted in our last but many buyers are undecided what to do in consequence of the repeated slumps that have occurred. Raw sugar, according to advices, is likewise depressed in London and elsewhere and the market is dull in consequence of all these depressing conditions. We quote refiners' prices, 4 1-2c. for granulated, and yellows, 3 1-2 to 4 1-2c.

SYRUPS.

There is no change in syrups, which rule at 1 5-8 to 2c. per lb. for Canadian in the wood and 19 to 22c. per gallon for American in barrels. The volume of business is fair but not excessive.

MOLASSES.

For genuine Barbadoes molasses values are steady in tone, for none of it can be had at concessions, although some stock is offering at lower figures, in which connection it is claimed that some old Trinidad is being put through a mixing process and being sold as the former. We quote 33 to 34c. in a regular jobbing way, with round lots 30 to 30 1-2c. for 50 and 75 puncheon lots.

TEA.

It has been another very quiet week in tea, but sales of Japans have transpired at a range of 12 to 13c. for lots of 200 packages or so. Advices from Japan state that the settlements to the 8th October are many thousand piculs short of those of the corresponding date last year. We quote Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest, 23 to 32c.

COFFEES.

Coffee is steady at former quotations, there being a fair demand for Java, Mocha, Maracaibo, etc., at steady prices. We quote: Jamaica, 16 to 18c.; Maracaibo, 19 1-2 to 21c.; Porto Cobello, 19 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c.; and Mocha, 25 to 28c.

SPICES.

A fair movement has transpired in spices of all kinds, and nutmegs are higher, having sold in a round way at 60 to 65c. for medium grades. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 60 to 65c. to $1.

RICE.

There has been a fair movement in rice at steady prices. We quote: Japan standard, $3.75; standard B, $3.40; English style, $3.20; choice Burmah, $3.85; Japan crystal, $4.25; Patna, $4.25 to $5; Carolina, $6.50 to $7.

CANNED GOODS.

The canned goods market has not shown much change in the way of regular jobbing business, but there have been some large speculative deals put through this week which may possibly influence the market. For instance, we hear on good authority that a speculator has taken the straight line of one packer comprising several thousand cases of tomatoes on the basis of 80c. Corn is also moving more freely from first hands to buyers here at the same figure, while gallon cans of apples are scarce and firmly held at $2.25 the dozen in straight lots to jobbers. We quote tomatoes, $1.72 1-2 to $1.80; corn, 75 to 80c.; peas, 90 to 95c.; strawberries, $2.75 per doz.; raspberries, $1.80; salmon, $1.25 to $1.27 1-2 for best brands and $1.05 to $1.10 for cohoes; lobsters, $1.60 to $1.75; mackerel, $1 to $1.05.

FISH.

The fish market has furnished a business of a satisfactory kind. In pickled fish herring have met with a good demand, with sales of shore fish at $4.50 to $4.65, while Labrador have sold as high as $5 to $5.25 per bbl in round lots. Green cod is offering in fair supply, but dry cod is scarce, and the same remark applies to pickled B. C. salmon which is very firm in tone. We quote: No. 1 Cape Breton herring, $5.50; No. 1 Newfoundland do., $5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl.; B.C. do. $12 to $13; No. 2 mackerel, $12; finnan haddies, 7c. to 8c.; Yarmouth bloaters, $1.10 to $1.50 per box; kippered herring, $1.50 per box; haddock, 3 1-2 to 4c.; cod, 4 to 4 1-2c.; boneless cod, 6 1-2 to 7c.; hand picked malpeque oysters, $4.50 to $5; ordinary do., $3.50 to $4.

COUNTRY PRODUCE.

The egg market is firm under light supplies, fresh boiling stock easily fetching 20c. for finest, ordinary 16 1-2 to 17c., and limed 16 to 17c. Onions are steady under a fair demand for both red and yellow at $2 to $2.25 per barrel respectively. There is no material change in potatoes, which rule steady at 60 to 65c. per bag in large lots, and in small lots 70 to 80c. Dressed hogs are offering at easy prices, sales transpiring the other day at $6.50 to $7 per 100 lbs. Dressed poultry continues much the same. Turkeys fetch 10 to 10 1-2c., and geese 6 1-2 to 7 1-2c., while chickens are quiet at 6 1-2 to 7c, and ducks 9 to 10c. Honey remains steady. White clover in comb commands 13 to 13 1-2c., and buckwheat, 10 to 12c. Extracted is quiet at 7 to 8c. for new and 5 1-2 to 6c. for old. Hops are dull at 17 1-2 to 21c., with the market in buyers' favor. Maple products are quiet at 4 1-2 to 5c. for syrup in the wood and 50 to 60c. in tins, with sugar 6 to 7c. per lb. Beans are easier, round lots having changed hands at $1.25, and we quote hand-picked $1.25 to $1.35, and other grades, $1 to $1.10.

PROVISIONS.

A fair movement is noted in pork at quotations. Lard and smoked meats are unchanged. We quote: Canadian short cut, $22 to $23; mess pork, Western, new, per bbl., $21 to $22; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

CHEESE.

Cheese does not show any very striking change, the tone ruling fairly

(Continued on page 26)

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MONTREAL Markets Continued.

steady. Mail advices from Liverpool state: The demand during the past week has not come up to expectations, but holders of fancy quality are firm in their views, and are not disposed to give way in prices. There is a fair enquiry for goods about 45 to 48s. Market closes steady. Quotations are: Extra fancy, 54s. 6d. to 56s.; finest, 52s. to 54s.; good to fine, 46s. to 50s. We quote: Finest Ontario fall cheese, 10 7-8 to 11c.; finest Townships fall cheese, 10 3-4 to 10 7-8c.; finest Quebec fall cheese, 10 5 8 to 10 3-4c.; medium grades, 10 1-2c.; cable, 54s.

BUTTER.

Butter is firm but there is only a small business doing. English mail advices give the market at Liverpool as follows: "The demand has been good, but there is still an absence of really choice quality. Since last issue Hamburg kegs have been more enquired for. Irish—There has been quite a good demand for finest goods, and markets are firm and advancing, supplies still being small. Quotations are: Extra fancy Danish kiels, 134s. to 136s.; finest, 124s. to 128s.; Hamburg kegs, 126s. to 128s. Irish—Finest Tipperary, 117s. to 119s.; seconds, 108s. to 112s." We quote: Finest fall creamery, 22 1-2 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22c.; finest Western dairy, 19 1-2 to 20c.

MONTREAL TRADE NOTES.

Canned apples in gallon tins are very scarce and firm on this market at $2.25 per dozen in round lots.

M. Lefebvre & Co. have closed some good contracts for jams, jellies and pickles during the week.

L. Chaput & Co. note a good demand for their fine lines of dried raisins which arrived recently via New York.

Rose & Laflamme closed out a large lot of dates which is arriving this week ex the S.S. Borderer via Boston at 4 3-4 to 5c.

W. T. Costigan & Co. closed out a large line of canned corn the other day, the balance of a line received a short time ago.

A speculator bought on this market Monday the straight lot of a tomato packer amounting to several thousand cases at 80c.

Hart & Tackwell have landing in New York this week a large line of filberts which they are offering to arrive at 9c.; also some polished pecans at 8 1-2c.

Mr. Lightbound, of Lightbound, Ralston & Co., invited his brother merchants of the wholesale guild to dine with him on Wednesday evening of this week.

W. T. Costigan, of W. T. Costigan & Co., is at present away on a two weeks' business trip in the United States. He is expected back at the end of the present week.

The movement in black teas on English account is still to note, two invoices having been put through during the week at 7 1-4d. and 9d. respectively, f.o.b. London.

Rose & Laflamme secured a new agency this week, having been appointed the head Canadian agents for Batger & Co., London, Eng., the celebrated manufacturers of jams and jellies.

Advices to W. T. Costigan & Co. from Yokohama state that the settlements for all Japan to October 8 were 347,000 piculs against 369,000 piculs for the same time in 1892, a shortage of 22,000 piculs.

ST. JOHN MARKETS, N. B.

St. John, N. B., Nov. 30, 1893.

Business remains quiet for the time of year. The river is now closed, and a number of the packets going to Nova Scotia have made their last trips. These are indications that the fall trade is drawing to a close. In the grocery business it has not been up to the mark, but when we compare ourselves with other points we feel we have much to be thankful for. In a number of articles there is a distinct upward tendency.

Canned Goods.—Markets are firm, oysters alone being a little easier. Hoegg's lobsters are scarce and are held firm at full $2.00 to $2.15. Corn, 90c.; peas, 90c.; tomatoes, 95 to $1.00; salmon, $1.35 to $1.40; lobsters, $1.75 to $2.15; beef, Canadian, $2.60; do., American, $2.70; oysters, $2.15 to $2.35.

Dried Fruits and Nuts.—Prices continue low. Stock of off-stalk is large, but that of layers, Valencia, is small, and a number of orders for this grade have been placed in New York during the past week. California London layers are now in this market. Malaga Londons are selling much too cheap in this market when the fact is remembered that the New York market is bare. Currants are quoted to arrive New York at 1 3-4c. in bbls. Peanuts are being offered from Norfolk very low. Prices to-day: Valencia off-stalk, 4 1-2 to 4 3-4c.; do., layers, 5 1-2 to 5 3-4c.; London layers, $2.00 to $2.25; dates, 6 1-2 to 7c.; prunes, 6 3-4 to 7c.; dried apples, 6 to 6 1-2c.; evaporated apples, 11 to 11 1-2c.; figs, 10 to 12c.; currants, 3 1-2 to 4c. in bbls., 4 to 4 1-2c. in cases; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; Brazil, 13 to 14c.; filberts, 11 to 12c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.

Sugar.—The position is unchanged. Montreal is still quite successfully competing with local refineries. Granulated, 5c.; yellows, 4 1-8 to 4 3-4c.; Barbadoes, 4 1-4 to 4 1-2c.; Paris lump, 6 1-2 to 6 3-4c.; pulverized, 6 1-2 to 6 3-4c.

Molasses and Syrups.—The market here is easy, and lots have changed hands among the wholesale dealers at 29c. for Barbadoes. A lot which arrivrived here from Yarmouth has not turned out all that could be desired. Best grades are scarce in the city and will bring good figures, though the quantity of second quality keeps the market low. Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 31c.; Antigua, 28 to 29c.; sugar syrup, 35c.; Porto Rico, in 45 gal. bbls., 30 to 31c.

Dairy Products.—Eggs are slow. There are a great many in the market, and in many cases their freshness is doubted. Guaranteed fresh eggs find good sale. Butter is much firmer, and everything points to higher prices. Everything depends on the quality and storekeepers through the country should give this matter of butter much more attention than they do. Cheese is firm. Eggs today, 18 to 19c.; cheese, 10 3-4 to 11c.; creamery butter, 23 to 25c.; dairy do., 20 to 23c.; store packed do., 18 to 20c.

Fruits.—Apples are firmer than last week, and with the stopping of the schooner coming from Nova Scotia ports an advance is looked for. Bishop Pippins are scarce. Florida oranges keep low, and but for the fact that they do not arrive in very good order would be higher. West India oranges are just at present plentiful, between 600 and 700 barrels having arrived on last steamer. It is now a matter between the fruit men and commission men what the price shall be. Grapes and cranberries are higher. Florida lemons, which are now being offered, are very firm. Peaches, pears, quinces, and bananas are about out of the market. Prices: West India oranges, $5.00 to $5.50 per bbl.; Florida do., $3.50 per box; lemons, $4.50 to $5.00; cranberries $6.00 to $6.25; grapes, per keg, $5.00 to $5.50.

Provisions.—Pork shows signs of weakening, though decline as yet has been light. Offers are being made by city dealers as low as the goods can be brought here. Clear mess, $22.00 to $23.00; American mess, $22; prime mess, $18.00 to $18.50. Plate beef is lower at $13.75 to $14; pure lard, 12 to 12 1-2c.; compound, 10 to 10 1-2c.

Fish.—Market is steady. We quote: Codfish, medium, $3.40 to $3.50; large, $4.00 to $4.20; haddock, $1.80 to $2; pollock, $1.90 to $2; bay herring, bbls., $2.75 to $3; hf. bbls., $1.40 to $1.50; Grand Manan herring, hf. bbls., $1.40 to $1.50; Canso herring, bbls., $5 to $5.25; hf. bbls., $2.50 to $2.75; Shelburne herring, No. 1, bbls., $3.75 to $4; hf. bbls., $2.25 to $2.35; Shelburne herring, No. 2, bbls., $3 to $3.25; hf. bbls., $1.75 to $1.80; smoked herring, 10 to 11c.

Salt.—Coarse, 50c.; fine, $1.00.

FIRE IN A PICKLING HOUSE.

The recent fire in Heinz Bros. & Co.'s pickling establishment in Pittsburg, Pa., has elicited many expressions of sympathy from friends of the extensive firm of H. J. Heinz Co. under the impression that it was that firm which was burned out. This is a mistake, H. J. Heinz Co. have had no fire, but Heinz Bros. & Co., who are an entirely different concern, having neither family nor business connections with H. J. Heinz Co., though of a similar name. H. J. Heinz Co., manufacturers of the pickles and condiments bearing the well known "Keystone" trade mark, whose establishment is said to be the largest in the world, have been awarded first prize at the World's Fair on eighteen separate articles of pickles, vinegar and condiments. Many will remember their display in the gallery of the Agricultural Building, where they dispensed bunches of sweet pickles, evaporated horse radish, fruit butters, etc., and gave each visitor who presented the necessary "baggage check" a novel watch charm as a souvenir. Several millions of these charms were distributed, and even now the firm's mails are burdened with applications for them from those who were not fortunate enough to secure them at the great fair.

"It am a mighty good thing fer a man to hab a hopeful an' sangwine disposition," says Uncle Mose, "but 'w'en it gits sich a holt on heem dat he b'liebes he kin git a libbin' by waitin' fer it, he is got a little too much sangwinity fer to be any good."—Indianapolis Journal.

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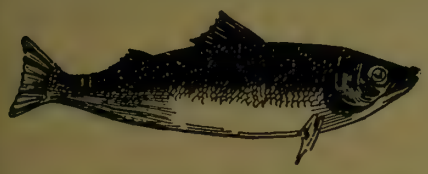
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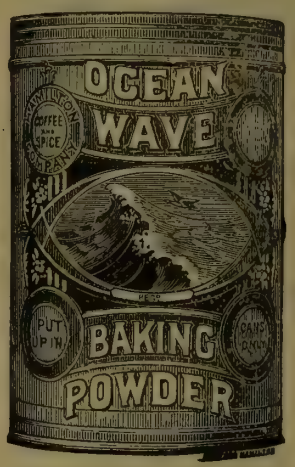
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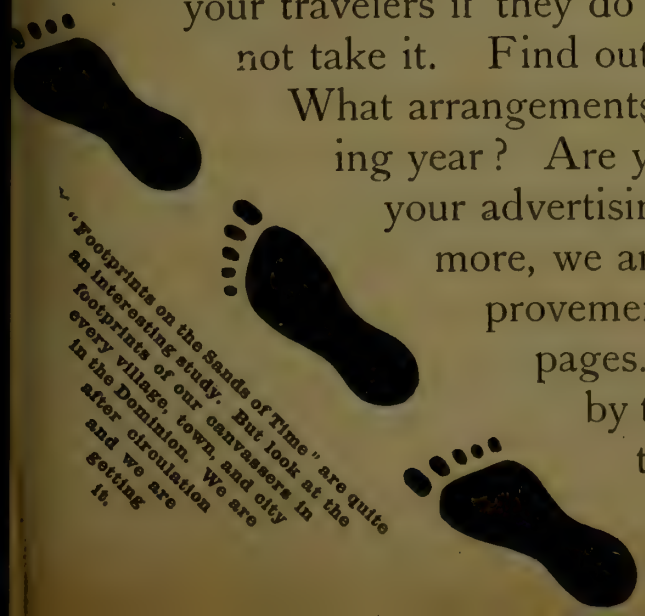
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Subscription Agent, THE CANADIAN GROCER.

ALMOST every fifth man you meet now-a-days complains of hard times. You agree with him, of course. Then inquire how this year's business compares with last, and nine hundred and ninty-nine cases out of a thousand he will tell you that his business is twenty-five or fifty per cent. larger than last year. Awfully funny this! He complains of hard times then tells you his business is fifty per cent. larger. What inconsistency!

We cannot complain of hard times. One of our representatives, Mr. John Cameron, has just returned from a 3 months canvass of the Maritime Provinces, in which time he has booked **Four Hundred New Subscribers** for THE CANADIAN GROCER. We do not want you to take our word for this statement. Drop into our Head Office and we will show you the list. Ask your travelers if they do not see it. Ask your customers if they do not take it. Find out somehow, because we want your business. What arrangements have you made for advertising for the coming year? Are you including THE GROCER? We must have your advertising, and in anticipation of it and considerable more, we are making arrangements for many new improvements. The size will be increased by about 16 pages. Its general appearance will be improved by the use of new type, better paper, etc. Does this look like hard times? Do you still ask if trade journal advertising pays? Most



certainly it does. Do not take our word for it. There is proof of it on every side of you. Take the great and flourishing grocery journals in the United States and England, in their pages you find the splendid announcements of millionaire concerns. Now, why do they advertise so extensively? You can hardly say they are fools for doing so, as they are generally the sharpest, shrewdest, and most successful men in their own line. They are not likely to spend a dollar without some return in view. Again, how is it they advertise in their trade journals year after year, spending thousands of dollars in space and on attractive and expensive cuts? Simply because they are content to take the experience of other successful men. Soon they have profited by their own. Probably the first two years of extensive advertising in their trade journal will show no return. Suddenly they notice their trade is rapidly increasing; their goods are known to every dealer in the land; when their traveller calls he finds his lines are already well known, which means that they are half sold. Now, you probably think this successful advertiser should stop and not spend another dollar; the goods are introduced, the trade is large. Not much, he knows that his trade was made by advertising; he knows that it is increasing; he knows that his advertisement in the trade journal is read by every probable buyer of his goods; he furthermore knows that his customers are fickle, that in the rush of business they may overlook him, and a competitor get the order. He knows that he must advertise to retain trade. Knowing all this he welcomes the trade journal, instead of retarding it, he spends hundreds of dollars in it every year; he never stops to figure if he had any answers through this advertisement or that advertisement, he knows his trade is increasing, and that is all he cares about it. In every branch of life it is keeping everlastingly at it that brings success. Successful men are always safe guides, and what others have done others can do. THE CANADIAN GROCER is the only journal in Canada reaching your probable buyers. Its rates are reasonable, its style and get-up is beyond criticism and we have the circulation. Why cannot we get your business?

HALIF N.S.

VICTORIA, B.C.

THE BEST BLUE IN THE WORLD

Keen's Oxford Blue



Keen's Oxford Blue cannot be surpassed

"The Winning Card"

English Breakfast CONGOU

in 20 lb. Catties,
at 15 cts. per lb.

Sells at 30 cents per lb.
without breaking bulk.

WE MAKE A SPECIALTY OF

All kinds and Descriptions of **TEA**

Lightbound, Ralston & Co.

WHOLESALE GROCERS, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, COMPROMISES, ASSIGNMENTS.

O. W. Powell, butcher, Cobourg, assigned to W. Powell.

Chas. L. Gass, general merchant, Bayfield, N.S., has assigned.

John Ellis, auctioneer, Strathroy, has assigned to Jno. Lenfestey.

H. B. Sproat, teas, Woodstock, has assigned to Thos. Cuthbertson.

Joseph Sunard, general merchant, St. Paul's Bay, Que, has assigned.

Paul Gagnon, general store, St. Jean Baptiste, is arranging an extension.

Chapman & Davidson, grocers and feed, Rockingham, N.S., have assigned.

D. K. Weber, Hawkesville, general storekeeper, has assigned to J. M. Scully.

Whitehead & Stewart, general merchants, Neepawa, Man., has assigned in trust.

Lantham & McCullock (W. M. McCullock only), patent medicines, Halifax, have assigned.

Simon Labrie, general merchant, Isle Verte, Que., is offering to compromise at 50c. on the dollar.

The creditors of Oliver, Coate & Co., Toronto, met Monday and completed arrangements for winding up the estate.

J. B. Bolduc, cigar manufacturer of Levis, assigned Monday at the instance of Mr. G. M. Fortier. Liabilities about $8,000, assets $5,000.

John D. Hawthorne, grocer, 422 College street, Toronto, assigned to E. R. C. Clarkson. The statement shows assets and liabilities nominally the same, $700.

W. Freeman Copp, general merchant, Pugwash, N.S., has assigned. James Heaman, in the same line of business at Alexander, Man., has followed his example.

E. S. Williard of Port Perry, general merchant, has assigned to J. W. Lawrence of John Macdonald & Co. The liabilities are about $8,000, and the assets much above that sum. His brother-in-law sued him on account of a mortgage, and he thereupon decided to go out of business.

PARTNERSHIPS FORMED AND DISSOLVED.

H. Dubuc and P. Dubuc have registered a partnership in Montreal to carry on business as grocers under the style of Dubuc & Frere.

H. Dusseau and George Letreille have registered a partnership to carry on business as grocers under the style of H. Dusseau & Co., Montreal.

SALES MADE OR PENDING.

The stock of Alton & Yager, boot and shoes, Clear Creek, is to be sold by auction Dec. 1.

Assignee Richard Tew has sold the bankrupt stock of D. Kennedy, grocer, Carleton street, Toronto, to Henry Bailey at 75 cents on the dollar.

The general stock of Fred. Sporfard, Stouffville and Markham, has been sold to John Macdonald & Co. For that at the former place 65c. on the dollar was obtained, and that at the latter 67½c.

The stock of S. Robellard, grocer, Montreal, is advertised for sale by auction Dec. 4.

FIRES.

H. Gauthier, general merchant, Laurentides, Que., burnt out.

E. Sharp, furniture and undertaker, Woodstock, has been partially burned out.

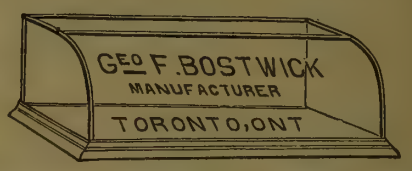
CHANGES.

D. Kennedy, grocer, Toronto, has sold out.

Richardson & Son, general merchants, St. George, have sold out to S. B. Laurason.

The story is told of a deceased millionaire that he once went to have his hair cut and was charged half a dollar instead of twenty-five cents. He remonstrated; and the proprietor of the establishment himself defended the charges: "You are a rich man and can afford it." "Yes," said he, "I can afford it, but you can't." Before leaving the shop he called the proprietor's chief assistant, and taking him outside said: "Look here; if you aren't quite fixed up over there, you can open up in a place of your own. Come along, and choose one." And history says that that hairdresser learned in a short time the truth of the remark that he could not afford to overcharge.

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

BRUSHES, WHISKS, BROOMS
We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.
Write for Prices.
The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.



THE BEST IS THE CHEAPEST .USE.



Do You Sell

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.



AMMONIA

MANUFACTURED BY

Will pay you a better profit and give your customers better satisfaction than any other soap.

W. A. BRADSHAW & CO., Toronto

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

London Soap Co.
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission · The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

MOTT'S

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R
LOUIS HILLIARD, Prop.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—
Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)
PURE COCOA POWDER
½-lb. and 1-lb. Tins.
CHOCOLATE WAFERS
A delicious eating Chocolate.
HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.



ROSE & LAFLAMME,
Eastern Agents, MONTREAL.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 30, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ⅛ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ¼ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb.	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ½ gro., 4 oz.		1 15
	Per gross	
Silver Star Stove Paste		9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
'Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25
	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s. London 6s,. Canada, $2 30
For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	.. ..
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 65
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan Haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats.	1 50	1 60
Sardines Albert, ½'s tins	.. ..	13
" " ½'s "	.... ..	20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13

Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.

GUARANTEED to be milled from SELECTED WHITE OATS.
to have DELICIOUS OATMEAL FLAVOR.
to be free from HULLS and SPECKS.
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, ¼s			10½
" Exq. fine Fr'ch, k.o.p. ¼s.			11½
" " " " ¼s.			10½ 11
" " " " ½s.			18½ 19
" Other brands, 9¾			11 16 17
" P & C, ¼'s tins			23 25
" " ½'s "			33 36
Sardines Amer. ¼'s "			6½ 8
" " ½'s "			9 11
" Mustard, ¾ size, cases 50 tins, per 100			11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 60
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans			2 60
" .....2 "		2 60	2 65
Par Ox Tongue, 2½ "			8 50
Ox Tongue..... 2 "			....
Lunch Tongue.. 1 "		3 40	3 50
" ..2 "			6 90
English Brawn. 2 "		2 75	2 80
Camb. Sausage. 1 "			2 50
" " 2 "			4 00
Soups, assorted. 1 "			1 50
" " 2 "			2 25
Soups & Boulli.. 2 "			1 80
" " 6 "			4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

		To Retailers
Tutti Frutti, 36 5c bars		$1 20
Pepsin Tutti Frutti, 235c. packets		0 75
Nerve Food Tablet, 36-5c. bars		1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)		1 00
Flirtation Gum (115 pieces)		0 65
Monte Cristo, 180 pieces (with brilliant stone ring)		1 30
Mexican Fruit, 36 5c. bars		1 20
Sappota, 150 pieces		0 90
Sweet Fern, 230 "		0 75
Black Jack 115 "		0 75
Red Rose, 115 pieces		0 75
Magic Trick, 115 "		0 75
Oolah 115 "		0 75
Puzzle Gum 115 pieces		0 75
Bo-Kay 150 "		0 90
Red Spruce Chico 200 "		1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.		6 00
Tutti Frutti cash box 800 "		6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ½&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	$0 30
Mott's Prepared Cocoa		28
Mott's Homœopat'c Cocoa (½s)		32
Mott's Breakfast Cocoa		45
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		23
Mott's French-Can Chocolate		18
Mott's Navy or Cooking Choc		26-27
Mott's Cocoa Nibbs		35
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick		22&24
Mott's Confec Chocolate		23c—43
Mott's Sweet Choc. Liquors		18c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

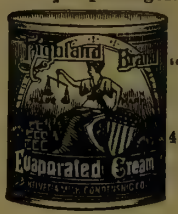
Fancy Chocolates.

Fingers— 40 in a box.....per box	$0 36	$0 40
20 " " "		
Croquettes— Yellow wrap. "	2 70	3 00
Pink "		
Green "	3 75	4 20

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots		0 60	0 65
Star, 4 doz. in package			0 85
" 6 " "			1 25
" 4 " cotton bags			0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Nelson Tarts 11½c.

This Biscuit has been on the Market a long time and is what we may call a "Regular."

Every Grocer ought to have them on sale.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz	
Cases, No. 1, 2 oz tins	$2 75	$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.	c. per lb	
Currants, Provincial, bbls.	4½	4¾
" " ½ bbls	4⅝	4⅞
" Filiatras, bbls	4¾	5
" " ½ bbls ...	4¾	5¼
Currants, Patras, bbls.....	5⅜	6¼
" ½ bbls.....	5⅜	6
" " cases	6	6½
" Vostizzas, cases...	7	8½
" " ½ cases	7¼	8½
" 5-crown Excelsior (cases)	8	8½
" ½ case....	8½	8½
" Panarita (finer than Vos.).....	9½	10
Dates, Persian, boxes,.....	...	...
Figs, Elemes, 14 oz., per box	...	...
Gold medal washed Turkey, bgs abt 61bs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
Bordeaux "	5	5¼
Raisins, Valencia, off-stalk .	4½	4¾
Selected	5¾	6
Layers	6	6½
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....	....	2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	....	....
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50

DOMESTIC

Apples, Dried, per lb.....	....	5½
do Evaporated.....	....	....

FISH.

Oysters, per gallon	...	$1 25
" select, per gallon	....	1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon..... "	....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $1 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley..... "		2 25
Buckwheat Flour, S.R. "		2 25
Breakfast Hominy..... "		2 00
Prepared Pea Flour.... "		2 00
Farinose or Germ Meal "		2 35
Pearl Barley (xxx) .... "		1 40
Farina ..... "		1 40
Gluten Flour ..... "		3 00
Gluten Biscuits.....per lb		12½
Whole Wheat Flour..... "		3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,	
Patent barley, ½ lb. tins.....	$1 25	
" 1 "	2 25	
Patent groats, ½ lb. tins.....	1 25	
" 1 "	2 25	

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 56	.....
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 58
" Man Hard No 1..	.....	0 70
" " No 2..	.....	0 69
" 3...	....	0 66
Oats, No 2, per 34 lbs	28½	29½
Barley, No 1, per 48 lbs..	...	40
" No 2.....	...	...
" No 3.....	...	...
Peas.....	51½	52
Corn.....	...	...

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed. "	0 00	5 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb	...		5
No. 1	"	...	4½
No. 2	"	..	4¾
No. 3	"	..	4½

TURPENTINE Selected packages, per gal	0 44	0 46
LINSEED OIL per gal, raw	0 58½	0 60½
Boiled, per gal.....	0 60½	0 62½
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb	
Jams, absolutely pure—apple...	$0 06	
Family.....	0 07	
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12	
Plum.....	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb		0 40
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb.....		0 40
"Acme" Pellets, 5 lb cans, per can		2 00
"Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans...		1 50
Purity" Licorice, 200 sticks...		1 45
" " 100 " ..		0 72½
Imitation Calabria, 5 lb bxs p lb		0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	...	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9	10
Pecans	13½	15
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases		...
" Marbots	11	13

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12½ 0 13
Carbon Safety	0 16½ 0 17
Canadian Water White.	0 17
Amer'n Water White....	0 18½ 0 19
Photogene	0 28

(For prices at Petrolia see Market Report.)

DO YOU EAT DUCK?

SEE THE LIST

What is more delicious?
There is brain building in it.
It Tastes well.
Digests quickly.
Makes you feel better
When stuffed with

PURE GOLD SWEET HERBS

SAGE,
SAVORY,
THYME,
MARJORAM,
MINT,
POULTRY DRESSING.

PURE GOLD MANFG. CO., - TORONTO

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 24	$0 25
" dairy, tubs, choice	0 20	0 22
" " medium	0 17	0 19
" low grades to com	0 15	0 16
Butter, pound rolls	0 24	0 25
" large rolls	0 19	0 20
" store crocks....	0 17	0 19
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17	0 18
" limed.....	0 15½	0 16
" cold storage.....	0 16	0 16½
Beans	1 25	1 50
Onions, per bag.....	1 00	1 10
Potatoes, per bag.	45	0 48
Hops, 1892 crop.....	0 12	0 13
" 1893 "	0 18	0 20
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 10	0 10½
Pork, shortcut, p. bbl...	....	20 00
Hams, smoked, per lb...	0 12	0 12½
" pickled	....	0 11
Bellies	....	0 13½
Rolls	0 09½	0 10
Backs	....	0 12
Lard, pure, per lb.....	0 11½	0 12
Compound	0 09	0 09½
Tallow, refined, per lb..	0 05½	0 06
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4¼
" Japan.....	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra.....	6¼	6¾
" Genuine Carolina	9½	10
Grand Duke.	6¼	6½
Sago	4¾	5¼
Tapioca, ...	4½	5¾
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....	$1	35
" 50 " bags	2	60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	36
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—
3 lb. cartoons, boxes, 36 lbs..... 5½
Ditto.....brls., 175 " 5
Ditto.....kegs, 100 " 5

Canada Laundry, boxes, 40 lbs..... 4¾
Brantford Gloss—
1 lb. fancy boxes, cases, 36 lbs.... 7½
Lily White Gloss, kegs, 100 lbs..... 6¼
1 lb. fancy cartoons, cases, 36 lbs. 7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7
Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases, 28 lbs..... 9
No. 1 Pure Prepared Corn—
1 lb. packages, boxes, 40 lbs..... 7½
Challenge Prepared Corn—
1 lb. package, boxes, 40 lbs..... 7

KINGSFORDS OSWEGO STARCH.

Pure Starch—
40-lb boxes, 1, 2 and 4 lb pack'g's
36-lb " 3 lb. packages .....
12-lb " 8½
38 to 45-lb boxes..... 8
Silver Gloss Starch—Less trade dis.
40-lb boxes, 1, 2 and 4 lb. pack'g's 9
40-lb " ½ lb. package..... 9½
40-lb " ¼ lb. " 10
40-lb " assorted ½ and ¼ lbs. 9½
6-lb " sliding covers..... 9½
38 to 45 lb boxes..... 9
Oswego Corn Starch—for Puddings, Custards, etc.—
40-lb boxes, 1 lb packages 8½
20-lb " " 8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—
St. Lawrence corn starch..... 7½
Durham corn starch..... 7
Laundry Starches—
No. 1, White, 4 lb. Cartons..... 5½
" " Bbls 5
" " Kegs..... 5
Canada Laundry..... 4½
Ivory Gloss, six 6 lb. bozes, sliding covers 7
Ivory Gloss, fancy picture, 1 lb packs 7
Patent Starch, fancy picture, 1 lb. cartons 7½
Ivorine Starch in cases of 40 packages $3 00

SUGAR.

	c. per lb	
Granulated	...	4⅜
Paris Lump, bbls and 100 lb.bxs	5¼	6
" " 50 lb. boxes.....	...	...
Extra Ground, bbls Icing.....	5¼	5⅝
" " less than a bbl ..		...
Powdered, bbls	4¼	5
" less than a bbl.....	...	...
Extra bright refined	...	4⅜
Bright Yellow.....	4¼	4½
Medium "	3⅞	4
Brown	3¼	3⅝
Dark yellow.....	3⅜	3½
Raw, brl.....	....	... ..

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—



MORSE'S

	Per box
In 5 box lots	
100 bars	5 25
60 bars	3 25
Chicago Water Electric	2 50
Royal Laundry	3 10
Royal Magnum, per doz	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
" " Honeysuckle	0 72



AMMONIA SOAP.

72 bars, per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per box
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	23 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

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Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
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A MONTHLY PUBLICATION.

Special Xmas display for Grocers and all lines of business. 25c. (no stamps) Canadian currency accepted.

1204 Women's Temple, Chicago.

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W. G. A. LAMBE & CO., TORONTO.

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THE ST. LAWRENCE SUGAR REFINING CO.,

Unlike the Dutch Process



No Alkalies

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

— : THE : —

Highest Standard of Excellence

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FLAVOR, NUTRITION and DIGESTIBILITY

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The public have a positive guarantee that they are getting the best possible form of concentrated nourishment.

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EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

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Victoria, B.C., Owners.

AGENTS—Stanway & Bayley, Toronto, Agents for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



Dominion Clothes Pin

They are the Best.
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CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.

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Executive Offices,

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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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MANUFACTURERS OF

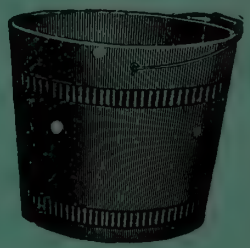


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

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DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

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THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

The "Pittsburgh" Lamp

Gets the Preference

Because

IT IS A 1.

IT GIVES THE BEST LIGHT.

IT SAVES TROUBLE IN CLEANING.

IT SUITS ALL PARTIES.



ALL GOOD DEALERS KEEP THEM.

Write for Primer.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.



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KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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THE CANADIAN GROCER
& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
$2.00 PER YEAR

VOL. VII. TORONTO DECEMBER, 8, 1893. No. 49

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

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HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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ONLY GOLD MEDAL PARIS 1878

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Only Prize Medal London 1862
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AND GIVE SATISFACTION TO YOUR CUSTOMERS

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ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

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FOR PRICES APPLY TO THEIR REPRESENTATIVE :

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

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Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
"TELEGRAPH" MATCHES

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Arguimbau's and Bevan's Selected Valencias, in 14 and 28 lb. boxes, (We cannot recommend Off Stalk Valencias, as quality of this grade is poor. but we can fill orders at 3⅞ to 4c. if desired). Connoisseur Clusters ; Choice Clusters, 1 Crown ; Imperial Cabinets ; Non Plus Ultra, 5 Crown.

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Selected Shelled Almonds, Marbot Walnuts, Genuine Mayette Grenoble Walnuts, Genuine Tarragona Soft Shelled Almonds.

Currants

Choice Vostizza, half cases ; 4 Crown Extra Fine Patras, cases ; Choicest Filiatra, half bls. ; Richilieu Vostizza, half cases ; Superior Amalias, cases ; Prime Provincial, half bls.

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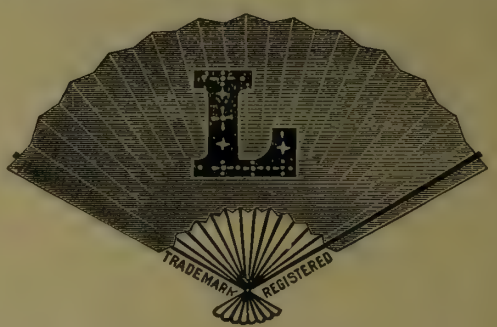
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JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

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Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias,
7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs
"arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

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IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton ; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY · $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, DECEMBER 8, 1893 No. 49

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
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NEW YORK OFFICE: Room 41, Times Building, Roy V. Somerville, Manager.
EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The day when tea was accounted a luxury in the home and when its consumption was confined to the rich died out before the dawn of the present generation. With the exit of that day disappeared any good and sufficient reason for the imposition of a tax upon it when there are other things more in the line of luxuries upon which a duty may be, if necessary, levied. Protectionists and Free-traders alike love to boast of the free breakfast table which their respective policies are designed to bring about, but when a taxed is imposed upon tea the desideratum cannot be said to exist. Such, as is well known, is what obtains in Great Britain. There tea is one of the few articles upon which a customs duty is levied. The rate of the duty is quarter per cent. and amounts annually to something like $100,000. Against this condition of affairs there has always been more or less opposition ; and as time passes it becomes more pronounced. Lately some of the grocery associations have been taking renewed interest in the matter. Recently the subject occupied the attention of a committee of the United Kingdom Federation of Grocers' Associations, with the result that it was decided to unitedly seek to abolish the tax. The result of this decision will be awaited with interest on this side of the Atlantic. Grocery associations are numerous in England and shoulder to shoulder their influence must necessarily be strong.

* * *

Most people make resolves of some kind or other at the waning of the old year. A good resolve for a merchant to make is to clear off as far as possible all open accounts before the end of the year. The advantage to be gained by putting this resolve into practice is mutual, the wholesaler as well as the retailer being assisted in accomplishing what they all more or less desire—a clean slate to start off the new year with. It may be next to impossible to wipe out all the old marks, but the knowledge of that ought not to deter any one from making the attempt. It is well to have an ideal which always keeps a notch or so above your reach. Every open account means so much additional labor when a new set of books are being opened up. Even if an account is not due it seems a wise thing to try and liquidate it at the end of the year, particularly when by so doing a little extra discount can be secured, for in addition to the latter inducement, it is something to feel that your load will be all the lighter thereby when entering upon the New Year. It is scarcely necessary to add that it is advisable at all times to keep your liabilities down to as small a compass as possible at the end of every month in the year as well as at the end of December.

* * *

It is obvious that if the retailer is to wipe off at the end of the year his indebtedness to the wholesaler, he must in turn make a little extra effort to collect accounts due him by the consumer. A common complaint with country merchants lately has been regarding the slowness with which the farmers were paying their debts. And yet it is well known that most farmers have stored up in their barns grain which they could, if they would, turn into cash ; but the trouble is they will not. They are waiting for the higher prices which they are hoping will materialize some of these days, although there are but few outside the farmers themselves who share with them this hope. It was thought long ago that the bottom had been touched as to prices, but it was not. And now a good many people have given up guessing when they will. If the retailer held one or more of his staples in anticipation of an advance in prices, and by so doing was unable to meet his liabilities, it is obvious what position his creditors would assume. They would put the legal machinery to work in short order and force him either to pay his debts or assign. The legal machinery may not be so effective in the retailer's behalf as it is in the wholesaler's ; and even if it was it is not likely it would be used much, judging from the past. But what most retailers need is to be a little more aggressive in trying to collect their accounts. They should remember that they are not asking a favor when they request a man to pay an account that has matured. They are seeking the collection of money value for goods given in trust with the expectation that the customer was honest and would pay for them. The merchant who had goods to sell and would not sell them at the market prices, notwithstanding that his creditors were waiting for their money, would scarcely presume to account himself honest ; neither can the farmer who, while he has the produce which he can at any time turn into cash, refuses to do so and compels the retailer to wait month after month for his

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

money. What is sauce for the goose is sauce for the gander. And the retailer needs to apply a little of the same sauce to the farmer as is dealt out to him by the wholesaler.

* * *

At last a purely business man has decided to become a candidate for the chief magistracy of the city of Toronto. As a rule for some years past our mayors have been recruited from the ranks of either the politicians or the professionals. In most instances both these elements were found reposed in the occupants of the civic chair. The mismanagement and the sins of omission and commission, in a legislative sense, which followed, have naturally led most people to blame the occupants and to seek chief magistrates from the ranks of business men. In pursuance of this object the names of Mr. Brock, Col. Davidson and Mr. Kennedy have been freely canvassed the last two or three years. Last year Mr. Kennedy was formally waited upon by more than one deputation and asked to stand for the mayoralty. But each and every time he refused on the plea of business. The same plea was advanced a few weeks ago, but when his friends became so pressing in their requests, he said he would consider the matter provided a requisition satisfactory to himself was gotten up. His friends then set to work, and on Saturday morning last presented a requisition signed by some 8,000 ratepayers, among whom were the President of the Board of Trade and two of his predecessors in office, and a number of mereantile men, manufacturers, professional men and workingmen. To the prayer of this requisition he acquiesced; and he is now in the field. So far he has it to himself, Ald. Saunders having retired, while the present Mayor has not yet announced himself in either way. It is likely, however, there will be a contest. Ald. Hallam, who said that if Ald. Saunders did not oppose Mayor Fleming, should he run for a third term, he would, and now, rumor says, he will be an opponent of Mr. Kennedy if Mayor Fleming is not.

* * *

The condition in which poultry has been arriving on the Toronto market during the last few weeks calls for some remarks. Time and again have protests gone out from dealers as well as the press regarding the manner in which poultry is prepared and shipped to the different commercial centres. But year after year goes by without much improvement being made. This year, at least as far as the Toronto market is concerned, there seems to have been a retrograde movement; never before probably has there been so much poultry here, and seldom if ever has there been so much of inferior quality. One would think on looking at some of the shipments that everybody who had handled them had been commissioned to make a failure of them. This was especially true in regard to the turkeys and chickens. The trouble was not in regard to frame. They all had plenty of that. The trouble was that there was not enough flesh to cover the frames. It is meat, not skin and bones, that sells well. With grain as cheap as it is there is no excuse for killing and shipping poor and half-starved stuff. Another cause for complaint is in regard to dressing, and applies to well-fed and ill-fed poultry alike. The trouble in this particular instance was that too much hot water and not enough time and patience was used in plucking the feathers from the birds. Not only was the skin torn off, but a like calamity occasionally nearly befell the legs. Then to bad feeding and bad dressing was often added bad packing. Instead of being properly packed in case or crate a lot of the poultry was shoveled, like so many potatoes, into a box, not infrequently a large one. It is not necessary to describe the appearance of the contents when they reached the commission merchants. That is better imagined than described. In consequence of the bad condition in which much of the poultry arrived, chickens sold down as low as fifteen cents per pair, and turkeys and geese sold just as low comparatively. If people want to get fair prices for their poultry they must send it in well-fed, well-dressed and well-packed. For such a good market and a fair price can usually be found.

* * *

It is to be hoped the Patrons of Industry will prove more successful meddling in politics than they have meddling in business. When they imagined that one of their missions was to enlighten merchants on what percentage of profit on the invoice price of their goods they should do business they made a most egregious blunder. True they may not yet have realized it themselves, but their victims have, and that without question. In politics, however, they may find a wider and better sphere for usefulness. Their platform contains planks that are commendable, but whether we all realize this or not, one thing nearly everybody will acknowledge: As an independent factor in politics the Patrons can do much good. But like most third parties, the best of the principles they enunciate will be absorbed by one or other of the great political parties, perhaps by both, and then the Patrons as an active factor in politics will themselves disappear. In the Western States, where the Farmers' Alliance, a kindred society, was, and is yet for that matter, so strong, disintegration has already set in, a large proportion of the lodges in Nebraska having already surrendered their charters. It will ever be thus in class legislation.

WHOLESALERS AND QUOTATIONS.

We often perform unwittingly acts which would be better left undone. It is a peculiarity of human nature; and were their consequences considered many of them would be left undone.

The wholesaler would not care to acquaint the retailer with the price he paid for all the goods he is selling him. Nor would he tell the consumer if he were to approach him what the retailer paid for the goods he is furnishing him. Whatever the wholesaler might do in the one instance he would at any rate scorn to give the information asked in the second. And yet what the wholesaler would refuse to furnish if asked point blank he does unsolicited.

During the last month or so several complaints have reached THE GROCER regarding wholesale prices which have appeared in the columns of some of the daily papers. Some of these prices have been furnished to the reporters and appeared in the news columns, while others have graced the advertising columns in bold black type. It is in this latter respect that retailers have found the most cause for complaint. Now it is a house advertising tea at an extremely low price. Here it is dried fruit that can be got at Black & White's at such a figure. There it is some line of canned goods that Smith & Jones are offering at a quotation below the market price. True these prices are intended for the eyes of retailers, but unfortunately for the peace of mind of the latter other eyes than theirs see these display advertisements. The consumer, it must be remembered, reads the daily paper just as carefully as do the merchants and sometimes a good deal more so. And then, too, out of every thousand papers issued probably nine hundred of them go into the hands of consumers and only one hundred into those of the retail trade whose attention it is that the wholesaler is seeking to secure. Much discontent has been engendered in the breasts of consumers as a consequence of this practice, if one is to believe what retailers say.

When the average consumer sees the price of staple goods quoted by the wholesale house. about fifty per cent. below

what he pays the retailer he does not stop to think about quality, and many other little incidentals, but he immediately jumps to the conclusion that the latter is reaping an exhorbitant profit. It is not fair to the retailer that such an erroneous impression should be allowed to go abroad. Many of the retailers are very wrathy over the matter, and some of them go so far as to assert that the wholesalers should furnish no prices whatever, either in the shape of reports or advertisements to papers that go immediately into the hands of consumers, contending that the duty of furnishing the retailer with the wholesale prices should be left to the purely trade papers that go into the hands of the trade only.

This may be probably an extreme measure to propose, but it is evident that wholesale merchants need to be more careful in the future than they have in the past in regard to the character of the information they furnish mediums that go more to the consumer than to the retailer. Some merchants there are who furnish the daily press with only a few quotations, and then only such as are well known already to nearly everybody. Freely they will furnish information as to the state of trade, its prospects and its possibilities. But at strictly wholesale prices they draw the line.

It may be said that no harm is done by telling the truth. This is all well enough, and in the witness box is only proper. But there are instances where it is nothing short of an injustice to reveal everything to the public gaze, particularly if it is likely to mislead the uninitiated and cause trouble, as was the case in the instances cited. The general does not make public his plan of campaign, the counsel his line of action, at least till his case his called. Why then should the consumer know the exact price the retailer is paying for the goods he sells him.

The day for exhorbitant profits, particularly in staple goods, is gone. Competition is the great regulator of prices to-day; and any attempt that might be made to get an unduly enhanced price for any article of general use would be abortive, or even if it did get a start its career would be like that of some insects which, we are told, have their birth, existence and death in the space of one short day. No, there is no need of wholesale prices being sown broadcast among consumers on the plea of telling the truth.

LEWIS GLOVER.

"He is a first-class traveler, and there is no more popular commercial man going out of Toronto." This is the tribute that was paid to Lewis Glover, the subject of this sketch, by a friend of his. Mr. Glover was born in Peterboro', where his father for many years was a grocer and grain merchant; and it was from his father that he received his early business training. For four years he was manager of his father's mills. Then he graduated into business for himself in the pretty little town of Millbrook, where, during the six years he was there, he worked up a large trade. About seven years ago he went on the road for the Pure Gold Manufacturing Co. of Toronto, and for that firm he is still carrying the grip. His territory covers the Grand Trunk east from Toronto to Cornwall and the Midland division of that railway, taking in such towns as Peterboro', Lindsay, Cannington, Beaverton, Uxbridge, etc. To go over this ground it takes about five weeks. In Mr. Glover are combined many peculiarities requisite to a successful traveler. He is first of all a fighting man. That is not in a pugilistic sense, but in the sense that when he once sets his mind on attaining an object he hews steadily away until he gets it. Consequently he is what is termed a good worker, and for working up a new territory his friends say he is the ideal man. He is trustworthy and honorable, and "Cheap John" methods he abhors.



Lewis Glover.

CANADA AND AUSTRALIA.

The news so far received from the Hon. Mr. Bowell, our Minister of Trade and Commerce, who is at present in Australia, is not of a very definite kind. A well known member of the Montreal Board of Trade stated last week, however, that he had been informed that the Minister's letters intimated that the prospects were encouraging The favorable attitude of the Australian press in their comments on the objects of Mr. Bowell's visit is considered to be a good sign also. They point out that Mr. Bowell's visit must of necessity be a short one, but that during the time at his disposal he will no doubt be enabled to arrive at a pretty shrewd conclusion what goods they (the Australians) requires which we are in a position to supply. With regular steam service established the Australian press consider that facilities not hitherto enjoyed will lead to profitable cultivation and development of the commercial relations between the two great colonies of the Empire. They remark that already Australia takes quite a quantity of Canadian foods, but that they are secured through the middleman in the United States, but that with direct commmunication this will cease. The fact is mentioned that Australia, exporters of wool, fruit and mutton are taking quite an interest in the Canadian's visit; in fact, in a word, the entire tone of their comments are favorable. As both Canada and Australia are anxious to deal with each other, and as the desited steamship service is already present, it seems to be only a matter of time before a brisk inter-colonial trade is assured.

A PLEASANT GATHERING.

There was an enjoyable gathering of about a dozen and a half members of the Montreal Wholesale Grocers' Guild at the residence of William Lightbound of Lightbound, Ralston & Co. in Sherbrooke street in that city on Wednesday evening last. Mr. Lightbound was dining his confreres in the trade, and among those who were present were Messrs. Geo. Childs of Ceo. Childs & Co., president

of the Guild ; W. Kinlock of Kinlock, Lindsay & Co., the oldest member of the trade in Canada; H. Leporte of Leporte, Martin & Co.; G. St. Arnaud of Chaput, Fils & Co.; D. Lockerby of Lockerby Bros.; J. H. Semple of J. H. Semple & Co.; D. Brosseau of Brosseau & Co.; F. H. Villeneuve of J. O. Villeneuve & Co.; F. Hughes of Caverhill, Hughes & Co.; F. Morrow of Morrow & Ewing; W. Galbraith of Carter, Galbraith & Co., and Hy. Childs of G. Childs & Co. Unavoidable causes prevented the few remaining members of the Guild from being present.

Naturally with a host like Mr. Lightbound and grocers as guests there was plenty of enjoyment. Numberless were the reminiscence of the by gone golden days of the trade that were related over the board. But although it was admitted that competition was pretty keen nowdays, the gentlemen assembled did not express much reason for regret.

The inner man provided for, the genial host expressed his pleasure at having so many of his friends and competitors with him in a few appropriate remarks. This set the ball rolling. Mr. Childs the President of the Guild, in his remarks, expressed the conviction that the wholesale grocers of Montreal were as intelligent and enterprising body of men as any similar body in the world. He poked some fun at some people by remarking that these were not the only qualities they possessed, but that they also were the most benevolent as they gave their time and captital to supply their fellow men with many of the necessities of life at cost and less than cost.

Mr. Semple another of the speakers referred to many of the deceased and retired members of the trade, pointing out how they had contributed to the business prosperity of Montreal, instancing, Hon. Geo. Moffatt, Messrs. Lechie, Urquhart and others.

Some appropriate remarks also came from Mr. Laparte, who made an appeal for the cultivation of cordiality and good feeling between individual members of the trade. No one, he said, was against good healthy competition, but this did not mean that it was to be carried to a ruinous pitch. Altogether, in addition to a very pleasant evening, some good wholesome advice was exchanged and more gatherings of this kind would do the trade a world of good.

CONCERNING RETAILERS.

J. H. Ratcliffe of Stouffville, has imported a nice line of Congou tea.

J. H. Schnarr, late of Wellesley, has started a grocery store in Berlin.

A. & G. Davey, grocers, Wellesley street, Toronto, have added new fixtures to their store.

Kane & Kane, general merchants of Orillia, have made extensive alterations in their premises. All the small rooms have been turned into one large one which is to be utilized as a show room for clothing.

F. Bastow, grocer, Gerrard and Mutual streets, Toronto, has put some new fixtures in his store.

E. A. Wood of Uxbridge, has secured the corner store next to him and will unite it to his present premises.

Paterson Bros. of Coleman's Corners have dissolved partnership. Thomas retires, and another brother named John takes his place.

Thomas Turner, formerly clerk for Robert Dutton, Barrie, who recently began business for himself in that town, is said to be doing a good trade.

R. Donald, the well-known grocer in King street east, Toronto, has put a new hardwood floor in his store, which has much improved its appearance.

SUGGESTIONS FOR ADVERTISING.

Every retail merchant who advertises, and few indeed there be who do not, might do well to keep a combined scrap and note book for the preservation of bright ideas in the advertising line that he may run across, advises a contemporary. Particularly the small retailer who has not the time to evolve original ideas himself all the time and whose business does not warrant him employing a professional "ad" writer, may be pardoned if he takes suggestions from others or even appropriates entirely the effusions of professionals in other cities. When you come across a bright "ad," or a bright suggestion for one in your trade paper, clip it out and paste it in your scrap book. When a bright idea occurs to you but which you do not care to use immediately, why, jot it down. The results of your pains will return to you after many days anyway, and perhaps next week.

FISH AND OILS.

There is no branch of trade at this port, says Montreal Journal of Commerce, which shows so great a decadence of late years as that in salt fish and oils. Fifteen years ago the wharves were lined with small schooners loaded with barrelled herring, and it was no uncommon thing for one of the large houses to have forty thousand barrels of Labrador herring on their hands at one time. In those days thousands of barrels went daily to Chicago from this city. Today not one single barrel goes from here, and only two small schooners came to Monteeal this year with a pitiful lading of 100 barrels of Labrador herring between them.

The fact is the fish are no longer visiting the Labrador Coast. This year not more than five hundred barrels were taken along the whole coast and instead of the old time fleet of schooners which visited the whole stretch of sea-line from Hawke Island to Tub Harbor, picking up fifty barrels here and hundred barrels there, not one was sent this year. It was not deemed worth while to send one specially, so what Labrador herring has reached here has come by chance craft touching in at points like Indian Tickle on speculation.

Where then does the Labrador herring that is so cheerfully sold to grocers come from? Not from Labrador at all. It is simply Newfoundland shore herring branded as Labrador, and its sale as Labrador is a direct fraud on the consumers. The Labrador herring is as superior to its Newfoundland congener as cream to skim-milk. It is fatter, whiter, more juicy and has far more flavor than the tasteless shore herring, and (if it could be got genuine) would sell at $5.25 to $5.50 per barrel as against $4.50 for good French shore herring, and $4 to $4.25 for ordinary shore. But it cannot be got this year, and those who purchase herring under the impression that it is genuine Labrador, are very likely to be getting a good French shore herring instead.

It is perhaps as well under these circumstances that the demand for herring should be dull. The increasing use of fresh fish, canned salmon and boneless cod has undermined its popularity. Thanks to cheap and rapid transit, refrigerator cars, and improved methods of packing and freezing, fresh fish can now be delivered in excellent condition at points where formerly only salt or pickled fish were possible. Hence the consumption of fresh fish is constantly on the increase, with a corresponding decline in the demand for salt or dried. Canned salmon and canned lobster are other strong rivals, and boneless cod is rapidly growing in favor. It is carefully cleaned and put up attractively in 5, 10, 20 and 40 lb. boxes in crates 80 lbs. each. It is no trouble to the housekeeper, as it is ready for use at once, and as a result dealers can find a ready market here for all that comes.

The bank cod fishery has been very fair this year; but very little, comparatively, of the fish comes to this port. The bulk of it is dried and packed in quintals for the Mediterranean, West Indian and South American trade. This year its curing and packing shows a marked improvement. The Newfoundland fisherman have learned by bitter experience that dirty bloody fish, carelessly salted and imperfectly dried, cannot compete with French bounty-supported fish, and this year their fish is better cured, cleaner and better packed than ever before. Large green cod in this market are quoted at $6, with No. 1s at $5.50.

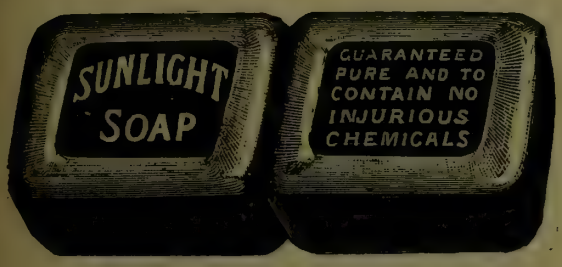
Trade in the fish oils is dull. The stock of steam refined pale seal in this city does not exceed 1000 barrels, and as the price at St. John's Nfld. is relatively higher than that here, no more is likely to come. The catch, too, was only about 130,000, and the make was not large. For steam refined 42½

cents is the market figure, and for straw seal probably 37½ cents would be paid.

Codliver oil is now coming forward from Harbor Grace in a much improved form. The Norwegian so called "frozen" process has been introduced into Newfoundland, and our native codliver oil is now fully equal to that imported from Norway. The old trouble with Newfoundland oil used to be that when it was in cold temperatures it became cloudy and thick. Now it is made at below the freezing point, and will remain clear and limpid even at twenty degrees Fahrenheit below freezing. As it stands cold just as well as the Norwegian, is equally free from stearine, and has far more "body" than Norwegian oil, it should soon supersede the latter in this market. It sells in bulk at 65 to 70 cents per gallon from first hands.

THE CURRANT SITUATION.

There is every reason to believe that the price of currants has touched its lowest point, though it can also be said that the indications do not favor any immediate or considerable advance. The price of the article was never lower, and the industry in Greece was never in such a depressed condition as is witnessed to-day. The growers have harvested the bulk of the crop, and a very large portion has already been marketed at ruinously low figures to the farmers of Greece, the returns in most instances not covering the actual cost to produce by thirty-three and one-third per cent. To the enormous crop this year is due the unremunerative prices that have prevailed. When the fruit was first placed upon the home markets the season's price started at about 10s. 6d. to 11s. c. and f., but the shipments from interior sources increased there appeared a general rush to secure orders, the cables being kept warm in forwarding firm offers of stock, and the replies made in response. The market was started on the down grade,and as concessions were granted purchases were made for this country in the hope that each time bottom had been reached; but, greatly to importers' disgust, the decline was not checked until the extremely low price of 6s .6d. in barrels was reached, a figure equivalent to about 1 3-8c. laid down in this market. Government aid has been anxiously sought for some time past by the poor and oppressed of that poverty stricken country, and we learn by cable that action has at last been taken by the officials there to give some relief to the needy people. The most important fact is that the Government has agreed to remove the excise duty, which action will serve to stimulate the distilling industry, and open up a channel for increased consumption among the wine producers. In addition, the Government has reduced the export duty 3d. per cwt., and this, too, is likely to bring about favorable results upon the stock now held in speculators' and growers' hands. The Patras market has been cabled higher during the past week, the price having advanced to 7s., c. and f., or, say, an improvement of 6d. per cwt., and this improvement, it is believed, is due to the Government action. Messrs. Barff & Co., in their circular of 2nd. inst., say: "As the cultivation expenses for a large portion of the crop are advanced during winter and spring by capitalists in various places of production, it seems likely that these latter will decide to buy currants and hold them over for next year rather than make a precarious advance to growers.' This market has been doing better of late, though the improvement is due almost wholly to the fact that the imports of barrel goods to this time have been nearly all distributed. Holders are demanding in most instances 2 1-8c., though possibly a slight fraction less can be done in view of the fact that the Plata is due next week, supplies upon which vessel can be obtained at 2c. Subsequent boats are offered at 1 7-8c. and 1 3-4c., as to date. The shipments to the United States from the opening of the season to 1st inst., have been 10,015 tons, against 6,754 tons to corresponding period last year. The total shipments to all countries for the same time have been 80,246 tons, against 66,828 tons in 1892. The above figures were prepared by Messrs. Barff & Co., Patras.—N .Y. Journal of Commerce.



Fame Follows Merit Wherever It Goes

Here is the best way of proving it:

THE MANUFACTURERS OF

SUNLIGHT SOAP

Have been specially appointed **Soap-makers to the Queen.**

26 Gold Medals and other awards,

have been given to **SUNLIGHT SOAP.** But it has also obtained the **HIGHEST AWARD OF ALL—**

THE AWARD OF PUBLIC FAVOR,

which has secured for **SUNLIGHT** not only the largest sale of any soap in the world, but a sale more than double that of any other soap in the world.

GROCERS find it a pleasure to sell. **CUSTOMERS** find it grand to use.

DRY GOODS.

MONTREAL MARKET.

Most of the wholesale houses are busy stock taking at present, but the fact does not prevent them from attending to the small orders which are coming in with a considerable degree of freedom.

A few orders for spring lines are being taken, but nothing very special is to note in this connection. Remittances continue fair for the season.

The great sale of dry goods which took place in New York last week of some 16,000 pieces of domestic goods attracted considerable attention on the market. It was attended by buyers from all parts of the U.S. and Canada, and the fact that values on nearly $2,000,000 worth of goods were within 5 and 7½ per cent. of agents' prices is considered a favorabie sign. Dry goods dealers here at any rate take the result of the sale as indicating that the depression south of the line was due more to uncertainty and non-confidence than anything else. These high prices make it unlikely that these goods will seriously compete with the stocks on Canadian dealers' shelves, which would not have been the case had they been sold at slaughter prices.

Wm. Agnew of Wm. Agnew & Co., who has just made a trip through the west, says that the prospects for spring orders seem to be fair enough on the whole.

Thibeaudea Bros. still report a demand for striped woolen underwear, and complain of a scarcity of the article.

Wm. Kissock of Caverhill, Kissock & Co. got back from England last week. He has provided for the firm's usual fall line of spring goods.

Thomas Brophy, the senior partner in the firm of Brophy, Cain & Co., has returned from Europe. He has amply provided for the firm's usual supplies of fine goods for ladies' wear of all kinds.

Matthews, Towers & Co.'s travelers, who are out on the road, report good prospects on their spring lines of gentlemen's specialties, underwear, etc.

S. Greenshields, Son & Co. state that stock taking has not interfered with their doing a good trade on small orders, which have cleaned up quite a number of tail ends of lines of fall goods.

J. G. McKenzie & Co. consider that business is healthy, and state that there seems to be a greater degree of confidence apparent.

TORONTO.

Another clearing line noticed in Gordon, Mackay & Co.'s hosiery department is ladies' plain shaped vests. They have decided not to take them into stock if price will move them.

A practical present and one that is always acceptable for lady or gentleman is a silk umbrella. Retailers should lay in a small, well assorted stock of fancy handles, good coverings, at moderate prices for the Xmas trade. Gordon Mackay & Co. show an attractive range in this line.

Gordon Mackay & Co. show an immense stock of Japanese silk handkerchiefs, recently added to. Being bought and paid for in silver explains the desperately low prices quoted.

Gordon, Mackay have marked down a line of shot curl cloakings from $1.25 to 75 cents per yard. These are beautiful and effective goods, but did not catch the taste of buyers, hence the drop.

A large purchase of Jute horse blankets (lined) has just been placed on sale by Gordon, Mackay & Co. Twenty-five per cent. discount is the inducement they claim to offer. The season for this article is just on.

MANITOBA CHEESE.

Canada has long been known as a great cheese country. Our cheese exports have increased year by year, until the industry has become one of the greatest magnitude. Cheese is made in all the provinces of Canada, though to a much less extent in some provinces than in others. The province of Ontario, it is well known, takes the lead. It is gratifying to know that the quality of Canadian cheese has improved at the same time that the quantity has increased. Thus the great increase in the make has not been secured at the expense of quality. Indeed, it is no doubt the improvement in the quality which has rendered possible the great growth of the industry, for without a profitable market a large make would be of no value. The recognized quality of Canadian cheese has obtained a ready sale for the commodity in the world's consuming markets. The great fair at Chicago this year gave Canada an opportunity to show what she could do in the cheese line, and the result has been most gratifying to our cheese makers, who have had the satisfaction of securing a great victory in the competition at the World's Fair, securing as they did, the great majority of the prizes awarded. If this country needed further advertising as a producer of cheese, we have secured it at Chicago.

Manitoba is one of the provinces of Canada which is not noted for its production of cheese, but we are young yet and have lots of room to grow and improve in the industry. Manitoba only entered four cheese at the World's Fair competition, and three of these secured prizes, each standing high in their class. One of these cheese scored ninety-nine points, which was as high as that secured by any of the Ontario cheese, only a few out of the long list of Ontario cheese entered for competition reaching this degree of excellence.

It has been customary for Eastern Canada cheese makers and dealers to sneer at the Manitoba product. They have had plenty of criticism and very little commendation for the efforts of Western cheese men. Only recently an expert in dairy science and practice, in the employment of the Dominion Government, went out of his way to criticise the Manitoba cheese industry, and in a lengthy newspaper interview he gave a very pessimistic word picture of cheese making in Manitoba.

The Commercial will not undertake to prove that Manitoba cheese is up to the average standard of the Ontario article, in point of quality. We could not expect such to be the case, considering that the industry is but in its infancy here, and that many difficulties have to be encountered in a new and sparsely settled country. At the same time, the fact that Manitoba cheese scored so high at Chicago, taking three high awards out of only four entered for competition, is an indication of what can be done here. The fact that one Manitoba cheese out of four entered, scored as high as any of the Ontario cheese, should check Eastern sneering about our product. Manitoba secured greater results than Ontario at the exhibition, in proportion to the number of cheese entered for competition, for although a long list of awards were taken by Ontario makers, their exhibits were proportionately larger, and very few came up to the standard of the finest Manitoba article.

If Manitoba can produce one cheese equal to the very finest which the most expert Ontario manufacturer can make, we can duplicate the process again. The high average standard of Ontario cheese has been reached by a long course of perseverance in endeavoring to excell, assisted and fostered by the government. The same effort we believe will secure equally favorable results in the West. Our factories are new yet, and many of them are not as well equipped as they might be, both as regards plant and building accommodation, while perhaps some of our makers are lacking in experience. Better plant will be secured in time, and experience will come with practice.

One thing which is required to improve the quality of our cheese, is more discrimination as to quality in handling the product. The way in which cheese is handled in our local markets is not such as to encourage factorymen to excel in point of quality. Cheese is not bought and sold on its merits as to quality nearly so closely in this market as it should be, and as is customary in other markets. The custom here is to follow the one price for all qualities to such an extent as to menace the welfare of the industry. This is, no doubt, due to the fact that the product is very largely consumed locally. The principle, however, is wrong. If Manitoba is to become a cheese country of importance, we should start at once to discriminate in a commercial way in handling the commodity, and our cheese makers may be depended upon to make a steady effort to improve the general quality of their output.—Commercial, Winnipeg.

A TAKING DISPLAY OF HOLIDAY GOODS

On your shelves and in your windows is effective advertising and leaves a good impression. Our stock of goods for that purpose is a varied one. Our travellers will be pleased to quote you.

An Invoice of RED LAKE HILLWATTEE TEA just to hand.

Lucas, Steele & Bristol,

TELEPHONE 447 Wholesale Grocers, HAMILTON

Special Notice for Christmas.

Now is the time to buy your holiday stock of . . .

KEEN'S

Mixed Spice in 1 oz. Tins	Genuine Cinamon in 1 oz. Tins
Genuine Mace "	Genuine Cayenne "
Genuine Nutmegs "	Genuine Currie Powder "
Genuine Cloves "	Genuine Ground Ginger in 7 lb. Tins

The Best goods in the World.
Keen's name is a Guarantee.

The trade supplied by **Frank Magor & Co.**
16 St. John Street, MONTREAL.

JAMES TURNER & CO.

HAMILTON, ONT.

WINTER DRINKS

BURNHAM'S CLAM BOUILLON is the KING

HOT BEEF TEA

JOHNSTON'S FLUID BEEF CORDIAL

LIBBY'S FLUID BEEF (white bottles)

CANNOT BE BEATEN

THE COLLECTION OF DEBTS.

The retail grocery business, with all its drawbacks, would be a tolerably pleasant and profitable avocation were it not that the grocer is so subject to losses by bad debts. As it is the depredations of the dead beat cause the ruin of hundreds of grocers every year, and the destruction of part of the profits of many other retailers, who manage to live, but with clipped wings and a fund of bitter experience. The reason for this state of things is to be found in the fact that proper legal machinery for the recovery of small debts does not exist in most of the States, the retail merchant being left defenseless against the operations of the beat. Imprudence in the granting of credit is no doubt responsible for part of the aggregate annual losses of the retail grocery trade. but it would require the wisdom of a Solomon to avoid some losses when credit is granted to customers. Charles Dudley Warner hardly exaggerated when he said that a successful retail grocer required a sagacity and ability that even the Presidency of the United States does not demand, or words to that effect. He evidently had in mind the peril which constantly surrounds the grocer in consequence of the difficulty of collecting the moneys due him. The remedy that some urge—the strict cash system—is impracticable in many cases. The retail grocery busines and the cash system could only be wedded when conditions are peculiarly favorable. If groceries were in as little demand as dry goods, clothing, jewelry, furniture, etc., it would be different, but where a single purchase of either of the above mentioned classes of goods is made by a family a score or more articles are bought from the grocer. The constant traffic between the grocery store and the consumer's residence makes it inconvenient to pay over the cash in each transaction, and where the convenience of the public is concerned the merchant must give way. He must accommodate the public demand for credit, otherwise some more pliant dealer will take his place. There are a few strict cash grocers, whose existence would seem to disprove what we have just said, but how few they are. For one thing, they must rely almost entirely upon transient trade, or at least must rest content with but a part of the trade of most of their steady customers, and, therefore, must cover a wide territory, which involves the establishment of an extensive and costly delivery system. For the convenience of the consumer has to be reckoned with, and however low the prices of the strict cash grocer, if it is not convenient at times to pay cash for goods, some other dealer who will give credit gets the trade. The butcher, the baker, and the milkman are in the same box as the grocer as regards the credit system, the custom of daily calls for orders and to deliver the goods, which is followed in those branches of business, tending to break the hard and fast rule of doing business and to establish credit, which affords a loophole for losses through dishonest debtors. But the grocers' losses are the most serious, because his customers' bills are usually larger, hence it is the grocer who is the greatest sufferer from the lack of efficient and economical collection laws.

A recent publication of the State Department at Washington was devoted to the subject of debts of honor. As the volume consisted of a number of reports of United States consuls, only the customs of foreign nations relating to the subject were treated of, but a much bulkier and more valuable volume could have been compiled from the experiences of the retail grocers of this country, for the debts due to the members of the retail grocery trade are practically neither more nor less than debts of honor, the debtor's sense of honor being the sole dependence of the grocer when money is owing the latter for supplies furnished. As to the effect upon the general standard of morality of the system which provides for the collection of the debts of the retail dealer, but makes no adequate provision for the liquidation of the consumer's obligations to the retailer, the less said the better, perhaps; but it cannot be wholesome, and if defalcations in financial institutions and dishonesty in municipal government are common at times, it may be asked how they could be otherwise when our State Legislatures, through their refusal to pass equitable collection laws, practically put a premium upon a very common form of dishonesty.

The retail grocery trade should not rest content until proper collection laws are enacted that will afford them the same protection that the manufacturer and jobber enjoy. A bill which has been termed a bill for the collection of debts due to wholesalers—but which is a very good measure, nevertheless, and which, under the title of the Torrey National Bankruptcy bill, has received general approval—is likely to be put on its passage in Congress this session, and the attention of the public will doubtless be attracted to the subject of the collection of debts by the newspaper reports of the debates in Congress. Just now, therefore, would seem to be the right time for the retail grocers' associations to agitate for State collection laws, in order that they may obtain the attention that at less favorable times would be impossible to secure. If the case of the grocers is properly put before the public we believe that the desired action of the State Legislatures would soon follow, for the interests of honest consumers and the grocers are identical, so far as the prevention of the practices of dead beats are concerned, as the entire losses of the dealers are not borne by themselves, the honest consumer, in fact, having to pay in enhanced prices a portion of the indebtedness of the "beats."—Merchants' Review.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)
Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.
. . Biscuits . .

Craven, M. A. & Sons, (York, England.)
Candied Peels (Special large), Crystalized Ginger, Bottled Confectionery, Cachous, etc.

Gray, John & Co., (Glasgow, Scotland.)
Jams and Marmalade in glasses and tins, Peels, etc.

Paterson & Sons, (Glasgow, Scotland.)
Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)
Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)
Rusks in tins

Bryant & May's, (London, England.)
Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)
Butter Scotch

Robinson & Wordsworth, (Pontefract, England.)
Pontefract Cakes and Liquorice Tit Bits.

Marshall, James, (Glasgow, Scotland.)
Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Christmas Fruits.

ELEME FIGS, 10 lb. boxes.
HALLOWEE DATES.
MALAGA RAISINS.
New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,
11 and 13 Front St., Toronto.

Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

BROOMS BRUSHES

WOODEN WARE WILLOW WARE
Grocers' Sundries
Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE.

TOBACCO

CO.

MONTREAL

PERSONAL MENTION.

James Ince, of Perkins, Ince & Co., slipped and fell through McConkey's glass door Tuesday. His hand was badly cut and a physician was called in to dress it.

Robert Gowanlock with Perkins, Ince & Co. has gone back to the St. Clair Flats for the ducks he did not shoot when he was there about three weeks ago. Dick Tinning went up with him to arrange for the shipment of the birds.

George Millar, head clerk for Homer & Co. of Gravenhurst, is said to have had a fine time on his six-day hunting trip. Deer in the vicinity were plentiful, but as the silver bullets, the only kind that would penetrate the species of deer found in the locality of their camp, were scarce in the party, George was only allowed to secure one deer as the result of the six-days' hunt.

R. V. Webster, a large tea planter of Ceylon, who has been spending several days in the city, left this morning via the Northern Pacific for the coast, whence he proceeds home via Australia. Mr. Webster, in conversation with a Free Press reporter, said that Winnipeg was the first place on the American continent where good tea was given him.—Free Press, Winnipeg.

FREE DISTILLATION OF CURRANTS.

The Greek Government has decided to allow the free distillation of currants. It seems to have been the result of a movement started by the King. There is always more or less of a surplusage of currants in that country, and as a means of disposing of this the King has been encouraging distillation, but the possibilities in this direction were evidently minimized on account of the excise duty. This duty the government, according to advices received here, just removed, and currants can now be distilled free of this incumbus. This will lead to a much larger consumption of currants for this particular purpose, and already a hardening tendency is observed on the market. It is said that whether the excise duty had been removed or not the growers had decided they would sell no more fruit at the current low prices even if they had to hold till the spring.

A TRICK OF TRADE.

Hundreds of men look upon A. T. Stewart's establishment as both a primary and a grammar school for the dry goods trade of this city, says N. Y. Sun, and one of these hundreds told this story the other night: "Stewart's store," he said, was opposite City Hall Park. Ball, Black & Co., jewelers, and Leary, the hatter, had stores on the the block below. Stewart noticed every day that there were private carriages standing in front of these stores while the occupants were inside, and there seldom were any in front of his store. Private carriages were conspicuous in New York at that time, for there were very few of them. Stewart wanted them to stand in front of his place as an advertisement. It would give the impression that the occupants, the wealth of New York, were inside buying goods. He hit upon a scheme that kept a row of private carriages in front of his store all day. He paid the driver of each carriage a shilling a day to drive up to his door and wait there until they were wanted."

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

Christmas ! ! !

Have you secured all the Fruits and Fancy Goods which your business will require for the Xmas Trade and Holiday Trade?

We desire to remind you that our stock is still complete although getting low in some lines. Send along your orders **now.** If our travellers are not on hand let's have your orders by Mail and they shall have good attention.

H. P. ECKARDT & CO., Wholesale Grocers, Toronto.

BRANDED

Valencia Raisins

A B

Superior LAYERS, in half and quarter boxes
Fine " " " "
SELECTED " " "
Superior OFF-STALK, in half boxes
Fine " " "
Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

We Offer to the Trade

Ex. S.S. "ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
Merle's Fine Off Stalk Valencia Raisins.
New Provincial Currants, in brls. and half brls.
Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

The Magnet Draws the Needle

A WORD
TO
THE WISE
IS
SUFFICIENT



Somerville's Chewing Gums Draw the People.

J. F. EBY HUGH BLAIN

"They are all the BEST and your Customers Know it"

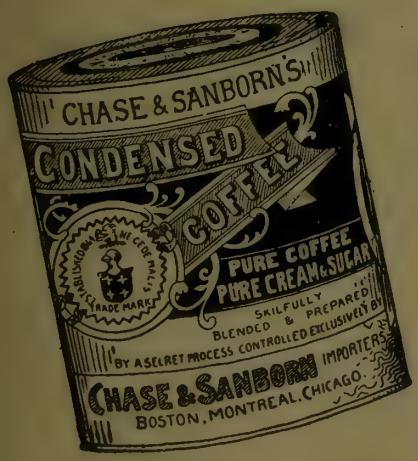


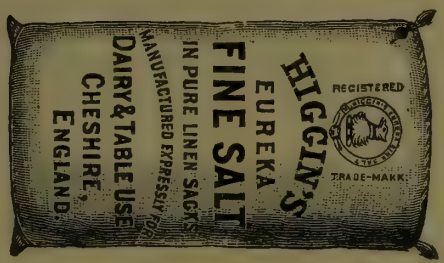


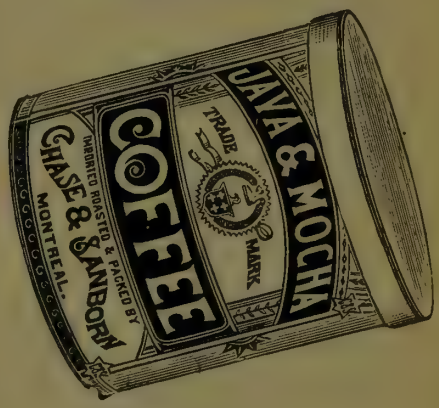












Have You Got Them in Stock ?

Eby, Blain & Co.

Wholesale Grocers, *TORONTO, ONT.*



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 7, 1893.

GROCERIES.

Trade has not changed in character materially since a week ago. Dried fruits are still the centre of attraction. Direct shipments of new dates, figs and prunes have been arriving this week, and demand for all kinds of fruits for the holiday trade has been well maintained. Outside fruits there is not much doing. Travelers report plenty of sleighing in the country but not much business. Country merchants, they say, anticipate a fair holiday trade. A big business they do not look for. The exceedingly low price of dried fruit is expected to stimulate business in this line, and a special effort is being made, it appears, to cope with it, but even in regard to this particular, more or less caution is being exercised. No important changes in prices have been announced, and the only commodity that shows any sign of weakness is sugar. Payments seem much about as before, rather slow.

CANNED GOODS.

There is nothing materially new in the situation in regard to canned goods. Business if anything is quieter in most lines than it was, but prices are unchanged. Peas, corn and tomatoes are going out slowly as before at 80 to 85c. Canned fruits show some improvement and are in fairly active demand. We quote: Peaches, $3 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10. Demand for salmon has slackened off some but prices remain as before. The idea as to price of good brands is $1.25 for talls and $1.50 for flats: Cohoes, $1.05 to $1.10. Lobsters are in request for the holiday trade, and a little brisker movement is reported in this line as a consequence. Ruling prices are $1.85 to $2.10 for talls and $2.40 to $2.50 for flats.

COFFEES.

The local market is again bare of Rio coffee, while a good many enquiries are heard. Prices are quoted ½c. higher on coffee. Further shipments for this market have arrived at New York. For other kinds of coffee there is the usual demand. We quote: Rio, 21½ to 22½c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Demand is active, particularly for walnuts, filberts and almonds. Brazil nuts are very dear this season and as a consequence some houses are not handling them at all. Grenoble walnuts are scarce. New are on the way, but the trade do not know upon what steamer. New Sicily walnuts are expected to arrive here every day. We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; pecans 13½ to 15c.; chestnuts, $4 per bushel; hickory, $2.

RICE.

Business continues dull in rice at 3⅝ to 3¾c. for ordinary, 5 to 5¼c. for Montreal Japan, and 5¾ to 6c. for imported Japan.

SPICES.

Demand continues active for all kinds. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

Sugar market remains unchanged as before. Granulated is in good demand at 4¾c., but yellows are dull at from 3½c. up. The refineries report business fair for this time of year. A bid for a round lot of granulated at a shade under the market price, made by a Toronto wholesale house was rejected.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet— Dec.	Beet— March.
	s. d.	s. d.	s. d.	s. d.
Nov. 30.....	15 6	13 0	*12 5½	12 9½
Dec. 1.....	15 3	12 6-9	12 6½	12 10½
Dec. 2.....	15 3	12 6-9	12 6½	12 10½
Dec. 4.....	15 3	12 6-9	12 6½	12 11½
Dec. 5.....	15 3	12 6-9	12 6	12 11½
Dec. 6.....	15 3	12 6—12 9	12 9	15 00

*November.

SYRUPS AND MOLASSES.

Demand continues fairly good for the better quality of syrups at 2 to 3¼c. Low grade is selling down to 1¾c. A fair business is also reported in molasses. We quote according to package: Trinidad 32 to 40c., New Orleans 30 to 52c., Porto Rico 38 to 46c.

TEAS.

There is not much movement in this line, although it does not seems to be any lighter than is usual at this season. Demand is principally for the better grades of Ceylons and Assams at 30 to 35c. and Young Hysons at 35 to 40c.

Last mail advices from London report Ceylons very firm and selling at full prices. In China, Congous, Ponyongs are showing remarkable value. Green teas are without material alteration, except second and third Young Hysons, which are firmer.

Brokers say the Toronto market has been on the whole quiet, dealers have been fairly well supplied, and transactions have been principally in low priced Indians and Ceylons, which are again showing good value. Japans quiet, green teas in small supply, but there have not been many enquiries for them from dealers.

DRIED FRUIT.

Dried fruit continues to absorb most of the attention on the grocery market, and as further shipments have been received supplies are ample in most cases. Valencia raisins are in active request, fine off stalk and layer selected being particularly so. The idea as to prices are: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, selected, 6¾c. Shipments of new Sultana raisins have been received, and they are going out well at 5½ to 6½c. Malaga raisins are in fairly active demand, although a brisker movement is expected in a few days. We quote as before; London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.50. Bordeaux prunes 5 to 5¾c. There is no change. Business continues active and prices firm and unchanged. The Greek Government has decided to allow the free distilation of currants, and the foreign markets are hardening in price, persumably largely in consequence of this. Common currants are selling at 3¾ to 4c., but for good fruit we quote: 4¼ to 4½c. for provincials in bbls. and 4⅝c. in half bbls.; Filiatras, 4¾ to 5c. in bbls., 4⅞ to 5¼c. in half bbls.; Patras, 5¾ to 6c. for bbls., 5⅞ to 6¼c. in half bbls., 6 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panariti 9 to 10c. There have been a few new Bosnia prunes in cases on the market, but they are all about cleaned out at 6¾ to 9c. Prunes in hogsheads are due here in a few days, and they will sell at 4¼ to 4½c. There are some new French prunes in bags on the market, and they are selling at 4½c. Eleme figs have been arriving during the week, and the demand is good at 10 to 12c. for 10's and at 11½ to 12c. for 28's. Supplies of figs are none too large, but a second shipment is due in about ten days. The first direct shipment of dates is now on the market and the fruit is showing excellent quality; for the finest Hallowee 6c. is the ruling price.

BUTTER AND CHEESE.

The butter market does not possess much life this week. Supplies have been checked, but there is still quite enough for the demand, which is not brisk. Contrary to the rule in other kinds, large rolls are coming in freely, and they are selling at 19 to 20c. Prices remain much as before. Jobbers are taking choice dairy at 18 to 19c. and disposing of it to retailers at 20 to 21c. Bakers' butter sells at 16 to 17c., and farmers' pound rolls at 22 to 25c. There is not much doing in creamery. Jobbers are paying 22 to 23c. for tubs and selling at 24 to 25c. Creamery pound prints sell at about 24 to 26c.

Cheese is in much the same position as before. There is a fair trade doing, and prices are firm and unchanged at 11c. for August make and 11½c. for September.

COUNTRY PRODUCE.

BEANS—There is no change and demand is light, at $1.40 for hand-picked.

DRIED APPLES—Business is quiet, but prices are a little firmer. Jobbers are paying 5 to 5¼c. and selling at 5¾ to 6c.

EVAPORATED APPLES—Much as before; 9¾c. is being paid outside for carload lots, and the jobbing price is 10¼c.

EGGS—The market has ruled quiet and steady during the week. Fresh are unchanged at 17 to 18c. and limed at 15 to 16c. New laid are scarce at 21 to 22c. Of other kinds there is an abundance.

POULTRY—The market has been glutted all week with turkeys and geese and prices in these are lower. Good chickens and ducks, however, are wanted. We quote: Turkeys, 7 to 8c. per lb.; geese, 4½ to 6c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—There has been no material change. Carlots are selling on track at 50c. and small lots are selling out of store at 55 to 60c.

HONEY—Dull at 8 to 9c. for extracted white clover in 10-lb. tins and upwards and 14 to 15c. for sections.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

W. M. BOWIE, Agent for

Armour Packing Co., KANSAS CITY, U. S. A.

Teron & Ballou Company California Dried Fruits CHICAGO.

34 YONGE STREET, TORONTO

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

HOPS—There have been a few sales of '93's at 18 to 20c., and for really good '92's 14c. would be paid.

ONIONS—Quiet. Spanish are selling lower at 75 to 85c. per crate, and Canadian are unchanged at $1 to $1.10 per bag.

HOGS AND PROVISIONS.

The tendency of the market for dressed hogs is still downward, $6 to $6.25 being the idea this week. There are not many offering, but holders are courting bids. An easier feeling is also apparent in meats, and we quote long clear and bellies practically lower.

BACON—Long clear, 9¼ to 9½c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11½c. in tubs, 11¾c. in pails and 11c. in tierces. Compound 8¾ to 9c.

BARREL PORK—Canadian heavy mess $18.50, Canadian short cut $19.50, shoulder mess $17.

DRESSED MEATS—Beef fores, 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

HIDES, SKINS, WOOL, TALLOW

WOOL—Fleece wool, 17c., buying price for merchantable, and 18 to 18½c. selling price. Pulled wools, 18 to 21c. for super and 23 to 25c. for extra.

HIDES—Quiet and unchanged. Dealers are paying 3¾c. for No. 1 green, and are selling at 4¼c. for No. 1 cured.

SKINS—Sheepskins, 70 to 75c.; calfskins quiet, at 5 to 6c. for No. 1 green, and 7 to 8c. for No. 1 cured.

TALLOW—Dealers are paying 5½c. and are jobbing at 5¾ to 6c.

GREEN FRUIT.

FOREIGN—Further declines are announced this week in both oranges and lemons. Demand for oranges are seasonably active, and the grip has stimulated the demand for lemons. In bananas there is scarcily anything doing; and the same may be said of California fruit. Cranberries are selling freely for the holiday trade at unchanged prices. So are Malaga grapes.

DOMESTIC—A good many enquiries are heard for apples, but notwithstanding not much business has resulted therefrom yet.

We quote: Oranges—Floridas, $2.50 to $3. Lemons, Messinas, $4 to $4.50; Malagas, $3.25 to $4 per box, and half chests $7 to $7.50; Floridas, $4 to $4.50; bananas, $1.25 to $2; pears, 50 to $1 per basket; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, $4.50 to $6 per keg. Cranberries, Cape Cod, $6.50 to $7 per bbl.; boxes, $2.25 to $2.50; New Jersey, $6.50 to $7 per bbl.; Canadian, $5 to $6 per barrel; boxes, $2 to $2.15. Apples, $2.50 to $3.50 per bbl. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

Dawson & Co. have inaugurated a series of auction sales. The first was held Tuesday. The attendance was satisfactory, and although the prices received were not high they were satisfactory considering the quality of the fruit offered, the sizes being irregular. The next sale will be held Wednesday, when the sizes will be better. Florida oranges sold at from $1.85 to $2.50, and lemons went at $2.85 to $3.50. Malaga grapes in kegs found purchasers at $4.85.

FISH.

There is an ample supply of fish on the market and an improved demand is reported. Digby herring are quoted 2c. higher on account of a scarcity. Eels, prepared frogs and dressed sturgeon are out of the market, while black bass, haddock, cod, steak cod, and chicken halibut are in. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.50 per hundred and 4c. per lb.; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, $1.50 for standard and $2 selected; kippered cisco, 2½ to 4c. each; ciscoes, $1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; blackbass, 10c. per lb.; haddock and cod, 6½c per lb.; steak cod, 7 to 8c.; chickeu halibut, 10 to 12c.

SALT.

Business has been middling and there is no change in prices. We quote: Coarse sacks, 60c.; Coarse barrel, 95c.; fine sacks, common, 70c.; dairy, in barrels, $1.25; American rock, $10 per ton.

SEEDS.

No material change has taken place since a week ago. There has been a fair movein Alsike at $4.50 to $6 for inferior to prime, and at $6.50 to $7 for choice to fancy. Red clover is quiet at $5.50 to $5 75, with $5.90 to $6 being occasionally paid for choice to fancy. Timothy is quoted at $1 to $1.25 for inferior and $1,50 to $1.60 for prime, while choice to fancy bring 15 to 20c. more.

MARKET NOTES.

The price of Brazil nuts is so high as to check the demand.

Perkins, Ince & Co. have their first direct importation of Eleme figs in stock.

Sloan & Crowther are in receipt of a direct shipment of Eleme figs and Sultana raisins.

Davidson & Hay are in receipt of their second shipment of Aunt Sally's pancake flour.

Smith & Keighley have in stock new dates and Marbot walnuts; also new figs in mats.

Sphink brand prunes arrived on the Toronto market last week. The quality is excellent.

Twenty or fifty bags of Denver onions are wanted by White & Co., 70 Colborne street, Toronto.

Davidson & Hay have in stock new Grenoble walnuts, Hallowee dates and Eleme figs in 10-lb. boxes.

Eby, Blain & Co. have in stock "7-crown," "7-star" and "7-crescent" brands of Eleme figs in 28's and 56's.

The first shipment of dates direct from London arrived in Toronto Monday. The quality is satisfactory.

The Toronto Salt Works have sold during the past week, 1 car of barrel salt at 95c. and 2 cars of sack at 60c.

Mr. Chas. H. Ross, representative for Messrs. Jas. Turner & Co., Hamilton, who has been confined to his bed for over a month, is doing well and is now expected to be on the road in a couple of weeks.

Eby, Blain & Co. have received a shipment of Crosse & Blackwell's candied orange, lemon and citron peels.

Sloan & Crowther are now able to fill small orders for "Sweet Home" soap, they having received a small shipment.

Another shipment of Rio coffee has arrived in New York for Warren Bros. & Boomer. It is due to arrive here in a few days.

The Toronto branch of Tetley's teas has been removed to 30 Front street east. The firm's add. will be found on another page.

P. L. Mason & Co. received a cable Tuesday from Denia stating that the market for Valencia raisins is now firm at unchanged prices.

Balfour & Co. draw special attention to the fine quality of their importation of Eleme figs for Xmas trade. They have them in all size boxes, and the quality is extra fine.

John Moule, one of the oldest grocers of London, is in difficulty, and the store is closed for stock taking. Messrs. Edward Adams & Co. are the principal parties concerned.

White & Co. of 70 Colborne street, Toronto, have a choice car load of winter apples for sale. They are also prepared for the Christmas trade with choice lines of seasonable goods.

The Brandon Boot and Shoe Company managed by J. Morris, has assigned. The total liabilities will amount to about $25,000. Several Winnipeg wholesale houses are interested in the failure.

C. R. Somerville, London, has just received a car load of gum chicle, being part of a consignment from Mexico for his next year's consumption in the manufacture of his

WHITE & CO.
70 Colborne St., Toronto.
Oranges, Lemons, Grapes,
Jersey Cranberries,
Figs and Dates.
Dealers in Butter, Eggs, Cottolene, Lard and Honey
APPLES A SPECIALTY
Consignments Solicited. Telephone 867.

Quality Extra
MALAGA GRAPES
(Heavy Weights)
FLORIDA ORANGES
JERSEY CRANBERRIES.
CLEMES BROS., Toronto.



KENT
Pickles
Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"
is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils,
Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS
.. Quality Is Our Aim ..
VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.
Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE
Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

Keep your
EYE
on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



½ size fac simile of package.

TRY SAMPLE LOT

BUTTERMILK TOILET SOAP.

ALL WHOLESALERS HANDLE IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'F'G COMPANY
London. Toronto. Montreal. Winnipeg.

MARKETS—Continued

"Mexican Fruit Chewing Gum." This consignment is said to be the largest importation of chicle ever brought into Canada.

The trade received first direct shipment of C. Whittall & Co.'s Eleme figs Monday. This shipment was delayed in Liverpool, but the second shipment will make better time and is expected to arrive here in about ten days.

W. H. Gillard & Co. have been advised by the packers' agents that their second shipment of Panariti currants may be expected in a few days. This grade of currants is the highest that is grown in Greece, and one hundred half-cases only lasted the above firm a day or two.

Balfour & Co., Hamilton, are agents for Canada for Lovejoy, Heinrich & Co.'s California Breakfast Flakes, and they report their sales of this article increasing very fast. They have just received a car load from Minneapolis, and make special price for this month $4 per case. Those using it say there is nothing finer of its kind, and it pays the retailer well.

W. H. Gillard & Co., of Hamilton, are offering what they claim is a particularly fine selection of high grade fruits this season, and ask the attention of the trade to their advertisement on the second page of THE GROCER. This firm reports having had splendid success with their sales of fruits this year and have never before experienced such a demand for high class goods.

R. Donald, retail grocer, King street east, Toronto, is nothing if not energetic. His latest display of this characteristic is seen in an eighty page catalogue for 1894. Typographically it is unique and hanndsome, and to the compilation of the price lists, recipes and other information of value to the consumer, there are evidences that Mr. Donald has devoted much time and patience. His customers will surely rise up and call him blessed whenever they have occasion to refer to its contents.

Arthur & Alfred Connor have opened up a grocery store at 751 Richmond street, London. Connor Bros. are young men in the prime of life and have had a thorough schooling in the grocery business. Arthur Connor clerked seven years in one of the leading grocery stores in London and Alfred Connor was in charge of the coffee department in the well known firm of C. H. Slack of Chicago, for some time past, and left that position to join his brother in a business of their own. They are well known London boys and will no doubt receive their portion of the trade of the city and surrounding country. The new firm has a fine store.

Best for Wash Day.

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :
MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

The last shipment for the season of Batty & Co.'s pickles and Nabob sauce has arrived, and among the firms it has been distributed are these: Caverhill, Hughes & Co., Huden, Hebert & Co., Montreal; James Turner & Co., Hamilton; Eby, Blain & Co., Warren Bros. & Co., H. P. Eckhardt & Co., Toronto.

Ellis & Keighley, the well-known spice manufacturers, Toronto, have suspended payment. The principal cause of the failure is excessive competition, which has made spice manufacturing in Canada an unremunerative business. A statement of the firm's affairs has not yet been prepared, but it is thought that the assets will show a small surplus over the liabilities. The firm is still doing business locally, but the travelers have been taken off the road. Ellis & Keighley have the sympathy of the trade.

SAMPLE-ROOM TALK.

Lucas, Steele & Bristol : Rush of business continues; it will last for two weeks yet. Trust our friends will not wait until the last moment to send in orders. Yes, the better grades of currants and Valencias have the call. Sales of figs are large. We are oversupplied with all kinds.

W. H. Gillard & Co. : Our black teas, Dalukola, Congou, Imperial Congou and Russian Congou are meeting with more success than ever.

Pure Gold Manufacturing Co. : We are doing a rushing trade this week in powdered herbs. We have to run our mills up till 10 p.m. in order to keep up with the demand.

Balfour & Co., Hamilton : We have just received a shipment of the finest selected Valencias that could be bought on the London market. We had a similar invoice last year, which were the finest ever seen in Canada. We have also imported a lot of currants in small cases to match the famous Panaritis. The flavor of both the raisins and currants is delicious, and first-class retailers who want the best fruit should make a note of this and order early.

MONTREAL MARKETS.

MONTREAL, Dec. 7, 1893.

GROCERIES.

The week has furnished a fair degree of activity in groceries, with no particular change in values. Low offers are still spok-

(Continued on page 21.)

CANNED DRIED CHOPPED

WE BUY APPLES

CORES EVAPORATED PEELINGS

STANWAY & BAYLEY

. . TORONTO . .

ALWAYS BUY THE BEST

IF YOUR WHOLESALE GROCER CANNOT SUPPLY YOU SEND YOUR ORDER TO US. SAMPLES ON APPLICATION.

Though Hungry AS A



Pettijohn's California Breakfast Food

Will satisfy you. Sold only in two pound packages, three dozen to the case. Every Grocer should keep it in stock.

WRIGHT & COPP, Dominion Agents, **Toronto.**

Leads them all

MACLAREN'S IMPERIAL
TRADE MARK
REGISTERED.
CHEESE.

You gain your customers' confidence in place of abusing it when you offer them **IMPERIAL.** The best.

WRIGHT & COPP, Dominion Agents, **Toronto.**

"The Very Best"

Batty & Co.



Crown Pickles

SOUND VEGETABLES and PURE MALT VINEGAR.

WRIGHT & COPP, Dominion Agents, **Toronto.**

It Has no Equal.

Highland



Evaporated Cream

Sells on Sight. Send for Trial Order.

WRIGHT & COPP, Dominion Agents, **Toronto.**

FLOUR AND FEED.

Every flour store should make a special effort to have some extra fine quality of pastry flour on hand for Christmas trade. Back up the efforts of the housekeeper to have the best pies, cakes and pudding for the season of good cheer, and you incidentally strengthen your own trade. Christmas comes but once a year. When it comes let us have the best we can get.

The capital of the Pittsburg-Washburn Flour Mills Co.—held mostly in England—is over $8,000,000. This year all this immense sum goes without dividend, the net earnings not being sufficient to pay the interest on debentures. Their innings will come when markets move up, instead of the continual decline of the past two years.

Cheap flour, cheap bread, and apparently nobody the better off for it. Too much of it, all the world over. An unfortunate speculator who bought 2,000 barrels of pork on margin in Chicago, and found the value declining, gave up eating any kind of meat but pork, thereby doing all in his power to diminish the quantity and so advance the price. On the same principle, producers of wheat and flour and bread in this country should test the efficacy of their greatest consumptive powers, as applied to reducing the visible supply.

A noticeable thing in the Wilson Bill now before the people of this continent is this, that while the Committee at Washington have made provisions for the admission of wheat and flour from Canada duty free, on conditions that their farmers and millers should have the Canadian market free for their wheat and flour, they have made no such provisions in the case of barley. The admission of barley free of duty to the American markets would benefit Canada, while the admission of wheat and flour free to the American markets would be of no value to this country, as there is no demand there for it, their own farmers and mills producing an enormous surplus.

Most countries are "cheap countries to live in," so far as breadstuffs go. If cheapness meant prosperity the present ought to be a highly prosperous time. It is a singular thing that the 10,000 hungry people of Detroit should have to exist on charity in a year when flour and many other articles of food are cheaper than ever before.

THE MARKETS

TORONTO.

There is an improved demand for most kinds of feed, but otherwise the markets remain much as before, with prices firm.

FLOUR—Manitoba patents, $3.70 to $3.80; strong bakers', $3.50; white wheat patents, $3 25 to $3.40 ; straight roller, $2.80 to $2.95; Ontario family, $2.85 to $3.10 ; low grades, $2 10 to $2.25. These prices are in large lots delivered here to the trade.

MEAL—Rolled oats, $3.80 to $3.85; granulated and standard oatmeal, $3.80 ; cornmeal, common, $3.15; gold dust, $3.40.

FEED—Bran still continues in good demand with a further advance this week, city mills now selling at $13.00 per ton ; delivered (on track) $12.50 per ton. Shorts steady, at $14 in ton lots ; delivered on track, $13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32½c. per bus. on track is about value. Market prices are 32½c. to 33½c. per bus.; feed corn, 53c. per bus.

HAY—Prices are steady. Pressed on track worth $9.50 to $9.75. Farmers' loads range from $7 to $9, according to quality.

STRAW—The demand is limited, with prices steady. Pressed on track, $5.50 to $6.00 per ton. Market prices are $7 to $8 for sheaf, with loose nominal at $4 per ton.

PEAS—Steady, with sales on the market at from 56 to 57c.

MONTREAL.

The flour market continues quiet. Manitoba brands are meeting with a fair local demand; but the market is on the whole dull. Winter wheat, $3 60 to $3 80 ; Manitoba patents, best brands, $3.70 to $3.80; straight rollers, $3 to $3.10; extra, $2.90 to $3; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brands, $3.50 to $3.55.

A fair local demand is noted for oatmeal at steady prices, stocks being still small. Standard bags $1.90 to $2 ; do. brls., $3.80 to $4.10 ; granulated, bags, $2 to $2.05 ; do., brls., $4.20 to $4.30 ; rolled oats, bags, $2 ; do., brls., $4.15 to $4.25.

Feeding stuffs are moving freely at steady prices, choice samples making full figures. Bran, $15.50 to $16.50; shorts, $16 to $18 ; Mouille, $22.

ST. JOHN, N. B. .

In flour the market this week appears better, though demand is still light. Prices are a little firmer. Middlings and bran are firmer. Beans are easier. Hay is quiet. Prices are as follows : Manitoba, $4.50 to $5; high grade, $3 80 to $4 ; medium, $3.65 to $3.80 ; oatmeal, $4.30 to $4 40 ; cornmeal, $2.55 to $2.65; Middlings on track, $19 to $19.50 ; bran on track, $17 to $17.25; oats on track, local, 36 to 37c ; P. E. I., 38 to 40c ; Ontario, 40 to 41c.; beans, prime, $1.35 to $1.45 ; hand-picked, $1.45 to $1.50; hay, on track, $13 to $13.50.

SITUATION WANTED

COMPETENT STENOGRAPHER AND TYPEWRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

WILLIAM HANNAH & Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Specialty of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.

HUNTER & CO.

24 FRONT ST. EAST,

Toronto and Western Agents for

CHRIST'ER JAMES & CO., London, Eng.

PICKLES SAUCES, JAMS AND MARMALADES

Ask your wholesaler for them.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.

38 Front St. East, Toronto, Ont.

Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.

Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,

38 Front St. East, Toronto, Ont., Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of . . . .

Chopped Feed at Low Prices

Ground White Oat Hulls
Barley Chop
Oat Chop
Pea Chop
Corn Chop
Mixed Chop

Samples and prices furnished upon application by wire or letter.

E. D. TILLSON, - - Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL Markets continued

en of in some staple lines, but the impression seems to prevail that there is more talk than actual cutting going on. It is possible, however, that sugar may have been sold in some isolated cases at refiners' prices from second hand, but in a general way the trading is at a fair margin. Raw sugar has been cabled somewhat easier in London. In consequence of the proposed amendment to the American tariff a less buoyant feeling is noticeable in dried fruit, but any change that may occur in this connection will hardly be in time to affect stock now held in jubbers' hands in this country, so that the fact is not likely to have appreciable effect on values in a regular jobbing way. Tea is moderately active, with no special feature, and coffees and spices are generally steady and unchanged. Stocks of molasses are not pressing and values in consequence are fairly steady for ordinary business, although concessions have to be made in the case of round lots. Canned goods furnish no new feature, and we hear of no further transactions in round lots.

DRIED FRUIT.

There is no genuine change in the dried fruit market on spot although the more theoretical traders have been talking cause and effect without end in relation to the proposed tariff changes in the United States. It may be remarked that these tariff changes are not an accomplished fact yet and that there is just the chance that the proposed bill will be sensibly changed before it is adopted. Besides, its passage through congress is not likely to be speedy, so that it is unlikely that it will be adopted in time to have appreciable effect on values of dried fruit for business in Canada. Business is quiet, however, with holders not disposed to concede anything, as stocks are not large by any means. In a regular jobbing way we quote as follows round lots entailing the usual reduction :— Ordinary Valencia off stock, 4½ to 5c., according to brand ; fine, 5¼c.; selected, very scarce at 6c., and layers at 6 to 6½c., according to quality.

The currant market continues steady and quiet. We quote :—Provincials at 3⅞ to 4¼c ; Filitrias, 4¾ to 5c., and Vostizzas, 6 to 7½c., according to quality.

Figs are moving quietly at steady prices, 9½ to 12c., and dates 6 to 6½c. for the jobbing trade, with sales of round lots at 5c. Prunes remain quiet at 5¾ to 6c.

NUTS.

Business is picking up a trifle in nuts in consequence of the approach of the holidays. New walnuts have been moved at 11½ to 12c., and Tarragona almonds at 11 to 12c., while filberts have sold to move via New York during the week at 9c. We quote French walnuts, 9½c.; Grenoble walnuts, 11 to 12c. ; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb.; and cocoanuts, $3.75 to $4 per 100 ; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c. according to grade.

GREEN FRUIT.

Apples are still scarce with receipts small, car lots moving at $3 25 to $4 for choice and medium $2 to $3 ; jobbing parcels 25 to 50c. advance on these figures. Oranges are in fair demand, Florida selling from $2.75 to $3 and Jamaica $4 per barrel. Lemons are steady and quiet at $2 to $3.

SUGAR.

The sugar market is quiet at the moment in consequence of the unsettled feeling regarding values. Jobbers are not disposed to take any large parcels, and the same disposition is shown by retail buyers throughout the country, who are only buying what is positively demanded for actual requirements. Refiners' prices are unchanged at 4½c. for granulated and yellows 3⅜ to 4¼c. In the majority of cases the jobbing range is an ⅛ to ¼c. advance on this, but we understand that in some isolated cases the staple is sold at cost when the order is for an assorted lot of groceries.

MOLASSES.

The molasses market is quiet, a few sales of wholesale lots occurring during the week at 30c. Stocks are small however, and jobbers in the majority of cases demand the standard price for small parcels—viz., 33c.

SYRUPS.

In syrups there have been sales of Canadian in the wood at 1⅝ to 2c., one lot selling at 1½c. which was a little off quality. American stock has been moved at 18½ to 26c. as to quality.

TEA.

The tea market is quiet at the moment. Grocers appear to have all the tea they want, and as a consequence while there is a large supply of both Japans and blacks on hand, there is practically little demand. Some Japan has changed hands at 12 to 13c. for common and 15 to 18½c. for better grades in 200 package lots. We quote Japans : Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c., and finest 23 to 32c.

COFFEES.

There is only a limited quantity of coffee offering, and the market remains steady for business in a wholesale way as follows. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19.; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market is steady with a moderate movement. We quote : Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities ; black pepper, 6 to 7c. ; pimento, 6c.; and nutmegs, 60 to 65c. to $1.

RICE.

There is a fair demand for rice at steady prices. Anticipations are for higher prices in new Japan rice, as advices say there is a shortage owing to damage to the new crops by tornadoes. We quote : Japan standard, $3.75 ; standard B, $3.40 ; English style, $3.20 ; choice Burmah, $3.85 ; Japan crystal, $4.25 ; Patna, $4.25 to $5 ; Carolina, $6.50 to $7.

CANNED GOODS.

The canned goods market is quiet, and we do not hear of any further speculative operations in tomatoes or other vegetables. Values generally are steady. We quote tomatoes $1.72½ to $1.80, corn 75 to 80c., peas 90 to 95c , strawberries $2.75 per doz., raspberries $1.80, salmon $1.25 to $1.27½ for best brands and $1.05 to $1.10 for cohoes, lobsters $1.60 to $1.75, mackerel $1 to $1.05.

FISH.

The fish market is in good condition with a satisfactory trade passing in dry and pickled fish. There has been some speculation in dry and green cod at $4.50 to $4 75, sales being made in a small way at 5 to 5½c. per lb. Round lots of cod have been picked up during the week, but advices state that the catch may be larger than expected during to the milder weather on the coast. We quote : No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5; No. 1 green cod, $5 to $5.25; Labrador salmon, $14 to $15 per bbl. ; B. C. do., $12.50 to $13; No. 2 mackerel, $12; finnan haddies, 7 to 8c.; Yarmouth bloaters, $1 to $1.75 per box; kippered herring, $1.50 per box; haddock, 3½ to 4c. ; cod, 4 to 4½c. ; boneless cod, 6½ to 7c.; hand picked malpecque oysters, $5 to $6.

COUNTRY PRODUCE.

A good steady demand is noted for eggs at unchanged prices. We quote 15 to 20c. according to quality and freshness. Mild weather operated against dressed poultry but the weeks snow has stiffened the market again. Turkeys sold at 10c. and geese 6½ to 7c., while chickens and ducks have changed hands at 7c. and 9 to 10c. respectively. Comb honey is quiet and has sold at 10½ to 13½c. for white clover buckwheat stock fetching 10 to 11c. Extracted is quiet at 7 to 8c., for new, and 5 to 6c. for old. Hops are quiet and unchanged at 17 to 21c. as to quality. Beans are still easy in tone, round lots of Western hand picked changing hands at $1.25 per bushel, smaller lots $1.30 to $1.50 as to quality and other grades, $1 to $1.10. Maple syrup is quiet at 4½ to 5c. in the wood and 50 to 60c. in tins and sugar is dull at 6 to 7c. per lb. Onions are weak, red stock selling at $1.50 to $1.75 per barrel. Potatoes are in good demand with prices steady. Round lots on track have changed hands at 60 to 65c. and smaller lots mean 10c. advance on this.

PROVISIONS.

There is a good local movement in provisions. Pork is steady at quotations, and no change is noted in lard or smoked meats. Canadian short cut, per brl., $21 to $21.50 ; mess pork, western, new, per brl., $20.50 to $21.50 ; hams, city cured, per lb., 12 to 13c. ; lard, Canadian, in pails, 11 to 12¼c.; bacon, per lb., 11½ to 12½c. ; lard, com. refined, per lb. 8¼ to 9¼c.

CHEESE.

The cheese market fails to show any change of importance. Neither sellers or buyers exhibit any marked disposition toward business, but it is possible that there will be some enquiry on account of holiday wants shortly. The tone is firm on the whole. We quote :—Finest Ontario fall cheese 11 to 11⅛c.; finest Townships fall cheese 10¾ to 10⅞c.; finest Quebec fall cheese 10⅝ to 10¾c.; medium grades 10½c.; cable 54s.

BUTTER.

Butter manifests no particular change, the market ruling firm with business of moderate proportions, as supplies are not pressing. A shipper who tried to buy some goods the other day found this out. It is understood, however, that he picked up a couple of hundred tubs late made creamery at 23c., and that he also did some picking up in the country at about an equivalent basis Finest fall creamery, 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20.

MONTREAL TRADE NOTES.

There is a marked scarcity of ten lb. boxes of figs on this market.

Canned corn is not plentiful in first hands here at present, and is firmly held at 80c. as the inside price.

There has been considerable speculation in dry cod by operators on this market on the basis of $4.50 to $4.75.

C. A. Liffiton & Co. report that since the reduction in price of their Heinrich's gela-

Large Discounts
. . TO . .
Liberal Buyers
OF FANCY CHINA, RICH GLASS, FINE LAMPS.

IT WILL PAY ANY DEALER TO VISIT OUR SAMPLE ROOMS

JAMES A. SKINNER & CO.
TORONTO, ONT. VANCOUVER, B.C.

New Goods.

Just arrived, Keiller's Dundee Marmalade, fresh, in 1 and 2 lb. pots and 7 lb. tins.

Also Morton's fine "Kippered Herrings," "Herrings in Tomato Sauce," "Fresh Herrings," "Herrings a la Sardine," and "Preserved Bloaters."

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

New Peels
New Dates
New Figs
New Nuts
New Malaga Fruits.

Full Lines Now in Store.

J. W. LANG & CO.
59. 61, 63 Front St. East, TORONTO

ESTABLISHED 1851.
WE OFFER
5,500 Boxes Arguimbau New Valencia Raisins.
Also "G. Marcapoli & Fils" brand.
New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.
N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

Rio Coffee
IN STOCK
EX S.S. BRAZILIAN
WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

Now in Store
DENIA FRUITS:
Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.
T. KINNEAR & CO.,
49 Front St. E., TORONTO.

MINCE MEAT
IN 5 LB. AND 27 LB. PAILS.
Guaranteed made of the finest materials, and scrupulous care taken in its preparation.
F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

FIGS
Choice Eleme.
PERKINS, INCE & CO.
41 and 43 Front St. East

New Grenoble and Marbot **Walnuts**
NEW FILBERTS
Soft Shelled Almonds, and all kinds New Season's California and Mediterranean **FRUITS.**
Smith and Keighley
9 Front St. E., Toronto

tine its sale has more than doubled, fully compensating them for the lower price. They have been sending forward increased quantities of their caffaroma also.

Further invoices of black teas have changed hands on this market on English account on the basis of 7¾ to 1½d.

Mr. D. Brown the Canadian general manager of Tetleys teas got back to town this week from another of his flying trips.

Lightbound, Ralston & Co. are offering a specialty in English breakfast congous at present in handy packages for the trade.

A small lot of Valencia oranges were received during the week. They were the only ones on the market and sold at $4.50 per case.

Chaput, Fils & Co. offer to the holiday demand fine Malaga, Valencia and other Mediterranean fruit put up in an attractive manner in tasty packages.

A round lot of American syrups was put through here on Monday last on Western account at 22½c., it is believed although the exact terms were kept private.

Cable advices from Japan state that the rice crop in that country has been seriously damaged by tornadoes and that prices are sure to be higher on new Japan rice.

Rose & Laflamme keep on adding new agencies to their list. The latest they have secured is that of R. Paterson & Son, Glasgow, the great sauce, essence of coffee and pickle manufacturers.

There are complaints here about the branding of shore herring as Labrador, and endeavors are being made to catch the parties tripping, as there is a penalty of $100 for each barrel so branded.

Hart & Tuckwell received this week their first consignment of Christmas evergreens. They also received via New York a large shipment of new market walnuts. These are offering at 11 to 11½c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 7.

Business here is not as good as last year at this time. Cold weather is here and with it snow. If we would continue to have cold weather and snow enough for good sleighing from now till Christmas it would be a great aid to business.

CANNED GOODS—The market continues firm with good demand. The number of canned goods used is astonishing and is on the increase. Prices are: Corn 90c.; peas, 90c.; tomatoes, 95 to $1; lobsters, $1.75 to $2 05; salmon $1.40 to $1.45; oysters, 2's, $2.15 to $2.35; corned beef, Canadian, 2's, $2.60; American, 2's, $2.70.

DRIED FRUITS AND NUTS—Prices are easier and goods are being sold low; in fact are being sold below outside prices and prices at which goods can be replaced. This seems to be an outcome of the increasing desire to do business made necessary by the fact that the number to do the same amount of business is always on the increase. Malaga fruit is scarce, but California fruit at a low figure of extra quality is coming in freely to take its place. Cleaned currants, both in 1 lb cartoons and bulk, are finding a ready sale this season, and from the satisfaction they are giving it looks as though they had come to stay. We quote: Raisins, Valencia, 4½ to 4¾c.; layers, 5½ to 5¾c.; London layers, $2 to $2.25, currants, bbls., 3½ to 4c.; cases, 4 to 4½c.; cleaned, bulk, 7 to 7½c.; 1 lb. cartoons, 8 to 8½c.; prunes, 6¾ to 7c.; dates, 5½ to 6½c.; figs, 10 to 12c.; filberts, 10 to 12c.; Grenoble walnuts, 13 to 14c.; French walnuts, 11 to 12c.; almonds, 13 to 14c.; Brazil, 13 to 14c.; peacans, 12 to 13c.; peanuts 10 to 11c.

SUGAR—Prices are low, but buyers do not feel at all sure that bottom has been reached. Granulated, 4¾ to 5c.; Yellows, 4 to 4¼c.; Barbadoes, 4 to 4⅛c.; Paris Lump, 6½ to 6¾c.; Pulverized, 6½ to 6¾c.

MOLASSES—Market is firm; some are begining to think, however, that the great decline in sugar must also effect this article. The American market would, however, hardly go to prove this. There seems to be a good deal of second grade Barbadoes in the market. There is a large demand for a good Porto Rico, which is being offered at from 30 to 31c. We quote Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 31c.; Antiqua, 28 to 29c.; Syrup, 35c. per gal.

DAIRY PRODUCTS.—The supply of butter during the past week has been good. Prices remain firm. Eggs are quiet, the supply being larger than the demand. If they can be guaranteed fresh they are all right. Cheese continues firm, with prospects of higher prices. We quote: Creamery butter, 25 to 28c.; dairy, 20 to 22c.; store packed, 18 to 21c.; eggs, 18 to 19c.; cheese, 11c.

FRUIT—The large supply of West Indian oranges has forced down the price; Floridas are also coming in at a low figure. Apples keep high, with good demand for Bishop Pippens and Baldwins. Cranberries have advanced for best quality about $1. We quote: Apples, $2.25 to $3.25; oranges, West India, $4.50 to $5 per brl.; Florida, $3 50 per box; lemons, $4.50 to $5; cranberries, $6 50 to $7; grapes, per keg, $4 50 to $5.50; cider, 25c. per gal.

PROVISIONS—Pork is off, demand for hogs being ½c. lower at 7c., while clear is lower by $1 to $1.50; Prince Edward Island, $1.50 to $2; lard is off ¼c.; plate beef is higher. We quote: Clear mess pork, $21 to $22; P. E. I. mess, $20 to $20.50; extra plate, $14 50 to $14 75; pure lard, 11¾ to 12½c., compound 9¾ to 10½c; hams, 14c.; bacon, rolls, 11½ to 12c.

FISH—Pickled herring are scarce. Bay herring in barrels and No. 2 Shelburne, and shad are about out of the market. It is very seldom at this season that the market is so bare. All kinds of pickled fish would find a good market at the present time. Dried fish are firm and smoked herring are as last week. The dealers are looking forward to the busy time of the frozen fish trade. We quote: Codfish, large, $4.10 to $4.25; medium, $3.40 to $3.50; haddock, $1 80 to $2; pollock, $1.90 to $2; bay herring, barrels, $3 to $3.25; half-brls., $1.60 to $1.75; Canso herring, barrels, $5 to $5.25; half-brls., $2.50 to $2.75; Shelburne herring, barrels, $4 to $4.25; half-brls., $2 25 to $2.50; herring, medium, 10 to 11c.; lengthwise, 9 to 10c.; salt, fine, $1.10; coarse, 50c.

A BIT OF TEA HISTORY.

The use of tea did not make such rapid progress upon the continent of Europe as it made in England, but it is interesting to notice that the first reference to tea by a European is contained in a book written by an Italian. In the year 1590 Giiovanni Botero published a small treatise "Of the Causes of the Magnificence and Greatness of Cities" (translated into English in 1606) in which he says the Chinese have "an herb, out of which they press a delicate juice, which serves them for drink instead of wine. It also preserves their health and frees them from all those evils that the immoderate use of wine does breed in use." It is to be regretted however, that his fellow countrymen did not adopt the excellent advice given by this learned doctor, as the consumption of tea is less in Italy than in any other European country except Turkey and Greece. In the year 1886 only 6,2000 pounds was consumed throughout the whole peninsula, or an average of .01 pound per head of the population. Nor can it be said that this small consumption is due to any heavy tax laid on by the Government, as the duty is only 8 3-4d., or 17 1-2 cents per pound.

In 1610 tea from India was used in Holland. In 1664 the Dutch East India Company brought out two pounds of India tea as a present to his majesty Charles II.

Holland was the first continental nation to import tea, obtaining it from Japan early in the 17th century. The new beverage seems to have met with a somewhat unfavorable reception, the Dutch describing it as hay-water, and as a speculation the experiment did not succeed. But in 1641, Tulpuis, a celebrated doctor of Amsterdam, wrote in praise of tea, and the result was that among certain classes the beverage came into regular use, and by the end of the eighteenth century the Dutch had become almost as confirmed tea consumers as the English. During the nineteenth century the progress in Holland has not been so uniform nor so rapid as in England. Most of the supplies come from the island of Java.

Russia ranks next to Holland among the tea consuming countries of Europe. The annual consumption averages .7 pounds per head of the population, but owing to the great extent of the country and the large number of people, this moderate percentage means a consumption of 75,000,000 pounds per annum. Russian tea comes almost exclusively from China, and is imported by overland route. It is said that this method of transit greatly improves the quality of the tea, and Russian tea has obtained a high and perhaps somewhat fictitious reputation. A good deal of

brick tea is used, especially along the Volga, and in the mining districts of the Urals.

The Russian people understand how to make tea. In his work on "Russia," Mr. Wallace writes, "When the toilet operations are completed, and you order tea—one always orders tea in Russia—you will be asked whether you have your own tea and sugar with you. If you are an experienced traveler you will be able to answer in the affirmative, for good tea can be bought only in certain well-known shops, and can never be found in hotels. A huge steaming tea-urn, called a 'samovar,' will be brought in and you can make your own tea according to your taste. The tumbler, you know, of course, is to be used as a cup, and when filled may be conveniently employed for cauterizing the points of your fingers.

"The twenty or twenty-five kopeks you pay for the 'samovar'—teapot tumbler, saucer, spoon and slop-basin being included under the general term pribot—frees you from all corkage and other dues."

That much of the tea consumed in Russia is no better than that imported into London is shown by the fact that a considerable quantity sold every year on the London market is exported to Russia. During the year 1888, owing to an increase in the quantity of corn received from the Russian sea-ports, the exports of tea being unusually large, a story is told of an English traveler in Russia, who, on having some tea there, expressed his delight in its quality,and said that he wished he could get such a beverage in England. His host replied that he should have no difficulty in doing so, as that had just come from a well-known retail shopkeeper in London, whose name and address he gave.

In 1678, Bontkoe, the Elector of Bradenburgs' madical attendant, delivered an oration upon the virtues of tea, which produced a great sensation and greatly encouraged its consumption in Germany. Count Belchigen, physician to Maria Theresa, ascribed the increase of new diseases to the weakness and debility caused by daily drinking tea, but nevertheless, allowed it to be a sovereign remedy for excessive fatigue, pleurisy, vapors, weak lungs, jaundice, scurvy, leprosy, consumption and yellow fever. Still its progress in public favor must have been very irregular, for up to the present day it is only used in Austria to a small extent. The housewife measures it out with scrupulous care, and the knowing stranger who makes an infusion from a spoonful or so of leaves is regarded as being at once very extravagant with goods and prodigal of health. Except in houses where wealth has bred a demon of extravagance the small quantity of leaves put into the pot is always used twice. After the morning repast the tea pot is neither emptied nor cleaned, but in the afternoon merely filled afresh with boiling water.

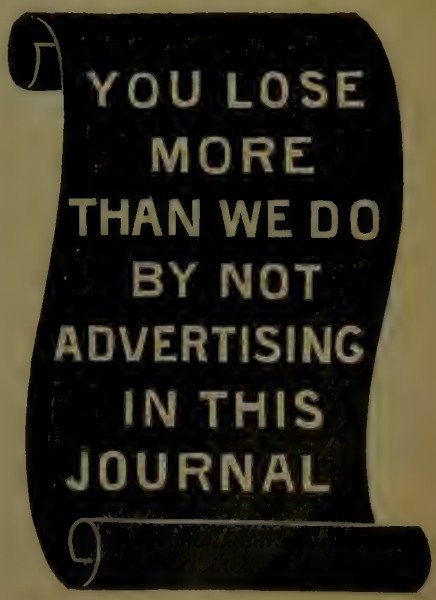
Along the Rhine, and generally in Southern Germany, tea is unknown to the bulk of the people—the wine of the country being, no doubt, a satisfactory stimulant. In the Northern provinces during recent years a little progress has been made in the quantity used, and shops for the sale of tea have been established in Berlin and a few of the other larger cities, where it may also be bought from the grocers, who will, no doubt, pay but small heed to the opinion which their countryman, Hannemann, pronounced upon tea dealers: "Immoral members of society, lying in wait for mens' purses and lives." The quantity consumed in 1886, throughout Germany, was 4,000,000 pounds, or .09 per head of the population, and the duty is 5 1-2d. or 11 cents per pound.

During the seventeenth century the tea plant considerably interested the learned in France. Patin wrote furiously against the use of tea, which he called "l' impertenent nouveaute' du siecle." On the other hand, Souquet, a doctor of some celebrity, wrote in its praise, what his arguments were cannot now be ascertained, but in the "Historia Plantarium" (Rains 1686), under the heading "Thee, or Tea Plant," is to be found a labored eulogy, which probably represents the favorable opinion of the times. "It purifies the blood, it drives away horrid sleepliness, it expels malignant vapors from the brain, it mitigates grievous giddiness of the head, especially that which is the consequence of intoxication." The author also states that its use prevents renal calculus; and this is not unworthy of note, as certain French doctors of our day have declared that tea produces this terrible disease, in spite of the fact that tea-drinking England shows no greater percentage of cases than coffee-drinking France. Considerable demand must have sprung up for the beverage during the eighteenth century, as attempts were made at Paris, Lyons, Marseilles, Montpellier and Corsica, in 1763, and subsequently to acclimatize the tea shrub. The experiment at first promised success. The plants throve and the seeds ripened, but it was found, after a time, that their leaf-producing power was not great enough to prove remunerative, and the experiments were abandoned. Previous to the revolution tea was much appreciated by the aristocracy, and the custom of drinking it in the afternoon in these circles was pretty general. In the beginning of the present century the use of tea came once more into vogue amongst fashionable people. It was served as an afternoon meal with delicate pastries and confections, which were, perhaps, more appreciated than the beverage which accompanied them, and which certainly tend to enhance its flavor. But the cost was so great that it could only be indulged in as a luxury by the rich. In 1841, the annual consumption in France was about 340,000 pounds, and this had increased in 1886 to 1,220,000 Neither Indian or Ceylon teas are much used in France, and scarcely any effort has been made to introduce them. The duty ranges from 9d. or 18 cents, to 11 1-2d. or 23 cents.

Spain, Belgium, Austro-Hungary and Sweeden take about the same quantity of tea annually, in proportion to their population, as France does. In Portugal, Norway, and Switzerland, the consumption is slightly larger, but as the populations are small the whole quantity required is comparatively insignificant.

In Denmark, 728,000 pounds are consumed annually—an average of .37 per head of the population, and the duty levied by the government is at the rate of 3d. or 6 cents on the pound.

From this brief review it will be seen that the great tea-drinking communities are not on the continent of Europe. China, with its population of 300,000,000, heads the list. There, in every sense tea is the national beverage, at least five pounds must be taken each year per head of the population, so that the quantity used must amount to 1,500,000,000 pounds. In the Australian colonies the consumption averages seven pounds, and in Canada four pounds per head per annum. It is estimated that the annual consumption of tea on the globe reaches the remarkable total of 2,500,000,000 pounds.—Henry Smith in Interstate Grocer.



Xmas Notice re FINE FRUITS

We have again this year imported the **FINEST SELECTED RAISINS** ever brought to Canada. Also 225 cases **FINEST CURRANTS,** fully equal to Panaritis. Also 20 cases Choicest Layer **FIGS.** These three lines represent the finest fruit grown, and as quantities are limited, and cannot be replaced, please send your orders early.

IN STORE

Arguimbau's Fine O. S. Valencias,
" Selected "
" " "
" " " 1/4 s.
" Layers " 1/4 s.
New Nuts—all kinds.
1,000 Tapnets new Cooking Figs—special price lots to jobbers.

Barrels Currants,
Half Barrels Currants,
Cases Currants,
Cases Hall: Dates,
Casks Prunes,
Barrels Prunes,
Cases Prunes.

Car-load to hand Lovejoy's California Wheat Flakes—beautiful goods—special price for this month, $4.00 per case of 3 dozen—the best goods for the least money.

BALFOUR & CO.
Hamilton, Ont.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.
If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

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NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

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PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

HOLIDAY EDITION

Harry Harman's School of Window Dressing & Decorating

A MONTHLY PUBLICATION.

Special Xmas display for Grocers and all lines of business. **25c.** (no stamps) Canadian currency accepted.

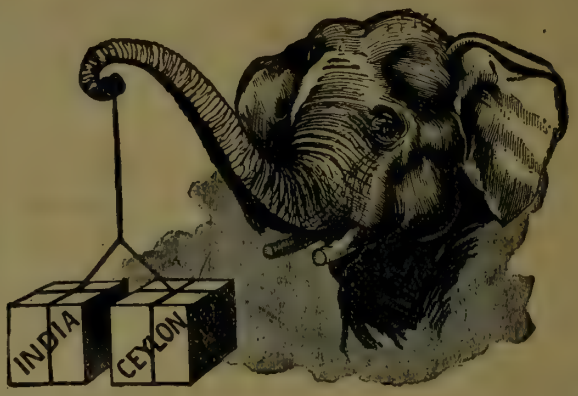
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THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

TETLEY'S TEAS



IN LEAD PACKETS ONLY

SEND YOUR ORDERS TO—

469 St. Paul Street,
MONTREAL

Or 30 Front Street E.,
TORONTO



Toronto SOAP Company

W. A. BRADSHAW & CO.

PROPRIETORS . .

Toronto

Manufacturers of

AMMONIA, PURITAN and QUEEN ANNE Soaps.

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd., BRANTFORD, ONT.

Now IS THE TIME

TO LOOK UP YOUR STOCK OF

Herbs.

SEE OUR LIST: : : :

Sage **Sweet Marjoram**
Summer Savory **Mint**
Thyme **Poultry Dressing**

Please write us or see our travellers' Samples. Orders promptly shipped.

PURE GOLD MANFG. CO., - TORONTO

"The Winning Card"

English Breakfast CONGOU

in 20 lb. Catties,
at 15 cts. per lb.

Sells at 30 cents per lb.
without breaking bulk.

WE MAKE A SPECIALTY OF

All kinds and Descriptions of **TEA**

Lightbound, Ralston & Co.

WHOLESALE GROCERS, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

The Davis Grocery of St. John, N. B., has assigned.

Stephen Oddleifson, grocer, Winnipeg, has assigned.

J. E. Fitzsimmons, grocer, Ottawa, has assigned to P. McEvoy.

Mary B. Nadeau, general merchant, St. Jean Baptiste, has assigned.

J. N. Laird, general merchant, Tara, has assigned to J. W. Lawrence.

J. W. Silverthorn, general merchant, Olds, has assigned to W. G. M. Innis.

F. D. Stubbs, general merchant, Port Carling, has assigned to C. S. Scott.

L. Denis & Fils, wine merchants, Montreal, have filed consent of assignment.

A. J. Watson, general merchant, Heathcote, Ont., has assigned to W. A. Campbell, Toronto.

A meeting has been called of the creditors of T. & W. Murray, of Pembroke, Mattawa, North Bay.

P. D. Johnston & Son, boots and shoes, Montreal, are offering to compromise at 40c. on the dollar.

F. Moisau, manufacturer of boots and shoes, Quebec, is offering to compromise at 50c. on the dollar.

C. B. Warren, boots and shoes, Charlottetown, P. E. I., has been closed up under warrant of restraint.

Geo. N. Gowen, general merchant, East Wellington, B. C., has assigned to J. H. Todd and M. Baker.

Leonard & Crawford, general merchants, Red Rapids Bridge, N. B., have compromised at 70c. on the dollar.

Belodeau & Renaud have been appointed curators of the estate of A. E. Hall & Co, general merchants, Grenville.

PARTNERSHIPS FORMED AND DISSOLVED

Hunter Bros., general merchants, Brome, Que., have dissolved.

W. H. Bigelow has retired from the Spencer Island Co., general merchants, and shipbuilders.

Turnbull & Co., wholesale provisions, St. John, N. B., have dissolved. They have been succeeded by Merritt Bros. & Co.

W. Wylie and John Rice, have registered a partnership, in Montreal, to carry on business as grocers, under the firm name of Wylie & Rice.

N. Malo and Alcede Fontaine have registered a partnership in Montreal to carry on business as boot and shoe manufacturers, under the style of Fontaine & Malo.

J. Marcatte and Octave Marcatte have registered a partneiship in Montreal to carry on business as general merchants, under the firm name of Joseph Marcatte & Co.

SALES MADE AND PENDING.

The stock of J. D. Hawthorne, grocer, Toronto, has been sold.

The stock, property, etc., of James Martin & Co., Thurso, Que., has been sold.

The stock of Alton & Yayer, groceries, boots and shoes, Clear Creek, has been sold.

CHANGES.

D. H. Adams, hotel, Duncans Station, B. C., has sold out to W. Crutchley.

Chas. Kapps, soda water manufacturer, Kaslo, B. C., has sold out to Geo. Mott.

Mrs. J. W. McDonald, grocer, Carleton Place, has sold out to George Edwards.

Ouellette & King, general merchants, Coatsworth, have been succeeded by Thos. Robinson.

W. H. Jackson, general merchant, and carriage maker, Brock Road, Ont., has sold out to H. C. Paynter.

W. B. Wood, miller and grocer, St. George, has been succeeded in grocery business by H. W. Howell.

J. A. Farquharson & Co., eggs and fruit, Charlottown, P. E. I, have sold out retail business to Sydney Grey.

FIRES.

F. F. Meehan, soda water, Cobourg, has been burned out.

J. D. Sullivan, St. Peters, P. E. I, has been burned out.

The grocery stock of James Birmingham, Montreal, has been damaged by fire and water.

J. W. Ross' general store and contents, Sunbridge, were destroyed by fire on Friday. It was not discovered until all ablaze. Nothing whatever was saved. The loss is probably $2 500. The amount of insurance is not known.

DEATHS.

R. M. Sterling, general merchant, Noel, N. S., is dead.

J. C. Eager, general merchant, Waterdown, is dead.

Arch. McFarlane, grocer, Forest, died very suddenly Friday of erysipelas in the throat. He was one of the leading Liberals of East Lambton, and six weeks ago was freely spoken of as candidate for the vacant seat here in the Legislature. He was a native of Middlesex County, and taught school in Middlesex and Lambton for 18 years. He went into business here three years ago. Deceased was 51 years of age. The funeral was held on Monday afternoon.

BRUSHES, WHISKS, BROOMS



We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.

SANDWICH, ONT.

THE BEST IS THE CHEAPEST .USE.



Do You Sell

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

HEALTH AND HAPPINESS

To secure both for your Customers give them :

For Breakfast—**FOULD'S GERM MEAL**
For Dinner—**PATTERSON'S WOSTER SAUCE**
For Tea—**RAM LAL'S TEA**
For Supper—**PATTERSON'S ESS. OF COFFEE**

If you cannot get them from your Wholesale Grocer, write us for quotations.

ROSE & LAFLAMME,
Agents, Montreal

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

LONDON SOAP CO.,
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE
Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission · The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, **Carpenter and Store Fitter**
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., **Toronto.**

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

MOTT'S

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal

Proprietors of the original patent Caffaroma

PELEE ISLAND WINE & VINEYARDS Co. LIMITED

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R

LOUIS HILLIARD, Prop.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.



STERLING SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO., Agents, TORONTO.

Wm. Logan ST. JOHN, N.B.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 7, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb.	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
'Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s. London 6s., Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	.. ..
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue,	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 40
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats.	1 50	1 60
Sardines Albert, ¼'s tins	.. ..	18
" " ½'s "	.. ..	20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13

Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.

GUARANTEED

to be milled from SELECTED WHITE OATS.
to have DELICIOUS OATMEAL FLAVOR.
to be free from HULLS and SPECKS.
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.	11½	11½
" " " " ⅛s.	10½	11
" " " " ⅛s.	18½	19
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	
" .....2 "	2 60	2 65
Par Ox Tongue, 2½ "	....	8 50
Ox Tongue..... 2 "	....	....
Lunch Tongue.. 1 "	3 40	3 50
" ..2 "	....	6 90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2 "	....	4 00
Soups, assorted. 1 "	.. .	1 50
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom .... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic ..... Tutti Frutti Girl.... Sign Box (new).. 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ½&1 lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma ..... per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (⅛s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	18c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxes, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ½ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ½ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 40 in a box.....per box 20 " " "	$0 36	$0 40
Croquettes— Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots	0 60	0 65
Star, 4 doz. in package	.....	0 85
" 6 " "	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

Nelson Tarts 11½c.

This Biscuit has been on the Market a long time and is what we may call a "Regular."

Every Grocer ought to have them on sale.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb	
Currants, Provincial, bbls.	4½	4¼
" " ½ bbls	4⅝	4⅝
" Filiatras, bbls	4½	5
" " ½ bbls ...	4⅞	5⅛
Currants, Patras, bbls.....	5⅝	6¼
" " ½ bbls.....	5⅞	6
" " cases	6	6½
" Vostizzas, cases...	7	8½
" " ½ cases	7¼	8⅝
" 5-crown Excelsior (cases)	8	8½
" " ¼ case....	8½	8⅝
" Panarita (finer than Vos.).....	9½	10
Dates, Persian, boxes,.....	...	...
Figs, Elemes, 14 oz., per box	...	...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	...	10½
Prunes, Bosnia, casks	...	...
" Bordeaux "	5	5½
Raisins, Valencia, off-stalk .	4½	4⅝
Selected	5½	6
Layers	6	6½
Raisins, Sultanas.....	6½	10
" Eleme	...	...
" Malaga:		
London layers.....		2 25
Loose muscatels, Califor	1 60	1 70
Imperial cabinets.....	2 50	2 75
Connoisseur clusters ...	3 25	3 50
Extra dessert "	.....	...
Royal clusters.....	....	.....
Fancy Vega boxes.....	....	....
Black baskets	3 40	3 50
Blue "	....	.....
Fine Dehesas	.....	....
Lemons.....	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencias.....	....	4 50
" Floridas.....	3 00	3 50

DOMESTIC

Apples, Dried, per lb.....	6½
do Evaporated.....	10½

FISH.

Oysters, per gallon	....	$1 25
" select, per gallon	....	1 75
Pike ..... do	0 06	0 07
White fish..... do	0 07	0 07½
Salmon Trout..... do	0 07	0 07½
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador hering, p. bbl	.....	5 00
Salmon trout, per ½ bbl	.....	6 00
White Fish, ½ bbl.....	.....	.....
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters .....per box	1 00	2 25
Digby herring..... "	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05½
Cod ..... "	0 05	0 07
B.C. salmon ..... "	....	0 13
Frozen Sea Herrings	2 65	3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case		2 25
" Rolled Oats "		2 25
" Rolled Wheat "		2 00
Snowflake Barley.....	"	2 25
Buckwheat Flour, S.R.	"	2 25
Breakfast Hominy.....	"	2 00
Prepared Pea Flour....	"	2 00
Farinose or Germ Meal	"	2 35
Pearl Barley (xxx)	"	1 40
Farina	"	1 40
Gluten Flour	"	3 00
Gluten Biscuits.....per lb		12½
Whole Wheat Flour.....	"	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,	
Patent barley, ½ lb. tins.....$1 25		
" 1 "	2 25	
Patent groats, ½ lb. tins.....	1 25	
" 1 "	2 25	

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 56	.....
" Goose	.....	0 56
Wheat, Spring, No 2.....	.....	0 58
" Man Hard No 1..	....	0 71
" " No 2..	.....	0 69
" 3...	....	0 66
Oats, No 2, per 34 lbs	28½	29½
Barley, No 1, per 48 lbs..	40	41
" No 2.....	...	...
" No 3.....	...	...
Peas.....	..	51
Corn	...	...

HAY & STRAW.

Hay, Pressed, " on track	0 00	9 75
Straw Pressed. "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....		1 25
2nd " (26 to 40 inches)		1 40
3rd " (41 to 50 ")		3 10
4th " (51 to 60 ")		3 40
5th " (61 to 70 "		3 70
ROPE: Manilla	0 11½	
Sisal	0 09½	
New Zealand.....	0 08½	

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½		05
" Screw, hook & strap. 03½		04
WHITE LEAD: Pure Ass'n guarante ground in oil.		
25 lb. irons.....per lb ...		5
No. 1 ..... " ...		4½
No. 2 ..... " ..		4¾
No. 3 ..... " ..		4½
TURPENTINE Selected packages, per gal	0 44	0 46
LINSEED OIL per gal, raw	0 58½	0 60½
Boiled, per gal.....	0 60½	0 62½
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....	$2 40
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks...	1 45
" " 100 " ..	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins.....	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb	
Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	..	...
Almonds, Shelled Valencias	27	30
" " Jordan.	40	45
" " Canary ...	26	27
Brazil	12½	13
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9	10
Pecans	13½	15
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases		...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12½	0 13
Carbon Safety.....	0 16½	0 17
Canadian Water White.		0 17
Amer'n Water White....	018½	0 19
Photogene		0 22

(For prices at Petrolia see Market Report.)

THE MOST DELICIOUS SAUCE IN THE WORLD

Yorkshire Relish

SOLD EVERYWHERE

PROPRIETORS

GOODALL, BACKHOUSE & CO.
LEEDS ENGLAND.
C.H. BINKS & Co CANADIAN AGENTS, MONTREAL.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS STEAKS &c



Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato.....	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea.....	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints.....		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 24	$0 25
" dairy, tubs, choice	0 20	0 22
" " medium	0 17	0 19
" low grades to com	0 15	0 16
Butter, pound rolls	0 24	0 25
" large rolls	0 19	0 20
" store crocks....	0 17	0 19
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17½	0 18
" limed.....	0 15½	0 16
Beans	1 25	1 50
Onions, per bag.....	1 00	1 10
Potatoes, per bag.	50	0 60
Hops, 1892 crop.....	0 12	0 13
" 1893 "	0 18	0 20
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 09½	0 10
Pork, short cut, p. bbl...	....	19 50
Hams, smoked, per lb...	0 12	0 12½
" pickled	....	0 11
Bellies	0 13	0 13½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, pure, per lb.....	0 11	0 11½
Compound	0 08½	0 09
Tallow, refined, per lb..	0 05½	0 06
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4½
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra.....	6¼	6⅝
" Genuine Carolina	9½	10
Grand Duke.	6¼	6½
Sago	4⅜	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....		$1 35
" 50 " bags		2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

	GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16	
" fine to superior....	10	15	
" white, pure.....	20	28	
" fine to choice.....	20	25	
Ginger, Jamaica, pure.....	25	27	
" African, "	16	18	
Cassia, fine to pure	18	25	
Cloves, " "	14	25	
Allspice, choice to pure....	12	15	
Cayenne, " "	30	35	
Nutmegs, " "	75	1 20	
Mace, " "	1 00	1 25	
Mixed Spice, choice to pure.	30	35	
Cream of Tartar, fine to pure	25	32	

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—		
3 lb. cartoons, boxes, 36 lbs.....		5⅛
Ditto.....brls., 175 "		5
Ditto.....kegs, 100 "		5
Canada Laundry, boxes, 40 lbs.....		4¾
Brantford Gloss—		
1 lb. fancy boxes, cases, 36 lbs....		7½
Lily White Gloss, kegs, 100 lbs.....		6½
1 lb. fancy cartoons, cases, 36 lbs.		7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.		7
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases, 28 lbs.....		9
No. 1 Pure Prepared Corn—		
1 lb. packages, boxes, 40 lbs.....		7½
Challenge Prepared Corn—		
1 lb. package, boxes, 40 lbs.....		7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4¾
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	...	4¾
Paris Lump, bbls and 100 lb. bxs	5¼	6
" 50 lb. boxes.....	...	...
Extra Ground, bbls Icing.....	5¼	5⅝
" " less than a bbl	..	...
Powdered, bbls	4¼	5
" less than a bbl.....	...	...
Extra bright refined.....	...	4¾
Bright Yellow.....	4¼	4½
Medium "	3⅞	4
Brown	3½	3⅝
Dark yellow.....	3⅜	3½
Raw, brl.....	...	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2⅝	2¾
E. Superior	2¾	2⅝
XX	2⅝	2¾
XXX	2¾	3
Crown	3	3¼

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars.....per lb		6
Do. 2, 6-16 and 3 lb bars "		5½
Primrose, 12 oz. cake, per doz....		48
Sapolio, per gross.....		11 30
Eclipse "		0 05½
Ruby, 10 oz	"	0 42
Monster, 8 oz.....	"	0 30
Everyday	"	0 80
Queen City, 14 oz.....	"	0 72

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—



MORSE'S

	Per box In 5 box lots
100 bars	5 25
60 bars	3 25
Chicago Water Electric	2 50
Royal Laundry	3 10
Royal Magnum, per doz	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
" " Honeysuckle	0 72



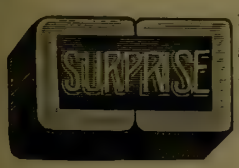
AMMONIA SOAP.

72 bars, per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per doz
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Heliotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

	Per doz
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor.	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 10 Box lots.

TEAS.

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

BLACK.

Congou—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
0s pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to 1b, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to 1b (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs.	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	65 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12½	58
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " ..... "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

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THE CANADA SUGAR REFINING CO'Y [LIMITED],

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Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



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—Longfellow.

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1, 2, 3 satchel lunch baskets.
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1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
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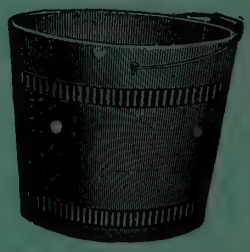
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All Grocers in Canada

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Silver Star . . Stove Polish

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The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
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No mixing required.
Always ready for use.
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We also make a polish for stove mounter's use; put up in bulk only.

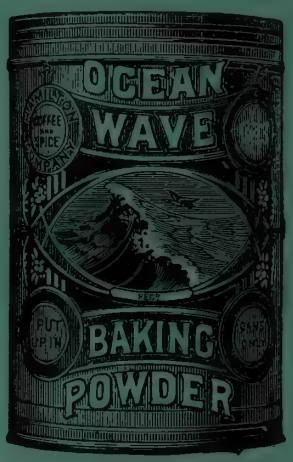
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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY $2.00 PER YEAR

VOL. VII. TORONTO DECEMBER, 15, 1893. No. 50

MADRE E' HIJO (7 SIZES).

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BEST ON EARTH

HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPEY, 28 Reade Street, NEW YORK

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MUNDO CIGARS, EXCEPTIONALLY FINE.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

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Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
"TELEGRAPH" MATCHES

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To IMITATE is FLATTERY,
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We Protect Jobbers handling our Matches from **any** drop in price, on stock in hand. . . . . .

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BI-CARBONATE OF SODA.

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Extra Refined, Packed in Drums, Barrels or Casks,

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Made only from the Finest Quality of Gelatine.





66 PRIZE MEDALS

Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

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The highest grade of Pure Cocoa manufactured.
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Atlas Prunes, in 55 lb. cases.
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Superior Layer Figs, in 20 lb. boxes.
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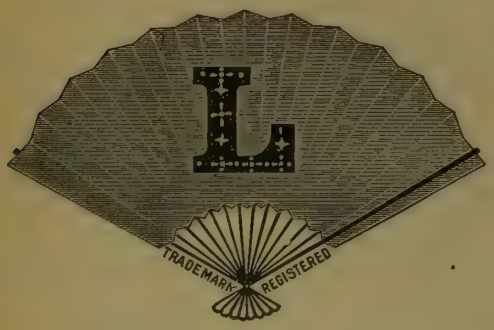
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Now Due—Genuine Panariti Currants in half Cases. The finest flavored and handsomest currants grown. Choice Blue Crown Currants in cases.

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We are in a position to ship all



CHRISTMAS ORDERS

The same day as received. Write or telephone us if our travellers are not with you.

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, DECEMBER 15, 1893 No. 50

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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John Cameron, General Subscription Agent.

Great is the Province of Ontario as a fruit-growing centre. Few people there are, however, who have anything but a general idea of what this really means. The display which she made at the World's Fair opened their eyes a good deal, but still not sufficiently so to enable a full understanding as to the extent and value of the fruit crop in Ontario. Last week the Ontario Fruit Growers' Association held its annual meeting in Peterboro', and there the particular information was forthcoming. It was furnished by the Deputy Minister of Agriculture, and must have created no small amount of surprise to those who perused the figures adduced. A good many people at a haphazard guess would probably tell you, if queried on the matter, that the cheese product of the province exceeded in value that of fruit, while as to wheat and fruit, if a comparison was made, ninety-nine per cent. would give their verdict in favor of the former. But taking the figures of last year as a basis, it will be seen that in both instances would the guesses have been wrong. Turning to the figures submitted at the Peterboro' meeting, it is found that there were 7,000,000 bearing apple trees in Ontario, 2,000,000 grape vines, 700,000 plums, and 500,000 each of cherries, pears and peaches; while the approximate value of these trees was placed at $20,000,000. How this compares in value with the wheat crop and the cheese product of the province may be gathered from the fact that the former was worth $15,000,000 and the latter between $9,000,000 and $10,000,000.

* * *

These figures should give fresh stimulus to the industry, particularly in regard to the cultivation of apples, for which the Canadian climate is so admirably suited. There are some States in the American Union that can raise large apples, but when it comes to a comparison of quality Canada takes the palm. That Canada can achieve greater success in this respect there is no reason for doubt. There is plenty of land, and much of that which is not adapted for profitable cereal or vegetable cultivation is well suited for the growth of apple trees. Another particular in which further improvement may be made in apple growing is in regard to variety. As Mr. W. Boulter, the well-known canner, pointed out at the Peterboro meeting last week, it was a mistake to plant so many varieties. Everybody who has had anything to do with apples will tell you that there are varieties of apples on the market that are neither "fish, flesh nor good red herring," as the saying runs. As in almost everything else, it is the better class of apples that the market will the most readily absorb, and we have been getting a good illustration of that this fall and winter.

* * *

"It may be law but it is not justice," This is a saying one often hears; and it may be repeated again in regard to the judgment handed down a few days ago in the proceedings instituted to restrain the sheriff from selling the goods found on the premises of Oliver, Coate & Co. to satisfy a claim of the city of Toronto for taxes. These particular goods were placed with Oliver, Coate & Co. to be sold by auction. Some of the people were in straightened circumstances and wanted money to relieve their necessities. When the sheriff was put in to satisfy the claim for taxes these goods were appropriated along with those of Oliver, Coate & Co. To restrain the authorities from disposing of their property the owners, through a solicitor, issued an injunction, but beyond securing a temporary stay of proceedings it had no effect, for the judge before whom the case was argued, has decided that according to the assessment law the goods must be sacrificed to satisfiy the claim the city has against Oliver, Coate & Co., a claim which in equity they are no more liable for than the child unborn. Some effort should certainly be made to compensate these people who have been made the victims of such unfortunate circumstances, while the legislators should get their knives ready to prune the the law of this most unjust power at the next session.

* * *

Anything affecting the Canadian live stock industry is a matter of concern to everybody. When the British and United States governments placed extreme restrictions on the importation of Canadian cattle —the one because of the alleged presence of pleuro-pneumonia and the other for political purposes—it was felt that a serious blow, in the former instance particularly, had been aimed at the stock-raising industry of this country. But now a greater danger is menacing us. We have reference to tuberculosis. During the last two or three years

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

a few isolated cases of this terrible disease have been announced, but they did not create any wide-spread alarm. The cattle found to be affected were slaughtered; and there the matter ended as far as the general public was concerned. Now, however, there is a suspicion that the germs of the disease have been more widely diffused than was at first supposed. Only last week the alarming fact was announced that several of the cattle in the dairy at the Agricultural College, Guelph, were affected, and had been for some months, with tuberculosis; and furthermore, that calves from afflicted heifers had been put up by auction and sold.

* * *

Since the facts have leaked out regarding the prevalence of tuberculosis at the Ontario Agricultural College, several other cases in different parts of the province have come to our knowledge. One particular case was near a town east of Toronto. One of the cows in a valuable herd was taken sick and died. An examination showed that the animal died of tuberculosis. If our memory serves us right, one or more cows followed in the same way. Alarmed least he was going to lose the whole herd, the owner shipped the remaining animals off to the United States, where he sold them. These animals may not have been afflicted, but to dispose of them as he did was most reprehensible. Another case was where the tuberculosis had been conveyed to a mare and her colt by their being placed in a stall where there had previously been tethered a cow that had succumbed to the disease. After the cow died the stall was fumigated and whitewashed, but the mare and colt caught the disease and death notwithstanding. Another case we heard of was where several animals on a farm near Stouffville were attacked. The owner immediately slaughtered all the afflicted animals. His fear is now that the disease may develop in the spring in the other cows on his farm.

* * *

In the stamping out of tuberculosis we are all more or less interested in a double sense. There is what may be termed the general one: A desire to see everything removed that may be inimical to the development of one of Canada's most promising industries. And then there is the natural one of self-protection. Milk from a cow afflicted with tuberculosis is likely to impart the disease to the person drinking it. There is a danger even, although probably one of lesser degree, through eating the meat of a diseased animal unless it be thoroughly cooked. "An ounce of prevention is better than a pound of cure;" and it is obvious that those who desire to run the least risk should boil their milk before drinking and well cook their beef before eating it. That the disease has assumed proportions large enough to be serious is evident; as it is equally so that active and radical remedial means should be adopted to stamp it out. The proper and only competent authority to undertake this is the Government; and its first duty in the premises seems to be to order an enquiry to be made forthwith.

INSOLVENCY LAW OBJECTIONS.

It is hardly to be expected that such an important measure as an insolvency bill will be allowed to be placed on the statute book without opposition of some kind.

The bill, which has been drafted by the different Boards of Trade in Canada, and which was submitted to the Minister of Finance some days since, is intended to apply to traders, trade co-partnerships, and all trading companies whether incorporated or not, except incorporated banks, insurance, railway, and telegraph companies.

This bill has already come in for some adverse criticism. In general the fault with it is that it savors of class legislation, and in particular that it does not take the farmer under its wing. When the bill, or that which is being prepared from it, is presented to Parliament, some imperfections may be discovered in it. This is to be expected. But this must be said: the draft bill is the best that has ever yet been drawn up in this country. As for the objections cited to the bill, the more they are analyzed the weaker do they seem to become.

Class legislation in its generally accepted term is to be deprecated; but there is class legislation and class legislation. If a law was enacted to regulate lawyers, it is not likely the doctors would object, or vice versa. And for the simple reason that the one was uninterested in the legislation that was being enacted regarding the other. The situation regarding the proposed Insolvency bill is much the same: It is in the interest of traders and incorporated and unincorporated bodies, but practically it concerns none outside these.

There is no attempt to tamper with the consumer or with any of the professions. The object of the bill is to remedy an evil; and that evil is the want of a uniform law that will afford the British Columbia merchant the same protection against fraud and dishonesty if he is doing business in Prince Edward Island as if he was confining his energies to his own province. Prince Edward Island is as much a part of the Dominion as is British Columbia; and the merchant who sells goods to customers in any of the provinces outside his own should not run any greater risk for the payment of the same than he would at home. Yet this is in some instances what he does.

But this is not the only premise upon which the need of a Dominion insolvency measure can be urged. Under the existing condition of affairs a premium is put upon dishonest, or, as a wholesale man was heard to remark the other day, "honest men are made dishonest," on account of the loop holes that are kept open for them by the law as it now stands. And the best efforts of the Provincial Legislatures to close up these holes have proved ineffectual, because in their attempts to do so they have exceeded their constitutional powers. As the law —or rather want of it—is at present, a merchant who is in the last stages of insolvency can go on doing business, not infrequently selling goods at prices away below his competitors, almost as long as he choses. When a merchant like that develops in a community he is obviously injuring it, and it is in the interests of the local merchants that something should be done to prevent a continuance of the evil that is being wrought. This is one of the things the proposed bill aims at. But, as was pointed out in a previous issue, every precaution needs to be taken that the liberty of no merchant are unduly interfered with.

The proposed bill stipulates that a creditor or creditors with claims aggregating at least $500 may demand an assignment if a debtor ceases to meet his liabilities generally. This does not seem to be unduly harsh, but of course it is in regard to what scope may be given the word "generally" that will require careful interpretation.

As far as the farmers are concerned there is little to say. While in one sense they are producers, in another they are consumers. What they have to sell they get cash for. In a word, the farmer does not belong to the creditor class. Therefore he has no more interest in an insolvency bill than has the mechanic or the laborer.

PERSONAL MENTION.

J. J. Rae, general merchant, of Stouffville, was in Toronto Friday last. He reports trade fairly good.

W. W. Carter, mill owner and general merchant, Fesserton, made a business trip to Toronto Saturday.

James A. Blain, general merchant, Gilford, was in Toronto Saturday doing a little sorting up for the Christmas trade.

John Hiles, general mercoant, Dungannon, paid THE GROCER a visit last week. Mr. Hiles does a cash business, and so satisfied is he with it that he avows he would rather close up his store than go back to the old system. Mr. Hiles is a great admirer of THE GROCER, and yearly subscribes for three copies—one each for himself, his clerk and the manager of his branch store at Armow.

GROCERS WORK AND FEAST.

President—R. Donald.
Vice-President—F. S. Roberts.
Treasurer—Martin McMillan.
Directors—R. Mills, J. S. Bond, H. W. McCulloch, H. Tolchard.
Trustees—R. Mills, A. R. Williamson, F. S. Roberts.
Inside Guard—J. Marshall.

These are the officers elect of the Toronto Retail Grocers' Association. They were elected Monday night. The meeting was held at Webb's, and was probably the most interesting annual or any other meeting in the history of the association. There were between forty and fifty members present, a remarkably good attendance considering the fact that street car traffic was blocked by the heavy snow storm. The contest for some of the offices was keener than usual, particularly for the presidency. But it was not around the election that was centered the greatest interest. In Webb's big upper dining room were spread tables for a banquet, at which the members were to sit, feast, sing, orate, crack jokes and have a good time generally.

President Clark presided, and among those present were : Vice-President Gibson, Secretary Corrie, Treasurer McMillan, Robert Mills, H. W. McCulloch, W. J. Sykes, A. G. Marmion, F. W. Johnston, A. G. Booth, A. White, J. Marshall, J. S. Bond, F. S. Roberts, R. Donald, W. Thompson, W. H. Marmion, John Butcher, A. R. Williamson, P. J. Mulqueen, H. Tolchard, J. Morrish, J. Bond, T. Babe, T. Clarke, J. Davidson, W. G. Walker, D. McCrae.

Secretary Corrie presented the report of the Executive Committee. It stated that a firm of solicitors had been appointed to look after the collection of accounts of members of the Association; recommended that an At Home be held at Webb's January 23 ; that no presents be given at Christmas ; that an excursion be held to Niagara Falls July 18 ; that the proposed new by-law in regard to the regulation of the weight and quality of fruit on the Toronto market be discussed at the January meeting, and that a petition be submitted to Mr. Clarke Wallace, Controller of Customs, and that the co-operation of sister societies be solicited regarding thereto.

The report was read clause by clause and adopted, and that portion of it referring to Christmas presents was carried with cheers.

The election of officers was the next order of business. The candidates for the presidency were : F. S. Roberts, D. W. Clark, R. Donald, J. S. Bond, M. McMillan. J. G. Gibson and John Butcher were nominated, but they refused to stand.

The contest was keen and it required four ballots to elect Mr. R. Donald, the successful candidate.

Then to make up for the time taken up in the election of president, the election of vice-president and treasurer respectively went by acclamation, Mr. Roberts being elected vice-president, while Mr. McMillan was re-elected treasurer.

One ballot sufficed to elect the directors, and these were the successful candidates : R. Mills, J S. Bond, H. W. McCulloch, H. Tolchard.

The honor of guarding the inside door fell to James Marshall.

The old trustees, R. Mills, A. R. Williamson and F. S. Roberts were re-elected by acclamation.

The appointment of secretary was left in the hands of the Executive Committee.

By this time it was getting near 10 o'clock, and just as the members were about to adjourn to the banqueting hall, Mr. Gibson rose in his place and gravely remarked : Mr. President and gentlemen,—It is seldom that a member of the Grocers' Association has courage enough to run for aldermanic honors. We have one with us to-night who has that courage. I refer to Mr. A. R. Williamson. He is out for Ward 4, and I hope the members of this Association will do all in their power to secure his election. (Cheers.) It is time we had some one down at the City Hall who will look after our interests. (Hear, hear.)

J. S. Bond : Come down in No. 2 and we'll elect you sure. (Laughter.)

Then the members filed into the dining hall, where President Clark again took command, being supported on his right and left by the officers of the Association.

Recherche was the menu, in high spirits the company, brief and to the point the speeches. All this was interlarded liberally with comic songs, by T. H. Baker and Frank Wright, and selections by the Toronto Mandolin and Guitar Club. And it is no matter for surprise that a right royally good time was had.

The hour was hovering near 11 o'clock when President Clark took up the thread of the toast-list. After "The Queen" had been duly honored, "Our Association" was proposed, coupled with the names of A. G. Booth and A. White.

Mr. Booth spoke briefly, well and to the point. He was glad, as an old member, to see so many young members present, and he hoped they would during the ensuing year assist the officers in making the Association more useful to the trade than ever. "And see," he continuad amid applause, "if we can't do something for ourselves. We have been doing something for the public long enough. It is now time we did something for ourselves."

Mr. White spoke as a three-year-old member who had done his best to promote the interests of the Association. The coming year he hoped to see the Association achieve greater success than ever before. From the enthusiastic applause that greeted the latter remark it was evident that the members were going to try to put into practice his advice.

"I have now," said the president, with a peculiar expression on his face, "great pleasure in asking Mr. Mills to give us a recitation." Mr. Mills hurriedly retired, and a moment later returned unrolling a piece of parchment, from which he proceeded to read as follows :

J. G. GIBSON, ESQ.:

DEAR SIR,—The members of the Toronto Retail Grocers' Association deem the present occasion a most fitting one to express to you their appreciation of the many services you have rendered it since you became one of its members. In all matters of business your counsel and advice have been always found of the greatest value. In the several entertainments undertaken by the Association has your untiring energy been especially displayed, the result being that these meetings have not only been exceedingly enjoyable but also financially successful. As an Association we regret your unwillingness to take higher office for the ensuing year, but we are happy to know you will still give it all the assistance in your power, as you have hitherto done. The Association has much pleasure in presenting you with the two accompanying pictures as a slight token of esteem, and at the same time tendering you and your family its earnest wishes for a Merry Christmas and a Happy New Year.

D. W. CLARK, President.
R. M CORRIE, Secretary.

Toronto, Dec. 11, 1893.

The pictures, two handsome English water colors, elegantly framed, were handed to Mr. Gibson by Mr. McMillan.

Mr. Gibson tried by vigorously puffing at a cigar to control his feelings, but he tried ineffectually. "Mr. President, and brother grocers, you have taken me by surprise," he began in reply. "It is a thing I never dreamed of. I appreciate it. It is the first time I have been out of harness in the Association, yet in the future, as in the past, I shall do all I can for the Association. Some of you may wonder why it is that I have not taken office this year. But the fact is I have some business interests which will call me away a good deal, sometimes at nights, and I will never hold an office to which I cannot attend as I ought. Nothing gives me so much pleasure as when associated with members of the trade. There is no more respectable body or men than the grocers of Toronto." (Hear, hear.) In concluding, Mr. Gibson urged the members to take more interest in the Association and attend its meetings more regularly.

Loud was the applause that greeted Mr. Gibson as he took his seat.

"Officers Elect" was the next toast.

President-elect Donald was the first to respond. He did not propose to make a speech, but at the next meeting would probably deliver an inaugural address. He, however, gave some advice. He did not see why the retail grocers of Toronto could not find more time to attend the meetings of the Association, where they were able to glean

ideas that would well reward them for the time they spent away from business.

Vice-President-elect Roberts followed, and he urged fealty to the new president and more concern about the interests of the society.

Treasurer McMillan thanked the members for the renewed confidence placed in him, and remarked: "We have still got the boodle in Yonge street." (Laughter.)

Robert Mills said he had been a member of the Association since it was started, and he intended in the future, as in the past, to do his best in furthering its interests.

J. S. Bond thanked the members for giving him a place on the executive. "I have attended the meetings of the Association as often as possible, and have always been benefitted by so doing," he concluded.

H. W. McCulloch said he had been an active member of the Association ever since it started, and meant to so continue.

H. Tolchard: I shall endeavor during the coming year to try more than ever to carry out the wishes of the Association.

Then Mr. Mills rose and moved a vote of thanks to retiring President Clark, and in doing so paid a glowing tribute to Mr. Clark's many qualities, and particularly to his indefatgible efforts in promoting the welfare of the Association. "I hope for his assistance in the future as in the past, for I feel that if we lose his services it will be a great loss to the Association." (Applause.)

A. R. Williamson, in seconding the resolution, said he had always found Mr. Clark at the post of duty.

The resolution was carried amid much enthusiasm.

Mr. Clark, in reply, feelingly thanked the members for the manner in which they expressed their application of his services. "I am," he said, "a charter member of the Association, having joined when it was formed in 1885. During that time I have not missed half a dozen meetings, and have held every office, expect carry the bag. (Laughter.) You have elected good officers, and I hope this year will be a successful one. I hope too that it will be a more fraternal one than in the past. (Hear, hear.) Before the Association was formed grocers would hardly speak to each other. They scarcely ever thought of going into one another's stores. They might take a quick glance at each others windows to see how they were dressed or if there were any customers in the store. (Laughter.) The more meetings we have the more friendly will we become and more firmly will the footing of the Association get. (Applause.)

"The Ladies" brought P. J. Mulqueen to his feet. Eloquently did he dwell upon the importance of ladies in society, and the influence they had upon the men. Although he was a bachelor, he did not purpose remaining so always. He was willing at any time to forsake his present condition. "But what I want," he added amid much laughter, "is a woman that will be able to take my place behind the counter and let me take a night off now and then. I also want one that will not give eighteen ounces to the pound. If she gives fifteen, I won't object."

The clock was fifteen minutes past the midnight hour when the meeting broke up with the customary cheers.

CHATS WITH BUSINESS MEN.

There is in a northern town a merchant who recently failed, but who, it is hinted, got his stock back again through a little alleged underhanded work on the part of a certain Toronto wholesale house. He is now doing business as if nothing had happened, the only difference being that the old firm name has now "& Co." tacked on after it. As he was what was termed a "cutter," the other merchants in the town are not at all pleased at the turn affairs have taken. One of them, who for convenience I will call Smith, felt particularly annoyed, and he issued a dodger reflecting somewhat upon the late insolvent, whom I will call Jones. The next issue of the local paper contained a retort from Jones, the concluding paragraph of which read: "Blessed are the people who mind their own business." Next week Mr. Smith replied, and his concluding sentence was: "Blessed are the peopie who have a business of their own to mind." This did not squelch Mr. Jones, for the following issue of the local paper he quietly asked Mr. Smith if he had ever read the little story entitled "The Curviture of the Spine." Last week Mr. Smith retorted that he had not, but he "had read of the man who blowed so much that he busted." "This little wordy warfare is the sensation of the town," said a merchant from that particular place, "and it is affording us lots of ammusement."

* * *

"The town of North Bay is very quiet at present," said a traveler to me Saturday. "The Canadian Pacific having reduced their staff more than one half. When the shops there were running full blast the C. P. R. people paid out $30,000 monthly in wages; now they are paying less than half that amount. This of course naturally makes the Bay very quiet. But the shops at Chapleau have been served still worse, the works in that place having been closed altogether."

* * *

"Taking it all through, this is the best year for business we have had for a long time," said the accountant of a large Toronto boot and shoe manufacturing firm. It eased off quite a bit during the mild and dry weather we had a few weeks ago, but the wet weather that followed again stimulated trade and this cold weather is of course good for the trade in rubbers and overshoes."

* * *

A broker was dilating the other day upon what he considered would be the relative conditions of brokers and wholesale merchants in the future. "They must decrease," he summed up, "while we must increase." And then when I smiled he added: "Would you believe it? There isn't a wholesale house in Paris, France." Then he sought the seclusion of his sanctum.

BYSTANDER.

DOMINION COMMERCIAL TRAVELERS.

If the last annual meeting of the Dominion Commercial Travelers Association at Montreal was a stormy one, that held on Saturday evening, the 9th, was even more so. The cause of all the excitement was the contest for the presidency, and over it the members who assembled in the rooms of the Natural History Museum had perhaps as stormy a time as at any meeting that has been held in Montreal for some time. The contest between Messrs. Watson and Wilson, the two candidates, has been going on for the past three weeks or so, and the canvass since the nomination has certainly been one of the most exciting in the history of the association. Last Saturday's meeting was the culmination of all this, and when the retiring president, Mr. Geo. Cains, had announced the following result the fun commenced in earnest:—

President—D. Watson, 1,085; L. A. Wilson, 530. Majority for Watson, 555.

Vice-President—William McNally, 826; Alfred Elliott, 725. Majority for McNally, 101.

Treasurer—Charles Guid, elected by acclamation.

Directors—T. L. Paton, 1,041; John Hughes, 944; E. D. Marceau, 748; George H. Bishop, 744; James L. Gardner, 644; S. W. Ewing, 650; F. S. Foster, 647; W. Gosling, 374; I. Friedman, 360.

This announcement was kept back until late in the evening, as the discussion of the annual report, which was submitted first, was heated and bitter, there being, perhaps, a larger attendance of members than at any previous annual meeting in the history of the association.

The report, which referred to the fact that there was not so large an increase in numbers as in former years, which was attributed to the stringent rules enforced by the railways, went on:—By referring to the subjoined financial statement it will be seen that the total income for the year is $30,326.08, and the expenditure, including insurance indemnity, $17,804.04, leaving a net gain of $12,370.33 carried to capital account, which now reaches $129,999.02. While the number of new members admitted during the year is 46 short of last year, a fewer number of old members have dropped out, leaving a net gain of 44, making our total membership 2,394. The number of members transferred to the retired list exceeds that of any former year. The associate members now number 192, against 92 last year, showing that great care has been exercised in the issuing of certificates. In regard to the policies issued by the London Guarantee and Accident Company, all claims for weekly indemnity were reported paid, and one claim for $5,000 was settled in full. The Mutual Benefit Society in connection with the association continued in a prosperous condition. Without anticipating their annual report, the roll of membership had considerably increased, five death

claims having been paid and the surplus for the year over $4,000.

The financial statement of Mr. Fred Birks, treasurer, audited by Messrs. Riddell and Common, showed total assets of $129,999.02, made up of, cash, $5,031.10; investments, $122,770; accrued interest, $997.92; and furniture, $1,200.

The President made a few remarks in reference to the report, which he considered a good one in the face of the very bad financial year, especially as they had the pleasure of carrying over the largest surplus on record in the history of the association, with the exception of one year. They had to record the loss of many old members, and of course the benefit funds had been called on on this account.

With the close of the president's remarks, the rising of Mr. Geo. Forbes was the signal for the preliminary canter, so to speak, of the lively proceedings. Mr. Forbes' face and voice are familiar to everyone who has ever attended a Commercial Travelers' meeting, and it is on the question of the association's financial policy that he is especially strong. He criticized some of the items in the report severely, after which Mr. Hutchinson moved its adoption.

This was met by an amendment from Mr. W. Callahan that it be laid on the table for discussion, and it carried. Yet, despite a very uproarious time, the report did not come in for much serious discussion. It was simply a case of accusation and counter-accusation until the least excited portion of the gathering got visibly tired.

Mr. Woods opened fire with a complaint that the report should be in the hands of the members sooner than it was.

Mr. Cains replied to this that each member had got the report with his ballot papers.

Mr. Woods demanded what was the balance.

Mr. Cains finally replied that it was $224, but pointed out that it was difficult to give a definite statement, as the expenses were still running.

Then Mr. Galbraith went even further than Mr. Woods, moving that the report be not adopted. He moved instead that in the opinion of this meeting the president and other members of the society had been guilty of conduct subversive of its best interests and lowering to the dignity of the office of president.

The president said that this was out of order, and amid a regular babel of sounds Mr. Galbraith rose, every individual hair of his handsome whiskers bristling with wrath, announcing his determination of standing there to the "wee sma hours" to have his rights. Amid a lull in the noise he was heard to remark that it was alleged over the signature of several members that the president and Mr. Hughes had waited on Mr. Wilson and asked him to withdraw, promising him a seat on the board and an election as president next year.

This was greeted with a regular chorus of requests to "sit down" and also that it had nothing to do with the report, the chair declaring Mr. Galbraith out of order.

Eventually the report was declared carried by the chair, which was the commencement of another bitter dispute. Mr. F. Younghart and Mr. D. L. Lockerby stoutly declared that it was not carried, and the discussion broke out afresh; with considerable recrimination.

Finally Mr. Galbraith put in a requisition signed by five members asking that the "ayes" and "nays" be counted, but after a lot of more talk the chairman declared that he would not go back on his ruling. Galbraith withdrew his request and the adoption of the report was confirmed.

Then a few remarks from the president-elect, Mr. D. Watson, followed. Mr. Watson spoke very pleasantly, and so did Mr. Wm. McNally, the vice-president, and Mr. Gurd, after which Mr F. Birks moved a vote of thanks to Mr. Geo. Cains, the retiring president, which carried.

The educational report, which was submitted by Mr. Copeland, stated that progress had been made in every branch. A statement of the fund in this connection showed receipts of $217.94 and disbursements of $174.98. It was adopted.

The following notice of motion, by Mr. F. Potts, to amend the by-laws governing weekly indemnity for accident insurance was voted on:—

"In order to secure benefits all injuries must be of such a nature as to prove conclusively total disability and loss of time. Where a portion of business or occupation is attended to, the claim shall be decided by the board upon its merits. All claims must be made within thirty days of recovery."

Mr. Copeland suggested that a committee comprising G. Piche, Geo. Sumner, F. Hughes, F. Birks, and two others be appointed to incorporate the by-law amendment, all discretionary power of certificates to be left with the directorate.

The amendment was carried.

NOT WHAT IS PUT IN BUT WHAT IS KEPT OUT

A prominent grocer in St. John, N. B., who was examining a bar of SUNLIGHT SOAP, made this remark to a "Sunlight" representative:—"One doesn't need to be a professional judge of soap to know that when he takes up a piece of SUNLIGHT he is not handling a common soap. Now, Mr. —— what do you put in SUNLIGHT SOAP that makes it so different from other soaps?"

The reply was: ***"It is not so much what is put in, as what is kept out!"***

There is a whole volume of meaning in the reply. It means just the difference between an absolutely pure soap like SUNLIGHT, and those that have no honest or truthful claim to purity.

FOOLISH people buy soaps which they can get the most of for the least money.

WISE people buy a soap with the highest record for Purity and general Excellence, known and used all over the world, and happily named—

Canadian Head Office,
TORONTO

LEVER BROS., LTD.
Soap-Makers to the Queen





[This department is made up largely of items from travelers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. B. White, of Matchedash, has sold over 3,000 lbs. of honey this year.

Mr. Wales, butcher, recently of Palermo, has opened out a butcher shop in Milton.

The Grand Pork Packing Company of Ingersoll slaughtered 1,018 hogs in one day recently.

It is intended to build a new cheese factory in the northern part of Nottawasaga township.

W. Pattinson has opened out a new grocery in Laing's old stand, corner of Main and James streets, Milton.

Two well known grocers of Norton, N.B., have joined interests. The firm will be known as Perkins & Patriquin.

John Auton, a Hamilton milk dealer, has declined to furnish Inspector Macdonald with a sample unless paid for it.

W. R. Stewart, grocer, 665 Queen street east, has purchased the store now occupied by him; also six cottages in the rear.

Messrs. Lavery & Rahill of Myrtle have leased Mr. Perry's store, Kirkfield, and intend opening a general store. They take possession immediately.

The will of the late T. A. Mara has been filed in the Probate Court, London. By it the interest held by deceased in the dry goods business, all the real and personal estate (consisting of stock in trade, cash and book debts), are left to the widow of deceased. The value of the entire estate is placed at $45.135.

F. P. Sumner has opened out a very attractive stock of groceries and provisions in the Ross store, Main street, Niagara Falls.

Cope & Young are in business once more at Vancouver, B.C. They are now in the produce business in the Commercial block.

The Bigger store at Niagara Falls will be occupied in a few days by Mr. W. M. Misener of Pelham, who will enter the list of our business men as a grocer.

New Hamburg is to have the next Ontario Poultry Association meeting in that village. It will be held during the entire first week of January, beginning with New Year's Day.

Mr. and Mrs. Wm. Defore has been spending a few days at E. Morden's, Niagara Falls. They were en route to their orange groves in Florida, where they expect in future to reside.

The first shipment of butter ever made to the Japanese Empire from Manitoba left recently for Yokohama via Vancouver and the Canadian Pacific Steamship Co. It consisted of ten cases of fancy creamery.

Mrs. Julia Sandberg reported to the police that her grocery store on West avenue, Hamilton, was broken into the other night and the thieves went off with several bottles of pickles, preserves and other toothsome delicacies.

The complimentary concert to be given by the members of the Commercial Travelers' Association in Horticultural Pavilion Saturday night in behalf of R. B. Linton, a fellow-traveler who recently lost his eyesight, promises to be a success, a large number of tickets being already sold.

Lubec (Me.) boasts of eighteen sardine factories whose average output amounts to 15,000 cases, and whose total output would aggregate 270,000 cases. With two dozen cans to a case this would make 6,480,000 cans of sardines. It is an industry which has brought not a little money to Eastern Maine and still seems capable of a profitable enlargement.

The Hamilton Retail Grocers' Association has elected the following officers for next year: President, A. Ballentine; vice-president, J. Main; second vice-president, E. Hazell; secretary, W. R. Harvey; treasurer, C. Bremner; auditors, C. Holt, G. Powell; Executive Committee, J. O. Carpenter, C. H. Peebles, T. Hazell, J. Ronan and J. C. Boligan.

During the past week Inspector Bell and Assistant Inspector Lutman have been making a quiet call on the many bakers' delivery wagons that abound on the streets of London, and as a result many of London's poor left the inspector's office carrying a parcel and a broad smile. The inspectors do not care to say who they caught, but as only 51 loaves were confiscated, and 29 of these seized from one party, the bakers as a whole must be giving good weight.

The premises of the Anglo-British Columbia Packing Co., formerly in Bell-Irving and Patterson's office, at the corner of Cordova and Richards streets, have been removed into the offices next door, where Mr. H. O. Bell-Irving, the agent, will henceforth conduct his own and the company's business.—News, Vancouver, B.C.

Mr. Joseph Eager, one of Waterdown's oldest and most highly respected residents, died in that village on Saturday afternoon last. Mr. Eager kept a general store in Nelson village (now Hannahsville) for some time, and nearly thirty years ago moved into Waterdown, where he has carried on the same business ever since.

A Chinese tea merchant, who hails from St. John, N.B., arrived from the east this morning, accompanied by his father and

Marshall's Choice Scotch Fish Delicacies

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.

Specially adapted for family use. No household should be without them.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons,
Sole Agents for Canada, MONTREAL,

THE RUSH

Of business continues. It is likely to last for next ten days. We would request our friends not to wait until the last moment to send their orders. We are well supplied with **Christmas Goods**

Lucas, Steele & Bristol,

TELEPHONE 447 Wholesale Grocers, HAMILTON

The Best Grocers keep the Best.

CADBURY'S DELICIOUS CHOCOLATE CREAMS
CADBURY'S COCOA ESSENCE (Absolutely pure)
CADBURY'S MEXICAN CHOCOLATE

Are Superior to all others, without any exception.

The trade supplied by FRANK MAGOR & CO.
16 St. John Street, MONTREAL.

Chase & Sanborn's "Seal Brand" Coffee
was served
Exclusively
to the
21,477,212 People
admitted to
World's Fair
Grounds.



Are You prepared
to furnish your patrons
With the Leading Fine Coffee of the World?

To get this Coffee Quickly send your orders in to

JAMES TURNER & CO.

HAMILTON.

mother, en route to their native land. He intends returning in a few months, and will open an agency in Winnipeg. Ching Foo is the merchant's name, and his business last year exceeded $40,000.—Free Press, Winnipeg.

It is A. R. Williamson, grocer, Esther street and Grange avenue, who is running for aldermanic honors in Ward 4, and not R. A. Williamson of Queen street west as stated a week or so ago.

The Hamilton Vinegar Company have appealed from an assessment of $40,000. In the course of the evidence it was stated that the cost of maturing the vinegar now in process of manufacture was $283,000. The company contend that the whole of this amount, with the exception of about $35,000, was advanced by a bank, and they claim they should not be assessed for this amount when the bank has already been assessed for it.

G. A. Curtis's grocery store, Simcoe, came very near being laid in ashes recently. Sometime during the forenoon a lamp, which was used in the cellar, was, they supposed, knocked over by the cat which is always around. The errand boy happening to go in the rear part of the store, where the stairway leads into the cellar, discovered the smoke, and by prompt action the blaze was extinguished, but had it not been discovered when it was, in five minutes more it would have been past control and caused a very heavy loss.

DRY GOODS.

MONTREAL MARKETS.

The cold weather of the early portion of last week had a sensible effect on business in dry goods on this market, and as it has been followed up by further cold weather this week a good jobbing trade in seasonable goods has been the result. Orders for spring goods are still coming in, covering lines of brown sheetings, bleached cottons and colored cottons, such as denims, cottonades, ticks, plaids, etc. Print cloths have also met with a fair enquiry. Most of the houses are through with their stock-taking, and those who are not expected to be through by the present week at the very latest.

Thouret, Fitzgibbon & Co. have been placing some good orders of their line of Bavarian felt slippers in the Northwest.

Wm. Agnew & Co. cleared off during the week quite a lot of ladies cloakings in beaver, etc. They have had quite a few sorting orders for these goods.

S. Greenshields, Son & Co. say that they have received quite a lot of spring orders during the week, which keep coming in fully as well as they expected.

J. G. McKenzie & Co. state that it is a satisfactory sign that the city retail trade have been larger buyers this week than last.

TORONTO MARKET.

Sorting trade continues, but shows no extravagant increase despite the cold weather, which has been so universal and so intense. Still travelers are sending in more hopeful letters, if not much larger orders. They find the retail trade considerably brisker and retailers in a better buying mood. This has considerably increased the buying on spring account, which was previously somewhat discouraging.

Letter orders have increased very much during the past two weeks, and this shows that the retail houses are busy. Flannelettes, blankets, heavy underwear, hosiery, neckwear, gloves, holiday goods, etc., have all been in demand in small quantities, but totalling up to a very fair amount of trade.

Travelers are out with spring samples, but are also watching for sorting orders. Stock-taking is over, but full results will not be known for a few days.

A specially cheap line offered by Gordon, Mackay & Co. is a white honeycomb towel at 60 cents per dozen; size, 17 x 36.

W. R. Brock & Co. have just passed into stock cable repeats of black and blue beavers. These overcoatings are scarce on this market.

Wyld, Grasett & Darling report a strong inquiry for flannelettes, grey flannels, union and all-wool, and blankets. Two special lines of flannelettes are being offered by them with a considerable measure of success. They can be retailed at 8 and 10 cents, and although last season's goods, are good in point of pattern.

W. R. Brock & Co. are keeping their stock of wool, hosiery, underwear, gloves, knitted woolens, and other seasonable goods well assorted, and are prepared to execute all orders promptly.

Handkerchiefs are in great demand for the Christmas trade. One lot of about 2,000 dozens has been on sale by Gordon, Mackay & Co. this week at 45 cents per dozen. This makes a capital five-cent leader. Ten dozen is the smallest quantity sold at the price.

W. R. Brock & Co. have passed into stock six cases of latest novelties in men's neckwear, suitable for the Christmas and holiday trade, comprising light, medium, and dark effects in knot, graduated Derby, and other new shapes.

Though booking orders and doing a large business on spring account, Gordon, Mackay & Co. do not look on the winter trade as by any means over. They have passed into stock this week (the result of recent purchases) grey flannels, blankets and heavy ribbed shirts and drawers, making their stock in these lines complete.

W. R. Brock & Co. have passed into stock three cases of ladies' and men's silk umbrellas. These have been specially imported for the holiday trade, and are mostly put up one in a neat box, and have fancy handles of various taking designs in celluloid, horn, metal, and natural woods. An article of this kind makes a sensible, acceptable, and useful present.

McALPIN TOBACCO CO.

Manufacturers,
TORONTO.

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

Christmas Fruits.

ELEME FIGS, 10 lb. boxes.
HALLOWEE DATES.
MALAGA RAISINS.
New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

Ireland's Desiccated Rolled Wheat

OF EXCELLENT QUALITY
IN ATTRACTIVE PACKAGES.
IT SELLS ITSELF.

3LB. PACKAGES.
1 DOZ. PER CASE.

The Finest Breakfast Cereal Food in the **World.** Many **competitors** but not an **equal.** It's saying a great deal, but it's the **truth.** Write us for particulars.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING **The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion**

Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

BROOMS BRUSHES

WOODEN WARE WILLOW WARE
Grocers' Sundries
Walter Woods & Co., Hamilton.

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P R
LOUIS HILLIARD, Prop.

EMPIRE TOBACCO COMPANY'S COLUMN

We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE AND GET THE

Dog's Head Brand

EMPIRE TOBACCO CO.

MONTREAL

HIS EXPERIENCE IN CHICAGO.

THE GROCER got a glimpse the other day of a letter that was written by H. T. Barker, general merchant, Stratford, to a friend in San Francisco. It consisted largely of a recital of what Mr. Barker had seen and heard at the World's Fair and his own impressions thereof. Amusingly he relates bits of conversation he had with some Americans whose knowledge of Canada was about as dark as was their financial condition a few months ago. Toronto Industrial and other Canadian exhibition associations might, he thinks, follow the example of the World's Fair people and keep the fakirs and dime shows away from the exhibition buildings, allocating them to some remote spot. Referring to business methods in Chicago, he writes: "I found that the system of doing business is detrimental to the farmer and retail merchant alike. Middlemen and capitalists are formed into combines. Take the meat business. While the farmer gets about $3.50 for his pork, it is retailed at $15 and $16, and if a new man should start a butcher's shop and attempt to sell cheaper the combine would start a shop alongside him and run him out, even if they sold at a loss. The vegetables are handled in the same way, leaving the producer with small profits and the consumer to pay high prices."

NEWFOUNDLAND'S BONELESS COD

The following from the pen of a gentleman who a short time ago visited John Munn & Co.'s boneless fish and glue factory, Grace Harbor, Nfld., appeared recently in the local paper there:

For centuries the fish of Newfoundland waters have been the food of European nations whose religious observances ordained abstinence from animal food at certain prescribed times. The Spanish and Portuguese have furnished records of past commercial activity in this branch of commerce, by the names bestowed on certain places on the Newfoundland coast, such as Baccalieu Island, etc., "baccalao" being the Spanish designation for codfish.

Like many other staple industries, the matchless Newfoundland fisheries have long been conducted on the old lines and with the old-fashioned ideas. The admirable climate of the Newfoundland coast for drying the fish—not "burning" it, as on the mainland of North America—has enabled the Newfoundland cure to hold its own against English, Norwegian, and French products, until, by enormous bounties, the last named power gave its southern neighbors in Europe low-priced fish—and at the expense, let it be borne in mind, of the French taxpayer! The dried codfish in its old form has long been associated in the minds of middle-class consumers as being redolent of peasants' huts and the forecastles of small sea-going vessels, and only to be consumed by persons having rough and vigorous appetites. That this error is gradually dying out is proved by the frequency with which dried codfish is now used in most of the large restaurants and hotel kitchens of European and American towns, in the preparation of "fish-balls," "fish-cakes," and other like edible condiments.

Nor is the new form in which a few intelligent firms in Newfoundland are attracting the attention of housekeepers of other countries, unknown in Asia. Fish "curries," and other tropical dishes, made of the new article known commercially as "boneless fish," are found in the bungalows and clubhouses of the Anglo-Indian communities of Calcutta, Madras, Bombay and the far-away Himalaya mountains. Nor are shipments of the edible condiment unknown, via Canadian Pacific road, to Japan and Hong Kong.

This article has also been made in the seaside towns of the State of Massachusetts and Maine; but as the shore fishery of these States is a thing of the past, owing to reckless and wasteful methods of capture, the fish used for this purpose is either the oily menhaden or the codfish caught on the banks of Newfoundland, but undergoing a voyage of 1500 miles, in the hold of a fishing-vessel, subject to various atmospheric conditions, and preserved in twice or thrice used salt, or tainted with bilge-water, from the ice sometimes used.

The "boneless fish," largely manufactured in Harbor Grace, the second town in the Island and a seaport on the eastern shore of Newfoundland, is taken from the pure phosphorsescent waters of the Atlantic.

From the depths of the ocean to the spotlessly clean factory, few operations intervene, so that the food and health-giving qualities of phosphorus, ozone, and all the invigorating forces of the sea are largely preserved in the flesh of the fish, which is gradually but rapidly finding a market in the saltless and dry atmosphere of the mainland, giving in large measure the qualities so greatly needed, and practically unobtainable by the dwellers in districts remote from the sea.

In England, although the large towns are well supplied with fresh fish, a proverbial scarcity exists in the country districts, and "boneless fish," neatly arranged in paper packages, is rapidly finding its way into the best houses, as well as the cottages of the artisan or agricultural laborer.

The Gala Bank, Uttoxeter and Forest cheese factories, belonging to the estate of the late Wm. Symington, of Sarnia, formerly of Plympton, have been purchased by a company composed of Robert Jardine, Jas. W. Symington, Fergus Kennedy, Wm. Douglas and L. A. Duncan. The new firm will be known as the Plympton Cheese Manufacturing Company. Mr. Duncan made the cheese that captured first prize at the World's Fair this year.

Christmas ! ! !

Have you secured all the Fruits and Fancy Goods which your business will require for the Xmas Trade and Holiday Trade?

We desire to remind you that our stock is still complete although getting low in some lines. Send along your orders **now.** If our travellers are not on hand let's have your orders by Mail and they shall have good attention.

H. P. ECKARDT & CO., Wholesale Grocers, Toronto.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them.

If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,

TORONTO.

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SINCE WE ARE IN BUSINESS, OVER FIFTY YEARS

We have never been scared by competition. Our aim has always been to give entire satisfaction to our customers by selling them all goods as represented and at very lowest prices. When quoting goods in Montreal and Toronto papers, on same date, our customers and the trade generally, will find our prices to be the same.

L. CHAPUT, FILS & CIE,

Established 1842 **Wholesale Grocers** - **MONTREAL**

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

PROTECTION TO RETAILERS.

It is surprising to find, as the trade newspaper man does occasionally find, a manufacturer or jobber at this late day, who is opposed to the existence of any means of communication between him and the retailer as to prices. We are not prepared to go quite as far as the American Grocer, which, in commenting on this subject, says: "Those in favor of the abolishment of trade news and information, whether conveyed through exchanges, price lists, trade journals or market reports, are generally dealers who seek profits by taking an unfair advantage of the buyer." We do not think this is always the case, though we must confess to pretty strong suspicions whenever we meet this kind of dealer. They are not met very often, or if the dealer feels that way, he is too politic to make his feelings known. On the other hand, we question whether the average retailer has any idea whatever of the amount saved to him on any one purchase by the existence of the trade journal. If it were not for the trade journal, and kindred publications, he would be compelled to accept the price any irresponsible salesman might quote him, or go to a great deal of trouble and perhaps expense to get a fair price. Whatever has been done in the past, few salesman dare quote now—even if they were so inclined—anything above the fair market price. To do so he would run the risk of losing a customer who regularly reads his trade paper. We have been told of some salesman, representing inferior houses as a rule, who invariable ask the merchant whether he takes a trade journal. We would be glad to know for purposes of comparison, what prices the merchant pays who does not take any paper.

The best houses, nowadays, encourage the merchants to read trade journals. This is especially true of the largest houses in their line in this city. Their theory, as we understand it, is that the reading merchant makes the best customer.—Northwest Trade.

LONDON'S CONSUMPTION OF FISH.

Statistics recently compiled go to show that the consumption of fish within the city of London, Eng., is something enormous being almost as great as that of fresh meat. From these statistics it is learned that 160,000 tons were consumed within the past year and it is further asserted the amount would have been increased had the city better wharfage and storage conveniences than it at present enjoys. Herring is the fish of largest consumption, plaice, cod, soles and mackeral following in their respective order. Nothwithstanding this enormous amount which is annually consumed, fish is dear in London and difficult to obtain in good condition. One of the principal reasons for this is the scarcity and high price of ice owing to the fact that a majority of that used is imported from Norway. Moreover, the English have not adopted the American system of refrigeration to any great extent, the commodious cold-storage warehouses and improved refrigerator cars giving American dealers far better facilities for handling the immense quantities of perishable food. From the Pacific carloads of fresh salmon are dispatched to New York, and the contents, after a journey of over 3,000 miles, are marketed in perfect condition. In like manner pompano and red snapper from the Gulf of Mexico, smelt, muskallonge, and salmon from Canada and Maine, and whitefish from the great lakes are sold in large quantities.—Ex.

GUARDING AGAINST DEAD BEATS.

Hereafter the dead beats and slow-paying people of Minneapolis will have a hard time of it, so far as the grocery trade is concerned, unless they change their ways, as the Retail Grocers' Association of the city has decided to adopt what promises to prove a very effective system for the prevention of losses by bad debts. Notices requiring immediate payment of accounts will be sent to the debtors of members by the agent of the association, and if no response is made, the names of the delinquents will then be read out in open meeting. As the grocers of the city will in this manner be placed on their guard, it will be almost impossible for the delinquents to obtain credit thereafter.—Ex.

THE PAW PAW FRUIT.

The paw paw is a wild fruit not much known to Eastern readers. A very interesting description of it and the methods of using it we quote from T. D. Beck of Brilliant, Ohio, in the Orange County Farmer: The paw paw more nearly resembles the banana than any other fruit, in flavor, although it has a peculiar flavor all its own. The fruit is about five or six inches, some shorter in length, and is much thicker in proportion to the length than the banana. When fully ripe the flesh is a rich, golden yellow, soft and pulpy. It is covered by a skin no thicker than that covering an apple. Before ripening the fruit is a pale green; after falling to the ground, and lying for a time, as it should be at its best, it turns black Bananas are "not in it" when they reach this stage of ripeness. They must be touched by the frost before they are fit for use.

I have eaten a very rich and palatable butter made from them, but never learned the modus operandi of making it. We make "paw paw fritters" that are very fine; they are made something in the same way as you make pumpkin fritters, substituting the paw paw for the pumpkin. By far the largest number are eaten raw, as you eat an apple, and like the city street car that always has room for one more passenger, you can always find room to hold one more paw paw. No matter what other blessings you may possess, you are losing many of the pleasures of living if you don't have your annual paw paw feast.

They should be cultivated as we cultivate other fruits, but so long as they are so abundant, growing wild, as they are with us, we will not for years have to resort to cultivation.

Some of your orchardists should give them a trial. I believe if cultivated that the fruit would be larger, and perhaps a variety containing less seed could be originated. The large number of seed is the greatest objection to them; no fear, though, of swallowing the seed unknowingly, as they are nearly as large as a Lima bean.—Ex.

"Can't you wait upon me?" said the impatient customer. "Two pounds of liver, I'm in a hurry." "Sorry," said the butcher, "but there are two or three ahead of you. Surely you would not want your liver out of order!"

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

HUNTER & CO.
24 FRONT ST. EAST,
Toronto and Western Agents for
CHRIST'ER JAMES & CO., London, Eng.
PICKLES, SAUCES, JAMS AND MARMALADES
Ask your wholesaler for them.



All kinds of Office and Store Fittings and Furnishings

YOU LOSE MORE THAN WE DO BY NOT ADVERTISING IN THIS JOURNAL

J. F. EBY HUGH BLAIN

CHRISTMAS GOODS

No.....

....1893

EBY, BLAIN & CO.,
Toronto, Ont.

Dear Sirs,
Please ship the following goods,

Name..... .....

Address.....

Ship per.... . .....*Railway*

To..... .... *Station*

QTY.	DESCRIPTION OF GOODS.	REMARKS
	Figs	
	Currants	
	Raisins	
	Prunes	
	Dates	
	Sauces	
	Malaga Raisins	

Please fill this up and forward to us, we will ship promptly.

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 14, 1893.

GROCERIES.

Granulated sugar is fractionally lower than at time of last review. The volume of business is fair for the season, and compared with last year is larger. Dried fruits are still of course the most favored commodity, and Christmas goods generally are in fair request. Common off-stalk and Valencia raisins are getting scarce, while it is anticipated that Malaga raisins will soon be exhausted. Some houses have received further shipments of Valencias this week. "Six" and "Seven" Crown Eleme figs are cleared out, but further shipments are due here in a few days. New filberts arrived the latter part of last week, and they were distributed to the trade the early part of this week. The market is now well supplied with all kinds of nuts. Teas are receiving fair attention, and a good many spices are still selling. There is a brisk demand for coffee and Rio is quoted ½c. higher. A further shipment of this coffee arrived in Toronto this week. Canned goods, except it be the fancy kinds for holiday trade, are as uninteresting as ever. Payments are much about as before.

CANNED GOODS.

Trade in this line remains in much the same condition as it has for some weeks. Fancy brands are receiving a little more attention probably than a week ago, but outside these dullness is the rule. Tomatoes, peas and corn are selling at 80 to 85c. There have been some offerings on the part of packers, but at prices that jobbers would not entertain, while the former just as firmly reject the bids of the latter. There is not, however, any disposition to do business on the part of either sellers or buyers. For salmon there is the usual quite seasonable demand. The idea as to price is still $1.25 to $1.35 for red fish in tall tins and $1.50 in flats. Cohoes are unchanged at $1.05 to $1.10. Lobsters of the better brands continue in fair demand, but generally speaking trade in this line is quiet. Ruling prices are $1.85 to $2.10 for talls and $2 40 to $2.50 for flats. There is a little demand for fancy fruits for the holiday trade. We quote: Peaches, $3 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10.

COFFEES.

Another shipment of Rio coffee has arrived on this market. It came in time to replenish almost exhausted stocks. but as a good deal of it was sold to arrive stocks here are still small. Advices of further shipments have, however. been received. The New York market is higher on some grades of Rio coffee, and sales there have been larger than for the corresponding time a year ago. We quote: Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Trade continues brisk, particularly for almonds, filberts, and walnuts. New filberts are on the market this week, and the second shipment of Grenoble walnuts are on the way between here and Boston. Stocks of Tarragona almonds are very much reduced on both sides of the Atlantic in consequence of the large consumption induced by the low prices. We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; filberts, 9¾ to 10¼c.; pecans 13½ to 15c.; chestnuts, $4 per bushel; hickory, $2.

RICE.

Rice remains unchanged both in regard to price and volume of business; ordinary sells at 3⅝ to 3¾c., Montreal Japan at 5 to 5¼c., and imported Japan at 5¾ to 6c.

SPICES.

The market is active, particularly in pastry spices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

The reason for the decline of 1-16c. in the price of granulated which took place last week sees to be a mystery to the trade here, wholesalers remarking that they see no reason why the refineries should have ordered such a step. There is a fairly good demand for granulated in small lots at from 4⅝ to 4 65c. per lb., while occasionally 4¾c. is obtained. Yellows are dull at from 3.40. up.

SYRUPS AND MOLASSES.

Syrups are in fairly active demand without any change in prices, the better quality selling at 2 to 3¼c. and low grade at 1¾c. up. A fair trade is still reported in molasses at 30 to 35c. per gallon in barrels and 32½ to 37c. in half barrels.

TEAS.

There is probably a little better demand for teas, a good movement being reported in Japans at from 14 to 38c. and in Indians, Ceylons and Assams at from 18 to 45c. In Young Hysons there is not much doing; 35 to 40c. is the idea as to price.

DRIED FRUIT.

This market continues to be the most interesting feature in the grocery trade. Valencia raisins are still going out briskly. Common off-stalk and selected are scarce here and jobbers have been supplying each other. The idea as to price is unchanged, and we quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, selected, 6¾c. Shipments of new Sultana raisins have been received, and they are going out well at 5½ to 6½c. Sultana raisins are quiet and unchanged at 6½ to 8c. Malaga raisins are unchanged, with stocks almost exhausted. We quote as before: London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.50; Bordeaux prunes, 5 to 5¾c. Bosnia prunes are going out freely at 5½c. up for U's and 7½ to 8c. for B's. Atlas brand prunes are in stock this week. The quality is good and they are going out at 5½ to 7c. Currants are still in good demand, particularly the cheap and the better qualities. Vostizzas are nearly all cleared out. Figs are in active request, and 6-crown and 7-crown are cleaned out of the market, although fresh direct shipments are due here next week. The idea as to price is 9½ to 10c. for 14-oz. and $1 to $1.10 per 10-lb. boz.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal

Proprietors of the original patent Caffaroma

BUTTER AND CHEESE.

There has not been much change in the butter market since last week. If anything really first-class butter is a little more wanted; of seconds there is a plentiful supply. For the good article the market is firm. There is a good deal of held butter of July and August make offering, but as some of it has not been well taken care of it cannot always fetch a a good price. Deliveries of large rolls have not been so large as usual. Prices are unchanged. Jobbers are taking choice dairy at 18 to 19c. and disposing of it to retailers at 20 to 21c. Bakers' butter sells at 16 to 17., large rolls 19 to 20c., and farmers' pound rolls at 22 to 25c. Creamery butter is quiet and unchanged. Jobbers are paying 22 to 23c. for tubs and selling at 24 to 25c. Creamery pound prints sell at about 24 to 26c.

Cheese remains firm and unchanged with demand fair. Stocks are decreasing and the Old Country is reported to be away short. The idea as to price is 11 to 11½c. and there is not much going below these figures.

GREEN FRUIT.

A good seasonable trade generally is being done. Oranges, however, do not seem to be moving as briskly as some would desire, and there is good supply arriving. Lemons are in good demand and firmer. Bananas show no improvement, and those and some of the shipments have been found to be badly frozen on arriving here. Cranberries are in good demand and firmer. Retailers have got their stocks of Malaga grapes pretty well in, and requirements are in consequence largely confined to single kegs. California dried fruits are not exhibiting any activity yet, but the market is firm and higher prices are looked for. We quote: Oranges—Floridas, $2.50 to $3. Mandarines and Tangarines, $2 to $2.25 half box. Lemons, Messinas, $4 to $5 for 300's, 4 to 4½c. for 360's; Floridas, $4 to $4.50; bananas, $1.25 to $2; pears, 50 to $1 per basket; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, $4.50 to $6 per keg. Cranberries, Cape Cod, $7 per bbl.; boxes, $2.25 to $2 50; New Jersey, $7 per bbl.; Canadian, $5 to $6 per barrel; boxes, $2 to $2.15. Apples, $2.50 to $3.50 per bbl. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

HOGS AND PROVISIONS.

There is a little firmer feeling in dressed hogs, and packers are a little more anxious as buyers than they were. As high as $6.30 has been paid for carlots of choice hogs.

FOR DAIRY BUTTER OR DRESSED POULTRY

Write or Wire

PARSONS PRODUCE CO.

WINNIPEG——MANITOBA

BUCHANAN & GORDON,

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.

EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by all grocers.

Armour Packing Co., KANSAS CITY, MO.

Canned Meats and Soups

"Helmet" and "White Label" Brands

—: Agent :—

W. M. BOWIE, 34 YONGE ST., TORONTO

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK, BREAKFAST BACON, SHORT CUT, ROLLS, LARD.

WRITE FOR PRICES.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON.

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission

88 FRONT ST. EAST.

Established 1870. Egg Trade a Specialty

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

The range is from $6 to $6.30. Demand for hog products is high, and in some instances we quote lower prices.

BACON—Long clear, 9¼ to 9½c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11¼c. in tubs, 11¼c. in pails and 10 to 10¼c. in tierces. Compound 8½ to 8¾c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short cut $18 to $18.50, shoulder mess $16.

DRESSED MEATS—Beef fores, 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

COUNTRY PRODUCE.

BEANS—Quiet and a little easier. Jobbers are getting $1.35 to $1.40 for sacks and barrels and $1.50 for single bushels of choice hand-picked.

DRIED APPLES—Small lots have been taken at 5c. f.o.b. Demand is light; jobbers are ordinarily getting 5¾c.

EVAPORATED APPLES—There is practically nothing doing. Holders are asking 9½ to 9¾c. and jobbers quote 10¼ to 10½c.

EGGS—Demand fair and prices steady. Fresh are quoted at 17c. and limed at 15 to 16c.

POULTRY—Receipts have been light this week, although there has been quite enough for the demand. Shipments will be free enough next week. We quote: Turkeys, 8 to 9c. per lb.; geese, 5 to 6c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—The market is unchanged. Some car lots have changed hands on track at 50c., and out of store 55 to 60c. is quoted.

HONEY—Dull at 8 to 9c. for extracted white clover in 10-lb. tins and upwards, and 14 to 15c. for sections.

HOPS—There have been some sales of small lots of new hops at 18c.

ONIONS — There is an easier feeling. Spanish onions 75 to 85c. per crate, and Canadian $1 per bag.

SEEDS.

Chief interest this week is centred in alsike and red clover. Alsike has been going out freely at $6.50 to $7 for prime to choice, and at $7.20 to $7.30 for extra choice to fancy. A few parcels of red clover are going out, but this article is not receiving much attention yet. Prices are unchanged at $5.50 to $5.75 ordinarily, and $5.90 to $6 for choice to fancy. Timothy is quoted at $1 to $1.25 for inferior and $1,50 to $1.60 for prime, while choice to fancy bring 15 to 20c. more.

SALT.

Trade is fair both in car and jobbing lots. Prices unchanged. We quote: Coarse sacks, 60c.; fine sacks, common, 70c.; dairy, in barrels, $1.25; Coarse barrel salt, 95c.: American rock, $10 per ton.

FISH.

Trade is brisk and supply fair. Oysters are 25 to 30c. lower. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.50 per hundred and 4c. per lb.; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, $1.20 to $1.25 for standard and $1.75 selected; kippered cisco, 2½ to 4c. each; ciscoes, $1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; haddock and cod, 5½c per lb; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

HIDES, SKINS, WOOL, TALLOW

WOOL—The local demand for wool is slow and dragging, although some of the manufacturers are beginning to think that wool has about touched the lowest possible point. Some sales, large for this season of the year, have however been made, especially in choice lots, at ½c. advance on the standard price of pulled wools. It is reported by some dealers that the large importations of pulled wool from the States has had a disastrous effect on our own market, as it can be pulled at much lower rates there than in Canada.

HIDES—Remain quiet, and they are accumulating all over the country. The tanners who bought hides some ten or twelve weeks ago are now completely stocked and the demand is quiet and prices low. Dealers are buying pure hides from 3 to 3¾c., and 3c. for No. 3.

SHEEPSKINS—Are quiet and large stocks are being held by country dealers. Dealers are offering for fresh slaughtered skins 70 to 75c. Country stock is fetching from 25 to 50c.

TALLOW—Continues in brisk demand and dealers are paying from 5 to 5¼c. and selling at ¼c advance. Culled tallow 4½c.; rough tallow 2c.

PETROLEUM.

Business on the Toronto market continues brisk at unchanged prices. We quote Canadian at 11¼c. in shed in Montreal for round lots, and 12c. for small quantities. American petroleum, 16½c. in car lots, 17c. in 10 barrel lots, 17¼c. in 5 barrel lots, and 17¾c. for single barrels, net cash; American benzine, 23 to 25c.; Canadian benzine, 10¾c. Petrolea, 12½c. Montreal.

The Petrolea Advertiser, in its weekly review, says there is no change in either refined or crude, and it gives these quotations: Crude, $1 to $1.03 delivered; refined, 6 to 6½c. in bulk, or 8¾ to 9½c. in barrels in car lots f.o.b, Petrolea.

MARKET NOTES.

Sloan & Crowther have new Sicily filberts in stock.

W. J. Forrestall has severed his connection with the Sterling Soap Co.

Eby, Blain & Co. are in receipt of a shipment of natural figs in 55 lb. boxes.

Perkins, Ince & Co. received a fresh shipment of Valencia raisins this week.

Clemes Bros. have two cars Uncas brand Florida oranges arriving this week.

W. Boulton of Picton was in Toronto this week paying his respects to the trade.

Pure white and pink icing sugars are obtainable at Lucas, Steele & Bristol's.

Sloan & Crowther are in receipt of a shipment of Redpath's syrup in new style 2-lb. tins.

A meeting of the creditors of Ellis & Keighly, the spice merchants who assigned a few days ago, was held Tuesday at Assignee Clarkson's office. An offer of 25 cents on the dollar was made, and the inspectors and Mr. Clarkson were appointed to look into the estate. The meeting adjourned till Friday.

A few boxes of Jordan and Valencia shelled almonds have just been received by Lucas, Steele & Bristol.

Warren Bros. & Boomer received another shipment of Rio coffee this week. They have another lot advised.

T. Kinnear & Co. have received a shipment this week of Sphinx prunes in cases; also in stock Excelsior 5-crown currants.

Sloan & Crowther expect their last shipment of Valencia raisins (off stalk and fine off stalk) for the season to arrive this week.

Russian, Imperial and Dalu Hola congou, Gillard & Co.'s special brands of black teas, are going out the firm says, faster than ever

Rose & Laflamme, of Montreal, are offering fancy pack cream corn, which they claim "is as cream is to milk compared with ordinary corn."

A report of the last meeting of the London Retail Grocers' Association has been received. It is too late for this issue, and will appear in the next.

G. Hector Clemes, representing W. R. Wonham & Sons, Montreal, is in Toronto looking after the interests of his firm. He will be here about two weeks.

Lucas, Steele & Bristol have had repeat orders for their high test New Orleans molasses. For Christmas cooking and baking it is claimed to be a treasure.

Currants and raisins to retail at 3 and 4 pounds for 25 cents are the selling lines. Lucas, Steele & Bristol have a supply of choice fruit to meet this demand.

The following lines, although low in stock, are obtainable at Lucas, Steele & Bristol's: Eleme, Erbeth and Comadre figs, London layers, Imperial cabinets, choice clusters,

WHITE & CO.
70 Colborne St., Toronto.
Oranges, Lemons, Grapes,
Jersey Cranberries,
Figs and Dates.
Dealers in Butter, Eggs, Cottolene, Lard and Honey
APPLES A SPECIALTY
Consignments Solicited. Telephone 867

Quality Extra
MALAGA GRAPES
(Heavy Weights)
FLORIDA ORANGES
JERSEY CRANBERRIES.
CLEMES BROS., Toronto.

"Kent" Bottled Pickles

Are honestly put up in full measure —20 oz.—bottles, from Carefully SELECTED Stock. Prepared in the best vinegar, with the purest and best spices procurable. Your trade requires, and will appreciate the BEST. You get it when you order "Kent" bottled Pickles. Don't allow substitution. There are plenty CHEAPER brands on the market but NONE BETTER.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

. . Quality Is Our Aim . .

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

Central Business College

TORONTO AND STRATFORD.
Canada's Greatest Business Schools.
FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.
Others have found it a paying investment Why don't you try it?
Write for catalogues.
SHAW & ELLIOTT, Principals.

Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



½ size fac-simile of package.



½ size fac-simile of package.



½ size fac-simile of package.



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'F'G COMPANY
London. Toronto. Montreal. Winnipeg.

dessert clusters, Bordeaux and Grenoble walnuts, Sicily filberts, O. S., F. O. S. and selected Valencias; also, few boxes Argiumbau's choice layer Valencias.

James Turner & Co., Hamilton, have in store an elegant line of figs, Marcopoli packing; Superior and London layers in 28-lb. flat boxes and in 10's and 14-oz. boxes.

The grated pine-apple in two-lb. cans for. sale by Lucas, Steel & Bristol makes a delicious tart. They also have in stock Cumquants (Chinese oranges), put in pots similer to pressed ginger.

The Montreal, Toronto, Ontario, and Eastern business of the St. Croix Soap Manufacturing Co., makers of the well known article "Surprise," shows a constantly increasing volume of trade. There is scarcely a grocery store from one end of Canada to the other that does not display Surprise Soap for sale, and nothing but words of approval are heard regarding it.

W. H. Gillard & Co. report the arrival of some choice Eleme figs, prime layers, superior layers, and London layers; the first two in twenty-lb. boxes and the latter in ten-lb. boxes; also a consignment of Commadre figs in tops, which are above the ordinary. Malaga figs in taps, boxes, etc., are on the market for some time, but in quality they are not in the same class with Commadre, being thick-skinned, small, hard, and of poor quality generally.

SAMPLE-ROOM TALK.

Lucas, Steele & Bristol of Hamilton: Holiday trade this season has been so far satisfactory. The demand for fancy goods has not increased much with us, but we find no sale or demand for cheap stuff, the trade are going in for better class groceries, especially fruits, all the time. At this season it is a great pity merchants delay ordering goods until the last minute.

Mr. Strowger, manager of the Ireland National Food Co., Toronto: "We have been very busy the past few months and demand for cereal goods still continue brisk, although prices are cut close on bulk goods. We are particularly well pleased with sales of our dessicated rolled wheat in packages. We have never had so much persistent competition from American goods as the past year, and yet output has steadily increased. Our American friends will have to considerably improve the quality of their rolled goods before they can secure any steady trade here."

W. H. Gillard & Co.: A prominent Toronto banker, while visiting in Kingston a week or so ago, was delighted with a cup of tea he enjoyed at a friend's house, and bought fifty pounds from a prominent retailer handling it, ordering it sent to Toronto for his own use. This tea was Imperial Congou, one of our special brands.

Best for Wash Day.

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

MONTREAL MARKETS.

MONTREAL, Dec. 14, 1893.

GROCERIES.

The grocery market does not furnish much change this week, there being no feature in any of the leading lines. Business with outside points is not of large volume, but is fair on the whole, while the demand from the city retailers shows a disposition to pick up materially. In fact many of the houses state that they have been remarkably busy on this account since last Saturday. Of course the enquiry runs to Xmas lines such as fancy fruit, nuts, layer raisins, currant, figs, etc. Tea, coffees and spices have also attracted a fair seasonable enquiry and prices have remained steady. Sugar has shown somewhat more activity since the decline of 1-16c. which took place on Thursday, but buyers are still disposed to exercise caution on this staple. Canned goods have shown a fair degree of activity in both vegetables and fruit.

DRIED FRUIT.

The dried fruit market continues unsatisfactory and irregular in tone owing to the cutting that is still going on in some cheap lines of fruit. In fact it is said that 4c. has been shaded on ordinary grades for round lots, and we know of transactions on spot at 4 to 4¼c. for ordinary and 4½ to 5c. for prime in round lots. In a regular jobbing way however dealers protest that prices are steady especially as prime fruit is not in large supply. In fact a decided scarcity of selected grades of off-stalk is one of the features of the market. Layers are steady at 5¼ to 5¾c. in round lots and there has on the whole been a fair volume of trade both in off-stalk and layers during the week. For jobbing business we quote: Ordinary Valencia off-stalk, 4½ to 5c., according to brand; fine, 5¼c.; selected, very scarce at 6c., and layers at 6 to 6½c.. according to quality. The currant market is steady with a fair volume of business moving. We quote:—Provincials at 3⅞ to 4¼c; Filiatras, 4¾ to 5c., and Vostizzas 6 to 7½c., according to quality. The demand for figs has been quite active, a scarcity of ten-lb. boxes continuing one of the features of the market.

(Continued on page 24.)

CANNED DRIED CHOPPED

WE BUY APPLES

CORES EVAPORATED PEELINGS

STANWAY & BAYLEY

. . TORONTO . .

Grocers Don't Keep Our Goods

(If they are Awake)

THEY SELL THEM

There is a growing demand for better goods, why not try to meet the demand by selling our finer grades. **We suit all.**

WHEAT IS THE NATURAL FOOD OF MAN

Pettijohn's California Breakfast Food

Is made from the best California White Wheat and is a perfect food, pleasant, palatable, and readily assimilated by the system. It contains nourishment for every part of the body.

Snider's Home-Made Catsup

The Pioneer Sweet Catsup

and the finest ever offered to the trade. Manufactured from fresh, ripe tomatoes. Celebrated for retaining the natural flavor, combined with a delicious piquancy and **perfect blending of spice** found in no other brand. A good seller and **universally known and acknowledged as the standard.**

Snider's Soups

Twenty Different Kinds. Pronounced at various Expositions, Food Exhibits, etc., as the best. Every first-class grocer should keep them in stock.

ESTABLISHED 1842.

BATTY & CO.

123 & 125 FINSBURY PAVEMENT

LONDON, E.C.

Delicious, Enjoyable and Wholesome Preparations

Batty's Crown Pickles.
Batty's Nabob Pickles.
Batty's Nabob Sauce.
Batty's Fresh Herrings.
Batty's Kippered Herrings, etc.

Who shall be your Milkman?

Highland Evaported Cream.

Cow's milk, if perfect, is after all, the nearest approach to human breast milk, hence the best artificial baby-food.

What is wholesome for babies is certainly so for adults.

When you buy milk you want it pure and nothing else.

If you like it sweetened you add your sugar to suit your own taste.

You want it free from all preservatives and foreign substances.

You do not want a **manufactured** milk.

What do you think of a **prepared** milk?

We believe you would appreciate the great merits of our prepared milk, termed **Highland Brand Evaporated Cream.**

Wright & Copp, Sole Canadian Agents Toronto

Will supply full Particulars for above.

FLOUR AND FEED.

The following gentlemen met in Montreal last week for the purpose of fixing the standard of flour for the ensuing year. Messrs. O. M. Gould, chairman, A. McFall and I. L. Spink, Toronto; I. D. Saunby, London; Robert Noble, Norval, Ont.; C. R. Smith, Hamilton; William Brodie and Gaspard Lemoine, Quebec; A. F. Gagnon, W. A. Hastings, and W. W. Ogilvie, Montreal, the two last named being the representatives of Manitoba. Complaint was made that owing to the very short notice of the meeting given by the department at Ottawa—only three days—there was a shortage of samples from which to select standards. The setting of the standard for "straight roller" was the most important matter, almost the only important matter indeed, as this is the only flour that is sold largely by inspection—the higher grades going chiefly on the established merit of the brand—which is much the best security to the regular buyer.

The paper sack holds its own as the best package for flour. No other package, not even the barrel is so cleanly as the paper sack. No dust escapes from it, and nothing else costs as little. Small cotton sacks were used to a considerable extent years ago, and some are to be found in the trade yet, but the fact that every time they are moved their is a waste of flour, and a mess prevents their becoming popular with the tidy housekeeper, or the tidy flour dealer.

There is some complaint of flour from the present crop of Ontario wheat being less strong than that from the crop grown in 1892. The flour dealer who is grumbled at because his customers cannot get as large a loaf as a year ago may as well make it known at once that though the present crop is a good sample it is not equal in strength, at least to that of the previous year, and so help his customers to make the best of it. The crop is not, however, a weak one, only by comparison with the extra strong one of last year.

In many places in Toronto a sign is to be seen at grocery doors "Bread 6 cents the large loaf." Any one who is qualified to figure on the subject can show that a "large loaf" of bread cannot be made from good flour—or even moderately good flour—at 6 cents without entailing a considerable loss on someone. A subscriber who has given some attention to the matter claim to find in the "large loaf for 6 cents" a large amount of indigestion.

The cold weather is in, and with it one trouble for the flour dealer, that does not harass him in more equitable temperature—to wit, the trouble arising from his customers trying to bake bread out of cold flour. If every flour dealer would, when practicable, advise his customers to thoroughly warm their flour, say by standing it for a couple of hours on the back of the stove prior to baking it, he would avoid the cussedness of complaints that he had sent out bad flour.

How many flour dealers in Canada advertise their wares? In the Maritime Provinces, a good many, but in Ontario—say here in Toronto—how few. Few indeed; and yet it seems that if a flour dealer would fix on a really first-class flour, tidy up his shop, so as to make it inviting, and then judiciously announce in the advertising columns of some well read journal that he has flour that can be depended on to give satisfaction, he would work into a good trade, and when he gets a good trade it is no easy task for any rival to take it from him.

A flour and feed dealer should be able to "take stock" once a month. A little study will put him on to the way of doing it with very little labor. Nothing helps a man's business more than to know just where he stands, and what progress he is making. An experienced accountant—a gentleman who had given much time to the winding up of estates—once gave it as his opinion that nobody who kept correct books and "took stock" frequently could fail. Possibly like other rules, there may be exceptions to this one, but whoever observes closely the condition of bankrupt concerns will be strongly disposed to give a liberal measure of endorsement to the accountant's opinion.

News from Manitoba this week reports an advance of 3c. a bushel on wheat (equal to nearly 15c. on flour), with a further advance looked for. Prices are low enough to warrant some improvement, though Manitoba alone cannot sustain an advance; it must be general.

THE MARKETS.

TORONTO.

The weeks changes are insignificant. A better demand for bran and shorts has caused a slight advance, prices in local mills being $13.50 and $15 respectively. Flour is neither higher nor lower than a week ago. It keeps on the same dead level as wheat. Two or three years ago the present prices would have been thought impossible. Hetofore, when prices got into a hole, they took a turn for the better and ascended. This never failed. Just now few in the trade have backbone enovgh to voice the possibflity of history repeating itself.

FLOUR—Manitoba patents, $3.70 to $3.80; strong bakers', $3.50; white wheat patents, $3.25 to $3.40; straight roller, $2.80 to $2.95; Ontario family, $2.85 to $3.10; low grades, $2 10 to $2.25. These prices are in large lots delivered here to the trade.

MEAL—Rolled oats, $3.80 to $3.85; granulated and standard oatmeal, $3.80; cornmeal, common, $3.15; gold dust, $3.40.

FEED—Bran still continues in good demand with a further advance this week, city mills now selling at $13.00 per ton; delivered (on track) $12.50 per ton. Shorts steady, at $14 in ton lots; delivered on track, $13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32½c. per bus. on track is about value. Market prices are 32½c. to 33½c. per bus.; feed corn, 53c. per bus.

HAY—Prices are steady. Pressed on track worth $9 50 to $9.75. Farmers' loads range from $7 to $9, according to quality.

STRAW—The demand is limited, with prices steady. Pressed on track, $5.50 to $6.00 per ton. Market prices are $7 to $8 for sheaf, with loose nominal at $4 per ton.

PEAS—Steady, with sales on the market at from 56 to 57c.

ST. JOHN, N. B.

The market in flour is firmer, though there has been no marked advance, except in a very few brands, where price is up. There are large stocks here, but trade is quiet. Bran and middlings are both firmer, bran being about $1 higher. Hay is quiet, and prospects for export are not bright. Prices are as follows: Manitoba flour, $4.50 to $4.60; best Ontario, $3.70 to $3.90; medium, $3.6 to $3.70; oatmeal, $4.30 to $4.35; cornmeal, $2.55 to $2.65; granulated, $3 50 to $3 60; middlings on track, $19 to $19.50; bran on track, $18; oats on track, local, 36 to 37c; P. E. I., 38 to 40c; Ontario, 40½ to 41c.; small lots, 38 to 45c.; beans, handpicked, $1.45 to $1.50; prime, $1.35 to $1.45; split peas, $3.75 to $3 85: barley, $3.75 to $3.85; hay, on track, $13 to $13.50, in small lots $14 to $15.

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.
Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of . . . .

Chopped Feed at Low Prices

Ground White Oat Hulls
Barley Chop
Oat Chop
Pea Chop
Corn Chop
Mixed Chop

Samples and prices furnished upon application by wire or letter.

E. D. TILLSON, - - Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL Markets continued

Fancy stock have been moved at 11 to 12c., ordinary to good 8 to 10c., and mat figs 4¾ to 5c. Dates are selling well at 4¾ to 5c., and new prunes are offering both on spot and to arrive during next week at 5 to 5¼c.

NUTS.

There is a good seasonable trade doing in nuts, the volume of trade especially on city account having sensibly increased this week. Grenoble walnuts have changed hands at 11 to 13c., and Chile at 6½ to 7½c. Sicily filberts range from 9½ to 10c., and Terragona almonds 11½ to 13c. We quote Grenoble walnuts, 11 to 13c.; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c.; filberts, 9½ to 10c.; walnuts, 12 to 12c.

SUGARS.

The sugar market is steady at the decline of 1-16c., which was decided on by the refiners on Thursday last. Wholesalers say that stocks are light all over, and that if buyers were only assured that there would be no further decline in values there would be a material expansion in the volume of business. We quote refiners' prices here as follows:—Granulated, 4 7-16c. and yellows 3¼ to 4⅛c.

MOLASSES.

Barbados molasses has sold during the week at 30c. in round lots, but we still quote 33 to 34c. in a jobbing way. The tone is easy, however, and shading results in the case of every offer for a round lot.

SYRUPS.

The syrup market is dull and quiet, 1⅜ to 2c. being still the range for Canadian. American is quiet at 18½ to 25c. per gallon as to quality.

TEA.

The tea market continues dull and uninteresting. Brokers say that the wholesale houses are not showing the least disposition to do business, being satisfied with picking up desirable lots here and there. The only round lots that have been moved during the week have been Japans on the basis of 16½ to 18c. We quote Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c.; and finest 23 to 32c.

COFFEES.

The coffee market is quiet, but steady, light offerings of Maracaibo stock being the feature. Rio is firm and there is very little of it offering. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19.; Java, 24 to 30c., and Mocha, 25 to 28c.

SPICES.

Enquiry for spices has picked up materially this week, especially for nutmegs, pimento, etc., and prices rule firmer. We quote: Jamaica ginger, 16 to 18c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6 to 7c.; and nutmegs, 65 to 70c. to $1.

RICE.

The demand for rice during the past week has been slow, dealers generally having stocked up before the close of navigation. We quote: Japan standard, $3.75; standard B, $3.40; English style, $3.20; choice Burmah, $3 85; Japan crystal, $4.25; Patna, $4.25 to $5; Carolina, $6.50 to $7.

CANNED GOODS.

Under a fair demand canned goods are generally about as last quoted. A round lot of canned corn, some 1,000 dozen, was auctioned off at 57c. It was a forced sale on account of the liquidation of an estate which was sold in the Fruit Exchange on McGill street. It is the intention of the Exchange to hold reguler auctiou sales of canned fruit and vegetables during the season in addition ordinary green fruit, which will make matters more interesting. We quote tomatoes 75 to 80c., corn 75 to 80c., peas 90 to 95c, strawberries $2.75 per doz., raspberries $1.80, salmon $1.25 to $1.27½ for best brands and $1.05 to $1.10 for cohoes, lobsters $1.60 to $1.75, mackerel $1 to $1.05.

GREEN FRUIT.

The apple market is firm, No 1 selling at $3.50 to $4 and No. 2 $2.50 to $3. Malaga grapes are in brisk demand this week at $4 to $6 per keg, and Catawbas 22 to 25c. per basket. There is a good demand for Florida oranges and prices are firm, car lots selling at $3 per box. Lemons are in great deal better shape than last week, and move well at $3.50 to $5 per box.

FISH.

There is a good demand for fish, both fresh and pickled. In reference to the speculation in green cod noted last week we learn that there are about 2,000 barrels held here on this account, and it is predicted by some that the deal may not be as successful as expected, as fresh caught fish have been arriving freely, causing the older fish to be neglected. Fresh lake trout are moving freely at 7 to 7½c., and No. 1 lake trout in kegs are quoted at $4.50, and whitefish in kegs $6. Haddock rules strong. We quote: No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5 to $6; No. 1 green cod, $4.75 to $5; Labrador salmon, $14 to $15 per bbl.; B. C. do., $12 to $12.50; No. 2 mackerel, $12; finnan haddies, 7 to 8c.; Yarmouth bloaters, $1 to $1.75 per box; haddock, 4 to 4½c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, $5 to $6.

COUNTRY PRODUCE.

Eggs are in fair demand. Receipts are moderate and prices are unchanged. We quote: Fresh boiling 20 to 22c., candled 16 to 18c., Montreal limed 16 to 17c. and Western limed 15 to 16c. Good fresh properly dressed poultry is in good demand. Turkeys are in more liberal receipt, but the demand keeps the market well cleaned up at 10 to 10½c. Chickens are scarce, selling at 7½ to 8c. Geese are in ample supply and easy at 6c. Ducks are quoted at 8 to 9c. Onions are firmer with a moderate demand at $1.90 to $2.25 per bbl. Demand for potatoes is equal to the supply, and we quote 60 to 65c per bag in round lots and 5 to 10c. per bag more for small lots. Maple syrup is a slow sale at 50 to 65c. per can and sugar 6 to 7c. per lb. Beans are steady at $1.35 to $1.50 for hand picked aad lower grades $1 to $1.25. Hops are quiet. We quote 17 to 19c. for fair to good 1893 growth, yearlings 14 to 15c. and old stock 7 to 10c. There is a fair demand for heavy choice comb stock at 12 to 13½c., and dark buckwheat comb at 10 to 12c. Extracted is a slow sale at 7 to 8½c. for new and 5 to 6c. for old.

PROVISIONS.

The provision market is quiet. Pork packers are rather easier in their views, but quotations are unchanged. Lard and smoked meats are in fair enquiry. Canadian short cut, per brl., $17.25 to $18.25; mess pork, western, new, per brl., $17.50 to $18; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11¼ to 12c¼.; bacon, per lb., 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 8½c.

BUTTER AND CHEESE.

The cheese market is very quiet at the moment. There is practically nothing doing and prices are unchanged. We quote: Finest Ontario fall cheese, 11 to 11⅛c.; finest Townships fall cheese, 10¾ to 10⅞c.; finest Quebec fall cheese, 10⅝ to 10¾c.; medium grades, 10½c.; cable 55s.

A fair local jobbing movement is noted in butter, but the market is on the whole quiet. We quote as follows:—Finest fall creamery, 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20.

MONTREAL TRADE NOTES.

A New York firm were offering a round lot of black teas here this week at 12c.

Round lots of nutmegs have brought as high as 70c. from brokers' hands here during the week.

J. A. Gillespie of Gillespie & Co. is compelled to remain at home this week, being seriously indisposed.

Sugar refiners marked down their prices last Thursday 1-16c., but the fact has not induced much improvement in the demand.

W. T. Costigan of W. T. Costigan & Co. is still in New York. He writes that the New York market is rather easier in dried fruit.

Layer raisins which have been held in bond in New York for over a year are offering very low on this market, but buyers don't appear to want them very badly.

Vipond, McBride & Co. have now on the way from New York 800 boxes of prunes. They turned over a large consignment of Florida oranges at the top price of $3 this week.

Between Saturday and Tuesday Caverhill, Hughes & Co. report that business was as brisk with them as at the same time in any previous year. This they consider an encouraging sign.

L. H. Dobbin, the Montreal representative of N. A. Taussig & Co., New York, reports a good demand for Barbadoes molasses. He reports that he has recently closed out several round lots.

Messrs. Frank Magor & Co. are offering just now some attractive lines of spices, etc., which are just the thing for the Christmas trade, as they are put up in a handy shape in one-ounce tins. They call attention to their advertisement in this respect, especially in the west.

OUR SPECIAL SUGAR CABLES.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet Dec.	Beet March.
	s. d.	s. d.	s. d.	s. d.
Dec. 7.....	15 3	12 6	12 9	13 00
Dec. 8.....	15 6	12 6	12 7½	12 10½
Dec. 9.....	15 0	12 6	12 5	12 9
Dec. 11.....	15 0	12 6-9	12 4½	12 8½
Dec. 12.....	15 0	12 6-9	12 3	12 6
Dec. 13.....	15 0	12 6-9	12 3	12 6½

Large Discounts

. . TO . .

Liberal Buyers

OF FANCY CHINA, RICH GLASS, FINE LAMPS.

IT WILL PAY ANY DEALER TO VISIT OUR SAMPLE ROOMS

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

New Goods.

Just arrived, Keiller's Dundee Marmalade, fresh, in 1 and 2 lb. pots and 7 lb. tins.

Also Morton's fine "Kippered Herrings," "Herrings in Tomato Sauce," "Fresh Herrings," "Herrings a la Sardine," and "Preserved Bloaters."

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

New Peels

New Dates

New Figs

New Nuts

New Malaga Fruits.

Full Lines Now in Store.

J. W. LANG & CO.

59. 61, 63 Front St. East, TORONTO

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

PRUNES New Bosnia, Sphinx and Atlas brands.

: also :

Bordeaux "Bags"

SPECIAL VALUE

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected Raisins of the finest quality.
Also new Tarragona and shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

MINCE MEAT

IN 5 LB. AND 27 LB. PAILS.

Guaranteed made of the finest materials, and scrupulous care taken in its preparation.

F. W. FEARMAN,

HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

FIGS

Choice Eleme.

PERKINS, INCE & CO.

41 and 43 Front St. East

..NEW..

Sphinx Prunes

All qualities in Cases.
Extra Choice in Half Cases.

NEW **Figs** AND **Dates**

Smith and Keighley

9 Front St. E., Toronto

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 14.

As the Christmas season approaches the streets of our city take on a look of business. Stores are full of people. There is not, however, the money to be spent there was last year. There is, however, a good healthy feeling all round. There are but few changes to be reported.

CANNED GOODS.—In this there is nothing new. Prices are lower than if goods had to be rebought at present prices west, as held to by packers. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95 to $1; lobsters, $1.60 to $2 05. The only goods which bring the last price are Hoegg's. Salmon $1.40 to $1.45; oysters, 2's, $2.15 to $2.35; corned beef, Canadian, $2 to $2.60; American, $2.70.

DRIED FRUIT AND NUTS.—Trade in nuts this fall has been large. Peanuts, walnuts and filberts have been bought at low prices. Brazils have been high and are getting more so. New peanuts are being offered from Norfolk very low. London's Malagas are rather scarce, but Californias are coming in freely at low figures and the want of the other is not felt. California raisins are extra good this season. A few new French prunes have been offered. Off stalk Valencias, 4½ to 4¾c.; Valencia layers, 5½ to 5¾c.; London layers, $2 to $2.25; currants, bbls., 3½ to 4c.; cases, 4 to 4½c.; cleaned, currants, in 1 lb. cartoons, 8 to 8½c.; dates, 5½ to 6½c.; prunes, 6¾ to 7c.; dried apples, 6½ to 6¾c.; evaporated apples, 11 to 11½c.; French walnuts, 11 to 12c.; Grenobles, 13 to 14c.; almonds, 13 to 14c.; Brazil, 13 to 14c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.

SUGAR—Is off another ⅛c. since last report. Prices on the other side of the Atlantic are very low, and at present the market is in a very unsatisfactory shape. Granulated, 4⅜ to 4⅞c.; Yellows, 3¾ to 4⅛c.; Barbadoes, 4 to 4⅛c.; Paris Lump, 6 to 6¼c.; Pulverized, 6¼c.

MOLASSES AND SYRUP—The market is firm and demand is good. Good Barbadoes is hard to get. Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 31c.; Porto Rico, in 45 gal. packages, 31 to 32c.; Antiqua, 28 to 29c.; Sugar Syrup, 35c.

DAIRY PRODUCTS—Good butter is scarce and finds a ready sale, but the article is not yet scarce enough to make it easy to sell poor quality. Eggs are hard to give away except it is a sure thing that they are fresh. Cheese, though quiet at present, shows signs of advance, prices in England being higher, and prospects are for a good demand. Eggs, 18 to 20c.; butter, creamery, 23 to 25c.; dairy, 20 to 23c; store packed, 18 to 20c.; cheese, 11c.

FRUIT—Apples are quiet, and on account of the fact that they are keeping so poorly the sale is being forced. Oranges are lower, both West India's and Florida's arriving in large numbers, though not in the best of order. Apples, $2.00 to $3.25; West India oranges, $4 per brl.; Florida's, $3 per box; lemons, $4.50 to $5; grapes, $4.75 to $5 per keg; cranberries, $6 25 to $6.75; cider, 25c. per gal.

PROVISIONS—The feeling in pork is easier, and round hogs are off. Demand is light. Clear mess pork, $20 to $21; P. E. I. mess, $18 to $19; plate beef, $14.25 to $14.50; extra plate, $14.50 to $14.75; pure lard, 11¾ to 12½c., compound 9¾ to 10c.

FISH—Dry fish are a little off ex vessel, though on account of the fact that there are not many to come forward. The price ex warehouse remains firm. Pickled fish are still scarce and prices firm. Smoked herring are a little easier. Large codfish, $4 to $4.20; medium, $3.40 to $3.50; haddock, $1.80 to $2; pollock, $1.90 to $2; herring, bay, barrels, $3 to $3.25; half-brls., $1.60 to $1.75; shad, half-brls., $6; Wolf Island herring, half-brls., $1.70; Canso herring, barrels, $5 to $5.25; half-brls., $2.50 to $2.75; Shelburne herring, barrels, $4 to $4.25; half-brls., $2 25 to $2.50; medium smoked herring, 11c.; lengthwise, 10c.

OILS—American (brls., $1.50), 15½ to 16½c.; Canadian (brls. free), 18 to 18¾c.; second, 12½ to 13c.; turpentine, 46c.; cod oil, 30 to 32c.

BREAD A LUXURY ONCE.

Among the Greek aristocrats bread was not, as with us, simply an adjunct to, but an essential portion of the principal meal of the day. The chiefs of the so-called heroic period lived almost exclusively on two dishes: roast meat over which a little flour was sprinkled and wheaten bread.

The flour was ground in a hand-mill by the female servant; it was then made into dough, a proportion of salt added and baked (as it appears from the information handed down to us) in a special part of the kitchen.

Wheaten bread enjoyed a great reputation. Homer calls it the strength of man. Bread was the first thing set before a guest. It represented civilization, whereas meat was representative of the old style.

When Odysseua fled for refuge to the palace of Alkinoos, bread is specially mentioned among the "dishes" set before him.

In the historical Hellas, bread played a similar part; it was one of the principal foods of the people, was regarded as indispensable by the better classes, and certain kinds of it were even looked upon in the light of luxuries.

The place most celebrated for bakeries—the Vienna of the time—was Athens, but we really know very little about the method of making bread there. It is characteristic of the position which bread occupies as an article of food that the Spartans, at their midday meal, only had wheaten bread on special occasions as a particular luxury. Solon also ordered that those citizens who were fed at the expense of the state in the Pryihaneion should only have white bread on extra-special occasions. In republican Rome it was the custom for each household to bake enough bread for its requirements, and not to purchase; and even under the Cæsars, when there was a goodly number of bakers in Rome, the better class families adhered to the old style of baking at home.

Such houses possessed a separate room for baking, situated next to the kitchen; this room was called pistoria (mill), for it embraced the place where the corn, etc., was ground. Bakers were called pistores (miller) until the fall of Rome although the two branches had been separated long before.

In Imperial Rome the bakers were divided into three classes: white bakers, milk bakers, and sweet bakers.

The white or wheat bakers were the chief, because they produced food, a means of nourishment; the milk bakers made buns and cakes; the third class were noted for their skill in the baking of tarts and all kinds of sweet confectionery eaten for dissert.

When we remember how closely butter is connected with bread at the present day, it is strange to read of the antipathy which existed against it in those times.

Butter was never used as a food either in Greece or Rome; it was employed chiefly as a medicament (externally in plasters and bandages, internally much as we take cod-liver oil); had pastry been made with it, the Greeks and Romans would have rejected the confectionery just as we should turn up our noses at a tart made with train oil. It is true that the Thracirns ate it, but they were only half Greeks.

In Imperial Rome there were, in addition to bakeries conducted by private people, spacious State bakeries, which played an important part in providing for the wants of the people.

The Roman ovens were just like ours. A well preserved specimen was discovered some years ago during the excavations at Pompeii; it contained several charred loaves, on which the baker's name could be plainly seen, showing of what flour they had been made.

The loaves of Pompeii weighed about two pounds; they were round and indented to admit of breaking them into eight equal parts. Similar loaves are made even now in Calabria and Sicily.—N. E. Grocer.

H. P. Eckardt & Co. have received a shipment of French plums 60's and 70's.

Lazenby's solidified table jellies are leaders of fashion, and can be procured from H. P. Eckardt & Co.

There is now being sold in this market Lazenby's soup squares. Economical, handy and delicious. H. P. Eckardt & Co. are selling them.

H. P. Eckardt & Co. have received a shipment of Arquimbau's selected layer Valencias.

THE OLD PINE TREE

That we used to tap for Chewing Gum is a thing of the past.

The manufacture of Chewing Gum to-day is a science.

It requires the most expensive machinery and the most expensive and skilled labor.

People chew gum to-day for health, and if it combines business with pleasure so much the better.

It is this combination that makes SOMERVILLE'S MEDICINAL CHEWING GUMS so popular.

COUGH CHEWING GUM.

This line is specially prepared for this season of Colds and Grippe.

It will be found equal to any cough or cold Remedy in the market. Put up 20 bars (five cents each) on a handsome standing card. Place it on your show case and it sells itself. Be sure and ask for SOMERVILLE'S COUGH CHEWING GUMS, as imitations are already being offered.

C. R. SOMERVILLE

LONDON, ONT.

HAVE YOU HAD A BOX OF OUR ADVERTISING DOMINOES, THEY ARE FREE.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

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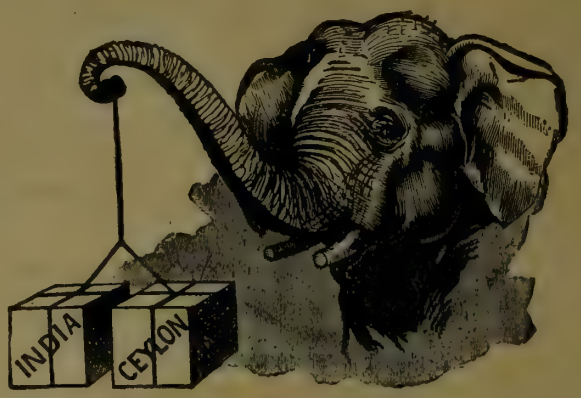
PHOENIX BRAND

CANNED CORN
PEAS
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

TETLEY'S TEAS



IN LEAD PACKETS ONLY

SEND YOUR ORDERS TO—

469 St. Paul Street,
MONTREAL
Or 30 Front Street E.,
TORONTO

TETLEY'S TEA
FRAGRANT THE CHOICEST GROWTHS OF DELICIOUS
INDIA & CEYLON



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams
Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"
Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES,
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

Sold by . . all . . Dealers every-where.

SILVER STAR STOVE POLISH

Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

A Useful Invention

for you to decorate your window with and draw trade is , . . .

ADAMS' TUTTI FRUTTI SHOW CASE

Get one from your wholesaler, or write us for Illustrated Descriptive card FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade

Xmas Notice re FINE FRUITS

We have again this year imported the **FINEST SELECTED RAISINS** ever brought to Canada. Also 225 cases **FINEST CURRANTS,** fully equal to Panaritis. Also 20 cases Choicest Layer **FIGS.** These three lines represent the finest fruit grown, and as quantities are limited, and cannot be replaced, please send your orders early.

IN STORE

Arguimbau's Fine O. S. Valencias,
" Selected "
" " "
" " " ¼ s.
" Layers " ¼ s.

New Nuts—all kinds.

1,000 Tapnets new Cooking Figs—special price lots to jobbers.

Barrels Currants,
Half Barrels Currants,
Cases Currants,
Cases Hall: Dates,
Casks Prunes,
Barrels Prunes,
Cases Prunes.

Car-load to hand Lovejoy's California Wheat Flakes—beautiful goods—special price for this month, $4.00 per case of 3 dozen—the best goods for the least money.

BALFOUR & CO.

Hamilton, Ont.

SITUATION WANTED

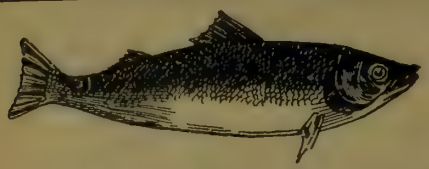
COMPETENT STENOGRAPHER AND TYPEWRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

WILLIAM HANNAH & Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Specialty of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

PELEE ISLAND WINE & VINEYARDS Co.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

There is one thing about which you may be certain!

Even the wisest sometimes err, but you CANNOT make a mistake if you invest in

TAYLORS' SAFES

For 39 years through

they have always proved to be thoroughly

RELIABLE

J. & J. Taylor

TORONTO SAFE WORKS

145 & 147 Front St. East, Toronto.

THOMAS WEST. ROBERT McCLAIN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

THE BEST !!!

NIXEY'S BLACK LEAD

REFINED

GOES THE FARTHEST

W.G. NIXEY,

LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular" BLACK LEAD

The "Most Remarkable" POLISH

Canadian Representatives:

MR. W. MATTHEWS, 7 Richmond St. East, Toronto.

MR. CHAS GYDE, 33 St. Nicholas St., Montreal.

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IN

IT

You have been asking for a first-class profitable Coffee

Here it is . . . . .

PURE GOLD SPECIAL JAVA BLEND

25c.

Ground and packed **while hot** in air tight 5, 10, 25 and 50 lb. cans.—Every can guaranteed.

PURE GOLD MANUFACTURING CO.

Our Travellers are showing Samples.

"IN THE GOLDEN DAYS"

- CHRISTMAS DELICACIES -

MALAGA RAISINS, VALENCIA RAISINS---Off-stalk, Fine Off-Stalk and 4-Crown Layers, in 14 and 28 lb. boxes.

Hallowee Dates, Grenoble and Marbot Walnuts, Sicily Filberts, Shelled Almonds and Walnuts.

AND AFTER THE WALNUTS

You want GENUINE JAVA AND MOCHA COFFEE

WE HAVE WHAT YOU WANT

Lightbound, Ralston & Co.

WHOLESALE GROCERS, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, COMPROMISES, ASSIGNMENTS.

C. Crevier, grocer, St. Jerome, Que., has assigned.

Demand of assignment on Henri Deguire, grocer, Montreal, is being contested.

J. P. Mechand, general merchant, St. Hilaire, N. B., is asking an extension.

A demand of assignment has been made on Joseph Rasconi, trader, Pierreville, Que.

James Hopkins & Son, general merchants, Hartney, Man., have been granted an extension.

Stock of Thompson & Co., general agents, Fredericton, N.B., has been taken under bill of sale.

Marcotte & Freres, 89 St. James, have assigned on demand of A. Courval. Liabilities about $40,000.

McLean & Irwin, general merchants, Kingston, Que., have assigned, and a meeting of creditors will be held 20th inst.

P. Brownlaw & Co., general merchants, Elora, have assigned to John Ferguson, Toronto, and a meeting of creditors will be held December 20.

Leopold Denis, wine merchant and trader, Montreal, under the name of L. Denis & Fils, has assigned at the Demand of Arthur Desjardins, law student, with liabilities of about $8000.

John P. McLeod, general dealer, Baddeck, has assigned to William McLeod. The liabilities are between $8,000 and $10,000 and the only preference is Messrs. A. & W. Smith, for $800.

Sutherland Bros., general storekeepers, Newmarket, who recently asked for an extension from their creditors, have assigned to W. A. Campbell, Toronto. Their liabilities are about $6,000, and their assets nominally $7,000.

The liabilities of T. & W. Murray, the Pembroke merchants who secured a compromise the other day at 50c. on the dollar were $291,774.98. The assets consisted of stock, $97,510; book debts, $60,459.70, and real estate, $81,322.98, a total of $239,292.68, showing an apparent deficiency of $52,482.30.

SALES MADE OR PENDING.

R. B. Hill, general merchant, Cloverdale, B.C., is advertising business for sale.

The stock of the estate of R. Jameson, general merchant, Petrolia, has been sold.

Stock of Mrs. B. Slater, grocer and confectioner, London, has been sold by auction.

The boot and shoe stock of T. Naud & Co., Montreal, has been sold at 55c. on the dollar.

Stock, etc., of the estate of J. W. Clark, general merchant, Norwood, is advertised for sale 19th inst.

The Empire tea store, Woodstock, was sold under mortgage last week to E. J. Coles at 61c. on the dollar.

The stock of D. K. Weber, general merchant, Hawkesville, is advertised to be sold by auction by sheriff 18th inst. The general stock of W. Willard, Port Perry, is advertised for sale the following day.

PARTNERSHIPS FORMED AND DISSOLVED

Langman & Stills, general merchants, Vernon, Man., have dissolved.

Law & Richardson, flour, feed and grocers, Carleton Place, have dissolved.

James E. Price, general merchant, Norton, N.B., has admitted Samuel Allison as partner. Price & Allison is the style of the new firm.

A co-partnership has been registered in Halifax by Nelson B. Smith and R. P. Proctor to carry on business as dealers in cheese, butter, etc., under the style of Smith & Proctor.

CHANGES.

H. P. Jacobson, grocer, Victoria, B.C., has been succeeded by Armasty & Howell.

F. Richardson, general merchant, Nanaimo, B.C., has sold out to W. H. S. Perkins.

John N. Knechtel, grocer, boots and shoes, Killarney, Man., is selling out and giving up business.

J. B. Henderson, general merchant, Carberry, is opening a branch store at Portage la Prairie.

FIRES.

R. A. Whilman, general merchant, Emerson, Man., has been burned out; reported loss $15,000, insurance $5,000.

A. A. Decado, general merchant, St. Johns, Nfld., has been partially burned out.

DEATHS.

Michael Neville, lobsters, etc., Halifax, N. S., is dead.

Charles J. Smith of Smith & Brigham, grist mill, Moosomin, Man., is dead.

THE WAY THEY DO IT.

DEAR GROCER,—Your remarks re wholesalers figures being so prominently brought out by some houses in special advertisements in daily papers are quite in order and should be much appreciated by the retail trade. Competition is now so keen and so many men on the road there is no necessity for this cheap advertising at others' expense. Many trade items are read by the public and in the majority of cases misinterpreted by them, how could it be otherwise. The grocer has a hard road to travel nowadays and this unjust information is very fully taken advantage of. The retail trade have it in their own hands to remedy this evil.

PROFIT EARNER.

Hamilton, Dec. 11, 1893.

BRUSHES, WHISKS, BROOMS



We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.

SANDWICH, ONT.

THE BEST IS THE CHEAPEST .USE.



Do You Sell

BROOMS ?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

The Wilson Tariff

Does not mention CORN, but we are offering to the trade the finest CANNED CORN packed in Canada.

⁘ CREAM CORN ⁘

Is as cream is to milk compared with ordinary corn.

Sweet, tender, easily digested.
Remember this is a FANCY pack, not cheap.

Send for Quotations.

ROSE & LAFLAMME,
DOMINION AGENTS
39 Lemoine Street, **MONTREAL**

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

LONDON SOAP CO.,
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission · The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR.

MOTT'S

BEST FOODS FOR INFANTS AND INVALIDS

Robinson's Patent Groats

70 Years Reputation 70 Years Reputation

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 14, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.	1 15	

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
'Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25

	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s. London 6s,. Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	. .
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 40
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" flats.	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13



The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

ESTABLISHED 6 YEARS

Prices Current Continued—

Sardines, key opener, ¼s	10½
" Exq. fine Fr'ch, k.op. ¼s	11½
" " " ½s	10½ 11
" " " ¼s	18½ 19
" Other brands, 9¾	11 16 17
" P & C, ¼'s tins	23 25
" ½'s "	33 36
Sardines Amer. ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¾ size, cases 50 tins, per 100	11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50-$1 60
" " 2 "	2 60 2 65
" " 4 "	4 80 5 00
" " 6 "	7 50 7 75
" " 14 "	17 25 17 50
Minced Collops, 2 lb cans	2 60
" 2 "	2 60 2 65
Par Ox Tongue, 2½ "	8 50
Ox Tongue 2 "	
Lunch Tongue 1 "	3 40 3 50
" 2 "	6 90
English Brawn 2 "	2 75 2 80
Camb. Sausage 1 "	2 50
" 2 "	4 00
Soups, assorted 1 "	1 50
" " 2 "	2 25
Soups & Boulli 2 "	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, ½ lb cans	1 40
Devilled Chicken or Turkey, ½ lb cans	2 25
Sandwich Ham or Tongue, ½ lb cans	1 50
Ham, Chicken and Tongue, ½ lb cans	1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic / Tutti Frutti Girl / Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ⅛&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
'Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	18c—30

COWAN COCOA AND CHOCOLATE CO.

	per doz
Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	30
Grocers' Style, in boxes 6 lbs each	30
8 Cakes to the lb., in bxs, 6 lbs ea.	31
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box per box	$0 36	$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40 $0 45
Pink " "	0 55 0 60
Green " "	

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 60 0 65
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	30
Jersey "	38
Laguayra "	25
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Salpetre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 12½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Sorting Up For Christmas. - -

If you have any sorting up to do, drop us a line soon as possible. Don't delay, if you are in want of goods. We do our part promptly. - - - - -

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

TEL. 528.

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	4½ 4¾
" ½ bbls	4⅝ 4⅞
" Filiatras, bbls	4½ 5
" " ½ bbls ...	4⅞ 5⅛
Currants, Patras, bbls.....	5⅝ 6½
" ½ bbls.....	5⅞ 6
" cases	6 6½
" Vostizzas, cases...	7 8½
" ½ cases	7¼ 8⅝
" 5-crown Excelsior (cases)	8 8½
" ¼ case....	8½ 8¾
" Panarita (finer than Vos.).....	9½ 10
Dates, Persian, boxes,.....	... ...
Figs, Elemes, 14 oz., per box	... ...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	... 10½
Prunes, Bosnia, casks	... ...
Bordeaux "	5 5½
Raisins, Valencia, off-stalk .	4½ 4⅝
Selected	5½ 6
Layers	6 6½
Raisins, Sultanas...	6½ 10
" Eleme	... ...
" Malaga:	
London layers.....	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets.....	2 50 2 75
Connoisseur clusters ...	3 25 3 50
Extra dessert "	....
Royal clusters.....	.....
Fancy Vega boxes.....	....
Black baskets	3 40 3 50
Blue "	....
Fine Dehesas	....
Lemons.....	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias.....	.... 4 50
" Floridas.....	3 00 3 50

DOMESTIC

Apples, Dried, per lb.....	6½
do Evaporated.....	10½

FISH.

Oysters, per gallon	$1 25
" select, per gallon	1 75
Pike ..... do	0 06 0 07
White fish..... do	0 07 0 07½
Salmon Trout..... do	0 07 0 07½
Lake herring.....p. 100	2 00 2 50
Pickled and Salt Fish:	
Labrador hering, p. bbl	5 00
Salmon trout, per ½ bbl	6 00
White Fish, ½ bbl.....	....
Smoked Fish:	
Finnan Haddies, per lb	0 06½ 0 07½
Bloaters .....per box	1 00 2 25
Digby herring..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon ..... "	... 0 13
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley..... "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy..... "	2 00
Prepared Pea Flour.... "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) .... "	1 40
Farina ..... "	1 40
Gluten Flour ..... "	3 00
Gluten Biscuits.....per lb	12½
Whole Wheat Flour..... "	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 57 ....
" Red Winter,.....	0 56 .....
" Goose.....	..... 0 56
Wheat, Spring, No 2.....	..... 0 58
" Man Hard No 1..	.... 0 71
" " No 2..	..... 0 69
" 3...	.... 0 66
Oats, No 2, per 34 lbs	28½ 29½
Barley, No 1, per 48 lbs..	40 41
" No 2.....	... ...
" No 3.....	... ...
Peas.....	.. 51
Corn	... ...

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 75
Straw Pressed. "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
Canadian, dis. 65 to 70

HORSE SHOES:
From Toronto, per keg 3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70

ROPE: Manilla 0 11½
Sisal 0 09½
New Zealand..... .... 0 08¾

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04¾ 05
" Screw, hook & strap. 03¾ 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4¾
No. 2 ..... " ..	4½
No. 3 ..... " ..	4¼

TURPENTINE Selected packages, per gal 0 44 0 46

LINSEED OIL per gal, raw 0 58½ 0 60½
Boiled, per gal..... 0 60½ 0 62½

GLUE: Common, per lb.... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....	$2 40
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks...	1 45
" 100 " ..	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	12½ 14
" Fornigetta	... ...
Almonds, Shelled Valencias	27 30
" Jordan.	40 45
" Canary ...	26 27
Brazil	12½ 13
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9 10
Pecans	13½ 15
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases	...
" Marbots	11 12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12½ 0 13
Carbon Safety.....	0 16½ 0 17
Canadian Water White.	0 17
Amer'n Water White....	018½ 0 19
Photogene	0 22

(For prices at Petrolia see Market Report.)

CHRISTMAS CARDS

IN $5.00, $10.00, $15.00, $20.00

Carefully Assorted Lots

IMMENSE VALUE

Just what You Want for Xmas Trade.

ORDER BY MAIL.

Parcels promptly sent by Mail or Express.

NEW GOODS

THE W. J. GAGE CO. LTD., TORONTO

Toronto SOAP Company

W. A. BRADSHAW & CO.

PROPRIETORS . .

Toronto

Manufacturers of

AMMONIA, PURITAN and QUEEN ANNE Soaps.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 24	$0 25
" dairy, tubs, choice	0 20	0 22
" " medium	0 17	0 19
" low grades to com	0 15	0 16
Butter, pound rolls	0 24	0 25
" large rolls	0 19	0 20
" store crocks....	0 17	0 19
Cheese	0 11	0 11½
Eggs, fresh, per doz.....	0 17½	0 18
" limed.....	0 15½	0 16
Beans	1 25	1 50
Onions, per bag.....	1 00	1 10
Potatoes, per bag.	50	0 60
Hops, 1892 crop.....	0 12	0 13
" 1893 "	0 18	0 20
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 09½	0'10
Pork, shortcut, p. bbl...	....	19 50
Hams, smoked, per lb...	0 12	0 12½
" pickled	..	0 11
Bellies	0 13	0 13½
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, pure, per lb.....	0 11	0 11½
Compound	0 08¾	0 09
Tallow, refined, per lb..	0 05½	0 06
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4¼
" Japan.....	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra.....	6½	6¾
" Genuine Carolina	9½	10
Grand Duke.	6¼	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....	$1	35
" 50 " bags	2	60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5½
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	4⅝	4.65
Paris Lump, bbls and 100 lb.bxs	5½	6
" " 50 lb. boxes.....	...	...
Extra Ground, bbls Icing.....	5¾	5⅞
" " less than a bbl ..		...
Powdered, bbls	4¾	5
" less than a bbl.....	...	...
Extra bright refined.....	...	4⅜
Bright Yellow.....	4¼	4½
Medium "	3¾	4
Brown	3½	3⅝
Dark yellow.....	3⅜	3½
Raw, brl.....	...	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	.....	10 00
Liverpool coarse.....	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2¾	2¾
E. Superior	2¾	2¾
XX	2¾	2¾
XXX	2¾	3
Crown.....	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb	
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz....	48



MORSE'S

Per box
In 5 box lots
100 bars 5 25
60 bars 3 25
Chicago Water
Electric 2 50

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—

	Per box
Eclipse, 3 lbs	$3 30
Everyday, 12 oz	4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00
Royal Magnum, per doz	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80



AMMONIA SOAP.

72 bars, per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per doz
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycer, Windsor.	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 10 Box lots.

Home Comfort	0 25
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	85	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	63c
Ingots, rough and ready, 8's	59
Laurel, 3's	49
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	52
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s caddies about about 17 lbs	42
Hawthorn, 8s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug	4s. Solace	16 lbs.	68
" " "	8s. "	16	68
" " "	8s. R. & R.	12½	68
" " chew	7s. R. & R	14½	58
" " "	7s. Solace	14½	58
" " "	8s. R. & R.	16	58
" " "	8s. Solace	15	58
O. V. - plug	8s. Twist	16	58
O. V. - "	3s. Solace	17½	58
O. V. - "	7s. "	17	55½
Derby, - "	12s, "	17½	51
Derby, - "	7s. "	17	51
Athlete, - "	5s. Twist	9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
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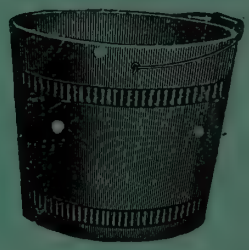
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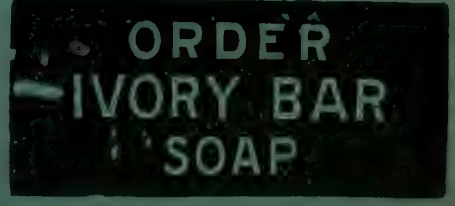
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Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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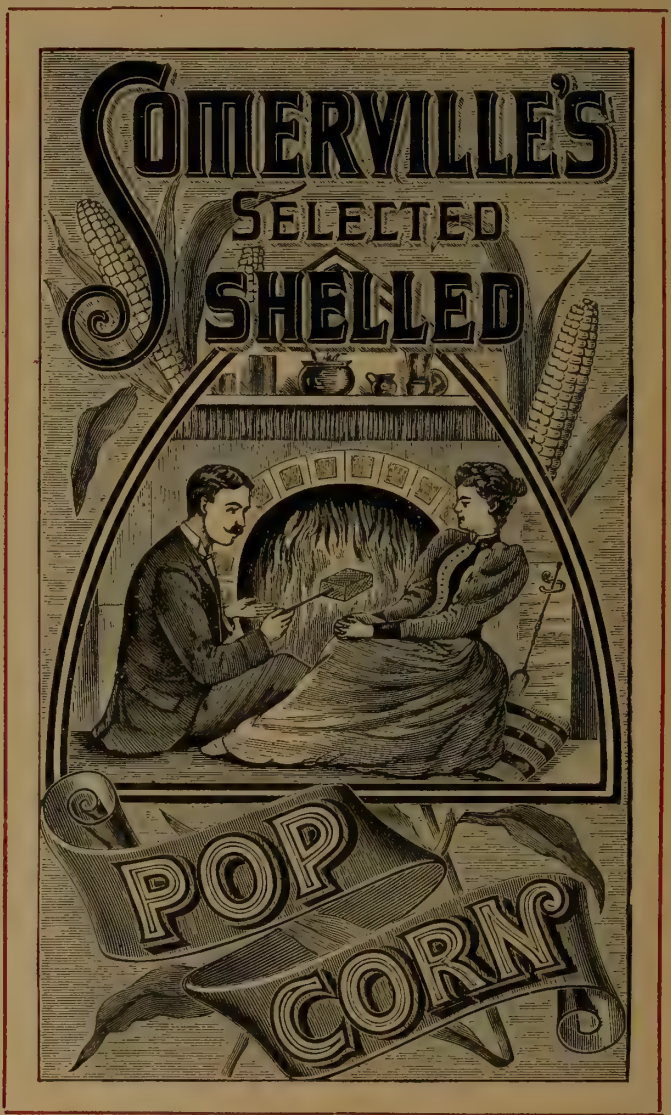
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The People Pop Corn

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VOL. VII. TORONTO DECEMBER, 22, 1893. No. 51

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Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's
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To IMITATE is FLATTERY,
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We Protect Jobbers handling our Matches from **any** drop in price, on stock in hand. . . . . .

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PERFECTLY PURE

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DELICIOUS DRINK
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NO TROUBLE
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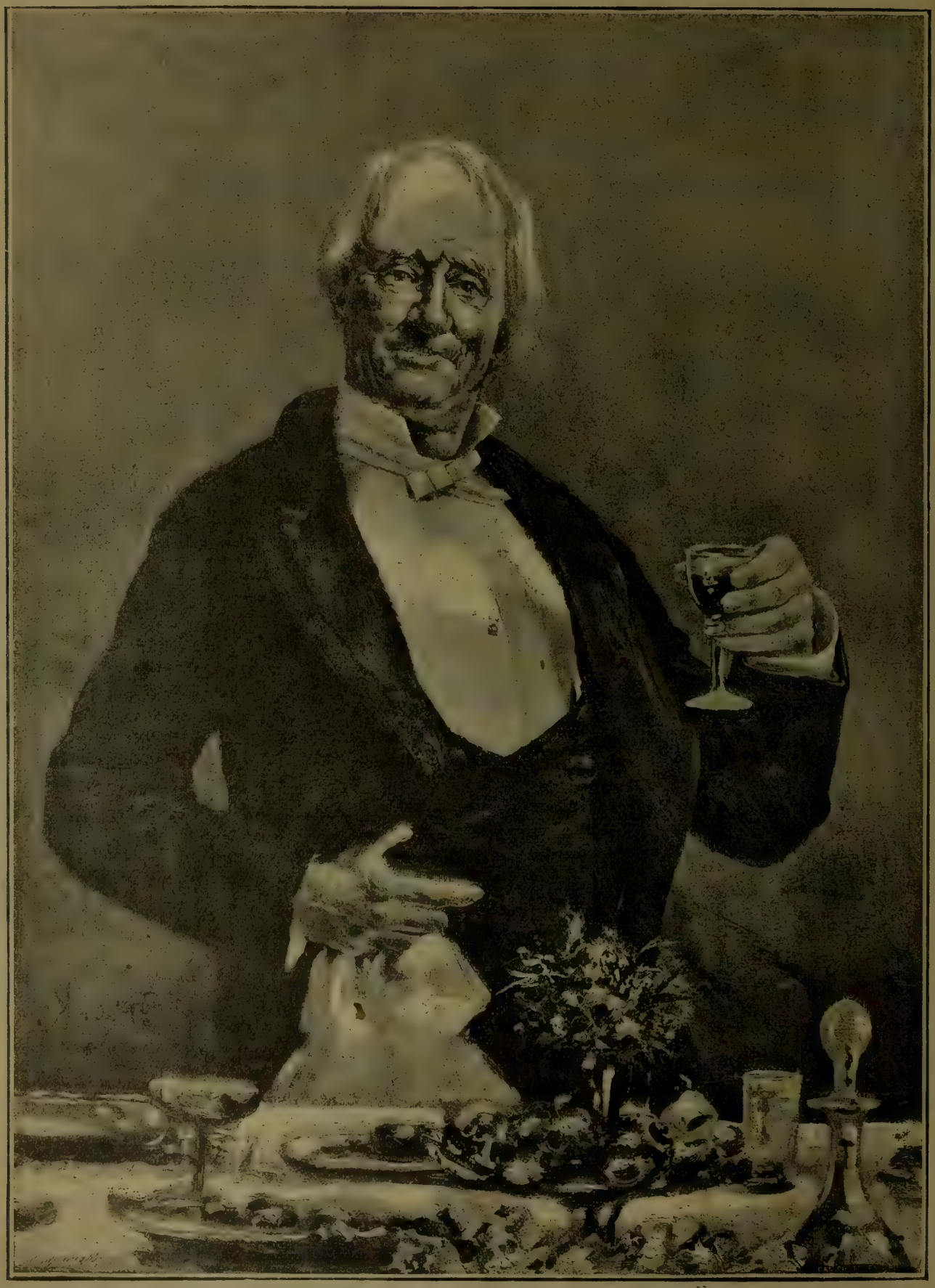
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SOLE AGENTS FOR

Ontario and the Northwest,
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and Prince Edward Island.



"WELL, HERE'S TO YOU, AND MANY OF THEM."

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

Vol. VII. TORONTO, DECEMBER 22, 1893 No. 51

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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POETS may sing of Christmas in peons of heavenly inspiration; but after all there is nothing that wears so well as the good old homely Anglo-Saxon greeting—"A Merry Christmas and a Happy New Year." There is no superfluity of adjectives in that sentence. Every word carries weight, and every word is understood by the ignorant as well as the educated, by the poor as well as the rich. "I wish you a Merry Christmas and a Happy New Year." What is their more pleasant to receive than such words as these falling from lips which are moved by the impulses of a warm and generous heart! Nothing. One may be the recipient of valuable presents; but presents in themselves are less to be sought after than the good wishes of fellow man. "I wish you a Merry Christmas and a Happy New Year" is a prayer that blesses both him who utters it and him who is the object for whose welfare it seeks. Kind words, we are told, never die; neither do the well-wishes embodied in the Christmas greeting. We are each one of us only so many atoms in the sea of humanity, and what touches one, be it evil or good, touches all.

* * *

To its readers THE GROCER wishes the enlarged form of greeting: "A Merry Christmas and a Prosperous and Happy New Year" say we. So far the holiday trade has not opened out as auspiciously as some would desire. The periodical cloud of depression that is sweeping over the world is casting some of its shadows over the Dominion, and the spirits of some merchants are dampened thereby. Where these conditions obtain merriment and happiness can scarcely be unalloyed. And yet there is no reason why all should be alloy. There are some grains of gold in every man's experience. In order to see them, all he has to do is to open his eyes and look around. He will be sure to see something in his surroundings that will help to wipe dull care away; something that he can throw into the scales and balance up things a little. The Canadian merchant can, for instance, thank his stars that his store is not in the United States, where such a large number of consumers are out of employment. In Canada we are by no means experiencing a boom. Nor are we without our quota of idle workingmen. But the great mass of our working people — in whose weal or woe the retailer is so wrapped up — exhibit no such deplorable condition. On the contrary, some classes of skilled mechanics are unusually busy for this time of year. Of course, generally speaking trade and commerce is quiet. It would be absurd to assert anything to the contrary. The fact is only too plain. But that the condition of trade is congested and alarming we do deny, and that most emphatically.

* * *

The world is passing through one of its transformation periods. The day for high prices of grain has gone. So has the value of other staples; and the price of labor is tending in the same direction. All this means that we have got to cut our garments according to the cloth. In other words, all hands have got to economise. And it is while conforming ourselves to the new conditions that we feel a little inconvenienced or hurt occasionally. But conceding that the proportion of pleasure a merchant takes out of Christmastide is dependent upon the volume of business he transacts and the profits that accrue thereto, it is obvious that he can of his own evolution do much toward securing the desideratum. The Christmas holiday trade is different from that of any other time of the year. The merchant needs to keep this in mind. In a word, it is a time when novelties for a brief season are king. Novelties, too, yield, as a rule, better profits than staples. It is obvious what it is most advisable for the merchant to do in the premises. Then a little more discrimination in regard to accounts will by no means be amiss. But there is one thing wherein much can be done towards providing the profits which some may deem necessary to a merry Christmas, and that is — stop cutting prices, stop selling at or below cost. Cutting prices is one of the greatest evils in the trade to-day, and as a cause of failures has been one of the most prolific, while as a creator of ill-feeling between merchant and merchant there is none so potent. Quit cutting; and it will not only enable you to earn proportionately higher profits, but to spend a Merry Christmas and a Happy New Year, which THE GROCER wishes all its readers may experience. But if we want a Merry Christmas and a Happy New Year we must seek them. Pleasure does not come unsolicited. Like a coy maiden, it must be sought.

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

AN ILLEGITIMATE COMPETITOR.

THE world seems made up of contrarieties. And we find not infrequently that those things we naturally expect to derive benefit from are injuriously affecting us.

The newspaper — whether it be trade, daily, or ordinary weekly — is in its generally accepted sense, one of the greatest, if not the greatest, factors in business building that the merchant possesses. If he is a wholesaler there is no medium through which he can so well get access to the retailer as the reputable and widely-circulated trade journal. If he be a retailer there is no medium through which he can so well acquaint the great mass of consumers with the character of the goods he has in stock for their inspection as the daily or weekly newspaper. But at the same time the good that some of them do is counteracted by the injury they effect as well. There are some so-called trade papers that are also culpable in this respect. But fortunately they are trade papers only in name. The classes under which they should be designated are either blackmailing or advertising sheets. These are soon known by their works.

The ways in which the interests of merchants have been injuriously affected by the daily and weekly newspaper are many and varied. Of the injury worked by the daily press we have had more than one instance lately. One has been in regard to wholesale quotations, which, published in ex tenso, have naturally gone into the hands of consumers, who knowing nothing about what they read, have readily jumped to the conclusion that the retailer was a leach living in ease and luxury on the exorbitant profits he is sucking out of them. Other instances have been from time to time cited of late, one, it will be remembered, only a few weeks ago, when one of the leading daily papers of Toronto allowed itself to be used by a gang of advertising fakirs as a medium for bleeding the merchants and manufacturers of the city of, in the aggregate, large sums of money.

A way in which some of the daily and weekly newspapers, indiscreetly at least, injure instead of benefit the merchants, is in the premiums that some of them give. Most people who have glanced over the list of premiums that some of the papers offer to subscribers, must, it seems to us, have been repeatedly struck with this fact. The moment the newspaper begins to offer as premiums the goods you are selling that moment does it become your competitor. The publisher, ninety-nine chances to one, never intended that he should assume that position towards you. But that does not, all the same, alter the fact that he is a competitor with you. Look in his paper and the chances are that he is offering as premiums the very same commodities or articles which you or somebody else are advertising in an adjoining column. If somebody were to suggest that you contribute towards buying the goods with which your neighbor was to compete with you in securing the patronage of the consumers in your locality you would naturally refuse. Then no more should the retailer advertise in the paper that so far steps out of its sphere as to trespass upon the domain of the legitimate merchant. It is scarcely likely that the merchant would have to go to the extreme of taking out his advertisement. As already stated, the publisher has probably no intention of competing with his patrons, and, therefore, all that would be necessary in the premises would be to intimate that he was trespassing upon your trade. Of course, if he refuses to move off, there is no other alternative for you but to seek some other advertising medium. But advertise somewhere or somehow.

DISHONEST EMPLOYEES.

"HONESTY is the best policy" is a proverb that nearly every man and woman of to-day has had drummed into them to a more or less extent.

But into some people it does not seem to have been drummed enough ; and one does not need to go into the by-ways and alleyways where crime is supposed to reek to discover that fact either.

A glance at the daily papers of the last few weeks demonstrates that there is room for the old proverb being at least practiced, if not taught, in many business places.

Of late dishonesty seems to be almost verging on an epidemic among clerks and persons holding responsible positions ; and it is feared that the cases given publicity through their ventilation in the police courts are but a small proportion of the thieving which is being practiced or the frauds perpetrated from time to time.

As far as Toronto is concerned we know the whole has not been told. In one warehouse alone there was only the other day a chief of a department and several clerks discharged because of dishonesty. While in some of the larger retail stores employees have been caught red-handed, but against whom their employers took no criminal action, merely discharging them on the spot.

Whether to allow dishonest employees to escape without instituting criminal proceedings is the proper course to purpose is questionable. In the first place the employee who steels money or goods from his employer is guilty of an infraction of the law of the country, and to that law is he amenable. Therefore the employer who allows a dishonest employe to go free is in reality compounding a felony. Of course there are instances where leniency may be shown, and that is where a young man or woman who has previously borne a good character has, on the impulse of the moment, or under unusual temptation, taken the first false step. But in cases where it has been discovered that dishonesty has been carried on systematically it is a positive injustice to the community to allow the perpetrator to escape the consequences of his misdeeds, as he has more than once been allowed to do of late.

So numerous of late have these petty cases of thieving become that merchants who employ large numbers of hands are beginning to get serious over the matter ; and well they might. We know of a case the other day where, while there was known to be extravagance and neglect of business on the part of the employer, there was well-grounded suspicion that his failure was caused in part at least by systematic thieving on the part of employees.

"Honesty is the best policy," let people say what they will. In the rush for existence and in the keenness of competition there are often strong temptations on the part of merchants as well as clerks to swerve when the occasion, as they think, demands it, from the path of integrity. Indeed, there are some, and among them merchants, who hold that a man cannot remain in business and be strictly honest. They never made a greater mistake in their lives. "Honesty is the best policy."

As to the dishonesty of employes, it is just a question whether, in some instances, the employer himself is not responsible to some extent for its existence. If he pays salaries to the young men or the young women in his establishment which he knows is not sufficient to keep body and soul together, no matter how frugal they may be, and dress as respectably as the character of his business demands, he cannot but expect that some of them will be led to acts that are dishonest. Of course there is a difference between low wages and starvation wages. The law of supply and demand regulates the price of labor as well as the price of commodities, but the employer knows when the limit of the one is below the living stage as well as if an article offered him is below the price which it could be honestly produced. Then if a merchant allows a clerk to palm off on a customer goods that are not what they are represented to be, he can hardly be said to be setting a good example for his emplayees. It is to be feared that there are some employers as well as some employees who need to remember the old proverb a little better.

A Minnesota merchant, who was compelled to go into bankruptcy, issues the following manly statement : "It has been the greatest sorrow of my life to know that through my misfortunes others have suffered, but I trust that I may yet be of service in assisting the closing up of matters to the benefit of my creditors. It is my purpose to devote the balance of my life to the task of making good the losses of those who have suffered through my business reverses.'

HINTS FOR CHRISTMAS TRADE.

BY H. E. WILTON, SPRINGFIELD.

AT this season of the year, and as Christmas is close at hand, every merchant is looking forward to an an increase of business, and as the summer months are the harvest for the farmer, so are the present days the harvest for the grocer. In expectation of a larger trade, stocks are being increased and every imaginable scheme worked out to catch customers, some of which are good and some bad indeed. One bad habit of many merchants at this season of the year is in cutting prices. Go where you will, you will find circulars, posters, etc., announcing great cuts in groceries for the Xmas trade. Why should this be? This is the time when every merchant should not only do a larger trade, but also maintain the regular prices, which, by the way, are already fine enough. Instead of this, however, many will resort to the system of "cut and slash." Then after the Christmas and New Year trade is over, and they figure up the amount of business done, they will find that although a large trade may have been done, the profits are all gone, and they are just exactly where they were before the Christmas trade commenced, minus their own time and labor and the profits which could just as well been made as lost. There is no advantage in doing a large trade unless something is made, and why so many groceries will persist in this cutting of prices at the very time when they should not is a mystery to me.

There are times in the year when a reduction of prices on certain articles may be an advantage, take for example the dull midsummer season, when farmers are all busy and trade in general quiet. At this season, when cash is also scarce it is sometimes a good plan to force business by a few cuts in prices on lines of goods not then staple stock. And while even in the busy season it is always best to keep your business well before the public by good newspaper advertising, the time for increased advertising and special effort in promoting trade is in the dull season, when, too often, many merchants sit quietly down, and while waiting for better times, wonder how it is that trade continues to be so quiet. Keep at all times your business well before the public, but by no means do not reduce your advertising account in the dull season. In my estimation, the main qualifications for a successful business is a neat, clean and attractive store; buy often and keep fresh goods; do a cash business and sell your goods at a fair living profit; have one price only, and that marked in plain figures on all goods so that the customer may see it; have your window dressed neatly and change it often; build up your business on the principle of quality, not quantity, and patronize liberally your local paper; see that clerks are at all times neat in their appearance, obliging and polite, and look well after that class of customers who buy in small quantities and come often, as in nine cases out of ten they will, in the course of a year, leave you more cash than your wealthy customer. Clerks are often inclined to slight the customer who buys in small quantities. This should not be allowed. Where goods are delivered, do so with as much haste as possible. I know of two cases where good customers were lost by neglect in this matter. Let the public once learn that the quality of your goods are excelsior, that your store is always neat and clean, that both your word and that of the clerks can be relied on as truthful, and even though your prices were higher than those of your neighbor, I will guarantee that you will do a paying business. The most profitable and direct way of letting the people know these things is through the newspaper—and then do as you advertise.



W. L. Hunter.

W. L. HUNTER.

OF the many well known travelers going out of Toronto few are better known than W. L. Hunter. He first saw the light of day in London, England, and came to Toronto some 35 years ago. Since that time with the exception of three years spent in the Western Sates, he has been a resident of the "Queen City of the West." During the three years he was in the West he passed through the great Chicago fire of 1871. His connection with the grocery trade dates back to 1880, when he became assistant bookkeeper for J. C. Fitch, since retired. In 1885 he resigned, to accept an opening with J. W. Lang & Co., and with that firm he is still connected, having since he first entered its employ covered the greater part of Ontario from Renfrew, Carleton Place and Belleville to Chatham and Sarnia. His present territory covers the Midland districts and the Niagara Peninsula. Mr. Hunter was liberally educated in his youth, and since he came to manhood has had ample opportunity for acquiring a thorough knowledge of the grocery trade and its requirements, while in ambition and enthusiasm he lacks nothing. These qualifications are all more or less essential to a sucessful traveler. In Mr. Hunter's territory are included such towns as Peterboro', Lindsay, Uxbridge, Cannington, Beaverton, etc. In addition to doing service for the grocery trade, Mr. Hunter has done service for the country, having, while a member of the Queen's Own, taken part in the engagement at Ridgeway, June 2, 1866.

WE KEEP THEM OUT OF BED O' NIGHTS.

TILSONBURG, Dec. 14, '93.

DEAR SIR,—I have started business in Tilsonburg and must have THE GROCER sent to me, as it is a welcome source of information to all grocers who wish to keep up with the times.

Yours, etc.,

H. P. OSTROSSER,

(late of Port Rowan.

SALMON CANNING ON THE FRASER.

THE British Columbia salmon-canning industry is yearly growing in importance. The pack last season was enormous, particularly on the Fraser River, which is the most important centre of the industry. In the December issue of The Canadian Magazine appears an article on salmon fishing and canning on this particular river.

It will be remembered that during the last season extraordinary reports were sent across the continent by wire and mail regarding the run of salmon on the Fraser. Reports stating that the river was almost choked wich the heavy run of fish were common, but one went so far as to chronicle a party of men in a boat poleing themselves across the river on the backs of the salmon which were in a solid mass beneath. The writer in The Canadian Magazine also touches upon this peculiar feature of the annual fish runs. What he says, to some extent at least, bears out previous reports regarding the extraordinary character of the run; and what he says cannot be doubted, for he has reverend prefixed to his name — Rev. Herbert H. Gowen. "One sees," he notes, "the river in some places and at certain times almost choked with the salmon forcing their way to the upper waters for the purpose of depositing their spawn — so numerous that, as the popular saying has it, you can almost walk across the river on their backs."

During the course of the season there are several runs. In the spring there is the spring salmon, "a fine, delicious fish, but not sufficiently numerous for the canner to use." Then in July, and until the end of August, comes the great run of the year, that of the sockeye salmon, a fish smaller than the spring salmon, but more remunerative for canning. It is for this kind that the cannery is prepared, and when the sockeyes depart the cannery is shut down. Following the sockeyes, come the humpbacks, ill-shaped and deemed unfit for food. Then come the steelheads, "a beautiful fish, canned sometimes with sockeyes, but not numerous enough to be sought for their own account." Lastly come the cohoes, which run till the end of October, "and are kindly welcomed on all sides and universally esteemed."

The canning season is of but short duration. It begins about the middle of June and ends with August. The majority of the fishermen are Indians. There are also white men in plenty—English, French, Italian, Scandinavian, and a considerable number of Japanese. The most successful fishermen are those who can endure the longest hours on the water, "and in this respect the palm may almost certainly be given to the Newfoundlanders, of whom there are quite a number on the Fraser. Each boat is manned by two men, or, in some instances, by a man and his wife. One manages the boat and the other the net—no light matter when it is remembered that a salmon net is 300 yards long, and that the work of hauling includes the killing of each salmon by striking it a sharp blow on the head with a stick." This sort of work goes on all through the long night watches. What the fisherman accounts a good night depends on a variety of circumstances. In what he terms the good year the fisherman can catch during a run more than the canneries have capacity to deal with, and, therefore, a limit of perhaps three hundred fish a night is set to the exertions of each boat.

There is one particular in which the canner must be prepared before the season opens; and that is in regard to cans. "Nothing could be more interesting than this," says the writer, "and it is here that the Chinaman's share of the work comes in. Making the cans is an operation involving about fourteen several processes, from the time the boxes of tin are unshipped, piled, and counted, to the time that the traysful of cans stand ready to receive their dainty contents.

Turning to the fish again the writer says: "Here, again, time would fail to tell of the many hands employed before the perfect result is attained—certainly forty, and none of these superflous, The fish is cleaned, and it is no uncommon thing for a Chinaman to clean as many as a thousand fish a day, working like a machine, without haste and without rest. Then they pass into the hands of the Kloochmen, who wash the fish and prepare them for a sort of guillotine arrangement by which they are cut up into the requisite lengths. There is a certain amount of waste, but on an average, about thirteen fish go to a case of forty-eight cans." After the fish are cut into lengths the cans are filled and carried to the scales and weighed. Then they are taken, and by successive stages wiped, topped, crimped, soldered, piled in coolers, tested to find out whether they are air tight, and put into the boiling kettles. After a sufficient time has elapsed they are taken out and tested a second time, then placed in a retort for cooking. Next they are washed with caustic soda, after which they are wheeled to the packing room, tested with a nail, piled in trays, taken to the lacquering table, lacquered, labelled, boxed, piled and shipped. A good cannery can turn out from 1000 to 2000 cases of 48 cans per day.

It is at the close of the fishing, says the writer, that the good results of a successful season become most apparent, and perhaps the busiest time for the canner is when the pack of fish has been completed and he has to discharge his men and sell his fish. The latter process is sometimes simplified by a buyer coming along and purchasing as many as 40,000 cases at one transaction. But the work of "paying off the men is a sore vexation and trial of patience." All want to be off at once, "and to make up their individual accounts and settle disputed claims is not done most conveniently with a horde of Indians, Chinamen and white men pressing eagerly into the sacred precincts of the office and each vociferously demanding attention before the other. . . . And it is no inconsiderable amount that the fishermen have at their disposal at such a time. Of course prices vary from year to year, but the fisherman never gets less than six cents for a fish, and occasionally as much as fifteen cents, so that it is quite possible for a man to earn $100 in a night, and stories are told of men earning over $1,000 in a season." That money is plentiful is soon noticeable in the towns, where the banks are paying out at the rate of $60,000 per day. The money once in their possession, the Indians wander curiously from store to store, heaping together goods wherewith to fill their canoes for the return voayage northward." They are not particular as to what they buy; indeed, their chief anxiety is lest they should have money left on their hands." They buy flour and clothing, saddles and bridles, guns and ploughs, even coffins and gravestones. "However," concludes the writer, "as a good deal of money is left to circulate in our midst, and the Indians go home well satisfied, it is not for us to grumble. Indeed, grumbling is at a discount after the fishing, or should be, for it is the harvest of the year — a blessing to the fishermen, a blessing to the canners, a blessing to the tradespeople in our cities, and, let us hope, a blessing to the world at large which tastes our Fraser River salmon, as fresh a year hence as on the day they are caught."

STORY RE BLENDED TEA.

"JUST taste that tea and tell us if that suits your palate," said Mr. Hustwitt, who is now with Eby, Blain & Co., to me the other day as he smacked his lips and poised the spoon he held, as if he knew what he was talking about. "Yes, that is considered with many city grocers the best blended tea ever offered in Toronto. I'll tell you how I came to make up that blend of tea. It is rather interesting. About two and a half years ago the wife of one of my city customers took a trip over to Ireland to visit the old folks at their homestead near Belfast. While there she drank what they called the Belfast blended tea. She got to like it so much that on her leaving for Toronto she had to get some of this wonderful tea to surprise the folks with at home. She went to Foster, Green & Co.'s, Belfast, where she purchased two packages of the tea, paying 4s. 2d. per pound sterling for it, and brought it out as a surprise for her friends in Canada. I happened to call at her store, which is situated on Queen street west, just the day after she had ar-



Oh no, we never advertised; we thought we knew it all,
Till biz'ness took a sudden slump an' pushed us to the wall;
An' now we're knockin' 'round the world, our hopes unrealized,
An' all because we knew so much, we never advertised.

rived home. She told me that Toronto tea was only rubbish; that she had been to Ireland and had there drank the loveliest tea in the world; that her daughter had made her a cup of tea on her arrival home last night, and it was simply rubbish. 'Oh, how I long for a cup of Belfast tea,' she said. I smiled at what she said and replied, 'Why did you not bring some of the tea with you?' With that a thought seemed to strike her, for she immediately left the store, and returning in a few minutes holding a package of tea in her hand, and patting it lovingly, exclaimed, "Oh, this is the Irish tea for you!' Of course I became much interested, and asked permission to look at it, which I did very carefully, asking if I might take a little with me so that I might test it at the office. She reluctantly gave me permission to do so, I promising to see if I could possibly match it, and I would let her know in a few days. Well, like the doctors, I had to make a diagnosis of the case, the outcome of which was that I succeeded in making a fac simile tea. I then took her a large sample and told her to try it at the table at meals, and I would call again in a few days for her verdict and respective orders, which I got, and she is using the same tea to this day with surprising success. Well, sir, that lady thinks I am a phenomenon on tea. She even wanted to claim me as an Irishman, and she seemed surprised and somewhat disappointed when I told her I never made a practice of deceiving ladies, and that I unfortunately came from the next furthest sister isle, called England, and that I had never seen nor kissed the blarney stone. She said, 'Then you must have been in company with someone that had.' And now she sells and continues to drink Irish tea from Belfast without having to go there to buy it. So you see we know a little about tea after all in Toronto, and if could but get our Canadian cows to give us as good milk and cream as they get around Belfast we could beat them badly in a cup of blended tea at considerably less prices than 4s. 2d. a pound sterling retail."

Politeness, like beefsteak, had better be a little underdone than overdone.—Galveston News.

AMERICAN TARIFF AND DRIED FRUIT.

There is considerable discussion among Montreal wholesale grocers and traders generally as to the possible effect on prices of foreign dried fruit in case there is any reduction in the American duty on it.

Theories vary as to the influence it will have on the market for dried fruit in Canada. The majority seem to think that it will tend to lessen the influence that stocks of fruit in New York frequently have on prices in Montreal.

It is often the case—these people say—that a line of dried fruit, which has been held in bond for over a year at the former port is offered to Montreal buyers at almost anything it will bring. The New Yorkers do this owing to some deterioration in the goods or because stock that has been held over a year cannot compete with new fruit, and naturally so. It does not profit them therefore to pay a duty of 2½c. per lb. in New York if they can sell it in Canada and only pay a duty of about 1½c. If the duty is removed there will be no reason to do this, and besides it will tend also to increase the consumption of foreign dried fruit across the lines. This result will of course relieve the New Yorkers of the necessity of finding a market elsewhere for such lots of goods as the ones referred to above.

In this connection a well known Montreal broker cited a case in point. He said that a line of layers which had been held in bond in New York for over a year had been put into the hands with authority for him to sell it at anything he could get. This tends to illustrate the position above outlined, and in the case in question it was only the poor quality of the lot which prevented it being sold, and so competing with higher priced stock already on Montreal wholesalers' shelves.

The majority of the Montreal traders hold, however, that the possibility of any reduction in the American duty on foreign dried fruit is very remote. They say that the interest of the Pacific coast growers will be sufficiently strong to upset any effort in this direction being carried to an ultimate conclusion. In any event they hold that it can hardly have effect on prices on fruit at present in Canadian sellers' hands, for the reason that the provisions of the Wilson Bill itself enact that it does not come into force until June next.

CONCERNING RETAILERS.

C. WILSON, formerly of Wilson & Young, Seaforth, has started into business in the same place.

Harry Scully of 430 Yonge street, Toronto, has sold out, so has J. A. Fish of Spadina avenue.

Barnes & Padget, Toronto Junction, have an extra fine holiday window display. The same may be said of their stock generally.

Hutchinson & Hill, general merchants, Weston, have got an excellent stock for the Christmas trade.

D Rountree of Weston is one of the general merchants of the country who is making more than usually extensive preparations for the Christmas trade.

H. Wilson of Oakville has recovered from an attack of the grip just in time to prepare for the holiday business.

R. A. Smith, of Newmarket, is said to be showing an unusually fine display of fine groceries for the Christmas trade.

George Little, formerly with Brunlon Bros., of Newmarket, has begun business for himself in that place with a nice stock of groceries and confectionery.

Pollock Bros., formerly of Linwood, have opened up a grocery store at Wellesley and Ontario streets, Toronto.

Brown & Maxwell, grocers, Queen street west, Toronto, have about one of the best dressed windows in the Toronto grocery trade. Christmas delicacies and novelties and evergreens have beea turned to excellent advance, and the window is one of the cynosures on the street.

A number of the employees of Acton Tanning Company were "laid off" on Monday until after New Years.

NOTE BOOK GLEANINGS OF THE FAIR.

"DON'T miss it." "It's the opportunity of a life time." "As an educator it is invaluable." "It beats anything of the kind that the world has ever seen." It was these and sundry similar remarks dropped by friends of mine that induced me to spend a week in the White City towards the close of the Columbia Exhibition. All that I had previously read and heard about this, the greatest triumph of modern civilization, were as feeble in comparison as would be the attempts of a five-year-old child to describe the majesty and beauty of the great Niagara cataract. In the week I was there I saw much and yet comparatively little. I have put in many a hard week's work in my life, but yet the week I spent wending my way, twelve and fourteen hours on a stretch per day, was the hardest I ever put in. But it was a labor of love, but if an inviting seat did occasionally tempt me to rest my tired limbs, my interest flagged not.

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And then an occasional rest like this gave me an opportunity to study the conglomerate mass of humanity that was ever sweeping by or to fall into conversation with some other fellow-tired sight-seer. One peculiarity which I always noticed during such moments of ease was the large nunber of country people that were ever floating along in the tide of humanity sweeping by. In appearance they looked much the same as those we see at our own Industrial Fair. The men wore the same identical clothes, carried the same identical air, wore the same identical soft-felt hats, with the rim turned down in front, and moved along with the same identical gait. The women were dressed in just the same style, and their hats were trimmed with the same variety of colors; they wore the same identical care-worn expression as do so many of their Canadian sisters, and carried around in their arms the same identical infants in long clothes, and had tugging along at their heels the same identical chubby, candy be-smeared-faced,tired-limbed youngsters. The young men—that is the single men—were usually in groups of half a dozen. Almost invariably dangling at a waistcoat button by a piece of pink tape was a small card-board box of lunch, which was sold outside the fair grounds by innumerable hucksters.

* * *

I never had to sit down long before I fell into conversation with some one. And I did not have to "break the ice" either. It did not matter whether my next neighbor was a New Englander, a Westerner or a Southerner—I cannot say so much for a New Yorker, as I did not happen to fall in with one—he would talk. He might begin by passing a remark about the delightful nature of the weather. I am not so sure about that, however. But I do know that the first question he would put as he would turn toward me, throwing one leg over the other as he did so, would be: "What State are you from?"

When this question was put to me on the the first day I was on the grounds I would answer somewhat meekly, "Canada," but after I had caught a few of the glories of my own country, as reflected at the fair, I would swell out with pride and answer with all the emphasis at my command, "Canada, sir."

I do not know whether it was because I was a white man, or because I was not clad in furs, or whether it was because I spoke English, or whether it was that a Canadian should venture so far away from home—perhaps it was all these—but whatever was the cause, they would stare at me in blank amazement and remarked in effect, when they had recovered themselves: "From Canada! Who'd thought it! Why, isn't that a long way?"

"No, Toronto, where I came from,is only a little over 500 miles from Chicago."

One man I fell into conversation with was a farmer from near Nashville, Tenn. I was seated one night in a chair in one of the main avenues in the Manufacturers' and Liberal Arts' building. He was a long, lank, cadaverous individual, but with a face honest and simple-looking, but a face upon which was implanted much determination. First he shuffled himself up near me. The next thing he did of course was to ask me from what State I hailed. And when I told him I was from Toronto, Canada, he, like every other American with whom I had had any conversation, gave vent to the usual exclamations of surprise,although in his case they were a little more pronounced. Next he wanted to know what the farmers down down "our way mostly raised." I told him; and then I seized the opportunity to boast of the fruit, vegetables, live stock cheese and other exhibits made at the Fair by Canada, taking particular pains to dwell on those which had proved superior to those from his own country. He had seen some of the exhibits in question, and like a wise man, to use a slang phrase, "acknowledged the corn." Then I took a turn at question plying. First, I "wanted to know" something regarding the condition of the farmers in his part of the country, and fortunately I was not enquiring at the Circumlocution office. "It's bad; very bad," he said as he rested his cadaverous jaw in the palm of his hand. "Darn it, you see we ain't getting nothing for the stuff. And as for raising mules, I'm out of it. I believe in figgering out everything; and I've figgered out that to raise a mule at the prices going now—$80 to $100—I'm actually out of pocket; I might say the same thing of horses." Then I undertook to fathom him on the currency question. "What we want," he replied as he gave his knee a thump, "is more money. Yes sir, more money. With that things will improve; and until we have they won't."

"You want free silver, then?" I ventured.

"I don't care what it is, so long as it's got the Government's stamp upon it," he rejoined. "They can put it on a piece of paste board and I'll be satisfied. But I tell you we want more money. Wall street has been running this country too long." Then his wife, a big bouncing woman,came and towed him away.

* * *

One day I was leaning over a display of mica in the Mining building, when, "Mica!" I heard in a shrill voice close to my ear. Turning quickly around I encountered the gage of a woman's dark eyes. Then pointing to a large sheet of the mineral resting against which was a card with the word "Mica" printed in large letters, she said, addressing herself to me: "We always called that ising-glass."

"Yes, I know some people do," I replied, "but the proper name is mica; we call it such and as such you see it is labelled."

"Young man, where are you from?" she queried, looking me straight in the eyes.

"From Canada," I quickly replied.

"O, I thought," she rejoined as she tossed her head, "that you were a different countryman. I'm from America."

And before I could reply that I too was from America, and from the greater half to boot, she had grabbed her husband's arm and vanished in the crowd.

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Another American woman—lady I should say—displayed her native egotistical characteristics when viewing the exhibit of the Manitoba Indian Industrial School. "O, what are these," she queried, addressing an Indian maiden. But the child was not conversant with what we call on this side of the line the English language, and replied in French, which her questioner could not understand, who remarked with a lofty air: "Oh, can't you speak United States?"

* * *

If there was one class of people at the Fair to whom I became partial, it was the New Englanders. They have good honest faces, and have little or none of the boastful characteristics that have some of their fellow countrymen hailing from other parts of the Union. One afternoon I was inspecting an old plough shown in the New Hampshire exhibit in the agricultural building. What interested me more than its quaintness and vastness was that it was "made by Daniel Webster and used by him on his Marsfield estate."

"Daniel Webster's plough! "Well, now, I would so like to know how long it is," said a pleasant-faced woman, who had probably

seen half a century of life, as she held pencil to note book.

"I can tell you within a few inches," I ventured.

"Well, could you?" she rejoined. "I wish you'd try." I did, and told her that the plough was about fourteen feet long.

"Goodness me, it's that long, is it? What a length! Well, I'd like to see the man who could handle it now," she said with a laugh.

"Yes, particularly if he struck a rock," remarked a companion.

Then it came my turn to be curious. "What are these?" I asked, pointing to a group of ancient-looking wooden tools.

"Oh, this is the flax-break," she explained as she lifted the old wooden hammer that in the early days of the country had been used to crush the flax seed. "And this," she continued, as she picked up a long wooden knife that was suspended to a post, whose head was sharpened to a point like the blade of an axe, and began to wield it, "is the swinging-board, with which they used to cut off the seeds from the flax. Then they took the flax and heckled it over these sharp teeth"—placing her hand on the iron teeth through which the flax was drawn—"and then it was put over this spinning-wheel. What is this?" she said, repeating the query of one of the party, who wanted to know what a short post was with a top dug out like a mortar. "Oh, that is a mortar for crushing mush," she explained as she picked up the big wooden pestle that was standing in it, "which your forefathers and mine used. Oh, I can remember seeing my dear old grandmother use it down in my dear old New Hampshire home, for I'm a New Hampshire woman born and bred," she concluded as her face assumed a more thoughtful expression.

"How, then, did they grind their flour?" queried a by-stander.

"They didn't have any flour," she quickly replied with a laugh.

"Well, I believe they'd go hungry now if they had to eat such stuff," ventured another female spectator.

"Yes, indeed they would," chimed in a jolly, nautical looking man, who had charge of the exhibit. And then I moved on to other exhibits, sorry to part with one of the nicest motherly women I had met in Chicago.

* * *

I had a pleasant fifteen minutes' talk with the gentleman in charge of the Bulgarian exhibit in the Manufacturers' and Liberal Arts' building. He was a pleasant fellow, willing to be communicative, and from him I picked up a good deal of information about the little Balkan state which has occupied so much attention during the last fifteen years. To be brief I learned from him that wheat was the principal product of the farms; that their chief manufacturers were woolens and silks; that the schools are compulsory and that a child must attend at least six years; that the dwelling houses are not higher than two stories—"none of the 22 stories like you have in Chicago"; that they are following the European plan in regard to building cities and that the Government furnishes the plans for new building to be erected; that they have little or no literature; that they have three industrial schools in the country. "We are now," he said, "engaged in building railways; in fact we may be said to be in a railway age. Before we had railways we did not know what the people in the next village were doing. As a consequence there were no uniformity of custom or of dress. Now this is gradually being done away with and we're becoming an united and progressive people." And his dark eyes shone with pride.

* * *

Of course I went around to see the big Canadian cheese. I had heard about it before I left Toronto, and I knew of its presence before I saw it. When I got a view of the big iron sheathing in which it was encased I saw many people trying to ascend the half-dozen steps leading to the platform on which it was standing, but the proportion that traveled the whole distance and peered over the iron casing was small. All had handkerchiefs to their nose, and by the time I had drawn up along side I was glad to swathe my nasal organ in linen. Among those who were determined to see the cheese was a middle-aged man, who, by the aid of a pair of crutches, could hardly hobble along on the level, much more climb steps. "Smell or no smell, I'm going to see that cheese, Maria," he said as he began the ascent.

"O, he'll get up all right," said an old woman. "The smell will help him."

And when every body got through laughing a young urchin remarked: "You bet it will. There wus a feller here t'other day who tried to steal the cheese, and the smell was so strong that it held him fast until a cop arrived and arrested him."

"O, go along with you," said the old lady as she made a half playful whack at him with her gingham umbrella.

* * *

On my way from the Fair grounds to catch the train for Toronto I dropped into one of the many little stores where souvenir knick-knacks could be purchased. I went in more with the object of getting rid of the Yankee silver I had in my pocket. I made some purchases, and still having a dollar's worth left asked the man behind the counter if he would give me a bill for it, I remarking that I did not want to take silver back to Canada with me. "Parlez vous Francais," he eagerly asked, while his eyes sparkled with as much pleasure as if he had met with a long-lost friend. When I told him that we did not all speak French in Canada he looked surprised, and when I ventured the further information that in the part I came from nothing scarcely but English was spoken he looked sad as well as surprised.

BYSTANDER.

CHATS WITH BUSINESS MEN.

"I AM glad to see THE GROCER has undertaken to point out the evil results of wholesalers furnishing extended prices to the daily papers," said a traveler from the north to me a few days ago. "Why, do you know any amount of injury is being done to the retail trade by those quotations that are every week appearing in the Mail. Up in my part of the country every old woman thereabout is coming into town with the Mail in her hand dictating to the country merchant the price at which he shall sell them this and that that commodity, claiming that they know what the goods cost him. One merchant in Barrie, complaining about the matter, asked me how the house would like some one to publish the prices it pays for the goods it sells wholesale so that the retailer might know. I think it is a big mistake to give the daily papers quotations which go into the hands of consumers." Continued the traveler, "The proper place for these quotations is the trade papers. I'm going to speak to the boss about it, and see if the Guild can't be persuaded to take the matter up and put a stop to it. Ah, here he comes now and I'll collar him straight.

* * *

I had a brief conversation with Mr. W. Boulter of the Bay of Quinte Canning Factories, when he was in Toronto last week. He told me that he was never sold so low before at this time of the year, while of tomatoes, all he had left was some 200 cases. The especial object of Mr. Boulter's visit was to advance arrangements for the new canning factory which he is to open in the old Jacques & Hay building on the Esplanade here next spring.

* * *

I fell in with a group of grocers the other night. They were talking about dried fruit. The subject was broached by a gentleman who was praising the virtues of a certain currant cleaner which he was handling.

"Well," remarked one as he tilted back his chair, "I've come to the conclusion that the best plan is to buy first-class fruit that will not require cleaning."

"So do I," said another, "and what is more I've come to the conclusion that people are more and more turning their attention to the better class of dried fruits of all kinds. I for one have quit handling off-stalk raisins."

All agreed that the public taste was drifting toward the better class of fruit, but all were not convinced that it had gone far enough in that direction to warrant them either getting currants that needed not to be cleaned or to warrant them discontinuing the sale of off-stalk Valencias.

* * *

"There is quite a scarcity of oats and potatoes around Bracebridge," said a traveler, who had recently returned from that part of the country. "Potatoes, I know, they are getting from the neighborhood of Barrie, but from where they are getting their oats I can't say."

BYSTANDER.

EDWARD ADAMS & CO.'S GRIP MEN.

ONE of the best known wholesale grocery houses is the west is that of Edward Adams & Co. of London. And one of the chief factors in bringing about this desired condition has been that their representatives upon the road have been live, energetic men, whose first concern was the interests of the firm. The accompanying cut is taken from a photographic group of the firm's present staff of travelers, and a brighter and more intellectual, looking aggregation of "Knights of the Grip" no wholesale house in the country could probably produce.



S. Metcalfe. A. T. Cleghorn. H. V. Taylor. R. G. Lind. W. J. Boyd. R. G. Moore. Wm. Turnbull.

William Turnbull has been with Edward Adams & Co. for ten years. His trip lies along the M. C. R. and Air line, taking in such towns as St. Thomas, Essex, Amherstburg, Aylmer, Tilsonburg, Simcoe, etc., where he is well and favorably known by all his numerous customers. His home is in St. Thomas.

Hedley V. Taylor has been with the firm some fifteen years. His trip lies on the G. T. R. west of London, taking in Windsor, Chatham, Sarnia, Petrolia, etc., where he does a large business.

Robert G. B. Moore has been with the firm for about fifteen years. He goés on the L. H. & B., and W. G. & B., route north, taking in Wingham, Exeter, Kincardine, Goderich, Clinton, etc, Every grocer in these towns knows Bert Moore and all can rely upon him for good goods and right prices.

William J. Boyd has been about nine years with the firm of Edward Adams & Co. His route lies on the G. T. R. east and Wiarton branch. Woodstock, Ingersoll, Stratford, St. Mary's, Durham, Wiarton, etc., are towns visited by Mr. Boyd. He is well up in the grocery business, having been several years behind the counter, and consequently knows what is best suited for his customers, with whom he is a great favorite.

Robert Lind is also an old employee, having been eight years with Edward Adams & Co. He devotes his time to the city and towns in immediate vicinity. Bob is well up in the business and a hustler.

Andrew T. Cleghorn devotes his time to the city customers, by whom he is well and favorably known. He is a member of the firm of Edward Adams & Co.

Simon Metcalfe is known by the trade in Western Ontario as a thorough tea salesman, as he devotes most of his time and energy to pushing the Fan brand of teas. His judgment is taken as correct by the many customers he has on his list. He makes Galt his headquarters.

DRY GOODS.

MONTREAL MARKETS.

SORTING trade keeps up fairly brisk, on account of the demand for Christmas novelties and the fact that the continued cold weather stimulates inquiry for heavy goods.

At the present time of writing many of the travelers are in off the road and the balance will report at headquarters in the course of a week or so, the most of them remaining in town until the turn of the year. In fact, some of the houses are already engaged in getting up their complete lines of samples for the spring placing trip. In this connection it may be noted that orders for several spring lines of which the travelers carried samples have been coming in pretty freely; lines of brown sheetings, bleached cottons, colored cottons, cottonades, ticks, etc., and print cloths, have also been in request.

Remittances have been fair under all circumstances since our last report, and the trade seems to be fairly well satisfied in this respect.

J. G. McKenzie & Co. report that the cold weather has had an appreciable effect on their remaining stock of overcoatings and rough goods. Since the first of the month

the sorting trade in these was remarkably good with them.

Wm. Agnew & Co. thank the cold snap for clearing off several lines of ladies' cloakings in German beaver, etc., during the past fortnight.

Mr. Laurencelle, the manager of Perrin, Feres & Co.'s Canadian business, says that the firm's travelers are through with their placing trip on spring account, and that the aggregate is fully up to that of last year. They note also a disposition among buyers to go in for smaller orders of one particular line, but a greater assortment and variety of the firm's famous gloves.

Mr. F. Fisher, the manager for John Fisher & Sons' (Huddersfield) Canadian branch here, notes that his advices from the other side indicate more of a disposition on the part of English manufacturers of fabrics in Manchester, Huddersfield, etc., to cater to the Canadian trade. With the exception of the home market, the Canadian one has been of late the most profitable for them, as the Australian markets were dead and American buyers did not know what to do.

Thouret, Fitzgibbon & Co.'s travelers are winding up their placing trips for spring supplies of Jammet's French kid gloves, and state that the volume of orders on this account is fully up to if not in excess of last season's.

TORONTO MARKET.

Collections show a large improvement ever since the first of the month, showing that retailers are selling their goods, and general stocks in their hands have been lowered. The demand for holiday goods has kept up remarkably well, and the total volume of trade is satisfactory. The selling to city retailers has been much slower than usual, showing a somewhat unsatisfactory state of trade and heavy stocks. Travelers are returning for their Christmas vacation at home, and will take only spring goods when they go out again.

Gordon, Mackay & Co. report their 1894 novelties as having fairly caught buyers in every section of the country. Winsome is the word that best describes their beauty.

Alexander & Anderson announce that their travelers will be on their respective routes on or about the 1st of January with a magnificent collection of new spring and summer samples. Their dress goods as usual will be found splendidly attractive. Their collection embraces all the newest and most fashionable fabrics produced for the approaching season.

Wyld, Grasett & Darling have already received for Xmas trade a large assortment of novelties in neckwear, and expect in a few days to reinforce their stock with another shipment of nobby and desirable goods. They have a shipment of two-inch Grandees, which are now stocked in all sizes. Their new collars are stamped "Wyld's Grandee" and "Wyld's Glendowe."

Alexander & Anderson have been busy for the past month or more getting up their new spring styles of jackets, capes, etc. This firm is showing some stylish creations in this line for which they are sure to find a large and ready sale. Samples of these goods will be in the hands of their special mantle travelers in a few days, and all merchants interested in this line ought to see their collection.

Printed Swiss spot muslins promise well for the coming season. Gordon, Mackay & Co. have made liberal preparations in anticipation. Besides white grounds, delicate shades of light blue, straw, salmon, nile and mauve are shown.

It gives retailers bad habits for the wholesaler to offer seasonable goods much under value, still Gordon, Mackay & Co. claim to be showing in their silk department black Peau de Soie, new, perfect goods, 25 per cent. under the prices of last season, and they also state they cannot repeat the goods at anything like the price.

For the holiday trade John Macdonald & Co. have some English smoking coats of the best quality; all kinds of fancy handkerchiefs, including cream brocades, some novelties in men's umbrellas, and several extra lines of fancy neckwear. Some unique shades in cashmere shawls, embroidered in silk, are shown for holiday buyers, while fancy frillings and ladies' fancy parasols have been re-stocked in anticipation of holiday demands. Their holiday stock of German fancy goods has been well picked up, and only a few clearances are left.

IMPORTANT AND UNBIASSED TESTIMONY

FROM LLEADING AND INFLUENTIAL RETAIL GROCERS IN NEW BRUNSWICK.

Messrs. Harding & Smith,
Agents "Sunlight" Soap,
St. John, N.B.

St. John, N.B., Dec. 6, '93.

Dear Sirs:—It gives us much pleasure to testify to the quality of

SUNLIGHT SOAP.

We consider it the **best value for the consumer of any soap on the market.**

Yours truly,
PUDDINGTON & MERRITT.

LONDON GROCERS' ASSOCIATION.

At the regular meeting of the London Retail Grocers' Association, President W. H. Ferguson in the chair.

Connor Bros. and Chas. Stubbs were admitted to membership.

Under the head of report of committees it was announced that the committee on market by-law had carried out the resolution of last meeting and that some two or three hucksters had been convicted and fines imposed for violating the market by-law.

This question was asked: "Are the means adopted having the desired effect, viz., abating huckstering, or buying on the market for the purpose of selling on the market again?"

The committee said they had not sufficient time since last meeting to test the effect of the action taken, but no doubt a few fines will have the desired effect. There are now only two or three parties in the huckster business. The committee was empowered to continue with the means now being used until next meeting.

The question of the retail grocers of the city adopting a cash business was opened for discussion.

J. L. Fitzgerald said that the retail grocers have to enter into some definite understanding with the wholesale grocer as to when payment for goods bought are to be made—10 days, 15 days, 30 days, etc. While we sell those goods over the counter on indefinite periods of time, the accounts in many cases run on until it is the pleasure of the customer to pay. The retail grocers should have a definite understanding with their customers as to how long the account is to run, and if for one week or one month. The grocer should insist on the account being paid at that date. There would be very much less trouble if accounts were settled up in full on dates or time agreed on than on running accounts when a balance is carried over from time to time. He would like to see the grocers do a cash business or get as near to it as possible.

W. H. Ferguson said that, while in favor of cash business, he felt that there were difficulties to overeome. Many of the grocers of this city have been doing a credit business for many years and have customers who are perfectly good, and while they could pay cash if they choose to do so, they would feel it quite a hardship if informed by their grocer that they must pay cash; in fact in many cases no doubt they would feel quite insulted. Nothing would please him better than a strictly cash business, and he would like to hear the question fully discussed.

W. Sharpe thought the cash system might be adopted by degrees, one of which would be to try and induce the employers of labor to give their employees to understand that they were not in good standing with them while in debt. They could even go further and insist that they pay off a portion of their indebtedness each pay-day until clear of debt. Many an employee would not like to know that he was not in good standing with the firm employing him while in debt, and would make an effort to pay his account, and once out of debt, try to keep out.

It was remarked that some firms will not keep an employee if they know him to be in debt, unless he make an effort to pay it off.

The discussion drifted to the civil service employees' act, and it was moved and seconded that the secretary open up communication again with other retail grocers' associations requesting united action in bringing influence to bear with Parliament at the coming session to amend the act relating to the exemption of salaries of civil service employees from garnishee.

R. A. Jones thought that the Association might take up the question of trying to induce manufacturers and all employers of labor to pay wages on some other day than Saturday, for when paid on Saturday night it made it late before the employees could get to the grocery store and settle up their accounts and order groceries, thus making it very late before the grocer could get his store closed, sometimes encroaching very closely on Sunday morning.

Moved by R. A. Jones and seconded by J. L. Fitzgerald, that the question of cash business be taken up for discussion at next meeting. Carried.

Meeting closed at 5.10 p.m. Next meeting will be held on Wednesday, January 3rd, 1894.

MONTREAL WHOLESALERS.

The Montreal Wholesale Grocers' Guild at the annual meeting held last Friday in the Board of Trade rooms in that city, elected the following officers:—President, Geo. Childs, Sr. (re-elected); vice-president, C. P. Hebert (re-elected); treasurer, W. W. Lockerby; Directors, C. C. Chapot, H. H. F. Hughes and W. Kinlock; Committee of Arbitration, H. Laporte, G. E. Forbes, J. E Quintal, F. Birks and D. C. Brosseau.

DEATH OF JOHN GILLARD.

John Gillard, of the firm of W. H. Gillard & Co., wholesale grocers, Hamilton, died Tuesday evening. He had been in poor health for some time, and was unable to attend to business all last summer. Mr. Gillard was fifty-one years old, and was born in Devonshire, England. He came to Canada with his parents in 1856. Four years later he accepted a position with the dry goods firm of F. W. Gates & Co. On that firm retiring from business he bought the stock and formed a partnership with Mr. Crawford. Afterwards he was employed by James Turner & Co., of which firm his brother, Mr. W. H. Gillard, was a partner. The two brothers established the firm of W. H. Gillard & Co. The deceased was a general favorite with the trade and was highly esteemed. He leaves a widow and four children to whom and the firm THE GROCER extends its sympathy.

AFTER THE FAIR.

After the Fair is over,
After the Ferris Wheel,
After the ride on the camel,
After the Dahomy reel;
After the Plaisance music—
Picola, cornet and drum—
Didn't you feel like chewing
Somerville's Pepsin Gum?

After the ride in the wheel chair,
After the gondolier,
After you paid for you dinner,
There wasn't much left for beer.
How did you spend the balance
It wasn't a very large sum,
'Twas enough to purchase an old friend,
Somerville's Pepsin Gum.

The streets of Cairo have vanished,
So has the wild east show,
So have the beauties of nations,
And the muscular dance, Oh! oh!
But a sound I cannot get rid of
Is the man calling, bum, bum, bum,
Candy direct from Turkey
As sweet as our "Mexican" gum.

Old Vienna is now in the background,
The Cliff Dwellers are out of sight,
The Esquimaux have snapped all the pennies,
Blarney Castle went up in a fight.
Glass-Blowers from old Bohemia,
Japs, Chinese, and Africans glum,
All return to my memory plainly
As I chew Somerville's Pepsin Gum.

The Trade Review, of Montreal, looks neat, healthy and vigorous in its enlarged form and new dress.

The J. & J. Taylor Safe Works, of Toronto, made a shipment of safes to Hong Kong last week.

H. J. Brady & Co. of the Pacific sauce and vinegar works, Vancouver, announce that Mr. F. Falconbridge no longer represents them on the mainland.

Two more firms have gone into the curing of finnan haddies at Digby within the past week, giving employment to about twenty men. This makes seven firms now engaged in this business at that place.—Chronicle, Halifax.

A new tea firm began business a few days ago in the new Sullivan block, Cordova street, under the style of the East India Tea Company, the Vancover branch being under the management of Messrs. Holmes and Lee. The former has had considerable experience in London, England, as a tea blender, and the latter is well-known in this city. This firm will only handle teas of the very best quality.—News, Vancouver.

"HOW IT IS DONE"

Between Christmas and New Year, our travelers will not be out. Should you require a few odds and ends, please write us—If in a hurry wire or 'phone us "at our expense."

OUALITIES AND PRICES GUARANTEED.

Lucas, Steele & Bristol,

TELEPHONE 447 Wholesale Grocers, HAMILTON

YOU BET

TER YOUR TRADE IN KEEPING IN STOCK

AMMONIA SOAP

Satisfaction goes with every bar, and thousands of testimonials certify that AMMONIA SOAP

W. A. BRADSHAW & CO., Proprietors, - - - TORONTO, ONTARIO

BEATS THEM ALL

CAUGHT



ON

To give you customers a lovely cup of Tea during Xmas week, sell them

Ram Lal's PURE INDIAN TEA

JAMES TURNER & CO.

WHOLESALE AGENTS. HAMILTON.

EMPIRE TOBACCO COMPANY'S COLUMN

SNOWSHOE

If your trade calls for a fine, BRIGHT, SWEET, CHEWING TOBACCO, send us an order for sample four pound box of the

-: SNOWSHOE :-

brand with Dog's Head Tag.



It is the finest chewing made in Canada, and we know it will please your customers.

SNOWSHOE

EMPIRE TOBACCO CO.

MONTREAL

TETLEY'S TEAS.

"SIX years ago Tetley's tea," said David Brown, who has represented this firm since it established its Montreal branch, "was hardly known on the American continent, but in six short years it has become a familiar household word and a familiar article in every store. As such many people would like to know who is 'Tetley.' Joseph Tetley & Co. is one of the oldest established and most enterprising firms engaged in the wholesale tea business in London, England. They have been well posted for years past by innumerable friends in the great cities of the United States and Canada as to the teas where were obtainable in both countries, and as to the extraordinary and scanty importations of fine teas. They know that during the last fifteen years millions of people have left Europe ardent lovers of tea, and before residing three years on this side of the Atlatic have discontinued drinking tea altogether, or have come to take two or three sips daily of a decoction which bears no resemblance to that most delicious beverage which they had once held in loving regard as the cup which cheers but not inebriates. Joseph Tetley & Co. yielded to the pressure of their friends and sent out an expert to the United States and Canada, who, after purchasing generally the teas on sale and testing them most carefully, made his report to the London house. This report so impressed Joseph Tetley & Co. that they at once determined to establish branches throughout both countries, and it is to their foresight and enterprise that the American and Canadian people have the opportunity of judging between the teas of China and Japan, as generally in consumption here and held in light esteem, and the teas of India and Ceylon, which are universally drank in Great Britain with the the keenest relish.

"Since Joseph Tetley & Co. opened their first American branch in New York they have established other branches in Chicago, Montreal, Toronto, Winnipeg, and Victoria. Besides these their efforts have been extended to Cape Colony, Natal, New Zealand, Australia, Tasmania, Peru, Chili, Mexico, besides the principal European countries."

"The popularity of any article is a pretty fair test of its merits, and when the imports of this tea considerably exceeds those of the preceding year, 'tis for the tea dealers to ask themselves the cause, and to ascertain if it be not a better article than what they have been handling. One distinctive character of Tetley's tea is that you get 'tea,' not mere bulk of leaves. You also get strength combined with flavor, aroma, tonic qualities and a non-injurious beverage. In fact, you get tea, not a parody on it. That these teas may be invariably sold absolutely pure and of uniform quality, they are packed in leaden packages (which insures the tea keeping perfectly fresh until the lead is cut) of the weight of 1 lb. and ½ lb., bearing on the label the firm's name and also trade mark, an Elephant's Head. It must be understood that Joseph Tetley & Co. do not confine themselves exclusively to packet teas, but that their brands of Indian and Ceylon teas are standard, and can be recommended to the grocer as the best value at the respective prices."

THE GROCERS' CANDIDATE.

THE grocers of Toronto have long complained of the inattention of the City Council to matters concerning their welfare. They have at different times, by united action, compelled the civic fathers to remedy existing evils or enact new legislation; but the need of some one on the spot to watch that nothing inimical to their interest was done has long been felt. Now there is a possibility of the desideratum being secured in the person of A. R. Williamson,



whose portrait is here reproduced. Mr. Williamson, who carries on a grocery store at Esther street and Grange avenue, has been a successful business man, just the kind of material in which the present City Council is so lamentably lacking. He is out for Ward 4, and his chances for election are said to be excellent. He has always been an active member of the Retail Grocers' Association, and will get the support of that body. All grocers having votes or influence in Ward 4 should exercise them in the interest of A. R. Williamson.

Several Brantford boys instituted a dime novel club, robbed Ryerson Bros.' wholesale grocery and were arrested. In their den were found full euchre decks, wax candles, toy pistols, cigarettes, clay pipes, tin cups, which were used for drinking ale occasionally, and a brass lock, stolen from Grace Church.

To all our customers and friends

A MERRY XMAS

H. P. ECKARDT & CO., Wholesale Grocers, Toronto.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

TETLEY'S TEAS

Liberal Discount to Grocers.

A ½ lb. Sample will be sent FREE and postpaid to any Grocer

ON APPLICATION TO

JOSEPH TETLEY & CO.

469 St. Paul Street, MONTREAL

Or 30 Front Street East, TORONTO.

Marshall's Choice Scotch Fish Delicacies

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.

Specially adapted for family use. No household should be without them.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons,
Sole Agents for Canada, MONTREAL,



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 21, 1893.

GROCERIES.

THE near approach of the holidays is reflected in trade, the usual Christmas quietness now beginning to assert itself. Business however, is still fair for the season, and travelers report last week a rather busy one with them. This week they are still sending in fair sorting-up orders, showing that the buying has been of a hand to mouth character. One pleasing feature about the situation is the unanimity of the reports regarding payments all conceding that, while there is still room for improvement, they are becoming more satisfactory. Dried fruits are still occupying the most attention, although the demand for them is pretty well supplied. Fine selected Valencia raisins and Malaga fruit are scarce, while the market is almost bare of Eleme figs. Canned goods are occupying but scant attention, while in sugars about the only thing that is moving is granulated, and that not in great quantities. An improved demand has sprung up for fancy Japan rice, and spices are still going out quickly for the holiday trade.

CANNED GOODS.

There has been no material change in this line. Tomatoes, peas, and corn are moving slowly at the unchanged price of 80 to 85c. No offers have been heard from packers. In the salmon line the retail trade is, of course, supplied, and business in this particular line is consequently quiet. Ruling prices are still $1.25 to $1.35 for good red salmon in tall tins, $1.50 in flats; Cohoes, $1 05 to $1.10. Lobsters of the better brands are in fair sorting up demand, at $1.85 to $2.10 for talls and $2.40 to $2.50 for flats. Poor brands of lobster are not wanted at any price. There is a fair demand for canned fruits at these prices:—Peaches, $3 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10.

COFFEES.

The local market is still very bare of green Rio coffee; in fact, only one house on the street has any at all, and its stock is rapidly diminishing. Advices received by Warren Bros. & Boomer from Rio a few days ago state that no more orders will be received there at present owing to existing hostilities. We quote green, in bags, as follows:—Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 22 to 23c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.

NUTS.

The movement in this line is still free. Stocks are low and prices firm in the most seasonable kinds. We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; filberts, 9¾ to 10¼c.; pecans 13½ to 15c.; chestnuts, $4 per bushel; hickory, $2.

RICE.

A good demand is reported for fancy Japan rice at about 5¾ to 6¼c. In other kinds trade is dull. We quote: Ordinary 3⅝ to 3¾c., Montreal Japan 5 to 5¼c., imported Japan at 5¾ to 6¼c.

SPICES.

A good holiday trade is reported in all lines at unchanged prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

The local market remains much as before. A fair number of orders of small lots of granulated are being received, but in yellows the market is dull. Low grade yellows seem to be a little scarce at the moment on spot. As to price, 4⅝c. is the ruling figure for granulated, although ⅛c. higher than that is occasionally obtained; 3½ to 4⅛c. is the ordinary range for yellows.

Willett & Gray, in their Weekly Statistical, say: Raws—A further pressure to sell Java sugars caused a decline of ⅛c. for all grades of raw sugar, and some sales of new crop Cuba Centrifugals for shipment were included at the decline, while some of the remaining old crop were disposed of at ⅛c. per lb. below new crop sugars on account of deterioration of quality and test. It is possible that under the necessity of planters to dispose of a certain part of the early grinding of the crop that 2¾c. may be made possible, but that price would seem to be low enough even under large prospects. The reports from Cuba indicate a large crop of 1,000,000 tons and a scarcity of money in the island with which to handle it, which may lead to early and free selling. 53,000 tons of the old crop are still on hand against 21,500 tons at this time last year, so that the amount of sugar available for export from Cuba in 1894 appears to promise a full million of tons against about 740,000 tons actual exports in 1893, a very important increase of near by supplies for United States. REFINED.—There has been no change during the week. The trade is moderate only and is on the hand to mouth basis. Foreign granulated can be laid down at 3.40c. in bond, which with 25c. duty proposed by the Wilson Bill would be 3 65c. duty paid.

SYRUPS AND MOLASSES.

There is a pretty active demand for both syrups and molasses at unchanged prices. For the better class of syrups selling 2 to 3¼. is being obtained and low grade sells down to 1¾c. The idea as to price for molasses is 30 to 35c. per gallon in barrels and 32½ to 37 in half barrels.

TEAS.

The seasonable quietude in this line seems to be getting a little more pronounced. Medium grade Japans are reported to be occupying the most attention at the moment. Japans are quoted ordinarily at from 14 to 38c.; Indians, Assams and Ceylons at 18 to 45c., and Young Hysons at 35 to 40c. Brokers report a little movement in low-priced Assams and Ceylons and in high-priced fine Ceylons. Advices from England report Assams and Ceylons firm there.

DRIED FRUIT.

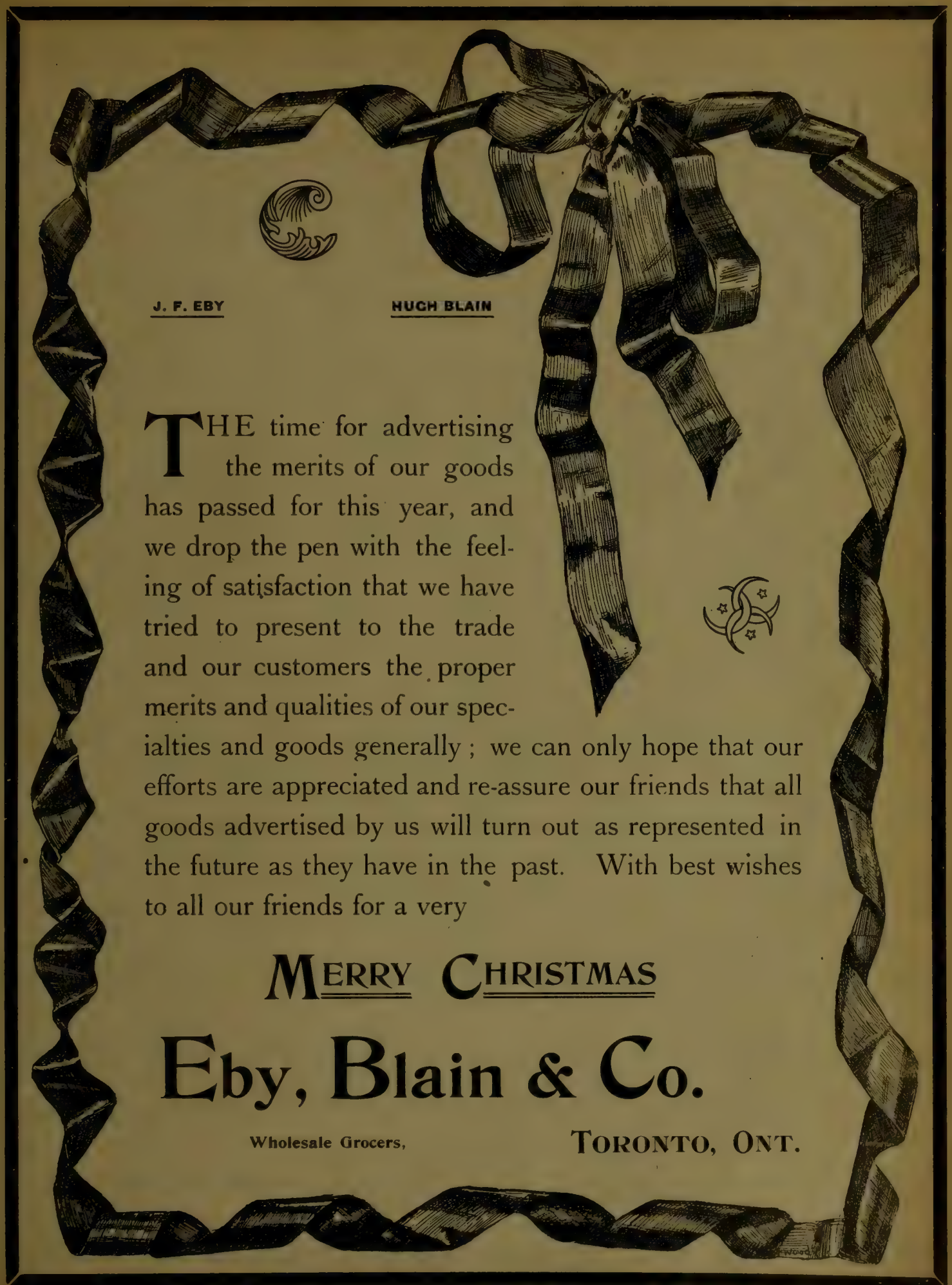
The season's trade in this line shows signs of nearing its close. The holiday trade is pretty well supplied in Valencia raisins, although a fair business is still doing. Stocks are comparatively light, while selected fruit is about cleaned out. The idea as to price is unchanged, and we quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, selected, 6¼c. Sultana raisins are in light request only. The quality of this fruit was never better; 5½ to 6½c. is the idea as to price. Malaga raisins are not much enquired after, and prices are unchanged. London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.50. Demand for Bosnia prunes is active, and they are so cheap and showing such good value that the French article is receiving, comparatively speaking, but little attention. Bosnia's are quoted ordinarily at 5½ to 7c. in cases, according to quality; French are quoted at 4 to 4½c. in boxes. Demand for currants is pretty well supplied, but for the season keep up well. Common currants are selling at 3¾ to 4c. for provincials in brls. and 4½c. in half brls.; Filiatras, 4¾ to 5c. in brls., 4⅞ to 5¼c. in half brls.; Patras, 5¾ to 6c. for brls., 5⅞ to 6¼c. in half brls., 5 to 6½c. in cases; Vostizzas, 7 to 8½c. in cases, 7¼ to 8¾c. in half cases; Panaritt 9 to 10c. Eleme figs are a scarce article on this market. The second shipment for the Christmas trade has not yet arrived, nor is it now likely to be here in time to be of much use for that purpose. The idea as to price is 9½ to 10c. for 14-oz. and $1 to $1.10 per 10-lb. box. Natural figs are quoted at 6½c. up. Dates are also pretty well cleaned out. Further shipments are on the way but they are not expected to be in time for the Christmas trade; 5½ to 6c. is the idea as to price.

BUTTER AND CHEESE.

There is a good deal of poor stuff hanging around, which makes the market appear worse than it really is. Demand is keen for the good article, but the views of holders in the country are above those of the jobbers; they want as high as 20c., which is 1 to 2c. more than the latter are willing to pay, and as large rolls are coming in freely jobbers are turning their attention to them. Creamery butter is quiet and unchanged, with jobbers paying 23 to 24c. for tubs. We quote: Dairy—Choice tubs, 20 to 22c.; large rolls, 19 to 20c.; pound rolls, 22 to 25c. Creamery—Tubs, 25 to 26c., and pound prints sell at the same price.

Cheese shows some improvement, both in regard to price and demand. One reason advanced why the cheese market has been dull on spot of late is that large quantities of late make have been held at the factories, and buyers and sellers could not get together. Lately the improvement in the English market has enabled buyers and sellers to come together again, and it is now expected that all the late make of cheese will be cleaned out at 11⅛ to 11¼c. for export purposes. Ruling prices on the Toronto market are 11 to 11½c. for July and August make and 11½ to 12c. for September and and October kinds.

(Continued on page 20.)



J. F. EBY HUGH BLAIN

THE time for advertising the merits of our goods has passed for this year, and we drop the pen with the feeling of satisfaction that we have tried to present to the trade and our customers the proper merits and qualities of our specialties and goods generally; we can only hope that our efforts are appreciated and re-assure our friends that all goods advertised by us will turn out as represented in the future as they have in the past. With best wishes to all our friends for a very

MERRY CHRISTMAS

Eby, Blain & Co.

Wholesale Grocers, TORONTO, ONT.

MARKETS—Continued

GREEN FRUIT.

Trade continues seasonably brisk. The feature of the market is the scarcity and consequent firmness of lemons. Advices from New York state that lemons are scarcer there than they have been for twenty-five years. Demand for them on the local market is active. Oranges are going out freely at unchanged prices, and a big demand is reported for Malaga grapes. Other lines remain as before. California pears are on the market, and they are selling at $2 50 to $3. We quote: Oranges—Floridas, $2.50 to $3. Mandarines and Tangarines, $2 to $2.25 half box. Lemons, Messinas, $4.75 to $5 for 300's, $4.25 to $4.75 for 360's; Floridas, $4 to $4.50; bananas, $1.25 to $2; California pears, $2.50 to $3 per box; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, $4.50 to $6 per keg. Cranberries, Cape Cod, $7 per bbl.; boxes, $2.25 to $2 50; New Jersey, $7 per bbl.; Canadian, $5 to $6 per barrel; boxes, $2 to $2.15. Apples, $2.50 to $3.50 per bbl. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

There was a good attendance at Dawson & Co.'s sale Tuesday. Two carloads of oranges were sold at an average price of $2 37 per box. One hundred kegs of grapes averaged $4.

HOGS AND PROVISIONS.

The market here is a little firmer on dressed hogs on account of a demand from Montreal and the fact that the local butchers have been better buyers. Street hogs sell at $6.25 to $6.50, and for rail lots delivered here $6 35 is the idea. Small hogs are fetching the bust price. The feeling in lard is a little firmer, and a number of small lots are going out. There is scarcely any enquiry for provisions, and the little that is moving is principally long clear.

BACON—Long clear, 9¼ to 9½c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11¼c. in tubs, 11¼c. in pails and 10 to 10¼c. in tierces. Compound 8½ to 8¾c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short cut $18 to $18.50, shoulder mess $16.

DRESSED MEATS—Beef fores, 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

COUNTRY PRODUCE.

BEANS—Dull and unchanged. Jobbers are getting $1.35 to $1.40 for sacks and barrels and $1.50 for single bushels of choice hand-picked.

DRIED APPLES—Prices firm and market quiet. As high as 6c. has been asked during the week for carload lots, but the price was entertained, buyers' views being 5c. here. The ruling price to retailers is 5¾c.

EVAPORATED APPLES—Ideas of holders seem to be getting larger. They have been asking 11c. during the week, but this is something like 1¼c. above the views of jobbers, delivered here. Jobbers are quoting 10¼ to 10½c.

EGGS—Demand fair only with prices steady at 17 to 18c. for cold storage, 22 to 25c. for new laid and 15 to 16c. for limed.

POULTRY—Receipts of poultry have been light during the past week or ten days, holders evidently deferring shipping till the latter part of the week, Prices are a little higher. We quote: Turkeys, 9 to 10c. per lb.; geese, 6 to 7c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—Market steady and demand fair. Carlots are offered on track at 55c. with 50c. bid; out of store 55 to 60c. is quoted. Farmers' loads are selling at 55c.

HONEY—There is nothing doing and prices are unchanged, at 8 to 9c. for extracted white clover in 10-lb. tins and upwards, and 14 to 15c. for sections.

HOPS—Business continues quiet and prices steady. Sales of round lots of '93's are reported at 18 to 20c., and of '92's at 11 to 12½c.

ONIONS—Quiet and unchanged, at 75 to 85c. per crate for Spanish and $1 per bag for Canadian.

SEEDS.

About the only thing to note specially is an easier feeling in alsike. Although as yet no actual change has taken place, there is no saying what day a drop may be announced. The cause is a falling off in the demand. There is very little red clover moving yet, higher prices being anticipated. There has been a little movement in timothy at unchanged prices. We quote: Alsike, $6 50 to $7 for prime to choice, and $7.20 to $7.30 for extra choice to fancy; red clover, $5.50 to $5.75 ordinarily, and $5 90 to $6 for choice to fancy; timothy, $1 to $1.25 for inferior and $1.50 to $1.60 for prime, while choice to fancy bring 15 to 20c. more.

SALT.

Trade is good and jobbing lots are moving quite freely. Prices are unchanged. We quote: Coarse sacks, 60c.; fine sacks, common, 70c.; dairy, in barrels, $1.25; coarse barrel salt, 95c.; American rock, $10.

FISH.

Trade is running fairly well, and the supply is equal to the demand. Fresh sea herrings have been circulating a little through the market during the present week at $2 per hundred; smelts selling at 7½c. per lb.; haddies are a little scarce at 7½c.; oysters in bulk are $1.10, standards, $1,65 for selects. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.50 per hundred and 4c. per lb.; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, $1.20 to $1.25 for standard and $1.75 selected; kippered cisco, 2½ to 4c. each; ciscoes, $1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; haddock and cod, 5½c per lb; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

HIDES, SKINS, WOOL, TALLOW

HIDES—Are improving a little; tomatoes are beginning to inquire quite freely, and it is anticipated among dealers that a change for the better will take place after the holidays. Prices remain unchanged at last week's quotations, namely, 3¾c. for No. 1, and 3c. for No. 2.

SKINS—Are unchanged, with no prospects of an advance. Country dealers are still holding back, awaiting an advance in prices, but until they allow their stock to circulate through the market, they cannot expect any special inducements offered by wholesale dealers.

WOOL—Remains much the same as last report, a little slow. Some choice lots have been moving at 20½c. These are exceptional cases though, and have occurred but rarely, the general run being from 17 to 20c. for pulled and fine combing.

TALLOW—Continues in good demand and dealers are paying a fair price for good quality. Culled tallow, 4½c.; rough, 2c.; select quality, 5 to 5¼c.

OUR SPECIAL SUGAR CABLES.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. 96°	Muscovado for refining.	Beet—Dec.	Beet—March.
	s. d.	s. d.	s. d.	s. d.
Dec. 14.....	15 0	12 6-9	12 2½	12 6
Dec. 15.....	15 0	12 6-9	12 3	12 6¼
Dec. 16.....	15 0	12 6	12 3¼	12 6¾
Dec. 17.....	15 0	12 6	12 3¼	12 7¼
Dec. 19.....	15 0	12 6	12 3½	12 7¼
Dec. 20.....	15 0	12 6	12 3½	12 6¾

MARKET NOTES.

Sloan & Crowther report a good trade in "Little Chief Extra Faultless" corn.

Davidson & Hay received a shipment of selected Valencia raisins Tuesday.

T. Kinnear & Co. have in stock Redpath's syrup in 2 and 3 gal. tins and 2 lb. tins.

Dawson & Co. this week received a shipment of figs, all sizes, from 14 oz. to 7-crown.

Eby, Blain & Co. have in stock finest Eleme 7-crown figs in 60's; also natural figs.

Smith & Keighley are offering a special line of Sphinx prunes, which they claim is extra quality, at 9c.

J. W. Lang & Co. have in stock a line of "7-crown" and ten-pound boxes of figs, the market in which is almost bare.

Clemes Bros. are this week receiving a carloads of bananas, fancy Messina lemons, and Uncas brand oranges; also a shipment of pineapples.

Honey is an article that is not handled as extensively as it might be. The trouble is sometimes to get the best and get it pure. R. F. Whiteside of Little Britain is adver-

WHITE & CO.
70 Colborne St., Toronto.
Oranges, Lemons, Grapes,
Jersey Cranberries,
Figs and Dates.
Dealers in Butter, Eggs, Cottolene, Lard and Honey
APPLES A SPECIALTY
Consignments Solicited. Telephone 867

THE SEASON'S GREETING!
1893 1894
CLEMES BROS.,
TORONTO

FOR DAIRY . .
BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.
We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COWAN'S
COCOAS AND
CHOCOLATES
Are Standard, and sold by all grocers.

Armour Packing Co., KANSAS CITY, MO.
Canned Meats and Soups
"Helmet" and "White Label" Brands
—: Agent :—
W. M. BOWIE, 34 YONGE ST., TORONTO

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.——

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

FAC SIMILE OF PACKAGE.


Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20 to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.
JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
TORONTO.

RUTHERFORD & HARRISON,
Wholesale Produce & Commission Merchants
76 FRONT ST. EAST, - - - TORONTO,
DEALERS IN
Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.
Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

tising a honey that the trade should inspect. It is alsike clover, in 60 and 65-pound cans, and sells at 6½c. per pound.

Business is so brisk with Eby, Blain & Co. that their employees are compelled to work till six o'clock Saturdays instead of one o'clock as formerly.

James Turner & Co. have enjoyed a fine Christmas trade. They never had a better stock to do the same with. They sold, they say, at right prices.

Eby, Blain & Co. have this week received shipments of choicest Vostizza and finest Patras currants, both in cases; also finest Vourla Sultana raisins, extra fine.

C. R. Somerville's advertisements on inside of cover and page 49 are worthy of careful perusal. He is a persistent advertiser, and that means a successful one.

W. H. Gillard & Co., of Hamilton, report Christmas business brisk, and state that their fruit trade this season has been the most successful they ever experienced.

R. H. Stewart, grocer, Gerrard and Sackville streets, has further added to the improvements noted a few weeks ago, by putting a plate glass window in his store.

Red-label Hillwattee tea is put up in 50-lb. cases, pounds, halves, pounds and halves, or pounds, halves and quarters. Lucas, Steele & Bristol report a steady trade for this brand.

James Turner & Co. have a small lot of choice late fall caught salmon trout, sent them from Manitoulin. If you want a few nice kegs order quickly. Remember these are not summer catch.

W. H. Gillard & Co. are now in receipt of a consignment of the much talked of Panarita currants. They report that the second shipment is fully up to expectations and by long odds the finest quality of currants they have ever seen.

Toronto butchers are much interested at present in a new class of beef that is being placed on the market here for the holiday trade. It is known as ranch beef—that is from cattle raised on the Northwest ranches. It is not of course the first time ranch beef has been placed on this market, but the great difference between that which has been sold on this market in the past and that which is now being shown for the Christmas trade is that while the former was coarse and from common cattle, the latter is extra fine in the grain and from thoroughbred cattle. George Griffin, the butcher at Wilton avenue and Parliament street, has twelve of these cattle hung up in his shop, and they are attracting a good deal of attention. The color of the meat is richer than one usually sees in a butcher's shop, while another peculiarity is the shortness of the neck and shanks, thus reducing to a minimum what is known as waste. The Northwest is evidently able to raise superior beef as well as superior wheat.

SURPRISE SOAP

Customers Want It.
Grocers Sell It.
Every Jobber Handles It.

THE ST. CROIX SOAP MFG. CO.,
St. Stephen, N.B.

Branches:
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

HEARD IN THE SAMPLE ROOM.

T. Kinnear & Co.: We have a lot of currants, good sample, which we are offering the trade at low prices.

Lucas, Steel & Bristol: L. P. & Co. blend is as excellent coffee, and we ask the trade to try a sample tin of it. A trial will convince the buyer of its very excellent quality.

James Turner & Co.: The peer of all tea blenders in London & India to-day is the man who supervises Ram Lal's. Therefore, to people who love a beautiful cup blended tea you should only sell Ram Lal's.

W. H. Gillard & Co.: Pettijohn's Breakfast Food is steadily winning friends throughout the country. A carload which we received not long ago is now almost exhausted. The delicate, invigorating qualities of this cereal recommend it to all requiring a pleasant as well as an appetizing food.

James Turner & Co.: Make up your mind for the coming year for a half-dollar black tea to sell only Ram Lal's. By so doing you will treble your tea trade, bowling out unscrupulous opposition and gift tea enterprises. Those that have done so during '93 are more than gratified with the result.

MONTREAL MARKETS.

MONTREAL, Dec. 21, 1893.

GROCERIES.

THE same features noted last week characterize the grocery market here this week. All the houses report being busy on goods usually in demand at Christmas time, the chief call being naturally for dried fruit, spices, etc. The orders are mainly small ones, but they are coming in often, so that the aggregate movement is considerable. There is no change of importance to note in values this week, which rule steady in all the leading lines. A fair demand has been noted for sugar at last week's prices, and the same can be said of syrups and molasses, while dried fruit, spice and several lines of canned goods have furnished general activity in a jobbing way. Tea and coffee

CANNED
DRIED
CHOPPED

WE BUY
APPLES
STANWAY & BAYLEY
. . TORONTO . .

CORES
EVAPORATED
PEELINGS

"Kent" Bottled Pickles

Are honestly put up in full measure —20 oz.—bottles, from Carefully SELECTED Stock. Prepared in the best vinegar, with the purest and best spices procurable. Your trade requires, and will appreciate the BEST. You get it when you order "Kent" bottled Pickles. Don't allow substitution. There are plenty CHEAPER brands on the market but NONE BETTER.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST. - - - TORONTO.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.
PREPARED BY
M. P. CARD,
GUELPH, ONT.
Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.
Try a Sample Case

Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



BUTTERMILK TOILET SOAP



BEST SELLING SOAP ON THE MARKET



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

MONTREAL Markets continued

has ruled on the quiet side, and otherwise there are no features to note. There are complaints regarding payments from many of the houses, some attributing it to the condition of the roads in the country, which in many sections are said to be very bad. With regard to the cutting to which reference has been made before in these columns, it is hardly as bad as it was, the change being attributed to the fact that the offenders are getting tired Instances of cut rates have been cited in the case of some lines of canned goods, however, and also in fruit and sugar, but they are isolated for as a rule prices are steady as mentioned above.

DRIED FRUIT.

Though compiaints are still being made with regard to low offers on Valencia raisins, the market here is a more satisfactory one to report than the one we had to note a week ago. This is due to the Christmas demand which set in in earnest last week and has kept up ever since. No large orders are spoken of, but they are frequent, and the aggregate movement is considerable. For anything like prime fruit the general run of jobbers maintain firm prices, those noted last week ruling while round lots of off-stalk have changed hands on a fairly steady basis, viz., 4¼ to 5c. according to grade. A line of layers has been offered here from New York, but the quality is not tempting. It is a line of fruit that has been held in bond there for some time. A scarcity of selected off-stalk is still a feature of the market. In a jobbing way we quote as before : Ordinary Valencia off-stalk, 4½ to 5c. according to brand ; fine, 5¼c.; selected, very scarce at 6c., and layers at 6 to 6½c. according to quality. The currant market maintains its steady feeling, and some considerable business in round lots both on city and outside account has transpired since our last on the basis of 3¼ to 3⅜c. for common and 3½ to 3¾c. for good Provincial in barrels and 4 to 4¼c. for Filiatras in cases. We quote jobbing prices ; Provincials at 3⅞ to 4 ¼c.; Filiatras, 4¼ to 5c., and Vostizzas 6 to 7½c., according to quality. One of the features of the week has been the rapid clearance of the new receipts of prunes which arrived during the week, which were all taken from first hands at about 5½c. There are now no Bosnia prunes to be had on the market at present. Figs rule steady and fairly active at former prices, viz., 11 to 12c for fancy, 8 to 10c for ordinary to good and 4¾ to 5c for mat figs. New dates have been selling at 5 to 5¼c.

NUTS.

Nuts have continued active, as noted last week, but there are few new features to note. Further receipts have arrived, and the market has been fairly well supplied with new stock. We quote : — Grenoble walnuts, 11 to 13c. ; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, $3.75 to $4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c.; filberts, 9½ to 10c.; walnuts, 12 to 13c.

SUGARS.

The week has been a quiet one in sugar in a strictly wholesale sense. Wholesale grocers, however, have had a rather good demand in a small way on account of Christmas wants, but as a rule the disposition of buyers of this staple is to take only what they actually want. It is said that a wholesale house is selling granulated at 4⅜c., or 1-16c. under the cost price, but the trade as a whole are not doing so. English advices up to the time of writing have been easy on raw sugar, but local refiners have not been operating much as yet in the matter of next season's supplies. We quote prices for refined sugar from the refineries here as follows :—Grhnulated, 4 7-16c.; yellows, 3¼ to 4⅛c. Jobbing prices are, in most cases, at an advance of 1-16 to ¼c. on these.

MOLASSES.

Barbadoes stock is steady and quiet, a round lot changing hands at 30½c. Demand on the whole is slack, however. We quote the jobbing range as before, 33 to 34c.

SYRUPS.

There has been very little change in syrups, prices ruling steady and unchanged. Canadian in the wood has sold at 1⅝ to 2c. per lb., and American 22c. per gallon from Western buyers.

TEA.

More enquiry has been noted for tea during the week, but it is mainly enquiry and nothing more, the volume of business being small as before. Round lots of Japans have changed hands at 11 to 18½c. according to quality. We quote : Japans, common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest 23 to 32c.

In blacks a line of a few hundred packages changed hands at 12c., and another lot at the same figure.

COFFEES.

The coffee market is steady, but business is of moderate proportions. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19c.; Java, 24 to 30c., and Mocha, 25 to 28c.

SPICES.

There has been a good business doing in spices, some round lots of pimento and nutmegs moving. We quote : Jamaica ginger, 16 to 18c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6 to 7c.; and nutmegs, 65 to 70c. to $1.

RICE.

There is only a small jobbing movement in rice, dealers having stocked up pretty well, and prices are unchanged. We quote: Standard Japan, $3.75 to $4 ; "B," $3.50 ; Crystal, $4.25 to $4.50; Patna, $4.25 to $5.50; Carolina, $6.50 to $7.

CANNED GOODS.

There is no very new feature to report in canned goods, but a fair business has been done, some good sized lots of canned fruit and vegetables moving while mackerel and salmon have also received quite a lot of attention. We quote : Tomatoes, 75 to 80c., corn 75 to 80c., peas 90 to 95c , strawberries $2.75 per doz , raspberries $1.80, salmon $1.25 to $1.27½ for best brands and $1.05 to $1.10 for cohoes, lobsters $1.60 to $1.75, mackerel $1 to $1.05.

GREEN FRUIT.

The apple market is firm under very light stocks, while demand is good at $3.75 to $4.10 per barrel for round lots of No. 1, and $2.50 to $3 per barrel for round lots of No. 2. Grapes are in good demand, Malaga selling freely at $3.75 to $5 per barrel, some fancy fetching $5.50. Florida oranges run from $2 to $3 per box. Lemons are scarce, with demand good. As a consequence prices are very firm at $3.50 to $5 per box.

FISH.

A good steady business is being done in fish. Receipts are fairly liberal, but the demand is good, and all arrivals of fresh and smoked stock are moving out freely at full figures. Pickled fish also show a satisfactory activity, although supplies are rather heavy. Round lots of shore herring have changed hands at $4.35 to $4 50, and genuine Labradors at $5 to $5.25. We quote: No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5 to $6; No. 1 green cod, $4.75 to $5; Labrador salmon, $14 to $15 per bbl. ; B. C. do., $12 to $12.50 ; No. 2 mackerel, $12; finnan haddies, 7 to 8c.; Yarmouth bloaters, $1 to $1.75 per box; haddock, 4 to 4½c. ; cod, 4 to 4½c. ; boneless cod, 6½ to 7c.; hand picked malpecque oysters, $5 to $6.

COUNTRY PRODUCE.

The egg market is quiet. Fresh boiling stock is scarce, all offerings moving out freely at 20 to 22c., while candled are making 17 to 18c. Montreal limed are in good demand at 17 to 18c., and Western ditto 16 to 17c. Receipts of turkeys have been heavy, but owing to a good demand all fine, unfrozen, dry picked stock met a ready sale at 10 to 10½c. Good frozen stock sold well at 9 to 10c. and scalded at 9c. Choice well dressed chickens have been in good demand at 8c. and scalded 5 to 6c. A good demand has been noted for ducks at 9 to 9½c. Geese are quiet at 5 to 6c. Honey is steady, white clover-comb selling at 12 to 13½c., and dark buckwheat 10 to 12c., as to quality. Extracted is steady, at 7 to 8½c. for new and 5 to 6c. for old. Maple syrup is steady and unchanged, 50 to 65c. in the cans and 4 to 5c. per lb. in the wood, as to quality. Maple sugar ranges from 6 to 7c. Hops rule quiet and steady, at 17 to 21c., according to quality, and beans are steady, $1.35 to $1.50 for hand-picked choice, and ordinary $1 to $1.25.

PROVISIONS.

The provision market does not show much change. Pork is moving slowly at steady prices, and lard and smoked meats are quiet. We quote : — Canadian short cut, per brl., $17.25 to $18.25; mess pork, western, new, per brl., $17.50 to $18 ; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11¼ to 12c¼.; bacon, per lb., 11½ to 12½c. ; lard, com. refined, per lb. 8¼ to 8½c.

BUTTER AND CHEESE.

The cheese market does not show any special feature at the moment, business ruling quiet. For what little trade there is doing about 11c. to 11¼c. is the idea on fall makes, while we hear of transactions in some moderate sized lots of earlier makes at 10¾ to 10⅞c.

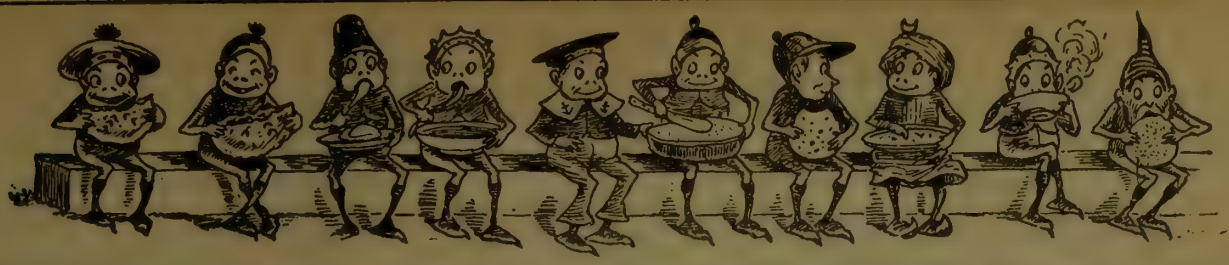
The butter market is steady in a jobbing way. The stocks are small, business passing in creamery at 23¼c. for November make rather off flavor. September and October goods would probably fetch more money. There is little or no dairy stock to be had. A buyer tried to pick up a small lot of Townships the other day, but could not succeed. What is offering of this grade sells at 21 to 21½c. Kamouraska changed hands to-day at 20½c. We quote :—Finest fall creamery, 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20c. ; Kamouraska, 19½ to 20.

MONTREAL TRADE NOTES.

A round lot of common black teas were sold here on English account at 6½d. f.o. b. London.

In consequence of strong cables from Great Britain and very light supplies here,

(Continued on page 28)



MERIT IS ESSENTIAL

TO SUCCESSFUL SALE OF GOODS.

Consumers have a habit of determining whether an article of goods is pure, wholesome, reliable, convenient and economical. We recommend them and you are safe in doing the same.

Pettijohn's California

It has no equal as a Breakfast Food.



Breakfast Food

WILL SATISFY YOU.

Nourishing, Palatable, Delicate.

Highland

It Pleases the Palate
Delights the Cook



Evaported Cream.

Nourishes Babies
Helps Grocers.

---

8 Prize Medals have been awarded to

BATTY & CO.

For the excellence of their NABOB and other Pickles, Sauces, Jams, etc.



Nabob Pickles.

Nabob Sauces.



MacLaren's Imperial Cheese

FOUR SIZES.

The only Cheese at the World's Fair which

Scored "Perfection."

Wright & Copp, Dominion Agents Toronto

FLOUR AND FEED.

Notwithstanding the depression in trade, the streets and stores will be full of Christmas buyers. And the grocer, dry goods, and fancy dealer will make it as attractive as possible for the undecided purchaser to purchase at their store by making pretty a display of goods in their window as they possibly can. Flour and feed merchants should give more attention to this medium of advertising their wares, and although they may not have a large variety with which to dress a window, still a good deal may be accomplished by a little honest work. And what more sensible article for a Christmas present than a bag of good flour. It would be far more acceptible to hundreds of families than many the fancy presents going, which are neither preety to look at nor good to eat.

In Chicago 117,000 men out of work, out of money, out of food. In Chicago elevators there are twenty-one millions of bushels of wheat. Less than half a million bushels made into flour would supply all those men with bread till the flowers of May were in bloom. Half a million bushels at current values is about three hundred thousand dollars. A resident of Chicago was said to have paid a third of the sum for one diamond during the Fair. Wealth and want were surely no more closely allied at any time during the world's history than they are this day in the city that has been more talked of than any other on the earth's surface, during the year that is closing.

If the 117,000 men in Chicago and the thousands in other cities of the United States who are in the same deplorable condition were at work, and eating as all men should be able to eat, the surplus of wheat that is such a depression to the world's markets—and such a rebuke to the wealth that owns it in the midst of hunger—would grow less instead of still increasing, as it continues to do. It would pay the owners of wheat to put it on a hard business foundation—to distribute their surplus, enough to fill the stomachs that will be not full at the "glad Christmas time.

THE MARKETS

TORONTO.

The increase in the visible supply—about a million and a half bushels—in the United States and Canada, and which was not expected, has settled on the markets like a wet blanket, and though prices are no lower—because already so low—no advance can be expected. At this season orders at the mills are scarce under ordinary circumstances, as so many dealers are clearing out for their annual stock taking. Bran and shorts are firm and higher, city mills' prices being $14 to $15.

FLOUR—Manitoba patents, $3.70 to $3.80; strong bakers', $3.50; white wheat patents, $3 25 to $3.40 ; straight roller, $2.80 to $2.95; Ontario family, $2.85 to $3.10 ; low grades, $2 10 to $2.25. These prices are in large lots delivered here to the trade.

MEAL—Rolled oats, $3.80 to $3.85; granulated and standard oatmeal, $3.80 ; cornmeal, common, $3.15; gold dust, $3.40.

FEED—Bran still continues in good demand with a further advance this week, city mills now selling at $14 to $15 per ton; delivered (on track) $12.50 per ton. Shorts steady, at $14 in ton lots ; delivered on track, $13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32½c. per bus. on track is about value. Market prices are 32½c. to 33½c. per bus.; feed corn, 53c. per bus.

HAY—Prices are steady. Pressed on track worth $9 50 to $9.75. Farmers' loads range from $7 to $9, according to quality.

STRAW—The demand is limited, with prices steady. Pressed on track, $5.50 to $6.00 per ton. Market prices are $7 to $8 for sheaf, with loose nominal at $4 per ton.

PEAS—Steady, with sales on the market at from 56 to 57c.

MONTREAL.

The flour market is dull, there being very little doing at the moment, except in strongs, which are now freely offered at $3.50. Winter wheat, $3 60 to $3 80 ; Manitoba patents, best brands, $3.70 to $3.80; straight rollers, $3 to $3.10; extra, $2.90 to $3; superfine, $2.60 to $2.90; Manitoba strong bakers', $3.40 to $3.60; Manitoba strong bakers', best brands, $3.50 to $3.55.

Bran is very scarce. The demand for both bran and shorts exceeds the supply, and prices are very firm. Bran, $15.50 to $16.50; shorts, $16 to $18 ; Mouille, $22.

The oatmeal market is dull and unchanged The movement is of a purely local character. Standard bags $1.90 to $2 ; do. brls., $3.80 to $4.10 ; granulated, bags, $2 to $2.05 ; do., brls., $4.20 to $4.30 ; rolled oats, bags, $2 ; do., brls., $4.20 to $4.25.

The stock of flour in store in Montreal at the close of last week was 48,243 brls. against 43,903 brls. a week ago, and 36,519 brls. a year ago, and the stock of oatmeal, 294 brls. against 319 for a week ago and 129 for a year ago.

ST. JOHN, N. B.

The market is very quiet particularly in flour, a change in freight of 5c. decline where an advance was asked for and which caused a number to order futures, makes a loss in value to amount of decline. Prices at the mills also appear easier. There is, however, an advance in Manitoba wheat which is the one hopeful feature, and it is hoped that the near future will see an advance in flour. Bran is offering about 10c. below last week from the west. Oatmeal is firm. Manitoba flour, $4.50 to $4.60; high-grade Ontario, $3.70 to $3.85 ; medium, $3.50 to $3.60 ; oatmeal, $4.30 to $4 40 ; cornmeal, $2.65 to $2.75; oats on track, Ontario, 41 to 42c.; P. E. I., 38 to 40c ; N.B., 36 to 37c ; beans, hand-picked, $1.35 to $1.40; prime, $1.25 to $1.30 ; split peas, $3.75 to $4 ; barley, $3.75 to $3.85 ; hay, on track, $13 to $13.50, in small lots $14 to $15 ; oats, 38 to 45c.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal

Proprietors of the original patent Caffaroma

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.

38 Front St. East, Toronto, Ont.

Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.

Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,

38 Front St. East, Toronto, Ont., Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of . . . . .

Chopped Feed at Low Prices

Ground White Oat Hulls
Barley Chop
Oat Chop
Pea Chop
Corn Chop
Mixed Chop

Samples and prices furnished upon application by wire or letter.

E. D. TILLSON, - - Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL MARKETS—Continued.

values on apples rate very firm. Straight car lots brought at auction on Monday $4.10 the barrel.

Wholesalers have been securing supplies of spices during the week, round lots of nutmegs changing hands at 55c.

Mr. Lightbound of Lightbound, Rolston & Co., who has been laid up with a severe cold, was down town again on Tuesday.

Western buyers have been purchasing round lots of American syrup on this market at about 22c. per gallon for finest quality.

There is a general demand in a jobbing way for many grocery specialties on Christmas account. C. A. Liffiton's caffaroma is not being forgotten in this connection.

There are no lemons here, and it is very difficult to fill an order at present. A small lot that came in at the close of last week was cleaned up at full figures, $4 to $5 per box.

A nice line of Porto Cobello coffee was offered here this week at 19c.; also some small lots of Mexican coffees by the same brokers.

Sugar refiners are commencing to receive some offers on raw sugar for next season's supplies, but they do not seem inclined to operate with the tendency of the raw market as it is.

Caverhill, Hughes & Co. note a better business on Christmas account this year than last. Their staff was compelled to work four nights in the week after six o'clock to catch up with orders.

There is a decided scarcity of Bosnia prunes on this market, the great bulk of the receipts during the week having passed out of first hands at 5½c.

L. Chaput & Co. report that despite the severe cutting tactics of some competitors, their trade this year is in excess of that for the corresponding period in 1892.

Rose & Laflamme note some good orders for the line of "Cream Corn" which is admitted to be good value for the money. They are the sole agents for this specialty in the Dominion.

Keen's spices in one-ounce packages are a line of goods that are going well for the holiday trade. Frank Magor & Co. say that the orders from city houses are very good. Their line of Cadbury's specialties are naturally also good sellers at this season of the year.

There is a good demand for fish at the present time, and W. R. Wanham & Co. are offering some choice Scotch specialties of this sort which are well worthy of attention, coming as they do from Marshall & Co. of Aberdeen.

The stock of Sullivan Bros., general merchants, Newmarket, has been sold by the sheriff and realized 51c. on the dollar. Danford Roch, Newmarket, was the purchaser.

ST. JOHN, N. B., MARKETS.

St. John, N.B., Dec. 21.

THE trade this week, particularly with the retail people, has been good, and the wholesale trade cannot complain. The cold weather has filled the people with the right Christmas feeling. The snow, which has made "the going" so good, has added much to the general activity and good feeling. The closeness of money seems for a time forgotten, and all have something to spend. Values are easy all round, except in butter and fresh eggs, in which the market is higher.

CANNED GOODS—In this class there is no change of account; canned oysters and beef are both easier. We quote: Corn, 90c.; peas, 90c; tomatoes, 90c. to $1; Canadian canned beef, $2.50 per doz. 2's; American do., $2.60 per doz. 2's; oysters, $2.15 to $2.35; lobsters, $1.75 to $2; salmon, $1.35 to $1.40; haddies, $1.30 to $1.40.

DRIED FRUIT AND NUTS—Values keep very low. From New York raisins and currants are being offered lower than at any time during the season. There would appear to be a chance of currants being higher, but it looks as if raisins were down, at least to stay so for a time. No new prunes, except a few French, are as yet in the market. Prices to-day are:—Valencias, 4½ to 4¾c.; Valencia layers, 5¾ to 6c.; London layers, $2; currants, bbls., 3½c.; cases, 4½c.; dates, 5½ to 6½c.; prunes, 6¾ to 7c.; figs, 10c.; dried apples, 6½ to 6¾c.; evaporated apples, 11 to 11½c.; peanuts, 10 to 11c.; walnuts, 11 to 13c.; Brazil, 13 to 14c.; almonds, 13 to 14c.; filberts, 10 to 11c.; pecans, 12 to 13c.

SUGAR—The market is easier and trade is light. People are not inclined to buy largely, and the quiet season being so near increases this feeling.

MOLASSES—Is in good demand, the week showing a good trade. The market is firm, and everything points to an advance, particularly in Porto Rico. Syrup demand keeps good, and prices, in spite of the lowness of sugar, keeps firm. Barbadoes molasses, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 32c.; Antiqua, 29 to 30c.; Syrup, 35c.

DAIRY PRODUCTS — Butter is getting scarce, and good is eagerly sought. It has not yet, however, got to that point where people will buy poor butter. Eggs when fresh are bringing high figures, but case eggs are hard to sell. Cheese is quiet, and holders are confident of better prices. Prices to-day are:—Creamery butter, 23 to 25c.; dairy, 21 to 22c.; store-packed, 18 to 21c.; cheese, 11c.; fresh eggs, 23 to 25c.; case eggs, 18 to 20c.

FRUIT—Apples are in good demand and would bring high prices were it not they are keeping so badly. The English market has received very few so far from Canada, and for that reason prices are ruling high. Oranges are very low. West India fruit on account of quantity to hand is being sold at a loss. Good keeping cranberries and heavy weight grapes are scarce. Apples, $2 to $3; West India oranges, $4 to $4.50; Florida's, $2.50 to $3; lemons, $4.50 to $5; grapes, per keg, $4.75 to $5; cranberries, $6 50 to $7; bananas, $1.75 to $2.50.

PROVISIONS—Round hogs in the market are easier, 6½ to 7c. for extras. All pork products are in same condition. Clear mess pork, $20 to $21; P. E. I. mess, $18 to $19; plate beef, $14 25 to $14.75; ; pure lard, 12 to 12½c., compound, 10 to 12½c.; hams, 14c.; bacon, 11½ to 12c.

FISH—The trade in which to the West Indies is now large, has only brought fair results this season. The high charges and the chance of a poor market are to the disadvantage of sending goods by steamer. The trade as yet in frozen fish is small, as the fish aee not to be had. Pickled fish are also very scarce, and dried are very firm, and everything points to higher prices all round. Cod fish, large, $4 to $4.20; medium, $3.40 to $3.50; pollock, $1.90 to $2; haddock, $1.80 to $2; bay herring, brls., $3 to $3.25; half-brls., $1.60 to $1.75; Shelburn herring, brls., $4 to $4 to $4 25; half-brls., $2.25 to $2.50.

OILS—The wholesale trade have arranged a set price for all selling oil, which, it is expected, will allow a fair profit on what has been often at cost on account of the keenness of the competition: American, 20c. per gal., brl. free; Canadian, best, 19c. per gal., brl. free; Canadian, second, 13¼c. per gal., brl. free. Terms, net, 30 days.

PERSONAL MENTION.

J. Ross of Sloan & Crowther, and T. Smith of Dalton Bros., Toronto, spent a few spare moments in North Bay last week dressing the window of Mrs. McIntyre.

Albert French, the representative of the Pure Gold Co. in the Northwest, left Toronto for the West Monday.

Percy and Douglas Eby, sons of J. F. Eby of Eby, Blain & Co. are now filling positions in the warehouse of the firm.

STRICTLY BUSINESS.

"I—I hardly know what to say, Mr. Browncliff," said the agitated young woman who acted as assistant postmaster and grocer's clerk at the little village of Peaville, "I—I wasn't expecting anything of this kind."

"That's all right, Miss Frankie," responded Mr. Browncliff, traveling salesman for Pullem & Gummet's candy factory. "That's all right. You can just consider it a square offer. I have a good house and lot, $2,000 in the bank, I'm getting a handsome salary, I am a good judge of girls, and you're the one I want to marry. I've got just five minutes to make a train, Miss Frankie," he added hurriedly, looking at his watch, "and I'll be round again in exactly thirty days for your answer with a full line of samples—save your orders for me and think over what I've said, and I haven't another second to spare; good by. dear!"—Ex.

IRISH WIT.

The porter of a Dublin grocer was brought up before a magistrate on a charge of stealing chocolate, which he could not deny. Upon being asked to whom he sold it, the pride of Patrick was greatly wounded:

"To whom did I sell it?" says Pat; "why does he think I took it to sell?"

"Then, sir," said the magistrate, "what did you do with it?"

"Do wid it? Since you must know," said he, "we made tay with it."

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

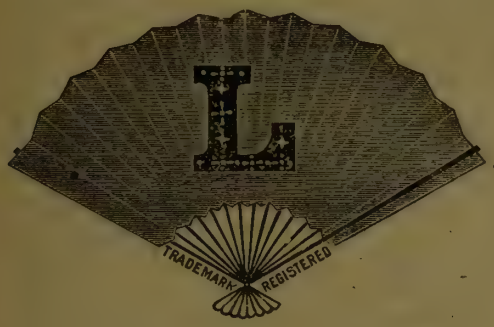
Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

We are in a position to ship all



CHRISTMAS ORDERS

The same day as received. Write or telephone us if our travellers are not with you.

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

Fruits and Holiday Goods.

Our stock is fully assorted, ensuring full and prompt execution of all orders.

We solicit mail orders from our friends who are not waited on personally between now and the end of the year. Prompt attention and lowest prices consistent with quality guaranteed.

We wish all our friends a merry Christmas and a prosperous New Year.

Stick to Us and You'll Wear Diamonds.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

HINTS ON WINDOW DRESSING.

I WILL give a few hints to those who are striving to make their windows the centre of attraction in their towns. First of all, make the centre of the window the centre of attraction. The eye naturally rests upon that which is bright and striking. If you are putting some design in your window, place it in the centre, and work around it on either side, always being careful not to overcrowd, as by so doing the desired effect is lost and your time and trouble wasted.

Be careful how you combine the colors which you place in your window. You may ruin a very pretty design by a poor combination of colors. Study to make pretty designs and to harmonize colors, and you are master of the secret of window dressing.

Avoid overcrowding. You may have your window completed when some one suggests to you that if you would place a line of such a class of goods in such a part of the window, or on a pillow, in such a corner, it would add greatly to the general effect. By following such suggestion a great many very good windows are spoiled. An overcrowded window gives one the impression that the window dresser, being in a great hurry to get through, got some one to help him, and, between them, they managed to fill the window up without regard to design or taste.

Windows may be overcrowded in several ways: When you have a design as the attraction, and build too close around it, the effect is lost. When you make a display of one kind of goods, as gents' furnishing goods, and then try to work in something new; something that has just arrived; something that is as remote from gents' furnishing goods as dress goods are from sugar, your display is entirely spoiled and your time and labor are wasted.—C. A. Hirleman, in Trade.

TASTING TEA.

THERE is a class of men who find constant and remuneratine employment among the large wholesale dealers in teas and coffee of New York that the average reader has never known to exist, says the New York Herald. These gentlemen are known to the narrow confines of their profession as tasters. They sample all of the finer brands and qualities of tea and coffee. The moment a bean or leaf is placed upon their tongues they can almost give a complete history of its quality, age, and even the country from which it has been shipped.

The least defect in proper preparation, the faintest taint of adulteration, is palpable to them in a degree astonishing to a layman.

Of these gentlemen there are about 500 in New York and vicinity, and all of them earn salaries ranging from $5,000 to $10,000 a year. The largest importing tea houses have one and sometimes two of these experts constantly employed testing and passing upon the quality of their consignments prior to final payments.

"I know that my profession is a peculiar one," said one of the prominent experts the other day, and that the majority of tea-drinkers believe that the quality of their favorite beverage is ascertained by a chemical process. In that, however, they are mistaken.

"They may also be led to believe that this profession is easy to acquire, and that no sacrifices are made to it by those who follow it for a livelihood. That is another mistake, even greater than the former. It takes years to acquire that delicacy of taste so necessary to determine the different qualities, and once acquired the sacrifices one has to make to retain it are even greater than the demands made upon the followers of the medical profession.

"If you smoke, the palate immediately loses the delicacy, and even a glass of liquor would do an injury which would require months of care to overcome.

"We cannot partake of rich food or spiced dessert of any kind for the same reason, and are compelled to take extra care in all our food.

"The most prominent opera singers do not take better care of their throats than the tea and coffee experts."

RETAILERS' SPECIALTIES.

It is the fashion for some retailers to put up their own specialties, believing that they can thereby obtain a larger profit. We admit that the provocation is great, particularly when a proprietary article in general demand is sold everywhere at a nominal profit. Probably baking powder is as striking an instance as we could name as offering the retailer an opportunity to get a large profit by himself compounding a powder to be sold under his own label. Recently we asked one of the most prominent and successful retailers in the United States: "Why don't you put up your own baking powder?" He replied: "Because one bad break kills any individual specialty. We did try baking powder, but one bad lot ruined our trade. One bad lot of flour from the mill killed our trade in a special brand. We tried putting up corn-starch under a private label, and even that was a fizzle, on account of one imperfect lot. No, sir; we have learned by experience to stick to our trade and let the experts and those who have all the machinery and skill for uniformly and properly combining ingredients put up the baking powder and other specialties; for, as I said before, one bad break kills an individual specialty."

Experience demonstrates the truth of this statement. We recall B, a flourishing grocer who built up a large trade in a special brand of flour. He was all right until a drummer induced him to try the flour of another mill, claimed to be as good or better, and 50 cents per barrel cheaper. B took the bait, sold the flour, and took most of it back after having confidence in the brand ruined. Stick to a reliable thing. af the profit is small, push the sales the harder and make up a good net result on the theory that "a nimble sixpence is better than a slow shilling."—American Grocer.

TALK ABOUT TEA.

"Last mail orders from London," said a tea man to THE GROCER, "report that owing to exceptionally heavy auctions the market has been somewhat easier for Ceylon teas this week. Other kinds unchanged. Imports for month for London 26,642,000 lbs., against 24,939,000 lbs. last year. Deliveries for London for the month this year are practically the same as last year. The stock in London on 30th November was 88,648,000 lbs., against 82,012,000 lbs. last year. The local market has shown no new feature. General trade has been dull. There have been a few transactions in low Ceylons and Aasams for price, and fine Ceylons and a few parcels of China teas and Japans have been sold where exceptional value offered."

KEEP YOUR FEET SHOD.

At a certain horse race recently, it happened that one of the best horses fell behind, and the discovery was made that the jockey had been racing the horse with loose shoes. The jockey was fined, replaced by another, the horse's shoes were fastened on, and then the horse won the race with ease. We can find a moral in this incident of a horse race. Many a young man begins life handicapped by loose shoes; his principles are loose, his plans poorly formed. The wise young man, remarks an exchange, has his feet tighly shod, his principles are unwavering, his plans definite and stable.

DEPLETED OYSTER BEDS.

A. E. Kemp, oyster expert to the Marine and Fisheries Department, arrived at Ottawa last week from the Lower Provinces, where he has been engaged all summer prosecuting oyster culture. Mr. Kemp made his headquarters at Shediac, where he planted a large bed with about 390,000 oysters. Mr. Kemp believes that in a few years time, with care and cultivation, the depleted beds can be replenished. Mr. Kemp has had a very extensive experience in oyster culture at Whitstable, England, the home of the best oysters to be found in the British isles. He mentioned a curious fact; that the European oyster is sexless; but by the aid of the microscope the sex of the Canadian oyster is distinctly discernible.

The creditors of Ellis & Keighley, spice manufacturers, Toronto, held a meeting at Assignee Clarkson's office on Wednesday. Nothing was decided, and the meeting was again adjourned.

Sold by .. all .. Dealers every-where.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

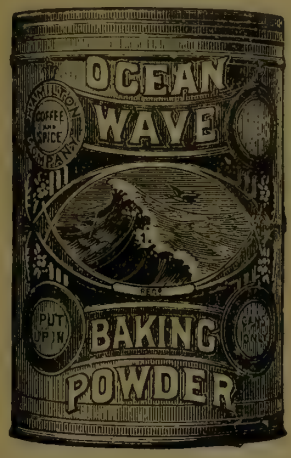
A Useful Invention

for you to decorate your window with and draw trade is . . .

ADAMS' TUTTI FRUTTI SHOW CASE

Get one from your wholesaler, or write us for Illustrated Descriptive card FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade

"IN THE GOLDEN DAYS"

- CHRISTMAS DELICACIES -

MALAGA RAISINS, VALENCIA RAISINS---Off-stalk, Fine Off-Stalk and 4-Crown Layers, in 14 and 28 lb. boxes.

Hallowee Dates, Grenoble and Marbot Walnuts, Sicily Filberts, Shelled Almonds and Walnuts.

AND AFTER THE WALNUTS

You want GENUINE JAVA AND MOCHA COFFEE

WE HAVE WHAT YOU WANT

Lightbound, Ralston & Co.

WHOLESALE GROCERS, MONTREAL.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)
JELLIES
MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

SUPERIOR CANNED FISH.

EVOLUTION is as ever at work in the grocery trade as in the animal, mineral or vegetable kingdoms.

One need only glance back over the last five or ten years to realize this in many respects; but none more so than in the matter of canned goods in general and canned fish in particular.

The editor of THE GROCER was particularly impressed with this idea a few days ago when sampling some cans of kippered and fresh herring that had been submitted for inspection. They were from the famous establishment of Marshall & Co., preserved provision manufacturers, etc., of Aberdeen, Scotland. There have been placed upon the Canadian market during the last few years brands of fresh and kippered herring that were really fine. But to Marshall & Co. must be awarded the palm for the latest and most improved product of the kind placed upon this market. The quality is excellent, and cannot but please the most fastidious who gives it a trial. We know for a fact that persons to whom other brands of kippered and fresh herring now on the market were unpalatable have eaten that from the factory of Marshall & Co. with relish, and have acknowledged so in terms of the highest commendation. It is not, therefore, surprising that in the comparatively short space of time which Marshall & Co.'s products have been on the Canadian market that the sale of them should have assumed extensive proportions.

But the goods of Marshall & Co. do not come to this country with no recommendation to accompany them. They have already "earned their spurs" in other countries. At the great international exhibitions held in Sydney, Melbourne and Adelaide, Australia, a few years ago, Marshall & Co. were awarded the highest and only awards for all kinds of canned fish; and this brand to-day stands second to none in the world. From a glance at the firm's price-list it is learned that its canned goods consist, among other lines, of the following:—Scotch salmon, turbot, fresh cod, real findon haddocks, fried haddocks, herrings, boiled beef, boiled mutton, tripe, soups, finest Aberdeenshire beef, beef marrow fat, sausages, veal, game, poultry, vegetables, tomato conserve, oatmeal and pearl barley, etc.

HOPE FOR DEPLETED OYSTER BEDS

A. E. Kemp, oyster expert to the Marine and Fisheries Department, arrived at Ottawa last week from the Lower Provinces, where he has been engaged all summer prosecuting oyster culture. Mr. Kemp made his headquarters at Shediac, where he planted a large bed with about 390,000 oysters. Mr. Kemp believes that in a few years' time, with care and attention, the depleted beds can be replenished. Mr. Kemp has had a very extensive experience in oyster culture at Whitstable, England, the home of the best oysters to be found in the British Isles. He mentioned a curious fact that the European oyster is sexless; but by the aid of the microscope the sex of the Canadian oyster is distinctly discernible.

Large Discounts

. . TO . .

Liberal Buyers

OF FANCY CHINA, RICH GLASS, FINE LAMPS.

IT WILL PAY ANY DEALER TO VISIT OUR SAMPLE ROOMS

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

FULL LINES OF

Raisins
Currants
Figs and
Pure Spices

AT LOWEST PRICES.

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

New Peels
New Dates
New Figs
New Nuts
New Malaga Fruits.

Full Lines Now in Store.

J. W. LANG & CO.

59. 61, 63 Front St. East, TORONTO

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

PRUNES New Bosnia, Sphinx and Atlas brands.

: also :

Bordeaux "Bags"

SPECIAL VALUE

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

New Fruits.

Dates, Figs
Sphinx Prunes
Sultana Raisins
Black Baskets
London Layers.
Nuts of all kinds.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

MINCE MEAT

IN 5 LB. AND 27 LB. PAILS.

Guaranteed made of the finest materials, and scrupulous care taken in its preparation.

F. W. FEARMAN,

HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

FIGS

Choice Eleme.

PERKINS, INCE & CO.

41 and 43 Front St. East

..NEW..

Sphinx Prunes

All qualities in Cases.
Extra Choice in Half Cases.

NEW Figs AND Dates

Smith and Keighley

9 Front St. E., Toronto

GLEANED FROM MANY SOURCES.

HAMILTON & FORD, grocers, Vancouver, will move during the next few days from Abbott street to a store in the Sullivan block on Cordova street.

The Laurel cheese factory this year made 50 tons of the article and sold it for $10,000. This is the factory's best year.

Mr. F. A. Fitzgerald, of the Imperial Oil Company, has been asked to run for Mayor in London.

"What's the subscription price of your new paper?" "Two dollars a year." "Is it intended for any particular class of readers?" "Yes; it's for those who have two dollars."

According to the Dominion census there are in Canada 2,320 boot and shoe factories, employing 4,396 hands. It is too bad they cannot secure a pair of hands for each factory.—Toronto Globe.

The best way to ascertain whether coffee has been adulterated or not is to pour cold water on it. If pure it will color the water very slightly; if mixed with chicory the water will take a brownish hue.—Ex.

Fresh eggs are selling in Vancouver at $1 per dozen. Dealers claim that the Calgary eggs sold in large quantities here taste of the sage brush the hens feed upon. In spite of the price of eggs, very few engage in chicken business.—Ex.

Capt. W. J. Sanderson, who had charge of the Agricultural building at Chicago, is authority for the statement that over $10,000 worth of beverages has been destroyed in that building since the cold weather set in. Bottles burst over the entire building in a continuous fusilade.

At a general meeting of the Commercial Travelers' Mutual Benefit Society the following members were elected on the Board of Management:—Thos. Dunnet, president; Robert Cream, vice-president; Warring Kennedy, treasurer; trustees, J. M. Bayne, Joseph Taylor, W. B. Dack, Henry Goodman, R. L. Patterson, Joseph Bonnick, J. A. Ross, H. Lamont, L. R. Wickett.

These are the officers of the St. John, N. B., Board of Trade for the ensuing year:—W. Frank Hatheway, president; W. S. Fisher, vice-president; Ira Cornwall, secretary-treasurer; T. S. Sims, R. Cruikshank, Wm. M. Jarvis, W. H. Thorne, John White, D. W. Merritt, C. A. Everett, John McMillan, George Robertson, Thomas Gormau, F. W. Daniel, T. H. Hall, R. C. Rankine, George Waring, and Ward C. Pitfield, members of council.

E. McCarthy of the firm of E. McCarthy & Co. of Regina was in the city yesterday, on business connected with the burning out of their establishment in the recent big blaze at Regina. Mr. McCarthy says that the insurance on his firm's premises has not yet been paid. The building cost $2,700, and was insured for $1,200, while the stock was worth $11,150, and was only partially insured. Mr. McCarthy had an interview with the several agents here of the several fire insurance companies interested, and believes that a satisfactory settlement will be made, Free Press, Winnipeg.

We remember, says B. C. Commercial Journal, having read of a sign placed over a little cottage in a little hamlet in the Motherland which read somewhat as follows:—

"Bibles and Bacon,
Testaments and Treacle,
Godly Books and Gimlets
Sold here."

A cable from London, England, says: The arrivals of apples from Canada are utterly insufficient to meet the Christmas demand. Most of those that arrived last week were from Canada, and, as a result, there was keen competition, prices advancing from three to four shillings per barrel. This advance will, in all probability, be maintained for this week's arrival.

Mr. John Cameron, representing the J. B. McLean Publishing Co., Toronto, was in town recently looking after the interests of that company, who are the proprietors of no less than five papers, THE GROCER, THE DRY GOODS, HARDWARE, BOOKS AND NOTIONS, and THE PRINTER AND PUBLISHER. These are lively, creditable publications, and judging from appearances must be doing well for the publishers. Mr. Cameron has secured a long list of subscribers in this county.—Berlin News.

Robert Bowie, Brockville, J. M. Lottridge, of Hamilton, and Auguste Bolte, Toronto, representing the interests of the brewers of the Dominion, had an interview with Hon. G. W. Foster and Sir John Thompson last week. It is said that the delegation desired a reduction of the duty on malt. They argue that there is not enough profit in the business, and that they cannot charge the retail trade any more because the latter are unable to get more than five cents per glass for beer. In this way the brewers say that the malt duty is altogether a burden on the brewers, and cannot be properly distributed over the trade.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT Sole Agents for Canada.



McALPIN TOBACCO Co.

Manufacturers,
TORONTO.

TECUMSEH
. FANCY .
CHEWING
TOBACCOS

We are packing a quantity of Tecumseh in 2 lb. Boxes, so that each consumer may procure an original package of tobacco; clean, sweet, and just as it is when it leaves our factory. . . . .

Every town in Canada has its "Nabob" chewers, who will buy and appreciate a strictly choice Tobacco put up in this way. . . . .

Order a few packages and we will guarantee satisfaction.

SEE "PRICES CURRENT" for our Tecumseh, Beaver, and other brands.

Christmas Fruits.

ELEME FIGS, 10 lb. boxes.
HALLOWEE DATES.
MALAGA RAISINS.
New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

DAVIDSON & HAY,
36 Yonge Street, TORONTO

Ireland's Desiccated Rolled Wheat

OF EXCELLENT QUALITY
IN ATTRACTIVE PACKAGES.
IT SELLS ITSELF.

3LB. PACKAGES.
1 DOZ. PER CASE.

The Finest Breakfast Cereal Food in the **World.** Many **competitors** but not an **equal.** It's saying a great deal, but it's the **truth.** Write us for particulars.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

BROOMS BRUSHES
WOODEN WARE WILLOW WARE
Grocers' Sundries
Walter Woods & Co., Hamilton.

X. L. C. R. SOAP
$2.25 per ¼ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

The Hilliard House
RAT PORTAGE, ONT.
Strictly first-class. The favorite commercial house along the line of C P. R
LOUIS HILLIARD, Prop.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

REV. R. J. McKILL is the name of a Simcoe, Ont., grocer who has just assigned for the benefit of his creditors.

J. T. Crosby, boots and shoes, Vancouver, B.C., has assigned.

Tees, Bonham & Co., Standard Tea and Coffee Co., have assigned.

James T. Hurley, boots and shoes, St. John, N.B., has suspended.

W. H. Webster, grocer, Waterford, has assigned to W. B. Wilkinson.

Ganong & Wilson, general merchants, St. Stephen, N.B., have assigned.

J. W. Ross, general merchant, Chatsworth and Sundridge, has assigned.

Wilfred Lavail, cigars, Ottawa, is offering to compromise at 20c. on the dollar cash.

T. Geoffrin, manufacturer of boots and shoes, Montreal, has obtained an extension.

These are among the assignments announced in the Province of Quebec :—Moore & Co., general merchants, Windsor Mills ; Arsene Crepeau, general merchant, Wotten.

PARTNERSHIPS FORMED AND DISSOLVED.

Wilson & Graham, drugs, Bothwell, have dissolved.

Langlois & Duval, manufacturers washing preparation, Montreal, have dissolved.

John L. Cassidy & Co., wholesale crockery, Montreal, is applying for a charter of incorporation.

Ames, Holden & Co., wholesale shoes and rubbers, Montreal, have dissolved. J. C. Holden is registered proprietor ; firm name unchanged.

W. H. McLean and Allan McL. Evans have registered a partnership to carry on business as general merchants, Stellarton, N.S., under the firm name of McLean & Evans.

A. M. Archambault, L. J. Cartier and O. Bonin have registered a partnership to carry on business as butter and cheese manufacturers at St. Antoine, Que., under the style of Cartier, Archambault & Bonin.

A co-partnership has been registered in St. John, N.B., by J. F. and G. Welmore Merrett, general partners, and W. W. Turnbull, special partner, to carry on business under the firm name of Merrett & Co., wholesale grocers.

A co-partnership has been registered at New Glasgow, N.S., by James D. and Peter A. McGregor, Robert Murray and T. E. Conrod, to carry on business as wholesale grocers under the style of R. McGregor & Sons.

SALES MADE OR PENDING.

The general stock of James Heamen, general merchant, Alexander, Man., is advertised for sale by auction.

The general stock of Whitehead & Stewart, general merchants, Neepawa, Man., has been sold at 64½c. on the dollar to Davidson & Co.

The boot and shoe and men's furnishing stock of W. Jenkins & Son, Petrolea, has been sold. The price was 56c. on the dollar, and George Howard was the purchaser.

CHANGES.

The general business of E. P. Archbald, Little Grace Bay, has been transferred to F. W. W. Archbald.

The grocery stock of John Moule, London, has been sold to H. Macklin for 60c. on the dollar by J. W. Jones.

John C. Nelson, who has been in the Northwest for some months, has disposed of his business here to his sisters, who will continue it under the firm name L. B. Nelson & Co. Mr. Nelson has purchased a boot and shoe business in Woodstock.—Free Press, Acton.

FIRES.

G. Brasher, general merchant, and C. Thompson, drugs, Tilsonburg, have been partially burned out.

DEATHS.

G. Wilson, one of the oldest merchants in Notre Dame street, Montreal, dropped dead the other day.

S. W. Andrews, grocer, Coaticook, Que., is dead.

The C. P. R. salt well at Windsor is now turning out about 600 barrels of salt per day.

A first consignment of hops from the Okanagan country has just been forwarded to England.

Geo. Westland has entered into partnership with Thos. Steed in the pork-packing industry at Ridgtown.

At the Peterboro' cheese board during the past season 43,723 boxes, aggregating 2,841,996 pounds of cheese, were sold for $272,286, while 3,000 boxes, 195,000 pounds, were sold off board for $20,000.

Hungry burglars broke into McCabe's grocery store, Palmerston, the other night last and helped themselves to a large quantity of biscuits and salmon. The night marauders broke open the till but decided to leave the few coppers, the silver and bills being in a safer place.

BRUSHES, WHISKS, BROOMS



We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd,
SANDWICH, ONT.

THE BEST IS THE CHEAPEST . USE .



THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

HUNTER & CO.

24 FRONT ST. EAST,
Toronto and Western Agents for
CHRIST'ER JAMES & CO., London, Eng.
PICKLES SAUCES, JAMS AND MARMALADES
Ask your wholesaler for them.

HONEY

Well Ripened Alsike Clover Honey, in 60 and 65 pound cans, at 6½ cts. per pound.
Also, Buckwheat Honey at 5 cts.
Samples by mail.
R. F. WHITESIDE, Little Britain, Ont.

HOLIDAY EDITION

Harry Harman's School of Window Dressing & Decorating

A MONTHLY PUBLICATION.

Special X-mas display for Grocers and all lines of business. 25c. (no stamps) Canadian currency accepted.

1204 Women's Temple, Chicago.

YOU LOSE MORE THAN WE DO BY NOT ADVERTISING IN THIS JOURNAL



STERLING SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,
Agents, TORONTO.

Wm. Logan
ST. JOHN, N.B.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.



ESTABLISHED 6 YEARS

The "Monsoon" Brands

CONSIST OF THE FOLLOWING:

INDIAN.	CEYLONS.
1. Finest Assam Pekoe	4. Finest Ceylon Pekoe
2. Assam Broken Pekoe	5. Ceylon Broken Pekoe
3. Assam Pekoe Souchong	6. Ceylon P. Souchong

In Cases of 60 1-lb., 120 ½-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons.

The Above Brands Give Universal Satisfaction and Suit all Tastes.

We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you will be satisfied of the values you can give.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,

TORONTO.

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal, & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SINCE WE ARE IN BUSINESS, OVER FIFTY YEARS

We have never been scared by competition. Our aim has always been to give entire satisfaction to our customers by selling them all goods as represented and at very lowest prices. When quoting goods in Montreal and Toronto papers, on same date, our customers and the trade generally, will find our prices to be the same.

L. CHAPUT, FILS & CIE,

Established 1842 Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, **Toronto, Ont.**

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

To all DRINKERS
OF



A Merry Christmas
IS ASSURED.

ROSE & LAFLAMME,
Eastern Agents,
MONTREAL.

Do You Sell
BROOMS?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

PLEASE REMEMBER IN
SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

LONDON SOAP CO.,
LONDON, ONT.

"Jersey Brand"
Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

SITUATION WANTED

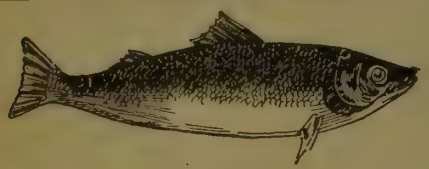
COMPETENT STENOGRAPHER AND TYPEWRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

WILLIAM HANNAH & Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Specialty of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

Nelson's Gelatine

IN 1-OZ. PACKAGES

IS THE BEST ON EARTH.

Delicious Jelly Tablets

SUPERIOR TO ALL OTHERS.

Robinson's Pat. Barley

. . AND . .

Robinson's Pat. Groats

ARE UNEQUALLED FOR YOUNG AND OLD.

The Trade Supplied by FRANK MAGOR & CO.

16 St. John Street, MONTREAL.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

THE CANADIAN GROCER PRICES CURRENT.

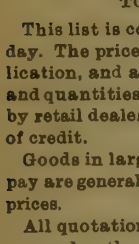
TORONTO, Dec. 21, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60
DIAMOND—¼lb. tins, 4 doz cases.	0 67½
" —½lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 8	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ¼ gro., 4 oz.		1 15
Silver Star Stove Paste	Per gross	9 00

BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
'Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25
	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d.....London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s..... London 6s,. Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	.....	...
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 40
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats	1 50	1 60
Sardines Albert, ¼'s tins		18
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½ 13

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., LTD., BRANTFORD, ONT.

Prices Current Continued—

Sardines, key opener, ¼s	10½
" Exq. fine Fr'ch, k.op. ¼s	11½ 11½
" " " " ½s	10½ 11
" " " " ½s	18½ 19
" Other brands, 9¾	11 16 17
" P & C, ¼'s tins	23 25
" " ½'s "	33 36
Sardines Amer, ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¾ size, cases 50 tins, per 100	11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans		2 60
"	2 "	2 60	2 65
Par Ox Tongue,	2½ "		8 50
Ox Tongue	2 "		
Lunch Tongue	1 "	3 40	3 50
"	2 "		6 90
English Brawn.	2 "	2 75	2 80
Camb. Sausage.	1 "		2 50
" "	2		4 00
Soups, assorted.	1		1 50
" "	2 "		2 25
Soups & Boulli.	2 "		1 80
" "	6 "		4 50
Potted Chicken, Turkey, or Game, 6 oz cans			1 60
Potted Ham, Tongue or Beef, 6 oz cans			1 35
Devilled Tongue or Ham, ½ lb cans			1 40
Devilled Chicken or Turkey, ½ lb cans			2 25
Sandwich Ham or Tongue, ½ lb cans			1 50
Ham, Chicken and Tongue, ½ lb cans			1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces. Sign Box (new) }	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1	20
Pepsin (Dyspepsia), 20—5c. Bars	0	70
Sweet Sugar Cane, 150 pieces	1	00
Celery, 100 "	0	70
Lalla Rookh (all flavors) 100 "	0	70
Jingle Bell, 150 "	1	00
Cracker, 144 "	1	00
O-Dont-O, 144 "	1	00
Little Jap, 100 "	0	70
Dude Prize; 144 "	1	00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3	75
La Rosa (20-10c. pieces)	1	40
Baby (100-1c. pieces)	0	65
Alphabet (100-1c. pieces)	0	65
Keno Prize (144-1c. pieces)	1	00
Love Talk (100-1c. pieces)	0	70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ½&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s 6 and 12 lbs.	0 30
Caraccas, ¼'s 6 and 12 lbs.	0 35
Premium, ½'s 6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	18c—30

COWAN COCOA AND CHOCOLATE CO.

	per doz
Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	30
Grocers' Style, in boxes 6 lbs each	30
8 Cakes to the lb., in bxs, 6 lbs ea.	31
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	48

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box, per box	$0 36	$0 40
20 " " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10box lots		0 60	0 65
Star, 4 doz. in package			0 85
" 6 " "			1 25
" 4 "	cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins in each,	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

Another Christmas is at hand

And as is our custom, we desire, through the medium of the CANADIAN GROCER, to thank our many friends for their liberal support during the present year. We have every reason to be thankful for the immense trade we have done, and with every attention on our part to those who favor us with orders in the future, we hope to be able, yet another year, to be in a position to repeat our thanks. We have done our very best to please you and to retain your confidence and support.

That the year 1894 may be one of prosperity and happiness for all the people of our land, and especially of those with whom we have had such pleasant business relations, is our earnest wish.

Yours very truly,

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

TEL. 528.

HENRY C. FORTIER. CHARLES J. PETER.

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " 1, 1½ oz...	1 25
" " " 2, 2 oz....	1 75
" " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	4½ 4¾
" " ½ bbls	4⅝ 4⅝
" Filiatras, bbls	4¾ 5
" " ½ bbls ...	4¾ 5¼
Currants, Patras, bbls	5¾ 6¼
" " ½ bbls.....	5⅞ 6
" " cases	6 6¼
" Vostizzas, cases...	7 8½
" " ½ cases	7¼ 8½
" 5-crown Excelsior (cases)	8 8½
" ¼ case....	8½ 8¾
" Panarita (finer than Vos.).....	9½ 10
Dates, Persian, boxes,.....	... ...
Figs, Elemes, 14oz., per box	... ...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	... 10½
Prunes, Bosnia, casks	... ...
Bordeaux "	5 5¼
Raisins, Valencia, off-stalk .	4½ 4¾
Selected	5½ 6
Layers	6 6½
Raisins, Sultanas...	6½ 10
" Eleme	... ...
" Malaga:	
London layers..	2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets.....	2 50 2 75
Connoisseur clusters ...	3 25 3 50
Extra dessert "	...
Royal clusters.....	.....
Fancy Vega boxes.....	....
Black baskets	3 40 3 50
Blue "	.....
Fine Dehesas	....
Lemons.....	3 00 3 50
Oranges, Jamaica	2 75 3 00
" Valencias.....	4 50
" Floridas.....	3 00 3 50

DOMESTIC	
Apples, Dried, per lb.....	6½
do Evaporated.....	10½

FISH.

Oysters, per gallon	$1 25
" select, per gallon	1 75
Pike ..... do	0 06 0 07
White fish..... do	0 07 0 07½
Salmon Trout..... do	0 07 0 07½
Lake herring.....p. 100	2 00 2 50
Pickled and Salt Fish:	
Labrador hering, p. bbl	5 00
Salmon trout, per ½ bbl	6 00
White Fish, ½ bbl.....	....
Smoked Fish:	
Finnan Haddies. per lb	0 06½ 0 07½
Bloaters .....per box	1 00 2 25
Digby herring..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon..... "	.... 0 13
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.
PETTIJOHN'S
Per case, 3 doz. 2 lb pkg in case $4 40
Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley..... "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy..... "	2 00
Prepared Pea Flour.... "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) .... "	1 40
Farina ..... "	1 40
Gluten Flour ..... "	3 00
Gluten Biscuits.....per lb	12½
Whole Wheat Flour..... "	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 57	.....
" Goose.....	.....	0 54
Wheat, Spring, No 2.....	.....	0 57
" Man Hard No 1..	....	0 72
" " No 2..	.....	0 70
" 3...	....	0 66
Oats, No 2, per 34 lbs	28½	29½
Barley, No 1, per 48 lbs..	40	41
" No 2.....	...	...
" No 3.....	...	...
Peas.....	..	51
Corn	...	...

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed. "	0 00	5 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20
HORSE NAILS:	
Canadian, dis. 65 to 70	
HORSE SHOES:	
From Toronto, per keg	3 65
SCREWS: Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70
ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½
AXES: Per box, $6 to $12.	
SHOT: Canadian, dis. 12½ per cent.	
HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.	
25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4½
No. 3 ..... " ..	4½
TURPENTINE Selected packages, per gal	0 44 0 46
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal.....	0 63 0 65
GLUE: Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box 1 25	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks...	1 45
" " 100 " ..	0 72½
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44
Round tins—	
F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	12½ 14
" Fornigetta	.. ...
Almonds, Shelled Valencias	27 30
" " Jordan.	40 45
" " Canary ...	26 27
Brazil	12½ 13
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9 10
Pecans	13½ 15
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases.....	... ...
" Marbots	11 12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12½ 0 13
Carbon Safety.....	0 16½ 0 17
Canadian Water White.	..... 0 17
Amer'n Water White....	018½ 0 19
Photogene	..... 0 22

(For prices at Petrolia see Market Report.)

BEST VALUE.. EVER... OFFERED



OUR . . . . .
SPECIAL
JAVA . . .
BLEND . .

TRY IT, YOU'LL LIKE IT.

PURE GOLD MANFG. CO.

TORONTO.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 24	$0 26
" dairy, tubs, choice	0 20	0 22
" " medium	0 17	0 19
" low grades to com	0 15	0 16
Butter, pound rolls	0 24	0 25
" large rolls	0 19	0 20
" store crocks....	0 17	0 19
Cheese	0 10	0 11½
Eggs, fresh, per doz.....	0 17½	0 18
" limed.....	0 15½	0 16
Beans	1 25	1 50
Onions, per bag.....	1 00	0 00
Potatoes, per bag.....	50	0 60
Hops, 1892 crop.....	0 12	0 13
" 1893 "	0 18	0 20
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 09½	0 09½
Pork, shortcut, p. bbl...	18 00	18 50
Hams, smoked, per lb...	0 12	0 12½
" pickled	....	0 11
Bellies	0 12½	0 13
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, pure, per lb.....	0 10	0 11½
Compound	0 08½	0 08¾
Tallow, refined, per lb..	0 05	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna	..	4½
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra.....	6½	6¾
" Genuine Carolina	9½	10
Grand Duke.	6¼	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....		$1 35
" 50 " bags		2 60

SAPOLIO.

In ½ ½or grs. boxes, per gross....	$11 30

ROOT BEER.

Hire's (Liquid) per doz	$2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box...	1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs.....	5⅛
Ditto.....brls., 175 "	5
Ditto.....kegs, 100 "	5
Canada Laundry, boxes, 40 lbs.....	4¾
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs....	7½
Lily White Gloss, kegs, 100 lbs.....	6½
1 lb. fancy cartoons, cases, 36 lbs.	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.	7
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs.....	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	9
36-lb " 3 lb. packages	
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9¾
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages	$3 00

SUGAR.

	c. per lb	
Granulated	4⅝	4.65
Paris Lump, bbls and 100 lb.bxs	5½	6
" " 50 lb. boxes.....	...	...
Extra Ground, bbls Icing.....	5¾	5⅞
" " less than a bbl	..	...
Powdered, bbls	4¾	5
" less than a bbl.....	...	...
Extra bright refined.....	...	4⅜
Bright Yellow.....	4¼	4½
Medium "	3¾	4
Brown	3½	3⅝
Dark yellow.....	3⅜	3½
Raw, brl.....	...	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3¼
V.B.	2¾	3
E.V.B.....	2⅝	2¾
E. Superior	2¾	2⅝
XX	2⅝	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz....	48



MORSE'S

	Per box
In f box lots	
100 bars	5 25
60 bars	3 25
Chicago	
Water	
Electric	2 50

CRESCENT BRAND.

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued—

	Per box
Eclipse, 3 lbs	$3 30
Everyday, 12 oz	4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00
Royal Magnum, per doz	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80



AMMONIA SOAP.

72 bars, per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

	Per doz
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor.	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90

Freight prepaid on 10 Box lots.

Home Comfort	0 25
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	63c
Ingots, rough and ready, 8's	59
Laurel, 3's	49
Brier, 7's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7⅛ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	49

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 2 x 3, 7s. caddies 16½ lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16½ lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about about 17 lbs	42
Hawthorn, 8s. butts about 21 lbs	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14½ oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs	47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs	47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs	47½
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.

	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.

	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " " ..... "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted ... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots. single case

Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN, CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

MOTT'S

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

— : THE : —

Highest Standard of Excellence

IN POINT OF

FLAVOR, NUTRITION and DIGESTIBILITY

HAS BEEN ATTAINED BY

JOHNSTON'S

FLUID BEEF.

The public have a positive guarantee that they are getting the best possible form of concentrated nourishment.

REFUSE ALL SUBSTITUTES.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

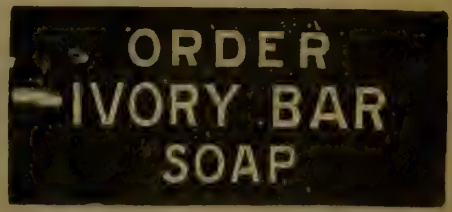
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Adorn Your Home

WITH A

"Pittsburgh" Lamp



Unparalelled as Holiday and Wedding Presents.

ORNAMENTAL AS WELL AS USEFUL.

One "Pittsburgh" gives as much light as six other lamps. It does not smoke and requires very little cleaning. It is simply a "Joy forever" to all who have one. Made in all sizes and styles of Banquet, Hanging, Vase and Piano. Write for Primer.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

Nothing "Sours" People like Indigestion.

Nothing Prevents Indigestion like

Somerville's "Mexican Fruit" Chewing Gum



"WE ALL USE IT!"

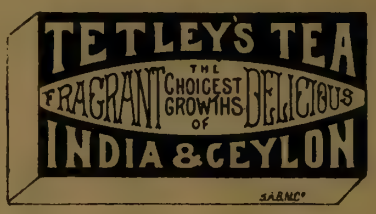
The $10,000 Chewing Gum.

C. R. SOMERVILLE, LONDON, ONTARIO

FREE TO ALL GROCERS

No Grocer Need Worry Now





About that customer who will insist on a good cup of tea, and that not only at Xmas, but the whole year round. . . . . .

TETLEY'S TEAS are what you should sell him. Their exquisite flavor will suit the palate of the most fastidious connoisseur, and in price they are varied enough to suit any one's purse, and—

(KEEP THIS DARK,) they give a good profit to the retailer.

FREE

Are these reasons sufficient for you to write now, for a ½ lb. sample packet, which we will send FREE and postpaid to any Grocer ?

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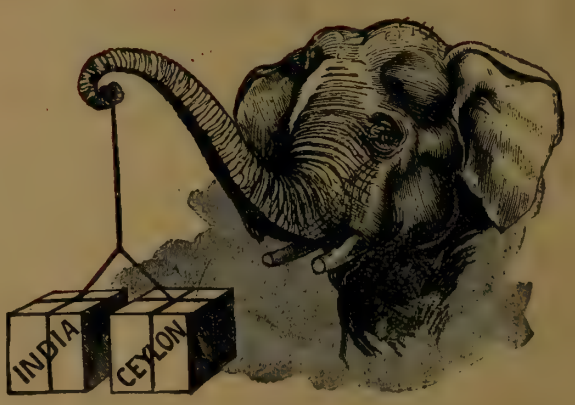
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PUBLISHED WEEKLY
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VOL. VII. TORONTO DECEMBER, 29, 1893. No. 52

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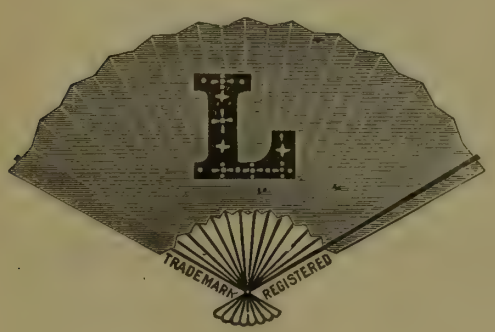
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LONDON, ONTARIO

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY. $2.00 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,

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The year which makes its exit at midnight Sunday has been a fairly satisfactory one for leading staples in the grocery trade. Sugars have not been subjected to many rapid declines or advances on the Canadian market. There have of course been fluctuations, but when the prices rose or fell it was, as a rule, the expected that happened. If anything the market in Canada has followed that in New York more closely than usual; or rather, one of the large refineries in Montreal pursued the policy of doing so, and what one did was of course imitated by the others in the country. This has caused prices to fluctuate in this country more than they otherwise would, stocks of refined being at no time really large, while the demand has ruled good during the year. Prices here at the moment are practically the same as a year ago, the quotations then as now being 4⅝ to 4¾c. for granulated. But the first week in January saw an advance of ⅛c. to 4¾ to 4⅞c. From that out till the latter part of March there was no material change. Then there was another advance to 4⅞ to 5c. The first week in April saw another advance of ⅛c., granulated then being quoted at 5 to 5⅛c. By a similar advance a week later the price was brought up to 5⅛ to 5¼c. The first week in May saw granulated selling at 5⅜c., and before the middle of the month was reached another ⅛c. had been added. By second week in June the outside price was 5⅝c., while a week later saw it another ⅛c. higher. The range was then 5⅝ to 5¾c. This was the last of the advances for the year. From that out what changes were made were in the nature of declines. The first drop occurred the third week in July, when 5⅝c. became the idea for granulated, and five weeks later 5½c. was the ruling figure. From that out till October 29 the market ruled steady to strong, but on that date the market took an easier turn, and sold fractionally lower. During the following week there was a series of fractional declines; and 5 to 5⅛c. became the idea for granulated. Before the end of November the price had dropped to 4¾c. The first week in December saw the ruling price 4⅝c., and at that figure it is to-day. It has been asserted that the declines which have been taking place in the United States during the past few months has been largely a move on the part of the Trust there to squeeze holders of raws. But whatever may have been the influences at work, the price of raws was forced down, and to a point, too, lower than they have been for nearly a quarter of a century. Within the last week or so there has been a slight reaction, and holders are announced to be assuming a more independent attitude.

* * *

The year has not been a satisfactory one for canned goods; that is at least so far as the jobbers are concerned. The market was a steady one, but the trouble was that it remained too fixed. When the supplies for the year were being purchased most of them assumed that the pack was going to be on the light side and that prices would in consequence appreciate. This led to much speculation in futures. That there was enough and to spare is known by everybody in the trade. The result was that prices dropped to a figure that would not, in some instances at least, return the jobber what he paid for the goods; and there they remained. In other words, he lost money. To make matters worse cutting became a common practice. The lesson taught by this experience has not been ignored. Indeed the trade seems to have taken it to heart. At any rate the tendency to speculate in futures was not nearly so strong last fall as usual. And if they persevere in this in the future trade will be all the more healthy for it. None are at the moment realizing this more than the merchants themselves. Speculation of a kind will always be indulged in. In other words, there is speculation that is gambling and speculation that is legitimate. The man who is far seeing and who is a student of the markets will naturally exercise his faculties to his own advantage by either buying or refraining from buying a certain line of goods. The great evil is where a man is led by a spirit of gambling to plunge, as the sporting fraternity have it.

* * *

The year has been, on the whole, a satisfactory one in regard to teas. The Canadian merchants have done well on practically all their importations. The market opened fairly low, and it kept firm for all kinds—Indians, Ceylons, Chinas and Japans—gradually advancing towards the middle of the season. This always ensures a steady market and enables dealers, both large and

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

small, to make profits on their purchases. Towards the end of the season some sacrifices were of course made by shippers in order to clear out consignments on hand, and some remarkable values at intervals appeared. But, on the whole, shippers to this continent have done well this season, and it is safe to reckon that they have had a satisfactory year. It is reported, on the other hand, that shippers to London, England, have not had such a satisfactory season, especially in China teas. The cause largely for this is that the English trade is going almost entirely after Indian and Ceylon teas, China being more and more neglected each year; and as large shipments of China teas are still being made to that port it naturally follows, when they are shoved upon the market, with that old-time demand for them wanting, that prices obtained are not satisfactory. During the last two years some of the largest houses in China have suspended and gone out of business. If it was not for Russia the condition of the China tea trade would be much worse than it is. The Russian still swears by China tea, and no other will he drink, every year some half dozen full cargoes being sent, on an average, from the Flowery Kingdom to the land of the Muscovite.

* * *

The dried fruit market has been, on the whole, a satisfactory one for the merchants. The quality of all lines, such as raisins, prunes, currants, figs, has been excellent, probably never better, while the price has ruled low; in some instances remarkably so. These conditions naturally stimulated the demand; and if, because of more or less cutting, jobbers and retailers have not reaped all the benefit they might have that is their fault. Nature was generous in the part it played. One great drawback the Canadian trade had was the order-in-council of the Dominion Government prohibiting the importation of the Eleme figs and Sultana raisins from Smyrna. As far as Sultana raisins were concerned, the trade was not so much affected, fair stocks being held here at the time. But in regard to figs it was another thing. When the order-in-council was issued there was scarcely a fig to be had in the country, and the prohibition of the importation of this fruit was a source of serious inconvenience and loss to merchants. The trade felt sore over the matter at the time and sent deputations to interview the Government, but all to no purpose. And they have had good reason since to feel still more annoyed, for the very fruit that was packed during the time when cholera was said to be prevalent, and which it was the order-in-council aimed to keep out of the country, was, after the edict had been repealed, allowed entree. The jobbers argue that if it was safe to allow the fruit into the country in the last instance it was equally so in the first. Then England, with all her experience, was not at all alarmed over the matter, evidently taking the same view of the situation as did the shippers, namely, that cholera was not epidemic, and shipments of fruit therefore continued to arrive in that country from Smyrna as regularly as ever. True the United States, like Canada, prohibited the importation of Smyrna fruit, but there is a suspicion that the edict in this instance was influenced as much by a desire to benefit the fruit producers of California as from a fear that within the foreign article were lurking colonies of the terrible cholera germ. One thing is certain, the edict of the Dominion Government was a bad thing for Canadian merchants; and that without serving any good purpose.

* * *

The market for Rio coffee has ruled strong the greater part of the year. An incentive was given to prices early in the season on account of the scarcity of the better grades. Before this another and more powerful influence was brought to bear Civil war broke out in Brazil. That influence is still at work; and is being more strongly felt at present than even a few weeks ago, late advices from Rio stating that no orders can at the moment be received for coffee on account of the hostilities. The price of green Rio coffee on the Toronto market is now 2 to 3c. dearer than a year ago at this time.

* * *

Christmas morning cables from Europe were but anything in unison with the sentiment of the season: "Peace on earth and good will toward men." Instead of peace they breathed of war. One hundred and thirty thousand more armed men than there were the Christmas of 1892 are, we were told, standing ready and eager to jump at each other's throats, while Russia, with the co-operation of France, was threatening to force the Dardanelles, make a union of her Black and Mediterranean sea fleets, drive England from the scene, and capture Constantinople. The holiday trade, too, was unsatisfactory, while want and misery was apparent everywhere.

BIG PROFITS ON APPLES.

Apple exporters in Montreal and other dealers in the fruit cannot, like last year, complain of disastrous results and heavy losses. On the contrary, they have had a very profitable season so far, and present prospects seem to point to still better returns on the fruit still remaining in the hands of dealers and shippers on this side the water. There is more than one reason for this state of affairs, but the chief one was the short crop of apples in Canada, which fell away considerably below that of last year. For instance, the exports to date only amount to about 75,000 barrels, whereas last season they ran up to 700,000 barrels. But it was not only in Canada that there was a short crop, for the recent course of the English market seems to indicate that they have not been getting the same quantity of apples from other sources this year as last. Recent cables from Liverpool state that all the Canadian fruit had been cleared up and that the trade there were anxiously awaiting the arrival of other shipments, as the supply of English apples was almost entirely absorbed. In consequence of this condition of affairs prices this year on Canadian apples have rated very much higher than last, and, as is generally the case when the fruit is scarce, Montreal is always the strongest market in the world to buy on. Cables on Saturday reported sales to arrive in Liverpool which netted the seller in the west $4.50 to $5 per barrel, which means a very handsome profit. The average first cost this year was $1 to $1.50 for the simple fruit, which, with 30c. added for packing and 35c. for the barrel, makes a total first cost of from $1.50 to $2 50 per barrel, so that on the sales in question the handsome profit of from $2.50 to $3 per barrel was made. This is a very different state of affairs to that which prevailed last season, when Montreal exporters made losses running all the way from $20,000 to $30,000, not a single shipper making any money on any of the shipments up to the first of January. Last year the first cost was about $1.25 to $150 for the sample fruit. But it is not only in the way of export business that high prices have been realized on apples. Figures have been paid for car lots of the fruit in Montreal that have not been made any time for the last eight or ten years. We know of actual sales of car lots at $4.10 and choice straight car lots of Spys have brought as high as $4.50 per barrel. These figures have never been approached except eight years ago when there was a very short crop, much shorter than the one of the present year. On the whole, therefore, this year's apple deal has been an unusual one.

COMMERCIAL TRAVELERS DINE.

The Dominion Commercial Travelers' Association held their annual dinner at the Windsor Hotel in Montreal on Thursday evening last. Now the drummer, as he is called, knows how to enjoy himself, none better, for who has the collection of stories, yarns, etc., than he has. He is eloquent himself, as many a buyer throughout the length and breadth of the land can vouch, and therefore can appreciate eloquence from others. With all these advantages, therefore, it is needless to say that the boys had a good time at Montreal last week. They had, and a good deal was also due to the fact that the following gentlemen had the arrangements in hand :—Messrs. F. Birks, G. L. Cains, J. H. Clerk, F. S. Cote, E. H. Copland, W. H. Callahan, J. T. Dwyer, F. X. de Grandpre, M. E. Davis, A. Elliott, I. Friedmann, C. Gurd, Fred. Hughes, P. S. Lassonde, E. D. Marceau, J. H. Morin, W. McNally, T. L. Paton and A. A. Mason, whilst special praise is due to the indefatigable efforts of the secretary, Mr. H. W. Wadsworth, who greatly helped to make the dinner the success it was.

They saw that nothing was wanting, so that when President David Watson, the newly elected president, took the chair at 8 o'clock everything was as it should be. At his table were seated His Worship Mayor Desjardins, Solicitor-General Curran, U. S. Consul General Anderson, Col. Stevenson and Messrs. F. Hughes, Geo. Cains and Geo. Summer, ex-presidents of the Association.

After the good things had been disposed of the chairman read letters of regret from many, among others the Governor-General, Sir John Thompson, Lieut.-Governor Chapleau, Hon. W. Laurier, Hon. L. O. Taillon, Hon. N. Clarke Wallace and Mr. W. C. Van Horne.

The chairman followed this up with a nice little speech. First thanking the members for the honor they had conferred upon him, he passed on to refer to the work the Association was doing, which he claimed was a great and noble work. Its objects were to promote the welfare and interests of its members, by making provision against sickness, misfortune, accident or death, and by relieving the widow, orphan children or representatives of members deceased. The total income for the year 1893 was $20,326. Out of this $13,000 had been paid in death and accident claims, whilst the ordinary working expenses were only $4,866. He then, amid loud cheers, submitted the toast of "The Queen and the Royal Family," which was loyally drunk with musical honors.

These were followed by the toast of the President of the United States. Consul-General Anderson, whose abilities in this respect are well known, made a very humorous reply. He said that after an absence of a few years, enforced by circumstances entirely beyond his own control, it was his privilege and honor to again be a guest of the Dominion Commercial Travelers' Association. On his return to Canada he noticed, with great pleasure, that Montreal had made wonderful strides in improvements, one of which was the introduction of the electric car service. After speaking some kind words about the Montreal cabmen, he said that Montreal was noted for the cheapest cab service in America, if not in the whole world. The Consul-General concluded his remarks by thanking those present for the cordial manner in which they had toasted the health of the President.

The Vice-President, Mr. Wm. McNally, submitted "The Commercial Interests of the Dominion" in a brief but capital speech, which was replied to by the Hon. Peter Mitchell, who spoke eloquently on the progress of the metropolis and how much the men who were sitting around him had to do with enhancing that progress. He closed with the wish that Canada's commerce would both prosper and increase in the days to come as in the past. A few remarks on the same topic were also delivered in French, by Mr. H. Laporte, the well known wholesale grocer, after which Mr. L. Paton proposed the toast of the railway and forwarding interests, coupled with the health of Solicitor-General Curran.

Mr. Curran spoke of the great progress which had been made in railway enterprise during recent years, and which had tended so largely to open up this great and glorious country, and then went on to show that this progress had been accompanied by a great and growing increase in trade between ths several portions of the Dominion and other countries. The hon. gentleman concluded by thanking those present for the hearty manner in which they had coupled his name with the toast.

The other toasts were "Our Guests," proposed by ex-Ald. Rolland, and responded ed to by Mr. A. T. Lepine. M.P., whilst that of "Our Sister Associations" was proposed by Mr. Marceau and responded to by Mr. C. C. Van Norman, of the Commercial Travelers' Association of Toronto. The toast of the "Mayor and Corporation," proposed by Mr. J. Rogers, was enthusiastically drank, and when the Mayor and Ald. Stevenson stood up to respond they received hearty receptions. The toast of "The Ladies" was in the capable hands of Mr. J. L. Dwyer.

During the evening the pleasure was greatly enhanced by the following gentlemen, who either sang or recited :—Messrs. Charles Terroux, Duquette, Venables and Carmichael.

LABRADOR HERRING FISHERY.

The St. John's, Nfld., correspondent of the Montreal Gazette says :—For several years past the herring fishery has been declining in Labrador. This year it culminated in a total failure, only a few barrels being taken —a mere bagatelle compared with the catch of former years. The cause of the decline is unknown. Probably the failure of the food on which the herring lives may be at the bottom of the trouble, and, in consequence, the herring have gone off to other feeding grounds; but will return to their old haunts when they recuperate. Meantime, the loss to our fishing classes is very serious. Some years ago a similar event took place in Norway, the herring having disappeared, but I think they have now returned to their old quarters. I observe in some Dominion papers complaints that some dealers in the Maritime Provinces have been packing inferior herring and branding them as Labrador No. 1. Very few barrels of the genuine article will find their way this year to market.

Much satisfaction has been felt and expressed here at the high place won by "Munn's Boneless Codfish" at the Chicago fair. That spirited and enterprising firm, who always keep their mind open to new ideas, have well merited the distinction they have obtained. Their boneless codfish, tinned salmon, and refined cod liver oil, prepared after the Norwegian method, are unsurpassed and now hold a leading position in the market. Last summer I had an opportunity of examining their factory in Harbour Grace, and observing their methods of preserving the various articles. It is a model of cleanliness, order, and vigilant care in every detail. The machinery employed in the various processes is most ingenious, and new improvements are constantly being introduced. I understand that their cod liver oil, which is prepared by the freezing process, is found superior to the best Norwegian oil. In the preservation of caplin, too, they are making rapid strides.

Business in St. John's is brisk, and this year's fall trade is likely to be large. The working classes, mechanics, etc., have profited by the employment and high wages consequent on the rebuilding of the burnt portion of the city, and cash is plentiful. The revenue this year is expected to be large owing to the increased importations to replace what was lost by the fire. Houses are still going up rapidly. In another year or two traces of the fire will have disappeared and the city will present a greatly improved appearance.

The cheese factory and 300 boxes of cheese were destroyed by fire on the 20th of December at Cherry Hill, about twelve miles north of Ingersoll. Loss about $2,500; fully covered by insurance.

HONEY—PURE AND ARTIFICIAL.

The arrival of cold weather is like to bring to every one—and especially to him who is far bred—visions of smoking buckwheat cakes and golden honey, remarks an American paper. Strange as it may seem, the two are closely connected—the sale of honey being greatly increased by their advent. And out of that smoke comes memory pictures of the old farmhouse kitchen on that never-to-be-forgotten night when the bees were taken up and the bits of broken honey-comb fell to the youngsters' share.

It may be that the distance between those pictures and the present is not fifty years, yet that half-century has seen the growth of the honey trade. Less than half a century ago honey was an article of luxury; not every farmer's house was supplied, much less those of other people. In summer warm biscuits and honey made a dish fit for the parson; in winter buckwheat cakes and honey were deemed fit for the gods. But there was no trade in honey then; the demand was limited and the supply uncertain.

But now all this is changed. With the great consumption of sweets which marks the present generation, honey has easily held its own. An enormous trade in it has been built up, so that it now forms a part of the grocer's stock in even the smallest hamlet; candy and patent-medicine men use it in enormous quantities, and bakers buy it by the hogshead. There are several firms in this city which regard an order of $1,000, $1,500 or $2,000 just as a large dry goods firm does an order of 50 yards of muslin. Boston, Chicago and New York have become great honey centres, and their quotations effect even those of London, the greatest market of the world. Europe calls for our surplus, and very little is imported.

But great as is this demand, the supply is now sufficient to meet it. Occasionally, as in the past year, there is a shortage and prices advance. But this country is so extensive that a failure in all parts does not readily occur. Of course, just how large the product is no one knows. Several estimates have been made putting the number of beekeepers in this country at 30,000 and the value of last year's crop at $15,000,000.

Honey comes from all parts of the country. There is not a state or territory which does not furnish some. The supply from the South is not so large as one would suppose, considering the climate; in fact, it is rather light. The cause of this undoubtedly is that the bees are not cared for and there is less care taken in shipping the honey, as old-fashioned methods prevail to a great extent. Southern honey also is very different in taste from that of the North. Florida honey is in fair demand as a cheap article.

One matter in connection with the honey business deserves attention—namely, adulteration. It has been said that no article of food has been so persistently and extensively adulterated during the last twenty years as this, and that thereby the trade has been ruined. While there may be a little truth in the statement, it must be taken with many allowances. Most of the stories current are far from true, and while many recipes for making honey out of chemicals are published, no such honey, it may be safely said, has ever been seen on the market. It is probable that all such reports are the outcome of experiments; at least they have never been successfully operated.

So much has been said about this matter that some time ago the United States Agricultural Department began an investigation and published the report last spring. The most approved methods of analysis, both physical and chemical, were adopted; honey was bought in open market in all parts of the country by local chemists of known character, and by them studied and reported on. In a general way the results obtained were that comb honey, sold in the frame, is pure, and that while there is a great deal of pure extracted honey sold, there is also an immense amount of it adulterated with glucose, cane sugar and other cheap materials, sometimes even to the extent of 75 per cent. of the whole. In no case was anything injurious to health found. This adulteration seems to be mainly the work of large dealers. There are two reasons for this adulteration, the one to make money and the other to increase sales. The former is probably not very profitable now that honey is so cheap; the latter surprises one. It is the old story of milk; so many people like watered milk better than the kind that has a "nasty scum" on it (cream). Mr. Perrin of Riverside, Cal., who is perhaps the originator of honey adulteration, writes that several years ago he conceived the idea that the common dark honey could be improved by the addition of good white sugar. While in business in Brooklyn, he used to send out peddling wagons carrying both the pure and the adulterated plainly marked, and frequently of a day's sales 90 per cent. would be of the adulterated. He has many times received complaints that he did not put sugar enough in the compound.

A prominent dealer in this city confirms that statement. Of his sales the adulterated (plainly marked) sells four dozen bottles to one dozen pure. It seems to be a confessed fact that many people do not know pure honey any more than pure milk. There is a pretty sure test of the purity of honey; standing for a little time, especially in cool weather, it will solidify or candy; honey that does not is not pure; yet the majority of people reject candied honey as adulterated.

Most of the States have enacted laws against this adulteration. New York has made it a misdemeanor to adulterate or to sell adulterated honey, and put the law in force in September. But it is impossible to enforce it. It is not always possible to tell when honey has been adulterated; chemical analysis fails often; the polariscope is surer; but so long as the demand for the adulterated is so strong, who can stop it? ask the dealers.

HE WANTED AN AD.

As he shot into the editorial arena he wiped his bald head with his gaudy silk handkerchief.

"I want to be attacked," he said as he winked at the answers-to-correspondents editor.

"The man who attacks people, and who sheds the innocent gore of indignant readers who have had their names spelled wrong in the paper, can be found down the passage, second door on the left," said the mild young man who was inditing an answer to Julia B—'s request for a receipt to remove freckles from her ear.

"You misunderstood my meaning, young man," said the stranger, as he dived into his pocket and produced a 6 x 8 business card, on which was printed:

> B. H. PULKERHAM,
> Dealer in Choice Teas, Unparalleled Coffee, Cheapest Sugars, and all kinds of Family Groceries, Domestic and Imported, at the Great Continental Store and Home Supply Emporium.
> No. 93 Washington Avenue.

"Well, Mr. Pulkerham, what can we do for you?" asked the editor.

"You see, mister, it's just this way," said the grocer as he took a chair. "Business ain't what it orter to be, and ordinary advertising don't seem to draw worth a cent. Now, ever since Sanford, who keeps the tea store on the corner above, was accused of having two wives living—one in the penitentiary and the other hawking fruit in St. Louis—the women flock to his store to buy their groceries. Now, if you would write a column saying that I had eloped with two beautiful daughters of one of our leading citizens, and my wife, for the sake of the family, had kept the horrid secret to herself, it might draw Sanford's customers to my store. I'll go away for a few days, and the sympathy my wife will get will give my business a boom that will tide us over these dull days."

"You are not half as much of a fool as you look," said the editor.

"Well, that is neither here nor there. You send up one of your young men to get some points as to my bad character from the neighbors. Give me a whole column; don't spare me; say that I keep my old grandmother chained in the cellar. Pile it on thick as you have a mind to. I'll pay the bill—full rates. A whole column, remember, on the first page, with a big head-line. So long."—Texas Siftings.

OMNIPOTENT ONENESS.

One thing at a time, because there's not time enough for two things at a time.

The economy of religion, politics, and business focuses its strength into one concentrated point, that by its oneness it may stand in the full majesty of single identity.

The man who thinks he can do everything is the jackass of all trades. No man can do two things as well as he can do one thing. No book or play with more than one leading character has ever gained public approval. The business man who can sell goods as well as he can buy goods is a mighty poor business man both ways.

The strength of success is the oneness of it.

Two lamps do not appear to give twice as much light as one. One might as well mix soup with his fish, and live upon semi-fluid hash, as to attempt to say more than one thing at a time, do more than one thing at a time, and advertise more than one thing at a time. Two good things are not twice as well appreciated as one good thing.

A nail squarly hit on the head and well driven will hold better than ten nails bent in the driving. One point remembered is better than ten points forgotten.

The advertisement which tells everything about the man who advertises, and as much about the goods he has for sale, interesting as it may be to the advertiser himself, and to those in his employ, is weak dish water to the reader.

An advertisement of shawls in the same column and closely connected with a similar announcement of window shades, a lows the window shade argument to detract from it, and itself detracts from the window shade argument.

People like to buy something which is especially advertised. They like to feel that on a certain day the great specialty in window shades, or shawls, or something else, and that they can expect on that day something extra for their money. This is an age of specialties, and regular goods must be advertised as specialties, to attract special attention.

When it is necessary for a firm to advertise a large number of things at the same time, these articles should be divided by lines, borders, or intervening white space, so that each article will have an identity of its own, and not be mixed up with other similar or dissimilar articles.

The woman who desires to buy some sheeting will read and be guided by an advertisement which is all sheeting when she will pass by an advertisement which speaks of sheeting, hose, blankets, handkerchiefs, and other things.

While parlor stoves and ranges are in the same general line, it is far better to advertise the range in one advertisement, and the stove in another, giving each the full identity of itself alone rather than to combine them in one general advertisement

An advertisement, besides advertising only one thing, should attempt to make but one point at a time, for one point will be remembered while a great many points will be forgotten, and too many points allow each point to handicap the effect and strength of all the other points.

There are cases where description must be given, and there is no objection to it, but the descriptive matter can be set in type of reasonable size so as to allow room for the largest heading aud the greatest display, there being sufficient argument or interest in the heading and the opening part of the descriptive matter to make the person read further, if he be a possible customer. The advertisement can have all the advantages of brevity, and yet contain a large amount of descriptive matter, because the advertisment can be practically in three parts—an attractive heading, followed by a short argument in large type and complete in itself, both preceding the descriptive matter.—By Nath'l C. Fowler, Jr.

Burglars broke into J. T. Park's grocery store, Tilsonburg, Tuesday night. They entered by a back window. The till was broken open with a chisel, which they left on the counter. Cash amounting to ten or fifteen dollars was taken. No goods are missed as yet.

..IT PAYS GROCERS TO SELL IT..

Its Sales are Over Double Any Other Soap in the World.



Endorsed by Eminent Scientists for its Purity and Excellence.

.IT PAYS CONSUMERS TO BUY IT.



[This department is made up largely of items from travelers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

In the matter of eggs, to the poor belong the "spoils."—Yonkers Gazette.

It is cheese, and truth, that is mitey and will prevail.—Herald, Hamilton.

Mr. John T. Warrington, of Belleville, has exported 130,000 boxes of cheese during the past season.

The Butter and Cheese Association held a private meeting at the Board of Trade, Montreal, December 18th.

The Huntingdon dairy convention will be held during the first fortnight in February. Professor Robertson has promised to attend.

Geo. Tuttle, Aylmer, bought the balance of the cheese of the Malahide cheese company, three months in all. Price paid, ten cents.

Somebody wants to know why it is that one of the stores in the towns where stores are too many is not transplanted to Lavender, where a good business could be done.

Mr. John Cameron, the energetic and successful agent for the PRINTER AND PUBLISHER and THE GROCER, made the Free Press a pleasant call yesterday.—Free Press, Acton.

Messrs. W. A. McIntosh & Co., Vancouver, report a brisk demand for the Australian mutton received by the Arawa, and their waggons were busily engaged all yesterday hauling the mutton up from the ship. Mr McIntosh, however, is not very sanguine as to the outlook for future shipments, as the duty eats up nearly all the profits.

Messrs. Hamilton & Ford, the grocers, Vancouver, will open up in the Sullivan block on Cordova street this morning. The store is a fine large one, and is being fitted up in an elegant manner.

Robert Reed, formerly a leading merchant of St. John, N.B., but retired for years, died recently. He built a mansion on Mount Pleasant, where the Marquis of Lorne and Princess Louise were entertained.

Prof. Shutt, chemist at the Central Experimental farm, will attend the meeting of the Eastern Ontario Dairymen's Association at Peterboro on January 3rd and 4th, and also the meeting of the Ontario Creamery Association, Belleville, on January 14th to 16th.

John Haines, an employee of Marshall, a London tea dealer, was arraigned at the Police Court in Guelph the other day charged with selling tea without the required license. The defense set up the plea that Haines was the owner of the tea and in consequence was not subject to the license provision of the law. The magistrate reserved judgment until Friday.

Go into almost any town in the orange-growing districts says the Florida Farmer, and you will see the women using the wild sour fruit exactly as our housekeepers use soap. They cut the oranges in halves and rub the flat exposed pulp on the floor. The acid in the oranges doubtless does the cleansing, but at any rate the boards are as white as snow after the application. It is thought that lemons would be better than oranges for this purpose, because of the additional acidity.

Narcisse Quintal, wholesale grocer, Montreal, was, through his counsel, a complainant in the Recorder's Court there a few days ago against the city assessors. He is the owner of property at 192 St. Lawrence street, and in 1892 this property was assessed at $23,000, but this year the assessors made it $30,000. They were asked to reduce this, and did so to $27,000, and on this decision Mr. Quintal appeals, contending that the property has not increased in value, and that no improvements have been made since the last assessment. The papers were sent to the city attorney, the same proceedings having been done in other cases.

Hamilton Spectator: Benony Vansickle of Beverly, president of the Lynden Cheese Factory Co., has sued I. W. Kelly for slander. The statement of claim alleges that Mr. Kelly told several people in the neighborhood that President Vansickle had been caught skimming the cream off the milk in the cans before it was sent to the factory. Also, that the defendant wrote to the directorate of the company notifying them that he was going to stop sending milk to the factory, "because he could not send it honestly and be on an equal footing with our president." Mr. Vansickle claims $5,000 damages. A motion was made in the suit this morning for further particulars.

There are on view in the C.P.R. offices, corner King and Yonge streets, some fine specimens of pineapples and bananas from the Fiji islands. The fruit was brought over on the Arawa of the Canadian-Australian line by Hon. Mackenzie Bowell, Minister of Trade and Commerce, and was picked Nov. 24. The experiment proves the ease with which a trade in fruit can be done, as no special efforts to protect the exhibit were taken. The pineapples especially are fine specimens.—Empire, Toronto, Dec. 22.

The representative salt men of Western Ontario met in London recently to discuss the interests of the salt industry and to consider the advisability of continuing the present understanding about prices. There were present: Messrs. John Rainsford, Clinton; Wm. M. Gray, Seaforth; Mr. Webster, Mooretown, and Thomas Carter, Sarnia. The matter under discussion was left open, to be taken up again at an adjourned meeting to be held at Clinton.

Marshall's Choice

SCOTCH FISH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.

DELICACIES

Specially adapted for family use. No household should be without them.

Marshall & Co.

Spring Garden Works, **ABERDEEN, SCOTLAND.**

WALTER R. WONHAM & SONS,

Sole Agents for Canada, **MONTREAL,**

Our Travelers start on their trips next Tuesday . . .

They will show you some choice values in Young Hyson teas, about 14 to 18c. Japans 12½ to 18c. A range of fine drawing blends 28 to 32c.

Lucas, Steele & Bristol,

TELEPHONE 447 Wholesale Grocers, HAMILTON

A Prosperous New Year - -

BALFOUR & CO.,

HAMILTON.



To give you customers a lovely cup of Tea during Xmas week, sell them

Ram Lal's PURE INDIAN TEA

JAMES TURNER & CO.

WHOLESALE AGENTS. HAMILTON.

PURE GOLD "AT HOME."

Harmony between employer and employees is not by any means a condition that is common. Where, therefore, such a happy state does exist people are not long in finding it out. It stands out upon the horizon of the business world like a mountain upon the plain, and is seen far and near.



ALEX JARDINE.

Among the comparatively few firms in which this harmony exists is that of the Pure Gold Manufacturing Co., of Toronto. This was reflected in the "At Home" held at Harry Webb's Thursday night of last week. There were some seventy couples present. They comprised the employees of the firm and their friends, and they were all there partaking of the bounty of Mr. A. Jardine, the proprietor of the firm, all the expenses being borne by him.

Excellent was the arrangement, and affable and in good spirits the company. It was not surprising that under such conditions the "At Home was a success. There was only one circumstance that in any way tended to alloy the pleasures of those present; that was the absence of their employer through indisposition. "I am so sorry Mr. Jardine is not here to-night," were in effect the remarks THE GROCER overheard more than once during the half dozen hours or more that were so pleasantly wiled away dancing to Glionna's music, or playing cards or the many other games provided. Next to Mr. Jardine, the success of the entertainment was due largely to Messrs. J. D. Roberts and George Anderson, the manager and accountant respectively.

It was about 11:30 p.m. when the guests were summoned to the banqueting hall, where they sat down to a supper gotten up in Webb's well-known style. Mr. George Anderson presided, and his first duty after the different courses had been exhausted was to read letters of regret at being unable to be present from Messrs. A. Jardine and James Strachan and telegrams expressive of the same from Messrs. A. Frend, Robert Jardine, and W. H. Dunn. Mr. A. Jardine's letter read as follows:

Will you kiudly convey to the members of Pure Gold Manufacturing Co.'s staff and friends my sincere regret that on account of my recent illness, from which I have not quite recovered, I do not feel able to be with you this evening. I have looked forward with pleasure to this gathering at about the close of another year, fully believing that it would do us all good to ment together in a social way like one large family. Many of you have been connected with the Pure Gold Manufacturing Co. almost from its commencement, and I am quite sure feel like members of one family, although living in different homes; and this is right, and the stronger the family feeling becomes, and the more loyal each member of the family is to every other member the better it will be for all. Let us then endeavor to strengthen the family feeling as the years go on, each one doing his part and helping to build up the good character of the family and of the business with which he is connected.

I trust that you will spend a most happy and enjoyable evening together, and that we will have many more such evenings, at which I will always hope to be one of the members. With best wishes, I am,

Yours faithfully,

ALEX. JARDINE.

Toronto, Dec 21st, 1893.

One paragraph from Mr. Strachan's letter was particularly to the point: "I would like to have gone to night for the sake of Auld Lang Syne, to shake hands with the old friends, and to show that although not enjoying a share in the profits I still have an interest in the business."

The letters read, Mr. T. Lister, amid much applause, sang the following verses, which had been composed for the occasion, to the tune of the "Maple Leaf Forever."

"THE PURE GOLD GOODS FOREVER."

Ten years ago, I'd have you know,
A. Jardine said to himself,
I'll make pure goods and sell them too,
They shall be on each shelf.
How nobly he has kept his word,
And we shall all endeavor
To do our best to have folks shout
The Pure Gold goods forever.

CHORUS—The Pure Gold fame will never wane,
The name shall live forever,
Here's health and wealth to A. Jardine,
The Pure Gold goods forever.

Our name is known from zone to zone,
People rise and call us blest,
The grocers and the public know
That pure goods are the best.
Our motto is, to be on top,
And promptly to deliver
The finest goods in Canada,
The Pure Gold goods forever.

On one thing we can all agree.
Pure Gold goods can not be beat;
In quality, nor yet in price
Our foes can not compete.
Then if success our efforts crown,
We all must pull together
From "Drummer" down to office boy,
The Pure Gold goods forever.

The toast, "The Pure Gold Company," brought Mr. Frank Gallow to his feet. His reply was brief and to the point. It dealt with the rapid growth of the firm's business, the harmony that existed between employer and employees, and expressed regret that Mr. Jardine was unable to be present to speak for himself.



GEORGE F. ANDERSON.

Next Jas. Miln favored the company with a song, and then, to one at least of those present, came a surprise. The chairman rose and informed the company that Manager Roberts was on the following Monday to take "for better or for worse" a young lady living in Ottawa.

While Mr. Roberts was rubbing his nose and trying to hide himself behind a diminutive plant, Mr. Sutton rose and said, while the guests craned their necks and became excitedly interested: Our friend Mr. Roberts is about to repeat words of great solemnity, "I will love and cherish through sickness and health, through prosperity and adversity, etc., until death." But what I want to say is that the employees of the Pure Gold wish you a long period of prosperity wherever you and yours may be placed. (Hear, hear, and applause.) I will give you that injunction, "It is not good for man to live alone." (Mr. Gallow—Rub it into him.) I have had forty years' experience. When I was young I used to pray that I might be saved from a bachelor's life and from a bachelor's home. (Laughter.) Now I have muchpleasure on behalf of the Pure Gold employees and our commercial co-workers of presenting you, Mr. Roberts, with these beautiful pieces of furniture. (Just then some one unveiled a large parlor secretary and a parlor cabinet.) Now, sir, we hope that when you look at them they will remind you that the employees of the Pure Gold endorse the steps you are about to take. (Loud applause.)

Mr. Roberts was taken by surprise and was completely non-plussed. "You know how I feel about this thing. All I can say is that I thank you from the bottom of my heart," said he feelingly, as everybody applauded loud and long.

The pieces of furniture were more than usually elaborate.

Mr. Jephcott spoke for the ladies. James Lester and Fred. J. Ramsay followed with songs, and the guests returned to the ball room, where dancing was resumed and kept up with eclat for another two or three hours.

THE GROCER apologises to Mr. Jardine for having surreptitiously obtained a photograph of him from which to reproduce the accompanying cut. But it was the only way it could be obtained; and then everything is fair in love and war—and in newspaper work. A photograph of Mr. Roberts, the manager of the company, was produced in THE GROCER of October 27.

PERSONAL MENTION.

W. Law of the firm of Law & Co., Victoria Harbor, is no longer a bachelor, and many are the congratulations that are being heaped upon him thereat. He was married on the 20th inst. to Miss Blanche Gray of Coldwater. Her father is John Gray, and George Gray, the world's champion shot putter, is a brother. THE GROCER tenders its congratulations to the newly-married couple.

Francis J. Gillespie, general merchant, Uptergrove, is a candidate for the reeveship of Mara. Mr. Gillespie is at present deputy-reeve, and his friends say there is no question regarding his being found in the higher position next year.

Christmas Fruits.

ELEME FIGS, 10 lb. boxes.
HALLOWEE DATES.
MALAGA RAISINS.
New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

Ireland's Desiccated Rolled Wheat

OF EXCELLENT QUALITY
IN ATTRACTIVE PACKAGES.
IT SELLS ITSELF.

3LB. PACKAGES.
1 DOZ. PER CASE.

The Finest Breakfast Cereal Food in the **World.** Many **competitors** but not an **equal.** It's saying a great deal, but it's the **truth.** Write us for particulars.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

---

Our Patorns

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

TO OUR CUSTOMERS AND FRIENDS

A Happy New Year

WALTER WOODS & CO., HAMILTON

X. L. C. R. SOAP

$2.25 per ½ Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C P. R
LOUIS HILLIARD, Prop.

EMPIRE TOBACCO COMPANY'S COLUMN

Have you seen our

UNCLE JOHN

There is nothing like it for a pleasant

Cool Smoke

Every plug stamped with



The Dog's Head Tag

UNCLE JOHN

UNCLE JOHN

UNCLE JOHN

Buy from the Manufacturers and Save Momey

EMPIRE TOBACCO CO.

MONTREAL

DRY GOODS.

MONTREAL MARKETS.

There is very little doing in dry goods except the filling of a few sorting orders for winter goods, and none of the houses expect much change until after the turn of the year.

A new feature this week is the easy tone on cotton goods, which is characteristic chiefly of colored lines, which are depressed owing to rather heavy stock. In fact it is said that some of the mills intend to shut down. Prices on white and grey cottons have been marked down from 7 to 8 per cent., or equivalent to about ½c. per yard. Demand for these goods however on spring account has been good and continues so, mill agents stating that their establishments have been booked a considerable way ahead on these goods.

In connection with colored cottons, it is stated that what some sellers feared has happened, viz., that American goods are being offered here at inside figures. But although the report has circulation we could not ascertain anything definite about the matter as to what the quantity was or the price, and it is worthy of remark that the trade as a whole don't attach much importance to the matter.

Remittances are fairly good on the whole except from the Northwest which, as usual, is behind other sections. Returns from Quebec and Ontario on the contrary seem to be satisfactory.

Glover & Brais' travelers, during the ensuing season will offer to the trade what should prove to be good selling lines of gents' furnishing. In neckwear especially they will offer a variety of designs at values which are bound to make them good sellers. The variety of their assortment of stock is another feature.

Gault Bros., as usual, will be in the van in the matter of tweeds, both imported and domestic. Their samples, which they are preparing at present, show a fine range of Scotch tweeds. The colors next spring will as last year run principally to quiet tones, which should make very handsome suitings.

Mathews, Towers & Co., whose travelers have been out already with spring samples, say that the indications are favourable. They carry a full range of blazers, neglige shirts, white dress shirts, unlaundried shirts, collars, cuffs, etc., etc. In braces one special line, the merits of which have been fully described before, promises to be a very good seller.

S. Greenshields, Son & Co. will offer on spring account this year a range of dress goods which they claim will be hard to surpass. In black goods, especially for ladies' wear, they will have some fabrics that won't remain long on the shelves of any buyer.

During the fall, in September, October and November, Thouret, Fitzgibbon & Co. booked heavy orders for gloves, hosiery, etc., which are among their specialties. They finished up their work in gloves on spring account during November and the early part of December and report that their well-known line of "Jammet" goods proved better sellers than ever.

TORONTO MARKETS.

Another quiet week has passed in the wholesale dry goods trade, broken only by slightly increased demands from city retailers during the last few days of last week. The rush for holiday goods at the city stores led to the necessity for sorting orders with prompt delivery. Out-of-town dealers could not order up to the last moment because of the time it would take for the goods to reach them.

Travelers are mostly in town, but will go out again almost immediately, carrying full ranges of spring and summer goods. Everything woolen will be laid aside, and cotton goods of all descriptions taken up.

Dress goods for spring show no special feature. One house has a line of broken-check goods of very pretty colors and taking patterns, and which they claim to have found a most rapid seller. Shots are shown in great profusion both in plain and fancies, and also in fancy weaves. Ombre effects are a new thing and quite taking. These are all in light-weight woolens. A few light-weight hopsackings and fancy diagonals are shown. Wool delaines in dark grounds and smaller patterns than usual are shown by most of the houses in long ranges.

Cotton goods are rumoured to be easier, but so far no confirmation has been obtained of this. The colored cotton mills are not behind with their orders, and if they are much ahead a slight discount may be obtainable on certain classes of colours. It can be safely said that the price of cottons does not tend upwards.

Ten carloads of human bones were recently shipped from Mexico to the United States. They are to be used for fertilizing and sugar-refining purpose.

Beginning Dec. 18th, the flour rate from Duluth to New York will be 30 cents per 100 pounds, or 60 cents a barrel. On the Lake Michigan route, via Milwaukee or Green Bay, the rate is 28 cents. These rates are 15 cents a barrel less than the rail rate in force at the close of navigation, and are the lowest ever obtained by millers at Duluth.

The annual meeting of the patrons of the Northport cheese factory, was held last week The salesman's salary was reduced to twenty-one dollars and Mr. Ira David, who has had the position for the last six years, resigned. Mr. T. C. Demill was then selected with S. Cronk, Eben Fox and R. J. Crothers as directors. Mr. James Collins has been engaged to manufacture the cheese next year.

Though a man may have a rasping voice
That like a scythe will mow you,
It's sweeter than music when
He says: "Here's what I owe you."

We wish all our friends

A Happy and Prosperous New Year

H. P. ECKARDT & CO., Wholesale Grocers, Toronto.

CHRISTR JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at $2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers, TORONTO.

SINCE WE ARE IN BUSINESS, **OVER FIFTY YEARS**

We have never been scared by competition. Our aim has always been to give entire satisfaction to our customers by selling them all goods as represented and at very lowest prices. When quoting goods in Montreal and Toronto papers, on same date, our customers and the trade generally, will find our prices to be the same.

L. CHAPUT, FILS & CIE,

Established 1842 Wholesale Grocers - MONTREAL

LION "L" BRAND



REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . TORONTO

LAWSON BROS. Manufacturers . . of . .

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

DON'T PREVARICATE.

It is singular how the impression still holds in some minds that a person may be a little too honest for his own good; that a certain amount of untruthfulness and dishonesty is needful, especially in trade, says an exchange. And yet each one individually persists in preferring to deal with honest people. A professional man in a responsible position who had numerous appointments in his gift, set aside a very skilful employee for deliberately attempting to deceive him. He was deaf to the appeals with regard to his ability, saying:

"When a man lies to me once, that is all I want to do with him."

There is nothing so fatal to a young tradesman as the whisper, even, that he prevaricates; that you cannot depend on his word about his goods, and that he does not hesitate to defraud to the extent of a few pence, or a dime. Not many will "multiply words" about such trifles, but they quietly drop off trading at that place.

A lady was asked why she preferred shopping in the city, even for little things, to buying them at the stores in her own village? She replied in substance, that she had been repeatedly deceived and over-charged in several stores she mentioned, and advantage was taken of her ignorance of goods. "No, in the large stores in the city," she said, "they have one price for all; the goods turn out as represented. Every article sold and the clerk who sells it, even the cash boy who delivers it at the wrapping counter, is noted down, so that employees have no opportunity of defrauding on their own account. Honest intentions are stamped on every department, and even country buyers feel themselves safe."

Perhaps it is this feeling which has largely helped to make the leading stores of great cities such a centre of country trade for all the region round about. Another reason is that customers are not importuned to buy. One leading retailer relates that in his boyish years he felt shy of entering the grand stores, and he made up his mind that when he owned one it should be a place where country people would feel at home, and where they would not be pressed to buy what they did not wish. It seemed like a boy's day dream in those hard-working years, but the energy and steadfast principle he brought to bear on everything he undertook soon made his "manifest destiny" apparent to many thoughtful observers.

There are others now in small establishments in country places who are in process of training for a similar future. One I have in mind, whose small store is always well filled, and the people go out of their way, and pass two large establishments in order to shop there. Goods are always as represented, and please rather better when viewed at home than in the store. Everything is fresh and tasteful, and you unconsciously carry away the impression that the young man is even more desirous of obliging you than of selling you goods. Nobody will take the trouble of bringing home from the city what they can get at W——'s.

J. D. ROBERTS MARRIED.

A few months ago J. D. Roberts was taken in to manage the business of the Pure Gold Manufacturing Company. Now he has taken in a young lady to be both manager and partner in his household. The lady's name was Miss Johnstone, daughter of W.J. Johnstone, inspector of standards in the Inland Revenue Department, Ottawa. The interesting ceremony took place in Ottawa Monday last, the officiating clergyman being Rev. Dr. Paterson, of St. Andrews, Quebec. Mr. and Mrs. Roberts are spending their honeymoon in the West, and THE GROCER hopes that the sunshine of happiness will ever follow them.

TRAVELERS ELECT OFFICERS.

The annual meeting of the Dominion Commercial Travelers' Association was held in the Y.M.C.A. parlors, Hamilton, Tuesday afternoon. The reports presented were satisfactory. Thomas Gain and E. Fielding were appointed a committee to make arrangements for better hotel accommodation. A proposition to publish a monthly magazine was discussed, and E. Fielding and H. Matthews were appointed a committee to further consider the suggestion. H. Matthews and E. Fielding were appointed delegates to the Y.M.C.A. Convention, to be held in Toronto in January. The following officers were elected for the ensuing year: H. Matthews, Toronto, president; R. Coleman, vice-president; E. Fielding, Toronto, secretary; R. M. Stuart, Hamilton, treasurer; Rev. Mr. Shorey, Toronto, chaplain. The meeting adjourned, to meet in Toronto on Feb. 23.

MAKING FLOUR.

Flour was formerly made by simply grinding wheat at one operation to the finest possible flour, and then separating by sieves the flour from the bran, necessarily grinding in much of the bran with the flour and discoloring it, while much of the very best material was separated with the bran and lost, explains an exchange. The later common method is to grind very coarsely the wheat several times, using strong blasts of air between each grinding to separate the bran from the granulated interior portion, and at last crush it to flour, relieved of all the bran. The new electric method consists in passing the middlings under revolving hard rubber cylinders, electrified by contact with sheepskin. The particles of bran fly up to meet the rubber, from which they are turned off in a side channel, and purified middlings freed from bran, passing through rollers to become fine flour.

McALPIN TOBACCO CO.

Manufacturers,

TORONTO.

TECUMSEH

. FANCY .

CHEWING

TOBACCOS

We are packing a quantity of Tecumseh in 2 lb. Boxes, so that each consumer may procure an original package of tobacco; clean, sweet, and just as it is when it leaves our factory. . . . .

Every town in Canada has its "Nabob" chewers, who will buy and appreciate a strictly choice Tobacco put up in this way. . . . .

Order a few packages and we will guarantee satisfaction.

SEE "PRICES CURRENT" for our Tecumseh, Beaver, and other brands.

J. F. EBY HUGH BLAIN



WE want all our customers to start Drinking during 1894 but to drink only







These will keep your head clear.



They will strengthen you.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 28, 1893.

GROCERIES.

The wholesale men are taking life easy this week. There is some replenishing of stock on the part of retailers. Their wants are of course largely for goods of a holiday character, and are therefore easily supplied. The travelers will resume their respective routes Tuesday next. The holiday trade seems to have been on the whole fairly satisfactory, stocks remaining over being small; in fact in some instances they are practically cleaned out. This is particularly so in regard to selected Valencias, to replenish which shipments are now on the way from New York. The holiday trade in green fruits was particularly good, both with wholesalers and retailers. There have been no changes in prices during the week, although Valencia raisins are 2s firmer on account of higher freight rates. Sugars, too, if anything, are steadier than a week ago, but there is not much doing in them, particularly outside granulated. Slight improvements are still reported in payments. The trade is making preparations for taking stock.

CANNED GOODS.

Nothing new has developed during the week. The movement is of course naturally light at the moment. Tomatoes, peas and corn are moving slowly at 80 to 85c. A few of the better brands of salmon are selling at $1.25 to $1.35 in talls and $1 50 in flats. A few of the better brands of lobster are also going out at $1.85 to $2.10 for talls and $2.40 to $2,50 for flats. Demand for canned fruits is limited, and prices are unchanged. We quote: Peaches, $3 to $3.25 for 3's, $2.10 to $2.25 for 2's; raspberries and strawberries, $2 to $2.10.

COFFEES.

There is still a good demand for the better Rio coffee that is in stock here, but no new features have developed during the week. We quote green, in bags, as follows:—Rio, 22 to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 22 to 23c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.

NUTS.

A little sorting up is being done in this line at unchanged prices We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11½ to 12½c.; filberts, 9¾ to 10¼c.; pecans 13½ to 15c.; nuts, per bushel, hickory, $2.

RICE.

There is no change, demand being almost nil except for fancy imported. We quote: Ordinary 3⅝ to 3¾c., Montreal Japan 5 to 5¼c., imported Japan at 5¾ to 6¼c.

SPICES.

Demand keeps up fairly well for spices without change in prices. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

There seems to be a little more confidence in prices than there was a week ago, and the refiners refuse to make any concessions whatever. The ruling price for granulated is still 4⅝c., and 3½ to 4⅛c. is still the range for yellows.

SYRUPS AND MOLASSES.

Trade has fallen off some in both syrups and molasses. Stocks of syrups are light, and some difficulty is experienced in getting supplies of certain kinds. As to price, syrups run all the way from 23c. up to 48 and 50c. per gallon, while 30 to 35c. for New Orleans molasses are the ruling figures.

TEA.

There is not much doing in teas at the moment, but the market rules strong; but next month will probably see the usual seasonable activity set in. Japans are receiving the most attention, and fair quantities of Indian and Ceylon teas are going out. Ruling prices are: Japans, 14 to 38c.; Indians, Assams, Ceylons, 18 to 45c.; Young Hyson, 35 to 40c.

DRIED FRUIT.

There is scarcely any off-stalk Valencia raisins on the market, and selected is difficult to find, but some car lots are on the way from New York. Advices this week state that Valencia raisins will cost 25 per cent more than a month ago to lay down in Toronto on account of higher freights. We quote: Off-stalk, 4 to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 5½ to 5¾c.; layers, selected, 5½ to 5¾c. Sultana raisins are quiet and unchanged at 5½ to 9½c. Malaga raisins remain unchanged as before. We quote: London layers, $2.25; connoisseur clusters, $3; dessert clusters, $3.75 to $4; quarter flats Dehesas, $1.30. There is an increased demand for Bosnia prunes at 5½ to 7½c.; cask fruit will be here this week and they will sell at about 4 to 4½c.; French prunes are quiet at 4 to 4½c. in cases, and 3¾c. in bags. Demand for currants is still fair and prices remain unchanged. We quote: Provincials 3¾ too 4c. in brls. and half brls.; Filiatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half brls.; Patras, 5 to 5½c. in brls., 5¼ to 5¾c. in half brls, 4⅞ to 6⅜c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti 9 to 10c. A part of the long-expected second shipment of Eleme figs arrived Friday last, and these were distributed for the Christmas trade, but the greater part does not seem to have reached here till this week. These were in consequence too late to be of much benefit to the holiday trade. The figs now on the market do not run uniform, some so-called 10-pound boxes only weighing about 8 pounds. Retailers are therefore advised to buy by the net weight; 10 to 11c. is the idea as to price. Natural figs are quoted at 5¼ to 6½c. Dates are in good demand at 5¼ to 6c.

BUTTER AND CHEESE.

People are asking for good butter, but this article is rather scarce. There is, however, an abundance of second quality stuff, which has a tendency to keep the market dull. There is no export demand for dairy butter, the little movement that there is being for local consumption. There is no enquiry from the Coast for creamery butter, except for the winter article, for which holders are asking 24½ to 25c. for December make and 25c. for January. We quote: Dairy—Choice tubs, 20 to 22c.; large rolls, 19 to 20c.; pound rolls, 22 to 25c. Creamery—Tubs, 25 to 26c., and pound prints sell at the same price.

The feeling in cheese is still firm. Stocks held in Canada are not so heavy as they were at this time last year, and there is none offering. Demand fair at 11 to 11½c. for late makes.

GREEN FRUIT.

The Christmas trade was satisfactory both in regard to volume of business and to collections. Between Saturday and Tuesday evenings four carloads of lemons arrived on this market, and they have been all pretty well absorbed. The market is firmer on lemons, and it is likely to maintain its strong position for another month. Oranges are firm, and they are pretty well cleaned up. Bananas have been in little better demand, but prices remain as before. Apples are much higher and first-class fruit sells up as high as $4 50 per barrel. The demand is not heavy, nor are offerings by any means free. Handlers look for a lower market about the latter part of February or the beginning of March, but it will be on stock that they would not be warranted in shipping. We quote: Oranges—Floridas, $2.50 to $3. Mandarines and Tangarines, $2 to $2.25 half box. Lemons, Messinas, $4.75 to $5 for 300's, $4.50 to $4.75 for 360's; Floridas, $4 to $4 50; bananas, $1.25 to $2; California pears, $2.50 to $3 per box; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, $4.50 to $6 per keg. Cranberries, New Jersey, $7 per bbl.; Canadian, $5 to $6 per barrel; boxes, $2 to $2.15. Apples, good to choice, $3 to $4 50; second quality, $2.25 to $3. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

HOGS AND PROVISIONS.

The market is somewhat unsettled for dressed hogs. The demand is still for light hogs, running from 100 to 150 pounds, and for these weights as high as $6.50, or even better, is being paid. For anything above the weights specified the price is easier. Demand last week for smoked meats was a little more active, particularly long clear. Prices are unchanged.

BACON—Long clear, 9¼ to 9½c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11¼c. in tubs, 11¼c. in pails and 10 to 10¼c. in tierces. Compound 8½ to 8¾c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short cut $18 to $18.50, shoulder mess $16.

DRESSED MEATS—Beef fores, 5c., hindquarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

FOR DAIRY . .
BUTTER
OR DRESSED . .
POULTRY
Write or Wire
PARSONS PRODUCE CO.
WINNIPEG——MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and Manufacturers' Agents.
WINNIPEG
Representing in Manitoba and the North-West Territories:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville Ont.
JOHN DEWAR & SONS, Tullymet Distillery Perth, N. B.
PERINET ET FILS, Reims, Champagne.
Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE, AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.
We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COWAN'S
COCOAS AND
CHOCOLATES
Are Standard, and sold by all grocers.

W. M. BOWIE, 34 Yonge St., Toronto.
Grocery Broker
Agent for
Armour Packing Co., Kansas City,
Canned Meats and Soups.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
AND WHOLESALE PROVISION MERCHANT
66 Front St. East, Toronto.
Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.
Country Consignments Solicited.
Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.
HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.
Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.



Butter in good demand; large rolls, pails, crocks, and best store-packed tub selling 19 to 20c.; choice dairy tub, 20to 22c. no stock on hand. Eggs, 16½ to 17c. We charge five per cent., and prompt returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
Established 1870. Egg Trade a Specialty

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST
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GENERAL .. FRUIT
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25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET,
Consignments Solicited
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RUTHERFORD & HARRISON,
Wholesale Produce & Commission Merchants
76 FRONT ST. EAST, - - - TORONTO,
DEALERS IN
Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.
Correspondence invited. Consignments solicited. Egg Carriers supplied.
Liberal Advances Made on Consignment

McLAREN'S
Is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND
BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

COUNTRY PRODUCE.

BEANS—No change. No transactions in lots are announced, but good beans are being jobbed out in small lots at $1.35 to $1.40 ordinarily, while choice hand-picked would probably fetch 10c. per bushel more than the outside figure.

DRIED APPLES—There is no apparent disposition on the part of any one to do business. Holders are asking 5½ to 5¾c. and jobbers are selling at 5¾ to 6c.

EVAPORATED APPLES—Quiet and unchanged at 10¼ to 10½c. in a jobbing way.

EGGS—The conditions are much the same as before, fresh still being quoted at 17 to 18c. and pickled at 15 to 16c.

POULTRY—The Christmas market was cleaned up fairly well, about the only thing left over being a few turkeys. Prices are much as before. We quote: Turkeys, 8½ to 10c. per lb.; geese, 6 to 7c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—The market is a little easier, the idea for carlots on track being 52½c., while out of store 55 to 60c. is quoted.

HONEY—Dull and unchanged at 8 to 9c. for extracted white clover in tins, and 14 to 15c. for sections.

HOPS—Market quiet and unchanged at 18 to 20c. for new and 11 to 12½ for 92's.

ONIONS—Quiet and unchanged at 75 to 85c. per crate for Spanish and $1 per bag for Canadian.

FISH.

There is nothing new to report this week. Business continues quiet, and of course will remain so this week. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish, 6½c.; Labrador herring, $4.50 per barrel; shore herring, $2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, $2.50 per hundred and 4c. per lb.; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, $1.20 to $1.25 for standard and $1.75 selected; kippered cisco, 2½ to 4c. each; ciscoes, $1 22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; black bass, 10c. per lb.; haddock and cod, 5½c per lb; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

HIDES, SKINS, WOOL, TALLOW

HIDES—Are not quite as brisk as they were, owing to stock-taking which is being carried on at the present time by the different dealers, although some good sales are reported at prices varying according to quality. We quote 4c. for No. 1 and 3c. for No. 2.

SKINS—Are the same as last week, nothing much doing. However dealers think there will be a change ere long; in fact it is reported that the prospects are brighter than they have been for some time for a good trade at the beginning of the year.

WOOL—There is no change. A change, however, is hoped for soon. Prices remain at last week's decline. For extra quality of pulled wool dealers are paying 17 to 18c., and for fine combing 20c.

TALLOW—Is in good demand and dealers find it difficult to supply the trade. Prices are about the same as last report. We quote: Culled tallow, 4½c.; rough, 2c.; select quality, 5 to 5¼c.

SALT.

Trade is a little quiet at present, although some good sales have been made both in car and job lots. We quote: Dairy, $1.25; coarse sacks, 58c.; fine sacks, 70c.; barrel salt, coarse, 95c.; American rock, $10 per ton.

SEEDS.

There has been no material change in anything but alsike. That has declined 30 to 50c. per bushel, according to grade. Medium and low grades have declined more relatively than the finer grades, the foreign demand for the latter not having dropped off so perceptibly. Red clover is moving slowly at the old prices, and much the same may be said of timothy. We quote: Alsike, $5.75 to $6.25 for good to prime seed, and $6.50 to $7 for choice to fancy. Red clover, $5.50 to $5.75 ordinarily, and $5 90 to $6 for choice to fancy. Timothy, $1 to $1.25 for inferior and $1.50 to $1.60 for prime, while choice to fancy bring 15 to 20c. more.

PETROLEUM.

Trade continues brisk on the Toronto market at unchanged prices. We quote: 5 to 10 barrel lots, imperial gallon Toronto—Canadian, 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser in its weekly report, says: The Oil Exchange has once more been resuscitated and the crude end of the business is assuming an activity that has not been noticeable for some months. The above quotation of $1 for crude is for oil in warehouse tanks, or in other words for warehouse receipts. The direct delivery system, which we have so strongly condemned for some time, is practically a thing of the past, and refiners will have to come to market to buy. As an instance of the feeling on the Change we may state that a buyer's option for March oil was sold yesterday at $1.05. The buyer immediately duplicated his offer, but although there were several producers on the market there were none ready to sell at that price. That crude will find a ready sale at $1.10 in January we have no doubt. By next week we expect to see an important change in the market. Refined is being shipped at the above quotations and business is brisk.

MARKET NOTES.

Alsike seed is from 30 to 50c. per bushel lower.

The Toronto market has been about cleaned out of blue fruit.

Perkins, Ince & Co. are in receipt of a shipment of Turkish layer figs.

Eby, Blain & Co. are in receipt of their second shipment of Panariti currants.

J. T. Daly of Toronto and Thomas Griffith of Welland, both grocers, are dead.

Oppenheimer Bros, wholesale grocers, Vancouver, B.C., have been incorporated.

Valencia raisins are 2s. dearer than a month ago on account of the higher freights.

Clemes Bros. received two carloads of bananas this week which are turning out well.

Sloan & Crowther have a fresh supply of Eleme figs in 10-lb. and "seven crown" boxes.

The first consignment of salt was received this week by the Toronto Salt Works, from the new salt wells at Windsor. The quality is excellent, being manufactured by the "vacuum process." This company intends making a specialty of dairy and table salt, which will be much superior to any manufactured in this country.

Apples have sold on the Toronto market this week as high as $4 per barrel by the carlot.

Dawson & Co. have this week received one car of fine lemons and three cars of oranges.

H. P. Eckardt & Co. are in receipt of a shipment of Arguimbau's layer Valencia raisins.

Saturday last saw the largest day's business that Dawson & Co.'s store at Brampton ever had.

Edgar & Macdonald, groceries and provisions, Toronto, have dissolved. H. G. Macdonald continues.

W. H. Gillard & Co. report that their shipment of fine layer figs are going out fast and are of fine quality.

H. P. Eckardt & Co. are offering canned salmon at $1.10 per dozen, which they claim is prime red sockeye fish.

Smith & Keighley are in receipt of a shipment of Halolwee dates, which they claim to be offering at low figures.

Hugh Walker & Son of Guelph have just received a car of fancy Florida oranges, which they say is extra quality and right in price.

Davidson & Hay are in receipt of a shipment of Eleme figs, in two-pound, "seven crown," and ten-pound boxes; also Hallowee dates.

Smith & Keighley received a shipment of Eleme figs this week which should have arrived in time for the Christmas trade, and they are now offering them at low prices.

Much of the success with which Tetley's tea has met on the Canadian market is due to the push and energy of David Brown,

WHITE & CO.
70 Colborne St., Toronto.
Oranges, Lemons, Grapes,
Jersey Cranberries,
Figs and Dates.
Dealers in Butter, Eggs, Cottolene, Lard and Honey
APPLES A SPECIALTY
Consignments Solicited. Telephone 867

THE SEASON'S GREETING!
1893 1894
CLEMES BROS.,
TORONTO

"Kent" Bottled Pickles

Are honestly put up in full measure —20 oz.—bottles, from Carefully SELECTED Stock. Prepared in the best vinegar, with the purest and best spices procurable. Your trade requires, and will appreciate the BEST. You get it when you order "Kent" bottled Pickles. Don't allow substitution. There are plenty CHEAPER brands on the market but NONE BETTER.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils, Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

CENTRAL Business College

TORONTO AND STRATFORD.
Canada's Greatest Business Schools.
FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.
Others have found it a paying investment Why don't you try it?
Write for catalogues.
SHAW & ELLIOTT, Principals.

Keep your EYE on the



TRADE MARK

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,

DELHI CANNING CO.



BUTTERMILK TOILET SOAP



BEST SELLING SOAP ON THE MARKET



WE MAKE THE
FINEST TEA CADDIES IN CANADA
Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.
In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.
TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.
THE McCLARY M'FG COMPANY
London. Toronto. Montreal. Winnipeg.

who has represented the firm since the Montreal branch was started," said a gentleman from the east the other day.

Shipments of the famous "Guild Hall" brand of lemons, every box of which contains a certificate, have been received this week by McWilliams & Everist and Clemes Bros.

Charles R. Cooper, manager of the Toronto Salt Works, has been granted the exclusive right to handle and take charge of the city trade for the new salt firm at Windsor, Ont.

The stock of groceries, etc., of R. J. McKill, Simcoe, has been sold at 60 cents on the dollar. The stock was invoiced at $946.86, and the purchaser was George McKill, of Simcoe.

Old as it is in name, and established as it is in reputation, the firm of Huntly & Palmer, the well-known English biscuit manufacturers, it is still full of push and energy. During the week wholesale trade has received samples of the firm's Universal Biscuits, in small tin boxes, the contents being packed in tissue paper and cotton-batting to prevent them being broken in transit across the Atlantic.

W. H. Gillard & Co. direct the attention of the trade to their baking powder advertisement on another page, where they offer special value in this line. The "Diamond" has stood the test, on a market where competition is keen, for one year, and to-day it commands a very large sale. Special brands of baking powder put up by Gillard & Co. are meeting with great success, and many retailers confine themselves exclusively to one brand under their own label.

Perkins, Ince & Co.'s famous "Secret Blend," which has been prepared every Christmas for the last twenty years or more, received a great deal of attention last Saturday. The mixer of the "blend" is an adept, and the interest created in it was so great that most of the wholesalers, their travelers and their clerks called in to sample. All pronounced it good and surpassing anything they had in stock or ever expected to have. And now they are looking forward to next Christmas.

It would appear that Gillard & Co.'s special brand of black tea, "Imperial Congou," is a special favorite in the Northwest. In a letter received from their Northwest representative, Mr. John Moust, it is stated that never before had he seen such success attend the sale of any special line of tea offered in that territory, and his business experience covered many years. Not only did the consumers express complete satisfaction as to the quality of the brand, but retailers remarked that a steady trade for Imperial was worth more to them than many other lines in their business combined. Over one hundred chests have been sold over Mr. Mouat's ground during the past two months.

SURPRISE SOAP

is the Standard Laundry Soap of Canada.

Every first-class grocer handles it, and the great majority of the smaller ones.

All jobbers sell it; MERIT is the reason.

THE ST. CROIX SOAP MFG. CO.,

Branches : St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

MONTREAL MARKETS.

MONTREAL, Dec. 28, 1893.

GROCERIES.

There were few features this week in the Montreal grocery market, the only movement there was to note being in dried fruit and lines of holiday goods, which was of a moderate character. Values generally are firm, there being no change to record in any of the leading lines. Tea is quiet, and the same is to be noted in regard to coffees, which do not reflect the weakness reported from New York. Spices are unchanged, and sugar and molasses have been in moderate demand. Canned goods and fish are as previously noted. Payments are fair for the season.

DRIED FRUIT.

Dried fruit has been the most active line of the grocery market, there having been considerable enquiry for Valencia raisins. Round lots have been placed at 4c. per lb. for ordinary, 4½c for prime fruit, the latter being very scarce in this market. The same can be said of layers, which have changed hands in straight lots at 5½c. per lb. We quote for a jobbing business as follows : Ordinary Valencia off-stock, 4½ to 5c. according to brand ; fine, 5¼c ; selected, very scarce at 6c, and layers at 6 to 6¼c. according to quality. Currants show a somewhat firmer tone, and some holders here predict an advance in the near future. They say that their advices from primary markets cite advances, and expect this to have an effect on the local position. Sales of round lots are being made in this market at 3½c. per lb. for Provincials in bbls. and in cases 3¾ to 4c. We quote jobbing prices : Provincials at 3⅞ to 4¼c ; Filiatras, 4¾ to 5c, and Vostizzas, 6 to 7½ according to quality.

There have been free receipts of figs this week, and fine fruit has sold for 8 to 9c. in round lots. We quote 8 to 10c. according to quality.

Receipts of dates have been fair, with a moderate movement at 5 to 5¼c.

Prunes continue scarce and firmly held at 5½c.

NUTS.

Nuts have been fairly active. There are no special features to mention, prices remaining unchanged, as follows : Grenoble walnuts, 11 to 13c. ; pecans, 8½ to 12c. ; peanuts, 8 to 11c. per lb., and cocoanuts,

(Continued on page 24.)

CANNED DRIED CHOPPED

WE BUY APPLES

CORES EVAPORATED PEELINGS

STANWAY & BAYLEY

. . TORONTO . .

A Guid New Year and Mony o' Them

WE ARE ALL UPSIDE DOWN STOCK-TAKING.

HIGHLAND
EVAPORATED
CREAM

Pettijohn's
California
Breakfast Food

Batty's Crown Pickles
" Nabob Pickles
" Nabob Sauces

Maclaren's Imperial
CHEESE

4 Sizes.

No. 1, No. 2, No. 3, No. 4.

Wright & Copp, Dominion Agents Toronto

FLOUR AND FEED.

No further comment is necessary as to the world's wheat prices than the fact quoted recently by the Liverpool Corn Trade News, that a cargo of No. 1 California wheat was sold for prompt shipment at 27s. 7½d. per 500 lbs., or exactly the sum charged for freight a dozen years ago.

The Winnipeg Commercial maintains that figures will show that farmers hold their wheat when prices are high and sell when prices are low. It admits that one reason for this is that it takes more bushels of wheat to pay the farmer's obligations when price is low that when wheat brings a high price, but it maintains, nevertheless, that a high price tends to make farmers hold their wheat, while a low price acts in the opposite way. The dispatch with which this year's crop has been marketed bears this out, as a total of approximately 7,000,000 bushels has already been disposed of.

According to advices received at the Department of Trade and Commerce, the direct trade between Canada and the West Indies is growing rapidly. The last steamer despatched from Halifax had included in the cargo 3,000 barrels of Canadian flour.

It has been generally admitted that the exorbitant duty of 30c. per bushel on barley going into the States, which was virtually prohibitive, was a great blow to Ontario farmers, who were thus cut off from the main source of demand for one of their principal cereals, and to this cause is attributed some of the depression which subsequently settled down on the farming interests of Ontario. Should, therefore, the American duty on barley be reduced as proposed, from 30c. per bushel to an ad valorem duty of 20 per cent, it would mean a reduction of about 20 cents. per bushel off the present values. With 20 cents per bushel off the present tariff, a good margin can be allowed between Canadian farmers and grain dealers and American buyers. If the reduction in the duty of barley goes into effect it will mean an increase in our export of about $4,000,000 per year.

Next to the United States, Russia is the greatest grain producing country in the world. Its rye product is greater by far than that of any other nation, and furnishes half the food for the armies of continental Europe. The Russian wheat crop is about half that of the United States, but it is nearly all exported, the coarser grains forming the principal food of the people. Twice as much barley is raised in Russia as is raised in the United States; the oat crops are about the same in the two countries, but Russia raises only about one hundredth part as much Indian corn as is raised in the States. The total grain harvests of the two countries are 1,800,000 bushels for Russia and 2,900,000 bushels for the United States.

Since the close of navigation the grain trade with the Northwest has been dull, and the prospect is that it will continue so. During the heavy rush in the early season, it appears that farmers marketed a sufficient quantity of grain to relieve their pressing needs for cash, and the rest of the crop will come out slowly. The highest estimate of wheat held by farmers is 4,000,000 bushels. Oats have been selling above an export basis, owing to the belief that the crop is short of local requirements, but the tendency is towards lower prices.

THE MARKETS.

TORONTO.

The flour market continues dull and is likely to remain so till after New Year's. City mills report a flourishing local trade incident to the holiday season, but nothing doing for outside account. Millfeed still continues in good demand, with a further advance this week.

FLOUR—Manitoba patents, $3.70 to $3 80; strong bakers', $3.50; white wheat patents, $3.25 to $3.40; straight roller, $2.80 to $2.95; Ontario family, $2.85 to $3.10; low grades, $2.10 to $2.25. These prices are in round lots delivered here.

MEAL—Rolled oats, $3.80 to $3.85; granulated and standard oatmeal, $3.75 per brl.; cornmeal, common, $3.10; gold dust, $3.25 to $330.

FEED—Bran is scarce and in good demand, city mills selling at $15 per ton; delivered (on track) $14 to $14 50. Shorts higher at $15 per ton in small lots; delivered on track, $14.50 to $15 per ton In oats the feeling is towards a little higher prices, cars on track selling at 32½ to 33c. per bus. Market prices are 34 to 34½c. per bus.; feed corn, 48 to 50c. per bus.

BARLEY—Farmers' loads are selling at 45 to 49c. per bus., according to quality.

HAY—Prices are steady, with a feeling toward higher values, choice farmers' loads selling from $9 to $10 per ton. Pressed on track, $9.50 to $9.75.

STRAW—Offerings light with a good demand, pressed on track selling at $6.00. Market prices are $7 to $8 for sheaf, with loose nominal at $4.50 per ton.

PEAS—Steady, with sales on the market at 57 to 58c.

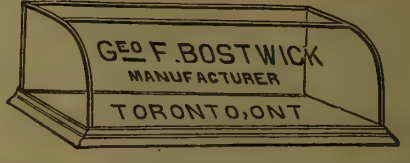
ST. JOHN, N. B.

Feed is scarce, particularly bran. The reason is given that American buyers are getting a lot from Ontario mills. Flour is easier and market is in an unsettled estate. Large quantities have been received by the merchants here during the past week. The advance in freight from the west after the first of the year will help the prices. It is felt there must soon be a change. Manitoba flour, $4.40 to $4.50; Ontario, best, $3.60 to $3.85; medium patents, $3.50 to $3.60; oatmeal, $4.25 to $4 35; cornmeal, $2.60 to $2.65; middlings, $19.50 to $20.50; oats, N. B., 34 to 35c; P.E.I., 37 to 38c; Ontario, 40 to 41c.; hand-picked, $1.35 to $1.45; prime, $1.30 to $1.35; pot barley, $3.75 to $3.85; split peas, $3.75 to $4; hay, on track, $12.50 to $13, small lots $13 to $13.50.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the Dominion.

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

Why Bother with Selling Substitutes or Imitations, when . . . . . .

-SAPOLIO-

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: Toronto, Ont. Montreal, Que. St. John, N.B.

Emil Poliwka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber.

Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,
38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE ANY OF US WERE BORN. . . . .

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade with any quantity of . . . .

Chopped Feed at Low Prices

Ground White Oat Hulls
Barley Chop
Oat Chop
Pea Chop
Corn Chop
Mixed Chop

Samples and prices furnished upon application by wire or letter.

E. D. TILLSON, - - Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MONTREAL MARKETS—Continued.

$3.75 to $4 per 100; Terragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c.; filberts, 9½ to 10c.; walnuts, 12 to 13c.

SUGARS.

Refined sugar remains quiet at last week's rates, granulated having changed hands in fair quantities chiefly for Western account at 4 7-16c. in the refineries. Sales of dark yellows have been made at 3¼ to 3⅜c., while choice brights have brought 4 to 4⅛c. Reports from travelers state that stocks are very low throughout the country, as buyers are operating very cautiously, being afraid of a further decline.

MOLASSES.

Stocks of Barbadoes molasses on this market are very scarce and prices are firm in consequence. We hear of sales at 30c. in round quantities, but for jobbing business sellers are firm at 33 to 34c. for Barbadoes.

SYRUPS.

Syrups are quiet, a few medium-sized lots of Canadian in the wood having changed hands at 1¾c. We quote 1¾ to 2c., according to grade. There is very little call for American, what demand there is coming from the west. Prices are unchanged at 19 to 25c.

TEA.

Tea has been very quiet, a few round lots of Japan having changed hands at 11c. for inferior grades. Blacks are quiet, the only sale reported being a line of 100 packages at 8¾c. cost and freight. We quote: Japans, common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest 23 to 32c.

COFFEE.

There has been little doing in coffee and the market is unchanged, the easiness in New York having no effect here as yet. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19c.; Java, 24 to 30c., and Mocha, 25 to 28c.

SPICES.

There has been a moderate movement in spices, principally nutmegs, for which 55 to 60c have been paid. Prices are steady, as follows: Jamaica ginger, 16 to 18c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6 to 7c.; and nutmegs, 65 to 70c. to $1.

RICE.

There is only a moderate movement in rice as buyers are well supplied. We quote: Standard Japan, $3.75 to $4; "B," $3.50; Crystal, $4.25 to $4.50; Patna, $4.25 to $5.50; Carolina, $6.50 to $7.

CANNED GOODS.

The demand for fish and vegetables has been fair, salmon changing hands at $1.07½ for good brands while round lots of tomatoes have realized 70c. We quote: Tomatoes, 75 to 80c., corn 75 to 80c., peas 90 to 95c, strawberries $2.75 per doz., raspberries $1.80, salmon $1.25 to $1.27½ for best brands and $1.05 to $1.10 for cohoes, lobsters $1.60 to $1.75, mackerel $1 to $1.05.

GREEN FRUIT.

Apples are very firm under light supplies. We quote No. 1 at $4 to $5; No. 2, $3 to $3.50. There is a fair sale for Almeria grapes at $4 25 to $5 per keg. Oranges are in big demand. Floridas have brought $2.25 to $3, according to size and quality, and Valencias $4 to $4.75 per case. There are practically no lemons on the market, holders asking as high as $6 per box.

FISH.

There has been a good steady movement in fish at unchanged prices. Pickled fish have furnished most of the movement. We quote: No. 1 C. B. herring, $5.50; No. 1 Newfoundland do., $5 to $6; No. 1 green cod, $4.75 to $5; Labrador salmon, $14 to $15 per bbl.; B. C. do., $12 to $12.50; No. 2 mackerel, $12; Finnan haddies, 7 to 8c.; Yarmouth bloaters, $1 to $1.75 per box; haddock, 4 to 4½c.; cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, $5 to $6.

COUNTRY PRODUCE.

The egg market is steady. Prices are unchanged. We quote: Fresh boilers, 20 to 22c; Montreal limed, 17 to 18c; candled, 17 to 18c, and western limed, 16 to 17c. The poultry market was well cleaned up to-day. The few small lots arriving all found a ready sale, receivers having little to carry over except some small lots of culls. We quote: Turkeys, 10½ to 11½c; geese, 7 to 8c; ducks 9 to 10c; chickens, 7½ to 8½c. White clover honey in the comb fetches 12½ to 13c, and dark buckwheat 9 to 12c. Extracted is slow sale at 7 to 8½c. for new and 5 to 6c. for old. Maple syrup meets with a little more demand. We quote cans at 50 to 65c. and in the wood, 4½ to 5c. per lb. Maple sugar is unchanged at 6 to 7c. A few choice hops have moved at 21 to 23c. There is a moderate jobbing in beans at $1.35 to $1.50 for choice hand-picked. Potatoes are quiet, and there are frequent complaints as to quality, We hear of sales of Early Rose and Hebrons in car lots at 60c per bag on the track, Onions are quiet and steady at $2.25 per bbl.

PROVISIONS.

A fair enquiry is noted for smoked meats on spot, and lard is in fair demand. There is a very small call for pork. We quote:—Canadian short cut, per brl., $17.25 to $18.25; mess pork, western, new, per brl., $17.50 to $18; hams city cured, per lb, 12 to 13c.; lard, Canadian, in pails, 11¼ to 12c¼.; bacon, per lb., 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 8½c.

BUTTER AND CHEESE.

There is nothing new to report concerning the local cheese market, there being practically nothing doing. The range is still 11 to 11¼c. The supply of butter is small and the market holds strong. No further sales of importance are noted, but there is a good jobbing movement at about the following figures:—Finest fall creamery 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20c.; Kamouraska, 19½ to 20.

MONTREAL TRADE NOTES.

Coffaroma has had a remarkably good Christmas sale this year.

Round lots of black tea have changed hands on English account at 8¾c. cost and freight.

London cables to brokers here on raw sugar state that cane is dull while beet is irregular, December-January being quoted at 12s. 4½d.

Joseph Tetley & Co. call attention to their "ad." and the offer it makes. They want to demonstrate to grocers that their teas are what they represent them to be.

W. R. Wanham & Son have done a good jobbing trade in their lines of Scotch fish delicacies during the week. They are the sole agents for Marshall & Co. of Aberdeen.

According to mail advices from Patras the currant crop is estimated at 180,000 to 190,000 tons.

There is no demand locally for American syrup, but good lots have changed hands on western account at full figures.

Round lots of granulated sugar have left the refineries here on Western account at 4 7-16c., and there appears to be less cutting than formerly on the part of jobbers.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 28.

During the holiday season there is little to report in the way of business. Among the retailers the Christmas trade was good, though below last year. The good weather of the week was spoiled by a heavy rain storm on Saturday, and being the last business day before Christmas it was a great disappointment to the storekeepers, to whom it meant dollars and cents. The people of St. John are feeling keenly on the fact that Canadian money is being used to subsidize steamers which do the larger part of their business with American ports, Portland and Boston becoming the winter ports.

CANNED GOODS—In this line prices remain firm and a good business is reported. With the exception of some of the best brands of lobsters stocks are large. Prices: Corn. 90c.; peas, 90c; tomatoes, 90c. to $1; salmon, $1.40 to $1.45; lobsters, $1.50 to $2; oysters, 2's, $2.15 to $2.35; Canadian canned beef, 2's, $2.50; American do., $2.60.

DRIED FRUIT AND NUTS—New peanuts are being offered via Norfolk at low prices. New dates, except a few French, have not got to hand. Currants and raisins continue low. California, London layer and cleaned currants are being sold more largely than any previous year, and are giving good satisfaction. New California prunes are quoted this week. Malaga grapes and Brazil nuts are higher. We quote: Filberts, 10 to 11c.; Grenoble walnuts, 13 to 15c.; French walnuts, 11 to 12c.; Brazil, 15 to 16c.; peanuts, 10 to 11c.; almonds, 13 to 14c.; Valencia raisins, 4½ to 5c.; layers, 5½ to 6c.; London layers, $2 to $2.25; prunes, 7¼c.; California prunes, 12½.; currants, bbls., 3½ to 4c.; cases, 4 to 5c.; cleaned currants, cartoons, 8 to 9c.; dried apples, 6½c.; evaporated apples, 11 to 11½c.; dates, 5½ to 6c.. figs, 10 to 12c.

SUGARS—The market is as last week. Granulated, 4¾ to 4⅞c.; yellows, 3¾ to 4c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c.

MOLASSES—The market is quiet, except what was done at an auction sale this week when some 200 casks early crop Barbadoes were sold in 50 cask lots. This molasses had been held for higher figures, and reports are that sales would not square the cost. This year a great deal of Barbadoes has turned sour. This fact is now being explained by shippers, who say that an abnormal growth has developed itself on the outside of the keg. New Porto Rico will be offered, it is expected, in about a month. The demand for this molasses is growing. Barbadoes, best, 31 to

ESTABLISHED 1850.

J. & G. MEAKIN'S IRONSTONE CHINA

No crockery in the market to equal it.

We have sold these goods for over 40 YEARS. Our stock in every line always complete.

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

FULL LINES OF

Raisins
Currants
Figs and
Pure Spices

AT LOWEST PRICES.

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

New Peels
New Dates
New Figs
New Nuts
New Malaga Fruits.

Full Lines Now in Store.

J. W. LANG & CO.

59. 61, 63 Front St. East, TORONTO

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

PRUNES

New Bosnia, Sphinx and Atlas brands.

: also :

Bordeaux "Bags"

SPECIAL VALUE

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

New Fruits.

Dates, Figs
Sphinx Prunes
Sultana Raisins
Black Baskets
London Layers.

Nuts of all kinds.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

MINCE MEAT

IN 5 LB. AND 27 LB. PAILS.

Guaranteed made of the finest materials, and scrupulous care taken in its preparation.

F. W. FEARMAN,

HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

FIGS

Choice Eleme.

PERKINS, INCE & CO.

41 and 43 Front St. East

..NEW..

Sphinx Prunes

All qualities in Cases.
Extra Choice in Half Cases.

NEW Figs AND Dates

Smith and Keighley

9 Front St. E., Toronto

MARKETS—Continued

32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 32c.; Antiqua, 29 to 30c.; Syrup, 30 to 35c.

DAIRY PRODUCTS—Eggs are slow and only extra fresh can be moved at all. Butter is firmer and demand good. Good butter is hard to get. A lot of extra creamery changed hands during the week at 22½c. net cash. Cheese is held very firm. A small lot of early made cheese changed hands, it is reported, at about 10¼c. Eggs in case, 18 to 20c.; fresh eggs in market, 20 to 24c.; creamery butter, 22 to 25c.; dairy, 20 to 22c.; store-packed, 18 to 20c.; cheese, 10¾ to 11c. in small lots.

FRUIT—Four carloads in four days is the report from one wholesale house, while all report good business. Apples are slow, though when in request bring good prices. Apples, $2.25 to $3; oranges, Dominica, $4 to $5.10 per brl.; Floridas, $3 to $3.50 per box; lemons, $4.50 to $5; onions, $2.75 to $3; Malaga grapes, $5 to $6.50 per keg.

PROVISIONS—Lard is off ¼c. In other respects the market is as last week, with not much demand. Clear mess pork, $20 to $21; American mess, $18 50 to $19; P. E. I. mess, $18 to $19; plate beef, $14.25 to $14.50; extra plate, $14.50 to $14 75; pure lard, 11½ to 12½c.; compound, 9½ to 10½c.

FISH—Higher this week. The sharpest advance has been in codfish, which are scarce. Pickled fish also show an advance. Smoked medium herring are scarce. The receipts in lengthwise are better. In frozen fish the trade seems to get smaller on account of it being impossible to get supplies. One merchant said he had an order for 10 tons, which at present it was impossible to fill, at least from this point. Smelt are now in the market. Cod fish, large, $4.25 to $4 50; medium, $3.50 to $3.75; haddock, $1.80 to $2; pollock, $1.90 to $2; bay herring, brls., $3.25 to $3.50; half-brls., $1.75 to $1.85; Shelburn herring, brls., $4 to $4.25; half-brls., $2.25 to $2.50; medium smoked herring, 12 lengthwise, 9c.

OILS—The price is now uniform among the dealers: American, 20c.; best Canadian, 19c.; second grade, 13¼c. No charge for barrels. Terms, 30 days.

AUSTRALIAN BUTTER IN CANADA.

Last week The Commercial referred to the efforts being made to place Australian mutton upon the markets of Western Canada. There is another Australian commodity which has been introduced, which would hardly seem likely to find much of a market here. We refer to Australian butter. British Columbia consumes a considerable quantity of butter in excess of local production, and heretofore this deficiency has been drawn from Manitoba and Eastern Canada. Previous to the completion of the Canadian Pacific railway, British Columbia imported considerable butter from the Pacific coast States, principally from California. With the completion of the transcontinental railway, Manitoba and Eastern Canada butter began to supplant the California article. The placing of a duty of 4 cents per pound upon butter imported into this country assisted in shutting out the States article and overcame the disadvantage in the matter of higher freight rates, which had to be borne by the eastern butter. The cheap water freights from California, as compared with the long railway haul from Manitoba and the East, gave the California article an advantage in the matter of freights. The British Columbia people had also acquired a taste for the California article, which tended to prolong the imports from the latter place. Gradually, however, butter from Manitoba and the East came into use, and now a large number of car lots are taken annually in British Columbia. Creamery butter from Ontario and creamery and dairy butter from Manitoba now make up the principal supply of the British Columbia markets. The quantity of Manitoba creamery butter sent to British Columbia is limited only by the available surplus to be obtained here. Our shippers have a call for all the creamery butter they can supply, but as the industry has not yet progressed sufficiently in Manitoba to meet the full requirements of the Pacific province, the supply has to be supplemented by creamery from Eastern Canada. In dairy butter Manitoba furnishes all that is required, and occasionally British Columbia markets are overstocked with Manitoba dairy.

Now the California butter has been largely shut out, a new competitor enters the field. Since the establishment of the Canada-Australia steamship line, some consignments of Australian butter have been received in British Columbia ports. The Commercial cannot speak of Australia's ability to compete in the Canadian Pacific markets in butter. The fact that that country has been sending butter of fine quality to England, is something in her favor. It will seem strange, however, if Australia can send any considerable quantity to a dairy country like Canada. To be sure there is an expensive railway haul between our dairy regions and the Pacific coast cities, but the duty of four cents per pound is more than an offset to this. In case of the removal of the duty, which is a possibility of the perhaps not distant future, Australian butter might prove a strong competitor to the home commodity, in the coast markets. While the duty remains, however, the domestic article is not likely to suffer much from Australian competition, we fancy.—Commercial, Winnipeg.

BUSINESS MEN AND CLERKS.

The world credits the American business man with being industrious and careful, and to those qualities, quite as much as to his native shrewdness, is attributed his wonderful success, remarks a contemporary. He is a worker in all that word implies, and all unite in accrediting to him a closer attention to the details than is given by men of other countries. Employees overlook this fact, and they look upon their employer as a man who has profited by their labor, not stopping to think of the hours and toil that he has passed through. The workman has his fixed hours for labor, and when the day's work is done his mind is not tormented with thoughts of the morrow, but with the employer there are no stated hours for his work; his only limit is the few hours given to sleep.

The hours of his shop when superintending his work are his easiest hours. His severest toil is that of providing ways and means of conducting his business. To do this he must find customers, watch commercial affairs, look to credit, see that the work produced is such as will sell, guard against waste in every department, be ready to meet competition without loss, and to systematize the workings of the factory and office that loss may be reduced to a minimum, and the office may always be provided with funds to meet all demands upon it. His life is one continuous round of labor, and the closer attention he pays to the details, and the more prosperous the business, the better it is for the workman. Then, too, the more active the man the closer his connection with the business and with his relationship to his workmen, and the less the friction between employer and employee.

GOD'S DESSERT.

His people have feasted on barley,
  His people have dined upon wheat;
His people have fed upon plenty,
  And corn is piled thick at their feet.

God stands a-tiptoe and sees us,
  Amidst all our plenty, in sin;
Forgiving, he orders, to please us
  A glorious dessert brought in.

The angels pile plums on our table,
  Plums that are purple and red;
No people in legend or fable
  With ever such splendors were fed.

The arm of the angel outstretches
  Thro' fields that are prefumed and broad—
He is piling our lap full of peaches,
  He plucks from the gardens of God.

Again His arm is outstretching,
  Lest the spirit of autumn escapes;
The arm is gathering and fetching,
  And loading our sideboards with grapes.

The red-cheeked apples are rounding
  Their forms in the autumn-tide sun,
With pears in their bounty abounding
  Ere glorious fall-tide is done.

This is the feast of the splendid
  That aye to everyone comes,
Rosy-cheeked apples are blended
  With grapes and peaches and plums.

Sit down to the o'erladen table,
  Long, loaded, heaped fully and broad;
Come feast ye as much as you're able,
  With gifts that are given of God.

—THE KHAN.

SOMERVILLE

England . . . .

Expects every man to do his duty—so does Canada.

Man's . . . .

Greatest duty is to keep himself in health.

Indigestion . . . .

Is the great fountain from which ill health flows.

Somerville's . . . .

Mexican Fruit Chewing Gum if used after meals by aiding the Digestive Organs will prevent indigestion.

Somerville's . . . .

Pepsin Gum is a Medical Gum and will cure Indigestion, Dyspepsic Sour Stomach, Heartburn, &c.

Don't be a Crank . . . .

And say you won't believe. Just try it. Others are helped every day.

Don't be a Chump . . . .

And buy some other gum, thinking it may be just as good—all chewing gums are not made for this purpose.

Remember . . . .

We don't claim to have the cheapest gum or the largest piece for the money; but we do claim to have the only Medical, and the best Chewing Gum it is possible to make.

C. R. SOMERVILLE,

London, Canada.

SITUATION WANTED

COMPETENT STENOGRAPHER AND TYPEWRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

WANTED—FOR A COUNTRY GENERAL STORE a first-class clerk; must understand dry goods and bookkeeping. Permanent sit. for the right man. Address A. E. Howse, Nicola Lake, B.C.

Fancy Florida Oranges,
Messina Lemons and
Malaga Grapes for New Year's

HUGH WALKER & SON

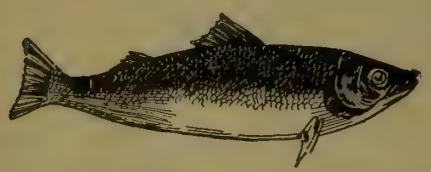
Send for quotations. GUELPH, ONT.

WILLIAM HANNAH & Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Specialty of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

HUNTER & CO.

24 FRONT ST. EAST,

Toronto and Western Agents for

CHRIST'ER JAMES & CO., London, Eng.

PICKLES SAUCES, JAMS AND MARMALADES

Ask your wholesaler for them.

HONEY

Well Ripened Alsike Clover Honey, in 60 and 65 pound cans, at 6½ cts. per pound.

Also, Buckwheat Honey at 5 cts.

Samples by mail.

R. F. WHITESIDE, Little Britain, Ont.

Nelson's Gelatine

IN 1-OZ. PACKAGES

IS THE BEST ON EARTH.

Delicious Jelly Tablets

SUPERIOR TO ALL OTHERS.

Robinson's Pat. Barley

. . AND . .

Robinson's Pat. Groats

ARE UNEQUALLED FOR YOUNG AND OLD.

The Trade Supplied by FRANK MAGOR & CO.

16 St. John Street, MONTREAL.

An article of High Merit.

AMMONIA

AMMONIA

..SOAP..

Manufactured by

W. A. BRADSHAW & CO., 48-50 LOMBARD ST., TORONTO

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

TETLEY'S TEAS

Liberal Discount to Grocers.

A ½ lb. Sample will be sent FREE and postpaid to any Grocer

ON APPLICATION TO

JOSEPH TETLEY & CO.

469 St. Paul Street, MONTREAL

Or 30 Front Street East, TORONTO.



CHAS. SOUTHWELL & CO'S

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Jams Now ready . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal

Chas. Southwell & Co., Works, Dockhead, London, England

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

NIXEY'S BLACK LEAD

RETINED

THE BEST !!!

GOES THE FARTHEST

W. G NIXEY,

LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular" BLACK LEAD

The "Most Remarkable" POLISH

Canadian Representatives:

MR. W. MATTHEWS, 7 Richmond St. East, Toronto.

MR. CHAS GYDE, 33 St. Nicholas St., Montreal.

W. A. BRADSHAW CANED.

There is no friction between W. A. Bradshaw, proprietor of the Toronto Soap Co., and his employees; and no soap is used to obviate it either. It is because Mr. Bradshaw knows how to use his employees and the employees know how to appreciate his treatment. This good-fellowship was given expression to Wednesday, when twenty-one employees of the firm presented Mr. Bradshaw with an address and gold-headed cane suitably inscribed. W. Colville, one of the travelers, read the address, which expressed appreciation of Mr. Bradshaw's kindness as an employer; pride at the signal success which the firm had attained under his management; and hope that the harmony now existing will always be maintained. Miss Alice Bebington did the caning. Mr. Bradshaw feelingly replied, and then followed cheers and "He's a Jolly Good Fellow."

THE FIRMNESS IN CURRANTS.

The firmness in currants, says Produce Markets' Review, London, is probably due to a combination of circumstances rather than to any one particular cause. The determination on the part of the merchants to sell, which was evidenced from the arrival of the very first vessels, has had the effect of keeping them much clearer of anything in the shape of an accumulation of stocks than usual; and with the good demand that has lately prevailed from the dealers, they have been enabled to dispose of as much as they desired, and the previous forcing tactics have been rendered unnecessary. The fact, also, that the exchange has gone down, owing to more confidence being felt in the new Greek Government, has naturally led them to demand some enhancement in price; and, indeed, the fall in the exchange has been heavier than the rise in values, so that the net result to the grower shows no real improvement. The good demand, the comparative scarcity of many descriptions, and the lowering of the rate of exchange, together with the increased confidence that the new Government in Greece will take some active steps to assist the growers, are probably the legitimate and sufficient reasons for the enhancement of values established last week being maintained up to the present time. The assistance of the Government is expected by different persons to take different forms. By some itis said that the export duty, which has lately had to be paid in gold, will in all probability be made payable in paper currency, and. indeed, some of the London papers have reported this as having been proposed, and as having met with support. Others contend that it is probable that some compulsory limit will be put upon the exports of fruit to the various consuming countries for the purposes for which it has hitherto been employed; and that the remainder will be taken over and held back by the State, to be forced off in some way or other, for wine-making or distillation. So far as the market of the United Kingdom is concerned, it is tolerably clear that these proposals would have a different and opposite effect. The first would be the means of encouraging shipments, and, so far as it goes, would tend to lower prices here; while it is obvious that with a sufficiently firm assurance that any large weight of fruit would be entirely removed from the ordinary countries of consumption and diverted to fresh channels, there would be ample justification for a return to more or less normal prices for the two-thirds or so of the crop that under these conditions would be available for grocery purposes.

CANNED GOODS AND TIN PLATE.

The canned goods industry of the United States represents an enormous consumption of tin plate. To this may be added a vast amount of use in the carriage of kerosene, lubricating oils, and other articles of production and export. The export of tinned goods in 1892 has been tabled as follows:—

Breadstuffs, prepared and shipped in tins	$1,714,000
Canned salmon	1,738,000
Other canned fish	225,000
Canned fruits	2,498,000
Canned beef	7,876,000

This exhibit represents a total of $14,051,000, and though by no means inclusive of all canned or tinned articles, is sufficient to give an approximate idea of the magnitude of the trade. We consume nearly three-fourths as much tin plate as the whole world, outside of the British lines. This fact is significant,as most of the tin plate used outside the United States is drawn from Welsh supplies. It emphasizes the vastness and importance of American canning industries, the products of which are rapidly finding their way into every country on the globe, and also the opportunities of the American tin plate industry.—Ex.

Robert Stewart of Hamilton, one of Eby, Blain & Co.'s travelers in the West, has become a father for the fourth time. He is feeling elated over the fact, and his friends say he will soon have a full hand.

"Well begun is half done."

Begin 1894

by buying one of

TAYLOR'S SAFES

and you will make no mistake.

J. & J. TAYLOR
Toronto Safe Works
145 and 147 Front Street East, - TORONTO.
THOMA WEST. ROBERT McCLAIN.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Sold by .. all .. Dealers everywhere.



Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in ½ gross cases, making a handsome package.
The sale of it is on the Increase.
Where once tried, always used.
This polish saves labor.
It makes neither dust nor dirt.
It gives a beautiful bright black polish.
No mixing required.
Always ready for use.
Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co. of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

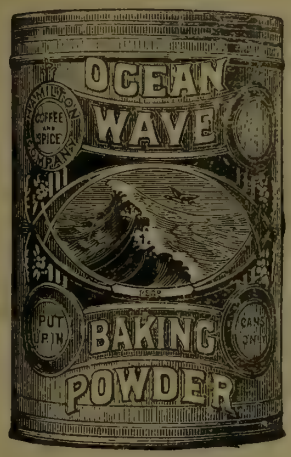
A Useful Invention

for you to decorate your window with and draw trade is , . . .

ADAMS' TUTTI FRUTTI SHOW CASE

Get one from your wholesaler, or write us for Illustrated Descriptive card FREE.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO.

Sales Increase Yearly

It Holds Trade

"IN THE GOLDEN DAYS"

- CHRISTMAS DELICACIES -

MALAGA RAISINS, VALENCIA RAISINS---Off-stalk, Fine Off-Stalk and 4-Crown Layers, in 14 and 28 lb. boxes.

Hallowee Dates, Grenoble and Marbot Walnuts, Sicily Filberts, Shelled Almonds and Walnuts.

AND AFTER THE WALNUTS

You want GENUINE JAVA AND MOCHA COFFEE

WE HAVE WHAT YOU WANT

Lightbound, Ralston & Co.

WHOLESALE GROCERS, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

George Solhart, Grocer, etc., Chatham, N.B., has assigned.

G. W. Turner, grocer, Kingston, has assigned to W. G. Strainge.

A. E. Melanson, general merchant, Joggins Mines, N.S., has assigned.

Mrs. Janet Hamilton, general merchant, Clifford. has assigned to W. D. Ebbells.

A. Moses, Waverley, Ont., has assigned to W. A. Campbell, of Toronto. George Forest, in the same line of business at Laurentide, Que., has followed his example.

PARTNERSHIPS FORMED AND DISSOLVED.

Story & Avison, general merchants, Wawanesa, Man., have dissolved. J. J. Story will continue the business, and to him all debts due the firm must be paid.

SALES MADE OR PENDING.

The stock, etc., of F. C. Desouche, general merchant, Bryson, Que., have been sold.

The property, etc., of the Ontario Wool Boot Co., Berlin and Hanover, has been sold.

The estate of Ellis & Keighley, manufacturers of spices, is advertised for sale by auction.

The stock, etc., of J. Jesse & Co., manufacturers of essences, Montreal, are to be sold by auction.

Stock, etc., of George St. Armand, general merchant, Ste. Genevier de Bastican, Que, have been sold at 60c. on the dollar.

Stock of A. E. Hall & Co., general merchants, Grenville, Que., has been sold at 52½c. on the dollar.

CHANGES.

Ensley & Peck, soap, Vancouver, B.C., have been succeeded by W. A. Ensley.

Harris & Guest, drugs, etc., Yarmouth, N.S, have been succeeded by Thomson & Co.

Thos. W. Burdon has been registered proprietor of the firm of John Smardon & Co., soap manufacturers, Montreal.

A. M. Featherstone, boots and shoes, pianos and organs, Montreal, has sold out boot and shoe business to J. S. Banister.

DEATHS.

J. A. Preston, general merchant, Murray, is dead.

HOW A FAT MAN EARNED $10.

"You may laugh at my fatness," said a jolly obese fellow to a reporter, "but it's stood me a good turn. Not long ago, when I was in hard luck, I was walking along Front street. A man stopped me and asked if I wanted to make ten dollars. That was just the thing for me, and I was't long in answering that I was 'on the make.' He hired me, and I stood most of the next day in such a manner as to hide the big sign of sheriff's sale on a small flag which was placed against a sign. Few passers-by could see any evidence of a sale. The scheme was finished off to a nicety by a darkey, who, for a consideration, rang a child's toy bell instead of the big things usually used on such occasions. The result was that the man bought his own stock at a mighty low figure."

POULTRY FARMING.

Eggs (Island) 60c. per dozen, packed 30c., are recently reported quotations, and these doubtless will be enhanced before the Christmas demand is supplied. Five cents for an egg is a good price, and ought to amply remunerate poultry keepers; but frequently, even at that figure, one is forced to be content with what very much resembles the packed article. There is probably no part of the Dominion better adapted for poultry raising that many sections of this province, yet many eggs, both fresh and packed, come from Ontario and the United States. And the same may be said of poultry. For the recent Thanksgiving day it was announced that quantities of Washington turkeys were to be on the Victoria market; but they failed to come to hand, and in consequence many people who had given their orders in advance were at the last moment compelled to depend upon every-day, but none the less substantial and satisfying, roast beef and mutton. But why should consumers be forced to purchase foreign eggs or foreign poultry; for no matter the price paid one cannot always get the home-raised articles?

There is a comfortable living to be had by many people if they will only pay attention to poultry farming and the raising of small fruits and vegetables. The capital necessary is not large; the avocation does not involve a very great deal of experience or labor; but it does require a considerable amount of stick-to-it-iveness, with which success is assured to the man or woman who does not think the pursuit unworthy of attention. We have watched with some interest the proceedings of the gentlemen who have held their stated meetings in this city with the object of augmenting the interest in this line of pursuit, and we look forward with not a little pleasure to the exhibition that is shortly to be held at Nanaimo. Why should not this province at least supply its own demands? We have the climate and everything else in our favor, and there is a market at our doors for everything that there is to offer, with first-class prices and substantial profits.—B. C. Com. Journal.

A Happy and Prosperous New Year

to our customers and friends.

The Windsor Patent Brush Co., Ltd.,

Manufacturers of the best selling brooms on the market.

Sandwich, Ont.

THE BEST IS THE CHEAPEST .USE.



To all DRINKERS
OF



A Merry Christmas
IS ASSURED.

ROSE & LAFLAMME,
Eastern Agents,
MONTREAL.

Do You Sell

BROOMS?

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

..THEY GIVE SATISFACTION..

Taylor, Scott & Co.
TORONTO.

PLEASE REMEMBER IN

SWEET HOME SOAP

YOU GET BEST VALUE FOR YOUR MONEY.

Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.

LONDON SOAP CO.,
LONDON, ONT.

"Jersey Brand" Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants

Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

—MANUFACTURED BY—

FORREST CANNING CO.,
HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counters nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

MOTT'S



EVERY GROCER KEEPS THE BEST

Keen's Mustard

IN SQUARE TINS . .

CELEBRATED FOR ITS UNEQUALLED FLAVOR

When your stock of this every-day seller runs low, make a note of it and order from your wholesaler at once. . . . . .

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 28, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans. 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
OCEAN WAVE ½ lb, 4 "	1 30
OCEAN WAVE No. 1, 2 "	1 90
OCEAN WAVE 1 lb, 2 "	2 20
OCEAN WAVE 5 lb, ½ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases.	0 67½
" —½ lb. " 3 " "	1 17
" —1 lb. " 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	$2 25
	Per gross
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue, per gross	2 10

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward.

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 10	2 20
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
" Epicure	....	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 90	1 00
" Sifted select	....	1 40
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple 2's	2 25	2 75
Peaches, 2's	1 85	2 00
" 3's	2 85	3 00
" Pie, 3's	....	..
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 40
Tomatoes, 3's	0 80	0 85
"Thistle" Finnan Haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 00
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 00	1 10
Salmon, talls	1 20	1 35
" " flats	1 50	1
Sardines Albert, ¼'s tins		13
" " ½'s "		20
" Sportsmen, ½s genuine French high grade, key opener		12½



ESTABLISHED 6 YEARS

The "Monsoon" Brands

CONSIST OF THE FOLLOWING:

INDIAN.

1. Finest Assam Pekoe
2. Assam Broken Pekoe
3. Assam Pekoe Souchong

CEYLONS.

4. Finest Ceylon Pekoe
5. Ceylon Broken Pekoe
6. Ceylon P. Souchong

In Cases of 60 1-lb., 120 ½-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons.

The Above Brands Give Universal Satisfaction and Suit all Tastes.

We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you will be satisfied with the values we can give.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices Current Continued—

Sardines, key opener, ¼s	10½
" " " ¼s	11 11½
" " " ½s	10½ 11
" " " ½s	18½ 19
" Other brands, 9¾	11 16 17
" P & C, ¼'s tins	23 25
" " ½'s "	33 36
Sardines Amer ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¾ size, cases 50 tins, per 100	11 00

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" .2 "	2 60	2 65
Par Ox Tongue, 2½ "	....	8 50
Ox Tongue 2 "	....	....
Lunch Tongue 1 "	3 40	3 50
" .2 "	....	6 90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2	....	4 00
Soups, assorted. 1	.. .	1 50
" " .2 "	....	2 25
Soups & Boulli. 2 "	....	1 80
" " .6 "	....	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 60
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, ½ lb cans		1 40
Devilled Chicken or Turkey, ½ lb cans		2 25
Sandwich Ham or Tongue, ½ lb cans		1 50
Ham, Chicken and Tongue, ½ lb cans		1 25

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c. pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 55
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

BENSDORP'S ROYAL DUTCH COCOA.

	Boxes each 1 lbs
¼ lb. cans, per doz	$2 40
½ " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
'Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c—43
Mott's Sweet Choc. Liquors	18c—30

COWAN COCOA AND CHOCOLATE CO.

	per doz
Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12 24 and 36 lbs in box	3 75
Hygienic Cocoa in ¼ lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	30
Grocers' Style, in boxes 6 lbs each	30
8 Cakes to the lb., in bxs, 6 lbs ea.	31
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	48

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
40 in a box per box	$0 36	$0 40
20 " "		
Croquettes—		
Yellow wrap. "	2 70	3 00
Pink "	3 75	4 20
Green "		

Croquettes are packed 12 ½lb. packages in a box, and 8 boxes in a case.

Pastilles—

Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.



" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " "	....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26
Caffaroma, 1 & 2 lb. tins asstd	36

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Christmas trade was A No. 1.

With us, and we hope you can all say the same. Our goods are to the front, and during the coming year, we intend to further improve many lines, besides launching out some new ones. Don't let your stock get too low. Send along your orders in good time.
May 1894 be a banner year for all of us.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

TEL. 528.

HENRY C. FORTIER. CHARLES J. PETER.

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Cases, No. 1, 2 oz tins	$2 75 $3 00
" No. 2, 4 oz tins....	4 50 5 00
" No. 3, 8 oz tins....	8 00 8 75
" No. 4, 1 lb tins....	12 60 14 25
" No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	c. per lb
Currants, Provincial, bbls.	3¾ 4
" " ½ bbls	.. 4½
" Filiatras, bbls	4 4½
" " ½ bbls ...	4½ 4¾
Currants, Patras, bbls	5 5½
" " ½ bbls.....	5½ 5¾
" " cases	5 6½
" Vostizzas, cases...	6½ 7¼
" " ½ cases	6¾ 7¾
" 5-crown Excelsior (cases)	8 8½
" " ¼ case....	8½ 8¾
" Panarita (finer than Vos.).....	9½ 10
Dates, Persian, boxes,.....	5½ 6
Figs, Elemes, 14 oz., per box	... ...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown.....	10 11
Prunes, Bosnia, casks	4 4½
" " cases.....	5½ 7
Bordeaux, casks.....	5 5½
Raisins, Valencia, off-stalk .	4 4½
Selected	5½ 5¾
Layers	5¾ 6¾
Raisins, Sultanas...	5½ 9½
" Eleme	... ...
" Malaga:	
London layers.....	.... 2 25
Loose muscatels, Califor	1 60 1 70
Imperial cabinets.....	2 25 2 55
Connoisseur clusters ...	..... 3 00
Extra dessert "	3 75 4 00
Royal clusters.....	....
Fancy Vega boxes.....	....
Black baskets	....
Blue "	....
Dehesas	..... 1 30
Lemons.....	4 00 5 00
Oranges, Jamaica	2 75 3 00
" Valencias.....	.... 4 50
" Floridas.....	3 00 3 50

DOMESTIC

Apples, Dried, per lb.....	6½
do Evaporated.....	10½

FISH.

Oysters, per gallon	$1 25
" select, per gallon	1 75
Pike ..... do	0 06 0 07
White fish..... do	0 07 0 07½
Salmon Trout..... do	0 07 0 07½
Lake herring..... p. 100	2 00 2 50
Pickled and Salt Fish:	
Labrador hering, p. bbl	..... 5 00
Salmon trout, per ½ bbl	..... 6 00
White Fish, ½ bbl.....	....
Smoked Fish:	
Finnan Haddies, per lb	0 06½ 0 07½
Bloaters .....per box	1 00 2 25
Digby herring..... "	0 12 0 15
Sea Fish: Haddock per lb	0 05 0 05½
Cod ..... "	0 05 0 07
B.C. salmon ..... "	.... 0 13
Frozen Sea Herrings	2 65 3 00



FOOD—BREAKFAST.

PETTIJOHN'S

Per case, 3 doz. 2 lb pkg in case $4 40

Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages

Dessiccated Wheat....per case	2 25
" Rolled Oats "	2 25
" Rolled Wheat "	2 00
Snowflake Barley..... "	2 25
Buckwheat Flour, S.R. "	2 25
Breakfast Hominy..... "	2 00
Prepared Pea Flour.... "	2 00
Farinose or Germ Meal "	2 35
Pearl Barley (xxx) .... "	1 40
Farina ..... "	1 40
Gluten Flour ..... "	3 00
Gluten Biscuits.....per lb	12½
Whole Wheat Flour..... "	3

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins.....$1 25	
" 1 "	2 25
Patent groats, ½ lb. tins.....	1 25
" 1 "	2 25

GRAIN.

Wheat, White.....	0 57	....
" Red Winter,.....	0 57	.....
" Goose.....	.....	0 54
Wheat, Spring, No 2.....	.....	0 57
" Man Hard No 1..	....	0 72
" " No 2..	.....	0 70
" 3....	....	0 66
Oats, No 2, per 34 lbs ...	28½	29½
Barley, No 1, per 48 lbs..	40	41
" No 2.....	...	...
" No 3.....	...	...
Peas.....	..	51
Corn	...	...

HAY & STRAW.

Hay, Pressed, "on track	0 00	9 50
Straw Pressed. "	0 00	5 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy.....	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:
Canadian, dis. 65 to 70

HORSE SHOES:
From Toronto, per keg 3 65

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 25
2nd " (26 to 40 inches)	1 40
3rd " (41 to 50 ")	3 10
4th " (51 to 60 ")	3 40
5th " (61 to 70 "	3 70

ROPE: Manilla	0 11½
Sisal	0 09½
New Zealand.....	0 08½

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ...04½	05
" Screw, hook & strap. 03½	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb ...	5
No. 1 ..... " ...	4½
No. 2 ..... " ..	4¼
No. 3 ..... " ..	4

TURPENTINE Selected packages, per gal	0 44 0 46
LINSEED OIL per gal, raw	0 60 0 62
Boiled, per gal.....	0 63 0 65
GLUE: Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's .	2 25
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	$0 06
Family.....	0 07
Black and Red currant. Raspberry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades.....$2 40	
Whole fruit jams.....	2 40
Other "	2 10
Black currant jelly.....	3 20
Red "	3 20

All the above in 1 lb. clear glass pots

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity" Licorice, 200 sticks...	1 45
" 100 " ..	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

Condensed, per gross, net.... $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	$0 40
" ½ "	0 40
" ¼ "	0 44

Round tins—

F.D. ½ lb. tins...	0 25
" ½ "	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

	per lb
Almonds, Ivica	... ...
" Tarragona	12½ 14
" Fornigetta	.. ...
Almonds, Shelled Valencias	27 30
" " Jordan.	40 45
" " Canary ...	26 27
Brazil	12½ 13
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9 10
Pecans	13½ 15
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases	...
" Marbots	11 12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12½ 0 13
Carbon Safety.....	0 16½ 0 17
Canadian Water White.	0 17
Amer'n Water White....	018½ 0 19
Photogene	0 22

(For prices at Petrolia see Market Report.)

A FACT . .

Thousands of Canadian homes made happy. Millions of sweet voices, around bright firesides, singing praises of our Coffee. No breakfast is a delight without it! No evening party a success without a cup of our

SPECIAL BLEND JAVA



TRY IT, YOU'LL LIKE IT.

PURE GOLD MANFG. CO.

TORONTO

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea	4 00

	Per doz	
Worcester Sauce, ½ pts..	$3 60	$3 75
" " pints	6 25	6 50
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup " "		2 25
Anchovy Sauce " "		3 25

PRODUCE.

Butter, creamery, tubs.	$0 24	$0 26
" dairy, tubs, choice	0 20	0 22
" " medium	0 17	0 19
" low grades to com	0 15	0 16
Butter, pound rolls	0 24	0 25
" large rolls	0 19	0 20
" store crocks....	0 17	0 19
Cheese	0 10	0 11½
Eggs, fresh, per doz.....	0 17½	0 18
" limed.....	0 15½	0 16
Beans	1 25	1 50
Onions, per bag.....	1 00	0 00
Potatoes, per bag	50	0 60
Hops, 1892 crop.....	0 12	0 13
" 1893 "	0 18	0 20
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb	0 09½	0 09½
Pork, shortcut, p. bbl..	18 00	18 50
Hams, smoked, per lb...	0 12	0 12½
" pickled		0 11
Bellies	0 12½	0 13
Rolls	0 09½	0 10
Backs	0 11	0 11½
Lard, pure, per lb.....	0 10	0 11½
Compound	0 08½	0 08¾
Tallow, refined, per lb..	0 05	0 05½
" rough, "		0 02

RICE, ETC.

	Per lb	
Rice, Aracan	3⅝	3 65
" Patna		4½
" Japan..... ...		5
" Imperial Secta		5½
" extra Burmah	3¾	4
" Java extra.....	6¼	6¾
" Genuine Carolina	9½	10
Grand Duke.	6½	6½
Sago	4¾	5½
Tapioca, ...	4½	5½
Goathead (finest imported)	...	6½
Crystal, 25 lb sacks.....	$1	35
" 50 " bags	2	60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 30

ROOT BEER.

Hire's (Liquid) per doz $2 25

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
" fine to superior....	10	15
" white, pure.....	20	28
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African, "	16	18
Jassia, fine to pure	18	25
Cloves, " "	14	25
Allspice, choice to pure....	12	16
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	26	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—		
3 lb. cartoons, boxes, 36 lbs.....		5½
Dittó..... brls., 175 "		5
Ditto.....kegs, 100 "		5
Canada Laundry, boxes, 40 lbs.....		4¾
Brantford Gloss—		
1 lb. fancy boxes, cases, 36 lbs....		7½
Lily White Gloss, kegs, 100 lbs.....		6½
1 lb. fancy cartoons, cases, 36 lbs.		7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.		7
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases, 28 lbs.....		9
No. 1 Pure Prepared Corn—		
1 lb. packages, boxes, 40 lbs.....		7½
Challenge Prepared Corn—		
1 lb. package, boxes, 40 lbs.....		7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	9
36-lb " 3 lb. packages	9
12-lb "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package.....	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	5
" " Kegs.....	5
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½
Ivorine Starch in cases of 40 packages $3 00	

SUGAR.

	c. per lb	
Granulated	4⅝	4.65
Paris Lump, bbls and 100 lb. bxs	5½	6
" " 50 lb. boxes.....	...	...
Extra Ground, bbls Icing	5¼	5⅝
" " less than a bbl ..		...
Powdered, bbls	4¼	5
" less than a bbl.....	...	...
Extra bright refined	...	4⅜
Bright Yellow.....	4¼	4½
Medium "	3¾	4
Brown	3½	3⅝
Dark yellow.....	3⅜	3½
Raw, brl.....	...	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb. bbls.	½ bbls
D.....	...	2½
M	2½	2¾
B	2¾	3½
V.B.	2¾	3
E.V.B.....	2⅜	2¾
E. Superior	2¼	2⅜
XX	2⅜	2¾
XXX	2¾	3
Crown	3	3½

MOLASSES.	Per gal	
Trinidad, in puncheons....	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls.....	0 30	0 52
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" ½ barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz....	48



MORSE'S

	Per box
In f box lots	
100 bars	5 25
60 bars	3 25
Chicago Water	
Electric	2 50

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

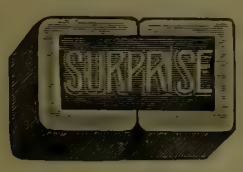
Prices current, continued—

	Per box
Eclipse, 3 lbs	$3 30
Everyday, 12 oz	4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00
Royal Magnum, per doz	0 30
" 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80



AMMONIA SOAP.
72 bars, per box
1 box...$3 00
5 " ... 2 85
10 " .. 2 75
25 " ... 2 65

	Per doz
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Sunlight	3 50
Sterling (100 cakes)	4 85



1 Box Lot 5 00
5 Box Lot 4 90
10 Box Lot 4 90
Freight prepaid on 10 Box lots.

Home Comfort	0 25
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00

TEAS.

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—
Half Chests Kaisow, Moning, Pakling 12 60
Caddies, Pakling, Kaisow ... 18 50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's 63c
Ingots, rough and ready, 8's 59
Laurel, 3's 49
Brier, 7's 55
Index, 7's 50
Honeysuckle, 8's 58
Napoleon, 8's 54
Royal Arms, 12's 55
Victoria, 12's 53
Brunette, 12's 50½
Prince of Wales, in caddies 51½
" in 40 lb boxes 51
Bright Smoking Plug Myrtle, T & B, 3's 60
Lily, 7's 55
Diamond Solace, 12's 50
Myrtle Cut Smoking, 1 lb tins 70
½ lb pg, 6 lb boxes 70
oz pg, 5 lb boxes 70

McALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—
Gold Shield, 16 oz., 7 to lb, 20 lb butts 49

Black Chewing—
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs 47

Plug Smoking—
Woodcock, 3rd and 7s, 18 lb caddies 53
Sunny South, 6s and 7s, 18 lb caddies 50
Solid Comfort, 6s, 18 lb butts 46
Special, 7s, extra value, 18 lb caddies 48

Cut Tobaccos, Smoking—
Silver Ash, 1-9ths, 5 lb boxes 62
Puck, mixture, 1-9ths, 5 lb boxes 70
Cut Cavendish, 1-9ths, 5 lb boxes 65

Fine Cut Chewing—
Standard Kentucky, bright, 5 lb pails 80
Apricot, dark sweet, 5 lb pails 65

Terms, 30 days, less 2 per cent.

EMPIRE TOBACCO COMPANY.
CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs 65
Uncle Ned, 2 oz. pkg, bxs 5 lbs 60
Gem, 2 oz, packages, 5 lb boxes 61
Gem, 8 oz tins in 6 lb cases 70

PLUG SMOKING.

Golden Plug, 5s and 8s 56
Uncle John, 2 x 3, 7s. caddies 16½ lbs 51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs 48
Magnolia, 3 x 6, 3s. caddies about 16½ lbs 53
Banner, 2 x 3, 7s. caddies about 17 lbs 48
Sterling, 2 x 3, 7s. caddies about 17 lbs 46
Louise, Solace, 12s. caddies about about 17 lbs 46
Hawthorn, 8s. butts about 23 lbs 47
Something Good, 6s. R & R 46½

FANCY SWEET CHEWING

Empire, 3 x 6, 4s. spaced 8s. bxs 41 lbs 61
Top, 3 x 12, 16 oz. spaced 8s 60
Joy, 3 x 12s., 14½ oz. Spaced 4½s Rough and ready. Butts 25 lbs 52
Judge, 2 x 3, 8s. Flat. Caddies about 20½ lbs 50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs. 49
Snowshoe, 8s 58

BLACK SWEET CHEWING.

Lord Stanley, 1 x 3, Navy, 12s caddies about 22 lbs 47½
Lord Stanley, 2 x 3, Solace, 12s caddies about 22½ lbs 47½
Lord Stanley, 2 x 3, Solace 7s. caddies about 22 lbs 47½
Lord Stanley, 2 x 6, Navy, 8s caddies about 22 lbs 47½
Lord Stanley, 2 x 6, Navy 4s. caddies about 22½ lbs 47½
Lord Stanley, Narrow, 12s butts about 24 lbs 47

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E'Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.		
Old Chum, plug	4s. Solace	16 lbs. 68
" " "	8s "	16 68
" " "	8s. R. & R.	13½ 58
" " chew	7s. R. & R	14½ 58
" " "	7s. Solace	14½ 58
" " "	8s. R. & R.	16 58
" " "	8s. Solace	15 58
O. V. - plug	8s. Twist	16 58
O. V. - "	3s. Solace	17½ 58
O. V. - "	7s. "	17 55½
Derby, - "	12s, "	17½ 51
Derby, - "	7s. "	17 51
Athlete, - "	5s. Twist	9 74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "		1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3 " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe		$1 90 2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone ... 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

HOLIDAY EDITION

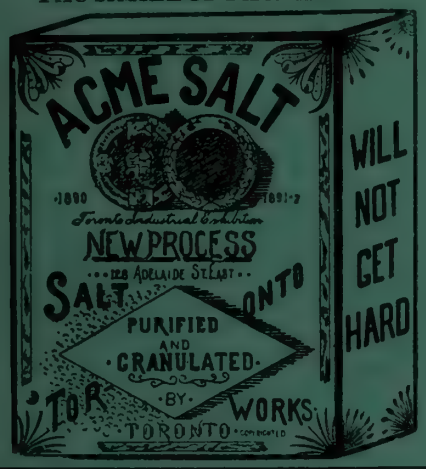
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A MONTHLY PUBLICATION.

Special Xmas display for Grocers and all lines of business. 25c. (no stamps) Canadian currency accepted.

1204 Women's Temple, Chicago.

FAC SIMILE OF PACKAGE.



WALTER BAKER & Co.



THE LARGEST MANUFACTURERS OF

COCOA AND CHOCOLATE IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

THE HIGHEST AWARDS

(MEDALS AND DIPLOMAS)

on each of the articles contained in their exhibit, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & Co.,
DORCHESTER, MASS.

— : THE : —

Highest Standard of Excellence

IN POINT OF

FLAVOR, NUTRITION and DIGESTIBILITY

HAS BEEN ATTAINED BY

JOHNSTON'S

FLUID BEEF.

The public have a positive guarantee that they are getting the best possible form of concentrated nourishment.

REFUSE ALL SUBSTITUTES.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

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" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

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DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

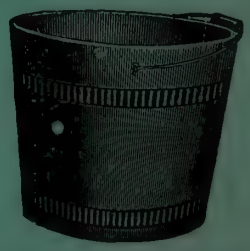


1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

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WITH A

"Pittsburgh" Lamp



Unparalelled as Holiday and Wedding Presents.

ORNAMENTAL AS WELL AS USEFUL.

One "Pittsburgh" gives as much light as six other lamps. It does not smoke and requires very little cleaning. It is simply a "Joy forever" to all who have one. Made in all sizes and styles of Banquet, Hanging, Vase and Piano. Write for Primer.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

Sole Agents for Canada.

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W. G. A. LAMBE & CO., TORONTO.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. 9p

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

THE SUPREME LINE
HIGH-GRADE—CANADIAN-MADE
NO. 64197